

Staatliche Uhrmacherschule

IV 1126

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

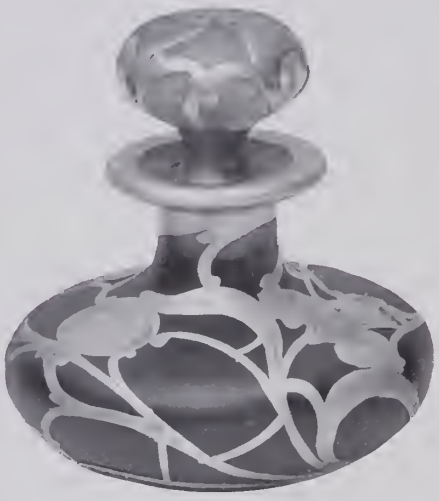
40th Year. WEDNESDAY, AUGUST 5, 1908. Vol. LVII., No. 1.



Handsome Copper Trophy Made for Oshkosh Yacht Club.

(*See Text on Page 45.*)

Alvin Deposit Ware



STYLE A.



STYLE B.



STYLE C.

The discriminating jewelers, those best qualified to appreciate Silver Excellence, have ever been our best patrons.

ALVIN SUPERIORITY is shown in the so-called "little points" which go so far to achieve elegance in style.

When you see a piece of deposit ware a little better than any deposit ware you have ever seen, you will find this trade mark.

COLOGNES

STYLE A.

	Height.	Diameter.	Price, each.
311.....	2⅝ inch.	2¼ inch.	$1.40
3110.....	3 "	2¾ "	2.00
3111.....	3¼ "	3 "	3.00
3112.....	3½ "	3¼ "	4.00
3104.....	3⅝ "	3⅜ "	5.00
3105.....	4 "	3¾ "	6.00
3106.....	4½ "	4 "	7.50
3107.....	5 "	4¼ "	9.00
3108.....	5½ "	5 "	10.00
3109.....	6 "	5½ "	15.00

STYLE B.

	Height.	Diameter.	Price, each.
4675/2....	4¼ inch.	2⅜ inch.	$3.00
4676/2....	4½ "	2⅞ "	4.00
4677/2....	4¾ "	3 "	5.50
4678/2....	5¼ "	3¼ "	6.00
4679/2....	5⅝ "	3¾ "	7.00
4680/2....	6 "	4¼ "	8.50
4681/2....	6¾ "	4½ "	10.00
4682/2....	7½ "	5 "	12.00

STYLE C.

	Height.	Diameter.	Price, each.
3592/9....	3⅛ inch.	3 inch.	$4.00
3593/9....	3⅝ "	3¼ "	5.00
3595/9....	3¾ "	3½ "	6.50
3596/9....	4¼ "	4 "	7.50

Prices Subject to Catalog Discount.

ALVIN MFG. CO.

Silversmiths

NEW YORK

Both Great Parties
Have Nominated
Their Candidates!

From now until Election Day
they will be working hard for
the election of their choice

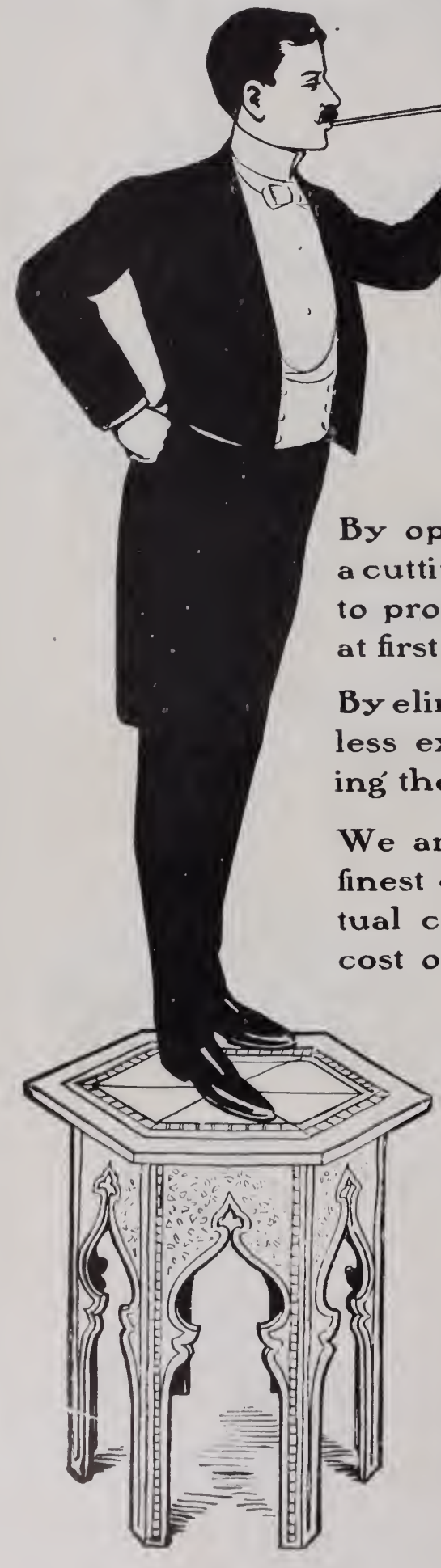
The Retail Jeweler will have
his candidates, which should be

Fahys "Permanent"
Fahys "Bristol" and
Fahys "Montauk" Cases

They will all win out!

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



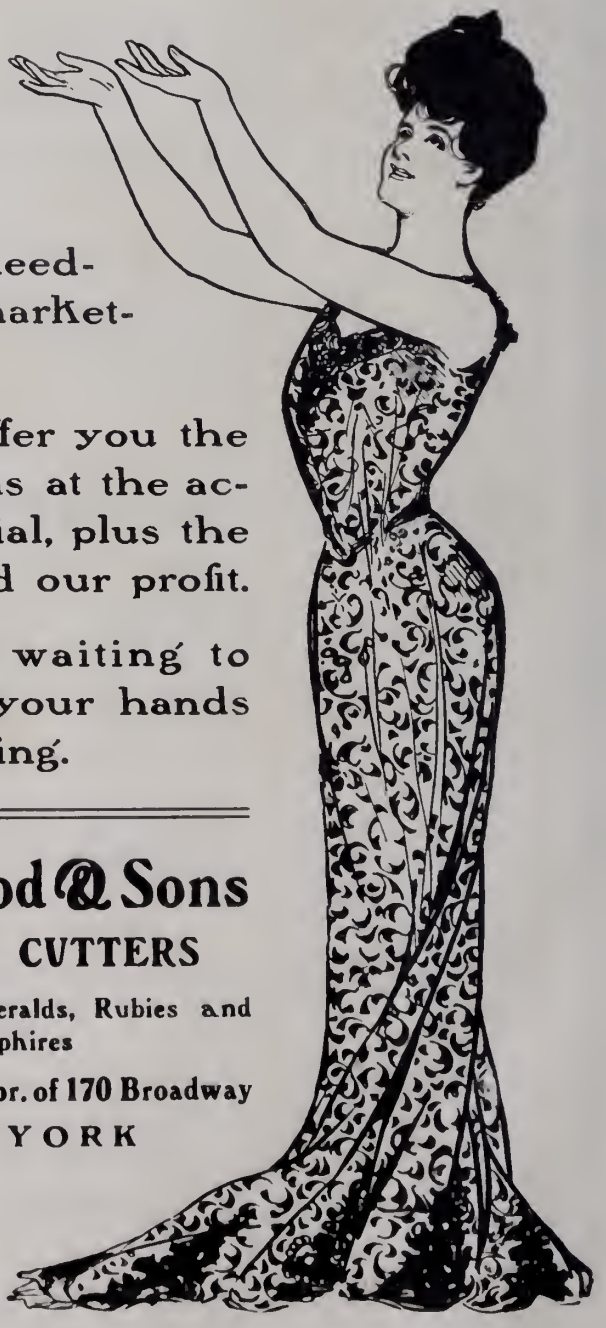
A Full-Blown Success

By operating a cutting factory to produce goods at first cost.

By eliminating all needless expenses in marketing the goods.

We are able to offer you the finest cut diamonds at the actual cost of material, plus the cost of cutting and our profit.

They are waiting to drop into your hands for the asking.



J. R. Wood & Sons

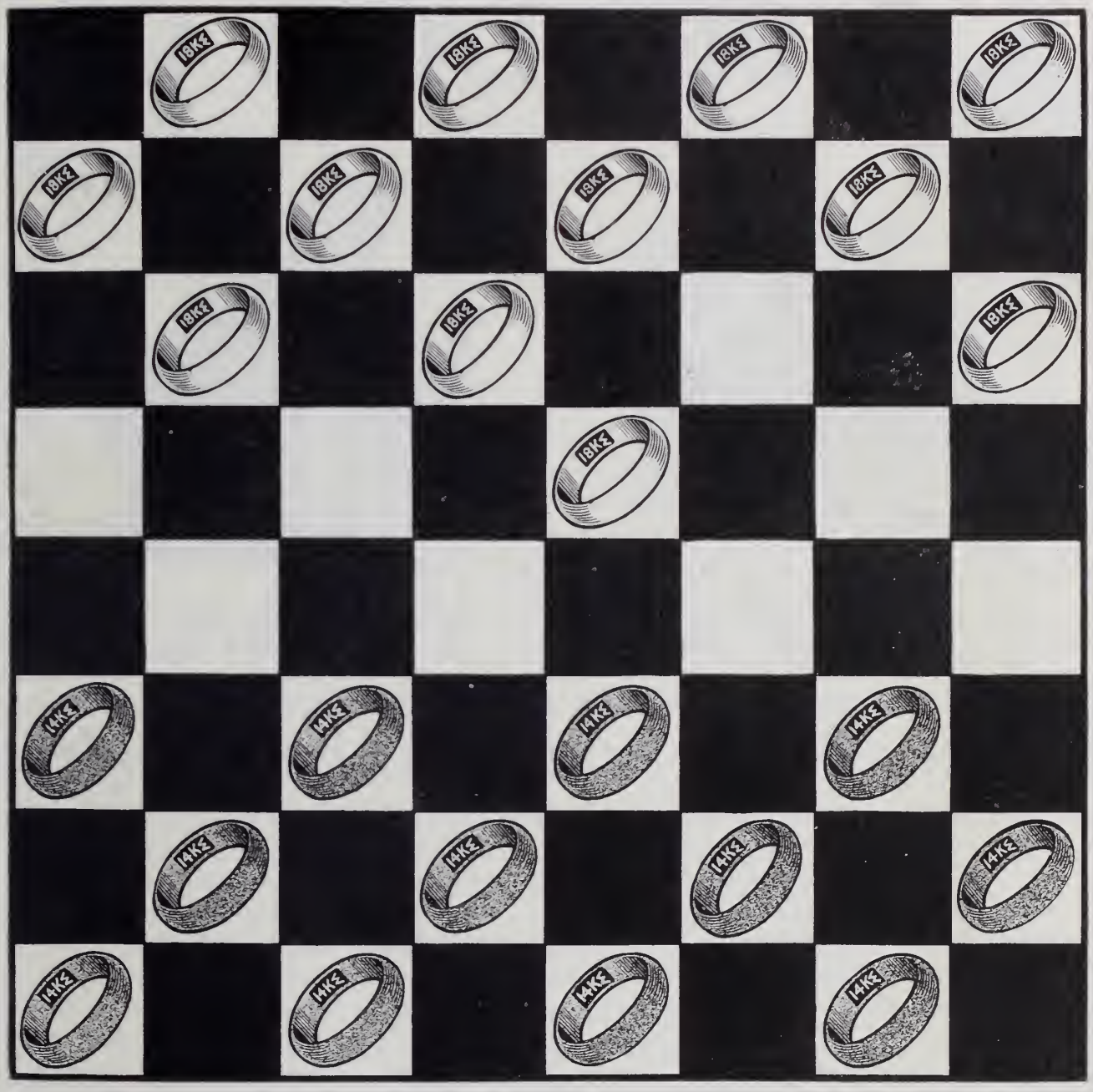
DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane, Cor. of 170 Broadway

NEW YORK

AN OLD FAVORITE



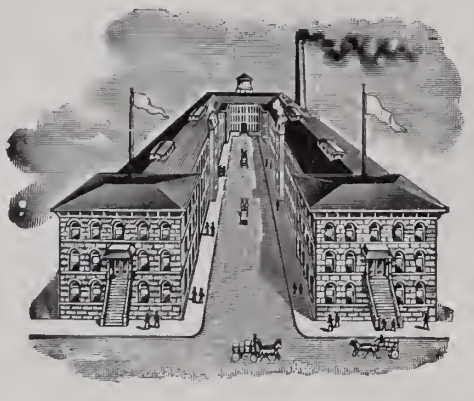
Some want 18Kt. wedding rings, and some want 14Kt.
We have them—all weights, shapes and sizes.
The best rings made, and for the least money—small wonder they are the favorite wedding rings.

J. R. WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Corner of 170 Broadway NEW YORK

S. O. BIGNEY & CO.





MIRROR FINISH

is the name which has been given to S. O. Bigney & Co.'s

HIGH GRADE GOLD-FILLED CHAINS

on account of the beautiful finish. After the links are soldered the gold is somewhat porous. In order to get a perfect finish, the only method known to the art is the method of burnishing. This we apply to our chains. It closes the pores, hardens the surface, gives the mirror finish, and will add one-third to the wearing life of the chain. This method makes for durability and excels all other processes of hardening finish.

Every retailer should have a good stock of our high-grade, gold-filled, mirror-finish Chains, Fobs and Bracelets.

We Make Bracelets of Every Description

Oval and Square, Side Swing and Hinge, beautifully finished and embossed. Pleasing to the eye, and rapid sellers.

Office and Factory, Attleboro, Mass.

New York Office, 3 Maiden Lane



Flat Belcher ring as received with claws badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that helps to make your business profitable.

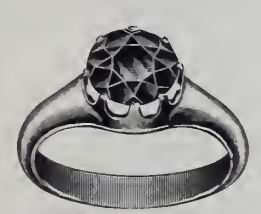
WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

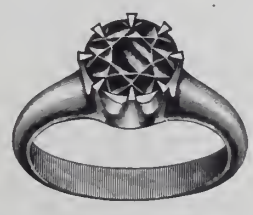
47 John Street
New York

TWO WONDERFUL SHOPS

57 Washington Street
Chicago



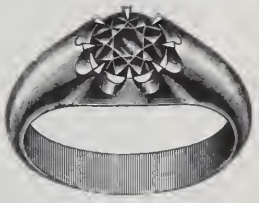
Tiffany ring as received with worn off claws. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat beleher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

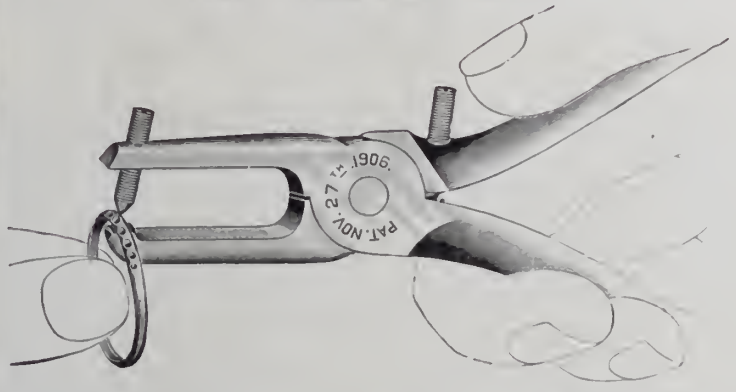
NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY

Pearl Setting Plier, No. 327



This tool should prove a useful addition to any jeweler's outfit. It is intended for setting half pearls or other stones of similar shape, which are imbedded in gold or other metal. It is used for cutting a burr and forcing it against the stone, either in brooches or rings, thereby holding the stone securely without liability of the tools slipping or breaking the stone, as is often the case with the use of other tools. The lower jaws are half round, to conform to the inner shape of rings. The work can be done more perfectly and under better control than with gravers or other tools used heretofore.

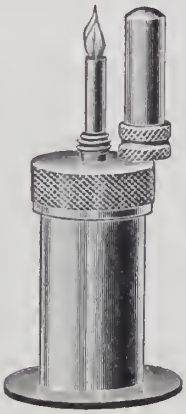
Made of best Swedish steel, nicely nickel-plated.

Price, each, $1.25

Randall Jewel Lamp

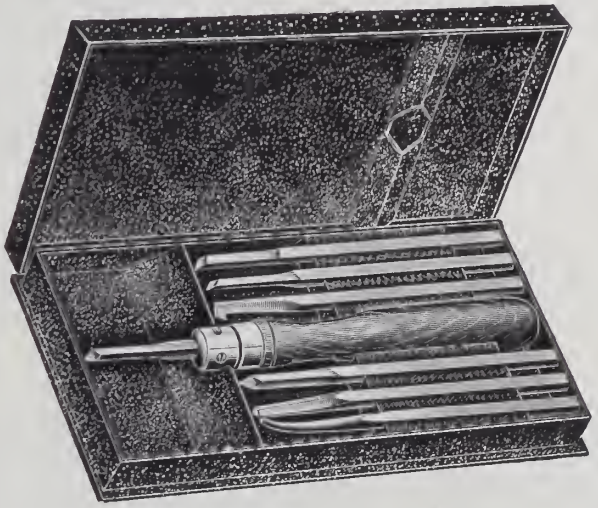
Cut is full size

Price, each, 50c.



Especially designed for work where very small flame is essential and very desirable when cementing roller and pallet jewels, for drawing temper of pivots and annealing small parts of watches. Made of brass full nickel plated. Has rubber washers inside of cap and under the hood to avoid leaking and evaporating.

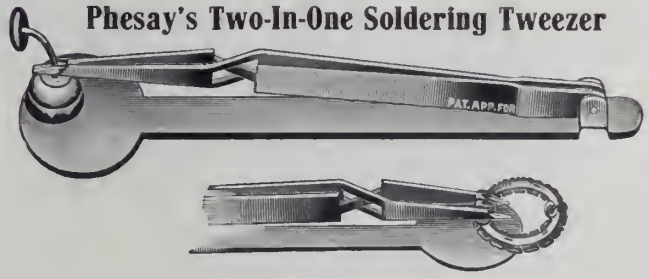
Guaranteed "E.F.B." Turning Gravers No. 33



Price, per set of 7, in case, $3.00

The finest set of gravers on the market. Handle is of the finest cocobolo, fitted with nickel plated socket in which the gravers can be moved in or out as desired. The two set screws hold the graver rigid and prevent rocking or chattering. They will be appreciated by all users of fine tools.

Phesay's Two-In-One Soldering Tweezer

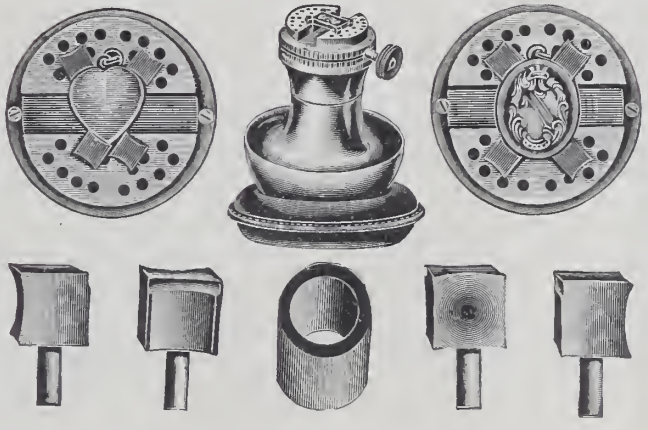


Price, each, 75c.

By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One, Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

"Ideal" Pins for Engraving Blocks



Per set of 4 with 4 pure rubber tubes, 50c.

The faces are milled to various shapes to take regular and irregularly formed articles. The few illustrations show their possibilities. Four pure rubber rings are furnished to slip over the pins when very delicate and highly polished articles are to be clamped. Made for all Standard Engraving Blocks. Please state name of Block when ordering.

Improved Turning and Jeweling Attachment No. 33



New Features

Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, $4.50**

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO. 47-49 Malden Lane New York

ANNOUNCEMENT

IS MADE

Of the Following Described New 16 and 18 Size Movements, Named

JOHN C. DUEBER



16 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, bridge model, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, *round arm polished center wheel,* patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enamcled dial witb red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality *"Hampden"* mainspring and *double roller escapement.*



18 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jewcled center, patent center pinion, brigbt beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality *"Hampden"* mainspring, and *double roller escapement.*

These grades have been made according to specifications suggested by one of the largest General Inspectors of Railroad Watches, and we confidently recommend them to meet the most exacting requirements for Time Service.

The Hampden Watch Co.

CANTON, OHIO

The Catalog we make for our customers not only gives their stores that high standard and prestige not obtainable by any other means, but it keeps them in the lead over all competitors, as well as holds that portion of business which would otherwise go to the large mail order houses.

Read Our Customers' Letters and Write Us for Samples of Catalogs



STORE OF CHAS. G. DERLETH, EAST ST. LOUIS, ILLINOIS.

EAST ST. LOUIS, Ill., Feb. 24, 1908.

THE ARNSTINE BROS. COMPANY, Cleveland, O.:

Gentlemen—This section felt the effects of the financial disturbance preceding the holidays probably more severely, on account of the large manufacturing interests located here, than the average.

I went ahead, however, put out your Catalogs and awaited results. My faith in the Catalogs was justified, for while other jewelers complained of slack trade, this store had nearly all it could manage with the help obtainable; in fact, I had the largest holiday trade in my business career, about 25 per cent. in excess of the previous year.

Received a great many compliments on the handsome appearance of the Catalog, and the fact that I could promptly supply the articles illustrated had a great deal to do with making it a success.

Have used your Catalogs since 1904 and have invariably obtained excellent results through them.

I trust your Mr. Arnstine will call on me in plenty of time to make arrangements for my next Catalog. I want to double the number this year. Yours truly,

CHAS. G. DERLETH.

This firm used The Arnstine Bros. Company Catalogs in 1904, 1905, 1906 and 1907, and again placed an order for 1908.

REDDING, Cal., Jan. 9th, 1908.

THE ARNSTINE BROS. COMPANY, Cleveland, Ohio.

Gentlemen:—In regard to Catalogs, I don't really know what to think myself, as the panic naturally made things bad, but I know they brought business.

I think I could do better next year with them than I did this year. No doubt your traveler will be through here this Summer again, when I will talk it over with him.

Yours very truly,

A. DOBROWSKY.

This firm used The Arnstine Bros. Company Catalog in 1907.



STORE OF A. DOBROWSKY, REDDING, CALIFORNIA.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

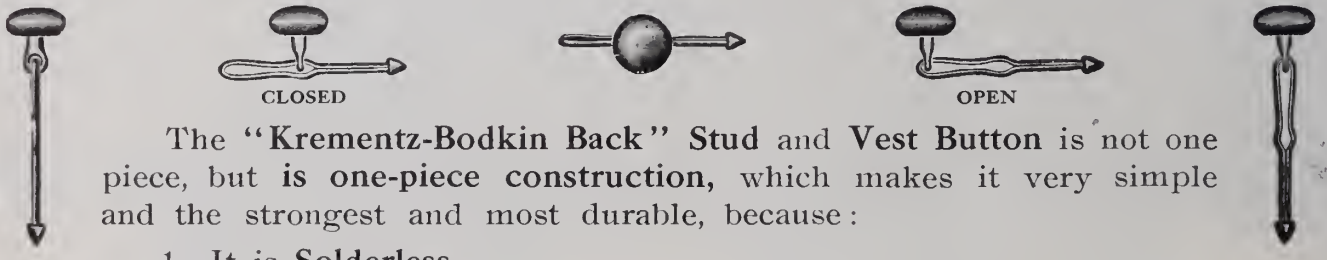
Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the **"Krementz-Bodkin Back" Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The **"Krementz-Bodkin Back" Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All **"Krementz-Bodkin Back"** Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a **"Krementz-Bodkin Back" Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. **"Krementz-Bodkin Back" Studs** and **Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office,
1 Maiden Lane

Krementz & Co.

San Francisco Office,
722 Shreve Bldg.

NEWARK, N. J.

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEW YORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, AUGUST 5, 1908 Vol. VI. No. 11

If, prior to our EXHIBITION, which will be held at our offices from August 24th to 29th, inclusive, you have not made your Fall purchases, you have at least given the subject some thought. May we influence your decision by a word or two regarding a matter that is worthy of your consideration?

The Diamond Jewelry produced by our designers and craftsmen embodies the best styles of the moment. Influenced neither by ultra-radical nor by ultra-conservative tendencies, making our own mountings from our own designs, and setting into them the choicest precious stones which we ourselves import, we have merely to follow our own precedents and to live up to our chosen standard of giving you choice unequalled.

Because of our facilities, there is no increase in cost on account of the distinctiveness in these new productions—the price is as modest as is consistent with the high quality of our goods.

POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."

Sterling Silver
Cut Glass
Silver Plate



We call your attention to our lines of Sterling Silver and Silver Plated hollowware and flatware. Wide variety of patterns and individuality and character of designs are made possible by the large number of our producing plants.

Our Cut Glass has made a reputation for itself as the product of artistic skill. When in New York make your headquarters with us, where every facility for writing, receiving and despatching messages is provided.

OUR FACTORIES

THE BARBOUR SILVER CO.,
Factory A,
Sterling and Plated Hollow Ware.

THE DERBY SILVER CO.,
Factory B,
Plated Hollow Ware.

THE HOLMES & EDWARDS SILVER CO.,
Factory C,
Sterling Inlaid, Plated and Unplated Flat Ware.

MERIDEN BRITANNIA CO.,
Factory E,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

THE MERIDEN SILVER PLATE CO.,
Factory F,
Plated Hollow Ware.

THE WM. ROGERS MFG. CO.,
Factory H,
Plated Flat Ware.

ROGERS & BROTHER,
Factory J,
Plated and Unplated Flat Ware.

THE ROGERS & HAMILTON CO.,
Factory K,
Plated Flat Ware.

SIMPSON, HALL, MILLER & CO.,
Factory L,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

WILCOX SILVER PLATE CO.,
Factory N,
Sterling and Plated Hollow Ware.

THE WATROUS MFG. CO.,
Factory P,
Sterling and Plated Hollow Ware.

THE MERIDEN CUT GLASS CO.,
Factory T,
Rich American Cut Glass.

International Silver Company

9-19 MAIDEN LANE 18-22 JOHN STREET
(Fulton Street Subway)

NEW YORK



A NEW WHITING PATTERN

The "Madam Jumel"

The Whiting Company's new pattern, the "Madam Jumel," while thoroughly Colonial in its general simplicity of line and reticence of ornamentation, suggests in its pervading grace the spirit of the late 18th Century French Neo-classicism.

It is entirely appropriate, therefore, that a pattern displaying these characteristics should be associated with the name of one who, during Revolutionary time and later, was historically prominent as a social link between her own countrymen and their French sympathizers.

The "Madam Jumel" is produced in a complete line of spoons, forks and fancy flatware, and will be ready for delivery September 15, 1908.



WHITING MFG. COMPANY

Silversmiths

Broadway and Nineteenth Street

New York

San Francisco, Cal.
717 Market St.

TRADE MARK

STERLING

HERE IT IS AT LAST!



Just what you **have** been looking for and have had calls for time and again. A **German Silver** Wrist Bag with a **Soldered Mesh.** Somewhat higher in price than the unsoldered mesh? Of course! But you can now sell a bag that will not break and one you can guarantee. Twelve patterns, 4", 5", 5¾", 6", 6¼" widths.

We are still headquarters for high grade Sterling Silver Bags, and have also added a line of Change Purses.

Our goods are made on honor; we believe with Ruskin that "A composition for cheapness, and not for excellence of workmanship, is the most frequent and certain cause of the rapid decay and entire destruction of arts and manufactures."

R. BLACKINTON & CO.

Established 1861 TRADE MARK SILVERSMITHS

FACTORY = = = = = NORTH ATTLEBORO, MASS.

TRADE MARK. STERLING 925/1000

THE EXCELLENCE OF SMITH SILVERWARE

TRADE MARK. STERLING 925/1000

Is not confined to its beauty in design and finish but to the general skill and workmanship that enters into the making of every piece of Flatware, Hollowware or especially designed products. Originality, quality, and material have gained for this Company an enviable reputation throughout the entire trade.

FRANK W. SMITH CO. Manufacturers of Sterling Silverware GARDNER, MASS.



STERNAU COFFEE-MACHINE SET

ONE OF THE MANY NEW STYLES
FOR THE FALL TRADE.

Illustrations of other styles sent on request.

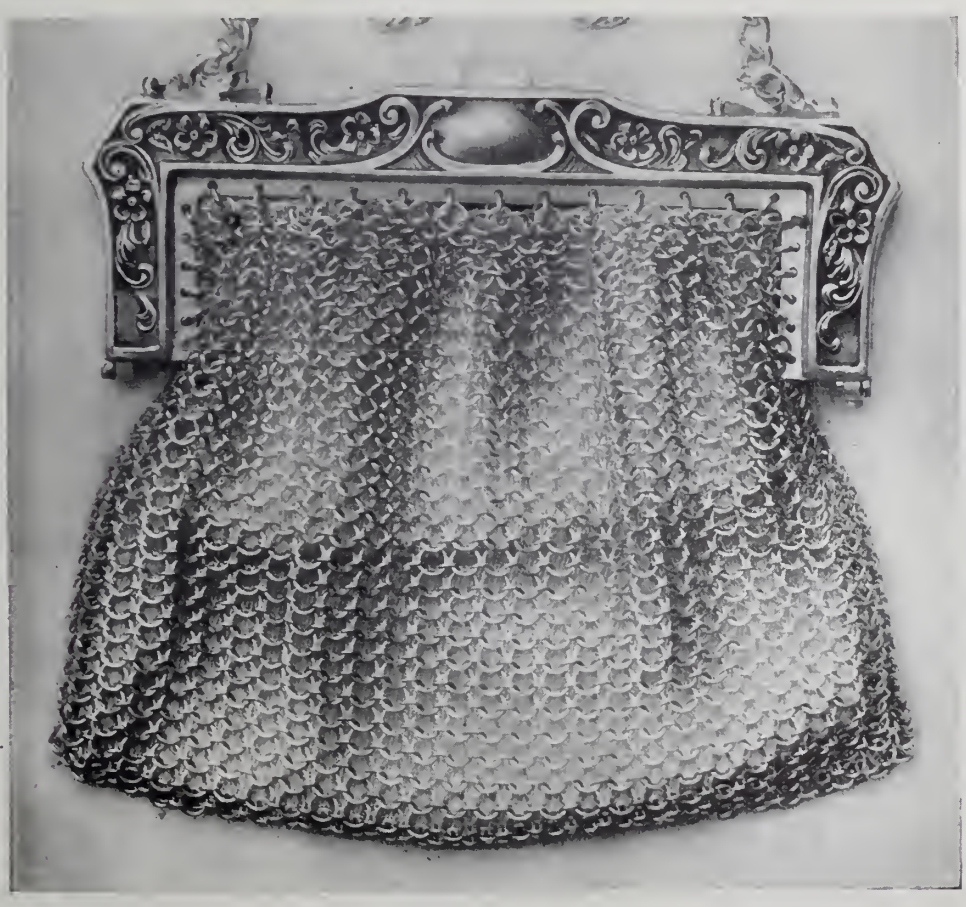
S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines Candlesticks, etc.

NEW YORK SHOW ROOMS
Broadway cor. Park Place
Opp. Post-Office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



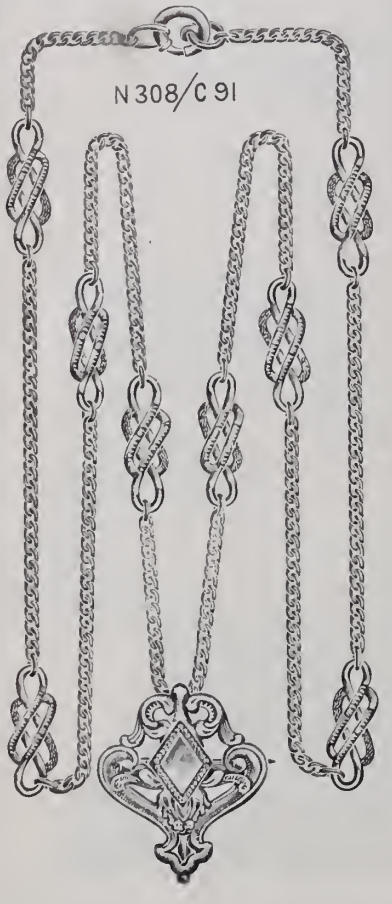
Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co.
New York Office
7 Malden Lane
MASS.

BATES & BACON

Attleboro, Massachusetts



Something New for the Watch or Locket!

Ladies' Safety Neck Chatelaine

NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street

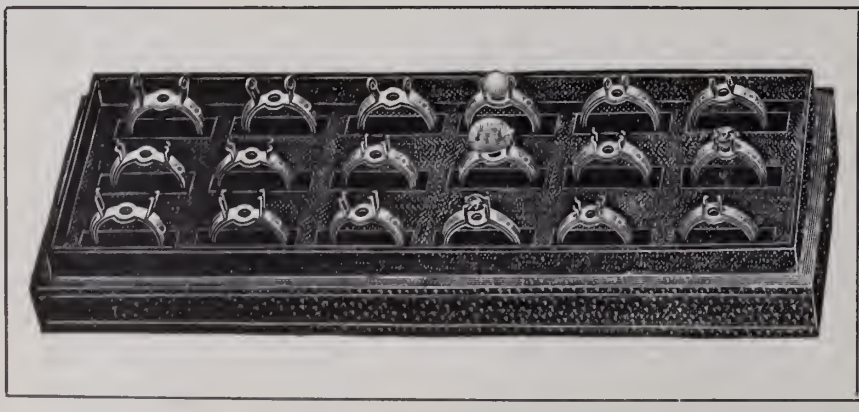


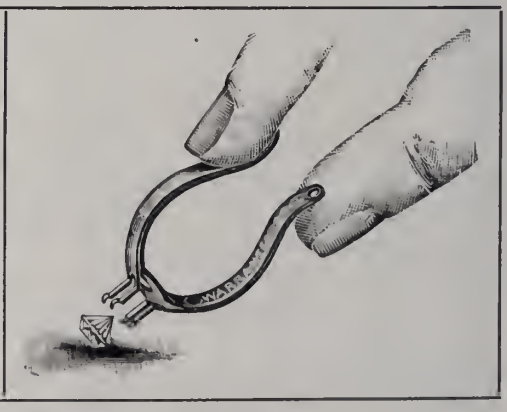
The Leading House for High-Grade Gold-Filled Chains, Lockets and Bracelets



ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set),	in box,	$6.00
" " 12	" "	4.00
" " 9	" "	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York — Selling Agents for United States and Canada

A Sample of Embossing and Three Color Process Jewelry Plates





Courtesy of
Bunde & Upmeyer Co.
Milwauke, Wis.

PENINSULAR ENGRAVING COMPANY

Detroit - - Michigan



H. F. GRUSCHOW
Compiler of Jewelry Catalogs

¶ To the Retail Jeweler

¶ Are you interested in a beautiful Jewelry Catalog for this fall? We have prepared a sixty-four page catalog, which we are offering to the Jewelry Trade for their own distribution.

¶ We have carefully selected goods for this book from manufactures who sell *direct to the Retail Trade.*

¶ You are not obligated to buy one cent's worth of goods in order to secure this beautiful catalog. You buy when you please, and then *direct from the manufacturers.*

¶ Do you realize Mr. Jeweler, what an advantage this is? This catalog is the finest and most attractive book ever offered to the Jewelry Trade.

¶ There are no strings attached to our proposition either. This is a clean, legitimate proposition, and it places you on the ground floor, where you can buy the goods *direct from the manufacturers.*

¶ This catalog will enable you to compete successfully with such mail order competition, as you well know, exists in your community today.

Peninsular Engraving Company
Detroit, Michigan

(See other side of this page)



SMALL SIZE TEA SOUVENIR SPOONS

STERLING SILVER .925 FINE

ILLUSTRATIONS ARE THREE FOURTHS SIZE

No. 393 California Poppy .... small size tea spoon	No. 401 Carnation Pink .... small size tea spoon	No. 408 Orange .... small size tea spoon
" 394 Wild Rose .... " " " "	" 402 Rhododendron .... " " " "	" 409 Apple .... " " " "
" 395 Oregon Rose and Grape. " " " "	" 403 Chrysanthemum .... " " " "	" 410 Cherry .... " " " "
" 396 Syringa .... " " " "	" 404 Easter Lily .... " " " "	" 415 Washington .... " " " "
" 397 Clover .... " " " "	" 405 Daffodil .... " " " "	" 416 Montana .... " " " "
" 398 Butter Root .... " " " "	" 406 Peach .... " " " "	" 417 California .... " " " "
" 399 Holly and Mistletoe .... " " " "	" 407 Pear .... " " " "	" 418 Idaho .... " " " "
" 400 Grapes .... " " " "		

LIST PRICES OF ALL SPOONS ILLUSTRATED ON THIS PAGE

Satin silver or satin finish, gold lined bowls.....$12.50 per dozen

Gray silver or gold lined stamped bowls .....$14.00 per dozen

To see a complete line of souvenir spoons of every description write for our catalog or samples.

JOS. MAYER & BROS., *Makers* - - Seattle, Washington



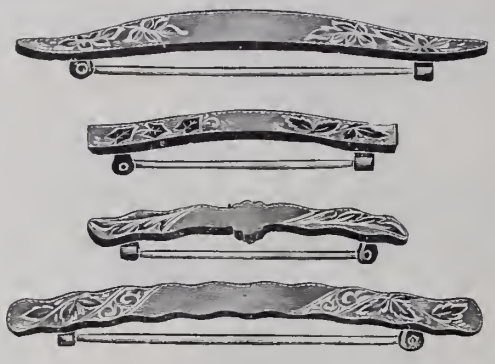
SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed

FACTORY - - - - ATTLEBORO, MASS.



Silk Fobs, Vest and Guards
Lace, Veil, Chatelaine and Brooch Pins
Ear Rings Crosses
Link and Lever Buttons
Studs and Pin Sets

FOR SALE BY ALL JOBBERS

Ask Your Jobber for S. & C. GOLD FRONT GOODS



Attleboro Chain Co.

"LEADERS OF QUALITY"

Makers of Rolled Plate Chains, Fobs, Bracelets and La Vallieres

Ask for the "A. C. Co." Chains and Bracelets if you want the most Up-to-Date Goods on the Market, which are a Standard of Quality and sold at a Moderate Price.



No. 16441



No. 16442.

OUR GOLD FILLED FOB LINE IS A WINNER.

FACTORY:

ATTLEBORO, MASS.

OUR LINE IS NOW BEING SHOWN BY OUR SALESMEN.

O & B

STANDS FOR THE BEST

ASK YOUR JOBBER FOR

O K B — Line **GOLD RINGS,** Brooches, Scarf Pins, Veil Pins, Baby Pins, Earrings, Studs, Mountings

OB A — Line Extra Fine Seamless Gold Filled Wedding **RINGS**

Registered Trade-Mark.

Line Superior Quality Seamless Gold Filled Fancy **RINGS**

OSTBY & BARTON CO.

PROVIDENCE - - RHODE ISLAND

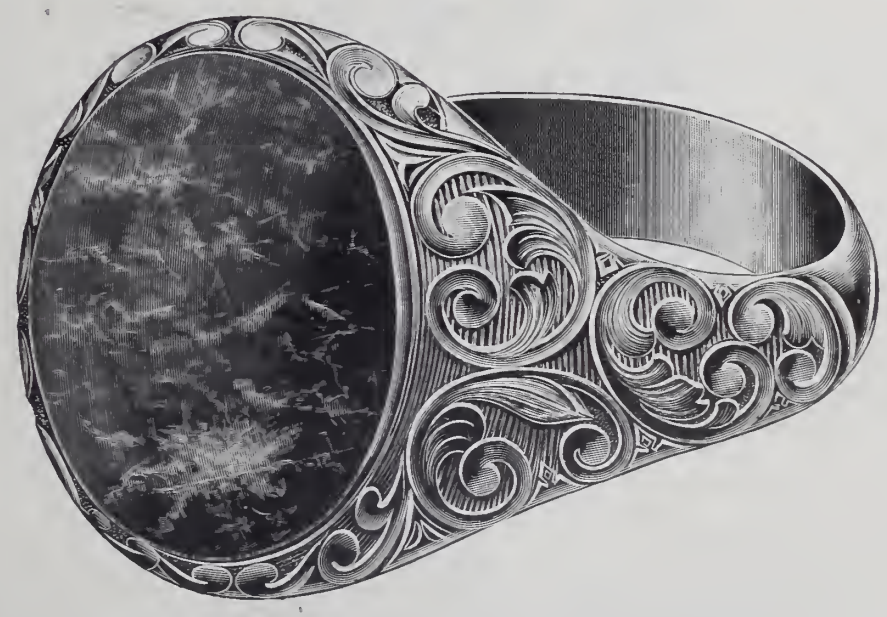
New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

Hutchison & Huestis Ring Makers

FOR THE JOBBING TRADE

Up-to-date
STONE RINGS
Made in
AMAZONITE
LAPIS LAZULI
OPAL MATRIX
BLOODSTONE
SARDONYX
JADE



SIGNET RINGS

SERPENT RINGS

DIAMOND RINGS

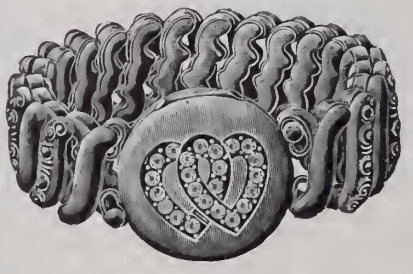
DIAMOND MOUNTINGS

NEW YORK: 3 Maiden Lane CHICAGO: Columbus Building, Harry H. Miller
FACTORY: 185 Eddy Street, PROVIDENCE, R. I.

"Best in the World for the Money"



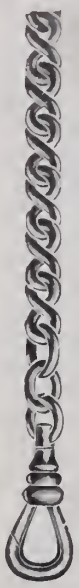
No. 2847



No. A4



No. A46



No. 2762



No. 2901

The stamp, "The D. F. B. Co.," is a guarantee of quality and up-to-date designs. Ladies' and Gentlemen's Chains, Fobs, Lorgnettes, La Vallieres, Hat Pins, Chatelaine Pins and Bracelets.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn E. C.

THE "LEONES" SEPARABLE LINK CUFF BUTTON



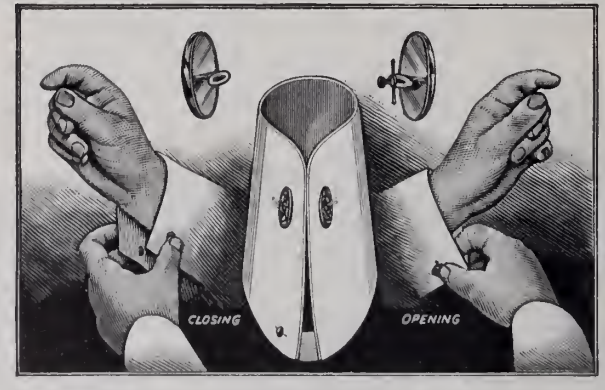




The Edges of the Cuff Are Held Absolutely in Place.

It has no springs to get out of order and with one finger can be fastened or unfastened without soiling, or touching the cuff.

Made of Heavy Gold Filled Stock in 12 Styles



PATENTS PROTECTED BY THE PATENT TITLE AND GUARANTEE CO. NEW YORK







The Latest and Only Practical Separable Link on the Market.

Every Jobber is Showing It.

Ask to See It.

MANUFACTURED BY

C. D. LYONS COMPANY, Attleboro, Mass.

ORDER THROUGH YOUR JOBBER



Features of Our Line

The **Unique, Artistic** and **Unusual,** together with **Superior Quality, Best Workmanship** and **Perfection in Finish.**

COMBS

Over 500 Designs.

Fine gold filled mountings, comprising all the popular finishes and stones.

This is undoubtedly the finest line of mounted combs in the market.

We Manufacture in **Gold Filled** and **Sterling Silver, Brooches, Hat Pins, Combs, Handy Pins, Waist Pin Sets, Barrettes, Scarf Pins, Veil Pins, Links, Buckles, Sash Brooches, Bracelets** and **Necklaces.**

C. RAY RANDALL & CO., North Attleboro, Mass.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

HIGH GRADE GOLD CHAIN FILLED TRADE WARRANTED MARK F & C C

OUR factory will be closed for annual vacation from July 31st to Aug. 10th. Not a wheel will be turning and no orders can be filled between these dates.

FONTNEAU & COOK CO.

CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.



WITH all indications pointing to a gradual and continuous improvement in business, our salesmen are again on the road with our new Fall lines of "Sellers." An assortment of same, all bearing "The Imprint of the Rose," will surely help you along "The Road to Prosperity."

HENRY FREUND & BRO., 71 Nassau Street, NEW YORK

Our Trade Mark "The Rose" stands for quality and excellence

"Sellers of Sellers"
Elk and Fraternal Order of Eagle Goods a Specialty





HARRISON

Silk Umbrellas
and
Walking Sticks

Are made for the Jewelry Stores. They appeal to people wanting the exclusive in design and finish.

W. W. HARRISON CO.
Makers of
Umbrellas and Walking Sticks
of the Better Sort

Established 1876 1149 BROADWAY NEW YORK

MR. RETAILER:

Have you seen the 1908 line of SOLIDARITY RAISED GOLD DECORATED CASES? "They're the best ever."

Ask your Jobber for a selection and show them a day or two in your window, then watch results!

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

LA VOGUE DIRECTOIRE

AN INSPIRING PERIOD

THE EPOCH following the Revolution but preceding the Empire witnessed a marvelous artistic impulse which took its inspiration from Greece, but added the distinctive touch of French genius. This was the period of the Directoire, whose artistic influence during the present season will be of the most widespread character. Jewelry, dress, coiffure, furnishings — everything will feel the impulse. The representatives of this house, in extended visits to France, have made exhaustive studies of the jewelry of the period and have garnered its richest treasures. These creations will delight you, while their moderate prices open splendid avenues to profit. Incidentally, sapphire will be the reigning stone.

D. Lisner & Co.

Creating Importers of Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

POTTER & BUFFINTON CO.

This time we call your attention to

BAR PINS

for Sashes, Veils and Belts

Largest Exclusive
Makers of 10K. Jewelry

Ask your Jobber for our lines of
Cuff Buttons, Baby Pins, Brooches,
Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.
Mammoth Wholesale Jewelers
411-413-415-417 Elm St., CINCINNATI, OHIO

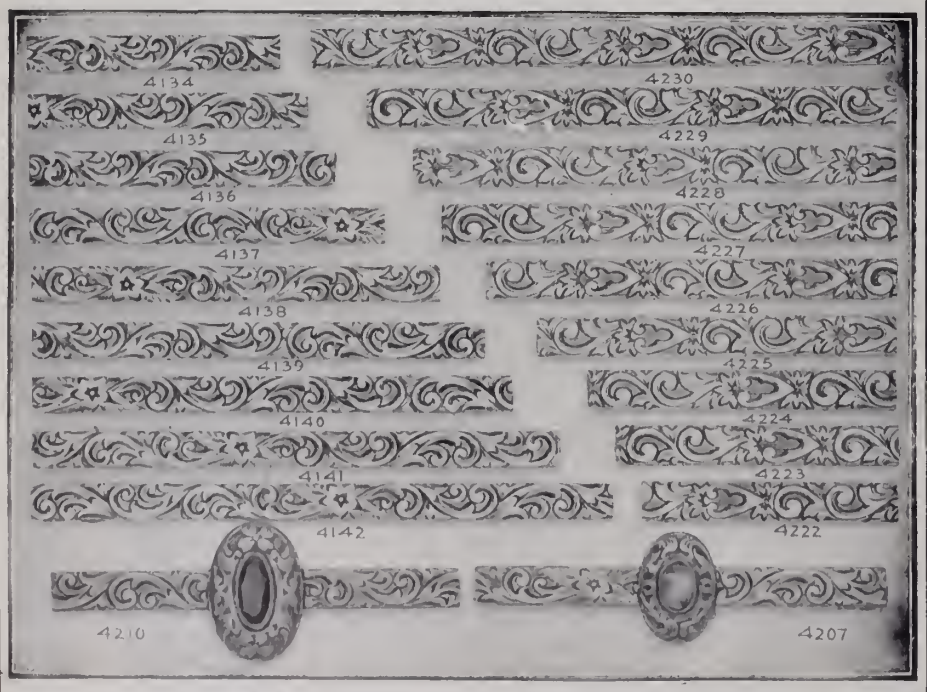
VERIBEST LOCKETS

(Reg. U. S. Patent Office)

Gold S.&B.L. ★ CO. Star

Lifetime Guarantee

New Samples Out To-day



SEAMLESS GOLD PLATE

Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

MAINTIEN BROTHERS & ELLIOT
MAKERS OF JEWELRY FOR THE JOBBING TRADE
NEW YORK OFFICE: 13 Maiden Lane
CHICAGO: Heyworth Building
North Attleboro, Mass.

L. BONET, CAMEO PORTRAITS,



Importer of **Precious Stones,**
41 Union Square, NEW YORK.

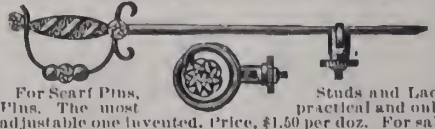
Workshop Notes

for Jewelers and Watchmakers

Cloth :: Postpaid, $2.50

Published by
The Jewelers' Circular Pub. Co.
11 John St., New York

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.



JUST another of our latest and best sellers. You are doing yourself an injustice by not asking to see this line:

Because we have an up-to-date line of honest goods which we are trying to sell to honest people by honest methods, and our increasing trade shows that we are on the right track. But we still want to do business with every honest man so we are reaching for your trade.

DORAN, BAGNALL & CO.

NORTH ATTLEBORO, MASS.

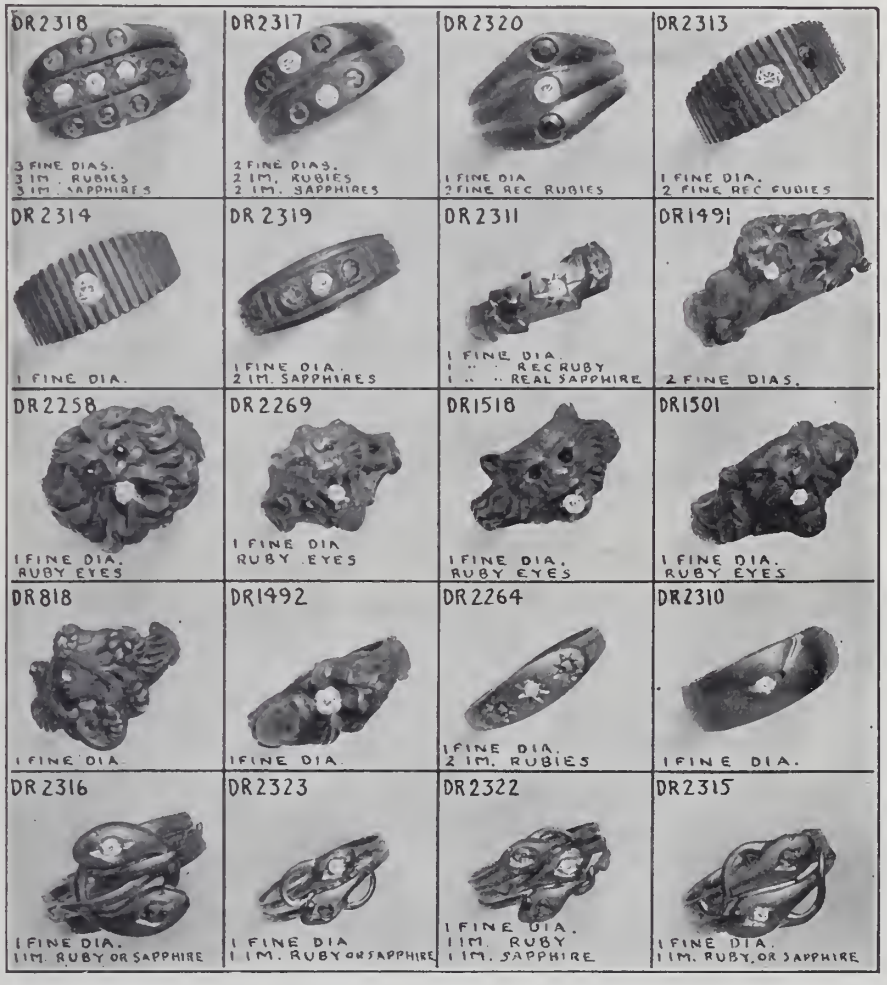
Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms

OFFICES:
194 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
91 Drumm St., San Francisco, Cal.

DIAMOND RINGS

SET WITH FINE WHITE BRILLIANT DIAMONDS

You can purchase from us the NEWEST CREATIONS In Finger Rings, Jewelry, Brooches, Pendants, Scarf Pins, Bracelets, Festoon Necklaces, etc., at CLOSE SELLING PRICES. Our Prices are Right.



Are you looking for trade producers? Do you want sellers that sell? Then order the above Rings. Don't delay.

PRICES RANGE FROM $5.00 TO $25.00 EACH, NET

M. J. AVERBECK

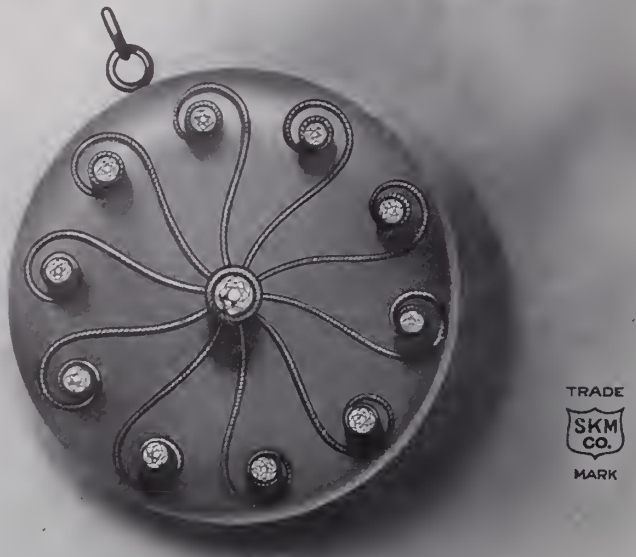
Manufacturer and Importer

10 and 12 Maiden Lane - NEW YORK

Call at our NEW BUILDING

FALL STOCKS ARE READY

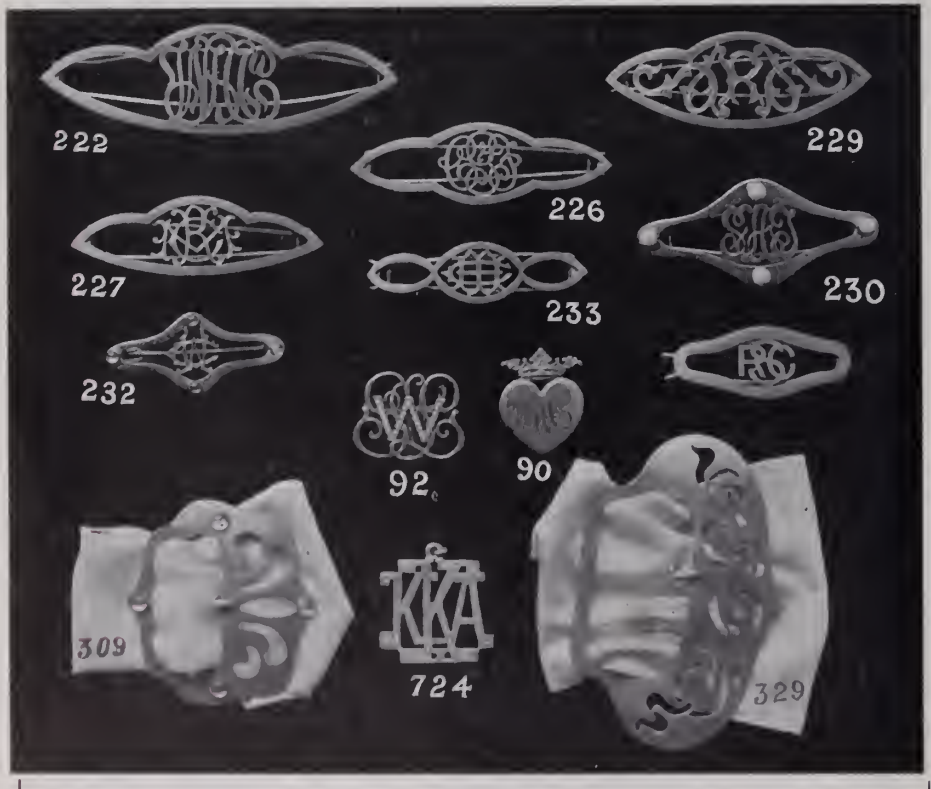
EVERYTHING IN LOCKETS



S.K.Merrill Company
Locket Makers

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE—MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York

Gems and Precious Stones

THEIR

Characteristics, Localities of Production, Tests and Some Current Literature.

CONTENTS

CHARACTERISTICS and LOCALITIES of PRECIOUS STONES
Shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color, etc.

TESTS FOR PRECIOUS STONES:
Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.

FAMOUS DIAMONDS OF THE WORLD.

SOME FAMOUS DIAMONDS.

BIRTH STONES OF VARIOUS NATIONS.

GEMS FOR THE DAYS OF THE WEEK.

POETRY OF GEMS.

BIRTH STONES AND THEIR SIGNIFICANCE.

SIGNIFICANCE OF SOME GEMS.

BIRTHDAY FLOWERS.

ZODIACAL SIGNS OF FLOWERS.

WEDDING ANNIVERSARIES.

FLOWERS OF THE MONTH.

OFFICIAL FLOWERS OF THE UNITED STATES.

A new book on a new plan. Tabulated, concise, authoritative.

A handy manual for every Jeweler.

CLOTH, POSTPAID, $1 00

PUBLISHED BY

The Jewelers' Circular Publishing Co.

11 John Street New York



S. MARTIN

Jewelry Auctioneer

205 Farwell Avenue
MILWAUKEE, WIS.

L. D. 'Phone, Lake 663

¶ I sell only for Jewelers who prize their standing for honesty and reliability — carry no stock of my own to sell.

¶ Refer to the Mermod, Jaccard & King Co., of St. Louis, Mo.; L. T. Combs & Co., Omaha, Neb.; L. Lechenger, Houston, Tex.; Rushmer Jewelry Co., Pueblo, Col.

Send for Book on

"How to Run an Auction"



Something Entirely New!

REAL Stone Cameos, Real Red Coral Cameos, Real Sardonyx, Real Blood Stone, Real Turquoise Matrix, Real Lapis Lazuli, Malachite, Real Adulars, Real Amazonite and Tiger Cat's Eye.

Are you looking for trade producers? Do you want Sellers that Sell? Then order these Rings. Don't delay.

These real stones are imported. We have ample stock of them now, but the way they are selling suggests that we may run short a little later in the season.

We have hundreds of attractive samples, all new, never been shown before. It will pay the Retail Jeweler to make a strenuous effort for business this year, and there is no line that offers such an opportunity for success as the one that we are showing.

M. J. AVERBECK

Manufacturer and Importer

10-12 Maiden Lane NEW YORK

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*



CAMEOS

STONE and SHELL
in
Scarfpins and Brooches

¶ Write to-day for our booklet showing the latest designs in Cameo jewelry.

10 KT. Our Trade-Mark stands for honest values and full 10 K. goods. When our representative calls give the W. E. R. Co. line a look over.

Send for further information regarding our extensive line.

W. E. RICHARDS CO.

Manufacturers for the Jobbing Trade
ATTLEBORO, MASS.
New York Office: 9-11-13 Maiden Lane *Samples only*

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

"Geraldine Farrar" "Securon" Secret Joint and Catch

BRACELET

Our Bracelets have Patented Guard to prevent falling or losing



Made in High Grade Gold Filled and 10K. Gold.

1000 Styles Send for Samples Through your Jobbers

GUARANTEE Pr. St. Co. MARK Inside

PROVIDENCE STOCK COMPANY

100 STEWART ST., PROVIDENCE, R. I.
9-11-13 Maiden Lane, New York City 131 Wabash Avenue, Chicago, Ill.

S. F. Myers Co.

WHOLESALE JEWELERS
47-49 Maiden Lane
New York

If you are not yet acquainted with us, we should like to have you know our goods and our progressive business methods. It will pay us both.

For the trade only—our new, big catalogue, with 100,000 items, sent free.



No. 3325C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.

F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.
New York Representative: E. T. Wilson, 180 B'way. Western Representative: S. H. Brower.

THE LATEST SUCCESS IN

HAT PINS, HEART AND HORSESHOE BROOCHES



Made of the finest brilliant Rhinestones. Can be sold for less than the imported ones. The hat pins come in pear, ball and half ball, octagon and heart shapes, and can be retailed from

25c.
to
$5.00

at a handsome profit. Ask your jobber or write us for sample assortment.

ACME COMB AND NOVELTY CO.
Manufacturers
Factory and Office
147 Spring St., New York



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building

The Best Chain
That ever sold retail for
$2.50 Each. Our No. 999
Buy a Sample Dozen in Glass Case
S & B EDERERMAKE
"THREE ★★★ STAR"
CHAINS

POTTER'S PINS.
Ask Your Dealer.

E. A. POTTER COMPANY
Providence, Rhode Island

Machine cut work a specialty
We are using the most approved and modern reducing machines, guaranteeing the finest work.

- DIES -
- DIES -
- DIES -

Designs cheerfully submitted for jewelry, silverware, medals, emblems, brass goods, etc.

WRITE TO-DAY FOR A SELECTION

Crees & Court, Die Sinkers 91 Sabin St., Talcott Bldg. PROVIDENCE, R. I.

G. A. HENCKEL & CO.

MAKERS OF

Small and Medium Wares in Sterling Silver

FOR THE TRADE ONLY

109 to 115 West 26th St., New York City

(One Block west of Broadway)



ICE TUBS IN A VARIETY OF SIZES AND PATTERNS

We specialize in the manufacture of the Unusual in Goods adaptable to

The Den, The Desk,
The Dresser, The Toilet
Table, The Sideboard,
The Dining Table and
The Living Room

The trade is cordially invited to call at our show rooms and inspect our new Fall productions.

Headquarters

All Jewelers visiting New York this Fall are cordially invited to make our large, centrally - located offices their New York Headquarters. We offer you every facility for transacting your business.

Chas. L. Trout & Co. MANUFACTURERS

2 Maiden Lane, New York



Silver Deposit Ware

Our low price for Silver Deposit Goods is made possible by our making them in large quantities, coupled with long practical experience in their manufacture.

We have constantly guarded our reputation of being the leading house for Deposit Ware, and have never made a reduction in price at the expense of quality. "Quality" indeed has been our motto since we first made Deposit Ware years ago.

Send us a trial order and you will find that these goods will make friends and customers for you as they have for us.

SCHARLING & CO.

Factory and Office

755-757 Summer Ave., Newark, N. J.

Show Rooms Represented by:

W. B. Powell, 35 Maiden Lane, New York

Geo. H. Thomas, Heyworth Bldg., Chicago, Ill.

M. L. Levy & Co., 2447 Jackson St., San Francisco, California

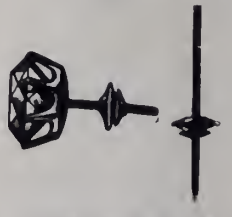
THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.

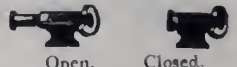


EAR WIRES
for unpierced ears.





SAFETY CATCH
For Brooches, etc.
Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.

Pearl Drilling and Adjusting a specialty.

Special Order Work and Repairing

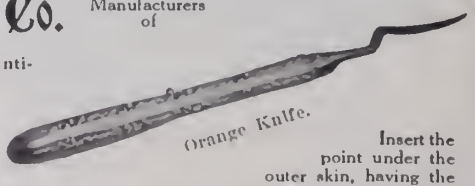
C. IRVING WASHBURN, 12-16 John St. N. Y.

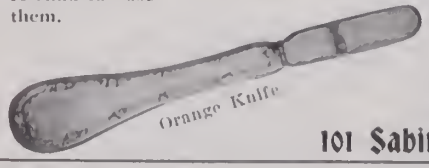
Roger Williams Silver Co.

Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.





Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street - Providence, R. I.



Adrian J. Morais

New Orleans, La.

My stock of Gold, Diamond and Gold Filled Jewelry, etc., is complete.

Write for selection package.



No. 4444
3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00
per dozen

Frank M. Whiting & Co.
SILVERSMITHS
320 Fifth Avenue, New York North Attleboro, Mass.



No. 58

THE ARCHIBALD-KLEMENT LINE OF

SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

ARCHIBALD - KLEMENT CO.
Sample Rooms: 341-347 Fifth Ave., N.Y.
Factory: NEWARK, N. J.

Art and Beauty in Umbrellas

AND CANES FOR THE JEWELRY TRADE



"MAIDEN BALTIMORE"

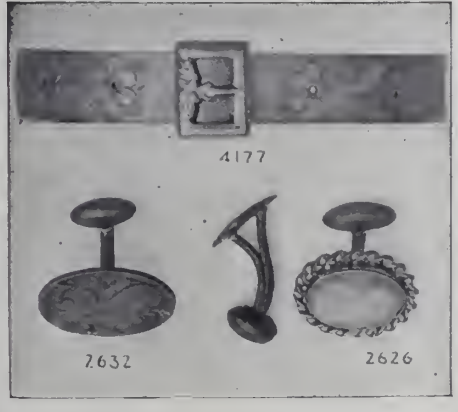
The extreme of excellence in umbrella manufacture has been reached in our new Fall and Holiday line, which comprises an endless variety of new ideas in gold and silver handles. These rich and exclusive handles are made quite irresistible by

Our New Detachable Feature

which means that the traveler can always have his umbrella at hand, locked safely in his trunk, and that all inconvenience of carrying, or danger of losing is provided against.

Our new catalogue just finished contains the most complete line of high-grade umbrellas and canes ever issued for the jewelry trade. It will be sent upon request.

Siegel, Rothschild & Co.
Main Office: Baltimore and Howard Sts., Baltimore
New York: 353 Broadway
SAN FRANCISCO: 658 Mission St. PHILA.: 1011 Chestnut St.



NEW CREATIONS FOR THE FALL TRADE

Bracelets and Cuff Buttons

Our Fall line this year is more elaborate and complete than ever. A good assortment of these goods in your stock is bound to increase your profits. We also carry an extensive line of

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE GO
Look for the Trade-Mark

MILLER, FULLER & WHITING CO.
Manufacturing Jewelers
New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.
WE SELL TO THE JOBBING TRADE ONLY



WE are showing more up-to-date and artistic goods in our line this season than ever before. This applies particularly to our 10k.

Gold Belt Buckles and Pins

of which we are now making an extensive line at popular prices.

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

Factory and Office
91 OLIVER ST., NEWARK, N. J.

PERCY M. LAYMAN

Trade Mark

New York Salesroom
9-13 MAIDEN LANE

SYDNEY C. STRAUS



ARTHUR W. WARE & CO.

109-111 LEONARD ST. NEW YORK

Manufacturers, Importers and Exporters

OF

WALKING-CANES

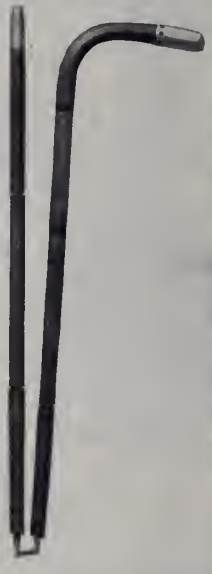
RIDING CROPS AND CORKSCREWS

See the largest line of Novelties in Canes on the market

Have You Seen It? ARTHUR W. WARE & CO.'S FOLDING-CANE

"Fits Any Traveling Bag"

Write for Illustrated Catalogue.





Patent applied for.

A complete line in Signet, Lapis-Lazuli, Jade, etc.

The New Creation in Lockets and Locket Rings

IN 14 Kt. AND 10 Kt.

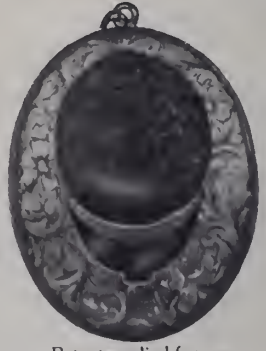
The big feature is the invisible joint, which when the Locket or Ring is closed is so constructed as to be absolutely secret and invisible.

SEND FOR SELECTION PACKAGE

MILTON L. ERNST

12 DUTCH STREET NEW YORK

We Sell The Jobbing Trade Only



Patent applied for.

In a variety of patterns in Cameos, Turquoise-Matrix, etc.

LEROY W FAIRCHILD. GOLD PENS.

CATALOGUE SENT ON REQUEST

FAIRCHILD & COMPANY

OFFICE AND FACTORY
29 & 31 EAST 22D STREET
NEW YORK CITY

WE ALSO MANUFACTURE
FOUNTAIN PENS IN GOLD AND SILVER
GOLD PENS FOR FOUNTAIN PENS
PENCILS AND KINDRED ARTICLES

One Out of Many

The Flat Pencil being one of our most practical and beautiful styles, we feel called upon to particularly present it to the trade out of our line of hundreds of others.



Front



Side

This is the pencil that is used by the elite for Vest Pocket or Ladies' Purse use. It will be found also in the pocket or school bag of boys and girls everywhere. The shape has been wonderfully improved this year. insuringincreased sales. Many new stylesand patterns have been added to our line.

There has also been brought out a special shaped oval pencil in various attractive colors to conveniently fit this holder.

Write for information. Ask our salesman to show or we will gladly send an assortment for your inspection upon request.

Aikin-Lambert Co.
Established 1864
15-19 Maiden Lane, New York, N. Y.
138a St. James Street, Montreal

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK
SHELL
Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt Attention



Most Important of All

is your profit—and this is what you will realize when buying our noted line.

Add a generous percentage when marking it, then compare the pieces with 14k—and you will realize what an opportunity you have.

But the appearance is just the same as its 14k brother.

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1KO

ARTISTIC BEAUTY IN LORGNETTE CHAINS

TRADE D MARK

THE ARTISTIC charm of Durand Lorgnette Chains causes them to rank with the Durand Lorgnettes. They are not random chains made to go with anything; they are special, fancy chains specifically designed to accompany fine lorgnettes. They strike the right note. They are creations. Selling the lorgnettes sells the chains. PRICES: $28.00 to $300.00.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street

NEWARK, N. J.

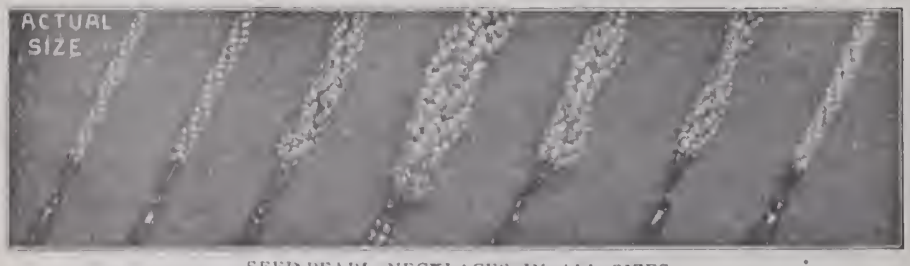
"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



SEED PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK

Bet. 26th and 27th Sts. Telephone, 913 Madison.

DEALERS IN
BAROQUES, PEARLS and
FANCY STONES

Trade Mark

DESIGNING
AND
SPECIAL ORDER WORK

Summer Jewelry

THESE INVITING out-of-door days call for certain articles of jewelry—to hold things together while playing the game or enjoying the drive.

Buckles and pins which are none the less useful for being also ornamental. Barrettes for stray locks when breezes blow—necklaces complete the picture. For men, Pins for stock and scarf, Cuff Links, etc.

Your Summer displays should include lines which are specialties here.



Day, Clark & Co. 14 Kt. Gold Jewelry

23 Maiden Lane
NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey



SOLID GOLD CHAINS

bearing our trade-mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description

B. M. Shanley, Jr., Co.

BEGINNING TO-DAY our representatives will call on the retail Jewelry trade with our new line of 14 and 18 Kt. Gold Jewelry and novelties. Workmanship of merit and designs that are exclusive.

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.



Music to the Ear
Important Features

Quality produces and keeps the confidence of a customer.

Excellence of finish and appearance of goods attracts the customer's eye and helps to sell the goods.

We combine all of the above in our line.

The Keller Jewelry Mfg. Co.

Manufacturers of Fine Gold Jewelry

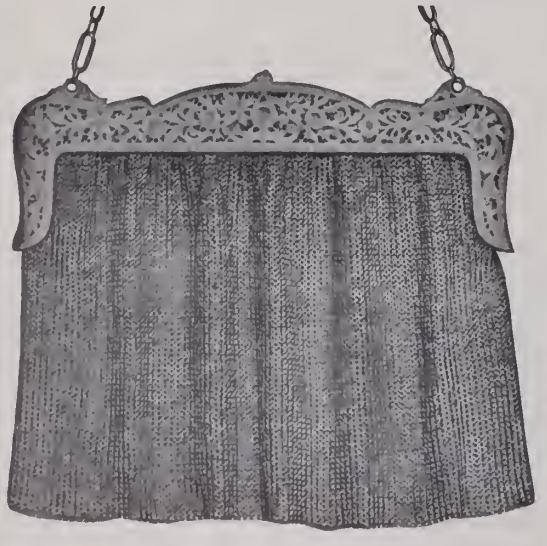
Factory
251 N. J. R. R. Avenue
Newark, N. J.

64 Nassau Street
New York

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

LOUIS G. SCHLEHR
MANUFACTURING JEWELER
178-180 Ellicott St., Buffalo, N. Y.

Rings, Diamond Mountings, Diamonds and Precious Stones, Badges, Class Pins

General Repairing Artistic Engraving

All Out-of-town Work returned within 3 days from date received

---

Ludwig Nissen & Co.

182 and 184 BROADWAY
NEW YORK

PEARL
NECKLACES
AND
DIAMOND
COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.

182 and 184 BROADWAY
NEW YORK

A. J. HEDGES & Co.

Makers of 14K. Jewelry

14 JOHN STREET TRADE 14 K MARK NEW YORK

The Allsopp Rings



The Up-to-Date Line of **Signet and Set Rings**



In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp QUALITY, DESIGN AND WORKMANSHIP Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.

A ★ TRADE-MARK.

Allsopp Bros. Allsopp Building, Newark, N. J.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.



Unique Gems Complete mastery of my trade enables me to furnish such individual examples of rare gems in special and fancy cuttings as appeal to discriminating buyers.

Summer Resort Dealers Send for Sample Papers.

LOUIS J. DEACON, Summer Headquarters.
Main Office, Atlantic City, N. J. CAPE MAY, N. J.

TRADE S MARK.

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

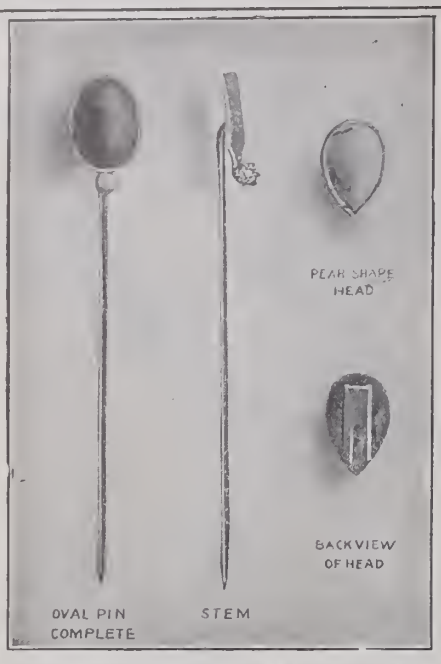
TRADE O MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold
CHAIN PINS



Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

ROTHSCHILD BROS. & CO.

TRADE (R) MARK

The Locket House 51-53 Maiden Lane, New York

When You Visit New York

Don't Fail to Inspect Our Line of
the Largest and Finest Variety of

BOXES, TRAYS AND NOVELTIES

OF EVERY DESCRIPTION

Fancy Stands and Blocks for Window Display

Samples and Estimates Cheerfully Furnished

Wolfsheim & Sachs

MANUFACTURERS AND IMPORTERS

35 Maiden Lane Lorsch Building **New York**

FACTORY, 10 GOLD STREET Telephone, 3518 John

DIAMOND MOUNTINGS

of any description in gold and platina

Order Work a Specialty

HENRY BASCHKOPF

47-49 Maiden Lane New York, N. Y.

WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York — Established 1854. — MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS

GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

Goodfriend Bros.

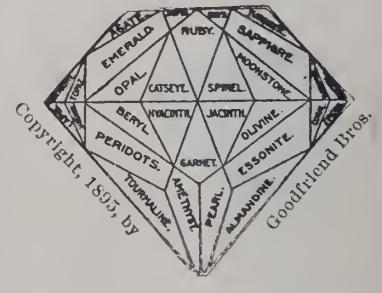
IMPORTERS AND CUTTERS

....OF....

PRECIOUS STONES

Headquarters for all kinds of

PEARLS



Pearls	Gem Coral
Rubies	Aquamarines
Emeralds	Tourmalines
Sapphires	Peridots
Opals	Opal Matrix

And other Precious Stones

PEARL, OPAL, CORAL and AGATE NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 212 Union Street

PARIS: 10 Rue Cadet



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

THE HAGERSTROM CO. (Incorporated)

Makers of 14-K Jewelry

¶ We have been busy all the Spring making up one of the finest 14-K lines that you could wish to see. Every design is new, inexpensive and salable. Our Brooches surpass all others. That's pretty strong, but it's true. Look over our goods when our salesmen call and judge for yourself.



No. 1093

Office and Works
276 N. J. R. R. Ave.
Newark, N. J.

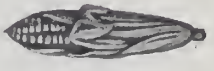
¶ We are also making a beautiful and extensive line of Handy Pins, Scarf Pins, Veil Pins, Cuff Buttons; also Cuff Button and Scarf Pin Sets; as for Necklaces and La Vallieres, we have the largest and most up-to-date assortment in the market. Ask our salesmen to show you our new Necklace. It's a beauty and a seller.



No. 325
Set with Ruby, Sapphire and Pearl



No. 326
Set with Amethyst, Jade, Amazonite, Red and Green Sardonyx, etc.



No. 324
Set with Half Pearls and Enamel

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy

24-26 East 21st St., NEW YORK



6,000 GOOD SELLERS

That is what we are showing in our Fall Catalog for 1908.

Every piece of Sterling Silver and Fine Gold Filled Goods made by us has a guarantee to wear.

Look for the F. & B. trade-mark before you buy, then you may be sure you are getting the best.

Sterling Silver Toilet and Manicure Goods, Vases, Table Ware, etc., Fine Gold Filled Lockets and Charms, Crosses and Pendants, Necklaces and Bracelets, Link Buttons and Studs, Scarf Pins and Hat Pins.

THEODORA PATTERN

3565 - - Bonnet Mirror
3566 - Fancy Shape Mirror
3567 - - Round Mirror

3656 Knife File, Large Handle

3658 Cuticle Knife, Large Handle

Numbers and Illustrations for the complete line of Toilet and Manicure Goods in the Theodora Pattern, including large, medium and small handle goods, will appear in our 1908 Catalog.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 RICHMOND ST., PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Bldg. CANADA: Kingston, Ontario

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, AUGUST 5, 1908. No. 1.

Difference in Structure of Reconstructed and Natural Rubies Shown by Photographs.

OUR esteemed German contemporary, the *Deutsche Goldschmiede Zeitung*, has supplemented an article which it recently published upon the points of difference between reconstructed and genuine rubies, by presenting some additional facts, and especially by reproducing two illustrations made from enlarged photographs of reconstructed and genuine rubies which were placed at their disposal by A. F. Kotler, of St. Petersburg. To this journal we are indebted for the following points as to the differences shown by the photographs of the natural and artificial stones.

On careful examination, in the case of the artificial ruby (Fig. 1), we shall notice



FIG. 1.—STRUCTURE OF RECONSTRUCTED RUBY.

at once the typical concentric lines as well as the little bubbles occurring in large numbers, which are always spherical, having, in other words, the character of an air bubble in a melted mass. The concentric fine lines showing variations in the color, were compared at the time with the circular or spiral lines that result from the string of a paste-like mass, and these can be distinguished in the picture, leaving nothing to be desired as far as plainness is concerned. Fig. 2, which represents an enlargement of a naturally formed genuine ruby, also shows spaces or enclosures, but these, as may be seen, are more or less angular, being bounded by crystalline surfaces. The angularity of these voids is, moreover, determined by the entire crystalline structure of the natural stone.

If, therefore, in the genuine ruby, the color is unequally distributed, the color stripes *invariably* assume a *vertical* direction, are *never concentric* as in the artificial stone. We may also frequently note that the color does not run in one direction, but that color stripes, often of varying intensity, cross one another at obtuse angles; in other words, correspond strictly with the crystalline structure of the grown stone. We may reiterate the assertion that in a genuine natural ruby concentric lines are *never* noted. This most important, and at the same time, certain and simplest distinguishing characteristic, is the more to be regarded, inasmuch as the specific gravity, the color, the hardness and the dichroism; in other words, all the optical and chemical properties of the artificial ruby correspond, more or less, with those of the genuine stone and consequently the scientific assistance, in this case, fails us entirely. An experienced gem expert will, moreover, recognize the genuine ruby by its peculiar, characteristic, soft, silky brilliance, which is lacking in all artificial rubies.

One might supplement the foregoing by adding something on the preparation of artificial rubies that will certainly be of interest to our readers. Artificial rubies are produced according to two essentially different methods, first, by melting together small pieces to form a larger whole, also by synthesis, by the production from its proper constituents and according to the same conditions which in nature govern its production—great heat, a high pressure, etc. Synthetically produced rubies, therefore, are obtained by melting chemically pure alumina in an oxyhydrogen blast, or by the electric process. The color is obtained by a small addition of chromic acid.

The reconstructed ruby, as already stated, is made by the melting together of small Oriental rubies. The *modus operandi*, according to this system, consists in first melting a small stone in the oxyhydrogen blast, or in an electric furnace, and then gradually adding to the molten mass the remaining small stones, separately. Inferior rubies, Siamese rubies, or balas rubies, cannot be used; defective Oriental rubies also yield a poor result. The general belief, therefore, that otherwise waste pieces could be smelted together, possibly purified and improved by an addition of chemicals, does not hold good. Only faultless and dark-colored stones can be employed and even then some chromic oxide must be added to improve the color, for the natural color in part disappears during the smelting process.

C. W. Se Legue, a jeweler of Logansport, Ind., has been elected local watch inspector of the Pan Handle Railroad to succeed C. H. Church, deceased.

Handsome Work in Copper as Prize for Oshkosh Yacht Club.

A BEAUTIFUL and at the same time unusual trophy, which will be ranked among the notable yachting prizes offered this year, is the punch set, consisting of bowl, plateau and 24 punch cups, which was recently made for the Oshkosh Yacht Club. The work, which is illustrated on the front cover of this issue, is entirely of copper and is hand wrought.

The bowl, which is gold-lined, stands about 25 inches high, is about 17 inches in diameter and has a capacity of five gallons. The plateau, holding the cups, measures about 33 inches in diameter.

The decorative scheme, which is suggestive of conventionalized effects, is etched, as is also the inscription, which is shown, in brass. The insignia of the club as well as the United States Jack and the yacht ensign are enameled in their proper colors.

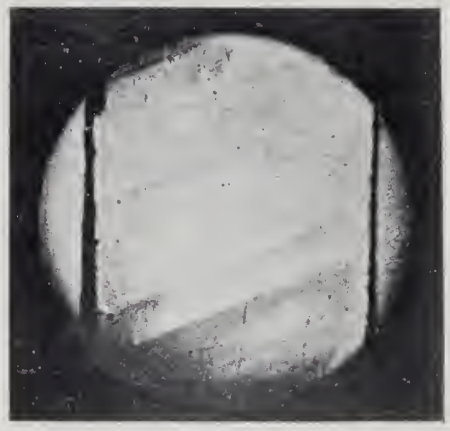


FIG. 2.—STRUCTURE OF NATURAL RUBY.

The bowl is mounted on a base of mission oak, the whole piece seting in a groove which keeps it in its proper place on the plateau. The trophy was designed and made especially for the event by the Benedict Art Studio, East Syracuse, N. Y.

The most serious robbery of the Tercentenary period took place at the jewelry store of J. F. Dobbins, on Buade St., Quebec, which was looted of stock valued at $2,000. It is thought that the robbery was the work of an expect jewelry thief, who managed to get into the city despite the activity of an army of detectives. Early in the evening a well-dressed man entered the store of Mr. Dobbins and asked to see some diamond rings. He was shown a tray and requested to be shown some others. Mr. Dobbins turned to get some other jewelry, and by the time he had turned again the thief had gone. A tray containing 18 diamond rings disappeared with him. A number of detectives have been working on the case.

DURING THE SPRING

OUR FACTORY has been very busy getting up many new patterns in our various lines of gold jewelry.

OUR PATTERNS AND PRICES are so attractive that they merit the attention of all progressive retail jewelers.

OUR TRAVELERS are now starting out with more new goods than ever before.

OUR CUSTOMERS will be wise in carefully considering the lines of 14k. and 10k. gold rings, 14k. lockets, 14k. link and stiff bar buttons, 14k. Larter shirt studs, 14k. Larter vest buttons and 14k. tie clips which our travelers are now showing.

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.

Pacific Coast Representatives:
A. I. Hall & Son, Inc.
Jewelers' Building
Post St., San Francisco, Cal.

TRADE-MARK



Registered in the U. S. Patent Office

ELSIE BEE'S FASHIONS.

SUMMER NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS.

ALL the newest fobs are in wire effect, but the old-fashioned buckle, plain or engraved, is also used.

* * *

Belt pins rather than buckles have the greatest call just now.

* * *

The style of wearing links and scarf pin to match still prevails.

* * *

Brooches and hat pins follow the leading toward the single stone idea.

* * *

Everything runs to stones at present. There is little call for plain jewelry. Color, and much of it, seems to be the demand.

* * *

Waist sets are having a steady sale. The designs vary from the simple round style resembling a button to oval-shaped affairs, engraved, frosted, or set with stones.

* * *

Barrettes in gold and silver are in the monogram form, surrounded by a narrow strip of metal. They differ in shape and outline, according to the style of the lettering.

* * *

There is a marked tendency toward the old-fashioned and unique in jewelry designs at present. The use of large, single stones of striking effect is also a noticeable feature of the Summer and early Fall goods.

* * *

A queerly designed fob is composed of heart-shaped links made of polished concentric wires. Attached only at one point, these links move easily from side to side. A charm to harmonize with this unique design completes the ornament.

* * *

The interchangeable scarf pin is having a good sale. It provides for a great variety of single cabochon stone settings, each slipping easily into place above the stationary diamond by means of a simple adjustment. One diamond thus serves the purpose for any number of pins.

* * *

A new style of silver mesh bag has been launched upon the market. It is stiff, which means that it keeps in shape better than some of the soft ones, and is less likely to break, as a single wire runs all around, although it does not begin to have the space in it that the shirred bags have.

* * *

A New York jeweler exhibits four new designs of gold bracelets. One of these is a rather broad band in the engine-turned work, styled "snake skin"; another is hollow with pierced effect across the front; a third is heavily engraved with a richly frosted appearance, while the fourth is in fine, delicate lines that form a sort of basket design.

ELSIE BEE.

Jno. W. Wehrly & Bro., Portland, Ind., have been succeeded by Wehrly & Hoke. John I. Hoke conducts a store at Ridgeville, Ind., which will also be conducted in future under the name of Wehrly & Hoke.



"JEWELLERY." By H. CLIFFORD SMITH, R.A. Royal octavo, 458 pp., cloth gilt. Copiously illustrated. Published by G. P. Putnam's Sons, New York. Price, $7.50.

"JEWELLERY" is the latest of the 20 volumes projected to come off the press, which, under the title "Connoisseur's Library," will, when completed, form a series of textbooks worthy a foremost place in the reference library. The present work is written by no less an authority on the subject than H. Clifford Smith, M. A., of the Victoria and Albert Museum, London. It is copiously illustrated, having no less than 54 full-page plates in the best photo process. Several of these are in natural colors. These illustrations are reproductions of the finest jewelry collections loaned specially to the author. Among those who have contributed from their invaluable collections are Lady Rothschild, Lady Fuller-Eliott-Drake, Lady Cook (Vicondessa de Monserrate), Lady Ramsay, Lady Monckton, Mrs. Holman Hunt, Mrs. Percy Macquoid, the Marquess of Clanricarde, Jeffery Whitehead, Max Rosenbaum, Sir John Evans, K. C. B.; J. Pierpont Morgan, Viscount Falkland, Lord Fitzhardinge, Herr James Simon, Lieut. Col. G. B. Croft Lyons, etc. Thus it will be seen the author has been enabled to draw his examples from the greatest private collections of antique jewelry, sources few have ever been able to get to.

The jeweler who means to keep well instructed in his art cannot well refrain from putting "Jewellery" on his book shelf. In fact, it is the book he has been needing, but did not miss because it had not been published. It covers ground never before touched; it clears up points always before hazy, and it furnishes unique examples of the different historic periods never before photographed.

The author confines himself to European jewelry, excepting only six pages devoted to Egyptian. He divides his work into chronological sections—jewelry worn during classical times and until the ninth century of our era; jewels of the Middle Ages; those of the Renaissance, and those of subsequent times.

The history of jewelry abounds with sentiment, incident and art. Much on each branch is found within the covers of this work. A shelf full of volumes could not cover *all* the sentiment, *all* the incidents or *all* the art phases that dwell within the realms of this entrancing history. "Jewellery" contains a large proportion of the *kernel;* it expresses the essence of the delightful subject. The waves of advance and decadence in the goldsmiths' art during the succeeding centuries are graphically described, and the multitude of examples cited and reproduced in the engravings help to give a very clear view of the progress of the art, so far as Europe is concerned. The depiction is very vivid as the periods succeed one another—Egyptian, Phœnician, Greek, Etruscan, Roman, Byzantine, Celtic, Romano-British, Anglo-Saxon, Mediæval, Renaissance, Modern. And the *technique* of the styles is very fully explained in language clear to any lay reader.

In reviewing a work of such broad scope, space at disposal forbids any attempt at following the history or even depiction of the "pieces" seriously. The trend of events and their effect in jewelry production during the centuries in 400 pages is necessarily "boiled down" to an epitome already. It must suffice, in these columns, to "pick a few plums" from its pages—just atoms that interest, but having no consecutive bearing.

Mr. Clark in his preface calls attention to some much neglected sources on which he has drawn for valuable evidence in his Renaissance chapters, namely, engraved designs and working drawings of jewelers, personal inventories and pictures by the old masters.

In his introduction the author mentions a fact generally overlooked by writers on jewelry: "Among savages, and races not far removed from barbarism, it may be observed that the love of ornament is chiefly characteristic of men. As civilization advances it is displayed more and more by women alone. Yet even a century ago, among the most civilized nations of Europe, the 'beaux' and 'macaronis' adorned themselves with jewelry of all kinds." His few words on Phœnician jewelry are of special interest, as so little authoritative appears in print on this subject. In this connection we cannot help repeating his statement of two strange practices: "The Phœnicians were addicted to the barbaric practice of piercing the upper part of the ears, as well as the lobes, and attaching to them rings bearing drop-shaped pendants. Rings were also attached to the hair on each side of the face." Surely this will be news to most readers! The richly bejeweled stupendous headpiece on the Phœnician woman's statue (Plate II.) offers to jewelers a startling revelation of the barbaric splendor of that long-past period.

That is a strange fact (mentioned in the section devoted to Greek jewelry) that neither in Greek, Etruscan or Roman representations of the human figure do we find rings depicted on the fingers! Amber evidently in ancient days received higher esteem than in these times. It is found in Anglo-Saxon, Irish, Italian, Roman, and even in prehistoric, jewelry. It was not only an ornament, but a talisman for protection against danger, especially against witchcraft. Amber in which small insects were enclosed was particularly prized. "The price," says Pliny, "of a small figure in it, however diminutive, exceeds that of a living healthy slave." Interesting reads the description of the Roman appetite for extravagant ring decoration.

Why Mr. Smith's antipathy to jet, which he characterizes as "unattractive material"?

He lets important light on the jewelry subject when, in the opening lines of the Mediæval section, the author says: "In the days of antiquity, so far as our knowledge goes, the idea of fashion in the present sense of the term did not exist. But in the Middle Ages, as Luthmer points out, it becomes an important fact in the history of civilization." Hence, the author tells us, the student of jewelry finds greater problems in the Middle Ages than in the classic antiquity because these variations in fashions brought in their train more rapid alterations in jewelry style to comport with the prevailing fashion in dress.

In a short chapter on "The Mystery of Precious Stones" are some extraordinarily beautiful reproductions of some cameo antiquities, viz., jewel of St. Hilary, cameo of Charles V., and the Schaffhausen onyx. This section deals with the many superstitions attached to gems. New to most readers will be the extensive information on *enseignes,* or hat badges. There is considerable enumeration of men's collar badges in this Mediæval division. In those days "wearing a superior's collar" meant something, and was no slur as in these days. Coral (lately becoming popular) has some interesting facts in this work, and the anomalous mixture of pagan superstition in religious ritual reads like blasphemy to us: "Coral was used for rosaries, and, above all, as a charm—a ring of gold or silver being attached to its stalk. The Romans tied little branches of it round their children's necks to ward off the evil eye; and the infant Saviour in many an early Italian picture is represented as wearing a piece of coral in a similar manner."

Life was very interesting for the manufacturing jeweler during Mediæval days, if the following "process of law" was a fair sample, and if orders were filled with such laxity. Ercole Fedele, the skilled goldsmith of Ferrara, received an order from Isabella d'Este, Marchioness of Mantua, for a pair of silver bracelets. She states they never would have been finished during her lifetime if Duke Alfonso had not thrown the jeweler into the Castello dungeon! Fifth Ave. patrons cannot "rush" orders these days, thank the heavens, by giving the jeweler a dose of "Tombs" treatment! We have much to be thankful for, after all, in spite of the panic times.

Fancy the cost of a wardrobe such as that of King Edward III. of England, with "304 dozen silver buckles and the same number of pendants"! Without denying the great merit in Cellini's masterpieces, the author gives credit to Germans for much of the beautiful products of genius that were formerly all accredited to the Italian master. In one case he even places the proof (by an engraved design of Hans Collaert) that takes a lovely pendant from the reputed Cellini and places it as an assured work of the Antwerp engraver.

Intensely interesting reading are some of those descriptions of potentates such as Henry VIII. and "Good Queen Bess" buried alive under their mass of gems and jewels

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Japanese Pearls

until nothing but their noses remain bare of the precious baubles.

As of special interest in this volume in these days, when cameos are in such vogue, must be mentioned the Cellini "Leda and the Swan." In its most exquisite workmanship it is capitally reproduced on Plate XXIX. The, to us, curious conjuncture of a cameo and repoussé gold in carrying out a picture shows up grandly in its still further enhanced effect with enamels, diamonds and small rubies. The combination to gain a grouped interior proves the great master's marvelous art and skill and convinces the reader that this is probably the most beautiful "piece" that crowns the galaxy of glorious examples of the Renaissance goldsmiths.

In the XVI. century "mere men" got so vain they took to earrings. And this not exceptionally, for Philip Stubbes writes: "Women are so far bewitched as they are not ashamed to make holes in their ears, whereat they hang rings, and other jewels of gold and precious stones; but this is not so much frequented among women as among men." Mr. Smith says men got this habit from Spanish influences, where both sexes wore earrings. In this connection it must be remembered that sailors always wore earrings, unless it is quite recently. Shakespeare's portrait shows him with earrings. The custom prevailed among men even to the middle of the 17th century. Charles I. wore a large pear-shaped pearl in his ear when he walked to the scaffold. Before placing his head on the block he gave the pearl to a faithful follower. It is now the property of the Duke of Portland. But during this Renaissance period men as well as women wore *necklaces;* this apart from official, guild or other insignia chains. In Elizabeth's day the necklace belonged to the regular equipment of a gentleman. However, there were lots of strange fashions in the Renaissance days. The wearing of rings strung on those men's necklaces and the sewing of gold rings on the hat band are some that 20th century jewelers, especially ring manufacturers, would like to see frantically revived.

It was a bad day for the goldsmith and a glad day for the lapidary when the Renaissance period passed away. Renaissance art displayed designs wrought in gold and enamels, using the precious stones to enhance the beauty of a *motif*. With the XVII. century a reversion comes about—the precious stones take precedence and the gold and enamel *motifs* are woven as subsidiaries around a facetted diamond or a ruby. The setting becomes a secondary feature to display the beauty and value (chiefly value) of the stone or stones. And the transition with its causes are well explained by the author—also how the practically colorless diamond dethroned the more splendid ruby, sapphire, emerald, etc.

Speaking of XVIII. century jewelry, the author says: "Unlike the earlier jewels, one cannot help regarding them rather more as accessories to costume than as independent works of art." Is not this the keynote to our decadence to the difference in situation to the public between the Mediæval and Renaissance and the modern jewelry? In the XVIII. century the stone cutter and stone setter had practically supplanted the artist in precious metals.

Many a kindly word has Mr. Smith for our present ruling "new art" in jewelry, but, he continues: "While empty revivals and false adaptations are to be rejected, the reckless race after originality, resulting in the eccentricity which is so rife in modern art, should especially be avoided. It is the desire for originality, instead of a modest devotion to fine workmanship, a love for the outrageous and the *bizarre*, and a lack of proportion, both in form and in choice of material, that has ruined much of the jewelry produced under the *Nouveau* Art movement."

This Englishman's eulogy of Lalique and his style, together with a due mede of praise for such other French craftsmen as Lucien Gaillard, Gaston Lafitte, Georges Fouquet, etc., show the expert connoisseur's unbiassed judgment of foreign products. And his praises are extended to the efforts in Germany of Hirzel, Möhring and Piloty of Munich, Van der Velde, Olbrich, Schaper and J. H. Werner of Berlin, Zerrenden, Fahrner, Friessler and Stoffer of Pforzheim and Hermann Bauer of Gmünd. English and Austrian talent receive a share of commendation, as well as that of Denmark. But space forbids further mention. "Messrs. Tiffany have shown how artistic design may be combined with fine and rare gems," etc. However, all of this is present-day topic, and this useful work must be read itself for its information.

A special chapter is dedicated to "Peasant Jewelry" and its rapid extinction, with the few solitary remaining specimens saved, and now in the art and industrial museums, chiefly of Germany. Holland, almost alone, has withstood the destructive influences of industrialism; the peasants there still retain their distinctive jewels, which see daylight still on every festive occasion. The two pages of engravings of examples of this class show great beauty of elaboration in design.

The last chapter but two in this useful work is a comment on "Jewelry in Pictures." The frequent reference this author makes all through his work to *pictorial* proof of designs and forms in jewelry is a great revelation of its value in the study of the subject.

The chapter on "Frauds and Forgery" gives much information on the *pseudo* art in jewelry from ancient to modern times, and the last chapter is devoted to skull, crossbones and other death emblems in jewelry, including the coffin, as well as descriptions of mourning or "memorial" jewels.

Following the regular reading matter is a bibliography of six pages. Is there any drier reading than a bibliography? And yet it is all *meat* to the hungry soul thirsting for sources of knowledge of his subject. A fairly complete bibliography is the key to the making of a well-versed seller of jewelry. There is drier work than *reading* a bibliography. It is the *compiling* of one. Therefore the jeweler should always take off his hat to the patient author who brings within a prescribed space the titles of those works it would take him perhaps tedious days to look up.

The index is both copious and effective.

Interesting Decision as to the Duty on Bronze Ornaments With Decorated China Vases.

A recent interesting decision was handed down by General Appraiser Sharretts in regard to the protest of G. Collamore & Co., New York, on bronze rose trees attached to the tops of china vases by means of metal caps, in which metal is the component material of chief value in the completed article. It was held that duty is applicable at the rate of 45 per cent. ad valorem under Par. 193 and not at 60 per cent. under the provision of Par. 95, for decorated or ornamented china. The protest of the importers is upheld and that of the Collector reversed.

General Appraiser Sharretts, in his decision, says: "The articles covered by this protest are limited to those described as 'two decorated china vases and two rose trees bronze.' Although separately invoiced the several parts are permanently attached to each other and constitute entireties. The so-called rose trees are composed entirely of bronze and are fitted to the tops of the vases by means of a metal cap. They form an ornamental part of a combination article, the china vase occupying the position of a base for the tree. In G. A. 6530 (T. D. 27870), on authority of Gallenkamp *vs.* Rachman (T. D. 27090), this board, contrary to their own judgment, felt constrained to hold that a china vase, the body of which was ornamented with bronze, was dutiable at 60 per cent. ad valorem as decorated china under Par. 95, notwithstanding the fact that metal and not china was the component material of chief value therein. A like conclusion was reached in Abstract 11485 (T. D. 27384). These decisions should be followed by classifying officers until they are shown to be wrong by judicial determination.

"The case at bar, however, presents an entirely different question. We do not regard the merchandise now before us to be china vases ornamented, but completed articles composed of two parts, each of which is ornamental, but each distinct from the other, the metal portion being the significant feature, or at least of more importance than the china base supporting it. In this respect it is entirely different from a china vase, the body of which is ornamented or decorated with metal mountings.

"Based on the evidence and the exhibits in this case, we find the merchandise involved, marked B on the invoice identification, to be manufactures of decorated china and bronze, metal the component material of chief value, and hold that it is dutiable at 45 per cent. ad valorem under Par. 193 of the Tariff Act of 1907, as claimed by the importers, and not at 60 per cent. ad valorem under Par. 95, as assessed by the Collector, whose decision is reversed."

Frank A. Wyle, a jeweler, of Waverly, Ill., suffered a loss of $500 during a recent fire at that place.

George Walsh, who was recently convicted of stealing a diamond ring and two diamond cuff buttons valued in all at about $335 from the store of S. Sturmer, Sacramento, Cal., has been sentenced to three years' imprisonment at San Quentin. The prisoner pleaded guilty.

New Patterns Now Ready

Trade-Mark
HW
Registered

Our new line for the season of 1908-09 contains many absolutely new designs of unusual beauty and timeliness. We offer many unique pieces in diamonds, and combinations of diamonds and precious and semi-precious stones; all in the best of taste and all finished specimens of the best art work in jewelry, and we also have the staple patterns every Jeweler needs.

Our salesmen can show you these pieces, or we shall be glad to send you an assortment if you will tell us what you are interested in. Write us.

HAYDEN W. WHEELER & CO., Importers
2 Maiden Lane, NEW YORK

AMSTERDAM, 2 Tulp Straat — LONDON, 50 Holborn Viaduct

EDUARD VAN DAM
CUTTER OF
DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St. Knabe Bldg.
TELEPHONE 5879 38TH ST.
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS, MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH.

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street

RUDOLPH NOEL — PHILIP NOEL

RUDOLPH NOEL & CO.
IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM — 37-39 Maiden Lane, NEW YORK

THE NEWS FROM ENGLAND

Trade in London Shows Slight Improvement Due to Franco-British Exhibition.—Decrease in Cutlery Trade.—Annual Meeting of the N. A. G.—Visit of the Members of the Syndical Chamber of Parisian Retail Watchmakers and Jewelers.—Interesting Case Involving Use of Words "Gold Filled."—Amendments to "Daylight Saving" Bill.

London, July 25.—Trade in London shows a rather better aspect, but, alas, there is nothing to boast of. The number of visitors to the Franco-British Exhibition is responsible for the filling, to overflowing, of the hotels generally, and the boarding houses in the vicinity of Shepherds Bush. This also means the expenditure of money which must naturally have a more or less beneficial effect upon the jewelry and kindred trades. But as yet the effect is comparatively small. In Birmingham trade is much the same as when I wrote my last notes. Sheffield is rather better off. Some firms are fortunate enough to be in the position to give their men full employment in both silver and electro work, but the bulk of the houses have to keep their men on very short time, while quite a number of skilful silversmiths, chasers and engravers are without employment. All this notwithstanding, Sheffielders are in an optimistic mood.

* * *

The tendency to use silver plated handles for cutlery has given work to a branch of the electro plating trade at the expense of workers in ivory, and its various imitations. Add to this the fact that exports of ordinary cutlery have fallen off and it will be realized that this branch of the cutlery trade is in a rather bad condition. There has been a tendency to decrease in the last three years, but during this year it has been more noticeable. In the first half of 1907 the value of cutlery exports was £352,706, but for the same period of this year the figures have fallen to £307,442, a difference of £45,264 on the wrong side of the slate. It is said that the export trade is worse than it has been for over 25 years; particularly is the export trade bad with South America.

* * *

The annual meeting of the National Association of Goldsmiths, which was held in Manchester in the early part of the month, was full of surprises. The Honorary Organizing Secretary, who was one of its founders, refused to allow his name to be put forward for re-election on the score of ill health. As a matter of fact, as my notes have indicated on more than one occasion, there has been a considerable amount of friction owing to his methods. It is true he has been unwell, but it is equally true that the greater portion of the members are thankful to be in a position to elect a younger man. I am not sure that that will materially help the association, unless the meetings are held in a more businesslike manner. The rule by Executive and Council is not entirely to the liking of the more democraticly inclined, and it was found at this meeting that the youngest branch was inclined to be very critical over the "re-cooked joint," which had been annually served up to do duty as the annual report.

The discussion upon technical education in gemmology was one of the matters of serious trade interest brought forward, and the day's labor was of a very strong but comparatively negative character. The new Hon. Secretary, who was a founder of the association, and has been its chairman, is a country jeweler, living right in the north of England, right away from the central cities; a good man, but un-get-atable by the general secretary, who lives near London.

Meanwhile the big Scottish Branch, which seceded from the N. A. G. last year, has held its first annual meeting as the Scottish Association of Watchmakers & Jewelers, and shown its businesslike qualities by dealing with a series of mportant resolutions of considerable importance to the trade.

* * *

The visit of the members of the Syndical Chamber of Parisian Retail Watchmakers & Jewelers to London in order to inspect the Franco-British Exhibition, was, despite the terribly wet weather, much enjoyed by them. Under the guidance of W. Augustus Steward, they visited the Central School of Arts and Crafts, and with him and Cyril Davenport, one of the librarians of the British Museum, made a tour of the library rooms of the Museum containing the fine collections of Limoges enamels, watches of all nations, the magnificent gold jewelry and cameos in the gold room, and the famous Waddesdon Bequest Room containing so many precious treasures of ancient and medieval art, given by Baron Ferdinand Rothschild, the first president of the National Association of Goldsmiths. It was valued at £400,000, and is now possibly worth half a million

* * *

A case of considerable interest to all engaged in the trade, and particularly American firms doing business with Great Britain, in gold filled jewelry, was recently heard in Birmingham. The prosecution was at the instance of the Birmingham Wholesale Jewelers & Silversmiths' Association, and the defendant was a well known and respected Birmingham manufacturer, who was summoned under the Merchandise Marks Act for applying a false description to certain chains and lockets. According to the evidence, the defendant had sold the chains and lockets as "18 carat gold filled finest quality." On the invoice no description of the goods was made, but they were "carded" upon cards bearing the wording, I give above. It was stated that the total weight of one article was 198 grains, but was found upon assay to contain less than one halfpenny worth of gold. It was stated by an expert that upon his assaying two chains, one showed only 1-5th of a grain of gold, and the other ⅛ of a grain—less than a farthing's worth. It was obvious from such evidence that there must be a conviction, and the defendant was mulcted in a fine of £5 and £15 15s. as extra costs. The chairman of the Jewelers' Association in giving evidence said that the expression "gold filled" first came from America, and that the description given by the defendant to his productions was likely to seriously affect the trade in genuine gold filled jewelry. The description of gilt goods as gold filled was at the bottom of the trouble, and the prosecution is approved by all the Birmingham trade.

* * *

The Daylight Saving Bill has received the benediction of the special committee of the House of Commons, but—and it is important, they recommend the putting forward of the clock one hour, practically the suggestion of Thomas D. Wright, the spokesman for the British Horological Institute. It is thought, however, that there is little chance of anything being seriously done over the matter for some time. To put it shortly, the committee suggests that the clock should be advanced one hour during the Summer, put forward on the third Sunday in April, and put back again the third Sunday in September. The Bill, however, adds "another injustice to Ireland." The distressful country is left out of all reckoning!

The report of the committee may be summed up as follows: That the weight of the evidence submitted justifies the opinion of the promoters of the Bill that the change is desirable and would be a public benefit, and the effect of the Bill would be:

(1) To move the usual hours of work nearer to sunrise.

(2) To promote the greater use of daylight for recreative purposes.

(3) To lessen the use of licensed houses.

(4) To facilitate the training of the Territorial Forces.

(5) To benefit the physique and general health of all classes.

(6) To reduce the expenditure on artificial light.

The report goes on to recommend a single Act of Parliament which will establish local time throughout the United Kingdom and expresses the opinion that "Interference with European traffic will be inappreciable compared with the general benefit to the nation at large and can be easily overcome." The Stock Exchange protested against any interference with time on the ground that it would materially affect American business, but the report states that the committee is of the opinion that any difficulties can be obviated by the adherence of those concerned to the existing hours, and in conclusion it is suggested that the Bill should be known as the "Local Time (Great Britain and Ireland) Bill," and that Greenwich Meam Time should be retained for scientific purposes, astronomy and navigation. St. George.

Wm. Weber, Birmingham, Ala., recently sustained a loss by fire.

Scallin Bros. Co. is the title of the old firm of Scailin Bros., Mitchell, S. Dak., which has now become an incorporated concern. The officers of the new company are: President, F. H. Scallin; vice-president, P. A. Page; secretary and treasurer, M. W. Scallin.

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

R., L. & M. FRIEDLANDER

IMPORTERS OF

DIAMONDS

30 MAIDEN LANE, - - - NEW YORK CITY



EUGENE MAHY & CO.

LION BUILDING, CINCINNATI, OHIO

EXPERT DIAMOND CUTTERS FOR THE TRADE

STRICTLY FIRST-CLASS WORK

We guarantee to recut or repair your diamonds faster than any other firm in the business.

QUICKEST AND CHEAPEST—TRY US AND BE CONVINCED

Price List mailed on request.

GARREAUD & GRISER

45 John St., New York

LAPIDARIES PRECIOUS STONES

GEMS in Unique Cuttings

AMERICA'S NEWEST GEM :: **AMATRICE**

The most remarkable, beautiful and individual matrix precious stone ever offered to jewelry wearers. Color and matrix polish equally. No porosity or roughness. Amatrice positively does not fade or change color.

No retail stock is complete without an assortment of Amatrice jewelry in gold mountings.

Wonderful individuality in matrix effects. Exact duplicates do not exist, but beautiful matching effects for sets are obtainable.

Retailers should require manufacturers to supply different types in each lot bought, as the range of color combinations and innumerable matrix effects appeal strongly to the individual buyer.

If your regular manufacturers do not offer Amatrice jewelry, write us and obtain list of first-class manufacturers who will meet your requirements.

ONLY AMATRICE MINE IN THE WORLD, OWNED SOLELY BY

Occidental Gem Corporation, New York Office, 71-73 Nassau St.
Salt Lake City, Utah, 401 Dooly Block

Descriptive folder mailed on application, also supplied by manufacturer to retailer for distribution to purchasers

Preparations Complete for Annual Convention of the Pennsylvania Retail Jewelers' Association at Philadelphia.

PITTSBURG, Pa., July 30.—Secretary C. S. Wiley, of the Pennsylvania Retail Jewelers' Association, this week mailed 2,800 booklets to jewelers throughout Pennsylvania, giving a short history of the organization and the programme to be carried out at the third annual meeting of the association to be held in Philadelphia, Aug. 12 and 13. In addition photographs of the officers and members of the reception committee of the Philadelphia jewelers, who will look after the entertainment of the visitors, are also given. All of the officers of the association who are principally from the Pittsburg district, will leave here for Philadelphia the day before the time set for the convention

The programme for Wednesday, Aug. 12, provides for an address of welcome by Col. J. Warner Hutchins, of Philadelphia; an address by President A. C. Graul, of the association; the reading of the secretary's report; the report of Treasurer J. P. Steinman and a paper on "A System of Record of Stock," to be read by I. A. Deisher, the day's proceedings to conclude with a general discussion of the following subject: "Resolved, That the jeweler of to-day is not as good a business man as he could and should be."

On Thursday unfinished business will be disposed of followed by a lecture to be given by C. T. Higginbotham, consulting superintendent of the South Bend Watch Co., who will take for his subject, "How to locate and correct errors in the lever escapement." Delegates will be privileged to ask him questions. Officers for the ensuing year will be elected at the afternoon session.

Secretary Wiley said to-day that he did not know just who will go to Philadelphia, as he is now busy rounding them up, but that a good delegation will attend from here. Some of the local jewelers are endeavoring to arrange their vacations so that they will be in Philadelphia at that time.

The programne was as follows:

WEDNESDAY, AUG. 12—MORNING SESSION.

1. 10 A. M. Call to order.
2. Appointment of Auditing Committee.
3. Appointment of Resolutions Committee.
4. Appointment of Law and Constitution Committee.
5. Address of welcome, Col. J. Warner Hutchins, Philadelphia, Pa.
6. Col. Hutchins assumes chairmanship.
7. Roll call.
8. Reading minutes of last convention.
9. Application for membership.
10. President's address, A. C. Graul.
Adjourn for lunch.

AFTERNOON SESSION.

11. Secretary's report, by C. S. Wiley.
12. Treasurer's report, by J. P. Steinmann.
13. Audit report, committee.
14. "A System of Records of Stock," a discourse by I. A. Deisher, Reading.
15. Resolved: "That the jeweler of to-day is not as good a business man as he could and should be." Discussion.

THURSDAY MORNING SESSION.

16. Unfinished business.
17. "How to Locate and Correct Errors in the Lever Escapement," a lecture by C. T. Higginbotham, Consulting Superintendent, South Bend Watch Co.
Lecture at 10 A. M.
18. Questions may be asked Mr. Higginbotham at close of lecture.
19. New business. (Additional new members may be elected here.)
Adjourn for lunch.

AFTERNOON SESSION.

20. Report of Committee on Law and Constitution.
21. Report of Committee on Resolutions.
22. Question box.
23. Election of officers.
24. Adjournment.

President of Newark Manufacturing Jewelers' Association Expresses His Views on the Apprenticeship Question.

NEWARK, July 24.—Coming direct from an important meeting of the State Commission appointed by Governor Fort to investigate the need of more technical schools, George R. Howe, head of the commission, was found at his office by THE CIRCULAR-WEEKLY reporter. Mr. Howe is head of Carter, Howe & Co., Park and Mulberry Sts., and not only a veteran jeweler, but also an enthusiast of the most progressive type on the subject of technical schools. The commission, of which he is prime mover, has not yet reached a point where it can give publicity to any of the recommendations it will make to the Governor in the Fall, but its work is steadily progressing, and a volume of important data has been collected.

Mr. Howe is a particularly appropriate man to be studying this subject, partly because he has given certain phases of the jewelry industry more personal attention than some others, and partly because he is one of those who maintains in his own shop a system of training boys which is partly the result of a patriotic feeling which holds that every manufacturer and master craftsman owes it to his country to train up its youth. The training up of skilled jewelry makers is extremely important and also is beset with unusual difficulties. "The successful jeweler," said Mr. Howe, "is often a crank." In the first place, the jewelry manufacturing houses of the United States have been, and still are, on the whole, short-lived. Some years ago when the Federal Government wanted to get certain statistics of the wages paid to jewelers, going back a certain number of years, there were but four houses in the country able to supply the data. Of these four, Carter, Howe & Co. had to supply many of the figures, because of the thorough manner in which their books had been kept since 1841. One reason why the average manufacturing jewelry business lasts only during the active years of the organizer, is that most manufacturing jewelers are men who work up from the bench; men of manual skill and personal push, who fight their way to the top by sheer ability, but only within the past few years have they learned that it is necessary to properly organize a business if it is to be continued.

Mr. Howe recalled the early days of the Newark Manufacturing Jewelers' Association. At that time many of the manufacturers did not even know each other by sight. When the effort was made to unite them, feelings of jealousy and distrust, in some cases openly expressed, militated against the move as has been the case in all other trade organizations. Mr. Howe regarded this merely as a demonstration of the strong individuality which pervades the trade, in contrast to the sinking of the individual in the factory system, such as may be seen, for instance, in the shoe industry and many others which are highly centralized.

It seems to be admitted by thoughtful men in all trades that if American manufacturers are to hold their own with the technically trained mechanics of Germany in particular, and of France and England also, they must either re-establish an intelligent apprenticeship system or establish technical training schools, where boys and young men can be properly trained.

Some manufacturers in the jewelry trade maintain the old-fashioned apprentice system of a century and a half ago, while others have found by experience that owing to the difference between ancient and modern law the system is unsatisfactory, and have abandoned it, and the training of boys. The firm of which Mr. Howe is a member, has always trained boys, who serve for from four and a half to five years, and at 21 years of age are given a certificate showing their proficiency. In some of the other jewelry factories, boys or young men serve for four years without regard to age when they take up the trade.

One of the chief reasons for the present effort to arrange for technical education is that the New Jersey law discourages in many ways boys from going to work till they are 16. Yet they are able to leave school at 14 by securing a permit from the labor department and attending night school, and thousands who have no studious tastes do leave school then. The two intervening years are crucial. These boys become cash boys in stores, telegraph messengers, newsboys, or work at industries that furnish no mechanical training worthy of the name, until they reach the age of 16. Reputable manufacturers in all lines do not care to employ boys until they are 16 years old, and free from restrictions of the law, as above stated, but these two years between 14 and 16, the critical years in any boy's life so far as technical training is concerned, are practically wasted, and the boy at 16 is not as efficient as he would be if he went directly from school to what is to be his life work.

Speaking of the desire of himself and his confrères, Mr. Howe said: "We do not favor the lowering of the age limit, but we do favor the establishment of industrial schools to which boys from 14 to 16 years can be transferred from our public schools, efficient as they are in general training along conventional lines, to special departments in these industrial training schools, where special courses will be provided to fit boys for their selected trades, viz.: building, machinery, jewelry, etc., so that at 16 when the law allows a boy to go to work unrestricted, he shall be qualified for the manual labor he undertakes, and ready for the additional technical training the evening industrial training schools will supply.

A. P. Reymond, Brainerd, Minn., has moved his store temporarily a few doors east of his former location on Front St. The old building is being razed, and will be replaced by the Parker block, to which Mr. Reymond will return when it is finished.

Modern Cameos

The first samples of the MODERN CUT CAMEOS were brought over by us about two years ago.

Confident of the ultimate success of the stone we never tired in our efforts to acquaint the trade with its merits. Its immense popularity now attests to our correct foresight.

The same effort has been exerted on the other side in improving the quality as well as securing an adequate supply. We have succeeded also in this respect, and our Cameos are unexcelled in the matter of superior engraving, and precision of size and finish—and at right prices.

ONYX CAMEOS in MODERN and CLASSIC DESIGNS on hand in all sizes and colors for immediate delivery.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

DAVID BONNIST

Telephone 5789 Cortland

COCKROFT BUILDING, 71 NASSAU STREET
Corner John Street, - - - NEW YORK

DIAMOND CUTTING AND POLISHING

(15 Years with Messrs. S. L. Van Wezel)

I have opened a new cutting factory at the above address, and make a Specialty of EXTRA FINE WORK in RE-CUTTING, MATCHING and REPAIRING

Special Arrangements for Out-of-Town Trade — Write for Information



ELK TEETH

CUT GEMS

ROUGH GEM MATERIAL

CLAWS OF LION, LYNX, CAT, EAGLE, OWL, HAWK

Any of above sent on selection to responsible Manufacturers, Jewelers or Lapidaries.

Price Lists. Strictly wholesale prices.

L. W. STILWELL

DEADWOOD - - SOUTH DAKOTA

BAROQUE PEARL EAR SCREWS

With and Without Drops

FROM $8.00 UP. NICE ASSORTMENT.

Send for Memo. Package

CROSSMAN COMPANY, 3 Maiden Lane, New York

Gems and Precious Stones

Cloth, Postpaid, $1.00

Published by

THE JEWELERS' CIRCULAR PUB. CO.

11 John St., New York

LOUIS FELDENHEIMER

Importer and Cutter of

PRECIOUS STONES AND PEARLS

41 MAIDEN LANE — NEW YORK

F. DE SIMONE & SON

Importers of Coral

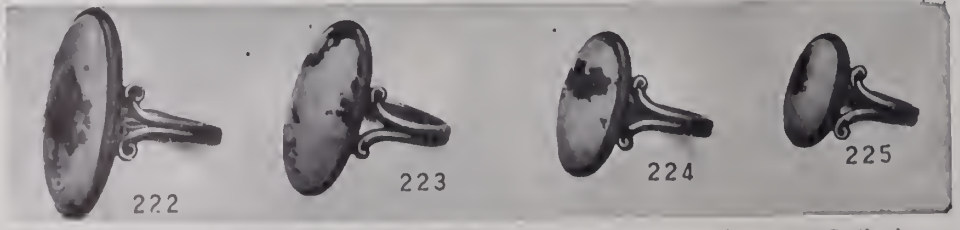
76 Nassau Street, New York

Factories: Torre del Greco and New York

THE BEST ON THE MARKET

WRITE FOR A SAMPLE

MATRIX TURQUOISE



THE ARIZONA TURQUOISE MINES CO. (Inc.) Phone: 5728 Cortland 171 Broadway, New York, N.Y.

CALL AND SEE US

SEND FOR CATALOG

Members and Guests of the Jewelers' Twenty-Four Karat Club Enjoy Annual Outing and Shore Dinner at Long Branch, N. J.

THE Jewelers' 24-Karat Club of New York held its seventh annual outing and clambake last Saturday at the Port-au Peck Hotel, Long Branch, N. J., and added another to its long list of successful outings, which to those who have participated are of the never-to-be-forgotten kind. The Port-au-Peck Hotel grounds were the location of the outing last year, and the day proved so successful that the committee this year decided to return to the same place again. That the decision was well made is testified to by the amount of genuine enjoyment each and every person present experienced.

Cloudy weather early Saturday morning threatened rain for at least the early part of the day, much to the disappointment of the members, but they had reckoned without their general manager. As soon as "Charlie" Brinck awoke he noticed this and started in all haste for headquarters, where he succeeded in bribing the weather sharp who deals out atmospheric conditions for New York and vicinity into putting a stop order on the rain taps. The result of "Charlie's" thoughtfulness was a genuine 24-karat day—warm enough, but not a bit uncomfortable. The selection of the first day in August rather than one later in the season, as was the case last year, proved a good idea, as far as attendance was concerned, there being over 200 members and guests on the trip, making it by far the largest outing in the history of the club. All arrangements were admirably made, thanks to the committees in charge, who are to be congratulated on the clockwork perfection with which the plans were carried out. There were no delays, and from the time the boat left New York until the return trip was completed everything moved with a snap and precision which added much to the enjoyment of such an affair.

Representatives from a number of cities, far and near, were among the guests to enjoy the pleasures of the occasion, but outside of the New York men, Philadelphia was, as usual, represented by the largest contingent of good fellows. Those who had decided to forget for the day the cares of business life assembled at Pier 10, foot of Cedar St., in good season, where they found a warm welcome awaiting them from the outing committee, composed of Charles L. Power, chairman, assisted by George T. Stebbins, Samuel Kramer, A. Rutherford and Harry R. Conklin. The steamer was in waiting for the trip to Atlantic Highlands, and at 9:15 o'clock the anchor was weighed and the day's outing began.

The First Regiment Band, of Newark, N. J., under the leadership of that veteran musician, "Pop" Voss, struck up a lively tune, and soon the skyscrapers of New York began to grow dim in the distance. The band accompanied the party all day and added much to the enjoyment of the occasion.

Percy Savery brought along on the boat his "lucky coin," which he laid away on a top shelf after last year's outing. He was soon the center of a group of players anxious to tempt the "Goddess of Fate." His phenomenal luck, which he ascribes to his "luck coin," was in evidence again this year, and the title of "Arch Matcher of the Coins," which was given him last year, was upheld.

The trip to the Highlands took about an hour, and although the water was a bit rough no cases of seasickness have as yet been reported. On arriving at the Highlands, the party boarded private cars attached to an express train of the Central Railroad of New Jersey, and were soon speeding toward Long Branch, where four special trolley cars met the pleasure-seekers and conveyed them to Pleasure Bay. On leaving the trolley, headed by the band, the members of the club and their guests "fell in" in lines of four, and, marshalled by Charles L. Power and "Charlie" Brinck, the column wound its way across the Shrewsbury bridge and up the drive leading to the hotel. In front of the hotel all stood and cheered, and saluted a large white flag on which were the words "Twenty-four Karat Club of New York City" in green, within which was a "carrot," the emblem of the club.

The tempting odor of baking clams and the long rows of white tables under the trees promised that a feast was in store, but first the athletic events were in order. They were begun under the direction of the athletic committee, consisting of J. Warren Alford, chairman, William H. Kinna and Percy Savery. The first event started was pitching the quoits, and for this contest there were a large number of entries. While this event was under way the lemonade race was started. This race proved a most exciting contest, and was as unique as it was hotly contested. It was the idea of J. Warren Alford, chairman of the committee. Tables were placed at equal distances, on which were knives, glasses, sugar, lemons and water. The winner of the race was he who ran to each table for the necessities, then made his lemonade and first reached the judges' table with a complete glass of lemonade. The race was won by Russel Talbot.

The next race was the greatest fun of the day, and was, in fact, a genuine 24-karat race. It was open only to members of the club. For this 24 stakes were driven into the ground in rows of four, and in each of these stakes were six nails. At the starting line were six pans, each containing 24 carrots. It was explained that the winner in this event would be the one who succeeded in placing his 24 carrots on the 24 nails in his row of stakes, taking six at a time. So large a number of entries were booked for this event that it was decided to run it in three heats, the winners in these preliminary tests to compete in a final race for the cup. In the first heat J. T. Beechum was the winner. The second heat was a tie between William I. Rosenfeldt and George Briggs, and the third was won by Robert Allen. The four successful in the first trials were, after a short rest, started in the finals. By this time the excitement was at a high pitch, the crowd about the ropes cheering on their favorites. William I. Rosenfeld looked like a sure winner, but one of his carrots fell off the nail, and before he could replace it J. T. Beechum overcame the lead and won the race by a narrow margin. The winner of this race received a cup given by Harry C. Larter, president of the club. Mr. Larter originated the idea of the race, and received many emphatic encomiums on the success of the event.

The merrymakers then returned to watch the finals in the quoit-pitching contest. The contestants had been cut down until only two teams remained, they having defeated all comers. These two teams to contest for the cup were made up of Messrs. Benedict and Warner, and Crippen and Moyer. The final games were watched with much interest. Benedict and Warner at last won the event by a close score.

In the quoits contest the official score was as follows:

First Round—Moyer and Crippen beat Kaiser and Breidenbach, 21-13; Benedict and Warner beat Bennett and Palmer, 21-3; Wood and Flack beat Allan and Beiderhase, 21-9; Trewin and Mead beat J. A. McElroy and Heyer, 22-8; Adams and Stout beat Geoge Lunt and J. R. Greason, Jr., 21-4; Cobb and Malone beat Chevalier and Osmer, 21-4; Williams and Barry beat Briggs and Moore, 21-13; Moore and Roberts beat Montgomery and Milleman, 21-13.

Second Round—Crippen and Moyer beat Trewin and Mead, 21-11; Cobb and Malone beat Adams and Stout, 21-13; Benediet & Warner beat Wood and Flack, 21-7; Williams and Barry beat Moore and Roberts, 21-11.

Semi Finals—Crippen and Moyer beat Cobb and Malone, 21-14; Benedict and Warner beat Williams and Barry, 21-14.

Final Round—Benedict and Warner beat Crippen and Moyer, 19-21, 21-7 and 21-9.

The hour for dinner having arrived, the strenuous athletes hastened to the tables, where name cards marked each place. At the center of the first table was Hon. William S. Bennett and President Larter. The Philadelphia delegation were seated at the second table, but otherwise there was no special order. After all were seated the shore dinner of unusual excellence, consisting of celery, hard and soft clams, bluefish, Irish potatoes, cucumbers, lobster, chicken, sweet potatoes, green corn, tomatoes, watermelon and coffee, was served.

During the dinner the story- telling contest was held. There were several contestants in this event, all of whom told mirth-provoking stories. The judges, however, finally decided that "Matt" Stratton was deserving of first place. His story touching on and appertaining to the catching of the "Whiffletit," a rare variety of fish, by boring a hole in the center of the lake and using limberger cheese as bait caused much amusement.

President Larter then called the noisy diners to order and formally presented the prizes won during the day. He next called upon Congressman Bennett, who spoke briefly to the assemblage and finished his remarks by telling a story which was received with much merriment.

President Larter exhibited a handsome challenge cup to be played for annually at the outings of the club, the cup to become the property of the club winning it twice

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS: MILBAGG
BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK
TELEPHONE NUMBERS: 917-918 BRYANT
RUBIES AND SAPPHIRES

F. A. JEANNE
Fancy-Colored and Fancy-Shaped
DIAMONDS
5 Square de l'Opera PARIS, FRANCE
Cable Address
"GEMFINDER"
Western Union Code

STERN BROS. & CO.,
CUTTERS OF
DIAMONDS,
CUTTING WORKS:
138-142 West 14th St., N. Y.
CHICAGO, 103 State Street.
LONDON, 29 Ely Place
68 Nassau St., NEW YORK

THE BEST
Article to have in your stock is that which will sell the quickest and at the greatest profit. At this time the most popular is
TURQUOISE, CHRYSOPRASE AND TOURMALINE MATRIX
They are greatly in demand. We have them from our own mines in all sizes, shapes and qualities; also goods cut to your special order to fit any setting or plate.
IN THE WORLD
there is no better seller, and if you have not seen the Himalaya Matrix you had better send for an assortment at once.

HIMALAYA MINING COMPANY
MINERS AND CUTTERS OF
PRECIOUS AND SEMI-PRECIOUS STONES
15-17-19 MAIDEN LANE
NEW YORK
LONDON PARIS OBERSTEIN PROVIDENCE

in the next three years, with the stipulation that the team winning the cup first was to keep it in custody until the following year. The cup is a fine product of the silversmith's art, and has three baseball bats supporting a silver ball as one of the decorative features. A circlet of gold medallions bearing the emblem of the club surrounds the body of the cup.

During the day "Charlie" Brinck carried a mysterious-looking package which aroused considerable curiosity. The mystery was solved when "Charlie" began passing the cigars. A number not on the programme appeared at this time in the person of a colored minstrel, dressed in a long duster and battered hat. His ability to play his banjorine and sing was second to nothing save his remarkable capacity for watermelon. He received a generous collection and an extra generous supply of melon.

Immediately after the dinner the ball game between the Twenty-four Karat Club and the Philadelphia Jewelers' Club was started. It was agreed at the start to play four innings because of the lack of time to play a complete game. At the end of the third inning the time had been exhausted. The score then stood 5 to 0 in favor of the New York team. Both teams being "afraid to go home in the dark," a controversy arose as to the way in which the game should be decided. The New York team claimed the cup and the Philadelphia team declared the game should not count because only three innings had been played. The features of the game were a home-run hit by Harry Schwab and a double play by Davis, the Philadelphia shortstop. President Harry Larter and the Athletic Committee have decided that the three innings played are not to be considered as a game. Arrangements are under way for a full nine inning game, the details of which will be announced later.

After the game the tired pleasure-seekers returned to the hotel and boarded cars for the train. The return trip was enlivened by the band, which played often and well. The trip up the bay was especially enjoyed. The boat reached New York about 8 P. M., and all voted the day's outing the best they had ever attended.

THE MEMBERS AND GUESTS.

Hon. William S. Bennett, John Wagner, Robert W. Adams, L. W. Hraba, G. S. Semple, J. Warren Alford, John A. McAlroy, Robert Allen, Henry Ludeke, J. Louis Bennett, Richard Giradau, Charles H. Ingersoll, L. D. Bement, Albert Palmer, David Belais, Samuel Orange, Edward Belais, L. P. Mendes, M. L. Hammel, M. Gattle, M. H. Vanberg, Elmo Weir, George Willis, John Bane, Frank Delano, E. Gattle, George Beiderhase, A. Bencke, Arthur Cobb, John T. Beecham, John Richard, Charles F. Brinck, W. F. Thorne, A. V. Huyler, William Allison, A. W. Moyer, J. T. Montgomery, H. D. Cretcher, Henry Bodenheimer, F. C. Beckwith, H. R. Benedict, George A. Briggs, S. E. Bolles, Charles Crossman, L. H. Carpenter, George Frey, George Ritch, Harry O. Stevens, William C. Penfold, Prosper Clust, A. S. Knox, Charles Chavalier, W. F. Kenney, Jr., C. C. Champenois, Harry Canfield, E. R. Crippen, Jonas Kock, H. N. Eliasoff, E. H. Eckfeldt, W. L. Burgesser, W. H. Long, Rube R. Fogel, J. R. Goodwin, Fred Goddard, Benjamin Griscom, Irving Heidelsheimer, J. Cahn, F. W. Judge, Herman Conradi, David Kaiser, E. M. Kaiser, Leo Metzger, Whitney Lyon, Robert Klitz, David Perry, William Kinna, R. A. Mead, George D. Lundt, H. F. Wickman, Paul Malone, W. Lenker, G. W. Read, Ellwood Williams, Jacob Auberger, M. G. Levy, M. W. Freidenheimer, Jerry Milleman, L. C. Maxwell, Charles B. Hogg, Charles Mallaet, Bennett Osborn, Jr., H. W. Roberts, W. J. Moore, A. W. Sexton, Frank C. Osmers, A. N. Williams, D. P. Barry, Charles L. Power, William Blair, A. B. Tutthill, Charles Conant, Andrew Patterson, Archibald Rutterford, L. De'la Reussille, B. A. Moore, Frank R. Cooper, W. H. Smock, Jacob Fromme, Benjamin Rees, William I. Rosenfeld, Charles H. Hancher, H. Pearce, Frank Spies, R. G. Davis, J. Aul, A. L. Sterns, Paul Chavalie, Percy H. Savery, George T Stebbins, Col. J. L. Shepherd, Fred Yockel, Matt Stratton, William Scheller, Joe Cawthorne, Edward Stout, Capt. G. W. Fennemore, J. W. Sherwood, Albert S. Willson, Morton Hollendorf, A. Schwob, Isaac Breidenbach, Louis Schwob, George Schwob, Jules Schwob, O. A. Stark, Paul Hyer, Robert Steel, W. H. Tarlton, Russel Talbot, Jack Townsend, J. E. Simonson, Otto H. Wolf, Frank Truen, John Schierloh, A. G. Vanhouten, Leo Wormser, W. H. Wight, John B. Wood, Julius Flack, Charles Olpp, E. H. Pelletreau, L. P. White, J. E. Cadwallader, H. E. Stevenson, T Edgar Willson, George R. Whitehead, A. Walters, John Warner, F. X. Zunkillon, Albert Geiger, Daniel Bauer, A. M. Clark.

Leonard Vett and Wife Tried in Los Angeles, Cal., on Charge of Stealing Diamonds.

LOS ANGELES, Cal., July 29.—Leonard Vett and his wife, who are said to have changed their names after coming to this country from Italy, were placed on trial in this city, this week, charged with the theft of diamond earrings worth $170 from J. Macowsky, propriotor of the Angelus Jewelry Co., May 21. Mr. Macowsky testified that Vett came into his store alone, a few days before the gems were taken.

Continuing, he said: "I knew him, for about a year ago I bought a couple of diamonds from him. This time he had a single diamond earring and a diamond stud, which he said he wished to trade for a pair of earrings. I showed him some gems, and he left, saying that he wished his wife to see them.

"The next day they came together, bargained first for a $170 pair, and finally left with me their two stones, which they agreed to exchange for a cheaper pair of stones, paying $20 to boot. I put their gems and the cheaper ones in my safe until they should pay the $20. I had my trays of jewels spread out before them while we were bargaining, and that evening, when I went to put the stones in my safe, I discovered that the $170 earrings were gone. The next day, when the Vetts entered the store, I summoned a detective and had them arrested."

The jeweler identified as his gems those which the detective said he had found in the Vetts' safe deposit box. In this he had also found, he stated, about $1,000 worth of other valuables, subsequently identified by jewelers as having been abstracted from their cases. It is said that, in some cases, cheaper gems were substituted for those taken. A large quantity of clothing and other articles were discovered in the Vetts' home on N. Main St. at the time of their arrest, May 22.

The trial lasted two days, and after the lawyers had summed up the case, the judge announced that he was not prepared to charge the jury until he had looked up certain points of law. He then took a recess until the following morning, when Mrs. Vett was acquitted. The jury disagreed as to Vett and he was held for retrial. Both were rearrested on a charge of stealing a diamond, last May, from Thomas B. Clark, a jeweler.

Complete List of Watches and Jewelry Stolen from the Store of W. E. Roach, San Antonio, Tex.

SAN ANTONIO, Tex., July 29.—The police of this city are making every endeavor possible to locate the thief or thieves who, on the night of July 25, broke into the store of W. E. Roach, 291 Houston St., and got away with jewelry valued at $350. The burglars entered from the rear after prying off the heavy iron bars which protected the window.

The following complete list of the stolen jewelry has been made up for the use of the police and for publication in THE CIRCULAR-WEEKLY in the hope that the plunder will be identified in case it is offered to any member of the trade for sale.

The following is a list of the stolen articles:

Ladies' New England movement, 186768, in 20-year filled case, O. F., raised leaves, style 9635.

Ladies' New England movement, 71454, in nickel O. F. case, style 2651.

Ladies' New England movement, 197381, in nickel O. F. case, style 6061.

Ladies' New England movement, 192559, in gun metal case, O. F., style 6921.

Ladies' Swiss movement, 96981 (?), in mother-of-pearl O. F. case.

Gents' 12 size Swiss movement, 96971 (?), in mother-of-pearl O. F. case. (Note.—The numbers of the two Swiss movements with pearl cases may be transposed as I cannot tell from my records now which is which.)

7-J. Elgin, 6 size movement, 12936479, in 12 size, 20-year O. F. Royal case, 3611092.

7-J. Excelsior, 16 size movement, 2010286, in 18 size, 20-year Htg. Excelsior case, 8588612.

7-J. Waltham, 6 size movement, 13373447, in 6 size, 20-year Htg. Crown case, 8622377.

15-J. Waltham, 12 size movement, 13988887, in 12 size, 20-year O. F. Wadsworth case, 1247302.

15-J. Waltham, 12 size movement, 13635642, in 12 size, 20-year Htg. Crown case, 8665979.

7-J. N. Y. Standard, 6 size movement, 4859159, in 12 size, 20-year Htg. Star case, 653343.

7-J. N. Y. Standard, 16 size movement, 2008843, in 16 size, 20-year Htg. Royal case, 6052043.

7-J. U. S. watch, 0 size movement, 827030, in 0 size, 20-year Htg. Star case, 885164.

Diamond brooch with green enamel leaves radiating from a small 1/8 diamond in the center. Mounting is solid gold and I think 14K.

Diamond brooch with sunburst effect, the five or six prongs radiating from about a 1/8 diamond in the center are set with a number of small pearls. Mounting is 14-K. gold, I think.

About two dozen childrens' signet and set rings, two of which are set with very small diamonds, all solid gold.

About one dozen crown filled rings in plain flat bands and oval.

Seven large hollow wire massive looking link stone loop neck chains, with large oval and square pendant, stone sets, stone encircled with fancy scroll work with baroque pearls in this scroll work, with a still smaller stone in a small drop from the bottom of the scroll work. Stones were amethyst, topaz, sapphires and Japanese jade. These chains are a little out of the ordinary and will be noticed very quickly for their up-to-dateness. The pendants are easily removed by a slip ring and may be shown or worn without the chain.

Four men's set solid gold rings, stamped "N." One has a very nice flesh colored cameo set, one has very fine bright ruby doublet, another has a high set calcedony stone with several shades of red predominating.

Two or three dozen Keen Cutter pocket knives, pearl and stag handles.

Several ribbon fobs with filled mountings.

Five or six solid gold, stiffened, diamond set Roman finish lockets.

Eight or 10 pony vest chains, filled, nearly all small links.

Two plain filled bracelets, Roman finish.

The store of the Merlin Mercantile Co., Merlin, Ore., was recently looted of a considerable quantity of jewelry and watches.

Wm S. HEDGES & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS.
Precious Stones and Pearls.
170 Broadway, Corner Maiden Lane, New York.
27 Holborn Viaduct, London.

PEARLS
NECKLACES, MATCHED PAIRS AND DROPS
SAUNDERS, MEURER & Co.
65 NASSAU STREET NEW YORK

GEORGE H. HODENPYL WALTER N. WALKER
HODENPYL & WALKER
IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
MANUFACTURERS OF FINE DIAMOND JEWELRY
373 FIFTH AVENUE, NEW YORK
Corner 35th Street Telephone, 5093 Madison Square

EISENMANN BROS.
IMPORTERS OF
Pearls and Precious Stones
452 Fifth Avenue, New York
cor. 40th St., Knox Building
3 Rue St. Georges, Paris.

TRY US ON DIAMONDS
Lissauer & Company IMPORTERS
52-54 MAIDEN LANE, NEW YORK

Gems and Precious Stones Cloth, Postpaid, $1.00. Published by The Jewelers' Circular Publishing Co., 11 John Street, New York.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., July 29.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Buenos Ayres: 2 cases plated ware, $128; 2 cases clocks, $171; 11 cases silver plated goods and material, $1,095.
Bombay: 2 cases watches, $394.
Bremen: 2 cases jewelry, $620.
Calcutta: 2 cases watches, $260.
Colon: 2 cases watches, $570; 6 cases clocks, $110.
Colombo: 8 cases clocks, $148; 2 cases watches, $317; 18 cases clocks, $305.
Constantinople: 1 case clocks, $403.
Guayaquil: 1 case jewelry, $904; 11 cases clocks, $306.
Glasgow: 2 cases clocks, $202.
Hamburg: 4 packages scopes and views, $440.
Havana: 21 cases clocks, $540; 3 cases jewelry, $979; 28 cases clocks, $206.
Havre: 1 case silverware, $200; 4 cases jewelry, $502; 1 case optical instruments, $139.
Liverpool: 1 case jewelry, $500; 1 case jewelry, $547.
London: 2 cases watches, $143; 1 case jewelry, $109.
Manchester: 18 cases watches, $214; 10 cases clocks, $560.
Melbourne: 23 cases plated ware, $2,195; 47 cases clocks, $1,009; 5 cases plated ware, $400.
Maracaibo: 2 cases jewelry, $145.
Montevideo: 16 cases plated ware, $1,864.
Paiti: 5 cases plated ware, $820.
Para: 2 cases watches, $399.
Rangoon: 8 cases clocks, $156.
St. Petersburg: 5 cases clocks, $300.
Santiago: 2 cases watches, $312.
Southampton: 2 packages scopes and views, $256; 12 cases watches, $2,250; 3 cases thermometers, $127; 2 packages scopes and views, $417; 10 cases watches, $1,126.
Sheffield: 5 barrels jewelers' sweepings, $4,540.
Trinidad: 2 cases jewelry, $121.
Vera Cruz: 9 cases clocks, $201.

Jacob F. Braun Files a Voluntary Petition in Bankruptcy at New York.

Jacob F. Braun, 2168 Third Ave., New York, filed a petition in voluntary bankruptcy last week in the United States District Court, his schedules showing liabilities of $11,349 and assets of $4,907, consisting of stock $3,000, debts due on account $1,832, and bills, promissory notes and securities $75.

Among the unsecured creditors are: The Swiss Watch Import Co., $561; Star Watch Case Co., $281; Wildprett & Saacke, $487; Lyons Mfg. Co., $169; Adolphe Schwob, $1,408; Leon Hirsch, $1,214; B. L. Strasburger & Co., $1,155; Estate of O. M. Draper, $100; A. Lorsch & Co., $150; Adolphe Braun, $850; De Roy & Reiss Co., $119; Wm. L. Gilbert Clock Co., $134; Barden & Hull, $236; Laubheim Bros., $171; North American Watch Co., $123; Morgan Jewelry Co., $105; Baumgold Bros. & Co., $102; Ingomar Goldsmith & Co., $205; Providence Stock Co., ...; S. & B. Lederer Co., $363; J. J. White Mfg. Co., $190; S. O. Bigney & Co., $449; A. Braun, $267; Mrs. S. Sturm, $950.

Judge Hough has appointed Jesse Watson temporary receiver of the assets in the bankruptcy proceedings.

Mr. Braun, who was originally employed by his father, A. Braun, started in the wholesale jewelry business at 37 Maiden Lane, New York, in October, 1905. In March of this year he moved to 2163 Third Ave., where he conducted a retail jewelry business.

Thief Eludes Detectives After Stealing $2,000 Worth of Diamonds from Jeweler of Quebec.

QUEBEC, Can., July 29.—A tray of diamond rings, valued at $2,000, was stolen from J. F. Dobbin's jewelry store, corner of Buade and De Tresor Sts., at 10 o'clock Monday night. The robbery was daring but simple in its execution.

A well-dressed man entered the store and asked to see some diamond rings. Mr. Dobbin himself waited on him. The man selected a ring from a tray, and asked that it be polished. Mr. Dobbin turned from the counter to comply with the request, and the man bolted, making his escape among the crowds on the street.

Police headquarters, a block away, was promptly notified, and a large number of detectives at once started off in the hope of capturing the thief. Three of them, with Mr. Dobbin, went on the Montreal boat, and while they were hunting there the boat started on its journey. The detectives had to proceed to Three Rivers before they could disembark.

Closing of De Beers Mine Strengthens Situation in the Diamond Trade.

(From the *African World*, London.)

THE news cabled by Reuter from Kimberley last Wednesday that it had been officially decided to suspend active work at the particular mine after which the great corporation is named not only failed to cause any special sensation on this side, but actually improved the price of the stock. As a matter of fact, the decision had been expected. The work at Wesselton, Kimberley and Bultfontein will continue as usual, and the closing of the De Beers area coincides with the recent stoppage of the No. 3 gear at the Premier Mine, near Pretoria.

On making inquiries this week in the highest quarters connected with the diamond trade, we were informed that the position, from a general point of view, was slowly but steadily improving, that many buyers had recently come to London from the Continent, and that the present undoubted improved demand for medium quality stuff was viewed by those engaged in the diamond trade of the world as a good omen for an early revival in business for high-class gems—which news all concerned will learn with due appreciation.

Death of W. T. Steven.

HARTFORD, Conn., July 30.—William T. Steven, a well-known optician of this city, died at his home, 265 Trumbull St., at 3 o'clock this morning of dropsy and a complication of diseases.

Mr. Steven was born in Prestonholm, Edinburgh, Scotland, in 1852, and came to this country in 1854 with his parents, settling in Chicago. Mr. Steven had been in business as an optician in this city since 1880, first under the Allyn House, next at 4 State St., and lately at 203 Trumbull St. A brother, Dr. John A. Steven, died in 1887. Mr. Steven leaves a widow, two sons and a daughter.

Mr. Steven had built up a large practice in this city. He was a member of the Park Congregational church. The funeral will take place from his late residence, Saturday afternoon at 2 o'clock. The Rev. Dr. Charles S. Thayer will officiate. Interment will be in Cedar Hill cemetery.

Another Short Change Swindler Reported to be Working in the Middle West.

The Jewelers Security Alliance, 13 Maiden Lane, New York, received a letter Friday which indicates that a short change swindler is now at large in the Middle West, where he has been trying his tricks on jewelers. The letter was from Cleveland and stated that on July 25 a man called at the store of the Hueter Jewelry Co., 5372 E. St. Clair Ave., and looked at some diamonds. He went out saying that he would return again. Mr. Hueter was suspicious of the man and determined to watch him closely. In a short time other customers entered the store, and while they were there the first visitor returned and became engaged in talking with everybody. He finally decided to purchase a solitaire diamond ring which was in the case, and also a diamond stud worn by Mr. Heuter. The two stones were well matched and were sold to the man for $130 each. The buyer counted out the money in bills and stated that he would take the diamonds to the house and if they were not satisfactory he would return them.

When Mr. Hueter counted the money given in payment he noticed that it was one dollar short, but said nothing about it, as he intended to let it pass at this, but the customer insisted that he had counted out too much money and wished to recount it. Mr. Hueter told him of the shortage at this time, but said, "We will let it go." The man insisted upon recounting the money and did so, laying down two 50s, five 20s, four 10s and 19 ones, and exclaimed, "You are right, it's one dollar short," and he placed a silver dollar on top of the pile.

Meanwhile Mr. Hueter had drawn his gun from the pocket and held it between himself and the show case, and it began slipping down. Fearing that it would fall on the floor and strike the hammer, he replaced it in the pocket and transferred the money from the show case to a desk back of the counter, and the man departed. When he was about to put the money into the cash register he discovered that all the bills of larger denominations, which he remembers as being very crisp and new, were gone, and $20 were all that remained.

Mr. Hueter immediately went out to look for the man and learned he had boarded a St. Clair Ave. car. The jeweler took the next car, being unable to secure an automobile, but trace of the thief was lost. The jeweler informed the police department of the trick and looked through the Rogues' Gallery, but found only one man who looked like the thief. The photograph selected, strange to say, was that of Samuel K. Reich, alias Max Gross, who is now under arrest in Brooklyn on a similar charge.

The description given of the man who swindled the jeweler is as follows: Age 30, height 5 feet 6 inches, weight 140 pounds, build medium, dark brown eyes, black curly hair, Roman nose, dark complexion, cheek bones prominent. He wore a Van Dyke beard and mustache and had on his finger a diamond ring of 1⅜ carats.

Bids Solicited and Received by Government Departments to Supply Various Articles.

WASHINGTON, D. C., July 29.—The Navy Department is calling for proposals for the following supplies for the use of the Naval Observatory at this city, bids for same to be opened Aug. 11: 30 quartermasters' spyglasses, high power; 40 quartermasters' spyglasses, low power; 20 quartermasters' spyglasses, medium power; 10 quartermasters' spyglasses, low power; 100 spyglasses, officers of the deck; 50 spyglasses, officer of the deck; 10 comparing watches, 20 stop watches, 50 boat clocks, 75 deck clocks, No. 1; 50 deck clocks, No. 2; 10 boat clocks, 20 deck clocks, No. 1; 20 deck clocks, No. 2; 100 day binoculars, 100 night binoculars, 50 air thermometers, 50 water thermometers, 25 air thermometers, 25 aneroid barometers, 20 captain's reading glasses and cases. A number of instruments and cases for same.

WASHINGTON, D. C., July 31.—The Chief of Ordnance, War Department, has received the following bids for supplying 100 observation telescopes:

Queen & Co., Philadelphia, Pa., $450 each, four to be delivered within four months and 12 each month thereafter.

A. Leitz Co., San Francisco, Cal., $1,450 for all delivery within nine months.

Bausch & Lomb Optical Co., Rochester, N. Y., $292 each, one to be delivered in 60 days, 50 by December 1, and balance by May 1, 1909.

A. P. Geyer & Co., Cleveland, O., $325 each, 25 to be delivered in three months, balance in four months.

Pratt & Whitney Co., Hartford, Conn., $387.50 each, 25 to be delivered in 60 days, 25 in 90 days, 25 in 120 days, 25 in 150 days.

Kueffel & Esser Co., Hoboken, N. J., $270 each, 25 to be delivered in 170 days, and 175 in 120 days.

Warner & Swazey, Cleveland, O., $174 each, 25 to be delivered in four months and 25 each following month.

Importations at the Port of New York.

Weeks Ended July 27, 1907, and July 25, 1908.

	1907.	1908.
China, Glass and Earthen Ware:		
China	$151,029	$75,414
Glass ware	35,937	12,845
Earthen ware	19,311	16,652
Optical glass	.....	9,654
Instruments:		
Musical	18,232	7,677
Optical	.....	10,911
Philosophical	.....	1,302
Jewelry, etc.:		
Jewelry	22,259	15,175
Precious stones	671,296	213,432
Watches	30,429	11,451
Metals:		
Bronzes	2,254	682
Cutlery	40,052	20,068
Dutch metal	4,805	3,286
Platina	119,321	.....
Silverware	1,411	94
Miscellaneous:		
Alabaster ornaments	36	27
Amber	10,852	5,338
Beads	.....	691
Clocks	8,348	3,382
Fans	5,669	1,026
Fancy goods	9,463	5,613
Ivory	3,535	1,178
Ivory, manufactures of	669	299
Marble, manufactures of	34,236	2,609
Statuary	12,700	5,003

What is Epidote ?

If you wish to know something about the new American Cabochon stone we will be glad to send you a descriptive leaflet.

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

14 & 16 CHURCH STREET, NEW YORK

London, 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES
CORAL NECKLACES

All Shades and Sizes

Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

3 Via Amedeo, Terre del Greco Italy

401 Broadway, New York
Telephone, 5412 Franklin

19 Rue d'Hauteville, Paris, France

ARTHUR REICHMAN

DEALER IN

AMERICAN BAROQUE PEARLS

65 Nassau St. New York

Houston, Tex., Jeweler Charged With Killing a Hackman During a Quarrel.

HOUSTON, Tex., July 29.—A tragedy which occurred at La Porte, Sunday, has caused considerable sorrow in the jewelry trade, owing to the fact that the assailant of N. J. Bonner, the hackman who was shot and instantly killed, is said to be J. L. Mitchell, a well-known jeweler of this city. The shooting occurred during a row between Mr. Mitchell and the hackman. Mr. Mitchell had accused the hackman of upsetting his family carriage a short time before.

After the shooting Mr. Mitchell immediately went to his home, where he was placed under arrest. Justice of the Peace R. A. Milam was notified and held an inquest, and ordered that Mr. Mitchell be conducted to jail without bail.

Later an application for a writ of habeas corpus was filed by Mr. Mitchell's counsel, and the jeweler was released upon a bond of $25,000 pending a hearing on Monday. Monday Mr. Mitchell was bound over to the Grand Jury on the charge of murder, and a new habeas corpus hearing was set for to-day, the preliminary bail of $25,000 being continued.

When asked to give a statement Mr. Mitchell refused to discuss the affair for publication. He said that he had greatly regretted that the man was dead, but that he had had trouble with him on the road between his home and La Porte for a long time. He said he did not intend to kill the man, and felt that his act would be considered justified when all the facts of the affair were known.

E. Hochman, Savannah, Ga., Files Voluntary Petition in Bankruptcy.

SAVANNAH, Ga., July 30.—E. Hochman yesterday filed a voluntary petition in bankruptcy, giving the following schedule of assets: Stock of merchandise, $5,000; real estate, $337.50; notes and accounts receivable, $3,763.71; total, $9,101.21.

The liabilities are as follows: Secured claims, $4,500; unsecured claims, $14,784.76; notes, $210; accommodation paper, $14,513.26; total, $34,008.02.

Homestead exemption of $1,600 is claimed. The accommodation paper is principally for indorsements of notes of M. A. Stokes, $4,050, and H. W. Jenkins, $9,463.50, both of whom filed petitions in bankruptcy a few days before Mr. Hochman.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Aug. 1, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$259,395.37
Gold bars paid depositors	54,257.34
Total	$313,652.71

Of this the gold bars exchanged for gold coin are reported as follows:

July 27	$46,306.91
" 28	66,749.04
" 29	62,608.37
" 30	25,635.35
" 31	40,273.57
Aug. 1	17,822.13
Total	$259,395.37

P. B. Check, Spartanburg, S. C., has sold out to C. E. Chedel.

Fred. Kantlehner, Chelsea, Mich., has been succeeded by Kantlehner Bros.

Jewelers From All States Gather At Cincinnati

Third Annual Convention of the American National Retail Jewelers' Association Begins At the Hotel Sinton With a Large and Enthusiastic Attendance.

CINCINNATI, O., Aug. 4.—The great event of the retail jewelry trade has been begun. The members of the American National Retail Jewelers' Association have started their first session of the third annual convention, which is now being held in the Sinton Hotel in this city. The meeting might properly be considered as beginning last night when President Hurlbut held a reception in Convention Hall, which was attended by the delegates, the visiting and local jewelers, manufacturers and wholesalers, together with their wives, sweethearts and friends. The official opening of the convention began this morning in the hall of the Hotel Sinton.

It seems now that there will be several changes in the programme as announced, the most important being the omission of the address by the Hon. E. B. Vreeland, author of the National Stamping Law, who was to speak to-morrow on "Legislation That Affects the Retail Jeweler." Mr.



J. P. ARCHIBALD, VICE-PRESIDENT.

Vreeland had thoroughly intended to come, but as he was a member of the Committee of the National Monetary Commission, which sails for London to-day to investigate currency in the banking systems abroad, it was absolutely impossible for him to be here.

The proceedings began this morning with the registration and distribution of badges, etc., by the executive committee, and then the meeting was called to order. The Mayor of the city was booked to make an address of welcome, but instead of an elaborate address the Mayor made a few brief remarks, saying in a few well chosen words that he wished the delegates a good time generally, the convention a profitable session and expressed hope that all who were present shall on leaving Cincinnati have cause to wish that they will soon return again to the city.

Responding to the Mayor's words of welcome, Vice-President J. P. Archibald drew forth applause and laughter in a well-turned speech that was listened to with deep attention. He said:

Mr. President, Members of the American National Retail Jewelers' Association, Ladies and Gentlemen—In the illustrious words of Shakespeare, I say:

"All hail, great master; hail. I come
To answer thy best pleasure; be it to fly,
To swim, to dive into the fire, to ride
On the curled clouds; to thy strong bidding task
I come."

On behalf of the retail jewelers of the United States of America, it is my delightful privilege to



MACK A. HURLBUT, PRESIDENT.

respond to the eloquent and pleasing address of welcome.

One year ago the retail jewelers of Cincinnati invited and exhorted our association to meet in your beautiful city. By a unanimous vote of our association we resolved to come and partake of your hospitality. For one year all eyes have been turned toward the "Queen City" of the southwest; because the representative retail jewelers of the United States would be gathered here, and because Cincinnati has within her borders the honored and distinguished citizen, lawyer, judge, statesman, politician, and Republican candidate for President of the United States, William Howard Taft.

Cincinnati has extended to us 100,000 welcomes. We have received a royal welcome from your citizens through your honored and respected Mayor; a sincere welcome from the retail jewelers of your city, a hearty welcome from your jobbers and manufacturers, a glad welcome from the press and journals of your city. In the language of the Hawaiian Islander we have heard "Aloha, Aloha, Aloha," which means welcome, welcome, thrice welcome. Therefore, in the name of more than 1,000 members of the American National Retail Jewelers' Association, we thank you for your warm welcome.

We are the representatives of 20,000 retail jewelers who are working for the elevation of our trade. Behold the faces of these representative men who have come from the north, the south, the east and the west, to join in the work of this convention.

Contrast if you please this convention, with her hundreds of delegates, with our first meeting in New York two years ago. That meeting began with a few delegates from a few scattered States. However there was laid the foundation of a great movement which has spread from State to State. I behold many of my comrades and battle-scarred heroes of that meeting here to-day—Jennings and Hull, Radabaugh and Paegel, Graul and Wiley, Bernau and Tillson, Westmyer, Ryman, and others of like fame.

New heroes have arisen. New recruits have come to us. New States have joined our ranks, until we are to-day one grand army—1,000 strong. And this is only the beginning of our mission. Give us two years more and we shall enlist every State and territory under our banner. Give us two years more and we shall at least awaken every retail jeweler from his Rip Van Winkle sleep.

Let us set our standard 1,000 new members one year hence. This means only one new member for each member. Keep up this ratio for four years and every jeweler in the United States will be a member.

Let us enlarge our delegate system so that our conventions may have present 1,000 members. Numbers inspire enthusiasm. Enthusiasm begets work. And work is the keynote of our conventions.

On behalf of the retail jewelers I bespeak for Cincinnati a most successful convention. On behalf of the programme I bespeak a flood of eloquence and a feast of reason. We have a programme of which every number should command the closest attention and the keenest thought. We have questions for discussion in which every delegate should take part.

Great questions confront the retail jewelers—the retailing jobber, national and State stamping laws, parcels post, catalogue houses, restrictive selling price, watch inspection, watchmakers' school, and the elevation of the retail jewelry trade. These questions have been discussed at State conventions all over this land and will be discussed at this convention. It is now time that all these thoughts



I. M. RADABAUGH, SECRETARY.

should be crystallized into one idea, and that idea put into action.

May this convention go down in history as one of sober thought, careful deliberation and unanimous action. Let us be careful that we do not urge too much legislation, make too many changes in our plans. It is the concentration of our energies and our powers that removes the barriers in the way.

It is the attitude—the heart motive—of every retail jeweler in every hamlet and in every city in these United States that elevates our trade, or causes many trade abuses.

Why do we cry against the retailing jobber and then buy from the retailing jobber? Why do we cry restrictive selling price and do not maintain it ourselves? Why do we cry elevate the jewelry business and refuse to join in the movements of reform?

Let us start the reforms at this convention. Let us resolve to lay aside our petty jealousies. Let us resolve that our brother jewelers are our friends. Let us treat our brother jewelers as our brothers. Place the seal of condemnation upon any man who has not respect and brotherly love for an honest brother in the business.

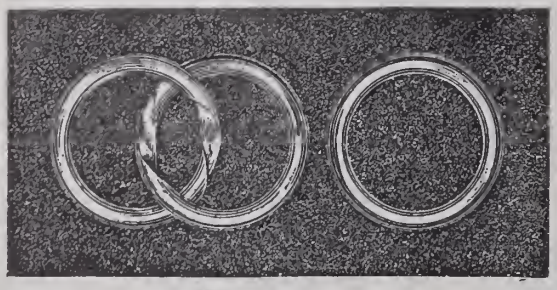
May this be the handshaking convention. Will you make it such? Take a little time to meet our brother jewelers. Make new friendships. Make

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pin-hole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.25 per dwt., net;
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

MADE ONLY BY

LEONARD KROWER, Manufacturing Jeweler

536-538 Canal Street New Orleans, La.

The Official



Pat. Applied
C. O. F BUTTON

OFFICIAL EMBLEM adopted by the HIGH COURTS of the CATHOLIC ORDER OF FORESTERS :: ::

Sold at all the leading Jewelry Stores at a Standard Retail price as advertised

RETAIL PRICE	Each		Each	WHOLESALE	Doz.		Doz.
14K. Gold -	$3.00	Gold-plated -	$1.25	14K. Gold -	$21.00	Gold-plated -	$9.00
Solid Gold -	2.50	Sterling Silver -	1.00	Solid Gold -	18.00	Sterling Silver -	7.80

Send for samples at once | Patented and Manufactured by A. L. WILLIAMS & CO., 156 Wabash Ave., Chicago, Ill.

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.



Prices range from $4.00 to $27.00 per dozen.

Lewy & Cohen

IMPORTERS of FANS and odd and unique styles in

BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.

in plated or sterling, mounted with imitation or semi-precious stones

530 Broadway, N.Y.

Cor. Spring St.

friendships that shall last for time immemorial. Carry this idea to our homes and apply it in daily life. It is such meetings as these that removes the wrinkles from our weary brows, that takes the care-worn expression from our pallid faces. Yes, brother jewelers, these meetings are the fountains from which spring our inspiration for time to come. These meetings are the modern educators for the up-to-date business man. No business man in this day of keen competition can well afford to remain in his place of business 52 weeks in the year.

This organization stands for a more liberal education, a high fraternal spirit, and a square deal for all men. "It is education," says Locke, "that makes the great difference in mankind." Education, in its broadest sense, is the greatest need of the retail jewelers of our country to-day.

Each individual man must stand for honestly in all his dealings; temperance in all things, purity in daily life, politeness in every word, fraternity in every act, and character to crown it all.

In conclusion, my brothers, it behooves us to keep wide awake the trade abuses. We must not be satisfied with our present achievements.

It is when Samson lies in the lap of Delilah that the enemy steals upon him and takes him captive. It was when the great Assyrian king boasted in his pride, "Is not this great Babylon that I have built for the honor of the kingdom and for the honor of my majesty?" that the voices came to him, "Thy kingdom is departed from thee."

Again, in the name of our noble craft, we thank you, Mr. Mayor, for your words and acts of welcome.

The remainder of the morning session was devoted to the organization of the convention, the appointing of committees, the reports of the secretary and treasurer. I. M. Radabaugh, the secretary presented the following report, showing in tabulated form the exact membership of the organization.

ANNUAL REPORT OF THE SECRETARY.

To the Officers and Members of the American National Retail Jewelers' Association:

Gentlemen—I beg leave to submit the following report:

ORGANIZATION.

There are at the present time, to the best of my knowledge, 43 active associations of retail jewelers, which are sub-divided as follows One national, 29 State and 13 city organizations; of these 23 State associations are in affiliation with the American National Retail Jewelers' Association, and at least three others have voted to affiliate but have not done so formally. During the past year we have organized an association in Virginia, Illinois and South Dakota. The two latter having been previously organized but had become defunct. There are at least four of the city associations that are included in the State associations now affiliated with the national body. This gives us a grand total of 27 associations, with a membership bordering close on the 2,000 mark now in affiliation with the national association. In addition to this increase in associations, I wish to add that nearly all of the old associations have made very substantial increase in their membership.

MEMBERSHIP.

The membership at the present time is as follows:

	Association.		*At large.*	
State.	*Paid up.*	*Arrears.*	*Paid up.*	*Arrears.*
Alabama	30	14	..	..
Arkansas	46	...	1	1
Arizona	...	...	..	1
California (credit of $8.50).....	...	17	..	2
Florida	...	19	..	1
Georgia	...	...	1	..
Illinois	28	...	3	4
Colorado	...	...	1	..
Indiana	52	...	..	2
Iowa	190	26	2	3
Kansas (voted to affiliate	...	...	3	..
Kentucky	...	...	1	1
Louisiana	...	...	1	..
Maine	...	...	1	1
Maryland	17	...	1	..
Massachusetts ..	1	18	..	2
Michigan	59	9	4	12
Minnesota	137	23	4	..
Missouri	110	...	1	2
Mississippi	...	...	..	1
Nebraska	90	25	2	2
North Dakota...	43	8	..	..

North Carolina.	43	...	1	..
New York.....	..	..	2	1
Oklahoma	70	...	1	..
Ohio	72	...	4	4
Oregon	26	3	..	..
Pennsylvania ..	120	...	1	1
South Dakota...	13	2	.	1
South Carolina..	...	...	.	1
Tennessee	60	..	.	1
Virginia	33	...	..	..
West Virginia..	23	4	..	..
Wisconsin	...	...	3	1
Washington ...	...	...	1	..
Wyoming	...	...	1	2
Totals	1,273	168	40	48

Making a grand total of 1,530 members as against a total of 678 reported last year. This we feel has been quite a satisfactory gain.

FINANCIAL.

Balance of funds reported last year.....		$223.94
Received for dues.....	$1,388.00	
Received from proceeds of Chicago Exposition	517.00	
Net proceeds souvenir programme (collected).....	422.70	
Total receipts for year.....	$2,327 70	2,327.70
Grand total from all sources.....		$2,551.64

DISBURSEMENTS.

Orders Nos. 21 to 50.....	$1,637.49	$1,637 49
Cash balance on hand.....		$914.15

SUMMARY OF DISBURSEMENTS.

Expense of president's office...	$23.37
Officers salary	500 00
Reporting meeting.....	49.25
Mileage and per diem.....	427.02
Organization work.....	236.66
Printing	58.63
Bonds	10.00
Secretary's office expense.....	33.16
Treasurer's office expense (last year)	7.05
Postage	42.25
Contingent fund	250.00
Total	$1,637.49

CONTINGENT FUND.

Received Order No. 38.....	$50.00
Order No. 45.....	50.00
Order No. 48.....	50.00
Order No. 50.....	100.00
Total	$250.00

DISBURSED.

Telegraph and telephone.....	$5.75
Office supplies	44.10
Postage stamps.....	100.82
Express and freight.....	4.95
Printing	37.75
Incorporation fee.....	28.00
Exchange	20
Total	$221.57

Balance in contingent fund.....	$28.43
Total cash balance on hand, all funds....	$942.58
Funds in process of collection (from programme)	220.00
Total available funds and those in collection	$1,162.58

At the beginning of this afternoon's session President Mack A. Hurlbut delivered his annual address, and this will be followed, probably by an address on "Scientific Salesmanship." by A. Sheldon, and an address by N. Nielson.

President Hurlbut, who was loudly applauded, is to make a long but exceedingly interesting address. He began by saying that Providence watches over the destinies of fools and infants, and as the association fell in the latter class it was certainly due to Providence that led them to select for their annual meeting, in a Presidential year, not only the city but the identical headquarters of the campaign and the man who may be the president of the United States. He caused a flutter by saying:

"The president's annual address seems to be one of the necessary evils of all conventions. It is supposed, like charity, to cover a multitude of sins, and to act as a sort of a polish to remove the tarnish from the administration's escutcheon. We use it as a microscope to examine our good acts, and then as a high-power minus lense in examining our faults. In this address the president is supposed to throw a lot of bouquets at everything in sight, his administration in particular, and pump his hearers full of 'hot air.'" This address is supposed to be a review of the past year's work, and from the knowledge and experience gained it ought to prove of value.

He said that mistakes were necessary in the development of an organization, and at least those they had made were the result of honest efforts to correct conditions. Conditions which beset them have been of long standing, he said, and the resultant evils of which we complain have been years in developing; most of them have been the natural evolution of the methods of retail merchandising. To expect to correct these conditions and settle wisely and definitely all these questions in the three short years of the association's history would be rank folly.

Of the 22,000 jewelers in the United States he stated there were only 15,000 real jewelers, of which the association had about 10 per cent. He spoke of the work of State associations and analyzed the position that the national association bore to the State associations, showing that it was the duty of the State association to be affiliated with the national body.

Mr. Hurlbut was still speaking when THE CIRCULAR-WEEKLY went to press. A full synopsis of his address will appear next week.

Bankruptcy Proceedings Against W. J. Feeley Co., Chicago—Providence Concern Not Affected.

CHICAGO, Ill., Aug. 3.—Bankruptcy proceedings have been begun against the W. J. Feeley Co., manufacturers of ecclesiastical silverware and church goods, etc., at 6 Monroe St., this city, and a receiver has been appointed under bond of $25,000. No details of the condition of the business have been made public. W. J. Feeley, of the W. J. Feeley Co., Providence, is now in the city in connection with the affair.

The company was incorporated under the laws of the State of Illinois, and has a capital of $50,000, which was increased to $100,000 in March, 1905. Prior to the formation of the corporation the business was conducted for some years as a branch of the W. J. Feeley Co., in Providence, but recently it has been a distinct and separate corporation, though some of the stockholders have been interested in both concerns. The bankruptcy proceedings which have just begun will in no way affect the Providence house.

Creditors of Sol. Urbach, who was duly adjudged bankrupt on the 11th day of December, 1907, are notified that the first meeting of creditors will be held at the office of John J. Townsend, referee in bankruptcy, 45 Cedar St., New York, Sept. 9, at 12 o'clock, at which time creditors may attend, prove their claims, appoint a trustee, and transact such other business as may come up before the meeting.



O. Fulde, Chicago, will soon open a store at Anaheim, Cal.

C. H. Garvey has opened a repairing shop in Clermont, Ia.

B. E. Wycoff, Prescott, Ia., has begun business in Greenfield, Ia.

F. R. Mendenhall has engaged in the jewelry business in Tilden, Nebr.

E. H. Smith will shortly open an optical store in the Jorn building, Santa Ana, Cal.

C. E. Bestor opened a watch repairing establishment in Newtown, Pa., last week.

Mr. Green, who conducts a drug store in Uehling, Nebr., is adding a line of jewelry.

Wm. Walz is a new watch repairer in Perkasie, Pa., where he recently opened a shop.

T. I. Stoner will soon open a general store in Des Moines, Ia., and will carry a line of jewelry.

M. A. Goldman has opened a first-class jewelry store at 217 Spring St., Los Angeles, Cal.

The Gilliland Mercantile Co. will start in business in Sapulpa, Okla., Sept. 1, with a capital of $50,000.

John F. McNulty, now of North Attleboro, Mass., will open a retail jewelry store at Rock Springs, Wyo., in the near future.

W. S. Gish, with his son, has leased part of the Matt Diedrick building, at Onamia, Minn., and will shortly open a store at that place.

L. W. Scherffius, formerly of North Dakota, has started in the jewelry business in the J. M. Clark building, at Miles City, Mont.

Among the new concerns in Providence, R. I., are the Wing Comb Co. and the Superior Novelty Co., both at 9 Calendar St.

Geo. H. Sauer has opened a store on the ground floor of the Capital City Bank building, at E. 5th and Locust Sts., Des Moines, Ia.

E. Burnett, formerly of Arcata, has engaged in business at 229 N. Monterey St., Gilroy, Cal. He will devote most of his time to the repairing of watches.

George Teneycke, Johnstown, N. Y., and E. A. Parkman, Bridgeport, Conn., have entered into a partnership to conduct a retail jewelry business at the latter place.

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York. .999 Basis.*
July 28.....	24 1-4d.	$.54½
" 29.....	24 3-8d.	.54⅞
" 30.....	24 5-16d.	.54¾
" 31.....	24 3-16d.	.54½
Aug. 1.....	24 3-16d.	.54½
" 3.....	24 3-16d.	.54½

George A. Coe, Leon, Ia., visited friends at Burlington Junction last week.

"ASK YOUR JOBBER"



FROM THE **SMALLEST** AND **SIMPLEST** TO THE MORE **ELABORATE** DIAMOND EFFECTS; INDICATING THE WIDE RANGE OF THE

UR RINGS—

THE ABOVE BABY RINGS ARE AMONG OUR NEWEST EFFORTS IN THE POPULAR LINE.

The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

Send for the Latest Styles in

Monograms and Initials

as manufactured by

THOMAS J. DUNN CO.

101 Chambers Street, New York



Makers of Exclusive Styles in

MONOGRAMS

for Purses

in Gold, Sterling and Rolled Gold Plate

Our 1908 Ladies' Belt Buckles are most original and artistic

Specialties in the Monogram and Initial Line

SEND FOR ILLUSTRATED SHEETS

"Gems and Precious Stones"

Their Characteristics, Localities of Production, Tests and some Current Literature

A New Book on a New Plan. Tabulated, Concise, Authoritative
A Handy Manual for Every Jeweler

Cloth, Postpaid, $1.00

Published by
The Jewelers' Circular Pub. Co.
11 John Street, New York

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK ACCOUNTS SOLICITED

Canada Notes.

F. P. Pyman, Enderby, B. C., has assigned to Geo. Bell.

J. Munro has purchased the jewelry business of A. G. Gaul, Beeton, Ont.

Judgment for $183 has been entered against R. S. Coops, Milton, N. S.

The assets of the Ottawa Import Trading Co., dealers in jewelry, Ottawa, have been sold.

Frederick W. Dudley, Winnipeg, Man., has given a chattel mortgage to the P. W. Ellis Co., Ltd., for $3,888.

Benson Dickson and Roderick Eyres were tried at Brockville, Ont., Friday, July 24, on several charges of robbery, including the stealing of $500 worth of watches and diamonds from the store of Joseph Lane, Brockville, March 30. They pleaded guilty and Dickson was sentenced to five years' and Eyres to two years' imprisonment.

Richard Hemsley, the pioneer of enameled jewelry manufacture in Canada, and the maker of the casket recently presented to the Prince of Wales during the Tercentenary at Quebec, was knocked down by footpads at Westmount, near Montreal, one evening last week, and was painfully injured and robbed. The highwaymen escaped.

The Minto Cup started from Montreal on its long journey to the coast on Wednesday, July 29, both the losing Shamrocks of Montreal and the victorious Westminsters cheering each other as the train pulled out. It had been arranged to have a little gathering at the Windsor Hotel for the formal transfer, and the proceedings were marked by the best of good fellowship. The coveted cup was placed on a table and was filled with champagne and healths were drunk. The president of the Shamrock Lacrosse Club presided, and in the course of a few remarks wished success to the new cup holders. The cup, which was made in England, has been in the principal show window in the store of Henry Birks & Sons for many days, and has attracted universal attention. It is quite plain, except for the many records of history inscribed upon it, but is heavy and of solid silver.

Washington, D. C.

Eugene E. Howell, who conducts a jewelry store at 612 7th St., S. W., reported to the police recently that a thief had broken into his show case and stolen jewelry valued at $90.

The local police have been seeking the owner of jewelry which was taken from a negro arrested in Baltimore while trying to dispose of it. The jewelry, which was in a box bearing the name of R. Harris & Co., consisted of a diamond ring, an emerald ring, a sunburst breast pin set with a pearl, an old-fashioned breast pin and a gold knotted brooch.

Major Richard Sylvester is sending out cards to the police of various cities, announcing that a reward of $50 will be paid for the arrest of Ralph Raume, who is wanted in this city to answer a charge of grand larceny. The missing man is an Italian, between 35 and 40 years old, five feet high, well built, with black hair and eyes and a sallow complexion. He was a barber by trade, but has also worked in the jewelry business. The complainant in the case is Frederick Cole, of Cole & Swan, jewelers of the city, who thinks he may be working as a barber somewhere in the east.

North Attleboro.

J. J. Sommer is enjoying a vacation at Oak Bluffs.

Mr. Wilkins, salesman for J. J. Sommer & Co., was at the factory last week.

William H. Bell and family are enjoying a vacation of 10 days on the Cape.

Charles H. Clark, of W. G. Clark & Co., will spend the month of August in Jersey City.

George Bicknell, New York representative for Fred S. Gilbert, was at the factory last Saturday.

John F. McNulty has resigned his position as colorer for the George L. Paine Co. and will move to Rock Springs, Wyo., where he intends opening a retail jewelry store. Mr. McNulty will leave for the west, Aug. 11. His friends will give him a reception Aug. 10.

There was a slight fire scare at the Manufacturers' building, Saturday morning. The awning over the office of Maintien Bros. & Elliot caught fire in some unexplainable manner. An alarm was pulled in from box 8, but before the department arrived the blaze had been extinguished.

Charles E. Riley, treasurer of the George L. Paine Co., has submitted the following report to the Commissioner of Corporations: Merchandise, $9,102; machinery, $21,987; cash and debts receivable, $104,382; manufactures and merchandise, $12,000; total, $147,471. Capital stock, $60,000; accounts payable, $25,564; floating debt, $40,039; profit and loss, $21,868; total, $147,471.

The following factories are closed this week: A. H. Bliss & Co., J. H. Peckham & Co., Codding & Heilborn Co., Doran, Bagnall Co., Sturtevant & Whiting, F. M. Whiting & Co., Miller, Fuller & Whiting, Riley & French, W. & S. Blackinton Co., G. C. Hudson & Co., C. Ray Randall & Co., T. G. Frothingham & Co., Cheever, Tweedy & Co., E. Ira Richards & Co., Estate of O. M. Draper, H. H. Curtis Co., E. I. Franklin & Co., Bugbee-Niles Co., F. H. Cutler & Co., H. D. Merritt Co., Maintien Bros. & Elliot, J. F. Sturdy's Sons Co., W. N. Fisher & Co., Scofield, Melcher & Scofield, Plainville Stock Co., Whiting & Davis, J. J. Sommer & Co., F. L. Shepardson & Co., Mandalien & Hawkins, W. N. Fisher & Co. and W. H. Bell & Co.

Boston.

M. Myers starts to-day on a trip to the Pacific Coast.

Walter B. Snow has been on a brief vacation trip to Lake Winnipesaukee.

Ed. G. Morris, of Henry G. Morris, is at Beechwood, Me., for a brief outing.

F. W. Holt, head watchmaker for Myers & Franks, has returned from a trip to New Brunswick.

The O'Hara dial factory at Waltham, which has been closed for a couple of weeks, reopens to-day.

Charles A. Cooley, of the Jewelers' building, has been on a yachting trip to Southwest Harbor, Me.

Joseph Cowan has applied for a patent on a design for a Knights of Pythias emblem, to be used for a pin, seal or charm.

On Wednesday last the fixtures and stock remaining unsold in the store of Freeman & Taylor, on Temple Pl., were sold at auction by H. M. Rich.

The Waltham Watch Co.'s factory started up Aug. 4, after a shut-down of five and a half weeks, on regular Summer time schedule. The plant has been thoroughly repaired and renovated during the past month.

The E. Howard Clock Co. has placed a large four-dial striking clock in the tower of the Smith Memorial Church, at Hillsboro, N. H.; also a watchman's clock system in the Monadnock paper mills at Bennington, N. H. E. A. Bigelow, treasurer of the E. Howard Clock Co., has a Summer home at Bennington, N. H., to which he makes frequent week's-end trips during the season.

News Gleanings.

Henry Zellerbach, formerly of Houston, Tex., is now at Hallettsville, Tex.

The store of A. L. Windle, Lexington, Tenn., has been damaged by fire.

R. W. Boyle's stock of jewelry, Brandon, Ore., has been moved into new quarters in the Gallier building.

Lewis & Van Sickle, Oskaloosa, Ia., are doubling the capacity of their retail store. New show cases and wall cases will be among the new improvements.

M. D. Petersen is improving the building, 313 Brady St., Davenport, Ia., occupied by the Simons Jewelry Co. It will have a new pressed brick front, large plate glass windows and other improvements.

The Williams Bros. Mfg. Co., Glastonbury, Conn., will be represented on the Pacific Coast by Jay H. Merrill. George M. Howard will travel for this company through Pennsylvania, New York, Ohio and Virginia.

While their store at 315 W. Superior St. is being remodeled, F. D. Day & Co., Duluth, Minn., will occupy a temporary location at 17 Second Ave. W. A Chicago artist has been delegated to design a mosaic front for the new store.

H. B. Kline, as attorney for E. F. Whittemore, Denver, Colo., sold at public auction, July 30, at 11 A. M., all the stock of jewelry, furniture and fixtures, etc., owned by Mr. Whittemore. The sale took place at Mr. Whittemore's place of business, 831 16th St.

Abraham Cohen, a youth 17 years of age, was recently taken into custody in Denver, Colo., accused of systematically stealing nearly $1,000 worth of jewelry from the Enterprise Jewelry Store, 1115 16th St., that city, where he was formerly employed.

The Queen Elizabeth is the name of a very attractive pattern of flat ware recently put upon the market. It is made in silver plate, in standard and fancy pieces, either in bright or French gray finish. The manufacturers are making a special offer to dealers handling their standard plate goods. A circular describing this offer will be sent on request to the Williams Bros. Mfg. Co., Glastonbury, Conn.

The Original Austin Pony Fob





B 5111.



B 5109.



B 5106

No. 1. It is New, Neat, Practical, Inexpensive and Durable, a combination of facts which makes the Austin Pony Fob as much of a necessity to a well-dressed woman or man as the watch upon which it is fastened.

No. 2. The signet bottom on the Pony Fob works on a pivot, showing the initials on same when hanging in position from belt or pocket.

No. 3. The New Austin & Stone Pony Fobs are now being shown by the jobbers. If your jobber does not handle them, write to us and we will put you in touch with a live jobber.



IF FOR ANY REASON THIS CHAIN IS NOT SATISFACTORY TO THE PURCHASER IT CAN BE RETURNED TO THE MAKER AND A NEW CHAIN WILL BE GIVEN IN EXCHANGE.

AUSTIN & STONE, Inc.
Attleboro, Mass.

AUSTIN & STONE, Incorporated

ATTLEBORO, MASS., U. S. A.

Providence.

William Loeb is confined to his house by serious illness.

William B. Streeter & Co. closed last Saturday until Wednesday of this week.

The Wing Comb Co. has started in the manufacturing business at 9 Calender St.

George W. Dover was registered at the Gladstone at Narragansett Pier the past week.

The K Mfg. Co. is the new style of the United Comb & Novelty Co., 168 Somerset St.

Henry O. Knapp has a retail jewelry and watch store at 118 Warren Ave., East Providence.

Charles E. Hancock, of the C. E. Hancock Co., is at his Summer camp on Lake Winnepausaukee, N. H.

C. E. Hancock & Co. began last week on 10-hour time, their business improvement having been very large from the west.

Edward B. Hough has been elected president of the Buttonwoods Casino Association, where he has a Summer cottage.

William Stephens, of this city, has gone to Kansas City to enter the employ of the Hassig & Krieke Jewelry Co. as an engraver.

Eugene E. Craddock, manager of the Providence Art Metal Co., has just returned from a business trip to England and France.

The Superior Novelty Co. is the name of a new firm that has begun the manufacture of mesh bags, brooches, belt pins, hat pins, etc., at 9 Calender St.

The regular quarterly dividend of 1¾ per cent. on the preferred stock of the United Wire & Supply Co., 109 Summer St., this city, has been declared and is now being paid.

Belcher & Loomis, wholesale and retail dealers in jewelers' hardware, tools and supplies, are increasing the size of their floor space by the addition of the store at 83 Weybosset St.

Claiming the amount of $1,617.84 as due on an open account, the S. & B. Lederer Co., of this city, recently filed a suit in the Circuit Court, at Little Rock, Ark., against the Tribble Jewelry Co.

At the annual election of the High St. National Bank on Monday, Nathan B. Barton, Arthur E. Austin and Charles F. Irons were elected as directors, Mr. Austin being subsequently elected as president of the bank.

By an error it was stated last week that the Gorham plant at Elmwood had resumed work on an eight-hour schedule. The works, which were closed for two weeks, resumed work July 27 on a full 10-hour day schedule.

Earl B. Williams, who has been the traveling representative of D. M. Watkins & Co., has severed his connection with that firm and has accepted the position of New York representative of the George W. Dover Co., with headquarters in New York.

William J. Feeley, of the W. J. Feeley Co., was in Chicago the past week attending to matters incidental to the bankruptcy proceedings against the W. J. Feeley Co. of that city, in which he is interested, but which is in no way connected with the Providence concern of the same name.

Charles A. Barker, colorer with the N. Barstow Co., was knocked down by a vehicle at the corner of Fountain and Aborn Sts. a few days ago and seriously injured. He was removed to the Rhode Island Hospital, where it was found that he had sustained a fracture of two ribs and had a bad scalp wound.

The civil suit of the Werner Co., Akron, O., against Frederick T. Higgins, employed as an electroplater for the T. E. Bennett Co., of this city, was called in the Sixth District Court on Friday. This is a suit for the balance of $34.25 on book account, and judgment was awarded the plaintiff for full amount of the claim with costs.

The Billings block, at the corner of Eddy and Worcester Sts., on a portion of the site of the disastrous Aldrick House fire of 1888, was sold at public auction last Tuesday to Tobias Burke, a liquor dealer, who has a place of business on the ground floor. It is a five-story brick building and was knocked down for $34,850, there being but few bidders. The building was formerly occupied largely by manufacturing jewelry concerns and allied trades, which were driven out by the recent fire.

Herbert S. Tanner was executive officer of the rifle team that represented the State of Rhode Island at the competitive shooting by National Guard teams at Wakefield, Mass., last week. He will also be the official head of the State's team at Camp Parry, O., in the national rifle competition. It is a significant fact that jewelers have always occupied a prominent place in the rifle teams representing the militia of Rhode Island in interstate and national shooting contests. On the first team that ever went from this State to Creedmore, in 1878, of the 12 men six were jewelers, two being manufacturers, Ansel L. Sweet and Benjamin L. Hall. The others were George A. Forsyth, Joseph Stringer, Joseph Williams and George Taylor.

Attleboro.

Carl Wendelstein is enjoying a vacation at Moranacock, Me.

W. H. Blake has been regaining his health on the Cape.

John M. Fisher has been enjoying a pleasure trip through the west.

Willard A. Engley is planning to pass the hot days of August at Harwichport.

Charles M. Robbins is chairman of the old Home Week celebration at Harwich.

The D. F. Briggs Co. and the Horton-Angell Co. teams were the winners in the Jewelers' Baseball League, Saturday.

Formal permit has been given by the Selectmen to A. S. Ingraham to build a three-story factory with basement at the corner of Union and Dunham Sts.

The engagement is announced of Miss Eva C., daughter of Mr. and Mrs. Charles H. Allen, to Zelotus E. Riley. The announcement was made at a banquet at Crown Hotel, Providence.

Moore Bros., who were obliged to seek new quarters because of the condemnation of the Old Steam Power building, have secured the top floor in the new concrete Tappan building on Union St., and will remove there within a short time.

S. O. Bigney & Co., Mason, Howard & Co., the Attleboro Mfg. Co., Attleboro Chain Co., Austin & Stone, C. D. Lyons & Co., Carter, Qvarnstrom & Remington, W. E. Richards & Co., Fontneau & Cook Co., Bates & Bacon, A. A. Bushee & Co., C. A. Marsh & Co., D. F. Briggs Co., R. B. MacDonald & Co., Barden & Hull, J. C. Cummings & Co., Cunningham, McCarthy & Co., Regnell, Bigney Co., F. H. Sadler Co, and McRae & Keeler are among the Attleboro concerns that stop work this week to permit the operatives to enjoy the usual Summer vacation.

The employes of the Attleboro Mfg. Co. and the Attleboro Chain Co. enjoyed a joint outing at Boyden Heights, Saturday. A party of 350 made the trip on special electric cars, reaching the shore resort at 11 o'clock. A ball game was played between the two firms, and the Chain Co. nine won by 11 to 5, the contest being marked by some fine playing and vociferous rooting. A shore dinner was served after the ball game and the balance of the afternoon was spent with athletic contests. A silver loving cup was awarded to the winning ball nine, the gift of Samuel Einstein.

A party of Attleboro jewelers had a narrow escape in a collision near the gate of the Ponham Club, Providence, last Tuesday afternoon. An automobile owned by George H. Snell and containing Mr. Snell, Major Everett S. Horton, David E. Makepeace, Jesse Carpenter and J. Thomas Inman was struck by an electric car which came round a dangerous curve at a fast clip. Major Horton was seated nearest the electric car and sustained cuts about the face and a general shaking up. Mr. Inman and Mr. Carpenter were slightly bruised. Major Horton was conveyed home in an automobile owned by J. Perry Carpenter, Providence. Mr. Horton will escape without any serious results from the accident. It was a narrow escape and demanded prompt work by Mr. Snell and the motorman to avert a more disastrous crash.

If the town of Attleboro can provide a suitable factory, Bernard Rothschild announces that not only will the Rothschild Bros. concern remain in town, but he will also bring to Attleboro a branch business now located in Worcester and known to the trade as the Klingtite Comb Co. The Worcester concern employs about 75 hands, and if it comes to Attleboro will be consolidated with the jewelry business. A special factory with a floor space of 8,000 square feet is necessary. Because of the nature of the comb business no factory in Attleboro is suitable. In an interview with a CIRCULAR-WEEKLY correspondent, Mr. Rothschild said his company was not prepared to stand the expense of such a building, but he thought there were prominent men in Attleboro who would build it for an investment. Major E. S. Horton, D. E. Makepeace, Joseph L. Sweet, A. S. Ingraham and others are interested in the movement to provide the factory. Mr. Ingraham has offered to donate a site on Bank St., near the Horton-Angell factory, but in order to have a selection of two or three locations an advertisement was printed asking for land. About 25,000 square feet of land is necessary.

Lee Bros., Britt, Ia., have renovated their store and installed new oak display cases and a larger safe.

TO THE TRADE

¶ The Gorham Company cordially invites those members of the Jewelry Trade who contemplate an early visit to New York, to make their headquarters at the Gorham Building, Fifth Avenue and 36th Street.

¶ Here they will be assured of a hearty welcome and of all conveniences necessary for the transaction of their business, the receipt and despatch of their correspondence, and the making of such appointments as they may desire.

¶ The Company's preparation for the business of the coming season has been unusually thorough, and visiting members of the Trade will be much interested in the inspection of the full and varied line of goods exhibited, which cannot fail to attract every legitimate jeweler.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED THE HOROLOGICAL REVIEW, THE JEWELERS' WEEKLY, THE JEWELERS' REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
L. J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec.
11 JOHN ST., COR BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWLAR, NEW YORK.

VOL. LVII. AUGUST 5, 1908. No. 1

Subscription in United States and Mexico, $2.00
Dominion of Canada, 3.00
Other Countries in Postal Union, 6.00
Single Copies, .10

Remit by check or money order. Remittances in money are at sender's risk.

No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

Index to News and Special Articles.

Page.
Handsome Copper Trophy Made for Oshkosh Yacht Club. Illustrated on front cover; text on 45
Difference in Structure of Reconstructed and Natural Rubies Shown by Photographs 45
Elsie Bee's Fashions 46
A Review of a Notable Work on Jewelry 47
Interesting Decision as to the Duty on Bronze Ornaments With Decorated China Vases .. 49
The News From England 51
Preparations Complete for Annual Convention of the Pennsylvania Retail Jewelers' Association at Philadelphia 53
President of Newark Manufacturing Jewelers' Association Expresses His Views on the Apprenticeship Question 53
Members and Guests of the Jewelers' 24-Karat Club Enjoy Annual Outing and Shore Dinner at Long Branch, N. J. 55-57
Leonard Vett and Wife Tried in Los Angeles, Cal., on Charge of Stealing Diamonds 57
Complete List of Watches and Jewelry Stolen From the Store of W. E. Roach, San Antonio, Tex. 57
Bids Solicited and Received by Government Departments 59
Importations at the Port of New York 59
Thief Eludes Detectives After Stealing $2,000 Worth of Diamonds From Jeweler in Quebec 59
Closing of De Beers Mine Strengthens Diamond Trade 59
Death of W. T. Stevens 59
Another Short Change Swindler Reported to Be Working in the Middle West 59
Houston, Tex., Jeweler Charged With Killing a Hackman During a Quarrel 60
E. Hochman, Savannah, Ga., Files Voluntary Petition in Bankruptcy 60
Gold Bars Withdrawn and Exchanged 60
Third Annual Convention of the American National Retail Jewelers' Association Begins at Cincinnati, O. 61-62-63
New Enterprises 63
Silver Market 63
Bankruptcy Proceedings Against W. J. Feely Co., Chicago—Providence Concern Not Affected 63
Patent Department 88-89
A Catechism of the Lever Escapement—(Continued) 93-95
The Chronobarometer 97
A Watch in Legal Complications 97
Scholarship Fund for the Canadian Horological Institute 97
Handy Device for Watchmakers Who Wear Eyeglasses 97
Business Methods Essential to Success 101-102
Workshop Notes and Queries 103
A Simple Method for Estimating the Quantity of Silver in Silver Plating Solutions ...103-105
The Nature and History of Porcelain 107-109

Use and Abuse of the Term "Gold Filled."

AN important prosecution under the Merchandise Marks Act, which recently came up in a Birmingham, England, police court, and of which mention is made in our news letter from England, involved the question of the legality of the use of the words "gold filled" on articles which proved to be no more than the cheapest variety of plate, or, more properly, "gilt," and serves to bring up prominently before the trade the importance of insisting on a proper use of this term. In the case before the British court it was the contention of the prosecution that the description "gold filled" was, within the meaning of the act, a description perfectly well known in the trade and had a particular meaning attached to it; that is, that the words meant that the gold had been applied to the article in the course of manufacture, and not (as in the case at bar) that it had been simply dipped into wet gold or passed through it. The outcome of the case, which was a victory for the prosecution, has no bearing upon the legality of the words as used in this country, but the case itself emphasizes to what extent the term has been used abroad as well as in this country upon goods which are in no way entitled to be so described.

There is no doubt that a large amount of cheap gold-plated ware is stamped "gold filled" and sold as "gold filled" simply because the buying public believes that the words mean that the article is essentially of gold, reinforced, and is of a character superior to gold plate. In fact, if the words did not convey this meaning the article would probably be called, as it properly should be, "gold plate" or "rolled plate." While it is true that a large number of manufacturers make substantial articles marked with these words which are in every way reputable, and with thoroughly wearable qualities, at the same time the term is being abused by others, who have even stamped it on the cheapest grade of electroplate.

For the sake of his own reputation, as well as for the protection of his customers, the jeweler should in no way acquiesce in the misuse of such terms as this, which is morally, if not legally, a fraud upon the public. It is doubtful if there is not even a question that a prosecution could not be sustained on a charge of obtaining money under false pretenses as to some of the articles which have been sold as "gold filled." However, the legal question aside, the jeweler should in no way be a party to such a misrepresentation, and should use every endeavor as long as this term is abused to discountenance its improper use by refusing to handle spurious goods so marked, and also, if necessary, by educating his customers as to the difference between those articles which are and which are not entitled to be called "gold filled."

The Policy of the A. N. R. J. A.

THE members of the American National Retail Jewelers' Association are again in annual session as THE CIRCULAR-WEEKLY goes to press, and if "coming events cast their shadows before," this convention is destined to be one of the most important, if not *the* most important, in the history of the organization. The association is now passing through the formative stage and getting upon a solid, substantial basis, having now affiliated with it associations in about every large State of the nation, and its power for good (or evil) is such that its proceedings and its policies will be watched with deep interest not only by its members but by the jewelers throughout the country who have not heretofore taken any part in the work of the organization.

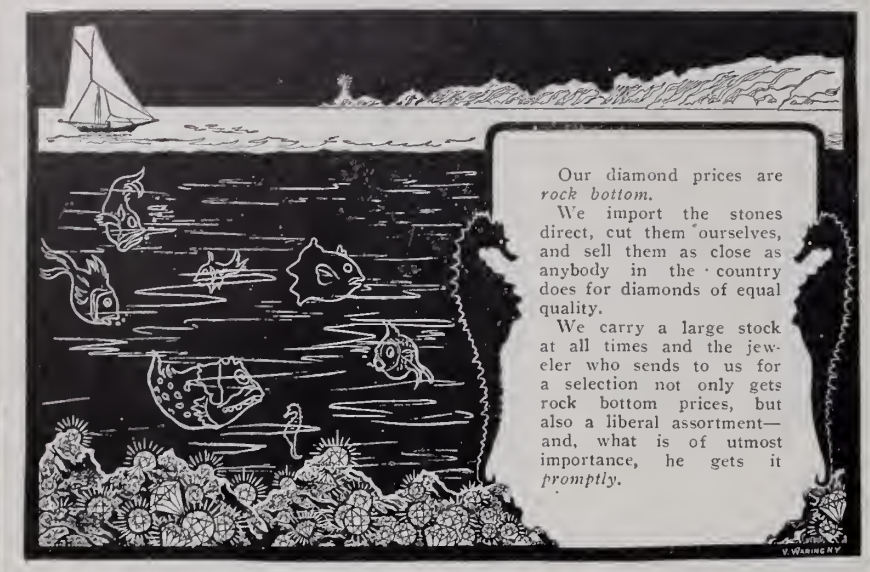
It is a subject for gratification that some of the present officers of the organization are looking at the questions which affect the trade in a big and broad, as well as a sane and conservative, way, and it is to be hoped that the intelligent advice which has been offered in the addresses of a number of the speakers at many of the State associations will bear fruit at this national convention as well, and that the resolutions adopted, as well as the policies enunciated, will be the subject of careful and intelligent deliberation, and not the hasty act of a moment, as has been the case at some of the previous meetings. The policy of the American National Retail Jewelers' Association as enunciated in the programme of the present convention is fortunately big and broad in its lines, intelligent in its expression, and will be far reaching in effect if it is indorsed and adhered to in the future.

Those who are advocating this policy are big enough to see that a club is not the weapon of an intelligent man, and also that there are many points of identity in the interests of the retailer, jobber and manufacturer, which should properly necessitate co-operation among the three lines, and that the real abuses and evils from which the retail jeweler is suffering can be better remedied by a constructive policy which will properly consider the rights of all the parties involved, than by a destructive warfare that has for its end and aim retaliation more than correction. As the announcement reads, the policy of the organization is "to build up without tearing down, to harmonize the warring factions which now exist, to so knit together the different branches of the trade that they in future will be inseparable." While it is true that it is easier to state a policy than to carry it out, this sentiment expressed is more than mere words, and truly emphasizes the ideas of a large element of the organization.

It is to be hoped that those behind the constructive policy will for a long time be in control, as the predomination of their ideas means, for the organization, increased membership, strength and the respect, as well as the co-operation of the trade at large.

Tell the jewelers what you have to sell and why they should buy. Ninety per cent. of the buyers read THE JEWELERS' CIRCULAR-WEEKLY.

ROCK BOTTOM PRICES ON
DIAMONDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mesiay, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

Pittsburg.

Walter Seth is spending a few weeks at Lucinda.

Paul J. Gillespie, of Gillespie Bros., has returned from a two weeks' trip to Belmar, N. J.

Abraham Lewis, of 207 Fifth Ave., left this week for Cambridge Springs, Pa., for the benefit of his health.

S. F. Roberts and Mrs. Roberts sailed, last week, for London, where they went to join their daughter, who has been in Europe for some time.

John Allison, a well known salesman, has accepted a position with the George B. Barrett Co. Miss Helen McFall, of the same house, has gone to the lakes on her vacation.

An involuntary petition in bankruptcy was filed against the Pittsburg Watch Co., Saturday. Claims of $1,018 are given in the petition which makes the usual allegations.

Capt. William Klein will go to Conneaut next week with the Washington Infantry. Several other jewelers are planning to go with the infantry, a number being members of the organization.

William G. Ingham, buyer for the Geo. B. Barrett Co., of which firm he is a member, will leave next week for Philadelphia and Atlantic City, and will attend the Pennsylvania Retail Jewelers' Association convention.

George Chesterfield, aged 22, was arrested here, last week, while trying to sell foreigners cheap jewelry. The police have had considerable trouble with vendors of this sort lately, and have been taking a number of them in custody.

Gillespie Bros. were last week awarded the contract by the city for furnishing all of the badges used by the police and firemen. Some of these are to be solid gold, but most of them will be of metal. A number of jewelers bid on the contract.

Henry Terheyden, the Smithfield St. jeweler, is planning to give an exhibition of diamond cutting in the next week or two at his store. He is negotiating to bring several men to Pittsburg and believes that the experiment will be a good advertisement for his house.

August Loch, of the North Side, and J. Alexander Hardy, of the Hardy & Hayes Co., have been made members of the sesquicentennial industrial parade committee. The City of Pittsburg will celebrate its 150th anniversary in September and big preparations are being made for the event.

James Rush, whom, it is alleged, was at one time engaged in the hotel business at Brownsville, was arraigned last week before Alderman John Fugassi, of this city, charged with larceny by bailee by J. M. Smit, of the J. M. Smit Co., Fifth Ave and Masters Way, and was held for court in the sum of $2,000 bail, which he furnished at the conclusion of the hearing. It is alleged that Rush, who had been in the habit of buying on memorandum from the Smit house, and who had been stopping at a down-town hotel, picked out some diamond eardrops and made a small deposit on the goods, agreeing to pay a certain amount of money at specified times. The charge was brought to recover the amount owing.

New York Notes

J. P. Benjamin will soon open a New York office for the firm of Boss & Baldwin, Attleboro Falls, Mass.

Col. John L. Shepherd returned from a trip through the south in time to be present at the annual outing Saturday.

Charles N. Hancher, a prominent jeweler of Wheeling, W. Va., was a visitor in town during the past week. He was the guest of Wm. I. Rosenfeld at the annual outing of the Jewelers' 24-Karat Club.

T. A. Powers, captain of the 24-Karat Club baseball team, was unable to attend the outing held Saturday because of a sprained ankle, which he sustained a short time ago while away on a vacation.

Frederick Pieper, a jeweler and optician of Covington, Ky., who is also watch inspector for the O. & O. and L. & N. railroads, was a visitor at the office of THE CIRCULAR-WEEKLY during the past week.

Michael Levy, formerly eastern salesman for C. P. Goldsmith & Co., has associated himself with Leon Abels as a partner. The firm name will be Leon Abels & Co., who will manufacture gold and diamond jewelry at 37 Maiden Lane.

Julia Calton Parsons, widow of the late Lewis A. Parsons, of the old firm of Wheeler, Parsons & Hays, and of the Brooklyn Watch Case Co., died at Narragansett Pier, July 28. The services and interment were held at Windsor, Conn., on Thursday.

The Borough Hall clock, Brooklyn, stopped at 8.50 A. M. last Wednesday, and within a quarter of an hour several citizens had telephoned to the Bureau of Public Buildings. Superintendent J. M. Lawrence found that all sorts of things were wrong with the clock, and he hurriedly summoned a repair gang. The trouble with the clock will not interfere with the ringing of the bell at noon, however, as the 12 strokes are struck by hand and are not controlled by the clock.

Judge Hough in the United States District Court has granted discharges in bankruptcy to D. A. Kessler, formerly in the jewelry business at 226 Henry St. His liabilities are $11,683. A discharge in bankruptcy was also granted to David Rothman, a watchmaker, 126 Ludlow St. The liabilities in this case are placed at $2,824. The assets in the schedule filed by Mr. Kessler amounted to $9,795. In the schedules filed by Mr. Rothman the assets consist of unsecured debts due on open accounts, $796, and tools and personal property, $85.

Judge Hough, in the United States District Court, last week, signed an order condemning as forfeited to the United States Government 37 cut diamonds said to be owned by Everard Stocker, a second-class cabin steward on the steamship *Zeeland*. The articles were seized for valuation by the customs authorities on June 19. They were valued at $544.54, the foreign value of which is $495, the duty being $49.50. The stones were brought from Belgium, and it was claimed at the time they were seized that they had been smuggled into the port of New York. Henry L. Stimson, attorney for the Government, asked that an order be signed condemning the diamonds for forfeiture. This order has now been signed.

Mrs. Katherine Keeley, wife of John Keeley, employed by a New York jeweler as a gold chaser, met her death by accidental poisoning, Tuesday of last week, at her home in Brooklyn. Death was caused by taking cyanide of potassium. The husband used the poison in his business and constantly had it in his home, and after having been working with the solution during the previous evening left the cup in which it was contained on the dining-room table. Mrs. Keeley complained of being ill Monday night, and early Tuesday morning decided to take some brandy. In the dim light of the early morning she saw the glass on the table, and, believing it was empty, poured the brandy in the glass and drank the contents. The poison worked quickly and she soon fell dead.

It has been decided to hold an interstate congress of commercial travelers in this city on Aug. 11 and 15. This season is selected because at this time of year there are usually a large number of buyers from all parts of the country, and at this time local merchants have their own traveling men in the city to meet the visiting buyers. The official name of the congress is the Commercial Travelers' Inter-State Congress. It is to be held under the auspices of the United Commercial Travelers and the Travelers' Protective Union. Herman A. Metz is the president of the congress. A committee will be appointed to consider all plans suggested to help along prosperity, from which 12 will be selected. Then a vote will be taken and the plan decided upon as the most practical will be put into effect.

S. Kaplan & Co., 47 John St., are rejoicing over the announcement received last week from the Austrian Consul, stating that Samuel Zucker, the salesman who was in the employ of the firm for a short time, but who, on Feb. 26, left their office with samples valued at $4,162 and did not again report, had been apprehended by the police on the streets of Tarnow, Austria. Soon after the salesman disappeared the firm had issued a large number of circulars describing the missing man, and giving a list of the jewelry claimed to have been taken, and it was by means of the picture on these circulars that the police of the Austrian city recognized the man. When arrested it is said that the man had in his possession a quantity of jewelry. He denied his identity when apprehended by the foreign authorities. The matter has been turned over to the Austrian Consul.

Henry J. Shulte, said to be a jewelry salesman living at 85 Flatbush Ave., was accused, last week, of having shot Charles W. N. Akberg, a Swedish interpreter of the Butler St. police court, in the interpreter's employment agency at 184 Atlantic Ave. Shulte was made a prisoner on the charge of felonious assault. Akberg's condition is not serious, and unless complications set in he will recover when his doctor finds the bullet. Shulte was championing the cause of a woman who owed the interpreter $47 when the trouble which resulted in the shooting began. Magistrate Tighe, in the Adams St. police court, held Shulte, who pleaded not guilty, in $1,000 bail.

Burglars broke open a safe belonging to Samuel Harris, proprietor of a general store at 5116 Fifth Ave., Brooklyn, last week and escaped with jewelry valued at $1,000 and $500 in cash. The burglars entered the hallway to the store and proceeded down the cellar stairs. From the cellar, it appears, they worked their way into the back yard from a high cellar window; they then forced one of the back windows in the store and, when inside, rolled the safe containing the jewelry and some money into the back room, turned the safe upside down, bored holes on the under side and, inserting a jimmy, forced open the doors. The jewelry taken consisted of a man's diamond ring valued at $200, a woman's diamond ring worth $250, one pair of diamond earrings, $450; a man's gold watch, engraved with the initials "S. H.," valued at $75; a ladies' watch engraved "H. H.," $65; an old-fashioned gold chain, $10, and other jewelry valued at $50. No arrests have as yet been made.

When Warren F. Foster, of Boston, was arraigned before Judge Warren W. Foster, of the Special Sessions Court, last Thursday, he pleaded not guilty to the charge of having stolen $100 worth of property from Dr. Alfred Dupont on July 15, after gaining admittance to his house by saying he was Judge Warren Foster of the Special Sessions Court. When his attorney moved his dismissal on the ground that Foster had already been arraigned on the charge in special sessions, Judge Foster denied the motion and stated that on July 15 he was called to the telephone by a representative of the Casperfield & Cleveland Co., jewelers at 144 Bowery, who told him that a man representing himself to be Judge Foster had offered a check in payment for a diamond ring worth $450. They asked if Judge Foster had an account at the bank on which the check was drawn. He told them that the man was an impostor, and before the man could be arrested he had fled, leaving both the ring and check.

Seizures by special customs men on the pier of the French line early last week, after *La Touraine* had docked from Havre, caused considerable excitement, and finally the baggage of the people involved was sent to the Appraisers' Stores for further examination. A special agent of the Government saw Mlle. Martha Salvaggi Brogère pass a gold watch to a man who had come to the pier to meet her, and as her explanation seemed unsatisfactory the watch was seized. It was a gold watch of French design, set with 54 rubies and valued at $400. The woman explained that she had been requested to bring the watch to this country from Paris for a friend, where he had been having it repaired; that she had the watch in a dress suit case, and that when she arrived here she placed it in her handbag and thought there was nothing wrong in giving it to the man whom she met at the pier. She said that she had no intention to in any way defraud the Government. Special Customs Inspector Timothy Donohue found in the pockets of a man's coat carried by Mrs. E. M. Ford, of Baltimore, a half dozen gun metal watches, an automobile clock, a speed indicator, a repeating watch and several other small articles. When the trunks of Mr. and Mrs. Ford were examined another valuable watch was found, together with a diamond-studded

(*New York Notes continued on page 73.*)

1851 The Jeweler's Bank for half a century in the same location 1908

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company
176 Broadway (between John St. & Maiden Lane) NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co,
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes

(*Continued from page 71.*)

strap fob. This baggage was all sent to the Appraisers' Stores and is held for appraisement and examination.

J. C. Sawyer, Boston, Mass., is a visitor in town.

Frank Bush, a buyer from Oakland, Cal., is in town.

D. L. Auld, of the D. L. Auld Co., Columbus, O., is a visitor in this city.

John Kelso, Providence, R. I., was a visitor in the jewelry district last week.

P. McNichol, buyer for Miller & Paine, Lincoln, Nebr., is registered at the Hotel Latham.

Oscar Kind, buyer for S. Kind & Sons, Philadelphia, was in town a couple of days last week.

H. F. Byrnes, buyer for the Harris, Emery Co., Des Moines, Ia., is spending a short time in town.

Dr. E. E. Hale, manager for the Estate of O. M. Draper, North Attleboro, visited the local offices last week.

George W. White, of West, White & Christy, Pittsburg, Pa., was among the visitors in town last week.

Miss Rosma Mandelberg, daughter of A. Mandelberg, an Omaha, Nebr., jeweler, is visiting friends in the city.

W. S. Newton, buyer for Frederick & Nelson, Seattle, Wash., is at the firm's local headquarters, 16 E. 18th St.

Charles D. Lyons, president of the C. D. Lyons Co., Attleboro, was a visitor in the Maiden Lane district last week.

A. Goldstein, of L. Goldstein & Sons, is in this city from New Orleans, La., for a few days, buying Fall stock.

Mr. Sachs, of Wolfsheim & Sachs, 35 Maiden Lane, returned the first of the week from a two months' southern trip.

The stock of the bankrupt firm of Ashley & Merwin, 1327 Fulton St., Brooklyn, is being sold this week at public auction.

Henry Ottenberg, a local diamond dealer, and Ralph E. York, a silverware dealer of this city, are traveling in southern California.

Harry Booth, local representative for Sturtevant & Whiting, North Attleboro, Mass., is sojourning at Greenwood Lake for two weeks.

Mr. and Mrs. Fred. E. Sturdy are the happy parents of a girl baby, born last week. Mr. Sturdy represents the firm of J. F. Sturdy's Sons Co.

L. L. Ferguson, 170 Broadway, returned Friday from a trip to Europe by way of Canada. While in Canada he attended the celebration at Quebec.

Julius Kelm, in charge of the watch department at the store of I. Lewkowitz, 269 Sixth Ave., is spending his vacation on a yachting and fishing trip.

The Occidental Gem Corporation, Salt Lake City, Utah, has opened a New York office at 71 and 73 Nassau St., in charge of A. J. Bruneau, the secretary of the company.

Le Roy Thompson, New York representative of C. Ray Randall & Co., together with Mrs. Thompson, were the guests of Mr. and Mrs. C. Ray Randall, North Attleboro, Mass., recently.

Sidney Y. Ball, secretary of the Webb C. Ball Watch Co., Cleveland, O., was a recent visitor in this city. He spent the greater part of his time with his wife and child at Montclair, N. J.

The Seth Thomas Clock Co. will move from 51 Maiden Lane to the second floor of the new Silversmiths building about Sept. 1, where the company will occupy large and commodious quarters.

Wm. H. Cotter has resigned his position with Jacques Baszanger & Co., 108 Fulton St., and has accepted a similar position with Wm. Baudler & Co., for whom he will cover the far west, Canada and Mexico.

The S. Rose Co., Inc., 20 John St., recently disposed of 800 carats of Brazilian rough from the July shipments to several prominent diamond firms of this city. The stones averaged from one to eight grains.

Bernard Strauss, of Oppenheim & Strauss, 87 Nassau St., who was quite seriously injured recently by being hit by a batted ball, is improving rapidly and expects to be able to be in his office by the first of next week.

Lester Cerf, a watchmaker and clockmaker, 49 Maiden Lane, has purchased the entire plant and good will of the late Paul Friedman, 51 and 53 Maiden Lane, who carried on a general business of watchmaking and wheel-cutting for the trade.

John Frick has completed the manufacture of loving cups for the Altoona Cricket Club, to be used as prizes at the annual tournament, Aug. 24 to 29. He has also made loving cups for the Glen Ridge Golf Club, to be given as prizes later in the season.

Judson C. Andress has resigned as secretary of C. G. Alford & Co., to start in the jewelry business on his own account, and will be located at 200 Broadway. Mr. Andress began his career in the trade 30 years ago as southern traveler for C. G. Alford & Co.

At the recent convention of stationers the Dennison Mfg. Co. presented a unique novelty to the banquet in the shape of a Dennison tag as a cigar pouch in which were enclosed the cigars for the occasion. The pouch was made of regular Dennison tags portraying a scene in Franklin St., the home of the Dennison tags, as it appeared in 1850.

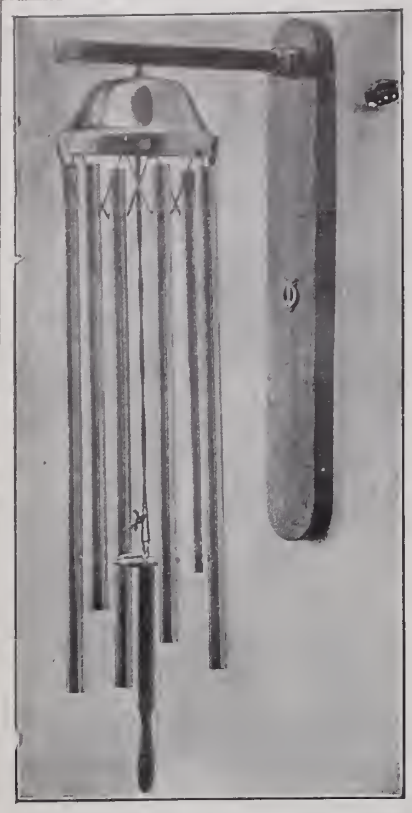
Charles J. Dieges, of the firm of Dieges & Clust, 23 Maiden Lane, who is also president of the Timers Club of New York, returned, Thursday, from England on the White Star steamer *Teutonic*. He was a member of the party of athletic officials unofficially representing the United States at the Olympic games, and is the first of the Americans who were present at the games to return. Mr. Dieges, in discussing the games, said that in spite of the poor management the Olympic games were crowned with success.

Abel King, of Emrich, King & Schorsch, 42 E. 14th St., was one of the passengers on the steamship *Belle Haven*, of the Sheepshead and Rockaway line, and while landing at Rockaway Bay, Sunday afternoon at 4.30 o'clock, fell when the gangplank broke and was thrown into the water. His hand was cut and his ankle injured, so that he will be unable to start on a trip, as he intended. The water at the point where the accident occurred is about 12 feet deep. There were in all about 25 people—men, women and children—who were thrown into the water. All escaped without loss of life.

William Haaf, who is connected with a silver concern, was bitten, Thursday, by a pet bull terrier in his home in Maywood, N. J. Dr. Currie was called to examine the dog and found it had certain symptoms of rabies. He had it tied up and later it died. Dr. Freeland, of Maywood, removed the head, which was sent to this city, and word was received that signs of true rabies were found in the brain. Haaf left at once for the Pasteur Institute to start the treatment. His daughter also was snapped at by the animal, but the skin was not broken. Haaf will consult the experts in the institute as to the advisability of having her treated.

The season's merchants' reduced rates—a fare and a half for the round trip, effective under the certificate plan—will apply to the city of New York from the territories of the Western Passenger Association and the Southwestern Excursion Bureau. These rates have been arranged by the Merchants' Association of New York. The southwestern territories included consist of the States of Arkansas, Oklahoma, Texas and that part of Missouri south of the Missouri River on the Rock Island-Frisco lines. The rate has been granted by practically all the railroads in the west and southwest. The second series of dates, Aug. 15 to 19, with final return limited to Sept. 13, is now being arranged through the jurisdiction of the Western Passenger Association and the Southwestern Excursion Bureau. The Merchants' Association of New York will send to the retail merchants in Arkansas, Colorado, Iowa, Kansas, Minnesota, Missouri, Nebraska, North and South Dakota, Oklahoma, New Mexico, Texas, Wisconsin and the northern part of Illinois, circulars giving full particulars as to the dates, rates, conditions, etc.

A boy who gave the name of Marx Goldberg, 14 years old, and who said he lived at 342 Madison St., visited the offices of William Nicholson, manufacturing jeweler, 13 Maiden Lane, New York, Monday morning about 11 o'clock, and asked to be shown some gold lockets set with diamonds. He inquired for a heart-shaped ladies' locket valued at from $10 to $15, and said he wanted a small one with a large diamond. Mr. Nicholson, who was alone in the offices, showed the caller a tray containing several lockets, and noticed that the boy picked up a gentleman's locket and slipped it into his coat pocket, and after a moment said he guessed he would not make a purchase. The jeweler tried to interest him in other lockets to keep him waiting until a young lady clerk returned to the office, but the boy became suspicious and dashed for the door. The jeweler followed him to the stairway, shouting "stop that man." The boy was captured by Victor Sahlberg, the elevator starter. Lieutenant Monahan and Patrolman Daly were soon on the scene and the boy was taken back to the offices of the jeweler and later to the Children's Court at Third Ave. and 11th St. The sum of $1.75 was found on him when he was searched. He told the officials that he intended to make a deposit on the locket and pay the rest later. The locket was found secreted on the first floor of the building. In the Children's Court, yesterday, Goldberg was found guilty and held for sentence.



No. 176. Polished and Lacquered Tubular Brass Gongs
Length of tubes 10½ to 13½ inches
Retails at $5.00



No. 184. Burnished Brass Plate Gong, with Felt Knocker
13 inches high, 9 inches wide
Retails at $5.00



No. 163. Heavy Polished Brass Cigar Holder and Ash Tray, 5 inches high
Retails at $1.75

The Largest Line of Novelties in Brass Goods for Smokers

Hundreds of useful and decorative articles suitable for Jewelers' Stocks, in Metal, China, Leather, etc.

Novelties in Jewelry, Coral, Garnet, Jet, Gun Metal, etc.

L. W. LEVY & CO., 580 Broadway, New York

Between Prince and Houston Streets

The American

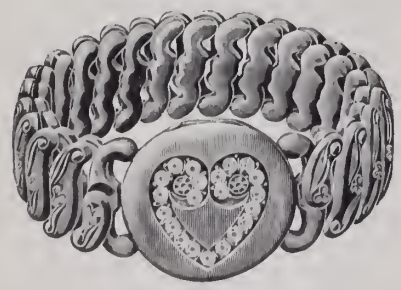
EXTENSION

Queen Bracelets



706—Half Chased

Superior in Quality, Workmanship and Finish

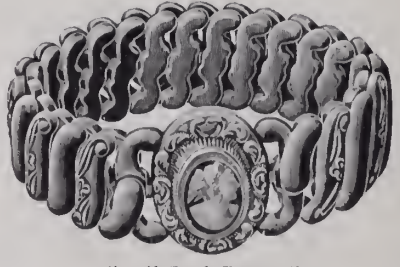


785—Roman Round Locket, 21 White and 2 Ruby; Heart Shape.



754— 7-Bar, Ruby and White
755—26-Bar, Ruby and White
756— 7-Bar, Olivene and White
757—26-Bar, Olivene and White
758— 7-Bar, Sapphire and White
759—26-Bar, Sapphire and White

Your Jobber can supply you with these upon request



720—Small Oval Cameo Signet

Exclusive

HANSEN-BENNETT CO., Manufacturers, Attleboro, Mass.

Newark.

One of the encouraging signs of the times is to be found at the chain shop of C. Chatwin, who has recently been hiring a number of skilled chainmakers.

Emil Abig, of Abig & Wagner, has recently returned from covering his circuit. He finds conditions slightly improved. His concern this season has added the making of lockets to its other lines.

Wm. F. Weber is no longer connected with the firm of Moore & Son, Inc., ringmakers, 22 Green St. Having resigned as treasurer and sold out his interest, he will devote himself to the manufacture of a popular line of jewelry.

F. J. Meerlender, of the Elm Mfg. Co., Liberty St., has taken temporary charge of the traveling work for his firm, his former salesman having taken another position. The company has been recently hiring back a number of the laid-off hands.

Jared W. Kimball, superintendent of the Children's Aid Society, caused to be arraigned in the First Precinct Court, last week, Emil Bruch, a jeweler, of 42 Warren St., on the charge of having failed to provide for his three small daughters since Feb. 25. Judge Howell fined the man $50, and as he could not pay he was taken to a cell.

William Clement, of 66 Columbia St., and Robert E. Lee, of 462 Mulberry St., were locked up at police headquarters, last week, by detectives, charged with the theft of two unfinished gold chains, valued at $25, from Charles A. Becker, a manufacturing jeweler, of 13-15 New Jersey Railroad Ave. Clement has been employed by Mr. Becker, who recently has been annoyed by a series of petty thefts.

A novel form of land and water craft has been completed by Anton Schmidt, a jeweler of 457 18th Ave., which represents the work of eight years done at odd moments. It is built strongly and neatly of wood and metal and weighs altogether about one ton. The affair is propelled by means of hand power; a large chain runs over toothed wheels carrying the power to an axle likewise arranged with projections. The body of the boat or carriage is built of cedar, strongly protected by brass and aluminum. Mr. Schmidt's idea in building the boat is to make a Winter journey in it to Florida and the tropics.

Two well-dressed strangers, who claimed to be desirous of renting space to conduct a jewelry store, visited Maurice Facker, 327 Grand St., Jersey City, one day last week, and negotiated for the rental of part of his store. They said that they were a trifle short of cash, but that they had a considerable quantity of jewelry and asked Mr. Facker if he would advance $150 on a gold watch and chain and a couple of diamond rings. This Mr. Facker obligingly did, and the men went away promising to return early the next morning. Mr. Facker visited a friend who was a jeweler to get his opinion relative to the value of the goods deposited with him, and found that the entire lot was worth about $2. The police were notified and are looking for the bunco men.

The will of the late Herman Unger, formerly of the firm of Unger Bros., who committed suicide recently, was filed for probate in New Brunswick, last week. The testator leaves to the executors $50,000 to be held in trust, the income to be paid to his grandson, H. U. Clark. A like sum of $50,000 is held in trust, the income to be paid to another grandson, Francis H. Clark. Upon their death the money is to be paid to their surviving child or children. The deceased also directed that his brother, Eugene Unger, shall have the option to purchase all of his stock in the Unger Bros. corporation at $70 a share at any time within three years of the testator's death. All the remainder of the real and personal property, inclusive of his stock subject to the provisions above stated, is bequeathed to Miss Caroline Unger, a daughter. The deceased named as executors Mrs. Clark and Eugene Unger. The will is dated Feb. 19, 1908.

Last Week's New York Arrivals

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

For the sum of $10 (payable in advance), a daily list will be mailed or delivered during the Fall season (July 20 to Dec. 15), to the offices of those desiring this service.

ALBANY, N. Y., O. A. Quayle (Quayle & Son), Cumberland.

BATON ROUGE, LA., J. K. Roumain, Astor House.

BOSTON, MASS., J. C. Sawyer, Astor House.

CHATTANOOGA, TENN., Fred Saul (Fred Saul & Co.), 37 Maiden Lane.

CHICAGO, F. Karel (Boston Store).
T. Kuehl (Geo. Kuehl & Co.), Astor House.

CINCINNATI, O., M. Herman (Herman & Loeb), Breslin.
J. Mehmert, Union Sq.

COLUMBUS, O., D. L. Auld (D. L. Auld Co.), Seville.

CLEVELAND, O., H. S. Moorehouse (Halle Bros. Co.), Brozbell.

DETROIT, MICH., F. R. Hettinger (Partridge & Blackwell), Grand.

FREEPORT, ILL., Geo. Ennenga, Prince George.

HARRISBURG, PA., W. P. Denehey, Herald Sq.

HOPKINSVILLE, KY., R. C. Harding, Somerset.

INDIANAPOLIS, IND., W. A. Angrove (Pettis Dry Goods Co.), 2 Walker St.

KANSAS CITY, MO., D. B. Kavanaugh (G. B. Peck Dry Goods Co.), York.

LINCOLN, NEBR., P. McNichol (Miller & Paine), Latham.
W. S. Nelson (Frederick & Nelson), 10 E. 18th St.

MILWAUKEE, WIS., Miss L. E. Best (W. & E. Schmidt Co.), Cadillac.

PITTSBURG, PA., C. M. Igal (Kaufmann Bros.).

ST. PAUL, MINN., J. A. Stollberg (Golden Rule), Navarre.

SIOUX FALLS, S. D., J. H. Mednikow (J. H. Mednikow & Co.), Broadway Central.

At a meeting of 16 local jewelers, held at the Neil House, Columbus, O., Wednesday night, a local branch of the Ohio State Retail Jewelers' Association was organized. Otto Lightner, Cincinnati, secretary of the State association, was in attendance. L. W. Lewis was chosen temporary chairman, W. S. Albaugh secretary and Frank Deinlein treasurer. A permanent organization will be formed at a meeting Aug. 10. By that time it is expected the membership roll will be swelled to 25 members.



W. H. Sparks, representing the Seth Thomas Clock Co., was in Toronto, Ont., last week.

Traveling representatives in Los Angeles, Cal., recently, were: William Lamb, Geo. H. Fuller & Son Co.; Robert E. Kiehl, F. H. Noble & Co.; Frank Laughlin, Battin & Co.

The following traveling representatives visited the trade in Lancaster, Pa., recently: Clinton F. Robinson, Schwarzkopf Mfg. Co.; Benj. J. Lewis, S. B. Champlin Co.; Joseph D. Varley, Allsopp Bros.; Mr. Hassenplug, Aikin-Lambert Co.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: G. A. Veeck, Leo Cahn; A. L. Hancock, C. Sydney Smith & Co.; Eugene C. Holbrook, Ferdinand Bing & Co., Successors; Gerome W. Lissauer, Arnstein Bros. & Co.; Ed. Sinnock, Ehrlich & Sinnock; Mr. Mead, Barbour Silver Co.; L. W. Arnold, Western Clock Mfg. Co.; R. W. Sawyer, Shafer & Douglas.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: W. S. Metcalf, Plainville Stock Co.; I. A. Levis, L. Adler & Son; Maurice Kohn, Silbermann, Kohn & Wallenstein; George Goldberg, Untermeyer-Robbins Co.; K. D. Yeaton, S. Sternau & Co.; James C. Haslam, John Holland Gold Pen Co.; Harry E. Farquharson, E. D. Gilmore & Co. and E. A. Potter Co.

Traveling representatives who visited Omaha, Nebr., during the past week, included: L. E. Dickson, Adelphi Silver Co.; Max Meyer, Jr., Scofield & De Wyngaert; D. N. Weil, Electric City Box Co.; George H. Thomas, Powell & Co. and Scharling & Co.; representatives of Shepard Mfg. Co. and Edward Todd & Co.; Alex. M. Thanhauser, Wolfsheim & Sachs; E. B. Frank, Pairpoint Corporation; Lew Cowen, Ludin Novelty Co.; W. S. Dudley, International Silver Co.; W. S. Metcalf, Plainville Stock Co.

Among the traveling representatives who, recently, visited Pittsburg, Pa., were the following: Millard E. Heise, Langfeld Bros. & Co.; C. B. Bartlett, Whiting Mfg. Co.; Walter S. Strauss, Jacob Strauss & Sons; Louis A. Blackinton, W. & S. Blackinton Co.; M. F. Loomis, C. Sydney Smith & Co.; W. H. Race, Meriden Silver Plate Co.; Mr. Pierce, T. I. Smith Co.; Fred H. Felger, F. & F. Felger; F. C. Winship, H. C. Fry Glass Co.; Mr. Levy, S. Levy & Son Co.; Joseph Phillips, Hipp. Didisheim & Bro.; Lucien Rockwell, Poole Silver Co.; M. E. VanBergh, VanBergh Silver Plate Co.; Mr. Ford, Ford & Carpenter; Jack Thompson, J. B. Bowden & Co.; L. M. Frank, Buffalo Jewelry Co.; Col. John L. Shepperd, Keystone Watch Case Co.; M. Decker, Plainville Stock Co.

The following traveling representatives were in Savannah, Ga., recently: Charles Marx; F. W. Cornell, J. A. & S. W. Granbery; Harry A. Bachman; C. M. Levry, A. Joralemon & Son; Arthur Totten, Sansbury & Nellis; Oscar S. Schmidt, Moore & Son; O. C. Bugh, Libbey Cut Glass Co.; A. Holzinger, Fred. Kaufman & Co.; Julius G. Bick, Adolph Goldsmith & Son; E. M. Sachs, Wolfsheim & Sachs; V. A. Picard, Pryor Novelty Co.; A. M. Haring, Carter, Howe & Co.; M. L. Barnard, Larter & Sons; William G. Andrews, Allsopp & Allsopp; F. S. Abraham, Cohn, Abraham & Co.; A. Eastwich Wood, S. B. Champlin Co.; William McGill, William B. Kerr Co.; B. J. Clark, La Pierre Mfg. Co.; Mr. Henderson, Crane & Theurer; Henry Cowan, E. A. Cowan & Co.; Joseph Nicholas, Wm. Bens Co.

C. R. Damuth is erecting a two-story brick block at Redfield, S. Dak., where he will conduct his business.

The firm of Petersen & Berg, Ortonville, Minn., conducting business as the Crescent Jewelry Co., has dissolved, Mr. Berg having retired. Mr. Petersen will continue the business.

ENTERPRISING and successful jewelers everywhere are pushing the sale of some individual line of watches which they believe to be superior to all others, and upon which they can also make a satisfactory and justifiable profit.

This explains the growing demand for ILLINOIS WATCHES, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

If you are not familiar with the superior quality of—and advantages gained by handling—Illinois Watches, it will mean reputation and dollars for you to investigate.

Every one fully guaranteed.
Price List sent on application.

ILLINOIS WATCH COMPANY

SPRINGFIELD

CHICAGO AND WEST

I WILL

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVII. CHICAGO, WEDNESDAY, AUGUST 5, 1908. No. 1

Chicago Notes.

S. J. Son is on a vacation to Ottawa Beach.

"Joe" Banman is on a vacation to northern Michigan.

F. M. Drummond is on a vacation to northern Michigan.

Dan Axman now represents the Art Metal Works in Chicago.

Tom Brown, Quincy, Ill., was here for a few days last week.

Sol. Hess has returned from an outing among the northern lakes.

A. J. Bloomfield, Winnipeg, Man., was here last week, buying his Fall stock.

"Ike" Richter, with Doran, Bagnall & Co., is on a trip through the middle west.

H. E. Cobb, representative of Daggett & Clap Co., is making a short western trip.

W. E. Clow, accompanied by his wife and son, are on a visit to the principal eastern cities.

C. B. Barker, with Benj. Allen & Co., started, last week, for Minnesota and Wisconsin.

Arnold McCabe, city salesman for the Schrader-Wittstein Co., is the father of a baby girl.

Leo Stein has returned from a week's encampment of the First Cavalry, Illinois National Guard.

J. J. Freeman, Toledo, O., passed through here on his way home after a two weeks' vacation in Wisconsin.

Max Gross, diamond broker, who has been confined to a hospital for some time, is now at business again.

Lewis Waldecker, representing the F. W. Drosten Jewelry Co., St. Louis, Mo., was a recent visitor in Chicago.

Mr. Hoyt, of the Hoyt Jewelry Co., St. Louis, Mo., stopped over here, last week, on his way home from the east.

Alfred Judson, of A. Judson & Co., leaves, this week, for Turtle Lake, Wis., where he will spend two weeks in fishing.

Esther Jalonack, daughter of M. L. Jalonack, the jewelry auctioneer, is engaged to be married to Arnold Pacyna.

Clarence J. Roehr has returned from a visit to the factory of the Bassett Jewelry Co., which he represents in the west.

Wm. C. Ullrich, who recently opened a jewelry store at 995 Milwaukee Ave., has discontinued business at that address.

R. W. Morris, local manager for R. Wallace & Sons Mfg. Co., has returned from a trip to the factory at Wallingford, Conn.

C. H. Williams, Condon, Ore., stopped here a day on his way to attend the convention at Cincinnati, the first week in August.

N. F. Wechter, buyer for Stein & Ellebogen, is spending his vacation at White Lake, Mich. He will return about Aug. 15.

M. L. Robbins, vice-president of the Untermeyer-Robbins Co., and Geo. Goldberg, representing the latter corporation, were here last week.

W. T. Hixen, El Paso, Tex., has been taking the baths at Mt. Clemons, Mich., for sciatic rheumatism. He returned to El Paso last week.

David Lochman, of Lochman Bros., Springfield, Ill., stopped here a few days last week on his return from an outing at Waukesha. He was accompanied by his wife and baby.

James Donnelly, western salesman for Sproehnle & Co., has sufficiently recovered from his automobile accident to be out of the hospital. He will be back on his territory by Aug. 10.

Walter S. Tompers, representative here for the Floyd-Horsman Co., has just returned from a trip northwest. He leaves, this week, for a trip east, and will visit the factory at West Somerville, Mass.

Will Andersen, of the Juergens & Andersen Co., has returned from a month's vacation in northern Michigan. Will F. Juergens, of the same corporation, is spending a month with his family at Black Lake, Mich.

Chas. J. Jacobs has returned from a vacation trip in Wisconsin. Mr. Jacobs leaves, this week, to be gone about three weeks on a visit to the factory of the Knickerbocker Silver Co., Port Jervis, and eastern points.

August Johnson, of August Johnson & Co., fountain pen manufacturers, started, July 31, for a two weeks' outing at the Dells of Wisconsin. Mr. Johnson's wife is now slowly improving in health, and is on the road to recovery.

Nest No. 7, Noble Order of Ku-Kus, was installed here Wednesday, July 29, with a charter membership of 14. The following officers were elected: King, A. G. Larson; Prince, B. T. Roberts; Chief, Harry Palmer; Guard, L. W. Parke; Keeper of Kash, Howard Price; Scratcher, W. R. Stevens.

J. J. Kinnan, former teller of the Savings Bank, Detroit, embezzlement from which institution resulted in his serving five years in the penitentiary, was recently arrested as the thief who smashed a plate glass at Peacocks and stole a quantity of jewelry. Kinnan was bound over to the September Grand Jury in $3,000 bonds.

The following were among the buyers in this city during the past week: S. Bernstein, Des Moines, Ia.; L. Singer, of Younglove & Singer, Peoria, Ill.; A. W. Thomas, Mineral Point, Wis.; A. L. Howard, Beloit, Wis.; J. J. Freeman, Toledo, O.; A. Marks, Jr., Lawrence, Kans.; W. E. Schmidt, of Gmelich & Schmidt, Booneville, Mo.; Wm. Arnold, Jr., and wife, Ann Arbor, Mich.; G. A. Brock, of Brock & Feagans, Los Angeles, Cal.; D. Lochman, Springfield, Ill.; Thomas Brown, Quincy, Ill.; Fred Overstreet, Paxton, Ill.; C. H. Williams, Condon, Ore.

The offer of 27½ per cent. net in full settlement to the creditors of Jones & Dreyer came up in the United States District Court here, July 31. As no objections had been filed, the offer was technically confirmed, and only needed the sanction of Judge Landis, which was secured by sending a special emissary to him at White Lake, Mich. The money is in the custody of the court, and as soon as Referee Wean returns from his vacation the checks will be mailed to all creditors. Jones & Dreyer are now in possession of their business as heretofore. The business started up a few weeks ago by Mr. Dreyer in the Chicago Trust & Savings Bank building will probably be later consolidated with Jones & Dreyer.

Detroit.

J. L. Chapman, Ann Arbor, visited the wholesale houses last week.

John B. Godfrey, who formerly traveled out of Detroit, was a visitor here, last week.

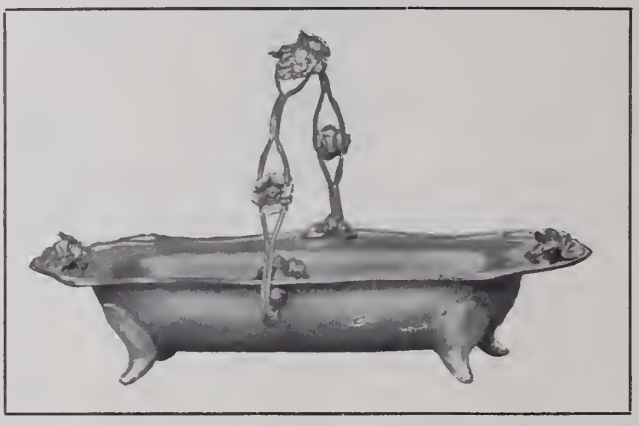
E. W. Krainbrink, well-known in the jewelry trade, is spending his vacation near Belleville, Ont.

G. W. French, who has been selling out the Hellerich stock at 39 Michigan Ave., which he purchased at bankrupt sale, is ill at his home, in Ionia.

Funeral services of the late Peter R. Stocker were held Friday morning from his late residence. The funeral sermon was preached at St. Mary's church at 9 A. M. Mr. Stocker was formerly connected with C. A. Berkey Co., but left here the first of the year to accept a position in Iowa. The deceased was only 22 years of age.

The Only Manufacturers in the Line Selling Only to Retail Jewelers Direct

SOLD WITH PROFIT BY THE RETAIL JEWELER.



IF YOU HAVEN'T SEEN OUR LINE, WRITE AND ONE OF OUR SALESMEN WILL CALL.

Rockford Silver Plate Co.

ROCKFORD, ILL.

"Stand By Those Who Stand By You"

WE PROTECT EVERY RETAILER OF ROCKFORD GOODS

NO STOCK COMPLETE

WITHOUT THE

INCOMPARABLE

ROCKFORD WATCH

The Most Profitable and Satisfactory Watch to Handle.

¶ *Write for our advertising Novelties with your name on.*

Rockford Watch Co.

ROCKFORD :: :: ILLINOIS

Cincinnati.

Hess Heule, of the M. Schwab Jewelry Co., and his wife, have gone to Atlantic City for a few weeks.

Harry Pelzer, connected with Albert Sauer, Newport, Ky., is enjoying a western trip, including Yellowstone Park.

S. C. Bingaman, Vine St., is convelescent after an operation for appendicitis and expects to resume business this week.

Arthur Catchadall, with the E. & J. Swigart Co., has left for Boston, Mass., where he will spend two weeks with his parents.

W. S. P. Oskamp, of the Oskamp Jewelry Co., and family, have left for northern Minnesota, where they will remain through August.

Albert H. Rolef, of Lockland, O., was in the city the past week, having just returned from a pleasure tour including the Rockies and other western points.

Eduard Schutte, bookkeeper for A. & J. Plaut, was married, July 30, to Miss Vera Grimmellsman. The couple are spending their honeymoon in the east.

Willard Howe, of the Loring-Andrews Co., and his family, are enjoying a Summer's outing in Nova Scotia. Loring Andrews, of this company, is making his annual visit abroad.

The Gustave Fox Co. has just received a patent for its new official emblem of the B. P. O. E., which is considered one of the most beautiful and unique pieces of emblem work ever turned out.

Many friends in the trade have extended to C. W. Lucius, of the Frank Herschede Co., their sympathy in his bereavement, due to the death of his wife, July 25, which occurred at their home in Hartwell, O.

Burton Fox, of Fox Bros. & Co., has arrived at Amsterdam and reports business there still quiet. Mr. Fox has made one shipment of goods to his company. George Fox, of this house, who has been abroad some time, sails for home Aug. 20.

J. C. Courtner, formerly with the E. & J. Swigart Co., has opened an office with Joseph Mehmert as watchmaker. Mr. Courtner takes up the business formerly done by Julius Shaeppi, deceased, and with his knoweldge of the work is fully equipped to do full justice to his customers.

L. Gutmann & Sons have just received a second shipment from Japan. This one consists of Japanese trinkets used on festal days in that country. Many of them are made for advertising purposes and show the greatest skill and intelligence on the part of the Jap worker as well as ingenuity in this particular feature in business advertistising.

A photograph was received the past week by the local police department which was recognized as that of Will Chandler, who was arrested here in November, 1901, and sent to prison on the charge of breaking the show window of the Duhme Jewelry Co.'s store and stealing $7,000 worth of diamond jewelry. Chandler is colored and is now under arrest at Milwaukee, Wis., for smashing a jewelry store window in that place. He gives his name as Bert Davis. His record will be sent to the Milwaukee police.

The Ku-Kus of the local nest met July 31 at the Odd Fellows' Temple, when a class of 35 applicants were initiated. A. L. Thoma, Piqua, O., the organizer of the Ku-Kus, and Philip Horr, of Aurora, Ind., were present, the latter being made a member. It is expected a class of about 300 will be initiated Aug. 5, during the convention. A committee consisting of D. J. Gutmann, William Fink, Charles Esberger, Mr. Freisens and Walter Schildman have charge of the Ku-Kus banquet on the evening of Aug. 5.

Out-of-town jewelers here the past week buying stock included: C. H. Creighton, Morrow, O.; J. D. Ward, Rising Sun, Ind.; Frank Emmerling, Hillsboro, O.; John E. Beck, Martins Ferry, O.; James A. Herlihy, Chillicothe, O.; Mr. Owens, of Delph & Owens, Livingston, Ky.; Mr. Petrovitzky, Dayton, O.; T. C. Lehman, Dayton, O.; R. L. Andrews, Lessburg, O.; Charles F. Gray, Dayton, O.; E. E. Stutic, Osgood, Ind.; H. C. Reed, Blanchester, O.; W. C. Huddleston, Butler, Ky.; Richard G. Tafel, Louisville, Ky.; William J. Martin, Louisville, Ky.; Owen Sherwood, Falmouth, Ky.; E. Scott, Batavia, O.; E. P. Williams, Olive Branch, O.; Mrs. R. Kupferschmidt, Lawrenceburg, O.

The "Taft notification demonstration" was not without some representation of the jewelry trade. S. O. Bigney, of S. O. Bigney & Co., had the distinction of being a member of the notification committee as delegate from Massachusetts. During the exercises which took place Mr. Bigney presented to Mr. Taft a large oil painting, the gift of Massachusetts, the subject being Mr. Taft himself in his Siberian fur costume, which he wore during his travels in that country. Frank Smith, formerly connected with G. Smith & Sons, Parkersburg, W. Va., but now postmaster at that place, was here as representative of his district. In the parade could be seen Emil Rossier, Martinsville, Ind.; Capt. D. A. Lamb, Wilmington, O., and T. C. Linsey, Dayton, O. Richard G. Tafel was identified with the Louisville, Ky., Owl Club, and Alf. Williams, of the Bancroft Bros. Co., with the Columbus Glee Club. The Glee Club was also assisted by some local talent—William Pflueger and J. B. Osthoff, of Joseph Noterman & Co. James E. Holland, of the John Holland Gold Pen Co., was quite busy the past week entertaining his old Harvard chum, Frank Hitchcock, who has received about as much public notice as Mr. Taft himself during the last few months. John A. Holland, Jr., of the John Holland Gold Pen Co., lined up with the Yale Club. Harry Gilsey, of S. H. Gilsey, did considerable work as one of the boat committee which entertained Mr. Taft and his party with a river ride during the display of fire works from Eden Park in the evening of July 28. In this assembly were: Harry Gilsey, of S. & H. Gilsey; William Pflueger, of Joseph Noterman & Co.; Jacob Dorst, of the Dorst Co.; James E. and John H. Holland, of the John Holland Gold Pen Co.

E. J. Youngquist, Centuria, Wis., recently visited his parents in Minneapolis.

The post office and general store of F. B. Core, Sedalia, O., was broken into on Tuesday night of last week, when jewelry and a lot of other merchandise was stolen. There is no clue.

Kansas City.

Margaret Patrick, with the Meyer Jewelry Co., has just returned from her vacation.

Florence Blunt, with the Ward & Crellin Jewelry Co., has left for a vacation trip to Colorado.

Sam Bloom, traveling representative of the Meyer Jewelry Co., paid the house a visit last week.

Wm. Terwilliger, with the Meyer Jewelry Co., is spending his vacation at Excelsior Springs, Mo.

Chas. Manor has just concluded a sale at Lexington, Mo., where he closed out the K. & C. S. Ludwigs stock.

The Hassig & Krieke Jewelry Co. has secured Wm. Stephen, Providence, R. I., to take charge of its engraving department.

Ed. Parnell, watchmaker for Margolis & Metzger, has the sympathy of the trade owing to the recent death of his baby girl.

Ernest Nelson, with the Porter & Wiser Jewelry Co., left, last week, for a vacation trip, which he will spend along the Iowa lakes.

Emil David has moved his watch repairing establishment from 311 Missouri building to the same rooms occupied by the Green Jewelry Co.

Frank Winkler, Kansas City, Kans., is starting a branch store on Central Ave., in that city, which will be in charge of his son, Alfred Winkler.

George Krieke, formerly of the Hassig & Krieke Jewelry Co., has opened a shop at 208 Missouri building, where he will do engraving for the trade.

W. E. Crellin, of the Ward & Crellin Jewelry Co., was called to Chillicothe, Mo., last week, on account of the serious illness of his father, who is 90 years of age.

J. R. Mercer and wife left, last week, for a vacation trip to the east and Canada. Most of their time will be spent in Canada, at some point where the fishing is found best.

Dr. J. A. Mosher, of the jewelry firm of J. A. Mosher & Son, Burlington, Kans., passed through this city, last week, while on his way to Excelsior Springs, Mo., to spend his vacation.

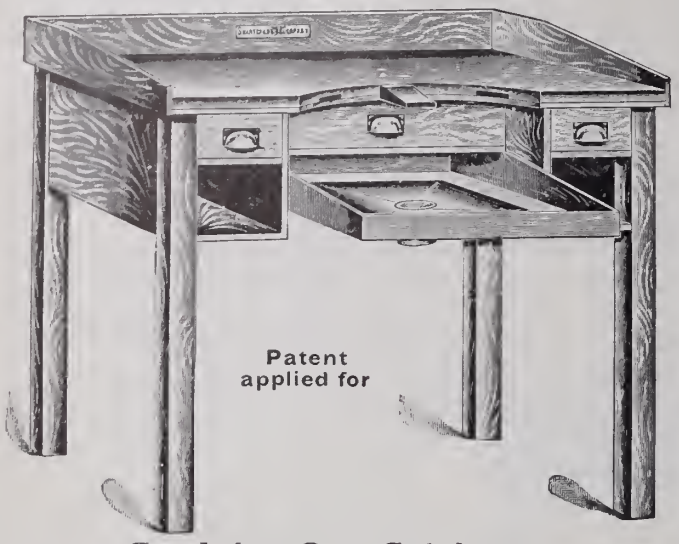
C. P. Kionka, who came to the city, about a week ago, to visit his brother, E. Kionka, was taken seriously ill, and for five days suffered from fever. He is able to get around again now.

C. B. Norton, president of the C. B. Norton Jewelry Co., left, last week, for a vacation trip of a month to Northern Wisconsin. He is accompanied by Mrs. Norton and Miss Edith Norton.

The following out-of-town jewelers called on the trade last week: J. M. Mitchell, Red Rock, Okla.; R. R. Smithers, Cameron, Mo.; Walter Sperling, Seneca, Kans.; H. L. Morrison, Pittsburg, Kans.; B. H. Jacobs, Atchison, Kans.; T. G. Norris, Florence, Kans.; Mr. Sprague, of Sprague Bros., Ada, Okla.

Ezra Nuckolls, Eldora, Ia., has just made extensive improvements in the exterior of his store.

Claude W. Davis, Des Moines, Ia., has moved into new quarters over the Wilmer clothing store.



Send for Our Catalogue

Jewelers' Practical Work Bench $14.00

LENGTH 47 INCHES; HEIGHT 38 INCHES

The Tapered Apron Drawer, which is zinc-lined, has a two-inch screen or perforated center, through which the filings drop into a *removable cup.*

Frame of bench is made of highly finished oak. The top of hardest birch, oiled and left in natural finish. Brass handles on drawers.

Wooden filing block, being removable, will fit any of the three openings shown.

Swartchild & Company Heyworth Bldg. CHICAGO



Horse Radish.

You Get a Line of Leaders

JOSEPH IRONS NEW YORK, N.Y.

when you have our Holders in Silver-plated Pierced Goods.

JOSEPH IRONS
Manager

Middletown Silver Co.
35 Maiden Lane, New York City

Every Repairer

Should Have a Copy of
"The Jewelry Repairer's Handbook"
Price 75 Cents

ISSUED BY
THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John St., New York

Workshop Notes

for Jewelers and Watchmakers

Cloth :: Postpaid, $2.50

Published by
The Jewelers' Circular Pub. Co.
11 John St., New York



THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches

manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and fully appreciated by the critical merchant to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

131 Wabash Avenue
Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco

Los Angeles.

A. Lord, Goldfield, Nev., is spending some time here.

Hambright & Walsh have added a line of cut glass to their stock.

C. A. Love, with Smith Bros., Visalia, was here a few days ago.

C. M. Henkel, Bisbee, Ariz., is spending some time here and at Catalina Island.

H. L. Gruber has taken a position in the jewelry department of the E. W. Reynolds Co.

Paul D. Walsh, of Hambright & Walsh, has returned from his vacation, spent in the Yosemite Valley.

The office force of the Carl Entenmann Jewelry Co. is taking an inventory of the stock of the concern.

A. E. Morro moved, Aug. 1, to his new location at 400 S. Broadway, the store formerly occupied by Brock & Feagans.

W. A. Wheeler, H. L. Seaman and Chas. Schwenck, of H. F. Wallace's wholesale store, have returned from a short outing at Long Beach.

Painters are at work on the exterior of Montgomery Bros.' new store at 4th St. and Broadway. The interior decorations are nearly completed.

Ed. Turner, of the E. W. Reynolds Co., has returned, with his wife, from a pleasant vacation spent at Camp Rincon, in the San Gabriel Valley.

W. W. McCausland, Oxnard, accompanied by his wife, passed through this city on his way home from Long Beach, where he has been spending a short time.

Chas. Snell and Harry Lewis, of the optical department of the E. W. Reynolds Co., have returned from a short fishing trip along the Pacific Coast in a gasoline launch.

S. Conradi, of the Simon Conradi Co., who has for some time past had an office in the Bryson block, on Spring St., has been ill for a week past and unable to visit his office.

Philip Hoeffer, watchmaker and salesman with George H. Curry, is spending some time in San Luis Obispo and contemplates a visit to Guaymas, Mex., where his mother resides.

The Southwest Turquoise Co. has been enlarging and improving its new quarters on Spring St. and has put a number of additional men at work in its factory on Broadway.

A. Lubeck, formerly doing a jewelry and loan business on E. 1st St., under the German-American Bank, has removed to 448 S. Broadway, opening business at the new location, Aug. 1.

Kyle McBratney, El Centro, Imperial County, finding the climate there too torrid for comfort, has closed his store until Sept. 1, and is spending the Summer in this city and vicinity.

George Marcher, of the Pacific Gem Co., has just returned from a successful business trip of three months' duration through the east, including New York, Boston and the larger cities between the two coasts.

Miss Nina Richdale, who is associated with her father, C. C. Richdale, in the jewelry business in Santa Barbara, passed through this city, a few days ago, on her way to Coronado Beach, where she is taking a vacation.

M. A. Goldman has taken possession of the store recently occupied by the Angelus Jewelry Co., 217 S. Spring St., and announces his purpose to conduct a first-class jewelry business there. J. Macowsky, proprietor of the Angelus Co., closed business on Aug. 1, and went to San Francisco.

Field & Walton have been exhibiting in their window, 348 S. Broadway, three magnificent opals, one an Australian opal, said to be the finest in the world, and valued at $2,500; another a black opal, also said to be the finest of its kind and valued at $1,500, and the third a very large and brilliant Mexican fire-opal.

Edward Mather, who was in business for some time at Downey, but who moved some time ago to San Pedro, was arrested, last week, on a charge of misdemeanor embezzlement, preferred by George Ralphs, of this city, who alleged that Mather had sold a $25 watch left with him to be cleaned. Mather was released on $50 bonds to appear for trial, Aug. 10. The defendant maintains that Ralphs left the watch with him to repair, and after keeping it a year, he notified Ralphs that unless it was called for in six months' time it would be sold to defray the repair bill.

A large advertisement in the local papers recently announced that the business conducted under the name of the S. Conradi Co., must be closed within five days, as the fixtures had been sold and the store rented. Cards in the windows announced reductions of 20 per cent. on watches and jewelry and 33⅓ per cent. on cut glass. Simultaneously Mr. Conradi announced, as he has announced heretofore, that he had no interest whatever in the concern. It is understood that the balance of the stock not sold was returned to Luckenbach & Co.'s store. The Conradi location will no longer be used as a jewelry store.

San Francisco

F. E. Jenkins, Santa Paula, was a visitor in Fillmore, last week, on his way back from a fishing trip in the mountains.

J. H. Hoback, Riverside, has left for the San Jacinto lumber camp near Idyllwild, and during his absence F. W. Siefkes will assume charge of the store.

Radke & Co. are making some improvements in their building at Bush St. and Van Ness Ave. and will remain there as long as business will warrant their stay.

The gem mines at Rincon, recently purchased by Wilke & Moore, Palo Alto, are now being thoroughly worked, after having been closed during the past year owing to the illness of the former owner, Mr. Mack.

The store of A. Arita, a Japanese jeweler of San Jose, Cal., was entered one night last week by burglars and several trays of jewelry and gems were stolen. A portion of the loot was left in front of a residence across the street with the evident purpose of throwing the officers off the trail.

An accident in the store of A. C. Corwin, Merced, one day last week did damage to the extent of over $1,000. The ceiling, due to some faulty construction of the building, suddenly gave way and Mr. Corwin, who was in the store at the time, barely had time to escape into a back room. The show cases and cut glass were entirely destroyed and the stock generally damaged.

Col. A. Andrews, of the Diamond Palace, is making no preparations for a removal from the present location and will not do so until the down-town district is fairly well settled again. There is no likelihood of his going back to Montgomery St., because conditions there have changed so very much. The Russ Hotel building has been changed into an office building and the hotel district has moved up Market St.

C. O. Johnson, known in San Diego as "Carbonate Ore" Johnson, has just been indicted by the federal grand jury, which investigated the charges against him. Johnson is at present enjoying his liberty under $1,000 bonds furnished by a security company. The indicted man conducted an alleged gem cutting business here for some time, during which he advertised extensively. He claimed to furnish and cut a genuine hyacinth for $1.50. It is charged that Johnson, after receiving an order, would supply his patron with a bogus stone not worth 30 cents. His partner in business, becoming suspicious of his methods, notified the local post office authorities, with the result that he was arrested on the charge of using the mails to defraud.

With the removal of Hammersmith & Co. to the down-town section comes the news that the W. K. Vanderslice Co. is looking for a location near by, and that it is the intention of this firm to leave its Van Ness Ave. quarters as soon as the coming holiday season is past. Shreve & Co. are working steadily on the interior of their store at the corner of Post St. and Grant Ave., and expect to occupy this about March 1, when the White House and other high-class stores will be in their new buildings. The coming holiday season will witness a decided division of trade as far as the different retail districts of the city are concerned, and a fair portion of it will be done in the old district. The great removal from Van Ness Ave. is scheduled for next Spring, and by this time next year it has been predicted that but few high-class stores will be found in business there.

Pacific Coast Notes.

George Blakeslee, Tonopah, Nev., has moved his store in that city to the Tonopah block.

The store of Narciso Mondragon, Santa Fe, N. Mex., is being enlarged and renovated.

A package of diamonds and jewelry valued at more than $9,000 is missed by the agent of the Wells-Fargo Express Co. at Goldfield, Nev.

J. Van Klootwyk, who was recently arrested in Canada and brought back to Butte, Mont., on a charge of using the mails to defraud, is now on trial before the Grand Jury. It is alleged that Van Klootwyk sent large orders to jewelry firms in the east and in payment enclosed checks which proved to be forgeries.

Michael Madison and Thomas Shields were arrested in Joliet, Ill., about a week ago, on a charge of selling bogus jewelry. The men vigorously opposed arrest and fought desperately, but were finally subdued.

Danner & Co.

68 Dun Building, Buffalo, N. Y.

GENUINE DOUBLETS

Assorted Colors and Sizes, from 4 to 30, $7.50 per gross

IMITATION HALF PEARLS

From 4 to 12, 10c. per 100 or 75c. per 1000;
13 to 20, 15c. per 100 or $1.25 per 1000

SHUROLDA



Automatic Scarf Pin Protector

14 KT. GOLD PLATE

PRICE 50 CENTS

The Stronger the Pull the Firmer It Holds

Samples and Prices on Application

FOR SALE BY JOBBERS OR DIRECT BY



Pat. Mar. 12, 1907. No. 847,164.



Pat. Mar. 12, 1907. No. 847,164.

STERN & CORN 71-73 Nassau St. NEW YORK

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

Indianapolis.

E. M. Craft, of the A. P. Craft Co., spent last week on a business trip through southern Indiana.

J. Henry Smith, of the J. Henry Smith Jewelry Co., Greenfield, is convalescent after a six weeks' illness from typhoid fever.

Ikko Matsumoto has engaged a cottage at Lake Manitou for the season and will go there each week from Friday until Monday.

S. M. Lee has taken a position as watch repairer with George S. Kern. He was formerly employed by various retail jewelers in Cincinnati for a number of years.

A vacation trip to New York, Boston and other eastern cities is being made by Allen Pickett, a watch maker employed by George S. Kern. He will return next week.

The Burton Jewelry Co. has closed out its stock at 11 N. Meridian St., and will conduct its retail business at 58 Monument Pl., retaining the old location for a repair shop.

The Ontario Silver Plate Co., Muncie, has resumed operations with a full force of 250 men. The company recently suffered a loss by fire, but necessary repairs have now been made.

At the corner stone laying ceremonies of the Y. M. C. A. on Sunday, July 26, President John N. Carey used a silver trowel with a rosewood handle made especially for the occasion and presented by Charles B. Dyer, of the Arts and Crafts Shop.

At the reorganization of the Supreme Lodge of the World, Loyal Order of Moose, last week, Fletcher M. Noe was named as supreme prelate of the order. Mr. Noe was one of the founders of the order, which has just been incorporated.

H. E. Cohen, of H. Cohen & Sons, is one of the principal stockholders and has been elected vice-president of the Dixie Amusement Co., which was organized last week. The company has taken a long lease on the Gayety Theater, a former burlesque house, and will conduct a talking picture show.

J. P. Mullally, president of the Indianapolis Retail Jewelers' Association and a candidate for the presidency of the National Retail Jewelers Association, left Sunday for Cincinnati, where he opened headquarters at the Hotel Sinton. H. H. Bishop, first vice-president, and J. H. Reed, a member of the executive committee, of the Indiana Retail Jewelers' Association; George S. Kern, secretary of the local association, and H. A. Winn and F. L. Bryant, local jewelers, will aid him in his campaign in Cincinnati.

A unique piece of fraternal jewelry was turned out last week by Ikko Matsumoto. It was a Shriners' chain and emblem with the various symbolical meanings of the emblem faithfully portrayed. The chain, of rope design, was of silver and about 16 inches long, the clasp being studded with a large Indiana fresh water pearl. Just above the pendant was a small flower of coral while the scimiter was of beaten gold with a tiger's head at the hilt. The pendant, a crescent, was formed from two genuine tiger claws, in the center of which was an Arab's head carved on sardonyx.

Pacific Northwest.

The store of S. Engstrom, Seattle, Wash., was entered one morning last week, although a policeman was on duty in front of the establishment, and about $400 worth of jewelry was stolen. An entrance was effected by prying open a rear window with a jimmy.

The City Council of Portland, Ore., is requiring a franchise for the erection and maintenance of clocks on the sidewalk in front of stores in lieu of the special permit, which was declared illegal a short time ago. The first franchise has been given to the G. Heitkemper Co., 286 Morrison St.

The latest developments in the case of Fred Hamilton, former club member and athlete of Portland, Ore., who admits that he robbed three stores there last week, show that Hamilton was not working alone, but that he had an accomplice. It further develops that the three stores actually entered were not the only ones that had been marked for robbery, but that one other at least was on the list and an attempt had actually been made to enter it. An Italian bootblack is suspected of being Hamilton's confederate, and his arrest is expected at any time.

Wanted in Canada for the theft of diamonds valued at $1,350, which were stolen from Jeweler Jacob Fleischman, Cranbrook, B. C., Arthur H. Clute and his wife are under arrest in Portland, Ore. It is doubtful whether the Canadian authorities will be able to recover many of the stolen diamonds. Before the couple had been searched an attorney was allowed to visit them and was given a large quantity of jewelry to care for, and it is a question whether this can be recovered, as he holds it for his clients. The Clutes while in Cranbrook had been in the habit of purchasing extensively from Mr. Fleischman, who, last April, at their request, sent a tray of gems to their apartments for inspection. That was the last he ever saw of the jewels.

St. Louis.

N. L. Strauss, of Jacob Strauss & Sons, New York, was here last week.

Ralph W. Wilson, of the Eisenstadt Mfg. Co., is taking a vacation in the Michigan resorts.

F. L. Jaccard, of the Bauman-Massa Jewelry Co., is going to Texas next week. S. H. Bauman, head of the firm, has returned from his month's vacation in Wisconsin.

Among the out-of-town jewelers here recently were: J. E. Mitchell, Ft. Worth, Tex.; C. L. Glines, Harrison, Ark.; C. W. Scanlan, Indianapolis, Ind.; S. Berger, Glen Carbon, Ill.; M. Watson, Harrisonville, Ark.; Al. Grueber, Edwardsville, Ill.; G. W. Killum, Pittsburg, Kans.; C. F. Gash, Fredericktown, Mo.; J. Krumray, Belleville, Ill.; W. H. Wheeler, Palmyra, Ill.

Miss Elma Rumsey, daughter of one of the wealthiest families in St. Louis, has cabled to friends here that she will be married, next week, to Pierre Carter, one of the largest jewelers on the European Continent. The Carters have a branch in London, and recently opened a store in St. Petersburg. It was on one of Miss Rumsey's numerous trips abroad with her family that she met the wealthy young jeweler.

L. Yossun, formerly with the Remoh Jewelry Co., has bought out the store of Auguste Baujot, at 2237 S. Grand Ave. Baujot is the wealthy Frenchman whose trunk full of jewelry and jewelers' tools was seized several weeks ago just as he was starting for Europe. In disposing of his shop, Baujot had gotten Daniel G. Golding to aid him. Golding claimed a commission and got out an attachment for the trunk.

Omaha.

Axel Hohnberg, with S. W. Lindsay, is taking his vacation.

C. B. Brown and wife have returned from an eastern trip.

Carl J. Schroeder, Manning, Ia., is visiting friends in this city.

Fred Brodegaard has just returned from a trip to St. Joseph, Mo.

Albert Edholm is at Lake Andrew, Minn., enjoying a short vacation.

Jno. J. Henrickson has returned from a fishing trip to Center City, Minn.

S. V. Gustafson left, last week, for a two weeks' outing at Arlington.

Louis A. Borsheim, Sr., and wife, have returned from a short stay at Sulphur Springs, Ark.

Miss Kerr, with A. Mandelberg, was at home for a few days of last week, owing to the extreme heat.

L. A. Green, Uehling, Nebr., is confined in St. Joseph's Hospital, where he recently underwent an operation.

Dr. Alice Goldsbury, Craig, Nebr., was operated on for appendicitis at the Swedish Hospital in this city last week.

Oscar Pihl and Albert Winter, with S. W. Lindsay, have returned from their vacations, which were spent in the State.

Geo. Williams, manager for the Bennett Co.'s jewelry department, left last week for the east, including Boston, New York and Washington.

A. Mandelberg supplied the solid gold watch which was presented, last week, by friends in this city to Carl Reiter, manager of the Orpheum Theater.

The following out-of-town jewelers were in this city during the past week: H. D. Howard, Fairfield, Nebr.; Alfred H. Hastings, Arcadia, Nebr.; A. G. Kupka, Schuyler, Nebr.; Sam Shean, Lincoln, Nebr.; Jno. Wehrling, Missouri Valley, Nebr.; Jno. Ring, Hooper, Nebr., and E. J. Magle, Rawlins, Wyo.

Milwaukee.

E. T. Warnke, president of E. H. Warnke & Co., has returned from an automobile tour and fishing trip in Waushara county, Wis. He visited several retail jewelers en route and reports that the jewelry trade about the State is in a prosperous condition.

Franklin Thomson, secretary of the Wisconsin Retail Jewelers' Association, made a recent visit to Berlin, Wis., and engaged in conference with Secretary Peck, of the Wisconsin Retail Hardware Dealers' Fire Insurance Co. Many valuable suggestions and ideas were obtained by Secretary Thomson for the organization of the Jewelers' Mutual Fire Insurance Co., which will be formed on plans similar to that of the insurance company of the hardware dealers.

Similar to the jewelry robberies which recently took place in Milwaukee, the establishment of J. R. Chapman & Co., Oshkosh, Wis., was recently broken into by a thief who smashed one of the front windows with a stone tied in a cloth. Despite the fact that the store was on one of the principal corners of Main St., the thief worked undisturbed and secured more than $300 worth of diamonds and other valuables. Several small robberies have taken place in Oshkosh of late, but the latest robbery savors of professional talent and the authorities believe that the robber or robbers were connected with the recent Milwaukee jewelry store robberies.

Minneapolis and St. Paul.

B. N. Benz, Minneapolis, has the sympathy of the trade owing to the recent death of his wife.

C. E. Healy, house salesman for the F. L. Bosworth Co., Minneapolis, is now in the east on business.

F. G. Simpson, of B. F. Simpson & Co., Minneapolis, has left on his regular Fall trip. C. P. Simpson, with this house, has been at home ill for some time.

E. J. Bronson has bought the stock and fixtures of Mr. Benz, and will hereafter conduct two stores. His son, C. H. Bronson, will be in charge of the new purchase.

Axel Madsen, Minneapolis, representing the Chicago jobbing house, Rettig, Hess & Madsen, has just returned from a three months' tour of the Scandinavian countries.

S. H. Clausin & Co., Minneapolis, have moved their store and warerooms from 254 Hennepin Ave. into much larger and better quarters in a fireproof building at 17 S. 6th St.

D. G. Gallett, Aberdeen, S. Dak., was in the Twin Cities on his recent return from Chicago, to which place he accompanied his wife and daughter, Miss Gladys, en route for New York.

Cassius H. Bagley, Duluth, a member of the firm of F. D. Day & Co., Minneapolis, was a leading participant in the golf tournament, which was played, last week, at the grounds of the Minikahda Club, of Minneapolis.

Among the recent visitors in the Twin Cities were: D. Farrell, Warren, Minn.; Mr. Gebhardt, of Gebhardt & Simpson, Flandreau, S. D.; P. J. Remboldt, Farmington, Minn. H. I. Golden, Warren, Minn.; Oscar Holmes, Cambridge, Minn.; E. M. Schwenke, New Richland, Minn.

T. W. Martin, Saginaw, Mich., announces that he has recently concluded his auction sale of part of his stock and that the business will be continued until sold. Mr. Martin is at present spending a vacation at Point Lookout with his family. Upon his return he will be associated with the Wm. Polson Co. His jewelry business will be in charge of a competent manager and at the same time will receive the owner's occasional supervision.

Philadelphia

Jacob Rubentone, manufacturing jeweler, 125 S. 7th St., is suffering from hay fever.

Philip J. Friedel, watchmaker for the trade, 727 Sansom St., is spending a vacation at Atlantic City.

John Ernst, watchmaker, 623 Sansom St., was the guest over Sunday of S. W. Hart, a Kennet Sq. retailer.

The Keystone Watch Case Co. has declared its regular semi-annual dividend of 3 1/21 per cent., payable Aug. 1.

C. E. Bestor opened last week a watch repair shop in Newtown, Pa. Mr. Bestor is quite well known to the trade of this city.

William Walz opened, last week, a watch repair shop in Perkasie. Mr. Walz was formerly in the retail business in that town.

Harry Madera, with Simons, Bro. & Co., is receiving the condolences of his friends in the trade upon the death, last week, of his wife.

S. Kauffman, watchmaker, for about 30 years at and near 722 Chestnut St., contemplates retiring from active business before Fall.

William Brand, with M. Sickles & Sons, left, Monday, for a vacation trip. He will visit New York and later go to the Catskill Mountains.

Miss Street, daughter of Fred Street, formerly a retail jeweler of Kensington Ave., has taken a position as engraver for R. L. Saunders, 11-13 S. 8th St.

William Parker, of M. A. Mead & Co., New York, left this city early last week for an extended tour of the middle and southern Atlantic Coast States.

Al. Gallascheck, watchmaker for Joseph M. Parker, Jr., 12th and Sansom Sts., is spending a fortnight's vacation with his wife and child at Atlantic City.

Samuel Ludwig, with C. W. Bixler & Co., Easton, Pa., accompanied by Mrs. Ludwig, stopped off in this city, last week, on his way to Atlantic City for a vacation.

Jewelry forming part of the stock of the bankrupt firm of S. Pascal & Co., 730 Passyunk Ave., will be sold, to-day, at a trustees' sale in bankruptcy at the firm's place of business.

William Kiefer, 1428 Cumberland St., who was seriously burned by the explosion of a gasoline tank on his automobile, recently, while driving the car in suburban parts, is reported to be slowly improving.

R. T. Ferguson, a North Front St. retail jeweler, returned, last week, from a three months' European trip. He looks the picture of health and declares he had enjoyed the best vacation of his life.

James R. Stewart, watchmaker, 16th and South Sts., was in the parade of the Caledonia Club, Saturday morning, which passed through the jewelry district, and received an ovation from his friends along the sidewalk.

Visitors to this city's trade, last week, included: H. B. Schanley, Quakertown, Pa.; B. C. Foster, Bristol; George H. Bowen, Bridgeton, N. J.; E. K. Bean, Lansdale; D. H. Krause, North Wales; H. A. MacFarlan, Downington.

J. E. Caldwell & Co. displayed all of last week three handsome prize cups and some individual prizes in the nature of medals and badges especially designed by the firm to be awarded at the midsummer meeting of the Automobile Association of Wildwood, N. J.

Joseph Hoover, of the Hoover & Smith Co., 616 Chestnut St., is back again in the city after a stay at Hot Springs, Va. Mr. Hoover, who has been in ill-health, is reported to be improved, but not yet able to resume active business duties.

Eugene Naegele, watchmaker and clock repairer, 1220 Filbert St., was notified, last week, of his appointment as general agent of the Crouse-Hinds Co. and the Hawley Time Register, Syracuse, N. Y., and will make his headquarters in this city.

Harry Lanz, formerly connected with prominent local wholesale houses, but lately of the Aiken, Lambert Co., New York, renewed acquaintances in this city's trade last week, after an eight months' absence. Mr. Lantz is spending his vacation period here and at neighboring resorts.

The jewelry store of Adolph Schweine, 5723 Germantown Ave., was robbed, last week, by a negro, who smashed the bulk window. Later a man answering the description of a man seen prowling near the store was arrested. Only a few eyeglasses were found on him. Little of value was taken from the store.

J. B. Bechtel, of J. B. Bechtel & Co., took his employes for an outing, Saturday afternoon and evening, at Hunting Park. At sundown all sat down to an appetizing supper. The afternoon had been spent playing baseball, quoits, etc. John Geist, with Bechtel & Co., has returned from a vacation spent visiting seashore resorts.

The sale of the N. Broad St. properties of the estate of Simon Muhr, late head of the old house of H. Muhr's Sons, at public auction, was ordered last week by Judge Anderson in the Orphans' Court, and was directed as a result of the disagreement of other heirs and trustees with Fanny Muhr, now recognized as the head of the Muhr family. They had agreed to sell the properties to the Knights of Columbus, for the erection of a hall, for $85,000; but Miss Muhr, wishing to preserve the estate, declared that she would purchase them herself for more than the K. of C. offered. The dispute was taken into court, with the result that a public sale has been ordered.

Friends and former business associates of the late Emil Haffa, diamond broker, 125 S. 7th St., who died suddenly, Sunday of last week, at the Philadelphia Hospital, believe that his sudden demise was due to eating impure ice cream. He had come in from luncheon the Saturday before his death and complained of being ill. He said that he had eaten ice cream and did not believe it agreed with him. He became worse during the afternoon, and was finally hurried to the hospital. He was only 41 years old, and had appeared to be in perfect health. Haffa had long made his headquarters with Jacob Rubenstone & Co. and Joseph Lingg, and transacted a quiet but profitable business. He had many friends throughout the trade of this city and New York. The funeral services were held Wednesday of last week, and were attended by many friends in the trade.

One more meeting of the committee having in charge arrangement for the annual convention of the Pennsylvania Retail Jewelers' Association this week will round out everything in advance of the convention. Ira D. Garman, chairman of the reception and entertainment committees, has just returned to this city from a vacation trip with his family in Massachusetts, and with characteristic zeal has set himself the task of making everything right for visiting jewelers on the occasion of the practically joint conventions of the National Association of Opticians and the Pennsylvania Retail Jewelers' Association. Mr. Garman has received such assurances from the trade as to depend upon having the greatest convention of retail jewelers ever held in Pennsylvania. This year's convention he says will set a pace which undoubtedly every successive year's convention will follow.

Members of the firm and old employes of Simons, Bro. & Co., manufacturing jewelers, 628 Sansom St., express deep regret at the death, July 28, of J. McLeod Smith, for many years the firm's head bookkeeper, and one of the most noted men of his calling. He was 61 years old and lived with his family at 1226 Stiles St. The funeral services were held, Friday, from his late residence, and a delegation of employes of Simons, Bro. & Co. attended and sent appropriate floral tokens. Mr. Smith had won his way to the esteem and confidence of all with whom he had been associated, and was an unusually gifted man. Many of the catchiest advertisements for houses doing large public advertising were written and illustrated by him. Mr. Smith was poetically inclined, and composed some really creditable matter during leisure time. His work in this way was always a pleasure to his fellow employes and decidedly profitable to business men for whom he wrote, but at all times gratuitously, refusing to be remunerated for what was to him a pleasant pastime. Besides, he enjoyed the lifelong comradeship of some of the city's and State's most prominent men, with whom in early life he had gone to school. These friendships were continued throughout life, making the path pleasant to the bookkeeper and more delightful to those privileged to enjoy his never-failing amiability, sincerity and those rare qualities which go to make up "a gentleman of the old school."

Harrisburg, Pa.

H. C. Closter is one of the most active and enthusiastic officials of the new Suburban Club, which recently opened a beautiful country place a few miles east of the city.

E. L. Rinkenback and his son, Joseph S. Rinkenback, have been enjoying their leisure hours at their Summer home at Mt. Gretna, where the family of Geo. A. Hutman also occupy a pretty cottage.

At the close of the highly successful and largely attended reunion of the Brotherhood of Railway Trainmen in this city the handsome watch presented by the Hamilton Watch Co., Lancaster, to the person guessing the closest to the number of the works, was voted to John W. Smith.

Francis Lehman, who was charged with a number of thefts from local business men, including the taking of a watch and stick pins from the Woolworth store on Market St., and a silver cup from another Market St. store, was sentenced, last week, by Judge Kunkel to the Huntingdon Reformatory.

INDEX TO ADVERTISEMENTS.

Acme Comb & Novelty Co. 32
Alkin-Lambert Co. 37
Allsopp Bros. 41
Alvin Mfg. Co. ..... Inside front cover
American Gem & Pearl Co. 60
American Platinum Works 111
American Swiss Watch Co. 94
American Watch Case Co. 99
Archibald Klement Co. 35
Arizona Turquoise Mines Co. 54
Arnstein Bros. & Co. 48
Arnstine Bros. Co. 11
Attleboro Chain Co. 22
Austin, John, & Son 108
Austin & Stone 66
Averbeck, M. J. 29, 31
Bagg & Co. 56
Ball, Webb C., Watch Co. 100
Baschkopf, Henry 42
Bassett Jewelry Co. 32
Bates & Bacon 18
Berge, J. & H. 111
Bigney, S. O. & Co. 6
Bishop, R. W. 110
Blackinton, R., & Co. 16
Bolles, Wm., Co. 106
Bouet, L. 28
Bonnist, D. 54
Borrelli & Vitelli 60
Bowden, J. B., & Co. 41
Bradley Polytechnic Institute 82
Briggs, D. F., Co. 24
Briggs Piano Co. 112
Carter, Howe & Co. 39
Chatham National Bank 72
Cincinnati Gold & Silver Refining Co. 111
Cottle, S., Co. 40
Crees & Court 33
Crohn, M. 28
Cross & Beguelin 70
Crossman Co. 54
Crouch & Fitzgerald 106
Danner & Co. 82
Day, Clark & Co. 38
Deacon, Louis J. 41
Dederick's, James H., Sons 110
De Simone, F., & Son 54
Dixon, Wm., Inc. 111
Doran, Bagnall & Co. 29
Dorflinger, C., & Sons 106
Dubois Watch Case Co. 92
Dunn, T. J., & Co. 64
Durand & Co. 38
Edmiston, Hugh C. 108
Eichberg & Co. 62
Eisenmann Bros. 58
Elgin National Watch Co. 90
Ernst, Milton L. 36
Fahys, Joseph, & Co. 3
Fairchild & Co. 36
Feldenheimer, Louis 54
Fontneau & Cook Co. 23
Foster, Theodore W., & Bro. Co. 44
Freund, Henry, & Bro. 26
Friedlander, R., L. & M. 52
Garreaud & Griser 52
Goodfriend Bros. 42
Gorham Co. 68
Griffoul, August 104
Hagerstrom Co. 43
Hagstoz, T. B., Ltd. 111
Hammel, Riglander & Co. 9, 18
Hampden Watch Co. 10
Hand, James L. 110
Hansen Bennett Co. 74
Harris & Harrington 98
Harrison, W. W. 26
Hedges, A. J. & Co. 41
Hedges, Wm. S., & Co. 58
Heller, L., & Son 54
Henckel, G. A., & Co. 34
Herpers Bros. 104
Himalaya Mining Co. 56
Hodenpyl & Walker 58
Hraba, Louis W. 108
Hutchison & Huestis 23
Illinois Watch Co. 76
International Silver Co. 14
Irons, Joseph 80
Jacot Music Box Co. 108
Jeanne, F. A. 56
Johnston, Chas. A. 37
Jorgeson, F. C., & Co. 108
Juergensen, Jules 82
Kahn, L. & M., & Co. 48
Keller Jewelry Mfg. Co. 40
Kelly & Steiuman 106
Kent & Woodland 38
Ketcham & McDougall 104
Kirby, H. A. 70
Kohlbusch, Herman, Sr. 108
Kohn, Alois, & Co. 39
Kohn & Co. 37
Krementz & Co. 12
Krower, Leonard 62
Larter & Sons 46
Laymau & Strauss Co. 36
Lederer, S. & B., Co. 28, 33
Leimau Bros. 104
Leiong, L., & Bro. 110
Levy, L. W., & Co. 74
Lewy & Cohen 62
Lisner, D., & Co. 27
Lissauer & Co. 58
Lorsch, Albert, & Co. 48
Lowe, Edwin, & Co., Inc. 32
Lyons, C. D., Co. 24
Mahy, E., & Co. 52
Maintien Bros. & Elliot 28
Market & Fulton National Bank 72
Marson, A. 110
Martin, Sam 31
Mayer, Jos., & Bros. 21
Mead, M. A., Co. 98
Mercantile National Bank 64
Merrill, S. K., Co. 30
Miller, Fuller & Whiting Co. 35
Mitchell & Tillotson 112
Morais, A. J. 34
Mount & Woodhull 56
Myers, S. F., Co. 32
New England Watch Co. 96
New York Tortoise Shell Co. 37
Nissen, Ludwig, & Co. 40
Noel, Rudolph, & Co. 50
Occidental Gem Corporation 52
Omega Watches 98
Oneida Community, Ltd. ..... Outside back cover
Oppenheimer Bros. & Veith 50
Oskamp-Nolting & Co. 28
Osmers-Dougherty Co. 38
Osmun-Parker Mfg. Co. 38
Ostby & Barton Co. 23
Papazien, A. D. 98
Penfold, Wm. C., Co. 99
Peninsular Engraving Co. 19, 20
Pennsylvania Watch Case Co. 100
Potter, E. A., Co. 33
Potter & Buffinton Co. 28
Powers & Mayer 13
Prior, Charles M. 43
Providence Stock Co. 32
Racine, Jules 94
Randall, C. Ray, & Co. 25
Ranlett & Lowell Co. 108
Reichhelm, E. P., & Co. 104
Reichmau, A. 60
Renziehausen, W. F., & Co. 111
Revell, A. H., & Co. 112
Richards, W. E., Co. 32
Richardson, Enos, & Co. 43
Ringgold, H. B. 100
Rockford Silver Plate Co. 78
Rockford Watch Co. 78
Roger Williams Silver Co. 34
Rohrbeck, John E. 41
Rothschild Bros. & Co. 42
Roy Watch Case Co. 100
Rudolph & Snedeker 82
Rumpp, C. F., & Sons 106
Saunders, Meurer & Co. 58
Scharling & Co. 34
Schlehr, Louis G. 40
Schwitter, F. & F. J. 100
Sessions Clock Co. 94
Shanley, B. M., Jr., & Co. 39
Siegel, Rothschild & Co. 35
Smith, Alfred H., & Co. 52
Smith, Frank W., Co. 16
Smith, Wm., & Co. 42
Smith & Crosby 22
Snow & Westcott Co. 41
Solidarity Watch Case Co. 27
Spencer, E. L. Co. 31
Star Watch Case Co. 8
State Bank 72
Steiner, Louis 106
Stern Bros. & Co. ..... 56, inside back cover
Steru & Corn 82
Sternau, S., & Co. 17
Stilwell, L. W. 54
St. Louis Watchmaking School 82
Street, Geo. O., & Sons 41
Swartchild & Co. 80
Tavannes Watch Co. 80
Thomas, Seth, Clock Co. 95
Title Guarantee & Trust Co. 72
Trout, Charles L., & Co. 34
Untermeyer-Robbins Co. 64
Urich, S. 104
U. S. Smelting & Refining Works 111
Van Dam, Eduard 50
Wachter Mfg. Co. 94
Wadell Show Case Co. 108
Waite-Thresher Co. 33
Waldron & Carroll 30
Ware & Co., Arthur W. 36
Washburn, C. Irving 34
Wells, Chester H. 108
Wendell & Co. 7
Wheeler, Hayden W., & Co. 50
Whiting, F. M., & Co. 35
Whiting Mfg. Co. 15
Whiting & Davis 17
Williams, A. L., & Co. 62
Wolfsheim & Sachs 42
Wollstein, L. & M. 111
Wood, J. R., & Sons 4, 5
Zarembowitz, A. 104

Special Notices.

Situations Wanted.

FIRST CLASS watchmaker and jeweler, well recommended and properly vouched for. R. L. Winchester, Phillips, Wis.

YOUNG MAN desires to work in a pawnshop, experienced, with A1 reference. Box 4974, care Jewelers' Circular-Weekly.

YOUNG LADY, having four years' experience with a manufacturing jeweler, desires position. "T., 4957," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and optician desires position; age 26; salary, $30 per week. Address "R., 4986," care Jewelers' Circular-Weekly.

WANTED, position by lady in jewelry store; first class engraver, with some store experience. Address "A. F.," 34 Lincoln Ave., Danbury, Conn.

SALESMAN, 15 years' experience in pawnbroker's sale store; best of reference; city or out of town. M. Reitz, 3 E. 116th St., New York.

WANTED, position as a monogram and a letter engraver, and also saleslady; experience. Address "C. D. E., 4867," care Jewelers' Circular-Weekly.

ENGRAVER, first class letter and monogram engraver, open for position Aug. 15; experienced. Address Box 4917, care Jewelers' Circular-Weekly

YOUNG MAN of 17 years of age wants to learn diamond setting with first class party. Address "W. L., 4925," care Jewelers' Circular-Weekly.

WANTED, positions for all kinds of help connected with jewelry trade; the standing of each investigated by us. Commercial Trades Bureau, Rochester, N. Y.

WATCHMAKER desires position with a house who can pay a nonpareil workman $25 per week. "Trade Watchmaker," n. w. cor. Lake and Clark Sts., Chicago, Ill.

SITUATION WANTED by an all around jeweler, setter and optician; 30 years of age; best references. G. E. Brown, 131 B Mansfield St., Montreal, Quebec, Can.

YOUNG MAN, 18, three years' wholesale jewelry experience as stock clerk, desires position with chance of advancement. "K., 4924," care Jewelers' Circular-Weekly.

COMPETENT JEWELER, clock repairer, can also do plain watch work, desires to make a change; good salesman; A1 references. "D., 4933," care Jewelers' Circular-Weekly.

FIRST CLASS engraver wants a good position, graduate of Rees School; experience wanted more than wages. "Fra. Rob. Boh., 4990," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, good engraver, competent on high grade watches, 15 years' experience; salary, $25; only first class houses considered Box 105, Wyanet, Ill.

A WATCHMAKER and jewelry repairer wants a position in a western State; has taken a thorough course in a technical school. Address "R., 4940." care Jewelers' Circular-Weekly.

YOUNG MAN wishes position in New York or vicinity; can do all kinds of jewelry and clock repairing and some watch work. "G., 4941," care Jewelers' Circular-Weekly.

A YOUNG WOMAN, with year's experience in silver and jewelry business, also experienced billing clerk; best references. "S. M.," 1430 Flatbush Ave., Brooklyn, N. Y.

COLORER, first class, crackajack, on all colors, seeks steady position; makes all solutions; capable of taking charge; references. Address "Berlin," 68 Forsyth St., New York.

WANTED, position by a first class watchmaker, over 20 years' experience and competent in every respect; best of references. Address "Competent, 4827," care Jewelers' Circular-Weekly.

AS TRAVELING salesman for a general line of jewelry, watches or general line of silverware; am ready for position now or will sign for Jan. 1. "M.," 122 N. 1st St., Watertown, Wis.

POSITION WANTED in retail store by first class jewelry repairer, stone setter and colorer, can make prices on repairing; best of reference. "B., 4949," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4727," care Jewelers' Circular-Weekly.

FIRST CLASS experienced engraver, with some knowledge of repair work, wants position at once; sample of engraving and reference on request. S. H. Sammons, 27 E. Main St., Amsterdam, N. Y.

WATCHMAKER only, experienced and reliable, on Swiss, American and all complicated watches, speaking English, German and French, wants position. "T., 4970," care Jewelers' Circular-Weekly.

FINE WATCHMAKER and engraver, 13 years' practical experience on railroad and fine grades, desires good, steady position at once; best of reference; age 29. B. Gardner, 33 Walnut St., Chicago, Ill.

DIAMOND and pearl setter wishes position in city or country; has 14 years' experience in Cluster, Gypsey and Cramps; also good rhinestone setter. F. Fuchs, 1805 Pitkin Ave., Brooklyn, N. Y.

FIRST CLASS watchmaker and engraver, at present employed in the south at $30, desires change at once to central or northern States; best of reference furnished; state hours. Address E. A. Parr, Hanna City, Ill.

POSITION WANTED, first class jeweler on repairing, new work, also able to set single stones and wait on trade; honest, sober, willing to work; good references. "G., 4973," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, of neat appearance, ability and good character, desires position with wholesale or retail jewelry concern; three years' experience; A1 references. "L., 4906," care Jewelers' Circular-Weekly

WATCHMAKER wants position in a first class store, where good work is appreciated, can make a nice staff, will do watchwork only; talks English and Scandinavian. "M., 4971," care Jewelers' Circular-Weekly.

I AM a strictly first class jewelry salesman; manager of $20,000 business for three years, still employed; know the business in every detail; will make contract immediately. "D., 4950," care Jewelers' Circular-Weekly.

WANTED, by a young single man, a position on the road, representing a watch, jewelry, ring or silverware line; have had 10 years' experience in the business; can furnish A1 references. Address "M., 4890," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver, diamond setter and optician, first class, all around man, 22 years' experience; salary, $25 per week; prefer New York City; have good set of tools and city references. "B., 4977," care Jewelers' Circular-Weekly.

WANTED, POSITION, salesman and buyer of diamonds and jewelry; 20 years' New York City experience; understands all branches of business, give best of references. Address "Permanent," care Arnstein Bros. Co., 65 Nassau St., New York.

GOOD WATCHMAKER and clock repairer wishes permanent position; three years' store experience and can wait on trade and handle repairing to good advantage; 22 years old; best reference from last employer. Louis Berman, South Norfolk, Va.

FIRST CLASS jewelry foreman is open for engagement; has been head of department for a number of years in one of the foremost factories in the east; new and original patterns in all lines. Address "O., 4862," care Jewelers' Circular-Weekly.

FOREMAN, jeweler and silversmith, wants to connect with A1 house; has just been granted patent on improved extension bracelet, which can be manufactured for half the price of the best now on the market. Address "T., 4863," care Jewelers' Circular-Weekly.

POSITION as assistant watchmaker and A1 engraver; gilt edge reference, over five years' experience; single man; 24 years old; own tools; would like to locate in Colorado or any western State; fine health. Address "M. L. W.," General Delivery, Colorado Springs, Colo.

WANTED, situation as salesman with retail or wholesale house by a young man, 28 years old, thorough retail city experience, could assist buyer in any line, give correct prices and estimates on all repairs, alterations and new work or take charge of repairing and engraving department; moderate salary to start; highest references, etc. Address "E., 4952," care Jewelers' Circular-Weekly.

POSITION WANTED by young man, 29, speaking German, French, English, with wholesale watchmakers' supply or jewelry concern; have done bookkeeping, kept stock, filled orders and waited on trade; references. Address "P. B., 4972," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver desires position in any good city of 30,000 or more; good man; salary, $25 to $30, according to location; am going on vacation soon, may call on you if I think we can make mutual arrangements. Address "E., 4985," care Jewelers' Circular-Weekly.

LOCATED for four years as railroad watchmaker in store of $15,000 stock, do all the engraving and attend to the optical end of business when employer is away; desire position in any part of country; age 25; salary not less than $25 per week. Address "O., 4987," care Jewelers' Circular-Weekly

FIRST CLASS designer on high grade jewelry, with thorough practical experience; can give very best reference. Address, "J., 4926," care Jewelers' Circular-Weekly.

POSITION WANTED, after Aug. 15, by expert, reliable watchmaker 24 years' experience on Swiss and American watches, chronographs, repeaters and complicated clock work; ability to take charge and wait on trade; $20 to $25 per week; married; full set of tools; A1 New York references; eastern States preferred. "R. Kingman, 4770," care Jewelers' Circular-Weekly.

Help Wanted.

YOUNG, single man who speaks English; good watchmaker. Apply 119 Market St., Newark, N. J.

WANTED, assistant watchmaker and engraver; permanent position. S. Wolfram, Darlington, S. C.

WATCHMAKER-SALESMAN wanted, none but first class need call. Herman Bach, 1538 Broadway, New York.

WANTED, traveling salesman, experienced; write only, state salary. L. Kroll & Son, 49 Maiden Lane, New York.

DESIGNER, first class on sterling silver hollow ware and novelties. Apply Ferd. Fuchs Bros., 34 E. 29th St., New York

WANTED, an experienced cut glass salesman acquainted with the western trade. "N., 4931," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker and engraver for central Kentucky; must have good reference. "Y., 4786," care Jewelers' Circular-Weekly.

WANTED, practical watchmaker and engraver, at once; steady position; good salary to the right man. Address J. P. Buechele, Dubuque, Ia.

WANTED, first class watchmaker; permanent position for right man; state experience, salary expected; give references. T. C. Tanke, Buffalo, N. Y.

WANTED, side line salesman to sell gold solder to dentists and jewelers on commission. Cleveland Solder Co., 365 Colonial Arcade, Cleveland, O.

OPTICAL DEPARTMENT, R., L. & M. Friedlander, 30 Maiden Lane, New York, require an experienced optical clerk; personal application necessary.

WANTED, engraver and jeweler, pleasant position; send samples of engraving and state salary wanted in first letter. Bewig-Elebash Jewelry Co., Selma, Ala.

WANTED, salesman on commission for an active line of sterling silver; New York City and vicinity; must have trade. "V., 4936," care Jewelers' Circular-Weekly.

WANTED, jeweler and engraver with some knowledge of optics, man of good address; steady position. Address "I. F., 4923," care Jewelers' Circular-Weekly.

WANTED, watchmaker to take charge of watch repairing department; must be first class and able to handle high grade Swiss watches. Bullard Bros. Co., St. Paul, Minn.

FIRST CLASS watchmaker and engraver, permanent position in nice store at good wages; short hours; send references and sample of engraving in first letter. J. S. Pfeiffer, Parsons, Kans.

HELP WANTED. Continued.

SALESMAN, acquainted with New York, Philadelphia jobbing houses in cheap jewelry, to handle new patent shirt button; call 1 to 4. Apply Room 113, 99 Nassau St., New York.

A WATCHMAKER and optician wanted, one who is able to wait on trade; German preferred; a good and steady position. Inquire John T. Reger, 1818 Carson St., Pittsburg, Pa.

WANTED, a first class watchmaker, engraver preferred; salary to start, $20 per week; give your age, nativity, experience and reference in first letter. J. L. Hayden, Kalamazoo, Mich.

EXPERIENCED watchmaker, engraver and salesman, permanent position, nice store, good wages; sample of engraving and reference in first letter. Address H. S. Murphey, New Castle, Ind.

WATCHMAKER, or watchmaker and jeweler, for seaside resort 45 minutes from New York; permanent position for right party; answer quick. "Q., 4991," care Jewelers' Circular-Weekly.

WANTED, competent watchmaker, one who engraves preferred; also jeweler and engraver; good all around man; good, permanent positions to right men. Lachicotte & Co., Columbia, S. C.

WANTED, a first class diamond setter and manufacturing jeweler. Apply with references to H. W. Anderson, 135 W. 17th St., New York, representing Geo. T. Brodnax, Inc., Memphis, Tenn.

GOOD OPTICIAN, one who has had experience in a jewelry store and can help wait on trade; state experience and salary wanted. Address "Western Penna., 4946," care Jewelers' Circular-Weekly.

WANTED, an experienced pawn man; must give good references; must be well experienced in this line of business; state former employ. Address "C., 4900," care Jewelers' Circular-Weekly.

WANTED, a manufacturing jeweler and engraver in one of the growing cities in the southwest; must be sober and industrious; permanent position. Address "A. B. C., 4844," care Jewelers' Circular-Weekly

WANTED, a first class watchmaker, engraver and jeweler and man who can take full charge of repair department; permanent position for right party; salary, $25 per week. M. Oppenheim, Whitehall, N. Y.

WE HAVE POSITIONS for watchmakers, jewelers, engravers, opticians, salesmen, in all parts of the United States, Canada and Mexico; salary, $15 to $60 weekly. Commercial Trades Bureau, Rochester, N. Y.

WANTED, first class watchmaker in New York importing house; must be thoroughly familiar with high grade and complicated watches; none but the best need apply. Address P. O. Box 1110, New York.

WATCHMAKER and engraver, or watchmaker, jeweler and engraver, in healthy southern city, first class store; must be a thorough man. Call at Morris Weil, 37 Maiden Lane, New York, and ask for Mr. Saul.

FIRST CLASS watchmaker and engraver, one who can also wait on trade; also who does not drink or gamble; salary to start, $25 per week. Apply Crescent Jewelry Co., 2463 Washington Ave., Ogden, Utah.

ENGRAVER, jeweler and salesman, or watchmaker, engraver and salesman, steady position, city of 60,000; salary, $18 to $20 weekly; sample of engraving, references. Address "Jeweler," 1151 Market St., Wheeling, Va.

WANTED, first class engraver who can do some watch repairing; steady position if satisfactory; salary, $25 per week to start; more if an A1 man; send samples of engraving and references. W. T. Hixson Co., El Paso, Tex.

WANTED, a first class stock clerk to take care of large stock and salesmen's samples; only one who is thoroughly competent and has large experience need answer; give reference. "N., 4937," care Jewelers' Circular-Weekly.

THOROUGHLY competent man to take charge of gilding, oxydizing department in large sterling silver factory; good wages and steady work guaranteed; none but first class men need apply; give references. Reply Box 4929, care Jewelers' Circular-Weekly.

WANTED, good, honest boy, who is a good engraver and designer and can do a little jewelry work; steady position; good chance to finish trade; send sample of engraving and state salary in first letter. P. C. Doehring, 1007 Congress Ave., Houston, Tex.

THIRTY-FIVE ($35.00) Dollars per week for an experienced and capable manufacturing jeweler, diamond setter and engraver; permanent position. Address "A., 4976," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, jewelry and pawnbroker's sale store on the busiest thoroughfare in the City of New York; write or call. M. Gelula, 164 Park Row, New York.

DON'T SACRIFICE your stock; if you need money write us, we will show you how to get full value for it. Commercial Trades Bureau, Rochester, N. Y.

IF YOU WANT to sell your store we can put you in touch with cash buyers quickly; correspondence confidential. Commercial Trades Bureau, Rochester, N. Y.

STORES FOR SALE, in all parts of the United States and Canada; excellent opportunities for large and small investors; prices from $1,000 to $60,000. Commercial Trades Bureau, Rochester, N. Y.

OLD ESTABLISHED jewelry store in South Brooklyn, will sell cheap; good opportunity for the right man; reason for selling, other business. Address "G., 4975," care Jewelers' Circular-Weekly.

FOR SALE, excellent opportunity for live man to buy a wholesale jeweler's supply business, established over 12 years in a city of over 300,000 population. Address "L., 4968," care Jewelers' Circular-Weekly

FOR SALE, jewelry store in town of 3,000, western Washington; stock and fixtures worth about $23,000; will sell or rent store room and living rooms upstairs; no competition; splendid chance for bright, live man; write for particulars. Address "S., 4982," care Jewelers' Circular-Weekly.

FOR SALE, well established jewelry and optical business in western New York; good run of repair work; not a case of want to sell, but must sell on account of other business; about $2,000; do not answer unless you mean business; only jeweler. "X., 4938," care Jewelers' Circular-Weekly

FOR SALE, the only jewelry store in a good town of 1,400, in north central Nebraska; finest kind of farming country; nearest competition 15½ miles; repair work makes from $90 to $140 per month; a first class opportunity to right party; poor health reason for selling. "R., 4944," care Jewelers' Circular-Weekly.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

A PROSPEROUS, well paying jewelry business, established 30 years in Buffalo, N. Y., with a first class stock of nice clean goods; stock and fixtures invoice $9,500; $8,000 cash will take it; a real snap for the right party; store is located in a very good business section; poor health the reason for wanting to retire; write for full particulars. Address E. C. Walker, 46 Myrtle Ave., Buffalo, N. Y.

FOR SALE, jewelry store in fine Maine town of 3,500 population, trolley passing the door connects with five seashore resorts having 40 to 50 hotels and many cottages; small repair shop selling a few staples the only competition; stock consists of clocks, watches, jewelry, silverware, cut glass, fine china, kodaks and phonographs; death of owner cause of sale. "X., 4807," care Jewelers' Circular-Weekly.

YOUNG MAN with moderate capital desiring to enter into partnership; is first class modern designer, also has practical experience and well acquainted with trade in New York City. Address, "B., 4927," care Jewelers' Circular-Weekly.

JEWELRY BUSINESS for sale in a large western city, an important jewelry business, enjoying a fashionable trade and is well established, with a finely selected stock suited to its business; will be sold with immediate possession; requires about $100,000 capital, and is an unusual opportunity for party with capital to invest in legitimate enterprise. Address "Jewelry Business, 4824," care Jewelers' Circular-Weekly.

FOR SALE, one of the best paying repair stores on watches, clocks, jewelry, etc., in a city of 180,000 population; Pacific coast, located on main street, electric car line; two blocks from center of city; thriving business; two shops for repairing; nine living rooms; gas everywhere; rent reasonable; gold sign cost $50, 30 foot long; reason for selling, bad health; will stay a while with purchaser if necessary. "J., 4915," care Jewelers' Circular-Weekly.

WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

For Sale.

FOR SALE, diamond scale, gold scale and other tools and instruments, all practically new and in fine condition. "L., 4993," care Jewelers' Circular-Weekly.

FOR SALE, to the highest bidder, one double barrel breech-loading shotgun, in good condition, made by E. James & Co., Birmingham, Eng. W. H. Mortimer, Pottsville, Pa.

FOR SALE, three wall cases and set of show cases, horseshoe arrangement, in excellent condition; just right for jewelry store; price reasonable; write for description; can deliver in September. A. Graves Co., 93 S. Main St., Memphis, Tenn.

BARGAINS for cash; light brown, one diamond, 2 1/8 3/64, slightly imperfect, $69 per carat; one diamond, 3 less 3/64, absolutely perfect, $78 per carat; fine capes, white and blue white, 63 diamonds, average halves, perfect and slightly imperfect, $86 to $98 per carat, and 66 diamonds, from 1/16 to light quarters, $65 per carat; all very brilliant; money refunded if not satisfactory. Rubenstein Bros., Diamond Exchange, 14 Maiden Lane, New York.

To Let.

BENCH ROOM to let; die sinker or setter. A. Steele, 14 Maiden Lane, eighth floor, New York.

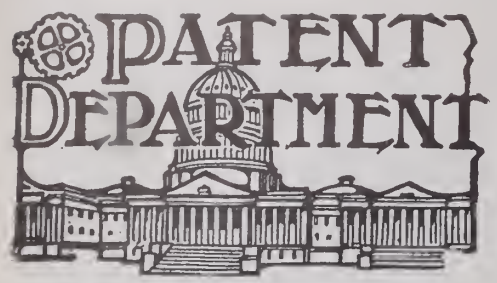
Exchange.

FOR TRADE, a Geneva retinoscope and ophthalmoscope, almost new; will trade for a good Underwood typewriter, new model. F. T. Johnson, Genoa, Nebr.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

10 KARAT SOLDER, 50 cents; 14 karat solder, 65 cents; silver solder, 80 cents per ounce; discount in quantities; money back if dissatisfied. Cleveland Solder Co., Colonial Arcade, Cleveland, O.



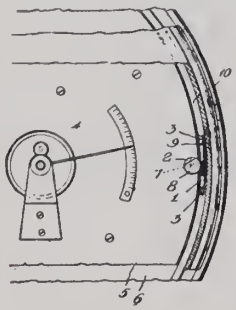
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JULY 28, 1908.

894,314. WASHER FOR CASE-SCREWS FOR WATCHES. Charles E. Cashmore, New York. Filed Feb. 20, 1908. Serial No. 416,948.

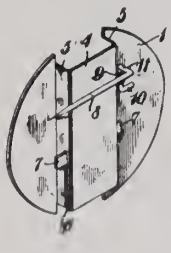
In a watch, the combination with the front and back frame plates and a case having a rim to engage the peripheries of said plates, of a spacing block arranged between the plates and against the rim of the case, a washer comprising an arc shaped



body formed with a central inwardly extending bearing portion, said washer being arranged in position with its body bearing upon the rim of the case and extending in a plane concentric with the periphery of the back plate and with its bearing portion bearing upon the rear face of said plate, and a case-screw extending through the bearing portion of the washer, the front and back plates and the spacing block, the head of the screw seating on the bearing portion of the washer.

894,415. BADGE. Louis P. Wickland, Fremont, O. Filed Nov. 29, 1907. Serial No. 404,365.

A badge comprising a body, and a whistle carried by one side thereof and comprising a tube having one wall formed by the body, the side walls of said tube having longitudinal incisions extending thereinto from one end, a vibratory tongue having



its end portions within and movable longitudinally of the incisions for seating or unseating the tongue therein, and means for attaching the body to a garment, the walls of the incisions frictionally engaging and holding the end portions of the tongue.

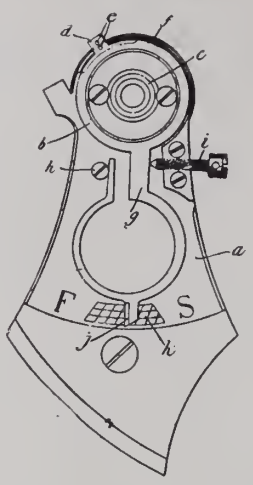
894,519. FOUNTAIN-PEN. Henry G. Mills,



Milwaukee, Wis. Filed Jan. 31, 1908. Serial No. 413,548.

In a fountain-pen the barrel provided at its upper end with a nipple of reduced diameter and internally and externally threaded, in combination with a plug threaded into said nipple and having a bulb secured thereto and a shield for said bulb threaded on said nipple.

894,457. REGULATOR FOR TIMEPIECES. Olof Ohlson, Newton, Mass., assignor to

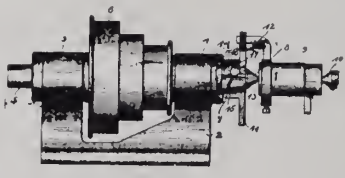


the Waltham Watch Co., Waltham, Mass. Filed April 10, 1908. Serial No. 426,223.

A regulator for timepieces mounted to rotate concentrically with the balance, having a resilient arm, and a positive slow-speed actuator for said arm.

894,635. LATHE. Franklin Hardinge, Chicago. Filed Nov. 9, 1903. Serial No. 180,287.

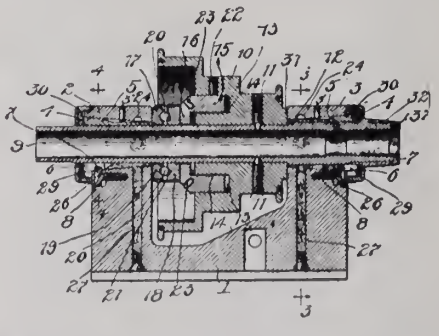
In a lathe, the combination with a lathe head spindle, of a tapered nose for said spindle, a slot on said nose extending longitudinally and spirally,



a work driving attachment provided with a tapered opening to fit said tapered nose, and a pin extending from said work driving attachment for engaging said longitudinal and spiral slot whereby said attachment may be clamped on said nose.

894,634. LATHE. Franklin Hardinge, Chicago. Filed Nov. 9, 1903. Serial No. 180,287.

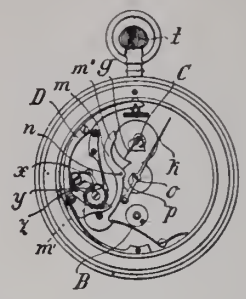
In a lathe head, the combination with front and rear bearings, of a lathe spindle disposal in said bearings and cylindrical within and at each side of said bearings and of a diameter not greater than



that of the bearings, a cone pulley secured to said spindle between said bearings, and a ball bearing free from threaded engagement and loosely mounted upon said spindle and bearing against the rear end of said cone pulley and the front side of the rear bearing, the entire end thrust of the spindle being transmitted to the rear bearing through the pulley and ball bearings.

894,666. STOP-WATCH. Geza Klumak, Vienna, Austria-Hungary. Filed Feb. 11, 1907. Serial No. 356,862.

In a stop-watch the combination with a seconds hand, an arbor carrying the same, a clock-work moving the said hand with uniform speed over a dial divided into seconds and means adapted upon a pressure to set the clock-work into motion and arrest it at will, of a balance wheel, governing the movement of the clock-work and adapted to make one oscillation corresponding to a predetermined



fraction of a second, a finger projecting from the arbor of the seconds hand, a stop-lever, and a pin secured thereto, the parts being so arranged, that the seconds hand is automatically arrested at zero position, after each complete revolution.

894,667. FOUNTAIN-PEN. Charles W. Knapp, Brooklyn, N. Y., assignor to Nathan H. Casperfeld, New York. Filed Sept. 13, 1907. Serial No. 392,607.

A fountain-pen comprising an ink-holding cylinder having a smooth interior and with a pen in one end, a piston fitting the said cylinder and



means manually actuated for imparting to the piston both a longitudinal and rotary movement for drawing in the ink at the pen end of the said cylinder.

DESIGN.

39,433. EMBLEM. Leonard James Fox, Cincin-



nati, O. Filed May 22, 1908. Serial No. 434,424. Term of patent 14 years.

TRADE-MARKS REGISTERED, JULY 28, 1908.

70,041. CERTAIN JEWELRY. Wolcott Mfg. Co., Providence, R. I.

Filed Feb. 29, 1908. Serial No. 33,075. Published May 26, 1908.

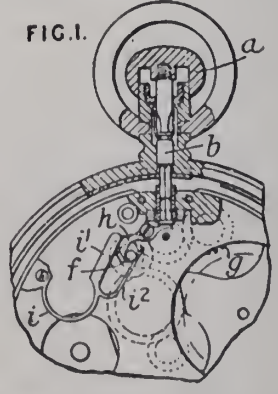
BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF JULY 16, 1908.

7,236. WATCHES. C. G. Chatelain, Holborn Circus, London. March 26.

Keyless Mechanism.—Means is provided by



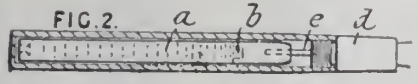
which keyless mechanism of the rocking-bar type can be used in cases where the winding-stem has a

sliding movement dispensing with the side push-piece for setting the hands. The extremity of the winding-stem *b* bears on a lever *h*, which engages a pin *f* on the rocking-bar and is embraced by the arms i^1, i^2 of the forked spring *i*. With the pendant knob depressed, the wheel *g* is in engagement for winding, while raising the knob permits the stronger arm i^1 of the spring to put the rocking bar into position for hand-setting.

7,271. PENS. W. H. Weguelin, Cricklewood, Middlesex. March 26.

A supply of ink for a reservoir pen is contained in a tube or vial *a*, which is contracted at its upper end and is closed by a cork or seal *b*. The

FIG.2.
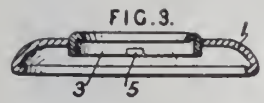


tube is slipped in the barrel of the pen, and is opened by screwing in the pen section *d*, when the pin *e* pushes in the cork. A suitable case may be provided for carrying a supply of filled tubes.

7,273. WATCH CASES. G. A. Schlechter, Reading, Pa., U. S. March 26.

The back 1 of the case is formed with a central aperture in which is fitted a ring 3, having fingers 5 or other means for retaining an emblem, picture,

FIG.3.



or the like. The front of a hunter case may be similarly fitted.

7,530. PENS. G. E. Shand, Clerkenwell, London. March 28.

Reservoir pens, of the kind having a piston device situated within the barrel of the pen, are provided with a piston-rod composed of a suitable number of telescopic sections. In the example

FIG 4

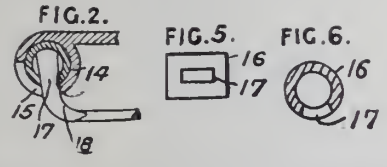


shown, the piston-rod *d* is composed of two sections *g*, *h* connected by pins *l* which are attached to the section *h*, and work in slots *j* in the section *g*.

7,576. SAFETY-PINS; BROOCHES. J. and Adam G. Cancelent. Birmingham. March 30.

In an enlargement 14 of the body of a safety-pin, a hole is bored to receive a tubular rivet or eyelet 16, Figs. 5 and 6. The preferably narrowed base of the pin 18 is pushed as far as possible through the slots 15, 17, in the enlargement and

FIG.2. FIG.5. FIG.6.



eyelet, and is soldered inside the eyelet which may then be flared over. The movement of the pin is limited by the size of the slot 15 which is arranged so as to spring the pin against the catch. The invention is applicable to brooches, etc.

Complete specifications accepted July 8, 1908.

1907.

15,100A. ELECTRIC SECONDARY CLOCK. Stray.

19,948. SPECTACLES. Aitchison.

20,061. ELECTRICAL PENDULUM. Stelje.

1908.

6,472. JEWELER'S GAGE. Dauner & Werrmann.

Applications filed June 29 *to July* 14, 1908.

13,815. TEA-POT. James Sadler & Sons and Edward Sadler, Longport, Stoke-on-Trent.

13,859. THIMBLE. W. P. Thompson, Liverpool. Complete specification.

13,929. SEPARABLE CUFF-LINKS. F. P. Barney, Birmingbam. Complete specification.

13,952. HAIR CLIP. R. E. Landesmann and G. H. E. Ebbefeld, London.

14,008. COMPASS AND TIME INDICATOR. E. A. Reeves, London.

14,042. VEIL-BROOCH. Sarah Sandeman, Glasgow.

14,038. TOILET WARE. Harry Wilkins, Sheffield.

14,071. CLOCK. E. F. Herschede, London. Complete specification.

14,177. MATCH-BOX AND CIGAR-CUTTER. Theodor Uehlin, London. Complete specification.

14,247. HAT-PIN GUARD. Clara M. Kennedy, Manchester.

14,264. ENGRAVING-MACHINE. W. A. Force, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued July 28, 1891.

456,564. TIME-RECORDER. Samuel Hall, East Orange, N. J.

456,745. BOUQUET-HOLDER. R. A. Tyrrell, Detroit, Mich., assignor of one-half to J. H. Rehse, same place.

456,891. JEWELER'S WORK-CLAMP. W. B. Fish, Springfield, Mass., assignor to O. W. Bullock & Co., same place.

456,899, 456,900, 456,901 and **456,902.** WATCH-BOW FASTENERS. Fritz Mink, Philadelphia, Pa., assignor to Keystone Watch Case Co., same place.

Designs issued July 30, 1901, *for* 7 *years.*

34,857. RING FOR CLUSTER-SETTINGS. Simon Goldner and Louis Gottlieb, New York.

34,859. CUP. C. A. Lee, Saratoga Springs, N. Y.

Lancaster, Pa.

John Reitschy, watchmaker for T. Wilson Dubbs, is on a pleasure trip.

John J. Bowman, of Ezra F. Bowman's Sons, visited Riverside, N. J., last week.

Harry Kaplan, Worcester, Mass., was the guest, last week, of his brother-in-law, Benjamin Lichtenstein.

Harry J. Denlinger, formerly with Frank Fon Dersmith, Lancaster, now engaged in business at Norfolk, Va., for himself, spent last week in Lancaster with his parents.

Harte Smith, Phillippi, W. Va., in business there until last Winter, when he was burned out, has taken a position as watchmaker with W. J. Dombrowsky, at Tampa, Fla.

Among the guests at the Stevens House banquet the evening of July 29 were: A. J. McConomy, formerly with Aug. Rhoads, and G. Z. Rhoads. The beautiful silver loving cup presented to the host, Isaac Snader, was furnished by Aug. Rhoads.

Alfred W. Moyer, manager of the Non-Retailing Co., last week, visited New York, Philadelphia and Wilmington, and attended the Jewelers 24-Karat Club's clambake. C. E. Foose, a traveling representative of this company, with his family, is spending his vacation at Atlantic City. Miss Eva Herr, of the office force, has also gone to Atlantic City for her vacation.

Christian M. Bowman, one of the firm of Ezra F. Bowman's Sons, and Samuel M. Dietz, Mechanicsburg, a student of the Ezra F. Bowman Technical School, were part of a canoeing party on the Conestoga River, recently, one of whom, Christian D. Herr, was drowned by the upsetting of his canoe. Dietz was in the same boat, but swam ashore. Mr. Bowman, in another canoe, attempted to save his drowning companion, but failed.

Connecticut

Charles F. Bates, Stamford, on Monday of last week, lost $25 by pickpockets, while bathing at Groton Pond.

Mr. and Mrs. C. H. Tibbits, Wallingford, left, Tuesday of last week, to attend the funeral of Mr. Tibbits' father, Wm. B. Tibbits, who died recently in White Plains, aged 65 years.

The large plant of the E. Ingraham Co., Bristol, resumed operations July 28, after a vacation of three weeks, during which time inventory was taken and the necessary repairs made in the factory.

Michael Hanley, who had been in the employ of the Seth Thomas Clock Co., Thomaston, for more than half a century, died at his home in Thomaston about a week ago, aged 73 years. The deceased was born in Ireland. He is survived by two sons.

Enoch P. Studley, a clockmaker by trade and one of the oldest residents of Ansonia, died, July 25, at his home, 15 Tromlin St., at that place, after an illness extending over about 18 months, which resulted from injuries received in a runaway. Mr. Studley was born in Sharon. He is survived by three children.

Andrew J. Reeves, Groton, is the owner of a watch which was at one time in the possession of the late Peter Hull, who died a short time ago in New London, at the age of 109 years. The watch has a verge escapement and keeps fairly good time. It bears the name of Charles Middletown, of London, as its maker, and is numbered 1492. The case is of silver protected by an outside removable case of the same metal.

Isaac Field, an employe of Louis Pearlin, New Haven, was taken into custody on Monday afternoon of last week, on a charge of theft. When searched several small precious stones, valued at about $70, were found in his possession. It was alleged that the loot was taken from Field's former employer. The prisoner is 42 years of age and claims to have a wife and family in Russia. Field finally pleaded guilty and was sentenced to 15 days' imprisonment and to pay a fine of $50.

The Connecticut State Optical Society was organized at the New Haven House, in New Haven, on July 29, with an attendance of 40 opticians from various parts of the State. Secretary W. E. Huston, of the American Association of Opticians, was present. The officers elected were: President, J. C. Tracy, Willimantic; first vice-president, R. N. Johnquest, New Haven; second vice-president, H. B. White, South Norwalk; secretary, W. R. Upson, Waterbury; treasurer, B. H. Tiffany, Torrington.

Burglars who recently broke into the store of Joseph Coleman, 138 Congress Ave., New Haven, stole several hundred dollars' worth of stock. The burglary was committed early in the morning, and was accomplished by breaking out a rear door, the iron bar of which was pressed so hard that it was forced from the socket. The burglars bored four large holes in the iron base of the safe until the space was large enough to enable the thieves to reach the little drawer which contained the money and jewelry. This was taken out and the contents removed.

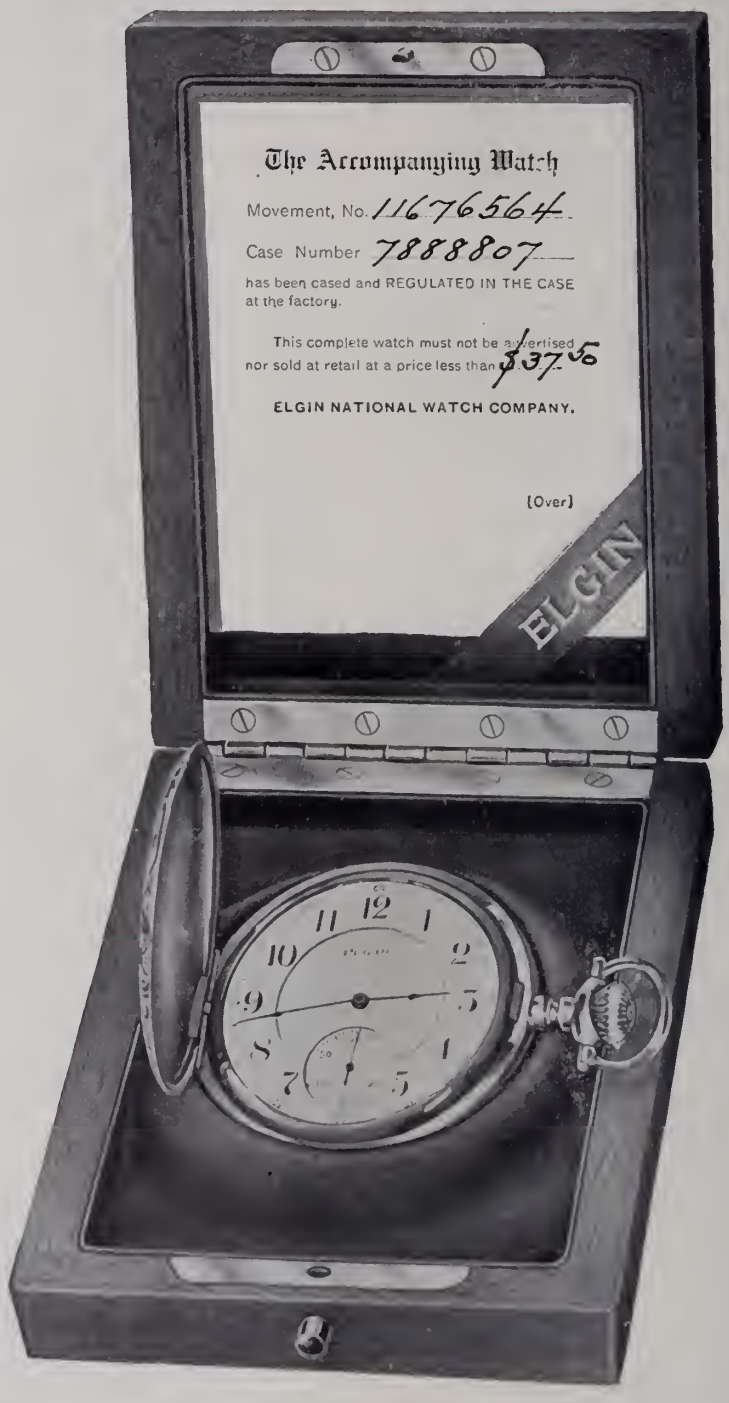
The Watch in The Box

—Is an Elgin—

—The most salable article known to the jewelry trade—

—A watch with an established retail price—

—Price and description furnished on application by your jobber.



ELGIN NATIONAL WATCH COMPANY

ELGIN, ILL.

THE HOROLOGICAL REVIEW

A CATECHISM OF THE LEVER ESCAPEMENT

Being an Informative and Instructive Series of Questions and Answers for Watchmakers and Apprentices

(Written expressly for The Jewelers' Circular-Weekly by T. J. Wilkinson.)

(Continued from issue of July 22.)

QUESTION:—What condition of the escapement does Test A, case e, deal with?

ANSWER:—It deals with an instance in which we find the acting length of the lever being too great.

TEST A, CASE E.

We, as in every instance, commence with an inspection of the pallet and teeth lock-



FIG. 92.

ings. This watch, we assume, has correct lockings. Having thus conformed to Rule I., we follow out Rule II., and close the bankings into position of drop or first lock. This done, we replace the balance, but find we are unable to rotate it. The roller jewel



FIG. 93.

refuses to leave the lever notch, which leads us to decide that the cause of the trouble is due either to the guard pin being too far forward, the acting length of the lever being too long, or the roller jewel being set too far forward; either of the last two causes produce similar effects. To discover if the error is due to the guard pin we follow out Rule V, and bend the guard pin away from the edge of the roller table. This we do, but it fails to produce results, as the roller jewel fails to emerge out of the lever notch.

QUESTION:—How can we positively determine that the fault is not due to the guard pin being too far forward?

ANSWER:—By straightening the guard pin and placing the roller jewel outside the lever, *i.e.*, in a condition of over-banked. It is now an easy matter to make an examination of the freedom between the guard pin and edge of roller table. A like test should be made of the freedom of the parts on the opposite side. The results obtained indicate that a correct freedom exists be-



FIG. 94.

tween the guard pin and edge of roller table.

QUESTION:—Having disposed of the question of the trouble being attributable to the guard pin being set too far forward, upon what do we now decide?

ANSWER:—We decide that as the roller jewel is unable when in the lever notch to make its exit out of the notch, the trouble is attributable to the acting length of the lever being too great. As this calls for cutting away the notch of the lever as indicated by the dotted line seen in Fig. 92, it is first wise to confirm the supposed cause of error by other means.

QUESTION:—By what means can we positively find out that the acting length of the lever is too long?

ANSWER:—To do this with certainty we are compelled to open each banking, thereby just allowing the roller jewel exit out of the lever notch; then we make use of test B. As directed by this test, we wedge the lever, and slowly cause the roller jewel to enter and make its exit out of the lever notch; at the same time we observe the tooth and pallet action and find that the tooth has been discharged from the impulse face of the pallet, as shown by Fig. 93, which is an incorrect condition, as explained in former contributions. We make a similar test of the opposite pallet and find that like conditions prevail. The result of test B strongly indicates that the acting length of the lever must be shortened. In order to avoid error, however, we shall make use of test C, as follows: We remove

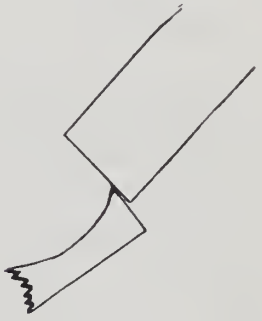


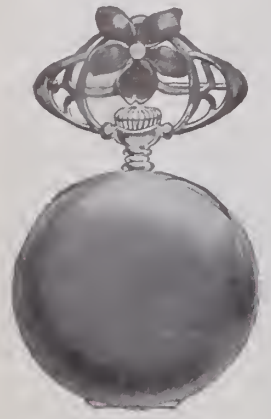
FIG. 95.

the wedge from under the lever and place it under the balance; this done, slowly rotate the balance, bringing the roller jewel into the notch of the lever, thereby causing unlocking to take place. The instant that unlocking of the tooth and pallet takes place, cease moving the balance; in this instance, owing to the over-length of the lever, the roller jewel will be found between



FIG. 96.

the sides of the lever notch, its exit therefrom not having commenced, as shown by Fig. 94. It will be recalled that we were compelled to open each banking, the better to locate the cause of the error. When we commenced our examination we observed Rule II., but, as stated, we were compelled to transgress this rule, and, as an accurate observation cannot be made by test D, with-



Pat. June 9, 1908
P. P.—No. 32

Brooch and Case Combined

MANUFACTURED EXCLUSIVELY BY

DUBOIS WATCH CASE CO.

MAKERS OF

FINE SOLID GOLD WATCH CASES

Specialties in Casing of Chronographs, Repeaters and all Kinds of Complicated Swiss Watches



Pat. June 9, 1908
P. P.—No. 41

21 and 23 Maiden Lane **New York City**

The Only Safety Chatelaine Case which enables a Watch to Keep Correct Time and Cannot be Lost

MERITS

Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

Absolute Security



Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.

UTILITY

It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

Will not pull or wear off

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Watch worn as Chatelaine, showing it lifted to read the time.

Artistic and Practical

The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907



Watch worn on chain as a pendant, pinned to garment as additional security.

out Rule II being in force, we are at present compelled to omit this last-named test.

Having accurately determined the fact that the acting length of the lever is too great, we cut away each corner of the lever notch as indicated by the dotted line in Fig. 92. Upon replacing the parts in position we once again place Rule II. in force, viz., closing the bankings to position of drop or first lock; then, with the balance in place, we find the watch starts running. To confirm the alteration made in the acting length of the lever and to prove thereby that we now have made the lever of correct length, we, as before, make use of test B. This time each tooth remains in contact with each pallet, as illustrated in Fig. 95. Next, using test C, we find that there is freedom between the corner of the lever notch and the roller jewel, Fig. 96. Test D likewise provides confirmatory results that the cutting away of the lever was necessary in order to obtain a correct, harmonious escapement action.

QUESTION:—When shortening the acting length of a lever, how should it be done?

ANSWER:—It should be done very slowly, doing most of the alterations in the vicinity of the corner of the notch, and making frequent tests to avoid over-shortening. Just as soon as the roller jewel during these frequent tests commences to emerge out of the notch, tests B and C should be made use of.

QUESTION:—What did test A, case a, illustrate?

ANSWER:—The normal action of an escapement under test conditions.

QUESTION:—What was the purpose of test A, case b?

ANSWER:—It showed the effect on an escapement under test conditions when the guard pin was too far forward.

QUESTION:—What does test A, case c, teach us?

ANSWER:—It showed the effect under test conditions when the guard pin is tight with one side of the roller table and these parts have normal freedom on the opposite side.

QUESTION:—What was the lesson of test A, case d?

ANSWER:—We considered the benefits derived from a change of roller tables.

QUESTION:—Of what did test A, case e, treat?

ANSWER:—In this last case we had to deal with an error due to the over-length of the lever.

QUESTION:—When making alterations, what points require attention?

ANSWER:—That alteration in an escapement should never be made without confirmatory evidence as to the cause of the error being first obtained from all tests.

QUESTION:—More fully explain test B; explain also its significance as it applies to various phases of escapement testing.

ANSWER:—At the risk of repeating in part the fundamental methods of test B, we shall, in order to make the subject clear, commence with the first principles of the test, and later on explain the exceptions we meet with in practice and explain the errors indicated by such exceptions.

TEST B, CASE H.

In this, as in other tests, we conform to Rule I. by examining the lock of the teeth on the pallet jewel. Next, following Rule II., we close the bankings to the position of drop or first lock. Being satisfied that the lockings of teeth on the pallet stones are correct, we next place under the lever bar a wedge of tissue paper or one of pith. The lever will now move somewhat stiffly, and will remain in any position in which we place it. Having wedged the lever, we replace the balance; next, place a finger on the balance and gently rotate it, thereby bringing the roller jewel into the notch of the lever and out the opposite side. We observe, as the result of this act, that the lever is *not* at rest against its bank, and that the tooth is *not* discharged from the pallet; it will be found remaining in contact with the impulse face of the pallet, as Fig. 95 illustrates. The foregoing are the correct positions of the parts for test B. To examine the opposite action we discharge the tooth from the pallet and again bring the roller jewel into the notch and out the opposite side. Again we find the lever is not at rest against its bank, nor is the tooth



FIG. 97.

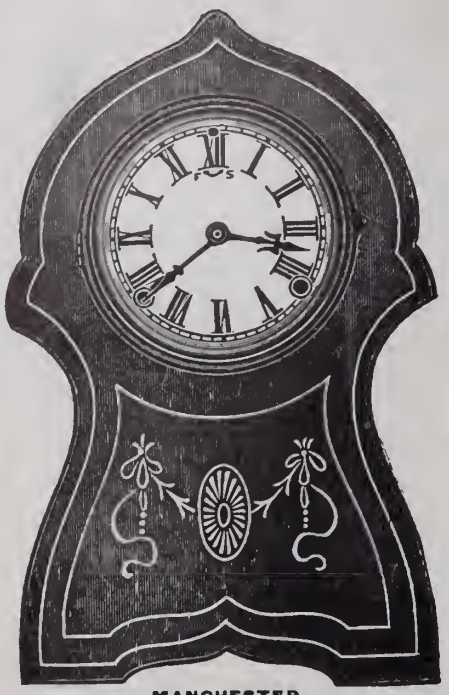
discharged from the pallet. Having completed our examination of both sides of the escapement action and found the conditions already mentioned, we pronounce the escapement action as far as it concerns the depthing of the roller jewel in the lever notch as associated with the pallet and tooth action, to be perfectly sound. Now, to complete this escapement's examination, make use of test M to detect a tripping error, viz., bring the guard pin against the edge of the roller table and observe that the tooth remains locked on the pallet's impulse face, as shown in Fig. 97. Test A should next be used to determine the extent of freedom between the guard pin and the edge of the roller table. We next investigate, by means of test P, if it is possible for the roller jewel to strike the lever horn. This is done by pressing the guard pin against the edge of the roller table; then revolve the balance, thereby bringing the roller jewel past the lever horn. If the parts are correctly adjusted, the roller jewel will not come in contact with the lever horn; entire freedom will prevail up until the roller jewel is passing the corner of the notch, when a very slight friction will be felt, as the face of the roller jewel will then come in contact with the corner of the notch, owing to the fact that the guard pin has just entered the crescent. No sticking or catching of these parts should be discovered at this phase of escapement action. It is also well to observe that the tooth remains locked on the pallet, as Fig. 97 shows, because when the guard pin enters the crescent the prevention of tripping develops on the relationship of the corner of the lever notch to the face of the roller jewel. Supposing we have found this action sound, test C should be employed, namely, allow a tooth to drop onto the pallet (the lever acting free as explained in former contributions); then investigate the freedom between the corner of the notch and the roller jewel. Having made a test on each corner of the notch, pass on to test D. On the supposition that all parts have been found correct, we follow out the instructions given in Rule VI., namely, after completing an escapement examination by the methods we have outlined the bankings must be opened to allow for the draw or second lock. This places the watch in correct running order so far as the escapement action is concerned.

QUESTION:—What does test B, case I, teach?

ANSWER:—It treats of an escapement test wherein we find the action irregular, namely, the tooth is discharged from the pallet, in place of remaining in contact after the manner of Fig. 95.

TEST B, CASE I.

Following our routine by acting as directed by Rule I., we attend to the pallet and tooth lockings. In this instance they appear satisfactory. Passing on to Rule II., we close the bankings. This allows the first lock only to be present of the teeth on the pallets; next, we replace the balance and wedge the lever bar as instructed for test B; then, slowly rotating the balance, we bring the roller jewel into the notch of the lever and out the opposite side. The effect on the tooth and pallet action is as shown in Fig. 93, namely, a tooth is discharged from the pallet. The correct action would have been for the tooth to have remained in contact with the impulse face of the pallet. (See Fig. 95.) Having determined that there is an incorrect action on one side, we pass on to examine the opposite action. Again, as before, we bring the roller jewel back into the notch and out beyond the horn. Then we reobserve the effect on the tooth and pallet action. We find that on this side of the escapement action the tooth and pallet action is correct, the tooth remains on the pallet's impulse face, as shown by Fig. 95. The results obtained give us an incorrect action on one side, *i.e.*, the tooth is discharged (Fig. 93) and a correct action (Fig. 95) on the opposite side. The action, as depicted in Fig. 93, indicates that some error exists, viz., either the pallet lock is too light, a matter which can readily be observed, or else there is over-contact of the roller jewel with that side of the notch associated with the tooth discharged by the pallet. Should a reinspection of the lock of tooth on pallet show it as being too light, the remedy is to increase the lock. Should we, however, find the lock to be satisfactory, then the defect is most likely attributable to over-contact of the roller jewel with one side of the notch. Before attempting to make alterations we employ tests C and D. We first employ test C. Allowing a tooth to drop onto the pallet's locking face, in the manner directed for this test, we try the extent of freedom between the roller jewel and corner of notch. Doing this on each side, we discover that on one side the correct amount of space exists between these



MANCHESTER
Height 13¾ In. Width 8¾ In.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

A Page From EXPERIENCE

You Can Do It!

A BIG HIT was made by one dealer who displayed our Bronze Easel with its Watches.

He sold seven out of the eight watches in one day — and came back smiling for more.

Other jewelers are doing splendidly with these watches. Are you? If not, why not?

Don't push the Easel to the back of your store or hide it in the safe. Bring it conspicuously to the fore—and watch results.

A Winning Proposition:

Low Priced Watches that are Good

American-Swiss Watch Co.

1 Maiden Lane

New York

The New Continental Watch Co.'s Movements.



0, 12 and 16 Size. 7 to 21 Jewels.
All Bridge Model and Pendant Set.

Fitting all American cases without any change, interchangeable pendant set, have steel scape wheels, exposed pallets, double roller, Arabic or Roman dials, with and without marginal figures. CONTINENTAL WATCH CO. on bridges, C. W. CO. on dials except otherwise ordered. Special name or nameless movements require four months' time for delivery. Packed in glass show box inside paper box. No expense has been spared to make these movements the best on the market for the money. Every movement absolutely guaranteed. A full line of finished material constantly on hand.

For Sale by all Jobbers.

JULES RACINE & CO., Exclusive Importers,

103 State St., Chicago. **37 MAIDEN LANE, NEW YORK.**

PRACTICAL COURSE IN ADJUSTING.
Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid.
All Jobbers or Jewelers' Circular Publishing Co.



BEWARE OF IMITATION

Patented July 25, 1905, May 21, 1907.
Other patents applied for.
Patented in foreign countries.

AN IMPORTANT QUESTION

Before all manufacturers and dealers in watches and watch materials is whether you are to continue using old style watch bows with the resulting dissatisfaction among your customers and diversion of trade to your more progressive competitor,

—OR,—

Be *Up-to-Date,* and adopt the only *absolutely secure, durable* and *artistic* bow made,

THE BALL BEARING BOW

THE WACHTER MANUFACTURING CO.
HARTFORD, CONN.
Manufacturers of Ball Bearing Pendants and Bows and gold-filled Bead Neck Chains. All our gold-filled goods are stock plate 1-10.

Automatic 8-Day Long Alarm Clocks.

Requires winding but once a week. Does not need any attention at night. Automatically alarms each morning, ringing until you get up and stop it.

MR. JEWELER we have been studying for years to perfect this up-to-date alarm idea and give the public what they have needed for a long time: we also wanted to increase your profits on alarm clocks. Here is your opportunity.



MODERN

Fumed Oak. Height, 9 in. Dial, 4½ in.
Time-Alarm, list.....$5.00

Movement

A superior 8-day pendulum movement, fitted with an ingenious 24-hour alarm dial so that clock can be set for A. M. or P. M., as desired.



ADVANCE

Black adamantine finish, green marbleized top and base mouldings, the best imitation of marble ever produced. Guaranteed not to crack, chip or peel. Gold plated feet and ornaments.

Height, 11 in. Dial, 4½ in.

Time-Alarm, list.....$6.50
Strike and Alarm, list..... 8.50



VICIL

Metal case of artistic design and workmanship.

Height, 12½ in. Dial, 4½ in.

Fine Bronze Finish

Time-Alarm, list..... $8.50
Strike and Alarm, list..... 10.50

Rich Gold Finish

Burnished and lacquered.

Time-Alarm, list.....$10.50
Strike and Alarm, list..... 12.50



GRAND

Metal case and dial. Verde antique base. Gun metal top and hands. Gold dial, silver center and raised black numerals and minute dots.

Height, 11 in. Dial, 7½ in.

Time-Alarm, list.....$7.50

Every jeweler should have the full assortment of patterns; you cannot appreciate these fine cases without seeing them.

Place your order early and ask for electrotypes. Send for window cards and a package of illustrated circulars for distribution to the public.

If your jobber cannot serve you please order direct.

September 1 we will mail to the trade a large 16-page circular, showing *many new styles* of clocks, *i.e.*, Novelties, 8 and 30-day Hanging, Cabinets, Art Metal Sets, Empires, Alarms, Adamantines, Figures, etc.



PROGRESS

Quartered Oak and Mahogany. Highly finished and polished.

Height, 12½ in. Dial, 4½ in.

Time-Alarm, list..... $6.50
Strike and Alarm, list..... 8.50

51 MAIDEN LANE
NEW YORK

SETH THOMAS CLOCK COMPANY

70 WABASH AVE.
CHICAGO

ESTABLISHED 1813

Makers of Superior timepieces of all kinds, sizes and prices, from a Ladies' O size Watch to 40 foot dial Tower Clock, largest in the World.

New England

Here's the Greatest Watch Value Ever Offered

THE "ALDEN" 16 SIZE Nickel-Silver Case

Straight-Line Lever, Double-Roller Escapement



Quick Train

Breguet Hairspring

Nickeled Damaskeened Plate

7 Jewels Pull-Out Set

White Enamel Dial

(Illustrations show exact size)

TRADE PRICE. $2.90 with Cash Discount

Positively the thinnest 16-size Nickel-Silver Watch made in America. Sells at retail for $4.00.

Covered by the regular *New England* Guarantee. For further information, address

THE NEW ENGLAND WATCH CO.

Waterbury, Conn.

parts, while on the opposite side the roller jewel is just able to pass out. No perceptible freedom exists between the roller jewel and corner of notch. Applying test D, we obtain the same conditions. Evidently one corner of the notch is too long. To further confirm this diagnosis we examine the freedom of the guard pin with each side of the roller table. These items appear equal. Hence as all tests go to prove that one side of the lever notch is too long, we carefully cut it away until the desired length of notch is obtained, viz., the tests give us conditions as indicated in Fig. 95. Had the shake of the guard pin with the edge of the roller table been excessive on one side, and had binding conditions existed on the opposite side, other remedies would most likely have been called for, as we shall explain in a typical case. In most cases, however, the observance of Rule II. to close the bankings will detect any great irregularities in the guard pin's adjustment to the roller table. Having cut the one side of the lever notch, and as all tests confirm the improvement made in the escapement action, we complete the job by observing Rule VI.—the bankings being opened, as directed by this rule, the escapement will now be found in excellent order.

(To be continued.)

The Chronobarometer.

A FRENCH inventor has just patented, in France, the "chronobarometer," an instrument of great precision, having the form and magnitude of an ordinary watch, but which, on one and the same dial, re-



A BAROMETER AND WATCH COMBINED.

cords the correct time and also the smallest atmospheric pressure and depression. Everybody is likely soon to own one of these ingenious little instruments for recording not only the exact time, but, in addition, the weather probabilities.

The chronobarometer is constructed in such a manner that the slightest atmospheric pressure and depression is transmitted to the pointer by a small lever with two crooks, one of which rests on the air box, while the other controls an index, fitted with two sectors, one of which commands the pointer by means of a pinion, the other withdrawing the regulator or index as soon as a depression makes itself felt, by means of a spiral spring fixed to a pinion, the whole being mounted within the case of a watch of the ordinary average size.

This invention will be of very great utility for aeronauts, mountaineers, military and naval officers, mining engineers and in general for persons desiring to know at any moment the highest and lowest barometric pressure, as well as the time of day.

A Watch in Legal Complications.

IN April, some years ago, Richard Goldsmith hired a room of a hotelkeeper in Birmingham, Eng., named Morris Roberts, for the purpose of giving concerts. The speculation not proving successful, he was reduced to borrow £10 of Roberts, leaving a gold watch and chain as security. Goldsmith and Roberts seem to have lost sight of one another till five years later, when each entered an action against the other, Roberts to obtain repayment of his £10, and Goldsmith to recover his watch. Each was successful in his suit; but when the watch and chain were produced, Goldsmith declared they were inferior to those he deposited, and eventually Roberts was tried at the Central Criminal Court, London, for perjury, in swearing the watch and chain to be the ones left with him five years before, and sentenced to 12 months' hard labor.

On the expiration of his sentence he found his business gone, and ruin staring him in the face; but with rare determination he appears to have set himself the task of unearthing the history of the watch. The result of three years' research on the part of Roberts was that Goldsmith in his turn was charged with perjury. According to Roberts' advocate, it was found that the watch was purchased in the Strand, of a watchmaker since dead, but whose son remembered Goldsmith purchasing the watch, and found his name in the sale book, together with the description and number of the watch corresponding to the one produced by Roberts at first. It is asserted that Roberts has also traced other watchmakers who executed repairs to the watch for Goldsmith.

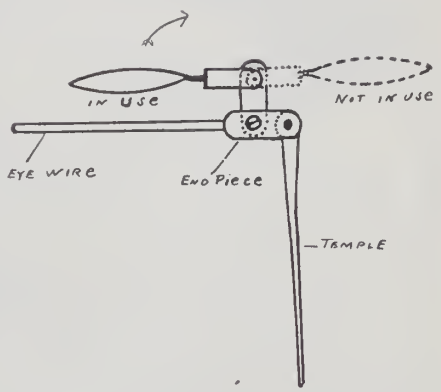
Scholarship Fund for the Canadian Horological Institute.

LEADING members of the trade in Toronto, Ont., have initiated a movement to establish a scholarship fund in connection with the Canadian Horological Institute of Toronto, Ont., which, it is felt, would considerably increase the usefulness of that institution by extending its facilities for giving technical education in watchmaking. A meeting of those interested was held at the institute recently and the following were appointed as a provisional board of trustee to take action in the matter: Thos. Roden, of Roden Bros.; C. S. Ellis, of P. W. Ellis & Co.; H. R. Playtner, director of the institute; Albert Kleiser, F. R. Bentley, with J. P. Mill, treasurer, and Harry Smith, secretary.

Handy Device for Watchmakers Who Wear Eyeglasses.

IT is during the hot season that most of the jewelers working at the bench have trouble in holding the loupe to their eye, and for the benefit of his brother craftsmen and especially those who wear glasses, F. A. Reeves, of High Bridge, N. J., sends to THE CIRCULAR-WEEKLY the following suggestion as a way to get over the difficulty which he personally has found practical and convenient. Mr. Reeves' plan is to add to the ordinary spectacle a lens on a hinge which will fit over the eye in question and take the place of the loupe.

In describing the way he made his own he says: "I filed out in the joint under the screw at the side of lens a small section of



DEVICE FOR EYEGLASS WEARERS WHO USE THE WATCHMAKER'S LOUPE.

about one-eighth of an inch in width and inserted therein a piece of metal which projects out far enough to make the lug for the hinge for a single eye piece. The latter is taken from under the bar to frame, using the screw as a hinge stud, and in this I fit a strong lens (focus according as desired), which when not needed can be turned to one side, but when needed in place of the loupe can be simply shoved around in front in place of the regular glass.

"I find this very convenient and give it to my brother members in the trade through your journal on the chance that they may reap from the suggestion the same benefit that I have."

The store of Ed. Nash, St. Louis, Mo., was recently entered by burglars, who stole watches exclusively, leaving untouched several diamonds which lay within their reach.

It is reported that the clock on which the senior class of the University of Chicago have been at work for five years has been finished and will be hung in the Mitchel tower. The clock, which measures 13 feet in diameter, was designed by Earl Ferson and the work has been done in the shop of the manual training department. The clock has four dials.

It was reported from London July 1 that the committee appointed by the House of Commons to consider the daylight saving scheme has filed a report favoring the introduction of a bill to achieve the object by altering clocks one hour on the third Sunday of April and altering them again on the third Sunday of September.



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
31 Maiden Lane New York



Watches Handled in a Big Way.

That is the M. A. MEAD & CO. service, and it is the kind of service the live retailer wants.

M. A. MEAD & CO.

America's Oldest and Largest Exclusive Watch Jobber.

CHICAGO Columbus Memo. Bldg. | PITTSBURGH Fulton Bldg. | NEW YORK 17 Maiden Lane, Silversmiths Bldg.

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,

12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON

Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York



C491



C479



C432

A.W.C.CO

THERE ARE THREE OF US

EVEN at a slight increase over the next best the A.W.C.CO cases are the cheapest. They are perfect in every detail and absolutely exclusive in design. You are better satisfied to sell such goods; your customer has increased confidence in you as a jeweler; and in the transaction we have made two valuable friends. So there are three of us. We do not sell our watch cases to jobbers or department stores, thus insuring for the retail jeweler the exclusive sale of the most exclusive line of gold watch cases on the market. You may see a full assortment from our travelers, or we will send you a selection package for your inspection.

Sold by us directly to you.

American Watch Case Co.,

A.W.C.CO

9-11-13 Maiden Lane, New York City

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

PENNSYLVANIA WATCH CASES

SOLID

Trade **XXX** Mark

GOLD



No. 833.

A NEW ONE AND A GOOD ONE

MR. EXCLUSIVE JEWELER:

Do you wish a case of maximum value at a minimum cost, in shapes the thinnest and models most superb—finish and engraving that of the finest 14K. solid gold line—a solid gold case throughout of extra heavy weight at about the same price as the best makes of gold filled.

This is a large order but WE ONLY can fill it in every respect. These cases are made in triple stock, the outside of which is 14K., and this 14K. stock is ⅛ of the total thickness of the backs. The inside is 10K. and a low K. between, which is crystalized, making a harder, stronger and stiffer case in every way than either a filled case or 14K. solid. Ask your Jobber or write us direct for Prices and Samples.

MR. ASSOCIATION JEWELER:

Are you going to the National Convention in Cincinnati? If so, you will receive a most cordial welcome if you will call on our Mr. Bell at the Sinton Hotel during the Convention, August 3 to 7. He will show you this superb line of Gold Cases.

THE PENNSYLVANIA WATCH CASE CO.

Factory, YORK, PA.

NEW YORK OFFICE, Room 14, 194 Broadway
WM. FROEHLICH, Representative.

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Street



Profit

Is what you are in business for—"Ball Watches" assure you several varieties.

1—A fair cash return.

2—Satisfied customers—most desirable "profit."

3—No preliminary repairing of movement—No fitting to case—No long regulation. Thus, saving your time is "profit."

4—No "price cutting" competitors.

Ball Watches
THE RAILROAD STANDARD

A "profit proposition" straight through for every reliable retail jeweler.

Write for booklet of facts and figures—We want an authorized agent in every locality.

THE WEBB C. BALL WATCH CO.

Ball Bldg. Cleveland — Railway Exchange Chicago

DON'T THROW AWAY OLD MOVEMENTS

I can fit up old model or odd size movements in special cases. I also supply odd size movements to fit your old cases. Prices reasonable. Send in your old movements and cases to be fitted up. Estimates furnished.

H. B. RINGGOLD,

503 Heyworth Bldg., CHICAGO.



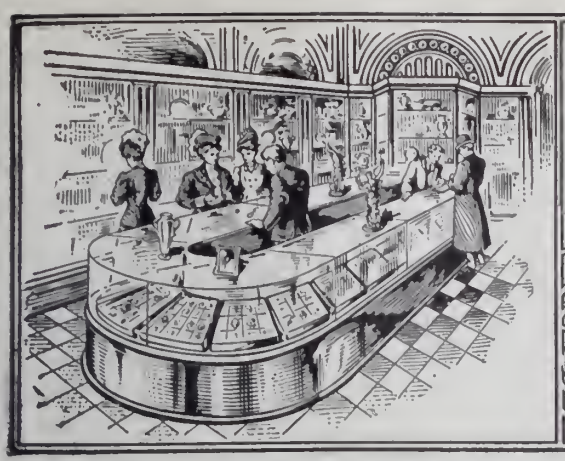
F. & F. J.

SCHWITTER

WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Business Methods Essential to Success

By Frank Yale, of the Kansas City Credit Men's Association, at the Recent Joint Meeting of Jewelers and Opticians in Kansas City, Mo.

THE term "good business," the subject on which I am to speak to you for a few minutes, is not intended to mean the quality or condition of business, whether active and profitable or dull and unprofitable, but rather relates to those practices and ethics of business that are termed "good business" in contradistinction to bad methods. It is a broad subject—one that has been the study of master minds through all the centuries since commerce began, and one in the contemplation of which any man might feel how vast his ignorance and how limited his knowledge.

It would avail nothing to enter into an academic discussion which could only result in the presentation of various theories and doctrines some good, some questionable, and others of no value for our purpose, but I will try to speak to you in a practical, homely way and endeavor to differentiate between the methods of business that count for success and those that almost invariably accompany failures. In doing this I draw from an experience that has given me most intimate knowledge of the minutest details of the business of many retail concerns.

True, my investigations accompany embarrassments always, and usually insolvencies, yet they reveal dangers, and it is only by pointing out the dangers that they may be avoided and a safe course pursued. The clear road at night has no light to guide the traveler. The red lantern is at the obstruction or excavation; the open sea is not lighted; 'tis only the shoals and rocks that are marked. The whole course of one's life is likewise marked with danger signals. Admonitions, precepts and examples are all framed and presented to point danger spots; all else is clear and safe.

So, in speaking of good business, we are bound to dwell on the larger degree upon questionable and bad practices and their results, so we can more clearly see how our paths trend to reach the goal, "Success."

Most of the thoughts that will be presented to you will not be new. You undoubtedly have all thought of them, dwelt upon them, heard them repeated many a time, read them in different languages from many a pen, but reiteration does not damage a wholesome idea nor detract from its truth or its value, but by repetition the thought may become fixed, become a practice; the practice becomes habit, and if the business habits are good, success is assured.

Some years ago an irrigation ditch was built to carry the water from the mountains of Colorado through the dry lands of western Kansas. It was scientifically constructed, flood gates were put in and much money was spent that its appointments should be perfect and ample for the service. The first season there was plenty of rain, and no irrigation was needed. The ditch was unused and an incipient growth of grass, weeds and an occasional washing of the soil from the banks appeared along its course. The next year there was plenty of rain, irrigation unnecessary, the growth increased, the washings multiplied and the obstruction became more complete. The third year the drouth came, and the ranchmen and farmers congratulated themselves that their foresight had been sufficient for them to prepare and be independent of the rains, but when the flood gates were opened there flowed no water. The growth and washings had completely obstructed the channel. The frantic plowing and spading was too late. The season passed, the crops failed and destruction covered the land. Had there been some voice of authority to call their attention to the results of their negligence or oversight during the prosperous years, had the ditch been kept clean, there would have been no disaster, no hopelessness, no despair.

Gentlemen, it may be that an insignificant, unnoticed growth is appearing along the channels that are intended to give life and sustenance to your business in some future time of stress, and may mine be to someone here, the voice of caution.

Perhaps the most important factors that contribute to commercial success are character, ability, energy and capital. These are the corner-stones, if not the entire foundation. Not one of them can be spared, for each must stand its own particular share of the weight placed upon it, and whether they are strong, firm and firmly set will depend the strength and ability of the superstructure.

We will not dwell upon character as an element of business to-day, for you all know that it is only upon character that confidence can lean. In buying and selling, in receiving and giving credit, and, in fact, in all your dealings with business men, whether you feel it or not, the known character of him with whom you deal is what gives or withholds your confidence.

The necessity of ability is too often underrated. It is not uncommon for one to believe that it takes no talent of especial order to do this or that kind of business; that because the grocery man or merchant in any other particular line happens not to show a marked degree of brilliance there is no need of talent to engage in that particular line; but experience has demonstrated beyond question that knowledge of one's vocation in this day of competition and specialization is one of the greatest essentials of success. Knowledge of the markets, of the goods, of their relation to the seasons, of where to put on the profit and where to leave it off and how much profit to put on and how little, how much to charge for the labor and how much for the art, etc., is so particularly necessary that many a commercial wreck has been occasioned by lack of this knowledge.

And what can we say about energy, or, rather, what can we not say about it if we elect to consume the time? The constant, wholesome activity and push that we see around a well-ordered and money-making establishment is the very life of trade. Business nowadays does not come unsought, nor does it stay unattended to, and if we will have business we must work for it, and if we wish to continue and increase our business we must strive actively and constantly to retain it.

A business will not stand still. It will advance or retrograde. In many offices we used to see the sign: "Keeping everlastingly at it is what brings success." And it is infinitely better to do something and to keep doing something, even if done wrong, than to do nothing and to have the business die of "dry rot," for he who makes an effort is excusable for his mistakes, while the world has no place for a lazy man and the sluggard has no place in the world.

I have touched lightly upon these three principles, for they are accepted as true, and discussion would not add to the truthfulness. We now come to the other cornerstone of commercial success—"capital." We will not, if you please, speak of capital in its technical economic sense, involving all the various kinds of bonds and borrowed money incident to high finance, but

Storekeeping Department.

let us speak of it as it is understood and applied by merchants in the more modest walks of life. Let us think of it as of our own individual money that we have earned, or made, and have at the risk of the business, and for whose investment we are responsible and whose loss or gain is ours.

The proper investment and use of his capital is what occupies the greater portion of the thought and study of a business man. It is his aim to employ it where it will bring the best returns, commensurate with reasonable safety. The ownership of capital is a trust, and a most sacred trust, and it should not be viewed by its owner as a luxurious possession, for which he has no accountability to any but himself, but he holds his capital as a trust, for which he must give an accounting in some way at some time to his family, to his community, to his creditors and to himself.

In the complex organization of society one cannot be a law unto himself and his possessions, and until one grasps firmly that idea capital with him is in dangerous hands. Now, a merchant's assets usually consist of a stock of merchandise, his notes and accounts, if he does a credit business, fixtures, tools and very often the business premises. And, gentlemen, it is no easy matter to nicely balance the proper relationship that one of these assets should bear to the other or to the entire investment. In fact, it is more difficult to keep them regulated to a nicety of proportion than otherwise.

Men often lose sight of the fact that an investment in a store building or in fixtures is, to a very great extent, dead capital. The store building usually earns nothing excepting what it saves as the difference between the rent expense and the interest on the mony invested, but the asset itself is fixed. It cannot be readily turned, attempts to borrow money on it are apt to be disappointing, the money cannot be used to increase business, but remains right there earning simply a small percentage as stated, and it is a very grave question whether it is wise to own a building for one's business until such time as he is paying cash for his merchandise, has no debts and has nothing better to do with his money, for the only thing about such an investment which can increase in value is the land. The building don't increase in value; it depreciates with age, gets out of style and out of condition. The business district may change arbitrarily. In fact, there is so much against the voluntary ownership of a store building that the purchase or building of one should be undertaken only after the greatest amount of thought and consideration.

The money invested in furniture and fixtures also brings no immediate and direct returns. They are a convenience for the transaction of business. Some lines of trade demand that the furnishing of the establishment shall be elaborate in order to attract trade, while in other lines the character of the business itself is the attraction and the furniture and fixtures a matter of indifferent consequence. But at the moment of liquidation one learns that the depreciation in their value far surpasses the loss in the realizable value of any other asset he has.

So the investment in that part of one's assets should be reluctantly made and held as small as a decent regard for the requirements of the business will allow. In a neighboring city I have in mind a concern that started with $60,000 capital. They invested $27,000 in furniture and fixtures and had $33,000 for merchandise. In less than a year they were frantically hunting for money so they could continue business. They obtained the money by increasing the capitalization, discounting their assets in consequence of their furniture and fixtures, and, as a result, although the business lived, the men who put in the $60,000, which was ample to run the business, if invested judiciously, were compelled to take continually a smaller percentage of the profits than they otherwise would have had.

Now I mention these, gentlemen, in a precautionary way, and it may have no application to any person here, yet I have seen so many establishments go down to ruin in consequence of having too much capital that was dead that I was impelled to speak of it. The merchandise is, of course, the liquid asset, the movement of which makes the profit or loss. The net profit in a business is, of course, the difference between the gross profit on the merchandise, less the expenses. All that it is necessary to do to have a business make money is to have the expense account less than the profits. It is a simple proposition when thus stated, but let us see what it involves.

The merchandise must be limited in amount carried to the requirements of the community; it must be properly selected, the price must be right, as low as one's competitor's and the purchase must be made, not because it suits the taste of the buyer, but with a view to suiting the taste of his customers, and the seeing of merchandise with the eyes of prospective customers is what makes the successful buyer. "Goods well bought are half sold." In selling we all recognize the variation of percentages of profits as applied to this, that or the other department or kind of merchandise. Certain classes of goods will stand a profit of perhaps 5 per cent, some 10, others 20, some 50 and some 100 per cent., and here is where the ability of a merchant is called into play.

We learn by our experience that those articles which are consumed most quickly and enter most largely into the economy of living are those on which the profits are always smallest, and those articles which are infrequently used and not so essential, being rather in the category of luxuries, will stand and must bear the larger profit, and to grade the profit advantageously from the lowest point to the highest through the whole line of articles that the merchant carries is what marks the salesman.

And it might not be amiss to explain why these different percentages of profits are apparently legitimate, and in doing so it will be necessary to go outside of the jewelry business, although the principle applies to every line. The grocery business represents perhaps the most staple lines. A wholesale grocer's profits are perhaps 7½ or 8 per cent. gross. On his sugar he makes not over 1 per cent.; on his salt he makes nothing; on his canned goods he will make, say, 7½; on his spices, teas, extracts, etc., he makes his larger profits. Now, it seems almost impossible to conceive how a grocer on an average gross profit of 7½ per cent. can make money, but his capital invested in merchandise he will turn on an average of 10 times a year, and as it costs him about 5½ per cent. to do business he has a 2 per cent. profit left 10 times a year, making a yearly net profit of 20 per cent., so you see he can easily sell on a closer margin than the dry goods dealer, who turns his capital invested in merchandise five times a year, and the dry goods dealer will average 14 or 15 per cent. gross.

And so through all lines you will find that the reason why profits are small on some kinds of merchandise and high on others is because where the profit is the smallest it is possible to turn the capital invested oftener than when it is the largest.

One soon learns the average percentage of gross profit on his sales, and he also learns that he has a certain fixed expense, and that he must sell a certain amount to cover the fixed expense before there is a net profit. The trouble with many and many a merchant is in not knowing definitely from month to month what he is doing through the year. How often it is that the annual inventory shows a surprising deficiency that cannot be accounted for? It is in midwinter at invoicing time that most failures occur, and because it is not until then that the knowledge comes to many men that all is not well. By not knowing beyond conjecture and from accurate comparative data what the business was doing from month to month or day to day, no intelligent effort could be made to improve the condition, stop leaks and prevent the ship from foundering.

Good business requires that there be kept daily records of purchases, sales, expenses, etc., and at least monthly summaries prepared, including those items and the amount outstanding and amount owing. The comparison between the summary for any current month and the corresponding months of previous years will furnish an absolute barometer of the business, and expansion or retrenchment can be inaugurated before it is too late. If a business might show unhealthy signs in June, why wait until January to know and correct it? The lost opportunity to curtail purchases, cut down expenses or force sales, on account of the inexcusable ignorance of the actual condition of his business, has been the ruination of many a merchant. So I would urge upon every business man, be his opportunities large or small, to know continually what he is doing by keeping comparative records from year to year and studying them.

(To be continued.)

The Calvin Barnes Co., Ladoga, Ind., has moved to Linton.

Sommer & Olson, Northwood, N. Dak., have dissolved, Oscar Olson continuing.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2191.—**"B" Stands for Baume.**—*Will you kindly tell me what is meant by saying "Cyanide stands at so many degrees B, in solution"? The term "B" I have noticed in a great many of your articles in Workshop Notes, and I have been unable to learn what is meant by the term.* C. W. R.

ANSWER:—The term "B," used in connection with solutions, refers to "Baume" hydrometers. These hydrometers are specially made of glass for this purpose, with a glass stand, and cost 85 cents, according to size. They can be purchased from any platers' supply house.

QUESTION No. 2192.—**Bronze Finish.**—*We have bronze articles to which we want to give an artistic finish.* B. & F.

ANSWER:—The following French method gives a fine finish to bronze articles: Mix equal weights of verdigris and salammoniac. Of this take two ounces and mix to a thick paste with commercial acetic acid. Place in a copper vessel—one that is not tinned inside—with five parts of water, and boil for 20 minutes. The water is then poured off and saved for future use. To finish a small article, clean thoroughly and place in a copper vessel, resting on a piece of wood or glass, so that it does not touch the copper. Pour in enough of the prepared solution to cover the object completely and boil for 15 minutes. The high portions may be polished carefully with a rag wheel. Thoroughly wash and dry, then lacquer and dry.

QUESTION No. 2193.—**Silver Gilt and Brass Covered Wire.**—*How is the silver gilt and copper wire covered with brass produced?* S. G.

ANSWER:—The silver gilt wire is produced by electroplating a silver wire with a gold deposit. The wire is then drawn through a draw plate to the desired size. A thin coating of gold will remain on the wire, even if drawn through the draw plate several times. For covering copper wire with brass a billet of copper is placed in an iron box and the copper sprinkled with granulated pure zinc and powdered salammoniac. The box is sealed up air-tight and heated. The evaporized zinc is absorbed by the copper forming a surface alloy of brass. The billet can then be drawn into wire of any size and the surface will be covered with brass.

QUESTION No. 2194.—**Brush Brass Finish.**—*Can you tell me how to make a solution for brush brass finish or brass such as is put on gas lamps?* C. T. F.

ANSWER:—The brush brass finish is best obtained by the brushing process, which gives better results than any of the other methods employed. The brass to be treated is first finished in the same manner as for other finishes—that is, it is tripoli polished so as to remove all scratches and imperfactions, then potashed free from grease, dipped into a cyanide bath and rinsed in cold water. The brush finish is now produced by using a soft crimped brass scratch brush, secured to a lathe running about 1,200 revolutions. With a little powdered pumice, moisten with water. The water may be softened with a little washing soda. A scratch brush that has been used for other purposes and is a little worn will work better than a new one. If the articles are large a brush from five to six inches in diameter, with four rows, is best, but if the articles are small a smaller one with two or three rows will suffice. A little practice is necessary to produce a finish that will not show a scratchy effect. An even deadened finish is easily obtained if the brush is in the right condition and the brushing done in a direction to produce the best effect on the shape of the article. After it has all been scratched evenly the pumice is rinsed off in water, then again passed through the cyanide solution, rinsed off and washed clean from any pumice that may gather in crevices. The cyanide solution is made by dissolving about half a pound of cyanide of potassium in a gallon of water. After washing the pieces and rinsing in cold water, dip into boiling water, to which have been added about two ounces of cream of tartar; then dry in clean sawdust. The article is now ready for a coat of lacquer, which should be applied as soon as dry or before there be an opportunity for tarnishing. Should the brush brass finish not be satisfactory the pieces should be done over again by polishing off with tripoli and repeating the several operations.

The following clever device is the way that the natives of Liberia, in west Africa, who have no clocks, tell the time: They take the kernels from the nuts of the candle tree and wash and string them on the rib of a palm leaf. The first or top kernel is then lighted. All the kernels are of the same size and substance, and each will burn a certain number of minutes and then set fire to the one next below. The natives tie pieces of black cloth at regular intervals along the string to mark the division of time. The natives appear well satisfied with this crude system of indicating time.

A Simple Method for Estimating the Quantity of Silver in Silver Plating Solutions.

THE method generally employed for estimating the quantity of silver in a silver plating solution is to take two ounces of it, evaporate to dryness, and then melt the residue in a clay or graphite crucible. The silver is reduced to the metallic condition in the form of a button in the bottom of the crucible. The crucible is broken, the silver button cleaned and then weighed. As there are 128 ounces in a gallon, the weight of the button in Troy ounces multiplied by 64 will give the number of ounces of silver to the gallon.

This evaporation and melting process is of long standing, and is not only slow and troublesome, but there is always danger that some of the solution may be lost in

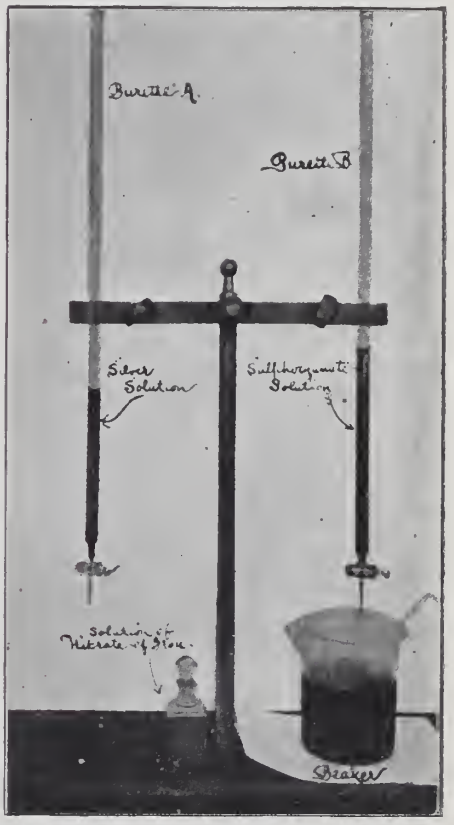


FIG. 1.
Burettes, stand, beaker and mode of using.

the evaporation, or that all the silver may not be reduced in melting, or may not form a good button. It frequently, when insufficient heat has been used, separates in shot through the mass of slag. Such shot are difficult to collect completely. Then, too, accurate scales are needed for weighing the silver button, and if other metals, such as copper, are present, the results are too high.

There is another method, frequently practiced, of precipitating the chloride of silver from a quantity of the silver plating solution, say two ounces, and then filtering and weighing the dried chloride of silver thus obtained. As chloride of silver contains 75 per cent. of pure silver, the weight of the chloride divided by three-quarters (75 per cent.) gives the weight of pure silver. This method, however, is unsatisfactory for the reason that the chloride must be thoroughly



No. 129



No. 144

KETCHAM & McDOUGALL

[Manufacturers]

Gold and Silver Thimbles

Automatic Eye-Glass Holders

37 and 39 MAIDEN LANE
NEW YORK

Established 1832



No. 149

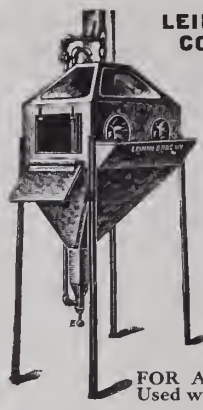


No. 163

CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.

L.D. TEL. 2072 L. Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N. J.



LEIMAN'S AUTOMATIC CONTINUOUS FEED

SAND BLAST

$15 AND UP Guaranteed

FOR ALL CLASSES OF WORK
Used with Foot Bellows or Blower

PRESSURE BLOWERS $17 and UP

For Sand Blast, Gas Appliances, etc.
NOISELESS—STEADY FLOW

JEWELERS' MACHINERY and Work Benches

ENTIRE PLANTS LARGE OR SMALL EQUIPPED

LEIMAN BROS. 145 BRILL St. NEWARK, N. J.
62 JOHN ST. NEW YORK MANUFACTURERS

Importer and Manufacturer of

WATCH MATERIALS, TOOLS, JEWELERS' SUPPLIES AND OPTICAL GOODS



Bargains in Engraving Blocks

Prices on Application.

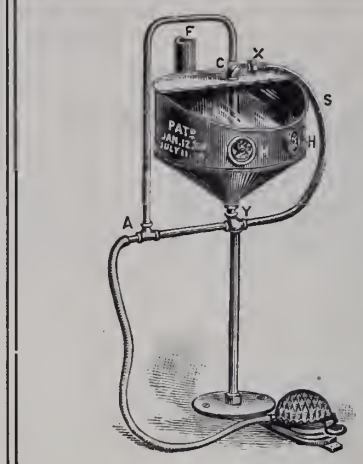
Fine Gold, Silver and Platinum always on hand.
Highest Prices paid for Old Gold and Silver.

A. ZAREMBOWITZ

250 East Houston Street NEW YORK

Manipulation of Steel in Watch Work
BY JOHN J. BOWMAN

Price, 60 cents, postpaid.
Jewelers' Circular Publishing Co.
11 John St., New York.



A Small Compound Sand Blast

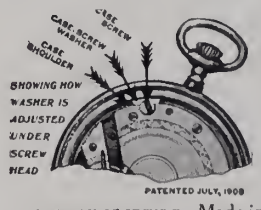
Price, $20.00 Foot Bellows, $6.00

WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MADE of Galvanized Sheet Iron, 12 inches diameter, Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc., etc.; **Positive Pressure Blowers.**

E.P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES
24 JOHN STREET, NEW YORK

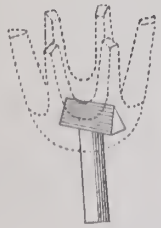


URICH'S PATENTED CASE SCREW WASHER

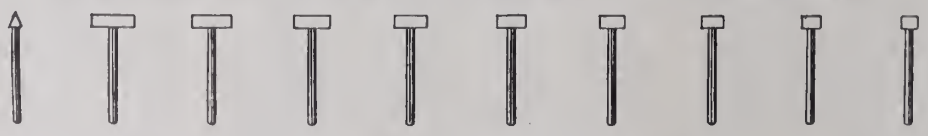
Perfect fitting under screw-head and always ready for use. Holds movement securely, even if screw shoulder on case is worn away or sprung. Made in all sizes. Prices, gross, $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.

For sale at all material houses.

S. URICH, P. O. Box 1942, New York City



CROSS-BAR EAR WIRES



Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.

Workshop Notes Department.

washed, carefully dried and separated from the filter paper, and then accurately weighed. If cyanide of silver is used for making up the bath instead of the chloride, the results are inaccurate.

Neither of the foregoing methods can be called satisfactory ones in the hands of a plater, and even with those experienced in their use there is much to be desired. They cannot be called very accurate methods, although perhaps sufficiently so for ordinary purposes. It is rare, indeed, that a plater is found who expresses complete satisfaction with them.

The method about to be described is known as the *Volumetric Sulphocyanate Method*, and while the process has been used for some time in assay offices, laboratories and smelting works, it has only been applied to the estimation of pure silver. By a modification, however, it has been found possible to use it for the determination of silver in cyanide solutions.

A small quantity of apparatus only is needed, and the cost is small. Those who have equipped themselves for the determination of the free cyanide in plating solutions according to the method described in the *Brass World*, March, 1908, page 83, will need but very little additional apparatus, as the burettes and stand answer equally well for all kinds of volumetric determinations. Those who have not done any work of this kind will find a description of the necessary apparatus subsequently given.

No weighing is required except in making up the original solution, and as this may easily be done by outside parties or by a druggist, the operator need not be supplied with scales. The solution keeps indefinitely, if well stoppered, and enough may be made to last a number of years. After the solution has once been made, the process is quite simple, and a complete silver determination may be made in from 10 to 15 minutes. There is no calculation required and the reading on the burette, divided by 10, gives the number of Troy ounces of silver in a gallon of plating solution. The simplicity of the process will, therefore, readily be appreciated.

The principle of the method is based upon the fact that a solution of sulphocyanate of ammonium added to one of nitrate of silver precipitates the silver in the form of white, flocculent sulphocyanate of silver. By mixing the solution with a small quantity of nitrate of iron (called the indicator) a red color is given to the liquid when all the silver has been precipitated by the sulphocyanate of ammonium. In this manner the exact amount of sulphocyanate of ammonium needed to precipitate all of the silver may readily be ascertained.

The sulphocyanate solution is added to the nitrate of silver solution (to which a small quantity of the nitrate of iron has been added) until one drop imparts a pink or red color to the solution. The amount of sulphocyanate solution taken is then known and from which the silver is easily ascertained. The process is not only very accurate, but really easier to work than the free cyanide determination on account of the use of the indicator (the nitrate of iron) which shows the exact point when the solution turns pink.

As the silver in a cyanide plating solution cannot be estimated directly by means of the sulphocyanate solution, it is first necessary to convert the silver in it into nitrate by destroying the cyanide by muriatic acid (which also precipitates chloride of silver) and then reducing the chloride of silver to metallic silver by zinc. The metallic silver thus obtained is dissolved in nitric acid to make nitrate of silver. This conversion process may seem complicating according to this description, but in practice it will be found quite simple and easily carried out.

APPARATUS REQUIRED.

One liter flask with mark on neck; two Mohr-Geissler burettes with glass stop-cock and 50 cublic centimeters capacity, graduated to tenths; one double-arm burette stand; one iron tripod; one piece of asbestos board, 6x6x⅛ inches; one Bunsen burner and rubber tube; one glass stirring rod; one No. 5 lipped beaker; one three-inch glass funnel; filtering paper.



FIG. 2.
Manner of boiling in beaker and on asbestos board.

It is possible to get along with one burette, but it will have to be rinsed out each time. The use of two is to be recommended, as the silver solution can be placed in one and the sulphocyanate in the other.

THE CHEMICALS NEEDED.

The chemicals needed are the following: Muriatic acid (hydrochloric acid), nitric acid, chemically pure, zinc, sulphocyanate of ammonium, nitrate of iron.

The quantity and quality of the chemicals will subsequently be described.

Burettes are made of a glass tube about two feet long, graduated on the outside by etching, and supplied with a glass stop-cock at the lower end. They are used for delivering known quantities of a liquid, and are used for the same purpose, therefore, as a graduate; but, owing to the small diameter, the quantity of liquid delivered may be very accurately measured.

The best form of burette is known as the "Mohr-Geissler," as it has a glass stop-cock on the end. There is a cheaper form with a piece of rubber tubing at the end that is operated by a pinch cock. The burette should be graduated in tenths and hold 50 cubic centimeters. The cost of the burette with the glass stop-cock is from $1.75 to $2. Those who desire to economize can get along with one burette, but it will be found helpful to have two. In Fig. 1 the burettes and stand are shown.

This is used for making up the sulphocyanate solution. After that it is not employed at all. Those who purchase the solution or have it made by outside parties will not need this flask.

A liter flask is one of thin glass with a mark on the neck up to which liquid must be filled to make on liter. It may be provided with a glass stopper at the top or a cork may be used. The cost of such a flask is about 75 cents.

BURETTE STAND.

This stand is used for holding the burettes and may be seen in Fig. 1. Its cost is about $1.25 for the double stand and $1 for a single stand. It is made of wood. The clamp for holding the burette is lined with cork to prevent breakage when tightly clamped.

The tripod is needed to hold the beaker while it is being heated. It consists of a ring of cast iron, to which are fastened three legs of iron rod. It may be seen by referring to Fig. 2. The cost of such a tripod is about 25 cents.

ASBESTOS BOARD.

Asbestos board is necessary for heating the beaker. The board is placed upon the tripod, the beaker is then rested upon it, and the liquid boiled by means of the Bunsen burner. The use of the asbestos board prevents the breakage of the beaker when heating, as the heat is evenly distributed. It should be about ⅛ inch in thickness and costs but a few cents. A piece about six inches square is a good size.

A Bunsen burner, with which nearly everyone is familiar, is used to heat the asbestos board. A small gas stove or alcohol lamp will also answer. The cost of a Bunsen burner is about 25 cents. A piece of rubber tubing is needed to connect with the gas cock.

A small glass rod about ⅛ inch in diameter is used for stirring the solution while the sulphocyanate is being run in from the burette. It comes in lengths of about two feet and costs but a few cents. If a mark is made by a file on the rod it may be easily broken at that point by grasping close to the mark with the hands and bending. The end should be rounded by holding in the flame of the Bunsen burner until melted. The other end may be left straight or bent over as shown in Fig. 2. This is easily done by holding the rod in the Bunsen flame until soft and then bending. If the bottom end is not rounded the beaker will be scratched.

(To be continued.)

The store of Frank A. Hardesty, Indianola, Nebr., will hereafter be conducted under the firm style of Hardesty & Leth.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .



7789-1 F 6830 S 7933-0 Pig. 7933-1 Liz.

WATCH CHATELAINES

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

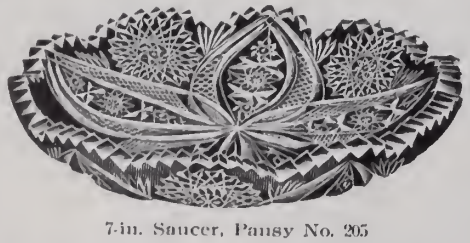
TRADE R MARK C. F. Rumpp & Sons Established 1850

PHILADELPHIA

New York Salesrooms, 683 and 685 Broadway

Mr. Jeweler: Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner Established 1870 FANS and Novelties for the Jewelry Trade 520-522 Broadway NEW YORK



7-in. Saucer, Pansy No. 205

KELLY & STEINMAN, Inc.

Manufacturers of

Rich Cut Glassware

Is Quality any consideration with you? If so, let us send you a Sample Order.

OUR PRICES ARE MODERATE

KELLY & STEINMAN, Inc., HONESDALE PENNSYLVANIA

CROUCH & FITZGERALD



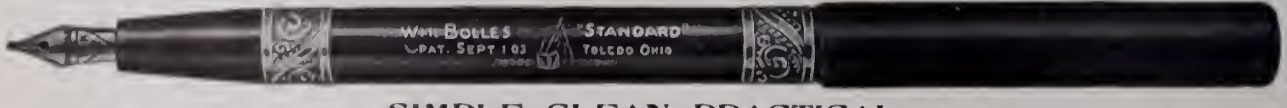
Jewelry Trunks and Cases

177 Broadway, Bet. Cortland and Dey Sts.

688 Broadway, 723 6th Ave.

New York.

WM. BOLLES' SELF-FILLING NON-LEAKABLE FOUNTAIN PENS



SIMPLE—CLEAN—PRACTICAL

We make our own goods—and they have stood five years' test by the largest dealers in the country. Write for Catalogue and Price Lists.

THE WM. BOLLES CO., 1108 JEFFERSON ST., TOLEDO, OHIO

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

The Nature and History of Porcelain.

A MOST interesting address on "The Nature and History of Porcelain" was delivered a short time ago before the annual meeting of the English Ceramic Society by L. Solon, the retiring president. To the *Pottery Gazette* of London we are indebted for the following abstract of Mr. Solon's most instructive discourse:

Mr. Solon remarked at the commencement, that since the formation of the Ceramic Society no paper had been read before the members which, wandering out of the scientific or technical fields of knowledge, dealt exclusively with a separate branch of the fictile art, considered from a purely esthetic, artistic and historical point of view. If then, he ventured to make a departure from the established order of things, and submit a few general observations on the nature and history of porcelain, he would plead as an excuse for once more tackling the somewhat hackneyed subject his incapability to descant upon any other matters than those to which the most fascinating studies of his life had been entirely devoted. Moreover, it occurred to him that in the near future historians and critics better intended than he to captivate attention, following his example, might be induced to submit interesting communications of the same order.

A few well directed incursions into the glories of the past were bound to exert a beneficial influence upon the labors of the present, and assist achievements to be accomplished in the future. He felt a kind of misgiving that the youthful generation of our scientific students was rather prone to take it for granted that all that had been done before was but a negligible prelude to the high degree of perfection that pottery manufacture had reached at the present day. A considerate examination of the choicest remains of departed handicrafts was sufficient to make us aware that, at very remote periods and in very distant countries, the potter had produced ceramic marvels which we might strive to equal, but hardly hope to surpass. This was obviously the case with the earthen vessels of a superior order, the variety of which was ranged under the generic name of "porcelain." Before entering into a short historical survey of the invention and transformations of the incomparable ware, he would ask leave to present a general consideration of the subject.

Man, through his mastery of the arts of fire, in their countless possibilities, had achieved amazing results. Of all the artificial substances that his ingenuity and perseverance had obtained by submitting to the transforming agency of intense heat, porcelain—an artful compound of rare materials—was one of those which reflected the greatest credit on his inventive power. Porcelain was to be the crowning glory of the consecutive efforts made by a long lineage of potmakers bent on raising the beauty of their work above the highest standard reached by their predecessors. From the early days of rising civilization, clays had been burned and metals smelted in primitive furnaces. But it must be borne in mind that the conquest of our most precious raw materials was originally due to a fortuitous discovery. Uncounted centuries might have elapsed before the discovery—whatever might have been the importance of its further practical applications—was at last turned to good account. It was only as the social conditions of the people went on improving that, accordingly, an unremitting course of technical modifications kept up the refinement of the long adopted clays and metallic ores to a point where they could fully satisfy newly created exigencies. For a long time the natural substances continued to be used by the craftsman in their native coarseness, and the earliest examples of pottery scarcely showed traces of a perfunctory epuration of the mass. One could not detect any essential difference between the bodily state of the rudely smelted and clumsily wrought ingot found in the graves of the prehistoric tribes and the virgin nugget picked up hard by. Absolutely similar was the nature of the terra cotta urn of the same period to the soil upon which it had been burned. Glassmaking itself—the remote precursor of the ceramic art in its noblest form—had its origin in the skilful elaboration of a facile discovery. Among the ashes of a brazier in which fusible matters had accidentally been brought into contact it was not rare to find vitrified nodules of irregular purity. The formation of glass was a natural phenomenon, strictly speaking, and whatever could be the degree of perfection to which it might have been brought in the course of ages, glass had certainly not to be "invented."

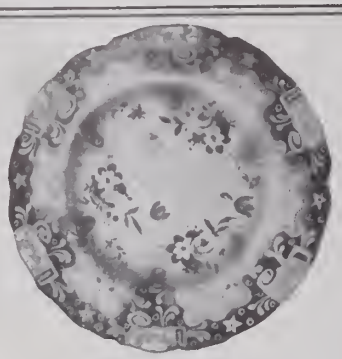
Perhaps it was better that, before going any further, he should define the exact sense in which he had made use of the word "invented." While "discovery" might be said to be the mere outcome of the superficial examination of the marvels that nature offered to the glance of any clear-sighted observer, "invention," he thought, should be regarded as the intellectual triumph of a gifted personality who, grounding his unprecedented researches upon rational principles and experiments upon the combination of cosmic elements, arrived through subtle perceptions and sound deductions, at a materialization of the cogitations evolved in his brain. The distance which separated discovery from invention was forcibly illustrated in the range of ceramic productions, by contrasting simple terra cotta with the complex and highly refined material which we called "porcelain."

One could not deny that industrious man was, from the first, doomed to be a potter. The extreme ductility of the plastic clay, its faculty of being hardened by fire, and the limitless uses to which these qualities could be applied, were not to remain undiscovered. The ubiquity of the potter's art seemed to imply that cultured humanity could not have dispensed with its assistance. It was not so with porcelain considered as a material. Unaided nature did not produce its equivalent. We could understand that, were it not for the effective efforts made by successive artificers toward the realization of an ideal pottery this truly admirable substance would never have existed. It was true the world could have done without it. The earth yielded enough precious gems, dazzling stones and variegated marbles to gratify our cravings for all that was rare and priceless. But porcelain possessed, in one respect, a commendation which was not shared by any of these earthly treasures. The substance was one of man's own creation, and, as such, he might be justly proud of it, and could not too highly praise its achievement.

In the production of a porcelain body a curious similarity of external appearance had been obtained by so many different combinations of constitutive materials that the term did not admit of a scientific definition which would equally suit the numerous varieties of the ware. The word "porcelain" was, however, sufficiently explicit when taken in its familiar acceptation. A ceramic collector would find no hesitation in dividing the miscellaneous specimens of pottery and porcelain in his possession into two distinct sections. The experienced housewife, when putting the pantry into order, would, likewise, knowingly discriminate between her best earthenware and the more valuable china.

THE SUPERIORITY OF CHINA.

In such cases a confident appreciation of the superior delicacy, the extreme whiteness and the slight translucency of the substance ratified a superficial judgment. A scientist could not, however, be satisfied with the



CROWN STAFFORDSHIRE PORCELAIN CO.

SUPERIOR line of English Bone China, in exclusive shapes and designs, especially adapted for the Jewelry trade—stock on hand ready for immediate delivery—in PLATES, TEAPOTS, COFFEEPOTS, SUGARS, CREAMS, MAYONNAISE BOATS, A. D. COFFEES, BOUILLONS, TEAS, TEA CADDIES, CHOCOLATES, LININGS, CHINA BASKETS and many other Fancy Pieces.

¶ Extremely varied assortment of rich, high-class VASES, reviving the early English and ancient Chinese productions.

WRITE FOR BOOKLET.

¶ Also a complete line of ARTICLES FOR SILVER DEPOSITING, in many new and novel shapes—in white and also in BROWN and COBALT BLUE stock on hand for silver deposit work—ready for immediate delivery.



HUGH C. EDMISTON

SOLE AGENT FOR AMERICA

43 WEST 4th STREET, NEW YORK

JEWELERS' SHOW CASES.



Our Small ROSEWOOD MOULDING STEEL LINED CASE. We Challenge the World to Produce a Better Case.

F. C. JORGESON & CO.

11-17 N. ANN ST., CHICAGO

Makers of all Kinds of

JEWELERS' FIXTURES

Write for Illustrated Circular

Our Motto: The Best of Everything



No. 710.

JEWELERS' StoreFixtures

Manufactured to please the customer

WADELL SHOW CASE CO.

Department I

DETROIT, MICHIGAN

Write for our New Catalogue

THE R. & L. OIL



The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or thicken, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS	Philadelphia
SWARTCHILD & CO.	Chicago
NORDMAN BROTHERS CO.,	San Francisco
D. C. PERCIVAL & CO.	Boston
CHAS. MAY & SON	Boston
DANIEL PRATT'S SON	53 Franklin Street, Boston
SUSSFELD, LORSCH & CO.,	New York City
H. S. MEISKEY CO.	Lancaster Pa.
E. & J. SWIGART	Cincinnati, Ohio
HAMMEL, RIGLANDER & CO.	N. Y. City

RANLETT & LOWELL CO.

SOLE MANUFACTURERS

Jewelers' Building BOSTON, MASS

JOHN AUSTIN & SON



Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R. I.

We Do Our Own Smelting.



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland





Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00. 1 doz. asst. sizes solid 10k gold, $3.75. 1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

Established 1879 Manufacturer of

LOUIS W. HRABA **Fine Leather Goods**

29 East 19th St., New York Exclusively for the Jewelry Trade

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK.

application of these simple criteria. But when he attempted to formulate a precise definition of porcelain, as a separate class of ceramic wares, he had soon to recognize his inability to grasp with the difficulties of the task. Some of the intrinsic qualities of porcelain also belonged to other kinds of vitrified compounds, admittedly of a very different order. For instance, whiteness and translucency were conspicuously apparent in opaque glass and in certain enamels. On the other hand, the celadon porcelain of early Chinese manufacture was neither white nor translucent. It had been demonstrated that the Persian faience, when submitted to a much higher degree of heat, became translucent porcelain.

Were we to adopt, perhaps, the most acceptable definition among those which had been proposed which said that "Porcelain is technically characterized by an incipient vitrification of the whole mass," stone ware —made of plastic clay semi-vitrified throughout—would have to be placed into a class of pottery from which it differed obviously through the coarseness of its texture and the peculiar nature of its glaze.

Unlike the majority of artistic handicrafts, the making of porcelain was not of such an obscure origin that its birthplace could not be fixed at least within the bounds of a limited geographical area. Considered in chronological order, the history of porcelain comprised three distinct phases, which could be described as the periods of invention, imitation and vulgarization. The first period opened at the time when the Chinese potters conceived the idea of associating the kaolin—a white body which had so far been of little use to them on account of its refractory nature—with the *pe-tun-tse*, or felspar, a fusible rock found in the same bearings. From that day porcelain had come into existence, and one might say, in passing, that no true porcelain had ever since been manufactured either in China or Europe which had not a mixture of kaolin and felspar as its fundamental basis.

The second period, that described as the period of imitation, occurred when a radical transformation took place in European countries of the ways and means of obtaining a white and translucid ware, this being in response to the ardent admiration excited by the marvelous importations which came from the Far East. The European potter was in complete ignorance of the materials which entered into the constitution of the ware, and the chemist supplied him with a choice of artificial compounds which permitted the production of a highly satisfactory substitute. Technically speaking, there was nothing in common, despite their outward resemblance, between this artificial, or soft, porcelain, as it was usually called, and the genuine Oriental ware of which it was an excellent, but incontestably fictitious representation.

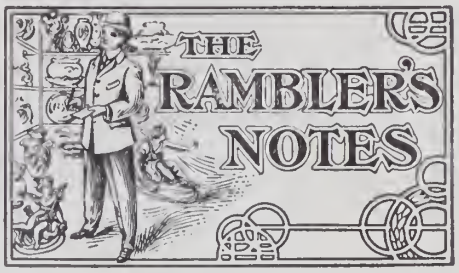
With regard to the last of the three periods, that described as the period of vulgarization, this occurred when the processes of manufacture were mastered in Germany, and spread far and wide, superseding the complicated and unreliable methods which, from a practical point of view, were no more than clever makeshifts. From this point the making of porcelain became a comparatively facile business. Many potters embarked in it, and whereas, so far, the adoption of porcelain as one of the indispensable requisites of a well appointed household had remained the privilege of the wealthy, now it was placed within the reach of all.

The speaker here gave a survey of the march and progress of the art of porcelain making during the three periods to which he had alluded. Dealing with the origin of porcelain, he said that although tradition had it that porcelain had been manufactured in certain localities since very remote, indeed prehistoric ages, this misty notion was gradually losing ground. While there could be no doubt that certain uncouth earthenware vessels were made in very ancient times, the question was whether these legendary vessels were anything else but primitive stoneware. As a matter of fact, there was reason to believe that the immaculate and diaphanous porcelain decorated in azure blue, the well defined types with which our conception of the finest form of Chinese manufacture was closely associated, was probably not produced before the beginning of the 14th century. It was at that epoch that the first specimens of it were introduced into Europe.

On the last point, dealing with the period of vulgarization, the speaker referred at some length to the advance of the industry in Germany and France, and spoke of the rapid revolution which occurred on the discovery of apparently inexhaustible mines of kaolin within a short distance of Limoges. Successful trials of the materials were made at Sèvres in 1768, and from this point the manufacture spread so rapidly that at the end of the 18th century no fewer than 30 factories were started in Paris alone.

In England, after Cookworthy had made his discovery of the required china clay and stone, although results, technically successful, had been obtained at Bristol and at Plymouth, the manufacture of hard porcelain could never take root. The addition of these two important factors in the development of British industry could not, however, be overestimated, and it was needless to expatiate upon the part that kaolin and felspar, obtained from Cornwall, when associated with the phosphate of lime of bones, had played in the settlement of the composition of British china. So satisfactory had proved the methods initiated at the beginning of the 19th century, and followed ever since without material alterations, that we need not apprehend the necessity of having to discard them in favor of very superior processes for a long time to come.

Bernard Moore proposed a vote of thanks to Mr. Solon for his past services to the society. In doing so Mr. Moore said that for many years Mr. Solon had been known as one of the most leading men in the ceramic world. He knew of no one better known all over the world than their retiring president. They had looked with pleasure at the marvelous productions which, through his medium, had been given to the world, and which would live as a credit to the ceramic industry of the ages. Mr. Williams, in seconding, said Mr. Solon had been an exemplary president, and had attended every meeting during his terms of office.



VASES FOR SUMMER TRADE.

TALL and graceful vases for the reception of Summer flowers are always an attractive offering for the jeweler to have on hand during the hot months, when the abundance of flowers makes the demand for a suitable holder most felt. A variety of patterns are shown at the different salesrooms from which the jeweler can make a selection. Among those who have attractive offerings is Julius Palme, 40 Park Pl., New York. His display includes a tall flower vase in ruby and white glass and decorated with a spray of roses in their natural color, showing the green of the leaves as a background for the more dainty tint of the flowers. The dainty color of the ruby glass at the top of the vase blends nicely with roses or other flowers having that peculiar dainty pink. Novelties shown by this house include a pipe and cigar tray decorated with a gilt pipe and flowers in colors. Another ash tray is shown which represents a butterfly in white and gold. The effect is distinctly pleasing.

*

JEWELRY DESIGNS ON CHINA.

ON exhibition at the American salesrooms of Josiah Wedgwood & Sons, Ltd., 25 West Broadway, New York, is a most attractive line of china suitable for the jewelry trade. Plates with double acid borders and hand-painted wreaths, showing flowers in their natural colors, are prominent, as are other plates shown with acid gold rims into which are knit roses; between the large flowers are smaller ones so arranged as to form a most attractive decorative design. The house is at present getting out plates with acid gold borders which will have as a part of the decorative scheme a representation of jewels in their natural colors instead of flowers. The designs will include jewelry forms as brooches, showing pearls, sapphires, etc., set in the natural way. The jewel effects will be set into the border pattern of the plates. Samples of these goods are expected about Oct. 1, and the full line will follow later.

THE RAMBLER.

It was reported, last week, from Cleveland, O., that Charles Rogers, had at the door of his home, 1222 Walnut Ave., N. E., about 2 P. M., on the morning of July 21, been assaulted by two men and women who, after they had choked him into unconsciousness, robbed him of jewelry valued at $200 and about $130 in currency. When found, Rogers was in a precarious condition, his skull having been fractured in his fight with the robbers. His throat was also torn and his condition is critical.

Read this unsolicited endorsement.

From the *Detroit Free Press*, July 1, 1908.

NOTED AUCTIONEER IN DETROIT

Seller of the Sturgeon Stock Famous in His Line of Work

Many of the thousands that have attended the great auction sale of the stock of W. A. Sturgeon & Co., jewelers, will be interested to know something of the man that brought this sale to such a successful conclusion. It requires no special talent to sell average merchandise at auction, but in selling a stock as fine as that carried by Sturgeon & Co., a man of more than ordinary ability is needed. The magnificent collection of precious stones, the products of famous silversmiths, objects of art, etc., that comprise the largest stock of its kind in this section of the country, were described and sold by Mr. Hand in a manner both interesting and instructive. Never before has such a representative audience been collected at an auction sale in Detroit. This was due not alone to the high standing of the firm, but to the manner in which the sale was conducted. A raised platform built on the main floor of the store enabled the ladies to be comfortably seated and see each article exhibited and sold. The auctioneer, Mr. James L. Hand, is a resident of New York, a son of the editor of a leading daily paper of New Jersey. On finishing his college course he traveled much, visiting the countries famous for the production of the various arts, so that on embarking in the selling of high class jewelry, art wares, etc., at auction fifteen years ago, he found himself well equipped for the work. His eloquence and wonderful descriptive powers hold his audience interested and at the same time command confidence in the quality and value of the articles offered. The demand for Mr. Hand's services calls him to all the important cities of the country, and when asked the other day as to his opinion of Detroit, said: "It is the most beautiful city in the country and wherever my business shall call me, will sound its praises as the city where 'Life Is Worth Living.'"

Some of the Reasons That Have Made Hand the Leader of Jewelry Auctioneers:

His knowledge of precious stones, high class jewelry and art wares.

He knows how to address an intelligent audience and sell goods without exaggeration or misrepresentation.

He does not ask the jeweler to allow a cheap assistant to conduct his sale. He has no assistants. Assistants are usually men without individuality and cannot "make good."

He carries no goods to "sweeten" your stock. If you need them your jobber will supply you.

He guards your reputation and leaves you with more friends than before your auction.

The successful auction to-day must be conducted on lines up-to-date, so beware of the old timer with antique methods. Before you select your auctioneer send for my booklet on auctions. It gives references from leading jewelers and wholesalers of this country.



JAMES L. HAND

America's Leading Jewelry Auctioneer

14 MAIDEN LANE

NEW YORK

L. LELONG & BRO.

GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE

Frank Dederick. *Established 58 Years.* **James E. Dederick**

James H. Dederick's Sons,

Assayers and Bullion Dealers.

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars
Small rolling for the trade.

ALL QUALITES OF GOLD AND SILVER SOLDER.

16 Maiden Lane .. .. NEW YORK.

We buy Old Gold and Silver.

ARTHUR MARSON

INC.

MAKERS OF

Swivels, Spring Rings, Snaps and Specialties in the Line, in GOLD and PLATINUM

Manufacturers of the

SMALLEST SPRING RING

on the market for Neck Chains

SEND FOR SAMPLES

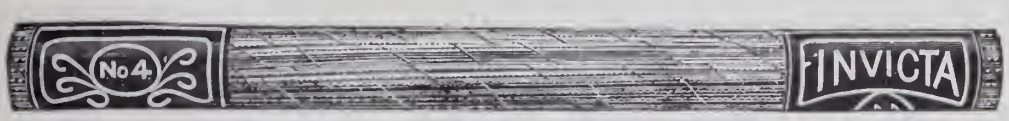
23 MARSHALL ST., NEWARK, N.J.

PATENTS

obtained on inventions and designs. Trade-marks, prints and labels registered.

R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D.C.

Nothing New Under the Sun?



Oh Yes, There Is! **"INVICTA" SAWS** Are New. Order a Gross and Try Them and Be Convinced

WILLIAM DIXON, Incorporated, 39 John St., New York

Formerly F. W. Gesswein Company

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c...

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c.	" "	10 K. 40c.	" "
18 K. 72c.	" "	8 K. 32c.	" "
16 K. 64c.	" "	6 K. 24c.	" "
14 K. 56c.	" "	4 K. 16c.	" "

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.		14 K. 66c. per dwt.	
10 K. 50c.	" "	16 K. 74c.	" "
12 K. 58c.	" "	18 K. 82c.	" "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

CRUCIBLES



Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street,
NEW YORK.



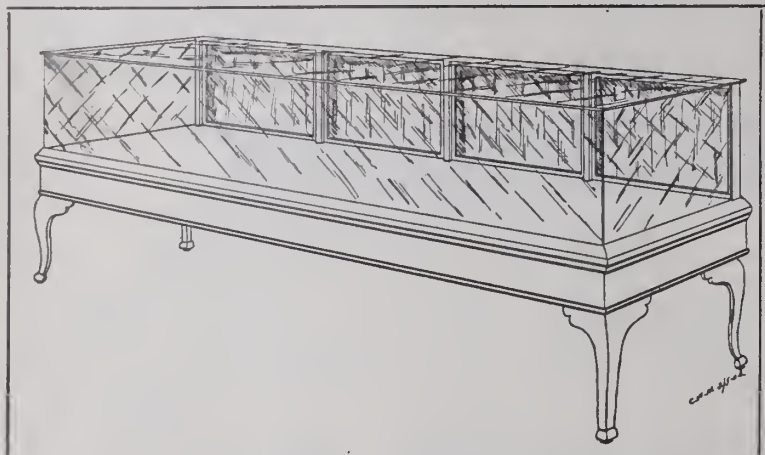
SEND YOUR SWEEPS to the

Cincinnati Gold & Silver Refining Co.

REFINERS, ASSAYERS AND SMELTERS
Office, 523 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO
Highest Price Paid for Gold, Silver and Platinum Platinum and Gold Filings Refined by the Russian Method

PLATINUM
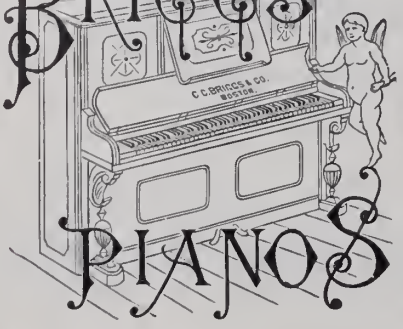
AMERICAN PLATINUM WORKS
NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS
NEWARK, N.J.



"FOR A QUARTER OF A CENTURY"
We have been manufacturers of
High-Grade Jewelry
Fixtures
Correspond with us before placing your orders

ALEXANDER H. REVELL & CO.
Rees, Dayton, Eastman and Hawthorne Streets,
Chicago, Ill.

BRIGGS PIANOS



PIANOS
are just what you need to quickly increase your income. Briggs pianos have a wide reputation of 40 years and need no elaborate argument to sell them. Special attention given to small accounts of reliable concerns.

BRIGGS PIANOS may be seen at the New Ditson Building, 8 East 34th Street, New York City

BRIGGS PIANO CO.
Established 1868 BOSTON, MASS.



$3000 To $10000 A WEEK IN YOUR CASH DRAWER

We can sell for you at auction from Three to Ten Thousand Dollars per week any time of the year.

We can sell all your dead Stock.

We will make you a satisfactory profit above all expenses of the sale.

We will teach you methods of advertising and merchandising that will be worth thousands of dollars to you in your future business.

We never sell shoddy or cheap goods, neither do we misrepresent or make misleading statements about the goods we sell.

We sell your goods; the kind of which you wish to dispose.

Allow us to send you the evidence - facts and figures - backed by the evidence of those we have served - to prove the character of our work.



MITCHELL & TILLOTSON
JEWELRY AND ART GOODS AUCTIONEERS
35 MAIDEN LANE, NEW YORK

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.
Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, AUGUST 12, 1908. Vol. LVII., No. 2.



Beautiful Casket Presented to the Prince of Wales by the Citizens of Quebec.

(*See Text on Page 53.*)

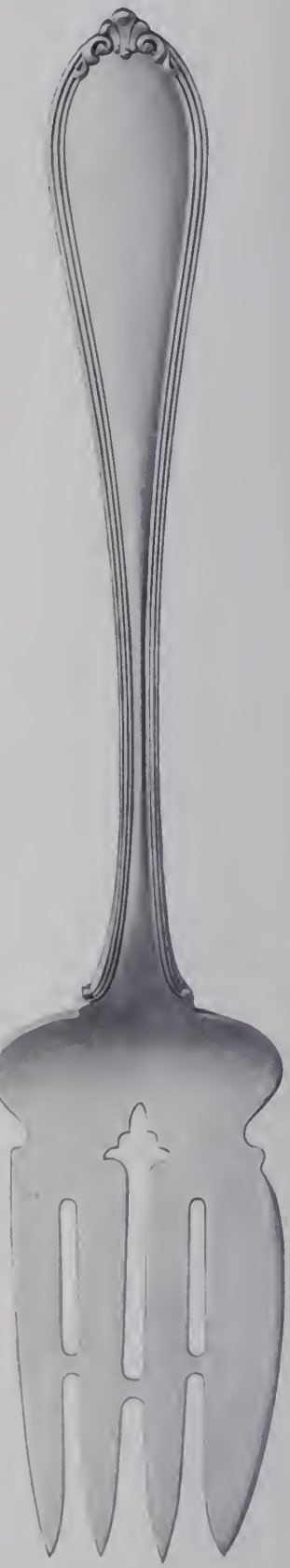
ALVIN SILVER

A New Pattern of Sterling Silver Flatware

THE "EVANGELINE"







ALVIN MFG. CO.

Silversmiths

NEW YORK

The Three Candidates that have always polled large majorities are

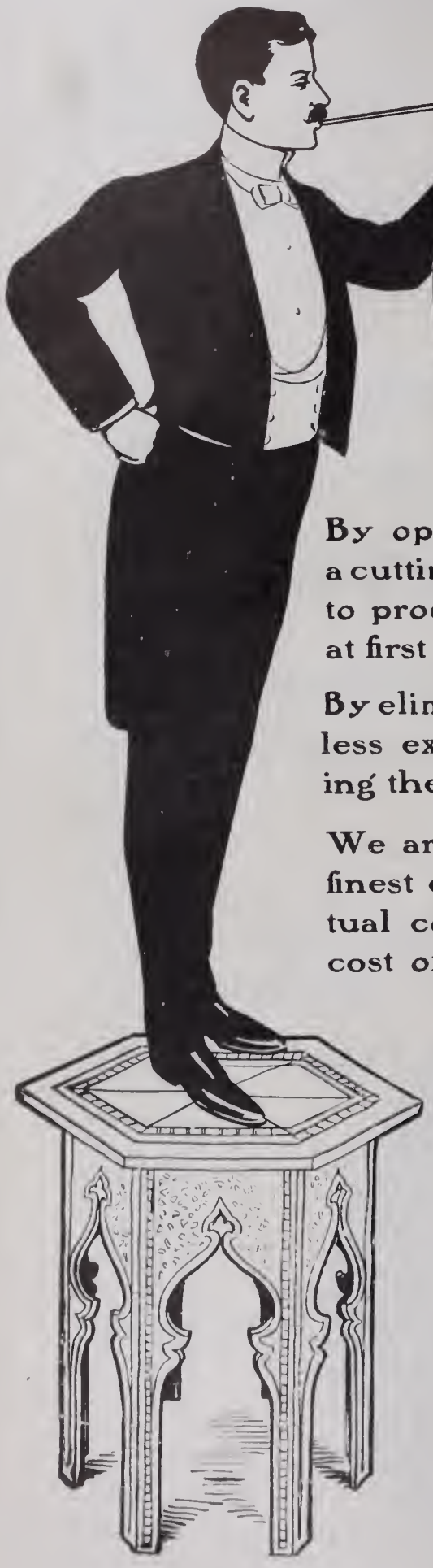
Fahys "Permanent"
Fahys "Bristol" and
Fahys "Montauk"

If the retail jewelers will vote for this trio they will be sure of a successful and prosperous business.

All of our cases are made with our patent one-piece pendant, eliminating all solder. This patent is controlled by us exclusively.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



J.R. WOOD & SONS DIAMONDS

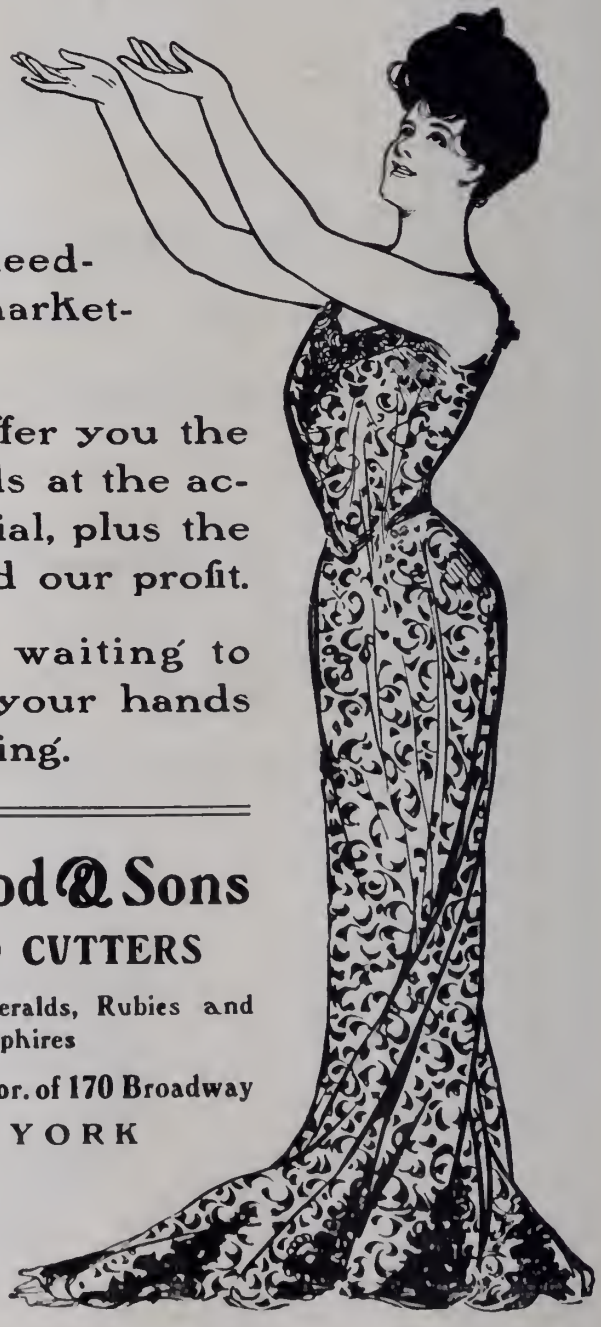
A Full-Blown Success

By operating a cutting factory to produce goods at first cost.

By eliminating all needless expenses in marketing the goods.

We are able to offer you the finest cut diamonds at the actual cost of material, plus the cost of cutting and our profit.

They are waiting to drop into your hands for the asking.



J. R. Wood & Sons

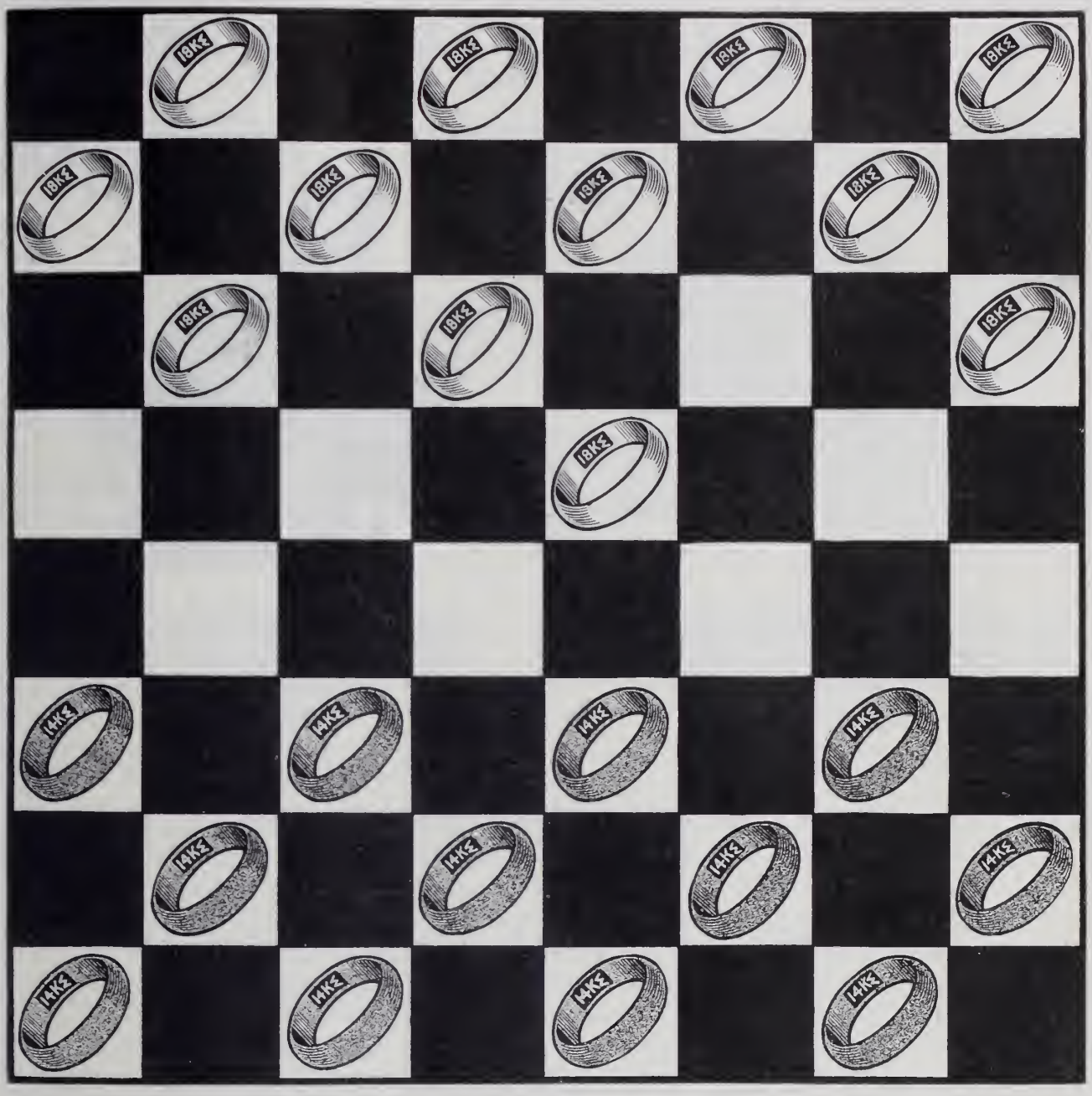
DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane, Cor. of 170 Broadway

NEW YORK

AN OLD FAVORITE



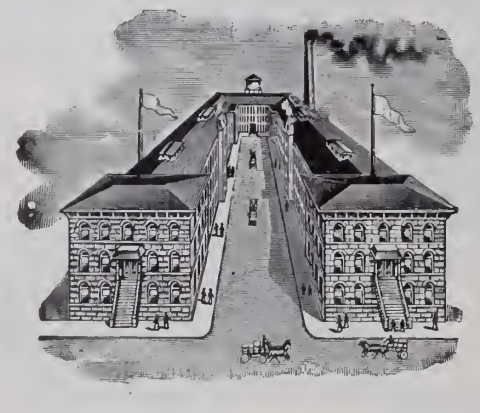
Some want 18Kt. wedding rings, and some want 14Kt. We have them—all weights, shapes and sizes. The best rings made, and for the least money—small wonder they are the favorite wedding rings.

J. R. WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Corner of 170 Broadway NEW YORK

S. O. BIGNEY & CO.





MIRROR FINISH

is the name which has been given to S. O. Bigney & Co.'s

HIGH GRADE GOLD-FILLED CHAINS

on account of the beautiful finish. After the links are soldered the gold is somewhat porous. In order to get a perfect finish, the only method known to the art is the method of burnishing. This we apply to our chains. It closes the pores, hardens the surface, gives the mirror finish, and will add one-third to the wearing life of the chain. This method makes for durability and excels all other processes of hardening finish.

Every retailer should have a good stock of our high-grade, gold-filled, mirror-finish Chains, Fobs and Bracelets.

We Make Bracelets of Every Description

Oval and Square, Side Swing and Hinge, beautifully finished and embossed. Pleasing to the eye, and rapid sellers.

Office and Factory, Attleboro, Mass.

New York Office, 3 Maiden Lane


No. 69.

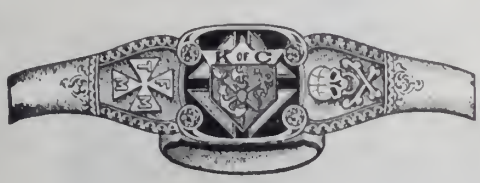

No. 48.


No. 40.


No. 61.


No. 64.


No. 63.


No. 71.


No. 67.


No. 73.


No. 51.


No. 44.


No. 66.


No. 99.


No. 22.

When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

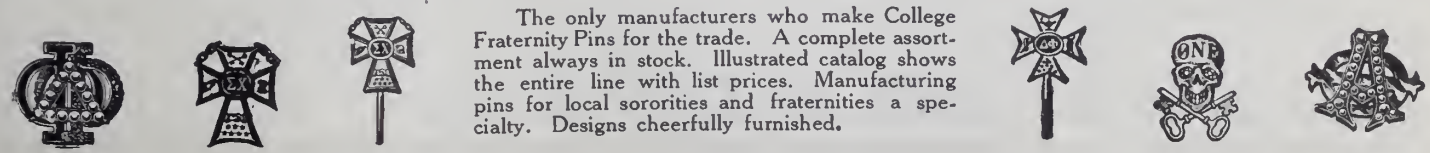
WENDELL AND COMPANY

The Special Manufacturers for the Retail Jewelry Trade

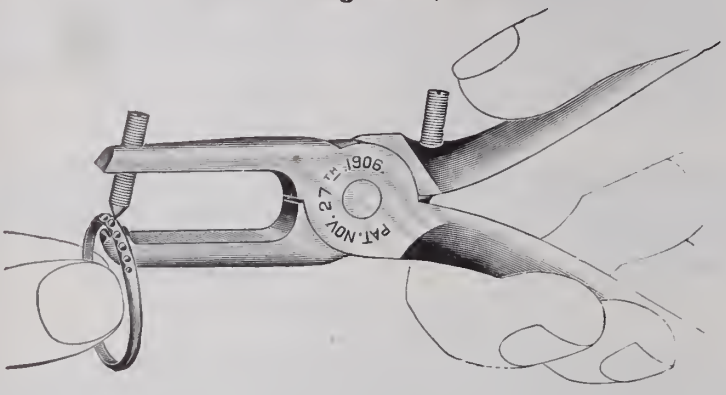
47 JOHN STREET, NEW YORK — 57 WASHINGTON STREET, CHICAGO



The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.



Pearl Setting Plier, No. 327



This tool should prove a useful addition to any jeweler's outfit. It is intended for setting half pearls or other stones of similar shape, which are imbedded in gold or other metal. It is used for cutting a burr and forcing it against the stone, either in brooches or rings, thereby holding the stone securely without liability of the tools slipping or breaking the stone, as is often the case with the use of other tools. The lower jaws are half round, to conform to the inner shape of rings. The work can be done more perfectly and under better control than with gravers or other tools used heretofore.

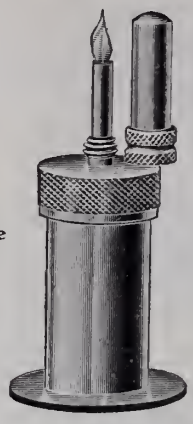
Made of best Swedish steel, nicely nickel-plated.

Price, each, $1.25

Randall Jewel Lamp

Cut is full size

Price, each, 50c.



Especially designed for work where very small flame is essential and very desirable when cementing roller and pallet jewels, for drawing temper of pivots and annealing small parts of watches. Made of brass full nickel plated. Has rubber washers inside of cap and under the hood to avoid leaking and evaporating.

Phesay's Two-In-One Soldering Tweezer

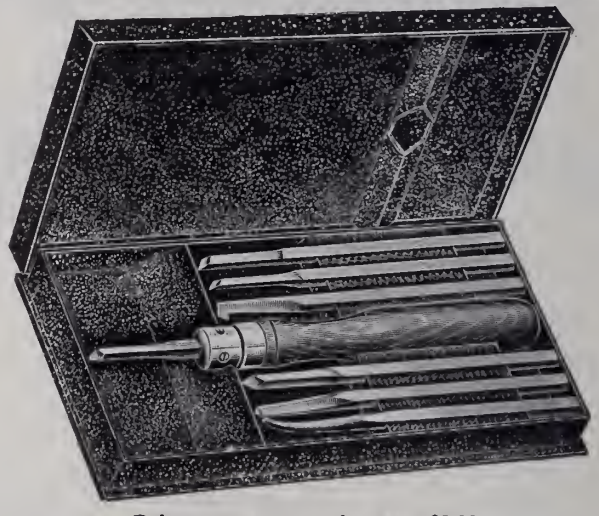


Price, each, 75c.

By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One, Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

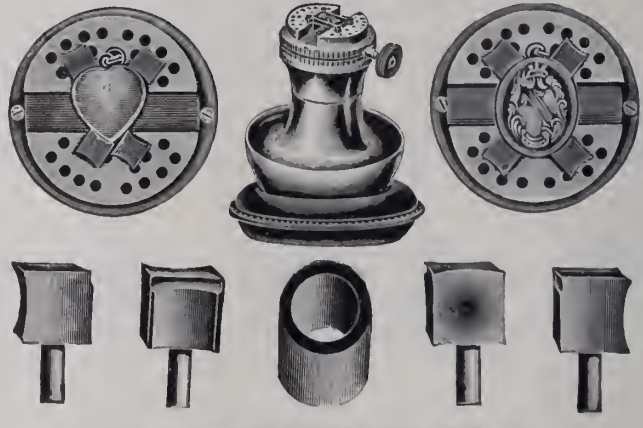
Guaranteed "E.F.B." Turning Gravers No. 33



Price, per set of 7, in case, $3.00

The finest set of gravers on the market. Handle is of the finest cocobolo, fitted with nickel plated socket in which the gravers can be moved in or out as desired. The two set screws hold the graver rigid and prevent rocking or chattering. They will be appreciated by all users of fine tools.

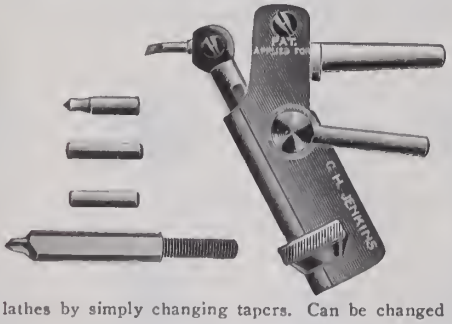
"Ideal" Pins for Engraving Blocks



Per set of 4 with 4 pure rubber tubes, 50c.

The faces are milled to various shapes to take regular and irregularly formed articles. The few illustrations show their possibilities. Four pure rubber rings are furnished to slip over the pins when very delicate and highly polished articles are to be clamped. Made for all Standard Engraving Blocks. Please state name of Block when ordering.

Improved Turning and Jeweling Attachment No. 33



New Features

Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

And Other Good Points

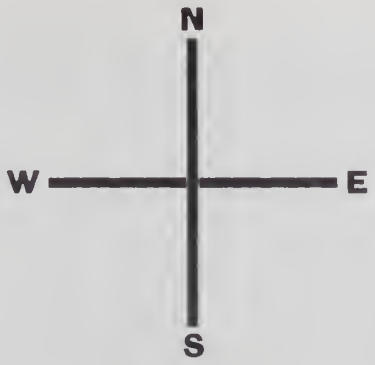
One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, $4.50**

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO. 47-49 Malden Lane New York



The Sea of Watch Cases

SO MANY Watch Cases are on the market that care is needed to choose the best. It is easy to ***call*** a product a 25-year case — but the question is, is it? You can't tell by the looks. Your dependence is on the Guarantee; and it is the maker's name, standing and reputation that give the Guarantee weight. There is Safety, Satisfaction and Profit in handling the

WADSWORTH 25-YEAR "PILOT"

It will steer a true course, away from the rocks and shoals of watch-case perplexities. It will stay at the helm for the whole 25-year voyage and come to port smiling when the time is up. Take your bearings without delay. Don't drift about in the "sea of watch cases" when you can get our 25-year "Pilot." Designed for beauty; built for wear; priced for profit. All aboard!

"A QUARTER OF A CENTURY"

The Wadsworth Watch Case Co.

NEW YORK
49 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

ANNOUNCEMENT

IS MADE

Of the Following Described New 16 and 18 Size Movements, Named

JOHN C. DUEBER



16 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, bridge model, 17 extra fine ruby and sappbire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, *round arm polished center wheel,* patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figurcs, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality *"Hampden"* mainspring and *double roller escapement.*



18 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet bairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality *"Hampden"* mainspring, and *double roller escapement.*

These grades have been made according to specifications suggested by one of the largest General Inspectors of Railroad Watches, and we confidently recommend them to meet the most exacting requirements for Time Service.

The Hampden Watch Co.

CANTON, OHIO

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY

Watches

and only

Watches

To the Legitimate
RETAIL JEWELER

"The Watch House"

RETTIG, HESS & MADSEN

We want
Your
Mail Orders

72 Madison Street

CHICAGO, ILL.

We prepay Express Charges and ship the same day order is received

A HIGH GRADE CATALOG

Full Particulars and Samples FREE

Is Bound to Increase Your Business and Make Your Store the Leading One of its Kind in Your Community



STORE OF C. E. DICKINSON, GARDEN CITY, KANSAS.

Read Our Customers' Letters

GARDEN CITY, Kans.,
Jan. 11th, 1908.

THE ARNSTINE BROS. COMPANY,
Cleveland, O.

Gentlemen:—After comparing my '07 December trade with other merchants' trade, considering financial conditions as they existed, I am satisfied my Catalogs gotten from you helped my trade fully 25 per cent. I am well pleased with the results I received from them. Yours truly,

C. E. DICKINSON.

This firm used The Arnstine Bros. Company Catalogs in 1907, and have again placed an order for 1908.



EXTERIOR VIEW OF OUR STORE.



VIEW DOWN THE CENTER AISLE.

STORE OF THE RUSHMER JEWELRY COMPANY, PUEBLO, COLORADO.

PUEBLO, Colo., January 12, 1908.

THE ARNSTINE BROS. COMPANY, Cleveland, Ohio.

Gentlemen:—Replying to your inquiry of January 8th, relative to the results we obtained from the use of your catalogue for the holiday season just passed, we are pleased to say that the results we had were quite satisfactory to us, and in spite of the depression existing at that time our sales showed an increase over the previous year. We received quite a number of mail orders and believe we will, in time, secure a large increase of out-of-town customers.

We will want the catalogue again this year.

Yours very truly,
THE RUSHMER JEWELRY COMPANY.

This firm used The Arnstine Bros. Company Catalogs in 1907, and have again placed their order for 1908.

We have Salesmen in every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

When Our Traveler Calls

He Will Show You Our

14 K. Gold Watch Cases

P. P. and E. T.
Engraved
Raised Ornamented
Single Stone Diamond
Cluster Diamond
Satin and Roman

All Sizes

S & CO

Registered Trade-Mark

10 K. Gold Jewelry

Brooches
Scarf Pins
Sleeve Links
La Vallieres
Lockets
Necks and Lorgnettes

Looks Like 14 K.

Our Stock of Watches is Complete

Movements and Cases will be scarce this fall, and we have anticipated our wants. Therefore, we are in a position to fill orders promptly.

Elgin	14 K. Gold	Nickel
Waltham	Crown	Silver
Howard	Crescent	Chronographs
New York Standard	Boss	Excelsior
Evanston	Royal	5 and 10-Year Cases

And don't forget the **10 K. Gold Jewelry line**

Sproehnle and Co.

Pronounced "*Sprainly*"

42 Madison Street
Heyworth Building

Chicago

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEW YORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, AUGUST 12, 1908 Vol. VI. No. 12

In less than two weeks we shall open our SIXTH ANNUAL EXHIBITION, which will continue at our offices from August 24th to 29th, inclusive. Our preparations for this display began about six months ago and are now almost completed. We earnestly urge those Jewelers contemplating a visit to New York so to arrange their trip as to make it convenient to attend this important Exhibition. We shall not dwell upon the merits of the goods to be displayed, but shall leave it to the discrimination and judgment of the visitor to discover these merits for himself.

If we can be of any service in securing proper accommodations for you when you visit New York, advise us and the matter will receive our earnest attention.

POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."



Every Trade-Mark

found on our ware is known to the trade as representing the highest quality and perfect reliability in

SILVER PLATE
STERLING SILVER
AND
CUT GLASS

Variety in style and pattern is made possible by the fact that we are supplied by so large a number of factories, each producing goods individual and distinctive.

OUR FACTORIES

THE BARBOUR SILVER CO.,
Factory A,
Sterling and Plated Hollow Ware.

THE DERBY SILVER CO.,
Factory B,
Plated Hollow Ware.

THE HOLMES & EDWARDS SILVER CO.,
Factory C.,
Sterling Inlaid, Plated and Unplated Flat Ware.

MERIDEN BRITANNIA CO.,
Factory E,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

THE MERIDEN SILVER PLATE CO.,
Factory F,
Plated Hollow Ware.

THE WM. ROGERS MFG. CO.,
Factory H,
Plated Flat Ware.

ROGERS & BROTHER,
Factory J,
Plated and Unplated Flat Ware.

THE ROGERS & HAMILTON CO.,
Factory K,
Plated Flat Ware.

SIMPSON, HALL, MILLER & CO.,
Factory L,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

WILCOX SILVER PLATE CO.,
Factory N,
Sterling and Plated Hollow Ware.

THE WATROUS MFG. CO.,
Factory P,
Sterling and Plated Hollow Ware.

THE MERIDEN CUT GLASS CO.,
Factory T,
Rich American Cut Glass.

If you have not seen our enlarged warerooms, call—whether you buy or not. If you've been once, come again.

International Silver Company

9-19 MAIDEN LANE 18-22 JOHN ST. (FULTON ST. SUBWAY)

New York



A NEW WHITING PATTERN

The "Madam Jumel"

The Whiting Company's new pattern, the "Madam Jumel," while thoroughly Colonial in its general simplicity of line and reticence of ornamentation, suggests in its pervading grace the spirit of the late 18th Century French Neo-classicism.

It is entirely appropriate, therefore, that a pattern displaying these characteristics should be associated with the name of one who, during Revolutionary time and later, was historically prominent as a social link between her own countrymen and their French sympathizers.

The "Madam Jumel" is produced in a complete line of spoons, forks and fancy flatware, and will be ready for delivery September 15, 1908.



WHITING MFG. COMPANY

Silversmiths

Broadway and Nineteenth Street

New York

San Francisco, Cal.
717 Market St.

TRADE W MARK

STERLING

ESTABLISHED 1854. INCORPORATED 1893.

Original and Exclusive Designs



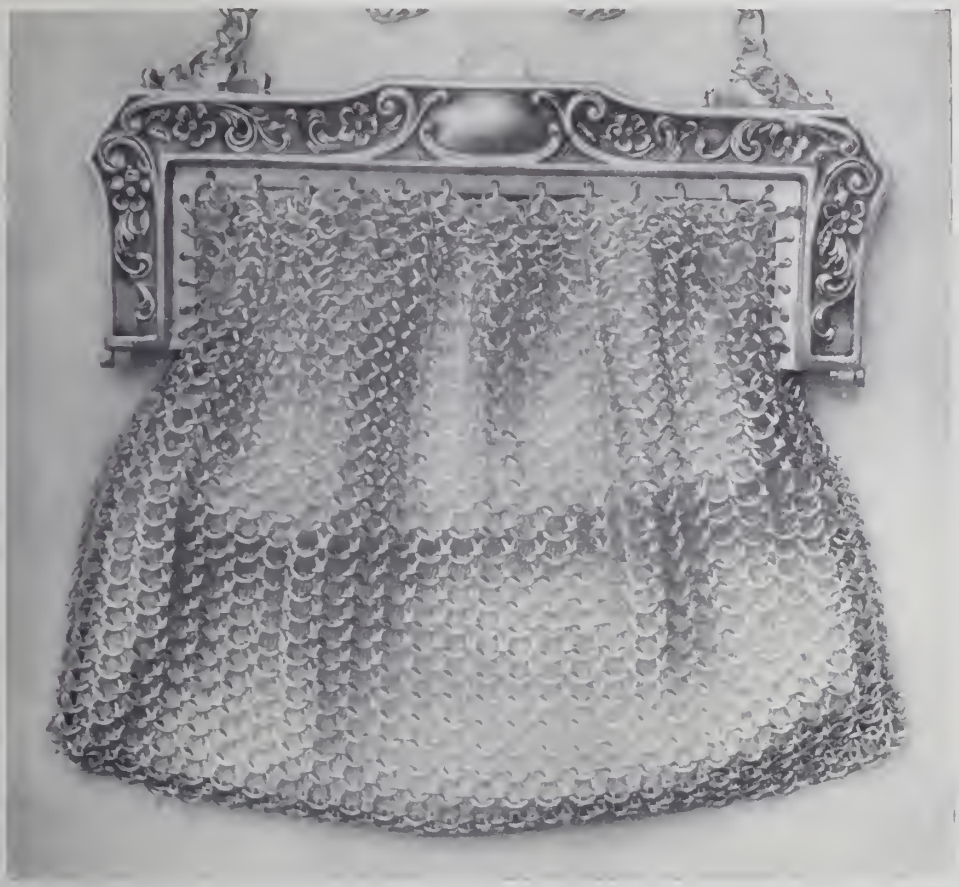
JUERGENS & ANDERSEN CO.

Diamonds.

MAKERS OF FINE JEWELRY.

92 to 98 STATE STREET, CHICAGO.

23-25 LOOIJERSGRACHT, AMSTERDAM, HOLLAND



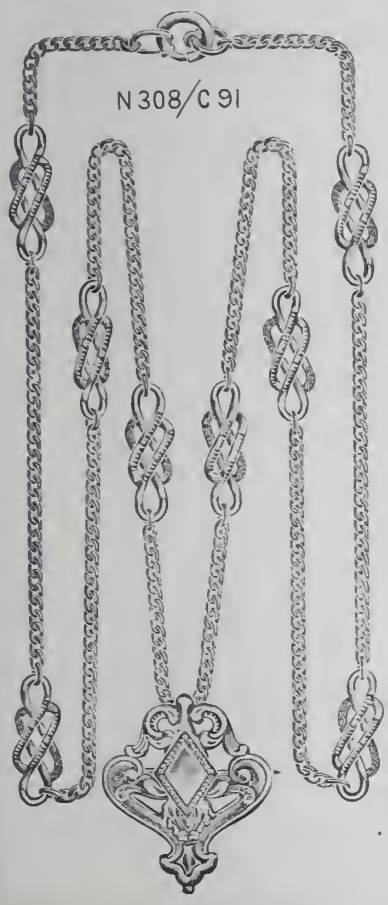
Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co.
New York Office
7 Maiden Lane
MASS.

BATES & BACON

Attleboro, Massachusetts



Something New for the Watch or Locket!

Ladies' Safety Neck Chatelaine

NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street



The Leading House for High-Grade Gold-Filled Chains, Lockets and Bracelets



TRADE MARK.
STERLING 925/1000

THE EXCELLENCE OF SMITH SILVERWARE

TRADE MARK.
STERLING 925/1000

Is not confined to its beauty in design and finish but to the general skill and workmanship that enters into the making of every piece of Flatware, Hollowware or especially designed products. Originality, quality, and material have gained for this Company an enviable reputation throughout the entire trade.

FRANK W. SMITH CO. Manufacturers of Sterling Silverware GARDNER, MASS.

HERE IT IS AT LAST!



Just what you **have** been looking for and have had calls for time and again. A **German Silver** Wrist Bag with a **Soldered Mesh.** Somewhat higher in price than the unsoldered mesh? Of course! But you can now sell a bag that will not break and one you can guarantee. Twelve patterns, 4", 5", 5¾", 6", 6¼" widths.

We are still headquarters for high grade Sterling Silver Bags, and have also added a line of Change Purses.

Our goods are made on honor; we believe with Ruskin that "A composition for cheapness, and not for excellence of workmanship, is the most frequent and certain cause of the rapid decay and entire destruction of arts and manufactures."

R. BLACKINTON & CO.

Established 1861 TRADE HB MARK SILVERSMITHS

New York Office
3 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.

Sternau
Coffee-Machine = Good Coffee

The one insures the other. The Sternau coffee-machine has done much to educate the public taste for good coffee. At one time we were perforce content with thick, muddy coffee; now there is no excuse for anything but the clear amber beverage fit for the gods. The Sternau coffee-machine has made this possible. Poor coffee cannot be made with it. All the delicious taste and wonderful aroma is extracted from the bean by the process of distillation. Prospective buyers and competent housekeepers know this. Progressive jewelers are stocking Sternau machines more fully every day, thereby gaining greater sales. Prices and illustrations on request.

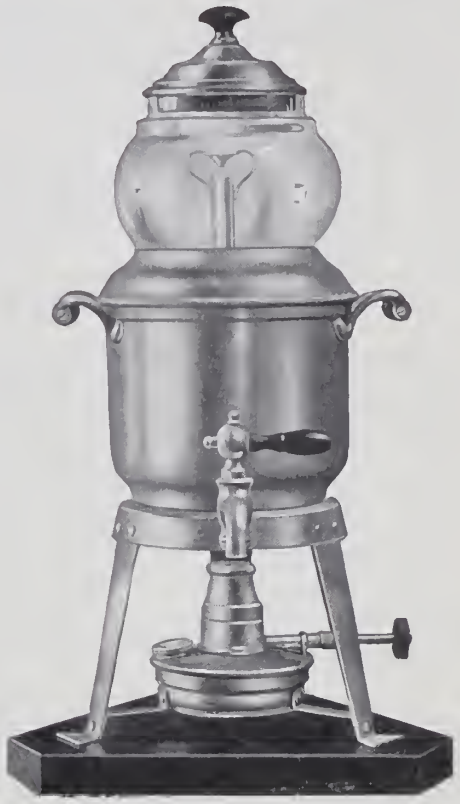
S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines Candlesticks, etc.

NEW YORK SHOW ROOMS
Broadway cor. Park Place
Opp. Post-Office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



MISSION STYLE, No. 1867

LA VOGUE DIRECTOIRE

AN INSPIRING PERIOD

THE EPOCH following the Revolution but preceding the Empire witnessed a marvelous artistic impulse which took its inspiration from Greece, but added the distinctive touch of French genius. This was the period of the Directoire, whose artistic influence during the present season will be of the most widespread character. Jewelry, dress, coiffure, furnishings — everything will feel the impulse. The representatives of this house, in extended visits to France, have made exhaustive studies of the jewelry of the period and have garnered its richest treasures. These creations will delight you, while their moderate prices open splendid avenues to profit. Incidentally, sapphire will be the reigning stone.

D. Lisner & Co.

Creating Importers of
Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

O & B

STANDS FOR THE BEST

ASK YOUR JOBBER FOR

O K B — Line **GOLD RINGS,** Brooches, Scarf Pins, Veil Pins, Baby Pins, Earrings, Studs, Mountings

OB A — Line Extra Fine Seamless Gold Filled Wedding **RINGS**

REGISTERED TRADE-MARK.

Line Superior Quality Seamless Gold Filled Fancy **RINGS**

OSTBY & BARTON CO.

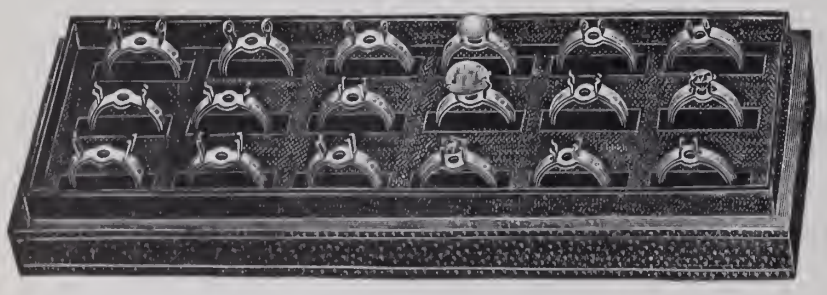
PROVIDENCE - - RHODE ISLAND

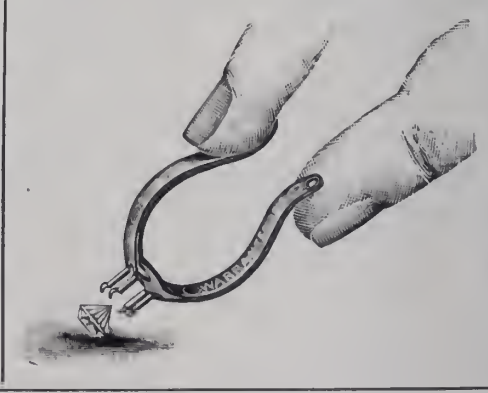
New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

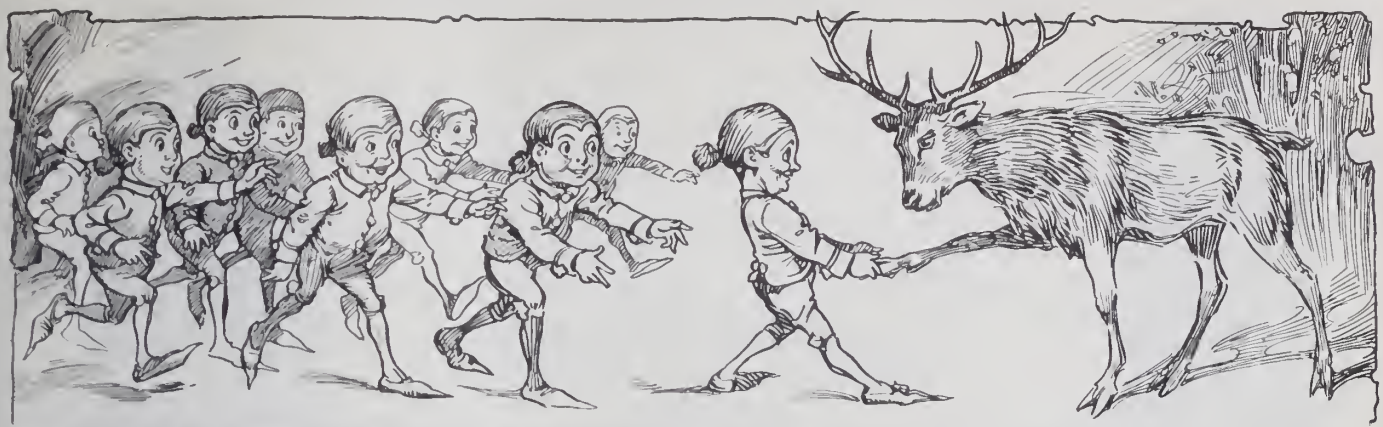
UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,			**$6.00**
" " 12		" "	4.00
" " 9		" "	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York — **Selling Agents for United States and Canada**



THE wearing of elk teeth has been sanctioned by the Grand Lodge and consequently there will be a decided renewal of the demand for these unique charms. You can now push the sale of same and we can supply them in great variety.

The Order also adopted an official design for use on Lodge stationery, etc.; and we have worked out this design in buttons and charms. While the members are not restricted to wearing any special pattern, this is the newest in Elk Goods, and you should have some to complete your stock. There will surely be calls for same. Samples on request.

HENRY FREUND & BRO., 71 Nassau Street, NEW YORK

Our Trade Mark "The Rose" stands for quality and excellence

"Sellers of Sellers"
Elk and Fraternal Order of Eagle Goods a Specialty

MR. RETAILER:

As an absolute fact, we make the largest and most artistic line of RAISED GOLD DECORATED WATCH CASES, in America

and

you can safely pick them for Winners this Fall. Writey our JOBBER for a few SOLIDARITY raised gold cases on Memo., THEN you'll believe the above statement, and see how easy it is to increase your watch business.

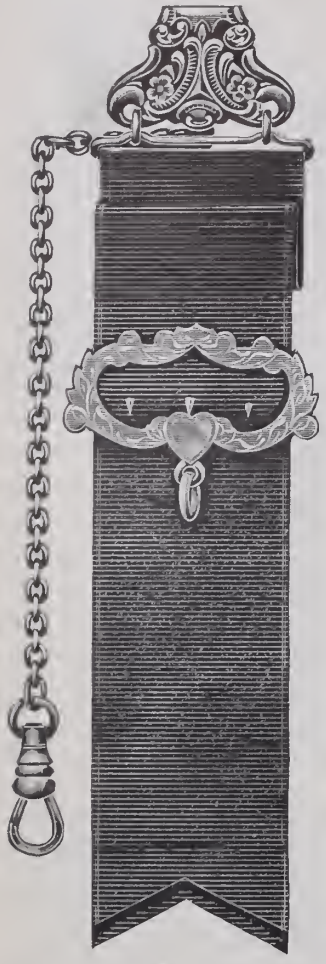
Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER



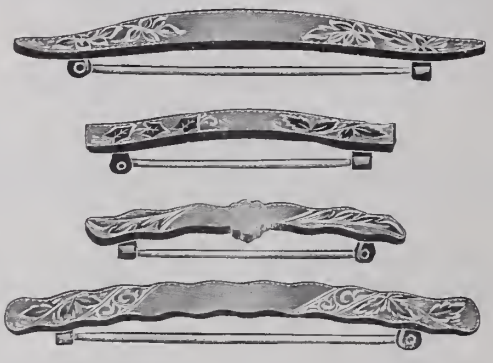
SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed

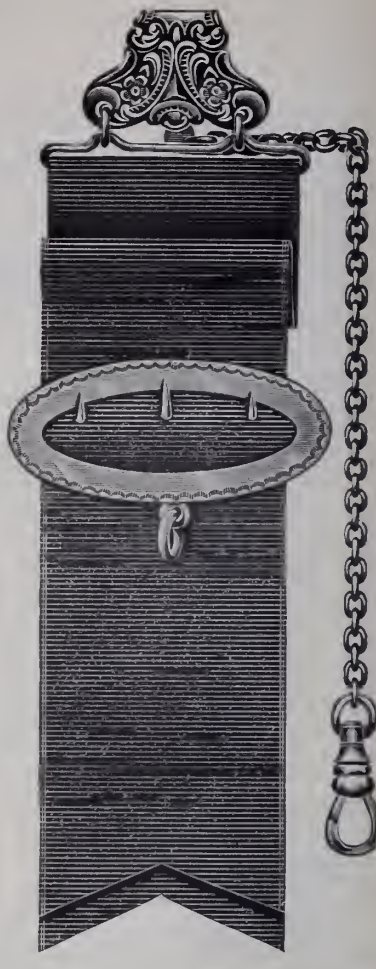
FACTORY - - - - ATTLEBORO, MASS.



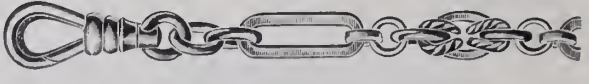
Silk Fobs, Vest and Guards
Lace, Veil, Chatelaine and Brooch Pins
Ear Rings Crosses
Link and Lever Buttons
Studs and Pin Sets

FOR SALE BY ALL JOBBERS

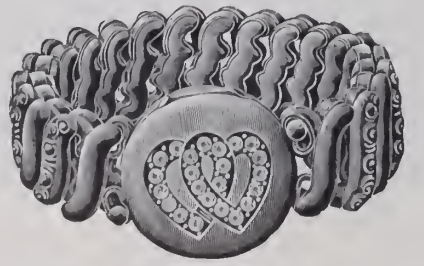
Ask Your Jobber for S. & C. GOLD FRONT GOODS



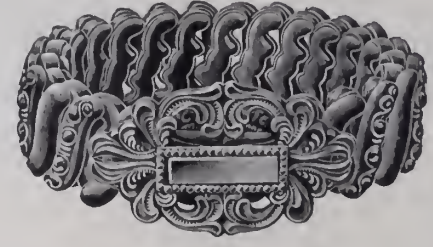
"Best in the World for the Money"



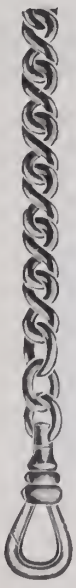
No. 2847



No. A4



No. A46



No. 2762



No. 2901

The stamp, "The D. F. B. Co.," is a guarantee of quality and up-to-date designs. Ladies' and Gentlemen's Chains, Fobs, Lorgnettes, La Vallieres, Hat Pins, Chatelaine Pins and Bracelets.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn E. C.

Attleboro Chain Co.

"LEADERS OF QUALITY"

Makers of Rolled Plate Chains, Fobs, Bracelets and La Vallieres

Ask for the "A. C. Co." Chains and Bracelets if you want the most Up-to-Date Goods on the Market, which are a Standard of Quality and sold at a Moderate Price.



No. 16441



No. 16442.

OUR GOLD FILLED FOB LINE IS A WINNER.

FACTORY:

ATTLEBORO, MASS.

OUR LINE IS NOW BEING SHOWN BY OUR SALESMEN.



Features of Our Line

The **Unique, Artistic** and **Unusual,** together with **Superior Quality, Best Workmanship** and **Perfection in Finish.**

COMBS

Over 500 Designs.

Fine gold filled mountings, comprising all the popular finishes and stones.

This is undoubtedly the finest line of mounted combs in the market.

We Manufacture in **Gold Filled** and **Sterling Silver, Brooches, Hat Pins, Combs, Handy Pins, Waist Pin Sets, Barrettes, Scarf Pins, Veil Pins, Links, Buckles, Sash Brooches, Bracelets** and **Necklaces.**

C. RAY RANDALL & CO., North Attleboro, Mass.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street



We will open up on August 10th

ready for business, and will attend to orders and mail that have accumulated during our annual vacation as rapidly as possible.

¶ We will ask our customers' indulgence for the first few days, as many will want to be served all at once.

FONTNEAU & COOK CO.

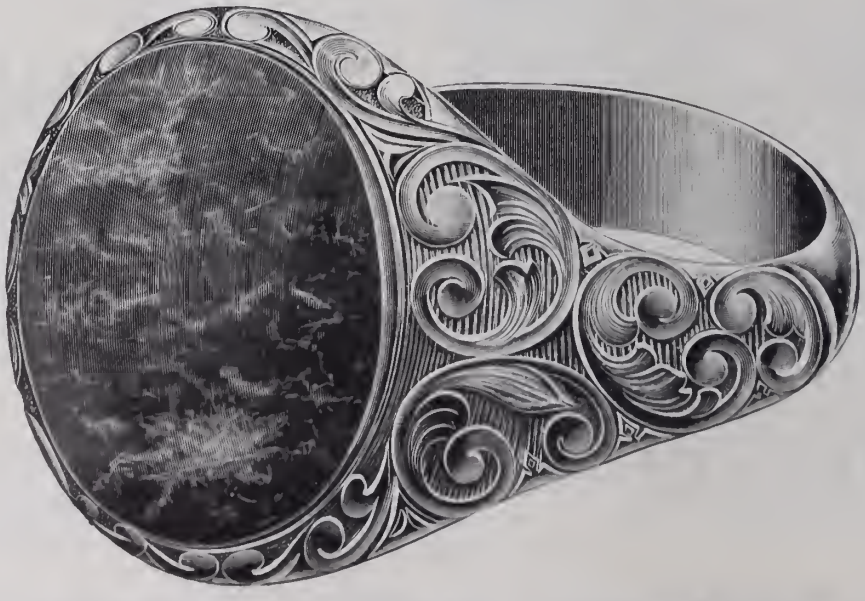
CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.

Hutchison & Huestis Ring Makers

FOR THE JOBBING TRADE

Up-to-date
STONE RINGS
Made in
AMAZONITE
LAPIS LAZULI
OPAL MATRIX
BLOODSTONE
SARDONYX
JADE



SIGNET RINGS
SERPENT RINGS
DIAMOND RINGS
DIAMOND MOUNTINGS

NEW YORK: 3 Maiden Lane CHICAGO: Columbus Building, Harry H. Miller
FACTORY: 185 Eddy Street, PROVIDENCE, R. I.

The American

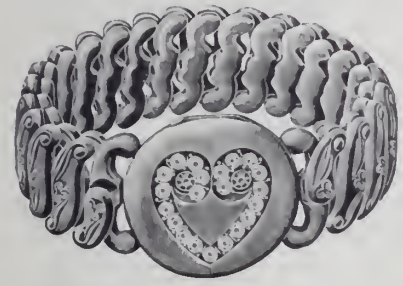
EXTENSION

Queen Bracelets



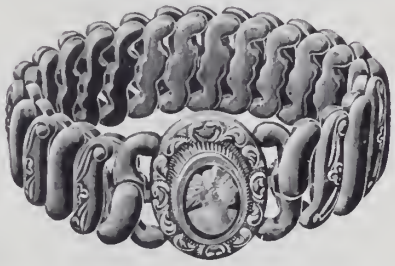
706—Half Chased

Superior in Quality, Workmanship and Finish

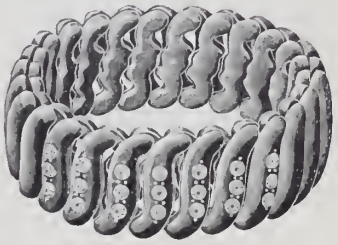


785—Roman Round Locket, 21 White and 2 Ruby; Heart Shape.

Your Jobber can supply you with these upon request



720—Small Oval Cameo Signet



754— 7-Bar, Ruby and White
755—26-Bar, Ruby and White
756— 7-Bar, Olivene and White
757—26-Bar, Olivene and White
758— 7-Bar, Sapphire and White
759—26-Bar, Sapphire and White

Exclusive

HANSEN-BENNETT CO., Manufacturers, Attleboro, Mass.

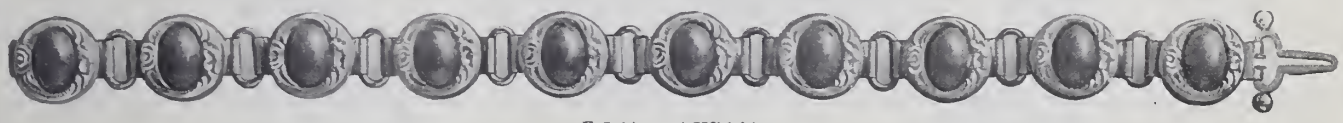
The "GLENNA" REVERSIBLE BRACELET

is the best seller on the market. It is virtually two bracelets for the price of one. Both sides are stone set; made in all semi-precious and imitation stones. Quality and construction guaranteed. The setting does not come in contact with the arm.



Pat. May 19, 1908. B—AMETHYST (Actual Width)

The reversible idea gives double value and appeals to the purchaser as a novelty.



E-7 (Actual Width)



B—CORAL (Reduced one-third)

Combination reversible neck collar and bracelet combined. The bracelet can be detached and worn separately. Four pieces of jewelry in one, set with fancy stones. Ask your jobber for them.

C. D. LYONS COMPANY, Attleboro, Mass.

C. H. Knights-Thearle Co.

IMPORTERS AND WHOLESALERS OF

Everything Needed by the Retail Jeweler

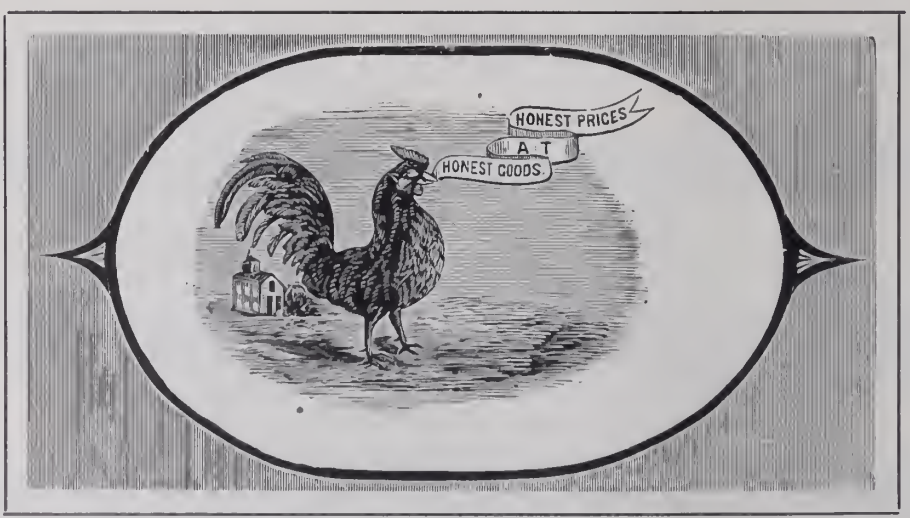
Diamonds
Watches
Jewelry
Clocks
Silverware
Tools
Supplies

AN UP-TO-DATE STOCK

Columbus Memorial Building :: :: CHICAGO, ILL.

ESTABLISHED 1873 INCORPORATED 1904

Memo. Diamond Selections Sent on Request



Our Fall Line is the Largest and Best Selected Line in the Country

H. F. HAHN & COMPANY

WATCHES, DIAMONDS, JEWELRY AND SILVERWARE

Powers Building
Wabash Avenue and Monroe Street

Chicago, Illinois

As Indications point to a Continuous Improvement in Business for this Fall, we have made Complete our Stock in all its Departments :: :: :: :: ::

Diamonds, Watches, Jewelry

Pairpoint Lines of Silver Plated Ware and Cut Glass

It will pay you to visit us when in the city

STEIN & ELLBOGEN COMPANY

103 State Street (Columbus Memorial Bldg.) : : : : : CHICAGO

J. H. Mednikow & Company

IMPORTERS AND JOBBERS OF

WATCH MATERIAL, TOOLS, JEWELERS' SUPPLIES, PRECIOUS AND IMITATION STONES, WHOLESALE JEWELRY AND OPTICAL GOODS

WE CARRY THE LARGEST LINE OF LOOSE DIAMONDS IN THIS PART OF THE COUNTRY

409 MINNEHAHA BLDG.

Sioux Falls, S. D., August 5th, 1908.

TO THE TRADE:

We beg to inform you that we have on the above date withdrawn our quotation of 15% discount on the articles listed in the booklet, "Make every minute pay its toll," which we have been distributing, and that the prices therein are subject to a cash discount of 6% only.

Respectfully yours,

J. H. MEDNIKOW & CO.

THE WILLIAM B. KERR CO.

Specialists in Small Wares and Novelties in both Gold and Silver

Comprehensively Complete Lines of

Toilet Ware	Cigarette Cases	Purses
Photograph Frames	Match Boxes	Card Cases
Children's Wares	Pocket Knives	Vanity Cases
Loving Cups	Eye Glass Cases	Miniature Cases
Desk Furnishings	Spectacle Cases	Belt Buckles
Cigar Cases	Hat Pins	Shoe Buckles

Members of the Jewelry Trade are cordially invited to visit the New York Office of the Company

Factory and General Office, NEWARK, N. J.

320 Fifth Avenue, CORNER OF 32nd STREET

ANNOUNCEMENT

Pryor Manufacturing Company

Are in their new quarters at

527 Fifth Ave., (Day and Night Bank Building)

and invite the out-of-town jewelers to make it their headquarters while in New York.

We also wish to announce that we have made many new novelties for the Fall business.

See our line of

MESH BAGS, PURSES, CARD CASES, VANITY BOXES, PICTURE FRAMES

and other novelties before buying elsewhere.

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

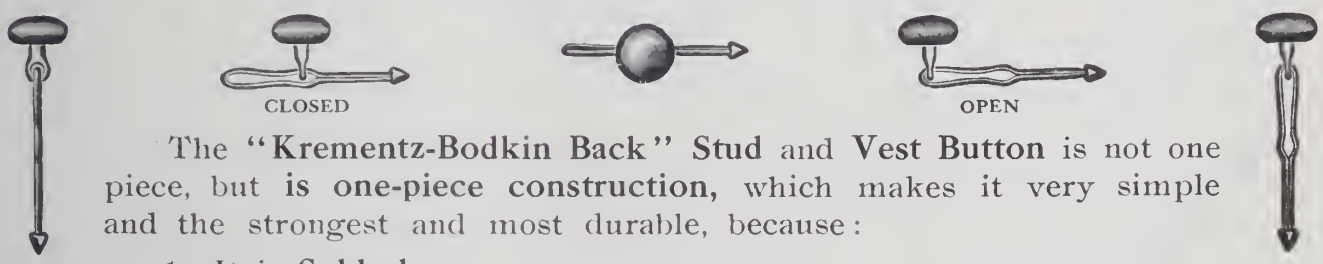
Trade NPC Mark.

NEW YORK OFFICE
527 Fifth Ave.

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All "**Krementz-Bodkin Back**" Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a "**Krementz-Bodkin Back**" **Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. "**Krementz-Bodkin Back**" **Studs** and **Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

ARTISTIC BEAUTY IN LORGNETTE CHAINS

TRADE D MARK

THE ARTISTIC charm of Durand Lorgnette Chains causes them to rank with the Durand Lorgnettes. They are not random chains made to go with anything; they are special, fancy chains specifically designed to accompany fine lorgnettes. They strike the right note. They are creations. Selling the lorgnettes sells the chains. PRICES: $28.00 to $300.00.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK
Bet. 26th and 27th Sts. Telephone, 913 Madison.

DEALERS IN
BAROQUES, PEARLS and
FANCY STONES

Trade Mark

DESIGNING
AND
SPECIAL ORDER WORK

The Intelligent Placing of Stock Orders

A THOROUGH and systematic laying in of regular stocks is now in order. Your season will depend on how you do it.

Past experience shows the exceptional selling qualities of the Day-Clark lines. They are known to cater successfully to a very wide and desirable trade. The high standards heretofore maintained, still prevail.

When considering your stock orders, you are invited to inspect the season's displays here. They cover just the goods and the kind you want.

Day, Clark & Co.

Twenty-Three
Maiden Lane
NEW YORK



G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey



WE are showing more up-to-date and artistic goods in our line this season than ever before. This applies particularly to our 10k.

Gold Belt Buckles and Pins

of which we are now making an extensive line at popular prices.

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

Factory and Office
91 OLIVER ST., NEWARK, N. J.

PERCY M. LAYMAN

Trade Mark

New York Salesroom
9-13 MAIDEN LANE

SYDNEY C. STRAUS

To the Jobbing Trade Only

Invisible Locket Top Bracelet, made in Signet or Stone Top



PATENT APPLIED FOR.

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

Popular Priced 14K. and 10K. Jewelry

UP-TO-DATE ARTISTIC ATTRACTIVE

A COMPREHENSIVE LINE OF

Brooches
Invisible Joint Locket Rings
Bracelets Festoons
Scarf Pins Cuff Pins
La Vallieres Earrings

Take a Plunge Into



The Keller Jewelry Mfg. Co.

Line for 1908

The Keller Jewelry Mfg. Co.

64 Nassau St., New York

Factory: Newark, N. J.

Enos Richardson & Co.

23 MAIDEN LANE — NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

Ludwig Nissen & Co.

182 and 184 BROADWAY
NEW YORK

PEARL
NECKLACES
AND
DIAMOND
COLLARETTES

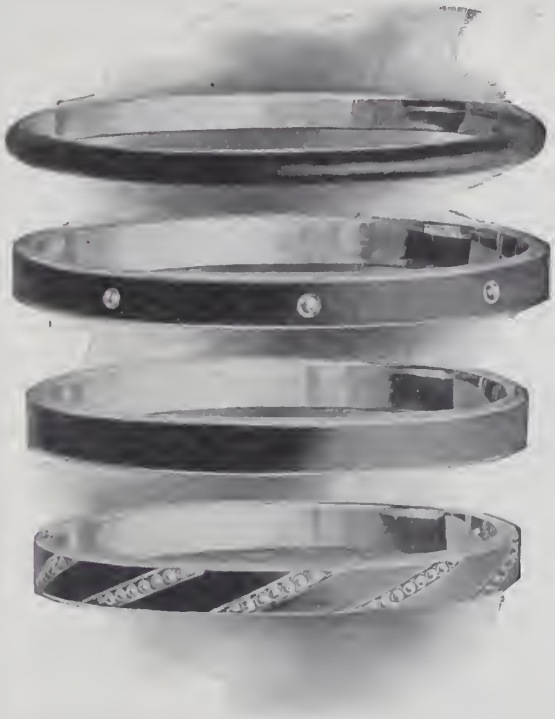
Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.

182 and 184 BROADWAY
NEW YORK



Mourning Goods
of all kinds

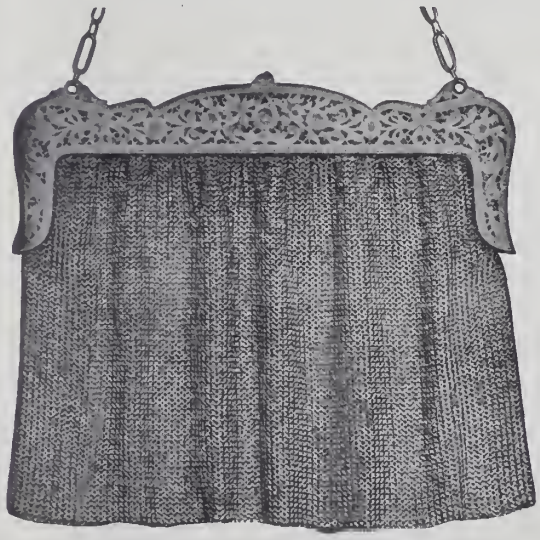
Bracelets
Brooches
Scarf Pins
Buttons
Studs
Necklaces
Everything in Black

14 K
TRADE-MARK

A. J. HEDGES & CO.
Makers of 14K. Jewelry
14 John St., NEW YORK

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY
Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE MARK.

SNOW & WESTCOTT CO.
21 MAIDEN LANE, NEW YORK
JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold
Child Studs

PLATINUM TIPS EASILY SOLD | **ARCH CROWN MTGS.** | PLATINUM TIPS EASILY SET



The gold tips always wear out first on the average mounting. Platinum outwears gold ten to one, so that platinum tips are practically impervious to wear. They blend with the diamond, enhancing its beauty. Platinum Tip Arch Crowns are the ideal gem settings. Your customers will appreciate being shown such a mounting, and are readily induced to buy.

ARCH CROWN MFG. CO. Send for New Price List Sole Makers and Patentees **26 Camp St., Newark, N. J.**

THE BEST

SOLID GOLD CHAINS

THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade K Mark
1850 1907

ALOIS KOHN & CO.
16-18 Maiden Lane, New York
Makers of **Gold Chains** of every kind



Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

ROTHSCHILD BROS. & CO.
The Locket House 51-53 Maiden Lane, New York

TRADE R MARK



Adrian J. Morais
New Orleans, La.

My stock of Gold, Diamond and Gold Filled Jewelry, etc., is complete.

Write for selection package.

TRADE S MARK.

Geo. O. Street & Sons
35 Maiden Lane, New York
Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

Headquarters

All Jewelers visiting New York this Fall are cordially invited to make our large, centrally - located offices their New York Headquarters.

We offer you every facility for transacting your business.

Chas. L. Trout & Co.
MANUFACTURERS

2 Maiden Lane, New York



RELISH DISHES
in a variety of charming designs.

G. A. HENCKEL & CO.

MAKERS OF SMALL AND MEDIUM WARES IN

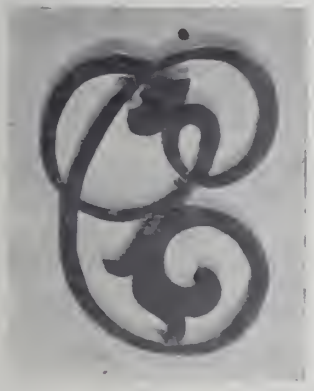
STERLING SILVER

FOR THE TRADE ONLY

109 to 115 W. 26th St. (one Block from Broadway) NEW YORK CITY

¶ OUR GOODS INVARIABLY POSSESS THAT CHARM OF FINISH WHICH ATTRACTS THE BUYER AND THAT "STERLING" QUALITY WHICH HOLDS A CUSTOMER.

The trade is cordially invited to call at our show rooms and inspect our new Fall productions.



SEND FOR OUR NEW FALL STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.

100-1 Chambers St. NEW YORK

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK

SHELL

Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt Attention



Silver Deposit Ware

Our low price for Silver Deposit Goods is made possible by our making them in large quantities, coupled with long practical experience in their manufacture.

We have constantly guarded our reputation of being the leading house for Deposit Ware, and have never made a reduction in price at the expense of quality. "Quality" indeed has been our motto since we first made Deposit Ware years ago.

Send us a trial order and you will find that these goods will make friends and customers for you as they have for us.

SCHARLING & CO.

Factory and Office
755-757 Summer Ave., Newark, N. J.

Show Rooms Represented by:
W. B. Powell, 35 Maiden Lane, New York
Geo. H. Thomas, Heyworth Bldg., Chicago, Ill.
M. L. Levy & Co., 2447 Jackson St., San Francisco, California

French Jewelry Novelties

We will not attempt to describe our Autumn Line
YOU MUST SEE IT

Startling Creations and Daintiest Designs in BROOCHES, BUCKLES, BARRETTES, BRACELETS, LA VALLIERES, LORGNETTE CHAINS, COMBS, ETC.

New and Complete Lines of JET JEWELRY, PEARL COLLARS and every quality of PEARL STRINGS.

Selection Packages sent upon request to all Reliable Dealers

CHOPARD FRÈRES CO.

Factory, 35 Rue des Trois Bornes
PARIS, FRANCE

56 Maiden Lane, New York

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.

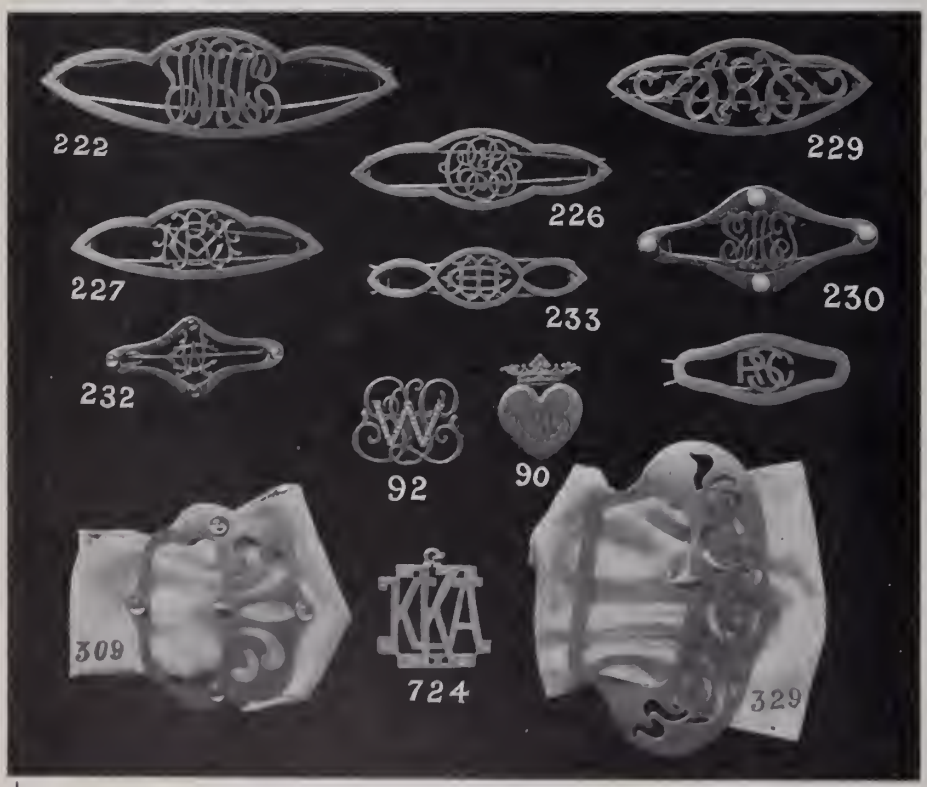


Inspect our recent importations in
FANS
and odd and unique styles in
BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.
in plated or sterling, mounted with imitation or semi-precious stones

Prices range from $4.00 to 27.00 per doz.

LEWY & COHEN

530 Broadway, cor. Spring Street NEW YORK



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE— MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York

THE LATEST SUCCESS IN

HAT PINS, HEART AND HORSESHOE BROOCHES



Made of the finest brilliant Rhinestones. Can be sold for less than the imported ones. The hat pins come in pear, ball and half ball, octagon and heart shapes, and can be retailed from

25c.
to
$5.00

at a handsome profit. Ask your jobber or write us for sample assortment.

ACME COMB AND NOVELTY CO.
Manufacturers
Factory and Office
147 Spring St., New York

'Phone No. 801 John.



MORRIS SCHIFF
Established 1876
82 Nassau Street
NEW YORK
Manufacturer of
DIAMOND MOUNTINGS, LOCKETS, BUTTONS, BRACELETS, Etc.

Special attention paid to order work and repairing

Old Gold and Silver bought. If amount is not satisfactory, notify at once and will return in same condition as received.

Our Lockets

are

LIFETIME GUARANTEED

GOLD S.&B.L. ★ CO. STAR
Trade Mark

IS INSIDE

VERIBEST LOCKETS



JOHN R. BROPHY
103 Slate St., CHICAGO, ILL.

Engraver of Monograms, Inscriptions, etc. Send for sample sheet.

Graduate of the old French system of apprenticeship. A trade thoroughly mastered.

Pat. U.S. and Canada.

Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00.
1 doz. asst. sizes solid 10k gold, $3.75.
1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

A Few Words of Information.

Silver Pencils



are as popular and extensively used today, if not more so, than they ever have been in all of the many years that this Company has been supplying the trade of this country.

Our 1908 Line

is the most attractive in design, perfect in construction and practical in style ever before presented.

We have every conceivable size and style in a great variety of patterns in gold, gold filled and silver.

Write for complete catalogue and information regarding the 1908 styles.

Aikin-Lambert Co.
Established 1864
15-19 Maiden Lane NEW YORK, N. Y.
138a St. James St., MONTREAL

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.



Most Important of All

is your profit—and this is what you will realize when buying our noted line.

Add a generous percentage when marking it, then compare the pieces with 14k—and you will realize what an opportunity you have.

But the appearance is just the same as its 14k. brother.

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
10K

B. M. Shanley, Jr., Co.

We offer exclusive designs in 14-18 Kt. Gold Jewelry. Mesh Bags and other novelties.

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.





Photo
Signet
Locket
Rings

Send for Catalogue

BUTTONS on a new and comprehensive principle

See the double split post under the curled edge bean

Requires no force to insert into the button-hole and cannot break.





CHARLES M. LEVY

Manufacturer of Rings, Lockets and Buttons

90 William Street, NEW YORK

Mr. Retailer:—

Our new Fall line comprises every desirable novelty of the season. We are showing all of the new

CAMEO EFFECTS, BAR PINS, BRACELETS, FOBS, BROOCHES, ETC., ETC.

We are headquarters for Ladies and Gentlemen's rings of every description.
Our line is out. Have you seen it? Send for selection package for what you need.

L. WITSENHAUSEN CO.

THE RIGHT LINE

47-49 Maiden Lane, NEW YORK

LEROY W FAIRCHILD.
GOLD PENS.

Catalogue Sent on Request

FAIRCHILD & COMPANY

OFFICE AND FACTORY
29 & 31 EAST 22D STREET
NEW YORK CITY

We Also Manufacture
Fountain Pens in Gold and Silver
Gold Pens for Fountain Pens
Pencils and Kindred Articles

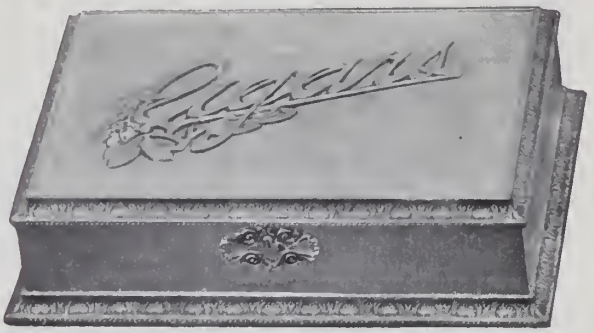
ARTISTIC HUMIDORS

Ideal Present for a Gentleman

Styles for Cigars and Cigarettes

THOROUGHLY WELL MADE

Moderate Prices



K. & O. Co.

MFRS OF

Britannia Novelties, Hollow Ware
Copper and Fancy Metal Goods.

Salesroom 425 Broadway NEW YORK, N.Y. | *Office & Factory* 366-388 Butler St. BROOKLYN, N.Y.

***THESE HUMIDORS** solve the problem of "What to give a gentleman." Gratitude will mingle with the fragrance of the smoke. Capacity for 25, 50 and 100 cigars. Special sizes for cigarettes.*

Handsome designs in Butler Brass, Antique Brass and Butler Silver finishes. Furnished with practical Lock and Key. With and without cedar linings. Such linings not required in Humidors admitting cigar box without top, which gives the same effect. These goods display well; sell well; pay well. Order now.

PRICES FROM $4.50 EACH UPWARDS



No. 4444

3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00

per dozen

Frank M. Whiting & Co.

SILVERSMITHS

320 Fifth Avenue, New York North Attleboro, Mass.

The Allsopp Rings

A complete line set with America's Newest Gem— **AMATRICE**

The attractive and beautiful individual matrix stone.

Beautiful shades of color. Does not fade or change color.
Wonderful Individuality. No porosity or roughness.

Allsopp QUALITY, DESIGN AND WORKMANSHIP— No retailer can afford to be without an assortment of this new ready seller.

Allsopp Bros. Allsopp Building, Newark, N. J.

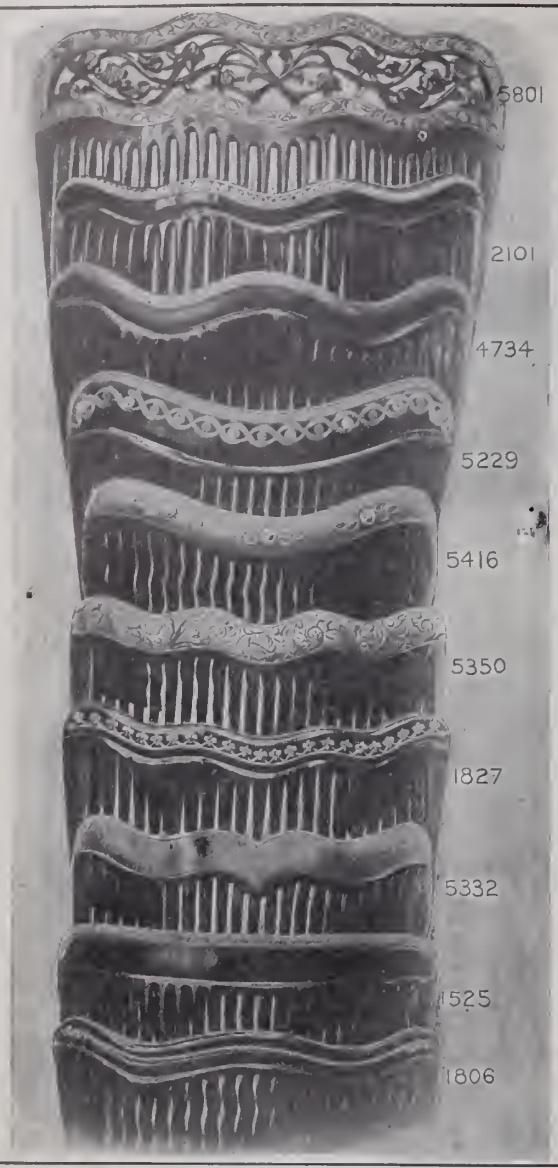
WHY NOT

FRESHEN UP YOUR LINE

WITH A FEW OF OUR ORIGINAL DESIGNS?

It will give us pleasure to submit a selection

CREES & COURT Die Sinkers and Designers 91 Sabin Street PROVIDENCE, R. I.



THE COMB HOUSE

WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our Fall line is now ready for your inspection.

We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufacturing Co.

Hartford Bldg.

41 Union Sq., New York

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE

NEW YORK

San Francisco Office, 704 Market Street



Horse Radish.

You Get a Line of Leaders

JOSEPH IRONS NEW YORK, N.Y.

when you have our Holders in Silver-plated Pierced Goods.

JOSEPH IRONS
Manager

Middletown Silver Co.
35 Maiden Lane, New York City

DIAMOND MOUNTINGS

of any description in gold and platina

Order Work a Specialty

HENRY BASCHKOPF

47-49 Maiden Lane New York, N. Y.

"No. 999"

$2.50 EACH Retail

S & B **LEDERERMAKE**

"THREE ★★★ STAR"

CHAINS

NONE BETTER MADE

Sold in Show Case by all Jobbers

IMPERIAL WESTMINSTER ELECTRIC CATHEDRAL CHIMES

OPERATED FROM ANY STANDARD CLOCK at ANY DISTANCE by 10 Dry or Wet Batteries

On exhibition at our salesrooms, 81 Nassau Street, New York.

Received Diploma and Highest Award Medal at the Lewis & Clark Centennial Exposition, Portland, Oregon, U. S. A., October, 1905.

The music of the chimes is the same as the famous Cathedral Chimes of Westminster Abbey, London. Makes a quarter-hour strike of any silent or striking clock, converting it into a wonderful Chime Timepiece.



Registered and Patent Applied For

Special Note—By the old methods, to obtain a Clock Chime Timepiece and the wonderful volume of sound and the sweet, clear tones in the chimes—to be heard at a great distance—they could only be procured *at the enormous expense of $5,000, while our most expensive set is but a slight fraction of this cost.*

MANUFACTURED BY

The W. GREEN ELECTRIC CO.
81 Nassau St., New York, U. S. A.

"HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES

14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '03
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 GOLD STREET **NEW YORK**

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.



CAMEOS

STONE and SHELL
in
Scarfpins and Brooches

¶ Write to-day for our booklet showing the latest designs in Cameo jewelry.

10 KT Our Trade-Mark stands for honest values and full 10 K. goods. When our representative calls give the W. E. R. Co. line a look over.

W. E. RICHARDS CO.

Manufacturers for the Jobbing Trade
ATTLEBORO, MASS.
New York Office: 9-11-13 Maiden Lane *Samples only*

Send for further information regarding our extensive line.

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

"Geraldine Farrar" "Securon" Secret Joint and Catch

BRACELET

Our Bracelets have Patented Guard to prevent falling or losing



Made in High Grade Gold Filled and 10K. Gold.

1000 Styles Send for Samples Through your Jobbers

GUARANTEE Pr. St. Co. MARK Inside

PROVIDENCE STOCK COMPANY

100 STEWART ST., PROVIDENCE, R. I.
9-11-13 Maiden Lane, New York City 131 Wabash Avenue, Chicago, Ill.

S. F. Myers Co

WHOLESALE JEWELERS
47-49 Maiden Lane
New York

The customer, like the creditor, has a good memory. He knows how he has been treated. Our customers stay by us.

For the trade only — our new, big catalogue, with 100,000 items, sent free.



No. 3327C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.

F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.
New York Representative: E. T. Wilson, 180 B'way. Western Representative: S. H. Brower.

DON'T THROW AWAY OLD MOVEMENTS

I can fit up old model or odd size movements in special cases. I also supply odd size movements to fit your old cases. Prices reasonable. Send in your old movements and cases to be fitted up. Estimates furnished.

H. B. RINGGOLD,
503 Heyworth Bldg., CHICAGO.



HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information



JUST another of our latest and best sellers. You are doing yourself an injustice by not asking to see this line:

Because we have an up-to-date line of honest goods which we are trying to sell to honest people by honest methods, and our increasing trade shows that we are on the right track. But we still want to do business with every honest man so we are reaching for your trade.

DORAN, BAGNALL & CO.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms

OFFICES:

194 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
91 Drumm St., San Francisco, Cal.

POTTER & BUFFINTON CO.

This time we call your attention to

BAR PINS

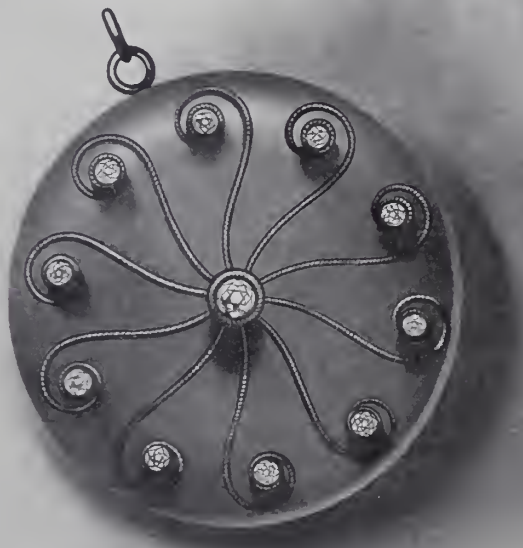
for Sashes, Veils and Belts

Largest Exclusive
Makers of 10K. Jewelry

Ask your Jobber for our lines of
Cuff Buttons, Baby Pins, Brooches,
Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street

EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K.Merrill Company
Locket Makers

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.



No. 1.

100 Per Cent. Profit

On my campaign goods and they sell at sight. They come put up in half dozens, on handsome display cards. Stand them on your showcase and listen to the ring of the silver quarters that will drop on your case for these handsome fobs.

Remember live fish swim up stream, dead ones float down. Be a live one. Order to-day.

Fob No. 1, handsome 18K. gold finish, $1.00 per doz., $10.50 per gross. Fob No. 2, handsome oxidized silver finish, $2.00 per doz., $21,00 per gross, less 10 per cent. cash with order, or 5 per cent. 10 days, net 30 days. Unless well rated cash must come with order. You can make money fast on these goods; others are. Factory running full time to fill orders. Send orders direct to New York office. Democratic goods same price.

DAN I. MURRAY

MANUFACTURER OF UP-TO-DATE SELLERS

3 MAIDEN LANE, NEW YORK

Factory, 183 Eddy Street, Providence, R. I.



No. 2.

POTTER'S PINS.

E. A. POTTER COMPANY

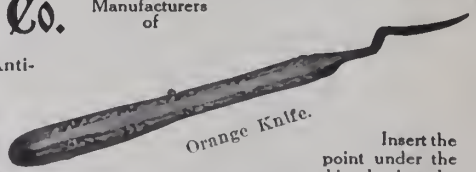
Providence, Rhode Island

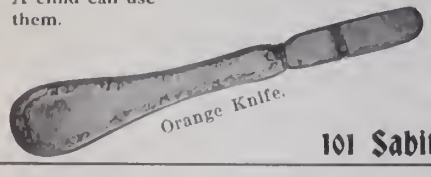
Ask Your Dealer.

Roger Williams Silver Co. Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.





Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street · Providence, R. I.

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy 24-26 East 21st St., NEW YORK

Gems and Precious Stones

THEIR

Characteristics, Localities of Production, Tests and Some Current Literature.

CONTENTS

CHARACTERISTICS and LOCALITIES of PRECIOUS STONES
Shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color, etc.

TESTS FOR PRECIOUS STONES:
Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.

FAMOUS DIAMONDS OF THE WORLD.

SOME FAMOUS DIAMONDS.

BIRTH STONES OF VARIOUS NATIONS.

GEMS FOR THE DAYS OF THE WEEK.

POETRY OF GEMS.

BIRTH STONES AND THEIR SIGNIFICANCE.

SIGNIFICANCE OF SOME GEMS.

BIRTHDAY FLOWERS.

ZODIACAL SIGNS OF FLOWERS.

WEDDING ANNIVERSARIES.

FLOWERS OF THE MONTH.

OFFICIAL FLOWERS OF THE UNITED STATES.

A new book on a new plan. Tabulated, concise, authoritative.

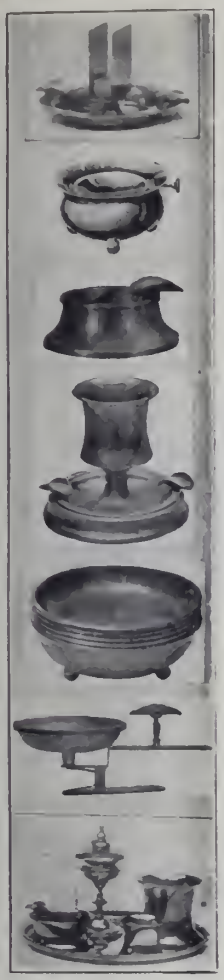
A handy manual for every Jeweler.

CLOTH, POSTPAID, $1.00

PUBLISHED BY

The Jewelers' Circular Publishing Co.

11 John Street New York



Metal Wares That Sell Well

No dealer in novelties should neglect to include our specialties.

POPULAR IN STYLE

POPULAR IN DEMAND

POPULAR IN PRICE



Suitable for Every Store

Those who cannot call on us should

Write for Particulars

L. W. Levy & Co.

Importers and Makers

580 & 582 B'dway

Between Prince and Houston Sts.

NEW YORK

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

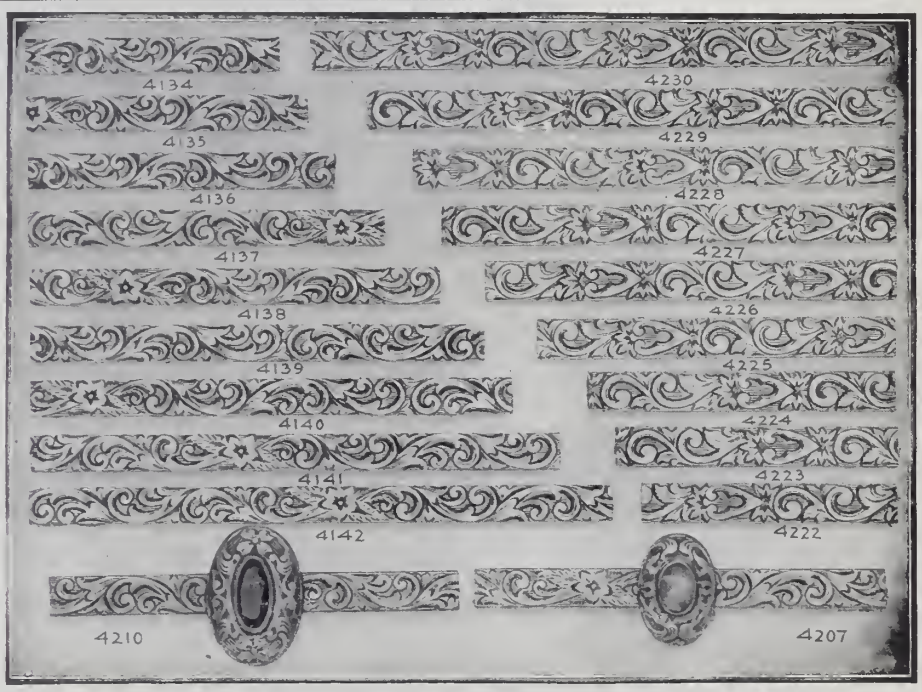
FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*



SEAMLESS GOLD PLATE

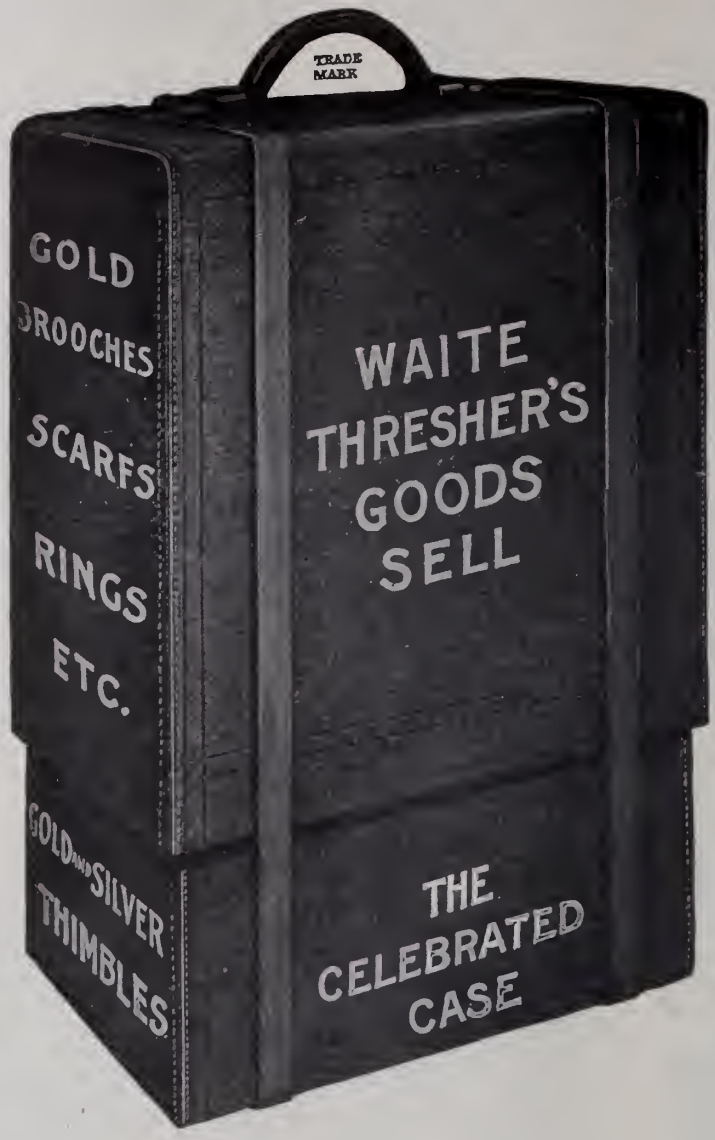
Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

MAINTIEN BROTHERS & ELLIOT

MAKERS OF JEWELRY FOR THE JOBBING TRADE

NEW YORK OFFICE: 13 Maiden Lane
CHICAGO: Heyworth Building

North Attleboro, Mass.



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building

When You Visit New York

Don't Fail to Inspect Our Line of
the Largest and Finest Variety of

BOXES, TRAYS AND NOVELTIES

OF EVERY DESCRIPTION FOR JEWELERS AND SILVERSMITHS

Fancy Stands and Blocks for Window Display

Samples and Estimates Cheerfully Furnished

Wolfsheim & Sachs

MANUFACTURERS AND IMPORTERS

35 Maiden Lane Lorsch Building **New York**

FACTORY, 10 GOLD STREET Telephone, 3518 John

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

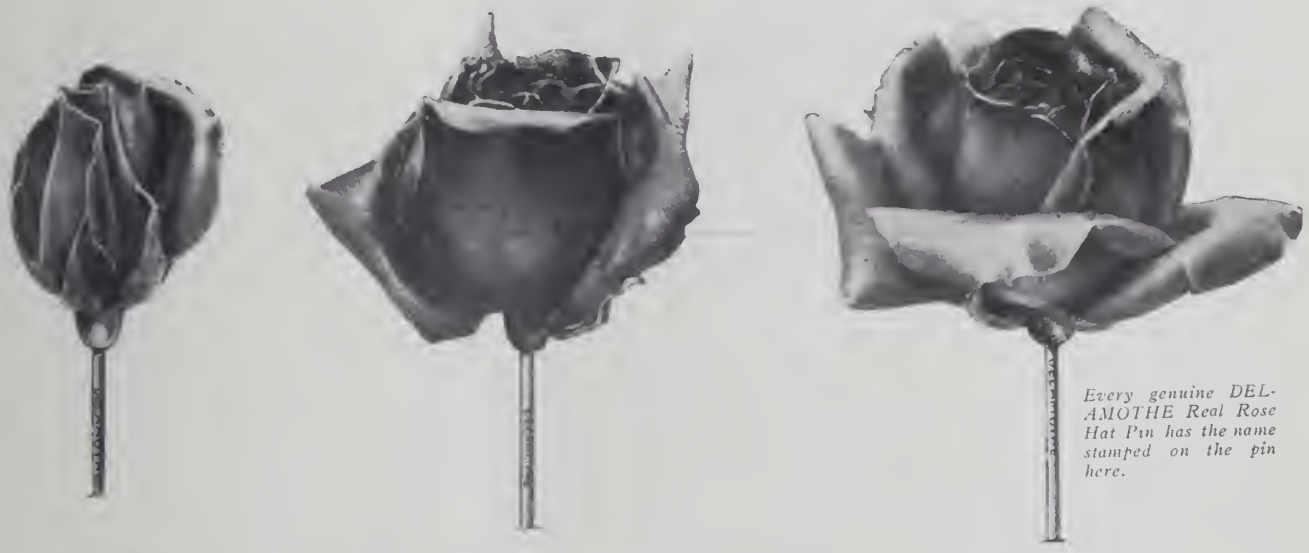
THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St., CINCINNATI, OHIO

Delamothe
METALLIZED

Real Rose Hat Pins



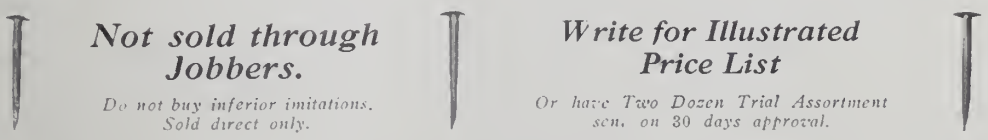
Every genuine DELAMOTHE Real Rose Hat Pin has the name stamped on the pin here.

This will be the largest selling article this Fall and Winter—it is already.

So remarkable are the sales of DELAMOTHE Real Rose Hat Pins that we do not expect dealers to believe same until they have actually tried them out. It does not seem possible that during JULY this product was sold by Retailers at the rate of two to twenty dozen daily—EVERY day. The Retailers' profit is unusually large. Not only are they proved big sellers, but they are a great attraction for the stores that sell them. The largest Advertising Campaign in years is behind this product. Every possible Advertising and Selling Help will be furnished Dealers gratis. This product will be sold to the best Dealers only, and retail prices will be strictly maintained.



DELAMOTHE Real Rose Hat Pins are made out of live roses, changed by a secret process into metal, then finished in attractive colorings and mounted on Hat Pins. This SECRET process is a recent discovery of Prof. L. G. Delamothe, a noted French Electro-Chemist, and is owned solely by the Delamothe Natural Art Decorating Co., Spokane, Washington, for which this Company is the Sole Distributor. It is the ONLY process by which an OPEN Rose can be perfectly metallized. This product is made in the finest manner possible, and its high quality will be maintained. The Roses used are grown in Oregon and Washington, famous the world over for their beauty and superiority—made where these Roses grow. No two Real Rose Hat Pins are alike. Finished in five colors to conform to the prevailing fashions in millinery. Six sizes, from the smallest rosebud to the full blown flower.



Not sold through Jobbers.

Do not buy inferior imitations. Sold direct only.

Write for Illustrated Price List

Or have Two Dozen Trial Assortment sent on 30 days approval.

DELAMOTHE DISTRIBUTING CO., SOLE DISTRIBUTORS **Spokane, Wash., U. S. A.**



Facts for the Consideration of Progressive Jewelers

FACT 1—Our patterns are the best

FACT 2—Our bags are the best made

FACT 3—Our prices are as low as the ordinary kind

Before placing your Fall orders, consider well the last fact.

Codding & Heilborn Co.

Manufacturers of

BUCKLES, PURSES, NOVELTIES

3 Maiden Lane - - New York

FACTORY: NORTH ATTLEBORO, MASS.

Ye COLONIAL "THREE GRACES"

STRENGTH, BEAUTY and SIMPLICITY

are harmoniously combined in

Ye MOUNT VERNON PATTERN

STERLING SILVER TABLEWARE



Made in ye Silver Shop at GREENFIELD, MASSACHUSETTS

Ye PATTERN THAT IS MAKING Ye ROGERS, LUNT & BOWLEN CO. FAMOUS

Write for Catalog

TRADE MARK R & L B Co STERLING



No. 390.	Official Souvenir Spoon of the Alaska-Yukon Pacific Exposition, made in three sizes; plain, gilt or stamped bowls, - - - - - - - - per doz.	**$30.00**
No. 391.	Small size A. Y. P. E. Souvenir Teaspoon, plain, gilt or stamped bowls, - - "	**24.00**
No. 392.	Large size A. Y. P. E. Souvenir Coffee Spoon, - - - - - "	**12.00**
No. 439.	The Western Girl Souvenir Spoon, plain, gilt or stamped bowls, - - - "	**30.00**
No. 431.	Roping the Steer Souvenir Spoon, plain, gilt or stamped bowls, - - "	**36.00**

All prices quoted are list prices, and the designs of all of the above spoons are covered by U. S. patents. Samples will be sent to the legitimate trade upon request.

For a complete line of original souvenir spoons, send for our catalog and watch our ad. in the Jewelers' Circular-Weekly.

JOS. MAYER & BROS., Makers, SEATTLE, U. S. A.



6,000 GOOD SELLERS

That is what we are showing in our Fall Catalog for 1908.

Every piece of Sterling Silver and Fine Gold Filled Goods made by us has a guarantee to wear.

Look for the F. & B. trade-mark before you buy, then you may be sure you are getting the best.

Sterling Silver Toilet and Manicure Goods, Vases, Table Ware, etc., Fine Gold Filled Lockets and Charms, Crosses and Pendants, Necklaces and Bracelets, Link Buttons and Studs, Scarf Pins and Hat Pins.

THEODORA PATTERN

3565 - - Bonnet Mirror
3566 - Fancy Shape Mirror
3567 - - Round Mirror

3656 Knife File, Large Handle

3658 Cuticle Knife, Large Handle

Numbers and Illustrations for the complete line of Toilet and Manicure Goods in the Theodora Pattern, including large, medium and small handle goods, will appear in our 1908 Catalog.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 RICHMOND ST., PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Bldg. CANADA: Kingston, Ontario

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, AUGUST 12, 1908. No. 2.

Beautiful Casket Presented to the Prince of Wales by the Citizens of Quebec.

IN the issue of THE CIRCULAR-WEEKLY, July 2, mention was made of the beautiful casket that the citizens of Quebec presented to his Royal Highness the Prince of Wales. It was the work of the firm of Richard Hemsley, Montreal, through whose courtesy we are enabled to present the illustration which appears on the front cover of this issue.

As before noted, the casket is of the finest frosted gold and is designed in form of a cigar case, so that the recipient may, if he chooses, use the casket for that purpose. It is seven inches high, 11 inches long and seven and one-half inches wide, and has a total weight of 150 ounces or more. Within the gold casket there is an inner case of genuine Canadian cedar, and within this was the illuminated address of the citizens of Quebec to the Prince.



TOP OF CASKET SHOWING ENAMEL PORTRAIT OF CHAMPLAIN.

On the front of the casket are the arms of Quebec in a medallion in colored enamels: the cliffs, fort and ship in the background. In the central foreground of the medallion is an allegorical female figure, seated at whose feet is a Canadian beaver. In her right arm is supported a cornucopia, while beneath this is a beehive, and at the figure's side there rests a shield, with the old Quebec arms upon it, namely a lion holding a key, signifying the holding of the key to the continent by the city of Quebec. The medallion is framed with a wreath of laurel, around which is entwined a ribbon, with the motto in blue enamel: *Natura fortis industria crescit* (by nature strong, increasing by industry). The whole medallion is surmounted with a mural crown. Beneath the frame is a ribbon in blue, bearing the words: *Troisieme centenaire de Quebec* in gold letters.

To the left of this are the "Ich Dien" and gray ostrich feathers of the Prince of Wales in enamel, and to the right the Prince's coat-of-arms, which are the royal coat-of-arms, with two additional signs imposed upon them in extra relief—the peculiar bar indicative of the eldest son across the chief, and the arms of the House of Hanover in the center of the shield. The crown above is the same as the King's except for the absence of the gold side.

On the right hand side of the casket is an enamel of Champlain's well-known drawing of his first "habitation" at Quebec, within a frame of mussel shells in gold, with gold laurel leaves and ribbon.

On the left is a similar enamel of the Don de Dieu, Champlain's ship.

The back bears the presentation inscription in gold lettering in blue enamel—a very fine piece of work, in an ornate frame of pierced old scroll work, with maple leaves in the corner.

The dedication reads:

"*Addresse des citoyens de Quebec a Son Altesse Royale le Prince de Galles Presentee le 23 Juillet, 1908, a l'Ouverture Officielle des Fetes du IIIe Centenaire de la Fondation de Quebec par Samuel de Champlain.*"

The casket rests on feet of eagle's claws clasping a ball at each corner, and the corners of the box are decorated from top to bottom with acanthus leaves. The whole decoration is in gold with the exception of the enamel, which is in rich color, and the general effect is most impressive.

The top bears a medallion portrait of Champlain from authoritative sources, executed in enamel painting upon enamel over silver, surrounded by a plain frame of gold, with the enamel lettering, "Champlain, 1608," and that in turn surrounded by gold laurel wreath and maple leaves.

The casket was on view at the store of Mr. Hemsley, St. James St., until July 18, when it was conveyed to Quebec.

Mr. Hemsley and a skilled staff of assistants were engaged on the work for several weeks, and no expense or time was spared to make the casket a perfect work of art and a credit to Canada.

Sapphires in Idaho.

THE occurrence of gem sapphires in Idaho has been announced by Dr. Robert N. Bell, State Inspector of Mines. The sapphire was first found in the concentrates from the Rock Flat placer gold mine, near Meadows post-office, in Washington County. The possible gem value of the stones was first recognized by Dr. Bell, who sent specimens to Dr. Kunz for confirmation. The deposit is located on a high plateau divide between the Salmon and North Payette rivers.

The general formation of the district is gneiss, and the corundum crystals, which include some of excellent gem quality, seem to be derived from a wide dike of basaltic clay formation with a peculiar spheroidal structure.. The gem stones are found associated with a great array of pyrope garnets in the clean-up boxes of an old placer pit.

Some beautiful gems have been found. They occur in variety of colors, the Oriental amethyst shades predominating. Most of them have an opalescent silky sheen and are not of high value, but would cut into excellent cat's-eyes and star sapphires. Some bronze crystals would also make handsome tiger-eye sets. Some small stones, however, of fine quality have been found, which, when cut, are as large as one-half to one carat, and have a beautiful clear cornflower blue color. Others make brilliant pink stones as large as one and a half carats in weight. The crystals also include some of poor red quality, but nothing as yet approaching a true ruby color.

Dr. Bell placed the value of sapphires from this locality sold in 1906 at about $300. The highest price stone was a brilliant pink gem weighing one and a half carats and valued at $20.

Development work has been started on the dike formation and consists of a drain-

DURING THE SPRING

OUR FACTORY has been very busy getting up many new patterns in our various lines of gold jewelry.

OUR PATTERNS AND PRICES are so attractive that they merit the attention of all progressive retail jewelers.

OUR TRAVELERS are now starting out with more new goods than ever before.

OUR CUSTOMERS will be wise in carefully considering the lines of 14k. and 10k. gold rings, 14k. lockets, 14k. link and stiff bar buttons, 14k. Larter shirt studs, 14k. Larter vest buttons and 14k. tie clips which our travelers are now showing.

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.

Pacific Coast Representatives:

A. I. Hall & Son, Inc.
Jewelers' Building
Post St., San Francisco, Cal.

TRADE-MARK



Registered in the U. S. Patent Office

age tunnel to cut the dike at a depth of 80 feet. Connection will doubtless be made with the surface and the working of the deposit be thereby greatly facilitated in the near future.

Since basaltic dikes, similar to the ones at Meadows, are common near the placer deposits found in the eruptive granites of central Idaho, other sapphire discoveries are likely to be made in placer mining, especially in those places where opaque corundum has already been found.—*Mineral Collector.*

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., Aug. 5.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Auckland: 4 cases plated ware, $117.
Berlin: 13 cases clocks, $1,179.
Bombay: 1 case watches, $127.
Bremen: 2 cases plated ware, $100; 5 cases watches, $4,758; 2 cases jewelry, $130; 1 case silver ware, $1,000; 4 cases clocks, $300.
Buenos Ayres: 12 cases plated ware, $1,718; 3 cases optical goods, $517; 20 cases clocks, $395; 3 cases optical goods, $322.
Buenasentora: 1 case jewelry, $126.
Calcutta: 10 cases clocks, $239.
Chemulpo: 27 cases clocks, $563.
Copenhagen: 8 cases scopes and views, $360.
Corinto: 14 cases clocks, $488.
Fayal: 2 cases plated ware, $150.
Guayaquil: 5 cases scopes and views, $480.
Hamburg: 4 cases jewelry sweepings, $4,000; 3 cases optical goods, $262; 6 cases jewelry, $195; 6 cases optical goods, $953.
Havana: 1 case jewelry, $102; 2 cases jewelry, $224; 6 cases optical goods, $232.
Havre: 1 case clocks, $240; 5 cases jewelry, $696; 1 case silverware, $1,500; 1 case optical goods, $251.
Hong Kong: 93 cases clocks, $1,463.
Liverpool: 1 case plated ware, $100; 1 case jewelry, $800; 4 cases jewelry, $606; 16 cases clocks, $465; 72 cases precious stones, $600.
Matanzas: 36 cases clocks, $582.
Melbourne: 2 cases plated ware, $113; 2 cases silverware, $225; 1 case watches, $736; 6 cases clocks, $100; 1 case plated ware, $164; 16 cases clocks, $494.
Montevideo: 1 case plated ware, $150.
Moscow: 3 cases clocks, $225.
Pallimo: 1531 cases precious stones, $450.
Santos: 19 cases clocks, $341.
Shanghai: 30 cases clocks, $466.
St. Petersburg: 32 cases clocks, $1,160.
Rangoon: 20 cases clocks, $278.
Rosario: 5 cases plated ware, $337.
Rio de Janeiro: 23 cases clocks, $583; 4 cases plated ware, $518; 2 cases optical goods, $916; 3 cases watches, $1,240; 1 case jewelry, $435.
Valparaiso: 12 cases clocks, $116; 1 case watches, $292.
Vera Cruz: 4 cases plated ware, $244; 8 cases clocks, $103.

M. L. Clopton, Jr., Lufkin, Tex., Files a Petition in Bankruptcy.

LUFKIN, Tex., Aug. 5.—M. L. Clopton, Jr., a local jeweler, recently filed a voluntary petition in bankruptcy, and the schedules which accompanied the petition showed liabilities of $1,200 and assets of $10,000, of which amount $1,000 was claimed as exempt.

Mr. Clopton has been in business in Lufkin since 1902, and had a good trade until last Fall, but recently has been unable to collect his outstanding accounts, and this is said to be the real cause of his present embarrassment.

Mr. Clopton was formerly a member of the firm of Henderson & Clopton, which he later succeeded.

REPOUSSÉ WORK AND CHASING*

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(*Continued from issue of July* 15.)

THE "Green vaults" at Dresden previously mentioned probably hold the most sumptuous collection of silverware and jewelry in the world; its actual value being estimated at close on £2,000,000. Most of this work dates from the days of Frederick Augustus, surnamed the Strong, the Elector of Saxony and King of Poland, who had the most luxurious court in Europe. Although wonderfully skilful, most of this work, which is in the style termed "baroque," from a Latin word meaning excrescence, must be classed to a period of decay, as far as true artistic merit is concerned, when the goldsmiths had thrown over the last remains of classic simplicity and restraint. The most important goldsmith of this period was Johann Melchior Dinglinger (1665-1731), who studied at Augsburg, then went to France, and finally settled as the goldsmith of the Elector in Dresden in 1702 .

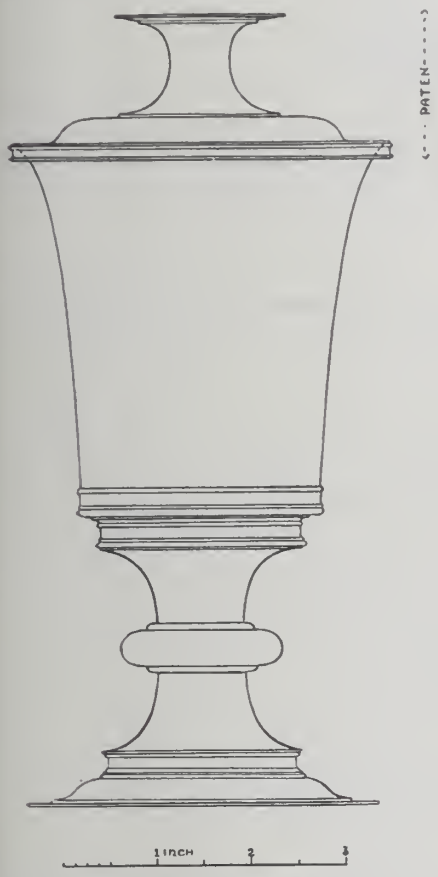


FIG. 1. ELEVATION OF COMMUNION CUP AND PATEN.

LOUIS XIV.

Although French work in the time of Louis XIV. was heavy and cumbersome and not very beautiful, there was still a certain dignity about it which was entirely absent in the Rococo style that followed it. Although Oppenhard and Meissonier, who were at the head of this style, were architects, most of the work in this style lacks construction, the main shapes are often contorted, and there is no systematic arrangement of decoration, the ornament being almost anywhere as if by accident. Towards the close of the life of Louis XV. there was another change in style, probably owing to the discoveries of Herculaneum and Pompeii, and the metal-work there found, which once again turned the attention of artists towards classical art. During the reign of Louis XVI. this was well developed. The silver plate of this period abounds in decorative details borrowed from classical antiquity, and is, on the whole dignified and well-proportioned, and a great improvement on the Rococo style. A noticeable feature are the animal supports so often met with in Græco-Roman work.

In England the brothers Adams, who were architects, did much to develop a style on these lines, and their work established a "style" of which several specimens are in South Kensington, and which closely resembles Græco-Roman.

After the death of Louis XVI. came the deluge, and in the days of the revolution in "'93" a greater destruction of old plate took place than even France had ever witnessed before. Then came the French Empire under Napoleon, and with it a return to a semi-classical style, but without the saving graces of the style in the days of Louis XVI.

In this country no new style was introduced during the 19th century, the best silversmith work being designed by the prominent artists of the day. Flaxman designed the famous Wellington Shield, and, among other things, some plate which is now in the Royal collection at Windsor; copies of some of these can be seen in South Kensington Museum.

This, briefly, is the history of the craft until the present day, and although very short (nothing in the way of a detailed and elaborated history being attempted) it is hoped that the main lines on which the art of the silversmith has developed in the different countries has been made clear, and also that it will enable the reader to more readily understand and determine the particular style (if any) of a piece of silverware.

He will find that nearly all silverwork of modern times is made in one or other of the styles prevalent years ago, be it Antique, Gothic, Renaissance or Rococo; very little really original work being attempted.

THE MAKING OF A CHALICE.

It is now proposed to deal more particularly with the practical side of silver-smithing and for this purpose explaining the making of various objects right through from start to finish.

We will take as a first piece an English Communion cup of the type prevalent in the 16th century. The particular one of which the first sketch (showing the elevation) is given this month was made in 1570 A. D. It serves our purpose very well as the "raising"—that is, the shaping of the various parts from circular pieces of sheet-metal—is comparatively simple, and there is very little ornamentation, the whole being in keeping with the Puritanical sentiment which prevailed in the days of the Commonwealth. The small paten (shown in the sketch), when not in use, served as a cover for the cup. The main feature of the cup is the high and beaker-shaped bowl which is in marked contrast to the much more shallow bowls of the chalices. In explaining the making of the various parts, the size in each case will be taken from the sketch as shown by the scale; the total height of the cup (without paten) being 7 inches.

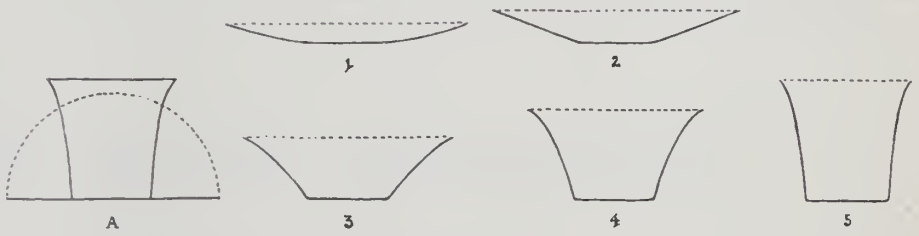


FIG. 2.
A = size of circle to be cut compared with bowl.
1, 2, 3, 4, 5 = different stages in process of raising the bowl.

Beginning with the bowl of the cup, it will be found that this is about 3⅞ inches deep and 2½ inches wide at the base. To obtain this shape a circular piece of metal 7 inches in diameter should be cut out of a sheet size 14 Shakespeare gauge; this will be found a convenient thickness to work in. It should be noted that a 7-inch circle only gives you 3½ inches either way measuring from the center of the base, and this would take you only 2¼ inches up either side, whereas they actually measure about 4 inches, but allowance must be made for the stretching of the metal in the course of hammering it into shape.

When cut out with the shears the edges should be trimmed up with a file before hammering. It should then be roughly beaten into a shallow cup (something like No. 1 in the second sketch) by means of a round-headed mallet or hammer on a wooden block which has been slightly hollowed out in the center. Then anneal it carefully, and when cool mark three or four consecutive circles on it with a pair

*All rights reserved. Copyright, 1907, in the United States by the Jewelers' Circular-Publishing Co., and in Great Britain by the *Watchmaker, Jeweler, Silversmith and Optician.*

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Rose Diamonds

of dividers, the smallest one being rather larger than the bottom of the bowl is to be, eventually that is about 2¾ inches.

The "shaping" is now continued in gradual stages by beating on the *outside* of the bowl with a "raising" hammer; the bowl being held on an anvil (with a slightly convex face and small enough to allow the bottom of the bowl to be formed) with the left hand and moved round and round in consecutive circles as it is struck with the hammer in the right hand, so that the hammer-blows travel in a close spiral to the top of the bowl. Care should be taken not merely to stretch the metal, but by holding it at a slight angle (that is, with the top of the bowl away from the anvil) to actually drive the metal in and up. This is a process rather difficult to explain on paper, but a few minutes' practical demonstration by a silversmith would make matters clearer.

When you have worked round the bowl in this manner it should look something like No. 2 in the sketch. The hammering will have driven the cells of metal together, and the bowl will in consequence be very hard and springy. It should then be annealed—by which process the cells of metal expand and the whole is consequently softened—and the "shaping" taken a step further by repeating the hammering process exactly as before, just driving the metal in and up until it is something like No. 3 in shape. The same process is then repeated again and again until the required shape is obtained, taking care not to attempt to draw in the metal too much at a time, as this will result in cracks which even if carefully soldered are always unsatisfactory. It should be remembered that the bottom of the bowl is only 2½ inches wide, and as the "raising" process was commenced with the bottom rather larger, it should be taken in a little smaller after each annealing; a slightly smaller circle being marked and the metal beaten away from it in the same way as before.

The marks made by the hammer falling on the metal at an angle in the process of raising have now to be taken out. This is done by hammering the bowl over with a "planishing" hammer on the same anvil as before. In this case, however, neither the bowl nor the hammer are held at an angle, and care must be taken that the particular part of the bowl which is struck by the hammer is resting squarely on the anvil, and also that the metal is struck firmly but not too hard with the full face of the hammer. W. S.

(To be continued.)

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Aug. 8, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin....	$379,648.68
Gold bars paid depositors.....	40,219.92
Total	$419,868.60

Of this the gold bars exchanged for gold coin are reported as follows:

August 3.....	$72,552.18
" 4.....	46,831.12
" 5.....	76,004.82
" 6.....	92,746.36
" 7.....	86,234.39
" 8.....	5,279.75
Total	$379,648.68

Facts Concerning Inferior Precious and Ornamental Stones.

By Emil Freund.

MANY stones for a time unknown to the jeweler appear to be now used to a great extent for jewelry purposes. These stones and their respective names were, and are, known to the mineralogist, lapidary and stone dealer, but are now used generally for jewelry. Many of the stones were known by the names as are now used to designate them by Pliny and other *savants* among the Romans. That semi-precious stones were known in prehistoric epochs as jewels is, and should be, well known. In central Europe amber was the first gem; in Mexico, amethyst, red jasper and bright-colored fluorspur were used.

The expression "semi-precious" stones has found toothold in the precious stones trade, and is used for some of these gems. This expression, if carefully looked into and studied, is entirely wrong. Any stone used as a gem for jewelry, which is scarce, beautiful in luster, etc., is a *precious stone*. The name "semi-precious" stones is used (according to the writer's opinion) only because some of these so-called semi-precious stones were not known to the ancients, and made their appearance in later years and used in jewelry. It would be, and is, very hard to draw a line between "precious" and "semi-precious." The best name for the latter class of stones would be precious stones of an inferior rank, adopted according to the French mineralogists—Ed. Jannetaz, Em. Vanderheym, E. Fontenay, A. Constance, etc.—who call the so-called semi-precious stones *"Pierres Precieuses d'un Rang Inferior."*

The writer wishes to call the manufacturing jewelers' attention to the fact that most or some of these stones ought to be treated with the greatest care. For example: Chrysoprase will stand washing in water with ammonia, but not in alcohol; turquoise should never be put in alcohol; opals should never be placed in hot water, etc. As all this is known to us, it is advisable that the jeweler set the stones *after* the article in which they are mounted is entirely finished, polished, colored, etc., because the pickle, acids, etc., will have a bad effect on the stones, and all the preventatives known, like covering the stone with paper, painting it with garlic juice, hard wax, etc., will have no effect.

Therefore, I recommend caution, and I cannot emphasize this too strongly to the manufacturing jeweler. Of late years so many substances, acids, etc., are imitated, that the use of some, now sold, which would be harmless, if pure, are harmful to some of these gems. A harmless wash for stones of any kind after they are set is a light solution of hot water and a little household soda and plain pure soap. The water should not be too hot.

AMAZONITE.

Amazonite, a verdis green variety of prismatic feldspar, is readily mistaken for green jade on account of its color. Amazonite is often associated with small white crystals of albite, and is found near Fort Troitzk. It is also found in America, as well as in Siberia. The amazonite is absolutely opaque. As it takes a very bright green polish, its color is a beautiful pear green, and the longer it is looked at the brighter and more beautiful it appears. It was known to the ancients who procured it from the east, but we are not certain by what name they designated it. This gem, which is easily engraved, can be used with fine effect in every sort of precious ornament.

AZURITE.

The azurite, also called azurite-malachite, is a beautiful stone. It is found in transparent, translucent or opaque conditions; its color is azure blue of various shades, passing into blackish blue and berlin blue. The luster is vitreous, barely adamantine. Azurite, like malachite, in acids is soluble with effervescence, which is not immediate, but requires heat to produce.

This stone is sometimes found as concretionary masses inhamelons, which are sometimes so close together that they become joined. The little crystals which protrude from the surface give it a velvety luster. It has been found in little balls, which are evidently the product of decomposition, since they contain some oxide in their interior. The massive pieces are not always uniform in color, but are found as concentic zones, made up of different shades of blue. The earthy varieties often resemble lapiz-lazuli, or vivanite. The luster of earthy varieties of vivanite is quite different, but it can quickly be distinguished by the blow-pipe or by acids. It has been reproduced artificially. When found abundantly it is a valuable ore of copper. It has been found in many of the copper mines of the United States.

MALACHITE.

Theophratus says: "The malachite is a false emerald." The malachite is a beautiful emerald green stone well known in ancient times. Malachite is usually found in nodular masses, which have a fibrous structure, rarely conchoidal. Its luster is silky and velvety. The color is green, and may be of different degrees of intensity, streaked, pale or dark in color, also often spotted. This stone takes a very high polish. The hardness is 3.5-4, specific gravity 3.7. These masses present a variety of shades, which, are, owing to different causes, a change in the direction of the fibers, a difference in the state of hydration of the mineral, or an admixture of other substances. This banded, silky and velvety appearance causes malachite to be sought for as an object of ornament. It is often found mixed with other minerals, which causes a change in the tint of the green. Some varieties resemble chrysocolla, but are distinguished by effervescing acids. It is a valuable ore of copper when found in large quantities. It is extensively used for articles of ornament, and is often used for veneering large articles, such as tables, doors, etc. A mass weighing 40 tons was found in Siberia. It has been found in small quantities in most of the copper

New Patterns Now Ready

Trade-Mark
HW
Registered

Our new line for the season of 1908-09 contains many absolutely new designs of unusual beauty and timeliness. We offer many unique pieces in diamonds, and combinations of diamonds and precious and semi-precious stones; all in the best of taste and all finished specimens of the best art work in jewelry, and we also have the staple patterns every Jeweler needs.

Our salesmen can show you these pieces, or we shall be glad to send you an assortment if you will tell us what you are interested in. Write us.

HAYDEN W. WHEELER & CO., Importers
2 Maiden Lane, NEW YORK

AMSTERDAM, 2 Tulp Straat — LONDON, 50 Holborn Viaduct

EDUARD VAN DAM
CUTTER OF
DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St. Knabe Bldg.
TELEPHONE, 5879 38TH ST.
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS, MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH.

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street

RUDOLPH NOEL — PHILIP NOEL

RUDOLPH NOEL & CO.
IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM — 37-39 Maiden Lane, NEW YORK

mines of the United States. In Cornwall, Pa., it is sometimes found in quite heavy pieces of a light green color; it is also found in New South Wales and the Burra-Bura mines in South Australia, in Africa, Hungary and the Ural mountains, the Tyrol and in Siberia.

EPIDOTE OR THULITE.

Epidote crystallizes as an inclined rhombic prism, with an easy cleavage parallel to the base, and also one parallel to the orthopinacoid, which gives it a fracture that is lamellar in one direction and sometimes fibrous. The luster is vitreous, but variable on the different faces, sometimes pearly or resinous. Transparent, translucent, opaque, the color is a pistachio green, yellowish or brownish green, black or greenish black, gray, greenish white, sometimes violet and sometimes clear red. Generally epidote is of a more or less dark green color, usually of a peculiar pistachio green, slightly yellowish. Some of the yellowish varieties are dichroic; they are reddish yellow in one direction and greenish yellow in the other. There are white varieties, but there is some doubt whether they are really epidote. The hardness of this stone is 6.7, gravity 3.25-3.5. Epidote is found in Norway, Saxony, Siberia, Brazil, on the St. Gottard, Alaska, North Carolina (stream beds), Pruzzan and Austrian Tyrol. Epidote takes a very high polish and is a very ornamental jewel stone.

The rose variety called "thulite" is found associated with cyprine and is very rare. It is not known to what the rose color is due. It is always crystallized or crystalline. Its color might cause it to be confounded with some of the cobalt minerals, but its hardness will distinguish it. The name thulite is from Thule, an ancient town of Norway, where most of these stones come from. Its hardness and gravity are like epidote, and it takes a high polish. Large crystals of epidote have been found also at Warren and Franconia, N. H.; Haddam Corner, in New York, New Jersey, Pennsylvania and Lake Superior.

(To be continued.)

Recent Decision by the United States General Appraisers on Jewelry and Kindred Lines.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on jewelry and kindred lines have been announced in the last week as follows:

JEWELRY.—Protest of American Express Co., protest of M. Goldberg, protest of J. G. Johnson & Co., protests of D. Lisner & Co. *et al.*, protest of R. H. Macy & Co., protests of Syndicate Trading Co. *et al.*, and protests of White & Perkins Co. *et al.*, New York. The importers contended that the merchandise had been improperly classified as jewelry under Par. 434, Tariff Act of 1897. Protests overruled.

CORAL ARTICLES.—Protest of Albert Lorsch & Co., New York. Coral cut for jewelry purposes was held dutiable under Par. 435, Tariff Act of 1897, as precious stones, as claimed by the importers.

The formal opening of the new store of Charles P. Remillet, W. Church St., Newark, O., was held about a week ago.

Reward of $50 Offered for This Man Charged With Larceny by Washington, D. C., Jeweler.

WASHINGTON, D. C., Aug. 5.—Ralph Racinni, alias Maglili, alias Rock Magolda, alias Rodolph Mongoli, who is wanted in this city to answer a charge of larceny filed by Frederick Cole, of the firm of Cole & Swan, has not been captured up to this time, although Major Sylvester, the superintendent of police, has sent to all nearby cities cards bearing a picture of the man and telling of the reward of $50 offered for his apprehension.

Racinni, who is a barber by trade, is between 35 and 40 years old, about five feet four and one-half inches high, is well built and dresses neatly. He has a sallow complexion, black hair and eyes and a small black mustache. He is a great mimic, his specialty being imitating a baby talking.

Jewelers on whom he may have called



RALPH RACINNI WANTED IN WASHINGTON, D. C.

are requested to notify Major Sylvester immediately at the headquarters of the Metropolitan Detective Bureau in this city.

Diamonds and Jewelry Stolen by Bandits Who Held Up Express Train, Recovered and Are to be Returned to Owners.

PITTSBURG, Pa., Aug. 6.—The diamonds shipped by Sam F. Sipe, of this city, to a Columbus house last winter, which were stolen by bandits who held up an express train outside of the city limits and robbed the messenger, were dug up near Walkers Mills, according to statements made by the Adams Express Co. officials and will be returned to Mr. Sipe. The diamonds are valued at about $500 and were found some time ago. The express company promised to return them, but the goods have not been handed over.

Milton B. Slater, agent for the express company, who detailed detectives on the case, has also located a large amount of gold plate, the property of John M. Ney & Co., Hartford, Conn., which was stolen at the time of the express robbery. Like the diamonds recovered, the gold plate was mud-covered, having been dug out of the hillside, near the scene of the robbery, where the thieves "planted" the stuff after they had made good their escape.

A package of jewelry and gold plate shipped by a New York firm to a St. Louis house is also said to have been recovered.

The robbery was the most daring ever perpetrated in the Pittsburg district, the police being surprised that such wild west tactics should be employed so near the city.

It is known that Mr. Sipe has been endeavoring to get possession of the diamonds shipped by him to Columbus and was making arrangements to this end before he went to Europe, but at his place of business to-day THE CIRCULAR-WEEKLY correspondent was informed that the goods had not yet been turned over by the express company.

Receiver in Charge of Three Stores of the Pittsburg Watch Co., Pittsburg, Pa.

PITTSBURG, Pa., Aug. 6.—As noted briefly in yesterday's issue of THE CIRCULAR-WEEKLY, the Pittsburg Watch Co. is financially embarrassed and the company's three stores have been closed. John S. Flack, James McGregor and C. F. Patterson, creditors, have filed the petition requesting that the company be declared bankrupt, the company having admitted its inability to pay the petitioners $1,018 and other debts. T. G. McGregor, president of the company, formerly known as McGregor & James, asked for the appointment of a receiver, and the court named Benjamin Biggard, who has taken charge of the company's affairs.

The assets of the company total between $40,000 and $50,000, and it is said that their liabilities amount to between $16,000 and $20,000.

The firm's stores are situated on Franks-town Ave., 970 Liberty Ave. and 443 Smithfield St., the main store being at the last named. This was formerly the store of L. J. Selezneck, who sold out to McGregor & James several years ago and moved to New York.

The court has set Aug. 15 as the time to show cause why the company should not be adjudged bankrupts. Mr. Biggard, who is now in charge of the stores and who has been given power to hire such help as is needed, has filed a bond in the sum of $10,000 for the faithful discharge of his duties. Just who the company's creditors are is not known.

The business depression is said to be responsible for the failure. The company paid a big rent for the Smithfield St. store, but business has been bad this year at the stores. An endeavor, however, is to be made to weather the financial storm. William R. Blair, with offices in the St. Nicholas building, is the referee in bankruptcy.

T. G. McGregor and D. P. James established the business in October, 1898 as a partnership, but incorporated it in 1905, with a paid in capital of $10,000.

A. B. Luce, who recently disposed of his store in Columbus, O., last week visited Mount Gilead, O., where he selected a desirable location in which to continue business.

Damage amounting to about $300 was done recently to the stock of Henry B. Howland, New Bedford, Mass., by water, which dripped down into the store from an overflowing tank in the attic of the building.

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

R., L. & M. FRIEDLANDER

IMPORTERS OF

DIAMONDS

30 MAIDEN LANE, - - - NEW YORK CITY

AMERICA'S NEWEST GEM :: AMATRICE

The most remarkable, beautiful and individual matrix precious stone ever offered to jewelry wearers. Color and matrix polish equally. No porosity or roughness. Amatrice positively does not fade or change color.

No retail stock is complete without an assortment of Amatrice jewelry in gold mountings.

Wonderful individuality in matrix effects. Exact duplicates do not exist, but beautiful matching effects for sets are obtainable.

Retailers should require manufacturers to supply different types in each lot bought, as the range of color combinations and innumerable matrix effects appeal strongly to the individual buyer.

If your regular manufacturers do not offer Amatrice jewelry, write us and obtain list of first-class manufacturers who will meet your requirements.

ONLY AMATRICE MINE IN THE WORLD, OWNED SOLELY BY

Occidental Gem Corporation, New York Office, 71-73 Nassau St.
Salt Lake City, Utah, 401 Dooly Block

Descriptive folder mailed on application, also supplied by manufacturer to retailer for distribution to purchasers

William G. Morstrom & Co.

DIAMOND IMPORTERS and MANUFACTURING JEWELERS

Memorandum Packages of Loose or Mounted Stones on request. We solicit Special Order Work.

78-80 STATE STREET CHICAGO, ILL.

Unique Gems FALL CUTTINGS NOW READY

I am showing an entirely new line of NATIVE, CEYLON, URAL and BRAZIL semi-precious stones in new and fancy cuttings, as well as standard facettes and cabochons.

Sample Papers Sent To Reliable Dealers

LOUIS J. DEACON, CAPE MAY, N. J. Summer Headquarters

Bids Solicited by Government Departments for Supplies of Various Kinds.

WASHINGTON, D. C., Aug. 5.—The Navy Department is inviting proposals until Sept. 1, 1908, for the following items for the Mare Island Navy Yard: Two thermometers, graduated to 150° F., straight stem; two thermometers, graduated to 150° F., angle stem; one thermometer, graduated to 250° F., straight stem; two thermometers, graduated to 220° F., angle stem; two thermometers, graduated to 220° F., angle stem; two thermometers, graduated to 250° F., straight stem; two thermometers, graduated to 150° F., one angle, one straight; two thermometers, graduated to 500° F., angle stem.

All the above are to be high-grade, fixed, mercurial thermometers, with nine-inch black scales, white figures, in heavy brass case, front protected by heavy glass plate.

Also three eight-day marine clocks, 8½-inch dials, brass cases, nickled, with hinged bezel, fitted with lock and key, chronometer balance, full jeweled, patent regulator, and extra long second hand, at least 1¼ inches diameter of circle.

WASHINGTON, D. C., Aug. 6.—The Purchasing Agent of the Isthmian Canal Commission is inviting proposals until Aug. 24 for six eight-day marine clocks, to have seven-jeweled lever-escapement compensation balance and Breguet hairspring. Movement to wind through the dial plate. Dial to be of metal, with dull or lusterless white or silvered surface 5¼ to 5¾ inches in diameter of visible face; to have figures and makers' name thereon, and to have hour, minute and second hands, and a regulator to be operated from the face. Case to be of polished cast brass.

WASHINGTON, D. C., Aug. 10.—The Bureau of Supplies and Accounts, Navy Department, is calling for proposals until Aug. 18 for 12 18-inch dial and six 12-inch dial Fred Frick electric clocks. Bids on clocks slightly different will be considered. These clocks are for the Washington Navy Yard.

Bankruptcy Proceedings Against Maurice Dreshfield Will Not be Dismissed on Technicality.

At a recent hearing in the matter of the petition in bankruptcy filed against Maurice Dreshfield, the litigation was adjourned until Sept. 18. The petition was filed against Dreshfield by R. A. Breidenbach, 51 Maiden Lane, New York, March 11, the other petitioning creditors being Henry C. Morath and Lynn Wagner. The petition charged that the alleged bankrupt was associated with George H. Carpenter in transactions by which $182,594 worth of diamonds were alleged to have been obtained from Breidenbach by fraudulent means.

When the matter came up the proceedings were referred by the United States District Court to Special Master Peter B. Olney. Sol. Oppenheimer, attorney for Mr. Breidenbach, conducted the examination together with William Lesser, the receiver. The attorneys representing the alleged bankrupt raised the contention that Morath and Wagner, to whom Breidenbach transferred two promissory notes, were not bona fide creditors and the Special Master reported in favor of the dismissal of the petition against Dreshfield. Judge Hough denied the application and referred the matter back to the Special Master.

In the meantime other creditors of Dreshfield retained Attorney Oppenheimer as their counsel in the bankruptcy proceedings. Egbert C. Doughty, a plumber, who did some work on Mr. Dreshfield's house in Hackensack, N. J., became one of the petitioning creditors. Subsequently counsel was retained to appear for Stern Bros., manufacturing jewelers at 51 Maiden Lane, to whom Mr. Dreshfield owes, it is claimed, $231 for goods sold and delivered to him.

The Dreshfield matter will now be proceeded with as though no technicality had been raised.

At the request of Mr. Dittenhoeffer, attorney for George H. Carpenter, the bankrutcy matter in his case has been adjourned and there is a strong expectation that the matter will be satisfactorily settled.

Creditors of Anzelewitz Bros., New York, Begin Proceedings in Involuntary Bankruptcy.

An involuntary petition in bankruptcy was filed last Wednesday in the United States District Court, New York, against Moses Anzelewitz and Aaron Anzelewitz, composing the firm of Anzelewitz Bros., 125 Canal St., New York, by Herman A. Dietz, $188, and Alois Kohn & Co., $153. It is alleged that Anzelewitz Bros. are insolvent and that they committed acts in bankruptcy by transferring property and making preferential payments to the amount of $3,000 and that they concealed and secreted a large amount of jewelry valued at about $2,000. The creditors, according to the petition, are less than 12 in number.

On the motion of Armin Kohn, attorney for the petitioning creditors, Edwin M. Cox has been appointed a temporary receiver under a bond of $2,500.

The petition states that on Nov. 29, 1907, Anzelewitz Bros. made promissory notes to the order of Alois Kohn & Co. agreeing to pay $40 the 29th day of each month for a period of 27 months, the first notes of the series becoming due March 29, 1908. It is claimed that $843 is due on these notes.

Attorney Kohn said that the firm's liabilities were about $15,000, mostly new debts incurred since the compromise of 35 cents on a dollar was accepted last October. The assets in stock and fixtures are estimated at $4,000.

The members of the firm of Anzelewitz Bros. came from Moscow, Russia, and began business in 1892. Later they became involved and offered 35 cents in compromise payable in three, six, nine and 12 months, and it was accepted.

Thieves recently stole about $300 worth of miscellaneous jewelry from the store of E. E. Wilber, E. Vermilion St., Danville, Ill. The burglars tore the screen from a rear door and then removed the glass in the panels. Several necklaces, brooches, bracelets, scarf pins, etc., were taken from the show windows.

Tragic Death of J. Edward Eckert, Marengo, Ia.

MARENGO, Ia., Aug. 6.—The tragic death of J. Edward Eckert, a local jeweler, which occurred near Amana, July 30, has been a great shock to his friends who are not quite able to determine whether he was a victim of foul play or committed suicide. Mr. Eckert's body was found on the morning of July 30, on the banks of the Iowa River, by a searching party. There were two bullet holes in his temple, and other indications that he had taken his own life, but outside of the fact that he had been in ill health for sometime, no cause for his suicide can be advanced.

Mr. Eckert left his home in an automobile on Tuesday. He announced that he was going on a business trip, and nothing was thought of it, until he did not return, and no word was heard from him. A searching party was made up Wednesday and scoured the district. As he had gone in the direction of South Amana, and the searchers learned that he penetrated the woods, they kept up the hunt until his body was found. If he committed suicide it was evidently his intention to have his body lost in the river.

Mr. Eckert, who was widely known and popular in Marengo, was about 43 years old and had been in the jewelry business here since 1890. Of recent years he had done a very good business and was highly regarded in the trade. He is survived by a widow and five children as well as a father, brother and sister.

Look Out for This Watchmaker Who Robbed an Albany, N. Y., Jeweler.

ALBANY, N. Y., Aug. 6.—The trade is warned by a local jeweler to be careful in dealing with a man who uses many names, but who has been in business in Lowell, Mass., Burlington, Vt., and other cities as a watchmaker, though he has also been employed as a cigarette maker. The man is a Jew, five feet nine inches high, has a short black mustache, large eyes and a rather pale complexion. He is about 35 years of age and weighs 165 pounds.

By means of a hard luck story he obtained the sympathy of the local jeweler, who permitted him to do work in the rear room of the store, and also allowed him to take work out. On July 15 the man left the store with four watches that had been given to him to repair, and these and the following watches have not been seen since: A 16-size in Roy case, No. 232313, heavy 14 karat; a 12-size O. F. 14-karat Solidarity case, No. 173385, fitted with seven-jewel Elgin movement; 16-size in Roy case, No. 388730, engraved top and bottom and fitted with a 15-jewel Elgin movement; 16-size Crown case with Elgin movement, seven-jewel, open filled gold case, No. 1093371.

The man is a fair workman and carries a red leather oval-shaped grip with tools. He often exhibits a picture of his store at Lowell, Mass. Jewelers who may come in contact with him are requested to communicate with THE CIRCULAR-WEEKLY.

John W. Runkel, Oconto, Wis., will soon move his stock across the street to the old postoffice building.

Modern Cameos

The first samples of the MODERN CUT CAMEOS were brought over by us about two years ago.

Confident of the ultimate success of the stone we never tired in our efforts to acquaint the trade with its merits. Its immense popularity now attests to our correct foresight.

The same effort has been exerted on the other side in improving the quality as well as securing an adequate supply. We have succeeded also in this respect, and our Cameos are unexcelled in the matter of superior engraving, and precision of size and finish—and at right prices.

ONYX CAMEOS in MODERN and CLASSIC DESIGNS on hand in all sizes and colors for immediate delivery.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS 39 Rue de Chateaudun | PROVIDENCE 212 Union Street | IDAR 14 Hauptstrasse

DAVID BONNIST

Telephone 5789 Cortland — COCKROFT BUILDING, 71 NASSAU STREET Corner John Street, - - - NEW YORK

DIAMOND CUTTING AND POLISHING

(15 Years with Messrs. S. L. Van Wezel)

I have opened a new cutting factory at the above address, and make a Specialty of EXTRA FINE WORK in RE-CUTTING, MATCHING and REPAIRING

Special Arrangements for Out-of-Town Trade — Write for Information

BAROQUE PEARL EAR SCREWS

With and Without Drops

FROM $8.00 UP. NICE ASSORTMENT.

Send for Memo. Package

CROSSMAN COMPANY, 3 Maiden Lane, New York

ARTHUR REICHMAN

DEALER IN

AMERICAN BAROQUE PEARLS

65 Nassau St. New York

SCARABÆS

IN SCARF PIN, BROOCH, RING AND BUCKLE SIZES

CUT TO ORDER

IN ANY KIND OF STONE DESIRED

Samples Sent on Request

"There is nothing in the Art that we cannot do."

The International Gem Co., Inc.

Lapidaries

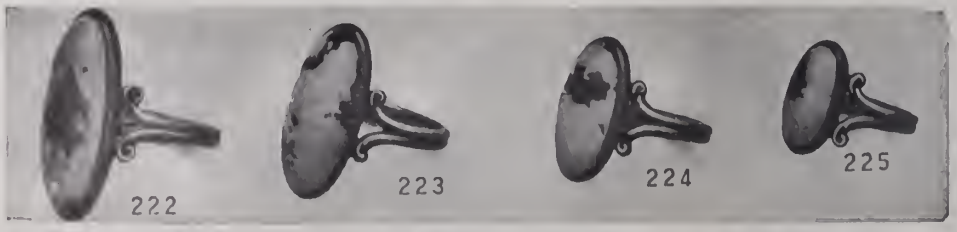
12-16 John St. New York

Phone, 1241 Cortland

THE BEST ON THE MARKET

WRITE FOR A SAMPLE

MATRIX TURQUOISE



THE ARIZONA TURQUOISE MINES CO. (Inc.) Phone: 5728 Cortlandt 171 Broadway, New York, N.Y.

CALL AND SEE US

SEND FOR CATALOG

OPTICIANS OF ALL STATES IN ANNUAL SESSION.

Eleventh Annual Convention of the American Association of Opticians begins at Philadelphia, Pa., with a large attendance.

PHILADELPHIA, Pa., Aug. 11.—With a large attendance and every indication of a most successful meeting, the 11th annual convention of the American Association of Opticians opened here yesterday. The opening day was devoted to the reception of delegates, the holding of State meetings and a legislative conference. The Musical Fund Hall is the place in which the sessions are held.

The legislative conference was held last evening and was highly interesting, as a number of the most prominent members gave their views on the subject of optometry legislation. The fact that in 13 States such laws have been enacted, was regarded



BRIGGS S. PALMER, PRESIDENT.

as a strong indication that such legislation will soon be as general as medical and dental laws.

This is "A. A. O." day, and the business of the meeting is now well under way. This morning's programme included an address of welcome by the Mayor's secretary; a response by Alexander Martin, the president of the Pennsylvania State Optical Society and another response by Thomas Gowenlock, Clay Center, Kans. This is to be followed by the address of Briggs S. Palmer, Boston, president of the organization. William E. Huston, Kansas City, Mo., is to present his annual report and the other officers and the committees will report. Addresses are expected from Dr. T. G. Atkinson, Chicago, and C. E. Folsom, Atlanta, Ga.

For this afternoon and for the remaining days of the session, the programme is as follows:

TUESDAY AFTERNOON'S SESSION—2 O'CLOCK.

Address: W. T. McConnell, Pittsburg; Dr. Mason W. Pressly, Philadelphia; W. R. Warner, Cleveland; Alexander Martin, Philadelphia; E. E. Arrington, New York.

MANUFACTURERS AND INVENTORS' HOUR.

This time will be given to exhibitors to demonstrate and explain the merits of their productions. The time allotted each exhibitor will be 10 minutes, or less, depending upon the number who desire to talk.

"The National Association—Past, Present and Future." Ten-minute talks by ex-President A. Jay Cross, ex-President J. H. Ellis, ex-President John C. Eberhardt, ex-President H. P. Holmes, ex-President B. B. Clark.

THE PHYSIOLOGICAL SECTION, WEDNESDAY, AUG. 12, 9 A. M.

Opening Address.....Physiological Section
President E. Le Roy Ryer, New York.

PRIZE ESSAYS.

First Prize Essay....."Strabismus"
Peter Scholler, Hancock, Mich.
Second Prize Essay,...."Precision in Optometry"
Ralph H. Woods, South Bend, Ind.
Third Prize Essay....."Anatomy of the Eye"
Dr. Elva Cooper, Bradford, Pa.

SPECIAL PAPERS.

"Visual Fixation and the Inter-dependence in Static and Dynamic Skiametry".....
A. Jay Cross, New York.
"The Ocular Muscles, Their Needs and Resources".....J. C. Eberhardt, Dayton, O.
"Optometry Without Cycloplegics,"
N. K. Standart, Detroit, Mich.

Afternoon, 2.30 O'clock.

HONORABLE MENTION ESSSAYS.

"Optometrical Legislation,"
H. J. Cook, Knoxville, Tenn.
"Methods of Precision in Optometry,"
David Kletzky, Pueblo, Colo.
"Prisms in Optometry,"
Gustave Kahn, Winneconne, Wis.
"Fogging Methods"....R. D. Judkins, Flushing, O.
"Educational Standards,"
John Lewis Beard, Charleston, W. Va.
"Oculist vs. Optometrist,"
David Syman, Springfield, O.
"Shall the Optometrist Charge for His Examination?".....Ford A. Smith, Sterling, Ill.

PRESENTATION OF PRIZES.

Following the reading of each paper there will be a brief discussion of the same, limited to 10 minutes' time.

"BUSINESS DAY," THURSDAY, AUG. 13.

MORNING SESSION—10 O'CLOCK.

Business session, Physiological Section of the A. A. O.

1 P. M.

Business session, American Association of Opticians.

4 P. M.

Local entertainment. Banquet in Belmont Mansion, Fairmount Park.

An interesting feature of the convention is comprised in the exhibits of the latest products of the factories, numerous new devices and apparatus being shown. The exhibitors are: Aikin-Lambert Co., New York; American Thermo-Ware Co., New York; A. W. Anthoine, Westbrook, Me.; Bay State Optical Co., Attleboro, Mass.; S. O. Bigney & Co., Attleboro, Mass.; D. V. Brown, Philadelphia, Pa.; Edwin Beckwith, New York; the Bishop Co., North Attleboro, Mass.; De Zeng Standard Optical Instrument Co., Philadelphia, Pa.; Ely Eyeglass Mfg. Co., Middletown, Conn.; Fox Optical Co., Philadelphia, Pa.; Farrington Mfg. Co., Roxbury, Mass.; Frank & Connet, New York; Globe Optical Co., Boston, Mass.; S. Galeski Optical Co., Richmond, Va.; Health Ray Lens Co., Topeka, Kans.; Hub Optical Case Co., East Dedham, Mass.; S. H. Highsmith Co., Sumter, N. C.; Illinois Optical College, Chicago, Ill.; G. J. Kirby & Co., Willimantic, Conn.; E. Kirstein Sons' Co., Rochester, N. Y.; the Keystone, Philadelphia, Pa.; Julius King Optical Co., New York and Chicago; Lander, Cleary & Co., Philadelphia, Pa.; the Kryptok Co., New York; A. A. La Forest, St. Louis, Mo.; S. G. Lovell Clock Co., Philadelphia, Pa.; George Mayerle, San Francisco, Cal.; McIntire, Magee & Brown Co., Philadelphia, Pa.; Murine Eye Remedy Co., Chicago, Ill.; Milwaukee Optical Co., Milwaukee, Wis.; Northern Illinois College of Ophthalmology and Otology, Chicago, Ill.; New York Institute of Optometry, New York; The Optical Journal, New York; THE OPTICAL REVIEW, New York; Pollak & Michaels, New York; Philadelphia College of Horology, Philadelphia, Pa.; Philadelphia Optical College, Philadelphia, Pa.; Potts Chemical Co., Camden, N. J.; Randall-Faichney Co., Boston, Mass.; Roches-



WM. E. HUSTON, SECRETARY.

ter Spectacle Co., Rochester, N. Y.; Theo. Schisgall, New York; Stead Lens Co., Kansas City, Mo.; Standard Optical Co., Geneva, N. Y.; Stevens & Co., Providence, R. I.; Warner & Swasey Co., Cleveland, O.; L. E. Waterman Co., New York; Michael Woolf, New York; Winchester Optical Co., Horseheads, N. Y.; Anton Wagner, Philadelphia, Pa.; Chas. A. Wilkinson & Co., Providence, R. I.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York. .999 Basis.*
August 4.....	24 3-8d.	$.54⅞
" 5.....	24 1-4d.	.54½
" 6.....	24 3-16d.	.54⅜
" 7.....	24 1-16d.	.54⅛
" 8.....	24 1-16d.	.54⅛
" 10.....	24d.	.54

Four big clock dials, each 12 feet in diameter, will be placed in the tower of the new terminal to be built by the Chicago & Northwestern Railway in Chicago, on Madison St.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS: MILBAGG
BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK
TELEPHONE NUMBERS: 917-918 BRYANT
RUBIES AND SAPPHIRES

F. A. JEANNE

BLACK OPALS

5 Square de l'Opera PARIS, FRANCE

Cable Address
"GEMFINDER"
Western Union Code

STERN BROS. & CO.,

CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.
CHICAGO, 103 State Street.
LONDON, 29 Ely Place

68 Nassau St.,
NEW YORK

THE BEST

Article to have in your stock is that which will sell the quickest and at the greatest profit. At this time the most popular is

TURQUOISE,
CHRYSOPRASE
AND
TOURMALINE
MATRIX

They are greatly in demand. We have them from our own mines in all sizes, shapes and qualities; also goods cut to your special order to fit any setting or plate.

IN THE WORLD

there is no better seller, and if you have not seen the Himalaya Matrix you had better send for an assortment at once.

HIMALAYA
MINING COMPANY

MINERS AND CUTTERS OF

PRECIOUS AND
SEMI-PRECIOUS
STONES

15-17-19 MAIDEN LANE
NEW YORK

LONDON PARIS OBERSTEIN PROVIDENCE

Death of Joseph Becker.

CINCINNATI, O., Aug. 10.—The sudden and unexpected death of Joseph Becker, which was caused by heart failure, Wednesday night, after returning home from the building and loan association of which he was a member, was a source of deepest regret and sorrow to all who knew him. Mr. Becker had been attending the recent convention, where he found much pleasure in meeting old friends he hadn't seen for the past 30 years, and many had remarked about his healthy appearance.

Deceased was born 60 years ago in Cincinnati, where he received his early education and began his business career. In 1864 he started with Jenkins & Hatch, then wholesale jewelers in the Carlisle building. In 1866 he went with Duhme & Co., at 4th and Walnut Sts., where he remained until 1872, when he became associated with the



THE LATE JOSEPH BECKER.

Dueber Watch Case Co., at that time located at 4th and Main Sts. When the concern moved to Newport, Ky., he went with it and remained with the company until its removal to Canton, O., in 1882, at which time he connected himself with Joseph Fahys & Co. He stayed with the latter company until 1901, and then he became identified with the Philadelphia Watch Case Co.

Two years ago Mr. Becker retired from business entirely, having had sufficient success to warrant his taking life easy for the rest of his days.

Mr. Becker was not a member of any organization except the Jewelers' League. He was a man who devoted all his time and energy to business, and was highly respected throughout the community in which he lived. He is survived by a widow, one daughter and three sons, the eldest of whom is J. Charles Becker, local manager of the Philadelphia Watch Case Co.

The funeral services were held this morning from the Holy Name Church, Mt. Auburn, and the interment was in St. Mary's Cemetery, St. Bernard, O. The flowers sent by the Cincinnati trade were many, and showed with what love and esteem the departed was held in the hearts of the local jewelers. Many of the latter attended the funeral, and the following were selected as pallbearers. Charles A. Nolting, of the Oskamp, Nolting Co.; Louis Halbert, of Albert Bros.; Aaron Herman, of Herman & Loebs; Robert Vaupel, of the M. Schwab Jewelry Co.; Jacob Dorst, of the Dorst Co., and Peter Henry.

Third Annual Convention of the Pennsylvania Retail Jewelers' Association Begins To-day in Philadelphia.

PHILADELPHIA, Pa., August 11.—From all parts of Pennsylvania retail jewelers are today gathering in this city in preparation for the Third Annual Convention of the Pennsylvania Retail Jewelers' Association, which will be called to order in Musical Fund Hall, to-morrow, Wednesday, and be continued until Thursday evening. Besides the members of the State association retailers from neighboring states, jewelers on vacation trips to New Jersey coast resorts and representatives of manufacturing jewelers from all parts of the country are arriving in the city to make greater in every way the Pennsylvania retailers' annual meeting and the 11th annual convention of the American Association of Opticians.

Everywhere arriving jewelers are hospitably met and welcomed to the city. Like the opticians they are making their headquarters at the Continental Hotel. The cosy rooms of the Philadelphia Jewelers' Club, 1228 Chestnut St., have been thrown open for the reception of the visiting state jewelers and such opticians as may accept the club's hospitality. Ira D. Garman, chairman of the reception and entertainment committees of the Pennsylvania Association has left nothing undone to insure the heartiest kind of a welcome for the jewelers and to insure a comfortable stay for them while here. Mr. Garman is happily located at 101 S. 11th St., within easy distance of all the meeting places and is devoting himself to see that the city's guests return after the convention convinced that the boasted hospitality of Philadelphia merchants is not a myth, but a warm, cordial reality. Louis P. White, wholesaler, 9th and Chestnut St., and an influential member of the Jewelers' Club, as well as Col. J. Warner Hutchins, president of the club, are aiding in every way to add to the happiness and comfort of out-of-town jewelers attracted here to attend both conventions.

Mr. Garman says: "This should, and I am sure will be, one of the largest and most successful gatherings of state jewelers ever held. The stimulus given to the movement for a closer association of the retail jeweler at last week's convention in Cincinnati is already having a marked effect on the applications pouring in to the officers of the Pennsylvania State Association for membership. I am told that many of those who attended the Cincinnati convention have joined a party to engage a special car and are due to arrive in this city to-day."

The convention will be called to order Wednesday morning at 10 o'clock, by the president, A. C. Graul, Sharpsburg. Then will follow such details of organizations as the appointment of committees. Col. J. Warner Hutchins, president of the Philadelphia Jeewelers' Club will deliver the address of welcome about 11 o'clock, and will assume the chairmanship. Col. Hutchins will be followed by the association's president, A. C. Graul, who will make an address urging every retail jeweler in the State to become a member and reviewing the work of the previous conventions and the importance of the National Retail Jewelers' Convention last week in the Middle West. C. S. Wiley, Pittsburg, will present the secretary's report and J. P. Steinmann the treasurer's report.

The features of Wednesday's sessions promise to be the delivery of a discourse by I. A. Deisher, Reading, on "A System of Records for Stock," and a general discussion among all members of the association and invited guests on the question whether "the jeweler of to-day is not as good a business man as he could and should be."

Wednesday evening the State jewelers will join the opticians in a boat ride down the Delaware river to Washington Park. It has been planned to have all the entertainments of the Pennsylvania Retailers and the American Optical Society held jointly.

C. T. Higginbotham, consulting superintendent of the South Bend Watch Company, South Bend, Ind., will deliver a lecture at 10 o'clock Thursday morning on "How to Locate and Correct Errors in the Lever Escapement." At the close of the lecture Mr. Higginbotham will answer all questions propounded and a general discussion will ensue. At the afternoon session committees will present important reports and the convention will come to a close with the election of officers. Thursday evening a huge banquet will be given at Belmont Mansion, one of the most delightful parts of Fairmount Park. With opticians and jewelers it is anticipated that over 1,000 will be assembled on the broad plateau overlooking the Schuylkill river in attendance at one of the largest trade dinners ever held.

After the conventions of the opticians and retail jewelers are ended many of the jewelers and opticians propose to make short excursions to nearby seashore resorts

Samuel Prager, Terre Haute, Ind., Files Voluntary Petition in Bankruptcy.

TERRE HAUTE, Ind., Aug. 8.—Samuel Prager, who did business as a retail and manufacturing jeweler, and also as an optician, at 406 Main St., filed a voluntary petition in bankruptcy in the Federal Court in Indianapolis, Thursday, and the schedules which accompanied the petition showed his liabilities to amount to $6,654 and the assets $4,275. A trustee will shortly be elected and the eastern creditors are now endeavoring to co-operate so as to control the election.

Mr. Prager, who is about 50 years old, is a practical watchmaker and has been in the business for a long time. He started in Frankfort, Ind., and from there went to Pittsburg, and in that city was the head of the firm of Samuel Prager & Co. in 1895. Later he met with financial reverses and went to Erie, Pa., thereafter working for several firms, but started in business again for himself 10 years ago. Mr. Prager came to Terre Haute in 1901.

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

SAPPHIRES

SAUNDERS, MEURER & Co.

65 NASSAU STREET **NEW YORK**

GEORGE H. HODENPYL WALTER N. WALKER

HODENPYL & WALKER

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS

MANUFACTURERS OF FINE DIAMOND JEWELRY

373 FIFTH AVENUE, NEW YORK

Corner 35th Street Telephone, 5093 Madison Square

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York
cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

C. H. BENT

EXPERT CUTTER OF DIAMONDS

Formerly with RANDEL, BAREMORE & BILLINGS

BROKEN DIAMONDS RE-CUT

ESTABLISHED TEN YEARS **12-16 John Street, New York**

Goodfriend Bros.

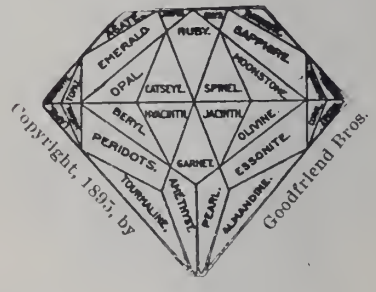
IMPORTERS AND CUTTERS

....OF....

PRECIOUS STONES

Headquarters for all kinds of

PEARLS



Pearls	Gem Coral
Rubies	Aquamarines
Emeralds	Tourmalines
Sapphires	Peridots
Opals	Opal Matrix

And other Precious Stones

PEARL, OPAL, CORAL and AGATE NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 212 Union Street

PARIS: 10 Rue Cadet

Receiver Appointed for the Hoosier Jewelry Co., Indianapolis, Ind.

INDIANAPOLIS, Ind., Aug. 5.—Don S. Morris was appointed receiver for the Hoosier Jewelry Co., on Friday, by Judge Charles T. Hanna, of the Superior Court. The appointment was made as a result of the suit filed by L. F. Hurt and the Fidelity Trust Co., of Louisville, Ky., executor of the estate of S. J. Burford, who allege that the concern owes them $2,800 on notes and is insolvent.

The Hoosier Jewelry Co., which conducted an instalment business at 104 N. Illinois St., was run by A. P. Earle, president, and H. S. Earle, vice-president. The concern was organized about eight years ago, with an authorized capital stock of $1,500. The first president of the concern was S. J. Burford, who for several years had been in the furniture instalment business in this city. Mr Burford died, however, soon after assuming control and the business was then reorganized.

A. P. Earle, who had succeeded Burford as president, was formerly employed by the Burford Furniture Co. The concern carried a chattel mortgage amounting to $9,000, which covered stock and lease notes.

Death of Robert Moore.

WILLIAMSPORT, Pa., Aug. 10.—The funeral of the late Robert Moore, a well known local jeweler, who died on Friday afternoon, took place at his home, 113 Rose St., this afternoon at 2 o'clock. Mr. Moore's death occurred very suddenly at the Market St. depot of the Pennsylvania Railroad. He had intended going to a Philadelphia hospital for treatment and was just about to open the door of the waiting room when the telegraph operator saw him fall over. He was picked up and a physician summoned, but before his arrival Mr. Moore had passed away. His death was due to congestion, probably brought on by the intense heat.

Mr. Moore was 63 years old, and is survived by a widow and one daughter, Mrs. B. T. Manley. He was born in Towanda, and spent most of his life in this city. He had been in the jewelry business for more than 20 years and was prominent in the Knights of Pythias.

B. T. Manley, Mr. Moore's son-in-law, will continue the business management for the estate of the deceased.

Death of David L. How.

INDIANAPOLIS, Ind., Aug. 10.—It was with deep regret that his many friends of this city learned last week of the death of David L. How, of How Bros., La Porte, Ind. Mr. How had visited Illinois on business, and while there died of heart trouble. The body was taken in charge by the order of Elks, of which the deceased was a member, and was brought to La Porte for burial.

The deceased, who was 38 years old, was in business with his brother, Edward C. How. The present firm succeeded the old firm of Parson, How & Co., in December, 1888, and carried on a jewelry and stationery business at 710 Main St. A second brother, Sherry, and a mother survive.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Aug. 5.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade, for June, 1907 and 1908, and for the 12 months ending June, 1907:

IMPORTS.

			12 Months Ending	
	June, 1907.	*June*, 1908.	*June*, 1907.	*June*, 1908.
Clocks and parts of	$36,912	$23,020	$610,060	$471,133
Watches, materials and movements	218,669	149,084	2,983,113	2,451,009
Diamonds, glaziers' diamonds, etc., uncut, and watch jewels (free)	631,586	164,996	11,154,152	4,452,320
Diamonds, n. e. s., not set (dutiable)	1,489,520	377,683	23,965,438	9,312,095
Diamond dust or bort (free)	2,733	5,619	189,121	71,503
Precious stones, rough or uncut (free)	14,520	2,291	156,327	115,377
Precious stones and pearls, not set	376,746	187,756	7,002,984	2,764,757
Jewelry and manufactures of gold and silver	107,636	101,281	1,779,527	1,672,275
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$121,478	$103,541	$1,445,290	$1,461,989
Watches and parts	128,826	95,058	.....	1,386,736
Jewelry and manufactures of gold and silver	130,323	66,802	2,060,144	1,496,636
Plated ware	82,349	48,503	837,451	726,983
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	.....	.....	$774	$1,421
Watches, materials and movements	.....	.....	5,384	23,961
Diamonds, rough, including miners', glaziers', etc.	.....	.....	9	7,478
Diamonds, n. e. s. (dutiable)	.....	.....	24,595	31,418
Other precious stones, rough or uncut (free)	.....	.....	1,016	1,272
Other precious stones, cut but not set	$295	$215	37,905	18,330
Jewelry and manufactures of gold and silver	759	944	22,800	237,863

Involuntary Bankruptcy Petition Filed Against David J. Prince, New York.

An involuntary petition in bankruptcy was filed Monday in the United States District Court, New York, against David J. Prince individually, and trading as the Prince Co., dealer and jobber in jewelry and novelties, 823 Broadway, by the following creditors: J. Solinger & Co., $500; Rosenzweig Bros., $200, and Herman Wittkowsky, $1.38. It is alleged that Prince is insolvent and owes debts to the amount of over $1,000, and that he made preferred payments.

Chas. L. Greenhall is the attorney for the petitioning creditors. The assets are estimated at $2,000, consisting of stock and fixtures. The liabilities are about $5,000.

David Prince was originally at Seattle, Wash. In the Spring of 1906 he went to San Antonio, Tex., and formed a partnership with W. B. Kelly and opened a branch store at Norfolk, Va. The partnership was dissolved in July, 1907. Mr. Prince opened a place in New York in January of this year.

Death of George W. Gibson.

RICHFORD, Vt., Aug. 5.—George W. Gibson, who died, Friday last, in this town after an illness of seven months, had been in the jewelry business for over 40 years and was widely known throughout this section of the State. The funeral services, which were held at his home Sunday afternoon were largely attended, and among the organizations represented was the Missisquoi Lodge, No. 9, F. & A. M., whose members conducted a Masonic burial service in addition to the regular funeral services at which the Rev. W. E. Douglass officiated. The interment was in Hillside Cemetery.

Mr. Gibson was the father of Leon E. Gibson, a jeweler in this town, and established the business in 1859 and built up a good trade. Deceased carried the business on alone for many years until he was succeeded by his son in 1904.

J. E. Johnson, Smith Center, Kans., Goes Into Voluntary Bankruptcy.

SMITH CENTER, Kans., Aug. 5.—J. E. Johnson, a local jeweler who filed a voluntary petition in bankruptcy in the United States Court at Salina, recently, has assets of about $3,000, while the liabilities are somewhat larger. E. A. Cornell, of this town, has been appointed receiver for Mr. Johnson, and the matter is in charge of Referee G. E. Beatty, of Salina.

Mr. Johnson, who was formerly employed as foreman by the Illinois Watch Case Co., came here about three years ago and purchased the stock of Rhinehart & Slagle, druggists and jewelers. He paid $1,700 for the stock and continued the business. He has worked hard, and it was believed that his industry was resulting in success; therefore the news of his business trouble is received here with regret, though it is hoped that he will soon be able to make arrangements with his creditors and resume.

H. I. Scribner, Columbus, O., Disappears and a Receiver Is Appointed for His Assets.

COLUMBUS, O., Aug. 8.—H. I. Scribner, a jeweler at 145 High St., this city, has disappeared and a receiver is now in charge of his assets. Thursday last the landlord discovered that Mr. Scribner had gone away and began proceedings; levies on the property were made and the receivership followed.

Mr. Scribner had been in business for himself five years. He is a practical watchmaker, having originally worked for the Waltham and Hampden companies, and after coming to Columbus was employed by B. C. Krouse. He did business with railroad men.

A local watchmakers' union was organized at Elgin, Ill., recently, by Wm. Rossell, of the Federation of Labor. This union was said to be the largest in the country in the watchmaking trade. It comprises 3,000 men and women employed in the large factories at Elgin.

What is Epidote ?

If you wish to know something about the new American Cabochon stone we will be glad to send you a descriptive leaflet.

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

14 & 16 CHURCH STREET, NEW YORK

London, 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES
CORAL NECKLACES

All Shades and Sizes

Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

3 Via Amedeo, Terre del Greco Italy

401 Broadway, New York
Telephone, 5412 Franklin

19 Rue d'Hauteville, Paris, France

LOUIS FELDENHEIMER

Importer and Cutter of

PRECIOUS STONES AND PEARLS

41 MAIDEN LANE NEW YORK

Pittsburg.

R. O. Stewart is spending his vacation at Conneaut Lake.

C. A. Schuldice is spending two weeks at Atlantic City.

W. O. Harrison has returned from a business trip spent in New York.

Paul A. Barr, formerly with Hall Bros. & Co., has gone on the road for J. C. Crawford.

Joseph A. Burkle has been recuperating for the last three weeks at Oakmont, on the Allegheny.

Harry Heeren is in Canada fishing and the Misses Hannah and Blanch Bevan, of the Heeren house, are at Chautauqua.

S. Davis and his family have taken a cottage at Ligonier for the Summer, Mr. Davis spending Saturdays and Sundays with his family.

W. L. Rarigh, a retired jeweler of Parkers Landing, who has not been in Pittsburg for a number of years, visited some of his old friends here last week.

William G. Ingham, buyer for the Geo. B. Barrett Co., left last Thursday for Atlantic City, earlier than he intended, and will attend the retail jewelers convention at Philadelphia this week.

William Owen, Cincinnati, and his family are visiting W. C. Owen, Pittsburg manager of M. A. Mead & Co. The former conducts the jewelry business established by his father many years ago.

J. F. Murphy, Wheeling, is building a handsome new front to his store. It is of colonial style, prism and art glass being used in the construction. The front will be one of the handsomest in the State.

A sheriff's sale of the stock of Edward F. Stewart, 4303 Butler St., is advertised for Thursday, Aug. 13, at 11 o'clock. Mr. Stewart has been in business at this address since June, 1902, and for over two years before that was located on 6th St.

Among the out-of-town merchants in Pittsburg last week buying stock were E. J. G. Lovett, Titusville; W. S. Berkeley, Homestead; F. B. McKinley, Washington; W. C. Schmid, New Castle; George Eckert, Jeanette; J. F. Murphy, Dawson.

J. R. Brown, of the Marsh, Brown & Mather Co., who spent his vacation at Vermillion, O., is telling his friends about the big string of white bass and catfish which he caught. W. W. Mather, of the same house, is at present at North East.

Clark & Bigelow, Washington, Pa., have recently equipped their establishment with machinery for plating goods, spending about $2,500 on the enterprise. They have also installed an electric dynamo and are making their own electric light.

The creditors of Charles H. Allen, Turtle Creek, who met several weeks ago and discussed Mr. Allen's financial condition, have decided to grant him an extension of time to pay his obligations. As published in THE CIRCULAR-WEEKLY several weeks ago, Mr. Allen has assets amounting to $9,500, while his liabilities are about $7,200.

C. S. Wiley, secretary of the Pennsylvania Retail Jewelers' Association, who, with others, last Saturday returned from Cincinnati, was loud in his praise of the manner in which the delegates to the national convention were entertained.



M. C. Tyler has opened a jewelry store at Orland, Cal.

F. M. Mason, Merced, Cal., will shortly open a store at Visalia, Cal.

E. Burstein has started in business in the Gregg building, at Imperial, Cal

S. P. Wilson has opened a watch repairing establishment in Bethel, Conn.

P. E. Ostram is opening a general store in Ontario, Cal., and will carry a line of jewelry.

M. W. Clements, Lincolnton, Ga., will open a retail jewelry store in Madison, Ga., about Sept. 1.

E. J. Smith has opened a watch and jewelry repairing shop at 609 Phoenix building, Minneapolis, Minn.

R. H. Bach is about to open a jewelry department in connection with his music store at Owatonna, Minn.

Wm. H. Smith and J. B. Wilbur have formed a partnership to engage in the jewelry business at Golden, Colo.

Jacob Weinberger, formerly in business on Main St., will soon open a store at 337 S. Spring St., Los Angeles, Cal.

Fred. A. Harmon, a former student of the Kansas City Horological and Optical School, Kansas City, Mo., has begun business at Coweta, Okla.

A. W. Bartz and J. J. Keith, Garrison, N. Dak., will open a store, Sept. 1, in Minneapolis, Minn. They will be located in the Ed. Peterson building on Main St.

W. S. Gisn, Little Falls, Minn., has leased half of the Matt Dedrick building on Main St., in Onamia, Minn., where he will open a store. His son will be associated in business with him.

A. R. Keese, Atlanta, Ga., will start in the retail jewelry business in Athens, Ga., having leased a building on Clayton St., in that city. He expects to be settled in his new location by Sept. 1.

Columbus, O.

E. S. Albaugh and T. O. Pickering, of Albaugh & Pickering; L. W. Lewis and Frank M. Deinlein attended the national convention of the retail jewelers at Cincinnati last week.

Announcement was made last Wednesday that Lester W. Hutchins, Johnstown, and Miss Mayme Hutchins, stenographer for Congressman Ashbrook, were secretly married March 20, at Covington, Ky.

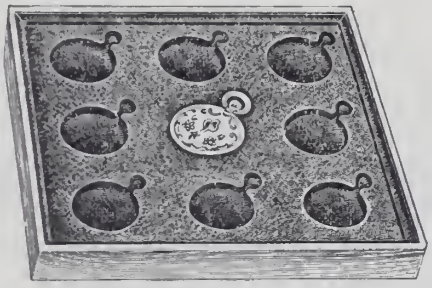
The inventory of the stock of the D. C. Beggs Co., just completed, showed just about $500,000 worth of goods on hand, and the opinion of the receivers is at present that the firm will pay 100 cents on the dollar.

The store of Sundstrom & Co., Elmore, Minn., is now conducted by John F. Tyck.

EICHBERG & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
65 NASSAU STREET, (Prescott Building.) NEW YORK.



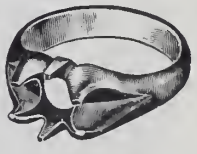
BELINE & GLASSER
Silversmiths and Goldsmiths
Makers of High Grade
Gold Mesh Bags
Vanity Cases and Cigarette Cases, etc.
ALSO SILVER MESH BAGS
49 SECOND ST.
NEW YORK
Telephone 6383 Orchard



The Latest, The Best
Send for Samples and your Orders will follow
Chicago Plush and Leather Case Co.
84-86-88 Franklin Street
CHICAGO, ILL.



S. PITZELE
Established 1893
51-53 Maiden Lane, New York
Manufacturer of
Fine Diamond Mountings
Also BRACELETS and DWT. GOODS
SPECIAL ATTENTION GIVEN TO ORDER WORK



GEMS AND PRECIOUS STONES
Their Characteristics, Localities of Production Tests and Some Current Literature,
CLOTH, POSTPAID, $1.00
Published by THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York

THE DORST COMPANY

Special Manufacturing Jewelers *for the*
RETAIL JEWELRY TRADE

¶ For SPECIAL ORDER WORK—ALL KINDS OF REPAIRING—EMBLEM GOODS and MOUNTINGS there is none better equipped than our factory for high-grade work.

Lion Bldg., S. E. cor. 5th and Elm Sts., Cincinnati, Ohio

Diamonds, Precious, Semi-Precious Stones

All Styles of Gold and Platinum Diamond Mountings



Designs Submitted on Request for Special Pieces

No order too small to receive our best attention. None too artistic for us to make at the right price

Third Annual Convention Proves A Great Success

Members of the American National Retail Jewelers' Association Meet At Cincinnati, Ohio, Elect Officers, Adopt Important Resolutions and Hear Instructive Discourses

CINCINNATI, O., Aug. 8.—The third annual convention of the American National Retail Jewelers' Association has closed in a blaze of glory. It was the most successful meeting held so far, and from the very beginning to the time for adjournment not a moment lagged. The program was a fine one, both from an educational and an entertaining standpoint. The exhibits were many and were well displayed and well patronized. The speakers always faced a numerous and attentive audience of between 200 and 300 people. Altogether there were over 300 retail jewelers at the convention and all went home more than satisfied with the wonderful progress the national association has made in the space of only two years.

After the opening of the convention the Mayor's address and the response by J. P. Archibald, President Hurlbut announced that the convention would be run on broad-minded principles, and that he and the other officers of the association would see that everyone got a square deal from start to finish, and that no outsider would be allowed the privilege of the floor for the purpose of either aggrandizing himself or the interests he represents. The president then announced that he would appoint Max Egge, Nebraska, and A. C. Graul, Pennsylvania, sergeants-at-arms, so that proper order could be maintained.

The first committee appointed was the one on credentials. A. C. Westmyer, West Virginia, chairman; Claude Wheeler, Maine, and L. C. Eisenschmidt, Kentucky.

The next committee appointed was the one on resolutions. Herman Mauch, of Missouri, being absent A. E. Barker, Minnesota, was appointed chairman, with the following associates: C. Z. Rowe, Indiana; F. J. Euler, Maryland; F. A. Mareau, Illinois; Joseph Mazer, Oklahoma; T. I. Combs, Nebraska; J. B. Stebbins, Ohio; C. S. Wiley, Pennsylvania, and C. E. Baab, West Virginia.

The auditing committee appointed include Max Jennings, Michigan, Will King, Michigan, and Charles H. Williams, Oregon. The committee on revision of the constitution were F. L. Harris, Nebraska, chairman; Max Jennings, Michigan; Claude E. Range, Missouri; J. P. Archibald, Pennsylvania, and C. H. Williams, Oregon.

Mr. Hurlbut said the reason for placing so many executive officers on the committees was because they had a thorough knowledge of the needs of the association.

After the report of the secretary and the treasurer, published in full in the last issue of THE CIRCULAR-WEEKLY, was read and adopted, a resolution was passed giving the president and all the rest of the officers of the association all the power of a delegate. In other words, the resolution gave them the right to cast a vote, a right which they did not previously enjoy.

The report of the committee on credentials not being ready a question box was started, the subject being "Is a time guarantee necessary in the selling of jewelry?" Opinion on this was greatly divided. President Hurlbut thought it wasn't necessary to guarantee goods. He said it implied a doubt right from the start regarding the quality of the goods. Mr. Neilson, of Iowa, said it was absolutely unnecesary to put a time guaranttee on any article, and that he took all the guarantee tags off the chains he sold and had less trouble than when he left them on. He said watch cases should have a quality mark and no guarantee.

Mr. Bernau, of North Carolina, said he didn't see the use of a time guarantee on cases, but did see the use of the cases being guaranteed by the manufacturer. He wanted to know if a case manufacturer put 17 cents worth of gold on a time guarantee case, how much gold would he put in a case that wasn't guaranteed at all? This was too hard a nut for anyone to crack. Mr. Herzer, of Tennessee, thought a guarantee was necessary, because people had bought goods from department stores that were cheap and unsatisfactory and looked to the jeweler for guaranteed goods. He said some customers would not buy goods unless they were guaranteed.

President Hurlbut said he always guaranteed his goods to give satisfaction, and that a reasonable interpretation should be placed on that word. Mr. Paegel, of Minnesota, said the jeweler himself often abused the word guarantee, and that the only way to avoid trouble was to guarantee satisfaction, and that in case the article did not wear well in a reasonable time to make it good.

Mr. Williams, of Oregon, claimed that the jeweler should establish an individuality for himself and not stand behind some one else's shield all his life. He said he never told a customer that a case would wear 20 years, but that it was the best case he could give for the price he charged for it. Mr. Barker, of Minnesota, said the best guarantee to give a customer was a satisfaction guarantee, while Mr. Combs, of Nebraska, said he always gave his own individual guarantee to make good on any article that did not wear well.

Mr. Hull, of Michigan, said the guarantee would seem to be a good thing, but it should not be so badly misused. The success of the mail-order houses and others is on the superfluous guarantee on their goods. They will stamp a filled case 20 years and they know it will not make good and their customers find out the same. They make their reputation on the fictitious guarantee. Speaking of watch cases, he said he used an idea of which he was not the originator. He has a sign which says: "Nothing but standard makes of watch cases sold here on original guarantees of their makers," claiming the maker knows more about it than he does, and their case is sold on the original guarantee. If the customer takes advice he will get nothing but the best cases, but if he is looking for a $4.50 case he gets it. "I want to sell the schoolboy his first case and later a better one, and when he is a grown man I want to sell him a high-grade watch," he said. "The best chainmakers to-day do not guarantee their chains. You can take two chains of the same quality and put them on two individuals and one will outwear the other double. I claim a time guarantee on plated jewelry is not necessary for the legitimate jeweler. I do think you must have some standard on watch cases and you can sell them for what they are."

The discussions then closed and the committee on credentials then reported the fol-



HOTEL SINTON WHERE THE JEWELERS MET.

lowing number of delegates present: Illinois, two, Indiana, two; Maryland, one; Michigan, four; North Dakota, one; Oregon, one; Minnesota, four; Missouri, six; Nebraska, five; North Carolina, one; Oklahoma, five; Tennessee, three, Virginia, three; West Virginia, two; Pennsylvania, seven; Ohio, 10; Iowa, six, and Kentucky, six.

The meeting then adjourned till Tuesday at 2 P. M.

PRESIDENT HURLBUT'S ADDRESS.

A good part of Tuesday afternoon was taken up with the address of President Mack Hurlbut. As mentioned in the last issue of THE CIRCULAR-WEEKLY, Mr. Hurlbut's address was very long but exceedingly interesting and the "chunks" of wisdom, philosophy, advice, etc., as well as the criticism and hints which he handed out to his audience, were deeply appreciated and were often the source of much laughter and amusement. Mr. Hurlbut has a style distinctly his own, and it is unfortunate that space will not permit his address being published in full.

In speaking of the scope of the national organization he said that, though the latter was dependent on the State associations for its very life, no State association could ignore the former, for without it they could not hope to cope with conditions which are as broad as the nation. On the other hand, what might be the greatest good for one particular State might be a detriment to the trade at large, and that a single State association's small, weak voice would count for nothing unless a national body stood ready to assist her. What the national association was to the State, so the State association was to the individual jeweler, and the State association that did not affiliate was like the individual who encouraged the movement but was afraid to join and pay his dues.

Speaking of the effect association work is having, Mr. Hurlbut said:

Conditions which beset us have been of long standing, and the evils of which we complain, have been years in developing, most of them have been the result of the natural evolution of the methods of retail merchandising, and many of them have crept in through the fault of the jeweler himself. To expect to correct these conditions, and settle wisely and definitely all these questions, in the three short years since this association work was first undertaken, would be rank folly.

To say that the mountain has labored and brought forth a mouse, as has been said, or to say that no tangible results have been secured, would be equally foolish, and brand the author as being actually ignorant of the facts, or mighty careless in the way he handles the truth. In some States we have already united more than one-third of the jewelers of the State into one harmonious working body. And local city associations can be reckoned by the score, where all the jewelers have joined for mutual benefit and instruction, removing hundreds of the petty local jealousies and animosities, and making every jeweler in the town a better merchant and hence a better citizen.

Thousands of jewelers throughout the country can to-day testify to the fact that through this association agitation, the ideas that it has brought forth, both in the press and in the conventions, has done much to instruct them as to better methods and opened up new avenues of profit, made rough roads smoother, set them to using their heads more and their hands less, to the mutual advantage of themselves and the communities in which they live. So the greatest and most prominent result already to be considered is this of the education of the jeweler himself.

Another result which is manifesting itself, as a result of this work, is in the changing attitude of some of our manufacturers, in regard to their treatment of the retail trade. Did you ever hear of a fixed price on anything but a box of pills 10 years ago? Did we hear any loud noises coming to us about lines confined strictly to legitimate jewelers, or any strong denials by the jobbers that they did not retail, before we got this association to working overtime? Did we ever hear much said about the qaulities we were getting for the money we were paying? Was there ever so much interest in assays, stamps and qualities as there is to-day?

I say *no*, gentlemen. And I also emphatically state that these things have been brought about by the education the retailer has had,, from these questions being brought up at State meetings and published broadcast through the trade press.

As an educator alone the association has its greatest excuse for being, for education along common sense business lines, and especially in the rudimentary elements of his own business, is what the average jeweler most needs to-day. Educate the jeweler in his own line to a point where he will make a merchant instead of a mechanic, and as a rule a poor mechanic at that, and you will



J. P. ARCHIBALD, PRESIDENT-ELECT.

have done wonders in removing nine-tenths of all the troubles of which he now so strenuously complains.

One of our largest watch companies has already fixed the minimum selling price on 26 of its grades. Another has adopted a policy of not allowing its product to go into a catalogue bearing the factory name. Another sells all its output direct to the retailer, and that at a fixed selling price. There are two makers of plated hollow and flat ware that sell no one but the retail jeweler and him direct, and the goods under a positive guarantee. Two of the largest manufacturers of sterling silver in the world sell no one but the legitimate trade, and their product under a fixed minimum selling price. There is not one large concern in the country, prominently known, which, although it may have been careless in its habits in the past, but what to-day, through this constant hammering by the associations, is gradually transforming its policies as rapidly as possible to conform to our demands. This may sound strong to you, but I know whereof I speak. They are all good business men, and by far too intelligent to ignore the handwriting on the wall.

After speaking of the two journals which are published exclusively by the association, he took up the subjects of elements necessary to the success of the organization, stating as an axiom that to do any permanent good to the craft at large the association work must necessarily be based on principles that are fundamentally correct and American to the core. The pugnacious organization, he thought, was a mistake, where the interests, although diversified, are tending toward the same end and the greatest danger to the organization was radicalism, particularly along the line of policies which, carried to their logical conclusion, would result in greater damage to the trade than the evils which they attempt to correct.

He advocated the "square deal" principle toward all interests which, while curbing errors, would never wave the red flag of anarchy or stoop to abuse or vituperation. The paramount good to be obtained from association work will lie in making its members better merchants and broader business men, "educating them to their own rights, while advising tolerance of the rights of others." An education that would broaden the jeweler from his narrow environment, where he is prone to pass snap judgment on conditions without analyzing the case might make him discover the beam in his own eye as well as the mote in the other fellow's, and Mr. Hurlbut emphasized the fact that any question that arouses discussion, among serious-minded men must have two sides, each containing an element of truth, both of which should be entitled to a fair hearing. The jeweler must be in a position to intelligently judge those things that affect his interest, and, if he is not so, they will be settled by opposing interests and the jeweler can blame himself.

It is easier to make a snap judgment than it is to provide a suitable remedy. Putting yourself in the other fellow's shoes will frequently make the walking easier for both. To forever criticize and complain, without once offering a solution of the difficulty, and ignoring the other fellow's right to consideration, makes a man a common "knocker" and not a reformer. I take it for granted that it is a jewelers' association we are attempting to form, neither a "boosting" or a "knockers" club. Both sides to these many questions have rights in the matter, and for the jeweler in his association work or through his official organ to arbitrarily decide them to his own interest without regard to what injustice may be done to others, is simply presumption on his part and will never be of any permanent good to the trade. True, some so-called evils through cowardice on the part of the so-called enemy, may be temporarily whipped into line, but if so coerced at the first opportunity, will assert themselves with renewed life.

The true aim of this association work should be, to my mind, to harmonize the entire jewelry trade of the country—manufacturer, jobber, trade press and retailer. All four classes of which are striving toward the same end, namely, to gain a livelihood, and what measure of success is possible, either financial or otherwise, from the jewelry consuming public. Now, with this common end and interest in view, can we as retailers, or any one of the other branches, afford to antagonize any one or more of the other branches? We are all in the same boat, should be of one mind, and work together in harmony of purpose and unity of effort. That this ideal condition does not exist is clear to all, and its lack is the basis of all dissension and trade abuse, of which we as retailers so bitterly complain.

A house divided against itself cannot stand, there are signs of cleavage and cracks, and we are met for the purpose of discovering the cause and providing a remedy. Most of the bitter feeling is due to a mutual misapprehension of the conditions rather than a malicious intent to injure any one.

The first thing for the retailer to do, is to get his own door yard clean, and prepare himself, by thought and research, to intelligently and fairly meet all questions affecting his interests, and present them intelligently to the other divisions of his own craft. By the time he has gotten his own doorstep cleaned, I imagine he will at least have fewer complaints to make of some of the others. Of course, in order to present his side of the question he will have to have some definite organized body to deal with, as it is impracticable for the retailer to go to the others as individuals. This means necessity of organization in the other branches. But this is coming, and very rapidly, too.

Speaking of the organization in the job-







THREE SECTIONS OF A GROUP PHOTOGRAPH SHOWING THE OFFICERS, DELEGATES AND MEMBERS AT THE THIRD ANNUAL CONVENTION OF THE AMERICAN NATIONAL RETAIL JEWELERS' ASSOCIATION, AT CINCINNA TI, O., AUG. 4-7.

bing and manufacturing lines. Mr. Hurlbut advocated the settlement of disputes by committees from the organizations of the sections of the trade meeting in dispassionate, joint conference and working out the best solutions for all the interests involved. He thought in this would lie the solution of many of the trade evils, but first the retailer would have to get properly organized, and he proceeded to show the members that an organization meant more than the names of a few men on a roll and the election of officers, and that a president and secretary cannot get out with "a torch in one hand and a red flag in the other and in 28 minutes revolutionize conditions which have been years in growing up."

Speaking of the mistakes made by State associations, he said that the national body had also made many of them, and that it was a distinct mistake to act precipitately. He warned the members to be careful during the convention in their proceedings, as they were apt to "not only put their foot in their mouth, but swallow themselves whole."

Mr. Hurlbut then devoted considerable time to the discussion of the question of an official organ, telling what, in his opinion, should be the character of such a paper if it were adopted, explaining the dangers that beset a paper of this kind when conducted by one man, even if he be the soul of honor, and saying that if such an organ were started it should be conducted by a board of control elected by a popular vote of the organization. Whether it was practical or not, remained to be seen, but the experiences with those papers which had already been started must be carefully considered.

Mr. Hurlbut urged the importance of a national organizer, but opposed the proposition for a paid secretary.

He then devoted considerable time to discussing the stamping laws, advocating the principle of the national gold and silver stamping laws which we have but declaring against compulsory stamping legislation, which, he thought, would be a bad thing for the trade and never be accomplished. The proposed amendment to the national law covering the words "solid gold" he suggested be again taken up and amended so as to do away with the use of the word "solid" entirely and confine the regulation to the word "gold."

After discussing the proposed watch case guarantee bill, he took up the subject of watch inspection, saying that a wrong construction had been placed on the real purpose of the resolution passed last year and that the association had discovered that it was being used as a cat's paw for certain interests. It was with principles and not individuals that they must deal, if the association wished to retain the respect of the trade, and he suggested that they do not make the mistake this year in passing any resolutions that might be used as an attack on a particular individual. As far as watch inspection was concerned he thought that it was a Federal rather than a State question, and, anyhow, it was the railroad man rather than the jeweler who suffered and it was up to the latter to make his own fight.

Emphasizing the importance of suppressing fraudulent advertising, he advocated a law that would make all misrepresentations in advertising, direct or indirect, a case of fraud.

As to the location of the next convention, he warned the members that the handling of an assembly of this kind was a serious matter and should be considered so by those tendering the invitation and no place should be finally decided upon until they were convinced that their hosts were in a position financially and in other respects to take care of the entertainment and the visiting jewelers.

In the peroration with which he wound up his address, Mr. Hurlbut said that the officers put forth these views on the vital questions simply from their standpoint and as a result of their experiences, but it was the duty of the convention to stamp their recommendations with either approval or otherwise, as it was on the jewelers there assembled that rested the responsibility of giving official sanction or stating the sense of the organization. He asked them to bear in mind the question of the greatest good for the greatest number in making their decision, to note well the former mistakes and avoid a repetition of them. He asked that their actions express the will of the organizations which they represented, but that they do not antagonize the great mass of jewelers who were as yet not members of the association.

In electing officers he asked them to consider the fitness of the man for the place, remembering that the success of the association depended largely upon the work of the officers. No man was too good to be at the head of the organization, nor no man so big that the position will not do him honor.

Remember, gentlemen, said he, that in a sense the eyes of the jewelry world are on us. What we do here marks either a milestone of progress or a loss of prestige. What we do here either wins us the respect of the craft at large, or sounds the doom of association work in the jeweler's field. This, to my mind, is our most important convention; on its results depend the success or failure of association work. Other lines have made organization a success, why not the jeweler?

A. F. Sheldon then delivered an address on scientific salesmanship, and a resolution of thanks was passed, after which N. Nielson, of Iowa, read a paper entitled "Are our lines drifting in other channels?"

This address will be published in full in the next issue of THE CIRCULAR-WEEKLY.

The meeting then adjourned till the evening, when T. C. Higginbotham, consulting superintendent of the South Bend Watch Co., delivered a lecture on "Ailments of the escapement and how to treat them." A working model of the lever escapement 4½ feet high was used in demonstration. The lecture was well attended and more than interesting to the audience. The lecture appears in the Horological Department of this issue.

This marked the end of the first day's proceedings.

WEDNESDAY'S SESSION.

Wednesday morning President Hurlbut opened the convention by announcing that he had received word from the Hon. E. B. Vreeland, of New York, that he could not make the address before the convention on "Legislation that Effects the Retail Jeweler," as Mr. Vreeland was in Europe. He introduced Joseph Mazer, president of the Oklahoma Retail Jewelers' Association, who addressed the meeting on "The Fixed Selling Price."

THE ADDRESS OF JOSEPH MAZER.

Mr. Mazer's address was by all odds one of the most interesting, instructive and entertaining delivered before the convention, for in it facts were mixed with humor in a way that both held his listeners and made them smile, and his stories were directly to the point.

After beginning by speaking of the honor conferred upon him in letting him talk about the "fixed selling price," he spoke of the interest he had taken in the subject and said he had always considered the phrase a synonym of equality and that there was no equality in conditions which permit mail order concerns to sell eight-day clocks for less than the cost to the retailer. He compelled the attention of his hearers and evoked great applause by saying:

From the term "Fixed Selling Price" I understand a condition where certain well known articles are sold at uniform figures wherever the purchase may be made. And lest I be misunderstood, let me place myself on record as favoring a fixed selling price on certain classes of goods only. As, for instance, a 15-jeweled Elgin movement to fit an 18 size case is the same wherever bought, and because of its character can be readily distinguished as being the same by the most ordinary purchaser. The same conditions exist in well known makes of plated flat ware, gold filled watch cases, nickle alarm clocks and other merchandise of a similar nature. On goods of that character only do I believe in having a fixed selling price. When it comes to a gold brooch or stick-pin or piece of cut glass, where the chances are that ordinarily your customer would never be likely to see another one of the same pattern, I say charge what you like. But when it comes to an 1847 Rogers butter knife it should never be possible for a customer to enter your store and price it at 75 cents, go to your next door neighbor and price the same butter knife at maybe 65 cents, and what is still worse go to some department store or write to Sawbuck & Co. and get the same 1847 butter knife for 37 cents.

The manufacturers all have fixed selling prices now for the jobber, and they maintain them, too. Wherever you buy a Waltham movement you pay the same price for it. The same is becoming true of flat ware and alarm clocks and Carmen bracelets, and other items I might mention. If the jobber can be protected by the manufacturers against cut throat competition, why in the name of common sense cannot the retailer be protected in the same manner?

Do we want a fixed selling price? Of course we do. As well ask do we want the complete abolishment of the mail order and department store evil. For, Mr. President, ladies and gentlemen, the establishment of a fixed selling price, I claim, is the only solution to the mail order problem of to-day. And at this point permit me to deviate slightly from my subject. A great many jewelers are all the time harping about the mail order evil and feel that the only solution to the problem is to stop the supply of those houses. And it is in this respect that the jeweler makes a mistake. Our mission in life is to upbuild, not to destroy. We are fighting destruction. We object to the wanton destruction to our business resulting from unfixed price competition, but not even while practicing the God given right of self-preservation have we the right to be unnecessarily cruel to the enemy. We are not a combination for the restraint of trade, as would be the case if we denied the right to mail order houses to handle the merchandise peculiar to our craft, we are a body of men met here for the purpose of seeing that the manufacturers, whose existence is made possible by the retail jeweler, give to us the fixed price protection on all their output which some of them are now giving us on but part of it.

Compel a reasonable, legitimate fixed selling price at which the jeweler could sell and the mail order house would have to live up to and

what the customer would buy from the mail order house or department store, when he knew that he could buy at the same figure from you. I claim that under such conditions the mail order evil would practically eliminate itself of its own accord in less than two years.

The speaker then convulsed the jewelers by drawing a mental picture of the effect which the establishment of the fixed selling price would have, telling how he saw in four years' time Mr. Sawbuck knocking at his door on a cold Winter night, gazing into his eyes and saying in a broken voice filled with emotion, "Joe Mazer, your 1908 jewelers' convention, which met at Cincinnati, is responsible for this," telling him that the fixed selling price had jolted the mail order people with a solar plexus blow more severe than was ever delivered by Fitzsimmons, and recalling to him the heyday of the mail-order man's prosperity when the jeweler would write to the manufacturer to stop selling mail-order houses, and how often he (Sawbuck), with much glee and jubilation, would assist in writing the letters with which the manufacturer would jolly the complainants.

Speaking seriously again of the fixed selling price, he said that they would want it fixed sufficiently high "to enable the jeweler to enjoy life, liberty and the pursuit of happiness from behind the dashboard of a four-wheeled buggy." He then told how, as president of the Oklahoma Association, he had written the watch manufacturers on the question of the selling price and how they had told him that they were able to protect the higher priced movements, but on the low priced could do no better than compel the mail-order houses to sell 10 per cent. above list. This, he said, reminded him of the story of the doctor who was called in to attend the baby who had swallowed a five-dollar gold piece, and who reported to the father a short time after that he was not quite successful inasmuch as he had only been able to recover $2.98. He said the manufacturer who tells him he can enforce 10 per cent. and not 25 per cent., reminds him very much of this doctor.

Mr. Mazer then read to the convention the resolutions which were adopted by the Oklahoma Retail Jewelers' Association at the last annual meeting covering the fixed selling price, to the effect that the fact that the manufacturers protected the price on movements to 10 per cent., proved the practicability of protecting them to a higher extent, and insisting that this protection should be put at 25 per cent. above list, the profit to be at least $2.50 on each movement. The resolutions also pledged the jeweler to handle only such price protected goods. This resolution, he said, would be introduced on the floor of the convention by Oklahoma, and he asked for its support.

Speaking of the contention that the manufacturer could protect the selling price of his wares, and showing the good that could result to the trade, he cited many specific instances in other lines, among others, phonographs, cameras, Gillette safety razors, etc., and said that while it was true that there may be retailers who would be mean enough to cut secretly, he believed that the number was so small as to have no appreciable effect upon the condition of the trade. Concluding, he said:

Let me impress upon you the fact that the manufacturers are not your enemies. There is not one of them but what is your friend, and a well formed demand for your rights, backed by your pledges to refrain from the handling of the goods of any manufacturer who refuses to recognize them, will quickly bring any one of them to his senses. For the past year we have had a great and good president, a hard working secretary, and to-day we have one of the largest and best attended jewelers' meeting which has ever been held in this country. The future looks brighter, the clouds are passing away, and before this meeting has adjourned the sun will be out in all its glory, and as we look at the bright blue sky, we will see the rainbow, the symhol of hope and the performance of a promise ever shining to remind us of the covenant to stick to each other forever and eternity. I thank you.

The applause which greeted Mr. Mazer at the conclusion was subject to comment in many of the newspaper accounts.

Then followed an informal discussion of the subject for half an hour. Nielson, of Iowa, said the association must fight fire with fire. Mazer said he would fight it with water. Nielson said every mail-order house wanted to drive every jeweler out of business. Mazer told him he was mistaken. The mail-order house had a right to exist, but as long as there was no fixed selling price he was not going to buy from the factory who sold them. He said to Nielson, What right have you to sell china? You're no Chinaman!

Mr. Heizer, of Tennessee, said if the jewelers only had backbone enough they could get what they wanted. Mr. Barker, of Minnesota, ended the discussion by saying there were two ways of doing business; one was the old style, where everyone was for himself, and the new style, which was the organization style of controlling prices.

President Hurlbut then said: "At the meeting of the Executive Committee in January we took occasion to condemn certain watch factories for making special stuff under a fictitious or assumed name and selling it to the catalogue houses. Now, then, the question I want to propose is this: Do we approve of that policy where the concern does it in order to prevent knifing of their goods? For instance, a concern goes to a catalogue house who will have their goods and they say: "If you will not mention our name in your catalogue, or cut the price, we are willing to lose the advertising value of your catalogue, and we are also willing to furnish you all the movements that you want." Now, then, is that good business on their part? Is it not proper for us to accept that policy rather than have the prices cut? This is quite a question if you will think of it, and I would like to hear from you. There have been resolutions passed by several State associations indorsing this—that is, that if we cannot have a whole loaf we would rather take half a loaf.

Mr. Rothermel, Indiana, said if they conceded this privilege that they open the doors to all other manufacturers to do the same thing.

Mr. Stebbins said it did not make much difference what the name is that is on the

(*Continued on page 79.*)



OFFICERS OF THE AMERICAN NATIONAL RETAIL JEWELERS' ASSOCIATION.

Front Row—A. E. Paegel, J. P. Archibald, C. H. Williams, I. M. Radabaugh. Rear Row—Mack A. Hurlbut, R. C. Bernau, S. Callison.

LEADING HOUSES OF CINCINNATI

A. & J. PLAUT

Jobbers of

American Movements and Cases

Established 1878

14 East Fourth, between Vine and Walnut, CINCINNATI, O.

UP-TO-DATE STYLES IN

Solid Gold and Gold Filled Jewelry

A complete line of the latest patterns in Sterling Silver Toilet and Manicure Goods.

IMPORTERS OF DIAMONDS

Richter & Phillips

N. W. Corner Fifth and Vine Streets

Jobbers: Elgin and Waltham Movements, Boss, Crescent and Crown Cases

"The Best Goods for the Least Money"

DEAL DIRECT

With manufacturer of articles made of solid gold, silver and plated ware of every description

SPECIAL JEWELS, BADGES, SCHOOL, COLLEGE AND SOCIETY EMBLEMS

THEODORE NEUHAUS & CO. Fifth and Elm Sts. (Telephone 1089) CINCINNATI

Established 1868

THOMA BROS.

14-16 E. Fourth St., Cincinnati, O.

JOBBERS OF

Jewelers' Tools and Supplies

Bracelets, Fobs, Chains and Lockets

Opposite Sinton Hotel

A. G. SCHWAB & SONS

Headquarters for

Latest Novelties in Up-to-Date Gold and Gold-Filled

JEWELRY

ELGIN, WALTHAM, HOWARD AND NEW ENGLAND WATCHES

31-39 East Fourth Street, CINCINNATI, O.

"WE HAVE THE GOODS"



Oldest in years and reputation, yet modern and up-to-date in present methods of merchandising. We do give the retail jeweler a square deal every time.

The Clemens Oskamp Co., JOBBERS

JOHN C. DALLER, Pres. C. OSKAMP DALLER, Mgr

417 Vine Street, -:- -:- -:- Cincinnati, Ohio

LEADING HOUSES OF CINCINNATI

OUR stock always embraces the most select lines from the representative manufacturers only. Send us a request for our salesman to call, or for our latest catalog.

WALLENSTEIN, MAYER & CO., 31 EAST FOURTH STREET, CINCINNATI, OHIO

WHOLESALE JEWELERS TO THE RETAIL JEWELRY TRADE ONLY

JOS. NOTERMAN & CO.

Diamonds, Loose and Mounted
Manufacturers of Fine Diamond Jewelry

512 RACE STREET, CINCINNATI, O.

EDWARD ALBERT LOUIS H. ALBERT

Albert Brothers

Wholesale Dealers in

Watches, Diamonds, Jewelry, Clocks
Tools, Material, Silverware

N. E. Cor. Fourth & Plum Sts. CINCINNATI, O.

LINDNER & COMPANY

Southwest Corner Fourth and Walnut Streets

WATCHMAKERS' AND JEWELERS' SUPPLIES

Cards, Boxes, Tags, Optical Goods, &c.

Room 222-224 Carlisle Building Cincinnati, Ohio

CHARLES H. SCHMITT, Manager FOR THE TRADE ONLY

HERMAN E. PROMNITZ CO.

Manufacturers of

FINE DIAMOND JEWELRY

JEWELRY REPAIRING DIAMOND SETTING

No. 417-419 Vine Street, - - Cincinnati, Ohio

M. SCHWAB JEWELRY COMPANY

Dueber-Hampden Watches

ANDREWS BUILDING, FIFTH AND RACE STREETS, CINCINNATI

G. W. SEIFRIED, GOLD and SILVER REFINER and SWEEPS SMELTER

Special Attention to Refining JEWELERS' SWEEPS and GOLD-PLATINUM FILINGS

Try our Pure Gold Anodes and Chloride Gold for Plating

Office, 115 W. 5th St., Cincinnati, O. Works, 120 Longworth St.

LEADING HOUSES OF CINCINNATI

THE E. & J. SWIGART CO.

15 W. 5th Street, CINCINNATI, O.

HEADQUARTERS for JEWELERS' SUPPLIES and OPTICAL GOODS

BENCHES, LATHES, STAKING TOOLS, MATERIALS, FINDINGS,
JOBBING STONES, JEWELRY BOXES, TRAYS, CARDS, TAGS.

Write for Catalogue

DIAMONDS, LOOSE AND MOUNTED

L. GUTMANN & SONS

GOODS THAT ARE GOOD

CINCINNATI, O.

Stop! Look! Listen!

QUALITY and PRICE with LARGEST LINE of UP-TO-DATE GOODS to select from

A. A. SPIEGEL & CO.

"Wholesale Jewelers to the Trade Only"

203-4 NEAVE BLDG. 4th and Race Sts. - - CINCINNATI, O.

HERMAN & LOEB

The House that Carries the Goods that Sell

A Full Line of

Watches, Movements, Diamonds, Up-to-Date Jewelry :: :: :: ::

208-9 Johnston Bldg. - Cincinnati, O.

JOS. S. VOSS & SONS

WHOLESALE JEWELERS

Diamonds, Watches, Jewelry, Clocks Silverware, Cut Glass

SELLING AGENTS FOR
Hamilton Movements. Oneida Community Flat Ware

222 West Fourth Street CINCINNATI, O.

The House of Years

ESTABLISHED 1873

DIAMONDS
WATCHES
RINGS

SILVERWARE
The Latest Novelties in Jewelry

D. Jacobs & Co., 434-6 Race St., Near Arcade CINCINNATI, O.

S. & H. GILSEY

Diamonds, Watches, Jewelry, Silverware, Bric-a-Brac

Telephone, Main 3660

409 Race Street **CINCINNATI, O.**

H. J. HUBER

Diamond Setter for the Trade

95 Perin Building CINCINNATI, OHIO

movement. The thing the jeweler is after is the profit. Besides, there is a matter of law at stake. "We have no right to demand that goods be taken away from our competitor when he is serving the public. There is no question about that, and it does not make any difference what we say, the public are going to say, 'What is the jeweler going to charge us for his goods?' Now, the Illinois Watch Co. has made special watches—watches under fictitious name. They make one for me under a fictitious name—under my own name. It is the profits we are for. It is a reasonable profit we are after. I do not care a rap about the name on the case. What I want is a reasonable, living profit. If the companies find they can control the situation better for us by making the watch under another name and selling these fellows, let them do it. It yields us profits."

President Hurlbut then gave instances in the silver-plated ware trade, showing why certain companies had to go to hardware trade who made a market for their products.

Mr. Armbruster then explained the position of the Illinois Watch Co. towards the mail-order houses. He said 18 years ago mail-order houses sold watches at 50 per cent. above the list, and as they gradually lowered their price the Illinois company threatened to cut off their supply. The mail-order houses had accumulated such a stock, however, that they threatened to demoralize the market. The Illinois company then bought back all these watches and agreed to furnish the mail-order houses with special watches of a different design and construction from the ones they had previously been selling. The Illinois name is not mentioned in the mail-order catalogue or advertising matter.

The visiting ladies' outing commenced at 10 A. M. Wednesday. Forty-two ladies headed by Louis E. Dornseifer, the local jeweler, marched to Fountain Sq., where were in waiting two special cars. The party, after taking seats, were soon on their way to Ft. Thomas, Ky., and the Highlands of Kentucky. At 12 o'clock the trip was completed. On their return to the city the ladies were served an elaborate lunch at the "Bismarck." At exactly 1 P. M. the party started on a trolley ride through the eastern suburbs, winding up at the Zoo at 3.45 P. M., where all were entertained by the Indian show Hiawatha. This being the closing time of the afternoon's program at Sinton Hotel, the men soon met their wives and friends at the Zoo ,where they had supper and listened to the band concert in the evening. It was agreed by all the ladies present that Mr. Dornseifer knows how to entertain, and as an act of appreciation circled around this gentleman and gave him the Chautauqua salute, with three rousing cheers, which he no doubt will long remember.

The ladies' reception committee, of which Louis E. Dornseifer was manager, consisted of Mrs. R. F. Freisens, Miss E. Gimper, Miss Lotta Huck, Mrs. L. Hohneck, Miss Edith Dornseifer, Miss Ida Heintz, Mrs. J. H. Reinstatler, Miss Ruby Bertling, Miss Alma Heintz, Mrs. Barker and Mrs. John Bertling.

In the evening 150 Ku-Kus were initiated in Nest No. 2. This was followed by a Dutch lunch and smoker.

THURSDAY'S SESSION.

Thursday morning the secretary announced that the total membership was 1,778, and the treasurer reported $970 net balance in the treasury. President Hurlbut read a letter from Secretary Taft wherein the latter said it would be impossible for him to address the meeting. J. H. Purdy then addressed the meeting on "Trade-Marks—Their Use and Efficiency." Mr. Purdy began by saying that it was not price, but quality, that should be impressed on the general public. He said jewelers should acquire prestige and price would follow. He said that organizations should be organized so that the benefits should accrue to its members only, and that the A. N. R. J. A. should adopt a trade-mark indicative of high quality on all the various lines of jewelry handled. He received a rising vote



A. E. PAEGEL, VICE-PRESIDENT.

of thanks when he concluded. Mr. Purdy's address will be published in a future issue of THE CIRCULAR-WEEKLY.

A. L. Saekett next delivered an address on "Retail Organization and Its Benefits to the Manufacturer." Mr. Sackett began by paying a glowing tribute to the memory of the late John C. Dueber. Mr. Saekett said the benefits of organization cannot rest with the organizer alone, but that both retailer and manufacturer would derive equal benefit, but that they must meet face to face on all questions. He said if the organization was strong enough to eradicate from the trade objectionable characters who make it impossible for the manufacturer to control the distribution of his product at a proper price, the benefits to the manufacturer would be great. Mr. Saekett concluded by saying that organization men should stand by their creed and stand by those who stand by them.

Mr. Sackett's address will be published at length in a future issue of THE CIRCULAR-WEEKLY.

T. L. Combs, Omaha, then read a telegram from the Omaha Commereial Club, inviting the next convention to come to Omaha. This invitation was accepted.

A. E. Paegel, Minnesota, as chairman of the Audit Committee, then read his report on last year's exhibition expenses. Total receipts, $4,092.25; expenses, $3,575,10; net balance, $517.15. This was approved and adopted.

Thursday afternoon the Credentials Committee reported 110 delegates present entitled to a vote.

The new Auditing Committee (A. B. Hull, chairman) reported a balance of $970.74 on hand, and recommended a new set of books.

Nominations for election of officers were then begun.

Mr. Mazer, of Oklahoma, made a magnificent speech and nominated John P. Archibald, Blairsville, Pa., and A. C. Graul seconded the nomination. R. B. Clark, Anderson, Ind., nominated John P. Mullally, Indianapolis, Ind., and Mr. Stebbins, of Ohio, seconded the nomination. Mr. Archibald won and Mr. Mullally then withdrew, Mr. Archibald being elected unanimously.

The race for first vice-president was between Joe Mazer, of Oklahoma, and A. E. Paegel, of Minnesota, and the latter won.

Charles H. Williams, Condon, Ore., was then elected second vice-president by acclamation. G. J. Daum then nominated Ira M. Radabaugh for secretary, but the latter declined to serve on account of ill-health, and S. Callison, Dexter, Ia., received the office.

R. C. Bernau, Greensboro, N. C., was reelected treasurer. These officers, together with Mack A. Hurlbut and Ira M. Radabaugh, constitute the Executive Committee.

In the evening the members took a boat ride to Coney Island, a resort on the Ohio river, and enjoyed themselves visiting the various attractions.

FRIDAY'S SESSION.

Friday morning the chairman of the Committee on the President's Address, Mr. Hannis, of Nebraska, reported it advisable to make some minor changes in the constitution. The president was heartily commended for his work during the past year. The chair then announced that in future all complaints should be sent to the national secretary, although conceding the States the right to regulate their own difficulties if they so choose.

After a discussion on how to build up membership, Mr. Arkright, of Nebraska, suggested a central bureau of information to be run in connection with the secretary's office. The question of a next meeting place was then reopened. Mr. Hull, of Michigan, backed by Detroit firms, invited the convention to that city, but Omaha was again decided on.

Friday afternoon marked the end of the meeting. This was by far the most important session of all, as the members gathered to hear the report of the Committee on Resolutions. The following resolutions were read and passed:

The Resolutions.

APPRECIATION.

RESOLVED, That we the American National Retail Jewelers' Association, in convention assembled, take this occasion to heartily express our appreciation for the many courtesies extended by the city and trade press; the exhibitors, speakers,

advertisers, the committee of the retail and wholesale jewelers, the Mayor, the manufacturers, the hotel people, the visiting ladies and all others, for their many manifestions of interest which they evidenced by their anxiety at all times to do everything possible and impossible to add to our comfort and that we realize to the full that it is due entirely to their stupendous labors that we are able to leave Cincinnati feeling that our leave-taking is perforce sad to us because of the many endearing friendships that we are forced to leave behind; and

Be it Further Resolved, That a copy of these resolutions be spread upon the minutes of this meeting and that they be published in the different city and trade journals.

WATCH INSPECTION.

Whereas, A certain resolution regarding "Watch Inspection" legislation, which was passed at the last annual convention of this association, has been grossly misconstrued, thereby putting the association in a bad light; and

Whereas, The said resolution did not condemn the present system of "Watch Inspection" as a whole; and

Whereas, We believe that the "Watch Inspection" system has been of incalculable benefit to the public safety; now therefore be it

Resolved, That we regret that our former well-meant action should have been so misconstrued; and

Be it Further Resolved, That we favor a uniform system of "Watch Inspection" conducted along lines like or similar to those now in use; and

Be it Further Resolved, That we do not favor any State legislation pertaining to "Watch Inspection," but that we do favor federal legislation compelling "Watch Inspection" upon all railroads known and recognized as "common carriers"; and

Be it Further Resolved, That we favor a uniform minimum standard of grade and performance regardless of make for all watches, for all roads; and

Be it Further Resolved, That copies of these resolutions be forwarded to the officials of all railroads and to all chief inspectors in the United States.

AMERICAN SOCIETY OF EQUITY.

Resolved, That we commend the American Society of Equity for the valuable assistance in our campaign against the "mail order evil" by refusing to publish their advertisements in the official journal of the society, and that a copy of these resolutions be spread upon our minutes and a copy be sent to their secretary.

EXECUTIVE COMMITTEE.

Resolved, That we recommend empowering the Executive Committee with full authority to arbitrate all disputes which might arise between jobbers and jewelers, or manufacturers and jewelers, and accept and extend such invitations for joint conferences and take any other such action as they may see fit for the promotion of friendly relation and the advancement of mutual interest.

WATCHES.

Resolved, That we commend the various watch companies who have changed their plans of marketing their product with a view to strengthening the regular retail jeweler; and

Be it Further Resolved, That we more heartily commend those watch manufacturers who are marketing their products entirely through the legitimate jobber and retail jeweler.

BUREAU OF ASSAYS.

Whereas, There seems to exist various reasons which make it advisable that a bureau of assays be established in the American National Retail Jewelers' Association; and

Whereas, There seems to be a feeling in the trade that such a bureau would be of untold benefit to the retail jeweler; therefore be it

Resolved, That the executive committee be and hereby are instructed to establish such a bureau as soon and in such manner as they may deem expedient.

OFFICIAL ORGAN.

Resolved, That the American National Retail Jewelers' Association, in convention assembled, refer the advisability of establishing an official journal to the executive committee with power to act.

FIXED SELLING PRICE.

Be it Resolved, That the American National Retail Jewelers' Association, in convention assembled, indorse the principle of a fixed minimum selling price on all articles manufactured in the jewelry line of a staple nature; and be it further resolved that we recommend to the jewelers of the country that in the sale of staple articles in our line a preference be given such manufacturers as offer and maintain these prices.

Resolved, That we the American National Retail Jewelers' Association, in convention assembled, hereby commend the policies of all manufacturing concerns of jewelry and kindred lines, who have established a minimum selling price on their products; and be it further resolved that we as members of the A. N. R. J. A. bend every effort to the maintenance of such fixed prices.

STAMPING.

Resolved, That we do not favor stamping laws as now proposed, but do recommend a federal advertising law which will prosecute fraudulent advertising.

SOLID GOLD.

Resolved, That the name gold or solid gold shall be considered to be 23.85 fine.

DISCOUNT KEY.

Resolved, That we recommend to the watch, jewelry and kindred material dealers the adoption of a new discount key, to be known as the association key, to be used in all their catalogues and advertisements. The key to be disclosed only to the legitimate retail jeweler, and in every case to be sent under separate cover from the catalogue and as sealed mail only. The character of the key to be decided upon at the first meeting of the executive committee, and that a copy of this be sent to the National Jobbers' Association.

TRADE-MARK.

Resolved, That we favor an association trade-mark, controlled entirely by the association, the privilege of the use of said trade-mark to be confined exclusively to such jewelry only as is sold to regular association jewelers and the character of the trade-mark to be such as to permit its stamping on the average article of jewelry. And the composition of said trade-mark to be such as will permit the jeweler to recognize at a glance the maker and the quality.

Be it Further Resolved, That the executive committee be instructed and empowered to take such steps that they may deem advisable to bring about this result.

TIME GUARANTEE.

Resolved, That this association favors the elimination of a time guarantee from the watch cases, provided that a law preventing fraudulent advertising be passed.

JOHN C. DUEBER.

Whereas, The all wise ruler of the universe has seen fit to remove from our midst one of our co-workers, John C. Dueber; and

Whereas, We realize that in his death we lose a friend and a worker in our behalf; now therefore be it

Resolved, That we deeply deplore the death of Mr. Dueber and we extend to the bereaved family our sincerest sympathy; and be it further resolved that a copy of these resolutions be spread on the minutes and a copy be sent to the family.

MERCHANTS' TRADE JOURNAL.

Whereas, the *Merchants' Trade Journal*, of Des Moines, has caused the indictment in the courts of certain catalogue houses who have seemingly misrepresented the wares which they sell, including the jewelry line.

Be it Resolved, That we, the American National Retail Jewelers' Association, in convention assembled, do hereby most heartily commend and indorse the above-mentioned journal for its untiring efforts in the interests of honorable merchandising; and be it further

Resolved, That we spread these resolutions upon our minutes and forward a copy to the *Merchants' Trade Journal*.

Mr. Williams, of Oregon, in a fine tribute of appreciation to Mark A. Hurlbut on behalf of the organization, presented him with a large loving cup. G. J. Daum presented Ira M. Radabaugh with a silver vase and Max Jennings received a loving cup at the hands of Hr. Herzer, of Tennessee.

After the installation of officers the assembly sang "America" and the convention was over.

FRIDAY EVENING.

Friday evening was the wind-up of the American National Retail Jewelers' Association convention. This was the Cincinnati Wholesale Jewelers and Manufacturers' Association treat to the visiting jewelers and ladies. And it might be well to say, though it was the last feature of the convention, it was by no means the least, for in many years Cincinnati has not seen such an entertainment given in her city as was offered on this evening.

Sixteen well-filled special cars left the city at 5.30 P. M., carrying the association's invited guests over considerable territory to Chester Park, where the jewelers and their wives were soon seated at beautifully decorated tables. An elaborate banquet was served, and during this time the diners were pleased with music furnished by some of the finest talent in the city. It might also be said that at times this music only served as an accompaniment to the multitude of voices which went up in songs like "My Old Kentucky Home," etc.

Souvenir programmes handsomely decorated by hand graced each plate, as well as the quantities of cut flowers artistically arranged. The main crowd were seated at long tables running through the banquet hall, while small tables were set to accommodate the overflow. By 8 o'clock all had been served, a flashlight picture made, and the throng were pushing their way along to the theatre where the opera "Carmen" was played.

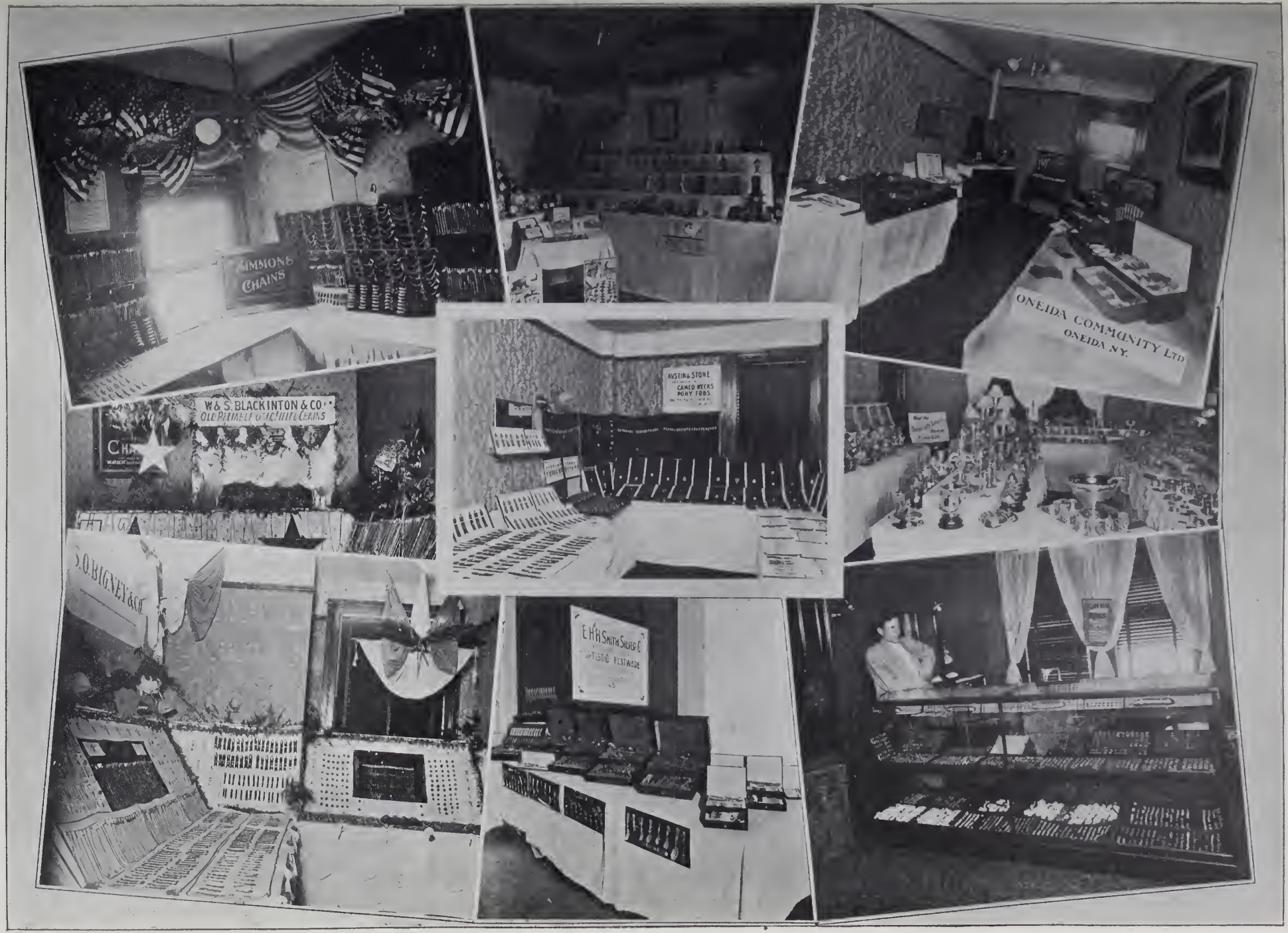
A spirit of merriment seemed to pervade the air, and as an act was completed the air was filled with shrieks of the members of the Ku Kus, who seemed to be in all parts of the house. Many songs were sung and various kinds of entertainment afforded until the main performance began again.

At 10.30 the opera was over and the departing guests went their different ways declaring that this had been a most enjoyable day, and none could say enough in praise of the Cincinnati Wholesale Jewelers and Manufacturers' Association for the hospitality. The committee in charge, who are to be congratulated on this most successful affair, are D. J. Gutmann, Arno Dorst, A. J. Thoma, George J. Gruen, Wm. Pflueger, E. J. Fox, W. W. Oskamp, H. C. Schwab and I. Herman.

The Roster.

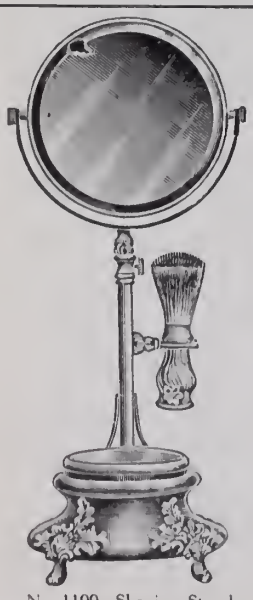
Among those registered at the convention were:

Charles E. Baah, Parkersburg, W. Va.; David C. Cornwell, Athens, O.; G. J. Daum, Port Clinton, O.; W. T. Harrison, Williamstown, Ky.; W. C. Hollinger, Madisonville, Ky.; Nicholas Lanning, Walton, Ky.; T. C. Lewis, Hardinsburg, Ky.; L. W. Lewis, Columbus, O.; V. C. Loos, Athens, O.; W. D. Martin, Rocky Mount, Va.; W. R. Pfefferle, Dunkirk, O.; R. N. Phipps, Fulton, Ky.; Charles J. Scholler, Van Wert, O.; J. K. Stebbins, Ashtabula, O.; W. R. Stevens, Chicago, Ill.; A. Thoma, Piqua, O.; Max J. Egge, Grand Island, Nebr.; Fred Gossman, Somerville, Tenn.; J. H. Grubb, Sherwood, W. Va.; W. B. George, Frankfort, Ky.; J. P. Steinman, Pittsburg, Pa.; A. C. Graul, Sharpsburg, Pa.; F. Hoefer and F. L. Hannis, Aurora, Nebr.; C. B. Hesselbrock, Liberty, Ind.; A. B. Hull, Belding, Mich.; W. R. Johnson, Butler, O.; Dan S. Jones, Independence, Ia.; J. W. Jones and John Ralenston, Mt. Sterling, Ky.; M. L. Innes, Martinsburg, W. Va.; M. Kohlager, Birmingham, Ala.; C. J. Kinzer, Bluefield, W. Va.; W. F. King, Jr., Adrian, Mich.; C. A. Kueffner, Kraemer, W. Va.; E. E. Kah, Sidney, O.; W. C. Liffe, Enid, Okla.; George H. Lang, Mankato, Minn.; Adolph Lehne, Mechanicsburg, O.; T. C. Lewis, Hardinsburg, Ky.; A. J. Mierenfeld, Galion, O.; Joseph C. Meyer, Harrison, O.; Hugh Murray, Dunwitte, Ky.; Charles E. Millikan, Athens, O.; E. W. Muntz, Hillsboro, O.; M. Miesch, Muskogee, Okla.; W. D. Martin, Rocky Mount, Va.; A. G. Meinlein, Evansville, Ind.; William E. Tefft, Providence, R. I.; August J. Vial, Horse Cave, Ky.; Robert S. Weaver, Miamis-



A FEW OF THE PROMINENT EXHIBITS OF CHAINS, JEWELRY AND SILVER PLATED WARE DISPLAYED DURING THE CONVENTION OF THE AMERICAN NATIONAL RETAIL JEWELERS' ASSOCIATION.




No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW few really useful, practical articles you have for Men?

Here Is One - We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in "Dorantique," Copper, Nickel, Brass and Silver Plate

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios : Apollo Silver Co.

WORKS { 4-5 Marion Street / 205-207 Lafayette Street

544 Broadway, NEW YORK

burg, O.; Frank E. Wisterman, Rockford, O.; L. C. Eisenschmidt, E. G. Lohmeyer, Albert Sauer, E. H. Lohmeyer and C. R. Reidy, Newport, Ky.; Mrs. Schunck, Celina, O.; R. B. Clark, Anderson, Ind.; J. R. Andos, Martinsville, Va.; George Arkwright, Beatrice, Nebr.; J. P. Archibald, Blairsville, Pa.; J. T. Allen, A. F. Jahnke, Jr., A. L. Walton and Mr. Smith, Richmond, Va.; Will H. Alger, Mansfield, O.; Richard B. Herzer and C. C. Breece, Tennessee; C. E. Baab, Parkersburg, W. Va.; Otto Bailer, Memphis, Tenn.; Mack Hurlbut, Ft. Dodge, Ia.; John W. Hissey, Kinston, O.; Clay Henry, Ironton, O.; J. W. Hutchins, Philadelphia, Pa.; Frank Haseltine and K. W. Kern, Kokomo, Ind.; Sidney G. Ball, Cleveland, O.; H. R. Boving, Theo. Parsall and E. B. O. Smith, Lancaster, O.; R. C. Bernau, Greensboro, N. C., Frederick Boyer and R. P. Conchlin, New York; A. H. Beer, Versailles, Ind.; F. C. Bentel, W. O. Nemson, Charles W. Nemson and Gus Lucas, Hamilton, O.; Edward Muttendorf, Williamson, W. Va.; Frank L. Miller, Wilmington, W. Va.; A. Meyer, Grand Island, Nebr.; C. A. Mauch, Marshall, Mo.; Joseph J. Mazer, McAlester, Okla.; F. A. Mareau, Belvidere, Ill.; James R. Norton, Winchester, Tenn.; N. R. Neilson, Harlan, Ia.; J. W. Puetz, Lima, O.; I. M. Radabaugh, Hastings, Minn.; E. F. Randolph, Farina, Ill.; R. H. Reidemauer, Vinton, Okla.; C. Runckle, Liston, Ia.; C. E. Range, Trenton, Mo.; Henry Rodgin, Bluefield, W. Va.; A. Rothermel, Connersville, Ind.; Lee Dansed, Camden, O.; P. G. Diener, Harrisburg, Pa.; J. Herman Duhme, F. J. Johnson, Fred Pieper and J. F. Pieper, Covington, Ky.; E. H Dunbar, Norwood, Mass.; J. H. Drake, Lebanon, O.; J. G. Davis, Bellefontaine, O.; F. J. Euler, Baltimore, Md.; J. S. Esely, Leipsic, O.; W. F. Estmacher, Martin C. W. Wiley and C. S. Wiley, Pittsburg, Pa.; C. N. Hetzner, Peru, Ind.; E. Eisenberger, Circleville, O.; F. J. Edgar, Eldora, Ia.; H. H. Bishop, E. M. Craft, David S. Gribben and J. P. Mullally, Indianapolis, Ind.; A. E. Paegel and A. E. Baker, Minneapolis, Minn.; H. A. Bedel, Jackson, O.; Lincoln H. Bucks, Jefferson, Ia.; G. W. Beresford, Piedmont, W. Va.; R. C. Bernau, Greensboro, N. C.; John D. Bodfors, Minneapolis, Minn.; Sam Calm, Jr., Detroit, Mich.; B. E. Chapman, A. J. Gergenstein, George B. Elbe, Hugh E. King and W. R. Smith, Chicago; T. D. Cuisender, St. Marys, O.; Fred Counts, E. M. Pasher and M. Ruetty, Columbus, O.; S. Callison, Dexter, Ia.; J. F. Combs, Omaha, Nebr.; D. A. Pless, Morristown, Tenn.; Edward Schneider, Jacob Steitz and William Irion, Louisville, Ky.; C. E. Tilson, Carrington, N. Dak.; C. H. Thomson, Greensburg, Ind.; William Tredway, Huston, W. Va.; Charles E. Tieman, California, Mo.; C. E. Tillman, Covington, W. Va.; J. T. Tufts, Loveland, O.; A. B. Tutt, Belding, Mich.; F. C. Taylor, Carlisle, Ky.; C. E. Tresch, Marietta, O.; M. B. Ullery, Covington, O.; Herman Vollner, Princeton, Ind.; R. L. Winston, Virginia; J. L. Whisler, Marion, Ind.; F. A. Warian, Belvidere, Ind.; C. Z. Rowe, Argos, Ind.; H. Reisinger, Rising Sun, Ind.; A. L. Songer, Xenia, O.; G. W. Stolz, Saginaw, Mich.; F. M. Schlenker, Eaton, O.; A. M. Stamm, Williamsburg, O.; E. P. Vanderveer, W. A. Shwarzkopf and F. P. Steitz, Newark, N. J.; J. B. Settle, Elkton, Ky.; M. R. Chapin, Kenton, O.; Otto P. Style, Philadelphia, Pa.; E. B. Scott, Batavia, O.; William Shire, Paris, Ky.; P. F. Sharick, Ashland, O.; Charles Surran, Dayton, O.; J. E. Smith, Lockland, O.; E. F. Starks, Newpoint, Ind.; Sidney W. Wright, Dayton, Ky.; W. S. Whidby, Sparks, Ga.; Richard Weitlieb, Sturgeon Bay, Wis.; C. K. Weaver, Miamisburg, O.; W. A. Wrigbt, Shawnee, Okla.; C. H. Williams, London, Ore.; Claud M. Wheeler, Columbia, Mo.; R. M. Walker, Monroe City, Mo.; F. J. Yeager, Richmond, Ky.; J. E. Zimmerman, New Holland, O.; Charles W. Zollner, Portsmouth, O.; G. A. Zimmerman, Bainbridge, O.; A. Zerweck, East St. Louis, Ill.; Ed. Zerweck, St. Louis, Mo.; R. B. Clark, Anderson, Ind.; Joseph Hasse, Gadsden, Ala.; F. L. Hornung, Brookville, Ind.; Philip Horr, Aurora, Ind.; Edward Israel, Harrison, O.; J. E. Jahnke, Chattanooga, Tenn.; O. L. Keitb, Iowa City, Ia.; W. L. Lehney, Decatur, Ill.; George H. Morgel, Brazil, Ind.; J. W. Sparks, Sabina, O.; C. G. Sederberg, Milford, O.; H. V. Sbively, Campbellsville, Ky.; A. J. Stelgel, Cbillicothe, O.; E. H. Sbelman, Irvington, Ky.; W. L. Wilhelm, Portsmouth, O.; N. D. Wills, Southern Pines, N. C.; B. Zimmerman, Martins Ferry, O.; Emil Rossier, Martinsville, Ind.; H. H. Bishop and James M. Movira, Indianapolis, Ind.; M. F. McAuliffe, Salamanca, N. Y.; A. E. Baker, Minneapolis, Minn.; H. A. Bedel, Jackson, O.; J. W. Anderton, Dayton, O.; J. H. Arnold, Columbus, Md.; J. E. Bucker, Urbana, O.; G. E. Bargindale and F. M. Shull, Mt. Hope, W. Va.; R. B. Custer, Hillsboro, O.; E. O. Callins, Franklin, Md.; Henry Cook, Jr., Boston, Mass.; W. C. Carroll, Lebanon, Ky.; Ed. De Voss, Wilmington, O.; V. E. Duncanson, Lynchburg, O.; O. J. Fuchs and Charles Henn, Chillicothe, O.; W. P. Furman and H. J. Henne, Troy, O.; Jacob Grasmich, Wapakoneta, O.

Among the ladies who visited the convention were:

Mrs. George Allsopp, Jr., Mrs. C. Weisbezahn, Mrs. Armbruster, Mrs. Will. Alger, Mrs. W. F. Tuttle, Mrs. W. A. Wright, Mrs. H. E. Kleinlein, Mrs. E. F. Starkf, Mrs. Charles M. Kee, Mrs. M. A. Hurlburt, Mrs. M. E. Arkwright, Mrs. C. E. Baab, Mrs. C. A. Cornwell, Mrs. E. B. O. Smith, Mrs. C. E. Millikan, Mrs. D. S. Jones, Mrs. F. Hoefer, Mrs. Steve Leubuscher, Mrs. E. M. Parks, Mrs. Edw. Mittendorf, Mrs. A. Zerweck, Mrs. Ed. Zerweck.

Ohio Retail Jewelers Meet.

CINCINNATI, O., Aug. 5.—The Ohio Retail Jewelers' Association met at 2 P. M., Monday, with J. R. Stebbins, president, in the chair. The object of this meeting was to appoint delegates for the present convention. After the reading by Secretary Lightner of the minutes of the last meeting, held in conjunction with the Tri-State Convention here last September, President Stebbins gave an address reviewing the work of the past year and forecasting the coming convention.

Reports of standing committees were given on "Trade Interests and Legislation," "Qualities and Assays" and "Membership and Deceased Members." The membership has increased from 137 to 182. The resolutions committee was appointed as follows: Robert Freisens, Cincinnati; G. J. Daum, Port Clinton, O.; Frank Deinlein, Columbus, O; C. Scholler, Van Wert, O., and A. Schemel, Cincinnati, O. Delegates were then appointed by President Stebbins as follows:

DELEGATES—Robert Freisens, Cincinnati, O.; John Bertling Cincinnati, O.; Otto C. Lightner, Cincinnati, O.; George Heintz, Cincinnati, O.; Edward Simper, Cincinnati, O.; G. J. Daum, Port Clinton, O.; A. L. Thoma, Piqua, O.; L. W. Lewis, Columbus, O.; C. K. Weaver, Miamisburg, O.; J. R Stebbins, Ashtabula, O.

ALTERNATES—George Nagel, Cincinnati, O.; C. S. Scholler, Van Wert, O.; A. S. Schemel, Cincinnati, O.; W. Barker, Cincinnati, O.; E. B. O. Smith, Lancaster, O.; George Link, Cincinnati, O.; Mr. Cornwell, Athens, O.; August Hohneck, Cincinnati, O.; William Fink, Cincinnati, O.; J. T. Burkhardt, Dayton, O.

A recess followed; business will again be resumed during the week. Resolution will not be presented for adoption until last day of convention.

CINCINNATI, Aug. 10.—A meeting of the Ohio Retail Jewelers' Association was held, Aug. 7, and the following officers were elected: J. R. Stebbins, Ashtabula, president; Robert Freisens, Cincinnati, first vice-president; L. W. Lewis, Columbus, second vice-president; A. L. Thoma, Piqua, secretary; G. J. Daum, Port Clinton, treasurer.

A resolution was passed condemning certain watch manufacturers for not establishing a fixed minimum selling price for their product, and also for not marketing it through the retail jewelry trade. The resolution commended the companies who did so.

The Exhibits.

Too much praise cannot be given to the exhibits or exhibitors. A great deal of genuine hard work was spent on this particular feature of the convention, and the result would do a "world's fair" considerable credit. Though the weather was almost unbearable, those representing the different exhibitors did not shirk and everyone showed the greatest care and taste in arrangement of the booths, as much so as though the exhibits had come to stay. The majority of the booths were decorated in white and pale green, which gave a cooling and very inviting aspect. Many trailing greens as vineing asparagus, smilax and other dainty hot-house plants were used as finishing touches and added much to the pleasing effect generally.

The exhibits were located on the ninth floor where visitors were constantly dropping in as all of the meetings were also held on this floor. A reception room, especially fitted up by Lindenberg, Strauss & Co., having beautiful floral decorations, etc., was generally well filled with visiting jewelers who always received a cool drink of lemonade, no matter how many times they called.

The exhibit of the Whites Art Co., Ontario, Can., in charge of C. F. White, showed the largest and finest display of hand-painted china of this kind ever seen here. The concern's specialty in mat colors in the velvet finish made a distinct hit.

Charles M. Slemmons and J. W. Armbruster, in charge of the Illinois Watch Co.'s display, were very busy showing their watch and its construction, as well as handing out the company's handsome souvenir postal cards.

The Western Clock Mfg. Co., La Salle, Ill., exhibited a very large line of various kinds of clocks under the management of L. W. Arnold and W. J. Stanton, who presented callers with a souvenir miniature alarm clock attached to a ribbon badge.

The Seth Thomas Clock Co. made a large display of the Seth Thomas Clocks. The exhibit was in charge of Geo. Huwald.

The Dueber-Hampden Watch Works exhibited 1,500 complete watches. This display was very effective and in charge of D. W. Douglass. Dialing blocks, memorandums and stick pins were the souvenirs given to visitors.

The Bay State Optical Co. exhibit was in charge of W. R. Stevens, who made the main feature of his exhibit the new "Defi" frame. Samples of solder were given away by this company.

The R. F. Simmons Co. made a handsome display of chains, under the management of George L. Sweet.

Sydney Y. Ball and J. S. Coy, of the Webb C. Ball Watch Co., were here and "talked watch" as their company did not exhibit.

Lindenberg & Fox exhibited their various lines of jewelry. The members of the firm were in charge of the booth and served lemonade to all visitors.

The Herschede Hall Clock Co. exhibited one of their handsome hall clocks on the stage of the convention hall, and it proved

ORIGINATORS

THE MERRILL BROS. COMPANY

Silversmiths

22 GREEN STREET NEWARK, N. J.

IT WILL PAY YOU TO SEE OUR NEW FALL LINE

TONGS

for Sugar or Bon-bons.

MADE IN FOUR SIZES.

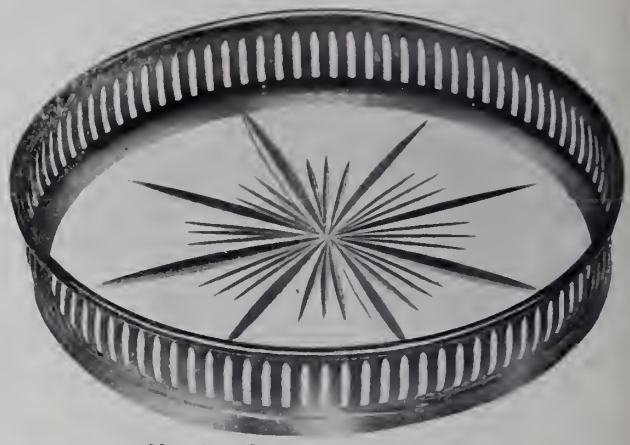


No. 530.
Plain, $1.12 each
Engraved, $1.37 each
Actual Size

COASTERS

for Tumblers or Liquor Bottles.

A BIG VARIETY OF DESIGNS AND SIZES.



No. 44. ACTUAL SIZE. $10.00 Doz.

PLATEAUX

MADE IN ALL SIZES FROM 4½ INCHES TO 16 INCHES.

They can be taken apart to clean or new glass can be inserted.



No. A. 92. ACTUAL SIZE. $3.75

not only ornamental, but useful to the convention.

The Rockford Watch Co., represented by J. M. Rosenbach, made a fine display of about 300 watches, beautifully arranged on a large red velvet and gilt horseshoe.

Joseph Homan, president of the Homan Mfg. Co., was in charge of the Homan exhibit, which was very handsome, and showed only the richest and latest products of the company's plated hollow ware line.

The Bastian Bros. Co., Rochester, made a very fine showing in class pins, emblems and badges of all kinds. The exhibit was in charge of A. J. Swezy.

The new Cincinnati Icy Hot Bottle Co. exhibited a new heat and cold retaining bottle, under the direction of G. P. Altenberg, the proprietor, and his assistant, Miss Ida McCray.

Representative McKinley, of the Elgin National Watch Co., was here in the interests of his company, and busy handing out yellow lead pencils, on which was printed in gilt letters: "The Watch in the Box" is an Elgin.

The North American Watch Co., whose exhibit was in charge of Will Halger, assisted by his wife and son, made a fine display of watch emblem goods, showing samples of cases in the different stages of completion. This company gave miniature mirrors as souvenirs.

The Kraemer Art Co., Cincinnati, made a very beautiful and attractive showing with lines of postal cards and art novelties, under the direction of J. Kraemer. Many souvenir cards were given to callers.

The Peninsular Engraving Co. had a most interesting and instructive display of jewelry catalogues and art novelties for jewelry business. H. F. Gruschow was in charge of the exhibit and had no difficulty in getting rid of the fans, which he presented as souvenirs.

L. W. Lewis, proprietor of the Tarnishoff Mfg. Co., exhibited, demonstrated and gave some of his new discovery in silver polish, which contains *no cyanide*. It is thought to be a wonderful discovery.

The Queen City Silver Co. had on view a full and very handsome line of hollow ware. The exhibit received many comments of praise and was in charge of G. H. Honebrink, H. E. King and R. Betts.

Allsopp Bros. showed a very fine line of rings, the specialty being a lady's coral set shirtwaist ring. The exhibit was in charge of George A. Allsopp, Jr., assisted by his wife. Each visiting jeweler received a fine leather pocket book containing a genuine accident policy for $1,000 for one year.

S. O. Bigney & Co.'s booth, which contained a very fine and large display of chains, bracelets, lockets and fobs, was an object of interest. The exhibit was in charge of Carl T. Weibezahn, assisted by his wife. Souvenir show case mats were given to visiting jewelers.

The Smith Silver Co., under the management of W. F. Joel, exhibited a fine and extensive line of flat ware. Mr. Joel was congratulated on his ability as an exhibitor.

The Carence Crafters, Chicago, had the finest and most extensive exhibit of arts and crafts ware of a high type ever exhibited to the jewelers here in connection with an event of this kind. The exhibit was in charge of H. E. Calmer and E. H. Hess.

The W. & S. Blackinton Co. made a very handsome showing with an extensive line of chains, fobs, bracelets and lockets, under the management of Alvin Shattuck. An interesting feature of the exhibit was a length of gold rope chain extending from 600 to 800 feet, and the process of making this was explained from beginning to end. Desk mats were the souvenirs presented by this company.

Joseph Fahys & Co. and the Alvin Mfg. Co. had a joint exhibit which was distinctly attractive and contained some very fine lines of watches, flat, hollow and deposit ware. The souvenirs which were here given were much sought after. A very unique pendant stick pin was presented by Joseph Fahys & Co., whose exhibit was in charge of W. B. Harris. George Holden, assisted by G. M. Hanan, took charge of the Alvin Mfg. Co.'s lines.

The principal feature of the South Bend Watch Co.'s exhibit was a large model of an escapement, which C. D. Higginbotham used in his lecture on "The Errors in Escapements and How to Correct Them." Representatives of the company here with the exhibit included: S. D. Ryder, vice-president and general manager; C. D. Higginbotham, H. C. Carpenter, J. K. Coulter, George H. Lang, V. C. Regan and J. W. Frazer. These gentlemen were kept busy showing the concern's "keep track of tack system."

The White-Haines Optical Co.'s exhibit, in charge of F. R. Counts and Mr. Parks, was a very fine one, as well as extensive.

The Buck Silver Co. showed a large and very handsome line of their hollow ware. The exhibit was in charge of A. L. Sackett, manager of the concern.

M. Greer, of the Greer Mfg. Co., demonstrated with the Greer solder and pinning and holding clamps, as well as his double bearing pin stems. He presented his callers with a patent fish hook.

The M. S. Benedict Mfg. Co.'s exhibit showed a large display of hollow ware, flat ware, arts and hand-wrought craft goods, as well as fine display of art metal wares.

The Pickard China Co., Chicago, made a very extensive display of hand-painted china. The exhibit was in charge of A. A. Bruckner. L. D. Bloch & Co. also made a fine display of china and art goods, under the direction of Alfred Goldsmith.

The Philadelphia Watch Case Co. and the New York Standard Watch Co. held a joint exhibit of the lines of the latter, being in charge of C. S. Wilson, who made a special feature of the Excelsior watch. The watch case exhibit was in charge of F. E. Hyatt and J. C. Becker.

William Weidlich & Bro. exhibited sterling silver line for the Watson & Newell Co., chains for the Chapin & Hollister Co., and the Wright self-filling fountain pens. The exhibit was in charge of William Weidlich and H. F. Hines.

The Quaker City Cut Glass Co. made a very extensive and handsome display of rich glass ware, which was in charge of M. Weinstein.

Albert Bros., local jobbers, pleased the visiting jewelers by presenting handsome oxidized silver paper knives, bearing the name of the firm. Robert J. Seifert and H. M. Chaffee represented this house at the convention.

While, Wile & Warner showed a complete line of rings of all kinds. The exhibit consisted of 5,000 rings and was in charge of Harry H. Wile.

The Oneida Community, Ltd., made a very handsome display of flat ware, a specialty being made of a fine line in the Louis XVI. pattern. John H. Cragin was in charge of the exhibit.

Austin & Stone exhibited a very fine line of fobs, vest chains, bracelets and cameo necklaces. J. E. Dunn was in charge.

The Keystone Watch Case Co. and the Crescent Watch Case Co. made an extensive and fine display in charge of Harry Walton, their local manager.

KENTUCKY ASSOCIATION MEETS.

CINCINNATI, O., Aug. 5.—The members of the Kentucky Retail Jewelers' Association held their first regular meeting since organizing, Monday at 3 P. M., when the association planned its business for the coming year. President L. C. Eisensmith of Covington, took charge of the meeting, which closed the open charter.

A new committee on constitution and by-laws was appointed as follows: William M. Irion, Matt Irion, R. Baude, all of Louisville, and the following delegates and alternates were appointed by the president to represent the association at the present convention: DELEGATES—C. E. Duhme, Covington; Fred Pieper, Covington; J. W. Jones, Mt. Sterling; T. C. Lewis, Hardinsburg; R. N. Phipps, Fulton.

ALTERNATES—W. C. Carroll, Lebanon; S. S. Van Hoy, Shelbyville; J. W. Keller, Georgetown; O. R. King, Lexington; G. Gallup, Cattletsburg.

The next annual meeting of the association will be held at Louisville, Ky., in conjunction with the optical association.

Death of John Harriott.

BOSTON, Mass., Aug. 8.—John Harriott, an old and well-known manufacturing jeweler of this city, died to-day at the residence of his brother at Everett. The news of his demise was received with deep regret by his many friends in the trade, as the deceased had long been known not only in this city, but throughout New England.

Mr. Harriott, whose specialty was manufacturing emblems, and who was an expert enameler, designer and engraver, was about 68 years old. He learned the jewelry business as a young man and started in for himself in the early '70's, and for more than 30 years he had occupied the quarters at 3 Winter St. He built up an excellent trade in lodge jewelry, class pins and emblem work generally. Of recent years Mr. Harriott had associated with him his two sons, Thomas C. and Bertram, who will, no doubt, carry on the business as before.

Deceased's reputation in the trade was of the highest, and he was noted as a square man whose honesty and integrity were both beyond question. Though in some things considered somewhat eccentric, those who knew him best found him a staunch friend and an able business man.

TO THE TRADE

¶ The Gorham Company cordially invites those members of the Jewelry Trade who contemplate a visit to New York, to make their headquarters at the Gorham Building, Fifth Avenue and 36th Street.

¶ Here they will be assured of a hearty welcome and of all conveniences necessary for the transaction of their business, the receipt and despatch of their correspondence, and the making of such appointments as they may desire.

¶ The Company's preparation for the business of the coming season has been unusually thorough, and visiting members of the Trade will be much interested in the inspection of the full and varied line of goods exhibited, which cannot fail to attract every legitimate jeweler.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED THE HOROLOGICAL REVIEW, THE JEWELERS' WEEKLY, THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
L. J. Mulford, Pres. & Treas. V. S. Mulford, V.P. & Sec.
11 John St., Cor Broadway, New York.
TELEPHONE: 1140 CORTLANDT. CABLE ADDRESS: JEWLAR, NEW YORK.

VOL. LVII. AUGUST 12, 1908. No. 2.

Subscription in United States and Mexico, $2.00
Dominion of Canada, - - - - - 3.00
Other Countries in Postal Union, - - 6.00
Single Copies, - - - - - - - .10

Remit by check or money order. Remittances in money are at sender's risk.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

Index to News and Special Articles.

	Page.
Beautiful Casket Presented to the Prince of Wales by the Citizens of Quebec. Illustrated on front cover; text on	53
Sapphires in Idaho	53
Exports of Jewelry, Etc., from New York	54
M. L. Clopton, Jr., Goes Into Bankruptcy	54
Repousse Work and Chasing (Continued)	55
Gold Bars Withdrawn and Exchanged	57
Facts Concerning Inferior Precious and Ornamental Stones	57
Reward of $50 Offered for Arrest of This Man	59
Diamonds and Jewelry Stolen by Bandits from Express Train, Returned to Their Owners	59
Receiver in Charge of Three Stores of Pittsburg Watch Co	59
Bids Solicited by Government Departments	61
Bankruptcy Proceedings Against Maurice Dreshfield Will not Be Dismissed on Technicality	61
Creditors of Anzelewitz Bros., New York, Begin Proceedings in Involuntary Bankruptcy	61
Tragic Death of J. Edward Eckert	61
Look Out for This Watchmaker, Who Robbed an Albany, N. Y., Jeweler	61
Opticians of All States in Annual Session at Philadelphia	63
Silver Market	63
Death of Joseph Becker	65
Third Annual Convention of the Pennsylvania Retail Jewelers' Association Begins To-day in Philadelphia	65
Samuel Prager, Terre Haute, Ind., Files Petition in Bankruptcy	65
Receiver Appointed for the Hoosier Jewelry Co., Indianapolis, Ind	67
Death of Robert Moore	67
Death of David L. How	67
National Monthly Import and Export Statistics	67
Involuntary Bankruptcy Petition Filed Against David J. Prince	67
Death of George W. Gibson	67
J. E. Johnson, Smith Center, Kans., Goes Into Bankruptcy	67
F. I. Scribner, Columbus, O., Disappears and a Receiver Is Appointed	67
New Enterprises	69
Third Annual Convention of the American National Retail Jewelers' Association Held at Cincinnati, O., and Proves a Great Success	71-85
Death of John Harriott	85
Imports at New York	91
How to Locate and Remedy Errors Found in the Lever Escapement	111-113-115-118
The Brazilian National Exposition	118
Business Methods Essential to Success	122
Mail-Order Houses	122
The Choice of a Catch Phrase	123
The Way of the Enterprising	123
Workshop Notes and Queries	125
A Simple Method of Estimating the Quantity of Silver in Silver Plating Solutions (continued)	125
Producing a Brown Color in Bronze	127
The Pottery of Etruria as Shown by Vases Found in Oft Rifled Graves	129
How the Wisconsin Jewelers Enjoyed Their Outing During the Recent Convention at Milwaukee	131

Use of Elk Teeth Officially Approved.

MEMBERS of the trade who handle elk-tooth emblems were no doubt pleased at the news, received last week, to the effect that the Committee on Preservation of the Elk Animal, appointed at the request of Grand Exalted Ruler Melvin, at Philadelphia, a year ago had made its report during the session of the Grand Lodge of Elks at Dallas, Tex., sustaining the use of the elk's tooth as a charm of the order, and verifying by their investigation the statements that were made by the manufacturers of these charms when the agitation first came up, to the effect that the use of the elk's tooth in jewelry had in no way increased the death of this noble animal, nor incited the hunter to slay him. Jewelers who remember the agitation that was practically started by some public letters of the President will recall that it resulted in a number of people trying to abolish the elk tooth as a charm, because the use of it might induce needless slaughter of the elk. Many members of the Order of Elks opposed this view, and the manufacturers who bought and mounted the teeth insisted that the elk was never killed for its teeth, which were worth but a small amount compared with the other parts of the carcass, but, on the other hand, that the greatest number of fine elk teeth came from elks that had been killed years and years ago by the Indians, and were only now being put in the market.

While the Order of Elks took no definite action in regard to abolishing the charm, the Committee on Preservation of the Elk Animal took the subject under advisement, made a careful investigation and spent at least a month's time in the personal haunts of the animal inquiring into the conditions and obtaining data on which to base a report. The results of this investigation were lucidly set forth in the report submitted to the session of the Grand Lodge in Dallas, and showed conclusively that no one hunted the elk for his teeth, but the supply which the Order used in its charms had come almost entirely from the Indian graves, having been used as ornaments by the red men years ago, when the teeth practically passed as currency.

Until this committee had submitted its report many members of the Order concluded to desist from wearing the tusk simply to be on the safe side, but since the committee reported there is now no reason why the tooth should not obtain its former popularity, or be even in greater demand than ever before. It might be mentioned in passing that nothing submitted to the Grand Lodge was more enthusiastically received than was the report of this committee.

Satisfactory Increase in Gem Importations.

AN even greater improvement in the importation of precious stones than was noted during the month of June is apparent in the figures showing the amount of gems brought into the port of New York during the month of July, the total increasing from $701,869 to $1,249,256, making the past month the first of the year in which normal figures have even been approached. The gratifying feature of the statistics lies in the fact that the increase has been gradual, as well as pronounced, ever since December last, every month exceeding the previous month by many thousands of dollars and by a greater amount than before. As June jumped over May by an increase of nearly $240,000, so July jumped over June by an increase of $547,000.

Of the total for July, $1,249,256, the value of cut precious stones and pearls was $1,101,842, and of the uncut precious stones, principally diamonds, $147,414. Of course, these figures look small in comparison with those of June, 1908, which was one of the greatest months in the history of gem trade (the cut stones and pearls brought in then amounting to $3,075,004 and the uncut stones $1,383,729), but a comparison would not even have been proper if the present year had been normal, as there had been a concentration of imports at that time.

If actions speak louder than words, the importations of gems worth a million and a quarter dollars by our diamond and precious stone merchants indicate a confidence in the future as well as an improvement in the present conditions of business that is most gratifying, particularly when we bear in mind the fact that the gem line is the first to feel a depression in business and the last to feel a resumption.

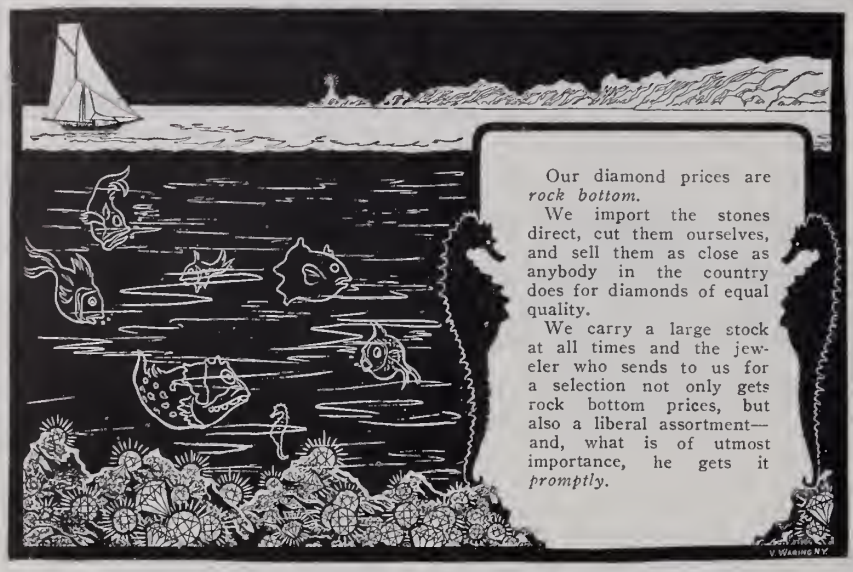
The circulation of The Jewelers' Circular-Weekly covers the entire jewelry field. Properly designed advertising in its columns produces positive results.

Failures During July.

ACCORDING to statistics compiled by *Dun's Review*, commercial failures in the United States were 1,232 in the month of July, with liabilities of $14,222,126. This is the lightest mortality of any month in the past year, with the single exception of May, 1908. In July last year there were 777 failures, involving $12,334,710 in amount. Manufacturing failures last month were 314 in number, against 211 in July, 1907, while the amount of liabilities was $5,835,018, compared with $4,449,226 a year ago. There were 871 trading failures for $6,160,713, whereas in the same month last year only 531 defaults occurred in this class and the amount involved was $4,852,907. Other commercial failures, including brokerage, real estate, insurance and similarly partially speculative concerns, were 47 in number and $2,226,395, against 35 last year, when the amount involved was $3,082,577.

Unfortunately the jewelry trade by itself does not make the good showing indicated by the statistics for all lines. According to the table of failures by branches of business compiled for *Dun's Review* there were 21 insolvencies among jewelry and clock dealers last month, whose liabilities amounted to $183,697, or an average of $8,747. According to the same table, there were but

ROCK BOTTOM PRICES ON
DIAMONDS



CROSS & BEGUELIN
Importers and Cutters of Diamonds and Precious Stones
43 Rue de Meslay, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

three failures in July, 1907, with liabilities of $2,793; 12 in 1906, with liabilities of $38,201; eight in 1905, with liabilities of $11,495, and 12 in 1904, with liabilities of $49,377.

Lancaster, Pa.

TRADE CONDITIONS.

With prospects good for another big tobacco crop (Lancaster County's staple asset) this Fall, Lancaster jewelers look forward to improved trade conditions. Stocks, however, are not heavy at the present time.

Morris Edelstein has been visiting in Philadelphia, Paterson, N. J., and New York.

Thomas T. McIntyre, a Quebec jeweler, is at present visiting his brother in Lancaster.

John Shookers, watchmaker for Louis Weber & Son, is spending his vacation at Atlantic City.

The Hamilton Watch Co.'s factory, after an unusual vacation of a month, has resumed operations.

Ansel Whiting, Detroit, stopped in Lancaster, last week a few days with friends, en route to New York on a buying trip for his firm.

William G. Fehl, with S. Kurtz Zook, has gone to New York on a pleasure trip, and Edwin D. Mason and his wife are on a week's fishing trip.

Oscar Benton left Aug. 2 for New York, from which place he has since sailed for Liverpool, England. He will spend a few weeks in Yorkshire with relatives.

Louis Berman, with M. Berman, Altoona, formerly of the local technical school, while en route to Norfolk, Va., last week, stopped off in this city for a short time to see his brother.

At the golden jubilee of the Lancaster Maennerchor, Aug. 6, Henry Gerhard, honorary president, was presented by the society with a beautiful large gold loving cup, furnished by Aug. Rhoads.

Isaac Weidler has been prosecuted before Alderman Stauffer by William Grant & Co., Philadelphia, for larceny by bailee. It is alleged they sent jewelry and other goods to him to Lancaster, and he appropriated the same to himself. He was also prosecuted in Philadelphia, and now the legal authorities of both places are at loggerheads as to which shall try him.

A very neat little centering device has been invented and patented by S. G. Twambley, Biddeford, Me. This simple device was invented for the purpose of finding the centers of a staff or pinion before drilling a hole for a new pivot. It is made of tempered steel and consists of a drill holder, a tube, a centering piece and a blade. The drill holder is made to fit accurately into the tube. The centering piece into which the tube is also perfectly fitted, is provided with a conical hole on one end, where different sizes of staffs can be fitted without shake. By adopting this method the staff or pinion to be drilled is kept in center by the conical hole of the centering piece and the drill holder entering from the opposite side is also kept in center by the tube, so that the centers of a staff or pinion can be found without difficulty or error.

New York Notes

I. L. Grady, Jackson, Tenn., was in town last week.

B. Roede, 47 John St., returned Thursday on the *Pretoria* from Europe.

H. H. Curtis, North Attleboro, Mass., was a visitor in town last week.

Andrew Irons, representing Joseph Irons, 35 Maiden Lane, is on a trip in the south.

Wm. Brand, with M. Sickles & Sons, Philadelphia, is spending a vacation in this city

Mr. Elling, eastern buyer for Isidor Lewkowitz, Grand St., is enjoying a two weeks' vacation.

James McDermott, of the Jewelers' Board of Trade, is spending his vacation at Catskill, N. Y.

Edmond E. Robert returned from a trip in Europe on the *Kronprinz Wilhelm* early last week.

Henry Fera, of Fera & Kadison, 65 Nassau St., returned from Europe recently on the *Amerika*.

Henry Kirschner, Buffalo, N. Y., is visiting his brother, of J. Kischner & Co., 621 Broadway.

Albert Pfeifer, of Albert Pfeifer & Bro., Little Rock, Ark., was a visitor in town during the week.

Wm. Hoiman, of Eichberg & Co., 65 Nassau St., sailed, recently, on the *Kronprinzessin Cecilie*.

Wm. Eyster, head of the Jewelers' Supply Co., Seattle, Wash., has been a visitor in town during the week.

George Williams, the manager of the Bennett Co.'s Omaha, Nebr., store, was a visitor in this city last week.

Wm. Parker, Philadelphia, is covering the south Atlantic States for the New York office of M. A. Mead & Co.

M. Herman, of Herman & Loeb, Cincinnati, O., was a visitor in this city for several days during the past week.

F. R. Hauser, for 15 years with M. Straus, 409 Fulton St., Brooklyn, has resigned his position with that concern.

E. Frank, jewelry buyer for the Young-Quinlan Co., Minneapolis, Minn., was registered at the Hotel Wolcott last week.

Wm. C. Solomon, of Wm. C. Solomon & Co., has returned from a trip in the southwest. He reports business fairly good.

Walter B. Marble, of the W. B. Marble Co., Attleboro, Mass., returned last week from a vacation spent at Asbury Park.

Miss Katherine Flynn, jewelry buyer for Chuneman & Evans, a large St. Paul, Minn., department store, is in town this week.

Miss W. S. Anker, jewelry and leather goods buyer for Stewart & Co., Baltimore, Md., was a local visitor during the past week.

J. Ernest Thier, employed locally by A. H. Bliss & Co., returned last week from Europe, where he spent a two months' vacation.

H. J. Cook, Nashville, Tenn., was in town last week on his way to Boston. He will attend the optical convention in Philadelphia.

Chas. Hanni, western representative for Sussfeld, Lorsch & Co., returned Saturday of last week on the *Savoie* from a trip to Europe.

Directors of the Gorham Mfg. Co. have declared the regular quarterly dividend of $2\frac{1}{2}$ per cent. on the common stock, payable Aug. 12.

E. L. Chamberlain, a jewelry buyer for the Jones Dry Goods Co., Kansas City, Mo., was registered last week at the Hotel Grand, in this city.

Arthur A. Kahn, of the American Gem & Pearl Co., returned from Europe, Tuesday, Aug. 4, on the *Kronprinz Wilhelm*, after an absence of 10 weeks.

George G. Wheeler, superintendent of the W. & S. Blackinton Co.'s factory, North Attleboro, Mass., was at the local offices of the concern last week.

John R. Scofield, New York and Boston representative for Thomas W. Adams & Co., is critically ill at a Brooklyn hospital after an operation for gall stones.

Frank J. Gibson, with the J. J. White Co., has engaged a suite of rooms at the Oriental Hotel, Manhattan Beach, where, with his family, he will spend the Summer.

C. P. Kionka, of this city, is recovering from a short illness which he suffered while visiting his brother, a Kansas City, Mo., jeweler. He will return to this city soon.

John Drew, local salesman for Parks Bros. & Rogers, Providence, while on his vacation, was unfortunate enough to severely cut his foot. He is able to be about on crutches.

Harris Michalson, president of I. L. Michalson & Sons, Ltd., Montreal, Can., sails, Aug. 18, from this port on the *Kaiser Wilhelm II*. He will visit London, Paris and Amsterdam.

J. B. Haskins, formerly for over 20 years a New York representative for the T. I. Smith Co., 13 Maiden Lane, has purchased an interest in the J. P. Granberry Co., manufacturer of jet goods at 114 E. 14th St.

The New York *Times* in last Sunday's issue printed a half-page article giving an interview with Dr. George F. Kunz, head of the precious stone department of Tiffany & Co. in regard to the proper selection of precious stones and jewelry by men and women. A photograph of Dr. Kunz was also published with the interview.

S. Warren Granbery, of J. A. & S. W. Granbery, entertained a party of Maiden Lane friends on a trip in his power boat, the *Irene II*, Wednesday and Thursday of last week. The trip was started on Wednesday afternoon and Thursday was spent fishing off the New Jersey coast near Asbury Park. A most enjoyable time is reported.

The Board of United States General Appraisers decided last week that brooches, slides, gold, silver and nickel plated watch chains and side and back combs mounted with metal and gold plated are properly dutiable as jewelry with a tax of 60 per cent. The importers contended that the articles should be considered as of the value of metal, and as such should be dutiable at the rate of 45 per cent. ad valorem.

John J. McGrane, a well-known jeweler of this city, has presented the Pope with a valuable building in New York State, which is to be given to the Italian Salesian Fathers for the establishment of a college. The building is located at Hawthorne, Westchester County, and is to be called Christopher Columbus Hall in honor of the Knights of Columbus. Mr. McGrane is at present in Europe. He is expected home about the middle of September.

A decision written by General Appraiser Fischer, last week, held that various lines of Japanese goods shipped to this country by Kaitsu Gomei Gwaisha, a firm of Yokohama, were undervalued and must stand the higher duty. The merchandise in question includes brass vases, brass candlesticks, antimony ash trays and similar goods. Some of the vases invoiced at 5 yen apiece were held by the Board to be worth 6.25 yen each, while the candlesticks and ash trays were also advanced over the entry price.

The home of Wm. J. Ward, 13 Maiden Lane, which is located in Jersey City, was visited, Saturday, by a man who gave the name of Charles Nelson, and said he was from Providence. Policeman Wm. Blakey had been trying the doors of the houses on Bentley Ave. when he saw a man emerge from the basement of the Ward residence. He had a grip in one hand and a package in the other. The policeman stopped the man and took him to police headquarters, where about $500 worth of jewelry and other trinkets were found in the man's possession, according to the police. Mr. Ward hurried to Jersey City to make an inventory of his property.

The boy giving the name of Marx Goldberg, who visited the offices of Wm. Nicholson, 13 Maiden Lane, Aug. 3, where he attempted to get away with a locket, and who was caught in the hallway of the building by the elevator man and on the complaint of Mr. Nelson taken to the Children's Court and there found guilty, has been paroled until Sept. 16. The locket was found secreted on the first floor of the building. The young man represented that he wished to buy a lady's gold locket valued at from $10 to $15, and after looking at the stock attempted to conceal a gentleman's locket in his pocket. He was detected by the jeweler and caught when he tried to escape.

Solomon Urbach, who was formerly a diamond dealer, and who professed to have been robbed of about $40,000 worth of diamonds which he obtained on memorandum from Maiden Lane merchants, was by order of Judge Holt released last Saturday from the Ludlow Street Jail. On Oct. 28 of last year Judge Holt committed Urbach to the County Jail for contempt of court and Urbach was told that he would have to remain locked up until he turned over the missing diamonds to his creditors. The jewels were not restored, but yielding to the appeal of the prisoner's friends, and because of the fact that Urbach had been locked up for more than nine months, Judge Holt decided to give him his freedom.

The nephews of Charles Rubens, who died in Paris in 1906, bequeathing his fortune of $2,000,000 to two friends in New York named Schellheimer and Heidelbach, are contesting his will on the ground that Rubens was in reality a Frenchman named Samuel Woog who went to America, became naturalized and amassed a fortune in the diamond trade and then returned to France in 1868. The nephews declare that this being so the property should be divided in accordance with the French law. Schellheimer and Heidelbach maintain that as the

(*New York Notes continued on page* 91.)

1851 The Jeweler's Bank for half a century in the same location 1908

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company

176 Broadway (between John St. & Maiden Lane)
NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co,
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 89.)

will of Rubens was drawn in America the French laws do not apply. The matter is now before the French courts. Charles Rubens was the head of the firm of the old Maiden Lane house of Charles Rubens & Co., who were predecessors of Louis Strasburger.

Importations at the Port of New York.

Week Ended Aug. 3, 1907 and Aug. 1, 1908.

	1907.	1908.
China, Glass and Earthen ware:	$107,950	$83,208
China	12,641	17,624
Earthen ware	31,077	32,769
Glass ware	6,074	296
Optical glass		
Instruments:		
Musical	12,345	6,330
Optical	8,060	3,323
Philosophical	1,445	9,521
Jewelry, etc.:		
Jewelry	16,782	13,552
Precious stones	263,999	479,465
Watches	28,286	18,393
Metals		
Bronzes	7,779	2,301
Cutlery	26,649	19,454
Dutch metal	4,505	4,488
Platina	27,832	1,055
Silverware	475	129
Miscellaneous:		
Alabaster ornaments	919	294
Amber	4,119	....
Beads	529	1,946
Clocks	4,902	7,011
Fans	1,705	8,512
Fancy goods	8,337	7,005
Ivory	5,644	6,986
Ivory, manufactures of	2,158	656
Marble, manufactures of	22,775	36,919
Statuary	8,506	8,291

New Orleans, La.

Adrian J. Morais, 304 Godshaux building, recently returned from New York and the east, where he made large purchases of jewelry and diamonds and greatly increased his stock.

The local police recently sent to the police of Houston, Tex., a quantity of jewelry valued at $100, taken from the rooms of R. A. Brown, now in the penitentiary on a charge of burglary. Brown admitted to the local police that he had committed burglaries in Houston and the jewelry was sent there in the hope of finding the owners of it.

August Royerre, a jeweler residing at 1554 N. Claiborne St., brought the police to his home recently by discharging his revolver at what he believed to be burglars entering his house. The police learned that Mr. Royerre was at present under treatment of a physician and was continually under the impression that burglars were trying to rob him.

The New England Watch Co., Waterbury, Conn., has just issued a very handsome catalogue, illustrating the company's entire line of watches for both men and women. The half-tone plates, printing and paper are of the highest class, while the arrangement and decorations are most artistic. Every movement is illustrated and fully described, and withal this catalogue is one that every jeweler will find interesting. Copies will be sent upon request to the New England Watch Co.

Newark.

J. F. Crane, of Mandeville, Carrow & Crane, 332 Mulberry St., returned from Europe on the *New Amsterdam*, last week.

Some of the creditors of Joseph Karlenesky, who skipped from Newark about two years ago under sensational circumstances, learned, last week, that he had returned to this city.

V. L. Kurtz, traveling for A. Rosenberg, 50 Columbus St., has started from Philadelphia on a trip over his territory in the middle west. Charles Weinberg, who covers the Pacific coast for this house, also started this week, as did F. M. Scheiner, who covers Ohio and New York.

Theodore C. Bothmann, retail jeweler, 225 Broad St., Elizabeth, has returned from a two months' tour through Germany. He left Elizabeth May 28 on the steamer *Deutschland* for Cuxhaven, the home of his parents. He remained 14 days with them and assisted in celebrating with his family his father's 70th birthday anniversary.

Complications have arisen in the settlement of the estate of the late John D. Nesler, this city, who died June 16, leaving property valued at $60,000. Two wills were offered at the Surrogate's office, one for probate and one for filing, and three caveats were filed on behalf of prospective contestants. Mr. Nesler, who was a retired jewelry manufacturer, was 80 years old when he died.

William Frazer, a 14-year-old boy, was arraigned in the Recorder's Court, Jersey City, last Friday morning, on complaint of Mr. Schaffer, who keeps a stand at Melville Park. Schaffer testified that young Frazer broke into the stand and stole nine one dollar watches. The boy admitted the theft, but said he took only two of the timepieces. On condition that the loss be made good Schaffer withdrew the charge.

Benjamin Berkowitz and Maurice Apisdorf, who, according to the police, have been working a clever game upon their fellow countrymen, were locked up last week at the Central Police Station on charges of obtaining money by means of false pretense. Their plan was to approach one of their own nationality who presented a prosperous appearance and wore some article of jewelry and tell the victim a hard-luck story. If the person with whom they conversed were a woman, wearing a pair of diamond earrings, they would explain to her that they had a pair that were much better than hers and that, owing to their financial condition, they would trade with her providing she would give to them a certain sum of money in addition to her jewelry. In the cases where they were successful the party who made the trade discovered, after the men had made good their escape, that the jewelry given them by the men was of no value.

One class of Newark manufacturers who are enjoying improved conditions lately are those making the best lines of goods. One of the leaders in this regard explains the situation this way: "When times are flush there are millions of people who buy comparatively cheap jewelry, but once, twice or three times in a lifetime indulge themselves in something much better, such as a $150 brooch, a $200 ring, or things of that sort. They are contented with the lesser grades for the most part, but celebrate weddings or some special occasions with these more elaborate purchases. Then there are the very rich who think nothing of spending $500 for a desired piece of jewelry. When times are close, as they are now, our business flourishes, for we deal with what I choose to call the 'poor millionaires.' The class which buys something expensive only a few times in a lifetime stops buying altogether, but the ones who ordinarily would buy $500 goods are now down to $100 to $200 purchases. What we lose from one class we gain in the other."

Three young men are under arrest in Union Hill, N. J., charged with receiving stolen goods from Pauline and Minnie Miskam, daughters of Frederick Miskam, a jeweler at 105 Bergen Line Ave., Union Hill. The stolen property included diamond rings, watches and other jewelry which came from the jeweler's show cases and safe. Mr. Miskam appeared as complainant against the trio, but declined to take criminal action against his daughters. The prisoners are Nicholas Schutz, Jacob Maibach and Robert Baker. The sisters acted as clerks for their father in his absence and for a long time the jeweler missed articles from his stock, but was unable to account for their disappearance. According to the estimate made by the police the losses have totaled about $1,000. Young Maibach had so much money that his mother became suspicious and, learning that he was on good terms with Pauline Miskam, a confidential talk with the jeweler followed. It is said that Mr. Miskam scouted the suggestion that his daughter was responsible for the young man having so much money, but later the girl confessed that she had been giving things away. She also furnished her father with a list of the young men who had been enjoying themselves on the proceeds of his stock and, as a result of this, warrants for their arrest were obtained. The three young men were held without bail for examination.

Trans-Atlantic Voyagers.

TO EUROPE.

Edward Herschede, of the Frank Herschede Co., Cincinnati, sailed July 30.

Wm. Hofman, of Eichberg & Co., New York, sailed on the *Kronprinzessin Cecilie* last week.

Harris Michalson, of I. L. Michalson & Sons, Ltd., Montreal, sails, Aug. 18, on the *Kaiser Wilhelm II.*

FROM EUROPE.

B. Roede, New York, returned recently on the *Pretoria.*

Henry Fera, of Fera & Kadison, New York, returned from Europe recently on the *Amerika.*

Edmond E. Robert returned recently from a trip to Europe on the *Kronprinz Wilhelm,* Tuesday of last week.

Arthur A. Kahn, of the American Gem & Pearl Co., New York, returned, Aug. 4, on the *Kronprinz Wilhelm.*

Herman Schulz, Dubuque, Ia., has taken a position as watchmaker and engraver with A. H. Smith, Cherokee, Ia.

"ASK YOUR JOBBER"



FROM THE **SMALLEST** AND **SIMPLEST** TO THE MORE **ELABORATE** DIAMOND EFFECTS; INDICATING THE WIDE RANGE OF THE

UR RINGS—

THE ABOVE BABY RINGS ARE AMONG OUR NEWEST EFFORTS IN THE POPULAR LINE.

The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

Third Edition

Workshop Notes

FOR

Jewelers and Watchmakers

Revised and Enlarged 100 Pages New Matter

Containing 300 Pages (size 7½x10½ inches)
Bound in Cloth, Stiff Covers

A collection of the latest practical receipts on the manufacture and repairing of watches and clocks, and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxydizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

Price, by mail postpaid, $2.50

Published by

The Jewelers' Circular Pub. Co.

11 John Street NEW YORK

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITED**

Philadelphia.

Jacob Rubenstone, 1607 Susquehana Ave., is reported to be seriously ill with an attack of bronchitis.

S. Rosenblatt, a retailer, Germantown Ave. and York St., is spending August with his family at Atlantic City.

A. F. J. Dorn, 834 Market St., Camden, with his watchmaker, Charles Zeskey, spent the week's end fishing at Avalon, N. J.

Philip Muhr, formerly of the old house of H. Muhr's Sons, but now a portrait painter, is with his family at Atlantic City.

Albert Loettnitz has given up his retail jewelry store at 318 Girard Ave., and is now doing work for the Sansom St. wholesale trade.

Bert. Gaylord, with H. O. Hurlburt & Sons, has returned from a three weeks' vacation to Atlantic City and other Jersey sea coast resorts.

Philip Friedel, watchmaker for the trade, 727 Sansom St., contemplates building in the Fall on property recently purchased by him at Faraday Park.

Andrew S. Smith, with L. P. White, has the sympathy of his friends in the trade owing to the death, Thursday, of his father, Wm. Hastie Smith, a well-known stock broker.

J. Fisher, with R. M. Cooper & Son, material dealers, 722 Sansom St., is receiving the sympathy of his friends in the trade on account of the death last week of his mother.

The Philadelphia Watch Case Co., at Riverside, N. J., closed down last week to permit their employes to enjoy a 10 days' vacation and to furnish opportunity to prepare for a resumption of full time under the most favorable conditions.

William H. Doebele, 722 Sansom St., manufacturing jeweler, began to move, Monday, into the new building leased by him at 811 Sansom St. He expects to have completed all necessary alterations and to be well started in business at his new place by Sept. 1.

Retailers here last week to purchase of local jobbers included: Henry Bolte, Atlantic City; Josiah B. Heckler, Mainland, Pa.; Edmund D. Oliver, Burlington, N. J.; D. H. Krouse, North Wales; E. K. Bean, Lansdale; B. C. Foster, Bristol, Pa.; H. V. Stratton, Bordentown, N. J.

Charged with obtaining under false pretenses a ring valued at $250, from a jeweler in Wilmington, Samuel P. Langdon, a former coal mine owner and millionaire, was held in $600 bail by Magistrate Scott in the central police court, recently. Langdon is accused of passing a bogus check to get the ring.

J. A. James, Swedesboro, N. J., started this week for Omaha on a three weeks' vacation. He will revisit the scenes of his boyhood and the family seat in the west. Mrs. James stopped off in this city last week homeward bound from Washington, and visited wholesalers to replenish stock during her husband's absence.

Fred T. Barry, with L. Stern & Co., returned to the city from Ocean City, where he is spending the Summer with his family to attend the convention of the Pennsylvania Retail Jewelers' Association and the American Optical Association, with whose members Mr. Barry has become intimately acquainted during years of traveling for representative jewelry houses.

J. Burroughs Robertson, with M. Sickles & Sons, spent a few days last week at Wayne, Pa. James McMillan, also of the material department, returned from a vacation in the Pocono Mountains. Gustavus Sickles, connected with the Newark factory, was in the city the latter part of the week and rejoined his family, which is quartered at Atlantic City for the Summer.

Wholesale jewelers and material men are prepared this week for an influx of retail jewelers from all rural points near Philadelphia, Delaware, New Jersey, Maryland and Virginia, who will take advantage of the assemblage of Pennsylvania Retail jewelers in annual convention to visit this city, place their order and join in the festivities of the gathered jewelers and opticians.

Sylvan Lentz, a youth of 21 years, employed as a salesman for Schweizer & Co., jewelers, 122 N. 12th St., shot and killed himself Friday at his home, 57 N. Millick St., in the presence of his sister, Florence, with whom he had been joking a few minutes before. The motive for the suicide is unknown. The young man had a good position and no financial troubles. He had no love affairs so far as is known and was a temperate character. It is believed that the heat may have affected his mind temporarily.

Evan Gaunt, Rio Grande, N. J., has established himself in business as an itinerant clock and watch repairer and retailer of jewelry. He has purchased two wagons and, leaving his place of business in Rio Grande early every morning, starts out through the neighboring country in South Jersey, visiting farmers, planters, small industrial places and business men. Mr. Gaunt declares that a jeweler who keeps literally on the move in the country is what is needed and declares that early results justify him in expecting success.

Henry Bolte, Jr., 926 Atlantic Ave., Atlantic City, N. J., has purchased the property at 928 Atlantic Ave., adjoining the store, and proposes to remove the partitions, make extensive alterations and improvements and unite the two properties, making for himself perhaps the largest and handsomest retail jewelry store at the popular seashore resort. Mr. Bolte's business career at Atlantic City was begun six years ago and has been remarkably successful. He is being urged by influential friends at the shore to become a candidate for the Atlantic City Council. The contract for the improvements to be made to the old and new store of Mr. Bolte was let last week.

Thomas Howard, a boastful young man, who is of the opinion that he is a clever and notorious jewelry robber and who lays claim to many sensational jewelry store robberies (which he cannot substantiate and of which the police declare is not guilty), is again in police custody. This time it is for attempting to steal a fishing reel. It will be remembered that he gave himself up some months ago and declared his conscience had jolted him so often about robberies that he had committed that he was impelled to make a complete confession. The confession was made and the police investigated, only to learn that Howard was the victim of hallucinations. Now he is starving. He is deficient mentally. The police are trying to find some institution to accept him as a boarder.

Another outing is to be given its members and their friends by the Philadelphia Jewelers' Club. At a meeting of the Board of Governors last week it was decided to give the annual clam bake, Sept. 15, at Burlington Island, in the Delaware river, 20 miles above the city. The club members and their guests from all surrounding parts and New York and the New England centers will leave the city at noon in a special boat. The journey up the Delaware river will be made delightful. Burlington Island is situated at a point in the river where the scenery is especially charming. It is well wooded and shaded. For the clam bake the club will bring a noted chef from Pleasure Bay. On the banks of the island all the delicious sea food, fowls and vegetables will be roasted on mounds of seaweed in sight of the guests. Louis P. White and Joseph E. Cadwallader are entrusted by the Board of Governors of the club with authority to complete arrangements to make this year's Fall outing the most successful ever given by the club, and with the memory of the success attending the shad dinner and other recent festive celebrations, the club members declare they need no further assurances.

Harrisburg, Pa.

W. H. Gantt was one of a party of Newport business men who drove from that town to Millerstown, Liverpool and Millersburg last week. The return trip was made via Montgomery's Ferry and Buck's Valley.

Several local jewelers were present at various sessions of the joint convention of the American Association of Opticians and the Pennsylvania Retail Jewelers' Association, held in Music Fund Hall, Philadelphia, Aug. 10-13, and were delighted with the entertainment provided by the Quaker City jewelers and opticians.

Through the efforts of the Harrisburg Retail Merchants' Association the aquatic carnival scheduled for Saturday next has been postponed until Labor Day, which will be a general holiday. The merchants, who are passing through a dull period, were afraid a Saturday carnival would injure Saturday trade. They expect to profit somewhat by the annual excursion to this city Saturday, Aug. 29, of Waynesboro shipmen and their friends to the number of 1,000 or more.

A fire recently broke out on the roof of the building occupied by Herbert Knox & Co., Elgin, Ore. The flames were extinguished before doing any great damage to the jewelry store.

Frank L. Miller, New Vienna, O., who recently purchased the jewelry stock of E. F. Marble & Bro., Wilmington, O., assumed charge of the business, Saturday, Aug. 1. Mr. Marble has retired after 50 years of active business service.

OUR NEW BOOKLET

"The Supreme Railroad Watch"



THE MOST INSTRUCTIVE WATCH
BOOKLET EVER ISSUED



SENT ON REQUEST

ILLINOIS WATCH COMPANY
SPRINGFIELD

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVII. CHICAGO, WEDNESDAY, AUGUST 12, 1908. No. 2.

Chicago Notes.

Dudley Bard, with A. C. Bard & Co., is on a vacation.

F. W. H. Schmidt made a short trip in Indiana last week.

H. S. Record, Cambridge, Ill., is taking a course in optics here.

John Hillinger, of R. J. Hillinger & Co., leaves, this week, for a Pacific Coast trip.

L. Lyons, of the Lyons Mfg. Co., Providence, R. I., visited the Chicago office last week.

H. G. Rettig, of Rettig, Hess & Madsen, is taking a two weeks' outing near Ludington, Mich.

A. R. Oaughton, manager for the Chicago office of the Jennings Bros. Mfg. Co., is making a trip in Michigan.

Miss A. Hansen, cashier for the M. S. Fleishman Co., is taking an outing at Muskegon, Mich.

August Meyer, Grand Island, Nebr., stopped over here on his way to the convention last week.

The American Silver Co. has just issued a new catalogue which is being mailed to the trade from the factory.

W. H. Kinna, New York agent of the Elgin National Watch Co., is visiting the Chicago office of the company.

F. E. Hyatt, Chicago manager of the Philadelphia Watch Case Co., attended the convention at Cincinnati, last week.

C. W. Monel, Legonier, Pa., has taken a position as traveler for Benj. Allen & Co., and will cover Texas and the southwest.

Sam Amberg has taken the Chicago representation of the Electrolytic Art Metal Co., Trenton, N. J. He formerly represented the C. D. Lyons Co.

T. Rosengreen and wife, Seymour, Ia., were recent visitors in Chicago. Their son has just completed a course in engraving and returned home with them.

Hiram A. Jacobs, salesman for Morris, Mann & Reilly, has just completed a western trip and is spending a few days in Chicago prior to going on his Fall trip.

Wm. J. Digges, manager here for the Jewelers Board of Trade, together with his family, is taking his usual vacation in his home town in Maryland, near Port Tobacco.

The American Jeweler Publishing Co. has been incorporated with a capital stock of $10,000. The incorporators are: B. R. Hazlitt, C. E. Walker and H. Randall.

T. S. Simpson, of the Chicago office of the E. Howard Clock Co., recently sold for the Catholic Church at Mendon, Mich., a four illuminated dial tower clock, hour striking, with 1,000-pound bell.

Capron Giddings, of S. B. Giddings & Sons, Sterling, Ill., is confined here at the Mercy Hospital, where he underwent an operation last week. It will be about two weeks before he can return home.

Henry Paulson & Co. have secured the services of two new salesmen for west and south territory, O. L. Trible and F. B. Weaver. Jake Levine, salesman with this firm, is taking a vacation at Galveston, Tex.

Otto S. Liebermann, with the Stein & Ellbogen Co., has just returned from a two weeks' sailing trip at Elkhart Lake, Mich. H. M. Kohn, with the same company, is taking a vacation at Ottawa Beach. A. Sanche, of the firm, is at Whitehall, Mich., with his family, for an outing.

C. G. Sydow, Rockford, Ill., was in the city, last week, buying a new stock of goods and fixtures. He suffered a complete loss by fire on the night of Aug. 2, with exception of the articles in his safes, one of which even was partly damaged. His loss will be between $4,000 and $5,000, and he was not insured. He immediately secured a new location, and will commence business on the arrival of his stock, which he will insure this time.

The papers in this State are again giving prominence to the failure of the Harvell Jewelry Co., having stores in Litchfield and other towns, and which was recently noted in The Circular-Weely. The schedules in bankruptcy, which were recently signed, show liabilities of $104,640, and the assets are $47,758, consisting of merchandise, $36,993; tools, machinery, etc., $5,000; accounts payable, $5,764. The trustee is John Ball, Farmersville.

The following out-of-town jewelers were among those in this city during the past week: R. Weitlich, Sturgeon Bay, Wis.; M. Egge, Grand Island, Nebr.; John A. Jones and family, Columbus, Wis.; J. B. Ferguson, Princeville, Ill.; J. S. Schrueder, Cooperville, Mich.; H. S. Record, Cambridge, Ill.; J. H. Hudson, Fortville, Ind.; C. G. Sydow, Rockford, Ill.; Mrs. John Becks, Michigan City, Ind.; Mr. Steiner, of the St. Louis Clock & Silverware Co.; Jean Kiger, of C. A. Kiger Co., Kansas City, Mo.

The show window in the store of J. R. Chapman & Co., Oshkosh, Wis., was broken recently, when $300 worth of diamonds were stolen.

Milwaukee.

S. Newman, a well-known Chicago jewelry salesman, was a recent Milwaukee visitor. Mr. Newman believes that there is a general improvement in the jewelry business all over the country.

F. P. Beswick, Racine, Wis., has returned from his automobile trip through the Chain o' Lakes districts of Wisconsin and on his return trip stopped over in this city to call on his friends in the trade.

E. G. Longcroft, Berlin, Wis.; William F. Notbohm, Oconomowoc, Wis., and a member of the firm of Amidon Bros., Hartford, Wis., were among the retail jewelers who visited Milwaukee during the past week.

M. Kars, Racine, Wis., is erecting a new two-story business block of pressed brick construction, which will be completed by September. Mr. Kars will conduct a jewelry business in one-half of the building, and will rent the remainder of the space.

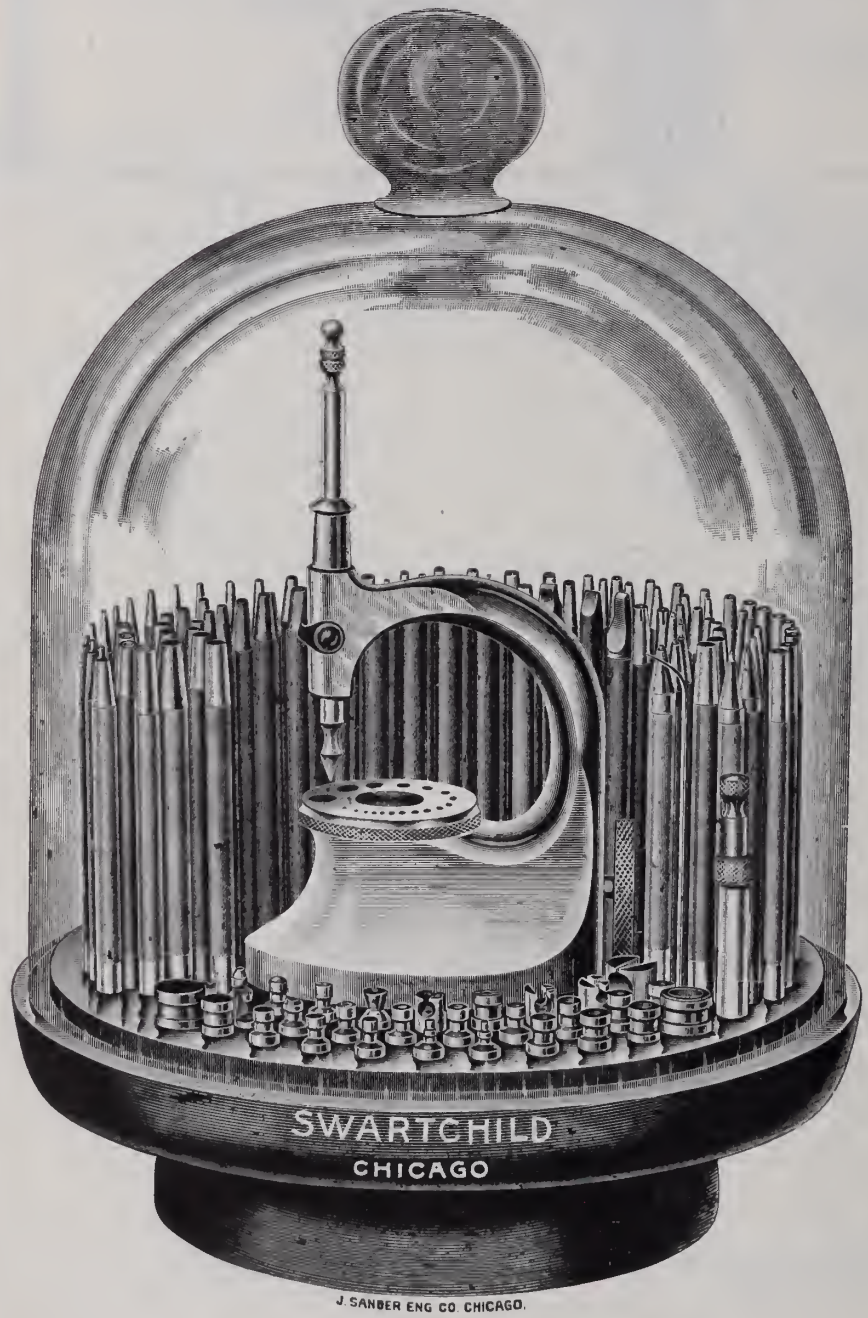
The original ordinance regulating the erection of street clocks was vetoed by Mayor Rose, and now Alderman Fass believes that it is only fair that an ordinance upon the matter should be separated from the one regulating signs, and should stand by itself inasmuch as a street clock is not a sign. While jewelers have gone ahead in the matter with the sanction of the city authorities and have erected their clocks they would like to see a law passed making definite the future of the timepieces.

Bert Davis, the colored man who is being held by the Milwaukee police for looting three jewelry stores on the night of July 11, has waived examination in the district court and has been bound over for trial before Judge Brazee. Davis was arrested by Detective Peck with a watch on his person belonging to Edwin F. Rohn, one of the three jewelers who had his window smashed and lost several watches. Davis claims that another negro gave him the timepiece. When shown a rogues' gallery photograph the other day Davis denied that it portrayed himself.

N. S. Nelson, Hutchinson, Minn., who had been quite ill, has recovered.

A town clock has been donated to the town of Williamsport, Md., by Burgess W. D. Byron. It will be placed on the tower to be erected on the new Knights of Pythias Hall.

New Black Shield Staking Tool



J. SANDER ENG CO. CHICAGO.

Consisting of

120 PUNCHES

and

30 STUMPS

Representing

Supreme Quality

Economy

Latest Improvements

THE above Tool has a ball bearing clamp which prevents the punch from dropping and allows it to be held in any position it is placed. This set of 120 Punches and 30 Stumps, being so complete, is of great advantage, as it comprises the various punches and stumps necessary for all movements including those of the very latest models.

No. E. 215 REVOLVING BASE, BLACK SHIELD STAKING TOOL $18

SWARTCHILD & COMPANY, HEYWORTH BUILDING CHICAGO

The Largest Tool and Material House in the World

If you have not a copy of our double-sized (13 1-2 x 10 1-4 inches) 440-page catalogue, write for one at once. SENT FREE OF ALL CHARGES. Contains 20,000 illustrations. Most carefully compiled.

Los Angeles.

A Glass, San Francisco, has been visiting in this city.

H. B. Crouch enjoyed a vacation at the beach, last week.

Work has been begun on the H. J. Whitley Co.'s new store.

H. M. Siemans, with H. F. Wallace, now calls daily on the trade in Pasadena.

J. Pudlin, watchmaker, with F. Selkinghaus, is spending some time at Coronado.

E. W. Reynolds, of the E. W. Reynolds Co., has been enjoying a short but much-needed rest.

Clarence Coleman, of the H. J. Whitley Co., with his wife, is visiting for a couple of weeks in San Diego.

A. Protsch, Redondo, has recently been in this city buying a stock and a new plate glass show case for his store.

S. Simmons has been spending a week at his favorite sport, fishing at various points along the coast in this vicinity.

H. F. Brown, traveling representative of Gilmore & Lee, has just returned from a successful trip through northern California.

J. Kaplan, manager of the manufacturing department, and Ed Villamont, engraver, with J. Wiesenberger, are enjoying a short vacation.

J. M. Hartzberg, who has been in San Francisco for two weeks, has returned and is again behind the counter in J. Wiesenberger's store.

George Spaulding, salesman for William M. Kinney, is taking a two weeks' vacation hunting deer in the mountains about San Gabriel Canyon.

J. D. Wilchar, a manufacturing jeweler formerly with the Ernsting Co., San Diego, has taken a position with S. Nordlinger & Sons, of this city.

Leonard Woelz, who was in charge of the Simon Conrad Co.'s store, 205 S. Spring St., has returned to his old place with Luckenbach & Co.

John A. Ramage, who has been doing a jewelry business in Hollywood, has closed his place there and will open a store at 514 E. 5th St., this city.

Miss Bailey, who is engaged with her brother, S. B. Bailey, in the jewelry business, has returned from a stay of four weeks in the Yosemite Valley.

Montgomery Bros.' big sidewalk clock has been removed and set up at the new location at 4th St. and Broadway. Painters are completing their work on the outside of the store.

Mr. and Mrs. W. A. Lord, the former a jeweler at Goldfield, Nev., are spending several weeks at one of the prominent hotels in this city.

I. W. Birnbaum went to a resort in the mountains, but became ill while there and returned home. He has gone to the beach to complete his vacation.

Mrs. H. J. Whitley and Miss Grace Whitley have returned after an absence of more than a year abroad. They, with Mr. Whitley, are now at their summer cottage in Ocean Park.

Leonard Vett and wife, the Italians recently on trial charged with the theft of diamonds worth $170, from J. Macowsky, and who were subsequently rearrested on warrants sworn out by Mr. Burger, manager for T. B. Clark, on the charge of stealing a diamond from him, were examined Aug. 1 and held for trial.

The Los Angeles Gem Co., 420 S. Broadway, moved into its enlarged quarters, last week. Mr. Peck, president of the company, has returned from Arizona, where he went to look after the company's mines and engage additional help.

The store at 217 S. Spring St., formerly occupied by the Angelus Jewelry Co., J. Macowsky, proprietor, was closed, last week, so that M. A. Goldman, the new lessee of the premises, may take an inventory and prepare to reopen the place.

J. Macowsky was the victim of a shrewd thief just before he left for San Francisco. A young man entered his store and selected a diamond ring valued at $700. He represented himself as the son of Maj. E. F. C. Klokke, a prominent wealthy citizen, and said he must let his mother see the ring before he could buy it. Mr. Macowsky consented to accompany him home to see his mother. They accordingly went in an automobile to Mr. Klokke's residence and entered the house. As Macowsky waited in the hall for Mrs. Klokke, the young man made his escape through a side or rear door, taking the ring with him. The next day, while searching for the thief, Mr. Macowsky encountered him on the street, caught him and had him taken to the police station. He did not have the ring, but is supposed to have pawned it, as $160 in money was found on his person. He was charged with grand larceny.

Indianapolis.

J. D. Day, with H. C. Schergens, is spending a few weeks in New York.

Among the visitors in this city, last week, was: C. Z. Rowe, Argos, president of the Indiana Retail Jewelers' Association.

J. P. Mullally, president of the Indianapolis Retail Jewelers' Association, has gone to West Baden, where he will spend several days, returning this week.

After a two weeks' automobile trip through southern Indiana, touring seven counties, C. S. Wallace, with the Baldwin-Miller Co., has returned to work.

Charles W. Lauer & Co. have taken an additional room on the ninth floor of the State Life building. The partition between the two rooms has been removed, making one large room.

I. Grohs, of the I. Grohs' Jewelry Co., State Life building, left, Saturday, for St. Louis, where he will remain several weeks to meet customers of the company from the west and southwest.

The State Board of Health, through Dr. J. N. Hurty, secretary, has just filed a mortality report for last year. In it it is stated that during 1907 about 23 Indiana jewelers and watchmakers died.

Indiana jewelers in this city, last week, were: M. I. Kirkman, Pendleton; E. M. Wilhite, Danville; F. L. McKee, Cloverdale; J. F. Kiser, Muncie; C. R. Van Meter, Greenfield, and J. A. Miessen, Cicero.

Carpenters and decorators have taken charge of the rooms that are to be occupied by the Baldwin-Miller Co., in the State Life building, and when the necessary alterations are made the company will take possession. The additional rooms will give the company the entire Washington St. side of the second floor and make it one of the largest wholesale jewelry concerns in the middle west. New fixtures are to be installed and the stock greatly enlarged.

J. P. Mullally, George S. Kern, E. M. Craft, H. H. Bishop, A. W. Gray, J. H. Reed, H. A. Winn and J. E. Reagan attended the annual convention of the National Retail Jewelers' Association, at Cincinnati, last week.

Cincinnati.

W. W. Stark, general manager of the North American Watch Co., Mansfield, O., came too late to be registered at the convention.

The Miller Jewelry Co., by order of the King of the Ku-Kus, A. L. Thoma, Piqua, O., has gotten out a new improved Ku-Ku emblem.

John Alger, the seven-year-old son of Will Alger, who exhibited the North American Watch Case Co.'s line, gained considerable favor here among the jewelers at the convention while assisting in distributing souvenirs for his father and by taking great interest in convention affairs generally.

A. & J. Plaut's store, opposite the Sinton Hotel, where the convention was held, received many compliments on its exterior decorations. The stores generally throughout the city were in some way decorated in honor of the visiting jewelers. The booth in the Oskamp, Nolting Co. store received many visitors who were presented with cigars and a copy of Evans' Essays. The store throughout looked beautiful in its decorations of flowers.

The convention which has just ended is thought to have done Cincinnati a great deal of good, as far as the wholesale trade is concerned, as a great many people came here who were never here before and were pleasantly surprised by the interesting sights and pleasures offered. A great many jewelers will hereafter make it a point to visit Cincinnati in the future to do their purchasing. All left with a pleasant impression of the city and the entertainment afforded them while here.

Toledo.

J. J. Freeman and wife have returned from a two weeks' vacation in Wisconsin.

L. Lazarus has opened a jewelry store on Adams St. in the room occupied by the Schoen Floral Co. He will devote his attention to the cheaper grades of jewelry.

Wholesale jewelers operating at this point are planning for a good holiday trade and are getting ready for a strenuous campaign. Some will put on an extra traveling salesman.

C. K. Merrill, of the Merrill-Brower Co., has returned from a two weeks' trip through the east. W. F. Broer, of the same firm, has just returned from an automobile trip to Buffalo.

A. J. Heesen is slowly recovering from a severe illness and operation at the Toledo hospital. For some days fears were entertained as to his recovery, but at present he is said to be out of danger.



No. 152 - Length 10 Inches

Jewel Cases

of the most artistic designs, highest quality and finest finish, at a price that makes them immensely popular. We make a line for which there is always a ready demand; especially suitable for presents and favors. Also

Clocks, Candelabra, Inkstands,
Smoking Sets, Trays, Paper Weights,
Letter Files, Clips, Etc.

All progressive jobbers carry our line. If yours doesn't, let us know.

THE LATEST ORIGINAL DESIGNS IN

ART METAL GOODS

are shown in our **Catalogue. WRITE FOR ONE**

We make a Specialty of Designing and Making Souvenirs

The Brainard & Wilson Co.

Factory and Main Office: DANBURY, CONN.

NEW YORK OFFICE
621 Broadway, Room 531

CHICAGO OFFICE
103 State Street



No. 163—Length 6½ Inches

Definition of a Battleship:

"A Machine to fight Battles with"



We do not require a Battleship; our battles HAVE BEEN WON; the constant increase of our business attests to the veracity of our statement.

Follow your predecessors if you have not fallen in line, it will redound to your benefit. Send US your orders for WATCHES, DIAMONDS, JEWELRY, WATCH CASES, MOVEMENTS, FESTOONS, LA VALLIERES, LINKS, SCARF PINS, BROOCHES, NECKLACES, SIGNET RINGS, STONE RINGS, and EVERYTHING appertaining to the jewelry business.

You will save Money. Get the Styles and Dependable Qualities

LEONARD KROWER, Wholesale Manufacturing Jeweler and Optician

536-538 Canal Street, NEW ORLEANS, LA.

San Francisco.

TRADE CONDITIONS.

Immense crops of fruits are now being harvested, labor is well employed and farmers are receiving a good price for their produce. This prosperous condition is bound to make its effect felt on lines of business that have been more directly disturbed by the recent financial flurry, and jewelers expect to be benefited along with other branches of trade, and are making preparations for a good Fall and Winter business. Wholesalers feel no concern over the fact that the local business is still a little quiet, as such is usual at this season of the year. They do not expect retailers to commence laying in any very extensive stocks of holiday goods until rather late in the Fall. As almost all of the retail stores are located in temporary buildings, upon which there is a very high insurance rate, there is more of an inclination than ever to defer the purchasing of advance stocks until the latest possible moment.

George Greensweig & Co. contemplate moving into the Jewelers' building within a short time.

The Gorham Co. has established temporary salesrooms and offices across the Bay, in Oakland.

Mr. Capo, of the Capo-Hohusen Jewelry Co., Tucson, Ariz., was in San Francisco on business last week.

C. W. Wickersham, Bakersfield, Cal., passed through San Francisco recently, on his way to the north for a vacation.

W. S. Fulton has completed a summer home in Marin County, across the Bay, and has now joined the ranks of the commuters.

Radke & Co. still have a large force of men at work enlarging their crystal rooms and thoroughly overhauling the store in anticipation of the coming holiday trade.

Work is progressing very rapidly on the Emporium building and the management announce that the removal will positively take place during the month of October.

The stock of jewelry formerly belonging to Connelly & Senseney, Reno, Nev., is now offered for sale to private bidders by the San Francisco Jewelers' Board of Trade, whose office is in the Monadnock building.

The Keystone Jewelry Co., now located at 739-741 Van Ness Ave., has secured a location in the Phelan building, now in the course of construction on Market St. at the corner of O'Farrell St., and expects to be able to remove about Sept. 1.

Alexander, the jeweler, has secured a location for a downtown store at 932 Market St., and will be there for the winter trade. A portion of the store at Van Ness Ave. and Pine St., will be retained until after the commencement of the coming year.

Ed. Bastheim, of the Alphonse Judis Co., gained considerable notoriety while in Seattle recently, on a business trip for his firm. He discovered burglars at work on one of the safe deposit vaults there and turned in an alarm while they were in the midst of their work But little of value was secured.

The present week in San Francisco is a very busy one among a number of the largest wholesalers in the jewelry line on account of their removal into new and permanent quarters. Immediately after the fire of 1906 several of these firms secured options and quarters in the Kamm building, on Market St., near 3rd St., and since that time this building has been known as jewelers' headquarters. However, there was no general inclination to establish permanent offices there and many firms signed but a two years' lease. The leases signed by three of the largest firms located there have now expired, and they have moved to the new Jewelers' building on Post St., near Kearny St. This building is a beautiful seven-story structure, located in a convenient part of town and has been fitted especially for this class of trade. The firms that moved from the Kamm building last week are: A. I. Hall & Son, who are located on the sixth floor of the new building; Morgan & Allen, who occupy a large portion of the fifth floor; and Nordman Bros. Co., who are on the fourth floor. Among the other firms that are preparing to move to permanent quarters here are: H. C. Van Ness & Co., J. S. Dinkelspiel, Rothschild & Haddenfeldt and M. L. Levy & Co. The factory of Rothschild & Hadenfeldt will remain in Oakland for the present at least.

Detroit.

J. O. Varley, with R. J. F. Roehm & Co., has gone to New York, after a vacation at Whitmore lake.

L. J. Liesemer recently took an auto trip to West Branch, in the northern part of the State.

W. C. Noack returned to the city on Monday, of last week, after an extended vacation.

Among the jewelers who visited the local trade, last week, were: N. J. Eddy, Portland; L. A. Stehle, Linden, and W. F. Blashill, Oxford.

G. Wm. Stolz, Saginaw, stopped over to visit the wholesale houses on his return from the Cincinnati convention, last week.

A. E. Patterson, of Burr, Patterson & Co., has returned to the city, after a vacation.

It became known Friday that Carl Langbein and Miss Myrtle Hiddinger went to Tipton on a motorcycle July 24, and were married. Mr. Langbein is employed by Charles W. Lauer & Co., wholesale jewelers, while Miss Hiddinger had been in the employ of J. P. Mullally, a local retail jeweler, for some time. Mr. and Mrs. Langbein are receiving the felicitations of numerous friends in the jewelry trade.

Detroit wholesalers are entertaining their customers this week and the plans, which have been maturing since winter, contemplate a full six days of entertainment. The Detroit Jewelers Board of Trade has taken a prominent part in the affair and invitations have been sent to all the retailers within a radius of 200 miles to come to Detroit on the one-fare basis. Tuesday evening's programme was made the most elaborate of the week, a river parade with several hundred crafts in line and a fine display of fireworks being the principal attractions. Retail jewelers are distinguished during the week by wearing a knot of gold ribbon in the button hole. This summer fête will be made an annual affair, the idea being to attract visitors to the city at its best season.

A. Cohen, Allentown, Pa., will carry on the business formerly conducted by A. & B. Cohen.

Kansas City.

D. H. Abney has been on the sick list for a week.

Charles Mull has purchased the business of Mr. Day, at Lawton, Okla.

E. P. Nevin, of Nevin Bros., spent Sunday in McAllister Springs, visiting his mother.

The new prospectus of the Kansas City Horological and Optical School will be ready Aug. 15.

The Hassig & Krieke Jewelry Co. is remodeling and enlarging its quarters in anticipation of increased business.

John Switlik, an employe of the Hassig & Krieke Jewelry Co., was recently married to Miss Mary Smith, of this city.

Forrest Wells, Neodesha, Kans., and W. H. Grace, Everton, Mo., have been enrolled as students at the Kansas City Horological and Optical School.

Earl C. Young, Burden, Kans.; C. H. Fisher, Medford, Okla., and G. Rothfelder, Axtell, Kans., have been enrolled as new students at the Kansas City Polytechnic Institute.

The following out-of-town jewelers were in this city during the past week: J. O. Stott and wife, Paola, Kans.; C. A. Clement, Springfield, Mo.; C. W. Morrison, Olathe, Kans.

The father of W. E. Crellin, of Ward & Crellin, died at his home in Chillicothe, Mo., Sunday, Aug. 2. Mr. Crelling was 90 years of age and was an old and respected citizen of Chillicothe.

Dr. W. P. Needles, who has charge of the optical department of the Kansas City Horological and Optical School, has been laid up for a week with ptomaine poisoning, as the result of eating fish.

Morris Silverman, who has been in business on E. 12th St., near 5th St., is out of business for the present. The building recently occupied by him and others is being remodeled and he is seeking a new location.

Minneapolis and St. Paul.

Wm. M. Stone and wife, Minneapolis, have been spending a vacation at Annandale, Minn.

Mr. and Mrs. M. A. Bratrud, Crookston, Minn., were in Minneapolis, last week, en route for home, after spending three months in Europe.

James Falk, a jeweler and pawnbroker on Washington Ave., Minneapolis, was fined $25 for failure to report to the police an article which he received. It proved that the article had been stolen, and the delay in tracing it resulted in the thief's escape.

Out-of-town jewelers in the Twin Cities recently, not elsewhere mentioned, were: A. J. Rost, St. Peter, Minn.; Wm. Krohn, Annandale, Minn.; A. M. Harper, Renville, Minn.; Mr. Mo, of Gehres & Mo, Sleepy Eye, Minn., and L. H. Bruns, Anoka, Minn.

A. H. Heyes, formerly with Kohler & Hinrichs, St. Paul, has taken a position with B. F. Simpson & Co., for whom he will travel in Minnesota, North Dakota and Montana. Frederick G. Simpson, of this house, returned from his first trip in southern Minnesota, and started out again last week.

St. Louis

E. J. Baumann and his family, Ste. Genevieve, Mo., have been visiting here during the past week.

M. Burnstine, of Burnstine, Caster & Co., and his family are spending their vacation in Okawville, Ill.

F. J. McKenna, vice-president of the Bauman-Massa Jewelry Co., went to Illinois for several days last week.

D. P. Richards, of the Maschmeyer-Richards Silver Co., is back after a three weeks' trip through the north and west.

Max Weiss, of Weiss & Fassett, has left for a visit to his old home in Budapest, Hungary. He will be away several months. His family accompanied him.

R. F. Reeves, president of the Reeves-Kemper Co., has returned from a 10 days' fishing trip to Black River, Mo. The trip is an annual event with Mr. Reeves.

O. F. Kay, of the J. Bolland Jewelry Co., and his wife have gone to Atlantic City, N. J., for several weeks. Julius Steidemann, of J. W. Cary & Co., is also at Atlantic City.

H. W. Kellersman, cashier of the Eisenstadt Mfg. Co., will leave, next week, for Macatawa Park, Mich., where he will spend his vacation with his wife. Mrs. Kellersman has been in Michigan for a week.

R. Niehaus and John Menges, buyers for the Mermod, Jaccard & King Jewelry Co., who went to New York several weeks ago in company with Goodman King, president, have returned. Mr. King continued on to Europe.

E. Maritz, head of the firm of the E. Maritz Jewelry Mfg. Co., is confined to his home on account of sickness. During his absence the business is being looked after by Samuel Kober, secretary of the company.

Among those of the Mermod, Jaccard & King Jewelry Co. who went on vacations last week were: Linn Paine, who goes to Cleveland; W. B. Lauman, who will go to Niagara Falls; E. L. Dorn, who will spend a week at Walloon Lake, Mich.; Robert Elliott and Charles Stevens. Louis Kuhn, of the clock department, has returned from his vacation.

William Henekler, one of the oldest jewelers in the city, had his wrist badly cut, last week, by falling glass in the show window of his shop at 2237 Chouteau Ave. He was arranging a display when the glass fell. This is the second misfortune in the Henekler household in the last year, his wife having been paralyzed eight months ago. Mrs. Henekler is gradually improving.

The delegates from the Missouri Society of Retail Jewelers left, last week, to attend the convention of the American National Retail Jewelers' Association in Cincinnati. The delegates are: C. E. Zerweck, St. Louis; Arnold Zerweck, East St. Louis; Charles Mauch, Marshall, Mo.; Claud Wheeler, Columbia, Mo.; Fred Tieman, California, Mo., and R. M. Walker, Monroe City, Mo. The delegates were accompanied by several out-of-town jewelers, and spent two days in this city en route to the convention city. They will be gone a week.

Among the out-of-town jewelers in this city during the past week were: E. Milton, Magnolia, Ark.; C. E. Willis and A. L. Alpeiser, Edwardsville, Ill.; C. L. Glines, Harrison, Ark.; George Killiam, Pittsburg, Kans.; Charles Mosby, Batesville, Ark.; Harry Oransky, Duluth, Minn.; W. J. Krug, Staunton, Ill.; W. H. Wheeler, Palmyra, Ill.; W. E. Wuesteman, Champaign, Ill.; Albert Pfeifferm, Little Rock, Ark.; W. C. Pfaeffle, Enid, Okla.; Joe Mazer, McAlester, Okla.; M. Mieseh, Jr., Muskogee, Okla.; Claud Wheeler, Columbia, Mo.

Omaha.

John Fleckenstein, Sioux City, Ia., was in this city last week.

C. B. Brown and wife have returned from an extensive eastern trip.

Sol. Bergman is taking his annual trip to the Black Hills, S. Dak.

D. F. Meleher, with Albert Edholm, is spending his vacation at Clear Lake, Ia.

Oscar Homan, of the C. B. Brown Co., has gone to Des Moines, Ia., for two weeks.

Albin Wickstrom, with J. L. Jacobson, has gone to the lakes of Minnesota for two weeks.

H. S. Knapp, representing the Shook Mfg. Co., left, last week, for Oklahoma and Texas.

C. H. Patch, with the Sol. Bergman Jewelry Co., is making a business trip through the State.

Henry Copley and family have returned from a four weeks' sojourn at Vancouver, Seattle and Puget Sound.

Fred Brodegaard & Co. supplied the lodge pins for the Deutsche Landwehr Verein at Bennington, Nebr.

F. Hansen, with Fred Brodegaard & Co., has returned from a visit to St. Paul, Minn. Harry Holmes is at Sheridan, Wyo.

Chas. H. Larson and wife, Greeley, Nebr., were in Omaha for a few days while on their wedding trip last week.

Max Carleton, Chicago, has just purchased, through the heirs, the jewelry stock of the late Adolph B. Huberman for $12,000.

The following out-of-town jewelers were in this city, last week, replenishing their stocks: B. S. Wells, Merna, Nebr.; A. Zimmern, Nebraska City, Nebr.; M. O. Reynolds, Culbertson, Nebr.; John Hiber, Hastings, Nebr.; A. Urbahns, Minden, Ia., and E. W. Konkle, Defiance, Ia.

The news of the selection of Omaha as the place for the holding of the convention of the National Association of Retail Jewelers in 1909 was received with considerable pleasure by the members of the local jewelry trade, and the delegates from the Nebraska State organization of retail jewelers, which is associated with the national organization, will be the recipients of an ovation upon their return. Next year will be the first time that the national convention of jewelers has ever been held in a western city. Fully 80 per cent. of the jewelers of Omaha belong to the State organization, of which there are nearly 200 members.

Friends in the trade of George E. Meyer, who was at one time engaged in the jewelry business in Frederick, Md., were deeply grieved to hear that he had died at the Frederick City Hospital, July 31. The immediate cause of his death was paralysis of the throat. The deceased was a native of Germany, and was 65 years old, and is survived by a widow, a son and three daughters.

Canada Notes.

C. E. Slater, Vermillion, Alberta, has assigned to H. V. Fieldhouse.

Frank Northcote, of Northcote Bros., Toronto, Ont., returned, last week, from an extended trip through western Canada.

The style of the firm of M. Bilsky & Son, jewelers and watchmakers, Ottawa, has has been changed to M. Bilsky & Son, Ltd.

Harry Ryrie, of Ryrie Bros., Ltd., Toronto, Ont., left, Aug. 5, accompanied by Mrs. Ryrie, for a fortnight's canoe trip up the Saguenay river.

Harris Michalson, president of I. L. Michalson & Sons, Ltd., diamond and precious stone merchants, Montreal, will sail, Aug. 18, from New York to Europe on the *Kaiser William II.* He will visit London, Paris and Amsterdam.

The marriage of Chester McDermott, of the advertising department of Ryrie Bros., Toronto, Ont., to Miss Fader, of Vancouver, B. C., took place in Toronto, Wednesady. They are spending the honeymoon in Atlantic City, N. J.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included W. A. Fenwick, Shelburne; P. G. A. Webster, Durham; T. Fox, London; H. Odell, Orono; E. W. Ross, North Bay, and J. S. Smith, St. Catharines, all Ontario.

Though no definite particulars have been received, it is presumed that among the sufferers by the great fire which practically destroyed the entire mining town of Fernie, B. C., on Saturday, Aug. 1, were the two jewelers, A. C. Liphardt and C. C. Wright.

The death by drowning of Percy J. Wall, assistant department manager of Ryrie Bros., Ltd., Toronto, Ont., occurred on the afternoon of Saturday. Mr. Wall, with two companions, was out in a canoe on Lake Ontario. The canoe was laden with a quantity of baggage, as the party intended to camp at Port Credit, and, the water being rough, the craft overturned. Mr. Wall sank suddenly, being struck on the head by the canoe when trying to get hold of it. The others were rescued with difficulty. The deceased was 22 years of age, and his home was at Brantford, Ont., where he was for some time in the jewelry establishment of Alex. Moffatt. He had been with Ryrie Bros. for about one year.

During the past few days the Montreal detectives have arrested a gang of criminals who have been committing many burglaries for some months past. Sam Rosenzweig and his wife Sarah, the last to be captured, were partners of Abraham Feldman and Morris Silver, and came to Montreal from New York, last March. Numerous burglaries have been brought home to them through goods found in their possession, and those seized from the Singers, who were arrested on the charge of receiving stolen goods. Peter Singer and his wife kept a second-hand store on Craig St., Montreal. When they were arrested a patrol load of their stock was taken to police headquarters, consisting of all kinds of silverware, jewelry, cutlery, watches and many other articles supposed to be stolen. Already many of these have been identified by their owners. Rosenzweig is described by the detectives as a porch climber, and Feldman as a false key manipulator.

Providence.

TRADE CONDITIONS.

Manufacturing jewelers report a more hopeful condition the past 10 days than any time in several months. Many of the shops which have been closed for the annual vacations and clean-ups are resuming and in general conditions are much brighter. Orders are beginning to come in, small in size but encouraging in the aggregate, and there is more activity manifested generally in the jewelry district. Collections, which have been slow for some time, are said to be showing a slight improvement. Many of the salesmen have started and others are preparing to follow in a few days. Most of the business so far reported is from the far west, New York market having displayed but little signs of recovery.

George N. Steere left, last week, on a western trip for his firm.

Mr. and Mrs. H. C. Lindol have gone to the White Mountains for a vacation.

Nelson S. Davis, of this city, is registered at Greene's Inn, at Narragansett Pier.

Benjamin J. Lewis has started on an extended western trip for the S. B. Champlin Co.

Mr. and Mrs. Harry Mays have returned from an automobile trip through Massachusetts.

Henry A. Kirby's factory, 85 Sprague St., resumed business Monday after a short shut-down.

Thomas W. Lind and wife have sold real estate on Bucklin St. to Frank E. Sweet and wife.

A trade-mark on certain lines of jewelry manufactured by it, has been granted to the Wolcott Mfg. Co., of this city.

The A. C. Chain Co. is now comfortably located at 38 Friendship St., having recently removed from 35 Garnet St.

Frank Esser has returned to his Summer cottage at Narragansett Terrace, after a two weeks' vacation trip to Nantucket.

J. Parker Ford, of Ford & Carpenter, of this city, is calling on the firm's western trade with a seasonable line of novelties.

William Lamb, representing the George H. Fuller & Son Co., Pawtucket, is calling on the trade on the Pacific coast for his firm.

J. A. Limbach, Chicago representative of the T. W. Foster & Bro. Co., of this city, has started on a trip through the northwest.

Herbert S. Tanner and wife have returned from their vacation in Proctorsville, Vt., and later will go to Provincetown, Mass.

The shop recently vacated by the Potter Machine Chain Co. at 95 Pine St., is now occupied by P. A. Willemin, die cutter and designer.

Mr. and Mrs. William H. Manchester have returned from an automobile trip through Massachusetts, New Hampshire and Maine.

The Standard Enamel Co., which was burned out at 234 Chestnut St. about two months ago, is fitting up new quarters at 107 Friendship St.

W. Louis Frost spends much of his spare time on his crack yacht *Medric*, one of the fastest of its class on Narragansett Bay and is winner of several races.

John S. Palmer, 2d, has been elected a director of the Equitable Fire & Marine Insurance Co., of this city to fill the unexpired term of John S. Palmer, deceased.

Clarence J. Roehr, who has been visiting the factory of the Bassett Jewelry Co., this city, has returned to Chicago, where he has charge of the firm's western headquarters.

William R. Dutemple and family, who are spending the Summer at their cottage at Shawomet Beach, have been taking an automobile trip through southeastern New England.

W. A. Schofield, of Scholfield, Battey & Co., accompanied by his wife and F. N. Young, of Young Bros., and wife, are enjoying an automobile trip through the Berkshire hills, in Massachusetts.

Edward Little, manager of the Gorham Co.'s downtown store in New York, was one of the visitors at the plant of the company in this city the past week.

Harry Cutler, president of the New England Manufacturing Jewelers & Silversmiths' Association, was a guest at the outing of the "C.H.U.M.P.S." at Palace Garden last Saturday.

Rudolph G. Grode, formerly manufacturer of jewelers' findings at 234 Chestnut St., under the style of R. G. Grode & Co., has resumed business at 107 Friendship St.

The regular monthly meeting of the Manufacturing Jewelers' Board of Trade will be held in the association's rooms in the Wilcox building on Aug. 21, at 2.30 P. M.

Ernest K. Widergren, with the Ostby & Barton Co., died last Thursday in the 39th year of his age. The members of the Ostby & Barton Employes' Mutual Relief Association attended the funeral in large numbers.

Frank D. White will hereafter represent D. M. Watkins & Co., of this city, on the road. He was traveling salesman for A. Bushee & Co., of Attleboro, and later for three years was with Esser & Co., of this city.

Several jewelry salesmen were among the large party that enjoyed the 13th annual outing of Providence Council, No. 67, United Commercial Travelers of America, held at Crescent Park, on Narragansett Bay, last Saturday.

Among the members of the Knights of Pythias who participated in the parades and other events incidental to the annual convention of the Supreme Lodge of that order at Boston last week, were a number of prominent jewelers of this city.

Andrew S. Dickson, Jr., who has been connected with the New York office of the Jewelers Board of Trade as traveling reporter, has been assigned to the Providence branch as investigator, under the direction of Franklin N. Wood, who has succeeded to the position of local manager.

The George W. Dover Co. has leased the entire second floor of the Herrick building, on Garnet St., for a term of years, to which it will remove the offices and stock and shipping rooms about Sept. 1. This will give the concern an additional space of nearly three times that occupied by the same departments at present.

The following jewelry buyers have been looking at the lines of local manufacturers recently: S. Hudis, of the Rosenbaum Department Store, Pittsburg, Pa.; A. L. Stone, of Stone Bros., Chicago; Oscar Kind and Louis Block, of S. Kind & Sons, Philadelphia; W. A. Kaufman, of the R. W. K. Co., Chicago, and W. M. Kahn, of Kahn Bros., Chicago.

Sporting events of various kinds with a Rhode Island clambake to top off the day made the annual outing of the employes of the American Enamel Works at Emery Park, on Saturday, a marked success. About 75 employes of the concern went to the park and every minute of the day was enjoyed.

Thomas S. Jackson & Co. is the style of a new firm at 116 Chestnut St., where it will manufacture a line of silver novelties and ladies' plated gold jewelry. The head of the firm, Thomas S. Jackson, was formerly a member of the firm of William A. Reed Co., which occupied the shop, but was sold out at mortgagee's sale, the property being bought by Mr. Jackson.

John Nelson, the N. Main St. retailer, was before the Sixth District Court the past week, charged with receiving stolen goods, and pleading not guilty, was held for trial Aug. 14. The police allege that he purchased a lot of plated chain links, valued at $10.60, one lot of gold-plated buckle rings, valued at $5.60; a lot of fob chains and buckles, valued at $2.40, and one lot of gold-plated scraps, valued at $2.70, the whole being the property of Fonteau & Cook Co.

An equestrian statue of Gen. Philip H. Sheridan is being cast this week at the foundry of the Gorham Co. at the plant in this city, which experts declare will take its place immediately as one of the finest pieces of equestrian sculpture in the country. It is to be erected in Sheridan Circle on Massachusetts Ave., Washington, D. C., and is being constructed under the direction of the Congressional Commission, an appropriation of $50,000 having been made for this work. The statue is to be of bronze and of heroic proportions. The designer was G. Borglum, New York. The statue is to be 14 feet high and will stand on a plinth of granite.

Rochester.

The Bastian Bros. Co. had a prominent exhibit at the recent convention of the American National Retail Jewelers' Association, held in Cincinnati, the exhibit being in charge of A. J. Swezy and Frank Fernald.

Supreme Court Justice Sawyer has opened a default in the suit of Chas. T. Thatcher against the International Time Recording Co., of New York, in which a judgment for $1,157 was recently obtained for want of a defense.

Chas. F. Damm recently swore out a warrant for the arrest of Robert Mytlen, a salesman, who was brought here from Syracuse, Wednesday morning, charged with grand larceny in the second degree. Damm claimed that the man had been formerly employed as a salesman and collector, and that when he left him several months ago, he failed to account for a gold watch worth $65, and other articles.

Mr. Swanson has succeeded Lundberg & Swanson in the jewelry business at Polk, Nebr.

The firm of Kirkpatrick Bros., Clarion, Ia., has dissolved. Hereafter the business will be carried on by L. L. Kirkpatrick.

Connecticut.

The E. H. H. Smith Silver Co., Bridgeport, resumed work on full time, Monday of last week.

The annual outing of the foremen of the Bradley & Hubbard Mfg. Co., Meriden, was held Saturday, in Saybrook. The party returned to Meriden by way of New Haven.

Mayor George M. Landers, New Britain, Thursday of last week, left on the *Baltic*, of the White Star line, for Europe. He will make a tour of the British Isles and will return early in September.

Adolph Maschmeyer, 62 years of age, and for many years employed as an engraver by the Meriden Britannia Co., Meriden, died at that place about a week ago. The deceased had resided in Meriden since 1865.

The Seth Thomas Clock Co., Thomaston, has been awarded the contract by the Treasury Department in Washington, D. C., to furnish office clocks for public buildings during the fiscal year which began July 1.

John M. Murden, formerly employed by the Waterbury Clock Co., Waterbury, was found dead in Hitchcock's Pond, near Waterbury, Wednesday. Mr. Murden was 58 years of age and lived in Waterbury for many years.

Mark T. Rounds, formerly employed at R. Wallace & Sons Mfg. Co.'s factory, Wallingford, was arrested in New Bedford, Mass., about a week ago, on a charge of counterfeiting. Rounds was an expert mould maker.

The will of the late Wm. T. Steven, Hartford, was admitted to probate, Wednesday. All the furniture and stock passed to the widow, who is executrix. One-third of the remainder of the estate goes to Agnes C. Steven, the rest being equally divided among the children.

Thomas Hoyle, for some time in the employ of R. Wallace & Sons Mfg. Co., Wallingford, died at the home of his daughter in Stamford, recently, of tuberculosis. The deceased was a member of the Wallingford Council, N. E. O. P., and of the George Stephenson Lodge, Sons of St. George.

The large safe belonging to H. S. Townsend, Winsted, whose store was recently destroyed by fire, was dug out of the debris Monday of last week, but was so hot that no attempt could be made to open it. It is expected that some of the stock will be found undamaged. Mr. Townsend's loss is partially covered by insurance.

August Bassart, maker of the silver plate on which the first successful daguerreotype was taken, died recently at his home in St. Louis. Mo., aged 89 years. The deceased was for many years a resident of Waterbury, and later of Naugatuck. At an early age Mr. Bassart began work in the silver factory of a well-known silversmith in Paris.

The Steele & Johnson Co., Waterbury, has awarded the contract for the construction of a four-story building to supplant the two-story wooden structure on S. Main St. The concern was organized in 1852 and continued business until 1856, when it was sold to the Waterbury Jewelry Co., which went into liquidation a year afterward. The new organization came into existence in 1858, and was known as the Steele & Johnson Button Co. until 1875, when the present firm style was adopted.

Two packages of gold plate worth about $500 were returned to the John M. Ney Co., Hartford, Wednesday, after having been lost for several months. They were shipped from the local gold refinery last April, one going to Kansas and the other to Texas. The train which carried the gold was boarded by bandits a short distance from Pittsburg, April 30, and the packages were stolen. They were subsequently found in the woods not far from the scene of the robbery. The robbers have not been caught.

Attleboro.

George H. Herrick is at Narragansett Bay.

C. D. Lyons was in New York last week on business.

Thomas H. Moore, of Moore Bros., left Sunday on a western trip.

Louis E. Sadler, of F. H. Sadler & Co., sojourned, last week, at Yarmouth.

Thomas G. Sadler has been enjoying a vacation with his family in Maine the past 10 days.

Charles P. Keeler was in Canada last week on a trip in which he combined business and pleasure.

Louis B. Jones left, Wednesday, for the west in the interests of C. A. Marsh Co. W. E. Harward left last week on a western trip with the samples of the Fontneau & Cook Co.

Contrary to expectations there were no definite developments the past week in the movement to erect a factory for Rothschild Bros. Co. and the Klingtite Comb Co., Worcester.

Charles L. Barrows left last Wednesday for Philadelphia, where he is attending the national convention of opticians. He has a display booth of the goods manufactured by the Bay State Optical Co. Mr. Barrows will be assisted by Stephen J. Clulee.

The C. D. Lyons Jewelry Mfg. Co. has definitely determined to move its plant from Attleboro to Mansfield. Ever since the concern received notice that it must vacate its place in the old Steam Power building a removal to Mansfield, where both members of the concern are prominent citizens, has been anticipated. Last week the factory building of the Mansfield Braiding Co. was purchased at public auction by William Graves, the mortgagee, who will transfer it to the Lyons Co. Repairs that will cost several thousand dollars have begun which will make the building available for a jewelry shop.

North Attleboro.

George Angell has left on a trip in the interests of the George L. Paine Co.

H. H. Pierce, western salesman for the T. I. Smith Co., was at Oak Bluffs last week.

Howard R. Grant, western representative for Riley & French, is enjoying a vacation at Nantucket.

Percy Clap, New York representative of the Daggett & Clap Co., has been enjoying a stay in the White Mountains.

The employes of Irons & Russell, of Providence, enjoyed an outing at Lake Pearl, Wrentham, last Thursday. A very enjoyable day was passed.

An attempted burglary at the residence of Thomas G. Frothingham was frustrated last Friday. The place was closed but neighbors sighted the strangers and notified the police. The men had disappeared by the time the police reached the scene.

All of the concerns with the exception of those located in the Riley & French building resumed operations on Monday. Riley & French, the W. & S. Blackinton Co., G. C. Hudson & Co., and C. Ray Randall & Co. were scheduled to go back today.

L. C. Young Co. has been incorporated under the laws of Massachusetts. The capitalization figure is set at $25,000. The firm was started several months ago on the ground floor of the Bacon building, Plainville. A line of brooches, scarf pins and buckles will be manufactured as well as other articles of jewelry.

Contractors are now figuring on the three-story addition which will be built onto the Totten building. The dimensions are 90 feet long and 40 feet wide. The George L. Paine Co. will have the top floor and J. J. Sommer & Co. the second floor. The first floor is not rented as yet. The addition will give the Paine and Sommer concerns much more space.

Boston.

Selig Jacobs has taken a position as salesman on the road for the newly incorporated Mendelssohn Co.

Buyers in town during the week included George E. Twambley, Biddeford, Me.; F. A. Towle, Peterboro; John A. Brightman, Southbridge.

A box of silverware consigned to D. C. Percival & Co. from Rogers & Bro. was stolen from an express wagon on the street while the big parade of the Knights of Pythias was in progress last Wednesday. The matter was reported to the police, who recovered the property and made arrests in connection with the theft.

Royal Robbins, treasurer of the Waltham Watch Co., who has been abroad for the past month, accompanied by his family, is on the return voyage from England. Ezra C. Fitch, president of the company, returned recently from his camp in Labrador. A. R. Harmon, of the London office of the company, is in this country for his annual vacation, and is stopping at Sacarappa, Me.

The new secretary of the New England Watchmakers' Club, succeeding William Coburn, who has resigned, is Perl D. Vaughn. The other officers under the proposed incorporation are the same as those of the old association, namely, Francis J. Whilton, president; William B. Garfield, vice-president; Leroy E. Nichols, treasurer. The directors are William B. Garfield, John S. Lowell, Fred L. Lovejoy, Joseph Emanuel, Charles S. Robb, Thomas F. Proctor, Henry L. Reynolds and Perl D. Vaughn.

A beautiful memorial window has just been added to the series of the Beatitudes in the Arlington St. Unitarian Church in this city. The design, by Frederick Wilson, has for its central figure an angel bearing gifts of fruits of the earth, typifying the text, "Blessed are the meek, for they shall inherit the earth." It is executed in Favrile glass, in rich tones of purples, greens and golden opalescent tints, by the Tiffany Studios, of New York, and is a memorial to Rebecca Andrews Green.

INDEX TO ADVERTISEMENTS.

Acme Comb & Novelty Co. ... 38
Aikin Lambert Co. ... 39
Albert Bros. ... 77
Allsopp Bros. ... 41
Alvin Mfg. Co. ... Inside front cover
American Gem & Pearl Co. ... 68
American Platinum Works ... 133
American Swiss Watch Co. ... 120
American Watch Case Co. ... 119
Arch Crown Mfg. Co. ... 36
Arizona Turquoise Mines Co. ... 62
Arnstein Bros. & Co. ... 56
Arnstine Bros. Co. ... 13
Attleboro Chain Co ... 25
Austin, John, & Son ... 132
Bagg & Co. ... 61
Ball, Webb C., Watch Co. ... 118
Baschkopf, Henry ... 42
Bassett Jewelry Co. ... 44
Bates & Bacon ... 19
Beline & Glasser ... 61
Bent, C. H. ... 66
Berge, J. & H. ... 132
Bigney, S. O., & Co. ... 6
Bishop, R. W. ... 132
Blackinton, R., & Co. ... 20
Bonnist, D. ... 62
Borrelli & Vitelli ... 68
Bowden, J. B., & Co. ... 43
Bradley Polytechnic Institute ... 14
Brainard & Wilson Co. ... 98
Briggs, D. F., Co. ... 24
Brophy, John R. ... 38
Bryant, M. B., & Co. ... 43
Byrnes, Townsend & Swenarton ... 106
Carter, Howe & Co. ... 33
Chatham National Bank ... 90
Chicago Plush & Leather Case Co. ... 69
Chopard Frères Co. ... 37
Codding & Heilborn Co. ... 50
Cottle, S., Co. ... 35
Crees & Court ... 41
Crohn, M. ... 39
Cross & Beguelin ... 88
Crossman Co. ... 62
Cronch & Fitzgerald ... 132
Day, Clark & Co. ... 32
Deacon, Louis J. ... 60
Delamothe Co. ... 49
Despres Bridges & Noel ... 106
De Simone, F., & Son ... 106
Doran, Bagnall & Co. ... 45
Dorflinger, C., & Sons ... 128
Dorst Co. ... 70
Dubois Watch Case Co. ... 114
Dunn, T. J., Co. ... 37
Durand & Co. ... 32
Edmiston, Hugh C. ... 130
Eichberg & Co. ... 69
Eisenmann Bros. ... 66
Elgin National Watch Co. ... 110
Ernst, Milton L. ... 33
Fahys, Joseph, & Co. ... 3
Fairchild & Co. ... 40
Feldenheimer, Louis ... 68
Fontneau & Cook Co. ... 26
Ford, E. J. ... 132
Foster, Theodore W., & Bro. Co. ... 52
Freund, Henry, & Bro. ... 23
Friedlander, R., L. & M. ... 60
Garreaud & Griser ... 106
Gebhardt Bros. ... 70
Gilsey, S. & H. ... 78
Glendore, H. E., & Co. ... 134
Goodfriend Bros. ... 66
Gorham Co. ... 86
Gottlieb, O'Neill Co. ... 134
Green, W., Electric Co. ... 43
Griffoul, August ... 132
Gutmann, L., & Sons ... 78
Hagstoz, T. B., Ltd. ... 133
Hahn, H. F., & Co. ... 28
Hammel, Riglander & Co. ... 8, 22
Hampden Watch Co. ... 10
Hansen-Bennett Co. ... 27
Harris & Harrington ... 120
Hedges, A. J., & Co. ... 35
Hedges, Wm. S., & Co. ... 66
Heller, L., & Son ... 62
Henckel, G. A., & Co. ... 37
Herman & Loeb ... 78
Herpers Bros. ... 126
Himalaya Mining Co. ... 64
Hodenpyl & Walker ... 66
Holdon Clutch Co. ... 43
Howard, E., Clock Co. ... 124
Hraba, Louis W. ... 128
Hubner, H. J. ... 78
Hull Bros. Umbrella Co. ... 108
Hutchison & Huestis ... 26
Illinois Watch Co. ... 94
Ingraham, E., Clock Co. ... 120
International Gem Co. ... 62
International Silver Co. ... 16
Irons, Joseph ... 42
Jacobs, D., & Co ... 78
Jacot Music Box Co. ... 128
Jeanne, F. A ... 64
Johnston, Chas. A. ... 39
Juergensen, Jules ... 120
Jurgens & Anderson Co. ... 18
Juzek, T. J., & Co. ... 126
Kahn, L. & M., & Co. ... 56
Kelier Jewelry Mfg. Co. ... 34
Kent & Woodland ... 32
Kerr, Wm. B., Co. ... 30
Ketcham & McDougall ... 130
Kirby, H. A. ... 88
Knight Thearle Co. ... 28
Kohlbusch, Herman, Sr. ... 126
Kohn, Alois, & Co. ... 36
Kohn & Co. ... 39
Krementz & Co. ... 31
Kronheimer & Oldenbusch Co. ... 41
Krower, Leonard ... 98
Kuehl, Geo., & Co. ... 121
Larter & Sons ... 54
Layman & Strauss Co. ... 33
Lederer, S. & B., Co ... 38, 42
Lees & Sanders ... 133
Leiman Bros. ... 126
Lelong, L., & Bro ... 132
Levy, C. M. ... 40
Levy, L. W., & Co. ... 47
Lewy & Cohen ... 38
Lindner & Co. ... 77
Lisner, D., & Co. ... 21
Lorsch, Albert, & Co. ... 56
Lowe, Edwin, & Co., Inc. ... 44
Lyons, C. D., Co. ... 27
Maintion Bros. & Elliot ... 47
Market & Fulton National Bank ... 90
Martin, Sam ... 130
Mathey Bros., Mathez Co. ... 132
Mayer, Jos., & Bros. ... 51
Mead, M. A., Co. ... 116
Mednikow, J. H., & Co. ... 29
Mercantile National Bank ... 92
Merrill Bros. Co. ... 84
Merrill, S. K., Co. ... 45
Miller, Fuller & Whiting Co. ... 106
Miller Jewelry Co. ... 82
Morais, A. J. ... 36
Morstrom, W. G. ... 60
Mount & Woodhull ... 64
Murray, Dan I. ... 46
Myers, S. F., Co. ... 44
Neuhaus, Theo, & Co. ... 76
New England Watch Co. ... 117
New Haven Clock Co. ... 108
New York Tortoise Shell Co. ... 37
Nissen, Ludwig, & Co. ... 35
Noel, Rudolph, & Co. ... 58
Noterman, Jos., & Co. ... 77
Occidental Gem Corporation ... 60
Oneida Community, Ltd ... Outside back cover
Oppenheimer Bros. & Veith ... 58
Oskamp, Clemens, Co. ... 76
Oskamp-Nolting & Co. ... 48
Osmers-Dougherty Co. ... 32
Osmun-Parker Mfg. Co. ... 32
Ostby & Barton Co. ... 22
Pairpoint Corporation ... 130
Papazien, A. B. ... 124
Patek, Philippe & Co. ... 116
Penfold, Wm. C., Co. ... 119
Pennsylvania Watch Case Co. ... 118
Pitzele, S. ... 69
Plaut, A. & J. ... 76
Potter, E. A., Co. ... 46
Potter & Buffinton Co. ... 45
Powers & Mayer ... 15
Prior, Charles M. ... 46
Promnitz, Herman E., Co. ... 77
Providence Stock Co. ... 44
Pryibil, P. ... 126
Pryor Mfg. Co. ... 30
Racine, Jules ... 116
Randall, C. Ray, & Co. ... 25
Ranlett & Lowell Co. ... 124
Reichhelm, E. P., & Co. ... 124
Reichman, A. ... 62
Renziehausen, W. F., & Co. ... 133
Rettig, Hess & Madsen ... 12
Revell, A. H., & Co. ... 132
Rice's, Bernard, Sons ... 82
Richards, W. E., Co. ... 44
Richardson, Enos, & Co. ... 34
Richter & Phillips ... 76
Ringgold, H. B. ... 44
Roger Williams Silver Co. ... 46
Rogers, Lunt & Bowlen Co. ... 50
Rohrbeck, John E. ... 44
Rothschild Bros. & Co. ... 36
Roy Watch Case Co. ... 42
Rudolph & Snedeker ... 120
Rumpp, C. F., & Sons ... 128
Saunders, Meurer & Co. ... 66
Scharling & Co. ... 37
Schiff, M. ... 38
Schisgall, Theo. ... 117
Schwab, A. G., & Sons ... 76
Schwab, M., Jewelry Co. ... 77
Schwitter, F. & F. J. ... 118
Seifried, G. W. ... 77
Sessions Clock Co. ... 120
Shanley, B. M., Jr., & Co. ... 40
Smith, Alfred H., & Co. ... 60
Smith, Frank W., Co. ... 20
Smith & Crosby ... 24
Snow & Westcott Co. ... 35
Solidarity Watch Case Co. ... 28
Spencer, E. L., Co. ... 47
Spiegel, A. A., & Co. ... 78
Sproehnle & Co. ... 14
Star Watch Case Co. ... 11
State Bank ... 90
Stein & Ellbogen Co. ... 29
Steiner, Louis ... 128
Stern Bros. & Co. ... 64, inside back cover
Sternau, S., & Co. ... 21
St. Louis Watchmaking School ... 124
Street, Geo. O., & Sons ... 30
Swartchild & Co. ... 96
Swigart, E. & J., Co. ... 78
Thoma Bros. ... 76
Thomas, Seth, Clock Co. ... 112
Title Guarantee & Trust Co. ... 90
Trout, Charles L., & Co. ... 37
Unique Art Glass & Metal Co. ... 128
Untermeyer-Robbins Co. ... 92
Urich, S. ... 106
U. S. Smelting & Refining Works ... 133
Van Dam, Eduard ... 58
Voss, Jos. S. & Sons ... 78
Wachter Mfg. Co. ... 124
Wadsworth Watch Case Co. ... 9
Wagner Comb Mfg. Co. ... 42
Waite-Thresher Co. ... 48
Waldron & Carroll ... 38
Wallenstein, Mayer & Co. ... 77
Washburn, C. Irving ... 124
Wells, Chester H. ... 38
Wendell & Co. ... 7
Wheeler, Hayden W., & Co. ... 58
Whiting Mfg. Co. ... 17
Whiting & Davis ... 19
Whiting, F. M., & Co. ... 41
Witsenhausen, L., Co. ... 40
Wolfsheim & Sachs ... 48
Wollstein, L. & M. ... 133
Wood, J. R., & Sons ... 4, 5
Zarembowitz, A. ... 126

Special Notices.

Situations Wanted.

FIRST CLASS watchmaker and jeweler, well recommended and properly vouched for. R. L. Winchester, Phillips, Wis.

WATCHMAKER, first class, will give trial; wages reasonable; New York or vicinity. "W., 5046," care Jewelers' Circular-Weekly.

YOUNG MAN wishes position as salesman in or out door; experienced; best references. "A., 5068," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler on repairing new work, also stone setter, wishes position; best references. "G., 5042," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, desires position as optician, can engrave if preferred; best of references. Address "Optician, 5062," care Jewelers' Circular-Weekly.

WANTED, position by girl as watchmaker, can also repair clocks and has experience in selling. Address M. Caplan, 336 E. 5th St., New York.

WANTED, position by lady in jewelry store; first class engraver, with some store experience. Address "A. F.," 34 Lincoln Ave., Danbury, Conn.

WANTED, position as a monogram and a letter engraver, and also saleslady; experience. Address "C. D. E., 4867," care Jewelers' Circular-Weekly.

YOUNG MAN of 17 years of age wants to learn diamond setting with first class party. Address "W. L., 4925," care Jewelers' Circular-Weekly.

IF YOU HAVE a permanent position for an A1 manufacturing jeweler and stone setter write "M. B. A., 5024," care Jewelers' Circular-Weekly.

POSITION as watchmaker, optician or watchmaker only, is desired by good, practical man, $25 per week. Address "P., 5053," care Jewelers' Circular-Weekly.

ENGRAVER; good monogram and letter engraver wants position in Colorado, Denver preferred. W. J. Woods, care Udall & Ballou, 574 Fifth Ave., New York.

SITUATION by first class watch, clock and jewelry repairer; salesman; full kit of tools; of good habits and address. Address W. R. Hinchcliffe, Jarvis, Ont.

SITUATION WANTED by an all around jeweler, setter and optician; 30 years of age; best references. G. E. Brown, 131 B Mansfield St., Montreal, Quebec, Can.

ENGRAVER wants permanent position with first class jewelry firm; references and samples; middle States or south preferred. Urban J. Dean, Cameron Mills, N. Y.

ENGRAVER and graduate optician of the Philadelphia Optical College wishes position, New York State preferred. "N., 5000," care Jewelers' Circular-Weekly.

YOUNG LADY wishes position as stenographer and typewriter; five years' experience as bill and entry clerk; best of references. "S., 5043," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, good engraver, competent on high grade watches, 15 years' experience; salary, $25; only first class houses considered. Box 105, Wyanet, Ill.

YOUNG MAN wishes position in New York or vicinity; can do all kinds of jewelry and clock repairing and some watch work. "G., 4941," care Jewelers' Circular-Weekly.

COLORER, first class, crackajack, on all colors, seeks steady position; makes all solutions; capable of taking charge; references. Address "Berlin," 68 Forsyth St., New York.

YOUNG MAN, thoroughly experienced as stock clerk and salesman, wishes position with wholesale or retail jewelry house; A1 references. "P., 5067," care Jewelers' Circular-Weekly.

WATCHMAKER, middle-aged man, fully competent in fine and complicated work, is open for position; only steady and first position. L. Viganego, 116 W. 116th St., New York.

YOUNG MAN, 18, desires position in wholesale jewelry house; have kept stock and filled orders, also have waited on trade; A1 references. "P., 5041," care of Jewelers' Circular-Weekly.

FIRST CLASS watch, clock, jewelery repairer, can do some engraving and diamond setting; 43 years of age; fast worker. Address J. Ring, watchmaker, General Delivery, New York.

POSITION WANTED in retail store by first class jewelry repairer, stone setter and colorer, can make prices on repairing; best of reference. "B., 4949," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4727," care Jewelers' Circular-Weekly.

WATCHMAKER only, experienced and reliable, on Swiss, American and all complicated watches, speaking English, German and French, wants position. "T., 4970," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, does watchwork, plain engraving and is a good salesman, desires permanent position in southwest; salary $18; own tools. Address "S., 5022," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, desires position as salesman in retail store; well versed on watches and can work in any department; best references furnished. Address "F., 5025," care Jewelers' Circular-Weekly.

THOROUGHLY competent Swiss watchmaker, expert on repeaters, chronographs and all complications, 20 years' experience, wants position; good references. Address "V., 5045," care Jewelers' Circular-Weekly.

ENGRAVER, clock and jewelry repairer, three years' experience, would like to take up watch repairing; salary $12; reference and sample of engraving. Chas. Lowry, care C. H. Putnam, Fultonville, N. Y.

FIRST CLASS watchmaker, 20 years' experience on high grade American and Swiss watches, wishes a steady position; prefer Texas, Louisiana and Colorado. Address J. Dias, 3808 Texas Ave., Houston, Tex.

WANTED by young lady, of four years' experience, a position as saleslady, engraver and bookkeeper, also wishes to learn watch work and jewelry repairing. Address "I., 5020," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and plain engraver, experienced on railroad work, capable to take full charge, desires position by Sept. 1; married, no bad habits, best of references. "U., 5050," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, experienced in high grade and complicated Swiss and American watches, desires position with reliable house; 12 years' experience. Address "K., 5035," care Jewelers' Circular-Weekly.

ENAMELER on Masonic jewelry, class pins, fraternity medals, spoons, etc., in gold, silver, metal filled, desires position as foreman or work single handed. Address "M. P., 5033," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver, stone setter and graduate optician, good all around man, desires position with first class house; $25 per week; will go to any city. A. Goldin, care Grossman, 305 E. 100th St., New York.

WATCHMAKER and optician, competent, systematic and reliable, wants position Sept. 1; 20 years' experience fine Swiss and railroad work; married; no villages. Address "Anchor, 5002," care Jewelers' Circular-Weekly.

ENGRAVER, first class, letter and monogram workman, also capable of doing etching, such as loving cups, etc.; will give references of A1 firms; none but A1 firms need answer. "E., 5048," care Jewelers' Circular-Weekly.

POSITION WANTED by first class German watchmaker, clockmaker and good jewelry repairer; 15 years' experience; can do all work; I have all tools; best references. Address "K. K., 5058," care Jewelers' Circular-Weekly.

OPTICIAN, thorough refractionist and mechanical, except surfacing, capable to manage optical department successfully, may be employed at once; long experience, married. Address "South, 5003," care Jewelers' Circular-Weekly.

JEWELER, thoroughly experienced in every branch of general work, expert in giving estimates on repairing and order work, able to take charge of any department; highest references and security. J. A. Glass, 291 Wyona St., Brooklyn, N. Y.

SITUATION WANTED by young man to finish trade; four years' experience at clock and jewelry repairing, can do plain watch work; good reference; eastern States preferred. Address "U., 5017," care Jewelers' Circular-Weekly.

SITUATION WANTED; watchmaker and salesman, 14 years' experience, would change position to one on the road for jewelry or watch house; am married, age 32; A1 references. Address "T., 5016," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver, diamond setter and optician, first class, all around man, 22 years' experience; salary, $25 per week; prefer New York City; have good set of tools and city references. "B., 4977," care Jewelers' Circular-Weekly.

FIRST CLASS, all around man; watchmaker, jeweler, engraver, understands making solutions and plating; 35 years' experience, quick workman; nothing less than $25 and transportation outside of New York City. F. S. Baird, Babylon, L. I.

WANTED, a position as watchmaker, jeweler, engraver and salesman, about Sept. 15, by young man with tools, can furnish reference as to ability and habits; state salary in first letter. Address "P. C. E., 5005," care Jewelers' Circular-Weekly.

YOUNG MAN, employed at present, wants change; general engraver, experienced watchmaker, rapid and accurate on railroad watches; neat appearance, no bad habits and best references; start at $20; eastern States. "N., 5036," care Jewelers' Circular-Weekly.

A YOUNG MAN, but a good, experienced manufacturer, has models and designs that can be used every day in the year, is also willing to work at the bench when necessary, would like to accept a position as foreman to take charge of factory. Address "H., 5051," care Jewelers' Circular-Weekly.

WATCHMAKER wants permanent position, eastern States preferred; 20 years' experience as first workman, 15 years on Maiden Lane, N. Y.; complete outfit and very best references as to ability and character; 44 years old, married. "American, 5021," care Jewelers' Circular-Weekly.

SITUATION WANTED in retail jewelry store by practically experienced watchmaker and good salesman, capable of taking charge of watch repair department; good clean habits; age 28; central or western States preferred; please state particulars in first letter. Robt. A. Emrath, Jefferson, Wis.

EXPERIENCED WATCHMAKER on fine complicated watches, 18 years at the bench, wants position with first class people; can do fine jewelry jobbing, stone setting, plain engraving, accustomed to waiting on fine trade; $25 per week; A1 references. Address "C., 5031," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker would like permanent position with good, reliable house; had 25 years' experience, married, American, 44 years old; has first class tools, has worked for the trade; expert on watch jeweling, staff making, pivoting; can get close time out of watch. "P. K., 5065," care Jewelers' Circular-Weekly.

I AM a strictly first class A1 jewelry salesman, know the business and kindred lines in all details and branches; can estimate on all kinds of repairs and new work; am also experienced optician and do profitable refraction work; best references given. Address "W., 5054," care Jewelers' Circular-Weekly.

POSITION by an experienced salesman, 20 years' experience, as salesman; best references; also good buyer of diamonds and jewelry, expert matching all kinds precious stones, good estimater on new and altered work, conversant in all branches of the business. F. R. Hauser, 794 President St., Brooklyn, N. Y.

AN ENGRAVER, with ten years' experience on lettering and monogram engraving for retail store, desires a change of position in the north or west with a firm that wants high-class engraving, tasty lettering and monograms and permanent man; references furnished; only A1 houses need answer. "R., 5047," care Jewelers' Circular-Weekly.

AN EXPERT SALESMAN of diamonds, plain and complicated watches and kindred lines (who is also a mechanician, gold and silver smith, thereby possessing the required knowledge to take charge of departments and give estimates for new or repair work), wants position in first class house in or out of New York City; the highest reference given. "Z., 5023," care Jewelers' Circular-Weekly.

WANTED, on commission, by a good salesman, a manufacturer's line of gold and gold filled jewelry and high grade novelties for Nebraska, Colorado and Utah; best of eastern reference. Address "M. F.," care St. James Hotel, Denver, Colo.

RELIABLE GENTLEMAN, thoroughly experienced in precious stone business, expert in diamonds and pearls, speaking five languages, is open for position with good house; highest references furnished. "R. M. 4996," care Jewelers' Circular-Weekly.

WATCH REPAIRER, more skilful than the ordinary, of good appearance and habits, age 36 and single, with up-to-date Moseley outfit; 17 years in United States, 21 years' experience with best houses in Stockholm (Capital of Sweden), New York and Philadelphia; eight years with one firm; now with the second largest house in America, where workmanship is perfection, wants position in the south, latter part of September, with agreeable firm that appreciates good work and will accordingly pay for same; bona fide references exchanged. Address "Ambitious, 5060," care Jewelers' Circular-Weekly

Help Wanted.

WANTED, assistant watchmaker and engraver; permanent position. S. Wolfram, Darlington, S. C.

WANTED, a diamond cutter and polisher to go out of city. Sipe & Sipe, 413 W. Broadway, New York.

DESIGNER, first class on sterling silver hollow ware and novelties. Apply Ferd. Fuchs Bros., 34 E. 29th St., New York.

WATCHMAKER, jeweler and plain engraver; permanent position; man with experience. C. Robertson, Northport, N. Y.

WANTED, an experienced cut glass salesman acquainted with the western trade. "N., 4931," care Jewelers' Circular-Weekly.

WANTED, watchmaker, engraver and optician preferred, at once; steady position. Address F. S. Hall, 194 Main St., Fitchburg, Mass.

WANTED, a salesman for New York and vicnity for jewelry boxes, cases and trays. Address A. Vollmer, 144 W. Girard Ave., Philadelphia, Pa.

WANTED, at once, watchmaker and engraver; permanent position to sober, industrious man; references exchanged. Hodnett & Speer Co., Danville, Va.

WANTED, first class watchmaker; permanent position for right man; state experience, salary expected, give references. Stetson & Crouse, Syracuse, N. Y.

WATCHMAKER, capable of doing all kinds of work, to instruct in horological school; steady position to right man. "H., 5009," care Jewelers' Circular-Weekly.

A JEWELER for all-around work, who would be willing to learn to repair watches and clocks, can have a very good chance to do so with P. A. Peterson, Trenton, N. J.

WANTED, jeweler and engraver with some knowledge of optics, man of good address; steady position. Address "I. F., 4923," care Jewelers' Circular-Weekly.

SALESMAN, for a fine line of diamond mountings, etc., or in connection with another good line as side line, on commission. "Box 5001," care Jewelers' Circular-Weekly.

WANTED, young man to repair clocks and jewelry and do ordinary engraving; one who can assist with watch repairing preferred. John Boesch Co., Burlington, Ia.

EXPERIENCED watchmaker, engraver and salesman, permanent position, nice store, good wages; sample of engraving and reference in first letter. Address H. S. Murphey, New Castle, Ind.

BOY WANTED, coming well recommended, to do office work and make himself generally useful; good chances for advancement; call or address L. W. Rubenstein, 54 Maiden Lane, New York.

WANTED, a first class diamond setter and manufacturing jeweler. Apply with references to H. W. Anderson, 135 W. 17th St., New York, representing Geo. T. Brodnax, Inc., Memphis, Tenn.

FIRST CLASS watchmaker and engraver, permanent position in nice store at good wages; short hours; send references and sample of engraving in first letter. J. S. Pfeiffer, Parsons, Kans.

WANTED, an experienced pawn man; must give good references; must be well experienced in this line of business; state former employ. Address "C., 4900," care Jewelers' Circular-Weekly.

WANTED, a manufacturing jeweler and engraver in one of the growing cities in the southwest; must be sober and industrious; permanent position. Address "A. B. C., 4844," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver, one who can also wait on trade; also who does not drink or gamble; salary to start, $25 per week. Apply Crescent Jewelry Co., 2463 Washington Ave., Ogden, Utah.

WANTED; young men wishing to learn watchmaking or to finish trade, can find room in my office and work with expert watchmakers; terms $120 for nine months. Wm. A. Landt, 126 State St., Chicago, Ill.

ENGRAVER, jeweler and salesman, or watchmaker, engraver and salesman, steady position, city of 60,000; salary, $18 to $20 weekly; sample of engraving, references. Address "Jeweler," 1151 Market St., Wheeling, Va.

WANTED, by manufacturing jewelry house, young man about 20, with experience in stock department; one used to handling orders, etc.; State experience and salary desired. "K. R., 5040," care Jewelers' Circular-Weekly.

WANTED, at once, three men, one for the south, one for the middle west and one for the far west, to carry as a side line on commission, a manufacturer's line of up-to-date, good selling, mounted white stone combs; men of trade among the department stores and jewelers need only apply. Majestic Mfg. Co., 101 Tremont St., Boston, Mass.

WANTED, fine engraver, will pay $25 per week; send samples and references in first letter; if in New York can see Mr. Haynes personally at 182 Broadway, care I. Goldsmith & Co., from Aug. 20 to 30th. Eugene V. Haynes Co., Atlanta, Ga.

Business Opportunities.

WANTED, to turn your old stock of jewelry into cash at a profit; practical jewelry auctioneer; reference furnished. H. W. Kesselmire, 33 Main St., Salem, O.

$2,000 WILL BUY a finely situated jewelry store in Youngstown, O.; a fine and, large trade, all clean stock; for further information address "R., 5018," care Jewelers' Circular-Weekly.

OLD ESTABLISHED jewelry store in South Brooklyn, will sell cheap; good opportunity for the right man; reason for selling, other business. Address "G., 4975," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in town of 3,000, western Washington; stock and fixtures worth about $23,000; will sell or rent store room and living rooms upstairs; no competition; splendid chance for bright, live man; write for particulars. Address "S., 4982," care Jewelers' Circular-Weekly.

FOR SALE, loan office and jewelry store, doing a fine business on the main street of Indianapolis, Ind., established eight years; will invoice about $6,000 or $7,000, or will reduce stock to suit purchaser; reason for selling, other interests. Address "Box 5011," care Jewelers' Circular-Weekly.

FOR SALE, one-half interest in an old, well-established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

WANTED, partner to engage in jewelry jobbing business, selling direct to retail trade; must have an established trade and invest $2,000; this amount will also be invested by advertiser who is thoroughly conversant with the buying and management of the business; state age, married or single, approximate annual sales and reference. "M., 5063," care Jewelers' Circular-Weekly.

QUICK RETURNS for your surplus stock of watches, diamonds and jewelry; I pay highest cash prices and send money on receipt of goods. Emil Noel, 552 E. 46th Place, Chicago, Ill., long distance 'Phone Blue 995.

CAPITALIST WANTED to invest about $50,000 in the manufacture of cheap grade watches; complete watch can be made for 30 cents each, by patents owned by me; investigation invited. Address, Robert Manthey, 208 Danforth Ave., Jersey City, N. J.

FOR SALE, jewelry stock with good run of repairs in western Kentucky town of 3,000; fine chance for man who wants to get a start; very little competition; stock low at present; all work one man can do; room 12 by 30, Main St.; safe, show cases, regulator, bench, roll-top desk, etc. good cause for selling; $1,200 buys it; fine chance for optical work. H. C. Cox, Providence, Ky.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

JEWELRY BUSINESS for sale in a large western city, an important jewelry business, enjoying a fashionable trade and is well established, with a finely selected stock suited to its business; will be sold with immediate possession; requires about $100,000 capital, and is an unusual opportunity for party with capital to invest in legitimate enterprise. Address "Jewelry Business, 4824," care Jewelers' Circular-Weekly.

QUICK RETURNS for your surplus stock of watches, diamonds and jewelry; I pay highest cash prices and send money on receipt of goods. Emil Noel, 552 E. 46th Place, Chicago, Ill., long distance 'Phone Blue 995.

FOR SALE, jewelry business in best business town in Colorado, established 11 years; central location; stone building, plate glass front, two large show windows, electric lights, clean stock, fine fixtures, room large enough to rent one side if desired; reason for selling, health requires removal to lower altitude; stock is low, but will reduce if necessary to accommodate purchaser; best opportunity in the State for a live jeweler and optician. Chas. E. Rose, Telluride, Colo.

WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

For Sale.

FOR SALE, diamond scale, gold scale and other tools and instruments, all practically new and in fine condition. "L., 4993," care Jewelers' Circular-Weekly.

FOR SALE, three wall cases and set of show cases, horseshoe arrangement, in excellent condition; just right for jewelry store; price reasonable; write for description; can deliver in September. A. Graves Co., 93 S. Main St., Memphis, Tenn.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

10 KARAT SOLDER, 50 cents; 14 karat solder, 65 cents; silver solder, 80 cents per ounce; discount in quantities; money back if dissatisfied. Cleveland Solder Co., Colonial Arcade, Cleveland, O.

Wanted to Purchase.

WANTED, Jewelers' tools and machinery, for small shop, cheap for cash. "J.," care H. Levin, 79 Nassau St., New York.

ASSOCIATION

with us will be of the greatest benefit to the retail jeweler.

¶ We carry the most complete stock of up-to-date jewelry in the United States.

¶ Memorandum Diamond Packages sent on request to legitimate jewelers only.

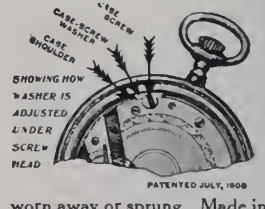
DESPRES, BRIDGES & NOEL

Watch, Diamond and Jewelry Merchants

103 State Street **CHICAGO, ILL.**

F. DE SIMONE & SON
Importers of Coral
76 Nassau Street, New York
Factories: Torre del Greco and New York

Byrnes, Townsend & Swenarton
Patent Lawyers
(Ex-Examiners U. S. Patent Office)
277 Broadway New York
Patents Trade-Marks



URICH'S PATENTED CASE SCREW WASHER

Perfect fitting under screw-head and always ready for use. Holds movement securely, even if screw shoulder on case is worn away or sprung. Made in all sizes. Prices, gross, $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.

For sale at all material houses.

S. URICH, P. O. Box 1942, New York City

GARREAUD & GRISER
45 John St., New York
LAPIDARIES PRECIOUS STONES
GEMS in Unique Cuttings

PRACTICAL COURSE IN ADJUSTING

Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid.

The Jewelers' Circular Pub. Co., 11 John St., N. Y.

WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid. $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.



Illustration about One-Third Actual Size

THE NEWEST THING IN
HAIR MOUNTS

Note the aristocratic simplicity and graceful lines of these new designs. They appeal strongly to the feminine world. Display an assortment in your window and note the facility with which they sell themselves.

DON'T OVERLOOK OUR VERY ATTRACTIVE LINE OF

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE CO
Look for the Trade Mark

MILLER, FULLER & WHITING CO.

Manufacturing Jewelers
New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

WE SELL TO THE JOBBING TRADE ONLY

PATENT DEPARTMENT

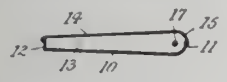
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF AUG 4, 1908.

894,839. MATCH-BOX. Gustave F. Kolb, Mount Vernon, N. Y., assignor to the Mauser Mfg. Co., New York, a Corporation of West Virginia. Filed May 18, 1907. Serial No. 374,513.

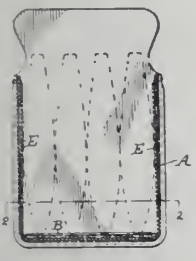
A pocket match-box comprising a body having its sides at one end rounded and the adjacent portion of the bottom curved to conform to and engaging said rounded ends, a cover having one end curved concentric to and movable over the rounded portion of the bottom, ears connected to said cover at its curved end and bearing over the rounded



ends of said body sides, the rounded portion of the cover having slidable engagement with the rounded portion of the bottom and adapted to limit the outward swing of the cover, and independent pivots extending through said ears and sides concentric to the curved portions of the body and cover and terminating at the inner side faces of the sides of the body, whereby the interior of the box is free of openings and projections.

894,892. CIGAR-CASE. Jonas Langfeld, New York, assignor to Abraham M. Langfeld and Morris F. Langfeld, trading as Langfeld Bros. & Co., Philadelphia, Pa. Filed Dec. 14, 1907. Serial No. 406,420.

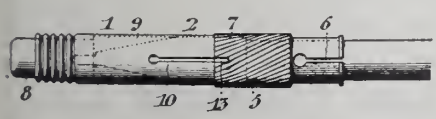
A pocket cigar-case permanently closed on the



bottom, combined with a humidor arranged in the bottom thereof and upon which the ends of the cigars directly rest.

895,019. COMBINED PENCIL HOLDER AND SHARPENER. Ellwood E. Hopkins, Philadelphia, Pa.; Cora E. Hopkins, executrix of said Ellwood E. Hopkins, deceased. Filed Feb. 5, 1908. Serial No. 414,342.

In a combined pencil holder and sharpener, the combination of a sleeve; a cutter formed of a split tube having a slotway and frictionally retained in said sleeve; and a projection on said sleeve enter-



ing the slotway of said split tube to prevent relative rotation of said tube and sleeve.

895,078. BRACELET, BANGLE, RING, AND THE LIKE. Philipp Doppenschmitt, Pforzheim, Germany. Filed Aug. 3, 1907. Serial No. 386,913.

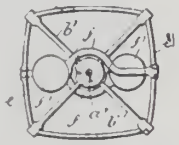
An ornament adapted to be worn comprising in combination a member in the form of a helix and a series of ornamental devices each independent of the others and provided with a single eye cor-



responding in diameter to that of said helical member in order that the said devices may individually appear at different parts of the circumference of the periphery of the bracelet.

895,172. COMPENSATING CONTROLLER FOR TIMEPIECES. Frederic Ecaubert, New York. Filed Feb. 16, 1906. Serial No. 301,374. Renewed Dec. 27, 1907. Serial No. 408,266.

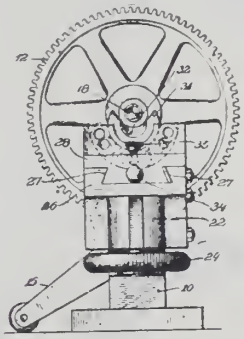
In an escapement regulator, a member having a low coefficient of expansion and provided with two resistant supports, a yielding member having a high coefficient of expansion interposed between the said two resistant supports in such a manner



that the said resistant supports will move only within the limit of movement of their own inherent expansion and contraction and whereby the resistance of the two supports will cause the yielding member by the latter's own expansion or contraction to move in a predetermined path to compensate for temperature-induced variations in size of the regulator.

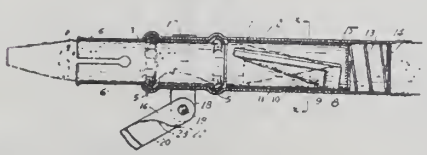
895,180. FINGER-RING-MARKING MACHINE. Henry Henrich, New York, assignor to J. R. Wood & Sons, New York, a Corporation of New York. Filed Feb. 26, 1907. Serial No. 359,480.

In a ring-marking machine, the combination of a spindle having a die mounted thereon and extending part only of a circle, a ring-holder having



a ring-receiving groove, and a slide carrying said ring-holder, said slide being movable parallel to said spindle.

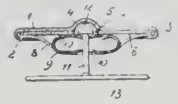
895,188. LEAD-PENCIL SHARPENER. Arthur W. Mueller, Cincinnati, O. Filed Nov. 13, 1907. Serial No. 401,954.



A pencil sharpener comprising a barrel, a revoluble pencil-clamp therefor, a knife-holder longitudinally movable in said barrel and limited in rotation with relation thereto, and a spring for urging said knife-holder toward said pencil-clamp, substantially as described.

895,293. BUTTON. Jakob Niegerer, Heiden-Bissau, Switzerland. Filed Jan. 31, 1908. Serial No. 413,543.

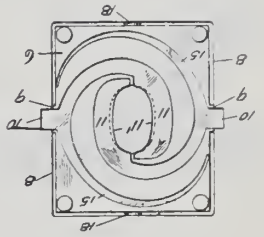
A button, comprising an outer head member embodying a disk provided on its inner face centrally thereof with a seat and having an inturned peripheral flange forming an annular groove around the circumference of the inner face, a cushioning disk held in said groove and having a central opening registering with the seat in said outer head member, an inner button head, a shank projecting centrally therefrom and having a head on its outer



end, and a securing member for connecting the outer head to the said shank, said securing member comprising an apertured disk provided with incisions or cuts extending inwardly from the periphery of the disk in pairs, the outer ends of the outer cuts or incisions of each pair being in juxtaposition and one cut or incision of each pair extending in the opposite direction to the other cut or incision of the same pair, the portion of the disk bounded by each pair of cuts being bent inwardly and bowed to form spring arms, the free ends of which overlie the central opening in said disk and engage back of the head on said shank, and the outer faces of which engage the cushioned disk, the remaining peripheral portion of said disk being received in the groove in the outer head and holding the cushioning disk against the latter.

895,322. NECKTIE-SECURING DEVICE. Davis Zaiden, New York, assignor to Anna Zaiden, New York. Filed March 9, 1908. Serial No. 419,905.

In a device of the class described, a button having a shank of larger diameter in cross section one way than another and a head also of larger diameter in cross section one way than another; a plate adapted to be secured to a tie and through



which said button projects, said plate having means removably locking the plate to the button; and a back-plate carried by said first-mentioned plate and having a socket of similar shape to the button head, and within which socket the button-head rests in use.

DESIGN.

39,436. PIN OR BUTTON HEAD. Charles H. Clark, Denver, Colo. Filed April 22, 1908.



Serial No. 428,697. Term of patent 3½ years.

The ornamental design for a pin or button head, as shown.

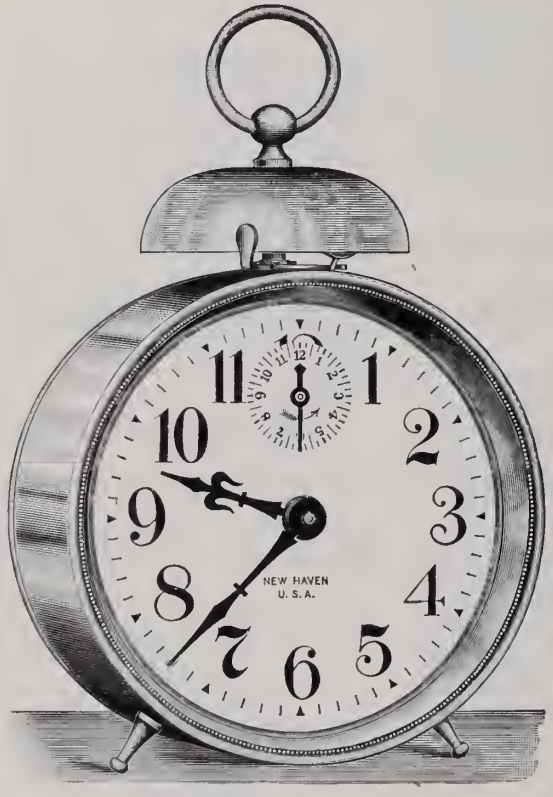
(*Continued on page* 109.)

The

LARK

ALARM

The New SOLID PALLET, Best of STANDARD Alarm Clocks



4-inch Arabic Dial.

Case and Trimmings are Nickel-Plated and Highly Polished

Has Switch for Stopping Alarm

SELLS AT SIGHT

Special Advertising Matter furnished to Jeweler upon application

The Standard Jewelers' Clock

Write for Description and Prices

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

DON'T FORGET THE TATTOO

"HULL" is the "Sterling" Mark for Umbrellas



Will It Not Pay You To Handle An Umbrella With These Qualifications?

First—It is the foremost and only practical detachable and interchangeable umbrella on the market.

Second—The interchangeable feature enables you to suit the customer with any sort of base that may be desired, thus avoiding the likelihood of having him select an umbrella handle which pleases him and then complain about the price or quality of base.

Third—"Hull" handles can be shown in an exceedingly small space, and the bases laid away in a drawer, to be fitted to the handles when the customer calls.

Fourth—The detachable handle permits you to lay in a superb order of umbrellas at a modest outlay without buying an equally large quantity of bases to be carried from one season to another.

Fifth—It is stronger than any other umbrella, either regular or detachable.

Sixth—It is the outcome of our best thought, the best workmanship, and the best material that money can buy.

These six qualifications should convince you that the "HULL" umbrella will not only sell readily and yield a good profit, but that you will never have to apologize for one sold over your counters.

Write to-day for samples and we will send them by prepaid express.

Hull Brothers Umbrella Co.

TOLEDO, OHIO

UNITED STATES TRADE-MARKS.

[The following trade marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

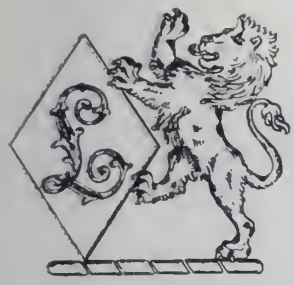
"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED AUG. 4, 1908.

Ser No. **34,422.** (CLASS 28, JEWELRY AND PRECIOUS-METAL WARE.) LEBOLT & Co., Chicago. Filed April 27, 1908.



Particular description of goods.—Jewelry for personal wear.

Ser No. **34,423.** (CLASS 28, JEWELRY AND PRECIOUS METAL-WARE.) LEBOLT & Co., Chicago. Filed April 27, 1908.



Particular description of goods.—Jewelry for personal wear.

Ser. No. **34,853.** (CLASS 28, JEWELRY AND PRECIOUS METAL-WARE.) JOHN T.



MAURAN MFG. Co., Providence, R. I. Filed May 18, 1908. Used 10 years.

Particular description of goods.—Articles of jewelry for personal wear.

TRADE-MARKS REGISTERED, AUG 4, 1908.

70,148. JEWELRY FOR PERSONAL WEAR. H. F. HAHN & Co., Chicago.

Filed March 9, 1907. Serial No. 25,875. Published July 23, 1907.

BRITISH PATENTS.

Complete specifications accepted July 15, 1908, 1907.

15,947. UMBRELLA. MINOR.
20,876. MATCH-BOX. BROWN.
21,757. HAIR CURLER. DECIES.
22,705. HAT-PIN GUARD. BRENNER.
23,080. BELT. MARTIN.

1908.

6,186. UMBRELLA HANDLE. ROBBINS & MACREADY.

Applications filed July 6 to July 11, 1908.

14,309. TIME RECORDER. W. D. DOREMUS, London. Complete specification.
14,317. GUARD FOR POCKETBOOKS. H. W. JENSEN, London.
14,324. HAIR PIN. T. M. HAWKINS and PAUL MELLERIO, London.
14,372. COMPRESSION OF SOLID GRAPHITE INTO DIAMONDS. H. J. and ARTHUR PHILLIPS, Forest Gate.
14,414. VEIL-HOLDER. GEORGE KLAAR, London. Complete specification.
14,416. WATCH MOVEMENT. ALFRED and ARMAND WUILLEUMIER, London. Complete specification.
14,457. FOUNTAIN-PEN. H. L. TODD and J. A. WYLIE, London.
14,493. TIME-RECORDER. L. J. C. ASTORGIS, London.
14,523. COMPASS AND TIME-INDICATOR. E. A. REEVES, London.
14,567. MATCH HOLDER. CONRAD SUTOR, London.
14,574. CLOCK. T. H. PARKER, London.
14,576. BUTTON-FASTENER. G. E. JENKINSON London.
14,581. EYEGLASSES. GEORGE CULVER, LTD., and EDWARD CULVER, London.
14,611. SPECTACLES AND EYEGLASSES. H. A. BOATMAN, Southbend-on-Sea.
14,625. WATCH STAND. W. H. SPARROW, Birmingham.
14,630. GARTERS, SLEEVE-HOLDERS, ETC. B. R. SIMMONS, Birmingham.
14,736. CHAIN-FASTENER. C. J. HARMER, Birmingham.
14,770. CIGAR OR MATCH CASE. CLAUDIAS TIXIDRE, London. Complete specification.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Aug. 4, 1891.

456,975. WATCHMAKER'S DRILL. MAURICE WOLLMAN, Council Bluffs, Ia.
457,024. REPEATING CLOCK. G. H. BLAKESLEY, Bristol, Conn.
457,030. ELECTRIC CLOCK. W. K. MENNS and W. J. DUDLEY, Everett, Mass., assignor to the Waltham Electric Clock Co., New Hampshire.
457,034. CUFF-BUTTON. S. C. SCOTT, New York.
457,098. BADGE. J. L. THORNTON, Providence, R. I.
457,147. WATCH CASE. FREDERIC ECAUBERT, Brooklyn, N. Y.
457,149. MECHANISM FOR MAKING WATCH CASES. FREDERIC ECAUBERT, Brooklyn, N. Y.
457,150. ART OF ORNAMENTING WATCH CASES. FREDERIC ECAUBERT, Brooklyn, N. Y.
457,197. WATCH. G. E. HART, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.
457,210. CUFF-HOLDER. H. D. MUGERDITCHYAN, Chicago.
457,253. EYEGLASSES. B. A. CAPEHART, Washington, D. C., assignor of one-half to R. L. Magruder, same place.

Designs issued Aug. 6, 1901, *for* 7 *years.*

34,894. THERMOMETER-FRAME. ISAAC MAYER, New York.
34,895. PITCHER. H. D. MCGADDIN, New York.
34,897. KNIFE. J. H. WRAY, Danville, Pa., assignor of one-half to S. M. Dietz, same place.

Design issued Jan. 31, 1905, *for* 3½ *years.*

37,316. BELT. W. C. ELLIS, London, England.

Revision is Planned for India's Patent System.

IN reviewing the operations of India's patent office for the past year, Consul-General William H. Michael states that an improved law is contemplated. He writes:

"The recent report of the Government on the patent office at Calcutta states that there were 615 applications made during 1907 for leave to file specifications, and that 508 specifications were actually filed. The total number of applications under the Inventions and Designs Act V of 1888 was 8,959 and of specifications 6,916. The range of inventions for which protection is sought is said to be as usual very wide, and as in previous years the railway and textile industries predominate.

"In regard to applications for the registration of designs there were 34, of which 25 were allowed and 5 refused, the remainder now pending or abandoned. Several applications relating to religious tokens or ornaments are said to have come from Delhi and Madras. The Madras trade appears to have been started by converting into jewelry French 5-franc gold pieces, and it is reputed to have grown considerably in consequence.

"The amendment of the Indian patents act so as to bring the system of protecting inventions and designs more into line with the practice in England is in hand and a draft bill is under preparation. The bill will shortly be ready for examination, and when the necessary sanction has been obtained it will be submitted for the criticism of the manufacturing public."

Pacific Northwest

C. C. Payne is temporarily located in Ontario, Ore. He expects to find a suitable permanent location very soon.

Ed. Clark, Portland, Ore., a peddler of imitation diamonds, and for years one of the best known and most conspicuous characters in the North End, was arrested there, recently, for peddling without a license.

Hoquiam, Wash., is making an active bid for the watch factory that Fred B. Shriner is planning for that section of the country. The idea is to manufacture medium-priced timepieces especially for the Oriental trade.

Word comes from Chattanooga of the strange disappearance of E. B. Loving, a jeweler, of Blue Ridge, Ga. According to the despatch, Mr. Loving recently visited Charleston, Tenn., and registered at the Barrett House. After supper he announced his intention of taking a walk, and since that time has not been seen, though the following morning a hat believed to have been his was found on the river bank with a bullet hole in it, and an examination showed the inside covered with blood. Friends fear that the man was murdered and robbed and his body thrown into the river.

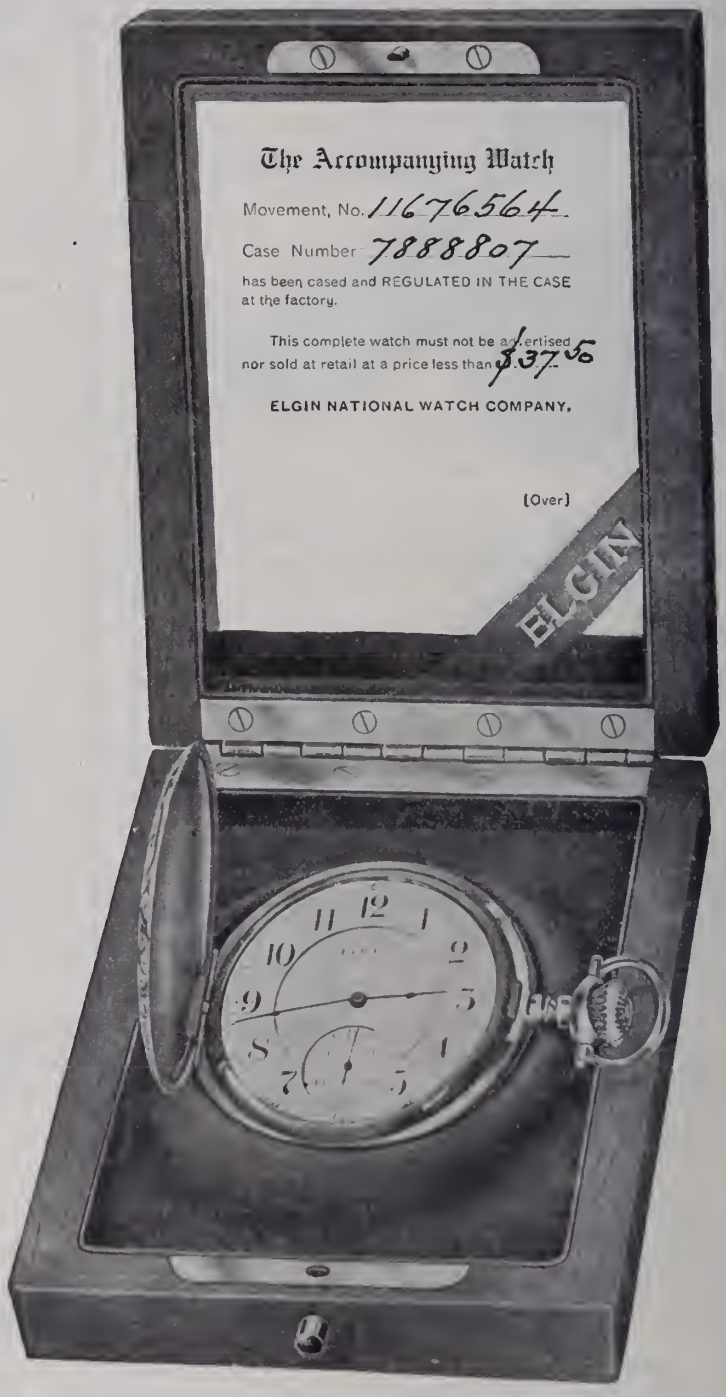
The Watch in The Box

—Is an Elgin—

—The most salable article known to the jewelry trade—

—A watch with an established retail price—

—Price and description furnished on application by your jobber.



ELGIN NATIONAL WATCH COMPANY

ELGIN, ILL.

THE HOROLOGICAL REVIEW

How to Locate and Remedy Errors Found in the Lever Escapement

Paper read by C. T. Higginbotham, Consulting Superintendent of the South Bend Watch Co., before the Convention of the American National Retail Jewelers' Association, at Cincinnati, O.

WHEN we wind a watch we store up in the mainspring a certain amount of power. The amount is probably greater than is commonly supposed. For instance, in an 18-size watch the force exercised at



FIG. 1.

the pitch circle of the barrel is about one pound Troy weight when the spring is at its best; this is to say, when it has run one hour after being wound to the top. Of this force more than one-half is lost in conveyance to the balance, even under the most favorable conditions.

This statement may seem extravagant, but I feel confident that my hearers will be convinced of its truth as we proceed. The loss of power from the impingement of the mainspring coils upon each other and upon the inside of the barrel occasions a serious loss; the more serious because it is greatest when power is most needed; that is, when the spring is nearly run down. The loss from the friction of the pivots in their bearings and the friction of the wheel teeth against the pinion leaves is another item, but by far the greatest loss occurs in the escapement. Of the amount of power delivered by the mainspring through the train to the escape wheel more than one-third is lost in transmission from that point to the balance. It is therefore of the utmost importance that the escapement be in as good order as is possible to secure to the end that this loss be reduced to the minimum.

The object of this address is to give simple directions by the use of which certain difficulties inherent in the escapement may be readily located and such remedies applied as will secure the best results from the particular escapement being treated, for be it understood that no amount of manipulation will make a perfect escapement of one that has not been correctly designed. I shall use for illustration the model which you see before you. (Fig. 1.) All of the essential parts of this model are adjustable in order that the necessary demonstration may be made. You will observe that one-half of the roller is constructed to illustrate the single roller action. The guard pin instead of being mounted directly in the fork as is usual is placed in a slide and faces toward the front, as does the impulse pin, thus affording a simultaneous view of both roller pin and guard pin actions.

The other half of the roller represents the double roller action, the guard piece or arrow being placed in a slide and the impulse roller cut away shows the action of both impulse pin and safety roller simultaneously. Attached to the roller is a pointer which overlaps an arc of a circle whose center is the roller. This circle is marked in degrees. Attached to the pallet is a similar pointer overlapping an arc whose center is at the pallet. Attached to the escape wheel is a third pointer overlapping an arc whose center is the escape. These hands indicate correctly the arcs of impulse, lock, slide, drop and other angular functions of the escapement.

METHOD OF PROCEDURE.

I should recommend as the first step a thorough examination, separately, of its different parts. Take out the balance, examine its pivots, see that they are round, examine the staff for truth, see that the roller edge is perfectly polished and free from rust or other defects, that the roller pin is upright and set firmly with its flat face square to the front, that it is free from chips or other

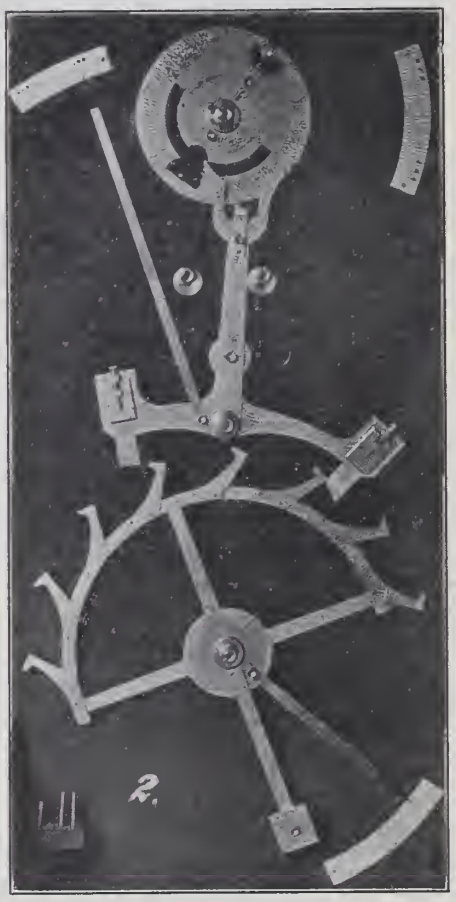


FIG. 2.

imperfections in that part which is acted upon by the fork slot. The roller pin may be round with a flat face, triangular or oval, but if circular with unflattened face it should be changed for one of the former styles. Examine the fork and pallet, see that the slot has parallel sides, polished or smoothly finished, that the guard pin is perfectly upright and firmly set, that the stones

Automatic 8-Day Long Alarm Clocks.

Requires winding but once a week. Does not need any attention at night. Automatically alarms each morning, ringing until you get up and stop it.

MR. JEWELER, we have been studying for years to perfect this up-to-date alarm idea and give the public what they have needed for a long time; we also wanted to increase your profits on alarm clocks. Here is your opportunity.



MODERN

Fumed Oak. Height, 9 in. Dial, 4½ in.
Sash and mat, antique brass finish.
Time-Alarm, list.....$5.00

Every jeweler should have the full assortment of patterns; you cannot appreciate these fine cases without seeing them.

Movement

A superior 8-day pendulum movement, fitted with an ingenious 24-hour alarm dial so that clock can be set for A. M. or P. M., as desired.

The Alarm in Time-Alarm Clock will ring 50 minutes, and in Strike and Alarm Clocks for 25 minutes unless shut off.



ADVANCE

Black adamantine finish, green marbleized top and base mouldings, the best imitation of marble ever produced. Guaranteed not to crack, chip or peel. Gold plated feet and ornaments.

Height, 11 in. Dial, 4½ in.

Time-Alarm, list.....$6.50
Strike and Alarm, list..... 8.50



VIGIL

Metal case of artistic design and workmanship. Height, 12½ in. Dial, 4½ in.

Fine Bronze Finish

Time-Alarm, list..... $8.50
Strike and Alarm, list..... 10.50

Rich Gold Finish

Burnished and lacquered.

Time-Alarm, list.....$10.50
Strike and Alarm, list..... 12.50



GRAND

Metal case and dial. Verde antique base. Gun metal top and hands. Gold dial, silver center and raised black numerals and minute dots.

Height, 11 in. Dial, 7½ in.

Time-Alarm, list.....$7.50



PROGRESS

Quartered Oak and Mahogany. Highly finished and polished.

Height, 12½ in. Dial, 4½ in.

Time-Alarm, list..... $6.50
Strike and Alarm, list..... 8.50

Place your order early and ask for electrotypes. Send for window cards and a package of illustrated circulars for distribution to the public.

If your jobber cannot serve you, please order direct.

September 1 we will mail to the trade a large 16-page supplement, showing MANY NEW STYLES of clocks, *i. e.*, Novelties, 8 and 30-day Hanging, Cabinets, Art Metal Sets, Empires, Alarms, Adamantines, Figures, etc.

51 MAIDEN LANE
NEW YORK

SETH THOMAS CLOCK COMPANY

70 WABASH AVE.
CHICAGO

ESTABLISHED 1813

Makers of Superior timepieces of all kinds, sizes and prices, from a Ladies' O size Watch to 40-foot dial Tower Clock, largest in the World.

are securely set, properly polished, the acting corners rounded, no chips or roughness in any acting part of the stone and all other essential parts as near perfect as possible.

Examine the escape wheel, see that the corners of the teeth are not marred or burred, that the action parts are free from imperfections and that it runs true in the flat. Should it be out of round it will be more readily detected while examining its action on the pallet. In replacing the several parts see that the side shake of the pivots in their bearings is not excessive. This is particularly necessary in the pallet for the reason that any undue side shake of those pivots in their bearings entail a loss of power of a serious nature. Of course, the balance pivots must be fitted to their holes with as little side shake as possible,

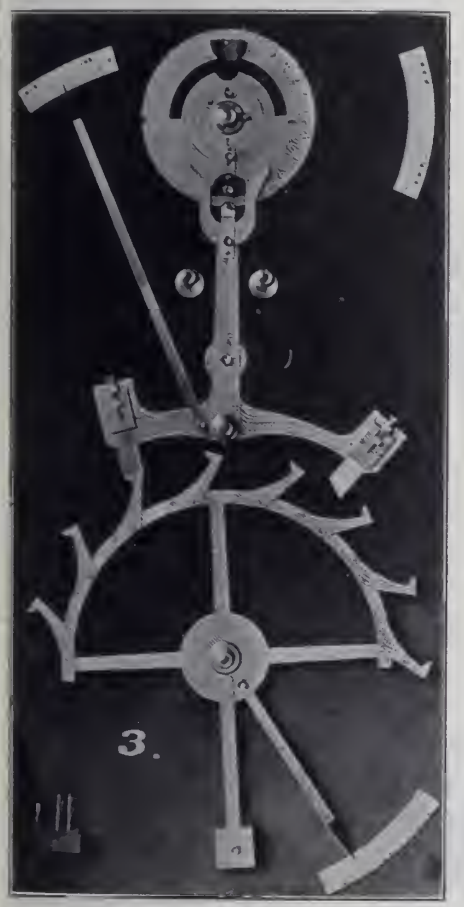


Fig. 3.

consistent with freedom. I would recommend that no alteration be made in the escapement until a thorough examination of its various functions has been gone through with. Make a note of the difficulties as you find them, then proceed to make the alterations as judgment shall dictate. The advantage in following this plan is that you will be less liable to have to make alterations in the same part a second time.

Bring the escapement in position as at Fig. 1. Grasping the fork with a pair of light tweezers try the roller shake, that is, the play or freedom when the fork edge touches the banking, and from that point to when the guard pin touches the roller edge. With the finger on the balance move it round until the escapement reaches the position shown in Fig. 2, trying the roller shake at several points while doing so; continue the motion till you have made an almost complete circle, still trying the roller shake. If it is uniform the entire way round you have the assurance that the roller is perfectly true; if it is not uniform it is an indication that either the roller or staff is out of round.

With slight pivot broach press the guard pin gently against the roller edge and rotate the balance until the pin enters the fork slot, as in Fig. 1. It should do this without catching on the fork horn or on the corner of the slot. When the escapement unlocks the roller pin should be embraced by the fork slot, as shown in Fig. 1. This can readily be determined by trying the shake of the fork slot on the pin at this point, then turning the roller to the position shown in Fig. 3. The correct shake is about 1,000th of an inch and should be equal in both positions.

We will now examine the escape and pallet action. Referring to Fig. 3 it will be noticed that the impulse faces of the receiving stone and a wheel tooth are in proximity, but not parallel. The locking corner of the escape wheel tooth is in contact with the impulse face of the receiving stone, and from this point of contact to the left there is a divergence of the faces. This condition—for want of a better name—I shall call a natural divergence, for the reason that it is the condition which should exist in a properly constructed escapement. Now rotate the roller, bringing it to the position shown in Fig. 1. As the wheel tooth is released by the receiving stone the amount of drop before another tooth is arrested by the discharging stone will be indicated by the pointer at the lower right hand corner—one and three-fourths degrees.

Now reverse the motion of the roller, rotating it until unlocking takes place on the discharging stone; while doing so note the hand at the upper left hand corner. It will be seen to indicate three-fourths of a degree. This amount of lock measured on the pallet stone of a watch would about equal 1,000th of an inch. Should it be more, or less, it may be altered by pushing in or by drawing out one or both of the pallet stones. One will answer, for the reason that drawing out one stone makes the lock deeper on both sides and pushing in one stone makes the lock lighter on both stones. Care should be exercised in making such an alteration that a new error is not created or an already existing one aggravated. In order to appreciate this a thorough understanding should be had of the effect produced by the alteration.

There are few parts of an escapement that can be altered without producing more than one result. For instance, drawing out the receiving stone increases the lock on both stones, increases the drop on the discharging stone, increases the draft on the discharging stone, increases the natural divergence of the impulse faces between the wheel tooth and the receiving stone. Pushing in the receiving stone has the opposite effect. This will be particularly noticeable in the action of the impulse faces. See Fig. 4 for what I shall term unnatural divergence. It will be noticed that the locking corner of the receiving stone is in contact with the impulse face of the wheel tooth, and that there is a divergence of the faces to the right. This condition causes a scraping effect of the pallet stone across the wheel tooth in delivering the impulse. It can be remedied, generally, by drawing out the receiving stone as in Fig. 3. The discharging stone may be pushed in to restore the lock to its former condition. Drawing out the discharging stone increases the lock on both stones, increases the drop on the receiving stone, decreases the draft on the receiving stone, decreases the natural divergence of the impulse faces of wheel tooth and discharging stone.

It should be understood that as I have previously stated care should be taken in making these alterations and all conditions carefully studied in order that the best results may be produced. As a general rule

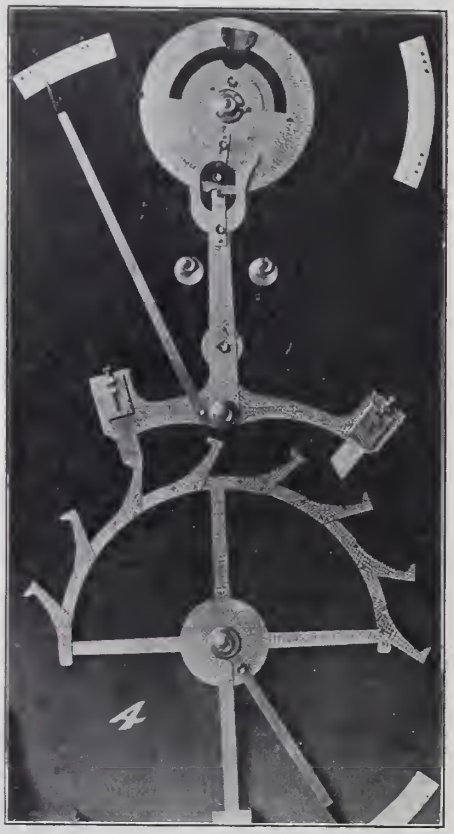


Fig. 4.

it will be found best in making alterations on an escapement to adjust the escape wheel and pallet action before making any alteration in the work and roller action. Let us assume that the escape and pallet action has been properly adjusted and that the drop, lock, draft and impulse are correct.

It now remains to adjust the fork and roller action. Referring to Fig. 5 it will be seen that a tooth has just dropped on the receiving stone and the fork is against the left banking. In this condition the roller pin should be in such relative position as to pass out of the slot, but in this case it will not, the fork interposing an obstacle. This indicates that the fork does not occupy the proper relative position with regard to the pallet; in other words, the escapement is out of angle. It is true that the roller pin might be released by opening the left banking, but in this case there would be the danger of catching on the corner or it might



Pat. June 9, 1908
P. P.—No. 32

Brooch and Case Combined

MANUFACTURED EXCLUSIVELY BY

DUBOIS WATCH CASE CO.

MAKERS OF

FINE SOLID GOLD WATCH CASES

Specialties in Casing of Chronographs, Repeaters and all Kinds of Complicated Swiss Watches



Pat. June 9, 1908
P. P.—No. 41

21 and 23 Maiden Lane **New York City**

The Only Safety Chatelaine Case which enables a Watch to Keep Correct Time and Cannot be Lost

MERITS

Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

Absolute Security



Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.

UTILITY

It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

Will not pull or wear off

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Watch worn as Chatelaine, showing it lifted to read the time.

Artistic and Practical

The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907



Watch worn on chain as a pendant, pinned to garment as additional security.

be necessary to open it to a sufficient extent to produce the serious error or excessive slide. The proper manner of procedure would be to open the left banking to just release the roller pin, then swing the fork to the left on the pallet, or if the fork and pallets are in one piece, bend the former until the condition is produced that the edge of the fork shall touch the banking at the instant of locking.

Now proceed in a similar manner with the discharging stone, and when both are correct adjust the guard pin action.

The guard pin should occupy such position that there shall be no shake between it and roller, and at the same instant the edge of the fork shall be in contact with the banking and the wheel will have just locked. This is the condition known as

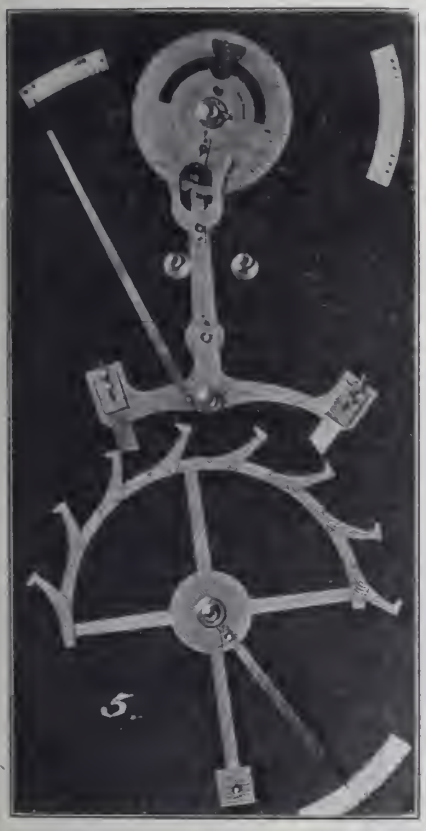


FIG. 5.

"banked to drop." It is now only necessary to open the banking in order to give the required slide. What is meant by slide is that amount that the locking face of the pallet stone slides down the locking corner of the escape wheel from the instant of drop to the time the fork edge comes in contact with the banking pin. The slide should about equal the lock. This is to say, the lock being three-fourths degree the combined lock and slide should be one-half degree, or, in other words, the lock being one-thousandth of an inch, the combined lock and slide should be two-thousandths of an inch. Lock and slide are often confounded. They are two distinct terms, designating entirely different functions.

Lock is the distance intervening between the locking corner of the pallet stone and the locking corner of an escape tooth at the instant of drop, and is necessary to prevent possible unlocking. Slide is the additional amount between the point of locking and the contact of the fork edge and banking pin, and is provided to secure freedom between the guard pin and roller edge; also to provide against any slight error in the truth of the escape wheel. It will be seen that the amount of lock is controlled entirely by the position in which the pallet stones are set, whereas the slide is controlled by the position of the banking pins. To open or close the banking pins does not affect the lock.

We will not examine the roller pin for proper position. It is assumed that the size is correct. If it is not it should be changed and properly set. Leaving the escapement banked to drop the pin will just pass out of the fork slot; if it does not it is an indication that it is set too far forward and should be moved back. Now bring the escapement to the position of about midway betwen the locking and unlocking point. If the roller pin is not embraced by the fork slot—the manner of detecting this has been previously explained—it will be an indication that the pin is too far back and should be brought forward.

I will now proceed to explain certain differences between the single and double roller. It will be seen by moving the balance to bring the roller jewel into the fork slot that the safety action in the single roller escapement is entirely between the guard pin and roller edge. In this escapement, if correctly designed, the fork horn might be dispensed with without impairing its efficiency. Its disadvantage is that the penetration of the guard pin into the path of the roller being less than that of the double roller the watch is more subject to going out of action, or, what is improperly called, over-banking. In the double roller a part of the safety action is between the face of the roller pin and the fork horn. This will be seen by referring to Fig. 6. It will be observed that the guard point is opposite the passing hollow of the safety roller, and were it not for the interposition of the fork horn into the path described by the roller pin the escapement would either go out of action or catch on the fork horn as the case might be.

The advantage of the double roller is that the penetration of the guard point into the path of the roller pin being much greater than the single roller it is less liable to go out of action. Its disadvantage is that a part of the safety action being dependent upon the fork horn and roller pin great care is necessary in the finish of these parts and their proper relative positions to avoid a serious retardation, indeed a possible stoppage, when the fork is thrown over toward the roller during the safety action. As a result of these conditions, while it is a matter of no import what curve the fork horn of a single roller may be, it is a vital point in the double roller that the curve of each horn shall be from a separate center, these centers so located that the curve, when the fork edge is against the banking, shall conform with the path described by the face of the roller pin in the rotation of the roller. It is also important that the roller pin in a double roller escapement be provided with well-rounded corners and preferably the face on an arc of a circle corresponding with its distance from its center.

Up to this point I have referred to watches provided with movable bankings. Where the bankings are fixed it will be necessary to make a difference in some slight details in making the tests. These will naturally suggest themselves to the watchmaker. For instance, in trying the roller shake, since it will be impossible to reduce it to practically nothing, it will be necesary to note instead the difference in its amount.

I have referred to the loss of power in the escapement and will now explain some of the principal causes. Each tooth of the escape wheel in delivering its impulse moves through an arc of 12 degrees. Of this 1¾ degrees is lost in drops—a loss of 14½ per cent. The arc of oscillation of the fork

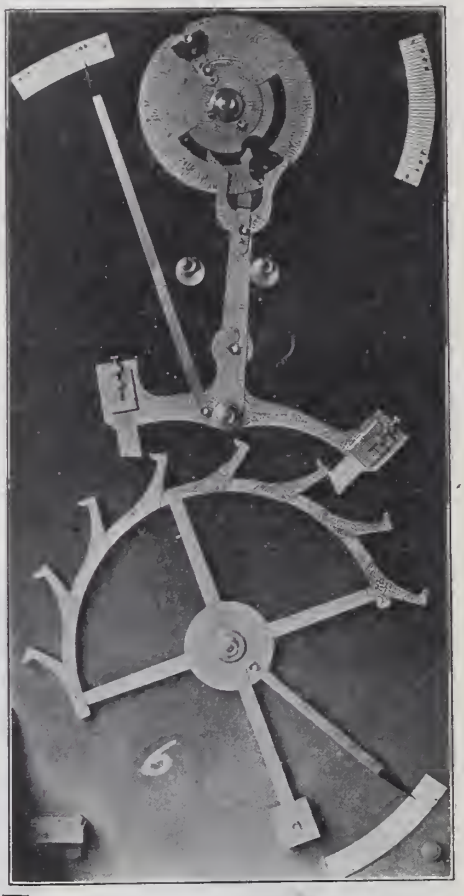


FIG. 6.

is 10 degrees, of which 1½ is taken up by lock and slide—a loss of 15 per cent. The roller pin is usually, in an 18 size watch, about .008 inch in diameter. One thousandth of an inch is allowed for shake—a loss of 5½. The aggregate of these losses will be seen to be 35 per cent. In addition there is loss from impact. Five times every second the train starting up from a dead rest, and moving forward is suddenly brought to a stop by a tooth of the escape wheel contacting with the pallet stone.

The momentum acquired is thus transformed into heat. The power of the momentum is lost as a force, and while the amount of heat is infinitesimal the change takes place nevertheless. A much greater loss is sustained when the roller pin strikes the fork in the act of unlocking the escapement. At this instant the balance has

(Continued on page 118.)

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**



Watches Handled in a Big Way.

That is the M. A. MEAD & CO. service, and it is the kind of service the live retailer wants.

M. A. MEAD & CO.

America's Oldest and Largest Exclusive Watch Jobber.

CHICAGO Columbus Memo. Bldg. PITTSBURGH Fulton Bldg. NEW YORK 17 Maiden Lane, Silversmiths Bldg.



C. L. Guinand Split Chronographs with Minute Registers

The Turfman's Standard.

Remarkable for accuracy and reliability. Are cased in Gun Metal, Silver filled and Gold. Prices reasonable.

Imported exclusively by

Jules Racine & Co.,

Importers of all grades of Watches and Movements.

103 State Street, Chicago. **37 Maiden Lane, New York.**

Our New Catalogue

for 1908-09 is now being mailed. If you have not received your copy, drop us a line and we'll mail you a duplicate. One dealer says it is "the handsomest and best watch catalogue ever printed."

We think, too, that it's a mighty fine book and we want you to have a copy, so if you haven't seen it, write.

THE NEW ENGLAND WATCH CO.

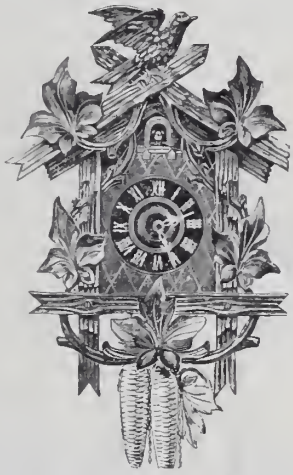
Waterbury, Conn.



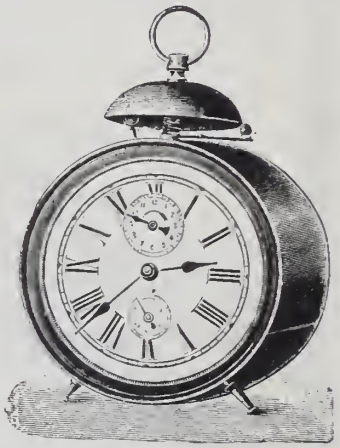
CUCKOO CLOCK 48.
20 inches high, 13 inches wide.
List each, $7.60.



ACROBAT CLOCK.
Automatic window attraction,
15½ x 9½ inches.
List each, $10.00.



CUCKOO CLOCK 86.
18 inches high, 14 inches wide.
List each, $10.00.



NEW YORK.
Thoroughly guaranteed Alarm Clock.
List each, $1.10. In case lots, special price.

FOR QUICK SELLERS

— TRY —

THEODORE SCHISGALL

Importer of Clocks

116 Chambers Street NEW YORK

ASK YOUR JOBBER OR WRITE DIRECT



CHIME CLOCK 6102
19 inches high.
Mahogany polished.
List each, $40.00



Profit

Is what you are in business for—"Ball Watches" assure you several varieties.

1—A fair cash return.

2—Satisfied customers—most desirable "profit."

3—No preliminary repairing of movement—No fitting to case—No long regulation. Thus, saving your time is "profit."

4—No "price cutting" competitors.

Ball Watches
THE RAILROAD STANDARD

A "profit proposition" straight through for every reliable retail jeweler.

Write for booklet of facts and figures—We want an authorized agent in every locality.

THE WEBB C. BALL WATCH CO.

Ball Bldg. Cleveland — Railway Exchange Chicago

PENNSYLVANIA WATCH CASES

SOLID
Trade XXX Mark
GOLD



No. 1203.

A NEW ONE AND A GOOD ONE

MR. EXCLUSIVE JEWELER:

Do you wish a case of maximum value at a minimum cost, in shapes the thinnest and models most superb—finish and engraving that of the finest 14K. solid gold line—a solid gold case throughout of extra heavy weight at about the same price as the best makes of gold filled.

This is a large order but WE ONLY can fill it in every respect. These cases are made in triple stock, the outside of which is 14K., and this 14K. stock is ⅓ of the total thickness of the backs. The inside is 10K. and a low K. between, which is crystalized, making a harder, stronger and stiffer case in every way than either a filled case or 14K. solid. Ask your Jobber or write us direct for Prices and Samples.

"LORD YORK"

"Send us a card with your name and address and we will send you an illustrated catalog describing and illustrating 'LORD YORK,' and his associates. He is the most interesting character for the Retail Jeweler in existence to-day. You can't afford to be without him."

THE PENNSYLVANIA WATCH CASE CO.
Factory, YORK, PA.
NEW YORK OFFICE, Room 14, 194 Broadway
WM. FROEHLICH, Representative.



F. & F. J.
SCHWITTER
WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York

How to Locate and Remedy Errors Found in the Lever Escapement.

(*Continued from page* 115.)

attained its maximum velocity, and the force of the impact in overcoming the inertia of the fork is very great in proportion to the mass of metal involved. The momentum of the balance must not only overcome this inertia, but must also force the entire train backward. This can be readily demonstrated by placing the escapement as in Fig. 1. Now, while rotating the balance in unlocking the escapement the hand attached to the escape wheel will be seen to have moved backward on its index about one-quarter of a degree. The lesson to be learned from these facts is that in order to secure the best results all the conditions in an escapement must be made as favorable as possible to reduce friction and impacts to the minimum. Finally let me caution you to make no alteration without careful study.

It is a common practice, and a very bad one, to open the bankings at haphazard. If a watch will not run, the lock and slide being sufficient—about .002 of an inch, the trouble is elsewhere than in the banking. Opening the bankings may make the watch run, but do not forget that it imposes just so much more extra work on the escapement, so I say, gentlemen, make no alteration blindly. First determine just what the contemplated alteration will do and if the best under the circumstances do it.

The Brazilian National Exposition.

IN reporting that the opening of the Brazilian National Exposition, set for June 15, was postponed to July 14, Consul-General George E. Anderson, of Rio de Janeiro, describes the buildings and speaks of American exhibits as follows:

"The first building on the right as one enters the grounds is the Exhibition Palace, the main building of the exposition. It covers an area of 38,750 square feet and is of three stories. Next is machinery hall, occupied altogether by machinery used to run the exhibition. There is a Federal district building, pavilions used by the botanical garden exhibit, the forestry and garden bureaus, music pavilion, fire stations, theaters, Portuguese pavilion, carriage and motor car pavilion, restaurants, skating rink and other places of amusement. Several of the State buildings are of notable size, that of Minas Geraes covering 7,535 square feet; Sao Paulo twice that surface; Bahia, 5,382 square feet, while the pavilion for carriages and motors covers 12,917 square feet.

"The exhibits from the United States direct are housed in the Palace of Industry, and the representatives of such American concerns making exhibits who are now here express themselves as well satisfied with their location and their prospects. American exhibits so far received consist almost altogether of cotton and rice machinery, but it is arranged that other notable exhibits in the line of general agricultural machinery will be installed. The national, rather than international, character of the exposition has caused the doubts of many exporters as to customs arrangements.



C491
16s Chicago.



C479
12s Chicago.



C432
Os Chicago.

A.W.C.CO

THERE ARE THREE OF US

EVEN at a slight increase over the next best the A.W.C.CO cases are the cheapest. They are perfect in every detail and absolutely exclusive in design. You are better satisfied to sell such goods; your customer has increased confidence in you as a jeweler; and in the transaction we have made two valuable friends. So there are three of us. We do not sell our watch cases to jobbers or department stores, thus insuring for the retail jeweler the exclusive sale of the most exclusive line of gold watch cases on the market. You may see a full assortment from our travelers, or we will send you a selection package for your inspection.

Sold by us directly to you.

American Watch Case Co.,

A.W.C.CO

9-11-13 Maiden Lane, New York City

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

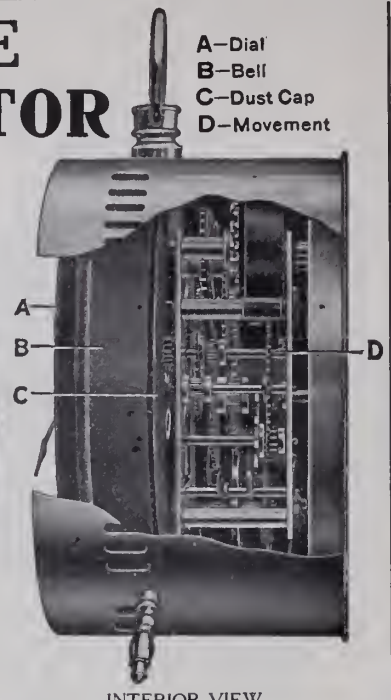
Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

THE ROTATOR



FRONT VIEW

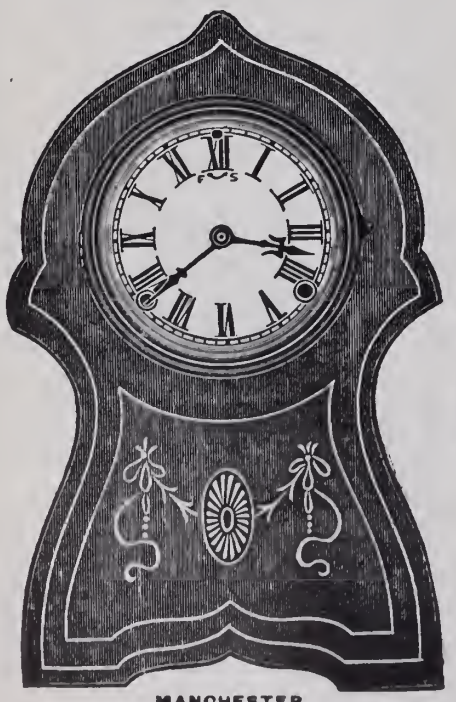


INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.



MANCHESTER
Height 13¾ in Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company
FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

A Page From
EXPERIENCE
You Can Do It!

A BIG HIT was made by one dealer who displayed our Bronze Easel with its Watches.

He sold seven out of the eight watches in one day — and came back smiling for more.

Other jewelers are doing splendidly with these watches. Are you? If not, why not?

Don't push the Easel to the back of your store or hide it in the safe. Bring it conspicuously to the fore—and watch results.

A Winning Proposition:
Low Priced Watches that are Good

American-Swiss
Watch Co.
1 Maiden Lane
New York

HALL CLOCKS



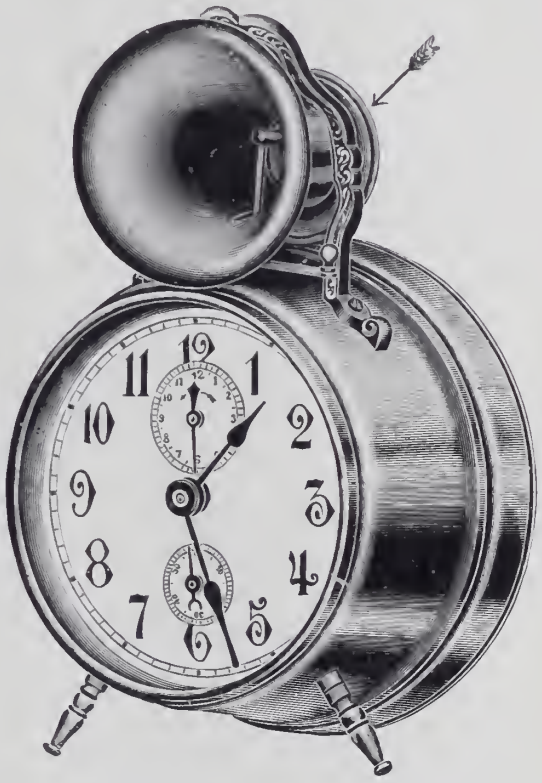
ELLIOTT'S
CELEBRATED
TUBULAR
CHIMES

Harris & Harrington,
12 BARCLAY ST.,
NEW YORK

Sole Agents to the Trade
for
J. J. ELLIOTT & CO.
LONDON

HAVE YOU SEEN IT?

THE LATEST ONE OUT



Sole Distributers for the United States to the Jobbing Trade

Geo. Kuehl & Co.

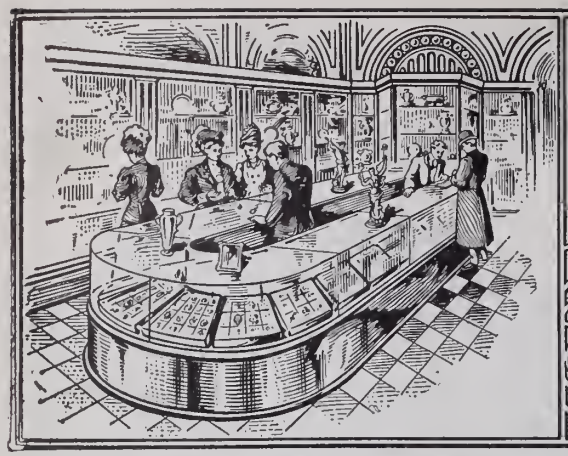
80-82 Wabash Ave.
CHICAGO, ILLINOIS

No. 135. Phone Alarm Clock List $3.50

An Alarm Clock with a noise producer, on the same principle as the sounding disk of a telephone, is the noisiest "sleep dispeller" ever made. Copper case. Height, 7 inches.

For Sale at all Wholesale Clock and Jewelry Houses

WE DO NOT SELL DIRECT TO THE TRADE



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Business Methods Essential to Success

By Frank Yale, of the Kansas City Credit Men's Association, at the Recent Joint Meeting of Jewelers and Opticians in Kansas City, Mo.

(Continued from issue of Aug. 5.)

PERHAPS one of the most difficult problems in the retail business particularly is to maintain a proper and safe ratio between live assets and liabilities. One looks with a jealous eye upon that which he owns and values it accordingly, but in regulating the amount of liabilities he can safely incur he should view his possessions from the standpoint of his creditors. One is not immune from the accidents of business. One wants to be safe in any emergency and to feel that besides satisfying creditors in full there would still be some of his capital saved. Upon the adjustment of a fire loss, a forced liquidation, the administration of the estate of a deceased person, a heavy discount varying from 25 to 60 per cent. is made from the cost of merchandise in the settlement or sale. It must not be thought that this discount is an arbitrary squeeze—simply an advantage taken of circumstances. These elements do, to an extent, enter into it as they do in any other kind of a transaction, but the main reason or excuse is the natural tendency to get down from the commercial value to the intrinsic value.

The items that enter into the cost of an article on the retailer's shelves include its proportion of the expense, labor, etc., of the manufacturer, the converter and the wholesaler and jobber, the transportation charges and the interest for carriage from the raw material up, besides the cost of the material itself and the art employed in its make-up. In order to arrive at the actual value many of these items must be eliminated; hence the heavy discounts. And then the good-will of the business is unknown and oftentimes of doubtful value.

Now, safety demands that the maximum of indebtedness should never be above the minimum of the liquidating value of the live assets, which have been found to be merchandise and cash, and occasionally outstanding accounts. If the average value of stocks of your lines of merchandise in liquidation is 60 per cent. of cost, don't ever owe more than 60 per cent. of its cost, including indebtedness, for borrowed money. Right here let me say that while it is conceded to be good business to borrow money with which to discount bills and pay cash for goods, it is decidedly bad business to be compelled to borrow money in order to meet bills due or past due. The former method makes a profit in the difference between interest and discounts, and the latter loses both interest and discounts. Besides this, a known cash buyer or discounter buys his goods for less money than does he who is behind in payment.

The relation between debtor and creditor is that of mutual benefit. There is no special favor from one to the other. The debtor, of course, by buying from a concern, helps the profit side of his creditor's business; but the creditor, by selling his customer on credit terms, certainly gives him the opportunity of making profit on the goods without any immediate money investment. But too often the spirit of toleration or consideration is absent in their dealings, each seeming to believe from his point of view that his share in the transaction is the greater favor. 'Tis a common experience to find debtors who have an utter disregard for the maturity of obligations, who see no point of honor violated, no unfair advantage taken, nor the breaking of a promise and a duty in letting bills run past due, but assume it as a right not to be questioned and not to be paid for in interest. And not infrequently do we find a creditor who has no consideration for the accidents and vicissitudes of business, but insists upon his pound of flesh.

There should prevail a feeling of absolute confidence between debtor and creditor. The financial condition of one who seeks credit should be made known to his creditor, and by him held in sacred confidence. If temporarily embarrassed, who is so able to advise as the creditor house with its vaster experience and broader knowledge? Many a commercial life has been saved by the co-operation between debtor and creditors, and many a wreck has come through timidity or disinclination to reveal the true inwardness of one's business.

Gentlemen, you have been patient listeners to a somewhat rambling and disconnected talk, yet where to begin, where to end, and what breadth of thought to cover on so extensive a subject is a matter not easily regulated, but if I have suggested anything of benefit to you, have furnished an idea that will redound to the good of any, I am indeed repaid for the effort, and venture to express the hope that each of you will so trim his sails and mark his course that he may keep clear of the danger points in the sea of commerce and reach the safe harbor of success, where he may enjoy the results of his efforts in full measure.

[THE END.]

Mail-Order Houses.

(Address of J. C. HAUPT, before the Recent Joint Meeting of the Jewelers and Opticians of Kansas and Missouri, in Kansas City, Mo.)

I FEAR that this is rather an old subject for a youthful jeweler to deal with. However, it is one which confronts the young men of our calling as well as the men who are ripe with years of business experience, and if I can throw any light on the subject I shall be glad to do so.

I believe that the jeweler who is located in a country town feels the mail-order house competition more keenly than the jeweler who is located in the city, and in dealing with this subject I shall treat it as I find conditions in the country towns. You are familiar with the methods used by the mail-order houses in conducting their watch and jewelry departments. Their catalogues tell the story, and it is not a very pleasant one for the jeweler. They have taken business right away from our stores that rightfully belonged to us. They are still at it, and unless they are hindered in some way we jewelers may expect this evil to spread to other homes like a contagion. One of their worst forms of competition is to select some line of goods, watches, for instance, that should be handled exclusively by the jeweler and at a fair profit. By some means they have obtained a stock of them, and what is still worse have listed them in their catalogues at a price in which there is not enough profit to pay the running expenses of the average jewelry store.

They have done this very thing with the watch business. How did they do it? The answer is simple. A few manufacturers and jobbers thought it no harm to sell them, and we jewelers remained quiet and the practice continued. The mail-order houses have grown until it takes an army of clerks to conduct the business. We have watched them and remained silent so long that the fight is going to be a hard one.

The association movement has caused some of the manufacturers to "take notice," and as a result we have a few watch manufacturers who do not sell to the common enemy—the mail-order and catalogue

Storekeeping Department.

houses. Others have fixed a minimum price for selling certain grades of their movements, and have compelled its strict enforcement, and if they will only increase this practice, making it cover more of the better grades, we will have attained a fair beginning.

Every jeweler should obtain the mail-order catalogues and study them. They should be careful in purchasing stock, so they will not have the very same makes and patterns of goods found listed in their catalogues. We should know the prices of such goods as they sell that we are interested in, not in the sense of meeting that price, as that would defeat the very object. It is not the man who meets their prices who influences the people to buy at home, but rather the man who uses tact in describing his superior grade of goods. Remember that any one can give goods away, but it takes a smart man to sell at a good profit.

We can do more good for the cause by creating sentiment in the right directio than by knocking the mail-order houses. I have found this a pretty safe rule to follow: when a customer comes in your store you should presume that he wishes to buy. Don't be in too big a hurry to get back to the bench, as the work will wait, but engage your customer in conversation, find out what he wishes to look at and begin by showing the best you have. This usually pleases the customer, as the most of us are vain enough to want the best, even if we can't have it. If the goods are better than wanted, or if it is a watch that has 23 jewels and he tells you he wants about a 17-jeweled one, you have the cue, and should be sure to dwell on quality, but say nothing about prices until you are asked, and never say anything about mail-order or catalogue houses unless your customer introduces the subject. Then is the time to use tact. I mean good honest salesmanship. I have no patience with the dishonest clerk, and would rather lose the sale than make a false statement concerning the goods. You should show him that there is more than one grade of 17-jeweled move ments manufactured, also that there are a number of filled cases which are guaranteed for the same length of time, but are not equal in quality or price, and it is a good plan to have a few of the very cheap cases to sell if you are forced into it, but I would rather not sell them.

If you fail to impress upon your customer that what you say is true, ask him to think it over, bearing in mind that you are a practical watchmaker and understand how to keep his watch in repair during the entire term of the guarantee, that there is no loss of time or express charges which might run up quite high in the course of a year in case he bought away from home. Always ask him to call again, and the chances are that he will, and that you will make the sale.

If you have a customer who calls for a watch with "cut expansion balance, safety pinion and 'burget' hair-spring" (as I once heard it pronounced), you can be sure that he has been studying his catalogue and you should be ready to use your tact. He has mastered some of the technical terms pertaining to the watch business, but "a little learning is a dangerous thing," and you, being well informed, should be able to interest him in buying. Perhaps it may take several visits on the part of the customer, but he usually buys in the end.

We have more to fear from the customer who never comes to our store to see our stock, but just gets out the catalogue and sends in the order. It seems there is no way of reaching this class except by advertising and creating sentiment.

The mail-order houses do not work very much harm to the optical business, so far as I am concerned. I have more to fear from the traveling "professor," but he is getting scarcer every year.

The repair department does not suffer as much harm as our sales department from catalogue-house competition. It is true that they quote prices on nearly every kind of watch repairing, also prices of some things in the way of material, but I have no trouble from that source.

As a cure for mail-order abuses I can hold up organization as a remedy. Create the right kind of sentiment; the kind that will influence the mail-order customers to "turn from their evil ways." Use tact. It is the chief among the attributes of the jeweler. We cannot expect to bring about a complete reformation in a few years, but let us bind ourselves closer in organization. We must first have strength and then the fight will be easy. If every jeweler in this country was a member of a State association, and all in turn were members of the National Retail Jewelers' Association, we could ask for almost any revision in trade practices and get it.

The Choice of a Catch Phrase.

THE value of a good catch phrase in advertising is unquestioned, but it should be chosen with great care, says *Printers' Ink*. To be of any value it should do more than attract attention—it should tell a story, concrete, compact and unforgetable.

One of the best examples we have ever had is the well-known phrase that helped to popularize amateur photography: "You press the button, we do the rest." Packed in this single, short sentence was the powerful suggestion that you could "take" all the pictures you desired, while the detail work of bringing out the finished product was not for you, if you wished to avoid it.

In contrast I give you an example of the folly of adopting a catch phrase just for the sake of having one. A furniture dealer in Boston, some years ago, used the expression "when in doubt buy of ....." This is inapt, carrying as it does entirely the wrong suggestion. Our furniture friend was evidently a devotee of "Bridge," and his phrase was adapted from the well-known advice of Hoyle. It seems to me that if I had been a rival dealer I should have had something to say in my advertising to the effect, that: "There *is* no doubt in the minds of 10,000 pleased and satisfied customers that Andrews Furniture Co. is the best place to trade."

A home furnishing company in Detroit, Mich., did better, I think, when it said: "You furnish the girl, we do the rest." But this could have been improved upon and imitation avoided by saying, in the latter portion of the phrase, "we furnish the home"—that being just the thing that ought to be emphasized. You see what a difference it makes how you put it. It is like the old joke of the man who said that he "fell notwithstanding." A friend who tried to repeat the joke said "he fell nevertheless."

When I was a boy railroad crossings bore a massive sign which read: "Railroad Crossing, Look Out for the Engine while the Bell Rings." But accidents were common, and finally one railroad management was wise enough to pay a man to produce something that would hit people quick and hard. This he did with the familiar sign: "Stop, Look, Listen." It is said that the writer received $6,000 for his work. It seems a large fee, but it would only take two or three damage suits saved to pay it. Brevity is said to be the soul of wit—it is certainly the salvation of the sign writer.

"Twenty thousand dollars' worth of new furniture in every bottle" was not a bad expression for a furniture polish.

"A square foot of real estate is worth more than a dozen castles in the air" goes well with an advertisement of house lots.

"It serves you right" and "There's a plate for you" are phrases that have been made the trade-mark of successful restaurants.

A barber in Chicago says over his door: "Take home a shave."

A lunch room in Haverhill, Mass., is called "The Life Saving Station." This may or may not be appropriate. I have seen places of that nature that I considered I saved my life by keeping out of. A catch phrase will inevitably have a facetious turn to it, but unless it does more than that, don't nail it to the masthead. A phrase that has a strained effect will never stick in anybody's memory.

The Way of the Enterprising.

AN enterprising jeweler of Lincoln, Ill., A. J. Reinhardt, used a full-page advertisement of graduation gifts in the June number of the *Lincolnian*, an interesting journal issued by the students of Lincoln College, in Lincoln, Ill. The advertisement offered a number of suggestions in the way of gifts for boys and girls.

C. L. Smyth & Co., Cheboygan, Mich., believe in combating the methods of the mail-order houses by vigorous advertising, which they do to good advantage. One of their recent advertisements was used in a space of about 14 inches wide, by 19¾ inches high. The announcement was well balanced and attractively displayed. Prices were quoted under three different articles, namely, eight-day clocks, fountain pens and detachable umbrellas. The ad. would have been strengthened were more prices quoted.

F. W. Swan, Muscatine, Ia., is sending out neat postal cards bearing on the reverse side two of the jeweler's photographs, one of which was taken in 1868 and the other in 1908. Over the photos is the appropriate caption, "40 years known to the jewelry trade." The idea is a novel one, and, according to Mr. Swan, has proved very effective.



THE R. & L. OIL

The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or thicken, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS . . Philadelphia
SWARTCHILD & CO. . . Chicago
NORDMAN BROTHERS CO., San Francisco
D. C. PERCIVAL & CO. . Boston
CHAS. MAY & SON . . Boston
DANIEL PRATT'S SON 53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., New York City
H. S. MEISKEY CO. . Lancaster Pa.
E. & J. SWIGART . . Cincinnati, Ohio
HAMMEL, RIGLANDER & CO. . N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS.

Learn Watchmaking

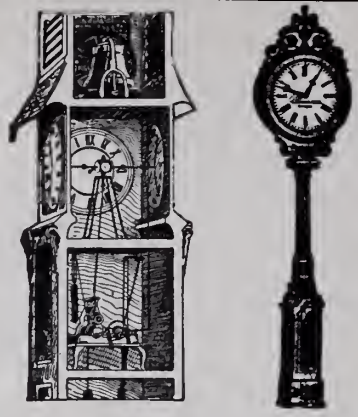
Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York



MAKERS OF

Tower and Street Clocks

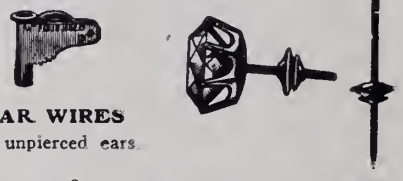
For particulars write us, mentioning The Jewelers' Circular-Weekly

E. HOWARD CLOCK CO.,
EST 1842. BOSTON, MASS., U. S. A.

THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.



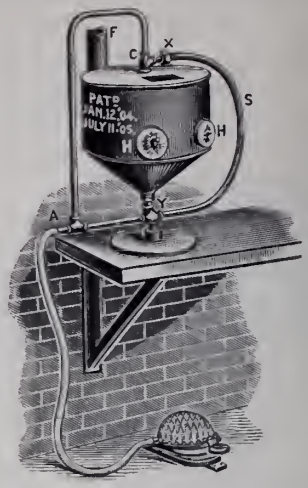
EAR WIRES
for unpierced ears.

SAFETY CATCH
For Brooches, etc.
Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
Special Order Work and Repairing.
C. IRVING WASHBURN, 12-16 John St., N. Y.



The Cyclone Sand Blast

Price (without bellows) $12.00

A really practical and efficient Sand Blast at a low price

Satisfaction Guaranteed

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jewelers' Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.
JEWELERS' TOOLS, FILES AND SUPPLIES
24 JOHN STREET, NEW YORK

Practical Course in Adjusting

Published Price, **$2.50**
Special Reduced Price, **$1.50,** Postpaid

All Jobbers or Jewelers' Circular Pub. Co.



BEWARE OF IMITATION

Patented July 25, 1905; May 21, 1907.
Other patents applied for.
Patented in foreign countries.

AN IMPORTANT QUESTION

Before all manufacturers and dealers in watches and watch materials is whether you are to continue using old style watch bows with the resulting dissatisfaction among your customers and diversion of trade to your more progressive competitor,

—OR,—

Be *Up-to-Date,* and adopt the only *absolutely secure, durable* and *artistic* bow made,

THE BALL BEARING BOW

THE WACHTER MANUFACTURING CO.
HARTFORD, CONN.
Manufacturers of Ball Bearing Pendants and Bows and gold-filled Bead Neck Chains. All our gold-filled goods are stock plate 1-10.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2195.—**Satin Finish or Matt Tool for Jewelry.**—*Please tell me how I can make a matt, or satin finish, tool to be used for frosting jewelry repairs.* *S. F.*

ANSWER:—Anyone having a small lathe for polishing, or a watchmaker's lathe, can make a very effective satin finishing wheel for frosting or matting purposes. Take a brass tube, any small size that will fit a mandril, or in a chuck in the lathe (about one-quarter inch in

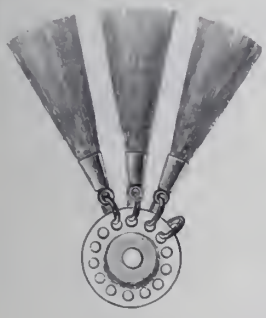


FIG. 1.



FIG. 2.

diameter is a good size), and cut the tube the length desired. Solder a washer on the outside of the tube and drill a number of holes around the edge. (See Figs. 1 and 2.) Next secure some ferrules, which may be made out of brass tubing, and solder to one end an eyelet. In this ferrule put fine steel wire, about 32 gauge, securing the wires with shellac. Make a ring to hang the brush through the holes in the washer, trim the brushes all the same length, and the brush is ready for use by running at a speed of about 1,500 revolutions.

QUESTION No. 2196.—**Celluloid Cement.**—*We have a white celluloid set that we have engraved and would like to fill the engraving in with some waterproof substance. Will you tell us through your columns or by letter how the preparation is made and put on?* *C. G. B. Co.*

ANSWER:—Filling of letters on celluloid may be done best by getting some celluloid cement, and with this cement mix bronze powder, then fill in the engraving with the mixture and let dry. Or fill the cement in the engraving and sprinkle the bronze powder on; when dry, the bronze can be smoothed down. The following method may be used: Mix together three parts of alcohol and four parts of ether, and put in a well-corked bottle. When filling in is to be done, apply some of the alcohol and ether mixture in the letters and, before it becomes dry, apply some bronze powder. The bronze powder can be purchased in various metals—bronze, copper, silver and resembling gold.

QUESTION No. 2197.—**Polishing After Plating.**—*I want to know how to polish an article, say a spoon, after plating. I have a motor polishing lathe, and after plating my articles satisfactorily I have trouble in getting a high polish on them. I can give a nice satin finish to my articles. Also tell me how to bright polish gold articles after they come out of the plating bath.* *A. W.*

ANSWER:—If silver or gold plated articles are to be finished after plating by buffing, then it is necessary to prepare the pieces before plating them, so they will have a fine finish. The articles should be highly polished. This, of course, can only be done after all scratches and abrasions have been removed. Do this by using polishing material suitable for the different articles to be polished. For spoons, the tripoli composition with a muslin buff will answer, or the black lead composition may be used for various metals. This is termed grease buffing, and should bring the articles to a good polish. After this they are ready for the plater, who should plate them in such a manner that the polish will not be destroyed by scratch-brushing or scouring. They should be cleaned in very strong boiling potash, and should be clean enough to plate without further scouring. The current for the deposit must be mild, so that a smooth, soft plate is the result, which will buff up very nicely. The buffing, after plating, should be done with cotton flannel buffs, and with the use of gold rouge, moistened with coal oil, or alcohol and water. The buff must be kept as clean as possible. Two buffs should be used—one for cutting down with a generous use of rouge, and the second with less rouge, for the finishing. The buffing should be done in one direction, which will produce a more satisfactory finish. The best finish for burnished silver is done by burnishing the articles after plating, then finishing with a finishing buff and washing out clean. Gold is polished with cotton flannel buffs and gold rouge in much the same manner as silver, washed out in strong soap suds, to which some ammonia is added, then rinsed in hot water and dried in boxwood sawdust. It must be remembered that the better and the cleaner the polish is before plating the better will the finish appear afterwards.

Fraser & Tubbs, Gladwin, Mich., have been succeeded by Fraser & Coan.

A Simple Method for Estimating the Quantity of Silver in Silver Plating Solutions.

(From the *Brass World.*)
(Continued from issue of Aug. 5.)

THE beaker is quite an essential part of the operation and a good one is necessary. The size used is known as the "No. 5 Griffin lipped beaker, low form." It is about five inches high and 3½ inches in diameter at the bottom. It holds about 25 ounces. The cost of the best grade of such a beaker is 40 cents.

As the beaker is heated, it is necessary that only the best quality should be used. We strongly recommend the Bohemian beaker, as these stand heating without breakage. The difference in price between a cheap beaker and one of the best grade is very slight.

A three-inch glass funnel is necessary for filtering the solution. This should not be ribbed, but of the plain variety. The filter paper on a ribbed funnel does not fit close to the sides, and, while useful for many

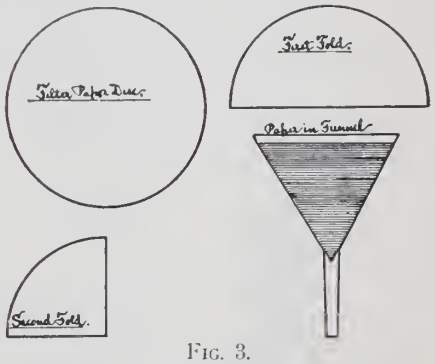


FIG. 3.

METHOD OF FOLDING FILTER PAPER TO FIT FUNNEL.

purposes, for this particular case it cannot be washed thoroughly.

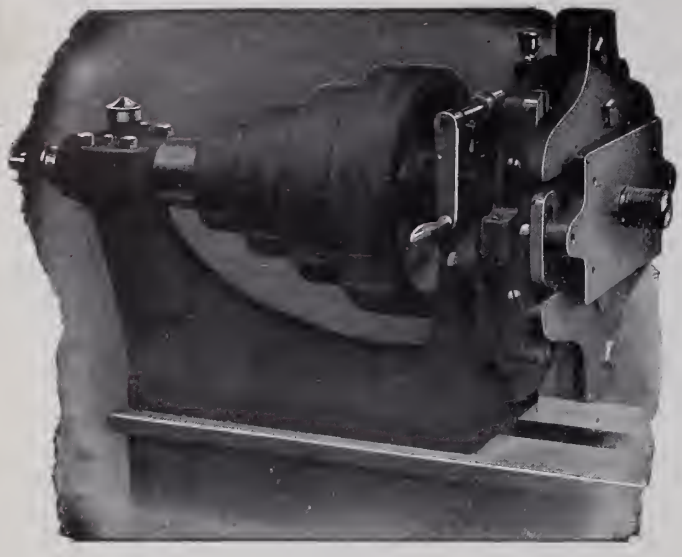
The filter paper need not be of any particular grade except that it should not be too thick. White paper is preferable, as it is pure and the precipitate on it is readily seen. The ordinary white filtering paper of commerce is suitable and is not expensive. One small piece only is necessary for each determination of silver.

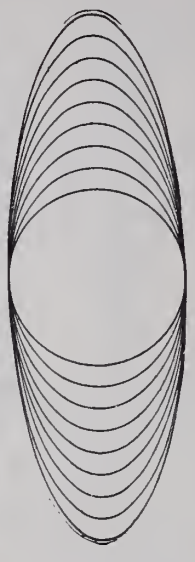
While the chemically pure muriatic acid is preferable, it is not absolutely necessary and the commercial acid may be used. As long as there is no silver in it (which there never is) it will answer. The pure acid, however, is so inexpensive that its use is to be recommended.

It is absolutely necessary that the chemically pure nitric acid be used. The commercial acid will not answer, as it contains chlorine that will interfere with the determination of the silver.

Zinc in shavings, chips, filings or other finely divided condition is needed. The best grade is the most satisfactory. Turnings are excellent. The granulated zinc is made by pouring molten zinc into cold water. The shot thus obtained are usually of varying sizes and the flaky pieces are the best. It matters not what the condition of the zinc is as long as it is finely divided. Large pieces take too long to dissolve. Those who are unable to obtain any other kind may use sheet zinc (perfectly clean) cut into small shreds.

The sulphocyanate of ammonium used





Our Oval Spinning and Turning Lathe

Our cuts show headstock of Lathe and variety of elliptics produced on same, retaining minor axis.

Write for our Catalogue of Spinning Lathes.

P. PRYIBIL,
520 W. 41st Street, New York

Importer and Manufacturer of
WATCH MATERIALS, TOOLS, JEWELERS' SUPPLIES AND OPTICAL GOODS

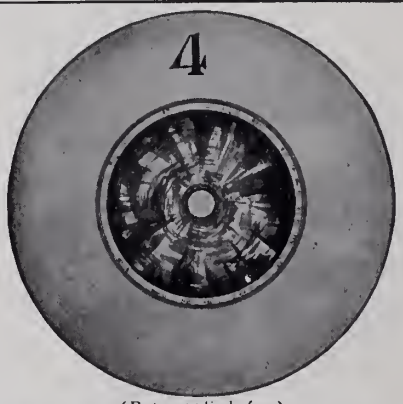


Bargains in **Engraving Blocks**

Prices on Application.

Fine Gold, Silver and Platinum always on hand.
Highest Prices paid for Old Gold and Silver.

A. ZAREMBOWITZ
250 East Houston Street NEW YORK



(Pat. applied for.)
Balance Hole Jewels Size of the hole numbered on setting. Saves time and duplication. You can order just what you want. If your jobber does not handle them, send to us. Made for all kinds of American movements.
Ruby and Sapphire, $1.25 per dozen
THOS. J. JUZEK & CO., Elgin, Ill.

A NOISELESS BLOWER



FROM **$16** UP

Takes up its own wear
Can't get out of order
Steady pressure
Large volume
The ONLY Blower for the Jeweler

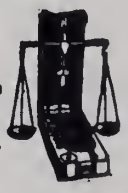
SENT ON TRIAL

SAND BLAST With Automatic Continuous Feed
$15 AND UP

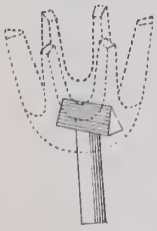
LEIMAN BROS. 62 JOHN ST. NEW YORK
145 BRILL ST., NEWARK, N. J.

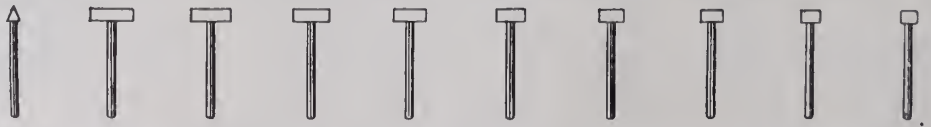


HERMAN KOHLBUSCH, Sr.,
ESTABLISHED 1859.
Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom, 194 BROADWAY, NEW YORK.
Send for Price List. Tel. 370 Cortland



CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.

Workshop Notes Department.

should be chemically pure. The sulphocyanate of potassium will not answer. If used the results will be inaccurate on account of the difference in the molecular weight.

Sulphocyanate of ammonium is also known as sulphocyanide of ammonium. In addition to this, it is called the thiocyanate of ammonium.

It must be pure and dry. As it usually occurs in commerce in a rather moist condition, it is necessary to dry it. To do this, spread a small quantity on a clean sheet of filter paper and allow it to remain exposed to the air for several hours or more. It should be so dry when in good condition that the crystals will not adhere to one another. The drying is quite necessary as moist material will not give as high a silver determination as it should. By spreading the sulphocyanate out upon the paper it will dry completely in a few hours. Dust and dirt must be kept out of it.

This is easily made. Take one ounce of chemically pure nitric acid and add one



Fig. 4.

ounce of water to it. Now dissolve in it all of the fine iron wire that it will take up. The acid should be present in an evaporating dish and the iron added to it little by little. When it will take up no more, filter it into a bottle. The black sediment in it is the carbon from the iron and should be filtered out through paper before using.

Weigh out 22 grams of the sulphocyanate of ammonium, previously dried, and place in the liter flask. Care must be taken not to lose any of it. Now fill the flask half full of water (distilled or rain water should be used) and shake until dissolved. Now fill the flask up to the mark with more water, insert the stopper or cork tightly and shake at least 10 times, allowing the liquid in the neck to run back each time. In this manner the solution will be thoroughly mixed. Now pour out into a clean, dry bottle supplied with a good cork or stopper. A bottle may be dried by inverting and allowing to drain over night. Label the bottle "Sulphocyanate Solution."

MEASURING THE SILVER-PLATING SOLUTION.

The silver-plating solution to be tested is placed in the left-hand burette shown in Fig. 1. The burette is previously rinsed with water and inverted to dry. The solution is poured in until it reaches over the zero mark of the graduation. The stopcock is now carefully opened and the solution allowed to run out into a bottle or other receptacle until the bottom of the curved line (called the meniscus) of the surface of the solution exactly coincides with the zero mark when the eye is held level to it. The solution which runs out in thus adjusting it should be thrown away.

The beaker is now placed under the burette and exactly 37.8 cubic centimeters (C. C.) are allowed to run out.

ADDING THE MURIATIC ACID.

To the beaker containing the 37.8 cubic centimeters of the silver-plating solution add four ounces of water (distilled or rain water should be used unless very pure water is had). The beaker should now be placed near an open window or in the air and two ounces of strong muriatic acid are added to it little by little to avoid violent frothing. The hydrocyanic acid fumes given off should not be inhaled, as they are very poisonous.

When all of the acid has been added, the solution is ready for boiling. Place the beaker on the asbestos and tripod as shown in Fig. 2 and heat by means of the Bunsen burner. Stir from time to time, particularly if the solution "bumps." The object of this warming is to drive off the hydrocyanic acid gas so that it will not be injurious while testing. When steam begins to come off (it need not actually boil), it is ready for the addition of the zinc.

ADDING THE ZINC.

Weigh out about half an ounce of zinc (the weight need not be exact) and add little by little to the solution in the beaker. It will be noticed that the acid precipitated the white chloride of silver, which, upon heating, collects in clots. As the zinc is added, the chloride of silver changes to metallic silver and hydrogen gas is given off. Do not add all of the zinc at once or the solution will be apt to boil over. A five-inch watch glass, which may be purchased for 15 or 20 cents, is useful for covering the beaker and preventing loss by spattering.

When all of the zinc has been added, the action should be allowed to go until it has all dissolved. When this has taken place the chloride of silver will all have been reduced to the metallic state. It now has a gray appearance and collects in clots. It is silver in a very finely divided condition.

FILTERING.

The zinc has all dissolved with the formation of chloride of zinc, while the silver is in the metallic condition. The chloride of zinc must be removed or separated from the silver, and this is done by filtering.

A piece of filter paper is cut out so that it is about 4½ inches in diameter. This is shown in Fig. 3 as the circle. It is then folded once in the form of a half circle and then into a quarter circle. The folds are then opened out so that it is in the form of a cone, when it is inserted in the funnel. The paper is held in the funnel with one finger and thumb, and wet with water while thus held. In this manner it will fit the funnel and not become loose. The paper should not reach clear to the edge of the funnel, but about one-eighth of an inch should be left. If it reaches above the top, washing becomes difficult.

The solution, while still hot (the hot solution filters better than a cold one), is poured into the funnel. If the rod is held in the left hand and the solution poured down into it from the beaker, splashing will be avoided. When the liquid has all run through, some water (pure water) is poured into the beaker and from there into the funnel. A wash bottle, which can be obtained from chemical dealers, may be used for hot water and the washing greatly hastened. This wash bottle consists of a flask fitted with glass tubes and a rubber stopper so that it may be directly heated like the beaker.

The beaker is rinsed with water at least six times and completely poured out. The solution in the funnel is allowed to run out completely before any fresh liquid is added. It makes no difference whether some of the silver remains in the beaker, as it is afterwards dissolved in it. When water has been poured into the beaker and from there into the funnel at least six times (more is better—say 10 times) in order to wash all of the chloride of zinc out of the silver, the filter paper and silver on it are placed back in the beaker.

The funnel, during the washing, may rest in a bottle or flask. If hot water is used, a flask is preferable, as a bottle is likely to break. See Fig. 4.

(To be continued.)

Producing a Brown Color on Bronze.

IT is not generally known that a very satisfactory brown color can be obtained upon both solid bronze and that which has been bronze plated by means of liver of sulphur. Much ornamental bronze work is now used finished in this manner.

The bronze to be so colored should be cleaned and then dipped into a *cold* solution of liver of sulphur, made by dissolving about one-quarter ounce of liver of sulphur in a gallon of water. The bronze should *not* be allowed to remain in the solution until it becomes black or the desired results cannot be obtained. When a dark-red color has been obtained, or one that is a light brown, immediately remove the article and immerse in water containing a very small quantity of muriatic or sulphuric acid to "set" the color. Then rinse in clean water and dry.

The surface will now have a peculiar shade of reddish-brown, and the real luster is obtained by scratch-brushing. In this manner the bronze is exposed upon the high lights, while the brown color remains in the background.

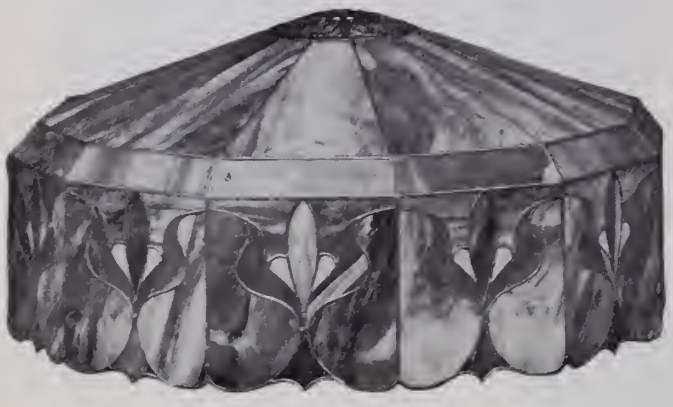
This finish, although quite simple and largely used, is not well known, and it is possible to obtain beautiful effects on bronze by it. When the liver of sulphur is too strong, a black color is obtained, or if the article is left in the solution too long the same effect is produced. On copper, liver of sulphur gives a black color, but on bronze it has a brownish shade, particularly if not carried too far and relieved by the scratch-brush.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .



3020—18 in. Diameter, Tophanger

UNIQUE ART GLASS AND METAL CO.

46 PARK PLACE, NEW YORK

Makers of High Grade

Art Glass Dining Room Fixtures

Lamp Shades, Electric Shades and Portables

CALL IN AND SEE OUR BEAUTIFUL LINE OF PRODUCTS AT POPULAR PRICES

Also an Elegant Line of

RICH CRYSTAL CUT GLASS AT FACTORY PRICES



7789-1 F 6830 S 7933-0 Pig. 7933-1 Liz.

WATCH CHATELAINES

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

TRADE R MARK

C. F. Rumpp & Sons

PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway

Mr. Jeweler: Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner Established 1870 **FANS** and Novelties for the Jewelry Trade **520-522 Broadway NEW YORK**

Established 1879 Manufacturer of

LOUIS W. HRABA **Fine Leather Goods**

29 East 19th St., New York Exclusively for the Jewelry Trade

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK.

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

The Pottery of Etruria as Shown by Numbers of Vases Found in Oft Rifled Graves.*

THE number of vases found in the cemeteries of Etruria is immense, and yet these spoils of the dead bear but a very small proportion to the multitudes still entombed.

Most of the vases disinterred have been discovered in tombs, but it has been conjectured that they were not originally intended exclusively for sepulchral purposes. Some probably were used as prizes at the national games or palæstric fêtes, or were given as nuptial presents or as pledges of love and friendship.

Many were articles of household furniture for use or adornment, and those containing wine, milk and honey were placed in tombs as offerings to the manes—that is, the souls or spirits of the dead, or served for the customary libations and feasts held at the sepulchre. Sometimes these vases were used to hold the ashes of the dead, but, as a rule, they were placed in the tomb together with other articles, like armor and jewelry, which the deceased prized in life.



A PERFECT AMPHORA. ARCHAIC ETRUSCAN AMPHORA. ETRUSCAN KYLIX.

The number of vases yielded by the cemeteries of Etruria is astonishing, the more so as almost all the tombs that contain them have been opened and rifled in bygone times. Robbers of tombs were common in ancient times in Greece, Egypt and Italy, and the Romans in the time of Julius Cæsar ransacked the sepulchres of Corinth and Capua for the sake of painted vases, which were more prized than gold and jewelry. But it often happened that either from ignorance or superstitious motives the violators of tombs neglected the vases in the search for precious metals, and the former were left in place, though generally broken to pieces.

The barbarians who overran Italy at the close of the empire plundered the tombs that had escaped the Romans, and their rifling was undertaken on so extensive and well organized a system that the tombs of the poor, which were known to contain no gold or jewelry, were left untouched. In fact, although it is extremely rare to find unopened the sepulchre of a person of prominence, the plain, unadorned tombs of the poor are almost all intact, and as many as 600 of them were discovered at Tarquinii a couple of years ago, in which not one vase was broken.

The fictile vases found in Etruria are so numerous that the art of their manufacture might be traced from them alone. Still, notwithstanding peculiarities of style and distinguishing characteristics of Etruscan pottery, antiquaries are divided in opinion as to its origin, and while some maintain that all the vases found in Etruria were imported from Greece and her colonies, others affirm that they were of local manufacture in imitation of the Greek.

The history of Etruscan pottery cannot be elucidated by ancient literature, as is the case with the Greek, for the reason that Etruscan literature is still a mystery, and hence, in the absence of historic records for guidance, the questions and doubts of antiquaries concerning the vases of Etruria must remain unsolved. Still, it cannot be denied that many Etruscan vases are purely Greek in character, and such a fact is easily explained when one remembers that the art of painted pottery originated in Greece and was developed later in Etruria and other parts of Italy.

A brief survey of a few technical facts respecting the mode of manufacturing vases is indispensable for a full comprehension of the subject. The art of working in clay does not exceed the intelligence of the rudest savage. The invention of the brick, which superseded the rude plan of plastering the hut with clay to protect it from the sun and storm, seems to have been the first step toward the fictile art which developed in later times when the forms of the physical world began to be modeled in clay.

Modeling in clay was soon superseded by sculpture in stone and metal. Clay was applied to the making of vases when the potter's wheel was invented, and the art advanced rapidly. The baking of clay in order to render it indestructible, the glazing of it to make it capable of retaining liquids, and its painting for decorative purposes, were successive and gradual developments of this art, which is undoubtedly one of the most ancient.

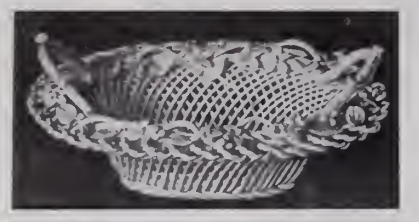
The wheel was a very early invention, yet the Etruscans modeled their vases with the hand and did not turn them on the wheel, which suggests the idea that their vases were imitations of metallic vases. Later they resorted to moulding; that is, they made a model from which they took casts in clay, which were subsequently baked.

The vases were painted when dry. Originally they were simply colored, but when a pattern was added the outline, previously traced on the wet clay, was followed by the painter, and the vase was then baked. Afterward all the details were scratched in with a pointed tool.

The coloring of vases varied according to the epochs in which they were made. Originally the figures were colored, but later the ground of the vase was painted while the figures were left in the natural color of the clay, and their muscles and finer portions of their outline were marked in a different color, generally a dark one.

After the paint had dried, a glaze was laid all over the vase. The receipt for making this glaze, which is so thin that it cannot be analyzed, is now lost. Hardly anything is known about the furnaces used by the Etruscans, as none has ever been discovered, but it has been plausibly conjectured

*From the New York *Sun*.



CROWN STAFFORDSHIRE PORCELAIN CO.

SUPERIOR line of English Bone China, in exclusive shapes and designs, especially adapted for the Jewelry trade—stock on hand ready for immediate delivery—in PLATES, TEAPOTS, COFFEEPOTS, SUGARS, CREAMS, MAYONNAISE BOATS, A. D. COFFEES, BOUILLONS, TEAS, TEA CADDIES, CHOCOLATES, LININGS, CHINA BASKETS and many other Fancy Pieces.

¶ Extremely varied assortment of rich, high-class VASES, reviving the early English and ancient Chinese productions.

WRITE FOR BOOKLET.

¶ Also a complete line of ARTICLES FOR SILVER DEPOSITING, in many new and novel shapes—in white and also in BROWN and COBALT BLUE—stock on hand for silver deposit work—ready for immediate delivery.



HUGH C. EDMISTON

SOLE AGENT FOR AMERICA

43 WEST 4th STREET, NEW YORK

The Pairpoint Corporation

NEW BEDFORD, MASS.

SILVER PLATE AND CRYSTAL CUT GLASS



ELECTROLIERS AND GAS PORTABLES

No. 920—Puff Prism and Fan.

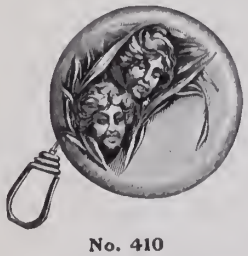
BRANCHES:
38 Murray Street - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

Photo. Book Loaned to the Trade on Application

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents

and upwards

With a Liberal Discount to the Trade

THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application 37 and 39 MAIDEN LANE, NEW YORK

A Crystaloid Sign will be sent upon request to dealers



S. MARTIN

Jewelry Auctioneer

205 Farwell Avenue
MILWAUKEE, WIS.

L. D. 'Phone, Lake 663

¶ I sell only for Jewelers who prize their standing for honesty and reliability — carry no stock of my own to sell.

¶ Refer to the Mermod, Jaccard & King Co., of St. Louis, Mo.; L. T. Combs & Co., Omaha, Neb.; L. Lechenger, Houston, Tex.; Rushmer Jewelry Co., Pueblo, Col.

Send for Book on

"How to Run an Auction"

hat the kilns had a tall chimney and an pen fire below.

Etruscan vases are generally regarded as belonging to three classes, which are distinguished as follows:

1. Egyptian, Phœnician or Babylonian, primitive Greek vases, particularly Doric. The figures in vases of this class are painted on the pale yellow ground of the clay, generally in black, sometimes in purple, white or crimson, and, as a rule, consist of representations of animal life adorned with annular bands, meanders, concentric circles and geometrical patterns. These vases are of high antiquity and are supposed to date as far back as 12 centuries before Christ. They cannot be later than 540 B. C., when improvements in metal casting marked a new era in ancient art.

2. Etruscan proper or Tyrrhene, though a more correct appellation would be Archaic Greek. The figures here are painted black on the natural ground of the clay, which is generally yellow warming to red. The flesh of women, the hair of old men, the devices on shields and a few other objects are painted white, the armor is sometimes purple, while crimson is occasionally introduced in draperies. The outlines, the muscles and the folds of drapery are marked by incised lines. The human figure forms the principal subject of design, and no vase belonging to this class, which is purely Hellenic both as regards subjects and inscriptions and extends from 540 to 450 or 440 B. C., is free from the severity of archaic art, though many of the conventional and constrained attitudes of the figures in earlier works are remedied. The subjects depicted are taken from the heroic cycle, deeds of Hercules or Theseus, events of the Trojan war, and similar episodes and fables from the Hellenic mythology.

3. The third class has been called perfect. The vases belonging to it are painted black, while the figures are left of the natural reddish color of the clay and the details are either marked with black lines or brownish red in the more delicate parts of the figures and drapery.

The vases of the third class belong to the finest period of Greek art, and they were manufactured from about 460 B. C. to 336, when the decline of the ceramic art began and metal vases were introduced in place of those of terra cotta. The subjects illustrated on these vases generally represent Greek myths or representations of Greek manners, and hence little or nothing is to be learned from them of the customs, manners, creed or traditions of the Etruscans. A few of these vases have polychrome figures on a white ground.

(To be continued in issue of Aug. 26.)

How the Wisconsin Jewelers Enjoyed the Outing During the Recent Convention at Milwaukee.

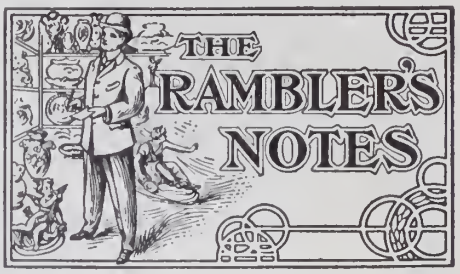
ALTHOUGH the members who attended the recent annual convention of the Wisconsin Retail Jewelers' Association, held in Milwaukee, spent a great deal of its time in the consideration of important features which in themselves were entirely new in the jewelry circles of the west, plenty of time was found for entertainment and merriment. One of the occasions which was termed a "jollification" affair by the visiting jewelers was the Wednesday evening outing to Pleasant Valley, or, as Milwaukeans are wont to call the place, "Blatz Park." Cars were taken by the jewelers and their lady friends to North Ave. in the city, where the entire party embarked in boats to the shade of the pleasure ground which is named after one of the amber fluid products of Milwaukee.

Here the annual banquet of the association was held and here the photographer caught the party just before they departed for a pleasant evening visit to Wonderland.



INTERESTING PHOTOGRAPH SHOWING MEMBERS OF THE WISCONSIN RETAIL JEWELERS' ASSOCIATION AT THE OUTING AT "BLATZ PARK" DURING THE RECENT STATE CONVENTION.

Watches and jewelry, valued in all at about $7,000, were stolen by burglars recently from the store of Alfonso Campbell, Toren, Mexico. The store is on the ground floor of the Iberin Hotel. A man applied for a room and was conducted to the one above the store. During the night he cut a hole through the floor and climbed down into the store where the jewelry stock was located.



ARTISTIC METAL SMOKING SETS.

THERE are some very handy smoking sets now being offered by dealers in New York which are very appropriate for the Summer and Fall seasons of the year, as they are especially convenient on the veranda. The best ones are made of dull-finished brass or bronze. The stands are shaped like a miniature table with long slender legs having a firm base so that the stand will not upset, and just the right height to come within easy reach when the smoker is seated. The stands are so light that they can easily be carried from one corner of the veranda to another and takes up very little room. On the top of one stand, which is hardly larger than a saucer, are fastened a match-box holder, a tiny candlestick and candle, an ash tray and a rest for a lighted cigar or cigarette. Instead of the top being flat some of the stands are bowl shaped, thus providing a depository for ashes, while the other conveniences are arranged around the edge on tiny metal supports.

*

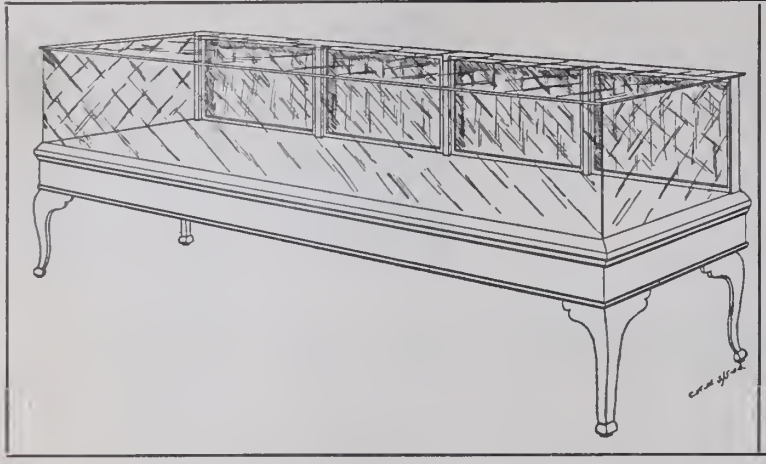
RICH PLATES AND VASES OF LIMOGES AND CHINA.

AT the salesrooms of Wm. Guerin & Co., 33 Park Pl., New York, is to be seen an attractive display of Limoges china, included in which are novelties especially suitable for the jewelry trade at this season. The line of service plates includes a pattern showing a heavy gold band about the edge, within which is a blue disk overlaid with gold. A separate ring of gold over the shoulder of the plate has leaf effect patterns in blue against the background formed by the gold work. Plates with border patterns in wreath and flower effects are also shown. Dainty receivers for use in a variety of ways, together with vases in a number of patterns, are shown. One especially attractive china vase is glazed a deep purple and has a band of gold at the top and bottom. On the body of the vase is a pattern design, showing flowers in gold.

THE RAMBLER.

Extensive improvements have just been made in the interior and exterior of the store of H. Spahr & Son, W. Russell St., Orangeburg, S. C. A new front has been added to the store and up-to-date cabinets and show cases have been installed.

Burglars recently broke into the store of McCulley Bros. & Sturdevant, Halsey, Ore., blew open the safe and escaped with several diamond rings and a small amount of cash. A tray of rings which had been placed on top of some books was overlooked. R. A. McCulley, the youngest member of the firm, was absent on a wedding tour with his bride at the time of the robbery.



"FOR A QUARTER OF A CENTURY"
We have been manufacturers of
High-Grade Jewelry
Fixtures
Correspond with us before placing your orders
ALEXANDER H. REVELL & CO.
Rees, Dayton, Eastman and Hawthorne Streets, Chicago, Ill.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.
MATHEY BROS., MATHEZ & CO.
Send for Price-list. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

L. LELONG & BRO.
GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.
S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.
Prompt attention given to Gold and Silver Bullion.
SMELTING FOR THE TRADE

JOHN AUSTIN & SON

Assayers, Refiners and Smelters
74 & 76 Clifford Street PROVIDENCE, R. I.
We Do Our Own Smelting.

CROUCH & FITZGERALD

Jewelry Trunks and Cases
177 Broadway, Bet. Cortland and Dey Sts.
688 Broadway,
723 6th Ave.,
New York.

CRUCIBLES.

Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street, NEW YORK.


CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.
L.D. TEL. 2072 L. Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier, Undercut Work, Statuary.
AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N. J.

PATENTS
obtained on inventions and designs. Trade-marks, prints and labels registered.
R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D.C.

WORKSHOP NOTES
For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.


E. J. FORD, Jewelry Auctioneer
I have had 25 years' experience selling exclusively for the Jewelry trade. I can refer to any Wholesale Jeweler of Pittsburgh, Pa., Dunkirk, N. Y., and several of Buffalo, N. Y., also more than 200 Jewelers for whom I have made successful and profitable sales.
If you want up-to-date service write to me, and if you engage me to conduct your sale you will get a square deal. All correspondence strictly confidential and promptly attended to.
I SELL YOUR GOODS ONLY
OFFICES
BUFFALO, N. Y.: 300 Riley Street PITTSBURGH, PA.: 3 Smithfield Street

LEES & SANDERS,

FROM THE SWEEP PRODUCER DIRECT
TO THE UP-TO-DATE SMELTERS

SWEEP SMELTERS,
BIRMINGHAM, ENG.

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c.

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.	14 K. 66c. per dwt.
10 K. 50c. " "	16 K. 74c. " "
12 K. 58c. " "	18 K. 82c. " "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N. J.

20 Years

H. E. GLENDORE & CO.

903 HEYWORTH BLDG., CHICAGO, ILL.

20 Years

Do You Want MONEY In Your Cash Box?

READ!!

We guarantee you against loss; your reputation remains the same after we finish. We never misrepresent the quality, and you can always depend on us to fill our engagements. We will make your sale and POSITIVELY GUARANTEE that our NEW SYSTEM will produce the required results. Wire or write for date.

A $40,000 SALE

To My Brother Jewelers:
My sale, which was conducted by H. E. Glendore & Co., was one of the most pleasant surprises of my business career, surpassing all my expectations. Yours,
A. KAEMPFER,
146 West Madison St., Chicago.



A $20,000 SALE

To anyone seeking the service of a first class auctioneer, I can sincerely and truthfully recommend Mr. Glendore, who has made a friend of myself, and his entire attendance, and is a hard worker for his employer, who made good margins on his sales, and highly satisfactory to me. This sale was a surprise. I beg to remain most friendly.
JOE FRIEDLANDER, Memphis, Tenn.

A $7,000 SALE

I moved to Amarillo, Texas, and opened there Dec. 15, 1907. Mr. Glendore made my sale the following month (January), opening sale Jan. 11, 1908, selling over $7,000 and averaging 5 per cent. profit, under the most difficult circumstances. Many thanks to him.
E. I. PITTMAN & SON

A $10,000 SALE

My sale made in last month, February, 1908, by H. E. Glendore and M. L. Jalonack, was in every way satisfactory. My guarantee with them was for them to get me 80 cents on the dollar. But they made my stock bring me dollar for dollar, above expenses.
H. L. MORRISON, Pittsburg, Kan.

The auction sale you made for us was a great success. It was a good business proposition. We cordially recommend you.
RAINES BROS., Maryville, Mo.

The sale you conducted for us was in every way satisfactory to us and our patrons.
J. H. WUERTH & SON,
Leavenworth, Kan.

Write for Our Special Terms
Will Pay Cash for Your Stock



A. L. GOTTLIEB

We Have Made the Auction Business a Lifetime Study

¶ Our past record proves our ability.

¶ We guarantee good profits.

¶ We do all in our power for the benefit of our employer.

¶ Very best of references and newspaper notices given in correspondence.

¶ We pay the highest cash price for jewelry stocks

¶ Our terms most reasonable.

GOTTLIEB, O'NEIL & CO.

AUCTIONEERS

Suite 400-1-2 Boyce Bldg., CHICAGO, ILL.

Established 1885 Tel., Rand 1254



H. C. O'NEIL

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, AUGUST 19, 1908. Vol. LVII., No. 3.



World's Trophy Awarded to Winner of Typewriter Speed Contest.

(*See Text on Page 45.*)

ALVIN SILVER

Our New Pattern of Sterling Silver Flatware

THE "EVANGELINE"



A pattern of the old Colonial period
Plain, substantial and good

Wherever it has been seen it has met with immediate favor, and is certain to become a standard family pattern of great popularity.

Anyone who wants an attractive, serviceable pattern that will always be in good taste for all occasions, will appreciate

THE "EVANGELINE"

A more moderately priced pattern than one would imagine—Teas from $11.00 to $19.00 a dozen—subject to regular catalogue discount.

Made in full line, fancy pieces and cutlery.

When our salesmen call, ask to see

THE "EVANGELINE"

ALVIN MFG. CO.

Silversmiths

NEW YORK

The Election of Candidates is largely due to what they have done in the past, what they promise to do in the future, and what the majority of voters think is best for the country.

If an Election of Gold Filled Watch Cases was taken—on these lines, the three Candidates that would carry the day would be—

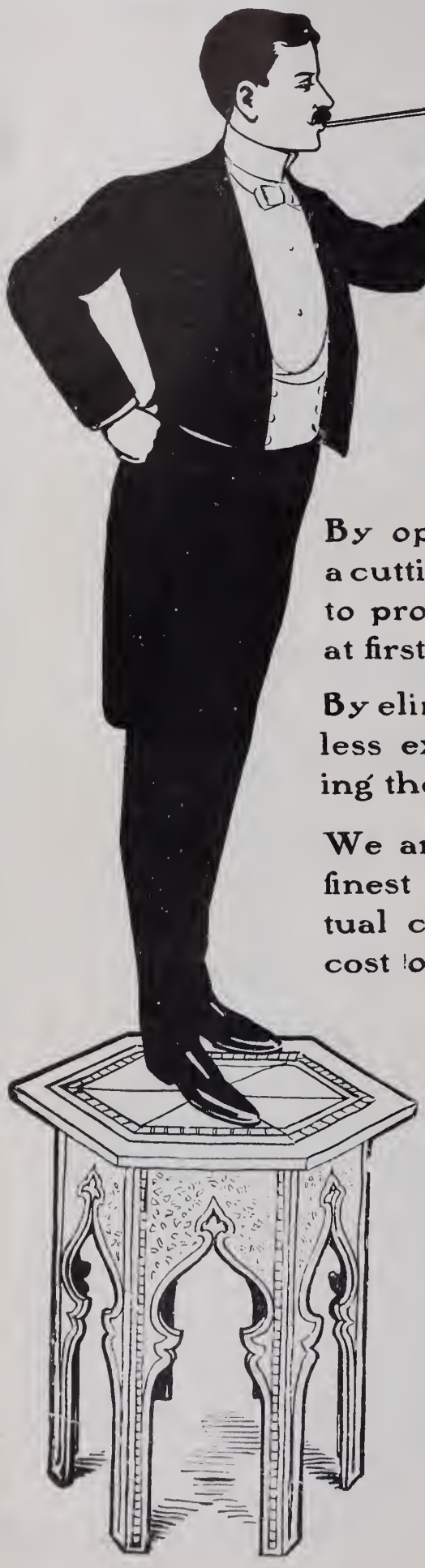
Fahys "Permanent"
Fahys "Bristol" and
Fahys "Montauk"

The three best cases in each grade.

Their past is known with favor, their future is guaranteed by the house of Fahys, and with judicious recommendation the retail jeweler can carry the country with Fahys' Cases when a vote is taken on filled cases.

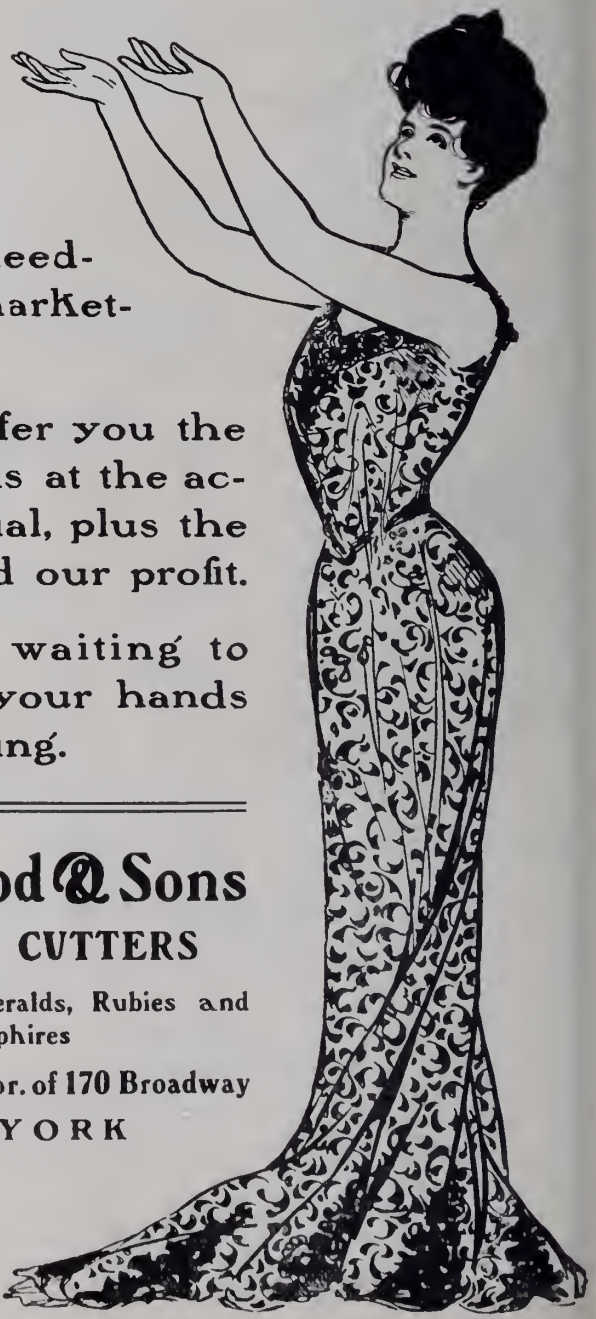
JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



J.R. WOOD & SONS DIAMONDS

A Full-Blown Success



By operating a cutting factory to produce goods at first cost.

By eliminating all needless expenses in marketing the goods.

We are able to offer you the finest cut diamonds at the actual cost of material, plus the cost of cutting and our profit.

They are waiting to drop into your hands for the asking.

J. R. Wood & Sons

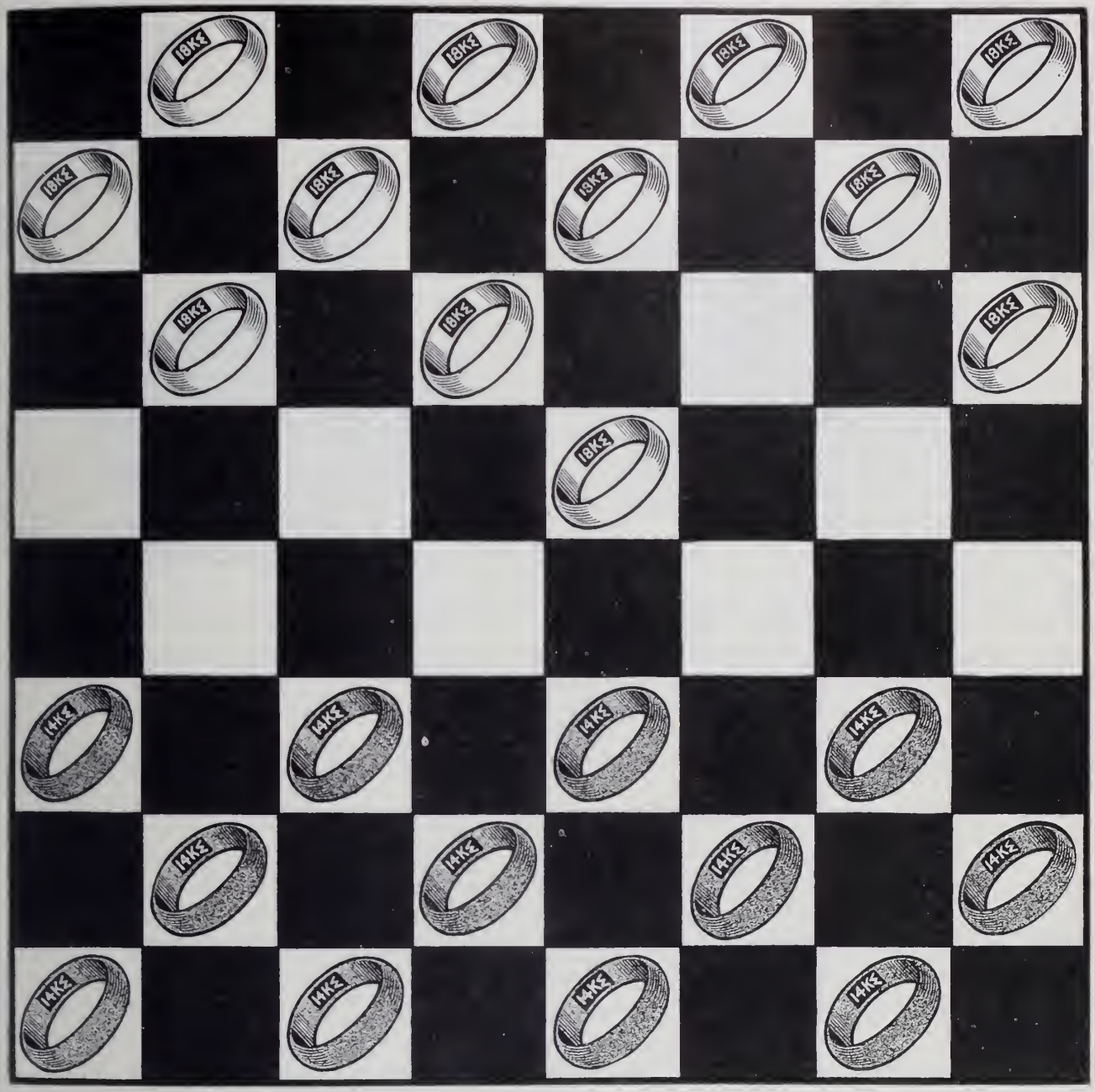
DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane, Cor. of 170 Broadway

NEW YORK

AN OLD FAVORITE



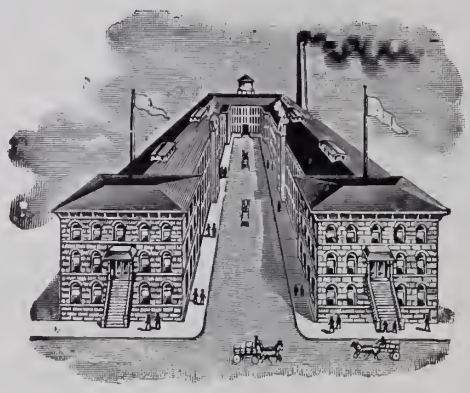
Some want 18Kt. wedding rings, and some want 14Kt. We have them—all weights, shapes and sizes. The best rings made, and for the least money—small wonder they are the favorite wedding rings.

J. R. WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Corner of 170 Broadway NEW YORK

S. O. BIGNEY & CO.





MIRROR FINISH

is the name which has been given to S. O. Bigney & Co.'s

HIGH GRADE GOLD-FILLED CHAINS

on account of the beautiful finish. After the links are soldered the gold is somewhat porous. In order to get a perfect finish, the only method known to the art is the method of burnishing. This we apply to our chains. It closes the pores, hardens the surface, gives the mirror finish, and will add one-third to the wearing life of the chain. This method makes for durability and excels all other processes of hardening finish.

Every retailer should have a good stock of our high-grade, gold-filled, mirror-finish Chains, Fobs and Bracelets.

We Make Bracelets of Every Description

Oval and Square, Side Swing and Hinge, beautifully finished and embossed. Pleasing to the eye, and rapid sellers.

Office and Factory, Attleboro, Mass.

New York Office, 3 Maiden Lane



Flat Belcher ring as received with claws badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that helps to make your business profitable.

WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

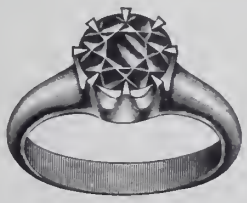
47 John Street
New York

TWO WONDERFUL SHOPS

57 Washington Street
Chicago



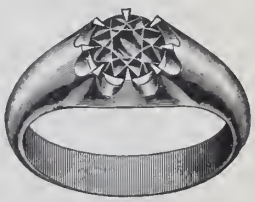
Tiffany ring as received with worn off claws. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

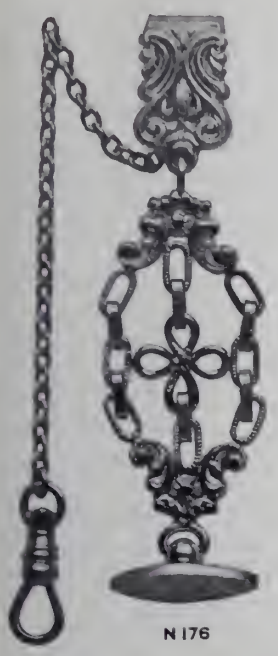
NEW YORK
Maiden Lane

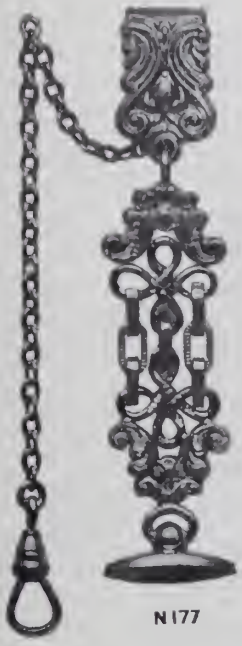
STAR WATCH CASE CO.

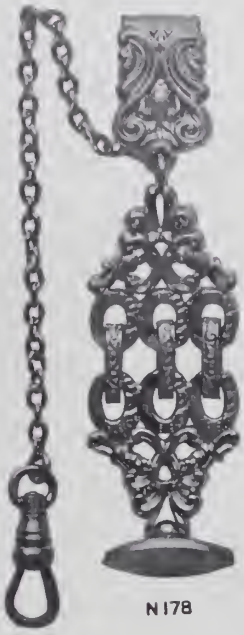
LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY

The Original Austin Pony Fob


N 176


N 177


N 178


N 179


B 5111.


B 5109.


B 5106

No. 1. It is New, Neat, Practical, Inexpensive and Durable, a combination of facts which makes the Austin Pony Fob as much of a necessity to a well-dressed woman or man as the watch upon which it is fastened.

No. 2. The signet bottom on the Pony Fob works on a pivot, showing the initials on same when hanging in position from belt or pocket.

No. 3. The New Austin & Stone Pony Fobs are now being shown by the jobbers. If your jobber does not handle them, write to us and we will put you in touch with a live jobber.



IF FOR ANY REASON THIS CHAIN IS NOT SATISFACTORY TO THE PURCHASER IT CAN BE RETURNED TO THE MAKER AND A NEW CHAIN WILL BE GIVEN IN EXCHANGE.

AUSTIN & STONE, Inc.
Attleboro, Mass.

AUSTIN & STONE, Incorporated

ATTLEBORO, MASS., U. S. A.

The Railroad Watch



16 Size—Bridge Model 18 Size—Full Plate

THE HAMPDEN WATCH CO., Canton, Ohio

A HIGH GRADE CATALOG

Illustrating Goods handled by you Arranged to suit your Local Conditions

IS BOUND TO INCREASE YOUR BUSINESS



STORE OF WM. C. ALEXANDER, SALIDA, COLORADO.

READ OUR CUSTOMERS' LETTERS

(Extracts from letter.)

Salida, Col., Jan. 22d, 1908.

The Arnstine Bros. Company,
Cleveland, Ohio.

Dear Sirs: Replying to your inquiry of recent date will say that I am satisfied that my Holiday business was materially increased by the use of your Catalogs. Notwithstanding the "Financial Flurry," trade in December was GOOD, far beyond expectations, and I am glad to give your Catalogs credit for the largest portion of it. I am ready to place my order for your 1908 Catalog. With best wishes for a prosperous year in 1908, I am,

Respectfully yours,
W. C. ALEXANDER.

This firm used The Arnstine Bros. Company Catalogs in 1907, and again placed order for 1908.

Altoona, Pa., Jan. 20, '08.

The Arnstine Bros.
Company,
Cleveland, Ohio.

Gentlemen: — Enclosed find check in full to date. Please receipt statement and return. In regard to Catalog and your treatment of me, it is very satisfactory, I am sure. Wishing you a prosperous year, I am,

Respectfully yours,
CLAYTON G. BRENNEMAN.

This firm used The Arnstine Bros. Company Catalogs in 1907, and has again placed an order for 1908.



STORE OF CLAYTON G. BRENNEMAN, ALTOONA, PA.

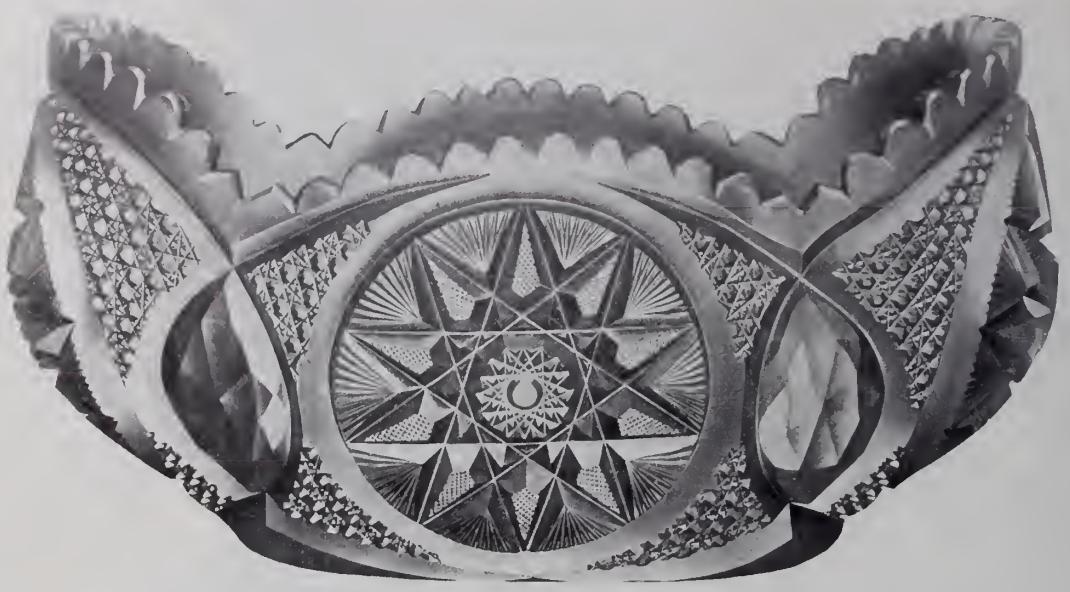
We have Salesmen in every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method, or WRITE US FOR SAMPLES AND PARTICULARS

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY



No. 178—"JEWEL" BOWL

No dealer, when in New York, should neglect to visit our enlarged warerooms and inspect our line. Our American Rich Cut Glass, Fine Sterling Silver and well-known Silver-Plated Ware invite your critical inspection.

The quality of our goods is recognized by the trade everywhere, while our facilities for offering a wide variety are exceptional because of the number of our plants engaged in producing the highest grade of goods.

OUR FACTORIES

THE BARBOUR SILVER CO.,
Factory A,
Sterling and Plated Hollow Ware.

THE DERBY SILVER CO.,
Factory B,
Plated Hollow Ware.

THE HOLMES & EDWARDS SILVER CO.,
Factory C,
Sterling Inlaid, Plated and Unplated Flat Ware.

MERIDEN BRITANNIA CO.,
Factory E,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

THE MERIDEN SILVER PLATE CO.,
Factory F,
Plated Hollow Ware.

THE WM. ROGERS MFG. CO.,
Factory H,
Plated Flat Ware.

ROGERS & BROTHER,
Factory J,
Plated and Unplated Flat Ware.

THE ROGERS & HAMILTON CO.,
Factory K,
Plated Flat Ware.

SIMPSON, HALL, MILLER & CO.,
Factory L,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

WILCOX SILVER PLATE CO.,
Factory N,
Sterling and Plated Hollow Ware.

THE WATROUS MFG. CO.,
Factory P,
Sterling and Plated Hollow Ware.

THE MERIDEN CUT GLASS CO.,
Factory T,
Rich American Cut Glass.

International Silver Company

9-19 MAIDEN LANE 18-22 JOHN STREET

(Fulton Street Subway)

NEW YORK

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEW YORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, AUGUST 19, 1908 Vol. VI. No. 13

A PERSONAL INVITATION

We most cordially invite all retail Jewelers to attend our SIXTH ANNUAL EXHIBITION which will open at our offices on August 24th. In order to comply with the unprecedented demands of a large number of Jewelers in various parts of the country for an opportunity to view our exhibit, we are compelled to extend this display beyond the time originally set, and shall therefore continue our EXHIBITION on Monday, August 31st and Tuesday, September 1st.

Whether you have visited our former displays or not, do not miss this one. We have taken great care in the production of goods to meet present-day demands, and it will be a revelation to many to note the great changes which have taken place in up-to-date Diamond Mounted Jewelry.

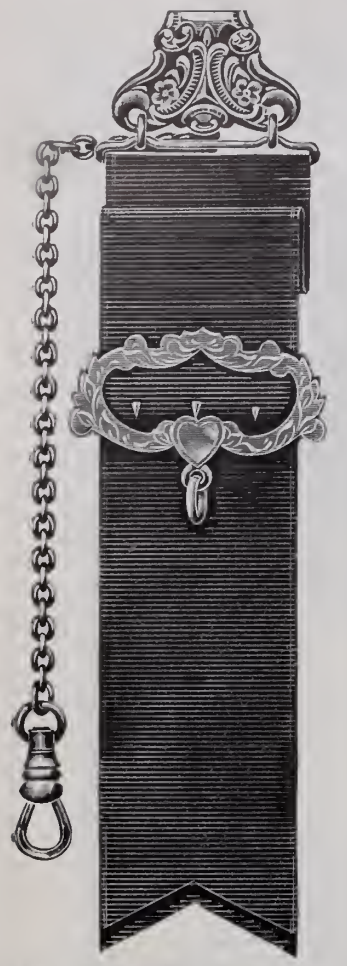
Wire or write if we can be of service in securing for you proper hotel accommodations.

POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."



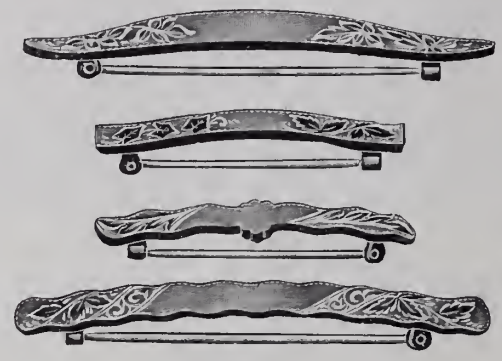
SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed

FACTORY - - - - ATTLEBORO, MASS.



Silk Fobs, Vest and Guards
Lace, Veil, Chatelaine and Brooch Pins
Ear Rings Crosses
Link and Lever Buttons
Studs and Pin Sets

FOR SALE BY ALL JOBBERS

Ask Your Jobber for S. & C. GOLD FRONT GOODS





Features of Our Line

The **Unique, Artistic** and **Unusual,** together with **Superior Quality, Best Workmanship** and **Perfection in Finish.**

COMBS

Over 500 Designs.

Fine gold filled mountings, comprising all the popular finishes and stones.

This is undoubtedly the finest line of mounted combs in the market.

We Manufacture in **Gold Filled** and **Sterling Silver, Brooches, Hat Pins, Combs, Handy Pins, Waist Pin Sets, Barrettes, Scarf Pins, Veil Pins, Links, Buckles, Sash Brooches, Bracelets** and **Necklaces.**

C. RAY RANDALL & CO., North Attleboro, Mass.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street



A NEW WHITING PATTERN

The "Madam Jumel"

The Whiting Company's new pattern, the "Madam Jumel," while thoroughly Colonial in its general simplicity of line and reticence of ornamentation, suggests in its pervading grace the spirit of the late 18th Century French Neo-classicism.

It is entirely appropriate, therefore, that a pattern displaying these characteristics should be associated with the name of one who, during Revolutionary time and later, was historically prominent as a social link between her own countrymen and their French sympathizers.

The "Madam Jumel" is produced in a complete line of spoons, forks and fancy flatware, and will be ready for delivery September 15, 1908.



WHITING MFG. COMPANY

Silversmiths

Broadway and Nineteenth Street

New York

San Francisco, Cal.
717 Market St.

TRADE W MARK

STERLING

HERE IT IS AT LAST!



Just what you **have** been looking for and have had calls for time and again. A **German Silver** Wrist Bag with a **Soldered Mesh.** Somewhat higher in price than the unsoldered mesh? Of course! But you can now sell a bag that will not break and one you can guarantee. Twelve patterns, 4", 5", $5\frac{3}{4}$", 6", $6\frac{1}{4}$" widths.

We are still headquarters for high grade Sterling Silver Bags, and have also added a line of Change Purses.

Our goods are made on honor; we believe with Ruskin that "A composition for cheapness, and not for excellence of workmanship, is the most frequent and certain cause of the rapid decay and entire destruction of arts and manufactures."

R. BLACKINTON & CO.

Established 1861 TRADE MARK **SILVERSMITHS**

New York Office
15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.



TRADE MARK.
STERLING 925/1000

THE EXCELLENCE OF SMITH SILVERWARE



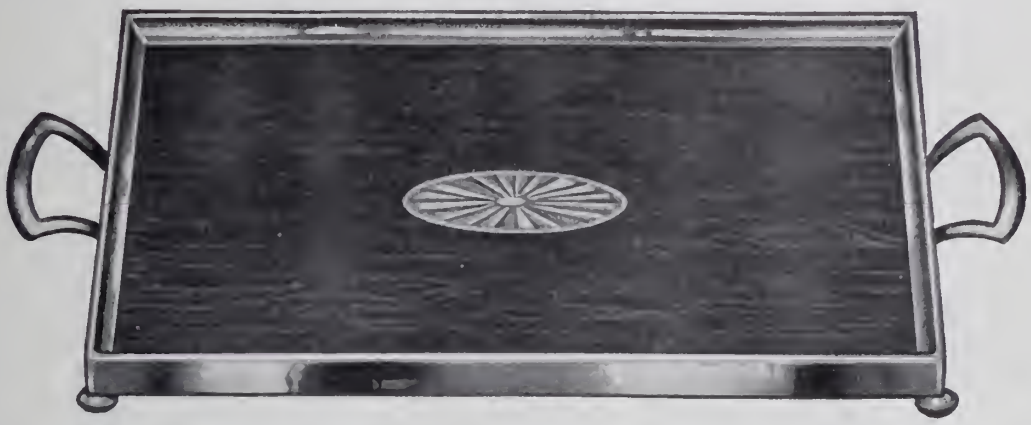
TRADE MARK.
STERLING 925/1000

Is not confined to its beauty in design and finish but to the general skill and workmanship that enters into the making of every piece of Flatware, Hollowware or especially designed products. Originality, quality, and material have gained for this Company an enviable reputation throughout the entire trade.

FRANK W. SMITH CO. Manufacturers of Sterling Silverware GARDNER, MASS.

STERNAU MAHOGANY TRAYS

Are excellent for the Summer and Fall trade



Highly ornamental, made in round, oval and oblong shapes, fitted with nickel-plated, old brass, and silver-plated rims and handles.

Prices and Catalogue of the different styles mailed on request.

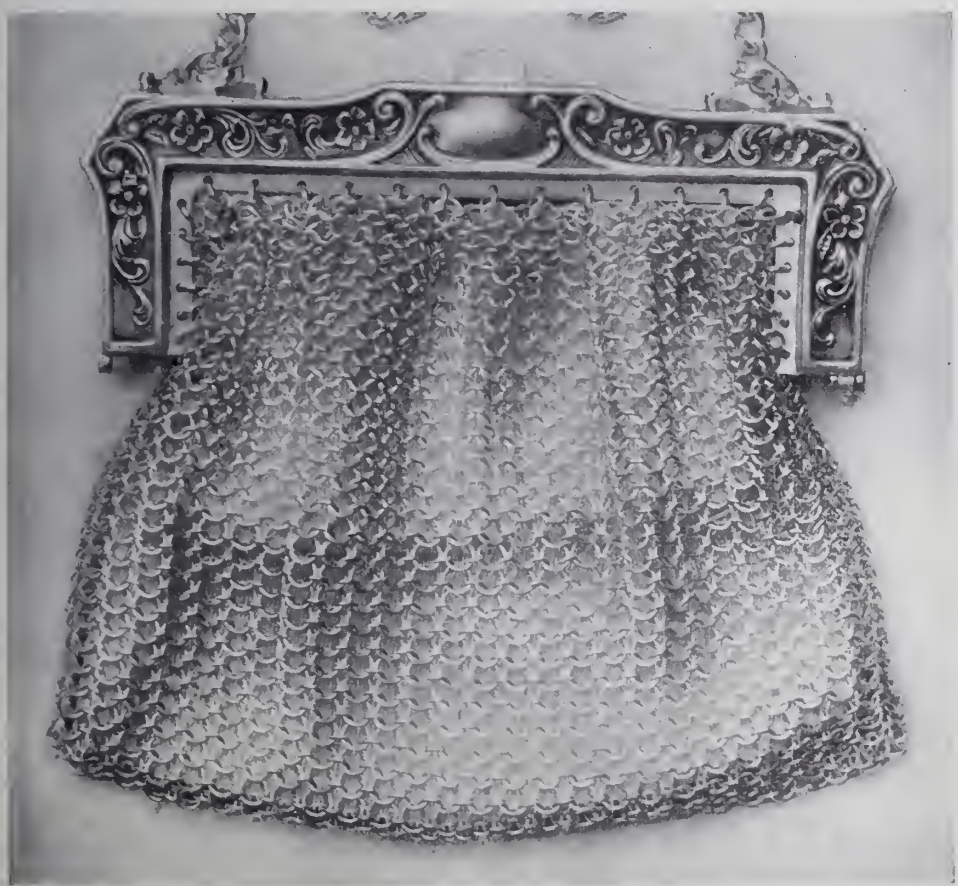
S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines Candlesticks, etc.

NEW YORK SHOW ROOMS
Broadway cor. Park Place
Opp. Post-Office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co. MASS.

New York Office
7 Maiden Lane

Chicago Office: Room 405, 103 State St.

BATES & BACON

Attleboro, Massachusetts

MAKERS OF

High Grade Gold Filled Chains, Lockets and Bracelets



The "WINNA" Bracelets

Strongest Secret Joint and Catch on the Market

New Corrugated Bracelets

Nothing like them on the market.

NOTICE

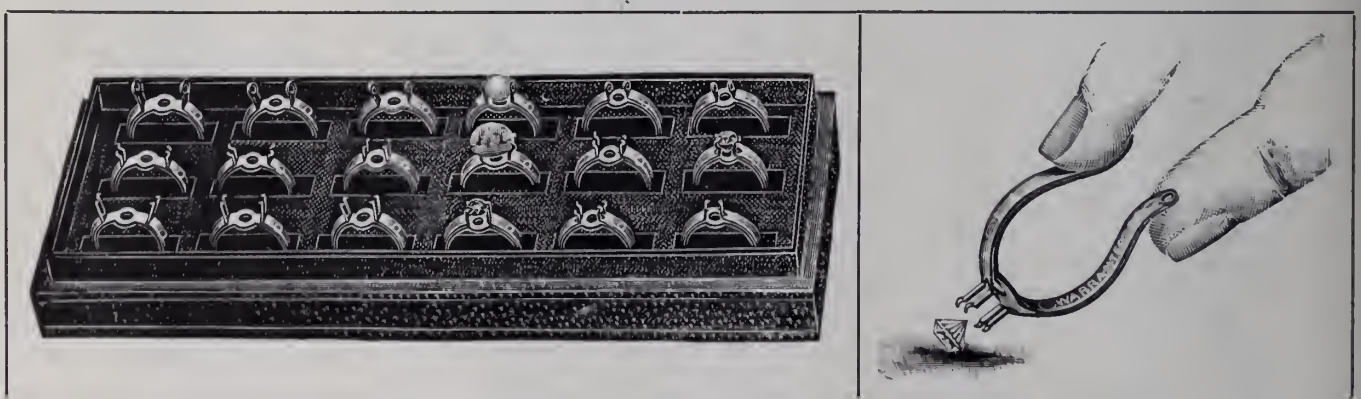
We are equipped to make any size Oval-Shaped Bracelet in Joint and Catch.

NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street



ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT



THEY ARE MONEY-MAKERS AND MONEY-SAVERS

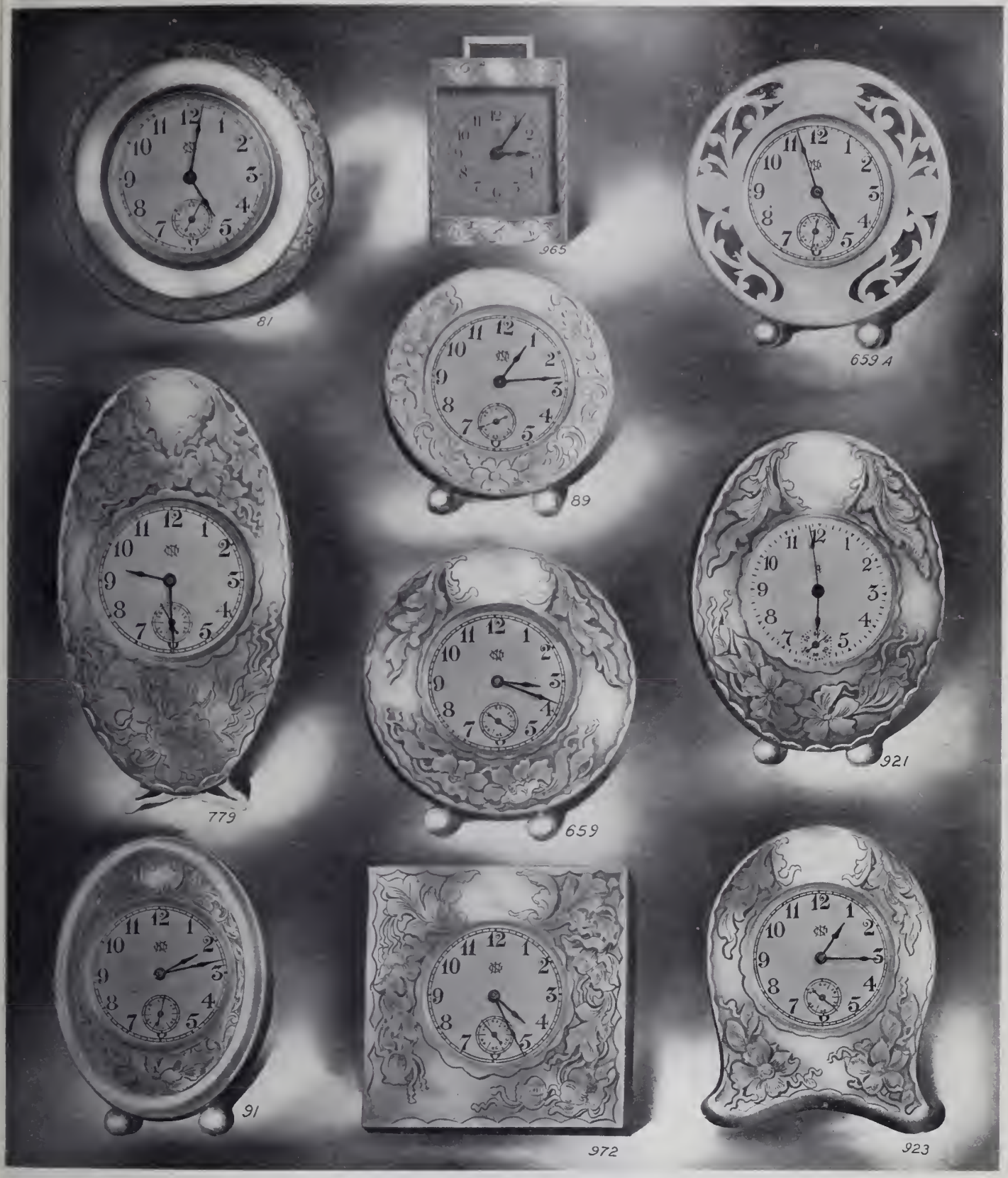
UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be ***decreased,*** as you need not mount them up in expensive settings. Your sales will also ***increase*** by being able to exhibit unmounted stones. The prices are ***low*** enough to induce you to buy them and ***save*** you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of	**18 (full set),**	**in box,**	**$6.00**
"	" 12	" "	4.00
"	" 9	" "	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York — **Selling Agents for United States and Canada**



Exceptionally Good Values
Sterling Silver

DRESSER CLOCKS

Movements Guaranteed

Net Prices:	Plain	Eng. or Etched		Plain	Eng. or Etched
No. 81	$3.00	$3.75	No. 659	$4.00	$5.00
No. 965	4.25	4.75	No. 921	3.75	4.50
No. 659a	4.00	—	No. 91	3.50	4.25
No. 779	5.00	6.50	No. 972	5.50	6.50
No. 89	3.25	4.00	No. 923	3.75	4.50

Illustrations ¾ Actual Size

Specialist in Silver Deposit Ware, Sterling Silver Photo Frames and Sterling Novelties

I. N. DEITSCH, Inc.

15 E. 17th STREET, NEW YORK

THE NEW BRIGGS SNAP

PATENT APPLIED FOR

The Snap is ¼ size of cut



SIMPLEST, STRONGEST, SAFEST
NECK CHAIN CLASP ON THE MARKET

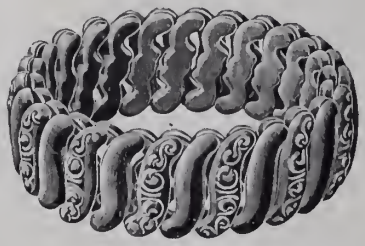
¶ Accidental disengagement is impossible, yet it is easily disengaged when desired. The peculiar construction permits the ball to swivel in the loop thereby preventing the kinking of the chain.

ASK FOR THIS SNAP ON YOUR NECK CHAINS

THE D. F. BRIGGS COMPANY
ATTLEBORO, MASS.

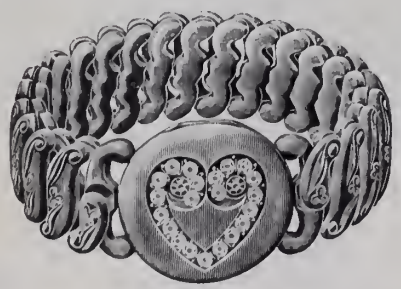
NEW YORK OFFICE 180 Broadway | CHICAGO OFFICE Heyworth Bldg. | ST. LOUIS OFFICE Mermod & Jaccard Bldg. | LONDON OFFICE 118-122 Holborn, E. C.

The American
EXTENSION
Queen Bracelets



706—Half Chased

Superior in Quality, Workmanship and Finish

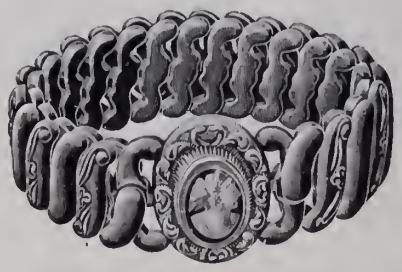


785—Roman Round Locket, 21 White and 2 Ruby; Heart Shape.



754— 7-Bar, Ruby and White
755—26-Bar, Ruby and White
756— 7-Bar, Olivene and White
757—26-Bar, Olivene and White
758— 7-Bar, Sapphire and White
759—26-Bar, Sapphire and White

Your Jobber can supply you with these upon request



720—Small Oval Cameo Signet

Exclusive

HANSEN-BENNETT CO., Manufacturers, Attleboro, Mass.



We opened up on August 10th

ready for business, and will attend to orders and mail that have accumulated during our annual vacation as rapidly as possible.

¶ We will ask our customers' indulgence for the first few days, as many will want to be served all at once.

FONTNEAU & COOK CO.

CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.

THE "LEONES" SEPARABLE LINK CUFF BUTTON



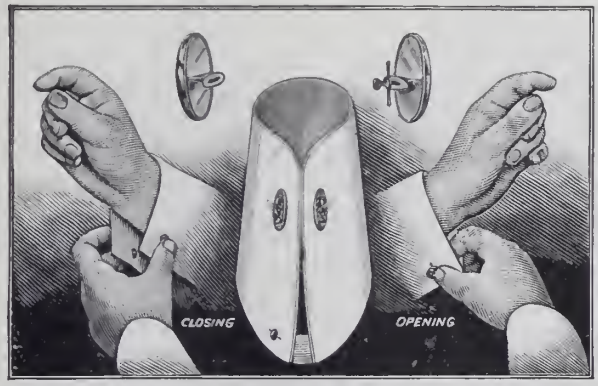
The Edges of the Cuff Are Held Absolutely in Place.

It has no springs to get out of order and with one finger can be fastened or unfastened without soiling or touching the cuff.



Made of Heavy Gold Filled Stock in 12 Styles





PATENTS PROTECTED BY THE PATENT TITLE AND GUARANTEE CO. NEW YORK



The Latest and Only Practical Separable Link on the Market.

Every Jobber is Showing It.

Ask to See It.





MANUFACTURED BY

C. D. LYONS COMPANY, Attleboro, Mass.

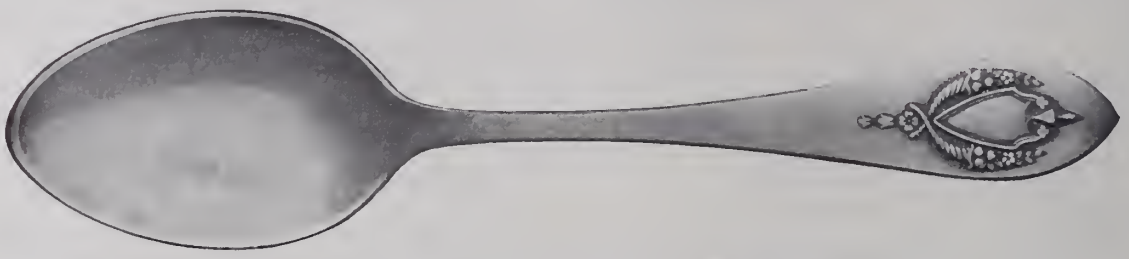
ORDER THROUGH YOUR JOBBER

Ye COLONIAL "THREE GRACES"

STRENGTH, BEAUTY and SIMPLICITY
are harmoniously combined in

Ye MOUNT VERNON PATTERN

STERLING SILVER TABLEWARE



Made in ye Silver Shop at GREENFIELD, MASSACHUSETTS

Ye PATTERN THAT IS MAKING
Ye ROGERS, LUNT & BOWLEN CO. FAMOUS

Write for Catalog

TRADE MARK R&L BCo STERLING



If Your Roof Leaks

You wouldn't go to a doctor, would you?

We are specialists in Bags and Purses; that is why we say right here that, having many years' experience in manufacturing Bags and Purses, we are showing a better line than ever before.

Come in and talk it over.

Codding & Heilborn Co.

Manufacturers of
BUCKLES, PURSES, NOVELTIES
3 Maiden Lane - - New York
FACTORY: NORTH ATTLEBORO, MASS.

THE WILLIAM B. KERR CO.

Specialists in Small Wares and Novelties in both Gold and Silver

Comprehensively Complete Lines of

Toilet Ware	Cigarette Cases	Purses
Photograph Frames	Match Boxes	Card Cases
Children's Wares	Pocket Knives	Vanity Cases
Loving Cups	Eye Glass Cases	Miniature Cases
Desk Furnishings	Spectacle Cases	Belt Buckles
Cigar Cases	Hat Pins	Shoe Buckles

Members of the Jewelry Trade are cordially invited to visit the New York Office of the Company

Factory and General Office, NEWARK, N. J.

320 Fifth Avenue, CORNER OF 32nd STREET

ANNOUNCEMENT

Pryor Manufacturing Company

527 Fifth Avenue (Day and Night Bank Building)

We are now in our new quarters and invite the out-of-town jewelers to make it their headquarters while in New York. We also wish to announce that we have made many new novelties for the Fall business. See our line of novelties before buying elsewhere, also our

Mesh Bags, Purses, Card Cases, Vanity Boxes, Picture Frames

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NPC Mark.

NEW YORK OFFICE
527 Fifth Avenue

O&B

STANDS FOR THE BEST

ASK YOUR JOBBER FOR

O&B Line **GOLD RINGS,** Brooches, Scarf Pins, Veil Pins, Baby Pins, Earrings, Studs, Mountings

OB A Line Extra Fine Seamless Gold Filled Wedding **RINGS**

Registered Trade-Mark.

Line Superior Quality Seamless Gold Filled Fancy **RINGS**

OSTBY & BARTON CO.

PROVIDENCE - - RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET



HARRISON

Silk Umbrellas

and

Walking Sticks

Are made for the Jewelry Stores. They appeal to people wanting the exclusive in design and finish.

W. W. HARRISON CO.

Makers of

Umbrellas and Walking Sticks

of the Better Sort

Established 1876 1149 BROADWAY NEW YORK



THE wearing of elk teeth has been sanctioned by the Grand Lodge and consequently there will be a decided renewal of the demand for these unique charms. You can now push the sale of same and we can supply them in great variety.

The Order also adopted an official design for use on Lodge stationery, etc.; and we have worked out this design in buttons and charms. While the members are not restricted to wearing any special pattern, this is the newest in Elk Goods, and you should have some to complete your stock. There will surely be calls for same. Samples on request.

HENRY FREUND & BRO., 71 Nassau Street, NEW YORK

Our Trade Mark "The Rose" stands for quality and excellence

"Sellers of Sellers"
Elk and Fraternal Order of Eagle Goods a Specialty

THE DIRECTOIRE STONE

A SAPPHIRE PERIOD

THE GENIUS which inspired the Directoire regime, did not confine itself to designs, costumes or fabrics. With nice discrimination it even selected its distinctive gems. Of these the Sapphire was pre-eminent. Beautiful in itself, the effect of the stone was heightened by the artistic uses to which it was put. In reviving the tendencies of that marvelous period, this house is giving the Sapphire its appropriate recognition. The effect loses nothing by the artificial stone, so faithful is the imitation. Jewelry of the Directoire period is here reproduced to the life. The influence of this period cannot now be over-estimated.

D. Lisner & Co. *Creating Importers of* *Jewelry Novelties*

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

Definition of a Battleship:

"A Machine to fight Battles with"



We do not require a Battleship; our battles HAVE BEEN WON; the constant increase of our business attests to the veracity of our statement.

Follow your predecessors if you have not fallen in line, it will redound to your benefit. Send US your orders for WATCHES, DIAMONDS, JEWELRY, WATCH CASES, MOVEMENTS, FESTOONS, LA VALLIERES, LINKS, SCARF PINS, BROOCHES, NECKLACES, SIGNET RINGS, STONE RINGS, and EVERYTHING appertaining to the jewelry business.

You will save Money. Get the Styles and Dependable Qualities

LEONARD KROWER, Wholesale Manufacturing Jeweler and Optician

536-538 Canal Street, NEW ORLEANS, LA.

MR. RETAILER

As an absolute fact, we make the largest and most artistic line of *Raised Gold Decorated Watch Cases* in America ***and*** you can safely pick them for Winners this Fall. Write your *Jobber* for a few SOLIDARITY raised gold cases on Memo., *Then* you'll believe the above statement and see how easy it is to increase your watch business.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

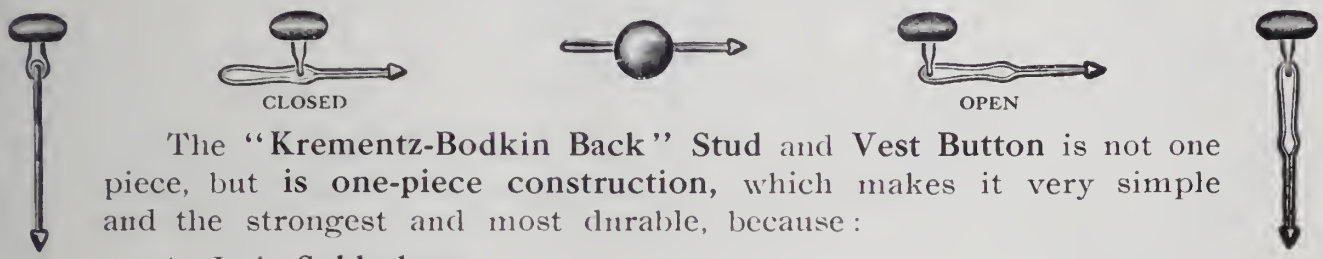
General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All "**Krementz-Bodkin Back**" Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a "**Krementz-Bodkin Back**" **Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. "**Krementz-Bodkin Back**" **Studs** and **Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

SLEEVE LINKS AN IMPORTANT STAPLE

TRADE D MARK

STAPLES are sure assets, not subject to whim or caprice of popular fancy. To this class Sleeve Links belong. Their importance as articles of commerce is increased if they are artistic and well made. These virtues Durand Sleeve Links possess. A wide and interesting range for selection.

PRICES: From $2.00 to $200.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK
Bet. 26th and 27th Sts. Telephone, 918 Madison.

DEALERS IN
BAROQUES, PEARLS and
FANCY STONES

Trade Mark

DESIGNING
AND
SPECIAL ORDER WORK

The Intelligent Placing of Stock Orders

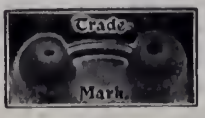
A THOROUGH and systematic laying in of regular stocks is now in order. Your season will depend on how you do it.

Past experience shows the exceptional selling qualities of the Day-Clark lines. They are known to cater successfully to a very wide and desirable trade. The high standards heretofore maintained, still prevail.

When considering your stock orders, you are invited to inspect the season's displays here. They cover just the goods and the kind you want.

Day, Clark & Co.

Twenty-Three
Maiden Lane
NEW YORK



G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.



MANUFACTURERS OF

GOLD JEWELRY



ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

B. M. Shanley, Jr., Co.

We offer exclusive designs in 14-18 Kt. Gold Jewelry. Mesh Bags and other novelties.

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

To the Jobbing Trade Only

Invisible Locket Top Bracelet, made in Signet or Stone Top



PATENT APPLIED FOR.

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

Popular Priced 14K. and 10K. Jewelry

UP-TO-DATE ARTISTIC ATTRACTIVE

A COMPREHENSIVE LINE OF

Brooches
Invisible Joint Locket Rings
Bracelets Festoons
Scarf Pins Cuff Pins
La Vallieres Earrings

POINTS TO THINK OF



In buying stock, buy goods that move.

Find a line that sells and stick to it.

WE HAVE IT

Do not fail to see our new style of Stone Buttons, Scarf Pins, Waist Sets, etc.

The Keller Jewelry Mfg. Co.

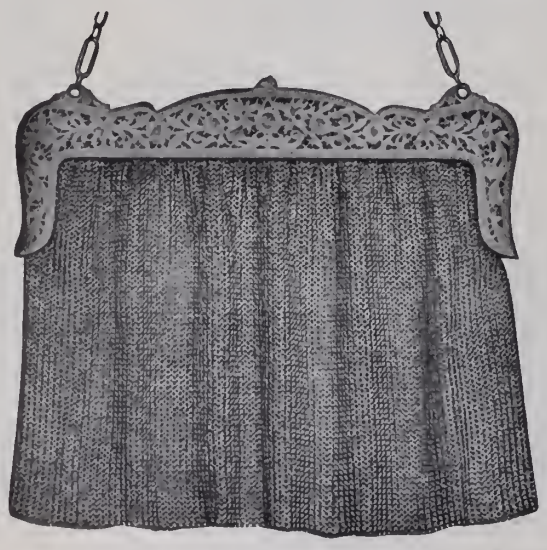
Factory
251 N. J. R. R. Avenue
Newark, N. J.

64 Nassau Street
New York

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

LOUIS G. SCHLEHR

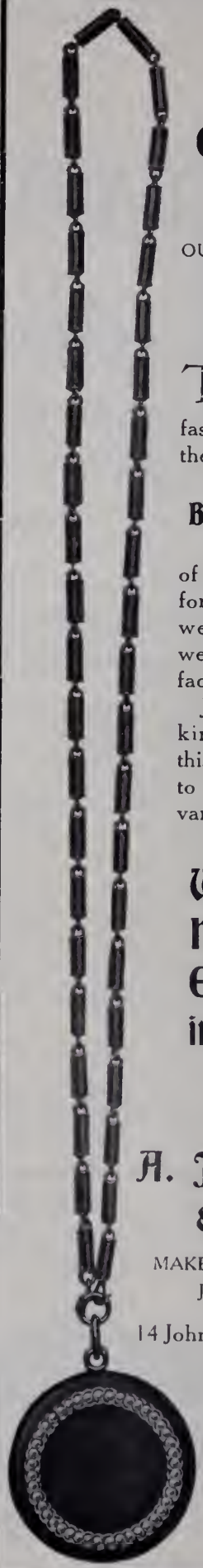
MANUFACTURING JEWELER

178-180 Ellicott St., Buffalo, N. Y.

Rings, Diamond Mountings, Diamonds and Precious Stones, Badges, Class Pins

General Repairing Artistic Engraving

All Out-of-town Work returned within 3 days from date received



Black Enameled Jewelry

OUR SPECIALTY

THE reports from the fashion centers of the world are that

Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

Jewels of all kinds mounted this way show up to their best advantage.

We Make Everything in Black

A. J. Hedges & Co.

MAKERS OF 14 K. JEWELRY

14 John St., New York

14 K

Trade-Mark.



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains



Silver Deposit Ware

Our low price for Silver Deposit Goods is made possible by our making them in large quantities, coupled with long practical experience in their manufacture.

We have constantly guarded our reputation of being the leading house for Deposit Ware, and have never made a reduction in price at the expense of quality. "**Quality**" indeed has been our motto since we first made Deposit Ware years ago.

Send us a trial order and you will find that these goods will make friends and customers for you as they have for us.

SCHARLING & CO.

Factory and Office

755-757 Summer Ave., Newark, N. J.

Show Rooms Represented by:

W. B. Powell, 35 Maiden Lane, New York

Geo. H. Thomas, Heyworth Bldg., Chicago, Ill.

M. L. Levy & Co., 2447 Jackson St., San Francisco, California

TRADE S MARK.

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE O MARK.

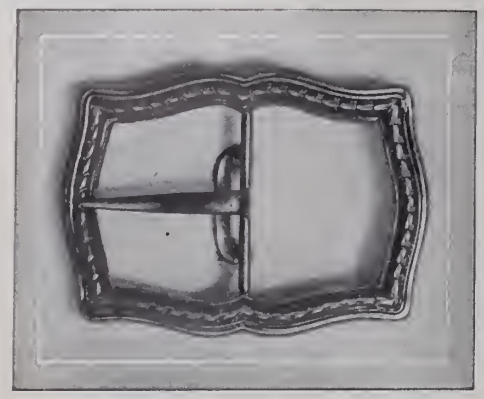
SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold

BROOCHES



WE are showing more up-to-date and artistic goods in our line this season than ever before. This applies particularly to our 10k.

Gold Belt Buckles and Pins

of which we are now making an extensive line at popular prices.

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

Factory and Office
91 OLIVER ST., NEWARK, N. J.

TradeMark

New York Salesroom
9-13 MAIDEN LANE

PERCY M. LAYMAN SYDNEY C. STRAUS



SOLID GOLD CHAINS

bearing our trade mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description

The Allsopp Rings



A ★
TRADE-MARK.

The Up-to-Date Line of **Signet and Set Rings**

In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp QUALITY, DESIGN AND WORKMANSHIP

Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.



Allsopp Bros. Allsopp Building, Newark, N. J.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

Headquarters

All Jewelers visiting New York this Fall are cordially invited to make our large, centrally - located offices their New York Headquarters.

We offer you every facility for transacting your business.

Chas. L. Trout & Co.
MANUFACTURERS
2 Maiden Lane, New York



THE ARCHIBALD-KLEMENT LINE OF

SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

No. 58

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

ARCHIBALD - KLEMENT CO.
Sample Rooms: 341-347 Fifth Ave., N.Y.
Factory: NEWARK, N. J.





We are the ones

who originally conceived the idea that 10k. jewelry could be made to look and wear like the best made 14k.

Our success in this is known to everyone, particularly to the retailers who use our line.

Prices are no higher than ordinary 10k., but merely note the difference in finish, appearance and general workmanship.

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1Ko



Adjustable Bottle Holders

Our Sterling Silver goods fulfil every demand of the retailer because they gratify every wish of his customer.

G. A. HENCKEL & CO.

109 to 115 West 26th Street - NEW YORK

(One Block west of Broadway)

The trade is cordially invited to call at our showrooms and inspect our new Fall productions

Recent Developments



in Propelling and Repelling Pencils of the famous Aikin-Lambert manufacture now permit us to present to the trade the most attractive, beautifully finished and serviceable styles that have ever been on the market. Our line for 1908 consists of many new patterns made from gold, silver and brass in numerous styles. No Jeweler's stock is complete without this useful gift line.

Write for complete catalogues or a sample assortment of the latest styles and patterns.

Aikin-Lambert Co.

Established 1864

15-19 Maiden Lane NEW YORK, N. Y.

138a St. James St., MONTREAL



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and Cigarette Cases, etc.

ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK

Telephone 6383 Orchard



Adrian J. Morais

New Orleans, La.

My stock of Gold, Diamond and Gold Filled Jewelry, etc., is complete.

Write for selection package

French Jewelry Novelties

We will not attempt to describe our Autumn Line

YOU MUST SEE IT

Startling Creations and Daintiest Designs in BROOCHES, BUCKLES, BARRETTES, BRACELETS, LA VALLIERES, LORGNETTE CHAINS, COMBS, ETC.

New and Complete Lines of JET JEWELRY, PEARL COLLARS and every quality of PEARL STRINGS.

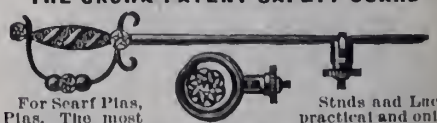
Selection Packages sent upon request to all Reliable Dealers

CHOPARD FRERES CO.

Factory, 35 Rue des Trois Bornes
PARIS, FRANCE

56 Maiden Lane, New York

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Pins. The most adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

Studs and Lace
practical and only

THE LATEST SUCCESS IN

HAT PINS, HEART AND HORSESHOE BROOCHES



Made of the finest brilliant Rhinestones. Can be sold for less than the imported ones. The hat pins come in pear, ball and half ball, octagon and heart shapes, and can be retailed from

25c.

to

$5.00

at a handsome profit. Ask your jobber or write us for sample assortment.

ACME COMB AND NOVELTY CO.

Manufacturers

Factory and Office

147 Spring St., New York

'Phone No. 801 John.



MORRIS SCHIFF

Established 1876

82 Nassau Street

NEW YORK

Manufacturer of

DIAMOND MOUNTINGS, LOCKETS, BUTTONS, BRACELETS, Etc.

Special attention paid to order work and repairing

Old Gold and Silver bought. If amount is not satisfactory, notify at once and will return in same condition as received.

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON

108 Fulton Street **NEW YORK**

Pat. U.S. and Canada.

Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00. 1 doz. asst. sizes solid 10k gold, $3.75. 1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

New York Tortoise Shell Co.

13 E. 30th St.

Just East of 5th Ave.

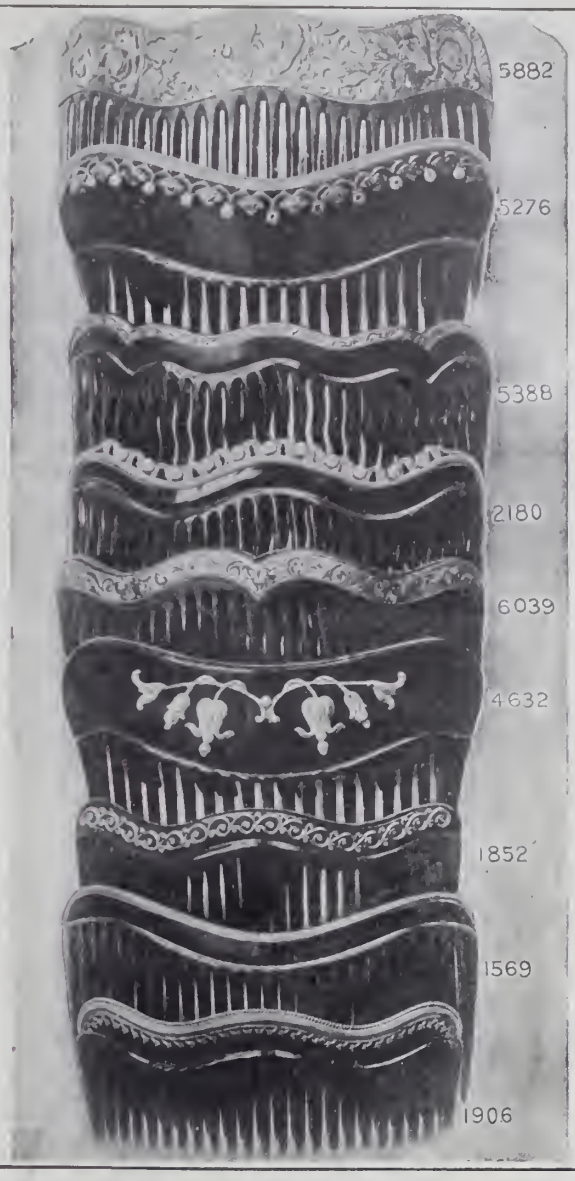
NEW YORK

SHELL

Manufacturers of Fine

TORTOISE SHELL GOODS

Repairing given prompt Attention



The COMB HOUSE

WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our Fall line is now ready for your inspection.

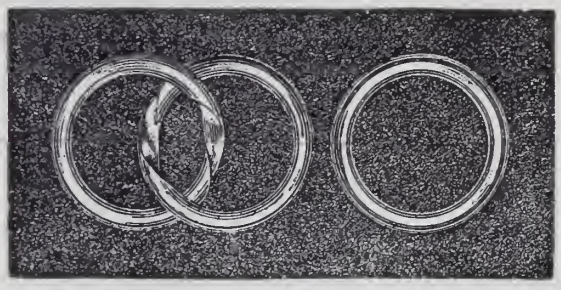
We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.

Hartford Bldg.

41 Union Sq., New York



WE MAKE

the Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pin-hole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.25 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

MADE ONLY BY

LEONARD KROWER, Manufacturing Jeweler

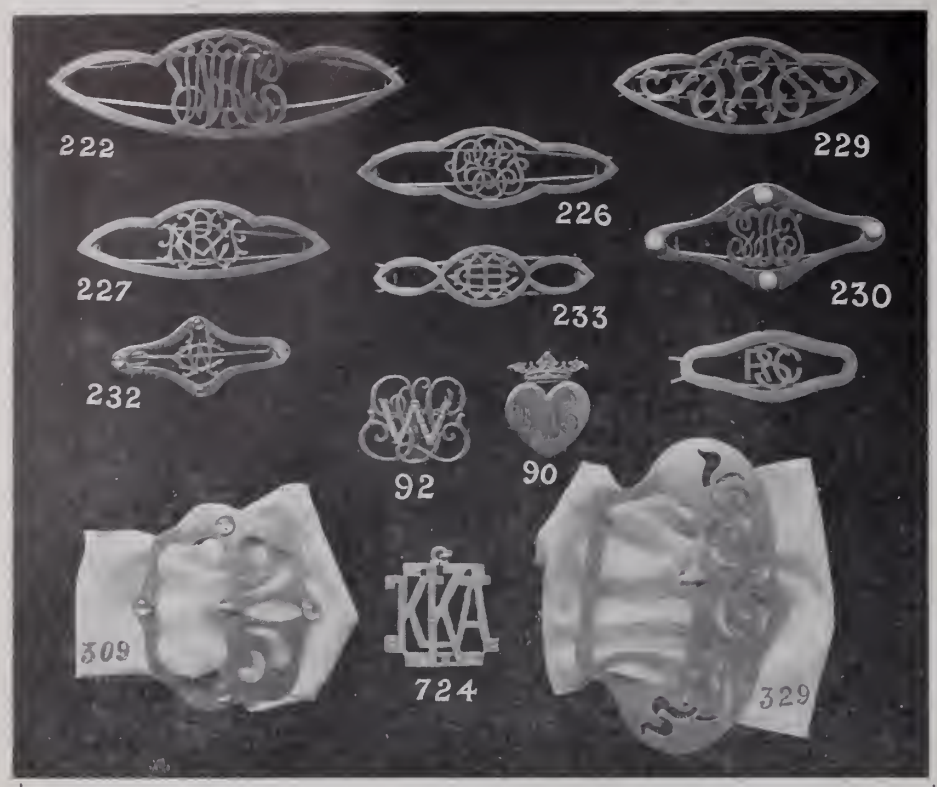
536-538 Canal Street New Orleans, La.

CREES & COURT

91 Sabin St., PROVIDENCE, R. I.

DIES FOR

Jewelry, Silverware, etc.



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE— MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.



Inspect our recent importations in
FANS
and odd and unique styles in
BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.
in plated or sterling, mounted with imitation or semi-precious stones

Prices range from $4.00 to 27.00 per doz.

LEWY & COHEN
530 Broadway, cor. Spring Street NEW YORK

THE
Ægis Case
(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY
ROY WATCH CASE CO.
21-23 MAIDEN LANE
NEW YORK
San Francisco Office, 704 Market Street

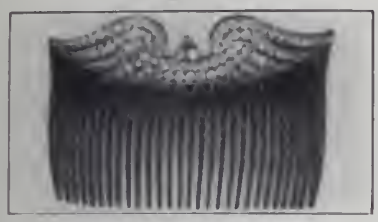
Workshop Notes
for Jewelers and Watchmakers

Cloth :: Postpaid, $2.50

Published by
The Jewelers' Circular Pub. Co.
11 John St., New York

STANDARD IN

Stone Combs and Hat Pins



Our line of White Stone Combs forms a class by itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

Our line of Combs and Hat Pins consists of over 100 new styles of exclusive designs which sell at popular prices

On application we will send a selection on approval, with all charges paid

JOSEPH W. HELLER

Manufacturing Jeweler

White Stone Novelties

59 PAGE STREET PROVIDENCE, R.I.



SEND FOR OUR NEW FALL STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.

100-1 Chambers St. NEW YORK

Official Emblem

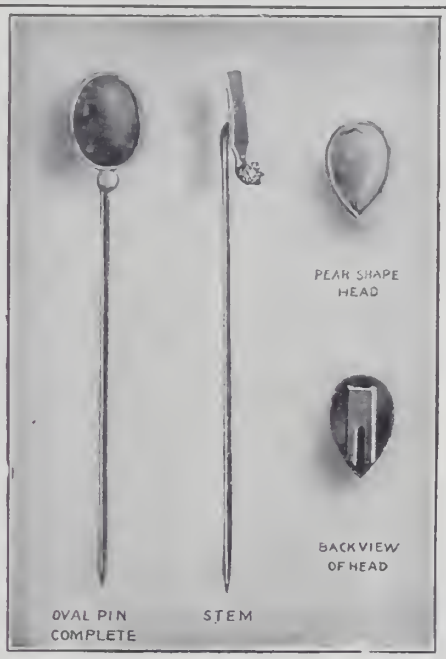
for the Benevolent and Protective Order of Elks. At the last meeting of the Supreme body an emblem was adopted as official. The official emblem was described by them as to what it should be, and from their description we have **originated** the following designs:



The base is finely enameled in colors specified as they should be by the Grand Lodge. The head is nicely raised, being modeled and true to nature in every respect, and the entire emblem is a **masterpiece of the Goldsmith's art.** The Supreme body ruled that it was optional as to whether members wear this or not, so that, although this emblem will sell to a great many people desiring the official emblem, still, the masses will continue to want the old and recognized Elk head which has been made for so many years. The above designs which we **originated** have turned out so **successfully** that we have applied for a **PATENT** on same, so they are **PATENT APPLIED FOR,** and the last advices received point to the fact that there is no question, but that we **will receive the patent** on this design, and we take this way of notifying various manufacturers that they will be "in pocket" by not making dies, tools, etc., for this emblem, as they have tried to do with our entire line, they will try to copy, as the **patent will be issued shortly** and **infringements will be prosecuted** by us **to the fullest extent of the law.** The above emblem is made in gold, silver and plate; also mounted with diamonds and other precious stones, it is also mounted on various beautifully designed charms, badges, rings, etc. We are at present completing the entire line and a selection on memorandum will be sent to reliable jewelers if your jobber will not supply them.

THE GUSTAVE FOX CO.

14-16 E. Fourth Street - - CINCINNATI, O.



Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

ROTHSCHILD BROS. & CO.

TRADE R MARK

The Locket House 51-53 Maiden Lane, New York

The Official



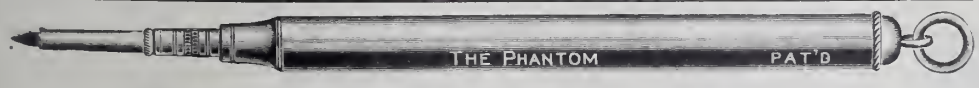
Pat Applied for C. O. F. BUTTON

OFFICIAL EMBLEM adopted by the HIGH COURTS of the CATHOLIC ORDER OF FORESTERS :: ::

Sold at all the leading Jewelry Stores at a Standard Retail price as advertised

RETAIL PRICE	Each		Each	WHOLESALE	Doz.		Doz.
14K. Gold -	$3.00	Gold-plated -	$1.25	14K. Gold -	$21.00	Gold-plated -	$9.00
Solid Gold -	2.50	Sterling Silver -	1.00	Solid Gold -	18.00	Sterling Silver -	7.80

Send for samples at once | Patented and Manufactured by **A. L. WILLIAMS & CO.,** 156 Wabash Ave., Chicago, Ill.



W. S. HICKS' SONS, Manufacturers of

GOLD PENS, PENCILS and FOUNTAIN PENS of the Finest Quality.

SILVERSMITHS BUILDING,
15-17-19 Maiden Lane,
NEW YORK.

FACTORY,
231-233-235 Greenwich Street, New York

FRANK M. WHITING & CO.

SILVERSMITHS

OUR FALL LINE IS NOW ON DISPLAY AT OUR

NEW YORK OFFICE.

Members of the Jewelry Trade are cordially invited to visit us and inspect the many new wares we have to offer.

FACTORY
NORTH ATTLEBORO
MASS.

STERLING HOLLOWWARE

320 FIFTH AVENUE
NEW YORK

CORNER OF
THIRTY-SECOND STREET

TOILETWARE



ARTHUR W. WARE & CO.

109-111 LEONARD ST. NEW YORK

Manufacturers, Importers and Exporters

OF

WALKING-CANES

RIDING CROPS AND CORKSCREWS

See the largest line of Novelties in Canes on the market

Have You Seen It? ARTHUR W. WARE & CO.'S FOLDING-CANE

"Fits Any Traveling Bag"

Write for
Illustrated Catalogue.





NEW CREATIONS FOR THE FALL TRADE

Bracelets and Cuff Buttons

Our Fall line this year is more elaborate and complete than ever. A good assortment of these goods in your stock is bound to increase your profits. We also carry an extensive line of

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE GO
Look for the Trade-Mark

MILLER, FULLER & WHITING CO.

Manufacturing Jewelers

New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

WE SELL TO THE JOBBING TRADE ONLY

LEROY W FAIRCHILD. GOLD PENS.

CATALOGUE SENT ON REQUEST

FAIRCHILD & COMPANY

OFFICE AND FACTORY

29 & 31 EAST 22D STREET

NEW YORK CITY

WE ALSO MANUFACTURE
FOUNTAIN PENS IN GOLD AND SILVER
GOLD PENS FOR FOUNTAIN PENS
PENCILS AND KINDRED ARTICLES



JUST another of our latest and best sellers. You are doing yourself an injustice by not asking to see this line:

Because we have an up-to-date line of honest goods which we are trying to sell to honest people by honest methods, and our increasing trade shows that we are on the right track. But we still want to do business with every honest man so we are reaching for your trade.

DORAN, BAGNALL & CO.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms

OFFICES:

194 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
91 Drumm St., San Francisco, Cal.

EVERYTHING IN LOCKETS



S.K.Merrill Company
Locket Makers

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

POTTER & BUFFINTON CO.

This time we call your attention to

CAMEOS

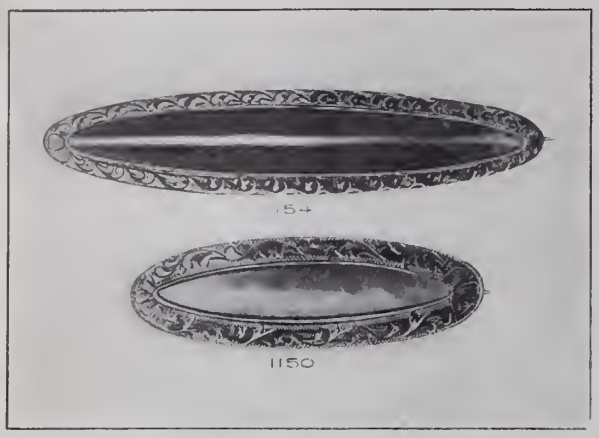
in Brooches and Scarf Pins
Good Stones and Well Mounted

Largest Exclusive
Makers of 10K. Jewelry

Ask your Jobber for our lines of
Cuff Buttons, Baby Pins, Brooches,
Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street
San Francisco Office, 704 Market Street

BROOCHES



Two more numbers just added to our already extensive line of single stone brooches. An assortment of these brooches should be found in every line that contemplates reaching out for Fall business. We are showing many up-to-date and artistic designs in these pins, which we can truthfully call "good sellers."

Send for Our Booklet.

10KT. Our Trade-Mark stands for honest values and full 10 K. goods. When our representative calls give the W. E. R. Co. line a look over.

Send for further information regarding our extensive line.

W. E. RICHARDS CO.

Manufacturers for the Jobbing Trade

ATTLEBORO, MASS.

New York Office: 9-11-13 Maiden Lane *Samples only*

S. F. Myers & Co.

WHOLESALE JEWELERS
47-49 Maiden Lane
New York

You can't imagine how nice it feels, and how well it pays, to give our customers more than they expect.

For the trade only—our new, big catalogue, with 100,000 items, sent free.

"Geraldine Farrar" "Securon" Secret Joint and Catch

BRACELET

Our Bracelets have Patented Guard to prevent falling or losing



Made in High Grade Gold Filled and 10K. Gold.

1000 Styles Send for Samples Through your Jobbers

GUARANTEE Pr. St. Co. MARK Inside

PROVIDENCE STOCK COMPANY

100 STEWART ST., PROVIDENCE, R. I.

9-11-13 Maiden Lane, New York City 131 Wabash Avenue, Chicago, Ill.



No. 3325C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.

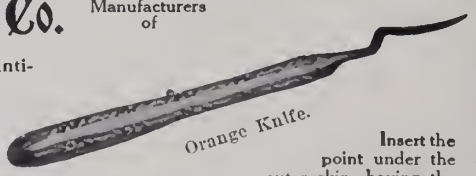
F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.

New York Representative: E. T. Wilson, 180 B'way. Western Representative: S. H. Brower.

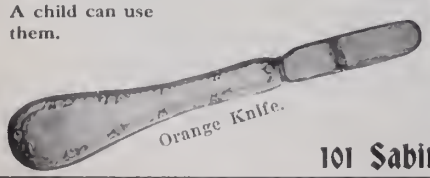
Roger Williams Silver Co.

Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.



See that Curve? (See cut) A child can use them.



Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street · Providence, R. I.

S & B **LEDERERMAKE**

"THREE ★★★ STAR"

CHAINS

"999" GUARANTEED "None Better Made"

CRUCIBLES.



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,
95 John Street,
NEW YORK.



WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York — Established 1864. — MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS
GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

HOROLOGICAL DEPARTMENT

BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS

LARGEST AND BEST WATCH SCHOOL IN AMERICA

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.

Send for Catalog of Information

Gems and Precious Stones

THEIR

Characteristics, Localities of Production, Tests and Some Current Literature.

CONTENTS

CHARACTERISTICS and LOCALITIES of PRECIOUS STONES
Shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color, etc.
TESTS FOR PRECIOUS STONES:
Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.
FAMOUS DIAMONDS OF THE WORLD.
SOME FAMOUS DIAMONDS.
BIRTH STONES OF VARIOUS NATIONS.
GEMS FOR THE DAYS OF THE WEEK.
POETRY OF GEMS.
BIRTH STONES AND THEIR SIGNIFICANCE.
SIGNIFICANCE OF SOME GEMS.
BIRTHDAY FLOWERS.
ZODIACAL SIGNS OF FLOWERS.
WEDDING ANNIVERSARIES.
FLOWERS OF THE MONTH.
OFFICIAL FLOWERS OF THE UNITED STATES.

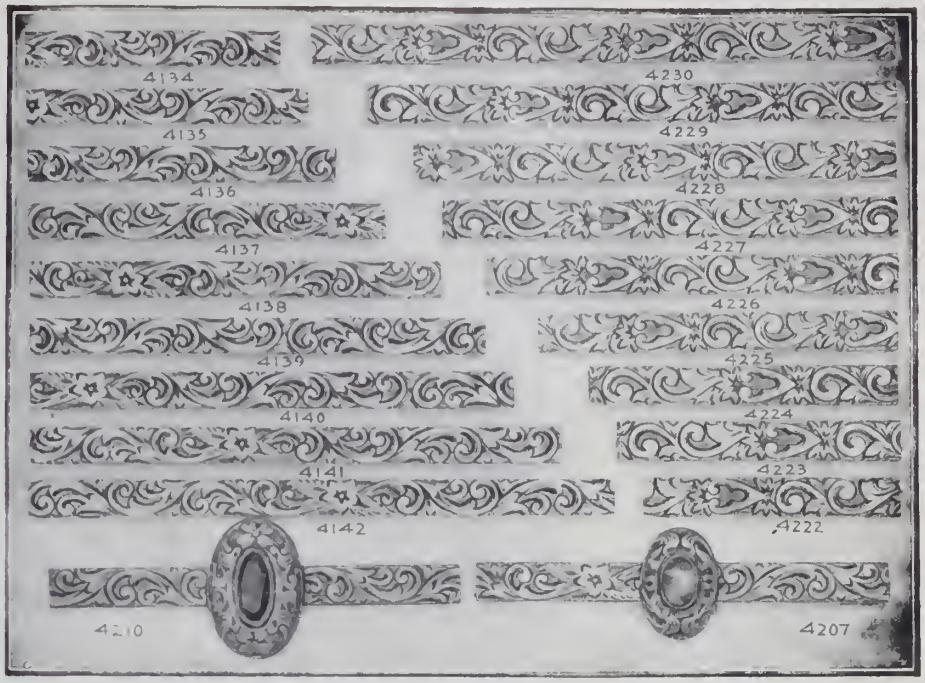
A new book on a new plan. Tabulated, concise, authoritative. A handy manual for every Jeweler.

CLOTH, POSTPAID, $1.00

PUBLISHED BY

The Jewelers' Circular Publishing Co.

11 John Street New York



SEAMLESS GOLD PLATE

Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

MAINTIEN BROTHERS & ELLIOT

MAKERS OF JEWELRY FOR THE JOBBING TRADE

NEW YORK OFFICE: 13 Maiden Lane
CHICAGO: Heyworth Building

North Attleboro, Mass.

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building

When You Visit New York

Don't Fail to Inspect Our Line of
the Largest and Finest Variety of

BOXES, TRAYS AND NOVELTIES

OF EVERY DESCRIPTION FOR JEWELERS AND SILVERSMITHS

Fancy Stands and Blocks for Window Display

Samples and Estimates Cheerfully Furnished

Wolfsheim & Sachs

MANUFACTURERS AND IMPORTERS

35 Maiden Lane Lorsch Building **New York**

FACTORY, 10 GOLD STREET Telephone, 3518 John

PLEASE NOTE

VERIBEST

GOLD S. & B. L. ★ CO. STAR

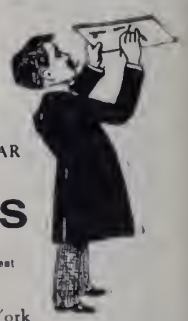
LOCKETS

Lifetime Guaranteed

Handsome Catalogue upon Request

S. & B. LEDERER CO.

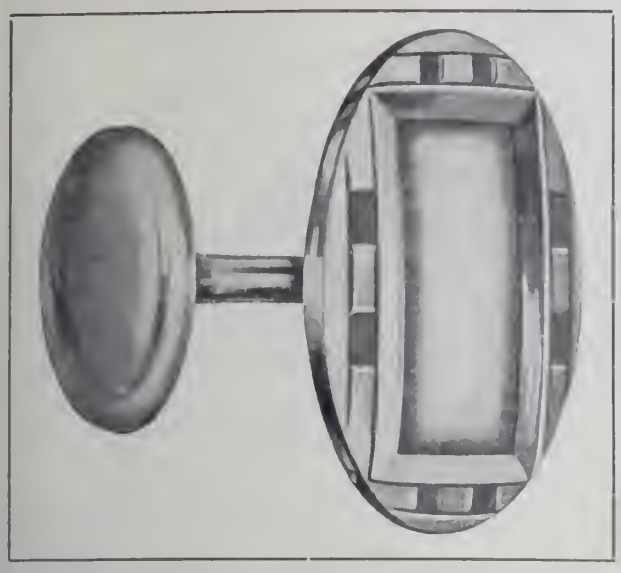
11 Maiden Lane New York



CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.

L.D. TEL. 2072 L. Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N. J.



Potter's Buttons

THE EQUAL OF

POTTER'S PINS

THROUGH THE JOBBER

KEEP IN TOUCH WITH US—IT PAYS.

E. A. POTTER COMPANY

PROVIDENCE — RHODE ISLAND

THIRD EDITION

WORKSHOP NOTES

For JEWELERS and WATCHMAKERS

Revised and Enlarged **100 Pages New Matter**

Containing 300 Pages (size, 7½x10½ inches), Bound in Cloth, Stiff Covers

A collection of the latest practical receipts on the manufacture and repairing of watches and clocks, and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxydizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

PRICE, by mail postpaid, $2.50

PUBLISHED BY

THE JEWELERS' CIRCULAR PUBLISHING CO.

11 JOHN STREET, COR. BROADWAY (Corbin Building), NEW YORK



6,000 GOOD SELLERS

That is what we are showing in our Fall Catalog for 1908.

Every piece of Sterling Silver and Fine Gold Filled Goods made by us has a guarantee to wear.

Look for the F. & B. trade-mark before you buy, then you may be sure you are getting the best.

Sterling Silver Toilet and Manicure Goods, Vases, Table Ware, etc., Fine Gold Filled Lockets and Charms, Crosses and Pendants, Necklaces and Bracelets, Link Buttons and Studs, Scarf Pins and Hat Pins.

THEODORA PATTERN

3565 - - Bonnet Mirror
3566 - Fancy Shape Mirror
3567 - - Round Mirror

3656–Knife File, Large Handle

3658–Cuticle Knife, Large Handle

Numbers and Illustrations for the complete line of Toilet and Manicure Goods in the Theodora Pattern, including large, medium and small handle goods, will appear in our 1908 Catalog.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 RICHMOND ST., PROVIDENCE, R. I.

NEW YORK 13 Maiden Lane CHICAGO: Heyworth Bldg. CANADA: Kingston, Ontario

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, AUGUST 19, 1908. No. 3.

The Hollenback Automobile Trophy.

ONE of the most beautiful silver trophy cups of the automobile racing season is that known as the Hollenback trophy, of which an illustration appears herewith. The prize was presented by Hon John W. Hollenback of Wilkes-Barre, Pa., to the Wilkes Barre Automobile Club as a grand prize for the club's third annual hill climb



THE HOLLENBACK AUTOMOBILE TROPHY.

up Wilkes-Barre Mountain on Memorial Day, May 30, 1908.

The piece, as the illustration shows, is somewhat of an unusual form, but is distinctly artistic in conception and perfect in execution. The total height of the silver portion of the trophy is 28½ inches, and this rests on a green base of Mexican onyx (which is not shown in the illustration) which is 11½ inches in diameter and about six inches high. On the front of the cup is a scene depicting "Giant's Despair," with two racing cars all chased in relief. On the reverse in the same treatment is the scene of the "Devil's Elbow." On either side are two beautifully modeled Indian heads. Surmounting the trophy is the figure of Victory resting on a keystone and surrounded by winged wheels.

The trophy, which is in soft French grey finish throughout, was supplied and made by the Bailey, Banks & Biddle Co., Philadelphia.

World's Trophy Awarded to Winner of Typewriter Speed Contest.

A MANUFACTURING silversmith of Attleboro, Mass., completed recently a magnificent silver trophy for the winner of the national typewriter speed contest recently held in New York. The trophy is a sterling silver cup, 36 inches in height, including its ebony base, and 21 inches wide. The body is globular in shape, and on the surface are engravings of the natural divisions indicated in the minute details.

On the upper rim are etched the words "World Trophy." Connecting this rim to the body is a row of silver typewriter keys, each containing a letter of the word "Typewriter Speed Contest."

The body of the cup is supported by two spread eagles in silver, one on the front and the other on the back of the cup. The eagles support the bottom of the handles, one on each side. At the top the handles are joined to the upper rim, and are embellished with laurel wreaths, the Mercury wings, serpent and human hand, indicative of speed.

On the bottom of the cup are engraved the words "Speed and Accuracy" in English, French, German and Spanish.

The base is of ebony and contains on the front a silver tablet on which are the names of the various typewriter concerns of the country which contributed to the cost of the cup. On the rear is another tablet on which will be engraved the names of the winners.

The cup was in the Watson & Newell Co. factory about one month. It was designed by J. E. Straker. Its cost has been advertised as $1,000.

The winner of the contest was Miss Rose L. Fritz. While blindfolded she wrote on an Underwood typewriter 97 words a minute for 30 minutes, breaking all records and winning the world's speed championship.

The G. W. Meyer Jewelry Co., Chattanooga, Tenn., has renewed its lease on its present location for 10 years, according to a recent dispatch, and will not retire from business, as was previously reported.

ELSIE BEE'S FASHIONS.

SUMMER NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS.

WOMEN are wearing mannish sets for the shirt waist. They comprise stock pin, links, and three or four studs usually having a cabochon setting, oval in shape, with the narrowest rim of gold around it. Sometimes the pin is a bar of gold with a clasp pin and a setting to correspond with the other pieces. Again, the studs may be pins with which to fasten the front of the waist.

*

The collar-and-bow pin has developed from the prevailing fashion for bows worn with the stiff collar. It consists of a simple setting, usually the single stone surrounded by a gold band, at the sides of which are two large rings. The ribbon passes through these rings and under the stone setting. The chief advantage of this pin is that it holds the bow well in place without the wear and tear of constant pinning.

*

In brooches, the sporting, odd, fantastic and often grotesque designs seem to be holding sway. One is in the form of a checker board of onyx and diamonds. There are also such musical instruments as a violin and a banjo wrought out in enamel, pearl and diamonds. A large key of beaten gold, set with rubies and sapphires, is also a conspicuous novelty, as is the hawk's head with enameled open beak as if in the act of uttering a cry.

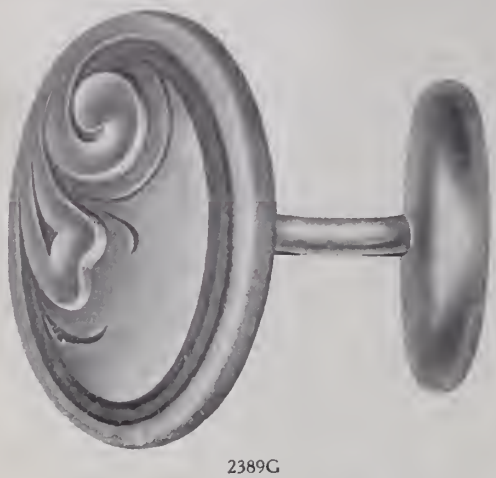
*

The rose hat pin is one of the Summer's distinct novelties. It is made of the real California rosebud, which is treated with acid, plunged in a copper solution and then dipped in gold. The effect is most charming, the natural features of the rose being preserved—the irregular curling of the leaves, the roughness of the calyx, the artistic outlines. It is well adapted to the purpose of a hat pin, a golden rose being quite the proper thing for the ornamentation of headgear.

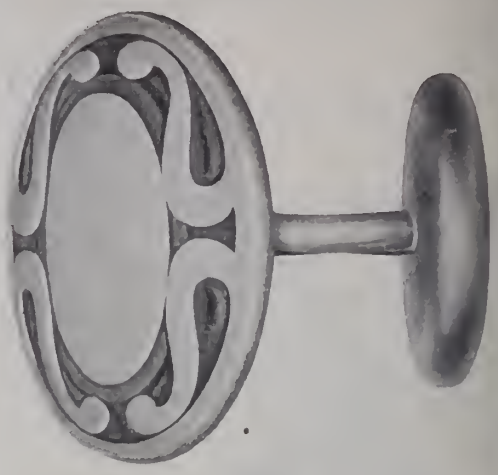
*

A new style of separable cuff link has just appeared. It consists of the inevitable cabochon stones, surrounded by the narrow rim of gold; but to avoid the crushing of the linen caused by pushing so large a setting through the buttonhole, it is made in two parts, which are furnished with a hook and eye. The eye has the longer shank, and the flat hook, when adjusted in the cuff, is of such a size that it is kept securely in place by the thickness of the linen. Its simplicity and practicability recommend it highly. ELSIE BEE.

Extensive improvements have just been completed in the store of C. M. Morse, Huntington, W. Va.



2389G



2464G

A GREAT LINE OF BUTTONS

We are making probably the greatest lines of 14K. stiff bar buttons that are on the market to-day.

These lines have four distinct points in their favor.

Low priced
Well made
Attractive patterns
Finely finished

We have eight distinct lines of patterns at the following prices:

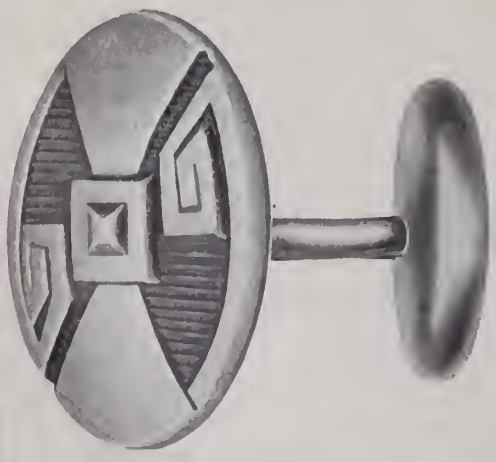
$2.75	$4.25
3.15	5.50
3.50	6.00
3.75	7.00

Our travelers are now showing them, or we would be pleased to send a selection package to progressive retail jewelers in good standing.

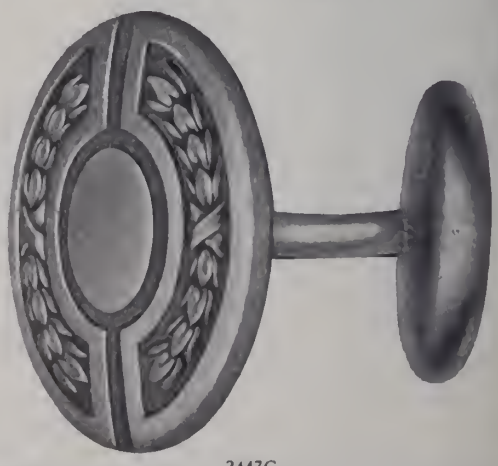
Pacific Coast Representatives:
A. I. Hall & Son, Inc.
Jewelers' Bldg., Post St.,
San Francisco, Cal.

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.



2442G



2447G

Jewelry and Silversmithing at the Franco-British Exhibition.

By W. Augustus Steward, Chief Instructor in Gold and Silversmithing at the Central School of Arts and Crafts, London.

AS I write the King is opening the Olympian games in the Stadium of the Franco-British Exhibition. The exhibition itself is a monument to friendly relationship between two neighboring nations; the practical embodiment of the *entente cordiale*. But the great Stadium, filled to-day with the athletic manhood of all nations, demonstrates that healthy rivalry of peace which makes for the brotherhood of man. The Franco-British Exhibition is remarkable insomuch that two nations have co-operated to fill such a large area with the products of the workshop, factory, mine, field, studio and laboratory. I have seen every exhibition of any consequence during the past quarter of a century, but this, in my opinion, with its variety of exhibits, diversity of talents demonstrated, and the arrangement of most of the buildings, holds a premier position. Perhaps it appeals more to me because I knew the bleak, drear lands upon which it has been built and have watched the gradual transformation until a town of white palaces has arisen, which not only please the eye but leave a lasting impression upon the mind.



THE PALACE OF BRITISH APPLIED ARTS.

The Palace of Art is an imposing building. In this the pick of the paintings and sculpture of France and Britain are arranged in a most praiseworthy manner. The Palace of Women's Work close by is the most packed museum in the whole Exhibition. Here every available inch of space has been covered, and one may see some remarkable specimens of jewelers' work (I don't think always the honest work of women). Mrs. Dick has a nice show of carved and colored horn combs which is decidedly attractive, and also some good enameling. Several other women also make a brave show, indeed the women have used every effort to demonstrate how versatile they are, but their work cannot compare with the products of the men, who have not only spent long years at the jeweler's bench, but who also are satiated with craft traditions; so for jewelry in the trade sense of the term one must cross, wending his way through the rich carpet bedding of flowers, to the French and British Palaces of Applied Arts.

In both palaces are to be seen some remarkable examples of the diamond mounter's art. In the French Palace, Boucheron, Vever, Tamplier, Teteger and Sandoz all have splendid exhibits, the first showing some strange but dainty lace-like brooches and pendants looking like a mixture of iron or oxydized silver and platinum with an edging of gold, heightened with tiny brilliants set in the "knots" of the lace. These, which emphasize the clever technique of Parisian craftsmen, are unique indeed, but remind one somewhat of the German iron jewelry of a century ago, which one sees in the Berlin Museum. Then there is a wonderful lightly built tiara, just a few swallows supplying the motif and making an extremely fine result, so unlike much modern work. In this case one also observes the finest of work in grain-set pendants, specimen pearls and diamonds set in rings, and a remarkable large blue diamond. But possibly the attraction in the jewel case is a fine pearl necklace priced at £40,000.

One finds close by a splendid collection of delicately enameled boxes, bonbonieres and others for nick-nacks, all of exquisite charm and demonstrating a rare knowledge of style on the part of the designers. Of silverware for the toilet table Boucheron also shows some finely modeled pieces quite in keeping with the reputation of a firm which is first of all a producer of artistic jewelry.

Facing this fine collection is the exhibit of Ekanyan. It surprises the dealer, astonishes the public and mystifies both. There, indeed, one might spend an amusing half-hour with those who call themselves jewelers. Ekanyan simply shows diamonds. Everyone can see that the magnificent pippin-shaped gem, priced at £22,000, is a diamond, and that the fine brilliant valued at £12,000 is of the same class, but what of the pink, green, yellow, brown, blue or black diamonds, and those of strangely neutral colors. I wonder how many of those who gaze upon the great colored single stones or the ranges of colored diamonds, set out in their pads showing how they may be harmoniously disposed in a mount, realize that it is a remarkable collection of diamonds they are looking at and not specimen sapphires, topaz, etc.?



REAR VIEW OF THE EXHIBIT OF R. & S. GARRARD.

Vever is a near neighbor, and it is he who helps to fill the gap made by the absence of René Lalique. Vever is a jeweler with deep, artistic insight, who possesses considerable power of originality. His work is

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Reconstructed Rubies

IN CABOCHON AND BRILLIANT CUT, ALL SIZES AND SHAPES

invariably refined and the coloring delicate It compels admiration. Particularly does one pause for a time to inspect the diamond-mounted combs and the dainty enameled ornaments in his case. The rich buckles also command our attention and elicit also no small modicum of praise. But we miss Lalique Peterger makes a small but attractive exhibit of well-modeled jewelry, etc., and also claims special attention because of the delicate quality of that which is enameled. Then Templier, he who does so much for the Parisian Jewelers' Associations and the Orphanage, shows some magnificent specimens of the diamond monnter's craft The most important pieces in his exhibit are some truly magnificent corsage ornaments, but his well-designed and particularly cleverly made brooches and diamond set pendants call for more than passing comment were my space not restricted The pearls of Paquier are exquisite, while the gold brooches of Sandoz mainly the product of the medallist's art are nice to look upon, but lack the first quality demanded of all jewelry, i. e., that it shall appeal to the onlooker by its beautiful (shall I say for want of another word, "jewel-like") effect The gold brooches of Sandoz are excellent specimens of the medallist's art, but they are too solid, there is too much sameness about them to make them suitable for their purpose.

The Collaboration des Fabricants of Besançon enables us to get a good idea of what the French center of watchmaking can produce But it would appear from the character of the work shown, richly enameled and jeweled ladies' watches, or handsomely cased gents' watches, that it is Switzerland whom the French city has set out to rival The enameled cases are quite up to the standard one expects from the French, while the gem-set cases are also technically excellent.

It would seem that the French have only made up their minds to show what they can do to supply the richest class of people. There is comparatively little in the way of jewelry for the middle or working class, and what there is of it will not compare at all favorably with the same class of jewelry made in England.

Christofle, of course, makes a fine exhibit of silverware. The dinner services are typically French, with objects of the kitchen garden as motifs for decoration. There is also shown a parti-gilt coffee set which is strangely rich in work and appearance, but is nevertheless inartistic. Massive silver gilt vases, a table mirror in silver with nude female figures, also, all of which are pleasant to the eye, but the silversmithing in this exhibit of France's leading house is, like the rest of that shown in the section, indicative of that lack of modernity which one expects from an artistic nation; it is worse, for it is not up to the standard we may rightly expect.

The bronzes of Susse Freres are beyond criticism; they are what we might expect from a house which appreciates its reputation. The objects which strike one among the exhibits at this stand are those in which bronze, ivory and silver have been skilfully combined. The *chriselephantine* effect is invariably good, helping to give a more picturesque quality to the model.

In the Palace of British Applied Arts there are some fine specimens of the Silversmith's craft. France cannot, even with Christofle's rich exhibit, which lacks modernity, vie with the productions of R. & S. Garrard or Messrs. Elkington It is in silversmithing that Britain demonstrates beyond doubt her superiority It is essentially a British craft, the work produced by native born men, which makes it all the more gratifying, since though British diamond mounting and goldsmithing compares favorably with the French (one must accord the palm to the latter), it must be remembered that the best of British work is made in London in what one may term cosmopolitan workshops, for a number of French, Germans and Italians are employed by the leading houses. It is this variety of craftsmen which has been particularly helpful to the London trade and resulted in the production of work which, if it fails in the very light, graceful effects of the French productions, possesses the quality of soundness and stability.



BOOTH OF THE GOLDSMITHS & SILVERSMITHS' CO., LTD.

The collection of gold Ascot cups, which form the great attraction in the artistic exhibit of R. & S. Garrard & Co., give historical proof of the fact that there is at least one London house which has maintained unsullied the best traditions of the silversmith's craft. The firm was established in the reign of George II., in 1721. There is in this collection the fine cup given by His Majesty in 1884, which was modeled by the late C. B. Birch, A.R.A. It is in the early Italian style, somewhat grotesque but rich in effect. Then the copy of the celebrated Warwick Vase, which the King won with his famous horse "Persimmon" in 1897, shows great care and faithfulness in reproduction. The three cups for this year's Ascot races are also shown. "The King's Gold Vase," the annual gift of His Majesty, is an oviform cup and cover in the 18th century English style, reminding one, however, of the style of Paul Lamerie; "The Royal Hunt Cup" for the same races is in the 17th century Italian style, while the "Ascot" Gold Cup is a two-handled cup and cover supported by demi-centaurs, the body of the cup being decorated with festooned drapery which falls over handles formed of double scrolls ornamented with leafage marks. A winged figure of a boy representing Fame surmounts the cover. R. & S. Garrard & Co. are the Crown jewelers, and this, I might explain, means more than an ordinary Royal appointment, for the house has to supervise the regalia and are responsible for the production of insignia for the principal orders of British knighthood. In the exhibit splendid specimens of work in this connection are shown. There is a magnificent insignia of the Garter exhibited, including the pendant with diamond-set garter and finely-cut model of St. George and the Dragon in onyx. Specimens also of fine diamond mounting, including effective tiaras and necklets of diamonds for court occasions, help to make a combined exhibit of the silversmith's and jeweler's craft which is without rival in any part of the Exhibition.

Mention should be made of the specimen stones which form central features in some of the objects in this stand. There is a golden diamond of remarkable quality set in a band of ordinary diamonds with a large pearl drop; a ruby of remarkable size and quality also attracts, while a Persian turquoise of rare color and size is the cynosure of all eyes. It forms an ideal brooch

New Patterns Now Ready

Trade-Mark HW Registered

Our new line for the season of 1908-09 contains many absolutely new designs of unusual beauty and timeliness. We offer many unique pieces in diamonds, and combinations of diamonds and precious and semi-precious stones; all in the best of taste and all finished specimens of the best art work in jewelry, and we also have the staple patterns every Jeweler needs.

Our salesmen can show you these pieces, or we shall be glad to send you an assortment if you will tell us what you are interested in. Write us.

HAYDEN W. WHEELER & CO., Importers

2 Maiden Lane, NEW YORK

AMSTERDAM, 2 Tulp Straat

LONDON, 50 Holborn Viaduct

EDUARD VAN DAM

CUTTER OF

DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St. Knabe Bldg.
TELEPHONE 5879 38TH ST.
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS, MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH.

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street

RUDOLPH NOEL PHILIP NOEL

RUDOLPH NOEL & CO.

IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM

37-39 Maiden Lane, NEW YORK

with its well-arranged diamond-set base. Americans will be interested to learn that a fine piece of Kunzite valued at 500 guineas also forms a great attraction, while a necklace composed of 43 pearls of perfect shape and fine color is placed at £25,000.

Messrs. Elkington & Co., although they cannot claim the antiquity of the Garrards, have nevertheless a name which is of world-wide reputation. The method of electro-deposition, which revolutionized the trade and superseded the older method of "Sheffield plating," was early exploited by this firm to no inconsiderable extent, and their name is to be found in practically every museum as the electro-copyists of antique silver and gold. At this stand, the largest in the Palace, are finely modeled busts of His Majesty King Edward VII. and Queen Alexandra, while an object attracting all visitors is the fine cup presented by the ancient city of Westminster to the city of Paris. Presentation cups of all kinds help to make a most imposing exhibit, while the massive silver challenge shields presented to different British warships, together with the magnificent silver challenge trophy of the National Rifle Association, add to the handsome and artistic arrangement of the *tout ensemble*, which is heightened by the rich dashes of color given by the gold caskets the firm has from time to time made for presentation to celebrities.

At the stand of Mappin & Webb is shown the great silver gilt Coronation Cup made for the Benchers of the Middle Temple, the great lawyers' corporation, a fine trophy of cutlery supported by a handsome pair of ivory tusks, a cabinet of George III. cups, and in the case of diamond-mounted work is shown a blue diamond of good color valued at 1,000 guineas. There are also several good examples of diamond tiaras and necklets.

At the flower-decked stand of the Goldsmiths & Silversmiths Co. are some choice specimens of both the silversmith's and goldsmith's crafts, and the gold casket presented by the city of London to the French President, M. Fallières, naturally formed an item of considerable interest. Several well-wrought copies of antique silverware make a telling exhibit, which is enhanced by the good taste and skilful execution of the diamond-mounted jewelry shown and the well-matched diamond and pearl necklets which this house is noted for. A magnificent Burma ruby weighing 11¼ carats, valued at 10,000 guineas, a rope of pearls priced at £11,500, a corsage ornament with a fine pearl center valued at £3,000, and a sapphire and diamond pendant with a magnificent pendeloque diamond valued at £4,350, are only items in this varied exhibit.

Catchpole & Williams exhibit the "Medicis" collar which made such an attraction at the Milan Exhibition; it is composed mainly of diamonds and rubies with pearls helping to give relief to the whole. This is a clever piec of constructive diamond mounting, but it gives one the impression of a horse collar, and it is difficult to imagine even that it can look effective or feel by any means comfortable when worn by a lady. I hear the Maharajah of Nepal tried in on!

The Association of Diamond Merchants make a good show of jewelry, while S. Smith & Son, who occupy the same stand, exhibit some fine watches and clocks.

(To be continued.)

Our Commerce in Jewelry, Silverware and Kindred Lines With West Indies and South America.

WASHINGTON, D. C., Aug. 14.—A hasty glance at the markets and possible openings for trade to be found in the immense area to the south of us we find, for the size of the place, a very good market for jewelry and plated ware in Bermuda. Taking the principal sources of supply we find that we have the major portion of the trade, $10,886, while the United Kingdom ran us very closely for second with a value of $10,307, Canada coming in with a value of $6,151. It is also worthy of note that this is a steadily growing market. This is also true of Jamaica, where we have a steadily increasing market in cutlery, although we are not yet the dominant factor.

In Martinique we find a decreasing market for American goods, and one of the most important reasons for this is to be found in the freight and passenger communication, both of which are largely better with France than with our own country. This is amply evidenced by the fact that during the year of 1906 the imports of clocks, silverware, etc., from the United States were valued at only $718, while from France they were $19,860.

Our trade with Haiti, according to the latest returns, is gradually increasing; this is true of the imports of table cutlery and jewelry. This is due, to some extent, to the fact that the merchants find we are paying greater attention to both packing and patterns.

So much for the trade of the West Indian Islands. Turning to South American countries we find ever widening fields with many active competitors in all lines of business. Argentina is in a prosperous condition, owing to her fine agricultural uplift of the past two years. The market there for American clocks and watches is showing marked improvement, the value for 1906 being $71,761, as against $65,337 in 1905.

In Brazil there are wonderful possibilities for increasing trade which we are steadily allowing the "other fellow" to monopolize. Great Britain and Germany are steadily increasing their hold on Brazilian markets. That it is a growing country may be readily imagined if we remember that as between the years 1905 and 1906 there was an increase in its foreign trade of $57,250,000, and the greatest increase in imports was in manufactured materials.

Among the principal exports of Brazil in 1906 were precious stones, the value being $807,700, as compared with $345,900 in 1905. Clocks and watches were among the principal items of importation, and showed an increase for the same years from $319,596 to $351,130. The diamond exports from Bahia in 1905 were only valued at $76,598, of which it does not appear that any part were shipped to the United States; in 1906 the total value of these exports was $188,253, or more than double those of the year previous, and of that sum $5,073 came to the United States. From the same city the shipments of precious stones shows an increase from $22,995 in 1905 to $75,504; no part in either year came to the United States. The principal imports at that port include clocks from the United States and plated ware from Germany, while Switzerland supplied the watches. In this, as well as in all other ports of Brazil, the United States is at a distinct disadvantage compared with European countries in the matter of transportation facilities.

Turning to British Guiana we find that the exports of diamonds fell from 5,585 carats in 1905 to 4,330 carats in 1906, about one-fifth came to the United States and the remainder to England.

Colombia is another country in which there are excellent opportunities for American trade; and among the resources of the country are gold, silver and emeralds, all of which only await transportation facilities to be developed on a large scale. The principal contestants for Colombian markets are Germany, United Kingdom, United States and France.

One of the great sources of ivory nuts are the South American countries. The value of these exports from Ecuador in 1906 was $1,307,669, of which $449,950 came to the United States. Colombia imports jewelry to a limited extent. In 1906 the value of those imports was $19,509.

If only attention is paid to three points—packing, detail requirements and transportation facilities—there is an opportunity for largely increased markets for American jewelry, table cutlery, glass and crystal ware and jewelry in all South American countries.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., Aug. 12.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Acajulto: 1 case watches, $100.

Accra: 1 case watches, $125.

Bombay: 47 cases clocks, $960.

Bremen: 1 case plated ware, $200; 2 cases jewelry, $280; 1 case watches, $1,796; 2 cases optical goods, $155.

Buenos Ayres: 4 cases watches, $1,625; 1 case jewelry, $270; 2 cases thermometers, $136.

Calcutta: 1 case watches, $240; 25 cases clocks, $260.

Colon: 3 cases plated ware, $245; 1 case watches, $274.

Guayaquil: 1 case jewelry, $250; 1 case clocks, $225.

Havana: 2 cases jewelry, $321; 2 cases optical goods, $100; 7 cases clocks, $133.

Havre: 4 cases plated ware, $500; 4 cases jewelry, $854; 3 cases optical goods, $256.

Liverpool: 1 case jewelry, $500; 18 cases clocks, $1,098; 1 case watches, $200; 1 case jewelry, $700; 3 cases jewelers' sweepings, $500; 8 cases jewelers' ashes, $6,500; 63 cases clocks, $4,252.

London: 49 cases clocks, $1,610; 13 cases optical goods, $3,394; 7 cases thermometers, $172; 3 cases watches, $1,046; 81 cases clocks, $2,143.

Manila: 7 cases clocks, $181; 3 cases silverware, $627.

Melbourne: 342 cases clocks, $,263; 6 cases optical goods, $755; 86 cases plated ware, $6,665; 12 cases watches, $662; 19 cases clocks, $200.

Oporto: 10 cases clocks, $110.

Rangoon: 10 cases clocks, $130.

Sheffield: 13 bbls. jewelers' sweepings, $4,585.

Sydney: 57 cases clocks, $524.

Southampton: 30 cases clocks, $1,050; 17 cases watches, $2,561; 1 case optical goods, $257.

St. Miguel: 10 cases clocks, $88.

Tumaco: 1 case jewelry, $118.

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

F. A. JEANNE

Round and Fancy-Shaped

SAPPHIRES

5 Square de l'Opera PARIS, FRANCE

Cable Address

"GEMFINDER"

Western Union Code

F. DE SIMONE & SON

Importers of Coral

76 Nassau Street, New York

Factories: Torre del Greco and New York

GARREAUD & GRISER

45 John St., New York

LAPIDARIES. PRECIOUS STONES

GEMS in Unique Cuttings

ARTHUR REICHMAN

DEALER IN

AMERICAN BAROQUE PEARLS

65 Nassau St. New York

Unique Gems FALL CUTTINGS NOW READY

I am showing an entirely new line of NATIVE, CEYLON, URAL and BRAZIL semi-precious stones in new and fancy cuttings, as well as standard facettes and cabochons.

Sample Papers Sent To Reliable Dealers

LOUIS J. DEACON, CAPE MAY, N. J. Summer Headquarters

Gems and Precious Stones Cloth, Postpaid, $1.00. Published by The Jewelers' Circular Publishing Co., 11 John Street, New York.

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK.

AMERICA'S NEWEST GEM :: AMATRICE

The most remarkable, beautiful and individual matrix precious stone ever offered to jewelry wearers. Color and matrix polish equally No porosity or roughness. Amatrice positively does not fade or change color.

No retail stock is complete without an assortment of Amatrice jewelry in gold mountings.

Wonderful individuality in matrix effects. Exact duplicates do not exist, but beautiful matching effects for sets are obtainable.

Retailers should require manufacturers to supply different types in each lot bought, as the range of color combinations and innumerable matrix effects appeal strongly to the individual buyer.

If your regular manufacturers do not offer Amatrice jewelry, write us and obtain list of first-class manufacturers who will meet your requirements.

ONLY AMATRICE MINE IN THE WORLD, OWNED SOLELY BY

Occidental Gem Corporation, New York Office, 71-73 Nassau St.
Salt Lake City, Utah, 401 Dooly Block

Descriptive folder mailed on application, also supplied by manufacturer to retailer for distribution to purchasers

John F. Murphy, Dawson, Pa., Files a Voluntary Petition in Bankruptcy.

PITTSBURG, Pa., Aug. 13.—John Franklin Murphy, of Dawson, Pa., has filed a voluntary petition in bankruptcy in the United States District Court, in this city. In his schedules he says his liabilities are $15,048.16 and his assets amount to $13,146.55.

Mr. Murphy is a well known jeweler, having been in business in Dawson since 1897, and his failure occasioned some surprise. He has a long list of creditors. Those whom he owes more than $25 are as follows: Bessie O. Murphy, assignee of the judgment of M. A. Kiefer *vs.* J. F. Murphy, $351; H. T. Cochran for money loaned, $300; Marsh, Brown & Mather Co., $1,061; West, White & Christy, $748; First National Bank, Connellsville, $800; A. J. Cochran and E. F. Hutson, $500; J. L. Cochran, $340; Samuel F. Sipe, $680; Heeren Bros. & Co., $800; Goddard, Hill & Co., $798; Youghiogheny National Bank, $2,000; First National Bank, Scottdale, $1,000; George M. Strickler, $500; First National Bank, Dawson, $1,200; N. J. Miers, $46; Webb C. Ball Watch Co., $229; N. H. White, $120; Biggard & Co., $123; W. A. Pickard, $61; Thomas D. Murphy, $68; F. F. Evans, $130; W. J. Reed, $50; W. H. Cochran, $205; Dawson Supply Co., $55; Harry Cochran, $350; J. S. Laughrey, $96; First National Bank, Vanderbilt, $150; H. T. Cochran, $1,350; Youghiogheny National Bank, $500.

In his schedule of assets he says that he is the owner of a house and lot in Laughlin St. valued at $4,500. The lot has a frontage of 50 feet and there is a two-story residence on it. He also holds a judgment note given to him by W. H. Cochran for $1,000. His stock of jewelry is put in at $6,000. He also says he owns 10 shares of the Cosmopolitan Coal Co., valued at $400.

His schedules also show that he holds insurance policies in the following companies and societies for amounts as follows: Equitable Life Assurance Society, $4,000 (20 payment policy); Mutual Life Insurance Co., $1,500; Royal Arcanum, $3,000; Loyal Addition, $1,000; Modern Woodmen, $3,000; Order of Iroquois, $1,850; Americus, $500; Knights Templar Aid and Masonic Association, $2,000. These insurance policies are not included in his assets.

The court took the petition and has referred the affairs of the bankrupt to J. G. Carroll, of Uniontown, for adjudication.

Bankruptcy Petition Filed at Pittsburg, by Edward Francis Stewart.

PITTSBURG, Pa., Aug. 14.—Edward Francis Stewart, doing business at 4303 Butler St., has filed a voluntary petition in bankruptcy. He says his liabilities are $3,918.61 and his assets, $1,988.75.

In his schedules Stewart sets forth that he is indebted to the following creditors: Laura Stewart, $290, for wages; rent, $580; H. M. Smith & Co., $33; Kaufman & Rothschild, $232; P. H. Aronschilds, $116; A. Covert, $25; Henry Terheyden, $27; Kingsbacher Bros., $500; Mr. Hahn, $100; Mary C. Stewart, note, $543, on which an execution has been issued; International Silver Co., $40; Pioneer Cut Glass Co., $43; C. F. Munroe Co., $159; Adolph Goldsmith & Son, $50; Heeren Bros. & Co., $191; Berr Bros. & French, $56; Louis Kaufman & Co., $168; Milton Herzog, $162; S. Dabis & Co., $25; Grafner Bros., $35; Biggert & Co., $335. Mr. Stewart says that his outstanding book accounts amount to $335.

An order adjudging him a bankrupt has been made by William R. Blair, the referee in bankruptcy for this district.

Improvement in the Gem Markets of London and Antwerp.

SPEAKING of the improvement in the gem market of London, the *Jeweler and Metalworker*, of that city, says in its last issue: "During the last few weeks it seemed as if dealers and manufacturing jewelers were doing their utmost to make up for the slackness from which they have previously suffered. From several quarters reports have reached us that fair business has been done during the last part of the month in various branches of the gem trade. As regards the diamond branch business was done in very small-sized stones, and also in the good melées, and we have good reason to state that prices have gone up slightly, and there was a better tendency to buy.

"Almost every week during the last few months a great number of Continental dealers have arrived here, mostly from Amsterdam, but also from Antwerp, to buy rough diamonds, among whom are to be found those who are importers of large-sized stones. The demand for big polished stones will therefore be better in future, and we may state on good authority that very soon the London market will buy large-sized stones. Of course, it is impossible to say for what market they are intended. They may be for the American market, and bought merely on speculation in view of a good Christmas season in the United States; or it may also be they are for the European markets, among which Russia was notable some years ago, and is still, for the diamond and jewelry trade. The outlook in Russia, though still far from prosperous, has not become worse till lately; and, as your readers may know, financial facilities to be given to this country by England and France are now being arranged. Therefore, a better demand for diamonds may be expected at the Russian market which, in the diamond trade, is a great rival to America. Trade at the colored stones branch was fairly good during the month. Special inquiry is still made for large amethysts in various shapes, providing they are of good color, and our leading jewelers who are displaying just now a fine collection of the same are already arranging to make up stock for the Christmas season, which they will begin to do soon after the midsummer holidays, as they expect a great demand during the Winter in this branch of the gem trade. Good opals in large sizes are also meeting with a ready sale."

A cable dispatch from London, Aug. 8, to New York papers stated as to the condition in Antwerp:

"A well-informed Antwerp correspondent states that the crisis which has been well-nigh suppressing the diamond trade in Antwerp for several months is diminishing speedily in intensity and will probably have come to an end by October next.

"Some important American orders of cut diamonds have again been placed with Antwerp tradesmen, and it is anticipated that the trade speedily will be up to its normal conditions."

Involuntary Bankruptcy Petition Filed Against Solomon Seleznick, Pittsburg, Pa.

PITTSBURG, Pa., Aug. 15.—An involuntary petition in bankruptcy was filed this week against Solomon Seleznick, trading under his own name and as the Liberty Jewelry Co., the claims amounting to $558.42. The petitioners are: Freudenheim Bros. & Levy, creditors for $355.50; Fontneau & Cook Co., $67.50, and the McKee-Jeanette Glass Co., $31.85. The petition sets forth that Seleznick allowed the First National Bank, of Pittsburg, to obtain judgment against him for $568.34 in Common Pleas Court No. 4, thereby making the bank a preferred creditor. The petitioners asked for the appointment of a receiver, and the court named Simon Sher, who filed a bond of $5,000 for the discharge of his duties. Seleznick waived a subpoena and consented for the appointment of a receiver. The bankruptcy proceedings have been referred to William R. Blair, referee in bankruptcy, for adjudication.

Seleznick was also engaged in the tailoring business in the Murtland building, Sixth Ave. and Smithfield St. His jewelry store is situated at 976 Liberty Ave., being in close proximity to the Union Station, and is well equipped with fixtures. Just what Seleznick's liabilities are could not be learned. Mr. Seleznick has been in the jewelry business many years and was formerly connected with the Pittsburg Jewelry Co., of which his brother is the head. He started in business for himself in 1901, and opened stores in Pittsburg and Cleveland, O., and later one in Allegheny. He discontinued all branches but the one on Liberty Ave.

Importations at the Port of New York.

Weeks Ended Aug. 10, 1907, *and Aug.* 8, 1908.

	1907.	1908.
China, Glass and Earthen Ware:		
China	$115,713	$101,497
Earthen ware	20,828	16,091
Glass ware	49,014	22,512
Optical glass	5,707	8,403
Instruments:		
Musical	22,331	8,153
Optical	31,724	552
Philosophical	3,376	3,485
Jewelry, etc.:		
Jewelry	26,517	12,547
Precious stones	902,396	237,585
Watches	33,114	17,501
Metals, etc.:		
Bronzes	3,822	548
Cutlery	46,340	15,346
Dutch metal	2,626	....
Platina	44,506	13,814
Plated ware	....	....
Silverware	1,317	...
Miscellaneous:		
Alabaster ornaments	271	151
Amber	7,435	2,825
Beads	6,113	732
Clocks	6,211	3,167
Fans	5,574	504
Fancy goods	11,489	5,535
Ivory	42,797	29,651
Ivory, manufactures of	1,265	247
Marble, manufactures of	39,409	5,320
Statuary	6,449	1,353

Modern Cameos

The first samples of the MODERN CUT CAMEOS were brought over by us about two years ago.

Confident of the ultimate success of the stone we never tired in our efforts to acquaint the trade with its merits. Its immense popularity now attests to our correct foresight.

The same effort has been exerted on the other side in improving the quality as well as securing an adequate supply. We have succeeded also in this respect, and our Cameos are unexcelled in the matter of superior engraving, and precision of size and finish—and at right prices.

ONYX CAMEOS in MODERN and CLASSIC DESIGNS on hand in all sizes and colors for immediate delivery.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

STERN BROS. & CO.,

CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

CHICAGO,
103 State Street.

LONDON,
29 Ely Place

68 Nassau St.,
NEW YORK

"Gems and Precious Stones"

Their Characteristics, Localities of Production, Tests and some Current Literature

A New Book on a New Plan. Tabulated, Concise, Authoritative
A Handy Manual for Every Jeweler

Cloth, Postpaid, $1.00

Published by
The Jewelers' Circular Pub. Co.
11 John Street, New York

TRY US ON DIAMONDS

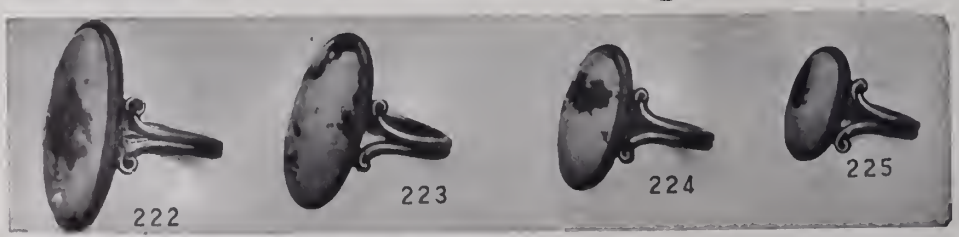
Lissauer & Company
IMPORTERS

52-54 MAIDEN LANE, NEW YORK

THE BEST ON THE MARKET

WRITE FOR A SAMPLE

MATRIX TURQUOISE



THE ARIZONA TURQUOISE MINES CO. (Inc.) Phone: 5728 Cortland 171 Broadway, New York, N.Y.

CALL AND SEE US

SEND FOR CATALOG

Career of the Late John Harriott.

Boston, Aug. 15.—The funeral of John Harriott, the pioneer manufacturer and engraver of modern society emblems, charms and kindred jewelry products in this city, who, as noted in the last issue of the CIRCULAR-WEEKLY, died, Aug. 8, after a brief illness from Bright's disease, took place, Aug. 11, with services at the chapel in Forest Hills cemetery, followed by interment there in the family lot. The funeral was largely attended by relatives and friends and by his business associates in and about Boston. Many beautiful floral tributes, attesting their esteem and regard, were banked about the altar of the chapel.

Mr Harriott's death is the culmination of a series of deaths in the family in a short period. In the past four years he had



THE LATE JOHN HARRIOTT.

lost his father, one of his sons, a daughter and granddaughter. These losses, with other sickness in his family, no doubt contributed to his last sickness and death, which, coming as it did, greatly shocked all who had known him. He was able to be about the house, although in failing health, until the very last day of his existence.

Mr. Harriott is survived by a widow and one son, Alfred T. Harriott, jeweler, of Norwood, who was for 14 years associated with his father in the business, and two brothers, James, of Concord, N. H., and Harry, at whose house he died, also by a little great-granddaughter. Mr. Harriott was a member of Mt. Hermon Lodge, A. F. & A. M., and Mystic Royal Arch Chapter, of Medford, Mass.

Thomas C. Harriott, the nephew of the deceased, who was employed at the Winter St. establishment, is temporarily in charge of the establishment. It is possible that either the son, Alfred T., who has conducted a retail jewelry store in Norwood for several years, or the nephew, Thomas C., may succeed to the business of the deceased.

Mr. Harriott, who was born in England in 1839, came from a family of jewelers and engravers, being a direct descendant of George Heriot, jeweler to King James at London. Having graduated from the finest art school in Birmingham, the art city of England, and having thoroughly mastered the applied art of engraving, he came to America in 1861, introducing into this country what is known as bright-cut engraving. A few years after his entry into this country he established an engraving shop on Winter St., Boston, moving shortly afterwards to 3 Winter St., where he commenced manufacturing lodge and society jewels and badges, remaining at this place until his death.

Death of Harrison A. Williams.

Attleboro, Mass., Aug. 17.—Harrison A. Williams, one of the pioneer jewelers of Attleboro, died Friday at a Taunton hospital, where he had been for several weeks. He had been in ill health since the death of his wife a year ago.

Mr. Williams was born in Mansfield, Sept. 22, 1822. He was one of the earlier jewelers at Attleboro Falls. His first venture into business was in the concern of Bates, Capron & Williams in 1858. One of the partners, the late Joseph M. Bates, later became the wealthiest citizen of Attleboro. The firm later became known to the trade as Sherman, Capron & Williams and did business in Mansfield. Just as the Civil War broke out the firm removed to Attleboro. The was hard on the finances of the concern, and like many other firms of that day it went to the wall. Immediately after the war Mr. Williams resumed manufacturing in Mansfield, but the factory was destroyed by fire. Mr. Williams was known as the originator of horn and shell jewelry which was in great demand years ago.

Mr. Williams married Abby Jane Richardson, a member of Attleboro's best-known families.

The funeral was held Sunday afternoon from his home on East St., Mansfield, where deceased had lived for many years.

Death of Robert Bradley.

Providence, R. I., Aug. 13.—The funeral of Robert Bradley was solemnized from his late residence, 411 Prairie Ave., yesterday afternoon in the presence of a large gathering or relatives, friends and former business associates. His death removes one of the oldest manufacturing jewelers in this city, although he had not been an active participant in business for several years.

Mr. Bradley was born in England in 1826, but came to this country with his parents while quite small. For a number of years before he became interested in the manufacturing jewelry business he was clerk and afterward general manager of the Valley Bleachery on Valley St., in this city. In 1883 his son, Robert, Jr., who had gained considerable experience as foreman in one of the large manufacturing jewelry shops, desirous to enter the manufacturing business on his own account, prevailed upon his father to join him in the venture.

They first located at 28 Potter St., now Garnet St., but their business rapidly outgrew their facilities, and the following year they were forced to remove to a large shop at 227 Eddy St., where they remained until 1899 manufacturing solid gold jewelry with imitation diamonds and real pearls, garnets, doublets, etc. Previous to the discontinuance of the business the firm name was changed to Robert Bradley & Sons by the admission of a second son, Richard, to the copartnership.

Creditors File Involuntary Petition in Bankruptcy Against R. S. & J. D. Patterson, Port Huron, Mich.

Port Huron, Mich., Aug. 12.—An involuntary petition in bankruptcy has been filed against the firm of R. S. & J. D. Patterson, jewelers, at 911 Military St., by attorneys acting in the behalf of the Jewelers Board of Trade, New York, and J. Frank Wilson, of the law firm of Moore & Wilson, this city, has been appointed receiver on the application to the United States Court in which the petition is filed. The bankruptcy proceedings result from the fact that J. D. Patterson refused to sign the regular extension agreement proposed by the Board, to which extension the creditors, as well as the debtors, had practically agreed at a meeting held in New York recently.

The liabilities are roughly estimated at $30,000 and the assets at over $15,000, but exactly what the condition of the affairs is cannot be learned at the present time, and, in fact, it may take an investigation to determine the amount of the liabilities as well as the assets. If the mother of J. D. Patterson is considered a partner, or as having an interest in the business, the financial condition of the debtors will undoubtedly be good, but if she is declared to be a creditor of the concern instead, this will augment the liabilities and take away from its resources as far as the other creditors are concerned.

The business which has been owned by the estate of the late Reuben S. Patterson and Jesse D. Patterson was begun about 1870 by R. S. Patterson, who was later joined by J. D. Patterson about 1894. The firm first known as R. S. Patterson & Co. was changed to R. S. & J. D. Patterson about 1896, by which it has since been known. The senior member died in February, 1904, but his interest in the business was continued by his estate. The firm handled jewelry, books and other lines.

Death of Louis M. Weinbrecht.

St. Louis, Mo., Aug. 14.—Louis M. Weinbrecht, one of the pioneer uptown jewelers of this city, died, Tuesday morning, at his home, 5969 Easton Ave. He was 34 years old, and was much esteemed by the trade in this city. His shop was beneath his home on Easton Ave.

Mr. Weinbrecht had been ill but a short time. He is survived by his widow, Mrs. Louisa Weinbrecht, and three daughters, Helen, Edna and Emma. The funeral was held Thursday afternoon, Aug. 13, from the undertaking parlors of George L. Pleitsch. Burial was in Bethania Cemetery.

G. A. Broquist recently began business in the Martin building, Aurora, Ill., to which place he moved a short time ago from Batavia, in the same State.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

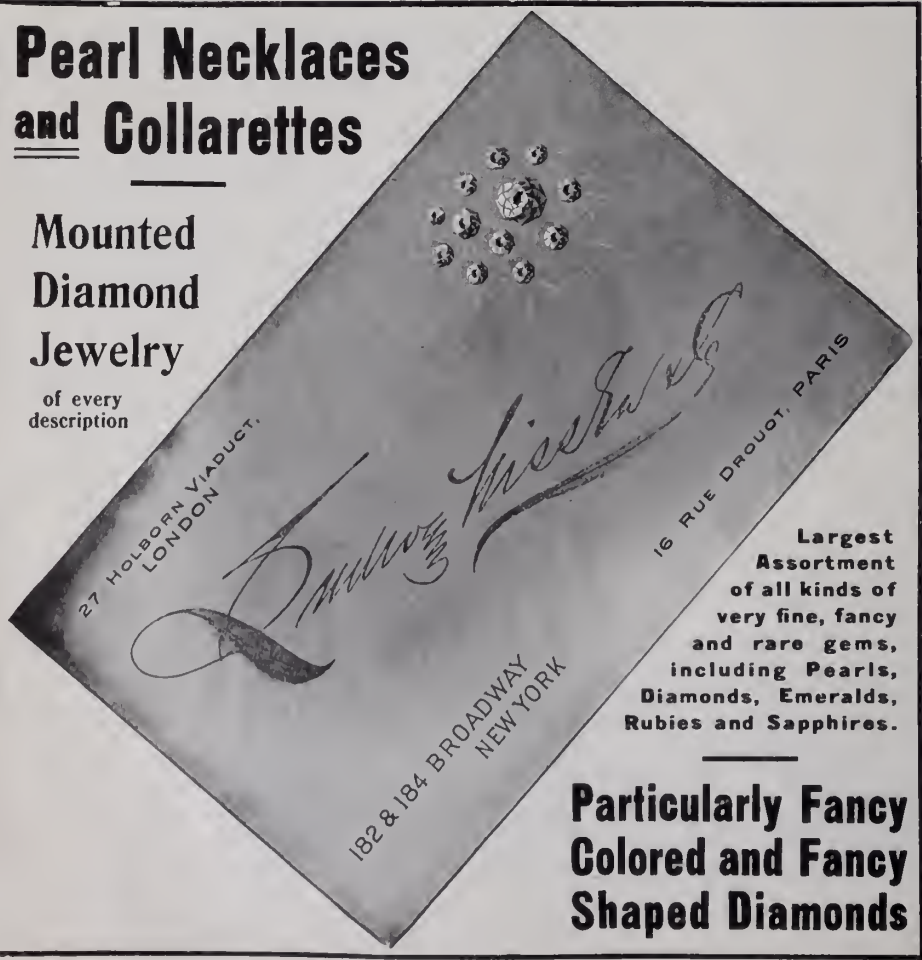
EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS: MILBAGG

BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK

TELEPHONE NUMBERS:
917-918 BRYANT
RUBIES AND SAPPHIRES

Pearl Necklaces and Collarettes

Mounted Diamond Jewelry
of every description



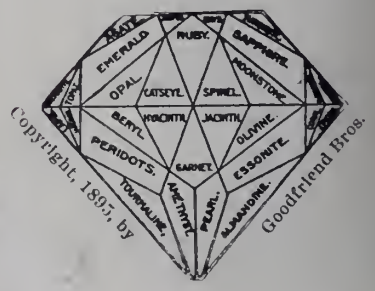
Largest Assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds, Rubies and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds

Goodfriend Bros.

IMPORTERS AND CUTTERS
....OF....
PRECIOUS STONES

Headquarters for all kinds of
PEARLS



Pearls	Gem Coral
Rubies	Aquamarines
Emeralds	Tourmalines
Sapphires	Peridots
Opals	Opal Matrix

And other Precious Stones

PEARL, OPAL, CORAL and AGATE NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE:
212 Union Street

PARIS:
10 Rue Cadet

Pennsylvania Retail Jewelers in Convention.

Indorse Doctrines Established by National Convention and Win Many New Members.

PHILADELPHIA, Pa., Aug. 11.—The third annual convention of the Pennsylvania Retail Jewelers' Association was ended last night when the jewelers, and the delegates and guests to the 11th annual convention of the American Association of Opticians, dined at Belmont Mansion, both forming an assemblage of nearly 1,000, and contributing to make one of the most successful trade dinners ever held.

The convention hall of the American Association of Opticians and the Pennsylvania Retail Jewelers' Association in Musical Fund Hall, 8th and Locust Sts., was shared by both jewelers and opticians. Starting their convention Monday, the opticians crowded the hall with exhibits and the jewelers took possession of such space as was left. From all parts of the country, as well as from Pennsylvania, came jewelers to attend the two conventions, and S. O. Bigney & Co., the South Bend Watch Co., the Keystone Watch Case Co., the L. E. Waterman Co., and the Philadelphia College of Horology, added their displays to those of the manufacturing opticians and helped to make Musical Fund Hall fairly hum with the rattle of machinery and buzz with trade, and shop talk from Monday until yesterday.



IRA D. GARMAN, PRESIDENT-ELECT.

The Pennsylvania Retail Jewelers' Association placed itself on record as favoring the consummation of legislation proposed at the annual convention of the national association of retail jewelers in Cincinnati. A. C. Graul, outgoing president of the association; William D. Haines, of this city; S. C. Wiley, Pittsburg, and J. P. Archibald, of Blairsville, Pa., all urged the passage of laws to compel manufacturers of plated ware, both silver and gold, to stamp such articles manufactured by them, in a manner to positively define their intrinsic value.

This was the manner in which the question of further legislation to prevent cheats and humbugs from deceiving both the retail jewelers and their patrons, was presented to the convention: "The filled Case Bill has passed (into the waste basket) because many feared that it would not fill the need of a bill to prompt makers to produce filled cases to meet the need for jewelers. Would a filled jewelry bill that requires makers to indicate the proportionate amount (1-10 or 1-4, etc.) of gold or silver contained, with or without specific time guarantee, be a good thing for the jeweler and the public? Ought State governments to provide inspectors of weights, measures and qualities for all merchandise, including jewelry?"

Just when the discussion of this question was becoming acrimonious and when it appeared that the Pennsylvania Retail jewelers would adopt resolutions advocating legislative measures to prevent the sale of "phony jewelry" and especially watch cases with long time period guarantees, but which last only for short periods, Ira D. Garman made the point that no legitimate jeweler could possibly be deceived and that finally it was up to him to make sure that he was selling the goods that his patrons sought to buy. Then Wm. J. Benn reminded the retail jewelers that an entertainment had been provided for them and 'buses were then waiting for them. Thereupon it was agreed to drop the matter with the passage of a resolution declaring that the Pennsylvania Retail Jewelers Association meant to help in every way the movement inaugurated by the national association of retail jewelers to prevent impositions on themselves and the public in the matter of filled goods and plated ware.

The opticians had been in session and had transacted a great volume of business in two days before the convention to the Pennsylvania Retail Jewelers Association was called to order Wednesday morning at 10 o'clock by A. C. Graul, of Pittsburg, its president. Mr. Graul, made enthusiastic by the success of the annual convention of retail jewelers in Cincinnati, last week, launched forth boldly into insistence upon the cementing of business relations between retail jewelers. "The time has come," said he, in his introductory remarks, "when we must all of us appreciate that we needed united support to protect ourselves as retailers. We should be cemented as a body, so that we may favor or oppose legislation. It will be needful, I fear, in the near future to take such steps as will place us in a position where we may buy and sell what we ask for, and what our customers desire and not be forced to take such goods as may be sold on false guarantees. I am pleased to tell you that the Pennsylvania Retail Jewelers Association has increased its membership nearly 200 per cent. during the year. It is now a fairly representative body of the trade of the great Commonwealth of Pennsylvania."

Mr. Graul explained that Col. J. Warner Hutchins, president of the Philadelphia Jewelers' Club, was unavoidably absent from the city and could not make the address of welcome to the visiting State jewelers, but Ira D. Garman, of Philadelphia, who was chairman of the entertainment committee, of the association, would do so.

Mr. Garman made a brief address of welcome, in which he said: "I wish, on behalf of the people of Philadelphia, as well as on behalf of all the jewelers, to extend to you the best wishes of the trade here, and to assure you that you will have every hospitable endeavor made to insure you a pleasant stay while here. We wish to make our State retailers' association something to be proud of, and I am sure we are going to do so." Mr. Garman added that "out-of-town retail jewelers would find Philadelphia one of the greatest cities of the country."

Following Mr. Garman, the secretary, C. S. Wiley, of Pittsburg, presented his report as follows:



J. WARNER HUTCHINS, FIRST VICE-PRESIDENT.

East, west, north, south, wherever you look, jewelers' associations are springing into existence over night. Why? There must be a reason for this unusual move on the part of our fellow craftsman. Does he feel the need of social intercourse? Has he not always taken part in the social and fraternal societies of his community? Yes, but there is something deeper than even his social enjoyments. He has found at last his business interests have suffered. He has always been a good social fellow, and while he enjoyed himself the mail-order and department stores and a dozen other interests have stolen away much of his legitimate trade, but he awakens and is combining with his brother, who has also suffered and is ready to win back that which is his own.

Our own association is now two years old. At our initial meeting, July 10, 1906, 18 members were enrolled. At our annual meeting last year 46 was the number. We have to-day 122.

During the year your executive committee has met in executive session seven times.

I am not prepared to give the number of pieces of mail matter consisting of letters, circulars, postal cards, etc., sent out, but it will run up into the thousands.

For our last two annual meetings we have sent out 216,000 pages of programmes, weighing nearly a ton.

Our association has been at a disadvantage in not having the number to work out as much good as we had hoped, but soon the steady, persistent work that is being done will reward us with a large enough membership to accomplish much good. While we as a State association cannot point out

FRANK JEANNE CHAS. L. ROOS

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

CATSEYES

SAUNDERS, MEURER & Co.

65 NASSAU STREET NEW YORK

GEORGE H. HODENPYL WALTER N. WALKER

HODENPYL & WALKER

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS

MANUFACTURERS OF FINE DIAMOND JEWELRY

373 FIFTH AVENUE, Corner 35th Street

NEW YORK Telephone, 5093 Madison Square

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York
cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

Baroque Pearl Brooches

A fine assortment of Daisy, Chrysanthemum, Horse Shoe Circle and Harvest Moon Brooches. The best and most moderate priced line on the market.

CROSSMAN COMPANY

3 Maiden Lane, New York

Gems and Precious Stones Cloth, Postpaid, $1.00. Published by The Jewelers' Circular Publishing Co., 11 John Street, New York.

THE BEST

Article to have in your stock is that which will sell the quickest and at the greatest profit. At this time the most popular is

TURQUOISE, CHRYSOPRASE AND TOURMALINE MATRIX

They are greatly in demand. We have them from our own mines in all sizes, shapes and qualities; also goods cut to your special order to fit any setting or plate.

IN THE WORLD

there is no better seller, and if you have not seen the Himalaya Matrix you had better send for an assortment at once.

HIMALAYA MINING COMPANY

MINERS AND CUTTERS OF

PRECIOUS AND SEMI-PRECIOUS STONES

15-17-19 MAIDEN LANE

NEW YORK

LONDON PARIS OBERSTEIN PROVIDENCE

much we have done, our national body has corrected much that was detrimental to the trade.

Since our last annual meeting we have added 72 to our membership. During the year we have lost one member by death, Fred Quartier, of Selts burg, making two deaths since our organization. Three have resigned, one on account of leaving the State, one discontinued business and one who did not disclose his reasons.

We believe that until we are stronger that only by a personal canvass can any great number be added to our association, while many feel kindly towards us it takes personal contact and argument to bring results.

There have been very few complaints sent in to the secretary by our members; several have been made by jewelers outside our association in regard to price-cutting on goods with a minimum re stricted selling price, but upon investigation we have found the matter either a mistake or the cutting dealer had been cut off.

We feel the association has made a decided advance in the last year and is the banner State in point of increase. With 1,600 or 1,700 retail jewelers to draw from, what say you, shall we go in until we have the vast majority?

Mr. Wiley then announced the following new members secured since the opening of the State retail jewelers' booth on the floor of the optical association's exhibit hall: Daniel A. McMaster, Arondale, Pa.; E. M. Dickinson and Wm. E. Kelly, Galeton, Pa.; Emil Holl, Media; B. F. Freeman, West Chester; Josiah Heckler, Mainland; Theodore Lassen, Germantown; A. N. Peoples, Chester, Pa.; H. M. Patterson, 20th and Federal Sts., this city; Gus. Reitzen, Ashland, Pa.; E. J. Weider, Jr., Pennsburg; Wm. Gibbons, Philadelphia; John A. Kinsler, Philadelphia, and B. F. Geist, Pottsville.

It was after the routine business and formal addresses and reports of the executive officers of the association had been read, that the discussion took place over the proposed legislation to require manufacturers of filled goods and plated ware to stamp their products in such a way that the amount of gold or silver contained in the imitation goods could be known.

In making out the complaint of the retailers, Mr. Graul, the president, said:

A great deal of filled and plated goods is offered to the public with time guarantees which are worthless. Pledges as to guarantees are made for everything under the sun. In our business this encourages only the illegitimate dealer to the permanent injury of the legitimate dealer. We must do our best to avoid this illegitimate competition. We must kill it for the sake of our reputations. It may be our ruin some day. Think of watch cases guaranteed for 20 years and sold to a credulous public turning black in 30 days. It is only a rascal who will take advantage of a gullible and unsuspecting public by the sale of these goods, but our only weapon of defense is the passage of such a law which will make it a criminal offense for any manufacturer to falsely stamp even plated and filled ware. The legitimate retail jeweler has sought long, earnestly and I think successfully to educate the public to a rare appreciation of artistic jewelry. We know something about good jewelry and we endeavor to handle only the best. But in comes the mail-order man with his "phony" jewelry, which is sold everywhere and helps to undo much that we have so long and so earnestly endeavored to correct. We do not wish to antagonize the manufacturer. We should seek to approach him diplomatically, but nevertheless with the view in mind of requiring him to be responsible in every way for the goods he sells us and permits us to sell to our customers. Heretofore, as retailers, we have been practically strangers to each other; now let us know each other and be friendly. It cannot hurt any of us. We are in business to remain. It is our calling. But we can help each other wonderfully by uniting and seeking to protect our rights. As things go to-day the illegitimate jeweler has the advantage of the legitimate retailer. He may sell these crude imitations of watch cases with a 20-year, a 25-year or a so-called permanent guarantee. A certain silver plated ware concern admitted to me recently that their guarantees as well as those of most other silver plated houses were in fact humbugs. Now then shall we be called lagging in our duty?"

William D. Haines, of this city, echoed the sentiments of Mr. Graul. He demanded also laws to require manufacturers to stamp their filled and plated goods so that the proportion of gold or silver used in the making might be known. He declared that he knew of the sale of watches, whose cases were guaranteed for years, but which turned black in 30 days. C. S. Wiley, of Pittsburg, also spoke in a like vein.

Ira D. Garman made a brief but pithy speech which quieted apprehensions on the part of most of the delegates. He said: "This is a very grave subject. I do wish you would not act hastily. I don't think that any one of us here would sell the goods of which we are complaining. We



C. S. WILEY, SECRETARY.

deal openly with the manufacturer. We look to him to protect us, and for the best part he does. We know enough to tell whether a case for a watch is guaranteed properly. We should and do know the materials we buy and we should and do know the manufacturer with whom we deal. He would not be in business long if he deceived us often. It is to his advantage to sell only lasting goods and to our advantage to see that they do last and our customers are not disappointed. We make our profits because we are able to hold our trade. This we could not do if we were deceived by the manufacturer or if we deceived our patrons."

W. J. Benn here interrupted the discussion with a reminder to the delegates that an entertainment in the nature of an automobile ride was in readiness. He suggested an early adjournment that this treat would not be missed. President Graul said, somewhat heatedly: "We are here to transact business and we must and shall get through with it. It is delightful that the local entertainment committee is so hearty and agreeable, but I am sure none of us wish to take joy rides when we have work ahead of us." The discussion was thereupon continued until it was finally decided that the association should indorse the legislation advocated at the Cincinnati convention.

I. A. Deisher delivered at the session Wednesday afternoon, a discourse, illustrated by blackboard drawings, and a card index system for keeping records of stock in retail jewelry stores. Mr. Deisher had cards to show, indicating how a complete and thorough record of all stock transactions, the acceptance of repair work, its letting to trade watchmakers or manufacturing jewelers, or its disposition in any other way might be accounted for. Philip Kind, of S. Kind & Sons, amplified the address of Mr. Deisher and joined him in advocating the adoption of a card system for stock-keeping by all retail jewelers. Both Mr. Kind and Mr. Deisher were warmly applauded and the delegates expressed the conviction that the time was ripe for a prompt adoption of a systematic keeping of stock accounts.

P. C. Yester, of McKeesport, Pa.; Geo. S. Rice, Pottsville; George S. Kratz, Phoenixville, continued later, Wednesday afternoon, the discussion concerning the proposed stamping law for gold filled goods and plated ware. But, after all was said and done, it was agreed to take no further action than had been taken at the morning session in making an endorsement of such legislative measures as had been proposed before the National Retail Jewelers' convention in Cincinnati.

With the delegates to the optical convention the jewelers who came to town especially to attend the joint conventions were entertained Wednesday evening at a smoker, given at the Optical Club of Philadelphia at 1416 Arch St. The late afternoon had been spent by many in visiting stores and in having group pictures taken.

THURSDAY'S SESSION.

By far the most interesting session of the association was held Thursday morning and afternoon. In the morning, C. T. Higginbotham, of the South Bend Watch Co., repeated the address delivered by him at the National Retail Jewelers' Association convention in Cincinnati, on "How to Locate and Correct Errors in the Lever Escapement." Mr. Higginbotham's address at Cincinnati was published in full in the Horological Section of THE CIRCULAR-WEEKLY, of the last issue. To many of the delegates at the Pennsylvania State convention the exhaustive analysis made by Mr. Higginbotham was heard for the first time, and aroused great interest and occasioned no end of theoretical discussion.

The session Thursday afternoon was perhaps the most pleasant of all. Col. John L. Shepherd, New York, had arrived, as well as Col. J. Warner Hutchins, president of the Philadelphia Jewelers' Club. Col. Hutchins and Col. Shepherd gave the Pennsylvania retailers a taste of the entertainments usually given at festive times in the calendar of the Jewelers' Club, and kept the delegates laughing all afternoon with one story and another.

J. P. Archibald, Blairsville, Pa., the newly elected president of the American National Retail Jewelers' Association, advocated the payment by the Pennsylvania association of the expenses of its retiring president, Mr. Graul. The latter was quick to oppose such action. He handed the

What is Epidote ?

If you wish to know something about the new American Cabochon stone we will be glad to send you a descriptive leaflet.

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

14 & 16 CHURCH STREET, NEW YORK

London, 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES

CORAL NECKLACES
All Shades and Sizes

Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

3 Via Amedeo, Terre del Greco Italy

401 Broadway, New York
Telephone, 5412 Franklin

19 Rue d'Hauteville, Paris, France

LOUIS FELDENHEIMER

Importer and Cutter of

PRECIOUS STONES AND PEARLS

41 MAIDEN LANE NEW YORK



Our Brass and Copper Specialties

are controlled by us and sold at lower prices than are other goods in their class.



Practical
Substantial
Attractive

They are the best styles made for retailing at

50c. to $5.00 each

L. W. Levy & Co.

Importers and Makers of Novelties

580 & 582 B'dway

Between Prince and Houston Sts.

NEW YORK

gavel over to Hugh A. Jackson and fought the proposition, spiritedly declaring that he was amply repaid for such expenses as he had undergone by the opportunities the office had afforded him to get acquainted with the trade. However, the sentiment of the entire body of jewelers was that Mr. Graul deserved something more than a happily-worded resolution, and he was made to accept the association's contribution to meet his expenses.

It was decided to increase the secretary's salary also from $25 a year to $75 a year. H. F. Seltzer, P. C. Yester, Ira D. Garman and others made complimentary remarks about Mr. Wiley, the secretary, who was then and there assured of re-election. It was declared that as the association grew the salary of the secretary would be annually increased.

After adopting resolutions praising THE CIRCULAR-WEEKLY for the complete manner in which the annual conventions had been reported and for the exhaustive and highly creditable report made of the recent national convention of retail jewelers in Cincinnati, and declaring that the daily press of Philadelphia had been more liberal in the space devoted to reports of the conventions of both the opticians and jewelers than has the press of any other city ever before been, the convention got down to the serious work of electing officers and selecting the city where it will hold its next meeting. Harrisburg was unanimously approved of as the city in which will be held the fourth annual convention of the Pennsylvania Retail Jewelers' Association.

Praising Ira D. Garman, chairman of the local entertainment committee of the jewelers for the liberality and whole-heartedness with which he and his colleagues, Louis P. White, Col. J. Warner Hutchins, A. G. Lee, and other of the local jewelers, the delegates united with acclaim upon Mr. Garman's election as their next president. Mr. Garman is a retail jeweler at 101 S. 11th St. He has been active in affairs of the Philadelphia Jewelers' Club, and is esteemed by the trade of this city as one of its representative men.

The newly-elected president at once assumed office and made a neat speech expressing appreciation at the honor accorded him. It had been proposed to elect J. P. Archibald, first vice-president, but he declined upon the grounds that he had just been elected national president.

Upon the arrival in the convention hall of Col. J. Warner Hutchins he was given an enthusiastic reception and was promptly decided upon as first vice-president, an office which he accepted in a speech declaring his conviction that the State retail jewelers' associations were destined to become formidable bodies of jewelers. The other officers were elected as follows: Second vice-president, P. C. Yester, McKeesport; third vice-president, I. A. Deisher, Reading, Pa., fourth vice-president, F. C. Bode, Philadelphia, and fifth vice-president, W. F. Steinmacher, Pittsburg. A. C. Graul, the retiring president, and H. A. Seltzer, of this city, were elected members of the executive committee. This committee was empowered to elect another member. C. S. Wiley was re-elected secretary, and P. G. Diener, of Harrisburg, was elected treasurer. Mr. Diener succeeds J. P. Stemmann, of Pittsburg, who had been unable to attend the convention on account of serious illness in his family.

Early Thursday afternoon the jewelers ended their convention in an exchange of pleasantries, in which Louis P. White, Colonel Hutchins, Colonel Shepherd and Ira D. Garman were leading figures, and then hastened to board trolley cars in the Sansom St. wholesale district which had been especially chartered and sidetracked there, to go to Belmont Mansion, in Fairmount Park, where a great banquet was given in the evening for both jewelers and opticians. The banquet was a joint festive gathering and plates were laid for 600 guests, including nearly every jeweler, great and small, in the optical and jewelry trade around this city. Colonel Hutchins presided as toastmaster and speeches were made by Col. Lewis E. Beitler, Colonel Hutchins, Colonel Shepherd, Archibald B. Millar, Governor Stuart's private secretary; Mr. Garman, Alexander Martin, Briggs S. Palmer, of Boston, outgoing president of the American Association of Opticians; John C. Eberhardt and J. P. Archibald, president of the American National Retail Jewelers' Association.

Convention Hall Chat.

Adelbert G. Lee, of the staff of the Howard Watch Co., who was here, was quite at home in Philadelphia.

* *

H. F. Seltzer, of this city, returned from a vacation just in time to get busy at the second day's convention of the State retailers.

* *

E. J. Thompson, of Sidney, New South Wales, was a visitor to the convention and exhibition halls and was given a cordial welcome, since he had traveled so far to attend the convention.

* *

Emil Bracher and F. A. Peters, with the H. S. Meiskey Co., Lancaster, Pa., were given a cordial reception by the convention delegates. They were especially active about the booth of the "Community Silver" exhibit, and won many new friends.

* *

E. J. Phillippi, of Riverside, Cal., hustled into the convention hall one day late, after having traveled over 4,000 miles with Mrs. Phillippi. After the convention Mr. and Mrs. Phillippi will end their travels by touring the Atlantic coast resorts.

* *

Elmer Horn, of M. Sickles & Sons' material department, represented Louis Sickles, of the entertainment committee, on the exhibition floor. Mr. Horn had useful souvenirs to distrihute in the form of memorandum books. Louis Sickles acted as the host of many out-of-town jewelers.

* *

One fact is admitted by both opticians and jewelers, and this is that the daily press of Philadelphia exploited the convention in the most liheral sort of manner. Representatives of all the leading daily papers were constantly in attendance at the sessions of the opticians and the jewelers.

* *

C. S. Wiley, Pittsburg, was so overwhelmed with compliments by the jewelers for his success in landing the Pennsylvania Retail Jewelers' Association firmly on its feet that he hurried away to seek the quietness of his room at the Continental, where he and President Graul were quartered.

* *

Color was lent to the convention hall by the appearance of C. T. Weibezahn, who had charge of the exhihit of S. O. Bigney & Co., and which displayed the goods of that concern to full advantage. Mr. Weibezahn, "big as life," paraded the convention hall with his finger pointed warningly.

The Noble Ku-Kus left no stone unturned in their visit to Philadelphia to interest jewelers and opticians in the expansion of Ku-Ku to this city, with the result that Philadelphia Nest No. 8 was planted Wednesday night at the Continental Hotel. The question in the Philadelphia trade now is, are you a Ku-Ku?

* *

Louis P. White, of the Board of Governors of the Jewelers' Club, was in charge of the registration booth. He had a hearty greeting for every visitor and seemed to know all hy their Christian names. Throughout the day Mr. White had his automobile going at a lively rate for the special accommodation of the visiting jewelers.

* *

C. D. Higginbotham, of the South Bend Watch Co., got into all kinds of arguments and debates with the assembled jewelers over the technical side of lever escapements. Late Thursday afternoon he became involved with a group of jewelers, and it required the combined efforts of his associates to assure him that the convention was over and that the exhibits must be displaced.

* *

A bit of romance found its way into the conventions when Daniel La Chappele, of Stockbridge, Mass., a delegate to the American Association of Opticians' convention, fell in love with Miss Viola G. Willoughby, a pretty Philadelphia girl, and straightway married her. Mr. La Chappele had known Miss Willoughby in a Massachusetts town and there they had been friends. Miss Willoughby moved to this city four months ago, and has resided on Summer St. Mr. La Chappele called to pay his respects. He immediately fell a victim to Dan Cupid and proposed. The marriage was solemnized in the Cathedral, 18th and Race Sts.

Receivership Proceedings Against H. I. Scribner, Columbus, O., the Result of Friendly Suits and He Will Resume Business.

COLUMBUS, O., Aug. 13.—H. I. Scribner, whose place of business was closed last week, has not "run away" from this city and abandoned his business, as the reports about his disappearance and the legal proceedings which followed would indicate. It appears that Mr. Scribner merely went off for a short vacation, but, the report being spread abroad that he had run away, several creditors filed attachment suits and made levies on his stock.

The receivership was asked for by parties frinedly to Mr. Scribner and for the purpose of protecting his interests and countersuits have already been begun to secure the return of the goods carried off by the creditors above mentioned. The receiver is Winfield Packham, who was appointed Aug. 6, under a bond of $1,500.

It would seem that a great personal injury has been done Mr. Scribner by the publication in the daily press of this unwarranted story. Nevertheless, he will return soon from the east and continue his business as formerly, according to advices received by his friends here.

B. Silverstone, Scranton, Pa., has been made the defendant in a suit for $5,000 damages, brought against him for infringement on the patent or trade-mark of the E. Kirstein Sons Co., Rochester, N. Y., makers of the Shur-On eyeglasses as well as the Right Shur-On eyeglasses. An injunction has been asked to prevent the defendant from using the names mentioned. The plaintiffs allege that the defendant has made eyeglasses which he called the Shur-On, and that a few years later made another kind which he called the Rite Tite Shur-On.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

DAVID BONNIST

Telephone 5789 Cortland

COCKROFT BUILDING, 71 NASSAU STREET
Corner John Street, - - - NEW YORK

DIAMOND CUTTING AND POLISHING

(15 Years with Messrs. S. L. Van Wezel)

I have opened a new cutting factory at the above address, and make a Specialty of EXTRA FINE WORK in RE-CUTTING, MATCHING and REPAIRING

Special Arrangements for Out-of-Town Trade Write for Information

Danner & Co.

68 Dun Building, Buffalo, N. Y.

GENUINE DOUBLETS

Assorted Colors and Sizes, from 4 to 30, $7.50 per gross

IMITATION HALF PEARLS

From 4 to 12, 10c. per 100 or 75c. per 1000;
13 to 20, 15c. per 100 or $1.25 per 1000

Practical Course in Adjusting

By THEO. GRIBI.

COMPRISING

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

ELUCIDATED AND DEMONSTRATED

by original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have been added chapters on

Published Price, $2.50.

SPECIAL REDUCED PRICE, $1.50,

Post prepaid.

250 pages, including 18 diagram plates; Fine Paper; Large Type; Clear Illustrations; Systematically arranged; Solid Binding.

THE JEWELERS' CIRCULAR PUB. CO.
Publishers
11 John St., cor. Broadway, New York.



No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW few really useful, practical articles you have for Men?

Here Is One - We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in "Dorantique," Copper, Nickel, Brass and Silver Plate

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios : Apollo Silver Co.

WORKS { 4-5 Marion Street / 205-207 Lafayette Street

544 Broadway, NEW YORK

United States' Proposal to Canada for Prevention of Smuggling Accepted.

OTTAWA, Can., Aug. 12.—The government of Canada has concurred in a proposal of the United States authorities for the reservation of a strip of land 60 feet in width along either side of the international boundary line between Yukon and Alaska. In its memorandum on the subject the Dominion Government has suggested also that steps be taken to make a similar reservation along parts of the boundary between the United States and Canada, which, besides extensive stretches of water boundary, comprises some 1,900 miles of land.

On the 400 miles summit of the Rockies the Government of British Columbia has already reserved a strip 66 feet wide wherever the land has not already been disposed of. East of the Rockies, under the original surveys, road allowances were left adjoining the boundary. These road allowances are no longer under the control of the Dominion Government, having now passed under the jurisdiction of the provinces of Alberta, Saskatchewan and Manitoba. The four provinces mentioned would doubtless agree, however, to make the reservation permanent, although to secure that end concurrent legislation by the United States or by the several states affected, to reserve a similar strip, would appear to be desirable

The memorandum proceeds: "The minister states that along the line from the St. Lawrence River to the St. Croix River the natural difficulty of enforcing the lines of the two countries along an extensive boundary line is enhanced by the fact that the property adjacent to the line on both sides has passed into private hands, and at many points there exist so called 'line houses' which stand close to or upon the line, and which in many instances, as has been charged, have been used for smuggling or for evasion of the law to a serious extent. While it may not be practicable, by reason of the expense which it would involve, to apply the effective remedy of removing these houses altogether, it is a matter for consideration whether or not there are any steps which the two governments could take to prevent the erection in future of further houses of this kind.

The Dominion Government's views on the subject have been forwarded to the United States authorities through the British ambassador.

Son of Providence Jeweler Escapes from Kidnappers After Being Held Captive 24 Hours.

PROVIDENCE, R. I., Aug. 15.—Kidnapped in broad daylight by two strange men, carried to a tent in a swamp near the banks of Narragansett Bay, tied there and held captive until he effected his release 24 hours later, is the strange tale unfolded by 12-year-old Earle Griffith, to his father, Rufus K. Griffith, shipping clerk at the manufacturing jewelry establishment of R. L. Griffith & Son Co., a few days ago.

The little fellow was seen playing not far from his home during the early afternoon, but suddenly disappeared. When his father returned home later in the afternoon a search was instituted, without success. The police were notified and the entire night was spent in the vain hunt for the missing child. The hunt was continued in the morning, but it was not until late in the afternoon that the boy, having succeeded in releasing himself, made his way out of the swamp and was found shortly afterward by his father. The little fellow when questioned concerning his prolonged absence related his story of his detention. The police made an exhaustive investigation and proved the truth of the boy's story, but were unable to obtain any trace of the men of whom he spoke.

Arthur U. Wetzel, Minneapolis, Minn., Becomes a Voluntary Bankrupt.

MINNEAPOLIS, Minn., Aug. 15.—Arthur U. Wetzel, a jeweler of this city, has filed a voluntary petition in bankruptcy in the United States Court. His schedules show liabilities of $3,538, and assets of $2,735. The sum of $2,350 is claimed as exempt.

Wetzel, who was originally in business at Sacred Heart, Minn., was later at Heron Lake and came to Minneapolis about 1903. He carried a small stock, but his store at 85 S. 7th St. was always attractive.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Aug. 15, 1908.

The U. S. Assay Office reports:	
Gold bars exchanged for gold coin	$358,054.96
Gold bars paid depositors	84,639.36
Total	$442,694.32

Of this the gold bars exchanged for gold coin are reported as follows:

August	10	$89,562.56
"	11	62,719.22
"	12	20,912.16
"	13	81,406.79
"	14	83,454.23
"	15	.....
Total		$358,054.96

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York. .999 Basis.*
August	11	23 13-16d.	$.53⅝
"	12	23⅞	.53¾
"	13	24 1-16d.	.54
"	14	23 11-16d.	.53⅛
"	15	23⅝	.53⅛
"	17	23 11-16d.	.53¼

Trade Gossip.

The silver anniversary of the Benedict Mfg. Co., East Syracuse, N. Y., is commemorated in a neat booklet issued by the company giving some valuable advice upon the selling of silverware and how to stock, display, lay out and advertise silverware of various kinds.

A quaint and well-printed booklet, describing "Ye Mount Vernon Pattern" of sterling silver table ware, is being sent to the trade by Rogers, Lunt & Bowlen Co., silversmiths, Greenfield, Mass. This booklet illustrates the various staple and fancy patterns in which the Mount Vernon pattern is made, besides containing an interesting descriptive preface on Mount Vernon.

Hard Fight Being Made to Convict Providence Jeweler on Charge of Receiving Stolen Jewelry.

PROVIDENCE, R. I., Aug. 15.—The supposition that the case against John Nelson, the North Main St. jeweler and former member of the Rhode Island General Assembly, charged with receiving stolen goods, knowing the same to have been stolen, would be hard fought, is being borne out by the facts. The case was called to trial before Judge Lee in the Sixth District Court yesterday afternoon and was continued to this morning, after occupying the greater portion of the afternoon and at 1 o'clock to-day, was further continued until next week. Attorney Albert B. Crafts for the defence brought up a point, which was new, that a case of receiving stolen goods could not be made against a man where the goods in question had been stolen in another State.

The trial began yesterday afternoon, when William J. Wallace, who has been convicted in Massachusetts of stealing the goods, consisting of one lot of plated chain links, valued at $10.60; one lot of plated buckle rings, valued at $5.60; one lot of fob chain buckle blanks, valued at $2.40, and one lot of gold-plated scrap, valued at $2.70, from the Fontneau & Cook Co., Attleboro, testified.

Wallace said that he took several chain links, gold-plated buckles, rings and gold scrap to Nelson. He met the defendant twice at a drug store on N. Main St., near Nelson's place of business, by appointment made over the telephone. He said he met Nelson four times in addition to two occasions that he went to Nelson's store.

The last lot of stuff that Wallace took to Nelson, he says, was delivered on the street. They met on the street, and upon receiving a signal from Nelson they walked past each other without stopping at first. After halting they walked toward each other, and when they met Wallace said that he handed to Nelson a coat that he was carrying on his arm, and Nelson asked if the stuff was in it and he answered in the affirmative. Before this he had delivered metal by handing Nelson a coat and Nelson paid him money at the time and afterward paid him something more once or twice on finding that there was more of the metal than he had estimated.

Wallace testified that he had been arrested, tried and convicted in Massachusetts for stealing the stuff turned over to Nelson and was fined $20 and costs. He said he had been employed by the Fontneau & Cook Co., and took the metal from the bench where he worked.

Frank Fontneau, president; Frank E. Fontneau, vice-president, and Mr. Cook, treasurer of the company, testified to the value of the goods after they had identified them as being a pattern exclusively made for their concern. Charles Lee, foreman of the Fontneau & Cook Co., and Mr. Crowell, a gold refiner, also testified for the purpose of showing that the goods produced in court were from their shop.

J. C. Owen, of the Owen-Cotter Jewelry Co., Tampa, Fla., has returned from his vacation, which he spent at Henderson, S. C.

GORHAM SILVER

¶ It has been the constant endeavor of the Gorham Company for more than three-quarters of a century to establish and sustain a reputation for only the best work.

¶ The Gorham name to-day stands for the accomplishment of this purpose.

¶ Our trade-mark is a guarantee of value as well as of the artistic beauty and distinction of the work that the best organized factory in the world makes possible.

¶ Buying now avoids the hurry attending the later season, and insures your getting the choice things you will need for the Holidays.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
I. J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec.
11 JOHN ST., COR BROADWAY, NEW YORK.
TELEPHONE: 1140 CORTLANDT. CABLE ADDRESS: JEWLAR, NEW YORK.

VOL. LVII. AUGUST 19, 1908. No. 3.

Subscription in United States and Mexico, $2.00
Dominion of Canada, - - - - 3.00
Other Countries in Postal Union, - - 6.00
Single Copies, - - - - - - .10

Remit by check or money order. Remittances in money are at sender's risk.

No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

Index to News and Special Articles.

	Page.
World's Trophy Awarded to Winner of Typewriter Speed Contest. Illustrated on front cover, text on page	45
The Hallenback Automobile Trophy	45
Elsie Bee's Fashions	45
Jewelry and Silversmithing at the Franco-British Exhibition	47-49
Our Commerce in Jewelry, Silverware and Kindred Lines with West Indies and South America	51
Exports of Jewelry, Clocks, Watches, Silverware, Etc., from the Port of New York	51
John F. Murphy, Dawson, Pa., Files a Voluntary Petition in Bankruptcy	53
Bankruptcy Petition Filed at Pittsburg by Edward Francis Stewart	53
Improvement in the Gem Markets of London and Antwerp	53
Involuntary Bankruptcy Petition Filed Against Solomon Seleznick, Pittsburg, Pa.	53
Importations at the Port of New York	53
Career of the Late John Harriott	55
Death of Harrison A. Williams	55
Death of Robert Bradley	55
Creditors File Involuntary Petition in Bankruptcy Against R. S. & J. D. Patterson, Port Huron, Mich.	53
Death of Louis M. Weinbrecht	55
Pennsylvania Retail Jewelers Hold Annual Convention at Philadelphia, Pa.	57-61
United States Proposal to Canada for Prevention of Smuggling Accepted	63
Son of Providence Jeweler Escapes from Kidnappers After Being Held Captive 24 Hours	63
Hard Fight Being Made to Convict Providence Jeweler on Charge of Receiving Stolen Jewelry	63
Arthur A. Wetzel, Minneapolis, Minn., Becomes a Voluntary Bankrupt	63
Gold Bars Withdrawn and Exchanged	63
Silver Market	63
Members of American Association of Opticians Hold 11th Annual Convention at Philadelphia, Pa., Adopt Code of Ethics and New Constitution and Elect Officers	71
New Enterprises	82c
Patent Department	83-85
Result of the Last Test of Chronometers at the Observatory of Besancon	87
Making an Electric Alarm Watch	89
Watch from the Plains of Abraham	91
Maintaining the Integrity of the Trade-Mark	95
What Some Jewelers Say	95
Advances Made in the Art of Lock Building	96
Workshop Notes and Queries	99
A Simple Method for Estimating the Quantity of Silver in Silver plating solutions (concluded)	99
Ceramic Triumphs of Early French Potters (continued)	101
Are Our Lines Drifting Into Other Channels?	103
A Glass Blowing Story	103

WITH the convention of the American Association of Opticians and that of the Pennsylvania Retail Jewelers' Association, both of which were held in Philadelphia last week, the convention season in the trade practically comes to an end, although the Arkansas Retail Association is scheduled to hold a meeting at Little Rock, Ark., Aug. 25, 26 and 27. However, the great majority of the organizations in the optical and jewelry trade have finished their work for the year, have elected officers, and are in a position to note the progress they have made, as organizations, as well as the good that has been done the members by meeting together in a fraternal way and exchanging ideas on business lines and getting away from the narrow routine of store life. There is little doubt that they will feel the experiment is one that they can afford to repeat many times.

THE annual convention of the American Association of Opticians in Philadelphia last week, while no doubt a success in regard to the number of the members who participated, and the work accomplished, had elements which caused some dissatisfaction to those who attended. There is no doubt that an effort will have to be made at future meetings to improve some features as to taking care of and holding the members together better; also to so join the educational business and entertainment features as to keep up the interest of the attendants continually. Unfortunately the weather was not propitious for comfort in Philadelphia during this session, and this tended to some lack of interest in the more serious proceedings that would not have been manifest under ordinary circumstances. The association, however, was able to accomplish certain good work, and this and the changes in the constitution and the adoption of a code of ethics are bound to strengthen the organization in the future and make its work more effective, as well as to make the privileges of membership more than ever desirable to the optometrist and the jeweler-optician.

Work and Policies of the A. N. R. J. A.

THE third annual convention of the American National Retail Jewelers' Association, which was held at Cincinnati, Aug. 4 to 7, as reported in full in the last issue of THE CIRCULAR-WEEKLY, is now a thing of the past, and the work it accomplished a matter of history, but its proceedings will live long in the memory of those who participated, and there is little doubt that the convention will be considered in later years one of the most important that the association has held, no matter what be the future policies, plans or developments of the organization. It was not so much in the actual work accomplished by the gathering of the jewelers as the foundation which it laid for future work that will be the subject of the greatest comment by members and non-members alike. The keynote of the convention was "conservatism," particularly when contrasted with the two previous conventions of the organization, in which the "extremists" thoroughly dominated. What is more, the temperateness of the speakers and those who participated in the discussions indicated an earnestness of purpose and a sincere desire for the betterment of the craft that bodes well for the organization and the trade in general.

The resolutions of the convention from which the policies of the present administration and the members generally may be inferred, appear to have been passed only after having given careful consideration of the rights of all parties involved, or those who in any way will be affected by them, while properly insisting on certain reforms. A remarkable, and, in fact, noteworthy, feature of these resolutions is the group relating to "watch inspection" legislation, which, while nominally explaining the resolutions of the year before on the subject, practically rescind the latter in many particulars, and take away whatever backing the association might be considered to have given to the "watch inspection" bills which have been introduced into the various legislatures. The present resolutions justify the contention that THE JEWELERS' CIRCULAR-WEEKLY has continually made that the indorsement of the watch inspection bill by the organization did not mean that the jewelers were opposed to the watch inspection system, but that it was merely a crude attempt to make more perfect that which already existed. The organization has now not only put itself on record to this effect, but has gone to the extent of indorsing the watch inspection system as an incalculable benefit to the public safety, favoring its use and regretting that the organization's former actions should have been misconstrued. The organization is now officially on record as against State legislation on watch inspection, but favors Federal legislation compelling watch inspection upon all railroads, known and recognized as "common carriers."

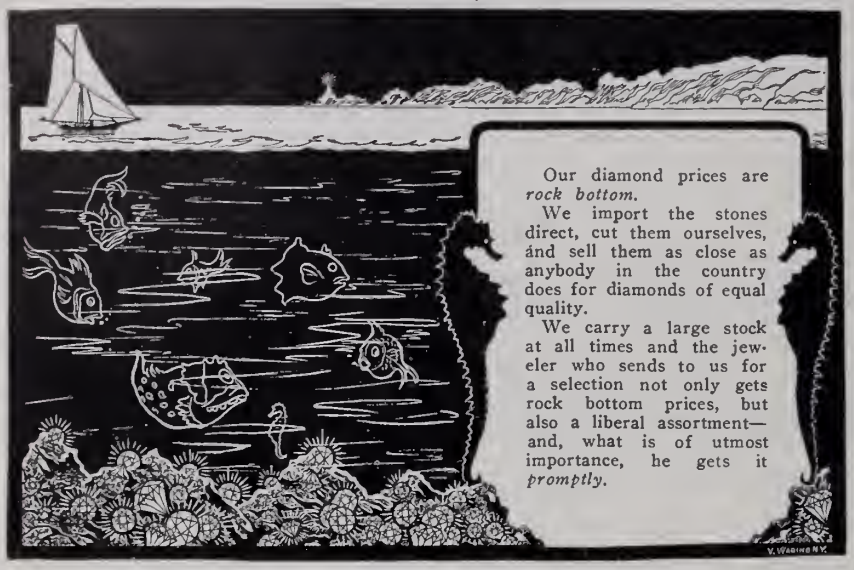
The organization has also put itself on record as favoring a fixed selling price; favoring a Federal advertising law to prosecute fraudulent advertising; favoring a definition of "solid gold" as gold 23.85 fine; favoring the establishment of a trade-mark by the organization, and favoring a new discount key to be used by wholesalers in jewelry and materials. As far as the time guarantee on watch cases is concerned, the organization is in favor of it, provided a law preventing fraudulent advertising be passed.

Among the important matters turned over to the executive committee is the decision in regard to the establishment of an official organ. This committee is instructed to establish a Bureau of Assays, and has also now been given the power to arbitrate any disputes which arise between the members and either manufacturers or jobbers.

The resolutions indicate both a conservative and progressive spirit, which will probably result in increased membership and greater effectiveness in the work of the organization.

The independence of The Jewelers' Circular-Weekly justifies the dependence which jewelers place upon it.

ROCK BOTTOM PRICES ON
DIAMONDS



CROSS & BEGUELIN
Importers and Cutters of Diamonds and Precious Stones
43 Rue de Mesley, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

Pittsburg.

F. F. Lang is spending a few weeks at Cambridge Springs, Pa.

Adolph Mascher, East Palestine, O., has been camping for a week or more.

Samuel Weinhaus, of S. & B, C. Weinhaus, is home from a Canadian fishing trip.

F. M. Parks, Ravenna, O., is visiting at Mt. Clemens, having gone there to recuperate.

William Heeren has returned from a European trip which lasted for several months.

Walter G. Smith, Youngstown, is home from a fishing trip to Canada and had some splendid luck.

Among the out-of-town jewelers in Pittsburg last week were H. R. Brown and Asa Joseph, of Donora, Pa.

George W. White, of West, White & Christy, who has been in New York for several weeks, has returned home.

Herbert Meyer, Massillon, is erecting a splendid residence there, and is giving its construction much of his time during the warm weather.

L. W. Vilsack & Co. are exhibiting the silver cup given by the Pittsburg *Leader* to the champions of the Allegheny County Baseball League. The cup is attracting attention.

Some attention was attracted in Pittsburg last week by an advertisement which appeared in an eastern paper, asking for the name of the man who shipped a package of jewelry from Latrobe (Pa.) to a Boston (Mass.) man, the name of the sender not appearing on the package.

H. Weinberg, a watchmaker with Sol Cerf & Co., who is searching for his brother Samuel, who has been missing for 11 years, and whose photograph was recently published in THE CIRCULAR-WEEKLY, has received no word from the missing man. Mr. Weinberg now believes that his brother is dead.

Sam F. Sipe, who is in Europe, last week addressed souvenir postal cards to all of his friends and customers in America, setting forth that he had bought a large quantity of diamonds and would be prepared to save them money. The "ad." is regarded as a good one. In addition, some of the papers published contents of letters received from Mr. Sipe on the athletic events in England.

A meeting of the creditors of the Pittsburg Watch Co. was held at the Monongahela building, in this city, Wednesday, at which time creditors representing more than half of the debtors appeared. According to the statement of the receiver, the liabilities run to $33,000 and the assets have been appraised at $15,000. One bank is a creditor for $6,500 and holds as security property worth $2,000 which cannot be recovered by the trustee. The company has three stores, of which the rent has been paid until July 1, but the landlords can claim until the end of the lease, April 1, which would put the rent claim up to $7,500. An offer of 25 per cent. made on behalf of the bankrupt concern, met with favor on the part of the creditors present and is now being submitted to those who did not attend. It will have to be an unanimous consent.

New York Notes

E. Knapp, with J. A. & S. W. Granbery, visited the Boston trade, last week.

Charles F. Brinck is spending his annual vacation in Pike County, Pennsylvania.

J. D. Day, with H. S. Schergens, Indianapolis, Ind., is visiting relatives in this city.

Geo. Fred Heydt, head of the advertising department of Tiffany & Co., is on his vacation.

Oscar Benton, Lancaster, Pa., sailed from this port recently for a vacation in Europe.

Frank Ryder, of the Heywood Co., has returned to this city from a three weeks' vacation.

Wm. H. Wright, 65 Nassau St., is spending a few days with his family at Binghamton, N. Y.

J. Lavinsky, Waco, Tex., was among the out-of-town visitors in this city, during the past week.

H. M. Ryman, Calbert, Tex., who has been in this city, recently, returned home last Saturday.

Herman Herz, buyer for Mandel Bros., Chicago, was in the Maiden Lane district during the week.

Miss Hannah Goldberg, daughter of J. Goldberg, 68 Nassau St., is in Maine, spending her vacation.

Charles A. Keene, 180 Broadway, returned from a trip to Europe, last week, on the Cunard Line.

Robert Scholz, eastern salesman for the Plainville Stock Co., is at the New York offices of the concern.

Mr. Merrell, of Merrell & Baughman, Jeannette, Pa., was a visitor in town for a few days, last week.

Mr Craft, of Craft & Newman, Providence, R. I., was among the visitors in Maiden Lane, last week.

The Pryor Mfg. Co., Newark, N. J., has opened offices at the Day and Night Bank building, 527 Fifth Ave.

Edward Stern, jewelry buyer for Sauger Bros., Dallas, Tex., was among the visitors in town during the week.

Mr. Kelsey, formerly with C. D. Lyons Co., Attleboro, will hereafter represent Fay Bros., Providence, in this city.

Robert Woodrow, with Cross & Beguelin, 31 Maiden Lane, is spending a vacation with relatives in Philadelphia.

Charles Williman, New York representative for T. G. Frothingham & Co., North Attleboro, is away on a two weeks' vacation

L. R. Wood, representing the Hunter-Tuppen Co., Syracuse, N. Y., was stopping during the past week at the Herald Square Hotel.

W. H. Kinna, local manager for the Elgin National Watch Co., has been at the Chicago office of the concern during the past week.

Wallace G. Franklin, of E. I. Franklin & Co., North Attleboro, was at the local headquarters, 7 Maiden Lane, during the past week.

E. J. Kastner, of the L. E. Waterman Co., Ltd., Montreal, Can., was in New York, last week, calling on his old friends in the trade.

S. Warner Granbery's power boat, the *Irene II.*, was one of the fleet of the Columbia Yacht Club boats which sailed for the Thousand Islands, last week.

K. L. Wedgwood, of Josiah Wedgwood & Sons, Ltd., 25 West Broadway, who is at present in Europe, is expected to return about the first week in September.

Frank Paterson has been appointed receiver for D. J. Prince, trading as the Prince Co., 823 Broadway. The liabilities are given as $5,000 and the assets $2,000.

M. O. Nobbe, of M. O. Nobbe & Co., Galveston, Tex., was among the visitors at the offices of THE CIRCULAR-WEEKLY during the past week. He is stopping with his brother in Newark.

L. E. Waterman, of the L. E. Waterman Co., is home from a trip in Europe. He passed the time while abroad, visiting different cities in England and on the Continent, and has returned much refreshed from his trip.

Notice is given that the property of David J. Prince, against whom a petition in bankruptcy was filed last week, consisting of a large assortment of watches, rings, fobs, brooches, etc., also a safe, show cases and other fixtures, will be sold at public auction at 823 Broadway, Aug. 21, at 10:30 A. M. The property will be open for inspection at that address, to-day and to-morrow, between 10:30 and 5 P. M.

George Marsho, a Turkish barber, was locked up at police headquarters last Wednesday night, charged with having sent a threatening letter. The complainant was N. Narzarain, a jeweler of 293 Fifth Ave., who said that Marsho sent him a letter threatening to destroy him and his family unless he gave up $125. The letter which the complainant turned over to the police bore the photograph of Marsho. It was received on Aug. 10.

David L. How, of How Bros., La Porte, Ind., whose death was noted in the last issue of THE CIRCULAR-WEEKLY, was a traveling salesman for E. & J. Bass Co., importers and manufacturers of jewelry, at 610 Broadway. He was with that concern about a year, representing them in Michigan, Indiana and Illinois, and was held in high esteem by his employers. The deceased was 38 years of age. Death was caused by heat prostration and occurred at the Burlington Union Depot, Quincy, Ill., as he was on his way to take a train.

John S. Holbrook, vice-president of the Gorham Co., when seen by a CIRCULAR-WEEKLY reporter at the Fifth Ave. offices and asked in regard to the probable effect of the recent decline in the price of silver as affecting the price of silverware, said that he did not think any change in the price would occur for the present at least. "The prices were rearranged in January," said Mr. Holbrook, "and I anticipate no change at present." As to the silver trade he said that orders are coming in better now and the general conditions are more satisfactory under the circumstances. "While I don't look for a big year yet I expect business will be about normal," he said.

A dispatch from Paris, dated Aug. 11, stated that the court had that day sustained the contention of the American legatees in the Rubens case, holding that the American courts alone had jurisdiction over the case involved. Charles Rubens, who was at one time a well-known watch dealer in Maiden Lane, died in Paris in 1906, and bequeathed his fortune of $2,000,000 to two friends in New York. The nephews of Rubens contested the disposal of his property on the ground that Rubens was in reality a Frenchman who went to America when a young man, became naturalized and after amassing a fortune returned to France in 1868. The nephews said the property of Rubens should be divided in accordance with the French laws. Ickelheimer and Julia Heidelbach maintained that as the will of Rubens was drawn in America the French laws did not apply.

Commercial bar silver reached its lowest point in five years, Tuesday of last week, when there was a sharp decline of ⅜ per cent., which carried the price to 51⅜, following a corresponding reduction in the metal in London. This is the lowest since April 23, 1903, when silver sold at the same price. The depression is said to be due largely to general trade conditions. For some time the only demands for silver has come from the Indian bazaars. Owing to the crop failure in India, last year, the Indian mints ceased buying silver, but the Indian bazaars have continued to take advantage of the falling prices. The United States Government has been a small buyer of silver, owing to the depression in business. The demand from the arts has also been comparatively small for the same reason. It is thought that conditions in silver will revive with the improvement in general trade conditions.

Representatives of the Firemen's Memorial Fund have been calling on members of the trade during the past week, soliciting advertising or contributions to be used in erecting a fitting and lasting memorial to the heroes of the fire department. It is the intention of the committee to collect a large fund, a part of which will be used to place in one of the city public parks, a monument to the late Deputy Chief Charles W. Kruger, and other members of the fire department who have lost their lives in the performance of their duty. The balance of the fund is to be added to the Pension Fund of the department, so that the families of the men who have sacrificed their lives may be cared for, and the fatherless children brought up and educated. Those who have the matter in charge have arranged for a benefit to be given, Aug. 26, at Luna Park, and at Celtic Park on Aug. 29. Another benefit will also be given at the Hippodrome on Oct. 26, at which time Sousa will give a band concert.

A meeting of the executive committee of the old Jewelers' Roosevelt and Fairbanks Club, of which Col. John L. Shepherd is chairman, was held at 21 Maiden Lane, Thursday last, and it was decided to change the name of the organization to that of the Jewelers' Taft and Sherman Club, and to continue an active organization throughout the present presidential campaign. The following officers were elected: President, A. K. Sloan, of Sloan & Co.; first vice-president, Ludwig Nissen, of Ludwig Nissen & Co.; second vice-president, Edward Holbrook, of the Gorham Co.; third vice-president, John C. Moore, of Tiffany & Co.;

(New York Notes continued on page 69.)

1851 The Jeweler's Bank for half a century in the same location 1908

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company
176 Broadway (between John St. & Maiden Lane)
NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co,
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 67.)

fourth vice-president, Leopold Stern, of Stern Bros & Co.; fifth vice-president, F. R. Appleton, of Robbins & Appleton; sixth vice-president, Louis Kohn; seventh vice-president, Dr. Geo. F. Kunz, of Tiffany & Co.; treasurer, Leo Wormser, of the Julius King Optical Co.; secretary, Wm. F. Ackerman, and chairman of the executive committee, and Col. John L. Shepherd, of the Keystone Watch Co.

The business of Joshua Abeloni, 90 Graham Ave. Brooklyn, has been closed.

Meyer Sabevitz has succeeded to the business of Sabevitz Bros., 115 E. Broadway

F. A. Jeanne, the "Gemfinder" of Paris, sailed for this city, last Saturday, on the *Philadelphia*.

David Goetz, 2022 Third Ave., is offering to settle with creditors on a basis of 10 per cent., 10 cents cash and the balance in three notes

Fred N. Day, a jeweler of Winston, N. C., was a visitor in this city during the past week. He made his headquarters at the Astor House.

A. Merchant Clark, of the staff of the CIRCULAR-WEEKLY, who is now on his vacation in the northern part of this State, will probably surprise his friends on his return by bringing a bride back with him.

The Modern Jewelry House is the name of a firm incorporated, last week, under the laws of New York State. The directors named are Lillian Magness, Henrietta Blum and John H. Boehm, Jr., of Brooklyn.

While his wife struggled with him Emile Moeschler, of 577 Eighth Ave., committed suicide last Friday afternoon by shooting himself in the mouth. Moescher was a jeweler, with a store at that address, and lived with his wife in the rear. For several years he had been suffering from cancer of the stomach.

A case of interest to the trade has arisen out of a memorandum transaction between J. R. Wood & Sons and H. H. Reinert, Parkersburg, Ia., which brings into question the matter of selling goods on memorandum. On Dec. 7, 1907, Mr. Reinert received $2,500 worth of goods on memorandum from the Wood firm, a part of which he returned in January. He still has in his possession, according to the claim of the Wood concern, $1,700 worth of goods, which amount J. R. Wood & Sons refused to charge up to him. It appears that Reinert, in the meantime, had given a bill of sale to W. N. Clark for the remainder of the goods. J. R. Wood & Sons have caused the arrest of Reinert and he is now held in $2,000 bail awaiting developments in the matter.

Leo Wormser, of the Julius King Optical Co., who is also president of the Jewelers Board of Trade, has been subjected to considerable annoyance recently by the actions of a man calling himself M. Altman and other names, who has been traveling around the country soliciting loans from jewelers and opticians. The man, who says he lives at 47 E. 123d St., has claimed to be a relative of Mr. Wormser, either nephew or cousin, and on the strength of his claim of relationship several jewelers have accommodated him. As Mr. Wormser does not know the man, nor is he related to him in any way, his fraudulent representations have been distinctly annoying. The man's action was called to Mr. Wormser's attention about two weeks ago, though he must have been working his tricks for some time before. He has been heard of in Parkersburg, W. Va., Harrisburg, Pa., and Cincinnati, O., in all of which places he tried to borrow money. Jewelers or opticians on whom he may call are requested to be careful of him and also to notify Mr. Wormser.

Jacob Weiss, a boy, 13 years old, who was arrested Tuesday of last week on a charge of stealing jewelry valued at about $500 from his employer, J. Harber, a jeweler of 96 Houston St., was arraigned in the Jefferson Market police court last Wednesday morning. Joseph Praeger, who was taken into custody on a charge of abetting the theft, and Abraham Hanan, alleged to have received the jewelry, were also arraigned at the same time. According to Weiss he entered the employ of the jeweler about three weeks ago and began stealing on the first day. Later, it is claimed, he took three silver watches and two diamond stick pins valued at $150. According to the report the boy also took a diamond brooch and a woman's gold watch and stick pin, and his sister, who saw him hide these articles about the house, informed his mother, who had him taken back to the jewelry store, and the jeweler notified police headquarters. Magistrate Droege placed the two boys in the care of an officer of the Gerry Society. Hanan will have a hearing later.

Among the recent accessions to the Metropolitan Museum of Art is a porcelain elephant, Chinese, 18th century; a vase and dish, Kashan, 19th century; plate, 17th century; plate, 18th century; Persian Bokhara plate, Turkish, 19th century; enameled chatelaine, Italian, early 19th century, and a copy of Sergeant's Mace, silver parcel gilt, English, early 17th century, all of which were purchased. Among the list of loans is a Phœnician vase decorated with colored glaze, about 1600 B. C., loaned by Miss Annie Herrimann Vedder; Bidri dish, inlaid with silver, Persian, 17th century, loaned by Edward Colonna; a bronze group, Comanche Indian breaking a wild horse, by Henry K. Brown, 1873; a head of a half-breed Indian squaw, cast in silver, by Henry K. Brown; head of a child, cut in Hollywood, 1861-62, by Henry K. Brown, loaned by Henry K. Bush-Brown. There have also been received 1,600 photographs from James Loeb and one engraving from James D. Smillie. The popular subscription to enable the Memorial Committee to purchase several replicas of the works of Saint-Gaudens to be presented to the Metropolitan Museum is finding some favor. Those interested may address Daniel C. French, chairman, or Frederick S. Wait, treasurer, care of the Museum.

O. M. Farrand, 3 Maiden Lane, who has been working for some time on a patent lock, has brought his invention to a high state of perfection. The lock can be set with a catch only, when so required, by a simple turning of the knob. By another simple movement an automatic bell attachment can be connected which will ring when the door is opened. The lock works on the principle of a combination, the arrangement being such that by changing different small screws the combination can be changed. It has been figured that 40,000 different combinations can be used on the lock. The lock is practical, not only for doors, but for trunks and other articles that need to be protected. A door, when locked with this device, can be opened from the inside at any time by simply turning the knob.

Newark.

E. N. Mandeville will represent the Arch Crown Mfg. Co. in New York, Pennsylvania and New England, beginning the middle of this month.

The awning on the store of Theodore Bothman, retailer, 225 Broad St., Elizabeth, was burned accidentally last week, for a time endangering the store. A still alarm was sent to a nearby fire station.

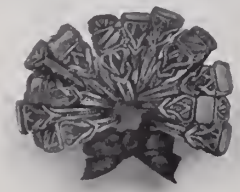
Friends of Theodore M. Woodland, of the Jones & Woodland Co., are booming him for the regular Republican nomination for Sheriff. Mr. Woodland lives in Llewellyn Park, West Orange, and has a host of friends. Recently several of his friends in Orange, East Orange and West Orange met and decided to work at the polls on primary day and do all in their power to land the nomination for him.

Charles Davis, a jeweler of 481 Orange St., received a letter containing a pawn ticket, last week, from a thief who had stolen a gold watch from his store a few days before. The watch had been left with Davis to be repaired. In his letter the unknown regretted the step to which he had resorted for ready money, and said as soon as he was in better cirumstances financially he would return the amount which he secured on the watch.

The three young men who were found with the property of Jeweler Fred Miskam, of Union Hill, in their possession and who declared the jewelry had been given to them by the jeweler's daughters, were arraigned in court last week and held in $1,000 bail each on the charge of receiving stolen goods. They gave their names as Robert Baker, Nicholas Scheutz and Jacob Maibach. No charges have been made against the girls, who, according to the statement of the boys, stole the jewelry.

William Peace, Yonkers, formerly of Newark, and for many years employed by Thomas W. Adams & Co., manufacturing jewelers of Newark, died suddenly at his home in Yonkers, recently, at the age of 55 years. Mr. Peace came from Birmingham, England, in the early 70s, was well known and highly respected by his many friends in and near Newark. Up to the time of his death he appeared to be in his usual good health, but was stricken with apoplexy while ascending the stairs of his home and expired almost instantly. Mr. Peace removed to New York from Newark about 10 years ago. In New York he was employed by Woods & Chatellier. He was unmarried. The funeral services were held in St. Andrew's Church, Yonkers, and interment followed in Oakland Cemetery.

"ASK YOUR JOBBER"



FROM THE **SMALLEST** AND **SIMPLEST** TO THE MORE **ELABORATE** DIAMOND EFFECTS; INDICATING THE WIDE RANGE OF THE

UR RINGS—

THE ABOVE BABY RINGS ARE AMONG OUR NEWEST EFFORTS IN THE POPULAR LINE.

The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

Third Edition

Workshop Notes

FOR

Jewelers and Watchmakers

Revised and Enlarged 100 Pages New Matter

Containing 300 Pages (size 7½x10½ inches)
Bound in Cloth, Stiff Covers

A collection of the latest practical receipts on the manufacture and repairing of watches and clocks, and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxydizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

Price, by mail postpaid, $2.50

Published by

The Jewelers' Circular Pub. Co.

11 John Street NEW YORK

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITED**

Members of American Association of Opticians Hold 11th Annual Convention at Philadelphia, Pa., Adopt Code of Ethics and New Constitution and Elect Officers.

PHILADELPHIA, Pa., Aug. 14.—The 11th annual convention of the American Association of Opticians adjourned yesterday and the proceedings came to a close last night with a banquet given to the members of the association and to the Pennsylvania Retail Jewelers' Association in the Belmont Mansion, Fairmount Park. About 600 persons were present at the dinner, which was greatly enjoyed. The speakers were Col. John L. Shepherd, Archibald B. Millar, Briggs S. Palmer and John C. Eberhardt. The master of ceremonies was Col. J. Warner Hutchins.

The convention of the optical association accomplished much in the way of strengthening the organization and making preparations for future work. A code of ethics



H. J. COOK, PRESIDENT-ELECT.

was adopted similar to that recognized in several of the States. The name of the Psychological Section was changed to the Scientific Section, and a new constitution was adopted for the section in order to bring about closer relations with the main organization and in order that they might both work for the common welfare.

Tuesday was A. A. O. day. After an address of welcome had been delivered by William S. Gleason, secretary to the Mayor, there was an appropriate response made by Briggs S. Palmer, Boston, Mass., the president of the organization. Alexander Martin, Philadelphia, as president of the Pennsylvania State Optical Society, also welcomed the delegates in an interesting and witty address. He spoke particularly of the civic pride in Philadelphia. He described it as a city of "homes, and not flats," and said that the members would have opportunities during their visit to see for themselves that this is so. Mr. Martin said that the purity and stability of the home are the foundation of society. When Rome ceased to have homes it went down. In some of the larger American cities real homes are disappearing, but not so in Philadelphia. He also referred to the old political corruption, the packing of ballot boxes and juries, and said that the Philadelphians have put an end to this.

Because of illness, Thos. Gowenlock, Clay Center, Kans., was not present to deliver the response at this point.

President Palmer read his annual address, in which he referred to the growth of the organization, and spoke on legislative matters. He referred to the possibility of the national association taking a more active part in promoting legislation in various States. Some believe that there should be uniformity in optometry laws of different States, and that a man who passes an examination in one State should be recognized as a practitioner in other States. On the other hand, he pointed out, there might be danger in the national society interfering in State affairs. If a State association could not, without outside aid, obtain an optometry law, it might not be strong enough to retain such a law. There would also be many objections in each State to the admission of practitioners from other States without a new examination. Mr. Palmer said that these and various other matters should be duly considered, and he urged all the members to act in harmony in order to promote the best interest of the profession.

Reports of officers and committees were read and were accepted. An address of Dr. T. G. Atkinson, Chicago, was read, and C. E. Folsom, Atlanta, spoke on "The Relations of the Optometrist, Dispenser and Physician." In the afternoon W. T. McConnell, Pittsburg, spoke on "The Advancement of Optometry from a Mechanical to a Professional Standard."

Dr. Mason W. Pressly, an osteopathic physician, of Philadelphia, said that osteopath and optometrist should stand together; that their real interest is in fighting against traditional drug giving. He said that both ask for the recognition of their profession and both seek to drive away the incompetent and the "fakers." He predicted that a time is coming when no man will be "drugged."

W. R. Warner, Cleveland, gave an illustrated lecture on Egypt, which he had visited a year or so ago. Alex. Martin, Philadelphia, gave an illustrated lecture describing his methods of conducting an examination, making sales and keeping records.

Wednesday was Physiological Section day. President E. Le Roy Ryer, New York, in his opening address, outlined the reasons for changing the name of the association and advocated the other changes which were afterward made by adopting a new constitution.

The prize essays were read by Peter Scholler, Hancock, Mich.; Ralph H. Woods, South Bend, Ind., and Miss Elva Cooper, Bradford, Pa. Special papers were read by A. Jay Cross, New York, and John C. Eberhardt, Dayton, O. A paper written by Nelson K. Standart, Detroit, Mich., was read in his absence by S. S. Grant, Montreal, Canada. Seven honorary mention essays were read in the afternoon, by title. The writers were H. J. Cook, Knoxville, Tenn.; David Kletsky, Pueblo, Colo.; Gustavus Kahn, Winneconne, Wis.; John L. Beard, Charleston, W. Va.; R. D. Judkins, Flushing, O.; David Syman, Springfield, O., and Ford A. Smith, Sterling, Ill.

Thursday the business sessions of the Physiological Section and of the American Association were held. The Physiological Section at that time changed its name to the Scientific Section, and adopted its new constitution. Officers were elected as follows: Chancellor, W. T. Eisensmith, Charleston, W. Va.; vice-chancellor, Fred Peiper, Covington, Ky.; registrar, Ernest Eimer, Muskegon, Mich.

At the business meeting of the American Association of Opticians, held in the afternoon, the following officers were unanimously elected: President, H. J. Cook, Knoxville, Tenn.; first vice-president, C. H. Wood, Oakland, Cal.; second vice-president, N. K. Standart, Detroit, Mich.; sec-



W. T. EISENSMITH, CHANCELLOR OF THE SCIENTIFIC SECTION.

retary, W. E. Huston, Kansas City, Mo.; treasurer, W. B. Ankeny, Corning, Ia.; executive committee, the foregoing officers and Howard C. Doane, Boston, Mass.; Thos. Gowenlock, Clay Center, Kans.; Frank C. Robbins, Elmira, N. Y.; Hardwick Ruth, Montgomery, Ala.; member of Board of Regents, E. Le Roy Ryer, New York City.

There was a contest for the convention of 1909 between Atlanta, Ga., and Cedar Point, O. Atlanta was finally chosen by a large majority, but a resolution was first adopted on motion of John C. Eberhardt, by which those present pledged themselves to do everything in their power to bring the convention of 1910 to Cedar Point.

A resolution was also adopted which provides that after this the board of directors shall have full charge of the arrangements for annual conventions and exhibits.

Following were the committees:

Committee on entertainment—Chairman, Alexander Martin; D. V. Brouen, Edgar A. Brown, Louis Sickles, Fred Hurlbut, B. Thorpe, J. Warner Hutchins, C. A. Longstreth, secretary, and L. P. White, treasurer.

Committee on exhibits and programmes—A. Reed McIntire, chairman; Wm. J. Benn, secretary, and Andrew Brown.

OUR NEW BOOKLET

"The Supreme Railroad Watch"



THE MOST INSTRUCTIVE WATCH
BOOKLET EVER ISSUED



SENT ON REQUEST

ILLINOIS WATCH COMPANY
SPRINGFIELD

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVII. CHICAGO, WEDNESDAY, AUGUST 19, 1908. No. 3.

Chicago Notes.

Ed. Taylor, of the Rockford Silver Plate Co., was here last week.

E. A. Dayton, of E. A. Dayton & Co., is making a trip through Illinois.

Briggs & Dodd are holding an auction sale for Harrison & Co., Sault Ste. Marie, Mich.

C. E. Sutton, representing McRae & Keeler, in Chicago, is at the factory at Attleboro, Mass.

E. J. Walther, Chicago representative for the D. F. Briggs Co., took an outing at Long Lake, Wis.

H. A. Allen, western representative of C. H. Allen & Co., returns this week from a visit to the factory.

John H. Dunham, manager of the Western Clock Mfg. Co., has just returned from a two weeks' vacation.

Jos. Weinstein, with B. Weinstein, 531-33 S. Halsted St., is taking a two weeks' outing in northern Michigan.

L. P. Northup, with wife and daughter, Woodward, Okla., stopped here a few days on their way home from a trip East.

E. J. Wiggins, 410 E. 63d St., has sold out his business to N. Kahn, who formerly kept a retail jewelry store on W. 12th St.

Julius Jacobson, of C. G. Breitenbach & Co., was on the sick list a few days last week, but has now completely recovered.

F. E. Behrendt, representative here for the Homan Mfg. Co., is on a month's trip, making Duluth, St. Paul, Minneapolis and Missouri.

Wm. Lines, hailing from Milwaukee, is a new salesman engaged by C. G. Breitenbach & Co. He is now making Wisconsin territory.

Harry E. Farquharson, representative here for Gilmore & Co., returned, last week, from a vacation and fishing trip at Windom, Minn.

H. A. Eyster, of the Jewelers' Supply Co., Seattle, Wash., stopped over here on his way home from the east, last week, accompanied by his daughter.

In addition to representing the Rockford Watch Co. in Chicago, A. M. Shepard has secured the line of the Rockford Silver Plate Co. for the same territory.

Arthur L. Fuller, with the Chicago office of the Towle Mfg. Co., is having an outing with his family at Camp Arcadia, Ludington, Mich. He will return Sept. 1.

Louis Epstein, traveler for Theo. Jacobs & Co., has just returned from a Pacific Coast trip. Mr. Jacobs leaves this week for a short trip in the Middle West.

Arthur M. Seligman, formerly manager of the jewelry department of the John M. Smyth Co., has succeeded W. P. Wincher in the jewelry business at 101 Washington St.

Emil G. Pfeiffer, retail jeweler at 156 N. Robey St., was drowned with his wife at Kilbourn, Wis., by the upsetting of a gasolene launch. Mrs. Pfeiffer and her son Ralph were rescued.

Albert Y. Adcock, son of the late Albert Y. Adcock, of the Shourds-Adcock-Teufel Co., is engaged to be married to Miss Eleanore Puls, daughter of Adolph F. Puls, a retail jeweler of Milwaukee, Wis.

Frank H. Mooney, of Frank H. Mooney & Co., and H. J. Hank, salesman for the same concern, have just returned from a fishing trip at Eagle Lake, Wis. Mr. Hank leaves this week on a southern trip.

Rhodes & Riddel, watch repairers to the trade, have removed from room 503, Heyworth building, to room 1508, Masonic Temple. They will also carry a stock of watches and jewelry in their new quarters.

Dr. Walter C. Soff, manager of the optical and jewelry departments of Louis Weber & Co. has returned from an extended eastern trip. Mr. Soff, while away, combined business with pleasure and spent some time at Atlantic City.

Herbert Crompton, jewelry buyer for the L. Bauman Jewelry Co., St. Louis, Mo., came to this city, last week, in answer to a telegram announcing the arrival in his family of a baby boy. Mr. Crompton received the congratulations of his friends while here.

Olaf Pearson, of Pearson & Malmstrom, 11340 Michigan Ave., died last Thursday morning, aged 39 years, from a complication of diseases. He had been ill for years. He is survived by a wife and daughter. The business will be continued as usual. Mr. Pearson was one of the best known retail jewelers of the South Side.

The following were among the buyers in Chicago during the past week: Claud Wheeler, Columbia, Mo.; W. H. Carew, Streator, Ill.; George F. Beach, Valparaiso, Ind.; M. A. Hurlbut, Fort Dodge, Ia.; G. S. Bauder, Elburn, Ill.; A. W. Ford, Freeport, Ill.; C. D. Wolff, Marion, Ill.; M. Sherman, Sherman Bros., Ludington, Mich.; L. P. Northup, Woodward, Okla.

Charles H. Seiler, Galena, Kans., is offering 50 cents on the dollar.

Denver.

E. L. Allen, Trinidad, was in Denver, last week, making purchases.

Morris Cohen, formerly of Cripple Creek, has opened a store at 405 15th St.

S. V. Wathen, Ouray, was in this city, for a few days, last week, buying stock.

Wm. Oppenheim has opened a new store at the corner of 15th and Curtis Sts.

Mr. Jacoby, of the Edward Lehman Jewelry Co., left last week on his vacation.

Mr. Crowder, of Paine & Crowder, Boulder, was in this city, replenishing his stock, last week.

Mr. King, treasurer of the W. W. Hamilton Jewelry Co., is spending his vacation on a tour of California.

S. C. Johnson, of the Johnson Jewelry Co., Colorado Springs, was in the city purchasing stock, last week.

D. S. Dean, of the Watson & Newell Co., has returned from Attleboro, Mass., after an absence of several weeks.

E. F. Whittemore, a 16th St. jeweler, has turned his stock over to his creditors, and it is now being sold at auction.

I. Rosenblum, formerly with the W. W. Hamilton Jewelry Co., of this city, is now in the employ of H. H. Frumess.

It is reported that J. M. Bolding, Longmont, Colo., has left for parts unknown. His stock is in possession of his creditors.

Jas. Lewis, of the Lewis Jewelers' Supply Co., is making a short business trip through Utah and the southwestern part of this State.

W. Llewelyn left on an extensive trip, last week, for the northwest, with a line of sterling silver goods, in the interest of Watson & Newell Co., and Wilcox & Wagoner.

The Syman Bros.' Jewelry Co., of this city, has had on display the $5,000 dinner service for the cruiser *Colorado*, during the past week. As many as 3,000 persons have visited the store in one day to inspect this magnificent donation from the people of the State.

The business of John H. Ruge & Co., Faribault, Minn., will hereafter be carried on by John H. Ruge alone.

F. W. Drosten, of the F. W. Drosten Jewelry Co., St. Louis, Mo., is about to erect a modern office building at 412 N. 7th St. The lot has a frontage on 7th St. of 25 feet, and is 90 feet deep.

Cleveland.

H. W. Beattie is away on a two weeks' vacation.

C. J. McCormick is now associated with J. N. Gear.

Geo. J. Nieberg has accepted a position with J. H. Heiman.

H. W. Burdick is spending part of his vacation at the Shore Club, near Painesville, O.

J. Lieblich has purchased the Euclid Ave. store of Biskind Bros. and will continue at the present location.

The Cowell & Hubbard Co. is displaying three silver cups furnished to the Country Club as prizes for the Third Annual Amateur City Golf Championship.

G. L. Gunther, of Gunther & Karshner, Bellevue, O., has gone to Canon City, Colo., for his health, and will conduct there a branch of their Bellevue store.

F. R. Gee and S. N. Nusbaum have purchased the business of the Wingate-Nusbaum Co., which will be continued by them at the old location on Euclid Ave.

The display window of Harry Goldberg's store was broken again last week. Nothing of value was taken and Mr. Goldberg's only loss was occasioned by the breaking of the glass.

An agent's grip containing several hundred dollars' worth of watches, jewelry, etc., was stolen from one of Shanabarger & Murray's salesmen recently, while the latter was taking a nap on one of the benches on the Public Square.

The Cleveland Retail Jewelers' Association is assuming very definite form and meetings are now being held on the third Monday of every month in permanent club rooms secured at the Pythian Temple. At the last meeting about 20 members were presented and joined the association, paying a nominal initiation fee and the first quarterly instalment of their dues. The first efforts of the association will be devoted to recruiting new members and arousing sufficient interest so that matters of importance to the entire trade may be taken up and acted upon in the interests of every retail jeweler in the city.

The Sigler Bros. Co., Scribner & Lochr, and the Bowler & Burdick Co. report the recent incoming trade excursion a great success. Dealers were attracted to the city in great numbers and many took advantage of the opportunity to purchase their Fall stocks while here. Among the jewelers in attendance were: C. C. Whitaker and wife, Clyde; Mr. and Mrs. F. R. Montgomery, Sandusky; Wm. Shibly and wife, Wooster; Mr. Carsner, of Gunther & Carsner, Bellevue, H. H. Vath, Sandy Lake, Pa.; H. H. Brainerd, Medina; A. L. Bonewell, Gibsonburg; W. G. Lowrie, E. Palestine; Thad Acley, Warren; Robert Miller, Lorain; Jas. Rollins and wife, Londonville.

Circulars just received from San Francisco, Cal., under date of Aug. 1, announce the appointment of Webb C. Ball, of this city, as general time inspector for the Southern Pacific Lines, with headquarters at San Francisco. This announcement, which comes from Vice-President and General Manager E. E. Calvin, means that Mr. Ball will immediately establish a San Francisco office in order properly to administer the time service of the Harriman lines on the Pacific Coast. Mr. Ball already has charge of the time service of several Harriman lines, including the Baltimore & Ohio, Illinois Central and Union Pacific.

Biskind Bros., 220 Superior Ave., N. W., were swindled out of a $65 diamond ring, last week. A well dressed man drove up to their store, selected a ring and presented a check drawn to his order by a third party, which he endorsed to them in payment of the ring. Telephone inquiry at the German-American Bank indicated that the third party was good for the amount and Biskind Bros. accepted the check, which was later protested and proved to be a forgery.

Cincinnati.

J. C. Miller, of the Miller Jewelry Co., is calling on the Ohio trade this week.

S. C. Bingaman, Vine St., has recovered sufficiently from his recent illness to resume business.

E. Moos, Owensboro, Ky., and wife stopped over here on their return from Cedar Lake, O., last week.

George F. Selmeier, secretary of the E. & J. Swigart Co., and wife are making a two weeks' stay at Atlantic City.

William Pfluger and J. B. Osthoff, of Joseph Noterman & Co., have left on their respective trips west and north.

George Detmering, of the M. Schwab Jewelry Co., left last week on a business trip through Ohio and Michigan.

Andrew Aman, Dayton, O., was in this city last week prior to his departure to Michigan, where he will stay some time.

E. C. Meyer, of the Dorst Co., and his bride, have returned from their honeymoon in the west and will reside in Westwood.

J. C. Daller, Sr., of the Clemens Oskamp Co., and wife, are enjoying a pleasure trip among the Great Lakes, including a stop at Mackinac Island.

Ross Jones, son of J. W. Jones, Mt. Sterling, Ky., spent last week here on his way to Toronto, Canada, where he will complete his education as an expert watchmaker.

The Gustave Fox. Co. has completely remodeled its offices. This company has the contract for making the emblems of the new order of Lions and the new H. H. society.

A. G. Schwab, of A. G. Schwab & Sons, and his wife are sojourning at Atlantic City. Herbert Schwab, of the firm, is cruising on Lake Michigan with a party of friends.

W. Hohneck, son of Louis Hohneck, has become city salesman for Lindenberg & Fox. Walter Schildman, who formerly held this position, has become the firm's general manager.

George J. Gruen, of D. Gruen, Sons & Co., has purchased a fine new home in a beautiful section of Clifton. Fred Gruen, of this company, and wife have left for Atlantic City, where they will remain about three weeks.

Out-of-town jewelers here the past week buying goods included: I. N. Pollack, Ashland, Ky.; Herman A. Rohs, Cynthiana, Ky.; John M. Messmer, Hamilton, O.; E. Scott, Batavia, O.; Frank Miller, Wilmington, O.; R. H. Dilley, Cambridge, O.; John F. Willis, Mobile, Ala.; N. D. Wells, Southern Pines, N. C.; W. S. Hoke, Winchester, Ind.

Mr. and Mrs. George H. Newstedt, with a party of friends, have left on a 2,000-mile automobile trip to Maine, going via Cleveland, O., Buffalo and Albany, N. Y. They will return about Sept. 9 via Harper's Ferry, W. Va., and Washington, D. C.

Mrs. Louisa Chapin, Beechmont Ave., who a few years ago was worth $60,000, was arrested last week for shoplifting. One of the alleged thefts was committed at John Bertling's store, upper Vine St., where she secured two gold lockets, after telling the clerk she had decided not to buy any of the articles shown her. After the woman had left the store Mr. Bertling noticed that two lockets were missing and notified a policeman, who started in pursuit of the woman, located her and after much dodging placed her under arrest. In the police court Friday she pleaded guilty to petit larceny, saying she was driven to it by her poverty which she had suffered of late. Her fortune had vanished with mismanagement. None of Mrs. Chapin's victims wished to prosecute her, as she had always borne a good reputation. As an example to others, however, she was fined a small sum and costs.

St. Louis.

C. R. Dietz, son of Herman J. Dietz, New York, has been in this city for the past week.

Leo Bauman, junior member of the firm of Bauman-Massa Jewelry Co., who was recently married, is now residing in the Kenmore apartments, on McPherson Ave.

William Hines has been engaged by William Weidlich & Bro. to represent that concern in the western territory. Mr. Hines' brother is western representative, traveling for the same concern, and the two brothers are now traveling together on a western trip.

The Mermod, Jaccard & King Jewelry Co. has started an innovation in the way of jewelry stores by establishing a branch in the rotunda of the Pierce building, one of the largest downtown office structures. The place is called "Ye Jewel Shop," and is fitted up artistically. C. L. Bates, of the firm, is in charge of the establishment.

George Kirchner, of the office force of Mermod, Jaccard & King Jewelry Co., who was married last week, has gone on a vacation and bridal tour to the northern resorts. Mr. Grimes, also of the firm, accompanied by his wife, is at Walloon, Wis. Others of the Mermod, Jaccard & King Co. who are away are William A. Boehn, A. E. Addor, William Shoemaker and Joseph Higgins.

Among the out-of-town jewelers in St. Louis the past week were: E. E. Gibson, Marissa, Ill.; John H. Greer, Fort Worth, Tex.; Mike Miesch, Muskogee, Okla.; Michael Ziegler, Kimmswick, Mo.; W. C. Pfaeffle, Enid, Okla.; Joseph J. Mazer, McAlester, Okla.; C. H. Riedeman, Vinita, Okla.; H. J. White, Staunton, Ill.; W. R. Haselwood, Bardwell, Ky.; W. K. Urbani, Vandalia, Ill., and Mr. Gardner, manager of Barnett Bros., Edwardsville, Ill.

E. F. King, Jasonville, Ind., has sold his business to A. J. Long.

Los Angeles.

C. C Zilles, Pomona, was here on a business trip last week.

J. W. Brown is now doing optical work with W. J. Getz, 557 S. Broadway.

Young Mr. Gray, of O. C. Gray & Son, Paso Robles, is spending a vacation here.

The Western Gem Co., F. Stansfield, manager, has moved from S. Broadway to 2206 S Main St.

R. H Gilmore, of Gilmore & Lee, is making a business tour of the towns of Southern California.

H B. Lewis is making a tour of southern California towns with some special lines for the E. W. Reynolds Co.

W. G Barks, watchmaker for H. E. Rader, Monrovia, recently visited this city in company with his wife.

Ezra Kendall, of Kendall & Smith, Pasadena, is spending his vacation at La Jolla, a seaside resort near San Diego.

E. W Reynolds, wholesaler, is spending his vacation in the northern part of the State. He is accompanied by his family.

E. F. Whittemore, formerly of Denver, Colo., is now associated with the J. C. Fleming Co. as watchmaker and jeweler.

A. B. McKelvey, Pasadena, has been compelled to give up his business on account of ill-health. He is advertising it for sale.

The E. W. Reynolds Co. has been enlarging its jewelry department, putting in three solid oak cases for silverware and cut glass.

The Carl Entenmann Jewelry Co. has just completed a set of medals as prizes for the Southern California Swimming Association.

Max Hirschfeld, who was with J. G. Donavan & Co. during the absence of Mr. Donavan in the east, has returned to his old place with H. F. Wallace, 414½ S. Broadway.

Floyd R. James, of the J. P. Trafton Co., has returned from his vacation and is again at his place in the store. Harry Adams, of the same company, is taking a vacation at Catalina Island.

Clarence C. Abel, of the J. P. Trafton Co., returned a few days ago from a very successful business trip through southern California. He immediately started out again to visit other nearby towns.

George M. Williams, proprietor of the Geneva Watch & Optical Co., and Paul Grimm, of the J. P. Trafton Co., made a brief trip a few days ago to Glen Ivy, Riverside County, in Mr. Williams' new automobile.

J. G. Donavan, of J. G. Donavan & Co., has returned after a tour of 7,000 miles through the east. He visited Chicago, Buffalo, Corning, N. Y., New York City and Providence, R. I. He was accompanied by his wife and little son.

S. Simmons, 315 S. Spring St., has in his window a turquoise labeled "Largest single nugget turquoise in the world. Weight, 3,456 carats." A peculiarity of the polished surface of the stone is that it bears the rough outline of a map of the United States.

Aug. 5 is observed annually by Pasadenans as "Pasadena Day." All the jewelers closed their places of business on that date this year and went with their fellow citizens to Balboa, a beach resort down the coast, where a general jollification was held.

A. T. Werner, manufacturing jeweler, 414½ S. Broadway, whose place was robbed, June 21, has made a satisfactory settlement with the Maryland Casualty Co., with which he was insured. He was allowed $600 to cover his loss. No trace of the robber has ever been found.

The Pacific Gem Co., in view of concessions made by the proprietor of the store where they have been doing business at 335 S. Spring St., have decided to continue their retail department at that location. Their new factory at 622 S. Broadway is completed, and a full force of men is at work there.

In the new department store of A. Hamburger & Sons, the largest west of Chicago, the best location on the lower floor is given to the jewelry department. Figures given by J. G. Hardy, manager of this department, show that 185 feet of counter space is provided, and a $90,000 stock will be carried in that department alone. Four bench men and one optician are employed

Los Angeles has as many beautiful new stores as any city of equal size in the United States. For three years Montgomery Bros. have been planning and building a new store in the Grant building, at the corner of Broadway and 4th St. Nothing like it has ever been attempted here for size, elegance and expense. It is now almost completed, and the opening will be held on Monday, Aug 31.

Milwaukee.

J. H. Roberts, Columbus, Wis., was a recent visitor in this city.

F. P. Beswick, Racine, was a Milwaukee visitor during the past week.

William D. Triplett, jeweler at Ironwood, Mich., spent a few days of the past week in this city.

R. Boeing, Hustisford, and John Armbruster, Cedarburg, were among the Wisconsin jewelers who were visitors in Milwaukee last week.

On deposit in a Milwaukee bank is $14,000, for which the widow of Dr. David H. Lando, St. Paul, and Adolph Lando are fighting in court at St. Paul. Dr. Lando is a nephew of Julius Lando, the well-known Milwaukee optician, who is also interested in the disposition of the estate.

Actual gold mining operations will soon be under way in Wisconsin. The mine is located near Knapp, on the Hickman farm, and is owned by the Knapp Mining & Investment Co., which was organized four years ago for the purpose of developing and working the mines. Godfrey Ordeman is president and manager, and T. W. Robert secretary, of the concern.

The sign ordinance in the Milwaukee Common Council containing a provision regulating the erection of the jewelers' street clocks, has been indefinitely postponed by a joint committee of finance and judiciary. It seems that the action was brought about because of the fact that the ordinance provided for the creation of two new city offices—one to be filled by an official sign inspector. One faction in the council is opposed to the creation of any new offices.

Present indications are that Wisconsin will soon be put on record as having an optical law. Jewelers and opticians all over the State are laying their plans and are offering suggestions to A. J. Stoessel, the well-known Milwaukee jeweler, chairman of the committee appointed by the Wisconsin Association of Optometrists, to prepare for the campaign to be waged during the coming session of the Wisconsin legislature. Special efforts are being made by the Wisconsin Association to raise the necessary funds to go forward with the work. C. D. Waugh, optician, who is the new secretary of the association, is endeavoring to collect the dues of members in advance, in order to swell the legislative fund. Bills have been sent out to members and money is coming in satisfactorily. Other members of the legislative committee of the association are: W. A. Pfister, Sheboygan, and W. H. Becken, Beaver Dam.

Suit has been brought against Richard Seidel by Margaret Devon for the recovery of a five-carat diamond ring valued at $760. It is averred that the ring has been retained by the jeweler since June 26, and damages to the amount of $100 are demanded. It seems that Miss Devon was captivated by a $2,000 diamond necklace at the Seidel establishment, and placed her order for the same. She wanted her $700 diamond put into the creation, and left it at the store. Later she found that the necklace would cost $2,200, and decided that she would not buy it. When she demanded the return of her ring it was refused her, she alleges. Mr. Seidel says he is simply holding the ring until actual damages have been paid to him as a result of the unsatisfactory transaction. Not only was a considerable sum expended on the remodeling of the necklace for Miss Devon, but a ready sale of the article was lost to Mr. Seidel while it was being held and remodeled.

Minneapolis and St. Paul.

M. Spiegel has moved his store to 3109 Nicollet Ave., Minneapolis.

Grant R. Simons, Langford, S. Dak., visited the Twin Cities, recently.

M. L. Finkelstein, St. Paul, is about to erect a residence, which will cost about $10,000.

A. Kling, 826 Minnehaha Ave., Minneapolis, has bought the building in which his store is located.

W. H. Reighart, Minot, N. Dak., and Mr. Sullivan, of Estabrooks & Sullivan, Blackduck, Minn., were recent visitors in the Twin Cities.

Jacob Maurer, New York, has taken up his residence in Minneapolis, and contemplates engaging in the retail jewelry business if a suitable location is found.

C. E. Healy, with the F. L. Bosworth Co., Minneapolis, has been visiting the eastern factories, inspecting the current goods. He returned home, last week.

W. D. Heulin & Son are now conducting the business formerly owned by Geo. W. Smith & Co., Centralia, Mo.

John D. Mayer, who for several years has been engaged in business at Littlestown, Pa., will dispose of his jewelry stock, having lately purchased the hardware business of L. T. Mehring.

Detroit.

TRADE CONDITIONS.

Buyers' week brought a large number of jewelers to the Detroit market, although the purchases were not extensive in amount as compared with some other trades. The Detroit Jewelers' Board of Trade took an active part in the entertainment and will co-operate with other bodies in a similar enterprise next year. It is hoped to make the river fete an annual affair of the same nature as the Mardi Gras at New Orleans. During the week various manufacturing concerns threw their plants open for inspection and a number of entertainments and excursions by water were arranged.

Hugh Connolly is recovering from his recent severe illness.

Sidney D. Tompson, Shepherd, has purchased a new Ford car.

W. H. Kress, Cheboygan, has been spending a vacation at Mackinac.

R. C. Cowan, formerly with the E. H. Pudrith Co., has taken a place in the store of J. H. Garlick.

Merton E. Rowley, with the E. H. Pudrith Co., is back from a trip through the northern portion of the State.

G. P. Washburn, Chadron, Nebr., visited this city, last week. He started in business here, but removed, 21 years ago.

W. M. Morton, house salesman for Noack & Gorenflo, has embarked on a long canoe trip. With John Parker, he is making a voyage to Albany by way of Lake Erie and the Erie Canal. From there they take boat to New York, but will make part of the return trip by canoe.

A session of the local lodge of Ku-Kus, No. 5, was held Friday evening, when 32 new members were initiated. The following officers were chosen: Ku-Ku King, Nelson K. Standart; Noble Prince, Chas. A. Berkey; Noble Chief, Frank Kennedy; Keeper of the Kash, Evan E. Thomas; Scratcher, A. E. Charlesworth; Guard, Frank R. Fitch. Many of the visitors remained to be present at this lodge meeting. Hereafter Ku-Ku meetings will be held each month.

Among the visiting jewelers here, last week, were: L. L. Johnson, Tawas City; Chas. V. Haas and wife, Ravenna; F. W. Dearlove and wife, Mayville; Ed. Girzi, Ishpeming; S. M. Cooley and wife, Flint; E. S. Barnes and wife, Rochester; M. J. Taylor and wife, Camden; Grant Halden, Yale; S. D. Spray, Waldron; C. W. Chamberlin, Farmington; W. E. Merrill, Ovid; C. E. Keever, Fountain City, Ind.; M. O. Lewis, Ovid; E. Culver, Mason; Eugene Campbell, Pinckney; W. F. King, Adrian; W. F. Sherk, Mayville; J. L. Chapman, Ann Arbor; W. T. Cushway, Wakefield; L. M. Bennett, Traverse City; J. H. Dickerson, Flushing; Edward Thomas, Springfield, Mo.; S. Feuerstein, Green Bay, Wis.; M. D. and H. D. Walton, Armada; G. D. Hamilton, South Lyons; Mrs. F. E. Touse, Pioneer; C. G. Draper, Plymouth; M. L. Green and wife, Mt. Clemens; John Karrman, Holland; W. T. Blashill, Oxford; George Chambers, Mt. Clemens; O. L. Hanks, Whittaker; W. V. Brown, Stockbridge.

The McKinney Wholesale Jewelry Co., Hutchinson, Kans., has applied for a charter. The capital stock is given as $25,000. J. F. Meek recently retired from the firm.

Kansas City.

TRADE CONDITIONS.

The heavy rains of the past week in Kansas are reported to have greatly helped the corn crop. This means good business for the jeweler. Elaborate preparations are being made for entertainment in this city, next October, and thousands of visitors are expected. The Priests of Pallas, the American Royal Stock Show, etc., will celebrate and are expected to attract many out-of-town persons.

W. E. Crellin, of the Ward & Crellin Jewelry Co., went out to his territory last week.

Miss C. A. Porter, of the Porter & Wiser Jewelry Co., left, last week, for a trip to St. Louis.

Jas. Mace, formerly with the Meyer Jewelry Co., has taken a position with Margolis & Metzger.

Sam Bloom, traveler for the Meyer Jewelry Co., has left for the road again, after a short stay in the house.

The Hassig & Krieke Jewelry Co. has rearranged its store. The office has been placed in the extreme rear.

H. C. Kionka, of H. C. Kionka & Co., New York, was in this city, last week, paying a visit to his brother, E. Kionka.

W. F. Parker, who has just finished a course at the Kansas City Polytechnic Institute, has gone to Bolivar, Mo., where he has taken a position with F. O. Adams.

John B. LePage, formerly in the retail jewelry business on the Southwest Boulevard, in this city, has moved to Leavenworth, Kans., where he has taken a position with L. L. Hoffman.

The McDonald Jewelry Co., which recently opened a store in the Areade of the Scarritt building, is contemplating a removal to the store room in the Ricksecker building, corner of 9th and Walnut Sts.

R. L. Warner, who recently took the management of the store of Kionka & Kionka, has purchased the entire business and will continue under his own name, handling it in connection with his stone setting business.

George Taylor has been assigned to the Iowa and Minnesota territory of the Woodstock-Hoefer Watch & Jewelry Co., and will leave on his first trip over that section this week. His many friends in the trade will be glad to hear of his getting this territory, which is considered one of the best in the west.

The following jewelers from the surrounding country have been buying in this market during the past week: F. O. Adams, Bolivar, Mo.; Mr. Woods, with Morrison Bros., Olathe, Kans.; Leslie Hutton, Lebo, Kans.; C. L. Dockhorn, Oskaloosa, Kans.; F. C. Clement, Pleasant Hill, Mo.; W. S. Noble, Drexel, Mo.; J. Hausehild, Eskridge, Kans.; S. F. Rieker, Emporia, Kans.; Mr. Inglis, of Inglis & Huber, Higginsville, Mo.; Otto Burkland, Moberly, Mo.; M. L. Hutton, Garden City, Mo.; J. H. Leighty, Spring Hill, Kans.; F. E. Fearl, Hutchinson, Kans.; C. D. Hunt, Garnett, Kans.; J. L. Potts, of the Potts Jewelry Co., Marceline, Mo.; H. L. Morrison, Pittsburg, Kans.

The Sherwood-Bartlett Jewelry Co. was recently incorporated with a capital stock of $25,000 in Montgomery, Ala. The incorporators are: John H. Sherwood, J. E. Bartlett and W. A. Jordan.

Omaha.

Albert Edholm has returned from a fishing trip spent at Alexander, Minn.

Jno. Voss, with Jos. P. Frenzer, returned, last week, from a two weeks' vacation.

Jos. P. Frenzer left, last week, for the Lakes of Wisconsin, to spend a short vacation.

Mrs. Ada Scouten, with S. W. Lindsay, has gone to Kansas City, Mo., on a short visit.

Mrs. C. L. Shook left, last week, for Canton, O., where she will visit friends and relatives.

O. J. Dahlen, watchmaker for Gustafson & Hendrickson, has gone to Center City, Minn., for a short stay.

About 700 veterans of Douglas County were entertained at a reunion given by Fred Brodegaard at his home in Benson, Nebr., last week.

Chas. H. Larson and wife stopped off in this city for a few days last week, on their way home to Greely, Nebr., having been east on their wedding trip.

J. C. Huteson, of the Huteson Optical Co., accompanied by his family, removed home, last week, after spending six weeks at Vancouver, Seattle and Portland.

T. L. Combs has gone to New York, where he will spend two weeks. Mr. Combs is receiving the congratulations and encomiums of his many friends in the trade, owing to his successful efforts in having Omaha selected as the scene of the next national convention.

J. Bernstein, a former jeweler of Columbus, O., arrived in this city, last week, from Chicago, and found that he had been robbed of $300 worth of diamonds which he had been carrying with him. The valuables comprised a stud, several rings and a number of loose stones. Mr. Bernstein cannot understond how the stones disappeared, and he is positive they were in his possession on the train. The loss was reported to the police, and before he ends his visit here he hopes to learn something of their whereabouts.

A young man entered the store of Albert Edholm one day last week and asked the price of a diamond collar button that he had in his possession. Mr. Edholm appraised the article at $25, whereupon the man smiled and said he had just paid $10 for it. Closer inspection disclosed Mr. Edholm's

Closer inspection disclosed Mr. Edholm's own mark on the button. Going to the case, he looked through the tray and found that one button was missing. The clerks had sold none for several days, so suspicion rested at once on the young man. He denied he had stolen it, but said he had bought it of a friend at a hotel, but would not reveal his name until detectives were finally called. The man who sold the button was found on the street during the day, and he confessed that he had stolen the article at Edholm's store. The jeweler refused to prosecute, because the theft was the young man's first offense.

The front window in the store of the Bliss Jewelry Co., Atchison, Kans., was broken, early one morning, and a diamond worth $100 was stolen. A hole about six inches square was made in the heavy plate glass window.

San Francisco.

TRADE CONDITIONS.

Dealers are much pleased with the prospects of a od Winter business and are preparing accordgly. Money is now much more easily obtained an it has been at any time since last October, d this is causing a decided revival in building. wners who cannot improve their property will compelled either to sell or to lease it to those ho can. Local dealers believe that San Franco will be one of the busiest cities in the nited States this Winter and next Spring, and at labor will be well employed.

L. Jaccard, Livermore, has taken new uarters in the Library annex at that place.

Burr W. Freer, local manufacturers' gent, is at present on his Summer vacaon.

J. W. Moomaw, of Porterville, has just turned from a deer hunting trip in the arby Sierras.

Harry Bruce and F. Stitch, two watchakers employed by Shreve & Co., are way on their Summer vacations.

J. A. Young has left on a trip through he northern part of the State and will take most of the mountain territory before is return.

Henry M. Abrams and wife, who have een residing across the bay in the Mill alley region, have returned to this city to pend the Fall and Winter months.

L. C. Swain has decided not to leave Richmond, as was recently planned, but will ontinue business there at a new store a ttle further down Washington Ave.

The continued absence of Harry Bressler, jeweler of Calexico, is the cause of conderable comment there. He left on June 5 for a 10 days' trip and has not been eard from since.

The Keystone Jewelry Co.'s store on Van Ness Ave. was threatened by a fire that broke out in a restaurant upstairs recently. The damage was slight, owing to the efficient work of the fire department.

Among the applications for space at the State Fair for exhibition purposes is one from Jos. Jessop & Sons, of San Diego, who will exhibit cut and uncut gems and jewelry made from kunzite and tourmaline found in San Diego County.

Among the out-of-town jewelers who have been in town within the past week are: Ray Friedburger, Stockton; O. L. Wuerker, Los Angeles; A. G. Prouty, Napa; C. W. Thissell, Concord; E. W. Hamelin, Fresno, and G. Heimbach, Hollister.

The store of Jacob Macowsky, in the new Phelan building, is being renovated, and will be ready for occupancy Sept. 1. Mr. Macowsky states that the man who robbed him of a $700 diamond ring when he was the proprietor of the Angelus Jewelry Co. at Los Angeles, is now on trial in that city.

A picture that is having quite a sale now in San Francisco is entitled "The Clock That Worked Thro' It All." This is a photograph of the clock in front of the old Kearny St. store of Hammersmith & Co., which, while the dial glass was broken, was otherwise not affected either by the earthquake or by the fire.

T. C. Johnson, Santa Rosa, was arrested recently, charged with grand larceny by Robert Schulthess, to whom Johnson had sold a second-hand business. The complaining witness declares that Johnson returned to the store after he was given possession and took valuables worth more than $300. Among these were diamonds and watches.

Mr. and Mrs. H. Traube, of 1831 Webster St., Alameda, recently celebrated their golden wedding with their children and grandchildren. The venerable couple were married in New York Aug. 8, 1858, and came to this city in that year, by way of Cape Horn. Mr. Traube first engaged in the jewelry business there, and later opened a store in Alameda, where he has been in business ever since.

The Southern Pacific Railroad Co. has just appointed Webb C. Ball, Cleveland, O., general time inspector of all its lines in the Pacific system. Mr. Ball will have his headquarters in San Francisco and will keep two inspectors here, whose duties will be to appoint and supervise local inspectors all along the Southern Pacific lines. Mr. Ball now acts as general time inspector for about 20 companies. A general inspection of the watches carried by its employes has always been maintained by the Southern Pacific Co., but the present step will insure a very systematic regulation. Local inspectors will be appointed in the different cities and towns from among reputable jewelers, who will inspect regularly the watches of all the railroad employes and issue certificates, which must be shown upon request.

Pacific Northwest.

H. W. Whalen, Portland, Ore., has leased a store at Tillamook.

Among the visitors in Portland during the past week was J. V. Rounsepel, manager of S. Nordlinger & Sons, Los Angeles.

The Seattle Safe Deposit vaults were entered last week by cracksmen and a partial list of the losses shows that $500 worth of antique jewelry was taken. H. E. Holmes, of the firm of Stewart & Holmes, owner of the vaults, has turned the list of stolen articles over to the police and they are now working on the case. The San Francisco police have also been notified and detectives are on the lookout for any traces of the stolen property. A reward of 50 per cent. of its total value has been offered for the return of it.

Pacific Coast Notes.

Walter A. Lord and wife, Goldfield, Nev., are spending a vacation in southern California.

J. C. Jones, Tucumcari, N. Mex., has sold a half-interest in his store to F. W. Slocum.

The Vann Mercantile Co., Albuquerque, N. Mex., has leased a new store there and will put in a large stock of jewelry in a short time.

Edward La Mont has located in Phoenix, Ariz. Mr. La Mont is a jeweler and will enter the employ of his brother, Frank La Mont.

George E. Gay, Gadsden, Ala., is moving into an attractively furnished store in the Stocks building at that place.

Indianapolis.

J. P. Mullally has returned from a week's visit to West Baden.

F. L. Bryant is spending a week in Pittsburg, combining pleasure and business.

After a two weeks' visit with his mother, C. J. Kiefer will return from Lake Maxinkuckee this week.

John A. Bernloehr, of Chris. Bernloehr & Bro., has returned from a business trip of several days to Terre Haute.

A. R. Gray, of Gray, Gribben & Gray, is taking a couple of weeks' vacation, spending the most of his time, he states, at home.

J. H. Reed will go to Brown County, this week, where he hopes to close a deal for a large tract of land upon which he will establish a Summer home.

A. P. Craft, of A. P. Craft Co., spent part of last week at Kokomo and Anderson, while his son, E. M. Craft, called on the trade at Sullivan and Terre Haute.

John Williams, a watchmaker employed by J. H. Reed, is taking a two weeks' vacation, which he is spending at French Lick Springs and other southern Indiana points.

Following a few days at Atlantic City, Lon R. Mauzy will go to New York to buy his Fall and holiday stock. He will be at the Broadway Central Hotel for 10 days, beginning Aug. 18.

A watch owned by Mrs. M. A. Brown, Greenfield, has attracted the attention of jewelers and watchmakers of that city. It is said to be 143 years old and of English make, running with a chain and spring. The watch has four cases.

Julius C. Walk & Son, J. H. Reed and Carl L. Rost are exhibiting diamond rings that are to be given to the three most popular young women in the city at a fair to be held under the auspices of a local newspaper for charity. The rings were supplied by the respective jewelers.

In the investigation of the mysterious death of Mrs. Mayer Frankel by the local police, Nathan Abramson, who conducts a small jewelry business, has been arrested on a charge of blackmail. Frankel carried a large amount of insurance on his wife, and he charges he gave Abramson notes to the value of $500 as "hush money."

Following a burglary at the home of Henry C. Schergens, 1506 N. Pennsylvania St., last week, Ike Lucas, a coachman employed by the family, has been arrested on suspicion. Nothing was taken but the contents of a bank, amounting to $7. An investigation revealed that the burglary has evidently been committed by someone acquainted with the premises.

Last Winter Charles D. Rood, president of the Hamilton Watch Co., whose old home is Ludlow, Mass., notified certain authorities there that during "Old Home Week" he would present $10,000 to the village for various purposes, and last week he fulfilled his promise, sending bonds, with the July coupons attached, and cash. The gifts include $1,000 in trust, to accumulate, for the village's centennial in 1974, and similar amounts, also to be held in trust, for the celebration of the second, third, fourth and fifth centennials. When the 500th anniversary is celebrated the funds, if still intact, will have reached a colossal figure.

Philadelphia

TRADE CONDITIONS.

A decided stimulus to general business conditions in the jewelry trade has been experienced in this city during the week. The joint conventions of the American Association of Opticians and the Pennsylvania Retail Jewelers' Association partially account for it, but not entirely. It is believed that business is fast working up to normal levels. The conventions have attracted thousands of visitors mostly of the trade and prepared to leave orders here for goods for immediate and future deliveries. The wholesale houses had their hands full to meet the requirements of a midsummer swarm of visitors. But without the conventions it is declared that business shows a considerable improvement in volume. It is expected that the latter part of August and early September will prove brisk weeks.

Alexander Martin, optician, 118 S. 11th St., has gone to New England for an extended vacation trip.

Harry Weir, a prominent Manayunk retailer, has taken his family to Wildwood for the balance of the season.

Roy Phillips, formerly of Wilmington, Del., opened up last week a watch repair shop in Darby, just outside this city.

Col. J. Warner Hutchins, 728 Sansom St., returned Wednesday of last week from a trip to the White Mountains and Montreal.

Joseph Gumpert, 2218 Ridge Ave., has taken his family to the Phoenix Hotel, Willow Grove, for the balance of the Summer.

L. B. Jones, with C. A. Marsh & Co., Attleboro, stopped off in this city last week before leaving for an extended vacation trip.

Charles J. Heins, with William Gibbons, 40th and Market Sts., has started on a two weeks' vacation trip to the Allegheny Mountains.

Fred T. Barry, with Louis Stern & Co., has rejoined his family at Ocean City, after having attended the jewelers and opticians' conventions.

L. C. Reisner, Lancaster, Pa., formerly a prominent figure in the jewelry trade, was a visitor to this city last week and called on his old friends.

Walter M. Engle, 4233 Lancaster Ave., is spending a vacation with Mrs. Engle in traversing central Pennsylvania in the rural and mountainous regions.

William P. Kemmerer, with Col. J. Warner Hutchins, departed early this week on a vacation trip to be spent with his family in the Cumberland Valley, Pa.

Otto Jarck, of Easton, spent the entire week in the city with Mrs. Jarck. Mr. and Mrs. Jarck were active in the conventions and afterward took a seashore excursion.

Charles H. Dean, diamond broker, 719 Sansom St., proposes opening his new store at the corner of 8th and Sansom Sts., Sept. 1. He will continue his present establishment.

B. Musselman, of the Dennison Mfg. Co., has planned a vacation trip to Niagara Falls, Toronto, the Thousand Islands and Canadian points of interest, with a stay later at Danville, Pa.

John Simons, of Simons, Bro. & Co., manufacturing jewelers, has departed for an extended vacation trip to the Thousand Islands and other New England and Canadian resorts and will not return until September.

Ira D. Garman, the newly elected president of the Pennsylvania Retail Jewelers' Association, 101 S. 11th St., departed at once after the convention for Harwichport, Mass., where he will rejoin his family and will, after spending a week there, return with his family to this city.

R. L. Saunders, 13 S. 8th St., is reported to contemplate closing his store at 604 N. 2d St., and to concentrate his business at the 8th St., establishment. The N. 2d St. store has been the parent store and has been regarded almost as a landmark of the old Northern Liberties District.

George Thorman, with Harry Pollard, manufacturing jeweler, 1107 Chestnut St., is rapidly convalescing from shock. Mr. Thorman was in a cottage in Ventnor, just below Atlantic City during a severe electrical storm recently and a bolt of lightning which struck the house injured him.

Louis Sickles, of M. Sickles & Sons, had as his guest at his Summer home at Wyncote, Pa., last week, Miss Bessie Kendall, daughter of A. M. Kendall, of Millville, N. J. Benjamin Krischer has returned to M. Sickles & Sons after a month's absence during which time he sought successfully the restoration of his health.

L. B. Jones, with C. A. Marsh & Co., Attleboro, was in this city, last week, renewing acquaintances in the trade. Mr. Jones has been away from the Philadelphia jewelry trade for about three years, since which time he has been traveling in the west. He says that business is brighter and breezier in the west than in the east.

Charles Smith, recently retired as a lapidist from 719 Sansom St., where he was long established in business, has accepted a position with his brother, Harry Smith, at 717 Sansom St., who is also a lapidist. Charles Smith is assuming charge of his brother's business during his absence in the Pocono Mountains, to recuperate from a physical breakdown.

It became known last week that Max Henschel, a retail jeweler, 2313 Germantown Ave., was financially involved. Mr. Henschel has not been seen by reporters since early last week, and it is believed that he has left the city. Mrs. Henschel is in charge of the store. Efforts are being made by his creditors to avert a sale of the stock until bankruptcy proceedings may be legally put into effect. Mr. Henschel bought out the place of William Liener about a year ago. The latter removed to N. Front St.

To attend the Pennsylvania Retail Jewelers' convention and take a peep also at the manufacturing opticians' display in Musical Fund Hall and to enjoy the series of entertainments planned for both jeweler and optician the following out-of-town retailers were here, last week: W. W. Harper, Hurlock, Md.; J. Charles Ernst, Charlestown, W. Va.; S. W. Hart, Kennett Square, Pa.; Calvin Sallada, Lambertsville, Pa.; W. K. Schlotterer, Schwenkville, Pa.; H. V. Stratton, Bordentown, N. J.; Roland Oliver, Burlington, N. J.; H. S. Kratz, Souderton, Pa.; Ellwood K. Bean, Lansdale, Pa.; J. S. Garrison, Cape May, N. J.; A. E. Baylies, Bristol, Pa.; R. M. Mason, Bishopville, S. C.; David H. Krause, North Wales, Pa.; H. B. MacFarlan, East Downington, Pa.; J. W. Parrish, Newark, Del.; B. F. Geist, Pottsville, Pa.; Joseph Gerz, Minersville, Pa.; Gus Rietzen, Ashland, Pa.; E. J. Weider, Pennsburg, Pa.; Josiah B. Heckler, Mainland; Thomas and Brown Topping, of Topping Bros., Milford, Del.; I. A. Deisher, Reading, Pa.; P. J. Diener, Harrisburg; E. P. Zane, Christiana, Pa.; M. R. Lummis, Salem, N. J.; Robert Steel, Hammonton, N. J.; W. R. Hartenstein, Conshohocken, Pa.; Otto Jarck, Easton, Pa.; W. K. Schlotterer, Schwenkville; J. P. Archibald, Blairsville, Pa.; F. C. Graul, Pittsburg.

Canada Notes.

Francis Pyman, Enderby, B. C., has assigned to G. Bell.

The Crown Optical Co., Winnipeg, Man., is disposing of its jewelry stock by auction.

L. H. Lewis has disposed of his interest in the Canadian Jewelry & Importing Co., Ltd., Vancouver, B. C.

J. A. Hetherington, secretary of the Goldsmiths' Stock Co., Toronto, Ont., is enjoying a vacation at Welland, Ont.

E. G. Ripley, Dryden, Ont., has moved into new premises in the Blair block, and made considerable additions to his stock.

A disastrous fire, on the night of Saturday, Aug. 8, destroyed a number of stores in Stirling, Ont., including the jewelry store of Herbert Hadley.

Albert Elms, manager of the silver department of Ryrie Bros., Ltd., Toronto, Ont., is rusticating in the Rainy River district, Northwest Ontario.

Out-of-town jewelers visiting Toronto Ont., last week included W. E. Best, Sault Ste. Marie; R. F. Dale, Harriston; Charles Wendt, Mildmay; J. S. Beck, Brampton J. Hollingshead, Gottenham, and I. Jenkinson, Lakefield, all Ontario, and D. G Thomson, Westville, N. S.

The other day a man coming into Montreal lost a small package of jewelry which he left behind him in a street car. He advertised the loss, offering a liberal reward if the finder would return the package to Henry Birks & Sons. Inquiry at Messrs Birks' store elicited the information that the package contained a few pieces of jewelry which the advertiser had taken out to show to his intended wife.

A well-dressed man, giving the name of John V. Smith, was arrested at Port Huron, Mich., Aug. 11, while attempting to sell diamonds in a saloon. On his person were found four loose diamonds and three set rings valued at about $1,000 in all. He was charged with smuggling and the diamonds were confiscated. In a room occupied by Smith at the Hotel Vendome, Sarnia, Ont., four more unset stones valued at $700 were found.

Three men named Wm. Snow, John Walker and Reuben Costello, respectively, a well-known to the police, were arrested at Niagara Falls, N. Y., as suspicious characters on Saturday, Aug. 8. When caught one of them threw into the canal a bag containing jewelry, and another similarly disposed of a gold watch. The jewelry upon being recovered, was identified as having been stolen from the jewelry store of Cline Bros., 125½ Queen St. W., Toronto about a week previously, when $400 of goods were taken. The prisoners agreed to waive extradition proceedings and to return to Toronto for trial. They were brought before the police magistrate later and remanded for a week.

INDEX TO ADVERTISEMENTS.

Acme Comb & Novelty Co. 35
Aikin-Lambert Co. 34
Allsopp Bros. 32
Alvin Mfg. Co. Inside front cover
American Gem & Pearl Co. 60
American Platinum Works. 105
American Swiss Watch Co. 92
American Watch Case Co. 90
Archibald Klement Co. 33
Arizona Turquoise Mines Co. 50
Arnstein Bros. & Co. 18
Arnstine Bros. Co. 11
Austin, John, & Son. 104
Austin & Stone 9
Bagg & Co. 56
Ball, Webb C., Watch Co. 90
Baschkopf, Henry 94
Bassett Jewelry Co. 102
Bates & Bacon 18
Beline & Glasser 34
Berge, J. & H. 40
Bigney, S. O., & Co. 6
Bishop, R. W. 82
Blackinton, R., & Co. 16
Bolles, Wm., Co. 100
Bonnist, D. 62
Borrelli & Vitelli 60
Bowden, J. B., & Co. 32
Bradley Polytechnic Institute. 40
Briggs, D. F., Co. 20
Briggs Piano Co. 106
Carter, Howe & Co. 29
Chatham National Bank. 68
Chopard Frères Co. 34
Cincinnati Gold & Silver Refining Co. 102
Codding & Heilborn Co. 22
Cottle, S., Co. 30
Crees & Court 35
Crohn, M. 34
Cross & Beguelin 66
Crossman Co. 58
Crouch & Fitzgerald 100
Danner & Co. 62
Day, Clark & Co. 28
Deacon, Louis J. 52
Dederick's, James H., Sons. 105
Deitsch, I. N., Inc. 19
De Simone, F., & Son. 52
Doran, Bagnall & Co. 39
Dorflinger, C., & Sons. 100
Dubois Watch Case Co. 88
Dunn, T. J., Co. 37
Durand & Co. 28
Edmiston, Hugh C. 102
Eichberg & Co. 62
Eisenmann Bros. 58
Elgin National Watch Co. 86
Ernst, Milton L. 29
Fahys, Joseph, & Co. 3
Fairchild & Co. 38
Feldenheimer, Louis 60
Fontneau & Cook Co. 21
Foster, Theodore W., & Bro. Co. 44
Fox, Gustave, Co. 37
Frennd, Henry, & Bro. 25
Garreaud & Griser 52
Goodfriend Bros. 56
Gorham Co. 64
Griffoul, August 42
Hagstoz, T. B., Ltd. 105
Hammel, Riglander & Co. 18
Hampden Watch Co. 10
Hansen-Bennett Co. 20
Harris & Harrington 92
Harrison, W. W., Co. 24
Hedges, A. J., & Co. 30
Hedges, Wm. S., & Co. 58
Heller, J. W. 37
Heller, L., & Son. 54
Henckel, G. A., & Co. 34
Herpers Bros. 98
Hick's, Wm., Sons 37
Himalaya Mining Co. 58
Hodenpyl & Walker 58
Hraba, Louis W. 102
Illinois Watch Co. 72
International Silver Co. 12
Irons, Joseph 91
Jacot Music Box Co. 52
Jeanne, F. A. 52
Johnston, Chas. A 35
Jorgeson, F. C., & Co. 98
Juergensen, Jules 92
Kahn, L. & M., & Co. 48
Keller Jewelry Mfg. Co 30
Kelly & Steinman 100
Kent & Woodland 28
Kerr, Wm. B., Co. 23
Ketcham & McDougall 104
Kirby, H. A. 66
Kohlbusch, Herman, Sr. 102
Kohn, Alois, & Co. 32
Kohn & Co. 33
Krementz & Co. 27
Krower, Leonard 26, 35
Larter & Sons 46
Layman & Strauss Co. 32
Lederer, S. & B., Co. 10, 42
Lelong, L., & Bro. 105
Levy, L. W., & Co. 60
Lewy & Cohen 36
Lisner, D., & Co. 25
Lissauer & Co. 54
Lorsch, Albert, & Co. 48
Lowe, Edwin, & Co., Inc. 40
Lyons, C. D., Co. 21
Maintien Bros. & Elliot 41
Market & Fulton National Bank. 68
Marson, A. 94
Martin, Sam 102
Mead, M. A., & Co. 92
Mercantile National Bank. 70
Merrill, S. K., Co. 39
Miller, Fuller & Whiting Co. 38
Mitchell & Tillotson 106
Morais, A. J. 34
Mount & Woodhull 56
Myers, S. F., Co. 40
New York Tortoise Shell Co. 35
Nissen, Ludwig, & Co. 56
Noel, Rudolph, & Co. 50
Occidental Gem Corporation. 52
Omega Watches 93
Oneida Community, Ltd. Outside back cover
Oppenheimer Bros. & Veith. 50
Oskamp-Nolting & Co. 105
Osmers-Dougherty Co. 28
Osman-Parker Mfg. Co. 28
Ostby & Barton Co. 24
Page-Davis Co. 82
Papazien, A. D. 93
Penfold, Wm. C., Co. 93
Pennsylvania Watch Case Co. 94
Potter, E. A., Co. 43
Potter & Buffinton Co. 39
Powers & Mayer 13
Prior Charles M 94
Providence Stock Co. 40
Pryor Mfg. Co. 23
Racine, Jules 94
Randall, C. Ray, & Co. 14
Ranlett & Lowell Co. 104
Reichhelm, E. P., & Co. 98
Reichman, A. 52
Renziehausen, W. F., & Co. 105
Revell, A. H., & Co. 106
Rice's, Bernard, Sons. 62
Richards, W. E., Co. 40
Richardson, Enos, & Co. 31
Ringgold, H. B. 93
Roger Williams Silver Co. 40
Rogers, Lunt & Bowlen Co. 22
Rohrbeck, John E. 33
Rothschild Bros. & Co. 37
Roy Watch Case Co. 36
Rudolph & Snedeker 92
Rumpp, C. F., & Sons. 109
Saunders, Meurer & Co. 58
Scharling & Co. 31
Schiff, M. 35
Schlehr, Louis G. 30
Schwitter, F. & F. J. 93
Sessions Clock Co. 92
Shanley, B. M., Jr., & Co. 29
Siegel, Rothschild & Co. 104
Simmons, S. 82
Smith, Alfred H., & Co. 52
Smith, Frank W., Co. 16
Smith, Wm., & Co. 40
Smith & Crosby 14
Snow & Westcott Co. 31
Solidarity Watch Case Co. 26
Spencer, E. L., Co. 41
Star Watch Case Co. 8
State Bank 68
Steiner, Louis 100
Stern Bros. & Co. 54, inside back cover
Stern & Corn 104
Sternau, S., & Co. 17
St. Louis Watchmaking School. 93
Street, Geo. O., & Sons. 31
Swartchild & Co. 84
Tavannes Watch Co. 84
Title Guarantee & Trust Co. 68
Trout, Charles L., & Co. 33
Untermeyer-Robbins Co. 70
Urich, S. 98
U. S. Smelting & Refining Works. 105
Van Dam, Eduard 50
Wachter Mfg. Co. 84
Wagner Comb Mfg. Co. 35
Waite-Thresher Co. 42
Waldron & Carroll. 36
Ware, Arthur W., & Co. 38
Washburn, C. Irving 98
Weidlich, Wm., & Bro. 82
Wells, Chester H. 35
Wendell & Co. 7
Wheeler, Hayden W., & Co. 50
Whiting Mfg. Co. 15
Whiting & Davis 17
Whiting, F. M., & Co. 38
Williams, A. L., & Co. 37
Wolfsheim & Sachs 42
Wollstein, L. & M. 105
Wood, J. R., & Sons. 4, 5
Zarembowitz, A. 98

Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

FIRST CLASS engraver wishes position by Aug. 25. Address "L. M., 5137," care Jewelers' Circular-Weekly.

A1 engraver and jewelry repairer; eight years' experience. Address "A., 5080," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, well recommended and properly vouched for. R. L. Winchester, Phillips, Wis.

CLOCKMAKER, with 12 years' experience on all fine work, desires position. Address Clockmaker, 431 W. 23d St., New York.

WATCHMAKER, first class, will give trial; wages reasonable; New York or vicinity. "W., 5046," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, desires position as optician, can engrave if preferred; best of references. Address "Optician, 5062," care Jewelers' Circular-Weekly.

WANTED, position by lady in jewelry store; first class engraver, with some store experience. Address "A. F.," 34 Lincoln Ave., Danbury, Conn.

WANTED, position as a monogram and a letter engraver, and also saleslady; experience. Address "C. D. E., 4867," care Jewelers' Circular-Weekly.

YOUNG MAN of 17 years of age wants to learn diamond setting with first class party. Address "W. L., 4925," care Jewelers' Circular-Weekly.

YOUNG MAN, 25 years old, wishes position as salesman in wholesale house; 12 years' experience. "S. B., 5143," care Jewelers' Circular-Weekly.

WATCHMAKER desires position with a house who can pay a nonpareil watchmaker $25 per week. Trade Watchmaker, 334 E. 63d St., Chicago, Ill.

WATCHMAKER and engraver desires position in Philadelphia or vicinity; good references, own tools. Address "U. V., 5135," care Jewelers' Circular-Weekly.

NEW YORK; a first class, original designer on fine jewelry, wishes position in store after Sept. 1; best references. "L., 5094," care Jewelers' Circular-Weekly.

SITUATION by first class watch, clock and jewelry repairer; salesman; full kit of tools; of good habits and address. Address W. R. Hinchcliffe, Jarvis, Ont.

SITUATION WANTED by an all around jeweler, setter and optician; 30 years of age; best references. G. E. Brown, 131 B Mansfield St., Montreal, Quebec, Can.

ENGRAVER wants permanent position with first class jewelry firm; references and samples; middle States or south preferred. Urban J. Dean, Cameron Mills, N. Y.

YOUNG LADY wishes position as stenographer and typewriter; five years' experience as bill and entry clerk; best of references. "S., 5043," care Jewelers' Circular-Weekly.

EXPERIENCED YOUNG MAN, 20, well recommended and thoroughly reliable, desires position as stock clerk. Address "T. U., 5101," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, 12 years' experience in the silverware business, first class references, desires position Sept. 1. Apply "E., 5104," care Jewelers' Circular-Weekly.

YOUNG MAN, six years' experience as watchmaker, engraver, clock and jewelry repairer; middle west preferred; references given. Harry Hinners. Platteville, Wis.

PLATER; first class colorer and plater on jewelry wishes position; can also do all kinds of plating and finishing; best of references. M. A. Swartz, 216 E. 79th St., New York.

WANTED by Sept. 1 position as assistant watchmaker and clerk in jewelry store; eight years' experience; highest reference. Address H. M. Simpson, Clifton Forge, Va.

FIRST CLASS watchmaker, good engraver, competent on high grade watches, 15 years' experience; salary, $25; only first class houses considered Box 105, Wyanet, Ill.

FIRST CLASS watchmaker, 16 years' experience, complete set of fine tools, desires first-class position; best of references. "T., 5073," care Jewelers' Circular-Weekly.

SALESMAN, jewelry and clock repairer and general assistant in store; 17 years' experience, best references; American, married. Address "J., 5129," care Jewelers' Circular-Weekly.

POSITION, by a fine manufacturing jeweler and stone setter, with a first class retail store; state salary and particulars in first reply. "H. C., 5117," care Jewelers' Circular-Weekly.

POSITION AS WATCHMAKER: 10 years' experience; American, 27 years of age; own tools; have had experience only in best shops. "Box 5125," care Jewelers' Circular-Weekly.

FINE ENGRAVER and neat appearing salesman, capable of helping on watch work, wishes permanent position; New York State preferred. "X., 5076," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years old, having six years' experience in wholesale jewelry business, desires a position; competent and willing; A1 reference. "A. K., 5113," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4727," care Jewelers' Circular-Weekly.

ENGRAVER on sterling silver or deposit ware, wishes position; would like to pick up lettering; good references; employed six years with last concern. H. Muller, 309 E. 92d St., New York.

WATCHMAKER only, experienced and reliable, on Swiss, American and all complicated watches, speaking English, German and French, wants position. "T., 4970," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, with finest established trade, seeks change Sept. 1; unquestionable references; trade in New York, west and south. "B., 5144," care Jewelers' Circular-Weekly.

BUYER, manager and salesman, with 20 years' experience, desires permanent position with first class retail house or department store; best references. "N. T., 5132," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, does watchwork, plain engraving and is a good salesman, desires permanent position in southwest; salary $18; own tools. Address "S., 5022," care Jewelers' Circular-Weekly.

BY ALL AROUND high class workman, watchmaker, engraver, jeweler and stone setter; 28 years' experience with A1 firms; all tools and references. "X. L., 5124," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, clock and jewelry repairer, 17 years at the bench, good habits, sober and reliable, seeks position with good house. Address "Reliable, 5128," care Jewelers' Circular-Weekly.

SITUATION WANTED by a first-class watchmaker, engraver and salesman with good reference; would like a New York City position; have own tools. Address "S. C., 5126," care Jewelers' Circular-Weekly.

YOUNG MAN, 28, speaks German, wishes to locate with jewelry or optical store; experienced refractionist, adjuster and salesman; understands repairing. F. V. Fischlein, 181 8th St., Jersey City, N. J.

EXPERIENCED MAN, at present in charge of department of large jewelry jobber, desires to make a change; 10 years' experience; unquestionable references. "X. T., 5120," care Jewelers' Circular-Weekly.

WATCH REPAIRER, engraver and salesman, a good, all-around man, 24 years' experience at the trade; I expect $25 per week and railroad fare to the place. Address M. D., care J. Ramser, Rock Island, Ill.

POSITION WANTED; A1 engraver, who is up-to-date in designing, engraving, enamel cutting, monograms and chasing; sample on request; A1 references. Address "Engraver, 5086," care Jewelers' Circular-Weekly.

SALESMAN, covering the Pacific Coast and west, desires to connect with a first class jewelry house; good standing in the best trade; best of references. Address "W. L. H., 5109," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, desires position in wholesale jewelry house, either traveling or to take charge of Office; have nine years' experience in jewelry business, traveling last two years. M. Solomon, 2373 Seventh Ave., New York.

SALESMAN, with established trade in the southwest, desires a first class general line of watches and jewelry for this territory Jan. 1; ability and character the very best. Address "P., 5082," care Jewelers' Circular-Weekly.

A YOUNG MAN, 22 years old, with five years' experience, wishes position as second watchmaker; photo. and references; no clocks or jewelry; Chicago preferred. Address "E. L., 5112," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, employed for past seven years as bookkeeper and city salesman for large diamond importing firm, desires to make change, can furnish unquestionable references. Address "E., 5141," care Jewelers' Circular-Weekly.

WANTED; young man, who is a good watchmaker, jeweler and salesman, wishes a position in small town; can give the best of references; moral habits and am not afraid of work. Address "I., 5118," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 35 years' experience, worked nine years for the trade, desires position downtown in New York City; permanent position; used to high grade and complicated watch work; $25 a week. F. S. Baird, Babylon, L. I. N. Y.

FIRST CLASS watch, clock and difficult jewelry repairer, stone setting, watch case repairing, optical work and some engraving; 42 years of age; used to railroad watches. Address J. P. Burges, jeweler, General Delivery, Brooklyn, N. Y.

WATCHMAKER, optician and salesman wants permanent position; 36 years old, 20 years' experience on high grade American and Swiss watches; capable to take full charge; A1 references. "G. A., 5121," care Jewelers' Circular Weekly.

WATCHMAKER, engraver, diamond setter and optician, first class, all around man, 22 years' experience; salary, $25 per week; prefer New York City; have good set of tools and city references. "B., 4977," care Jewelers' Circular-Weekly.

DESIGNER; first class jewelry designer on gold and platinum work, capable of carving and chasing, also hub cutting and modeling, wishes permanent position; can furnish reference and designs. "J. A. B.," 822 Montgomery Ave., Newark, N. J.

A1 WATCHMAKER and engraver, 14 years' practical experience on railroad and high grades, desires permanent position at once in central or northern States; best of references; nothing under $25 considered. E. A. Parr, Box 51, Hanna City, Ill.

FIRST CLASS watchmaker, fine engraver, graduate optician, neat appearance; must be permanent and pleasant position; give full particulars in letter, also hours, salary, etc.; at liberty about Sept. 26. Address "Everet," 125 E. Clay St., Portland, Ore.

A1 ENGRAVER, assistant watchmaker, salesman and window dresser, with 5½ years' experience; gilt-edge reference; 24 years old; own tools; Colorado or west preferred; only permanent position accepted. Address "Engraver," care J. McMillion, 329 N. Tejon St., Colorado Springs, Colo.

SITUATIONS WANTED—Continued.

WATCHMAKER wants permanent position, eastern States preferred; 20 years' experience as first workman, 15 years on Maiden Lane, N. Y.; complete outfit and very best references as to ability and character; 44 years old, married. "American, 5021," care Jewelers' Circular-Weekly.

GERMAN, 33 years old, of good appearance, for 17 years connected with the jewelry business, at present holding responsible place as retail salesman in one of the finest stores of the east, desires position as traveling representative with A1 house. "Y., 5090," care Jewelers' Circular-Weekly

YOUNG LADY, experienced and competent double entry bookkeeper, stenographer, typewriter, wishes position with wholesale jewelry or diamond house in New York City; salary to start $16; references unquestionable. Address "Trial Balance, 5122," care Jewelers' Circular-Weekly

A1 WATCHMAKER, fine letter and monogram engraver, 22 years' experience, do not repair clocks or jewelry; lathe and modern tools; six years on railroad watches; references, photo and samples of engraving; Indiana or Illinois preferred. Address "A. B., 5139," care Jewelers' Circular-Weekly.

EXPERT retail salesman, diamonds, watches and jewelry, thoroughly experienced buyer possessing required knowledge to take charge of departments, also estimate on new and repair work, desires position with first class house or department store, in or out of New York City; highest references given. Address "S. B. A., 5111," care Jewelers' Circular-Weekly

AN UNUSUAL opportunity is offered to obtain the service of a gentleman with 10 years' experience as buyer of china, glass, bronzes, antique and modern furniture, for one of the largest houses in the country; highest references. Address "W., 5089," care Jewelers' Circular-Weekly.

Side Lines Wanted.

TO MANUFACTURERS: I am in the market for the following lines to sell to retail jewelers only: gold rings, filled chains, gold card goods and a line of good quality filled card goods; commission basis preferred; have established trade and over 20 years' experience. Address W. V. Loenberg, 1358 Rokeby St., Chicago, Ill.

Help Wanted.

DESIGNER, first class on sterling silver hollow ware and novelties. Apply Ferd. Fuchs Bros., 34 E. 29th St., New York

WANTED, good jobbing jeweler and engraver to go to Georgia. Address "P. T., 5084," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and plain engraver; permanent position; man with experience. C. Robertson, Northport, N. Y.

WANTED, young man to do clock work and make himself useful in store. May, 19 N. Broadway, Yonkers, N. Y.

WANTED, watchmaker, engraver and optician preferred, at once; steady position. Address F. S. Hall, 194 Main St., Fitchburg, Mass.

G. W. FAIRCHILD & SONS, Bridgeport, Conn., require a good man, with references, who can assist as watchmaker, engraver and optician.

WANTED SALESMAN on commission, for small line, with catalogue, of popular brass novelties, used by all jewelers. "Q., 5096," care Jewelers' Circular-Weekly.

A1 WATCHMAKER and engraver; permanent place. Laurel Jewelry Co., Laurel, Miss.

WATCHMAKER; experienced young man to do watch work and wait on trade in retail store in New York City. Address "A. T., 5136," care Jewelers' Circular-Weekly.

WANTED, young man to repair clocks and jewelry and do ordinary engraving; one who can assist with watch repairing preferred. John Boesch Co., Burlington, Ia.

WATCHMAKER, capable of taking charge of store; prefer one with managing experience; correspondence confidential. Address "E. R., 5116," care Jewelers' Circular-Weekly.

WANTED, at once, engraver, one who can do watch and clock repairing; send sample of engraving, state salary and send reference. J. Fleckenstein & Co., Sioux City, Ia.

EXPERIENCED watchmaker, engraver and salesman, permanent position, nice store, good wages; sample of engraving and reference in first letter. Address H. S. Murphey, New Castle, Ind.

WANTED, a first class diamond setter and manufacturing jeweler. Apply with references to H. W. Anderson, 135 W. 17th St., New York, representing Geo. T. Brodnax, Inc., Memphis, Tenn.

FIRST CLASS watchmaker and engraver, one who can also wait on trade; also who does not drink or gamble; salary to start, $25 per week. Apply Crescent Jewelry Co., 2463 Washington Ave., Ogden, Utah.

SALESMAN; representative wanted for middle west by firm of manufacturing jewelers making high-class line of gold and gold-filled mounted combs, mesh bags, scarf pins, etc. Address "Commission, 5085," care Jewelers' Circular-Weekly.

WANTED; we need one or two first-class engravers to begin work about Oct. 1; positions will last at least six months with chance for permanent employment; state salary wanted and give references. Geo T. Brodnax, Inc., gold and silversmiths, Memphis, Tenn.

WANTED, manufacturer of silverware wants young man with knowledge of stenography to assist in office and develop as salesman; one with experience in Maiden Lane preferred; state age, experience, reference and salary expected. "K., 5071," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker, jewelry repairer and plain engraver; permanent position is offered to good mechanic; must own tools; send references, state wages in first letter, photo if possible; modern, up-to-date city of 12,000; fine climate and good water. Kohn Jewelry Co., Missoula, Mont.

WANTED, at once, competent watchmaker, jeweler and engraver; we offer permanent position to good man; give full particulars, wages wanted and reference from former employers, sample of engraving and photograph if convenient; population, 25,000. The Johnson Jewelry Co., Anderson, Ind.

WANTED, first class salesmen to handle lines of gold-filled and sterling jewelry novelties on commision; brand new and fast sellers; jewelry trade, department stores, men's furnishing houses and 5 and 10 cent stores; must give references and territory covered in first letter; no objection as a side line. Address "C. F., 5127," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver; steady position to the right man; must be a first-class engraver and competent as second watchmaker; we employ four watchmakers; must have own tools and furnish references as to character, qualifications, etc.; answer stating age, nationality and salary expected on start, also enclose a sample of engraving. J. T. Allen & Co., 14th and Main Sts., Richmond, Va.

WANTED, fine engraver, will pay $25 per week; send samples and references in first letter; if in New York can see Mr. Haynes personally at 182 Broadway, care I. Goldsmith & Co., from Aug. 20 to 30th. Eugene V. Haynes Co., Atlanta, Ga.

Business Opportunities

OLD ESTABLISHED jewelry business for sale; small cash payment only if good workman. Chapin, 1516 Court Pl., Denver, Colo.

$2,000 WILL BUY a finely situated jewelry store in Youngstown, O.; a fine and, large trade, all clean stock; for further information address "R., 5018," care Jewelers' Circular-Weekly.

WANTED, party with $3,000 to $5,000 to enlarge established manufacturing jewelry business. Address "B., 5097," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

OLD ESTABLISHED and up-to-date jewelry store, 27 years' established business, the best in the country; fine run of repair work; $2,000 cash; poor health. F. B. Johnston, Pittsfield, Ill.

OLD ESTABLISHED jewelry store in South Brooklyn, will sell cheap; good opportunity for the right man; reason for selling, other business. Address "G., 4975," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in town of 3,000, western Washington; stock and fixtures worth about $23,000; will sell or rent store room and living rooms upstairs; no competition; splendid chance for bright, live man; write for particulars. Address "S., 4982," care Jewelers' Circular-Weekly.

FOR SALE, loan office and jewelry store, doing a fine business on the main street of Indianapolis, Ind., established eight years; will invoice about $6,000 or $7,000, or will reduce stock to suit purchaser; reason for selling, other interests. Address "Box 5011," care Jewelers' Circular-Weekly.

BARGAIN if taken by Sept. 1; jewelry and optical business in best Wisconsin town, population 3,500; cash sales in 1907, $7,400; great agricultural center, beautiful lakes and Summer resorts, three railroads; don't miss this. Address "C., 5091," care Jewelers' Circular-Weekly.

FOR SALE, one of the best jewelry stores in Ohio town, 17,000 population, established 15 years; repair work $2,000 to $2,500; December business $6,000 to $8,000; modern up-to-date store; for further particulars address The E. & J. Swigart Co., 15 and 17 W. 5th St., Cincinnati, O.

FOR SALE, old established jewelry store in a lively manufacturing town in New York State, within 75 miles of New York City; fine line of repairing, good, clean stock, up-to-date fixtures; $3,500 cash; reason for selling, other business requires my attention. Address "W. X., 5140," care Jewelers' Circular-Weekly.

EXCELLENT OPPORTUNITY; an established jewelry business in first class location in city of Chicago; new stock and fixtures and lease for five years; can show good earning power and absolute proof to purchaser of good reason for selling. Address "Z., 5098," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

JEWELRY BUSINESS for sale in a large western city, an important jewelry business, enjoying a fashionable trade and is well established, with a finely selected stock suited to its business; will be sold with immediate possession; requires about $100,000 capital, and is an unusual opportunity for party with capital to invest in legitimate enterprise. Address "Jewelry Business, 4824," care Jewelers' Circular-Weekly.

MONEY, MONEY; wanted, at once, diamonds, watches and jewelry or surplus stocks; I pay highest cash prices; transaction confidential; National Bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill., long distance 'phone Blue 995.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

(*Special Notices continued on page 82.*)

Special Notices.

(Continued from page 81.)

For Sale.

BARGAINS IN DIAMONDS at cash prices; all sizes always on hand. Rubenstein Bros., Diamond Exchange, 14 Maiden Lane, New York.

LOTS at Long Beach, L. I., (the rival of Atlantic City); for interviews, maps, etc., write to George E. Humbert, 17 Cooper St., Brooklyn, N. Y.

FOR SALE, three wall cases and set of show cases, horseshoe arrangement, in excellent condition; just right for jewelry store; price reasonable; write for description; can deliver in September. A. Graves Co., 93 S. Main St., Memphis, Tenn.

To Let.

DESK ROOM to let. Room 27, 37-39 Maiden Lane, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

10 KARAT SOLDER, 50 cents; 14 karat solder 65 cents; silver solder, 80 cents per ounce; discount in quantities; money back if dissatisfied. Cleveland Solder Co., Colonial Arcade, Cleveland, O.

Wanted to Purchase.

MIRRORED wall case for cut glass. Laurel Jewelry Co., Laurel, Miss.

LEARN JEWELERS ENGRAVING

"The Engraving School that Graduates Experts."
A fascinating, high-salaried and easily learned trade, taught thoroughly and practically by correspondence. Your instructor is the foremost authority and master workman in the world. We will teach the beginner better engraving by correspondence than he can gain in years of rigid apprenticeship. We will improve the skill of any engraver one hundred per cent. and make him master of the trade. The demand for competent engravers far exceeds the supply.
Send for handsome, illustrated prospectus.
PAGE-DAVIS COMPANY,
Suite 10, 90 Wabash Avenue, CHICAGO.

PATENTS

obtained on inventions and designs. **Trade** marks, prints and labels registered.

R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D.C.

WRIGHT SELF-FILLING FOUNTAIN PENS



BEST MADE

50 Cents to $12.00 Each.
Write for Samples and Catalog.

WM. WEIDLICH & BRO. PROPRIETORS WRIGHT PEN CO.
623 Washington Av., St. Louis, Mo.

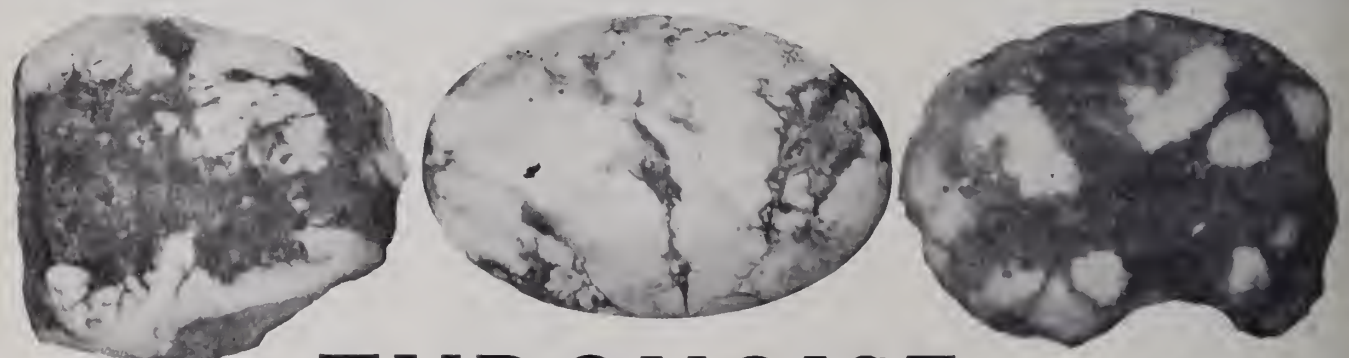
Public Administrator's SALE

Fine stock of jewelry and fixtures belonging to the estate of Emil F. Kvasnicka, deceased. Stock complete in every particular. Fixtures solid mahogany. Ten year leasehold, interest at low rental.

Sealed bids with certified check for ten per cent. of amount bid will be received up to 9:30 A. M., August 26th, and presented to the Probate Court for approval.

Stock can be seen at 603 Blue Island Avenue, Chicago, Ill., by making an appointment with the undersigned.

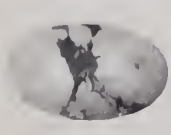
JOHN F. DEVINE
Public Administrator
1034 First Nat'l Bank Bldg.
Chicago, Ill.
Telephone Central 3538



TURQUOISE

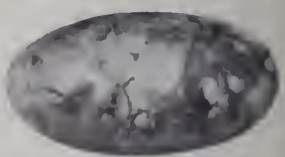
IN THE ROUGH

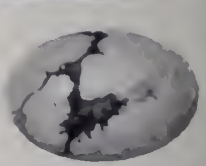


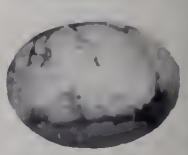




¶ I feel I can say without egotism, that you have heard of my Moqui Turquoise Mine, Nevada. Its production of Turquoise Matrix is universally recognized as the best on the market owing to its beautiful, heavenly blue color and peculiar fantastic markings and for the lapidary it is superior to any other and produces better and more cut stones to the pound than any other material on the market, owing to its natural nugget formation, almost free from rock. ¶ I can supply you now with the rough in any quantity and quality, at prices ranging from $4.00 to $20.00 per pound Troy. No sample less than one pound. Order at once.







S. SIMMONS
315 S. Spring Street, Los Angeles, Cal.

THE MOQUI TURQUOISE MINE, NEVADA

Providence.

TRADE CONDITIONS.

There was a slight improvement in general manufacturing jewelry business in this city during the last week as compared with that of the preceding week, but it is not sufficient yet to place the majority of the shops on full time. There appears but little activity in New York orders as indicated from the business of the week, but there is a better feeling existing than for some time past. While many of the salesmen have started on their western trips, there are fully half the number who are waiting until after Sept. 1 for people to return from the seashore, the country and their vacations for a more positive revival of trade. Manufacturers of hollow seamless wire for bracelets report a big increase in call for this line of stock, and one of them are working 12 and 14 hours a day.

J. W. Grant and family are at Shawomet Beach for the Summer.

David Jacoby is on a western trip in the interests of the Providence Stock Co.

Orin M. Otis, president of Otis Bros. Co., and wife, have gone to the White Mountains.

Arnold C. Messler was registered at the Ocean View House, Block Island, last week.

William P. Otis, of Harvey & Otis, and wife, are spending a couple of weeks at Sakonnet.

Maurice Ettlinger and wife were registered at the Narragansett Pier Casino, the past week.

The Cutler Jewelry Co., 7 Eddy St., is calling for experienced girls to charge and solder stone rings.

Harry Cutler, of the Cutler Jewelry Co., and wife, are registered at Bayside Hotel, Longmeadow, for a few weeks.

E. Merle Bixby, head of the silverware department of the Shepard Co., started, Monday, on a week's vacation.

E. C. Ostby, of the Ostby & Barton Co., is in Maine, where he is enjoying a respite of several weeks from business cares.

Charles F. Irons and Charles A. Russell, of Irons & Russell, spent a portion of last week at the Plympton House, Watch Hill.

Benedict Lederer, of the S. & B. Lederer Co., and E. Lederer and wife, were guests at the Casino at Narragansett Pier, the past week.

A large and fully equipped up-to-date coloring plant has been installed in the new factory of L. Davidsburg in the Doran building.

Frank W. Marden, treasurer of the Marden & Kettlety Co., and family, are sojourning in New Hampshire, among the White Mountains.

Theodore W. Foster, president of the T. W. Foster & Bro. Co., and wife, arrived at Greene's Inn at Narragansett Pier, Sunday, for a few days' stay.

Charles E. Hansen, president of the Hansen-Bennett Co., has been granted a patent for a design of a match-box, which he has assigned to the company.

M. Herz, buyer for Mandel Bros., Chicago, formerly with R. H. Macy & Co., arrived in this city the latter part of the week to look over lines of Fall goods.

Moritz Freudenberg, New York, who is on a pleasure trip through the east, accompanied by his wife, visited several of the jewelry manufactories in this city, the past week.

Charles Herbert Fowler, a jeweler of New Brunswick, son of James D. Fowler, who is also a jeweler, was married in this city, last week, to Miss Jenette C. Yerxa, of New Brunswick.

Stockholders of the capital stock of the Silversmiths Co., residing in this city and vicinity, have been notified of a quarterly dividend of $1 per share on all holdings of record of Aug. 13.

Leo Samuels, of the Outlet Co., left Sunday morning on a week's automobile trip through Massachusetts, New Hampshire and Maine, with Gov. J. H. Higgins, of Rhode Island, as his guest.

Charles E. Westcott, of Snow & Westcott, has returned from his Summer cottage at Cotuit, on Cape Cod, Mass., where he has been spending fthe months of July and August, fishing and yachting.

Mr. and Mrs. Frank T. Pearce have returned from a fortnight's visit with Capt. H. M. Knowles, superintendent of the Rhode Island District of the United States Lighthouse Service, at Point Judith Pond.

Among the devotees of the tennis courts this season are Englehart C. Ostby, president, and Ralph G. Ostby, salesman of the Ostby & Barton Co. They are both members of the Wannamoisett Country Club.

Fred C. Lawton, superintendent of the Gorham Co., accompanied by his wife, was among the guests at Portsmouth, N. H., on the occasion of the presentation of a silver service made for the battleship *New Hampshire*.

Robert O. Smith, of the Cook, Dunbar, Smith Co., and Aldridge G Pearce, superintendent of the F. T. Pearce Co., left, Saturday, on a two weeks' motor trip to Whitefield, N. H., and other places in the White Mountains.

The employes of J. A. Foster Co. had their annual outing Friday at East Providence Center, where a feature of the day was a baseball game with the Volunteer Hose team of that village, the latter winning by a score of 11 to 9.

At the organization of the River View Boat Club on Thursday evening, Charles D. Waite, of Waite, Mathewson & Co., was elected treasurer, and William P. Otis, of Harvey & Otis, chairman of the membership committee. Earl Kettlety is also a member of the latter committee.

Horace W. Steere, of Arnold & Steere, accompanied by his wife, left, Sunday morning, on an extended automobile trip of 12 or 15 days. They intend to go to Worcester, Springfield, Pittsfield, Albany, Saratoga, the White Mountains and Portland, Me. They will return along the coast.

Henry C. Luther was elected by the United States Volunteer Veteran Association as delegate to the General Committee, at its annual meeting held on Thursday last at Field's Point, on Narragansett Bay. Major Everett S. Horton, Attleboro, was among those present and made an address.

Among the buyers who paid manufacturing jewelers of this city a call, the past week, were: B. E. Moore, buyer and jewelry salesman, and Miss Maude Waters, buyer in the silverware department of Lebolt & Co., New York; L. Weinberg and William A. Steinberg, of J. Floersheim & Co., Chicago; Harry Bloomfield, of Bloomfield Bros., Montreal, and S. Davis, of S. Davis & Co., Pittsburg, Pa.

The rifle team that is to represent the Rhode Island National Guard at the national rifle match, to be shot at Camp Perry, Ohio, during the week of Aug. 21, has been announced in General Orders from the military headquarters. Among the members are several jewelers. Major Howard D. Wilcox, of D. Wilcox Co., will be captain; Brig.-Gen. Herbert S. Tanner, coach, and Charles S. Harwood and Charles Fletcher.

Plans have been prepared for rebuilding portions of the Billings block, on Eddy St., which was recently burned. These provide for a new wall on the Worcester street side above the second story, new tar and gravel roof, third and fifth floors of new material, sprinklers on all floors and on outside walls, iron sash, wired glass windows, new elevator in fireproof well, low pressnre steam heating plant and wired for electric light and power.

A slight blaze in the jewelry shop of Capron & Co., on the top floor of the building, 43 Sabin St., about 4.30 o'clock, Saturday morning, released the automatic sprinkler service and flooded the building from top to bottom, causing damage to the extent of nearly $3,000. The Protective Department was called and spread a number of covers which materially assisted in keeping down the loss. Goldsmith & Harzberg, jewelers, are also located in this building and suffered considerable damage.

There was a bit of romance surrounding the marriage in this city of Edward A. Anthony and Miss Gladys Irene Gould, both of Attleboro. Apparently wishing to avoid the bother of a more formal wedding, the young people decided to come to this city and be married quietly. The groom is the son of John S. Anthony, a manufacturing jeweler, for whom the young man is salesman. The bride's father is Charles M. Gould, a jeweler. Both are prominent in the younger set in Attleboro, and are very popular. News of the marriage was received with considerable surprise by the parents of both the young people.

About 300 employes of the B. A. Ballou Co., Inc., of this city, went to Newport Friday on their annual excursion, and made the beach their place of outing. The factory closed shortly after 10 o'clock and all embarked on the steamer for a sail down the bay. Upon their arrival at Newport they took special cars for the beach, where, after a series of sports on the sand, arranged for both men and women, bathing was in order, which all enjoyed. The excursionists re-embarked on the special electrics and at 6.45 o'clock sailed for this city, a box luncheon being provided on the boat and the sail up Narragansett Bay for 30 miles to this city by moonlight being not the least of the enjoyable features of the outing. Each member of the party wore a six-pointed star with a letter "B" thereon, all were furnished with boxes of candy for the women and cigars for the men, the funds to pay all of the expenses being supplied by the firm.

The retail jewelry store of John Gilles, Fort Scott, Kans., was entered a short time ago by burglars, who stole six gold bracelets and other stock. A young girl, 13 years of age, who is supposed to know something about the robbery, was subsequently arrested.

Boston.

Louis Wilks, formerly with Sam Mendelssohn, is now with the Howard Jewelry Co.

Gay Sterr, of H. E. Alsterlund & Co., manufacturing jewelers, is at Newport, R. I., on his vacation.

E. A. Bigelow, treasurer of the E. Howard Clock Co., is at his Bennington, N. H., farm for a fortnight.

David Nemser, for 14 years with E. A. Cowan as salesman, is now with M. Sickles & Sons, Philadelphia.

Miss Nuremberg, bookkeeper for A. S. Hirshberg, has been ill for nearly a month, but is now reported improving in health.

John C. Sawyer is at his handsome new shore residence at Kenberma, Nantasket Beach, for the remainder of the Summer.

Walter H. Beane, a watchmaker of Waltham, has filed a petition in bankruptcy here. His liabilities are $639, and he has no assets.

Joseph Cowan will start this week on a western trip and E. W. Carleton, New England salesman, is on a trip through the northern section of his territory.

Buyers in town during the week included: W. A. Harper, Gardiner, Me.; F. S. Dyke, Northfield, Vt.; A. D. Bastein, Williamstown, Mass.; J. M. Johnson, Sanford, Me.

Maj. William P. Shreve, of the Shreve, Crump & Low Co., is on a vacation trip to Vermont. A. W. Armington, diamond buyer for the company, has returned this week from a trip to Europe, where he visited the principal diamond and precious stones markets.

C. D. Smith, of the Smith, Patterson Co., is at his country home near Keene, N. H. James Kingman, jewelry buyer, has returned from an outing at Castile, N. Y. Joseph D. Batchelder, head of the silverware and glass departments, is taking a vacation on the Cape.

The Thomas Long Co. has succeeded in recovering the $750 diamond stolen from the concern a few weeks ago by a clever woman operator, who is now in the reformatory for the crime. It was sold by her reputed husband to a Providence theater manager, and by him it was pawned with J. A. Foster, of that city, for considerably less than its value.

John A. Corbett, who has been with A. J. Landry & Co. for the past five years, has removed the business to room 608 in the Washington building, and will continue it there as manager, Mr. Landry having gone to his farm in Maine for a respite from business. The building at the corner of Temple Pl., where he was located for several years, and the adjoining, one where Freeman & Taylor were located, have been torn down within a short time.

Joseph B. Levesque, charged with forgery on three counts, was discharged on one count and held for the grand jury on two counts by Associate Justice Bixby in the Brockton police court Saturday. The complainant was Henry L. Thorson, manager for Davis Bros., a Boston house, for whom Levesque was a salesman. It was charged that he forged three contracts for the sale of three watches, and that he appropriated the watches for his own use. Levesque appealed and bail was fixed at $300 in each case.

Following a trip to this city with his wife, Bishara Couri, an Assyrian dealer in diamonds and jewelry, at No. 1 Monument St., Portland, Me., was robbed, presumably by pickpockets, of several valuable rings and diamonds, worth $700, just as he was alighting from the 10.15 train from Boston. Couri had the jewels in a leather pocketbook which he carried in his hip pocket. He says he took off his coat and walked to the drinking fountain once or twice, and that presumably someone saw it and relieved him of it as he was getting off the train.

Attleboro.

Jason L. Wells has left on a short trip.

Clarence L. Watson has entirely recovered from his recent illness.

John M. Fisher entertained over Sunday Prof. A. S. Watkins, Prohibition candidate for Vice-President.

The Horton-Angell nine beat Bates & Bacon 7 to 1, and Robert Earle Co. won from D. F. Briggs Co. 11 to 7 in the Jewelers' League Saturday.

The employes of the Standard Button Co. are planning a big outing and clambake. It will be held on Aug. 22 on the grounds of the Highland Country Club.

Harold O. Bigney while returning late one evening last week discovered a man prowling about his home. The intruder escaped in a hurry. Nothing was taken.

The contract was given last week to build the new factory of Albert S. Ingraham at the corner of Dunham and Union Sts. The factory will be of brick instead of wood as was originally planned.

Numa A. Guyot, an Attleboro hub-cutter, has a valuable collection of drawings and designs for watch cases that are over 200 years old. They originally came from Switzerland. They have been in the possession of the Guyot family for three generations.

William H. Saart, senior member of W. H. Saart & Co., and wife were both injured last Monday evening in a rear end electric car collision on the Taunton & Pawtucket line, near Ridge Hill switch. Mr. Saart was cut and bruised about the head and face, while his wife was seriously bruised and jammed. No serious results are anticipated.

A new concern, to locate in Attleboro, has been incorporated under the laws of the State of Massachusetts. It will be known as the Joseph Bloom Co. The capitalization figure is $30,000, and of this sum $5,000 has been paid in. The firm will manufacture jewelry, with rope chain, as a specialty. Joseph Bloom is president; John E. Barry, treasurer, and Arthur A. Clark, secretary. Mr. Bloom says a new method of chain-making will be used. Mr. Bloom was formerly in the pearl business on County St.

The general store of Dominick & Nefra, 1307 Penfold Ave., Lorain, O., was entered, about a week ago, by burglars who stole eight watches and a small amount of general merchandise. Entrance to the store was gained through a rear window.

North Attleboro

Fred S. Gilbert left Saturday afternoon for the west.

Albert B. Randall has gone west for the Codding & Heilborn Co.

Edward D. Sturtevant is home from a six weeks' stay at York Beach, Me.

T. C. Frothingham & Co. resumed work Monday, after a two weeks' vacation.

Howard Gardiner has been on an eastern trip for H. A. Gardiner & Co., Plainville.

Howard Ballon, who has been spending the Summer in Maine, has returned home very much improved in health.

Dr. Annie Cheever, daughter of George W. Cheever, of Cheever, Tweedy & Co., was married Aug. 11 to Ernest T. Upham.

Burglars made two unsuccessful efforts to enter the home of Donald Le Stage, western representative for the H. D. Merritt Co., Wednesday evening. Neighbors frightened the men in both instances.

Although the second dividend of 25 per cent. was declared five weeks ago by the receiver of the Jewelers' National Bank, 140 depositors, representing one-quarter of the dividend, have not called for the money.

Manufacturers are interested in the announcement that an earlier mail will be given to North Attleboro. The first mail will arrive at 6.20 and be distributed by 7 o'clock, an hour earlier than what is now enjoyed, and will therefore facilitate filling of orders.

John F. McNulty left last week for Rock Springs, Wyo., where he will open a retail jewelry store. He was given a public reception one night last week. The employes and firm of George L. Paine & Co. presented him with a purse of money besides considerable jewelry.

The clogging of a pipe leading to the boiler necessitated the closing of the Plainville factories Wednesday afternoon at 2 o'clock for the day. It stopped the supply of water, and the register stood at a dangerously high figure. For a brief spell an explosion was feared.

The first report of the Jewelers & Silversmiths' Co-Operative Refining Co. has been submitted by the treasurer, Alton H. Riley, as follows: Real estate, $3,525; cash and debts receivable, $3,185; manufactures and merchandise, $3,933; profit and loss, $5,194; total, $15,837. Capital stock, $15,000; accounts payable, $837; total, $15,837.

New Orleans, La.

A. L. Beaumont, Plain Dealing, this State, is spending a two weeks' vacation in Washington, D. C.

Word was received from Alexandria recently to the effect that a force of men under charge of George J. Hoffman representing a clock company of St. Louis, Mo., had started to install a large tower clock in the big tower of St. Francis Xavier's Catholic Church in that town. The dials of the clock are nine feet in diameter.

Mrs. H. Keil, who keeps an antique jewelry store at 320 Royal St., has again received what purports to be a letter from the Black Hand, demanding $1,000. The first letter was received July 15, at which time $500 was demanded. Mrs. Keil has been prostrated for fear an attempt to harm her husband or son will be made.

Connecticut.

M. P. Leghorn and family, New Britain, returned, last week, from a short sojourn at Fort Trumbull Beach, Milford.

The employes of Factory "L," International Silver Co., Wallingford, enjoyed an outing Aug. 8, at Paden's Grove.

President Charles F. Smith, of Landers, Frary & Clark, New Britain, has returned from Nova Scotia, where he has been spending his vacation.

Stanley Warner, who travels for the New England Watch Co., Waterbury, has started on a western business trip and expects to be away until October.

The Probate Court has appointed Bernard Gregory and Robert Blair appraisers of the estate of the late Wm. T. Steven, formerly engaged in business as an optician, in Hartford.

The safe in the store of H. S. Townsend, Winsted, which passed through a fire, recently, was opened, last week, and all its contents were found to be intact. Some of the jewelry was tarnished.

The Bradley & Hubbard Mfg. Co., Meriden, has just been awarded a contract by the New York, New Haven & Hartford Railroad Co., to install the ornamental iron work in the large new Union Depot.

Among those who attended the recent reunion of the Connecticut Legislature, held at Cosey Beach, near New Haven, were: Charles D. Morris, Frank A. Wallace and Samuel Hodgkinson, all well known in the trade.

P. G. Allert, who recently opened a jewelry and watch repairing business at 261 Main St., Danbury, is about to discontinue business and return to New York, where he will take a position with a large establishment.

Joseph W. Holmes, who worked for many years as a watchmaker in Waterbury, died at that place Aug. 11, aged 50 years. The deceased was born in Waterville. He is survived by his widow, two sons and three daughters.

C. H. Tibbits has been made the defendant in a suit for $500 brought against him by Peter Lacroix, who alleges that Mr. Tibbits' automobile collided with the plaintiff's team of horses, July 21, 1907, threw the plaintiff out of the wagon and caused much damage.

Wm. Forest, who died recently at Lang's Sanitarium, in Waterbury, worked for several years in the case department of the Seth Thomas Clock Co., Thomaston. The deceased was a well known resident of Waterbury. Mr. Forest's wife, who has been sojourning in Scotland for the past three months, was informed of his death by cablegram.

A spark from a fire engine on the way to a fire recently landed in an awning over the display windows in the store of Henry Kohn & Sons, Hartford, and in a short time the large canopy was ablaze threatening the large plate glass windows above and below it. Firemen finally extinguished the blaze by means of hand extinguishers and thus saved the windows.

The annual meeting of the stockholders of the Wm. E. Gilbert Clock Co., Winsted, was held at the office of the concern, Aug. 13. George B. Owen, Jr., of New York, was elected director to fill the vacancy caused by the death of the late Henry Gay. Resolutions on the death of Mr. Gay were adopted by the stockholders and copies were ordered to be sent to the family and to the Winsted *Evening Citizen*, for publication.

Lancaster, Pa.

George Tounsley, jeweler at New Holland, has closed out his business.

John J. Bowman, of Ezra F. Bowman's Sons, visited Harrisburg last week.

Marcus Edelstein last week visited Philadelphia, New York and Paterson, N. J.

A. Burns, of the William L. Gilbert Clock Co., paid his initial trip to Lancaster last week.

John B. Roth, Jr., manufacturing jeweler, with his family, spent last week at Atlantic City.

The Boyd Optical Co. last week entertained its employes with a picnic at Rocky Springs Park.

John M. Shookers, with Louis Weber & Son, was married, Aug. 12, to Miss Katherine F. Sherts, of this place.

Louis Weber & Son are making an extensive addition to their large store, with a view of putting in new departments.

V. H. Rosenstein, president of the Lancaster Silver Plate Co., last week visited Harrisburg, Scranton and Wilkesbarre.

T. R. Helms, a jeweler of Hamlet, N. C., who is watch inspector of the Seaboard Air Line, spent last week with Lancaster friends.

C. F. Reisner, representing the H. S. Meiskey Co., with his family, is back from the mountains of central Pennsylvania. Miss Leila Shaut has been added to the office force of the firm.

C. N. Jones, Parkersburg, W. Va., has entered the local technical school as a student in watchmaking, and C. M. Newroh, Sharon, Pa., has enrolled as a student in watchmaking and engraving. Jesse Smith, a student of the school, has returned from a two weeks' camping out trip on Muddy Creek, York County, Pa., with a club.

The following jewelers were in Lancaster last week: Eli Miller, with P. G. Diener, Harrisburg; J. H. Sensenig, New Holland; P. B. Shomier, Baltimore; N. W. Pinkerton, Manheim; Robert Porter, Philadelphia; S. H. Miller, Mt. Joy; Robert Hudson, of Helm, Pa.; H. F. Maurer, Strasburg, Pa.; C. E. Hurkle, Ephrata.

The following Lancastrians last week attended the annual convention of the American Association of Opticians at Philadelphia: F. A. Peters, of the H. S. Meiskey Co.; W. W. Appel; D. F. Grove, in charge of the optical department of Louis Weber & Sons; Dr. H. Hohner Boyd, and George R. Huber, of the Boyd Optical Co.

Isaac Weidler, of this city, arrested in Philadelphia some time ago on the charge of embezzling goods, mostly jewelry, valued at $2,222.75, from the Philadelphia house of William Grant & Co., was turned over to the Lancaster authorities last week by the Philadelphia police. He was given a hearing on Aug. 13 by Alderman Stauffer, who held him for trial at court.

The firm style of the Geo. W. Ellis Jewelry Co., Butler, Mo., has been changed to the Erie Jewelry Co.



Rev. C. W. Dobson is preparing to open a jewelry store at Orleans, Ind.

John F. McNulty will soon open a retail jewelry store at Rock Springs, Wyo.

Roy Phillips, Wilmington, Del., has opened a watch repair shop in Darby, Pa.

Homer Archer has just begun business as a jewelry and watch repairer in West Union, Ia.

Morris Cohen, formerly of Cripple Creek, Colo., has opened a store at 405 15th St., Denver, Colo.

W. D. Vanderburg has moved from Seattle, Wash., to Los Angeles, Cal., where he has opened a jewelry store at 521 S. Spring St.

Wm. Beatty has opened a retail jewelry store in West Lebanon, Ind. He was formerly engaged in business in Indianapolis, Ind.

On Sept. 1, A. Rodgers Keese, Atlanta, Ga., will open a first-class jewelry store in Athens, Ga. Mr. Keese is a brother of Walter H. Keese, Anderson, S. C.

The American Silver Plate Co., St. Louis, Mo., has been incorporated with a capital stock of $10,000, one-half of which is paid in. The incorporators are Harry Kopler, Samuel Lewis and Joseph Stamer.

George Godfrey, formerly with S. Nordlinger & Sons, Los Angeles, Cal., has started in the jewelry manufacturing and diamond setting business in the Wilcox Annex, 212 S. Spring St., in the same city.

Harrisburg, Pa.

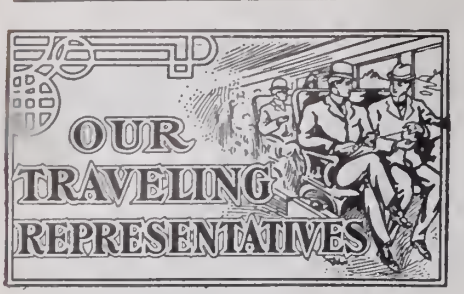
A charter has been granted by the State to the K. D. S. Gast Mercantile Co., of Mifflinsburg, with a capital stock of $35,000.

G. A. Hutman will bring his family home from their Summer home at Mount Gretna, this week. Mr. Hutman's daughter has returned to her home in Pittsburg.

J. Zocks, who now operates two stores in Steelton, is looking around for a suitable place in this county to establish another store. It is his intention to considerably improve his S. Front St. store.

Joseph Rinkenback and H. B. Rubin have returned from the convention of the Pensylvania Retail Jewelers' Association and the American Association of Opticians in Philadelphia and report a very profitable and enjoyable meeting.

Harrisburg jewelers are much pleased at the decision of the State Retail Jewelers' Association to hold next year's convention here, and it is highly probable that a reorganization of the Harrisburg Jewelers' Association will be effected during the Winter in order to provide for the proper entertainment of the visiting members. Much activity can be expected among the jewelers and opticians along the line of needed legislation for the craft at the coming session of the State legislature.



Traveling representatives in Los Angeles, Cal., recently were: Sam Zimmern, Henry Zimmern & Co.; Wm. Elliott, Adelphi Silver Co.; Joseph Finley, Whiteside & Blank.

Salesmen visiting Boston during the week included: E. Cooper Stone, Jones & Woodland Co.; A. D. Manning, D. Wilcox & Co.; C. H. Crane, Strobell & Crane; W. H. Thornton, Henry A. Kirby; Arthur H. Schmitt, Harvey J. Flint Co.; William Matschke, A. Joralemon & Co.; G. W. Read, Larter & Sons; James W. Wortz, C. Sydney Smith & Co.; L. C. Martin, Martin-Copeland Co.; George A. Joachum, C. Cornehlsen; E. H. Cox, Sussfeld, Lorsch & Co.; C. E. Mott, J. B. Bowden & Co.

Lancaster, Pa., was visited recently by the following traveling representatives: Max Traub, Lissauer & Co.; Mr. Gray, Swartz & Gray; Louis Gerstman, Dattelbaum & Friedman; John H. Baker, Jacobssohn Bros.; R. R. Carmichael, Hollmar, Rauch & Co.; S. E. Hall, Kinney Co.; E. J. Kerns, Simeon L. & George H. Rogers Co.; John A. Lassell, Albert Borgzinner & Co.; Mr. Wolly, Wolfsheim & Sacks; J. H. Claxton, Dennison Mfg. Co.; F. C. D. Bonner, F. & F. Felger; William A. Lamb, E. B. Rogers Silver Co.; Mr. Cohn, Louis Kauffman & Co.; L. Bachofer, S. R. Kamp & Co.

The following traveling representatives were in St. Louis, Mo., last week: G. W. Bleecker, Martin-Copeland Co.; Joseph Rifkin, L. Heller & Son, A. M. Liebman, E. P. Reichhelm & Co.; H. C. Kionka, H. C. Kionka & Co.; Alfred J. Moss, Ostby & Barton Co.; Mr. Mendoza, Van Dusen & Stokes Co.; Julius F. Schuman, Jr., Wiliam Kinscherf Co.; Jules Franklin; Edward O. Krauss, Western Watch Case Mfg. Co.; R. W. Sawyer, Shafer & Douglas; C. L. Krugler, Mandeville, Carrow & Crane; H. R. Blackman, Champenois & Co.; C. T. E. Smith, Reed & Barton; Lucien Rockwell, Poole Silver Co.; A. J. Sherrard, Enos Richardson & Co.; George S. Melville, D. Wilcox & Co.; L. M. Frank, Buffalo Jewelry Case Co.; C. A. Hulstrom, Wilcox & Evertsen.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: T. W. Agnew, New Haven Clock Co.; E. J. Hiller, Sussfeld, Lorsch & Co.; E. E. Stockton, E. Ingraham Co.; R. T. Kleckner, Theodore W. Foster & Bro. Co.; H. S. Noyes, Bates & Bacon; Richard Robinson, Shiman Bros. & Co.; C. W. Bleecker, Martin-Copeland Co.; C. A. Barnum, International Silver Co.; Frank T. Barton, Fontneau & Cook Co.; H. G. Pfordresher, Geo. L. Brown & Co.; W. F. Drexmit, Keystone Watch Case Co.; Wm. F. Perry, Bliss Bros. Co.; K. L. Taylor, Riley & French; Emil Pick, Hammel, Riglander & Co.; Samuel Jacobson, Jacobson Bros., Carl F. Haber, Towle Mfg Co.; Frank W. Bloomer, E. I. Franklin & Co.; Joseph Phillips, Hipp, Didisheim & Bro.; L. J. Rosenthal, Rothschild Bros. & Co.

Traveling representatives calling on the trade in Omaha, Nebr., during the past week included: Frank T. Barton, Fontneau & Cook Co.; Frank E. Behrendt, Homan Silver Plate Co.; W. S. Willis, Gorham Co.; C. H. Davison, Kohn & Co.; R. F. Kleckner, Theodore W. Foster & Bro. Co.; Alvin Fox, Fox Bros. & Co.; Mr. Brinckle, C. F. Monroe Co.; Leo Cahn, G. A. Veeck; Mr. McIntyre, Kreis & Hubbard; M. Wolfe; G. S. Melville, D. Wilcox & Co.; C. H. Hartshorn, Krementz & Co.; H. C. Barker, Warren & Williams; Thos. E. Rogers, Riker Bros.; S. W. Abbey, E. Ira Richards & Co.; E. B. Frank, Parpont Corporation; Mr. Fickenauer, Alvin Mfg. Co.; Mr. Emerson, S. O. Bigney & Co.; B. S. Cohen, Michigan Optical Co.; L. V. Levis, I. Adler & Son; J. Rothschild, Kaffeman, Rothschild & Co.; Joseph Phillips, Hipp, Didisheim & Bro.

Among the traveling representatives who visited the trade at Pittsburg, Pa., last week, were the following: Frederick S. Potter, Flint, Blood & Co.; Mr. Tinker, Wm. B. Durgin Co.; J. W. Taylor, Taylor Bros. & Co.; R. C. Wilde, Meriden Cutlery Co.; Charles Levy, Bristol Mfg. Co., Benj. Schloss, A. Wallach & Co.; J. E. DeWyngaert, Scofield & DeWyngaert; L. E. Powell, S. O. Bigney & Co.; H. C. Berdan, Gorham Co.; Harry B. Kennion, Parks Bros. & Rogers; A. E. Hayward, Seth Thomas Clock Co.; Charles L. Drown, Ostby & Barton Co.; Mr. Frothingham, T. G. Frothingham & Co.; Alfred J. Moss, Ostby & Barton Co.; Fred H. England, Froelichstein, England & Klein; Frank W. Bloomer, E. I. Franklin & Co.; Mr. Macpherson, Macpherson-Roubaud Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; E. A. Reed, Reed & Barton; Mr. Gow, Standard Button Co.; Charles H. Clark, W. G. Clark & Co.; George Remington, Maintien Bros. & Elliot; H. T. Daughaday, Providence Mfg. Co.; W. E. Hosmood, Fontneau & Cook Co.; Mr. Somes, Bates & Bacon, S. C. Corbin, Waterbury Clock Co.; George Pulzer, Goodfriend Bros.; Edwin F. Skinner, Roy Watch Case Co.; W. R. Shute, Day, Clark & Co.; C. W. Hickok, Graff, Washhourne & Dunn.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: J. T. Griffith, Jr., Carter, Howe & Co.; J. R. Carmichael, Bride & Tinckler; E. A. Reed and J. F. Dean, Reed & Barton; Thomas F. Fleming, Jones & Woodland Co.; S. E. Dickson, Adelphi Silver Co.; Lucien Rockwell, Poole Silver Co.; Frank E. Buffum, J. A. & S. W. Granbery; Fred D. Smith, Burstow, Kollmar & Co.; C. A. Hulstrom, Wilcox & Evertsen; T. H. Batcheller, Moore & Son; Fleetwood Lanneau, R. Blackinton & Co.; L. Seligsberger, Mauser Mfg. Co.; Henry E. Hart Albert Lorsch & Co.; H. B. Bliss, B. Shanley, Jr., Co.; Edward O. Krauss, Western Watch Case Mfg. Co.; H. B. Matthews, Matthews Co.; A. J. Sherrard, Enos Richardson & Co.; J. W. McClannin, Wilcox Silver Plate Co.; Mr. Macpherson, M. Rouhand Co.; J. Gunzberger, I. Gunzberger & Son; J. Thompson, J. B. Bowden & Co.; Ernest Black, Louis Stern & Co.; Frank Brigham, Cheever, Tweedy & Co.; Arthur Dolan, Moore Mfg. Co.; Mr. Boss, Boss & Baldwin; Frank Whiting, Whiting & Davis; Fred Melcher, Scofield, Melcher & Scofield; Mr. Gau, Standard Button Co.; John Marsh, C. A. Marsh & Co.; H. F. Tourtelott, Waite, Thresher Co.; A. J. Brech, Bawo & Dotter; L. E. Powell, S. O. Bigney & Co.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

For the sum of $10 (payable in advance), a daily list will be mailed or delivered during the Fall season (July 20 to Dec. 15), to the offices of those desiring this service.

AUGUSTA, GA., H. F. Pegram (J. B. White Co.), 214 Church St.

BOSTON, MASS., A. Mendelsohn (A. Mendelsohn & Son), Herald Square.
H. J. Maynard (Maynard & Potter), Holland.

BUFFALO, N. Y., T. C. Bunch (W. Hengerer Co.), Grand; 214 Church St.
T. A. Gehring (Sweeney Co.), St. Denis.

CHICAGO, ILL., A. Nooy (L. Klein), Cadillac; 186 Broadway.
Miss A. Mulcahey (Boston Store), Wellington.

DALLAS, TEX., E. Stern (Sanger Bros.), St. Andrew; 15 Mercer St.

GRAND RAPIDS, MICH., R. Ellis (C. Trankla & Co.), Gilsey; 57 White St.

HAMILTON, CANADA, G. H. Lees (G. H. Lees & Co.), Murray Hill.

KEWANEE, ILL., B. R. Kreig (Kreig & Giles), Murray Hill.

LYNN, MASS., E. H. Dunbar, St. Denis.
E. P. Newhall (W. F. Newhall & Son), Astor House.

PENSACOLA, FLA., Ed. P. Sharp (B. Gerson), Breslin.

PETERSBURG, VA., S. M. Rosenstock (A. Rosenstock & Co.), Grand; 817 Broadway.

PITTSBURG, PA., S. Davis (S. Davis & Co.), Astor House.

PORTSMOUTH, N. H., G. J. Kaula (G. B. French Co.), Herald Square.

RICHMOND, VA., A. F. Jahnke (Jahnke Bros.), Bartholdi.

ST. PAUL, MINN., J. A. Belmeur (Manheimer Bros.), 320 Church St.

TRENTON, Mo., C. E. Range, Breslin.

News Gleanings.

The store of Herbert Knox & Co., Elgin, Ore., was damaged by water in a recent fire.

E. O. Peterson is erecting a new store building in Elgin, Nebr., for his jewelry stock.

J. W. Edmonds, Grand Junction, Col., has sold out to A. M. Cross, formerly of Pierce, Nebr.

Henry Zellerbach, Houston, Tex., will soon engage in the jewelry business in Hallettsville, Tex.

Harry B. Kennedy, of the Kennedy Jewelry Co., Aurora, Mo., has sold out his jewelry interests to Wilson Bros.

An interesting history of the business career and the development of the John B. Varick Co., Manchester, N. H., appeared in a recent issue of a local daily.

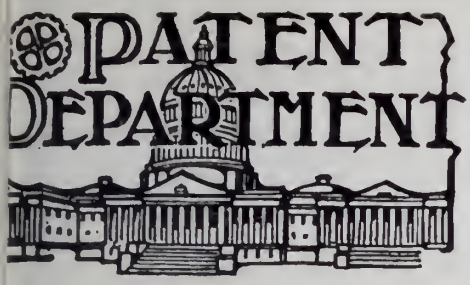
Mrs. Breuninger has closed out the business of her late husband, W. Breuninger. A. Breuninger, his son, has opened a watch repairing and jewelry manufacturing business at the Central building, Pennsylvania Ave., N. W., Washington, D. C.

The J. J. Sweeney Jewelry Co., Houston, Tex., moved recently from the old location at 310 Main St. into handsomely furnished quarters at 419 Main St. The new store is very spacious and contains every modern improvement.

C. C. F. Brandt, a young jeweler of Louisville, Ky., recently got himself into complications by writing a protest to the secretary of the local School Board against alleged actions, which he characterized as graft. This being on a postal card, the School Board threatened to bring a charge against him for violating the laws in regard to United States mails.

Theodore Overbeck, a jeweler, living at 1223 North Carolina St., Baltimore, Md., reported to the police of the Northeastern district, that sometime between 1 and 2 o'clock one morning, last week, while he was being driven from Mount Royal Station to his home in a cab he was robbed of a diamond stud, a pin and a sum of money valued in all at $181. He stated that there were two men on the driver's seat when he entered the cab. He was unable, however, to say whether they had committed the robbery, as he fell asleep and did not awake until he had reached home. A man who tallies with the description given by Mr. Overbeck of one of the men was arrested in the Central district recently.

Frank Trainor, 18 years old, was arrested in Baltimore, last week, by Round Sergeant James and taken to the Northeastern Police Station on two charges of obtaining money by means of false representation. He was arrested at the instance of Frank A. Persohn, a jeweler of Baltimore. According to Mr. Persohn, the boy obtained an open-faced gold watch and fob worth $18.50, an Ingersoll watch worth $1, a nickel watch worth $1.50, and $25 in money from him. Mr. Persohn testified that the young man appealed to him for the money, saying his father was away from the city and he needed the money to pay a freight bill on some goods that were shipped to Mr. Trainor, the boy's father.



IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.

UNITED STATES PATENTS.

ISSUE OF AUG 11, 1908.

895,424. BELT-FASTENER PLATE HAVING BEADED OR ROLLED EDGES. George F. Bull, Birmingham, and Isaac Jackson, Glossop, England. Filed Oct. 26, 1906. Serial No. 340,758.

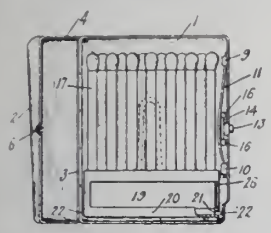
A headed metallic belt fastener plate produced by stamping or pressing the inwardly rolled head of



which consists of a part of the plate which has been tapered or thinned towards the edge, substantially as hereinbefore described and as illustrated by the drawings.

895,454. MATCH-BOX. Charles E. Hansen, Providence, R. I., assignor to Hansen-Bennett Co. Filed Aug. 16, 1907. Serial No. 388,850.

The combination with the body and cover of a match-box, of pivotally mounted means in the body



for holding the matches and means projecting above the upper end of and movable with said pivoted means for pressing the upper portion of said means out of the plane of the box wall when the cover is opened.

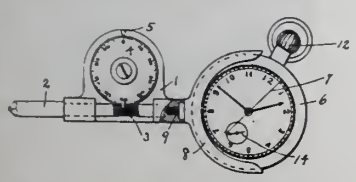
895,463. FOUNTAIN-PEN. William A. Houston, Tracy, Minn. Filed Sept. 9, 1907. Serial No. 391,935.

A fountain pen having a body with a reservoir therein, a thimble seated in the end of said reservoir and having an axial opening in the inner end thereof, a feeder mounted in said thimble and hav-



ing a thread connection therewith of high pitch, whereby a partial turn of said feeder may advance the same to close said opening, and a stop engaging said feeder and limiting the rotation thereof in either direction.

895,484. SPEED-MEASURE. Charles J. Millis, Pontiac, Mich., assignor of one-half to

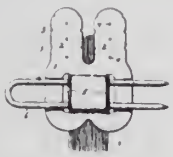


William J. Hartwig, Detroit, Mich. Filed March 27, 1908. Serial No. 423,504.

A device for attaching a watch to a rotation counter, comprising a holder in the form of a trough-shaped segment of a circle having means at a point intermediate its ends to rigidly attach the same to a part of the rotation counter, whereby when a watch is placed in the holder, said holder and watch form a handle to manipulate the rotation counter.

895,500. HAT FASTENING DEVICE. Elizabeth C. Scanlan, Newark, N. J. Filed Sept. 27, 1907. Serial No. 391,867.

In combination with a hat, means for fastening said hat to the head of the wearer, consisting of a



member secured to and projecting below the body of the hat in the form of a pair of loops, and a fastening member adapted to be horizontally inserted through said loops in said first-named member and engaging the hair of the wearer.

895,511. PEN OR PENCIL POINT PROTECTOR. Herbert M. Sturgis, Kansas City, Mo., assignor to Aaron Levingston, Kansas City, Mo. Filed Jan. 11, 1908. Serial No. 410,803.

A pen or pencil point protector comprising a sleeve having a spring jaw at its rear end and a truncated front end, and provided with a longitudinal slot, a clamp ring fitting on the sleeve and adapted to be slid rearwardly thereon to press the spring jaw inwardly, and a second sleeve fitting



telescopically on the first forward of the ring and provided between its ends with a spring having an inwardly projecting pin for engagement with the longitudinal slot of the first named sleeve and adapted when slid rearwardly to force the ring in the same direction in the event that said ring has not been previously so adjusted.

895,746. BUTTON, BROOCH, BELT-CLASP, AND BUCKLE-FRONT MADE FROM HORN AND HOOF. Francis H. Grove, Halesowen, England. Filed Aug. 4, 1906. Serial No. 329,268.

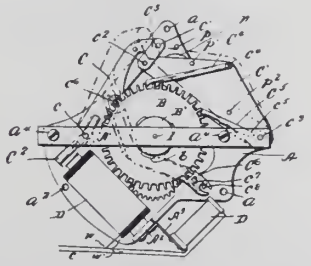
A horn or hoof button, brooch, belt clasp, or buckle front, having a dyed back surface and



a turned front surface thereby showing the dyed back surface through the semi-transparent hoof or horn substance at the front, substantially as set forth.

895,772. SECONDARY ELECTRIC CLOCK. Frank F. Landis, Waynesboro, Pa. Filed Sept. 11, 1906. Serial No. 334,174.

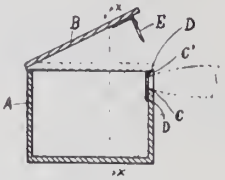
In a secondary electric clock, the combination, of the frame, the dial train, comprising a ratchet wheel, electro-magnets, a lever provided with an armature adjacent to said magnets, another lever



pivoted on the opposite side of the frame, the inner ends of said two levers being pivotally connected by a link, the pivots in the two ends of leading to said receptacle, a reciprocating slide, an opposed yieldingly mounted bar, and means for operating the slide to cause it to engage and hold a coin between it and the yielding bar and in engagement with the reciprocal chute.

895,835. CIGAR-TIP-CUTTING ATTACHMENT AND FASTENING DEVICE FOR CIGAR BOXES. Raymond Baker, Philadelphia, Pa. Filed Jan. 11, 1908. Serial No. 410,385.

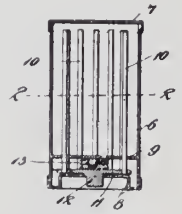
In combination with a cigar box provided with a



lid, co-operating means carried by the box and lid whereby when said lid is closed a cigar may be cut and said lid automatically locked to said box at the completion of the cutting operation.

895,845. SALT HOLDER. Henry W. Comstock, Chicago. Filed Nov. 12, 1907. Serial No. 401,850.

A condiment holder comprising a box having upper and lower bottoms, a plate located between said bottoms and having a set of fingers projecting



through said upper bottom and movable to and from the top of the box, a pin connected to said plate to advance the fingers, and extending through the lower bottom, and a spring between the plate and the said upper bottom, to retract the fingers.

895,865. SAFETY SCARF-PIN. John St. George Joyce, Philadelphia, Pa. Filed May 29, 1907. Serial No. 376,240.

As a new article of manufacture a perforated



scarf-pin and a safety device provided with means for locking it in the perforations of said pin.

895,866. BRACELET. Stephen B. Kent, East Orange, N. J. Filed Nov. 5, 1907. Serial No. 400,863.

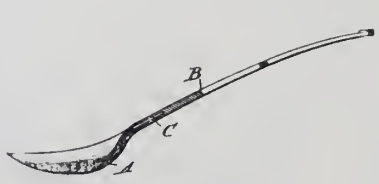
A bracelet comprising suitably hinged segments and a guard which bridges the space between the free ends of said segments when sep-



arated, said guard being secured to one of said segments by a universal joint and both guard and joint being completely incased by said segments when closed.

896,043. SPOON. Mary V. Putnam, New Orleans, La. Filed April 25, 1907. Serial No. 370,237.

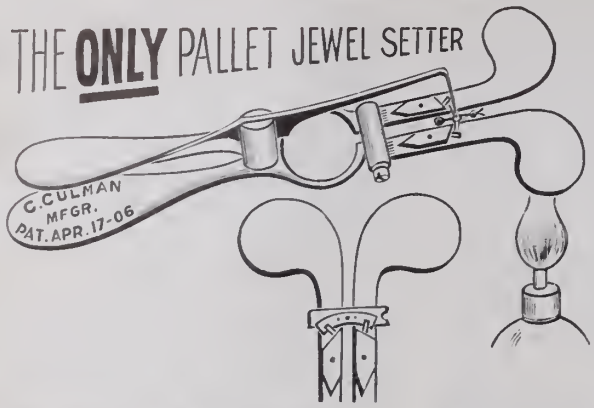
As an article of manufacture, a spoon comprising a bowl of soft, resilient and non-absorbent



material having an integral shank, a handle and a longitudinal connecting pin extending between the shank and handle and joining the two parts together.

REISSUE.

12,843. TIME-STAMP. George E. Perry, Chicago, Ill., assignor to Stromberg Electric Mfg. Co. Filed July 8, 1908. Serial No.



THIS TOOL

Holds the pallet so that one jewel can be adjusted without danger of the other shifting.

Uses practical gauges to determine the amount jewel is to be shifted.

Holds all styles of pallets, large or small.

Full directions with each tool No. F-66. Each $2.00.

SWARTCHILD & COMPANY

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

Heyworth Building, Chicago

THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD



BEWARE OF IMITATION

Patented July 25, 1905; May 21, 1907.
Other patents applied for.
Patented in foreign countries.

AN IMPORTANT QUESTION

Before all manufacturers and dealers in watches and watch materials is whether you are to continue using old style watch bows with the resulting dissatisfaction among your customers and diversion of trade to your more progressive competitor,

—OR,—

Be *Up-to-Date,* and adopt the only *absolutely secure, durable* and *artistic* bow made,

THE BALL BEARING BOW

THE WACHTER MANUFACTURING CO.
HARTFORD, CONN.
Manufacturers of Ball Bearing Pendants and Bows and gold-filled Bead Neck Chains. All our gold-filled goods are stock plate 1-10.



THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches

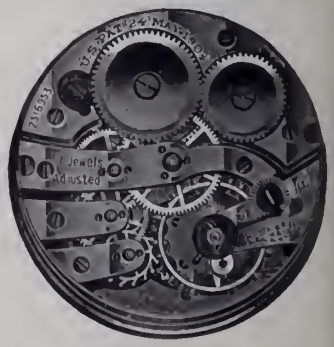
manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and fully appreciated by the critical merchant to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

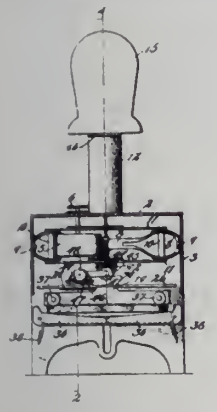
131 Wabash Avenue
Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco

442,630. Original No. 885,676, dated April 21, 1908. Serial No. 256,915.

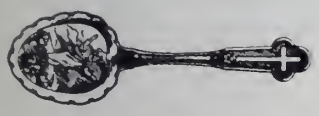
n a time stamp, the combination with a frame ing gage parts adapted to engage the surface to impressed and adjust the impression mechanism atively thereto, of an impression mechanism ing moving time controlled parts, a horologic tor for driving said parts mounted wholly on d frame, said impression mechanism being mov- e relatively to said motor mechanism to make impression, and a plurality of shafts, one of d shafts being operatively connected to said



otor mechanism, and another of said shafts ing operatively connected to the time driven ements of said impression mechanism, said afts constituting a continuous connection tween said motor mechanism and said pression mechanism, and being adapted to cupy a substantially horizontal position when e stamp is in its normal position and adapted to ove toward a vertical position when an impres- on is made, whereby shafts of the required ngth may be used without increasing the height f the stamp.

DESIGN.

9,440. SOUVENIR-SPOON. CREASEY J. WHELLAMS and ALFRED G. PINKHAM, St.



Paul, Minn. Filed Feb. 13, 1908. Serial No. 415,758. Term of patent three and one-half years.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Aug. 11, 1891.

437,376. FRUIT KNIFE. C. A. SHERMAN, Norwich, Conn., assignor to W. H. Watrous, Hartford, Conn.

437,449. UMBRELLA. L. H. CLOGG, Philadelphia, Pa.

437,470. FOUNTAIN PEN. L. B. WOOLFOLK, Cincinnati, O.

437,475. BUTTONER. A. S. DOUGLAS, Washington, D. C.

437,492. RUBY-PIN SETTER. W. R. JOHNSON, Rock Island, Ill., assignor of one-half to M. L. Galt, same place.

437,560. MATCH BOX. EBERHARD JUNGINGER, Stuttgart, Germany.

437,607. UMBRELLA TIP-CUP. ANTOINE REVEL, Lyons, France.

437,681. BALANCE-STAFF. J. E. SWARTHOUT, Elmira, N. Y.

437,723. ORANGE-SPOON. A. F. JACKSON, Taunton, Mass., assignor to Reed & Barton Corporation, same place.

437,739. WATCH-CASE HINGE. GEORGE NEWTON, New York.

437,748. SPOON. W. S. O'BRIEN, San Francisco, Cal. Design issued Aug. 7, 1894, for 14 years.

23,548. BOX. A. A. LOW, Brooklyn, N. Y.

Designs Issued Aug. 13, 1901, *for Seven Years.*

34,918. CUP. H. L. WHEELER, Brooklyn, N. Y.

34,921. NOSE-GUARD FOR EYEGLASSES. E. A. INSKEEP, Chicago, Ill.

34,923. COMB. C. F. FILOR, Trenton, N. J.

Designs Issued Feb. 7, 1905, *for Three and One-half Years.*

37,322. and 37,323. PLATE OR DISH. W. A. PICKARD, Chicago, Ill.

37,327. MEMBER FOR MATCH-SAFES. A. T. OGDEN, Poughkeepsie, N. Y.

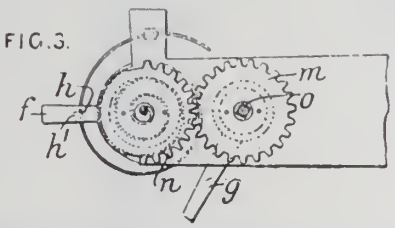
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF JULY 29, 1908.

8,073. WATCHES. J. LEITOMISCHEL SKERIK, Bohemia, Austria. April 6.

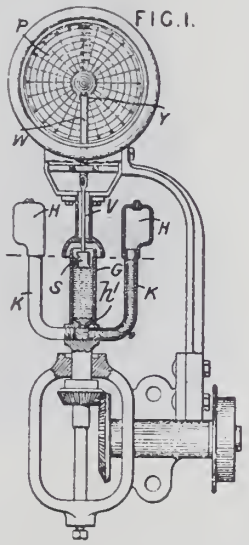
Regulators.—The arm *f* carrying the curb pins *h*, *h*¹ carries also a toothed sector *n* geared through the wheel *m* to a spindle *o*, which carries a pointer *g* arranged outside the dust-proof cover, so that



the regulation may be effected without removing this cover. A pin on the casing limits the movement of the arm *g* in each direction. Specifications No. 2913, A.D. 1876, No. 10,459, A.D. 1885, No. 12,546, A.D. 1894, and No. 16,387, A.D. 1902, are referred to.

8,218. SPEED INDICATORS. R. P. BROWN, Philadelphia, U. S. A. April 9.

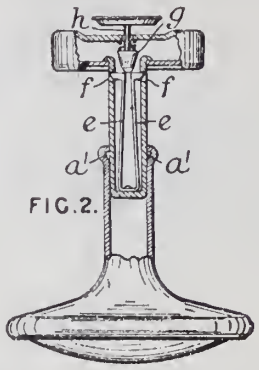
Relates to speed indicators of the type in which a variation in speed produces a change in the level of a rotating column of liquid, thus moving a stylus over a clock-rotated disk. A tube G, prefcrahly filled with mercury, communicates by a small hole h^1 with tuhes K carrying reservoirs H,



which are eccentrically mounted so that by rotating them the movement of the mercury may be varied for any given number of revolutions. A float S communicates its motion by an arm V and a spring W to a stylus Y moving over a clock-rotated disk P marked according to the rate of revolution.

8,321. DRESS STUDS. S. MENOEL, Manchester. April 10.

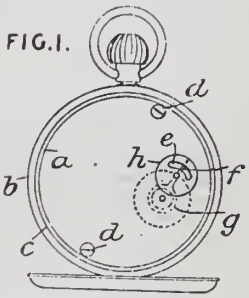
In collar studs and the like with detachable heads, the head is attached to a hollow stem which slides in an outer one fixed to the base. A U-shaped spring *e* is fixed in the inner tube so that its ends, normally lying within the stem, are forced by means of a conical block *g* through small holes *f*. The protruding ends, engaging with a rim a^1 on the outer stem, thus hold the parts together. The block *g* is attached to a spring-pressed stem *h* in the stud head, and is lifted by



any suitable means in order to disengage the locking-spring *e*. The spring arms may be formed from the hollow stem itself.

8,402. WATCHES. J. T. PENOLEBURY, Manchester. April 11. Period for granting patent not yet expired.

Cases; Dust Caps.—A dust-proof cover *a* of metal, celluloid, etc., is secured by "dog screws" *d* to the raised rim *c* of the hand *b*, and is provided with a slot *e* situated over the finger *f* of



the regulator *g*. A pivoted circular cap *h* normally covers the slot, but is provided with a similar slot adapted to be brought above the former by turning the cap, when the regulator may be set hy a pin or penknife. Alternatively, an eccentric cap may be used, and the cover may be arranged to snap on, or he hinged or secured in a bezel.

Complete specifications accepted July 22, 1908.

1907.

16,414. SPECTACLE-CASE. PRICE.

20,065. FOUNTAIN-PEN. MUNRO.

23,702. FOUNTAIN-PEN. DE LA RUE.

1908.

6,709. BRACELET-FASTENING. HASLEHURST.

9,632. CLASP. KOPS.

Applications Filed July 13 *to July* 18, 1908.

14,809. CANDLE LAMP. J. R. CHURCHILL, Sheffield. Complete specification.

14,845. VEIL FASTENER. HEINRICH BROSSLER, London.

14,847. KNIVES AND FORKS. HENRY HARRIS, London.

14,858. HAIR FASTENER. G. G. SINCLAIR, London. Complete specifications.

14,900. CHAINS, BRACELETS, ETC. G. E. LANCELOTT, Birmingham. Complete specification.

15,032. ENAMEL JEWELRY. J. B. CHAUMET, Liverpool. Complete specification.

15,110. CLASP. MARTIN DUISBERG, London.

15,226. COLLAR BUTTON. G. C. BEALL, Newcastle.

15,249. TIME RECORDER. HARRY DYSON and J. S. GAUNT, Manchester.

15,279. BRACELET. WILHELM LANGBEIN, London.

R. M. Craig, Haskell, Tex., will shortly move into newly furnished quarters in the Henderson building. The premises will be remodeled and entirely renovated.

The Watch in The Box

— Is an Elgin —

— The most salable article known to the jewelry trade —

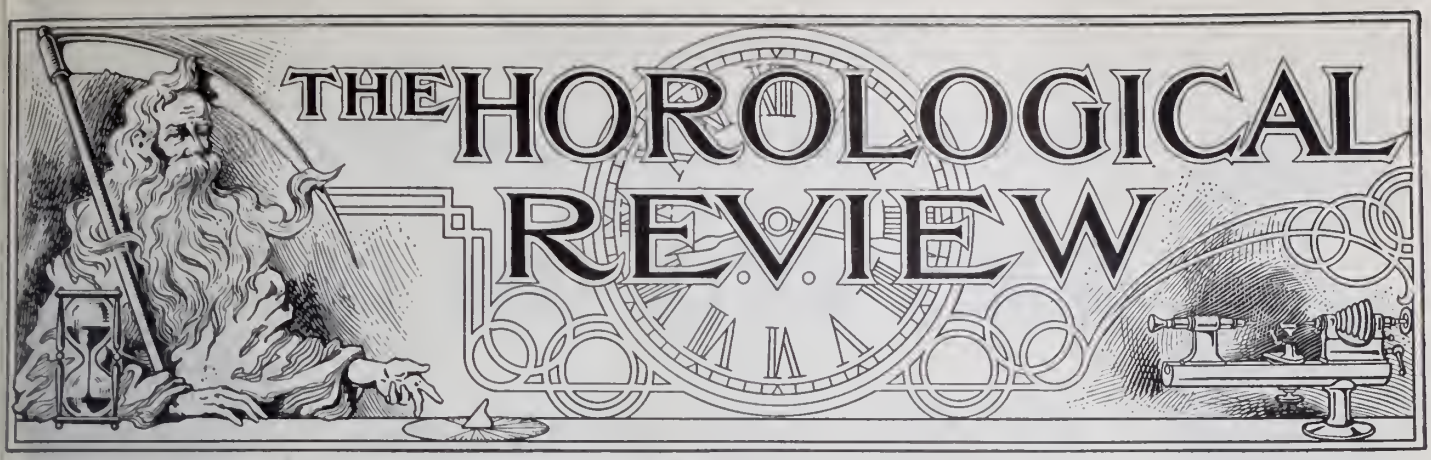
— A watch with an established retail price —

— Price and description furnished on application by your jobber.



ELGIN NATIONAL WATCH COMPANY

ELGIN, ILL.



Result of the Last Test of Chronometers at the Observatory of Besancon

THE chronometric results obtained from June 1, 1907, to May 15, 1908, and a comparison with the results of former years are shown below. The accompanying tables show the prizes awarded, etc :

Deposits

Chronometers	1907-08.	1906-07.	1905-06.	1904-05.
Marine	1	2	3	2
Pocket, 1st class.	249	193	210	103
Pocket, 2d class.	165	135	172	131
Pocket, 3d class.	631	534	548	530
Additional trials...	4	4	8	4
Total	1,050	868	941	770

Certificates

Chronometers	1907-08.	1906-07.	1905-06.	1904-05.
Marine	1	2	2	2
Pocket, 1st class.	199	154	185	94
Pocket, 2d class.	147	117	142	109
Pocket, 3d class.	435	382	411	379
Additional trials ..	3	2	2	3
Total	785	657	742	587

CHRONOMETRIC COMPETITION.

Only chronometers having obtained a first-class certificate with the mention "rate very satisfactory" take part in this competition.

Chronometers admitted to the competition	1907-08. 140	1906-07. 107	1905-06. 117	1904-05. 553
Awards.				
Gold medals.....	48	43	20	43
Silver medals.....	27	16	22	80
Bronze medals....	27	12	25	106
Total	102	71	67	229

SERIAL PRIZES: FIVE CHRONOMETERS.

	1907-08.	1906-07.	1905-06.	1904-05.
Total prizes.....	4	4	7	24
Maximum points..	237	242	226	207

FIRST PRIZE.

Makers.	*Points.*
L. Leroy & Co.	237
J. Bloch	225
Lipmann Bros.	222

SECOND PRIZE.

A. Bloch	193

FIRST PRIZE.

Adjusters.	
G. Grogg	239
A. Jaccard	222

List of the Awards

2.

N° of chronometer	Maker	Adjuster	Points	Prizes
7213	L. Leroy et Cie	G. Grogg	245	Chronometric Cup
285089	Nicolet frères	G. Grogg	244	Gold Medal
6476	L. Leroy et Cie	G. Grogg	242	"
1998	A. Bloch	M. Mieville	236	"
6452	L. Leroy et Cie	M. Quelos	234	"
2040	Lipmann frères	A. Jaccard	233	"
6800	L. Leroy et Cie	G. Grogg	232	"
1895	Geisman	G. Grogg	232	"
5015	Lipmann frères	A. Jaccard	231	"
7066	L. Leroy et Cie	G. Grogg	231	"
2077	Lipmann frères	A. Jaccard	230	"
61965	J. Bloch	G. Grogg	229	"
7060	L. Leroy et Cie	G. Grogg	229	"
6594	L. Leroy et Cie	G. Grogg	229	"
5925	L. Leroy et Cie	G. Grogg	227	"
61998	J. Bloch	G. Grogg	226	"
7215	L. Leroy et Cie	G. Grogg	225	"
6154	L. Leroy et Cie	M. Quelos	220	"
150989	J. Bloch	G. Grogg	224	"
63504	J. Bloch	G. Grogg	224	"
7218	L. Leroy et Cie	G. Grogg	225	"
6664	L. Leroy et Cie	G. Grogg	220	"
7217	L. Leroy et Cie	G. Grogg	219	"
7011	J. Bloch	G. Grogg	219	"
6663	L. Leroy et Cie	G. Grogg	218	"
7173	L. Leroy et Cie	G. Grogg	218	"
7129	L. Leroy et Cie	M. Quelos	216	"
150991	J. Bloch	G. Grogg	216	"
7200	L. Leroy et Cie	G. Grogg	215	"
12771	Lipmann frères	A. Jaccard	215	"
9899	Loiseau	G. Grogg	210	"
1	J. Bloch	G. Grogg	209	"
7046	L. Leroy et Cie	G. Grogg	209	"
40648	Les Fils d'Xavier Meinrich	M. Mieville	208	"
5327	L. Leroy et Cie	G. Grogg	208	"
682	Geisman	G. Grogg	208	"

List of Awards (Continued)

3

N° of chronometer	Maker	Adjuster	Points	Prizes
6750	L. Leroy et Cie	G. Grogg	207	Gold Medal
7209	L. Leroy et Cie	G. Grogg	207	"
6658	L. Leroy et Cie	G. Grogg	207	"
63502	J. Bloch	G. Grogg	207	"
63499	J. Bloch	G. Grogg	206	"
16699	J. Bloch	G. Grogg	205	"
7130	L. Leroy et Cie	M. Quelos	205	"
14 7767	Lipmann frères	A. Jaccard	202	"
1196	Tribaudeau	Tissot	202	"
14844	J. Bloch	G. Grogg	202	"
1879	Dupas	G. Grogg	201	"
1899	A. Bloch	J. Mieville	200	"
7219	L. Leroy et Cie	G. Grogg	198	Silver Medal
7044	L. Leroy et Cie	M. Quelos	198	"
2079	Lipmann frères	A. Jaccard	197	"
2056	Lipmann frères	A. Jaccard	197	"
6665	L. Leroy et Cie	G. Grogg	197	"
3014	Lipmann frères	A. Jaccard	196	"
1686	J. Bloch	G. Grogg	195	"
7311	L. Leroy et Cie	G. Grogg	193	"
7187	L. Leroy et Cie	M. Quelos	191	"
7199	L. Leroy et Cie	G. Grogg	189	"
150994	Ouvrières	G. Grogg	188	"
1868	Dupas	G. Grogg	188	"
31520	A. Bloch	J. Mieville	188	"
7340	L. Leroy et Cie	M. Quelos	187	"
6394	L. Leroy et Cie	J. Mieville	187	"
31519	A. Bloch	J. Mieville	184	"
2086	Lipmann frères	A. Jaccard	184	"
7045	L. Leroy et Cie	G. Grogg	183	"
2078	Lipmann frères	A. Jaccard	181	"
12769	Lipmann frères	A. Jaccard	181	"
6799	Loiseau	G. Grogg	181	"
6671	L. Leroy et Cie	G. Grogg	181	"
59603	G. Flaisheim	J. Mieville	180	"
6666	L. Leroy et Cie	G. Grogg	179	"



Pat. June 9, 1908
P. P.—No. 32

Brooch and Case Combined

MANUFACTURED EXCLUSIVELY BY

DUBOIS WATCH CASE CO.

MAKERS OF

FINE SOLID GOLD WATCH CASES

Specialties in Casing of Chronographs, Repeaters and all Kinds of Complicated Swiss Watches



Pat. June 9, 1908
P. P.—No. 41

21 and 23 Maiden Lane **New York City**

The Only Safety Chatelaine Case which enables a Watch to Keep Correct Time and Cannot be Lost

MERITS

Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

Absolute Security



Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.

UTILITY

It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

Will not pull or wear off

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Watch worn as Chatelaine, showing it lifted to read the time.

Artistic and Practical

The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907



Watch worn on chain as a pendant, pinned to garment as additional security.

M. Quelos 215
Mieville 204

The following have received simple mention for the largest number of certificates:

	Certificates.
First class—L. Leroy & Co.	52
Second class—G. Tribandeau	62
Third class—Lipmann Bros.	235

COMPETITION OF CHRONOMETERS OF THE AUTOMOBILE CLUB OF FRANCE, CLOSED MAY 6.

	Points.
First—L. Leroy & Co., makers; M. Quelos, adjuster	234
Second—L. Leroy & Co., makers; M. Quelos, adjuster	224
Third—Lipmann Bros., makers; A. Jaccard, adjuster	215

List of Awards (Continued)

No. of chronometer	Maker	Adjuster	Points	Prizes
6846	L. Leroy et Cie	G. Gregg	175	Silver Medal
1193	Tribandeau	Tissot	175	"
2081	Lipmann frères	A. Jaccard	175	"
2071	Lipmann frères	A. Jaccard	174	Bronze Medal
86442	Anonymous	G. Gregg	172	"
7059	L. Leroy et Cie	G. Gregg	169	"
61999	J. Bloch	G. Gregg	169	"
2083	Lipmann frères	A. Jaccard	167	"
2082	Lipmann frères	A. Jaccard	166	"
285087	Nuyret frères	G. Gregg	165	"
859	P. Levy	G. Gregg	163	"
26946	C. Meyer	Meylan	162	"
7208	L. Leroy et Cie	M. Quelos	161	"
6657	L. Leroy et Cie	G. Gregg	160	"
19274	Anonymous	G. Gregg	160	"
40636	Les Fils de Jean Perret	M. Meylan	159	"
48150	Marc C. Rondy	G. Gregg	157	"
1680	L. Leroy et Cie	M. Quelos	157	"
2085	Lipmann frères	A. Jaccard	156	"
40650	L. Bloch	J. Mieville	156	"
2074	Lipmann frères	A. Jaccard	156	"
292815	Nuyret frères	G. Gregg	155	"
62012	J. Bloch	G. Gregg	154	"
7091	L. Leroy et Cie	G. Gregg	154	"
2075	Lipmann frères	A. Jaccard	152	"
6749	L. Leroy et Cie	G. Gregg	152	"
1907	G. Meyer	J. Mieville	151	"
1307	Anonymous	A. Jaccard	151	"
2060	Tribandeau	Tissot	151	"
1204	Tribandeau	Tissot	151	"

The Seth Thomas Clock Co. has received a letter from A. F. Goodhue, Fort Fairfield, Me., giving an interesting account of the loss and recovery of a Seth Thomas watch. During the first week in July, D. W. Haines, a resident of Fort Fairfield, found on his farm a watch, which he took to Mr. Goodhue for inspection. On the back of the watch's case were engraved the letters "E. W. T." On turning back on his books Mr. Goodhue found that 24 years ago he had sold the timepiece to Edward T. True, a well-known trapper and hunter of Fort Fairfield. Several years later True gave the watch to his son, Edward, who lost it while hunting in the woods on Mr. Haines' farm, 14 years ago. Last Winter his forest was cut down, and the "choppins" were burned in the Spring. After the fire the watch was found in the ashes.

Making an Electric Alarm Watch.

AN electric alarm in which an ordinary watch may be used was described by S. K. Harlow, in a recent issue of the *Electrician and Mechanic*.

"The principle the alarm works upon is that the circuit closer is placed in a very delicate position of unstable equilibrium so that the least touch lets the circuit closer drop, thus connecting the circuit and ringing a bell. For our purpose we use the hour hand on a watch to trip a trigger that holds the circuit closer off its contact.

"The crystal is taken off the watch, it is then placed in the watch holder and the apparatus set at the time it is desired that the alarm shall go off. The hour hand is the one that sets the alarm working. The manner of setting is to turn the watch holder or raise or lower it until the trigger is in front of the hour at which the alarm is to ring. Of course, the position varies with different lengths of hour hands; in the case of short ones the trigger must be placed a little above the hour mark.

"I took off the hands of my watch and fitted hands made from No. 16 spring brass wire, hammered flat and filed to a point, the other end soldered to the same rings that remain when the old hands are broken off; that is, the part of the old hands that push on the running spindles. The hour hand may now be made of a length to just come to the circle on the dial, in which the hour and minute marks are placed. Now, since we see the principles this alarm works on, I will proceed to describe the construction of one as illustrated by the photograph, Fig. 1 A.

"Fig. 1 is a plan. The base may first be taken in hand. It is a ½-inch board, of any of the hard woods, of the dimensions shown. It is chamfered or beveled ¼ inch to add to its neatness in appearance. A hole is bored ½ inch in diameter, clear through 1½ inches from left end for watch pedestal (Fig. 2); two inches from center of this one a mortise through the board is made ¼ inch square for trigger support (Fig. 4).

"The watch pedestal is a piece of curtain pole ⅞ inch diameter, bored the entire length with ⅜-inch bit, the lower end cut away until ½ inch in diameter, a set screw fitted ⅜ inch below top, then glued in the hole provided for it in the base. The standard is a piece of ⅜-inch diameter iron rod; a saw cut, with a hack saw, is made in upper end and a piece of 1/32-inch brass drilled with ⅛-inch drill, soldered in rod as shown; a binding-post from the carbon element of an old dry battery, with head filed as thin as possible, as in drawing, fits in this hole in the piece of brass. This is for the purpose of locking the watch holder in different positions.

"The watch holder (Fig. 3) is cut from a piece of hardwood ½ inch thick, to a size in which the watch fits tight, so as not to fall out. It may be sawed out with a compass saw, a piece of veneer or cigar box wood being glued on to form a back. When the glue is thoroughly dry and hard, the lower and middle portion is sawed out to the back; two mortises are made to receive the tangs of a piece of iron bar curved to radius of watch-holder ring, and the channel for the battery binding-post of the standard to slide in, drilled and filed out.

"This piece in my alarm was filed from the same piece of iron rod of which the standard was made, being barely the inscribed square in the rod. This curved bar is fitted to the ring of watch holder with any good cement. I used one composed of equal parts of pitch and gutta-percha.

"We next make the trigger support, Fig. 4, and glue it in the mortise we have previously made in the base. The wood part is now finished, and after thorough sandpapering, may be varnished.

"While we are waiting for the varnish to dry we proceed with the trigger, Fig. 5. It is a 1/16-inch brass wire 6⅛ inches in length; the end to the left is filed flat until 1/32 or 3/64 inch thick, so that the minute hand may readily pass over the trigger without setting alarm going. At 2⅜ inches from end a piece of 1/32-inch brass with a ⅛-inch hole drilled in it is soldered. At 4¼ inches it is gripped in a pair of pliers, ¼ inch bent at an angle to bring the end in the center of the circuit closer; the remainder is bent in a parallel line with the other end. A small nick or notch is filed 3/16 inch from right end to engage in the upper edge of the circuit closer and hold it in a position of unstable equilibrium.

"The circuit closer is a piece of 1/32-inch sheet brass, 3½ inches long and ½ inch wide; ¼ inch from left end is soldered a piece of 1/16-inch brass wire ¾ inch long; at 2⅞ inches from center of wire is soldered a platinum point, D. This platinum

American Watch Case Co.



C393 Carved.



C309 Carved.



C388 Carved.

Old Fashioned Elegance

Something like the smell of old lavender lingers about one of A.W.C.CO cases. Each one is an individual. It is not ONLY solid gold. Each one has private elegance that even its mates have not, while its mates have their own peculiar excellencies also. Each case is a work unto itself, absolutely unlike the ordinary commercial product. Old fashioned elegance and a genteel profit in A.W.C.CO cases. Do people come to your store looking for that kind?

"Carved with figures strange and sweet,
All made out of the Carver's brain."
—Coleridge

"SOLD BY US DIRECTLY TO YOU"

9-11-13 Maiden Lane New York



Profit

Is what you are in business for—"Ball Watches" assure you several varieties.

1—A fair cash return.

2—Satisfied customers—most desirable "profit."

3—No preliminary repairing of movement—No fitting to case—No long regulation. Thus, saving your time is "profit."

4—No "price cutting" competitors.

Ball Watches
THE RAILROAD STANDARD

A "profit proposition" straight through for every reliable retail jeweler.

Write for booklet of facts and figures—We want an authorized agent in every locality.

THE WEBB C. BALL WATCH CO.

Ball Bldg. Cleveland

Railway Exchange Chicago

re is ₁₆ inch in diameter or less. It may rhaps be obtained from a burnt-out incan- scent lamp—the wire that is sealed in the d of the glass tube. Platinum is of a ver-white color, and so do not mistake lead in copper wires of the glass tube r platinum wires, as they are very short id sealed in the glass, because the coeffi- ent of expansion of the platinum is the me as that of glass. We use platinum at is point for the purpose of having a clean ectric contact, as it does not corrode or

top of a small brass screw which holds down this end, at the other end is drilled a ⅛-inch hole for a binding-post.

"The binding-posts may be of the bottom connection type or with wood screw tang, as in either case it makes the necessary electrical contact with the connecting plates.

"The connecting plates are screwed in position on the base and the binding-posts placed at other end, holding them securely to the base.

"In Fig 8 is given a diagram of connec

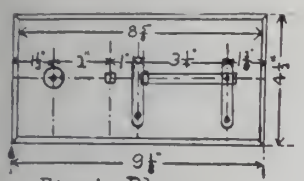


Fig. 1 Plan.

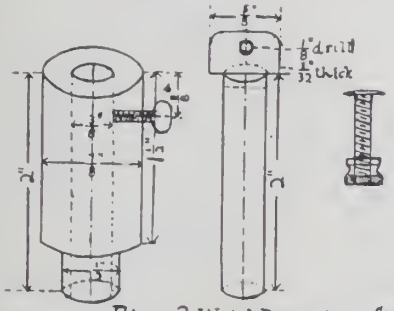
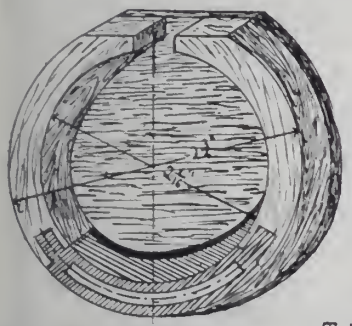


Fig. 2. Watch Pedestal and Standard.


Fig. 3. Watch Holder.

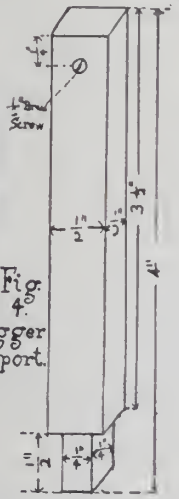


Fig. 4. Trigger Support.

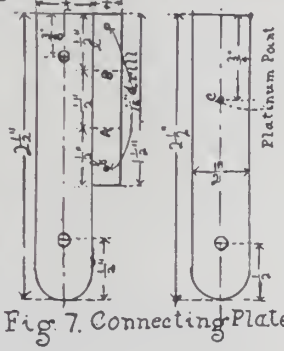


Fig. 7. Connecting Plates.

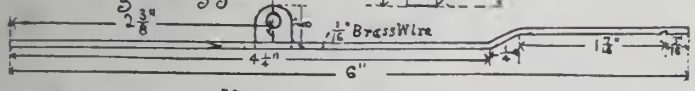


Fig. 5. Trigger.

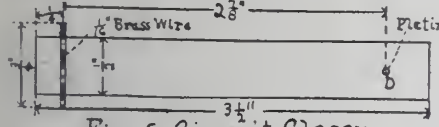
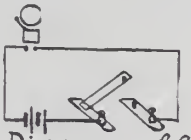


Fig. 6. Circuit Closer.


Fig. 8. Diagram of Connection.

oxidize under sparking as fast as other metals.

"The connecting plates, Fig. 7, are cut from the same sheet brass as the circuit closer. One piece, the one in which the circuit closer is to swivel, is cut with an extra portion 1½ inches long, ¼ inch wide: and two 1/16-inch holes are drilled ⅛ inch from each end, as shown. Cut along lines e and f, bend up the ends at right angles on dotted lines A and B, so as to act as bearings for the brass wire on the circuit closer. Two ⅛-inch holes are drilled in the main part of the connecting plate; one, ⅜ inch from the upper end, to receive a small brass screw to hold it to base, the other to receive the screw of the binding-post. The next connecting plate is 2½ inches long, ½ inch wide; a platinum point is soldered at ¾ inch from upper end on

tion. Leclanche or dry batteries are best to use for this alarm. A single Leclanche cell works my alarm."

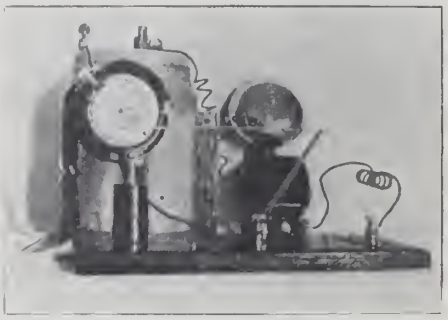
A. J. Rand, Holyoke, Mass., accompanied by his wife, is spending a few weeks in East Boothbay, Me.

A stranger recently made a fruitless attempt to secure a diamond ring and gold watch and chain from the Harrison Jewelry Co., Roanoke, Va., by means of a bogus check. The man signed his name on the check as French, the initials being doubtful, and variously interpreted as "L. C. C.," "D. C." and "H. C." The man has been described by Mr. Harrison as being about five feet 10 inches, weighing 160 pounds, clean shaven and of a dark and almost swarthy complexion. He wore eyeglasses and appeared to be of genteel appearance.

Watch from the Plains of Abraham.

A UNIQUE reminder of the Battle of the Plains of Abraham is in the possession of Alexander Sterling, Montreal. It is a quarter-repeater French verge watch, in an admirable state of preservation. The watch belonged originally to Lieut. Vanquelin, of the army of Montcalm, who, after many deeds of valor, was slain during the notable engagement which decided the destiny of British North America. Including this watch, the effects of the young officer were sent home to his relatives in France after his death, and the watch was later brought out to Canada by one of them. This Lieut. Vanquelin was nearly related to the famous Capt. Vanquelin, who was in command of a small man-of-war during the struggle in the early part of 1760, and about whom so much was said in praise during the recent Tercentenary proceedings at Quebec, and whose gallant deeds at the time caused him to be honored by his conquerors.

The watch has an open face and gold hands. It strikes the hours and the quar-



ELECTRIC ALARM WATCH.

ters on different gongs, which emits very melodious sounds, imitating cathedral chimes. On the gold inner cover of the watch the name Protas is engraved, with Lyons as the place of manufacture. Mr. Sterling has made an expert examination of the watch and describes the movement as most admirably constructed. The watch is half an inch in thickness, and as the present owner remarks, a double interest attaches to it by the fact that it ticked in the pocket of an officer of the French army on that fateful day when Wolfe and Montcalm met, and in the fact that in a day when machinery rules, and the aim is for accuracy and energy more than beauty, this souvenir of a by-gone time still chimes out its hours and quarters to add poetry and romance to the insistent beats of time.

Silverware and money were stolen from the store of Mrs. Lizzie Moore at Village View, Media, Pa., recently. In their haste to get away the robbers dropped some silver knives and forks.

Three youthful suspects have been arrested for assaulting and robbing Joseph Johns, an Assyrian jewelry peddler, on the road between Jeannette and Grapeville, Pa., one day recently. It was Johns' first trip and the assault was committed in broad daylight. He offered resistance and was promptly knocked down by a blow from a stone, which hit him on the head. While prostrate the highwaymen are alleged to have rifled his pockets.



M. A. MEAD AND COMPANY

NEW YORK :: :: CHICAGO
PITTSBURG

Will give your watch order the personal attention of a *specialist*

Send for copy of "The Watch Specialist" price list – Full of new ideas

NEW YORK
17 Maiden Lane

PITTSBURG
Fulton Bldg.

CHICAGO
Columbus Memo. Bldg.

A Page From
EXPERIENCE

You Can Do It!

A BIG HIT was made by one dealer who displayed our Bronze Easel with its Watches.

He sold seven out of the eight watches in one day — and came back smiling for more.

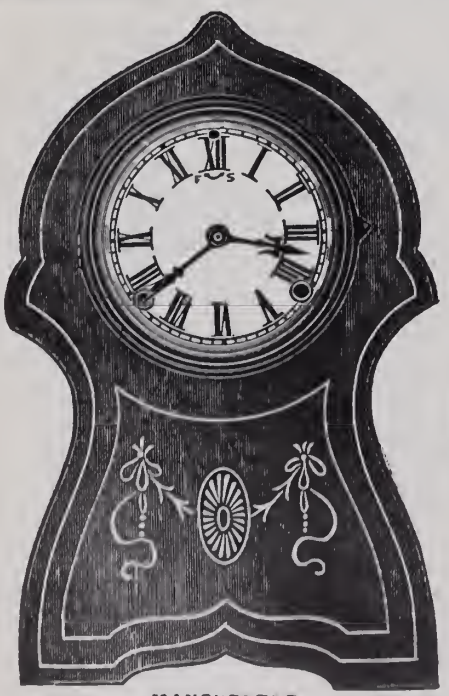
Other jewelers are doing splendidly with these watches. Are you? If not, why not?

Don't push the Easel to the back of your store or hide it in the safe. Bring it conspicuously to the fore—and watch results.

A Winning Proposition:

Low Priced Watches that are Good

American-Swiss
Watch Co.
1 Maiden Lane
New York



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON

JULES JÜRGENSEN

Watches and Chronometers

PARIS "THE GRAND PRIX"–1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
31 Maiden Lane New York

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g. New York

NOTICE

¶ Don't throw away your old model or odd size movements or cases, such as 17, 14, 10 and 8 sizes. I fit the movements to new model cases or supply movements for your old model cases. ¶ Estimates furnished. Prices reasonable. Look through your stock to-day.

It means money to you

H. B. RINGGOLD
503 HEYWORTH BLDG. CHICAGO



F. & F. J.
SCHWITTER

WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

The Lady Racine



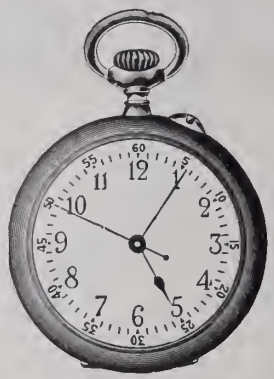
Positively the BEST chatelaine watch in the market.

Machine Made

10, 11, 12 and 13 Line; Cylinders and Levers; cased in Nickel, Gun Metal, Silver and Gold.

Material on Hand.

Write for prices.



Lady Racine Nurse Watch.

JULES RACINE & CO.,

103 STATE ST., CHICAGO. SOLE AGENTS **37 MAIDEN LANE NEW YORK.**

For Sale by all Jobbers



Horse Radish.

You Get a Line of Leaders

JOSEPH IRONS NEW YORK, N.Y.

when you have our Holders in Silver-plated Pierced Goods.

JOSEPH IRONS
Manager

Middletown Silver Co.
35 Maiden Lane, New York City

DIAMOND MOUNTINGS

of any description in gold and platina

Order Work a Specialty

HENRY BASCHKOPF

47-49 Maiden Lane **New York, N. Y.**

PRACTICAL COURSE IN ADJUSTING.

Published Price, $2.50.

Special Reduced Price, $1.50, Postpaid.

THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John St., New York

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy 24-26 East 21st St., NEW YORK

PENNSYLVANIA WATCH CASES

SOLID

Trade **XXX** Mark

GOLD



No. 819.

A NEW ONE AND A GOOD ONE

MR. EXCLUSIVE JEWELER:

Do you wish a case of maximum value at a minimum cost, in shapes the thinnest and models most superb—finish and engraving that of the finest 14K. solid gold line—a solid gold case throughout of extra heavy weight at about the same price as the best makes of gold filled.

This is a large order but WE ONLY can fill it in every respect. These cases are made in triple stock, the outside of which is 14K., and this 14K. stock is ⅓ of the total thickness of the backs. The inside is 10K. and a low K. between, which is crystalized, making a harder, stronger and stiffer case in every way than either a filled case or 14K. solid. Ask your Jobber or write us direct for Prices and Samples.

"LORD YORK"

"Send us a card with your name and address and we will send you an illustrated catalog describing and illustrating 'LORD YORK,' and his associates. He is the most interesting character for the Retail Jeweler in existence to-day. You can't afford to be without him."

THE PENNSYLVANIA WATCH CASE CO.

Factory, YORK, PA.

NEW YORK OFFICE, Room 14, 194 Broadway

WM. FROEHLICH, Representative

ARTHUR MARSON

INC.

MAKERS OF

Swivels, Spring Rings, Snaps and Specialties in the Line, in GOLD and PLATINUM

Manufacturers of the

SMALLEST SPRING RING

on the market for Neck Chains

SEND FOR SAMPLES

23 MARSHALL ST., NEWARK, N.J.



Maintaining the Integrity of the Trade-Mark.

(By John Irving Romer, in *Printers' Ink.*)

PATENT attorneys say that the amount of trade-mark litigation has increased enormously of late years. It usually takes the form of opposition on the part of owners of valuable trade names to the use by others of names having a striking resemblance.

This matter of trade-mark violation strikes at the very root of all advertising. At least 50 per cent. of the advertising being done to-day is for the purpose of creating property in trade-marks.

Now there appears to be a growing class of shrewd persons who seek to wrest from the successful advertiser his hard-won laurels. This thing is not simply a matter of sentiment—it is the most practical kind of a business proposition. Suppose you have spent $100,000 in popularizing the name of a soap. Along comes another man with a soap which he calls by a similar name—perhaps only three or four letters of the name being changed. He trusts to such similarity to create confusion in the public mind, and to enable him to intercept a certain amount of the sales resulting from the great publicity given to the original article. If it is a palpable infringement the Patent Office or the courts will afford proper redress.

But infringers are growing more skilful. They are learning how to infringe and still keep out of harm's way. Problems are every day being put up to the Patent Office which are enough to turn the examiner's hair prematurely gray. If someone builds up a reputation for a "Rub-Dry" towel, has some other manufacturer the right to market a "Dry-Quick" towel or a "Rub-Down" towel?

Between such names there are points of similarity and also points of dissimilarity. The careful buyer will not confuse these names and purchase one when he intends to get the other.

But most people are not careful buyers. Advertisements are read hastily and only a general impression is left on the public's mind. The infringer realizes this, and it is a study with him to see how close he can come to a well-advertised trade name and still evade the penalty of the law. If he can invent a word sufficiently distinct to pass muster with the Patent Office and yet close enough to a famous trade-mark to confuse the large class of careless buyers, he may begin at once to reap where he has not sown.

One of the neatest bits of sarcasm ever handed down from the bench emanated from Judge Lacombe, in the case of the National Biscuit Co. *vs.* Baker, involving the words "Uneeda" and "Iwanta":

"It is a curious fact that so many manufacturers of proprietary articles when confronted with some well-advertised trade name or mark of a rival manufacturer seem to find their inventive faculties so singularly unresponsive to their efforts to differentiate.

"Thus, in one case with the word 'Cottolene' before them, defendants' best effort at differentiation resulted in 'Cottoleo'; and 'Mongolia' seemed to another defendant entirely unlike 'Magnolia.' The manufacturer of the articles which defendants in the case at bar are selling seems to have had no better luck, for, with the word 'Uneeda' before him his device to avoid confusion was the adoption of the word 'Iwanta.'"

The whole publishing and advertising fraternity are interested in the preservation of the integrity of trade-marks. The infringer does not intend to advertise. His purpose is to secure the results of advertising without paying for them.

Therefore he is an Ishmaelite so far as we, who depend upon legitimate advertising for our living, are concerned.

The Patent Office in the first instance and the courts as a final resort can be depended upon to deal out even-handed justice. But the publishing and advertising interests wield a great deal of power in themselves, and they can make the course of the predatory manufacturer decidedly unpopular if the situation becomes sufficiently grave to warrant united action. And the situation certainly is becoming more and more serious every day.

It is not fair that a manufacturer who, by expenditure of money and brains, succeeds in creating value in a trade name should be harassed and put to heavy legal expense to defend his rights to property which he has already purchased in the regular way from newspapers and magazines. The more light that is let in upon this subject, the more apt will the commercial pirate be to hesitate before he tries to get on the market with a close approximation of a famous trade-mark.

The infringer's natural tenor of defense is that his proposed title is quite different from that of the article which it is alleged to resemble. He magnifies the points of dissimilarity and minimizes the points of similarity. How could any intelligent human being ever mistake one for the other? he argues. Perfectly preposterous! And there are clever lawyers who will build up for him a plausible defense.

Now, there must always be some points of dissimilarity between a trade-mark and its infringement. As Justice Bradley pointed out in trying the case of the Celluloid Mfg. Co. *vs.* the Cellonite Mfg. Co., "The defendant's name is not identical with the complainant's name. That would be too gross an invasion of the complainant's right. Similarity, not identity, is the usual recourse when one party seeks to benefit himself by the good name of another."

Trade-marks are not handled like copyrights, but come within the province of the Patent Office, which places certain safeguards around them, realizing how valuable is the property they frequently represent. The person who wishes to register a trade-mark makes his application to the Patent Office according to required forms. The application, the name and symbol are printed in the *Patent Office Gazette*, and in one month's time, if no one has entered an opposition, the trade-mark is confirmed.

Then a new trade-mark must pass a double fire—first, that of the trained examiners of the Patent Office itself; next, that of all subscribers to the official publication.

It is, therefore, well worth the while of the owner of a valuable trade-mark to watch carefully the new applications that are published from month to month. In this way he may be able to nip in the bud some clever infringement which later might cause him endless trouble and serious financial loss. The *Patent Official Gazette* is a Government publication, admitting no advertisements, and is sent to any address for $5 a year.

What Some Jewelers Say.

BEAR us in mind when in need of glasses. If your eyes ache and your vision is becoming indistinct, you may have some error of refraction. Our methods for fitting glasses to the eyes are the most modern in use. We will take pleasure in examining your eyes and telling you the facts as they exist. H. J. Pippitt, Port Jervis, N. Y.

A lucky find is fully demonstrated by taking advantage of our present July "subbasement" prices on jewelry. At the price goods are offered it will pay you to use a bit of that "rainy-day" money to secure some of them. You know it's at this store you always get "extra" bargains about now—besides, what you buy here you can always rely on. R. E. Inman & Co., McKee's Rocks, Pa.

We have often heard the remarks: "He is all right. He has been practicing for 27 years." Next time you hear that, think, has he kept step with progress, or is he where he was 27 years ago? They treated eyes by burning the lids 27 years ago. Some are practicing it yet, but they ought to be put in jail. You should know better than that yourself. C. B. Linn, Prescott, Ariz.

Souvenir Spoons.—We are showing a great variety of spoons which are original and exclusive of Duluth. It will pay you to inspect our stock before buying. Spoon like cut, $1.50 to $2, heavy sterling silver. J. B. Erd, Duluth, Minn.

Handsome Copper Goods.—Swellest line of copper goods ever shown in this city—coffee percolators, chafing dishes, lemonade sets. Note the beauty of the line in the window and come in and see the complete stock. Al. E. Henry, Rockford, Ill.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Advances Made in the Art of Lock-Building

Old and Modern Means of Protecting Valuables from Lock-Breakers

THE question of securing proper protection in locks which are impervious to the ingenious attacks of burglars and cracksmen has always been an important one to the storekeeper, and particularly to the retail jeweler, owing to the valuable stock which he carries. Modern advances in the science of lock building have done a great deal in the way of guarding valuable stock, but entrances to stores and safes by lock breaking are still too numerous. The advances made in the construction of locks and the weak points in many of the old

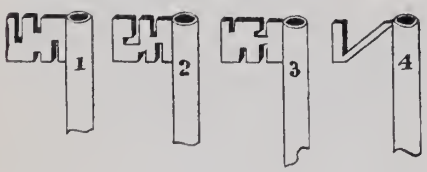


FIG. 1.

locks were pointed out in an interesting article printed some time ago in the *Bookkeeper and Business Man's Magazine.*

While it is a fact that many of the locks of the present day offer no real difficulty to the expert lockbreaker, it is seldom that he resorts to any of the devices which are commonly believed to be his stock in trade, says this writer.

It is also a notorious fact that the safeguarding of valuables depends largely upon the publicity of the receptacle, and in many cases this is absolutely the only protection.

Probably if our bankers throughout the country actually knew the inherent weakness of many of their ponderous vaults, and their combination locks with millions of changes, they would give the police force of our cities much more credit than they do. For it is well known to the lockbreaker, as well as to the lockmaker, that often what seems to the eye to be the utmost security, is really the greatest weakness.

When Shakespeare said "Fast bind fast find" he was probably sincere. But Shakespeare was not a lock expert, and, Donnelly, to the contrary notwithstanding, it is not believed he was a thief. Therefore he could not be supposed to know that locking up valuables is not always the way to preserve them to the owner's possession. I doubt not that in those days in Venice there were expert gentry who could walk into Shylock's dwelling with as much ease as did Lorenzo the heart of his daughter.

The earliest locks of which we have any authentic knowledge were those used in Oriental lands, some of which are even in use at the present day. They usually consisted of large and heavy wooden bolts fastened to the inside of the door, and kept from being removed by a number of pegs of different lengths. The pegs were arranged upon another billet of wood, called the key, which was inserted through a hole in the door, which, while it would admit the hand and arm, was sufficiently far from the lock proper to prevent its being tampered with by one not in possession of the proper key.

Here, again, at the very beginning of things, the owner of the house advertised to the world the secret of his lock, for the keys were so large that it was impossible to carry them concealed about his person. Often the Oriental merchant or householder could be seen walking serenely along with his keys slung over his shoulder and reaching down to and even below the waist. The thief who possessed a good eye for proportions, and, be it remembered, such persons are usually of more than ordinary keenness of wit in this direction, could easily prepare for himself a similar key from memory and after a few trials open the door as easily as the owner himself.

When the German iron workers begun to make locks, they produced what are known as warded locks. These used a ponderous brass or iron key, and the keyhole, while not large enough to admit the hand and arm, would admit the finger, or any suitable picking tool, so that while the large and massive construction gave a semblance of security, such locks were in reality no security at all to the ingenious or observing thief.

Illustrated herewith, Fig. 1, are some of the more common forms of warded locks. These, while seemingly difficult of duplication, and offering obstruction to almost any ordinary form of picking tool, in reality consist of a single tumbler, which is operated by the end of the key. Any key with a blade which does not conform to the cuttings in the blades of the keys shown would, of course, not turn in the lock, and hence could not throw the bolt. But in No. 4 is shown a skeleton key which will open any of the locks, its shape being such that it clears all the wards and reaches the tumbler. As these wards were formed in the cutting of the interior case of the lock, it is evident that no impression of the keyhole would give the correct shape. But as the secret of warding locks did not long remain a secret, it only necessitated two or three with with slight variations of the

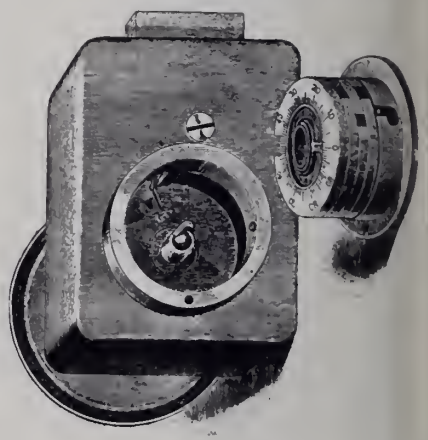


FIG. 2.

skeleton blade to open almost any of the locks of that day.

Locks of the present day are divided into three classes: (1) wing key locks, as has just been described; (2) pin tumbler locks, and (3) dial or combination locks. The higher type of modern bank locks, which will be described in full later on, is not properly susceptible of classification as a lock, it being an intricate automatic mechanism having none of the characteristics of the lock as is ordinarily known.

Wing key locks, with but little change except in the intricacy of the warding, continued to be used up to a comparatively recent date. In the early part of the nineteenth century the pin tumbler lock was invented, this being simply a return to the early Oriental lock, but made small, with a key which could easily be carried in the pocket. The pins were concealed inside of the end of the key, and the modern methods of close working in iron and steel made this key impossible of duplication except by careful study.

For a long time this lock was really secure, but it remained for a Yankee at the court of Queen Victoria to show to the

Storekeeping Department.

British lockmakers, who were then the masters of the art, that their wonderful Magic and Infallible locks could be easily picked.

Price, in an old volume upon Fire and Thief Proof Locks, describes the method of ascertaining the proper means for picking. Coloring matter, printer's ink, or some similar agent, was introduced into the lock in the owner's absence, or without his knowledge. When the true key was used to operate the lock this coloring matter was by it distributed upon the faces of the tumblers and the path of the key clearly marked out. Now, by inserting a bit of wood covered with white paper and moving it under the tumblers an impression would be transferred to the paper which would clearly show the proper bitting of a key that would open the lock.

The next important step in lockmaking was the so-called Yale lock. This was invented by an American by the name of Yale, who made his locks with a very small and narrow slit for a keyhole. The original Yale key was a small flat piece of metal about one inch long and half an inch wide, with a series of indentations like saw teeth upon one edge. It was another form of the Oriental pin tumbler lock, the indentations on the edge setting a series of pin tumblers, so that the key could be turned, and with it the bolt of the lock. Strange to say, this earliest known form of lock is to-day in its later perfected shape, the only really secure key lock known.

It was soon found, however, that the Yale lock was in its early form easily picked by some small flat tool that would enter the keyhole, and again the lockbreaker was ahead of the game. Not long, however, for the lockmaker hit upon the expedient of making the key corrugated, or crimped, and the keyhole of a corresponding cross-section. This precluded the insertion into the keyhole of an ordinary picking tool, but the ingenuity of the lockpicker soon invented a tool that did open it and further improvements were forced. Yale locks are to-day made with an improved form of key and keyhole, which while resembling very much the corrugated key, still is of such peculiar formation that so far as is known to the writer no picking tool has yet been found to open it. The term Yale locks is commonly applied to all locks having flat or corrugated keys. There are many makers of such locks and their products are not distinguishable to the unmitiated. What has been said regarding the Yale locks, as regards security and general characteristics, holds good of the whole range of that class of locks.

But while the lock itself is practically secure against picking, it really offers little or no security against the determined lockbreaker, because manifestly the lock cannot be stronger than the door upon which it is used, and this offers the vulnerable point to him who would for any reason force the lock.

Both wing key and pin tumbler locks are used upon all classes of doors and receptacles to-day, and it is remarkable that for some 20 years no radical improvement in either has been made. This, too, in the face of the fact that there is not a single form of wing key lock that offers any real security, and most of them can be easily opened with a button-hook or a piece of bent wire.

When, however, we come to consider the question of locks for use of banks and similar institutions, the development of the present devices, and the exciting race between the lockmaker and the lockbreaker reads like some highly imaginary romance.

As stated above, more than is generally supposed, the banks owe their safety to the fact that they are so located that at all times of night the safe is in full view of the main business street frequently patrolled by watchful guardians, so that the burglar dares not assume the risk of detection at his work. There are, however, conditions under which the utmost publicity will be no protection, and it is to meet these conditions, and incidentally perhaps to guard against dishonesty of some employe that the modern bank locking devices are used.

The earliest form of bank locks were, of course, the intricate forms of key locks. Here intricacy was depended upon as a means of security. But it was found that no lock, however intricate or complex, was proof against attack so long as access was afforded to the interior of the lock by any form of keyhole.

The invention of the combination lock marked a decided step in advance, as it gave no access to or hint of what was on the inside. Combination locks, or as they are technically known, "dial locks," are so well known to every one that but little description of their exterior is necessary. It may not be patent to every one, however, just how they are operated, and in the illustration, Fig. 2, is shown a dial lock with the tumbler case removed to illustrate the action of the tumblers. These, it will be seen, consist of a set of disks mounted upon a central arbor. Each disk has a notch cut in its edge. Each disk, by a lug near its center, moves the one next to it. Turning the dial on the front of the safe door communicates motion to the first tumbler, which in turn moves the second, the second the third and so on. Numbers on the tumblers correspond to the numbers on the dial, so that the operating lugs may be set to any combination of numbers desired, and by turning first in one direction and then the other all the notches are set in alignment, and the tail of the bolt slides back into the notches of the tumblers and the lock is open.

It will be seen that there is absolutely no way to pick this form of lock. The secret must be known or the lock is impregnable to picking. But so long as security depends upon a secret there must be some one who will discover that secret and the security is then gone.

This secret was gained in two ways. First, by force, or bribery, from the one possessing it, as in the case of the cashier or other bank officer who was seized in his house, taken to the bank and compelled to open the lock. Again it was found that if one possessed the sense of feeling to a keen degree he could, by turning the spindle, feel the point at which the notches of the tumblers passed the tail of the bolt. When once this was known it was an easy matter to open the lock, and the safe-breaker was once more the master of the situation.

This latter means was defeated by the invention of what is known as the roller fence arbor and balanced fence. Briefly described this consists of devices by which the point at which the tumbler notches pass the tail of the bolt cannot be felt. The tail of the bolt is carried further away and a part called the fence interposed between it and the tumblers. The act of turning the tumblers in the direction of setting carries this fence entirely out of contact with the tumblers until they are all set in line, so that no one, however expert, can possibly gain any knowledge from the lock itself as to the proper combination for opening it. It was this invention which frustrated the expert combination lock-opener, and gave rise to the masked burglaries so common a few years ago, and which resulted in the loss of millions.

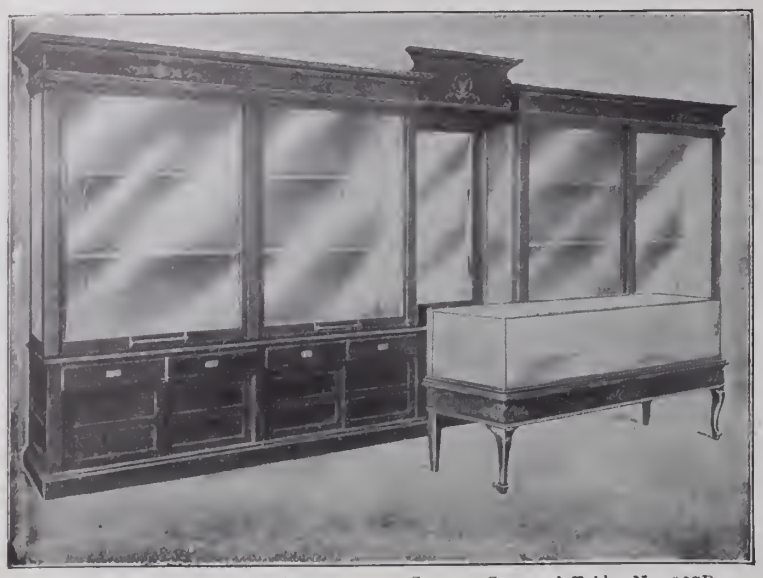
The kidnapping of bank officers soon came to be attended with extreme danger and the enterprising burglar had to cast about for other means. It was soon found in nitro-glycerine. Immediately safe-cracking became popular because of the ease and celerity of the process.

Having gained admission to the bank the cracker kept out of sight until the sentry had passed on his rounds, and then in a very few moments the contents of the safe were at his disposal and he was away before any one could reach the scene, if indeed any one should become aware of what is going on. As this method of safe-cracking is practiced to this day on safes protected alone by combination locks, it may be well to describe the process.

The materials are a piece of putty and a small piece of fuse. The safe-cracker no longer carries a kit of tools. A sledge-hammer can be easily stolen for each occasion. One blow of the hammer knocks the knob from the dial on the outside of the safe. A little putty dam is then built upon the outside around the dial and liquid nitro-glycerine is poured in around the broken spindle. The fuse is then adjusted with more putty, lighted, and in a few seconds the door of the safe is on the floor. In cases where the lock parts are loosely fitted the dial is not broken, as the liquid nitro-glycerine penetrates the crevices easily. Often, also, the concussion is deadened by wet blankets, so that a person standing across the street would hardly be conscious of the explosion. It would seem that at this point the safe-cracker had the banks at his mercy. So far as the security afforded by dial locks goes, he had indeed, and still has. A cheap combination lock is no protection at all. A good one is secure only against picking. There is not a combination dial lock known that cannot be forced in a few minutes, sometimes seconds, by the expert cracksman.

(To be continued.)

The Greenville Jewelry Co., Greenville, S. C., has moved from 121 S. Main St. to 123 S. Main St., where the concern has more space and better facilities for the display of stock.



Colonial Wall Case, No. 123. Counter Case and Table, No. 107B.

F. C. JORGESON & CO.

11 to 17 NORTH ANN STREET, CHICAGO

MAKERS OF **High-Grade Jewelers' Fixtures**

THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf pin wire. Guaranteed



EAR WIRES
for unpierced ears

MAGIC NUT
for ear studs, scarf-pins etc.



SAFETY CATCH
For Brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application

Pearl Drilling and Adjusting a specialty.

Special Order Work and Repairing

C. IRVING WASHBURN, 12-16 John St., N Y

Importer and Manufacturer of

WATCH MATERIALS, TOOLS, JEWELERS' SUPPLIES AND OPTICAL GOODS



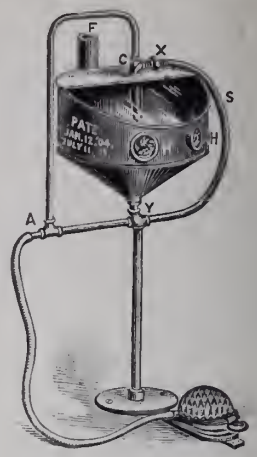
Bargains in Engraving Blocks

Prices on Application.

Fine Gold, Silver and Platinum always on hand.
Highest Prices paid for Old Gold and Silver.

A. ZAREMBOWITZ

250 East Houston Street NEW YORK



A Small Compound Sand Blast

Price, $20.00 Foot Bellows, $6.00

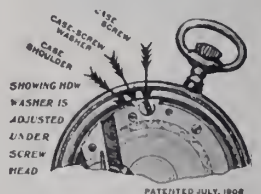
WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MADE of Galvanized Sheet Iron, 12 inches diameter. Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc., etc.; **Positive Pressure Blowers.**

E.P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK



URICH'S PATENTED CASE SCREW WASHER

Perfect fitting under screw-head and always ready for use. Holds movement securely, even if screw shoulder on case is worn away or sprung. Made in all sizes. Prices, gross, $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.

For sale at all material houses.

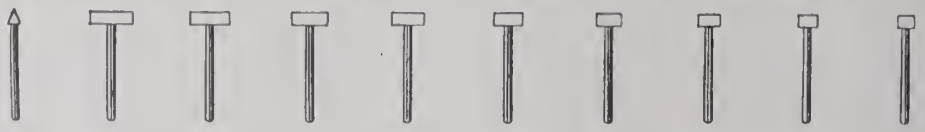
S. URICH, P. O. Box 1942, New York City

Manipulation of Steel in Watch Work
BY JOHN J. BOWMAN

Price, 60 cents, postpaid.
Jewelers' Circular Publishing Co.
11 John St., New York.

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2198.—**Cyanide of Potassium.**—*Will you kindly tell me what I can keep cyanide of potassium in so that it will not come out? I put mine in a large glazed crock, and it sweats and the outside is thick with a white, frosty substance I think the rats get it and crawl away and die* R. A.

ANSWER:—The cyanide solution must be very strong when it will sweat through a good glazed jar. Evidently the solution contains more cyanide than is necessary for dipping purposes. Cyanide will work through wooden tanks that are not well lined with asphaltum or pitch. An earthen jar can be lined with asphaltum by heating two parts of asphaltum and one part pitch into liquid Pour it into the clean and dried jar and quickly turn the jar around so the pitch will form a smooth coating over the entire inside. Use a swab for the top edges and sides. If this does not stop the cyanide from sweating through, then it would be advisable to sponge off the outside of the jar two or three times a week.

QUESTION No. 2199.—**Brass Polish.**—*Kindly send me a good receipt for brass polish.* F. R.

ANSWER:—If the polishing is to be done by rubbing with the hand, Vienna lime and oil may be used. Another method is to make a paste of equal parts of sulphur and chalk with sufficient vinegar to reduce it to the proper consistency, or paste. Apply it to the metal while moist, allow to dry on, and rub with a chamois skin. For ornaments or engraved work clean with a brush. A method employed considerably is a weak solution of ammonia in water; apply with a rag, dry with a piece of chamois and afterwards rub with chamois and a very small quantity of jewelers' rouge. Still another way is to rub oxalic acid solution, made by dissolving the acid in water, over the tarnished brass until clean. The acid must then be washed off with water and the brass rubbed up with moistened whitening

QUESTION No. 2200.—**To Clean Plaster of Paris Statues.**—*Will you please publish in the Workshop Notes department of* THE CIRCULAR-WEEKLY *a method of cleaning plaster of Paris statues that have turned yellow from age? Can they be made to look like new again?* J. R. B.

ANSWER:—One way to treat plaster objects is to make a hot starch paste and paint it on the plaster, while hot, with a stiff brush, and let dry. The starch will split and scale off under the action of the finger nails. The fragments, when detached, will bring off the soiled portions of the plaster. But a more satisfactory method is to give the plaster a coat of varnish and bronze powder. This is done by taking furniture varnish and thinning it a little with turpentine. In this mix bronze powder of the desired color. The bronze powders can be had in various colors and a nice shade can be produced by mixing two, so that a dark green or olive shade is obtained. The prepared varnish is painted over the cleaned plaster and left to dry. It sometimes requires two coats for a good finish, but do not put on a second coat until the first has thoroughly dried.

A Simple Method for Estimating the Quantity of Silver in Silver Plating Solutions.

(From the *Brass World*.)
(*Continued from issue of Aug.* 12.)

DISSOLVING THE SILVER.

THE filter paper with the silver on it is carefully placed in the beaker and a mixture of ½ ounce of water and ½ ounce of strong nitric acid (chemically pure) is poured on it. The silver usually goes into solution in a short time, but if not place on the asbestos and warm. It will then immediately dissolve.

Now fill the beaker about half full of water and add to it from 10 to 15 drops of the nitrate of iron solution. Stir with the rod to mix.

ADDING THE SULPHOCYANATE SOLUTION.

The right-hand burette is now filled with the sulphocyanate solution previously made and allowed to run down to the zero mark as previously mentioned in measuring out the silver solution. The beaker is then placed on a sheet of white paper underneath the burette so that the color can readily be distinguished at the end. The sulphocyanate solution is now allowed to run in drop by drop and with constant stirring.

It will be noticed that the sulphocyanate produces a white flocculent precipitate and a pink color. The pink color, however, disappears upon stirring. The sulphocyanate is added with constant stirring until one drop gives a decided pink color to the whole solution which does not disappear when stirred. This is the end of the operation. The sulphocyanate does not act upon the iron until all of the silver has been precipitated, when it changes the color to red. The nitrate of iron is called the indicator. It indicates when all the silver has been precipitated (thrown down).

The burette is now read off and the amount shown is divided by 10. The result is the number of Troy ounces of silver per gallon. Suppose, for example, that the reading of the burette gives 36.5 cubic centimeters. This is divided by 10 and gives 3.65 ounces Troy of silver per gallon of plating solution. If the reading gives 15 cubic centimeters, then the solution contains 1.5 ounces of silver per gallon. All that is necessary to do is to divide the number of cubic centimeters on the burette by 10. No other calculation is required. There is, therefore, no opportunity for error.

The liquid in the burette should run down the sides of the glass without leaving drops. If it does not, then the glass is greasy. A piece of absorbent cotton should be fastened to a stiff wire and with it the inside of the glass cleaned with a warm, strong potash solution, after which it is rinsed out and turned upside down to dry.

The glass cock should be greased over with tallow in order to render it free turning. A very light film only should be put on. Too much grease will interfere.

The various operations in the process may be summed up as follows:

(1) Making up the sulphocyanate of ammonium solution by dissolving 22 grams in one liter of water.

(2) Measuring out 37.8 cubic centimeters of the silver-plating solution.

(3) Adding four ounces of water and two ounces of strong muriatic acid.

(4) Heating nearly to boiling.

(5) The introduction of half an ounce of zinc.

(6) Allowing all the zinc to dissolve.

(7) Filtering the liquid.

(8) Washing the silver.

(9) Dissolving in nitric acid (½ ounce nitric acid and ½ ounce water).

(10) Filling the beaker nearly full of water.

(11) Adding from 10 to 15 drops of the nitrate of iron solution.

(12) Running in the sulphocyanate solution.

(13) Reading off the burette and dividing the result by 10.

RAPID METHOD WHEN GREAT ACCURACY IS NOT REQUIRED.

The foregoing method is capable of giving results of the greatest accuracy, and, in fact, the purity of fine silver may be determined by it. It is one of the most accurate of chemical processes. The filtering, however, takes a little time, so that in instances where the greatest accuracy is not desired the filtering is dispensed with.

Instead of filtering the silver, after the zinc has all been dissolved, it may be allowed to settle and the clear liquid poured off. The beaker is then filled with water, the whole stirred, and the silver allowed to settle. The clear liquid is again poured off and the operation repeated six times.

Great care should be taken in pouring not to lose any of the silver. By pouring down the stirring rod this may be avoided. The silver thus washed is dissolved in the nitric acid as previously mentioned in the filtration method.

The objection to the preceding method is the slight loss of silver in washing (called the decanting operation). It is, however, quite small when care is used and repeated tests have shown that it is possible to obtain results within 0.1 of an ounce by it. Such a result is close enough for ordinary purposes, and the rapidity renders it useful and, perhaps, necessary in many instances.

[THE END.]

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .



7789-1 F 6830 S 7933-0 Pig. 7933-1 Liz.

WATCH CHATELAINES

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

TRADE R MARK

C. F. Rumpp & Sons

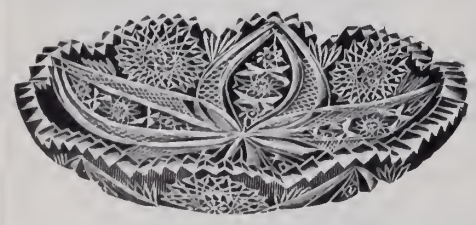
PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway

Mr. Jeweler: Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner Established 1870 **FANS** and Novelties for the Jewelry Trade **520-522 Broadway NEW YORK**



7-in. Saucer, Pansy No. 205

KELLY & STEINMAN, Inc.

Manufacturers of

Rich Cut Glassware

Is Quality any consideration with you? If so, let us send you a Sample Order.

OUR PRICES ARE MODERATE

KELLY & STEINMAN, Inc., HONESDALE PENNSYLVANIA

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway Bet. Cortland and Dey Sts.

688 Broadway, 723 6th Ave.,

New York.

WM. BOLLES' SELF-FILLING NON-LEAKABLE FOUNTAIN PENS



SIMPLE—CLEAN—PRACTICAL

We make our own goods—and they have stood five years' test by the largest dealers in the country. Write for Catalogue and Price Lists.

THE WM. BOLLES CO., 1108 JEFFERSON ST., TOLEDO, OHIO

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Ceramic Triumphs of Early French Potters.

By J. A. R., in the *Canadian Pottery and Glass Gazette.*

(*Continued from issue of July 29.*)

ORLEANS.—This factory was founded on March 13, 1753, by royal authority for the manufacture of faience, with powers for 20 years granted to Dessault de Romilly. The first director was Louis-Francois Le Roy. About 1760 Claude Charles Gerault d'Auraubert bought out the company and took over the sole direction. Although only authorized to manufacture earthen ware, there is no doubt that porcelain was made there from the beginning as well. About 1768 kaolin from St. Yrieix was used for the manufacture of hard porcelain, and from that time, for some considerable period, the two kinds were made concurrently. The productions consisted mostly of table services and pieces for domestic use, but a considerable number of figures and groups were also turned out. A specialty in decoration was flowers, modelled and painted after nature. The paste of the soft porcelain was very translucent and brittle, which latter quality accounts for the fact of the rarity of existing specimens, almost all of which are decorated in blue. The hard paste was usually painted in polychrome. Benoit Le Brun became director in 1806 and the factory closed in 1812.

ARRAS.—The foundation of the procelain factory at Arras is attributed to Joseph-Francois Boussemart, who owned a factory at Lille, which he abandoned in 1770 when he came to Arras to be among his relations. Here he started a procelain factory in the Rue de la Comedie, now the Rue du Blanc-Pignon. He very soon found himself pressed for money, and he entered into partnership with one Delahay and four sisters named Delemer, who kept a faience shop at Arras in the Rue Royale, now the Rue Chateaudun. Their resources also soon being exhausted they applied for, and obtained, a subvention from the State of Artois. The loan was granted under certain conditions of a modification of the company, and Boussemart, who retired, died in the following year, 1773, aged 75 years. The sisters Delemer considerably increased the premises of the factory, but, nevertheless, were unable to make it a commercial success, partly owing to the heavy duties levied on their produce by the neighboring French provinces, as compared with the facilities enjoyed by their principal competitor, Tournay, which had entered into a customs union with their neighbors. This competition eventually compelled the Arras factory to close on July 22, 1790. The Arras productions are very similar in the body to those of Tournay, although hardly so fine in quality. They consisted for the most part of table services; scarcely any artistic pieces are known. The decoration is usually in blue, a few plates only being decorated in colors.

CAEN.—This factory was established in 1797 for the manufacture of earthen ware in the English style, but want of success induced the authorities to substitute the manufacture of porcelain. The first director was d'Aigmont-Desmares, who brought the factory to a high degree of prosperity by 1802, when a new director, Ducheval, took his place. Chiefly owing to the war and general stagnation of trade, the factory from that time rapidly deteriorated, and in 1806 was obliged to close. The productions show great technical excellence both in paste and decoration, the latter being mostly imitated from Sèvres models.

SAINT-AMAND-LES-EAUX.—A factory of faïence, the property of Jean Baptiste-Joseph Fauquez, was established at Saint-Amand-les-Eaux about 1740. In spite of the official sanction having been refused, he commenced to manufacture porcelain in 1771, on the grounds that St. Amand, being a free town, he would be able to import foreign porcelain and sell it as his own. The competition of Tournay, however, forced him in 1778 to give up porcelain and to confine himself to earthen ware. Maximilien de Bettignies, who had made porcelain at Valenciennes, became the owner of the factory about the year 1800, and it remained in the Bettignies family during the greater part of the last century. The characteristics of the Bettignies period are a great similarity to the productions of the Tournay factory, and a persistent imitation of the decoration of Sèvres. These imitations are recognizable by an expert, but very many amateur collectors possess examples of the factory of St. Amand which they prize as valuable pieces of Sèvres.

SEYNIE.—In the year 1774 three members of the French nobility, the Comte de la Seynie, the Marquis de Beaupoil de Saint-Aulaire, and the Chevalier du Gareau de Grevigne, went into partnership and founded a factory of hard-paste porcelain in the Chateau de la Seynie at the gates of Saint-Yricix-la-Pesche in Limousin. Having requested and received the necessary authority to make porcelain, the works were in full swing early in 1775, their operations being considerably facilitated by the fact that all the raw material was available in extensive quarries of china clay on the estate of the Marquis de la Seynie within 600 yards of the chateau. In spite of the advantages enjoyed by La Seynie the factory was never very successful. M. de la Seynie left it in 1789, and it passed into other hands, one of whom was a person named Baignol, who held it 1791, when the work people took the concern into their own hands—a regime which continued till 1805—when it again came into private ownership, but changed hands at various intervals, the last record being in 1856, when the firm of Pelletier et Mailler appear as proprietors.

MARSEILLES.—Marseilles, which is justly celebrated for its factories of faïence, has never greatly distinguished itself in the production of porcelain. In this direction, however, a certain amount of credit is due to the enterprise of Joseph-Gaspard Robert in the last quarter of the 18th century. Robert commenced his porcelain factory in 1776 and in 1777 it was in full activity. The productions of Robert, on the whole, were tolerably good in quality, some pieces being of exceptional merit, for several examples of his work exist which testify to his skill. The factory does not appear to have been very successful. It was adversely affected by the revolutionary troubles, and it was closed in 1793.

LILLE.—The manufacture of hard porcelain at Lille was founded by Leperre-Durot in 1784. No particular characteristic distinguishes this porcelain from other hard porcelains of the same period, the forms and decorations never rising above mediocrity. But for general utility the Lille ware was well suited on account of its technical excellence. The factory was closed in 1817.

VALENCIENNES.—Jean - Baptiste - Joseph Fauquez, late of St. Amand, founded the porcelain factory at Valenciennes in 1785. In 1787 Lamoninary was sole director. In 1795 he sold his effects and left France till 1800, when he returned and attempted to reinstate his factory. It was in such a bad condition, however, that his small amount of capital was insufficient to place it upon a sound basis, and in 1810 it was sold. The factory is celebrated for its figures and groups in biscuit porcelain.

(*To be continued.*)

Burglars stole about $200 worth of merchandise from the general store of John McIntosh, Hillsville, Pa., one night recently. The loot included silverware, watches, etc. Thus far no clue has been obtained.



CROWN STAFFORDSHIRE PORCELAIN CO.

SUPERIOR line of English Bone China, in exclusive shapes and designs, especially adapted for the Jewelry trade—stock on hand ready for immediate delivery—in PLATES, TEAPOTS, COFFEEPOTS, SUGARS, CREAMS, MAYONNAISE BOATS, A. D. COFFEES, BOUILLONS, TEAS, TEA CADDIES, CHOCOLATES, LININGS, CHINA BASKETS and many other Fancy Pieces.

¶ Extremely varied assortment of rich, high-class VASES, reviving the early English and ancient Chinese productions.

WRITE FOR BOOKLET.

¶ Also a complete line of ARTICLES FOR SILVER DEPOSITING, in many new and novel shapes—in white and also in BROWN and COBALT BLUE—stock on hand for silver deposit work—ready for immediate delivery.



HUGH C. EDMISTON

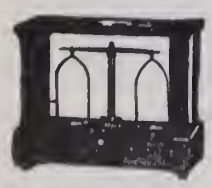
SOLE AGENT FOR AMERICA

43 WEST 4th STREET, NEW YORK

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland



Established 1879 Manufacturer of

LOUIS W. HRABA **Fine Leather Goods**

29 East 19th St., New York Exclusively for the Jewelry Trade

SEND YOUR SWEEPS to the

Cincinnati Gold & Silver Refining Co.

REFINERS, ASSAYERS AND SMELTERS

Office, 523 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO

Highest Price Paid for Gold, Silver and Platinum Platinum and Gold Fillings Refined by the Russian Method



S. MARTIN

Jewelry Auctioneer

205 Farwell Avenue
MILWAUKEE, WIS.

L. D. 'Phone, Lake 663

¶ I sell only for Jewelers who prize their standing for honesty and reliability — carry no stock of my own to sell.

¶ Refer to the Mermod, Jaccard & King Co., of St. Louis, Mo.; L. T. Combs & Co., Omaha, Neb.; L. Lechenger, Houston, Tex.; Rushmer Jewelry Co., Pueblo, Col.

Send for Book on

"How to Run an Auction"

Are Our Lines Drifting Into Other Channels?

Address of S. Neilson, before the Third Annual Convention of the American National Retail Jewelers' Association at Cincinnati, O.)

IN answering this plain question, I will at the same time ask: *Have* our lines drifted into other channels? and, gentlemen, the answer will be the same for both of them. Every one present knows that they *have*, without being told, but, the question is not on the programme just to be answered with a yes or no—the question is there to bring out the cause for our wares going into the hands of outsiders for distribution to the public, when they ought not to, and in locating the cause find the solution for stopping any further drifting in the future.

I may not be as old a man in the trade as some of you, but I have tried my level best to make good use of the time I have made the jewelry business my profession. It is now over 12 years since I made a start from the bottom of the ladder, and put my feet under my own bench, and hung out my shingle—out where the Indians roam (and where we eat pie with a knife). I have not arrived at the top yet, but I have kept my eyes open, and with what information I have dug up I shall try to answer the question.

In knowing that our lines have drifted, and that they are still drifting, is where we will have to look for the key to solve this most unfortunate condition that the trade has to contend with. Unless we learn from past experiences how to undo what has been done in the past and is still being done, our lessons will be lost, and we will continue to have our contention in the future as we have in the past. We care nothing for the past except in so far as from the past we learn how to succeed in the future. This is the thing I want to dwell on, and this is what the question is intended to bring out.

The manufacturers of jewelry lines in the past, even at the time of George Washington, had exactly the same things to contend with as they have to-day. The manufacturers have two functions to perform—namely, to make the goods, and to sell them. It is absolutely necessary that they are sold after they are made. What was more natural for our manufacturers, through the many changes from good to bad years in the past or even from being overstocked, than to sell to any one who had the rating or the money, and who wanted to buy, whether it was John Selemquick from Rabbit Hollow, or The Watch Dog on the Lake Front? I ask you, why should they refuse business when offered if they needed the money? And I want to ask you, how could we expect them to refuse business as long as there were no protests from the ranks of the retail jewelers even as loud as the whisper of the evening breeze that does not blow?

So much for the past.

Similar conditions have faced the jobbers. There are times when jobbers are overstocked and must raise money; then if it is not possible to make the jewelers buy, why not sell the dry goods man, or the firms who use Uncle Sam's transportation to aid in selling their goods, "as good as," for half price?

A taste of this business, and the habit is formed and continues. And why not? There was no one to say "Nay" except in very rare cases. When some individual jeweler mustered up courage to tell the traveling salesman what he thought the jobber owed the trade, he would then possibly wind up with an apology for being so rude; such a complaint would not stand much show of reaching headquarters, let alone the manufacturers. I again say, "So much for the past."

These conditions, so detrimental to the retail jewelry trade, have been forming ever since this country boasted of jewelry manufacturers and jobbers, and I will add that what we ought to wonder at is that conditions are not "worse instead of better." These conditions have been brought about by evolution, and just as natural as it is for water to flow down hill, when there is no dam to prevent, just as certain were the lines bound to drift elsewhere, as long as not restrained. The fact remains that we, as retail jewelers, are partly to blame for having permitted our lines being sold through outside channels in the past. There is *not* a mother's son among us who would *not* have done likewise under the same circumstances, so why "holler" ourselves black and blue in our faces over the past?

Now for the present:

We will admit that our lines are still sold through other channels than the legitimate jeweler, but there is a decided change for the better. New concerns in the manufacturing field in our lines nearly all give out the battle cry, "Sold through the legitimate jeweler only." The older, faithful concerns are enforcing their protective policy more rigidly. And, by the way, we should never lose sight of the fact that whatever happens, we are under and will continue to be under a double obligation to those few who were faithful, when the rest did not show by a wink of the eyelid that we as jewelers were created for any other purpose than to tell the public what a fine fellow Mr. Rogers was, and that his only desire was to make silver that would wear till "Kingdom Come" (if not used). Or when the watches stopped and were brought in with a broken drive wheel, the man with the tweezers was supposed to assume all blame, and in the most profuse terms persist in showing the customer that Mr Bill Elginwaltham made the finest ruby jeweled, cromo hardened, spring steel watches in the world, and in particular explain carefully to the enraged customer, telephoning at six o'clock in the morning that his clock had stopped, and that S. T. Gilinburry made clocks while we were in our cradle, and that they held the world's record for long distance running, and that he would come up immediately and blow new life into it.

I again state that there is a change for the better. A number of lines have recently been withdrawn from the outside channels. Among these are some of the most important lines to the trade. Two of the largest manufacturers of sterling silver goods are among them, and there are a number of others in the band wagon. The two largest movement manufacturers, and also the larger case manufacturers, have succeeded in getting prices raised on their product in the mail-order catalogues, so we can sell the goods at the same price and make a fair living profit, and they are also making a strong effort to enforce the selling of their product at a living profit everywhere else.

Our old friends, the ——— ——— Clock Co., have actually succeeded in getting Montgomery Ward to raise their leader in a ——— ——— mantel clock to a figure that will give us a profit of 35 cents in addition to the six per cent. usually allowed the jeweler who is marked in Dun's or Bradstreet's, *cash with order;* this line of clocks was formerly quoted in said catalogue at a less price than they were offered at to the retail jeweler from the factory (unless he stole them).

A number of others have made promises to reform and are trying to make good. New lines will come out and will be marketed through legitimate channels only. The jobbers are doing less and less retailing and restrict the sending of their catalogues more and more to the jewelry trade; all this has happened in the last year or two.

What is the cause for this change for the better?

It is purely and simply this—united action on the part of the retail jeweler. In other words, the ASSOCIATION.

In the association we have the key for improving trade conditions, and eventually have the legitimate jewelry lines sold through the retail jeweler. Through it we impress on manufacturers and jobbers that it is essential for the good of the retail trade that our lines are not sold through outside channels, and through it we also show them where they will be the gainers in the long run by being square with us, even though there may be a temporary loss, because the association movement represents thousands of jewelers in addition to the two or three thousand we now have, all acting in accord with the association, and little by little the bulk of the trade will go to the firms who confine themselves to the retail jewelers. The only exception to this rule will be where a firm's business methods may not be of a character to deserve the patronage.

The larger per cent. of trade is bound to go to the manufacturers and jobbers who give the retail jeweler the protection he is entitled to, goods and business methods being equal.

Right here is where I wish I could have the manufacturers' and jobbers' attention. The association is here to stay, conditions are rapidly changing, and if they would only realize this they would adapt themselves to this as fast as existing conditions would permit. It is for getting the results now obtained and for what we expect the future to bring that so many of us have spent our good time and money to obtain. I know I have spent many and many an evening at my store till midnight or better in order to do my duty to the association and through it benefit the trade. And it is this spirit that actuates the entire membership and which will make for better trade conditions. It is in the air, and the sooner our manufacturers and jobbers realize this, the sooner they will be willing to work with us where they are not *yet* doing so.

We cannot blame them for the past, nor need we be enemies at present, even if they are not with us; but just as sure as the city of Cincinnati is located in the State of Ohio, just as certain will the larger per cent. of trade go to the interests who favor us retailers and protect us; this is good common sense and nothing else.

There are scores and scores of unfair things done against the retail jeweler as yet that ought to be corrected, and there is a great deal of work ahead for the association; but one of the encouraging signs of the times is the formation of the jobbers' association, and I look for splendid results from co-operation of both associations in the near future. It will simplify the question of distributing jobbers' catalogues and also the retailing by jobbers. If all the leading jobbers join, which they cannot fail to do, there can be no question about it—they will be with *us*, and if such is the case the rest are most likely to fall by the wayside. At any rate, the move cannot fail to be a great improvement. The coming years will see a change for the better in the marketing of a great many makes of goods, and there is many a line, the Lord knows, ought to be under better control.

I think the association and the manufacturers and jobbers have learned that the best way to get results is to get together and adjust things in a friendly spirit. War to the knife will never accomplish the good arbitration will, and only as the last resort should we get out the big stick, and when this is found to be unavoidable, go at it, and go at it hard.

After discussing the growth of the association and the question of having an official organ, he concluded by saying:

Summing up of it all, it focuses on this one point: Our lines are at present sold through channels where they ought not to be sold, but the remedy is at hand and is being applied right now. As the disease was slow in developing, so will the remedy require some little time to effect a cure.

Let us "boost" with all our might and main for the association, and it is the wish and hope that it will stand as long as the Irishman's house.

Long live the A. N. R. J. A.

A Glass-Blowing Story.

A BRITISH paper relates how the Emperor Nicholas wished to illuminate the Alexander column in a grand style. The size of the round lamps to be used for the purpose were indicated and the glasses ordered at the manufactory, where the workmen exerted themselves in vain, and almost blew the breath out of their bodies in the endeavor to obtain the desired size.

The commission must be executed—that was self-evident—but how? A great premium was offered to the one who could solve the problem. Again the human bellows toiled and puffed. Their object seemed unattainable, when at last a long-bearded Russian stepped forward and declared that he could do it; he had strong lungs; he would only rinse his mouth first with a little water to refresh them. He applied his mouth to the pipe, and puffed to such purpose that the vitreous ball swelled and puffed nearly to the required dimensions—up to them—beyond them. "Hold! hold!" cried the lookers-on. "You are doing too much. And how did you do it all?"

"The matter is simple enough," answered the long-beard; "but, first, where is my premium?" And when he clutched the promised bounty he explained. He had retained some of the water in his mouth, which had passed thence into the glowing ball, and then, becoming steam, had rendered him this good service.

William Woodward, while clamming in the river at Winona, Minn., recently found a pearl weighing 17 grains.

Art and Beauty in Umbrellas

AND CANES FOR THE JEWELRY TRADE



"MAIDEN BALTIMORE"

The extreme of excellence in umbrella manufacture has been reached in our new Fall and Holiday line, which comprises an endless variety of new ideas in gold and silver handles. These rich and exclusive handles are made quite irresistible by

Our New Detachable Feature

which means that the traveler can always have his umbrella at hand, locked safely in his trunk, and that all inconvenience of carrying, or danger of losing is provided against.

Our new catalogue just finished contains the most complete line of high-grade umbrellas and canes ever issued for the jewelry trade. It will be sent upon request.

Siegel, Rothschild & Co.

Main Office: Baltimore and Howard Sts., Baltimore

New York: 353 Broadway

SAN FRANCISCO: 658 Mission St. PHILA.: 1011 Chestnut St.


No. 129


No. 144

KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

Automatic Eye-Glass Holders

37 and 39 MAIDEN LANE
NEW YORK

Established 1832


No. 149


No. 163

SHUROLDA


To Release Pull the Ball

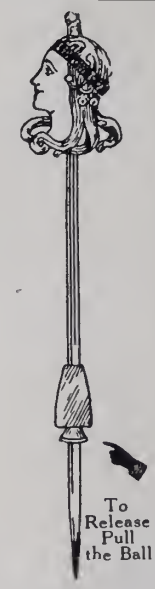


Automatic Scarf Pin Protector

14 KT. GOLD PLATE

PRICE 50 CENTS

The Stronger the Pull the Firmer It Holds


To Release Pull the Ball

Pat. Mar. 12, 1907. No. 847,164.

Samples and Prices on Application

FOR SALE BY JOBBERS OR DIRECT BY

Pat. Mar. 12, 1907. No. 847,164.

STERN & CORN 71-73 Nassau St. NEW YORK

JOHN AUSTIN & SON



Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R. I.

We Do Our Own Smelting.

Practical Course in Adjusting. **Published Price, $2.50. Special Reduced Price, $1.50.** All jobbers, or Jewelers' Circular Publishing Co.



THE R&L OIL

The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the markct. It does not gum or thicken, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS . . Philadelphia
SWARTCHILD & CO. . . Chicago
NORDMAN BROTHERS CO., San Francisco
D. C. PERCIVAL & CO. . Boston
CHAS. MAY & SON . . Boston
DANIEL PRATT'S SON . 53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., New York City
H. S. MEISKEY CO. . Lancaster Pa.
E. & J. SWIGART . . Cincinnati, Ohio
HAMMEL, RIGLANDER & CO. . N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS.

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD. SILVER. FILINGS. SWEEPINGS &c..

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c.	per dwt.	12 K. 48c.	per dwt.
20 K. 80c.	" "	10 K. 40c.	" "
18 K. 72c.	" "	8 K. 32c.	" "
16 K. 64c.	" "	6 K. 24c.	" "
14 K. 56c.	" "	4 K. 16c.	" "

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire, of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c.	per dwt.	14 K. 66c.	per dwt.
10 K. 50c.	" "	16 K. 74c.	" "
12 K. 58c.	" "	18 K. 82c.	" "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.
Mammoth Wholesale Jewelers
411-413-415-417 Elm St., CINCINNATI, OHIO

L. LELONG & BRO.

GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE

Frank Dederick. *Established 58 Years.* James E. Dederick

James H. Dederick's Sons,

Assayers and Bullion Dealers.

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars
Small rolling for the trade.

ALL QUALITES OF GOLD AND SILVER SOLDER.

16 Maiden Lane .. .. NEW YORK.

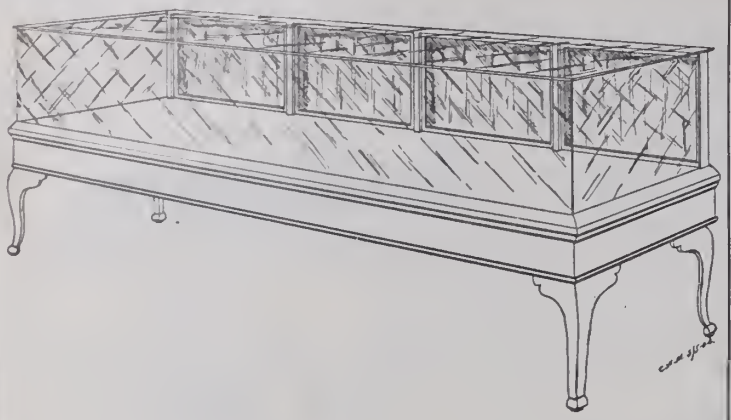
We buy Old Gold and Silver.

PLATINUM

AMERICAN PLATINUM WORKS
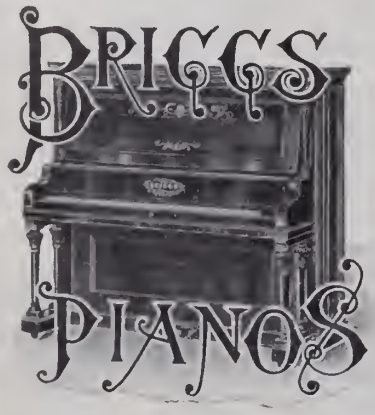
NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N. J.



"FOR A QUARTER OF A CENTURY"
We have been manufacturers of
High-Grade Jewelry
Fixtures
Correspond with us before placing your orders

ALEXANDER H. REVELL & CO.
Rees, Dayton, Eastman and Hawthorne Streets,
Chicago, Ill.



PIANOS

are just what you need to quickly increase your income. Briggs pianos have a wide reputation of 40 years and need no elaborate argument to sell them. Special attention given to small accounts of reliable concerns.

BRIGGS PIANOS may be seen at the New Ditson Building, 8 East 34th Street, New York City

BRIGGS PIANO CO.
Established 1868 BOSTON, MASS.



$3000 To $10000
A WEEK
IN YOUR CASH DRAWER

We can sell for you at auction from Three to Ten Thousand Dollars per week any time of the year.

We can sell all your dead Stock.

We will make you a satisfactory profit above all expenses of the sale.

We will teach you methods of advertising and merchandising that will be worth thousands of dollars to you in your future business.

We never sell shoddy or cheap goods, neither do we misrepresent or make misleading statements about the goods we sell.

We sell your goods; the kind of which you wish to dispose.

Allow us to send you the evidence - facts and figures - backed by the evidence of those we have served - to prove the character of our work.



MITCHELL & TILLOTSON
JEWELRY AND ART GOODS AUCTIONEERS
35 MAIDEN LANE, NEW YORK

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, AUGUST 26, 1908. Vol. LVII., No. 4.



Beautiful Punch Bowl and Plateau of Silver Service Presented to the United States Battleship "New Hampshire."

(*See Text on Page 51.*)

ALVIN SILVER

Be ready for the Fall Weddings, with a full stock of appropriate patterns of Sterling Silver flat ware



BRIDAL ROSE

"THE BRIDAL ROSE"
and
"ORANGE BLOSSOM"

These two patterns immediately they were placed on the market met with phenomenal success as special patterns for weddings and anniversaries, not only for their beauty of design and appropriateness but because of their strong individuality. They are distinctive and at once appeal to the sentimentality of the occasion, besides being of the highest grade and artistic workmanship known to the Silversmith's art.

That is why they have maintained their prestige as the most appropriate special wedding patterns.



ORANGE BLOSSOM

ALVIN MFG. CO.
Silversmiths
NEW YORK

When Election Day comes—you want to vote right.

The retail Jeweler will *know* he is right if he votes for

Fahys "Permanent"
Fahys "Bristol" and
Fahys "Montauk" Cases

Every indication points to a revival of business, and the retail Jeweler will be wise to see his stock is complete with the best candidates: "Permanent," "Bristol," and "Montauk."

All of our cases are made with our patent one-piece pendant, which eliminates all solder. This patent is controlled by us exclusively.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



A Full-Blown Success

By operating a cutting factory to produce goods at first cost.

By eliminating all needless expenses in marketing the goods.

We are able to offer you the finest cut diamonds at the actual cost of material, plus the cost of cutting and our profit.

They are waiting to drop into your hands for the asking.



J. R. Wood & Sons

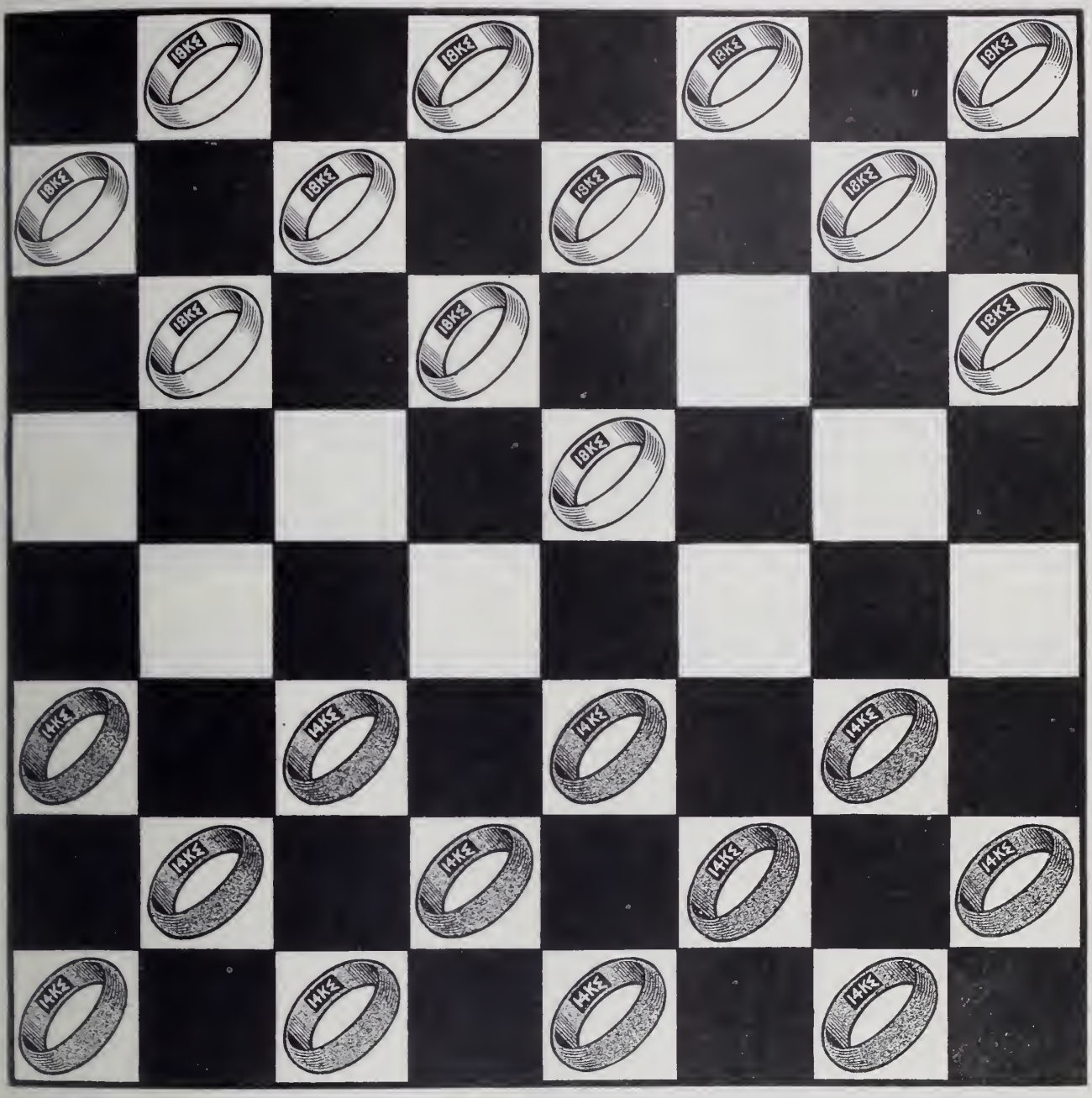
DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane, Cor. of 170 Broadway

NEW YORK

AN OLD FAVORITE



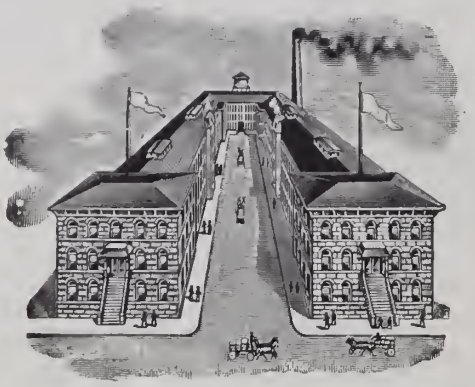
Some want 18Kt. wedding rings, and some want 14Kt. We have them—all weights, shapes and sizes. The best rings made, and for the least money—small wonder they are the favorite wedding rings.

J. R. WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Corner of 170 Broadway NEW YORK

S. O. BIGNEY & CO.





MIRROR FINISH

is the name which has been given to S. O. Bigney & Co.'s

HIGH GRADE GOLD-FILLED CHAINS

on account of the beautiful finish. After the links are soldered the gold is somewhat porous. In order to get a perfect finish, the only method known to the art is the method of burnishing. This we apply to our chains. It closes the pores, hardens the surface, gives the mirror finish, and will add one-third to the wearing life of the chain. This method makes for durability and excels all other processes of hardening finish.

Every retailer should have a good stock of our high-grade, gold-filled, mirror-finish Chains, Fobs and Bracelets.

We Make Bracelets of Every Description

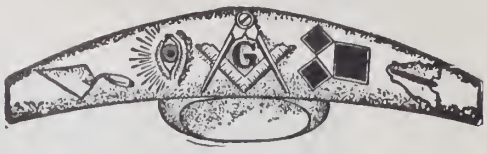
Oval and Square, Side Swing and Hinge, beautifully finished and embossed. Pleasing to the eye, and rapid sellers.

Office and Factory, Attleboro, Mass.

New York Office, 3 Maiden Lane


No. 69.


No. 48.


No. 40.


No. 61.


No. 64.


No. 63.


No. 71.


No. 67.


No. 73.


No. 51.


No. 44.


No. 66.


No. 99.


No. 22.

When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

WENDELL AND COMPANY

The Special Manufacturers for the Retail Jewelry Trade

47 JOHN STREET, NEW YORK — 57 WASHINGTON STREET, CHICAGO



The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.



The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

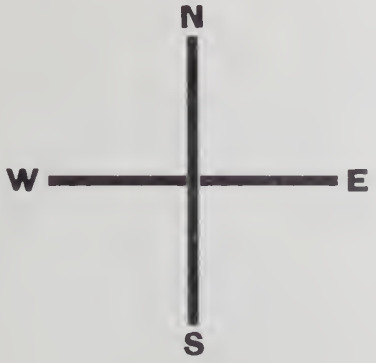
Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY



The Sea of Watch Cases

SO MANY Watch Cases are on the market that care is needed to choose the best. It is easy to ***call*** a product a 25-year case — but the question is, is it? You can't tell by the looks. Your dependence is on the Guarantee; and it is the maker's name, standing and reputation that give the Guarantee weight. There is Safety, Satisfaction and Profit in handling the

WADSWORTH 25-YEAR "PILOT"

It will steer a true course, away from the rocks and shoals of watch-case perplexities. It will stay at the helm for the whole 25-year voyage and come to port smiling when the time is up. Take your bearings without delay. Don't drift about in the "sea of watch cases" when you can get our 25-year "Pilot." Designed for beauty; built for wear; priced for profit. All aboard!

"A QUARTER OF A CENTURY"

The Wadsworth Watch Case Co.

NEW YORK
49 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

The Railroad Watch



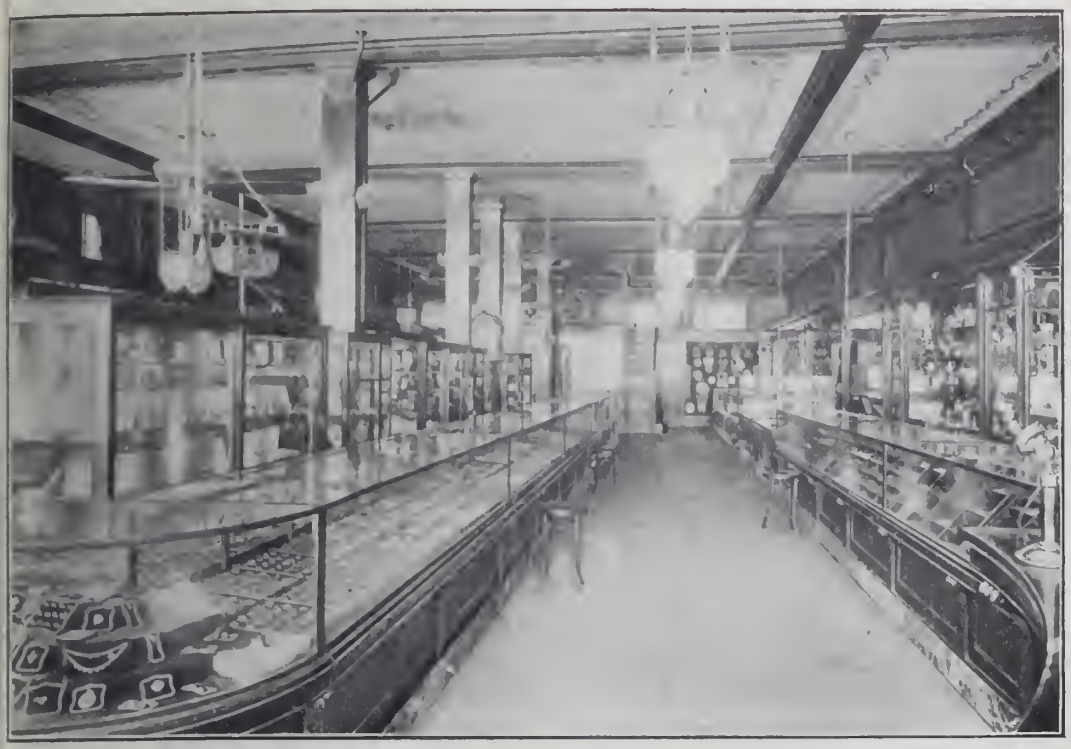
16 Size—Bridge Model 18 Size—Full Plate

THE HAMPDEN WATCH CO., Canton, Ohio

A HIGH GRADE CATALOG

Full Particulars and Samples FREE

s Bound to Increase Your Business and Make Your Store the Leading One of its Kind in Your Community



STORE OF GEORGE E. FEAGANS, JOLIET, ILL. (Also at Los Angeles, Cal.)

Read Our Customers' Letters

Joliet, Ill., Feb. 24, 1908.
THE ARNSTINE BROS. COMPANY
Cleveland, Ohio.

Gentlemen:—As a rule of business I do not usually believe in testimonials which generally are so easily obtained that to the thinking man they have little weight, but feel an exception is due you for the splendid Catalog you publish, and for the exceptional fairness with which you treat your customers.

As you know, I have been a large user of your Catalogs from almost the first year of the publication, and *know* that a jeweler will benefit by the judicial use of them; especially so since the merchandise you illustrate in your book is high-class standard goods from well-known leading manufacturers and sold to Catalog users at fair prices, many times at a lower price than is asked by the manufacturers themselves, or is asked by the regular jobbing trade.

Wishing you continued success, believe me, Sincerely,
GEORGE E. FEAGANS.

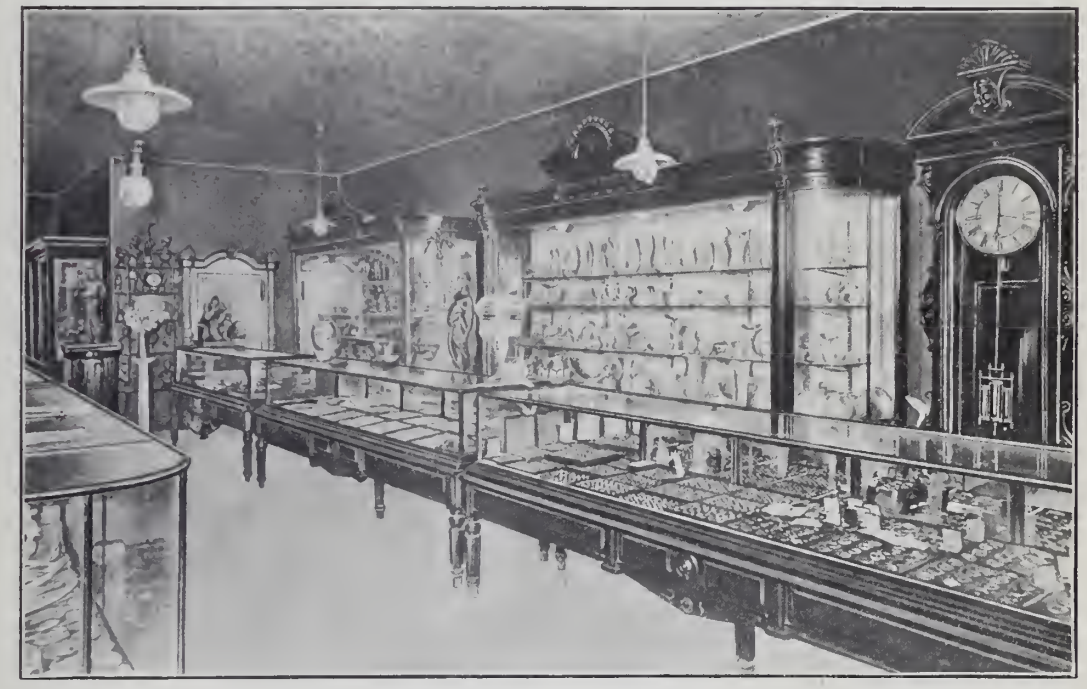
This firm has used The Arnstine Bros. Company Catalogs since 1903.

Springfield, Mo., Feb. 11, 1908.
THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen:—Replying to your recent inquiry regarding benefits derived from using your Catalogs last year, wisb to say that they proved to be a very attractive advertisement for our business and in fact considerably increased our sales over those of December, 1906, and was far in excess of what they would have been under the strained conditions caused by the money stringency. Being highly pleased with the result, I will continue using your Catalogs, and having used them since 1904, I can strongly endorse them as a business getter even in hard times.

Very truly yours,
H. M. HECKART.

This firm used The Arnstine Bros. Company Catalogs in 1904, 1906 and 1907, and has again placed an order for 1908.



STORE OF H. M. HECKART, SPRINGFIELD, MO.

We have Salesmen in every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"



We Have New Patterns

and the plants that supply us are always on the alert to be up-to-date in designs as in methods of making, but it is an interesting fact that many of our comparatively old patterns in

Cut Glass
Sterling Silver
Silver Plate

are almost as popular to-day as they ever were. That fact is a noteworthy tribute to the character of the designs. They are the kind that please and continue to please. They're satisfactory in every sense.

Added to this is our reputation for producing goods of quality.

As to the variety of our patterns, we have but to call attention to the number of our plants.

OUR FACTORIES

THE BARBOUR SILVER CO.,
Factory A,
Sterling and Plated Hollow Ware.

THE DERBY SILVER CO.,
Factory B,
Plated Hollow Ware.

THE HOLMES & EDWARDS SILVER CO.,
Factory C.,
Sterling Inlaid, Plated and Unplated Flat Ware.

MERIDEN BRITANNIA CO.,
Factory E,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

THE MERIDEN SILVER PLATE CO.,
Factory F,
Plated Hollow Ware.

THE WM. ROGERS MFG. CO.,
Factory H,
Plated Flat Ware.

ROGERS & BROTHER,
Factory J,
Plated and Unplated Flat Ware.

THE ROGERS & HAMILTON CO.,
Factory K,
Plated Flat Ware.

SIMPSON, HALL, MILLER & CO.,
Factory L,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

WILCOX SILVER PLATE CO.,
Factory N,
Sterling and Plated Hollow Ware.

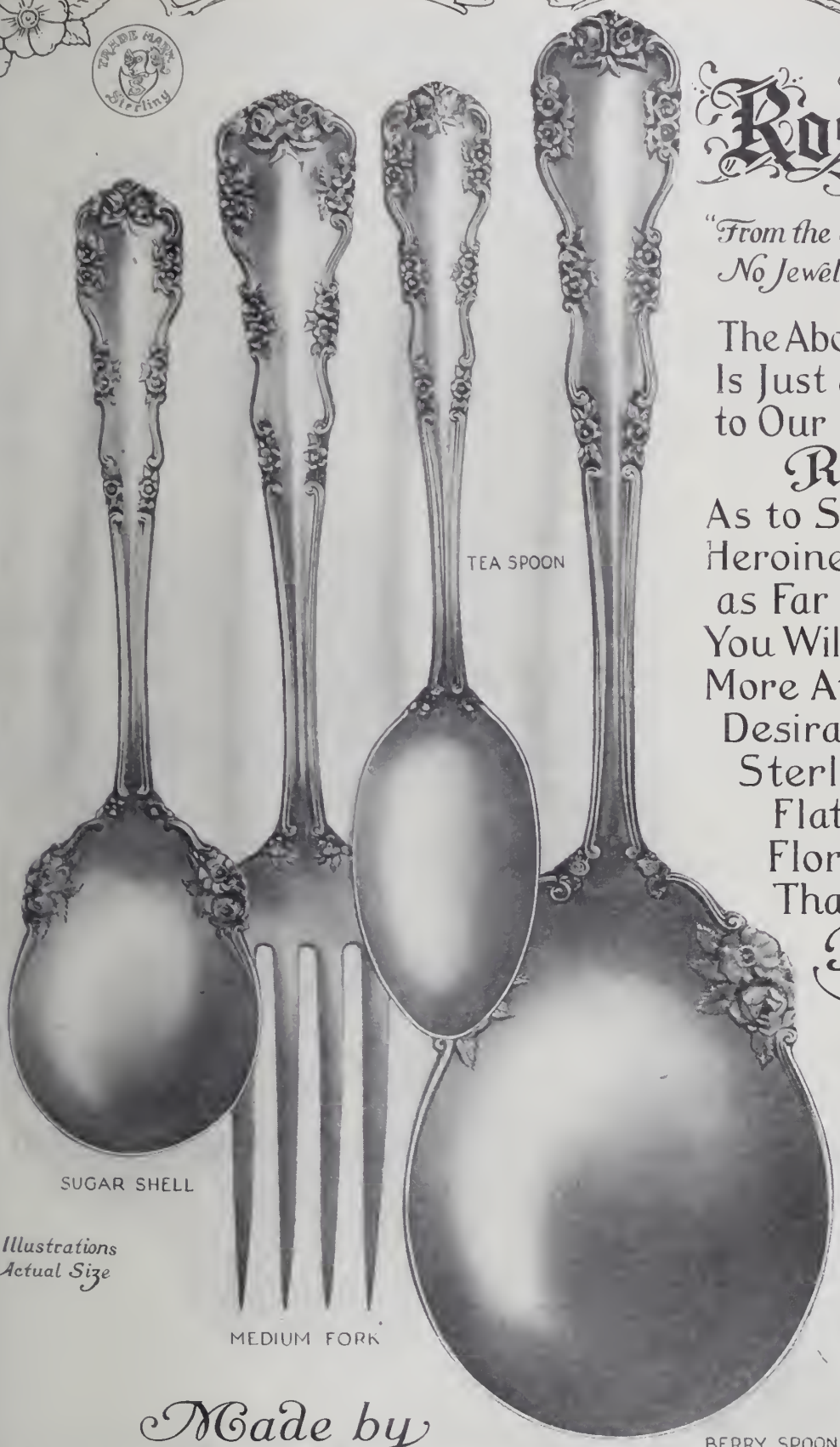
THE WATROUS MFG. CO.,
Factory P,
Sterling and Plated Hollow Ware.

THE MERIDEN CUT GLASS CO.,
Factory T,
Rich American Cut Glass.

International Silver Company

9-19 MAIDEN LANE **18-22 JOHN ST. (FULTON ST. SUBWAY)**

New York



Rosalind

"From the east to western Ind,
No Jewel is like Rosalind"

The Above Quotation Is Just as Applicable to Our New Pattern

Rosalind

As to Shakespeare's Heroine, for Search as Far as You Like You Will Not Find a More Attractive and Desirable Line of Sterling Silver Flat Ware in Floral Design Than this Same

Rosalind

Illustrations Actual Size

Finished in French Gray

Price List Sent Upon Request

NEW YORK
CHICAGO
SAN FRANCISCO
TORONTO

Made by

SIMPSON, HALL, MILLER & Co.

INTERNATIONAL SILVER Co., *Successor,*

Wallingford, Conn., U.S.A.

Silversmiths to the American People

TRADE MARK.
STERLING 925/1000

Announcing the Smith "Chippendale" Design for Flat Ware

THOMAS CHIPPENDALE, England's foremost designer, is responsible for the inspiration which has made possible the latest Smith flat ware product—The Chippendale. This pattern will be shown in these pages in the early part of September. The "Chippendale" design is a masterpiece of the Silversmith's art and will no doubt be a "leader" in the trade this Fall.

Frank W. Smith Company

Manufacturers of Sterling Silverware

Gardner, Mass.

HERE IT IS AT LAST!



Just what you **have** been looking for and have had calls for time and again. A **German Silver** Wrist Bag with a **Soldered Mesh.** Somewhat higher in price than the unsoldered mesh? Of course! But you can now sell a bag that will not break and one you can guarantee. Twelve patterns, 4", 5", $5\frac{3}{4}$", 6", $6\frac{1}{4}$" widths.

We are still headquarters for high grade Sterling Silver Bags, and have also added a line of Change Purses.

Our goods are made on honor; we believe with Ruskin that "A composition for cheapness, and not for excellence of workmanship, is the most frequent and certain cause of the rapid decay and entire destruction of arts and manufactures."

R. BLACKINTON & CO.

Established 1861 TRADE +B- MARK SILVERSMITHS

New York Office
15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON· NEW YORK · AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, AUGUST 26, 1908 Vol. VI. No. 14

IMPORTANT ANNOUNCEMENT

We are now in the midst of our SIXTH ANNUAL EXHIBITION, and desire to state that the attendance, up to now, has been far greater than at any of our previous displays, and that the EXHIBITION itself has been a phenomenal success.

Our stocks will be divided within a few days and our travelers will leave for their respective territories. When our representative calls, do not fail to look carefully through his stock, as it contains all the very latest up-to-date ideas in Diamond Mounted Jewelry.

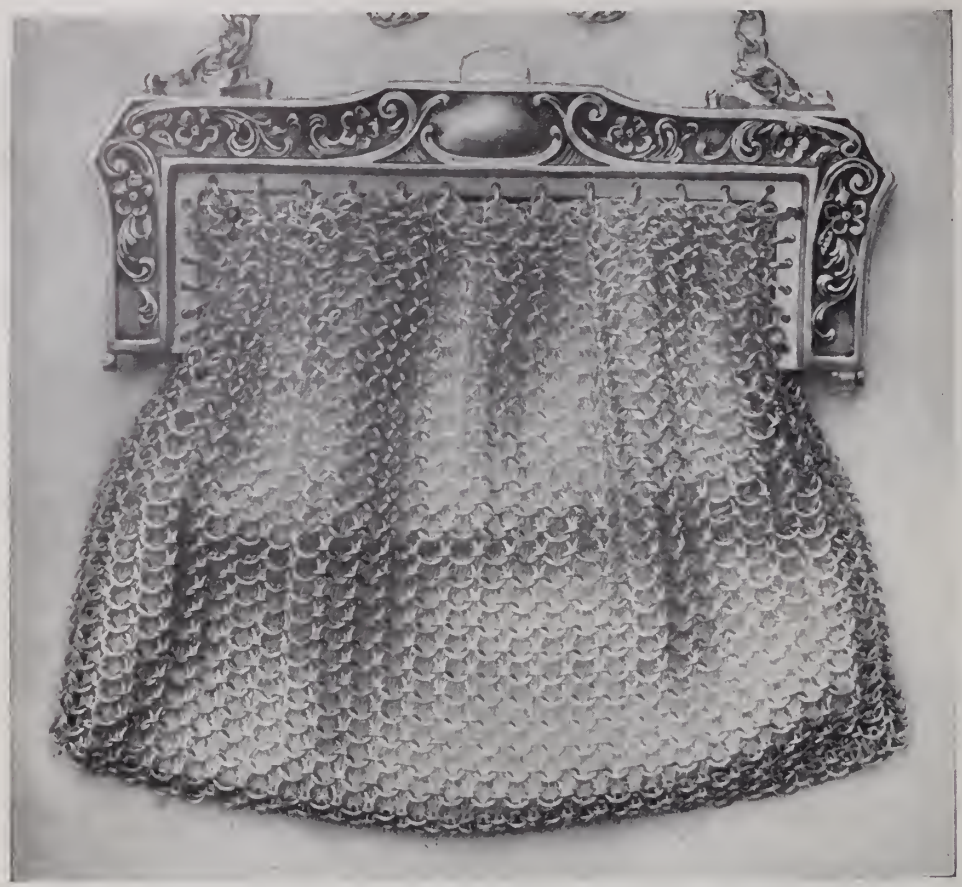
We also desire to state that this is the last number of the EXHIBITION BULLETIN for this year. Its publication will be resumed when we are ready to notify you of our SEVENTH ANNUAL EXHIBITION.

POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co. MASS.
New York Office
7 Maiden Lane
Chicago Office: Room 405, 103 State St.

BATES & BACON

Attleboro, Massachusetts

MAKERS OF

High Grade Gold Filled Chains, Lockets and Bracelets



The "WINNA" Bracelets

Strongest Secret Joint and Catch on the Market

New Corrugated Bracelets

Nothing like them on the market.

NOTICE

We are equipped to make any size Oval-Shaped Bracelet in Joint and Catch.

NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street





A NEW WHITING PATTERN

The "Madam Jumel"

The Whiting Company's new pattern, the "Madam Jumel," while thoroughly Colonial in its general simplicity of line and reticence of ornamentation, suggests in its pervading grace the spirit of the late 18th Century French Neo-classicism.

It is entirely appropriate, therefore, that a pattern displaying these characteristics should be associated with the name of one who, during Revolutionary time and later, was historically prominent as a social link between her own countrymen and their French sympathizers.

The "Madam Jumel" is produced in a complete line of spoons, forks and fancy flatware, and will be ready for delivery September 15, 1908.



WHITING MFG. COMPANY

Silversmiths

Broadway and Nineteenth Street

New York

San Francisco, Cal.
717 Market St.





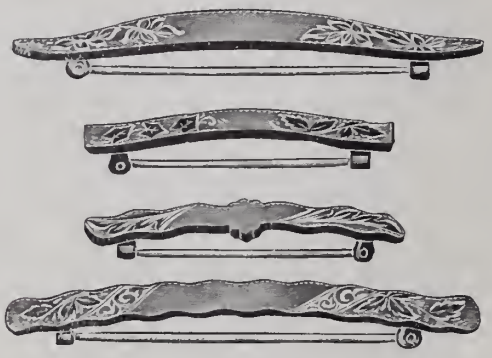
SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed

FACTORY - - - - ATTLEBORO, MASS.



Silk Fobs, Vest and Guards
Lace, Veil, Chatelaine and Brooch Pins
Ear Rings Crosses
Link and Lever Buttons
Studs and Pin Sets

FOR SALE BY ALL JOBBERS

Ask Your Jobber for S. & C. GOLD FRONT GOODS



THE NEW BRIGGS SNAP

PATENT APPLIED FOR

The Snap is ¼ size of cut



SIMPLEST, STRONGEST, SAFEST
NECK CHAIN CLASP ON THE MARKET

¶ Accidental disengagement is impossible, yet it is easily disengaged when desired. The peculiar construction permits the ball to swivel in the loop thereby preventing the kinking of the chain.

ASK FOR THIS SNAP ON YOUR NECK CHAINS

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

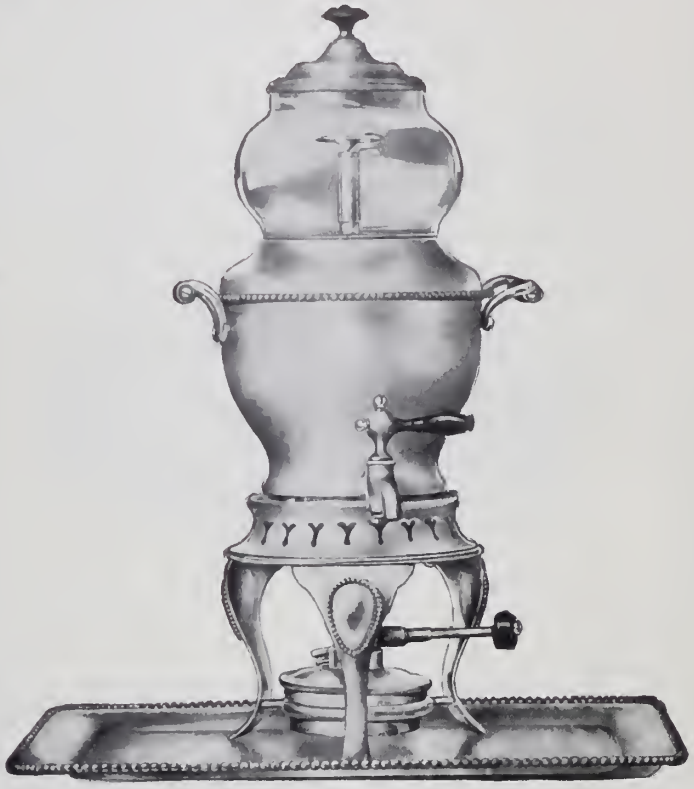
CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn, E. C.

Sternau Coffee-Machine

erfect coffee is easily obtained when made in the Sternau offee-Machine, by the process of distillation, which is the nly proper way to make coffee, as it extracts only the elicious part of the bean. The Sternau Coffee-Machine so constructed that every part may be easily cleaned. he machine is so attractive looking that jewelers will find a quick seller, because of its beauty aside from its utilirian properties. It will bring new customers and will ake up old ones. We want you to write to us for descripon of and information about these machines. Made in opper, silver-plate and nickel-plate.



Illustrations and prices sent on request

S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines Candlesticks, etc.

EW YORK SHOW ROOMS
Broadway cor. Park Place
Opp. Post-Office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

THE DIRECTOIRE STONE

A SAPPHIRE PERIOD

THE GENIUS which inspired the Directoire regime, did not confine itself to designs, costumes or fabrics. With nice discrimination it even selected its distinctive gems. Of these the Sapphire was pre-eminent. Beautiful in itself, the effect of the stone was heightened by the artistic uses to which it was put. In reviving the tendencies of that marvelous period, this house is giving the Sapphire its appropriate recognition. The effect loses nothing by the artificial stone, so faithful is the imitation. Jewelry of the Directoire period is here reproduced to the life. The influence of this period cannot now be over-estimated.

D. Lisner & Co.

Creating Importers of
Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



We opened up on August 10th

ready for business, and will attend to orders and mail, that have accumulated during our annual vacation, as rapidly as possible.

¶ We will ask our customers' indulgence for the first few days, as many will want to be served all at once.

FONTNEAU & COOK CO.

CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.

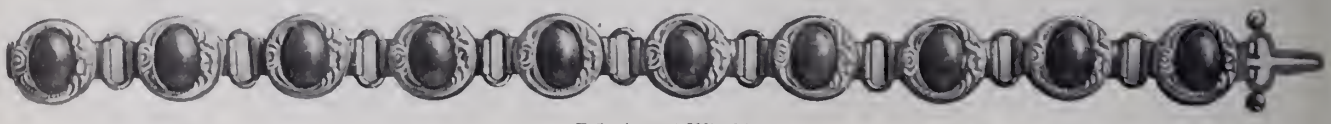
The "GLENNA" REVERSIBLE BRACELET

is the best seller on the market. It is virtually two bracelets for the price of one. Both sides are stone set; made in all semi-precious and imitation stones. Quality and construction guaranteed. The setting does not come in contact with the arm.



Pat. May 19, 1908. B—AMETHYST (Actual Width)

The reversible idea gives double value and appeals to the purchaser as a novelty.



E-7 (Actual Width)



B—CORAL (Reduced one-third)

Combination reversible neck collar and bracelet combined. The bracelet can be detached and worn separately. Four pieces of jewelry in one, set with fancy stones. Ask your jobber for them.

C. D. LYONS COMPANY, Attleboro, Mass.

Attleboro Chain Co.

"LEADERS OF QUALITY"

Makers of Rolled Plate Chains, Fobs, Bracelets and La Vallieres

Ask for the "A. C. Co." Chains and Bracelets if you want the most Up-to-Date Goods on the Market, which are a Standard of Quality and sold at a Moderate Price.



No. 16441.



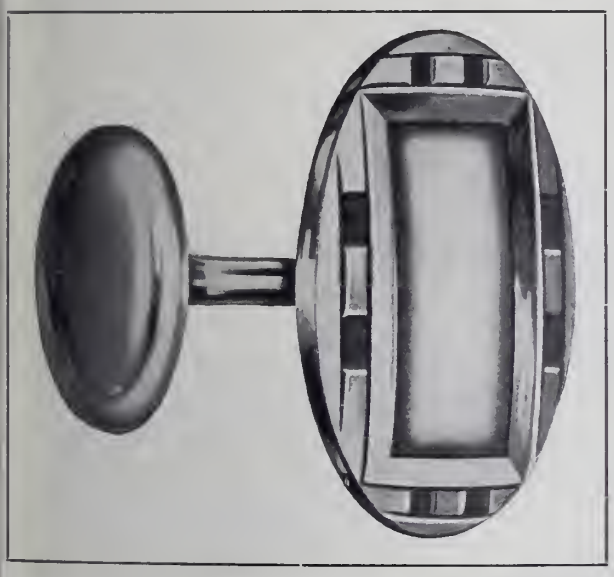
No. 16442.

OUR GOLD FILLED FOB LINE IS A WINNER.

FACTORY:

ATTLEBORO, MASS.

OUR LINE IS NOW BEING SHOWN BY OUR SALESMEN.



Potter's Buttons

THE EQUAL OF

POTTER'S PINS

THROUGH THE JOBBER

KEEP IN TOUCH WITH US—IT PAYS.

E.A.POTTER COMPANY

PROVIDENCE — RHODE ISLAND



Features of Our Line

The **Unique, Artistic** and **Unusual,** together with **Superior Quality, Best Workmanship** and **Perfection in Finish.**

COMBS

Over 500 Designs.

Fine gold filled mountings, comprising all the popular finishes and stones.

This is undoubtedly the finest line of mounted combs in the market.

We Manufacture in **Gold Filled** and **Sterling Silver, Brooches, Hat Pins, Combs, Handy Pins, Waist Pin Sets, Barrettes, Scarf Pins, Veil Pins, Links, Buckles, Sash Brooches, Bracelets** and **Necklaces.**

C. RAY RANDALL & CO., North Attleboro, Mass.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

The American

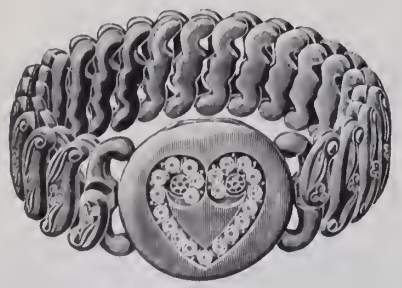
EXTENSION

Queen Bracelets



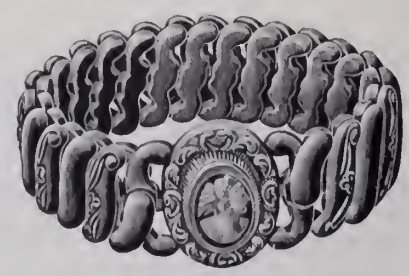
706—Half Chased

Superior in Quality, Workmanship and Finish



785—Roman Round Locket, 21 White and 2 Ruby; Heart Shape.

Your Jobber can supply you with these upon request



720—Small Oval Cameo Signet



754— 7-Bar, Ruby and White
755—26-Bar, Ruby and White
756— 7-Bar, Olivene and White
757—26-Bar, Olivene and White
758— 7-Bar, Sapphire and White
759—26-Bar, Sapphire and White

Exclusive

HANSEN-BENNETT CO., Manufacturers, Attleboro, Mass.



Don't Forget

when you buy our line of Bags and Purses that you are getting the best made. They are priced so you can make a very liberal profit for yourself and still give your customers good value. Inspection proves the advantages here.

Codding & Heilborn Co.

Manufacturers of

BUCKLES, PURSES, NOVELTIES

3 Maiden Lane - - New York

FACTORY: NORTH ATTLEBORO, MASS.

Artists and Designers Agree

That the most meritorious compositions are those attaining harmony and breadth without superfluity of detail.

Hostesses and Housewives Agree

That the best Sterling Silver Tableware is that having only enough ornamentation to lend the proper amount of grace to the dignity of clear, clean silver.



Note how **Ye MOUNT VERNON PATTERN** fills these requirements, being designed to ye Colonial taste of **Strength, Beauty and Simplicity**

Its Success is Assured and Continuous

TRADE MARK R&L BCo STERLING

Rogers, Lunt & Bowlen Co.

Greenfield, Massachusetts *Write for Catalog*



THE wearing of elk teeth has been sanctioned by the Grand Lodge and consequently there will be a decided renewal of the demand for these unique charms. You can now push the sale of same and we can supply them in great variety.

The Order also adopted an official design for use on Lodge stationery, etc.; and we have worked out this design in buttons and charms. While the members are not restricted to wearing any special pattern, this is the newest in Elk Goods, and you should have some to complete your stock. There will surely be calls for same. Samples on request.

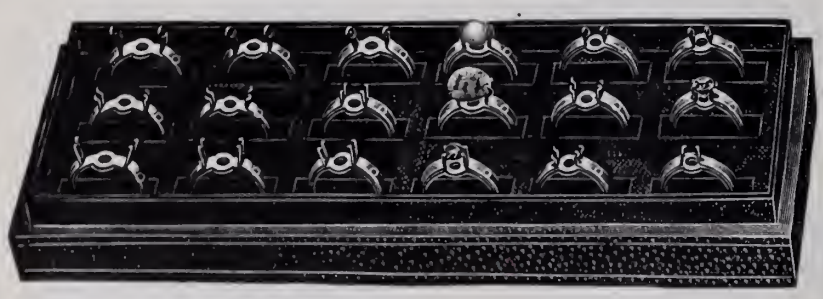
HENRY FREUND & BRO., 71 Nassau Street, NEW YORK

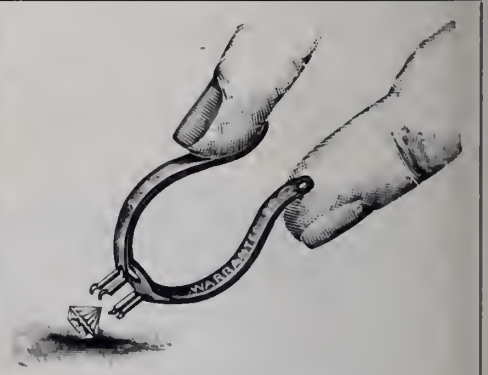
Our Trade Mark "The Rose" stands for quality and excellence

"Sellers of Sellers"
Elk and Fraternal Order of Eagle Goods a Specialty

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased*, as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,			$6.00
" " 12	"	"	4.00
" " 9	"	"	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York — Selling Agents for United States and Canada

O & B

STANDS FOR THE BEST

ASK YOUR JOBBER FOR

O K B — Line **GOLD RINGS,** Brooches, Scarf Pins, Veil Pins, Baby Pins, Earrings, Studs, Mountings

OB A — Line Extra Fine Seamless Gold Filled Wedding **RINGS**

REGISTERED TRADE-MARK.

Line Superior Quality Seamless Gold Filled Fancy **RINGS**

OSTBY & BARTON CO.

PROVIDENCE - - RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

14 Kt. *Hand Made Rings* 14 Kt.

Chinese == Egyptian == Italian



CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



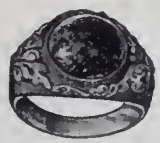
EGYPTIAN PIVOT RING.
Set witb Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING,
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique
Designs in Silver Rings.

VAN DUSEN & STOKES CO.

Oriental Jewelers

1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links

THE WILLIAM B. KERR CO.

Specialists in Small Wares and Novelties in both Gold and Silver

Comprehensively Complete Lines of

Toilet Ware	Cigarette Cases	Purses
Photograph Frames	Match Boxes	Card Cases
Children's Wares	Pocket Knives	Vanity Cases
Loving Cups	Eye Glass Cases	Miniature Cases
Desk Furnishings	Spectacle Cases	Belt Buckles
Cigar Cases	Hat Pins	Shoe Buckles

Members of the Jewelry Trade are cordially invited to visit the New York Office of the Company

Factory and General Office, NEWARK, N. J.

320 Fifth Avenue, CORNER OF 32nd STREET

MR. RETAILER

As an absolute fact, we make the largest and most artistic line of *Raised Gold Decorated Watch Cases* in America ***and*** you can safely pick them for Winners this Fall. Write your *Jobber* for a few SOLIDARITY raised gold cases on Memo., *Then* you'll believe the above statement and see how easy it is to increase your watch business.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

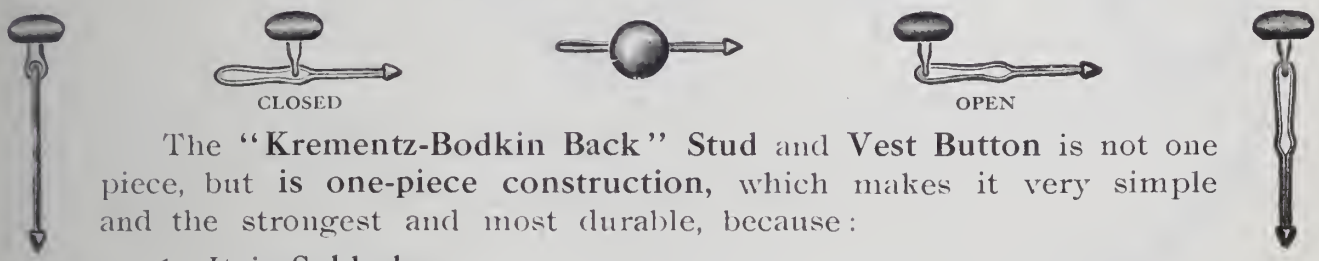
General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All "**Krementz-Bodkin Back**" Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee**.

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a "**Krementz-Bodkin Back**" **Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. "**Krementz-Bodkin Back**" **Studs** and **Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office,
1 Maiden Lane

Krementz & Co.
NEWARK, N. J.

San Francisco Office,
722 Shreve Bldg.

SLEEVE LINKS AN IMPORTANT STAPLE

TRADE D MARK

STAPLES are sure assets, not subject to whim or caprice of popular fancy. To this class Sleeve Links belong. Their importance as articles of commerce is increased if they are artistic and well made. These virtues Durand Sleeve Links possess. A wide and interesting range for selection.

PRICES: From $2.00 to $200.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



Silver Deposit Ware

Our low price for Silver Deposit Goods is made possible by our making them in large quantities, coupled with long practical experience in their manufacture.

We have constantly guarded our reputation of being the leading house for Deposit Ware, and have never made a reduction in price at the expense of quality. "Quality" indeed has been our motto since we first made Deposit Ware years ago.

Send us a trial order and you will find that these goods will make friends and customers for you as they have for us.

SCHARLING & CO.

Factory and Office
755-757 Summer Ave., Newark, N. J.

Show Rooms Represented by:
W. B. Powell, 35 Maiden Lane, New York
Geo. H. Thomas, Heyworth Bldg., Chicago, Ill.
M. L. Levy & Co., 2447 Jackson St., San Francisco, California

The Intelligent Placing of Stock Orders

A THOROUGH and systematic laying in of regular stocks is now in order. Your season will depend on how you do it.

Past experience shows the exceptional selling qualities of the Day-Clark lines. They are known to cater successfully to a very wide and desirable trade. The high standards heretofore maintained, still prevail.

When considering your stock orders, you are invited to inspect the season's displays here. They cover just the goods and the kind you want.

Day, Clark & Co.

Twenty-Three
Maiden Lane
NEW YORK



G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

B. M. Shanley, Jr., Co.

Our representatives are now calling on the retail jewelry trade with our new line of 14 and 18 Kt. Gold Jewelry and novelties. We have the facilities for manufacturing any articles made in gold.

Designs and estimates furnished upon request.

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

To the Jobbing Trade Only

Invisible Locket Top Bracelet, made in Signet or Stone Top



PATENT APPLIED FOR.

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

Popular Priced 14K. and 10K. Jewelry

UP-TO-DATE ARTISTIC ATTRACTIVE

A COMPREHENSIVE LINE OF

Brooches
Invisible Joint Locket Rings
Bracelets Festoons
Scarf Pins Cuff Pins
La Vallieres Earrings



Start Right

Quality rather than price should be considered in selecting merchandise. A customer pleased is the best advertisement. We want your trade to-morrow as well as to-day.

The Keller Jewelry Mfg. Co.

MANUFACTURERS OF FINE GOLD JEWELRY

Brooches, Link Buttons, Lockets, Scarf Pins, Combs, Fobs, Tie Clasps, Charms, Lorgnette Chains, Neck Chains

64 Nassau Street, NEW YORK

Factory, 251 N. J. R. R. Avenue, - - - NEWARK, N. J.

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend see it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

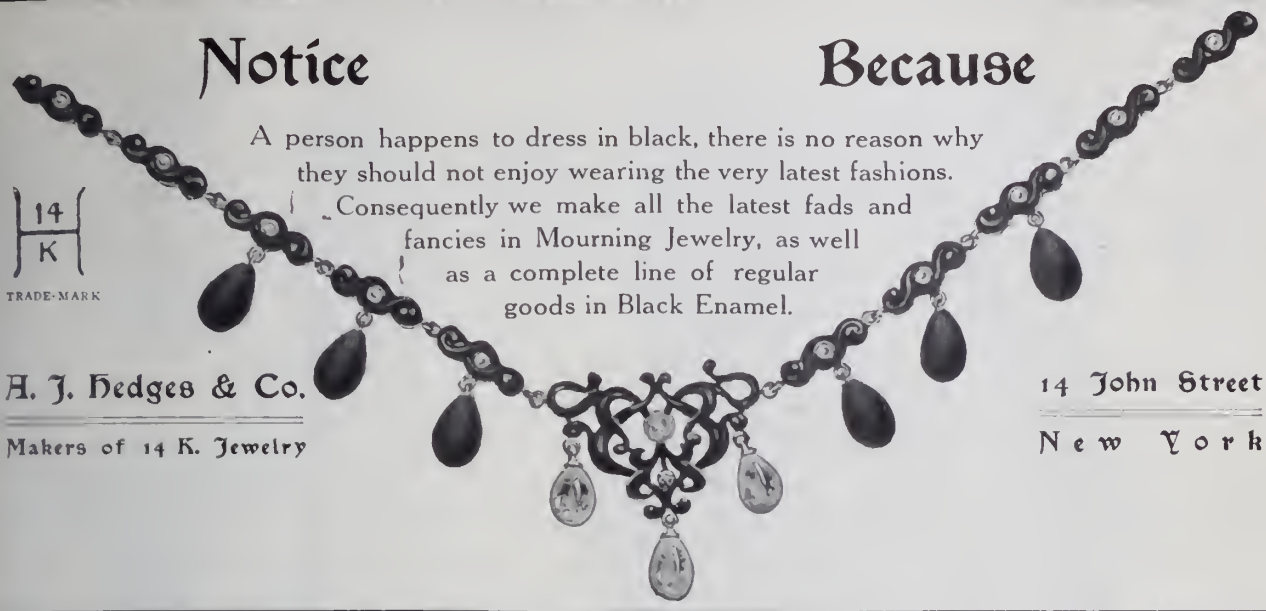
Enos Richardson & Co

23 Maiden Lane, New York.

Notice Because

A person happens to dress in black, there is no reason why they should not enjoy wearing the very latest fashions. Consequently we make all the latest fads and fancies in Mourning Jewelry, as well as a complete line of regular goods in Black Enamel.

14 K TRADE-MARK



A. J. Hedges & Co.

Makers of 14 K. Jewelry

14 John Street

New York



WE are showing more up-to-date and artistic goods in our line this season than ever before. This applies particularly to our 10k.

Gold Belt Buckles and Pins

of which we are now making an extensive line at popular prices.

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

Factory and Office
91 OLIVER ST., NEWARK, N. J.

PERCY M. LAYMAN

Trade Mark

New York Salesroom
9-13 MAIDEN LANE

SYDNEY C. STRAUS

The Allsopp Rings

A complete line set with America's Newest Gem— **AMATRICE**

The attractive and beautiful individual matrix stone.
Beautiful shades of color. Does not fade or change color.
Wonderful Individuality. No porosity or roughness.

Allsopp QUALITY, DESIGN AND WORKMANSHIP— No retailer can afford to be without an assortment of this new ready seller.

Allsopp Bros. Allsopp Building, Newark, N. J.

LEROY W FAIRCHILD. GOLD PENS.

CATALOGUE SENT ON REQUEST

FAIRCHILD & COMPANY

OFFICE AND FACTORY
29 & 31 EAST 22D STREET
NEW YORK CITY

WE ALSO MANUFACTURE
FOUNTAIN PENS IN GOLD AND SILVER
GOLD PENS FOR FOUNTAIN PENS
PENCILS AND KINDRED ARTICLES

ARCH CROWN MOUNTINGS

PLAT
THE IDEAL DIAMOND MOUNTINGS

TIPPED
THEY WEAR LONGEST SAFEST



Easily Sold *Easily Set*

All Arch Crowns Have Completed Bearings Ready To Set Stones

ARCH CROWN MFG. CO. SOLE MAKERS AND PATENTEES **26 CAMP ST., NEWARK, N. J.**

SEND FOR SAMPLES AND NEW PRICE LIST



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.

Manufacturing Jewelers

291-293 Seventh Ave.

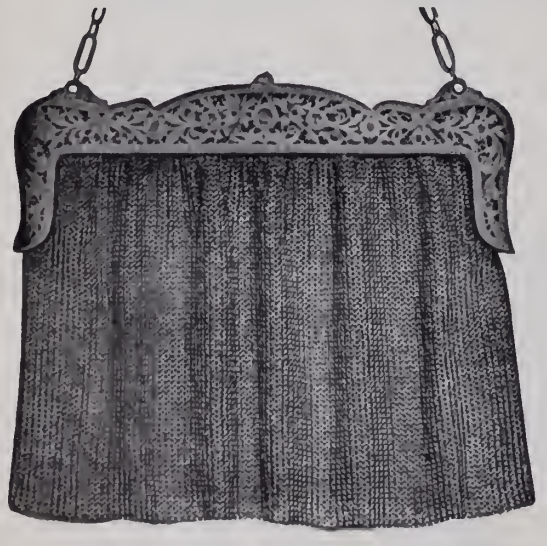
Bet. 26th and 27th Sts.
Telephone, 913 Madison

NEW YORK

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville



Adrian J. Morais

New Orleans, La.

My stock of Gold, Diamond and Gold Filled Jewelry, etc., is complete.

Write for selection package

TRADE S MARK.

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK

SHELL

Manufacturer of Fine TORTOISE SHELL GOODS

Repairing given prompt Attention

Gems and Precious Stones
Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York

THE BEST

SOLID GOLD CHAINS

THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade Mark
1850 1907

ALOIS KOHN & CO.
16-18 Maiden Lane, New York
Makers of Gold Chains of every kind

Phone No. 801 John.



MORRIS SCHIFF
Established 1876
82 Nassau Street
NEW YORK
Manufacturer of
DIAMOND MOUNTINGS, LOCKETS, BUTTONS, BRACELETS, Etc.

Special attention paid to order work and repairing

Old Gold and Silver bought. If amount is not satisfactory, notify at once and will return in same condition as received.



We are the ones

who originally conceived the idea that 10k. jewelry could be made to look and wear like the best made 14k.

Our success in this is known to everyone, particularly to the retailers who use our line.

Prices are no higher than ordinary 10k., but merely note the difference in finish, appearance and general workmanship.

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
IKO

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



M. B. BRYANT & CO.,

No. 7 MAIDEN LANE, NEW YORK.





Photo
Signet
Locket
Rings

Send for Catalogue

BUTTONS on a new and comprehensive principle

See the double split post under the curled edge bean

Requires no force to insert into the button-hole and cannot break.





CHARLES M. LEVY

Manufacturer of Rings, Lockets and Buttons

90 William Street, NEW YORK

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

NOTICE TO THE TRADE.

HAVING succeeded the firm of SABSEVITZ BROS., I beg to thank the trade for past favors shown and hereby solicit a continuance of the same; assuring customers of prompt and courteous attention in the future as in the past.

¶ Mr. A. ED. FISHER will continue to represent us as heretofore. Any orders intrusted to him will be highly appreciated and receive prompt attention.

MEYER SABSEVITZ

(Successor to SABSEVITZ BROS.)

MANUFACTURING JEWELER AND JOBBER IN DIAMONDS AND WATCHES

115 EAST BROADWAY, NEW YORK

ANNOUNCEMENT

Pryor Manufacturing Company

527 Fifth Avenue (Night and Day Bank Building)

We are now in our new quarters and invite the out-of-town jewelers to make it their headquarters while in New York. We also wish to announce that we have made many new novelties for the Fall business. See our line of novelties before buying elsewhere, also our

Mesh Bags, Purses, Card Cases, Vanity Boxes, Picture Frames

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NPC Mark.

NEW YORK OFFICE
527 Fifth Avenue



No. 4444
3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00
per dozen

Frank M. Whiting & Co.

SILVERSMITHS
320 Fifth Avenue, New York North Attleboro, Mass.

We Are Busy. Why?

We have a stock of clean, up-to-date goods that will bring business to any jeweler.

The dealer with the complete stock is the one who *gets the business.* Get your share of it by handling *our* line. Up-to-date jewelry of every description.

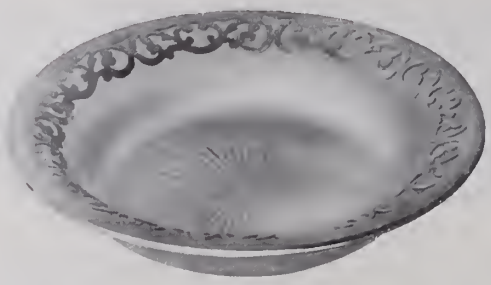
L. WITSENHAUSEN CO.

THE RIGHT LINE 47-49 Maiden Lane, NEW YORK

Our Business
DIE SINKERS and DESIGNERS

ORIGINAL DESIGNS

CREES & COURT : 91 Sabin Street, PROVIDENCE, R. I.



SLICED LEMON DISHES

All wares of our manufacture possess a distinctive daintiness and refinement that appeal strongly to discriminating buyers, and greatly enhance their selling qualities.

TRADE MARK

G. A. HENCKEL & CO.

MAKERS OF

Small and Medium Wares in Sterling Silver

FOR THE TRADE ONLY

109 to 115 West 26th St., New York City

(One block west of Broadway)

The trade is cordially invited to call at our show rooms and inspect our new Fall productions.

Headquarters

All Jewelers visiting New York this Fall are cordially invited to make our large, centrally - located offices their New York Headquarters.

We offer you every facility for transacting your business.

Chas. L. Trout & Co.

MANUFACTURERS

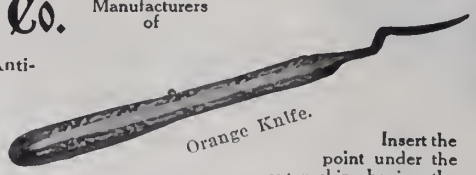
2 Maiden Lane, New York

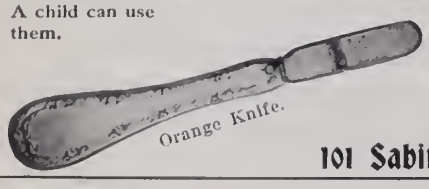
Roger Williams Silver Co.

Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.





Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street - Providence, R. I.



SEND FOR OUR NEW FALL STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.

100-1 Chambers St. NEW YORK



Horse Radish.

You Get a Line of Leaders

JOSEPH IRONS NEW YORK, N.Y.

when you have our Holders in Silver-plated Pierced Goods.

JOSEPH IRONS
Manager

Middletown Silver Co.
35 Maiden Lane, New York City

TRADE MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold

FOBS

Unique Gems FALL CUTTINGS NOW READY

I am showing an entirely new line of NATIVE, CEYLON, URAL and BRAZIL semi-precious stones in new and fancy cuttings, as well as standard facettes and cabochons.

Sample Papers Sent To Reliable Dealers

LOUIS J. DEACON, CAPE MAY, N. J. Summer Headquarters

Ludwig Nissen & Co.

182 and 184 BROADWAY
NEW YORK

PEARL
NECKLACES
AND
DIAMOND
COLLARETTES

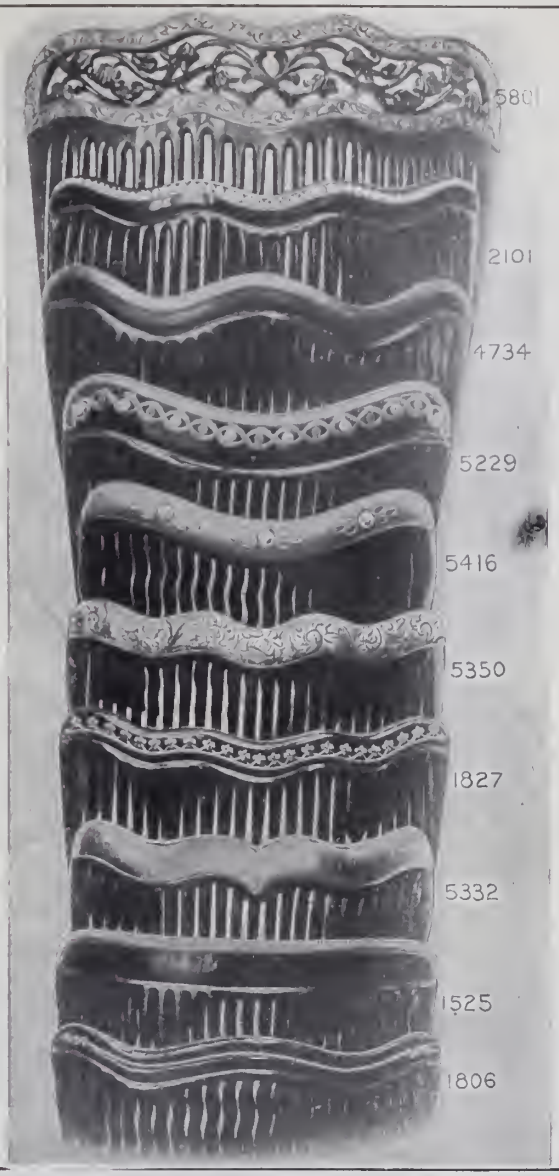
Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.

182 and 184 BROADWAY
NEW YORK



The COMB HOUSE

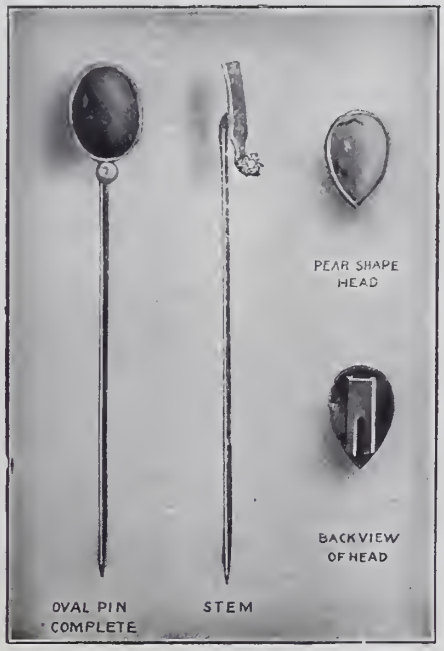
WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our Fall line is now ready for your inspection.

We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.

Hartford Bldg.
41 Union Sq., New York



Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

ROTHSCHILD BROS. & CO.

The Locket House 51-53 Maiden Lane, New York

TRADE R MARK

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.



Inspect our recent importations in
FANS
and odd and unique styles in
BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.
in plated or sterling, mounted with imitation or semi-precious stones

Prices range from $4.00 to 27.00 per doz.

LEWY & COHEN
530 Broadway, cor. Spring Street NEW YORK

When You Visit New York

Don't Fail to Inspect Our Line of
the Largest and Finest Variety of

BOXES, TRAYS AND NOVELTIES
OF EVERY DESCRIPTION FOR JEWELERS AND SILVERSMITHS

Fancy Stands and Blocks for Window Display

Samples and Estimates Cheerfully Furnished

Wolfsheim & Sachs
MANUFACTURERS AND IMPORTERS
35 Maiden Lane Lorsch Building **New York**
FACTORY, 10 GOLD STREET Telephone, 3518 John

French Jewelry Novelties

New and Complete Lines of FANCY JEWELRY.
Latest and Largest Assortment of JET JEWELRY.
PEARL COLLARS and every Quality in PEARL STRINGS, etc.

Visiting Buyers are cordially invited to call.

Selection Packages sent upon request to all reliable dealers.

CHOPARD FRÈRES CO.
Factory, 35 Rue des Trois Bornes PARIS, FRANCE
56 Maiden Lane, New York

Something New

is what the retail jeweler will now be looking for as he has been diligently disposing of his old goods since the depression—

Amatrice

America's Newest Gem

Is

attractive, unique and most remarkable in color and matrix effects.

It

Does not fade or change color. Is hard, scratching glass easily. Matrix polishes perfectly—no perforation or roughness

Sole Owners, Miners and Distributors

OCCIDENTAL GEM CORPORATION

71 Nassau St. NEW YORK

Write for Booklet

Goodfriend Bros.

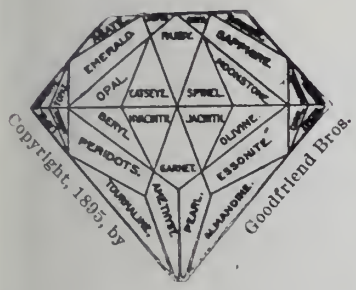
IMPORTERS AND CUTTERS

....OF....

PRECIOUS STONES

Headquarters for all kinds of

PEARLS



Pearls	Gem Coral
Rubies	Aquamarines
Emeralds	Tourmalines
Sapphires	Peridots
Opals	Opal Matrix

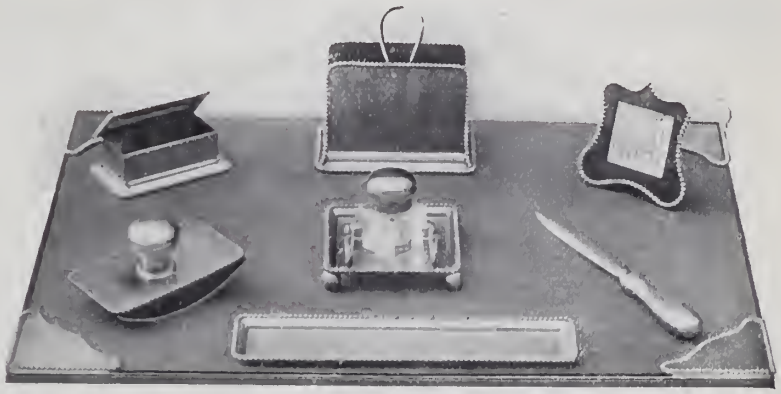
And other Precious Stones

PEARL, OPAL, CORAL and AGATE NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE:
212 Union Street

PARIS:
10 Rue Cadet



THE WRITER'S PRIDE—These complete and handsome Desk Sets are made of heavy, hard-rolled Brass. They are richly finished in Butler and Antique Brass; also in Butler Silver. Items include Desk Pad, Ink Stand, Note Pad, Pen Wiper, Thermometer, Pen Tray, Envelope Holder, Blotter, Paper Knife, Stamp Box and Calendar.

PRICES, $3.50 to $12.00 PER SET.

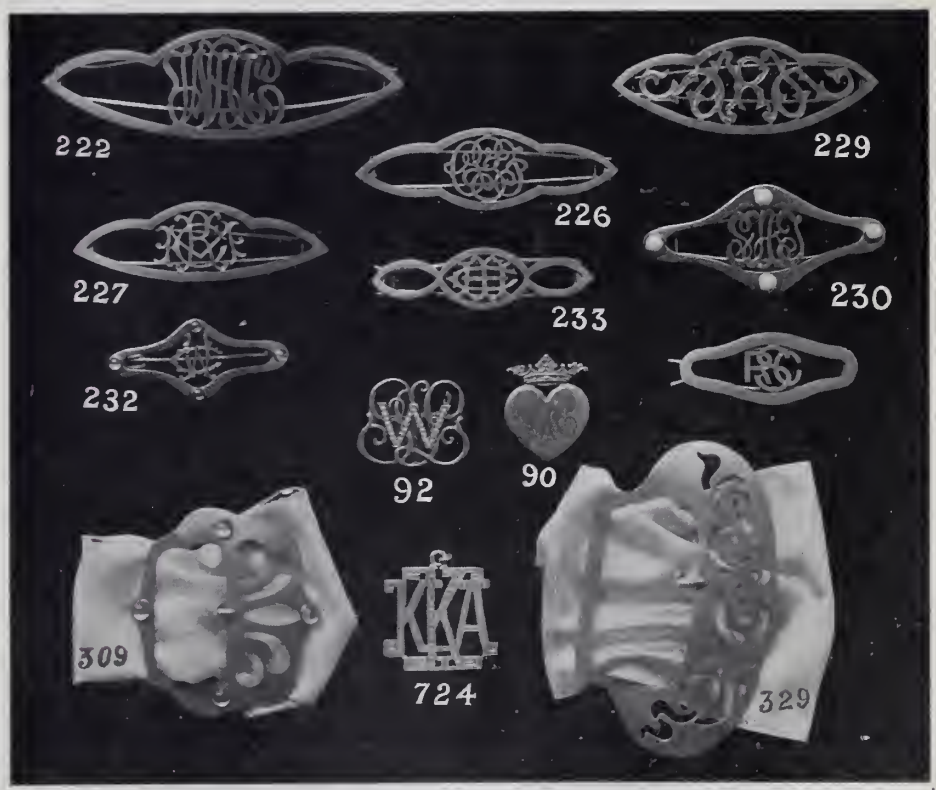
K. & O. Co.

MFRS OF

Britannia Novelties, Hollow Ware
Copper and Fancy Metal Goods.

Salesroom
425 Broadway
NEW YORK, N.Y.

Office & Factory
366-388 Butler St.
BROOKLYN, N.Y.



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE— MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York

POTTER & BUFFINTON CO.

This time we call your attention to

CAMEOS

in Brooches and Scarf Pins
Good Stones and Well Mounted

Largest Exclusive
Makers of 10K. Jewelry

Ask your Jobber for our lines of
Cuff Buttons, Baby Pins, Brooches,
Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street
San Francisco Office, 704 Market Street

EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K.Merrill Company
Locket Makers

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

SCARABÆS

IN SCARF PIN, BROOCH, RING AND BUCKLE SIZES

CUT TO ORDER

IN ANY KIND OF STONE DESIRED

Samples Sent on Request

"There is nothing in the Art that we cannot do."

The International Gem Co., Inc.
Lapidaries
12-16 John St. New York
Phone, 1241 Cortland

THE LATEST SUCCESS IN
HAT PINS, HEART AND HORSESHOE BROOCHES



Made of the finest brilliant Rhinestones. Can be sold for less than the imported ones. The hat pins come in pear, ball and half ball, octagon and heart shapes, and can be retailed from

25c.
to
$5.00

at a handsome profit. Ask your jobber or write us for sample assortment.

ACME COMB AND NOVELTY CO.
Manufacturers
Factory and Office
147 Spring St., New York

S & B LEDERERMAKE
"THREE ★★★ STAR"
CHAINS

"999" GUARANTEED "None Better Made"



STILL another of our latest novelties. The new "Fobette" can be worn by either lady or gentleman — on gentleman's vest or lady's belt.

One more reason why you should see this line:

Because we have an up-to-date line of honest goods which we are trying to sell to honest people by honest methods, and our increasing trade shows that we are on the right track. But we still want to do business with every honest man so we are reaching for your trade.

Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:
194 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
91 Drumm St., San Francisco, Cal.

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*

"HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES

14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 GOLD STREET **NEW YORK**

Definition of a Battleship:

"A Machine to fight Battles with"



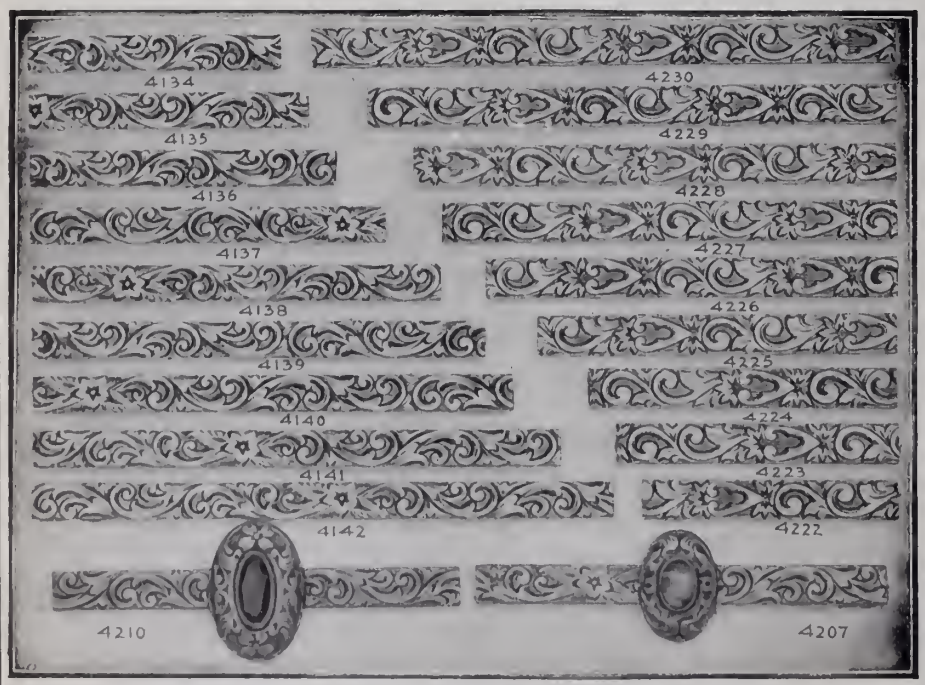
We do not require a Battleship; our battles HAVE BEEN WON; the constant increase of our business attests to the veracity of our statement.

Follow your predecessors if you have not fallen in line, it will redound to your benefit. Send US your orders for WATCHES, DIAMONDS, JEWELRY, WATCH CASES, MOVEMENTS, FESTOONS, LA VALLIERES, LINKS, SCARF PINS, BROOCHES, NECKLACES, SIGNET RINGS, STONE RINGS, and EVERYTHING appertaining to the jewelry business.

You will save Money. Get the Styles and Dependable Qualities

LEONARD KROWER, Wholesale Manufacturing Jeweler and Optician

536-538 Canal Street, NEW ORLEANS, LA.



SEAMLESS GOLD PLATE

Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market

Your Jobber Will Supply You

MAINTIEN BROTHERS & ELLIOT

MAKERS OF JEWELRY FOR THE JOBBING TRADE

NEW YORK OFFICE: 13 Maiden Lane
CHICAGO: Heyworth Building

North Attleboro, Mass.



No. 3327C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

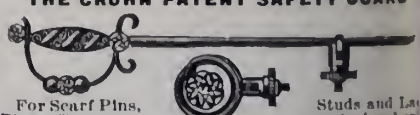
The EDWIN LOWE & CO., Inc.

F. W. BODWELL, Pres. & Gen. Mgr.

116 Chestnut St., PROVIDENCE, R. I.

New York Representative: E. T. Wilson, 180 B'way. Western Representative: S. H. Brower.

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and La
Pins. The most practical and on
adjustable one invented. Price, $1.50 per doz. For sa
by all wholesale jewelers and material houses. Samp
by mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M. CROH
Maker and Inventor, 48 and 50 Maiden Lane, N.

F. DE SIMONE & SON

Importers of Coral

76 Nassau Street, New York

Factories: Torre del Greco and New York

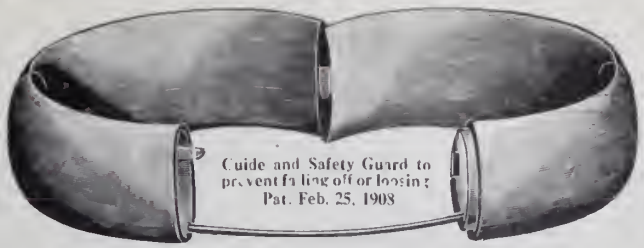
From the House of Gold Pens



there evolves a line of pen holders that for beauty of pattern, practicability of shape and general style have never been equaled. The illustration shows one of our 1908 styles, of which there are many, and our complete line, including Pearl, Ebony, Brass, Silver and other style holders in many patterns, is one which must appeal to the trade in general as a popular and profitable line.

Write for catalogues. Ask our salesman to show or we will gladly send a sample assortment for your inspection upon request.

Aikin-Lambert Co.
Established 1864
15-19 Maiden Lane
New York, N. Y.
138a St. James St., MONTREAL



Guarantee by—**Pr. St. Co.**—Mark Stamped Inside Bracelet.



PROVIDENCE STOCK CO.

OUR STRONGHOLD
"SECURON"
"GERALDINE FARRAR"
BRACELETS
SATISFYING
QUALITY

Made in High Grade Gold Filled and 10K. Solid Gold (1,000 Styles).

Send for Samples Through your Jobbers

100 Stewart St. Providence, R. I.
9-11-13 Maiden Lane, New York
131 Wabash Ave., Chicago, Ill.

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

PLEASE NOTE
VERIBEST
GOLD S. & B. L. CO. STAR
LOCKETS
Lifetime Guaranteed
Handsome Catalogue upon Request
S. & B. LEDERER CO.
11 Maiden Lane New York





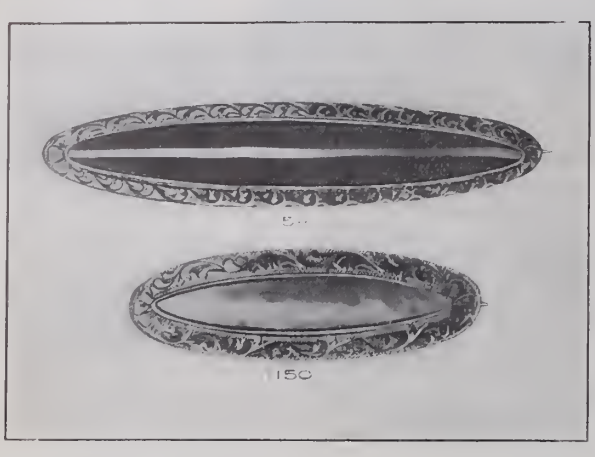


BELINE & GLASSER
Silversmiths and Goldsmiths
Makers of High Grade
Gold Mesh Bags
Vanity Cases and Cigarette Cases, etc.
ALSO SILVER MESH BAGS



49 SECOND ST.
NEW YORK
Trade-Mark. Telephone 6383 Orchard

BROOCHES



Two more numbers just added to our already extensive line of single stone brooches. An assortment of these brooches should be found in every line that contemplates reaching out for Fall business. We are showing many up-to-date and artistic designs in these pins, which we can truthfully call "good sellers."

Send for Our Booklet.

10 KT. Our Trade-Mark stands for honest values and full 10 K. goods. When our representative calls give the W. E. R. Co. line a look over.

Send for further information regarding our extensive line.

W. E. RICHARDS CO.

Manufacturers for the Jobbing Trade

ATTLEBORO, MASS.

New York Office: 9-11-13 Maiden Lane *Samples only*

BOSS & BALDWIN CO.

MAKERS OF

High-Grade Plated Jewelry

FOR THE JOBBING TRADE ONLY

Lockets, Fobs, Scarf Pins, Veil Pins, Sash Pins, Hat Pins, Brooches, La Vallieres and Link Buttons

This Trade-Mark on our goods is a guarantee to

TRADE B&B CO MARK

you that if not entirely satisfactory we will make it so.

Factory - - ATTLEBORO FALLS, MASS.



S. PITZELE

Established 1893

51-53 Maiden Lane, New York

Manufacturer of

Fine Diamond Mountings

Also BRACELETS and DWT. GOODS

SPECIAL ATTENTION GIVEN TO ORDER WORK



Gems and Precious Stones

THEIR

Characteristics, Localities of Production, Tests and Some Current Literature.

CONTENTS

CHARACTERISTICS and LOCALITIES of PRECIOUS STONES
Shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color, etc.

TESTS FOR PRECIOUS STONES:
Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.

FAMOUS DIAMONDS OF THE WORLD.

SOME FAMOUS DIAMONDS.

BIRTH STONES OF VARIOUS NATIONS.

GEMS FOR THE DAYS OF THE WEEK.

POETRY OF GEMS.

BIRTH STONES AND THEIR SIGNIFICANCE.

SIGNIFICANCE OF SOME GEMS.

BIRTHDAY FLOWERS.

ZODIACAL SIGNS OF FLOWERS.

WEDDING ANNIVERSARIES.

FLOWERS OF THE MONTH.

OFFICIAL FLOWERS OF THE UNITED STATES.

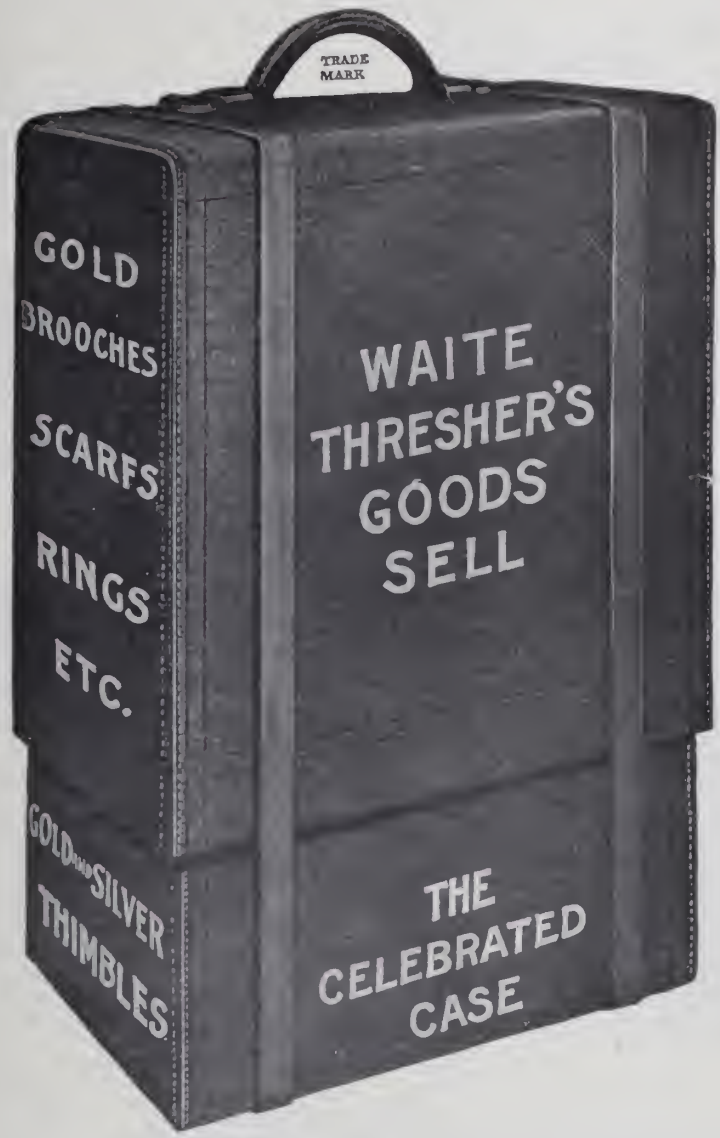
A new book on a new plan. Tabulated, concise, authoritative. A handy manual for every Jeweler.

CLOTH, POSTPAID, $1.00

PUBLISHED BY

The Jewelers' Circular Publishing Co.

11 John Street New York



EW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building



Illustration about One-Third Actual Size

THE NEWEST THING IN HAIR MOUNTS

Note the aristocratic simplicity and graceful lines of these new designs. They appeal strongly to the feminine world. Display an assortment in your window and note the facility with which they sell themselves.

DON'T OVERLOOK OUR VERY ATTRACTIVE LINE OF

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

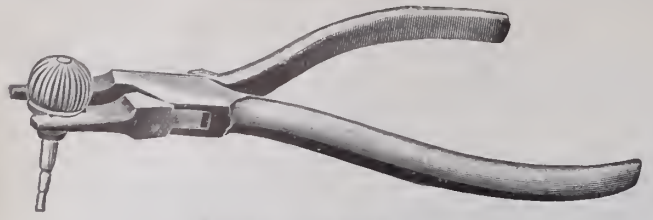
TRADE A.O.T.G. M.F & W.

MARK.
ALWAYS ON THE GO
Look for the Trade Mark

MILLER, FULLER & WHITING CO.

Manufacturing Jewelers
New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

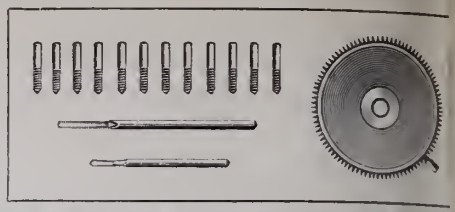
WE SELL TO THE JOBBING TRADE ONLY



CROWN PLIER No. 331

For clamping the collar of crowns on dust-proof cases while removing same from pendant. This is usually found a difficult task but easily done with the help of this plier.

Nickel plated.....each, $ .60



1 Doz. BARREL HOOKS (threaded wit Finished Drill and Tap

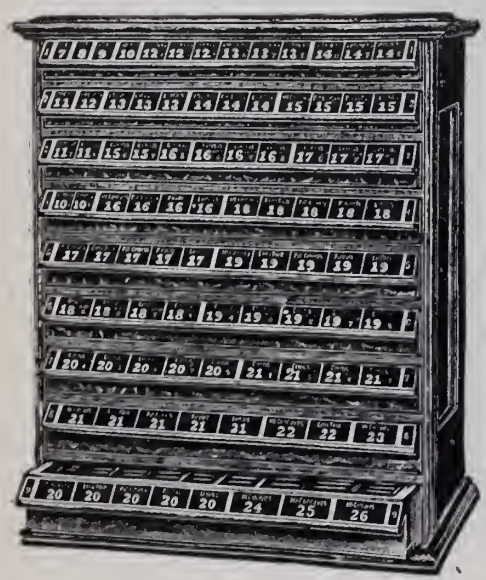
With this outfit a new barrel hook can be put i barrel in a short time, and in a proper manner so will not pull out. Price..... $
Same as above without Taps and Drill, per doz.

JEWELERS' SQUARE SAWS, ROUND BACK



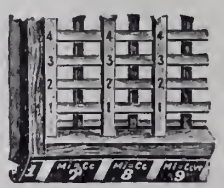
Hardened by a new cess, giving a cer "toughness" not found other brands of saws. M in No. 00000 to No. 6
Price, per gross, $1.

ECHARCO WATCH GLASS CABINET No. 15 (Patented) Price, each, $16.00



This cabinet has many new features not found in any other. Novelty and usefulness are the chief arguments in its favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. Sides are paneled. Partitions of basswood and put together in best manner possible.



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

Bottoms of cabinets are hollow to receive chips, dust, etc.

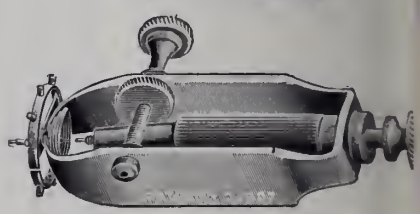
Arrangement for Glasses.—The nine drawers contain 1,547 spaces to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions.—24 inches wide, 29¼ inches high, 12 inches deep; weight, 45 lbs.; with packing case, 75 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

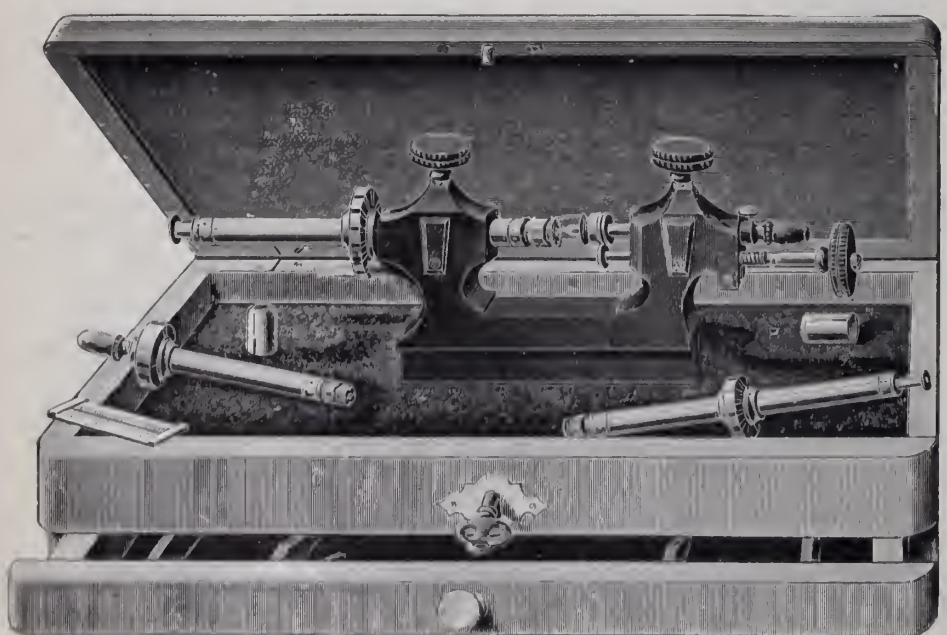


No need of any more distorted hairsprings bent balances.

Every watchmaker knows how troublesome it to remove the collet without either distorting hairspring or bending the balance; with the of this tool the difficulty is overcome. The t is provided with a pair of spring fingers, cur at the ends and ground very thin and sharp. tilting the balance the jaws may be slid under hairspring and by pressing the jaws together will readily loosen the collet and then by turn the central screw, which has a hole in the end receive the staff pivot, you can force the c from the staff, without injury to balance or h spring. The adjustable screw nut is provided avoid wear or injury to the jaws. A glance at illustration will demonstrate the utility of t tool. Finely nickel plated.

Price, each, $1.25

BLACK BRONZE PIVOT LATHE



With 24 Rests, 24 Lanterns, 4 Rests for Long Pivots, with Carrying Collet-Guide Screw and Pivot Gauge. Put up in Mahogany Box with Drawer Suited for Pivot Files and Burnishers.

Price, each, $12.00



A handsome Booklet, 8 inches by inches, fully illustrating Zipperer's tools for watchmakers will be mailed you upon receipt of a postal card, giv your name and address.

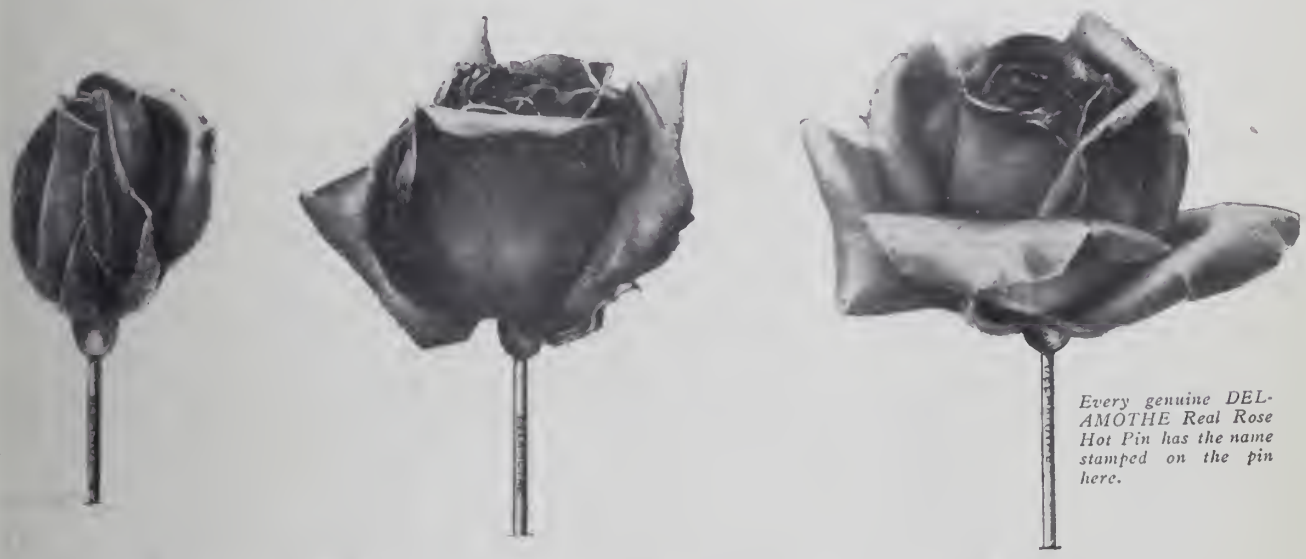
For Sale by all Jobbers in the United States and Can

HAMMEL, RIGLANDER & CO

47-49 Malden Lane NEW YO

Delamothe
METALLIZED

Real Rose Hat Pins



Every genuine DELAMOTHE Real Rose Hot Pin has the name stamped on the pin here.

This will be the largest selling article this Fall and Winter—it is already.

So remarkable are the sales of DELAMOTHE Real Rose Hat Pins that we do not expect dealers to believe same until they have actually tried them out. It does not seem possible that during JULY this product was sold by Retailers at the rate of two to twenty dozen daily—EVERY day. The Retailers' profit is unusually large. Not only are they proved big sellers, but they are a great attraction for the stores that sell them. The largest Advertising Campaign in years is behind this product. Every possible Advertising and Selling Help will be furnished Dealers gratis. This product will be sold to the best Dealers only, and retail prices will be strictly maintained.



DELAMOTHE Real Rose Hat Pins are made out of live roses, changed by a secret process into metal, then finished in attractive colorings and mounted on Hat Pins. This SECRET process is a recent discovery of Prof. L. G. Delamothe, a noted French Electro-Chemist, and is owned solely by the Delamothe Natural Art Decorating Co., Spokane, Washington, for which this Company is the Sole Distributor. It is the ONLY process by which an OPEN Rose can be perfectly metallized. This product is made in the finest manner possible, and its high quality will be maintained. The Roses used are grown in Oregon and Washington, famous the world over for their beauty and superiority—made where these Roses grow. No two Real Rose Hat Pins are alike. Finished in five colors to conform to the prevailing fashions in millinery. Six sizes, from the smallest rosebud to the full blown flower.

Not sold through Jobbers.

Do not buy inferior imitations. Sold direct only.

Write for Illustrated Price List

Or have Two Dozen Trial Assortment sent on 30 days approval.

DELAMOTHE DISTRIBUTING CO., SOLE DISTRIBUTORS **Spokane, Wash., U. S. A.**



THE "FANEUIL" PATTERN

is the latest in silver-plated flatware, and all indications are that it will prove extremely popular. The design is characterized by simplicity and grace—qualities constantly growing in favor with the buying public. Like all

"1847 ROGERS BROS."

"Silver Plate that Wears," the "FANEUIL" is the product of over sixty years' experience.

The staple pieces and those of the fancy pieces most in demand are now ready for delivery, and the rest of the line will be ready in a short time.

MERIDEN BRITANNIA CO.
(International Silver Co., Successor)
General Office . MERIDEN, CONN.

CHICAGO NEW YORK SAN FRANCISCO



Exceptionally Good Values
Sterling Silver

DRESSER CLOCKS

Movements Guaranteed

Net Prices:

	Plain	Eng. or Etched		Plain	Eng. or Etched
No. 81	$3.00	$3.75	No. 659	$4.00	$5.00
No. 965	4.25	4.75	No. 921	3.75	4.50
No. 659a	4.00	—	No. 91	3.50	4.25
No. 779	5.00	6.50	No. 972	5.50	6.50
No. 89	3.25	4.00	No. 923	3.75	4.50

Illustrations ¾ Actual Size

Specialists in Silver Deposit Ware, Sterling Silver Photo Frames and Sterling Novelties

I. N. DEITSCH, Inc.

15 E. 17th STREET, NEW YORK

THE VALUE OF A NAME

If there are any goods made that are better than ours we don't know it. FOR THIRTY-FIVE YEARS OUR NAME HAS STOOD FOR THE BEST. Our Fall Catalogue, a book of 315 pages of over 6000 good sellers, is now ready. ∴ Besides Sterling Silver Toilet and Manicure Goods, Pierce Goods, Candle Sticks and Novelties, we carry a large line of Fine Gold Filled Jewelry, including many unique designs in Lockets and Charms, Necklaces and Pendants, Bracelets, Scarf, Hat and Brooch Pins, as well as Link Buttons and Studs. ∴ REMEMBER WE GUARANTEE OUR GOODS. ∴ OUR NAME IS AN INSURANCE AGAINST UNSATISFACTORY WARE.



Silver Illustrations, One-half Size

3565 Bonnet Mirror
3566 Fancy Shape Mirror
3567 Round Mirror
3571 Extra Large Hair Brush
3572 Large Hair Brush
3573 Large Military Brush
3574 7-inch Cloth Brush
3575 6-inch Cloth Brush
3576 5-inch Cloth Brush
3577 6-inch Velvet Brush
3578 5-inch Velvet Brush
3581 Large Bonnet Brush
3582 Small Bonnet Brush
3592 Ladies' Comb, all Coarse Teeth
3593 Ladies' Comb, Coarse and Fine Teeth
3594 Gentleman's Comb
3597 5½-inch Puff Box. Shallow Cut Glass
3600 4-inch Puff Box. Shallow Cut Glass
3602 Vasalene
3603 Ointment
3604 Nail Paste
3609 Toilet Water Bottle
3611 Cologne
3616 2-inch Ink (separate) Well
3617 1½-inch Ink (separate) Well
3618 1¼-inch Ink (no hinge) Well
3630 Letter Opener Shield
3648 Heavy Nail Scissors
3649 Manicure Scissors
3649-2 Manicure Scissors, long shank
3650 Embroidery Scissors
3653 5½-inch Buffer
3654 Large Buffer
3655 Small Buffer
3656 Knife File, Large
3669 Knife File, Medium



Pin
3956 Amethyst, Rose
3957 Amethyst, Green
3958 Topaz, Rose
3959 Topaz, Green



Bracelet, Old English
Set as ordered. Engraved Border
989 6¾ in. 990 7¼ in. 991 7¾ in.
Jewelry Full Size



Pin
3931 Amethyst or Topaz Rose

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 RICHMOND ST., PROVIDENCE R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Bldg. CANADA: Kingston, Ontario

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, AUGUST 26, 1908. No. 4.

Massive Silver Service Presented by State of New Hampshire to the Battleship "New Hampshire."

THE beautiful silver service presented to the United States battleship *New Hampshire*, Saturday, Aug. 8, by the State of New Hampshire at Portsmouth, is a fine specimen of art as well as an exquisite piece of workmanship. It is massive and the design, which is carefully and artistically worked out, embodies in emblematical form the history of the old Granite State.

The service consists of 71 pieces. The massive punch bowl, holding 36 pints, with ladle, rests on a New Hampshire granite plateau, emblematical of the Granite State, and has candelabra on each side supporting three lights each (see front cover); 24 drinking cups surround the bowl. In front of the bowl appears the seal of New Hampshire, surrounded by a group of laurel festoons in keeping with the seal and below it a shell ornament symbolical of the sea. On the two panels on either side of the State seal appear etchings of the State House at Concord and old Dartmouth Hall at Hanover, the latter illustrative of the arts and sciences. On the two panels flanking the seal of the navy are etchings of the Tip Top House on Mount Washington, showing the railway and also the Old Man of the Mountain. Two large eagles, with outspread wings, rest on the base of the punch bowl.

Below on the plateau is the inscription: "Presented by the State of New Hampshire, August, 1908. Charles M. Floyd, Governor." An idea of the size of the plateau can be had from the fact that it measures over 40 inches between extreme points. It is made of highly polished New Hampshire granite with heavy silver mountings.

There is a large loving cup, a centerpiece consisting of a combination fruit bowl and flower vase, a large salad bowl, four large compotes, 12 finger bowls and plates, six candlesticks and six bon-bon dishes.



CENTERPIECE FORMED OF COMBINED FRUIT BOWL AND FLOWER VASE.

On the salad bowl are etched four panels. The first panel represents the caraval in which Capt. John Smith made his first landing at Star Island off Portsmouth, N. H.; John Paul Jones' *Ranger*, which was fitted out at Portsmouth; the *Kearsage* of war fame, and a reproduction of the battleship *New Hampshire* as she appears to-day, the etchings being intended to show the evolution in naval construction.

On each piece appears the State seal on one side and the seal of the navy on the reverse. The name "New Hampshire" also appears on each piece.

The set throughout is of massive character, as will be shown by the fact that over 1,900 ounces of silver were used in its construction. In designing this set careful attention was directed to make it suggestive of the various places and products which have made New Hampshire known throughout the country, and it is without doubt one of the most massive, beautiful and artistic silver services that has as yet been given by any of the States to warships named in their honor.

The service was sold to the State by the John B. Varick Co., Manchester, N. H., and made by the Wm. B. Durgin Co., silversmiths, Concord, N. H. The silversmiths were occupied constantly on this work for nearly six months. The John B. Varick Co. also supplied the engraved invitations sent out to the guests who were asked to the presentation services.

The vessels of the United States Navy whose presentation services have been illustrated and described in THE CIRCULAR-WEEKLY, and the dates of the issues in which these illustrations and descriptions appeared from time to time, are as follows:

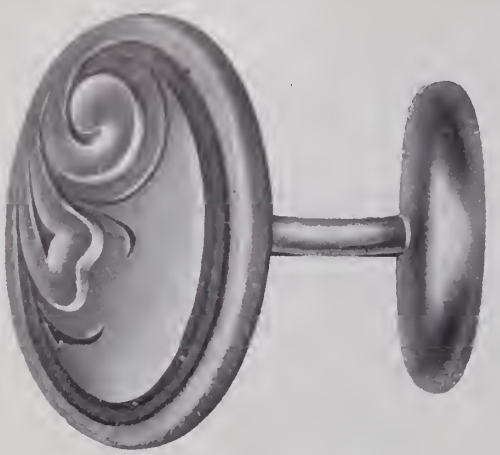
VESSELS.	ISSUE.
Maine	June 3, 1891
Nashville	May 13, 1896
Iowa	July 22, 1896
Detroit	July 2, 1892
Montgomery	Feb. 15, 1893
Cincinnati	Sept. 26, 1894; April 24, 1895
Minneapolis	May 1, 1895
Brooklyn	Feb. 12, 1896
Wilmington	Dec. 1, 1897
New Orleans	June 7, 1899
Kentucky	June 28, 1899
Olympia	July 26, 1899



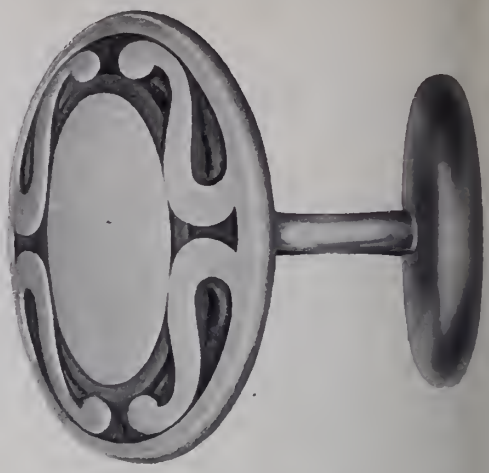
THE SALAD BOWL.

Indiana	Aug. 30, 1899
Marietta	Sept. 13, 1899
Raleigh	Oct. 7, 1896
Oregon	April 28, 1897
Massachusetts	June 9, 1897
Wisconsin	May 16, 1900
Illinois	May 17, 1901
New York	May 22, 1901
Alabama	Nov. 26, 1902
Albany	Feb. 11, 1903

(*Continued on page 57.*)



2389G



2464G

A GREAT LINE OF BUTTONS

We are making probably the greatest lines of 14K. stiff bar buttons that are on the market to-day.

These lines have four distinct points in their favor.

Low priced
Well made
Attractive patterns
Finely finished

We have eight distinct lines of patterns at the following prices:

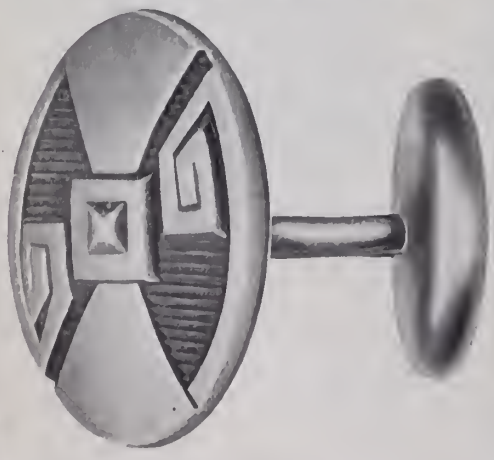
$2.75	$4.25
3.15	5.50
3.50	6.00
3.75	7.00

Our travelers are now showing them, or we would be pleased to send a selection package to progressive retail jewelers in good standing.

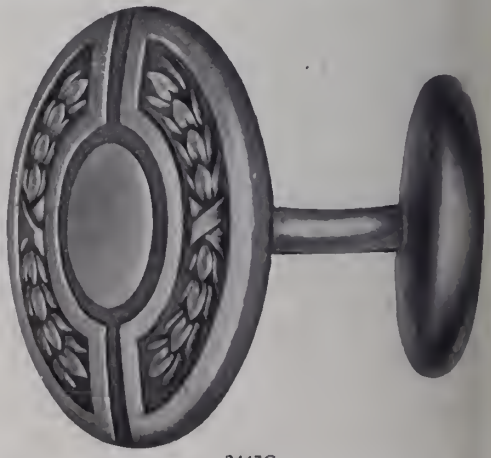
Pacific Coast Representatives:
A. I. Hall & Son, Inc.
Jewelers' Bldg., Post St.,
San Francisco, Cal.

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.



2442G



2447G

Jewelry and Silversmithing at the Franco-British Exhibition.

By W. Augustus Steward, Chief Instructor in Gold and Silversmithing at the Central School of Arts and Crafts, London.

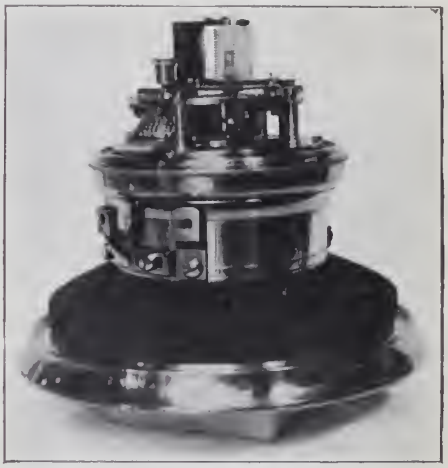
(Continued from issue of Aug. 19.)

ONE of the most interesting horological exhibits is to be seen in the stand of house of Chas. Frodsham, the successor Arnold, which has a remarkable collec- of British-made watches on show. The nomical watch is certainly a unique imen of the horologist's art. It is a y large gold keyless watch, with dials the front and back of watch. English r tourbillon escapement, revolving in minute, strikes the hours and quarters a clock, repeats the hours, quarters and utes at will by pushing the winding but- ; shows Greenwich mean time, equation time, sunrise and sunset, moon's rising l setting, phases and age of moon, the s, days of week, days of month, constellations. The small enamel dial is a fixture, with a frame attached, through which the constellation passing under the meridian is shown. The second dial turns once in 24 hours, 50 minutes, 28 seconds, showing high and low water, the hand attached representing the moon to show her opposition to, or conjunction with, the sun. Opposite the moon hand is a point showing the age of moon. The phases of the moon are shown through a small opening in this dial. The third dial turns once in 24 hours, is divided into 29½ equal parts, the lunar days. The sun hand is attached to this. The large enamel astronomical dial turns 1,464 times in 1,460 days, and shows the signs of the Zodiac, constellations, the sun's declination north and south. When the sun hand passes on 0 (declination circle), or on the point of intersection of the Equator and the Ecliptic, it shows the equinoxes, and when the sun passes on 23½°, the solstices. It is valued at £1,000. The other most interesting object at this stand is an original "Arnold" chronometer with his particular form of escape wheel teeth and a fine helical gold spring.

Next door, so to speak, is located the stand of E. Dent & Co., who have arranged a very distinctive building, at the corner of which is an excellent model of the clock tower at the Houses of Parliament, while the time ball synchronized from Greenwich makes an attractive feature at the center. This is the firm which made the great clock known as "Big Ben," and the clock tower is a practical advertisement of the fact. Besides a series of turret clocks, in which the members of this firm are specialists, there are a number of fine grandfather clocks of the latest type, a special type of regulator made for the use of amateur astronomers, their famous "Standard" mean time regulator as used in all the government dockyards and by foreign governments, also electric clocks, and a fine range of high-class watches. But here also an alluring exhibit is to be seen in an old specimen of the horologist's art produced by a long deceased member of the firm, T. Dent. It is a marine chronometer with a glass spring which is still in perfect condition after 50 years' running. A well-assorted range of high-class jewelry in which fine semi-precious stones are well arranged gives added quality to the fine stand.



E. DENT & CO.'S EXHIBIT SHOWING MODEL OF "BIG BEN" AND GREENWICH TIME BALL.



CHRONOMETER MOVEMENT MADE WITH GLASS SPRING 50 YEARS AGO.

Stewart, Dawson & Co., Ltd., have one of the largest shows in the building. It occupies practically one whole side and contains a collection of every kind of high-class fancy goods, as well as silverware and jewelry. Mr. Dawson does not profess to be showing the highest class of goods. He claims to be the producer of jewelry, silverware and the like for all classes, and his great exhibit, which is finely housed, gives a good idea of what may be done by one who endeavors to be the "World's Provider." There are other exhibitors, but they fail to make any impression, good or bad—they simply are beyond thought.

The last, but not least, of the British

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

OPALS

All Sizes and Qualities

exhibits is that of the British Horological Institute. This is certainly an eye-opener to many, particularly those who imagined that the craft was in a very decadent condition. I have been privileged to talk with several famous foreign manufacturers, and with one accord they confess they are surprised. It was generally admitted that makers of high-class watches and chronometers still exist in England; that they are



EXHIBIT OF AUSTRALIAN GEMS.

still maintaining the high order which their predecessors established, and that they have made considerable efforts to keep up with the demands of the 20th century.

It is a Clerkenwell man, Hope-Jones, who demonstrates the latest possibility in electric clocks with his synchronome, and Clerkenwell men like Thomas D. Wright, vice-president of the Watch & Clockmakers Guild, and Usher & Cole, who demonstrate the deep thought and unsurpassable technique which the modern representatives of ancient Clerkenwell watch houses can put into their productions.

J. V. Poole, another Clerkenwell veteran, who holds the appointment to the Prince of Wales, exhibits a good specimen of a Clerkenwell-made chronograph and a marine chronometer, the finishing, escapement and springing of which was entirely his own handwork. The one square foot exhibit of H. Golay, another Clerkenwell man, is entirely composed of complicated movements, valued at over £500.

A very old Clerkenwell clock house, J. J. Elliott & Sons, exhibits in the institutes "collectively" some excellent clocks, the movements and cases of which were entirely produced in Clerkenwell. Camerer, Kuss & Co., an old-established retail firm, also show some good work of the same kind, while close by is the unique exhibit of sundials, etc., by the old Clerkenwell house of Barker & Sons.

Messrs. Mercer, St. Albans, also take part in the collective exhibit, and show some fine marine chronometers and horological work of high order, while G. Beard holds the only exhibit of gongs and tubes, but then he and W. Moore are the only makers in London of these articles, and the latter, the most famous, was fearful, like many more manufacturers, of making his clients think he was bidding for retail custom.

Unfortunately, this fear has also kept all our manufacturing silversmiths and jewelers from exhibiting, and the consequence is that the exhibits are representative only—except in that of the British Horological Institute—of the taste of the shopkeeper. Exception, however, must, of course, be made in the cases of Messrs. Garrard, Messrs. Elkington, and Mappin & Webb, who actually produce for sale in their "front shops."

A small but extremely interesting exhibit is that of Mr. Wood, who makes a specialty of opals. At his stand are shown a necklace of red opal beads valued at £2,000, and a maple leaf weighing 300 carats carved out of a solid piece of Australian opal. But it is in the Australian building where the show of opals is to be seen. There pearly, fiery white, also green, red, yellow and rich black opals are to be seen of all sizes and shades, while in the New South Wales Court of the Australian building our friend, E. Hopkins, exhibits in the most central position, several interesting and unique specimen pearls. The "baby monkey" is a novelty to which photographic reproduction cannot do full justice. Close by, Percy Marks & Co., of Sydney, show a fine collection of opals of rich color and fine quality. In this section also is exhibited the famous "Southern Cross" pearl, a group of nine pearls united so as to form a perfect cross. It is valued at £10,000.



BRONZE AND IVORY FIGURE EXHIBITED BY SUSSE FRÈRES.

The exhibit of Flavelle, Roberts & Sankey in the Queensland section is one of the most attractive. It is in charge of Major Sankey, the managing director, and he is kept busy the livelong day with a continuous train of people inspecting the fine opal goods on show. At this exhibit there is a remarkably unique dragon fly of large proportions, the wings of which are made of matchless pieces of green opal. Finely carved emu eggs well mounted in silver, and artistic bracelets, brooches and pendants set with Queensland gems, including the diamond, help to make a rich setting to the raw material which forms such a



INTERESTING EXHIBIT OF THE BRITISH HOROLOGICAL INSTITUTE.

New Patterns Now Ready

Trade-Mark HW Registered

Our new line for the season of 1908-09 contains many absolutely new designs of unusual beauty and timeliness. We offer many unique pieces in diamonds, and combinations of diamonds and precious and semi-precious stones; all in the best of taste and all finished specimens of the best art work in jewelry, and we also have the staple patterns every Jeweler needs.

Our salesmen can show you these pieces, or we shall be glad to send you an assortment if you will tell us what you are interested in. Write us.

HAYDEN W. WHEELER & CO., Importers

2 Maiden Lane, NEW YORK

AMSTERDAM, 2 Tulp Straat

LONDON, 50 Holborn Viaduct

EDUARD VAN DAM

CUTTER OF

DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St. Knabe Bldg.
TELEPHONE 5879 38TH ST
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS, MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH.

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street

RUDOLPH NOEL PHILIP NOE

RUDOLPH NOEL & CO.

IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM

37-39 Maiden Lane, NEW YORK

ature of the exhibit, consisting of opal atrix of every class, agate, etc. But the nch with skilled lapidaries cutting the pals and finishing them for the mounters an attraction which is much appreciated the public.

(Continued in issue of Sept. 9.)

ewelers' Protective Association Holds Annual Meeting at Providence, R. I.

PROVIDENCE, Aug. 21.—The annual meeting of the Jewelers' Protective Association was held at the rooms of the New England Manufacturing Jewelers and Silversmiths' Association this noon, at which there was a very large attendance. Several applications for membership were received and referred to the executive committee. The reports of the secretary and treasurer were read and showed that the financial condition of the association was very encouraging. The work that has been acomplished during the past year was reviewed by the secretary in his report and the information was received with much general satisfaction by the members.

The Jewelers' Protective Association has been established but about three years, but during that time much has been done toward protecting the manufacturers who are members against the depredations of the employes, and also against "fences," who have for years made a business of not only receiving stolen gold, silver and other valuable metals, but instigating the pilferings. Already several convictions have been secured through the legal representatives of the association and the reports from the members indicate that these convictions and the activity of the association have had a beneficial effect upon deterring employes from such stealings.

The members of the Board of Directors will hold a meeting in a short time at which the officers for the ensuing year will be elected.



THE CENTAUR EWERS, SILVER IN THE GARRARD EXHIBIT.

Thieves recently made an unsuccessful attempt to break into the store of E. H. Beardshear & Co., Sweetwater, Tenn.

Assets and Liabilities of Anzelewitz Bros., New York, as Shown by Their Bankruptcy Schedules.

The schedules of Aaron A. Anzelewitz & Moses Anzelewitz, composing the firm of Anzelewitz Bros., 128 Canal St., against whom an involuntary petition in bankruptcy was recently entered by creditors, were filed in the United States District Court, Friday, by Martin H. Latner, attorney for the bankrupts.

They show liabilities of $16,855.38, and assets of $9,969.83. Of liabilities the unsecured claims total $16,495, wages due $140, and contingent liabilities $220. The assets consist of cash, $17; promissory notes, $5,000; machinery, etc., $700, and debts due, $4,252.83.



SILVER TROPHY IN GARRARD EXHIBIT.

Among the unsecured creditors for more than $100 are: Freudenheim Bros. & Levy, $2,217; H. J. Dietz, $3,241; Meyrowitz Bros., $1,549; A. Roseman, $1,412; S. Brand and B. Abrahams, $142; D. Kalman, $124; Kleinberg & Probstein, $240; I. Hochberger, $750; I. Ollendorf Co., $303; Atlas & Fisher, $267; L. Bielenson, $304; L. Stern & Co., $161; Alois Kohn & Co., $1,027; Perelman & Sorin, $104; D. Teicher, $755; Malliet & Maxwell, $411; Le Roy & Reiss Co., $162; A. Suderov, $242; Regina Co., $325; Fried & Pikes, $294; R. Schwartz, $151; M. Appel, $520; J. Jacobson, $575; Columbia Bank, $308; A. Anzelewitz & Co., $303; J. Jacobson, $800; M. H. Latner, $500.

Massive Silver Service Presented by State of New Hampshire to the Battleship "New Hampshire."

(Continued from page 51.)

Denver	March 18, 1903
Pennsylvania	June 24, 1903
South Dakota	April 20, 1904
Tacoma	June 29, 1904
Ohio	Aug. 2, 1905
Nebraska	Aug. 30, 1905
Missouri	Sept. 6, 1905
Kansas	Sept. 13, 1905; June 26, 1907
New Jersey	Oct. 18, 1905
Milwaukee	Oct. 25, 1905



LOVING CUP OF THE NEW HAMPSHIRE'S SILVER SERVICE.

Maryland	Nov. 8, 1905
Charleston	Feb. 14, 1906
Connecticut	March 14, 1906; Nov. 21, 1906
Tennessee	Nov. 7, 1906
Virginia	Nov. 14, 1906
Louisiana	Dec. 19, 1906
Vermont	Jan. 2, 1907
Chattanooga	Feb. 13, 1907
Washington	Feb. 27, 1907
Georgia	June 12, 1907; June 19, 1907
Rhode Island	Sept. 4, 1907
Paducah (punch set)	Feb. 12, 1908
Montana	March 25, 1908
California	May 27, 1908; June 24, 1908
Colorado	June 24, 1908
North Carolina	July 29, 1908
New Hampshire	Aug. 29, 1908

N. A. Clausen, Duluth, Minn., has returned from the west and is re-engaging in business in Duluth, starting a new store.

Modern Cameos

The first samples of the MODERN CUT CAMEOS were brought over by us about two years ago.

Confident of the ultimate success of the stone we never tired in our efforts to acquaint the trade with its merits. Its immense popularity now attests to our correct foresight.

The same effort has been exerted on the other side in improving the quality as well as securing an adequate supply. We have succeeded also in this respect, and our Cameos are unexcelled in the matter of superior engraving, and precision of size and finish—and at right prices.

ONYX CAMEOS in MODERN and CLASSIC DESIGNS on hand in all sizes and colors for immediate delivery.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

THE BEST ON THE MARKET

WRITE FOR A SAMPLE

MATRIX TURQUOISE



CALL AND SEE US

SEND FOR CATALOG

THE ARIZONA TURQUOISE MINES CO. (Inc.) Phone: 5728 Cortland 171 Broadway, New York, N.Y.

ARTHUR REICHMAN
DEALER IN
AMERICAN BAROQUE PEARLS
65 Nassau St. New York

GARREAUD & GRISEL
45 John St., New York
LAPIDARIES. PRECIOUS STONES
GEMS in Unique Cutting

hief Throws Red Pepper in Eyes of New York Jeweler's Wife in an Attempt to Steal a Diamond Ring.

Early in the afternoon of Thursday, Aug. , a young man, 20 years old, entered the welry store of Nathan Schwartz, 1422 hird Ave., New York, and asked Mrs. chwartz, who was alone in the store at e time, to show him some diamond rings. rs. Schwartz, who says he "didn't look uch decent," showed him only one ring a time.

After he had quibbled for 15 minutes, tryg to induce her to reduce the price of $145 gem to $140, he asked to see a cerin ring that he had noticed in the winow. Mrs. Schwartz stepped to the winow, leaving the $145 ring on the counter. hen she returned, the man quickly, and thout warning, dashed a handful of red pper into her face, then with the ring ran t the door.

Mrs. Schwartz, though blinded, followed m into the street, crying "Thief, thief!" wo detectives, who heard her cries, gave ase and captured the fugitive. They verpowered him with difficulty and rought him back into the jewelry store, here he threw the missing ring behind e counter. Here it was picked up still atched to its card. In the pocket of the ief was found a bag of red pepper.

The prisoner said he was William Armtrong, 20 years old, an embroidery worker, ving at Plainfield, N. J. He was sent to olice Headquarters. The case is now beore the Grand Jury.

ewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Aug. 19.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York or the week just ended:

Antwerp: 2 cases watches, $100.
Bahia: 9 cases clocks and watches, $163.
Bombay: 7 cases watches, $1,346.
Bremen: 5 cases plated ware, $375; 1 case scopes nd views, $185; 3 cases watches, $3,043.
Buenos Ayres: 23 cases clocks, $367; 11 cases lated ware, $1,020; 1 case optical goods, $140.
Calcutta: 1 case clocks, $180.
Cape Town: 33 cases clocks, $678.
Christiania: 10 cases clocks, $345.
Colon: 1 case scopes and views, $143; 16 cases watches, $107; 2 cases clocks, $375.
Corekary: 2 cases watches, $102.
Guayaquil: 2 cases jewelry, $129.
Hamburg: 2 cases optical goods, $187.
Hong Kong: 59 cases clocks, $950.
Havana: 1 case optical goods, $136.
Havre: 2 cases plated ware, $145; 2 cases jewelry, $288.
Iquique: 1 case clocks, $100.
Liverpool: 2 cases jewelry, $705; 1 case silverware, $452; 1 case jewelry, $614; 350 cases precious stones, $750; 42 cases clocks, $881.
London: 58 cases clocks, $3,678; 3 cases watches, $562; 15 cases optical goods, $5,094; 2 cases plated ware, $297; 1 case optical goods, $127; 19 cases clocks, $469.
Melbourne: 17 cases plated ware, $752; 2 cases optical goods, $690; 76 cases clocks, $1,315; 4 cases scopes and views, $332; 7 cases plated ware, $525, 5 cases clocks, $763.
Para: 14 cases imitation jewelry, $1,263; 12 cases clocks, $336; 1 case watches, $101.
Rangoon: 4 cases watches, $285.
Rio de Janeiro: 2 cases plated ware, $240; 208 cases clocks, $3,193; 1 case jewelers' supplies, $2,083.
Puerto Cabello: 2 cases scopes and views, $720.
Shanghai: 20 cases clocks, $310.
Smyrna: 11 cases clocks, $101.
Southampton: 26 cases clocks, $930; 4 cases watches, $549; 3 cases scopes and views, $599; 13 cases watches, $1,496.
Tampico: 1 case silverware, $148.
Valparaiso: 12 cases plated ware, $2,017; 2 cases watches, $840.
Yokohama: 1 case scopes and views, $175; 68 cases clocks, $1,986.

Career of the Late Emile Moeschler.

Emile Moeschler, whose suicide was noted briefly last week, was a native of Switzerland, and received a thorough education in the schools of that country. At an early age he joined the army as a recruit and was soon advanced to the rank of lieutenant. In his student days he gained some prominence as a duelist, having been victorious in six strenuous encounters with the sword, the record of which he bore upon his body through life.

Though a son of wealthy parents, young Moeschler scorned to live save by his own efforts, and when not on duty as a soldier he studied the watchmaking trade and also completed a course in mechanical engineering. Coming to America at the age of 24, he engaged in the retail jewelry business in New York City. While here he was made first lieutenant of the 13th Battery of Switzerland Artillery, but never returned to his native country.

Mr. Moeschler first started in business as a member of the firm of Moeschler & Tschantree, in January, 1885, at 347 Eighth Ave. This partnership dissolved the following year, and he continued alone up to 1901, when he moved to 445 Eighth Ave., and in 1904 to the present location of the business, 577 Eighth Ave.

The cause of his suicide was despondency from ill-health due to cancer of the stomach which physicians had pronounced incurable. The cancer had closed the orifice by which food entered the stomach, so that the patient could no longer eat. When the doctors recommended an operation so that food might be passed in through the walls of the stomach Mr. Moeschler objected, and it is presumed decided at once to end his life. Telling his wife that he was going for a car ride, he went out and bought a revolver, and at bedtime, in her presence, shot himself in the mouth. Two bottles of poison were afterward found hidden in his bed.

Mr. Moeschler's widow will continue the business.

Fred Wehler, who for the past year has been with James J. Bill, Madelia, Minn., will leave about Sept. 1, for his old home at Algona, Ia., where he has purchased the store of F. W. Dingley & Co.

Mrs. A. P. Williams, Rome, N. Y., who for some time has been missing pieces of jewelry, and who was at a loss to account for their mysterious disappearance, was surprised one day recently to discover that the purloiners of the valuable stock were no other than ordinary store rats, which carried the articles to the cellar under the store, where a heterogeneous collection of jewelry, including lockets, charms, chains, spectacles, rings, etc., was found. The rat robbers were unconsciously instrumental in giving the jewelry establishment a great deal of newspaper publicity.

Providence Jeweler Convicted of Receiving Stolen Goods—Novel Point Involved in His Appeal.

PROVIDENCE, Aug. 19.—Overruling the contention raised by the counsel for John Nelson that a man could not be prosecuted for receiving property stolen in another State, Judge Christopher M. Lee, in the Sixth District Court, sentenced Nelson to three months' imprisonment in the Providence County Jail. Nelson took an appeal and furnished bonds in the sum of $500. During the progress of the trial, James A. Pirce declared to the court that the members of the Jewelers' Protective Association desired a substantial sentence for Nelson, if he were adjudged guilty.

The prosecution of Nelson was the result of transactions between himself and William J. Wallace, of Attleboro, who, it was testified, brought property belonging to the Fontneau & Cook Co., of Attleboro, which he admitted he had stolen, to Nelson, in this city. The stuff was valued at about $16.

In imposing sentence, Judge Lee went into the question of the relative guilt of the thief and of the receiver in this sentence, and declared that in a case where a receiver had apparently fostered a disposition on the part of another to steal he considered him worse than the thief himself. In ruling upon the point as to whether a respondent could be prosecuted for receiving stolen property in one State when the theft was committed in another, Judge Lee said: "Unless it is absolutely clear that a man cannot be held for receiving stolen property which has been stolen in another State, I shall be obliged to decide the question in favor of the State in this instance, because the State has no right of appeal."

It became evident from the arguments of the attorneys on both sides that the point had not been definitely settled as between States.

Mr. Pirce, representing the Fontneau & Cook Co., which lost the property and also the Jewelers' Protective Association, said that association regarded the respondent as a "menace to themselves and to the community." The association believed, Mr. Pirce said, that the respondent had defrauded them out of thousands of dollars. The clerk of the Attleboro court had told him personally, he added, that, when persons had been convicted of stealing gold or silver scraps and other precious metals in that town, they had informed the court that they had taken the stuff to Nelson, of Providence, to dispose of it. Mr. Pirce referred to two cases in which he said that Nelson had been convicted, but had escaped through a technicality.

Judge Lee then imposed sentence, saying that he felt justified in taking into account the fact that two juries had convicted the man on questions of fact. The amount involved in the present case, he said, was very small, but in a case where others were incited to theft, he considered the receiver worse than the thief.

The Beck Jewelry Co., Beaumont, Tex., has secured the services of A. W. Hyde, who will have charge of the concern's optical department. Mr. Hyde was formerly in the optical business in New York.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS: MILBAGG
BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK
TELEPHONE NUMBERS: 917-918 BRYANT
RUBIES AND SAPPHIRES

F. A. JEANNE
5 Square de l'Opera PARIS, FRANCE
Cable Address
"GEMFINDER"
Western Union Code
NOW IN NEW YORK
Headquarters, Maiden Lane Safe Deposit Co., 170 Broadway, until September 5th.

STERN BROS. & CO.,
CUTTERS OF
DIAMONDS,
CUTTING WORKS:
138-142 West 14th St., N. Y.
CHICAGO, 103 State Street.
LONDON, 29 Ely Place
68 Nassau St., NEW YORK

THE BEST
Article to have in your stock is th which will sell the quickest and at th greatest profit. At this time the mo popular is
TURQUOISE, CHRYSOPRASE AND TOURMALINE MATRIX
They are greatly in demand. We ha them from our own mines in all size shapes and qualities; also goods cut your special order to fit any setting plate.
IN THE WORLI
there is no better seller, and if you ha not seen the Himalaya Matrix you h better send for an assortment at once

HIMALAYA MINING COMPAN
MINERS AND CUTTERS OF
PRECIOUS AN SEMI-PRECIOUS STONES
15-17-19 MAIDEN LANE
NEW YORK
LONDON PARIS OBERSTEIN PROVIDEN

Members of "Rogers Silverware Co." Arrested at Boston Charged With Using Mails to Defraud—Proceedings Taken in Other Cities.

Boston, Mass., Aug. 21.—George M. Rogers and Eugene M. Richmond, doing business in Boston under the name of the Rogers Silverware Co.," were arrested yesterday by a deputy United States marshal on the charge of using the mails in a scheme to defraud. They were taken before Commissioner Hayes in the Federal building and entered a plea of not guilty. Bail was fixed at $2,000 for each.

To-day their counsel sought a reduction of the bail, especially in the case of Richmond, but it was stated by the Government inspector that he had evidence to show that Richmond had invested $1,800 in the company, and was a partner in effect with Rogers. Bail was not reduced, and the men were taken to Charles St. jail in default thereof. Next Tuesday was assigned as the date for a hearing.

The "scheme" to which the Government proposes objection is an old one. It is alleged that the so-called "Rogers Silverware Co" inserted an advertisement in several periodicals, offering a prize of a valuable set of silverware to readers who could solve an easy puzzle which formed a part of the advertisement. On receipt of answer with the solution, word was sent to the correspondent that on receipt of $1.35 to cover expenses of shipping, etc., the prize would be forwarded. It is claimed that the goods shipped were worth about 35 cents.

Evidently they caught a large number of dupes. The size of their mail attracted attention, and information was also furnished from members of the jewelry trade to the effect that the company was doing a questionable business. Yesterday forenoon alone there were nearly 100 registered letters for the concern, which indicated that money was probably enclosed in them.

The Government officials think the men are the same ones who are reported as having operated in this way in several other cities, and are awaiting the outcome of the hearing with a feeling that it will develop a number of interesting facts in this connection. They are said to have been working the scheme here about three weeks.

Rogers claims Boston as his home, and Richmond is from New Jersey.

A New York dispatch states that Rev. John W. Craig, who claims to be an Episcopal clergyman of 3323 Broadway, Manhattan, was examined in Newark yesterday in connection with the case. He is said to be the treasurer of the company.

Providence, Aug. 21.—The two men, giving the names of George M. Rogers and Eugene M. Richmond, arrested in Boston yesterday, it is believed, are the same who have operated extensively in New England as "The Rogers' Silverware Co." Last summer "The Rogers' Silverware Co." opened an office in this city on Washington St. The insertion of advertisements in the current publications to the effect that any one solving a series of puzzles would be entitled to a prize of a silver tea set of four pieces, which was represented as being worth about $35, quickly brought a flood of mail to the office, but the action of the post office officials in the matter brought the operations of the company here to a summary end soon after. The suspicions of the Providence postal officials were aroused by the flood of mail which began to arrive at the local office. A young woman assistant to the company tried to cash a money order here and was refused.

A man, giving the name of Rogers, appeared at the post office, it is claimed, with a money order made out to the company and was notified that the authorities would not cash the money order without proper identification. He came back soon afterward with a man to identify him, he said, but was confronted by Inspector Pendleton, and "The Rogers' Silverware Co." ended its existence here in short order. On the day following Inspector Pendleton went to Bridgeport, Conn., and the company ceased its operations there as a consequence.

In New York last June another fraud order was issued against "The Rogers' Silverware Co." and then the firm evidently came back to the New England district.

Newark, N. J., Aug. 21.—The Newark police have also been active in suppressing the work of the silverware concern known as the Rogers Silverware Co., and with the police, Charles E. Entemann, a post-office inspector, has been working. The concern has been advertising here as elsewhere to give away a beautiful set of silverware as a prize to those who answered a simple picture puzzle, the recipient to send $1.35 to pay for packing, shipping, etc.

When detectives called, Wednesday afternoon, at the office of the concern, they found a man who claimed he was the Rev. John W. Craig, and said that he was local manager. Mr. Craig came to police headquarters and had an interview with the inspector, and as a result of the outcome of the talk, Mr. Craig wrote an order on the Newark postmaster, authorizing him to class all the mail of the Rogers Silverware Co. as "unclaimed," and to return the same to the writers.

Mr. Craig explained that he had bought an interest in the concern for $25, and that he had paid $5 in cash, but that after the police had explained the nature of the charges against the concern, he said he would do anything they considered right in the matter and the order to the postmaster followed.

The police think that the Rev. Mr. Craig was sincere, and, if anything, a victim of the others. It is believed that a number of honorable people were induced to invest in the concern without knowing the character of the scheme or its status under the law, and from what the police have learned interests have been sold in many parts of the country.

Though the scheme is an old one, and has been suppressed by the Post-Office Department for years back, still it comes up time and time again, and the same concern or concerns of a name similar to the Rogers Silver Co. has had fraud orders issued against it in several instances, despite the fact that it fought the order.

As far as Newark is concerned, the company only became known to the post-office about two weeks ago, when a man tried to rent a box for the concern. The investigation which followed disclosed who the parties were, and a watch was kept, and it was found that the concern was distributing a large amount of mail, which was followed by the receipt of a large number of answers directed to the Rogers Company. Before the concern had time to operate, however, the police officers took a hand with the results outlined above.

Sixth Annual Jewelry Exhibition Opened by Powers & Mayer, New York, to Continue Until Sept. 1.

The annual jewelry exhibition of Powers & Mayer, New York, is always a subject of interest to the trade, but the sixth exhibition which is now taking place at the firm's show rooms, 258 and 260 Fifth Ave., has been conceded by many prominent jewelers who have visited it to be not only a most marvelous display of jewels of artistic merit, but far more extensive and beautiful than any display ever made by the firm in the past.

The number of jewelers who have visited and comtemplate visiting the exhibition exceeds far in number those who visited the display of any former years.

It is impossible to properly deal with each individual piece shown on account of the vast number of articles being displayed, no two of which are alike in style and design. The stock, aside from the magnificent costly pieces for which this firm has always been famous, consists also of an extensive line of medium-priced goods such as Powers & Mayer have never made in the past.

Several mahogany cabinets, about three feet in height and over three feet in width, have been arranged in a semi-circular way, all lighted with electricity and lined with white satin, on which are fastened artistically the goods shown, all of which goes to bring out the character of the articles in a striking manner.

The exhibition will be continued until Sept. 1, when the stocks will be divided up and the firm's representatives will visit the different sections of the country.

W. J. Eroe, New Castle, Pa., Goes Into Voluntary Bankruptcy.

New Castle, Pa., Aug. 20.—W. J. Eroe, a leading New Castle jeweler, went into bankruptcy Wednesday. The schedules as received by Referee in Bankruptcy E. M. Underwood, show that the assets are $8,395.01, and the total liabilities $15,751.98. The liabilities include $14,840.44 of unsecured claims, and $357.98 is due clerks.

The failure is due to hard times and the refusal of New York creditors to wait longer. The largest claim is that of the Scribner & Loehr Co., Cleveland, O., for $7,558.

Mr. Eroe, who was formerly for 16 years employed by Geo. W. Pratt & Co., New York, came here in 1895, and with W. P. Hanna formed the firm of Hanna & Eroe. This firm dissolved in 1905, both partners continuing. Mr. Eroe obtained an extension from his creditors in October last, at which time his liabilities were $17,067 and his assets $20,742.

FRANK JEANNE CHAS. L. ROOS

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

JAGERSFONTEIN

and other Gem Diamonds

SAUNDERS, MEURER & CO.

65 Nassau Street NEW YORK

GEORGE H. HODENPYL WALTER N. WALKER

HODENPYL & WALKER

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS

MANUFACTURERS OF FINE DIAMOND JEWELRY

373 FIFTH AVENUE, Corner 35th Street

NEW YORK Telephone, 5093 Madison Square

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York
cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

Do Your Diamonds

Lack Brilliancy? Are they Broken or Chipped?

I am the Doctor

C. H. BENT

EXPERT CUTTER OF DIAMONDS

Established Ten Years 12-16 John Street, NEW YORK



Positively Every Dealer who Sells Them Buys Some of Ou

Brass and Copper Specialties



Practical
Substantial
Attractive

They are the best styles made for retailing at

50c. to $5.00 each

L. W. Levy & Co.

Importers and Makers of Novelties

580 & 582 B'dway

Between Prince and Houston Sts.

NEW YORK

Creditors of F. W. Sackett File Voluntary Petition in Bankruptcy Against Him.

Franklin W. Sackett, wholesale dealer in jewelry and diamonds, at 59 Maiden Lane, New York, is in financial difficulties, and an attempt which was made to carry through a scheme of settlement with his creditors by reorganizing into a corporation, was temporarily blocked, last week, by the filing of a petition in involuntary bankruptcy against Mr. Sackett, in the United States District Court at New York. The attorney who filed the petition was Leonard Bronner, on the claims of three creditors: Swift & Woodhull, for $3,302; Ketcham & McDougall, for $40, and Wm. F. Utter, for $8. It is alleged in the petition that Mr. Sackett is insolvent and had made preferential payments amounting to about $5,000.

When asked to make a statement, Saturday, Mr. Sackett referred a reporter of THE CIRCULAR-WEEKLY to his attorney, Walter T. Kohn, 309 Broadway, who explained that the bankruptcy proceedings were precipitated by the action of certain creditors in New York, who had begun suits in the City Court. These suits had been commenced by the service of a short time summons, after Mr. Sackett had put before the creditors his proposition of composition. As far as the assets and liabilities were concerned, Mr. Kohn said that he had made no inventory and was not in a position to give any exact figures, except that the statement made in the application of the receiver, that the liabilities were $90,000, was greatly exaggerated, and he did not think that they would amount to more than half that sum. What the exact value of the assets was he could not say, but as far as Mr. Sackett's condition is concerned, he said that the creditors would find everything in good shape, and that there were no assignments of accounts or anything of that kind.

The allegation in the bankruptcy proceedings, that Mr. Sackett had made preferred payments to creditors to the amount of $5,000, Mr. Kohn said, had reference only to those payments which Mr. Sackett had made to creditors in the last three months, in the ordinary course of his business. His plan, he said, had made every effort to continue and his position was due to the general condition of business and also to the fact that he could not collect on his accounts. "However," said Mr. Kohn, "I hope to bring about a settlement of affairs in short order, and for that purpose will probably call a meeting of the creditors during the week."

Explaining why he filed the petition in bankruptcy, Leonard Bronner stated that this was done simply to conserve the estate for the creditors as a whole and prevent any individual proceedings in the interest of particular creditors. He stated that no attempt would be made to force an adjudication in bankruptcy, the petition being simply filed to preserve the *status quo*.

In the United States District Court, Friday, Judge Hough appointed Marshall S. Jaeger temporary receiver of Mr. Sackett's estate, fixing his bond at $40,000.

Mr. Sackett commenced business in 1890 under the style of Sackett & Co., his partner being a Mr. Tucker, and in the following year Chas. H. Welsh bought out Tucker's interest and the business was continued as Sackett & Welsh. This firm failed in 1892 and compromised with creditors. It dissolved in January, 1893, since which time Mr. Sackett continued alone. Mr. Sackett is well regarded in the trade. According to statements made last April, he then had liabilities of about $60,000, and assets of about $80,000.

PROVIDENCE, R. I., Aug. 21.—A meeting of the creditors of F. W. Sackett, of New York, was held at the rooms of the Manufacturing Jewelers' Board of Trade this afternoon, at which there were about 20 present. Members of the Board are interested for about $30,000. Everett L. Spencer, of E. L. Spencer Co., was chairman, and Marcus W. Morton, secretary of the Board, was secretary. The meeting voted to accept a compromise requiring the reorganization of the business by a new corporation, which is to include some of the employes of the firm. A committee consisting of E. L. Spencer, David L. Lowe, of the D. F. Briggs Co., and George A. Whiting, of Sturtevant & Whiting.

Importations at the Port of New York.

Weeks Ended Aug. 17, 1907, and Aug. 15, 1908.

	1907.	1908.
China, Glass and Earthen Ware:		
China	$121,462	$109,702
Earthen ware	11,703	18,855
Glass ware	35,055	23,672
Optical glass	433	816
Instruments:		
Musical	14,100	12,172
Optical	26,112	10,507
Philosophical	2,456	5,734
Jewelry, etc.:		
Jewelry	17,702	16,694
Precious stones	863,523	231,805
Watches	47,372	20,104
Metals, etc.:		
Bronzes	4,714	1,558
Cutlery	52,472	23,233
Dutch metal	1,884	.....
Platina	61,191	14,556
Plated ware	.....	.....
Silverware	403	2,180
Miscellaneous:		
Alabaster ornaments	171	56
Amber	506	13,926
Beads	5,094	866
Clocks	10,076	5,902
Fans	8,469	2,886
Fancy goods	14,694	7,944
Ivory	63,734	11,822
Ivory, manufactures of	3,121	255
Marble, manufactures of	34,513	13,244
Statuary	15,872	1,179

Death of Walter S. Trowbridge.

COLORADO SPRINGS, Colo., Aug. 19.—The funeral of the late Walter S. Trowbridge, who died in this city late Monday night, was held from the Elks lodge rooms at 2.30 o'clock this afternoon.

Mr. Trowbridge was 41 years old and had lived in Colorado Springs about seven years. He came here from Winona, Minn., where he conducted an engraving and watchmaking school. Afterward he came to Colorado Springs and engaged in the jewelry business. He managed the Goodspeed jewelry store here for a time, afterward working for the Colorado & Southern railroad. His last venture was in the optical business.

Bids Received by Navy Department to Supply Clocks, Watches, Spyglasses, Etc.

WASHINGTON, D. C., Aug. 20.—Bids have been opened at the Bureau of Supplies and Accounts, Navy Department, for the furnishing of the items and in the amounts named below:

For 100 quartermasters' spyglasses—Bausch & Lomb Optical Co., Rochester, N. Y., $1,800; Eastern Optical Co., Brooklyn, N. Y., $2,030; Iszard-Warren Co., Philadelphia, Pa., $1,410; Keene & Co., Philadelphia, Pa., $1,639.50; Kueffel & Esser Co., Hoboken, N. J., $1,589.50; Sussfeld-Lorsch Co., New York, N. Y., $1,755.

For 150 spyglasses—Bausch & Lomb Optical Co., $1,267.50; Eastern Optical Co., $1,500; Iszard-Warren Co., $1,050; Keene & Co., $1,312.50; Keuffel & Esser Co., $1,237.50; Sussfeld-Lorsch Co., $1,252.50.

For 10 comparing watches—Harris & Shaffer Co., Washington, D. C., $15; Andrew O. Hutterley, Washington, D. C., $15; H. C. Karr, Washington, D. C., $22.50; Robert Ledding, Washington, D. C., $14.48.

For 20 stop watches—Andrew O. Hutterley, $40; H. C. Karr, $39.50; Robert Ledding, $39.75; Manning, Maxwell & Moore, New York, $39.

For 225 clocks—Chelsea Clock Co., $3,177.50; Vermilye & Power, New York, $7,627.50.

For 200 binoculars—Bausch & Lomb Optical Co., $4,720; Iszard-Warren Co., $3,500; Keene & Co., $4,535; Sussfeld-Lorsch Co., $3,930; Voigtlander & Lohn Optical Works, New York, N. Y., $4,550.

For 125 thermometers—Henry J. Greene, Brooklyn, N. Y., $206.25; A. E. Mohler, Brooklyn, $129.38; Philadelphia Thermometer Co., Philadelphia, $112.50; Fred A. Schmidt, Washington, D. C., $112.50; Chas. J. Tagliabue, New York, N. Y., $134.47; Old Dominion Paper Co., Norfolk, Va., $137.25.

For 25 barometers—Henry J. Greene, $9 each; Iszard-Warren Co., $8.50; Kueffel & Esser Co., $7.90; Sussfeld-Lorsch Co., $6.95; Fred A. Schmidt, $7; Chas. J. Tagliabue, $8.50; Old Dominion Paper Co., $8.94.

For 20 reading glasses—Iszard-Warren Co., $6.50; Keuffel & Esser Co., $5.25; Fred A. Schmidt, $5.20.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Aug.	18	23 11-16d.	$.53¼
"	19	23 5-8d.	.53⅛
"	20	23 5-8d.	.53⅛
"	21	23 13-16d.	.53½
"	22	23 7-8d.	.53¾
"	24	23 13-16d.	.53½

W. E. Wells, Vernon, Tex., is continuing the business of his son, who died a few days ago. The father will conduct the business until a buyer is found.

Thieves, Aug. 4, broke into the retail jewelry store of G. W. Smith, Lincoln St., McDonald, Pa., and stole about $150 worth of jewelry, watches, etc. The entrance was gained through a front window, the plate glass of which was broken. All of the loot was taken from the show window.

What is Epidote ?

If you wish to know something about the new American Cabochon stone we will be glad to send you a descriptive leaflet.

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

14 & 16 CHURCH STREET, NEW YORK

London, 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES

CORAL NECK-LACES

All Shades and Sizes

Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

3 Via Amedeo, Terre del Greco Italy

401 Broadway, New York Telephone, 5412 Franklin

19 Rue d'Hauteville, Paris, France

LOUIS FELDENHEIMER

Importer and Cutter of

PRECIOUS STONES AND PEARLS

41 MAIDEN LANE NEW YORK



C. H. Drewry will shortly begin busine at Seattle, Wash.

H. J. Dixon will soon open a jewel store at Big Timber, Mont.

A. W. Bates contemplates engaging the jewelry business at Corona, Cal.

H. W. Whalen has opened a store und the Tillamook Hotel, in Portland, Ore

Will H. Cleaver is about to engage the retail jewelry business in Dubuque,

J. Shapos, watchmaker, has opened a r pairing shop at 145 N. Gay St., Baltimo Md.

Dr. E. N. Newhouse, Spring Gro Minn., has located at Sparta, Wis., as optician.

M. Rosen has commenced on his o account at 723 W. Baltimore St., Ba more, Md.

Garrett Owen, a watchmaker and je eler is preparing to open a store at 32 Shattuck Ave., Berkeley, Cal.

Frank E. Elmer has leased quarters Hudson, N. Y., where, Sept. 15, he w open an optical establishment.

Heisterman & Zechman have opened new store in Miamisburg, O. They ready have a store in Germantown.

Thos. S. Jackson & Co. have started business at 116 Chestnut St., Providen R. I. Thos. S. Jackson was formerly w the Wm. A. Reed Co.

J. C. Dart, formerly a watchmaker w Mawhinney & Ryan Co., Omaha, Neb has gone to Red Oak, Ia., to engage business on his own account.

The Silver State Plate Co. was inco porated in Denver, Colo., recently, with capital of $10,000. The incorporators ar M. F. Webber, George Addenbrooke a Edw. Tighe.

The Sterling Silver Mfg. Co. is a ne concern that has begun the manufacture a line of sterling silver flatware in t new Doran building, 150 Chestnut S Providence, R. I.

The Watch Shop Co., New Philadelph O., was incorporated, a short time ag with a capital of $12,000 by Chas. E. Br ter, Robert K. Recksecki, John F. Jo Luella Brister and Edith S. Joss

E. Platt, lately with W. H. Hopper, C bourg, Ont., and L. Farrow, formerly w N. Babb, Stratford, Ont., have gone in partnership as Platt & Farrow, and ha opened a store in the new town of Rive Man.

The Virginia and Carolina Mining C is the name of a new concern incorporat in Shenandoah, Va., with a capital sto of $40,000, of which $20,000 has been pa in. The concern will mine and sell aqu marine and other gems found on its pro erty. The officers are: President, A Walker; vice-president, A. C. Becker, se retary and treasurer, J. C. Walker.

Nice Capture at Newark, N. J., Men Believed to be Responsible for Many Burglaries of Jewelry Stores.

NEWARK, N. J., Aug. 24.—With the capture Saturday morning, in this city, of George Williams and Richard Vaughn, who were arrested on the charge of attempting to blow open the safe of Joseph Wiss & Sons, dealers in jewelry, cutlery and silverware, 683 Broad St., the police believe that they have run down the men who have been wholly or partly responsible for a long series of daring burglaries and several robberies, among which are those of a number of jewelry concerns. Great credit is due not only to the local police, but to the detectives of the New York department, who have been working on the case and have been following the case for several months. A third man, who it is claimed was operating with Williams and Vaughn, was arrested and gave his name as Martin Tiffany. He got away at first, but was later arrested at his home, where a detective found a safe-blowing outfit.

Among the jewelry robberies which the men are believed to have been connected with are those of the Diamond Pen Point Co., whose safe in its Beekman St., New York, establishment was blown open, and that of the Thomas J. Dunn Co., 101 Chambers St., New York, whose plant was robbed in a similar manner.

Later detectives went to the home of Lizzie Jacobson, who is said to be a confederate of the men, and took therefrom booty which is estimated to be worth $25,000. In addition to a counterfeit outfit, a kit of burglar tools was found.

It seems that the detectives from New York had been following the men for some time, ever since they had come to the conclusion that the robbery of the Diamond Pen Point Co. and that of the T. J. Dunn Co. were performed by the same hands. They were traced to this city and watched, and it was finally learned that an attack was planned on the stores of J. Wiss & Sons and Charles Hartegen.

The New York detectives who had been watching the men make their arrangements for the attack on the Fiss store saw them divide up the bag of tools, and then one of the men stayed outside the store of Wiss & Sons while the others, with tools and explosives, went inside. After waiting until they were sure the men were at work the detectives, with the officers of this city, swooped down upon the intruders, and though the man on the watch gave a warning signal, his confederates inside had no chance to get away. The burglars were caught inside the Wiss premises and the nitroglycerine was found already in the safe door.

Williams and Vaughn were captured immediately, but Tiffany broke away and managed to get a trolley car bound from Newark to Hoboken. The detective chasing, instead of taking a car, took a train for Hoboken and went straight to the man's lodgings on Clinton St., Brooklyn, where he had been seen the night before. When the man reached home he was placed under arrest.

When taken to police headquarters Williams described himself as a drug clerk and Vaughn said he was a salesman. Williams, however, was identified as "Humpty" Williams, who has a long record as a robber and burglar and whose picture is in the Rogues Gallery. He is said to be a graduate chemist and the brains of the band. He recently completed a term in prison for a similar crime. Vaughn and Tiffany are not well known to the police. Lizzie Jacobson, the woman arrested later, was accused of being a suspicious person, though it was later charged that she was implicated in the burglary at the R. H. Ingersoll & Bros'. store, 65 Cortlandt St., New York, last February. The police believe her to be the wife of Williams, and the counterfeiting outfit which was found in her home has caused the United States Secret Service men to take a hand in the case.

Should the evidence not be sufficiently strong to hold the men in Newark, an attempt will be made to have them brought to New York to answer to the crimes which the police accuse them of committing here.

NEWARK, N. J., Aug. 25.—After being questioned almost continuously for two days and two nights, "Humpty" Williams, leader of the band of burglars and counterfeiters arrested in Newark early on Saturday morning, have made a confession to Sergeants Ryan and Harris, of Newark. He admitted he had directed robberies in Newark, and had robbed safes in five offices where much valuable jewelry and nearly $1,000 in cash were obtained. He gave the name of Albert Rosenthal, a jeweler, of 49 New Chambers street, as the man to whom he had disposed of most of the stolen property. Rosenthal was arrested and is held for further examination on the charge of receiving the stolen property.

Williams informed the police that some of the jewelry had been hidden under the floor in the parlor of his mother's home, at 686 Lexington Ave., Brooklyn, while more, he said, would be found in the house at 28 4th St., Brooklyn. He continues to disclaim all knowledge of the burglaries in New York City.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Aug. 22, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$351,028.90
Gold bars paid depositors	42,324.75
Total	$393,353.65

Of this the gold bars exchanged for gold coin are reported as follows:

Aug. 17	$66,660.11
" 18	25,548.98
" 19	124,110.44
" 20	82,669.78
" 21	52,039.59
" 22	.....
Total	$351,028.90

Creditors Close Store of Faison Jewelry Co., Florence, Ala., Under an Attachment.

FLORENCE, Ala., Aug. 19.—The stock of the Faison Jewelry Co. was, yesterday morning, attached by F. M. Perry and Rogers Bros., and the place of business closed up by the sheriff. The concern is a new one, and the attachment was filed by owners of the building in which it is located for rent arrears.

The company was run by Paul Faison, who has had a checkered career in the jewelry business in North Carolina and Alabama. He was also a partner in a firm at Union Springs, Colo. Since he came to this town from Troy, Ala., he has been in business as the Faison Jewelry Co.

News Gleanings.

C. Hopkins recently purchased the store of William De Bolt, Breckenridge, Mich.

L. Kronenberg has succeeded to the business of Kronenberg & Sons, Selma, Ala.

B. L. Seybold has sold his jewelry business in McLouth, Kans., to C. O. Sullivan.

David Bergeda, of A. Bergeda & Bro., Nashville, Tenn., returned to that city recently after a two weeks' trip to the eastern markets.

At the annual meeting of the Colorado State Optical Society, held in July, J. C. Bloom, of Denver, was elected president and F. M. Agnew secretary.

E. L. Price is now settled in business in a neatly furnished store in Nebo, Ill. The establishment has been equipped with new fixtures and a well-assorted stock.

The J. F. Dailey Jewelry Co., St. Louis, Mo., was the complainant recently against James Divens, 25 years old, who was accused of pawning samples belonging to the jewelry concern.

The John Holland Gold Pen Co., Cincinnati O., is busy mailing to the trade a handsome new poster which illustrates just how to use a Holland fountain pen. The design is unique as well as attractive, and the poster finds great favor with all the company's patrons.

A full page in a recent issue of the Superior (Wis.) *Telegram* was devoted to a description of the three jewelry establishments owned by C. A. Swanson & Co., N. Peterson and H. Jorgenson, respectively, in that city. The descriptions were accompanied by half-tone illustrations of the several stores.

The auction sale of the stock of E. Albertson, in bankruptcy, Mechanicsville, N. Y., which was conducted by James L. Hand, Jr., jewelers' auctioneer, 14 Maiden Lane, New York, was completed last week. Mr. Hand will commence this week a sale to reduce the stock of Kinnear & D'Esterre, of Kingston, Ont.

The sphygmometer, the new precision watch especially adapted for the use of physicians, giving rapidly and without calculation the number of beats of the pulse in a minute, and which was described and illustrated in THE CIRCULAR-WEEKLY of April 8, has been patented in this country. Henry Freund & Bro., 71-73 Nassau St., New York, are the sole distributers for the United States.

Two women, Rose Loveri and May Mone, both Italians, and believed to be professional shoplifters, were caught stealing rings in O'Donnell & Boucher's jewelry store, recently, in Utica, N. Y. Later developments showed that they had stolen rings and other jewelry from Burtiss & O'Connor's jewelry store, in that city. The police believe they have been operating in other cities. Both were sent to jail for four months. Their record will be looked up.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

DAVID BONNIST

Telephone 5789 Cortland
COCKROFT BUILDING, 71 NASSAU STREET
Corner John Street, - - - NEW YORK

DIAMOND CUTTING AND POLISHING

(15 Years with Messrs. S. L. Van Wezel)

I have opened a new cutting factory at the above address, and make a Specialty of EXTRA FINE WORK in RE-CUTTING, MATCHING and REPAIRING

Special Arrangements for Out-of-Town Trade — Write for Information

S. F. Myers Co

WHOLESALE JEWELERS
47-49 Maiden Lane
New York

The world's great prizes in the future will go to business men. We're out for the highest prize, and some gold medals.

For the trade only—our new, big catalogue, with 100,000 items, sent free.

R., L. & M. FRIEDLANDER

IMPORTERS OF

DIAMONDS

30 MAIDEN LANE, - - - NEW YORK CITY

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK — ACCOUNTS SOLICITED



E. J. FORD, Jewelry Auctioneer

I have had 25 years' experience selling exclusively for the Jewelry trade. I can refer to any Wholesale Jeweler of Pittsburgh, Pa., Dunkirk, N. Y., and several of Buffalo, N. Y., also more than 200 Jewelers for whom I have made successful and profitable sales.

If you want up-to-date service write to me, and if you engage me to conduct your sale you will get a square deal. All correspondence strictly confidential and promptly attended to.

I SELL YOUR GOODS ONLY

OFFICES

BUFFALO, N. Y.: 300 Riley Street
PITTSBURGH, PA.: 3 Smithfield Street

Providence.

Frank E. Farnham, of this city, has been anted a patent for a collar supporter.

Hamilton & Hamilton, Jr., 7 Eddy St., nt bench hands and experienced bracelet kers.

An additional story is being erected to brick refinery of Conley & Straight, 236 dy St.

The Standard Machinery Co., of 7 Bev- St., is having a good run on automatic op presses.

Frederick A. Haskell, 206 Weybosset St., making a big specialty of heavy brass nograms for automobiles.

E. Merle Bixby, with the Shepard Co., the first of the week for a vacation trip Nova Scotia and St. John.

John Silverman, of Silverman Bros., is ing out the cigars upon the advent of a w girl baby in his household.

Edward B. Hough, manager of the ightman & Hough Co., returned Thurs- y from a short trip to Europe.

Mr. and Mrs. Ralph S. Hamilton and ster Robert Hamilton have been motor- through the White Mountains.

Archibald Silverman, of Silverman Bros., lt, last week, for an extended trip among firm's trade in the west.

Henry A. Kirby is building a handsome wer boat at Apponaug and expects to ve it ready for launching in a few weeks.

Sidney J. Straker, formerly of the firm of tchell & Straker, with his wife, is at estport, Mass., for the month of August.

Charles E. Monroe, optician, of Spring- d, Mass., was in this city the first of the ek, calling upon the trade and customers.

Among the Providence people at Gray's n, Jackson, N. H., are Mr. and Mrs. erett L. Rogers, of Parks Bros. & gers.

A. J. Kelsey, formerly with the C. D. ons Co., of Attleboro, has accepted the sition of New York representative for y Bros., of this city.

R. T. Kleckner, western representative of Theodore W. Foster & Bro. Co., of this y, started from Chicago, the past week, his trip to the Pacific coast.

William T. Lewis, Jr., with B. A. Ballou Co., has returned from a trip to New ndon, N. H., where his family is to re- in until the close of Summer.

Mr. and Mrs. William P. Otis, Mr. and rs. Theodore W. Foster and Mr. and rs. Maurice Ettlinger were registered at eene's Inn, Narragansett Pier, last week.

Henry G. Thresher, secretary and treas- er of the Waite-Thresher Co., and wife d daughter and Mrs. William W. Flint, t, Thursday, for an auto trip to Maine.

James R. Stone is on a western trip for e White Stone Jewelry Co., of this city, d is sending in some good orders from new line with which he has been sup- ed

The executive committee of the Republi- n State Central Committee, of which alter H. Dufee, of this city, is a mem- r, is preparing for a vigorous campaign s Fall.

Emil R. Creeelius, of this city, has been arted a patent for pins, which he has signed to A. C. Messler, Pawtucket. The vention relates to that class of cuff pins which are struck up from metal to form a hollow, oblong body.

The association football team which represented the Gorham Co. in the New England League so successfully last season will not play this year, the team having disbanded.

The new Herrick building recently erected on Garnet St., at the corner of Pine, is now completely leased, being mainly occupied by manufacturing jewelers and kindred trades.

Among those who are taking an active interest and participation in yachting and yacht racing on Narragansett Bay this Summer are Horace L. Manchester and Frank Marsden.

The George W. Dover Co. will make changes in the interior arrangements of the offices next week Saturday and with Labor Day to set things to rights the firm will be ready for business on Tuesday.

The weekly meeting of the New England Manufacturing Jewelers and Silversmiths' Association was held Thursday afternoon with a good attendance. Routine business was transacted and plans for the coming season discussed.

The Allroyo Co. is the style of a new concern that has commenced the engine-turning business at 265½ Canal St., this city. The firm is showing a large line of special and novel designs and has already established a good business.

There was a large attendance at the regular monthly meeting of the Manufacturing Jewelers' Board of Trade on Friday afternoon at the rooms in the Wilcox building, although but little business was transacted excepting routine matters and the auditing of current bills.

Among the recent buyers who have called upon the manufacturers of this city are the following: J. F. Williams, Omaha; Gilbert Friendlich, representing the Baltimore Bargain House, Baltimore, Md., and George M. Andrews, representing Walker Bros., Salt Lake City, Utah.

An attempt to break into the optical store of Clarence Holmes, 76 Westminster St., was made early the past week. There were also evidences that an attempt had also been made to force an entrance to the retail jewelry store of Herbert S. Tanner, a few doors below.

The annual field day of the employes of the Watson & Newell Co., Attleboro, was held Saturday at Crescent Park in spite of the rain. The employes turned out in large numbers and special cars transported them from Attleboro to the park, where a programme of sports and dinner were enjoyed.

The Sterling Silver Mfg. Co. is the name of a new concern that is to begin the manufacture of a line of sterling silver flat ware in the new Doran building, 150 Chestnut St. While the names of the members of the concern have not yet been announced it is understood that one has been for several years the foreman of a factory in this city and that the new firm is financially backed by a Newark (N. J.) capitalist.

On Friday evening occurred the celebration of the 50th birthday of Charles Donle at his Summer cottage at Field's Point. The affair was a complete surprise to Mr. Donle, who, later was escorted to the hall near by, where the guests had assembled and where amid flags and banners and flowers he was presented with several remembrances of the occasion. A musicale followed, after which refreshments were served to the 250 guests.

Frank B. Reynolds, treasurer of the Cory & Reynolds Co., left here, last Friday morning, in his automobile for a vacation trip to Camp Tanglewood, Bridgeton, Me. The party which accompanied him included Governor James H. Higgins, of Rhode Island. The camp is the property of Mr. Reynolds and he will remain there for six weeks, making the return by automobile. Previous to the departure of the party a dinner was enjoyed at the Newman Hotel, this city.

Sigmund Rosen, a real estate dealer, has purchased the manufacturing plant of the Jacobs Jewelry Co., on Point St., and is planning extensive repairs and alterations upon the building preparatory to the making of a line of solid gold jewelry. The ground plan of the building is about 50 by 60 feet and it contains about 3,000 square feet of floor space. Mr. Rosen estimates that he will spend about $25,000 in the alterations and refitting of the plant. He gained experience in the jewelry business by spending 16 years with the S. & B. Lederer Co.

Connecticut.

C. D. Morris, Wallingford, left Aug. 15 for a short vacation, to be spent in Block Island.

N. J. Lustig, about Sept. 1, will open an up-to-date jewelry and optical store at 1207 Main St., Bridgeport.

A. Rabinowitz, Stamford, has returned from a vacation spent at Saratoga and Sharon Springs, N. Y.

Edward Corey, optician with the Ely Eyeglass Mfg. Co., Middletown, returned, Aug. 19, from an automobile trip to Philadelphia.

Marshall K. Thomas, of Wallingford, last week, completed the 26th consecutive year of his association with the Wilcox Silver Plate Co., Meriden.

Nearly one-half of the departments of the Waterbury Clock Co., Waterbury, have begun working on a full time basis of six days a week, nine hours a day.

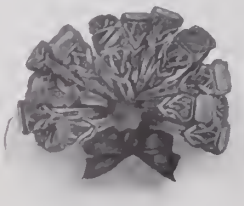
Frederick Weber, Meriden, returned home about a week ago, after having spent several weeks in Germany, Switzerland and France. While in Germany Mr. Weber visited Hamburg, Berlin, Leipsic and Frankfort-on-the-Main.

The polishers and buffers of the Bradley & Hubbard Mfg. Co. and of Manning, Bowman & Co., Meriden, held an outing at Birdsey Grove, near Meriden, Saturday, Aug. 15. A dinner was served and athletic games were held.

The employes of the Barbour Silver Co., Hartford, enjoyed an annual outing, Saturday, Aug. 15. The party went to New Haven by trolley and thence by boat to Mansfield Grove, where sports and dinner made up a very enjoyable day.

E. W. Spencer, for many years an inspector in the case department of the factory of the E. Ingraham Co., Bristol, and a well-known resident of that place, died Aug. 17, at his home on Woodland St., after having been ill for about a week. The deceased was born in Gilford, 55 years ago.

"ASK YOUR JOBBER"



FROM THE **SMALLEST** AND **SIMPLEST** TO THE MORE **ELABORATE** DIAMOND EFFECTS; INDICATING THE WIDE RANGE OF THE

UR RINGS—

THE ABOVE BABY RINGS ARE AMONG OUR NEWEST EFFORTS IN THE POPULAR LINE.

The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in go case making. The center and bez are in one. Instead of having the ord nary Cap, this case is provided with rigid metal movement Cup, held frictic tight in position. This Cup gives pr tection to the movement such as cann be secured with the conventional jointe cap, while dust is thoroughly exclude from the front by means of the one-pie center and bezel.

MADE ONLY BY

ROY WATCH CASE Co

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Stre

Baroque Pearl Brooches

A fine assortment of Daisy, Chrysanthemum, Horse Shoe Circle and Harvest Moon Brooches. The best and most moderate priced line on the market.

CROSSMAN COMPANY
3 Maiden Lane, New York

Pat. U.S. and Canada.

Try Wells' Perfect Ring Adjus

1 doz. asst. sizes 10k gold filled (g front twice as thick as on back 1 doz. asst. sizes solid 10k gold 1 doz. asst. sizes, metal, 85c. As Jobber for them, or I will send, pr at once (only on receipt of price samples—one small and one m large gold filled and one metal ac for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppe

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy

24-26 East 21st St., NEW YORK

WORKSHOP NOTES
for Jewelers and Watchmakers
Cloth :: Postpaid, $2.50
Published by
The Jewelers' Circular Pub. Co.,
11 John St., New York

Attleboro.

Frank M Mossberg is planning a trip to Europe early in September.

An automobile owned by James E. Ilke collided last Saturday with a wagon. The damage was slight.

The schedules of Cummings & King, in bankruptcy, will in all probability be filed the first part of September.

Roy MacPherson has left the employ of the Standard Button Co., which he represented on the Chicago circuit.

Work of building the foundation for the new brick factory of Albert S. Ingraham was begun the latter part of last week.

Mark L. Rowe, president, of the P. J. Cummings Co., has been elected vice-president of the Attleboro Savings Bank.

George W. Lee, a veteran jeweler, observed his 73d birthday last Wednesday. He has been in the employ of A. A. Bushee & Co., for 24 years.

The new home of the C. D. Lyons Co., at Mansfield, is now ready for occupancy. The work of removal begins this week, and will consume some time.

William H. Saart, who was injured quite badly in an electric car crash, several weeks ago, has now recovered sufficiently to resume his duties at the factory.

Edward A. Anthony, salesman for his brother, John Anthony, who was married in Providence, last week, has returned from their wedding trip. He will make his home in Providence.

The Standard Button Co.'s employes held an outing on the Highland Golf Club grounds, Saturday. An enjoyable day was passed, despite the stormy weather. At noon a clam-bake was served.

A special meeting of the creditors of the A. A. White Co., which recently assigned, was held last Wednesday to act on the petition of Trustee Ralph C. Estes, asking authority to dispose of the business by sale. He was given authority to sell the business for a sum of not less than $3,000.

We are informed that THE CIRCULAR-WEEKLY's description of the world's trophy awarded to the winner of the typewriter speed contest, which was illustrated on the front cover of last issue, contained an error in regard to the designer. We learn from J. H. Harmstone that the trophy in question was designed and modeled by him.

Rothschild Bros. have not as yet settled upon their future plans, although they have done considerable work to interest Attleboro capital in building a factory that would make it possible for them to retain their jewelry business in town and also bring to Attleboro the Klingtite Comb Co., Worcester. If the Klingtite Co. does not come to Attleboro there is a strong possibility of its removal to Chicago.

Alexander Chadbourne left last week for Chicago to open the office of the James Blake Co., in that city. Mr. Chadbourne was to have gone west about a month ago, but was detained because of the illness of J. Henry Blake. The James E. Blake Co. is preparing for the market a purse of goldered silver links, handsome engraved mounts and attractive chain. It takes two weeks to manufacture each purse. The making takes one girl 13 days.

North Attleboro.

TRADE CONDITIONS

Salesmen traveling through the middle west send home encouraging reports as to the outlook for the Fall business. A general feeling of confidence prevails among the jewelers, and the buying has been larger the past few weeks than it has been any time this year.

E. Ira Richards has returned from a visit to Europe.

J. Frank Mason is enjoying a vacation in New Hampshire.

James P. Black has returned from a vacation passed at Lake Sunapee, N. H.

A good-sized addition has been built onto the engine-room in the Plainville shops.

Charles E. Riley, treasurer of George L. Paine Co., has been enjoying a vacation at Oak Bluffs.

Charles F. Martin left Sunday on a trip through New York State in the interests of Fred S. Gilbert.

William Miller went to New York on business in the interests of Doran & Bagnall Co., last week.

Robert Clampitt, salesman for C. Ray Randall & Co., has been enjoying a vacation at Oak Bluffs.

A third dividend of 10 per cent is predicted by those in charge of the defunct Jewelers' National Bank, to be paid in the early part of the Winter.

An attempt was made a few nights ago to enter the factory of the J. F. Sturdy's Sons Co. The watchman detected the men prowling about the windows and they fled upon being discovered.

Charles Sekowski has taken a position as superintendent of J. H. Peckham & Co. He entered upon his new duties Monday morning. Mr. Sekowski has been employed in a responsible position by the A. H. Bliss Co., for 12 years.

The improvements at the Company Shops, which are now practically complete, cost in the neighborhood of $30,000. The installing of the sprinkling system and the new hydrants about the yard have caused a big reduction in the insurance rates.

Baltimore.

A. Wallenhorst is at present making a tour of Germany and France.

M. Berman, Harrisburg, Pa., is now established in business at 876 W. Baltimore St.

Gorman & Hahnefield, contemplate opening a retail store on Park Ave., near Lexington.

Jos. B. Scofield, optician, has moved into newly furnished quarters at 1630 Pennsylvania Ave.

Robert B. Smith, 204 N. Gay St., returned recently from a fishing trip to Ocean City.

S. S. Sill, mysteriously disappeared, a short time ago, and thus far no clue to his whereabouts has been found.

H. Dearing has completed arrangements to move to 239 W. Broadway, where he will have larger quarters for his increasing business.

The building occupied by the Simons Jewelry Co., Davenport, Ia., will soon undergo important improvements.

Lancaster, Pa.

John B. Roth, Jr., has returned from a sojourn at Atlantic City.

Henry Sobel has returned to his store after being ill two weeks.

Otto Salzman, Danville, Va., has returned there after a visit to his parents at Manheim.

F. A. Huber, C. F. Reisner and E. M. Bracher, of the H. S. Meiskey Co., have started on their Fall trips.

Jack Straub, a former Lancaster jeweler, now vice-president of the Star Ball Retaining Co., is home from his seventh visit to Europe.

Erwin A. Harvey, engraver for S. Kurtz Zook, is at Atlantic City and W. G. Fehl, of the same house, is back from a trip to Philadelphia, New York and Atlantic City.

Harry Knodt has just taken the position of bookkeeper with the Non-Retailing Co. H. W. Detterlein, of the company's force of representatives, is spending his vacation at Atlantic City, Philadelphia and New York.

J. Orton Clawson, manager of the jewelry store, Belle Vernon, Pa., and his wife visited Lancaster last week, as did Frank N. Mason and wife, of Pittsburg. Both gentlemen are former students of the local technical school.

Among the jewelers who recently visited Lancaster were: Chester McAfee, Memphis, Tenn.; J. H. Sensenig, New Holland; E. P. Zane, Christiana; N. W. Pinkerton, Manheim; C. E. Hinkle, Ephrata; Carl Baumeister, Pittsburg.

S. H. Miller, Mount Joy, has just repaired a clock that is a genuine curiosity, made in Germany over 200 years ago. The plates are of wrought iron, with heavy wrought iron pillars. The case is tall, like the "grandfather's" style.

J. C. Thomas, of Stephen Thomas & Bro., Charleston, S. C., is spending his vacation in Lancaster. He brought along his son, Joseph Thomas, and entered him as a student in engraving and jewelry work at the Ezra F. Bowman Technical School. E. F. Nolt, of Lewisburg, Pa., has also entered the school, as has Jesse G. Fox, of Point Pleasant, Pa.

Atlanta, Ga.

John Berkele, of Maier & Berkele, has been elected a member of the cemetery commission.

E. C. Hughes, the man who forged the name of Dr. L. Amster to a check and got a diamond ring and $2 in money from Schaul & May, pleaded guilty before Judge Roan in the Superior Court, criminal division, Aug. 18, and was sentenced to three years in the penitentiary. The forgery took place about two months ago. Accompanying the check was a forged letter from Dr. Amster, commending Hughes to the jewelers. D. A. Tobias, a clerk there, gave him the ring valued at $48 and $2 in change. He then suggested to Hughes that they go across the street to the Fourth National Bank building to Dr. Amster's office and verify the check. Arriving at the entrance of the building Hughes broke and ran, but was captured after a chase.

W. McClusky has sold his store in Clinton, Mo., to a Mr. Wagner.

GORHAM SILVER

TO THE JEWELRY TRADE

¶ Attention is respectfully invited to the fact that the Gorham Company's traveling representatives have already resumed their customary activities in introducing to the Jewelry Trade the many original and exclusive novelties as well as the standard lines of silverware which have been prepared by the Gorham artificers for the approaching Fall and Holiday Seasons.

¶ In view of the period of approaching prosperity it seems pertinent to suggest to the progressive jeweler the advantage he will gain by a careful examination of his stock so as to arrive at a speedy and discreet decision as to the directions in which it needs replenishing. Orders given now will be shipped whenever required.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW. THE JEWELERS' WEEKLY. THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec
11 John St., Cor Broadway, New York.
TELEPHONE: 48 CORTLANDT. CABLE ADDRESS: JEWLAR NEW YORK.

VOL LVII AUGUST 26, 1908. No. 4.

Subscription in United States and Mexico, $2.00
Dominion of Canada, ... 3.00
Other Countries in Postal Union, . . 6.00
Single Copies, ...10

Remit by check or money order. Remittances in money are at sender's risk.

No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

Index to News and Special Articles.

Page.
Dyer Service for the United States Battleship *New Hampshire*. Illustrated on front cover; text on..... 51
Jewelry and Silversmithing at the Franco-British Exhibition—(Continued).....53-55
Jewelers' Protective Association Holds Annual Meeting at Providence, R. I..... 57
Assets and Liabilities of Anzelewitz Bros., New York, as Shown by Their Bankruptcy Schedules 57
Thief Throws Red Pepper in Eyes of New York Jeweler's Wife in an Attempt to Steal a Diamond Ring..... 59
Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported From New York. 59
Providence Jeweler Convicted of Receiving Stolen Goods—Novel Point Involved in His Appeal..... 59
Career of the Late Emile Moeschler..... 59
Members of "Rogers Silverware Co." Arrested at Boston Charged With Using Mails to Defraud—Proceedings in Other Cities..... 61
Sixth Annual Jewelry Exhibit of Powers & Meyer, New York..... 61
W. J. Eroe, New Castle, Pa., Goes Into Bankruptcy 61
Creditors of F. W. Sackett File Voluntary Petition in Bankruptcy Against Him..... 63
Importations at the Port of New York..... 63
Death of Walter S. Trowbridge..... 63
Bids Received by Navy Department to Supply Clocks, Watches, Spyglasses, etc..... 63
Gold Bars Withdrawn and Exchanged..... 63
New Enterprises 64
Police Capture at Newark, N. J., Men Believed to Be Responsible for Many Burglaries of Jewelry Stores 65
Creditors Close Store of Faison Jewelry Co., Florence, Ala., Under an Attachment..... 65
Market Prices for Silver Bars..... 65
Patent Department.....87-89
A Catechism of the Lever Escapement.....91-93
Hairspring Stud Indicator..... 93
"World Map" Railroad Clock..... 95
A Clock Representing a Locomotive..... 95
Habits and Clocks..... 95
Advances Made in the Art of Lock Building—(Continued) 100
A System of Keeping a Record of Stock..... 101
Simple Window Displays..... 101
A Graduate's Point of View..... 101
Workshop Notes and Queries..... 103
Mixing Metals 103
The Pottery of Etruria as Shown by Numbers of Vases Found in Oft Rifled Graves—(Continued) 100
Retail Organization and Its Benefits to the Manufacturer 107

THE editorial paragraph which appeared in a recent issue of THE CIRCULAR-WEEKLY in regard to the use of airships by smugglers, should the dirigible balloon or aeroplane become a practical proposition, has been copied in a number of the daily papers throughout the country. While some of these papers have taken the paragraph in the spirit in which it was intended, unfortunately others have not appreciated the poor attempt at humor or facetiousness by the writer, and have taken literally what was intended as a joke.

AN interesting article on the subject of what has been done in the manufacture of artificial or scientific precious stones will be published in the next issue of THE CIRCULAR-WEEKLY. The author, E. Hopkins, of London, is well known as an expert in gems and probably best known as the compiler of the table showing the various kinds of gems, classified by the different colors, giving the different qualities of each and the methods by which they may be distinguished from one another. His article on the work done in scientific gems is written for the purpose of putting together, in brief form, all that has actually been accomplished in this way that will have any effect on the commercial side of the subject, and at the same time of correcting the many newspaper stories and alleged scientific accounts of discoveries as to making of gems, which appear from time to time. With the article the jeweler can see not alone what has, but what has *not* been done and be able to keep his customers informed as to how the really scientific and the improperly called scientific gems may be tested and distinguished. While the article does not add much to the literature upon the subject, it brings together much that has been heretofore published separately that might have been forgotten, and may serve to allay the fears of some timid merchants who have an exaggerated idea of what the German and French chemists have actually achieved.

The Pepper Throwing Thief.

THE note in another column telling of the dastardly attack on the wife of a jeweler of New York by a thief who tried to escape with a diamond after throwing red pepper in her eyes, serves to again bring prominently before the members of the trade the knowledge that they of all merchants are most subject or liable to attacks of this kind, and offers an excellent excuse for discussion as to what means can be taken to protect the jeweler from the pepper throwing thief. It may be that there are no precautions which the jeweler can take that will make him immune from surprise from the man who wishes to dash pepper in his eyes, but if any plan can be suggested that will permit only a minimum of risk to the salesman or saleswoman it should be put before every jeweler of the country.

True, something may be gained by enlisting the sympathy of the prosecuting officers and trying to have an example made of every thief who stoops to such dastardly methods in committing crime, but unfortunately the instruments of the law cannot always be used in such a way, as justice in this country is administered according to certain abstract rules involving the consideration of certain technicalities, and not on the principle of making the punishment fit the crime. Another unfortunate circumstance lies in the fact that the man who commits this crime as a rule does not take into consideration the fact that he is liable to be caught, because he thinks the very use of pepper makes his chance of escape so much greater.

Have any of our readers any suggestions to make upon this subject, or has any one a plan that has proven or would be likely to prove, at all effective in dealing with the thieves of this character? Truly, it would seem that as the danger is so real and one to which any merchant may be exposed at any time that the subject is worthy of careful consideration by all merchants and employes in the trade.

Good advertising is the fuel that keeps the fire of business burning brightly.

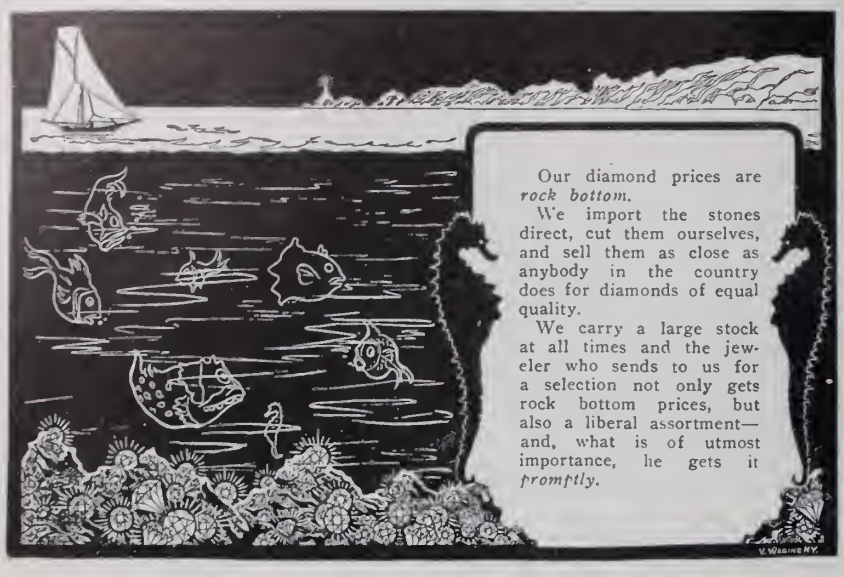
Novel Suit at Providence to Restrain Merchant from Soliciting Customers of His Former Employer.

PROVIDENCE, Aug. 20.—A bill in equity, which has no precedent in Rhode Island court annals, was filed in the Superior Court this morning by Stevens & Co., proprietors of the Villers Co., which conducts an optical business at 185 Mathewson St. The respondent in the case is Dr. Ned C. Stiles, proprietor of the Stiles Optical Co., located at 50 Aborn St. The plaintiff asks the court to restrain Dr. Stiles from soliciting the customers and patrons of the Villers store and from advertising that he was formerly employed at that place. The papers in the case set forth that Dr. Stiles was for a period of more than two years employed at the Villers store, and that during his employment he copied the names of the customers of the complainant, or obtained the names in some way without the knowledge or consent of the complainant, in violation of the confidence placed in him.

The papers further allege that since Dr. Stiles set up in business for himself, and after he had left the Villers' employ, he has addressed circular letters to the customers and patrons of that concern, asking their patronage. He has also, the bill alleges, advertised in the newspapers that he was formerly employed at the Villers establishment.

Though the case is a new one for the Rhode Island courts, and will be watched with considerable interest by lawyers and merchants, cases have been decided in Michigan, Ohio and England in which the right of the complainant to enjoin the respondent in cases of this sort have been declared, it is said. The citation is returnable Sept. 12.

ROCK BOTTOM PRICES ON
DIAMONDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mesley, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

Boston.

M. J. Atherton is at "Castle Atherton his Summer place at Mt. Desert.

John Addison, the Charlestown distri retail jeweler, it at Mt. Desert enjoying a outing.

E. W. Langford, engraver, is occupyi a bungalow, built by himself, at Plymou for a month.

During a severe electrical storm at Gar ner, Mass., recently, a bolt of lightning h the chimney of the factory of the Frank W Smith Co., causing damage estimated $300.

E. M. Wilder, of the Jewelers' buil ho who is a member of the Veteran Firem Association, of Hingham, his home tow attended the big firemen's muster and pl out at Lowell, last week.

A. R. Harmon, London manager for t Waltham Watch Co., who has been in th country for the month of August, acco panied by Mrs. Harmon, and stopping Prout's Neck, a coast resort, returns t week to England.

Miss E. M. Sproul, bookkeeper of t Smith, Patterson Co.'s factory, was marri last week to M. A. Fletcher, buyer for th R. H. White Co., of this city. After a tri through New York, Baltimore and Was ington they will reside in Somerville.

Elmer E. Knight and "Jack" Hollister, Boston; E. A. Doyle, the Lynn jeweler, a H. E. Slater and Paul H. Phelps, of Ne York, were the guests of William Robinso Springfield, Mass., last Thursday at a clam bake, and had a very enjoyable outing wit their host.

The first meeting of the creditors Samuel Zumelman, who was adjudicated bankrupt July 20, will be held Aug. 25 10 A. M., in the Bankruptcy Court room 121 and 122 Post Office building. Claim may then be proved, the bankrupt examine and a trustee elected.

Max Rosenblum, who said he was fro New York, was held, Thursday, in $1,50 in the Municipal Court on a charge of sub stituting a cheap paste diamond for a re stone in a ring which he sold to Augu Rancatre. It is claimed Rosenblum allowe Rancatre to take a $125 ring and have examined by several jewelers, and that ju before the low price of $50 was paid an the ring transferred a false stone was su stituted. The charge as specified in th complaint is larceny. It is claimed th when the police searched the prisoner clothes they found one really good ring an three imitations, and one solid gold watc and three bogus ones.

Consul-General Frank D. Hill, of Ba celona, gives the following result of a re cent visit of a representative of one of th largest New England manufacturers of s verware to that Spanish commercial me tropolis: He found practically no marke for these wares in Barcelona and abandone all idea of going to Madrid or Bilbao, th other two places of his itinerary, as planne American heavy silver plate and plated wa was too expensive for the Spanish trad and the market also limited. He receive an order for $200 worth of goods, whic was regarded as a large order.

New York Notes.

W. H. Schwarzschild, of Richmond, Va., was in the city last week.

H. H Collard has taken quarters on the 17th floor of 15 Maiden Lane.

John Drake, of the R. F. Simmons Co., is in Canada on an extended vacation.

A. E. Fisher, formerly with L. Kroll & Son, now represents Meyer Sabsevitz.

Charles A. Whiting, of Whiting & Davis, Plainville, Mass., was in town last week.

Foster Clark, of W. G. Clark & Co., North Attleboro, Mass., is visiting in this city

George Philipps, Scranton, Pa., who is visiting in New York, will be here all this week

L. F Kadison, of Fera & Kadison, returns from Europe this week in the *Mauretania*

Harvey Clap, of Daggett & Clap Co., Attleboro, Mass., is visiting his brother in this city.

Wm. H Cotter has left on his usual western trip for Bernard Bandler & Son, 5 Nassau St.

M A. Mead, Chicago, will be at his New York offices for a week about the first part of September.

D. C. Van Riper, who is spending a vacation in Michigan, will return to New York about Sept. 1.

Morris Hodes will resume his retail jewelry and optical business about Sept. 1, at 711 Seventh Ave.

T. R. Bassett, Andover, N. Y., was in the Metropolis, last week, as was also Ben Ashe, of Binghamton.

The Patten Co. has leased the store at 105 W. 125th St., where the jewelry business will be conducted.

Fred. Kennon, of the John T. Mauran Mfg. Co., Providence, R. I., visited friends in the jewelry district, last week.

Henry E. Oppenheimer, of H. E. Oppenheimer & Co., 3 Maiden Lane, sailed from Antwerp on the *Vaderland* on Saturday.

Jas. H. Noyes, secretary of the Jewelers' Security Alliance, who is now on a vacation in Maine, will return to his office, Sept. 8.

Max Moser and Howard Whyte, importers of diamonds, are new tenants of the Silversmiths building, occupying room No. 1610.

The Plainville Stock Co. has moved its New York offices from the eighth to the 13th floor of the Jewelers' building, 9-13 Maiden Lane.

David Offenhutter, formerly a diamond dealer at 12 John St., has been discharged of all his debts in bankruptcy. His liabilities were $3,204.

F. A Jeanne, Paris, France, arrived in this city, last week, on the *Philadelphia*. He will make his headquarters at 170 Broadway until Sept. 5.

Alex Sabsevitz, formerly of Sabsevitz Bros., has opened for business as a manufacturing jeweler and jobber of watches and diamonds, at 48 Canal St.

Jesse Watson, as trustee of J. F. Braun in bankruptcy, will sell at auction at 2186 Third Ave., Bronx, the entire assets of the bankrupt. The sale will begin Sept. 8, at 10 A. M.

The Bruhl Bros. & Henius Co., now on the 11th floor of the Silversmiths' building, 15-19 Maiden Lane, has taken more pleasant quarters on the 18th floor in the same building.

Among the passengers on the *Abraham Lincoln*, which arrived Wednesday, was E. B. Hough, of the Wightman & Hough Co., Providence, R. I., who had been in Europe for the past two months.

Emanuel Gattle is reported to be the owner of one of the automobiles which met in collision at Far Rockaway early last week. At the time of the accident Mr. Gattle was not in the car.

J. B. Haskin, who recently bought out C. P. Granbery, has succeeded to the business, which is now under his sole control and will continue the manufacture of black jewelry at 114 E. 11th St.

William Pringle, formerly an engraver for Tiffany & Co., in this city, died Wednesday of a complication of diseases at his home in Dobbs Ferry. He was born in 1832. He left a widow and one son.

In his window at Maiden Lane and Liberty Pl., John Frick has been showing a series of cups which he has made as tennis trophies for the coming tournament of the Park Club, Plainville, N. J.

Detective-Lieutenant Andrew Nugent, who has been acting as the police guardian of the jewelry trade for the past 15 years, is back again at his post in Maiden Lane, after a vacation spent at Hawthorne, N. Y.

J. H. Miles has moved from 9 Eldridge St. to 33 Forsyth St. H. Schaefer left Aug. 25 on the *Kaiser Wilhelm* in Mr. Miles' interest, for Paris, Antwerp and London, for the purpose of purchasing diamonds and colored stones.

J. J. Sweeney, of the J. J. Sweeney Jewelry Co., and the Sweeney Loan Office, Houston, Tex., who is at present in New York, is making his headquarters at the downtown offices of the Gorham Co., 15 Maiden Lane.

Robert G. Simms, a native of England, employed in the Ansonia Clock Co.'s factory, died at his home, 354 Seventh Ave., Brooklyn, Thursday. The funeral services were held at his late home Sunday afternoon at 2 o'clock.

W. N. Norton, who is connected with the jewelry firm of Noack & Gorenflo, Detroit, Mich., while in New York, last week, was telling his friends an interesting story of how he had come with a companion from Detroit to Albany in a canoe.

The well known Oriental traveling representatives, Keegan and Rosencrantz, who travel through Japan, China and India and who returned here from Europe recently, are visiting the Lane this week. They will return to their business in the Orient next month.

Chas. G. Alford, of C. G. Alford & Co., 11 John St., started Thursday night for Canada, where he will spend the next two weeks with a party, fishing in the region of the St. Lawrence. This is the fourth fishing trip which Mr. Alford has taken this Summer.

The Jewelers Board of Trade, last week, sent out to the creditors of Chas. O'Bryon & Co., Pittsburg, Pa., checks in full settlement of their claims at 100 cents on the dollar. The Board also distributed a 40 per cent. settlement in the bankruptcy of Ball & Putnam, Joplin, Mo., and a first dividend of 10 per cent. to the creditors of John Hellerich, Detroit, Mich.

Louis Friedlander, of the firm of R., L. & M. Friedlander, recently presented to the Metropolitan Museum of Art several valuable books on art from his library. Mr. Friedlander has been a member of the museum for many years past and is one of its most ardent supporters.

Cyrus Price, of Cyrus Price & Co., 170 Broadway, sailed, Aug. 25, on the *Kaiser Wilhelm II.* for Europe, where he will visit the diamond markets of Antwerp, Amsterdam, London and Paris. While abroad he will make his headquarters at his firm's Antwerp office, 249 Longue rue D'Argile.

It was decided Wednesday by the Board of United States General Appraisers that electric scarf pins are to be held dutiable under the tariff as "jewelry." Holcombe & Co., of New York, the importers, insisted that the articles should be returned for duty as manufactures of metal with a duty of 15 per cent. The Board, however, found that the merchandise must be regarded for tariff purposes as "jewelry," with a tax of 60 per cent. ad valorem.

A number of excited citizens, police reserves and curious pedestrians and street car employes surrounded the jewelry store of James Mulhan, at 668 Flatbush Ave., Brooklyn, Wednesday last when a burglar alarm rang out a warning. Investigation showed that in addition to the protection of the burglar alarm, the owner of the store hires a night watchman to sit in the store and keep prowlers away. He went to sleep Wednesday night and accidentally set the alarm off.

The police of the upper west side made strenuous endeavors last week to obtain a clue to the identity of the burglars who earlier in the week entered the home of Marcus Weil, a jeweler of E. Houston St., who lives at 203 E. 72d St. Mr. Weils, whose family is away, was alone in the house, and early in the morning of Aug. 18, was aroused by a noise. He investigated and discovered that the thieves had gone through the house and had stolen jewelry valued at $5,000. They had evidently left by a sky-light in the roof, which was probably the way they gained an entrance.

In looking over the plunder found in the trunks in the rooms of James H. McGill, who was arrested on suspicion of receiving stolen property last week, a reporter for a local paper found a watch with the initials J. B., which in every way tallied with the watch carried by James Bullen, an employe of Tiffany & Co., when the latter disappeared from his home 305 W. 42d St., Manhattan, April 11 last. The police were informed and have been endeavoring to get information from the man who sold a quantity of jewelry to McGill, and who is now in jail, that would lead to a clue of the disappearance of Bullen.

From a man, describing himself as John Thompson, a passenger on the steamer *Deutschland*, which arrived in Hoboken Thursday, Customs Inspector Timothy Donohue took a quantity of diamonds and jewelry valued at about $1,500, which was sent to the Public Stores. While watching

(*New York Notes continued on page 75.*)

1851 The Jeweler's Bank for half a century in the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company

176 Broadway (between John St. & Maiden Lane
NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Million.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 73.)

e man on the Hamburg-American pier spector Donohue thought that he looked necessarily fat and decided to search him. ie search brought to light the diamonds .d jewelry and a fine gold watch, together th a bill showing that the articles had en purchased in Paris. The articles were it to the Appraisers' Stores for valuation. r. Thompson was allowed by the Customs icers to depart.

A number of jewelers and diamond mer- ants were present in the office of United ates Marshal William Henkel, in the Post fice building, Friday last, when a sale of cut diamonds, found in the possession Edward Stocker, a passenger on the eamship *Zeeland*, who had attempted to nuggle them into this country, was an- unced. The foreign value of the goods as placed at $495 and the duty at $49.50, ought the home value up to $544.50. he first bid was $200, and the price lvanced by offers of $25 until it ached $300. Then the bids were on 0 advances until $350 was reached, id then by $5 bids until the diamonds ere knocked down to George H. Squire, Maiden Lane. There were congratula- ns all around, as the Government got arly eight times the amount of duty, while r. Squire claimed that the diamonds were orth the full appraised value, and he there- re had a bargain.

The Newman Clock Co., Friday, com- enced an action in the United States Cir- uit Court, at New York, by depositing its mplaint against the General Watchmen's ime Detector Co., to which a subpoena as issued ordering that the complaint be nswered. The action, which was brought y Attorneys Kerr, Page, Cooper & Hay- ood, is a suit for an infringement of pat- nt. The complaint alleges that the defend- nts have made and sold devices and appa- atus similar to an improvement on watch- en's clocks which Abraham Newman in- ented Dec. 9, 1899, and for which patent 76,764 was issued to him June 18, 1901. his patent he later assigned to the New- an Clock Co. The complaint, after alleg- ng the infringement, asks that the defend- nt may be decreed to account for all the rofits and income which it has received rom the sale or use of the alleged infring- ng device, and that it be perpetually re- trained and enjoined, as well as its agents, vorkmen, etc., from making, using or sell- ng further infringements. The usual dam- ges and accounting are asked for and a relim nary injunction pending the trial of he suit is also demanded.

One of the interesting exhibits at the re- ent convention of the American National Retail Jewelers' Association, at Cincinnati, O., was the Icy-Hot Bottle. This is a metal bottle, nickel plated and surmounted with a nickel plated drinking cup, which screws on nd holds the cork in place, and any liquid placed in this bottle will remain cold or ot, as the case may be, for from 24 to 100 ours. It is manufactured by the Icy-Hot Bottle Co., 216 Longworth St., Cincin- nati, O.

Newark.

John A. Pryor, of the Pryor Mfg. Co., will be in Chicago all this week, calling on the jewelry trade.

B. M. Shanley, Jr., is at Glen Springs, Watkins, N. Y., for a month's vacation. Mr. Bliss, of the B. M. Shanley, Jr., Co., is traveling through the northwest this week.

The five salesmen of the La Pierre Mfg. Co., silversmiths, in the Richardson building, went on the road last week, and report thus far finding business in an encouraging condition.

Reports from the salesmen of several of the houses now on the road indicate improvement, especially in the middle west and south. Panic days such as have just passed seem over at last. Stone goods are reported in more demand than ever.

George R. Howe, of Carter, Howe & Co., has been absent from the office of late, enjoying a well-earned rest. On his return he will take up with fresh enthusiasm his work not only in the factory, but also as chairman of the State Commission on Industrial Education.

John F. Schrink & Son, 67 Hamilton St., are contemplating a removal from their present quarters into a new factory to be built by the firm for its own use. The lease on the present quarters will run another year, but its size is not adequate to the growing business.

William G. Hacker, a resident of this city, but a valued and long-time employe of Tiffany & Co., has the sympathy of his associates in the trade in the dual bereavement he suffered last week. His son, Edward H., a young traveling salesman, and the latter's wife committed suicide together.

Burglars broke open the safes of the Newark Engraving Co., at 870 Broad St., on the night of Aug. 17, and secured a quantity of engraved jewelry and $50 cash. The loss, which was mainly personal, amounted to about $450. Six other safes in the same building were looted on the same night, with inconsiderable loss.

The Newark police have been able to recover, by subjecting a prisoner to the third degree for five hours, a large quantity of jewelry, including costly watches and scarf pins, stolen a few days ago from the dressing room occupied by the Eastern League baseball players. George Davis and Joseph H. Magill are in custody.

George E. Kenyon, an optician, residing at 71 Astor St., died suddenly Tuesday evening, Aug. 18, at the residence of his nephew, C. Frank Cowley, 221 Glen Ridge Ave., Montclair. Death was due to heart disease. Mr. Kenyon had been a sufferer for years from hemorrhage of the lungs, and while his death was looked for at any time, his end caused a great shock to his family.

Investigation Friday of the death of Mrs. Mary E. Schiller, wife of Walter O. Schiller, a jeweler, at her home, 83 S. 16th St., East Orange, satisfied the police that she had committed suicide. Mrs. Schiller's body was found still warm by her husband when he returned from work Thursday night. She had evidently taken gas from a tube and had fallen to the floor in the kitchen when the fumes overcame her.

Owen, Steeber & Co., makers of bracelets and brooches, have resumed full time owing to the improvement in the market as found by their salesmen. John J. Kraus, who covers the district including New York State and west to Ohio; Harry G. Young, who looks after the big eastern cities, and A. M. Arnkens, of the middle western district, left, a few days ago, to meet their customers. As soon as business warrants an additional salesman will be employed for the extreme southern circuit.

A. M. Friedland, a retail jeweler at 148 1st St., Elizabeth, was appealed to one day last week to appraise a handsome set of diamond earrings purchased by a school teacher of that city. In the judgment of Mr. Friedland they were worth between 10 cents and a quarter. His patron nearly collapsed, and it developed that he had been cleverly duped in a park nearby, and had given in exchange a gold watch, chain and ring aggregating in value between $80 and $90. No clue to the confidence man involved has been found by the police.

The Lee-Dodd Co. has been incorporated, and has taken quarters at 67 Hamilton St., where already the nucleus of the plant has been set up and a number of skilled men put at work. High-grade goods of the sort to be worn as personal adornment by women will be the first line put out, and William A. Lee, of the company, will soon take the sample case on the road. His associates are Harry K. Dodd and David E. Ellenberger. All three of them were in the past associated with the David C. Dodd Co., Harry K. Dodd being grandson of the founder of that house. Mr. Ellenberger was in Mr. Dodd's employ for several decades, and Mr. Lee was also with the Dodd concern for a long time. Mr. Ellenberger will be factory superintendent. The incorporation papers on file at the office of the county clerk show that the concern has an authorized capital of $10,000, of which $3,000 has been paid in.

Savannah, Ga.

R. Van Keuren has announced the dissolution and liquidation of the firm of R. Van Keuren & Co. caused by the death of James H. Hunter. R. Van Keuren has assumed all liabilities and acquired all assets of the late firm, and will continue the business under the name of R. Van Keuren & Co. R. Van Keuren has gone to New York on a business and vacation trip.

Theus & Co. have on exhibition the prize of $1,500 won by Georgia Co. No. 1, Knights of Pythias, of Savannah, at Boston, Mass., Aug. 5. The prize consists of two framed United States gold certificates of the denomination of $1,000 and $500. There is also exhibited a handsome Pythian sword and scabbard presented to Capt. R. J. Davant, of Georgia Co. No. 1, by St. Joseph cavalry troop, Knights of Pythias, of St. Joseph, Mo., a handsome cut glass punch bowl presented to Capt. Davant by his own company and a large collection of badges and souvenirs of the Pythian convention and encampment.

Burglars broke into the store of W. L. D. Hagan, Newton, Kans., a short time ago, and stole rings, lockets and other jewelry valued at about $20. There is no clue.

OUR NEW BOOKLET

"The Supreme Railroad Watch"



THE MOST INSTRUCTIVE WATCH
BOOKLET EVER ISSUED



SENT ON REQUEST

ILLINOIS WATCH COMPANY
SPRINGFIELD

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVII. CHICAGO, WEDNESDAY, AUGUST 26, 1908. No. 4.

Chicago Notes.

S. C. Eppenstein and wife are at Atlantic City.

S. Buchsbaum is on a vacation in Wisconsin.

H. P. Cutter is again in the jewelry business at room 1103, Heyworth building.

William G. Swartchild and wife have returned from a vacation at Lake Harbor, Mich.

Jules Franklin, New York, was here, last week, and left for the Pacific Coast last Friday.

O. L. Tribble has been engaged by L. H. Schafer & Co. to represent them in Texas, Oklahoma and Arkansas.

Harry Adler, of Chas. Adler's Sons, and Fred Mayer, of the Bruhl Bros. & Henius Co., were here last week.

R. T. Kleckner, of the Chicago office of the Theo. W. Foster & Bro. Co., is making a trip to the Pacific Coast.

G. S. Titus, western representative for the Middletown Silver Co., leaves this week for a three weeks' trip east.

Will H. Cleaver is entering the retail jewelry business in Dubuque, Ia. Mr. Cleaver bought his opening stock here last week.

C. E. Range, Trenton, Mo., and Albert O. Kettelkamp, Nokomis, Ill., were among the prominent buyers who visited the trade last week.

Robert J. Simmons, formerly with Depres, Bridges & Noel, has been engaged by Emil Brander & Bro. to represent them among their city trade.

C. H. Coles, Sandwich, Ill., is closing out his store at that place, intending to remove to some point in Florida, where he proposes to open a jewelry store soon.

Geo. Mellor, formerly a prominent jeweler at Malvern, Ia., was a recent visitor in Chicago, stopping over on his way to his Summer home in Wisconsin.

W. A. Kinna, New York agent of the Elgin National Watch Co., was here last week on his way to New York, after spending a vacation at his native town of Sharon, Wis.

Mrs. H. Graffe, wife of Henry Graffe, of Graffe & Stanek, recently landed a 12-lb. pike at Powers Lake, Wis. Mr. Graffe is having this fine specimen mounted for exhibition at his office.

Recent removals in Chicago include those of Max Goldberg, from 4606 S. Ashland Ave. to 4616 of the same avenue; John A. Rinkus, from 4640 to 4630 S. Ashland Ave., and A. Leibson, from 1411 W. 35th St. to 4530 S. Ashland Ave.

The administrator for the estate of Emil Kvasnicka will sell the entire contents of the store at 603 Blue Island Ave., on Aug. 26 to the highest bidder, in order to settle up the estate.

The McIntyre Watch Co., Kankakee, Ill., has been incorporated to manufacture timepieces, with a capital of $200,000. The incorporators are: Fred McIntyre, H. S. Dixon, William Fraser.

Noah Clark, brother of James W. Clark, president of Moore & Evans, and himself an officer of that corporation, died recently at Haddam, Conn., at the age of 47. Mr. Clark was engaged in the real estate business in Brooklyn, his home.

The police of the 50th St. station recovered between $800 and $1,000 worth of jewelry which was stolen about two weeks ago from Norman T. Fowler's jewelry store, 30 State St. They are now searching for a man who dropped a bag in which it was found.

Alexander H. Revell was recently the recipient of the golden cross of the Legion of Honor bestowed by the French government because of Mr. Revell's connection with the movement of American school children who presented a statue of Lafayette to France.

C. F. Huntington, for a great many years a salesman for the Ansonia Clock Co., committed suicide by shooting himself in the temple on Aug. 20, at the Riverview Hospital, in Kankakee, Ill. Despondency, due to ill-health, was probably the cause of his act of self-destruction.

C. E. Tillson, Carrington, N. Dak., was here, last week, on his way home. After the Cincinnati convention Mr. Tillson visited his native town of Oneonta, N. Y., spent a day with A. L. Sackett, at Salamanca, N. Y., stopped over two days at the Dueber-Hampden Watch Works, Canton, O., and spent a day at the South Bend watch factory.

Among the out-of-town buyers in Chicago during the past week were the following: Ed. Kwapil, Columbus, Wis.; F. H. Reid, Perry, Ia.; Mrs. Rose, Telluride, Colo.; M. Hainer, McComb, Miss.; Maurice Schlossberg, Missoula, Mont.; Mr. Baldwin, of O. T. Johnson Co., Galesburg, Ill.; Dr. G. W. Wheeler and wife, Fisher, Ill.; Claude M. Wheeler, Columbia, Mo.; J. W. Neasham, Ottumwa, Ia.; Aug. Meyer, Grand Island, Neb.; L. W. Otto, Crawfordsville, Ind., and W. F. Kirkpatrick and wife, St. Joseph, Mo.

Edward A. Bender, a well-known gold beater, with a workshop at 184 Dearborn St., was recently found dead there with an ugly wound on the back of his head. At 6 o'clock in the evening the janitor saw Bender at work, and when he next went his rounds he found him dead and notified the police at once. Everything points to robbery as the motive for the deed. Mr. Bender was 43 years old and was well known in the trade. The funeral was held Aug. 21.

Watch circles were disturbed, last week, by a western jobber advertising Rockford watches at prices much below the market figures. This was done without the knowledge or consent of the Rockford Watch Co. The latter corporation through several retailers tried to get some of the watches at the advertised prices, but in each instance the order could not be filled, the wholesale house replying they had none of the watches on hand. The Rockford Watch Co. believes it to be spite work on the part of a wholesale house with which it had a controversy, and that its enemy sought to disturb the market in revenge.

Minneapolis and St. Paul.

Samuel Cutts, Jr., formerly with the American Jewelry Co., Minneapolis, has taken a position with the jewelry department of the Dayton Dry Goods Co., of the same place.

A fire in the building adjoining that in which the H. E. Murdock Jewelry Co. is located, in Minneapolis, threatened to do some damage to the latter, but was confined to the building in which the fire originated.

Walter G. Hudson, vice-president of the retail firm of J. B. Hudson & Son, Minneapolis, has severed his active connection with the business and has become identified with the Van Dusen-Harrington Co., of Minneapolis, a wholesale grain and elevator firm.

The jewelry jobbers of the Twin Cities assembled at a social dinner Aug. 19, and considered informally the conditions surrounding their business and the northwest generally. These little social gatherings are to be held from time to time, as opportunity may permit and circumstances warrant, and it is hoped that a better feeling may result from them.

Los Angeles.

Edouard Sutter, Vallejo, Cal., has been spending some time here.

J. H. Birnbaum, of Birnbaum Bros., is spending a two weeks' vacation in Bear Valley.

John Hartzberg, salesman with J. Wiesenberger, was confined to his home by illness last week.

Harry B. Oberlin, of Oberlin Bros., Fresno, is here on a visit combining pleasure and business.

Miss Pearl Ruggles, formerly with J. C. Fleming & Co., is now with M. A. Goldman, 217 S. Spring St.

Leonard E. Woelz, of Luckenbach & Co., is taking a week's rest after closing out the Conradi & Co. business.

E. W. Reynolds, of the E. W. Reynolds Co., has returned from his visit to the northern part of the State.

The Illinois Watch & Optical Co., 214 W. 2d St., is having alterations and improvements made in its store.

F. E. Wolfarth, Covina, has been taking an outing with his family at Venice, Cal., having made the trip in his new automobile.

Ed. Burr, formerly with the H. J. Whitley Co., is now with A. E. Morro in his new store at the corner of 4th and Broadway.

Out-of-town jewelers who have been here recently include: H. S. Huff, Orange; A. W. Bates, Corona; and F. B. King, Redlands.

Jacob Marx, of the Kossuth-Marx Jewelry Co., who is now in this city, reports that he finds business improving all along the line.

Edward Josephson, watchmaker with Newton Moore, 354 S. Broadway, is taking a vacation, spending most of his time in Riverside, Cal.

H. E. Rader, Monrovia, whose wife has been ill in a hospital here, was here a few days ago and took Mrs. Rader home with him. Her health is improving.

W. C. Libs, with Hambright & Walsh, is home again after a very pleasant trip to Detroit and his own home at Adrian, Mich. He was gone one month.

Chas. C. Noble, diamond salesman for Montgomery Bros., has returned from a vacation of two months, spent in Minneapolis and among the northern lakes.

It was Robert W. Woodley and not Mr. Buley who left the employ of Brock & Feagans. The recent announcement of Mr. Buley's withdrawal was erroneous.

The Carl Entemann Jewelry Co. has again been compelled to enlarge its office, and is at the same time making general improvements throughout the factory.

E. Sandstrom, watchmaker with Brigden & Pedersen, is taking a vacation at Catalina Island. F. Daschek, jeweler for the same firm, is again at his place in the store.

C. S. Glass and C. T. Dunsmoor, of the H. J. Whitley Co., established a new fishing record at Catalina a few days ago, having pulled in 18 albicore, ranging in weight from 18 to 25 pounds each, in a single day.

All the employes of the E. W. Reynolds Co. have now had their vacations, and are ready to take care of the Fall business. Edward Turner has started on a somewhat extended tour with the company's Fall lines of jewelry. These lines are larger than ever before.

Montgomery Bros. have employed about 20 additional sales people to assist in handling their business in the new store at the corner of 4th and Broadway. These include: Alfred S. Morton, formerly with the Gorham Co., Fifth Ave. and 36th St., New York, who is in the silver department; J. C. Taylor, formerly diamond salesman with S. Nordlinger & Son, who is in the diamond department; John Bohn, formerly with Shreve & Co., San Francisco, who is in the silver department; Harry W. Harrison, formerly with Ryrie Bros., Toronto, Can., who is in the gold department, and Chas. Lipton, formerly with Henry Birks & Sons, Montreal, who is in the watch department.

Milwaukee.

Sol Martin, Jr., manager of the Peerless Jewelry Co., at 130 Grand Ave., made a recent business trip to Chicago, where he made extensive purchases for the holiday trade.

Rudolph J. C. Bott, 151 Knapp St., will be located in new quarters after Sept. 1, on the ground floor in the Free Press building.

A. Wiggenhorn, of A. Wiggenhorn & Son, Watertown, Wis., was here on a business trip, last week.

Mayor Rose's recent veto of the Fass street clock ordinance has been sustained in the Common Council by a vote of 18 to 15. Alderman Fass announces that he will yet present an ordinance on the subject which the Council will see fit to pass.

Among the out-of-town jewelers who were visitors in Milwaukee, recently, were: Edward Kwapil, Columbus; Otto J. Goeldner, Watertown; John Armbruster, Cedarburg; C. E. Goodnetter, Beaver Dam; F. P. Beswick, Racine; W. T. Stetson, Lake Mills; W. F. Zilmer, Monroe; W. C. Pauers, West Bend; Andrew O'Brien, Oshkosh; E. B. Hobkirk, Brandon, and R. Hille, Menominee Falls.

Wisconsin pearl hunters have been interested in the clam growing experiments of Professors Curtis and Le Fevre, of the University of Missouri, who have been operating at La Crosse in the interests of the United States fisheries. Specimens of practically every known variety of clam have been planted in the river channel, and fish have been inoculated with their spawn. The purpose is to ascertain if artificial propagation of the mussel can be obtained.

During a recent heavy rain and wind storm which passed over Milwaukee one of the large plate glass windows in the jewelry establishment of the Louis Esser Co. was broken. Contrary to the usual order of things, the section fell outward, instead of into the show window, and damage to the valuable displays of stock was averted. The loss will amount to $100. The Esser establishment is located on the second floor of the Wells building, one of Milwaukee's largest office structures.

The remarkable exhibit of Wisconsin pearls, valued at more than $200,000, which has been on display in the windows of the Bunde & Upmeyer Co. for some weeks, has been attracting considerable attention. The display includes mounted and unmounte pearls, ranging in value from $1 to $3,00 One of the especial attractions is one pai supposed to be the finest in the Unite States, listed at $8,000. In place of th pearl display last week, Bunde & Upmeye have been showing an interesting collectio of 15-jeweled watches sold under a 20-yea guarantee.

Cincinnati.

Jacob Wendel, Piqua, O., was her la week on business.

Mr. Pollak has moved his jewelry repa business from the Arcade to Barr St.

A. F. Chapman, of the Loring Andrew Co., is in the east on a purchasing trip.

Bert Ganz, of the Gustave Fox Co., el last Monday, on an eastern business trip.

George Simper, Vine St., is at hom again after a two weeks' visit to Atlant City.

John Bartels, of the Frank Hers Co., is spending a few weeks in S Louis, Mo.

M. Richen, bookkeeper for Joseph Me mert, is enjoying a 10 days' fishing tri Covedale, O.

Mayo Loeb, of Herman & Loeb, is enjo ing a two weeks' sojourn with friends St. Louis, Mo.

Heisterman & Zechman, Germantown, O have bought another store in Miamisbur O., and were here, last week, buying th opening stock for their new establishment

The Cincinnati Watch Case Repair C has leased the room adjoining its prese quarters, which is now being fitted up w new machinery. With this addition th company will be able to handle its growi business more satisfactorily than heretofor

Out-of-town buyers here the past we included: Frank Fullilove, Owenton, Ky John F. Willis, manager of the E. O. Zad Jewelry Co., Mobile, Ala.; G. F. Ire Milton, O.; R. F. Willing, Paris, Ky.. G. Witlinger, Middletown, O.; Mr. Pu Russellville, Ky., and W. H. Keller, Cr don, Ind.

While August Newstedt, of Lindenbe Strauss & Co., and wife were enjoying Summer's outing, last week, thieves g away with all of their silver wedding pr ents, which consisted mostly of sterling ware. Mrs. Newstedt had, as she thoug placed the goods in safe keeping with sister in the same building, the "Alexandr Walnut Hills, but the thieves gained e trance to this flat also and secured bo families' silver, which is estimated at a $800.

One of the handsomest and most admir trophy cups ever shown here is one n on exhibition made by the Homan Mfg C and is called the "Homan Trophy Cu This cup is about two feet in height, bei on the goblet style, with long, slender st and is made in perfectly plain satin finish silver. The only decoration is one har some *fleur-de-lis* gracefully fastened at side, with its long, slender stem and lea entwining the stem of the cup. The wor "The Homan Trophy Cup" appear in bri cutting. This is one of several cups to awarded the prize winners of the ann motor boat races of the Ohio River Lau Club, Aug. 29, 1908.

St. Louis.

Sam Kober, secretary of the E. Maritz welry Mfg. Co., and his wife have gone st for a week's stay.

Mr. Maritz, president of the above firm, io has been confined to his home for 10 ys, on account of a sprained ankle, is ain back at his desk.

M. F. Kohler, Parsons, Kans., his wife d son were in St. Louis, last week, en ute to St. Paul by boat.

Mr. Heinrichs, of the firm of Heinrichs & ambers, Jefferson City, Mo., who has en visiting in the east, passed through e city last week on his way home. He lled on many of his old friends here.

W. K. Urbani, Vandalia, Ill., was a recent itor to this city. Other out-of-town jewel- s in the city, last week, were: E. K. Green, eenfield, Ill; I Jacobs, Joplin, Mo.; J. E. alz, Boonville, Mo.; John J. Gaffney, St. cobs, Ill.

Friends of Bernard Kersting, president of e St. Louis Jewelers' Supply Co., are of- ring their condolences to Mr. Kersting er the death of his mother, last week. rs Kersting died at the home of her son, 09 S. 11th St.

Joseph J. Gutfruend, of the Reeves-Kem- r Co., is on a three weeks' vacation, trav- ing to Niagara Falls and other points in ew York. W. F. Kemper, also of the eeves-Kemper Co., is on a trip through orthern Missouri and Illinois.

A. Helmrich, of the jewelry department the Hess & Culbertson Jewelry Co., had narrow escape while boating on the Illi- is River, near Campsville, last week. He as on the river with William Bammer hen the skiff capsized and the two men ought around in the stream for 15 minutes fore Bammer got to shore and brought d.

Kansas City.

Frank White, Guthrie, Okla., is in the st in the interest of his firm.

M. Oppenstein, of Oppenstein Bros., this ty, is absent on a vacation trip in Colo- ado.

Mr. Huff has taken the place of Mr. Hill s watchmaker for I. T. Gabbert, Caldwell, ans.

L. White, traveling representative for Yard & Crellin, is replenishing his trunks rior to making another trip.

Jake Linn, with Martin, Low & Taussig, as just reached the city from a trip in exas. He reports that business prospects re good in that territory.

The Hassig & Krieke Jewelry Co. has ompleted the work of remodeling its shop nd office. It now has a commodious and onvenient place of business.

Morris & Son, Oklahoma City, Okla., ave recently moved into their new estab- shment, which has been furnished to meet he demands of their growing business.

W. A. Wendover, St. Joseph, who is a tudent at the Kansas City Polytechnic In- titute, has resumed his studies after a acation which took in the northern lakes.

Otto Knaull, traveling representative for he Woodstock-Hoefer Watch & Jewelry o., is in from his regular trip, replenish- ng his trunks. He will start out again in a ew days.

C. L. Donaldson, who has been in the hospital two months, is back at his desk again in the office of the Edwards & Sloane Jewelry Co., looking stronger and better than ever before.

J. M. Scott, cashier for the Woodstock-Hoefer Watch & Jewelry Co., has returned from Oklahoma City, Okla., where he went to look after the company's interests concerning some of their trunks which were destroyed in the Lee Hotel fire.

The following out-of-town jewelers were in this city, last week: T. S. Lidstone, Dearborn, Mo.; W. N. Kirkman, Edgerton, Mo.; H. A. Tibbals, Emporia, Kans.; Carl Ricker, Emporia, Kans.; C. J. Keil, Clinton, Mo.; R. L. Skaggs, Lebanon, Kans.; H. E. Moore, Vandalia, Mo.; Mr. Hardway, of Hardway & Williams, Fort Smith, Ark.; J. S. Birck, Lawrence, Kans.; W. S. Almitt, Richmond, Mo.; H. W. Walter Starcke, Junction City, Kans.; L. Megede, Richmond, Mo.

Omaha.

Geo. W. Ryan has returned home after a two months' outing.

Sol Bergman has returned from a business trip to the Black Hills, S. Dak.

The store of S. W. Lindsay has been remodeled and equipped with new fixtures and furnishings.

O. C. Homan, of the C. B. Brown Co., is home from a visit with his parents in Des Moines, Ia.

Earl Roscoe, watchmaker for W. C. Flatau, returned from a visit at Fort Dodge, Ia., last week.

D. F. Melcher, with Albert Edholm, has returned from a watch inspection trip over the Union Pacific Railroad.

A. Mandelberg and his son, Sidney, left last week for an indefinite visit at Manitou and Colorado Springs, Colo.

Warren M. De Camp, watchmaker for Henry Copley, has gone to Yellowstone Park for a two weeks' vacation.

H. D. Howard, Fairfield, Nebr., and A. G. Cooper, Schuyler, Nebr., were in town last week replenishing their stocks.

J. Potts, now of Denver, and formerly of this city, has returned to this city and taken a position with the Mawhinney & Ryan Co., as watchmaker.

J. P. Holliday, of the Mawhinney & Ryan Co., left last week for Long Beach, Cal., where he will visit for a few days, bringing his family home with him upon his return.

The C. B. Brown Co. supplied the Omaha Field Club with the sterling silver loving cup which was given away at the Mid-west Tennis Tournament held in this city last week. The cup is 15 inches high, with an elaborate pattern of leaves.

Frank A. Persohn, a jeweler at 701 N. Gay St., Baltimore, Md., was the plaintiff about a week ago against Frank Trainor, 18 years of age, who was accused of obtaining money by false pretenses. According to the jeweler, Trainor obtained an open-face gold watch and a fob worth $18.50, an Ingersoll watch, a nickel watch and $25 in money from him.

San Francisco.

TRADE CONDITIONS.

The local wholesalers state that there is more business being done with the interior towns of the State at present than there was a year ago at this time. This is due not so much to the fact that the retail business there is better than it was last year, but because stocks have been allowed to run so low that it has become necessary to replenish many lines in order to be able to do business. One very favorable indication of a good Winter trade is the fact that the Southern Pacific Railroad has decided to institute its colonist rate to the Pacific coast again, this year, and expects to bring more people here than ever, through the inducement of low fares. These special rates will go into effect Sept. 1, and as low a fare as $30 will be named from Missouri River points. This will be welcome news to jewelers as the greatest need of the State is more population and the people brought here from the middle west are a very thrifty class and are usually possessed of some means.

Radke & Co. have completed the alterations in their building at Bush St. and Van Ness Ave., and are occupying the new addition at their disposal as a crystal room.

Alexander, the jeweler, will occupy but a small part of his present store on Van Ness Ave. during the coming holiday season, but will have his principal store at 932 Market St., where he will open in two weeks.

H. C. Van Ness & Co. are sending out very attractively printed cards announcing their removal to the Jewelers' building on Post St., between Kearney St. and Grant Ave. The concern's new quarters have been handsomely furnished.

The Keystone Jewelry Co. is rushing the work on its new store in the Phelan building, on Market St., and expects to be the first firm to open in that location. The fire in the building occupied by the firm on Van Ness Ave. has increased its desire to seek quarters.

Coney Island Park, an amusement resort on Fillmore St., between Turk and Eddy Sts., was wiped out by fire, Aug. 13, and the adjoining buildings were damaged. The store of the San Francisco Jewelry Co. was slightly damaged, and there was a loss caused by water and smoke, but the place has already been renovated and is doing business as usual.

The silver service of the armored cruiser *California* is now complete, and Shreve & Co. have turned over to the vessel the pair of candelabra and a silver loving cup which were not completed at the time the service was presented to the ship by the Governor. The loving cup will be placed in a suitable glass case, and will be on display in the quarters of the crew. After each year's target practice the names of the best gunners and their scores will be inscribed upon it.

Shreve & Co. have devoted almost all their display window on the Van Ness Ave. side of their store to the display of trophies, and of these there are at least 150. The Delmonte Dog Show will be held Aug. 26-28, and some of the most valuable prizes will be distributed then. The Del Monte Golf Tournament will be held Aug. 31-Sept. 5, and the Bay Counties Tennis Championship games will be played Sept. 7-19. Shreve & Co. will supply the trophies for these events. The work on the interior of the new store at Post St. and Grant Ave. is now practically completed, but it is not likely that the store will be occupied until Spring.

Detroit.

W. F. King, Jr., was in town, last week, from Adrian.

Mr. Ostby, Jr., of Ostby & Barton, visited this city, last week.

W. J. Bottomley, Brown City, has been visiting at Armada.

J. T. Eddington, Pontiac, has been spending a vacation at Mackinac.

L. E. Palmer, Rochester, has been attending the home-coming festivities at his old home in Hudson.

Mr and Mrs. Jas. A. Stewart, Gladstone, stopped over in Detroit on their way to New York, recently.

Wm. M. Morton, with Noack & Gorenflo, has returned from a long and unusual canoe trip. With a companion he crossed Lake Erie in five and a half days, and then paddled down the Erie Canal and the Hudson to New York. The return trip was made by rail. They had many interesting experiences en route, including the rescue of two other canoeists in Lake Erie, near Long Point.

A meeting of the Detroit Jewelers' Board of Trade was held Friday evening. The recent buyers' excursion was discussed and it was decided to participate in the event again next year. There was some discussion among the wholesalers of the board in regard to the wholesalers' convention to be held in Chicago next month. All the Detroit firms which belong to the Wholesale Jewelers' Association will be represented at that gathering.

Pacific Coast Notes.

A system of electric clocks will soon be established in the public schools of San Jose, Cal.

Bert Ranch has severed his connection with the store of Mrs. J. H. Hoover, Willow, Cal., and will retire from the business. His place has been filled by R. Van Dack.

Everett Bennett, who recently opened a store in Gilroy, Cal., was found about 1 o'clock one morning last week, in San Jose, bound to a post and gagged. He states that about half an hour previous to this he had been approached by two men, who threw a sack over his head and robbed him of $175.

Jos. Jessop & Sons, San Diego, Cal., have just finished a handsome challenge cup that will be contested for by various teams of the Modern Woodmen of the World in a big meeting to take place at Coronado, early in September. The cup stands about 14 inches high, and is mounted on a natural stump of orange wood. It is of sterling silver with an inside gold finish, the emblems of the order being embossed in gold on one side.

Pacific Northwest.

A. Gardner, Salem, Ore., is in Portland, accompanied by his wife. He will visit Puget Sound points before returning home.

Talcott Bros., Olympia, Wash., have received more sections of safe deposit boxes to place in their fireproof vaults, and these are being placed at the disposal of their customers.

If present plans are realized the county building at Bellingham, Wash., will be fitted with a clock tower and a large timepiece installed. No particular make of clock has been decided upon as yet, but bids will be invited within a short time.

Pittsburg.

Dawson B. Adams has been spending his vacation at Cambridge Springs.

George W. Biggs is enjoying a short vacation, taking trips by trolley about Pittsburg.

Kingsbacher Bros., 505 Market St., have erected several large bill boards about the city for advertising purposes.

Employes of W. W. Wattles & Sons recently challenged the E. P. Roberts & Sons' employes to play a match game of baseball.

Henry A. Barrett is spending the Summer at Lakewood, and writes that his health is improving. He has been ill for several years.

Abe Lewis, who has been at Cambridge Springs, going from there to Buffalo and then to New York, on a business trip, is now home.

William G. Ingham, buyer for the Geo. B. Barrett Co., who has been at Atlantic City and other cities of the east, is home from his vacation.

Edward Shaffnit, of Goddard, Hill & Co., is listening to the wild sea waves. John Allison, formerly of the same house, is now with the Geo. B. Barrett Co.

The creditors of J. F. Murphy, Dawson, Pa., held a meeting several days ago and elected George P. Christy, of West, White & Christy, receiver. An effort is now being made to straighten out Mr. Murphy's affair. It is not known how much his estate will pay the creditors, but a good sum is expected to be realized.

The Jewelers' Duckpin Bowling League is to be revived, and next season's club will contain about a dozen teams. Some of the wholesale houses will enter the league.

Graf & Niemann have erected a large sign in front of their place of business in Wood St. The firm occupies the second story and the sign has been placed underneath the front windows.

The show window of the store of J. S. Leedham, Elwood, Pa., was broken one night recently, but nothing was carried away. Several other windows were broken the same night, and some assert that the windows were smashed by friends of two suspended policemen, with a view of having the officers reinstated.

It begins to look as if rents are going to come down in Pittsburg. Some of the real estate agents have been notified to reduce rents in order to find tenants for empty store rooms. There are quite a number of them in the downtown portion of Pittsburg. Quite a number of failures recently are directly attributed to high rents and the dull times.

While Benjamin Yake, Bridgeville, Del., was absent from his store, about a week ago, thieves entered the establishment by opening a rear window and stole miscellaneous jewelry worth $300. The only clue is a handkerchief which was dropped by one of the thieves in his hurry to get away.

Indianapolis.

F. L. Bryant has returned from a trip Pittsburg.

O. A. Wise, Mitchell, is spending sever weeks in West Virginia, revisiting scen of his boyhood days.

After two weeks at French Lick ar other southern Indiana points, John Wi iams, watchmaker for J. H. Reed, has r sumed his business duties.

I. Grohs, of the I. Grohs' Jewelry C who has been in St. Louis on business f several weeks, will return early next mon and will later make a trip east.

A meeting of the Indianapolis Retail Jev elers' Association will be held at the Con mercial Club, Monday evening, Sept. There is no special program, but some the questions discussed at the national a sociation will be taken up.

Krauss & Secttor, in business at 305 W Washington St. for several years, is r modeling his store room, and when alter tions are completed it will have a very a tractive appearance. New display windo are being put in and new fixtures added.

The Ontario Silver Plate Co. is buildi a substantial addition to its plant at Mu cie. A two-story brick building which being erected will be used for a larger pla ing department. The company expects increase its operating force when the buil ing is completed.

Alterations, increasing the size of t quarters of the Baldwin-Miller Co. in t State Life building, have been complete and the company now has all of its sto in one salesroom. New fixtures have be installed, the office being located in the ce ter of the big room.

A new variety of tomato that is attracti much attention, has been brought out th Summer by Julius C. Walk, of Julius Walk & Son, who, in addition to being jeweler, is an enthusiastic amateur garden It resembles a large Alberta peach, is of dull red color and has a slight fuzz.

While boating on White River, a fe days ago, near Broad Ripple, Horace Comstock, jeweler, had an opportunity prove himself a hero. A woman fell out a canoe and Comstock, with a friend, we to her assistance, dragging her out of t water by the hair. The young woman soo recovered.

J. T. Scovell, U. O. Cox and Walt Woodrow, well-known educators, ha started on a six weeks' mussel investigatir trip on the Wabash River. The invest gation is to be under the investig tion of the United States Fish Commissio pearl button manufacturers and manufa turing jewelers having asked that the Go ernment take some action to renew t supply.

Articles of jewelry and silverware to l given as awards at the International Inte denominational County Fair, held for t benefit of the Summer Mission for Si Children, last week, were given by Geor S. Kern, Julius C. Walk & Son, Krauss Secttor, Joseph T. Head, Francke Har ware Co., Gray, Gribben & Gray, H. Burgheim and J. H. Reed. They we awarded in the baby show.

H. H. Harris has purchased the stock A. L. Madison, Orient, Ia.

INDEX TO ADVERTISEMENTS.

...me Comb & Novelty Co. ... 40
...tkin Lambert Co. ... 43
...lsopp Bros. ... 31
...lvin Mfg. Co. ... Inside front cover
...merican Gem & Pearl Co. ... 64
...merican Platinum Works ... 109
...merican Swiss Watch Co. ... 96
...merican Watch Case Co. ... 94
...rch Crown Mfg. Co. ... 32
...rizona Turquoise Mines Co. ... 58
...rnstein Bros. & Co. ... 54
...rnstine Bros. Co. ... 11
...ttleboro Chain Co. ... 21
...ustin, John, & Son ... 108
...gs & Co. ... 60
...B. Webb C., Watch Co. ... 96
...ssett Jewelry Co. ... 43
...ues & Bacon ... 16
...eline & Glasser ... 43
...eut, C. H. ... 62
...erge, J. & H. ... 108
...gney, S. O., & Co. ... 6
...ishop, R. W. ... 108
...ackinton, R., & Co. ... 14
...onnist, D. ... 66
...orrelli & Vitelli ... 64
...oss & Baldwin Co. ... 44
...owden, J. B., & Co. ... 34
...radley Polytechnic Institute ... 106
...riggs, D. F., Co. ... 18
...ryant, M. B., & Co. ... 34
...rter, Howe & Co. ... 29
...hatham National Bank ... 74
...hicago Plush & Leather Case Co. ... 106
...hopard Frères Co. ... 38
...odding & Heilborn Co. ... 23
...ottle, S., Co. ... 32
...rees & Court ... 35
...rohn, M. ... 42
...ross & Beguelin ... 72
...rossmau Co. ... 68
...ronch & Fitzgerald ... 106
...ay, Clark & Co. ... 28
...eacon, Louis J. ... 36
...eitsch, I. N., Inc. ... 49
...elamothe Distributing Co. ... 47
...e Simone, F., & Son ... 42
...oran, Baguall & Co. ... 41
...orflinger, C., & Sons ... 104
...ubois Watch Case Co. ... 92
...unu, T. J., Co. ... 36
...urand & Co. ... 28
...dmiston, Hugh C. ... 106
...ichberg & Co. ... 66
...isenmann Bros. ... 62
...lgin National Watch Co. ... 90
...rnst, Miltou L. ... 29
...ahys, Joseph, & Co. ... 3
...airchild & Co. ... 31
...eldenheimer, Louis ... 64
...ontneau & Cook Co. ... 20
...ord, E. J. ... 66
...oster, Theodore W., & Bro. Co. ... 50
...reund, Henry, & Bro. ... 24
...riedlander, R., L. & M. ... 66
...arreaud & Griser ... 58
...oodfriend Bros. ... 39
...orham Co. ... 70
...riffoul, August ... 108
...agstoz, T. B., Ltd. ... 109
...ammel, Riglander & Co. ... 24, 46
...ampden Watch Co. ... 10
...and, James L. ... 110
...ansen-Bennett Co. ... 22
...arris & Harrington ... 96
Hedges, A. J., & Co. ... 31
Hedges, Wm. S., & Co. ... 62
Heller, L., & Son ... 58
Henckel, G. A., & Co. ... 36
Herpers Bros. ... 102
Himalaya Mining Co. ... 60
Hodenpyl & Walker ... 62
Hold-on Clutch Co. ... 41
Hooper, H. J. ... 84
Hraba, Louis W. ... 104
Hull Bros. Umbrella Co. ... 86
Illinois Watch Co. ... 76
Ingraham, E., Clock Co. ... 99
Interuational Gem Co. ... 40
International Silver Co. ... 12, 13, 48
Irons, Joseph ... 36
Jacot Music Box Co. ... 104
Jeanne, F. A. ... 60
Johnston, Chas. A. ... 99
Juergensen, Jules ... 96
Juzek, T. J., & Co. ... 98
Kahn, L. & M., & Co. ... 54
Keller Jewelry Mfg. Co. ... 30
Kent & Woodland ... 28
Kerr, Wm. B., Co. ... 26
Ketcham & McDougall ... 102
Kirby, H. A. ... 72
Kohlbusch, Herman, Sr. ... 106
Kohn, Alois, & Co. ... 33
Kohn & Co. ... 33
Krementz & Co. ... 27
Kronheimer & Oldenbusch Co. ... 39
Krower, Leonard ... 42
Larter & Sons ... 52
Layman & Strauss Co. ... 31
Lederer, S. & B., Co. ... 40, 43
Lees & Sanders ... 109
Leiman Bros. ... 102
Lelong, L., & Bro. ... 108
Levy, C. M. ... 34
Levy, L. W., & Co. ... 62
Lewy & Cohen ... 38
Lisner, D., & Co. ... 19
Lorsch, Albert, & Co. ... 54
Lowe, Edwin, & Co., Inc. ... 42
Lyons, C. D., Co. ... 20
Maintien Bros. & Elliot ... 42
Market & Fulton National Bank ... 74
Mathey Bros., Mathez Co. ... 99
Mead, M. A., & Co. ... 98
Mercantile National Bauk ... 66
Meriden Britannia Co. ... 48
Merrill, S. K., Co. ... 40
Miller, Fuller & Whiting Co. ... 45
Morais, A. J. ... 32
Mount & Woodhull ... 60
Myers, S. F., Co. ... 66
New Haven Clock Co. ... 97
New York Tortoise Shell Co. ... 32
Nissen, Ludwig, & Co. ... 37
Noel, Rudolph, & Co. ... 56
Occidental Gem Corporation ... 38
Oneida Community, Ltd. ... Outside back cover
Oppenheimer Bros. & Veith ... 56
Oskamp-Nolting & Co. ... 106
Osmers, Dougherty Co. ... 32
Osmun-Parker Mfg. Co. ... 28
Ostby & Barton Co. ... 25
Pairpoint Corporation ... 106
Papazien, A. D. ... 99
Patek, Philippe & Co. ... 97
Penfold, Wm. C., Co. ... 88
Pennsylvania Watch Case Co. ... 98
Pitzele, S. ... 44
Potter, E. A., Co. ... 21
Potter & Buffinton Co. ... 40
Powers & Mayer ... 15
Prior Charles M. ... 68
Providence Stock Co. ... 43
Pryibil, P. ... 108
Pryor Mfg. Co. ... 35
Racine, Jules ... 99
Randall, C. Ray, & Co. ... 22
Ranlett & Lowell Co. ... 106
Reichheim, E. P., & Co. ... 102
Reichman, A. ... 58
Renziehausen, W. F., & Co. ... 109
Revell, A. H., & Co. ... 108
Rice's, Bernard, Sons ... 110
Richards, W. E., Co. ... 44
Richardson, Enos, & Co. ... 30
Robert, Edmond E. ... 96
Rockford Watch Co. ... 88
Roger Williams Silver Co. ... 36
Rogers, Lunt & Bowlen Co. ... 23
Rohrbeck, John E. ... 43
Rothschild Bros. & Co. ... 37
Roy Watch Case Co. ... 68
Rudolph & Snedeker ... 96
Rumpp, C. F., & Sous ... 104
Sabsevitz, Meyer ... 34
Saunders, Meurer & Co. ... 62
Scharliug & Co. ... 28
Schiff, M. ... 33
Schwitter, F. & F. J. ... 98
Sessions Clock Co. ... 96
Shanley, B. M., Jr., Co. ... 29
Simpson, Hall, Miller & Co. ... 13
Smith, Alfred H., & Co. ... 58
Smith, Frank W., Co. ... 14
Smith & Crosby ... 18
Snow & Westcott Co. ... 36
Solidarity Watch Case Co. ... 26
Spencer, E. L., Co. ... 41
Star Watch Case Co. ... 8
State Bank ... 74
Steiner, Louis ... 104
Stern Bros. & Co. ... 60, inside back cover
Sternau, S., & Co. ... 19
St. Louis Watchmaking School ... 102
Street, Geo. O., & Sons ... 32
Swartchild & Co. ... 84
Title Guarantee & Trust Co. ... 74
Trout, Charles L., & Co. ... 36
Unique Art Glass & Metal Co. ... 104
Untermeyer-Robbins Co. ... 68
Urich, S. ... 102
U. S. Smelting & Refining Works ... 109
Van Dam, Eduard ... 56
Van Dusen & Stokes Co. ... 25
Wachter Mfg. Co. ... 99
Wadsworth Watch Case Co. ... 9
Wagner Comb Mfg. Co. ... 37
Waite-Thresher Co. ... 45
Waldron & Carroll ... 39
Washburn, C. Irving ... 102
Wells, Chester H. ... 68
Wendell & Co. ... 7
Wheeler, Hayden W., & Co. ... 56
Whiting Mfg. Co. ... 17
Whiting & Davis ... 16
Whiting, F. M., & Co. ... 35
Witsenhausen, L., Co. ... 35
Wittnauer, A., Co. ... 99
Wolfsheim & Sachs ... 38
Wollstein, L. & M. ... 109
Wood, J. R., & Sons ... 4, 5
Zarembowitz, A. ... 108

Special Notices.

Situations Wanted.

A1 engraver and jewelry repairer; eight years' experience. Address "A., 5080," care Jewelers' Circular-Weekly.

SITUATION WANTED by a young man to finish trade as stone setter. Address "E., 5189," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, well recommended and properly vouched for. R. L. Winchester, Phillips, Wis.

A FIRST CLASS stone setter, especially pearl work, wishes situation. Frank Bauer, 10 Evalyn Ave., Maspeth, L. I., N. Y.

EXPERIENCED pawnbroker and watchmaker desires position; salary, $35 per week. "Jeweler," 334 E. 63d St., Chicago, Ill.

JEWELRY ENGRAVER, can also do copper plate and steel die work; salary, $35. Address "H. A. T., 5147," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, desires position as optician, can engrave if preferred; best of references. Address "Optician, 5062," care Jewelers' Circular-Weekly.

WANTED, position by lady in jewelry store; first class engraver, with some store experience. Address "A. F.," 34 Lincoln Ave., Danbury, Conn.

FIRST CLASS watchmaker, experienced on Swiss, American and all complicated watches, wants position. M. F. Lorenzen, 358 W. 119th St., New York.

WANTED, position as a monogram and a letter engraver, and also saleslady; experience. Address "C. D. E., 4867," care Jewelers' Circular-Weekly.

YOUNG MAN of 17 years of age wants to learn diamond setting with first class party. Address "W. L., 4925," care Jewelers' Circular-Weekly.

WANTED, position by lady as general letter and monogram engraver; willing to act as saleslady. Address "B. M., 5174," care Jewelers' Circular-Weekly.

YOUNG MAN, 25 years old, wishes position as salesman in wholesale house; 12 years' experience. "S. B., 5237," care Jewelers' Circular-Weekly.

WATCHMAKER of long experience with fine work, wants position with first class house. Address "Swiss, 5235," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, wishes position with wholesale or retail jewelry house; experience, best references. "D., 5177," care Jewelers' Circular-Weekly.

WATCHMAKER and optician, in Kentucky, Tennessee or adjoining States, $20 to $25 per week; own tools and trial case. Lock Box 307, Lawrenceburg, Ky.

POSITION WANTED by first class jeweler and clock repairer; can help on watches and wait on trade; A1 reference. "W., 5221," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, wishes position as stock clerk in wholesale jewelry house, four years' experience; can furnish best of reference. J. Feinberg, 49 Stanton St., New York.

A GIRL, 15 years old, just graduated from school, wishes office position where she can be generally useful. Address "M. L.," Room 708, 9 Maiden Lane, New York.

WANTED by Sept. 1 position as assistant watchmaker and clerk in jewelry store; eight years' experience; highest reference. Address H. M. Simpson, Clifton Forge, Va.

THOROUGHLY COMPETENT retail salesman, 18 years' New York City experience, diamonds, watches and jewelry, practical in all details and branches, desires position in or out of New York. "B. R., 5205," care Jewelers' Circular-Weekly.

WANTED, a good position in the west by a watchmaker and optician of ability, capable of assuming charge of any department, also efficient salesman, stock clerk and window dresser; years of experience and good reference. Address "Denver, 5115," care Jewelers' Circular Weekly.

BOY, 17, with two years' experience at diamond setting, wishes position with a chance of advancing himself; A1 reference. "H. G., 5213," care Jewelers' Circular-Weekly.

BY FIRST CLASS letter and monogram engraver, has had some experience in waiting on trade and clock work; best reference. "R. V., 5158," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, experienced and reliable on Swiss, American and all complicated watches, wants position. "R., 5153," care Jewelers' Circular-Weekly.

SITUATION WANTED by young man, six years' experience in jewelry line, thoroughly familiar with stock and trade; A1 reference. "S. M., 5220," care Jewelers' Circular-Weekly.

PLATER AND CHEMIST, of wide experience, desires position; can produce any finish and well versed on deposit work of all kinds. "C., 5165" care Jewelers' Circular-Weekly.

WATCHMAKER, engraver, salesman, fine workman, age 34, best of references, 18 years' experience, wants position with good house. "G., 5186," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, desires position in wholesale jewelry house; have kept stock, also filled orders and have waited on trade; A1 references. "I. 5238," care Jewelers' Circular-Weekly.

SALESMAN, thoroughly competent, first class references, has traveled, eastern and southern territories, desires position Sept. 1. Address "C. K., 5215," care Jewelers' Circular-Weekly.

WANTED, position as clock and jewelry repairer and assistant watchmaker; age 22; have my own tools; five years' experience and good reference. Address Kennard McLoncy, Cynthiana, Ky.

WATCH AND CLOCKMAKER, good all around man, Scotch; lathe and tools; three years in last position; south; references. G. Taylor, 207 Washington St., Somerville, Boston, Mass.

BY FIRST CLASS letter and monogram engraver and good assistant on watch work, salesman, etc., experienced; New York State preferred. "D. O., 5146," care Jewelers' Circular-Weekly.

POSITION as salesman or manager with retail jeweler; 15 years' experience, good references, married, 28, good address; I can fill the bill. J. P. Turner, 186 Franklin St., Buffalo, N. Y.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4727," care Jewelers' Circular-Weekly.

WATCHMAKER only, experienced and reliable, on Swiss, American and all complicated watches, speaking English, German and French, wants position. "T., 4970," care Jewelers' Circular-Weekly.

ENAMELER on gold, silver or metal wants steady position with good firm, can charge, fire, stone and polish, to take charge or work singly. Address "Hustler, 5211," care Jewelers' Circular-Weekly.

WATCHMAKER, competent on railroad watches, accustomed to estimating on repairs; permanent position in town of 50,000; no jewelry repairs. Address "Apartment One," 1650 N. Clark St., Chicago, Ill.

BY MAN of experience, as factory manager or sales agent; New York office preferred; large acquaintance from east to middle west; best reference. Address "T., 5149," care Jewelers' Circular-Weekly.

SITUATION WANTED by a first-class watchmaker, engraver and salesman with good reference; would like a New York City position; have own tools. Address "S. C., 5126," care Jewelers' Circular-Weekly.

WATCHMAKER AND SALESMAN, over 20 years' experience at bench and counter, eight years in New York; west preferred; wages, $25 per week. Address "T., 5161," care Jewelers' Circular Weekly.

TRAVELING SALESMAN, well acquainted with jewelry trade in eastern and middle western States, open for proposition from houses dealing in jobbing or wholesale way. "F.," 150 W. 49th St., New York.

BOOKKEEPER, correspondent and typewriter, age 22, five years' experience, gets out trial balances, balance sheets; willing to work hard, moderate salary, best reference. Kaufman, 25 Suffolk St., New York.

EXPERIENCED MAN, at present in charge of department of large jewelry jobber, desires to make a change; 10 years' experience; unquestionable references. "X. T., 5120," care Jewelers' Circular-Weekly.

WATCHMAKER, German-American, former jewelry store keeper, wishes position as salesman,, or on clocks; good salesman; salary moderate; references. Address "U. S., 5218," care Jewelers' Circular-Weekly.

BOOKKEEPER, with general business knowledge, rapid, accurate and reliable, seeks a permanent position in New York or elsewhere; terms moderate; undoubted references. "S., 5150," care Jewelers' Circular-Weekly.

TRAVELING DIAMOND SALESMAN, a buyer, 34 years old, married, wishes position with first class house; 12 years in business in Germany for himself. Address "N., 5170," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, clock and jewelry repairer, German, 15 years' experience, have tools, best reference, desires permanent position south or west preferred. Address "T. K.," 1 S. 4th St., Philadelphia, Pa.

STRICTLY competent salesman, retail, 20 years' experience, diamonds, watches and jewelry, conversant in all branches, wishes position, retail or road; very best references. "A. C., 5206," care Jewelers' Circular-Weekly.

POSITION WANTED by a young man as assistant watchmaker and clock repairer; graduate of the Bradley Horological Institute and two years' experience in store. Address E. G. Mundhenk, 1027 N. Adams St., Peoria, Ill.

JEWELRY JOBBER, good salesman and stock clerk and general assistant in store; 17 years' experience; can do clock repairing if necessary; New York references; married. Address "K., 5222," care Jewelers' Circular-Weekly.

A YOUNG MAN, 22 years old, with five years' experience, wishes position as second watchmaker; photo. and references; no clocks or jewelry; Chicago preferred. Address "E. 5112," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, can do clock and jewelry repairing if necessary, open for position; 18 years at bench; New York City reference; married, good habits. Address "New York, 5214," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, good appearance, reliable, recommended, jeweler, assistant watch and clock repairer and salesman, desires employment in retail store, New York City or country. "K., 5192," care Jewelers' Circular-Weekly.

YOUNG MAN, 19 years old, wishes a position; can do clock and jewelry repairing, wait on trade and also do plain engraving; can give best of references; New York State Preferred. John Meyer, 121 W. Bridge St., Oswego, N. Y.

DESIGNER; a first class original designer on fine jewelry, desires position. "O., 5184," care Jewelers' Circular-Weekly.

JEWELER and graduate refractionist, 2[illegible] years' thoroughly experienced, who can wait on trade, correct estimates on jewelry, watches and optical repairs, etc., desires position; references. "R., refractionist, 5226," care Jewelers' Circular-Weekly.

WATCHMAKER, optician and salesman wants permanent position; 36 years old, 20 years' experience on high grade American and Swiss watches; capable to take full charge. A1 references. "G. A., 5121," care Jewelers' Circular-Weekly.

WATCHMAKER and refractionist of ability, expert in retinascopy, 15 years' experience, [illegible] salesman, good appearance, rimless mountings, shaper and adjuster, to locate with good house in good city. "O., 5197," care Jewelers' Circular-Weekly.

WATCHMAKER, experienced and reliable, competent on railroad work, used to the better trade, capable of taking in all repairs, wants position by Sept. 15; will state particulars. Illinois preferred. Address "K., 5166," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, fine engraver, graduate optician, neat appearance; must be permanent and pleasant position; give full particulars in letter, also hours, salary etc. Can leave liberty about Sept. 26. Address "Everett," E. Clay St., Portland, Ore.

SALESMAN, thoroughly acquainted with the loose diamond and 14 karat trade in west and middle west, seven years with present concern, desires better opportunity; best of references. Address, "K., 5240," care of Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

YOUNG MAN, but a good experienced manufacturer, has models and designs that can be used every day in the year, is also willing to work at the bench when necessary, would like to accept a position as foreman to take charge of factory. Address "H., 5239," care Jewelers' Circular-Weekly

MISS WATCHMAKER wants position; thoroughly competent on all grades of high class work and can take care of watch repairing department and give best reference; only first class house need apply. New York only. Address "B. T. W., 5190," care Jewelers' Circular-Weekly

WATCHMAKER, thoroughly competent and reliable, 20 years' experience, desires permanent position of confidence and trust, with first class jewelers only; capable to take charge of all watch repairs, clock department and assist as salesman. Address "W. B., 5217," care Jewelers' Circular-Weekly.

WATCHMAKER, fine letter and monogram engraver, 22 years' experience, do not repair clocks or jewelry; lathe and modern tools; six years on railroad watches; references, photo and samples of engraving; Indiana or Illinois preferred. Address "A. B., 5139," care Jewelers' Circular-Weekly.

WATCHMAKER wants permanent position, eastern states preferred; 20 years' experience as first workman, 15 years on Maiden Lane, New York, complete outfit and very best references as to ability and character; 44 years old, married; now employed on railroad work at $25 per week; can leave at any time. "American, 5210," care Jewelers' Circular-Weekly.

WANTED, situation as salesman with retail or wholesale house by a young man, 28 years old, thorough retail city experience, could assist buyer in any line, give correct prices and estimates on all repairs, alterations and new work or take charge of repairing and engraving department; moderate salary to start; highest references, etc. Address "E., 5199," care Jewelers' Circular-Weekly.

WATCH REPAIRER, more skilful than the ordinary, of good appearance and habits, age 36 and single, with up-to-date Moseley outfit; 17 years in United States, 21 years' experience with best houses in Stockholm (Capital of Sweden), New York and Philadelphia; eight years with one firm; now with the second largest house in America, where workmanship is perfection, wants position in the south, latter part of September, with agreeable firm that appreciates good work and will accordingly pay for same; bona fide references exchanged. Address "Ambitious, 5172," care Jewelers' Circular-Weekly.

Side Lines Wanted.

SALESMAN of experience, wants line of gold or gold-filled jewelry for Chicago and vicinity; commission basis. Address "V., 5182," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

Help Wanted.

THE E. A. BLISS CO., Meriden, Conn., want a New York salesman.

WANTED, at once, a watchmaker. F. V. Lindon, 62 Bond St., Brooklyn, N. Y.

WANTED, a good, general engraver and jobbing jeweler. Kinsel & Petri, Columbus, Ga.

WANTED, job man and engraver, or job man and assistant watchmaker. H. D. Fisher, Oswego, N. Y.

WANTED, a first class watchmaker; best references; steady position. S. Joseph & Sons, Des Moines, Ia.

WANTED, a salesman to carry gold rings as a side line. Address "A. X., 5152," care Jewelers' Circular-Weekly.

WANTED, assistant bookkeeper with experience in jewelry line. "F. G., 5198," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and engraver; steady position with good wages. H. Iversen & Co., Corsicana, Tex.

WANTED, young man to do clock work and make himself useful in store. May, 19 N. Broadway, Yonkers, N. Y.

WANTED, jobbing jeweler and engraver; permanent position; must be thorough man. Fred Saul & Co., Chattanooga, Tenn.

ENGRAVER and jobber, or one who can assist on watches; send sample of engraving and state price. Derby Jewelry Co., Concord, N. H.

WANTED, watchmaker, jeweler and engraver; $20 a week, if right man will pay more; position west. Enquire A. F. Smith Co., Omaha, Nebr.

WANTED, a watchmaker and engraver; permanent position to the right party with onoortunity for working up. R. A. Burton & Co., Richmond, Va.

A1 WATCHMAKER and engraver; permanent place. Laurel Jewelry Co., Laurel, Miss.

JEWELER, with knowledge of retraction and engraving; permanent position in New York City, at once. Address "P., 5228," care Jewelers' Circular-Weekly

ENGRAVING on jewelry and silverware, quickly learned by the wonderful method of a French-American professor; 30 years' experience. 30 E. 14th St., New York.

WANTED, young man to repair clocks and jewelry and do ordinary engraving; one who can assist with watch repairing preferred. John Boesch Co., Burlington, Ia.

WATCHMAKER AND OPTICIAN; to satisfactory man, with good references, permanent position at once; state age, experience, salary, etc. C. O. Booth, Oelwein, Ia.

WATCHMAKER, capable of taking charge of store; prefer one with managing experience; correspondence confidential. Address "E. R., 5116," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, must be a thorough man on all classes of watch work, in splendid city of 85,000; position permanent. Fred. Saul & Co., Chattanooga, Tenn.

WANTED, salesman on commission for side line with catalogue of popular brass novelties, used by all jewelers and department stores. "Q., 5181," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker, engraver and salesman, permanent position, nice store, good wages; sample of engraving and reference in first letter. Address H. S. Murphey, New Castle, Ind.

AT ONCE, watchmaker, jeweler and engraver; permanent position and good salary to right man; sample of engraving and references with first letter. T. A. James, Petersburg, Va.

WANTED, good, live salesman to sell campaign fobs; 100 per cent. profit; they sell at sight; send $1 for line of samples Dan I. Murray, manufacturer. 3 Maiden Lane, New York.

WANTED, YOUNG MAN, assistant watchmaker and engraver; permanent position; send samples engraving, state age, experience and wages wanted. Chas. F. Halbkat, Watertown, S. Dak.

WANTED, young man to repair clocks, jewelry, assist on watch work, also one who can do some engraving; permanent position. Address "Massachusetts, 5230," care Jewelers' Circular-Weekly.

WANTED, smart, active boy, living with parents, as New York City salesman; must have good references and some knowledge of watches; address, with age and salary expected. "M. A. W., 5173," care Jewelers' Circular-Weekly.

WANTED, at once, good engraver and jewelry repairer with some experience at watchmaking; permanent position and good salary to good man; state full particulars and references. Address Beach-Ihrie Jewelry Co., Rock Hill, S. C.

SALESMAN; representative wanted for middle west by firm of manufacturing jewelers making high-class line of gold and gold-filled mounted combs, mesh bags, scarf pins, etc. Address "Commission, 5085," care Jewelers' Circular-Weekly.

WANTED, young man with college education to buy interest in good established jewelry business, incorporated, $60,000 capital, in one of the best cities in the northwest; fine opportunity for right man; investigation invited. "N. O., 5207," care Jewelers' Circular-Weekly

WANTED, a first class watchmaker, jewelry repairer and plain engraver; permanent position is offered to good mechanic; must own tools; send references, state wages in first letter, photo if possible; modern, up-to-date city of 12,000; fine climate and good water. Kohn Jewelry Co., Missoula, Mont.

A YOUNG LADY of good address, who is correct at figures and has had some experience in keeping a jewelry stock register; apply by letter only to Larter & Sons, 23 Maiden Lane, New York.

WANTED, a first class engraver, experienced in letter, monogram and inscription work, one who is also a good watch or jewelry repairer preferred; send references, also samples of engraving, including a few words in script; good wages and steady work for the right man. The Plumb Jewelry Store, Walnut St. and Sixth Ave., Des Moines, Ia.

WANTED, a clean cut young man as engraver, watchmaker, jeweler and salesman; must be fine engraver; opportunity to improve in high grade watch work under old experienced and educated watchmaker; moderate salary to begin with; advancement according to merit; if you cannot fill the bill do not answer. Frank B. Thayer. Memphis, Tenn.

SALESMAN WANTED; a well known manufacturer will soon be open to engage an outside salesman for greater New York; the requirements will be, a man under 30, of good address and exemplary habits, who has spent at least two years soliciting the better class of retail jewelers and department stores of the city, should be willing to learn and adapt himself to new ideas and up-to-date methods; a "know-it-all" or one with "swollen head" not wanted; salary will be small to start, but increased as success may warrant; Protestant preferred. Address "Independent, 5236," care Jewelers' Circular-Weekly.

Business Opportunities.

WATCHMAKER, jeweler and engraver, fine workman, best of reference, would like to hear of a good location. "A. Z., 5232," care Jewelers' Circular-Weekly

$2,000 WILL BUY a finely situated jewelry store in Youngstown, O.; a fine and, large trade, all clean stock; for further information address "R., 5018," care Jewelers' Circular-Weekly.

OLD ESTABLISHED jewelry store in South Brooklyn, will sell cheap; good opportunity for the right man; reason for selling, other business. Address "G., 4975," care Jewelers' Circular-Weekly.

EXCELLENT OPPORTUNITY for one or two men to secure profitable modern gold and silver plating plant, established 20 years in New York City jewelry district; $7,500 required; retiring account of illness. 724 Singer Building, New York.

100 GROSS scarf pins at $3.75 per gross, less 10 per cent. cash with order; cost $24 per gross to manufacture; eight or 10 different designs assorted in each gross; I have many other bargains bought in bankrupt sales, as I am the leading jewelry auctioneer in America; I have many bargains offered me and I know one when I see it and buy it; sent on memo. to well rated dealers. Dan I. Murray, manufacturer and broker, 3 Maiden Lane, New York; 183 Eddy St., Providence, R. I.

JEWELRY BUSINESS for sale in a large western city, an important jewelry business, enjoying a fashionable trade and is well established, with a finely selected stock suited to its business; will be sold with immediate possession; requires about $100,000 capital, and is an unusual opportunity for party with capital to invest in legitimate enterprise. Address "Jewelry Business, 4824," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

(*Special Notices continued on page* 84.)

Special Notices.

(Continued from page 83.)

BUSINESS OPPORTUNITIES.—Continued.

JEWELRY STORE, over 13 years on one of the most prominent business streets, New York City, will be sold complete and cheap if taken at once; reduce stock to suit buyer; free of debts; reason for selling, leaving for Europe. Address "S. W., 5156," care Jewelers' Circular-Weekly.

WANTED, PARTNER to engage in the manufacturing jewelry business; must be a good salesman and have $8,000 to $10,000 to invest, this amount will also be invested by advertiser who has at present a factory and established trade. For further particulars address "A., 5151," care Jewelers' Circular-Weekly.

WILL BUY surplus stocks of diamonds, watches and jewelry; send them to me at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Chicago, Ill., long distance 'Phone Blue 995.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

FOR SALE, jewelry store in town of 3,000, western Washington; stock and fixtures worth about $23,000; will sell or rent store room and living rooms upstairs; no competition; splendid chance for bright, live man; write for particulars. Address "S., 4982," care Jewelers' Circular-Weekly.

FOR SALE, one of the best jewelry stores in Ohio town, 17,000 population, established 15 years; repair work $2,000 to $2,500; December business $6,000 to $8,000; modern up-to-date store; for further particulars address The E. & J. Swigart Co., 15 and 17 W. 5th St., Cincinnati, O.

To Let.

PART OF OFFICE to rent on our floor, to a diamond setter; will give our trade to right party. Rubenstein Bros., 14 Maiden Lane, New York.

PART of very desirable office with excellent light, suitable for diamond dealer, jeweler or silversmith; reasonable rental. Apply Room 53, 3 Maiden Lane, New York.

PART of a nice jewelry store to let for optician; best location; one of the best towns in Connecticut; population, 26,000; rent, $15. "S., 5175," care Jewelers' Circular-Weekly.

TOP FLOOR of 30 Maiden Lane, nice large room, can be used for office or shop, is 15 feet high and 60 feet deep; low rent to responsible tenant. Inquire, R., L. & M. Friedlander, in store.

For Sale.

LOTS at Long Beach, L. I., (the ri of Atlantic City); for intervie maps, etc., write to George E. Hu bert, 17 Cooper St., Brooklyn, N. Y

CASH BARGAINS this week: 37 diam 17 1/2 + 1/16 carats, all brilliant, very g quality; price, $87 per carat; to protect the t we will sell only one jeweler in towns of than 10,000 population. Rubenstein Bros. Maiden Lane, New York.

Wanted to Purchase

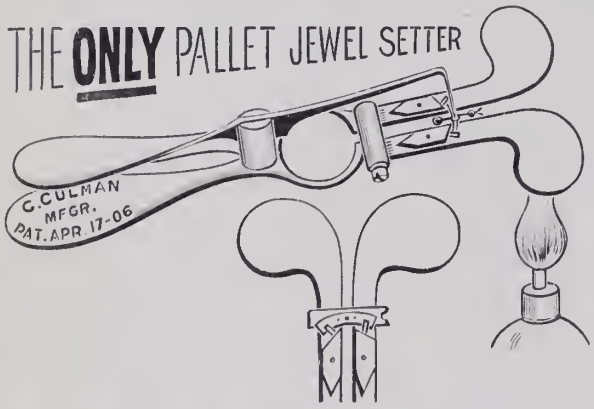
MIRRORED wall case for cut gla Laurel Jewelry Co., Laurel, Miss.

WANTED, a second hand jewelers' safe in g condition. The Barber Jewelry Mfg. C Gold St., New York.

Miscellaneous.

PORTRAIT MINIATURES copied from photo on watches, dials, brooches and lock Goldstein Engraving Co., 45 Maiden Lane, York.

10 KARAT SOLDER, 50 cents; 14 karat sol 65 cents; silver solder, 80 cents per ounce; count in quantities; money back if dissatis Cleveland Solder Co., Colonial Arcade, Cl land, O.



THIS TOOL

Holds the pallet so that one jewel can be adjusted without danger of the other shifting.

Uses practical gauges to determine the amount jewel is to be shifted.

Holds all styles of pallets, large or small.

Full directions with each tool No. F-66. Each $2.00.

SWARTCHILD & COMPANY

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

Heyworth Building, Chicago

THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD



H. J. HOOPER

NEW YORK'S LEADING JEWELRY AUCTIONEER

RECOGNIZED by the wholesale houses, the press and my patrons. All sales conducted along modern and high-class lines. ¶ Write, and let me prove it by sending you over 250 testimonials and references.

37 MAIDEN LANE, NEW YORK CITY

Philadelphia.

Joseph Wacks, with J. F. Neill, 727 Sansom St., is spending a vacation at Atlantic City.

A. F. J. Dorn, 834 Market St., Camden, joined his wife and family last week at a reunion of the Dorn family in Baltimore.

J. Burroughs Robertson, of the material department of M. Sickles & Sons, spent a few days last week with his family at his country place in Wayne, Pa.

William Lewis, watchmaker and jeweler, Berwyn, Pa., who is a daily visitor to this city's trade, has departed for a vacation trip to Lake Placid in the Adirondacks.

F. B. Wallen, 405 Broadway, Camden, N. J., has returned from New York State and joined his family at Wildwood, where they will remain for the balance of the Summer.

In financial circles it was announced last week that there had been listed on the Philadelphia Stock Exchange $330,100 additional stock of the Keystone Watch Case Co. of the par value of $100.

R. M. Cooper & Son, wholesale jewelers, will move about the first of the month from 12 Sansom St. to 721 Sansom St. Alterations are being made at the latter premises to fit the building for the occupancy of its new tenants.

The Bailey, Banks & Biddle Co. is displaying prizes made for the Atlantic City Yacht Club's annual races, to be held in September. The prizes are silver cups, artistically shaped and made emblematic of nautic events.

The *Commercial Journal* in a recent issue under the head of "Conspicuous Enterprise" published a sketch of the career of Chas. H. Dean, 715 Sansom St., telling about the handsome retail store he will open Sept. 1 at 117 S. 8th St.

Announcement is made of the forthcoming marriage of Miss Adeline Hurlburt, sister of Frederick B. Hurlburt, of H. O. Hurlburt & Sons, to George Huber White, at the home of her brother, West Horton St., Germantown, Sept. 9.

Fred. H. Voigt, watchmaker for the trade, 7th and Sansom Sts., has returned to his bench after being confined to his home for months by an injury sustained during a violent wind and electrical storm, when a swinging sign was blown down upon him.

M. Moskovitz, a retail jeweler, 34th and Market Sts., last week was the victim of thieves, who entered his store and made away with a tray of watches before they could be caught. The detective department has sent out "flyers" for the recovery of the watches in the event of their being pawned.

John and James Blisard, of the firm of John F. Blisard & Co., material dealers, 727 Sansom St., are receiving the condolences of the trade upon the death, Wednesday of last week, of their father, Francis J. Blisard. The establishment was closed until after the funeral services, which were held Saturday.

Among the retail visitors to local wholesalers from out-of-town points, last week, were: E. Allez, Millville, N. J.; Ivan Jensen, Riverside, N. J.; Henry Bolte, Jr., Atlantic City, N. J.; E. K. Bean, Lansdale, Pa.; George Ware, Atlantic City, N. J.; A. J. Kendall, Millville, N. J.; H. A. McFarlan, Dowingtown, Pa.

William H. Doebele, manufacturing jeweler and diamond dealer, is expected to complete the moving of his establishment from 722 Sansom St. to 809 Sansom St. by the first of the month. Some of the machinery and appliances are already being moved, but the entire work, it is expected, cannot be completed until next month.

The sympathy of his friends in the trade has been extended to Joseph Koons, manufacturing jeweler, 13th St., above Market St., on account of the death, last week, of his last surviving brother, Frank P. Koons. Of seven brothers and sisters Joseph Koons is now left alone. All of the family were widely known socially and politically.

As forecasted in THE CIRCULAR-WEEKLY of last week Max Henschel, a retail jeweler, 2317 Germantown Ave., was adjudged an involuntary bankrupt in the United States District Court, last week. The petitioning creditors and the amounts claimed are: H. O. Hurlburt & Sons, $230.25; Joseph B. Bechtel & Co., $81.32; Louis P. White, $736.09.

The William C. Penfold Co., of this city, recently brought suit at St. Joseph, Mo., against Sam Rose and W. D. Rusk, seeking to secure 37 watches, valued at $250, which are in Rose's bankrupt stock. It is alleged that they were not seized under any action against the Philadelphia company, which asks for damages in the amount of $50, and the property, or judgment for $250 and $50 damages.

Charged with robbing the jewelry store in West Chester, near here, of a quantity of watches, bracelets and other jewelry, William O'Brien was arrested, last week, and held for trial at the next term of the Delaware County Criminal Court. O'Brien is alleged to have confessed and revealed the hiding place of much of his loot with the result that the greater part of it has been recovered.

Pleased at the manner in which his acting secretary, William F. Gleason, had welcomed the American Association of Opticians and the Pennsylvania Retail Jewelers' Association to the city recently, Mayor Reyburn, on Saturday, formally appointed Mr. Gleason to the secretaryship. It will be remembered that the young secretary to the Mayor was given a cordial hearing by opticians and jewelers.

Alfred Broa, once a well-to-do real estate broker on Walnut St., was rearrested last week just after being discharged from the House of Correction, to which institution he had been committed for a six months' term charged with passing bogus checks. Broa was sent to prison in the first place for passing a bogus check on a manufacturing jeweler of Sansom St., near 8th St., who for sentimental reasons desires that his name should not be used. In former days he and Broa were friendly before the latter is alleged to have "gone wrong."

Herman T. Brown, a colored elevator operator in the building of the Bailey, Banks & Biddle Co., 1218 Chestnut St., was killed, last week, while trying to recover a few pennies which he dropped accidentally to the bottom of the elevator shaft. Brown asked a messenger boy to regulate the elevator while he climbed into the shaft and secured the coveted pennies. The weights of the elevator which descend, as it ascends, crushed out his life. Fortunately none of the customers in the store were aware of the tragedy and no excitement was created.

Plans are under way to make special inducements to retail jewelers throughout Pennsylvania and southwest New Jersey and Delaware and Maryland to visit this city during the Founders' Week celebration, Oct. 4 to 10. The Merchants and Travelers' Association, of this city, is sending letters to between 10,000 and 12,000 well-rated merchants within a radius of 250 miles of the city, calling attention to the celebration and the exceptional opportunities offered for making themselves acquainted with Philadelphia jobbers and manufacturers. The local jewelers are taking an active interest in promoting the celebration in every possible way.

All arrangements are completed for the annual clambake of the Philadelphia Jewelers' Club to be given Tuesday, Sept. 15, at Burlington Park in the upper Delaware River. Louis P. White and Joseph E. Cadwallader, of the Board of Governors, have worked and propose to continue to work unceasingly to make the next clambake the most successful in the history of the club. A famous chef is to be brought here from the east especially to prepare toothsome dishes for the jewelers. There will be music and a specially chartered boat to take the guests up the river and bring them back again. After the afternoon festivities and the dinner is over the guests will return to the club headquarters at 1228 Chestnut St., when further entertainment will be provided to round out the day and night in a most enjoyable manner.

Canada Notes.

Lydia Girard has registered as H. Guertin, jeweler, Sherbrooke, P. Q.

The Empire Jewelry Co. has issued a writ for $257 against Letros Bros., Toronto.

John P. Vick, Owen Sound, Ont., has given a renewal chattel mortgage for $306 to R. Wightman.

Out-of-town jewelers visiting Toronto, Ont., last week, included: A. J. Gabel, Berlin; E. H. Newman, Brantford; E. W. Ross, North Bay, and Wm. McCarty, Lindsay, all Ontario.

C. Ray Randall & Co. have opened a Canadian office at 28 St. Josephs St., Toronto, Ont., in charge of Arthur E. Kentleton. Mr. Kentleton has been identified with the wholesale jewelry trade in the Dominion for over 20 years. He will call upon the retail trade.

James Walker, William Snow and Reuben Costello, three young men, who were arrested at Niagara Falls, on a charge of breaking into the store of Cline Bros., 125½ Queen St., Toronto, and stealing a quantity of jewelry, were convicted of the crime on Monday, of last week, and sentenced to 23 months' imprisonment each. They had all previous convictions recorded against them at other places.

Thieves recently broke a large show window in the store of Wm. M. James, Breckenridge, Minn., and stole a gold watch and chain. A reward of $1,000 has been offered for the arrest of the guilty parties.

"HULL" is the "Sterling" Mark for Umbrellas



Will It Not Pay You To Handle An Umbrella With These Qualifications?

First—It is the foremost and only practical detachable and interchangeable umbrella on the market.

Second—The interchangeable feature enables you to suit the customer with any sort of base that may be desired, thus avoiding the likelihood of having him select an umbrella handle which pleases him and then complain about the price or quality of base.

Third—"Hull" handles can be shown in an exceedingly small space, and the bases laid away in a drawer, to be fitted to the handles when the customer calls.

Fourth—The detachable handle permits you to lay in a superb order of umbrellas at a modest outlay without buying an equally large quantity of bases to be carried from one season to another.

Fifth—It is stronger than any other umbrella, either regular or detachable.

Sixth—It is the outcome of our best thought, the best workmanship, and the best material that money can buy.

These six qualifications should convince you that the "HULL" umbrella will not only sell readily and yield a good profit, but that you will never have to apologize for one sold over your counters.

Write to-day for samples and we will send them by prepaid express.

Hull Brothers Umbrella Co.

TOLEDO, OHIO

Practical Course in Adjusting

By THEO. GRIBI

Comprising

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

Elucidated and Demonstrated

By original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have been added chapters on

How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement—Some Current Defects in it and How to Remedy Them.

Published Price, $2.50.

SPECIAL REDUCED PRICE, $1.50, Post Prepaid.

250 pages, including 18 diagram plates; Fine Paper; Large Type; Clear Illustrations; Systematically arranged; Solid Binding. :: :: ::

THE JEWELERS' CIRCULAR PUB. CO.

Publishers

11 John St., cor. Broadway

NEW YORK

PATENT DEPARTMENT

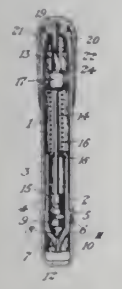
WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF AUG 18, 1908.

96,086. FOUNTAIN PEN. Joseph G. Coffin, Worcester, Mass., assignor of one-half to Wellington P. Kidder, Boston, Mass. Filed April 19, 1906. Serial No. 312,572.

In a fountain pen, a reservoir providing a pump inder having an inlet, a check valve for said



et, a piston adapted to be reciprocated within d pump cylinder, and an expansile spring norlly maintaining said piston in a predetermined sition.

96,119. RECORDING CLOCK. Adolf Kopekin, Vienna, Austria-Hungary. Filed Aug. 12, 1903. Serial No. 169,264.

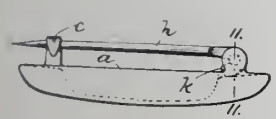
In a recording clock, the combination with a sing, a wall of which is provided with an openg. of the hour wheel and minute hand spindles.



o writing surfaces, one mounted upon the hour heel spindle and the other mounted on the mine hand spindle respectively, a copying sheet terposed between said two writing surfaces and eans for keeping the said writing surfaces with e copying sheet between them upon their reective spindles, as and for the purpose set forth.

96,199. PIN. Emil R. Crecelius, Providence, R. I., assignor to Arnold C. Messler, Pawtucket, R. I. Filed Feb. 25, 1908. Serial No. 417,685.

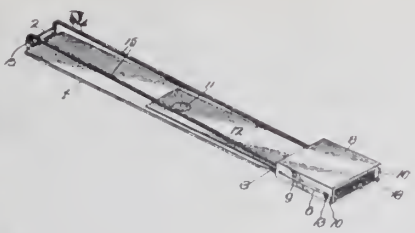
An article of manufacture comprising a pin rmed of sheet metal bent to form a cup shaped



long body, a block in the end of the body integral with the walls of the body, and integral tch and ears.

96,214. SAFETY PIN. Lawrence W. King, Kansas City, Mo. Filed May 10, 1907. Serial No. 373,010.

A safety pin, comprising a base plate or member rovided with upturned walls at its front end, a bstantially inverted U-shaped shield or guard ember slidingly engaging said walls, a pin atched to the base plate and having its point between the latter and the shield or guard, and a spring fitting between the base plate and the shield



d guard and engaging one of said members to prevent accidental sliding movement whereby the point of the pin would be exposed

96,253. HAT-PIN. Henry W. Schloss and Herman Hawley, New York, N. Y., assignors to the Castle Braid Co. Filed Oct. 8, 1907. Serial No. 396,400.

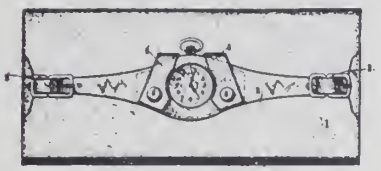
In combination with a core or body having a braided cover, a pin passed through said core or



body and having means engaging and covering the rough threads or ragged edges of the braided cover

96,264. BAG HANDLE AND BRACELET. Gustav Auslander, New York, assignor to the Progressive Leather Goods Co. Filed Nov. 6, 1907. Serial No. 401,038.

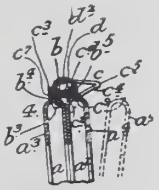
In a hand bag, the combination of a bag body, a handle comprising a band; means for detachably



securing it to the body, said means also being adapted to secure the ends of the band together when detached; and means for detachably securing a watch to said handle.

96,311. HAND-BAG FASTENER. Hyman Meltzer and Louis Karron, New York. Filed May 23, 1908. Serial No. 434,451.

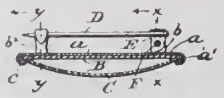
A frame for hand bags, pocketbooks and the like comprising two yoke-shaped or jaw members which are U-shaped in cross section, a longitudinal cap member secured to the top of one of said yoke-shaped or jaw members and provided in the back wall thereof with a longitudinal recess and in the front wall thereof with a longitudinal recess of greater depth than the recess in the back wall thereof, and a locking device composed of a central oblong body portion having a back flange passed



through the recess in the back wall of the cap member, and having a front member which passes through the recess in the front wall of the cap member and is bent backwardly to form a V-shaped lip, said body portion being provided at its opposite ends and adjacent to said lip with recesses rearwardly of which are projecting lugs, and a spring placed on the body portion of the lock device within the cap member and held in place by a tongue formed in connection with the back flange of the lock device and bent transversely thereof. the ends of the spring being bent upwardly so as to bear on the top of the cap member, and the other frame member being provided on the top thereof with lugs or projections adapted to enter the recesses in the opposite ends of the body portion of the lock device.

96,363. PIN. George W. Dover, Cranston, R. I. Filed March 19, 1908. Serial No. 422,074.

In a pin, the combination with a front plate, of a back plate provided with perforations and fixed to the front plate, a base plate between the front plate



and back plate, and ears upon the base plate passing through the perforations.

96,367. COLLAR SUPPORTER. Frank E. Farnham, Providence, R. I. Filed April 6, 1908. Serial No. 425,431.

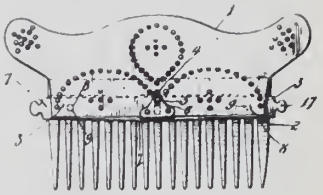
The combination of two concavo-convex lace pins each having a pin tongue; a bar and two lining



plates integral with said bar and extending angularly therefrom at opposite ends, each of which plates is adapted to be seated in the concavity of one of said lace pins; and means for fastening said lining plates within said lace pins, respectively.

96,373. COMB. Isaie Frechette, Montreal, Quebec, Canada, assignor of one-fourth to Joseph Antoine Morin, Montreal, Can. Filed Aug. 19, 1907. Serial No. 389,123.

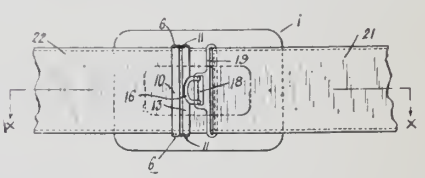
In combination with a comb body having a flange provided with an elongated slot, a hair retaining member adapted to be removably wedged between the comb body and its flange, a loop fixed to said



hair retaining member adapted to travel freely in said slot and to constitute a movable pivotal connection between said flange and said hair retaining member, and means for retaining said hair retaining member beneath said flange, said means comprising co-operating lugs and recesses on the retaining member and the flange of the comb, respectively.

96,392. BELT CLASP OR BUCKLE. George J. Kelley, Attleboro, Mass. Filed Feb. 11, 1908. Serial No. 415,275.

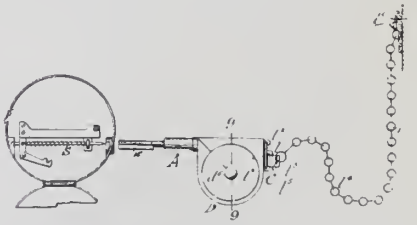
In a device of the character set forth, the combination with a frame, of a transverse bar upon the frame, a plate pivotally mounted in the frame



adjacent the bar, downwardly directed teeth upon the plate, and a hook upon the plate extended in a plane parallel with the toothed portion, said hook and teeth both being on the same side of the pivot.

96,408. KEY FOR WATCHMEN'S TIME-DETECTORS. Paul Moosmann, New York. Filed Dec. 6, 1904. Serial No. 235,769. Renewed Jan. 11, 1908. Serial No. 410,444.

The combination, with a portable time detector



clock, of means for actuating the same, and means for automatically indicating on said means each such actuation.

96,441. CHATELAINE-BROOCH WATCH. Charles L. Depollier, New York, assignor to the Dubois Watch Case Co., Brooklyn, N.



Your Customer

Won't Be Called Down

for not having correct time, if you sell him

The Incomparable Rockford Watch

The most reliable and satisfactory watch made

Write for price list and advertising matter.

ROCKFORD WATCH CO.
ROCKFORD, ILL.

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

Practical Course in Adjusting Published Price, **$2.50** Special Reduced Price, **$1.50,** Postpaid **All Jobbers or Jewelers' Circular Pub. Co.**

Y. Filed Feb. 29, 1908. Serial No. 418,468.

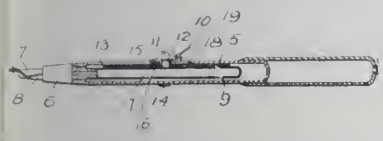
he combination, with the pendant of a watch, a cross-bar swiveled to the base of the pendant,



cross-bar being provided at the ends with t-up and perforated ears, and a chatelaine och hinged to said ears and provided with means attachment to a garment.

6,576. PEN. George Rentz, Wells, Minn. Filed June 18, 1907. Serial No. 379,571.

A fountain pen comprising a hard rubber bar a flexible ink bag inclosed within barrel, a sser bar engaging said ink bag, an outwardly ending push pin on said presser bar, a tubular al sleeve axially slidable on the barrel and



ing a key-hole slot the narrowed portion of ich is adapted to engage the push pin and pre- t actuation thereof, the said barrel being pro- ed with a groove extending in a line with the t in the sleeve, and a metallic stud formed egral with the metallic sleeve and extending o the groove.

6,627. COMBINED NAPKIN RING AND HOLDER Cornelius J. Daly, Philadelphia, Pa. Filed March 2, 1908. Serial No. 418,747.

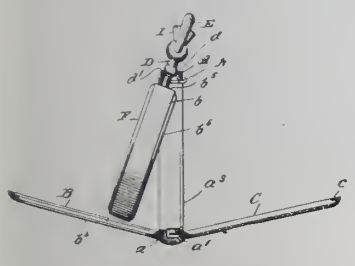
A combined napkin ring and holder comprising strip of resilient material having a slot extend



longitudinally thereof to form napkin holding ans, said strip being constructed to normally m a spiral and adapted to be opened out to rm a collar.

6,633. WATCH CASE. Walter H. Fitz Gerald, New York, N. Y., assignor of one-fourth to Benjamin A. Bloch, Brooklyn, N. Y., and one-fourth to Emanuel M. Bloch, Sag Harbor, N. Y. Filed Nov. 23, 1907. Serial No. 403,534.

A magic watch case, comprising an outer case, d an inner case mounted therein by a universal

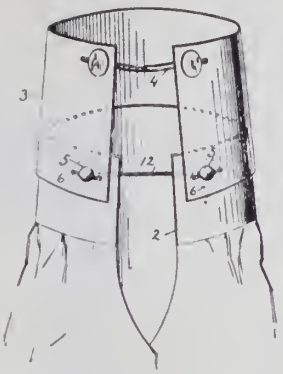


int, whereby the inner case may be swung up- ard out of the outer case upon such universal int and be rotated thereon while the inner case thus raised above the outer case, substantially described.

6,659. CUFF AND WRISTBAND FASTENER. Roland Onffroy, Jr., San Francisco, Cal. Filed April 27, 1905. Serial No. 257,753.

A cuff fastener comprising a plurality of mem- rs each having a head and a circular base united gether and spaced apart by a stem which passes ansversely through the base and is formed into eye located under the lower surface thereof.

said stem being spread laterally at a point between the head and the base and a longitudinally extensi-



ble flexible element connecting said eyes together.

DESIGNS.

39,444. RING. Herman Leiser, Houston, Tex.



Filed May 7, 1908. Serial No. 431,544. Term of patent 14 years.

39,445. SUGAR OR CONFECTIONERY TONGS. Lebrecht Fritzsche, Newark, N. J. Filed Oct. 29, 1904. Serial No. 230,616. Term of patent three and one-half years.



TRADE-MARKS REGISTERED, AUG 18, 1908.

70,265. BELT BUCKLES AND CLASPS. Nussbaum & Hunold, New York.

Filed Feb. 20, 1908. Serial No. 32,896. Published June 16, 1908.

70,293. COLLAR AND CUFF BUTTONS, CHAINS, RINGS AND EARRINGS. Francis Pernas, Cranford, N. J., and New York. Filed Sept. 26, 1907. Serial No. 30,213. Published June 16, 1908.

70,320. PEARL BUTTONS. The Vienna Pearl Button Mfg. Co., Muscatine, Ia., and New York.

Filed March 30, 1908. Serial No. 33,752. Published June 16, 1908.

BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

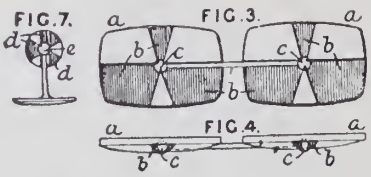
ISSUE OF AUG. 5, 1908.

8,687. POTTERY. A. Lovatt, J. Lovatt and A. E. Lovatt. Derbyshire. April 15.

The design is printed by transfers or the like upon unfired, biscuit or fully vitrified ware with a medium containing both the coloring-matter and the glaze, so that a fully glazed design is produced with one firing. The design may be printed on unglazed ware, or the ware may be first dipped in "smear" or half-glaze, or in full-glaze, to form a ground, the ware being then dried and the design printed upon it. The "smear" or half-glaze employed is preferably composed of two parts by weight of clay and three parts of glaze. In preparing the printing medium, a metallic oxide, preferably in the form of powder, is mixed with a glaze, which is also preferably in the form of powder, and liquid gum or other viscous substance is added and the whole worked into a paste or viscous fluid. Examples of suitable proportions are (1) one part of oxide of cobalt to 32 parts of glaze, or (2) two parts of green oxide of chromium to 40 parts of glaze.

8,813. SLEEVE LINKS AND STUDS. R. W. C. Palmer, Blackfriars, London. April 16.

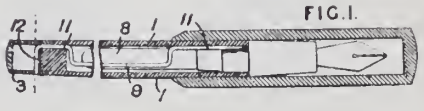
In a ball-and-socket attachment for the heads of sleeve links, collar studs and the like, the distinctive feature is that the head part may lie in the same plane as the stem portion whilst at the same time angular movement of these parts is possible. The head *a* of the link or of the stud has



radial recesses *b*, *d* respectively on the underside, which recesses extend to the periphery. At its center is a socket in which engages a knob *c* on the coupling part of the link, or a knob *e* on the stem of the stud.

8,826. PENS. C. A. Faber, Toledo, O., U. S. April 16.

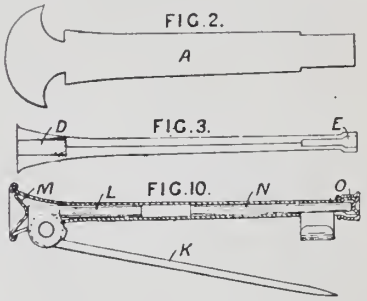
A fountain pen having an elastic ink reservoir 8 is provided with a compression lever 9, pivoted to the holder 1 at the ends of 11. Integral with the



lever is an operating bar 12 which is rotated by a swivel cap 3. To compress the reservoir more completely, a curved plate may be attached to the lever 9.

8,971. SAFETY-PINS. T. Morton, Birmingham. April 18.

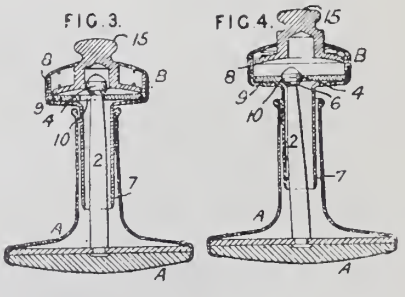
Trumpet-shaped brooches or pins are made without soldering. A blank A, shown in Fig. 2, is shaped so as to form the body of the pin, Fig. 3, which has alined openings D, E at the ends.



Pieces L, N are formed from suitably-cut blanks, to support the pivoted and pointed ends respectively of a pin K, the tubular portions of the said pieces being inserted through the openings D, E. Caps O, M close the ends of the trumpet.

9,088. STUDS AND SOLITAIRES. T. W. Jones and F. R. Baker, Birmingham. April 19.

A two-part stud has the back part A formed with a slightly swivelling pillar 2 having a beveled head 4. The front part B, formed by the junction of a tubuar shank 7 and a cup-shaped shell 8, contains a disk 9 with an eccentric hole 10 and



a spring-pressed hollow locking-piece 15. The head 4 of the pillar 2 enters the hole 10 in the disk 9 when in an inclined position as shown in Fig. 4, whereupon the locking-piece 15 engages with the head 4 holding the pillar in a central position and locking the two parts A, B together as shown in Fig. 3.

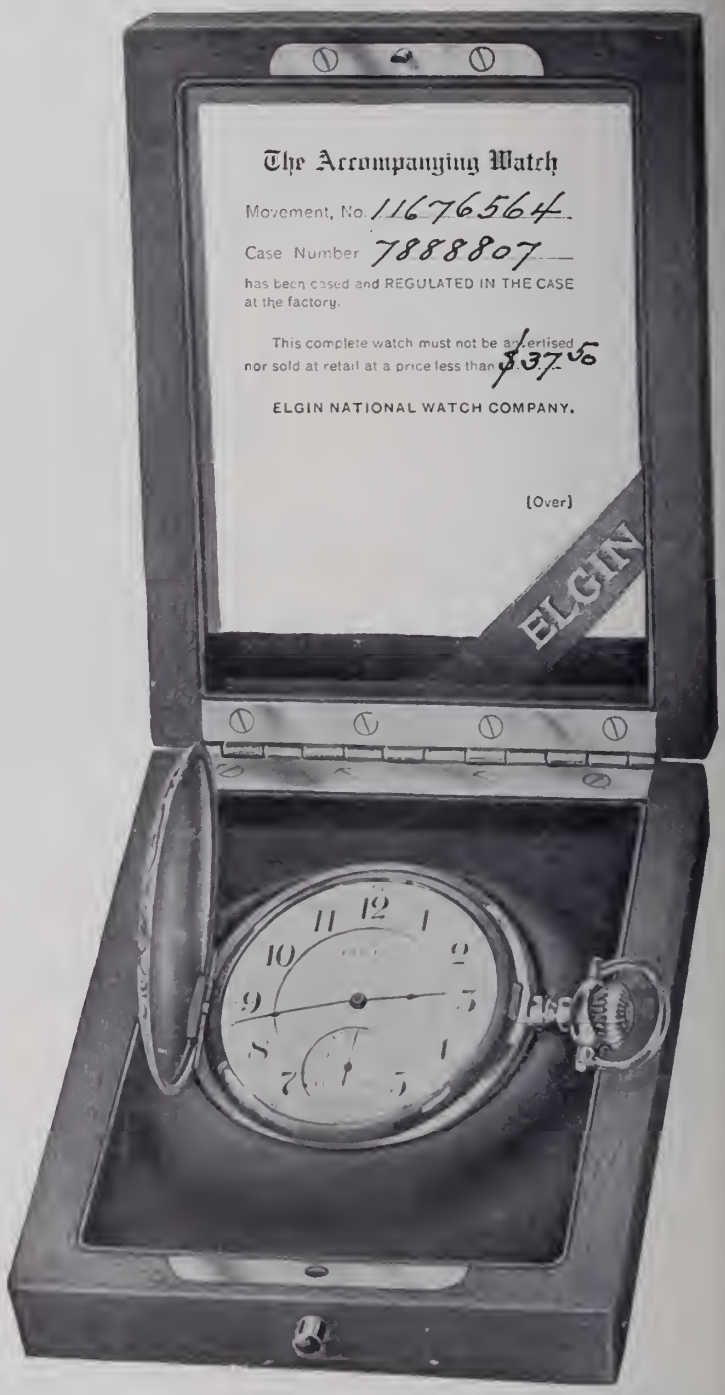
The Watch in The Box

—Is an Elgin—

—The most salable article known to the jewelry trade—

—A watch with an established retail price—

Price and description furnished on application by your jobber.



ELGIN NATIONAL WATCH COMPANY

ELGIN, ILL.

THE HOROLOGICAL REVIEW

A CATECHISM OF THE LEVER ESCAPEMENT

Being an Informative and Instructive Series of Questions and Answers for Watchmakers and Apprentices.

(Written expressly for The Jewelers' Circular-Weekly by T. J. Wilkinson.)

(Continued from issue of Aug. 5.)

UESTION:—Upon making an escapement nspection, using Test B methods, suppose discover that there is over-contact (Fig. of the tooth with the pallet jewel. Explain what such a condition would indicate.

NSWER.—Whenever we commence an



Fig. 98.

mination of the escapement we conform Rule I., which calls for an inspection of lock of the teeth on the pallet jewels. Next we follow this inspection by observ- Rule II., by closing the bankings in so t we have only drop or first lock present.



Fig. 99.

ese points being attended to, the balance ould be replaced and then slowly rotated, nging the roller jewel into the notch of lever and continuing the rotation until roller jewel is beyond the tip of the er horn. Hold the balance in this posi- n and make an observation of the pallet d tooth action. This time we find over- ntact of the tooth and pallet, as illus- ted in Fig. 98. The drawing, Fig. 99, shows the normal contact. Under Test B conditions the results on this side of the escapement action are incorrect. We next examine in a similar manner the opposite tooth and pallet action. The result is a duplicate, namely, we find over-contact of the tooth with the pallet, as shown in Fig. 98. As the extent of contact in Fig. 99 represents the standard for our test, it is evident we have some defect to deal with, as follows: Either we will find that the action of the roller jewel in the notch of the lever is not deep enough, or, second, that the locking of the escape wheel teeth on the pallet jewels is too great. We will reinspect the lockings of the teeth on the pallet jewels, and to suit the purpose of this example we shall assume that we find



Fig. 100.

the drop lock excessive on each pallet jewel. The remedy is easy, namely, to push the pallet jewels further back into their respective seats. On doing this we retest and assume that we now find a correct amount of drop or first lock on each pallet, as Fig. 99 indicates, when using Test B methods. We have also other means of determining that an error is due to an excessive amount of drop lock, aside from a personal inspection of the lock or the indication given by Test B, as shown in Fig. 98. This means, first, the freedom between the guard pin and the edge of the roller table, which freedom will be found excessive in amount when the drop lock is too great, and, second, by using tests C and D methods, as in the first instance we find too much freedom between guard pin and edge of roller table. We shall find that tests C and D will reveal an overplus of freedom between the roller jewel and corner of the notch; as our personal observation of the locks and tests B, C and D agree that there is an excessive amount of drop or first lock, we always find in conjunction with any excess of the first lock that the bankings are opened in proportion to the extent of the excessive drop lock. Hence if we reset the pallet jewels, thereby lessening the amount of first lock, we must, in proportion, close in the bankings to agree with the lessening of the lock. If this were not done we should find, as the result of leaving the bankings open after altering an excessive drop lock, that both locks, namely, drop and draw, would be present. Therefore, in this instance, as we have lessened the excess of draw lock by resetting the pallet



Fig. 101.

jewels, we close in the bankings to agree with the extent of the new drop lock. This item agrees with Rule II. This being done, we again examine the guard pin's freedom with edge of roller table. This time we find it correct in amount. Next, using Test B, we find conditions as illustrated in Fig. 99, which is correct. Also on remaking tests C and D we find a normal amount of

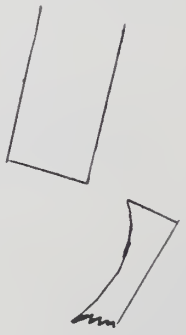


Fig. 102.

freedom between the corners of the notch and the roller jewel.

Question:—Give an instance in which we find over-contact (Fig. 98, Test B), the cause of which is *not* attributable to excessive drop lock.

Answer:—In this as in all other tests we first inspect the pallet jewel lockings with escape wheel teeth, the result being we find that the drop lock is practically perfect.



Pat. June 9, 1908
P. P.—No. 32

Brooch and Case Combined

MANUFACTURED EXCLUSIVELY BY

DUBOIS WATCH CASE CO.

MAKERS OF

FINE SOLID GOLD WATCH CASES

Specialties in Casing of Chronographs, Repeaters and all Kinds of Complicated Swiss Watches



Pat. June 9, 1908
P. P.—No. 41

21 and 23 Maiden Lane **New York City**

The Only Safety Chatelaine Case which enables a Watch to Keep Correct Time and Cannot be Lost

MERITS

Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

Absolute Security



Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.

UTILITY

It can be raised so as read the time, and revers to have either the dial back facing front, withc removing brooch pin watch from the garmer Can be worn on tl shoulder, belt, chain fob.

Will not pull or wear off

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Watch worn as Chatelaine, showing it lifted to read the time.

Artistic and Practical

The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907



Watch worn on chain as a pendant, pi ed to garment as additional security.

N sign of excessive drop lock exists. We ow this with an examination of the rela- ti of the guard pin to the edge of the r er table. This we likewise find satis- fa ory. Next, making Test B, we find c ditions shown in Fig. 98, which illus- r s an over-contact of these parts. As o first examination decided that the drop l was correct, another cause must be d for the error Fig. 98 shows. As we e ed Rule II. in force at the commence- n t of the test, we next try Test C, and t eby discover an excess of freedom be- t n the corner of the lever notch and the r er jewel, Fig 100; employing Test D c , it also confirms our findings as to ex- i ve freedom between the corner of the n h and the roller jewel.

UESTION:—What tests showed this pement to be perfect in part?

NSWER:—First, an inspection of the lock showed it to be perfect; second,

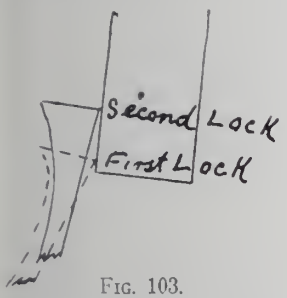


Fig. 103.

extent of freedom between the guard and edge of roller table was found wise correct.

UESTION:—What does the foregoing h us in reference to Test B?

NSWER:—That when we correct the lock and Test B indicates an error, as id in this instance, the error must then ought for in the roller jewel fork action.

TEST B, CASE N.

We follow Rule I. and attend to the h and pallet lockings. Thus we know r condition. Following previous meth- we put Rule II. in force and close bankings so first lock only is present. dging the lever and placing the balance in position, we start our examination, ro- ng the balance and thereby bringing the r er jewel towards the lever's notch, but w are unable to make it enter (Fig. 101). W commence again, this time dropping the r er jewel into the lever notch, but we fi it won't make its exit out of the notch. In an instance like this it is wise to trans- gress Rule II.; therefore, we open the bank- in on each side sufficient to allow of the r er jewel's exit; accordingly we com- nce our examination over again. The a of guiding the roller jewel into the lever n h and out the other side produces the e ct on the tooth and pallet shown in F 102. The same effect is observable o both pallets, the tooth being discharged fr n each, as shown. Our first observation u er Rule I. showed an extraordinary a unt of lock, but a second observation o he lock made after Rule II. was put in e ct showed that the drop or first lock o each pallet stone was about correct. As t result of both observations we conclude th the excess of lock lies in an overplus o draw or second lock (Fig. 103). This is a part solution of our difficulty; we found, however, that with bankings closed (Rule II.) the roller jewel was unable to make its exit out of the lever notch, and also that the condition of the first lock was thoroughly satisfactory. We are forced to conclude that if the first lock is not at fault we must attribute the error to over-contact of the roller jewel in the notch of the lever; the inference being plain, we cut away the corner of the notch and a part of the horn in its vicinity and make frequent tests. When the tooth and the pallet assume the position illustrated in Fig. 99, Test B, we cease cutting, the opposite side of the escapement action should be made to correspond, and tests C and D should also be made use of. Whenever we find a *deep first lock* of tooth and pallet in an escapement, it demands correction before using the tests; otherwise we are wasting time attempting escapement corrections and obtaining results that lead to nothing. While giving a few words of advice, let us add that all escapements cannot be made to come up to our standard, but we can usually vastly improve them.

(To be continued.)

Hairspring Stud Indicator.

IT has always been difficult to set a watch in beat, several trials being usually required before the hairspring stud is placed in the proper position. Owing to the different models and various ways in which escapements are constructed, it is hard to

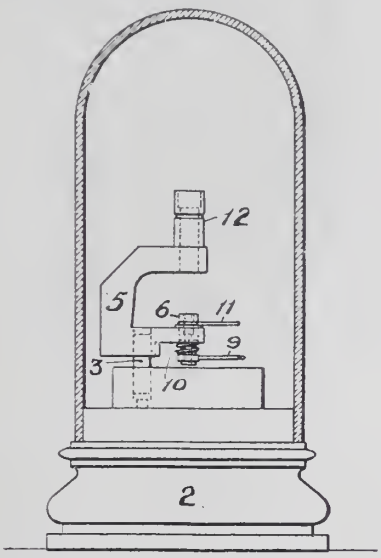


Fig. 1.

employ a positive index for that purpose, and many workmen mark the balance before removing the hairspring. To obviate these difficulties is the purpose of the device illustrated herewith and invented by W. D. Smith, Denver, Colo. In order to take the roller table and hairspring on the balance staff so that they will be in the proper position to have the watch on beat, the frame of this device is taken from the stand and the lower end of the stump, 6, is placed on the cap jewel in the cock bridge, 15, of the balance wheel, 16. The lower pointer, 9, is turned so it is directly above the lever pivot, and the upper pointer, which moves independently of the lower one, is turned until it is directly over the hairspring studhole in the cock bridge, 17. (See Figs. 1 and 3.)

When the stump, 6, is placed on the cap jewel, the spring, 10, gives a yielding pressure and allows the stump to yield so as to

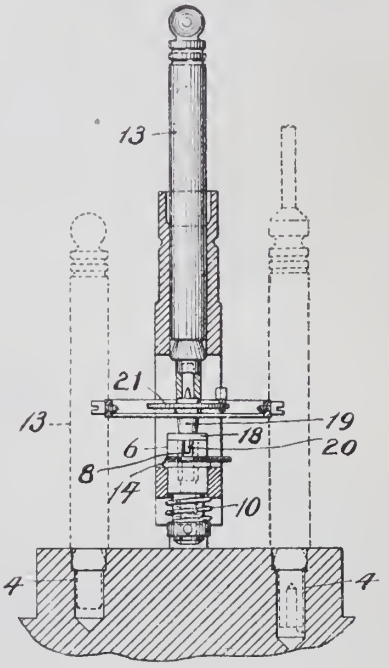


Fig. 2.

prevent too much pressure being put on the bridge. The tool is then replaced on the stand, the reverse to what it is shown with the glass shade on, so that the stump may be over the edge of the stand. Staff 19 is then placed in the tool and the roller jewel enters the slot, 8; the hairspring is then placed on the staff with its stud directly over the upper pointer, 11, and the hairspring and roller table are then forced in

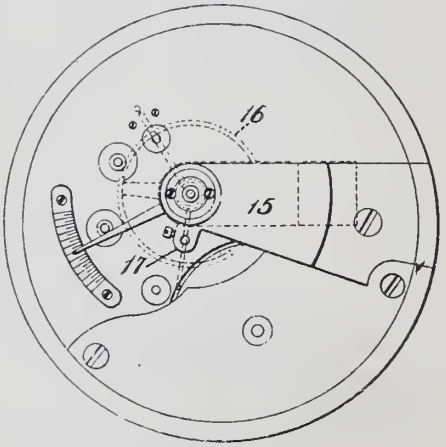


Fig. 3.

place by the stroke of a hammer on the punch, 13. (See Fig. 2.) By means of this device the setting on beat of a watch will be found correct and simple.

The new store of J. M. Hubbard & Co., Anderson, S. C., at the corner of Earle and Main Sts., is rapidly nearing completion. When finished the establishment will be one of the most attractive in that territory.

American Watch Case Co.


C393 Carved.


C309 Carved.


C388 Carved.

Old Fashioned Elegance

Something like the smell of old lavender lingers about one of A.W.C.CO cases. Each one is an individual. It is not ONLY solid gold. Each one has private elegance that even its mates have not, while its mates have their own peculiar excellencies also. Each case is a work unto itself, absolutely unlike the ordinary commercial product. Old fashioned elegance and a genteel profit in A.W.C.CO cases. Do people come to your store looking for that kind?

"Carved with figures strange and sweet,
All made out of the Carver's brain."
—Coleridge

"SOLD BY US DIRECTLY TO YOU"

9-11-13 Maiden Lane New York



Profit

Is what you are in business for—"Ball Watches" assure you several varieties.

1—A fair cash return.

2—Satisfied customers—most desirable "profit."

3—No preliminary repairing of movement—No fitting to case—No long regulation Thus, saving your time is "profit."

4—No "price cutting" competitors.

Ball Watches
THE RAILROAD STANDARD

A "profit proposition" straight through for every reliable retail jeweler.

Write for booklet of facts and figures—We want an authorized agent in every locality.

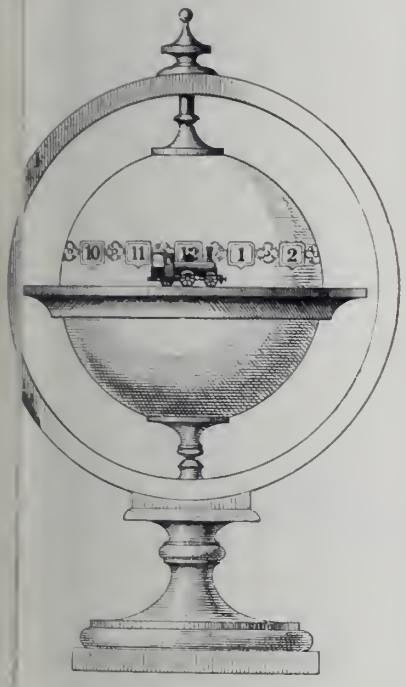
THE WEBB C. BALL WATCH CO

Ball Bldg. Cleveland — Railway Exchange Chicago

"World Map" Railroad Clock.

THE "world map railroad clock" made by M. G. Dalamnoy, watchmaker, at Be[illegible], France, might be the sister to the [illegible]odrome" clock, made by him, for it is [illegible]ructed on the same principle, but with [illegible] difference, that in the autodrome clock [illegible]automobile turns about fixed pickets, [illegible] in the show-piece illustrated here- [illegible] the world map makes a revolution in [illegible]ours and the locomotive would also [illegible] a revolution about this world map [illegible]e same time, if it were stationary. [illegible], in reality, is the explanation of the [illegible]anism.

[illegible] clock work movement, located in the [illegible]ior of the world map, causes it to [illegible] a revolution in 12 hours. A platform, [illegible] rails, representing the equatorial [illegible], is attached to the world map and [illegible]equently turns with it; there is placed [illegible]e rails a locomotive fitted with a clock- [illegible] movement, which would enable it to [illegible] a circuit of the globe in 12 hours.



UNIQUE NOVELTY CLOCK.

[illegible]he movement of the map of the world [illegible]e reverse of that of the locomotive, and [illegible]ollows that the latter is made to appear [illegible]tionary, although advancing on the circle [illegible] carries it along, the hour being at the [illegible]e time shown by the locomotive on the [illegible]e side, that is to say, the side shown [illegible] the people, who can, with difficulty, [illegible]prehend the system and find exercise [illegible] their wits in the solution of the com- [illegible]tation.

[illegible]. M Wallace has just completed exten- [illegible] improvements in his store in Hunting- [illegible] W. Va.

[illegible]hn B. Smith, who was recently ar- [illegible]ed while trying to sell diamond jew- [illegible], which it is alleged was smuggled from [illegible]ada, was arraigned before United States [illegible]mmissioner Harris at Port Huron, Mich., [illegible]ut a week ago, and held for trial. He [illegible] committed in default of $1,000 bail. [illegible] jewelry is valued at about $1,000.

A Clock Representing a Locomotive.

AN interesting clock, made by F. R. Stohler, Topton, Pa., and representing a locomotive, is illustrated below. One side of the cab has a regular time clock as shown, and every time the minute hand reaches the hour and the half-hour mark all the wheels turn, the eccentric works in and out, the piston begins to move and the bell rings within the cab.

This clock is 15 inches high, nine inches wide and 26 inches long. It is built in the form of a full-size locomotive and is very ornamental. It is built of wood and finished with polished brass.



FULLY EQUIPPED LOCOMOTIVE CLOCK.

Habits and Clocks.

LURKING not far beneath the surface of that most curious British plan to set all the clocks ahead an hour is probably the ancient idea that there is a moral difference between daylight and darkness, and that it would be better for people—or at least for other people—if they devoted to sleep most of the time when the sun wasn't on duty to show what they were up to.

Of course, all the talk in support of the Pierce bill is purely economic. By beginning work an hour earlier in the morning, it is said, an hour could be gained at the other end of the day, with no diminution of product, and all classes of labor would have just that much more leisure for the amusements and edifications to be obtained only by natural light. This is good argument, as far as it goes, but, strangely enough, the demand for the change comes from the employing classes, and not from those who would get the increased playtime upon which so much stress is laid. Moreover, if the argument is sound, why not act upon it without any foolish pretense that it is 7 o'clock in the morning when everybody knows that it is only 6?

The "time of day" is not what the clock says, but an agreed fraction of the period between one noon and another, and while those fractions can be made large or small at will, the clock cannot change the relative position of any one of them. It would be precisely as hard to get up at 6 if it were called 5 as it is now, and 10 would remain for most of us "just the edge of the evening" if it were called 11. Midnight and noon insist on fixing themselves, and they cannot be changed, even by an act of Parliament.

Again, while it seems "natural" for man to arrange his goings to bed and his risings therefrom in rather close accord with the appearance and the disappearance of the sun, he has always fought against the compulsion to do so. Even when a savage he does so with some degree of success, and as he advances in civilization he makes for himself better and better light of the kind called artificial and he uses it more and more in exactly those activities that differentiate him most from the animals. Were it not for the fact that not a few queer people find it a satisfaction and a utility to carry a watch which they know is five minutes fast, one would be tempted to say that the Pierce plan could be adopted without affecting in the slightest the "hours" of any human being. As it is, that would be going too far, but certainly the effect would be minute—except in the way of confusion and inconvenience for those who followed it whenever they were brought into relations with those who rejected and ignored the absurd scheme.—*New York Times.*

W. Smith, Groveton, Tex., was taken into custody in Trinity, Tex., a short time ago on a serious charge preferred against him by Miss M. Edgely, 17 years of age.

VACHERON & CONSTANTIN

VACHERON & CONSTANTIN

Special Railroad Movements

To secure and hold the railroad trade there is no more attractive and permanently satisfactory line than the V. & C. Special Railroad Movements.

The watches in question have been in use for many years by a great many railroad men on all important lines in this country, and have shown a degree of accuracy and reliability which is unparalleled.

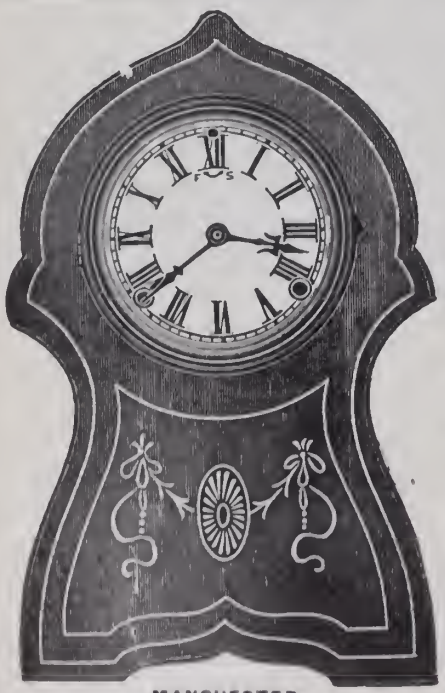


Many railroad watch inspectors have assured us that the rigid requirements of a railroad watch are met by the V. & C. to a degree which is beyond criticism, and which places the line in a class by itself.

You should have a representative showing of these railroad movements—17 to 21 jeweled, adjusted to heat, cold and position, and lever set—in order to get your share, and more than your share, of this most desirable class of business.

EDMOND E. ROBERT, Sole Agent

3 Maiden Lane, NEW YORK CITY



MANCHESTER
Height 13¾ In. Width 8¾ In.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

Plain Talk to JOBBERS

YOU SHOULD discriminate between Swiss watches—not blame all because some are disappointing.

Some of the best watches in the world are made in Switzerland. Don't forget that. Be fair.

WATCHES

are the **Best Low Priced Watches in the World.** They perfectly satisfy large demand for inexpensive watches

Made by American machinery, in thoroughly modern factory, and well constructed with interchangeable parts you can endorse and guarantee them

AMERICAN-SWISS WATCH CO
1 MAIDEN LANE
NEW YORK

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harringto
12 BARCLAY S
NEW YORK

Sole Agents to the Tr
for
J. J. ELLIOTT &
LONDON

THE TATTOO

(Trade-Mark Reg. in U. S. Pat. Office)

Intermittent Alarm

4½ Inch Seamless Case

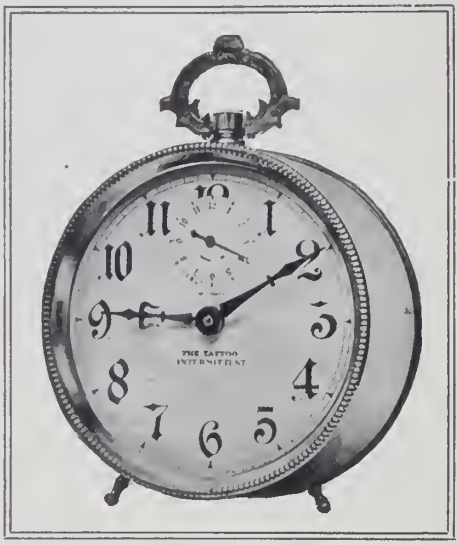
An Accurate Timekeeper
A Sure Alarm

WRITE FOR DESCRIPTION AND PRICE

Sole Manufacturers

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

ASK ABOUT THE LARK ALARM



THE TATTOO

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

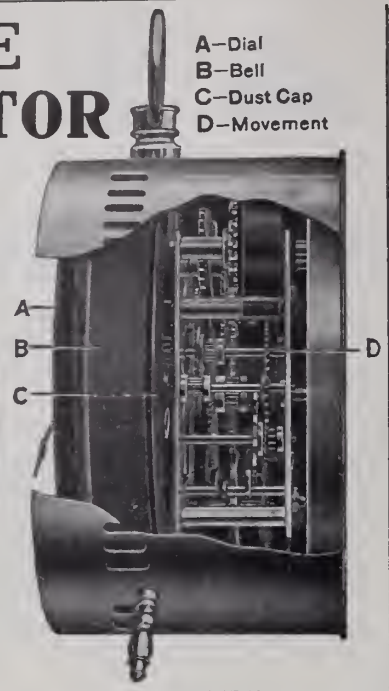
Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK GENEVA, SWITZERLAND

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.



M. A. MEAD AND COMPANY

NEW YORK :: :: CHICAGO
PITTSBURG

Will give your watch order the personal attention of a *specialist*

Send for copy of "The Watch Specialist" price list — Full of new ideas

NEW YORK
17 Maiden Lane

PITTSBURG
Fulton Bldg.

CHICAGO
Columbus Memo. Bldg.

PENNSYLVANIA WATCH CASES

SOLID
Trade **XXX** Mark
GOLD



No. 94.

A NEW ONE AND A GOOD ONE

MR. EXCLUSIVE JEWELER:

Do you wish a case of maximum value at a minimum cost, in shapes the thinnest and models most superb—finish and engraving that of the finest 14K. solid gold line—a solid gold case throughout of extra heavy weight at about the same price as the best makes of gold filled.

This is a large order but WE ONLY can fill it in every respect. These cases are made in triple stock, the outside of which is 14K., and this 14K. stock is ⅓ of the total thickness of the backs. The inside is 10K. and a low K. between, which is crystalized, making a harder, stronger and stiffer case in every way than either a filled case or 14K. solid. Ask your Jobber or write us direct for Prices and Samples.

"LORD YORK"

"Send us a card with your name and address and we will send you an illustrated catalog describing and illustrating 'LORD YORK,' and his associates. He is the most interesting character for the Retail Jeweler in existence to-day. You can't afford to be without him."

THE PENNSYLVANIA WATCH CASE CO.

Factory, YORK, PA.

NEW YORK OFFICE, Room 14, 194 Broadway
WM. FROEHLICH, Representative.



F. & F. J. SCHWITTER

WATCH CASE REPAIRER

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York



BEWARE OF IMITATION

Patented July 25, 1905; May 21, 1907.
Other patents applied for.
Patented in foreign countries.

AN IMPORTANT QUESTION

Before all manufacturers and dealers in watches and watch materials is whether you are to continue using old style watch bows with the resulting dissatisfaction among your customers and diversion of trade to your more progressive competitor,

—OR,—

Be *Up-to-Date,* and adopt the only *absolutely secure, durable* and *artistic* bow made,

THE BALL BEARING BOW

THE WACHTER MANUFACTURING CO.
HARTFORD, CONN.
Manufacturers of Ball Bearing Pendants and Bows and gold-filled Bead Neck Chains. All our gold-filled goods are stock plate 1-10.

GUINAND'S
RELIABLE SPLIT TIMERS
....AND....
SLIT CHRONOGRAPH WATCHES
In NICKEL, GUN METAL, SILVER AND GOLD FILLED CASES



JULES RACINE & CO.
EXCLUSIVE IMPORTERS
Chicago Office: 13 State Street
New York Office: 37 Maiden Lane
FOR SALE BY ALL JOBBERS

AUDEMARS, PIGUET & CO.,
BRASSUS and GENEVA.
Manufacturers of Superior
Plain and Complicated Watches.
Represented by
A. WITTNAUER CO.,
9-11-13 Maiden Lane, *NEW YORK.*

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York



(*Pat. applied for.*)
Balance Hole Jewels. Size of the hole numbered on setting. Saves time and duplication. You can order just what you want. If your jobber does not handle them, send to us. Made for all kinds of American movements.
Ruby and Sapphire, $1.25 per dozen
THOS. J. JUZEK & CO, Elgin, Ill.

WATCHES OF PRECISION.



2 SIZE MOVEMENTS

Mathey Bros., Mathez & Co.
Manufacturers and Importers of
Superior, Plain and Complicated Watches.
Sole Agents for
CHAS. H. MEYLAN.
SMALL WATCHES A SPECIALTY.
Brassus, Switzerland 21 MAIDEN LANE, NEW YORK.

WATCHES DEMAGNETIZED



12 SIZE SPLITS



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Advances Made in the Art of Lock-Building

Old and Modern Means of Protecting Valuables from Lock-Breakers

(From the *Bookkeeper and Business Man's Magazine.*)

(*Continued from issue of Aug. 19.*)

THE lockmaker could not allow this state of affairs to continue and his studies resulted in the invention of the time lock. The credit of this invention is claimed by several persons, but from personal knowledge the writer is convinced that the credit really belongs to Emory Stockwell, an ingenious Connecticut Yankee, whose contributions to this class of locks has done more to place within the reach of bankers and others means for absolute security than those of all others combined.

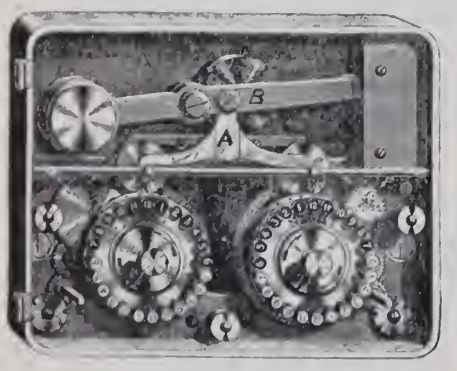


FIG. 3.

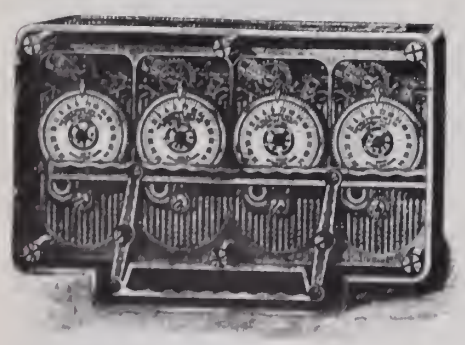


FIG. 4.

Stockwell argued along the well-known lines that no lock was secure so long as it could be reached by any means whatever, and he set about to provide for placing beyond the reach of any one, honest or dishonest, the means of access to the lock.

He was first induced to do this from the fact that he recognized the ease with which any dishonest officer could visit the bank, open the safe and abstract the contents. His earliest invention, therefore, consisted in certain mechanism operated by a clock movement, which kept the combination lock on guard until a certain predetermined hour, and no one could open it until that hour. The early form of time-lock is shown in Fig. 3. There are two high-grade watch movements, in front of each of which is a dial with 24 pins, 12 black and 12 white. The black pins denote the hours of the night, the white ones the hours of the day. These dials turn with the movements in similar manner to the hour hand on the watch or clock. The two wheels shown directly above the dials ride upon the rear ends of the pins. If certain pins are pulled forward, when these pins arrive under the wheels the latter will drop down into the spaces behind the ends of the pins. This causes the bar A to drop, pulling down the right-hand end of the bar B, which in the illustration is up and closing a hole in the lock case into which the tail of the bolt of the combination lock slides when the lock is opened. These movements are kept running continuously and lock and unlock automatically at predetermined hours—each day except Sunday. On that day it does not unlock, but goes over to Monday. If now we assume that the safe is locked at 4 in the afternoon, and it is determined that it shall be opened at 9 next morning, all the pins on each dial are pushed in except those between 9 and 4 on the white. When No. 9 arrives under the little wheel the operation above described takes place and the lock can be opened. When No. 4 comes under, the wheels ride up on the pins from No. 4 to 9 and the safe is locked. The reason for two movements will at once be evident. In case one should fail the other will do the work. One movement may stop or become deranged. It is almost certain that it will do so at some time. Two, however, can scarcely be imagined to go wrong at the same time.

Many improvements were made in the lock mechanism, and the certainty of operation increased by further duplication of movements, each one capable of performing all the required work. One of the best the Quadruple time-lock shown in Fig. This is used both for dogging the bolt the combination lock and also in a m more highly improved form as will shown later.

For reasons above stated, however, Stockwell soon abandoned the idea simply dogging the bolt of the combinat lock. Three points for considerat brought the ingenious inventor to three s arate decisions, viz.: (1) Keep the b lar out at all times; (2) admit the ow at the proper time, and (3) in case of

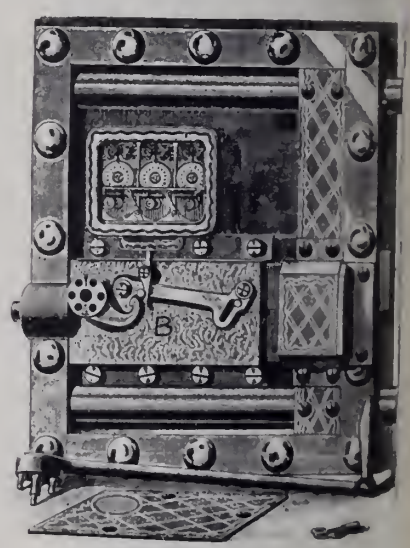


FIG. 5.

tempt to force the lock provide such m that the result would be to effectually tect the safe. He reasoned that it was ter far that any tampering would of completely shut out the world than there should be any possibility of the being unlawfully opened. Thus it hap that if the safe is dynamited in the att to destroy the lock, and this results in s ping the lock or destroying the mechar the safe is forever locked and the must be torn out or the safe destro How he accomplished this will be inte ing to note.

The first point for consideration wa isolation of the locking mechanism and work from all connection with the ext of the safe or vault. This means that must be an absolutely solid wall and a steel door, with no place at any point w liquid explosives could be introduced. problem was not an easy one, as ca readily seen, for it involved the us

Storekeeping Department.

...s both for locking and unlocking au-...atically, and with absolute certainty, ...pendently of the assistance of any ...an being whatever.

...e solution of the problem was found in ...ow well-known Stockwell devices for ...matically casting and retracting the ... work, which was formerly done with ... spindle through the door. This, the ... marvelously organized, and at the ... time most wonderfully simple and ...ical device, has revolutionized the en-...art of safe and vault building and fur-...d a means of absolute protection which ...et the burglar has failed to overcome.

(To be continued.)

System of Keeping a Record of Stock.

...ress delivered by I. A. DEISHER before the ...nt convention of the Pennsylvania Retail ...ewelers' Association in Philadelphia, Pa.)

...such a system advisable or necessary ...in a jewelry store? My answer is posi-...y, Yes. In department stores—in fact, ...very well-regulated large store, a record ...ept of all goods. Large corporations ...railroads not only keep a record of ...stock, but of everything they use. ...ry bolt, every quart of oil and every ...nd of cotton waste is kept on record. ...it is necessary for them to watch such

...Co.
...o. Size O F H't'g.

Elgin,	No.		Jwl.
Wal.,	"		"
Hamilton,	"		"
Howard,	"		"
South B ,	"		"
Hampden,	"		"
Illinois,	"		"
N Eng.,	"		"
S Thomas	"		"
N.Y Stand	"		"
Swiss,	"		"
	"		"

...ght Date Cost
...d

...te Paid Charge Memo.

...ring articles, how much more necessary ...s for a jeweler to keep an accurate ac-...nt of his valuable goods? I can hardly ...gine that any business man would deny ...advisability of keeping a daily record ...his stock, yet I know there are some ...elers who keep no record at all.

...any such are here to-day, let me ask ...n the following questions: Suppose your ...e was robbed to-night; could you tell ...amount of your loss? In case the ...f was caught with the goods, but, as is ...ally the case, with tags and cards re-...ed, could you truthfully and positively ...ntify your goods?

...gain, if you had a fire, how could you ...tively and to the satisfaction of the ...rance companies prove your loss? Sup-...e when you return from this trip to your ...e you notice a shortage in your stock; ...e you any means of determining satisfactorily what disposition was made of those goods? In these and innumerable other instances a record of stock is of inestimable value.

I use small cards of three different colors—white, blue and salmon—but it would be convenient to have a different color for every line of goods or change the color every year. I use the white for all goods

M. No
No. Size O F H't'g.

Cold	18-k	14-k	10-k	Joint	S. B. & B.
Filled	14-k	10-k	Years	Joint.	S. B. & B.
Nickel	Oz.	Jt.	S. B. & B.		
Silver	Oz.	Jt.	S. B. & B.		

MAKER

Keystone	Crescent
Dueber	Phila W C Co
Fahys	Roy C Co.
C W Mfg Co	Wadsworth
Brooklyn	B. & B
Elgin	Western

Bought Cost From No
Sold to
Address
Date Sold $
Paid Charge Memo.

except watch movements and cases, blue for cases and salmon for movements. I have my stock divided into 44 lines, and use the respective numbers during business in order to designate the goods.

I have the names arranged alphabetically, according to the first initial of the line, and in that way can readily tell about what number the line is. Bracclets would naturally be well towards the top, while watches are the last.

Starting at the top of my white card, I first put the line number, then the special number which I give to each separate article when it comes into my stock. This number I also put on the article itself with small steel stencil figures, one-third of a millimeter in height. These figures are so

LINE NO.
ARTICLE
DESCRIPTION
FROM NO. No.
BOUGHT COST
REC.$ RETL.$
SOLD BY DATE
TO MR.
ADDRESS
PAID. CHG. MEMO.

small that a glass is required to distinguish some. But this I consider one of the strongest points of my system. I next name the article and describe it. I also have numbered the firms from which I buy. This I have space for, also for the number of the manufacturer or jobber has given the article. This is convenient when you want to duplicate the order.

I next place the date and cost, also the retail price. I then file the card into a safe, which makes it secure from several possible interferences. When the article is sold and charged or sent out on memo., the card is looked up and transferred to a charge box or memo. box. If it is sold and paid for, the clerk fills out a sales slip which he files on the cash register, where I get it in the morning to transfer the card.

The watch case and movement cards are easily understood, except perhaps the very first letters, M. No. and C. No. Those are not filled in until the complete watch is sold, when the case number is put on the salmon card and the movement number on the blue. Notice, I keep the name and address of every customer, which makes one of the best mailing lists which a business man can get. With this system you can at any time tell whether you need stock. You can also tell how many of any articles you have on hand. Taking movements as an example, I can tell at a glance how many seven-jeweled, 15-jeweled or 17-jeweled of any make I have in stock without opening any cases in which they might be fitted or going to the timing board or looking in the safe.

Again, by looking at the cards of goods sold last year I can immediately see what line sold the best. I can get the accurate amount of business that was done in any respective line, and, best of all, feel that I have tried to do my duty towards my business.

Simple Window Displays.

SIMPLICITY in window trimming sometimes impresses the observer more than some creation that has required a great outlay of time and effort.

One of the former class in San Francisco used invariably to cause the writer to pause and admire it, and it usually consisted simply of a huge bouquet of some choice flowers gracefully arranged in a high vase. Very broad streamers of ribbon were looped from the vase to the fixtures upon which the goods were displayed or allowed to stream across the floor of the window, being held in place here and there by the weight of articles on display. M. C. G.

A Graduate's Point of View.

IN New Haven the committee of a graduating class once went to a local jeweler with a commission for a class badge. They had in view a design representing a youthful graduate surveying the universe.

"About how large would you like the figure?" the jeweler asked.

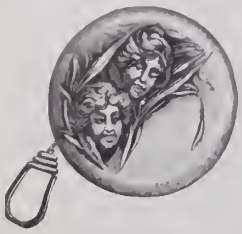
"Well," said the spokesman, "we thought the graduate ought to cover about three-quarters of the badge, and the universe the rest."—*Success.*

R. L. Bowman, Wadesboro, N. C., received a severe electric shock one night recently, while attempting to turn on the lights in the store of James Allan & Co., Charlotte, N. C. Mr. Bowman had gone to the rear of the establishment to weigh himself, and, while standing on the damp floor, put one foot on the iron platform of the scale and reached up to turn on the switch. He was suddenly thrown to the floor by the force of the shock and was rendered unconscious for a short time.

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents
and upwards
With a Liberal Discount to the Trade
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians

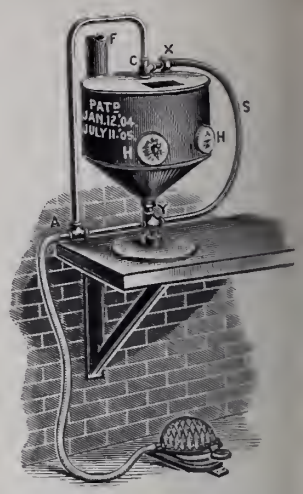


No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application **37 and 39 MAIDEN LANE, NEW YORK**

A Crystaloid Sign will be sent upon request to dealers



The Cyclone Sand Blast

Price (without bellows) **$12.00**

A really practical and efficient Sand Blast at a low price

Satisfaction Guaranteed

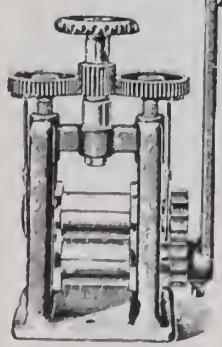
MADE of Galvanized Sheet Iron, 10 inch diameter, Glass in Top, Fittings of Iro practically indestructible. Ask your Jobb for it, or write to us. **Other Specialtie Zeuner's Best Jewelers' Saws; An erican Swiss Files,** equal to the best i ported; **Gas Furnaces,** for Melting, Anne ing, etc.; **Positive Pressure Blower**

E. P. REICHHELM & C(
JEWELERS' TOOLS, FILES AND SUPPLIE
24 JOHN STREET, NEW YOR

Entire Jewelry Plants Equipped



Work Benches



TOOLS
ROLLING MILLS
SAND BLASTS BLOWERS

LEIMAN BROS.
62 John St., New York
145 Brill St., Newark, N.J.

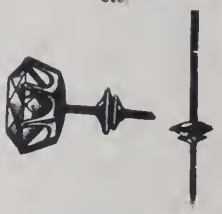
THE WASHBURN

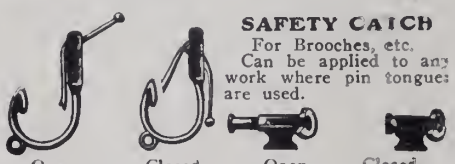
SECURITY
Automatic Holder
for all sizes of scarf pin wire Guaranteed



EAR WIRES
for unpierced ears

MAGIC NUT
for ear studs, scarf-pins etc.





Open. Closed. Open. Closed.

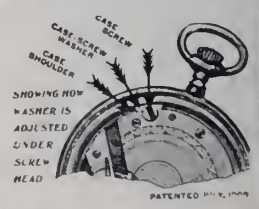
SAFETY CATCH
For Brooches, etc.
Can be applied to any work where pin tongues are used.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
Special Order Work and Repairing.
C. IRVING WASHBURN, 12-16 John St., N. Y.

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.



PATENTED PERFECT FITTING CASE SCRE WASHER

Perfect fitting d screw-head a ways ready f Holds movem curely, even if re shoulder on worn away or sprung. Made in all sizes. Prices $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c

For sale at all material houses.

S. URICH **New York**

Manipulation of Steel in Watch Work
BY JOHN J. BOWMAN

Price, 60 cents, postpaid.
Jewelers' Circular Publishing Co.
11 John St., New York.

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J



WORKSHOP NOTES AND QUERIES

swers are also solicited from our readers to the questions published on this page.]
attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2201.—**Making Plaster Busts and Statues.**—*How are the plaster statues and busts made? If made in a mold, how are they made so the figures will draw out without breaking? M. P.*

ANSWER:—The making of plaster statues and ornaments, in which the Italians are proficient, is mostly done in gelatine molds, which are pliable and will permit of taking out of the finished pieces without breaking them. For the production of molds for casting objects of any description a model must first be produced, which should be as accurate as possible. A shell is next made of plaster, which is in two halves and surrounds the model, leaving a space of one-half to one inch around the model. To make this, one-half of the shell is first be made of the plaster by inclosing a space large enough with pasteboard or boards on a table; pour in the plaster, and, when set so it can be handled, turn the cast over so as to bring the flat side to the top. Now make a deep mark to indicate where the cutting is to be done. Allow from one-half to one inch space around the model. Cut a few shallow holes on the outside of the marks, paint over the flat side with soapsuds, surround the plaster with pasteboard again, and pour enough plaster on to make the other half. When set, take the two halves apart and chisel or cut out the space required for the model. The model may be made of plaster, wood, or any substance that will not melt. The model is placed on the table and the plaster set up around it and tied together securely. All openings must be closed up at the bottom. The plaster halves should have an opening on top where the hot gelatine is poured in. After 10 hours the outer plaster is removed by taking apart. The gelatine mass is now cut in half lengthwise with a sharp knife, down to the model, and the two halves are taken off. After treating the gelatine with alum and greasing the mould, the two halves are put together and the plaster cast is tied around them. A mixture of water and plaster of Paris is then poured in the mould, which is taken in both hands and vigorously shaken so that the plaster will reach every cavity in the mould. The surplus is, of course, poured out. This operation is repeated several times, until the desired thickness of the plaster article is obtained. If wanted in a solid state, the center must be filled with the plaster. When the plaster has set the plaster shell is removed and the gelatine mould can be pulled away from the plaster casting. Many pieces can be made from the moulds. After drying the statues for a day or so, they are finished by scraping where the seams show, or building on with plaster where there are any broken parts. They are then treated by oiling and bronzing or by painting.

QUESTION No. 2202.—**To Imitate Antique Pottery.**—*How can I treat pottery so as to make it appear antique? T. M. P.*

ANSWER:—Pottery can be made to have an antique effect by boiling in oil and then burning in wood ashes. The desired finish may be regulated by the length of time the article is buried in the ashes.

QUESTION No. 2203.—**Jewelers' Putty or Putty Powder.**—*Please inform me how jewelers' putty, used for polishing, is made. J. P.*

ANSWER:—Jewelers' putty, or putty powder, is made by melting equal parts of tin and lead and letting it get red hot. The tin will be forced on top in shape of putty, which is skimmed off, and which forms the putty powder. If only a small quantity is wanted, pure tin melted to an excessive heat will form the same putty powder.

QUESTION No. 2204.—**To Bronze Steel Buckles.**—*I want to bronze some steel belt buckles. Please give me a formula for doing this without the use of the electric current. T. B. S.*

ANSWER:—Steel articles may be bronzed by using the bronzing salt metal. This is made by mixing to the consistency of cream antimony chloride, used for bronzing, with olive oil. The mixture is slightly heated, covered evenly over the surface and left there until the proper color is obtained. Another formula is: Nitric acid, ½ ounce; spirit of nitri, ½ ounce; alcohol, one ounce; copper sulphate, two ounces; ferric chloride, ½ ounce; water, two pints. The bronzing will be more durable if covered with a coating of lacquer.

Mixing Metals.

WHEN alloying gold or silver, in fact, in the making of any composition such as German silver, brass, bronze, etc., the principle is to vigorously stir the mixture so that it will be thoroughly mixed, says a writer in *The Metal Industry*. To do this (no matter what composition is being made) take the ingredients that melt at the highest temperature, such as nickel, copper, scrap and all heavy pieces, and get this nicely melted and stirred well; then put in the zinc, tin, or lead, as the case may be. When all the ingredients are in, the mixture should be thoroughly stirred from the bottom of the crucible as it is most important that the heavy metal should be mixed with the lighter portions on the top.

This is the failing of a great many men—they do not stir enough and thereby make lots of trouble for those who use their castings. This, I think, is done mostly for want of thought, as most men would stare with astonishment if told they did not stir their metal enough; but it is a cold fact. I can vouch for this as I have had more trouble with men over this one thing than any other.

What I claim is that stirring the metal toughens and makes it more tenacious; also that you get a better and steadier stream when pouring and, last but not least, the last piece to be cast is the same as the first. I know of furnace men working in both large and small bronze foundries who charge a crucible outside the furnace. They place the copper in the pot, then the zinc in around the copper, and then put the crucible in the furnace. When that charge is melted they put in the lead, but never by any chance do they use a stirrer. Now, I claim this bronze is not properly mixed and the loss of zinc must be enormous.

The right way to make good bronze is to melt the copper first, put in the zinc and stir thoroughly; then put in the lead and stir as before; then pour and, without a doubt, you will get better bronze and the loss will be considerably less.

When melting metal for rolling purposes it must be constantly stirred to get the most intimate mixture of the ingredients. A metal not thoroughly mixed is liable to crack in the process of rolling. A metal well mixed will stand up better under the hammer and drop, or in the draw bench.

Some time ago I was hired by a firm (silversmiths) to correct their German silver which had gone wrong, and while working there I saw the sterling silver melter at work. He never used a stirrer once. I am aware some claim it is not necessary. In this instance the sterling scrap, fine silver and alloy were weighed out before being sent to the melting room.

Now, I claim this system is wrong because the proper mixture cannot be obtained. If a piece of work made from silver melted in this way gets into the assay office, it is liable to be found under the standard; and the manufacturer is fined through no fault of his, but because the metal was not mixed. Again, pieces made from the same melt might run above the standard. Some melters, instead of using a stirrer, melt their silver twice; this mixes it some, but the method is not so good as that just mentioned.

I claim that any metal with one per cent. of alloy needs as much stirring as a composition with 20 or 30 per cent. of alloy. In making brass sheets the greatest care is necessary in stirring the zinc which, being so much lighter than the copper, has a tendency to float on top, and unless you stir up the copper from the bottom of the crucible you will have several grades of brass when you pour off. This I know from experience.

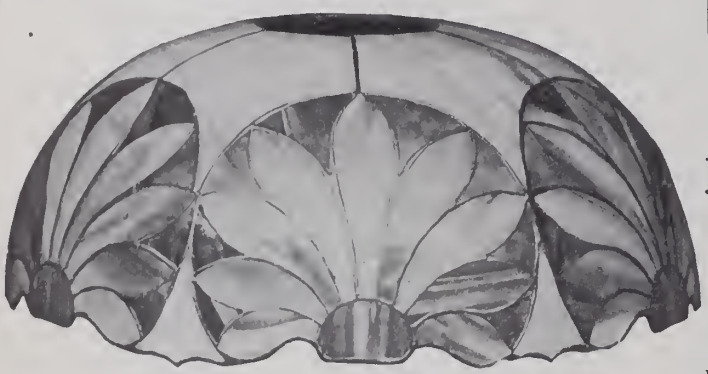
When working at Holdford Mills, Birmingham, England (this is years ago) we experimented with 12 melts without stirring, and there was not one melt out of the 12 that would roll. The reason was the metal would not mix itself. You will find it is so with any composition—the whole must be stirred to get an intimate mixture.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .



3024 18 in. Diameter, Tophanger

UNIQUE ART GLASS AND METAL CO.

46 PARK PLACE, NEW YORK

Makers of High Grade

Art Glass Dining Room Fixtures

Lamp Shades, Electric Shades and Portables

CALL IN AND SEE OUR BEAUTIFUL LINE OF PRODUCTS AT POPULAR PRICES

Also an Elegant Line of

RICH CRYSTAL CUT GLASS AT FACTORY PRICES



7789-1 F 6830 S 7933-0 Pig. 7933-1 Liz.

WATCH CHATELAINES

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

TRADE R MARK

C. F. Rumpp & Sons

PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway

Mr. Jeweler: Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner Established 1870 FANS and Novelties for the Jewelry Trade 520-522 Broadway NEW YORK

Established 1879

LOUIS W. HRABA

29 East 19th St., New York

Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade

JACOT MUSIC BOX CO

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

The Pottery of Etruria as Shown by Numbers of Vases Found in Oft Rifled Graves.*

(*Continued from issue of Aug.* 12.)

THE period of decadence dates from about 330 to 150 B. C., when metal purely superseded earthen ware, and the ses of this class continue to have red ures on black ground; but while colors sparingly used, white is abundantly in- duced. The designs are coarse and care- s, and very often nude women are intro- ced.

The genuine pottery of Etruria is purely iental in character and has hardly any ce of Hellenic influence. As a rule, it is sepulchres of Etruria and were supposed to contain Egyptian perfumes. This fact, added to the circumstance that in some cases they were inscribed with hieroglyphs almost identical with those found in Egypt, leads to the supposition that they were imported to Etruria from that country.

Many of the vases found in Etruria bear inscriptions either painted or scratched on them. The former, with few exceptions, are in Greek. The name of the potter is not unfrequently recorded, and sometimes that of the painter as well.



RCHAIC ETRUSCAN AMPHORA. KRATER SHOWING A DISK THROWER. ENAMELED WARE.

ever painted, but scratched or stamped on ie clay or with figures in relief. It is of rown or black ware, hand made, sun dried nd unglazed.

Its generic name is bucchero or black are, and it is easily to be distinguished om Greek vases of the same kind. Some ink that this ware was made of a black ituminous earth found in the Etruscan erritory; according to others it is of a clay atural'y yellow, but darkened by casting ie smoke of the furnace upon it.

The vases are generally lustrous, and this supposed to be due to a polish produced n the lathe. Another class of ware quite istinct consists of enameled vases, resem- ling faience or porcelain, ornamented with igzag white or dark ornaments on a pale ull green ground.

These vases or jars were found in the

Other inscriptions refer to the owner of the vase, and either mention his name or bear expressions such as "Hail to thee," "Happy as possible," "Hail and drink." Vases for domestic use sometimes have the expression "Drink me," as though the goblet itself were speaking. Often the names of the figures represented on the vase, especially when, as often is the case, they are mythological persons, are inscribed.

Etruscan vases, like the Greek, may be classified according to their shape and the use they were intended for, as follows:

1. Vases for storing liquids, such as amphora, with a long cylindrical body, long neck and two angular handles, and the pithos, a tall jar with a full body, wide mouth, a lid and no handles.

2. Vases for carrying water, like the hydria and kalpis, with three handles, two small horizontal at the shoulders and a vertical one at the neck.

3. Mixing vases, the most common being the krater, characterized by its wide mouth for convenience of dipping the cups and ladles, and the lebes shaped like a caldron.

4. Vases for pouring out liquids, such as the olpe or ewer and the oinochoe.

5. Cups and goblets, the most common in Etruria being the kantharos, a two-handled cup; the skyphos, shaped like a small boat, and the kylix, a wide flat bowl on a slender stem.

6. Ointment and perfume vases. The lekythos, or oil flask, which was laid by the corpse in tombs; the aryballos, used for unguents and carried on the person by a strap for anointing the body after the bath; the alabastron, an ointment vase with no feet, generally in the shape of animals or of heads or limbs of the human body, and the pyxis, or jewel casket.

A modern art or trade that has sprung up in connection with Etruscan vases consists in mending and restoring pottery which has been discovered broken. Generally such restorations are so skilfully made in Italy that it is often difficult to detect them, and hence in some cases unscrupulous workmen have not hesitated to counterfeit genuine old vases.

In the Museum of Corneto Tarquinia, the old Tarquinii, there is a beautiful kylix discovered in 1874 with dark figures on a yellow ground representing within the bowl a combat between two satyrs. This vase was found broken in three pieces and subsequently it was carefully repaired.

Some years ago a native of Corneto, who imitated ancient vases, asked permission to copy it. He did this so well that his imitation could hardly be distinguished from the original, the more so as he purposely broke it into three pieces and repaired it in the same way as the original. It is said that the copy was sold to the Louvre Museum for $20,000 as a genuine Etruscan vase, and experts doubt whether the original kylix is the one still at Corneto or the one in Paris. In other words, they cannot ascertain whether a substitution has been effected and the copy was left instead of the original.

The writer heard this story from the custodian of the Corneto Museum and cannot vouch for its accuracy, but his informant assured him that the artist is now in America, where he has made a fortune in selling imitation Etruscan vases as genuine specimens to museums.

Wm. White, a negro, was recently taken into custody in Morgan City, La., accused of breaking the window in the store of C. O. Johnson and stealing bracelets and spoons. White subsequently confessed and is now in jail.

*From the New York *Sun*.



CROWN STAFFORDSHIRE PORCELAIN CO.

SUPERIOR line of English Bone China, in exclusive shapes and designs, especially adapted for the Jewelry trade—stock on hand ready for immediate delivery—in PLATES, TEAPOTS, COFFEEPOTS, SUGARS, CREAMS, MAYONNAISE BOATS, A. D. COFFEES, BOUILLONS, TEAS, TEA CADDIES, CHOCOLATES, LININGS, CHINA BASKETS and many other Fancy Pieces.

¶ Extremely varied assortment of rich, high-class VASES, reviving the early English and ancient Chinese productions.

WRITE FOR BOOKLET.

¶ Also a complete line of ARTICLES FOR SILVER DEPOSITING, in many new and novel shapes—in white and also in BROWN and COBALT BLUE—stock on hand for silver deposit work—ready for immediate delivery.



HUGH C. EDMISTON

SOLE AGENT FOR AMERICA

43 WEST 4th STREET, NEW YORK



THE R. & L. OIL

The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or thicken, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS . . Philadelphia
SWARTCHILD & CO. . . . Chicago
NORDMAN BROTHERS CO., San Francisco
D. C. PERCIVAL & CO. . Boston
CHAS. MAY & SON . . Boston
DANIEL PRATT'S SON 53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., New York City
H. S. MEISKEY CO. . Lancaster Pa
E. & J. SWIGART . . Cincinnati, Ohio
HAMMEL, RIGLANDER & CO. . N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS

The Pairpoint Corporation

NEW BEDFORD, MASS.

SILVER PLATE AND CRYSTAL CUT GLASS



No. 920—Puff Prism and Fan.

ELECTROLIERS AND GAS PORTABLES

BRANCHES:
38 Murray Street - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

Photo. Book Loaned to the Trade on Application

THE GREAT AMERICAN JEWELRY CATALOG

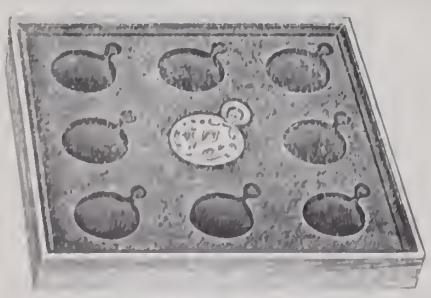
Is a publication of real practical value it truthfully illustrates those lines merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.
Mammoth Wholesale Jewelers
411-413-415-417 Elm St., CINCINNATI, OH



The Latest, The Best

Send for Samples and your Orders will follow

Chicago Plush and Leather Case Co.

84-86-88 Franklin Street
CHICAGO, ILL.

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway
Bet. Cortlandt and Dey St.
688 Broadway
723 6th Ave
New York



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortlandt



HOROLOGICAL DEPARTMENT

BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

Retail Organization and Its Benefits to the Manufacturer.

ubstance of the Address of A. L. Sackett, Before the Third Annual Convention of the American National Retail Jewelers' Association at Cincinnati.

is with a feeling of extreme pleasure, tem-ered by one of deepest sadness, born of a cher- memory of the past, that I appear before to-day om my present position, of a manufacturer in , but I am thankful to say growing way, I o try to talk to you of the benefits the maker erchandise derives from the organization of etail merchants, the distributors of that mer-dise However, I would be untrue to that shed memory of which I have spoken; I d fall far short of all that is better and within myself, if I did not, before attempt-o talk upon the subject assigned to me, under-to voice a word of loving and tender remem-ce for that grand old man, now gone, in e interests I have always come before you e past.

was with you at your last convention, and had honor of being placed upon your programme, e representative of the Dueber-Hampden Co., more strictly speaking, as the representative ohn C. Dueber. This is the first meeting of l jewelers I have attended since your last ention, and the first time I have mingled with who make possible our manufacturing indus-, since, by the death of John C Dueber, I not only an employer, but a friend.

it any wonder that the pleasure of being with to-day has upon it the shadow of a heartfelt et? I will miss the old time home-going from convention. I will miss the interested listener, wished to know of every detail in the efforts e by the retail merchants for self-protection advancement. I will miss the kindly, gracious c, and the words of approval which always owed honest effort in his behalf. I will miss contact with a life of integrity, and untiring otion, which was a reward for efforts past, and nspiration to future activity.

could not pass, at this national convention of l jewelers, without paying my humble tribute espect to this man whom I honored and loved, who, in my judgment, did much for the de-opment of the business in which you, gentle-n, are engaged. He rests here in this city. It here that, as a child of poverty, he began the le of life, and conquered in the achievement fame and riches.

e may not always have been fully understood. ne may have seen in him that which was to m objectionable, but to me, his was a life which g true to the end, and rang truest to those who w him best, and I do not believe that I am rstepping the bounds of propriety, when, as who served and loved him, I ask, that here, the city of his early struggles, this convention American jewelers pass resolutions of respect his memory.

he benefits of any kind or class of organization not, and cannot remain with the organizers ne. The spirit of "live and let live" is too herican, and too prevalent, and ever present, permit of the formation of any organization n so selfish and narrow a platform.

Even did the desire to perpetuate so selfish an dertaking exist, it would be impossible; for d, like evil, cannot be confined, altbough it tainly does seem that evil, as a traveler, has ut the relative comparison with good, as does fast express to the stage coach. It must be knowledged, then, that if there is any benefit, good in retail organization, that benefit, that d must extend, in some degree, to the makers tbe goods you handle.

How are the manufacturers benefited by retail ganization? If such organization makes better n and better merchants, then, if in no other, or re direct manner, we are benefited. If tbis ngling together, this acquaintanceship, and hand aking, and good cheer, sends you home with a oader view of life, and a deeper charity, then , as manufacturers, are benefited to a degree measurable. However, I know that a body of rchants—business men convened to transact siness—do not want any of these sentimental porings, any of these generalities. What you nt are concrete facts, if there are any worthy of nsideration, in connection with your relation, as association, to the makers of tbe goods you arket. * * *

As a matter of fact, this organization movement, before it can be of any great specific benefit to the manufacturer, must become an individualized and specific benefit to each of you, its promoters. Right among the retailers, everywhere, when this organization work is discussed, we are confronted with the question, "What good is it?" That is, what benefit can I, as a retail merchant, derive from a connection with this movement?

The chief benefit of this, or any other organization, to be derived by its membership, is the correcting of such trade abuses and irregularities as curtail your present profits and menace your future prosperity, and this is exactly where the manufacturer also receives his benefit from your organization. However, to eradicate any of these abuses, some person must "take his medicine;" some one must either be cured or killed and either the curing or the killing has got to be accomplished by a specific and sometimes emphatic and allopathic dose.

Perhaps the one needing the remedy is in your own ranks. He may not be a member of your organization, but simply a retail jeweler, whose selfishness and lack of good business methods cause him to destroy the entire trade of a town. His competitors, in the same town, no matter how much they might desire to conduct a legitimate business, are forced to meet his methods. He may be a price cutter; he may be a man who handles the truth carelessly in representing his goods to the buying public; he may be a man who handles the truth still more carelessly in speaking to the public about the goods his competitors handle. No matter just what he is, either one, or a combination of objectionable characteristics, it is certain that the only way he can be reached and controlled is by some organization in his State, allied with some stronger organization, covering the entire country, as we hope this organization of retail jewelers will soon do. If you, as merchants, can regulate your competitors by this organization movement; if you can eradicate from the trade those objectionable characters who make it impossible for the manufacturer to control the distribution of his product, at a proper price, the benefits to the manufacturer are beyond all possibility of computing.

There are, as you fully understand, gentlemen, many manufacturers who desire to so conduct their business as to protect you in the handling of their product, and make reasonably profitable the sale of the same. You know that these manufacturers are constantly worried and harassed by the retail merchant who has no regard for either principle or promise, and who is constantly placing the manufacturer in a wrong light, before the legitimate trade, by mishandling his goods. Inestimable would be the benefits to such manufacturers, if this organization could become sufficiently strong to control this element within their own ranks, sufficiently, at least, to aid the manufacturer who is inclined to do the right thing in the placing of his goods before the public.

I am well aware, however, that it is the general belief that most of these trade abuses, of which you complain, are a direct result of the misconduct of some manufacturer, and I am willing to grant you that this belief is substantially correct. Such an organization as this can only expect to benefit its members, and benefit the better element of manufacturers, when it has attained sufficient strength to take hold of these matters forcefully, and with a certainty of correcting that particular evil to which you give your attention. The ramifications of our commercialism are such that every manufacturer, that is, even a manufacturer adopting such methods as are objectionable to the legitimate trade, is bound to have a certain number of friends in an organization of this kind, who are always ready to defend him, and as a result your organizations pass resolutions of a general and indefinite character, and these resolutions are adopted, and by and by, seeing no results, your membership begins to lessen and dwindle down until even the few faithful give up in despair.

If this organization movement is going to be perpetuated; if it is going to become a power in the moulding and forming of our commercialism, then it goes without saying that the sooner we, as manufacturers, conform to its requirements, the better it is for us. If this movement toward organization is simply a temporary spasm, something which is to be short lived, as predicted by some, then there cannot possibly be any benefits derived from it, either for you, as its members, or for us as manufacturers who are catering for your trade. If you, as business men, are not going to take hold of these matters in a business way; if you are not going to put personal friendship secondary to the governing principle, which you claim actuates your organization, then there can be no benefits derived from these meetings, and this expenditure of time and effort. If, on the other hand, this effort and enthusiasm is something which has come to stay, something which has come to formulate methods of business for your protection and advancement, then it must redound to the good of all coming within its influence and restrictions, even the manufacturer, who may receive your present severest censure.

I have often said to you before, in speaking at your State and national conventions, that I could not believe there were many, if any manufacturers, who desired to place themselves in an antagonistic attitude to the retail trade. There are some who have made mistakes, and some who, on account of severe competition, have copied the mistakes of others, until at the present time there is unquestionably a trade condition most undesirable. I firmly believe, however, that the majority of manufacturers, who are in any way guilty of objectionable practices, would be glad to change their methods and cease such practices, did they deem it possible for them to do so and meet the competition with which they are compelled to come in contact. In other words, I believe that these abuses, of which you complain to-day, are the results of an overwrought, and unregulated competition, for which no individual person or firm is solely and entirely to blame, although there are, of course, certain leaders who are more to blame than others. * * *

The benefits of your organization, or any similar organization, to the manufacturer, are in exact proportion to how closely you live up to your profession. You will, I know, pardon me for reference to my own present business connection, but since I last met with you I have changed my business relations, and in so doing have changed my methods of doing business, in their relation to the retail trade. In entering this new field of action, I have had an experience new to me, and have had a chance to sound the loyalty of the retail jewelers to the principles which they claim actuate their movement for organization. From this experience I want to give you a few facts, and I hope they will be welcome and not insulting.

Mr. Sackett then gave a number of specific instances, showing how some members do and some do not support the manufacturer whose policy is to stand by the retail jewelers, and showed what substantial inducements the mail-order and other houses offer the manufacturer who will make their lines. He concluded by saying:

In closing, I am going to quote my friend Taylor's motto, "Stand by those who stand by you," and I want to assure you that if you do this, as individuals, in anywhere near the manner that, as an organization, you demand protection and a square deal, the manufacturer who meets your requirements will be benefited to the full extent of his desire; and the manufacturer who does not make an effort to meet you, within the bounds of reason, will, in slang parlance, simply get what to invest."—Washington *Star*.

The First Step.

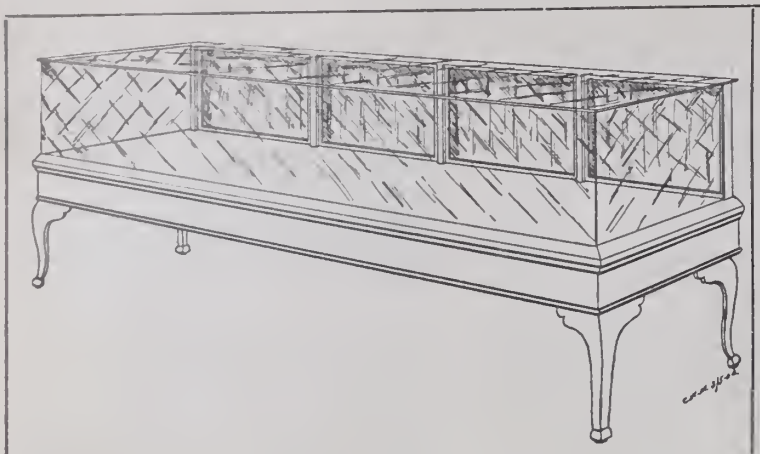
"So you have a plan for making diamonds?"

"I have," answered the man from Paris.

"And what is the first step in your process?"

"To find someone who has foolish money to invest."—Washington *Star*.

The first meeting of the creditors of E. Hockman, 18 W. Broughton St., Savannah, Ga., who recently filed a petition in bankruptcy, was held at the office of Referee in Bankruptcy McDonnell, Aug. 8, when J. F. Doyle was appointed trustee.



"FOR A QUARTER OF A CENTURY"
We have been manufacturers of
High-Grade Jewelry
Fixtures
Correspond with us before placing your orders
ALEXANDER H. REVELL & CO.
Rees, Dayton, Eastman and Hawthorne Streets, Chicago, Ill.

JOHN AUSTIN & SON

Assayers, Refiners and Smelters
74 & 76 Clifford Street PROVIDENCE, R. I.
We Do Our Own Smelting.

L. LELONG & BRO.
GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.
S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.
Prompt attention given to Gold and Silver Bullion.
SMELTING FOR THE TRADE

Importer and Manufacturer of
WATCH MATERIALS, TOOLS, JEWELER SUPPLIES AND OPTICAL GOODS

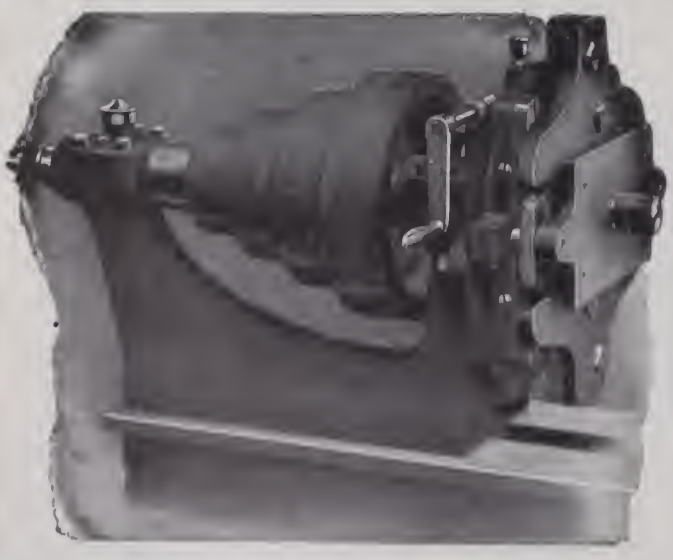
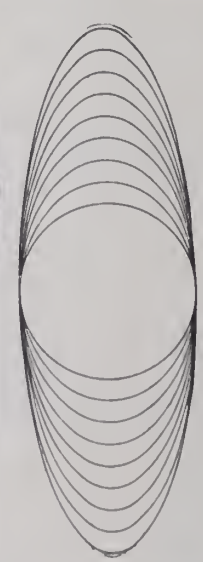
Bargains in Engravin Blocks
Prices on Application.
Fine Gold, Silver and Platinum always on hand.
Highest Prices paid for Old Gold and Silver.
A. ZAREMBOWIT
250 East Houston Street NEW YO

CRUCIBLES

Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street, NEW YORK


PATENTS
obtained on inventions and designs. Trade-marks, prints and labels registered.
R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D.C.

CASTINGS Gold, Silver, Bronze, Br German Silver, Copper and I
L.D. TEL. 2072 L. Supply Jewelers, Silversm Die-makers, Mould-makers, etc. Bronze Forces, I Bronze and Iron Shells for Die-cutting Machi Cast Iron Hub for sinking in Steel Dies. Chande Undercut Work, Statuary.
AUGUST GRIFFOUL 313 HALSEY STR NEWARK, N.



Our Oval Spinning and Turning Lathe
Our cuts show headstock o Lathe and variety of elliptic produced on same, retaining minor axis.
Write for our Catalogue o Spinning Lathes.
P. PRYIBIL,
520 W. 41st Street, New Yor

LEES & SANDERS,

DISTANCE IS NO OBJECT. GET IN TOUCH WITH THE ACTUAL SMELTERS

SWEEP SMELTERS,

BIRMINGHAM, ENG.

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty



WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c.	per dwt.	12 K. 48c.	per dwt.
20 K. 80c.	" "	10 K. 40c.	" "
18 K. 72c.	" "	8 K. 32c.	" "
16 K. 64c.	" "	6 K. 24c.	" "
14 K. 56c.	" "	4 K. 16c.	" "

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c.	per dwt.	14 K. 66c.	per dwt.
10 K. 50c.	" "	16 K. 74c.	" "
12 K. 58c.	" "	18 K. 82c.	" "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N. J.

Read this unsolicited endorsement.

From the *Detroit Free Press*, July 1, 1908.

NOTED AUCTIONEER IN DETROIT

Seller of the Sturgeon Stock Famous in His Line of Work

Many of the thousands that have attended the great auction sale of the stock of W. A. Sturgeon & Co., jewelers, will be interested to know something of the man that brought this sale to such a successful conclusion. It requires no special talent to sell average merchandise at auction, but in selling a stock as fine as that carried by Sturgeon & Co., a man of more than ordinary ability is needed. The magnificent collection of precious stones, the products of famous silversmiths, objects of art, etc., that comprise the largest stock of its kind in this section of the country, were described and sold by Mr. Hand in a manner both interesting and instructive. Never before has such a representative audience been collected at an auction sale in Detroit. This was due not alone to the high standing of the firm, but to the manner in which the sale was conducted. A raised platform built on the main floor of the store enabled the ladies to be comfortably seated and see each article exhibited and sold. The auctioneer, Mr. James L. Hand, is a resident of New York, a son of the editor of a leading daily paper of New Jersey. On finishing his college course he traveled much, visiting the countries famous for the production of the various arts, so that on embarking in the selling of high class jewelry, art wares, etc., at auction fifteen years ago, he found himself well equipped for the work. His eloquence and wonderful descriptive powers hold his audience interested and at the same time command confidence in the quality and value of the articles offered. The demand for Mr. Hand's services calls him to all the important cities of the country, and when asked the other day as to his opinion of Detroit, said: "It is the most beautiful city in the country and wherever my business shall call me, will sound its praises as the city where 'Life Is Worth Living.'"

Some of the Reasons That Have Made Hand the Leader of Jewelry Auctioneers:

His knowledge of precious stones, high class jewelry and art wares.

He knows how to address an intelligent audience and sell goods without exaggeration or misrepresentation.

He does not ask the jeweler to allow a cheap assistant to conduct his sale. He has no assistants. Assistants are usually men without individuality and cannot "make good."

He carries no goods to "sweeten" your stock. If you need them your jobber will supply you.

He guards your reputation and leaves you with more friends than before your auction.

The successful auction to-day must be conducted on lines up-to-date, so beware of the old timer with antique methods.

Before you select your auctioneer send for my booklet on auctions. It gives references from leading jewelers and wholesalers of this country.

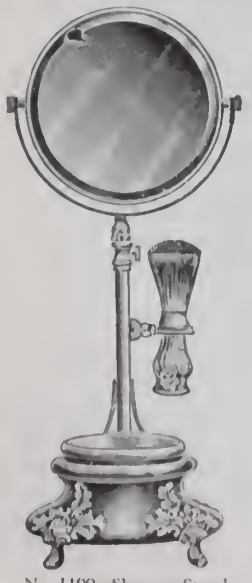


JAMES L. HAND

America's Leading Jewelry Auctioneer

14 MAIDEN LANE

NEW YORK



No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW few really useful, practical articles you have for Men?

Here Is One - We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in "Dorantique," Copper, Nickel, Brass and Silver Plate

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios : Apollo Silver Co.

WORKS 1-5 Marion Street, 205-207 Lafayette Street

544 Broadway, NEW YORK

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

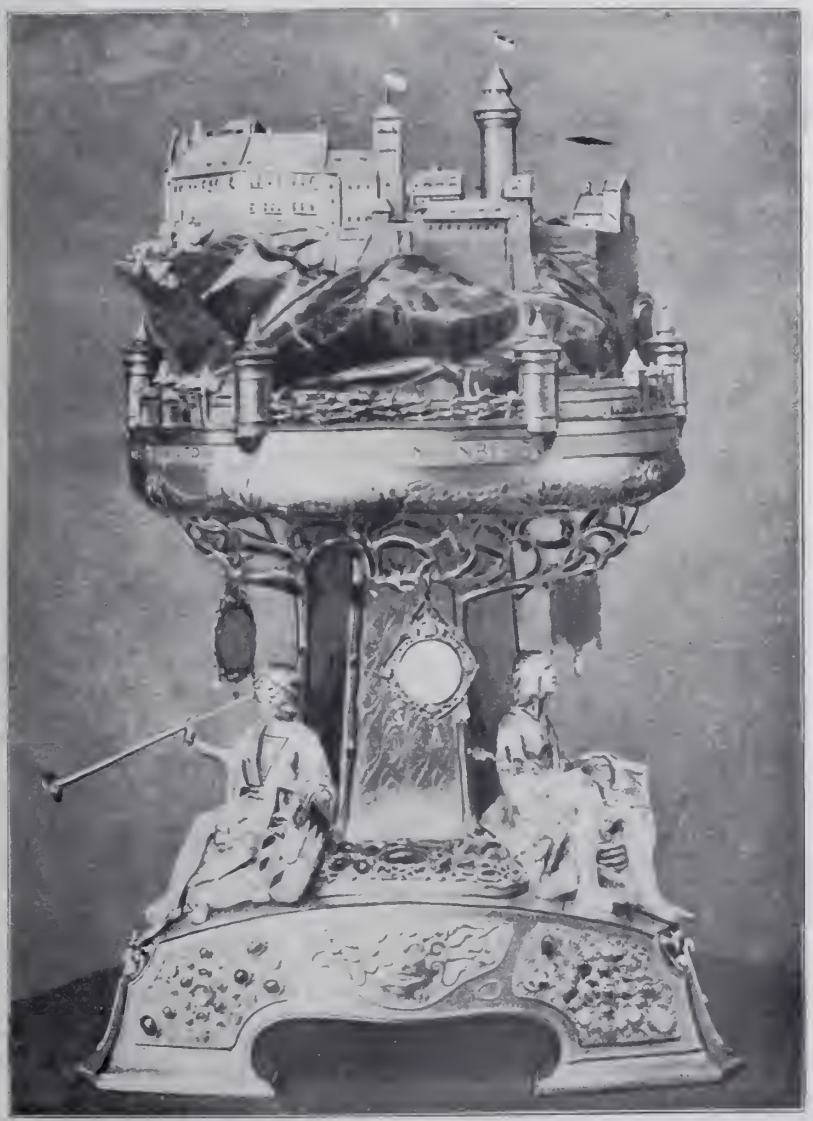
THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, SEPTEMBER 2, 1908. Vol. LVII., No. 5.



Beautiful Epergne Presented to a German Cruiser.

(*See Text on Page 53.*)

ALVIN PLATE



BRIDE'S BOUQUET
SUGAR SPOON

We were unprepared to take care of the volume of business which came to us this Spring on our plated flat ware and owe apologies to the trade for the consequent delays in filling orders. We have largely increased our facilities for manufacturing the Bride's Bouquet and Lily patterns in plate and are now in a position to fill orders promptly.

Samples and price list will be sent on application.

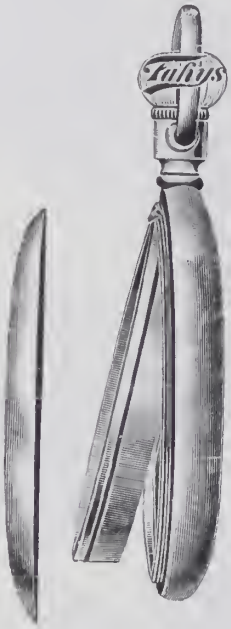
Orders are solicited.



LILY INDIVIDUAL
SALAD FORK

ALVIN MFG. CO.
Silversmiths
NEW YORK





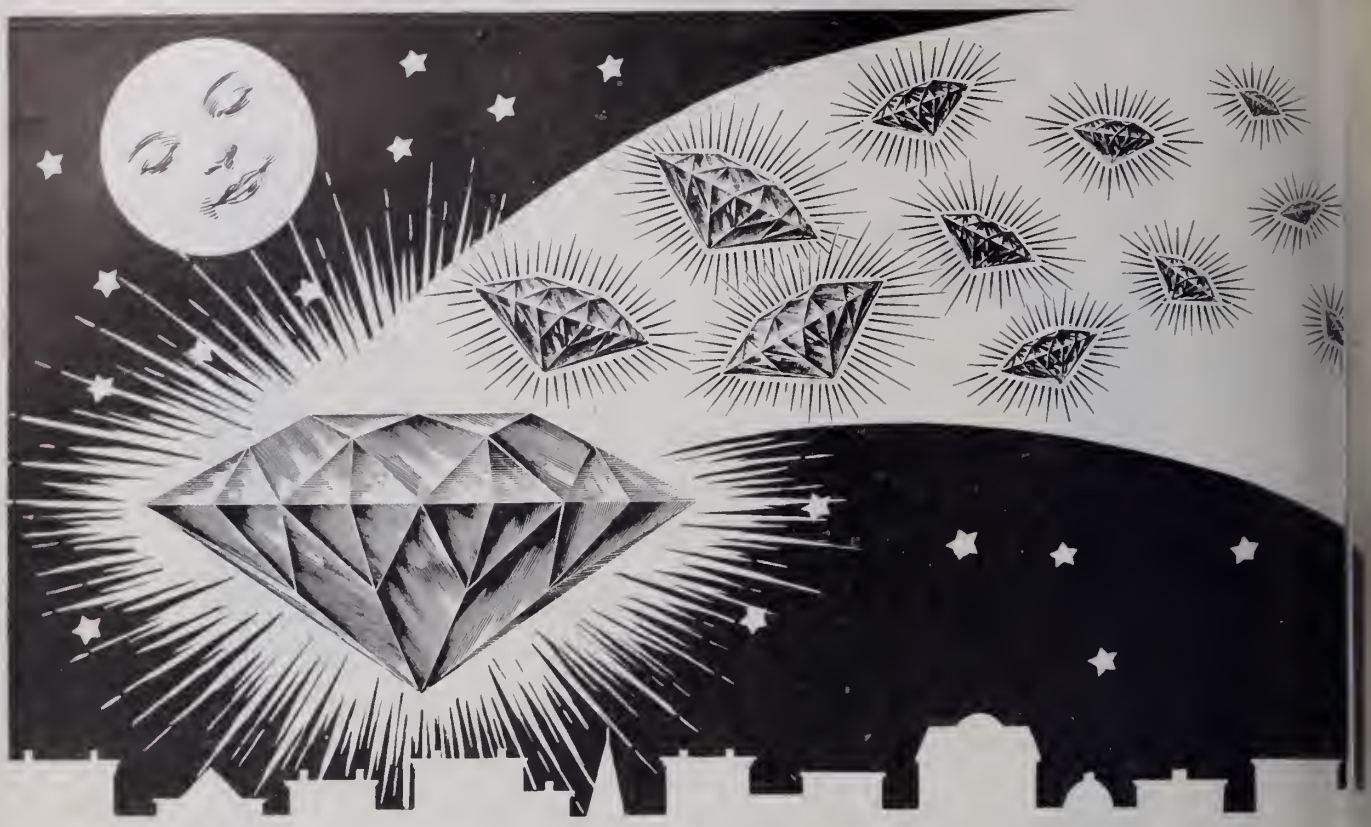
Uncle Sam points to the

Fahys Bristol Case

with solid back and screw bezel, as the one case which will ensure absolute protection from dust or damp to the movement of a watch, under all conditions, all over this great country.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



A STAR PERFORMANCE

"Up above the world so high
Like a diamond in the sky."

¶ Because the most painstaking care is exercised in cutting the diamonds we sell.

¶ All the stones are perfectly round, of the proper thickness, and all the facets correctly laid.

¶ Producing the most possible brilliancy at the least possible price, for there is but one slim profit between the price we ask and the actual cost of production.

J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 MAIDEN LANE (Corner of 170 Broadway) NEW YOR



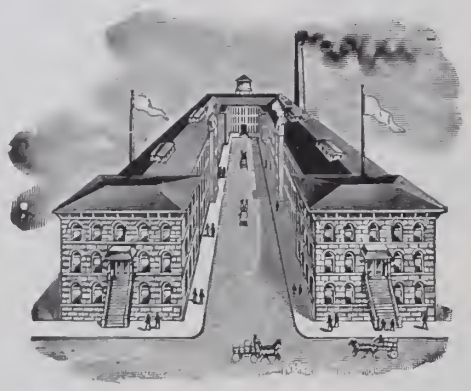
J. R. WOOD & SONS

RING MAKERS

Maiden Lane, Corner of 170 Broadway

NEW YORK

S. O. BIGNEY & CO.





MIRROR FINISH

is the name which has been given to S. O. Bigney & Co.'s

HIGH GRADE GOLD-FILLED CHAINS

on account of the beautiful finish. After the links are soldered the gold is somewhat porous. In order to get a perfect finish, the only method known to the art is the method of burnishing. This we apply to our chains. It closes the pores, hardens the surface, gives the mirror finish, and will add one-third to the wearing life of the chain. This method makes for durability and excels all other processes of hardening finish.

Every retailer should have a good stock of our high-grade, gold-filled, mirror-finish Chains, Fobs and Bracelets.

We Make Bracelets of Every Description

Oval and Square, Side Swing and Hinge, beautifully finished and embossed. Pleasing to the eye, and rapid sellers.

Office and Factory, Attleboro, Mass.

New York Office, 3 Maiden Lane



Belcher ring as received with badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that helps to make your business profitable.

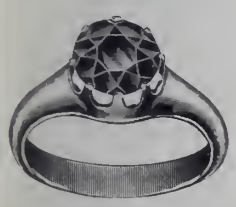
WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

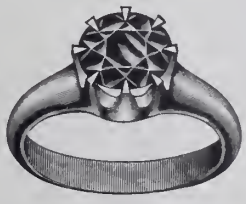
47 John Street
New York

TWO WONDERFUL SHOPS

57 Washington Street
Chicago



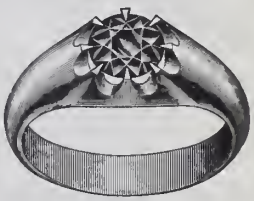
ffany ring as received with worn f claws. Stone cannot be reset, as would be too low to look well and e point would come below the ner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

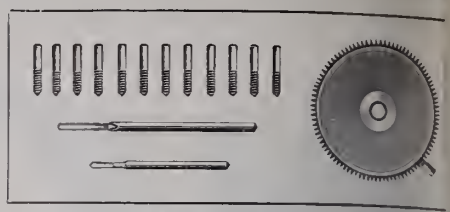
Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.



CROWN PLIER No. 331

For clamping the collar of crowns on dust-proof cases while removing same from pendant. This is usually found a difficult task but easily done with the help of this plier.

Nickel plated.....each, $ .60



1 Doz. BARREL HOOKS (threaded wit Finished Drill and Tap

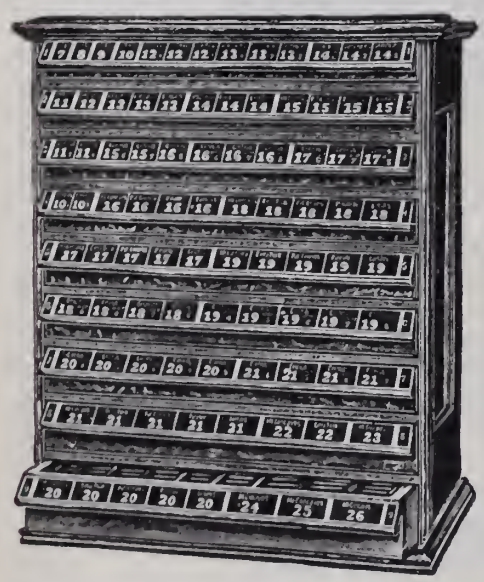
With this outfit a new barrel hook can be put i barrel in a short time, and in a proper manner sc will not pull out. Price..... $
Same as above without Taps and Drill, per doz.

JEWELERS' SQUARE SAWS, ROUND BACK



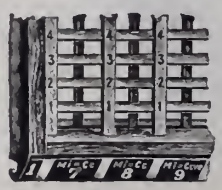
Hardened by a new p cess, giving a cer "toughness" not found other brands of saws. M in No. 00000 to No. 6.
Price, per gross, $1.0

ECHARCO WATCH GLASS CABINET No. 15 (Patented) Price, each, $16.00



This cabinet has many new features not found in any other. Novelty and usefulness are the chief arguments in its favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. Sides are paneled. Partitions of basswood and put together in best manner possible.



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

Bottoms of cabinets are hollow to receive chips, dust, etc.

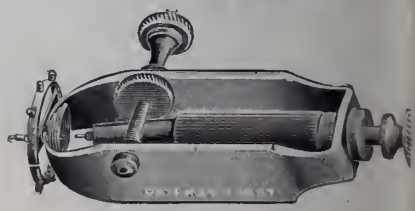
Arrangement for Glasses.—The nine drawers contain 1,547 spaces to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions.—24 inches wide, 29½ inches high, 12 inches deep; weight, 45 lbs.; with packing case, 75 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

SHELDON'S PATENT HAIRSPRING COLLET REMOVER



No need of any more distorted hairsprings bent balances.

Every watchmaker knows how troublesome i to remove the collet without either distorting hairspring or bending the balance; with the of this tool the difficulty is overcome. The t is provided with a pair of spring fingers, cur at the ends and ground very thin and sharp. tilting the balance the jaws may be slid und r hairspring and by pressing the jaws together will readily loosen the collet and then by turn the central screw, which has a hole in the end receive the staff pivot, you can force the c from the staff, without injury to balance or h spring. The adjustable screw nut is provided avoid wear or injury to the jaws. A glance at illustration will demonstrate the utility f tool. Finely nickel plated.

Price, each, $1.25

RING SEPARATING PLIER No. 1



A most effective device for cutting rings from fingers, when too tight to be removed otherwise. A few turns of the saw will cut a ring of average weight. Full nickel plated

Price, each, $1.75

ZIPPERER'S FINE TOOLS FOR WATCHMAKERS.

A handsome Booklet, 8 inches by inches, fully illustrating Zipperer's t tools for watchmakers will be mailed you upon receipt of a postal card, giv your name and address.

For Sale by all Jobbers in the United States and Canada

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yor

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY.

The Railroad Watch



16 Size—Bridge Model 18 Size—Full Plate

THE HAMPDEN WATCH CO., Canton, Ohio



Rosalind

"From the east to western Ind,
No Jewel is like Rosalind"

The Above Quotation Is Just as Applicable to Our New Pattern

Rosalind

As to Shakespeare's Heroine, for Search as Far as You Like You Will Not Find a More Attractive and Desirable Line of Sterling Silver Flat Ware in Floral Design Than this Same

Rosalind

Finished in French Gray

Price List Sent Upon Request

Illustrations Actual Size

NEW YORK
CHICAGO
SAN FRANCISCO
TORONTO

Made by

SIMPSON, HALL, MILLER & Co.

INTERNATIONAL SILVER Co., *Successor,*

Wallingford, Conn., U.S.A.

Silversmiths to the American People



JUST AT THIS SEASON

THE progressive Retail Jeweler prepares for the Fall campaign. His success — his sales — his profits depend largely on the completeness of his stock. A comprehensive line of HB rings is essential. They are decidedly *the most salable ring product* on the market.

ORDER HB RINGS NOW

HEINTZ BROTHERS Buffalo, N. Y.



A NEW WHITING PATTERN

The "Madam Jumel"

The Whiting Company's new pattern, the "Madam Jumel," while thoroughly Colonial in its general simplicity of line and reticence of ornamentation, suggests in its pervading grace the spirit of the late 18th Century French Neo-classicism.

It is entirely appropriate, therefore, that a pattern displaying these characteristics should be associated with the name of one who, during Revolutionary time and later, was historically prominent as a social link between her own countrymen and their French sympathizers.

The "Madam Jumel" is produced in a complete line of spoons, forks and fancy flatware, and will be ready for delivery September 15, 1908.



WHITING MFG. COMPANY

Silversmiths

Broadway and Nineteenth Street

New York

San Francisco, Cal.
717 Market St.

TRADE W MARK

STERLING

TRADE MARK.
STERLING

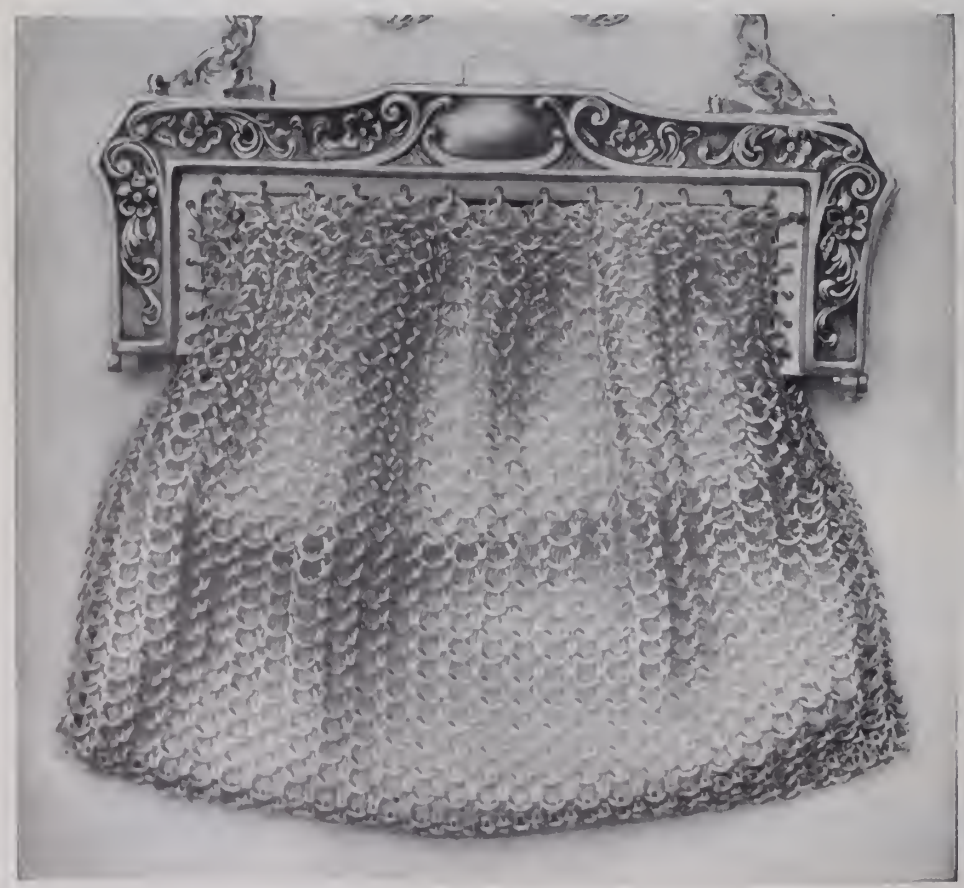
Announcing the Smith "Chippendale" Design for Flat Ware

THOMAS CHIPPENDALE, England's foremost designer, is responsible for t inspiration which has made possible the latest Smith flat ware product—T "Chippendale." This pattern will be shown in these pages in the early part of Se tember. The "Chippendale" design is a masterpiece of the Silversmith's art and w no doubt be a "leader" in the trade this Fall.

Frank W. Smith Company

Manufacturers of Sterling Silverware

Gardner, Mass.



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co

PLAINVILLE, Norfolk Co. MASS

New York Office
7 Maiden Lane

Chicago Office: Room 405, 103 State St.

low Shall a Retail Jeweler Advertise?

Catalogs make it possible to reach the persons whose trade you desire in the most direct and cheapest way

We can furnish you such a Catalog at a modest expense. Write for Samples



STORE OF HENRY IVERSEN & COMPANY, CORSICANA, TEXAS.

Read Our Customers' Letters

CORSICANA, Tex.,
Feb. 7, 1908.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen:—While our community in general, like others, severely felt the effects of the financial stringency, the use of your Catalogs, combined with your Circulars and judicious Newspaper advertising, resulted in bringing us a satisfactory Holiday business. This was the second year we put out your Catalogs and intend to use them again for 1908.

Very truly,
HENRY IVERSEN & Co.

This firm used The Arnstine Bros. Company Catalogs in 1906 and 1907, and again placed an order for 1908.

LOUISVILLE, Ky.,
Jan. 14, 1908.

THE ARNSTINE BROS. Co.,
Cleveland, O.

Gentlemen:—Yours of the 4 inst., to hand. In reply would say, that you may use our store picture in your Souvenir Book. The second part of your letter is hard to answer. We credit a great deal of business to your Catalog. We could not approximate the amount, but will say, we were well satisfied with results. We surely want to get in again on your next Catalog. With best wishes for '08, we remain,

Yours truly,
MATT. IRION.

This firm used The Arnstine Bros. Company Catalogs in 1906 and 1907.



STORE OF MATT. IRION, LOUISVILLE, KY.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

HERE IT IS AT LAST!



Just what you **have** been looking for and have had calls for time and again. A **German Silver** Wrist Bag with a **Soldered Mesh.** Somewhat higher in price than the unsoldered mesh? Of course! But you can now sell a bag that will not break and one you can guarantee. Twelve patterns, 4", 5", 5¾", 6", 6¼" widths.

We are still headquarters for high grade Sterling Silver Bags, and have also added a line of Change Purses.

Our goods are made on honor; we believe with Ruskin that "A composition for cheapness, and not for excellence of workmanship, is the most frequent and certain cause of the rapid decay and entire destruction of arts and manufactures."

R. BLACKINTON & CO.

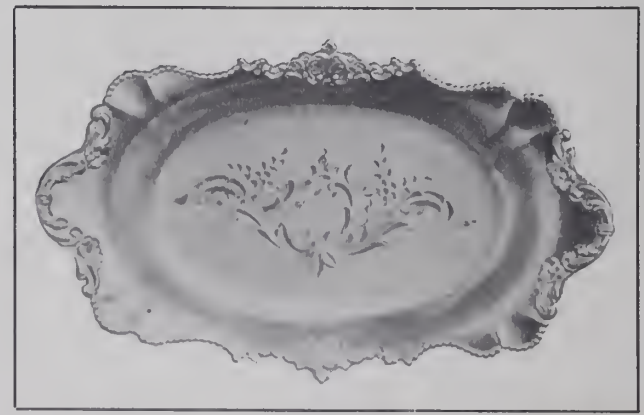
Established 1861 TRADE MARK **SILVERSMITHS**

New York Office
15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.

The Only Manufacturers in the Line Selling Only to Retail Jewelers Direct

SOLD WITH PROFIT BY THE RETAIL JEWELER.



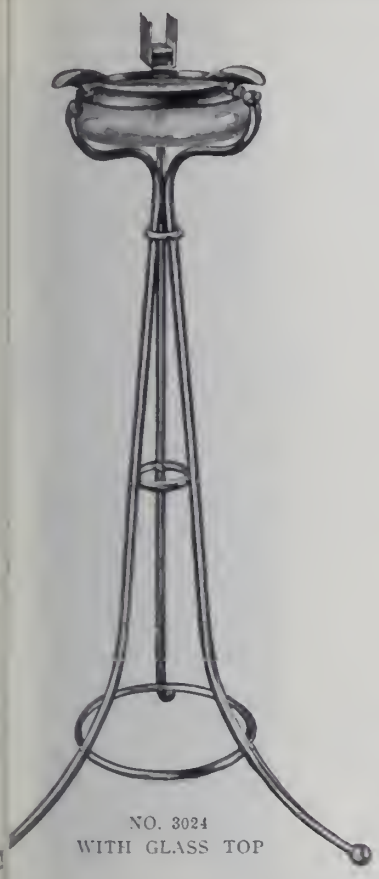
IF YOU HAVEN'T SEEN OUR LINE, WRITE AND ONE OF OUR SALESMEN WILL CALL.

Rockford Silver Plate Co.

ROCKFORD, ILL.

"Stand By Those Who Stand By You"

WE PROTECT EVERY RETAILER OF ROCKFORD GOODS



NO. 3024
WITH GLASS TOP

Attractive Ash = Receivers

made in the Sternau way will increase your sales.

The styles shown here enhance the appearance of any room.

Fitted with Cigar-rests and Safety Match-box Holders, they are very convenient.

Furnished in Copper, Old Brass, and Silver-plate.

Catalogue 21 mailed on request.

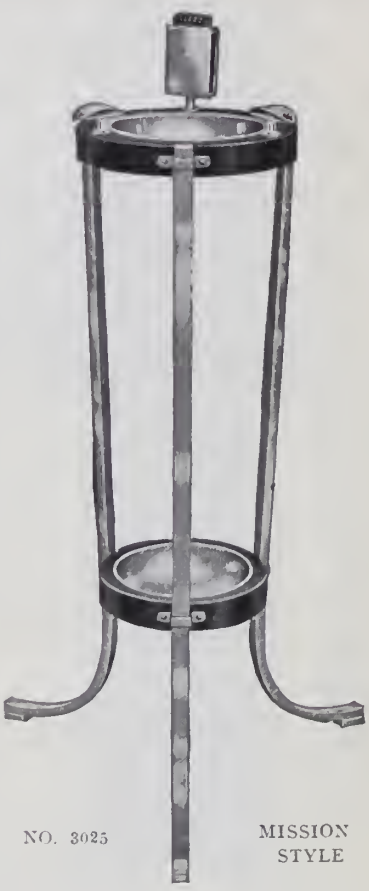
S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines Candlesticks, etc.

NEW YORK SHOW ROOMS
Broadway cor. Park Place
Opp. Post-Office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



NO. 3025 MISSION STYLE

Artists and Designers Agree

That the most meritorious compositions are those attaining harmony and breadth without superfluity of detail.

Hostesses and Housewives Agree

That the best Sterling Silver Tableware is that having only enough ornamentation to lend the proper amount of grace to the dignity of clear, clean silver.



Note how **Ye MOUNT VERNON PATTERN** fills these requirements, being designed to ye Colonial taste of **Strength, Beauty and Simplicity**

Its Success is Assured and Continuous

TRADE MARK R&L BCo STERLING

Rogers, Lunt & Bowlen Co.

Greenfield, Massachusetts *Write for Catalog*



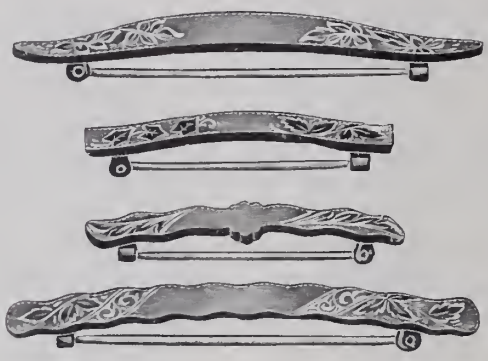
SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed

FACTORY - - - - ATTLEBORO, MASS.



Silk Fobs, Vest and Guards
Lace, Veil, Chatelaine and Brooch Pins
Ear Rings Crosses
Link and Lever Buttons
Studs and Pin Sets

FOR SALE BY ALL JOBBERS

Ask Your Jobber for S. & C. GOLD FRONT GOODS



BATES & BACON

Attleboro, Massachusetts

MAKERS OF

High Grade Gold Filled Chains, Lockets and Bracelets



The "WINNA" Bracelets

Strongest Secret Joint and Catch on the Market

New Corrugated Bracelets

Nothing like them on the market.

NOTICE

We are equipped to make any size Oval-Shaped Bracelet in Joint and Catch.

NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street



Definition of a Battleship:

"A Machine to fight Battles with"



We do not require a Battleship; our battles HAVE BEEN WON; the constant increase of our business attests to the veracity of our statement.

Follow your predecessors if you have not fallen in line, it will redound to your benefit. Send US your orders for WATCHES, DIAMONDS, JEWELRY, WATCH CASES, MOVEMENTS, FESTOONS, LA VALLIERES, LINKS, SCARF PINS, BROOCHES, NECKLACES, SIGNET RINGS, STONE RINGS, and EVERYTHING appertaining to the jewelry business.

You will save Money. Get the Styles and Dependable Qualities

LEONARD KROWER, Wholesale Manufacturing Jeweler and Optician

536-538 Canal Street, NEW ORLEANS, LA.



We Will Not

Tell you here the former prices of our Bags, you might doubt our veracity but we certainly would be pleased to have you call and inspect our line, for inspection proves the advantages here every time. Come in and see.

Codding & Heilborn Co.

Manufacturers of

BUCKLES, PURSES, NOVELTIES

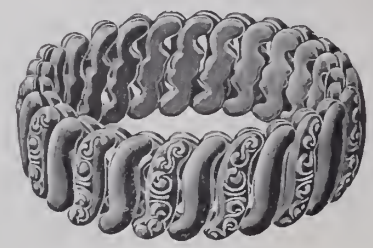
3 Maiden Lane - - New York

FACTORY: NORTH ATTLEBORO, MASS.

The American

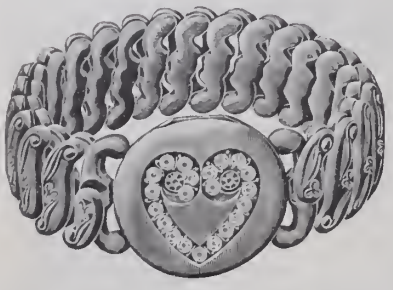
EXTENSION

Queen Bracelets



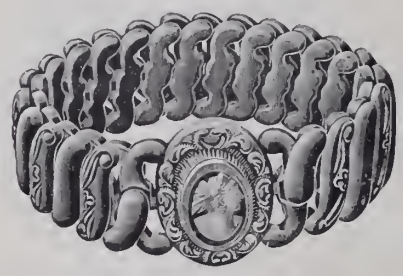
706- Half Chased

Superior in Quality, Workmanship and Finish



785—Roman Round Locket, 21 White and 2 Ruby; Heart Shape.

Your Jobber can supply you with these upon request



720—Small Oval Cameo Signet



754— 7-Bar, Ruby and White
755—26-Bar, Ruby and White
756— 7-Bar, Olivene and White
757—26-Bar, Olivene and White
758— 7-Bar, Sapphire and White
759—26-Bar, Sapphire and White

Exclusive

HANSEN-BENNETT CO., Manufacturers, Attleboro, Mass



Features of Our Lin

The **Unique, Artistic** and **Unusual,** together w **Superior Quality, Best Workmanship** and Perf tion in Finish.

COMBS

Over 500 Designs.

Fine gold filled mountings, comprising all popular finishes and stones.

This is undoubtedly the finest line of mounted combs in the market.

We Manufacture in **Gold Filled** and **Sterling Silver, Brooc Hat Pins, Combs, Handy Pins, Waist Pin Sets, Barret Scarf Pins, Veil Pins, Links, Buckles, Sash Brooches, Brace and Necklaces.**

C. RAY RANDALL & CO., North Attleboro, Mas

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

THE "LEONES" SEPARABLE LINK CUFF BUTTON



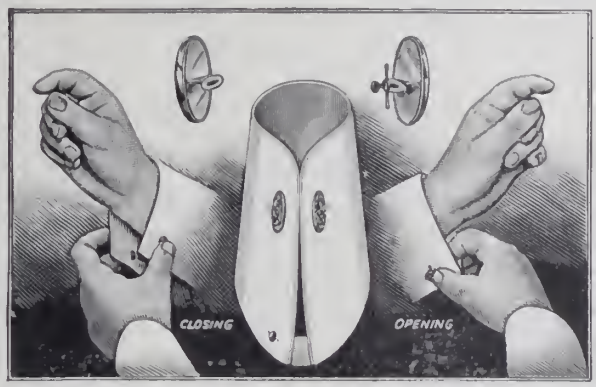
The Edges of the Cuff Are Held Absolutely in Place.

It has no springs to get out of order and with one finger can be fastened or unfastened without soiling or touching the cuff.



Made of Heavy Gold Filled Stock in 12 Styles





PATENTS PROTECTED BY THE PATENT TITLE AND GUARANTEE CO. NEW YORK



The Latest and Only Practical Separable Link on the Market.

Every Jobber is Showing It.

Ask to See It.

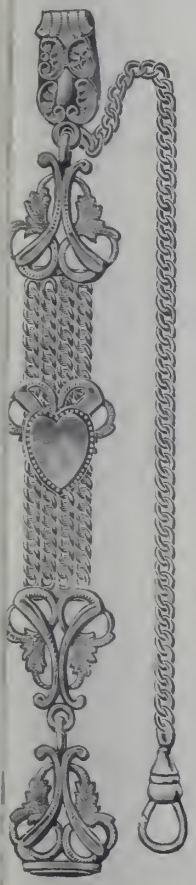




MANUFACTURED BY

C. D. LYONS COMPANY, Attleboro, Mass.

ORDER THROUGH YOUR JOBBER



Making Good

by keeping everlastingly at it. There is no luck about it. Brains, energy and ambition are doing the trick.

Since April idle freight cars have steadily diminished, which means that goods are moving once more. Are you moving your share? If you have goods like these from the Fleur-de-lis line, you are.



8113
Polished

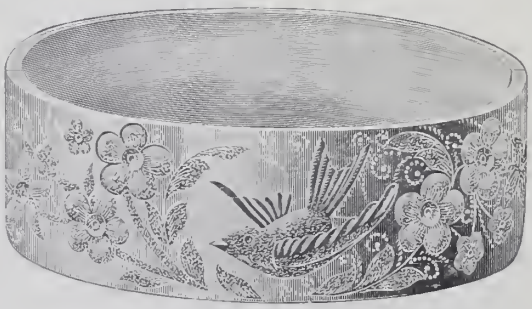


7767 Polished 7768 Roman 7769 Old English



Genuine hand-cut Shell Cameos
Pink Brown
Pendants
Brooches

1648-263C



8124 Polished 8125 Roman 8126 Old English

FONTNEAU & COOK CO., Attleboro, Mass.

CHICAGO: 1203 Heyworth Building

LOCKETS ONLY



8679 GREEN AND ROSE 8503 ROSE GOLD

One of our most popular new Rolled Plate designs, Gold Point Setting

None genuine without

TRADE W.H.C. MARK

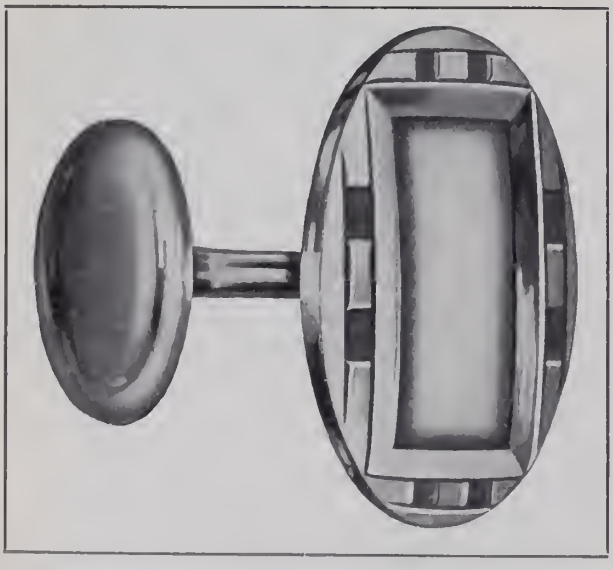
stamped inside

ESTABLISHED 50 YEARS

WIGHTMAN & HOUGH CO.

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory, { 7 Beverly S
PROVIDENCE,



Potter's Buttons

THE EQUAL OF

POTTER'S PINS

THROUGH THE JOBBER

KEEP IN TOUCH WITH US—IT PAYS

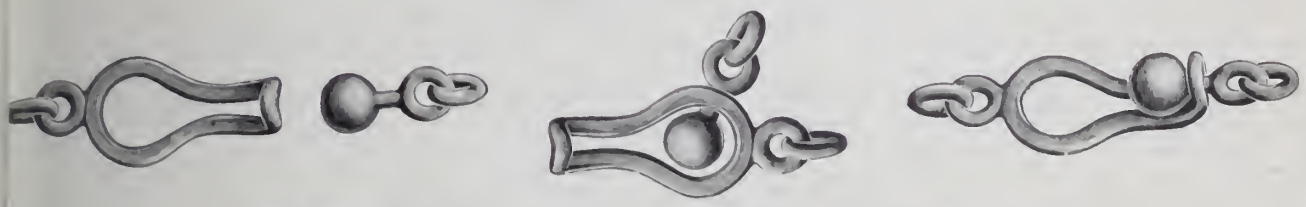
E.A.POTTER COMPANY

PROVIDENCE — RHODE ISLAND

THE NEW BRIGGS SNAP

PATENT APPLIED FOR

The Snap is ¼ size of cut



SIMPLEST, STRONGEST, SAFEST
NECK CHAIN CLASP ON THE MARKET

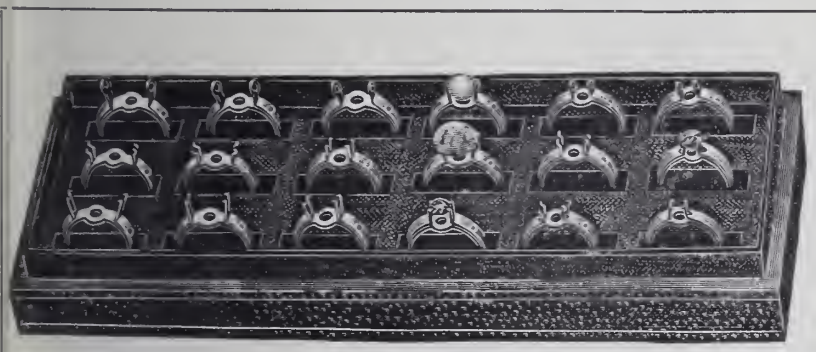
¶ Accidental disengagement is impossible, yet it is easily disengaged when desired. The peculiar construction permits the ball to swivel in the loop thereby preventing the kinking f the chain.

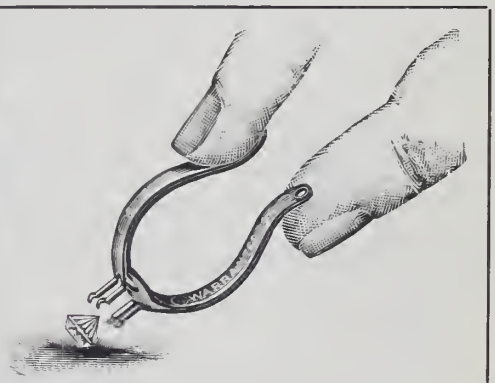
ASK FOR THIS SNAP ON YOUR NECK CHAINS

THE D. F. BRIGGS COMPANY
ATTLEBORO, MASS.

EW YORK OFFICE 180 Broadway | CHICAGO OFFICE Heyworth Bldg. | ST. LOUIS OFFICE Mermod & Jaccard Bldg. | LONDON OFFICE 118-122 Holborn, E. C.

INGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS
MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

NMOUNTED STONES of any size and shape can be displayed advantageously, is herein illustrated. Your investment in stock can thereby be *decreased*, you need not mount them up in expensive settings. Your sales will also *crease* by being able to exhibit unmounted stones. The prices are *low* enough induce you to buy them and *save* you from incurring frequent losses caused the awkward handling of the tweezer when your customer desires to examine mounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,			**$6.00**
" " 12		" "	4.00
" " 9		" "	3.00

HAMMEL, RIGLANDER & CO.

7 Maiden Lane, New York — **Selling Agents for United States and Canada**

O&B

STANDS FOR THE BEST

ASK YOUR JOBBER FOR

O&B Line **GOLD RINGS,** Brooches, Scarf Pins, Veil Pins, Baby Pins, Earrings, Studs, Mountings

OB A Line Extra Fine Seamless Gold Filled Wedding **RINGS**

REGISTERED TRADE-MARK.

Line Superior Quality Seamless Gold Filled Fancy **RINGS**

OSTBY & BARTON CO.

PROVIDENCE - - RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

THE DIRECTOIRE STONE

A SAPPHIRE PERIOD

THE GENIUS which inspired the Directoire regime, did not confine itself to designs, costumes or fabrics. With nice discrimination it even selected its distinctive gems. Of these the Sapphire was pre-eminent. Beautiful in itself, the effect of the stone was heightened by the artistic uses to which it was put. In reviving the tendencies of that marvelous period, this house is giving the Sapphire its appropriate recognition. The effect loses nothing by the artificial stone, so faithful is the imitation. Jewelry of the Directoire period is here reproduced to the life. The influence of this period cannot now be over-estimated.

D. Lisner & Co. *Creating Importers of Jewelry Novelties*

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

THE WILLIAM B. KERR CO.

Specialists in Small Wares and Novelties in both Gold and Silver

Comprehensively Complete Lines of

Toilet Ware	Cigarette Cases	Purses
Photograph Frames	Match Boxes	Card Cases
Children's Wares	Pocket Knives	Vanity Cases
Loving Cups	Eye Glass Cases	Miniature Cases
Desk Furnishings	Spectacle Cases	Belt Buckles
Cigar Cases	Hat Pins	Shoe Buckles

Members of the Jewelry Trade are cordially invited to visit the New York Office of the Company

Factory and General Office, NEWARK, N. J.

320 Fifth Avenue, CORNER OF 32nd STREET

4 Kt. **Hand Made Rings** 14 Kt.

Chinese == Egyptian == Italian



CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



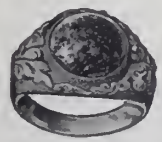
EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING,
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique Designs in Silver Rings.

VAN DUSEN & STOKES CO.

Oriental Jewelers

1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links



A New Effective Seller

Our new patented interchangeable initial buttons and scarf pins are absolutely unique and sell on sight. They take the place of engraved buttons and pins, but are far more attractive in appearance. Made in 10 and 14 kt. and substantial in every respect. A full line of Initials and Fraternal emblems. Secured simply, effectively and instantaneously; guaranteed to give satisfaction. Prices reasonable. Handsome display boxes for each set without charge. Send for sample and booklet.

They are bound to appeal favorably to your trade and you will find them "Winners." Stamped with the Imprint of "The Rose," the mark of quality and excellence.

HENRY FREUND & BRO.
"Sellers of Sellers"
71 Nassau Street NEW YORK

MR. RETAILER

As an absolute fact, we make the largest and most artistic line of *Raised Gold Decorated Watch Cases* in America ***and*** you can safely pick them for Winners this Fall. Write your *Jobber* for a few SOLIDARITY raised gold cases on Memo., *Then* you'll believe the above statement and see how easy it is to increase your watch business.

Solidarity Watch Case Company

Established 1885

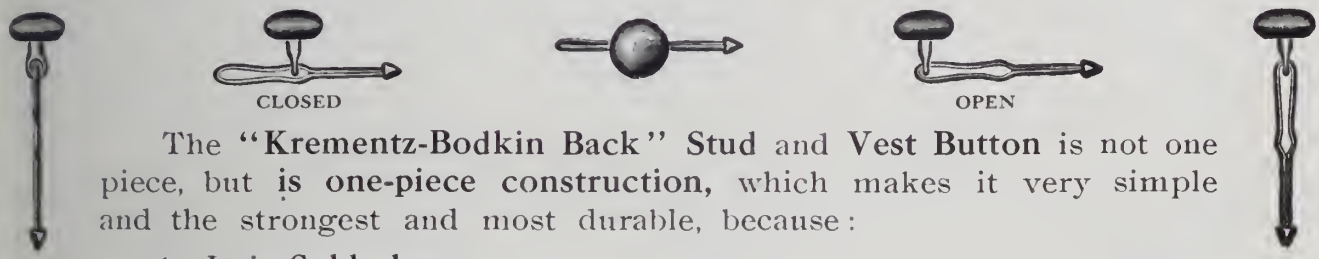
54 Maiden Lane, New York

General Selling Agents:
JOHN W. SHERWOOD :: :: FRANK E. HARMER

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the **"Krementz-Bodkin Back" Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The **"Krementz-Bodkin Back" Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All **"Krementz-Bodkin Back"** Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a **"Krementz-Bodkin Back" Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. **"Krementz-Bodkin Back" Studs** and **Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

ART AND UTILITY IN SLEEVE LINKS

TRADE D MARK

ELEMENTS of artistic character are wrought into every line of DURAND Jewelry. To this the Sleeve Links are no exception. They impart their touch of distinction to the dress of a gentleman. Their charm of effect is equaled by the care and thoroughness of their workmanship.

PRICES: From $2.00 to $200.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND
16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK

Trade-Mark. Telephone 6383 Orchard



COMPASS CHARMS

WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

YACHTSMAN
BICYCLIST
FISHERMAN
HUNTER or
TRAVELER

A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

T. W. ADAMS & CO.

Manufacturers of 14k Jewelry Only
15 Maiden Lane, - NEW YORK
103 State Street, CHICAGO, ILL.
Factory, 83 Union St., Newark, N. J.

TRADE A 14 K MARK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.



MANUFACTURERS OF

GOLD JEWELRY



ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

B. M. Shanley, Jr., Co.

Our representatives are now calling on the retail jewelry trade with our new line of 14 and 18 Kt. Gold Jewelry and novelties. We have the facilities for manufacturing any articles made in gold.

Designs and estimates furnished upon request.

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

To the Jobbing Trade Only

Invisible Locket Top Bracelet, made in Signet or Stone Top



PATENT APPLIED FOR.

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

Popular Priced 14K. and 10K. Jewelry

UP-TO-DATE ARTISTIC ATTRACTIVE

A COMPREHENSIVE LINE OF

Brooches
Invisible Joint Locket Rings
Bracelets Festoons
Scarf Pins Cuff Pins
La Vallieres Earrings



We Protect You

which is absolutely a thing to be considered since the new Stamping Law has taken effect.

Bear in mind every article bearing our trade-mark is absolutely 10 K. and of highest grade of workmanship and finish.

The KELLER JEWELRY MFG. CO.

MANUFACTURERS OF FINE GOLD JEWELRY

Brooches, Link Buttons, Lockets, Scarf Pins, Baby Pins, Handy Pins, Waist Sets, Crosses, Combs, Fobs, Tie Clasps, Charms, Lorgnette Chains, Neck Chains

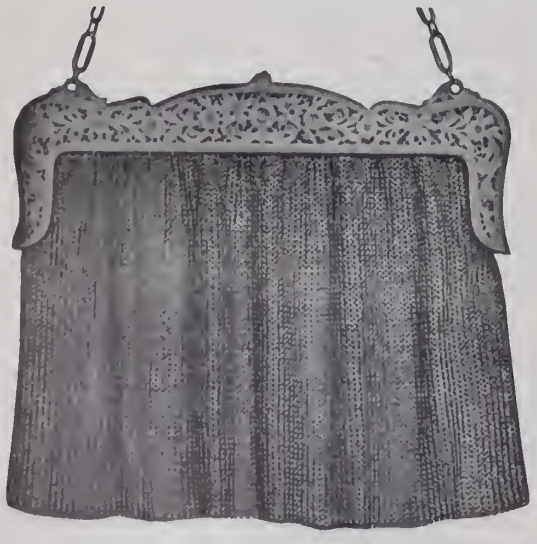
64 Nassau Street, New York

Factory, 8 Lum Street — **Newark, N. J.**

I. N. LEVINSON, President — ESTABLISHED 1865 — H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW — CHAS. E. WESTCOTT

Makers of Fine Gold
SCARF PINS

Fancy Bead Necklaces

GEMS are placed alternately with decorated beads, producing new and very impressive effects. Stones include: Chinese Jade, New Zealand Jade, Amazonite, Amethyst, Coral Aventurine, etc.

On no goods does the dainty Vermicilli Decoration appear to better advantage—a specialty with us.

Plain Graduated Necklaces, Also Fancy Graduated. Alternated Beads, Plain and Vermicilli; also in straight sizes.

The arrangement, color and finish of these goods give them distinction.



Day, Clark & Co. 14 Kt. Gold Jewelry

23 Maiden Lane
NEW YORK



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

123 Maiden Lane, New York.

Enos Richardson & Co.

23 MAIDEN LANE — NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

THE HAGERSTROM CO. (Incorporated)

Makers of 14-K Jewelry

¶ We have been busy for a long time making up one of the finest 14-K lines that you could wish to see. Every design is new, inexpensive and salable. Our Brooches surpass all others. That's pretty strong, but it's true. Look over our goods when our salesmen call and judge for yourself.



No. 1093

Office and Works
276 N. J. R. R. Ave.
Newark, N. J.

¶ We are also making a beautiful and extensive line of Handy Pins, Scarf Pins, Veil Pins, Cuff Buttons; also Cuff Button and Scarf Pin Sets; as for Necklaces and La Vallieres, we have the largest and most up-to-date assortment in the market. Ask our salesmen to show you our new Necklace. It's a beauty and a seller.



No. 325
Set with Ruby, Sapphire and Pearl



No. 326
Set with Amethyst, Jade, Amazonite, Red and Green Sardonyx, etc.



No. 324
Set with Half Pearls and Enamel

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy

24-26 East 21st St., NEW YORK

The Allsopp Rings



The Up-to-Date Line of **Signet and Set Rings**

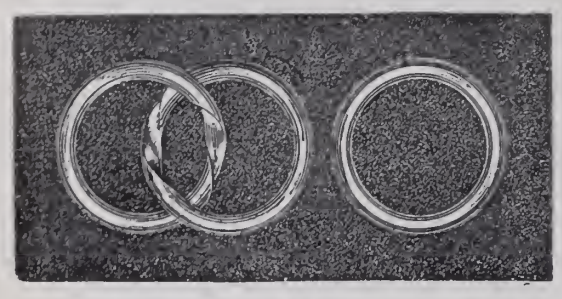


In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp QUALITY, DESIGN AND WORKMANSHIP — Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.

A ★ TRADE-MARK.

Allsopp Bros. Allsopp Building, Newark, N. J.



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pin-hole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.25 per dwt., net;
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

MADE ONLY BY

LEONARD KROWER, Manufacturing Jeweler

536-538 Canal Street New Orleans, La.

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value it truthfully illustrates those lines of merchandise; best adapted to the need of the *Jewelry Trade;* its reliability unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.
Mammoth Wholesale Jewelers
411-413-415-417 Elm St., CINCINNATI, OH

TRADE (S) MARK.

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

Gems and Precious Stones
Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

LEROY W FAIRCHILD. GOLD PENS.

CATALOGUE SENT ON REQUEST

FAIRCHILD & COMPANY
OFFICE AND FACTORY
29 & 31 EAST 22D STREET
NEW YORK CITY

WE ALSO MANUFACTURE
FOUNTAIN PENS IN GOLD AND SILVER
GOLD PENS FOR FOUNTAIN PENS
PENCILS AND KINDRED ARTICLES

WHY NOT

FRESHEN UP YOUR LINE
WITH A FEW OF OUR ORIGINAL DESIGNS
It will give us pleasure to submit a selection

CREES & COURT Die Sinkers and Designers
91 Sabin Street PROVIDENCE, R. I.

A. J. HEDGES & Co.

Makers of 14K. Jewelry

14 JOHN STREET TRADE 14 K MARK NEW YORK

Pryor Manufacturing Company

527 Fifth Avenue (Night and Day Bank Building)

We are now in our new quarters and invite the out-of-town jewelers to make it their headquarters while in New York. We also wish to announce that we have made many new novelties for the Fall business. See our line of novelties before buying elsewhere, also our

Mesh Bags, Purses, Card Cases, Vanity Boxes, Picture Frames

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NPC Mark.

NEW YORK OFFICE
527 Fifth Avenue



WE are showing more up-to-date and artistic goods in our line this season than ever before. This applies particularly to our 10k.

Gold Belt Buckles and Pins

of which we are now making an extensive line at popular prices.

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

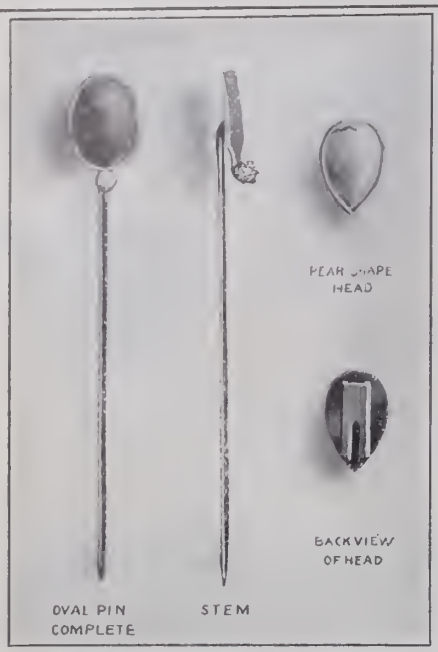
Factory and Office
91 OLIVER ST., NEWARK, N. J.

PERCY M. LAYMAN

Trade Mark

New York Salesroom
9-13 MAIDEN LANE

SYDNEY C. STRAUS



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.

TRADE R MARK

The Locket House 51-53 Maiden Lane, New York

SHUROLDA



Automatic Scarf Pin Protector

14 KT. GOLD PLATE

PRICE 50 CENTS

The Stronger the Pull the Firmer It Holds

To Release Pull the Ball

Pat. Mar. 12, 1907. No. 847,164.

To Release Pull the Ball

Pat. Mar. 12, 1907. No. 847,164.

Samples and Prices on Application

FOR SALE BY JOBBERS OR DIRECT BY

STERN & CORN 71-73 Nassau St. NEW YORK

French Jewelry Novelties

New and Complete Lines of FANCY JEWELRY.
Latest and Largest Assortment of JET JEWELRY.
PEARL COLLARS and every Quality in PEARL STRINGS, etc.

Visiting Buyers are cordially invited to call.

Selection Packages sent upon request to all reliable dealers.

CHOPARD FRÈRES CO.

Factory, 35 Rue des Trois Bornes PARIS, FRANCE

56 Maiden Lane, New York

THE BEST

SOLID GOLD CHAINS

THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade K Mark

1850 1907

ALOIS KOHN & CO

16-18 Maiden Lane, New York

Makers of **Gold Chains** of every kind

'Phone No. 801 John.



MORRIS SCH

Established 187

82 Nassau St

NEW YORK

Manufacturer o

DIAMOND MOUNTI
LOCKETS, BUTTO
BRACELETS, E

Special attention paid to order and repairing

Old Gold and Silver bought. If amount satisfactory, notify at once and will return in condition as received.

Class Pins for Colleges

Academies and High Schools; Secret Societies, Hospitals and Musical Clubs



Trophies, Prizes and Athletic Medals

Exclusive Line to the Retail Trade

SEND for our new colored catalog. It will help you to secure the local order which heretofore may have gone to some mail order house. Our booklet shows several hundred original and attractive pins, yet we have a corp of artists who are at your service to design for your customers an exclusive emblem should the occasion require one.

The Charles M. Robbins Co.

Manufacturing Jewelers and Enamelers

WRITE FOR CATALOG J 35

ATTLEBORO, MASSACHUSETTS



WE manufacture the largest line of College and School Pins in the world

Enough Said

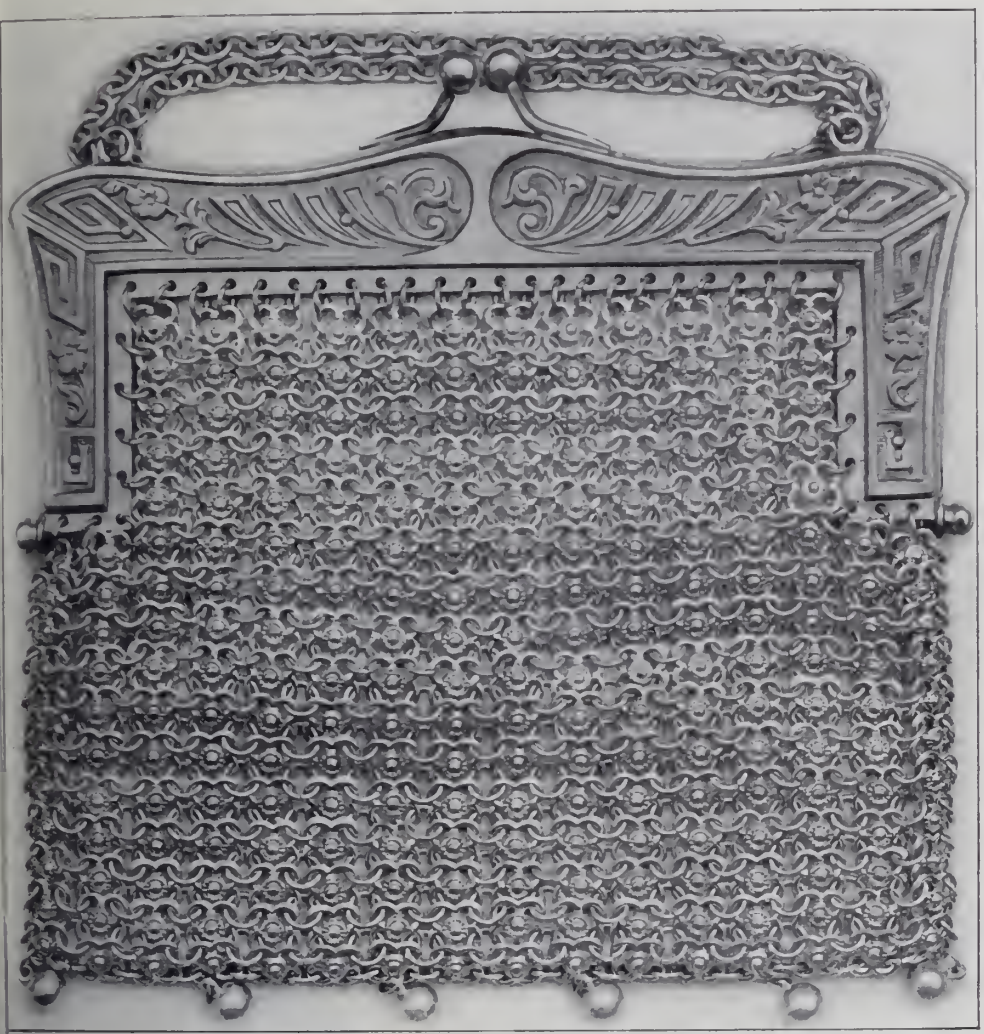
THE CHARLES M. ROBBINS COMPANY

Manufacturing Jewelers and Enamelers

Attleboro, Massachusetts

Send for Leaflet A 32

HERE'S A **German Silver Mesh Bag** *AT A POPULAR PRICE*



MADE RIGHT

Lined with White Kid

Grey Finish Frame

Order half a dozen at once!

Quote a moderate price!

Make a window display!

Watch them sell!

ONLY

$27.00 PER DOZEN

NET, LESS 6%

Will sell you a sample at the dozen price to SHOW YOU

M. J. AVERBECK *MANUFACTURER AND IMPORTER*

10 and 12 Maiden Lane, New York



No. 4444

3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00

per dozen

Frank M. Whiting & Co.

SILVERSMITHS

320 Fifth Avenue, New York North Attleboro, Mass.



Have You Seen It? If Not, You Ought To

New Folding Cane

"Fits Any Traveling Bag" A Popular Seller

We supply these in fancy, separate boxes for presentation purposes. A distinctive line for Jewelers, especially suited for Fall trade. We have the largest line of novelties in Canes on the market. *Write for Illustrated Catalogue*

ARTHUR W. WARE & CO.

109-111 Leonard St., NEW YORK

Manufacturers, Importers and Exporters of

WALKING-CANES, RIDING CROPS AND CORKSCREWS

Art and Beauty in Umbrellas

AND CANES FOR THE JEWELRY TRADE



"MAIDEN BALTIMORE"

The extreme of excellence in umbrella manufacture has been reached in our new Fall and Holiday line, which comprises an endless variety of new ideas in gold and silver handles. These rich and exclusive handles are made quite irresistible by

Our New Detachable Feature

which means that the traveler can always have his umbrella at hand, locked safely in his trunk, and that all inconvenience of carrying, or danger of losing is provided against.

Our new catalogue just finished contains the most complete line of high-grade umbrellas and canes ever issued for the jewelry trade. It will be sent upon request.

Siegel, Rothschild & Co.

Main Office: Baltimore and Howard Sts., Baltimore

New York: 353 Broadway

SAN FRANCISCO: 658 Mission St. PHILA.: 1011 Chestnut St.



Adrian J. Morais

New Orleans, L

My stock of Gol Diamond and Go Filled Jewelry, et is complete.

Write for selection packa

THE WRIGHT SELF FILLING PE



THE WRIGHT WRITES RIGHT

WRIGHT PEN CO. ST. LOUIS U.S



NEW CREATIONS FOR THE FALL TRADE

Bracelets and Cuff Buttons

Our Fall line this year is more elaborate and complete than ever. A good assortment of these goods in your stock is bound to increase your profits. We also carry an extensive line of

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.C. M.F.&W. MARK.

ALWAYS ON THE CO

Look for the Trade-Mark

MILLER, FULLER & WHITING C

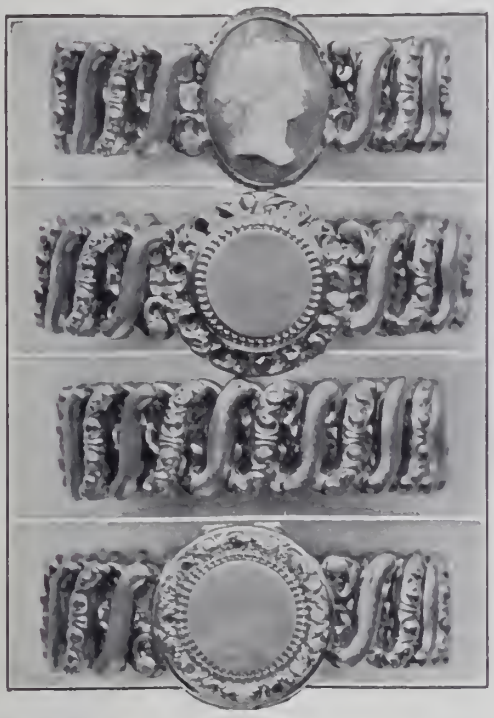
Manufacturing Jewelers

New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MA

WE SELL TO THE JOBBING TRADE ONLY

Genuine Carmen Bracelets! New Low Prices!

Send in your order for a sample each; we will prepay the mail on the sample order. If not pleased with them, return for credit at our expense. Why buy cheap imitation Carmens when you can get the Genuine at a lower price?



No. 374C—Real Cameo Genuine Carmen Bracelet. A beautiful ornament for any lady's arm. **$3.33** each net. **$40.00** per dozen net.

No. 97C—Signet Top Genuine Carmen Bracelet. A famous seller. **$2.38** each net. **$28.00** per dozen net cash.

No. 15C—Genuine Carmen Expansion Bracelet. The **"Old Original Carmen."** **$1.88** each net cash. **$22.00** per dozen.

No. 116C—Locket Signet Top Genuine Carmen Bracelet. Another excellent seller. **$3.00** each net cash. **$36.00** per dozen.

M. J. AVERBECK, Manufacturer and Importer, 10 and 12 Maiden Lane, NEW YORK

EVERYTHING IN UP-TO-DATE JEWELRY—**LOWEST PRICES!**



HARRISON

Silk Umbrellas

and

Walking Sticks

Are made for the Jewelry Stores. They appeal to people wanting the exclusive in design and finish.

W. W. HARRISON CO.

Makers of

Umbrellas and Walking Sticks

of the Better Sort

Established 1876 1149 BROADWAY NEW YORK

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.



Inspect our recent importations in
FANS
and odd and unique styles in
BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.
in plated or sterling, mounted with imitation or semi-precious stones

Prices range from $4.00 to 27.00 per doz.

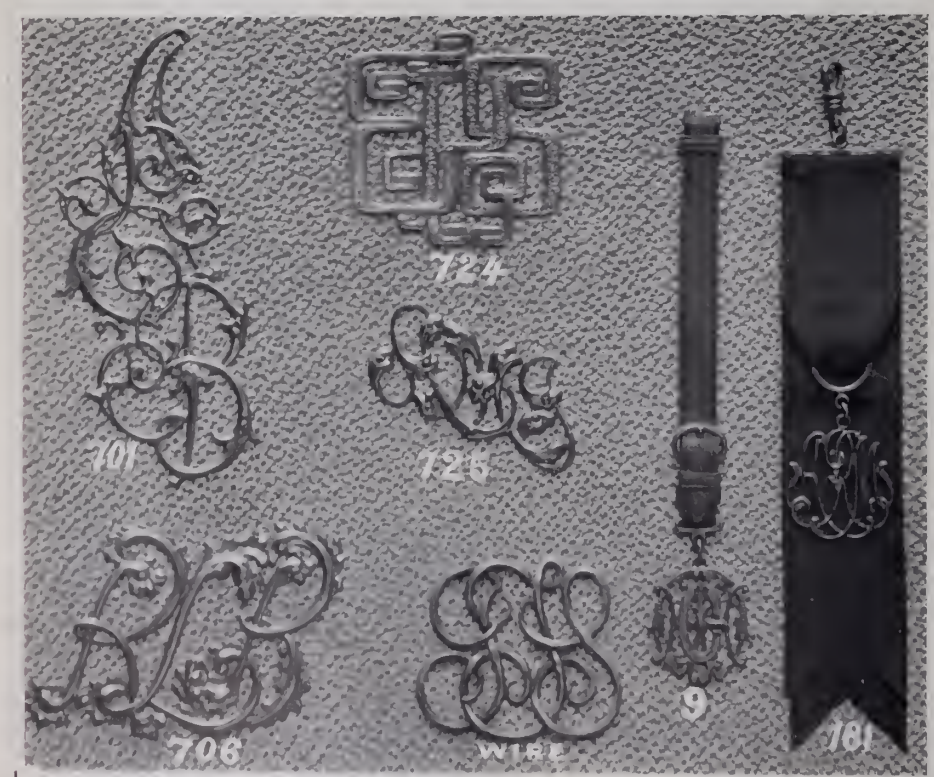
LEWY & COHEN
530 Broadway, cor. Spring Street NEW YORK



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.
Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.
Manufacturing Jewelers
291-293 Seventh Ave.
Bet. 26th and 27th Sts.
Telephone, 913 Madison
NEW YORK



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE—MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York

Artistic Photo Miniatures



on Watch Cases, Dials, Ivory or Porcelain, Brooches, Lockets, Hand Painted Miniatures, Etchings on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK



WORKSHOP NOTES
For Jewelers and Watchmakers. Cloth. $2.50. Published by The Jewelers' Circular Co., 11 John St., New York.

Headquarters

All Jewelers visiting New York this Fall are cordially invited to make our large, centrally - located offices their New York Headquarters.

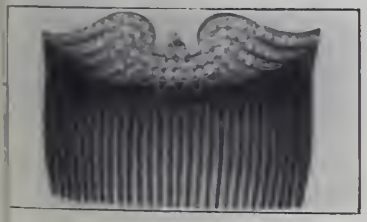
We offer you every facility for transacting your business.

Chas. L. Trout & Co.
MANUFACTURERS

Malden Lane, New York

STANDARD IN

Stone Combs and Hat Pins



ur line of White Stone Combs forms a class itself. They are warranted to retain their illiancy, and should any of the stones fall t, either in the hands of the dealer or conmer, we will repair free of charge. This arantee assures customers and makes sales.

ir line of Combs and Hat Pins consists of er 100 new styles of exclusive designs which l at popular prices.

On application we will send a selection on approval, with all charges paid

JOSEPH W. HELLER

Manufacturing Jeweler

White Stone Novelties

PAGE STREET PROVIDENCE, R. I.



THE 10K LINE WITH A 14K APPEARANCE

This is the

Aristocrat of all 10k lines

Workmanship and finish are equal to any 14k jewelry.

Brooches	*Handy Pins*	*Scarf Pins*
Barrettes	*Belt Pins*	*Tie Clasps*
Hat Pins	*Veil Pins*	*Fobs*
	Links	*Crosses*

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
IKO

POTTER & BUFFINTON CO.

This time we call your attention to

CAMEOS

in Brooches and Scarf Pins
Good Stones and Well Mounted

Largest Exclusive
Makers of 10K. Jewelry

Ask your Jobber for our lines of
Cuff Buttons, Baby Pins, Brooches,
Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street
San Francisco Office, 704 Market Street



No. 58

THE
ARCHIBALD-KLEMENT
LINE OF

SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

ARCHIBALD - KLEMENT CO.
Sample Rooms: 341-347 Fifth Ave., N.Y.
Factory: NEWARK, N. J.

When You Visit New York

Don't Fail to Inspect Our Line of
the Largest and Finest Variety of

BOXES, TRAYS AND NOVELTIES

OF EVERY DESCRIPTION FOR JEWELERS AND SILVERSMITHS

Fancy Stands and Blocks for Window Display

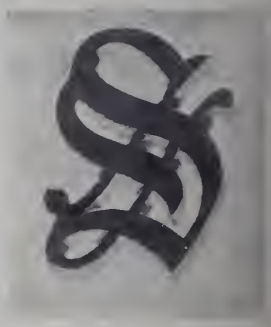
Samples and Estimates Cheerfully Furnished

Wolfsheim & Sachs

MANUFACTURERS AND IMPORTERS

35 Maiden Lane Lorsch Building **New York**

FACTORY, 10 GOLD STREET Telephone, 3518 John



SEND FOR OUR NEW FALL STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.
100-1 Chambers St. NEW YORK



Horse Radish.

You Get a Line of Leaders

JOSEPH IRONS
NEW YORK, N.Y.

when you have our Holders in Silver-plated Pierced Goods.

JOSEPH IRONS
Manager

Middletown Silver Co.
35 Maiden Lane, New York City

L. BONET,
CAMEO PORTRAITS



Importer of **Precious Stones**

41 Union Square, NEW YORK.





PIN BALLS
AND
PIN CUSHIONS

A Good Word for the Prosaic Pin Cushion

As manufactured by us it attains a dignity rather inconsistent with its commonplace function of being eternally "stuck."

Because of our unusual, artistic and sympathetic treatment we bespeak for this little sewing adjunct the admiration of all ladies. We make it in a practically inexhaustible variety.

G. A. HENCKEL & CO.
MAKERS OF
Small and Medium Wares in Sterling Silver
FOR THE TRADE ONLY
109 to 115 West 26th St., New York City
(One block west of Broadway)
The trade is cordially invited to call at our show rooms and inspect our new Fall productions.



JUST A REMINDER

that this is a good time to investigate our line. You may have shopped around and found nothing out of the ordinary and perhaps think you have seen all there is. But wait — you have overlooked the best and the one line that is different from any other.

Our goods are noted for their originality, graceful shapes and handsome designs. Good weight silver. As for prices, it is only necessary for us to state that every article in our line is a good seller and you will buy no other after the first trial.

Silver Deposit Ware, Photo Frames, Belt Buckles, Sash Buckle Pins, and a large assortment of novelties.

SCHARLING & CO.

Factory and Office: 755-757 Summer Ave., Newark, N. J.
Show Rooms represented by
W. B. POWELL, 35 Maiden Lane, New York **GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.**
M. L. LEVY & CO., 2447 Jackson St., San Francisco, California

Quality, 12 Kt. GOLD PLATE
Seamless Wire
$2.50 Each Retail Worth $5.00 Each

S & B LEDERERMAKE

"THREE ★★★ STAR"
"999" CHAINS

New York Tortoise Shell Co.
[illegible] 30th St.
[illegible] East of 5th Ave.
NEW YORK

SHELL

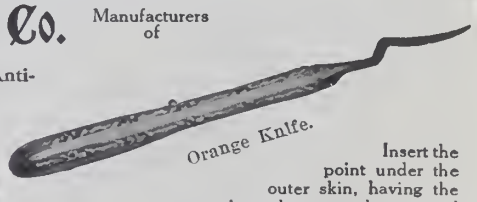
Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt Attention

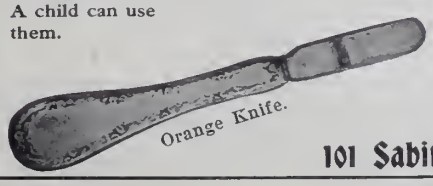
Roger Williams Silver Co.

Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.





Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street • Providence, R. I.

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

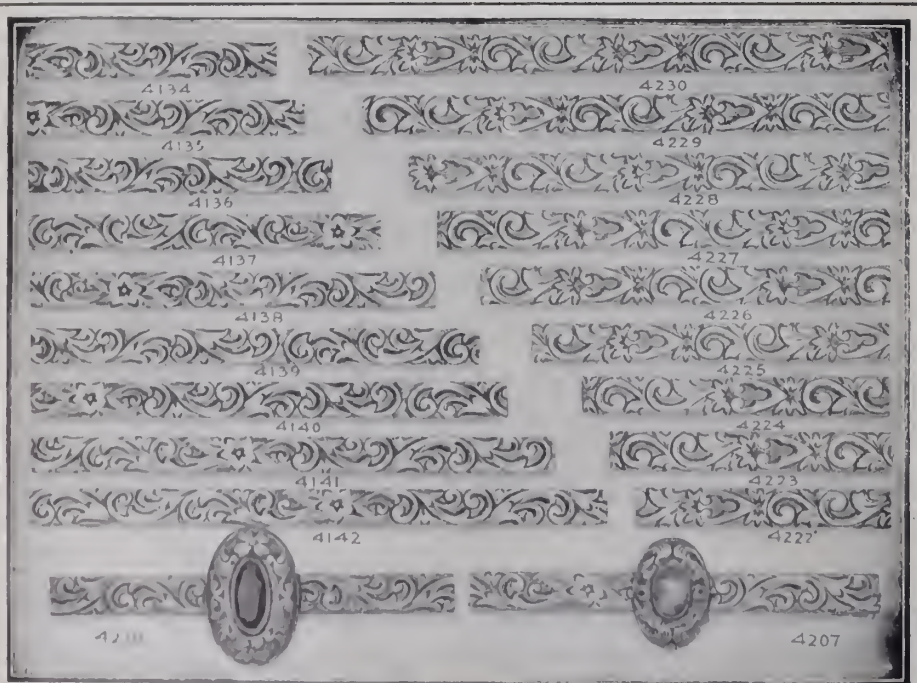
FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*



SEAMLESS GOLD PLATE

Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

MAINTIEN BROTHERS & ELLIOT
MAKERS OF JEWELRY FOR THE JOBBING TRADE
NEW YORK OFFICE: 13 Maiden Lane
CHICAGO: Heyworth Building
North Attleboro, Mass.

S. F. Myers Co.
WHOLESALE JEWELERS
47-49 Maiden Lane
New York

Our Fall stocks are handsome, fresh an unbroken. Come along and help us brea them.

For the trade only — our new, big catalogue, with 100,000 items, sent free.



No. 3325C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.
F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.
New York Representative: E. T. Wilson, 180 B'way.
Western Representative: S. H. Brower.

THE WASHBUR

SECURITY
Automatic Holder
for all sizes of scarf pin wire. Guaranteed

MAGIC
for ear studs

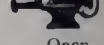


EAR WIRES
for unpierced ears









Open. Closed Open.

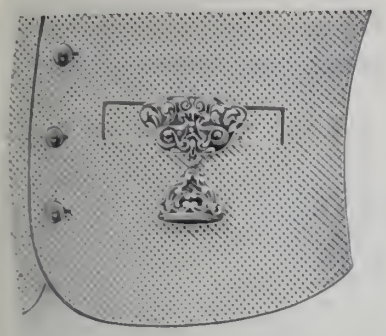
SAFETY CA
For Brooches
Can be applie
work where pi
are used.

Descriptive Circular on Applicati
Pearl Drilling and Adjusting a specialt
Special Order Work and Repairing
C. IRVING WASHBURN, 12-16 John St.

Pat. U.S. and Canada.

Try Wells' Perfect Ring Adju
1 doz. asst. sizes 10k gold filled (
front twice as thick as on back
1 doz. asst. sizes solid 10k gold
1 doz. asst. sizes, metal, 85c. As
jobber for them, or I will send, p
at once (only on receipt of pric
samples—one small and one
large gold filled and one metal a
for 50c. Address

CHESTER H. WELLS, Jeweler, Meshopp



STILL another of our latest novelties. The new "Fobette" can be worn by either lady or gentleman — on gentleman's vest or lady's belt.

One more reason why you should see this line:

Because we have an up-to-date line of honest goods which we are trying to sell to honest people by honest methods, and our increasing trade shows that we are on the right track. But we still want to do business with every honest man so we are reaching for your trade.

Doran, Bagnall & Co.

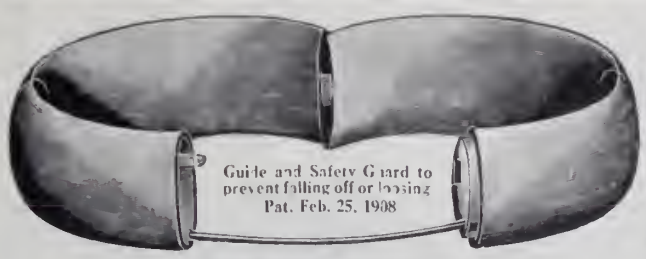
NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:

94 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.

91 Drumm St., San Francisco, Cal.



Guarantee by—Pr. St. Co.—Mark Stamped Inside Bracelet.



PROVIDENCE STOCK CO.

OUR STRONGHOLD

"SECURON"

"GERALDINE FARRAR"

BRACELETS

SATISFYING

QUALITY

Made in High Grade Gold Filled and 10K. Solid Gold (1,000 Styles).

Send for Samples Through your Jobbers

100 Stewart St. Providence, R. I.

9-11-13 Maiden Lane, New York
131 Wabash Ave., Chicago, Ill.

BOSS & BALDWIN CO.

MAKERS OF

High-Grade Plated Jewelry

FOR THE JOBBING TRADE ONLY

Lockets, Fobs, Scarf Pins, Veil Pins, Sash Pins, Hat Pins, Brooches, La Vallieres and Link Buttons

This Trade-Mark on our goods is a guarantee to you that if not entirely satisfactory we will make it so.

TRADE B&B CO MARK

Factory - - ATTLEBORO FALLS, MASS.

New York Office: 15-17-19 Maiden Lane.

LOUIS G. SCHLEHR

MANUFACTURING JEWELER

178-180 Ellicott St., Buffalo, N. Y.

Rings, Diamond Mountings, Diamonds and Precious Stones, Badges, Class Pins

General Repairing Artistic Engraving

All Out-of-town Work returned within 3 days from date received

WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York

Established 1854.

MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS

GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

Everybody's Inside

Realizability

You can realize more profits quicker and to better advantage on

VERIBEST

GOLD S.&B.L. ★ CO. STAR

LOCKETS



than on any other investment in existence. Their constantly increasing demand is attributed to the trade requirements for lockets.

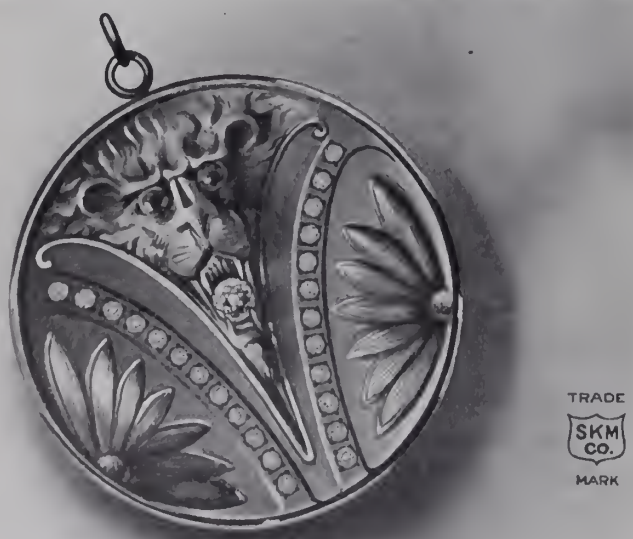
Goodasgold with a Lifetime Guarantee

S. & B. LEDERER CO.

Illustrated Locket Booklet Sent on Request

9-11-13 Maiden Lane, New York City 100 Stewart St., Providence, R. I. 131 Wabash Ave., Chicago, Ill.

EVERYTHING IN LOCKETS



S.K.Merrill Company

Locket Makers

SOLD TO JOBBERS ONLY

NEW YORK OFFICE 15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY PROVIDENCE, R. I.

Mr. Jeweler:

Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner

ESTABLISHED 1870

FANS

and Novelties for the Jewelry Trade

520 & 522 Broadway New York

THE R. & L. OIL



The R. & L. Oi is made especiall for those exper watch and cloc makers who mus have the best an most reliable o on the market It does not gur or thicken, an possesses all th requisites needed for the most delicat mechanisms. Send 25c. to your job ber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS	Philadelphia
SWARTCHILD & CO.	Chicago
NORDMAN BROTHERS CO.,	San Francisc
D. C. PERCIVAL & CO.	Boston
CHAS. MAY & SON	Boston
DANIEL PRATT'S SON	53 Franklin Street, Bost
SUSSFELD, LORSCH & CO.,	New York Cit
H. S. MEISKEY CO.	Lancaster P
E. & J. SWIGART	Cincinnati, Oh
HAMMEL, RIGLANDER & CO.	N. Y. Cit

RANLETT & LOWELL CO.

SOLE MANUFACTURERS

Jewelers' Building BOSTON, MAS



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building

ARREAUD & GRISER
45 John St., New York
LAPIDARIES. PRECIOUS STONES
EMS in Unique Cuttings

THE CROHN PATENT SAFETY GUARD



or Scarf Pins, Studs and Lace
s. The most practical and only
ustable one invented. Price, $1.50 per doz. For sale
all wholesale jewelers and material houses. Sample
mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M. CROHN,
ker and Inventor. 48 and 50 Maiden Lane, N. Y.

F. DE SIMONE & SON
Importers of Coral
76 Nassau Street, New York
Factories: Torre del Greco and New York

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

HEPPELWHITE PATTERN STERLING TOILET SET







Illustrations One-Half Size.

TRADE MARK

R

STERLING

The tremendous success and popularity of our Heppelwhite flat-ware pattern has led us to carry out the same design in a toilet set, and here are shown the three principal pieces. These illustrations show the pattern plain. It is also furnished with appropriate engraving.

This line is named after Heppelwhite, a celebrated designer of classic furniture, who flourished during the latter part of the 18th Century, and whose works were characterized by a charming dignity and grace which appealed especially to people of culture and refinement.

This toilet set has met with instant favor among the trade, and its success seems assured as much by reason of its beauty as by its attractive price.

We have also carried the Heppelwhite design into a line of sterling hollow-ware, including such articles as the tea set, kettle, meat dishes, vegetable dishes, candlesticks, etc., etc.

Prices and illustrations of the entire line of Heppelwhite flat-ware, hollow-ware and toilet set will be sent to the regular jewelry trade upon request.

REED & BARTON, Silversmiths

Established 1824 *The Oldest Makers of Silverware of Repute in America*

REPRESENTED AT

320 Fifth Avenue / 4 Maiden Lane } NEW YORK 103 State Street, CHICAGO 154 Sutter Street, SAN FRANCISCO

OFFICES AND FACTORIES Taunton, Mass.



Exceptionally Good Values Sterling Silver

DRESSER CLOCKS

Movements Guaranteed

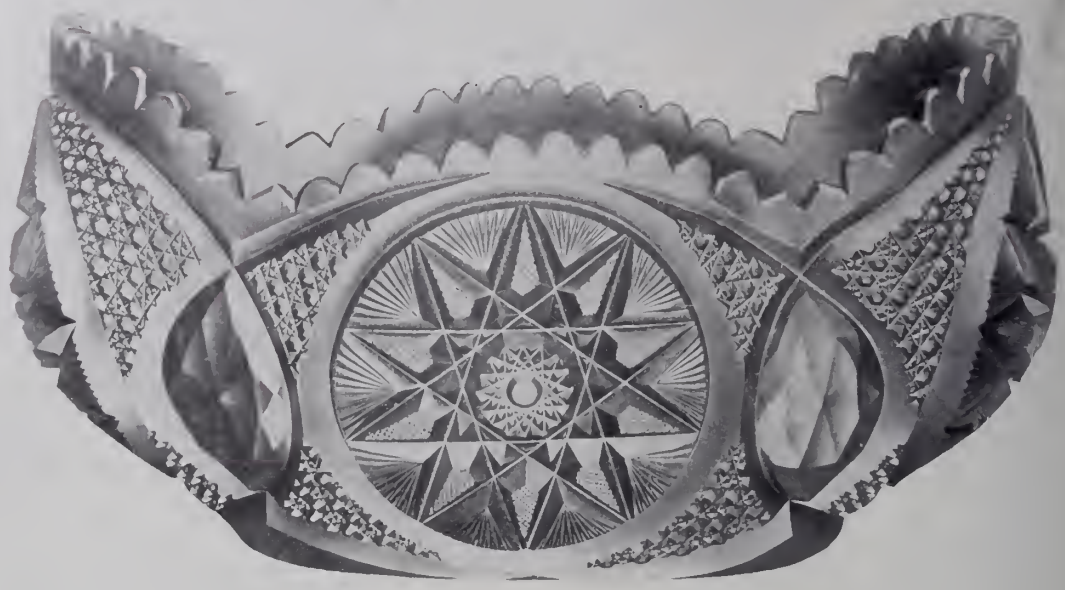
Illustrations ¾ Actual Size

Net Prices:	Plain	Eng. or Etched		Plain	Eng. or Etched
No. 81	$3.00	$3.75	No. 659	$4.00	$5.00
No, 965	4.25	4.75	No. 921	3.75	4.50
No. 659a	4.00	—	No. 91	3.50	4.25
No. 779	5.00	6.50	No. 972	5.50	6.50
No. 89	3.25	4.00	No. 923	3.75	4.50

Specialists in Silver Deposit Ware, Sterling Silver Photo Frames and Sterling Novelties

I. N. DEITSCH, Inc.

15 E. 17th STREET, NEW YORK



No. 178—"JEWEL" BOWL

No dealer, when in New York, should neglect to visit our enlarged warerooms and inspect our line. Our American Rich Cut Glass, Fine Sterling Silver and well-known Silver-Plated Ware invite your critical inspection.

The quality of our goods is recognized by the trade everywhere, while our facilities for offering a wide variety are exceptional because of the number of our plants engaged in producing the highest grade of goods.

OUR FACTORIES

THE BARBOUR SILVER CO.,
Factory A,
Sterling and Plated Hollow Ware.

THE DERBY SILVER CO.,
Factory B,
Plated Hollow Ware.

THE HOLMES & EDWARDS SILVER CO.,
Factory C,
Sterling Inlaid, Plated and Unplated Flat Ware.

MERIDEN BRITANNIA CO.,
Factory E,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

THE MERIDEN SILVER PLATE CO.,
Factory F,
Plated Hollow Ware.

THE WM. ROGERS MFG. CO.,
Factory H,
Plated Flat Ware.

ROGERS & BROTHER,
Factory J,
Plated and Unplated Flat Ware.

THE ROGERS & HAMILTON CO.,
Factory K,
Plated Flat Ware.

SIMPSON, HALL, MILLER & CO.,
Factory L,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

WILCOX SILVER PLATE CO.,
Factory N,
Sterling and Plated Hollow Ware.

THE WATROUS MFG. CO.,
Factory P,
Sterling and Plated Hollow Ware.

THE MERIDEN CUT GLASS CO.,
Factory T,
Rich American Cut Glass.

International Silver Company

9-19 MAIDEN LANE 18-22 JOHN STREET

(Fulton Street Subway)

NEW YORK

"New Process" GILLETTE Blades

Information to GILLETTE Dealers

Beginning with Sept. 1, 1908, only "New Process" GILLETTE blades will be distributed.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

GILLETTE SALES COMPANY

BOSTON
704 Kimball Building

NEW YORK
704 Times Building

CHICAGO
704 Stock Exchange Building

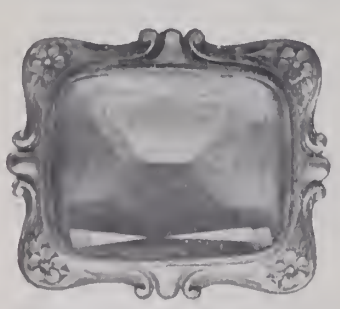
THE VALUE OF A NAME

If there are any goods made that are better than ours we don't know it. FOR THIRTY-FIVE YEARS OUR NAME HAS STOOD FOR THE BEST. Our Fall Catalogue, a book of 315 pages of over 6000 good sellers, is now ready. ∴ Besides Sterling Silver Toilet and Manicure Goods, P... Goods, Candle Sticks and Novelties, we carry a large line of Fine Gold Filled Jewelry, including many unique designs in Lockets and Charms, Necklaces and Pen... Bracelets, Scarf, Hat and Brooch Pins, as well as Link Buttons and Studs. ∴ REMEMBER WE GUARANTEE OUR GOODS. ∴ OUR NAME I... INSURANCE AGAINST UNSATISFACTORY WARE.



Silver Illustrations, One-half Size

3565	Bonnet Mirror	3577	6-inch Velvet Brush	3602	Vaseline	3648	Heavy Nail Scissors
3566	Fancy Shape Mirror	3578	5-inch Velvet Brush	3603	Ointment	3649	Manicure Scissors
3567	Round Mirror	3581	Large Bonnet Brush	3604	Nail Paste	3649-2	Manicure Scissors, long
3571	Extra Large Hair Brush	3582	Small Bonnet Brush	3609	Toilet Water Bottle	3650	Embroidery Scissors
3572	Large Hair Brush	3592	Ladies' Comb, all Coarse Teeth	3611	Cologne	3653	5½-inch Buffer
3573	Large Military Brush	3593	Ladies' Comb, Coarse and Fine Teeth	3616	2-inch Ink (separate) Well	3654	Large Buffer
3574	7-inch Cloth Brush	3594	Gentleman's Comb	3617	1½-inch Ink (separate) Well	3655	Small Buffer
3575	6-inch Cloth Brush	3597	5½-inch Puff Box. Shallow Cut Glass	3618	1¼-inch Ink (no hinge) Well	3656	Knife File, Large
3576	5-inch Cloth Brush	3600	4-inch Puff Box. Shallow Cut Glass	3630	Letter Opener Shield	3669	Knife File, Medium



Pin
3956 Amethyst, Rose
3957 Amethyst, Green
3958 Topaz, Rose
3959 Topaz, Green



Bracelet, Old English
Set as ordered. Engraved Border
989 6¾ in. 990 7¼ in. 991 7¾ in.
Jewelry Full Size



Pin
3931 Amethyst or Topaz Rose

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 RICHMOND ST., PROVIDENCE R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Bldg. CANADA: Kingston.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

OL. LVII. WEDNESDAY, SEPTEMBER 2, 1908. No. 5.

other View of the Beautiful Spokane Trophy.

SUPERB trophy which was presented to the Navy by the citizens of Spo-ne, Wash., as a perpetual gunners' prize, s been the object of great admiration and nse in the northwest ever since it was



HOW THE SPOKANE NAVAL TROPHY APPEARED WHEN FINISHED.

mpleted by the firm of Jos. Mayer & ros., Seattle, Wash., to whom the order is turned over by Leo M. Dornberg & ., of Spokane, who obtained the contract supply it.

The trophy was described in THE JEWELERS' CIRCULAR of May 30, but the illustration was made from the wash drawing the design adopted, and this proved er to differ in essential particulars from the piece in its completed state, many modifications being made in the base and in the position of one of the principal figures. Inasmuch as this is one of the notable pieces of silver work that has been turned out in the northwestern part of the country as well as one of the finest trophies presented to the Navy, we present herewith a new cut from a photograph of the completed article, by courtesy of the makers.

August Zimmerman, Stewartville, Minn., while fishing in the Zumbro River, near Rochester, Minn., recently, came across a bed of clams. After searching about 150 of them he was rewarded by finding three pearls, the largest being the size of a pea and considered quite valuable.

Beautiful Epergne Presented to a German Cruiser.

A NOTABLE example of German silversmith work is the table center recently presented to the new German cruiser *Nürnberg*, by the City of Nürnberg, shown in the illustration on the front cover of this issue.

The design, in the conception of which old motives are cleverly combined with new forms, is ascribable to Prof. Franz Brochier, director of the Art Trade Schools of Nürnberg. The composition can be described as a conventional tree, bearing a fac-simile of the coat-of-arms of the city, *i.e.*, the fortifications and the citadel. The three-sided foot is reminiscent in its ample convolutions of a tangle of roots. The trunk is membered by slender laurel branches, that cling to the boldly wrought dish. This ends at the top with a castellated wall work, within which, on a picturesquely formed amethyst cliff, the ancient Nürnberg castle rises.

The three allegorical figures of pages, located on the projecting foot, were modeled by the Sculptor Philip Kittler; the entire beautiful work in heavily gilded silver was executed in perfect style by Goldsmith Oscar Dessart (of Wich & Co.), Nürnberg, a new proof of the flourishing condition of the goldsmiths' art in old "Durer City."

For the illustration and facts for the description of this work we are indebted to our esteemed contemporary, the *Deutsche Goldschmiede-Zeitung*.

The End of the Flurry.

CHEER up, the worst is over,
To worry now is sin,
You're going to live in clover
And might as well begin
To count up all the blessings,
You've forgotten all about,
Astonished at their number—just awakened from your slumber—
You'll soon commence to shout
"Good times!"

Brace up, stop this fool kicking
And quit that dismal howl;
You merit well a licking
For that pessimistic growl;
Good prospects are about you,
Never noticed them before?
Why, man, wake up, you're sleeping—or wasting time in weeping,
Join the universal roar
"Good times!"

Look up, the sun is shining,
Choke that infernal whine,
Time's up for all repining
The crops are looking fine;
The old cloud's silver lining
Has turned, it's glowing bright,
The Sunny South is welcoming—just hear them make the welkin ring—
The tune that is all right,
"Good times!"

—BOB. TAYLOR.



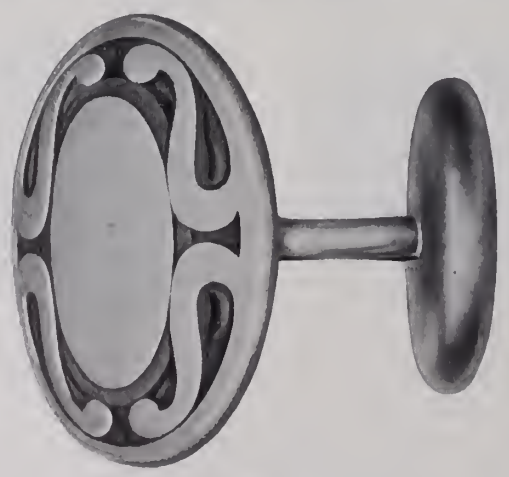
2428

MORE ILLUSTRATIONS
from our large and varied line of 14k
STIFF BAR BUTTONS

We make a great variety of patterns which are of the best construction possible, and all so priced that progressive retail jewelers cannot afford to overlook this stock.

May our travelers show them to you when they call? Or we would be pleased to send a selection package to wide-awake retail jewelers in good standing.

LARTER & SONS
21-23 Maiden Lane, New York, N. Y.
Pacific Coast Representatives: A. I. Hall & Son, Inc.
Jewelers' Bldg., Post St., San Francisco, Cal.



2464G

How the Tasmanian Shell Necklace Indu y Is Carried on in an Australian Island.

OUR Consul, Henry D. Baker, wri g from Hobart, gives the following count of the traffic in shell necklaces in part of Australia: "The invoices of s necklaces exported from Hobart to United States for the year 1907 amou to $3,083. The shells which are used the stringing of necklaces for this ex trade are known locally as the 'mari shell,' of which there is a green and a variety of many different sizes, var from about one-fourth inch to one-half i long, the width being about half the le and the shape that of a cornucopia. T are found among the seaweed at low around the south and east coasts of mania and among the Furneaux grou islands in Bass Strait to the nort as Tasmania.

"The shells, to have any value, must be taken dead, but while the fish w them is alive, otherwise they have no ter. After being taken from the seaw they are exposed to the sunlight and atm phere for several months, and the fish e out of them by flies and ants; after w they are immersed for further cle in hydrochloric acid, after which trea their appearance is quite lustrous, shows many of the prismatic colors. S of them are strung in this natural s while others are dyed pink, light or blue, green and yellow. After string they sell at retail in Hobart for abou cents a necklace, or about $4.80 a d necklaces, and in still larger quantitie about $4.50 a dozen. The sale to tou from the mainland of Australia durin summer season is very large.

The best shells are found in the vic of D'Entrecasteaux Channel. Those f on the east coast of Tasmania are al the same in appearance, but are us more easily broken than the shells of south coast of Tasmania. Those of Furneaux group are apparently of g quality, and when properly cleaned m very attractive necklaces. In these isl the work of gathering and stringing shells is performed mostly by half-c women and children. On a recent vis this group I found a number of attrac varieties of shell necklaces which are v little known to the Hobart trade. T were made up from shells known loc as "penguins," "toothies," "cats' tee "rice" shells, "feather" shells and "pai ladies." The half-caste children at C Barren Island were contributing quit number of these interesting varieties w I was there, to be sold for the benefit the children's hospital at Launceston, T mania.

Hobart firms which export shell n laces to the United States are also impor to a smaller extent of shell and pebble naments from the same American h which buy the necklaces, pearl shells b the most common article of import e cities of San Francisco and Vancou British Columbia, furnish for the l tourist trade many bracelets made up f polished Japanese and Chinese pebbles which is usually attached a spangle— heart shape of the island of Tasmania.

Some Interesting Facts Concerning the Production of Artificial Precious Stones.*

By E. Hopkins.

FOR the past 12 or 18 months the precious stone business of Europe has been much depressed, owing to the collapse of the American demand, followed by that of the other trade centers. After this came the Lemoine affair, which, indeed, caused more concern among the public than appeared on the surface. In connection with this an incident may be mentioned. At the beginning of the investigation, a lady of title asked her jeweler if he would advise the sale of her jewels in view of the possibility of artificial production; of course, the advice given was not to do so, but she naturally held off further purchases until the matter was settled, and a further proof of interest is given by some diamond transactions that were made subject to the condition that the goods should be taken back if Lemoine were successful. Considerable nervousness has been felt in the trade for some years concerning the various manu-

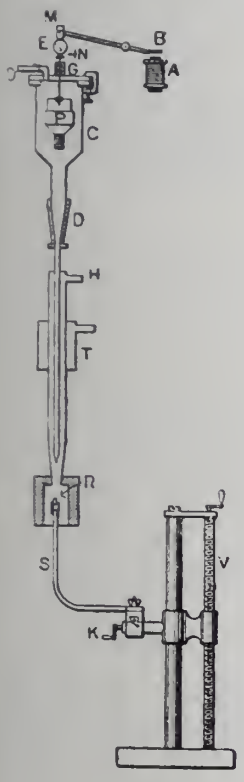


FIG. 1.

factured imitations of precious stones. This feeling has been, to a small extent, warranted, there having been some remarkable colored productions on the market, and, perhaps, it would be of interest to some to state what is the present position, and a few of the steps in the various developments.

Taking the diamond first, nothing has been produced approaching the genuine stone except microscopical pieces that can hardly be seen with the naked eye. It is by no means a modern investigation. One of the earliest experiments that had any measure of success was that of Despritz in 1853, and since then many attempts have been made. The lecture delivered in September, 1905, by Sir W. Crookes includes a concise description of Professor Moissan's experiments. Perfectly pure iron is obtained and placed in a carbon crucible with pure charcoal from sugar. The crucible is then placed in the electric furnace and a powerful arc formed close above it between two carbon poles. The iron rapidly melts and saturates itself with carbon. At 4,000 degrees C. the iron becomes like wax and volatilizes in clouds; the current is then stopped and the fiery crucible with its contents plunged into cold water. At the moment of passing from the liquid to the solid state, iron expands, but the outer surface hardening first, prevents the inner portion doing so rapidly, thereby creating enormous pressure, which has the effect of crystallizing out the liquid carbon into minute diamonds. After extraordinary treatment in various powerful acids and chemicals for several weeks, the microscopical portions of diamond are eaten out from the iron mass, but are so small that they must be mounted on a microscopical slide before they can be examined. Having obtained a small specimen, the natural inference was that with larger masses and appliances better results might be obtained. This, however, has not been the case, and to quote from the same lecturer, "The chemist arduously manufactures infinitesimal diamonds, valueless as ornamental gems, but nature, with unlimited temperature, inconceivable pressure and gigantic material, to say nothing of measureless time and appalling energy, produces without stint the dazzling, radiant, beautiful, coveted crystals that are so well known." Lemoine professed to obtain pressure and heat; certainly had the pressure continued it would have become somewhat "tropical" for him to have stayed in Paris.

Concerning other precious stones, a different factor enters, and although considerable heat has to be used the extreme pressure is not necessary, as will be noticed in the methods described later. To obtain some idea of how much patient labor has been taken, expense incurred, and with what exceedingly small results, it is only necessary to glance at a list of corundum (ruby and sapphire) experiments from *"La Reproduction Artificielle des Minéraux,"* by M. L. Bourgeois, which was published in 1884. In 1837 Gaudin produced corundum in form of crystals (although microscopic) from powder, in equal quantities of alum and sulphate of potash with charcoal, and produced thin hexagonal plates 1 mm. across and ⅓ mm. thick. De Senarmont (1850) used a solution of chloride of aluminum or nitrate of alumina in a solution of water and produced very small rhombohedrons. Ebelman (1850) fused borax with alumina and obtain flat hexagonal pieces from the mass by separation with hot hydrofluoric acid.

Various colors were obtained by intro-



FIG. 2.

A mass of artificial ruby (Natural History Museum, South Kensington, London), manufactured by Professor Frémy. On the surface are many crystals but they are extremely thin. The rest of the block excepting the lower "crust" is of ruby but quite opaque and not suitable for jewelry purposes. Length, five inches.

*Copyright, 1908, by the Jewelers' Circular Publishing Co. All rights reserved in Great Britain by the *Watchmaker, Jeweler, Silversmith and Optician.*

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

CUTTERS OF

DIAMONDS

d ng metallic oxides (the violet by oxide manganese). Sainte-Claire Deville and Con (1858) procured red and blue corund at the same operation, and, by adding a ger proportion of fluoride of chromium, ined specimens of a green color. De (1861) passed hydrochloric gas over a minate of soda at a red heat. Several



Fig. 3.

o r scientists, Grandeau, Hautefeuille, Nnier, Fouqué, Michel Lèvy and Parntier, have since that time been successf by various methods in reaching the s e small results.

rèmy and Feil in the year 1877 prod ed larger hexagonal plates, examples o which are in the Natural History Mus m at South Kensington, and also in the Clogical Museum at Jermyn St. In 1886 C Friedel was successful in obtaining s cimens of considerable size and much c rer than anything hitherto made. Soon a r this the "Geneva" rubies appeared, p es that weighed from ½ carat to 3 cats each, and, although not quite of a c rect ruby color, caused a considerable s sation.

RECONSTRUCTED RUBIES.

is doubtful who introduced the "recons ucted rubies," although they were probaly of French origin.

n 1901, however, a tenant of the writer p duced in London many correctly colored s cimens, which were made from Siam r ies, in a very primitive manner. The v ter was on the same premises and supp d the rough material, and there being n secret in the matter, he had every opp tunity of seeing the process, which was e remely simple. The plate on which the r ration took place was connected by an a chment through a hole in the table, with t interior of a clock underneath, and thus v s given a slow rotation. The oxygen g on one side was conducted from a t tal cylinder, ordinary coal-gas being pro ed from the usual gas supply; small Siam rubies were introduced, one at a time, at the junction of the jets and rapidly became in a plastic condition. The heat had the effect of driving most of the color away, but, chrome being added, the final tint given was that of a Burma ruby. The somewhat circular beads thus produced invariably broke in one or more pieces on being cut, if not before. This peculiarity exists in those made at the present day, and shows that the constituent parts are under great strain when first made. Another curious thing is that the flaw (which is not a cleavage plane) always takes place somewhat in the direction of the longer axis.

In 1904 Professor Verneuil published a pamphlet, "*Mémoire sur la production artificielle du rubis par fusion,*" giving minute particulars of the manner of obtaining a similar result by fusing powdered ammonium-alum. He points out that Gaudin might have been successful if the powder had been completely purified. Gaudin's numerous experiments always resulted in opaque "boules." The sketch shows a portion of the earlier apparatus used by Professor Verneuil.

M is the small hammer actuated, and its speed regulated by an electric coil A. P is the box containing the powder which is precipitated in small and even quantities by the taps given by M. At O is the entry for the oxygen gas to the cylinder C, and passing into a narrow pipe till it emerges at the point below. H represents the pipe for the hydrogen, or ordinary gas, which was found equally effective. It will be noticed that the powder travels along the same pipe with the oxygen and mixes with the hydrogen above R, where the two gases are ignited. The fused material falls on a small point at R, and as the volume increases, the support is lowered on the screw at V. T is a water jacket for adjusting the heat of the apparatus. If a certain amount of gas is used, the growth becomes similar to the long piece shown in Fig. 3; but in the usual way more pressure is exerted, causing the "boule" to flatten somewhat at the top and spread out proportionately, as shown by the other specimens in the same illustration. The point is in all cases at the base; four of the examples show this distinctly, and are of different colors. At the end of the operation the gases are suddenly turned off and the mass allowed to cool. It is very curious to note that although the particles of alumina fall separately, and the lower ones have partly cooled (and, therefore, become fixed before the others descend) each particle is crystallized in exactly the same position with regard to its crystallographic axes and the whole is, in

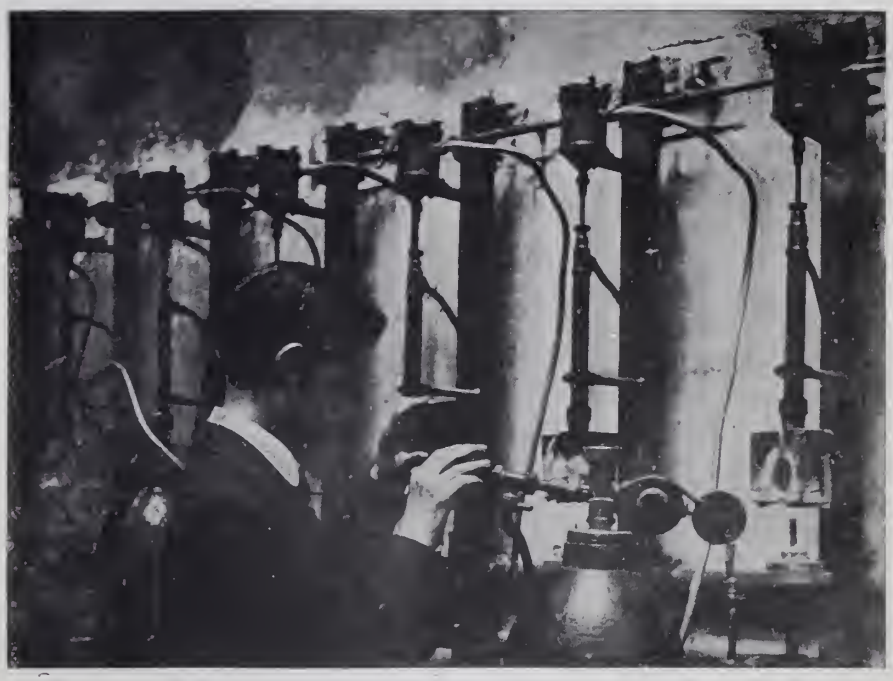


Fig. 4.

Registered
Trade-Mark

Necklaces and La Valliere

Registered
Trade-Mark

These popular and fashionable pieces are represented in our line by some examples of rare beauty. The stones are selected and combined with the utmost care and the workmanship and finish are perfection, down to the smallest detail. If you are interested in anything of this sort, let us send you an assortment and quote prices.

Being Manufacturers as well as Importers enables us to give you attractive goods at right prices.

Ask for our illustrated catalog.

HAYDEN W. WHEELER & CO.

AMSTERDAM
2 Tulp Straat

Importers and Manufacturers
2 MAIDEN LANE, NEW YORK

LONDON
50 Holborn Viaduct

EDUARD VAN DAM

CUTTER OF

DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St., Knabe Bldg.
TELEPHONE, 5879 38TH ST.
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS, MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH.

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street

RUDOLPH NOEL PHILIP NEL

RUDOLPH NOEL & CO.

IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM

37-39 Maiden Lane, NEW YOR

rcity, one crystal with a fused surface. considerable quantity of these artificial ri es have been exported to India in the rough, and it is important that purchasers o ndian-cut rubies should thoroughly ex- ine each stone, as on several occasions bo genuine and artificial have been found in he same parcel.

SPINEL.

Many attempts have been made to pro- d e the blue corundum (sapphire), but without success. A remarkable result has,



FIG. 5.
Refractometer showing inverted brooch with table of center stone in position.

ever, been produced in a material which color equals a fine blue sapphire, but rwise may be classified under the head- of spinel. Many of this particular pro- ion change to violet in artificial light. ellow and colorless corundums are ac- plished facts, but all can be tested the usual manner, except, perhaps, asionally a few of the smallest pieces, carat and less.

Fig. 4 is shown a portion of a manu- ory having very similar features to e already described. The nearest in- ment is not in use, the pin on which "boule" is "grown" has been withdrawn m the square fire chamber just above it. operator's right hand is adjusting the e of the torpedo-ended cylinder in ch is contained the oxygen gas. In the left hand is held a colored glass which pre- ts the glare of the flame in the square of the second instrument damaging the sight. Two men can attend to 30 of e machines at once, the period of fu- taking 1 to 1½ hours according to the of the piece being made.

The writer will be pleased to show some of the failures to any one in the trade who is interested.

Nothing of importance has occurred since 1885, 22 years ago, that ought to have shocked the holders of precious stones. This was the date at which the "Geneva" corun- dums made their first appearance. Occa- sionally a fresh sensational statement appears, but it soon dies a natural death; one of these is at the present moment inquiring, viz., the much-advertised German discovery. In addition to the prominence given in the daily papers, a circular has been sent broadcast through the trade in several European centers. Many of the present readers have received one, and will, doubtless, have noticed numerous misleading statements in it. For the benefit of those who have not seen the pamphlet the following extracts are given. The opening statement, which is reiterated several times, is somewhat assertive. "In fact, our synthetical gems can in no way be distinguished from the natural stones."

The next noticed is, "We create even the rare and greatly valued alexandrite (chrysoberyl), also the blue sapphire in all tints from the light blue to the rare and beautiful cornflower blue." The first named is of a pale, unpleasant green and is merely a corundum with different coloring mixture. It changes to a pinkish hue under artificial light; but this is nothing extraordinary, many pastes having the same peculiarity. The second mentioned imitates the sapphire only in color, and in *no other* respect. Again, "All (?) colored natural stones and also our own gems have a peculiar and particular optical characteristic—double refraction." The blue specimens do not, of course, show this, and can be detected immediately with either the dichroscope or the handy little refractometer, for which we have to thank Dr. Herbert Smith. A little further on we read, "There have been lately dumped on the market, especially from France, discolored, dim and, therefore, worthless, small rubies, which are melted down, cut and then sold as *'rubis reconstitués.'*" As a matter of fact, these bad (?) imitations have not been made by the process mentioned for some time, the method of production from the powdered ammonium-alum being cheaper.



FIG. 6.
Dichroscope. A and B are revolving parts.

We then come to something very attractive, but enigmatic: "Our synthetical gems are neither *remelted, nor reconstructed, nor otherwise manufactured from solutions or fused material.*" If this were so, it would, indeed, be outdoing nature herself. The products are, however, similar to those with which the trade are already familiar. If the testimonials given be read carefully, it will be observed that neither Dr. Max Bauer nor Professor Miethé indorses the statement that the alexandrite is the genuine stone (chrysoberyl). They merely state that the "generation of alexandrite is interesting." The latter authority also says, "Only the expert with modern instruments can distinguish the white sapphire from the diamond."

QUERY FOR DIAMOND MERCHANTS.

What do our friends the diamond merchants say to this? Apparently the only difference between the classes of specimens is shown in a comparison of their prices with those of French manufacture. The former are much higher.

LITTLE PROGRESS MADE.

To summarize the foregoing it may be said: For many years little progress has been made except in the simplification, and, therefore, cheapening of manufacture. Corundum has been differently tinted; various reds and pinks, yellow, light brown, and also a dirty green have been produced. Neither emerald nor alexandrite has been made.

That some are pretty is undoubtedly true, but, with the exception of very small pieces, they can be easily distinguished as described. This is proved by the extreme difference in price between the natural and the artificial. A genuine business is being carried on in them, and of this there is nothing to complain, but when purchased this should be done with responsible firms and invoiced as such. They should not be allowed to sail under false colors.

Perhaps what most interests the dealer in precious stones is how to test quickly these productions, and nothing better can be advised than the use of a strong magnifying glass, the dichroscope and the refractometer before mentioned. The first named detects the glassy looking bubbles, dust and *curved* lines in all the corundum specimens. In the natural stone if there are lines they are always perfectly straight, and if any bubbles, these are always more or less angular, not round or oval. The dichroscope is useful for the blue examples, and the refractometer mentioned covers all the work not only of the dichroscope, but much else besides, including also all the colorless productions.

The American National Retail Jewelers' Association has filed articles of incorporation with the Secretary of State, at Des Moines, Ia. No capital stock is issued and its purpose is to promote business throughout the country.

CABOCHONS

One of our lines we call your attention to. It comprises the greatest variety of the most popular stones—LAPIS, BLOODSTONE, SARDS, NEW ZEALAND JADE, MONTANA AGATE, AMAZONITE, and especially AMETHYST and TOPAZ. Of the latter we carry the most extensive stock in qualities ranging from the finest SIBERIAN and MADEIRA to the lightest BRAZILIAN. Headquarters for the HOPE SAPPHIRE, the nearest approach to Nature's Gem that Man Has Ever Made.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

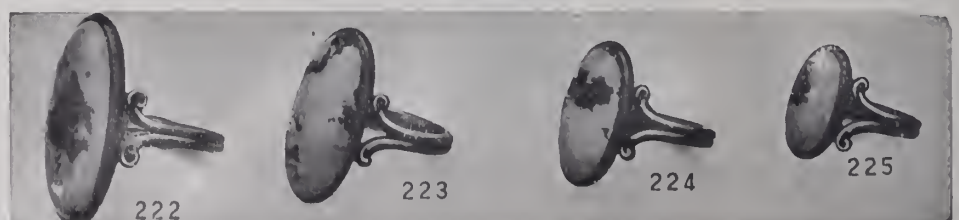
ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

EXQUISITE COLOR and MARKINGS

ASK FOR CATALOG

MATRIX TURQUOISE



THE ARIZONA TURQUOISE MINES CO. (Inc.) Phone: 5728 Cortland 171 Broadway, New York, N.Y.

Showing 13 different sizes and shapes of MATRIX TURQUOIS STONES ready for mounting

LOUIS FELDENHEIMER

Importer and Cutter of

PRECIOUS STONES AND PEARLS

41 MAIDEN LANE NEW YORK

Unique Gems FALL CUTTI NOW REA

I am showing an entirely new line of NAT CEYLON, URAL and BRAZIL semi-prec stones in new and fancy cuttings, as we standard facettes and cabochons.

Sample Papers Sent To Reliable Dealers

LOUIS J. DEACON, CAPE MAY, N Summer Headquar

Cleveland Association of Credit Men Seek to Locate North Baltimore, O., Jeweler.

CLEVELAND, O., Aug. 29.—The Cleveland Association of Credit Men of this city is making a strenuous endeavor to locate F. E. Freeman, who was formerly in the jewelry business in North Baltimore, O., and who is said now to be a fugitive from justice. Freeman left North Baltimore during the latter part of the year, after having secured from two or three Cleveland houses goods which he later had forwarded from North Baltimore to South Bend, Ind.



F. FREEMAN, MISSING FROM N. BALTIMORE, O.

He was traced to that city, but there all trace was lost.

From information which has been received by the association it is believed that the missing man may have assumed the name of C. R. Henry or F. F. Bromny and may now be in the jewelry business either as a merchant or as an employee. The association has had portraits of him made and is sending out this full description throughout the country to the various credit men's associations, asking aid in discovering Freeman.

Any one who may be able to give information about Mr. Freeman is requested to communicate directly with the Cleveland Association of Credit Men, Chamber of Commerce building, Cleveland, O.

Death of Emile Quarre.

LOS ANGELES, Cal., Aug. 27.—Emile Quarré, who came to this city 25 years ago and opened what was then known as the Diamond Palace, a jewelry store opposite the Baker Block, is dead at his home here as the result of a relapse when recovering from an attack of pneumonia. After conducting the store opposite the Baker Block for some time, he removed to Third and Spring Sts., which is now very near the center of the business portion of the city. The store at that town, however, was all out in the suburbs, and, as a result, Mr. Quarré lost money and abandoned the jewelry business. He established a French paper here, and afterward removed to Alaska, where he was twice elected Mayor of Eagle City. He acquired considerable capital in Alaska, and afterward returned to San Francisco, and more recently to this city.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, CAN., Aug. 27.—The monthly report of the Department of Trade and Commerce of Canada for May gives the value of imports for home consumption in the jewelry and kindred trades as follows:

	Month of May,		*Two months ending May,*	
Clocks:	1907.	1908	1907.	1908.
Great Britain	$3,972	$563	$5,170	$1,095
United States	28,470	20,666	52,253	34,568
Germany	3,728	2,755	9,567	5,682
Other countries	635	1,949	1,652	2,774
Totals	$36,805	$25,933	$68,642	$44,119
Watches:				
Great Britain	$2,357	$474	$4,776	$891
United States	77,369	34,360	155,784	69,435
France	217	1,330	346	1,521
Switzerland	21,631	25,131	36,379	31,867
Other countries	3,117	607	6,526	1,335
Totals	$104,691	$62,202	$203,811	$105,049
Jewelry:				
Great Britain	$33,154	$10,556	$49,650	$22,296
United States	56,111	29,592	120,560	58,571
Germany	12,226	8,501	16,753	11,993
Other countries	11,572	7,713	19,278	15,623
Totals	$113,363	$56,362	$206,241	$108,483
Gold and silver and manufactures of.				
Great Britain	$23,887	$11,987	$37,798	$18,177
United States	27,615	14,894	48,735	30,725
Other countries	6,534	4,889	10,768	10,427
Totals	$58,036	$31,770	$97,301	$59,329
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$34,755	$1,545	$39,093	$8,897
United States	12,648	1,063	15,107	1,974
France	3,080	473	32,767	1,442
Holland	.....	.....	676	.....
Other countries	6,928	933	12,761	1,821
Totals	$57,411	$4,014	$100,404	$14,134
Precious stones of all kinds and imitations of (free):				
Great Britain	$105,300	$30,951	$219,198	$36,134
United States	75,975	3,299	85,746	9,471
France	84,896	33,795	147,333	33,795
Holland	14,676	.....	69,504	.....
Other countries	3,617	40,916	3,617	42,163
Totals	$284,464	$108,961	$525,398	$121,563

Importations at the Port of New York.

Weeks Ended Aug. 24, 1907, and Aug. 22, 1908.

China, Glass and Earthen Ware:	1907.	1908.
China	$150,695	$83,668
Earthen ware	21,820	16,196
Glass ware	46,644	20,943
Optical glass	5,600	10,682
Instruments:		
Musical	22,464	13,147
Optical	18,308	10,749
Philosophical	3,508	2,709
Jewelry, etc.:		
Jewelry	21,057	12,831
Precious stones	495,050	251,035
Watches	30,534	27,704
Metals, etc.:		
Bronzes	10,498	2,337
Cutlery	45,853	31,752
Dutch metal	6,056	163
Platina	65,119	9,556
Plated ware	.....	.....
Silverware	50	978
Miscellaneous:		
Alabaster ornaments	209	.....
Amber	7,301	27
Beads	6,161	540
Clocks	8,383	3,622
Fans	13,619	488
Fancy goods	14,814	5,375
Ivory	60,391	15,125
Ivory, manufactures of	492	28
Marble, manufactures of.	3,024	28,912
Statuary	6,407	8,106

Recent Decisions by General Appraisers on Jewelry and Kindred Lines.

Among the decisions of lesser importance handed down last week by the Board of United States General Appraisers at New York were the following:

AMBER ARTICLES.—Protest of Emrich, King & Schorsch. Articles inadvertently classified as jewelry were held dutiable as manufactures of amber under Par. 448, Tariff Act of 1897, as claimed by the importers.

CORAL ARTICLES.—Protest of Davies, Turner & Co. Coral articles imported in July, 1907, were held dutiable as precious stones, under Para. 435, Tariff Act of 1897, as claimed by the importers.

ORNAMENTS.—Protest of Guthman, Solomons & Co. Certain ornaments classified as jewelry were held dutiable as manufactures of metal, as claimed by the importers.

STRUNG BEADS—TOY JEWELRY.—Protest of Geo. Borgfeldt & Co. As claimed by the importers, a portion of the merchandise, consisting of cheap jewelry, was held dutiable as toys under Par. 418, Tariff Act of 1897, and another portion consisting of strung beads was held dutiable as manufactures of glass under Par. 112.

Jacob L. Pittluck, Shamokin, Pa., is selling out his store.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President

GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF

DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF

FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS

CABLE ADDRESS: MILBAGG

BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK

TELEPHONE NUMBERS: 917-918 BRYANT

RUBIES AND SAPPHIRES

Pearl Necklaces and Collarettes

Mounted Diamond Jewelry
of every description



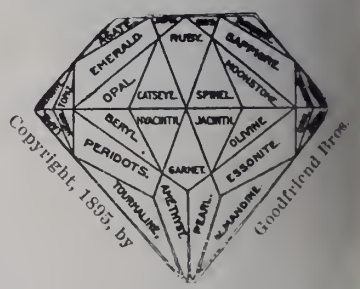
Largest Assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds, Rubies and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds

Goodfriend Bros.

IMPORTERS AND CUTTERS
....OF....
PRECIOUS STONES

Headquarters for all kinds of
PEARLS



Pearls	Gem Coral
Rubies	Aquamarines
Emeralds	Tourmalines
Sapphires	Peridots
Opals	Opal Matrix

And other Precious Stones

PEARL, OPAL, CORAL and AGATE NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE:
212 Union Street

PARIS:
10 Rue Cadet

Death of James M. Bennett.

PHILADELPHIA, Pa., Aug. 30.—James M. Bennett, one of the leading jewelers of this city and senior member of a firm which was established in 1828 and has been continuously in business ever since, died suddenly on Wednesday, at 15th and Chestnut Sts., while hurrying to catch a train for his summer residence at St. David's, Pa.

Mr. Bennett was in business at 1024-26 Chestnut St., as a manufacturing jeweler, wholesaler and retailer. The house was founded by Jacob Bennett in 1828, the father of the deceased. It had early earned a reputation as one of the most conservative firms dealing in precious stones and fine gold mountings, and this reputation spread throughout the trade of the entire country.



THE LATE JAMES M. BENNETT.

At 68 years old Mr. Bennett had enjoyed excellent health and his death, due to heart failure, has been a severe shock to the entire trade, as well as to a host of customers and personal friends.

Mr. Bennett was born in this city and was educated here. At the age of 18 years he entered his father in business as an importer of precious stones and a dealer in fine gold jewelry. For 50 years Mr. Bennett kept constantly a watchful eye over the business so well established by his father. For many years, after the death of Jacob Bennett, he was associated in business with his brother, Charles Bennett. The latter died five years ago of heart failure in much the same manner in which Mr. Bennett was seized.

Throughout his career as a jeweler Mr. Bennett held the respect and confidence of the trade and of his customers and was regarded as an authority on diamonds, rubies, emeralds and pearls. It is said that no one in the local trade had better judgment of the quality and value of emeralds and rubies than he. Many members of the trade, when in doubt, consulted him and much of the most costly and expensive pieces of jewelry, necklaces, tiaras, stomachers, etc., worn by wealthy Philadelphia women and handed down as heirlooms are products of the establishment of Jacob Bennett & Son. Many fine pieces of jewelry have been turned out for leading retail and wholesale houses by the firm.

While regarded as a man of business all his life, Mr. Bennett was also known as a most companionable man, genial, warm-hearted and ever courteous. He seemed to thoroughly enjoy life and was a member of the Union League, the Vesper Boat Club and the Jewelers' Club. He had served throughout the Civil War in the 119th Pa. Vol. Inf., and was a member of Post 1, G. A. R.

Deceased is the last of his race. He is survived by a widow, but leaves no children or near relatives. The funeral services were held Saturday from the Bartram, an apartment house at 33d and Chestnut Sts., where Mr. Bennett made his permanent home. Interment was private. Many representative members of the trade attended the funeral.

It is not yet known what disposition will be made of the business. An immense stock of valuable gems is carried by the firm. H. D. Hughes, who has been connected with the firm for 32 years and who has long been the right-hand man of Mr. Bennett, will, for the time, continue the business. He is assisted by Joseph H. O'Malley.

The firm of Jacob Bennett & Son was established in 1828 in Carter's Alley, near 4th and Chestnut Sts., at that time a fashionable shopping section. It was moved to 326 Chestnut, thence to 712 Chestnut, to 108 S. 8th St., to 925 Chestnut, and finally to 1024-26 Chestnut St. Most of the employes have been with the firm all their lives.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Aug. 26.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Auckland: 55 cases clocks, $772; 7 cases plated ware, $576.

Bremen: 2 cases watches, $1,362; 1 case plated ware, $100; 1 case precious stones, $206.

Buenos Ayres: 3 cases plated ware, $284.

Bocas del Toro: 2 cases watches, $442.

Calcutta: 4 cases clocks, $119; 3 cases jewelry, $325.

Callao: 2 cases jewelry, $180.

Cape Town: 3 cases plated ware, $196; 64 cases clocks., $1,617; 4 cases jewelry, $252.

Chaux de Fond: 3 cases watches, $150.

Havana: 6 cases clocks, $216.

Havre: 2 cases plated ware, $1,684; 1 case watches, $150.

Jaffa: 12 cases clocks, $105.

Lancaster: 4 cases clocks, $148.

Limon: 2 cases plated ware, $163.

Liverpool: 1 case jewelry, $500; 3 cases thermometers, $451; 1 case jewelry, $450.

London: 39 cases clocks, $1,558; 4 cases watches, $690; 6 cases optical goods, $200; 1 case jewelry, $485; 2 cases thermometers, $125; 15 cases clocks, $391; 1 case jewelry, $120; 1 case plated ware, $125; 1 case silverware, $250.

Matanzas: 15 cases clocks, $188.

Melbourne: 10 cases plated ware, $232; 62 cases clocks, $442; 6 cases optical goods, $1,200; 20 cases plated ware, $2,563; 49 cases clocks, $935; 6 cases thermometers, $160.

Para: 1 case jewelry, $168; 1 case optical goods, $245.

Rangoon: 11 cases clocks, $281.

Rio de Janeiro: 71 cases clocks, $969.

Savanilla: 2 cases silverware, $151; 4 cases clocks, $130.

Sheffield: 7 barrels jewelers' sweepings, $4,400.

Southampton: 1 case optical goods, $298; 11 cases watches, $1,200.

Tampico: 2 cases plated ware, $198.

Vera Cruz: 12 cases clocks, $252.

Death of James W. Fuller.

LOS ANGELES, Cal., Aug. 26.—Jas. W. Fuller, a pioneer jeweler and optician of this city, died here a few days ago at the age of 74 years. Dr. Fuller came here 24 years ago, and is said to have been the first optician who established business in this city. He was actively engaged in business at his store, 203 N. Main St., almost up to the very day of his death, having been at his store on Tuesday, and passed away on Thursday following.

At the time of his death Mr. Fuller was the oldest man in the jewelry business in this city. He was highly respected by all



THE LATE JAMES W. FULLER.

who knew him, was a man of intelligence and integrity, and leaves many friends to mourn his loss. He is survived by a widow, a daughter of 18 years and a son eight years old. His business will be continued by Dr. Benj. F. Royer, who has been with Dr. Fuller for two years past.

Isthmian Canal Commission Solicits Bids to Supply Various Articles.

WASHINGTON, D. C., Aug. 27.—The Purchasing Agent of the Isthmian Canal Commission is calling for proposals until Sept. 4, for one stop watch, standard make, in nickel hunting case. Cuts and full description will be required with the bid.

The Purchasing Agent is also inviting proposals until Sept. 14 for 12 watchmen's watches, 24-hour movement, portable, with keys and station boxes for 16 stations, closed face and 12-hour dial. Cuts and descriptions will be required with the bids.

The retail jewelry store of W. M. Weed, Lake Mills, Ia., was recently entered by burglars, who carried off all the jewelry of any value that had been left in the show cases during the night. The safe was untouched. There is no clue.

FRANK JEANNE CHAS. L. ROOS

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, **New York.**

27 Holborn Viaduct, London.

EMERALDS

IN CURRENT SIZES AND GEM PIECES

SAUNDERS, MEURER & CO.

65 Nassau Street **NEW YORK**

GEORGE H. HODENPYL WALTER N. WALKER

HODENPYL & WALKER

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS

MANUFACTURERS OF FINE DIAMOND JEWELRY

373 FIFTH AVENUE, Corner 35th Street

NEW YORK Telephone, 5093 Madison Square

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York
cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

TRY US ON DIAMONDS

Lissauer & Company IMPORTERS

52-54 MAIDEN LANE, NEW YORK

Gems and Precious Stones **Cloth, Postpaid, $1.00.** Published by The Jewelers' Circular Publishing Co., 11 John Street, New York.

THE BEST

Article to have in your stock is t which will sell the quickest and at t greatest profit. At this time the m popular is

TURQUOISE, CHRYSOPRASI AND TOURMALINE MATRIX

They are greatly in demand. We h them from our own mines in all si shapes and qualities; also goods cut your special order to fit any setting plate.

IN THE WORL

there is no better seller, and if you h not seen the Himalaya Matrix you better send for an assortment at on

HIMALAYA MINING COMPAN

MINERS AND CUTTERS OF

PRECIOUS AN SEMI-PRECIOU STONES

15-17-19 MAIDEN LANE

NEW YORK

LONDON PARIS OBERSTEIN PROVIDE

Safe Blowers Confess to Newark Police.

Three Burglars Charged with Looting Many Stores May Plead Guilty—Head of Gang Gives Newark Jeweler Advice as to Protection of His Safe.

NEWARK, N. J., Aug. 31.—George alias "Limpty" Williams, Martin Tiffany and Richard Vaughn, the three "yeggmen" held for bold breaks and safe breaking operations in this State, and implicated in grave crimes in New York, will appear Friday before Judge Davies in the Court of Special Sessions. They declare they will enter pleas of guilty. At present each one is held in default of $3,500 bail ordered in the First Precinct Court. The charges against them will be carrying burglar tools, breaking and entering the building at the southwest corner of West Park and Broad Sts., and robbing the offices of three concerns in the Kremlin block, 870 Broad St.

Williams, the brains and leader of the gang, has made startling and interesting statements and confessions since his incarceration. He has not told anything the police might not have found out for themselves in time, but he has saved them weeks of effort and has proven an instructive guest at headquarters.

While he is said to have withheld a direct confession, he is at the same time reported to have made statements which plainly implicate him in the break at the plant of the Iver Johnson Co., dealers in sporting goods; R. H. Ingersoll & Bro., and the Diamond Pen Point Co., all in New York. The Iver Johnson robbery netted its perpetrators $5,000, the Ingersoll, $2,000, and the pen company larceny involved gold in rough and finished state to the value of several thousands.

Goods confiscated at Williams' home indicate his probable connection with breaks in the New Jersey Handkerchief Co.'s plant, 2 Market St., Dec. 14, 1907; from the John H. Bahre & Bro. establishment, at 313 Market St., Jan. 17, and possibly the robbery some time ago at the store of Tiffany & Co., in New York.

Williams admitted that he entered the building of Aaron Ward & Sons, provisioners, for the purpose of arranging to cut through the wall and penetrate to the interior of the store of Joseph Wiss & Sons, dealers in jewelry, cutlery and silverware, at 883 Broad St.

Frederick C. Wiss, of the firm whose store the trio planned to loot, called at police headquarters, and had a long talk with Williams. Mr. Wiss explained to the burglar that as his store was protected by every modern device against burglars, he was anxious to know how Williams and his pals had proposed to do their work. The hunchback convinced Mr. Wiss that their plans would have carried except that some secret wiring might have intercepted the safe-breakers when they least expected it. Williams referred to buildings he had entered, and said that a practical knowledge of electricity had enabled him to overcome many more obstacles than were apparent at the Wiss store.

"I would advise you," Williams declared to Mr. Wiss, "to guard your building better on the sides. Your wiring is horizontal and should be perpendicular. One good scheme that has caused the 'cops' to 'come in' on us was the use of a stool or chair on a button, which connected with the alarm. A fellow will think nothing of moving a stool or chair."

Williams admitted he had not satisfactorily located the safe to tamper with the wiring, and, despite what he told the detectives at the outset, he declared that his plans were to cut through the wall in the building he entered and in this way keep clear of the wires.

"You had better make some improvements," was Williams' parting remark to Mr. Wiss.

The police recovered at the Market St. station of the Pennsylvania Railroad a bag left there by Williams and his associates, preparatory to attempting the Wiss break. It had been handled about rather carelessly at the station, and when the police officers called for it the check-room clerk bumped it hard down on the counter. At headquarters it was found to contain enough dynamite to blow the big passenger station into the air, if properly applied. With it was a full kit of tools.

Williams opened his heart to the police to the extent of showing how all the various devices were used. He rigged up the safe at headquarters all ready for blowing, and even went to the point of adjusting the dynamite cap.

As the circumstances of the arrest of the gang come to light, together with the past movements of the police on their trail, the glory which at first shone about the heads of the New York detectives has waned and finally vanished, and whatever satisfaction there is from the catch is found to belong exclusively to the Newark officers. It has been learned that the New York detectives suspected the trio, and followed them for three months, seeking to bring them down, and in no case taking the local authorities where they went into their confidence, even when the trail led through two or three New England States and into New Jersey. Their plans are unofficially declared to have been to trail the gang till it could be caught operating in New York. Meantime, breaks were committed with seeming impunity elsewhere.

The men were caught only when the Newark police, ignorant of the presence of the gang, discovered the New York detectives in the city and demanded to be taken into the campaign. Instead of consenting to continue the waiting game the Newark detectives went after the trio at once. The three were about to begin their attempted break at the Wiss jewelry store. Williams strolled into Military Park to wait while one of the others went to the station and brought the tools.

Instead of allowing the three men to get inside and lay out their tools and nitroglycerine, and then be captured by a blood-thrilling dash by the New Yorkers, as the detectives from that city first gave it out to the papers, the facts were materially different. A New York detective was sent off to catch Tiffany, while two Newark detectives went after Williams and Vaughn. The two Newark men were successful, Williams being taken in the park and Vaughn on the street. The New Yorker assigned to Tiffany allowed the latter to escape to Brooklyn, where he was later captured.

The Newark police have received from Superintendent Cornelius V. Collins, of the Albany bureau of identification, the official criminal records of the three prisoners. Williams served his first term in the Connecticut State Prison, from 1884 to 1885. Between 1886 and 1889 he served a second term there. On Sept. 25, 1903, he was given two years in the Kings County Penitentiary in Brooklyn, and Nov. 23, 1896, was sentenced to 10 years in Sing Sing. Tiffany served two and a half years for burglary in Elmira. Vaughn served three terms in the Connecticut prison, where he formed the acquaintance of Williams.

Albert Rosenthal, who lives at 142 E. 83d St., and has a jewelry store at 49 New Chambers St., New York, was brought to police headquarters, Tuesday of last week, because he had bought a watch from Williams. The watch was identified as the property of a Newark man. The police searched Mr. Rosenthal's store and took to headquarters a quantity of jewelry on suspicion that some of it might be included in the articles stolen by the members of the Newark gang. Mr. Rosenthal was held for examination.

Death of David Francis Haynes.

BALTIMORE, Aug. 29.—David Francis Haynes, founder of the pottery firm of D. F. Haynes & Son, died Aug. 24, of paralysis of the spine, aged 73 years. Mr. Haynes' first connection with the pottery business was as a jobber with Ammidon & Co. In 1876 John P. Ammidon retired and Mr. Haynes organized the firm as D. F. Haynes & Co. In 1895 he admitted his son, Frank R. Haynes, under the present firm name. The firm began to manufacture pottery in 1885, having previously done a jobbing business.

Mr. Haynes was married three times. His last wife and four children survive him.

The will was filed last Friday, showing an estate valued at $124,091.75. The deceased made liberal allowances for his surviving relatives and also the Home and Foreign Mission boards, without mention of religious denominations.

A. C. Stephens, Anniston, Ala., Becomes a Voluntary Bankrupt.

ANNISTON, Ala., Aug. 31.—A. C. Stephens, 1011 Noble St., filed, Aug. 27, a petition in voluntary bankruptcy in the United States court. The liabilities are about $5,600, of which $1,600 is due on notes secured by real estate. The property includes the stock of jewelry, cut glass, stationery and optical supplies valued at $2,000; seven show cases, $100; two wall cases, $40; one safe, $60; tools, $10; real estate, $1,900; accounts due, $300.

Mr. Stephens has been conducting the store in this city for several years.

M. Musgrave, Twin Falls, Idaho, has sold out to C. D. Anderson.

What is Epidote ?

If you wish to know something about the new American Cabochon stone we will be glad to send you a descriptive leaflet.

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

14 & 16 CHURCH STREET, NEW YORK

London, 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

STERN BROS. & CO.,

CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

CHICAGO, 103 State Street. LONDON, 29 Ely Place

68 Nassau St., NEW YORK

Baroque Pearl Brooches

A fine assortment of Daisy, Chrysanthemum, Horse Shoe Circle and Harvest Moon Brooches. The best and most moderate priced line on the market.

CROSSMAN COMPANY
3 Maiden Lane, New York

Something New

is what the retail jeweler will now be looking for as he has been diligently disposing of his old goods since the depression—

Amatrice

America's Newest Gem

Is

attractive, unique and most remarkable in color and matrix effects.

It

Does not fade or change color. Is hard, scratching glass easily. Matrix polishes perfectly—no perforation or roughness

Sole Owners, Miners and Distributors

OCCIDENTAL GEM CORPORATION

71 Nassau St. NEW YORK

☞ Write for Booklet

Death of George Brabrook.

AUNTON, Mass., Aug. 31.—George Brabrk, for upward of 50 years identified w Reed & Barton in the silver manufacng business and widely known to the elers in all parts of the country, died 26 at his home in Spring St. Mr. Brook was one of the most prominent ens in this community, and his death be deeply regretted.

he following sketch of his career was ared from facts furnished by friends:

rge Brabrook was born in Acton, 9, 1828, son of Joseph and Sally ms Brabrook. He came of the sturdy er stock of that town which furnished any minute men at the outbreak of the lution. Indeed, it was emphasized a ry ago, in a popular saying, that the of Lexington was fought at Concord ge by Acton men.

attended the town schools and red at home on his father's farm until as 21. Then he studied civil engineersupposing it would be his life work, was on the point of taking a place on rnment work, but his elder brother, Albookkeeper for Reed & Barton for y years, sent for him to come to Taunnd begin work as shipping clerk. This n 1850, and since that time Mr. Brabk has been identified with Taunton in- s. His brother began work with Reed rton in 1837, and continued in the ser- for more than 50 years.

rge Brabrook soon showed his capafor work and good commercial judgand his advancement was steady. In he became a member of the firm and ded to the financial side of the busi- After the incorporation, in 1888, his was that of treasurer, and he handled vast financial matters of the house until sale of his interests a year or two ago. Since then he had lived in retirement.

r. Brabrook was a quiet, undemonstrai man, who never took an active part in ic or social affairs. He was engrossed e details of a large business, and to them ave his undivided attention, and the upling of the Reed & Barton works from erate dimensions was due in great sure to his sagacity and indomitable city for the work which occupied his and his mind for nearly 60 years. He the last of the partners who built up business and put long years into the k.

r. Brabrook entered business life as a h and finished nearly an octogenarian, leaves behind him a record for integrity an innate sense of responsibility which self is a priceless legacy to his descendr. He had all the qualities of mind and willingness to give himself unsparingly he tasks before him that would have an assurance of success in any field hose for his life work. He was one of gallant army of young men which New land has produced on its farms, who, nothing to back them but their own ity, integrity, capacity and willingness bor, overcame all obstacles and pushed selves upward to commanding positions he business world, rounded out their s of successful labor and passed away no blot on their good names, respected and regretted as citizens, friends and neighbors.

Mr. Brabrook married in 1860 Eliza Hale Knowles, of Boston, who died several years ago. Two sons survive him, Carleton and George Hale Brabrook.

The funeral took place at 2:30 o'clock Saturday.

Creditors of Franklin W. Sackett Meet at New York—His Assets Nominally Above His Liabilities.

The affairs of Franklin W. Sackett, a wholesale jeweler of 59 Maiden Lane, New York, against whom an involuntary petition in bankruptcy was filed recently, are in process of being straightened out, and negotiations are now pending looking to a settlement with creditors that will obviate his going through bankruptcy.

A meeting of the creditors, called by the debtor's attorney, Walter T. Kohn, was held at the office of Mr. Kohn, 309 Broadway, New York, on Thursday last, at which the bulk of the merchandise indebtedness was represented by those who attended. Marshall D. Hagar, the receiver named by the Bankruptcy Court pending the adjudication of the involuntary petition which had been filed against the debtor, was also present, and gave to the creditors the result of the inventory he had made of the estate. In his statement the stock was taken at net cost, and though the figures were made up from cursory examination of the books, they were essentially correct.

In general, Mr. Hagar's figures showed that the liabilities amounted generally to $52,686 and of this the claims of merchandise creditors amount to $50,725, the rent $400 and back salaries of employees about $1,208. The assets amount to nominally about $54,500, in which the stock was valued at $36,409; the fixtures (at cost), $2,685; equity in notes pledged at banks, $3,000; good accounts receivable, $11,047; notes receivable, $225, and doubtful accounts, $1,101. In addition there was some merchandise of $354 just received, memorandum goods of $708; memorandum goods not yet placed in stock, $1,279, and also some articles of which it was not known whether they were memorandum.

Mr. Kohn, speaking of the debtor, explained that his failure was an honest one in every way, and accounted for the difference between this statement and the one Mr. Sackett had made in January by showing that it was due to losses through bad accounts and heavy business expenses. Mr. Kohn explained that there was a contingent liability to bank on customers' paper discounted, of $16,000, on which $13,000 had been borrowed, making up the $3,000 equity mentioned in the receiver's figures.

While no definite proposition made on behalf of the debtors was acted upon, the question of a 50 per cent. settlement which had been recommended by the Providence creditors, was taken up, and some of the New York creditors raised objection to the consideration of any such amount inasmuch as Mr. Sackett had originally gone before the Manufacturing Jewelers' Board of Trade of Providence, with the idea of simply getting an extension and his creditors in that city had suggested the 50 per cent. settlement instead. Some of the creditors who objected suggested that the debtor pay 75 per cent. based on the showing which the receiver made.

It was decided to appoint a committee to investigate affairs more thoroughly, ascertain the present business settlement for adjustment which would be made and report back to the creditors. The committee appointed by the chairman, Alfred Krower, of Albert Lorsch & Co., consists of E. L. Spencer, of E. L. Spencer & Co.; Mr. Woodhull, of Mount & Woodhull; David Mayer and Charles N. Gray, of the Jewelers' Board of Trade. They met Monday and will report the result to a meeting of the creditors to be held to-morrow.

New York State Board of Examiners in Optometry Organize at Albany.

ALBANY, N. Y., Aug. 29.—The New York State Board of Examiners in Optometry, organized Aug. 26, elected C. F. Prentice, New York, president, and W. W. Bissell, Rochester, secretary. The other members of the Board of Examiners are: H. C. Watts, Syracuse; George R. Fox, Buffalo, and F. B. Marchant, Brooklyn. Charles F. Wheelock, chief of the examination division, represented the State Education Department at the meeting.

The examiners prepared a blank which must be filled out by all optometrists who wish to obtain certificates exempting them from examination. Those who have practised two years are entitled to certificates of exemption. The blanks may be obtained by writing to the State Education Department at Albany.

The examiners will hold another meeting about Oct. 1 to prepare blank forms of application for examination. It is said that many who are entitled to exemption certificates will obtain them and will also undergo the examination in order to qualify in both ways, for practice.

P. J. Koke, Grand Rapids, Mich., Gives a Trust Mortgage to Secure Creditors.

GRAND RAPIDS, Mich., Aug. 29.—P. J. Koke, a jeweler of this town, has given a trust mortgage for $20,000, naming as his trustee Henry A. Schuil and specifying creditors with claims amounting to the entire mortgage. This is equivalent to a trust deed and indicates that the liabilities will be somewhat more than the amount specified.

Mr. Koke is well known in Grand Rapids, as he is a native of this town. From 1895 to 1897 he was employed in the jewelry business in Chicago, but came back to Grand Rapids then and worked for D. L. Thompson. He started in a small way in 1898 and gradually increased his business until recently he had carried quite a large stock. He was operating under an extension by his creditors, under which terms he was to pay five per cent. monthly, beginning with September, until Jan. 10, 1910, paying 10 per cent. in January next and 15 per cent. in January, 1910. Whether the filing of the trust mortgage will be followed by bankruptcy proceedings is yet to be determined.

A. L. Putnam, Provincetown, Mass., has sold his business to F. H. Dearborn.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

Danner & Co.

68 Dun Building, Buffalo, N. Y.

GENUINE DOUBLETS

Assorted Colors and Sizes, from 4 to 30, $7.50 per gross

IMITATION HALF PEARLS

From 4 to 12, 10c. per 100 or 75c. per 1000;
13 to 20, 15c. per 100 or $1.25 per 1000

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES
CORAL NECK-LACES

All Shades and Sizes

Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

3 Via Amedeo, Terre del Greco Italy

401 Broadway, New York
Telephone, 5412 Franklin

19 Rue d'Hauteville, Paris, France

DAVID BONNIST

Telephone 5789 Cortland

COCKROFT BUILDING, 71 NASSAU STREET
Corner John Street, - - - NEW YORK

(15 Years with S. L. Van Wezel)

CUTTER AND POLISHER OF DIAMONDS

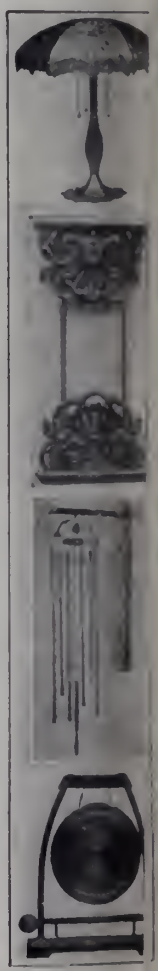
It will pay you to have your BROKEN STONES RECUT in my factory, because it will save you much weight, and give them the proper attention.

Out of town dealers write for information.



Positively Every Dealer wl Sees Ther Buys Some of Ou

Brass and Copper Special- tie



Practical
Substantial
Attractive

They are the best styles made for retailing at

50c. to $5.00 each

L. W. Levy & Co.

Importers and Makers of Novelties

580 & 582 B'dway

Between Prince and Houston Sts.

NEW YORK



H. Hill will shortly begin business in
na, Ore.
n Hiber has opened a new store at
ill, Nebr.
C Howe will shortly open a new store
lmburg, Ill.
I. Fisk is a new jeweler on Centre St.
Roxbury, Boston, Mass.
Mintzer is a new jeweler at 175 Clin-
Ave. N., Rochester, N. Y.
ed Kruger will open a jewelry store at
ina, Mo., in the near future.
wis Brody has opened a store at Spring
en St., near 11th St., Philadelphia, Pa.
P. Walsh, recently a student at the
as City Polytechnic Institute, contem-
s engaging in business at Jacksonville,
l.
roy S. Dillingham, formerly of Aber-
. S Dak., has opened a store in Mal-
Wash.
arles R. Wallace, formerly of Washing-
N C., will soon open a jewelry store in
mont, Cal.
mes Nelson will soon open a general
in Crookston, Minn. He will carry a
of jewelry.
illiam Brown last week started in busi-
as an engraver at 727 Sansom St.,
adelphia, Pa.
lward Benson, who is about to open a
ral store in Willmar, Minn., will carry
ck of jewelry.
B. Cheek is a new jeweler in Mc-
ough, Ga. He was formerly a resident
Spartanburg, S. C.
W. Crafts, formerly of Greenland,
h., is now settled in business as a retail
eler, at Neenah, Wis.
he Vogel Jewelry Co. opened an attrac-
y furnished store at 519 Main St., Hart-
d, Conn., a short time ago.
ugene Mahy, formerly of the E. Mahy
Cincinnati, O., has just located in the
mond business in San Francisco, Cal.
red A. Smith, formerly with Radke &
is now in business on his own account
718 Devisadero St., San Francisco, Cal.
he new store on Columbus Ave. near
bury Crossing, Boston, Mass., is a
ch of Hahn Bros'. establishment in
okline.
arl Young, until recently a student at
Kansas City Polytechnic Institute, Kan-
City, Mo., has embarked in business for
self at Burden, Kans.
he McIntyre Watch Co. has been incor-
ated at Kankakee, Ill., with a capital
k of $200,000 by Fred McIntyre, H. S.
on and William Fraser.
he Modern Jewelry House has been in-
orated in Brooklyn, N. Y., with a capi-
stock of $3,000, by Lillian Magness,
rietta Blum and others.
. E. Carstensen, is a new optician in
geport, where he has opened an office
72 Fifth Ave. Mr. Carstensen recently completed a course in optometry in New York.

Lewellyn A. Wenster, formerly with C. N. Quimby, optician, Boston, Mass., has started in business in the Paddock building, at Tremont and Bloomfield Sts., Boston.

A. Peabody & Co. were recently incorporated in Chicago, Ill., to deal in jewelry, with a capital stock of $10,000. The incorporators were: A. Peabody, L. C. Guppert and W. Friedman.

The Lee-Dodd Co. has been incorporated in Newark, N. J., with a capital of $10,000, to manufacture jewelry. Among the incorporators are: W. A. Lee, Harry K. Dodd and D. E. Ellenberger.

G. L. Gunther, formerly of Gunther & Karshner, Bellevue, O., opened a jewelry and optical store at Canon City, Colo., Sept. 1. Mr. Gunther will also retain interest in the Bellevue store as before.

The MacFarland Mfg. Co., Bridgeport, Conn., last week filed a certificate of corporation to engage in the manufacture of silver plated ware. The capital stock is $50,000, of which $2,000 has been paid in. The incorporators are F. H. MacFarland, J. R. Burnes and E. M. MacFarland. The firm contemplates erecting a new building 800 by 50 feet, on State St., near Fairfield Ave.

Men Connected With "Rogers' Silverware Co." Held for United States Grand Jury at Boston.

Boston, Mass., Aug. 29.—Eugene M. Richmond and George M Rogers, the two men arrested last week on the charge of using the mails with intent to defraud, were held for the United States Federal Grand Jury after the preliminary hearing before United States Commissioner Hayes on Aug. 25 and 26.

The witnesses included E. C. Orin, a boy who "solved the puzzle" and got some cheap silverware "as a prize," on payment of $1.35; George Lund, the tailor, who has a room in the Studio building at 110 Tremont St., near Bromfield St., where the "Rogers Silverware Co.," as they styled themselves, had headquarters, in Boston; William Prouty, a Worcester printer, at whose place in that city they were said to have received mail also, and several post-officials.

Richmond's bail was reduced to $500, but that of Rogers was continued at $2,000, as at first.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Aug.	25	23 11-16d.	$.53¼
"	26	23 11-16d.	.53¼
"	27	23 13-16d.	.53½
"	28	23 11-16d.	.53¼
"	29	23 5-8d.	.53⅜
"	31	23 5-8d.	.53⅜

An automobile owned and driven by Edward C. W. Reith, 1516 Michigan Ave., Detroit, Mich., was struck by a fire engine at the corner of the Boulevard and Baker St., recently, and Mr. Reith and several other occupants received slight contusions and suffered from shock. None of the injuries was serious.

Noble Order of Ku Kus Start a Nest in Philadelphia.

Philadelphia, Pa., Aug. 31.—The enthusiasm displayed during the recent optical convention over the secret society that was started about a year ago in the Central West took definite shape when a local Nest was started in Philadelphia on Aug. 25. Following a circular notice sent out by several of the wholesale optical houses, the first nesting was held at Odd Fellows' Temple on Tuesday evening.

About 28 were elected to membership and the organization permanently shaped, officers being elected as follows: King, Dr. George W. Hales; prince, Christian L. Bauer; chief, W. P. Sagebiel; keeper of cash, Ed. P. Woodruff; guard, Charles Bose; scratcher, L. A. Breitinger.

The name of the local order will be Philadelphia Nest No. 8, Noble Order of Ku Kus. The new officers were duly installed by the First Grand King, A. L. Thoma, of Piqua, O., of Nest No. 1, who had journeyed hundreds of miles to be present on this occasion. In order that as many as possible of the local opticians and jewelers could become charter members of the Philadelphia Nest, it was decided to keep the charter open for 60 days. Any members of the trade who wish further information regarding the order, or who would like to join it, should communicate with the secretary, Louis A. Breitinger, 628 N. 5th St., Philadelphia.

Death of C. W. Bixler.

Easton, Pa., Aug. 31.—C. Willis Bixler, one of the most widely known business men in this city, died this morning, aged 62 years. He had been in poor health for two years. Mr. Bixler in 1879 succeeded to the jewelry business established by his grandfather, Christian Bixler, in 1788. The firm is to-day C. W. Bixler & Co., and its store is at 358 N. Hampton St.

Christian Bixler, the founder of the business, was the most famous eight-day clock manufacturer of his day, and some of his clocks are still in use, being among the most high-priced and valued of old-fashioned grandfather's clocks to be found hereabouts.

C. Willis Bixler died in the house in which he was born, his father having owned it, and the property having been in the Bixler family for 13 8ycars. The funeral takes place there at 3.30 P. M., Thursday.

One of the prettiest catalogues of clocks ever published is that of the Sessions clocks, now being sent to the trade. It shows the various lines in natural colors. Particular attention is directed to an entirely new line of solid mahogany cases with inlaid scenes in colored woods, which while very rich and attractive in appearance and made of the genuine wood, can be sold at a moderate price with good profit. The Chippendale eight-day cathedral gong, half-hour strike, in polished solid mahogany cases with genuine inlaid panel and gilt top ornament, is a clock that appears to be worth a great deal more than the price charged. These lines are distinctly for the jewelers' trade, and every dealer should have a copy of this catalogue, which will be forwarded upon application to the Sessions Cloek Co., Forrestville, Conn.

"ASK YOUR JOBBER"



FROM THE **SMALLEST** AND **SIMPLEST** TO THE MORE **ELABORATE** DIAMOND EFFECTS; INDICATING THE WIDE RANGE OF THE

UR RINGS—

THE ABOVE BABY RINGS ARE AMONG OUR NEWEST EFFORTS IN THE POPULAR LINE.

The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

Third Edition

Workshop Notes

FOR

Jewelers and Watchmakers

Revised and Enlarged 100 Pages New Matter

Containing 300 Pages (size 7½x10½ inches)

Bound in Cloth, Stiff Covers

A collection of the latest practical receipts on the manufacture and repairing of watches and clocks, and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxydizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

Price, by mail postpaid, $2.50

Published by

The Jewelers' Circular Pub. Co.

11 John Street NEW YORK

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President

WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITED**

REPOUSSÉ WORK AND CHASING*

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(Continued from issue of Aug. 12.)

f should be noted that in the case of this bowl (as well as in most cases where edge is left unprotected without the dition of a wire or moulding) the edge uld be thickened to about size 20, Shake- eare gauge This materially strengthens bowl, and if (as in this ease) it is used r drinking purposes makes it far more asant to drink from than a bowl with a n, knife-like edge. To obtain this thick- ng towards the top, the edge should be aten from the top, driving it downwards, d at the same time spreading it. This ould always be done after each course of asing," when the bowl is in a hard and ngy condition. If attempted imme- ately after an annealing, the bowl will bably be distorted, as the sides have not fficient resisting power.

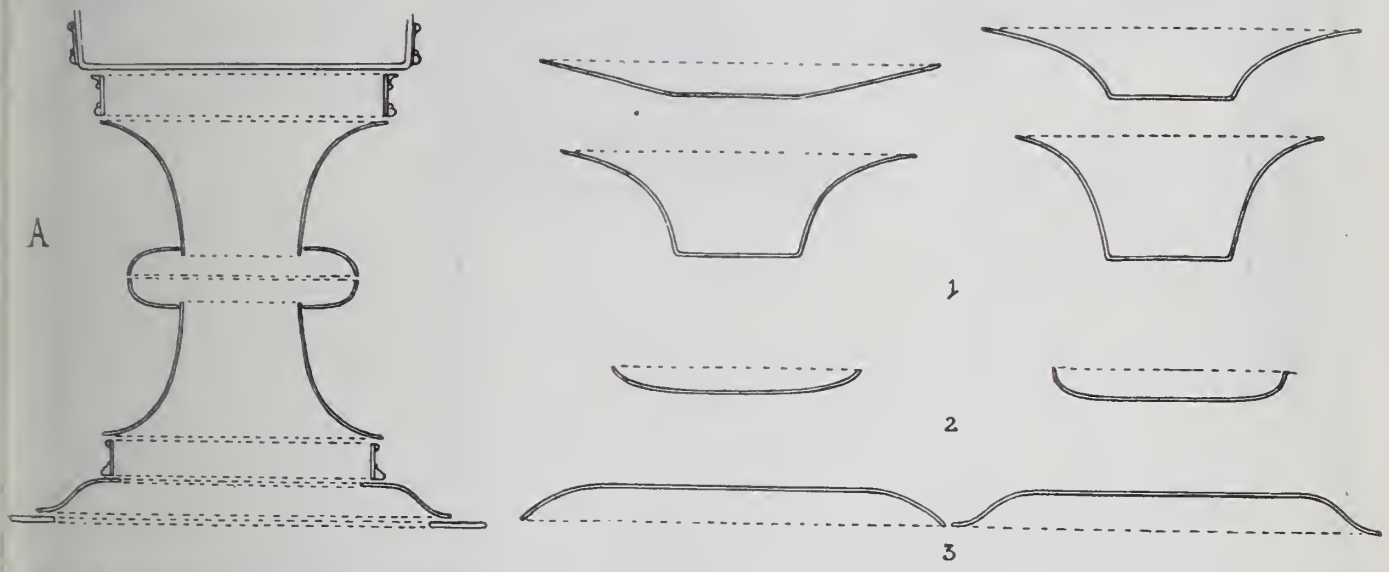
a little for fitting into the boss, they are about an inch deep. For each part a circular piece of metal 2⅛ inches in diameter will be required. It need not be quite so thick as that used for the bowl, as a strong moulding is soldered on one end, while the other end is let into the boss. The "raising" process is practically the same as that of the bowl, but a smaller anvil or stake will have to be used to allow the bottom, which in this case is only an inch across, being formed.

Another point to notice is that, as the collet spreads very much towards the top, there is no need in the early stages to hammer right up to the edge of the metal, as was the case with the bowl. After it has been beaten into a shallow cup a circle should be struck just over an inch wide, and from this line the metal should be beaten by beating it back from the inside on a sandbag, or, where this is impossible, by stretching it on the anvil with a hammer. In the latter case the shape must be held firmly and squarely on the anvil as for planishing (not at an angle) and struck with the hammer, always working round and round until the metal has stretched to the proper size.

After the two collets which form the stem have been shaped up and planished, the bottom ends (that is, the ends from which the metal is beaten upwards in the raising process) can be cut off with a fretsaw and filed up true. These ends, which are now open like the top or larger ends, will eventually be fitted into the boss. The larger end of each collet should also be filed up true ready for the moulding to be soldered on at a later stage.

The Boss.

The boss is easier to make in two halves, although, with skill and patience, it is possible to make it in one piece, drawing the metal up from the bottom and over on a small bent tool or anvil. If made in two halves they should be equal in size, the



A.—SECTION THROUGH LOWER PART OF COMMUNION CUP. THE DIFFERENT PIECES ARE DRAWN SLIGHTLY DETACHED TO SHOW CONSTRUCTION. 1, 2, 3—SHOWING DIFFERENT STAGES IN THE PROCESS, OF RAISING ONE OF THE STEM PIECES, THE BOSS HALVES AND THE BASE.

The smoothing, or "planishing," of the bowl should be done well enough to allow of it eventually being polished without having previously to file and stone over the whole surface, as the marks left by the planishing hammer give a far better quality to the surface when polished than the glass-like appearance which results from polishing a large surface which has previously been filed and stoned over.

Making the Collets.

After the bowl has been planished, the other parts of the cup which have to be raised should be taken in hand. The two parts, one below and one above the boss which form the stem of the cup, are somewhat similar in shape to the bowl, although they spread out much more at their widest part. They measure about one inch across at the point where they fit into the boss, spreading out to 2⅛ inches, and, allowing in and up on the small anvil (the end of which should not be more than three-fourths inch across) with a raising hammer rather smaller than that used for the bowl of the cup, leaving off when about five-eighths inch away from the edge. When annealed it can be taken in a little more at the bottom, but as the top edge is neared the shape should be held down more firmly on to the anvil, as in "planishing," while the hammer is also brought over more and more until the metal is struck with its full face. This process is repeated until the required shape is obtained.

The sketch showing the different stages in the shaping of this collet will, it is hoped, assist in explanation. When absolute exactitude in the shape of a bowl or collet is desired, it is advisable to cut out a template to work to. This is best made by taking a tracing of the piece required, pasting it onto a thin sheet of metal, and then cutting out the shape with a fretsaw. If in the process of raising the shape has at any point become too small, it can be remedied either

division being horizontally through the center of the boss, which measures about 1⅝ inches across. For each half a circular piece of metal 1⅞ inches in diameter, about size 12 or 14, is required. They can then be beaten out on a wooden block to almost the right shape and finished on an anvil, somewhat like those previously used for raising the other pieces on, but with the end rounded off rather more. Care must be taken that both halves are exactly the same size, so that when the edges are filed flat they fit perfectly together and form one continuous line. Before the two halves are soldered together the openings should be cut in each for the collet pieces to be fitted into afterwards. A circle should be struck with the dividers the exact size of the collet, a hole drilled well inside the line for the piercing saw to pass through, and then the piece can be cut out, keeping well inside the line so as to allow of the opening being trued up with the file without its becoming too large. Before soldering the edges should be thoroughly cleaned and

*All rights reserved. Copyright, 1907, in the United States by the Jewelers' Circular-Publishing Co., and in Great Britain by the *Watchmaker, Jeweler, Silversmith and Optician.*

Waterman's Ideal Fountain Pen

The Pen with the Clip-Cap



School Days

are the days your sales of Waterman's Ideals especially show their ever-increasing popularity. Dealers who show up the pens and go after the business get it—and the large profits resulting.

Our School Advertising is Enormous

Write for our selling aids and see that your stock is well filled.

Our quarter-century policy is recommended to you and is supported by us:—Waterman's Ideals go to your customer on trial for 30 days or exchanged until satisfactory, then are substantially guaranteed.

L. E. Waterman Co., 173 Broadway, N. Y.

PENNSYLVANIA WATCH CASES

SOLID GOLD

Trade XXX Mark



No. 1015.

A NEW ONE AND A GOOD ONE

MR. EXCLUSIVE JEWELER:

Do you wish a case of maximum va at a minimum cost, in shapes the thinn and models most superb—finish and graving that of the finest 14K. solid g line—a solid gold case throughout of ex heavy weight at about the same price the best makes of gold filled.

This is a large order but WE ONLY fill it in every respect. These cases made in triple stock, the outside of wh is 14K., and this 14K. stock is ⅛ of total thickness of the backs. The ins is 10K. and a low K. between, wh is crystalized, making a harder, str and stiffer case in every way than eit a filled case or 14K. solid. Ask your Jobl or write us direct for Prices and Sample

"LORD YORK"

"Send us a card with your name and dress and we will send you an illustra catalog describing and illustrating 'LO YORK,' and his associates. He is most interesting character for the Re Jeweler in existence to-day. You can't ford to be without him."

THE PENNSYLVANI WATCH CASE CO.

Factory, YORK, PA.

NEW YORK OFFICE, Room 14, 194 Broad

WM. FROEHLICH, Representative

F. A. JEANNE

5 Square de l'Opera PARIS, FRANCE

Cable Address

"GEMFINDER"

Western Union Code

NOW IN NEW YORK

Headquarters, Maiden Lane Safe Deposit Co., 170 Broadway, until September 5th.

VAN EMDEN & TRIJBITS

Heerengracht 144, Amsterdam, Hol

Manufacturers of

DUTCH FILIGRANE ARTICLES

of every kind *Samples on appli*

Our principle is—The best service l lowest price. We sell to dealers and keepers only.

Manipulation of Steel in Watch Work

BY JOHN J. BOWMAN

Price, 60 cents, postpaid.
Jewelers' Circular Publishing Co.
11 John St., New York.

PRACTICAL COURSE IN ADJUST

Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid
The Jewelers' Circular Pub. Co., 11 John St.,

ghened with a coarse file, so as to insure sound joint. Before tying with binding re, both edges should be well boraxed, l the hardest possible solder used for dering the two halves together.

The Base.

For the shaped piece forming the base, ectly beneath the stem piece and mould- a circular piece of metal, about 3¼ hes in diameter and size 12 or 11 Shake- are gauge will be required. This, as the er pieces, is roughly hollowed out into a llow cup on a wooden block and then shed on the anvil from the outside with hammer. The essential point of differ- ce between the vase and the other raised ces which have so far been discussed will noticed on referring to the sketches. e outline of the base is composed of a ness and a hollow, while the other pieces ve only the one or the other, but not h In working this piece on the anvil commence in exactly the same way as th the bowl and the two halves of the ss, beating it up in a gentle curve to the ge of the metal. It can then be placed, ge downwards, on the bench or large flat- n, and the hollow gently tapped in with collet hammer (The face of this hammer ould be oblong and slightly domed, not ite flat.) When the hollow has been set in this manner, it can again be taken to anvil and the whole carefully planished er.

The Rim.

The rim on which this shaped piece is to soldered must now be got ready. As it ms the extreme bottom of the cup and is t strengthened by a wire or a moulding any way, it is best made out of a thick ce of plate, about 16 or 17 Shakespeare uge. It measures 3½ inches across; this, hen the shaped piece is soldered on, giving one-fourth inch step all around. When is has been cut out, an inner circle, meas- ing 2¾ inches, should be struck with the viders and cut out; this will leave a rim out three-eighths inch wide. The edge of e shaped piece should now be trued up ith a file, and it can then be soldered onto e rim. In order to keep it in its right sition while soldering onto the rim, it is dvisable before tying on with binding wire place it accurately in the center of the m and scratch a line right around at the int where the edge of the shaped piece sts on the rim. The shaped piece is then ken off and at intervals of about three- urths inch a number of tiny points or ads of metal are thrown up all around e scratched line on the rim. These points e thrown up by cutting with a graver or itsticker in a straight line across from ar the inside edge of the rim to the ratched line (a distance of about one- ghth inch). Beginning very gently, it is cessary to cut deeper as the line is neared, aving off abruptly on the line, and not lowing the cut to die away. Before re- oving the graver from the cut, the point f metal in front of the graver is gently ushed up by using the graver as a lever n an upward direction—that is, holding it f a greater angle away from the rim than uring the cutting. To throw these points r stitches up successfully they must be ade with one clean cut; if a number of uts are attempted, they become very weak. The shaped piece when dropped between these points and firmly tied down with binding wire will be quite secure, and the danger of it moving out of truth during the soldering will be avoided. When soldered, the stitches can be removed with a file or riffle.

W. S.

(To be continued.)

News Gleanings.

Chester M. Snyder, Colfax, Wis., has removed to Glenwood, Wis.

J. E. Nutt, Lemont, Ill., has been succeeded by Bernard H. Seeliger.

R. W. Phipps has purchased the business of T. A. Robinson, Monticello, Ky.

The disappearance is reported of J. M. Bolding, a jeweler, of Longmont, Colo.

Wright Bros., Coshocton, O., have dissolved, Melvin B. Wright continuing alone.

C. A. Peabody, Argos, Ind., has sold out to Lester R. Ralston, Culver, Ind., who will remove to the former place.

Cleary & Hare is the firm style of the business which was heretofore conducted by William P. Cleary, Odell, Ill.

Alfred P. Lahmer, San Jose, Cal., has admitted a partner into the business, making the firm style Wehinger & Lahmer.

B. F. West and R. A. West, both in business at Dardanelle, Ark., have consolidated under the firm style of R. A. West & Son.

J. H. Rutroff, Pikeville, Ky., has admitted his son into the business, and the firm style will hereafter be known as J. H. Rutroff & Son.

Mr. De Long, who formerly conducted a watchmaking school at Dallas, Tex., has accepted a position with Hutchinson Bros., Shreveport, La.

It is reported that William Mosby, Newport, Ark., is offering a settlement of 50 cents to its creditors, 15 cents in cash and the balance in notes.

In the store of Thomas A. Brown, Quincy, Ill., were displayed, recently, several medals and trophies which were won by members of the South Side Boat Club, of that city.

Burglars recently broke into the store of H. Pinel, Montreal, and stole about $1,000 worth of miscellaneous stock, including watches, rings, bracelets, etc. There is no clue.

S. M. Snider, who bought out his partners in Snider, Byrd & Co., Durham, N. C. two years ago and has since been conducting the business alone under the old style, began Sept. 1 under his own name.

The Radius Jewelry Co., which now has stores in New Orleans, La., and in Atlanta, Ga., on Sept. 15, will open a third store in Chattanooga, Tenn. The concern's quarters will be at 722 Market St.

M. J. Gillespie, formerly of 3 Main st., Fitchburg, Mass., recently held a successful clearance sale prior to his removal to new quarters a short distance from his former location and on the same street.

The retail jewelry store of G. W. Custer, Du Bois, Pa., was flooded one night recently, owing to an overflow of water from a pipe in the apartments immediately above the store. The damage done was slight.

J. E. Thompson, Glens Falls, N. Y., is displaying in his window an interesting relic of the Revolution in the form of a flint lock musket which was made in England. It bears the mark of the English King George III., and the English coat-of-arms is on the stock.

A fire last week started in the premises occupied by the jewelry store of the Cousins-Carrel Jewelry Co., Bessemer, Ala., but was extinguished before making much progress. The loss is fully covered by insurance.

Three negroes recently broke into the jewelry store of J. Owens, who has quarters jointly with T. J. McMichaels & Co., in Dekalb, Tex. The intruders were apprehended and are now in jail. All the loot was recovered.

J. H. Hammond, who entered a Chinese jewelry store at 903 3d St., Sacramento, Cal., a short time ago and stole several watches, has been sentenced to two years' imprisonment at Folsom. The accused pleaded guilty to the charge of burglary.

An attempt was made recently to rob the Hofman Jewelry Co., at 78 N. High St., Columbus, O. The burglar, who claimed that he was an electrician and showed a badge to that effect, was seen by a watchman, who was not satisfied with his explanation and chased him out of the building. Nothing was taken and the police were notified.

Charles Wiltke, 915 Elizabeth Ave., Elizabeth, N. J., has the sympathy of the trade in the disappearance of his 15-year-old son Charles. The boy has not been seen since Sunday, but his hat and shoes have been found by searchers on the long bridge between Elizabeth and Bayonne. It is believed he went in bathing while alone and succumbed to cramps.

C. B. Engel, A. E. Rogers, A. L. Schiller and Max Gross, of Scranton, Pa., who were recently arraigned on a charge of conducting a pawn brokerage business without a license, have been adjudged guilty and fined $100 each. They immediately took an appeal and claim that since their licenses have expired they have purchased articles outright from individuals, which proceeding, they aver, took them out of the class of pawnbrokers.

F. C. Rivoire, Napoleonville, La., who was appointed administrator of the late Albert W. Susen, the jeweler who disappeared in El Paso, Tex., and later worked under the name of Albert W. Stegna, in Napoleonville, where he died, has paid all the debts of the estate in Louisiana and turned the balance over to the referee in bankruptcy at Texas, appointed in the proceedings brought against Mr. Susen when he disappeared.

From Paul Faison, of the Faison Jewelry Co., Florence, Ala., against which firm an attachment was recently issued, as noted in the last issue of The Circular-Weekly, we learn that the trouble was due not only to general financial conditions, but to the fact that Mr. Faison's wife had been ill with typhoid fever, and this necessitated his absence from the store to such an extent that his business suffered greatly. Mr. Faison claims that the attachment would not have been issued but for the fact that one of the complainants had recently bought the building and wished to force him out, as well as buy his fixtures at a bargain. He says the Faison Jewelry Co. will discontinue business until the company obtains a suitable location, and will probably resume business in Montgomery or Troy, Ala.

Providence.

George Southwick left, last week, on an extended western trip for Payton & Kelley Co., of this city.

J. Perry Carpenter, of Ford & Carpenter, has returned from a vacation spent at Clifton Springs, N. Y.

Mr. and Mrs. Horace F. Carpenter have been registered at Revere Beach, Mass., during the past week.

Samuel Moore, of Samuel Moore & Co., is with his family on the old homestead, at Falmouth, Cape Cod, Mass.

The O. C. Devereux Co. started last week on a nine-hour schedule, with practically a full complement of workmen.

Julius Palmer has been appointed by the Municipal Court as executor of the last will and testament of John S. Palmer.

Henry E. Smith, treasurer of the United Wire & Supply Co., has returned from a two weeks' visit to Worcester and vicinity.

Henry W. and Harry B. Little, of Little & Co., are camping out at Bay Side, on the shores of Narragansett Bay for the Summer.

Nephtalie Levy, importer and dealer in imitation and precious stones in this city, has returned from Atlantic City and other resorts.

The Irons & Russell Co., 95 Chestnut St., reported to the police, last week, that a lead tread had been stolen from the stairway of their shop.

William W. Ferris, optician of this city, is furnishing a series of optical talks in the local newspaper at Westerly, where he has a branch store.

Harold W. Ostby, superintendent of the Ostby & Barton Co., and wife were among the guests at the Hotel Mathewson, at Narragansett Pier last week.

Philip Linton, president and treasurer of the P. & A. Linton Co., and his wife are at the Kearsarge Hotel, North Conway, in the White Mountains, N. H.

Peter Lind, treasurer of the T. W. Lind Co., manufacturers of jewelers' findings, has returned from a vacation trip to his early boyhood home in Scotland.

Retail jewelers, with other merchants of Woonsocket, have entered into an agreement to keep open only two nights a week, Wednesdays and Saturdays.

Hamilton & Hamilton, Jr., report that their factory is as busy now as it ever was and that they will probably have to begin working nights in the near future.

George A. Forsyth, past department commander of the Rhode Island, United Spanish War Veterans, was one of the delegates to the National Encampment at Boston this week.

Benedict Lederer, of the S. & B. Lederer Co., purchased a valuable tract of land, containing 25 acres, on the Ocean road at Narragansett Pier, last week, at auction for $2,300.

Everett L. Spencer, of the E. L. Spencer Co., manufacturing jewelers of this city, was in New York looking after the interests of the firm's office in that city the past week.

David Sutherland, one of the department foremen at the Ostby & Barton Co.'s factory, who has been confined to the Rhode Island Hospital for a fortnight undergoing an operation for appendicitis, is improving and expects to be able to be removed to his home in a short time.

Daniel A. Denison, publisher of "Denison's Manufacturing Jewelers and Silversmiths' Directory," with his wife, is stopping at Oakland Beach for the remainder of the Summer.

The firm name of William I. Macomber & Co. has been changed to that of the Macomber Mfg. Co. The firm will engage in the manufacture of a line of plated jewelry at the same location, 109 Friendship St.

A roll of German silver, which was stolen from the Henry L. Scott Co., 227 Eddy St., Aug. 12, was recovered by Inspector McGann in the junk shop of Jacob Kominsky, 294 Eddy St., last Friday night.

Henry C. Luther is one of the members of the Rhode Island party that left Monday morning to attend the 42d annual encampment of the Grand Army of the Republic, which is being held at Toledo, O., this week.

James Campbell, who has been foreman with the O. C. Devereux Co. since 1871, was one of the participants at the annual outing of the 11th Rhode Island Regimental Volunteer Veterans at Slocum's, on the Pawtuxet, last Saturday.

Among the jewelry buyers who paid the manufacturers of this city and vicinity a visit the past week were the following: W. W. Wail, of the May Co., Cleveland, O.; Miss Henrietta Graff, of Berg Bros., New York, and J. Seligmann, of Seligmann & Deutsch, Seattle, Wash.

In a rescript handed down last week by Judge Stearns in the Superior Court the petition for a writ of mandamus filed by the Lederer Realty Co. to compel the inspector of buildings of Providence to issue a permit for the construction of alterations on a wooden building in the first fire district was denied.

Henry Fletcher, treasurer of the Fletcher, Burrows Co., and George W. Parks, president of the George W. Parks Co., are prominently talked of as possibilities as nominees for the mayoralty of the city of Providence on the Republican ticket. Both are members of the Board of Aldermen at the present time, the former being president of that body.

The employes of John Austin & Son, gold refiners, went on their annual outing, Saturday, the first stop being at Field's Point, where a shore dinner was partaken of. The steamer was then taken for a sail down Narragansett Bay and back to Crescent Park, where sports of various kinds were enjoyed. About 25 participated in the outing.

The partnership between John S. Palmer, Julius Palmer and Fenelon A. Peirce, under the firm name of Palmer & Capron, manufacturing jewelers at 167 Dorrance St., was dissolved, July 8, by the death of the senior partner, John S. Palmer, but the business will now be carried on under the same name and at the same place by Julius Palmer, Fenelon A. Peirce and John S. Palmer, 2d.

At the Warwick Club on Saturday some 35 employes of the Improved Seamless Wire Co., of this city, participated in an outing under the auspices of the beneficial association connected with the shop. There were outdoor sports and a baseball game between the married men, Captain Dix, and the single men, Captain Tilblad. Th[omas] F. Carlisle, superintendent, and John J. [Mc]lows, officers of the firm, were gues[ts] the employes.

A final dividend of 4.7 per cent. wa[s] clared in the case of the Chase Mfg. C[o.] this city, Aug. 27, by Chester W. Bar[ker] referee in bankruptcy. This makes a [total] of 12.7 per cent. William A. Greene, [who] business as the Chase Mfg. Co., man[u]turing jewelers at 40 Clifford St., wa[s] judged bankrupt after he had made a [pre]signment to William M. P. Bowen. [The] schedule of assets was $18,419.3[3] a[nd] liabilities, $34,772.67. James W. L[ee] this city was appointed trustee at [the] meeting of the creditors.

The regular weekly meeting of [the] England Manufacturing Jewelers an[d] versmiths' Association was held [in] rooms Friday afternoon, but on[ly] business was transacted by the s[mall] ber present. With the commence[ment] new month, vacations having be[en] pleted and indications for business i[n] Fall season improved, it is expecte[d] the affairs of the association will ass[ume] more active appearance. At the me[et]ing be held next Thursday an interpretat[ion] the new stamping law of Canada w[ill] given, followed by a general discuss[ion] the same.

Among the calls for help wanted [ad]lished during the past week in the [New] papers were the following: Exper[ienced] toolmakers on seamless rings, also g[ood] set stones in rings, by the Cutler J[ewelry] Co.; engravers on silver, by Wat[son] Newell Co., Attleboro; chain make[rs] fine soldered link chain by Prov[idence] Stock Co.; chasers on bracelets a[nd] work, by Attleboro Chasing Co.; c[hain] by Standard Button Co., Attleboro; man, also girls experienced in c[hain] hard enamel work, by Shepard Mf[g.] Melrose Highlands, Mass., and gir[ls] up and charge, also solderers on wh[ite] cluster work, by L. Davidsburg & C[o.]

Arthur Crowell Stone, president Geo. W. Dover Co., manufacturers elers' findings, was married to M[iss] Lawton Wales, of this city, at St. S[tephen's] Church, Saturday afternoon, Rev. McClellan Fiske, rector of the ch[urch] forming the ceremony. The ceremo[ny] a very quiet affair, only a few of t[he] intimate friends of the couple being tendance. The news of the wedding quickly among their friends, howev[er] before the wedding supper at Mr. newly furnished home on Wate[rman] was concluded, congratulations an[d] ding gifts began to pour in upon the Mr. and Mrs. Stone went by auto[mobile] Pawtucket, whence they started on tended tour of the White Mountain

Ralph G. Ostby, salesman for the & Barton Co., has just returned fro[m] through the west, taken for the pur[pose] studying prospects for business dur[ing] season that is now opening. He "West of Chicago I could find n[o] There the demand for our line o[f] was practically as strong as ever. that there was plenty of money in t[he] cultural districts, but that there was

...ey toward economy, induced, without ...bt by the hard times talk in the news... ...er. When I got to Chicago I found ...ms not quite so good and as I grad... ...y neared the Atlantic coast I found that ...mand had fallen off to a very decided ...e. I discovered, however, that in these ...facturing centers which are beginning ...over from the 'panicky' conditions, ...ade is beginning to pick up also."

...ne Fleischer, formerly general man... ...r Goldsmith & Horzberg, has started ...ufacture a general line of jewelry at ...ntam St.

...employes of the Theodore W. Fos... ...& Bro. Co., to the number of 175, spent ...y Saturday, at Palace Gardens, the ...on being their annual outing. Dinner, ...sports and entertainment and a base... ...me caused the time to pass rapidly. ...p to and from the grounds was made ...cial cars. Last week, Saturday, the ...was scheduled for the outing, which ...t for that day at Lake Pearl, Wren... ...Mass., but the rain so interfered with ...oyment of the occasion that it was ...d on Saturday. The programme of ...sports was run off in two sections, ...f them before dinner and the rest in ...ernoon, while immediately after din... ...entertainment was enjoyed. Danc... ...s also one of the features of the af... ...n's pleasures. Mr. and Mrs. Theo... ...W. Foster and Clyde Foster were ...t during the afternoon.

North Attleboro.

...rt Totten has gone to Nova Scotia ... extended visit.

...Elmo Coombs left, recently, on a two ...s' trip for the Paye & Baker Mfg. Co.

...nk J. Ruggles left, last week, on a ...n trip in the interests of W. H. Bell ...

...mas G. Frothingham has returned ...a three weeks' trip through the mid... ...st.

...nk Guild, a Connecticut retail jew... ...was the guest of his brother, William ...ild, last week.

...n A. Rose, for 30 years employed by ... Frothingham & Co., has taken a ...n as foreman for the H. F. Barrows ...

...lliam H. Riley has recovered a num... ...r tools that were stolen from his place. ...e were found at the home of a man ...ho it is believed, is responsible for many ...es in this part of Massachusetts.

...e employes of the J. F. Sturdy's Sons ...enjoyed an outing at the Attleboro ...ul Fair Grounds, Saturday afternoon. A ...game between the married and single ...and a foot race were the principal ...ures.

...nouncement is made of the dissolution ...he co-partnership existing between ...ra L. Shepardson and Mrs. Esther J. ...hardson under the firm name of F. L. ...ardson & Co. Mrs. Shepardson with... ...as from the concern, and Mr. Shepard... ...will continue the business under the ...n name as heretofore. The dissolution ...ill make no change in the policy of the ...rm. Mr. Shepardson has been the ...e manager for many years, and he ...ly acquires the holdings of his step... ...er.

Two arrests were made, Friday, of employes of the W. & S. Blackinton Co., who are charged with larceny. William Stebbins, at the Attleboro Court, pleaded guilty to the larceny of about $35 worth of jewelry. Bracelets and lockets constituted the jewelry taken. Stebbins was a scratch-brusher and considerable work passed through his hands. The court sentenced Stebbins to pass 30 days in Taunton jail. An appeal was taken and surety furnished by a brother for his appearance at the Superior Court. Joseph Landry was also arraigned for larceny. It was claimed that Landry was connected with Stebbins and the officers desired a further opportunity for investigation. The case was continued until to-day. Bonds were fixed at $100, which were furnished.

Attleboro.

Leach & Miller are working nights.

Frank W. Weaver spent last week in Maine.

The Standard Button Co. has been operating overtime to fill orders.

Improvements have been made in the office of Walter E. Haward Co.

David E. Makepeace enjoyed a vacation last week at South Poland, Me.

C. H. Tappan has returned to Attleboro from Maine, where he has been for several months.

The C. D. Lyons Co. concluded removing to Mansfield and has begun operations in the new shop.

J. E. Cohn, formerly of Attleboro, is now located with W. S. Stanley, dealer in emblematic goods, at 45 Cornhill St., Boston.

Charles L. Barrows, who represented the Bay State Optical Co. at the recent Philadelphia convention, is very optimistic about the future business outlook, as indicated by the national gathering.

A decision in favor of the plaintiff was given Saturday by Judge Byram in the Attleboro District Court in the civil action of the Ben Wyman Co. against the C. O. Sweet & Son Co. The award was $175.75.

The Horton-Angell Co. team beat D F. Briggs Co.'s nine in the Jewelers' Baseball League, Saturday, 13 to 6. Bates & Bacon won from the Robert Earl Co., 9 to 4.

Frank Mossberg, H. E. Clap, David E. Makepeace, Samuel M. Einstein and Emmons D. Guild have consented to act as local delegates for Dr. Frank Wheatley, who seeks to defeat Congressman Lovering for renomination.

The business of the D. A. White Co. was disposed of last Wednesday to the E. A. Eddy Machinery Co., of Providence. The sale was made by Ralph C. Estes, acting as trustee. The necessary authority was given by the court last week. The machinery and contents of concern will be sold by the Eddy Co. either separately or collectively.

Col. Sidney O. Bigney has issued a public statement in defense of Congressman William C. Lovering, concerning his attitude on questions affecting the jewelry industry. Mr. Bigney declares that when the Wilson-Gorman revision of the Dingley bill was under consideration Mr. Lovering used his best efforts to aid the jewelers and also that at the time the French treaty was proposed he gave his hearty co-operation.

The list of heavy taxpayers given out by the Board of Assessors includes the following manufacturers and concerns: Attleboro Mfg. Co., $1,612; Bates & Bacon, $1,096; S. O. Bigney, $2,544; J. E. Blake, $2,269; D. F. Briggs Co., $2,275; J. M. Fisher, $1,232; Horton-Angell, $1,719; D. E. Makepeace, $1,653; D. E. Makepeace Co., $1,312; A. Marsh, $1,175; R. F. Simmons Co., $1,249; C. H. Tappan, $1,389; Watson & Newell, $2,625; C. L. Watson, $6,049; C. H. Allen & Co., $420; S. O. Bigney & Co., $840; J. E. Blake & Co., $745; Bliss Bros. Co., $437.60; Bristol Mfg. Co., $612.50; A. A. Bushee & Co., $394.98; Harvey E. Clap, $261.10; A. R. Crosby, $462.42; P. J. Cummings Co., $280; Daggett & Clap Co., $647.50; C. H. Eden & Co., $735; S. M. Einstein, $261.61; Electric Chain Co., $385; Willard A. Engley, $550.54; Finberg Mfg. Co., $315; J. M. Fisher & Co., $546; Fontneau & Cook Co., $490; E. D. Gilmore & Co., $271.25; Emmons D. Guild, $304.31; Walter E. Hayward, $440; Everett S. Horton, $750.47; Raymond H. Horton, $623.42; A. S. Ingraham, $456.21; Leach, Garner Co., $437; J. W. Luther Co., $367; John R. Marsh, $542.50; Mason, Howard & Co., $262; Thomas E. McCaffery, $418.15; McRae & Keeler, 787; Frank Mossberg Co., $910; Fred A. Newell, $924; Regnell, Bigney Co., $851; Robbins Co., $525; Mark E. Rowe, $442; F. H. Sadler, $396; Sadler Bros., $525; F. H. Sadler & Co., $560; Herbert A. Sadler, $614.85; Thomas Sadler, $290; Smith & Crosby, $507; Standard Button Co., $875; E. A. Sweeney, $813; Harold E. Sweet, $586.15; Joseph L. Sweet, $605; W. H. Wilmarth & Co., Inc., $700.

Rochester.

Nat. Brenner, with Morris Rosenbloom & Co., has left on an extended southern trip.

Geo. Andrus has had his store at 415 Main St. E. tastefully redecorated, making a marked improvement in its appearance.

J. Mintzer has opened a small but neat store at 175 Clinton Ave. N. Mr. Mintzer will make watchmaking and jewelry work his specialty.

The following judgments were taken in Municipal Court last week: Malcom I. Danks *vs.* Ray W. Pinch, $18; Don I. Danks *vs.* Thomas J. Crowe, $7.80; same against Joseph C. Drumm, $19.05.

The local police department received word Saturday morning that the post-office at Fillmore, Allegany County, was robbed during the night, yeggmen blowing open the safe and getting loot worth more than $1,000. The post-office is in a jewelry store and a number of diamonds were part of the booty, besides $400 in cash.

J. J. Ernissee, for many years located on State St., just a few doors from the Four Corners, has removed to his new store on Main St., and is rapidly getting established. The new store is 16½ by 52 feet, and is prettily decorated in blue. The woodwork and fixtures are in mahogany, the whole being nicely set off by handsome mirrors placed at intervals along the walls. Two fair-sized and well-placed display windows give the store a very neat and up-to-date appearance. The new store is situated in the Powers Hotel building.

Philadelphia.

Lewis Brody has opened a retail jewelry store on Spring Garden St., near 11th St.

William G. Earle, 11 N. 9th St., is spending the balance of the Summer at Atlantic City.

William Brown, engraver, established himself in business, last week, at 727 Sansom St.

Harry Cramer, watchmaker, resigned his position, last week, with J. D. Sallade, Norristown.

S. Rush Weaver, manufacturing jeweler, 8th and Sansom Sts., is away on a vacation trip in rural Pennsylvania.

L. P. White, 9th and Chestnut Sts., with a party of friends made an automobile trip to Atlantic City last week.

William H. Doebele, manufacturing jeweler and diamond dealer, completed his move from 722 Sansom St. to 807 Sansom St., Friday of last week.

Walter M. Engle, Lancaster Ave., has just returned, with his family, from the Pocono Mountains. He proposes to spend next week at Wildwood, N. J.

William C. Williams, with Charles H. O'Bryon, 735 Sansom St., returned, last week, from a week's vacation spent at Avalon, N. J., fishing and yachting.

S. T. Bennett, Apex, N. C., stopped off in this city, last week, on his way north on a pleasure and business trip. Mr. Bennett proposes visiting the Atlantic coast resorts and New York City.

J. B. Bechtel, of Joseph B. Bechtel & Co., 725 Sansom St., returned, last week, from a trip through the Schuylkill County, after spending a few days' vacation at the old homestead here.

Charles Dean, diamond broker, who opened a handsome new store at the northeast corner of 8th and Sansom Sts., the first of the month, spent much of last week taking life easy at Atlantic City.

C. P. Meyer, 929 Passyunk Ave., returned last week from a 10 weeks' pleasure tour of Europe, looking much benefited in health and declaring that he had enjoyed the best months of his life while traveling abroad.

Richard C. Wilde, local representative of the Meriden Cutlery Co., returned, last week, from a four weeks' tour of the State and reports that, though buying is still conservative, the outlook for the future is very good.

Ira D. Garman, president of the Pennsylvania Retail Jewelers' Association, 101 S. 11th St., returned, last week, from Massachusetts, where he had gone to bring home his family, who had spent the Summer at a New England resort.

Richard M. Cooper & Son completed the work of moving last week from their old quarters at 722 Sansom St. to 721 Sansom St., immediately opposite. The new quarters have been especially equipped and fitted for the material business.

Max Einhorn, head of the watch repairing department of M. Sickles & Sons, has returned from a week's vacation to Atlantic City. Elmer Horn, head of the material department of the house, has returned from a visit to Atlantic City, Asbury Park and Easton on a pleasure trip.

A. V. Brown, manufacturing optician, while speeding homeward in his automobile last week ran down J. F. Schaffer, an aged man, living at 1815 Mount Vernon St., at Broad and Callowhill Sts. The man's arm was fractured. Mr. Brown took him to he Hahnemann Hospital.

In promoting a "trade-fest" of unusual proportions during the Founders' week celebration, Oct. 4 to 10, the Merchants and Travelers' Association are expecting from 15,000 to 20,000 special buyers in this city. It is proposed to take visitors who come to visit manufacturers throughout all the big plants of the city.

The contract for gilding the city hall tower 500 feet above the street level was awarded, last week, to John R. Wiggins & Co. The contractors estimate that 10,230,500 sheets of gold leaf will be required for the gilding, which alone will cost $20,000. The gold leaf to be used will be manufactured expressly for the purpose, so as to be stormproof and withstand the ravages of time.

D. V. Brown, manufacturing optician, 735 Sansom St., returned, last week, from the Maine woods, where he had gone with Mrs. Brown to recuperate from illness caused by the excessive heat of the early Summer. Andrew V. Brown, in company with A. Lincoln Acker, a personal friend, leaves early this week for Kineo, Me., from which point he will explore the Maine woods, fishing and gunning.

Miss Florence Julia Riggs, daughter of Robert Riggs, of the firm of Riggs & Bro., jewelers, 310 Market St., surprised her father last week by suddenly making up her mind to get married at Atlantic City to John D. Taylor, of this city. The couple had been engaged to be married in the late Autumn, but declared that they wanted no "fuss." So they were married at once, just as invitations were to have been sent out. Now the cards have been changed to announcements.

The Philadelphia trade had a pleasant morsel of gossip furnished it last week when it became known that B. Franklin Davison, of the firm of Joseph K. Davison's Sons, manufacturing jewelers, diamond importers and makers of medals and dies, 718 Sansom St., had eloped, a week ago, in a motor car with Miss Marion Louise Vanderslice, daughter of Mr. and Mrs. Theodore Pennypacker Vanderslice, of 415 N. 63d St. They had gone to Perrineville, Monmouth County, N. J., which had been for generations the home of the Davisons, and had been married, returning immediately to this city and keeping the news secret until it leaked out as they prepared Saturday to depart on a honeymoon trip. Mr. Davison is expected to bring his bride back to the Germantown home of the Davisons, where the three brothers have kept bachelor's hall for years at Locust Ave.

The Jewelers' Baseball Club, recruited from manufacturers, diamond setters, workmen and clerks of the Sansom St. trade, and captained by William C. Robertson, manufacturer, 727 Sansom St., ended its season Saturday, of last week, in a brilliant game at 53d and Walton Ave., with the John A. Ross Club, bearing the name of a well known diamond broker of this city. Fully 3,000 people witnessed the game, which was won by the "Jewelers" by a score of 9 to 4. In the final game the jewelers' nine was made up as follows: porte, 1b.; Dunn, 2b.; Bowers, c.; Fanne 3b.; Kuehn, lf.; Robertson, cf.; Warr rf.; Tabot, ss., and Griffith, p. The R nine lined up as follows: Carrol, c.; Mec p.; Buckholtz, 1b.; Stevens, 2b.; Matl ss.; Preston, 3b.; Terrell, lf.; Wilson, and Reese, rf. Nearly all the Sansom trade was on hand to witness the game rooted mightily for their friends. At ward an ovation was given Captain R son.

Connecticut.

Charles W. Morris and Clifford Leavenworth, Wallingford, returned fr short stay at Block Island, last We

Mayor George M. Landers, of New ain, sailed for home from Europe *Cedric*, on Thursday of last week

At the recent Republican caucus Wallingford, C. H. Tibbitts and C Leavenworth were elected delegates t tend the State convention.

Factories "L" and "N" fire brig Wallingford, enjoyed an outing, A at Double Beach, near New Have the dinner the party sailed to Savin R

Mortimer Miller, of C. H. Case & Hartford, has resumed his regular duties after having been confined home by illness for the past five mo

L. E. Carstensen is a new opti Bridgeport, where he has opened a at 72 5th St. Mr. Carstensen recei pleted a course in optometry in New Y

Robert G. Simms, for many years employ of the New Haven Clock C Haven, died suddenly at his home in B lyn, N. Y., last week. The decease also been in the employ of the N Clock Co. for an extended period

Warren M. Woods, a well-know dent of Thomaston, where for a numb years he had been engaged as fore the movement department of the Thomas Clock Co., died, about a week after a lingering illness, aged 40 years

A large number of friends attend recent funeral of Edwin W. Spen Bristol, about a week ago. Among present was a delegation of the deceas former shop mates from the E. Ing Co., where he had been employed 35 Interment was in West Cemetery

Frederick L. Johnson, for some tim ployed by factory "L," International Co., and the inventor of several cal tles, died, Aug. 23, at his home on S St., Oxford, aged 69 years. Mr J was a veteran of the Civil War, served in the First Connecticut Artil

Several prominent business men of lingford held a meeting, Aug 24, National Bank in that city, for the pu of discussing the most available site Post-Office building. The meeting w an informal nature, and was attended the following well-known members trade: C. D. Morris, C. W. Leavens W. H. Edsall, C. H. Tibbits, Fra Wallace, H. E. Biggins and Charl Phelps. The property of F. A. W and C. F. Wooding was favorably tioned as a desirable site. This lo has a frontage on Main St. of 108 fe on Centre St. of 90 feet.



m ng the traveling representatives who visited ont , Ont., last week, were: A. Sherrill, Sin- k & Sherrill, and the representative of Wag- & Gerstley, London, Eng.

raveling representatives in Los Angeles, Cal., ntly, included: St. Clair Ryan, Unger Bros.; uel Jacobson, Jacobson & Bros.; Roger Cooper, his associate, Mr. Gilbert, M. Schussler & Jacob Marx, Kossuth-Marx Jewelry Co.; A. Parker, Osmun-Parker Mfg. Co.

he following traveling representatives visited made in Lancaster, Pa., recently: Arthur Litt- Schweiger & Co.; B. J. Clark, La Pierre Mfg. R. Riedel, Oneida Community, Ltd.; Mr. kerson Carter, Qvarnstrom & Remington; rge Schaeffer, C. O. Sweet & Sons Co.; George son, Finberg Mfg. Co.; Mr. Buckwalter, Sykes trandberg, T. D. Bailey, Robert S. Gatter; Mr. mbs, M. B. Bryant & Co.

raveling salesmen visiting Boston, Mass., dur- the past week, included: "Jack" Townsend, d C. Townsend & Co.; W. H. Kinna, Elgin ional Watch Co., Mr. Power, Power & Allen; hur Simons, Stern Bros. & Co.; J. Mayer, rchand Frères, Mr. Frank, Konijn, Frank & re, Mr. Skinner, Roy Watch Case Co.; George Read, Larter & Sons; R. H. Schley, Sloan & Charles T. Dougherty, Osmers-Dougherty Mr. Allsopp, Wordley, Allsopp & Bliss Co.; H. Phelps, Enos Richardson & Co.

he following traveling representatives were St. Louis, Mo., last week: C. H. Hickok, ff, Washbourne & Dunn; Mr. Duncan, C. Ray dall & Co.; F. R. Horton, Carter, Howe & J. M. Curtis, Meriden Silver Plate Co.; W. McClanin, Wilcox Silver Plate Co.; Mr. tts, T. G. Hawkes & Co.; W. S. Willis, Gor- n Co.; Mr. Lucas, Frank W. Smith Co.; W. Osborne, R. Wallace & Sons Mfg. Co.; E. A. d, Reed & Barton; Lucien Rockwell, Poole er Co.; Mr. Wetton, C. Dorflinger & Sons; Lanneau, R. Blackinton & Co.; Zach. A. Op- heimer; George Pilzer, Goodfriend Bros.; C. Holbrook, Sloan & Co.; John A. Abel, Abel s. & Co., J. M. Morrow, American Watch e Co., W. R. Shute, Day, Clark & Co.; C. H. vison, Kohn & Co.; R. B. Carr, Link & Angell; hur Totten, Sansbury & Nellis; George W. rdsley, Allsopp & Allsopp; F. E. Buffem, J. & S. W. Granbery; Mr. Smith, La Pierre Mfg. ; H. H. Meyer, William B. Kerr Co.; F. F. son, Gibson, Krugler Co.; Thomas E. Rogers, ker Bros.

he following traveling representatives were in haha, Nebr., last week: W. H. Wagner, Sigler s. Co.; E. C. Bell, Omega Watch Co.; J. H. dnikow, J. H. Mednikow & Co.; Joseph Has- , Korones Bros.; De Lancy Stone, Shafer & uglas; William T. Smith, International Silver . S. K. Jonas; H. A. Allen, C. H. Allen & ; A. H. Richmond, Zare White; Milton S. denberg, Dunn & Rodenberg; Woodbury Mel- r, Scofield, Melcher & Scofield; P. A. Wilkin- . J. J. Sommer & Co.; John S. Cunningham, L. Spence Co.; C. Y. Kenworthy, Geo. Borg- lt & Co., George D. Laurence, Reed & Barton; Mayer, Mauser Mfg. Co.; S. L. Mitchell, Sloan Co.; Adolph M. Kuhn, Towle Mfg. Co.; J. M. tis, International Silver Co.; Fleetwood Lan- u, R. Blackinton & Co.; William H. Torrance, ys, Christie & Co.; A. G. Kimball, Landers, ary & Clark; William J. Harber, Enos Rich- lson & Co.; H. A. Allen, J. J. White Mfg. Co.; alter Noon, Cory Bros.; Robert Edwards, Whit- Mfg. Co.; Samuel S. Macpherson, Macpher- . Roubaud Co.; C. W. Hickox, Graff, Wash- rne & Dunn; H. H. Meyer, William B. Kerr ; F. T. Blackford, S. B. Champlin Co.

Traveling representatives who called on the cinnati, O., trade, during the past week, in- ded. George W. Beardsley, Allsopp & Allsopp; illiam Matschke, A. Joralemon & Son; Walter Noon, Cory Bros. Co.; D. Zimmern, Zimmern, es & Co.; O. Krauss, Arthur W. Ware & Co.; B. Carr, Link & Angell; D. A. Davidson, Wal- h & Davidson; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; Mr. Tinker, William B. Durgin Co.; A. N. Dorchester, Chapin & Hollister Co.; Mr. Duncan, C. Ray Randall & Co.; J. T. Griffith, Jr., Carter, Howe & Co.; T. H. Smith, Roger Williams Silver Co.; Mr. Hofman, Eichberg & Co.; L. H. Smith, Bippart, Griscom & Osborn; Thomas E. Rogers, Riker Bros.; H. N. Van Bergen, Snow & Westcott; Donald Le Stage, H. D. Merritt Co.; R. J. Rogers, C. H. Cooke Co.; William Bosselman, T. Quayle & Co.; A. W. Levy, Byron L. Strasburger & Co.; Frank W. Collom, Sulzberger Bros.; Arthur Bradshaw, Meriden Britannia Co.; G. Rodenberg, Rhode Island Novelty Co.; F. R. Truell, W. H. Saart Co.; Leo Henle, Sussfeld, Lorsch & Co.; C. S. Dawn, F. H. Cutler & Co.; George Southwick, Payton & Kelly Co.; Vincent W. Henderson, Crane & Theuer; G. A. Buckmaster, Sykes & Strandberg; Mr. Primrose, Burley & Tirrell Co.; Charles S. Peckham, J. H. Peckham & Co.; Mr. Pierce, T. L. Smith Co.; William Monhon, F. W. Weaver, Mr. Schwartzkopf, J. Schwartzkopf & Co.; Mr. Hull, Barden & Hull.

Boston.

M. N. Smith, of the Smith, Patterson Co., is taking his vacation at Maplewood, N. H.

Henry G. Morris is having the interior of his quarters in the Jewelers' building remodeled.

Charles N. Rauh, who was for 20 years at 4257 Washington St., has moved to Poplar St.

The E. Howard Clock Co. has installed a fine tower clock in the cupola of the new $78,000 town hall at Sanford, Me.

The New England Jewelry Co., heretofore at 127 Park St., Dorchester district, has removed to 1514 Dorchester Ave.

Lester I. Fisk, formerly with Rankin, the Dedham jeweler, is now in business on Centre St., West Roxbury district, this city.

Ralph L. Polland, optician, 392 Boylston St., forced to vacate by the razing of the building on that site, has removed to 406 Boylston St.

E. A. Bigelow, treasurer of the E. Howard Co., returned Monday from a fortnight's vacation at his Summer place in New Hampshire.

Hahn Bros., who also have a jewelry store in Brookline, have opened a new establishment on Columbus Ave., this city, near Roxbury Crossing.

Benjamin C. Allen, of Benjamin Allen & Co., Chicago, and Herbert Burdick, of the Bowler & Burdick Co., Cleveland, were in town during the week calling on friends in the trade.

The Boston Jewelers' Club will hold its next quarterly meeting and dinner, Sept. 22, at the Point Shirley Clubhouse, the occasion being observed as an early Fall outing by the members.

W. A. H. Robie, formerly with Freeman & Taylor, is now located in room 706, Washington building. S. H. MacPherson, who was with the same firm before it went out of business, is with A. Stowell & Co.

Joseph Goldberg, Alexandria, La.; I. L. Gregg, Jackson, Tenn.; W. F. Avery, Columbia, S. C., and A. D. Harding, Petersburg, Va., prominent jewelers in the south, were entertained by E. A. Cowan, of the Jewelers' building, last week.

J. M. Rosenbach, representing the Rockford Watch Co., has been in Boston during the past week in connection with a unique exhibition of watches in process of manufacture in the display windows of the Thomas Long Co., Summer St.

Max Alberts, of I. Alberts & Co., has returned from a business trip through eastern New England and reports trade conditions somewhat improved, especially in the manufacturing cities, where some of the big plants have recently resumed operations.

G. Willard Frost, who bought out Nelson Bros., Chelsea, shortly before the great fire in that city, and whose place was totally destroyed by the flames, has opened his new store on the site of the old building. It is much handsomer than the one which it replaces.

The handsome sterling silver gold-lined cup given to Denton T. ("Cy") Young, the veteran baseball pitcher, recently, by his fellow ball-players of the American League, was made by N. G. Wood & Sons, of this city, and has been on exhibition in their window during the past week. It stands 15 inches high and weighs about 100 ounces.

Mrs. Emily Willard Brown, who died last week, was a grand-daughter of Aaron Willard and grand-niece of Simon Willard, the famous Boston hall and wall clock makers of a century ago. She married John J. Brown, of Andover, who was an appentice of Aaron Willard, in 1837, and 11 children were born to them, only four of whom survive her. She was 89 years old last June.

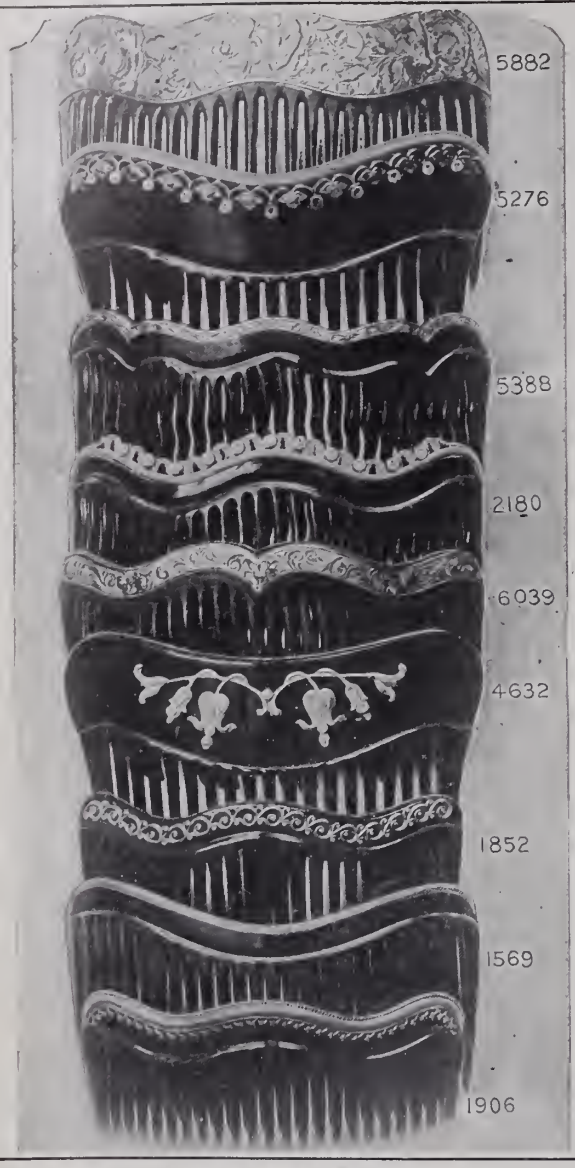
A special exhibition of a collection of Chinese and Japanese mirrors has just been opened in the Japanese corridor of the Museum of Fine Arts. This collection, which contains 109 specimens, was chosen by Okakura-Kakuzo last year in the east, and it is the largest collection of its kind in the world. The mirrors were bought for the museum by Okakura-Kakuzo with a special fund appropriated for the purpose, to which was added $5,000 given by Mrs. Scott Fitz.

Trade Gossip.

The Arch Crown Mfg. Co., Newark, N. J., has brought out a new six-pointed star jewel setting. It has also given licenses to 15 other concerns to make its patented pin and support for women's collars.

The new folding cane of Arthur W. Ware & Co. is now being supplied in individual fancy boxes, which make them still more desirable for presentation purposes. These canes fold so as to fit any traveling bag, and are a novelty in this line that is distinctly suitable for the jewelers' trade. A new illustrated catalogue, showing many novelties in walking canes, riding crops and corkscrews will be sent to any jeweler upon request to Arthur W. Ware & Co., 109 Leonard St., New York.

In the magazine supplement of the New York *Herald*, Aug. 22, appeared a half column fashion note, describing the interchangeable scarf pins of Rothschild Bros. & Co., 51 Maiden Lane, New York, and pointed out how desirable these pins are to the man of fashion who wishes to wear a pin harmonizing with his various scarfs without buying a whole line of different pins. The patent on these pins has just been granted and a description is published in the patent department of this issue. These scarf pins are supplied with stones of various colors such as lapis-lazuli, moonstone, turquoise, matrix, jade, topaz, amethyst, garnet, etc., which can easily be attached or detached.



The COMB HOUSE

WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our Fall line is now ready for your inspection.

We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

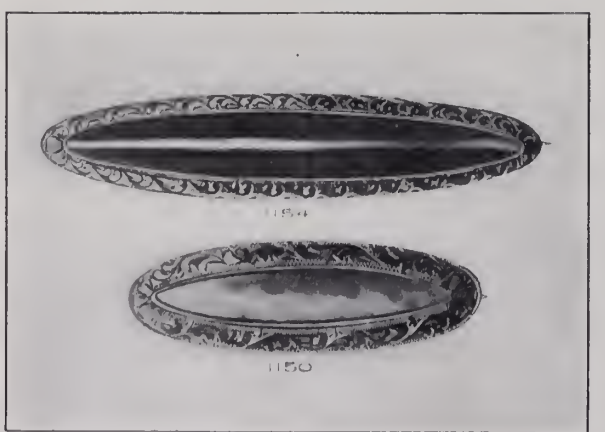
Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.

Hartford Bldg.

41 Union Sq., New York

BROOCHES



Two more numbers just added to our already extensive line of single stone brooches. An assortment of these brooches should be found in every line that contemplates reaching out for Fall business. We are showing many up-to-date and artistic designs in these pins, which we can truthfully call "good sellers."

Send for Our Booklet.

REMEMBER Our Trade-Mark stands for honest values and full 10 K. goods. When our representative calls give the W. E. R. Co. line a look over.

Send for further information regarding our extensive line.

W. E. RICHARDS CO.

Manufacturers for the Jobbing Trade

ATTLEBORO, MASS.

New York Office: 9-11-13 Maiden Lane *Samples only*

Minneapolis and St. Paul.

TRADE CONDITIONS.

Business conditions through the northwest improving in consequence of the crop being harvested and marketed. While the total was not as large as some anticipated of fair volume, and as ruling prices are the volume of money brought in will, it is said as large or larger than usual.

J. J. Donohue, Faribault, Minn., [illegible] in the Twin Cities on his return from South Dakota, where he has been looking after land interests.

Elmer Anderson, well known as a traveling representative for S. H. Clausen & Co., was married, Aug. 26, in Minneapolis to Miss Margaret G. Millain. They left on a western trip, and will be at home after Sept. 15, in Minneapolis.

Out-of-town jewelers in the Twin Cities recently, were: Martin Hagan, Lake Dak.; H. T. Holverson, Baumbach & Holverson, Alexandria, Minn.; A. L. [illegible], Delano, Minn.; J. J. Birkebak, Lake Prairie, Minn.; C. B. Tilson, Carrington, N. Dak.

Minneapolis is inclined to copy the example of St. Paul with reference to boulevard lights along the different streets. St. Paul has done it to good advantage on 6th and 7th Sts., Robert and some of the other streets. A standard with a central light and two side arms, each enclosed in a white opaque globe, with four side arms and cross strands, give the street a well lighted appearance. Nicollet Ave., in Minneapolis, is similarly lighted, and the merchants along 4th St., from Hennepin to Second Ave., propose a similar line of lights.

The Minnesota State Fair, which opens Aug. 31 and will continue until Sept. 7, at Hamline, a suburb of St. Paul and midway between the two cities, usually brings to the latter a great many transients, and the downtown retail trade profits thereby. The fair is made the occasion on which retail merchants come to the cities. The two-cent-a-mile fare law inclined the railroads against granting any concessions in rates last year and the attendance from the country suffered in consequence. Some of the roads this year have broken the rule against reductions and a better attendance is expected.

Omaha.

R. P. Brandt, with Albert Edholm, is spending his vacation at Auburn, Neb.

Fred Brodegaard & Co. supplied the Wilson Commercial Club with club pins last week.

Bennie Ellerdeen, right fielder for the Combs baseball team, was given a gold watch, last week, by T. L. Combs, for excellent work during the season.

Mrs. C. L. Shook returned, last week, from a visit in Canton, O. While there Vincent, the 10-year-old son of C. L. Shook, narrowly escaped death by drowning.

A. Urbans, Minden, Nebr.; P. S. Holzinger, Pleasanton, Nebr.; A. Walstrom, Oakland, Nebr.; C. A. Tucker, Lindsay, Nebr., and B. F. Smith, Valley, Nebr., were in the city, last week, replenishing stocks.

Wm. Swank will in future conduct the store of J. D. Swank, Somerset, Pa.

THE ORIGINAL AUSTIN PONY FOBS

They Are Now Being Sold By All Live Jobbers

OUR GUARANTEE: ***"IF FOR ANY REASON"***



N179



N176

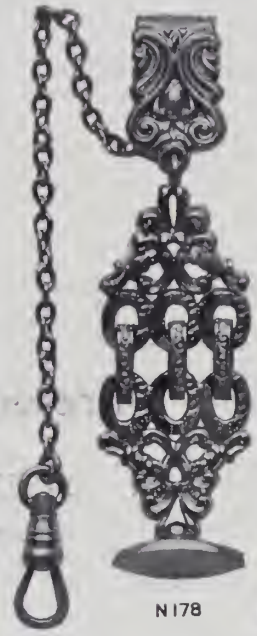


If for ANY REASON this Chain is not satisfactory to the purchaser it can be returned to the maker and a new Chain will be given in exchange

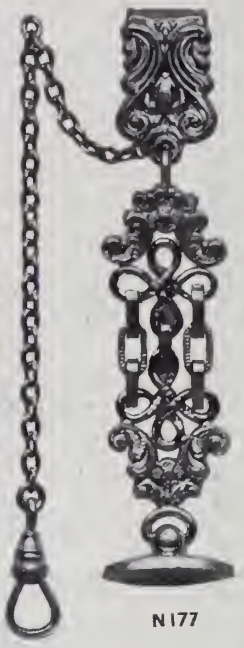
AUSTIN & STONE, Inc.
Attleboro, Mass.

We Make

Pony Fobs
Pony Vest Chains
Bracelets
Vest Chains
La Vallieres
Guard Chains



N178



N177

AUSTIN & STONE, Attleboro, Mass.

INCORPORATED



A. L. GOTTLIEB

We Have Made the Auction Business a Lifetime Study

¶ Our past record proves our ability, for making large profits.

¶ We do all in our power for the benefit of our employer.

¶ Very best of references and daily paper notices given in correspondence.

¶ We pay highest cash price for jewelry stocks

¶ We guarantee good profits.

GOTTLIEB, O'NEIL & CO.

AUCTIONEERS

Suite 400-1-2 Boyce Bldg., CHICAGO, ILL.

Established 1885 **Tel., Rand 1254**



H. C. O'NEIL

GORHAM SILVER

AN INVITATION

¶ Last week the attention of the jewelry trade was directed to the approaching visits of the Gorham traveling representatives.

¶ To those members of the trade, however, who have in contemplation a visit to New York, a most cordial invitation is extended to the wholesale salesrooms in the Gorham Building. Here they will find displayed samples of the most attractive new goods for the Fall and Holiday seasons, upon which the Company's force of accomplished silversmiths has been busily engaged for many months past.

¶ The result is seen in the most extensive assortment comprising the greatest variety of silverware that has ever been gathered together in one establishment, the prices being as low as is consistent with the character of the goods offered.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

HE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

BLISHED EVERY WEDNESDAY BY
H JEWELERS' CIRCULAR PUB'G CO.
Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec.
1 JOHN ST., COR BROADWAY, NEW YORK.
EPHONE 1 CORTLANDT. CABLE ADDRESS 1 JEWLAR NEW YORK.

. LVII. SEPTEMBER 2, 1908. No. 5.

ription in United States and Mexico, $2.00
ion of Canada, ... 3.00
Countries in Postal Union, . . 6.00
Copies, ...10

by check or money order. Remittances in money are at sender's risk.

attention paid to communicotions unless accompanied by full nome ond oddress of the writer. h is asked not necessarily for publicotion, but evidence of good foith.

Notices of changes in standing advertisements must be received one week in advance; new matter must be received up to Monday.

Index to News and Special Articles.

Page.

ful Epergne Presented to a German Kaiser. Illustrated on front cover; text on 53
ner View of the Beautiful Spokane Trophy 53
End of the Flurry..... 53
Is the Tasmanian Shell Necklace Industry Carried On..... 54
Interesting Facts Concerning the Production of Artificial Precious Stones...55-57-59
land Association of Credit Men Seek to Locate North Baltimore Jeweler..... 61
n of Emile Quarre..... 61
orts of Clocks, Watches, Jewelry and Gems Into Canada..... 61
ets at New York..... 61
Recent Decisions by General Appraisers..... 61
te of James M. Bennett..... 63
orts of Jewelry, etc., From New York..... 63
n of James W. Fuller..... 63
nian Canal Commission Solicits Bids to Supply Various Articles..... 63
Clars Charged With Robbing Many Stores Say Plead Guilty When Tried in Newark. 65
n of David Francis Haynes..... 65
. Stephens, Anniston, Ala., Becomes a Voluntary Bankrupt 65
n of George Brabrook..... 67
itors of F. W. Sackett Meet at New York. 67
New York State Board of Examiners in Optometry Organize at Albany..... 67
. Koke Gives a Trust Mortgage..... 67
Enterprises..... 69
Connected With "Rogers Silverware Co." Held for United States Grand Jury at Boston 69
r Market 69
of Ku Kus Started at Philadelphia..... 69
h of C. W. Bixler..... 69
Repousse Work and Chasing..... 71
Bars Withdrawn and Exchanged..... 81
t Department.....93-94-95
in and Development of Tower Clocks....97-99
Novel Display Piece..... 101
Talking Stick Watch as a Show Window Piece 101
Advance Made in the Art of Lock Making... 110
Use of Electric Globes..... 111
New Jewelry Establishment of Hammersmith & Co., San Francisco, Cal..... 111
Retail Jewelers' Advertising..... 112
Obituary Collection..... 113
Vacation Business 113
Common Sense—A Good Business Pilot..... 113
Workshop Notes and Queries..... 115
Jewelry Repairing 115
Points to Be Considered in the Sale of Art Wares 117
Trade-Marks—Their Use and Efficiency..... 119

The Value of the Trade-Mark.

AN address upon trade-marks delivered before the recent convention of the American National Retail Jewelers' Association, at Cincinnati, which is published in full in another column of this issue, serves to call attention to the distinction between trade-marks and trade names, or brands, a distinction which the merchant does not always make. It also takes up the subject of the trade-mark from a psychological standpoint and shows the value of these marks in the good will that is contained in them. A careful consideration of both the article and the subject generally will show the merchant and manufacturer (if he does not already appreciate the fact) that there is no part of his business in which his good will as well as his personal identity is so bound up as in the trade-mark, and there is nothing that he can devise that can give him greater protection in competition along the lines in which quality and merit count than a mark identifying the product. The ownership of a trade-mark or trade name which is known to the public as identifying an honest product of good quality is the greatest weapon of defense which a manufacturer or a dealer may have against unscrupulous competitors.

More Misinformation About Scientific Gems.

THE newspaper story about Professor Bordas, of France, turning ordinary white corundum crystals into rubies, oriental topaz, blue sapphire, etc., by means of radium rays, has again been repeated in print, this time in an article in the *Technical World Magazine*, despite the fact that Professor Bordas had repudiated the newspaper accounts last year in which these statements were first made. That Professor Bordas changed the color of some corundum gems was admitted, but in most cases they had been changed from valuable to less valuable stones by the operation, and, as was clearly shown in the interview with him, his experiments in no way indicated any lasting change in the color of the gems, nor had they any great commercial importance, though of value from a scientific standpoint.

The author of the article in the magazine referred to above also falls into another error in talking about the manufacture of gems artificially, as he speaks of real sapphires and emeralds as well as rubies as having been made in the electric furnaces, and being now on the market in commercial quantities. As all jewelers conversant with the gem trade know, and as we have had occasion to remark many times, the ruby is the *only* gem that has been successfully made artificially in a way that gives the product of the laboratory exactly the same qualities as the gem of nature. And even the scientific and reconstructed rubies, though identical with the natural ruby in most particulars, have certain characteristics of their own which permit them to be distinguished from the genuine stone by an expert. As far as the emerald is concerned absolutely nothing in the way of artificial productions of this gem has appeared, nor is it likely anything of the kind will appear, while as to sapphires, though blue stones similar to the sapphire in many qualities have been produced, all the qualities of the sapphire have not yet been found in any of the artificial productions put upon the market. What the future will bring forth, of course, time alone can show.

It is unfortunate that newspaper writers and magazine authors seem to be unable to touch upon the question of gems without falling into error that is misleading to the public and harmful to the jewelry trade when such mistakes could be so easily avoided by very little study of the subject.

> Any business will grow under the influence of plenty of good advertising.

Another "Diamond Mine" Scheme.

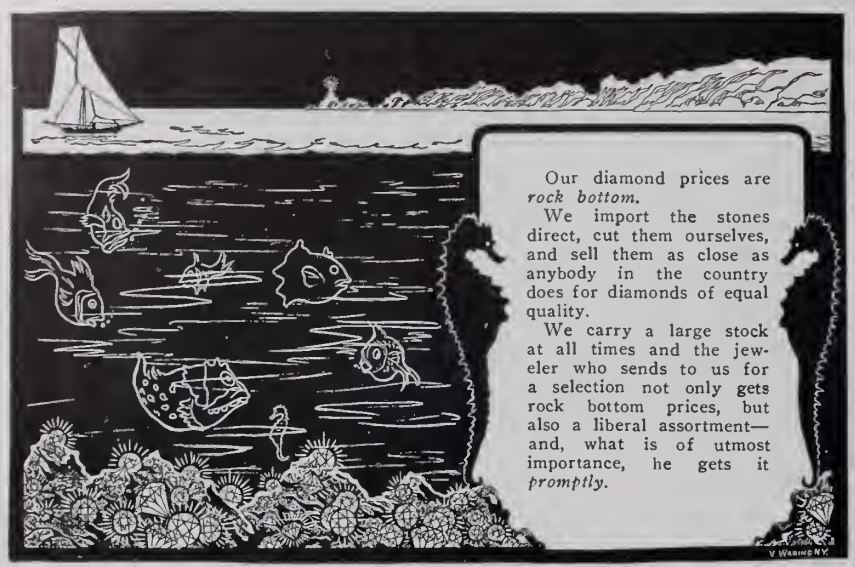
ANOTHER attempt is being made, this time by a Canadian concern, to draw the dollars out of the pockets of the unwary investor in this country in exchange for stock in a company to develop diamond mines in Canada, and for this purpose alluring prospectuses have been sent to many parts of the country, asking for subscriptions to stock in sums from $10 up. The officers, the names of but one of which can be found in the directory of the city in which the home office is located, ask those who enter into the proposition to have full confidence in them or to stay out, and we think that the advice is good, particularly the latter part of it.

The company seems to place its claim to being able to produce riches for its subscribers or stockholders solely on a story which appeared in a New York paper, May 7, about a man who came down from the Nottaway River with a quantity of diamonds, but unfortunately, though this is supposed to have occurred four months ago, nothing more has been heard of the man or his diamonds, nor have other finds in the territory been recorded. That part of the prospectus telling about the De Beers mines, the rise in value of its stock, etc., while undoubtedly true, is no doubt used by the company with the idea that it will give the impression to the prospective stockholders in their scheme that they will go through the same experience as did the stockholders of the South African mines.

Let us hope that the intelligence of the average American is sufficient to prevent him from being attracted by a proposition which seems to have as its sole foundation an unverified yarn of a yellow journal.

Schwarzchild Bros., Inc., is the new firm style of the business formerly conducted by Schwarzchild Bros., Richmond, Va. Officers of the incorporation are: President and treasurer, W. A. Schwarzchild; vice-president, G. M. Schwarzchild, and secretary, Fred H. Powell. The capital is $50,000, of which $15,000 has been paid in.

ROCK BOTTOM PRICES ON
DIAMONDS



CROSS & BEGUELIN
Importers and Cutters of Diamonds and Precious Stones
43 Rue de Mesley, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

Pittsburg.

TRADE CONDITIONS.

More confidence is now being manifested the future, regarding business conditions, tha any time this year. One of the largest merc in Pittsburg discussing the matter said that tomers are talking more encouragingly and there is a much more buoyant feeling than months past. The local mills are not yet r full time, but more men are now em l yed at any time this year. There is quite a l t tivity in the building lines in Pittsb g vicinity and many idle men are finding em ment on the work.

Harry Heeren, who was in Canada several weeks fishing, is back at w rk is telling some great fish stories.

Samuel F. Sipe, who, with Mrs. has been in Europe for nearly two mo has returned to Pittsburg.

J. L. Roberts, of the John L. Rober Son Co., is in Canada attending s m the horse shows and doing some fishin

J. P. Steinmann has erected an ele sign in front of his place of bus es Fifth Ave., which attracts much atte

A. A. Gillespie, of Gillespie Bros has been abroad on a buying trip, is h He spent about 10 days in New York fore returning to Pittsburg.

Elmer Vey, a son of Benjamin Ve the North Side, who was seriously inj some time ago by being thrown fr street car, is recovering from his in

Steele F. Roberts, of E. P. Rober Sons, who, with Mrs. Roberts, has be Europe, is expected home about Sept He is bringing back with him his daug who has been abroad for some time

Beginning Saturday the local wh dealers will keep their places of bu open until 5 o'clock Saturdays, inste closing at 1 P. M. The retail store will keep open for the same period of them had closed at noon and 1 P M ing July and August.

The movement to build a new city h the site of the market house appea have been abandoned. The city had int buying a large amount of property on Ave. and in Market St., to give the hall an entrance, but from present i tions this will not be done. If the p had been carried through, the John M erts & Son Co., J. R. Reed & Co., J C gan & Co., and other jewelers would been compelled to seek new locations

Pittsburg jewelers are making great arations for the sesquicentennial celeb which will be observed in this city 27 to Oct. 4, and the indications are great many strangers will visit Pitts that time. Jewelers are looking for ties to sell, especially souvenirs, and of the dealers expect to do a very business during the week of the celeb It is estimated that there will be strangers in the city. The celebratio also be an "Old Home Week" even

The Kintner Jewelry & Optical C been incorporated in Painesville, O., O. Kintner, A. E. Kintner, Ray F K and others, to conduct a general j and optical business at the old stand E. Kintner, on Main St., at that plac O. Kintner will be general manager concern.

New York Notes.

Laubheim has entered a judgment for $3,84 against Isaac Eisler.

W. Shattuck has moved from 3 Allen Lane to 15 Maiden Lane.

C. Rueckert, of the Rueckert Mfg. Co., Providence, R. I., was in town last week.

Konijn, of Konijn, Frank & Shire, 65 Nassau St., sailed for Europe on the *Deutschland* Thursday.

Kupple bought out S. I. Ferkin, 2809 3d Ave., Aug. 21, and will continue the business at the same location.

The International Silver Co. has declared a quarterly dividend of 1 per cent. on its preferred stock, payable Oct. 1.

Lord Safford, secretary of the Jewelers' Board of Trade, returned to his desk today after an enjoyable vacation.

Silverberg, formerly manager of Eisler Bros., jobbers at 51 Maiden Lane, is no longer connected with that concern.

David H. Seckels, of William Seckels, 65 Nassau St., has returned from Europe, where he has been spending several months.

Ross & Baldwin, Attleboro Falls, Mass., have opened a New York office at 15 Maiden Lane, in charge of J. P. Benjamin.

Irving Strauss, formerly with L. Witsenhausen, has joined the forces of the E. Nitz Jewelry Mfg. Co., St. Louis, Mo., entering on his duties with this concern on St. 1.

Adolph J. Grinberg & Co., importers of precious stones, have moved their offices from the Knox building, 452 Fifth Ave., to the building at 29 Maiden Lane and 58 Nassau St.

F. Rees, of Zimmern, Rees & Co., sailed, yesterday, on the *Kronprinzessin Cecile*, on a buying trip to Antwerp, Amsterdam, Paris and London. He will be away five weeks.

Joseph Collins, watchmaker with George Bennet, Wilmington, N. C., was recently married in this city to Miss Rose Kessler, and the couple spent a short time in Washington on their honeymoon trip on their way back to Wilmington.

Wm. Naigles, formerly of Weiner, Garsel & Naigles, 15 Maiden Lane, has severed his connection with that concern, and with Willo Wolfson has started in the manufacturing jewelry and diamond business at 173 Nassau St., under the style of Wm. Naigles & Co.

Colyer & Co., of New York, to deal in watches and jewelry, was incorporated last week with a capital stock of $15,000. The directors are: Whitson Colyer, Freeport, L. I.; E. Fritts, Sag Harbor, L. I., and Harry C. McKay, 79 St. Edwards St., Brooklyn, N. Y.

The Board of United States General Appraisers, last week, overruled a protest of Albert Lorsch & Co., regarding the duty on a consignment of precious stones, sustaining the collector's ruling that the articles were composed of paste and were dutiable at 20 per cent. ad valorem.

Beauty pins composed of metal made to imitate gold are properly dutiable as jewelry for tariff purposes at 60 per cent., according to a decision of the General Appraisers last week. The matter came up on the protest of Geo. Borgfeldt & Co., claiming that they were dutiable at 45 per cent.

A beautiful trophy known as the Town Topics Cup, which was awarded to the winner of the Lake George, N. Y., regatta last week, was made by the Gorham Co., which also supplied the cups awarded at the five preceding competitions. The trophy weighs 80 ounces, and was especially designed for the occasion.

Miss Edna Marie Kleinschmidt, the daughter of William Kleinschmidt and Joseph Hodupp, an operator on the Mercantile Exchange, were married Wednesday evening at the home of the bride's parents, 135 Stratford Road, Flatbush, Brooklyn. The maid of honor was Miss Louisa Arnold Card and the best man was W. O. Saxton, Jr.

Erle R. Sheppard, manufacturers' agent, 53 Maiden Lane, who carried the Elk Jewelry Mfg. Co.'s line of Elk goods for four years, has made a change and has taken a line of 10-karat gold lockets from Philip Tushnett, 64 Maiden Lane. Mr. Sheppard will travel in his old territory in Pennsylvania and the middle west.

Tiffany & Co. made the cup offered by the Automobile Club of North America as the grand prize to be awarded in the race at Savannah, Ga., on Thanksgiving Day. The trophy is of solid gold and weighs 25 pounds. It is 20 inches high and 14 inches in diameter across the bowl. Standing on the edge of the bowl is an eagle which holds a laurel wreath in its mouth. The cost was $5,000.

Two young men, Franklin and Louis Wein, aged 17 and 20, respectively, were taken to police headquarters, last week, on the charge of robbing Abraham Diener, who claimed he was in the instalment jewelry business and lived at 282 2d St. Diener charged the men with attacking him when he entered the hallway of his home. Diener brought two detectives, who took the men into custody.

The retail trade is warned to be careful in dealing with a man who is said to be going around New York, and under the pretense of buying jewelry, principally gold chains, getting away with one or two valuable articles. The man, who has visited retailers on both Eighth and Third Aves., is about 53 to 55 years old, and has grayish hair and mustache. He is said to be about five feet seven inches in height and weighs about 180 pounds. Apparently he is a foreigner, as he speaks with an accent.

The Jewelers Board of Trade notified creditors of Hugh Murray, of Danville, Ky., last week, to the effect that a compromise offered by Mr. Murray had been accepted by the majority of the creditors, the proposition being to pay 50 cents on the dollar out of the proceedings of the business as conducted under the supervision of the trustee. The first payment of 10 per cent. is now being made, and it is expected by the trustee that the remainder will be paid by December.

A claim filed by A. Steinhardt & Bros. was denied, Saturday, by the Board of United States General Appraisers, which decided that compound duties accrue under the tariff law on clocks containing movements. The firm imported china clock cases containing movements. The customs authorities imposed a tax of 60 per cent. ad valorem on the cases, while the movements were assessed at the rate of 40 per cent. The importers claimed that the cases and movements were dutiable at a single rate of duty, but the General Appraisers decided against this contention.

The reports from Pittsburg, last week, telling of the arrest on the charge of burglary of a detective by the name of Beech, said that the prisoner had at one time robbed Tiffany & Co., of New York, of about $10,000 worth of diamonds, for which crime he served a term in Sing Sing. At Tiffany & Co.'s it was said that the members of the concern had no knowledge of the crime referred to and did not recall any robbery in their establishment in which the man in question had been connected. They thought it was the usual case of using Tiffany & Co.'s name, as is done whenever any big jewelry house in New York is connected with an out-of-town story.

Treasury agents acting upon tips which they had received from Europe that certain men who were passengers on the Cunard line steamer *Carpathia* were engaged in smuggling jewelry, had a severe disappointment after they had held up the men and had taken from them a quantity of what appeared to be gem-set jewelry of a valuable nature. The men could not speak English and their explanation could not be understood, but when a deputy appraiser had been called to determine the character of the articles he told the Treasury agents that the supposed diamonds and gems were nothing but paste, and that the whole lot was not worth more than $30; consequently was not subject to duty. The men were given back the jewelry and allowed to go.

An involuntary petition in bankruptcy has been filed in the United States District Court against Georges A. Glaenzer & Co., a corporation doing an art and interior decorating business at 33 E. 20th St., by attorneys for these creditors: H. B. Claflin Co., $28; Harry H. Kutner, $48, and Georges Brette Glaenzer, $929. It is alleged that the corporation is insolvent and admitted in writing inability to pay its debts. The liabilities are about $50,000 and assets $26,000, and the trouble due to poor business and lack of cash. The business was started in 1870 by Georges A. Glaenzer and was incorporated in April, 1888, with a capital stock of $50,000, with Georges A. Glaenzer, president. Edward S. Thomas has been appointed temporary receiver of the firm.

An event of importance in the silver trade has been the establishment of headquarters in Maiden Lane, where three silver lines not heretofore represented in the jewelry district, will be carried in the future. H. H. Collard, who for the past 21 years has been associated in the silver business, has opened an office in the Silversmiths' building, 15-19 Maiden Lane, and here now represents the Shepard Mfg. Co., Melrose Highlands, Mass., the E. H. H. Smith Silver Co., Bridgeport, Conn., and the Hartford Sterling Co., Philadelphia. For the Shepard Mfg. Co. he is showing a line of souvenir spoons and transparent enamel French novelties, while for the E. H. H. Smith Silver Co. he is carrying a full line of silver-plated flat ware, and for the Hartford Sterling Co. a line of sterling flat ware and plated hollow ware. Mr. Collard's offices have been ar-

(*New York Notes continued on page* 81.)

1851 The Jeweler's Bank for half a century in the same location 1908

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company
176 Broadway (between John St. & Maiden Lane) NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Million.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 79.)

ged with a view to the comfort and con-ence of his patrons, and are handsomely d up in a way that shows his lines to best advantage.

ustoms officers removed a belt contain-gold rings, watch chains and other jew-from about the waist of Raimondo catello, a passenger on the *Duca degli* which arrived from Genoa and les Monday night. Edward Helgans John Slattery, the special customs ts, then made further search and found laces, meerschaum pipes, cigar holders pieces of jewelry stowed away in the ning that filled Muscatello's modest ap-ing luggage. The articles were seized.

oph Deckler, who conducts a jewelry e at 1615 Fulton St, Brooklyn, com-ed to the police of the Gates Ave Sion, last week, that his window has broken for the third time, and al-gh officers were detailed on the case have been unable to locate the guilty y. The window was smashed twice in a week, last April, and the third time y on Wednesday morning. After the occurrence Mr. Deckler was careful to everything of value out of his window en the store was not open, and as ning was taken by the window smasher s believed that the act was done more spirit of revenge than for the purpose obbery, though the cobblestone used by miscreant had made a hole large enough ift out any or all the articles left on play. Mr Deckler and his wife were ping in their apartments in back of the e, when the last break occurred, and gh Mr. Deckler rushed right out there s no one to be seen, and he immediately phoned to the police, who sent reserves re in a hurry. Mr. Deckler says he has ng suspicion as to the identity of the y who committed the break, though he not evidence enough to cause the arrest.

David Leshner, who gave his address as Georgia Ave., Brooklyn, and who said t he formerly conducted a jewelry store 218 Grand St., Manhattan, was the com-inant, last week, against two men and a man, whom he claimed had been attempt-to extort money from him. Leshner the police that his store in Grant St. been looted by burglars a year and a ago and his loss caused him to go bankruptcy. The woman against whom made the charge, he said recently, de-nded a bracelet and a watch and chain ich she claimed she had left at his store be repaired. She showed no repair ticket other proof of her claim, and he refused pay the $75 which she demanded. Later, said, she called at his home with two n who claimed to be private watchmen, who, after displaying their shields as cial policemen, threatened to arrest him he did not give them each $100 and $50 the woman. Leshner made an engage-nt to meet the men at 321 Broome St. evening last week and had detectives iting. After handing them marked bills detectives arrested the pair and found woman waiting nearby.

Canada Notes.

Out-of-town jewelers calling on the Toronto, Ont., trade last week, included: H. Richardson, Ingersoll, Ont., and J. Walker, Strasburg, Sask.

The cases against Nicolo Alleuric and Henri Delicato, arrested on suspicion of theft, have been withdrawn by Michaelson & Co., Montreal.

The store of A. E. Archer, Glencoe, Ont., was totally destroyed by fire on Wednesday morning last, entailing a loss on stock of $3,000, insured for $1,100.

Extensive alterations and improvements are being made in the refitting of R. Strachan's store, Fort William, Ont., the interior of which was recently badly damaged by fire.

The jewelry store of Harry Rubin, 487 Craig St., E., Montreal, was robbed on the night of Friday, Aug. 21, the thieves finding entrance by cutting a hole through the glass of the window. They obtained goods valued at over $1,000.

As a result of the efforts made by R. Murphy, the general agent of the Canadian and American Express companies, in Montreal, new regulations have been made regarding outward customs brokerage which will prove of much convenience to merchants sending articles of moderate value across the border. A new schedule has been drawn up by Mr. Murphy and is now in effect. The changes are as follows: On all dutiable shipments, where the value does not exceed $10, the charge for customs brokerage will be 25 cents, plus 20 cents, where formal entry is required. On all shipments where the value is above $10 and does not exceed $25, the charge for customs brokerage, including entry at a frontier port, will be 50 cents. On all shipments where the value is above $25 and does not exceed $100, the charge for customs brokerage, including frontier entry, will be 75 cents. Where the value exceeds $100 the charge will be $1. The chief change which will be appreciated by all classes of Canadian shippers is that whereas hitherto entries have been required on all shipments made to the United States, without regard to value under the new rule, no formal entry is required on articles of any description under the value of $10.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Aug. 29, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$378,384.25
Gold bars paid depositors	68,465.34
Total	$446,849.59

Of this the gold bars exchanged for gold coin are reported as follows:

Aug. 24	$124,489.58
" 25	63,430.44
" 26	41,956.66
" 27	61,323.95
" 28	71,762.16
" 29	15,421.46
Total	$378,384.25

A. Lombard, Des Moines, Ia., recently met with an accident while sailing in his steam launch, which necessitated the amputation of part of one of his fingers. The finger had become caught in the electric machinery in the launch.

Newark.

Improvement in business within the past few weeks and signs of still more in the near future are reported by the Newark Watch Case Supply Co., of Ward St.

The G. B. Ball Cutlery Co., of Rahway, has been incorporated, with a capital of $20,000. The incorporators are Fred Knowlton, C. Q. Dean and M. V. Landeen.

James S. Holmes, formerly a manufacturing jeweler of this city and at one time associated with the late Isaac Alling, with his wife, last week, celebrated their golden anniversary of their wedding at their home, Day St. and Park Ave., Orange. Mr. Holmes retired from business about 20 years ago and has lived in Orange ever since.

Kohn & Co., of 26 Camp St., through Factory Superintendent William Skillman, have reported to the police the larceny from their plant of three bars of gold, valued at slightly over $100. At the office of the company no statement is given out in regard to how the booty was secured, as it is believed certain information in the hands of the employers and of Detective-Sergeant Fred Kuhn, assigned to the case, will quickly solve the mystery.

Suspicion that an attempt might have been made to enter the jewelry store of Gustav Korn, 35 Broad St., Elizabeth, one night last week led to the proprietor being hurriedly summoned to his place of business in the small hours by Patrolman Fritz. Lights which had been burning in the store all night suddenly went out, and the officer believed some one was at work inside. No evidence of a break was discovered by Korn.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

For the sum of $10 (payable in advance), a daily list will be mailed or delivered during the Fall season (July 20 to Dec. 15), to the offices of those desiring this service.

ALTOONA, PA., J. Weygandt (Kline Bros.), 214 Church St.

AKRON, O., B. F. Goodman (M. O'Neill & Co.), 458 Broadway.

BALTIMORE, MD., M. Anzelowitz (Anzelowitz Bros.), Broadway Central.

BINGHAMTON, N. Y., F. H. Haskins (Hills, McLean & Haskins), Albert.

BOSTON, MASS., D. C. Percival (D. C. Percival & Co.), Plaza.

J. J. Baer (J. A. Houston Co.), Breslin.

BUFFALO, N. Y., J. Boasberg (H. & J. Boasberg), Albany.

CHICAGO, ILL., M. A. Eisemann (M. A. Eisemann & Bro.), Cadillac.

CLEVELAND, O., Miss B. Frewer (Williams & Rodger Co.), 33 Union Sq.

MEMPHIS, TENN., Fred Ives (B. Lowenstein & Bros.), 43 Leonard St.

NEW ORLEANS, LA., Miss H. Marks (Maison Blanche Co.), 43 Leonard St.

PHILADELPHIA, PA., L. S. Hinman (J. Wanamaker).

PITTSBURG, PA., J. C. Wasson (Jos. Horne Co.), Cadillac.

SYRACUSE, N. Y., L. Levy, Astor House.

WASHINGTON, D. C., A. S. Heller (A. Lisner), Hermitage.

OUR NEW BOOKLET

"The Supreme Railroad Watch"



THE MOST INSTRUCTIVE WATCH
BOOKLET EVER ISSUED



SENT ON REQUEST

ILLINOIS WATCH COMPANY
SPRINGFIELD

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVII. CHICAGO, WEDNESDAY, SEPTEMBER 2, 1908. No. 5.

Chicago Notes.

has J Jacobs has returned from a visit ne factory at Port Jervis, N. Y.

bies Bros. have enlarged their shop in ipation of a big Fall business.

. E. Cobb, representative of the Daggett & lap Co., has returned from a trip north- vt.

W. Crafts, formerly at Greenland, Mh., has opened a new store at Nee- Wis.

. L. Tribble has been engaged by Henry Pilson & Co. as salesman for Arkansas Texas.

ax Ellbogen, of the Stein & Ellbogen is having an outing with his family at e Harbor, Mich.

A. Vanderburg, Los Angeles, Cal., was cent visitor in Chicago, stopping over h on his way east.

. A. Cohn, traveler for Rettig, Hess & Nlsen, left, last week, for his territory in Kisas and Nebraska.

. R. Stevens, who represents the Bay S e Optical Co., has returned after a three ks' outing in Ohio.

m. J Diggs, manager here of the Chi- office of the Jewelers Board of Trade, rns this week from a trip east.

. H. Miller, representative of Hutchison & Huestis, has just returned from a trip ch included Cincinnati and St. Louis.

F. Proehnow, of the Ft. Dearborn tch & Clock Co., is taking a 10 days' ng trip among the lakes in northern nesota.

he creditors of Sigmund Ascher have ived a final dividend of 8 per cent. re- ly. This makes a total of 20½ per cent. d by his estate.

has. H. Williams, Condon, Ore., after ting the recent convention at Cincinnati, ped here a few days and also visited h former home in Michigan.

. D. Carr, of the Ostby & Barton Co., Providence, R. I., accompanied by Mrs. r, after a visit to the Chicago office, nt a week at Mackinac Island.

he creditors of Maison Nouvelle, in kruptcy, were recently paid a dividend 2½ per cent. Another dividend of this unt will be paid in a few months.

. C. Ostby, Jr., of the Ostby & Barton Providence, was a recent visitor to the cern's Chicago office, as was also A. J. ss, brooch man of the same concern.

. Peabody & Co. were recently incorpo- d to deal in jewelry, with capital stock of $10,000. The incorporators were: A. Peabody, L. C. Huppert and W. Friedman.

L. C. Howe recently bought his opening stock in Chicago preparatory to opening a new store at Edinburg, Ill. Mr. Howe was formerly employed in the jewelry business in this city.

Miss Mary F. Werne, daughter of Henry L. Werne, a salesman with C. D. Peacock, recently committed suicide by jumping into the lake. Temporary aberration, as the result of nervous prostration, is given as the cause of the act.

In the recent fire in the building at 67 Washington St., R. M. Johnson & Son were fortunate enough to escape with only slight damage and were only closed one day, while all other firms in the building suffered considerable damage.

M. O. Milligan, traveler for E. A. Dayton & Co. in Nebraska and Dakota, started on his trip last week. Miss Gertrude Rieden, for the past few years bookkeeper for E. A. Dayton & Co., left the latter's employ this week to take an extended vacation and a much needed rest.

Chas. G. Breitenbach & Co. announce in a recent circular letter to the trade the retirement of Louis Sachs and Julius Jacobson from the firm and the addition of David Oliver, until recently secretary of the Great Western Cereal Co., as secretary-treasurer and general manager of the corporation. Messrs. Sachs and Jacobson have returned to their retail business in Milwaukee.

In the belief that he is the man who attempted to dynamite the home of Antonio Lumnia, a wealthy Italian jeweler, at 43 Gault Court, after demanding $800, the police of the Chicago Ave. station are holding Samuel Saladeno, 22 years old, on a charge of carrying concealed weapons, while they investigate the more serious charge against him. Saladeno was arrested by Policeman McFadden, who is guarding the Lumnia home.

Among the buyers in town recently were the following: W. F. Kirkpatrick, St. Joseph, Mo.; W. A. Sheaffer, Ft. Madison, Ia.; Walter Cramer, Clarinda, Ia.; Horace Cordy, Sedro-Woolley, Wash.; Sam Ayers, Denver, Colo.; F. A. Hannis, York, Nebr.; S. P. Giddings, Sterling, Ill.; T. L. Coombs, Omaha, Nebr.; J. H. Greer, Ft. Worth, Tex.; J. H. Hammon, Vincennes, Ind., A. C. H. Baker, Appleton, Wis.; T. W. Kibbee, Grafton, N. Dak.; A. J. Laueh, Kankakee, Ill.; J. G. Grant, New Albany, Ind.; E. H. Carpenter, Burlington, Ia.; S. E. Dickinson, Hartford, Wis.; Carl Oesterle, Joliet, Ill.; Will Chapman, Benton Harbor, Mich.; W. A. Tall, So. Haven, Mich.; G. P. Washburn, Chadron, Nebr.; Aug. Hinrichs, Clinton, Ia.; Frank Thayer, Rockford, Ill.; A. Michael, Green Bay, Wis.; A. Marks, Lawrenee, Kans.; H. W. Slingluff, W. Burlington, Ia.; A. P. Taliaferro and wife, Bunkie, La.; W. H. Cleaver, Dubuque, Ia., and L. J. Carter, Aledo, Ill.

Kansas City.

TRADE CONDITIONS.

There has been a marked improvement in business here within the past few weeks. Dealers say business is getting better every day and that the outlook for a large Fall and holiday trade is very encouraging. Traveling men who have been out in Kansas City territory report a good trade and say that dealers are buying liberally.

Otis Barr has entered the employ of the Owens Jewelry Co., Bartlesville, Okla.

Clarence Owens has entered the employ of Samuel J. Huey at Excelsior Springs, Mo.

Wilbur McCloskey has accepted a position with Stafford & Sanford, Marshall, Okla.

F. E. Nevin, of Nevin Bros., contemplates taking a short vacation at McAllister Springs, Mo.

W. F. Parker, a former student of the Kansas City Polytechnic Institute, has taken a position as manager for F. O. Adams, Bolivar, Mo.

The new catalogue of the Kansas City Horological and Optical School is the most complete in every respect ever issued by that institution. It is liberally illustrated and well printed.

The following out-of-town jewelers were in this city last week: H. W. Wallace Starke, Junction City, Kans.; George Bedell, Gallatin, Mo.; C. J. Benson, Lee's Summit, Mo.; Harrie Blake, of the Blake Jewelry Co., Muskogee, Okla.; G. W. Kerr, Bonner Springs, Kans.; I. E. Petitt, Downs, Kans.; Mr. Tucker, of the Tucker Jewelry Co., Higginsville, Mo.; John Gingerich, Moberly, Mo.; O. A. Karnes, Overbrook, Kans.; Arthur W. Haley, Delphos, Kans.; C. A. Stevens, Nickerson, Kans.; J. J. Barker, Moline, Kans.; Richard Miller and wife, McPherson, Kans.; J. L. Duke, Fayetteville, Ark.

F. B. Sweet, who succeeded Mr. Kayser in Marshall, Minn., has gone into bankruptcy, with liabilities exceeding his assets by about $4,000.

THIRD EDITION

WORKSHOP NOTES

For JEWELERS and WATCHMAKERS

Revised and Enlarged **100 Pages New Matter**

Containing 300 Pages (size, 7½x10½ inches), Bound in Cloth, Stiff Covers

A collection of the latest practical receipts on the manufacture and repairing of watches and clocks, and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxydizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

PRICE, by mail postpaid, $2.50

PUBLISHED BY

THE JEWELERS' CIRCULAR PUBLISHING CO.

11 JOHN STREET, COR. BROADWAY (Corbin Building), NEW YORK

AMERICA'S LEADING JEWELRY AUCTIONEER

JAMES L. HAND

14 Maiden Lane NEW YORK



The Detroit "Free Press," July 1, 1908, says: "Hand has conducted the largest and most successful sales of fine jewelry ever held in America. His eloquence and wonderful descriptive powers hold his audience interested and at the same time command confidence in the quality and value of the articles offered."

You are referred to the following jewelers for whom I have lately conducted sales:

W. A. STURGEON & Co., Detroit, Mich.; MRS. T. KIRCHER, Davenport, Iowa; R. S. & J. D. PATTERSON, Port Huron, Mich.; ISAAC BRUSH, Bridgeport, Conn.; L. C. SMITH, Gainesville, Florida; KINNEAR & D'ESTERRE, Kingston, Ontario, Canada; W. P. HITCHCOCK Co., Syracuse, New York.

Hundreds of letters of recommendation from the leading jewelers and wholesalers of this country.

I will bring you experience, ability and results unequalled.

Send for my booklet on Auctions. It will tell you of the "Hand" way.

MY METHODS LEAVE YOUR REPUTATION UNSULLIED

Pacific Coast Notes.

W. F. Wooster, Suisun, was in Stockton, t week, on business.

The stock of jewelry of Miss Pierce, Aurn, is being sold out at Newcastle.

The stock of the Hanson-Pearse Jewelry .. Oakland, is being sold in Berkeley, by A. Kline.

John S. Jepson, New York, who is visitg California at the present time is tours southern California.

The business of J. E. Russell, Riverside, s been purchased by A. W. Bates, who ll take possession immediately.

The Naylor Gem Co. has resumed operas in its Mesa Grande tourmaline propy, and now has a force of 12 men at rk.

F T DeArman, Ontario, has presented post-office there with an attractive timece. It has been placed in the lobby for convenience of the public.

Walter W McCausland has removed his ore from the old site in Oxnard to a more nvenient location in the same town. He s installed new fixtures and display cases.

Charles R. Wallace, formerly of Washgton, N. C., has purchased property in aumont, Cal., and will construct a twoory business block there. He will occupy e of the stores with a stock of jewelry.

The store of S. A. Alexander, 215 S. 1st .. San Jose, was entered one night last eek by burglars, and about 15 watches ere stolen. This included all that could be und outside the safe, the latter not having en molested.

Mark B. Elliott, for many years superinndent of a large mine in South Africa, as in Oroville, recently. In company with Mr. Conney he visited the property of the nited States Diamond mine, near that ty, and after an inspection of the property id that the indications that diamond bearg ground existed there were unquestionble.

The exhibit of J. Jessop & Sons, San iego, for the State fair, to be held at Sacamento during the first week of Septemr, has been finished, and is now ready be shipped north. The exhibit is valued $5,000, and consists mainly of San Diego ounty gems, the only foreign stones being few diamonds and some pearls from lower alifornia.

A clever jewelry thief is operating in the nall towns around the Bay, and of late e reports of his activities have been of equent occurrence. The last place to be eard from is Vallejo, and it is said that e secured $600 worth of goods from two rms there. It is known that a diamond rooch valued at $180, and a Howard watch orth $100 were palmed from one of the lerks at Andrew White's store, and that eorge Bangle also lost stock. The man's cheme was to visit the stores and pretend be anxious to purchase some article of ewelry. He then palmed a valuable article hile the clerk's attention was engaged elsehere. The losses were not discovered unl the jewelry was checked up at night after he man had gotten away.

H. Morton, 1109 Broadway, Oakland, al., who, some years ago, suceeeded to the usmess that had been established by the ate Mr. Steffanoni, has secured a lease on one of the most valuable pieces of property in that city at the corner of Broadway and 11th St., which, for almost a generation has been occupied by the firm of Taft & Pennoyer. This firm will move shortly to a new store at Clay and 11th Sts., and, as soon as the removal is completed, the jeweler will take possession and commence the installation of fixtures. Artisans are now working on these fixtures, and it is intended to have them in place by the middle of October. The interior will be divided into a number of departments, and among these will be one for the display of cut glass. In addition to the retailing of jewelry he will also carry on a manufacturing enterprise of considerable magnitude, and expects to pay much attention to the repairing of jewelry. There will be 125 feet of window space for the display of stock.

Denver.

C. W. Primrose, Grand Junction, was in this city for a few days last week.

W. E. Payne, of Boulder, has sold a half interest in his store to Mr. Crowder.

The Syman Bros. Jewelry Co. has engaged the services of Sam Woff as diamond setter.

John Marsh, of C. A. Marsh & Co., Attleboro, Mass., was in this city a few days of last week.

Mr. Burns, of Juergens & Andersen Co., Chicago, has returned to this city after a successful trip.

Dan Weil, traveling representative for I. C. Weil & Co., has returned to this city, after a successful trip.

Fred Syman, of the Syman Bros. Jewelry Co., will soon leave on a trip east to buy goods for his Denver store.

H. L. McLaughlin, with the W. W. Hamilton Jewelry Co., started out last week on his Fall trip with a line of samples.

Mrs. E. C. Veysey, wife of a well-known jeweler of Boulder, died last week. Deceased had been an invalid for several years.

E. L. Peisar, a jeweler of Glenwood Springs, was married recently. He and his wife visited Cheyenne during the Frontier Days Show.

The Buechner Jewelry Co., Cheyenne, Wyo., recently erected a large Howard St. clock in front of its store. At night it is lighted by electricity.

Mr. and Mrs. Inskeep were among those attending the Frontier Days Show, at Cheyenne, Wyo., last week. Mr. Inskeep is local manager here for F. A. Hardy & Co., wholesale opticians.

Mr. Lehman, of the Edward Lehman Jewelry Co., left last week for the mountains, where he will spend a short vacation. Mr. Jacoby, of the same firm, returned last week from Grand Lake, where he had been spending his vacation.

W. Rankin, of the Lewis Jewelers' Supply Co., is spending his vacation at Carter's Lake, on the Moffat road. James Lewis, of the Lewis Jewelers' Supply Co., has returned from his trip through the southern part of the State and Utah. He reports that there are good indications for the Fall trade.

Dan S. Park & Co., Cheyenne, Wyo., exhibited, last week, the sterling silver loving cups, presented by the Denver *Post*, for the automobile races between Denver and Cheyenne. Faxon B. Park, manager of the Cheyenne branch of Dan S. Park & Co., was in town, on Monday of last week, en route to Lincoln, Nebr., to attend the convention of the Delta Phi Omega Fraternity, of which he is an officer. Dan S. Park left Thursday to attend the Frontier Show.

Pacific Northwest.

F. C. Cooledge, Atheno, Ore., has decided to dispose of his stock there and move to a larger town.

F. W. Clarke, The Dalles, Ore., has been enjoying a vacation at Hood River during the past few weeks, but is now back at his store again.

A fire, last week, at Junction City, Ore., did much damage to that town, and among the losers was the firm of R. C. Roberts, whose store was insured.

Mr. Arnstein, of Arnstein Bros. & Co., New York, is visiting the trade in Portland, at the present time, and expresses himself as much pleased with business conditions there.

William Gardner, Oregon City, Ore., has enlarged his quarters by leasing the store next door, making his establishment double its former size. He is now putting in an additional stock and is extending his show windows across the entire front of the establishment.

Mr. and Mrs. Harry Hagen, Nome, Alaska, were in Georgtown, Wash., on a visit a short time ago, and will return home soon, from San Francisco, where they are now visiting Mr. Hagen's mother. Mr. Hagen is one of the most prominent jewelers in the northern city, and he reports that the business depression that swept over the United States was scarcely felt there, the only effect noticeable being the unusual number of men who have come there this season in search of employment.

St. Louis.

Mr. Campbell, with Gustavus A. Carlson, Richmond, Mo., was a visitor in this city, last week.

O. L. Davis, New Madrid, Mo., is in St. Louis on a buying trip. Mrs. Davis accompanies him.

S. L. Loewenstein, of the Bauman-Massa Jewelry Co., is back from a trip through the southwest.

Among the out-of-town jewelers who visited the trade here, last week, were: Al. Gerber, Edwardsville, Ill.; T. E. Gonterman, Granite City, Ill.; J. A. Bainbridge, Marion, Ill.; W. J. Kirkpatrick, Oklahoma City, Okla.; E. K. Green, Greenfield, Ill.; I. B. Morris, Perry, Mo.

Burglars entered the store of Heiman Leve, at 1412 Franklin Ave., recently, and stole goods valued at $500, on which there was no insurance. Entrance was gained through a rear window, from which the screen was pried. The watches, chains and rings taken were in a show case.

Frank Gaskins, Sunbury, Pa., supplied the loving cup which was presented by the officers of the Twelfth Regiment of that place, recently, to the company team making the highest score in the skirmish match at the local rifle matches. The cup is of silver, lined with gold.



1908S

The New Official Emblem

mounted with the famous

Alfred Schickerling Patented Elk Head

is the finest made for the Order



1908A

Every first-class Jobber handles our goods.

If your Jobber cannot supply you, come direct to us.



1908B

We make, in all metals and sizes, Lapel Buttons, Card Cases, Charms, Rings, Brooches, Buckles, Scarf Pins and Cuff Links. All goods have patent stamp on back.

IMITATIONS
are bound to be inferior.



1908

Ask for our new Catalogue and Price List

ELK JEWELRY MFG. CO.

Fifty-one Maiden Lane,
NEW YORK CITY



8500L

The Official

Pat. Applied
C. O. F. BUTTON

OFFICIAL EMBLEM adopted by the HIGH COURTS of the CATHOLIC ORDER OF FORESTERS :: ::

Sold at all the leading Jewelry Stores at a Standard Retail price as advertised

RETAIL PRICE	Each		Each	WHOLESALE	Doz.		Doz.
14K. Gold	$3.00	Gold-plated	$1.25	14K. Gold	$21.00	Gold-plated	$9.00
Solid Gold	2.50	Sterling Silver	1.00	Solid Gold	18.00	Sterling Silver	7.80

Send for samples at once | Patented and Manufactured by **A. L. WILLIAMS & CO.,** 156 Wabash Ave., Chicago, Ill.



SAFETY GUARD BRACELETS

Made in all modern styles, 10 and 14 kt.

We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each.

J. Bulova Co., 51-53 Maiden Lane, New York

Leon Watch Case Co.

MANUFACTURERS OF

SOLID 14K. GOLD CASES



¶ We will be pleased to send you a sample selection package for your inspection.

Leon Watch Case Co.

FACTORY, NEWARK, N. J.

New York Office, 37 and 39 MAIDEN LANE
Chicago Office, 503 HEYWORTH BUILDING

Learn Watchmaking

Refined, profitable labor. Competent men als in demand. We teach it thoroughly in as m months as it formerly took years. Does a with tedious apprenticeship. Money earned w studying. Positions secured. Easy terms. S tor catalogue. Address

St. Louis Watchmaking School, St. Louis,



H. J. HOOPER

NEW YORK'S LEADING JEWELRY AUCTIONEER

RECOGNIZED by the wholesale houses, the press and my patrons. All sales conducted along modern and high-class lines. ¶ Write, and let me prove it by sending you over 250 testimonials and references.

37 MAIDEN LANE, NEW YORK CITY

Los Angeles.

TRADE CONDITIONS.

n extended tour among the jewelers of this ci both wholesale and retail, a few days ago, b ght out convincing evidence that there is gen- c improvement in conditions all along the line. T e has been no special reason apparent for i m the presence of any unusual number of p le in the city, but it seems to be the result a general though gradual improvement in all s of business, and a feeling of confidence in future. The opening of a large department at 8th St and Broadway, the largest west hicago, has had a marked influence in bring- patronage in that direction. This means the ence of more people on S. Broadway, where greater number of jewelry stores are now ted, and these stores will undoubtedly reap nsiderable benefit from this new influence.

M Reiche, 235 S. Spring St., has been ng a vacation at the beach.

I F. Wallace is now engaged in the k of taking his annual inventory.

B. Rodgers, Pasadena, has been taking o weeks' vacation in Bear Valley.

V. A. Wheeler, with H. F. Wallace, nt Saturday and Sunday at Corona.

Harry Adams, of the J. P. Trafton Co., returned from a vacation spent at the hes.

acob Puddlin, optician, with F. Selking- s, 502 S. Broadway, has returned from a leasant visit to Coronado.

sidor Behrstock and Nate Meyer, travel- representatives of S. Meyer & Co., are both out on the road with their new l lines.

I. Haviland, in charge of the French k department of Brock & Feagans, has returned from a vacation spent in the rby foothills.

G. Koeberle, head watchmaker for J. Donavan & Co., is taking a vacation of weeks. His place is being filled by x Hirschfeld.

eo. L. Bannister, 309 S. Spring St., has n spending a considerable portion of last nth at Balboa, indulging in his favorite time of fishing.

R. H. Gilmore, of Gilmore & Lee, has rned from a business trip to San Diego. says he finds business considerably im- ved in that city.

The New England Optical Co. has been blished in connection with M. A. Gold- n's store, 217 S. Spring St. It is under management of M. F. Cagwin.

H. C. Bowden, head of the jewelry manu- turing department of Brock & Feagans, a prominent athlete and is booked for a restling match at Venice, Sept. 5.

ohn Hartzberg, salesman for Julius esenberger, spent last week at San Fran- o, having gone to that city to attend wedding anniversary of a particular end.

Edward Gerson, 545 S. Broadway, was first jeweler in the city to have on sale new buttons recently adopted by the ks. These goods are manufactured in . Gerson's own factory.

Mrs. S. Meyer and Miss Meyer, wife and ughter of the senior member of the firm S. Meyer & Co., are spending five or six eks in Chicago. It is Mrs. Meyer's first urn to Chicago in 11 years.

ewelers from nearby towns who have n here recently include the following: rnard Hartfield and Geo. L. Dietrich, aheim; F. T. De Arman, Ontario; L. E. Vaughn, Oxnard, and H. H. Hooper, Whittier.

Messrs. Hambright and Walsh have both gone out for business trips on the road. Mr. Walsh expects to be gone about two months. Mr. Hambright will make a shorter trip. Mr. Libs will remain in charge of their business during their absence.

Clem S. Glass, J. Jepson and C. T. Dunsmoor, of the H. J. Whitley Co., enjoyed an outing Saturday and Sunday, going by automobile to Long Beach, where they stopped at the Virginia Hotel. Mrs. Jepson and Mrs. Dunsmoor accompanied them.

E. E. Peck, president of the Los Angeles Gem Co., has again gone to the company's turquoise mines in Arizona for the purpose of pushing operations there. The factory in this city has been unable to get a sufficient quantity of turquoise to meet the demand of customers.

M. A. Goldman, who occupies the store at 217 S. Spring St. formerly occupied by the Angelus Jewelry Co., had a formal opening on Monday, Aug. 31, displaying at that time his new stock of goods. Previous to that time he had been disposing of the stock which he took from the Angelus Co.

The Southwest Turquoise Co. has found it necessary to enlarge its quarters, and has rented the floor above the store on N. Broadway. The upper floor is being used by the jewelry manufacturing department, the working force of which has been increased. The gem-cutting department will be enlarged soon. The company reports increased sales in the wholesale department.

The jewelry business, like all other branches of trade in this city, is gradually moving toward the southwest. M. R. Thomas, at 404 W. 7th St., with whom R. J. Lippold is associated as optometrist, and G. V. Lippold, watchmaker and manufacturing jeweler at 410 W. 7th St., both report very satisfactory business conditions. G. V. Lippold has a much larger and finer store than he formerly occupied on Broadway.

Milwaukee.

F. P. Beswick, Racine, Wis., and John Armbruster, Cedarburg, Wis., were among the visiting jewelers here last week.

The senior member of the firm of Schneider & Son, Burlington, Wis., was a recent Milwaukee visitor, where he purchased new show cases and other equipment for his Burlington store.

E. H. Warnke & Co. are enlarging their plant. The working force at the establishment has been increased the past week by the addition of two new men and one other employe will be added this week.

Milwaukee jewelers have received with regret the news of the death of G. H. Frese, McGregor, Ia. Mr. Frese was a member of the firm of G. H. Frese & Bro., and was well known to jewelers of this city.

Jewelers have been viewing with disfavor the fact that several transient dealers have opened establishments of late, offering a line of wares for sale advertised as "drummers' samples of jewelry," and other goods in the so-called jewelry line. Considerable pressure was brought upon one establishment of this kind, and the proprietors have now left the city.

Leading and enterprising business men of Milwaukee, including several prominent jewelers, under the name of the Milwaukee Live Wire Association, recently held a most successful banquet in the city. The meeting was held mainly for the purpose of forming a definite organization which will have as one of its principal objects the exchange of ideas related to the selling of merchandise by all legitimate means of publicity, including newspaper, street car, magazine, bill-posting and catalogues. Decision was reached that an organization to be known as the Milwaukee Advertisers' Association will be formed at a special meeting on Sept. 3. Louis Esser, the well-known jeweler, was one of the leaders in the movement to place Milwaukee on record with other large cities in the possession of an enterprising advertising association.

San Francisco.

TRADE CONDITIONS.

During the past few weeks there have been several large fires in the present districts and jewelers are afraid that if they stay there they may suffer a heavy loss. Insurance men are demanding heavy rates on policies on temporary structures and this is one reason why dealers carry very light stocks. Those who have moved downtown say they are doing a very satisfactory business. Many of the available stores in that district are now leased. The removal of the Emporium to Market St., next month, will, it is thought, have much weight in causing others to make a speedy removal. The jewelry department of this store will be fitted out on a scale of grandeur more pronounced than before the fire and is preparing to carry a stock fully twice as large.

The capital stock of the Morgan & Allen Co. is to be increased from $100,000 to $200,000.

Alois Pallhammer, a local engraver, asks to be declared a bankrupt. He schedules his liabilities as $2,064.83, with assets of $60.20.

Nordman Bros. Co., 717 Market St., have been designated as representatives on this coast for the cut glass line of Taylor Bros. & Co., Philadelphia, Pa.

During the past week detectives have been searching many of the local pawnshops for jewels which are said to be hidden there, and which are stolen property. The information comes from R. R. Burke, alias E. J. Boecke, who is now serving a sentence in Sing Sing prison for larceny.

Fred A. Smith, formerly with Radke & Co., is now in possession of a store of his own at 1718 Devisadero St. Shortly after the fire Radke & Co. established a store in this vicinity and conducted it as a branch after the removal to Van Ness Ave. and Bush St. This branch was closed this Summer, and feeling that there was need for a first-class establishment in this neighborhood Mr. Smith branched out for himself.

Alexander Green, who was convicted, several weeks ago, of stealing diamonds from several of the leading jewelers of this city and substituting ones made of paste, has just been sentenced to six years' imprisonment in San Quentin. Upon his arrest Green pleaded guilty, and on this ground his attorneys fought for a light sentence, claiming that he had saved the State the cost of a protracted trial and had aided the police in the recovery of the stolen gems.

E. L. Piesar and Miss Lillie Englebrecht, both of Glenwood Springs, Colo., were married, about a week ago.

Indianapolis.

TRADE CONDITIONS.

Local jewelers, retailers as well as wholesalers, are preparing for State Fair, which opens here next Monday and continues all week. It is estimated that 200,000 visitors will be in the city during the week, and it is expected they will make considerable business for the jewelers, as they have in past years.

Allen Pickett has returned from an eastern trip.

F. M. Herron is enjoying a few weeks at Bay View, Mich., where his family is spending the Summer.

A pleasure trip to New York, Boston and other eastern points will be made the latter part of September by George B. Dyer.

A. P. Craft, of A. P. Craft & Co., has gone to Wisconsin to look after his mining interests, but expects to return next week.

William Reed is visiting friends and relatives in Terre Haute, Danville and other points in Illinois, and will return next week.

Elmer Stokes, a watchmaker employed by George S. Kern, is taking a two weeks' vacation. He will make an eastern trip after a few days' rest at home.

Miss Macy Coughlin and Miss Kate Layman, young society women, spent last week at the Arts and Crafts Shop, turning out some original designs in gold and silver rings.

After a pleasure and business trip to Atlantic City, New York City and Providence, R. I., Lon R. Mauzy has returned and is getting his new stock in shape for the holiday trade.

Among Indiana jewelers in the city last week were: Chas. G. Wildt, Veedersburg; John Bauchert, of Bauchert & Axline, Noblesville; A. B. Johnson, Sheridan; E. Rossier, Martinsville, and Geo. W. Clemons, Greenwood.

After a search of several days, Chester Cash was arrested here, last week, by Detectives Gerber and Larsh and held as a fugitive until officers from Sheridan arrived to take him in charge for larceny. Until recently Cash was employed by A. B. Johnson, Sheridan.

Joseph T. Head, who, a few weeks ago, purchased the stock of G. F. Reber, is now comfortably located in his new quarters at 17 Virginia Ave. He has installed new fixtures and added to the stock, and now has a most attractive salesroom. He was formerly with Charles Snavely.

A. B. Johnson, Sheridan, was in this city last week, and reported that he had purchased the stock of J. L. Hastings and had combined the two stores. Mr. Hastings has returned to the east, where he was located many years, and expects to engage in the jewelry business as soon as he can find a suitable location.

Students of the Arts and Crafts Shop are preparing a reception and picnic in honor of Chas. B. Dyer, head of the school, following his return this week. He is expected home on Saturday, after a 70 days' tour of Europe personally conducting a party of 12. The picnic will likely be held at Riverside Park.

L. Markowitz, of the I. Grohs' Jewelry Co., returned, last Friday, after a two months' trip through Texas. He is very enthusiastic over the outlook in the southwest, and States that conditions continue to improve. He will return to Texas about Sept. 15, to remain several weeks, visiting points he missed on the trip just concluded.

S. Jette Shepard, with Hoffman & Lauer, and Miss May Harrison, daughter of Mr. and Mrs. Charles Harrison, were married at the home of the Rev. Austin Hunter, on Kenwood Ave., last Tuesday evening. It had been intended to have the ceremony performed Wednesday evening, but because of a demonstration planned by friends the date was changed.

H. S. Gray, Madison, was in the city a few days ago, exhibiting a season ticket to the first Indiana State Fair, held at Madison, in 1854. It was worn by his father, James Gray, and was printed on a blue silk ribbon, which is fairly well preserved, although it has assumed a yellow tinge. H. S. Gray is the father of A. W. Gray, of Gray, Gribben & Gray, of this city.

Cincinnati.

Henry Korf, 625 Main St., is enjoying a long pleasure trip among the eastern cities.

Lee Loeb and Mayo Loeb, of Herman & Loeb, have started on their respective trips west and south.

George H. Newstedt, 4th St., is closing out his cut glass department in order to extend his other lines.

A. C. Wallenstein, of Wallenstein, Mayer & Co., left this week on a business trip through Indiana and Ohio.

J. F. Talbot, president of the Dennison Mfg. Co., was a visitor at the local office of the company the past week.

The engagement of Edgar Kohn, of D. Jacobs & Co., and Miss Sara Mayer, of Walnut Hills, was announced last week.

Burton Fox, of Fox Bros. & Co., has just returned from Amsterdam and reports business in diamonds is improving in Europe.

The Icy-Hot Bottle Co., of Cincinnati, was incorporated Aug. 25, with $20,000 capital. The incorporators are: George P. Altenberg, J. M. McCrea, Homer Bradford, Martin L. Glenn and B. E. Breitenstein.

Eugene Mahy, of the E. Mahy Co., has severed his connection with this company as manager, and will locate in the diamond business in San Francisco, Cal., early this month. Gebhardt Bros., connected with this company, have taken over the business.

H. Gilsey, of S. & H. Gilsey, was quite busy last week, as one of the committee on entertainment for the visitors attending the Merchants & Manufacturers' Association convention, held here at that time. Local jewelers aside from contributing toward the entertainment took no part in the convention, having just had one of their own.

Lee Kahn, of Lindenberg & Fox, is in the Jewish Hospital suffering from a badly broken knee-cap he sustained, last week, in Kentucky, in the vicinity of Somerset. Mr. Kahn was making a part of his trip in a runabout, and while going down a hill the horse became frightened and severely kicked him on the knee and leg. The injury was so serious that an operation was thought necessary.

Out-of-town jewelers in this city last week, purchasing stock, included: C. P. Williams, Olivebranch, O.; J. W. Tufts, Loveland, O.; J. E. Cochran, Tipton, Ga.; Mr. Dufen, Demopolis, Ala.; Charles Sieglitz, Vevay, Ind.; M. A. Selbert, Frankfort, Ky.; H. J. Miller, Cross Plains, Ind.; J[oseph Lees, Butler, Ky.; R. H. Dilley, Ca[mbridge, O.; R. T. Willing, Paris, Ky.; F. Ireland, West Milton, O.; N. H. Ma[coffsky, Huntington, W. Va.; S. A. Bu[goyne, Mobile, Ala., and A. Wahlra[, Da[yton, O.

Cleveland.

Webb C. Ball was in New York, Sa[y]day.

Geo. W. Eroe, of Scribner & Loe[b] C[o] has just returned from a flying trip [to] Chicago.

Jos. C. Goodman, of the Goodma[n] Br[os] Co., Columbus, was in this city for a [few] hours recently.

Col. John L. Shepherd, of the New Y[ork] office of the Keystone Watch Case Co., w[as] in this city last week.

H. W. Burdick, of the Bowler & Burd[ick] Co., is at present on a business trip in large cities of the east.

E. H. Dutter and wife, of the C[ow]el[l] Hubbard Co., are spending two weeks [at] East Moriches and New York.

E. D. Rider, vice-president, and F[rank] Reeves, superintendent, of the South B[end] Watch Co., were in this city recently.

H. A. Weideman, missionary and lect[ur]ing representative of the Hamilton W[atch] Co., was a visitor in this city, last week.

Geo. W. Hook, of the Webb C. [Ball] Watch Co., has just returned from his [vac]ation, spent along the New England sh[ore].

H. A. Winn, Indianapolis, Ind., ran [in] last week from Cedar Point, where he [was] spending several days with his wife [and] family.

Mr. and Mrs. Geo. W. Scribner and t[heir] son, Clarence Scribner, left, Saturday [for] F. P. Potter in his touring car for W[est] Hill, R. I.

Wesley B. Webb, jeweler and watch [in]spector for the Grand Trunk Railway [at] Allendale, Ont., is spending some time [in] the city with his son.

Herbert W. Burdick, III., made his in[itial] appearance in this city about a week [ago]. The mother is doing very nicely and [the] father and grandfather have cigars read[y].

A representative of the Elgin Nat[ional] Watch Co. has been distributing in Cl[eve]land, lately, a very handsome window [card] about two by four feet in size. It is a tr[ans]parency in beautiful colors, and at le[ast] retailers now have them in their windows.

The following jewelers visited Cleve[land] during the past week: C. F. Hill, Ak[ron]; C. N. Hibbard, of the Hibbard Jewelry [Co.], Akron; Ed. Rossel, Orville; C. F. Gar[ver], Newton Falls; F. R. Montgomery, [Mas]dusky; A. E. Oyster, Alliance; J. C. Sh[ank], Alliance; F. H. Buxton, Granville; [C.] Barr, Ashland; Jos. Emby, Richwood; [H.] L. Kintner, Painesville.

Several jewelers throughout the co[untry] have recently made use of a unique [idea] in order to attract attention to their [show] windows. The dial numbers are painte[d on] the glass of the show window, and [the] clock apparently consists merely of [the] hands, which seem to indicate the time [with] a fair amount of accuracy and osten[sibly] without any mechanism.

INDEX TO ADVERTISEMENTS.

Aens, T. W., & Co. ... 28
An-Lambert Co. ... 43
App Bros. ... 32
An Mfg. Co. ... Inside front cover
Arican Gem & Pearl Co. ... 66
Arican Oil & Supply Co. ... 122
Arican Platinum Works ... 122
Arican Swiss Watch Co. ... 106
Arican Watch Case Co. ... 104
Arbald-Klement Co. ... 42
Aona Turquoise Mines Co. ... 60
Asein Bros. & Co. ... 56
Astine Bros. Co. ... 15
Ain, John, & Son ... 120
Ain & Stone ... 75
Albeck, M. J. ... 37, 39
Bz & Co. ... 62
Webb C. Watch Co. ... 105
Bsett Jewelry Co. ... 47
Bs & Bacon ... 18
Bne & Glasser ... 28
Ze, J. H. ... 121
Bley, S. O., & Co. ... 6
Chop, R. W. ... 114
Bckinton, R., & Co. ... 16
Bes, Wm., Co. ... 121
Bet, L. ... 42
Bnist, D. ... 68
Brelli & Vitelli ... 68
Bs & Baldwin Co. ... 45
Bden, J. B., & Co. ... 32
Bdley Polytechnic Institute ... 108
Bslavsky Bros. ... 92
Bgs, D. F., Co. ... 23
Bva, J., Co. ... 86
Ber, Howe & Co. ... 29
Btham National Bank ... 80
Cpard Frères Co. ... 34
Cinnati Gold & Silver Refining Co. ... 121
Cding & Heilborn Co. ... 19
Cle, S., Co ... 30
Bs & Conrt. ... 32
Chn, M. ... 47
Css & Beguelin ... 78
Cssman Co. ... 66
Cuch & Fitzgerald ... 118
Diner & Co. ... 68
D. Clark & Co. ... 30
Dcon, Louis J. ... 60
Dn Steel Die Co. ... 123
Derick's, James H., Sons ... 120
Dtsch, I. N., Inc. ... 49
D Simons, F., & Son ... 47
Dan, Bagnall & Co. ... 45
Dflinger, C., & Sons ... 118
Dois Watch Case Co. ... 100
Don, T. J., Co. ... 42
Dand & Co. ... 28
Dhberg & Co. ... 68
Denmann Bros. ... 64
Din National Watch Co. ... 96
D Jewelry Mfg. Co. ... 86
Dist, Milton L. ... 29
Drys, Joseph, & Co. ... 3
Drchild & Co. ... 32
Ddenheimer, Louis ... 60
Dtneau & Cook Co. ... 21
Dter, Theodore W., & Bro. Co. ... 52
Dund, Henry, & Bro. ... 26
Dreaud & Griser ... 47
Dlette Sales Co. ... 51
Odfriend Bros. ... 62
Dham Co. ... 76
Dttlieb, O'Neil & Co. ... 75
Dffoul, August ... 121
Dgerstrom Co. ... 31
Dgstoz, T. B., Ltd. ... 122
Dmmel, Riglander & Co. ... 8, 23
Dmpden Watch Co. ... 10
Dnd, J. L. ... 84
Dnsen-Bennett Co. ... 20
Harris & Harrington ... 106
Harrison, W. W., Co. ... 39
Hedges, A. J., & Co. ... 33
Hedges, Wm. S., & Co. ... 64
Heintz Bros. ... 52
Heller, J. W. ... 41
Heller, L., & Son ... 60
Henckel, G. A., & Co. ... 43
Herpers Bros. ... 114
Himalaya Mining Co. ... 64
Hodenpyl & Walker ... 64
Hooper, H. J. ... 86
Hraba, Louis W. ... 114
Illinois Watch Co. ... 82
International Silver Co. ... 11, 50
Irons, Joseph ... 12
Jacot Music Box Co. ... 114
Jeanne, F. A. ... 72
Johnston, Chas. A. ... 10
Jorgeson, F. C., & Co. ... 120
Jnergensen, Jules ... 106
Kahn, L. & M., & Co. ... 56
Keller Jewelry Mfg. Co. ... 30
Kelly & Steinman ... 118
Kent & Woodland ... 28
Kerr, Wm. B., Co. ... 25
Ketcham & McDougall ... 120
Kirby, H. A. ... 78
Kohlbusch, Herman, Sr. ... 121
Kohn, Alois, & Co. ... 34
Kohn & Co. ... 41
Krementz & Co. ... 27
Krower, Leonard ... 19, 32
Landis, M. L. ... 114
Larter & Sons ... 54
Layman & Strauss Co. ... 33
Lederer, S. & B., Co. ... 43, 46
Lelong, L., & Bro. ... 120
Leon Watch Case Co. ... 86
Levy, L. W., & Co. ... 68
Lewy & Cohen ... 40
Libby Glass Co. ... 116
Lisner, D., & Co. ... 24
Lissauer & Co. ... 64
Lorsch, Albert, & Co. ... 56
Lowe, Edwin, & Co., Inc. ... 44
Lyons, C. D., Co. ... 21
Maintien Bros. & Elliot ... 44
Market & Fulton National Bank ... 80
Marson, A. ... 114
Martin, Sam ... 124
Mead, M. A., & Co. ... 106
Mercantile National Bank ... 70
Merrill, S. K., Co. ... 46
Miller, Fuller & Whiting Co. ... 38
Mitchell & Tillotson ... 123
Morais, A. J. ... 38
Mount & Woodhull ... 62
Murray, Dan I. ... 120
Myers, S. F., Co. ... 44
New England Watch Co. ... 103
New York Tortoise Shell Co. ... 43
Nissen, Ludwig, & Co. ... 62
Noel, Rudolph, & Co. ... 58
Occidental Gem Corporation ... 66
Omega Watches ... 102
Oneida Community, Ltd. ... Outside back cover
Oppenheimer Bros. & Veith ... 58
Oskamp-Nolting & Co. ... 32
Osmers, Dougherty Co. ... 40
Osmun-Parker Mfg. Co. ... 28
Ostby & Barton Co. ... 24
Page-Davis Co. ... 92
Papazien, A. D. ... 108
Penfold, Wm. C., Co. ... 109
Pennsylvania Watch Case Co. ... 72
Potter, E. A., Co. ... 22
Potter & Buffinton Co. ... 42
Prior, Charles M. ... 31
Providence Stock Co. ... 45
Pryor Mfg. Co. ... 33
Racine, Jules ... 108
Randall, C. Ray, & Co. ... 20
Ranlett & Lowell Co. ... 46
Reed & Barton ... 48
Reichhelm, E. P., & Co. ... 114
Renzlehausen, W. F., & Co. ... 122
Revell, A. H., & Co. ... 121
Rice's, Bernard, Sons ... 118
Richards, W. E., Co. ... 74
Richardson, Enos, & Co. ... 31
Robbins, Chas. M., Co. ... 35, 36
Robert, Edmond E. ... 105
Rockford Silver Plate Co. ... 16
Roger Williams Silver Co. ... 43
Rogers, Lunt & Bowlen Co. ... 17
Rohrbeck, John E. ... 40
Rothschild Bros. & Co. ... 34
Roy Watch Case Co. ... 104
Rudolph & Snedeker ... 106
Rumpp, C. F., & Sons ... 118
Saunders, Menrer & Co. ... 64
Scharling & Co. ... 43
Schiff, M. ... 34
Schisgall, Theo. ... 108
Schlehr, Louis G. ... 45
Schwitter, F. & F. J. ... 104
Sessions Clock Co. ... 106
Shanley, B. M., Jr., Co. ... 29
Siegel, Rothschild & Co. ... 58
Simpson, Hall, Miller & Co. ... 11
Smith, Alfred H., & Co. ... 60
Smith, Frank W., Co. ... 14
Smith, Wm., & Co. ... 45
Smith & Crosby ... 18
Snow & Westcott Co. ... 30
Solidarity Watch Case Co. ... 26
Spencer, E. L., Co. ... 44
Star Watch Case Co. ... 9
State Bank ... 80
Steiner, Louis ... 46
Stern Bros. & Co. ... 66, inside back cover
Stern & Corn. ... 34
Sternau, S., & Co. ... 17
Stilwell, L. W. ... 114
St. Louis Watchmaking School ... 86
Street, Geo. O., & Sons ... 32
Sussfeld, Lorsch & Co. ... 121
Swartchild & Co. ... 109
Tavannes Watch Co. ... 109
Thomas, Seth, Clock Co. ... 107
Title Guarantee & Trust Co. ... 80
Trout, Charles L., & Co. ... 41
Untermeyer-Robbins Co. ... 70
Urich, S. ... 114
U. S. Smelting & Refining Works ... 121
Van Dam, Eduard ... 58
Van Dusen & Stokes Co. ... 25
Van Emden & Trijbits ... 72
Wachter Mfg. Co. ... 102
Wadell Show Case Co. ... 120
Wagner Comb Mfg. Co. ... 74
Waite-Thresher Co. ... 47
Waldron & Carroll ... 40
Waltham Clock Co. ... 108
Waltham Watch Co. ... 98
Ware, Athur W., & Co. ... 38
Washburn, C. Irving ... 44
Waterman, L. E., Co. ... 72
Weidlich, Wm., & Bro. ... 38
Wells, Chester H. ... 44
Wendell & Co. ... 7
Wheeler, Hayden W., & Co. ... 58
Whiting Mfg. Co. ... 13
Whiting & Davis ... 14
Whiting, F. M., & Co. ... 37
Wightman & Hough Co. ... 22
Williams, A. L., & Co. ... 86
Wolfsheim & Sachs ... 42
Wollstein, L. & M. ... 121
Wood, J. R., & Sons ... 4, 5
Zarembowitz, A. ... 114

Special Notices.

Situations Wanted.

A1 engraver and jewelry repairer; eight years' experience. Address "A., 5080," care Jewelers' Circular-Weekly.

JEWELER, general, order worker, A1 repairer, desires position. "Foreigner, 5323," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, experienced, wishes position with retail jeweler or pawnbroker. "B. S., 5324," care Jewelers' Circular-Weekly.

WANTED, position as letter and monogram engraver and salesman by young man. Address L. D. Pearce, Box 403, Phelps, N. Y.

YOUNG MAN, 22, desires position as optician, can engrave if preferred; best of references. Address "Optician, 5062," care Jewelers' Circular-Weekly.

WANTED, position by lady in jewelry store; first class engraver, with some store experience. Address "A. F.," 34 Lincoln Ave., Danbury, Conn.

A YOUNG MAN, thoroughly experienced in fine jewelry coloring, wishes position with good house. "H., 5287," care Jewelers' Circular-Weekly.

ENGRAVER on sterling silver or deposit ware wishes position; would like to pick up lettering; good references. H. Muller, 309 E. 92d St., New York.

PLATER; colorer and plater on jewelry, wishes position; can also do all kinds of plating; best of references. M. A. Swartz, 216 E. 79th St., New York.

A1 WATCHMAKER, good plain engraver and salesman now open for a good position; state salary you will pay; best of reference. A. B. Watson, Omaha, Tex.

WANTED, position by a first class polisher on platinum, gold and silver; one fully capable of taking charge. Address "L., 5267," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 12 years' experience, desires position in New York City; A1 reference; salary not less than $20. "N., 5249," care Jewelers' Circular-Weekly.

BOY, 17, with two years' experience at diamond setting, wishes position with a chance of advancing himself; A1 reference. "H. G., 5213," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, experienced and reliable on Swiss, American and all complicated watches, wants position. "R., 5153," care Jewelers' Circular-Weekly.

PLATER and chemist, of wide experience, desires employment in or about New York City; also well versed in deposit work. Wm. Voss 597 Kosciusko St., Brooklyn, N. Y.

WATCHMAKER, engraver, salesman, fine workman, age 34, best of references, 18 years' experience, wants position with good house. "G., 5186," care Jewelers' Circular-Weekly.

STENOGRAPHER and typewriter, four years' experience, two years in the jewelry business; rapid and accurate; best references. "D. T., 5302," care Jewelers' Circular-Weekly.

EXPERIENCED engraver and saleslady desires position; west or middle west preferred; best references as to ability and character. "C. K., 5336," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years, desires position as assistant watchmaker, can do ordinary watch work, engraving and jewelry repairing. Address J. Wider, 501 Locust St., Kansas City, Mo.

YOUNG MAN, with five years' experience as an engraver, desires a permanent position; willing to assist as salesman; best of references. "E. N., 5292," care Jewelers' Circular-Weekly.

WANTED, permanent position by first class letter and monogram engraver and salesman, experienced; highest class references. Address O. B. Irvine, 315 Irvine Place, Elmira, N. Y.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4727," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, clock and jewelry repairer, German, 15 years' experience, can do all work, have all tools, desires position; not engraver. "T. K," 526 S. 4th St., Philadelphia, Pa.

TRAVELING SALESMAN, well acquainted with jewelry trade through east and middle western States, is open for a proposition from manufacturers or jobbers. "F.," 150 W. 49th St., New York.

FIRST CLASS watchmaker and jeweler, 15 years' experience on railroad watches, now employed, desires change; $25 per week; best reference. Address "Expert, 5296," care Jewelers' Circular-Weekly.

WANTED, good position as salesman, by man of 18 years' New York City retail experience; competent in all departments, city or outside references. "Makegood, 5297," care Jewelers' Circular-Weekly.

SITUATION WANTED by a first-class watchmaker, engraver and salesman with good reference; would like a New York City position; have own tools. Address "S. C., 5126," care Jewelers' Circular-Weekly.

WATCHMAKER AND SALESMAN, over 20 years' experience at bench and counter, eight years in New York; west preferred; wages, $25 per week. Address "T., 5161," care Jewelers' Circular-Weekly.

BY THOROUGHLY high class watchmaker, jeweler and engraver, 28 years' experience, full set of tools, of good appearance and deportment; open at once. "W. J. E., 5309," care Jewelers' Circular-Weekly.

WANTED, a manufacturer's or importer's line of watches, on commission or salary, by an experienced traveling watch salesman; resident of Chicago. Address "Competent, 5290," care Jewelers' Circular-Weekly.

WATCHMAKER and jeweler wants position; capable of doing any kind of watch or jewelry repairing; have 12 years' experience; fine set of tools; west preferred. "U. R., 5303," care Jewelers' Circular-Weekly

WATCHMAKER, optician, plain engraver, of 10 years' experience, desires position in south or west; no user of tobacco or alcohol, American; good references. "C. W. F.," 333 Merrimon Ave., Asheville, N. C.

BOOKKEEPER, with general business knowledge, rapid, accurate and reliable, seeks a permanent position in New York or elsewhere; terms moderate; undoubted references. "S., 5150," care Jewelers' Circular-Weekly.

WATCHMAKER wants position; has 12 years' experience at the bench; has trade shop experience; capable of doing any kind of watch repairing; gilt edge references. "V. S., 5304," care Jewelers' Circular-Weekly.

THOROUGHLY RELIABLE, retail salesman, 18 years' New York City experience, wishes permanent position with good house; New York City or outside; best of references. "Trustworthy, 5298," care Jewelers' Circular-Weekly.

YOUNG LADY, with 16 years' experience in jewelry business wishes permanent position as saleslady with first class jewelry firm; good buyer and thoroughly posted; A1 reference. "G., 5257," care Jewelers' Circular-Weekly.

WATCHMAKER, also experienced clock and jewelry repairer, wishes position; can furnish references from last employer; good salesman with seven years' experience. Address E. R. Copeland, 332 S. 14th St., Cedar Rapids, Ia.

WATCHMAKER, French clock and jewelry repairer, good salesman, can take charge of store; lathe and tools; A1 references from last employer; age 36; want place in Pennsylvania or New York. "J. P.," 117 Myrtle St., Boston, Mass.

WATCHMAKER, optician and salesman wants permanent position; 36 years old, 20 years' experience on high grade American and Swiss watches; capable to take full charge; A1 references. "G. A., 5121," care Jewelers' Circular-Weekly.

WATCHMAKER and refractionist of ability, expert in retinascopy, 15 years' experience, good salesman, good appearance, rimless mounter, shaper and adjuster, to locate with good house in good city. "O., 5197," care Jewelers' Circular-Weekly.

YOUNG MAN, German, 25, wants position as bookkeeper or stock keeper with any concern carrying or manufacturing paste jewelry; New York or any other town in the United States. Address "A. N., 5301," care Jewelers' Circular-Weekly.

A1 WATCHMAKER and engraver, 14 years' practical experience on railroad and high grades, desires permanent position at once in central or northern States; best of references; nothing under $25 considered. "Watchmaker," Box 314, Morrison, Ill.

SALESMAN, well acquainted with trade in [illegible] York City, Boston, Philadelphia, Baltimore [illegible] Washington, who can produce results [illegible] manufacturer or jobber, wishes position; [illegible] cellent references. "G. T., 5315," care [illegible] elers' Circular-Weekly.

GOOD JOBBING jeweler and refracting optic[illegible] thoroughly experienced, can wait on trade, [illegible] in jewelry, watches and optical repairs and [illegible] correct estimates on same, desires position [illegible] York City references. "A. R., 5332," care [illegible] elers' Circular-Weekly.

ARE YOU LOOKING for good all arou[illegible] m[illegible] not afraid of any kind of work; good app[illegible] ance, sober, married; would like to correspond with good firm, with opportunities; prefer s[illegible] town. Address at once, "R. F. D., [illegible]74," Jewelers' Circular-Weekly.

A VERY GOOD watchmaker wants ste[illegible] y[illegible] tion in a first class store or repair de[illegible] a tr[illegible] has full set of tools and can make a nice s[illegible] will start for small wages with good pe[illegible] New York City only. Address "T., 5288," Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, fine engr[illegible] graduate optician, neat appearance; m[illegible] st permanent and pleasant position; give f[illegible] ticulars in letter, also hours, salary, etc[illegible] liberty about Sept. 26. Address "Everet," E. Clay St., Portland, Ore.

WANTED, position as first watchmaker; [illegible]8 y[illegible] experience on railroad watches; if necessary do jewelry jobbing, fine stone setting, a[illegible] tomed to waiting on fine trade; A1 refe[illegible] want position Sept. 15. Address "A B., [illegible] care Jewelers' Circular-Weekly.

SITUATION WANTED by young man, [illegible] of age, of good address and habits, as [illegible] salesman in a first class retail store, have large experience in the handling of good [illegible] and watches; best of references. "R., [illegible] care Jewelers' Circular-Weekly.

ALL AROUND MAN, 25, married, wishes [illegible] tion in the west; can do anything in the [illegible] elry business, not afraid of work; must [illegible] east on account of wife's health; best refe[illegible] from present employer; own all tools. Ad[illegible] "C., 5269," care Jewelers' Circular Weekly

A1 WATCHMAKER, jeweler, plain engrave[illegible] optician desires position; over 12 years' [illegible] rience; competent on high grade watches [illegible] an all around man; will take some intere[illegible] firm if desirable; good references. A[illegible] "C. D., 5308," care Jewelers' Circular Wee[illegible]

REFRACTIONIST, with long experience [illegible] strictly high grade business, accustomed t[illegible] class of trade, open for proposition from [illegible] class jewelry firm that wishes to do a [illegible] good refracting business, on the best [illegible] "Sterling, 5313," care Jewelers' Circular-W[illegible]

SWISS WATCHMAKER desires positi[illegible]n, [illegible]oughly competent on all grades of high [illegible] work and can take care of watch repair[illegible] partment and give best reference; only [illegible] class house need apply; New York only. [illegible] dress "G. L., 5295," care Jewelers' Ci[illegible] Weekly.

WATCHMAKER, thoroughly competent a[illegible] liable, 20 years' experience, desires perm[illegible] position of confidence and trust with first [illegible] jewelers only; capable of taking charge [illegible] watch repairs, clock department and ass[illegible] salesman. Address "W. B., 5306," care Jew[illegible] Circular-Weekly.

WATCH and clockmaker, A1, good all [illegible] man, open for position with good, reliable [illegible] sale and retail concern as general repairer [illegible] perienced in music boxes, mechanical [illegible] phonographs and bric-a-brac; capable of [illegible] ing charge of entire repair department [illegible] York and vicinity. Address "Good Man, care Jewelers' Circular-Weekly.

SALESMAN, thoroughly acqua[illegible] with the loose diamond and 14 [illegible] trade in west and middle west, [illegible] years with present concern, de[illegible] better opportunity; best of refere[illegible] Address, "K., 5240," care of Jew[illegible] Circular-Weekly.

WATCHMAKER wants permanent position [illegible] ern States preferred; 20 years' experie[illegible] first workman; 15 years on Maiden Lane [illegible] York; complete outfit and very best refe[illegible] as to ability and character; 44 years ol[illegible] ried; now employed on railroad work [illegible] per week; can leave at any time. "An [illegible] 5210," care Jewelers' Circular-Weekly.

Side Lines Wanted.

OGRESSING jobbing house in Washington, C., established since October, 1907, wishes to d a few more lines besides materials, jewelers' dings and stones; commission basis only con-lered. "Z., 5265," care Jewelers' Circular-eekly

SESMAN, with trade from Buffalo to St. Paul, open for line of gold filled jewelry for 1909 the jobbing trade, sold over $90,000 last r. best references given. Address "J., 5262." Jewelers' Circular-Weekly., 501 *Heyworth g., Chicago, Ill.*

NTED, a jewelry or kindred line for he jobbing trade for 1909, middle vestern territory; have own office. ddress I. S. Richter, 1006-7 Hey-worth Bldg., Chicago, Ill.

Help Wanted.

TCHMAKER, engraver and optician. Address ewelers," 222 W. 116th St., New York.

NTED, a good, general engraver and jobbing veler. Kinsel & Petri, Columbus, Ga.

MPETENT ASSISTANT watchmaker; salary, Apply T. C. Tanke, 378 Main St., Buffalo, Y

RKMAN who can engrave; state capacity and perience; steady position and best salary. es & Armstrong, Macon, Ga.

NTED, first class jewelry repairer, one who n do setting preferred; steady position. "X., 17," care Jewelers' Circular-Weekly.

SISTANT, who can engrave; state salary anted, sample of engraving and references in st letter. Wheeler & Son, Salem, N. J.

NTED, salesman of ability to handle a side e; finest line of gold filled, plated and silver ntials. Walter Greacen & Co., Newark, N. J.

NTED, assistant watchmaker and engraver; rmanent position with prospects of advance-ent Apply quick, S. T. Morrision, Iowa ty, Ia.

NTED, at once, an experienced foreman for e manufacturing of mounted white stone mbs. "B. P., 5286," care Jewelers' Circular-Weekly

NTED, experienced manager for watch ma-rial department; permanent position; first class ferences required. W. Green & Co., 81 Nassau t., New York.

WELER, with knowledge of refraction and en-raving; permanent position in New York City, t once. Address "P., 5228," care Jewelers' Circular-Weekly.

LESMAN; Lebkuecher & Co., silversmiths, 28 Prospect St., Newark, N. J., require a first lass man to cover the larger cities, east; none ut such need apply.

NTED, assistant watchmaker, one who is fine ngraver and salesman; send sample and state alary required in first letter. A. C. Taylor & Son, Cedar Rapids, Ia.

FIRST CLASS watchmaker and engraver; per-nanent position to the right man; state salary anted and give references. W. F. Antemann Son, 21 N. Pearl St., Albany, N. Y.

EXPERIENCED watchmaker and engraver or permanent position in first class store; short ours; state wages and references with sample of ngraving. J. S. Pfeiffer, Parsons, Kans.

NTED, engraver, jewelry repairer and assist-nt watchmaker; send sample of engraving and tate experience in first letter; salary, $15 per eek. W. H. Replogle, Shenandoah, Ia.

RST CLASS watchmaker, jeweler and engraver; ermanent position to good party; wages, $20 per eek; mention experience and references. A. eidensticker, 237 High St., Hamilton, O.

NTED, a strictly first class engraver and jew-ler, young man preferred; permanent position to ight man; state salary and send references. The Blake Jewelry Co., Hot Springs, Ark.

WANTED, good, live salesman to sell campaign fobs; 100 per cent. profit; they sell at sight; send $1 for line of samples Dan I. Murray, manufacturer, 3 Maiden Lane, New York.

WANTED, good manufacturing jeweler and stone setter for the southwest; good, permanent position; state experience and salary expected. "A. N. B., 5310," care Jewelers' Circular-Weekly.

WANTED, salesman acquainted with silverware, also gold business; inside position; state experience and salary expected; must be a hustler. "Silverware, 5259," care Jewelers' Circular-Weekly.

WANTED, engraver, jeweler and optician; permanent position to good man; send references, sample engraving, photo if possible; state salary wanted in first letter W. W. Williams & Co., Macon, Ga.

WANTED, specialty salesmen for your territory; side line on commission; high grade patented toilet article; pocket sample; state full particulars. Address "D., 5270," care Jewelers' Circular-Weekly

WANTED, experienced salesmen to sell general line of jewelry to department stores and retail trade, give age, references, territory desired, salary or commission. "U., 5266," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and engraver wanted at once; permanent position and good offer to the right man; must own tools and come well recommended; write us immediately. Newton Drug Co., Sandwich, Ill.

WANTED, good watchmaker, plain engraver, good all around man; permanent position; state experience, salary expected, give reference; central New York. Address "N. S., 5311," care Jewelers' Circular-Weekly.

ENAMELER, experienced in general work, class pins, fine emblems, badges, etc.; all work must be finished completely by him; a party desiring to locate in Cincinnati. Address "I., 5282," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker, engraver and jewelry repairer; must come well recommended; steady position and $20 per week; send reference and all particulars in first letter. Address Jesse Davidson, Montgomery, Ala.

CLOCKMAKER, also watchmaker wanted; only those familiar with high grade work, possessing unquestionable reference need apply. Address, giving full particulars, J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

WATCHMAKER; high grade watchmaker, jeweler and engraver, one experienced in railroad work, to take charge and run branch store; send reference and state salary wanted. Cave & Plunkett Jewelry Co., Houston, Tex.

WANTED, smart, active boy, living with parents, as New York City salesman; must have good references and some knowledge of watches; address, with age and salary expected. "M. A. W., 5173," care Jewelers' Circular-Weekly.

YOUNG MAN wanted as experienced watchmaker and engraver, also capable of waiting on trade when necessary; salary, $20 per week, with advancement for right party; reference required. David Eaffy, 2 Colonial Arcade, Cleveland, O.

WANTED, an experienced salesman to represent us in New York and Philadelphia; must be acquainted and command the wholesale jewelry jobbing trade. Address "Providence Manufacturer, 5281," care Jewelers' Circular-Weekly.

WANTED, at once, expert watch repairer and engraver; send references and state salary. Address R. J. Satterthwait, Kanawha, Charleston, W. Va.

WANTED, at once, men for the south, northeast and middle west to carry as a side line on commission, manufacturer's line of sterling silver flatware; men who can command trade need only apply. "L., 5246," care Jewelers' Circular-Weekly.

WANTED, at once, salesman to carry as a side line on commission, a manufacturer's line of up-to-date, good selling, mounted rhinestone combs; men of trade among the department stores and jewelers need only apply. "M. C., 5285," care Jewelers' Circular-Weekly.

$35 PER WEEK and permanent position for A1 manufacturing jeweler, diamond setter and engraver; position open at once; send samples of engraving with full information and references with application. Albert Pfeifer & Bro., Little Rock, Ark.

WANTED, two capable and experienced watchmakers for permanent place; must be able to do first class work on high grade watches; send references and state salary expected in first letter. The B. H. Stief Jewelry Co., 404 Union St., Nashville, Tenn.

WANTED, a good, reliable salesman to sell American watches to retail jewelers; only those with good references need apply, stating particulars and territory formerly covered. Address "R., 5266," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

SALESMAN WANTED; a well known manufacturer will soon be open to engage an outside salesman for greater New York; the requirements will be, a man under 30, of good address and exemplary habits, who has spent at least two years soliciting the better class of retail jewelers and department stores of the city, should be willing to learn and adapt himself to new ideas and up-to-date methods; a "know-it-all" or one with "swollen head" not wanted; salary will be small to start, but increased as success may warrant; Protestant preferred. Address "Independent, 5236," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, old established jewelry store, with or without stock; full particulars. "O. S., 5319," care Jewelers' Circular-Weekly.

JEWELRY and optical business, the best $2,000 proposition in the south if taken before Sept. 15, 1908. For particulars write C. E. Wessels, Aiken, S. C.

WATCHMAKER, jeweler and engraver, fine workman, best of reference, would like to hear of a good location. "A. Z., 5232," care Jewelers' Circular-Weekly

FOR SALE, a diamond setter's place, fully equipped, immediate possession; write for full particulars. Address "Y. T., 5339," care Jewelers' Circular-Weekly.

$2,000 WILL BUY a finely situated jewelry store in Youngstown, O.; a fine and, large trade, all clean stock; for further information address "R., 5018," care Jewelers' Circular-Weekly.

OLD ESTABLISHED jewelry store in South Brooklyn, will sell cheap; good opportunity for the right man; reason for selling, other business. Address "G., 4975," care Jewelers' Circular-Weekly.

MANAGER WANTED for small but well established jewelry firm; must be thoroughly acquainted with the retail jewelry and watch trade. Address "Manager, 5258," care Jewelers' Circular-Weekly.

CASH BARGAINS; diamonds, sizes from ⅛ to ¾, white and perfect, $85 per carat; same, slightly imperfect, $75 per carat; hurry and be the jeweler in your town to get these bargains. Rubenstein Bros., 14 Maiden Lane, New York.

FOR SALE, an old and well established retail jewelry business in Great Barrington, Mass.; stock new, handsome fixtures; will be sold at a low figure for cash. For terms and particulars inquire of Clarence E. Culver, Great Barrington, Mass.

WANTED, experienced man in the manufacturing and commission jewelry business, established over 25 years, incorporated; must invest $5,000 to $10,000 and be able to handle increasing trade or look after factory. Address "Jeweler, 5272," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in town of 3,000, western Washington; stock and fixtures worth about $23,000; will sell or rent store room and living rooms upstairs; no competition; splendid chance for bright, live man; write for particulars. Address "S., 4982," care Jewelers' Circular-Weekly.

(*Special Notices continued on page 92.*)

"Gems and Precious Stones"

Their Characteristics, Localities of Production, Tests and some Current Literature

A New Book on a New Plan. Tabulated, Concise, Authoritative

A Handy Manual for Every Jeweler

Cloth, Postpaid, $1.00

Published by

The Jewelers' Circular Pub. Co.

11 John Street, New York

LEARN JEWELERS ENGRAVING

"The Engraving School that Graduates Experts." A fascinating, high-salaried and easily learned trade, taught thoroughly and practically by correspondence. Your instructor is the foremost authority and master workman in the world. We will teach the beginner better engraving by correspondence than he can gain in years of rigid apprenticeship. We will improve the skill of any engraver one hundred per cent. and make him master of the trade. The demand for competent engravers far exceeds the supply.

Send for handsome, illustrated prospectus.

PAGE-DAVIS COMPANY,
Suite 10, 90 Wabash Avenue, CHICAGO.

Special Notices.

(*Continued from page* 91.)

BUSINESS OPPORTUNITIES.—Continued.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

FOR SALE; I have decided to sell our catalogue department; we issue the finest jewelry catalogue ever published; I wish to devote my entire time to the retail jewelry business; this is the finest and best paying proposition ever offered; will sell on reasonble terms and at a great sacrifice. John C. Pierik, jeweler, Springfield, Ill.

FOR SALE, at invoice, profitable jewelry business and loan office, established six years and located in the best and liveliest city in the middle west; population, 40,000; owner has branched out into a line of business that requires all his time and money; this is a real chance for somebody. Address "T. C., 5291," care Jewelers' Circular-Weekly.

$20,000 STOCK, nice fixtures, pretty store, made money during the panic, good location in one of the best towns in the south; 20,000 population; business in good standing, commercially as well as with its customers; one of the best chances of your life; don't answer unless you have $15,000 cash. Address "H. B., 5293," care Jewelers' Circular-Weekly.

WILL BUY surplus stocks of diamonds, watches and jewelry; send them to me at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Chicago, Ill., long distance 'Phone Blue 995.

JEWELRY BUSINESS for sale in a large western city, an important jewelry business, enjoying a fashionable trade and is well established, with a finely selected stock suited to its business; will be sold with immediate possession; requires about $100,000 capital, and is an unusual opportunity for party with capital to invest in legitimate enterprise. Address "Jewelry Business, 4824," care Jewelers' Circular-Weekly.

100 GROSS scarf pins at $3.75 per gross, less 10 per cent. cash with order; cost $24 per gross to manufacture; eight or 10 different designs assorted in each gross; I have many other bargains bought in bankrupt sales, as I am the leading jewelry auctioneer in America; I have many bargains offered me and I know one when I see it and buy it; sent on memo. to well rated dealers. Dan I. Murray, manufacturer and broker, 3 Maiden Lane, New York; 183 Eddy St., Providence, R. I.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

DO YOU WISH TO RETIRE? Are yo looking to raise ready cash quick We are ready to purchase your enti or surplus stock of diamonds ar jewelry, no matter how large it ma be; we also advance liberal cash o same; highest prices paid for ent stocks; communicate with us befo consulting others and get quick r turns; communications strictly con dential. Address Brooklyn Purcha ing Syndicate, 608 Broadway, Broo lyn, N. Y., Telephone, 2328, William burg.

For Sale.

COMPLETE OUTFIT of watch repairer's t in first class condition; list and descript upon application. C. W. Phillips, Columb M

LOTS at Long Beach, L. I., (the riv of Atlantic City); for interview maps, etc., write to George E. Hu bert, 17 Cooper St., Brooklyn, N. Y

SAFE for sale, Herring-Hall-Marvin safe 87, size inside, 39 x 31½ x 14½; new Oc 1907; has 30 lined drawers and open space and below drawers; price here, $175. Add Dwight-Parker, No. 9 P. O. Arcade, Bridgep Conn.

TWO Mosler, jeweler's fireproof safes, abs new, one 4 feet high and 3½ feet wide dimensions, with 39 drawers, with inner one skeleton, 4 feet 3½ inches high and 2½ inches wide. "T., 5271," care Jewelers cular-Weekly.

To Let.

TO LET, half of light office, including win suitable for man with desk or work benc 101, 1 Maiden Lane, New York.

PART OF OFFICE to rent on our flo diamond setter; will give our trade to party. Rubenstein Bros., 14 Maiden Lane, York.

PART of a nice jewelry store to let for optic best location; one of the best towns in necticut; population, 26,000; rent, $15. 5175," care Jewelers' Circular-Weekly.

TOP FLOOR of 30 Maiden Lane, n large room, can be used for office shop, is 15 feet high and 60 f deep; low rent to responsible tena Inquire, R., L. & M. Friedlander, store.

Wanted to Rent.

LOCATION WANTED by first class optic preferably in jewelry store; will pay either for space occupied or percentage of gross ceipts. "Responsible, 5241," care Jewelers' cular-Weekly

Miscellaneous.

PORTRAIT MINIATURES copied from photo on watches, dials, brooches and loc Goldstein Engraving Co., 45 Maiden Lane, York.

10 KARAT SOLDER, 50 cents; 14 karat so 65 cents; silver solder, 80 cents per ounce; count in quantities; money back if dissatis Cleveland Solder Co., Colonial Arcade, C land, O.

TO JEWELERS, watchmakers and jewelry d do you put pictures on watch cases, china, this is a transfer printing out paper with film on the paper which can be removed toned, traced and transferred to anything; ple and more details on request free J. F. Wiggins, P. O. Box 166, Lynn, Mass.

WE CAN'T REPAIR THIS



WE
Repair Jewelry
OF ALL KINDS

Breslavsky Brothers

51-53 MAIDEN LANE NEW YORK

MOUNTINGS, BRACELETS AND SPECIAL ORDER WORK

COLORING AND PLATING

PATENT DEPARTMENT

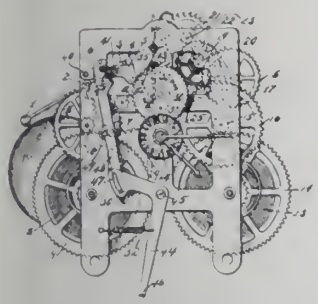
WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.

UNITED STATES PATENTS.

ISSUE OF AUG 25 1908

896,734. ALARM-CLOCK. EDWIN B. LAPHAM and JAMES WALKER, New York, assignors to the Seth Thomas Clock Co., Thomaston, Conn. Filed Sept 25, 1907. Serial No. 394,434. Renewed June 3, 1908. Serial No. 436,470.

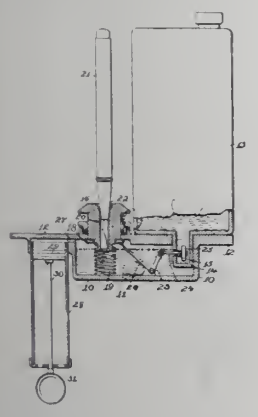
In combination a clock movement, an alarm mechanism, holding means normally preventing the alarm mechanism from operating, let-off means operated by said clock movement and adapted to release said holding means and allow the alarm mechanism to operate until said holding means is reset by hand, hand-operated resetting



means adapted to restore said holding means to normal position to stop said alarm mechanism, means to automatically restore said hand-operated resetting means to normal position, and hand-operated setting means adjustable with relation to said clock movement and adapted to set said let-off means for operation at a predetermined time.

896,772. APPARATUS FOR FILLING FOUNTAIN-PENS. PATRICK J. SULLIVAN, East Orange, N. J. Filed April 15, 1908. Serial No. 427,099.

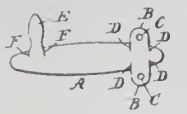
An apparatus for filling fountain-pens comprising a well to contain ink having a bore for the insertion of a fountain-pen, an air pump connected



with the well, a reservoir having an outlet in the well, and automatic means for closing the outlet of the reservoir when a pen is in place.

896,810. PIN. GEORGE W. DOVER, Cranston, R. I. Filed March 19, 1908. Serial No. 422,073.

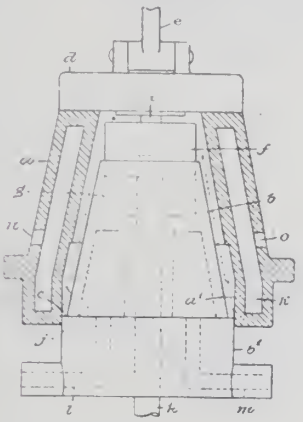
In a pin of the type set forth, the combination with a base plate of journal ears cut inwardly from the the margin of the plate and extending upwardly from the plate at points remote from the margin of the plate, a catch member also cut inwardly from the margin of the plate and extending upwardly from the plate at a point remote



from the margin of the plate, an ornamental front plate, and a flange upon the front plate overlapping the entire margin of the base plate.

896,852. METHOD AND MOLD FOR MAKING HOLLOW WARE. GEORGE H. MCKEE, Cambridge, Mass. Filed April 17, 1907. Serial No. 368,616.

A mold for making hollow ware articles out of dry clay, comprising inner and outer members separated by an intermediate space which surrounds the inner member; said space being adapted



to be filled with, and the upper end of the inner member adapted to support a layer of dry, pulverized clay to form respectively the sides and end of an article, the members being relatively movable longitudinally and the inner member contractible so as to shorten and compress the sides of the article.

896,861. FOUNTAIN-PEN. WALTER A. SHEAFFER, Fort Madison, Ia. Filed March 2, 1908. Serial No. 418,748.

A device of the character specified embracing an outer casing formed with a longitudinally extending slot, longitudinally spaced guide pins arranged at the outer end of the casing, an elastic ink reservoir arranged within the casing, a compressing plate arranged between the reservoir and casing, one end of said plate being formed with longitudinally spaced apertures to receive said



guide pins, an operating lever pivotally mounted in the slotted portion of the casing, the free end of the former being designed to engage and move the compressing plate into compressing position when the free end of the lever is swung outwardly and locking means for normally retaining the free end of said lever in inoperative position.

896,865. LINKED CHAIN. ALBERT SPEIDEL, Pforzheim, Germany. Filed Nov. 22, 1907. Serial No. 403,352.

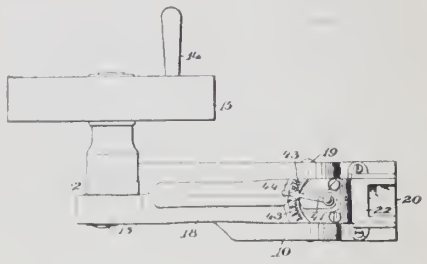
A chain of alternating links, one form of link comprising a frame a^1 having end members e e and side flanges a^2 a^2 with recesses c^1 c^1 c^2 c^2, and the other form of link comprising a strip b^1 having laterally projecting members d^1 and flanges



b^2 b^2 in which are recesses b^3 b^3 b^4 b^4, each link being bent together upon a medial line and assembled by engaging the adjacent members e between the counterpart recesses b^3 b^4 and the counterpart members d^1 in the counterpart recesses c^1 c^1 and c^2 c^2; together with springs interposed between the end members e e and the fold of the strips b^1.

896,924. MACHINE FOR CUTTING JEWELERS' SOLDER. GEORGE LIEB, Newark, N. J. Filed March 3, 1908. Serial No. 418,944.

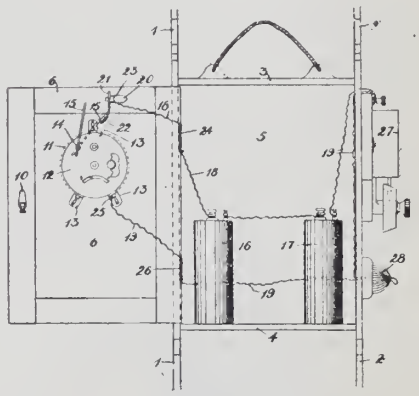
A machine for cutting jeweler's solder comprising a body portion having a block with a cutting edge thereon, a lever rocking on the frame and having a plate with a cutting edge to register with the



cutting edge of the block, means for operating the lever, a plate sliding on the cutting plate and adapted to limit the entering of a strip of solder between the cutting plate and the cutting block, means for operating the sliding plate, and a visual indicator on the operating means.

896,930. ALARM-CLOCK. ELIJAH MCCOMB, Johannesburg, Transvaal. Filed Jan. 27, 1908. Serial No. 412,805.

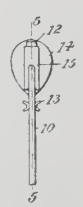
In a device of the nature described, in combination, the cabinet provided with the hinged door 6 in which is formed an aperture 11, the alarm clock 12 fixed in said aperture 11, the means for suspending the cabinet comprising the brackets 7



and cord 8, the fastener 9 to the door, the cells 16, 17 located in the cabinet, the conductors 18, 19, the bell 27 and the switch 28 fixed to the outside of the cabinet and interposed in the electric circuit, the contact maker fixed to the door 6 and comprising the bracket 20 and plates 21, 22, and the plate 15 attached to and actuated by the alarm spring spindle 14 to close the circuit when the alarm mechanism is released.

896,941. SCARF-PIN OR SIMILAR ARTICLE. ALEXANDER W. ROTHSCHILD, New York, assignor to Rothschild, Bros. & Co., New York. Filed March 18, 1908. Serial No. 421,882.

A device of the character described, comprising

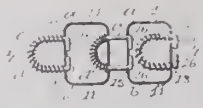


a shank, a bar secured thereto, an ornament carried by the bar, a head, and a box secured to the head and adapted to receive the bar.

896,988. BRACELET. PAUL L. HANSEN, Providence, R. I. Filed Sept. 30, 1907. Serial no. 395,116.

A bracelet composed of a plurality of units each consisting of a shell, a U-shaped link connecting

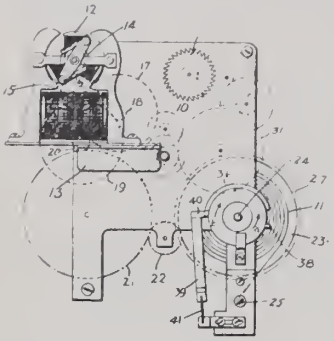
two adjoining shells and a coiled spring surround-



ing the T-shaped portion of the connecting link of the shell.

897,019. ELECTRIC CLOCK MECHANISM. Geo. H. Rupley, Schenectady, N. Y., assignor of one-half to Frank J. Seabolt, Schenectady, N. Y. Filed April 2, 1906. Serial No. 309,256.

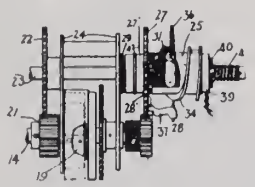
The combination with clock mechanism, of a winding mechanism therefor comprising an electric motor positively connected to said mechanism, permanently contacting members controlling the



motor circuit arranged to maintain the motor circuit closed for a predetermined period, and means for disconnecting the motor from the winding mechanism when the armature circuit is opened.

897,020. ELECTRIC CLOCK WINDING MECHANISM. George H. Rupley, Schenectady, N. Y., assignor of one-half to Frank J. Seabolt, Schenectady, N. Y. Filed Oct. 29, 1906. Serial No. 340,989.

The combination with clock mechanism, of a winding mechanism therefor including an electric motor and means for periodically controlling the



motor circuit, said means comprising movable members permanently in contact, one of which is driven by the clock mechanism with the motor circuit open and the other by the winding mechanism with the motor circuit closed.

897,058. SAFETY WATCH-POCKET. Mary E. Brown, Pittsburg, Pa. Filed Jan. 18, 1908. Serial No. 411,476.

A safety watch-pocket comprising a bag, two pivoted members carried thereby, clamps normally holding said members in a closed position, each



of said members being bent to provide a central collar section for the reception of a watch stem, said collar sections opposing each other and adapted to inclose the watch stem, lugs carried by one of said members, a cap section fitted upon each of the collar sections and adapted to encircle the watch stem, and a safety-pin extending through said lugs and having a bent portion conforming to the shape of said pocket.

Designs.

39,450. BACK FOR BRUSHES, MIRRORS, OR SIMILAR ARTICLES. Henry J. Herbert, Detroit, Mich. Filed May 1, 1908. Serial



No. 430,408. Term of patent 7 years.

39,451. BACK FOR BRUSHES, MIRRORS, OR SIMILAR ARTICLES. Henry J. Herbert



Detroit, Mich. Filed May 1, 1908. Serial No. 430,409. Term of patent 7 years.

39,454. BACK FOR MIRRORS, BRUSHES, OR SIMILAR ARTICLES. Henry J. Herbert, Detroit, Mich. Filed May 1, 1908. Serial No. 430,416. Term of patent 7 years.

Patents have been granted on similar designs,



Nos. 39,452, 39,453 and 39,455, to Henry J. Herbert.

39,457. BADGE. Henry Zink, Indianapolis, Ind., assignor of one-fourth to Lawrence D. Kohlmeyer and one-fourth to Edsall B.



Johns, Indianapolis, Ind. Filed July 24, 1908. Serial No. 445,289. Term of patent 7 years.

39,458. BROOCH. Felix Deman, New York, assignor to the Leroy Mfg. Co., New York.



Filed June 20, 1908. Serial No. 439,627. Term of patent 3½ years.

39,459. BROOCH-PIN. Henry W. Fishel, New York, assignor to himself and Theodore H.



Fishel, New York, copartners trading as Fishel, Nessler & Co. Filed May 25, 1908. Serial No. 435,004. Term of patent 7 years.

39,460. BROOCH PIN. Henry W. Fishel, New York, assignor to himself and Theodore H.



Fishel, New York, copartners trading as Fishel, Nessler & Co. Filed June 8, 1908. Serial No. 437,446. Term of patent 7 years.

39,461. WATCH-FOB. Charles H. Bunting, Pittsburg, Pa., assignor to the Weber F. son-Bunting Co., Pittsburg, Pa. Filed



6, 1908. Serial No. 437,205. Term ent 3½ years.

39,462. WATCH-FOB. Charles H. B Pittsburg, Pa., assignor to the W



son-Bunting Co., Pittsburg, Pa. Filed 6, 1908. Serial No. 437,206. Term ent 3½ years.

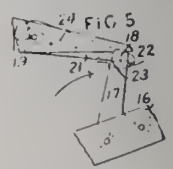
BRITISH PATENTS.

(Abridgments of Specifications, 190 from *Illustrated Official Journal.*)

ISSUE OF AUG. 12, 1908.

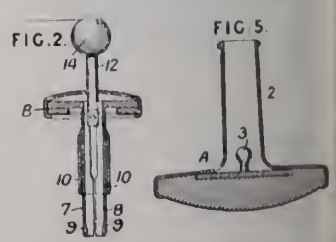
9,240. CLOCKS. M. Moller, Altona Elbe many. April 20.

Electric Clocks; Winding-Mechanism. In tric clocks the armature 6 is attached to a we arm 16 which has a ratchet connection wit minute-arbor 7 and carries an arm 17 with c pin 18 adapted to open or close the circ electro-magnets 1, 2, by pressing together o arating the spring-connected levers 19, 2



working around the piece 22 on the latter circuit being closed, the pin 18 is in contact the lower edge of the lever 19, and, as the ature is attracted, works along the upp of the insulating-portion 22, keeping the closed until it escapes from the levers, wh spring 24 presses the insulated piece again lever 19. The pin then passes round the edge along the underside of the portion 22, both levers against the action of the spr until it escapes past the beveled edge 24 contact with the lever 19.

9,411. STUDS, DRESS FASTENINGS.



A. J. Mason, Edgbaston, Birmin April 23.

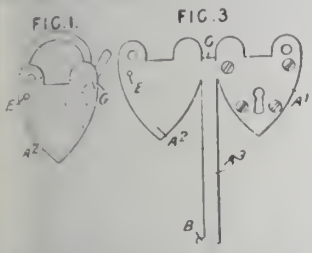
The invention is described with referen two-part collar studs, but is also applied t

...welry fastenings and the like. The head por... of the stud has a divided tubular stem 7, 8, ...slides in the shank 2 of the other part A. ...the two parts are put together, the con... end 9 of the split stem springs over a knob ...e bottom of the shank 2, and the parts are ...y locked by means of a sleeve 10 which is ...ted to a central pin 12, and pushed down ...ns of a head 14 fastened to the pin. In ...tions, the sleeve has extensions which pro... ...ugh the top B of the stud, and the central ...ay be dispensed with.

...JEWELRY. J. Baker, Birmingham. ... 24.

...padlock pendant formed from a one-piece ...the distance-piece A^3 situated between the ...t A. A^2 has a turned-up catch end G

FIG. 1. FIG. 3



...connecting projection B which enters the ... The edges of the plates A^1, A^2 and the A^3 may be beveled.

...plete specifications accepted July 29, 1908.
1907.

...9. BRACELET. Abt

...8. BUCKLE. Martin.
1908.

...0. HAT PIN. Patterson.

...9. BUCKLE. Jacobs.

...9. CHATELAINE BROOCH. Withers.

...4. CURLING-IRON. Rickards.

...5. MATCH BOX. Nelson.

...plications filed July 20 to July 25, 1908.

...8. PENHOLDER. E. T. Buer and J. R. Gledhill, Birmingham.

...6. BRACELET. Alfred Noel and Siegfried Simon, London.

...5. INKSTAND. Joseph Przygoda, London. Complete specification.

...8. NECKTIE SECURER. Davis Zaiden, London. Complete specification.

...5. BELT. W. J. Myatt, Birmingham. Complete specification.

...2. HAIR-PIN. G. E. Osmond, London.

...2. TIME-RECORDER. A. J. Boult, London. Complete specification.

...8. HOLDER FOR WRIST BAGS. Ernest Johnson, Glasgow.

...5. BUCKLE. Edward Gunter, London.

...5. EYEGLASSES AND SPECTACLES. Hart Spear, London.

...9. EAR-ORNAMENT. Philip Antrobus, Birmingham.

...6. BROOCH. William Stubbs, Manchester.

...plete specifications accepted Aug. 6, 1908.
1907.

...6. HAT-PIN. Mundy.

...3. TIME-RECORDER. Hewitt & Hewitt.

...4. CLOCK-REGULATOR. Buhler.
1908.

...3. REPEATING ALARM CLOCK. Newton.

...9. INKSTAND. Osgood.

...plications filed July 27 to Aug. 1, 1908.

...7. SCARF CLIP. W. E. Patterson, Birmingham.

...0. KNIFE AND FORK. W. J. Houlgate, Fleetwood, Lancashire.

...1. NECKTIE-RETAINER. Caroline J. F. Highfield, South Croydon, Surrey.

...7. TIE-HOLDER. A. F. Bergdahl, London.

...6. BROOCH PIN. P. H. Faulkner, Birmingham.

...2. FOUNTAIN-PEN. Clement Arrigoni and William Scrivenor, Lower Edmonton.

...5. UMBRELLA. Jepson Charlesworth, London. Complete specification.

...4. TIE CLIP. R. A. Eliot, London.

16,087. FOUNTAIN-PEN. W. A. Houston, London.

16,122. COMB. Robert Thomas and Ferdinand Crasser, London.

16,129. TIME-RECORDER. C. A. Mercier, London.

16,251. NECK ORNAMENT. Philipp Doppenschmitt, London. Complete specification.

16,361. BRACELET. Johann Ott, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Aug. 18, 1891

457,866. LAPIDARY'S TOOL. John Messaz, Geneva, Switzerland.

457,888. TOOL FOR MAKING WATCH CHAIN SWIVELS. J. E. Potter, Providence, R. I., assignor of one-half to P. A. Fuller, Johnston, R. I.

457,895. BUCKLE. G. E. Adams, Providence, R. I.

457,973. BOUTONNIERE HOLDER. A. H. Overman, Springfield, Mass.

458,011. INKSTAND. Ludwig Boldt, Berlin, Germany.

458,062. PENHOLDER. C. H. McKee, St. Louis, Mo.

458,078. INKSTAND. H. C. Stifel, St. Louis, Mo.

458,087. CORKSCREW. Walter Wilkinson, Providence, R. I., assignor to the Gorham Mfg. Co., same place.

458,094. BUTTON. J. D. Brainard, St. Paul, Minn.

Designs issued Aug. 20, 1901, for 7 years.

34,953. BRUSH-BACK. T. W. Foster, Providence, R. I.

34,954. BOX-COVER. T. W. Foster, Providence, R. I.

34,961. NECKTIE-FASTENER. Otto Kraus, New York.

34,984. JEWEL-TRAY. L. E. Sadler, Attleboro, Mass., assignor to F. H. Sadler & Co., same place.

Designs issued Feb. 14, 1905, for 3½ years.

37,337 and **37,338.** PLATE OR DISH. W. A. Pickard, Chicago.

Issued Aug. 25, 1891.

458,156. PEN-WIPER AND PAPER-WEIGHT. H. K. Duke, Cumberland, Md.

458,168. ART OF MAKING SPOONS. H. C. Hart, Unionville, Conn.

458,178. ELECTRIC ALARM CLOCK. Charles Lester, Chicago, assignor to G. A. Harmount, same place.

458,206. ELECTRIC ALARM CLOCK. Louis Winterhalder, Brooklyn, N. Y.

458,235. POCKETBOOK. Frederick Lieker, New York.

458,348. STOP-WATCH. Ferdinand Bourquin, St. Imier, Switzerland.

458,366. WATCH. C. T. Higginbotham, Thomaston, Conn.

458,367. CANDLESTICK. F. W. Jenkins, Brooklyn, N. Y.

458,372. ELECTRIC ALARM CLOCK. J. O. Newton, New Haven, Conn.

458,445. CLOCK CASE. John Dejulio, Batavia, N. Y.

458,459. SECONDS-HAND DEVICE. Nicholay Jensen, Washington, D. C.

458,460. STOP-WATCH. Nicholay Jensen, Washington, D. C.

458,485. CLASP. J. V. Pilcher, Louisville, Ky.

458,499. THIMBLE. G. O. Rogers, St. Louis, Mo.

458,544. SUSPENDERS-ATTACHMENT. Curtis Dunham, New York, assignor of one-half to Lottie E. Stein, same place.

458,546. WATCHMAKER'S TOOL. Jacob Fisher, Elizabethtown, assignor to E. F. Bowman, Lancaster, Pa.

Design issued Aug. 27, 1901, for 7 years.

34,989. BROOCH. Albert Wittnauer, New York.

Lancaster, Pa.

TRADE CONDITIONS.

Lancaster jewelers are optimistic, and, besides taking a hopeful view of the situation, looking for improved trade this Fall, they say that business is now considerably better than it was a year ago.

Mrs. Anna Klein, optical specialist, has reopened her office here.

Charles F. Bowman has returned from Atlantic City and Mount Pocono.

S. Kurtz Zook, with his wife, has just returned from a week's visit to New York.

Walter Leonard, Shreveport, La., who was formerly with L. C. Reisner, of this city, visited Lancaster, last week.

Elbridge Wisner, with John B. Roth, Jr., is on a trip to Boston with his sister. They will make most of the journey by trolley.

George R. Weber, of Louis Weber & Son, and his wife, are home from a two weeks' trip to New York and the White Mountains, made in an automobile.

John B. Roth, Jr., visited Philadelphia last week, and he and Abram L. Barr, with Aug. Rhoads, were among the Masons who attended the Lodge of Perfection picnic at Wild Cat Falls, near Marietta, Pa., on Aug. 25.

Arthur Hanaway, a jeweler of Meadville, Pa., has entered the Ezra F. Bowman Technical School as a student in engraving. John Shober, a Lancaster student, has returned from a trip to Atlantic City. Lee B. Spielman, Hagerstown, Md., another student, has taken a position with D. E. Kennedy, Cordele, Ga. He left for that place Aug. 25.

Mrs. B. F. Henry, 38 Conestoga St., this city, last week, found two pear-shaped pearls in a sea bass she was preparing for cooking and a local jeweler valued them at $75. Harvey Barto, of 9 N. Queen St., also found a pearl last week in a plate of clam soup, but he broke it. It was examined by a local jeweler who said he would have given $100 for it if it had not been broken.

Among the jewelers recently in Lancaster were: H. H. Leitzel, Mifflinburg, Pa.; Artemus Bucher, Springfield, Ill.; Mr. Yoselowitz, Steelton, Pa.; Jonas Porter, Columbus, O.; J. Levin, Steelton, Pa.; Max Bauman, Indianapolis, Ind.; Henry Fohl, Columbia; Stephen Kinard, Memphis, Tenn.; Anthony Slater, Baltimore, Md.; E. P. Zane, Christiana, Pa.; J. M. Kreider, Ephrata, Pa.

J. P. Kelker, belonging to a prominent Harrisburg family, was arrested in Chicago early last week on a couple of charges, one of which was forging his father's name to a check for $50 which he gave to W. W. Appell, of this city, in payment for a purchase, receiving $20 in change. He has been brought to Lancaster to stand trial. Kelker has only recently finished a five years' sentence in the Auburn prison before operating in Lancaster.

Jacob Lysakowski, a jeweler of Lebanon, Ill., and Mrs. Annie Gregory, St. Joseph, Mo., were recently united in marriage.

About 1.30 o'clock one morning, recently, two negroes attempted to break the show window in the store of J. J. Mercer, 416 Mulberry St., Macon, Ga. The noise made by the negroes awakened several families who live above the store and the robbers were frightened away.



Now It's The Lord Elgin

The demand to-day is for thin watch

The public have been waiting fo thin Elgin Watch—now it's here—

LORD ELGIN

The Thinnest Watch Made in America with Enamel Dial



the thinnest watch made in Ame ca with enamel dial.

Like all Elgin Watches—it was no put on the market until worthy to c ry with it the Elgin reputation for reliab ty.

Every Lord Elgin is cased at the fac tory and timed in the case—the mo accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K old gold cases, also 25 year filled cases.

Furnished with metal dials, plai or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPAN

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maid Lane
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Origin and Development of Tower Clocks.

Written expressly for The Jewelers' Circular-Weekly by Chas. A. Brassler.

E recent announcement of a public test of the automata attached to a remark- clock, installed in the tower of Mu- s beautiful new city hall, has reawak- public and especially professional in- t in the important place these time- s at one time occupied in municipal nment and the general attention be- ed on their peculiarities and perform-

hile the construction of such curious complicated timepieces has not attained e United States any such importance, none the less true that, astonishing as been the development of the mechanic in this country, it has been manifested ew other lines in as striking a degree n horology, including all its products, the smallest ladies' watch to the larg- ower clock.

nsidering the fact that it is not so many s since the first Yankee clocks, con- cted with wooden wheels, were made in necticut and Massachusetts and peddled t the country, being often left on trial the farmers to warrant confidence in r performance, the tremendous strides erica has made in this interesting field can only be marveled at.

rom the first crude specimens turned o by the pioneers in the trade, many of ch are still in existence and doing good ice, to the gigantic clock with its 40- f dial recently set up on New York bor, is certainly a far cry. Despite the t perfection attained in tower clocks in erica, they are not by any means as merous in this country as they should be, sidering the wealth of the country and recognized munificence of its well-to-do zens.

While the larger cities are probably plen- lly enough supplied with accurate public epieces, in the smaller towns their neces- is making itself more urgently felt m day to day.

very little town in the principal Euro- n countries having a church, town hall, rket hall or palace possesses a town ck, of which the inhabitants are often rdinately proud, despite the fact that, as the case with a majority of old mechan- s, the timekeeping qualities may leave much to be desired. Many of these clocks have an intimate connection with historical events, which in itself assures them of the warm regard of the natives.



INTERESTING OLD TOWER CLOCK IN BERNE, SWITZERLAND.

Among how many of these ancient cities have there not been disputes as to which contained within its walls the most interesting of these complicated and monumental tower clocks. In the light of modern restoration and in many instances the practical reconstruction of these works of skill and perseverance, these disputes have become for the most part fruitless, although we can still find pleasure in the more notable of these products of mechanical genius and admire the intelligence, artistic taste and industry of which they are the lasting embodiment.

Before the town or public clocks, most of which were equipped with striking mechanism, became common, people employed sand glasses, with the aid of which they regulated the bell ringing or horn blowing by means of which the time of day was announced from the tower summits. At five in the Summer the morning bell rang, at 12 the mid-day bell and the evening bell or curfew at 10. Matins did not ring until six in Winter, while as early as nine o'clock "the curfew tolled the knell of parting day." The ringing of bells regulated every event in daily life, including the opening and closing of the town gates, the closing of saloons, etc., while important meetings of the city fathers, the gathering of the citizens for purposes of defense, the outbreak of a fire, etc., were announced by predetermined strokes on the bells, or by alarms pealed from their brazen throats.

Until the invention and introduction of striking clocks this primitive means of marking the division of time prevailed; their adoption was unquestionably an important step in advance, their installation a public benefaction.

Among the cities in which historically and mechanically famous clocks of the character above indicated exist or existed, we may mention Berne, Padua, Strasburg, Prague, Bourges, Olmütz, Lübeck, Besançon, Lyons, Venice, Rouen, Münster, Lund, Eger and others. The following chronological data will afford an idea of the antiquity of the public clock, as compared with other, still existing, products of mechanical skill.

As early as in the year 1288 the fines imposed by an English judge were expended for a striking clock that was installed in the clock tower at Westminster, London. During the 14th century there was a marked

WALTHAM WATCHES



COLONIAL SERIES



These Extra Thin Watches may be had in four qualities of movements as follows:

RIVERSIDE; NICKEL;

19 fine ruby jewels; raised gold settings; double roller escapement; steel escape wheel; exposed sapphire pallets; compensating balance, adjusted to temperature and five positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gold center wheel; exposed winding wheels.

ROYAL; NICKEL;

17 jewels; red gold settings; exposed pallets; compensating balance, adjusted to temperature, and three positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

NO. 1425; NICKEL;

17 jewels; red gilded settings; exposed pallets; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gilded center wheel; exposed winding wheels.

NO. 1420; NICKEL;

15 jewels; settings; exposed pallets; cut expansion balance; meantime screws patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

Riverside and Royal grades are supplied in Gold and Gold Filled cases, both Regular Jointed Open Face and Calumet (Single Joint).

No. 1425 and No. 1420 grades are supplied in Gold Filled Cases only, both Regular Jointed Open Face and Calumet.

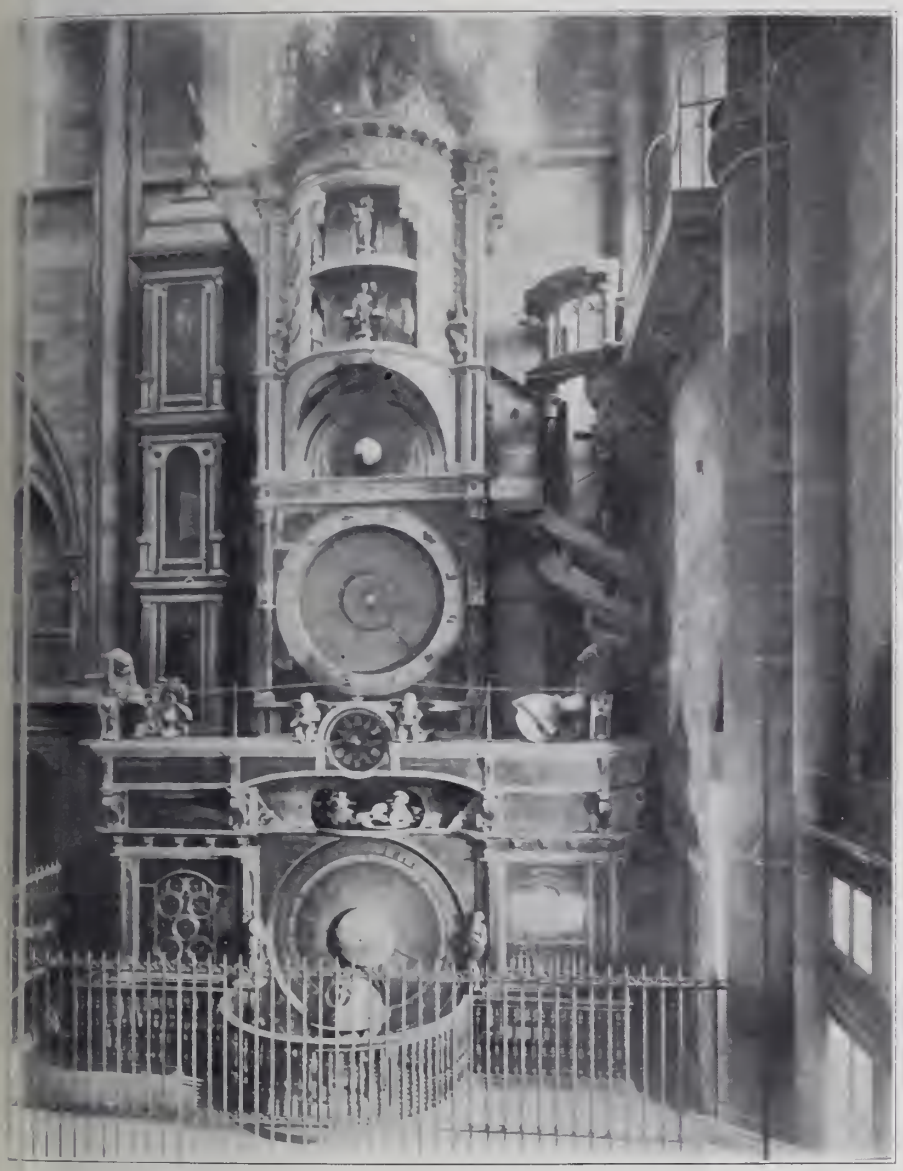
Colonial Series watches have Gilded or Silver Finish Metal Dials, as may be preferred. Solid Gold, 18k. and 14k. dials at an extra charge.

Movements manufactured and guaranteed by

WALTHAM WATCH COMPANY,

WALTHAM, MASS.

ease in the number of public clocks. 306 a clock was installed in the church e Perdicatori fathers in Milan, and in 3, a clock was constructed by Richard ingford, Abbott of St. Albans, Eng- which recorded the phases of the moon ell as the ebb and flow of the tides. he Plaza del Capitane, Padua, a clock set up, constructed probably by Jacob in 1341, on the strength of which vement he was named Horologius, an lation that was adopted as hereditary



THE FAMOUS CLOCK IN THE STRASBURG CATHEDRAL.

is family. By others this work is as- ed to Johann Donti.

he first large public clock of which we detailed information and pictorial rep- ntation, was installed in the castle r at Paris in 1370. Henry V., of ce, engaged Heinrich von Wick, a Ger- , in 1364 to construct the clock. In ad- ion to free lodging he received for his k daily six sous (6 cents of the money o-day), a liberal wage under then ex- ig conditions.

hen the clock was finished and began trike, the Parisians doubted that it was able of such a remarkable performance and suspected that the clockmaker, or some one in his employ, caused the clock to strike correctly at the proper time, and they consequently applied for and obtained the royal permission to keep a close watch on the tower.

We find clockmakers busy in different localities about 1370. Thus in 1368, Edward III gave three clockmakers letters of protection so that they could settle in England. The same year the first striking clock was set up in Breslau; in 1370, a clock constructed by Conrad Daspalius was set up in Strassburg; in 1375 Speyer, in 1398 Augsburg and in 1405 Lübeck each acquired a large clock; in 1419 Anton Pohl made the clock at Prague; in 1420 he completed the Olmütz clock. Olite, in Spain, acquired its first clock in 1390.

At this period Seville, too, must have had a clock, for the custodian thereof was granted by order of Charles III. of Navarre, a regular yearly stipend for winding and setting a clock.

In 1462 Nuremberg acquired its first complicated public clock. It showed 12 hours from the setting to the rising of the sun, and another 12 hours from the rising to the setting of the sun.

Clocks at that time mostly struck and indicated 24 hours from one sunset to the next. This is shown to-day in the Prague city hall clock, which, at the moment of sundown, records 24 o'clock and strikes 24 strokes.

In the course of the period of the Reformation, the 24-hour clocks were gradually gotten rid of, consequently a decree of Council in Breslau, in 1580, prescribed the use of the so-called "half-clock." In Catholic countries, Italy and Bavaria, the 24-hour clocks were retained until the present time. Some had two dials, one for 24 hours and the other for the minutes, placed one above the other, and of which probably the minute dial is of more recent origin. The 24-hour clocks made daily the following number of strokes:

$$1 + 2 + 3 + \ldots + 23 + 24 = 300.$$

Towards the end of the 14th and commencement of the 15th century many cities possessed public clocks. We have not a record of them all, for such contrivances, made by lower-grade masters, had to be made over again as soon as possible, and the record dates only from the installation of the reconstructed timepiece.

Although one of the chief reasons for the introduction of wheel clocks was that they could readily be equipped with striking apparatus, learned investigators found from old records that in ancient times machines equipped with wheel works existed, which reproduced the courses of the sun, moon and stars and which could be incorporated in the mechanism of clocks.

Competition now arose among the wealthier cities, and they frequently had such devices made by foreign clockmakers in collaboration with local scientists. On this plan the famous clocks in the Strassburg Cathedral and in the city halls of Prague and Olmütz and the St. Mary's Church in Lubeck were constructed.

In spite of their artistic style and ingenious construction, the public clocks of the earlier period suffered from inherent defects of mechanism and location, and soon fell into a sad state of disrepair. Not only this, but as progress was made in astronomical science, learned men sought to incorporate their discoveries in the clocks that were of an astronomical character, at the same time obtaining the association of their names with the original constructors. In time these clocks became, as it were, overloaded with complications, which, of course, did not improve their accuracy or reliability, and eventually the city authorities tired of the frequent expense of repairs and reconstruction and the clocks were allowed to fall into disuse and ruin.

But even where they were kept in working condition the accuracy of the old-time public clocks left much to be desired. Daily variations of a half to three-quarters of an hour were not exceptional, and it was not until Galileo, applying to practical purpose in 1593 his observation of the behavior of lamps hanging by long and short cords from the ceiling of a church, had suggested the pendulum as a means of controlling the movement of a clock that accuracy became possible.

(To be continued.)



Pat. June 9, 1908
P. P.—No. 32

Brooch and Case Combined

MANUFACTURED EXCLUSIVELY BY

DUBOIS WATCH CASE CO.

MAKERS OF

FINE SOLID GOLD WATCH CASES

Specialties in Casing of Chronographs, Repeaters and all Kinds of Complicated Swiss Watches



Pat. June 9, 1908
P. P.—No. 41

21 and 23 Maiden Lane **New York City**

The Only Safety Chatelaine Case which enables a Watch to Keep Correct Time and Cannot be Lost

MERITS

Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

Absolute Security



Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.

UTILITY

It can be raised so as t read the time, and reverse to have either the dial c back facing front, witho removing brooch pin c watch from the garmen Can be worn on th shoulder, belt, chain c fob.

Will not pull or wear off

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Watch worn as Chatelaine, showing it lifted to read the time.

Artistic and Practical

The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907



Watch worn on chain as a pendant, pin to garment as additional security.

A Novel Display Piece.

T) the various show pieces which we have already reproduced from the competition instituted by *La France* horlogère, we are now enabled to add an r, which can be produced at a small nditure of time and money. This dis- piece has been designed by a clock- r named A. Potel, Port du Fort Carre r St Dizier in Haute Marne), France, is entitled by him "The School." The ssary figures need not be of plastic com- tion, but may, for instance, be cut out et saw wood, paper pasted on them and prietely painted.

the reproduced illustration, Fig. 1, this v window clock has for its principal e a typical village schoolmaster, who

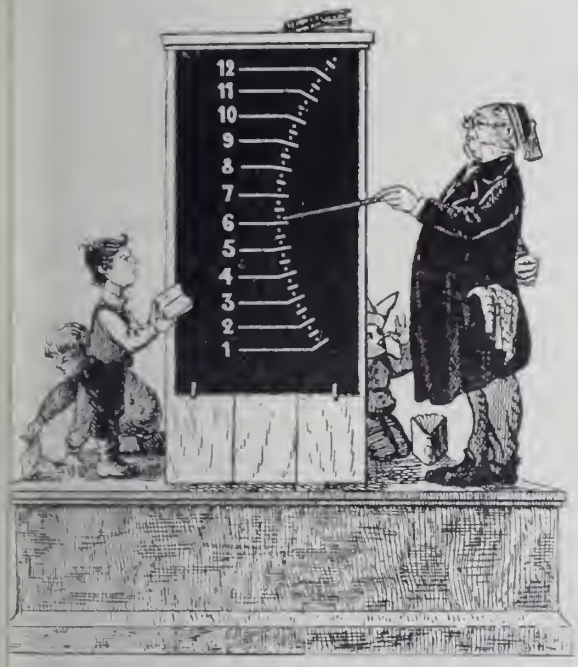


Fig. 1.

cates with his ferrule the hours on a kboard, which one school boy is observ- while two other boys are busy with all ds of mischief.

he expert reader will have surmised ady the manner in which the indication the hours is accomplished. Neverthe- , in Fig. 2 the simple mechanism with aid of which this is effected, is por- ed. The arm of the figure is pivoted at and at a short distance therefrom a pin, s attached to it; below these is the ver- e rod *cc'*, movable between suitable des, the lower end being attached to the umference of a cam, *d*. This cam or il is placed on the hour-hand arbor of desired table clock or alarm movement, ich is concealed beneath the figure; it pletes in 12 hours a revolution, where- it forces the rod, *cc'*, upward. During period the point of the ferrule traverses scale on the blackboard. When the k or pointer has attained the highest nt, say about 12.45, it falls, of its own ght, back to one.

n order to set the pointer the cam st be revolvable with considerable fric- on the hour arbor. Furthermore, the lever lengths, *a b* and from *a* to the point of the ferrule, must be so adapted to the depth of the cam that the pointer just traverses the scale, while the rod, *cc'*, mounts from the lowest to the highest point of the cam.

To the practitioner, it will be easy to determine all the measurements in advance. Those who do not understand how this is done may attain the same object with a little experimentation, either by setting the pin, *b*, further away from the pivotal point, *a*, when it is desired to make the arc described by the pointer smaller, or *vice versa*.

Still more simple is it perhaps to make the blackboard last of all and to adapt its size and the spacing of the hour scale according to the lift of the pointer actually caused by the cam; also, in case of neces-



Fig. 2.

sity, to shorten the pointer a little or to bring the blackboard nearer, or otherwise.

It is certain that the practical construction of the above show piece need not present to the least experienced any difficulty, whereas the impression on the passerby is reasonably certain; more especially if by skilfully contrasting the colors (making the teacher's coat, for instance, and the blackboard a deep black, and selecting much brighter colors for the clothes of the pupils) the attention of the passersby is more emphatically arrested.

Burglars, about a week ago, gained entrance into the store of Hyman Goldstein, 120 E. Water St., Elmira, N. Y., and stole eight hunting case watches, five dozen gold rings, two dozen children's rings, six fob chains, six lorgnette chains and a large amount of other merchandise. Thus far no clue has been obtained to the intruders.

H. Morton has secured a lease of the property at the northwestern corner of Broadway and 14th St., Oakland, Cal., which for a number of years has been occupied by a prominent dry goods establishment. The new quarters will be entirely renovated, especially for the use of the jeweler.

A Walking Stick Watch as a Show Window Piece.

THE accompanying illustrations show the exterior appearance and movement plan of a walking-stick watch, made by Watchmaker Karl Precht, Naumberg, A. S., as a show window exhibit, and described in the *Deutsche Uhrmacher Zeitung*.

Fig. 1 shows, greatly reduced as to size, the upper part of the stick with the watch dial, which is placed not far below the handle. Fig. 2, which is actual size, shows the arrangement of the works. The pivotal points of the wheels are placed in a straight line, so that the frame plate is of narrow, elongated form, which permits the entire movement to be placed lengthwise in a recess in the stick. It is only necessary to exchange the round frame plate of an ordinary cylinder watch (ladies' watch) for a rectangular brass plate of suitable size, marking off on a central line the gear distances, which is fitted with the customary turned recesses, and then to reset the

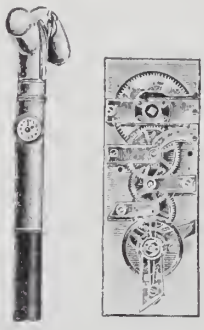


Fig. 1. Fig. 2.

bridges in a suitable manner. For the watchmaker further explanation will not be necessary.

This "walking stick watch," mounted on a handsome cane, will attract the attention of many a passerby, thereby fulfilling its mission as a show force. An advantage that it possesses, compared with other show pieces, is that it is readily produced by simple means.

As an actual walking stick clock, the article described is not by any means a novelty; in various countries, in former times, very similar clock-sticks have been carried. A few decades ago they were made wholesale in Vienna and were for a time at that period quite the fashion. The dial plate was attached in the same manner on the side. According to the then prevailing taste, the crutch handle stick was not carried, the sticks were simply provided with round or flat knobs of gold, silver, ivory, etc., and this was the more suited to the walking stick watch, as they could be made to wind up by turning the knob, thus dispensing with the watch key.

H. L. Chase, Cedar Falls, Ia., is making his annual buying tour to Chicago and New York.

Miss I. Bryan, advertising manager of the Jaccard Jewelry Co., Kansas City, Mo., was quoted in an interview that was incorporated in an article under the caption, "Jewelry Advertising," published in a recent issue of the *Advertiser's Magazine*.



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

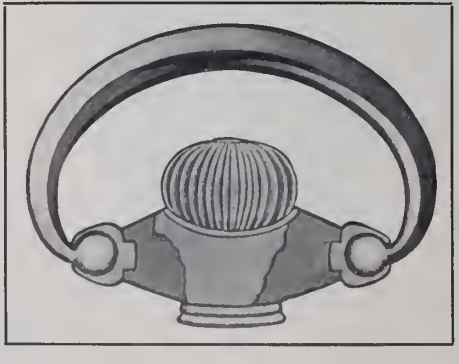
EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
31 Maiden Lane New York

Wachter Patented

Patented July, 1905 — May, 1907



Ball-Bearing Bow

Foreign Patents

Great Care has been taken by manufacturers of watches and cases in scientifically developing watch movements and watch cases, and it seems strange that the most important of all, the WATCH BOW, should have been neglected—and WHY? Why should such a precious mechanism hang only on a piece of BENT WIRE such as the present WATCH RING is made of? The public is not yet aware of such facts, but will learn soon.

MILLIONS of annoyances caused by the present Watch Bow can be avoided by adopting our

PATENTED BALL-BEARING BOW.

TO THE RETAILER:

Use our Bow also for repairing purposes. It is easy to attach and cannot come out. Write for illustrations and samples.

THE WACHTER MFG. CO., Hartford, Conn.

Manufacturers of Ball-Bearing Pendants and Bows, and Gold-Filled Neck Chains, 1/10 stock

THE

New England

LINE

for 1908-1909 contains

¶ A perfected Duplex movement with timekeeping qualities of the highest.

¶ A new, tested, straight-line lever escapement as nearly perfect as it is possible to make a watch movement. This movement will run "half time" in ice, in a hot oven or in any other place. It has double-roller escapement, Breguet hairspring and nickeled damaskeened plate. Trade price, $2.90 with cash discount.

¶ Dozens of new, handsome, attractive designs in all metals; stylish, thin, knife-edge types—sure to sell at sight.

¶ All covered by our published guarantee, backed by a broad and liberal policy.

¶ For further information, address

THE NEW ENGLAND WATCH CO.

Waterbury, Conn.

Or any of our Distributing Agents

American Watch Case Co.



C393 Carved.



C309 Carved.



C388 Carved.

Old Fashioned Elegance

Something like the smell of old lavender lingers about one of A.W.C.CO cases. Each one is an individual. It is not ONLY solid gold. Each one has private elegance that even its mates have not, while its mates have their own peculiar excellencies also. Each case is a work unto itself, absolutely unlike the ordinary commercial product. Old fashioned elegance and a genteel profit in A.W.C.CO cases. Do people come to your store looking for that kind?

"Carved with figures strange and sweet,
All made out of the Carver's brain."
—Coleridge

"SOLD BY US DIRECTLY TO YOU"

9-11-13 Maiden Lane New York

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Street



F. & F. J. SCHWITTER

WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York



Profit

Is what you are in business for—"Ball Watches" assure you several varieties.

1—A fair cash return.

2—Satisfied customers—most desirable "profit."

3—No preliminary repairing of movement—No fitting to case—No long regulation. Thus, saving your time is "profit."

4—No "price cutting" competitors.

Ball Watches
THE RAILROAD STANDARD

A "profit proposition" straight through for every reliable retail jeweler.

Write for booklet of facts and figures—We want an authorized agent in every locality.

THE WEBB C. BALL WATCH CO.

Ball Bldg. Cleveland

Railway Exchange Chicago

Large Watches

FOR

AUTOMOBILES, CARRIAGES, DESKS and TRAVELING



FOR the above purposes we offer a line of watches which possess really remarkable selling qualities. They are one or eight-day watches, keeping remarkably accurate time under all circumstances, and so substantially built as to successfully withstand the jar of an automobile.

For many reasons we believe them to be the best watch of the kind on the market, as they are not only very well made and bear all the marks of good, carefnl workmanship, but the model is a very attractive and "snappy" one.

They are extremely convenient, and appeal strongly to the traveler because they are so compact that they take up but little room in a traveling bag, which makes them more desirable than the regular French traveling clocks.

They are built to stand rough usage, as they can be turned upside down or in any other position with no danger of their getting out of order.

No line of watches for the purposes mentioned can possess more elements of salability, as in style, appearance, convenience, good workmanship and accuracy they are everything that such a timepiece could be.

Just at this time of the year you ought to have these in stock.



EDMOND E. ROBERT

3 Maiden Lane, New York City



M. A. MEAD AND COMPANY

NEW YORK :: :: CHICAGO
PITTSBURG

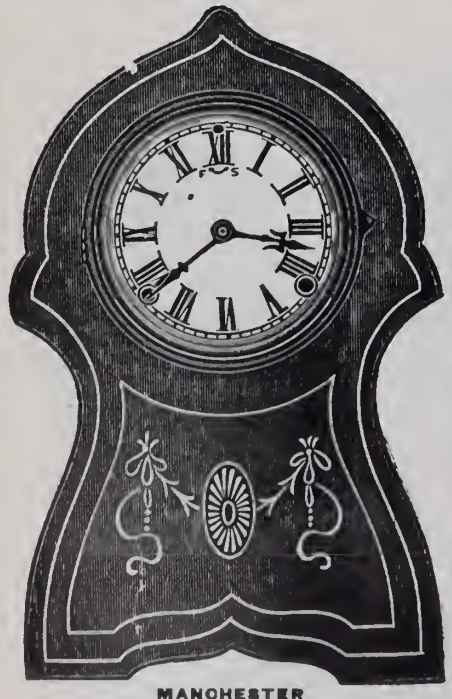
Will give your watch order the personal attention of a *specialist*

Send for copy of "The Watch Specialist" price list — Full of new ideas

NEW YORK
17 Maiden Lane

PITTSBURG
Fulton Bldg.

CHICAGO
Columbus Memo. Bldg.



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company
FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

JULES JÜRGENSEN
Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

Plain Talk to JOBBERS

YOU SHOULD discriminate between Swiss watches — not blame all because some are disappointing.

Some of the best watches in the world are made in Switzerland. Don't forget that. Be fair.

WATCHES

are the **Best Low Priced Watches in the World.** They perfectly satisfy a large demand for inexpensive watches.

Made by American machinery, in a thoroughly modern factory, and well constructed with interchangeable parts, you can endorse and guarantee them.

AMERICAN-SWISS WATCH CO.
1 MAIDEN LANE
NEW YORK

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington.
12 BARCLAY ST.
NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO
LONDON

SETH THOMAS CLOCK COMPANY

Established 1813

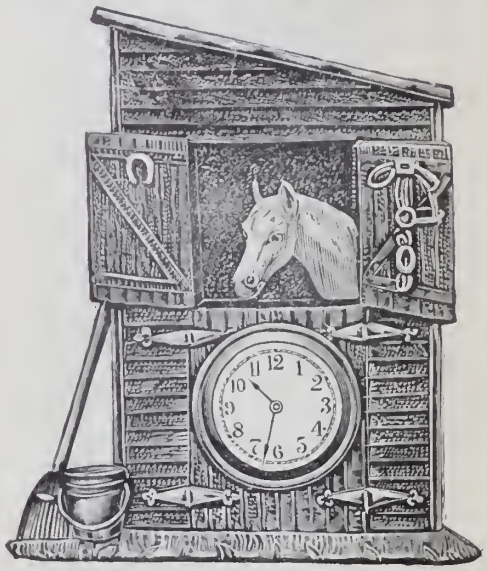
Some of the many new patterns shown in our large 16-page supplement mailed to the trade September 1st



HASTINGS

WOOD CASE, ADAMANTINE FINISH

Half Hour Strike, Half Hour on Cup Bell, Hour on Cathedral Bell
Gold Plated Metal Ornaments. 5 inch Dial.
Made in Black, also in Mahogany Adamantine.
Height, 11⅝ inches. Base, 14 inches. Price, **$8.50**
Fitted with Plain Porcelain Dial, Price, **$9.00**



PADDOCK

One Day. 2 inch Dial.
Rich Gold and Bronze Art Nouveau Finishes.
Height, 7½ inches.
Price, **$4.60**

September 1st we moved our New York Office and showrooms to the Silversmiths' Building, 15 Maiden Lane, 2d floor, where we will be pleased to show the trade our entire line



GOTHIC

Real Bronze Case and Finish, 15 Day Movement, Bronze Dial Silvered, with Cut Raised Numerals and Minute Dots Fastened Back of Dial. Convex Beveled Glass. Made in three sizes:

No.	Dial.	Height.	Base.	Price.
1	5 in.	11¾ in.	7¾ in.	**$35.00**
2	6 in.	14 in.	9½ in.	**50 00**
3	8 in.	18 in.	12 in.	**70 00**

Supplement shows many new designs in 1-day novelties, 8-day Adamantines, Empires, Metal Clocks — single and in sets, Figures, 30-day Office—five patterns Automatic 8-day Long Alarms, etc. Extra supplement and automatic alarm circulars will be furnished the trade on application. Dealers may obtain promptly electrotypes of any of our patterns free of charge. *If your Jobber cannot serve you please order direct.*

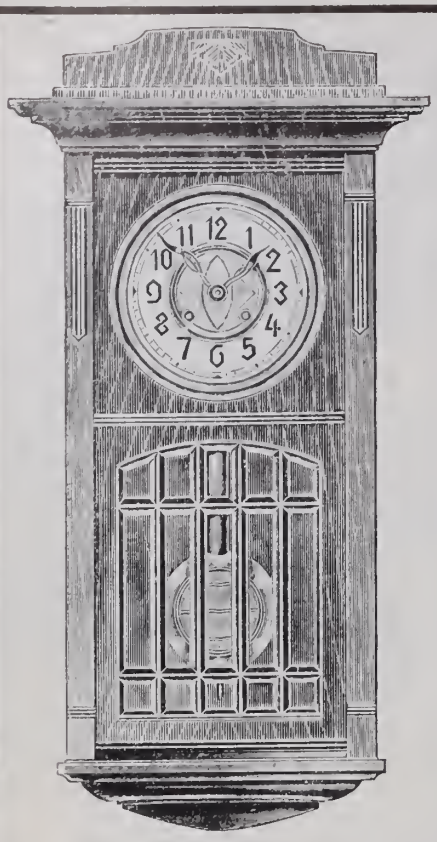


WHISTLING BOY

Eight Day, Half-Hour Strike.
Syrian Bronze Finish.
4 inch Decorated Porcelain Dial.
French Sash and Beveled Glass.
Height, 21 inches; Base, 8½ inches.
Price, **$25.00**

15 Maiden Lane NEW YORK **Seth Thomas Clock Company** 70 Wabash Ave. CHICAGO

Makers of Superior Timepieces of all kinds, sizes and prices, from a Lady's O-size Watch to a 40-foot Dial Tower Clock, largest in the world



No. 2608.
WESTMINSTER CHIME REGULATOR
Walnut Case, Beveled Edge Glasses, set in Brass Frames. Height, 30½ inches

MAKE YOUR CLOCK DEPARTMENT PAY

BY CARRYING OUR CLOCKS

EVERY ONE STRICTLY GUARANTEED

THEODORE SCHISGALL

IMPORTER OF CLOCKS

116 CHAMBERS ST., NEW YORK

Cuckoo Clocks

Alarm Clocks

Chime Clocks

Novelty Clocks



CUCKOO CLOCK No. 30
19½ inches high
15 inches wide



HALL CLOCKS

of nearly every style and description. The finest line we have ever placed on the market.

Our "Willard" is an extremely fine clock and the highest type of its kind.

Every first-class watch repairer should have one of our No. 13 Regulators. This clock has jeweled pallets and adjusted mercurial pendulum, and is finely constructed throughout. We guarantee it to run, with proper care, within five seconds a month. The net price is from $100.00 to $123.00, according to style of case and circuit break, if desired.

Send for illustrated catalogue

WALTHAM CLOCK COMPANY

Office and Salesrooms, Waltham, Mass.



C. L. Guinand Split Chronographs with Minute Register

The Turfman's Standard.

Remarkable for accuracy and reliability. Are cased in Gun Metal, Silver filled and Gold. Prices reasonable.

Imported exclusively by

Jules Racine & Co.,

Importers of all grades of Watches and Movements.

103 State Street, Chicago. 37 Maiden Lan New York.

Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

HOROLOGICAL DEPARTMENT

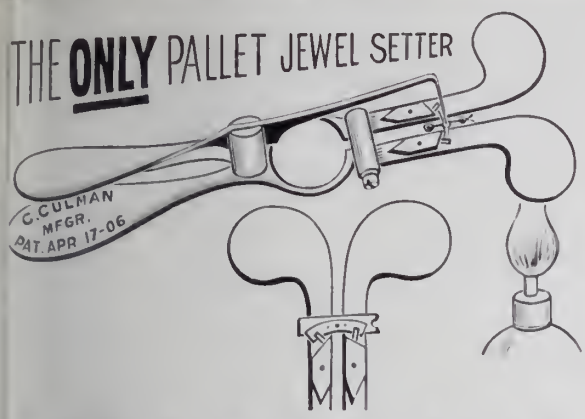
BRADLEY POLYTECHNIC INSTITUTE

Formerly Parsons Horological Institute

PEORIA, ILLINOIS

LARGEST AND BEST WATCH SCHOOL IN AMERICA

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalog of Information



THIS TOOL

Holds the pallet so that one jewel can be adjusted without danger of the other shifting.

Uses practical gauges to determine the amount jewel is to be shifted.

Holds all styles of pallets, large or small.

Full directions with each tool No. F-66. Each $2.00.

SWARTCHILD & COMPANY

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

Heyworth Building, Chicago

THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders



THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches

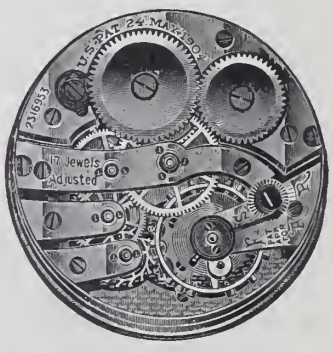
manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and fully appreciated by the critical merchant to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.

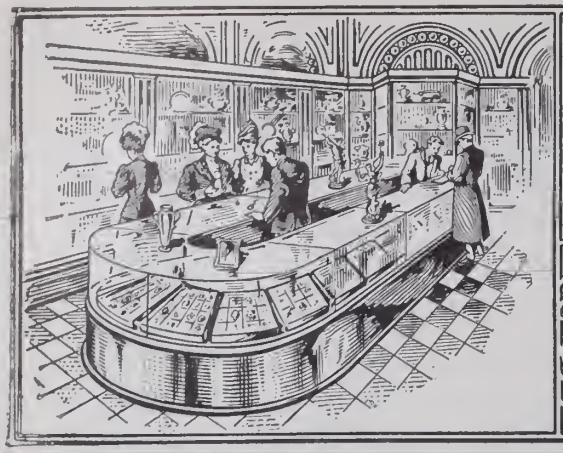


TAVANNES WATCH COMPANY

131 Wabash Avenue
Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Advances Made in the Art of Lock-Building

Old and Modern Means of Protecting Valuables from Lock-Breakers

(From the *Bookkeeper and Business Man's Magazine.*)

(*Continued from issue of Aug.* 26.)

IN Fig. 5 is shown a safe door fitted with the Stockwell device. (See previous issue.) This door has two bolts, A A, which in the illustration are shown shot forward as when the safe is locked. B is the bolt operating motor, which both locks and unlocks the bolts. The mechanism is now shown in the locked position, as it is set

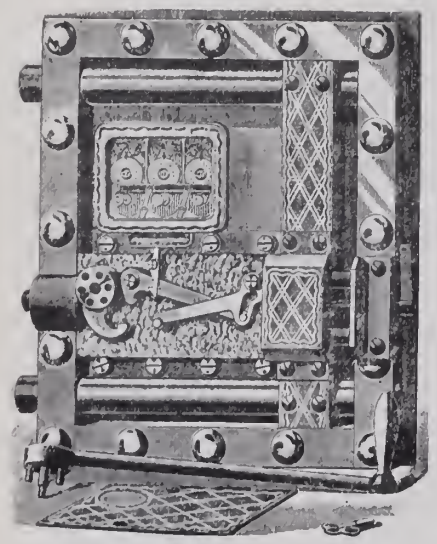


FIG. 6.

before the door is closed. At C is shown a small lever which, when the door is closed, strikes against the jamb of the safe and releases that part of the motor which controls the forward motion of the bolts, and the latter then shoot forward into the position here shown. The safe door is now securely locked. There is no communication with the interior, and no one, whether dishonest or honest, can open the safe until the time determined upon before the door was closed.

At D is shown the time mechanism which controls the opening of the door. Extending downward from the case is a small hooked lever which holds the bolt operating motor in the locked position. This is so accurately adjusted that a slight direct pull will unlatch it, but it cannot be jarred loose. If, therefore, any attempt to release the mechanism by hammering, jarring, tipping the safe over, or resorting to explosions of dynamite on the outer surface near the lock, the lever still retains its position. Should this punishment be so severe as to derange or stop the time movements, then the safe is irretrievably locked and nothing but the destruction of the door will give access to the contents.

Upon the arrival of the predetermined hour for opening, however, the time movements operate to pull the hooked lever to the right, which releases the unlocking device and the bolts are by it withdrawn. The door can then be swung open by a T handle attached to the outer plate of the safe door. At Fig. 6 is shown the same mechanism in the unlocked position. It will be seen that the bolts are withdrawn and the locking levers have fallen downward. While in this position the door can be closed at will without locking.

In the illustration three time movements are shown. This is simply to guard against the possible, though remote, contingency of stoppage of the movement. One might stop, two would hardly do so at the same time, while it is impossible to conceive of three all going wrong at the same time. Any one of the movements will perform the required work in releasing the locking motor, so that in case one should fail there are two more right behind it. This duplication of movements is sometimes carried still further and four and even six movements used. This seems needless, but it is in line with the wise precaution that provides for the most remote chances of trouble and seeks to eliminate any possibility of the safe not opening at the appointed time. Because if it does not open there is no longer a spindle through the door to drill out and release the bolts. The same principle is carried out in the duplication of the operating motor, which is also sometimes made double, so that in case of failure of one there is still another to perform the work of retracting the bolts. Both these motors are operated by one time-lock, the latter having usually three movements as above described.

It will thus be seen that at last the lock-maker is ahead in the game and the enterprising burglar is not burgling around

where time-locks and automatic bolt n
are employed. There are no more m
burglaries in banks employing these d
of safety and security. Safety and se
alike to property and persons. F
banker can now rest assured that h
bles are safely locked, even fro
until he shall be ready to release t
his slumbers will not be broken b
to the bank at dead of night u
of a gang of safe-crackers.

But the ingenuity of the inventor d
stop here. His work, though
finished, was not entirely comp
had for all time baffled the burg
provided means of security, depend

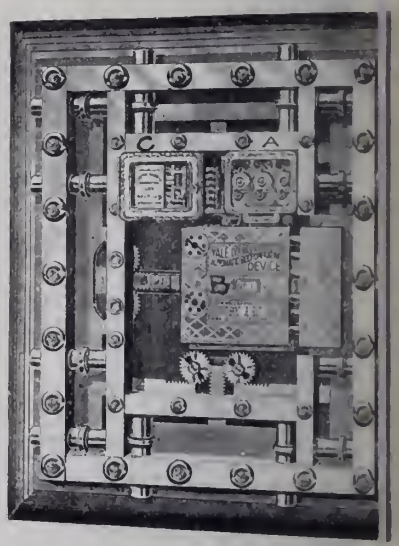


FIG. 7.

no secret, and which, therefore, ca
no further element of protection.

There was one more contingency to
vide for, and that this might also be
necessary has been shown by such ex
ences as Charleston, Galveston and
Francisco.

Having determined that the safe s
be opened at a certain hour of the fo
ing morning, the inventor foresaw
sometimes it might happen that the p
officers of the bank or vault could n
on hand at that time. The safe d
of course open to whoever should be
and it can easily be imagined what w
happen if this fact was known, and the
or the street, or even the building be
possession of a mob, or at the mercy
gang of looters always to be found
wake of a fire or earthquake. It

Storekeeping Department.

efore determined by Stockwell to go a further and provide means whereby safe would be opened at the predrmined time, but would be still closed l opened by other means.

his was accomplished by the invention he Stockwell electric combination lock, vn in Fig. 7.

he usual time-lock A and double bolt or B, above described, are provided as he ordinary manner. There is in addia combination lock, C, but constructed an entirely different plan from anyg else in that line. This combination may be set up, or thrown off—that is, ed or unlocked—at any distance from safe. For instance, the safe may even n Chicago and be unlocked from New k.

it has been determined that the vault l be opened at 9, the time-lock will ase the bolt motor and place it in poon to retract the bolts, but this motor ot perform its work until the electric bination has been set. When this is e the motor immediately retracts the bs and the door may be opened. When time mechanism and the bolt motor e in turn performed their duty the set of the electric combination may be deed for any desired length of time, an r, a week or a month. The security s nimpaired, and no access to the cones can be had except annihilation of the itself until the electric combination has set to release. This may be done the office of the Electric Burglar m Co., if there is such institution in the or it may be done from the police quarters, as is frequently the case. ther element of security is the fact that amount of tampering with the electric bination while on guard will in any affect the rest of the security devices, he time-lock absolutely holds the key he situation and cannot be bribed nor ced.

will be seen, therefore, that the intens of the inventor have been carried out he letter. The door is forever locked inst the burglar. It is equally inaccesse to the officers of the institution until proper time, and should the contingency e which demanded it, the safeguarding be prolonged indefinitely.

the race between the lockmaker and lockbreaker, therefore, honors were ut even until within the last two decs, when the automatic devices above ribed at once and forever put an end safe-cracking wherever they are used. would seem that the right has prevailed might is helpless, from which many al lessons might be drawn if it were province of this article to point any h moral.

here is one circumstance, however, that y be used to adorn the tale, as if offers st striking illustration of an inventor ing his life for the sake of his work.

n the evolution of the details of the elecally controlled automatic bolt motor, re were many serious obstacles to overe, and many intricate problems to be ved. It was not the work of a moment nor of a year. At last, however, all had been worked out to the inventor's entire satisfaction except one little detail. It was a simple matter, seemingly, still it did not seem possible to bring it about. Several times the inventor was upon the point of abandoning the entire idea, simply because of this one little point which seemed to be the key to the entire situation. Finally, after working steadily for several months with indefatigable patience and study, Mr. Stockwell stated one day in the writer's presence that he was convinced that he could not solve the problem and would abandon the idea entirely. He left his workshop at 6 P. M. that night, and as he afterward stated, thought no more about his invention, and that even up to the time of retiring it had not again occurred to him to think of it. He retired early and slept soundly for the first time in months. In his sleep during the hours of early morning he was again in his workshop, and, marvelous to relate, was putting the finishing touches upon the very part that had so long baffled all his skill and ingenuity. So vivid was the impression that he awoke, and, stepping to a small table in his room where he always kept pencil and paper, he roughly sketched the finished part as he in his dream had seen it, donned his clothes and went to his workshop. At 7 that morning he had his invention perfect and complete, the problem successfully solved, and that very day the final papers in the patent application was forwarded to Washington.

But the master mind had ceased its working. It was the last work the gifted genius ever did. He never lived to see the results of his labors, and only knew by the foresight of faith what tremendous benefits he had bestowed upon the world. In six weeks from the night he dreamed out his invention he was dead. But though dead his work has continued to exalt his name, and so long as there are banks and bank locks so long will the name of Stockwell stand for all that was latest, best and, in all that pertains to absolute security, perfect.

(THE END.)

Novel Use of Electric Globes.

A UNIQUE scheme for making effective use of the electric incandescent electric lamp for advertising purposes consists of fitting caps of colored glass snugly over the ends of the globes. Where these lamps are made use of for signs, their ends are generally the part which is exposed to the observer and the new idea consists of covering this part only with the cap. This permits the sign to be readily changed as often as desired.

By arranging a bank of these lamps and manipulating the caps to suit the demands it is a very simple matter to change the legend so that a sign may be made to read differently every day if desired with little trouble and no extra expense.

These caps are made in several different sizes, covering the globes of the four, eight and 16 candle power lights. They are also made in a number of different shades and colors. G. J. J.

Walter B. Dean, Jr., Forsythe, Mont., is closing out his stock.

The New Jewelry Establishment of Hammersmith & Co., San Francisco, Cal.

THE new Hammersmith building, occupied by Hammersmith & Co., and located at 801 Van Ness Ave., San Francisco, Cal., is shown below. The interior is simply and richly finished in mahogany, with all the latest improvements in the way of show cases and display fixtures. The jewelry department proper is on the first floor; the diamond and art department, engraving room and offices on the mezzanine floor; silverware and silver novelties, including an extensive line of silver trophies, on the second floor, and cut glass and clocks on the third floor. In the basement is located a well-equipped repairing department, fireproof vaults and the packing room. A smoothly running electric elevator makes all departments easy of access. On the opening day the store was crowded with both customers and friends and members of the jewelry trade. The firm has been the recipient of many congratulations in view of their pluck to become pioneers in the new shopping district.



NEW BUILDING OF HAMMERSMITH & CO., SAN FRANCISCO, CAL.

This concern was one of the first jewelry firms, if not the first, to locate on Van Ness Ave. after the earthquake and fire, and so can claim the distinction of being a pioneer in more than one respect. The firm of Hammersmith has been in business for the past 22 years, the first store having been opened at 118 Sutter St., under the name of Hammersmith & Field. The firm continued in business at this location for 14 years, and then removed to 36 Kearny St., where the great fire of 1906 found it. Shortly after the store was started on Van Ness Ave., Mr. Field died and the business was reorganized and incorporated under the name of Hammersmith & Co., with the following officers: John A. Hammersmith, president; Lester J. Hammersmith, vice-president, and Louis Hammersmith, secretary.

Frank W. Berka has discontinued his business at Montour, Ia., and located in Dow City, Ia.



The use of this department is open to every member of the retail jewelry trade. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as you desire. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed several weeks.

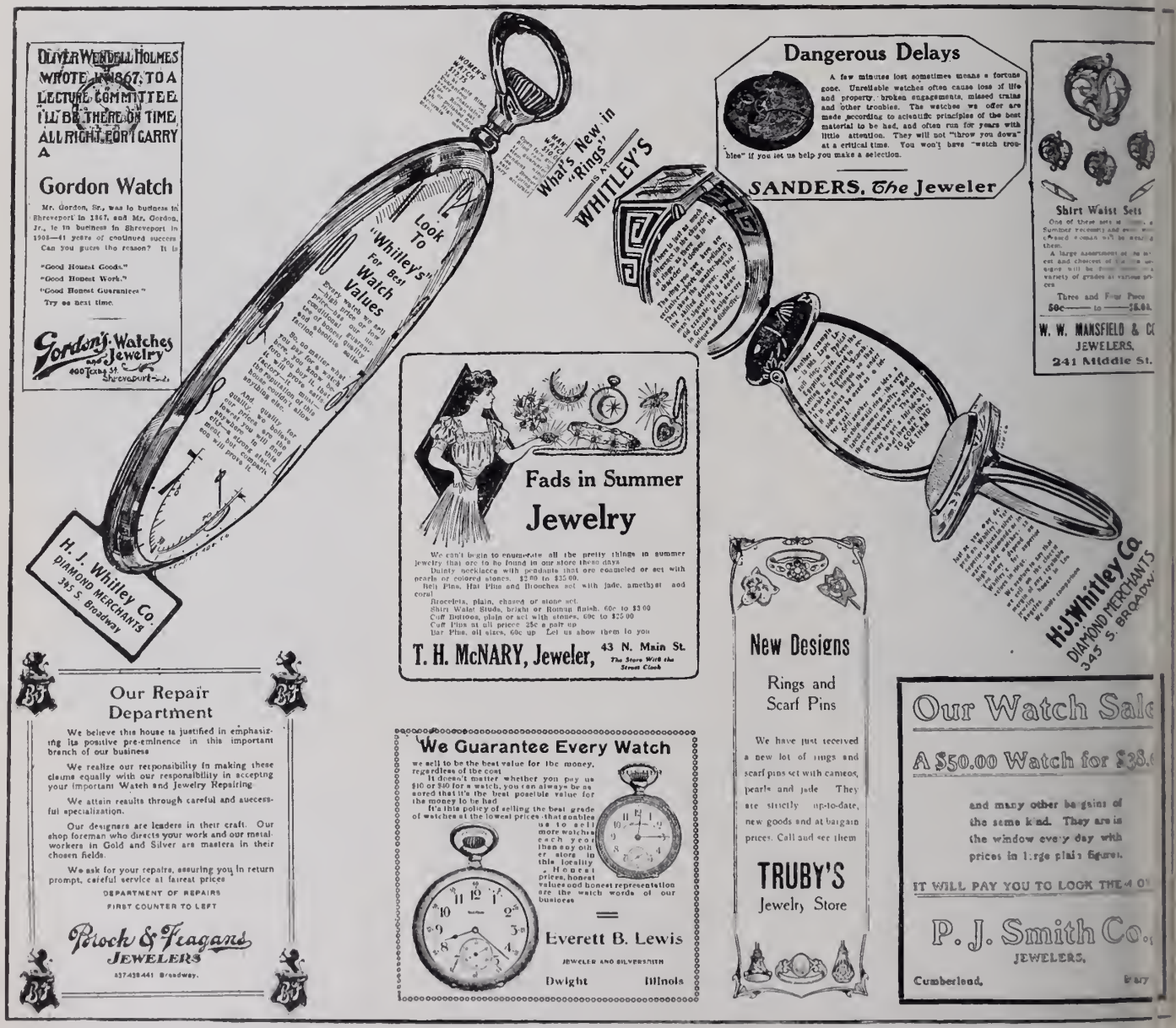
SOME late Summer announcements varying considerably in mechanical make-up and construction are shown this week. A clever bit of originality characterizes the advertisement of the J. Gordon Jewelry Co., Shreveport, La. The announcement, which originally occupied five inches, single column, also gives information of historic interest, the date of Mr. Holmes' lecturing period being given.

The first advertisement of the H. J. Whitley Co., Los Angeles, Cal., has been reduced from 11 inches, single column. The text is well written. The adjoining advertisement is by the same concern and was used in the same amount of space to advertise rings. The text of the second announcement is also very good.

"Dangerous Delays" is a catch phrase of an advertisement of two and one-half inches, double column, published in ily by Fred H. Sanders, Ottawa, Ill. Th ad- vertiser used a good argument to show hy care should be exercised in the selecti reliable watches.

Shirt waist sets are timely articles to ture during the Summer months, a a been done by W. W. Mansfield & Co Middle St., Portland, Me. The preser vertisement, which was used in a spa five inches, single column, is very ge in tone and gives a wide range of price little more white space above and the catch phrase would have he'pe typographical appearance of the anno ment.

The P. J. Smith Co., Cumberland, in an advertisement of five inches, d column, advertised a $50 watch for $3 other bargains. The advertisement at ed much attention and the mention



A COLLECTION OF JEWELRY ADVERTISEMENTS USED DURING THE LATTER DAYS OF SUMMER.

fact that the articles advertised can seen on display in the show window p very helpful.

The typographical display of the a tisement of F. M. Truby, Coffeyville, K

etail Advertising Department.

capable of improvement. The ad. was d in a space of seven inches, single lumn.

ore white space above and below the ch phrase, "We guarantee every watch," ld improve the advertisement of Ever- B. Lewis, Dwight, Ill. A good, force- style, born of self-confidence, marks the ding of this ad.

he advertisement of Brock & Feagans, L Angeles, Cal., is tastefully displayed m a typographical viewpoint. A digni- appeal is made for watch and jewelry ring.

A Mortuary Collection.

WHATEVER is, is not necessarily right, says a scribe in *Printers' Ink*. ause some large and successful business se makes a spectacular run on some ntric line of advertising does not neces- ly prove that some other kind of ad- ising would not have been a great deal re profitable.

oing back a few years, anyone can re- certain advertising policies which were tly applauded at the time, but have e been discarded.

hy were they dropped?

ossibly because they were considered ave served their purpose and that they uld make place for something new. re likely, because the advertisers them- es lost faith in them.

ere are a few advertising ideas that e supposed to be very brilliant in their d:

The Smile That Won't Come Off.
Sunny Jim.
Spotless Town.
The Ham What Am.
Omega Oil Geese.

hy is it, if these ideas were so good, they have been allowed to perish by wayside? Now that they have van- d from newspapers and public places, sound very much like productions of silly season. It would have been rank esy to have intimated such a thing a ile ago. But can anything be said in r favor to-day? If these ideas were insically meritorious why have they n thrown among the discards?

erhaps one reason why they would not nd continued publicity is that the ughts back of them were shallow. The ertiser probably got sick of them even cker than the public.

nother reason may be their essential lishness A clown makes a lot of noise the circus, but the circus manager lim- his act to a very few moments and ckly withdraws him in favor of the re serious acts.

here are many successful business men o have no use for clownishness in ad- tising. They believe that nonsense is of place and bears no sort of relation real salesmanship. When the "Sunny n" campaign was at its height, advertis- managers in other lines were often ked, "Why don't you think up something clever as Sunny Jim? That is the artest advertising yet!"

But where is Sunny Jim to-day? Where are the people that created him, and where are the people that paid the freight?

It is always a temptation to an advertising man to do spectacular things. It is hard for him to put the gallery out of his mind completely. How will such-and-such a thing impress the advertising community? Here's a scheme that will make the advertising man of our competing house gnash his teeth with envy!

Such thoughts are wholly unworthy of any man entrusted with the details of an advertising campaign. The basic question is not, "Is it smart?" but "Is it good business?"

"Will this copy lead directly to sales? Is it good common-sense? Is it the kind of talk that would make a buyer of me if I were on the outside?" If such questions were asked and honestly answered before a campaign started, there would be fewer mourners in the advertising procession.

Post-Vacation Business.

AFTER the return of vacationists and Summer tourists from the many Summer resorts, a goodly amount of business is to be obtained, owing to the damage which watches may have suffered by sand and water. "Many watches fall into rather deep water and have to be dived for," recently remarked a well known watch repairer, "and unless the case is very tight the water gets into the works. Then, again, a single grain of sand will impair the timekeeping qualities of a watch in no small degree. The funniest case I have had this year was that of a man who brought in a watch very badly smashed, and explained that it belonged to his wife, who had just returned from the seashore, While sleeping with her hand under the pillow, she had dreamt she was beside the sounding waves, and picking up a stone she had thrown it out to sea as far as she could. The stone in this case happened to be the watch, and the effect of its collision with the bedroom wall cost him just $5.50 for repairs, which he charged up against the expenses of his wife's trip to the seashore.

Common Sense—A Good Business Pilot.

THE advertiser who has courage enough to cut loose from precedent and be guided by his own commonsense and experience doesn't lose much sleep over what the "authorities" say for or against his methods.—*Advertising World.*

John McGowan and William Steahly, of Hinckley, Minn., have found about 80 pearls during a three weeks' search along the St. Croix.

Mrs. Rosalind Nicola, 21 years old, and Miss C. Stema, 18 years of age, Italians, were taken into custody, recently, on a charge of shoplifting, preferred against them by a clerk in the store of Jos. Reininger, Easton, Pa. A ring in the possession of Mrs. Nicola was identified as the property of David Clark, a jeweler in Northampton St. The women pleaded guilty to the charge of larceny and were fined $5 and costs.



Catch phrases, descriptions and arguments which retail jewelers have used in their newspaper advertisements.

YOU should know the best place to have your eyes attended to. Perhaps your eyes are all right at present. To-morrow you may develop eye trouble that needs immediate attention of an optometrist. We charge nothing for examination. J. Ramser, Rock Island, Ill.

Reflection is not necessary to convince you that when you buy jewelry you want something you can depend upon. On the outside plate looks the same as solid, but plate wears off. It's all right if you paid only for the plate price, but if you paid for solid——. We make a specialty of getting only the most exquisite productions of the most skilful workmen. You can't get anything here that isn't thoroughly good in every respect. Levin Jewelry Co., Calumet, Mich.

Since the birthstones returned to vogue it is an easy matter for one to find an ideal gift. Some denote self-possession, contented minds, proof against traitorous lovers, armor to guard off folly, courage, wisdom and firmness, while some are even supposed to produce fascination and bring beauty to the wearer. We have all the birthstones and can give their historical meaning. J. B. Ingalls, Rock Island, Ill.

A Talk to Watch Owners.—Does your watch tick with uniformity? It may seem reliable and yet work cranky. Bring the watch here at the first signs of trouble. "A fix in time saves many dimes." You may possibly equal our prices, but it's impossible to equal our pre-eminent repairing. We are experts at watch doctoring. When your timepiece leaves our hands it is right, and permanently so. Now, as to jewelry, when you want anything in the better jewelry line, go to the old reliable A. F. Williams, Trenton, N. J.

A Suggestion on Selecting Diamonds.—We invite inspection of our new display of diamonds and diamond jewelry. While our stock is, perhaps, not the largest, yet by careful selection we have made it include pieces to suit all tastes and all means. We can give you a diamond ring for $10, or one for $1,000. We direct special attention to our $100 diamond ring, which is particularly good value for the price. Buyers should also bear in mind that our special plans permit of easy terms at cash prices, and also permit of later exchange at full value. For example, should you, after paying for a $100 ring, desire to own a larger stone, we will allow you $100 for the old ring in part payment for the new. W. C. Graves & Bro., Memphis, Tenn.



M. L. Landis, Prop. and Instructor

LANDIS SCHOOL OF ENGRAVING

FALL COURSE OPEN

If you wish to take a Course this Fall, please **write us at once,** and we will assign and hold a place for you.

Our new School rooms have every modern convenience and comfort.

Our methods are original and entirely new. We are the founders of a **new system** in the **Art of Cutting and Designing,** which enables a pupil not endowed with artistic skill to learn to make perfect letters.

Write us, and we will give you an idea of what you could accomplish by taking a Course with us.

M. L. LANDIS, 119 Mt. Vernon Ave., Detroit, Mich.

Positively no Mail Course given. Attendance only.

Importer and Manufacturer of

WATCH MATERIALS, TOOLS, JEWELERS' SUPPLIES AND OPTICAL GOODS



Bargains in **Engraving Blocks**

Prices on Application.

Fine Gold, Silver and Platinum always on hand. Highest Prices paid for Old Gold and Silver.

A. ZAREMBOWITZ

250 East Houston Street NEW YORK

ARTHUR MARSON

INC.

MAKERS OF

Swivels, Spring Rings, Snaps and Specialties in the Line, in GOLD and PLATINUM

Manufacturers of the

SMALLEST SPRING RING

on the market for Neck Chains

SEND FOR SAMPLES

23 MARSHALL ST., NEWARK, N.J.

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK.



ELK TEETH

CUT GEMS

ROUGH GEM MATERIAL

CLAWS OF LION, LYNX, CAT, EAGLE, OWL, HAWK

Any of above sent on selection to responsible Manufacturers, Jewelers or Lapidaries.

Price Lists. Strictly wholesale prices.

L. W. STILWELL

DEADWOOD - - SOUTH DAKOTA

PATENTS

obtained on inventions and designs. **Trade**-marks, prints and labels registered.

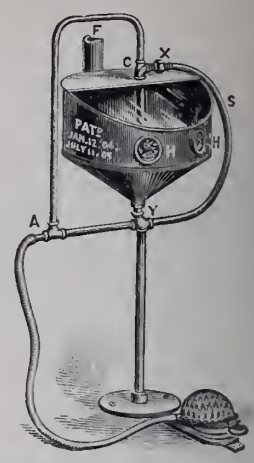
R. W. BISHOP,

ATTORNEY-AT-LAW,

908 G Street N. W., Washington, D.C.

WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.



A Small Compound Sand Blast

Price, $20.00 Foot Bellows, $6.00

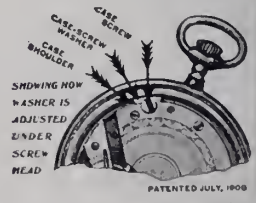
WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MADE of Galvanized Sheet Iron, 12 inches diameter, Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc., etc.; **Positive Pressure Blowers.**

E.P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK



PATENTED PERFECT FITTING CASE SCREW WASHER

Perfect fitting un screw-head and ways ready for Holds movements curely, even if sc shoulder on case worn away or sprung. Made in all sizes. Prices, gr $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.

For sale at all material houses.

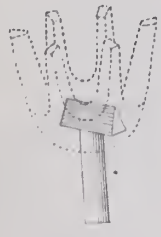
S. URICH New York Ci

Established 1879 **Manufacturer of**

LOUIS W. HRABA — Fine Leather Goods

29 East 19th St., New York **Exclusively for the Jewelry Trade**

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

[*swers are also solicited from our readers to the questions published on this page.*]
attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2205.—**Silvering Brass.**—*... can I quickly silver small brass articles such as chain links, key tags or other ...cles? I want a dip that can be used ...out the electric current.* S. B.

ANSWER:—Brass articles can be silvered ...dipping in a cyanide silver solution. The ...ss pieces should be polished if a bright ...sh is desired. A dead finish is obtained ...n an unpo ished or matted surface. The ...ces must be chemically cleaned, then ...ed in a solution composed of rain water, ... gallon; nitrate of silver, one-fourth ...ce; cyanide of potassium, 12 ounces. ...solve the nitrate in the water, and in ...t of the water dissolve the cyanide. Add ...ttle of the cyanide solution to the silver ...ution, let stand a while, then add more ...the cyanide, a little at a time. Before ... the cyanide is added, heat the silver ...ution to about 150° F., dip the brass in ... a moment and rinse off. The balance ...the cyanide can be added after part of ...t solution has evaporated.

QUESTION No. 2206.—**Renovating Gold ...are.**—*Kindly tell me how to impart a ...hart color to shopworn gilded or plated ...elry* T. I.

ANSWER:—Gilded or gold-plated jewelry ...n be brightened up to a brilliant finish, ...vided there is enough gold on the arti...s to produce a good effect. Grind the ...lowing into fine powder: Sulphur, five ...ts; alum, two parts; arsenic, two parts; ...neric, one part; native antimony, one ...rt. Also prepare the following fluid: ...lammoniac, three parts; salt, one part; ...negar, six parts; water 23 parts. Boil ...d skim this, and put in the powder; boil ... 15 minutes. Clean the gold pieces to ... treated by washing and rinsing and dip ...o the solution. Let remain until the ...or is of sufficient brilliancy.

QUESTION No. 2207.—**To Color Soft ...lder Yellow.**—*When I repair cheap jew...y I use soft solder, which will leave a ... color where soldered. How can I color ...s solder yellow so it will appear like ...ld?* T. C.

ANSWER:—To turn the tin solder yellow ...o preparations are used. The first is ...ed to copper the solder, then cover the ...pper with a second solution to produce ...e yellow. Proceed as follows: Heat ...out half a pint of rain or distilled water ...d put in about a tablespoonful of sul...ate of copper. Apply some of this, while ...t, to the tin-soldered places, touch the ...ots with a piece of steel or a nail, put ...more of the sulphate of copper solution ...d repeat until a coating of copper has ...rmed. Now prepare a solution of two parts of sulphate of copper and one part sulphate of zinc in warm water. Apply some of this last solution to the coppered spot and touch the spot with a zinc rod, which will produce a yellow color. The solution may be kept in bottles.

QUESTION No. 2208.—**Moulding Gutta Percha.**—*How can I prepare gutta percha so I can mould it into special shapes and give it different colors?* M. G.

ANSWER:—For a moulding mass of gutta percha several formulas may be used: (1) Gutta percha, two parts; bone, black, one part. (2) Gutta percha, two parts; bone dust, one part. (3) Gutta percha, three parts; bone dust, one part, pipe clay, one part. The mixing and working is done by warming the ingredients, kneading and moulding into shape. To produce different colors, mineral color is introduced during the kneading. A very unpleasant odor arises when the gutta percha is warmed, which may be overcome by adding a little powdered orris root.

Jewelry Repairing.

(Translated for THE JEWELERS' CIRCULAR-WEEKLY from the *Deutsche Uhrmacher Kalender.*)

THE proper repairing of jewelry embodies the knowledge and practice of soldering. Soldering as a branch of jewelry repairing is subject to two subdivisions; one is performed by the use of hard solder and the other by the use of soft solder. For the use of hard solder, which requires a glowing heat, a workman must have a great deal of practice and the knowledge of certain elements of chemical and physical conditions. The want of such knowledge causes the operation of soldering to be performed frequently in a bungling manner, often resulting in the ruin of a piece of jewelry entrusted to his care, because the damage done cannot be repaired by a more skilful operator, no matter how capable such a succeeding operator might be.

Take, for instance, the case of a delicate breastpin which is broken, and which could easily be mended by hard solder, but instead is mended for convenience sake by a little soft solder, and the operator in so doing submitted the pin to an excessive heat. The most skilful workman would find it difficult to do any later repairs on this article except with soft solder. But articles which have been repaired originally with hard solder furnish no excuse for employing soft solder in any subsequent repairs.

It sometimes happens that an article of gold jewelry is of a color which may be spoiled by heat. In such a case it would be necessary to employ solder of such material which will fuse at a low temperature. Such a case is quite common, and any jeweler who makes a business of repairing jewelry must possess the information and capacity to do any repairs in such a manner that articles do not show readily that they have been repaired. If he spoils the color of any object he must have the means of restoring it. To prevent such mishaps he must have solder to suit any object, which would obviate the offensive appearance of a badly repaired article, and as a rule repaired jewelry should have the fresh appearance of a new article.

Hard soldering is the fused junction of two pieces of metal by means of solder exposed to a red-hot heat. The conditions are generally the following: The surfaces to be united must be scrupulously clean and free from greasy matter, which, in being heated, would leave impurities which would prevent the solder from flowing.

The solder to be fused in uniting two surfaces must be similar in color and alloy to the metals to be soldered, but the former must have a lower fusing point than the metals to be joined by soldering. These conditions make it imperative for a repairer of jewelry to supply himself with a graduated stock of solder based on conditions modified by experience. An exception to this rule are such metals as iron and steel, which can be soldered with other metals, such as gold, silver, copper and brass. Gold solder must be exclusively used for soldering gold, while the quicker fusing silver solder must be used for silver or the baser metals, such as nickel, etc.

For the composition of hard solder practical men recommend those which are graduated according to higher or lower fusing points, and which may be known as easy flowing, hard flowing and very hard flowing solders. Such solders are kept for sale by material dealers and require practical tests for their successful use.

For the melting of an alloy for solder of a moderate quantity a crucible and a furnace are very desirable, and also an alcohol lamp, a blow pipe and a large piece of prepared charcoal. Such a piece of charcoal is prepared by having a cavity dug into it, the sides of which are covered with pulverized borax.

The melting of the different component parts of a gold solder may proceed as follows: Begin by melting the gold and silver, following by the addition of copper, brass, etc., finishing with the zinc, as the latter easily melting metal is somewhat volatile, and cannot therefore be exposed too much to a protracted heat.

For alloying larger quantities a crucible will be needed, and this ought to be new. The interior of this should be rubbed over with borax, to prevent the adhesion of any metal to its side. When the alloying metals are in a state of fusion, as described above, and ready for casting, this should be done in a cast-iron mould of such form as would facilitate the laminating of the solder in such shape as will make it convenient to produce thin strips, which may be cut in minute fragments with the scissors, as occasion may suggest.

(To be continued.)

Libbey

"THE WORLD'S BEST"

CUT GLASS

BUSINESS ESTABLISHED IN 1818

What is it worth to you that you actually have the exclusive sale of the world's best cut glass ?

What is it worth to you to be the only dealer who can sell in your city the cut glass which has been known by consumers for several generations to be "The World's Best."

Be sure the name "LIBBEY" is graven in the glass

THE LIBBEY GLASS CO.
Toledo, Ohio
New York Salesroom, 57 Park Place

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-a-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Points to Be Considered in the Sale of Art Wares.

By The Commentator.

The art dealer had a little time to be sociable. A heavy rain had come on, giving a temporary lull in business; and we talked for a while about customers and their ways. He said:

"It is curious the way people buy art wares. A customer comes to buy a certain thing, and almost invariably winds up by buying something entirely different. A purchaser wishes to make a present, and has a certain price in mind. The article desired exceeds the price limit; the sum, however, is sufficient to buy some other object admirably adapted to presentation purposes. The kind of ware asked for in the first instance, gives me a line on the customer's taste, so that I am able to call attention to other suitable things within the price. This is not resented at all. I am really rendering helpful service. The present is to be made, and it is desirable that it should be the best possible for the money. Though not buying quite what was intended at first, the customer has obtained something really creditable and is satisfied."

These observations coming fresh and direct from the actual life of the store, are not abstract theories. Other dealers could relate a similar experience. It is good salesmanship to be able in appropriate cases, to guide a customer from one subject to another, from a contemplated purchase to one not contemplated. We say "in appropriate cases," because an obtrusive and ill-advised attempt to change a customer's mind, where the occasion did not suggest it, might savor of "substitution." Yet art wares by their very nature are less liable to that suspicion than other kinds of goods. This dealer, and others like him, recognize the appropriate cases when they see them. In handling customers they exercise the functions of the diplomatist and the psychologist, for on the last analysis good salesmanship resolves itself into a problem in psychology.

"It is quite a usual thing when there is a present to be bought, to fix upon the price first. 'What ought I to pay for it?' is what the customer first asks himself. Having settled upon the amount he is to spend, of course he has preferences as to what he would like to get for his money, but these preferences are not inflexible. He is willing to consider something else, if the desired objects come too high. This is the psychological attitude of multitudes of people who visit art departments to buy presents. The good salesman will probably guide the visitor to an appropriate purchase; the poor salesman is likely to bungle the matter. The latter, when he hears the request for a certain thing at a certain price, will probably say he has nothing of the kind at that figure, and then close up like a clam. This will freeze out the customer, who will go somewhere else, find a salesman who understands the situation, and make a suitable purchase without any difficulty.

Intelligent guidance of customers by art dealers is more justifiable than where the goods are of a more ordinary character. Two classes of people patronize art departments, those who are connoisseurs and those who are not—and the latter are infinitely the more numerous. Art wares embrace so many technicalities that to become familiar with almost any branch requires a great deal of time and experience. How, then, can the average layman, who only makes an occasional purchase, be expected to feel very sure of his ground? There is a growing feeling towards art in this country, an increasing desire to secure things that are beautiful and artistically correct. In the present state of art education, most customers look more or less to the dealer for guidance. The intelligent dealer is a good educator. He raises his vocation above the status of a trade and makes it a profession. The advice given to open-minded customers is "professional advice," is recognized as such, and is not resented.

Where the customer is a connoisseur, however, or where he has a fixed and definite determination as to the nature of his purchase, the situation is different. The object and not the price is now the main consideration. If you can supply the former, the sale is virtually made. If you cannot, it is as well to say so at once. Salesmanship in such cases consists in a sort of intelligent receptiveness, an attitude which quickly catches the customer's idea and endeavors to carry it out to the letter. When you make the sale, your best testimonial will be to have the customer say, "That is exactly what I wanted." Operations are often conducted from the opposite point of view: an effort to dispose of what one wants to sell rather than what the customer wants to buy. The sensitive customer with a definite purchase in mind, would resent this. Of course, if he casts interested glances over other displays in the store, these manifestations of interest will open the way to other goods, because here you are really following his lead, not he yours. Yet the majority of art patrons are not of this class; they are not connoisseurs, nor are their minds inflexibly fixed upon the nature of the purchase they are to make. What is settled is rather the price they are to pay.

That fact is recognized in a very practical manner by certain dealers in art objects. Their window displays often group a number of things together, with a card announcing that any article in the window may be had at a certain price. The price is fixed, but there are a number of objects to choose from. The individual having that amount to spend for a present may see something perfectly suitable. These considerations show the advisability of price-classifications in dealing with art wares; not that it is necessary to group the goods in that way in your window or upon your tables or shelves. There should, at least, be a mental classification, so that when the customer reveals his price limit you can at once recall a variety of objects coming within the figure. Be enough of a mind-reader to ascertain as quickly as possible whether it is the price or the object that is paramount in the customer's inner consciousness, and govern yourself accordingly.

Recent Decisions by General Appraisers on Undecorated China.

DECISIONS of the Board of United States General Appraisers, in cases involving the duty on undecorated china, have been announced recently as follows:

UNDECORATED CHINA.—Protests of L. Straus & Sons. These protests related to china cooking ware, white inside and having a brown glaze outside. The importers contended that it was dutiable as undecorated china under Par. 95, Tariff Act of 1897. Under the rule laid down in Thurnauer *v.* United States (T. D. 28689) this contention was sustained as to invoices under the name of Pillivuyt.

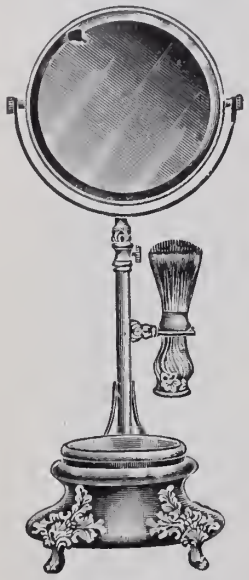
UNDECORATED CHINA.—Protests of Frank & de Keyser and protests of G. M. Thurnauer & Bro. The merchandise was held dutiable as undecorated china, as claimed by the importers. These articles consisted of shirred egg dishes and coffee pots, of white china with brown coloring on the outside; also of earthenware pudding dishes and casseroles, white inside and brown outside. Protests sustained. Thurnauer *v.* United States (T. D. 28689).

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .



No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW few really useful, practical articles you have for Men?

Here Is One - We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in "Dorantique," Copper, Nickel, Brass and Silver Plate

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios : Apollo Silver Co.

WORKS { 4-5 Marion Street / 205-207 Lafayette Street

544 Broadway, NEW YORK



We make a large assortment of Jewel Boxes, Stick Pin Cases, etc.

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

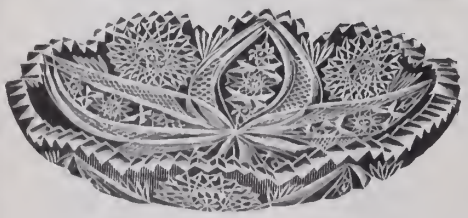
TRADE R MARK

C. F. Rumpp & Sons

PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway



7-in. Saucer, Pansy No. 205

KELLY & STEINMAN, Inc.

Manufacturers of

Rich Cut Glassware

Is Quality any consideration with you? If so, let us send you a Sample Order.

OUR PRICES ARE MODERATE

KELLY & STEINMAN, Inc., HONESDALE PENNSYLVANIA

CROUCH & FITZGERAL



Jewel
Trunk
and Case

177 Broadw
Bet. Cortla
and Dey S
688 Broadw
723 6th Ave
New Yor

rade-Marks—Their Use and Efficiency.

ress of J. H. Purdy before the Third Annual vention of the American National Retail Jewelers' Association, at Cincinnati, O.)

THE subject given me by the living dynamic force of the National Retail Jewelers' Association (President Hurlbut) is "Trade Marks Their Twin Brands," which have existed from th earliest commercial times. Brands have indi-al ownership only, though some articles have e branded by indentation and otherwise, which, h called brands, have many times really been r-marks.

ttle, hogs, etc., are branded regardless of ty to determine ownership. This distinction ot important in this connection, more than to a difference.

often speak of cigars and certain liquids as given brand, which may or may not refer uality.

ade-marks, when intended to be permanent, indicated quality or character, and are usually suming and modest. Whenever we see on a bill "the great Behemoth of holy writ" in ncent display, we know there will be on ution a hippopotamus. When things terrestrial too insignificant to portray the grandeur of a n performance, and the advertiser seeks celes-realms for description, as "gorgeous constel-n of brilliant stars" and like expressions, we know that a woman is going to ride a horse a perhaps jump through a hoop.

gh-sounding descriptions, or elaborate marks or rations, are suspicious and smack of deception.

gersoll is a modest trade-mark. It does not ate quality as watchmakers understand quality, it indicates character. The character may be g l or bad, or good or bad shaded to any degree olor The public have learned that Ingersoll s synonym for cheap!

oward is also a modest trade-mark, which has b me a synonym for quality, so we have learned tl "Howard" refers to high quality and high p es.

verse these trade-marks, and note the con-f on and disgust that will follow.

ould both these trade-marks be put on the rket for sale, no douht in this instance the one icative of cheapness would bring the higher pe because of nearer universal demand. Should t trade-mark "R. F. S. & Co." and some other known trade-marks indicating lower quality lower price, or the same quality and p , which it would not be advisable to name s ld these two be put on the market the trade-rk indicating the higher price and quality would c mand the higher price. Exactly the reverse of t former, because of the nearer universal demand a ng the better dealers.

PSYCHOLOGY OF TRADE-MARKS.

nd here is where the psychology of establishing tle-marks must be considered, *viz.*, to determine ks and qualities that will become popular.

he trade-mark "Uneeda" of recent origin, as lied to the National Biscuit Co.'s products, ked by good quality, has become of immense ue, because of its unique combination of words a wide advertising. The president of the com-y is reported to have said that the great suc-s of the company was largely due to that one d as its trade-mark.

he word "Rogers" accompanied by "1847" has ome valuable by age, though many claim higher de, but they must go through the long, tedious cess of educating the public, single-handed.

his leads us to the belief that should a trade class adopt a trade-mark, they could in one r present it to more people and popularize it re than could a person or corporation in per-ds a generation, principally because having an erest in such marks they would exercise espe-l stress upon its merits, naturally minimizing er trade-marks in which they had no interest.

TRADE-MARK LAW.

rade-mark precedent in the United States for lusive right was established as far back as 1803. e earliest legislation, however, did not occur il 1870. The Supreme Court ruled against it, laring it was neither invention nor discovery. y act of March 3, 1881, they could be pro-ted by patent. Previous to that date to secure lusive trade-mark rights required trade with eign countries, Indian tribes, or by long use.

VALUE.

Their value is constantly increasing, and are re and more relied upon to build and maintain stige for manufactured articles, because of the rld's dishonesty.

Any consistent trade-mark, when backed by quality, is sure to become valuable to a greater or lesser degree and in shorter or longer time according to its number of friends, advocates and methods of promotion.

Should the retail jewelers establish a system of trade-marks, with qualities carefully guarded and marketed (with the now 1,000 members and the certain thousands to follow), they will create a value for it greater than all the combined jewelers' trade marks now in existence in the United States.

And what are these trade-marks worth?

What mathematician can calculate accurately their value?

What owners can approximate closely enough to set a price?

Ask the great watch companies their price for their trade-marks, with the condition that they transfer them to others and abandon their use. What would their property be worth?

Imagine the exodus of the employes from their factories and decay of their properties.

For example, let us cite a business without assets other than a trade-mark, and perhaps the best example of this would be a great newspaper. Suppose a great fire should destroy their entire plant—presses, type, buildings, etc. Again, suppose that they could employ their work done so that the paper could issue without serious interruption. When an annual profit of, say, $10,000 could be netted, that trade-mark then would sell on the stock exchange for $100,000. If the profit could be multiplied by 10, then that trade-mark, without other assets, would be worth $1,000,000.

Running over conditions like this will impress upon any calculating mind the value of trade-marks, and naturally create a wholesome desire to own one or more in whole or in part.

When Seth Thomas sat in his little workshop with saw, knife, drill and plane, carving clocks from wood, little did he think that some day his white hair and honest, homely face and name would the world around become the synonym of good clocks, and how must his successors and beneficiaries revere that name.

When Dennison sat behind the kitchen stove with paper, scissors and string, making tags by hand, it was not possible for him to grasp the magnitude of business that would follow such humble beginning, and the prestige his name would inspire.

When Robert F. Simmons began in a modest way to make rolled plated chains, with the firm determination that through all varying conditions and temptations, hard times and good times, the quality should remain, he could not know that none would aspire to excel, or that he had established a standard for all tradesmen of his class.

It is not natural for the normal man as successor to the benefits of these high ideals to depreciate them by reduction of qualities or by violation of commercial ethics, and this is why trade-marks of merit live for generations.

Trade-marks were suggested by powers higher than man.

The story of the rainbow, with its prismatic colors dancing in the sunlight, placed in the heavens to assure mankind that the world would not again be devastated by flood. Though this is pure fiction, it echoes what was in the heart of man at that age of the world, that be it peace, war, good or evil, it should have its emblem indicative of its true condition.

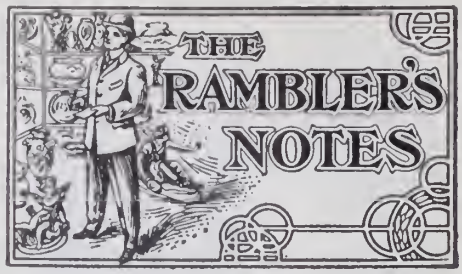
It was Nature, or Nature's God, that painted the rose a distinctive shade and placed deep down in its recesses a perfume that none can successfully imitate.

It is an unknown force that instills into the petals of the flower honey sweeter than language can portray, that instinctively leads the honey bee to its portal to suck from its depths a delicious nectar for its Winter storehouse.

These colors, these emanations, each is peculiar to its own, suggesting in nature a mark by which to determine its exclusive virtue.

Thus, when with united purpose a body of well-meaning tradesmen unanimously adopt and promulgate a well-guarded insignia or mark of quality with so many advocates, each sincerely confiding in the standards represented thereby, they would again inspire the confidence of the public.

But few years would roll by when the jeweler would again be restored to his once high place in the world's esteem, enjoying the confidence of his compeers and fellow men, which in turn would lead him on to nobler ideals, a more profitable and honorable business, a more peaceful and satisfied life.



SEASONABLE NOVELTIES IN RICH GLASS.

AMONG the timely offerings in cut glass to be seen at the salesrooms of Joseph Irons, 35 Maiden Lane, New York, is a line of fern dishes. These dishes are shown in a number of sizes and styles of cutting, and are silver lined, the lining being so arranged that it can be readily removed. The dishes are rounded and are supported by three legs of clear glass. Another attractive offering is a fern dish shaped somewhat like a compot, and having a stem about five inches high, resting on a rounded base. These holders are specially adapted to long, drooping ferns, and when the dish is filled with ferns of this kind the effect is most pleasing. Rose jars in close cutting designs with pillar effects are shown, together with dainty dish and plate sets for serving Summer salads. Cologne bottles in a number of sizes are shown, with heavily cut stoppers. New patterns in bonbon dishes suitable for the Summer camp or lawn party come in a number of shapes, with intricate cuttings. The line of vases and compots is larger than ever, and includes many attractive offerings. Mr. Irons represents the Corning Cut Glass Co. and the O. F. Egginton Co.

*

AN ATTRACTIVE EXHIBIT OF CUT GLASS

AN attractive exhibit of cut glass at the salesrooms of the International Silver Co., 9 Maiden Lane, New York, includes dainty fruit or bonbon baskets especially appropriate for Summer and Fall use. One of the baskets has a rounded base and is scolloped and notched at the top. The handle is rounded and is gracefully formed. The cutting on these pieces is especially attractive. A tall vase here shown is of special interest; it has a rounded base and body, and is highly decorated in an intricate pattern cutting. About the vase at regular intervals are circle cutting in star and other patterns. The line includes many salad and bonbon dishes, fruit receiver, compots, etc., which should prove of interest to jewelers carrying cut glass. THE RAMBLER.

S. C. Doehring, Hempstead, Tex., has moved to Houston. Mr. Doehring conducted the only jewelry store in Hempstead for many years.

E. J. Kassel, Shreveport, La., is the plaintiff in a suit brought against the Independent Order of Odd Fellows, Shreveport Lodge No. 63, for $12,500, alleging that the lodge expelled him on the charge preferred by two members, who claimed that he belittled the order and referred to it as a "humbug." The jeweler avers that he had been a member of the order for 21 years.





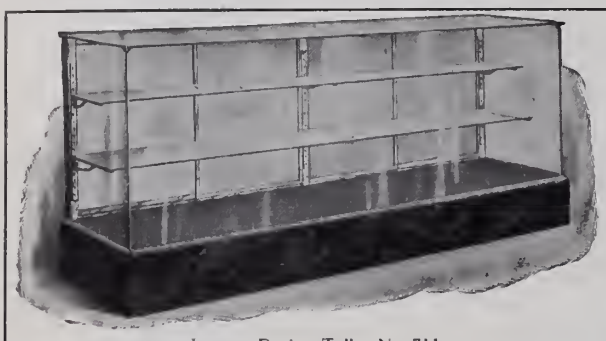
SOLID gold jewelry at less than plated jewelry costs. I bought 5,000 pieces, including cameo scarf pins, brooches in real cameo and corals, veil pins, cuff pins, rings, etc., all at less than one-half the regular price, as I bought them in trade sales; prices from 45 cents to $1.38 in scarf pins, cuff pins, etc., large fine solid gold cameo belt pins and brooches, $3.37 to $5.00. Sent on memo. bill to well-rated dealers. Sold for cash only.

Look them over, return what is not wanted, enclose your check in box for goods kept, no other way. I have fine coral and amber necklaces, 38 cents a string; diamond rings, $3 up to $300.00 each; ½ carat fine white diamonds, perfect, $60 to $85 carat. A few imperfect, $45 carat. Be quick for these bargains.

Imported ladies' elastic belts, 25c. to 75c. each, less than half the cost of the duty to import them. Gold-filled chatelaine watches, inlaid in gold; fancy enamel watch and pin to match in handsome velvet case, $3.55 each.

DAN I. MURRAY IMPORTER AND BROKER

3 MAIDEN LANE, NEW YORK 151 WABASH AVE., CHICAGO, ILL.



Interest Paying Teller No. 711

¶No Bank in U.S. pays 15% interest.

¶Our Show Cases do.

¶ Get Our Price.

WADELL SHOW CASE AND CABINET CO.

Near Mt. Elliott, DETROIT, MICHIGAN

JOHN AUSTIN & SON



Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R. I.

We Do Our Own Smelting.

L. LELONG & BRO.

GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE

Frank Dederick. *Established 58 Years.* James E. Dederick

James H. Dederick's Sons,

Assayers and Bullion Dealers.

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge
We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars
Small rolling for the trade.

ALL QUALITES OF GOLD AND SILVER SOLDER.

16 Maiden Lane .. .. NEW YORK.

We buy Old Gold and Silver.



No. 129



No. 144

KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

Automatic Eye-Glass Holders

37 and 39 MAIDEN LANE
NEW YORK

Established 1832



No. 149



No. 163

JEWELERS' SHOW CASES



Our Small ROSEWOOD MOULDING STEEL LINED CASE. We Challenge the World to Produce a Better Case.

F. C. JORGESON & CO

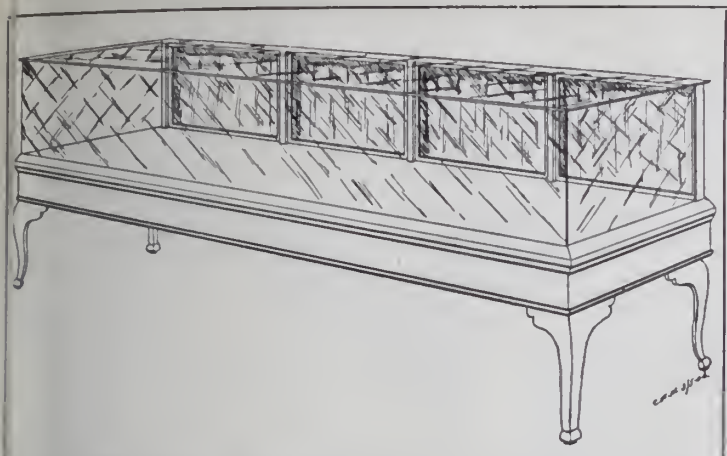
11-17 N. ANN ST., CHICAGO

Makers of all Kinds of

JEWELERS' FIXTURES

Write for Illustrated Circular

Our Motto: The Best of Everything



"FOR A QUARTER OF A CENTURY"
We have been manufacturers of
High-Grade Jewelry
Fixtures
Correspond with us before placing your orders

ALEXANDER H. REVELL & CO.
Rees, Dayton, Eastman and Hawthorne Streets, Chicago, Ill.

LEMAIRE OPERA GLASSES
LEMAIRE FIELD GLASSES
Best in the World. Used in the Army and Navy.
SUSSFELD, LORSCH & CO., Importers
37 MAIDEN LANE, NEW YORK



All Genuine Glasses Bear This Mark
Large Variety in All the Latest Styles

UNITED STATES SMELTING AND REFINING WORKS
L. & M. WOLLSTEIN
16 JOHN STREET, NEW YORK
SWEEP SMELTERS AND ASSAYERS
Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.
HIGHEST PRICES PAID FOR OLD GOLD AND SILVER
Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.
L. D. TEL. 2072 L. Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandeller, Undercut Work, Statuary.
AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N. J.



HERMAN KOHLBUSCH, Sr.,
ESTABLISHED 1859.
Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom, 194 BROADWAY, NEW YORK.
Send for Price List. Tel. 370 Cortland



CRUCIBLES

Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street, NEW YORK.


SEND YOUR SWEEPS to the
Cincinnati Gold & Silver Refining Co.
REFINERS, ASSAYERS AND SMELTERS
Office, 523 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO
Highest Price Paid for Gold, Silver and Platinum Platinum and Gold Filings Refined by the Russian Method

WM. BOLLES' SELF-FILLING NON-LEAKABLE FOUNTAIN PENS


SIMPLE—CLEAN—PRACTICAL
We make our own goods—and they have stood five years' test by the largest dealers in the country. Write for Catalogue and Price Lists.
THE WM. BOLLES CO., 1108 JEFFERSON ST., TOLEDO, OHIO

IMPORTERS AND MANUFACTURERS OF
Fine Tools, Machinery and Supplies for Jewelers, Silversmiths and Metal Workers

AMERICAN OIL AND SUPPLY CO.

Western Representative, E. E. ST. HOOR
Heyworth Building, Chicago

52-54-56 Lafayette St., NEWARK, N. J.

Some of our Specialties
Ask your Jobber

Lafayette Watch and Clock Oil
None superior at any price. Awarded medals in Europe.

Lafayette Cement
For cementing jewels and pearls. No heat required.

Lafayette Rouge
Extra fine for use on gold. Put up in paper cartons.

Lafayette Safety Crucible
A Hessian Sand Crucible covered with Black Lead outside. Resists chemicals, fluxes and heat better than ordinary crucibles.

Send for list of sizes and prices

ANNOUNCEMENT

Our business with Jobbers and Manufacturers of the middle and extreme West has grown to such proportions that we have engaged Earl E. St. Hoor to represent us regularly in that territory.

All our specialties bearing the name "Lafayette" are guaranteed to the trade by us to be the equal of, or superior to, any similar article on the market.

We desire that all jobbers of jewelers' supplies handle our line, and will assure them just and courteous treatment and supply such merchandise as can be unhesitatingly sent to the best trade. Respectfully,

AMERICAN OIL AND SUPPLY CO., Newark, N. J.

The shipping facilities of Newark are equal in every respect to those of New York. All our goods are f.o.b., Newark, and carry same freight rate as New York.

Manufacturing Jewelers' Supplies

Gold Alloy
Belting
Brushes and Buf
Charcoal Blocks
Pearl Cement
Black Lead Crucibles
Hessian Sand Crucibles
Hubert's Emery Pap
Furnaces and Furnace Par
Twist Drills
Copper Shot C.
Boxwood Sawdu
Borax
Cyanide
Rouge
Tripoli
Oilstones

Our large and cor modious buildi and warerooms e able us to car immense stocks ar insure prompt d livery and lo est marke prices.

We manufacture and control the well-known "BURNO CRUCIBLE"
(No furnace used, blow-pipe flame only)

BURNO Crucibles absorb Borax and may be used 75 or 100 times
Gold melted in shorter time and with less gas than any other crucible

Send for Price List and Full Descriptive Circular

Sold by Jobbers in Every Territory

'Phone 3759-I

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c..

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled f or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.	14 K. 66c. per dw
10 K. 50c. " "	16 K. 74c. " "
12 K. 58c. " "	18 K. 82c. " "

Gold and Silver Solder, either from formulas furnish or our own. "T. B. H." Alloy, 25c. per oz. Guinea Go 75c. per lb. Shot Copper, 40c. lb. We will send tab for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, P
SMELTERS, ASSAYERS, REFINERS

PLATINUM

AMERICAN PLATINUM WORK
NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS
NEWARK, N.

EXCEPTIONALLY HIGH GRADE WORK
for
JEWELERS & SILVERSMITHS

QUALITY
ECONOMY

EMBOSSING
BLANKING
DRAWING
CLIPPING
PUNCHING
STAMPING

SPEED
DESIGN

DEAN STEEL DIE CO
Trade-Mark

DIES & HUBS

LET US TALK IT OVER WITH YOU

NEW BRITAIN, CONN. U.S.A.



$3000 To $10000
A WEEK
IN YOUR CASH DRAWER

We can sell for you at auction from Three to Ten Thousand Dollars per week any time of the year.

We can sell all your dead Stock.

We will make you a satisfactory profit above all expenses of the sale.

We will teach you methods of advertising and merchandising that will be worth thousands of dollars to you in your future business.

We never sell shoddy or cheap goods, neither do we misrepresent or make misleading statements about the goods we sell.

We sell your goods; the kind of which you wish to dispose.

Allow us to send you the evidence - facts and figures - backed by the evidence of those we have served - to prove the character of our work.

MITCHELL & TILLOTSON
JEWELRY AND ART GOODS AUCTIONEERS
35 MAIDEN LANE, NEW YORK



Another Record in Jewelry Auctioneering

2 SUCCESSFUL SALES IN ONE YEAR FOR THE SAME HOUSE



Just completed the second sale this year for L. Lechenger, of Houston, Tex. Mr. Lechenger removed his overstock to Beaumont, Tex., and although in a strange city, the sale was an immense success.

Read following clipping:

The sale which L. Lechenger, the popular Houston Jeweler, has been conducting in Beaumont, was brought to a close last night with the largest crowd and most brisk sale of the week, when the auctioneer, Sam Martin, bade good-bye to the throng at 10 o'clock and announced that he was about to leave for his home in Milwaukee. With the close of this sale ended one of the greatest movements in jewelry stock ever witnessed in Texas, and through it all Mr. Lechenger has kept every promise and stood behind every sale with his reputation earned by many years in active business in South Texas.

Sam Martin, the auctioneer, proved himself a master of his art, and while getting good prices for his wares, considering the nature of the sale, he always maintained interest and kept the crowd in good humor and the increase in attendance from night to night was largely due to his successful manipulation of the sales.

Two to six sales for hundreds of jewelers. Every one a **Success**

No client of mine has ever engaged **another** auctioneer if I could accommodate him.

5 SALES IN 10 YEARS FOR ONE OF AMERICA'S LEADING JEWELERS

THE MERMOD-JACCARD-KING CO., OF ST. LOUIS, MO., is one of the largest and most reliable jewelry houses in the world. They carry only high-grade goods of standard quality, and they consider their reputation for honesty and reliability their most valuable asset. The policy of this firm in regard to auction sales and auctioneers is a beacon light for the trade at large. Send to them for reference.

I have made five sales for this firm in the past ten years, and each sale has not only been more successful than its predecessor, but was followed by a large permanent increase in the business of the house.

Recently conducted Nine Weeks' Sale for the M. Scooler Co., New Orleans. If you are overstocked, or want to liven up your trade, or if for any reason you wish to realize promptly and profitably on your stock, and at the same time increase your future business, write at once to

S. MARTIN, Auctioneer for Reliable Jewelers Only

Long Distance Telephone, Lake 663. **205 Farwell Avenue, Milwaukee, Wis**

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, SEPTEMBER 9, 1908. Vol. LVII., No. 6.



Artistic and Beautiful Jeweled Corsage Ornaments.

(*See Text on Page* 61.)

ALVIN SILVER

September is the month Society returns from the seashore and mountains, and the early Fall months have become the popular "Wedding Season." Weddings necessitate wedding gifts. Nothing is so appropriate or serviceable as Silver Table Ware, of which we make a specialty in appropriate patterns at moderate prices.

BRIDAL ROSE



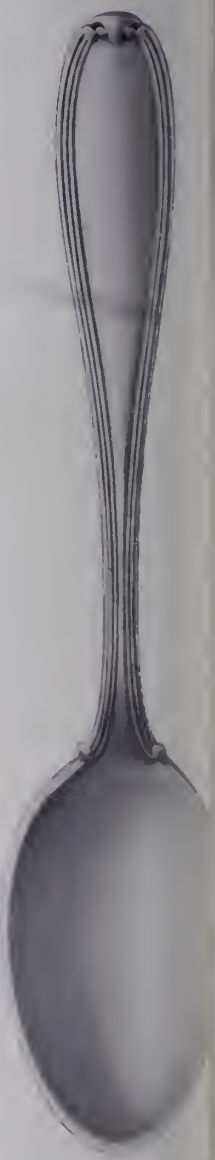
ORANGE BLOSSOM



EVANGELINE



WM. PENN



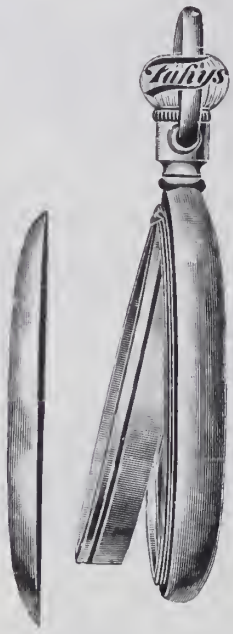
ALVIN MFG. CO.

Silversmiths

NEW YORK

FAHYS DOES IT!





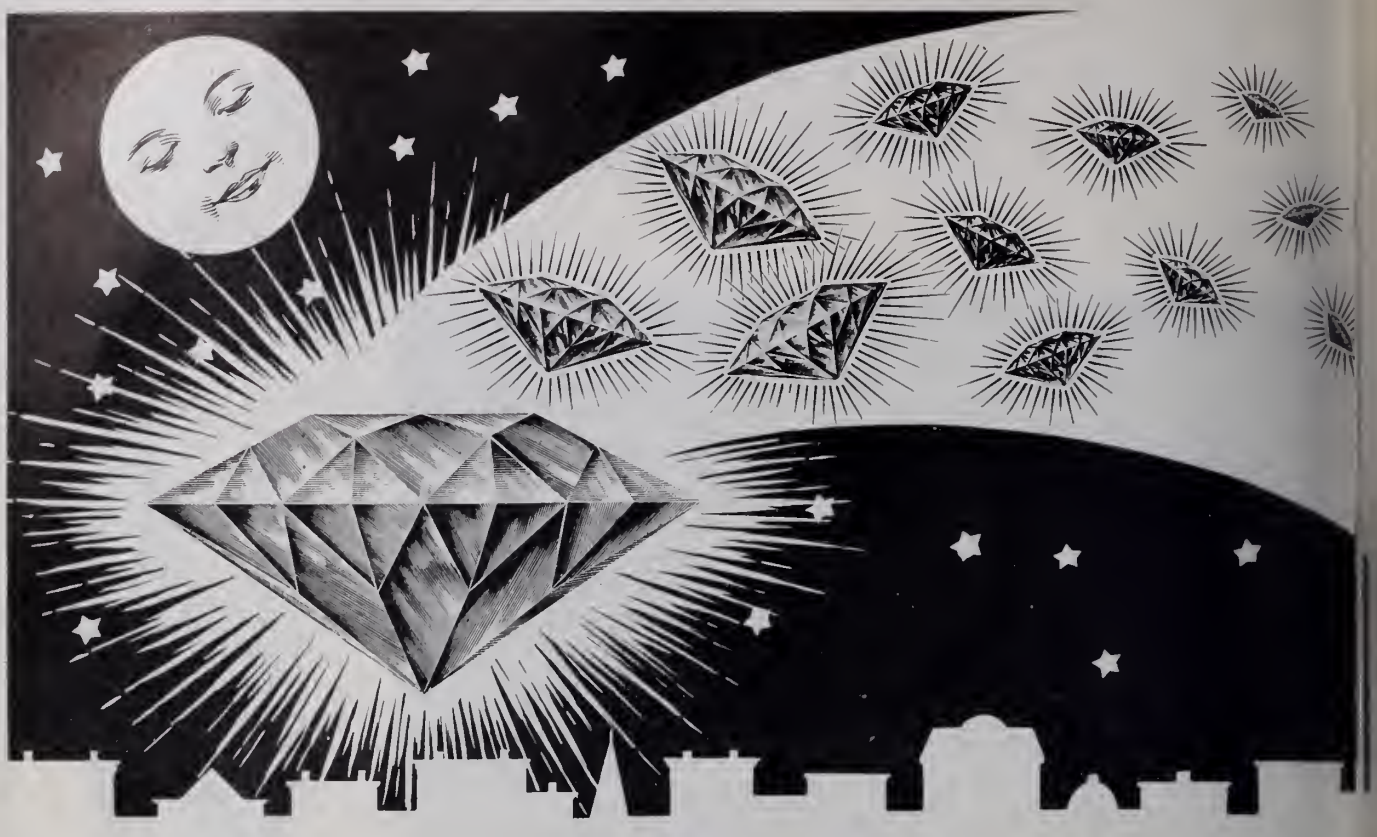
Every morning you can leave for the station at the last minute if you have a dust-proof case, ensuring your movement keeping accurate time.

Fahys Bristol Case

with solid back and screw bezel ensures absolute protection from dust or damp.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



A STAR PERFORMANCE

"Up above the world so high
Like a diamond in the sky."

¶ Because the most painstaking care is exercised in cutting the diamonds we sell.

¶ All the stones are perfectly round, of the proper thickness, and all the facets correctly laid.

¶ Producing the most possible brilliancy at the least possible price, for there is but one slim profit between the price we ask and the actual cost of production.

J. R. WOOD & SONS

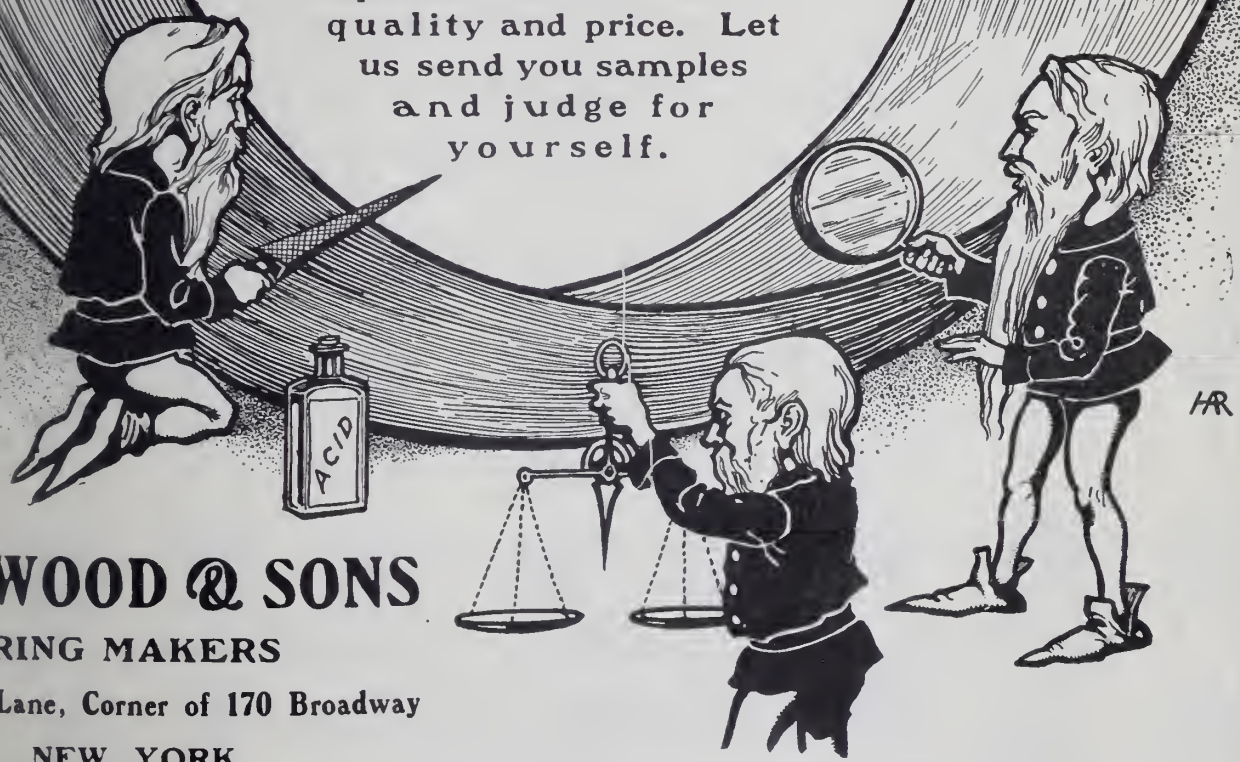
DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 MAIDEN LANE (Corner of 170 Broadway) NEW YOR

BY EVERY TEST THEY'RE PROVEN BEST.

And there are good reasons for it. If there is any advantage in a half-century's experience at ring making, if there is any advantage in having the most improved machinery, the most skilled workmen, if there is any advantage in adopting the most advanced methods of manufacturing and the most economical method of selling, then our rings ought to be the best—and they are. We court comparison with others—quality and price. Let us send you samples and judge for yourself.



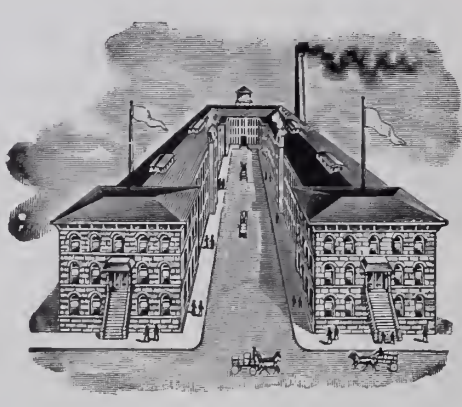
J. R. WOOD & SONS

RING MAKERS

Maiden Lane, Corner of 170 Broadway

NEW YORK

S. O. BIGNEY & CO.





MIRROR FINISH

is the name which has been given to S. O. Bigney & Co.'s

HIGH GRADE GOLD-FILLED CHAINS

on account of the beautiful finish. After the links are soldered the gold is somewhat porous. In order to get a perfect finish, the only method known to the art is the method of burnishing. This we apply to our chains. It closes the pores, hardens the surface, gives the mirror finish, and will add one-third to the wearing life of the chain. This method makes for durability and excels all other processes of hardening finish.

Every retailer should have a good stock of our high-grade, gold-filled, mirror-finish Chains, Fobs and Bracelets.

We Make Bracelets of Every Description

Oval and Square, Side Swing and Hinge, beautifully finished and embossed. Pleasing to the eye, and rapid sellers.

Office and Factory, Attleboro, Mass.

New York Office, 3 Maiden Lane



No. 69.



No. 48.



No. 40.

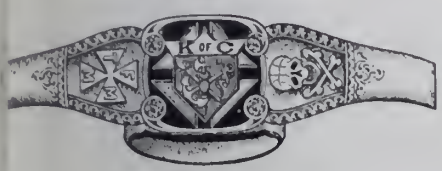


No. 61.



No. 64.


No. 63.



No. 71.



No. 67.


No. 65.



No. 31.



No. 44.



No. 66.



No. 99.



No. 22.

When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

WENDELL AND COMPANY

The Special Manufacturers for the Retail Jewelry Trade

JOHN STREET, NEW YORK 57 WASHINGTON STREET, CHICAGO



The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.



The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY.



The Sea of Watch Cases

SO MANY Watch Cases are on the market that care is needed to choose the best. It is easy to ***call*** a product a 25-year case — but the question is, is it? You can't tell by the looks. Your dependence is on the Guarantee; and it is the maker's name, standing and reputation that give the Guarantee weight. There is Safety, Satisfaction and Profit in handling the

WADSWORTH 25-YEAR "PILOT"

It will steer a true course, away from the rocks and shoals of watch-case perplexities. It will stay at the helm for the whole 25-year voyage and come to port smiling when the time is up. Take your bearings without delay. Don't drift about in the "sea of watch cases" when you can get our 25-year "Pilot." Designed for beauty; built for wear; priced for profit. All aboard!

"A QUARTER OF A CENTURY"

The Wadsworth Watch Case Co.

NEW YORK
49 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

The Railroad Watch

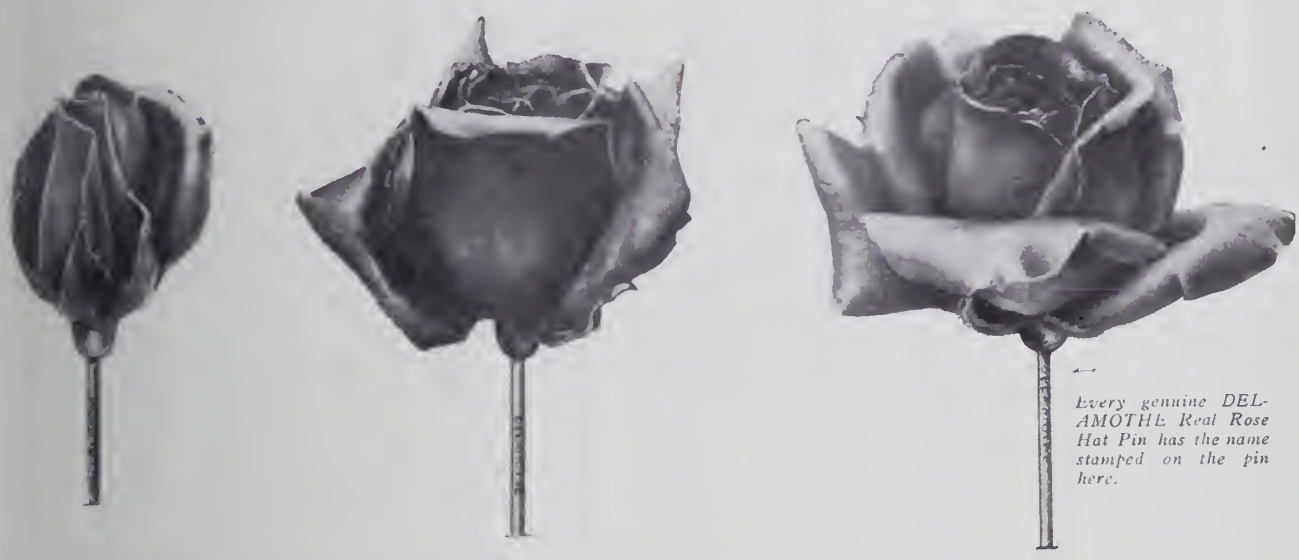


16 Size—Bridge Model 18 Size—Full Plate

THE HAMPDEN WATCH CO., Canton, Ohio

Delamothe
METALLIZED

Real Rose Hat Pins



Every genuine DELAMOTHE Real Rose Hat Pin has the name stamped on the pin here.

This will be the largest selling article this Fall and Winter—it is already.

So remarkable are the sales of DELAMOTHE Real Rose Hat Pins that we do not expect dealers to believe same until they have actually tried them out. It does not seem possible that during JULY this product was sold by Retailers at the rate of two to twenty dozen daily—EVERY day. The Retailers' profit is unusually large. Not only are they proved big sellers, but they are a great attraction for the stores that sell them. The largest Advertising Campaign in years is behind this product. Every possible Advertising and Selling Help will be furnished Dealers gratis. This product will be sold to the best Dealers only, and retail prices will be strictly maintained.

DELAMOTHE Real Rose Hat Pins are made out of live roses, changed by a secret process into metal, then finished in attractive colorings and mounted on Hat Pins. This SECRET process is a recent discovery of Prof. L. G. Delamothe, a noted French Electro-Chemist, and is owned solely by the Delamothe Natural Art Decorating Co., Spokane, Washington, for which this Company is the Sole Distributor. It is the ONLY process by which an OPEN Rose can be perfectly metallized. This product is made in the finest manner possible, and its high quality will be maintained. The Roses used are grown in Oregon and Washington, famous the world over for their beauty and superiority—made where these Roses grow. No two Real Rose Hat Pins are alike. Finished in five colors to conform to the prevailing fashions in millinery. Six sizes, from the smallest rosebud to the full blown flower.

Not sold through Jobbers.

Do not buy inferior imitations. Sold direct only.

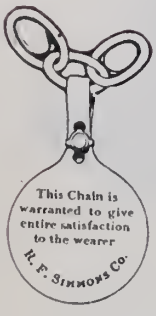
Write for Illustrated Price List

Or have Two Dozen Trial Assortment sent on 30 days approval.

DELAMOTHE DISTRIBUTING CO., SOLE DISTRIBUTORS **Spokane, Wash., U. S. A.**

The SIMMONS 12-Chain Combinatio

A SPECIAL OFFER of an assorte dozen of the most popular patter of Vest Chains—the best sellers the entire Simmons line—for $21.7



This unconditional and unequivocal guarantee goes with every Simmons Chain.

On the opposite page is shown a special assortment of Simmons V Chains, comprising twelve of the handsomest and most salable patte we make.

The price of this special combination to retail jewelers is $21.75.

This is certainly a remarkable offering; undoubtedly it is the m attractive selling combination of high-grade chains ever offered at a where near the price.

It is a well varied selection of desirable patterns—not a doub seller in the lot—and every chain can be retailed at $3.00 or more; as an extra inducement, we give, *free of charge*, with each dozen, *a ve roll, worth a dollar and a half.*

Each dozen chains will be mounted on a 14 x 17 inch *Impo Manchester Velvet Roll*, costing $1.50, for which there will be *absolu no charge.*

Roll of Imported Manchester Velvet (14 x 17 inches) worth $1.50 given free with each combination.

The combination is only sold through the jobbing trade, and universal price to retailers is $21.75.

To insure early delivery, order of your jobber at once; if he can supply you, write us and we will let you know mediately where it can be obtained.

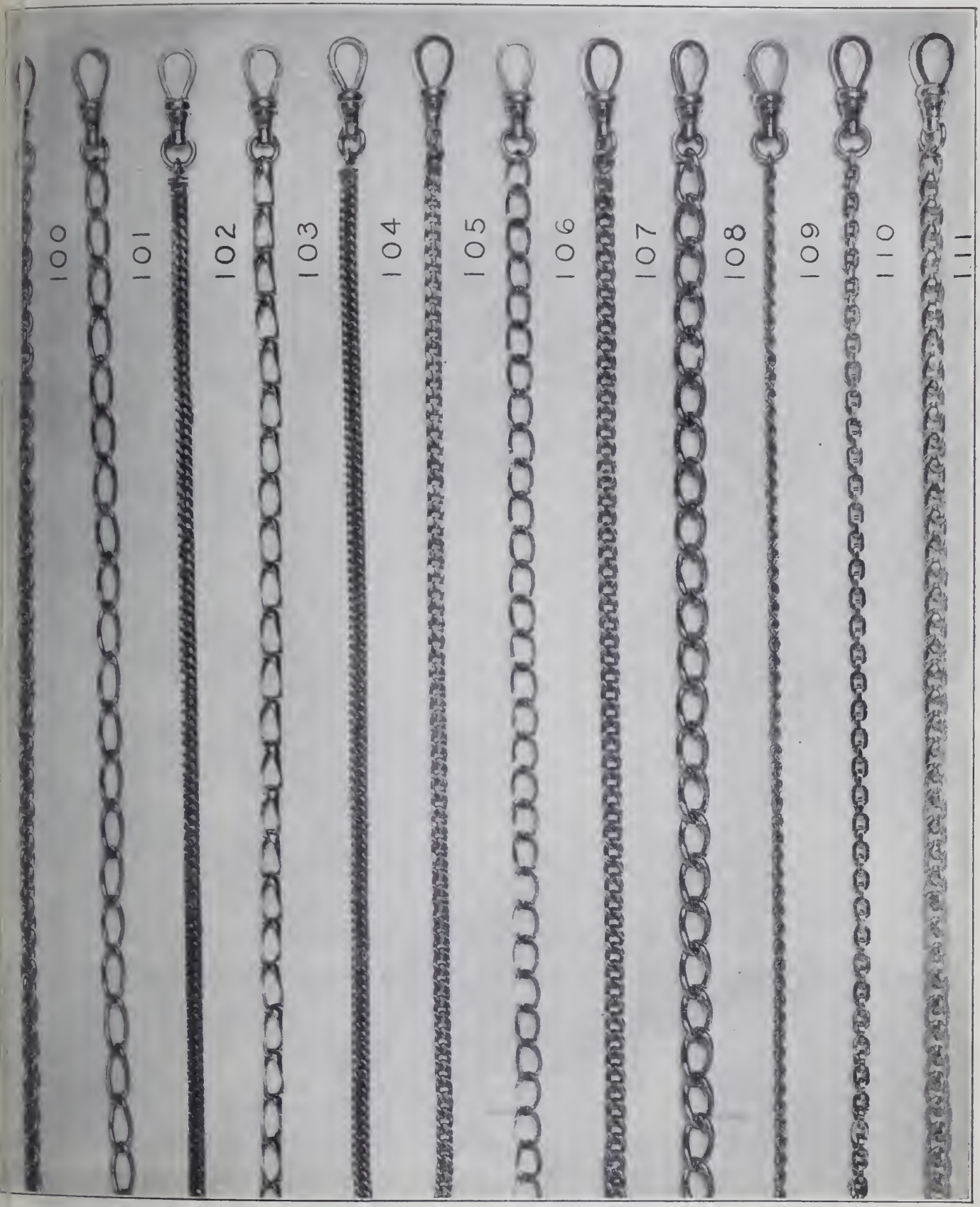


R. F. SIMMONS COMPAN

Main Office and Works, Attleboro, Mas.

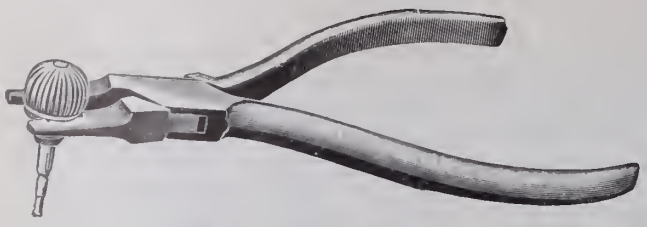
New York Salesrooms
9-13 MAIDEN LANE

Chicago Salesr
42 MADISON
(Heyworth B



The SIMMONS 12-Chain Combination

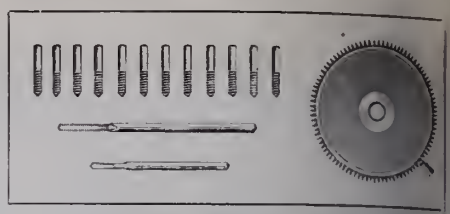
See Opposite Page



CROWN PLIER No. 331

For clamping the collar of crowns on dust-proof cases while removing same from pendant. This is usually found a difficult task but easily done with the help of this plier.

Nickel plated.....each, $ .60



1 Doz. BARREL HOOKS (threaded wi Finished Drill and Tap

With this outfit a new barrel hook can be p t i barrel in a short time, and in a proper ma s will not pull out. Price.....$

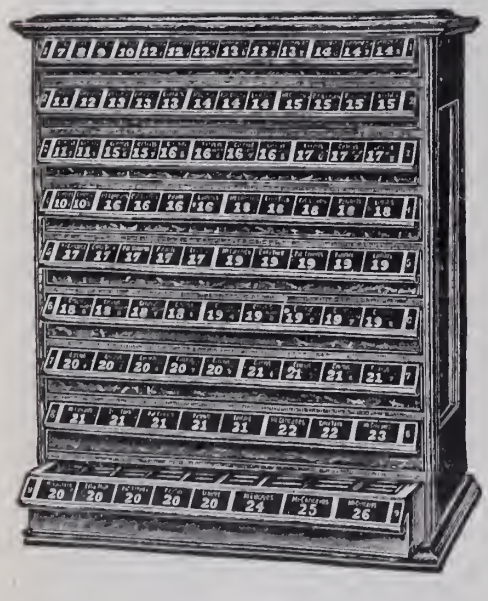
Same as above without Taps and Drill, per

JEWELERS' SQUARE SAWS, ROUND BACK



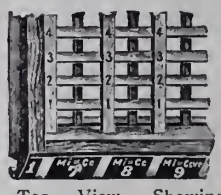
Hardened by a cess, giving "toughness" n other brands of in No. 00000 t Price, per gross $1

ECHARCO WATCH GLASS CABINET No. 15 (Patented) Price, each. $16.00



This cabinet has many new features not found in any other. Novelty and usefulness are the chief arguments in its favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. Sides are paneled. Partitions of basswood and put together in best manner possible.



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Partitions are skelcton, preventing accumulation of dust, chips, etc.

Bottoms of cabinets are hollow to receive chips, dust, etc.

Arrangement for Glasses.—The nine drawers contain 1,547 spaces to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions.—24 inches wide, 29½ inches high, 12 inches deep; weight, 45 lbs.; with packing case, 75 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

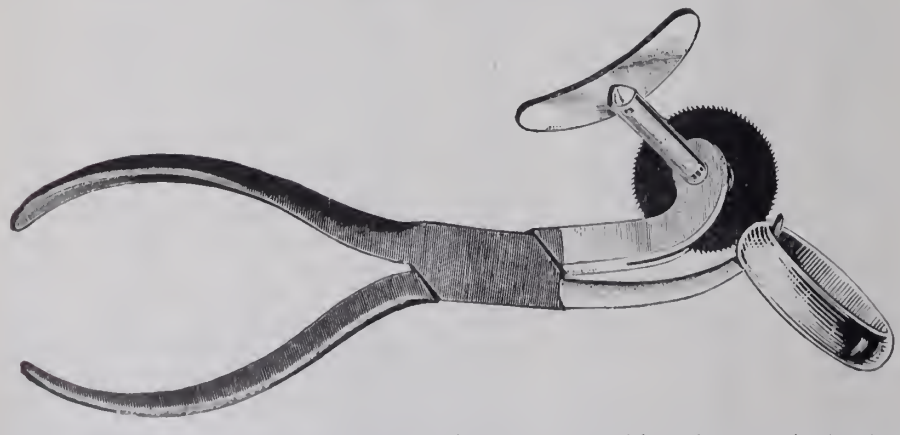


No need of any more distorted hairsp g bent balances.

Every watchmaker knows how troubles m to remove the collet without either d sterti hairspring or bending the balance; wit of this tool the difficulty is overcome. Th is provided with a pair of spring fingers, at the ends and ground very thin and shar tilting the balance the jaws may be slid un hairspring and by pressing the jaws t get will readily loosen the collet and then by t the central screw, which has a hole in the c receive the staff pivot, you can force the from the staff, without injury to balance spring. The adjustable screw nut is p v avoid wear or injury to the jaws. A g illustration will demonstrate the utility tool. Finely nickel plated.

Price, each, $1.25

RING SEPARATING PLIER No. 1



A most effective device for cutting rings from fingers, when too tight to be removed otherwise. A few turns of the saw will cut a ring of average weight. Full nickel plated

Price, each, $1.75



A handsome Booklet, 8 inches inches, fully illustrating Zipperer' tools for watchmakers will be ma you upon receipt of a postal card, your name and address.

For Sale by all Jobbers in the United States and Canada

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yo



Exceptionally Good Values Sterling Silver

DRESSER CLOCKS

Movements Guaranteed

Illustrations ¾ Actual Size

Net Prices:	Plain	Eng. or Etched		Plain	Eng. or Etched
No. 81	$3.00	$3.75	No. 659	$4.00	$5.00
No. 965	4.25	4.75	No. 921	3.75	4.50
No. 659a	4.00	—	No. 91	3.50	4.25
No. 779	5.00	6.50	No. 972	5.50	6.50
No. 89	3.25	4.00	No. 923	3.75	4.50

Specialists in Silver Deposit Ware, Sterling Silver Photo Frames and Sterling Novelties

I. N. DEITSCH, Inc.

15 E. 17th STREET, NEW YORK



THE "FANEUIL" PATTERN

is the latest in silver-plated flatware, and all indications are that it will prove extremely popular. The design is characterized by simplic and grace—qualities constantly growing in favor with the buying public. Like all

"1847 ROGERS BROS."

"Silver Plate that Wears," the "FANEUIL" is the product of over sixty years' experience.

The staple pieces and those of the fancy pieces most in demand are now ready for delivery, and the rest of the line will be ready i short time.

MERIDEN BRITANNIA CO.
(International Silver Co., Successor)
General Office . MERIDEN, CONN.

CHICAGO NEW YORK SAN FRANCISCO

A New Pattern in Toilet Ware



The distinguishing feature of the new Whiting FLORENTINE Toilet Ware is its refinement of line, of ornament, and of conformation.

The mirror handles are conveniently long, the brush backs of a distinctive shape, symmetrically elegant and adapted to advantageous service, while the exceptional flatness of all the mountings adds to the individual character of the set.

Workmanship and materials are of the best quality, and the Florentine is finished in four attractive styles—plain, engraved, etched and repousse.

WHITING MFG. COMPANY

Silversmiths

Broadway and Nineteenth Street
New York

San Francisco, Cal.
717 Market St.

TRADE W MARK
STERLING



Quality and Beauty

Quality—the result of honesty and skill in the making—is the first requirement of anything in

CUT GLASS
STERLING SILVER
SILVER PLATE

Our trade-marks stand for quality, and the fact is recognized by trade and public.

Beauty appeals to the eye of the individual, and every individual has his or her own idea of beauty, often conflicting with that of some one else. But every taste may be satisfied. Our line is drawn from the following factories, each making patterns that are distinctive:

OUR FACTORIES

THE BARBOUR SILVER CO.,
Factory A,
Sterling and Plated Hollow Ware.

THE DERBY SILVER CO.,
Factory B,
Plated Hollow Ware.

THE HOLMES & EDWARDS SILVER CO.,
Factory C,
Sterling Inlaid, Plated and Unplated Flat Ware.

MERIDEN BRITANNIA CO.,
Factory E,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

THE MERIDEN SILVER PLATE CO.,
Factory F,
Plated Hollow Ware.

THE WM. ROGERS MFG. CO.,
Factory H,
Plated Flat Ware.

ROGERS & BROTHER,
Factory J,
Plated and Unplated Flat Ware.

THE ROGERS & HAMILTON CO.,
Factory K,
Plated Flat Ware.

SIMPSON, HALL, MILLER & CO.,
Factory L,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

WILCOX SILVER PLATE CO.,
Factory N,
Sterling and Plated Hollow Ware.

THE WATROUS MFG. CO.,
Factory P,
Sterling and Plated Hollow Ware.

THE MERIDEN CUT GLASS CO.,
Factory T,
Rich American Cut Glass.

Make your headquarters here while in New York—whether you intend to buy or not.

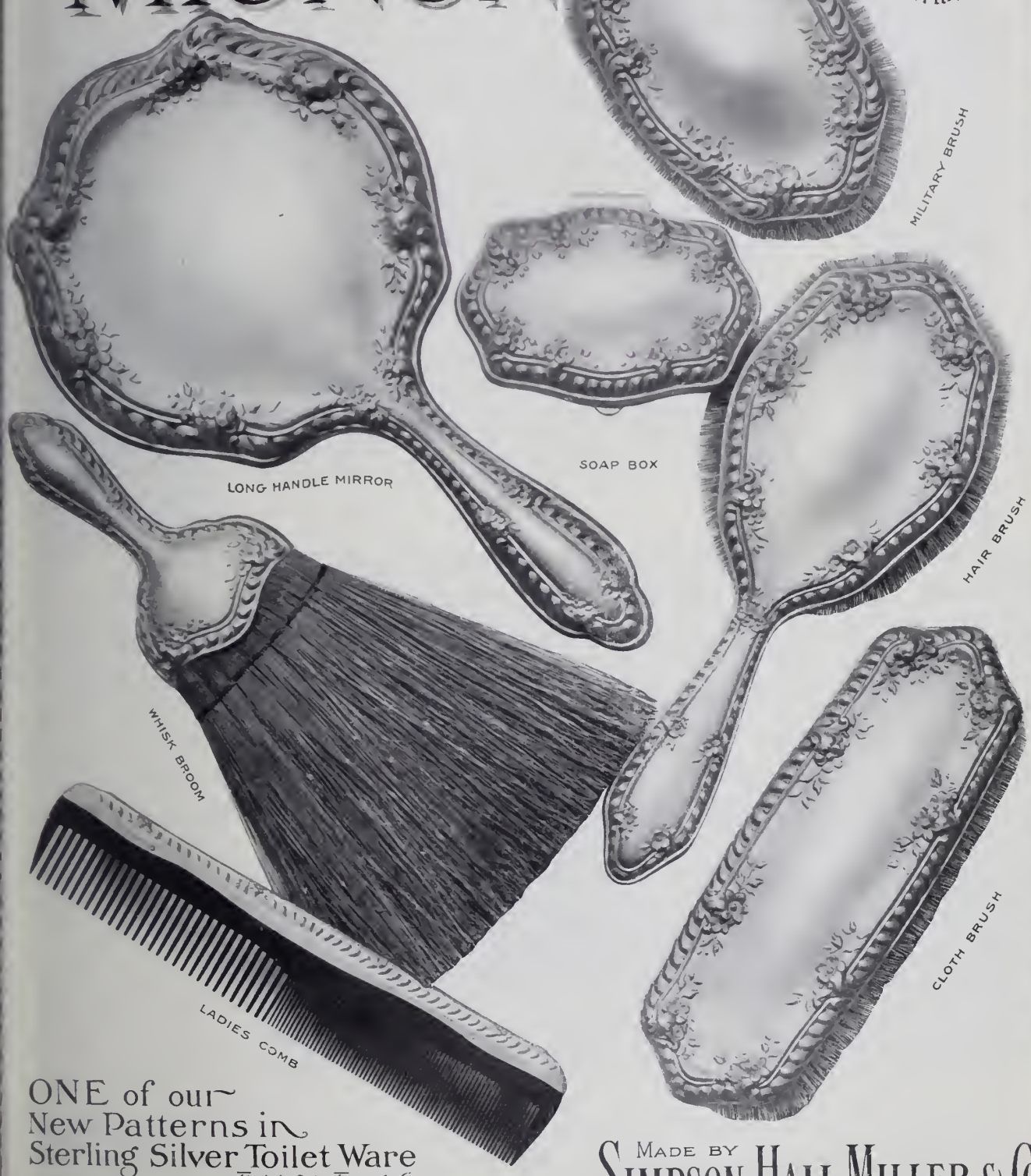
International Silver Company

9-19 MAIDEN LANE 18-22 JOHN ST. (Fulton Street Subway)

NEW YORK

MIGNON

TRADE MARK 1776 Sterling



ONE of our New Patterns in Sterling Silver Toilet Ware

Finished in French Grey

A very attractive design in Style and Price

IT WILL PAY YOU TO SEND FOR PRICES

Illustrations about one half size

MADE BY

SIMPSON, HALL, MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR

WALLINGFORD, CONN., U. S. A.

NEW YORK, CHICAGO, SAN FRANCISCO, TORONTO

SILVERSMITHS TO THE AMERICAN PEOPLE



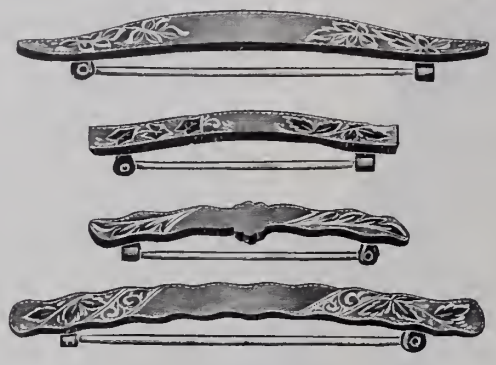
SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed

FACTORY - - - - ATTLEBORO, MASS.



Silk Fobs, Vest and Guards
Lace, Veil, Chatelaine and Brooch Pins
Ear Rings Crosses
Link and Lever Buttons
Studs and Pin Sets

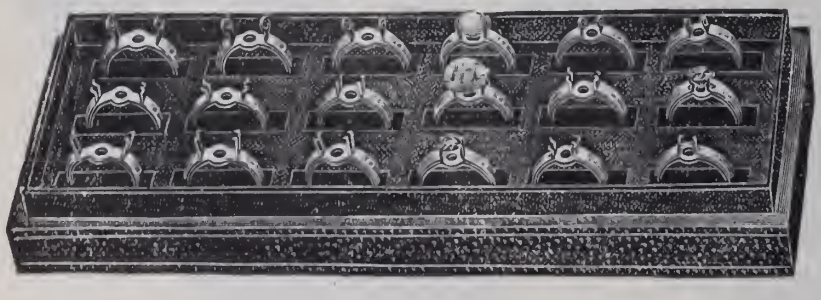
FOR SALE BY ALL JOBBERS

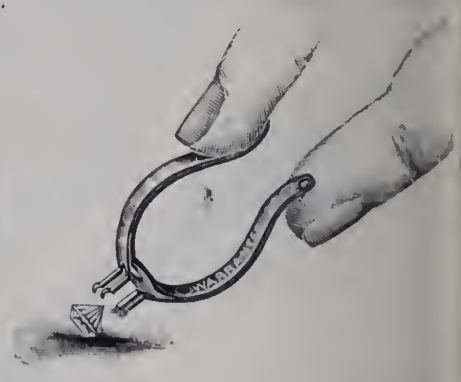
Ask Your Jobber for S. & C. GOLD FRONT GOODS



ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLA RINGS and ADJUSTABLE STONE HOLDER

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be ***decreased,*** as you need not mount them up in expensive settings. Your sales will also ***increase*** by being able to exhibit unmounted stones. The prices are ***low*** enough to induce you to buy them and ***save*** you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,			**$6.0**
" " 12		" "	4.0
" " 9		" "	3.0

HAMMEL, RIGLANDER & CO

47 Maiden Lane, New York **Selling Agents for United States and Canad**

We Make Catalogs for Retail Jewelers

THAT BRING RESULTS

Send for Samples and Particulars



STORE OF CALVIN K. CLAUER, SOUTH BEND, IND.

Read Our Customers' Letters

SOUTH BEND, Ind., Jan. 6, 1908.
(Extracts from letter.)

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio:

Dear Sirs—In reply to your favor, regarding testimony for your Catalog, will say that, as a medium for advertising, we believe your system very beneficial and elevating in gaining a high opinion of the trade as a first class jeweler, and by having our name brought up and spoken of in the store and at home. Having the merchandise to deliver, for certain illustrations when asked for, was very satisfactory.

We will be glad to interview your proposition for 1908 when you have it ready. Yours truly,

CALVIN K. CLAUER.

This firm used The Arnstine Bros. Company Catalogs in 1907, and again placed an order for 1908.

SCRANTON Pa., Feb 1, 1908.

ARNSTINE BROS. COMPANY.
Cleveland, Ohio:

Gentlemen—Answering your re[cent] letters, regarding the benefits [re]ved from the Catalogs you made [for] me, I am pleased to state that, [not]withstanding the financial de[pres]sion, which was in evidence here [as] elsewhere, my business increased [near]ly 25 per cent. over December, [1907] which, I assure you, far ex[ceed]ed my fondest expectations.

Without the use of the Catalogs, I am satisfied my holiday business would have been much less than the previous December, as more than [half] the working people were laid [off] and I am, therefore, quite en[thu]siastic over the results.

Trusting I may have the pleasure [of] placing my order for your new [Cat]alog in the near future, and with [best] kind regards to Mr. B. V. Arn[stine], I remain, Yours truly,

A. E. ROGERS.

This firm used The Arnstine Bros. Company Catalogs in 1905, 1906 and 1907, and again placed an order for 1908.



STORE OF A. E. ROGERS, SCRANTON, PA.

We have Salesmen in every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

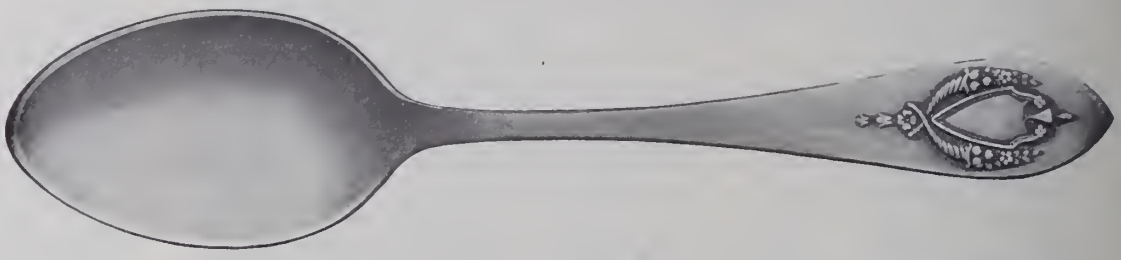
IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

Artists and Designers Agree

That the most meritorious compositions are those attaining harmony and breadth without superfluity of detail.

Hostesses and Housewives Agree

That the best Sterling Silver Tableware is that having only enough ornamentation to lend the proper amount of grace to the dignity of clear, clean silver.



Note how **Ye MOUNT VERNON PATTERN** fills these requirements, being designed to ye Colonial taste of **Strength, Beauty and Simplicity**

Its Success is Assured and Continuous

TRADE MARK R & L B Co STERLING

Rogers, Lunt & Bowlen Co.

Greenfield, Massachusetts *Write for Catalo*

HERE IT IS AT LAST!



Just what you **have** been looking for and hav had calls for time and again. A **German Silve** Wrist Bag with a **Soldered Mesh.** Somewhat highe in price than the unsoldered mesh? Of course But you can now sell a bag that will not break an one you can guarantee. Twelve patterns, 4", 5", 5¾ 6", 6¼" widths.

We are still headquarters for high grade Sterling Silver Bags, and have also added a line of Change Purses.

Our goods are made on honor; we believe wit Ruskin that "A composition for cheapness, and nc for excellence of workmanship, is the most frequei and certain cause of the rapid decay and entu destruction of arts and manufactures."

R. BLACKINTON & CO.

Established 1861 TRADE MARK **SILVERSMITHS**

New York Office
15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS

This illustrates one of our many new designs

Complete Catalogue "W" sent on request

S. STERNAU & CO.

Makers of STERNAUWARE consisting of

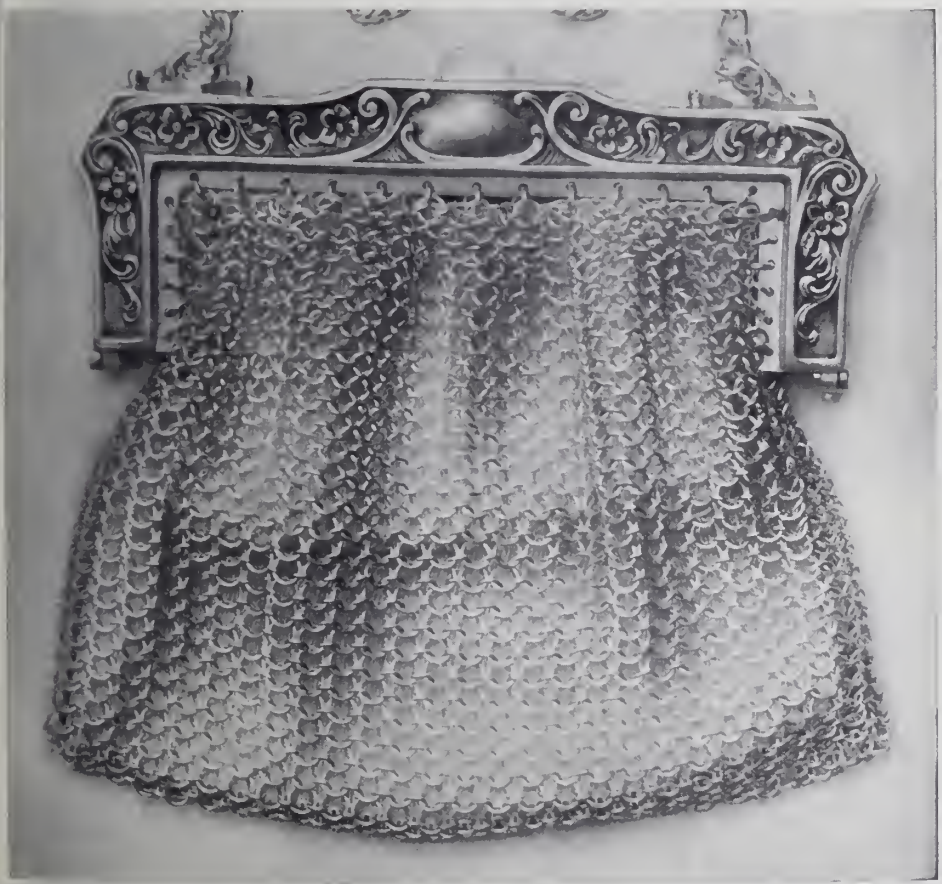
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines Candlesticks, etc.

NEW YORK SHOW ROOMS
Broadway cor. Park Place
Opp. Post-Office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



3-Pint Chafing-Dish, No. 1189, with No. 160 Tray



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co. MASS.

New York Office
7 Maiden Lane

Chicago Office: Room 405, 103 State St.

LOCKETS ONLY



8679 GREEN AND ROSE 8503 ROSE GOLD

One of our most popular new Rolled Plate designs, Gold Point Setting

None genuine without

TRADE MARK

stamped inside

ESTABLISHED 50 YEARS

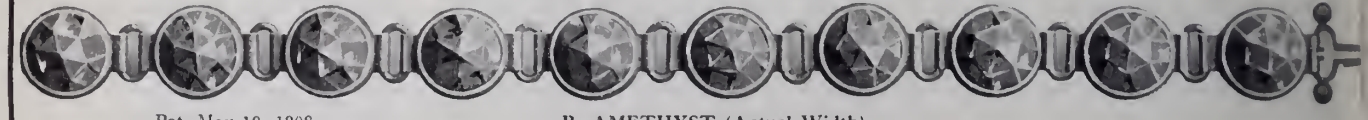
WIGHTMAN & HOUGH C

NEW YORK OFFICE
3 Malden Lane

Main Office and Factory, 7 Beverly S
PROVIDENCE,

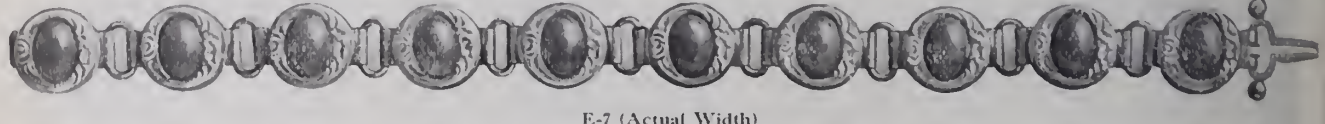
The "GLENNA" REVERSIBLE BRACELET

is the best seller on the market. It is virtually two bracelets for the price of one. Both sides are stone set; made in all semi-precious and imitation stones. Quality and construction guaranteed. The setting does not come in contact with the arm.



Pat. May 19, 1908. B—AMETHYST (Actual Width)

The reversible idea gives double value and appeals to the purchaser as a novelty.



E-7 (Actual Width)



B—CORAL (Reduced one-third)

Combination reversible neck collar and bracelet combined. The bracelet can be detached and worn separately. Four pieces of jewelry in one, set with fancy stones. Ask your jobber for them.

C. D. LYONS COMPANY, Attleboro, Mass.



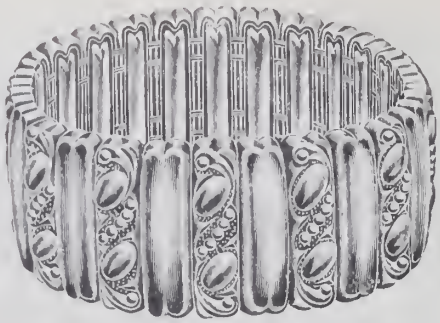
561—LADIES



558—MISSES



598—BABY



543—LADIES

ENTIRELY NEW

The NORMA TRADE MARK

Is the Standard Adjustable Bracelet of the Day

High Grade, Gold Filled—Sold only through Jobbers

Send for new catalogue just issued

The F. H. Sadler Company

Attleboro, Mass.

THE NEW BRIGGS SNAP

PATENT APPLIED FOR

The Snap is ¼ size of cut



SIMPLEST, STRONGEST, SAFEST

NECK CHAIN CLASP ON THE MARKET

¶ Accidental disengagement is impossible, yet it is easily disengaged when desired. The peculiar construction permits the ball to swivel in the loop thereby preventing the kinking of the chain.

ASK FOR THIS SNAP ON YOUR NECK CHAINS

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn, E. C.



Features of Our Line

The **Unique, Artistic** and **Unusual,** together wit **Superior Quality, Best Workmanship** and **Perfec tion in Finish.**

COMBS

Over 500 Designs.

Fine gold filled mountings, comprising all th popular finishes and stones.

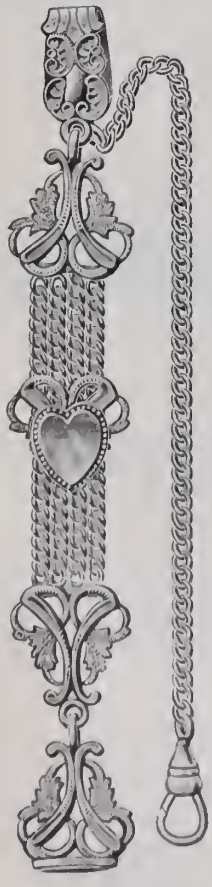
This is undoubtedly the finest line of mounted combs in the market.

We Manufacture in **Gold Filled** and **Sterling Silver, Brooche Hat Pins, Combs, Handy Pins, Waist Pin Sets, Barrette Scarf Pins, Veil Pins, Links, Buckles, Sash Brooches, Bracele** and **Necklaces.**

C. RAY RANDALL & CO., North Attleboro, Mass

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street



8202 833

Making Good

by keeping everlastingly at it. There is no luck about it. Brains, energy and ambition are doing the trick.

Since April idle freight cars have steadily diminished, which means that goods are moving once more. Are you moving your share? If you have goods like these from the Fleur-de-lis line, you are.



8113 Polished



7767 Polished 7768 Roman 776 Old Eng

Genuine hand-cut Shell Cameos Pink Brown Pendants Brooches



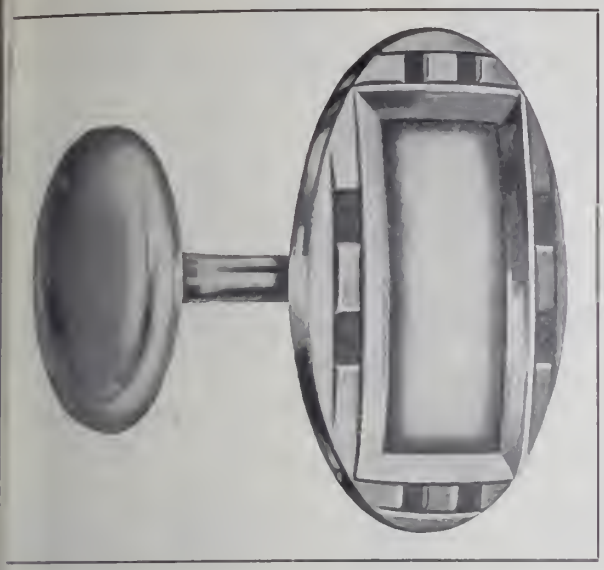
1018 263C



8124 Polished 8125 Roman 8126 Old English

FONTNEAU & COOK CO., Attleboro, Mass

CHICAGO: 1203 Heyworth Building



Potter's Buttons

THE EQUAL OF

POTTER'S PINS

THROUGH THE JOBBER

KEEP IN TOUCH WITH US—IT PAYS.

E. A. POTTER COMPANY

PROVIDENCE — RHODE ISLAND

The American

EXTENSION

Queen Bracelets



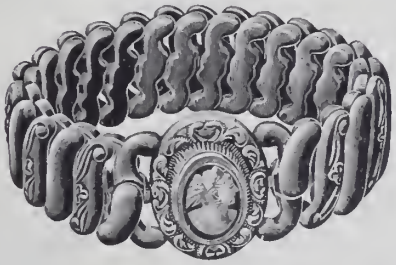
706- Half Chased

Superior in Quality, Workmanship and Finish

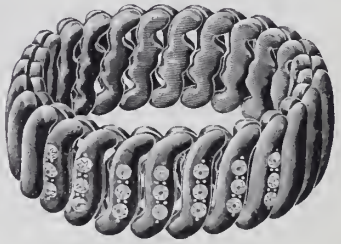


785—Roman Round Locket, 21 White and 2 Ruby; Heart Shape.

Your Jobber can supply you with these upon request



720—Small Oval Cameo Signet



754— 7-Bar, Ruby and White
755—26-Bar, Ruby and White
756— 7-Bar, Olivene and White
757—26-Bar, Olivene and White
758— 7-Bar, Sapphire and White
759—26-Bar, Sapphire and White

Exclusive

HANSEN-BENNETT CO., Manufacturers, Attleboro, Mass.

O & B

STANDS FOR THE BEST

ASK YOUR JOBBER FOR

O K B — Line **GOLD RINGS,** Brooches, Scarf Pins, Veil Pins, Baby Pins, Earrings, Studs, Mountings

OB A — Line Extra Fine Seamless Gold Filled Wedding **RINGS**

REGISTERED TRADE-MARK.

Line Superior Quality Seamless Gold Filled Fancy **RINGS**

OSTBY & BARTON CO.

PROVIDENCE - - RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

BATES & BACON

Attleboro, Massachusetts

MAKERS OF

High Grade Gold Filled Chains, Lockets and Bracelets



The "WINNA" Bracelets

Strongest Secret Joint and Catch on the Market

New Corrugated Bracelets

Nothing like them on the market.

NOTICE

We are equipped to make any size Oval-Shaped Bracelet in Joint and Catch.

NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street







The Chas. M. Robbins Co.

MANUFACTURING JEWELERS

ATTLEBORO. MASS.

CLASS PINS

Definition of a Battleship:

"A Machine to fight Battles with"



We do not require a Battleship; our battles HAVE BEEN WON; the constant increase of our business attests to the veracity of our statement.

Follow your predecessors if you have not fallen in line, it will redound to your benefit. Send US your orders for WATCHES, DIAMONDS, JEWELRY, WATCH CASES, MOVEMENTS, FESTOONS, LA VALLIERES, LINKS, SCARF PINS, BROOCHES, NECKLACES, SIGNET RINGS, STONE RINGS, and EVERYTHING appertaining to the jewelry business.

You will save Money. Get the Styles and Dependable Qualities

LEONARD KROWER, Wholesale Manufacturing Jeweler and Optician

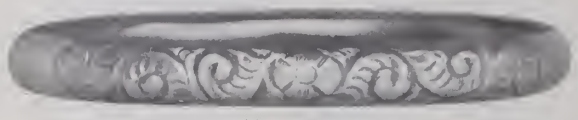
536-538 Canal Street, NEW ORLEANS, LA.

Attleboro Chain Co.

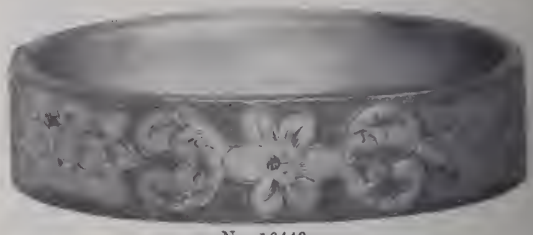
"LEADERS OF QUALITY"

Makers of Rolled Plate Chains, Fobs, Bracelets and La Vallieres

Ask for the "A. C. Co." Chains and Bracelets if you want the most Up-to-Date Goods on the Market, which are a Standard of Quality and sold at a Moderate Price.



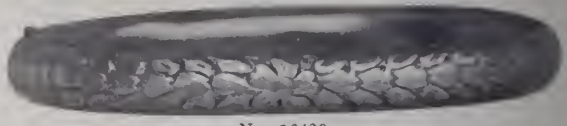
No. 16394.



No. 16443.



No. 16395



No. 16429.

OUR GOLD FILLED FOB LINE IS A WINNER.

FACTORY:

ATTLEBORO, MASS.

OUR LINE IS NOW BEING SHOWN BY OUR SALESMEN.

14 Kt. Hand Made Rings 14 Kt.

Chinese == Egyptian == Italian



CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



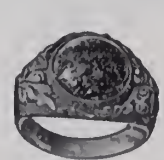
EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli Turquoise Matrix, Baroque Pearls



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING.
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique
Designs in Silver Rings.

VAN DUSEN & STOKES CO
Oriental Jewelers
1123 Chestnut Street, - Philadelphi

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links



A New Effective Seller

Our new patented interchangeable initial buttons and scarf pins are absolutely unique and sell on sight. They take the place of engraved buttons and pins, but are far more attractive in appearance. Made in 10 and 14 kt. and substantial in every respect. A full line of Initials and Fraternal emblems. Secured simply, effectively and instantaneously; guaranteed to give satisfaction. Prices reasonable. Handsome display boxes for each set without charge. Send for sample and booklet.

They are bound to appeal favorably to your trade and you will find them "Winners." Stamped with the Imprint of "The Rose," the mark of quality and excellence.

HENRY FREUND & BRO.
"Sellers of Sellers"
71 Nassau Street NEW YORK

A VERSATILE PERIOD

SOME DIRECTOIRE TYPES

SO CREATIVE an epoch artistically as the Directoire Period could not fail to evolve forms as notable for variety as for their artistic beauty. All had a fine touch of distinction. Happily the Directoire Jewelry displayed here represents the finest types: it is characteristic, distinctive and varied. Taking the Sapphire as the appropriate basic stone, it is finely imitated in the old cabochon cutting of the Period. Among the more notable revelations must be mentioned:

DIRECTOIRE BANDEAUX (Charmingly Grecian)—DIRECTOIRE COMBS
DIRECTOIRE NECKLACES—HAT PINS—BUCKLES
LARGE DIRECTOIRE BARRETTES—DIRECTOIRE BROOCHES

D. Lisner & Co.

Creating Importers of Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

MR. RETAILER

A good reason WHY you should interest yourself in SOLIDARITY GOLD WATCH CASES is because our 1908 line will go down in history as the best year's product in A QUARTER OF A CENTURY.

THEY CERTAINLY ARE WINNERS!

You can't get their effect in gold-filled cases; you can't get their effect in cheap gold cases; you can only get their effect in **SOLIDARITY Gold Cases.**

Write your Jobber for a selection package and see for yourself.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

THE WILLIAM B. KERR CO.

Specialists in Small Wares and Novelties in both Gold and Silver

Comprehensively Complete Lines of

Toilet Ware	Cigarette Cases	Purses
Photograph Frames	Match Boxes	Card Cases
Children's Wares	Pocket Knives	Vanity Cases
Loving Cups	Eye Glass Cases	Miniature Cases
Desk Furnishings	Spectacle Cases	Belt Buckles
Cigar Cases	Hat Pins	Shoe Buckles

Members of the Jewelry Trade are cordially invited to visit the New York Office of the Company

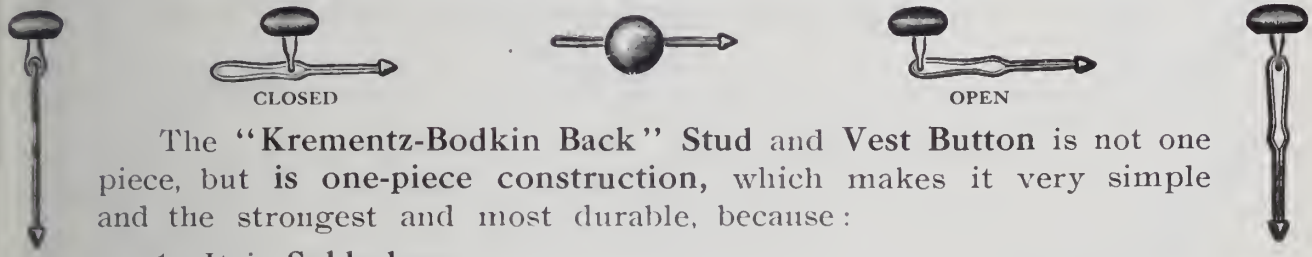
Factory and General Office, NEWARK, N. J.

320 Fifth Avenue, CORNER OF 32nd STREET

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All "**Krementz-Bodkin Back**" Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a "**Krementz-Bodkin Back**" **Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. "**Krementz-Bodkin Back**" **Studs** and **Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

ART AND UTILITY IN SLEEVE LINKS

TRADE D MARK

ELEMENTS of artistic character are wrought into every line of DURAND Jewelry. To this the Sleeve Links are no exception. They impart their touch of distinction to the dress of a gentleman. Their charm of effect is equaled by the care and thoroughness of their workmanship.

PRICES: From $2.00 to $200.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street

NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS



49 SECOND ST.
NEW YORK

Trade-Mark. Telephone 6383 Orchard



COMPASS CHARMS

WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

YACHTSMAN
BICYCLIST
FISHERMAN
HUNTER or
TRAVELER

A practical ornamen which will adorn eithe fob or chain. The move ments are the fines manufactured.

Lockets for one, tw or three pictures, in roun oval, heart and fanc shapes.

Crosses, Fobs with and wit out Seals, Links, Safet Pins, Jockey Charm Scarf Pins, Stone Hea Charms, Bangles, Etc., Et

T. W. ADAMS & C(

Manufacturers of 14k Jewelry Only

15 Maiden Lane, - NEW YOR
103 State Street, CHICAGO, IL

Factory, 83 Union St., Newark, N J

TRADE A 14 K MARK

. R. HOWE
V. T. CARTER
V. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.



MANUFACTURERS OF

GOLD JEWELRY



ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

)-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

B. M. Shanley, Jr., Co.

Our representatives are now calling on the retail jewelry trade with our new line of 14 and 18 Kt. Gold Jewelry and novelties. We have the facilities for manufacturing any articles made in gold.

Designs and estimates furnished upon request.

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

To the Jobbing Trade Only

Invisible Locket Top Bracelet, made in Signet or Stone Top



PATENT APPLIED FOR.

MILTON L. ERNST

WELVE DUTCH STREET - - NEW YORK

Popular Priced 14K. and 10K. Jewelry

UP-TO-DATE ARTISTIC ATTRACTIVE

A COMPREHENSIVE LINE OF

Brooches
Invisible Joint Locket Rings
Bracelets Festoons
Scarf Pins Cuff Pins
La Vallieres Earrings



"YOU CAN GATHER IN THE DOLLARS BY BUYING A LINE THAT SELLS AND STICKING TO IT."

WE HAVE IT.

Do not fail to see our new style of Stone Buttons, Scarf Pins, Waist Sets, etc.

The Keller Jewelry Mfg. Co.

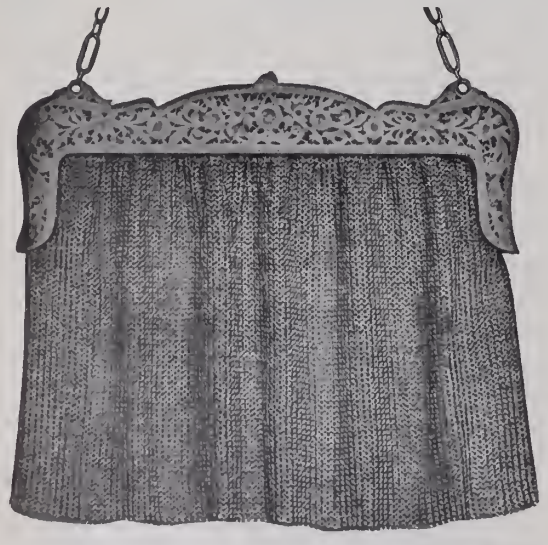
Factory
251 N. J. R. R. Avenue
Newark, N. J.

64 Nassau Street
New York

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE MARK.

SNOW & WESTCOTT CO.
21 MAIDEN LANE, NEW YORK
JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold
HANDY PINS

Fancy Bead Necklaces

GEMS are placed alternately with decorated beads, producing new and very impressive effects. Stones include Chinese Jade, New Zealand Jade, Amazonite, Amethyst, Coral, Aventurine, etc.

On no goods does the dainty Vermicilli Decoration appear to better advantage—a specialty with us.

Plain Graduated Necklaces, Also Fancy Graduated. Alternated Beads Plain and Vermicilli; also in straight sizes.

The arrangement, color and finish of these goods give them distinction.



Day, Clark & Co. 14 Kt. Gold Jewelry

23 Maiden Lane
NEW YORK



he R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.



Mourning Goods of all kinds

Bracelets
Brooches
Scarf Pins
Buttons
Studs
Necklaces

Everything in Black

14 K TRADE-MARK

A. J. HEDGES & CO.

Makers of 14K. Jewelry

14 John St., NEW YORK

Enos Richardson & Co.

23 MAIDEN LANE — NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

¶ We are making the largest and most complete line of 10-Karat Gold Jewelry made by any single jewelry manufacturer in the country. We make the following:

BELT BUCKLES	BRACELETS	SCARF PINS	BIB PINS
BELT PINS	LINK BUTTONS	TIE CLASPS	BEAUTY PINS
BROOCHES	LA VALLIERES	BIB CLASPS	FOBS
COMBS	CROSSES	EMBLEM BUTTONS	ELK TEETH
LOCKETS	WAIST SETS	EMBLEM CHARMS	BARRETTES
FESTOONS	HAT PINS	CHARMS	VEIL PINS

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

Factory and Office:
91 OLIVER ST., NEWARK, N. J.

PERCY M. LAYMAN

Trade Mark

New York Salesroom:
9-13 MAIDEN LANE

SYDNEY C. STRAUS





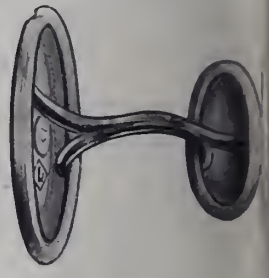
Photo Signet Locket Rings

Send for Catalogue

BUTTONS on a new and comprehensive principle

See the double split post under the curled edge bean

Requires no force to insert into the button-hole and cannot break.





CHARLES M. LEVY

Manufacturer of Rings, Lockets and Buttons

90 William Street, NEW YORK

OUR FALL LINE OF SILVER GOODS is now ready for inspection and we ask you to see our samples before placing your order elsewhere.

The designs speak for themselves and our workmanship we guarantee. Mesh Bags, $12.00 to $60.00. Card Case Purses, $5.00 to $25.00. Picture Frames, $1.00 to $50.00. Vanity Boxes, $19.00 to $30.00—and other novelties.

Pryor Manufacturing Company

527 Fifth Avenue (Night and Day Bank Building)

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NPC Mark.

NEW YORK OFFICE
527 Fifth Avenue

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy

24-26 East 21st St., NEW YORK

F. DE SIMONE & SO

Importers of Coral

76 Nassau Street, New York

Factories: Torre del Greco and New Y

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK

M. B. BRYANT & CO.,

No. 7 MAIDEN LANE, NEW YORK.



SOLID GOLD CHAINS

bearing our trade mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane. 2d Floor, NEW YORK.

ARREAUD & GRISER

45 John St., New York

LAPIDARIES PRECIOUS STONES

EMS in Unique Cuttings

TRADE S MARK.

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

LEROY W FAIRCHILD. GOLD PENS.

FAIRCHILD & COMPANY

29 & 31 EAST 22D STREET
NEW YORK CITY

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

BEFORE PURCHASING INSPECT OUR LINE.



The COMB HOUSE

WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our Fall line is now ready for your inspection.

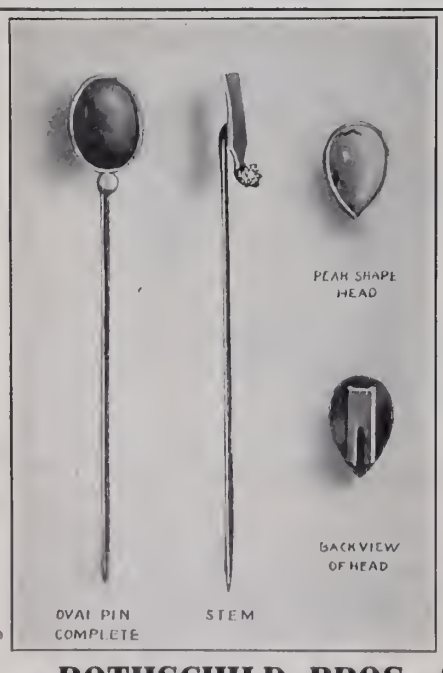
We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.

Hartford Bldg.

41 Union Sq., New York



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.

TRADE (R) MARK

The Locket House 51-53 Maiden Lane, New York

Goodfriend Bros.

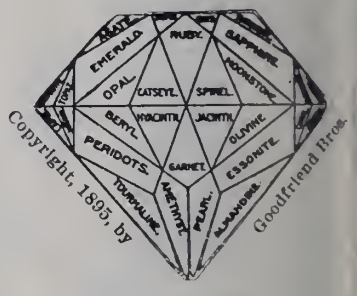
IMPORTERS AND CUTTERS

....OF....

PRECIOUS STONES

Headquarters for all kinds o

PEARLS



Pearls	Gem Coral
Rubies	Aquamarine
Emeralds	Tourmalines
Sapphires	Peridots
Opals	Opal Matrix

And other Precious Stones

PEARL, OPAL, CORAL and AGATE NECKLACE

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 212 Union Street

PARIS: 10 Rue Cad

Ludwig Nissen & Co.

182 and 184 BROADWAY
NEW YORK

PEARL
NECKLACES
AND
DIAMOND
COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.

182 and 184 BROADWAY
NEW YORK



THE 10K LINE WITH A 14K APPEARANCE

This is the

Aristocrat of all 10k lines

Workmanship and finish are equal to any 14k jewelry.

Brooches *Handy Pins* *Scarf Pins*
Barrettes *Belt Pins* *Tie Clasps*
Hat Pins *Veil Pins* *Fobs*
Links *Crosses*

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1Ko



Candy Dishes of Sterling Silver

LIKE everything of our manufacture, these Candy Dishes are indisputably pretty and serviceable. Designed and wrought with an artistic daintiness suggesting the toothsome tid-bits they are destined to hold, these dishes invite the attention of your trade and lend an unmistakable refinement to the tea or dining table.

Your stock is incomplete without an assortment. Write for it.

G. A. Henckel & Co.

Makers of

Small and Medium Wares in Sterling Silver

FOR THE TRADE ONLY

109 to 115 West 26th St., New York City

(One block west of Broadway)

The trade is cordially invited to call at our show rooms and inspect our new Fall productions



JUST A REMINDER

that this is a good time to investigate our line. You may have shopped around and found nothing out of the ordinary and perhaps think you have seen all there is. But wait — you have overlooked the best and the one line that is different from any other.

Our goods are noted for their originality, graceful shapes and handsome designs. Good weight silver. As for prices, it is only necessary for us to state that every article in our line is a good seller and you will buy no other after the first trial.

Silver Deposit Ware, Photo Frames, Belt Buckles, Sash Buckle Pins, and a large assortment of novelties.

SCHARLING & CO.

Factory and Office: 755-757 Summer Ave., Newark, N. J.

Show Rooms represented by

W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.

M. L. LEVY & CO., 2447 Jackson St., San Francisco, California

French Jewelry Novelties

New and Complete Lines of FANCY JEWELRY.
Latest and Largest Assortment of JET JEWELRY.
PEARL COLLARS and every Quality in PEARL STRINGS, etc.

Visiting Buyers are cordially invited to call.

Selection Packages sent upon request to all reliable dealers.

CHOPARD FRÈRES CO.

Factory, 35 Rue des Trois Bornes PARIS, FRANCE

56 Maiden Lane, New York

Something New

is what the retail jeweler will now be looking for as he has been diligently disposing of his old goods since the depression—

Amatrice

America's Newest Gem

Is

attractive, unique and most remarkable in color and matrix effects.

It

Does not fade or change color. Is hard, scratching glass easily. Matrix polishes perfectly no perforation or roughness

Sole Owners, Miners and Distributors

OCCIDENTAL GEM CORPORATION

71 Nassau St. NEW YORK

Write for Booklet



No. 4444
3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00
per dozen

Frank M. Whiting & Co.
SILVERSMITHS
320 Fifth Avenue, New York North Attleboro, Mass.

UNIQUE GEMS

ne Fac-Similes of Ancient Egyptian Scarabæs

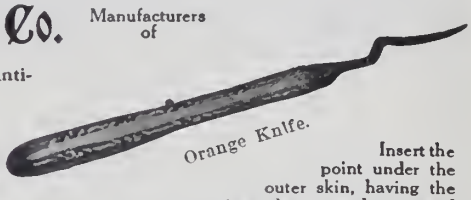
and Engraved in Real Stone in Perfect Imi-ion of the Genuine Green and Greenish-Grey Pottery Sacred Beetles
— ALSO —
enuine Ceylon, Brazil, Ural and Native Stones in Odd and Fantastic Cuttings
Sample Papers sent to Reliable Dealers

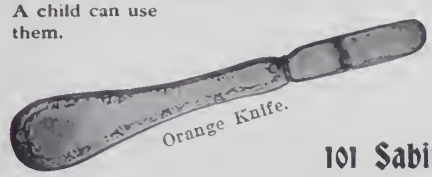
OUIS J. DEACON, Cape May, N. J.
(Summer Headquarters)

Roger Williams Silver Co.
Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut)
A child can use them.



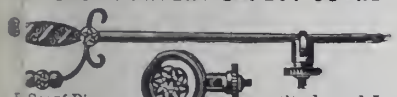


Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street - Providence, R. I.

E CROHN PATENT SAFETY GUARD



Scarf Pins, Studs and Lace
The most practical and only
table one invented. Price, $1.50 per doz. For sale
wholesale jewelers and material houses. Sample
all, 25c.; in 10k gold, $1.00; 14k., $1.25. M. CROHN,
r and Inventor. 48 and 50 Maiden Lane, N. Y.





Horse Radish.

You Get a Line of Leaders

JOSEPH IRONS
NEW YORK, N.Y.

when you have our Holders in Silver-plated Pierced Goods.

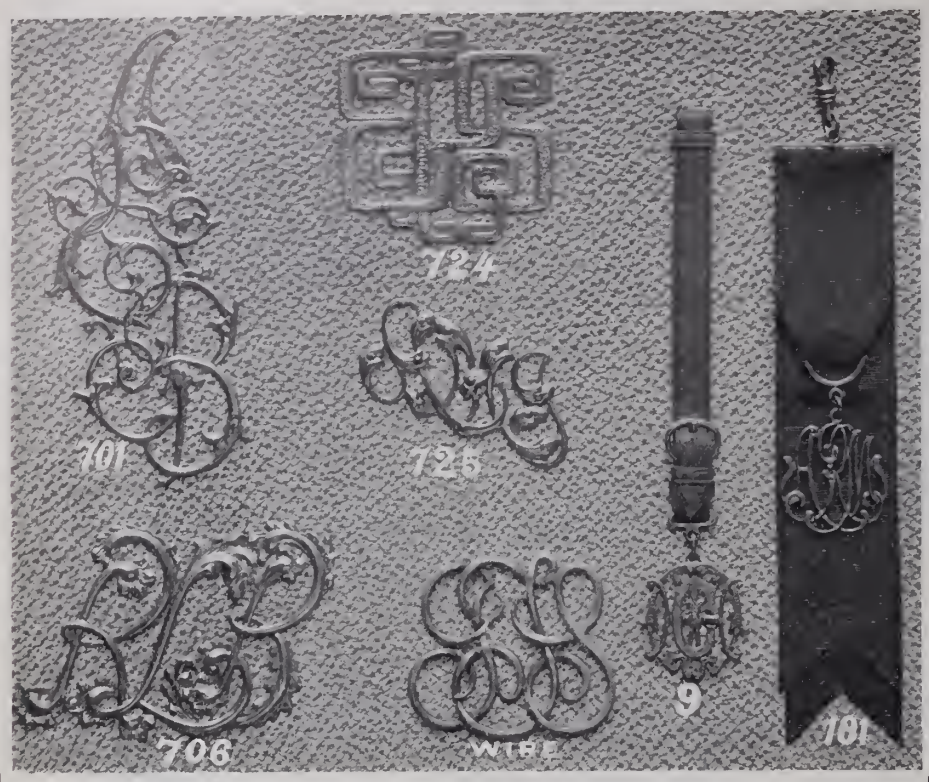
JOSEPH IRONS
Manager

Middletown Silver Co.
35 Maiden Lane, New York City

Our Business Policy is Your Success-Insurance Policy

RELIABLE QUALITY
ECONOMICAL PRICES
ATTRACTIVE STYLES
SATISFACTORY ASSORTMENTS

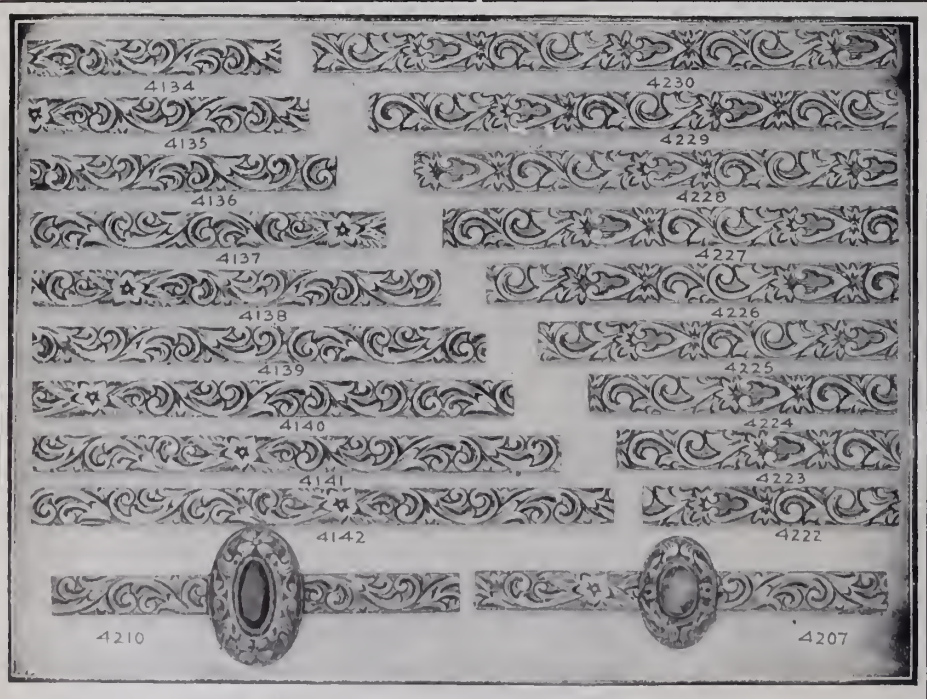
L. WITSENHAUSEN CO
47-49 Maiden Lane N.Y.
JEWELRY SPECIALISTS



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE— MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York



SEAMLESS GOLD PLATE

Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

MAINTIEN BROTHERS & ELLIOT

MAKERS OF JEWELRY FOR THE JOBBING TRADE

NEW YORK OFFICE: 13 Maiden Lane
CHICAGO: Heyworth Building

North Attleboro, Mass.



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.

Manufacturing Jewelers

291-293 Seventh Ave.
Bet. 26th and 27th Sts.
Telephone, 913 Madison
NEW YORK

THE GREAT AMERICA JEWELRY CATALOG

Is a publication of real practical val it truthfully illustrates those lines merchandise; best adapted to the ne of the *Jewelry Trade;* its reliability unquestionable.

SAFETY

With implicit confidence you can it when ordering goods; it insures against deception; remember, for ev dollar's worth of merchandise you you are obtaining positive, intrinsic va

Write for this catalog; it means m to you.

THE OSKAMP-NOLTING CO

Mammoth Wholesale Jewelers
411-413-415-417 Elm St., CINCINNATI, O

Gems and Precious Stones
Cloth, postpaid, $1.00. Published by the elers' Circular Pub. Co., 11 John St., New

Headquarters

All Jewelers visiting New York this Fall are cordially invited to make our large, centrally - located offices their New York Headquarters.

We offer you every facility for transacting your business.

Chas. L. Trout & Co.
MANUFACTURERS

Maiden Lane, New York

The New Official Emblem

ADOPTED AT THE LATE DALLAS CONVENTION

Mounted with the famous ALFRED SCHICKERLING PATENTED ELK HEAD, which is manufactured only by this Company and is the finest made for the Order

Every first-class Jobber handles our goods.

If your Jobber cannot supply you, come direct to us.



1908B

We make, in all metals and sizes, Lapel Buttons, Card Cases, Charms, Rings, Brooches, Buckles, Scarf Pins and Cuff Links. All goods have patent stamp on back.

Ask for our new Catalogue and Price List



1908S



1908A



1908

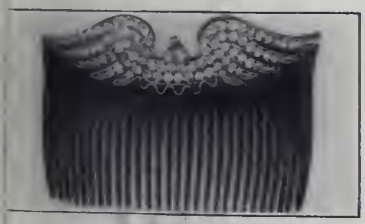
IMITATIONS are bound to be inferior

ELK JEWELRY MFG. CO.

Fifty-one Maiden Lane NEW YORK CITY

STANDARD IN

Stone Combs and Hat Pins



Our line of White Stone Combs forms a class by itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

Our line of Combs and Hat Pins consists of over 100 new styles of exclusive designs which sell at popular prices.

On application we will send a selection on approval, with all charges paid

JOSEPH W. HELLER

Manufacturing Jeweler

White Stone Novelties

9 PAGE STREET PROVIDENCE, R. I.

FERN DISH *POTTERY LINING*



COMPANION *of* FERNS *and* FLOWERS

FLORISTS, amateur gardeners, hosts entertaining guests, housewives proud of their Table, all who admire beauty of leaf and bud, will welcome a Fern Dish so well-made, so ornate and withal so reasonable in price.

A good, removable Pottery Porous Lining permits drainage, preserving the life of the plants. Handsomely finished in Butler Brass and Butler Silver. Made of heavy, hard Rolled Brass. Well adapted for gift purposes.

PRICES: $1.25 to $5.00 EACH.

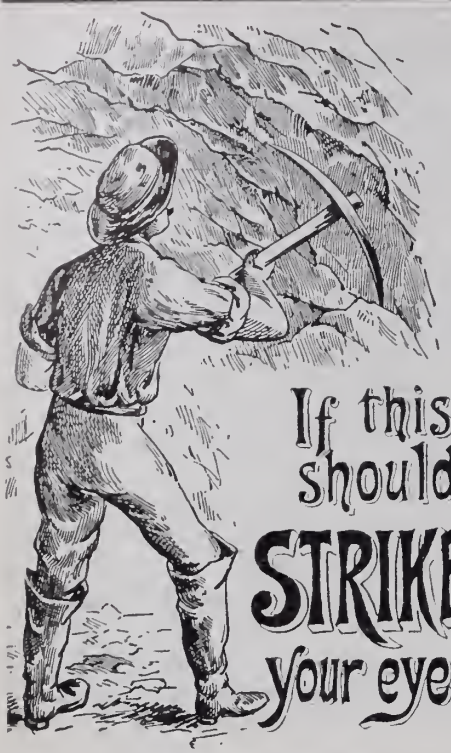
K. & O. Co.

MFRS OF

Britannia Novelties, Hollow Ware
Copper and Fancy Metal Goods.

Salesroom
425 Broadway
New York. N.Y.

Office & Factory
366-388 Butler St.
Brooklyn. N.Y.



If this should STRIKE your eye,

Please Note—
"SHOW OF THE SEASON"

VERIBEST

GOLD S. & B. L. ★ CO. STAR

LOCKETS

"Goodasgold"
Mined at the Gold Mines

Lifetime Guaranteed
By Label Inside

S. & B. L. ★ CO.

Sold Everywhere Only Through The Jobber Trade

S. & B. LEDERER CO.
Factory and Showroom
100 Stewart Street PROVIDENCE, R. I.
Showroom
131 Wabash Avenue CHICAGO, ILL.

Illustrated Locket Booklet Mailed Free upon Jeweler's Request. Address,
9-11-13 Maiden Lane
NEW YORK CITY

EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K. Merrill Company
Locket Makers

SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

S. F. Myers & Co.
WHOLESALE JEWELERS
47-49 Maiden Lane
New York

Our idea is that one real "get-up-and-g plan is worth seven dozen of the "w for-something-to-turn-up" kind.

For the trade only—our new, big catalogue, with 100,000 items, sent free.

THE WASHBUR

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed

MAGIC NUT
for ear studs, scarf- etc.

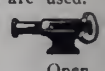




EAR WIRES
for unpierced ears



SAFETY CAT
For Brooches, etc Can be applied to work where pin too are used.



Open. Closed. Open. Close

Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
Special Order Work and Repairing
C. IRVING WASHBURN, 12-16 John St.



SEND FOR OUR NEW FALL STYLES

Gold Filled Initials and Fob

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.
100-1 Chambers St. NEW YOR



oxes for Silverware, Manicure and Toilet Sets

iverware Chests in any combination

annel Rolls and Bags for Silverware

ancy Platforms and Blocks for Window Display

ays for Show Cases and Travelers' use of every description

ewelry Boxes in many qualities and styles

/e Re Cover Window Platforms and Trays

PAPER BOXES

Tags, Cards, Cotton, Findings, Etc.

timates and Samples cheerfully furnished

VOLFSHEIM & SACHS

Manufacturers and Importers

35 Maiden Lane

orsch Building) NEW YORK

Factory, 10 Gold St.



Adrian J. Morais

New Orleans, La.

My stock of Gold, Diamond and Gold Filled Jewelry, etc., is complete.

Write for selection package

hone No. 801 John.



MORRIS SCHIFF

Established 1876

82 Nassau Street

NEW YORK

Manufacturer of

DIAMOND MOUNTINGS, LOCKETS, BUTTONS, BRACELETS, Etc.

pecial attention paid to order work and repairing

Old Gold and Silver bought. If amount is not atisfactory, notify at once and will return in same ondition as received.

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*

POTTER & BUFFINTON CO.

This time we call your attention to

CUFF BUTTONS

All Sizes of Plain, Bead-edge and Fancy Patterns, as well as a large variety of

ENGRAVED CUFF BUTTONS

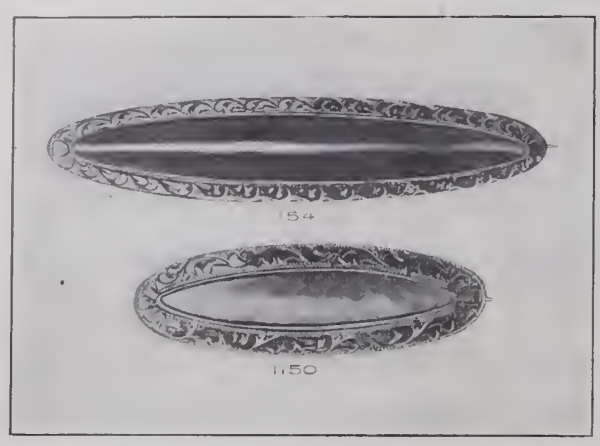
Largest Exclusive
Makers of 10K. Jewelry

Ask your Jobber for our lines of

Cuff Buttons, Baby Pins, Brooches, Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street
San Francisco Office, 704 Market Street

BROOCHES



Two more numbers just added to our already extensive line of single stone brooches. An assortment of these brooches should be found in every line that contemplates reaching out for Fall business. We are showing many up-to-date and artistic designs in these pins, which we can truthfully call "good sellers."

Send for Our Booklet.

10 Kt. Our Trade-Mark stands for honest values and full 10 K. goods. When our representative calls give the W. E. R. Co. line a look over.

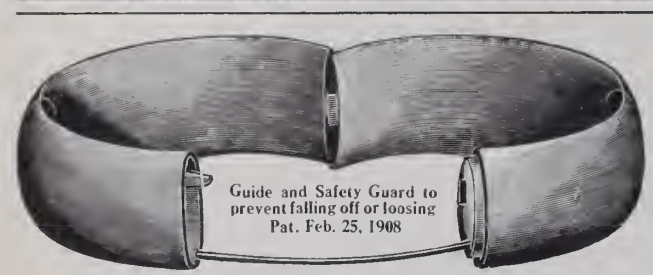
Send for further information regarding our extensive line.

W. E. RICHARDS CO.

Manufacturers for the Jobbing Trade

ATTLEBORO, MASS.

New York Office: 9-11-13 Maiden Lane *Samples only*



Guarantee by—**Pr. St. Co.**—Mark Stamped Inside Bracelet.



OUR STRONGHOLD

"SECURON"

"GERALDINE FARRAR"

BRACELETS

SATISFYING

QUALITY

Made in High Grade Gold Filled and 10K. Solid Gold (1,000 Styles).

Send for Samples Through your Jobbers

100 Stewart St. Providence, R. I.

PROVIDENCE STOCK CO.

9-11-13 Maiden Lane, New York
131 Wabash Ave., Chicago, Ill.

S. PITZELE

Established 1893

Trade 14K Mark.

51-53 Maiden Lane
NEW YORK

Manufacturer of

Fine Diamond Mountings

Also BRACELETS and DWT. GOODS

SPECIAL ATTENTION GIVEN TO ORDER WORK



STILL another of our latest novelties. The new "Fobette" can be worn by either lady or gentleman — on gentleman's vest or lady's belt.

One more reason why you should see this line:

Because we have an up-to-date line of honest goods which we are trying to sell to honest people by honest methods, and our increasing trade shows that we are on the right track. But we still want to do business with every honest man's we are reaching for your trade.

Doran, Bagnall & Co

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms

OFFICES:

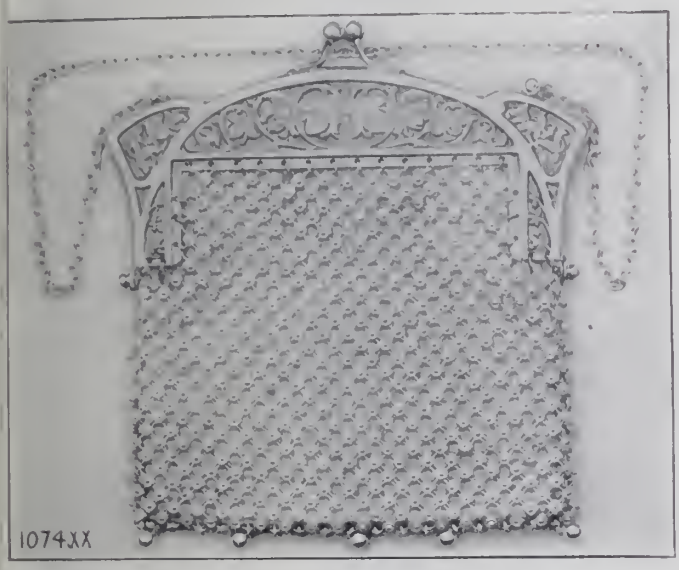
194 Broadway, N. Y. 42 E. Madison St., Chicago.
91 Drumm St., San Francisco, Cal.

HERE'S A POPULAR PRICE

GERMAN SILVER BAG

Fancy Fish-Scale Mesh

Lined with White Kid *Grey Finish Frame*



MADE RIGHT

HEAVILY SILVER PLATED

ONLY

$36.00 per dozen

Less 6% for Cash

Will Sell you a Sample Bag to show you

5½ inch Grey Finish Frame. 5½ inch Deep Purse. 19 inch Chain

ONLY $36.00 PER DOZEN. ORDER EARLY

M. J. AVERBECK *MANUFACTURER AND IMPORTER*
10 and 12 Maiden Lane, New York



Illustration about One-Third Actual Size

THE NEWEST THING IN

HAIR MOUNTS

Note the aristocratic simplicity and graceful lines of these new designs. They appeal strongly to the feminine world. Display an assortment in your window and note the facility with which they sell themselves.

DON'T OVERLOOK OUR VERY ATTRACTIVE LINE OF

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE GO
Look for the Trade Mark

MILLER, FULLER & WHITING CO.

Manufacturing Jewelers

New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

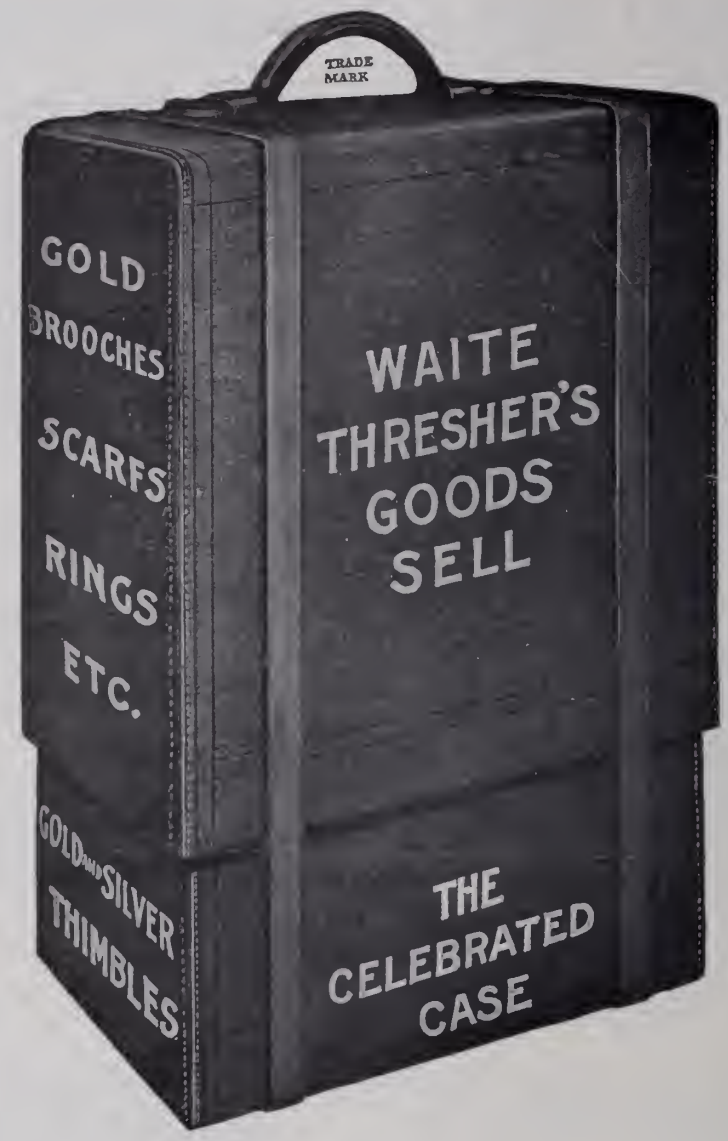
WE SELL TO THE JOBBING TRADE ONLY

Our Business

DIE SINKERS and DESIGNERS

ORIGINAL DESIGNS

CREES & COURT : 91 Sabin Street, PROVIDENCE, R. I.



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFF
1203 Heyworth Bui

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.



No. 3327C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Am
zonite, Amethyst, Topaz, Jade, Garnet
Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., In

F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I

New York Representative: Western Representati
E. T. Wilson, 180 B'way. S. H. Brower.

etachable
and
Inter-
hangeable
Handles

TRONG
ALABLE
ERVICE-
ABLE
QUALITY

SEND
US
TRIAL
ORDER



THE JEWELERS' LINE OF UMBRELLAS

KREIS & HUBBARD, MANUFACTURERS OF UMBRELLAS AND CANES 252 Franklin St., CHICAGO.

ROCKEFELLER
Wears No. 999
EDERERMAKE
"THREE ★★★ STAR"
CHAIN
"None Better Made"
Have You Tried Them? Retail $2.50

New York Tortoise Shell Co.
E. 30th St.
East of 5th Ave.
NEW YORK
SHELL
Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt Attention

Pat. U.S. and Canada.
Try Wells' Perfect Ring Adjusters
1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00.
1 doz. asst. sizes solid 10k gold, $3.75.
1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address
HESTER H. WELLS, Jeweler, Meshoppen, Pa.

WORKSHOP NOTES
for Jewelers and Watchmakers
Cloth :: Postpaid, $2.50
Published by
The Jewelers' Circular Pub. Co.,
11 John St., New York

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.



Inspect our recent importations in
FANS
and odd and unique styles in
BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.
in plated or sterling, mounted with imitation or semi-precious stones

Prices range from $4.00 to 27.00 per doz.

LEWY & COHEN
530 Broadway, cor. Spring Street NEW YORK



THE "CHIPPENDALE" DESIGN

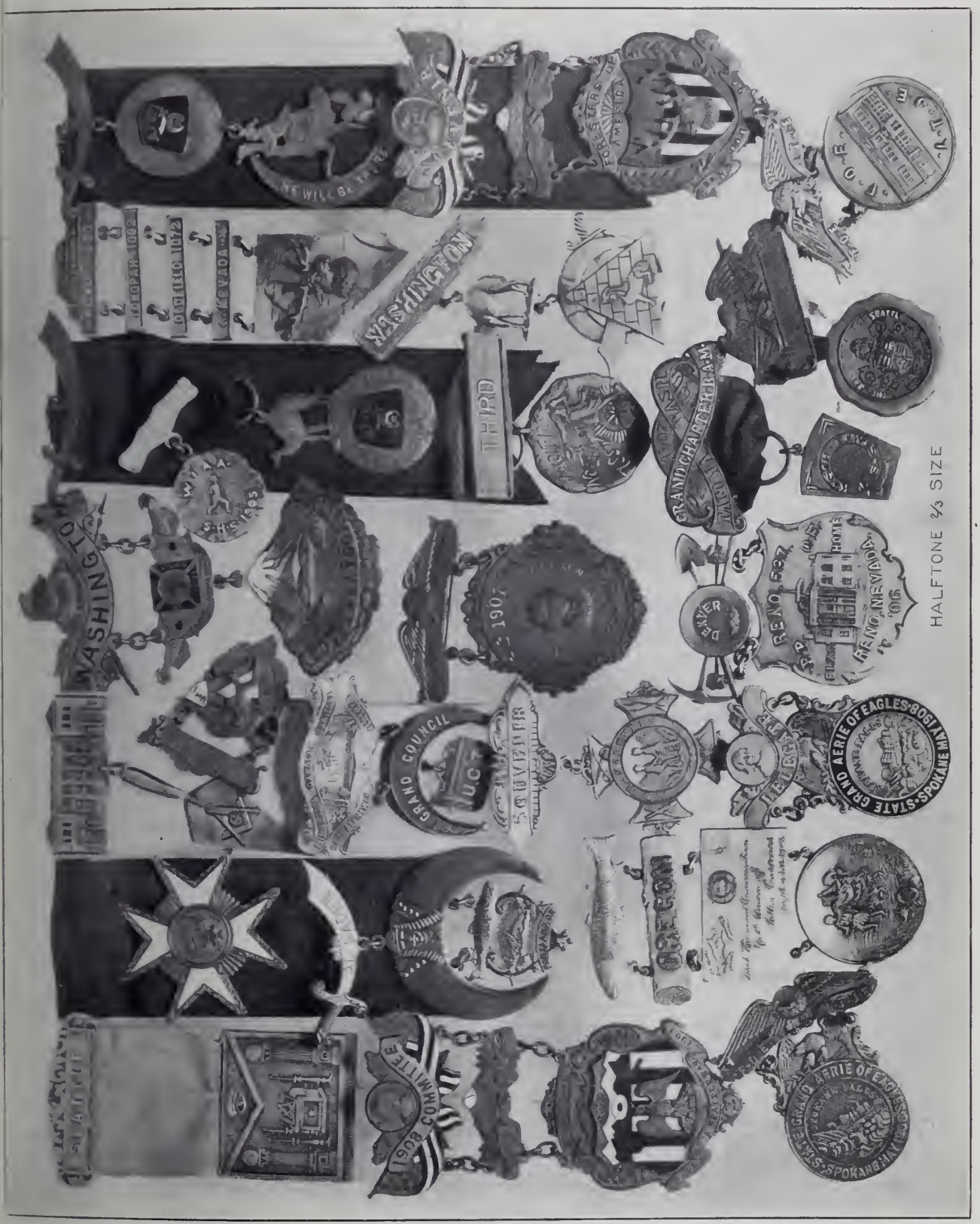
IN the "Chippendale" line of Flatware, this Company has undoubtedly produced a masterpiece in the ar of the Silversmith. The real "Chippendale" spirit is embodied in every portion of the design. Grace Strength, Refinement and Practicability are the distinguishing characteristics of all of Chippendale's pro ductions, and these same excellent qualities are represented in every piece of Smith "Chippendale" Flatware

FRANK W. SMITH COMPANY

GARDNER, MASS. Manufacturers of Sterling Silverwar

Convention Medals, Badges and Souvenirs

OF SUPERIOR QUALITY AND WORKMANSHIP

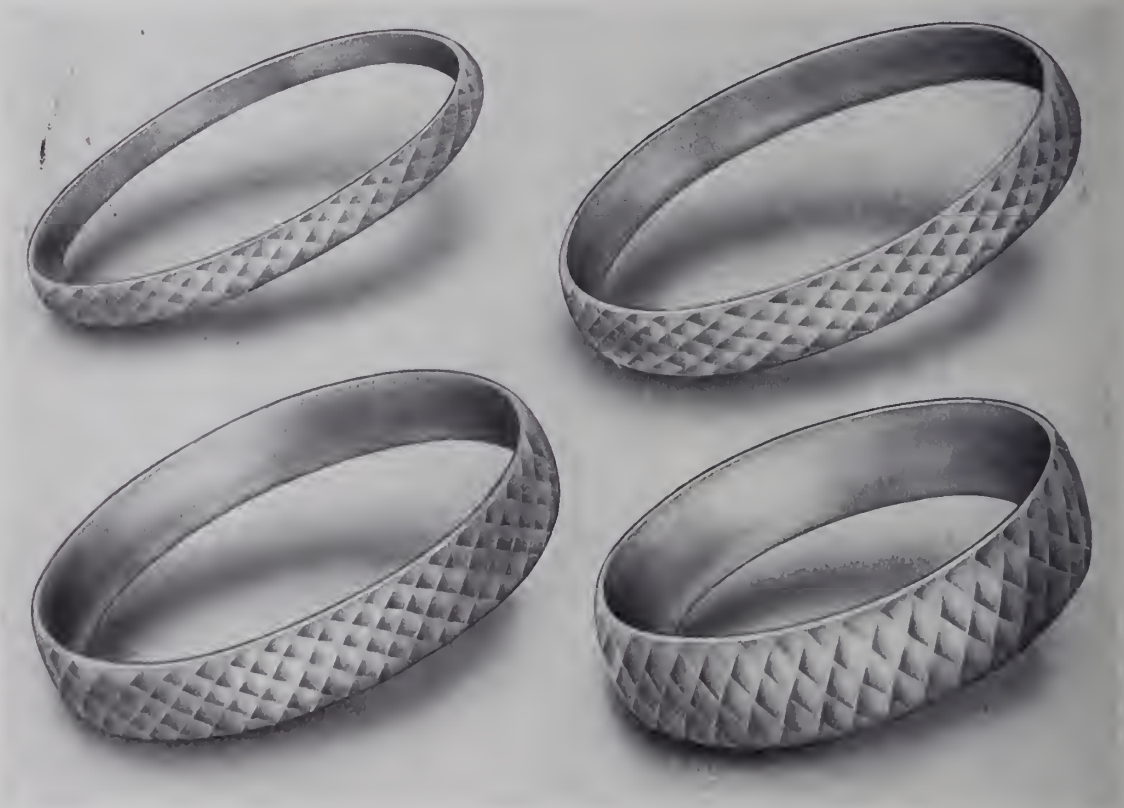


Don't lose that order— Write to us for designs, prices and samples

JOS. MAYER & BROS. - - - Seattle, U. S. A.

These Bracelets won't interest "a dead one"

Only live fish swim up stream



Wolcott Mfg. Co.

71 Peck Street = = PROVIDENCE, R. I.

New York Office: 14 Maiden Lane

"New Process" GILLETTE Blades

Information to GILLETTE Dealers

Beginning with Sept. 1, 1908, only "New Process" GILLETTE blades will be distributed.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

GILLETTE SALES COMPANY

BOSTON
704 Kimball Building

NEW YORK
704 Times Building

CHICAGO
704 Stock Exchange Building

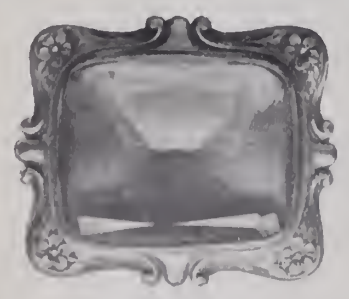
THE VALUE OF A NAME

If there are any goods made that are better than ours we don't know it. FOR THIRTY-FIVE YEARS OUR NAME HAS STOOD FOR THE BEST. Our Fall Catalogue, a book of 315 pages of over 6000 good sellers, is now ready. ∴ Besides Sterling Silver Toilet and Manicure Goods, Pier Goods, Candle Sticks and Novelties, we carry a large line of Fine Gold Filled Jewelry, including many unique designs in Lockets and Charms, Necklaces and Penda Bracelets, Scarf, Hat and Brooch Pins, as well as Link Buttons and Studs. ∴ REMEMBER WE GUARANTEE OUR GOODS. ∴ OUR NAME IS INSURANCE AGAINST UNSATISFACTORY WARE.



Silver Illustrations, One-half Size

3565 Bonnet Mirror
3566 Fancy Shape Mirror
3567 Round Mirror
3571 Extra Large Hair Brush
3572 Large Hair Brush
3573 Large Military Brush
3574 7-inch Cloth Brush
3575 6-inch Cloth Brush
3576 5-inch Cloth Brush
3577 6-inch Velvet Brush
3578 5-inch Velvet Brush
3581 Large Bonnet Brush
3582 Small Bonnet Brush
3592 Ladies' Comb, all Coarse Teeth
3593 Ladies' Comb, Coarse and Fine Teeth
3594 Gentleman's Comb
3597 5½-inch Puff Box. Shallow Cut Glass
3600 4-inch Puff Box. Shallow Cut Glass
3602 Vaseline
3603 Ointment
3604 Nail Paste
3609 Toilet Water Bottle
3611 Cologne
3616 2-inch Ink (separate) Well
3617 1½-inch Ink (separate) Well
3618 1¼-inch Ink (no hinge) Well
3630 Letter Opener Shield
3648 Heavy Nail Scissors
3649 Manicure Scissors
3649-2 Manicure Scissors, long sha
3650 Embroidery Scissors
3653 5½-inch Buffer
3654 Large Buffer
3655 Small Buffer
3656 Knife File, Large
3669 Knife File, Medium



Pin
3956 Amethyst, Rose
3957 Amethyst, Green
3958 Topaz, Rose
3959 Topaz, Green



Bracelet, Old English
Set as ordered. Engraved Border
989 6¾ in. 990 7¼ in. 991 7¾ in.
Jewelry Full Size



Pin
3931 Amethyst or Topaz
Rose

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 RICHMOND ST., PROVIDENCE R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Bldg. CANADA: Kingston, On

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, SEPTEMBER 9, 1908. No. 6.

...EIGNING PARIS FASHIONS.

...ELRY NOVELTIES SEEN IN FRANCE'S CAPITAL.

...RIS, Sept. 2.—Not only in the dark ... of the world, but even at the present ... there is a deeply rooted faith in mas... talismans and fetiches, which are but ... charms by various names. With the ...ents certain gems were of good or evil ...ury and were to be worn under certain ...ditions, the birthstone usually being of ...mate import. People of sporting pro...ties, such as racing men, gamblers, au...obilists and balloonists, who are always ...e or less in danger, appear to be spe...y imbued with the superstition, and if ...ere known, one would discover that ...t of these persons, men or women, wore ...n their persons some charm which was ...reserve them from danger, cause them ...win at cards or horse races or bring ...n luck in their business undertakings. ...n England and France one notices the ... who make a habit of motoring wear... upon their watch chain some quaint or...ent, such as a religious medal of gold ...silver. The sacred medals have great ...ute as preservative agencies, St. Chris...her, who is the patron saint of travelers, ...g to the fore. Under certain conditions ...Anthony is favored, while crosses and ...ntal luck charms are numerous. There ... Egyptian sistrums engraved with cabal...ic characters, also the sacred ankh, little ...al hands to ward off the evil eye, and a ...at variety of Turkish and Persian tur...ise matrix pendants engraved in Arabic ...racters from the Koran, or other holy ...tings.

...n China jade and ivory elephants with ...den housings take the place of sacred ...scots, or the faithful wear a miniature ...age of Buddha, while in India the sacred ...l or snake is employed as a fetich. ...ose with occult proclivities believe firmly ...the efficacy of the natal gem and refuse ...wear aught else. Rings or lockets in the ...m of a heart with *"Dieu vous garde"* or ...er good sentiments are popular. Ladies ...ually suspend these talismans from a ...celet or sautoir.

Many automobilists set the image of a ...nt or animal on the bonnet of the ma...ne, but in this case they are several ...hes high and generally of silver or ...nze. It is said that the captains of sea ...river craft, tennis, golf and ball players ...ely neglect to provide themselves with ...ne sort of mascot, which, if lost, they ...clare means defeat. The mystic Japanese ...moye, a little trifle made in the form of ...circle, with a sign of mystical import in ... center, has become very fashionable. ...ere are also tiny Chinese gods or other ...aint charms with small and barbaric sil...r images from Teheran and Africa, in ... semblance of some horrible sacrificial ...ty who must be appeased by the wearing of a charm. It is certain that this craze is spreading, and, although not all of the people addicted to motoring confess their belief in the potency of some favored mascot, it is certain that but few ever set out upon a journey or enter a race without wearing some particular mascot upon the person or set upon some part of the car.

PRIZES FOR GAMES AND SPORTS.

A brooch which would be eminently adapted for a woman's tennis prize consists of a golden tennis net with posts, in which is entangled ruby and sapphire balls. For diabolo players there are brooches which reproduce this toy in gold and colored enamel with crossed metal sticks. A tennis racket of interlaced gold cords with a belated ball and with handles set with turquoise or emeralds is among pretty sporting devices. For a riding tournament the winning party might be made happy by a scarf pin in the form of a gold or silver riding whip or crop, a stirrup, a racing shoe, a jockey cap in gold and enamel or a carven semblance of some renowned racer in gold or silver.

For the woman who follows the hounds there is a pin in the form of a golden fox, a hound in full chase, etc. There are besides whips and crops of the finest leather with superb jeweled handles, often knobs incrusted with tiny precious stones a handle a foot long in which are imbedded tiny garnets or turquoise. Others of *repoussé* gold with a great faceted semi-precious stone, such as an amethyst, crocodolite, peridot or precious quartz set in the knob. Now and then one sees solid silver or gold stirrups or leather ones metal-decorated. These make exquisite prizes for men or women horseback experts at horse shows and tournaments. For golf prizes there are a pair of crossed golden golf sticks with an arrested pearl ball in the center. In fact, the ingenuity of the jeweler has been taxed in order to provide suitable prices for the members of societies who are addicted to out-of-door sports.

For chess prizes there are black and red enameled cuff buttons in a checker-board pattern, while those for bridge are numerous—an enamel heart or diamond on a white ground in the shape of a tiny card for a gentleman's prize, while for a lady there are veil pins consisting of the same design set on a long gold or silver pin, or pin trays of silver with several cards in colored metal thrown over a silver or gilt background.

FANCY JEWELRY.

Fancy jewelry for wedding and birthday souvenirs present an infinite variety, and many of the new conceits impart an effective touch to a woman's toilette when they are *en rapport* with the colors of her gown. The deep-tinted stones so much employed harmonize with rich Oriental embroidery, while the dainty neck chains, pendants, bracelets and hair ornaments, lend a touch of needful color to pale-tinted toilettes. Gems are nowadays set almost invisibly in platinum settings with light and airy effect. An excellent example is a Maltese cross of splendid sapphires, caliber cut.

There are head *bandeaux* in a glittering tracery of leaf and bud in diamonds with sprays of delicate workmanship. A tiara, consisting of three rows of diamonds graduated, set on an invisible platinum wire, is an exquisite ornament. Of sentimental import is a bridesmaid's brooch in a pattern of two interlaced hearts and true-lovers' knots picked out in small turquoises, with the initials of the bride and groom in diamond sparks. Very attractive is a brooch of clear pink tourmaline with the center formed of a great aquamarine, with pearls in a mill grain setting.

Cameo hat pins with others of Royal Doulton and Wedgewood are attractive, while others are of Genoese filagree in frosted gold and silver.

Neapolitan coral is by no means akin to the common red variety. Great beads of this dark red coral and earrings surrounded with diamonds are most becoming to dark brunettes, and such ornaments are highly prized by the Italians.

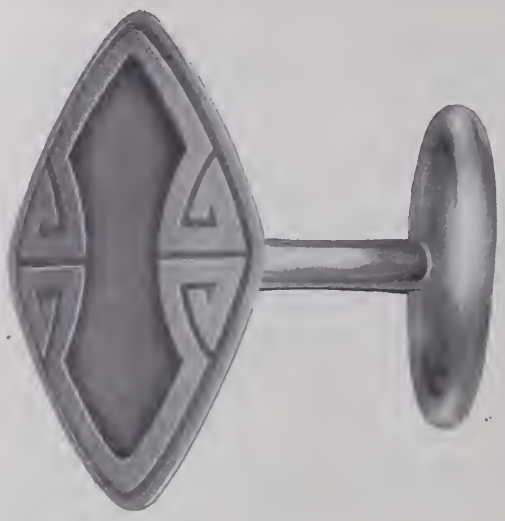
Death's head masks and small coral hands are seen upon the watch chain of almost all of the Italians. A quaint ornament is a Japanese head in carven gold holding a fan; his dress is of colored enamel.

A showy and bizarre ornament for the hair shows two birds of paradise with enameled tails, the feathers picked out with tiny gems. One holds in his glittering beak an enormous wine-colored topaz, which he is offering to the bird beneath. The birds are several inches in height and are rather grotesque than elegant. Another bird fancier wears a brooch on which is depicted a gorgeous blue and green parrot with gem-incrusted head. Rather pretty for the hair is a peacock feather in blue and green enamel jewel incrusted.

Quaint Oriental necklaces show oval-shaped pendants of turquoise matrix engraved in golden characters with a sentence from the Koran. Amber necklaces are coming in, those in the beautiful hues of smoky amber being the most expensive and fashionable. A necklace composed of great oval beads, the center one two inches in diameter looks well on a black or white gown. The transparent variety reminds one of glass and is not so highly prized. Most of the best amber is found in the Black Sea. It is greatly prized by Oriental nations.

COUNTESS DE MONTAIGU.

Haviland & Hilkins, about a week ago, reopened the jewelry store of Edward Albertson, Glens Falls, N. Y., after having entirely remodeled and refurnished the establishment.



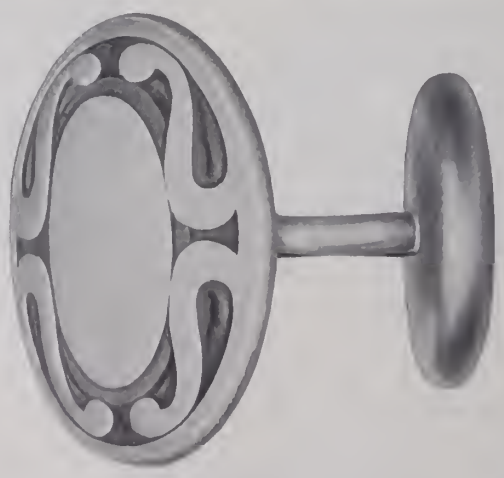
2428

MORE ILLUSTRATIONS
from our large and varied line of 14k
STIFF BAR BUTTONS

We make a great variety of patterns which are of the best construction possible, and all so priced that progressive retail jewelers cannot afford to overlook this stock.

May our travelers show them to you when they call? Or we would be pleased to send a selection package to wide-awake retail jewelers in good standing.

LARTER & SONS
21-23 Maiden Lane, New York, N. Y.
Pacific Coast Representatives: A. I. Hall & Son, Inc.
Jewelers' Bldg., Post St., San Francisco, Cal.



2464G

Concerning the Use of Colored Fancy Stor

IN referring to the above subject, it is the employment of the ordinary c stones that is to be considered, suc rubies, sapphires and emeralds, but the frequently set fancy stones. It is that stones of this description ar ployed for fancy articles. While in former times, says the *Deutsche Goldsch Zeitung*, these minerals have been wor hardly any attention, nowadays, th the efforts of artistic craftsmen, they attained greater importance. As "co stones" we may designate all the col precious stones used in the precio industries, with the exception of sapphires, emeralds, opals and tu which are sold according to t weight.

Primarily we may mention the marine. Under the title aquama understand the beryl, of pure cerulean bluish-green or grecnish-blue color, w may be likened to the color of sea w which the name of the stone indicates. stones are very rare; those of deep sapp blue are found, though seldom, in N America. In contrast to the emerald, w is also a species of beryl, the aquam has no voids and fissures, is rather feetly clear and transparent, and in cases without flaw. By itself alone aquamarine is not well adapted for se but in combination with brilliants pearls very fine effects are obtained wi especially when used as the central pie a brooch or other piece of jewelry in nection with brilliants.

Fancy pieces, modeled after the a world—dragon flies, lizards, etc.—are erably set with fancy stones, in ord increase the resemblance to the semtill natural object. In England, for this son, the yellowish-green olivine is espe popular for this purpose, just as in country the olivine is often preferred t emerald for white jewelry.

The vari-colored kinds of corundum under the title of fancy sapphires are ed, in the finer pieces, for white ic ornaments, whereas the current kind used in the chain manufacture fo chains, neeklets, etc. Here finely di tiated shadings are not so much an and few diamonds, or none at all, ar For fan chains, especially, every p color is used together, but this is per ble only to a certain extent.

Moonstone is admirably adapted t now so fashionable vest and jacket bu Cut in flat button shape and set center with a fine fiery ruby, or cabochon surrounded with a clus small rubies it is just as high el effective. Altogether, the combinat moonstone with rubies is very attrac

We might extend this paper inde but will leave this to our readers, hope that what is above written will the incentive.

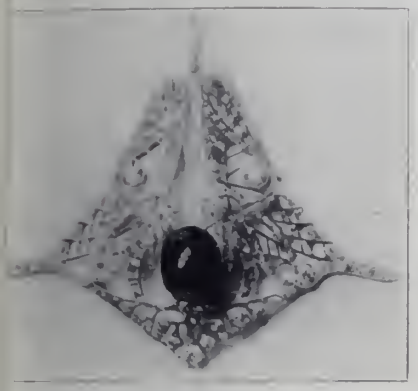
We might mention, in connection w turquoise, a fancy combination that little known, *i.e.*, their employment brown diamonds. This style of w especially adapted for large pieces, di stomachers (corsage fronts), etc.

Jewelry and Silversmithing at the Franco-British Exhibition.

By W. Augustus Steward, Chief Instructor in Gold and Silversmithing at the Central School of Arts and Crafts, London.

(Continued from issue of Aug. 26.)

In the issue of Aug. 9 the writer described the exhibits of a number of French ...s, but at that time was unable to for- ...d any photographs of the individual ...es displayed. We show herewith three ...esentative pieces of the French work ...yed in the French Palace of Applied ... two enameled pendants and a diamond ...ch. These are all in the exhibit of



DIAMOND BROOCH, BY VEVER.

...ver Freres. Vever, as was said before, ... his power of originality and artistic in- ...ght does more in his exhibit to make up ...r the absence of Lalique than any other ...ench exhibitor or group of exhibitors.

When the description of Elkington & ...'s booth and exhibit was given the ...otographs, from which the illustra- ...ns which appear herewith were made, ...d not yet come to hand; the cut of the



ENAMELED PENDANT, BY VEVER.

...ooth shown here gives an excellent ...dea of the appearance of the exhibit ...s a whole, while the individual pieces ...llustrated are but representative of a large ...umber of artistic products which the house is showing. The Cochrane shield is the memento presented to His Majesty's ship *Cochrane* by the family of that name, while the ornamental piece with the many figures (page 61) is the massive table center for the



THE COCHRANE SHIELD.

Argyll and Sutherland Highlanders mess. The "Grand National" hunt trophy, also shown, is as typical of the beautiful collection of presentation cups as is the Cochrane shield of the number of massive silver challenge shields presented to different British warships which this exhibit shows.

Canada is represented in her fine building by Messrs. Hemmings, who show us what they can do in the way of silversmithing; this exhibit is certainly very creditable, as are also their specimens of enameling. It is a bold exhibit and surprised not a few home birds. The same may be said of Caron Bros.' comprehensive exhibit of enameled badges, brooches, orders, etc. These Colonials help to demonstrate the fact that, thousands of miles from the



PENDANT, BY VEVER.



BOOTH OF ELKINGTON & CO. AT FRANCO-BRITISH EXHIBITION.

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Rose Diamonds

...n of learning, they can make successful efforts to vie with those who are lo... among the gems of the ages, and can ...nt by the assistance of the best men ... craft.

... Indian exhibits are good of their ... but there is nothing special and abso... nothing new about them except when ... are influenced by European styles, and ... they are absolutely spiritless.

... the whole the jewelry, silverware and ...logical exhibits at the Franco-British ...bition form a splendid educational op...rtunity for all those engaged in these ... The Exhibition itself has certainly



"GRAND NATIONAL" HUNT TROPHY.

... for a better understanding between ... two nations, and done much to firmly ...blish the true spirit of the *entente ...iale.*

...ich and Handsome Corsage Ornament.

... the suggestion of several of our readers who have asked us to give prominence to unique American products in gem ...ewelry, we illustrate on the front page ...his issue a strikingly original corsage ...ment which was made some time ago ...iffany & Co., of New York, for display ...e of the international exhibitions.

...e piece is one of the richest as well as ... of the most valuable that has ever been ...ed out by an American firm, and the ...bination of the colors of the diamonds, ...es and other precious stones used was ...ing as well as beautiful.

...wing to the death of Emmett S. Smith, ...eola, Tex., the business has been closed ...

LETTERS TO THE EDITOR.

A Defence of the Souvenir Program.

SHARPSBURG, Pa., Sept. 2, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

GENTLEMEN—Your unvarying generosity in permitting the use of space in the interest of retail jewelers' associations encourages me to presume that you will permit the presentation of an argument on the "souvenir program" question as seen by an association member.

It has been suggested by some trade organs that the practice of issuing these convention books is pernicious or hurtful, since it is alleged to be akin to a "holdup" or a begging attitude on the part of the association, and that in case of differences we cannot, with good grace, argue with a patronizing manufacturer or jobber as to the error of his business methods. I feel certain that I am right when I say that in issuing the programs and in offering advertising space for sale the associations honestly believe that their books have an advertising value, and I feel equally certain that some of the advertisers therein also believe in the advertising value of these convention books, and of the association back of them.

In support of this statement I can refer to the souvenir program of the Pennsylvania association for 1907 and 1908. A comparison of the two books will show that some of the advertisers used double as much space in 1908 as they did in 1907. Moreover, at least one of the advertisers obtained permission from the executive committee to order a considerable number of extra copies of the book of 1908 from the printer for his own use to send outside the State where our mailing list would not reach. None of our circulars asked nor did we make with any advertiser special effort to secure patronage for *increased* space, nor did we suggest the extra copies to any advertiser. This indicates that advertisers do not all look upon the convention book as a hold-up nor as beggary.

It is also said that when a manufacturer or jobber uses undesirable methods for marketing goods we dare not, and cannot with good grace, call him to account if he has been a patron of our advertising pages. This might be true if the associations generally regarded manufacturers and jobbers as natural enemies of the retailer who must be conquered and brought to submission, but the truth is that such is not the case. The retailer and his associations look upon manufacturers and jobbers in the business, as co-workers, who should be, and usually are, our friends.

But even the best friends may at times see matters in a different light than we because the pressure of circumstances touches them a little differently than it does us. If we may not reason with them and let them know our wishes, and in case of our disappointment our necessarily different course, then associations and programs and even the general trade press are all of no value to the retailer with reference to correcting undesirable marketing methods. These associations need not, in good service cannot, and except in case of misguided enthusiasm and judgment, *do not* conduct any boycott campaigns. It is true we regard the patron of advertising space as a friend, but a more pronounced friend is he who adjusts his marketing methods in such manner that the retail jeweler (whose recommendation after all sells watches and staple jewelry and silverware, whether they go over the retailer's counter or are sold by the retail jobber, department store or mail-order house) may be sustained as a useful and important factor in the jewelry business. This is no less important to the manufacturer and jobber as a class than to the consumer who relies so much on the retailer's knowledge and judgment that it is always necessary for any other vender of these goods to assure the buyer that they are "as good" or "better" than they could get from a retail jeweler at the same price, thus acknowledging the retailer as an authority on the quality and



TABLE CENTER IN ELKINGTON EXHIBIT.

merit of all goods in our line. Why should we not cultivate the patronage of our friends, the manufacturers and jobbers? Why should we not reason with them when they do things which we consider hurtful to our interests? Why should we not divert *our* patronage in favor of those friends who try to do us a good turn in business?

If the souvenir program is useless as an advertising medium, it will probably cease to be used as such and in time the advertisements will be eliminated, but there is no reason why in that event the associations will look upon manufacturers and jobbers as enemies. The convention book will no doubt continue to serve its *primary purpose* as an educator and as a rallying medium for association work.

Hoping this communication may not prove too long to be accorded space and promising not to offend with such lengthy argument again, I remain,

Sincerely yours,

A. C. GRAUL.

C. E. Terrell has moved from Haskell to Ranger, Tex.

EDUARD VAN DAM

CUTTER OF

DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St. Knabe Bldg.
TELEPHONE, 5879 38TH ST.
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS, MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

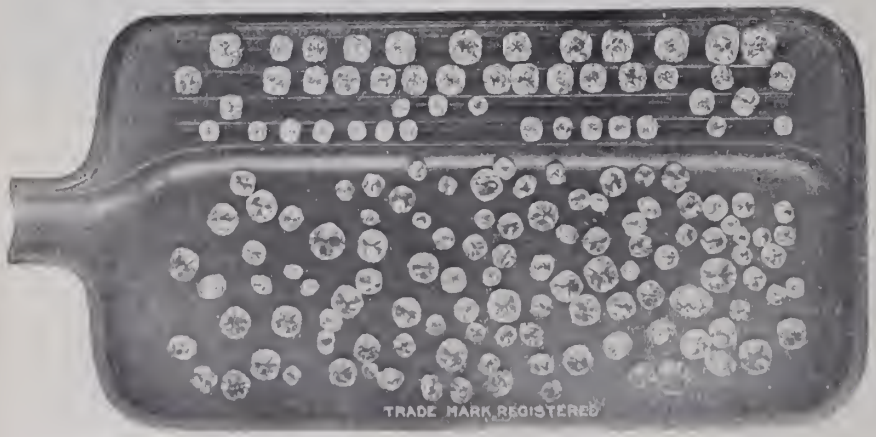
LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH.

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street



The Old Mine Diamond House

It is our business to both BUY and SELL "mine" or square cut diamonds. Just at pr... we are more anxious to buy than we a... sell. Send us what you have for cash o...

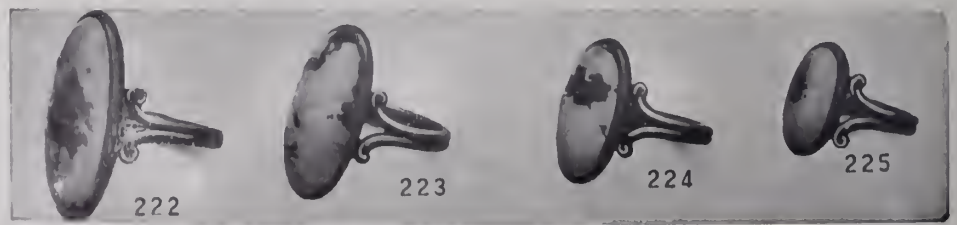
Chas. S. Crossman & Co.
3 Maiden Lane, :: :: NEW YOR...

Established 1880 :: Estates a Spec...

EXQUISITE COLOR and MARKINGS

ASK FOR CATALOG

MATRIX TURQUOISE



THE ARIZONA TURQUOISE MINES CO. (Inc.) Phone: 5728 Cortland 171 Broadway, New York, N.Y.

Showing 3 different sizes and shapes o...

MATRI... TURQUO... STONE ready for mounting

Another Canadian "Diamond Company" Discussed by a Montreal Newspaper.

UNDER the head of "A Confidence Game," the Montreal, Can., *Daily ess* says editorially in its issue of Aug.

n esteemed correspondent sends the ess a prospectus of what is called the ec Mineral Exploration Co. Its head is said to be in the Nordheimer build- Montreal. Where its other and minor s may be is not stated. According to ll's directory, its vice-president is ac- tant with an engraving firm, and lives at cart St., while its president, who ser ed in the prospectus also as of treal, has not his name and address in Montreal directory. Neither the presi- vice president or secretary-treasurer their names in the telephone book. prospectus starts with the statement, ded, it would appear, upon the imagi- n of a newspaper reporter, that one A. Mackenzie, a young American, has d a diamond field richer than Kimber- from which he brought 1,000 stones. on the Nottaway River, between lakes agami and Shabogama, 400 miles al- due north of Toronto, in the northwest er of the Province of Quebec. To show there is such a place, the prospectus is ded with a map, on which are marked sites and areas and a 'Diamondville.' company claims that it has acquired eral rights over a large area in this n, and we have no reason to believe this claim is not true.

he prospectus relates a more or less ect and fascinating account of the his- of the diamond, and of diamond val- and proclaims what a rush there will oon to Mackenzie's find on the Notta- River, where the 'diamond fields are ast extent and "pockets of stones" of the water, of great richness and magni- , are found scattered over a blue clay ict for a distance of 20 miles.' Because his, the prospectus prophesies that we going to witness one of the maddest ex- ments in the whole history of North erica—a stampede of humanity in thou- ds, all setting their faces toward north- Quebec, heading for diamond fields, in st of fabulous fortunes, struggling, fight- ing, bribing, beseeching, in the effort to h the goal an hour in advance of the ers. In the crush will be found people m all ends of the earth, of all conditions nationality, from the penniless immi- nt to the millionaire, all catching con- on to reach the goal of wealth. And h more to the same effect. But per- s the crowning passage of the glowing d picture is: 'Soon, very soon, there scarcely be a through train moving on continent or a vessel sailing for America will carry its passengers ticketed for e Shabogama, all embued with the most rossing passion that ever laid hold of n, the quest for wealth, instant and un- ited—diamonds, gold, silver, copper, ch may be found lying hardly hidden, peeping from the surface of bountiful mother earth. We have seen land oms, we have seen mining booms, but Quebec Diamond Boom promises to pse all that has gone before.

"It may be said in passing that the canard of Mackenzie's find was published in the New York *American* as long ago as May 7, and we have yet to hear of anybody getting excited about it, except these three gentlemen of the circular, a testimony to the high estimate placed on the *American's* yarns And it stands to common sense that if Mr. Mackenzie had made any such find, after enduring all sorts of hardships, he would have kept it to himself so far as possible, and not have published the facts broadcast to the world on the first opportunity. If there were any substantial truth in the story the rush would have set in months ago. Moreover, if there were diamonds in the locality to anything like the extent prophesied by the circular, they would soon become a drug in the market, and would be worth little more than common stones. As it is, the De Beers Co. has to restrict its sales to half of its possible production or less, and even then finds it almost impossible to keep up prices. But the gentlemen of the circular are not bothered about that. They tell us they have 'acquired mineral rights' in the neighborhood, and they want you and me to finance their scheme or 'proposition.' In red ink they invite, 'A $10 flip, are you game?' They are frank with you, they are cynical, they try to 'jolly you along.' 'If even the total loss of a $10 bill might cause you sleepless nights, then for goodness sake let us get along without you.' But if you do go in, if you do 'gamble,' you must ask no questions, you must be a good fellow, you must even be a good loser, if necessary—for, alas, you may lose—as is indicated in the midst of all the circular's glitter—'If we ever throw up the sponge,' it says, 'we will inform you.'

"But the principal ingredient of those who go into 'our proposition' must be 'confidence.' 'If you enter this corporation, do so having full confidence in us,' says the circular, 'otherwise, Please Stay Out.' You were told before that you were invited to enter a game, now you learn what sort of a game it is—a confidence game. Are you ready now to send $10 or what not to the bookkeeper and his two friends, the president and the secretary-treasurer, one of whose names is not even in the directory, where the names of all householders appear from cottager to palace lord? Is there any truth at all, it may be asked, in this talk of diamond finding; any sordid foundation whatever upon which our circular gentlemen have raised their tremendous dazzling story? There is this: Experts of the Ontario Bureau of Mines have reported that we have geological formations similar to those in which diamonds have been found in other countries; and it is also said that some precious stones have been found south of the boundary line in debris that was carried there from Canada by glacial action eons or ages ago. There may be plenty of diamonds in Canada, but the above seems to be the only evidence of it, except the report of the finding of an occasional stone, every year or so, on more or less credible evidence."

A half-tone illustration accompanied by a graphic description of the store of Henry J. Harm, Albert Lea, Minn., appeared in a recent issue of a local daily .

New Officers Elected by Arkansas Retail Jewelers Association at Annual Meeting Held at Hot Springs.

HOT SPRINGS, Ark., Sept. 2.—The meeting of the Arkansas Retail Jewelers' Association, which was held in this city Aug. 25 and 26, was a success as a convention, and proved distinctly profitable and interesting to the many merchants that attended. The speeches and addresses were most instructive and the exhibits were all that could be desired.

At this, the first annual meeting, the organization started off with a membership of 58, and among those who attended in person were: J. W. Bader, Blytheville; C. H. Carmichael, Boonville; John E. Green, El Dorado; J. W. Johnson, Hope; J. J. Livingston, Conway; Ed. Nix, Waldoron; Mrs. E. W. Norvell, Stuttgart; C. H. Robinett, Conway; E. A. Short, Prescott; S. D. Spratt, Monticello; F. E. Towell, Hot Springs, while others were added to the roll while the proceedings continued.

President Short presided over the convention until the election of his successor, President John L. Green, El Dorado. The other officers elected were: S. D. Spratt, Monticello, first vice-president; F. E. Towell, Hot Springs, second vice-president; J. W. Johnson, Hope, secretary and treasurer. It was decided to hold the next meeting at Little Rock, this to take place June 15 and 16, 1909, and, at the suggestion of the president, an effort will be made to double the membership by that time.

Among the principal exhibits at the convention were those by S. O. Bigney & Co., C. B. Norton Jewelry Co., South Bend Watch Co., Leonard Krower, at the Bauman Massa Jewelry Co.

Missing Dayton, O., Jeweler, Found at Petoskey, Mich., Where He Was Held as Insane.

DAYTON, O., Sept. 2.—The mystery surrounding the recent disappearance of Charles Gray, a W. 3d St. jeweler and repairer, was cleared up, last week, when his family received a telegram to the effect that he was held in jail at Petoskey, Mich., on suspicion of being insane. The message was turned over to Sheriff Boes.

A consultation between Sheriff Boes and Probate Judge Dale developed that Gray could not be extradited from Michigan by the local authorities; that only the Petoskey officers or the man's immediate relatives were empowered to return him to Dayton.

Prior to his leaving the city Gray's mental condition was such as to arouse criticism. Complaint was made that several persons who went to the store of Gray were driven away by him without explanation.

Paul Girard, East Grand Forks, Minn., Goes Into Involuntary Bankruptcy.

EAST GRAND FORKS, Minn., Sept. 2.—Paul Girard, a retailer of this place, filed, Aug. 26, a voluntary petition in bankruptcy in the United States court. His schedule places his assets at $3,935, of which $380 are claimed to be exempt. He admits liabilities to the amount of $10,135.

Jonas Koch, New York, recently foreclosed a chattel mortgage on the stock. The creditors include most of the prominent jobbers of the Twin Cities.

Registered
HW
Trade-Mark

Necklaces and La Valliere

Registered
HW
Trade-Mark

These popular and fashionable pieces are represented in our line by some examples of rare beauty. The stones are selected and combined with the utmost care and the workmanship and finish are perfection, down to the smallest detail. If you are interested in anything of this sort, let us send you an assortment and quote prices.

Being Manufacturers as well as Importers enables us to give you attractive goods at right prices.

Ask for our illustrated catalog.

HAYDEN W. WHEELER & CO.

AMSTERDAM
2 Tulp Straat

Importers and Manufacturers
2 MAIDEN LANE, NEW YORK

LONDON
50 Holborn Viaduct

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

R., L. & M. FRIEDLANDER

IMPORTERS OF

DIAMONDS

30 MAIDEN LANE, - - - NEW YORK CITY

RUDOLPH NOEL PHILIP NOEL

RUDOLPH NOEL & CO.

IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM 37-39 Maiden Lane, NEW YORK

Providence Jewelry Concerns Among the Heaviest Taxpayers of That City.

PROVIDENCE, R. I., Sept. 3.—The Board of Tax Assessors has completed its work of making up the list of taxable property in this city and made its announcement public to-day. It shows an increase of nearly $[illegible],000 over the previous year, notwithstanding the period of business depression which swept over this section, in common with other parts of the country.

Among the large number of firms, corporations and individuals, that are taxed on property of $50,000 valuation or more in the following identified with the manufacturing jewelry industry or its kindred branches, the Gorham Co. heading the list with a taxable property of $1,406,620:

[illegible] Austin estate, $105,560; B. A. Ballou & Co., $75,000; Belcher & Loomis, $86,-[illegible]; Charles W. Bowen, $112,720; Charles Briggs, $73,760; George Briggs, $72,860; John M. Buffinton, $55,140; Callender Anslan & Troup Co., $645,620; Walter Clender, $383,240; George B. Champlin, $[illegible],600; Waity Champlin, $84,660; Joseph L. Cory, $182,400; Josiah W. Crooker, et al., $137,080; William H. Draper, $115,340; Fer Street Land Co., $112,180; Michael Fitzgerald, $105,760; Theodore W. Foster & Bro, Co., $112,180; James A. Foster, $7,860; James A. Foster Co., $81,400; B. F. Gladding Dry Goods Co., $50,000; William C. Greene, $51,140; William H. Herrs, trustee, and Helen M. Usbeck, $107,-[illegible]3; Henry A. Hidden estate, $390,680; Irwin Lowe estate, $60,000; William Loeb, $[illegible],480; Manufacturers' Building Co., $344,-[illegible]7; John Nelson, $77,860; Samuel M. Nicholson, $75,000; Nicholson File Co., $[illegible]7,340; Englehart C. Ostby, $103,440; Ostby & Barton Co., $324,320; John S. Palmer, $265,240; Pearce-Mauran Land Co., $[illegible]1,820; Dexter B. Potter, executor of Edgar L. Logee, $50,000; Josephine E. Potter, executrix of Isaac M. Potter, $125,000; Horace Remington, $136,900; J. Samuels & Bro., inc., $93,100; Joseph and Leon Samuels, $132,000; John Shepard, Jr., $151,300; Shepard Land Co., $223,080; John Shepard, 3d, Real Estate Co., $712,000; Stevens & Co., inc., $75,000; Tilden-Thurber Co., $51,-[illegible]9; Union Wire & Supply Co., $75,520; Waite, Thresher Co., $50,000; William H. Waite, $221,240; A. T. Wall Co., $58,780; Dutee Wilcox, $335,620.

This is a total of $10,121,460. Thus the 51 concerns identified with the jewelry industry of Providence, that are each taxed on $50,000 or more, own directly one-twenty-third of the entire taxable property of the city, the total valuation of which is given by the Assessors as $230,683,700.

Buffalo Police Extradite Man Charged With Daring Diamond Robbery Committed in February, 1906.

BUFFALO, N. Y., Sept. 2.—The arrest of Eugene Lobee, who was recently brought to this city from Memphis, Tenn., to answer to the charge of stealing diamonds valued at $2,500, again recalls the daring robbery committed at the jewelry store of Paul Foerster, 131 Seneca St., in February, 1906. At the time of the robbery Lobee and two others were traced to New Orleans and Memphis, but before he could be extradited from the latter city Lobee was released on a writ of habeas corpus. A companion was brought to this city and sentenced to the Elmira Reformatory.



EUGENE LOBEE, UNDER ARREST AT BUFFALO, N. Y.

The robbery for which Lobee will be tried was one of the most daring and sensational ever perpetrated in this city, and occurred about 7 o'clock one Saturday evening. A young man entered the Foerster store and asked to see some diamonds. Mr. Foerster was in the front part of the store, and the stranger was waited upon by the jeweler's wife, who showed him a tray containing jewelry with fairly large stones. As these were too high in price she reached to get a tray of cheaper jewelry, and the man grabbed the one he was looking at and rushed through the door.

About a month later a part of the stolen jewelry was mysteriously turned over to New Orleans detectives, where Lobee and two other men, Walter Harris and John Reagan, had been arrested. This was believed to have been done by pawnbrokers who had been suspected as acting as a fence for the thieves.

Harris, alias Harrington, was brought to Buffalo, where he was identified as the thief and sent to Elmira. Lobee, however, is believed by the local police to have been the companion of Harrington and to have instigated the robbery. The third man, Reagan, who was arrested in New Orleans, was not brought to trial.

Details of the Robbery of the Store of Wm. S. Mills, Fillmore, N. Y.

The Jewelers Security Alliance, of New York, has received details of the robbery of the jewelry and general store of William S. Mills, Fillmore, N. Y., in which is located the local post-office. The robbery occurred about 3 A. M. Saturday morning, Aug. 29. The safe was blown open and jewelry amounting to about $1,500, consisting mainly of watches and rings, together with about $300 in money and $200 in stamps taken. As yet the burglars have not been apprehended, but every effort is being made to find the loot and apprehend the perpetrators of the crime.

The work was evidently that of professional crooks, and although the store is centrally located, not enough disturbance was made to attract the attention of nearby dwellers. The Jewelers Security Alliance was notified by Mr. Mills and Assistant Secretary Edward T. Garvin, who has been in charge of the office during the absence of Secretary Noyes, at once telegraphed the jeweler instructions and took immediate steps toward the apprehending of the criminal or criminals.

Entrance was gained to the store by prying open the front door with a chisel. The establishment is located on the second floor of the building, and is reached by a stairway leading from the lower store. A Mosler safe is located in the front of the store, the left hand door of which was completely blown off its hinges, and the right hand door, while remaining attached to the safe, was shattered on the inside, and a part of the cement filling was broke away. Two chisels, a number of horse blankets and robes, and a couple of bags marked "Voorhees" were found on the floor near the safe. Nothing in the immediate vicinity of the safe was disturbed. The blankets found in the store were claimed by two farmers who lived about a mile and a half north of the village. A sledge hammer and a chisel, which were also found near the wreckage, were claimed by a local blacksmith and carpenter.

Although no positive proof as to who the burglars are has as yet been deduced, detectives are at work on the case, and are following up several clues which, it is hoped, will eventually result in the capture of the culprits.

All chiefs of police within radius of 150 miles were at once advised of the burglary, and asked to keep a sharp lookout for any suspicious characters. Railroad detectives were informed and every means of locating the robbers is being taken. Livery establishments within a radius of 30 miles report no teams were rented to strangers on that date, and that none of their rigs were out at 3 o'clock on the morning of the burglary.

A wire screen on the top of the safe, to which was attached a Jewelers Security Alliance certificate, was broken off and placed on the floor. An offer of $100 reward has been offered for the capture of the criminals.

CABOCHONS

One of our lines we call your attention to. It comprises the greatest variety of the most popular stones—LAPIS, BLOODSTONE, SARDS, NEW ZEALAND JADE, MONTANA AGATE, AMAZONITE, and especially AMETHYST and TOPAZ. Of the latter we carry the most extensive stock in qualities ranging from the finest SIBERIAN and MADEIRA to the lightest BRAZILIAN. Headquarters for the HOPE SAPPHIRE, the nearest approach to Nature's Gem that Man Has Ever Made.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

What is Epidote ?

If you wish to know something about the new American Cabochon stone we will be glad to send you a descriptive leaflet.

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

14 & 16 CHURCH STREET, NEW YORK

London, 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

SCARABÆS

IN SCARF PIN, BROOCH, RIN AND BUCKLE SIZES

CUT TO ORDE

IN ANY KIND OF STON DESIRED

Samples Sent on Reque

"There is nothing in the Art that we cannot d

The International Gem Co., In
Lapidaries
12-16 John St. New Yo
Phone, 1241 Cortland

Gems and Precious Stones

Cloth, Postpaid, $1.00

Published by
The Jewelers' Circular Pub. Co
11 John Street NEW YORK

Pose of Hot Springs, Ark., Hold Man and Woman Believed to be Connected With Jewelry Robberies.

HOT SPRINGS, Ark., Sept. 2.—The police of this city have in their custody a man and woman whom they believe to have been guilty of several jewelry thefts, though no direct evidence to this effect has been forthcoming up to the present time. In the belief that the people are professional crooks a vagrancy charge has been lodged against them, and they will be held on this while the department communicates with other cities to learn if they are wanted. A large amount of jewelry and valuable watches found upon the prisoners is held awaiting identification. The arrest of the pair was brought about by the woman, who pawned a locket at a local pawnshop and offered to sell the ticket for one dollar. This aroused suspicion, and the police, after watching them for some time, arrested them Sunday night. A search of the woman revealed jewelry which has been roughly estimated at about $1,500, consisting of diamond studs, diamond rings, diamond set watches and watch cases, lockets and bracelets, together with three unset diamonds about half a carat each. Most of the property was sewed up in chamois skin and carefully hidden in the woman's clothes. In addition, a search of her home revealed a pairs of shoes and a quantity of silk as well as some silk hose, which it was believed were stolen in this city. A charge to that effect has been made to hold the man and the woman.

In her home were also found a large number of souvenirs and some jewelry of the latest character that had been either purchased or stolen in this city.

Death of Henry B. Winslow.

PROVIDENCE, Sept. 4.—In the death of Henry Bowers Winslow, which occurred at the home of his nephew, Herbert M. Briggs, 16 Hospital St., this city, on Tuesday evening, the city loses another of its old-time manufacturing jewelers. Death was due to illness incidental to his advanced age. He was in his 85th year.

Mr. Winslow was the son of Henry Bowers Winslow, one of the famous commanders of ships when this city was a port of entry from the Indies. After attending the public schools, Mr. Winslow learned the jeweler's trade, and afterwards engaged in the manufacturing business for himself. A brother, Nathaniel Winslow, who died 15 years ago, was also a manufacturing jeweler here for several years.

About 10 years ago, Mr. Winslow retired from active business life as a result of a severe paralytic stroke, which affected his right side so that he was crippled from that time until his death. He was in fair health otherwise, until within a few weeks, when old age began to tell on him. The decline was gradual until death ensued.

J. Smith, who was recently taken into custody in Cheyenne, Wyo., after having been shot by a sheriff, had in his possession a large amount of jewelry and diamonds. Smith was discovered in the act of being about to enter a house in Cheyenne when apprised by the sheriff.

Importations at the Port of New York.

Weeks Ended Aug. 31, 1907, *and Aug.* 29, 1908.	1907.	1908.
China, Glass and Earthen Ware:		
China	$97,533	$125,700
Earthen ware	9,830	14,693
Glass ware	39,989	21,730
Optical glass	209	740
Instruments:		
Musical	20,317	11,430
Optical	13,252	10,219
Philosophical	12,325	.....
Jewelry, etc.:		
Jewelry	16,454	15,183
Precious stones	967,039	319,483
Watches	28,485	26,076
Metals, etc.:		
Bronzes	6,762	1,381
Cutlery	36,607	28,599
Dutch metal	2,037	1,219
Platina	64,411	19,187

Safe Blowers Captured at Newark, N. J., Plead Guilty to Five Charges.

NEWARK, Sept. 3.—George E. Williams, alias "Humpty," the notorious burglar, and his two companions, Martin Tiffany and Richard Vaughn, each pleaded guilty before Judge Davis in the Court of Special Sessions to-day to five charges against them. They were remanded to jail for sentence next Friday.

None of the three men said a word when arraigned, entering their pleas through their attorney, Frank A. Boettner.

It was expected that Williams and his "pals" would be sentenced this afternoon, but Mr. Boettner asked for a postponment. Second Assistant Prosecutor Lehlbach made



VAUGHN. TIFFANY. WILLIAMS. OFFICER HARRIS.

The three safe blowers after their arrest, photographed for the Newark *Evening News*.

Plated ware	1,365	.....
Silverware	784	2
Miscellaneous:		
Alabaster ornaments	234	553
Amber	8,150	1,555
Beads	1,870	1,600
Clocks	11,196	5,692
Fans	8,692	1,426
Fancy goods	11,479	4,730
Ivory	.....	1,575
Ivory, manufactures of	2,714	417
Marble, manufactures of	12,685	5,129
Statuary	15,176	1,131

George T. Baker & Co., Bemidji, Minn., have secured the services of O. N. Stensrup, Minneapolis, as watchmaker and jeweler.

The C. E. Frederick Co., Waterloo, Ia., has just been incorporated. C. E. Frederick, H. L. Chase and M. O. Frederick constitute the first Board of Directors. The authorized capital stock is $10,000. The firm will manufacture and sell watches and jewelry at wholesale and retail.

no objection, and the court then fixed next Friday as the day for sentence.

Since the arrest of the trio, Williams, who is 44 years old, and by his own declarations has been a member of the underworld, and gained his living by crooked means ever since he was 20, has been revealed as an all-around burglar and safe breaker of exceptional ability. Williams, with his companions, were arrested after he had entered the building at West Park and Broad Sts. Williams declared that the object of the visit to this place was to map out a plan for robbing the safe of J. Wiss & Sons, at 683 Broad St., as an extension of the Wiss store runs back under the building which was entered at the time.

There is a movement on foot among the jewelers and opticians of St. Cloud, Minn., to form a local organization.

Our Factory Facilities

will soon be increased so as to take care of our patrons' orders with more promptness.

For the present we would ask your kind indulgence with your orders and they will be filled as promptly as our overworked factory can get them out. In the very near future our factory will be

Better Than Ever

and your orders, no matter how large, will be filled within the desired time.

If you are in the market for any of our product—

Tourmaline **Tourmaline Matrix**
Chrysoprase **Chrysoprase Matrix**
Turquoise **Turquoise Matrix**
Californite (American Jade)

we would suggest that you place your order with us at once—to insure prompt delivery when wanted. We also carry a complete stock of all Precious and Semi-Precious Stones.

Himalaya Mining Company

MINERS AND CUTTERS OF

PRECIOUS AND SEMI-PRECIOUS STONES

15-17-19 Maiden Lane, NEW YORK

LONDON PARIS OBERSTEIN PROVIDENCE

THE NEWS FROM ENGLAND

rade Still Depressed Though Franco-British Exhibition Helps London Merchants—Importance of Proper Use of "Gold-Filled"—Associations Discuss Methods to Stop Thefts of Bullion—London Clocks Not Synchronized—Gem Market Shows Decided Improvement.

NDON, Sept. 1.—The dull clouds of r depression still hang heavily over the lry and allied trades. The silver lining h our eyes have got strained in looking as given but a furtive sight and then ppeared. To some trade appears rather r, they are the fortunate few; the bulk manufacturers and wholesalers still rea- bly lament the bad conditions. How to unt for them every one seems at a dead In London trade has been somewhat ter, but the shopkeepers have to thank Franco-British Exhibition for it. Cer- y as yet the manufacturers or whole- s have not even had a look in. That xhibition is bringing money to London England there is little doubt, but it has yet had time to go round.

Lancashire trade is very bad, and the on industry is far from prosperous. same must still be said of the north of land and Scotland. The financial out- is also very unpromising, while the rd of Trade returns are still declining, latest reports give a decrease in exports 7,000,000 and a fall in imports of £5,- 00. In the exports of jewelry and sil- ware we find we have a decrease of £16,- when we compare the figures of July with those of the same month of 1907. In Birmingham every one is grumbling. I have returned from a visit there, have called on quite a number of leading men in all hes of the trade and not a single one rted trade as good. I saw, however, s that some at least had considerable h in the future, for large additions were g made to some of the premises. Others building fine new and handsome fac- es, while a few are casting about for ger premises. In Sheffield much the same dition obtains, but the manufacturers do exhibit such an optimistic spirit.

* * *

he question of "Filled Gold," to which referred in my last notes, and which the or dealt with in an editorial, is one ich American manufacturers should seri- ly consider. There is considerable quan- of "rolled gold" and "gold filled" ar- es sold in Great Britain; in fact, so far cheap jewelry is concerned it has prac- ally killed the silver jewelry business, ile the watch case in "gold filled" is very mmon, but there is a feeling of uncer- nty in the air. Both the trade and the blic are getting very cautious, and in the ht of recent events it behooves the for- r to understand exactly where they are en dealing in goods of the "rolled gold" "gold filled" order. Now, there are nerican watches in "gold filled" cases on British market which are a credit to makers and give lasting satisfaction to wearers, but there are others, and un- tunately the wretched cases which lose ir semblance of gold in a month or two il and very materially injure the repu- ion of the genuine articles. It does seem me a great pity that America cannot en- force some specific standard for her "gold filled" products so that she may maintain her reputation. I have personally seen a good movement produced by well-known American makers in a case fitted only for sale in a 5s. bazaar. I state this much because I think it should be known on your side that for all the Merchandise Marks Act enables those who *care* to take up a prosecution to do so may *simply*, but very effectively, *talk* and that goes a long way without those who are being injured finding it out until the mischief is almost past remedying. The moral for American watch manufacturers, who wish to keep an unsullied reputation, is to either case all their own movements or else entrust them only to those on whom they can place absolute reliance.

* * *

The question of stolen bullion is being taken up with great vigor by Sheffield manufacturers. It is a question which demands considerable patience as well as discussion. The trouble is how to catch the thief or illicit dealer. It is simple enough to make propositions, but difficult enough in actual practice to carry them out without injury to the bona fide jeweler or dealer. The question is a grievous one in the manufacturing districts as well as in big towns where burglars try to get rid of their ill-gotten gains through the jeweler, pawnbroker or refiner. The matter, anyway, is being discussed by a very representative body composed of members of our various wholesale and retail trade associations, and out of a multitude of counselors we may get much wisdom.

* * *

American readers may be surprised to learn that despite the great possibilities existing in London for the synchronization of public clocks the three clocks outside the British General Post Office are as yet unsynchronized. But they are in good company, for not one of the clocks in the 30 churches in the city of London are synchronized.

* * *

The Education Committee of the London County Council have voted £80 to establish afternoon design classes in jewelry and silversmithing at the Central School of Arts and Crafts. The class will be held two afternoons each week and the new Trade Art Council, established a few months ago, which was responsible for the suggestion, will now have the task of getting employers to let their apprentices and learners off for three hours in order that they may attend. The new Central School of Arts and Crafts opens Sept. 21, and will provide sufficient room each evening for 200 students in the jewelry, silversmithing and allied trades. The school has cost £75,000 for the site and an equal amount for its construction. It is centrally situated for the trades and great things are expected of it, but with a cheeseparing policy in the matter of equipment and the remuneration of instructors there may be disappointments.

* * *

There is a decided improvement in the London gem market, and generally there is a feeling that the unrest is dying away. Certainly the number of buyers who have visited the "diamond district" has been abnormal, moreover the press is veering round, and those who were leading in the outcry some few months ago are now "going back upon themselves" by the fulsome manner in which they talk of the improved diamond trade. ST. GEORGE.

Death of George M. Reed.

PITTSBURG, Pa., Sept. 2.—Funeral services over the remains of George M. Reed, for many years a prominent jeweler of this city, were held at his late residence, 1806 Bedford Ave., at 2.30 o'clock, yesterday afternoon. Mr. Reed died at 11 o'clock Saturday night at his home. Deceased was a native of Washington, Pa., and in his youth came to Pittsburg, and embarked in business with his brother, the late James B. Reed, in 1849. At the close of the Civil War Mr. Reed and his brother entered the jewelry business, forming the firm of J. B. Reed & Co., which for years has been one of the leading jewelry houses in this city.

Mr. Reed was closely identified with the progress of the United Presbyterian Church, not only in Pittsburg, but in the United States. He was one of the early members of the Third United Presbyterian congregation, but when the church was removed to the East End he became a member of the Shadyside United Presbyterian Church. He was treasurer of the home missions of the United Presbyterian Church of North America for over 30 years, and, although suffering from total blindness for many years, performed the duties of that office up to within about a year of his death. Mr. Reed was also trustee of the McElroy Bible Fund since February 5, 1876.

Deceased is survived by a brother, A. R. Reed; a son, D. T. Reed, engaged in the optical business in this city; a daughter, Miss Carrie Reed, at home, and J. Allison Reed, who was associated with his father in business; also by two grandchildren, Miss Mary S. Reed and Miss Katherine Reed.

Creditors File Involuntary Bankruptcy Petition Against Sam W. Rose, St. Joseph, Mo.

ST. JOSEPH, Mo., Sept. 2.—The creditors who filed the involuntary petition recently against Sam W. Rose in the United States District Court here are M. Wolfe, Nathan Wolfe and Kaufman & Strauss, New York, who allege that Rose is insolvent, has committed acts of bankruptcy in preferring creditors and also set up his recent assignment, saying that at the time he removed property amounting to about $4,000.

Mr. Rose started in business for himself about November, 1907, and had formerly been employed by the Union Mercantile Co., of this city. Some time ago he gave a deed of trust scheduling his assets at $7,000 and his liabilities in excess of $8,000.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President

GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS. MILBAGG
BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK
TELEPHONE NUMBERS: 917-918 BRYANT
RUBIES AND SAPPHIRES

F. A. JEANNE
5 Square de l'Opera PARIS, FRANCE
Cable Address
"GEMFINDER"
Western Union Code
NOW IN NEW YORK
Headquarters, Maiden Lane Safe Deposit Co., 170 Broadway, until September 12th.

STERN BROS. & CO.,
CUTTERS OF
DIAMONDS,
CUTTING WORKS:
138-142 West 14th St., N. Y.
68 Nassau St.,
NEW YORK
CHICAGO, 103 State Street.
LONDON, 29 Ely Place

Bids Received by Government Depts-ments to Supply Various Articles

WASHINGTON, D. C., Sept. 2.—The chasing agent of the Isthmian Canal C mission has received the following prop for supplying six marine clocks:

Chelsea Clock Co., $90.50, 21 days
Wm. Wirt Clark & Son, East Baltm Md., $150, 60 days.
Fox Bros. & Co., $107.64, 30 days
James P. Marsh & Co., Chicago, $6 days.
Vermilye & Power, $104.40, 30 da

WASHINGTON, D. C., Sept. 3.—T chasing agent of the Isthmian Canal C mission has received the following prop for furnishing one marine clock:

John Bliss & Co., New York: (a), $ (b), $200; (c), $140.
Wm. Bond & Sons, Boston: (a), $ (b), $200; (c), $150; (d), $100
J. E. Hand & Son, Philadelphia, $22
T. S. & J. D. Negus, New York: $300; (b), $175.

WASHINGTON, D. C., Sept. 4.—The lowing proposals have been received a Bureau of Supplies and Accounts, Navy partment, for supplying the Mare Is Navy Yard with 17 thermometers:

A. E. Moeller, Brooklyn, N. Y., $274.5
Old Dominion Paper Co., Norfolk, $176.25.
Phoenix Tool & Valve Co., San F cisco, $464.15.
Philadelphia Thermometer Co., Phila phia, Pa., $181.50.
Fred. A. Schmidt, Washington, D $350.55.
Standard Gauge Mfg. Co., Troy, N $344.75.
C. J. Tagliabue Co., New York, $21
Vermilye & Power, New York, $218.1
Central Metal & Supply Co., Baltm Md., $337.
Queen & Co., Philadelphia, $276

Sidney Hart, Waterbury, Conn., F s Voluntary Petition in Bankruptcy

WATERBURY, Conn., Sept. 2.—A pet in bankruptcy has been filed by Sid Hart, of this place, and the matter has b referred to Henry W. Newton, refere bankruptcy. According to the sched Mr. Hart's liabilities are $8,318 and the sets $4,056. Of the accounted assets $2 consists of stock in trade. The larges dividual creditor is I. Warshauer, of H ton, whose claim amounts to $1,400.

Mr. Hart began business here in 1 carrying a general line of merchandise having succeeded Jacob Harris. Early 1908 the establishment was burned out, w a loss of $8,000, which was partially cove by insurance, amounting to $2,100. latter amount was attached by several cr itors. At a creditors' meeting, held s afterwards, a settlement of 30 per cent endorsed notes was accepted.

E. B. Roser, a prominent retail jew in Wellington, Kan., is also president of National Bank of Commerce, of the s city, and has the unique privilege of pay his bills with bank notes signed by him

oposal to Run F. W. Sackett's Business Under Creditors' Trustee Until Seventy-five Per Cent. Is Paid.

Following the recent meeting of the editors of Franklin W. Sackett, a wholee jeweler, 59 Maiden Lane, New York, ich was held at the offices of Walter Kohn, the debtor's attorney, 309 Broady, another meeting was held last Thurs- afternoon at the same offices. At the ond meeting, Mr. Kohn, acting for Mr. ckett, made two propositions to the cred- rs, the first of which, an offer of 45 per t., of which 25 per cent. was to be in lorsed notes, was refused, and the sec- l, a proposal for a trusteeship until 75 cent. was paid, was favorably consid- d.

The second proposition was to turn over business to three trustees, to be apnted by the creditors' committee, they conduct the business until Feb. 1, 1910, d if possible to get 75 per cent. out of it. this proved impossible, the business to closed at the end of the time limit. This position also stipulated that any amount money above the 75 per cent. obtained m the business by the end of the time med, is to be turned back to Mr. Sackett. is proposition was accepted by the creders, who were present in person.

The acceptance of the trusteeship plan l bring about the withdrawal of the kruptcy proceedings, which were started the filing of an involuntary petition in krup'cy.

The liabilities shown by the figures prented are placed at $52,686, of which ount the claim of merchandise creditors ount to $50,725. The assets amount to minally about $54,500, including stock lued at $36,409. The committee appointed investigate the financial condition of the btor met Monday of last week and reted at the creditors' meeting on Thurs- that the figures of assets and liabilities re substantially all right, as given at the st meeting. The trusteeship plan emdies the stipulation that Messrs. Sackett, ox and Curren are to be employed by the stees to conduct the business, and are to ceive a stated salary.

Mr. Krower, of Albert Lorsch & Co., airman of the creditors' committee, said at the trusteeship was accepted by most the creditors at the meeting, and exined that if the 75 per cent. be paid by b. 1, 1910, the business is to be turned ck to Mr. Sackett, and if not, it will be sed out when the time expires.

Mr. Sackett, in speaking to a CIRCULAREEKLY reporter about his business trouble, id: "We are doing everything we can to raighten the matter out as evidenced by e trustee agreement."

The meeting was adjourned, subject to e call of the chair.

In speaking of the account in THE CIRCUR-WEEKLY last week, Everett L. Spenr, of the E. L. Spencer Co., one of the mbers of the creditors' committee, stated at the story was incorrect in so far as it oke of the creditors of Providence, mak- the suggestion to Mr. Sackett that he 50 cents. This, said Mr. Spencer, was r. Sackett's own offer of settlement, and as not the offer of the Providence Board of Trade made to him. In fact, such a proceeding would be very foolish, he said, as the Manufacturing Jewelers' Board of Trade of Providence is noted for its habit of insisting on a good settlement for creditors.

Adolph Nordmann, San Francisco, Cal., Files Voluntary Petition in Bankruptcy.

SAN FRANCISCO, Cal., Sept. 2.—Adolph Nordmann, proprietor of the Standard Optical Co., of this city, has filed a petition in voluntary bankruptcy, showing liabilities of $11,863.11 and assets of $7,400. A meeting of the creditors for the election of trustees was held on Monday. The financial condition of the Standard Optical Co. has been a matter of concern to creditors for some time and, a short time ago, an offer of settlement was made, at 40 cents on the dollar in four notes at 10 per cent. each, endorsed by Leon Nordmann, of Nordmann Bros. This offer was not carried out by Mr. Nordmann, and subsequently Nordmann offered 40 per cent. in cash, and this offer also was not carried out. The petition in bankruptcy was then filed.

Adolph Nordmann had been engaged in business in this city for a number of years. He originally managed a branch store conducted by Nordmann Bros., in Portland, Ore., and in 1904, with Jos. Nordmann, bought out the optical department of Nordmann Bros., and started in business as the Standard Optical Co. This business was later incorporated under the firm style, with a capital stock of $50,000. In January the business was combined with that of the Cahn Optical Co., and that business was continued under the firm style of the Standard Optical Co. Mr. Nordmann afterward sold his stock in that concern to Mr. Cahn, and the latter removed to Los Angeles. Mr Nordmann resumed business alone about Oct. 15, 1905, locating at 808 Van Ness Ave. He later removed to 1726 Fillmore St.

Frank Gerstein, Cleveland, O., Goes Into Voluntary Bankruptcy.

CLEVELAND, O., Sept. 3.—A voluntary petition in bankruptcy has been filed in the United States Court by Frank Gerstein, 2215 Ontario St., who does a retail jewelry and pawnbroking business at that address. According to the schedules the liabilities are about $7,287 and the assets, consisting of stock and ready money, amount to $2,200.

Mr. Gerstein succeeded Mrs. R. Grepp in January, 1904, and has carried a stock of about $3,000 to $4,000. His local creditors are for very small amounts and the others are in New York and Chicago.

Jacob Dechelman, a jeweler of 704 Forest Ave., Baltimore, Md., was arraigned about a week ago before Justice Llewellyn, of the Northeastern Police Station in that city, charged with the larceny of a watch. He was held for the action of the Grand Jury. A woman alleged that she brought a watch to the jeweler for repairs, and after repeated calls was given another watch which was much less valuable than the original.

Jewelers' Displays at the Canadian National Exhibition Less Conspicuous Than During Former Years.

TORONTO, Ont., Sept. 2.—The Canadian National Exhibition, which is held every year in Toronto, lasting two weeks, was formally opened, yesterday, by Sir Louis Jetté, Lieutenant-Governor of Quebec province. President W. K. George, of the exhibition association (who is president of the Standard Silver Co.), delivered an address of welcome. The attendance, so far, has been large, and the general display fully equal or superior to that of previous years, though the jewelry and allied trades are not so much in evidence as formerly.

Ambrose Kent & Sons, Ltd., Toronto, make a fine display of jewelry, souvenirs and art goods, including a large collection of solitaire diamond rings of from 1¾ up to 4½ carats, and varying in value from $500 to $1,500. A handsome diamond necklace of scroll design, valued at $800, is shown. An assortment of 14-karat pearl jewelry of the firm's own manufacture is a conspicuous feature. The display of art goods includes some attractive hand-painted globes of Turkish designs for electric lights. There is a very full line of Canadian enameled souvenirs, showing various heraldic and symbolical devices and an exhibit of Masonic regalia.

The New York Standard Watch Co. and the E. Howard Watch Co., Boston, both of which are represented in Toronto by R. J. Dale, show a variety of gold and silver watches very neatly and tastefully arranged.

The Gundy-Clapperton Co., Toronto, makes a good display of cut glass, including the largest glass vase ever cut in Canada, which stands about four feet high. This firm is also represented in the Process building, where a number of men are at work showing the different stages of glass cutting in operation.

Gowans, Kent & Co., Toronto, are represented by an exhibit of cut glass, showing some new designs in handles of fruit dishes and baskets. Noticeable features of their display are a cup-shaped punch bowl of diamond pattern about 40 inches in diameter by 18 inches in height and a large swan-shaped jug of very elaborate workmanship.

The showing of mineral exhibits by the Ontario government is by far the largest and most comprehensive ever made in this province, a specially attractive feature being the product of the leading Cobalt silver mines, including numerous large nuggets of native silver and specimens of ore, and also the finished output of the smelters at Deloro, and Thorold, Ont. The latter plant, owned by the Conigas Reduction Co., has succeeded in utilizing the by-products of the refractory Cobalt ores, producing pure commercial cobalt oxide and white arsenic, samples of which are shown.

The most noteworthy feature of the display is a huge nugget of native silver from the Crown Reserve Mine, Cobalt, weighing some 1,600 pounds, the estimated value of its metallic contents being about $5,000. Some rich gold are was also shown the principal exhibit of this character being 60 ounces of gold nuggets of almost pure metal from the Laurentian Mine, Manitou Lake District, Ont.

FRANK JEANNE CHAS. L. ROOS

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

RUBIES

BURMAH, SIAM AND SPINEL

SAUNDERS, MEURER & CO.

65 Nassau Street NEW YORK

GEORGE H. HODENPYL WALTER N. WALKER

HODENPYL & WALKER

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS

MANUFACTURERS OF FINE DIAMOND JEWELRY

373 FIFTH AVENUE, NEW YORK

Corner 35th Street Telephone, 5093 Madison Square

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York
cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

Do Your Diamonds

Lack Brilliancy? Are they Broken or Chipped?

I am the Doctor

C. H. BENT

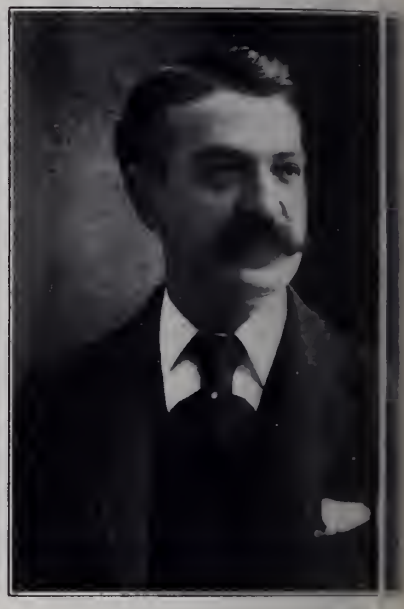
EXPERT CUTTER OF DIAMONDS

Established Ten Years 12-16 John Street, NEW YORK

Death of John U. Rutishauser

CHICAGO, Sept. 7.—John U. Rutish[auser], formerly of the J. U. Rutishauser C[o.], in the Columbus Memorial building, di[ed] at his late residence, 5252 Prairie Ave[nue] Friday afternoon after a lingering il[lness]. Funeral services were held last S[unday] morning prior to the interment at A[urora] Ill.

Mr. Rutishauser was born in A[urora] Ill., 44 years ago, and after coming t[o] Chicago learned the watchmaking busine[ss] West Madison St. with a jeweler n[amed] Spaulding. Later he became watch[maker] for Giles Bros. & Co., and subsequent[ly] sociated himself with Geo. H. Ric[hards] doing a watch repair business [under]



THE LATE JOHN U. RUTISHAUSER

name of Richards & Rutishauser. [The] concern also bought out the mail [order] business of Burchard & Co., and con[tinued] until its assignment in 1895. The b[usiness] was bought up about 10 years ago by [John] Rutishauser, who incorporated it und[er the] style of the J. U. Rutishauser Co., of [which] he was secretary and treasurer. H[e] ried on the business until a short ti[me] fore his death.

In manner Mr. Rutishauser was [quiet] and reserved, but he had many frie[nds in] the trade. He is survived by a widow

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Sept. 4, 1908

The U. S. Assay Office reports

Gold bars exchanged for gold coin	$424
Gold bars paid depositors	6[8]
Total	$49[2]

Of this the gold bars exchanged for g[old] are reported as follows:

Aug. 31	$8[1]
Sept. 1	106
" 2	[1]
" 3	71
" 4	11
Total	$42[4]

C. I. Josephson, Moline, Ill., re[turned] home, recently, from a purchasing [trip] the east.



W. H. Hegeman is opening a store at Northwood, Ia.

Charles Melcher has just opened a store at North East, Pa.

The Cross Co. has begun business at 597 Westminster St., Providence, R. I.

A. E. Jeaneret is now located as watchmaker at 68 High St., Westerly, R. I.

L. Dobbin has commenced business on his own account on Main St., Metuchen, N. J.

Wm. Walsh recently engaged in business as jeweler and optician in Doylestown, Pa.

A. H. Glaser is now manufacturing craft jewelry at 503 Republic building, Cleveland, O.

Isaac Goldman will shortly open a retail jewelry store at 225 S. Main St., Rockford, Ill.

P. Q. Freeman, until recently with E. H. Heller, Allentown, Pa., has opened a jewelry and optical store at 907 Hamilton St., Allentown.

J. N. Knowlton & Co. have engaged in the retail jewelry business at Rapid City, S. D. Mr. Knowlton had been with C. A. Newbridge, of the same place, for some time.

The Virginia & Carolina Gem Mining Co. was incorporated, about a week ago, in Shenandoah, Va., with a capital stock of $5,000. The officers are: President, A. C. Walker; vice-president, A. C. Bickers; secretary and treasurer, J. C. Walker.

The York Furniture Co., which was recently incorporated at Williamsburg, Va., with a capital stock of $5,000 to conduct a general storekeeping business, will carry a line of jewelry. O. B. Hopkins is president of the concern and W. G. Bayliss, secretary and treasurer.

Death of Jacob C. Keith.

ELLWOOD CITY, Pa., Sept. 5.—The friends of Jacob C. Keith, a well-known jeweler of this section, were deeply grieved, Wednesday evening, to learn that he had passed away. Though Mr. Keith had been ill for about a year, and for a while was not able to attend to his store during the Winter, he had improved so much during the past few months that he was able to resume business and was believed to be on the high road to recovery. He was at his store, as usual, Wednesday, and after going home about 6 o'clock lay down to take a rest. When his wife went to awaken him about an hour later she found that he had passed away. Death was probably due to heart failure, superinduced by stomach and liver troubles. The funeral services were held at the home this morning, and the interment was at New Castle.

Mr. Keith was about 45 years old, and had been in the jewelry business for a number of years. He was originally at Sandy Lake, Pa., and from there he went to New Castle, finally coming to this city about 1895. He was a practical man and a thorough jeweler, and was well regarded in the business community.

Deceased is survived by a widow and a young son. The former has been appointed administrator of the estate and will continue the business of her husband, with A. B. Norton as manager.

Schedules of Kleinschmidt, Howland & Co., New York, Filed in the Bankruptcy Court.

The schedules of Kleinschmidt, Howland & Co., formerly importers of precious stones at 179 Broadway, against whom bankruptcy proceedings have been pending, were filed in the United States District Court yesterday. They show the firm's liabilities to be $252,910.81, and the assets are $239,716.77, of which real estate amounts to $25,500; stock in trade, $79,531.10; machinery, tools, etc., $950; debts due, $6,993.36; insurance policies, $1,000; pledged goods, $122,742.01. The real estate was turned over to D. C. Townsend as security and an interest in a second mortgage on real estate for $500 was turned over to Chas. A. Martin.

The principal creditors include: Eichberg & Co., $50,491; Jas. A. Foster & Sons, London, $14,316; Goldman, Saks & Co., $10,000; D. C. Townsend, $26,575; J. H. Fink & Co., $28,463; E. L. Gordon & Son, $19,901; L. & M. Kahn & Co., $20,338; Rudolph & Snedeker, $19,674; S. B. Ross & Co., $9,933; Marchand Frères, $6,000; P. Robinson & Co., $3,548; J. J. Cohen, $1,630; Irving Baum, $1,070; R. Reinhardt, $600; Phelps & Perry, $208; J. C. Grogan, $718; A. H. Smith & Co., $3,893; Frederick W. Eberhard, $6,550; H. A. Koelsch, $8,463; Jacob Rothhardt, $4,000; A. W. Gerstner, $4,000; Mrs. William Kleinschmidt, $1,500; Nassau Bank, $5,285; Mercantile National Bank, $2,750; Malliet & Maxwell, $1,381; Eisenmann Bros., $1,204.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Sept.	1	23 5-8d.	$.53⅛
"	2	23 9-16d.	.53
"	3	23 5-8d.	.53⅛
"	4	23 11-16d.	.53¼
"	5	23 7-8d.	.53⅝
"	8	23 15-16d.	.53⅞

The new store of M. E. Nabstedt & Sons Co., Davenport, Ia., was formally opened to the public about a week ago. The establishment is equipped with mahogany show cases with plate glass doors. There is also a crystal room, which is most artistically designed.

Roger L. Jordan, who was arrested Aug. 28, accused of the larceny of watches worth $578 from the National Jewelry Co., of which concern he was the agent in Portland, Me., appeared in the Municipal Court in Portland, but at the request of his attorney the case was continued until Wednesday. It is alleged that some of the watches which were entrusted to Jordan to sell upon the instalment plan were found in pawnshops.

Newark.

Antonio Petti, a jeweler, of 12½ Ferry St., has reported to the Third Precinct police that an attempt was made recently to gain entrance to his store.

Charles B. Gray, partner and traveling man of Schwartz & Gray, has started over his circuit. In trade through Pennsylvania he found improving conditions.

Mr. Davies, of Davies, Mason & Co., returned yesterday from a vacation at Asbury Park. The concern had a brief temporary shut-down this Summer but has now resumed full activity.

M. T. Goldsmith, maker of Britannia ware, sterling silver goods, and metal mountings, has removed from New York to 103 Oliver St., this city. His factory is now in running order.

Henry Wartenberg, traveling salesman for the Wiley Crawford Co., 91 Oliver St., is preparing his samples to leave in a few days to visit his circuit, which includes all the chief cities along the Atlantic slope.

W. R. Landrum, western man for the Layman & Straus Co., who has reached his distant district, reports that in and about San Francisco conditions are satisfactory. S. C. Straus and P. M. Layman, of the firm, are both east. Mr. Straus will go out later.

A warrant was issued early last week for the arrest of a jeweler on "The Hill," who failed to appear before Captain Vogel and explain what was done with a gold bracelet which he bought from Harry Hornstein, of 257 Broome St., who is locked up, having admitted the theft of jewelry from the home of Adam Novich, 93 Broome St. Hornstein was arrested after the robbery, admitted his guilt and told the police the names of three jewelers to whom he had sold the plunder.

To the Eastwood, Park Co., 103 Oliver St., belongs the distinction of being the first firm this season in its immediate group of factories, if not in the city, to order extra power for night work. Beginning this week the company not only runs its full force by day, but also puts on a small extra squad in the evening. John Rutan, salesman for the Atlantic slope district for this firm, has just returned from Washington and cities in that section, and started for the north. Abraham Cohn, western man, left last week.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

AKRON, O., F. B. Goodman (M. O'Neill & Co.), 435 Broadway.

BALTIMORE, MD., M. Schneeberger (Goldenberg Bros.), Breslin.

BOSTON, MASS., J. B. Hartford (Gilchrist Co.), Albert.

BUFFALO, N. Y., R. N. Caird, 458 Broadway.
B. J. Freedman (Freedman Bros.), Herald Sq.
H. Boasberg (H. & J. Boasberg), Albany.

CLEVELAND, O., J. Lehman, Herald Sq.

LYNN, MASS., A. E. Newhall (W. F. Newhall & Son), Martinique.

NEW HAVEN, CONN., J. H. G. Durant, Park Ave.

PHILADELPHIA, PA., L. S. Hinman (J. Wanamaker), Broadway and 10th St.

PROVIDENCE, R. I., E. M. Bixby (Shepard Co.), Latham; 31 Union Sq.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES
CORAL NECK-LACES
All Shades and Sizes
Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

3 Via Amedeo, Terre del Greco Italy

401 Broadway, New York
Telephone, 5412 Franklin

19 Rue d'Hauteville, Paris, France

DIAMOND MOUNTINGS



14-K., Plat. Tip. $4.50

We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done

KAUFER, KRENGEL & CO.,

102-4 Fulton Street :: :: NEW YORK



14-K., Plat. Tip, $5.00

Baroque Pearl Brooches

A fine assortment of Daisy, Chrysanthemum, Horse Shoe Circle and Harvest Moon Brooches. The best and most moderate priced line on the market.

CROSSMAN COMPANY

3 Maiden Lane, New York

DAVID BONNIST

Telephone 5789 Cortland

COCKROFT BUILDING, 71 NASSAU STREET
Corner John Street, - - - NEW YORK

(15 Years with S. L. Van Wezel)

CUTTER AND POLISHER OF DIAMONDS

It will pay you to have your BROKEN STONES RECUT in my factory, because it will save you much weight, and give them the proper attention.

Out of town dealers write for information.

Attleboro.

Raymond Wells has returned i business trip to New York.

Mark E. Rowe has returned from wichport, where he passed the Sumn

Frank Mossberg is the latest ma turer to give his unqualified endorsen the proposition to establish a Bo Trade.

Col. Sidney O. Bigney has been r demand during the past few weeks litical speeches. He has made quite ber in different parts of the State.

Joseph Bloom has gone to Germ the interests of the recently organize Joseph Bloom Co. He will be loc Hufsburg, County Pozin. Mr. sailed from New York, Friday after

A Stanley steamer, owned by Wil Maintien, of Plainville, caught North Main St., last Wednesday cumulated under the boiler and h automobile, and a loud explosi place. The fire, which followed, w out with an extinguisher.

Local jewelry workers are begin take an interest in bowling. Ne tions for admission to the Jewelers' have been made. Those applying F. Simmons Co., Austin & Stone, Marsh & Co., W. E. Richards & Co ton-Angell Co., Standard Button Co., boro Chain Co., D. F. Briggs Co., an tol Mfg. Co.

The return of the want advertisem the daily papers is a patent sign of ing prosperity. The past week, Fisher & Co. sought bench hands Saart & Co., brush trimmer; A Chasing Co., chasers; R. F. Simm girl curb chain makers; S. O B gney girls to solder; J. J. Sommer & Co. Many other firms have, besides back to work all their old help, be pelled to secure new hands.

Cleveland.

M. Loeb, of the Dueber Watch Ca Co., was a visitor here, Sept. 4.

Chas. Bickelmann, Schenectady, was in Cleveland early last week.

J. W. Armbruster, of the Illinois Co., spent part of two days in the past week.

Comrade Hibbard, all decked o A. R. regalia, stopped off in Cleve his way from Akron to the annual ment at Toledo.

J. W. Dutton and W. H. Saxton Webb C. Ball Watch Co., have r from their vacations and started their regular Fall trips.

Mr. and Mrs. Walter G King Julius King Optical Co., have clos Summer home at Chautauqua Th arrived in Cleveland to spend a w relatives.

Only a few jewelers called here la Among them were: O. G Carte London, O.; H. C. Richardson a Spencerville; F. R. Montgomery, S and C. H. Bickelmann.

A. H. Glaser has sent out a circu announcing the opening of a studi Republic building for the production and crafts jewelry, special order w a general manufacturing jewelry b

Providence.

A. E. Jeaneret, watchmaker, is now located at 68 High St., Westerly.

Paul Shocker was one of the callers in Boston the past week on business.

Mr. and Mrs. Theodore W. Foster were guests at Narragansett Pier the past week.

James R. Stone has returned from an extended western trip for the White Stone Jewelry Co.

The Cutler Jewelry Co. has been working evenings for some days, to meet orders on gold shell rings.

Wade W. Williams, of Warren & Williams, of this city, was in Chicago, last week, showing a new line.

Albert S. Vennerbeck, treasurer of the Vennerbeck & Clase Co., and his wife are registered at Nantucket.

Fred C. Lawton, superintendent of the Gorham Co., and wife, are on a 10 days' vacation trip to Woodstock, Conn.

Nathan H. Miles, employed as toolmaker by the Ostby & Barton Co., has returned from a vacation trip in New Hampshire.

Charles E. Hancock, president of the Charles E. Hancock Co., has returned from his Summer home at Lake Winnepesaukee, N. H.

Manufacturers of tubing and other supplies for bracelet makers are so pushed with orders that they are working nights to meet demands.

Tucker & Norton have opened a retail jewelry store at 597 Westminster St., corner of Franklin St., under the style of the Tucker Co.

Patents on cuffpins have been granted to J. A. Chapin of Warwick and A. Robertson of this city, assignors to the Waite-Thresher Co.

Fred R. Pennell, for many years a manufacturing jeweler of this city, died at his home in Attleboro early Saturday morning, aged 56 years.

W. Louis Frost's crack sloop yacht *Cedric II.* won the Fall regatta of the Bristol Yacht Club Saturday in Mount Hope Bay, in fast time.

The S. & B. Lederer Co. started the day following Labor Day on a 60-hour-a-week schedule. They have been running short time for several months.

Ground has been broken for a unique two and a half story dwelling for Mr. and Mrs. George W. Dover, at Edgewood. It is to be 44 by 50 feet on the ground.

The monthly meeting of the Manufacturing Jewelers' Board of Trade will be held at the rooms of the association in the Wilcox building, on Friday afternoon, Sept. 4, at 2:30 P. M.

One of the largest contracts for campaign goods received in this city is being filled by the E. Bennett Co. It includes a million and a half of scarf pins, and the factory is working nights to fill the demand.

Edgar R. Barker, who is Junior Vice Department Commander of Rhode Island, was one of the delegates from this State to the national encampment of the Spanish War Veterans at Boston the past week.

The handsome silver cups presented as prizes in the various events in the annual contest for the golf championship of Rhode Island played on the links of the Pannamoisett Country Club, Saturday, were furnished by the Shepard Co. and John Shepard.

Among the marriage licenses granted in this city, Friday, was one to James H. Carler, a jeweler of North Attleboro, Mass., son of Patrick Carley, a jeweler, and Louise R. Martin, daughter of John E. Martin, a jeweler, of Plainville, Mass.

A more enthusiastic crowd of funmakers than the 300 members of the Boston Store Employes' Association that assembled upon the sightly ground of Mount Pleasant Park, Friday afternoon, is seldom seen enjoying an outing. It was the last of the early closing Friday afternoons of the season.

The office and stock room of the George W. Dover Co. has been removed to 36 Garnet St., on the second floor of the new Herrick building. The company closed Saturday afternoon, and taking advantage of the half holiday and of Labor Day, were ready to meet its trade on Tuesday morning in new quarters.

W. L. Blackinton and S. E. Hall, who represent the Kinney Co. on the road, have returned from a two months' trip, during which Mr. Blackinton covered the extreme west and Pacific Coast and Mr. Hall the middle west and far south. Both report conditions most satisfactory. The Kinney Co.'s factory is now working full time.

Announcement has just been made of the withdrawel of Charles Lipsey, on May 9, and of David M. Lipsey, on July 24, from the copartnership existing under the name and style of "National Jewelry Co.," at 247 Willard Ave., this city. The business is to be continued under the same name and at the same place by Emil Ross, the remaining partner of the original concern.

The partnership heretofore existing between Frederic Whitten, Inez Whitten, Bertha Whitten, George W. Nichols, Alton H. Sweet, under the firm and style of the Westerly Jewelry Mfg. & Engraving Co., at Westerly, has been dissolved by the withdrawal of George W. Nichols. The business will be continued under the same name and at the same place by the remaining partners.

Among the latest arrivals at The Inn at Sakonnet the past week were Rufus L. Griffith, president, and Walter A. Griffith, treasurer, of the R. L. Griffith & Son Co., the latter being accompanied by his wife; Fred V. Kennon, secretary of the John T. Mauran Mfg. Co.; Augustus A. Green, of the A. A. Green & Co., and William P. Chapin, secretary of the Chapin & Hollister Co., and his wife.

Walter J. Burns, 50 years of age, for many years employed by S. & B. Lederer Co., committed suicide Tuesday night by inhaling gas fumes. He left the jet in his room open upon retiring and was found dead in the morning. He had been suffering from illness for several months. His wife is in Europe on a visit. Mr. Burns was a practical jeweler and had been with the S. & B. Lederer Co. as sample maker, designer and inventor for many years. His death will be a great loss to the firm, as his capacity for ideas was exceptional.

A mortgage for $165,000 made from the Manufacturers' Building Co. to the Rhode Island Hospital Trust Co. was discharged Friday according to the records at the City Hall. This mortgage was upon the building at the corner of Aborn and Sabin Sts., which was erected and originally owned by the manufacturing jewelry concern known as the Kent & Stanly Co. and is entirely occupied by manufacturing jewelers and kindred concerns. The building was purchased by the Manufacturers' Building Co. at the time of the settling of the business of the original owners after their failure. Charles Fletcher is the president and Franklin A. Chase the treasurer of the present owning company.

North Attleboro.

Theron L. Smith has been enjoying a vacation at Poland Springs, Me.

E. Ira Richards, Brooklyn, is making a stay at his North Attleboro home.

J. A. Sweet left Wednesday for the west with the samples of J. F. Sturdy's Sons Co.

H. K. Sturdy and wife enjoyed an automobile trip through New Hampshire, last week.

Albert Totten announces his determination not to be a candidate for the legislature this year.

Edmund McDermott, jewelry buyer for Edward Malley & Co., New Haven, Ct., was a local visitor last Friday.

Contractors have the plans of the big addition to the Totten building to figure upon. It is expected that actual building will commence in several weeks.

Howard Welch, shipping clerk at the Paye & Baker Mfg. Co., was presented with a purse of money last Thursday by the firm and employes. Mr. Welch is to enter Bates College.

Frank H. Bliss, of A. H. Bliss & Co., while driving an automobile on North Main St., Attleboro, last Sunday, knocked down and seriously injured Gordon Boyce, a lad of five years, who had jumped directly into the path of the automobile.

Local jewelers were interested in the news despatches from New York that Mrs. Emma Heffron Sullivan was suing her husband for $36,000 in cash and $11,000 realized from property purchased by J. J. Sommer. Mrs. Sullivan claims that she gave the money to her husband for safe keeping, and that he refused to return it. Prior to her last marriage, Mrs. Sullivan was the widow of Fred D. Heffron, the well known jeweler and salesman.

Joseph Landry, the second employe of the W. & S. Blackinton Co. to be arraigned on a larceny charge, was sentenced to 30 days in jail. Landry at first signified his desire to appeal, but later came to a decision to work out the sentence. George G. Wheeler, superintendent of the factory, said Landry was employed as scratch brusher. A number of articles of jewelry were missing and suspicion pointed toward Landry, who, when confronted with the facts, admitted his guilt. He made an effort to return the missing stock, but could not get all of it. On the stand, Landry admitted having been taking jewelry for some time.

A fire was recently caused by the ignition of gasolene on a work bench in the store of Stein Bros., Pittsfield, Mass. Only slight damage was done, the flames having been quickly extinguished.

"ASK YOUR JOBBER"



The UR

LOCKET-RING

IS A NATIONAL LEADER

Made in

Coral	Jade
Epidote	Sardonyx
Amethyst	Bloodstone
Amazonite	All Cameos
Opal Matrix	Stone Scarab

Turquoise Matrix, Etc.

The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

The New Continental Watch Co.'s Movements.



0, 12 and 16 Size. 7 to 21 Jewels.
All Bridge Model and Pendant Set.

Fitting all American cases without any change, interchangeable pendant set, have steel scape wheels, exposed pallets, double roller, Arabic or Roman dials, with and without marginal figures. CONTINENTAL WATCH CO. on bridges, C. W. CO. on dials except otherwise ordered. Special name or nameless movements require four months' time for delivery. Packed in glass show box inside paper box. No expense has been spared to make these movements the best on the market for the money. Every movement absolutely guaranteed. A full line of finished material constantly on hand.

For Sale by all Jobbers.

JULES RACINE & CO., Exclusive Importers,

103 State St., Chicago. 37 MAIDEN LANE, NEW YORK.

Connecticut.

The J. D. Bergen Co., Meriden, is r- ating its factory on full time.

M. A. Green, Waterbury, with his fa y, spent the Summer at Walnut Beach, ford.

S. Kronholtz, Stamford, returned, a ut a week ago, from a vacation spent at Mountain House, Catskill Mountains.

The toy salamanders of the Internat Silver Co., factory "L," at Meriden, given an outing at Double Beach, Aug.

C. H. Tibbitts and C. W. Leavenw were at Mansfield's Grove, near New ven, on Thursday, with the 12th Senat District delegates.

Robert P. Ferguson has entered employ of the Aldrich-Murphy Co., sted. He will be in charge of the o and repairing departments.

Raymond Crouch, son of W. L. Cr superintendent of the case departme the E. Ingraham Co., Bristol, has ta position with the Western Electric Co.

Samuel H. Kirby, a well-known je of New Haven, and his wife, on F evening, were given a pleasant surpri honor of their 41st wedding anniversa

Notices have been posted in the fa of the Sessions Clock Co., Forestville, until further notice the plant will be ated nine hours a day for five da week.

T. W. Atkin, for 18 years superinte of the case department of the Wm L Gilbert Clock Co., Winsted, has res and contemplates going to Michigan, w he will locate permanently.

Henry S. Atkins, a gilder, in the e of factory "E," International Silver Meriden, on Sunday of last week suf a stroke of apoplexy. His conditi critical. Mr. Atkins has been in th ploy of factory "E" for over 40 years

John Whyte, with the Holmes & wards Silver Co., Bridgeport, for a ber of years, has severed his conn with that concern to go into business his brother. Upon the occasion resignation, Mr. Whyte was given a some diamond ring by his fellow empl

Chas. H. Tibbitts, Wallingford, counter suit which he filed against La Croix, who recently sued Mr. Ti for $500 damages, alleging that the automobile ran into a horse owned L Croix, avers that the horse ran int auto and did the above-mentioned a of damages. The case will be heard the September term of court.

A blast which was set off one da week in a sewer trench in front o store of Samuel Phillips, Stamford, the gas main, and the sparks set th on fire. In a moment a sheet of flame from the broken main and blew direc front of the jewelry store, which caught fire. Mr. Phillips and three placed all of the valuable stock i safes. Damage amounting to $1,50 done to the store.

Bartling & Nuckolls, Grinnell, Ia., s sors to H. P. Proctor, have installe machinery at considerable expense an gaged G. Dreyfuss, Denver, Colo., t charge of their plant.

Philadelphia.

). C. Hart, watchmaker, with F. B. Wal- Camden, N. J., is spending vacation s at Wildwood, N. J.

William Bode, associated in business with father F. C. Bode, 1804 Market St., re- ned last week from a sea trip to Bos- .

V. H. Walz, Perkasie, Pa., whose af- s were recently in the bankruptcy court, opened a watch repair shop in Per- kie

P. A. Freeman, late with E. H. Kellar, entown, Pa., has opened a jewelry and ical store at 907 Hamilton St., Allen- n, Pa.

eorge Hoffman, formerly an uptown re- jeweler, resigned his position last week . Lit Bros. department store to accept os ition with Gimbel Bros.

Samuel A. Collins, formerly connected h the Webb C. Ball Watch Co., Cleve- d, O., was a visitor to this city, last k, renewing old acquaintances with the le.

. E. Caldwell & Co. are displaying the d and silver medals and prize cups de- ed and made by the firm for award at annual field day of the Knights of Co- bus.

Taylor Bros. & Co., manufacturers of cut ss at 3d and Cambridge Sts., will here- r be represented on the Pacific coast Nordman Bros., 717 Market St., San ncisco.

The Bailey, Banks & Biddle Co. is mak- an elaborate display of the trophies de- ed by the firm for the forthcoming n Mawr Horse Show, which ranks as g one of the most exclusive outdoor fctions of society in this city.

Charles H. O'Bryon, wholesaler and ma- al dealer, 735 Sansom St., is receiving condolences of the trade upon the death a sister, last week, at his home, 2020 13th St. Mr. O'Bryon was deeply at- hed to his sister and feels her death nly.

The leading retail jewelry houses ob- ved Labor Day by closing all day. Most the wholesale houses closed a half day l the big factories were shut down to ord opportunity to workmen to enter in- the festivities and observances of the devoted to labor.

The death of C. Willis Bixler, head of firm of C. Willis Bixler & Co., Easton, , was a shock to many friends in the iladelphia trade. Mr. Bixler had been a quent visitor to this city to purchase ck and supplies for the Easton store and l made many friends. He was much d.

Ed. Sharp, for many years with William Earle, manufacturing jeweler, 11 N. 9th , but now with B. Gerson, Pensacola, a., spent all of last week in this city mbining business and pleasure. Mr. arp met many old friends and told them prosperous conditions in the famous nter resorts in Florida.

Charles East, of J. S. East & Son, Boyer- wn, Pa., is at Atlantic City seeking to gain health after suffering from a nerv- s affection brought on by too close ap- cation to his business. Mr. East's phys- l condition has caused grave fears among his friends, but the belief is that he will soon regain complete mental and physical health.

Emil Haffa, diamond broker, 127 S. 7th St., who passed away suddenly about a fortnight ago after eating ice cream, died without leaving a will, and letters of administration on his estate were granted last week to Mary E. Haffa, Jobstown, N. J. The value of the estate is not definitely ascertained, but is reported to be in the neighborhood of $25,000.

Col. J. Warner Hutchins, president of the Jewelers' Club, is the guest of Commodore J. Clifford Wilson on his new yacht the Clisade on a 10 days' cruise from the Cape May Yacht Club along the coast to New York and up to Albany. Commodore Wilson is also a member of the Jewelers' Club. Mrs. Wilson and Mr. and Mrs. Charles Power of New York complete the yachting party.

Visitors in this city's trade last week included: Roland Oliver, Burlington, N. J.; John Merz, Hopewell, N. J.; S. H. Baynard, Wilmington, Del.; A. G. Wolcott, Dover, Del.; W. K. Schlotterer, Schwenksville, Pa.; O. O. Stillman, New Brunswick, N. J.; B. C. Foster, Bristol; D. H. Krause, North Wales; J. W. Clark, Bristol, Pa., and R. W. Wells, of Wells & Bro., Wilmington, Del.

Patrick Carroll, a retail jeweler at 2211 Atlantic Ave., Atlantic City, and formerly a retail jeweler in this city as Sydenham St. and Susquehanna Ave., widely known in the trade here and at Atlantic City, was held Wednesday last in $800 bail by a justice at Atlantic City on the charge of assaulting Rufus Booye, Water Commissioner of the seashore resort. Accounts of the cause of the fight between the two men differ. Booye says that Carroll owes him money which he had been unable to collect. Carroll says that Booye insulted Mrs. Carroll, who has always been closely associated in her husband's business. Booye bears marks and bruises as a result of the encounter with Mr. Carroll.

A. G. Wolcott, of Dover, Del., is reported to have bought out the retail jewelry establishment in Dover of J. Frank Allee, former United States Senator, and once a political follower of J. Edward Addicks. Mr. Wolcott was formerly in business with R. Ewing, Dover, and traded under the firm name of Ewing & Wolcott. This partnership was dissolved some time ago and Mr. Wolcott started in business for himself. Former Senator Allee has long been regarded as the leading jeweler of Dover. His retirement from business as a jeweler is believed to have been occasioned by the demands made upon his time and resources by a multitude of enterprises in which he became interested as he mounted up the ladder of political fortunes.

Final details have been arranged for the annual clambake of the Philadelphia Jewelers' Club, Tuesday, Sept. 15. Col. J. Warner Hutchins, L. P. White and Joseph E. Cadwallader of the Board of Governors have the affair in charge and promise that it will be by far the most successful clambake ever given by the club. The specially chartered steamer *Columbia* will leave Chestnut St. wharf at noon for Burlington Island far up the Delaware river almost near Trenton. A band and vaudeville talent will help enliven the river trips both going and returning. The boat is scheduled to leave Burlington Island at 5.30 o'clock in the afternoon. Upon the return of the guests and the members, who this year are expected to make a happy throng of nearly three hundred, the Jewelers' Club headquarters at 1228 Chestnut St. will be found prepared to welcome the returning club members and guests and here ample talent has been secured and diversions provided to continue the festivities of the day until bed time. A chef from New England will prepare the dinner.

The will of James M. Bennett, manufacturing jeweler and diamond importer, head of the old firm of Jacob Bennett & Sons, who died last week, was admitted to probate by the Register of Wills Wednesday last. The petition for the grant of testamentary letters to Mrs. Bennett, widow, gives the value of the estate as $200,000 and upward. It is believed to be much greater. The will was found in a safe in Mr. Bennett's place of business. The reading of it concerned especially those who had been for so many years in the employ of Mr. Bennett. Joseph Donaldson, one of the employes, had been with the firm 43 years. Mr. Hughes, another, had been with Mr. Bennett 32 years, and Mr. O'Malley had been with the firm 17 years. None of the employes were left any bequests. The entire estate is devised to Mrs. Bennett, the widow, and three sisters of the deceased. After the reading of the will, Mrs. Bennett announced that the business at 1024-26 Chestnut St. is to be closed out. The goods will be sold for the benefit of the estate at cost prices. It is assumed that it will be nearly a year before the affairs of the firm are wound up. In the meantime the place of business will be continued at the Chestnut St. address.

Boston.

Mrs. Hyman Bresnak, of 72 Allen St., reported to the police that 20 alarm clocks were stolen from her store during the night of Aug. 29 or on the morning of Aug. 30.

A. R. Harmon, London representative of the Waltham Watch Co., accompanied by Mrs. Harmon, left Prout's Neck, last week, where they spent the month of August, for New York en route for their home in England.

Morris Needle, of this city, 23 years of age, was arrested Sept. 3, charged with the larceny of three diamond rings, valued at $120, from Morris Rosen, a Malden jeweler. The young man, it is alleged, obtained the rings last January, and did not pay for them, and subsequently went to New York. Police inspectors met him on the street last Thursday and took him into custody.

The Hammatt-Dickey Co. has been exhibiting in its show store at Jacksonville, Fla., models of the Cullinan diamond, as it appeared in the rough and as it will appear when cut. This company has been making these models of rock crystal for various museums. The window display containing the models caused a great deal of comment and resulted in the company getting considerable newspaper publicity.

GORHAM SILVER

¶ It has been the constant endeavor of the Gorham Company for more than three-quarters of a century to establish and sustain a reputation for only the best work.

¶ The Gorham name to-day stands for the accomplishment of this purpose.

¶ Our trade-mark is a guarantee of value as well as of the artistic beauty and distinction of the work that the best organized factory in the world makes possible.

¶ Buying now avoids the hurry attending the later season, and insures your getting the choice things you will need for the Holidays.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS WEEKLY
THE JEWELERS REVIEW

BLISHED EVERY WEDNESDAY BY
H JEWELERS' CIRCULAR PUB'G CO.
J ulford, Pres. & Treas. V. S. Mulford, V. P. & Sec.
JOHN ST., COR BROADWAY, NEW YORK.
TELEPHONE: CORTLANDT. CABLE ADDRESS: JEWLAR NEW YORK.

C LVII. SEPTEMBER 9, 1908. No. 6.

ubscription in United States and Mexico, $2.00
ion of Canada, ... 3.00
h Countries in Postal Union, . . 6.00
Copies, ...10
er by check or money order. Remittances in money are at sender's risk.

ndex to News and Special Articles.

Page.
t and Beautiful Jeweled Corsage Ornaments. Illustrated on.....Front cover
ng Paris Fashions..... 57
rming the Use of Colored Fancy Stones. 58
y and Silversmithing at the Franco-itish Exhibition—(Conclusion)..... 59
Lense of the Souvenir Programme..... 61
er Canadian Diamond Company Dissed by a Montreal Newspaper..... 63
Officers Elected by Arkansas Retail Jewers' Association at Annual Meeting Held Hot Springs..... 63
ierard, East Grand Forks, Minn., Goes o Voluntary Bankruptcy..... 63
g Dayton, O., Jeweler Found at Pekey, Mich. 63
ence Jewelry Concerns Among the aviest Taxpayers of That City..... 65
Police Extradite Man Charged With ring Diamond Robbery Committed in bruary, 1906 65
s of the Robbery of the Store of Wm. Mills, Fillmore, N. Y..... 65
of Hot Springs, Ark., Hold Man and oman Believed to Be Connected With welry Robberies 67
of Henry B. Winslow..... 67
ations at the Port of New York..... 67
Blowers Captured at Newark Plead ilty to Five Charges..... 67
ews From England..... 69
of George M. Reed..... 69
ors File Involuntary Bankruptcy Petition ainst Sam W. Rose, St. Joseph, Mo..... 69
Received by Government Departments to pply Various Articles..... 70
Hart, Waterbury, Conn., Files Voluny Petition in Bankruptcy..... 70
sal to Run F. W. Sackett's Business by editors' Trustee Until 75 Per Cent. is id 71
n Nordman, San Francisco, Cal., Files luntary Petition in Bankruptcy..... 71
Gerstein, Cleveland, O., Goes Into Voltary Bankruptcy..... 71
rs' Display at the Canadian National Exbition Less Conspicuous Than During rmer Years..... 71
of John U. Rutishauser..... 72
Bars Withdrawn and Exchanged..... 72
nterprises 73
of Jacob C. Keith..... 73
Market..... 73
Department..... 93-95
gr nent With Japan Covering Trade-Marks the Far East..... 95
hales of Kleinschmidt, Howland & Co. ed 73
and Development of Tower Clocks—ntinued) 97
ism of the Lever Escapement..... 101
n Clamps for Retaining the Wheels of iking Clocks 101
o Make the Most of the Show Window.. 108
ay of the Enterprising..... 108
t Business Philosophy..... 108
Jewelry and Optical Establishment of rman Raff 109
d Paragraphs 109
welry Business in the Island of Jamaica. 109
hop Notes and Queries..... 111
y Repairing 111
w Aluminum Alloy..... 111
h of the Glass Ware Industry in the ited States 113
Black Silver Jewelry..... 115

Imports of Gems During August.

AGAIN the report of the Appraiser at the Port of New York shows the monthly importations of diamonds, pearls and other precious stones to considerably exceed the million mark, the figures for August just passed amounting to $1,257,868, and exceeding by a slight margin the importations of July, which reached $1,249,256. In the figures for August the value of the cut precious stones and pearls was $977,651, and that of the uncut or rough, principally diamonds, $280,211. Though these show a distinct decrease in the figures of August a year ago, when the cut stones amounted to $2,537,228, and the rough stones to $446,634, the discrepancy between the two years is proportionately far less than shown by any month so far in 1908.

The figures for August indicate a gradual but steady increase in demand in the gem trade that should be encouraging to those who understand what the industry has undergone in the past nine months.

The New Emblem of the Elks.

AT a recent meeting of the Grand Lodge of the Benevolent and Protective Order of Elks, held at Dallas, Tex., an official design for the emblem of the order was adopted. Since the fact became generally known there has been some confusion in the minds of jewelers as to who has the right to make and sell this official design, or whether it is common property for the trade to use under the regulations of the order. So many questions have arisen on this point and so many inquiries were made to THE CIRCULAR-WEEKLY, that to settle the matter we determined to communicate with Frederick Hughes, Yonkers, N. Y., who is the Commissioner on Protection of Name and Emblems of the Elk Order and has practically had this matter in charge. The questions which were asked Mr. Hughes practically cover in every way the various inquiries that have been made by manufacturers and retailers in the trade, and were as follows:

Question 1. Has the emblem been patented or protected in any way?

Question 2. In whom does the patent right or control lie?

Question 3. Has any jeweler or manufacturer the right to make and use this emblem provided it is done for the order?

Question 4. If so, must permission be obtained from the patentee, or the one who controls it, or can the jeweler go ahead and make and sell the article without specific permission being granted?

Question 5. Can you tell us the status of the designs patented by individual firms which, it is claimed, are in accordance with the specifications of the official emblem?

Mr. Hughes, who informs us that he personally is the inventor and designer of the official emblem, has answered these questions as follows:

Answer 1. No patent has as yet been received for the emblem, but an application has been filed.

Answer 2. The patent right will lie in me, to be, however, assigned to the Grand Lodge of the Benevolent and Protective Order of Elks, who will control the patent.

The Jewelers' Circular-Weekly reaches the largest number of possible buyers at the least cost. The most profitable medium to use for marketing your goods.

Answer 3. Any jeweler or manufacturer may make use of the emblem provided that the Grand Lodge does not prohibit any manufacturer from making and selling the emblem.

Answer 4. Jewelers can make the emblem, although permission should first be obtained from the above commission.

Answer 5. There are no patents in existence now which specifically cover this particular emblem.

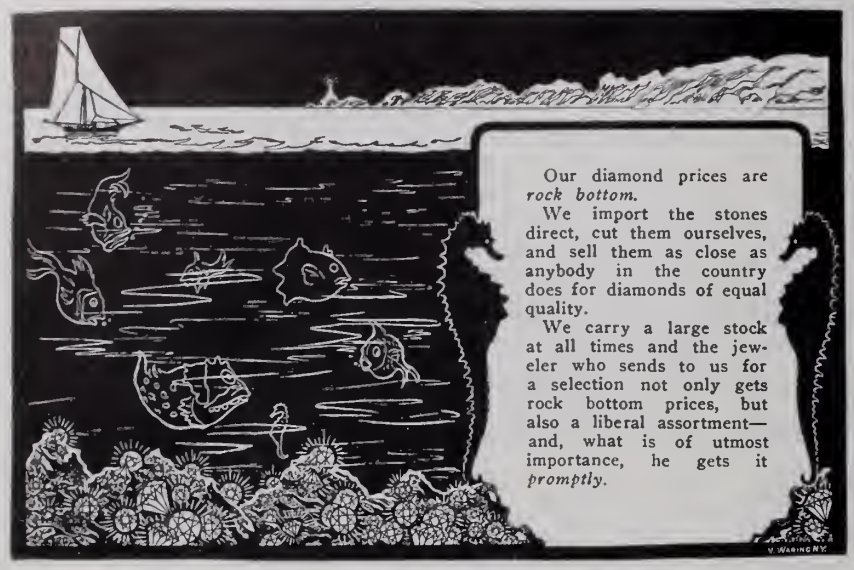
Both questions and answers seem to be so clear and so thoroughly cover the points about which doubt existed in the minds of many of the members in the trade, as to make comment on our part unnecessary at the present time.

To Make a Bad Clause Worse.

IT is reported from Washington that an attempt will be made at the coming session of Congress to amend the Tariff Law free list so as to double the amount or value of articles purchased abroad which the American residents may bring into this country without payment of duty. In other words, it is proposed that the "$100 clause" of the free list which has already been the means of considerable loss to jewelry and other merchants in this country shall give place to a "$200 clause." Thus in a family of five the amendment would give exemption from duty to $1,000 worth of trinkets which they purchased abroad as presents for people in this country. Whether this proposal in favor of the Transatlantic traveler will be approved by Congress or not remains to be seen, but in any case the proposition should be watched by jewelers and merchants in other trades which are affected by legislation of this kind, and such facts and figures as can be gathered to show the harm such legislation can do to our merchants should be put prominently before the Ways and Means Committee of the House as soon as such an amendment is introduced.

The effect upon merchants of the present $100 clause of the free list would not have been so bad had the exemption applied to what it was originally meant to apply—namely, articles intended for the comfort and convenience of the passenger during the journey, but since the courts and the Treasury Department have permitted the exemption to cover articles of all kinds, whether for the passenger or to be used as presents, the clause has been the subject of considerable abuse, and the doubling of the amount would more than double the harm that has already been done to the legitimate mercantile interests throughout the country.

ROCK BOTTOM PRICES ON
DIAMONDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mesley, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

Lancaster, Pa.

Alex. Farquhar, Pittsburg, is visi g cousins here.

John J. and Charles E. Bowman vis d Marietta, Pa., last week.

Mr. and Mrs. S. Kurtz Zook have turned from a trip to Boston.

The Friday half holidays observed by trade in this city ended with August

Albert B. Smith, head salesman for gust Rhoads, was in New York, last w

Harold L. Sonwaster, Louisville, who learned the jewelry trade in Lanc County, visited this city last week his bride.

T. Wilson Dubbs has bought a West End Ave., between Walnut St College Ave., on which he will ere handsome home.

George Glotz, with Charles Bisc manufacturing jeweler, has take a tion with C. M. Wallace, Huntmgton Va., as jeweler and watchmaker.

John B. Roth, Jr., is making 22 be ful gold medals for the Dramatic S of Pennsylvania State College Elb Wissler, with Mr. Roth, has returned a vacation trip to western Pennsylva

Among the jewelers who visited caster recently were: H. J. Bare, Wa boro, Pa.; Theo. Nicols, Pittsburg Kingsly, Columbus, O.; T. B. Heine, S ton, and Julius Lefever, Washington.

A walking club of the students o Ezra F. Bowman Technical School, d the past week, made a three-days' afoot, going to Reading. Just before jaunt they had visited Wild Cat Fall the Susquehanna River. Frank N. Di the school, is on a two weeks' vacatio to his home in Mechanicsburg, Pa

The merchants of Lancaster pres many handsome gifts as prizes for the tests held on Labor Day, Monday, the auspices of the Central Labor Uni Rocky Springs Park, and among the tributors were Henry Weeber, T. W Dubbs, W. W. Appel and Aug Rh The prizes were exhibited in the show dows of the stores of Aug. Rhoad Henry Weeber.

Toledo.

The Globe Optical Co. is the latest ber to join Toledo's colony of opt The new rooms of the company are l at 311 Madison St.

The Interstate Optical Co., 612 son St., has just renovated its optica lors and is holding a special sale duri present week.

Toledo jewelers entered heartily int paring for the reception to the G K which met in Toledo last week. A downtown jewelers and opticians dec their stores in keeping with the requ the general entertaining committee, an eral went to the expense of having sp designed souvenirs made for the occa

Charles Gray, Dayton, O., was r taken into custody at Petoskey, Mic authorities there believing him to be Mr. Gray mysteriously left his ho Dayton some time ago, and his fam been very solicitous about his welfar

New York Notes.

J. Arriessohn, 96 Columbus Ave., has pied a branch store at 2088 Broadway.

Ed. Goddard, assistant secretary of the Jewelers Safety Fund Society, is spending is nnual vacation at Jackson, N. J.

J H. Noyes, secretary of the Jewelers Se rity Alliance returned, yesterday, from rnth's vacation at Holly Inn, Christmas o, Me

I E. Alsterlund, of the H. E. Alsterlund Boston, Mass., was a visitor in town, s week. He made his headquarters at eAstor House.

Ius Shapiro, 12 John St., expects o to add to his present diamond and an line a complete stock of solid gold gold-filled jewelry.

Itective Lieutenant Monahan, the Maid ane plain-clothes man, returned, last e, from a 15-days' vacation, a part of n was spent at Atlantic City.

I J. Mulford, president of The Jewelers' ular Publishing Co., started, last e, on a trip in the west. He will visit Yellowstone country and spend some m with his son, in Denver.

tice is given that C. Ernest Cashmore a withdrawn from the firm of Julius Jor- on & Co., 2263 Broadway, and 334 Columbus Ave., and that Julius and Will- m Jorgenson will conduct the business r the name of Julius Jorgenson & So at 2263 Broadway.

Carles Melchor, for many years salesman or he Rockford Watch Case Co., and Aik-Lambert & Co., has opened a store orth East, Pa. His many friends who av known him as a traveling salesman i miss his visits, but join in best wishes or is future prosperity.

J H. De Jong, an importer of diamonds n precious stones, 35 Maiden Lane, re- n d with his wife, Tuesday morning of as week, on the *Noordam*, from an eight ths' visit in Europe. While abroad M and Mrs. De Jong visited numerous po s of interest on the Continent. Mr. De Jo spent some time in the diamond cen- er of Europe.

e Jewelers Board of Trade, on behalf f number of large creditors, have filed b tions to the discharge in bankruptcy f obinson & Anderson, Worcester, Mass., gainst whom a petition in bankruptcy was le some time ago. The objection is taken n e ground that the bankrupts made an ll ed false written statement, on which re t was extended.

e firm of Wolfsheim & Sachs, 35 Maid- n Lane, manufacturers of jewelry cases, re tly made a special box in which is o e placed the book to be given to the Pc The book contains the history of he Catholic Reform School. The same firm ls has a number of moiré silk cases, to be resented by the Queen of the Asbury Pa carnival to her ladies in waiting.

illard H. Wheeler, of the firm of Hay- le W. Wheeler & Co., 2 Maiden Lane, wa married in Berlin Wednesday of last we., to Miss Wernieke, daughter of Mr. & M Hermann Wernieke. Mr. Wheeler s graduate of Amherst College, class of 84 a member of the Union League and Lincoln Athletic clubs, and a trustee of Alpha Delta Phi College. He is also a member of Alpha Delta Phi, the 24-Karat Club, and the Underwriters' Club, of Manhattan.

Moser & Whyte, who recently formed a partnership to deal in diamonds, precious, semi-precious and imitation stones, are now settled in their new office in the Silversmiths' building, 15 Maiden Lane. Mr. Moser was formerly a traveling salesman for R. A. Breidenbach, for whom he covered the western territory. Mr. Whyte formerly represented the same firm, in this city and Newark.

A. K. Sloan, president of Sloan & Co., 21 Maiden Lane, celebrated his 70th birthday, last Thursday, and was the recipient of many congratulatory remarks because of his long and honorable career in the Maiden Lane district. He was entertained at luncheon at the Railroad Club, by Messrs. Carter and Gough, of Carter, Howe & Co., and that evening, at his home a dinner was served in honor of the occasion. Mr. Sloan came to this city, from Syracuse, N. Y., when a boy, and entered the employ of the old firm of Carter, Pierson & Hale, in 1854, as an office boy. He remained with this house 40 years, rising to the position of partner in the business. After retiring from this house, he later became head of the firm of Sloan & Co.

Carlo Mattarazzo, an educated Italian, claiming high connections in Italy, was held for the Grand Jury by Magistrate Dooley in the Adams St. Court last week, Tuesday. Mattarazzo, who is an agent for a Manhattan jewelry concern, was accused by Mrs. Josephine Carruba, of 202 Union St., of having stolen a pocketbook from one of the bureau drawers in her home, containing $49.97. Mrs. Carruba said in court that she had been in the habit of secretly purchasing jewels from Mattarazzo on the instalment plan, and that on one of his visits to her home he took the pocketbook while she was upstairs and disappeared hurriedly.

The Seth Thomas Clock Co. is now settled in its new quarters in the Silversmiths' building, 15 Maiden Lane, where the concern occupies almost the entire second floor. The new salesrooms afford opportunity for a much better display than was possible in the old quarters. At the Maiden Lane front of the floor are the offices and watch department. The central space is occupied by a line of staple goods, and office clocks. A part of the space at one side is given over to the display of old style clocks. The large hall clocks are arranged against the wall at the opposite wall. The tower clocks have a special department, and make a most excellent showing. The finest lines are displayed in the rear salesroom, facing John St. Here are also shown bronzes in sets, mahogany and fine hanging clocks.

An $1,800 pawnshop fraud came to light recently, when Inspector McCafferty, of the Detective Bureau, received word that Harry Mandler, of 208 Second Ave., was under arrest in San Francisco. It appears that early in March, at the request of Aaron Asen, a friend, Mandler pawned $1,800 worth of diamonds because Asen needed cash to pull him through the hard times. He handed over to his friend $700 and a number of pawn tickets. Then it happened that Mrs. Asen wanted to redeem a pair of earrings, so she presented one of the tickets at a pawnshop, and was shocked to learn that Mandler had been there before her and redeemed the jewels, explaining to the broker he had lost the ticket. In half a dozen other shops it was the same story, so the police got busy.

In a decision handed down by the Board of United States General Appraisers, last week, it was held that imitation pearl beads were dutiable at 45 per cent., ad valorem, under provision of the law for "manufactures of glass." The importers, G. W. Sheldon & Co., contended that the beads should be admitted to duty as "manufactures of wax," at the rate of 25 per cent. The Board finds that the importation of the beads are dutiable as assessed, but certain of the articles should be accorded a 25 per cent. rate. A decision was also handed down by General Appraiser Sharretts, overruling the claim made by W. F. Lung, of this city, relating to finished watch chains made of German silver, nickel plated, fancy links, and watch chains of nickel plated German silver. It was held that the merchandise is dutiable at 60 per cent., as "jewelry," and not as manufactures of metal at 45 per cent., as was contended.

The funeral of Thos. H. R. Redway, once a member of the firm of Nesler & Redway, manufacturing jewelers, years ago located at 15 Maiden Lane, was held from the home of the deceased's son-in-law, Dr. John C. Forsythe, Trenton, N. J., Tuesday afternoon, of last week. The services were conducted by the Rev. Dr. John D. Fox, pastor of the State St. Methodist Church. Mr. Redway's health had been poor for some time, but his death came suddenly. Deceased was born in this city June 18, 1836. In 1875, he removed to Asbury Park, where he became a dealer in real estate. He was active in Masonic circles, and was elected Deputy Grand Secretary of the Grand Lodge in 1891. Later he became secretary, continuing so until his death. He was Grand Recorder of the Grand Commandery of the Knights Templars, and a member of every body connected with that order. Besides his widow, he is survived by one son, George M. Redway, of this city.

The season is drawing near when those in the trade interested in the Bowling League for the coming season are beginning to talk of what the season holds in store. A decided interest is being manifested in the formation of teams to compete this year, and it is expected that the coming season will be one of he most eventful in the history of the League. Teams this year will be made up from different combinations of players, selected from the different teams, and in this way the strength of each team will be, as nearly as possible, evenly balanced. The officers of the League are anxious that all interested persons who have not sent in their names for the coming season do so at once. Already teams representing Jos. Fahys & Co., Cross & Beguelin, L. E. Waterman Co., Solidarity Watch Case Co., W. E. Webber & Co., Aikin-Lambert Co., C. F. Wood & Co., and Hayden W. Wheeler & Co., have been placed on the schedule. It is expected that there will be several others added to the

(*New York Notes continued on page 83.*)

1851 The Jeweler's Bank for half a century in the same location 1908

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company
176 Broadway (between John St. & Maiden Lane)
NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island Ci

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justif

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 81.)

s The bowling season will open Sept. 3 nd the same alleys will be used as last e.

ebb C. Ball, Cleveland, O., was in town s week for a few days.

harles B. Dyer, an Indianapolis jeweler, s town visiting friends.

r. Felsenthal, of Felsenthal Bros. & Chicago, is a visitor in town.

Adelman will open a retail store at Washington St., Hoboken, this week.

. H. Sturdy, Chartley, Mass., was reg- ed at the Hotel Astor last week.

K. Merrill's local man, Mr. Budlong, t Labor Day with Providence friends.

nton J Anderson Co., 170 Broadway, soon open a retail jewelry store on St

F Freedman, of Freedman Bros., job- jewelers, Buffalo, was in town a few last week.

arry W. Fischer, of Furbish, Swift & her, is spending a few days with his ily in the east.

red M. Cook, of Whiting & Davis, spent week end and holiday with relatives friends in North Attleboro, Mass.

arney B. Brady, a former North Attle- manufacturer, was a caller on friends he Maiden Lane district last week.

Mrs. A. J. Swezy, of the Bastian Bros. Rochester, N. Y., was registered at Hotel Cadillac the greater part of last wk.

red'k A. Jeanne, ("Gemfinder"), Paris, has been in New York for the past ee weeks, will sail for Europe, Saturday, the *New York*.

he jewelry stock, fixtures and safes nging to Jacob F. Braun were sold at blic auction yesterday morning. James tson is trustee of the business.

ohn Frick, a Maiden Lane emblem and phy manufacturer, has just completed a mber of loving cups and medals for the untry Club of Augusta, Ga., which are be given as golf prizes.

The first meeting of creditors of Solo- n Urbach is to be held this afternoon the office of John J. Townsend, referee bankruptcy, at 45 Cedar St. Claims will filed and a trustee appointed.

D. Silverberg, who severed his connection h the firm of Louis Shapiro, 12 John St., ril 28, 1907, is again connected with that ncern, and will leave soon for a buying p to Providence and the Attleboros.

I. Lindner, watchmaker and jeweler, at 28 Third Ave., will celebrate his 70th thday on Friday of this week. Mr. Lind- r has spent 55 years at the bench, 34 ars of which time has been spent at his esent New York address. Mr. Lindner at present enjoying good health, and s circle of friends wish him continued alth and prosperity.

William Henckel, Jr., has been appointed ceiver in bankruptcy for Constantine skinty, a wholesale dealer in notions and welry at 60 Washington St. It is stated at his assets consist of stock and fixtures the amount of $2,000 with accounts of ,000 and some real estate in Queens unty which cost $1,200. The interest on the mortgage is past due and it is necessary to protect the property.

The handicap gold tournament for the Fabyan championship was played at Fabyan, N. H., last Friday, and the beautiful gold championship cup was won by J. Bernstein, diamond importer, 46 Maiden Lane. Mr. Bernstein surprised his friends by his excellent work. He made a net score of 65.

The first meeting of the season of the Optometrical Society of the City of New York, will take place at the Waldorf-Astoria, at 8 P. M., this evening. The series of lectures arranged for by the society begin at this meeting, the first lecture being on "Measurement and Correction of the Extrinsic Ocular Muscles."

The New York *Globe* of Thursday contained a short note relative to the Olympic parade, in which was made a humorous mention of the appearance of Captain Charles Dieges, of Dieges & Clust, who is a large man and who in the parade rode a very small horse. A Broadway policeman asked Mr. Dieges where he got his watch charm.

The *Evening Journal* cup, to be given to the most popular ball player in the country, is now on exhibition in the Nassau St. store of A. G. Spalding & Bro. The cup is massive and the workmanship attractive. It has a round base on which rest three clubs forming a tripod, which support the cup proper. On one side of the cup is a place for engraving the name of the winner.

Thomas G. Frothingham, of T. G. Frothingham & Co., North Attleboro, Mass., was a passenger on the New Bedford line steamer *New Hampshire* last week when that boat collided with the yacht *Corsair*, owned by J. P. Morgan. Mr. Frothingham occupied a stateroom near the place where the *Corsair's* bow came through the side of the vessel. Fortunately he escaped uninjured.

The many friends of Dan I. Murray, the jewelers' auctioneer of 3 Maiden Lane, will be glad to learn that he will be ready to resume his work about Oct. 1. About nine months ago Mr. Murray was taken sick with ptomaine poisoning, since which time he has been treated by many noted specialists. The past three months Mr. Murray has spent at the seashore, where he has recovered his health.

The first meeting of the creditors of Anzelowitz Bros., 123 Canal St., who were adjudged bankrupts on Aug. 22, will be held at the office of McGrane Coxe, in the Hudson Terminal building, Sept. 18, at 12 o'clock, at which time the creditors may prove their claims, appoint trustees, consider an offer of compromise made by the bankrupt, and transact such other business as may come before the meeting.

According to *Dun's Review* the failures among merchants in the jewelry and clock lines during the month of August amounted to 24, with liabilities of $324,530, an average of $13,522. According to the same authority there were 11 failures in 1907, with liabilities of $40,559; seven failures in 1906, with liabilities of $108,261; seven failures in 1905, with liabilities of $51,386, and 15 failures in 1904, with liabilities of $158,598.

Max Ams, for 14 years president of the Mauser Mfg. Co., silversmiths, died at his home, 121 N. Columbia Ave., Mount Vernon, Friday. He was 64 years old. He was connected with many industrial societies throughout the country and was for 30 years a member of the Arion Society of New York, and one of its board of directors. He is survived by three sons and a daughter. Deceased was also president of the Max Ams Machine Co.

A baseball game has been arranged between eastern representatives in New York City and New York salesmen for New York houses. The exact day on which the game will be played has not as yet been definitely settled, but will be announced this week. The list of the two teams is complete and will be made public at the time of the announcement of the game. The contest will be played at the Prospect Park parade grounds, Brooklyn, and promises to be an exciting contest.

A mattress, said to be one of the most valuable that has ever been seized by the customs officials, was taken from among the effects of Carmine Petti, upon his arrival on the steamship *Princess Irene*, of the North German line, from Naples last week. When Petti landed Special Inspector Donohue, of the customs service, searched him and found three small rings on his person. The incomer was about to depart when the customs man noticed a mattress which was brought back in the baggage from Naples. When the cover of the mattress was ripped off the inspector discovered an assortment of jewelry and other articles, included in which were 39 rings, 12 necklaces, eight copper vases, two brass jars, 14 pairs of earrings, four chains and other things including handkerchiefs, etc. In all there were 144 pieces. The whole collection was taken to the Public Stores, where a CIRCULAR-WEEKLY reporter was told that the appraised value of the goods amounts to 524 lire or about $105 in United States money.

Mrs. Edward J. Sullivan, formerly Mrs. Fred D. Heffron, whose first husband, up to the time of his death, was a member of the firm of Riley, French & Heffron, N. Attleboro, has brought suit in the Supreme Court in New York County to get back her $38,000 cash and $11,000 that it is alleged Mr. Sullivan realized on real estate. Meanwhile Cornelius J. Sullivan has been appointed by Justice Bischoff as receiver for the $47,000 and Mr. Sullivan, defendant, has been ordered to surrender this $47,000 to the receiver, who will hold it for the benefit of the plaintiff until final judgment has been rendered. Mrs. Sullivan claims that she turned over money to her husband at different times to deposit in a bank or trust company in her name, and the money was deposited in the name of her husband. Mrs. Sullivan says her husband persuaded her to turn the property over to him because he claimed that there was danger of a claimant appearing for the assets of her first husband's estate. A complaint was served on Mr. Sullivan, and a few days later his lawyer filed an answer claiming that the money was a free gift.

Andrew Heinz, a laborer, was shot and killed at Garden City, early Saturday morn-

(New York Notes continued on page 85.)



STOP—LOOK

Illustration is same as others—But the Article is entirely different.

These Russia Leatherette Boxes can hardly be distinguished from the Genuine Leather. They have the smooth and polished appearance of the Red Russia Leather. Entirely different from the common dark leatherettes.—We *have our own presses* and *all printing done within short notice.* No extra charge for stamping in Gold Leaf. Prices per Dozen

No. 8888—0 size	$2.50	No. 8890—Brooch	$2.50
No. 8889—6 "	2.50	No. 8904—Stud	2.25
No. 8890—12 "	2.50	No. 8908—Medal	2.75
No. 8891—16 "	2.75	No. 8902—Screw Earring	2.50
No. 8892—18 "	2.75	No. 8906—Dumbbell	2.50
No. 8892½—Chatelaine	2.75	No. 9010—Scarf Pin	2.50
No. 8898—Ring	2.25	No. 8912—Pen	1.50

SWARTCHILD & COMPANY

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

Heyworth Building, Chicago

THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITED**

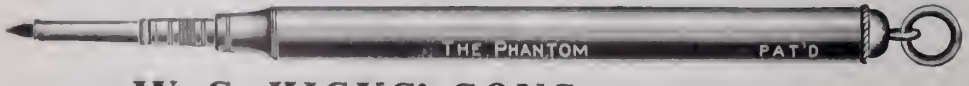


JOHN F. TURNER

Expert Jewelry Auctioneer

15 Maiden Lane, New York, N. Y.

¶ It makes no difference how dull times are, or how scarce money is, an auction sale conducted by me is an assured success and a positive guarantee against losses or injury to future business. I carry no stock—send no substitutes—conduct all sales personally. Have conducted most all the large sales in the United States and Canada. I am prepared to give the best of references. Write for list of late sales and terms.



W. S. HICKS' SONS, Manufacturers of

GOLD PENS, PENCILS and FOUNTAIN PENS of the Finest Quality.

SILVERSMITHS BUILDING
15-17-19 Maiden Lane,
NEW YORK.

FACTORY,
231-233-235 Greenwich Street, New York

New York Notes.

(Continued from page 83.)

hile trying to break into the residence S. Ginnel, of Henry Ginnel & Co. Klossen, a watchman, heard sus- sounds outside a barn in which he ealed himself soon after midnight, red two shots. Moans followed the ed upon going out the watchman Heinz prostrate upon the ground oroner said that the watchman had in defense of the property and that he t meant to shoot Heinz. When day- ame a bag containing a number of ns was found not far from where the ad been shot.

Abel, of Abel Bros. & Co., has re- from the south and west and reports t improvement in business in those ts

rence Stern, with Hutchison & Hues- returned from a very successful trip ladelphia, Baltimore & Washington.

middle aged man who called at the of O. C. Jackle, 866 Third Ave., last morning, was recognized by the wife proprietor as the man who had stolen n there some months ago. He was rrested, taken to court, and held in bail for trial. The man came to the about 11:30 A. M., and, as soon as he ecognized, started for the door fol- by the watchmaker, who had been oned from the back of the store by weler's wife. The man started to run 53d St. elevated station, where he vertaken by the watchmaker, who im the jeweler wished to see him. nan refused to return and was ar- by a detective who happened along en. The detective took his prisoner o the store, where C. Jackle, who had on the visitor on his former visit, ized him as the man who had stolen ains. The prisoner was then taken to st station house, and from there to the ille Police Court, where he was ex- d. He gave the name of Alexander, id he was a Roumanian. He denied arge against him, but was held. An- humacher, 46 Eighth Ave., was pres- the Yorkville Court, and also recog- the man as the one who had visited ore, a while ago. The man is de- d as being about 55 years old, with gray mustache and eyes. He is short hickset, weighing about 170 pounds. alleged that he is the man who has visiting retailers on both Eighth and Aves. Mr. Jackle said that the first the man called at his store he asked some chains, and after inquiring the tried to get a better bargain. At the time, it is alleged, he took out his kerchief, wiped his forehead, and con- g two chains in it, returned both and handkerchief to his pocket, with- tection.

The retail jewelry store of Dana S. am, Westbrook, Tex., was recently n into by burglars, who stole a lady's , worth $15; six rings, valued at $15, dozen brooches worth about $3.00. nce was gained through the front which was insecurely fastened.

Pittsburg.

R. L. Kirkpatrick, Butler, Pa., returned last week from an extensive European trip.

W. J. Johnston, of the W J Johnston Co., recently made a flying trip to the east

Warren W Wattles, of the Hardy & Hayes Co., is home from a vacation trip spent in the east.

J. Levant, Winder, Pa., was in Pittsburg, last week, looking for a location, with a view of engaging in business in this city.

George W Beggs and J. L. Roberts, of the John M. Roberts & Son Co., have gone to Toronto, Canada, to attend the races and enjoy several weeks of recreation.

On a page devoted to pictures of distinguished citizens of Massillon, O., the Pittsburg *Dispatch* recently published a large portrait of A J. Miller, of that town.

Samuel Weinhaus has been appointed trustee for Abraham Lippard, who recently went into bankruptcy. Mr. Weinhaus will endeavor to wind up the affairs of the bankrupt as soon as possible.

The following out-of-town jewelers have recently been in Pittsburg, buying goods: F. H. Hayes, Washington; J. R. Thorn, Toronto; F. A. Heberline, Ambridge; Geo. V. Brady, Washington; Charles A. File, Mars; E A Bloser, New Kensington; P. J. Manson, Jeanette; H. R. Brown, Donora; S. S. Snyder, Dayton; Carl Leighner, Butler; R. H. Wolf, Smithton.

Notice has been given that an application will be made to the Governor, Sept. 2, for a charter for a corporation to be known as the Kerner Mfg. Co., of which Peter Kerner is the president. Mr. Kerner is at Cambridge Springs, and the details concerning the company, which is to manufacture silverware, enamel ware, jewelry, picture frames and other articles, could not be learned, because of Mr. Kerner's absence.

Max Cohen has bought the bankrupt stock of Sol Seleznick, doing business as the Liberty Jewelry Co., for $490. Seleznick was thrown into involuntary bankruptcy several weeks ago, as stated in THE CIRCULAR-WEEKLY at the time. Cohen, it is said, was at one time manager of a tailoring shop, of which Seleznick was the proprietor. The affairs of the bankrupt have been referred to Referee in Bankruptcy, H. R. Myers.

Announcement was made in some of the daily papers last week setting forth that J. Alexander Hardy, of the Hardy & Hayes Co., had disposed of a business property at No. 713 Liberty Ave., for $150,000, or at the rate of $7,500 a foot front. Mr. Hardy says that the announcement was premature, as the deal has not been closed. Morris Kaufmann is said to have been the purchaser, but the deed has not been passed for the property, although a deal for the sale is said to be pending.

The Cosmopolitan National Bank of Pittsburg closed its doors last Saturday, on orders issued by the Controller of the Currency. Abraham Lewis, the Fifth Ave. dealer, was a depositor in the bank, and it is said that several other jewelers were also caught. Mr. Lewis had given a check the day before for $200 for rent due on his store, had issued another check for $150 and several small ones, which came back to him Saturday. It will be some time, it is thought, before the affairs of the institution can be straightened out.

C. Hauch, 541 Smithfield St., who must move next April, because of the fact that his present quarters are to be razed to make way for the construction of a 25-story building, by the Oliver estate, says that he has not as yet found a location, and will wait until after the first of the year to hunt one. "One thing is certain," said he to THE CIRCULAR-WEEKLY correspondent: "I will not pay $5,000 or $6,000 a year rent, as some of the jewelers are doing. If I cannot get a store by myself, I will endeavor to rent a place and sublet half of it to another tenant or else go out of business." Mr. Hauch pays $2,100 in his present location, where he has been located for many years.

Creditors of J. F. Murphy, Dawson, Pa., who recently filed a petition in bankruptcy in the United States District Court in this city, held a meeting early last week, and elected George P. Christy, of West, White & Christy, trustee of the estate. Mr. Murphy says his liabilities are $15,048.16, with assets amounting to $13,146.55. Mr. Christy says that he will endeavor to wind up the affairs of the bankrupt with as little expense as possible. He has been required to give a bond of $17,000 for the faithful discharge of his duties and will begin making an appraisement of the stock this week. The affairs of the bankrupt will be adjudicated by James Carroll, of Uniontown, referee in bankruptcy.

M. Hollander, a Pittsburg jeweler, has been held for court on four charges by Justice of the Peace J. G. Storer, of Wilkinsburg, made by Julius Hartman, of Wilkinsburg. Hartman alleges that Hollander chased him about the downtown streets of Wilkinsburg and Pittsburg and laid violent hands on him in a Fifth Ave. building and threatened his life if he did not pay $102 and the costs of criminal proceedings, when he says he only owed $60.25. Justice Storer held Hollander for court in $300 bail on a charge of assault and battery, $500 bail for surety of the peace, $500 on a charge of extortion and $200 on a charge of false pretense. A charge of disorderly conduct is yet to be heard. Both sides have engaged attorneys to look after their interests and Hollander expects to tell his story in court.

Some of the creditors of the Pittsburg Watch Co., who recently held a meeting in the Monongahela House, to consider a proposition to accept 25 per cent. from the bankrupt firm, were disappointed to learn that certain eastern creditors refused to abide by the action taken. As a result, the receiver, Benjamin Biggard, has sent out notices stating that he will offer the stock of the bankrupt at auction at a public sale, to be held Tuesday, Sept. 15, at 10 A. M. The stock in all three stores of the bankrupt concern will be offered for sale the same day. The sale will begin in the Smithfield St. store, and the contents of the Liberty Ave. and Frankstown Ave. stores will be sold the same afternoon. Mr. Biggard says he doubts if the creditors will realize 25 per cent., after all expenses are deducted. The company's liabilities amount to $33,000, with assets of $15,000.

OUR NEW BOOKLET

"The Supreme Railroad Watch"



THE MOST INSTRUCTIVE WATCH
BOOKLET EVER ISSUED



SENT ON REQUEST

ILLINOIS WATCH COMPANY
SPRINGFIELD

CHICAGO AND WEST

I WILL

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVII. CHICAGO, WEDNESDAY, SEPTEMBER 9, 1908. No. 6.

Chicago Notes.

F. Prochnow is on a fishing trip.

Harry H. Miller is on a trip to Denver, Colo.

J. Ziegler is back from a trip through Wisconsin.

C. A. Fay left for the Pacific Coast, Sept. 5.

Col. H. Hess is busy buying furniture these days.

C. A. Dorrance has returned from a trip to the northwest.

H. A. Moore has returned from a western and southern trip.

C. D. Smith is representing the International Watch Co., in Iowa.

C. E. Fay, with the R. F. Simmons Co., is for the Pacific Coast, Sept. 4.

S. Goldman, of Goldman Bros., is on a two-weeks' trip to New York City.

C. R. Spinney is the new manager for the Chicago office of the J. D. Bergen Co.

C. L. Lake, with the Waltham Watch Co., is taking a month's vacation down east.

Mr. Koch and Melville Nordlinger, of S. Nordlinger & Son, were here, last week.

Harry A. Ferris is now connected with the diamond house of C. J. Roehr & Co.

W. F. Juergens has returned from a four-weeks' vacation at Black Lake, Mich.

J. Schwartz is taking a two months' vacation in Colorado for the benefit of his health.

W. F. Kirkpatrick, St. Joseph, Mo., accompanied by his wife, visited Chicago, last week.

Phil Armour, buyer for J. L. Brandeis & Sons Co., Omaha, Nebr., was here, last week.

Mrs. O. A. Starke and her daughter, Irene, spent last week with friends in Elgin, Ill.

"Al." Kolker, with the Juergens & Anderson Co., has returned from a trip to the northwest.

Max Buchsbaum is on a three-weeks' pleasure trip to the Yellowstone Park and the Pacific Coast.

Fred. H. Levy, of M. Schussler & Co., San Francisco, Cal., stopped here, last week, on his way home.

David Jacobs, salesman for M. A. Eisenman & Bro., has opened a new jewelry store in Muskegon, Mich.

R. A. Talbot, with the New York office of Joseph Fahys & Co., stopped over here, last week, on his way to Denver.

Mrs. E. G. Pfeiffer and George S. Pfeiffer, respectively wife and son of the late E. G. Pfeiffer, will continue the jewelry business at 164 N. Roby St.

Henry Reinhard is making a three-weeks' trip to Wichita, Kan., where he is interested in the Varney Jewelry Co.

S. A. Andrews, Tacoma, Wash., spent a few days here, last week, on his way to New York accompanied by his wife.

Walter King, of the Julius King Optical Co., and Albert Wells, of the American Optical Co., are expected here this week.

Frank A. Chace, Jr., with the Chas. M. Robbins Co., after an eight-months' trip east, is on a six-months' southern trip.

Charles A. Garlick, representing Charles F. Wood & Co., Inc., has taken an office in room 805, Columbus Memorial building.

The "Camels" will meet at Gallis's, Sept. 17. Plans will be discussed for the annual banquet, which will be held in January.

R. F. Prochnow, secretary and treasurer of the Fort Dearborn Watch & Clock Co., has been enjoying a fishing trip in northern Minnesota.

W. P. Wincher, who recently sold out his jewelry store at 101 Washington St., is again in the jewelry business in the Heyworth building.

W. H. Hegeman was in town, last week, buying the opening stock for his new store at Northwood, Ia. Mr. Hegeman was formerly principal of a school in that town.

Jos. Brown & Co. have bought most of the stock and fixtures of the estate of E. F. Kvasnicka, 603 Blue Island Ave., and will continue a jewelry business at that address.

J. L. Teeters & Co., Lincoln, Nebr., recently moved into their new quarters, which are fitted up in mahogany, making one of the most attractive jobbing quarters in the country.

Irvin J. Shauck, a jeweler of Juneau, Alaska, was robbed of a diamond stud, valued at $375, while riding on the rear platform of a north bound Clark St. car, one day last week.

Emanuel Mandel, of Mandel Bros. department store, died, Thursday night, at Basle, Switzerland, as a result of a concussion of the brain due to a fall at the railway station there.

A. Peabody & Co., 1410 New York Life building, has been incorporated to deal in watches and jewelry, with a capital of $10,000. The incorporators are: Adolph Peabody, L. C. Huppert, William Friedman.

The first regular meeting of the National Wholesale Jewelers' Association will be held here on Sept. 16 at the rooms of the Chicago Jewelers' Association. Jobbers from all over the country have promised to attend, and many important questions will be discussed.

The public administrator, through Samuel L. Winternitz & Co., auctioneers, sold out the stock and fixtures of the estate of Emil F. Kvasnicka, deceased, last Thursday. The sale realized about $10,000. This is considered a good sale and is a tribute to the ability of Sam Winternitz, who conducted the sale in person.

Gustav R. Wolff, retail jeweler, of 968 N. Halstead St., was severely bitten by a mad dog one day last week, and was sent to the Pasteur Institute for treatment. Wolff, who saw the mad animal running toward a group of children, tried to catch him by the collar. His hand slipped and the infuriated beast nearly tore Wolff's right hand off. Wolff hung on, however, and held the dog with his left hand till a policeman shot it.

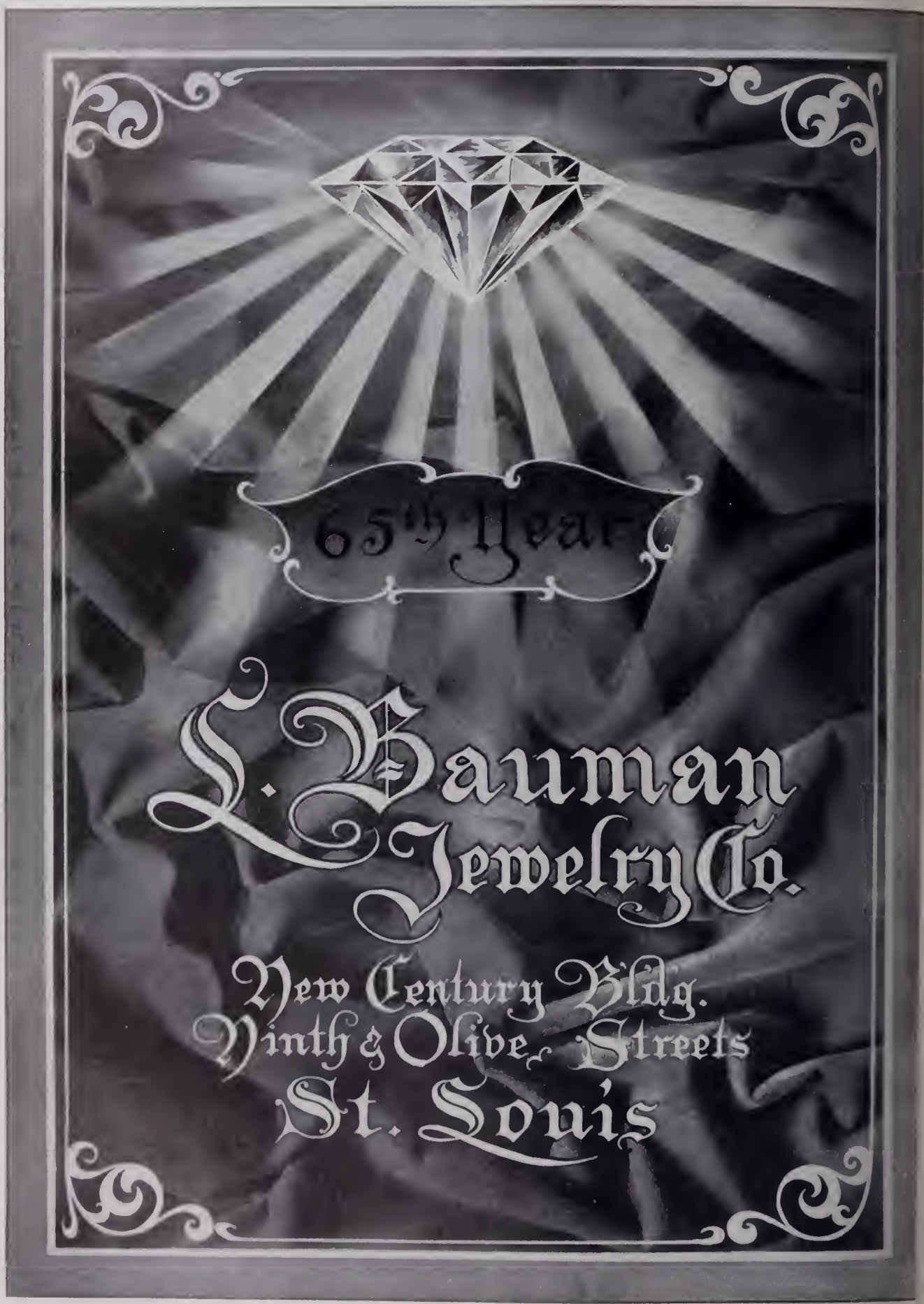
Among the buyers in town last week were: J. Fred. Nabstedt and Christian Jansen, Davenport, Ia.; John T. Holmquist, Sycamore, Ill.; Geo. Miller, Braidwood, Wis.; Everett B. Lewis, Dwight, Ill.; C. D. McElvain, Red Oak, Ia.; J. C. Mahon, Aurora, Ill.; A. F. Hall, Janesville, Mich.; C. W. Livergood, Reinbeck, Ia.; F. W. Andrews, Ludington, Mich.; Geo. Young, of Young & Allen, Abingdon, Ill.; Henry S. Hurlbut, Mineral Point, Wis.; John H. Williams, Clarksville, Mo.; Sam Ayres, Denver, Colo.; Walter Cramer, of James Cramer & Son, Clarinda, Ia.; Clyde C. Patton, Canon City, Colo.; Mr. Wilson, of Edward Vail & Co., Wichita, Kans.; Marsh Hainer, McComb, Miss.

New Orleans, La.

"De Luce, of Paris," recently obtained a charter to do a jewelry business in this city. The capital is $6,000.

Otto Seizler, a jeweler at Melpomene St. and St. Charles Ave., was recently injured in the wreck of an excursion train of the Great Northern road at Seabrooke.

The great conflagration in this city, which destroyed about $1,250,000 worth of property in Decatur, Chartes, Iberville and Bienville Sts., caused practically a total loss to the brick building of Frank Adams, in which he had his gold and silversmithing works at 238 Decatur St.


65th Year
L. Bauman
Jewelry Co.
New Century Bldg.
Ninth & Olive Streets
St. Louis

Indianapolis.

P. Craft, of the A. P. Craft Co., has ned from Wisconsin.

eph Cowan, Boston, Mass., was in this a few days, last week.

er a two weeks' vacation at Bay View, F. M. Herron has returned home.

holesale and retail jewelers of the city d during the afternoon on Labor Day, a majority of the manufacturers d their plants all day.

ong visitors in the city, recently, was rt Friegen, King of the Cincinnati Kus, who, with his wife, spent a day J. P Mullally, of this city.

eph Reagan, manager of the Baldwin, r Co., left last week to join his family udington, Mich., for a week. His y will return home with him.

ll Reed has returned after a vacation relatives at Terre Haute and Illinois s. His brother, Harry Reed, left last to attend a house party at Paris, Ill.

t of town jewelers in this city, last , were: Phillip Diels, Marion; es Ham, Franklin; George Clemens, nwood; E. Rossier, Martinsville; L. Heaps, Spencer, and J. W. Hudson, ville.

r the third consecutive year, Horace stock was elected captain of the Cres- team of the Indianapolis Bowling ue, last week. The team is now prac- g for the games scheduled for the win- eason.

e firm of Kohlmeyer & Johns, with quarters at 45-46 Claypool building, dissolved last week, L. D. Kohlmeyer ng to take a position with Carl L. while E. B. Johns will continue the ess. The company was organized t one year ago, and has a lucrative ness.

local branch of the Order of Ku Kus be organized here within the next two hree weeks. At the recent national ention at Cincinnati, J. P. Mullally, ph Reagan, George S. Kern, E. M. t, J. H Reed, and J. M. Morris, of city, and Eugene O. Collins, Franklin, initiated into the mysteries of the r. It is believed that a branch with 25 members can be established here.

Milwaukee.

W. Page, with the E. F. Erkstine Co., ester, N. Y., recently visited this city.

Laub, Cresco, Ia., was here recently, tend the funeral of his mother. Mr. is a well-known retail jeweler of .

bert Boeing, Hustisford, Wis., spent day during the past week in Milwaukee. Boeing, who has been ill at one of Milwaukee hospitals, for some time, mpanied her husband back to Hustis- .

ieves recently made away with several of rings and watches valued at more $200 from the jewelry establishment W. Thien, 405 Grand Ave. Entrance made through the front door and indi- ns are that the lock was picked.

A. Mikalson, De Forest; Edward pil, Columbus; O. J. Goeldner, Water- ; W. T. Stetson, Lake Mills; Gustave winski, Oconomowoc, and F. P. Bes- wick, Racine, were among the Wisconsin retail jewelers who called upon the local trade last week.

Ike S. Martin has purchased a handsome flat building at 251-257 12th St., the consideration being $21,000. Added to this investment, Mr. Martin has been making extensive improvements at his place of business, among them the innovation of an elegant hand painted ceiling.

The board of directors of the Wisconsin Retail Jewelers' Association will meet at Oshkosh, the home of President Chapman, of the organization, Sept. 17. George Durner, Herman Stecher, Secretary Franklin Thomson and others will be in attendance from Milwaukee. Several important subjects will be up for consideration, among them being the new Wisconsin Retail Jewelers' Fire Insurance Co., now under organization.

John Armbruster, Cedarburg, Wis., was a recent Milwaukee visitor. Mr. Armbruster is erecting a fine double store building which will be one of the costliest in Cedarburg. One store will be occupied by Mr. Armbruster's jewelry business and the other store by his piano establishment. Offices and flats will be located in the second story.

Denver.

Mr. Stone, of Stone & Lawson, Fort Collins, Colo., visited the trade here, last week.

Hiram R. Daniels, Douglas, Wyo., was in Denver, last week, on a business and pleasure trip.

Louis Freund, of Henry Freund & Co., was in the city, last week, visiting the jewelers.

Alban Herman, Brighton, Colo., was in this city, for a few days, last week, on a business trip.

Mr. Jacoby, of the Edward Lehman Jewelry Co., left, last week, on a business trip around the Horn.

William Fulton, of the Lewis Jewelers' Supply Co., left last week for Cripple Creek on a business trip.

N. N. McLean, Lamar, Colo., was here for a few days, last week, accompanied by his family. He purchased stock here before returning home.

Theodore E. Syman, of the Syman Bros. Jewelry Co., left, last week, for Evergreen, Colo., where he will spend a two-weeks vacation hunting and fishing.

Wynn Rankin, of the Lewis Jewelers' Supply Co., returned, last week, from his vacation, at Carter's Lake, on the Moffat Road, where he has been hunting and fishing.

Page A. Hardbridge, formerly with the Boyd Park Jewelry Co., of this city, left last week, for Goldfield, Nev., where he will accept a position with the Walter A. Lord Jewelry Co.

Faxon B. Park, manager for Dan. S. Park & Co., Cheyenne, Wyo., returned last week from Lincoln, Neb., where he had been to attend a fraternity convention, and is now back at work. Dan S. Park, who has been in Cheyenne for the past two weeks, has returned to the city, and will be here for a few days before leaving on a trip to the states in the middle west in the interests of Watson & Newell, of Attleboro, Mass.

Cincinnati.

V. A. Gebhardt, of Gebhardt Bros., spent the past week in New York on business.

C. G. Schlenker, Hickman, Ky., called on friends here, last week, on his return from Eaton, O.

B. N. Atkins has assumed the business of his mother, Mrs. R. H. Atkins, at Cambridge, O.

Oscar Keck, president of the Herman Keck Mfg. Co., was in New York, last week, on business.

H. C. Walton, of the Keystone Watch Case Co., has left for Mackinac Island, for a 10 days' vacation.

A. G. Schwab, of A. G. Schwab & Sons, and his wife are at home after a long sojourn at Atlantic City.

Mr. McMillan and wife, Atlanta, Ga., stopped over here on their way to Cleveland, O., the past week.

George H. Newstedt, 4th St., is back at business again, having completed his three-weeks' automobile trip. He reports having had a very enjoyable time.

W. Clements Air, of the Duhme Jewelry Co., was away from business, last week, owing to the death of his mother, in Newport, Ky. The sympathy of the trade is extended to him in his bereavement.

George Fox, of Fox Bros. & Co., with his wife and daughter, has returned from a three-months' stay in Europe. Henry Fox, of the above firm, and family, have returned from a Summer's outing in Charlevoix, Mich.

The sympathy of his friends in the trade is extended to A. F. Chapman, of the Loring Andrews Co., owing to the death of his wife, and also to J. C. Miller, of the Miller Jewelry Co., who was a brother of Mrs. Chapman.

Leonard J. Fox, of the Gustave Fox Co., has been elected treasurer of the Cincinnati Taft Club. The Gustave Fox Co. made the large silver loving cup to be presented to the winner of the pool tournament given by the Order of Owls.

D. Gruen, of D. Gruen Sons & Co., is home from a six-months' stay in France, Germany, and Switzerland. Most of the time was spent at the latter place, where he was looking after the company's manufacturing interests at Madretsch.

Eli Gutman, of L. Gutman & Sons, is very much elated over the arrival at his home of a new son. Mr. Gutman says the young man will be named Louis, after his grandfather, the late Louis Gutman, and that he expects to enlist him in the ranks of company L. Gutman & Sons in time.

Out-of-town jewelers who were here, last week, purchasing stock, included: N. H. Marcoffsky, Huntington, W. Va.; Arthur B. Coover, Chillicothe, O.; J. A. Mott, Gallipolis, O.; A. Carr and wife, La Follette, Tenn.; N. Sanning, Walton, Ky.; A. W. Clark, Burlington, Ky.; H. Risinger, Lawrenceburg, Ind.; Owen Sherwood, Falmouth, Ky.; A. Weiler, Greenwood, Miss.; C. P. Taner, and Frank Emmerling, Hillsboro, O.; J. R. Sanders, Parkersburg, W. Va.; W. W. Roberts, Nicholasville, Ky.; Charles F. Gray, Dayton, O.; H. E. Batelle, Mason, O., and G. F. Ireland, W. Milton, O.

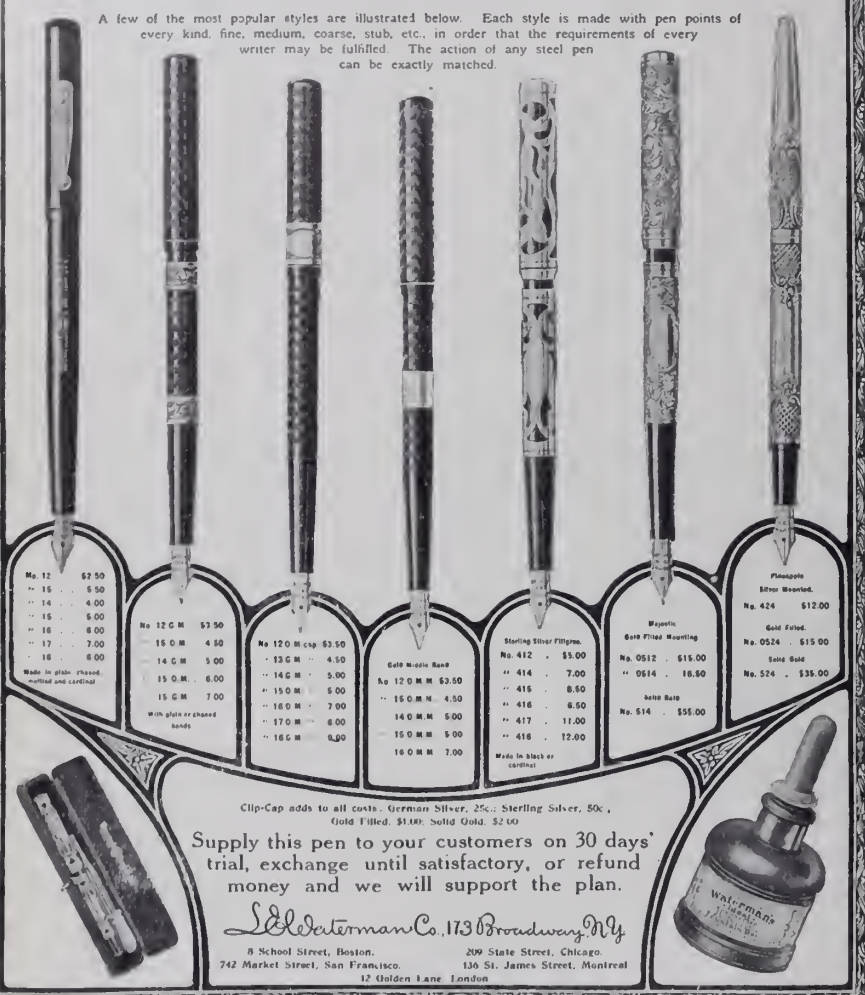
The store of H. Hadley, Stirling, Ont., was recently destroyed by fire.

The Greatest Fountain Pen Plan, Plant and Policy in the world are back of

Waterman's Ideal Fountain Pen

Find this imprint on a fountain pen and you will find the one that is popular for what it does—not for what it is said to do.

A few of the most popular styles are illustrated below. Each style is made with pen points of every kind, fine, medium, coarse, stub, etc., in order that the requirements of every writer may be fulfilled. The action of any steel pen can be exactly matched.



Clip-Cap adds to all costs: German Silver, 25c.; Sterling Silver, 50c.; Gold Filled, $1.00; Solid Gold, $2.00

Supply this pen to your customers on 30 days' trial, exchange until satisfactory, or refund money and we will support the plan.

L. E. Waterman Co., 173 Broadway, N. Y.

8 School Street, Boston. 209 State Street, Chicago.
742 Market Street, San Francisco. 136 St. James Street, Montreal
12 Golden Lane, London

LADY LESCHOT



The up-to-date Swiss Chatelaine Watch, made in gold, silver and gun metal.

Also fine, extra-flat, Ladies' Gold Watches, decorated and enameled in latest styles.

Every watch warranted.

Material on hand.

Ask for a memorandum.



ALBERT LESCHOT, 65 Nassau St., New York

IMPORTER AND MANUFACTURER



S. MARTIN

Jewelry Auctioneer

205 Farwell Avenue
MILWAUKEE, WIS

L. D. 'Phone, Lake 663

¶ I sell only for Jewelers wh prize their standing for hon esty and reliability — carr no stock of my own to sel

¶ Refer to the Mermod, Jac card & King Co., of St. Louis Mo.; L. T. Combs & Co Omaha, Neb.; L. Lechenge Houston, Tex.; Rushme Jewelry Co., Pueblo, Col.

Send for Book on

"How to Run an Auction

Kansas City.

TRADE CONDITIONS.

A first class horse exhibit as a part of the American Royal Stock Show, will be given here Oct. 12 to 17. The evenings are to be turned over to the horse show section, and a big society attendance will be the result. This will bring many visitors from out of town and the event always means business for the jeweler.

C. E. Bunnell, cashier for the C. B. Norton Jewelry Co., is now taking a vacation in Michigan.

C. R. Norton, of the C. B. Norton Jewelry Co., has been spending two weeks at Excelsior Springs.

Frank White, Guthrie, Okla., passed through this city, last week, on his way home on a vacation trip.

J. R. Mercer is expected back from his trip in about a week. He has been up in Canada and New York State.

C. H. Morehouse, Topeka, Kans., was in the home office, last week. He stated that he was in the market for a watchmaker.

The material department of the Meyer Jewelry Co. was compelled to work a couple of nights last week to keep up with orders.

J. H. Woodstock, Clear Lake, Ia., was in the city, last week, visiting his brother, of the Woodstock-Hoefer Watch & Jewelry Co.

J. A. Maxwell, with the C. B. Norton Jewelry Co., attended the Arkansas Jewelers' Association meeting, held in Hot Springs, Ark., recently.

C. B. Norton, president of the C. B. Norton Jewelry Co., has just returned from Northern Wisconsin, where he and family spent the month of August.

Tom Sharp, who has been operating a watch repair shop on W. 12th St., in this city, has sold out and taken a position with L. Legede, Richmond, Mo.

J. X. Brown, traveling representative of the Woodstock-Hoefer Watch & Jewelry Co., was in the house, last week, filling up his trunks for another trip over his territory.

Martin Abrahamson, who was formerly in the employ of the Hassig & Krieke Jewelry Co., but who went up to Minneapolis and later back to Norway, has returned and is in a position as manufacturing jeweler with the Hassig & Krieke Jewelry Co.

The following out-of-town jewelers called on the local trade, last week: M. F. Kohler, Parsons, Kans.; A. D. Lawrence, Dewey, Okla.; A. Marks, Lawrence, Kans.; F. S. Hunter, Lawrence, Kans.; Mr. Ingles, of Ingles & Huber, Higginsville, Mo.; Mr. White, E. L. White, Guthrie, Okla.; C. J. Kirk, Clinton, Mo.; Carl Ricker, Emporia, Kans., I. E. Petitt, Downs, Kans.; Fay Bass, Louisiana, Mo.; Ray King, Superior, Neb.; H. T. Crane, Maryville, Mo.; G. H. Church, Oak Grove, Mo.; J. Coffman, Salisbury, Mo.; Verne Q. Powell, Fort Scott, Kans.; J. O. Stott, Paola, Kans.; L. O. Kaize, Harrisonville, Mo.; Jas. Hayden, Topeka, Kans.; Richard Miller, McPherson, Kans.; R. H. Morehouse, Topeka, Kans.; C. B. Libby, Weir, Kans.; C. T. Akers, Cordell, Okla.

On Aug. 15 the Lee Hotel, in Oklahoma City, Okla., was destroyed by fire, and E. H. Snow, traveler for the Woodstock-Hoefer Watch & Jewelry Co., just managed to get his trunks all in his room in time to lose them. He arrived in the city at six, got his trunks into his room by seven, and was out calling on a customer by eight, when the fire occurred. The room was on the fourth floor, and while the salvage on the stock amounted to very little, the loss was great. The salvage has all been disposed of now, however, and Mr. Fessenden, of the Jewelers' Safety Fund, has been here and adjusted the insurance. The total loss amounted to $16,000. The fire occurred Saturday, the house heard of it Sunday morning, a new stock of goods was packed and shipped to Mr. Snow, arriving in Oklahoma City on Monday, and he was out taking orders with an entirely new line of samples on Tuesday.

Minneapolis and St. Paul.

S. H. Clausin, of S. H. Clausin & Co., Minneapolis, has gone to Toledo, O., for a few days' visit.

J. C. Marx, formerly of Shakopee, Minn., and now located in the State of Washington, has returned from the west and will spend a couple of months in Minneapolis.

The new jobbers' club of wholesalers of Minneapolis and St. Paul held its second meeting Sept. 8, when the formal organization was completed and the matter of constitution and by-laws considered. The organization seems to be meeting with favor among most of the wholesalers, and it is felt that there is a great field for such an association in which to work for the mutual benefit and aid and to the ultimate end of benefiting all concerned, including the retail trade.

The State fair brought in many retail dealers from the country. Among them were: E. H. Beatty, Brookings, S. Dak.; I. D. Allen, Cooperstown, N. Dak.; W. H. Buck, Doland, S. Dak.; Albert Wiltskie and C. A. Swanson, of C. A. Swanson & Co., Superior, Wis.; A. O. Hulberg, Two Harbors, Minn.; Fred Scofield, Cannon Falls, Minn.; Mr. and Mrs. H. B. Lund, Morris, Minn.; L. H. Bruns, Anoka, Minn.; J. N. Drake, Preston, Minn.; Mr. Parker, Lake Mills, Ia.; Ray S. Swarthout, Pine Island, Minn.; Olaf Rygh, Glenwood, Minn.; J. H. Reiner, Glencoe, Minn.; C. A. Sherdahl, Montevideo, Minn.; E. P. Mesmer, Milbank, S. Dak.; B. Kerr, Ellendale, N. Dak.; W. W. Peterson, Fargo, N. Dak.; D. W. Smith, Pipestone, Minn.; Mr. Hahn, Odessa, Minn.; Carl Slocum, Cando, N. Dak.; J. H. Hanson, Lake Benton, Minn.; C. O. Peterson, Alexandria, Minn.; T. E. Reinhardt, Duluth, Minn.; F. W. Estabrook, Coleraine, Minn.; O. Wang, Shell Lake, Wis.; S. J. Steiglitz, Crookston, Minn.; John L. Eggleston, Wadena, Minn.; Gust. Chellin, Dassel, Minn.; C. H. Todd, New Richmond, Wis.; K. A. Vick, Decorah, Ia.; Fred Green, Buffalo, Minn.; H. Schleuder, Janesville, Minn.; Geo. V. Williams, Cannon Falls, Minn.; A. L. Mealey, Delano, Minn.; Jesse L. Cross, Staples, Minn.; M. P. Lovgren, Wheaton, Minn.

S. J. Langdon was recently brought back to Wilmington, Del., where he will be tried on the charge of giving a bogus check for $250 to Joseph T. Montgomery, a jeweler of that place, in payment for a diamond ring.

San Francisco.

TRADE CONDITIONS.

A couple of weeks of exceptionally fine weather in San Francisco has done much for the retail business, and there is a general feeling of optimism that has not been noticed until lately among retailers. The down-town district continues to grow in importance as a retail center, and within the next month there will be several other jewelry firms located there in fireproof buildings. Those who have moved there have done well.

Charles Miehle, who has been ill for some time past, committed suicide, last week, in a cheap lodging house, on Fillmore St.

Word has just been received here that Benedict Lupaska, well known to the police here and on the coast, has been arrested in Paris after a series of daring robberies.

Fred Lange, who, before the fire, had a jewelry store on Powell St., near the Columbia Theater, and who did an extensive business then buying and selling diamonds, has been arrested here for passing fictitious checks. He has not been engaged in business since the fire.

Mrs. Col. A. A. Andrews, wife of Col. A. A. Andrews, of the Diamond Palace, died in San Francisco, Aug. 25, after a short attack of pneumonia. She was known in her lifetime as a charming and accomplished woman, and numbered among her friends many of the most prominent people in San Francisco. She leaves, besides her husband, a son, Alfred F. Andrews, and a sister, Mrs. Florence Dovichi.

There is quite a contest among several of the local retailers to see who will be the first to locate in downtown quarters, and before long there will be some hurried moving. The Keystone Jewelry Co. and Mr. Moskowsky have both secured stores in the new Phelan building, at Market and O'Farrell Sts., and now have a large force of carpenters at work putting in the fixtures. These firms expect to be the first concerns to commence business in this building, which is pronounced to be one of the finest that has been erected since the fire. Mr. Alexander is also preparing to occupy a new store in the downtown district, and all three will probably move about the same time.

What is claimed to be the oldest clock in America and one of the oldest in the world is now in the possession of a San Francisco watchmaker, A. Wallin, who has a shop on Montgomery St., and it will soon be placed on exhibition there. The timepiece is of crude workmanship and was probably made by monks about the middle of the 17th century, shortly after the principle of the pendulum had been perfected. The cogwheels, pegs and dial of this clock are made of cherry wood, and the dial is hand carved. The pendulum is a long wooden rod with an adjustable wooden disc. The weight is a hollow ball filled with sand. This sand was used to regulate the clock, as it could be made to go faster by the addition of more sand, and *vice versa*. The clock was found on the Island of Oland, near Sweden, by A. Carlsen, a resident of South Berkeley, Cal., while on a visit to his native land.

P. C. Nelson, formerly in business at Watertown, S. Dak., has moved to Wilbur, Wash.

Los Angeles.

New & White are now located in their new store on Downey Ave.

R. A. Moore, Santa Barbara, is making a visit at his old home in Cleveland, O.

L. Rosenstein, Bisbee, Ariz., has been here several days buying new stock.

Messrs. Abell and Fink, of the J. P. Trafton Co., are both out on the road on business trips.

M. Nordlinger and H. Koch, of S. Nordlinger & Sons, have gone east to be absent a month or more.

J. G. Hardy has retired from the management of the jewelry department of Hamburger's big store. William Fitzpatrick is now in charge.

R. M. Peck, traveling representative of M. A. Mead & Co., Chicago, who has been ill in a hospital here, is out again and able to start on his route.

Manager Burger, of the T. B. Clark jewelry store, 204 S. Broadway, is now holding an auction sale every morning for the purpose of closing out the stock.

The workmen have been engaged in putting in the marble front of the H. J. Whitley Co.'s new store during the past few days. Work on the interior is also being pushed rapidly.

Philip Hoeffer has returned from a stay of several weeks at Matilija Hot Springs, Ventura County. His health is improved and he is again at his place in George H. Curry's store, on S. Broadway.

A. P. Care, manager of the material department of the E. W. Reynolds Co., and Chas. Snell, manager of the optical department of the same house, are both enjoying vacations. Mr. Snell is putting in his time fishing at Catalina.

Among the out-of-town jewelers here recently were: R. H. Wilson, Ocean Park; D. S. Binford, Whittier; O. G. Tullis, Santa Monica; A. L. Palis, Upland; W. A. Manson, San Bernardino; C. C. Zilles, Pomona. Mr. Zilles is here on a 10 days' outing trip.

Percy H. Greer, jewelry auctioneer, has given up his curio store here and gone to San Francisco, where he will be found with the Morgan & Allen Co., Jewelers' building. He has not, however, sold his residence here, and will continue to make this his home.

Pollock Bros., of Riverside, were victimized to the extent of $15, recently, through a forged check. The forger had lived in Riverside for some time and was quite well known there. He victimized a number of others besides the Pollock Bros., and disappeared before he could be captured.

An event in jewelry circles here the past week was the opening of Montgomery Bros' palatial new store at 4th St. and Broadway. It was estimated by the local press that 25,000 people passed through the store during the opening day. The fittings alone cost over $125,000, and the stock on exhibition was estimated to be worth a half million dollars.

H. B. Cronch, corner of Broadway and Mercantile Pl., is exhibiting in his window the magnificent gold and silver belt presented by the Pacific Athletic Club, of San Francisco, to Stanley Ketchel, the former middle-weight champion of the world in the rastic arena. He is also exhibiting a number of stick pins and other jewelry for Ketchel, Papke and Billy Welsh, pugilists, who are here at present.

Carbonate Ore Johnson, accused of using the mails to defraud, was before Federal Judge Wellborn, a few days ago, to have his case set for trial. The Government claims that the defendant sold large quantities of cheap quartz to various persons upon the representation that the stones were hyacinth in the rough, which had been mined in San Diego County. The accused, whose name was given him in consequence of the fact that he was the first white child born in the Black Hills, asserts that he has ample evidence to substantiate his claim that the stones sold for $1.50 were genuine hyacinths. The case will be heard Dec. 22.

Omaha.

Louis Borsheim expects to build an addition to his store room shortly.

Albert Edholm left, last week, on a short business trip to Evanston, Wyo.

Louis A. Borsheim has gone to Sulphur Springs, Ark., for a brief sojourn.

Louis A. Boysen, with the C. B. Brown Co., attended the State fair held at Lincoln, last week.

Miss May Murphy, with the Mawhinney & Ryan Co., has gone to South Dakota to spend two weeks.

Grover Peterson, with the Sol. Bergman Jewelry Co., is making a business trip through the State.

Miss Mary Hurst, with the C. B. Brown Co., has gone to Excelsior Springs, Mo., where she will spend her vacation.

A. Mandelberg and son Sidney returned, last week, from an extended trip to Manitou, Colorado Springs and Denver.

J. H. Riffee, Hastings, Nebr., and Louis Brandt, Lawrence, Nebr., were in this city, last week, replenishing their stocks.

E. J. Tucker and wife, Pender, Nebr., were in this city, last week, visiting friends and purchasing stock before returning home.

Pacific Coast Notes.

Krenkel & Bosch have leased a new store in Winnemucca, Nev., and will occupy it about Oct. 1.

R. A. Moore, Santa Barbara, Cal., has just left for the east. He will be gone about six weeks.

S. Selka, Yuba City, has found it impossible to meet his obligations on time, and his entire stock of goods is being sold at auction to satisfy claims.

J. H. Hammond, who was caught in the act of robbing a Chinese jewelry store at Sacramento, has just been sentenced to two years' imprisonment in the State prison.

A. P. Shattuck, a diamond dealer of Cleveland, O., and M. R. Peck, a manufacturer of Chicago, are touring the Coast, and at the present time are in southern California.

The stock of L. L. Gilman, Bisbee, Ariz., was badly damaged by a flood, last week, and in order to save watches, clocks, etc., many jewelers in the city have been lending him assistance.

A. W. Bates has purchased the store of T. E. Russell, Riverside, Cal., and will take immediate possession. It is his intention to increase the stock and make a radical change in the interior of the store.

Howard Boal, Mansfield, Ill., who has been visiting at Pomona, Cal., for the past month, has returned home, but announces that he intends to dispose of his store there and return to California to engage in business.

Harrisburg, Pa.

TRADE CONDITIONS.

There are indications hereabouts of improved business conditions in the resumption of such industrial plants that have been shut down wholly or in part for some time. Local merchants enjoyed a fair amount of trade last week, due to the presence of many strangers who stopped over on their way to or from the annual Grangers' Pic-

George Hutman has been given the contract to supply a dozen or more clocks to various public schools of Harrisburg.

Fred Rohn, 1302 N. 6th St., sang a tenor solo in Messiah Lutheran Church, this city, last Sunday evening. He is one of the best tenors in Harrisburg.

Wilmer Crow, who has just been elected president of the State Retail Merchants' Association, is business manager of the Harrisburg *Star-Independent*, and prominently identified with the Harrisburg Retail Merchants' Association.

A local jeweler exhibits a watch key owned by one of the pioneers of this section and used in the Revolutionary War in 1776. Since being made it has been in the possession of but three persons. It is of extraordinary size and of exceptionally fine workmanship, being entirely hand made.

The trials of Harry Mann and Frank McCarthy, who were accused of being implicated in the robbery of May's jewelry store in York, are not coming up this month as was expected, both having been postponed until the October term of court. Mann's attorneys are making an effort to have him released on a technicality, claiming irregular proceedings on the part of the officers who indicted him.

Labor Day was celebrated in this city with a union labor picnic and a water carnival on the river, a number of jewelers contributing prizes for the winners of the various events. C. Ross Boas was one of the carnival officials. These jewelers gave prizes: W. P. Denehey, watch chain to winner of 220-yard swimming event; H. Tausig's Sons, watch fob in 50-yard race for boys under 16; C. Ross Boas, chain for first prize; E. G. Hoover, watch fob as second prize; G. A. Gutman, match-safe for third prize in four-mile motor boat race.

Pacific Northwest.

Mark W. Heacock, Tekoa, Wash., has been very ill during the past week and his store has been closed.

C. C. Payne, Ontario, Ore., has removed his stock into the building formerly occupied by the First National Bank and now has one of the finest stores in the section of the State.

E. Roy, formerly of Stayton, Ore., but now employed in Portland, is paying a visit to his home town, where his parents still live. Before returning to Portland he will spend a few days at Newport.

INDEX TO ADVERTISEMENTS.

...s, T. W., & Co. ... 34
...k Lambert Co. ... 118
...p Bros. ... 92
... Mfg. Co. ... Inside front cover
...an Gem & Pearl Co ... 66
...an Platinum Works ... 117
...an Swiss Watch Co ... 107
...an Watch Case Co. ... 104
...a Turquoise Mines Co ... 62
...in Bros. & Co ... 60
...ne Bros. Co ... 21
...toro Chain Co ... 30
...s. John, & Son ... 114
...eck, M. J ... 49
...g & Co. ... 70
... Webb C. Watch Co ... 104
... Jewelry Co ... 50
...t & Bacon ... 28
...an, S., Jewelry Co ... 86b
... & Glasser ... 34
...n C. H. ... 72
...r J. H. ... 116
...y. S. O. & Co ... 6
...o. R. W ... 112
...anton, R. & Co ... 22
...ost, D ... 74
...rli & Vitelli ... 74
...s & Baldwin Co ... 92
...yn, J. B., & Co ... 39
...ay Polytechnic Institute ... 107
...evsky Bros ... 110
...s, D. F., Co ... 25
...ow, Wm. ... 118
...t, M. B., & Co ... 39
...n, J., Co ... 94
...s. Townsend & Swenarton ... 94
...r, Howe & Co ... 35
...am National Bank ... 82
...rd Frères Co ... 42
... S., Co ... 36
...e & Court ... 49
...ol, M ... 43
... & Beguelin ... 80
...man, Chas. S., & Co ... 62
...man Co ... 74
...h & Fitzgerald ... 112
... Clark & Co ... 36
...n, Louis J ... 43
...ich, I. N., Inc ... 15
...lothe Distributing Co ... 11
...mons, F., & Son ... 38
... Wm., Inc ... 116
...n, Bagnall & Co ... 48
...nger, C. & Sons ... 112
...s Watch Case Co ... 100
... T. J., Co ... 46
...d & Co ... 34
...berg & Co ... 74
...smann Bros ... 72
... National Watch Co ... 96
...ewelry Mfg. Co ... 45
...rt, Milton L ... 35
...s, Joseph, & Co ... 3
...thild & Co ... 39
...neau & Cook Co ... 26
...r, Theodore W., & Bro. Co ... 56
...rd, Henry, & Bro ... 31
...lander, R. L. & M ... 64
...aud & Grüer ... 39
...ile Sales Co ... 55
...friend Bros ... 40
...m Co ... 78
...rbul August ... 116
...latoz, T. B., Ltd ... 117
...anel, Riglander & Co ... 14, 20
...aden Watch Co ... 10
...aen-Bennett Co ... 27
...is & Harrington ... 103
...ees, A. J., & Co ... 37
...ees, Wm. S., & Co ... 72
Heller, J. W ... 15
Heller, L., & Son ... 66
Henckel, G. A., & Co ... 42
Herpers Bros ... 110
Hicks', Wm., Sons ... 84
Himalaya Mining Co ... 68
Hodenpyl & Walker ... 72
Hraba, Louis W ... 116
Illinois Watch Co ... 86
Ingraham, E., Clock Co ... 106
International Gem Co ... 66
International Silver Co ... 16, 18, 19
Irons, Joseph ... 43
Jacot Music Box Co ... 112
Jeanne, F. A ... 70
Johnston, Chas. A ... 112
Juergensen, Jules ... 105
Kahn, L. & M., & Co ... 60
Kanfer, Krengel Co ... 74
Keller Jewelry Mfg. Co ... 36
Kent & Woodland ... 34
Kerr, Wm. B., Co ... 32
Ketcham & McDougall ... 112
Kirby, H. A ... 80
Kohlbusch, Herman, Sr ... 116
Kohn, Alois & Co ... 39
Kohn & Co ... 41
Kreis & Hubbard ... 51
Krementz & Co ... 33
Kronheimer & Oldenbusch Co ... 45
Krower, Leonard ... 29
Larter & Sons ... 58
Layman & Straus Co ... 38
Lederer, S. & B. Co ... 46, 51
Lees & Sanders ... 117
Leiman Bros ... 110
Lelong, L., & Bro ... 110
Leon Watch Case Co ... 107
Leschot, Albert ... 86d
Levy, C. M ... 38
Lewy & Cohen ... 51
Lisner, D., & Co ... 31
Lorsch, Albert, & Co ... 60
Lowe, Edwin, & Co., Inc ... 50
Lyons, C. D., Co ... 24
Maintien Bros. & Elliot ... 44
Market & Fulton National Bank ... 82
Martin, Sam ... 86d
Mathey, Bros. Mathez & Co ... 92
Mayer, Jos., & Bros ... 53
Mead, M. A., & Co ... 106
Mercantile National Bank ... 84
Meriden Britannia Co ... 16
Merrill, S. K., Co ... 46
Miller, Fuller & Whiting Co ... 49
Morais, A. J ... 47
Mount & Woodhull ... 70
Murray, Dan I ... 94
Myers, S. F., Co ... 46
New York Tortoise Shell Co ... 51
Nissen, Ludwig, & Co ... 41
Noel, Rudolph, & Co ... 64
Occidental Gem Corporation ... 42
Oneida Community, Ltd ... Outside back cover
Oppenheimer Bros & Veith ... 62
Oskamp-Nolting & Co ... 44
Osmers, Dougherty Co ... 44
Osmun-Parker Mfg. Co ... 34
Ostby & Barton Co ... 28
Pairpoint Corporation ... 112
Papazien, A. D ... 103
Patek, Philippe & Co ... 103
Penfold, Wm. C., Co ... 105
Pennsylvania Watch Case Co ... 107
Pitzele, S ... 48
Potter, E. A., Co ... 27
Potter & Buffinton Co ... 47
Prior, Charles M ... 38
Providence Stock Co ... 48
Pryibil, P ... 116
Pryor Mfg. Co ... 38
Racine, Jules ... 76
Randall, C. Ray, & Co ... 26
Ranlett & Lowell Co ... 110
Reichhelm, E. P., & Co ... 110
Renziehausen, W. F., & Co ... 117
Revell, A. H., & Co ... 116
Rice's, Bernard, Sons ... 114
Richards, W. E., Co ... 48
Richardson, Enos, & Co ... 37
Robbins, Chas. M., Co ... 29
Robert, Edmond E ... 102, 103
Rockford Watch Co ... 105
Roger Williams Silver Co ... 43
Rogers, Lunt & Bowlen Co ... 22
Rohrbeck, John E ... 43
Rothschild Bros. & Co ... 40
Roy Watch Case Co ... 106
Rudolph & Snedeker ... 105
Rumpp, C. F., & Sons ... 114
Sadler, F. H., Co ... 25
Saunders, Meurer & Co ... 72
Scharling & Co ... 42
Schiff, M ... 47
Schwitter, F. & F. J ... 106
Sessions Clock Co ... 107
Shanley, B. M., Jr., Co ... 35
Simmons, R. F. Co ... 12, 13
Simpson, Hall, Miller & Co ... 19
Smith, Alfred H., & Co ... 64
Smith, Frank W., Co ... 52
Smith & Crosby ... 20
Snow & Westcott Co ... 36
Solidarity Watch Case Co ... 32
Spencer, E. L., Co ... 47
Star Watch Case Co ... 8
State Bank ... 82
Steiner, Louis ... 112
Stern Bros. & Co ... 70 inside back cover
Sternau, S., & Co ... 23
St. Louis Watchmaking School ... 105
Street, Geo. O., & Sons ... 39
Sussfeld, Lorsch & Co ... 118
Swartchild & Co ... 84
Title Guarantee & Trust Co ... 82
Trout, Charles L., & Co ... 45
Turner, J. F ... 84
Unique Art Glass & Metal Co ... 114
Untermeyer-Robbins Co ... 76
Urich, S ... 110
U. S. Smelting & Refining Works ... 117
Van Dam, Eduard ... 62
Van Dusen & Stokes Co ... 30
Wachter Mfg. Co ... 94
Wadsworth Watch Case Co ... 9
Wagner Comb Mfg. Co ... 40
Waite-Thresher Co ... 50
Waldron & Carroll ... 44
Waltham Watch Co ... 98
Washburn, C. Irving ... 46
Waterman, L. E., Co ... 86d
Wells, Chester H ... 51
Wendell & Co ... 7
Wheeler, Hayden W., & Co ... 64
Whiting, F. M., & Co ... 43
Whiting Mfg. Co ... 17
Whiting & Davis ... 23
Wightman & Hough Co ... 24
Witsenhausen, L., Co ... 43
Wolcott Mfg. Co ... 54
Wolfsheim & Sachs ... 47
Wollstein, L. & M ... 117
Wood, J. R., & Sons ... 4, 5
Zarembowitz, A ... 118

Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

ABLE and original designer and diamond mounter desires a position. "E., 26," care Jewelers' Circular-Weekly.

WANTED, position as watchmaker and jeweler on either fine or complicated watchwork. Address "X. Y. Z.," 52 Orange St., Brooklyn, N. Y.

YOUNG MAN, 22 years old, desires a position; six years' experience in jewelry line; A1 references. "W., 25," care Jewelers' Circular-Weekly.

WATCHMAKER, good, reliable on all kinds of watches, 20 years' experience, wants permanent position. "R. R.," 711 Washington St., Hoboken, N. J.

WATCHMAKER desires position with a house, who can pay nonpareil workman $25 per week. Watchmaker for the trade, 6307 Woodland Ave., Chicago, Ill.

FIRST CLASS watchmaker, with complete set of fine tools, 15 years' experience, best references; city or country. "P., 38," care Jewelers' Circular Weekly.

YOUNG MAN, 19, desires position in store, jobbing or manufacturing house, can furnish the best of references. "T., 9," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, experienced stock, order and repair clerk, desires a position at once; excellent references. "O. C., 39," care Jewelers' Circular-Weekly

YOUNG LADY desires a position in a jeweler's office, one who can do typewriting; has had several years' experience. "S., 20," care Jewelers' Circular Weekly.

A1 WATCHMAKER, good plain engraver and salesman now open for a good position; state salary you will pay; best of reference. A. B. Watson, Omaha, Tex.

WANTED, position by a first class polisher on platinum, gold and silver; one fully capable of taking charge. Address "L., 5267," care Jewelers' Circular Weekly.

YOUNG MAN, 22, over five years with diamond importing house, desires to make a change; can furnish best of reference. "I., 32," care Jewelers' Circular Weekly.

SALESMAN, jewelry and clock repairer and general assistant in store; 17 years' experience, American, married. Address "K., 37," care Jewelers' Circular Weekly

WATCHMAKER, complicated and railroad work, 24 years' experience, tools and references; Philadelphia preferred. Address "C. J. M., 51," care Jewelers' Circular Weekly.

YOUNG MAN, 24, thoroughly experienced in the jewelry business, wishes position as salesman with retail house. A1 reference. "E. K., 59," care Jewelers' Circular Weekly

ENAMELER, first class on jewelry, emblems, class pins, etc., capable of taking charge, desires a position with some good house. "I. M., 55," care Jewelers' Circular Weekly

YOUNG LADY, first class Engraver, with store experience, desires situation, Brooklyn, New York, or near vicinity preferred. "W. S., 52," care Jewelers' Circular Weekly

GOOD monogram engraver and assistant watchmaker, young, steady and careful workman, desires to change, north preferred; salary, $18. "R. M. F.," Schenectady, N. Y.

FIRST CLASS melter and roller, also understands all press work, wishes a good position with a first class firm; watch case house preferred. Address "B., 2," care Jewelers' Circular-Weekly.

WATCHMAKER and clock repairer, single man, 15 years' experience, moderate salary; Ohio or adjoining States preferred; German-American. "Watchmaker," 818 Main St., Sidney, O.

WANTED, position by a first class watchmaker, with over 20 years' experience, fine tools and competent in every respect. Address "Competent, 65," care Jewelers' Circular-Weekly.

JEWELER wants position; good repairer, also on new work, stone setter, gilder, colorer, etc.; married, 35 years of age; good references. Address "J. H. S.," Roanoke Hotel, Atlantic City, N. J.

EXPERT WATCHMAKER, experienced on fine and complicated watches; good jeweler and stone setter, do some engraving; 30 years' experience. Address "Expert," Lock Box 1179, Spokane, Wash.

TRAVELING SALESMAN, well acquainted with jewelry trade through east and middle western States, is open for a proposition from manufacturers or jobbers. "F.," 150 W. 49th St., New York.

WATCHMAKER AND SALESMAN, over 20 years' experience at bench and counter, eight years in New York; west preferred; wages, $25 per week. Address "T., 5161," care Jewelers' Circular-Weekly.

ABOUT OCT. 1, by an experienced watchmaker, jeweler and engraver; will go anywhere; age, 22, single and sober; best references; have own tools. Address "C. F., 50," care Jewelers' Circular-Weekly.

BY WATCHMAKER, having tools and 10 years' experience repairing watches, clocks and jewelry, can do some plain engraving. Address "Watchmaker," Bates & Co., 1000 Atlantic Ave., Atlantic City, N. J.

WATCHMAKER, first class ability, plain and complicated work; 20 years' experience; graduate optician; successful salesman; will change; New England; $25 a week. "C. A., 49," care Jewelers' Circular-Weekly.

YOUNG married man wishes position as watchmaker and jeweler; eight years' experience; has also had experience as manager of jewelry store; prefer the middle west. Eaton, 115 W. 11th St., Grand Island, Nebr.

WANTED, permanent position in small town, by a good watchmaker and salesman; one who is honest and can give good references, also ambitious and not afraid of work. "O., 18," care Jewelers' Circular-Weekly.

WANTED, a position in New York State by experienced watchmaker on fine watches and French clocks, capable of waiting on trade; salry, $20; best references. Address "B., 3," care Jewelers' Circular-Weekly.

POSITION WANTED by young married man as assistant watchmaker and clock repairer; graduate Bradley Horological Institute and two years' experience in store. Address "E. G. M., 60," care Jewelers' Circular-Weekly.

WANTED, a permanent position by first class watchmaker and engraver; best New York and less than $30 per week considered. "N. Y. Z., out-of-town references; 10 years' experience; not 36," care Jewelers' Circular-Weekly.

YOUNG LADY, with 16 years' experience in jewelry business wishes permanent position as saleslady with first class jewelry firm; good buyer and thoroughly posted; A1 reference. "G., 5257," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN desires to represent factory to dealer with line of gold and gold filled jewelry or anything for the jewelry trade, on a commission basis in the State of Nebraska. "Y., 13," care Jewelers' Circular-Weekly.

WATCHMAKER and fair engraver, 30 years' experience, American, accustomed to taking in repairs, no clock or jewelry repairing; $21 per week, hours, 8 to 6; reference. Address "Apartment 1," 1650 N. Clark St., Chicago, Ill.

WATCHMAKER and refractionist of ability, expert in retinascopy, 15 years' experience, good salesman, good appearance, rimless mounter, shaper and adjuster, to locate with good house in good city. "O., 5197," care Jewelers' Circular-Weekly

ENGRAVER, good workman, 22 years old, desires permanent position with good house; would like to learn other branches in dull season, is relatively temperate habits; best references, salary on request. "J., 22," care Jewelers' Circular-Weekly.

BY NOV. 15, having 15 years' experience at bench, would like position as salesman and clerk in retail store; best of reference as to appearance; temperate; wages, $20 per week; east or west. Address "B. T., 48," care Jewelers' Circular-Weekly.

STRICTLY first class and up-to-date watch and jeweler and engraver; 12 years' experience, foreign and railroad work; 31 years old, steady, all tools; correct habits; unquestionable references from last employer. "F., 28," care Jewelers' Circular-Weekly.

GOOD JOBBING jeweler and refractionist, thoroughly experienced, can wait on trade in jewelry, watches and optical repairs, make correct estimates on same, desires position; New York City references. "A. R., 5332," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, fine engraver, graduate optician, neat appearance, desires permanent and pleasant position, give full particulars in letter, also hours, salary and when at liberty about Sept. 26. Address "Everett," 1 E. Clay St., Portland, Ore.

FIRST CLASS jeweler desires position; capable of doing any class of work; 20 years' experience; either Philadelphia, Baltimore, Washington or Pittsburg, leaving Newark on account of wife's health; excellent reference. Address "Health," care Jewelers' Circular-Weekly

WATCHMAKER, good worker, 12 years' experience, 26 years of age, single, is looking for position; have own tools; reference, work; $25 a week; I also can wait on customers; can do engraving or jewelry work. Address "Wolfberg," 69 E. 2d St., Oswego, N. Y.

FIRST CLASS watchmaker, fine engraver, graduate optician, steady and reliable; good appearance; fine tools; must be permanent position and pleasant; give full particulars in letter, hours, salary, etc.; take position Sept. 26. Address Lock Box 1179, Spokane, Wash.

SWISS WATCHMAKER desires position; thoroughly competent on all grades of watch work and can take care of watch repairing department and give best reference. Only first class house need apply; New York preferred. Address "G. L., 34," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly competent and reliable, 20 years' experience, desires permanent position of confidence and trust with first class jewelers only; capable of taking charge of watch repairs, clock department and as salesman. Address "W. B., 63," care Jewelers' Circular-Weekly.

A THOROUGHLY practical and competent watchmaker of 24 years' experience, desires a permanent position with a first class retail house; competent to take full charge of repair department; thoroughly posted and experienced in railroad and complicated watch work; also a good and practical optician for 11 years; good jeweler and first class engraver; salary, $25. Address "L., 56," care Jewelers' Circular-Weekly.

SALESMAN, thoroughly acquainted with the loose diamond and 14 and 18 karat trade in west and middle west, with several years with present concern, wishes a better opportunity; best of reference required. Address, "K., 5240," care of Jewelers' Circular-Weekly.

WATCHMAKER wants permanent position; Southern States preferred; 20 years' experience; first workman; 15 years on Maiden Lane, New York; complete outfit and very best references as to ability and character; 44 years old, married; now employed on railroad work; $25 per week; can leave at any time. "Watchmaker, 5210," care Jewelers' Circular-Weekly

AN AGED GENTLEMAN, very extraordinary salesman, age affability secures close attention, diplomacy, repartee are the means that obtain valuable orders; formerly connected extensively in the wholesale and retail jewelry business; have decided to offer my services to manufacturer or prominent jobber, who will take any mapped route, devote whole time if necessary, can devote whole time if necessary, and thereby illustrate his ability for welfare of firm for moderate remuneration; if your choice then I am not at liberty to reply esteemed by "Opportune 68," care Jewelers' Circular-Weekly

Side Lines Wanted.

RESSING jobbing house in Washington, D. C., established since October, 1907, wishes to add a few more lines besides materials, jewelers' findings and stones; commission basis only considered. "Z., 5265," care Jewelers' Circular-Weekly.

SMAN, with trade from Buffalo to St. Paul, open for line of gold filled jewelry for 1909 to the jobbing trade; sold over $90,000 last year; best references given. Address "J., 5262," care Jewelers' Circular-Weekly., 501 *Heyworth Bldg., Chicago, Ill.*

ANTED, a jewelry or kindred line for its jobbing trade for 1909, middle western territory; have own office. Address I. S. Richter, 1006-7 Heyworth Bldg., Chicago, Ill.

Help Wanted.

TED, a good, general engraver and jobbing worker. Kinsel & Petri, Columbus, Ga.

T CLASS watchmaker, also jeweler, engraver and optician, at once. The Binder Jewelry Co., Greenville, Miss.

TED, at once, an engraver and a watchmaker; permanent position and good wages to right man. Peter Lindenstruth, Pensacola, Fla.

TED, salesman of ability to handle a side line; finest line of gold filled, plated and silver specialties. Walter Greacen & Co., Newark, N. J.

STANT watchmaker and salesman combined, steady position, $15 per week; send photo and reference. A. Mittau, 551 Main St., Hartford, Conn.

NTED, at once, an experienced foreman for the manufacturing of mounted white stone rings. "B. P., 5286," care Jewelers' Circular-Weekly.

NTED, experienced watchmaker capable of taking charge of store; would prefer one with managing experience. Address 2088 Broadway, New York.

YOUNG MAN, one or two years on watches, who can do plain watchwork and wishes to improve; all letters answered. W. F. Stricker, Chester, S. C.

ELER, with knowledge of refraction and engraving; permanent position in New York City; at once. Address "P., 5228," care Jewelers' Circular-Weekly.

NTED, at once, engraver, one who can do watch and clock repairing; send sample of engraving, state salary and send reference. J. Eckenstein & Co., Sioux City, Ia.

NTED, a watchmaker who is capable, honest, industrious and sober; prefer one who can engrave; permanent position to right man; state salary. Taylor Bros., Houston, Tex.

FIRST CLASS watchmaker and engraver; permanent position to the right man; state salary wanted and give references. W. F. Antemann & Son, 21 N. Pearl St., Albany, N. Y.

NTED, a strictly first class engraver and jeweler, young man preferred; permanent position to right man; state salary and send references. The Blake Jewelry Co., Hot Springs, Ark.

NTED, engraver, jeweler and optician; permanent position to good man; send references, sample engraving, photo if possible; state salary wanted in first letter. W. W. Williams & Co., Macon, Ga.

NTED, first class traveling salesman with established trade among retail jewelers in central and middle west States; excellent position for A1 man. S. Davis & Co., 723 Liberty Ave., Pittsburg, Pa.

NTED, experienced salesmen to sell general line of jewelry to department stores and retail trade, give age, references, territory desired, salary or commission. "U., 5266," care Jewelers' Circular-Weekly.

NTED, a first class watchmaker and good optician; must be able to satisfactorily repair and adjust railroad watches; give references and state wages wanted in application. Klein & Fink, Fort Smith, Ark.

WANTED, a first class watchmaker, engraver and jewelry repairer; must come well recommended; steady position and $20 per week; send reference and all particulars in first letter. Address Jesse Davidson, Montgomery, Ala.

WANTED, an experienced salesman in retail jewelry store in Pittsburg; a first class opportunity for a bright young man; address, stating age, experience, reference, etc. "A. T., 43," care Jewelers' Circular-Weekly.

WANTED, at once, all around jeweler and setter; must be capable of taking entire charge of wholesale trade shop; only first class men need apply; state age, salary and experience. Arthur L. Cohen, Oklahoma City, Okla.

EXPERT engraver and jeweler; must have experience and come well recommended; permanent position to right party; address, giving references, samples of work and salary expected. Nagel & Meyer, Paducah, Ky.

WANTED, first class jeweler and engraver for a thriving town in Virginia, must be capable of taking care of a small shop and first class engraver; salary, $20. Address "Virginia, 16," care Jewelers' Circular-Weekly.

WATCHMAKER; high grade watchmaker, jeweler and engraver, one experienced in railroad work, to take charge and run branch store; send reference and state salary wanted. Cave & Plunkett Jewelry Co., Houston, Tex.

WANTED, smart, active boy, living with parents, as New York City salesman; must have good references and some knowledge of watches; address, with age and salary expected. "M. A. W., 5173," care Jewelers' Circular-Weekly.

WANTED, at once, expert watch repairer and engraver; send references and state salary. Address R. J. Satterthwait, Kanawha, Charleston, W. Va.

WANTED, at once, salesman to carry as a side line on commission, a manufacturer's line of up-to-date, good selling, mounted rhinestone combs; men of trade among the department stores and jewelers need only apply. "M. C., 5285," care Jewelers' Circular-Weekly.

WANTED, in a central Ohio city, a competent watchmaker, capable of doing plain engraving and optical work; must be a wideawake hustler, capable of managing an old established business; an unusual opportunity for an all around man with ability as salesman; state age, experience and salary in first letter. Address "Optics, 45," care Jewelers' Circular-Weekly.

SALESMAN WANTED; a well known manufacturer will soon be open to engage an outside salesman for greater New York; the requirements will be, a man under 30, of good address and exemplary habits, who has spent at least two years soliciting the better class of retail jewelers and department stores of the city, should be willing to learn and adapt himself to new ideas and up-to-date methods; a "know-it-all" or one with "swollen head" not wanted; salary will be small to start, but increased as success may warrant; Protestant preferred. Address "Independent, 5236," care Jewelers' Circular-Weekly.

Business Opportunities.

LOCATION and fixtures of a business doing $2,000 a year or better; price, $350. "O., 4," care Jewelers' Circular-Weekly.

JEWELRY and optical business, the best $2,000 proposition in the south if taken before Sept. 15, 1908. For particulars write C. E. Wessels, Aiken, S. C.

OPPORTUNITY for a good salesman with capital to enter partnership with manufacturer who has an established and well paying business. "J., 35," care Jewelers' Circular-Weekly.

ADVERTISER would like to correspond with manufacturer or importer making fine line of dollar jewelry, a specialty. Address "Reliable, 27," care Jewelers' Circular-Weekly.

SALESMAN, with medal, badge and college pin tarde, to start in partnership with a well known medal maker; references required. Address "Medals, 46," care Jewelers' Circular-Weekly.

EXPERT BUYER of jewelry, diamonds and silverware, one having manufactured, wants partner with capital to go into the auction business; references. "S., 10," care Jewelers' Circular-Weekly.

OLD ESTABLISHED jewelry store in South Brooklyn, will sell cheap; good opportunity for the right man; reason for selling, other business. Address "G., 4975," care Jewelers' Circular-Weekly.

SNAP; $500 buys fixtures, complete electric lens grinding plant, 3,000 prescriptions of established optical business; city 50,000, middle west; other business reason for selling. "G., 29," care Jewelers' Circular-Weekly.

FOR SALE, an old and well established retail jewelry business in Great Barrington, Mass.; stock new, handsome fixtures; will be sold at a low figure for cash. For terms and particulars inquire of Clarence E. Culver, Great Barrington, Mass.

WANTED, young man with college education to buy interest in good established jewelry business, incorporated, $60,000 capital, in one of the best cities in the northwest; fine opportunity for right man; investigation invited. "N. O., 15," care Jewelers' Circular-Weekly.

WANTED, experienced man in the manufacturing and commission jewelry business, established over 25 years, incorporated; must invest $5,000 to $10,000 and be able to handle increasing trade or look after factory. Address "Jeweler, 5272," care Jewelers' Circular-Weekly.

FIFTY GROSS gold plated collar pins, six different patterns, $9 per gross, less 10 per cent. cash with order; not less than half gross lots; goods that were bought at less than half the cost to manufacture; be quick before they are all sold. Dan I. Murray, 3 Maiden Lane, New York.

FOR SALE, jewelry store in town of 3,000, western Washington; stock and fixtures worth about $23,000; will sell or rent store room and living rooms upstairs; no competition; splendid chance for bright, live man; write for particulars. Address "S., 4982," care Jewelers' Circular-Weekly.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

FOR SALE; I have decided to sell our catalogue department; we issue the finest jewelry catalogue ever published; I wish to devote my entire time to the retail jewelry business; this is the finest and best paying proposition ever offered; will sell on reasonble terms and at a great sacrifice. John C. Pierik, jeweler, Springfield, Ill.

IF YOU WANT CASH I will buy surplus stocks of diamonds, watches and jewelry; send them to me at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Chicago, Ill., long distance 'Phone Blue 995.

JEWELRY BUSINESS for sale in a large western city, an important jewelry business, enjoying a fashionable trade and is well established, with a finely selected stock suited to its business; will be sold with immediate possession; requires about $100,000 capital, and is an unusual opportunity for party with capital to invest in legitimate enterprise. Address "Jewelry Business, 4824," care Jewelers' Circular-Weekly.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

(Special Notices continued on page 92.)

BOSS & BALDWIN CO.

MAKERS OF

High-Grade Plated Jewelry

FOR THE JOBBING TRADE ONLY

Lockets, Fobs, Scarf Pins, Veil Pins, Sash Pins, Hat Pins, Brooches, La Vallieres and Link Buttons

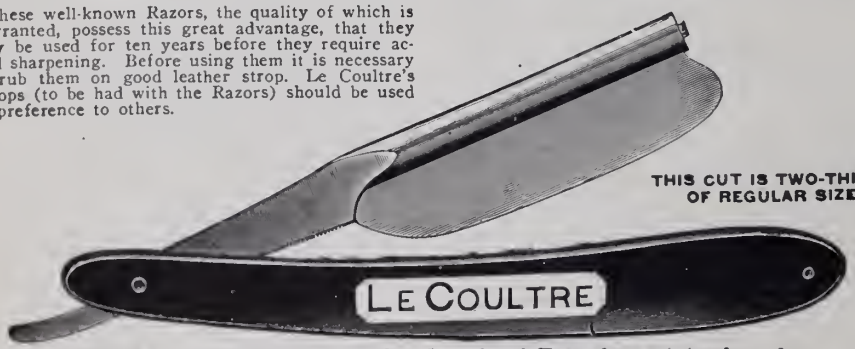
This Trade-Mark on our goods is a guarantee to you that if not entirely satisfactory we will make it so.

TRADE B&B CO MARK

Factory - - ATTLEBORO FALLS, MASS.

New York Office: 15-17-19 Maiden Lane.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price-list. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

Every Repairer Should Have a Copy of "The Jewelry Repairer's Handbook" Price 75 Cents

ISSUED BY

THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John St., New York

Special Notices

(Continued from page 91.)

For Sale.

CASH BARGAINS; diamonds, average 1, very fine color, perfect and slight imp. $110 per carat. Rubenstein Bros., 14 Lane, New York.

LOTS at Long Beach, L. I., (the of Atlantic City); for interv maps, etc., write to George E. I bert, 17 Cooper St., Brooklyn, N.

To Let.

DESK ROOM to let with privileges, use o and telephone; office open 8:30 to 6 P. M. 54, 7 Maiden Lane, New York.

DIAMOND JEWELRY house in 34 St York, vicinity of Waldorf, would rent their handsomely appointed suite of office desirable manufacturing concern at a re sonable figure. Address "America, 21, Jewelers' Circular-Weekly.

Wanted to Purchase

WANTED, C. I. ophthalmometer, table, sto chair; must be in good order; state lowes price, subject to examination. Address B Columbus, Miss.

PARTY going into wholesale business, buyi cash, desires to hear from factories manu ing gold and filled jewelry, combs or an pertaining to the jewelry trade. "V., 12 Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and l Goldstein Engraving Co., 45 Maiden Lane York.

I PUT in balance staffs for 60 cents ar jewels, 35 cents and up; watch factory m employed; work turned out same day as re write for price list. Rockwell, 106 4 Cincinnati, O.

MR. WATCHMAKER, would you like t to put in a balance staff in 15 minutes and stud and overcoil, and put in a breguet spring in 30 minutes? I am an old watch man; can in 10 lessons teach you to do thi the way it is done in the watch factorie terms are reasonable. Rockwell, 106 4 Cincinnati, O.

The Allsopp Rings

A complete line set with America's Newest Gem— **AMATRICE**

The attractive and beautiful individual matrix stone.

Beautiful shades of color. Does not fade or change color.

Wonderful Individuality. No porosity or roughness.

Allsopp QUALITY, DESIGN AND WORKMANSHIP— No retailer can afford to be without an assortment of this new ready seller.

Allsopp Bros. Allsopp Building, Newark, N. J.

PATENT DEPARTMENT

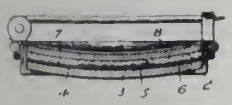
HICH IS CONTAINED A LIST OF THE LATEST PAT-NT GRANTED BY THE UNITED STATES AND GREAT RI N THE UNITED STATES PATENTS THAT HAVE ED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF SEPT. 1, 1908

0774. BUTTERFLY-JEWEL. William W. Denton and Robert W. Denton, Wellesley, Mass. Filed Sept. 18, 1907. Serial No. 393,478.

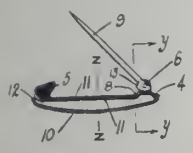
a new article of manufacture, an imitation w comprising a frame having a glazed front, tion of a butterfly's wing beneath said to form a background, a natural butterfly osed between said wing section and said



a yielding filler beneath said wing section, d rigid backing to crowd said wing section a t and about said interposed butterfly and them into complete and intimate contact with ic ront throughout their exposed areas.

0848. CUFF-PIN. John A. Chaplin, Warwick, R. I., assignor to the Waite-Thresher Co., Providence, R. I. Filed March 4, 1908. Serial No. 419,133.

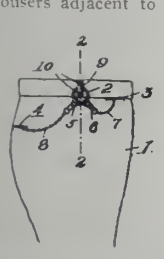
an article of the class described, the com- n on, with a cup-shaped front portion, of a ac portion secured therein, said back portion provided at one end with a pin-catch and at



e her end with a pair of hinge-members, a pin- e pivoted therein, and a bearing portion in back portion beneath said hinge-members, the e nd of said bearing portion engaging the inner all of the front portion.

897105. WATCH AND KEY CHAIN GUARD. Mayhew Richmond, Parkfield, Cal. Filed March 4, 1908. Serial No. 419,204.

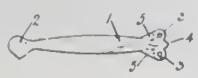
T combination with a pair of trousers or the k of an attaching ring arranged upon the ex- of the trousers adjacent to the waist band,



ible strip arranged upon the waist band and s one side of the ring and having its ends ol or doubled under, and rivets passed through ai folded or doubled ends of the strip and the wa band of the trousers.

897107. CUFF-PIN. Andrew Robertson, Providence, R. I., assignor to the Waite-Thresher Co., Providence, R. I. Filed March 4, 1908. Serial No. 419,114.

an article of the class described, the combination, with a cup-shaped front portion, of a back plate secured therein, said back plate being provided with a pin-catch and a hinge-member,



said hinge-member having a forwardly extending projection between said hinge-member and the body portion of said back plate.

897470. SAFETY-CATCH FOR JEWELRY. Emile Lilbert, Los Angeles, Cal., assignor, by mesne assignments, to the Crouch Mfg. Jewelry Co. Filed June 20, 1907. Serial No. 379,991.

A brooch comprising a body; a securing pin secured to, at or near one end of said body a bifurcated bearing secured near the other end of



said body, the furcations extending transversely the body; a bonnet pivotally mounted in said bearings to swing longitudinally the body, and a skirt secured to the lower part of said bonnet, said skirt projecting toward the junction of the securing pin and body.

897563. RING CUTTER. John H. Turcotte, Springfield, Mass. Filed March 9, 1908. Serial No. 419,852.

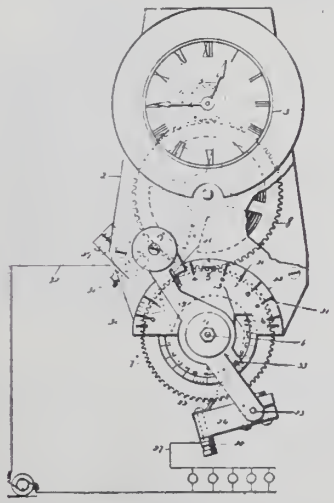
As a new article of manufacture, a ring adapted to fit a digital member and having an indentation



in its periphery which indentation extends into one edge without cutting into the other edge of said ring.

897711. TIME-SWITCH FOR ELECTRIC CIRCUITS. Hayden W. Brown, Waterbury, Conn. Filed April 27, 1908. Serial No. 429,532.

In a time-switch for electric circuits, the com-



bination with a time-mechanism, of a gear wheel turned thereby, a shaft on which the wheel turns and which is turned by the wheel, a switch block mounted on the shaft and turned by said wheel, contact surfaces on said switch block, contact fingers in engagement therewith, and means for adjusting one of said fingers.

897727. HAT-PIN. Gustaf H. Ekstrom, Portland, Ore. Filed March 20, 1905. Serial No. 251,120.

The combination, of a hat-pin adapted to be inserted through the body of the hat, comprising a short shank through the body of the hat, compris-



ing a short shank made with a hook at its inner end, a clamp slidably mounted on said pin-shank and comprising a sleeve, arms on said sleeves extending inward toward the hook of the pin, and a bifurcated clamp-head on the inner ends of said arms arranged to be slipped off and on the pin shank, to release and fix the clamp in place.

DESIGNS.

39468. BONBON-SPOON. William W. Bevan, Melrose, Mass. Filed June 6, 1908. Serial



No. 437,210. Term of patent 3½ years.

39469. SPOON, FORK OR SIMILAR ARTICLE. John Clulee, Wallingford, Conn., assignor to the International Silver Co., Mer-



iden, Conn. Filed June 22, 1908. Serial No. 439,866. Term of patent 7 years.

39470. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. William C. Codman, Providence, R. I., assignor to the Gor-



ham Co., Providence, R. I. Filed July 3, 1908. Serial No. 441,924. Term of patent 14 years.

39471. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. George P. Ittig, Bridgeport, Conn., assignor to the E. H. H.



Smith Silver Co., Bridgeport, Conn. Filed June 20, 1908. Serial No. 439,626. Term of patent 14 years.

39472. HANDLE OF SPOONS OR SIMILAR ARTICLES. Joseph E. Straker, Jr., Attle-

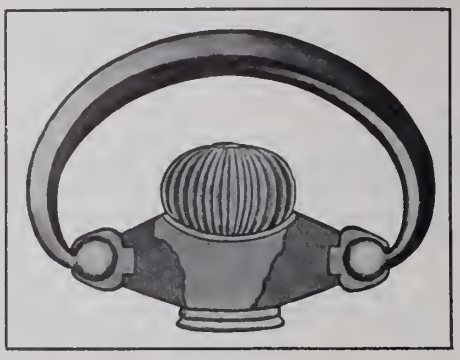


boro, Mass. Filed June 13, 1908. Serial No. 438,407. Term of patent 7 years.

39473. BACK FOR BRUSHES, MIRRORS OR SIMILAR ARTICLES. Henry J. Herbert,

Wachter Patented

Patented July, 1905 — May, 1907



Ball-Bearing Bow

Foreign Patents

Great Care has been taken by manufacturers of watches and cases in scientifically developing watch movements and watch cases, and it seems strange that the most important of all, the WATCH BOW, should have been neglected—and WHY? Why should such a precious mechanism hang only on a piece of BENT WIRE such as the present WATCH RING is made of The public is not yet aware of such facts, but will learn soon.

MILLIONS of annoyances caused by the present Watch Bow can be avoided by adopting our

PATENTED BALL-BEARING BOW.

TO THE RETAILER:

Use our Bow also for repairing purposes. It is easy to attach and cannot come out. Write for illustrations and samples.

THE WACHTER MFG. CO., Hartford, Conn.

Manufacturers of Ball-Bearing Pendants and Bows, and Gold-Filled Neck Chains, 1/10 stock

One Retail Jeweler sold a Gross in 6 Days at 100 Per Cent. Profit

The Fastest Sellers ever offered to the Public



Cuts Exact Size Sterling Silver over Hard White Metal



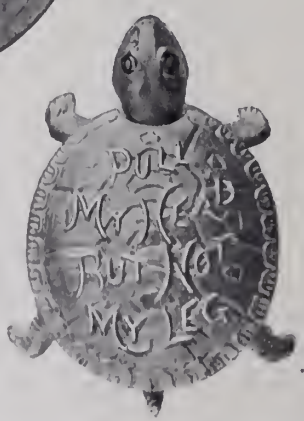
Tape Measures, 1 yard. Every man, woman and child has daily use for them. Price, to introduce them, **$2.62** per dozen, less 10 per cent cash with order; 7 per cent. 10 days; net 30 days.

Dan I. Murray

Up-to-Date Manufacturer of Fast Selling Goods

3 Maiden Lane, New York

Factory:
183 Eddy Street, Providence, R. I.



"Gems and Precious Stones"

Their Characteristics, Localities of Production, Tests and Current Literature

A New Book on a New Plan. Tabulated Concise, Authoritative

A Handy Manual for Every Jeweler

Cloth, Postpaid, $1.00

Published by

The Jewelers' Circular Pub. Co.

11 John Street, New York



SAFETY GUARD BRACELETS

Made in all modern styles, 10 and 14 kt.

We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each.

Send for Selection

J. Bulova Co., 51-53 Maiden Lane, New York

Byrnes, Townsend & Sweet

Patent Lawyers

(Ex-Examiners U. S. Patent Office)

277 Broadway New York

Patents Trade-Marks

Detroit, Mich. Filed May 1, 1908. Serial



No. 430,407. Term of patent 7 years.

4. BACK FOR BRUSHES, MIRRORS OR SIMILAR ARTICLES. Henry J. Herbert,



Detroit, Mich Filed May 1, 1908. Serial No. 430,411. Term of patent 7 years.

2. ASH-RECEIVER AND STAND. Charles Nelson. Brooklyn, N. Y., assignor to S.



Sternau & Co., New York. Filed June 6. 1908. Serial No. 437,209. Term of patent 7 years.

TRADE-MARKS REGISTERED, SEPT. 1, 1908.

70,056. CERTAIN PRECIOUS-METAL AND PLATED WARE. Acker, Merrall & Condit Co., New York.
Filed March 23, 1908. Serial No. 33,552. Published. June 30, 1908.

70,048. JEWELERS' SAWS. Hammel, Riglander & Co., New York.
Filed May 19, 1908. Serial No. 34,829. Published June 30, 1908.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Sept. 1, 1891.

455,564. RING-GAGE. A. W. Engel, Chicago.

455,632. TABLE-KNIFE. W. W. Lee, Northampton, Mass.

455,654. PENCIL-SHARPENER. J. O. Brookbank, Driftwood, Pa.

455,664. POCKET-KNIFE. S. G. Scholz, Billings, Mo.

455,716. SYNCHRONIZING MECHANISM. Homer Munson, Mendota, Ill.

455,734. OPERA-GLASSES. James Green, Burwood, New South Wales.

455,745. WATCH. Marcus Benjamin, Sydney, New South Wales, assignor of one-half to John Hardy, same place.

455,786. TICKET-HOLDER. W. E. Gorman, Brooklyn, N. Y.

455,795. CUFF-HOLDER. G. H. Scharf, Toledo, O.

455,911. SAFETY ATTACHMENT FOR STEM-WINDING WATCHES. R. A. Lucas and C. F. Phelps, Kohala, Hawaii.

458,922. GAGE FOR CENTERING LENSES. A. L. Smith, Chicago, assignor to the Geneva Optical Co. of Illinois.

Design issued Sept. 3, 1901, *for* 7 *years.*

35,026. BUTTON. R. C. Hill, Philadelphia, Pa.

Design issued Feb 28, 1905, *for* $3\frac{1}{2}$ *years.*

37,352. PLATE OR DISH. W. A. Pickard, Chicago.

BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF AUG. 19, 1908.

9,627. WORKMEN'S TIME RECORDERS. C. H. A. Verity, Roundhay, Leeds. April 25.

A clock-work 3, mounted in a casing on a base-plate, drives a record cylinder 8 through a shaft 4, a fixed boss 5 bearing a pin 5^1, a loose boss 6, and a friction coupling consisting of a blade spring 11. The drum is surrounded by a glass casing 12 carried by a framing 13, to which the end bearing 10 of the cylinder is hinged, a door being provided to close the end of the casing. A longitudinal aperture 14 formed in the casing is covered by a

FIG. 1.

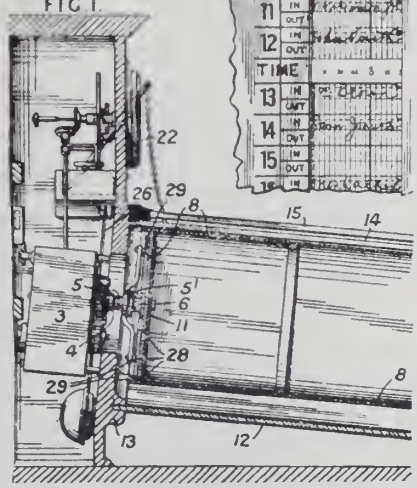
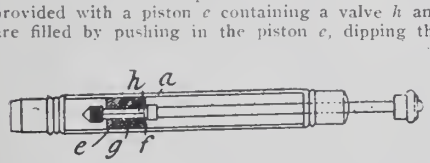


FIG. 4.

hinged lid 15 and marked at the edge with the employes numbers, the time being marked in the center of the record trip as shown in Fig. 4. The autograph of the employe is recorded in the space opposite the number and the "in" or "out" division, and a mark such as 25 is made with a hand stamp. The movement of the cover 15 to make a record actuates a bell through the pivot pin and a hammer 26. Circular racks 28 and pawls 29 prevent independent rotation of the cylinder, and any stoppage is shown by the difference between the times on a clock face 22 and on the record sheet. According to the Provisional Specification, a pointer is provided to show whether the drum has been interfered with, and the casing is constructed with two apertures to allow independent records to be made.

9,902. PENS. F. Golding, Catford, Kent. April 29. Grant of patent opposed.

Relates to reservoir pens of the kind which are provided with a piston *e* containing a valve *h* and are filled by pushing in the piston *e*, dipping the

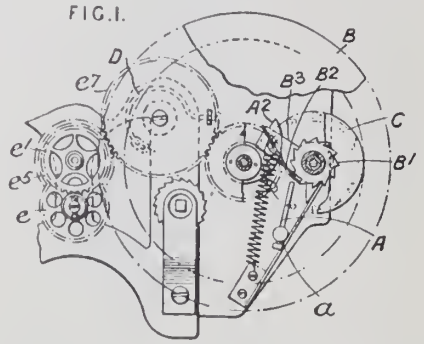


nozzle *b* in ink, and opening the valve *h*. To prevent the piston from being pushed back by the atmosphere when it is attempted to open the valve, one flange *f* of the piston is loose, and can be screwed in to expand the packing *g* so that it fits the barrel *a* tightly.

10,027. TIME-RECORDERS. F. M. Russell and A. J. Jung, London. April 30.

In time-recorders generally and in particular those used for checking workmen, of the type in which the time is stamped upon a strip of card and the hour-printing disk is moved intermittently from the continuously-driven minute disk, an adjustable stop is provided to prevent overrunning. The minute-printing disk B is driven from the clock through gearing *e*, e^1 e^5, e^7, and carries a snail cam A^2 which operates a spring-controlled

FIG. 1.



arm B^3 pivoted on the axle of the hour disk C and carrying a spring pawl B^2 engaging with a ratchet-wheel B^1 secured to the hour disk. Overrunning of the pawl B^2 and the disk C is prevented by a screw stop A mounted in a pillar *a*. The gear-wheel e^7 is formed in two parts provided with a spring connection D to prevent the stoppage of the clock during the operation of the recorder.

Agreement With Japan Covering Trade-Marks in the Far East.

INFORMATION has been received at the Department of State by cablegram from the American embassy at Tokyo that the Japanese Government had ratified the trade-mark treaty between the two countries, which included features in regard to goods in Korea and China.

A communication from the Department of State concerning trade-marks suggests that the present occasion presents an excellent opportunity to impress upon Americans that in Japan the system is priority of registration and in the United States a priority of use, and that the Japanese is the one in use in a majority of countries; consequently, every American who wants protection for his industrial property in China, Japan and Korea should register at the earliest possible moment at the Tokyo patent office.

Japan is disposed to recognize priority of use by a liberal interpretation of the existing laws, such as by refusing to entertain wrongful registration and by even going so far as to cancel registrations previously made.

An American whose trade-mark or other such right has been pirated should lose no time in seeking registration and in moving for the annulment of the wrongful registration from which his business is suffering. If these points impressed themselves upon those most interested, the benefits of these conditions would be great, but conditions can accomplish little where the interested beneficiaries are too indifferent or apathetic to avail themselves of the protection afforded them.

The body of J. H. McDearmon, Paducah, Ky., who was drowned, a short time ago, in the Ohio River, was found on the morning of Aug. 20, at Calidonia, about 40 miles below Paducah. The body was brought to Paducah and thence taken to Trenton, Tenn., for burial.



Now It's The Lord Elgin

The demand to-day is for thin watch
The public have been waiting for a thin Elgin Watch—now it's here—

LORD ELGIN

The Thinnest Watch Made in America with Enamel Dial



the thinnest watch made in Amer:a with enamel dial.

Like all Elgin Watches—it was o put on the market until worthy to ca with it the Elgin reputation for reliabi y

Every Lord Elgin is cased at the c- tory and timed in the case—the r st accurate thin watch in America.

Four grades—7, 15, 17, and 1 Jewels adjusted. 18K and 14K sli gold cases, also 25 year filled cases.

Furnished with metal dials, plain o engraved, gilt or silver.

Prices furnished on application b your jobber, or write the Company fo only authorized price list.

ELGIN NATIONAL WATCH COMPAN

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maid
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Origin and Development of Tower Clocks.

Written expressly for The Jewelers' Circular-Weekly by Chas. A. Brassler.

(Continued from issue of Sept. 2.)

GALILEO himself, who became blind in his old age, did not apply the pendulum as accessory to the works of a clock, but his son, Vincenzo, is said to have subsequently accomplished this in 1649; and a few years later there was published in a technical journal a statement that the original pendulum-clock of the younger Galileo had been discovered, accompanied by a picture of it. While to the Galileos belongs the credit of having suggested the pendulum, the credit for its practical application as a regulator for clocks really belongs to Huyghens.*

Galileo erroneously believed that the long and short swings of the pendulum were isochronous or, in other words, accomplished in the same period, whereas Huyghens observed, in clock works, that the pendulum required more time for a longer swing than for a short one, and he studied the laws of oscillation with the aid of the balanced formula originated by the German mathematician, Leibnitz.

The rapid progress made in the field of mechanics, dating from James Watt, the immortal inventor of the steam engine, resulted in such a development of the art of casting iron that it became possible to cast frame, wheels and other parts of a tower clock of cast iron. At the commencement of the 19th century, the ingenious Reichenbach had cast the cylinders of the powerful water column machines in Reichenhall of gun-metal, instead of iron. The required material was consequently available. Many private people, clockmakers and institutions, already possessed clocks having a very accurate rate, and the question arising whether it was not possible to construct a public clock with a rate equally reliable, experts were prompted to go into the matter. They sought to obtain this by employing a clock-work of known accuracy to release the tower clock-work every minute or half minute.

On this principle, Liebherr, in 1821, made a standard clock for the Academy of Sciences in Munich.

In 1821 Joh. Geist, a clockmaker in Goetz, Styria, employed an astronomical clock, operated by a weight of 18 pounds, for the release of a tower clock made by M. S. Fink in 1712 and weighing 12 cwts. The release was effected every minute.

In England the advancement in the art of



JACQUEMARTS, IN DIJON, FRANCE.

tower-clock construction dates from the first exposition held in London in 1851.

The English had recognized how far behind the French they were in the construction of tower clocks, but the inequality was there adjusted. The main work shown was the clock afterwards installed in the houses of Parliament at Westminster, the constructor of which, Sir Edmund Beckett Denison, has furnished in it a fine example for great clock-works.

It is not to be denied that this creation serves as a pattern for monumental clock-works in England. The Denison movement with its famous double three-legged gravity escapement is used almost exclusively as a model for such clocks.

In Germany and Austria, on the other hand, it is usually the Maunhardt system that is followed—the transfer of the hand movement to a separate motion-train, which at the same time takes care of the release of the striking train.

The strongly built train, with a one second to two-second pendulum, arranged with compensation, has only to take care of the release of the hand mechanism. This arrangement also allows of the restoration to operation of the time-honored complicated clocks, which is so much desired nowadays without any too radical changes in their existing constituent parts. An excellent example of this is furnished in the restoration of the clock of the old city hall in Prague in 1865, by L. Hainz, sen., and Danck.

This facilitation of the restoration to their former usefulness of the old-time complicated clocks, with their many-sided advantages, will doubtless be followed by the restoration to their former activity of the "jacks" that enhanced the attractiveness of many of the old-time public clocks.

These "Jacks" or "Jacquemarts," to give them their French title, the name being derived from a combination of the two French words Jacques (Jack) and martel, a hammer, are unquestionably an ancient institution, as established by the fact that Shakespeare in his play of "Richard III." refers to the "Jack o' the clock," and St. Dunstan's Church, in London, was famous, centuries ago, for two Jacks, that rang the hours on the big bells.

With the decadence of the complicated clock on churches or public buildings the "Jack," too, went out of fashion, but now that the old-time clocks, with the aid of the improvements effected in modern mechanism, are being restored to their former popularity, the Jack or striking automaton is finding its way into favor again.

These clock jacks were in use before the introduction of dials. Froissart speaks of a Jacquemart in existence at Courtray before 1378; and Decker, in his "Gults Hornbook," states that the clock of the Cathedral

*Christian Huyghens, born April 14, 1629, at the Hague, where he died June 5, 1695.

WALTHAM WATCHES



COLONIAL SERIES



These Extra Thin Watches may be had in four qualities of movements as follows:

RIVERSIDE; NICKEL;

19 fine ruby jewels; raised gold settings; double roller escapement; steel escape wheel; exposed sapphire pallets; compensating balance, adjusted to temperature and five positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gold center wheel; exposed winding wheels.

ROYAL; NICKEL;

17 jewels; red gold settings; exposed pallets; compensating balance, adjusted to temperature, and three positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

NO. 1425; NICKEL;

17 jewels; red gilded settings; exposed pallets; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gilded center wheel; exposed winding wheels.

NO. 1420; NICKEL;

15 jewels; settings; exposed pallets; cut expansion balance; meantime screws patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

Riverside and Royal grades are supplied in Gold and Gold Filled cases, both Regular Jointed Open Face and Calumet (Single Joint).

No. 1425 and No. 1420 grades are supplied in Gold Filled Cases only, both Regular Jointed Open Face and Calumet.

Colonial Series watches have Gilded or Silver Finish Metal Dials, as may be preferred. Solid Gold, 18k. and 14k. dials at an extra charge.

Movements manufactured and guaranteed by

WALTHAM WATCH COMPANY,

WALTHAM, MASS.

t. Paul was equipped since before 1298 w figures for striking the hours.

artin and Martine, the automatons in h shape of bronze statues of a man and a oman, who have officiated since 1382 as Jks" in the belfry of Our Lady at Dijon, nce, and are still fulfilling the same use- unction, are to all outward purposes as iceable as ever, in spite of the vicissi- s of fortune to which they have been



CK STRIKING SHIPS' BELLS, U. S. NAVAL ACADEMY, ANNAPOLIS, MD.

oject Philip the Bold carried them off m a town far distant from Dijon, and n they were not new. The group was reased in 1714 by the addition of a child- figure that strikes the hours on a smaller l. We present a picture of this interest- group with the clock, of which they con- tute an adjunct, and may remark that y present quite a youthful appearance a couple that has been before the pub-



OCK IN JERSEY CITY, N. J., HAVING LARGEST DIAL IN AMERICA.

since about the time of the birth of hristopher Columbus.

Other notable specimens of striking Jacks" are to be seen at Compeigne, Avig- on and Cambrai, France; London, Wells, ancaster, Blytheburgh, Southwold, Wim- orne, Norwich, etc., in England, while the ost beautiful examples extant are probably e two Moors of San Marco, Venice. The ock and bell tower of Berne, Switzerland, lso has a Jacquemart which, shortly before he striking of the clock, of which it is an attachment, tolls a bell that is adjacent

While the public clocks of our younger country are necessarily more modern than those that have helped to make the ancient cities of Europe attractive to the traveler and the antiquarian, America is not lacking in interesting examples of the public time- piece and in a land where time is so inti- mately associated with money, the accurate performance of these clocks has received especial consideration.

Probably no clock the world over fur- nishes the "time o' day" to so many people as the one that occupies the tower of New York's City Hall. Dominating a most at- tractive example of the art and skill of one of the world's most famous architects, re



CLOCK OF THE FAMOUS INDEPENDENCE HALL, PHILADELPHIA, PA.

nowned especially for his classic produc- tions, it was installed in the year 1859, so that in 1909 the movement will complete half a century of continuous operation. Visi- ble, owing to its position in City Hall Park, from every direction, its four dials mark day and night for passing multitudes the flight of time, the record it furnishes being regarded as authentic alike by Gothamites and by dwellers in adjacent cities.

Another clock to which fame is imparted by the historical interest of its surround- ings no less than by its remarkable accu- racy, "marks time" in the cupola of Inde- pendence Hall, in the city of Philadelphia, the very cradle of the nation's liberty. It was presented by a public-spirited citizen in commemoration of the centennial of the nation's independence in 1876, and has a record of not varying more than one to two seconds per month from "mean time." The frame of the clock is about 10 feet long and eight feet high, its total weight being about 6,000 pounds, while the deep-toned bell on which it strikes the hours weighs 13,000 pounds. The pendulum consists of a "bob" weighing upwards of 700 pounds, swinging on a rod 11 feet in length; the dials, 10 feet in diameter, are illuminated after dark so that at all hours of the day or night its record is available to the residents of the City of Brotherly Love.

Unique of its kind is the clock that oc- cupies a conspicuous place in the façade of the Academic building at the U. S. Naval Academy, Annapolis, Md. This clock rings the hours by "bells," as on board ship, so that hearing its sonorous notes the cadets will become accustomed to the method of dividing time that prevails afloat; it is be- lieved to be the only tower clock in this country sounding ship "bells," although similar timepieces have been made for in- stallation on board ship.

The public spirited individuals, to whom the people of a few hundred years ago were indebted for the first public clocks, to re- place the stroke of the bell, the blast of the whistle or trumpet or the watchman's quaint chant, would be astonished at the latest development of the public clock, as dis- played on the roof of a large factory in Jer- sey City, N. J. This clock, which was made by the Seth Thomas Clock Co., is the larg- est in America and was illustrated and de- scribed in the issue of THE CIRCULAR- WEEKLY of April 1, but as no illustration of the timepiece as installed appeared in connection with the description, we present one herewith.

It would seem as though it would be an easy matter for the enterprising local jew- eler and watchmaker by making a propa- ganda among citizens of wealth not averse to having their names handed down to posterity as public benefactors and contributors to the attractiveness of their place of residence, to obtain the erection by them of such public clocks either in their simple or complicated form, while by the gift of such a clock, especially if the public funds are low, the donor will ingratiate himself into the good feeling of his fellow citizens as much or more than by any other form of donation.

As for the watchmaker or jeweler whose efforts result in the erection of such a clock, while he does not make the clock and consequently there may not be anything in it for him directly, he is likely to profit to some extent by securing the contract and by the subsequent care and maintenance of the timepiece. Frequently the municipality itself, if funds are available, will be found willing to make an appropriation for the purchase of a clock.

[THE END.]

Burglars recently broke into the store of the Fillmore Jewelry Co., in Fillmore, N. Y., and stole $1,500 worth of stock and several hundred dollars cash. The in- truders are supposed to have escaped in a freight train which passed shortly after the theft. It is supposed that they have gone to Pittsburg.



Pat. June 9, 1908
P. P.—No. 32

Brooch and Case Combined

MANUFACTURED EXCLUSIVELY BY

DUBOIS WATCH CASE CO.

MAKERS OF

FINE SOLID GOLD WATCH CASES

Specialties in Casing of Chronographs, Repeaters and all Kinds of Complicated Swiss Watches



Pat. June 9, 1908
P. P.—No. 41

21 and 23 Maiden Lane **New York City**

The Only Safety Chatelaine Case which enables a Watch to Keep Correct Time and Cannot be Lost

MERITS

Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

Absolute Security



Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.

UTILITY

It can be raised so as t read the time, and reverse to have either the dial back facing front, witho removing brooch pin watch from the garmen Can be worn on th shoulder, belt, chain fob.

Will not pull or wear off

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Watch worn as Chatelaine, showing it lifted to read the time.

Artistic and Practical

The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907



Watch worn on chain as a pendant, pass to garment as additional security

A CATECHISM OF THE LEVER ESCAPEMENT

Being an Informative and Instructive Series of Questions and Answers for Watchmakers and Apprentices.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by T. J. WILKINSON.)

(Continued from issue of Aug. 26.)

TEST C, CASE O.

HAT we always employ Rules I. and II. as preliminaries to escapement examions will be learned from our former s. Having observed these rules, we place balance in position, and under it place a lge so it will stay in any position we desire. xt rotate the balance, bringing the roller el slowly into the lever notch and caus- unlocking of tooth and pallet The in nt a tooth drops on the opposite pallet, se rotating the balance, and, with a tch oiler, lift the lever off its banking extent to which we are able to lift the er away from its banking guides us in ming an idea as to the freedom which sts between the corner of the lever notch l the roller jewel. A like test should be de of the action of the roller jewel with corner of the notch. What the extent this freedom should be can only be rned from actual experience.

TEST C, CASE S.

Supposing that Rules I. and II. have en conformed with, the balance in place, d a wedge placed under the balance as rected, we allow a tooth to drop on to the posite pallet, and then, with a watch oiler, t the lever off its bank. In this instance are unable to lift the lever or lift it ly to a very slight extent. Remembering is, we pass on and examine the opposite tion where we find the same condition esent. Fig. 104 shows the fault; the rea- n we are unable to lift the lever away om its banking is that the roller jewel in contact with the corner of the notch shown in the drawing. This difficulty due either to the pallet lockings being o light, or the acting length of the lever too long. If the lockings are too light is defect can easily be seen and remedied; we decide they are sound, we must cut e corner of the notch as directed in pre- ious tests. Recourse to tests B and D ould be had before making alterations; so test P should be employed in all cases here shortening the acting length of the ver is attempted.

TEST C, CASE T.

Having put Rules I. and II. in operation, nd the balance having been wedged and ut in place, we allow a tooth to drop on pallet's locking face, as before. Then, ith a watch oiler, lift the lever off its anking. This we find we can do to an ndue extent. A test on the opposite side eveals like conditions. The error before s is due either to the pallet and tooth lock- gs being too deep, or the acting length of he lever is too short. This latter condi- ion is not often met with. The error is hiefly found in deep lockings. Correcting he lockings allows us to further close in he bankings to their new position of drop ock In this way we usually cure the trou- le At times, however, we have a com- lication of conditions; for instance, we may find too much freedom between the corner of the notch and the roller jewel on one side, while on the other, no freedom can be detected. When such is the case, use tests B and D to confirm the findings and throw light on the cause of error. If we find the error to be due to irregular lock, viz., deep on one pallet and light on the other, then correct their deficiencies Should we still find that the roller jewel binds on the notch, try test A. Should this test show the guard pin as tight on one side, a slight bend to the lever will set matters right. Should test A not indicate that any correction is required, again use tests B, C, D and P, and from the informa



FIG. 104.

tion they supply, cut that corner of the notch which binds the roller jewel. Everything being corrected, follow out the instructions in Rule VI.

TEST D, CASE T.

In every instance follow Rules I. and II.; this done, replace the balance and place a wedge under it; then slowly guide the roller jewel into the notch. The moment the roller jewel comes in contact with the side of the notch, cease rotating the balance. It is wise to remember that the roller jewel must not in any way lift the lever. It must only rest lightly against the side of the notch. With this clearly understood, we proceed with our test by taking a watch oiler and lifting the lever off its bank. The extent to which we left the lever indicates the freedom which the roller jewel has from the corner of the lever notch as indicated in Fig. 100; a test of the opposite side of the notch with the roller jewel should show similar conditions. This test, it will be seen, resembles Test C; the deductions to be made from the results found exactly conform to Test C, hence they call for no further treatment. We desire to lay stress on the importance of observing Rule II. when Test D is used; also Rule VI. when an escapement examination is completed.

(To be continued.)

Japan has 32 timepiece factories, which turn out annually goods valued at nearly $800,000; the latest figures being 209,792 standing clocks, 141,755 hanging clocks and 25,360 watches.

The Seth Thomas Clock Co. have just issued 25,000 new catalogue supplements containing cuts and descriptions of a number of new additions to their extensive line of clocks.

Wire Clamps for Retaining the Wheels of Striking Clocks.

THE device illustrated in Fig. 1 is capable of rendering very acceptable service in putting together striking works in which the wheels and pinions are designed to accompany one another—in other words, must mesh together, as regards certain teeth. If in such a clock, for instance, the spring is broken, the wheels, on the removal of the top plate, fall into confusion, they must all be taken out and correctly replaced.

In such cases, says Alfred Schneider in the *Deutsche Uhrmacher Zeitung*, these clamps, which are bent up in brass wire, do excellent service. As shown in Fig. 2, they are sprung onto the arbor of a wheel and that of the pinion meshing with it, and hold the two parts in place. If, before taking the clock apart, two or three such clamps are applied to the respective parts, and the top plate is then carefully removed,



FIG. 1.

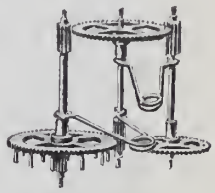


FIG. 2.

the wheels interlocked remain standing in place on the bottom plate. This plate, with the wheels, can then be put aside, the barrel taken out, the new spring put in place, the barrel replaced and the top plate put on again without the striking works wheels having been disturbed in their original meshing.

When we have such a clock to clean, these contrivances are a great convenience in putting it together. The wheels are simply set up in mesh, according to the marks made upon them, on the lower plate, connected by means of the clamps, and the upper plate put in place, following which the striking works are at once correctly reassembled.

This simple, helpful device, according to the author, has not as yet been marketed. With its help it is possible in many cases to save a great deal of time, especially when we have a clockwork with projecting bushings, which may make it quite difficult to put together.

At the entrance of the Chamber of the Seraphin in the Royal Palace in Stockholm, says the Philadelphia *Ledger*, there is a clock which was the late King Oscar's especial pride. It represents a lion held in leash by a youth, both of which figures move with the clockwork in the most natural fashion. It was a gift from the explorer, Nordenskjold.

A miniature model of a grandfather's clock has been made by Charles C. Snow, Bath, Me. The clock stands about 30 inches in height and has a moon face and brass works, with hand made weights and works. In every way the proportions are identical with the larger size clocks. It is a valuable timepiece and one that will undoubtedly be highly cherished.

Large Watches

FOR



AUTOMOBILES, CARRIAGES, DESKS and TRAVELING

FOR the above purposes we offer a line of watches which possess really remarkable selling qualities. They are one or eight-day watches, keeping remarkably accurate time under all circumstances, and so substantially built as to successfully withstand the jar of an automobile.

For many reasons we believe them to be the best watch of the kind on the market, as they are not only very well made and bear all the marks of good, careful workmanship, but the model is a very attractive and "snappy" one.

They are extremely convenient, and appeal strongly to the traveler because they are so compact that they take up but little room in a traveling bag, which makes them more desirable than the regular French traveling clocks.

They are built to stand rough usage, as they can be turned upside down or in any other position with no danger of their getting out of order.

No line of watches for the purposes mentioned can possess more elements of salability, as in style, appearance, convenience, good workmanship and accuracy they are everything that such a timepiece could be.

Just at this time of the year you ought to have these in stock.



EDMOND E. ROBERT

3 Maiden Lane, New York City

Practical Course in Adjusting

By THEO. GRIBI

Comprising

A review of the laws governing th motion of the balance and balan spring in watches and chronom eters, and application of the pri ciples deduced therefrom in th correction of variations of ra arising from want of isochronist change of position and variation temperature.

Elucidated and Demonstrated

By original experimental research in the actual problem, never befo published, showing the causes th are operative in the variation rate, and leading to correct rem dies. To which have been add chapters on

How to make a Balance Arb with Modern Appliances; Ho to Clean a Watch Properly; an the Lever Escapement — Son Current Defects in it and Ho to Remedy Them.

Published Price, $2.5

SPECIAL REDUCE PRICE, $1.50, Post Prepaid.

250 pages, including 18 diagra plates; Fine Paper; Large Typ Clear Illustrations; Systematica arranged; Solid Binding. :: ::

THE JEWELERS' CIRCULAR PUB. CO

Publishers

11 John St., cor. Broadwa

NEW YORK

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

HALL CLOCKS



ELLIOTT'S
CELEBRATED
TUBULAR
CHIMES

Harris & Harrington,
12 BARCLAY ST.,
NEW YORK

Sole Agents to the Trade
for
J. J. ELLIOTT & CO.
LONDON

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

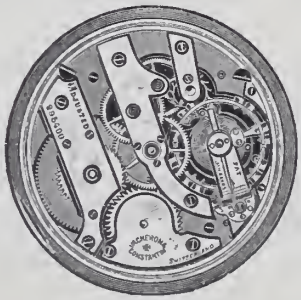
VACHERON & CONSTANTIN

VACHERON & CONSTANTIN

Special Railroad Movements

To secure and hold the railroad trade there is no more attractive and permanently satisfactory line than the V. & C. Special Railroad Movements.

The watches in question have been in use for many years by a great many railroad men on all important lines in this country, and have shown a degree of accuracy and reliability which is unparalleled.



Many railroad watch inspectors have assured us that the rigid requirements of a railroad watch are met by the V. & C. to a degree which is beyond criticism, and which places the line in a class by itself.

You should have a representative showing of these railroad movements—17 to 21 jeweled, adjusted to heat, cold and position, and lever set—in order to get your share, and more than your share, of this most desirable class of business.

EDMOND E. ROBERT, Sole Agent
3 Maiden Lane, NEW YORK CITY

American Watch Case Co.



C393 Carved.



C309 Carved.



C388 Carved.

Old Fashioned Elegance

Something like the smell of old lavender lingers about one of A.W.C.CO cases. Each one is an individual. It is not ONLY solid gold. Each one has private elegance that even its mates have not, while its mates have their own peculiar excellencies also. Each case is a work unto itself, absolutely unlike the ordinary commercial product. Old fashioned elegance and a genteel profit in A.W.C.CO cases. Do people come to your store looking for that kind?

"Carved with figures strange and sweet,
All made out of the Carver's brain."
—Coleridge

"SOLD BY US DIRECTLY TO YOU"

9-11-13 Maiden Lane New York



Profit

Is what you are in busine for—"Ball Watches" assu you several varieties.

1—A fair cash return.

2—Satisfied customers most desirable "profit."

3—No preliminary repa ing of movement—No fitti to case—No long regulatic Thus, saving your time "profit."

4—No "price cutting" competitors.

Ball Watches
THE RAILROAD STANDARD

A "pro proposition" straig through for every reliable tail jeweler.

Write for booklet of fa and figures—We want authorized agent in eve locality.

THE WEBB C. BAL WATCH C C

Ball Bldg. Cleveland

Railway Excha Chicago



Your Customer

Won't Be Called Down

for not having correct time, if you sell him

The Incomparable Rockford Watch

The most reliable and satisfactory watch made

Write for price list and advertising matter.

ROCKFORD WATCH CO.
ROCKFORD, ILL.

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

Learn Watchmaking

Refined, profitable labor. Competent men always demand. We teach it thoroughly in as many nths as it formerly took years. Does away th tedious apprenticeship. Money earned while ndying. Positions secured. Easy terms. Send catalogue Address

. Louis Watchmaking School, St. Louis, Mo.

JULES JÜRGENSEN
Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS



M. A. MEAD AND COMPANY

NEW YORK :: :: CHICAGO
PITTSBURG

Will give your watch order the personal attention of a *specialist*

Send for copy of "The Watch Specialist" price list – Full of new ideas

NEW YORK
17 Maiden Lane

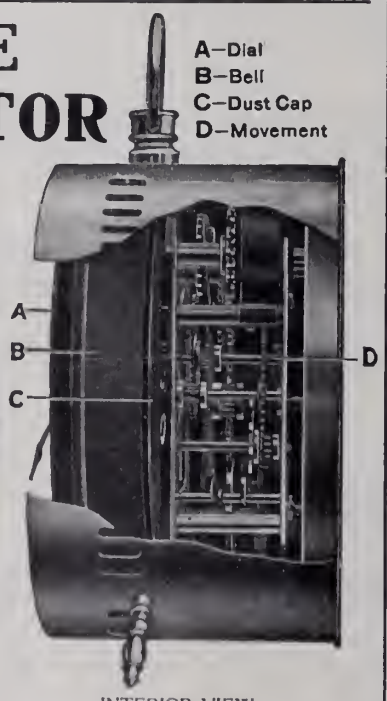
PITTSBURG
Fulton Bldg.

CHICAGO
Columbus Memo. Bldg.

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

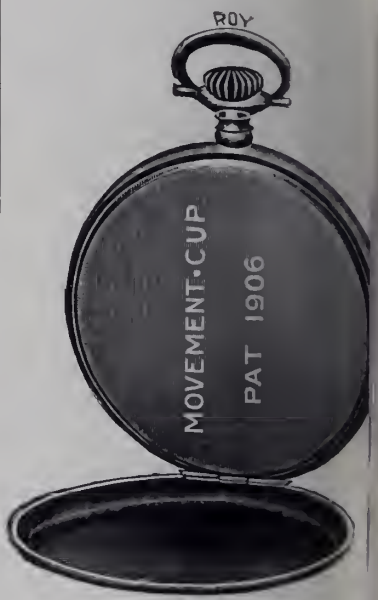
¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in g case making. The center and be are in one. Instead of having the or nary Cap, this case is provided with rigid metal movement Cup, held fricti tight in position. This Cup gives pr tection to the movement such as cant be secured with the conventional join cap, while dust is thoroughly excluc from the front by means of the one-pi center and bezel.

MADE ONLY BY

ROY WATCH CASE C

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market St



F. & F. J.

SCHWITTR

WATCH CA
REPAIRE

English and Swiss altered for American m ments. Estimates fur Work guaranteed. reasonable.

68 Nassau St., New Yo

PENNSYLVANIA WATCH CASES

SOLID
Trade **XXX** Mark
GOLD



No. 1014.

A NEW ONE AND A GOOD ONE

R. EXCLUSIVE JEWELER:

Do you wish a case of maximum value a minimum cost, in shapes the thinnest d models most superb—finish and en-aving that of the finest 14K. solid gold e—a solid gold case throughout of extra avy weight at about the same price as best makes of gold filled?

This is a large order but WE ONLY can it in every respect. These cases are ade in triple stock, the outside of which 14K., and this 14K. stock is ⅓ of the tal thickness of the backs. The inside 10K. and a low K. between, which crystalized, making a harder, stronger d stiffer case in every way than either filled case or 14K. solid. Ask your Jobber write us direct for Prices and Samples.

LORD YORK"

"Send us a card with your name and ad-ess and we will send you an illustrated talog describing and illustrating 'LORD ORK,' and his associates. He is the ost interesting character for the Retail weler in existence to-day. You can't af-rd to be without him."

THE PENNSYLVANIA WATCH CASE CO.

Factory, YORK, PA.

EW YORK OFFICE, Room 14, 194 Broadway
WM. FROEHLICH, Representative.

HOROLOGICAL DEPARTMENT

BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
RGEST AND BEST WATCH SCHOOL IN AMERICA
W teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board a rooms near school at moderate rates.
Send for Catalog of Information

EVERY REPAIRER

Should Have a Copy of
"The Jewelry Repairer's Handbook"
Issued by
THE JEWELERS' CIRCULAR PUBLISHING CO.
11 John St., New York Price 75 Cents

Leon Watch Case Co.

MANUFACTURERS OF

SOLID
14K. GOLD CASES



¶ We will be pleased to send you a sample selection package for your inspection.

Leon Watch Case Co.

FACTORY, NEWARK, N. J.
New York Office, 37 and 39 MAIDEN LANE
Chicago Office, 503 HEYWORTH BUILDING

Plain Talk to JOBBERS

YOU SHOULD discriminate between Swiss watches — not blame all because some are disappointing.

Some of the best watches in the world are made in Switzerland. Don't forget that. Be fair.

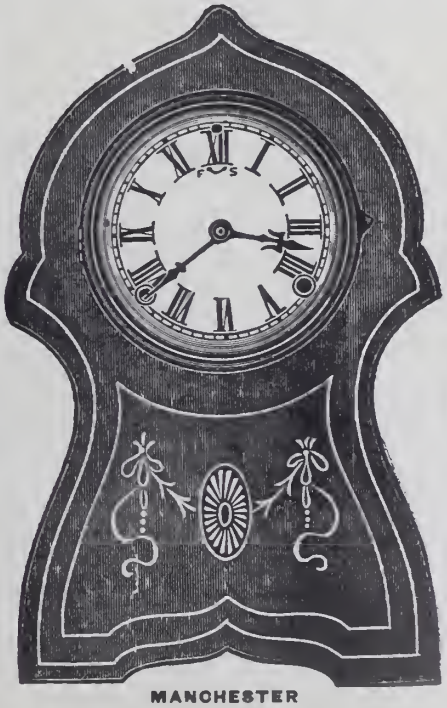
WATCHES

are the Best Low Priced Watches in the World. They perfectly satisfy a large demand for inexpensive watches.

Made by American machinery, in a thoroughly modern factory, and well constructed with interchangeable parts, you can endorse and guarantee them.

AMERICAN-SWISS WATCH CO.

1 MAIDEN LANE
NEW YORK



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

How to Make the Most of the Show Window

Written expressly for The Jewelers' Circular-Weekly by Otto Jonas

THE average retail merchant does not work, to its fullest capacity, his show window—his best and least expensive advertising method, for although all other advertising—that is, properly placed—will bring in a generous amount of business, no other means of reaching the buying public will result in such quick and direct returns as show windows attractively dressed and frequently changed, if they are reinforced by judicious newspaper advertising.

Equal in importance to having a tastily arranged window is to have a live one—that is, one in which there is always something different from that which one's competitors are offering—some specialty that attracts attention and makes sales, either because of its novelty or on account of being low-priced. Too many retailers are prone to adopt some one style and stick to it, year in and year out. They would be astonished at the beneficial results of changing the displays and the method of their arrangement as frequently as possible.

Don't ape the style of window dressing in general use in your particular line of trade. Be distinctive. To do this does not require a large expenditure, but some use of the gray matter in your head and a few extra hours' work a week, but the results attained will more than repay you for the labor.

Good ideas may frequently be picked up by observing the windows of merchants in other lines of business and adapting them to meet one's own needs.

Some suggestions as to how changes may be made are given herewith. For instance, your window base may be arranged as a flat or a slanting platform, as straight steps, as semi-circular steps—that with a central pyramid, etc. All these and other changes of base can be made quickly and easily by having on hand a few nice strong, small boxes, some loose boards and a box of small nails.

The boxes can be placed to suit and the boards laid in position to form the desired effect and tacked together. After a little practice one acquires the knack of doing this work and many new ways of building the platform will suggest themselves.

Several pieces of cloth—each of a different color—are also convenient things to have on hand, so that whenever a change of platform is made a covering of different hue can be draped over it. These cloths should be of good material, for if care is used they will last a long time. Be sure that the price cards used are distinctly worded, as the silent salesman (*i.e.*, show window) can only do efficient work if prices are plainly stated. The use of glass shelving is recommended, as it always looks neat and is easy to clean. Some goods can be most effectively shown on a large mirror, used as a window base.

Almost every retailer makes special shows for the more prominent holidays, but few merchants make a practice of keeping their window displays always seasonable. Many of the minor holidays can be exploited to great advantage and the seasons suggest another set of ideas. The various sports—baseball, football, racing, golf, tennis, skating, etc.—all suggest certain goods, and many times there are local festivities that could be advantageously recognized. Carefully watch results from your window and you can soon determine which points catch the eye quickest and this will be most valuable information, as one need not place the easy-selling articles in the most prominent positions, but rather reserve these places for those goods one is most desirous of "pushing."

Unless your window is so constructed that goods may be easily reached, be careful not to place any article therein unless duplicates are in stock, as nothing more quickly destroys the confidence of the average buyer than a failure to produce the same goods as are advertised in the window. Avoid crowding your window, show as much variety as possible, but give each article a distinct place.

Remember that window dressing is an art which can be mastered by any one who has sufficient patience, energy and self-interest to give it a fair share of his leisure time.

Among the $200 worth of goods stolen from the store of John Ott, 622 Seventh Ave., Altoona, Pa., recently, were a quantity of cuff buttons and stick pins. Entrance was effected to the store through a coal hole in the sidewalk.

The Way of the Enterprising.

A DIAMOND sale that has attracted considerable attention is being conducted by F. M. Noe, Indianapolis, Ind. The window is filled with diamond rings, the price of which is to be marked down $1 each day until sold. Mr. Noe states that in addition to the advertising derived from the sale so many sales have already been made.

* * *

Miss Lillian B. Hill told a number of Duluth jewelers, at a recent jewelers' conquet, a good way to get off for a vacation without being missed from business. "During the last holiday season," she said, "I met a jeweler at a seaside hotel. 'Why, I thought you were such a busy man!' I said. 'How do you manage your affairs here at the shore?' 'Oh,' said he, 'I am just running my advertisement out of the paper until my return, and so you see there are no affairs to manage.'"

* * *

Fred Brodegaard & Co., Omaha, Neb., have placed numerous articles of jewelry, cut glass, etc., in their show windows and marked them: "Any article in this window $1." The idea has attracted considerable attention and proven very successful.

Current Business Philosophy.

SOME of the best and most profitable advertising never induces a sale. But if advertising be rightly done, it so enlightens possible buyers and so enhance the article in their esteem as to make it, in the long run, profitable. Advertising may not bring visible results every day, in proportion to its cost, any more than the salesman does, but that advertising is a selling help stands squarely on all fours there is no longer any doubt.—*Printers' Magazine.*

The trade of the moneyed class is desirable, but don't get the name of running a store for one class of customers unless that class is large enough to support the business you want.

The man who bides his time is commended a good deal, but if you watched one of those men who bide their time and succeed in the end, you will find that while they wait they labor.—*Printers' Ink.*

F. L. Hopper, Belton, S. C., returned recently, from a purchasing trip to Baltimore, where he has gone in the interest of the Tate Jewelry Co., in which he is [illegible]

Storekeeping Department.

T Jewelry and Optical Establishment of Berman Raff, New York.

A VIEW of the show windows and the façade of the retail jewelry store of man Raff, at 453-455 Sixth Ave., New k, is illustrated herewith. The estab- ment is 40 feet wide and 65 feet deep. re are four attractive show windows, being seven feet wide and five feet . There are also two entrances to the

he first window, from left to right, is ted to diamonds, watches and jewelry; second window to cut glass and optical ls, the third window to cheap watches, the fourth window to cutlery, leather ls and musical instruments.

he front of the establishment is painted ch dark maroon color. There is a large l lettered sign extending all the way ss the building. The woodwork of the rior is of quartered oak. A well pped optical department is located in rear of the jewelry store.

Pointed Paragraphs.

sn't the largest ad. that is the best ad. What would you think of a man who the largest size pair of shoes in order t the biggest value. The shoes must fit the ad. must fit.

etween the drilling of the plebes and marching of the highest class lies a vast unt of routine that wasn't fun. The k that makes any success may not be but it's absolutely necessary.

on't tie yourself to the wrong side of street just because you have been there ng time. It takes a radical change to e a big success. If you want to be ed, do something noticeable.

new lines of goods is where the profits The old standbys that every dealer s have the prices all cut to pieces on n. Get the new things ahead of the r dealers and thus make the bigger fits.—*Ex.*

The Jewelry Business in the Island of Jamaica.

PRIMITIVE methods are used to manufacture jewelry down in Jamaica. The articles made are principally of silver. There are few jewelry establishments on the island, there being practically no gold articles offered for sale, outside of Kingston, where there are several good stores George W. Dunbar, of the Geo. B. Barrett Co., of Pittsburg, Pa., visited Jamaica recently, and was much impressed with what he saw, especially in Port Antonio, where his attention was directed to a jewelry shop.



JEWELRY STORE IN JAMAICA.



WEARERS OF JAMAICAN JEWELRY.

Attracted by the name of the proprietor, painted on the side of the building, a photograph of which is here given, Mr. Dunbar entered and found several men engaged in making silver articles, but saw no goods displayed. The workmen were busy melting silver coin, making wristlets, anklets, bracelets and necklaces into different designs, according to the taste of the person ordering them.

The workmen used a blow pipe and charcoal to fuse the silver, the blowing being done by mouth power. The silver in its heated condition is hammered with a swedge by hand into the form desired and approved by the Indian taste, for most of the customers of the Jamaica jeweler are natives of India—coolies, who are imported from India, and hired under contract to those persons who desire to engage their services.

The women natives all wear huge bracelets. During week days they wear a silver medallion, which covers a hole punched in the left nostril. On Sundays and festal days the medallion is removed and an immense nose ring, which hangs below the nose, is inserted in its stead.

This together with rings, anklets, bracelets and necklaces make up an attractive attire.

The merchants outside of Kingston do not display any jewelry in their shops or carry any stock whatsoever. The interior of the shops is nothing more than a workplace. An inventory made by the visitor disclosed that their equipment consists of antiquated rolls and swedges, devices for making jewelry, primitive charcoal furnaces and work benches.

Many of the natives are well educated, being graduates, in some instances, of American institutions. The coolies are, in most part, the principal customers of the native jewelers and are brought to Jamaica under five-year contracts. They work for a shilling a day. Most of the men bring their wives with them. A premium of $150 a head is paid for their importation. When they refuse to work, they are put in jail.

Mr. Dunbar says that he believes there are opportunities in Jamaica, and recent events show that the English have sent salesmen into that territory. Most of the jewelry sold in Kingston is of the very poorest quality.

Henry J. Harm, Albert Lea, Minn., has installed 11 new plate glass counter show cases. The store is now one of the most attractive in southern Minnesota.



FRONT VIEW OF THE RETAIL JEWELRY AND OPTICAL STORE OF BERMAN RAFF, NEW YORK.



THE R&L OIL

The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or thicken, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

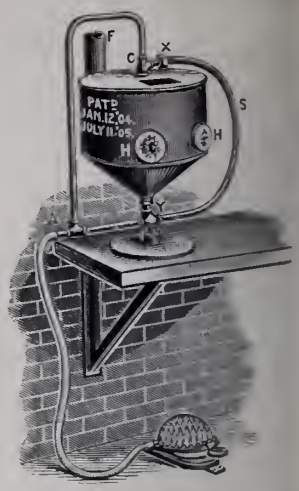
M. SICKLES & SONS . . Philadelphia
SWARTCHILD & CO. . . Chicago
NORDMAN BROTHERS CO., San Francisco
D. C. PERCIVAL & CO. . Boston
CHAS. MAY & SON . . Boston
DANIEL PRATT'S SON 53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., New York City
H. S. MEISKEY CO. . Lancaster Pa.
E. & J. SWIGART . . Cincinnati, Ohio
HAMMEL, RIGLANDER & CO. . N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS.

NOTICE

We Make
Rolling Mills
Polishing Heads
Dust Collecting Outfits
Work Benches
Sand Blasts
Blowers
Wash Basins
Vise Benches
Furnaces
Lapidary Outfits
Drilling Machines
Draw Benches
Grinder Heads
Complete Jewelry Plants
Large or Small
Equipped
Anywhere

LEIMAN BROS.
New York 65 John St. Newark 145 Brill St.



The Cyclone Sand Blast

Price (without bellows) **$12.00**

A really practical and efficient Sand Blast at a low price

Satisfaction Guaranteed

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jewelers' Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.
JEWELERS' TOOLS, FILES AND SUPPLIES
24 JOHN STREET, NEW YORK

WE CAN'T REPAIR THIS



WE
Repair Jewelry
OF ALL KINDS

Breslavsky Brothers
51-53 MAIDEN LANE NEW YORK

MOUNTINGS, BRACELETS AND SPECIAL ORDER WORK
COLORING AND PLATING

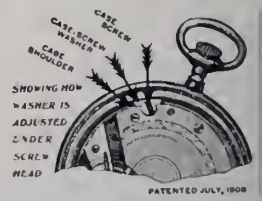
L. LELONG & BRO.

GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE



PATENTED PERFECT FITTING CASE SCREW WASHER

Perfect fitting u screw-head and ways ready for Holds movements curely, even if sc shoulder on case worn away or sprung. Made in all sizes Prices, gr $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c

For sale at all material houses

S. URICH New York Ci

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

wers are also solicited from our readers to the questions published on this page.]
attention paid to communications unless accompanied by full name and address of the writer.

ESTION No. 2209.—**Silver Plating ves and Flowers.**—*We want to silver- some leaves and flowers. We want to them for making moulds and casting out of soft metal. Kindly give us a ula for doing this* S. & P.

NSWER:—Flowers and leaves may be red with silver with the electro-deposit- process. A covering over the non- llic flowers is required to make them able for the electric current. This cov- g consists of wax, one ounce; spirits of entine, 1½ fluid ounces; india rubber, dram; asphalt, one ounce. The rubber asphalt are dissolved in the turpentine, wax is melted and added, and the whole irred together. Add to this one ounce solution of phosphorus in bisulphide arbon in the proportion of one part of former and 15 parts of the latter. The les to be treated are attached to a wire dipped for a few moments in this solu- They are next dipped into a weak r solution until the article appears black, then rinsed off, placed in a silver solu- and the current is turned on, when a r deposit is obtained. Another method ribed by C. P. in the *Metal Industry* is ollows: Coat the surfaces by dipping a solution of denatured alcohol, 12 es; nitrate of silver, one ounce, slightly med, and allow to dry in a normal tem- ture. Now prepare a solution of phos- us in bisulphide of carbon in the pro- ion of one ounce of yellow phosphorus 12 ounces of the bisulphide of carbon. ceed as before by dipping the articles in solution. The metallic silver is thereby ced, and as soon as dry the objects are y for immersion in a copper bath and tric current. They may afterwards be hed in silver.

UESTION No. 2210.—**Jewelry Wash.**—*you give us a receipt for making a k-acting jewelry wash which, when cold, ke a soft jelly, and when heated becomes uid. It has an odor that suggests am- ia, and that is the only substance we w there is in it.* E. J.

NSWER:—The jelly-like substance may sist of washing powder with the addi- of ammonia. Take Gold Dust wash- powder, add water to it and boil, mak- the consistency jelly-like when cold and id when warmed; to this add a portion ammonia. This combination will re- ve tarnish from gold. It is best for d jewelry to use a slow-acting dip. It s not roughten the articles as does a k-acting dip, and is therefore consid- l more desirable. A regular preparation sists of bicarbonate of soda, two ounces; chloride of lime, one ounce; common salt, one ounce; water, 16 ounces—well mixed together. The jewelry can be left in this for a short time, or may be used by apply- ing with a soft brush. If the articles are much discolored and require a stronger treatment, then it is best to warm the solu- tion.

QUESTION No. 2211.—**Bright Cutting Platinum.**—*Will you kindly advise me whether there is any method of bright cut- ting platinum? If so, kindly state how it is done. Thanking you in advance for the favor.* G. C. B.

ANSWER:—For bright cutting platinum the engraving tools should be sharp and the cutting edges brought to the highest polish that is possible. The bright cut can only be produced by the high polish of the cutting point, which applies to all metals. But with hard platinum or aluminum it is necessary to dip the point in oil of turpen- tine to act as a lubricant. To bring the graver to a high polish it is best to secure a glass plate, to which has been glued a piece of the finest crocus cloth. They can be purchased from the material supply houses.

Jewelry Repairing.

(Translated for THE JEWELERS' CIRCULAR-WEEKLY from the *Deutsche Uhrmacher Kalender.*)

(*Continued from issue of Sept. 2.*)

THE following are some of the favorite alloys for the different solders:

(I.) SILVER SOLDER.

(A)—This is a very hard silver solder, which is used on articles which have not been previously soldered:

(1) Fine silver, 4 parts; copper, 1 part.
(2) Fine silver, 2 parts; copper, 1 part.
(3) Fine silver, 4 parts; brass, 3 parts.
(4) Fine silver, 19 parts; brass, 19 parts; copper, 1 part.

As brass is composed of copper and zinc, it is added in the place of these two metals, as practical men claim that this mode of alloying makes the solder more fusible.

But, while such might be the case, the solder thus alloyed is less ductile and elastic.

(B)—This is an easily fusible silver alloy, for use on articles which have already been soldered with hard silver solder:

(1) Low silver, 750/1000 fine, 16 parts; zinc, 1 part.
(2) Low silver, 750/1000 fine, 7 parts; zinc, 1 part.
(3) Low silver, 750/1000 fine, 16 parts; zinc, 3 parts.

Another hard silver solder containing fine silver is the following:

(1) Fine silver, 16 parts; brass, 4 parts; zinc, 1 part.
(2) Fine silver, 16 parts; brass, 5 parts; zinc, 1 part.
(3) Fine silver, 2 parts; brass, 1 part; zinc, 1 part.

Still another easily running silver solder contains:

Low silver, 800/1000 fine, 60 parts; brass, 30 parts; spelter, 10 parts; (spelter is chemically pure zinc).

(II.) GOLD SOLDERS.

The use of fine gold in making gold solder causes it to be very hard to fuse. The addition of silver, copper and zinc makes it more fusible and different in color —red, yellow or green, according to the different proportions.

(A)—Objects to be soldered by hard solder should be at least of 14-kt. gold or of a finer grade, as only such are adapted to be colored, where lower solder would turn black.

HARD SOLDER.

(1) Fine gold, 16 parts; fine silver, 2 parts; copper, 8 parts.
(2) 18-kt. gold, 8 parts; fine silver, 2 parts; copper, 1 part.

(B)—Easily fusing solder for objects 14-kt. fine. The No. 2 is useful for objects of 14-kt. or a little less, and especially for yellow gold, which is similar in color to the solder.

(1) Gold, 14-kt., 3 parts; fine silver, 2 parts; copper, 1 part.
(2) Gold, 14-kt., 10 parts; fine silver, 5 parts; zinc, 1 part.
(3) A mixture of even parts of silver solder and 14-kt. gold.

III.

Soldering is done with the assistance of a flux, which keeps the surfaces to be soldered clean and prevents oxidation by excluding the access of air. The number of fluxes is large, and their efficacy depends on the selection of that best adapted to the kind of metal to be treated. The principal fluxes for soldering gold and silver are borax, phosphate of soda and so-called soldering fluid. It is important to know the relative properties and effects of a flux in order to be able to use it advantageously.

Borax consists of colorless crystals. It can be dissolved in cold, or, better, in warm water, and has a slightly salty taste. As a chemical term it is called a double boric acid soda, which is a combination with soda as a basis called "boric acid."

[THE END.]

A New Aluminum Alloy.

A NEW aluminum alloy, having several admirable qualities, has been patented (May 5, 1908) by Water Gosmann, and by him assigned to Fried. Krupp Aktiengesellschaft, of Essen-on-the-Ruhr, Germany. The alloy consists of about 87 per cent. of aluminum, 8 per cent. of copper and 5 per cent. of tin. The content of copper in the alloy may vary between 7 and 8.5 per cent., and the content of tin may vary between 4.5 and 5.5 per cent. It can be easily cast and it is claimed the castings re completely homogeneous, and have relatively high rigidity; they can be easily worked and the finished articles have a beautiful, lustrous appearance—*Metal Industry.*

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

The Pairpoint Corporation

NEW BEDFORD, MASS.

SILVER PLATE AND CRYSTAL CUT GLASS



No. 920—Puff Prism and Fan.

ELECTROLIERS AND GAS PORTABLES

BRANCHES:
38 Murray Street - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

Photo. Book Loaned to the Trade on Application

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents
and upwards
With a Liberal Discount to the Trade
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application 37 and 39 MAIDEN LANE, NEW YORK

A Crystaloid Sign will be sent upon request to dealers .

CROUCH & FITZGERAL



Jewel
Trunl
and Cas

177 Broadv
Bet. Cortla
and Dey S
688 Broadv
723 6th Av
New Yo

Artistic Photo Miniatur



on Wat
Cases a
Dials. Pe
Ivory or F
celain
Brooches
Locket
Hand Pain
Miniatur
Etching
Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YO

JACOT MUSIC BOX C

MIRA MUSIC BOXES AND MIRAPHONES
39 UNION SQUARE - NEW YOR

PATENT

obtained on inventions and designs. Tr
marks, prints and labels registered.
R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D

Mr. Jeweler:

Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner Established 1870 **FANS** and Novelties for the Jewelry Trade **520-522 Broadway NEW YORK**

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Growth of the Glass Ware Industry in the United States.

By Hugo Pick, in the *American Business Man.*

SOMEONE—I think it was a newspaper man—once asked me how much glass, reckoning in dollars and cents, was sold in the United States every year. My answer was: "If you will tell me how many grains of sand there is in the seashore, or how many drops of water in the oceans, perhaps I can answer your question."

No one man can tell how much the glass ware of the country amounts to yearly, but the aggregate is something tremendous, going into the millions of dollars, and even into hundreds of millions. It is used for so many purposes—for articles of utility, for purely ornamental purposes and for purposes that combine ornament and utility. There are thousands of uses to which glass is applied, and some in which it is indispensable. Take the incandescent electric light bulbs, for instance. If it was not for glass, the light would be an impossibility. Look at the miles upon miles that enter into show cases, into windows, into bottles, and even into sidewalks. No one man can enumerate the different purposes to which glass is applied, and no one man or company handles glass for all the different purposes to which it is applied. Dealers in glass have to specialize, the same as physicians do in the practice of medicine, or lawyers in the practice of law. Hence you will find large concerns who do nothing but make stained glass windows, and the prices of some of these windows will run into the thousands of dollars. Other concerns will handle nothing but glass to be used in connection with electricity, and others nothing but looking glasses. One concern, for instance, handles a large amount of glass for table ware, as well as supplies for hotels, restaurants and bars. Other firms do a large trade in what is called glass ware for "scheme" houses, or firms that use the glass ware for premium purposes. These various supplies will represent several thousand different styles and many varieties of glass. For all glass is not alike, and there are almost as many variations in the quality as there are in the uses to which it is applied.

The United States is a great producer of glass, and always has been. Glass was made here before the Revolutionary War, although at that time only the cheaper grades of glass were made, because of the lack of skill and knowledge on the part of the manufacturers. We have made tremendous strides since that time, until now in certain products and grades of glass ware the United States is supreme. But for certain characters of glass the Europeans still hold the supremacy, notably France and Belgium, which turn out the finest and most costly glass ware that is made, and the product of these two countries has a world-wide renown for its superior excellence. In the manufacture of rich cut glass the Americans are the first in the world.

The manufacture of glass and glass ware in the United States is centralized in a comparatively small territory, known in the trade as the Pittsburg district. This comprises portions of Pennsylvania, West Virginia, Ohio and Indiana, the reason for this close grouping of the industry being largely due to the discovery of natural gas, and partly due to the grouping of the skilled labor required in that section of the country. A cheap supply of fuel is an essential in the manufacture of glass, and the discovery of the great natural gas belt gave an enormous impetus to the industry in this country. Scores of thriving towns have grown up in this district and many thousands of men have obtained employment because of the gas discovery. Capital was quick to see the profits that could be made in the business with this cheap fuel, and plant after plant was established. With the influx of capital came science and invention, with the result that in many branches of the industry within the past 20 years there has been a complete revolution in the processes of manufacture, which have enabled the American makers to enormously increase their output with a corresponding lessening of cost. In spite of this fact, however, and the protection that is afforded by a tariff of 60 per cent., the foreign glassmaker is able to place his goods in this country in competition with American makers, on certain grades of glass. The cheaper labor of Europe helps to offset the greater efficiency of American workmen and methods and our cheap fuel supply.

In making glass the fires must never be allowed to go out and the work is on the "continuous performance" plan. Once the fire it lit under what is called the "pot," it burns without cessatation until it is necessary to make repairs. The flame may burn a year or more at a time before this is necessary, and in the meantime that "pot," with relays of men working in shifts, is constantly producing glass. In recent years the diminishment of the pressure in the gas belt has been such that many manufacturers have had to supplant it with other fuel, and now one will generally find in close proximity to some of the glass works great tanks which contain thousands of gallons of crude petroleum, the abundance and cheapness of which has enabled the manufacturers to withstand the failing gas supply.

Glass ware, such as is used for drinking purposes, in the shape of goblets or glasses, is made in either one of two ways. It is either pressed or blown. The first is the cheapest process and the goods turned out by it are a little better wearing than the blown goods, but the blown goods are the most popular for drinking purposes, whereas for table ware the pressed is used almost entirely. Almost anyone can tell the difference between blown and pressed glass at a glance. Pressed glass is thick, whereas blown glass is thin. Flick the rim of a blown glass goblet with the finger and a clear, bell-like sound is produced, vastly different in its musical tone from that produced by pressed. It fitting up a hotel or bar with glass the cost will depend altogether upon the taste of the purchaser, and the quantity he buys. He can buy glass for a few cents apiece or for a dollar apiece. He can easily spend $500 or he can keep the expense largely below that figure. The cost will vary according to the location and character of the place.

Blown glass ware can be bought plain or decorated. If the purchaser so desires he can have his plain glass ware decorated in any style that he may choose. He can have his name or initials or an emblem placed upon every article. This can be done for him, the cost depending entirely upon the amount of work that it takes. Pressed glass ware is decorated in figured patterns and sometimes with colored effects. The Belgium and other makers have designs that are called rock crystal. They are noted for their beauty, and are faithful reproductions of the work of nature.

There is another way of decorating glass ware, which is known as the deep plate acid etching. The designs for this work are first engraved on a steel plate, which is inked, the same as for a steel engraving, and then an impression is taken on a piece of tissue paper and this is transferred to the glass. This will leave a layer of ink around the glass, except where the pattern is, which will be perfectly clean. Then the remainder of the glass is given a coat of paraffine, and the glass is immersed in a bath of acid. The acid will not touch either the ink or paraffine, but on the clean surface which shows the pattern it will eat its way to any required depth. This process



No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW few really useful, practical articles you have for Men?

Here Is One - We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in "Dorantique," Copper, Nickel, Brass and Silver Plate

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios : Apollo Silver Co.

WORKS { 4-5 Marion Street / 205-207 Lafayette Street

544 Broadway, NEW YORK



We make a large assortment of Jewel Boxes, Stick Pin Cases, etc.

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

TRADE R MARK

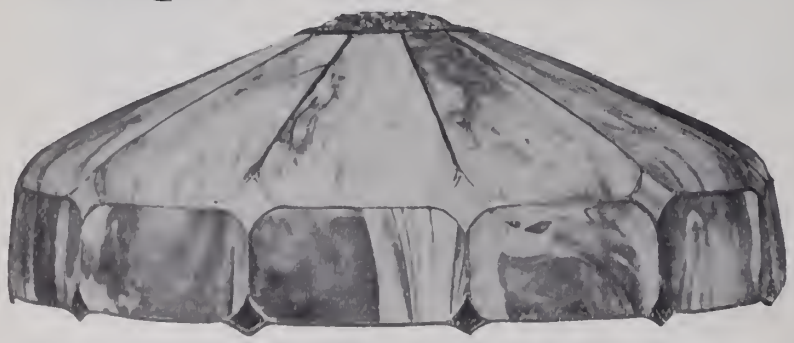
C. F. Rumpp & Sons

PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway

UNIQUE ART GLASS AND METAL CO.



3039—16 in. Diameter

46 PARK PLACE, NEW YORK

Makers of High Grade

Art Glass Dining Room Fixtures

Lamp Shades, Electric Shades and Portables

CALL IN AND SEE OUR BEAUTIFUL LINE OF PRODUCTS AT POPULAR PRICES

Also an Elegant Line of

Rich Crystal Cut Glass at Factory Prices

JOHN AUSTIN & SON



Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R. I.

We Do Our Own Smelting.

Workshop Notes

for Jewelers and Watchmakers

Cloth :: Postpaid, $2.50

Published by
The Jewelers' Circular Pub. Co.
11 John St., New York

is only used where the design is of an regular or geometrical nature. When you ha- a set of glass ware of this kind all de rated in the same patterns the cost n nts up, because for every variation in h circumferance of the glasses a special l- has to be engraved of exactly the length as the circumferenee of the s If there are 18 different sized glasses ne set this means that 18 plates have engraved for their decoration, and e plates are expensive.

ill another process of decorating glass is by means of a needle which operates achine. This is an automatic arrange- and is only applicable to certain de-, such as scroll work, loops, etc. The rn, after being selected, is applied to machine, and the glass, which has first coated with wax or paraffine, is then lved in contact with the needle, which away the paraffine, leaving the glass ing through the desired pattern. You feed a crème de menthe glass into this hine or a wide champagne glass, and machine will automatically adjust itself e varying circumferences, so that when ends of the pattern join on the glass connection is perfect. After the needle inished its work the glass is then dipped an acid solution, which acts on the ex- d glass. Glass decorated in this man- is considerably cheaper than the rock al, but lacks the indescribable beauty e latter.

e of the largest glass factories in the d is that of Val St. Lambert, in Bel- , whose goods have a world-wide re- n. These works have been in operation some hundreds of years. The art of -making is regarded as more or less of the mysteries abroad, and they have in secrets of manufacture which are ously guarded. The trade runs in fami- and it is almost an impossibility for one not born to the business to break it. Hence at Val St. Lambert you will that the men working in the plant are descendants of the stockholders and em- es of a century or more ago. A couple enturies ago it was deemed so necessary uard the secrets of the craft from out- rs that a wall was built around the to keep out strangers, and this wall remains—probably the only town in E ope of the kind.

ith the wealth that abounds in the ern part of the United States one would rally suppose that hotels and bars in section of the country would indulge he most expensive kinds of glass ware. reverse is the case. Take New York illustration. As a general rule, New k buys the cheapest thing it can obtain lass ware. As you come west the qual- grows better. Chicago buys a very h grade of goods, but the farther west go the higher is the grade demanded. en you strike the mining camps of the t there is nothing too good for them. can go into a little frame one-story in a western mining camp and see a lay of glass ware that cannot be ex- ed. Why this should be so I do not w. It may be due to the fact that a k costs about twice as much out there it does in the east, but most probably it is due to the lavishness of the western character.

While there is no "trust" in the manufacture of glass ware and consequently no application of trust methods to the trade, the majority of manufacturers are members of an association which regulates trade questions. Some years ago things were vastly different. Then a jobber was compelled to buy of members of the association alone. If they found that he was buying of an independent manufacturer the members of the association might refuse to sell him goods. They further "cinched" their hold on the jobbers by allowing them rebates which were based on the amount of the jobber's yearly sales, and this percentage of rebate increased as the sales increased. If the jobber bought of the independents, however, he forfeited his rebate. Under this condition the jobber naturally confined his trade to the association members.

Things are different now, however. While the association still exists there is no prohibition on the jobber buying from anyone outside it. But the association members still retain their hold on the trade, because they now allow the jobber a larger rebate on his year's purchases, thus making it the jobber's interest to confine his purchases to the association's members.

Labor is a big item in the cost of making glass, and the glass workers have a strong and well-organized union. As a consequence they are among the best paid artisans in the country, the wages of the glass blowers being from $40 to $50 a week for the best. There is comparatively little glass made in this country by non-union labor.

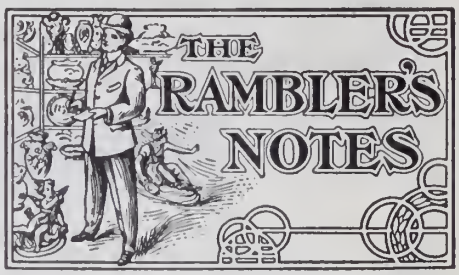
Glass ware is sold in two ways—by traveling salesmen and by catalogue, or mail-order methods. It may appear a difficult thing to carry a sample line of glass ware comprising hundreds of specimens around the country, but there are special sample trunks made especially for this purpose, and it is astonishing the amount of material that can be packed in them. Every inch of space is utilized. In the catalogues are shown, by illustration, the various styles of goods and their prices. These catalogues are sent out by the thousands every year. Such a catalogue is a very expensive work and the mere postage on them amounts to thousands of dollars.

Russian Black Silver Jewelry.

OUR consul, W. W. Masterson, at Batum, states that there are no manufacturers of jewelry, as the term is understood in the United States, engaged in the manufacture of novelties in jewelry in that part of Russia, but that there is made by hand in Batum in little shops novel and beautiful silverware called "Georgian work." It is an inlay of almost black silver in fancy designs on the white silver background, and the work is used in spoons, cups and mugs, belts and buckles, tea sets, and, in fact, in everything in which ordinary silver is used.

The makers of the ware profess to keep the process of making this dark silver inlay as a trade secret.

Harvey Fritz has installed new fixtures, show cases and made other extensive improvements in his store at Oil City, Pa.



AN ATTRACTIVE CLOCK SET.

AT their salesrooms, 12 Barclay St., New York, Harris & Harrington have on exhibition an attractive clock set in gold effect, the central piece of which contains the clock, resting on an oblong base supported by four eagles. On this base stand two figures representing angels, and they in turn support on their heads a second rest which supports figures representing a chariot drawn by two prancing horses. Standing in the chariot is a man dressed in flowing robes. He holds in his outstretched hand a wreath of victory. Riding on one of the horses is an angel. The clock is suspended from the center of the higher cross support. The two candelabra accompanying the set are finished in keeping with the centerpiece.

*

ARTISTIC BRONZE ELECTROLIERS.

IN the warerooms of Lazarus, Rosenfeld & Lehmann, 62 Murray St., New York, there is on exhibition a comprehensive line of electroliers, among which is one entitled "Arion," by Louis Moreau. This offering shows a young man holding on his arm a harp, while with the other hand he supports a cluster of clouded glass bulbs. "Le Calme," another offering at the same salesrooms, represents a young woman standing on a rounded pedestal and leaning on a fork. She is dressed in rustic garb and seems to be in deep meditation. From the back of the pedestal rise three curving branches, which terminate above the head of the figure in three clusters of colored glass, forming a flower effect.

*

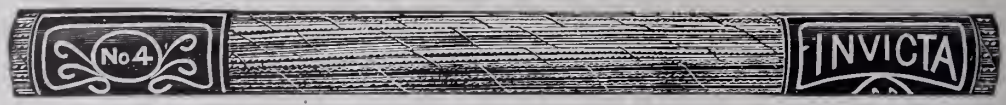
NOVELTIES IN POTTERY.

JUST at present Hugh C. Edmiston, American representative for the Crown Staffordshire Porcelain Co., is exhibiting a line of vases made after famous *Famille Noire* vases, in which the designs were first drawn on the vase and the ground work then filled in with a dull black, leaving the flower work in white, and the whole is then enameled over in five colors. The green, a transparent color, covering the black, and the leaf work produce a brilliant and lustrous effect, the flowers and stems standing out strongly. This line is most attractive, and should prove popular with jewelers.

THE RAMBLER.

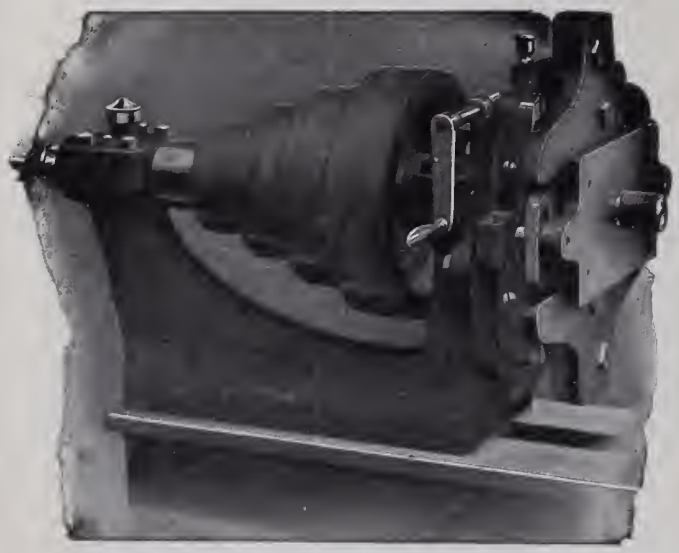
An interesting display recently seen in the store of J. A. Merrill & Co., 503 Congress St., Portland, Me., was an Indian belt valued at $8,000. It was obtained in Calcutta. The belt is constructed of threads of gold and contains 183 diamonds, 47 rubies and 91 emeralds.

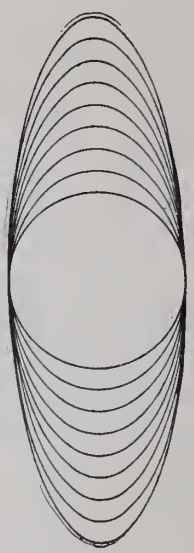
Nothing New Under the Sun?



Oh Yes, There Is! **"INVICTA" SAWS** Are New. Order a Gross and Try Them and Be Convinced

WILLIAM DIXON, Incorporated, 39 John St., New York
Formerly F. W. Gesswein Company



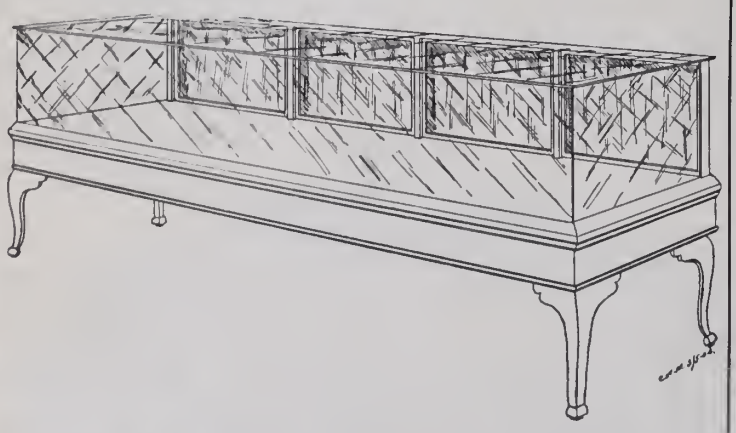


Our Oval Spinning and Turning Lathe

Our cuts show headstock o Lathe and variety of elliptic produced on same, retainin minor axis.

Write for our Catalogue o Spinning Lathes.

P. PRYIBIL,
520 W. 41st Street, New York

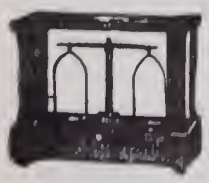


"FOR A QUARTER OF A CENTURY
We have been manufacturers of

High-Grade Jewelry Fixtures

Correspond with us before placing you orders

ALEXANDER H. REVELL & CO
Rees, Dayton, Eastman and Hawthorne Streets, Chicago, Ill.



HERMAN KOHLBUSCH, Sr.,
ESTABLISHED 1859.
Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom, 194 BROADWAY, NEW YORK.
Send for Price List. Tel. 370 Cortland



CRUCIBLES



Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
98 John Street,
NEW YORK.



Established 1879 **Manufacturer of**

LOUIS W. HRABA **Fine Leather Goods**

29 East 19th St., New York **Exclusively for the Jewelry Trade**

CASTINGS Gold, Silver, Bronze, B German Silver, Copper and

L.D. TEL. 2072 L. Supply Jewelers, Silversm Die-makers, Mould-makers, etc. Bronze Forces. Bronze and Iron Shells for Die-cutting Mach Cast Iron Hub for sinking in Steel Dies. Chande Undercut Work, Statuary.

AUGUST GRIFFOUL 313 HALSEY STR NEWARK, N.

LEES & SANDERS,

CHEAP AND QUICK TRANSIT IS BRINGING
TRADE FROM ALL OVER THE WORLD

SWEEP SMELTERS,
BIRMINGHAM, ENG.

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c..

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c.	per dwt.	12 K. 48c.	per dwt.
20 K. 80c.	" "	10 K. 40c.	" "
18 K. 72c.	" "	8 K. 32c.	" "
16 K. 64c.	" "	6 K. 24c.	" "
14 K. 56c.	" "	4 K. 16c.	" "

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c.	per dwt.	14 K. 66c.	per dwt.
10 K. 50c.	" "	16 K. 74c.	" "
12 K. 58c.	" "	18 K. 82c.	" "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.
43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS
L. & M. WOLLSTEIN
16 JOHN STREET, NEW YORK
SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

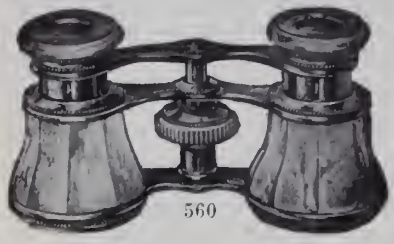
HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

PLATINUM
AMERICAN PLATINUM WORKS
NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS
NEWARK, N. J.

Trade-Mark. Trade-Mark.

COLMONT
PARIS
Established
1846



COLMONT
OPERA and FIELD GLASSES

have been recognized by Opticians who really wanted a good article without paying too high a price.

With Colmont Glasses
You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage, investigate the **"COLMONT"** line at your jobber's.

SUSSFELD, LORSCH & CO.
Importers
NEW YORK PARIS



Importer and Manufacturer of
WATCH MATERIALS, TOOLS, JEWELERS' SUPPLIES AND OPTICAL GOODS



Bargains in
Engraving Blocks

Prices on Application.

Fine Gold, Silver and Platinum always on hand.
Highest Prices paid for Old Gold and Silver.

A. ZAREMBOWITZ
250 East Houston Street NEW YORK

THE RECOGNIZED
Leading Jewelry Auctioneers
OF AMERIC



W. H. BROKAW

19 years as Auctioneers for the wholesale and retail Jewelers has gained for us the reputation of securing the best results in the shortest time. Therefore if you contemplate an Auction Sale we would be pleased to furnish facts and figures of sales made by us from all parts of the country, together with bank reference.

CORRESPONDENCE CONFIDENTIAL

W. H. Brokaw & Co
14 MAIDEN LANE
Diamond Exchange Bldg. NEW YORK CI

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, SEPTEMBER 16, 1908. Vol. LVII., No. 7.



Beautiful Punch Bowl Trophy for Trans-Pacific Ocean Yacht Race from San Pedro, Cal., to Honolulu.

(See Text on Page 63.)

ALVIN SILVER

September is the month Society returns from the seashor and mountains, and the early Fall months have become th popular "Wedding Season." Weddings necessitate weddin gifts. Nothing is so appropriate or serviceable as Silve Table Ware, of which we make a specialty in appropriat patterns at moderate prices.

BRIDAL ROSE



ORANGE BLOSSOM



EVANGELINE



WM. PENN

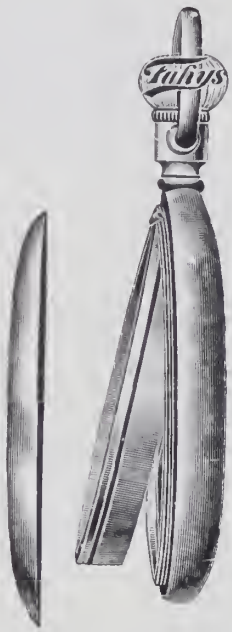


ALVIN MFG. CO.

Silversmiths

NEW YORK





Uncle Sam points to the

Fahys Bristol Case

with solid back and screw bezel, as the one case which will ensure absolute protection from dust or damp to the movement of a watch, under all conditions, all over this great country.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO

Our Presidential Catalogue is now ready for distribution and will be sent upon request



A STAR PERFORMANCE

"Up above the world so high
Like a diamond in the sky."

¶ Because the most painstaking care is exercised in cutting the diamonds we sell.

¶ All the stones are perfectly round, of the proper thickness, and all the facets correctly laid.

¶ Producing the most possible brilliancy at the least possible price, for there is but one slim profit between the price we ask and the actual cost of production.

J. R. WOOD & SONS

DIAMOND CUTTERS

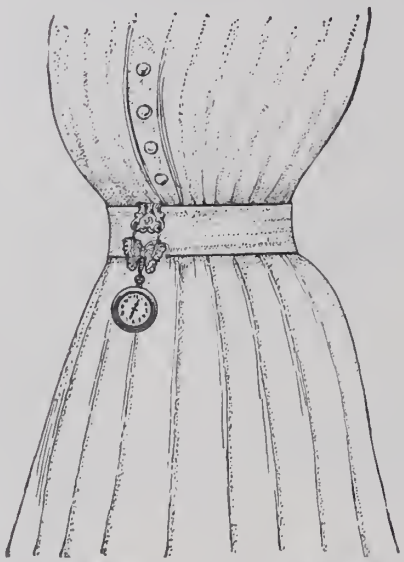
Importers of Rubies, Emeralds and Sapphires

2 MAIDEN LANE (Corner of 170 Broadway) NEW YOR


BY EVERY TEST
THEY'RE PROVEN BEST.
And there are good reasons for it. If there is any advantage in a half-century's experience at ring making, if there is any advantage in having the most improved machinery, the most skilled workmen, if there is any advantage in adopting the most advanced methods of manufacturing and the most economical method of selling, then our rings ought to be the best—and they are. We court comparison with others—quality and price. Let us send you samples and judge for yourself.
18K M
ACID
HR
J. R. WOOD & SONS
RING MAKERS
Maiden Lane, Corner of 170 Broadway
NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







Y 64/L 349







Y 94/L 293

INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

Our Locket Fob has already proven itself to be a great seller. We predict for our Watch Fob great results. It is a winner. Write for samples. We sell the wholesale trade only.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane



Belcher ring as received with s badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that helps to make your business profitable.

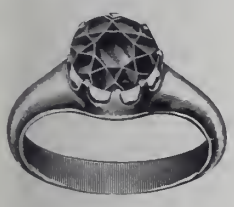
WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

47 John Street
New York

TWO WONDERFUL SHOPS

57 Washington Street
Chicago



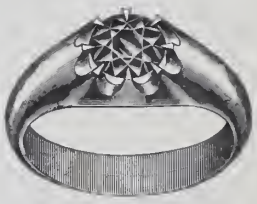
iffany ring as received with worn ff claws. Stone cannot he reset, as t would be too low to look well and he point would come helow the nner circle of ring.
(See cut No. 2 of flat helcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws hadly worn. Stone cannot be reset, as it would he too low to look well and the point would come helow the inner circle of ring.
(See cut No. 2 of flat helcher.)



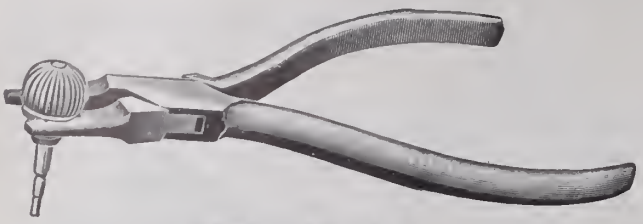
How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

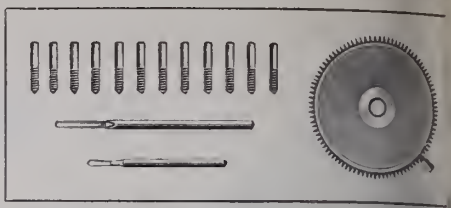
Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.



CROWN PLIER No. 331

For clamping the collar of crowns on dust-proof cases while removing same from pendant. This is usually found a difficult task but easily done with the help of this plier.

Nickel plated.....each, $ .60



1 Doz. BARREL HOOKS (threaded wit Finished Drill and Tap

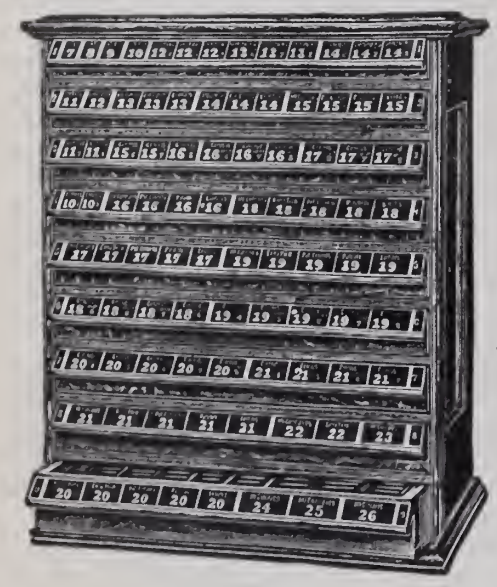
With this outfit a new barrel hook can be put in barrel in a short time, and in a proper manner so will not pull out. Price..... $
Same as above without Taps and Drill, per doz.

JEWELERS' SQUARE SAWS, ROUND BACK



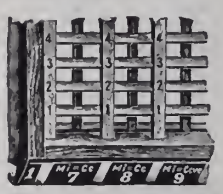
Hardened by a new p cess, giving a cert "toughness" not f d other brands of saws. M in No. 00000 to No. 6. Price, per gross, $1.00

ECHARCO WATCH GLASS CABINET No. 15 (Patented) Price, each, $16.00



This cabinet has many new features not found in any other. Novelty and usefulness are the chief arguments in its favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. Sides are paneled. Partitions of bass-wood and put together in best manner possible.



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

Bottoms of cabinets are hollow to receive chips, dust, etc.

Arrangement for Glasses.—The nine drawers contain 1,547 spaces to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions.—24 inches wide, 29½ inches high, 12 inches deep; weight, 45 lbs.; with packing case, 75 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

SHELDON'S PATENT HAIRSPRING COLLET REMOVER



No need of any more distorted hairsprings bent balances.

Every watchmaker knows how troublesome it to remove the collet without either distorting t hairspring or bending the balance; with the of this tool the difficulty is overcome. The t is provided with a pair of spring fingers, curv at the ends and ground very thin and sharp. tilting the balance the jaws may be slid under t hairspring and by pressing the jaws together will readily loosen the collet and then by turni the central screw, which has a hole in the end receive the staff pivot, you can force the col from the staff, without injury to balance or ha spring. The adjustable screw nut is provided avoid wear or injury to the jaws. A glance at t illustration will demonstrate the utility of t tool. Finely nickel plated.

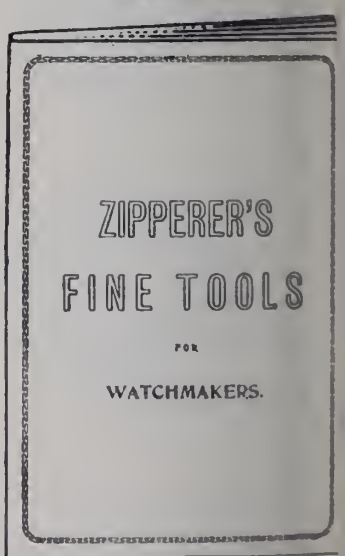
Price, each, $1.25

RING SEPARATING PLIER No. 1



A most effective device for cutting rings from fingers, when too tight to be removed otherwise. A few turns of the saw will cut a ring of average weight. Full nickel plated

Price, each, $1.75



A handsome Booklet, 8 inches by inches, fully illustrating Zipperer's fi tools for watchmakers will be mailed you upon receipt of a postal card, giv your name and address.

For Sale by all Jobbers in the United States and Canada

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

A CATALOG OF YOUR OWN — Adjusted to meet your local conditions, WILL ENABLE YOU TO COMPETE WITH THE LARGE MAIL ORDER HOUSES and RETAIN and INCREASE YOUR HOME BUSINESS.

We can furnish you such a Catalog at a moderate expense. Write for Samples.



STORE OF MAWHINNEY & RYAN COMPANY, OMAHA, NEB.

Read Our Customers' Letters

OMAHA, Nebr., Jan. 7, 1908.
THE ARNSTINE BROS. Co.,
Cleveland, O.

Gentlemen:—The panic of the latter part of '07 was responsible for a decrease of our November and December business, but the Catalog issued at about the time of the greatest scare helped to save the day and added materially to the volume of business, and we are more than pleased with the results. Yours truly,

MAWHINNEY & RYAN Co.

This firm used The Arnstine Bros. Company Catalogs since 1903, and again placed an order for 1908.

KANSAS CITY, Mo.,
Jan. 10, 1908.
ARNSTINE BROS. Co.,
Cleveland, O.

ntlemen:—Your letter of
h 4th received, asking our
pion of the Catalogs you is-
u for us, this being the
th Season. We were very
pleased with the way they
v gotten up.
ne illustrations were good.
cially the Colored Pages.
ie results we got were sat-
tory, considering the time
h were mailed out. We
v late in placing the order;
h efore late in getting our
logs.
ishing you success this
, we are, Yours truly,
& OLMSTEAD JEWELRY Co.,
er E. A. Hosier, Secretary.

Th firm used The Arnstine Br .Company Catalogs in 1904, 19 1906 and 1907.



STORE OF CADY & OLMSTEAD JEWELRY CO., KANSAS CITY, MO.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

The Railroad Watch



16 Size—Bridge Model 18 Size—Full Plate

THE HAMPDEN WATCH CO., Canton, Ohio

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY

DESK CLOCKS



3312



3206



3300



3304



3207

We illustrate to-day a few examples of our comprehensive line of Clocks. We have in stock Clocks of all kinds — plain, engraved, and etched — both large and small. An attractive line at attractive prices.

R. BLACKINTON & CO.

Established 1861 TRADE +B MARK *SILVERSMITHS*

New York Showrooms
"Silversmiths' Building," Maiden Lane

NORTH ATTLEBORO, MASS.

A New Pattern in Toilet Ware



The distinguishing feature of the new Whiting FLORENTINE Toilet Ware is its refinement of line, of ornament, and of conformation.

The mirror handles are conveniently long, the brush backs of a distinctive shape, symmetrically elegant and adapted to advantageous service, while the exceptional flatness of all the mountings adds to the individual character of the set.

Workmanship and materials are of the best quality, and the Florentine is finished in four attractive styles—plain, engraved, etched and repousse.

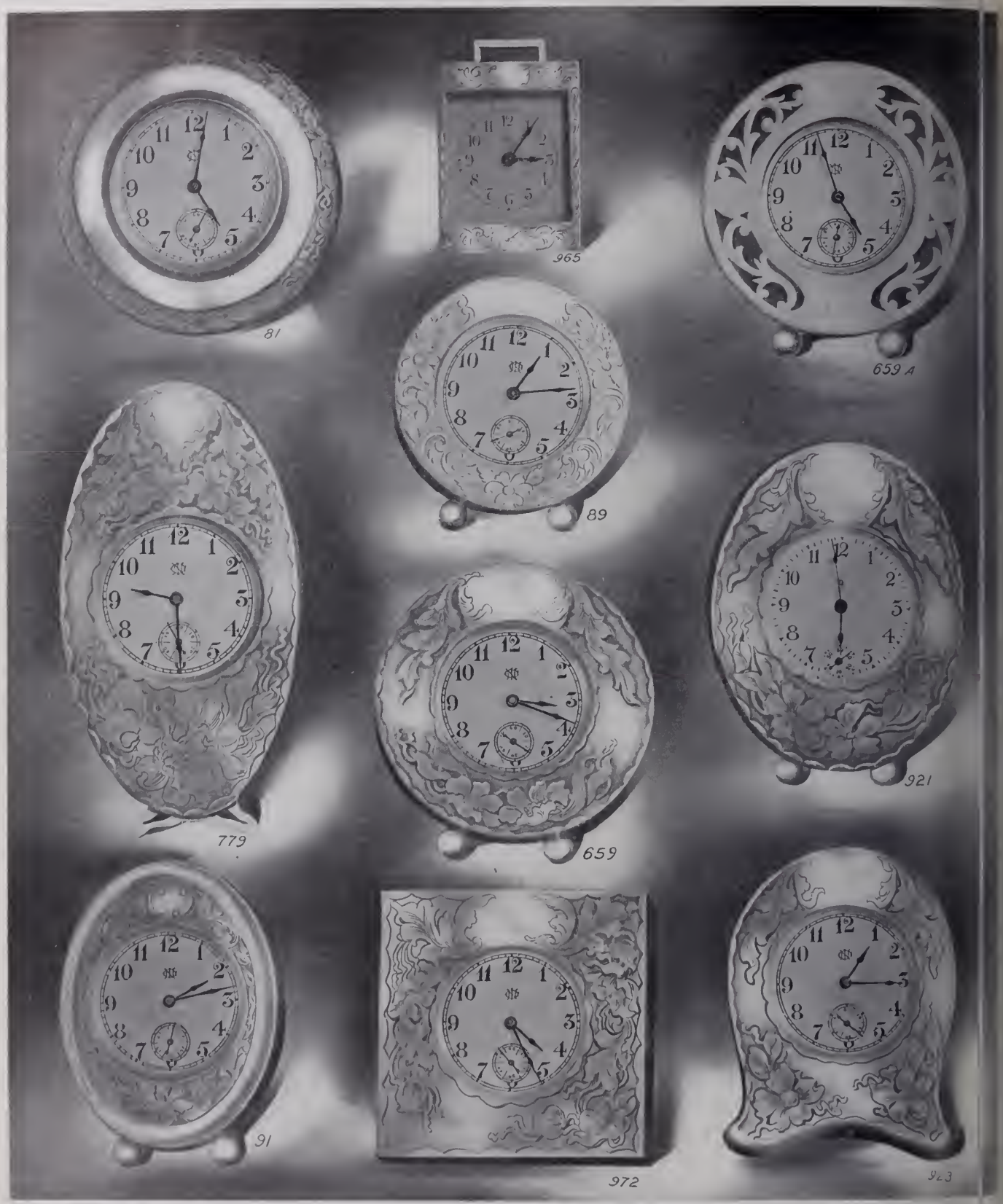
WHITING MFG. COMPANY

Silversmiths

Broadway and Nineteenth Street
New York

San Francisco, Cal.
717 Market St.

TRADE W MARK
STERLING



Exceptionally Good Values
Sterling Silver

DRESSER CLOCKS

Movements
Guaranteed

Net Prices:	Plain	Eng. or Etched		Plain	Eng. or Etched
No. 81	$3.00	$3.75	No. 659	$4.00	$5.00
No. 965	4.25	4.75	No. 921	3.75	4.50
No. 659a	4.00	—	No. 91	3.50	4.25
No. 779	5.00	6.50	No. 972	5.50	6.50
No. 89	3.25	4.00	No. 923	3.75	4.50

Illustrations ¾ Actual Size

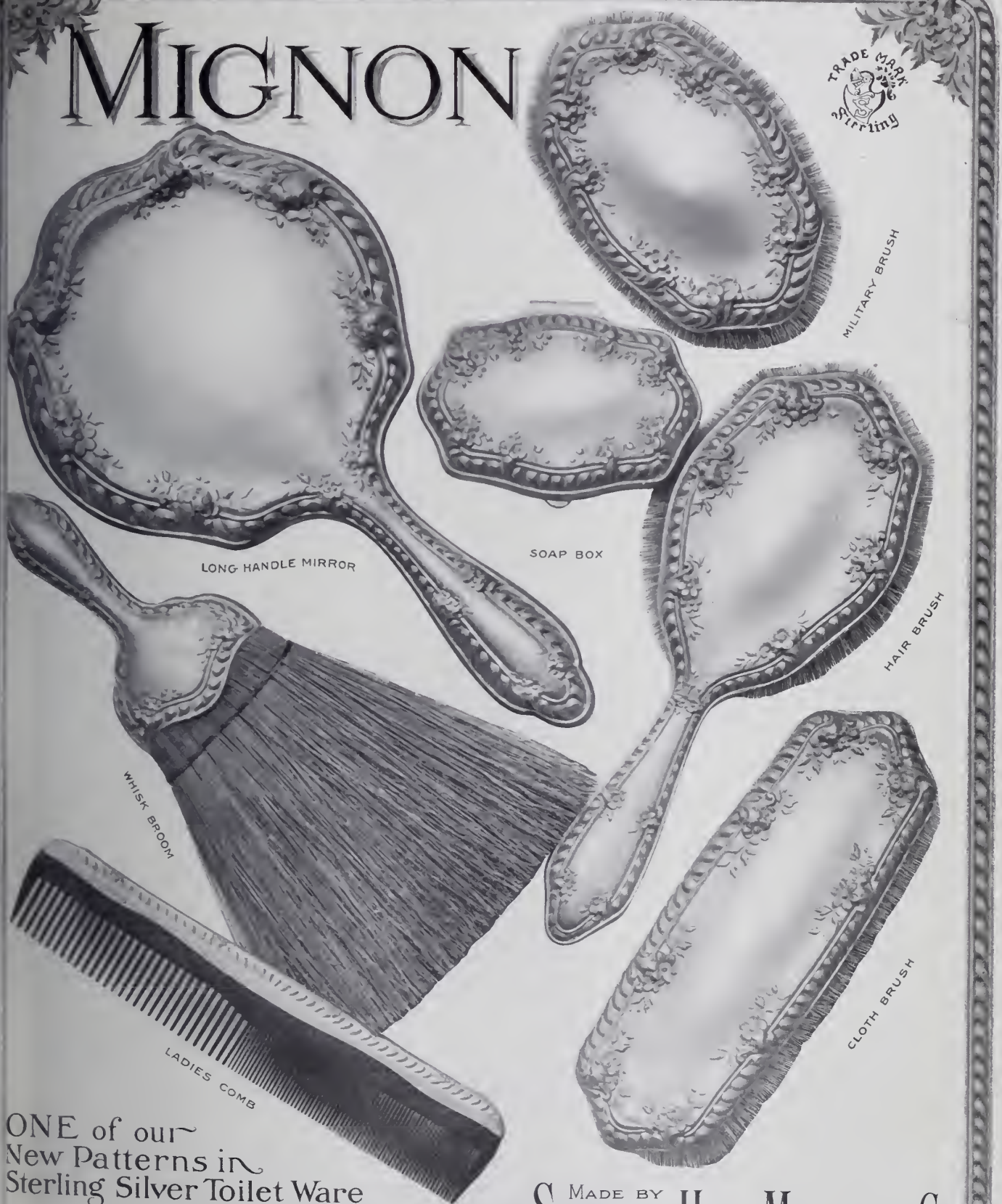
Specialists in Silver Deposit Ware, Sterling Silver Photo Frames and Sterling Novelties

I. N. DEITSCH, Inc.

15 E. 17th STREE
NEW YORK

MIGNON

TRADE MARK Sterling



ONE of our New Patterns in Sterling Silver Toilet Ware

Finished in French Grey

A very attractive design in Style and Price

IT WILL PAY YOU TO SEND FOR PRICES

Illustrations about one half size

MADE BY

SIMPSON, HALL, MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR

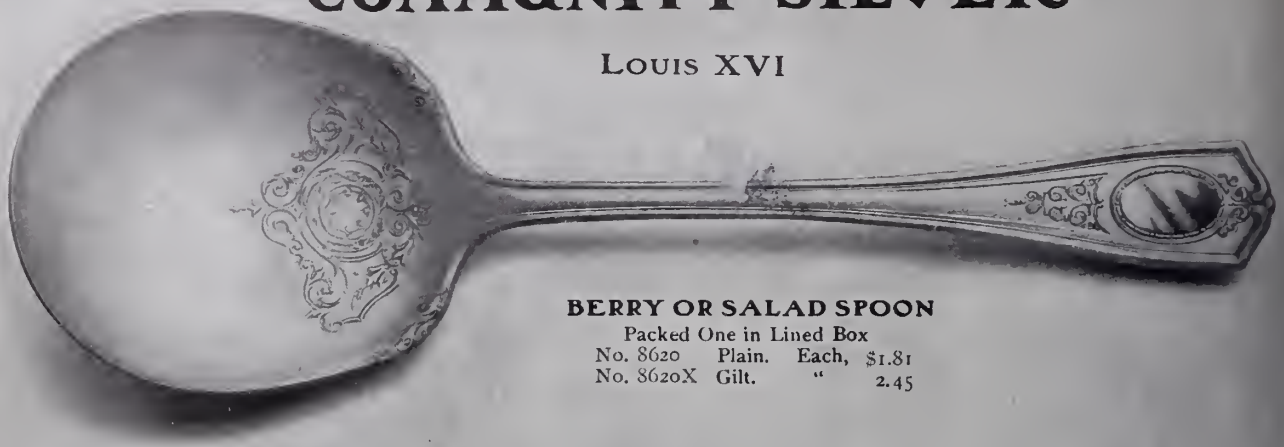
WALLINGFORD, CONN., U. S. A.

NEW YORK, CHICAGO, SAN FRANCISCO, TORONTO

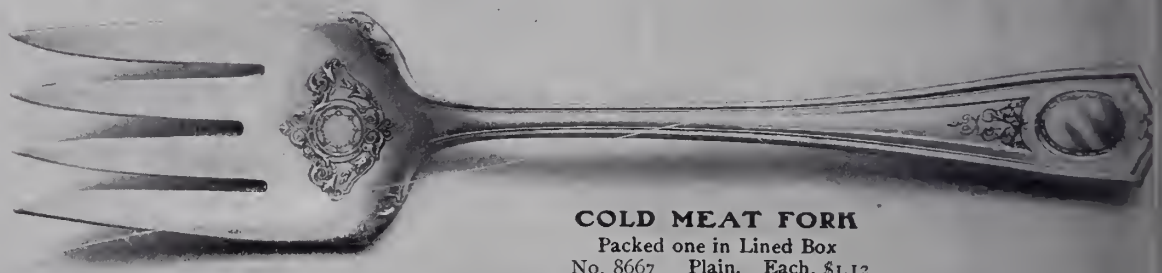
SILVERSMITHS TO THE AMERICAN PEOPLE

COMMUNITY SILVER

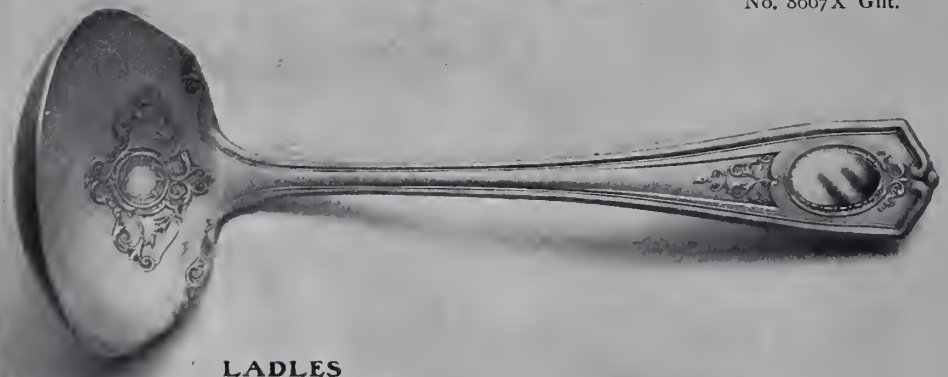
Louis XVI



BERRY OR SALAD SPOON
Packed One in Lined Box
No. 8620 Plain. Each, $1.81
No. 8620X Gilt. " 2.45

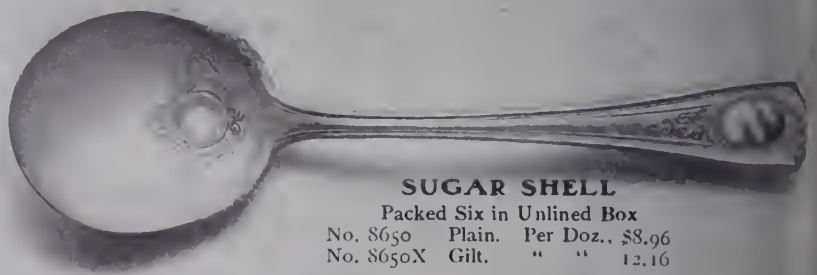


COLD MEAT FORK
Packed one in Lined Box
No. 8667 Plain. Each, $1.12
No. 8667X Gilt. " 1.55



LADLES
Packed one in Lined Box

No. 8715	Cream.	Plain.	Each,	$1.20
No. 8715X	"	Gilt.	"	1.63
No. 8717	Gravy.	Plain.	"	1.60
No. 8717X	"	Gilt.	"	2.24
No. 8719	Oyster.	Plain.	"	3.47
No. 8719X	"	Gilt.	"	4.16
No. 8721	Med. Soup.	Plain.	"	4.27
No. 8721X	" "	Gilt.	"	5.12



SUGAR SHELL
Packed Six in Unlined Box
No. 8650 Plain. Per Doz., $8.96
No. 8650X Gilt. " " 12.16



BUTTER KNIFE
Packed Six in Unlined Box
No. 8695 Plain. Per Doz., $10.56
No. 8695X Gilt. " " 13.76

Reproduction three-quarters size.

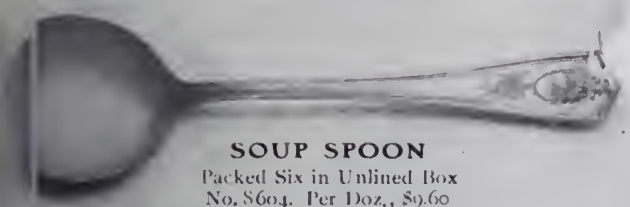
Jewelers' Circular discount allowed on above prices. Prices the same in all patterns.

YOUR FALL SALES make your year's profit. Nothing can help your Fall sales more than Community The margin of profit is large. Order now. ASK YOUR JOBBER.

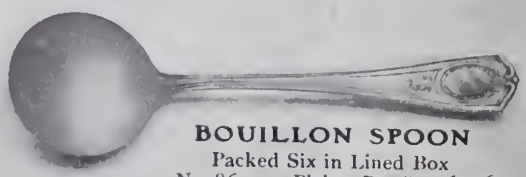
Upon request we will gladly send a booklet showing cuts and electros suitable for advertising Community Silver in your local newspapers

COMMUNITY SILVER

Louis XVI



SOUP SPOON
Packed Six in Unlined Box
No. 8604. Per Doz., $9.60



BOUILLON SPOON
Packed Six in Lined Box
No. 8622. Plain. Per Set, $4.16
No. 8622X. Gilt. " " 5.76



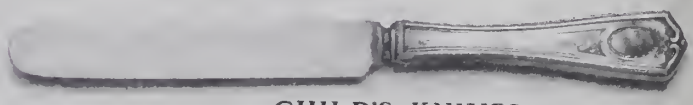
HOLLOW HANDLE FRUIT KNIFE
Packed Six in Lined Box
No. 8704. Per Set, $7.29



HOLLOW HANDLE BUTTER SPREADER
Packed Six in Lined Box
No. 8707. Per Set, $7.29



HOLLOW HANDLE ORANGE KNIFE
Packed Six in Lined Box
No. 8712. Per Set, $7.78



CHILD'S KNIVES
Packed Six in Lined Box
No. 8713. Per Doz., $14.58



HOLLOW HANDLE CHEESE SCOOP
Packed One in Lined Box
No. 8610. Each, $2.38



HOLLOW HANDLE MEDIUM FORK
Packed Six in Flannel Roll
No. 8613. Per. Doz., $16.20



HOLLOW HANDLE PIE SERVER
Packed One in Lined Box
No. 8710. Each, $2.34



PICKLE FORK
Packed One in Lined Box
No. 8682. Plain. Each, $.59
No. 8682X. Gilt. " .85





SMALL CARVING SET
Packed One Set in Lined Box
No. 8728. Per Set, $4.96

Reproduction one-half size.

Jewelers' Circular discount allowed on above prices. Prices the same in all patterns.

A LOT OF MONEY will be spent on Community Silver by people in your City this Fall. We are driving trade your way. Be prepared. Order now. ASK YOUR JOBBER.

Upon request we will gladly send a booklet showing cuts and electros suitable for advertising Community Silver in your local newspapers



THE "CHIPPENDALE" DESIGN

IN the "Chippendale" line of Flatware, this Company has undoubtedly produced a masterpiece in the ar of the Silversmith. The real "Chippendale" spirit is embodied in every portion of the design. Grace Strength, Refinement and Practicability are the distinguishing characteristics of all of Chippendale's pro ductions, and these same excellent qualities are represented in every piece of Smith "Chippendale" Flatware

FRANK W. SMITH COMPANY

GARDNER, MASS. Manufacturers of Sterling Silverwar



416—Diam. 18 in.

On No. 5 Portable, 25½ in. high.



430—Diam. 24 in.



424—Diam. 18 in.

On No. 1 Portable, 22½ in. high.



448—Diam. 16 in.



522—Diam. 24 in



368—Diam. 26 in



488—Diam. 22 in



461—Diam 22 in.



506—Diam. 25 in.

Specimen Page from a Catalogue issued by

The Bent Glass Novelty Company, 79 Walker Street, New York

Engraved and Printed by

THE J. W. PRATT COMPANY

52 DUANE STREET

NEW YORK

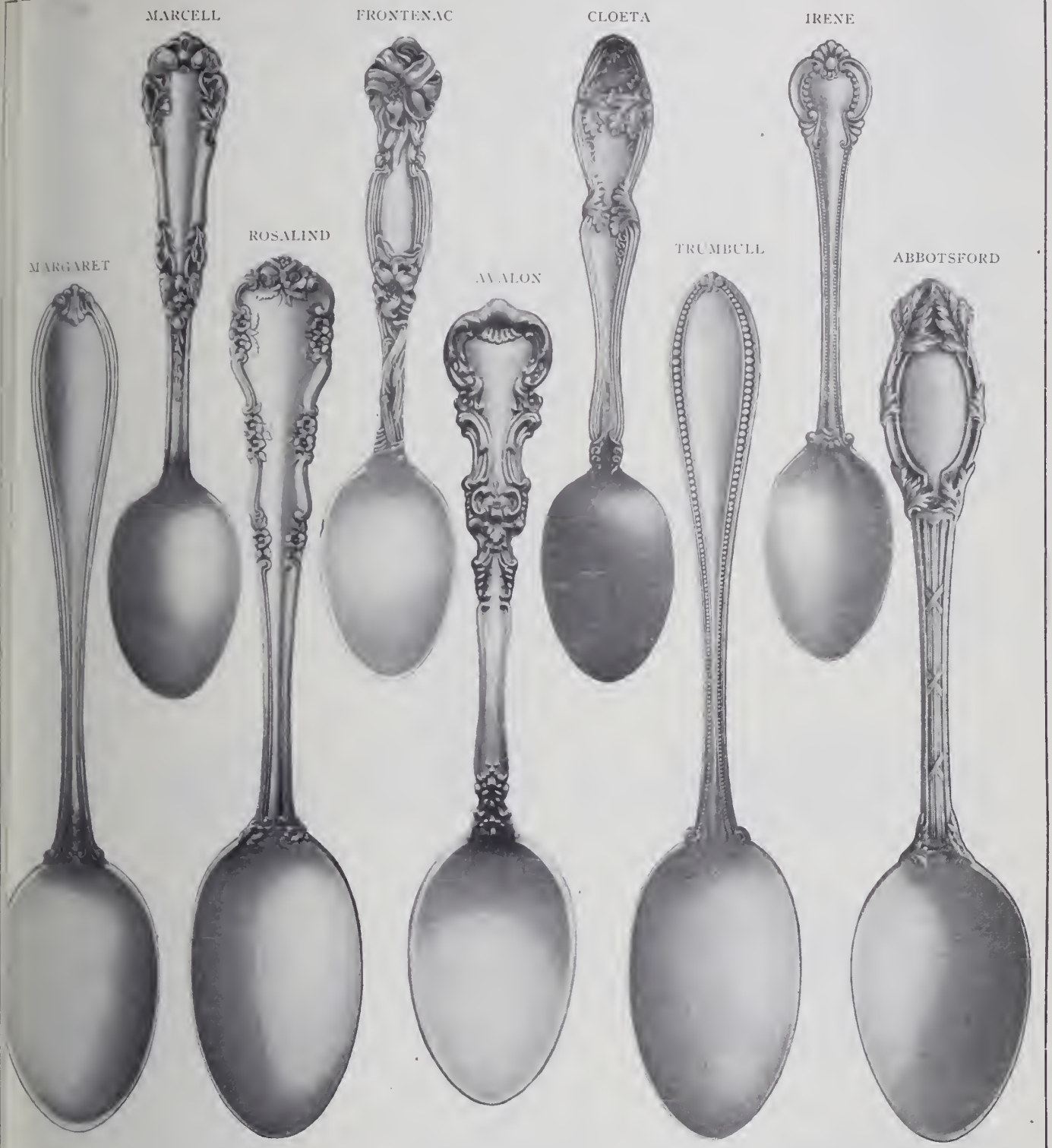
(See Other Side)

THE value of three and four color process engraving and printing as a method for accurately representing precious stones, manufactured jewelry and kindred goods, is becoming steadily more apparent to the progressive advertiser, and is being used to great advantage by the wide-awake hustlers for business.

On the other side of this leaf we show how the three-color process is employed for illustrating colored lamps and shades in their natural colors. The page shown is from a catalogue recently engraved and printed by us. This is one of the many uses to which this method of engraving and printing is adapted. If you are going to have a new catalogue, let us figure with you.

The J. W. Pratt Co.

52 Duane Street, New York.



PATTERNS IN STERLING SILVER

We invite careful inspection of our line of *Sterling Silver Flatware.* A suggestion of the variety of designs is here given in the Tea and Coffee Spoons shown. The patterns are of careful workmanship and made in substantial weights at a moderate price.

International Silver Company

Makers of Every Description of

SILVER WARE AND RICH AMERICAN CUT-GLASS

9-19 Maiden Lane 18-22 John Street (Fulton Street Subway)

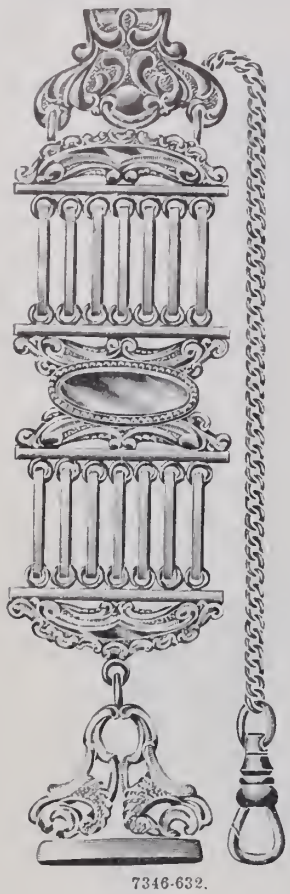
NEW YORK

Leadership in Business

like leadership in anything else, is simply the working out of nature's law of the survival of the fittest. Show me a business that is successful and I will show you, in ninety-nine cases out of a hundred, one that deserves to be. The law of the universe constantly seeks and demands the best and casts out the useless and unfit.

If you would be successful you cannot afford to give anything less than the best that is in you, and that man is worse than a fool who undertakes to succeed by trickery, chicanery or dishonesty, for when he attempts to cheat his neighbor, or deliver less than he sells, he injures himself beyond repair. His deceit will find him out and surely tear down and destroy.

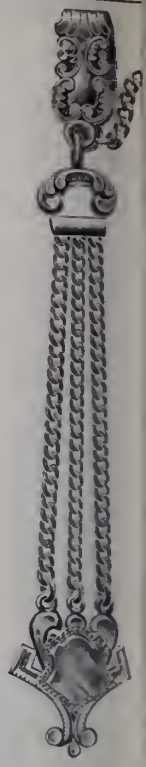
It has been our constant aim in business to deliver more than we sold. Our sun is still shining.

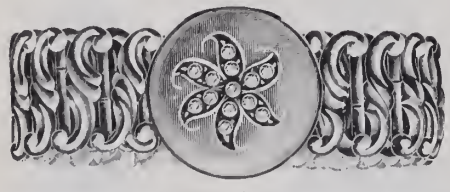


7346-632.



2699-233PC.





6184. Locket.



7290.
Rose.
18 Gold Signets. Etruscan Trimmings.



8151
Polished

8152.
Roman.

8153.
Old English.

Minerva Bracelets
are still in the lead

Why?
They deserve to be

HIGH GRADE GOLD CHAIN FILLED
TRADE WARRANTED MARK
F & C

This trade-mark appears inside the cover of every box containing

Minerva Bracelets



The Minerva Girl

Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

Sold only by
Fontneau & Cook Co.
Sole Sales Agents

Fontneau & Cook Co.

Attleboro, Mass.

CHICAGO: 1203 Heyworth Bldg.

Send for Catalogue of
MINERVA
GOLD FILLED ADJUSTABLE BRACELETS
Every Lady wants one

QUALITY is the Best Advertisement

— OF —

"The Sturdy Line"

CORRECT effects are not accidental.

OUR magnificent line is the product of over forty years of active, enterprising jewelry manufacture.

DURING these forty years our goods have been the recognized standard of quality and merit. This fact alone outweighs a thousand claims.

OUR line, now ready for your inspection, comprises everything relative to the chain trade. Standard Vests, Dickens and Seal Dickens Chains, Ladies' Neck and Guard Chains in correct lengths and styles, Silk and Metal Fobs and Lockets.

"The Sturdy Bracelet"

The Original Secret Lock and Joint Bracelet

THE culmination of artistic design, graceful construction, perfection of finish.

A SPECIALTY WITH US—NOT A SIDE LINE

THESE splendid opportunities for the holiday trade now being shown by the leading jobbers.

J. F. STURDY'S SONS CO.

Established 1865 Incorporated 1906

TRADE MARA J.F.S.SONS.

Main Office and Works

Attleboro Falls, Mass.

TRADE MARA J.F.S.SONS.

NEW YORK: 7 Maiden Lane

SAN FRANCISCO: 704 Market Street

The SIMMONS 12-Chain Combination

(See last week's JEWELERS' CIRCULAR-WEEKLY, pages 12-13)

The Simmons Twelve-Chain Combination is beyond question the best proposition in vest chains that has been offered the trade.

It furnishes a good selling assortment of the very best gold-filled chains made, for a nominal sum—and at a special price that makes them unusually profitable to handle.

An assorted dozen patterns of Simmons Vest Chains, all of which sell readily at from $3.00 up, and a dollar-and-a-half Imported Velvet Roll for $21.75 is an offer so much out of the ordinary that few jewelers are likely to overlook it.

Consequently, it is advisable to place your order for the combination at once. (Sold only through the jobbing trade).

Order of your nearest jobber—if he can't supply you, write us and we will let you know immediately where the combination can be obtained.

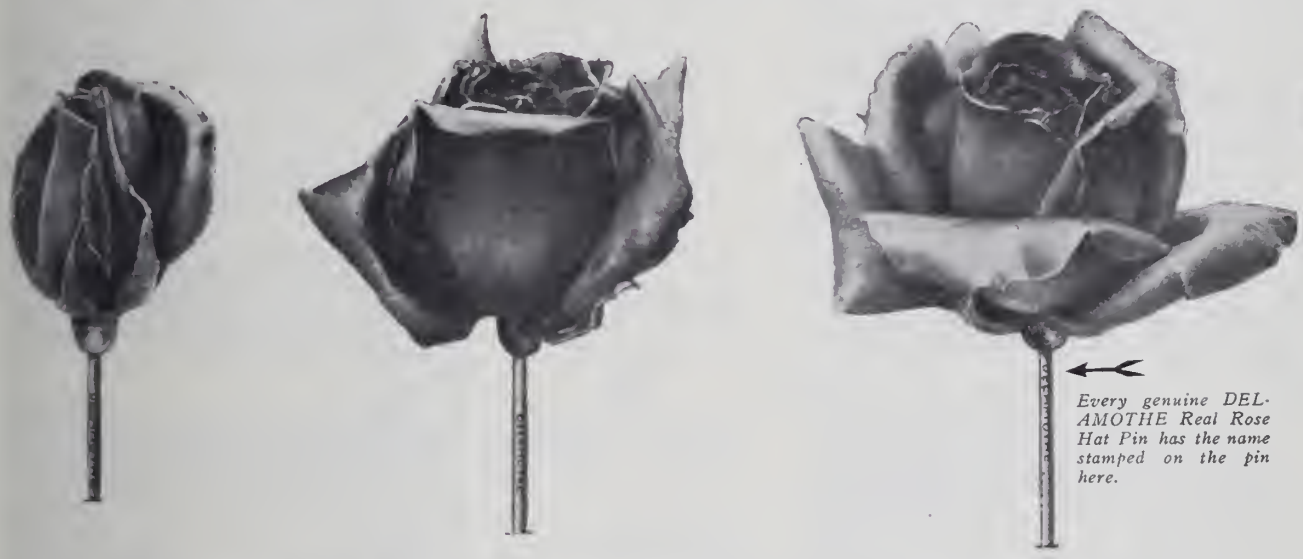
R. F. SIMMONS COMPANY, Main Office and Works: **Attleboro, Mass.**

New York Salesrooms
9-13 MAIDEN LANE

Chicago Salesrooms
42 MADISON ST.
(Heyworth Bldg.)

Delamothe
METALLIZED

Real Rose Hat Pins



Every genuine DELAMOTHE Real Rose Hat Pin has the name stamped on the pin here.

This will be the largest selling article this Fall and Winter—it is already.

So remarkable are the sales of DELAMOTHE Real Rose Hat Pins that we do not expect dealers to believe same until they have actually tried them out. It does not seem possible that during JULY this product was sold by Retailers at the rate of two to twenty dozen daily—EVERY day. The Retailers' profit is unusually large. Not only are they proved big sellers, but they are a great attraction for the stores that sell them. The largest Advertising Campaign in years is behind this product. Every possible Advertising and Selling Help will be furnished Dealers gratis. This product will be sold to the best Dealers only, and retail prices will be strictly maintained.



DELAMOTHE Real Rose Hat Pins are made out of live roses, changed by a secret process into metal, then finished in attractive colorings and mounted on Hat Pins. This SECRET process is a recent discovery of Prof. L. G. Delamothe, a noted French Electro-Chemist, and is owned solely by the Delamothe Natural Art Decorating Co., Spokane, Washington, for which this Company is the Sole Distributor. It is the ONLY process by which an OPEN Rose can be perfectly metallized. This product is made in the finest manner possible, and its high quality will be maintained. The Roses used are grown in Oregon and Washington, famous the world over for their beauty and superiority—made where these Roses grow. No two Real Rose Hat Pins are alike. Finished in five colors to conform to the prevailing fashions in millinery. Six sizes, from the smallest rosebud to the full blown flower.

Not sold through Jobbers.

Do not buy inferior imitations. Sold direct only.

Write for Illustrated Price List

Or have Two Dozen Trial Assortment sent on 30 days approval.

DELAMOTHE DISTRIBUTING CO., SOLE DISTRIBUTORS **Spokane, Wash., U. S. A.**

NOTICE We are equipped to make any size Oval-Shaped Bracelet in Joint and Catch.

The "WINNA" Bracelets Strongest Secret Join d Catch on the Mark



MAKERS OF

High Grade Gold Filled Chains, Lockets and Bracelets

&

BATES & BACON

Attleboro, Mass.

NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street



HB The American HB

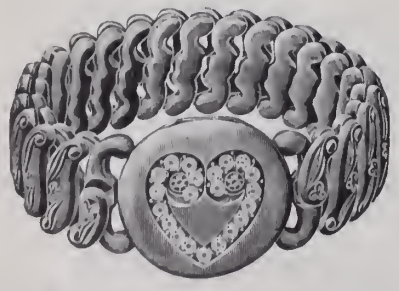
EXTENSION

Queen Bracelets



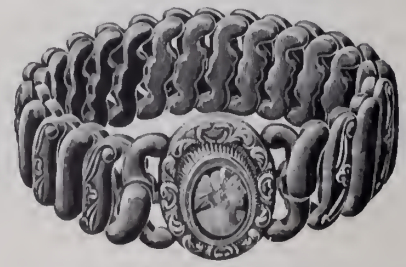
706- Half Chased

Superior in Quality, Workmanship and Finish



785—Roman Round Locket, 21 White and 2 Ruby; Heart Shape.

Your Jobber can supply you with these upon request



720—Small Oval Cameo Signet



754— 7-Bar, Ruby and White
755—26-Bar, Ruby and White
756— 7-Bar, Olivene and White
757—26-Bar, Olivene and White
758— 7-Bar, Sapphire and White
759—26-Bar, Sapphire and White

Exclusive

HANSEN-BENNETT CO., Manufacturers, Attleboro, Mass.

STERNAU COFFEE = MACHINE

Users of coffee are quick to recognize the difference between *good* coffee and the other kind. Good coffee is the *only* kind that can be made with the Sternau Coffee-machine, because its process of distillation is the only proper way to make the beverage. This is a telling point that can be used effectively by the retail jeweler in making the sale to his shoppers.

This machine is so constructed as to be easily taken apart and cleaned.

Its beauty is another feature that makes it an easy seller.

We have them made in silver-plate, nickel-plate and copper. Write us for further description and information.

Illustrations and prices sent on request

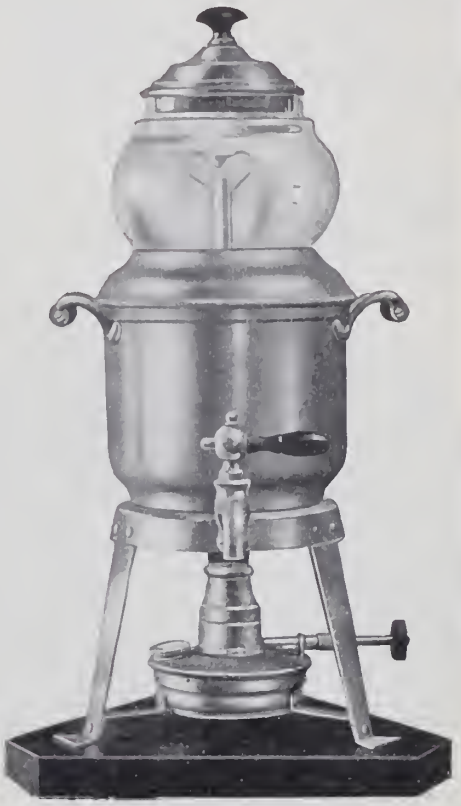
S. STERNAU & CO.

Makers of STERNAUWARE consisting of

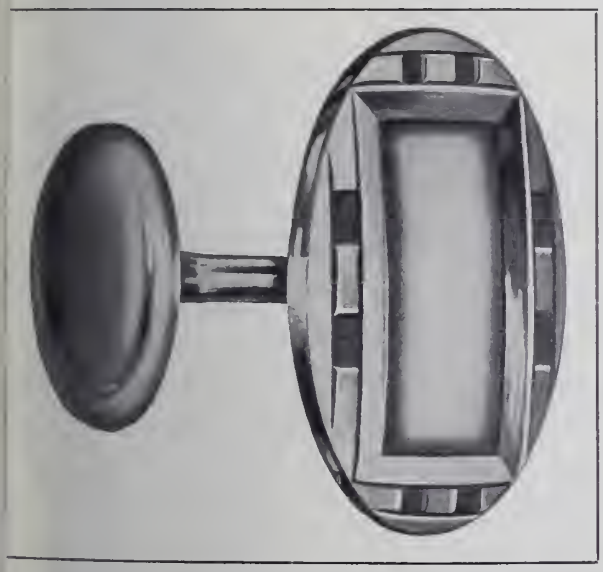
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines Candlesticks, etc.

NEW YORK SHOWROOMS
Broadway cor. Park Place
Opp. Post-Office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



MISSION STYLE, No. 1867



Potter's Buttons

THE EQUAL OF

POTTER'S PINS

THROUGH THE JOBBER

KEEP IN TOUCH WITH US—IT PAYS.

E. A. POTTER COMPANY

PROVIDENCE — RHODE ISLAND

LOCKETS ONLY



8679 GREEN AND ROSE 8503 ROSE GOLD

One of our most popular new Rolled Plat designs, Gold Point Settin

None genuine without

TRADE W.H.&C. MARK

stamped inside

ESTABLISHED 50 YEARS

WIGHTMAN & HOUGH C

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory, 7 Beverly S
PROVIDENCE,



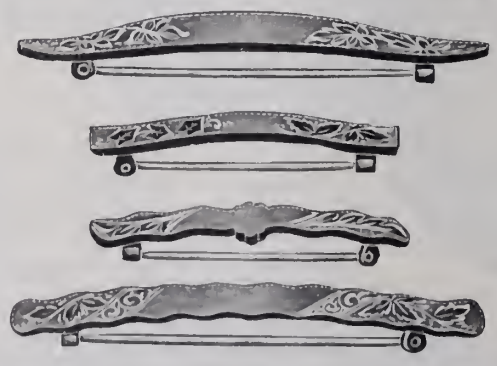
SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed

FACTORY - - - - ATTLEBORO, MASS.



Silk Fobs, Vest and Guards
Lace, Veil, Chatelaine and Brooch Pins
Ear Rings Crosses
Link and Lever Buttons
Studs and Pin Sets

FOR SALE BY ALL JOBBERS

Ask Your Jobber for S. & C. GOLD FRONT GOODS



THE NEW BRIGGS SNAP

PATENT APPLIED FOR

The Snap is ¼ size of cut



SIMPLEST, STRONGEST, SAFEST
NECK CHAIN CLASP ON THE MARKET

¶ Accidental disengagement is impossible, yet it is easily disengaged when desired. The peculiar construction permits the ball to swivel in the loop thereby preventing the kinking of the chain.

ASK FOR THIS SNAP ON YOUR NECK CHAINS

THE D. F. BRIGGS COMPANY
ATTLEBORO, MASS.

NEW YORK OFFICE 180 Broadway | CHICAGO OFFICE Heyworth Bldg. | ST. LOUIS OFFICE Mermod & Jaccard Bldg. | LONDON OFFICE 118-122 Holborn, E. C.



Features of Our Line

The **Unique, Artistic** and **Unusual,** together with **Superior Quality, Best Workmanship** and **Perfection in Finish.**

COMBS

Over 500 Designs.

Fine gold filled mountings, comprising all the popular finishes and stones.

This is undoubtedly the finest line of mounted combs in the market.

We Manufacture in **Gold Filled** and **Sterling Silver, Brooches, Hat Pins, Combs, Handy Pins, Waist Pin Sets, Barrettes, Scarf Pins, Veil Pins, Links, Buckles, Sash Brooches, Bracelets** and **Necklaces.**

C. RAY RANDALL & CO., North Attleboro, Mass.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane | SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

THE ORIGINAL AUSTIN PONY FOBS

They Are Now Being Sold By All Live Jobbers

OUR GUARANTEE: **"IF FOR ANY REASON"**



N179



N176

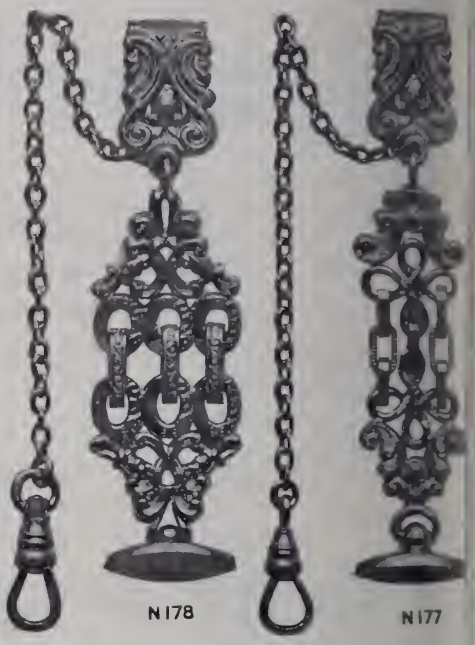


If for ANY REASON this Chain is not satisfactory to the purchaser it can be returned to the maker and a new Chain will be given in exchange.

AUSTIN & STONE, Inc.
Attleboro, Mass.

We Make

Pony Fobs
Pony Vest Chains
Bracelets
Vest Chains
La Vallieres
Guard Chains



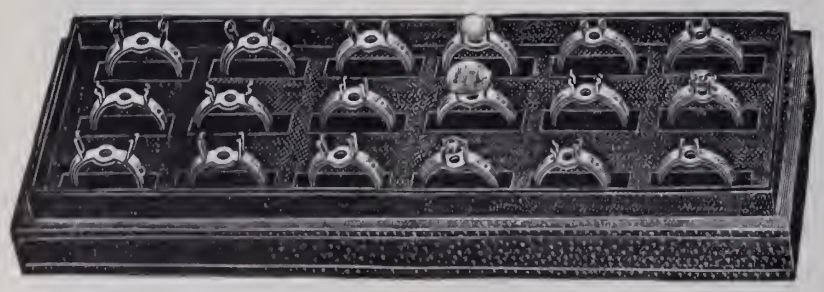
N178 N177

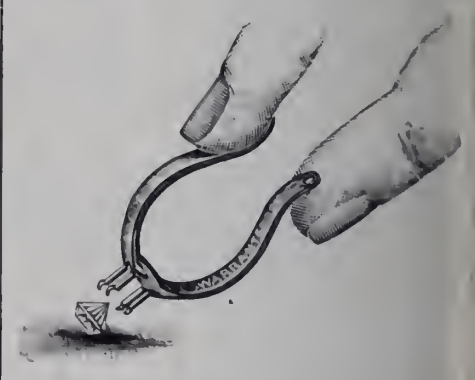
AUSTIN & STONE, Attleboro, Mass.

INCORPORATED

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be ***decreased,*** as you need not mount them up in expensive settings. Your sales will also ***increase*** by being able to exhibit unmounted stones. The prices are ***low*** enough to induce you to buy them and ***save*** you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

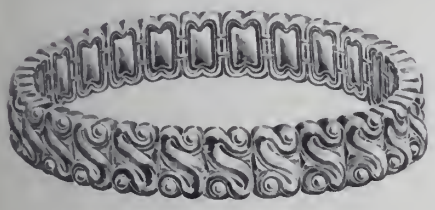
Sets of 18 (full set), in box,			**$6.00**
" " 12		" "	4.00
" " 9		" "	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York **Selling Agents for United States and Canad**



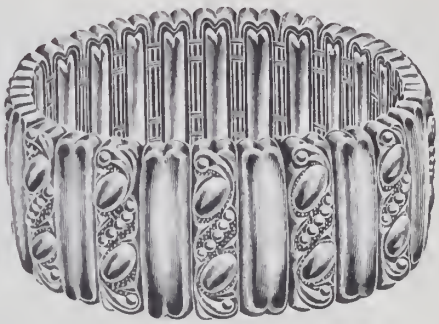
564—LADIES



558—MISSES



598—BABY



543—LADIES

ENTIRELY NEW

The NORMA TRADE MARK

Is the Standard Adjustable Bracelet of the Day

High Grade, Gold Filled—Sold only through Jobbers

Send for new catalogue just issued

The F. H. Sadler Company

Attleboro, Mass.

THE "LEONES" SEPARABLE LINK CUFF BUTTON



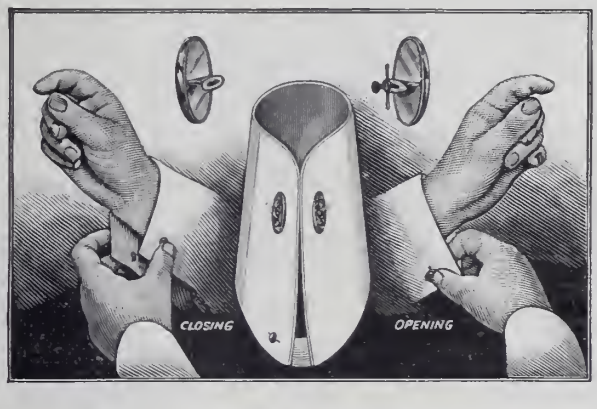
The Edges of the Cuff Are Held Absolutely in Place.

It has no springs to get out of order and with one finger can be fastened or unfastened without soiling or touching the cuff.



Made of Heavy Gold Filled Stock in 12 Styles





PATENTS PROTECTED BY THE PATENT TITLE AND GUARANTEE CO. NEW YORK



The Latest and Only Practical Separable Link on the Market.

Every Jobber is Showing It.

Ask to See It.





MANUFACTURED BY

C. D. LYONS COMPANY, Attleboro, Mass.

ORDER THROUGH YOUR JOBBER

O & B

STANDS FOR THE BEST

ASK YOUR JOBBER FOR

O K B — Line **GOLD RINGS,** Brooches, Scarf Pins, Veil Pins, Baby Pins, Earrings, Studs, Mountings

OB A — Line Extra Fine Seamless Gold Filled Wedding **RINGS**

Registered Trade-Mark.

Line Superior Quality Seamless Gold Filled Fancy **RINGS**

OSTBY & BARTON CO.

PROVIDENCE - - RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

A VERSATILE PERIOD

SOME DIRECTOIRE TYPES

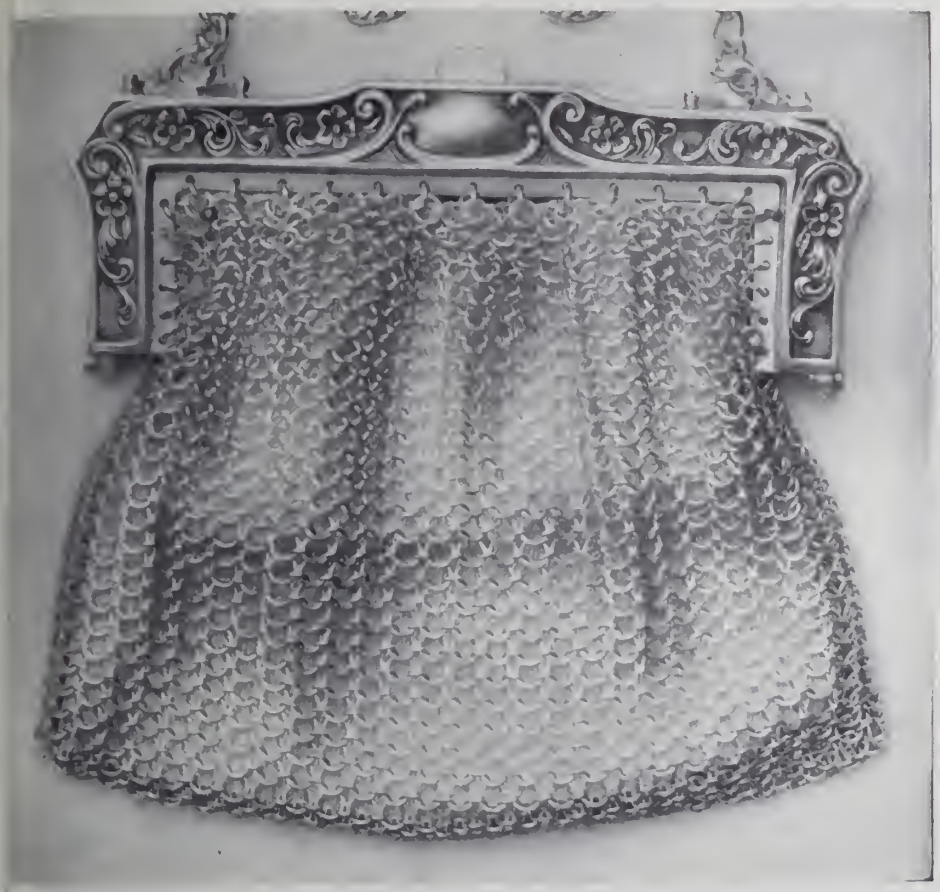
SO CREATIVE an epoch artistically as the Directoire Period could not fail to evolve forms as notable for variety as for their artistic beauty. All had a fine touch of distinction. Happily the Directoire Jewelry displayed here represents the finest types: it is characteristic, distinctive and varied. Taking the Sapphire as the appropriate basic stone, it is finely imitated in the old cabochon cutting of the Period. Among the more notable revelations must be mentioned:

DIRECTOIRE BANDEAUX (Charmingly Grecian)—DIRECTOIRE COMBS
DIRECTOIRE NECKLACES—HAT PINS—BUCKLES
LARGE DIRECTOIRE BARRETTES—DIRECTOIRE BROOCHES

D. Lisner & Co.

Creating Importers of Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co. MASS.
New York Office
7 Maiden Lane
Chicago Office: Room 405, 103 State St.

Artists and Designers Agree

That the most meritorious compositions are those attaining harmony and breadth without superfluity of detail.

Hostesses and Housewives Agree

That the best Sterling Silver Tableware is that having only enough ornamentation to lend the proper amount of grace to the dignity of clear, clean silver.



Note how **Ye MOUNT VERNON PATTERN** fills these requirements, being designed to ye Colonial taste of **Strength, Beauty and Simplicity**

Its Success is Assured and Continuous

TRADE MARK R&L BCo STERLING

Rogers, Lunt & Bowlen Co.

Greenfield, Massachusetts *Write for Catalog*



Definition of a Battleship:

"A Machine to fight Battles with"



We do not require a Battleship; our battles HAVE BEEN WON; the constant increase of our business attests to the veracity of our statement.

Follow your predecessors if you have not fallen in line, it will redound to your benefit. Send US your orders for WATCHES, DIAMONDS, JEWELRY, WATCH CASES, MOVEMENTS, FESTOONS, LA VALLIERES, LINKS, SCARF PINS, BROOCHES, NECKLACES, SIGNET RINGS, STONE RINGS, and EVERYTHING appertaining to the jewelry business.

You will save Money. Get the Styles and Dependable Qualities

LEONARD KROWER, Wholesale Manufacturing Jeweler and Optician

536-538 Canal Street, NEW ORLEANS, LA.

THE WILLIAM B. KERR CO.

Specialists in Small Wares and Novelties in both Gold and Silver

Comprehensively Complete Lines of

Toilet Ware	Cigarette Cases	Purses
Photograph Frames	Match Boxes	Card Cases
Children's Wares	Pocket Knives	Vanity Cases
Loving Cups	Eye Glass Cases	Miniature Cases
Desk Furnishings	Spectacle Cases	Belt Buckles
Cigar Cases	Hat Pins	Shoe Buckles

Members of the Jewelry Trade are cordially invited to visit the New York Office of the Company

Factory and General Office, NEWARK, N. J.

320 Fifth Avenue, CORNER OF 32nd STREET

14 Kt. **Hand Made Rings** 14 Kt.

Chinese == Egyptian == Italian



CHINESE SEAL RING. 14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN. Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



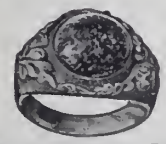
EGYPTIAN PIVOT RING. Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING. Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING. Good Luck and Long Life.



CHINESE FLORAL DESIGN. Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING, With Smaller Scarab.

RINGS
lade by Jewelers from the East
Curious and Antique Designs in Silver Rings.

VAN DUSEN & STOKES CO.

Oriental Jewelers

1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links



A New Effective Seller

Our new patented interchangeable initial buttons and scarf pins are absolutely unique and sell on sight. They take the place of engraved buttons and pins, but are far more attractive in appearance. Made in 10 and 14 kt. and substantial in every respect. A full line of Initials and Fraternal emblems. Secured simply, effectively and instantaneously; guaranteed to give satisfaction. Prices reasonable. Handsome display boxes for each set without charge. Send for sample and booklet.

They are bound to appeal favorably to your trade and you will find them "Winners." Stamped with the Imprint of "The Rose," the mark of quality and excellence

HENRY FREUND & BRO.
"Sellers of Sellers"
71 Nassau Street NEW YORK

MR. RETAILER

A good reason WHY you should interest yourself in SOLIDARITY GOLD WATCH CASES is because our 1908 line will go down in history as the best year's product in A QUARTER OF A CENTURY.

THEY CERTAINLY ARE WINNERS!

You can't get their effect in gold-filled cases; you can't get their effect in cheap gold cases; you can only get their effect in **SOLIDARITY Gold Cases.**

Write your Jobber for a selection package and see for yourself.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

This is a Snap! *SNAP IT!*

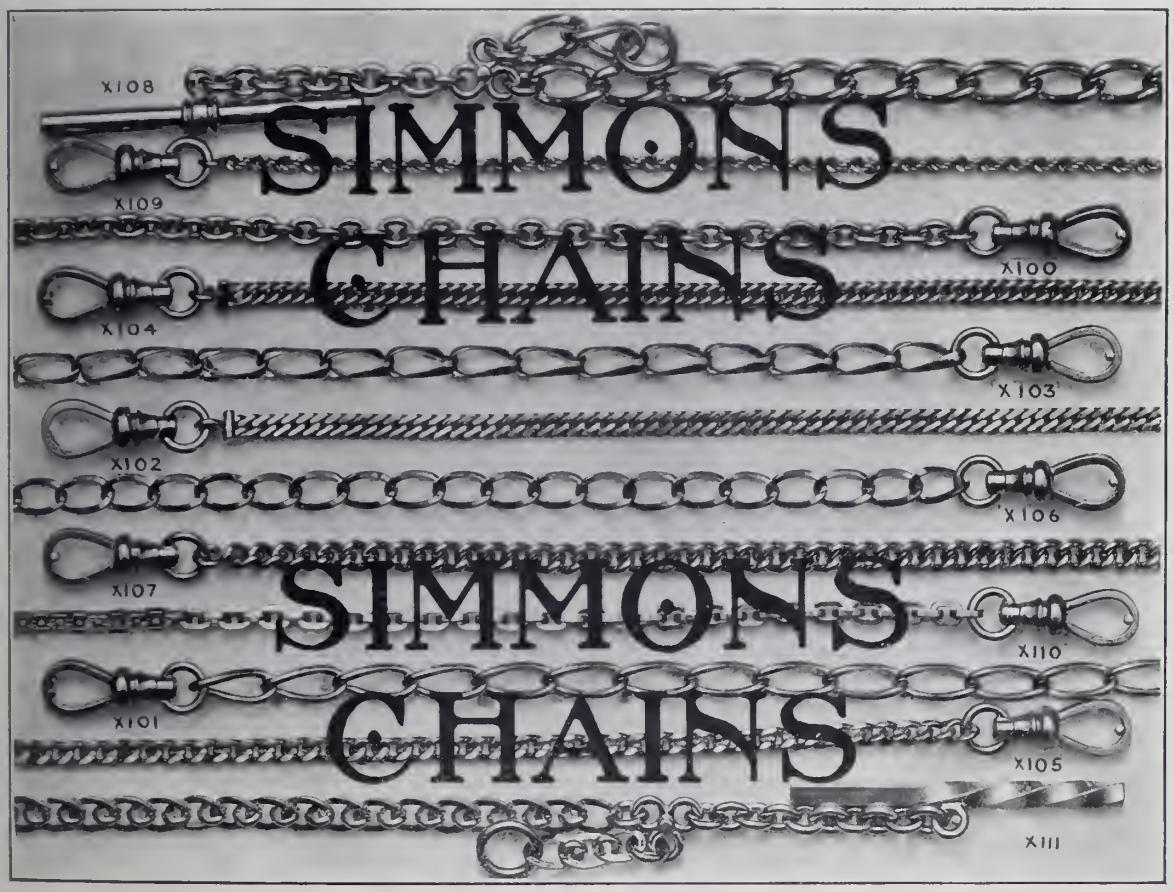
ONLY
$21.75
Less 6 Per Cent
Handsome VELVET ROLL FREE!

1 Dozen BEST SELLERS!

SIMMONS VEST CHAINS

Get Aboard! Order Now!

ONLY
$21.75
Less 6 Per Cent.
Handsome VELVET ROLL FREE!



The above 12 Full Size Vest Chains, GENUINE SIMMONS BEST SELLERS, on a HANDSOME VELVET ROLL, only $21.75.

M. J. AVERBECK, MANUFACTURER and IMPORTER

EVERYTHING NEW AND UP-TO-DATE

10 and 12 MAIDEN LANE. NEW YORK CITY

These Bracelets won't interest "a dead one"

Only live fish swim up stream



Wolcott Mfg. Co.

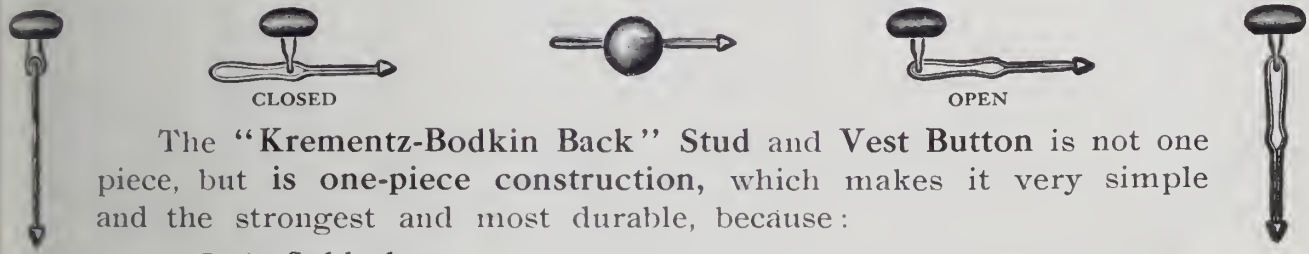
71 Peck Street = = PROVIDENCE, R. I.

New York Office: 14 Maiden Lane

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the **"Krementz-Bodkin Back" Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The **"Krementz-Bodkin Back" Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All **"Krementz-Bodkin Back"** Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a **"Krementz-Bodkin Back" Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. **"Krementz-Bodkin Back" Studs** and **Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

WHERE MOUNTINGS ENHANCE THE GEMS

TRADE D MARK

THE MOUNTINGS created here heighten the beauty of gems, while in themselves artistically superior. It is an advantage to be able to obtain such Mountings at the most reasonable prices consistent with quality.

Ring Mountings	-	from $3.75 to $22.00
Sleeve Link Mountings		" 9.50 " 30.00
Brooch Mountings	-	" 6.00 " 40.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street

NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

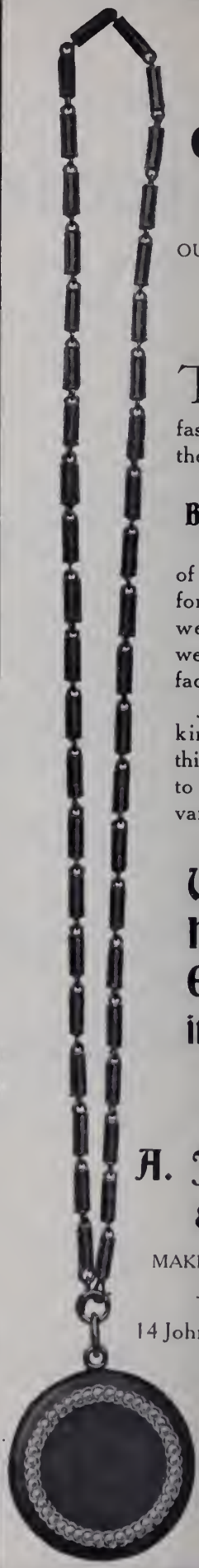
Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK

Trade-Mark. Telephone 6383 Orchard



Black Enameled Jewelry

OUR SPECIALT

THE repor
from th
fashion centers
the world are th

Black Jewelry

of all kinds, bot
for mourning
well as regul
wear, is the late
fad.

Jewels of a
kinds mounte
this way show u
to their best a
vantage.

We Make Everything in Black

A. J. Hedge & Co.

MAKERS OF 14 K.
JEWELRY

14 John St., New Yor

14 K

Trade Mark.

C. R. HOWE
W. T. CARTER
W. T. COUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

B. M. Shanley, Jr., Co.

Our representatives are now calling on the retail jewelry trade with our new line of 14 and 18 Kt. Gold Jewelry and novelties. We have the facilities for manufacturing any articles made in gold.

Designs and estimates furnished upon request.

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

To the Jobbing Trade Only

Invisible Locket Top Bracelet, made in Signet or Stone Top



PATENT APPLIED FOR.

MILTON L. ERNST

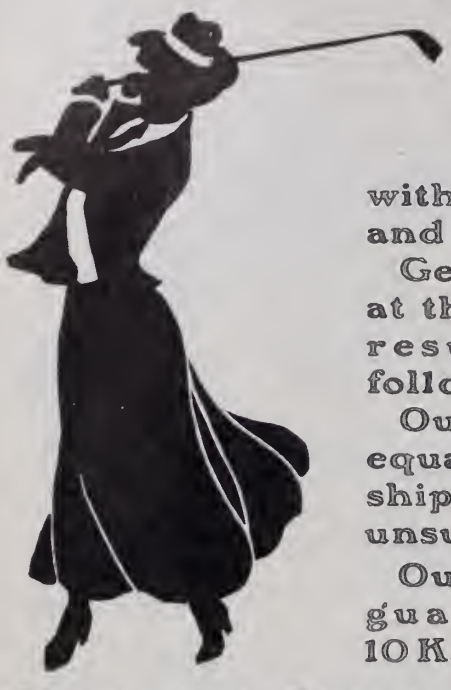
TWELVE DUTCH STREET - - NEW YORK

Popular Priced 14K. and 10K. Jewelry

UP-TO-DATE ARTISTIC ATTRACTIVE

A COMPREHENSIVE LINE OF

Brooches
Invisible Joint Locket Rings
Bracelets Festoons
Scarf Pins Cuff Pins
La Vallieres Earrings



We have made ... a Hit ...

with our new Buttons and Scarf Pins.

Get the right goods at the right prices and results are sure to follow.

Our 10K. line is unequaled in workmanship and finish, and unsurpassed in quality.

Our trade-mark is a guarantee of plump 10K.

KELLER JEWELRY MFG. CO.

Manufacturers of Fine Gold Jewelry

Brooches, Link Buttons, Lockets, Scarf Pins, Combs, Fobs, Tie Clasps, Charms, Lorgnette Chains, Neck Chains

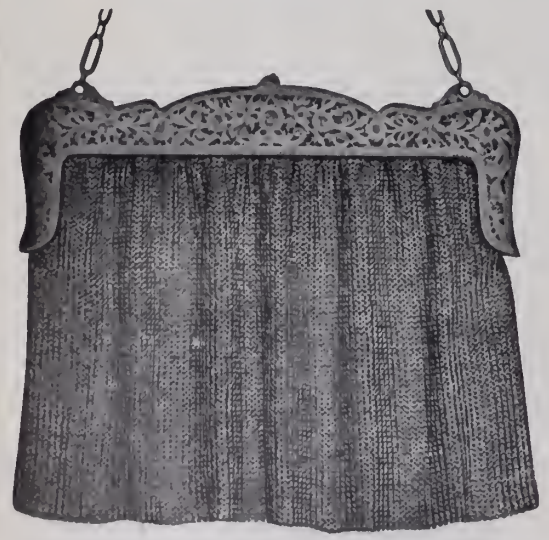
64 Nassau Street, New York

Factory 251 N. J. R. R. Avenue - - - - NEWARK, N. J.

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold

LINKS

Goodfriend Bros.

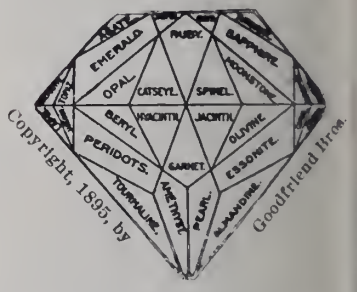
IMPORTERS AND CUTTERS

....OF....

PRECIOUS STONES

Headquarters for all kinds o

PEARLS



Pearls	Gem Coral
Rubies	Aquamarine
Emeralds	Tourmalines
Sapphires	Peridots
Opals	Opal Matrix

And other Precious Stones

PEARL, OPAL, CORAL and AGATE NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 212 Union Street

PARIS: 10 Rue Cade



COMPASS CHARMS

WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

YACHTSMAN
BICYCLIST
FISHERMAN
HUNTER or
TRAVELER

A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

T. W. ADAMS & CO.
Manufacturers of 14k Jewelry Only
15 Maiden Lane, - NEW YORK
103 State Street, CHICAGO, ILL.
Factory, 83 Union St., Newark, N. J.
TRADE A 14 K MARK



The Necklace at Its Best

THE MOST FEMININE of Jewelry, the Necklace, makes its own appeal. This appeal gains strength in proportion to the artistic beauty of the Necklace. It need not be elaborate—there is a beauty in simplicity. The BEAD Necklace is a simple and yet classic form. It admits of dainty decoration and charming variation, but even the plain Gold Bead is rich in beauty. The wide recognition given the Bead Necklaces of this house, bespeaks for them the special consideration of the trade.



Plain Roman Beads, straightaway sizes and graduated.

•

Vermicilli Trim Beads, straightaway sizes and graduated.

•

Alternated Beads, plain and decorated, in even or straightaway sizes.

•

Gems Alternated with Beads, producing very rich effects. Coral and Amethyst are used in this manner most impressively.

•

Other variations include Oval-shape Beads, etc.

Day, Clark & Co. Twenty-three Maiden Lane

NEW YORK

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

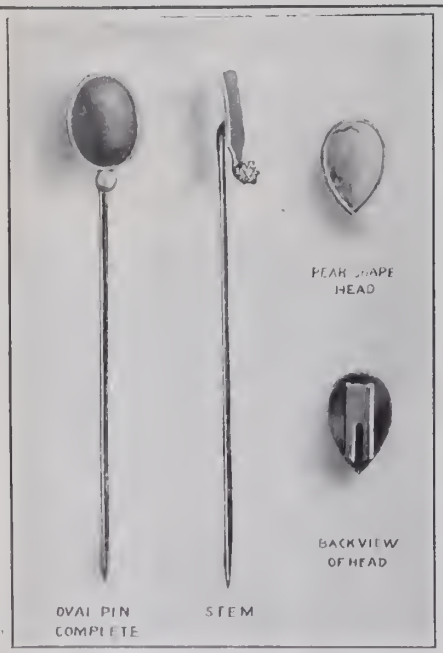
MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO. TRADE MARK

The Locket House 51-53 Maiden Lane, New York

LOUIS G. SCHLEHR

MANUFACTURING JEWELER

178-180 Ellicott St., Buffalo, N. Y.

Rings, Diamond Mountings, Diamonds and Precious Stones, Badges, Class Pins

General Repairing Artistic Engraving

All Out-of-town Work returned within 3 days from date received



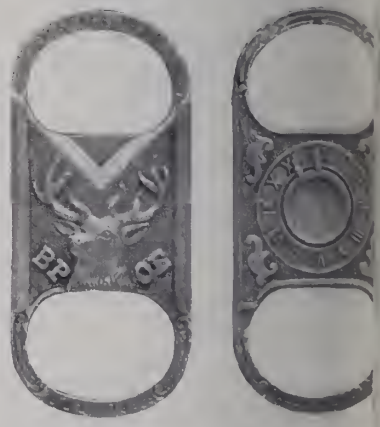
The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters this one lies flat in the pocket-does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend s it and he wants it. An endle chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & C.

23 Maiden Lane, New York.



WE are showing more up-to-date and artistic goods in our line this season than ever before. This applies particularly to our 10k.

Gold Belt Buckles and Pins

of which we are now making an extensive line at popular prices.

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

Factory and Office
91 OLIVER ST., NEWARK, N. J.

Trade Mark

New York Salesroom
9-13 MAIDEN LANE

PERCY M. LAYMAN — SYDNEY C. STRAUS

The Allsopp Rings



A ★
TRADE-MARK.

The Up-to-Date Line of **Signet and Set Rings**



In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp QUALITY, DESIGN AND WORKMANSHIP

Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.

Allsopp Bros. Allsopp Building, Newark, N. J.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

ARREAUD & GRISER
45 John St., New York
LAPIDARIES. PRECIOUS STONES
EMS in Unique Cuttings

TRADE S MARK.

Geo. O. Street & Sons
35 Maiden Lane, New York
Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

LEROY W FAIRCHILD.
GOLD PENS.

FAIRCHILD & COMPANY
29 & 31 EAST 22D STREET
NEW YORK CITY

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

BEFORE PURCHASING INSPECT OUR LINE.

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.



Inspect our recent importations in
FANS
and odd and unique styles in
BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.
in plated or sterling, mounted with imitation or semi-precious stones

Prices range from $4.00 to 27.00 per doz.

LEWY & COHEN
530 Broadway, cor. Spring Street NEW YORK

THE BEST
SOLID GOLD CHAINS
THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade K Mark
1850 1908

ALOIS KOHN & CO.
16-18 Maiden Lane, New York
Makers of Gold Chains of every kind



Sterling Mesh Bags

also gold lorgnette and neck chains

Trade W B Mark

Weizenegger Bros.
358 Halsey St., Newark, N. J.
N. Y. Salesroom: 396 Broadway

French Jewelry Novelties

New and Complete Lines of FANCY JEWELRY.
Latest and Largest Assortment of JET JEWELRY.
PEARL COLLARS and every Quality in PEARL STRINGS, etc.

Visiting Buyers are cordially invited to call.

Selection Packages sent upon request to all reliable dealers.

CHOPARD FRÈRES CO.
Factory, 35 Rue des Trois Bornes PARIS, FRANCE
56 Maiden Lane, New York

'Phone 801 John Established 1

MORRIS SCHIFF
82 & 84 Nassau St., N. Y. City



Manufacturer of
DIAMOND MOUNTIN
LOCKETS, BUTTON
BRACELETS, RINGS,

Special attention paid to order work and repair

If you want good work, send it to me. One t will convince you that it will pay you to send your work. Highest prices paid for old gold silver.

Something New

is what the retail jeweler will now be looking for as he has been diligently disposing of his old goods since the depression—

Amatrice

America's Newest Gem

Is

attractive, unique and most remarkable in color and matrix effects.

It

Does not fade or change color. Is hard, scratching glass easily. Matrix polishes perfectly—no perforation or roughness

Sole Owners, Miners and Distributors

OCCIDENTAL
GEM CORPORATION

1 Nassau St. NEW YORK

☞ Write for Booklet



This Year Is a

Great Ten Karat Year

Hundreds of retailers—high-class ones—are buying our line this year, in very liberal quantities, because they expect popular-priced goods will sell best.

Last Christmas it proved to be the case, and this time it will be even more so.

There is no better property for a retailer's stock, than our splendid, high-class, 10K Jewelry.

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1Ko

G. A. HENCKEL & CO.

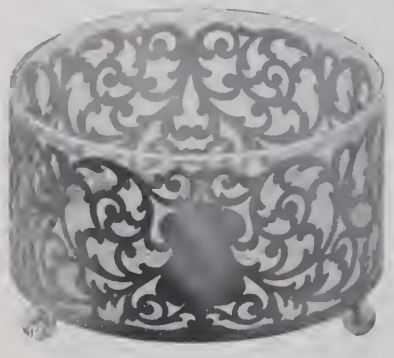
MAKERS OF

Small and Medium Wares in Sterling Silver

FOR THE TRADE ONLY

109 to 115 West 26th St., New York City

(One Block west of Broadway)



We specialize in the manufacture of the Unusual in Goods adaptable to

The Den, The Desk, The Dresser, The Toilet Table, The Sideboard, The Dining Table and The Living Room

ICE TUBS IN A VARIETY OF SIZES AND PATTERNS

The trade is cordially invited to call at our showrooms and inspect our new Fall productions.



JUST A REMINDER

that this is a good time to investigate our line. You may have shopped around and found nothing out of the ordinary and perhaps think you have seen all there is. But wait — you have overlooked the best and the one line that is different from any other.

Our goods are noted for their originality, graceful shapes and handsome designs. Good weight silver. As for prices, it is only necessary for us to state that every article in our line is a good seller and you will buy no other after the first trial.

Silver Deposit Ware, Photo Frames, Belt Buckles, Sash Buckle Pins, and a large assortment of novelties.

SCHARLING & CO.

Factory and Office: 755-757 Summer Ave., Newark, N. J.

Show Rooms represented by

W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.

M. L. LEVY & CO., 2447 Jackson St., San Francisco, California

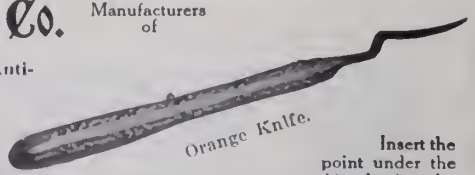
Roger Williams Silver Co.

Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.





Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street • Providence, R. I.



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.

Manufacturing Jewelers

291-293 Seventh Ave.

Bet. 26th and 27th Sts.

Telephone, 913 Madison

NEW YORK



O and 16 Tavannes Movemen

7-11-15-17 Jeweled

O. F. and H

Adrian J. Morai

R. 304 Godchaux Bldg., New Orleans,



Gems and Precious Stones

Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St. New



No. 4444
3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00
per dozen

Frank M. Whiting & Co.
SILVERSMITHS
320 Fifth Avenue, New York North Attleboro, Mass.



THE ARCHIBALD-KLEMENT LINE OF

SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

o. 58

ull ie of the foregoing, and any other desired ec in the A-K Silver Deposit Ware, sent on pr al.

ARCHIBALD-KLEMENT CO.
anle Rooms: 341-347 Fifth Ave., N.Y.
Factory: NEWARK, N. J.



Horse Radish.

You Get a Line of Leaders

JOSEPH IRONS NEW YORK, N.Y.

when you have our Holders in Silver-plated Pierced Goods.

JOSEPH IRONS
Manager

Middletown Silver Co.
35 Maiden Lane, New York City

WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York
Established 1854.
MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS
GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

The Official

Pat. Applied
C. O. F. BUTTON

OFFICIAL EMBLEM adopted by the HIGH COURTS of the CATHOLIC ORDER OF FORESTERS :: ::

Sold at all the leading Jewelry Stores at a Standard Retail price as advertised

RETAIL PRICE	Each		Each	WHOLESALE	Doz.		Doz.
14K. Gold	$3.00	Gold-plated	$1.25	14K. Gold	$21.00	Gold-plated	$9.00
Solid Gold	2.50	Sterling Silver	1.00	Solid Gold	18.00	Sterling Silver	7.80

Send for samples at once. Patented and Manufactured by A. L. WILLIAMS & CO., 156 Wabash Ave., Chicago, Ill.

OUR FALL LINE OF SILVER GOODS is now ready for inspection and we ask you to see our samples before placing your order elsewhere.

The designs speak for themselves and our workmanship we guarantee. Mesh Bags, $12.00 to $60.00. Card Case Purses, $5.00 to $25.00. Picture Frames, $1.00 to $50.00. Vanity Boxes, $19.00 to $30.00—and other novelties.

Pryor Manufacturing Company

527 Fifth Avenue (Night and Day Bank Building)

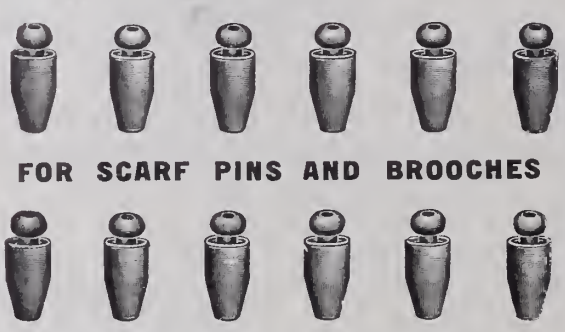
Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NPC Mark.

NEW YORK OFFICE
527 Fifth Avenue



"HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES

14K. GOLD PLATE
SUPERIOR TO ALL OTHERS



Pat. May 20, '02
To Release
Pull the Ball

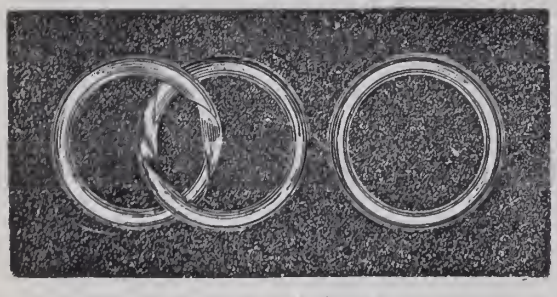
PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 GOLD STREET **NEW YORK**



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pin-hole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.25 per dwt., net;
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

MADE ONLY BY

LEONARD KROWER, Manufacturing Jeweler

536-538 Canal Street New Orleans, La.



Full Plat.
Cluster
$4.25

DIAMOND MOUNTINGS

We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done

KAUFER, KRENGEL & CO.

102-4 Fulton Street :: :: NEW YORK



Full Plat.
Cluster
$4.75

S. F. Myers Co.

WHOLESALE JEWELERS
47-49 Maiden Lane
New York

TO THE TRADE:

We are working hard now compiling our logue, and our compiler asserts that it wil any former edition of that valuable work

It will be a great deal more than a me e p book; it means the most careful selecti choice goods from every part of the wor means reliability, salability and right pric means that every dealer loses money unle "goes by the book."

If he buys from this book he gets mighty to cost of production, and right into actual quarters, for we are the foremost concern kind.

People who write that they can fill orders co from our catalogue write falsely, as it can done. To meet our prices they must substit send an inferior article.

Send for a copy of our book, and get n rock.

For the trade only—our new, big catalogue 100,000 items, sent free.

THE WASHBUIN

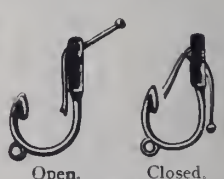
SECURITY
Automatic Holder
for all sizes of scarf pin wire. Guaranteed

MAGIC NU
for ear studs, sca etc





EAR WIRES
for unpierced ears



Open. Closed. Open

SAFETY CA
For Brooches
Can be applied
work where pin
are used.

Descriptive Circular on Application

Pearl Drilling and Adjusting a specialt

Special Order Work and Repairing

C. IRVING WASHBURN, 12-16 John St.



SEND FOR OUR NEW FALL STYLES

Gold Filled Initials and Fo

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.

100-1 Chambers St. NEW YO

Headquarters

All Jewelers visiting New York this Fall are cordially invited to make our large, centrally - located offices their New York Headquarters.

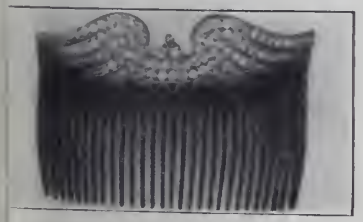
We offer you every facility for transacting your business.

Chas. L. Trout & Co.
MANUFACTURERS

Maiden Lane, New York

STANDARD IN

tone Combs and Hat Pins



r line of White Stone Combs forms a class itself. They are warranted to retain their lliancy, and should any of the stones fall , either in the hands of the dealer or con- ner, we will repair free of charge. This arantee assures customers and makes sales.

r line of Combs and Hat Pins consists of r 100 new styles of exclusive designs which at popular prices.

n application we will send a selection on approval, with all charges paid

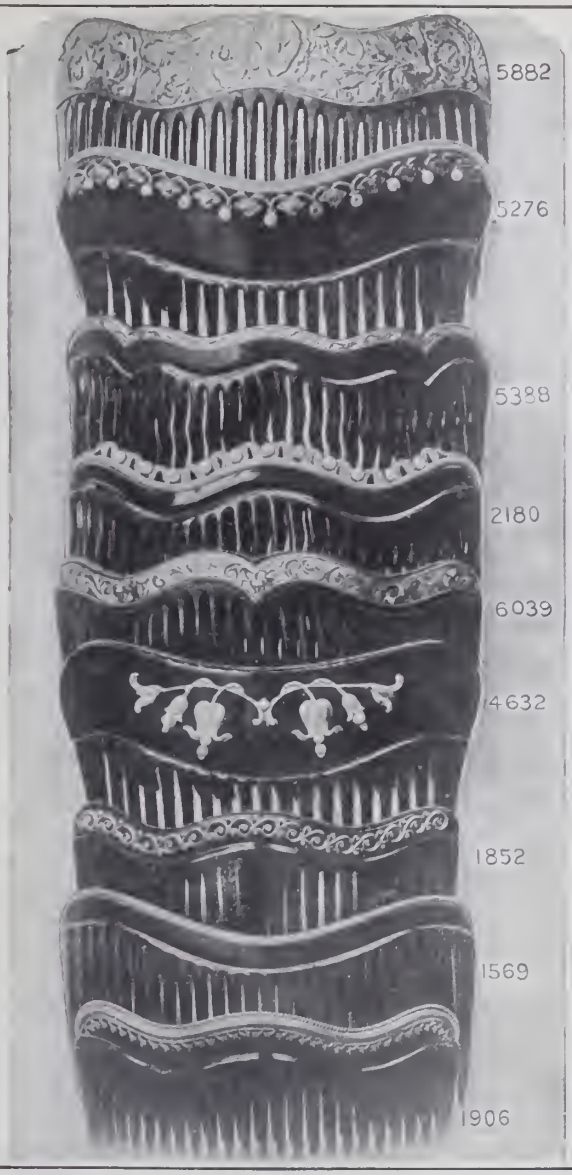
OSEPH W. HELLER

Manufacturing Jeweler

White Stone Novelties

PAGE STREET PROVIDENCE, R. I.

EW YORK OFFICE: 15-17 MAIDEN LANE (Silversmiths Bldg., Room 1710)



The COMB HOUSE

WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our Fall line is now ready for your inspection.

We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

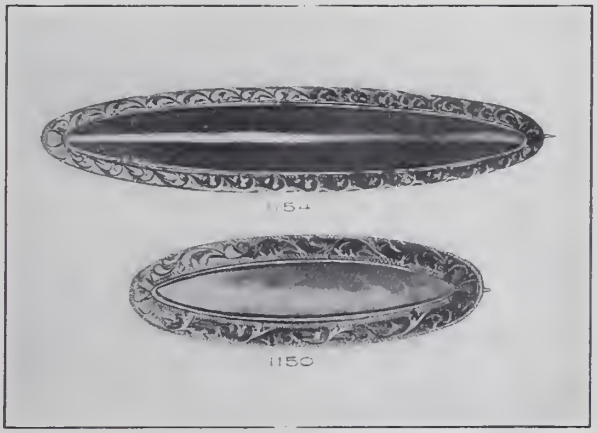
Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.

Hartford Bldg.

41 Union Sq., New York

BROOCHES



W. E. RICHARDS CO.

Manufacturers for the Jobbing Trade

ATTLEBORO, MASS.

New York Office: 9-11-13 Maiden Lane *Samples only*

Two more numbers just added to our already extensive line of single stone brooches. An assortment of these brooches should be found in every line that contemplates reaching out for Fall business. We are showing many up-to-date and artistic designs in these pins, which we can truthfully call "good sellers."

Send for Our Booklet.

Our Trade-Mark stands for honest values and full 10 K. goods. When our representative calls give the W. E. R. Co. line a look over.

Send for further information regarding our extensive line.

EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K.Merrill Company
Locket Makers

SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.



POTTER & BUFFINTON CO.

This time we call your attention to

CUFF BUTTONS

All Sizes of Plain, Bead-edge and Fancy Patterns,
as well as a large variety of

ENGRAVED CUFF BUTTONS

Largest Exclusive
Makers of 10K. Jewelry

Ask your Jobber for our lines of
Cuff Buttons, Baby Pins, Brooches,
Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street
San Francisco Office, 704 Market Street

LEDERERMAKE

"THREE ★ ★ ★ STAR"
CHAIN

Quality 12 Kt. Gold Plate
Seamless Wire

Price, $2.50 Retail

Guaranteed "Double Value Chain"

New York Tortoise Shell Co.
13 E. 30th St.
near East of 5th Ave.
NEW YORK
SHELL
TORTOISE SHELL CO



No. 8026

STILL another of our latest novelties. The new "Fobette" can e worn by either lady or entleman — on gentleman's est or lady's belt.

One more reason why you hould see this line:

Because we have an up-to-ate line of honest goods which 'e are trying to sell to honest eople by honest methods, and ur increasing trade shows hat we are on the right track. ut we still want to do busi-ess with every honest man so 've are reaching for your trade.

Doran, Bagnall & Co.

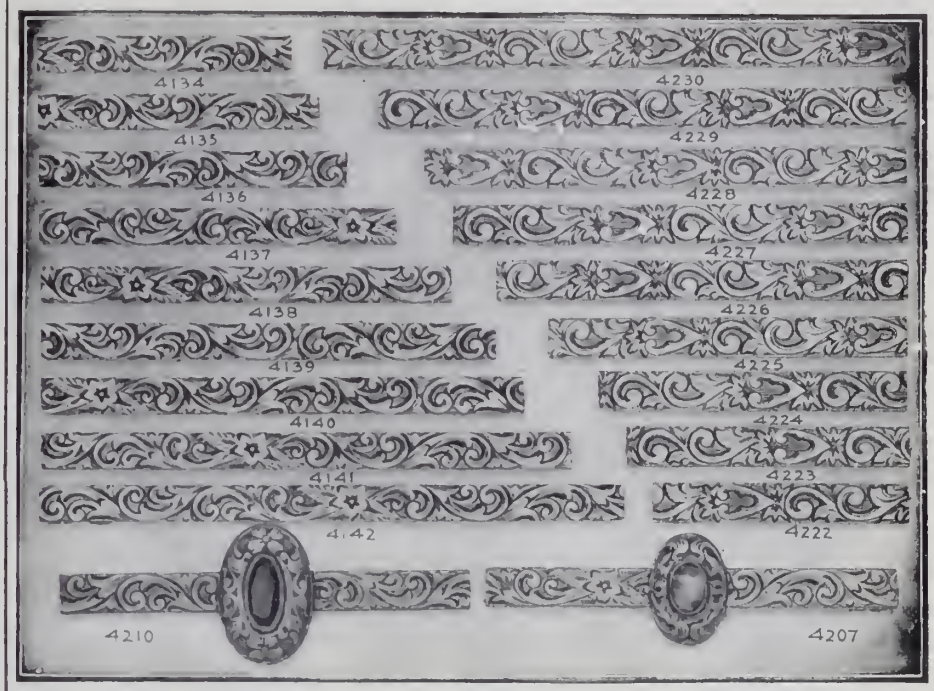
NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:

41 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.

91 Drumm St., San Francisco, Cal.



SEAMLESS GOLD PLATE

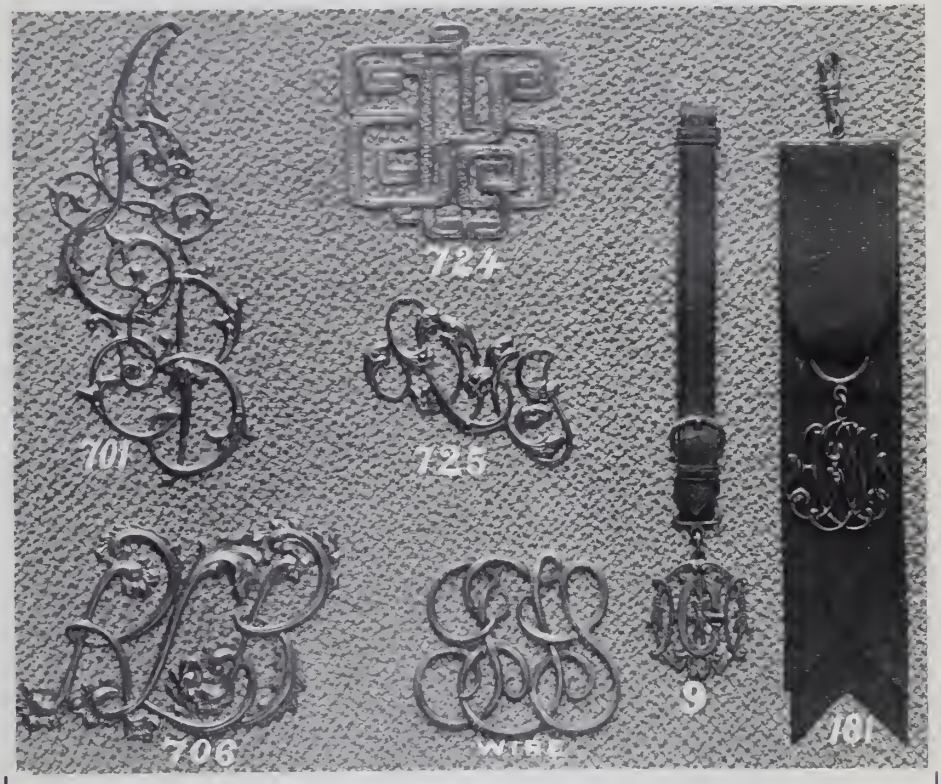
Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

MAINTIEN BROTHERS & ELLIOT

MAKERS OF JEWELRY FOR THE JOBBING TRADE

NEW YORK OFFICE: 13 Maiden Lane
CHICAGO: Heyworth Building

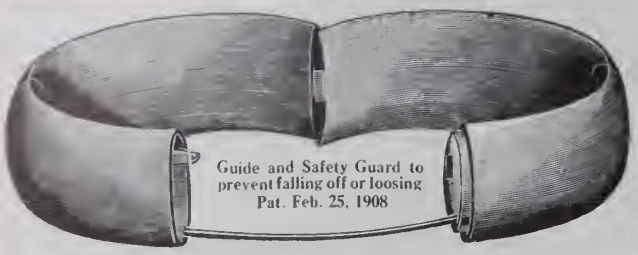
North Attleboro, Mass.



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE— MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York



Guarantee by—**Pr. St. Co.**—Mark Stamped Inside Bracelet.



OUR STRONGHOLD

"SECURON"

"GERALDINE FARRAR"

BRACELETS

SATISFYING

QUALITY

Made in High Grade Gold Filled and 10K. Solid Gold (1,000 Styles).

Send for Samples Through your Jobbers

100 Stewart St. Providence, R. I.

PROVIDENCE STOCK CO.

9-11-13 Maiden Lane, New York
131 Wabash Ave., Chicago, Ill.


No. 129


No. 144

KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

Automatic Eye-Glass Holders

37 and 39 MAIDEN LANE
NEW YORK

Established 1832


No. 149


No. 163

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

Artistic Photo Miniatures



on Watch Cases and Dials. For Ivory or Porcelain Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK

L. LELONG & BRO.

GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE

Pat. U.S. and Canada.

Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k gold filled (same front twice as thick as on back) $
1 doz. asst. sizes solid 10k gold
1 doz. asst. sizes, metal, 85c. As
jobber for them, or I will send, p
at once (only on receipt of pric
samples—one small and one m
large gold filled and one metal a
for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppe Pa.

Frank Dederick. *Established 58 Years.* **James E. Dederick**

James H. Dederick's Sons,

Assayers and Bullion Dealers.

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars
Small rolling for the trade.

ALL QUALITES OF GOLD AND SILVER SOLDER.

16 Maiden Lane .. .. NEW YORK.

We buy Old Gold and Silver.

F. DE SIMONE & SC

Importers of Coral

76 Nassau Street, New York

Factories: Torre del Greco and New Y



S. MARTIN

Jewelry Auctioneer

205 Farwell Avenue
MILWAUKEE, WIS.

L. D. 'Phone, Lake 663

I sell only for Jewelers who prize their standing for honesty and reliability — carry no stock of my own to sell.

Refer to the Mermod, Jaccard & King Co., of St. Louis, Mo.; L. T. Combs & Co., Omaha, Neb.; L. Lechenger, Houston, Tex.; Rushmer Jewelry Co., Pueblo, Col.

Send for Book on
"How to Run an Auction"



Surprise Your Trade

SHOW THEM

VERIBEST LOCKETS

Gold S. & B. L. ★ CO. Star Lifetime Guaranteed

Ready for Immediate Deliveries

Your Jobber Will Supply You. If Not, Write

S. & B. LEDERER CO.

Illustrated Catalogue Upon Request

Address:

9-11-13 Maiden Lane, New York City 100 Stewart St., Providence, R. I. 131 Wabash Ave., Chicago, Ill.

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy 24-26 East 21st St., NEW YORK

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*

BOSS & BALDWIN CO.

MAKERS OF

High-Grade Plated Jewelry

FOR THE JOBBING TRADE ONLY

Lockets, Fobs, Scarf Pins, Veil Pins, Sash Pins, Hat Pins, Brooches, La Vallieres and Link Buttons

This Trade-Mark on our goods is a guarantee to



you that if not entirely satisfactory we will make it so.

Factory - - ATTLEBORO FALLS, MASS.

New York Office: 15-17-19 Maiden Lane.

UNIQUE GEMS

Fine Fac-Similes of Ancient Egyptian Scarabæs

Hand Engraved in Real Stone in Perfect Imitation of the Genuine Green and Greenish-Grey Pottery Sacred Beetles.

Also Genuine Ceylon, Brazil, Ural and Native Stones in Odd and Fantastic Cuttings

Sample Papers sent to Reliable Dealers

LOUIS J. DEACON, Cape May, N. J.
(Summer Headquarters)

New York's Leading Jewelry Auctioneers.

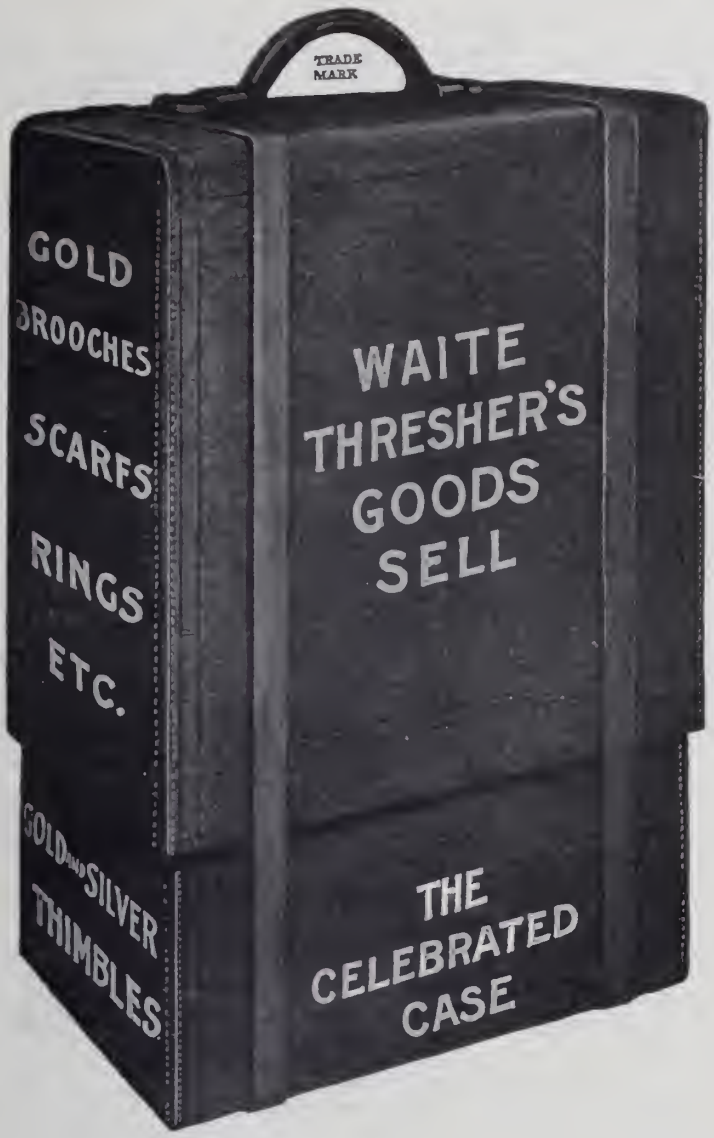


H. J. HOOPER.

WE issue no booklets or circulars, and make no false promises in order to get your sale. Our past reputation is a safe, sure guarantee that the people who do business with us will get an honorable and square deal. We will send you our references on request, and you can write or wire them and satisfy yourself.

H. J. HOOPER & CO.

37 MAIDEN LANE
NEW YORK



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building



No. 3325C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.

F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.
New York Representative: E. T. Wilson, 180 B'way.
Western Representative: S. H. Brower.

JULIUS WODISKA

40 JOHN STREET :: :: :: :: :: :: NEW YORK

Manufacturer of a General Line of High Grade

DIAMOND MOUNTINGS

IN PLATINA, 18-K. AND 14-K.

SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

CREES & COURT

91 Sabin St., PROVIDENCE, R. I.

DIES FOR

Jewelry, Silverware, etc.



Have You Seen It? If Not, You Ought T

New Folding Cane

"Fits Any Traveling Bag" A Popular Selle

We supply these in fancy, separate boxes for presentation purposes. A distinctive line for Jewelers, especially suited for Fall trade. We have the largest line of novelties in Canes on the market. *Write for Illustrated Catalogue*

ARTHUR W. WARE & CO.

109-111 Leonard St., NEW YORK

Manufacturers, Importers and Exporters of

WALKING-CANES, RIDING CROPS AND CORKSCREWS

Art and Beauty in Umbrellas

AND CANES FOR THE JEWELRY TRADE



"MAIDEN BALTIMORE"

The extreme of excellence in umbrella manufacture has been reached in our new Fall and Holiday line, which comprises an endless variety of new ideas in gold and silver handles. These rich and exclusive handles are made quite irresistible by

Our New Detachable Feature

which means that the traveler can always have his umbrella at hand, locked safely in his trunk, and that all inconvenience of carrying, or danger of losing is provided against.

Our new catalogue just finished contains the most complete line of high-grade umbrellas and canes ever issued for the jewelry trade. It will be sent upon request.

Siegel, Rothschild & Co.

Main Office: Baltimore and Howard Sts., Baltimore

New York: 353 Broadway

SAN FRANCISCO: 658 Mission St. PHILA.: 1011 Chestnut St.

THE GREAT AMERICA JEWELRY CATALOG

Is a publication of real practical valu it truthfully illustrates those lines merchandise; best adapted to the nee of the *Jewelry Trade;* its reliability unquestionable.

SAFETY

With implicit confidence you can u it when ordering goods; it insures y against deception; remember, for eve dollar's worth of merchandise you b you are obtaining positive, intrinsic valu

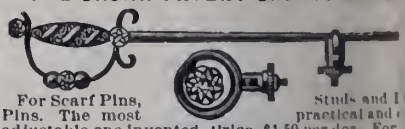
Write for this catalog; it means mu to you.

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St., CINCINNATI, OH

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Pins. The most practical and adjustable one invented. Price, $1.50 per doz. For by all wholesale jewelers and material houses. Sar by mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M. CRO Maker and Inventor, 48 and 50 Maiden Lane, N



NEW CREATIONS FOR THE FALL TRADE

Bracelets and Cuff Buttons

Our Fall line this year is more elaborate and complete than ever. A good assortment of these goods in your stock is bound to increase your profits. We also carry an extensive line of

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.

ALWAYS ON THE CO

Look for the Trade-Mark

MILLER, FULLER & WHITING CO.

Manufacturing Jewelers

New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

WE SELL TO THE JOBBING TRADE ONLY

Harrison Canes

ARE THE STANDARD FOR THE JEWELRY TRADE



Trade-Mark.

OUR Holiday Line of both

Canes and Umbrellas

is complete. Many of the newest Handles comprise Etched Sterling, Engraved Sterling, Russian Niello on Sterling, and 14-K. Gold.

ESTABLISHED 1876

W. W. Harrison Co.

Makers of

UMBRELLAS AND WALKING STICKS OF THE BETTER SORT

1149 Broadway, New York



Heppelwhite

(DESIGN PATENTED)

STERLING SILVER TEA SET

The tremendous success and popularity of our Heppelwhite Pattern sterling flatware has induced us to carry out the same design in hollowware. We show here the Tea Set. Other pieces now ready for delivery are the Waiter for Tea Set, Meat Dish, Fish Dish, Vegetable Dish, Dinner Plate, Tea Plate, Sandwich Dish, Water Pitcher, Gravy Boat and Candlestick. These pieces are furnished both plain and engraved.

This line is named after Heppelwhite, a celebrated designer of classic furniture, who flourished during the latter part of the XVIII Century, and whose works were characterized by a charming dignity and grace which appealed especially to people of culture and refinement.

The Heppelwhite Pattern has met with instant favor among the trade, and its success is undoubtedly assured. The trade should bear in mind, however, that the Heppelwhite design is manufactured exclusively by Reed & Barton.

Prices and illustrations of the entire line of Heppelwhite flatware, hollowware and Toilet Set will be sent to the regular jewelry trade upon request. To insure delivery in time for the wedding season, orders should be placed promptly.

REED & BARTON

SILVERSMITHS

TRADE MARK

STERLING

Offices and Factories, TAUNTON, MASS.

REPRESENTED AT

320 Fifth Ave., 4 Maiden Lane, NEW YORK
103 State St., CHICAGO
154 Sutter St., SAN FRANCISCO

"New Process" GILLETTE Blades

Information to GILLETTE Dealers

Beginning with Sept. 1, 1908, only "New Process" GILLETTE blades will be distributed.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

GILLETTE SALES COMPANY

BOSTON
704 Kimball Building

NEW YORK
704 Times Building

CHICAGO
704 Stock Exchange Building

THE VALUE OF A NAME

If there are any goods made that are better than ours we don't know it. FOR THIRTY-FIVE YEARS OUR NAME HAS STOOD FOR THE BEST. Our Fall Catalogue, a book of 315 pages of over 6000 good sellers, is now ready. ∴ Besides Sterling Silver Toilet and Manicure Goods, P ec Goods, Candle Sticks and Novelties, we carry a large line of Fine Gold Filled Jewelry, including many unique designs in Lockets and Charms, Necklaces and Pen Bracelets, Scarf, Hat and Brooch Pins, as well as Link Buttons and Studs. ∴ REMEMBER WE GUARANTEE OUR GOODS. ∴ OUR NAME I INSURANCE AGAINST UNSATISFACTORY WARE.



Silver Illustrations, One-half Size

3565 Bonnet Mirror
3566 Fancy Shape Mirror
3567 Round Mirror
3571 Extra Large Hair Brush
3572 Large Hair Brush
3573 Large Military Brush
3574 7-inch Cloth Brush
3575 6-inch Cloth Brush
3576 5-inch Cloth Brush
3577 6-inch Velvet Brush
3578 5-inch Velvet Brush
3581 Large Bonnet Brush
3582 Small Bonnet Brush
3592 Ladies' Comb, all Coarse Teeth
3593 Ladies' Comb, Coarse and Fine Teeth
3594 Gentleman's Comb
3597 5½-inch Puff Box. Shallow Cut Glass
3600 4-inch Puff Box. Shallow Cut Glass
3602 Vaseline
3603 Ointment
3604 Nail Paste
3609 Toilet Water Bottle
3611 Cologne
3616 2-inch Ink (separate) Well
3617 1½-inch Ink (separate) Well
3618 1¼-inch Ink (no hinge) Well
3630 Letter Opener Shield
3648 Heavy Nail Scissors
3649 Manicure Scissors
3649-2 Manicure Scissors, long
3650 Embroidery Scissors
3653 5½-inch Buffer
3654 Large Buffer
3655 Small Buffer
3656 Knife File, Large
3669 Knife File, Medium



Pin
3956 Amethyst, Rose
3957 Amethyst, Green
3958 Topaz, Rose
3959 Topaz, Green



Bracelet, Old English
Set as ordered. Engraved Border
989 6¾ in. 990 7¼ in. 991 7¾ in.
Jewelry Full Size



Pin
3931 Amethyst or Topaz
Rose

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 RICHMOND ST., PROVIDENCE R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Bldg. CANADA: Kingston,

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

LVII. WEDNESDAY, SEPTEMBER 16, 1908. No. 7.

eautiful Trophies for the Trans-Pacific Ocean Yacht Race from San Pedro, Cal., to Honolulu.

illustration on the front page of his issue is that of the prize trophy Trans-Pacific Ocean Yacht Race, started July 1 from San Pedro, Cal.,



ANOTHER TROPHY FOR THE TRANS-PACIFIC RACE.

nolulu, Hawaii. The contestants for e rophy were yachts representing the ff nt Pacific coast yacht clubs, located n Diego, Seattle and Los Angeles, d ne yacht from Honolulu built by public subscription on the Hawaiian Islands. The Chamber of Commerce and the South Coast Yacht Club, of Los Angeles, offered this trophy to the winner of the race. They called for competitive drawings. Six jewelers submitted sketches. That furnished by Montgomery Bros. Los Angeles, was accepted.

The punch bowl as represented on the cover, is made of sterling silver gold lined. The design is all nautical figures. The front side has flags of the South Coast and Honolulu Yacht Clubs enameled in their proper club colors, with heavy raised letters, "Trans-Pacific Ocean Race." The opposite side is left for a description of the winner's yacht.

The base shown below is composed of ebony, is silver mounted, and represents a capstan.

The complete trophy is said to be the finest ever given for any event on the Pacific Coast. It was won, as announced by cable, by the yacht *Lurline,* owned in Los Angeles.

Another handsome trophy for the same race, illustrated on this page, was supplied by S. Nordlinger & Sons, Los Angeles, Cal., and was made by the Mauser Mfg.



BASE FOR PUNCH BOWL SHOWN ON THE FRONT COVER. IT IS MADE IN THE FORM OF A CAPSTAN.

Co., New York. The cut used herewith was made from the artist's design and not from the completed vase, and hardly does justice to the graceful lines or perfect workmanship of the trophy, though it serves to give a general idea of its appearance.

Among the novelties just placed upon the market are the new interchangeable initial buttons and scarf pins. They are a substitute for engraved buttons and pins, but more attractive. They are made and patented by Henry Freund & Bro., 71 Nassau St., New York, and are furnished in handsome display boxes for each set. These pins and buttons are made in 10-karat and 14-karat, with a full line of initials and fraternal emblems. Sample and booklet will be supplied to jewelers upon request to the manufacturers.



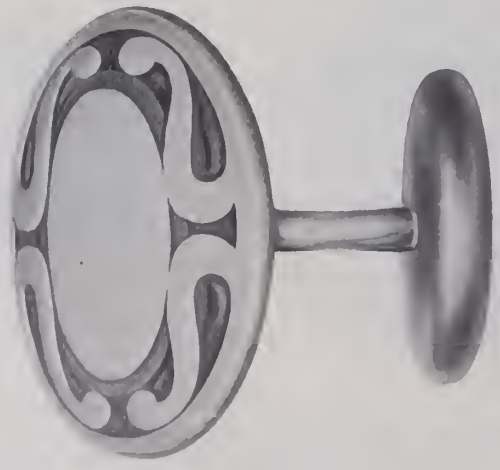
2428

MORE ILLUSTRATIONS
from our large and varied line of 14k
STIFF BAR BUTTONS

We make a great variety of patterns which are of the best construction possible, and all so priced that progressive retail jewelers cannot afford to overlook this stock.

May our travelers show them to you when they call? Or we would be pleased to send a selection package to wide-awake retail jewelers in good standing.

LARTER & SONS
21-23 Maiden Lane, New York, N. Y.
Pacific Coast Representatives: A. I. Hall & Son, Inc.
Jewelers' Bldg., Post St., San Francisco, Cal.



2464G

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported fr New York.

WASHINGTON, D. C., Sept. 9.—The lowing were the exports of jewelry, s ware, optical goods, clocks, watches kindred lines from the port of New for the week just ended:

Basle: 1 case jewelry, $210.
Berlin: 6 cases clocks, $360.
Bremen: 8 cases watches, $7,095; 2 ware, $373; 1 case jewelry, $500.
Brussels: 1 case jewelry.
Calcutta: 90 cases clocks, $1,848.
Callao: 26 cases optical goods, $3,21 silver cases, $120.
Cape Town: 9 cases clocks, $180.
Colon: 4 cases silverware, $203.
Gibara: 1 case jewelry, $123.
Guayaquil: 14 cases clocks, $314; 1 ca $108.
Hamburg: 6,790 cases precious st cases thermometers, $620.
Havana: 2 cases plated ware, $292 clocks, $156.
Havre: 2 cases jewelry, $111
Kingston: 1 case watches, $111.
Lagos: 8 cases clocks, $195.
Liverpool: 2 cases jewelry, $786; watches, $450; 2 cases optical goods, $1 jewelry, $600; 123 cases clocks, $3,018
London: 4 cases clocks, $1,883; 3 ware, $218; 1 case optical goods, $452
Melbourne: 2 cases plated ware, $1,627 scopes and views, $1,469; 72 cases clocks 4 cases watches, $630.
Rangoon: 100 cases clocks, $1,553.
Saleure: 1 case watches, $140.
Southampton: 11 cases watches, $1,6
St. Johns: 19 cases clocks, $216; 7 ca $546.
Sydney: 65 cases clocks, $1,220.
Valparaiso: 1 case watches, $525; 3 watches, $270.
Vera Cruz: 7 cases plated ware, $

Texas Jeweler and Optician Co Murder and Suicide in Jealou Rage.

HILLSBORO, Tex., Sept. 9.—J. H. W a jeweler and optician of this town, mitted suicide in this city, Sept. 7, shooting Miss Ethel Edsall, a night op in the telephone exchange, and killing roll Horne, a young business ma Jo is supposed to account for the deed.

Watson, together with Miss Edsa Horne, left the telephone exchange a A. M., Monday morning, and walke gether as far as Church and F Sts., where Horne left them. Wats Miss Edsall walked a little furthe suddenly, as Horne came toward Watson drew a revolver, and after two shots at Miss Edsall, shot H the chest, killing him instantly. He turned the revolver upon himself.

Death of C. G. Holmberg.

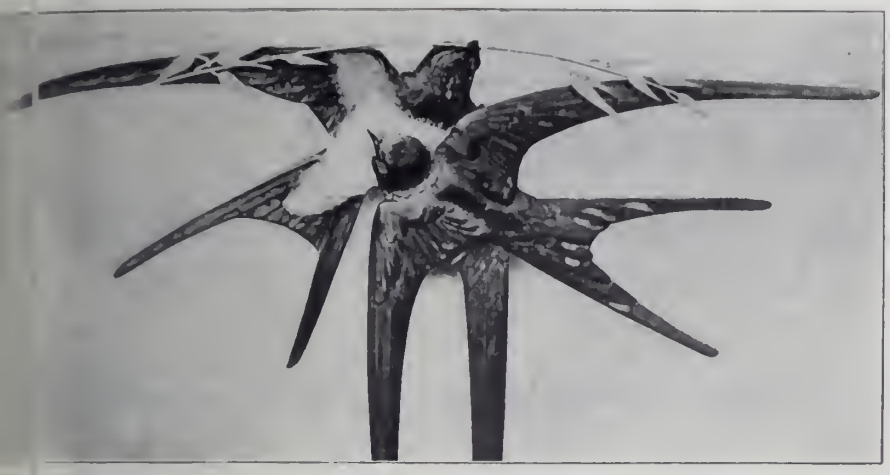
FORT WORTH, Tex., Sept. 9.—C. G. berg, who died at his home Heights, Sept. 1, was well known as cler and had been in business at N Worth for some time. Mr. Holmbe tired in apparently good health, b discovered dead the following m

The deceased, who was 50 years was head of the firm of C. H Son, the partners being himself and Holmberg. Prior to engaging for himself Mr. Helmberg was in t ployof J. H. Greer. He is survive widow and four children.

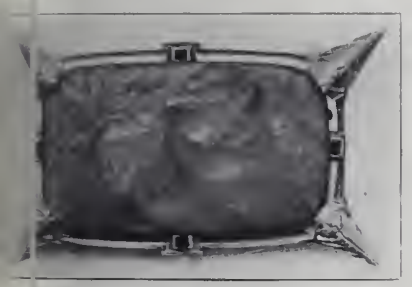
The funeral services, which were from his late residence, were con under the auspices of the Odd Fel

Some of the Latest Productions of Lalique and Other French Artists.

In a previous issue THE CIRCULAR-WEEKLY has already published a general account of the jewelry exhibited this year at the Salon des Artistes Français, and owing to the fact that Lalique, who easily retains his leadership, exhibits is more interesting than the other where jewelry is exhibited, viz., that Société Nationale des Beaux Arts. enabled now to present to our readers a few illustrations of conspicuous



HORN COMB BY RENÉ LALIQUE.



BROOCH BY LALIQUE.

pieces by Lalique and a pretty brooch by Liénard.

Lalique's exhibit this year, as on previous occasions, is of the highest interest. It is always charming to follow this great artist in the constant advancement of his production, finding invariably interest in the endless ingenuity of composition, the variety of subject and composition in newly



HORN PAPER CUTTER BY RENÉ LALIQUE.

materials, and the harmony of his delightful and subtle devices.

He offers, this time, a series of paper cutters really remarkable and certainly absolutely perfect. In this series a prominent place must be given to the works in horn. Lalique understands the modeling of this material as only an artist can; he is capable of bringing out all that it can effect, constantly varying his motives and ornamentations. Sometimes it is a single animal that constitutes the object. A gurnard, for instance, of vigorous character, is engraved in a beautiful horn of a dark brown color, the eyes being formed from two stones of a bright orange.

Probably still more striking, however, is another paper cutter of black horn, shaded with whitish grey. A large night butterfly is shown, with its great wings extended. In another, the extended wings are marvellously worked out in horn, brown or transparent in spots. Some orange markings are of overlaid enamel and produce a warmly harmonious but discreet effect. Then, again, it is a grasshopper, the wings of which are ornamented with vigorously wrought muscles; again fish, passing through transparent water, with sea grass in an eddy, or bumble bees on blades of grass. But everywhere we may perceive a wonderful fancy, a subject and material marvellously appropriate to the object and its decoration.

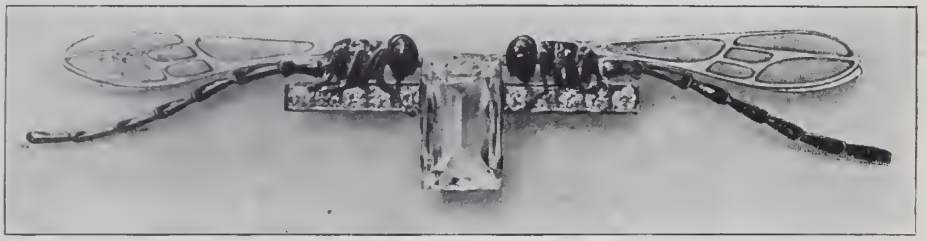
A comb is really charming in its ingenious composition. Two swallows on the wing cross one another, one bearing in its beak a small spray, set with diamonds. The prongs of the comb are formed by the graceful wings of the two birds and the whole is in dark brown, spotted with a warm white, so that the diamonds set in the blade of grass form a rich and brilliant relief.

A complete series of brooches and buttons accompany these beautiful pieces, in various subjects, and in colorings of an invariably unique character; pigeons, or flowers, peacocks, or insects, are always harmonious and treated in an exceedingly ornamental manner. One brooch, more important, must be specially mentioned: in this specimen of very pale blue, wasps are flying above flowers; the wings are in translucent enamel and the entire effect presented is charming.



BROOCH BY LALIQUE.

Also there is a little box, a perfect symphony in green; again a necklet of a somewhat bristling and stern appearance. But everywhere, always and with an inexhaustible fecundity, Lalique gives proof of a fancy always new, and charms us by his conceptions and the unique realization of his superb talent as a decorator.



BROOCH BY M. LIENARD.

Among the jewels to be found in the show case of M. Liénard, where we may discover some beautiful objects, is a diadem, ornamented with eucalyptus and of ingenious design, with its flowers formed in pearls and its leaves in horn. Altogether, its appearance is simple, but not without character. We may also mention, by the same artist, a brooch, in which two Dragon flies, are britted together; the color harmony in this, which is very soft, is formed by diamonds, an aqua marine and pale gold. Of this piece an illustration appears.

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWEI

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Japanese Pearls

SOME ANCIENT PURSE HISTORY.

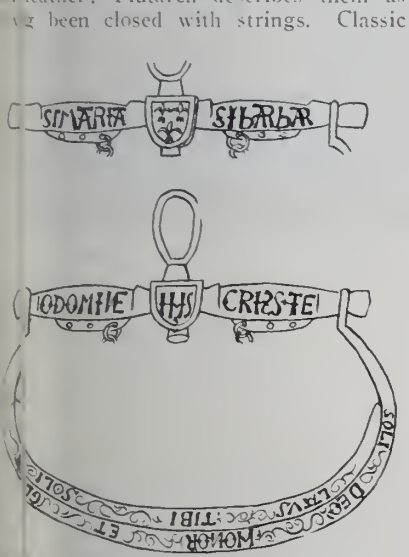
is a strange literary fact that, while he works written on the subject of y would fill many bookshelves, what scoverable concerning recorded de- ions of *purses* and their history can mmed up in a very few pages. Since ge was invented it has been a wor- ed commodity; but the shrine that the precious disks have often been auteous productions of artistic genius. then, has so little been written on an interesting subject? When the s eaten all throw away the shell, but who, through the centuries, have been



1—BRONZE PURSE BAR. XVIII. CENTURY.

d by the gods with the ability to carry eir persons plenty of the "root of all have usually used, as receptacles for om, "articles" captivating of design ften bedecked with gems. The blind- ll-absorbing interest in the contents rs to have induced universal silence the containers.

ancient Greek *balantium* and the n *crumena* were of leather and were by a strap over the neck at the front ck of the owner. On account of the they were sometimes called funda). Juvenal mentions money bags of leather; Plutarch describes them as been closed with strings. Classic



—GIPCIÈRE PURSE FRAME. XIV. OR XV. CENTURY.

s tell us of the *bulga*, *follis*, *pasccolus*, s and its diminutive *sacculus*, but none m deign to enlighten us with any de- ion as to their appearance. Suidas ons purses of goatskin. Pigs' ears , being larger, were preferred) were for purses. And to these bluff old Henry VIII. of England referred he retorted to a supposed impoliteness s fellow monarch in France: "You t make a silk purse out of a sow's r But of all these many titles to money-bearing receptacles we have no written descriptive matter that defines their appearance.

The *marsupium* we know to have been a little bag of leather. Its mouth was closed by drawing it together with a cord. They were sometimes adorned with tassels and other decorative embellishments. Mercury is often represented as carrying a purse (probably the *marsupium*). For this fleet-footed celestial, swift messenger of the Olympus deities was the god of merchants, especially the crafty, thieving trader. The cheating merchandiser prayed to him for protection in his evil transactions.

The purse of the ancient Saxons was called *puse*. The Celts had an *alwar*, and, during the Norman period, money was carried in the *aulmonière* (contracted later to *aulner* or *alner*). We know little or nothing definite as to what they looked like. Next we come to the Mediæval-French words *gipcière*, or *gypcière*, which designated the form of purse used during the 14th and 15th centuries. These were made of silk, velvet, leather or canvas. They were made on a metal frame. These frames consisted of a top bar, with a ring or loop for suspending to the girdle or holding on the finger. The bars were usually of brass, though some were in silver and some were very handsomely decorated, even set with gems at times.

One of these ornamental purse bars is illustrated in Fig. 1. It was found in France. Gemmed and refined as the *motif* is, it is generally considered to date back as far as the eighth century. The ends doubtless represent either hawk or eagle heads. The material of which it is made is bronze.

In Fig. 2 is represented a bar of a 14th or 15th century gipcière. The lettering is in niello. The quality of the workmanship is proof that a craftsman of no mean ability produced it. But he added unwittingly to the present day interest in his performance by being evidently illiterate. You will notice he has two forms of T in St. Maria and St. Barbara (the last A is missing). And his anomalous two S's in Crisste, one of which is reversed, is striking to say the least. His N's in Domine and Honor show similar lack of knowledge of his alphabet's construction.

The absolute facsimile of this purse frame (which is in the British Museum), errors included, is also in the possession of W. Heneage Legge, an antiquarian. It has been an heirloom in his family for three generations. Their exact identity shows they were cast, and from the same mould. They are in bronze.

In Fig. 1 we have another purse bar or beam of about the same period; it was, in its day, an extremely elegant piece of workmanship. It is in bronze inlaid with silver.

These gipcières, or wallets, were of the larger kind and measured about seven inches long by five inches deep. They were always carried at the wearer's side or waist and were hung on a waist-band or strap that passed through the loop of the beam. During the 14th century every person, king, noble and peasant wore a gipcière. In the case of Fig. 2 there is little doubt that the pouch was made of leather. The thickness of the twists or links of wire that held the material lead one to this impression. But we know that in the 15th century purses were made of leather, silk and velvet.

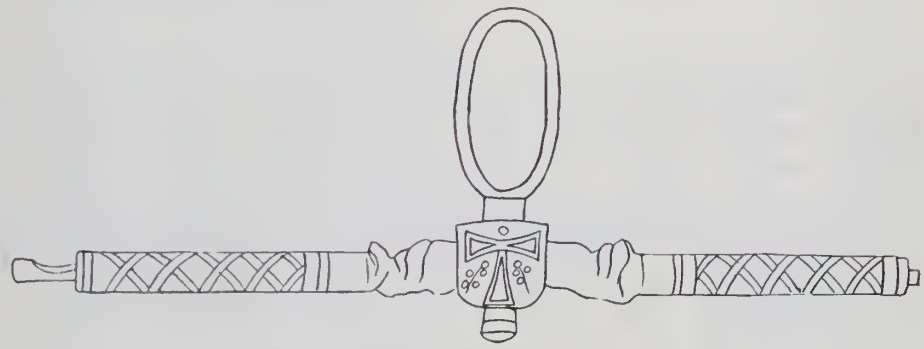


FIG. 3—BRONZE GIPCIÈRE PURSE BEAM.

It is an amusing fact that only a few years ago the intent of these *beams* puzzled the archæologists. They supposed from their form that they were beams for some species of *balance*, but their actual purpose only recently became clear.

The earlier gipcières had the mouth covered with an overhanging flap, but in the 15th century the pocket was sewn to the metal beams and, a semi-circular frame being added, to which the gipcière cover was

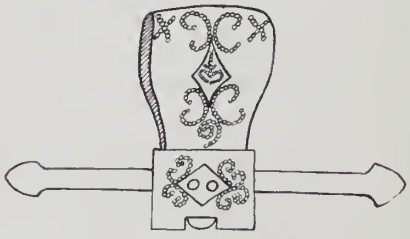


FIG. 4—TOP BAR OF SMALL PURSE.

attached, it could be opened like the lid of a box.

In the 16th century the gypcière was abandoned. The ladies took to carrying their purses in the hand, the men, however, still slung the purse at the girdle. For the temptation to thieves that existed in those loosely hanging purses rendered it necessary with "wickeder days" that one's money should be more safely stowed. And the "pickpocket" took the place of the "cut-purse." In James I. reign the purse had found its way into the pockets of both sexes.

It is uncertain where the purse-clasp, or

Registered
HW
Trade-Mark

Necklaces and La Valliere

Registered
HW
Trade-Mark

These popular and fashionable pieces are represented in our line by some examples of rare beauty. The stones are selected and combined with the utmost care and the workmanship and finish are perfection, down to the smallest detail. If you are interested in anything of this sort, let us send you an assortment and quote prices.

Being Manufacturers as well as Importers enables us to give you attractive goods at right prices.

Ask for our illustrated catalog.

HAYDEN W. WHEELER & CO.

AMSTERDAM
2 Tulp Straat

Importers and Manufacturers
2 MAIDEN LANE, NEW YORK

LONDON
50 Holborn Viaduct

EDUARD VAN DAM
CUTTER OF
DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St. Knabe Bldg.
TELEPHONE, 5879 38TH ST.
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS, MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH.

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street

RUDOLPH NOEL

PHILIP E

RUDOLPH NOEL & CO.
IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM

37-39 Maiden Lane, NEW YO

came into vogue. Not earlier than ter half of the 17th century. It was 'purse-string" that closed the money mouth till then. And those money were articles of great beauty in their nt embroidering and many tassels— s the metal frames had passed away hapter in purse history does not be- to the gold and silversmith or the er, so we must pass it by. C. W. C.

pal Firm's Suit Against Former Em- pye Involves Interesting and Novel Points.

OVIDENCE, Sept. 14.—The equity suit evens & Co., dealers in optical goods, st Ned C. Stiles, a former employe, eard Saturday before Judge Tanner, e Superior Court, on the complain- prayer for a preliminary injunction to in the respondent from soliciting pat- e from former customers of Stevens).

was claimed that Mr. Stiles was with omplainants as an expert refractionist everal years and that after leaving employ a few weeks ago, he sent out ars to a list of the customers of his r employers. The complainants claim he list was obtained by the respondent he was in their store and that his use e names was a violation of the fidu- relationship existing between them.

e question arose and was discussed by el at some length whether Mr. Stiles lly copied the list of the firm's cus- rs or simply sent out his circulars to of them as he could remember after into business for himself. The court that he did send letters to persons e names he learned while he was an oye of the complainants.

guments were submitted and author- cited bearing upon the legal points d. Attorney for the complainants ed that the respondent had improperly illegally made use of knowledge ob- d while he was in Stevens & Co.'s py. Counsel for the respondent argued the acts of his client were only such ere justified by legitimate competition siness. The court held the matter for dvement, allowing counsel for the re- dent time in which to submit additional orities.

Death of Charles L. Taylor.

LOUIS, Mo., Sept. 9.—Charles L. Tay- formerly in the jewelry business in lia, Mo., and of late years general inspector for western railroads, died is city, recently, after a long illness a general nervous breakdown. Mr. or is survived by his widow and er.

e deceased was born in Sedalia, Mo., 21, 1859, and, until 10 years ago, was iated with his father in the jewelry ess there. In that position he became inted with most of the jewelers in tate, and when he came to St. Louis railroad work he was well known. was time inspector for the Missouri, as & Texas Railroad and the San co system, until two years ago, when ed on account of ill health. Ever then he has been in a hospital.

Career of the Late Christian Willis Bixler, Easton, Pa.

EASTON, Pa., Sept. 8.—C. Willis Bixler, head of the firm of C. W. Bixler & Co., who died here Aug. 31, as reported in THE CIRCULAR-WEEKLY of Sept. 2, was not only one of the most prominent jewelers of this section of Pennsylvania, but was the third generation of the family whose names have been noted in the jewelry, watch, clock and silver industry for about 120 years.

Christian Bixler, the grandfather of the deceased, was born in 1763 in Berks County, and was the first to attain prominence in this craft. He served his apprenticeship with John Keim in Reading, and after working for a time as a journeyman started in business in Easton in 1788 as a clockmaker and silversmith. Here he continued in business, especially the manufacture of clocks, until 1830, and in that time made



THE LATE C. WILLIS BIXLER.

nearly 800 timepieces, doing all the casting and the greater part of the forging himself, or having it done in his own shop under his eye. In 1825 his son, Daniel K. Bixler, became an apprentice in the business, to which he succeeded in 1832, gradually developing it into a general jewelry business and becoming associated with his brother, William Bixler, a silver spoonmaker.

The late Christian Willis Bixler was the son of Daniel Bixler, and was born in this city 62 years ago. Like his ancestors, he learned the jewelry trade, and after conducting business for two years in New York moved back to Easton in 1874. He continued alone for about 30 years, but in 1894 admitted as a partner S. P. Ludwig, who had been with him since he started in Easton; two years later his son, Arthur B. Bixler, was also admitted in the firm. The surviving partners are continuing the business without change.

The late Mr. Bixler was a man of whom Easton can be truly proud, and his death, which was due to cirrhosis of the liver, was deeply deplored. The house in which he died was the one in which he had been born, and had been built by his grandfather on the property which has been in the family for 135 years.

Deceased was a member of the Dall Lodge, No. 396, F. & A. M.; Easton Chapter, No. 172, R. A. M., and Hugh De Payens Commandery, No. 19, K. T. He was also a member of St. Paul's Lutheran Church. Besides his son Arthur, Mr. Bixler is survived by a daughter, Mrs. Forrest Mitchell, and three grandchildren.

The portrait from which the cut herewith was made was taken 11 years ago.

Contracts Awarded by Government Departments to Supply Various Articles.

WASHINGTON, D. C., Sept. 9.—The purchasing agent of the Isthmian Canal Commission has awarded a contract for six marine clocks to Vermilye & Power, of New York, at $104.40.

WASHINGTON, D. C., Sept. 10.—The Navy Department has awarded the following contracts:

For 100 quartermaster's spy-glasses, to the Iszard-Warren Co., $1,410.

For 150 spy-glasses, to the Iszard-Warren Co., $1,050.

For 10 comparing glasses, to Robert Leding, Washington, D. C., $14.48.

For 20 stop watches, to H. C. Karr, Washington, D. C., $39.50.

For 225 clocks, to Chelsea Clock Co., $3,177.50.

For 200 binoculars, to the Iszard-Warren Co., $3,500.

For 125 thermometers, to Fred A. Schmidt, Washington, D. C. $112.50.

For 25 barometers, to the Sussfeld-Lorsch Co., $6.95 each.

For 20 reading glasses, to Fred A. Schmidt, $5.20.

The Navy Department has awarded a contract for 18 electric clocks for the Washington Bureau of Yards and Docks to the Standard Electric Time Co., of Waterbury, Conn., at their bid of $192.

Enterprising jewelers are always on the outlook for the latest and most up-to-date articles with which to brighten up their stocks, and nowhere can a more acceptable offering be found than the combination walking cane and umbrella set just now being presented to the trade by the W. W. Harrison Co., 1149 Broadway New York. This combination set is made of Pimento wood and has plain sterling silver mountings. A new line of umbrellas with mottled ebony handles in a number of shapes is also being exhibited by this firm. These umbrellas are very closely rolled, of high-grade material, and present a most pleasing appearance. "Merry Widow" umbrellas with straight long handles 15 inches in length in dark wood with sterling silver mountings are proving popular, while the line of Russian Niello work handles are also meeting with public favor as the highest grade of silver is used in their manufacture. They look like enamel work, but are more durable. Jewelers will be particularly interested in the line of 14-karat gold-mounted canes and umbrellas in crook and straight handles. Ivory handles are still proving popular, says Mr. Harrison, but the ladies' walking sticks, he says, are not meeting with general approval in this country, and will, in all probability, never come into general use.

CABOCHONS

One of our lines we call your attention to. It comprises the greatest variety of the most popular stones LAPIS, BLOODSTONE, SARDS, NEW ZEALAND JADE, MONTANA AGATE, AMAZONITE, and especially AMETHYST and TOPAZ. Of the latter we carry the most extensive stock in qualities ranging from the finest SIBERIAN and MADEIRA to the lightest BRAZILIAN. Headquarters for the HOPE SAPPHIRE, the nearest approach to Nature's Gem that Man Has Ever Made.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

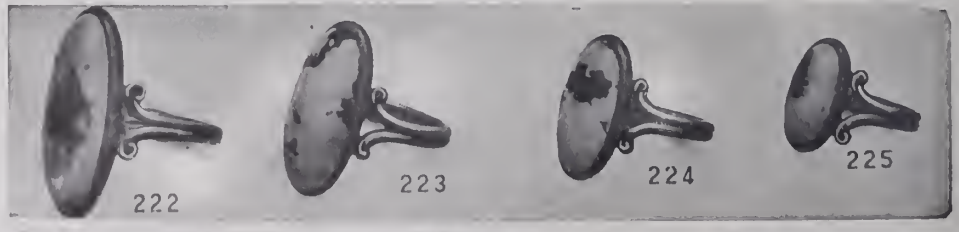
ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

EXQUISITE COLOR and MARKINGS

ASK FOR CATALOG

MATRIX TURQUOISE



THE ARIZONA TURQUOISE MINES CO. (Inc.) Phone: 5728 Cortland 171 Broadway, New York, N.Y.

Showing 1. different sizes and shapes of MATRIX TURQUOIS STONES ready for mounting

GEMS AND PRECIOUS STONES

Cloth, Postpaid, $1 00

PUBLISHED BY

THE JEWELERS' CIRCULAR PUBLISHING COMPANY

11 JOHN STREET, NEW YORK

Technical Jewelry Classes in Providence

hat Manufacturing Jewelers of New England Have Done to Establish Courses in Jewelry Designing and Working—Fall Term of Jewelry Class of Rhode Island School of Design Starts Sept. 21—Y. M. C. A. Class Starts Oct. 15—Technical High School Not Ready.

OVIDENCE, Sept 12.—The manufacturing ewelers of this city and vicinity are ing with considerable interest the ress that is being made in the practical he retical training that is being given rtain of the educational institutions in the jewelry industry and its kinr branches of stone setting, designing, ving and chasing, and die and hub ng

addition to the course arranged as a of the regular curriculum of the Manual ing or Technical High, in the public l system classes have been maintained at hode Island School of Design for more a decade, while last year a class was ed at the Young Men's Christian Astion Thus three institutions have well tlished departments for instructions in designing and making of jewelry, whose nce is already being recognized by nanufacturers.

was nearly 15 years ago that the New and Manufacturing Jewelers and Silniths' Association, seeking to stimulate terest among the students at the Rhode d School of Design to take up a syste tic study in designing for articles of lry and silverware, offered a sum of ey to be divided into about half a n prizes for the most artistic practical gns for brooches. The contest was very ssful and in the following year was ted, the designs being for a back for r mounted brushes. The association wed the custom of offering prizes for eral years.

is enterprising move on the part of the N England Association was the first made ny industry in Rhode Island looking to establishment of a special course in deing of a practical character and inurated an innovation that was speedily owed by other lines of business until now e are provisions made for special classes several lines.

he success that attended these experimtal classes was so satisfactory that the magers of the school, in a few years, opted the designing of jewelry as one of the permanent classes in the regular course. This has been gradually extended, the purpose of the course being to develop a refined taste and artistic ability and skill in ming original designs. The student is ght to make models to show the proper f, to cut the necessary hubs and dies for production by machines, and to put together the various pieces to form the finished design The workshop is equipped with all necessary power appliances and general shop tools. Beginners in drawing and modeling are advanced to practical work in metal as soon as their ability warrants. The Fall term in this department will commence Monday, Sept. 21, and will include jewelry designing, silversmithing and shop work.

ast Winter the Young Men's Christian Association started a class for instruction in the jewelry industry, and while the number of students was small the results were very satisfactory. This year the school will open Oct 5, and with the exception of two weeks' vacation at Christmas, will be operated continuously all Winter. It will be conducted in periods of eight weeks, two evenings each week.

Three departments will be maintained this Winter—bench work, engraving and stone setting—with an experienced instructor in each branch. In the bench work will be included the different processes required in the production of high-grade articles. The work includes the use and care of tools, sawing, piercing, setting up, charging, soldering, bending, scrolling and trimming. In the engraving line will be taught the handling of engraving tools for the general run of jewelry work, the care of tools and the development of original designs. The stone setting course is calculated to drill a man in the regular line of stone setting, including close and point work, beading in, box, star cutting, etc.

Harry Cutler, of the Cutler Jewelry Co., president of the New England Manufacturing Jewelers and Silversmiths' Association, who is a member of the education committee of the Y. M. C. A., is in direct charge of the school, and the three departments will be in charge of Asa Cushman, stone setting; Henry Fales, bench work, and B. F. Graffam, engraving.

Last Winter the school was opened in January during the business depression, but 14 students taking the entire course. This Fall extensive improvements and additions have been made, so that accommodations are provided for from 60 to 100 students, and with the complete and extensive appointments good results are expected.

The jewelry department of the Technical High School will not be ready for the pupils of the Evening High School this Winter, as had been anticipated. It is expected that the department will be fully equipped by Jan. 1, but that will be too late to start with the work for the evening class. The department will be used, however, in connection with the day school, for those who are taking courses in applied designing and hammered work in copper. It is also probable that a course will be given in jewelry soldering.

The jewelry department was particularly considered in connection with the work of the pupils of the Evening High Schools, and was counted upon as a help to some of the young men who are now employed in the manufacturing jewelry establishments of this city and vicinity as a means of increasing their efficiency and aiding them to secure higher and more responsible positions, especially as designers.

Recognizing that this was an important step to take, the city property committee has moved cautiously in making expenditures. That what was done might not be in the line of misdirection of effort and money, the committee invited Councilman William A. Schofield, who is a member of the manufacturing jewelry firm of Schofield, Battey & Co., to act as a member of a sub-committee in the equipping of the department.

Former Treasurer of Wilson Bros., Boston, Sued by Partner With Whom He Started a New Business.

BOSTON, Mass., Sept. 12.—Willard D. Lombard, treasurer of the Wilson Bros. corporation, 95 Court St., who opened an establishment in the Paddock building last April, having associated with him George O. Skoog, a former employe of Wilson Bros., is made co-defendant with his wife, Hattie N. Lombard, in an injunction suit brought by Mr. Skoog.

Subsequent to the dissensions in the Wilson Bros. concern, growing out of the mysterious disappearance from the safe, about Christmas time, of a box containing a large sum of money, Mr. Lombard was quite active in efforts in the courts to have the concern dissolved, but was unsuccessful. John Wilson, president and manager of the company, was charged by the police authorities with the larceny of the box and its contents, but the case has never been settled. Meanwhile he has been permitted by the court to retain the management of the establishment, and Lombard has paid more attention to the business established last April in the Paddock building than to the conduct of the Wilson Bros. company.

In the suit in equity brought by Skoog, the complainant avers that a partnership was formed April 15, 1908, between himself and the Lombards, under an agreement to conduct a jewelry business as the Lombard-Skoog Co., the plaintiff to contribute his time and experience in the capacity of manager and the defendants to furnish the capital, assist in the management, keep the books, etc., two-thirds of the profit to go to Skoog and the balance to the Lombards. He further maintains that he has been prevented from managing the business, that the defendants have attempted to dissolve the partnership, locked the plaintiff out, seized the goods, and no settlement of the accounts has been made. He asked on Aug. 14 for an injunction and a receivership. A preliminary injunction was ordered and on Sept. 2 the case was referred to Clarence H. Cooper, as master.

In their rejoinder the Lombards state that an oral agreement was made that a corporation should be formed, but no charter was taken out. Pending the organization of a corporation a store was opened in the building at 101 Tremont St., but W. D. Lombard furnished it and incurred all the obligations personally. It is further claimed that Skoog reimbursed himself out of the business by way of salary, no partnership agreement having been drawn up, and that he drew out more than a reasonable amount.

The outcome of this peculiar case, as well as of the Wilson Bros. case, is of much interest to the trade in Boston.

H. J. Harm, Albert Lea, Minn., has entirely renovated his store, which has been equipped with new fixtures, plate glass show cases, etc.

We Can Convince You

—If you will permit us to—that the goods mined from our mines will be a valuable asset to your stock.

That

If you will request us to—we will be pleased to send you selections on Memorandum.

Himalaya Products

Have been in such demand that our large and well equipped factory has been unable to keep pace with our orders. We are enlarging our factory and in the very near future our facilities will be such that we can take care of orders of any size. What you can

Sell Best

are goods that are in demand—which are—

Tourmaline **Tourmaline Matrix**
Chrysoprase **Chrysoprase Matrix**
Turquoise **Turquoise Matrix**
Californite (American Jade)

We carry a complete stock of all Precious and Semi-Precious Stones.

Himalaya Mining Company

MINERS AND CUTTERS OF

PRECIOUS AND SEMI-PRECIOUS STONES

15-17-19 Maiden Lane, NEW YORK

LONDON PARIS OBERSTEIN PROVIDENCE

Dea of George M. Reed in no Way A cts Business of J. R. Reed & Co.

Prsburg, Pa., Sept. 12.—The late Geo. M. eed, senior member of the firm of J Reed & Co., who died Aug. 29, as te in The Circular-Weekly last week, l a one-half interest in the business, on, J. Allison Reed, owning the re- ng half. While the exact details are known at this time, it is understood that eceased left his estate to his three



THE LATE GEORGE M. REED.

ren, to be equally divided, and the sess of J. R. Reed & Co. will be con- d as heretofore.

J Allison Reed has been identified with e ouse for the last 20 years, but several a ago he bought out the interest of his , J. R. Reed, who died last December. h firm is one of the oldest and most pable in Pittsburg, and no change will ade in the conduct of the business.

Kl schmidt, Howland & Co. May File nended Schedules—First Meeting of Creditors Called for Sept. 25.

llowing the filing last week of the dules in bankruptcy of Kleinschmidt, land & Co., formerly importers of cious stones, at 170 Broadway, New , against whom bankruptcy proceed- g have been pending in the United St s District Court, notice is given by ee in bankruptcy, William Allen, that irst meeting of creditors will be held e office of the referee, 67 Wall St., Sept. 25, at two o'clock in the after- , at which time it is expected that la s will be filed and a trustee appointed. is stated on behalf of the bankrupts h amended schedules will probably be l before the first meeting of creditors, wh will point out that a part of the ities are contingent and that the finan- l standing of the bankrupt concern is m better than would appear from the dules already filed.

recording the schedules in last week's s of the Circular-Weekly no distinc- i was made between the secured and u cured creditors. The schedules now on file show that Eichberg & Co. hold securities of $94,394.55 in precious stones, for a debt of $50,491.67; Goldman, Sacks & Co. hold securities amounting to $21,656 in precious stones and notes, the amount of the indebtedness in this case being about $10,000; James A. Foster & Sons, London, are secured by precious stones to the amount of $16,691.46, the amount of the debt being $14,316.84, while David C. Townsend is a creditor for $26,575.91, and is secured by the interest of Mr. Kleinschmidt in certain real estate at Boerum Place and Dean St., Brooklyn, and 450 Halsey St., Brooklyn, the valuation of which is placed at $25,000.

Death of Silas Stuart.

Silas Stuart, who will be remembered as at one time a partner in the firm of Stuart & Shepard, dealers in watches and jewelry at 2 Maiden Lane, New York, died suddenly in the library of his home, 49 Church St., Montclair, N. J., last Thursday night from apoplexy. Up to within a short time of his death he was in excellent health.

Silas Stuart was born at Sag Harbor, L. I., March 3, 1848. At the age of 14 he went to New York City, where he found employment as a clerk in a jewelry store. He was at one time employed by the old firm of Wheeler, Parsons & Hayes. John E. Shepard, with whom he later became associated, had previous to the formation of the partnership been connected with several firms in the trade. The partnership was formed about 1877.

Mr. Stuart retired from business in 1892 on account of ill-health.

In 1881 he moved to Montclair, and when the town was incorporated in 1894 he was appointed treasurer for a term of two years. Each incoming mayor and council had reappointed him continuously ever since. In 1902 he was also made custodian of the school funds. Mayor Henry Crawford, of Montclair, ordered the flags raised at half-mast on all public buildings in the town as a mark of respect to the deceased.

Mr. Stuart is survived by his widow, three sons and one daughter. The funeral was held Monday afternoon at 2.30 o'clock. The interment is to be at Sag Harbor, at the convenience of the family.

Diamonds from German Mines for Kaiser.

(From the *Berliner Lokal-Anzeiger.*)

Herr Dernburg, German Secretary of State for the Colonies, will, on his return from Africa, present the Kaiser with a golden casket filled with diamonds from German Southwest Africa.

The casket is the work of Herr Burmester, a jeweler of Cape Town. It is 12 centimeters long and six centimeters wide and has on the lid the initial "W" surmounted by a crown. Seven diamonds are set in the lid, representing the Southern Cross.

A jeweler of Ellsworth, Me., A. W. Greely, received for repair, recently, a watch which he discovered, with no little surprise, that he had repaired just 48 years before, when he was serving his second year as an apprentice. He made the discovery by means of a special mark which he had placed on the back of the watch dial.

Safe Burglars Who Pleaded Guilty, at Newark, Sent to Jail for Fourteen Years.

Newark, N. J., Sept. 12.—George E. Williams, Richard Vaughn and Martin Tiffany, three noted safe blowers and burglars of jewelery stores, who, as told in the last issue of The Circular-Weekly, pleaded guilty to five charges lodged against them by the Newark police, have been each stentenced to 14 yers in the State prison. With the commutation allowed for good behavior, they must serve about 10 years and eight months before they can hope for freedom. The sentence given to these men came somewhat as a surprise to the prisoners and their counsel in view of their pleas of guilty and seemed to be a particularly hard blow to Williams' aged parents, who were in the court room at the time.

When the men were called before Judge Davis, and punishment passed upon them, Vaughn made an ineffectual attempt to withdraw his plea of guilty and stand trial, his counsel having asked permission to retract the plea on all charges. Judge Davis, after reviewing the charges, imposed a seven years' sentence on each of the two burglary charges lodged against the men, and on the other three charges of carrying burglars' tools and robbery, etc., sentence was suspended. The sentences on the burglary charge are so arranged that one begins immediately as the other ends.

Williams, who was the leader of the gang, and most dangerous criminal, according to the police, would have received a heavier sentence than his companions, except for the fact that he had aided the police in clearing up a number of mysterious burglaries and also helped them in getting trace of articles which had previously been stolen. The men will be taken to Trenton next week.

Thief Who Stole Diamonds from New York Firm Sentenced to Jail for Two Years.

Frederick Kenney, one of the two men who were caught in an attempt to steal a package of loose diamonds from the firm of Cooper & Forman, 3 Maiden Lane, New York, on July 6, and who was detected, arrested and put in jail, pleaded guilty Friday to the charge of grand larceny in the second degree and was sentenced by Judge Swan in Part I. of General Sessions for two years in the State's Prison. J. D. Schenck, his companion in the attempt, pleaded guilty some time ago to grand larceny in the first degree, and is being held until October, when he will be sentenced by Judge Forster.

As told in a recent issue of The Circular-Weekly, the two men called at the office of Cooper & Forman and asked to see some loose diamonds, representing that they were deputized by employes of a large concern to buy a gift for the superintendent and his wife. One of the men secreted a package of loose stones beneath his hat, but was seen by William Stenson, an employe of the concern, who surprised the two men by appearing with a revolver and accusing them of the theft. They ran for the door, but were caught and held.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President

GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF

DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF

FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS

CABLE ADDRESS: MILBAGG

BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK

TELEPHONE NUMBERS: 917-918 BRYANT

RUBIES AND SAPPHIRES

Pearl Necklaces and Collarettes

Mounted Diamond Jewelry of every description

27 HOLBORN VIADUCT, LONDON

16 RUE DROUOT, PARIS

182 & 184 BROADWAY NEW YORK

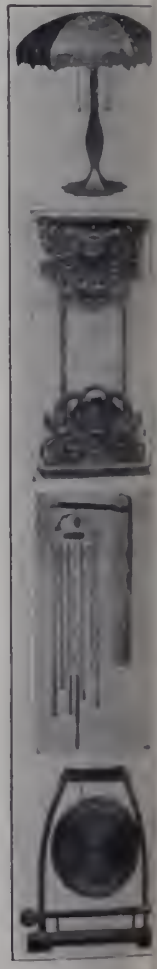
Largest Assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds, Rubies and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds



Positively Every Dealer wh Sees Thei Buys Some of O

Brass and Copper Specialties



Practical
Substantial
Attractive

They are the best styles made for retailing at

50c. to $5.00 each

L. W. Levy & Co.

Importers and Makers of Novelties

580 & 582 B'dway

Between Prince and Houston Sts.

NEW YORK



Cohen, of the Cohen Comb Co., Cleveland, is in Denver, Colo., and is exhibiting at the Albany Hotel.

The following traveling representatives were in Denver, Colo., last week: H. Decker, Empire Cut Glass Co.; R. Hirshfield; S. L. Robinson, Denison & Co.; Mr. Dommick, H. F. Hahn & Co.

Among the traveling representatives looking for trade in Toronto, Ont., last week, were: Will H. Hall, North American Watch Co.; Fred G. Burnham, Burnham Jewelry Co.; Leo Strauss, American Specialty Co.

The traveling representatives in Los Angeles, Cal., last week included: D. F. Carnes, Hoare Cut Glass Co.; Mr. Smith, A. I. Hall & Son; R. H. Krause, Krause Jewelry Co.

Among the traveling representatives in Milwaukee, Wis., last week, were: A. Pretzfelder, A. W. Wolfe, M. Wolfe & Co.; Julius Ascher, New Haven Clock Co.; Mr. Rosenbaum, Rosenbaum & Adler Co.

A. Nelson, traveling representative of Vitelli & Vitelli, was in St. Louis, Mo., Sept. 13. To-day and to-morrow he will visit Kansas City and St Joseph, Mo., and Sept. 18 and 19 Omaha and Lincoln, Nebr. From Sept. 20 to 26 he will be in Denver, Colo.

The traveling salesmen visiting Toledo, O., local trade during the past week, included: A. E. Hall, Frank M. Whiting & Co.; Charles H. Pierrington Mfg. Co.; S. E. Dickson, Adelphi Watch Co.; Theo. Yankauer, Rees & Yankauer; Mr. Kerl, Wagner Comb Mfg. Co.; Erle R. Reed; H. C. Yerkes, Kelly & Steinman; Frank Brandt, Homan Mfg. Co.

The following traveling representatives called on trade in Kansas City, Mo., during the past week: Wade W. Williams, Warren & Williams; Mr. Bennett, Waite, Evans & Co.; Fred A. Bullerton-Angell Co.; Harry H. Miller, Hutchinson & Huestis; F. E. Buffum, J. A. & S. W. Granbery; Randolph J. Rogers, C. H. Cooke & Co.; Mr. McDonald, Wolcott Mfg. Co.; Charles Kahn; C. R. Harris; R. J. Wilson, Chas. E. Hires Co.; Joseph O. Otis, Harvey & Otis.

The traveling salesmen visiting Boston, Mass., during the past week, included: Harry Higham, Alling & Co.; Charles Ballin, Ballin Bros.; George W. Hutchison, Hutchison & Huestis; E. W. Martin, Copeland Co. (his first trip since his return from Europe); J. Williams, Fera & Kadison; Mr. Phillips, Hipp. Didisheim & Bro.; Mr. Allen, Eastwood-Park Co.; Milton H. Wallenstein, Wallenstein, Kohn & Wallenstein; Mr. Laurino, Laurino & Co.; Mr. Meurer & Co.

The following travelers visited the trade in Chester, Pa., last week: L. Hodges, E. A. Potter & Co.; Frank Byrns, H. D. Merritt Co.; F. Schwein; Mr Crane, Mandeville, Carrow & Stern; Richard Woelfler, Mauser Mfg. Co.; M. Ellingworth, American Silver Co.; L. H. Green, Webster-Smith Co.; A. Holzinger, Fred Kaufmann & Co.; W. B. Ehlers, Ehlers & Co.; H. C. Yerkes, Kelly & Steinman; H. E. Dana, Henry Terry; S. A. Lynch, Wm. B. Kerr Co.; F. Didisheimer, Ferd. Dilsheimer & Co.

The traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Middlebrook, B. A. Ballou & Co.; Norbert Berger L. & M. Kahn & Co.; A. H. Cohn, Eastwood-Park Co.; Harry Goodison, E. G. Webster & Son; Mr Barry, Larter & Sons; Mr. Van Bergen, Van Berg Silver Plate Co.; William Huger, Wm. Huger & Co.; J. H. Blatt, W. G. Pollock & Co.; C. P. Young, Whiteside & Blank; Mr. Snyder, J. D. Dalzall & Co.; Charles L. Sexton, William L. Sexton & Co.; Charles S. Miller, Ansonia Clock Co.; Lester B. Smith, Dominick & Haff; William J. McQuillin, Mount & Woodhull; C. M. Curtis, Meriden Silver Plate Co.; Mr. F. Fleming, Jones & Woodland Co.; Fred Mauser, Mauser Mfg. Co.; R. Kehl, F. H. Noble & Co.; Mr. Rothschild, Kaffeman, Rothschild & Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; Louis Goldberg, J. Sollinger & Co.; D. Chisholm, Bugbee & Niles Co.; E. Huebner, E. Huebner & Son; Mr. Brinckle, C. F. Monroe Co.; Mr. Williams, Warren & Williams; Harry Mix, Wightman & Hough Co.; W. S. Dudley, Rogers, Smith & Co.; M. H. Mason, James E. Blake Co.; A. H. Oakley, Thornton Bros. Co.

The following traveling representatives visited the trade at Pittsburg, Pa., last week: M. H. Mason, James E. Blake Co.; A. H. Oakley, Thornton Bros. Co.; S. Englander, Van Antwerpen van den Bosch & Co.; John W. Sherwood, Solidarity Watch Case Co.; Charles S. Miller, Ansonia Clock Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; F. E. Buffurn, J. A. & S. W. Granbery, Theodore Parker, Smith & Crosby; D. Skutch, New Haven Clock Co.; G. H. Clap, Daggett & Clap Co.; Lester B. Smith, Dominick & Haff; S. G. Mandalian, Mandalian & Hawkins; Richard Robinson, Shiman Bros. & Co.; Messrs. Dean and Reed, Reed & Barton; Edwin F. Skinner, Roy Watch Case Co.; Charles L. Sexton, Wm. L. Sexton & Co.; F. B. Bingham, Cheever, Tweedy & Co.; J. B. Macdonald, Wolcott Mfg. Co.; Mr. Schley, Sloan & Co.; Mr. Mayer, Powers & Mayer, J. M. Curtis, Meriden Silver Plate Co.

Traveling representatives in Omaha, Nebr., last week, included: Charles Jacot, Friedrich Speidel; George W. Cureton, Henry G. Lefort, Donald Le Stage, H. D. Merritt Co.; A. P. Wood, J. J. White Mfg. Co.; G. H. Howard, Mason, Howard & Co.; Frank W. Collum, Sulzberger Bros.; G. Glenn Steel, Rogers, Lunt & Bowlen Co. and Warner Mfg. Co.; A. M. Breckenridge, Benj. Allen & Co.; Mr Thornton, Hayden W. Wheeler & Co.; Julius Schuman, Jr., William Kinscherf Co.; G. H. Berch, Bawo & Dotter; A. Rutherford, Gibson, Krugler Co.; John O. Slemmons, J. B. Bowden & Co.; Mr. Clinger, T. G. Hawkes & Co.; L. M. Frank, Buffalo Jewelry Case Co.; Mr. Gorman, Woodside Sterling Co.; Meyer Lehmann, Ludwig Lehmann; G. E. Harber, Geo. B. Hurd & Co.; W. L. Miller, Hodenpyl & Walker; M. B. Bernstein, Tuthill Cut Glass Co.; Charles Hanni, Sussfeld, Lorsch & Co.; W. N. Brooks, Simons Bro. & Co.; a representative of Brown & Mills; a representative of the Traub Jewelry Mfg. Co.; J. A. McIntire, Kreis & Hubbard; R. E. Williams, St. Louis Silver Plate Co.; M. F. Thornton, A. J. Hedges & Co.; S. A. Schreiber, Arnstein Bros. & Co.; J. K. Carlisle, Folmer, Clogg & Co.; R. L. Robinson, Dennison Mfg. Co.; S. F. Guggenheim, Ingomar Goldsmith & Co.

Death of Chas. P. Murphy.

NEW CASTLE, Ind., Sept. 9.—News of the death of Charles P. Murphy, a well-known citizen of this town, who passed away Saturday after an illness of about a week, caused profound regret among his many friends in the jewelry industry, as he had been connected with this trade for about 25 years. Mr. Murphy has been suffering from stomach trouble recently, but his condition was not considered critical until late on Saturday, when a specialist was summoned from Indianapolis, but arrived too late to give the sick man effectual relief, and he passed away Saturday evening.

Mr. Murphy, who was 55 years old, has spent practically all his life in the jewelry trade. He learned his trade as a young man and became an expert watchmaker, and for his ability as such was noted through his career. He started in business for himself in a small way in 1883, though he met with reverses about 10 years later, and continued in this town until his fatal illness seized him.

The funeral services, which were held from his late home yesterday, were conducted by the Rev. L. C. Howe, and the Masonic, the I. O. O. F. and the Knights of Pythias lodges, of which the deceased was a member, sent delegations.

Mr. Murphy is survived by three brothers.

Alex. Lischkoff, Pensacola, Fla., recently sold out to I. Fried, Montgomery.

The Death of Fred A. Pennell.

ATTLEBORO, Mass., Sept. 9.—Fred A. Pennell, a well-known resident of Attleboro, who died at his home, 48 Dunham St., Saturday last, after an illness of a week, was widely known in the jewelry trade, having been formerly a manufacturer of Providence, in which city he was born 56 years ago.

As a young man Mr. Pennell entered the employ of J. W. Richardson & Co., and after learning the trade worked for other firms until he started in business for himself, a little over 20 years ago, with William Atkinson and the latter's sons. The firm was first known as Atkinson & Co. and was later changed to F. A. Pennell & Co., and the business was finally transferred to the W. F. Main Co. The business was brought by the last concern to Iowa City, where Mr. Pennell was manager of the factory for several years. He later returned to the east and worked for various houses, and for the past two years has been a resident of Attleboro.

Mr. Pennell was married Sept. 18, 1881, to Miss Ida May Perkins, and she and two children, a son and a daughter, survive him. The funeral services were held yesterday afternoon., and the interment was at Grace Church Cemetery.

Mr. Pennell was prominent in fraternity work and was a member of the Wamsutta Tribe of Red Men, a member of Tilford Lodge, Degree of Honor and was recorder of the Providence Lodge No. 3, A. O. U. W. He had a wide circle of friends by whom he was greatly liked and highly respected.

New Members Elected by the Jewelers Security Alliance.

The regular monthly meeting of the Executive Committee of the Jewelers Security Alliance was held on Friday, the following members being present: President Sloan, Vice-President Champenois, Treasurer Karsch, Secretary Noyes, and Messrs. Alford, Bowden and Brown of the committee. The following new members were admitted:

F. L. West & Co., Boston, Mass.; G. W. Berisford, Piedmont, W. Va.; R. Campbell, Pryor Creek, Okla.; W. A. Harper & Co., Gardiner, Me.; A. W. H. Hellberg, Gardnerville, Nev.; F. L. Hunke, Albany, N. Y.; F. F. Johnson, Genoa, Nebr.; Martin Kunkel, Albany, N. Y.; C. A. Lamont, Thompson, Pa.; W. T. Lloyd, Washington, Kans.; W. A. Mashaw, Winnfield, La.; Mitchell Jewelry Co., Red Cloud, Nebr.; A. E. Morlan, Gulfport, Miss.; Nordman Bros. Co., San Francisco, Cal.; O'Donnell & Boucher, Utica, N. Y.; Mrs. E. G. Pfeiffer, Chicago; Alban P. Reich, Dolton Station, Ill.; H. H. Savage & Sons, Boston, Mass.; Jerome A. Scherer, Buffalo, N. Y.; Silver & Partridge, Boston, Mass.; George L. Stanley, Ponca City, Okla.; Taubman-Harding & Co., Fort Plain, N. Y.; L. W. Anderson, Ottawa, Ill.; John O. Bellis, San Francisco, Cal.; John Frick and S. Kaplan & Co., New York; Max Morgan and O'Neill & Eher, San Francisco, Cal.; Palace Jewelry Store, Walnut Ridge, Ark.; E. J. Thomason, McGregor, Tex.; Wm. E. Wallace, Moscow, Idaho; George Yackle, Utica, N. Y.; Philadelphia Watch Case Co. (two additional), Riverside, N. J.; C. E. Fritts, Sag Harbor, N. Y.; Castle Co., Inc., New York; O. C. Blount, Lockport, N. Y.; American Gem & Pearl Co., New York; P. W. Graff, Lyons, N. Y.; C. F. Hill, Akron, O.; Ed. Hubacek, San Francisco, Cal.; T. Edw. Poole, Skaneatelas, N. Y.; Martin E. Sturn, Buffalo, N. Y.; C. A. Wagner, San Francisco, Cal.; Yung & Debus, Buffalo, N. Y.; Hulett & Church, Ogdensburg, N. Y.; A. L. Schiller, Scranton, Pa.; Bishop & Bishop, Newark, N. J.; Oppenstein Bros., Kansas City, Mo.; F. J. Dahlmeyer, New Haven, Conn.

FRANK JEANNE CHAS. L. ROOS

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

PEARLS

NECKLACES, MATCHED PAIRS AND DROPS

SAUNDERS, MEURER & CO.

65 Nassau Street NEW YORK

GEORGE H. HODENPYL WALTER N. WALKER

HODENPYL & WALKER

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS

MANUFACTURERS OF FINE DIAMOND JEWELRY

373 FIFTH AVENUE, NEW YORK

Corner 35th Street Telephone, 5093 Madison Square

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York

cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

DAVID BONNIST

Telephone 5789 Cortland COCKROFT BUILDING, 71 NASSAU STREET Corner John Street, - - - NEW YORK (15 Years with S. L. Van Wezel)

CUTTER AND POLISHER OF DIAMONDS

It will pay you to have your BROKEN STONES RECUT in my factory, because it will save you much weight, and give them the proper attention.

Out of town dealers write for information.

Gems and Precious Stones Cloth, Postpaid, $1.00. Published by The Jewelers' Circular Publishing Co., 11 John Street, New York.



Philip H. Nolting has opened a jew store at 4482 Delmar Boulevard, St. L Mo.

L. Jackson, watchmaker, has open retail jewelry store at 2612 German Ave., Philadelphia, Pa.

S. Greenberg & Co. have started in ness as manufacturers of combs, at Point St., Providence, R. I.

A. Rosenblatt has added a jewelry partment to his optical business at mantown Ave. and York St., Phil phia, Pa.

Preston Freeman is about to engag the jewelry and optical business or own account at 907 Hamilton St. in A town, Pa.

Meyer Wolf and Abner Shonkoff formed a partnership and will condu material and supply business at 41 M Lane, New York.

B. Jackson, who formerly conduct store in Lincoln, Cal., has returned t place and announces that he will re a store in the same location.

The Hall Jewelry & Music Co., of tlesville, Mo., was recently incorpo with a capital of $2,000. The incor tors were: H. B. Ball, Carthage. C. R. Hall and R. L. Beattie, of Ba ville.

The Reeves, Brown Jewelry Co. has a certificate of incorporation in Birm ham, Ala. The main office will b Birmingham. The concern has a c stock of $5,000, all paid in. The of are: President, S. Brown; vice-pres David Davis; secretary, A. Gambill are also the directors.

Trans-Atlantic Voyagers

FROM EUROPE.

Edward Holbrook, of the Gorham Co., New York, returned on the O recently.

Bernard Didisheim, of Hipp Didis & Bro., New York, returned on th *Gascogne* recently.

TO EUROPE.

Frank Mossberg, Attleboro, sail

Max Ellbogen, of the Stein & Ell Co., Chicago, sailed Saturday.

Market Prices for Silver Bars.

The following are the quotations of bars in London and New York, as rep by Zimmermann & Forshay:

		London	New York .999
Sept.	8	23 15-16d	$.6
"	9	23 3-4d	.6
"	10	23 13-16d	
"	11	23 13-16d	
"	12	23 13-16d	
"	14	23 13-16d	

Warrants Issued for the Arrest of Solomon Sill, Baltimore, Md.

BALTIMORE, Md., Sept. 13.—Solomon Sill, whose store was located at 137 N. Gay St., is being sought by the police on the charge of embezzling sums of money from several banks. The first warrant was sworn out by the Third National Bank on Wednesday, charging the jeweler with the embezzlement of over $300, while another warrant was issued later by the Old Town National Bank, on the same charge, stating he secured $750 from them. The detectives who are working on the case believe the missing man is in hiding with funds out of the city. Mr. Sill's wife has disappeared with him. She frequently assisted him in his store and is well-known to many of his customers. The Marine National Bank is also interested, it is said, in Sill's apprehension.

Sill's apparently prosperous business in Gay St. store and his deposits with the Old Town National Bank put him in the good graces of the bank officials. He secured the $750 from them several months ago on a note that was due last week. Letters forwarded to him by the bank were returned, resulting in a private investigation and finding that the jeweler had left the city. The police were notified and then followed the action of others who were arrested.

The man had been highly recommended by friends as to his reliability, integrity and honesty. When Sill left the city he took with him all his jewelry and house-hold goods, his friends who were associated with him not being aware that he intended to leave the city.

Premier Diamond Mining Co. to Raise Special Reserve Fund to Write Off Debt to Transvaal Government.

A special letter received Monday by the New York *Journal of Commerce* from Frankfort, Germany, says that the *Frankfurter Zeitung* has received a cablegram from its Johannesburg correspondent stating that the diamond crisis has of late lost its acuteness. It is declared on excellent authority that the financial situation of the Premier Diamond Co. will be particularly strengthened by the fact that the Government will consent to the constitution of a special reserve fund by means of annual writings off before the distribution of any profits, the amount of such writings off to be fixed by law.

It is not yet certain, however, whether the Government proposals will be laid before the Transvaal Parliament during the coming season, or whether they will be deferred until next year.

Death of Joseph Gotthelf.

MEMPHIS, Tenn., Sept. 9.—The funeral of Joseph B. Gotthelf, for many years prominent in the jewelry business in this city, who died at his home, 133 N. Bellevue Boulevard, Saturday night, was held from the residence Monday afternoon. The body was interred in the Jewish cemetery.

Mr. Gotthelf, who was 63 years old, came to Memphis as a young man. He was well known in this city and had many friends. He is survived by his widow, Nannie Gotthelf, two sons and four daughters.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Sept. 9.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for July, 1907, and for the seven months ending July 31, 1907.

IMPORTS.

			7 Months Ending	
	July, 1907.	*July*, 1908.	*July*, 1907.	*July*, 1908.
Clocks and parts of	$44,996	$26,610	$270,764	$141,898
Watches, materials and movements	296,989	147,350	1,662,276	1,041,841
Diamonds, uncut, including glaziers', engravers' diamonds, etc. (free)	1,398,210	125,796	6,485,815	925,443
Diamonds, n. e. s., not set (dutiable)	2,708,029	1,046,217	13,676,406	2,375,090
Diamond dust or bort	7,615	14,971	148,937	45,821
Precious stones, rough or uncut (free)	12,999	1,976	110,681	60,755
Precious stones and pearls, not set	377,078	151,714	3,142,093	926,110
Jewelry and manufactures of gold and silver	.....	151,180	790,706	808,042
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$135,016	$82,889	$855,617	$756,022
Watches and parts	139,146	65,841	884,718	609,510
Jewelry and manufactures of gold and silver	110,820	84,621	732,538	627,820
Plated ware	75,389	42,150	461,933	311,476
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	.....	$468	$216	$1,377
Watches, materials and movements	$78	898	1,056	23,007
Diamonds, rough, including miners', glaziers', etc.	.....	262	.....	5,391
Diamonds, n. e. s. (dutiable)	4,843	.....	29,438	700
Precious stones and pearls, not set	8,024	.....	22,857	2,752
Jewelry and manufactures of gold and silver	.....	.....	6,931	957

Burglars Make Bold Attempt to Break Into the Store of the Hennegen-Bates Co., Baltimore, Md.

BALTIMORE, Md., Sept. 14.—A bold attempt to break into the skylight of the Hennegen-Bates Co.'s building, yesterday morning, was thwarted by the night watchman. It was shortly after 3 o'clock in the morning when the watchman, Henry Yingling, who was making his rounds, espied the shadow of a tall, slim man working at the inner skylight. He immediately set about notifying a private detective agency and the police, but the robber had evidently heard some noise, and suddenly disappeared, for when the police arrived they found some things he had stolen from an adjoining haberdashery, which he had deserted in his hurry to escape.

Investigation showed that the man had gained an entrance through the outer wire-glass skylight, and had been lowered to the inner section, on which he was at work when apprehended. A close inspection showed where the beading had been partly removed. Access to the roof had been made somewhat easy by the scaffolding of a new building erected on the second door above. A rope ladder was used to get from the scaffolding to the roof.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Sept. 12, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$387,363.08
Gold bars paid depositors	46,629.47
Total	$433,992.55

Of this the gold bars exchanged for gold coin are reported as follows:

Sept. 8	$114,198.62
" 9	62,378.61
" 10	76,793.48
" 11	97,362.89
" 12	36,629.48
Total	$387,363.08

John Lowe, a mussel digger of Francesville, on the Wabash River, Ind., a short time ago, found a pearl which was appraised at $700.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

ALBANY, N. Y., M. Levitz, Astor House.
AUBURN, N. Y., I. M. Lieberman, Herald Sq.
BURLINGTON, IA., E. H. Carpenter (E. H. Carpenter & Son), The Hermitage.
CHATTANOOGA, TENN., O. K. LeBron (Edwards & LeBron), Park Ave.
CLEVELAND, O., S. W. Gerhardt (Bailey Co.), Hoffman.
CONNELLSVILLE, PA., A. B. Kurtz, The Hermitage.
DETROIT, MICH., A. Black (L. Black Co.), Knickerbocker.
FALL RIVER, MASS., A. J. Potoin (R. A. McWhirr Co.), Broztell.
FARGO, N. DAK., M. A. Hagen, Breslin.
HARTFORD, CONN., C. H. Case (C. H. Case & Co.), Continental.
HOUSTON, TEX., L. Lechenger, Gilsey.
HUNTINGTON, W. VA., H. J. Homrich, Imperial.
LOUISVILLE, KY., B. F. Rodgers (Rodgers & Krull), New York.
MOBILE, ALA., J. Goldstein, Wellington.
PHILADELPHIA, PA., R. Quinn (John Wanamaker), Broadway and 10th St.
PROVIDENCE, R. I., A. J. Ferguson (Callender, McAuslan & Troup Co.), 2 Walker St.
PITTSBURG, PA., M. Mayfield (K. Solomon & Co.), Hoffman.
ST. LOUIS, MO., J. Frank (J. Frank Mercantile Co.), Cadillac.
G. King (Mermod, Jaccard & King Jewelry Co.), Plaza.
SAN FRANCISCO, CAL., F. H. Levy (M. Schussler & Co.), L. & M. Kahn & Co., 170 Broadway.
SAVANNAH, GA., K. Finberg, Summit.
SELMA, ALA., J. Hirschfield, Gilsey.
SOUTH BEND, IND., Miss P. Pope (Brandon, Durell Co.), York.
SYRACUSE, N. Y., C. L. Becker (Bacon, Chappell Co.), Herald Sq.

Franz Schneider, Lawrence, Mass., while riding in his automobile, recently, collided with a southern New Hampshire car, near Haverhill. The machine was badly wrecked and Mr. Schneider sustained severe contusions.

What is Epidote ?

If you wish to know something about the new American Cabochon stone we will be glad to send you a descriptive leaflet.

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

14 & 16 CHURCH STREET, NEW YORK

London, 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

STERN BROS. & CO.,

CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,
NEW YORK

CHICAGO, 103 State Street. LONDON, 29 Ely Place

Baroque Pearl Brooches

A fine assortment of Daisy, Chrysanthemum, Horse Shoe Circle and Harvest Moon Brooches. The best and most moderate priced line on the market.

CROSSMAN COMPANY

3 Maiden Lane, New York

North Attleboro.

A. B. Chace is back from the west

Fred S. Gilbert returned Friday from west.

The factory of Whiting & Davis, Plville, is working nights.

James R. Cooney, a jewelry worker 35 years, died early last week.

Charles Struntz, of Seaman & Struntz Philadelphia, was in town last Fr placing orders with some of the local facturers.

David Blakeney, a veteran jeweler, his hand crushed under a stamp last day while at work at the Plainville S factory.

John McDonald, toolmaker at the fac of the Estate of O. M. Draper, was mar in Pawtucket, Sept. 8, to Miss Yv Blanchard.

Frank M. Sturdy, of the J. F. Stur Sons Co., met with a severe accident Monday. While cranking an automob sustained a broken wrist.

George L. Paine has returned fr western trip in the interests of his co The G. L. Paine & Co. is working hours a day in order to fill orders

William F. Maintien was awarded prize for having the best decorated c at Lake Archer, Wrentham, during Labor Day carnival.

Maintien Bros. & Elliot, Friday, pr ed Miss Edith Cumberland, an emp who left them to enter college, wi a watch and chatelaine.

The bracelet department of J. J. Sm & Co. is working until 9 o'clock eve In addition the concern has hired n additional bracelet makers during the week.

Thomas Aston, one of the earlier ers of this section, died last week, 81st year. Deceased was engaged in jewelry business at one time with Totten. By trade Mr. Aston was a sinker. He has not followed his trad many years.

John E. Tweedy, of Cheever, Tw Co., has been indorsed by the local Rep can town committee for the legislature Tweedy has not yet finally consented to as the business sacrifices that the posi would compel him to make, must be g consideration.

Trade Gossip.

A new Knights of Pythias emblem just been placed upon the market by J Cowan, 373 Washington St., Boston, M and patent applied for on the desig

The Aikin-Lambert Co. is introdu a new clutch point pencil which is one the most satisfactory styles that have been produced in any refill pencil pencil will hold leads of almost any is a convenient size for the vest pocket

The Handel Co., Meriden, Conn. issuing a new catalogue in colors show its large line of decorated shades. T company makes a specialty of electric goods for the jewelry trade, consisting electric and gas lamps. Every jew ought to have a copy of this catalo which will be sent free upon applicati the manufacturers.

Providence.

TRADE CONDITIONS.

Manufacturing jewelers in this vicinity report a continued improvement in nearly all lines, but collections remain slow. Evidences of the improvement in business are to be found in the classified advertisements of the daily newspapers. One day the past week there were 14 calls for help by manufacturers in the jewelry and kindred trades.

Harry A. Kirby's shop is now working six days a week, nine hours per day.

Harry Cutler, of the Cutler Jewelry Co., is enjoying a vacation trip at Lenox, Mass.

Edward J. Gilrain has started a shop for polishing and electroplating at 220 Eddy St.

The National Jewelry Co., at 113 Point St., has been succeeded by the Ross Jewelry Co.

Moore & Hill have taken a shop at 95 Pine St. to engage in stone setting and pavework.

The Providence Art Metal Co., 137 Cliff St., has added a new line of buckles and dash pins.

Thomas J. Pollard left last week on an extended western trip in the interests of Reed & Darling.

Hunt & Son is the style of a new concern at the junction of Broad St. and Prairie Ave. for engine turning.

Alfred C. Noyes, designer, chaser and engraver, has removed from 101 Sabin St. to 45 Eddy St., room 16.

Ralph S. Drabble, with W. J. Davis, Jr., Inc., socket, has returned from a vacation spent in various cities throughout Virginia and West Va.

H. Limbach, western representative for the Theodore W. Foster & Bro. Co., is making a business trip through Ohio and Michigan.

The football team representing the Gorham Mfg. Co. has become a member of the Rhode Island Football League of Rhode Island for the current season.

Edward H. Cole, who started a short time ago to manufacture novelties at 113 Point St. under the style of the Portland Novelty Co., has discontinued business.

Several of the older manufacturing jewelers of this city attended the funeral of Charles R. Pennell, which took place on Tuesday from his late home in Attleboro.

Edward A. White, representing the George L. Clark Mfg. Co., of this city, was one of the visitors among the trade in Chicago and other western cities during the past week.

S. Greenberg & Co. is the name of a new firm that has started at 113 Point St. to manufacture a special line of combs for the jobbing trade and department stores.

Among the recent marriage licenses issued in this city was one to Dominick Tatombo, comb manufacturer, Leominster, Mass., and May Elizabeth Jennings, of the same city.

Sidney J. Straker has withdrawn from the manufacturing jewelry firm of Mitchell & Straker, at 95 Pine St. The business will be continued at the old place by Oscar A. Mitchell.

The crack yacht *Medric II.*, owned by W. Otis Frost, was the winner of the third and last race for the Possner Cup, held under the auspices of the Edgewood Yacht Club on Labor Day.

Mrs. Sarah Greene Waterman, who died at Woonsocket, Sept. 8, in the 91st year of her age, was the widow of Henry Waterman, for many years a manufacturing jeweler at Millbury, Mass.

Barton A. Ballou has recently registered with the State Board of Public Roads the purchase of a 30-horse power Corbin runabout automobile and Richard Wildprett has registered a 20-horse power Stevens-Duryea touring car.

A carboy of vitriol fell from one of the George L. Claflin Co.'s gears on South Water St., Friday afternoon, the caustic fluid pouring over the pavements and necessitating the services of a fire engine company to wash it off the highway.

Among those who participated in the annual outing and reunion of the Providence Marine Corps of Artillery Veteran Association at the Warwick Club on Friday last were Edgar R. Barker and William Clark, of the Clark & Coombs Co.

The nominee of the Prohibition party of Rhode Island for the office of Secretary of State is William G. Lawton, an employe of the Gorham Co. Mr. Lawton is the son of John F. P. Lawton, secretary and assistant treasurer of the Gorham Co.

The building corner of Clemence and Weybosset Sts., owned by the Lederer Realty Co., was damaged by fire Friday night to the extent of $5,000. Damage of about $300 was done by water in the United Jewelry and Optical Co.'s store at 197 Weybosset St.

Albert S. Vennerbeck, of Vennerbeck & Chase, won the State Championship on the golf links of the Wannamoisett Country Club on Saturday, after a four days' tournament. John Shepard, Jr., was also one of the contestants, being defeated in the semi-finals.

Henry G. Thresher, of the Waite-Thresher Co., and his family, have returned from an extended automobile trip through Maine, New Hampshire and eastern Canada. They were accompanied by Mrs. William W. Flint, widow of W. W. Flint, of Flint, Blood & Co.

Providence and Attleboro manufacturing jewelers, who are members of the Manufacturing Jewelers' Board of Trade, are interested in the failure of the J. P. Morgan Jewelry Co., of St. Louis, for about two-thirds of the firm's total liabilities, which are announced by the firm as $20,955.37.

George W. Parks, of the George W. Parks Co., announced the past week that he was not a candidate for re-election to the City Council. He is prominently mentioned as Republican candidate for nomination as Mayor. Alderman Parks has been a member of the City Council for eight years.

Raffaele Marino has entered a suit in the Superior Court to recover $7,000 damages from his former employers, D. M. Watkins & Co., manufacturers of jewelers' findings, 95 Pine St. Marino claims that he was working on a drop which was operated by a belt so old and worn that it broke or slipped and let the hammer of the drop fall upon his right hand with great force, crushing the bones. Marino claims that his earning capacity for the remainder of his life has been greatly reduced by the accident.

Labor Day was observed by the shutting down of all the manufacturing jewelry establishments, as well as all of the retail jewelry stores in this city. George E. Brady, former international president of the Jewelry Workers' Union of America and one of the foremost workers in the endeavors to form a local union among the jewelers of this city, was an aide to the marshal of the first division in the parade. The local jewelers' union, which at one time was said to number between 600 and 800, was conspicuous by its absence.

In appreciation of past favors, the employes of Blanchard, Young & Co. had for their guests at an outing at Boyden Heights, overlooking Narragansett Bay, Saturday afternoon, Henry A. Young, Alfred Ainsworth, Edward C. Wilde, of the firm, and their families. The women employes of the firm were also guests. The party, numbering about 100, went to the Heights in chartered cars, and after the shore dinner was disposed of games were in order, including an exciting baseball game between the married and single men, which the latter won by 12 to 6.

About 80 employes of the chasers' and engravers' departments of the Gorham Mfg. Co. held their annual outing Saturday afternoon at the Warwick Club. Special electric cars were boarded immediately following the closing of the works at noon and took the merrymaking silversmiths out of town. At the club there was a dinner and then games, much interest centering in the baseball game for the Gorham cup, won last year by the engravers. The game Saturday was a tie. Just as the fat men's race was ending William Westerman, one of the contestants, fell and sprained the ligaments of one of his legs so badly that a physician had to be called and later Mr. Westerman was removed to the hospital in an ambulance.

The weekly meeting of the advisory council of the New England Manufacturing Jewelers' and Silversmiths' Association was held Thursday afternoon and the entire attention of the members was devoted to the consideration of the report of the special committee that was appointed to prepare a letter in explanation of the Canadian Stamping Law. The attendance was unusually large, the interest in the Canadian law being very general. The matter was first called to the attention of the association at a meeting two weeks ago when a committee consisting of William A. Copeland, of the Martin-Copeland Co.; Theodore W. Foster, of the Theodore W. Foster & Bro. Co.; Everett L. Spencer, of the E. L. Spencer Co.; George H. Holmes, of the George H. Holmes Co., all of this city, and Charles P. Paye, of Attleboro, was appointed. The report of this committee was discussed in its various details, but the consideration was not completed and was continued until the next weekly meeting.

Charles B. Hibbard, Pulaski, N. Y., has retired from business after being connected with the jewelry trade for 40 years, and has sold out to John C. Peace, who took possession Sept. 4. Mr. Hibbard has been widely and favorably known in the vicinity of Pulaski for many years. He was at one time head of the business of C. B. Hibbard & Co., but succeeded this firm in 1896, since which time he continued the business alone.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES
CORAL NECK-LACES
All Shades and Sizes
Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

8 Via Amedeo, Terre del Greco Italy

401 Broadway, New York
Telephone, 5412 Franklin

19 Rue d'Hauteville, Paris, France

F. A. JEANNE

STAR

RUBIES and SAPPHIRES

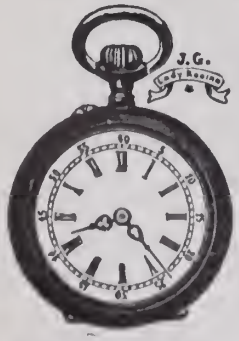
5 Square de l'Opera PARIS, FRANCE

Cable Address

"GEMFINDER"

Western Union Code

The Lady Racine



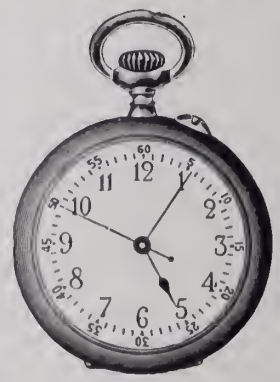
Positively the BEST chatelaine watch in the market.

Machine Made

10, 11, 12 and 13 Line; Cylinders and Levers; cased in Nickel, Gun Metal, Silver and Gold.

Material on Hand.

Write for prices.



Lady Racine Nurse Watch.

JULES RACINE & CO.,

103 STATE ST., CHICAGO.

SOLE AGENTS

37 MAIDEN LANE NEW YORK.

For Sale by all Jobbers

Attleboro.

TRADE CONDITIONS.

A sign of the revival in the jewelry bus ss was quite plainly indicated, during the past by the continued demand for additional help e advertisement asked for 100 purse chain make

Harry E. Clap was in New York on l ness last week.

Herman T. Regnell has returned fr vacation passed in Maine.

The Bristol Die & Tool Co. has been chased by Providence men and has removed to that city.

The C. D. Lyons Co., Mansfield, s ning to make its own gas and to also vide its own electricity.

James E. Blake entertained, last Judge Treeber, of the United States trict Court of Arkansas.

Frank M. Mossberg sailed to-day England, where he will enjoy a tr which business will be combined with ure.

Charles M. Robbins has formally nounced his withdrawal as a candidat Congress in opposition to Congres William C. Lovering.

Major Everett S. Horton was one o speakers on Labor Day at the annua union of the 47th Massachusetts Regi held in the American House, Bosto Labor Day.

C. M. Dunbar, Winthrop F. Barden, Barnes, William F. Maintien and G H. Herrick were local jewelers to be ored at the annual election of office Bristol Commandery of Knights Te

George H. Sykes, of Sykes & Stran Co., was pleasantly surprised by the bers of Bristol Commandery of K Templar at the last meeting, when h presented with a loving cup. It was a testimonial of the gratitude felt b members for the valuable service ren by Mr. Sykes as drill master during th 12 years.

Robert P. Marble, assistant treasu the W. B. Marble Co., has filed his a report with the Commissioner of Co tions, as follows: Machinery, $4,100 and debts receivable, $10,600; mercha $13,600; tools and dies, $12,500; good $5,000; total, $45,660. Capital stock, 500; accounts payable, $4,766; floatin $2,107; profit and loss, $16,289. $45,660.

Buffalo, N. Y.

The Buffalo *Times* recently publi large three-column cut of the front building of Best & Co., opticians an elers, at 11 E. Genesee St.

The first meeting of the Buffalo metrical Society was held a short ago in room 139, Lafayette Hotel. A the interesting subjects which came b the meeting was one relating to the lishment of an optometrical clinic in falo. Applications for membership reported from Louis Gottlieb, Ra Oakes, and Otto H. W. Frick

W. L. Pegg, Thomasville, N. C., ha his store to E. A. Pegg, Greensboro, and moved to the latter place. The br merely exchanged locations.

Pittsburg.

orge W. Biggs and J. Loughrey Rob- r have returned from a pleasant jaunt to Canada.

aving decided not to manufacture jew- the Kerner Mfg. Co. has changed its plication for a charter.

e stock in the stores of the Pittsburg ch Co., which went into bankruptcy tly, was offered for sale yesterday.

r. and Mrs. Carl Leighner, Butler, e in Pittsburg last week on business and ded the Pittsburg Exposition, which ed a week ago for a season of 10 s.

e stock of J. F. Murphy, of Dawson, who recently filed a petition in bank- y is being appraised, and the trustee, ge P. Christy, hopes to be able to make n the result this week.

rglars entered Wylie Bros'. store at beth early last Thursday morning and eded in carrying off several watches a quantity of jewelry. Other places town were also entered. There is no

ong the out-of-town jewelers who e in Pittsburg last week were the fol- g: F. H. Hayes, Washington; A. nmeyer, Burgettstown; B. E. Brown, ossen; Harry Furtwangler, Greens-

Sele F. Roberts, of E. P. Roberts & o and Mrs. Roberts have returned from pe. Mr. Roberts says that European ers are not selling the goods this year ey did last year, for fewer Americans oing abroad.

d Home Week" was celebrated last e at Monongahela, Pa., and all of the ers of the town profusely decorated places of business. A similar celebra- was also observed at Carnegie, Pa., and jewelers there also decorated their es- hments in honor of the event.

go Lewin has rented from the Eisner illips estate, the large building on the corner of Wood St. and Fifth Ave., term of 10 years at a total rental $10,000, and will open a department as soon as he can make alterations e building. It is understood that the will have a jewelry department.

meeting of the members of the Jew- Duckpin League will be held to-mor- night at the Hotel Schenley, when ac- ooking to enlarging the organization be taken. Rules will also be made schedule arranged for the coming n. It is proposed to have 10 or 12 in the league, and already a number plying for admission.

vard Hall, who recently inherited 0 and who is serving a seven-year ce in the penitentiary for robbing & Niemann's store, has served notice he intends to apply for a pardon, will be opposed. Hall did not get with his booty, but he had every- arranged to carry off about half of ock of the store at the time the rob- occurred three years ago.

Alexander Hardy, of the Hardy & Co., has had plans prepared for a tious building, which he contemplates g in Penn Ave., adjoining the Penn g, which he also owns. The contract has not been let, but if Mr. Hardy carries out his ideas the building will be one of the handsomest in the street. He owns the property on the east side of the Penn building.

David Levy, a Wylie Ave. pawnbroker, has brought a suit against Mrs. Alice R. Donnelly for $25,000 damages, alleging that through neglect she allowed the house and property at 513 Wylie Ave. to go to ruin. It collapsed and fell on the property of the plaintiff at 511 Wylie Ave., and asserts that great damage was not only done to his property, but to his store, and brings the action to recover. The suit is attracting interest.

Manufacturing jewelers of Pittsburg will be asked to sign an agreement, requiring customers to make settlement with the manufacturers every 30 days. If the plan be followed out no work will be done for any jeweler who fails to pay his bills every 30 days. A system will be inaugurated whereby each manufacturer signing the agreement will be notified every 30 days (by those entering into the arrangement) of persons who have failed to pay their bills within the specified time. The manufacturers assert that the character of their work is such that they must of necessity advance cash for material and wages, and that under existing conditions the best that they can do is to carry their customers for a month. This plan has been followed by other lines of trade in Pittsburg, and it is said to be proving successful.

The schedules in bankruptcy of William James Eroe, New Castle, have been filed in the United States District Court in this city, as already noted in THE CIRCULAR-WEEKLY, and show his liabilities to be $15,751.98, and his assets $8,395.01. He owes employes $357.98 for wages, and owes the Courtney heirs $537.81 for rent. Other creditors to whom he owes in excess of $50 are: A. H. Smith & Co., $438; Cross & Beguelin, $234; S. B. Chaplin Co., $217; Ehrlich & Sinnock, $57; Fry Cut Glass Co., $78; Ingomar Goldsmith & Co., $1,400; Heeren Bros. & Co., $77; International Silver Co., $137;; Johnston Optical Co., $171; Miller Jewelry Co., $155; Wm. C. Penfold Co., $99; Reed & Barton, $646; Rodney Pierce Optical Co., $44; E. Ira Richards Co., $173; H. P. Sommer & Co., $73; Wm. Seckles, $178; Thier, Krauss & Beam, $140; H. W. Wheeler & Co., $1,200; Whiting Mfg. Co., $74; A. Wittnauer Co., $555; Scribner & Loehr Co., $7,558; Joseph Cowan, $112; C. Dorflinger & Sons, $90; First National Bank, New Castle (note), $50; James Sutherland (note), $636. Eroe says that the stock in his store is worth $4,000 and store fixtures $3,500. He has outstanding book accounts amounting to $860. The lease of his present location expires next April. He also has two life insurance policies in eastern companies, with no surrender values. The court has as yet made no order toward directing how Eroe's affairs shall be adjudicated.

The Cosmopolitan National Bank, which closed its doors last week, on orders from the comptroller of the currency will pay depositors in full, but it will take a little time to liquidate the affairs of the institution. S. Davis, of S. Davis & Co., was one of the directors of the bank, being one of its organizers. The bank opened for business about seven years ago and the charge is made that when the bank examiner made an investigation, he was intoxicated. Mr. Davis will not discuss the matter, but E. A. Kitzmiller, the vice-president, says that the depositors and stockholders will not lose a dollar. Mr. Davis kept his account at the bank, but did not do business exclusively with that institution. It has not been announced just why the bank was closed, but it is now asserted that the bank was not insolvent. The deposits of the institution totaled $900,000, its liabilities and assets exceeding $1,800,000.

Lancaster, Pa.

Harry Kiehl, of Louis Weber & Son, is on a pleasure trip.

Henry Musselman, with E. P. Sangsten, Danville, Va., is in Lancaster on a visit to friends.

Jack L. Straub was among those who had horses entered at the amateur horse show held here last week.

Edgar Hagenberger, Mt. Joy, has returned from a two weeks' trip to Washington, Atlantic City and New York.

Morris Bucher, Milwaukee, who spent last week in Lancaster, his old home, lately engaged in the jewelry business for himself.

John Kohr and Philip Miscally, members of a long-distance walking club, last Sunday "hiked" it to Reading and return, a distance of about 70 miles.

The residence of A. H. Rosenstein, president of the Lancaster Silver Plate Co., on N. Duke St., will soon become the parsonage of the First Presbyterian Church.

R. J. Pettengill, Haverhill, Mass., a Bowman Technical School student, has finished his course in engraving, and returned to his home town, where he will take a position.

The following members of the trade in the county visited Lancaster city jewelers last week: J. M. Kreider, Ephrata; Henry Foehl, Columbia; S. H. Miller, Mt. Joy; J. H. Sensenig, New Holland.

E. R. Kant, agent of the Non-Retailing Co., has returned from a successful trip up the Cumberland Valley, and will immediately start out on a western trip. C. E. Foose, of the same concern, has gone on a business trip through Virginia and the south.

A pair of clever tricksters managed to elude the police last week and get away with considerable cash, received from bogus sales on silverware. The men operated on a clever plan. One would call at a house, exhibit his samples and agreement of sales, and while so engaged his mate would call, pretending ignorance of the other's presence. A laugh would follow all around, and one of them was pretty sure of getting an order and $2 down to bind the bargain. The men got out of Lancaster while the police, who had been warned of the pair, were looking for them.

George H. Bassinger, 12 Glen St., Glens Falls, N. Y., is closing out his business by a series of special sales and will retire from the jewelry trade early next year after a career extending over 48 years.

"ASK YOUR JOBBER"



The UR

LOCKET-RING

IS A NATIONAL LEADER

Made in

Coral	Jade
Epidote	Sardonyx
Amethyst	Bloodstone
Amazonite	All Cameos
Opal Matrix	Stone Scarab

Turquoise Matrix, Etc.

The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

TRY US ON DIAMONDS

Lissauer & Company IMPORTERS

52-54 MAIDEN LANE, NEW YORK



SAFETY GUARD BRACELETS

Made in all modern styles, 10 and 14 kt.

We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each.

Send for Selection

J. Bulova Co., 51-53 Maiden Lane, New York

Connecticut.

J. Clulee, Wallingford has assigne the International Silver Co., Merid novel design for the handles of spoon forks.

Mayor George M. Landers, of Britain, returned home from his va last week with Charles F. Smith, pre of Landers, Frary & Clark.

P. T. Ives, Meriden, accompanied b wife, arrived home, about a week ago, a Summer sojourn in Europe T toured England, Ireland, Scotland France.

S. Abat, for some time past in t ploy of factory "L," International Co., Wallingford, died recently as a of eating toadstools which he believ be mushrooms.

In the auditorium of the Town H Wallingford, on the evening of Sept. local Republican Club held a m which was addressed by President A. Wallace, C. H. Tibbits and others

The directors of the International Co., at a meeting held recently, de a dividend of one per cent. on the pre capital stock, payable Oct. 1, to stock ers of record Sept. 18. The books w Sept. 18 and reopen Oct. 2.

C. B. Bradley has been elected as treasurer of the Bradley & Hubbard Co., Meriden. Mr. Bradley, in his official capacity, is assistant to his M. L. Bradley, who has been tre of the concern for many years.

Harry Smith, a boy who was take custody in South Norwalk about a ago, confessed that he robbed the st several merchants, including the establishment of A. Tarlov, 111 Wa ton St., that place. When arreste youth had in his possession $25 in c

Frank H. Hotchkiss, who for ov years had been associated with the Thomas Clock Co., Thomaston, died home, at that place, recently, after ar illness which extended over two week factories of the concern closed on the noon of Sept. 9 out of respect memory of the deceased. The in was in Hillside cemetery.

Joseph Adams Peck, brother of t E. Peck, who, with Edward Steve the New Haven Clock Co., New is said to have been the first to int American clocks into English market at his home, 28 Elm St., New Haven 5, in the 85th year of his age. T ceased was also a brother of Pro Peck, of Yale University.

O. H. Benoit, of Acushnet Ave., N ford, Mass., removes to larger convenient quarters on the same fare.

C. C. F. Brandt, a jeweler of Lou Ky., who was recently threatened prosecution by the school board town because he had expressed his of their acts on a postal which h through the mails, after making an tigation, has publicly admitted th charge against the board was not wa and has withdrawn it. The prop cution of the jeweler under the States mail laws has now been dro

Philadelphia.

W. Rose, Pine St., above 11th St., re-ed last week from a pleasure trip to Boon

ercy Savery, of the Wadsworth Watch Co., was a visitor to this city's trade week.

Ganz, representing the Gustave Fox Cincinnati, O., was a visitor to this trade last week.

P. White is on a cruise with a party iends along the southern Atlantic coast in the Chesapeake Bay.

seph Crosland, 4224 Frankford Ave., is rted as having almost completely re-red from a serious illness.

nneth Hoffman, bookkeeper for J. B. tel & Co., 725 Sansom St., is spending tion days in Reading, Pa.

ctor Kurtz, 900 Chestnut St., returned week from a trip down east. He re-s that business is improving.

L. Stone, a prominent Pottstown, Pa., er, spent several days last week in ntic City, N. J. on a pleasure trip.

J Wilkinson, of Lyons & Wilkinson, Lancaster Ave., spent several days last in Atlantic City, N. J., on a pleasure

illiam Lewis, Berwyn, Pa., returned, week, from Lake Placid in the Adiron-a Mountains, where he had spent the mer

drew S. Smith and George W. Fisher, L. P. White, and F. C. Bode, 1804 ket St., departed Saturday on a fishing rsion to Tuckertown, N. J.

briel H. Mayer, formerly a manufac-g optician at 728 Sansom St., was dis-ged as an involuntary bankrupt in the ted States District Court last week.

orge K. Ware, Atlantic Ave., Atlantic N. J., is receiving the congratulations s friends in the trade upon the presen-tn to him, last week, of a fair tiny ss.

is reported by travelers returning from hern trips that M. H. Barbee, of Abing-Va., has taken over the business of ee & Barbee and will continue it under old firm name.

l. Sickles, of M. Sickles & Sons, and Polak, of the traveling staff of the have both returned from extended ri and are preparing to "take the road" g without delay.

e Sickles, of M. Sickles & Sons, has ned with his family from Atlantic City, ., where they had passed the Summer, has taken apartments at the Brantwood he Fall and Winter.

Zanders, formerly with the J. Frank Co., Dover, Del., is reported to have d a property in Dover, Del., with the tion of starting a retail jewelry store on his own account.

illiam Pinkstone, retailer, 19th and h St., has been elected president of the tsford, Pa., Fair Association and is ting much of his time to making the a success for the farmers, cattle breed-nd visitors

ells Bros. manufacturing jewelers, 409 ket St., Wilmington, Del., have installed optical plant in connection with their lishment and propose grinding lenses manufacturing optical appliances and frames in connection with their jewelry business.

J Campbell, watchmaker and jeweler, recently located in New York, but formerly of this city, where he conducted a retail store at 10th and Spring Garden Sts., has returned to Philadelphia and opened quarters at 1209 Fairmount Ave.

Caspar Weiss, a Liliputian and the smallest watchmaker in the world, who has been at Cape May during the Summer, is convalescent after an attack of typhoid fever. Mr. Weiss is with the watch repairing department of Lit Bros.

L. Jackson, watchmaker, opened last week a retail jewelry store of his own at 2612 Germantown Ave. Mr. Jackson is well known to the trade and enters business for himself with the best wishes of the trade for a prosperous career.

An attempt was made last week to rob the pawnbroker's establishment of Weil Bros., at 13th and Tasker Sts., but the thief was discovered by a policeman, who fired at him and wounded him. The thief, however, escaped, despite his wound.

Lynn, Thomas & Co., 407 Market St., Wilmington, Del., are making extensive alterations to their store for the Fall trade. The watch repairing department is being moved from the rear to the front, which move is expected to draw more trade.

Samuel J. Merchant, head of the Merchant Cut Glass Co., Woodbury, N. J., died at the Pennsylvania Hospital, in this city, last week, as he was about to undergo an operation for stomach trouble. Mr. Merchant was born 62 years ago in Worcestershire, England.

The daughter of D. H. Wolff, watchmaker and retailer, at 907 Vine St., was robbed of a purse containing $17 and a gold watch in a department store, last week, by a young woman to whom she intrusted her purse while she made purchases and examined some linens.

It is announced that Louis Kuebler, a widely-known watchmaker, has purchased the stock and fixtures of the store of Max Henschel, 2317 Germantown Ave., who was recently declared an involuntary bankrupt. Mr. Kubler will continue the retail jewelry business at the old stand.

Among the visitors to this city's wholesale trade last week to purchase stock were: A. M. Kendall, Millville, N. J.; John MacPherson, Mauch Chunk, Pa.; R. W. Quicksall, Mt. Holly, N. J.; David Krause, North Wales, Pa.; Thomas J. Apryle, Johnstown, Pa.; B. Reiner, Bangor, Pa.; Henry Bolte, Atlantic City, N. J.

A. Rosenblatt, optician, Germantown Ave. and York St., opened up last week a jewelry department in connection with his optical store. Mr. Rosenblatt made attractive alterations to combine both jewelry and optical lines in his store. He has been in the optical business exclusively at the Germantown Ave. store for some years.

What is believed to be the thinnest watch which was ever made is in the possession of D. A. Wolff, 907 Vine St., for repairing. It is of Geneva make and scarcely thicker than a piece of heavy paper. Mr. Wolff declares it to be the thinnest watch made. He says it was made about 25 years ago and instrinsically, as well as a curiosity, is valuable. Despite its delicacy he says it keeps excellent time and is a magnificent example of a watchmaker's skill.

Joseph H. Deschamps, manufacturing jeweler and diamond dealer, northwest corner 7th and Chestnut Sts., has recovered a diamond valued at $387, which was sold by him to Samuel P. Landgon, formerly a coal dealer. Mr. Deschamps accepted as security for the diamond a bond which Landgon said was worth $1,012, but which proved to be worth only $100.

The early closing agreement among wholesale jewelers of this city ended Sept. 1, but many have been keeping the Summer hours until the middle of September. H. O. Hurlburt & Sons, the G. S. Lovell Clock Co. and L. P. White closed early last Saturday. Beginning this week all wholesale houses will return to the regular hours, closing week days at 6 P. M. and Saturdays 5 P. M., with a few exceptions, where the pressure of business will keep the establishments open until 6 o'clock Saturdays as well as other week days.

The clambake of the Philadelphia Jewelers' Club was given yesterday afternoon at Burlington Park in the upper Delaware River. About 200 jewelers of this city, neighboring towns and from New York and the east were guests of the club and enjoyed themselves hugely. A specially chartered boat left the river front at noon and returned in the evening. Music and vaudeville entertainment made the time pass pleasantly. As the clambake was held as THE CIRCULAR-WEEKLY was going to press, a full report will be given in the next issue.

Newark.

John D. Dalzell, of J. D. Dalzell & Co., has been spending a number of days on business in New England.

W. I. Boyce, traveling salesman for the David C. Dodd Co., will start west this week for his first trip of the season.

George R. Howe, head of Carter, Howe & Co., and head of the State Commission on Industrial Education, has returned from an extended vacation in Vermont.

Otto Roggenkamp, retail jeweler, Elizabeth, served last week as foreman of a jury in Supreme Court session which tried and found guilty an Italian murderer, one Dominick Manago.

Charles Vongerhoets, a diamond cutter, of 701 Bloomfield St., Hoboken, was fined $5 for disorderly conduct, last Wednesday, by Recorder McGovern. Vongerhoets, whose right eye was blackened, had given the policeman some trouble when arrested, and it was to punish his contempt for the blue uniform that the fine was imposed.

Eugene Unger has succeeded his late brother, Herman Unger, as president of Unger Bros. The former was vice-president and treasurer until recently, and advanced as a result of the unfortunate tragedy which removed his brother's name from the roster of veteran and successful Newark manufacturers. The administration of the business will be continued with practically no difference, because the late Herman Unger had been for some years inactive in the affairs of the concern. The annual meeting of the corporation will be held in January, so for the present no other changes will be made.

GORHAM SILVER

GORHAM FALL SILVERWARE

¶ For the approaching Fall and Holiday seasons the Gorham Company have made thoroughly adequate preparation, and for many months past their designers and craftsmen have sedulously engaged in the production of new and original examples of Gorham activities.

¶ As a consequence, the Company's display of Fall and Holiday goods has never been more complete or so comprehensively varied. New and attractive patterns in all the standard lines, as well as exclusive novelties not to be found elsewhere, are offered at prices comparing more than favorably with those asked for goods of a similar character but lacking the Gorham trade-mark and prestige.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

UBLISHED EVERY WEDNESDAY BY
TH JEWELERS' CIRCULAR PUB'G CO.
Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec.
1 JOHN ST., COR BROADWAY, NEW YORK.
LEPHONE: CORTLANDT. CABLE ADDRESS: JEWLAR NEW YORK.

..LVII SEPTEMBER 16, 1908. No 7.

scription in United States and Mexico, $2.00
ion of Canada, ... 3.00
Countries in Postal Union, . . 6.00
e Copies, ...10
Rt by check or money order. Remittances in money are at sender's risk.

tices of changes in standing advertisements m be received one week in advance; new mat- an be received up to Monday.

Index to News and Special Articles.

Page.
Beautiful Trophy for the Trans-Pacific Ocean Yacht Race From San Pedro, Cal., to Honolulu. Illustrated on front cover; text on. 63
Jewelry and Kindred Lines Exported From New York. 64
Jeweler Commits Murder and Suicide.. 64
Death of C. G. Holmberg. 64
Some of the Latest Productions of Lalique and Other French Artists. 65
Some Ancient Purse History. 67
Legal Firm's Suit Against Former Employe Involves Interesting and Novel Points.... 69
Death of Charles L. Taylor. 69
Career of the Late Christian Willis Bixler.... 69
Contracts Awarded by Government Departments to Supply Various Articles. 69
Technical Jewelry Classes in Providence. 71
Former Treasurer of Wilson Bros., Boston, Sued by Partner With Whom He Started New Business. 71
Death of Geo. M. Reed in No Way Affects Business of J. R. Reed & Co. 73
Kirschmidt, Howland & Co. May File Amended Schedules. 73
Death of Silas Stuart. 73
Diamonds From German Mines for Kaiser.... 73
Safe Burglars Who Pleaded Guilty at Newark Sent to Jail for 14 Years. 73
Thief Who Stole Diamonds From New York Firm Sentenced to Jail for Two Years.... 73
Death of Charles P. Murphy. 75
The Death of Fred A. Pennell. 75
New Members Elected by the Jewelers Security Alliance 75
New Enterprises 76
Silver Market 76
Warrants Issued for the Arrest of Solomon Hill, Baltimore, Md. 77
Burglars Make Bold Attempt to Break Into the Store of the Hennegan-Bates Co. 77
Annual Monthly Import and Export Statistics. 77
Death of Joseph Gotthelf. 77
Gold Bars Withdrawn and Exchanged. 77
Premier Diamond Co. to Raise Special Reserve Funds to Write Off Debit to Government. 77
Repair Department. 101-103
How a Great Modern Watch Factory Obtains the Correct Time for the Regulation of Its Watches. 105-107-109-111
New Astronomical Clocks. 111
Timely and Original Autumn Display. 116
Up-to-the-Minute Selling Arguments Used by Retail Jewelers. 117
The Store of H. Jorgenson, Superior, Wis.... 117
The Way of the Enterprising. 117
The Preparation of Good Retail Advertising Copy 118
Photography in Advertising. 118
Put Your Heart Into Your Work. 119
Workshop Notes and Queries. 121
A Standard Silver Solution for Plating Flat Ware 121
A New Process for Producing a Dark Coating Upon Nickel 121
Beautiful Athenian Pyxis in the Metropolitan Museum of Art. 123
African Art Teacher Speaks at the International Art Congress on Broader Use of Drawing in Education. 123
Some Hints to the Jeweler in Buying Precious Stones 125

A DISPATCH from Johannesburg, South Africa, a few days ago, stated that a local diamond cutting company would start operation this month, but that experts in the trade did not expect that there would be any practical competition as far as the European diamond cutters were concerned. In fact, it might have been safe to go further and state that the chances were that the only way the diamond trade would know of this cutting firm would be through the free advertising which it obtained through the South African papers. The experiment, while interesting, is hardly of sufficient importance to warrant the publicity which it has been given and which it will no doubt continue to receive.

Beware of the Check Swindler.

OF the many clever professional crooks and thieves that are at present working upon the jewelry trade, one class to which particular attention should be given at present, owing to their successful operations in many sections of the country, is composed of the check swindlers who pose as traveling men stopping in town a few days on business. As these men bear not only all the indicia of respectability and honesty with apparently sound credentials as to their position and standing, and in most cases are able to get out of town without exciting suspicion long before fraud is discovered, their chances for success in their swindling operations have been good.

The way the crime is usually worked is something like this. The swindler whose appearance bears out the statement that he is a traveling man will call upon the jeweler and after stating his name and business will say that he is in need of a watch or ring but will not be able to buy it for a day or two until he receives a remittance from his employers. He picks out the watch or ring that he wants, and if a watch, asks the jeweler to regulate and hold it for him. He then visits the store two or three times while waiting the remittance, and during his visits he grows somewhat confidential, often telling how he had been robbed on his way to the town in a railroad train and, incidentally, in the course of his conversation shows letters bearing out his statements as to his business. He is impatient at being held in town awaiting his remittance, but finally (generally on a Friday or Saturday) comes to the store with a letter from his firm in which a check is enclosed. This letter which he will often show the jeweler, apologizes for the delay and is apparently signed by some large firm of a big city. As the swindler is in a hurry and has got to catch a train he asks the jeweler to take the check, giving him the article and the change for the difference. The traveler goes away and a few days later the jeweler learns that the check bears a bogus signature or has been forged with the name of a reputable firm. By that time the swindler is beyond reach.

Sometimes the traveler will work several merchants in the same town, but the jeweler is his especial prey, owing to the large intrinsic value of the articles which he can obtain and the size of the check he can give and get his change without exciting suspicion.

Consider what it means to have your announcement of Fall goods read by nearly all the jewelry buyers of the country—they read THE JEWELERS' CIRCULAR-WEEKLY the only newspaper of the trade.

THE CIRCULAR-WEEKLY has received word that this game has been tried either in the above way or with slight modifications in a number of towns in the Carolinas, Virginia, Tennessee and West Virginia, but the description of the man operating is not in all cases the same. One of the latest victims of this kind of a swindle was a jeweler in Wheeling, W. Va., and so thoroughly did the trickster gain the confidence of his victime that the latter is quoted as saying that he would have cashed a check for double the amount of the one with which he was buncoed. In this case, however, the check offered amounted to but $22.50, the man purchasing a watch for $17 and receiving $5.50 in change.

Members of the trade upon whom this class of swindlers may call are urged to notify their local police even though they may not fall victim to the trickster's wiles, and they should also get the police to notify the authorities of the surrounding towns and cities.

A Common Sense Decision.

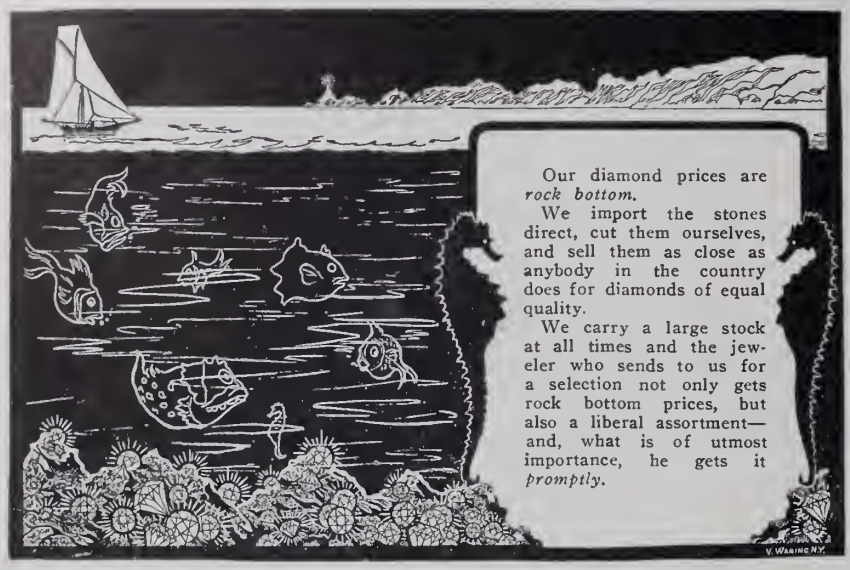
IT is gratifying to note that despite the fact that certain interests are endeavoring to extend the scope of the exemption, or "hundred dollar," clause of the Tariff Act to $200, as mentioned editorially last week, the chances are that the law will hereafter be more rigidly enforced against tourists than ever before, if the decision handed down by United States General Appraiser Hay last week is not upset by the courts. This decision, which was on the protest of one Munson against the assessment of duty by the Collector at Honolulu on certain articles which he claimed were exempt under the $100 clause, emphasizes and upholds the contention which THE CIRCULAR-WEEKLY has always made, that the exemption in regard to articles purchased abroad by American residents applies only to wearing apparel and personal effects necessary for the comfort and convenience of the tourist in his or her journey.

General Appraiser Hay in his decision, which follows that of a recent decision of the United States Circuit Court of Appeals, shows there is no basis for the latitude which has been given by the customs officials to tourists in permitting them to claim exemption as articles purchased abroad for others or to be given away as presents. The opinion of Mr. Hay, which was concurred in by the other members of Board No. 3, is brief and interesting. He says:

This is a protest against the assessment of duty on certain articles purchased abroad and accompanying the protestant on his return to the United States. These articles consist of vases, doilies, table covers, wearing apparel and various other articles of a similar nature, all intended as sou-

ROCK BOTTOM PRICES ON

DIAMONDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade



Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

venirs and presents for the family o the protestant.

The tendency of the department has be t administer Par. 697 of the Tariff Act of s liberally, while the tendency of the courts construe it according to the exact meaning t language used by Congress. Since the decis the case of United States vs. Bernays (28861), by the Circuit Court of Appeals, it seem to be impossible for customs offic admit free of duty any other articles than ing apparel and similar personal effects panying the returning traveler, and then such as are necessary for his wear and us ing his journey. The wearing apparel in q in this case is the only thing which de decision could possibly be construed as ihle free of duty, and we think the facts a rated by the protestant himself exclude eve The protestant is a man, while most of the ing apparel in question is some form of wearing apparel, and he expressly states t brought all of the articles as presents f family and friends. G. A. 5114 (T. D. 2 G. A. 5618 (T. D. 25131).

The protest, we think, must be and is s

It has taken a long time to get a co sense interpretation of this statute t in harmony with the spirit of the secti which it is a part. Now that it has rendered, it is hoped that further att to bring in jewelry and trinkets unde section exempting wearing appare longer be tolerated by the customs o tors.

Boston.

W. W. Campbell, Bath, Me., was in during the week, the guest of F. P. C of the Jewelers' building.

Henry G. Morris is on an outing t Chicago and other points west. F. G ris has returned from a trip to Conn

Josiah W. Anderson, salesman fo Paul & Co., whose marriage took Sept. 5, is enjoying a three weeks' we trip with his bride.

Philip W. Carter, clerk of corpo of the Waltham Watch Co., has ret from a vacation spent in New York his former home.

Buyers in town during the week we L. V. Guertin, Biddeford, Me. Towle, Peterboro, N. H.; Joseph bach, Stafford Springs, Conn.; Schmidt, Lawrence, Mass.

Ira C. Flagg, an old resident of Cl who died there, recently, was at one a jeweler, having engaged in this tra Fall River in 1896, and remained t ill health forced his retirement six ago. He was a member of the I. O. the A. O. U. W. and the N. E. O. P.

The E. Howard Clock Co. has re installed a striking tower clock at Salem Academy, New Salem, Mass. memorial gift of Samuel C. Gale, a student. The company has also r unique clock for the banking establis of Allesandro Delli Paoli, in Mulber New York City.

Personal property valued at $425,00 cluding more than 700 watches, was p in the city of Boston, Sept. 8 and 9. W Farley, of the loan division of the B of Criminal Investigation, spent the b day in the history of the departmen cording the loans. No reason for th unusual amount of pawning is known.

James Coxford will continue the bu of Coxford & Taylor, Cobden, Ont.

New York Notes.

A Andrews, Tacoma, Wash., is visiting friends in this city.

has. A. Keene, 180 Broadway, was a or to Boston last week.

ax Arnstein, of Arnstein Bros. & Co., rned recently from Europe

Goldman, of Goldman Bros., Chicago, a visitor in town last week.

I Goldsmith, a local maker of silverhas opened a shop at 103 Oliver St.

P Carpenter, of Ford & Carpenter, idence, R. I., was in town, last week.

lph Weil will occupy a store at 368 Ave as a jewelry establishment about 29

car Keck president of the Herman Mfg. Co., Cincinnati, O., is a visitor ow

rry Kip, salesman for the H. F Bar- Co., returned last week from a west- trip

bert Steele is making a western busitrip for David Kaiser & Co., 12 S

A Talbot, New York salesman for Fahys & Co., was in Denver, Colo., week

arry Caro, representing the Manchester Co., leaves this city on Monday for a weeks' trip.

arles Willumin, salesman for T. G ningham & Co., has returned from his al vacation

C Bunch, buyer for the William Hener Co., Buffalo, was in this city buying s last week

A Gebhardt, of Gebhardt Bros., Cinati, O., was a visitor in town for sev days recently.

arvey Clap, Jr., of the Daggett & Clap Attleboro, visited the local offices of concern last week.

he International Silver Co. has declared vidend of one per cent. on the preferred tal stock, payable Oct. 1.

hn Marshall, buyer for J. R. White, Rochester, N. Y., spent a few days in town week buying Fall goods.

r. Talton, New York salesman for the htman & Hough Co., has returned n a three weeks' vacation.

he last name in the new city directory, h has just been issued is that of Louis Z s, a jeweler, at 350 Bowery.

ol Cerf, a well-known Pittsburg jobstopped at the Hotel Knickerbocker and ed the local trade last week.

mong the prominent passengers returnrecently on the *Oceanic* was Edward Hbrook, of the Gorham Mfg. Co.

verett Ward, buyer for N. H. White & 23 Maiden Lane, was confined to his e several days last week by illness.

arold Draper, of North Attleboro, has red the employ of Whitehead & Hoag designer in their metal badge depart- nt

iffany & Co. made the cups which were peted for at the short automobile races h on Friday afternoon at the Brighton B ch rack track.

ernard Didisheim, of Hipp. Didisheim & ro., 49 Maiden Lane, returned recently he *La Gascogne* after a visit to Chaux- Fonds and other Swiss cities.

aniel O'Brien, senior member of the firm of Russell & O'Brien, retail jewelers, Binghamton, N. Y., is staying in town for a few days visiting friends and buying goods.

Wm. B. Shaw, formerly president of the Barrett, Shaw Co., jewelers at 32 W. 34th St., has been granted a discharge in bankruptcy The liabilities were placed at $36,281

Robert H Ingersoll & Bro., 15 John St., have just opened a branch office at 200 McGill St., Montreal, through which all business in the Dominion will be conducted hereafter.

G. B. Vitelli, of Borrelli & Vitelli, 401 Broadway, who has been abroad for the past two months, expects to leave Europe Oct. 1 for this country. The firm will open a European office soon.

B. Ostertag, formerly associated with S. Danziger, has formed a partnership with I. Roman, 25 Maiden Lane. The firm, which will do an extensive business in antique jewelry, will be known as Ostertag & Roman.

H. E Dana is now connected with the firm of H A Kirby. It is of interest to note that the three generations of Danas are at the present time employed in the Maiden Lane district. Mr. Dana's father, F. H. Dana, is employed with the same concern, and his grandfather, E. B. Dana, is with Carter, Howe & Co.

The baseball game between the eastern and Maiden Lane salesmen will be played at the Prospect Park Parade Grounds, Brooklyn, on Saturday afternoon, Sept. 26. Harry Wiltshire will be the captain of the New York team and George Heywood will lead the eastern boys. The game will be played for $10 a side.

William Allen, referee in bankruptcy, has notified creditors of Lindo Bros., 1157 Broadway, that on Sept. 9 he declared a first dividend of five per cent. out of the above assets, and that on application at his office, 258 Broadway, Sept. 25, or any day thereafter, creditors may receive a warrant for a five per cent. dividend due them.

At the regular monthly meeting of the board of directors of the Jewelers' Board of Trade, held last Thursday, the following firms were unanimously elected to membership in the board: Henry Baschkopf, New York; James C. Doran & Sons, Inc., Providence, R. I.; Gove Advertising Co., New York; A. Sabsevitz, New York, and Tushnett & Lancton, New York.

William Lesser, receiver in bankruptcy for Maurice C. Dreshfield, who it is alleged had been connected with George H. Carpenter in transactions by which a large quantity of precious stones were obtained by alleyed fraud from R. A. Breidenbach, 51 Maiden Lane, sold yesterday at public auction pawn tickets for diamonds pledged by Dreshfield in the city of Washington on Sept. 19, 1907. The next meeting in the Carpenter-Dreshfield case will be held Sept. 18.

Edward Carson, a New Rochelle jeweler, has ordered a large clock to be hung in front of his store. When completed the timepiece will weigh nearly a ton and a half. The clock was made especially for Mr. Carson by the Seth Thomas Clock Co. It will rest on a marble foundation and will be 18 feet high. Two 40-inch dials of ground glass, with numbers printed on them, will form the faces, and at night the clock will be illuminated from the inside by electric lights.

Sir Caspar Purdon Clarke, director of the Metropolitan Museum of Art, returned, last week, from London on the Atlantic transport liner *Mesaba*. While abroad he picked up a number of art objects for the Museum, among which is one of the four pedestals of the "Peacock Throne" of the Empress of Delhi. These pedestals were taken from India by an English officer many years ago. The pedestal bought for the Metropolitan Museum is about two feet high, one foot square and made of white marble inlaid with agate malachite.

In sustaining a protest filed by Borrelli & Vitelli and other New York importers, the Board of United States General Appraisers, last week, held that coral balls and other coral articles intended for jewelry are dutiable properly under the provisions of the tariff law providing for precious stones, advanced in value, at 10 per cent. The articles were classified as manufactures of coral, with duty at the rate of 50 per cent. General Appraiser Fisher, who wrote the decision for the Board, says that it is clear that the importations should be admitted at the rates claimed by the importers.

Arrangements have been completed by the Jewelers' Taft and Sherman Club for the holding of noon-day campaign meetings in Maiden Lane, to begin Oct. 1. These meetings will be held at least three days a week. A number of able speakers have been engaged and a quartet of singers will be present at each meeting. Col. John L. Shepard, chairman of the executive committee of the association, is also president of the Commercial Travelers' Sound Money League. A large Republican banner has been strung across Broadway at Maiden Lane by the club. The committee is making arrangements to open the first meeting with a brass band.

A. Shapiro, 1547 First Ave., reports that Sunday morning, Sept. 6, a poorly-clad woman called at his store and offered him a fine-looking ring, asking if he would advance her a loan on the ring, as she would return later and redeem it. Mr. Shapiro says that he saw that the stone in the ring was not genuine, and refused her request. He explained to the woman that he never did a loan brokerage business and could not accommodate her. He said that he was alone in the store at the time and could not follow the woman, but advises other jewelers to beware of her as the stone is a very perfect imitation and might easily deceive experienced jewelers.

There was a meeting, Wednesday, of the creditors of Solomon Urbach, formerly a well-known wholesale diamond dealer at 47 Maiden Lane, who was declared a bankrupt in 1906, following his claim that he had been robbed of $30,000 worth of diamonds on a Pullman sleeper. Mr. Urbach was released from the Ludlow St. Jail recently, where he had been a prisoner for eight months for contempt of court. About 10 claims were filed and Job E. Hedges was elected trustee. Mr. Urbach was not present at the meeting, but his attorney, S. J.

(*New York Notes continued on page* 89.)

1851 The Jeweler's Bank for half a century in the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company

176 Broadway (between John St. & Maiden Lane) NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island Ci

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Million.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 87.)

Isenbloom, said that the bankrupt would present at the next meeting. The sensional examination in the preliminary bankruptcy proceedings aroused much interest in the trade at the time, and the hearings in the bankruptcy will doubtless be resumed with interest. The next meeting of creditors will be held on Sept. 18 at the office of Referee John Townsend, 45 Cedar St.

Nathan Kuplan has moved from 111 Nassau St. to 45 John St.

Aaron Daych, 1412 Broadway, Brooklyn, has been succeeded by the Modern Jewelry Co.

I. A. Hagen, Fargo, N. Dak., is a visitor in town this week. He is stopping at the Imperial.

F. Rodgers, of Rodgers & Krull, Louisville, Ky., is among the out-of-town visitors this week. He is stopping at the New York.

J. H. Carpenter, of E. H. Carpenter & Son, Burlington, Ia., is a caller in this city. He is making his headquarters at the Hermitage.

Lawrence Stern will not be at the New York office of Hutchison & Huestis this week, as he left Monday, on a trip through New York State.

Jack Teichlauf, who was formerly employed in the office of S. Nathan & Co., 71 Nassau St., is now the city representative of the same firm.

Herman Marks has succeeded C. Schneider at 2134 Seventh Ave. Mr. Marks was formerly for seven and a half years with I. Lewkowitz, on Grand St.

Louis Castagnetta, of the firm of I. Castagnetta & Son, 51 Maiden Lane, is attending the Republican State convention at Saratoga as a delegate from the 34th Assembly District of the Bronx.

Louis S. Beckwith, manager of the Sessions Clock Co.'s store, 37 Maiden Lane, was the guest of his parents, Mr. and Mrs. W. V. Beckwith, of Gilbert Ave., over Sunday and Labor Day of last week.

Miss A. M. Walker, who has been connected with the firm of Benedict & Warner, 5 Maiden Lane, as managing and financial clerk, has severed her connection with that concern and will go into business on her own account in a short time.

The Houston Jewelry Co. has been incorporated under the laws of New York to deal in watches, diamonds, jewelry, etc., with a capital of $2,500. The incorporators are Alexander Bienstock, Max Zucker and Jacob Rubin, all of New York.

Louis Goldsmith, formerly for many years in the jewelry trade and at one time connected with L. Tannenbaum & Co. and A. Casperfeld & Cleveland Co., died Sunday night at his late home, 106 E. 116th St., after a long illness.

William Zenz, said to be a jeweler, committed suicide by inhaling illuminating gas in his room at 346 E. 84th St. on Sunday morning. He feared that he was going blind. Some time ago his eyesight began to fail him, and he had been unable to work at his trade for the past six weeks.

Miss Hilda Goddard Tiffany, daughter of the late Mary Woodbridge Goddard Tiffany and Louis C. Tiffany, vice-president and director of Tiffany & Co. and head of the Tiffany Studios, of this city, died Monday, at Saranac Lake, N. Y. The funeral services will be held at the Madison Square Presbyterian Church to-day at 11 o'clock.

Adam L. Winckler, one of the oldest manufacturers of gold and silver mountings in this city, died Wednesday of last week at his home, 562 Lafayette Ave., Brooklyn. Mr. Winckler was 85 years old. He was never employed by Tiffany & Co., contrary to obituary notices in daily papers. He is survived by a widow, two sons and one daughter.

The golden wedding of William H. Rogers, president of the Nassau Bank, and his wife was celebrated last Saturday at the home of Mr. and Mrs. Rogers, of 103 Hancock St., Brooklyn. Mr. Rogers has been connected with the Nassau Bank for the past 52 years, and previous to that was in the employ of the old Chatham National Bank, of this city.

Meyer Wolf, who recently covered the south and east for W. Green & Co., has severed his connection with that firm, and with Abner Shonkoff has formed a partnership under the name of Wolf & Shonkoff. They are establishing themselves in business at 41 Maiden Lane, where they will carry a line of watch materials, tools and jewelers' supplies.

Fred H. Levy, of M. Schussler & Co., San Francisco, Cal., is a visitor in this city. He will spend another week here and will make his headquarters with L. & M. Kahn & Co., 170 Broadway. Mr. Levy reports improved conditions on the Pacific Coast during August. Collections in small towns are reported very good, and a good Christmas trade is expected. Crops this year are excellent.

L. Tannenbaum, of L. Tannenbaum & Co. 15 Maiden Lane, started Sunday for California to visit the mines of the Himalaya Mining Co. and will reinforce them with more men. As soon as Mr. Tannenbaum returns, which will be in a few weeks, the concern will enlarge its cutting plant. Julius Goldsmith accompanies Mr. Tannenbaum on his trip to the mine and will remain in charge as general manager. Upon Mr. Tannenbaum's return to this city Max Tannenbaum, of the same firm, will go to Europe, where the concern will also open a large factory in Germany, thus enabling them to fill foreign orders much more quickly. L Tannenbaum will also visit the American jade property while in California. Members of the firm report that there is a steady increase in the call for gem products of this country.

Abraham Berrent, a jeweler at the corner of 116th St. and Lenox Ave., reported that last Friday afternoon two negroes entered his store and asked to see some signet rings. After examining several rings they decided that none suited them and started for the door. The jeweler, thinking he had seen one of the men substitute a plated article for a solid gold ring, suddenly reached under the counter as if to get a revolver and shouted: "Drop that ring or I will shoot you." One of the negroes dropped a ring, the jeweler says, and the two fled in the street. Berrent followed and soon a crowd took up the chase and the fugitives were captured at 116th St. and Seventh Ave. They were taken to the Harlem Detective Bureau, where they gave their names as Sidney White and Harry Jones. They were locked up and charged with petty larceny. Saturday morning they were both held under $500 bonds for trial.

About 5 P. M. one afternoon last week, burglars robbed the store of S. Kohn, diamond setter and jeweler, 1217 Broadway, of jewelry and diamonds valued by Mr. Kohn at between $1,500 and $2,000. The store is located on the second floor of the building and at a busy point on Broadway. The jeweler had no safe in his store, but kept his jewels, including many rings, in two large cases, and on the afternoon in question did not remove the valuable property from the case. A caretaker of the building was the first to discover the robbery. He said he heard the bell of the door leading to the store ring soon after 5 o'clock, but thought at the time that either Mr. Kohn or his brother, who had been at the store earlier in the day, had returned for something. Nearly an hour later it was noticed that the store door had been broken into and both the cases emptied of all the valuable jewelry. Some of the cheaper grade of goods had been left untouched. The robbery was reported at the West 30th St. station. Later a watchman employed in the building discovered a diamond ring which the thieves had failed to take with them. The thieves left no clue. Mr. Kohn, in speaking to a CIRCULAR-WEEKLY reporter, said that nearly all of his valuable jewelry had been taken, and mentioned among other things 150 unset mountings, two three and four-stone rings, tooth and Japanese settings (some of which had platinum tops), a quantity of bracelets, ladies' and gentlemen's chains, brooches, lockets (with and without chains), pearl rope chains, etc.

Lieutenant Andrew J. Nugent, the well-known and highly-esteem Central Office detective, who has served so faithfully in the Maiden Lane district in New York for 16 years, has retired from the service on half pay. He will be succeeded by Lieutenant Thomas Monahan, who has worked with Mr. Nugent for some time past. Detective Blaha has been assigned to Maiden Lane to help Lieutenant Monahan. Lieutenant Nugent, who was born in New York in 1857, entered the police service March 30, 1882, as a patrolman, and for eight years was stationed in Mercer St. and acted as precinct detective in the First Precinct. During that time his excellent work attracted the attention of Inspecor Byrnes, who brought him to the detective bureau. After serving two years he was promoted to detective-sergeant in 1892, and since that time has served in the Maiden Lane district. His fine record is too well known in the Maiden Lane trade to need special mention. During his years of service he has formed many friendships among the jewelers, who will miss him greatly. He has always been faithful in his attention to duty, and his years of experience enabled him to recognize at sight all the principal jewelry thieves of the country, and he has often prevented great loss to the trade by this knowledge. Mr. Nugent leaves the service with the record of never having had a complaint lodged against him. He will now act as a private detective for the Importers & Traders' Bank.



No. 152—Length 10 Inches

Jewel Cases

of the most artistic designs, highest quality and finest finish, at a price that makes them immensely popular. We make a line for which there is always a ready demand; especially suitable for presents and favors. Also

Clocks, Candelabra, Inkstands,
Smoking Sets, Trays, Paper Weights,
Letter Files, Clips, Etc.

All progressive jobbers carry our line. If yours doesn't, let us know.

THE LATEST ORIGINAL DESIGNS IN

ART METAL GOODS

are shown in our **Catalogue.** **WRITE FOR ONE**

We make a Specialty of Designing and Making Souvenirs

The Brainard & Wilson Co.

Factory and Main Office: DANBURY, CONN.

NEW YORK OFFICE
621 Broadway, Room 531

CHICAGO OFFICE
103 State Street



No. 163—Length 6½ Inches

THE MERCANTILE NATIONAL BANK

195 BROADWAY **NEW YORK**

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITE**

UMBRELLAS—The Jewelers' Line



You can guarant
our gold and silk
We stand back
you.

KREIS & HUBBARD
MANUFACTURERS
252 Franklin Street CHICAGO

POST CARD VIEWS of your own city IN COLORS $6.85 for 1000

Our hand-colored views are absolutely the best made in America. Send for samples.

NATIONAL COLORTYPE CO., 34 East Third Street, CINCINNATI, OHIO

THIRD EDITION

WORKSHOP NOTES

For JEWELERS and WATCHMAKERS

Revised and Enlarged **100 Pages New Matter**

Containing 300 Pages (size, 7½x10½ inches), Bound in Cloth, Stiff Covers

A collection of the latest practical receipts on the manufacture and repairing of watches and clocks, and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxydizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

PRICE, by mail postpaid, $2.50

PUBLISHED BY

THE JEWELERS' CIRCULAR PUBLISHING CO.

11 JOHN STREET, COR. BROADWAY (Corbin Building), NEW YORK

JUST PUBLISHED READY FOR DELIVERY

GEMS AND PRECIOUS STONES

Their CHARACTERISTICS, LOCALITIES OF PRODUCTION, TESTS and some CURRENT LITERATURE

A new book on a new plan. Tabulated, concise, authoritative. A handy Manual for every Jeweler

CONTENTS

CHARACTERISTICS and LOCALITIES of PRECIOUS STONES
shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color, etc.

TESTS FOR PRECIOUS STONES;
Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.

FAMOUS DIAMONDS OF THE WORLD
SOME FAMOUS DIAMONDS
BIRTH STONES OF VARIOUS NATIONS
GEMS FOR THE DAYS OF THE WEEK
POETRY OF GEMS
BIRTH STONES AND THEIR SIGNIFICANCE
SIGNIFICANCE OF SOME GEMS
BIRTHDAY FLOWERS
ZODIACAL SIGNS OF FLOWERS
WEDDING ANNIVERSARIES
FLOWERS OF THE MONTH
OFFICIAL FLOWERS OF THE UNITED STATES

CLOTH, POSTPAID, $1.00

Published by

THE JEWELERS' CIRCULAR PUBLISHING CO.

11 JOHN STREET, NEW YORK

OUR NEW BOOKLET

"The Supreme Railroad Watch"



THE MOST INSTRUCTIVE WATCH
BOOKLET EVER ISSUED



SENT ON REQUEST

ILLINOIS WATCH COMPANY
SPRINGFIELD

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVII. CHICAGO, WEDNESDAY, SEPTEMBER 16, 1908. No. 7.

Chicago Notes.

S. Titus has returned from an eastern

J. Rochr is back from a tour of east- towns.

. M. Church has returned from a trip he northwest.

arry Q. Farquharson has returned from ip to the southwest.

ohn A. Berg, Westby, Wis., will shortly ove to Pierre, S. Dak.

C. Eppenstein and his wife have re- ed from Atlantic City.

Tom" Stanek has returned from a vaca- to Hamlin Lake, Mich.

organ D. Wise, Rockford, Ill., is the id father of a new baby girl.

. Weidman, with the Hamilton Watch visited in Chicago last week.

oses Loeb, of the Dueber-Hampden ch Works, was here last week.

. E. Jones, with the Wadsworth Watch e Co., is on a north western trip.

he United Clock Co. has removed from n 405 to room 1109 Heyworth building.

. A. Wilkens, with the Ostby & Barton is on a visit to the factory at Provi- e, R. I.

ud Noel is to be married to-day to s Rose Greenebaum at the bride's home. E. 45th St.

r. and Mrs. Wm. C. Graves, Memphis, n., stopped over in this city, last week, their way east.

he family of Clarence J. Williams, of L. Williams & Co., has been increased he arrival of a baby boy.

wartchild & Co. have been appointed ial western selling agents for New land Watch Co.'s material.

rank Slough, formerly watchmaker for yer Bros., has bought out the store of . Morrison, 513 E. 39th St.

oseph Wright, with the Illinois Watch e Co., left, last week, for a 10 months' to South America *via* England.

oseph Weinstein, with B. Weinstein, S. Halsted St., has returned from a weeks' outing in northern Michigan.

Spitz, Santa Fe, New Mex., accom- ied by his wife, stopped over in this last week, en route to New York City.

J. Horstman was here last week buy- his opening stock for a new jewelry e recently opened by him at Havana, Il

r. and Mrs. Frank Dyer, Caro, Mich., e here last week and visited the factory of the Elgin National Watch Co., at Elgin, Ill.

F. E. Wallis, with T. W. Adams & Co., after returning from a month's northwestern trip, is now on a trip to Denver and back.

The James E. Blake Co., Attleboro, Mass., has opened a Chicago office in room 908 Heyworth bldg., in charge of A. M. Chadbourne.

"Joe" Finn, formerly diamond buyer for Loftis Bros. Co., has resigned his position and is no longer connected with this corporation.

Martin A. Hagen, Fargo, N. Dak., spent a few days here, last week, before he left for New York where he intends to spend a few weeks.

The Vincennes Novelty Mfg. Co., South Bend, Ind., has opened a Chicago office in room 401 Heyworth building, in charge of Clarence A. Moore.

Thos. F. Kennedy, Chicago agent for the Star Watch Case Co., spent four days at the factory at Ludington, Mich., last week, accompanied by his wife.

C. W. Coles, Sandwich, Ill., has sold out his jewelry business to the Newton Drug Co. Mr. Coles intends to embark in the jewelry business in Florida.

I. V. Varney, of the Varney Jewelry Co., Wichita, Kans., spent a few days here, last week, prior to his departure for New York, where he will spend two weeks.

O. A. Starke, of the Star Watch Case Co., spent a few days here, last week. Mr. Starke reports the new 150-foot addition to the factory nearing completion.

"Jake" Joseph, of S. Joseph & Son, Des Moines, Ia., was here, last week, looking over the market for new fixtures for their store which is soon to be remodelled.

The Rockford Silver Plate Co., Rockford, Ill., has opened a Chicago office in room 501 Heyworth building, in charge of A. M. Shepard, assisted by W. H. Thompson.

Maximilian Ellbogen, of the Stein & Ellbogen Co., sailed from New York last Saturday on a visit to the European diamond markets. He expects to return about Oct. 10.

The J. Floersheim Co. has taken a lease of the second floor of the Adams building, 230-236 Adams St., for five years, from Jan. 1, 1909, at rental of $40,000 for the term.

L. Fleming, with the Chicago office of Joseph Fahys Co., has returned from a trip to New York. W. B. Harris, with the same corporation, is on a trip through Illinois.

Aug. Warren, formerly of the firm of Abram Warren & Son, Calumet, Mich., was here, last week, buying stock for the new store which he recently opened in Calumet on his own account.

Walter King, of the Julius King Optical Co., and Albert Wells, of the American Optical Co., were guests, last week, at the Summer home of Mr. and Mrs. J. T. Brayton, at Burlington, Wis.

Among the buyers in town, last week, were: Edward A. Buder, Cairo, Ill.; Jos. Chero, Iron River, Wis.; S. Hicks, Providence, Ky.; Philip Jacoby, Kalispel, Mont.; F. A. Marean, Belvidere, Ill.

Albert M. Dueber, president of the Dueber-Hampden companies, spent a few days here last week. Mr. Dueber reports trade in a very satisfactory condition and says indications all point to a successful Fall trade.

James Mower, formerly connected with the tool and material business here, and now with Roy P. Matthews & Co., San Francisco, Cal., was in this city, last week, with his bride, whom he recently married in Keokuk, Ia.

Alfred Doughty, for many years head repair man for the Schrader-Wittstein Co., died, last week, in his 57th year. He is survived by a widow, son and daughter. Mr. Doughty was one of the best jewelry workmen in Chicago.

Joseph I. Bernstein and Henry O. West have bought the stock and fixtures of the National Jewelry Co., at 163 State St., and have formed the Howe National Jewelry Co., which will do a mail order jewelry and jobbing business at the same address.

Ben Overstreet, Farmer City, Ill., recently moved into his new store across the street from his old location. New fixtures, show windows, new floor and ceiling make his present premises one of the most up-to-date jewelry stores in that part of the State.

Frank Eastman, of Petersburg, Ill., came to Chicago, last week, and bought a four-seated Buick automobile. He thought it would be a good idea to return home in his new machine, so with a party of friends, which included S. E. Croft, with E. Schwartz & Co., started for Petersburg.

The officers of the Chicago Jewelers' Association have completed plans for entertaining the members of the National Wholesale Jewelers' Association, who meet here



STOP—LOOK

Illustration is same as others—But the Article is entirely different

These Russia Leatherette Boxes can hardly be distinguished from the Genuine Leather. They have the smooth and polished appearance o the Red Russia Leather. Entirely different from the common dar leatherettes.—We *have our own presses* and *all printing done within shor notice.* No extra charge for stamping in Gold Leaf. Prices per Dozen

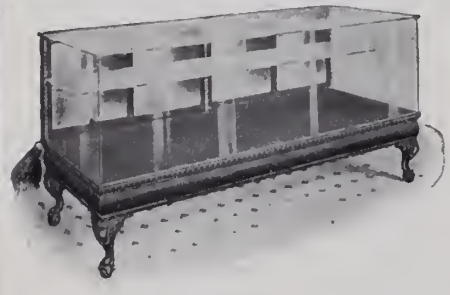
No. 8888—0 size	$2.50	No. 8890—Brooch	$2.50
No. 8889—6 "	2.50	No. 8904—Stud	2.25
No. 8890—12 "	2.50	No. 8908—Medal	2.75
No. 8891—16 "	2.75	No. 8902—Screw Earring	2.50
No. 8892—18 "	2.75	No. 8906—Dumbbell	2.50
No. 8892½—Chatelaine	2.75	No. 9010—Scarf Pin	2.50
No. 8898—Ring	2.25	No. 8912—Pen	1.50

SWARTCHILD & COMPANY

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

Heyworth Building, Chicag

THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD



American Beauty No. 408

THE American Beauty

display case is the acme of jewelry case construction.

Let us tell you about it.

If you contemplate remodeling your store, write to us at once. We will be pleased to submit floor plans, sketches and specifications.

Write for catalogue C.

GRAND RAPIDS SHOW CASE CO., Grand Rapids, Mich.

Branch Factory: LUTKE MANUFACTURING COMPANY, Portland, Ore.

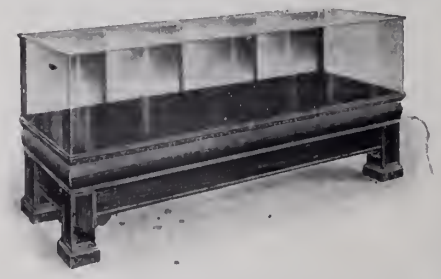
New York Office and Showroom:
750 BROADWAY

St. Louis Office and Showroom:
(Same as McKenna Bros. Brass Co.)
1331 WASHINGTON AVE.

San Francisco Office and Showroom:
576 MISSION STREET

Under Our Own Management

THE LARGEST SHOW CASE PLANT IN THE WORLD



American Beauty No. 480



Fancy Platforms and Blocks r Window Display

Boxes for Silverware, Manic e and Toilet Sets

Silverware Chests in any c - bination

Flannel Rolls and Bags for ! - verware

Trays for Show Cases and Tr - elers' use of every desc - tion

Jewelry Boxes in many qu - ities and styles

We Re-Cover Window Pl - forms and Trays

PAPER BOXES

Tags, Cards, Cotton, Findings, E

Estim.t.s and Samples cheerfully furn

WOLFSHEIM & SAC S

Manufacturers and Importers

35 Maiden Lane

(Lorsch Building) **NEW YO K**

Factory, 10 Gold St.

AZURITE-MALACHITE MATRIX

A beautiful blending of Blue, Green and Brown

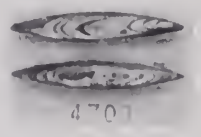
A new variety, entirely different from any stone heretofore shown on the market. We control the output of the only mine producing this variety. Send for Samples; mounted or unmounted.

ABALONE PEARL SHELL JEWELRY

in two natural colors, opal iridescence and various shades of rich green.

Mounted in Sterling Silver and Gold in a large assortment of designs.

BEAUTY PINS



Send for new Illustrated Catalog in colors containing prices.

The Barber Jewelry Mfg. Co., 36 GOLD STREET NEW YORK CITY

WORKSHOP NOTES

for Jewelers and Watchmakers

Cloth :: Postpaid, $2.50

Published by
The Jewelers' Circular Pub. Co.,
11 John St., New York

-y (Sept 16). As the Illinois Retail le lers' Association meet here to-day and orrow (Sept 16 and 17), and the ex- ive committee of the American National el Jewelers' Association are scheduled eet to-day the week promises to be a ome.

St. Louis.

F Reeves, of the Reeves-Kemper Co., the South at present.

K Green, who has just opened a store rfield, Ill., was in this city, purchas- ock, last week.

, Schoenthaler, secretary of the Eisen- Mfg Co., has gone to the St. Francis , on a week's fishing trip.

F Kohler, Parsons, Kans., accom- by his wife and son, spent several s here, last week, en route to St. Paul.

muel Kober, secretary of the E. Maritz ry Mfg Co., will depart for a two s' trip through Oklahoma and the west the first part of this week.

Louis friends of W. C. Brinkmann, was a jeweler and optician in Marthas Mo., for several years, have been ed that he recently moved to Hermann,

Carles L. Taylor, who died at his home is city, recently, of softening of the , was formerly a jeweler of Sedalia, and was the son of C. G. Taylor, a er jeweler of that town. The deceased vived by a widow and by his mother.

ilip H. Nolting has established a new ry shop at 4482 Delmar Boulevard. Nolting was formerly with his father, A. Nolting, at 1046 North Vande- r Ave. The elder Nolting is one of oldest jewelers in this city.

e J. P. Morgan Jewelry Co., of this has made an assignment to Mr. Will- of Abbott, Campbell & Willson, local neys. A short time ago Mr. Morgan an offer to settle with creditors on a of 33 1-3 cents on the dollar.

hong other out-of-town jewelers here, s week, were: E. Zimmerman, Stoning- Ill.; Otto Rink, Carlyle, Ill.; C. W. lsley, Litchfield, Ill.; B. C. Clark, Pur- Okla.; I. B. Morris, Perry, Mo.; M. ch. Muskogee, Okla.; W. J. Krug, nton, Ill.

. Ellis, of the Ellis Drug Co., Van- l Mo., was in St. Louis, the past week, g a stock of jewelry, which will be ined with the drug trade at his store.

Kirkpatrick, president of the Model and Jewelry Co., of Oklahoma City, a., was also a visitor here, last week.

---

ooches for deep mourning take upon emselves the form of flowers or leaves of set, with sometimes a tiny diamond ng from the center. Others are in a ty of designs in cut jet, in gun metal, visted and geometrical shapes, while thers are set with pearls or amethysts. legant sautoir shows gun metal links een plaques of rich purple enamel. et ribbon dog collars have ornamental of faceted jet or gun metal. There narrow necklaces of moire ribbons in- ed with faceted jet or with oval es of small diamonds set on a ground ack enamel.

Indianapolis.

TRADE CONDITIONS.

The trade, last week, was the best which local retail jewelers have enjoyed in many years. Thousands of visitors were in the city owing to State Fair week, and spent money liberally. "Usually people who attend the State Fair are not liberal patrons of the jeweler," said a retailer, "and our local patrons are, as a rule, too busy entertaining visitors to do any buying. We had a big trade, however, last week—the best week in some months."

J F Kiser, Muncie, has returned from an extended western trip.

W A Van Patten, with the Benedict Art Studio, New York, was among the visitors in this city last week, calling on Frank L. Bryant.

Harry Reed, employed by his father, J. H. Reed, has returned after a pleasant camping and fishing trip in Illinois. He was away two weeks.

An old-fashioned clock with a walnut case is being exhibited at Mishawaka, by Cleis & Co. It is believed to have been manufactured in Paris, in 1807.

Asher W Gray, of Gray, Gribben & Gray, is taking a two weeks' rest and is visiting friends at Logansport and Rochester. He will spend a few days at Lake Manitou.

The Baldwin, Miller Co. has ordered a 76-foot sign which will be placed across the second floor of the State Life building. This will be one of the longest signs in the city.

After a 70 days' tour of Europe, Chas. B. Dyer has returned home and is now in camp at Fort Benjamin Harrison for 10 days, with Battery A, of which he is a member.

Mr. and Mrs. J. W. Hudson, Fortville, have returned from a trip through the West, which included a visit of several days in Denver. Mr. Hudson is the only jeweler in Fortville.

It is stated that Chas. Rigdon, Warsaw, will retire from business as soon as he can dispose of his jewelry stock. He is mayor of Warsaw, and has other interests that require his attention.

Charles Peek, well known in manufacturing circles, having been with Don A. Hickman for some time, has gone to Texas for permanent residence. The change was made because of Mr. Peek's ill health.

H. A. Winn, official watch inspector for several steam and interurban railways, returned recently from a trip to Cleveland and Cedar Point. He was accompanied on the trip by members of his family.

The September meeting of the Indianapolis Retail Jewelers' Association, which was to have been held on Monday evening, Sept. 7, was postponed. As the date fell on Labor day, many of the members had other engagements.

News has been received here of the recent death of Arthur Ruffing, oldest son of J. E. Ruffing, Delphi, Ind. Young Mr. Ruffing, with a friend, was inspecting the new power plant of the interurban railway at Delphi, when he came in contact with a high tension current of about 33,000 volts, dying instantly.

Among the out-of-town jewelers here, last week, were: Frank Haseltine, Kokomo; J. E. Ward, Worthington; Charles Wildt, Veedersburg; Martin Jensen, Clay City; A. B. Johnson, Sheridan; John Duncan, Wingate; Edward Williams, North Vernon; S. E. Marks, Coatesville; Mr. Bowers, New Ross; J. F. Kiser, Muncie; R. E. Murray, Muncie; J. E. Johnson, Anderson; George Gannon, Seymour; J. E. Porter, Loogootee; L. E. Heaps, Spencer; F. L. McKee, Cloverdale; Mr. Harrison, Crawfordsville; L. J. Savage, Macy; J. B. Dennis, Williamsport, and Joe Vollmer, Princeton.

Milwaukee.

TRADE CONDITIONS.

The past week was marked by an especially large and varied business for Milwaukee jewelers, owing to the large attendance at the Wisconsin State Fair held in the city. Not only was the transient trade very satisfactory to the retail jewelers, but wholesalers and manufacturers received a liberal patronage from out-of-town dealers. Milwaukee retail jewelers closed their establishments on Thursday afternoon of the past week, the occasion being Milwaukee day at the fair, and jewelers helped to swell the general attendance at the exhibition to the 100,000 mark.

The out-of-town jewelers here last week included: F. H. Coburn, East Troy; Sigmund Hoffman, Jefferson; Gustav Slinwinski, Oconomowoc; J. P. Schlaefer, Campbellsport; H. Lappley, Mazomanie; F. P. Beswick, Racine; L. C. Bruss, Reedsville, and M. L. Werner, Deerfield.

R. J. C. Bott, formerly located at 171 3d St., is now settled in his new establishment in the *Free Press* building. Mr. Bott, who established himself in business only last Spring, was for many years connected with several of the leading jewelry firms of this city, among them Bunde & Upmeyer Co. and the C. Preusser Jewelry Co. Mr. Bott is considered one of the leading pearl authorities in the west, and while connected with Bunde & Upmeyer he was buyer in the pearl field.

Omaha.

Harry Ryan, of the Mawhinney & Ryan Co., is home from a short vacation.

H. Damm, watchmaker for Fred Brodegaard & Co., left last week to visit in Chicago.

Frank C. Wittenberg, Luverne, Minn., was in Omaha last week calling on friends and purchasing stock.

O. L. Wright, bookkeeper for the Mawhinney & Ryan Co., is spending a couple of weeks at Bethany, Nebr.

J. P. Holliday, of the Mawhinney & Ryan Co., has returned with his family from an extended visit at Long Beach, Cal.

Fred Brodegaard & Co. supplied the gold watch which was presented to C. Berger on his birthday anniversary by the G. A. R. Post of this city.

Joseph P. Frenzer has returned from a three weeks' fishing trip in Wisconsin. A muscalonge weighing 17½ pounds and measuring 41 inches was one of the successful catches which he made.

Out-of-town jewelers in this city last week, replenishing their stock, included: C. C. McLeese, Davenport, Nebr.; J. L. Moore, Tekamah, Nebr.; William Abel, Clarks, Nebr.; John Crabill, Plattsmouth, Nebr.; J. T. Mudd, Merriman, Nebr.; Max J. Egge, Grand Island, Nebr.; A. E. Anderson, Broken Bow, Nebr., and M. M. Huck, North Bend, Nebr.

Large Watches

FOR



AUTOMOBILES, CARRIAGES, DESKS and TRAVELING

FOR the above purposes we offer a line of watches which possess really remarkable selling qualities. They are one or eight-day watches, keeping remarkably accurate time under all circumstances, and so substantially built as to successfully withstand the jar of an automobile.

For many reasons we believe them to be the best watch of the kind on the market, as they are not only very well made and bear all the marks of good, careful workmanship, but the model is a very attractive and "snappy" one.

They are extremely convenient, and appeal strongly to the traveler because they are so compact that they take up but little room in a traveling bag, which makes them more desirable than the regular French traveling clocks.

They are built to stand rough usage, as they can be turned upside down or in any other position with no danger of their getting out of order.

No line of watches for the purposes mentioned can possess more elements of salability, as in style, appearance, convenience, good workmanship and accuracy they are everything that such a timepiece could be.

Just at this time of the year you ought to have these in stock.



EDMOND E. ROBERT

3 Maiden Lane, New York City

Cincinnati.

Edwin Gebhardt, of Gebhardt Bros., id his wife, are enjoying a trip on the "La

Julius Goodman, Memphis, Tenn., w a guest of friends in this city the past w k

D. J. Gutmann, of L. Gutmann & S is in New York buying new holiday g

Hess Henle, of the M. Schwab Je Co., has started on a two months' bus trip south.

S. Strauss, of Lindenberg, Strauss & is home from a sojourn at French Springs, Ind.

Chase Hoffman, manager of the A Jewelry Store, Springfield, O., and daughter, spent the past week in this

C. W. Lucius, of the Frank Hers Co., spent Labor day in Chicago a guest of W. C. Barry, with Larter &

Larz Creutz, of the Creutz Plating has returned from a pleasure t Canada. Otto Creutz, of this firm, ha for vacation at Mammoth Cave, Ky

F. C. Rockwell, who formerly cond a trade repair shop in Atlanta, Ga opened a watch trade repair shop in cinnati, at 106 4th St., in the Tele building.

E. W. Sprochnle and C. Seymour, w sale jewelers, of Chicago, were in thi last week calling on some of the jo reference to Association affairs amo wholesale jewelers.

J. H. Drake has sold out his je business at Lebanon, O., to M. Kohl of Birmingham, Ala. Mr. and Mrs. will soon leave for California where will spend considerable time traveli vious to locating in that State

Albert P. Honer, 410 Central Ave started on a trip during which he wil all the principal cities of the south, g ing information as to the jewelry b in various sections. He will spend time in Georgia with relatives and wise combine business and pleasure trip.

Lee Horn, who has been out of the elry business for the last three year again connected himself with his old Lindenberg & Fox, as a traveling sal Mr. Horn will cover the territory Kahn until the latter has recovered ciently to resume business again firm.

One night last week an attemp made by two men to rob Clifford jewelry store on Central Ave., M ville. Mr. Flint heard a noise window of his store from his hom door and fired several shots in the tion of the noise. The thieves mad escape.

Out-of-town jewelers here the past buying goods included: J. A. Mott, polis, O.; Charles F. Gray, Dayt A. Wahlrab, Dayton, O.; Mr. Fig ton, O.; U. L. Jennings, Watertown, Gladstone Sherrill, Russellville, K Zorich, Lexington, Ky.; A. Bo Charleston, W. Va.; J. Gluck, Char W. Va.; Fred Zimmerman, Felici J. W. Tufts & Son, Loveland, O.; Messner, Hamilton, O.; O. G. Kelley on, O.; J. E. Robertson, Augusta, K A. Fisher, Fairmont, W. Va., and L Leeds, Terre Haute, Ind.

Los Angeles.

M J. Mittenthal, Dallas, Tex., has been pe ing a short time in this city.

C W. Morrell, secretary of the Los An- el Gem Co., has returned from a short c on trip to San Diego.

F M. Seamans, of the wholesale house F. Wallace, has been taking a vaca- n t Catalina and Ocean Park.

M Hammerschlag, formerly of Denver, l has taken a position as salesman with isenberger, 453 S. Broadway.

rge L. Bannister, 309 S. Spring St., ne of the delegates from this city to cent Republican State convention.

M Schwarzkopf, of Schwarzkopf & Pen- m., is again at home after a business f several weeks' duration on the road.

ence E. Diebenkorn, formerly with nberg & Fox, Cincinnati, has taken a on as salesman with the E. W. Rey- Co.

Jon Hartzberg, formerly with J. Wies- ger, has decided to remain in San ra sco, to which place he recently went isit.

J ph Reed, formerly with the E. W. ylds Co., has now taken a position t Hambright & Walsh, as Los Angeles y alesman.

T Illinois Watch & Optical Co., Shep- l Wolff, proprietors, 214 W. 2d St., has e utting in a new front and otherwise p ving the store.

D H. B. Davis, a well-known oculist ptician of 20 years' experience, has c charge of the optical department of rson's store, 545 S. Broadway.

A ouncement has been made of the en- g ent of Leonard Cohn, son of L. B. h of the Diamond Palace, 425 S. Broad- y nd Miss Delphine Levy, of this city.

H T. Anderson, with J. G. Donovan & ., as returned from a week's vacation e at Camulos Ranch, which Helen Hunt c on made famous as the home of "a ona."

W A. Blocker, formerly with the E. W. ylds Co., has bought the stock and xt s of Oscar Bruflat, Pico Heights, this y nd is now in possession and conduct- g e store.

E E. Peck, president of the Los Angeles m Co., 420 S. Broadway, was home again, f days ago. He intends, hereafter, s nd about half his time at the com- y mines at Mineral Park, Ariz.

L ard Woelz, a well-known young jew- r ormerly with Luckenbach & Co., and s Gladys Burt, San Diego, were mar- d ecently. Mrs. Woelz is the grand- u er of the late Judge Burt, of Iowa.

O r Lipman, manufacturing jeweler, 342 oadway, has been notified that his f as filed a suit for divorce in San a sco. The Lipmans were married in n rancisco, in March, 1906, and came l Angeles after the great fire.

E erson and family met with a severe i on, last week, in the death of Mrs. r 's mother, who passed away at Ox- r Ventura county. Mr. and Mrs. Ger- n tended the funeral and accompanied mains to San Luis Obispo, where terment took place.

N avene, a traveling representative for stern jewelry house, appealed to the police here, a few days ago, for help in securing a diamond ring, said to be his sister's engagement ring, which he had lost in a game of cards. But neither the diamond nor the gamblers could be located.

Out-of town jewelers who were here, recently, include: E. B. Smith, Santa Anna; J. E. Crowell, of the Crowell Optical Co., Riverside; Mr. McNeil, of the McNeil Optical Co., San Diego; A. W. Pequegnat, Riverside; C. C. Richdale, Santa Barbara. Mr. Richdale made a pleasure trip to Coronado.

The occurrence of two holidays last week, Labor day on Monday, and Admission day on Wednesday, interfered somewhat with the jewelry trade, as well as with other kinds of business. Most of the large houses were closed all day Monday. Some closed half a day and a few remained open all day. Wednesday was not so generally observed as a holiday.

The Carl Entenmann Jewelry Co. has nearly completed extensive alterations in factory and office, making the arrangement much more commodious than heretofore. About 50 persons are on the company's payroll at present. Among other improvements which this company has made is the installation of the largest rolling mill in Southern California, if not in the State. It was made to order by the W. W. Oliver Mfg. Co., Buffalo.

Toledo.

Miss Caroline Allerdice, with the M. Judd Co., is seriously ill at her home.

Mrs. Fannie Eells has removed her china painting studio from Mancroft and Monroe Sts. to 2303 Rosewood Ave.

Frank Wilcox, with the International Silver Co., spent last week in Toledo attending the National Convention of the G. A. R.

J. J. Freeman & Co., furnished a fine trophy to the Toledo *Times*, to be given to the best amateur record in the recent automobile endurance trip through Ohio. The cup was won by E. R. Torgler, of this city.

A. J. Heesen, who had been seriously ill at the Toledo Hospital for several weeks past, was removed to his home last week. He is now on the road to recovery, but it will probably be several weeks yet before he can attend to business. He has, however, greatly increased his stock and expects a large holiday trade.

Harry Tibbals, who travels out of this city for Mandeville, Carrow & Crane, enjoys the reputation of being one of the greatest baseball fans in Toledo. He is deeply grieved because Toledo did not win the pennant in the American Association, and his friends are having considerable fun at his expense on that account.

The Globe Optical Co., which recently opened an optical parlor on Madison St., has closed up the shop and moved elsewhere. When the store was opened it was thought that the firm was here permanently, but it appears that it located here only for the G. A. R. Encampment. Local jewelers and opticians are incensed over the methods pursued by the concern in dealing with the old soldiers and others during the time the business was here.

San Francisco.

TRADE CONDITIONS.

Local traveling representatives who have just returned from their trips to the interior towns of the State with their lines of Fall and Winter samples, are enthusiastic over the reception they have been accorded by retail jewelers outside of the large cities and are much pleased with the trade improvement that is manifest since they made the same territory in the early Spring. Trade conditions are much nearer normal in the country districts than they are in the large cities, such as San Francisco and Los Angeles, and it is to this outside territory that wholesalers are now catering. A Presidential year is usually considered a very dull one on the coast, but there are indications that go to show that this one will be an exception.

S. H. Collins, who is still at 2540 Sacramento St., located in a private residence, is looking for a downtown location.

De Ferrari & Peters have been located in temporary quarters ever since the fire, but have just completed a magnificent store at 265 New Montgomery Ave., where, as usual, they will cater to the high-class Italian trade.

The Harris Loan Office will soon be found on Kearny St. as in the days before the fire. A large store with a mezzanine floor is being fitted up at 615 Kearny St., and it is the intention not only to carry the largest stock but to have the finest store in this section of the city.

Realizing that it would be impossible to get back downtown in a satisfactory location before the holidays, the Diamond Parlor Jewelry Co. has decided to renew the lease on its Van Ness Ave. store until the first of next July. In the meantime, Manager H. A. Long will keep on the hunt for a permanent location and states that it is quite probable that a removal will be effected before next Summer.

Shreve & Co. studied for a long time over the proposition of moving to the new store at Post St. and Grant Ave., and finally decided to postpone that action until next March or thereabouts. While they felt that a good business would be done and were tempted to go downtown, they thought it best to remain at the present location for the convenience of their customers, feeling that at the very best, shopping in the downtown district would be disagreeable during the coming winter. The new store is practically completed and the removal will be easily effected when once commenced. After the removal to the permanent store the goldsmith department will be located on one of the upper floors of the Shreve building, but the silver department will remain at the present location on Sacramento St., for an indefinite time. At the present time Shreve & Co. have a very fine line of cups and trophies on exhibition in their show windows almost all of which were made for distribution as prizes at the meeting of the San Mateo Kennel Club, at San Mateo, Sept. 9. Among those who have offered trophies which were made by Shreve & Co. are: I. C. Ackerman, A. H. Hayes, Jr., George R. Shreve, L. S. Greenbaum, Robert A. Roos, Shreve & Co., New California Jockey Club, F. L. Hansen, C. R. Walter, H. R. Brown, G. S. Thomas and C. H. Harley.

Jewelry valued at about $150 was stolen, recently, from A. L. Darnell & Son, Fleming, Ala. The store has been entered twice during the past month.

ARCH CROWN MOUNTINGS

PLAT. **TIPPED**

THE IDEAL
DIAMOND
MOUNTINGS

THEY WEAR
LONGEST
SAFEST



EASILY SOLD EASILY SET

All Arch Crowns Have Completed Bearings Ready To Set Stones

ARCH CROWN MFG. CO. SOLE MAKERS AND PATENTEES 26 CAMP ST., NEWARK, N. J.

SEND FOR SAMPLES AND NEW PRICE LIST



Write for Catalogue C

1699

The Lamp Line for the Jewelers

ELECTRIC OR GAS

Designs for the Desk, Table, Piano, Wall and Ceiling

THE HANDEL CO.
MERIDEN, CONN.

NEW YORK SALESROOM, 64 MURRAY STREET



NUT PICKS AND CRACKS

These articles are all constructed of steel, handsomely chased with beautiful designs and heavily Plated in Nickel or Silver, making them always look bright and fresh. They are well made in every respect and intended for practical use.

Being pioneers in the Nut Pick and Crack business, our long experience enables us to offer a class of goods which in workmanship, design and finish are far superior to anything on the market.

These goods are put up in neat Pasteboard Boxes, White Wood, Cherry, Bird's Eye, Leatherette, Cloth and Satin Lined Cases.

Catalogue No. G, showing these goods in sets, mailed on application.

Address the manufacturer

H. M. Quackenbush, HERKIMER, N.Y., U.S.A.

News Gleanings.

G. L. Eason has completed arrangements to open a retail jewelry store at 807 Locust St., Des Moines, Ia.

Charles Q. Erisman & Co., Lafayette, Ind., are adding a lens grinding plant to their jewelry business.

Cornell Heidenger, Belleville, Ill., has entered the employ of Ormond & Kuhn, Sedalia, Mo., as watchmaker.

Benjamin Johnson, while fishing recently in Laughery Creek, near Napoleon, found a pearl which was subsequently appraised at $45.

Extensive improvements have just been completed in the interior and exterior of the store of Hubert Zimmer, 271 Main, Poughkeepsie, N. Y.

Robert Ernst, a jeweler of Vicksburg, Miss., recently purchased the Citizens' National Bank building and other property in that place, for the sum of $30,000.

L. J. Cook, Findlay, O., was severely burned about the face, about a week ago, by the explosion of gas which accumulated from oil in a large can in his store.

N. D. Wells contemplates engaging in the retail jewelry business in Henderson. Mr. Wells at present conducts a store in Southern Pines, in the same State, where he will continue as usual.

Three stores were entered recently by burglars in Independence, Mo., who secured in all about $150. Among the establishments looted was that of Frederick Kuhn, a jeweler of that place.

F. L. Van Allen has sold his business interests in the firm of C. H. Van Allen & Son, Eastman, Ga., to W. A. Wilkinson. The business will be continued under the firm style of Van Allen & Wilkinson.

H. E. Moore, who has been in business in Vandalia, Mo., for the past four years, has sold out to J. H. Ellis, who was formerly employed by J. A. B. Keith, of that town. Mr. Ellis has moved the stock to the drug store of Ellis Bros.

A tray of rings valued at about $50 was stolen a short time ago from the store of Ralph C. Cotton, Table Rock, Neb. The man who was later taken into custody at Pawnee City was released, owing to the lack of incriminating evidence.

C. A. Sievers, of Sievers & Devers, Erie, Pa., will erect a new building on the site of the firm's present quarters, 17 and 19 West George St. The proposed improvements on the property will begin next Spring. The new building will be four stories high and will cover the entire lot.

The show window in the store of C. Wehrle, 16 E. Main St., Belleville, Ill., was broken early one morning, recently, and $75 worth of miscellaneous jewelry was stolen. The thief dropped a plain visiting card bearing an imprint of his thumb. On the card was originally displayed a gold

Wm. H. Watkins, a jeweler at Breckenridge, Mo., recently underwent an operation at the Centerville Hospital, Centerville, Ia., by which about two square feet of skin was removed from his body to be grafted upon that of his wife. Mr. Watkins sacrificed his skin in order to aid in the recovery of his wife, who was recently seriously burned in a gasoline explosion at Breckenridge.

Kansas City.

ton H. Abney, 1319 Grand Ave., has his place to Gilbert Cohen.

A. Heise, St. Louis, has been entered student at the Kansas City Horological Optical School

Orge Taylor, traveling representative Woodstock-Hoefer Watch & Jewelry s in town replenishing his trunks pre- ory to another trip through his terri-

N Brown, traveling representative he Woodstock-Hoefer Watch & Jew- Co., has started out with replenished s for an ante-holiday trip through his ted territory

Jaccard Jewelry Co., 1017 and 1019 t St., this city, supplied the hand- trophy cup which was awarded by the s City *Star* to the winner of the tour to Oklahoma City and return.

following new students have been ed at the Kansas City Polytechnic In- Harry V Crane, Fort Scott, Kans.; Sill, Carthage, Mo; H. L. Noe, H. rossen and Lee Queen, Kansas City,

ness conditions here are constantly ving and dealers regard the outlook ry encouraging. Several manufactur- ouses have been compelled to work me, and jobbers are all as busy as can be taking care of orders. Collec- are fair and, viewed from any stand- the business prospect is bright

following retail jewelers called on de during the past week: Andrew n, Winfield, Kans.; F. E. Pirtle, il Grove, Kans.; W. J. Mulnix, King Mo.; Charles Ragsdale, of Ragsdale & Smith Center, Kans.; F. C. Clement, nt Hill, Mo.; W. G. Morhart, En- Okla; W. A Kincheloe, Centerville, ; G. B. Brown, Hill City, Kans.; Mr. el, of Bichsel Bros., Sedalia, Mo.; L. m, Axtell, Kans.; I. Yourman, Wil- n, Okla; C. E. Duvall, Kincaid, ; Harry J Linn, Atchison, Kans.; C. an Ness, Mound City, Kans.; A. field, Leavenworth, Kans.; M. F. r, Parsons, Kans.; W. R. Pearce, ner, Kans.; C. Holmes, Alton, Kans.; Phillips, Randall, Okla.; Percy Wil- Marceline, Mo.

Pacific Northwest.

L. L. Moore Co. is planning to have f the finest jewelry stores in Seattle. se has been secured of quarters in the a building, that is to be reconstructed e, and Mr. Moore is already making rangements for securing fixtures, the cost ich will be about $30,000.

S Mazurosky, who conducts a store at Burnside St., Portland, was fined re- for offering Magistrate Swett a He had been arrested for keeping ace open on Sunday and the Judge he case under advisement as it was that other establishments were also ing the law. In the meantime the jew- came to the Magistrate's office and d him $10 to dismiss the case. The um fine of $50 was imposed.

Ed X Hamilton, the Portland athlete ained much notoriety, a short time ago, mmitting a number of daring robberies in jewelry stores, passed away at a sanitarium, near Portland, last week. After his arrest his friends rallied to his support, and the claim was put forth that he was not responsible for what he had done and that he was suffering from an injury to his head received several years ago in a football game. Judge Webster decided that the young man's friends were right, and sent him to a sanitarium.

Antone Cloise, a jewelry salesman, lost $300 worth of jewels as the result of a game worked by bunco men in a café in Seattle, recently. Two men framed up a fake fight, and the proceedings so angered Cloise, who was a spectator, that he took off his coat and laid it on the bar and was going to help one of the men. When the trouble was finally settled, and he proceeded to put on his coat again, he found that a wallet containing valuable jewelry was missing from an inside pocket. One of the bunco men has been arrested.

Denver.

Arthur Syman has been spending the last two weeks at Watkins, Colo.

Mr. Banks is now running the store formerly occupied by E. F. Whittemore.

Will Hurley, of this city, is back in town after a two weeks' vacation spent in Cheyenne, Wyo.

C. C. Patton, one of the most prominent jewelers of Canon City, was in this city, last week, on his way east to buy goods for his Fall trade.

Theodore Syman has returned to this city after spending a few weeks' vacation at his country home, "Idlehour," situated in Evergreen, Colo.

The Syman Bros. Jewelry Co., of this city, furnished the prizes given by the United Labor Union at their fair and bazar held at Coliseum Hall on Labor Day. The first and second prizes were a chest of sterling silver and a beautiful diamond ring, besides a great number of smaller articles. The firm had on exhibition the silver loving cups which they supplied the Denver Real Estate Exchange for the Interstate Fair and Exhibition, which was opened in this city, Sept. 7. The prizes were given to the county that had the best agricultural exhibit.

Messrs. Glavins and Rubin, of this city, have just formed a co-partnership under the firm style of Glavins & Co., to do a wholesale and jobbing business in all kinds of plated and gold-filled jewelry. The temporary office is located at 316 Josephine St. Mr. Rubin was formerly engaged in the hardware, paint and glass business in Boston, Mass., for 11 years.

A daring holdup was committed in Glenwood Springs on the night of Sept. 5, shortly before eight o'clock, when three men entered the jewelry store of E. L. Peisar and robbed the cash drawer of $40. Two of the men attracted the attention of the clerk in charge of the store while the third emptied the money drawer. The clerk noticed the men at the safe and gave the alarm and the thieves dashed out of the store and down Grand Ave., which is the principal business street of the town and which was crowded at the time. They succeeded in turning up a dark alley.

Canada Notes.

The sheriff is in possession of the store of Thomas Saad, Napanee.

R. Allen & Co., Sydney Mines, N. S., have assigned to D. Buckles.

The assets of W. Northgraves, Perth, Ont., are scheduled to be sold Sept. 18.

H. Booth has purchased the assets of J. H. Jackson, deceased, Huntsville, Ont.

The jewelry store of F. Groulx, L'Original, Ont., was destroyed by fire on the night of Friday, Sept. 4. His loss is partly covered by insurance.

Among the out-of-town jewelers visiting Toronto, Ont., during the fortnight of the Canadian National Exhibition, ending Sept. 12, were the following: J. S. Barnard, London; P. S. Byrne, Beaverton; C. B. Diesfeld, Port Perry; J. R. Tuck, Port Colborne; H. E. Prince, Dutton; W. C. Forbes, St. Thomas; S. Mathers, Palmerston; W. Coates and J. Lane, Brockville; W. M. Ketchum, Brighton; A. O. Boehmer and Heller Bros., Berlin; W. J. Chambers, Coldwater; W. Ashcroft, Wiarton; J. G. Collinson and F. H. Pearson, Dundas; G. V Shaver, Arthur; J. H. Young, A. Moffatt and A. N. Pequegnat, Brantford; E. J. McIntyre, Chatham; Geo. Hynds, Acton; W. H. Roberts, Stratford; H. Wendt, Clifford; J. H. Sterling, Simcoe; Geo. Savage, Guelph; I. Shoemaker, Paisley; L. Edmonds, Alliston; M. E. Knox, Picton; Chas. P. Grill, Hespeler; J. F. Maynard, Campbellford; Harry Irwin, Pembroke; A. B. Custis, Warkworth; J. E. Tindale and J. L. Wilson, Woodstock; A. W. Cox, Paris; W. H. Hellyer, Clinton; S. C. Warne, Peterboro; S. Marshall, Fergus; E. D. Wilcox, Uxbridge; A. E. Bywater, Trenton; W. H. Smith, Oakville; Joseph Park, Bradford; H. H. Odell, Orono; E. Marchand, Milton; R. F. Dale and George T. Wehrley, Harriston; D. Lundy, Mount Albert; Ben Harris, Hamilton, and T. W. Blackburn, Belleville, all Ontario.

Pacific Coast Notes.

Mr. Clark, the jeweler, has returned to Quincy, Cal., and will re-engage in business there, having already secured a store.

Solomon Brown, 419 Seventh Ave., Oakland, Cal., has asked jewelers to be on the alert for a man who robbed him of a gold signet ring, recently. He says that a few days ago a man came into his store and applied for work. Brown gave him a gold watch and chain to clean and the work was satisfactorily done. Later the stranger told Brown that he had a purchaser for a gold ring of a certain description, and a ring was given to him to sell.

J. Jessop & Sons, San Diego, have just finished 200 pins that will be presented to the members of the winning crews for the best gunning in the navy in the cruiser class. One hundred of these pins are of single design and the other hundred of double design. Those of the double design are for the sailors who were a part of the crew of the old cruiser *Boston*, and who have since been transferred to the *Albany*. These trophies are given by the Navy Department because the *Albany's* gunners made the best score at the target practice at Magdalena Bay, last Spring.

THE SHEPARD MANUFACTURING CO

MELROSE HIGHLANDS, MASS.

NEW YORK OFFICE: 15-17-19 Maiden Lane

CHICAGO OFFICE: 501 Heyworth Buildi

WE are the leading manufacturers of high-class wares in cloisonne and French transpare enamels. Our new fall lines in

Gentlemen's Vest Buttons
Cuff Links
Stick Pins
Bon-Bon Boxes

Ladies' Dress Buttons
Buckles
Hair Pins
Hat Pins
and Brooches

embody several of the latest creations from the celebrated French artists and designers, Re Lalique, Eugene Feuittatre, Rene Beauclair and others.

Many of our newest pieces have been made up from the advance 1909 fashion shee from Paris, and these pieces have not as yet been made abroad.

We are manufacturing a line in enamel ware that duplicates the European creations color and finish, and far exceeds anything of its sort in material and workmanship.

Our representatives are now out with a full line of samples and it will pay you to aw their call and see these new goods before purchasing.

Write us for information.

THE NEW KNIGHTS OF PYTHIAS EMBLEM



Gold, No. 1000
Rolled Plate, No. 500

THE **ONLY** CORRECT AND COMPLETE **KNIGHTS** OF **PYTHIAS EMBLEM**



FRONT
R. P., No. 1500 Gold, No. 1600

PATENT APPLIED FOR

THESE SHOULD BE IN YOUR STOCK

YOU WILL GET CALLS FOR THEM

— PRICES —

BUTTONS OR PINS

Rolled Plate, No. 500	$6.00 doz.
" " No. 600	6.00 "
Gold, No. 1000	12.00 "
" No. 1100	15.00 "

CHARMS

Rolled Plate, No. 1500	$24 00 doz.
Gold, No. 1600	10.50 each

DISCOUNT, 6 PER CENT. 30 DAYS

If Your Jobber Cannot Supply You ORDER DIRECT

Special Discount to Jobbers in Quantities

MANUFACTURED BY

JOSEPH COWAN

373 WASHINGTON ST. **BOSTON, MASS.**



Gold, No. 1100
Rolled Plate, No. 600

ARTISTIC BOTH IN **DESIGN** AND **COLORING**



BACK
R. P. No. 1500 Gold, No. 1600

THE R. & L. O



The R. & L. is made especi for those exp watch and cl makers who m have the best most reliable on the mar It does not g or thicken, possesses all requisites needed for the most delic mechanisms. Send 25c. to your j ber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS . . Philadelph
SWARTCHILD & CO. . . Chicago
NORDMAN BROTHERS CO., San Franc
D. C. PERCIVAL & CO. . Boston
CHAS. MAY & SON . . Boston
DANIEL PRATT'S SON
53 Franklin Street, Bo
SUSSFELD, LORSCH & CO., New York
H. S MEISKEY CO. . Lancaster
E. & J. SWIGART . . Cincinnati,
HAMMEL, RIGLANDER & CO. . N. Y.

RANLETT & LOWELL CO
SOLE MANUFACTURERS
Jewelers' Building BOSTON, M

GEMS AND PRECIOUS STON
Cloth, Postpaid. $1.00

Published by
The Jewelers' Circular Pub. Co., 11 John St.,

INDEX TO ADVERTISEMENTS.

...s, T. W. & Co. ... 43
...k Lambert Co. ... 52
...p Bros. ... 45
...y Mfg. Co. ... Inside front cover
...can Gem & Pearl Co. ... 78
...can Platinum Works. ... 127
...can Swiss Watch Co. ... 114
...can Watch Case Co. ... 112
...ald Klement Co. ... 49
...a Turquoise Mines Co. ... 70
...n Bros. & Co. ... 66
...ine Bros. Co. ... 9
...t, John, & Son. ... 120
...n & Stone ... 30
...eck, M. J. ... 37
... & Co ... 74
... Webb C., Watch Co. ... 110
...r Jewelry Mfg. Co. ... 94
...t Jewelry Co. ... 54
...t & Bacon ... 26
... & Glasser ... 40
...r J. H. ... 127
...y, S. O., & Co. ... 6
..., R. W. ... 124
...nton, R., & Co. ... 12
... Wm., Co. ... 126
...st, D. ... 76
...li & Vitelli ... 80
...s & Baldwin Co. ... 56
...veu, J. B., & Co. ... 45
...ey Polytechnic Institute ... 114
...ard & Wilson Co. ... 90
...vsky Bros. ... 120
...is, D. F., Co. ... 29
...la, J., Co. ... 82
..., Howe & Co. ... 41
...am National Bank ... 88
...rd Frères Co. ... 46
...nati Gold & Silver Refining Co. ... 126
..., S., Co. ... 42
...n, Joseph ... 96b
...e & Court ... 57
..., M. ... 58
... & Beguelin ... 86
...nan Co. ... 78
...h & Fitzgerald ... 122
... Clark & Co. ... 43
...n, Louis J. ... 56
...ick's, James H., Sons ... 54
...ch, I. N., Inc. ... 14
...lothe Distributing Co. ... 25
...mons, F., & Son ... 54
..., Wm., Inc. ... 127
..., Bagnall & Co. ... 53
...nger, C., & Sons ... 122
...s Watch Case Co. ... 108
..., T. J., Co. ... 50
...d & Co. ... 40
...lcerg & Co. ... 80
...ismann Bros. ... 76
...g National Watch Co. ... 104
..., Milton L. ... 41
..., Joseph, & Co. ... 3
...child & Co. ... 45
...oneau & Cook Co. ... 22
...r, Theodore W., & Bro. Co. ... 62
...rod, Henry, & Bro. ... 36
...and & Griser ... 45
...ile Sales Co. ... 61
...oriend Bros. ... 42
...oam Co. ... 84
...d Rapids Show Case Co. ... 94
...rl ul, August ... 126
...a oz, T. B., Ltd. ... 127
...uel, Riglander & Co. ... 8, 30
...laden Watch Co. ... 10
...ael Co. ... 96b
...laen-Bennett Co. ... 26
...la s & Harrington ... 113
...la son, W. W., Co. ... 59
...ees, A. J., & Co. ... 40
...es, Wm. S., & Co. ... 76
Heller, J. W. ... 51
Heller, L., & Son ... 70
Henckel, G. A., & Co. ... 48
Herpers Bros. ... 120
Himalaya Mining Co. ... 72
Hodenpyl & Walker ... 76
Hold-On Clutch Co. ... 50
Hooper, H. J., & Co. ... 56
Howard, E., Clock Co. ... 115
Hraba, Louis W. ... 124
Hull Bros. Umbrella Co. ... 102
Illinois Watch Co. ... 92
International Silver Co. ... 15, 21
Irons, Joseph ... 49
Jacot Music Box Co. ... 124
Jeanne, F. A. ... 80
Johnston, Chas. A. ... 54
Jorgeson, F. C., & Co. ... 126
Juergensen, Jules ... 113
Kahn, L. & M., & Co. ... 66
Kaufer, Kreugel Co. ... 50
Keller Jewelry Mfg. Co. ... 42
Kelly & Stehmann ... 122
Kent & Woodland ... 40
Kerr, Wm. B., Co. ... 35
Ketcham & McDougall ... 54
Kirby, H. A. ... 86
Klein, F. C., & Bro. ... 97
Kohlbusch, Herman, Sr. ... 127
Kohn, Alois & Co. ... 46
Kohn & Co. ... 47
Krels & Hubbard ... 90
Krementz & Co. ... 39
Krower, Leonard ... 34, 50
Larter & Sons ... 64
Layman & Straus Co. ... 45
Lederer, S. & B., Co. ... 52, 55
Lelong, L., & Bro. ... 54
Leon Watch Case Co. ... 114
Leschot, Albert ... 115
Levy, L. W., & Co. ... 74
Lewy & Coheu ... 46
Lisner, D., & Co. ... 32
Lissauer & Co. ... 82
Lorsch, Albert, & Co. ... 66
Lowe, Edwin, & Co., Inc. ... 57
Lyons, C. D., Co. ... 31
Maintien Bros. & Elliot ... 53
Market & Fulton National Bank ... 88
Marson, A. ... 126
Martin, Sam ... 55
Mead, M. A., & Co. ... 110
Mercantile National Bank ... 90
Merrill, S. K., Co. ... 52
Miller, Fuller & Whiting Co. ... 58
Mitchell & Tillotson ... 128
Morais, A. J. ... 48
Mount & Woodhull ... 74
Myers, S. F., Co. ... 50
National Colortype Co. ... 90
New Haven Clock Co. ... 102
New York Tortoise Shell Co. ... 52
Nissen, Ludwig, & Co. ... 74
Noel, Rudolph, & Co. ... 68
Occidental Gem Corporation ... 47
Omega Watches ... 113
Oneida Com., Ltd. ... 16, 17, Outside back cover
Oppenheimer Bros. & Veith ... 68
Oskamp-Nolting & Co. ... 58
Osmers, Dougherty Co. ... 48
Osmun-Parker Mfg. Co. ... 40
Ostby & Barton Co. ... 32
Papazien, A. D. ... 113
Penfold, Wm. C., Co. ... 115
Pennsylvania Watch Case Co. ... 112
Potter, E. A., Co. ... 27
Potter & Buffinton Co. ... 52
Pratt, J. W. ... 19, 20
Prior, Charles M. ... 55
Providence Stock Co. ... 54
Pryor Mfg. Co. ... 49
Quackenbush, H. M. ... 96b
Racine, Jules ... 80
Randall, C. Ray, & Co. ... 29
Ranlett & Lowell Co. ... 96d
Reed & Barton ... 60
Reichhelm, E. P., & Co. ... 120
Renziehausen, W. F., & Co. ... 127
Revell, A. H., & Co. ... 126
Rice's, Bernard, Sons ... 122
Richards, W. E., Co. ... 51
Richardson, Enos, & Co. ... 44
Robbins, Chas. M., Co. ... 34
Robert, Edmond E. ... 110, 96
Roger Williams Silver Co. ... 48
Rogers, Lunt & Bowlen Co. ... 33
Rohrbeck, John E. ... 48
Rothschild Bros. & Co. ... 44
Roy Watch Case Co. ... 114
Rudolph & Snedeker ... 113
Rumpp, C. F., & Sons ... 122
Sadler, F. H., Co. ... 31
Saunders, Meurer & Co. ... 76
Scharling & Co. ... 48
Schiff, M. ... 46
Schlehr, Louis G. ... 44
Schwitter, F. & F. J. ... 112
Sessions Clock Co. ... 113
Shanley, B. M., Jr., Co. ... 41
Sheppard Mfg. Co. ... 96d
Siegel, Rothschild & Co. ... 58
Simmons, R. F., Co. ... 24
Simpson, Hall, Miller & Co. ... 15
Smith, Alfred H., & Co. ... 70
Smith, Frank W., Co. ... 18
Smith, Wm., & Co. ... 49
Smith & Crosby ... 28
Snow & Westcott Co. ... 42
Solidarity Watch Case Co. ... 36
Spencer, E. L., Co. ... 56
Star Watch Case Co. ... 11
State Bank ... 88
Steiner, Louis ... 124
Stern Bros. & Co. ... 78, Inside back cover
Stern & Corn ... 120
Sternau, S., & Co. ... 27
St. Louis Watchmaking School ... 114
Street, Geo. O., & Sons ... 45
Sturdy's, J. F., Sons Co. ... 23
Sussfeld, Lorsch & Co. ... 124
Swartchild & Co. ... 94
Tavannes Watch Co. ... 115
Title Guarantee & Trust Co. ... 88
Trout, Charles L., & Co. ... 51
Untermeyer-Robbins Co. ... 82
Urich, S. ... 120
U. S. Smelting & Refining Works. ... 127
Van Dam, Eduard ... 68
Van Dusen & Stokes Co. ... 35
Wachter Mfg. Co. ... 128
Wagner Comb Mfg. Co. ... 51
Waite-Thresher Co. ... 57
Waldron & Carroll ... 53
Waltham Clock Co. ... 114
Waltham Watch Co. ... 106
Ware, Arthur W., & Co. ... 58
Washburn, C. Irving ... 50
Waterman, L. E., Co. ... 124
Weidlich, Wm., & Bro. ... 126
Weizenegger Bros. ... 46
Wells, Chester H. ... 54
Wendell & Co. ... 7
Wheeler, Hayden W., & Co. ... 68
Whiting, F. M., & Co. ... 49
Whiting Mfg. Co. ... 13
Whiting & Davis ... 33
Wightman & Hough Co. ... 28
Williams, A. L., & Co. ... 49
Wodiska, Julius ... 57
Wolcott Mfg. Co. ... 38
Wolfsheim & Sachs ... 94
Wolfstein, L. & M. ... 127
Wood, J. R., & Sons ... 4, 5
Zarembowitz, A. ... 126

F. C. KLEIN EMIL KLEIN

F. C. KLEIN & BRO.

Steam Lapidists and Diamond Cutters

Importers of Precious, Semi-Precious and Jobbing Stones

Chicago Savings Bank Building, 72 East Madison St., CHICAGO, ILL.

Correspondence Invited

Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

DESIGNER; a first class original designer on fine jewelry, wishes position. "S. C., 115," care Jewelers' Circular-Weekly.

WANTED, by young man, age 24, position as assistant watchmaker. Address "Watchmaker," Box 42, Waltham, Mass.

SALESMAN, 28, wishes position with jewelry or silver house; 10 years with last house. "A., 72," care Jewelers' Circular-Weekly.

WATCHMAKER, 22, with full set of tools, wishes position; best references. Address "A. C., 85," care Jewelers' Circular-Weekly.

WANTED, a position as engraver; can do all kinds of lettering and monograms, also watch work. John MacDonald, Amherst, Mass.

A POSITION as traveling salesman; have had 15 years' experience in the jewelry business. "Traveler, 165," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, familiar with the stones and accurate at figures, desires position as stock clerk or salesman. "V.," 615 Halsey St., Brooklyn, N. Y.

WATCHMAKER, first class on Swiss and complicated watches, wishes position; can furnish best reference. A. Reinstein, 241 E. 103d St., New York.

FIRST CLASS colorer and polisher, 15 years' experience, understands all shades; best of reference. "P. A., 129," care Jewelers' Circular-Weekly.

YOUNG MAN, 22 years old, desires a position; six years' experience in jewelry line; A1 references. "W., 127," care Jewelers' Circular-Weekly.

SALESMAN, nine years' experience; either wholesale house or store; have thorough experience in both. "B. V., 102," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, with full set of tools, wants first class position; New York City only. Address "K. S., 142," care Jewelers' Circular-Weekly.

FIRST CLASS engraver would like permanent position by Oct. 1; samples and references sent upon request. "D., 104," care Jewelers' Circular-Weekly.

WATCHMAKER, good, reliable, on all kinds of watches, 20 years' experience, wants permanent position. "R. R.," 711 Washington St., Hoboken, N. J.

YOUNG MAN, 19, desires position in stone jobbing or manufacturing house; can furnish the best of references. "T., 91," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, monograms, script, die cutter, cutter for enamel, wishes position with first class house. "G., 80," care Jewelers' Circular-Weekly.

POSITION WANTED by first class jeweler, French clock repairer and assistant watchmaker; A1 reference. "J. S., 146," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, experienced stock, order and repair clerk, desires a position at once; excellent references. "O. C., 39," care Jewelers' Circular-Weekly

GENTLEMAN, with headquarters in office on Maiden Lane, would like to connect with manufacturing concern. "V. B., 103," care Jewelers' Circular-Weekly.

JEWELER, first class jeweler and repairer, also experienced assistant foreman; age 38; can give gilt edge reference. "R. D., 168," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, wishes position; eight years' wholesale and retail experience as salesman and stock clerk. "L. S. M., 144," care Jewelers' Circular-Weekly

POSITION WANTED by a young man, first class engraver and graduate optician; can give good references. Address L. J. Basey, 568 Appleton St., Menasha, Wis.

WATCHMAKER and engraver wishes a position in a first class store in middle States; salary, $25 a week. Address D. McKay, 643 115th St., N. E., Cleveland, O.

A1 WATCHMAKER, good plain engraver and salesman now open for a good position; state salary you will pay; best of reference. A. B. Watson, Omaha, Tex.

YOUNG MAN, 22, over five years with diamond importing house, desires to make a change; can furnish best of reference. "I., 32," care Jewelers' Circular-Weekly.

PLATER; colorer and plater on jewelry wishes position; can also do all kinds of plating and finishing; best of references. M. A. Swartz, 216 E. 79th St., New York.

POSITION WANTED by a first class watchmaker, good engraver and salesman; honest and reliable; have own tools; reference. "T., 78," care Jewelers' Circular-Weekly.

GOOD monogram engraver and assistant watchmaker, young, steady and careful workman, desires to change, north preferred; salary, $18. "R. M. F.," Schenectady, N. Y.

AMBITIOUS jewelry repair clerk, having 12 years' experience in first class jewelry, jet goods, matting, gilding, jewelry novelties. Martin Krauss, 227 E. 83d St., New York.

YOUNG MAN, thoroughly experienced on fine jewelry coloring and can mix all kinds of solutions, wishes a position with jewelry firm. "X., 77," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, desires position with some wholesale or jobbing house, as clerk, with advancement to salesman; best references. "I. L., 112," care Jewelers' Circular-Weekly.

FIRST CLASS melter and roller, also understands all press work, wishes a good position with a first class firm; watch case house preferred. Address "B., 2," care Jewelers' Circular-Weekly.

FIRST CLASS silversmith wants position; 35 years old, had five years' experience as foreman and superintendent; A1 references. Address "I., 162," care Jewelers' Circular-Weekly.

MOULDER and caster, who thoroughly understands the working of bronze and precious metals, is capable of taking entire charge of shop. "V., 74," care Jewelers' Circular-Weekly.

JEWELER wants position; good repairer, also on new work, stone setter, gilder, colorer, etc.; married, 35 years of age; good references. Address "J. H. S.," Roanoke Hotel, Atlantic City, N. J.

A FIRST CLASS watchmaker, with 15 years' experience on high grade watches, also accustomed to wait on the trade, wishes a steady position. "D. T., 116," care Jewelers' Circular-Weekly.

SALESMAN, retail jewelry, experienced, desires position; willing to go out of city if necessary; can furnish unquestionable references from two Fifth Ave. houses. A. E. Allen, 422 E. 159th St., New York.

WATCHMAKER AND SALESMAN, over 20 years' experience at bench and counter, eight years in New York; west preferred; wages, $25 per week. Address "T., 5161," care Jewelers' Circular-Weekly.

POSITION WANTED by first class German watchmaker, also clock and jewelry repairer; 15 years' experience; good worker; tools and reference; no engraver. "K. S.," 526 S. 4th St., Philadelphia, Pa.

DESIGNER; a first class original designer on fine jewelry, desires position. "O., 124," care Jewelers' Circular-Weekly.

WATCHMAKER, first class ability, plain and complicated work; 20 years' experience; graduate optician; successful salesman; will change; now England; $25 a week. "C. A., 49," care Jewelers' Circular-Weekly.

FIRST CLASS designer on modern jewelry, also good in diamond setting; best references. "J., 145," care Jewelers' Circular-Weekly.

WANTED, position by optician, engraver, salesman, also understands optical shop; have own trial case; A1 reference; salary per week; American. Address "H. L. R.," care Jewelers' Circular-Weekly.

CLEAN CUT young man, 20 years old, with years' experience in the jewelry line, desires position as traveling salesman; efficient service guaranteed; references A1. "Ambitious," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years old, wishes position; years' experience with first class workmen on watches, clocks and jewelry repairs; neat habits; can give first class references. "W. 136," care Jewelers' Circular-Weekly

YOUNG LADY, with 16 years' experience in jewelry business wishes permanent position as saleslady with first class jewelry firm; thorough buyer and thoroughly posted; A1 reference. "M. 5257," care Jewelers' Circular-Weekly

GERMAN, 34 years old, neat appearance, speaking German, French and English, 12 years' experience with loose diamond and mounted goods, wishes position with retail or wholesale house. Max Wolff, 243 E. 18th St., New York

WANTED, a permanent position by first class watchmaker and engraver; best New York and out-of-town references; 10 years' experience; not less than $30 per week considered. "M. Z., 100," care Jewelers' Circular-Weekly.

WANTED, a first class position by an expert watchmaker for railroad work, can also do fine engraving, diamond mounting; have fine set of tools; $25 per week; A1 reference. "B. R., 128," care Jewelers' Circular Weekly.

TRAVELING SALESMAN, well acquainted with jewelry trade in Pennsylvania and New Jersey, especially Philadelphia and vicinity, is open for a proposition from manufacturers or jobbers. "O. R., 153," care Jewelers' Circular-Weekly.

SALESMAN in retail store, age 36, thoroughly experienced in all departments, accustomed to waiting on fine trade, capable of taking charge, repairs, desires position; Philadelphia preferred. "T. L., 154," care Jewelers' Circular-Weekly.

SALESMAN, silverware and jewelry, well acquainted with trade in New York City, Boston, Philadelphia, Baltimore and Washington, can produce results with manufacturer; excellent references. "F. K., 125," care Jewelers' Circular-Weekly.

WANTED, a position as watchmaker, jeweler, engraver and salesman by an experienced young man with tools; can furnish reference as to ability and habits; state salary in first letter. Address "P. R., 151," care Jewelers' Circular-Weekly.

WATCHMAKER and refractionist of ability, expert in retinascopy, 15 years' experience, as salesman, good appearance, rimless mounting shaper and adjuster, to locate with good firm in good city. "O., 5197," care Jewelers' Circular-Weekly.

ENGRAVER and watchmaker, first class, experienced script and monogram engraver, also watchmaker, would like position as engraver and assistant watchmaker; age 29, American; best references. "X., 152," care Jewelers' Circular-Weekly.

ENGRAVER, good workman, 22 years old, desires permanent position with good house; would like to learn other branches in dull season; strictly temperate habits; best references; sample on request. "J., 22," care Jewelers' Circular-Weekly.

A SWEDISH watchmaker, with full set of American tools, just returned from Europe, desires position with a first class house who appreciates good work; will do watch work only; wages $18. "E. F., 138," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, age 47, wants position as head watchmaker; thoroughly competent on all kinds of high class work; can take charge of watch repairing department; only New York or vicinity. Address "S., 131," care Jewelers' Circular-Weekly.

SITUATIONS WANTED Continued.

WATCHMAKER, competent, 18 years at the ch, with good habits, sober and reliable, open position with first class house; can do clock jewelry repairing; married; New York refnces. Address "Railroad, 133," care Jewrs' Circular-Weekly.

GOOD JOBBING jeweler and refracting optician, roughly experienced, can wait on trade, take jewelry, watches and optical repairs and give rect estimates on same, desires position; New rk City references. "A. R., 5332," care Jewrs' Circular-Weekly.

REFRACTIONIST, skilful in all kinds of diffi- class, accustomed to high grade business, to for offer from first class firm; prefer high jewelry firm wishing to do good refracting ness on the best modern lines. "Pelham, ," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, four years' experience in the olesale jewelry business, selecting, order and k clerk, can do anything that may be re-, presently employed but desires to make ange, can furnish best of reference. Address 166," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, fine engraver, grad- optician, steady and reliable; good habits, t appearance; fine tools; must be permanent ition and pleasant; give full particulars in er, hours, salary, etc.; take position about t. 26. Address Lock Box 1179, Spokane, sh.

CLASS WATCHMAKER desires position; thorghly competent on all grades of high class k and can take care of watch repairing dertment and give best reference; only first s house need apply; New York only. Adss "G. L., 34," care Jewelers' Circular-kly

FIRST CLASS watchmaker, jeweler, good enver and salesman; over 11 years' experience high grade American, Swiss and English ches, plain and complicated; own tools; thing less than $25 per week and permanent ition; good references. Address 602 Franklin Johnstown, Pa.

REPAIRER, good general A1 all around man, n for position with first class wholesale or ail concern; with tools; industrious, sober reliable; experienced in clocks, music boxes, chanical figures, toys, phonographs, dolls and a-brac, also electroliers; married. Address xpert, 134," care Jewelers' Circular-Weekly.

WATCHMAKER wants permanent position, east- States preferred; 20 years' experience as t workman; 15 years on Maiden Lane, New rk; complete outfit and very best references to ability and character; 44 years old, marid; now employed on railroad work at $25 week; can leave at any time. "American, 0," care Jewelers' Circular-Weekly.

A THOROUGHLY practical and competent watchker of 24 years' experience, desires a good, manent position with a first class retail firm; petent to take full charge of repair department; thoroughly posted and experienced on road and complicated watch work; graduate practical optician for 11 years, good jew- and first class engraver; salary, $30. Adss "L., 56," care Jewelers' Circular-Weekly.

SALESMAN, thoroughly acquainted with the loose diamond and gold jewelry lines of the trade in west and middle west, seven years with present concern, desires position with reliable house; best of references. Address K., 117," care Jewelers' Circular-Weekly.

Side Lines Wanted.

PROGRESSING jobbing house in Washington, C., established since October, 1907, wishes to a few more lines besides materials, jewelers' dings and stones; commission basis only conred. "Z., 5265," care Jewelers' Circular-Weekly.

SALESMAN, with trade from Buffalo to St. Paul, open for line of gold filled jewelry for 1909 the jobbing trade; sold over $90,000 last r; best references given. Address "J., 5262," Jewelers' Circular-Weekly., 501 *Heyworth Bg., Chicago, Ill.*

WANTED, a jewelry or kindred line for e jobbing trade for 1909, middle estern territory; have own office. ddress I. S. Richter, 1006-7 Heyorth Bldg., Chicago, Ill.

Help Wanted.

WANTED, a good, general engraver and jobbing jeweler. Kinsel & Petri, Columbus, Ga.

WANTED, watchmaker and jeweler at once or by Oct. 15. F. D. Hobb, Dyersburg, Tenn.

COMPETENT ASSISTANT watchmaker; salary, $18. Apply T. C. Tanke, 378 Main St., Buffalo, N. Y.

FIRST CLASS watchmaker, also jeweler, engraver and optician, at once. The Binder Jewelry Co., Greenville, Miss.

WANTED, expert watchmaker and good engraver; salary according to ability. Address J. L. Murphy, Livingston, Mont.

WATCHMAKER, jeweler and plain engraver; permanent position; man with experience. C. Robertson, Northport, N. Y.

WANTED, jeweler and clock repairer who can assist on watch work. Address "Z. A., 106," care Jewelers' Circular-Weekly.

WANTED, first class stone setter for job work; steady position to right man. E. H. Warnke & Co., Enterprise Bldg., Milwaukee, Wis.

WANTED, watchmaker, engraver and jeweler, good all around man; steady position. Address "B. M., 107," care Jewelers' Circular-Weekly.

WANTED, salesman of ability to handle a side line; finest line of gold filled, plated and silver initials. Walter Greacen & Co., Newark, N. J.

WANTED, jewelry repairer and engraver at once; permanent position and good salary to right party. Jolly & Wynne Jewelry Co., Raleigh, N. C.

WANTED, watchmaker, one who can do some jewelry work and plain engraving; state salary wanted. "S. I., 158," care Jewelers' Circular-Weekly.

WANTED, at once, competent watchmaker; permanent position and good wages to right party; references required. Bitterman Bros., Evansville, Ind.

WANTED, a thorough watchmaker only, neat appearance, must come well recommended; good pay to right man. J. Fuhrman, 95 N. Pearl St., Albany, N. Y.

GOOD OPPORTUNITY for a reliable watchmaker who can engrave and wait on trade when necessary. Address with references, G. A. Comstock, Ansonia, Conn.

LAPIDIST, first class man to set up and run lapidary shop; send references; good position for right man. Address "U., 109," care Jewelers' Circular-Weekly.

WANTED, first class jewelry repairer, one who can do stone setting preferred; steady position to right man. E. H. Warnke & Co., Enterprise Bldg., Milwaukee, Wis.

WANTED, engraver and jeweler; permanent and pleasant position; send samples of engraving and state salary wanted in first letter. Bewig-Elebash Jewelry Co., Selma, Ala.

WANTED, salesman to take manufacturer's line of a new electric clock as side line on commission; experienced. Address "S. E. C. Co.," 320 State St., Brooklyn, N. Y.

WANTED, a fine engraver, jewelry repairer and assistant watchmaker; steady position and good salary; send reference and sample in first letter. Jesse Davidson, Montgomery, Ala.

YOUNG MAN with experience in wholesale jewelry business as stock clerk and to attend to counter trade; best references required. "S., 155," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and engraver; permanent position to right party; send references and samples of engraving with application. The Plumb Jewelry Store, Des Moines, Ia.

WANTED, A1 watchmaker and salesman; send reference, age, salary expected; engraver preferred; can come at once; must be practical man. "B. W., 160," care Jewelers' Circular-Weekly.

WANTED, at once, watchmaker and engraver, or jeweler and engraver, one willing to assist generally; state salary and send sample of engraving and references in first letter. Ben. Guider, Vicksburg, Miss.

WANTED, a jeweler, good at jobbing, no new work at all, who can do refracting and fit glasses; steady position, good pay, in New York City. Answer, "L., 163," care Jewelers' Circular-Weekly.

REPRESENTATIVE for middle west, one with established trade in connection with old established trade; a complete line; large house; short trips. Address "A. S., 98," care Jewelers' Circular-Weekly.

WANTED, an unmarried jeweler who can assist with light watch work, also wait on trade; state salary wanted; reference required; growing southern city. "T. L., 141," care Jewelers' Circular-Weekly.

AT ONCE, assistant watchmaker, young man who has had some store experience and can act as salesman; state salary wanted, give references and experience in first letter. O. A. Hesla Co., Prescott, Ariz.

WANTED, a first class watchmaker and good optician; must be able to satisfactorily repair and adjust railroad watches; give references and state wages wanted in application. Klein & Fink, Fort Smith, Ark.

WANTED, an experienced salesman in retail jewelry store in Pittsburg; a first class opportunity for a bright young man; address, stating age, experience, reference, etc. "A. T., 43," care Jewelers' Circular-Weekly.

WANTED, salesman now calling on the retail and department store trade, to carry a side line of patented solid gold front jewelry on commission; state the territory you are now covering. P. O. Box 217, Attleboro, Mass.

WANTED, first class jeweler and engraver for a thriving town in Virginia; must be capable of taking care of a small shop and first class engraver; salary, $20. Address "Virginia, 16," care Jewelers' Circular-Weekly.

WANTED, at once, expert watch repairer and engraver; send references and state salary. Address R. J. Satterthwait, Kanawha, Charleston, W. Va.

WANTED, by Oct. 10, strictly first class combination watchmaker, jeweler and engraver; prefer one familiar with optics; $20 per week to start; send names of two last employers, sample of engraving and photograph. Chas. F. Sentz, railroad watch inspector, Clifton Forge, Va.

SALESMAN, semi-precious stones, city and vicinity, later to act as office man and manager; must be first class man with experience and acquaintance with gold manufacturing trade; good position with excellent chance for advancement for right man. Address "F., 110," care Jewelers' Circular-Weekly.

WANTED, A1 watchmaker, engraver and optician, capable of taking charge of repair department, neat appearance, pleasant disposition, to assist as salesman if needed; $25 to $30 per week to right one, permanent position in North Carolina; send sample of engraving. Jonas Koch, 37 Maiden Lane, New York.

WANTED, in a central Ohio city, a competent watchmaker, capable of doing plain engraving and optical work; must be a wideawake hustler, capable of managing an old established business; an unusual opportunity for an all around man with ability as salesman; state age, experience and salary in first letter. Address "Optics, 45," care Jewelers' Circular-Weekly.

ABRAHAM & STRAUS, Fulton St., Brooklyn; jewelry department, require several saleswomen experienced in selling jewelry. Applications can be made by mail or in person to Superintendent.

MANUFACTURING JEWELER wants reliable, hustling salesmen at once, to sell attractive line of 25 cent jewelry to the retail trade; very liberal commission. Address "Jewelry Manufacturer, 108," care Jewelers' Circular-Weekly.

WANTED, a diamond and jewelry man by large house; must be competent to assist in the buying and assorting of series of loose diamonds; an exceptional opportunity to secure a permanent position with good future; state fully experience, age and salary acceptable to start. Address "O. T., 87," care Jewelers' Circular-Weekly.

(*Special Notices continued on page 100.*)

Special Notices.

(Continued from page 99.)

Business Opportunities.

JEWELRY and optical business, the best $2,000 proposition in the south if taken before Sept. 15, 1908. For particulars write C. E. Wessels, Aiken, S. C.

FOR SALE, well established jewelry store in the Bronx, N. Y.; small stock, new Diebold safe; electric lights; must sell on account of wife's sickness; reasonable offer accepted. Address "Z., 84," care Jewelers' Circular-Weekly.

IN CITY of 15,000 in New York, up-to-date jewelry and optical store; modern fixtures; railroad inspectorship; over $13,000 business last year; will reduce to suit customer and give liberal terms. "C., 75," care Jewelers' Circular-Weekly.

A SMALL, completely equipped jewelry factory for sale, reasonable price; dies and all kinds machinery; low rent; in heart of the jewelers' section and a large trade to go with it. Address "E., 89," care Jewelers' Circular-Weekly.

FOR SALE, an old and well established retail jewelry business in Great Barrington, Mass.; stock new, handsome fixtures; will be sold at a low figure for cash. For terms and particulars inquire of Clarence E. Culver, Great Barrington, Mass.

FIFTY GROSS gold plated collar pins, six different patterns, $9 per gross, less 10 per cent. cash with order; not less than half gross lots; goods that were bought at less than half the cost to manufacture; be quick before they are all sold. Dan I Murray, 3 Maiden Lane, New York.

FOR SALE, jewelry store in town of 3,000, western Washington; stock and fixtures worth about $23,000; will sell or rent store room and living rooms upstairs; no competition; splendid chance for bright, live man; write for particulars. Address "S., 4982," care Jewelers' Circular-Weekly.

FOR SALE, one-half interest in an old, well established paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

FOR SALE; I have decided to sell our catalogue department; we issue the finest jewelry catalogue ever published; I wish to devote my entire time to the retail jewelry business; this is the finest and best paying proposition ever offered; will sell on reasonble terms and at a great sacrifice. John C. Pierik, jeweler, Springfield, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

IF YOU WANT CASH I will buy surplus stocks of diamonds, watches and jewelry; send them to me at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Chicago, Ill., long distance 'Phone Blue 995.

JEWELRY BUSINESS for sale in a large western city, an important jewelry business, enjoying a fashionable trade and is well established with a finely selected stock suited to its business; will be sold with immediate possession; requires about $100,000 capital, and is an unusual opportunity for party with capital to invest in legitimate enterprise. Address "Jewelry Business, 4824," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

FOR SALE, one Seth Thomas eight-day floor clock, sweep second hand, stands about 7 ft. high, walnut case; cost $200 at the factory; will sell for $100. Address "N., 86," care Jewelers' Circular-Weekly.

CASH BARGAINS; another lot of fine quality diamonds, 1/8 to 3/8, almost all perfect, $70 to $85 per carat; mention perfect or imperfect when ordering. Rubenstein Bros., 14 Maiden Lane, New York.

LOTS at Long Beach, L. I., (the rival of Atlantic City); for interviews, maps, etc., write to George E. Humbert, 17 Cooper St., Brooklyn, N. Y.

FOR SALE, three wall cases and set of show cases, horseshoe arrangement, in excellent condition; just right for jewelry store; price reasonable; write for description; can deliver in September. A. Graves Co., 93 S. Main St., Memphis, Tenn.

MACHINERY of manufacturing jeweler, also one large and one small safe; can be bought cheap for cash; no reasonable offer refused; can be seen at 165 Richmond Terrace, Port Richmond, Staten Island, N. Y. Address "M., 149," care Jewelers' Circular-Weekly.

To Let.

DESK ROOM to let with privileges, use of safe and telephone; office open 8:30 to 6 P. M. Room 54, 7 Maiden Lane, New York.

Wanted to Purchase

WOULD LIKE to rent jewelry store and fixtures. "Store, 164," care Jewelers' Circular-Weekly.

SMALL FLAT and wire rolling mill, po... lathe and jeweler's workbench; give part... and price. "E. F,. 147," care Jewelers' Ci... Weekly.

SLITTING MACHINE and other lapidar... chinery to fit up lapidary for cutting of... precious stones, complete. Address "... 111," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied fro... photo on watches, dials, brooches and ... Goldstein Engraving Co., 45 Maiden Lan... York.

Third Edition

Workshop Note...

FOR

Jewelers and Watchmake...

Revised and Enlarged 100 Pages New M...

Containing 300 Pages (size 7½x10½ inches) Bound in Cloth. Stiff Covers

A collection of the latest practical rec... on the manufacture and repairing ... watches and clocks, and on the va... processes entering into the manufac... and repairing of jewelry, as coloring, ... ishing, enameling, annealing, oxydi..., etc., in short, a thorough compendium ... the numerous mechanical departments ... the jewelers' and watchmakers' shop.

This book is the most useful, c... prehensive and perfect publicat... for the workman at the bench, ... should be in the hands of ev... jeweler and watchmaker in ... country. It is the only book of ... kind published.

Price, by mail postpaid, $2.50

Published by

The Jewelers' Circular Pub. ...

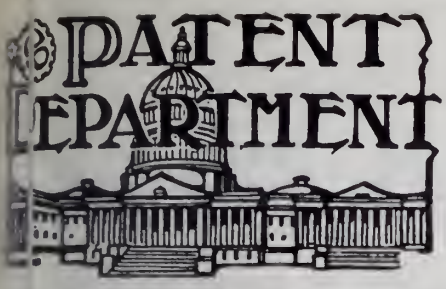
11 John Street NEW Y...

A GENTLEMAN of thoroughly wide experience and fully acquainted with the needs of the jewelry trade of the United States, as salesman, designer and manufacturer, intends to open a European office, in Paris, to represent American firms in the purchase of foreign novelties in jewelry, art goods, bric-a-brac and kindred lines.

Correspondence in this direction is solicited from concerns not represented who wish to be thoroughly informed as to the markets, and others who wish to intrust special commissions to a competent resident buyer.

References and assurances of capability as to knowledge of languages and foreign markets, etc., without question, will be submitted.

PARIS, care of Jewelers' Circular-Weekly.



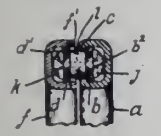
[WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF SEPT. 8, 1908.

S[illegible]869. BAND FOR BRACELETS. Thomas S. Bennett, Attleboro, Mass. Filed Oct. 8, 1907. Serial No. 396,364.

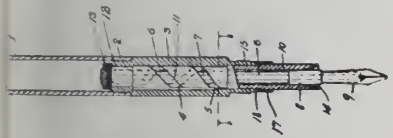
lazy-tongs band composed of pairs of arms ed to each other at or near their centers, pins connecting the ends of the adjacent



, and means upon the pivot pins for main- ng the adjacent ends of the arms out of ct with each other.

S[illegible]892. FOUNTAIN PEN. Robert A. Hamilton, New York. Filed Dec. 27, 1906. Serial No. 349,623.

fountain-pen comprising a holder having a point and feed mounted at the front end to



recate therein, a reservoir detachably carried aid barrel, said pen and feed having a fasten- extending within the detachable reservoir and rable from the holder only when the reservoir tached

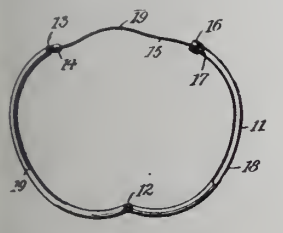
S[illegible]166. METALLIC WEB OR FABRIC. Georges Aucoc Paris, France. Filed March 26, 1908. Serial No. 423,422.

a new article of manufacture, a metallic web fabric for the purposes specified, comprising a ality of rings connected in groups, each ring



ng a central inset portion provided with a ng for the reception of ornamental stones, and group of rings being centrally connected by ember comprising a stud *f* having a head *e* a setting *h* therein, and the rings of said ps being connected in pairs by links *i*, sub- tially as described.

S[illegible]181. BRACELET. Joseph Bulova, New

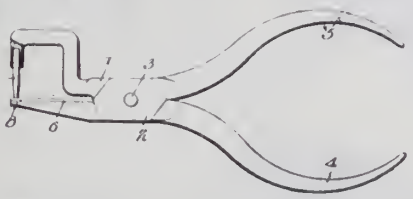


York. Filed April 3, 1908. Serial No. 424,902.

bracelet provided with a first member, a second tubular member pivoted thereto, a spring arm adapted to enter the second member, and a stop-hinge connecting said arm to the first member.

898,304. WATCHMAKER'S PLIERS. Earl A. Barker, Bemidji, Minn. Filed May 19, 1904. Serial No. 208,719.

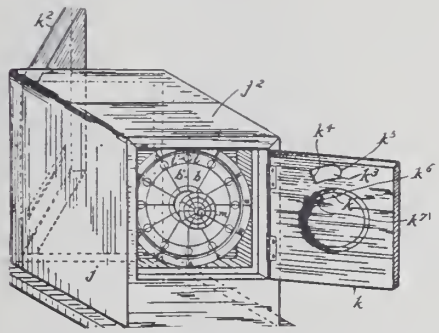
A pair of pliers adapted to be used for jewel setting comprising jaws pivoted together, one of which is straight and flagelliform and devoid of



lateral projections, and having a work supporting surface occupying a plane in radial alignment with the pivot, and being provided at its outer end with a semi-circular recess having its semi-circular wall disposed at right angles to the plane of the work supporting the surface, the other said jaw having a portion extending upward at a right angle to the radius of the pivot, then outward at a right angle to the first said portion, then downward parallel with the first said portion, the first said portion being greater in length than the last said portion, said downwardly extending portion being located opposite the recessed end of the first said jaw and having in its end a socket the center of which is aligned directly opposite the center of the semi-circular recess of the first said jaw, a straight punch held within the socket by frictional contact with the walls thereof, and the lower end of the downwardly extending portion of the upper jaw being spaced from the upper edge of the semi-circular recess and the work supporting surface of the lower jaw when the said jaws are in closed position.

898,405. CHANGEABLE-DIAL WATCHMAN'S TIMER. Joseph J Fitzsimmons, Portland, Ore. Filed Feb. 28, 1908. Serial No. 418,401.

An employe's timer comprising a clock-movement, an hour-hand post and minute-hand post, an hour-dial mounted on and rotated by said hour hand post, having radially spaced cipher-characters on its face arranged relatively to the figures of a clock-dial, a fixed ring on the frame of the clock-



movement and appropriately marked to represent a clock-dial, said ring being arranged to encircle the said hour-dial, a minute-dial mounted on and rotated by said minute-hand post, in front of said hour-dial, also having cipher-characters on its face arranged relatively to the figures of a clock-dial, and a screen having apertures arranged to disclose certain of said cipher-characters on said hour and minute-dials to view, but concealing all the remainder of said cipher-characters.

DESIGNS.

39,499. BADGE. Albin L. Thoma, Piqua, O.



Filed May 28, 1908. Serial No. 435,573. Term of patent 14 years.

39,502. HANDLE FOR MANICURING-FILES, TOOTH-BRUSHES OR SIMILAR ARTICLES. Henry J. Herbert, Detroit, Mich. Filed May 1, 1908. Serial No. 430,419. Term of patent 7 years.

39,503. HANDLE FOR MANICURING-FILES, TOOTH-BRUSHES OR SIMILAR TOILET ARTICLES. Henry J. Herbert, Detroit, Mich. Filed May 1, 1908. Serial No. 430,420. Term of patent 14 years.

39,504. BACK FOR BRUSHES, MIRRORS OR SIMILAR ARTICLES. Henry J. Herbert, Detroit, Mich. Filed May 1, 1908. Serial No. 430,410. Term of patent 7 years.

39,505. BACK FOR MIRRORS, BRUSHES OR SIMILAR ARTICLES. Henry J. Herbert, Detroit, Mich. Filed May 1, 1908. Serial No. 430,414. Term of patent 7 years.

39,506. BACK FOR MIRRORS, BRUSHES OR SIMILAR ARTICLES. Henry J. Herbert, Detroit, Mich. Filed May 1, 1908. Serial No. 430,418. Term of patent 7 years.

39,508. CANDY-TONGS MEMBER. Lebrecht Fritzsche, Newark, N. J., assignor to the



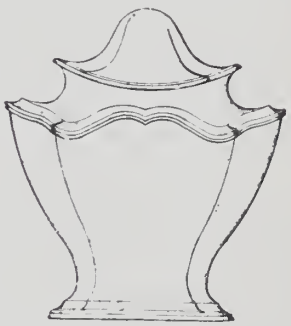
Richmond Bros. Co. Filed March 17, 1908. Serial No. 421,747. Term of patent 7 years.

39,509. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. Frederick Habensack, Sag Harbor, N. Y., assignor to the



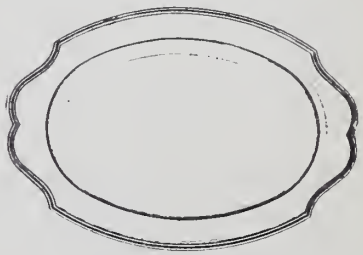
Fahys Watch Case Co., New York. Filed July 23, 1908. Serial No. 445,059. Term of patent 7 years.

39,510. BODY OF TEA OR COFFEE-POTS OR SIMILAR ARTICLES. George E. Ball,



Taunton, Mass. Filed June 11, 1908. Serial No. 437,987. Term of patent 14 years.

39,511. PLATTER OR SIMILAR ARTICLE. George E. Ball, Taunton, Mass. Filed June



11, 1908. Serial No. 437,988. Term of patent 14 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after

"HULL" is the "Sterling" Mark for Umbrellas



Will It Not Pay You To Handle An Umbrella With These Qualifications?

First—It is the foremost and only practical detachable and interchangeable umbrella on the market.

Second—The interchangeable feature enables you to suit the customer with any sort of base that may be desired, thus avoiding the likelihood of having him select an umbrella handle which pleases him and then complain about the price or quality of base.

Third—"Hull" handles can be shown in an exceedingly small space, and the bases laid away in a drawer, to be fitted to the handles when the customer calls.

Fourth—The detachable handle permits you to lay in a superb order of umbrellas at a modest outlay without buying an equally large quantity of bases to be carried from one season to another.

Fifth—It is stronger than any other umbrella, either regular or detachable.

Sixth—It is the outcome of our best thought, the best workmanship, and the best material that money can buy.

These six qualifications should convince you that the "HULL" umbrella will not only sell readily and yield a good profit, but that you will never have to apologize for one sold over your counters.

Write to-day for samples and we will send them by prepaid express.

Hull Brothers Umbrella Co.

TOLEDO, OHIO

The

LARK

ALARM

The New SOLID PALLET, Bes of STANDARD Alarm Clocks



4-inch Arabic Dial.

Case and Trimmings all Nickel-Plated an Highly Polished

Has Switch for Stopping Alarm

SELLS AT SIGHT

Special Advertising Matter furnished to Jeweler upon application

The Standard Jewelers' Cloc

Write for Description and Prices

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

DON'T FORGET THE TATTO

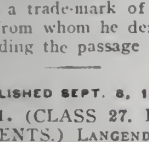
publication of the mark sought to be registered, wh said notice of opposition shall be verified b he person filing the same before one of the o ers mentioned in Section 2 of this act. If no n ce of opposition is filed within said time the c missioner shall issue a certificate of registra- n therefor, as hereinafter provided for."

arks which are stated to have been "Used 10 y s" are registrable under the last proviso of s on 5 of said act, which is as follows:

nd provided further, that nothing therein shall v ent the registration of any mark used by the a cant or his predecessor, or by those from w n title to the mark is derived, in commerce w foreign nations or among the several States, w with Indian tribes, which was in actual and e sive use as a trade-mark of the applicant or p predecessor from whom he derived title for 10 y s next preceding the passage of this act."]

PUBLISHED SEPT. 8, 1908.

No. **27,491.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) LANGENDORF WATCH CO., Langendorf, Switzerland, assignor to the American Swiss Watch Co., New York. Filed May 18, 1907.



rticular description of goods.—Watches, watch a and watch movements.

No. **35,332.** (CLASS 37. PAPER AND STATIONERY.) MABIE, TODD & Co., New York. Filed June 13, 1908.



rticular description of goods.—Fountain-pens.

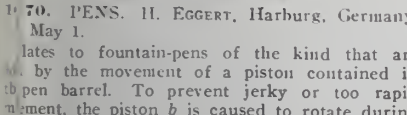
BRITISH PATENTS.

ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF AUG. 26, 1908.

10,070. PENS. H. EGGERT, Harburg, Germany. May 1.

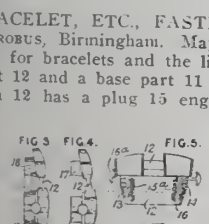
lates to fountain-pens of the kind that are d by the movement of a piston contained in th pen barrel. To prevent jerky or too rapid m ement, the piston *b* is caused to rotate during its travel by a pin *k* attached to the piston-rod *d* c ting with one or more spiral slots *j* in the



sion *h* of the pen barrel *a*. The pin *k* is also at hed to a ring *m* sliding on the extension *h*. T ensure an even flow of ink to the nib, the p ge *p* in the feed-bar *n* is divided into two by a iaphragm *q* which bears elastically against the n at the front end, and a series of recesses *v* is f ed in the feed-bar to act as an equalizing- ch mber.

10,075. BRACELET, ETC., FASTENINGS. R. L. ANTROBUS, Birmingham. May 4.

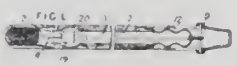
fastening for bracelets and the like comprises a r pper part 12 and a base part 11 Fig. 3. The l r portion 12 has a plug 15 engaging with a



s t 13 on the base 11, doubled spring catches 1 on the plug 15 engaging under flange 14 on b socket. The springs 16 are attached to flat pl s 15*a*, Fig. 5, and work in recesses 15*c*, Fig. 6. Finger-pieces 16*a* allow the springs to be compressed. Dowel pins 17, Fig. 4, on the part 12 engage with sockets 18 on the part 11 to make the fastening rigid.

10,493. PENS. M. W. MOORE, Everett, Mass., U. S. May 6. Period for granting patent not yet expired.

Relates to reservoir pens of the class which, when the pen is retracted into the reservoir, are filled from the pen end through the spaces between the pen carrier and the inner surface of the reservoir. The nib 4 is carried by a rod 3 provided

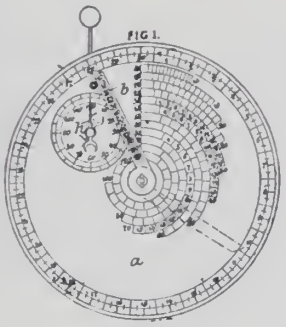


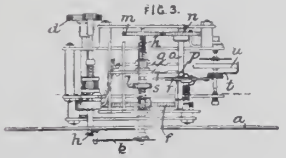
with a valve 19 fitting the reservoir 2, and is withdrawn into the reservoir by a slide 9. The reservoir is closed at the rear end by a collapsible nipple 12 attached to the rod 3. A plurality of by-passes 20 in the walls of the reservoir allows ink to pass into the reservoir when the pen is retracted.

10,538. CLOCKS. G. L. JOHNSON, London. May 6.

The clock is adapted to ring an alarm at the completion of the second portion of the development of a photograph, the alarm being set and the clock started as soon as the contour lines appear on the plate. The length of this period depends on the development number of the plate and the duration of the first period of development between the immersion of the plate and the appearance of the contour lines.

Dials; Seconds' Mechanism.—The large dial *a* has an outer minute-ring and within a series of concentric arcs corresponding with varying dur-





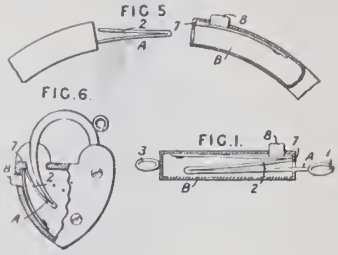
ations of the first stage of development of a photographic plate (such durations being determined by means of a band *h* and a dial graduated to show 120 seconds), the arcs themselves having radial divisions corresponding with the different development numbers of the plates.

Alarms.—To set the clock, the pointer *b* is set to the required division of the dial by turning the milled button *d*, the wheel *f* on the pointer spindle simultaneously rotating the screwed shaft *k*, when the hammer lever *q* by virtue of an internally threaded hub traverses the shaft. The clock now rotates the spindle *k* in the reverse direction through the friction wheel *l*, gradually returning the alarm lever *q*, so that the latter is raised by the pin *p* on the shaft *o* to strike the alarm bell and indicate the completion of the development when the hand *b* reaches zero, and a second time when the hand reaches the fixed stop on the dial. The spindle *o* is driven from the shaft *k* through gearing *m*, *n*.

Stop-Mechanism.—In its extreme position the alarm lever *q* raises the spring-actuated lever *r* by means of the pin *s* to put the spring *t* into engagement with the balance and stop the clock.

10,573. JEWELRY AND LIKE FASTENINGS. W. H. PERRY (trading as J. Perry), Nottingham. May 7.

In a snap fastening for bracelets, necklets, lockets, watch chains, waistbelts, and the like, a bent spring A takes into a socket part B, Fig. 5, the end of the turned-back member 2 of the spring A engaging with the lip 7 of the socket. The fastening is released by pressing a piece 8 attached to a spring in the socket. Fig. 1 shows the fastening to be applied to a chain bracelet, the ends of the chain being attached to rings 1,



3. Fig. 6 shows the fastening applied to a padlock-shaped locket.

Complete specifications accepted Aug. 12, 1908.

1907.

21,841. EARRINGS. HOWARTH.

24,244. BRACELETS. BARNES.

26,452. PENDULUM BOB. GRIVOLAS.

28,463. COFFEE URN. HARRIS & SHELDON, LTD., and FISSLER.

1908.

7,199. BRACELET. ANDERSON.

Applications filed Aug. 4 *to Aug.* 8, 1908.

16,402. PENS AND PENHOLDERS. HARRY BARTER, Liverpool.

16,445. MATCH BOX. A. W. BEVILLE, Birkbeck, London.

16,501. ESCAPEMENT. ALFRED FRAINIER, JR., London. Complete specification.

16,514. NECKTIE-RETAINER. AEGIDIUS ROEHR, London. Complete specification.

16,518. STUD FASTENER. A. C. GRANT, London. Complete specification.

16,537. BRACELET FASTENING. P. W. HOFFMAN, London. Complete specification.

16,616. EYEGLASSES. HARRY NEWBOLD, London.

16,622. HAIR-PIN. G. E. OSMOND, London.

16,630. TEA STRAINER. JOHN SADLER, Longport, Stoke-on-Trent, Staffordshire.

16,669. FOUNTAIN-PEN. MICHAEL IMMLER and ARTHUR PAGIS, London.

16,674. SAFETY-PIN FOR PURSES. RUTH M. J. A. MERCIER, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Sept. 8, 1891.

459,020. SUSPENDERS. W. W. ROSENFIELD, New York.

459,081. COMBINED CANE AND WHIP. M. O. FELKER, Springfield, O.

459,133. WATCH-BOW FASTENER. E. C. CHAPPATTE, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

459,146. CURLING-IRON. ROBERT NICOL, JR., Chicago.

459,195. WATCH-BOW FASTENER. C. F. MORRILL, Boston, Mass.

459,206. BUCKLE. J. F. MOLLOY, New Haven, Conn.

459,234. EYEGLASSES. LEONHARD RUBEL, New York.

459,242. OPERA-GLASS ATTACHMENT. C. H. TRUAX, Chicago.

459,278 and **459,279.** WATCH-REGULATORS. S. L. GAARDER, Starbuck, Minn., assignor of one-third to K. L. Brevig, same place.

459,307 and **459,308.** GUSSET-CLASPS FOR POCKETBOOKS. D. M. READ, New York.

459,362. NECKTIE-FASTENER. J. M. GUILBERT, Philadelphia, Pa., assignor to W. H. HART, JR., same place.

459,364. CHAIN-SNAP. S. E. KELLEY, Providence, R. I., assignor to Payton & Kelley, same place.

Design issued Sept. 10, 1901, *for* 7 *years.*

35,057. CHAIN FABRIC. SHUBAEL COTTLE, New York.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

The Thinnest Watch Made in America with Enamel Dial



the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 7 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden Lane
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

How a Great Modern Watch Factory Obtains the Correct Time for the Regulation of Its Watches.*

MONG the many fields of industry in
which hand labor has been superseded
automatic machinery, there is none in
ch the change has been so strikingly
plete and successful as in that of the
nufacture of watches. That the machine-
le American watch of the higher grades
attain as high marks for time-keeping
he finest products of the skilled watch-
sers of some of the older countries of
rope has been proved by tests at the Na-
al Laboratory, London. This fact is the
e remarkable when we remember that



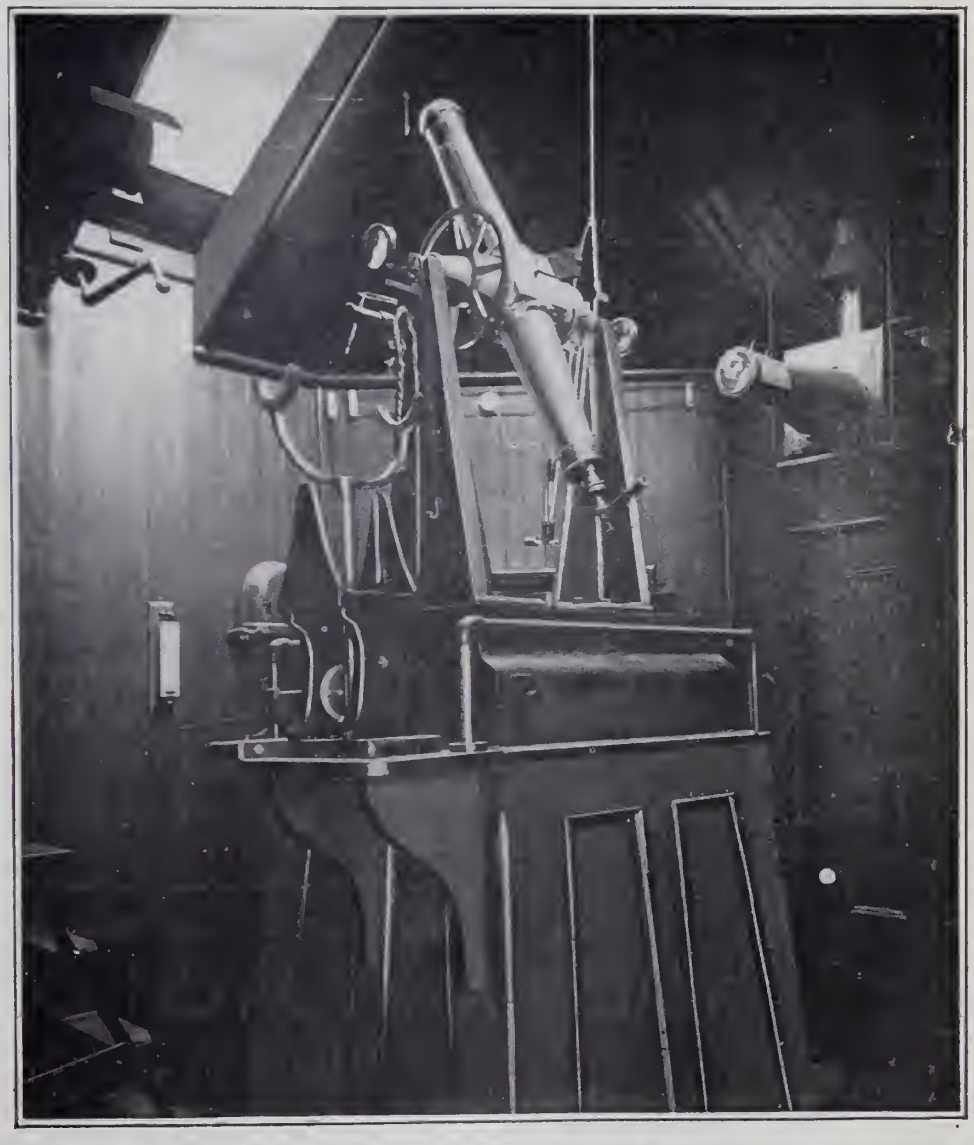
EXTERIOR OF THE OBSERVATORY.

Waltham factory, from which the test
ches referred to were selected, is turn-
out watches at the rate of nearly 3,000
day.

is not our intention to describe, just
, the wonderfully complex and in-
ious machinery by which the American
ch is made; that is a long and deeply
resting story in itself. The present
cle will show how one great, modern
ch works maintains its own private
dard of time, for the guidance of the
rkmen in the various rooms of the estab-
ment, in regulating the watches that are
ed out at the rate of so many thousand
ay.

*From the *Scientific American*.

The possession of some standard of time must be reckoned as one of the absolute necessities of the highly developed life of to-day. Every man's watch is his own particular standard. In case of doubt as to its accuracy he refers to some other higher standard—such, for instance, as a public clock or the chronometer in some watchmaker's window. In case these higher standards should disagree, it is necessary to go to some ultimate standard, superior to all of them. The ultimate standard time in the United States is the time determined at the Naval Observatory, Washington, and this is referred to the transit of fixed stars across the meridian, which is a time that never varies, and therefore is the absolute standard.



INTERIOR OF OBSERVATORY SHOWING THE TRANSIT.

WALTHAM WATCHES



COLONIAL SERIES



These Extra Thin Watches may be had in four qualities of movements as follows:

RIVERSIDE; NICKEL;

19 fine ruby jewels; raised gold settings; double roller escapement; steel escape wheel; exposed sapphire pallets; compensating balance, adjusted to temperature and five positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gold center wheel; exposed winding wheels.

ROYAL; NICKEL;

17 jewels; red gold settings; exposed pallets; compensating balance, adjusted to temperature, and three positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

NO. 1425; NICKEL;

17 jewels; red gilded settings; exposed pallets; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gilded center wheel; exposed winding wheels.

NO. 1420; NICKEL;

15 jewels; settings; exposed pallets; cut expansion balance; meantime screws patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

Riverside and Royal grades are supplied in Gold and Gold Filled cases, both Regular Jointed Open Face and Calumet (Single Joint).

No. 1425 and No. 1420 grades are supplied in Gold Filled Cases only, both Regular Jointed Open Face and Calumet.

Colonial Series watches have Gilded or Silver Finish Metal Dials, as may be preferred. Solid Gold, 18k. and 14k. dials at an extra charge.

Movements manufactured and guaranteed by

WALTHAM WATCH COMPANY,

WALTHAM, MASS.

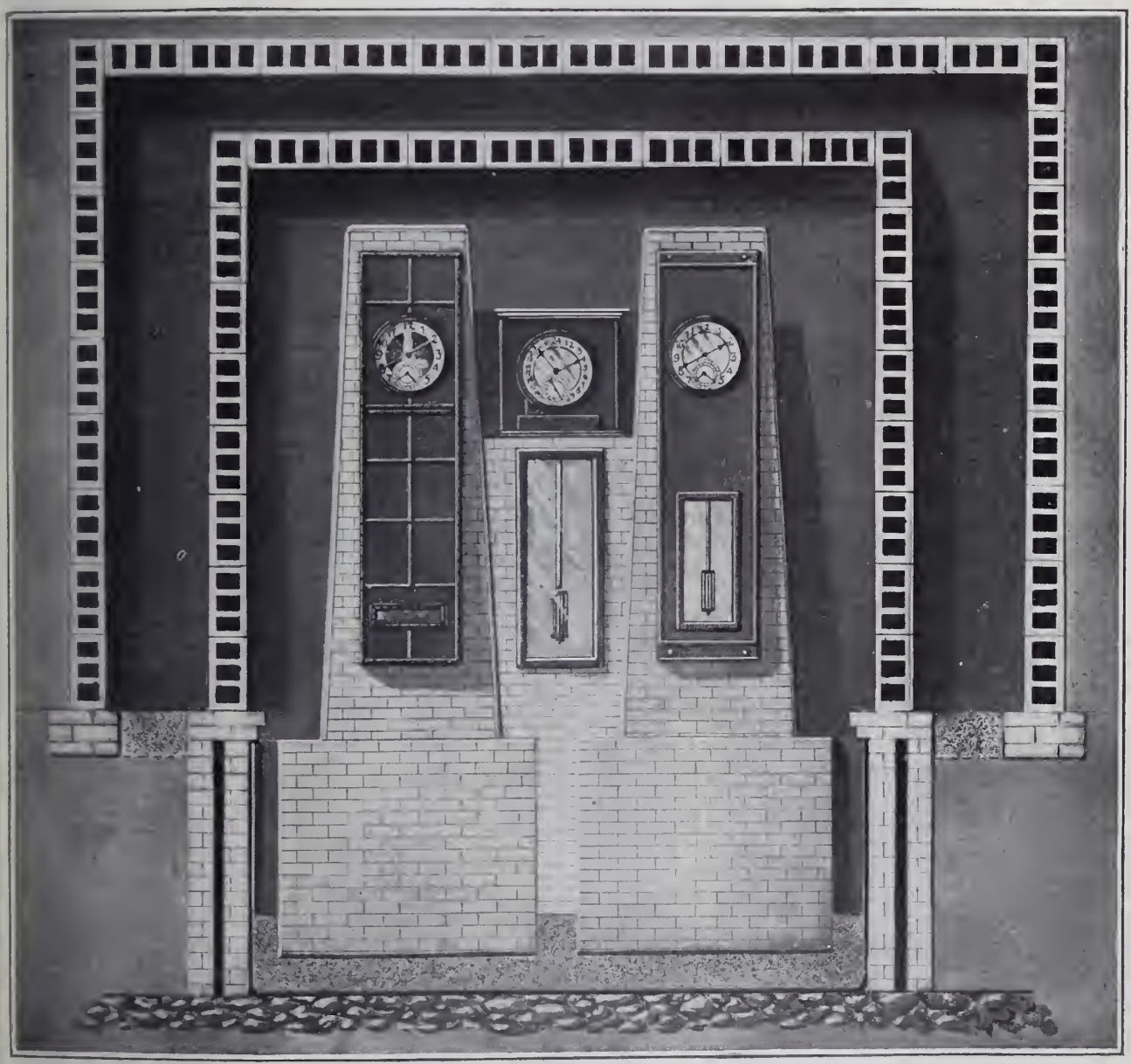
The Waltham Watch Co. enjoys the que distinction of being the only watch nufactory in the world equipped with a plete observatory of its own. All other tories are dependent upon some outside ipment to furnish time signals by which compare their own timepieces and deter- ne the time rates for their product of ches.

lany years ago the managers of this pany realized that it would be to their rest to get as closely in touch as possi- with the prime source of time, which, them, would be the transit of any celes- body, preferably a fixed star, across r meridian; and, acting under the advice he late Professor Rogers (at that time nected with Harvard Observatory, Cam- ge), they built in the works an observa-

tude of Harvard Observatory from Green- wich has been established by taking the mean time of 40 box chronometers. At a later date this longitude was verified by means of cable connections between a chronograph at Greenwich and a chrono- graph at Harvard University, connected by the transatlantic cable. In 1880 the longi- tude of the Waltham Observatory from Harvard was similarly established by means of two electrically connected chronographs.

As the plant of the company increased in size the vibration of the heavy moving ma- chinery, that was transmitted through the earth to the clock room, caused perceptible vibrations in the time of the two master clocks. It was decided, therefore, to build the new clock room illustrated herewith, in- stall within it the two master clocks, and

The outer shell rests upon the floor of the basement, and its ceiling is within two or three inches of the basement ceiling. The inner shell is 100 feet square and eight feet in height, measured from the level of the cellar floor. There is an 18-inch space be- tween the walls of the inner and outer shell and a nine-inch space between the two ceilings. On the front of the building the walls are three feet apart to accommodate the various scientific instruments, such as the chronograph, barometer, thermostat, level-tester, etc. The inner house is carried down four feet below the floor of the base- ment and rests upon a foundation of gravel. The walls of the inner house below the floor level consist of two thicknesses of brick with an air space between, and the whole of the excavated portion is lined,



A SECTIONAL VIEW THROUGH THE CLOCK-ROOM.

and put in the Geodetic and Hydro- graphic Surveys. In connection with the servatory they also constructed a clock , in which they placed two master cks, which were designed specially for purpose by the superintendent of the ks. As far back as the '40's the longi-

add a sidereal clock. The room was com- pleted early in 1904, and is now running, as we shall show later in this article, with exceptional results as to accuracy.

The clock room, which is located in the basement of one of the buildings, is built with a double shell of hollow tile brick.

sides and bottom, with sheet lead, carefully soldered to render it water-tight.

At the bottom of the excavation is a layer of 12 inches of sand, and upon this are built up three solid brick piers, meas- uring three feet six inches square in plan by three feet in height, which forms the



Pat. June 9, 1908
P. P.—No. 32

Brooch and Case Combined

MANUFACTURED EXCLUSIVELY BY

DUBOIS WATCH CASE CO.

MAKERS OF

FINE SOLID GOLD WATCH CASES



Pat. June 9, 19
P. P.—No. 41

Specialties in Casing of Chronographs, Repeaters and all Kinds of Complicated Swiss Watches

21 and 23 Maiden Lane **New York City**

The Only Safety Chatelaine Case which enables a Watch to Keep Correct Time and Cannot be Lost

MERITS

Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

Absolute Security



Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.

UTILITY

It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

Will not pull or wear off

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Watch worn as Chatelaine, showing it lifted to read the time.

Artistic and Practical

The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 26, 1905; May 21, 1907

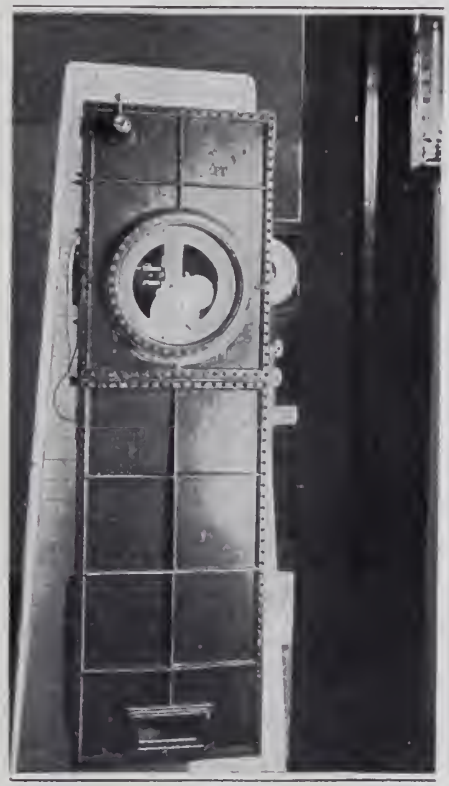


Watch worn on chain as a pendant to garment as additional secur

ndation for the three pyramidal piers t carry the three clocks. The interior ls and ceilings and the piers for the cks are finished in white glazed tiling. T object of the lead lining, of course, is t thoroughly exclude moisture, while the b of sand serves to absorb all waves of v ation that are communicated through t ground from the various moving ma- chery throughout the works. At the level the basement floor a light grating pro- es a platform for the use of the clock ndants.

lthough the placing of the clock room he cellar and the provision of a complete space around the inner room would in lf afford excellent insulation against ex- nal changes of temperature, the inner m is further safeguarded by placing in outer 18-inch space between the two ls a lamp which is electrically connected and controlled by, the thermostat, of ch we give an illustration. The ther- stat consists of a composite strip of rub- and metal, which is held by a clamp at upper end and curves to right or left er temperature changes, opening or clos- by contact points at the lower end of t thermostat, the electrical circuit which ulates the flame of the lamp. The ther- stat is set so as to maintain the space tween the two shells at a temperature ch shall insure a constant temperature of in the inner clock house. This it does h such success that there is less than f a degree of daily variation.

he two clocks that stand side by side he clock room serve to keep civil time— t is to say, the local time at the works. e clock to the right carries a 12-hour l, and is known as the mean-time clock. means of electrical connections it sends time signals throughout the whole works, so that each operative at his bench may time his watch to seconds. The other clock, known as the astronomical clock, carries a 24-hour dial, and may be connected to the works if desired. These two clocks serve as a check one upon the other. They were made at the works, and they have run in periods of over two months, with a variation of less than 0.3 of a second, or 1/259,000 part of a day. For a period of 361 days (Jan. 21, 1907, to Jan. 17, 1908), the variation of rate was a trifle less than 44/1,000 of one second.



ASTRONOMICAL CLOCK IN INNER BUILDING.

The third clock, which stands to the rear of the other two, is the sidereal clock. It is used in connection with the observatory work, and serves to keep sidereal or star time.

Sidereal time is determined by the transit of the fixed stars across the meridian. The stars are at such enormous distances from the earth that their transit is not appreciably affected by the revolution of the earth in its orbit. It is the change of the position of the earth with regard to the sun that accounts for the daily difference between sidereal and solar time of three minutes 56-55 seconds, the solar day being shorter than the sidereal day by this amount. The passage of a particular star across the meridian at Waltham is noted in the works' observatory on two nights of every week, and an exact record of this time is obtained by means of a chronograph.

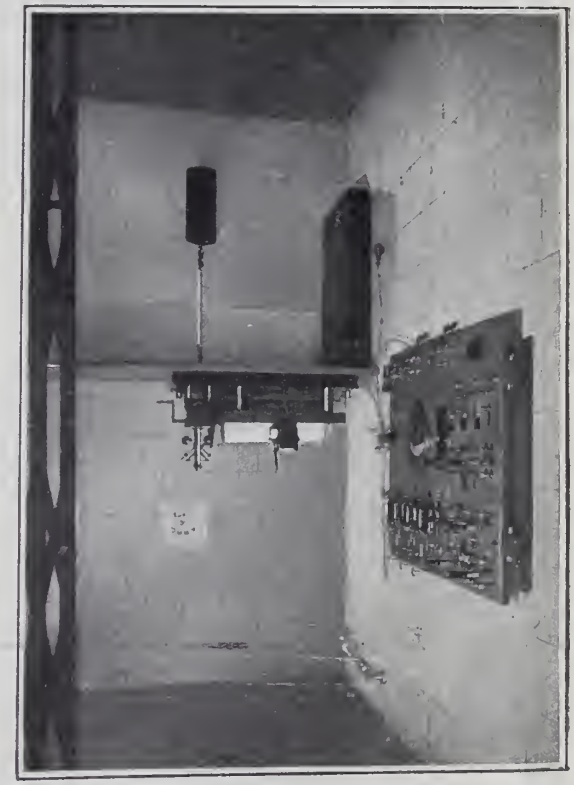
The chronograph which is carried on a shelf in the space between the inner and outer shells of the clock room consists of a horizontal metal drum, rotated at such a rate of speed by means of a weight as to give exactly one revolution a minute. Upon the drum is fastened a sheet of paper. In front of the drum is a small carriage, which is moved laterally, by means of a revolving feed screw. This carriage carries a pen that normally traces a continuous straight line on the sheet. The pen is electrically connected to the sidereal clock, and at every full oscillation of the pendulum, or at every



BAROMETER AND LEVEL-TESTER FOR CORRECTING TRANSIT LEVELS.



THERMOSTAT FOR REGULATING TEMPERATURE.



CHRONOGRAPH AND SWITCH-BOARD.

VACHERON & CONSTANTIN

VACHERON & CONSTANTIN

Special Railroad Movements

To secure and hold the railroad trade there is no more attractive and permanently satisfactory line than the V. & C. Special Railroad Movements.

The watches in question have been in use for many years by a great many railroad men on all important lines in this country, and have shown a degree of accuracy and reliability which is unparalleled.



Many railroad watch inspectors have assured us that the rigid requirements of a railroad watch are met by the V. & C. to a degree which is beyond criticism, and which places the line in a class by itself.

You should have a representative showing of these railroad movements—17 to 21 jeweled, adjusted to heat, cold and position, and lever set—in order to get your share, and more than your share, of this most desirable class of business.

EDMOND E. ROBERT, Sole Agent

3 Maiden Lane, NEW YORK CITY



Profit

Is what you are in business for—"Ball Watches" assure you several varieties.

1—A fair cash return.

2—Satisfied customers—most desirable "profit."

3—No preliminary repairing of movement—No fitting to case—No long regulation. Thus, saving your time is "profit."

4—No "price cutting" competitors.

Ball Watches

THE RAILROAD STANDARD

A "profit proposition" straight through for every reliable retail jeweler.

Write for booklet of facts and figures—We want an authorized agent in every locality.

THE WEBB C. BALL WATCH CO.

Ball Bldg. Cleveland

Railway Exchange Chicago



M. A. MEAD AND COMPANY

NEW YORK :: :: CHICAGO
PITTSBURG

Will give your watch order the personal attention of a *specialist*

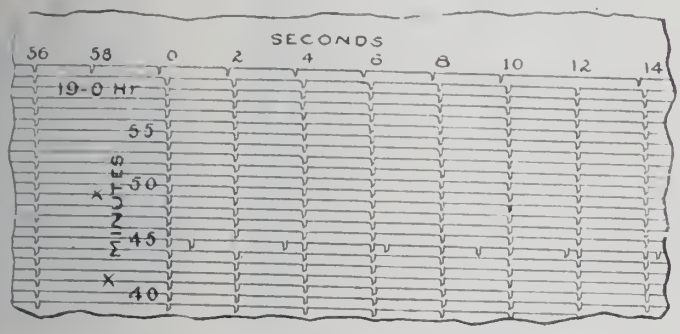
Send for copy of "The Watch Specialist" price list — Full of new ideas

NEW YORK
17 Maiden Lane

PITTSBURG
Fulton Bldg.

CHICAGO
Columbus Memo. Bldg.

alt nate second, the electrical circuit is
ken and the pen makes a slight jog in
he ine. The speed of the cylinder is so
rnged that the distance between the
g corresponds to a certain scale—say, of
nch to the second. The pen carriage
e chronograph is also electrically con
d to the observatory, where a button
ced conveniently to the hand of the
b ver.
hen an observation of a transit is to be
, the chronograph is started and the
b ver, with his eye at the telescope,
es the button at the instant that the



chronographic record.—The parallel lines are traced on a rotating drum by a pen which is
ically connected with the sidereal clock. At every alternate second, a jog is made in the line.
ntervening jogs record the time of passage of a fixed star across the field of the transit.

passes each vertical hairline (there are
n all) in the eye piece of the transit.
a time the button is pressed an extra
g s made on the paper, and by using a
a graduated, say, to 0.01 inch, it is possi-
e determine to 1/100 of a second the
of the transit of the star across each
line The ac-
anying illustra-
o will serve to
he the hair lines
e telescope. The
a as they appear
e field of the ob-
r's vision look
k mere dots, vary-
n size according
gir observed magnitude, some of them
so small as actually to disappear as
pass behind each of the hair lines.
amount of time occupied by the pass-
of the star from one line to the next
ies from about three seconds to about
seconds, depending upon the "declina-
o of the star.



e chronographic record, shown in the
lustration, indicates that the time of
ge was about *three seconds*, showing
the star must have been near the
er.

taking the mean of these five obser-
ations, it will be seen that the time of
he ransit of the star is obtained with re-
a able accuracy.

e next step is to compare the time of
ra it as recorded by the sidereal clock at
W ham with the time of transit of the
ar star as given in the tables of the
E emeris." The "Ephemeris" is an offi-
a ublication, issued annually, which gives
he exact position of the heavenly bodies
ov very day of the year, and from this
he xact time of the transit of the particu-
ar star observed may be known. Whatever
he idereal clock differs from this time is
he rror of the clock. The amount of this error is then compared with the amount of error observed at the last observation, and the difference between the two observations, divided by the number of days, gives the daily rate of variation. This rate, as observed at the Waltham works, rarely exceeds 1 10 of a second per day. That is to say, the sidereal clock will vary only one second in 10 days, or three seconds in a month. The variation, as found, is corrected by adding or subtracting weights to and from the pendulum, the weights used being small disks, generally of aluminum.

Summing up, then, we find that the great accuracy obtained in this clock room is due to the careful elimination of the various elements that would exercise a disturbing influence. Changes of temperature are reduced to a minimum by insulation of the clock house within an air space, in which the temperature is automatically maintained at an even rate. Changes of humidity are controlled by the specially designed walls, by the lead sheathing of the foundation pit, by the preservation of an even temperature, and by placing boxes of hydroscopic material within the inner chamber. Errors due to vibration are eliminated by placing the clocks on massive masonry piers which stand upon a bed of sand as a shock-absorbing medium.

The astronomical clock is encased in a barometric case, fitted with an air pump, by which the air may be exhausted and the pendulum and other moving parts relieved from barometric disturbances. For it must be understood that variation in barometric pressure means a variation in the density of the air, and that the speed of the pendulum must necessarily be affected by such changes of density.

In conclusion, it may be mentioned that of late years it has been the custom of the company to submit a percentage of its watches to the National Physical Laboratory at the Kew Observatory, London, an institution which accepts instruments of precision from applicants all over the world, tests them, and makes a report. Here 86 per cent. of the watches submitted by the Waltham Watch Co. have been accepted and passed in Class A. A mark for accuracy of as high as 80 to 85 per cent. is a common figure. This result is extremely interesting as showing that American automatic machinery has been brought to such a pitch of perfection that the machine-made watch is able to hold its own at this laboratory with the finest products of European hand labor.

Novel Astronomical Clock.

ALL the movements of the earth are represented by a remarkable astronomical clock which recently was placed on public view at the American Museum of Natural History. It was designed by Dr. Herman C. Bumpus, the director of the institution, and is the result of months of patient experiment.

It not only shows the daily rotation of the earth upon its axes, but the motion about the sun, and also demonstrates through all the year the changes which cause the march of the seasons.

The earth is a globe of paper composition four feet in diameter, while the sun is a stereopticon placed at a distance of 10 feet. The light from the stereopticon shines upon the sphere in such a manner as to illuminate half of it at a time. The shadow of a wire which is back of the lens corresponds to the meridian of New York.

The earth is caused to revolve by means of a shaft which derives its power from a small Howard steeple clock. This shaft passes through a wooden tunnel and communicates its power to bevel gears, which cause the sphere to be always changing its poise.

By watching the meridian shadow the observer can always tell the time of day with mathematical accuracy.

No device of its kind has ever been exhibited in a museum for the instruction of the public, and this astronomical clock rivals in its accuracy and in the painstaking way in which it is constructed the most delicate instruments to be seen in well equipped observatories. The contrivance was constructed by W. H. Beers, an expert mechanician connected with the museum.

It was the original intention to have merely a globe showing the one motion of the earth, but as the scheme developed through experiments the present elaborate clock was gradually perfected.

On the ground floor of the museum is another device showing the revolution of the earth about the sun on a larger scale. The orbit swings through the entrance hall and over the information bureau and into the hall of forestry.

American Watches in Germany.

IN stating that in 1907 1,107 American silver watches and 12,763 watches in steel, nickel and other cases were imported into Germany, Consul-General Richard Guenther comments:

"It would be worth while for American manufacturers of watches to make efforts to increase their sales in Germany, and Frankfort-on-the-Main, being a chief distributing center for southern and middle Germany, would be a good place to push their products. It would seem that the United States watch works should be able to compete in the German market with Switzerland. When it is taken in consideration that in 1907 355,938 gold watches, 846,189 silver watches and 458,057 watches in steel, nickel and other cases were imported from Switzerland into Germany, it would seem reasonable that a part of that large trade could be secured by the United States if proper methods were employed."

American Watch Case Co.

The hall-mark of excellence in watch cases is the A.W.C.CO stamp.


C392


C403


C397

14K **"SOLD BY US DIRECTLY TO YOU"** **18K**

9-11-13 Maiden Lane New York

Practical Course in Adjusting

By THEO. GRIBI

Published Price, $2.50

SPECIAL REDUCED PRICE, $1.50

Post Prepaid

THE JEWELERS' CIRCULAR PUBLISHING COMPANY

11 John Street, corner Broadway, New York

PENNSYLVANI WATCH CASES

SOLID

Trade XXX Mark

GOLD


No. 1015.

A NEW ONE AN A GOOD ONE

MR. EXCLUSIVE JEWELER.

Do you wish a case of maximum v at a minimum cost, in shapes the thin and models most superb—finish and graving that of the finest 14K. solid line—a solid gold case throughout of e heavy weight at about the same price the best makes of gold filled?

This is a large order but WE ONLY fill it in every respect. These cases made in triple stock, the outside of w is 14K., and this 14K. stock is ⅛ of total thickness of the backs. The in is 10K. and a low K. between, w is crystalized, making a harder, stron and stiffer case in every way than ei a filled case or 14K. solid. Ask your Jo or write us direct for Prices and Sampl

"LORD YORK"

"Send us a card with your name and dress and we will send you an illustr catalog describing and illustrating 'L YORK,' and his associates. He is most interesting character for the R Jeweler in existence to-day. You can't ford to be without him."

THE PENNSYLVAN WATCH CASE CO

Factory, YORK, PA.

NEW YORK OFFICE, Room 14, 194 Broa

WM. FROEHLICH, Representative

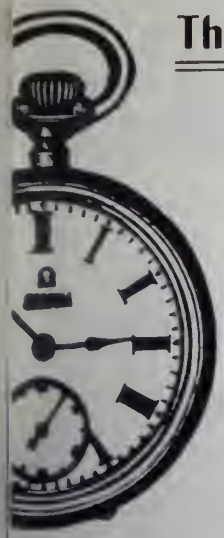


F. & F. J SCHWITTER

WATCH CASE REPAIRE

English and Swiss altered for American ments. Estimates fur Work guaranteed. reasonable.

68 Nassau St., New Yo



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
31 Maiden Lane New York

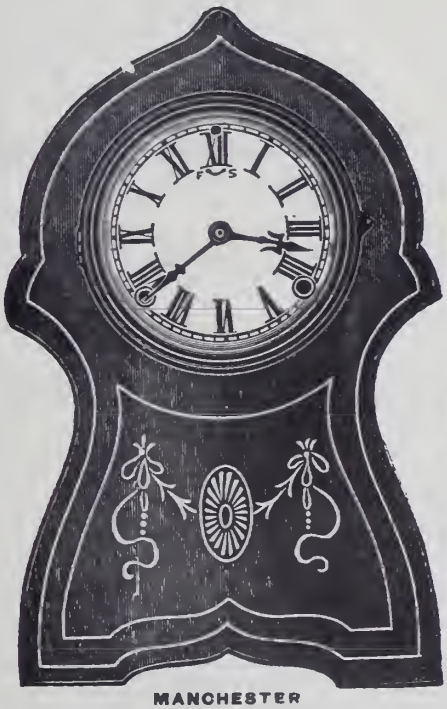
HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company
FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
I. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

Leon Watch Case Co.

MANUFACTURERS OF

SOLID
14K. GOLD CASES



¶ We will be pleased to send you a sample selection package for your inspection.

Leon Watch Case Co.

FACTORY, NEWARK, N. J.

New York Office, 37 and 39 MAIDEN LANE
Chicago Office, 503 HEYWORTH BUILDING

Plain Talk to JOBBERS

YOU SHOULD discriminate between Swiss watches — not blame all because some are disappointing.

Some of the best watches in the world are made in Switzerland. Don't forget that. Be fair.

WATCHES

are the **Best Low Priced Watches in the World.** They perfectly satisfy a large demand for inexpensive watches.

Made by American machinery, in a thoroughly modern factory, and well constructed with interchangeable parts, you can endorse and guarantee them.

AMERICAN-SWISS WATCH CO.

1 MAIDEN LANE
NEW YORK

THE

Ægis Cas

(PATENTED)



THE ÆGIS is a new creation in g
case making. The center and b
are in one. Instead of having the o
nary Cap, this case is provided wit
rigid metal movement Cup, held fric
tight in position. This Cup gives p
tection to the movement such as car
be secured with the conventional join
cap, while dust is thoroughly exclu
from the front by means of the one-pi
center and bezel.

MADE ONLY BY

ROY WATCH CASE C

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market St



HALL CLOCKS

of nearly every style and description. The finest line we have ever placed on the market.

Our "Willard" is an extremely fine clock and the highest type of its kind.

Every first-class watch repairer should have one of our No. 13 Regulators. This clock has jeweled pallets and adjusted mercurial pendulum and is finely constructed throughout. We guarantee it to run, with proper care, within five seconds a month. The net price is from $100.00 to $123.00, according to style of case and circuit break, if desired.

Send for illustrated catalogue

WALTHAM CLOCK COMPANY

Office and Salesrooms, Waltham, Mass.

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITU
Formerly Parsons Horological Insti
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engr
Clock Work, Optics. Tuition reasonable.
and rooms near school at moderate
Send for Catalog of Information

Learn Watchmaki

Refined, profitable labor. Competent men
in demand. We teach it thoroughly in a
months as it formerly took years. Doe
with tedious apprenticeship. Money earne
studying. Positions secured. Easy terms
for catalogue. Address

St. Louis Watchmaking School, St. Lou Mo

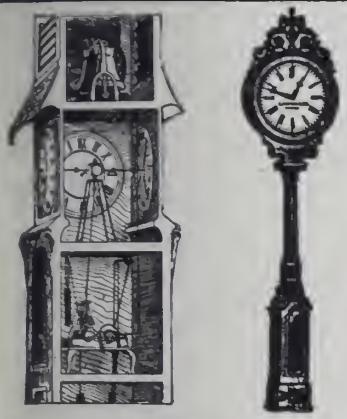
WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders



MAKERS OF

ower and Street Clocks

particulars write us, mentioning The Jewelers' Circular-Weekly

E. HOWARD CLOCK CO.,

1842. BOSTON, MASS., U. S. A

LADY LESCHOT



The up-to-date Swiss Chatelaine Watch, made in gold, silver and gun metal.

Also fine, extra-flat, Ladies' Gold Watches, decorated and enameled in latest styles.

Every watch warranted.

Material on hand.

Ask for a memorandum.



ALBERT LESCHOT, 65 Nassau St., New York

IMPORTER AND MANUFACTURER



THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches

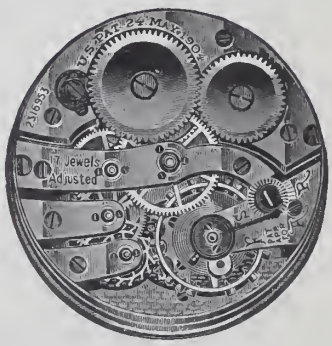
manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and fully appreciated by the critical merchant to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

131 Wabash Avenue
Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

A Timely and Original Autumn Display

Designed expressly for The Jewelers' Circular-Weekly by Otto Jonas

A MINIATURE model of the world-famed Statue of Liberty, dressed in a garb of Autumn leaves, will produce a display which will be beautiful as well as novel and more than ordinarily attractive. Secure a large quantity of Autumn leaves. For a slight compensation any boy will gather more than is sufficient; the more your doll to this stake, tying it firmly, as shown in Fig. B.

Now run your electric wiring down the back of the board. This wiring can be laid in the regulation moulding strips to the base of the platform, and thence be carried to attach with connection. The socket for the incandescent lamp should rest in the

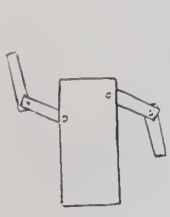


Fig. A.



Fig. B.



Fig. C.



Fig. D.

Fig. E.

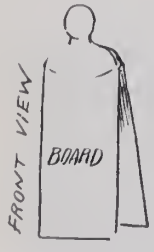


Fig. F.

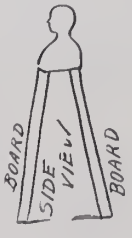


Fig. G.

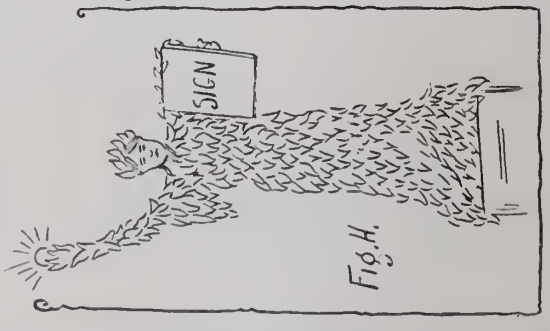


Fig. H.

colors there are the better the general effect will be.

Next, get a doll of a size suitable to your window, some liquid bronze, a yard of cotton duck and a yard of brown lining cloth. In case you are making use of an extra large doll more cloth and other materials will, of course, be required. For the torch, enough electric wire will be required to stretch from your nearest connecting plug to the top of your statue, and, of course, this wiring will be fitted with a socket at one end and plug at the other. Measure a board as wide as your doll and as high as its shoulder. Nail this to a small square board used as a base, then attach extensions for support of each arm, like Fig. A. Bind hand of the doll (use four, eight or 16 candlepower, to match size of your doll), and can be secured by tying with small twine.

Saturate the hair of the doll with mucilage after trimming it so that it will not fall lower than the shoulders. The mucilege will cause the hair to stick close to the head and form a hard surface. When this is thoroughly dried, paint the face, hands, hair, etc., with the liquid bronze, including eyes and lips. It may be necessary to give these parts two coatings of the bronze.

Meantime build a box of proportionate size to your statue in rough imitation of the base on the original. This should be built of smooth boards and bronzed. Nail your statue to the base, and after sewi cotton duck strongly around the n your doll, draw it down firmly and t both fore and aft, and tack the cloth at the feet of the statue. Drape this very tight so that it will serve as the on which to drape the brown cloth, is to be arranged in folds and laye pinned or sewn in position, as sho Fig. C.

Now take your leaves (which have been previously wrapped for a so in a damp cloth so as to soften and make them pliable), and fit them dress of the figure. Begin at the l and work up, so that you will have rangement like Fig. H.

The crown of small leaves is m sewing or pasting these leaves to a s cardboard formed into a ringlet to top of the head. Fig. D shows crow tially completed.

Another smaller circlet of leaves i to cover the lower part of the electri and socket, as shown in Fig. E. Mal wide enough so that it does not tou bulb and become scorched by close c

On the left of the statue a sign substituted for the book. This d when neatly arranged, will prove v tractive, and in order to do it justice best be completed outside the wind ing leisure hours, as it cannot be pr as a hurry-up job. The base of th dow should be covered with green cl paper, and the back and sides drape some lighter colored cloth. Appro signs are suggested below.

Should one desire to construct an large model, only a head and bust quired and a pair of tan gloves. Figs. G show method of assembling par large statue, otherwise the details per above description.

For a statue of moderate size the should not exceed $2, and will pro ba less.

Appropriate signs are as follows

Concerning Presents
Let Us Enlighten You

Light Upon the Subject of
PRESENTS.

Our Values
SHINE
by Comparison

A Brilliant Showing
of Fine Ware.

Up-to-the-Minute Selling Arguments Used by Retail Jewelers

NTIQUE Jewelry.—We have a number of very interesting pieces, including a some antique drop of pearls and diads, set in old silver, $18; a very pretty pearl and emerald necklace, $150; a tiful antique enameled pendant, with chon sapphire in center, surrounded by ls and diamonds, $150; a turquoise ix necklace, with diamonds, a great ain, $45. Also a large selection of lets, brooches, collars, rings, etc., in sive designs. Herrmann, Newport,

ndows of the soul are the eyes. Are taking proper care of your children's ? Do you know that a conscientious ian may save their sight? Can they see ood with one eye as they can with the r? Better have their eyes examined before the Fall term of school starts. methods are accurate and satisfaction anteed. M. O. Nobbe & Co., Galves- Tex

ly a short time and the schools open; it's your duty to see that your 's eyes are prepared for the task of tant study. We have the best equipped al rooms in the city and a competent ian to make the examinations. If you noticed the slightest defects in the eyes our children, bring them to us at once. able watches, diamonds and the latest s in fashionable jewelry are here in e selections. We always handle the in quality, although our prices are the st. M. Berman, Altoona, Pa.

here is no stone that can equal the diond; its brilliancy is fascinating to owner and the observer. Worn in any fon, they give the wearer an air of distition—always worth their face value—od investment at any time. I would to show you my new line; the pleasure would be mutual. A finer line of diamonds and settings cannot be seen anywhere; $20 to $350. Geo. H. Doherty, Ottumwa, Ia.

Autumn attire demands new articles of jewelry to adorn, beautify and add to your costume those fascinating touches of elegance that nothing else can give. Our line of new goods in pearls and all precious stones is not only complete, but very attractive. Throw on the brake! You are traveling at such a high rate of speed as necessitates you to slow up and consider your physical necessities. You have been neglecting your eyes, and now you feel the necessity of using spectacles. Don't delay this longer, but come in and let us fit you now. Taylor Bros., Houston, Tex.

Engagement rings should be set with flawless, perfect gems to be appropriate and symbolic. We have a fine collection of rings set with single stones of great beauty. The prices vary according to the weight of the stones, and are remarkably fine values at the prices named. Single diamond ladies' ring, $10, $20, $30, up to $500. W. Neiman's, Duquesne, Pa.

Stop and think how easy it is to be deceived in buying a diamond. The diamonds sold at Leffert's are the finest to be had anywhere. This establishment has a record for selling nothing but pure white, flawless, brilliant stones. We are offering some special prices on diamonds this month. Here are a few prices: $7.50, $10, $12.50, $16, $25, $35, $50, $100, upwards. Leffert Bros., Portland, Ore.

Fine Watch Repairing.—We mean this in its fullest sense. We have the facilities for repairing fine watches, and we do fine work on all repairing. If your watch is out of order bring it to us; we'll return it to you as good as new. Milton Haney, Marysville, Cal.

The Store of H. Jorgenson, Superior, Wis.

ILLUSTRATED below is the attractively furnished store of H. Jorgenson, 1124 Tower Ave., Superior, Wis. The dimensions of the store are 70 by 17 feet. There is one small window fronting on a side street and one large window eight feet wide and 11 feet high, facing the main street. The fixtures, including the show cases and wall cases are of oak.

Mr. Jorgenson has been engaged in business in Superior for the past 17 years, having previously conducted a store for 10 years in Mayville, N. Dak. Upon first coming to Superior he bought out the business of Lars Shaker, who then had a store at 615 Tower Ave., but he soon moved into more commodious quarters and, again in 1903, leased his present quarters. The establishment, which in the beginning had only one man besides Mr. Jorgenson himself, now has a working force of four men. On the right as you enter the establishment a finely equipped optical department occupies a space in the rear, while on the left is the repairing department. The stock is attractively displayed in wall and counter cases. Gas is used as the illuminant.

The Way of the Enterprising.

A JEWELER of Nashua, N. H., A. De Montigny, has originated a method of attracting attention to his show window which has proved very successful. Mr. De Montigny cuts out the striking and timely illustrations published on the front cover of THE CIRCULAR-WEEKLY, neatly pastes them upon a sheet of white bristol board, and around the edges mounts a number of brooches, lockets, bracelets and watches.

An interesting window display was seen recently in the store of J. A. Johnson, Independence, Kans. The display consisted of garments worn by the natives of the Fiji Islands, attractive pieces of coral and the skins of rare animals. Some of the curios were sent in by Mr. Johnson's son, who is making a tour with the novelist, Jack London.



INTERIOR VIEW OF THE STORE OF H. JORGENSON, SUPERIOR, WIS.



The Preparation of Good Retail Advertising Copy.

By Henry Herbert Huff, in the *General Merchants' Review.*

THE purpose of retail advertising is to furnish information concerning goods or services offered for sale. It is the aim of the advertiser to influence the greatest number of individuals to purchase his product or trade at his store. As it is the mind that causes the will to act, we shall say then that the success of an ad is measured by the number of minds influenced strongly enough to induce buying.

Retail advertising embraces not only newspaper advertisements, but folders, package slips, street car cards, posters, novelties, or anything else that helps to build up a store's reputation or promotes the sale of its wares. However, we are to consider only the more important form of publicity —the newspaper advertisement.

MUST PRODUCE FAVORABLE IMPRESSION

Good advertising consists in being able to produce favorable impressions upon the minds of those who read the ad. An impression that causes the reader to want to buy is the one sought. The final test of advertising is results. In this paper we are to discuss the elements that contribute to the success of an advertisement.

The history of retail advertising is a record of remarkable development. In early days, buyer and seller stood face to face. The former used his various senses —sight, smell, taste, etc., to examine the merits of a commodity, while the latter, in his efforts to make a sale, used his personal magnetism and ability to show up the articles' best points. Gradually this form of salesmanship has lost ground—first, because the increase in population brought so many patrons to the store that the seller had no time to meet each separately and discuss the merits of his wares; second, because keen competition and Yankee ambition have led merchants to reach out after trade, far remote from their immediate vicinity.

ADVERTISING VS. SALESMANSHIP.

In either case, advertising has been substituted for the human salesman. The dealer found that, by this new method, he could tell as many individuals as he wished, in substance, what he had been saying to each one separately. The catalogue houses, utilizing this idea have succeeded in drawing business from every corner of the earth. The advertisement gives such definite information and in such an attractive way that the reader comes to the store, ready to buy without further urging. It has been demonstrated, with stores, advertising continually and extensively, that any cut in the advertising appropriation means proportionately less work for the clerks.

BUSINESS CARDS OUT OF DATE.

Modern advertising has but one purpose —to build up business. Occasionally ads take the form of invitations to openings or merely outline the policy of the store, but, as a rule, the only ad that pays is the one that gives specific illustrations of articles on sale with prices and selling points. Early advertising took the form of "business cards" and was done more to help the paper than anything else. Slowly the more ambitious dealers recognized the possibilities of the advertisement as a substitute for the salesman. From a crude beginning, this idea has grown to be the basis of modern retail advertising.

The ideal advertisement embodies, in the largest degree, the positive qualities of the human salesman. In changing from the "salesman individually" (the advertisement), the seller loses to a great extent his personality and ability to frame proper arguments for each particular individual while the buyer is forced to judge goods from the mere description or illustration.

INJECTS PERSONAL ELEMENT.

To overcome these objections, the modern advertisement is written in as "personal," attractive manner as possible, with selling points for several classes of buyers included in the one advertisement; and, as for the buyer, he makes his imagination do for all his different senses. To assist the buyer in obtaining a true conception of the goods, it is necessary that the description be both accurate and complete; that the illustration be clear; and the senses of taste, sound, sight, etc., be appealed to by the use of euphonious and suggestive words and phrases. The steps leading up to a sale, either orally or in the printed ad, are as follows:

(1) Securing attention.

(2) Creating an interest and arousing a desire.

(3) Overcoming objections or convincing the will.

(4) Closing the sale—the resolve to buy.

HEADLINES AND DISPLAY IMPORTANT.

The first is of vital importance. No salesman could hope to sell anything if he did not first obtain the attention of his prospective customer. For this reason, the headlines and display of an advertisement deserve much attention.

The opening sentences of the ad usually constitute the second step. This, however, is not always present nor will the steps always follow in the order given. With products, the desirability of which is not already known, it is very necessary to create a desire for them. There are m products, however, for which a desire already been cultivated and with which public is familiar.

NECESSITY FOR DESCRIPTION.

The third step consists in describing article and presenting its merits. The c tomer's objections must be answered. interest has been obtained and his de aroused, but he hesitates before decidi buy. He wonders how long the article last, how well it is made, and the like.

The final step consists in overcom ng last bit of resistance offered by the c tomer and leading him to make his resc to buy. Price is stated and, with weight of quality before it, is more li to result in a sale. As a final objection would-be buyer feels that he cannot aff the article or does not care to buy it day.

Photography in Advertising.

TO discover and retain new customer the mission of the advertisement, s a writer in the *Novelty News*, of Chic To be seen is 99 per cent. of the suc of an advertisement—so the greater stren of the argument is in the pictorial p Then comes the selection of the study will best fit the goods and impress public.

Facts simply and briefly told in a sm style, both in the picture and word, w most convincing. Where can we get t facts for illustrating? There is no reve so correct as the lens, no one can pict them so simply or so concisely. The ph study carefully prepared is the most fo ful part of the copy.

It takes long and special trai ing, v the skill of an artist and the knowle of advertising with the special quality what we call sounding the public taste produce a study that conveys a strong r son why one should buy the goods adv tised. There is great power in a pict Artists have moved the world by well-ti pictorial utterances. History is chroni in the picture. Napoleon knew the v of pictures when he scorned the world stole every piece of art he could. W for? To illustrate his advertisement—" poleon's Glory."

Our art is to make things conspicu to be seen, to awaken an interest in cer goods, but spare us having so much *ori ality* that we become *odd*, and let none us play a tune so constantly that our l becomes long, but rather to our origina add the ennobling truth and sincerity wl in our hearts we know are the lasting qu ties of any business, and let us flee fr the blatant style of any overdrawn adv tisement.

Advertisements are more forceful t they ever were because men who specia in this work have learned to put the p chasing power both in the illustration the wording. An advertisement withou picture is sometimes a dead investm The picture should give the life, stren attraction, power and dignity to the ad.

Public taste and public sentiment dem something of real merit. If the goods advertise have merit, why should not

Rail Advertising Department.

v isement which is your open page for
b ty? The fact is, the advertisement
ks the owner, the advertising man
laces it, the maker of the picture and
iter of the words, as well as the busi-
epresented. If you can know a man
clothes, what mind-picture can you
of him from his advertisements?
ose carefully your illustrations and
ords, lest you make a foolish invest-
Each and every illustration is a
and if an illustration is of any value
advertisement it must be a picture
ppeals to the senses pleasantly and
at carries with it the inspiration to

words can compete with the picture
racting the public, pleasing the public
maining in the mind of the public.
of this, and when you plan an ap-
pation don't scrimp the first power of
dvertisement, the power to gain atten-

have been told to go back to nature
ny priceless gifts, and nature's store
as a monopoly of its own. We find
e so full of truth as nature, and when
nbine an expression of nature, as a
ul head, a robust child or a group of
ith some goods, whether they be
to wear, things to eat or things to
ucture with, whatever they are, we
e the eye catcher—the picture, with
icle to be placed before the public
t the sense of sight shall recognize
lute and hold the attention long
to arouse an interest in the subject.
have no higher laws to command us,
ier ideals to inspire us and no greater
draw from than those which nature
ns. The same law of the universe,
ne nature that inspires, uplifts and
s all men, and through all men the
s with which they are connected—
in all her lights and shades, in all
ods and delights, is an ever yielding
the photographer.

appearance in public each month is
st introduction to many new readers,
ur argument should not fail to greet
angers in a most pleasing and con-
way. If your address to the public
ooklet, to be of highest value pic-
, it should have on the front page
g introduction and the theme of the
ictured throughout the article. The
s must have fine quality of paper
t on and give the engraver and the
en an opportunity to make the illus-
develop their highest colors and
nes sufficiently to please the most
taste. The type set up with cuts
klets and for periodical work may
to run a few hundred extras at a
ost for letter insert advertising.

must attract the attention of buyers.
the best written arguments in the
are lost—utterly lost. This is the
of the picture. It must be the
to the mind to draw it away from
then engaging the attention to the
and hold the eye and mind to
an interest, first in the picture, then
words, and later the goods they de-
all of which must contain the "buy,
buy" force strong enough to determine in the reader the decision to order. This decision follows a pleasant association of the article in the mind, made pleasing by the pleasure-giving force in the picture.

We would not advertise an automobile killing someone, leaving the reader with the grim horrors of an accident. Far from it. The picture must be full of the pleasure-givnig life of the machine, the full bloom of young strength, health and outdoor surroundings.

Many salesmen, in their personal interviews, talk too much. Many ad. writers write too much and picture makers picture too much. Space and time are money. Talk and words are often tiring, while the picture, to be a successful advertising product, should have all the tiresome, the depressing and fatiguing element eliminated. The illustration must be a gem, with a setting so costly.

One of the first points a salesman makes is to give a general idea of the goods, a review of the whole machine or product. This preliminary and most efficient point is exactly what the illustration does. An hour's talk to describe a machine does not leave half as correct an idea of the exact working of the machine as does a photograph of it which shows the machine in its true likeness.

Often a salesman is turned down because he arrives when the buyer cannot afford to give him any time, and the expense of travel and time may include several days just to catch this buyer. So the salesman loses an order, because to be insistent would cause him to lose a customer. On the other hand, if the salesman had first sent a full series of photographs and had followed to close the order after the photographs had done their work, his labors would have been simplified and the task of closing the sale rendered far easier. Or if the salesman does not make a personal visit any questions that arise are sent to the house direct.

Thus the salesman feels the buyer is a clear thinker, a man who knows what he needs and buys it, while the buyer is satisfied on a short interview and commends the house for sending these silent forerunners on to advise him of their goods, and, altogether, buyer and salesman have had a pleasant closing of a deal and both feel that the expediency of business is a sane man's way of doing business.

Many artists who make good photographs do not always make the picture that will help sell the goods. A picture, to do this, must address the public. It must be a study effervescing with business—not a picture to please alone from an artistic sense. It must be an illustration with publicity in it rather than one of scrolls and dashes.

The general appearance of an advertisement is so largely dependent on the illustration that we must claim it has much to say that will interest buyers, in its strength and brightness and the thought represented. To get an *idea* for an illustration that will tell the story, inspire confidence, have brightness and strength of purpose, and yet be full of the selling quality, one must study every phase of the goods in its relation to a picture as well as the relation of the goods to the public. This requires of the photographer much original observation and research, and the necessity of combining his art and pictorial feeling to very prosaic lines requires such a variety of handling that he is prevented from falling into a prosaic sameness.

This adds another vigor to this branch of the work—that of versatility. Its value is the mind, the perception, the imagination, applied to many different themes. The story of the creation was told in about 600 words. Space, space and printers' art were valuable in earlier days, and required then, as now, that when the public at large is to be addressed the message must be brief, concise and to the point.

The picture is the brevity of the story, the condensing of manifold ideas that would fill long columns of reading matter into a pleasing and attractive art story.

Put Your Heart Into Your Work.

(By Jerome P. Fleishman, in *Profitable Advertising.*)

THE man who succeeds in any line of endeavor is he who has worked wholeheartedly, whole-souledly, whole-selfedly for success.

For this thing called Success is simply the realization of ideals we have formed, and striven to materialize.

Don't have a "grouch" against the firm that supplies your bread and butter. Better work for $10 a week and *work* than be employed at $25 a week and *shirk*.

Coming down to the office in the morning with a desire to make the day pass as quickly as possible, and with as little real work performed as is absolutely necessary, is a dead-sure way to oblivion.

There's no exhilaration that can equal the feeling a man sensates after a particularly hard job has been got out of the way, and got out of the way by being *done right*.

The difference between enthusiasm and half-heartedness is the difference between a big, fat envelope on pay day and a salary that gets smaller in the eyes of the man who is always looking for, but never working for a raise.

Enthusiasm! That's the thing that builds bridges and tunnels through mountains. One enthusiastic employe in an organization is worth an army of wishers for six o'clock and Saturday afternoon.

And there can be no enthusiasm unless you are heart, head and hand in league with your work.

The man who views his daily work as part of his daily self is the man who accomplishes things. The man who performs his duties in a spirit of let's-get-rid-of-these-pesky-matters is the man you never hear of as making progress.

Put your heart into your work!

J. L. Mosher, Akeley, Minn., has taken advantage of the advertising possibilities of the electioneering season by sending out attractively printed cards three inches wide by five and one-half inches high, and bearing a half-tone photo of the jeweler. Above the photo is the inscription, "Twenty-eight years' experience on railroad watches in city and country," and below the photo, "J. H. Mosher, Hubbard County, candidate for your watch repairing."



SHUROLDA



Automatic Scarf Pin Protector



14 KT. GOLD PLATE

PRICE 50 CENTS

The Stronger the Pull the Firmer It Holds

Samples and Prices on Application

FOR SALE BY JOBBERS OR DIRECT BY



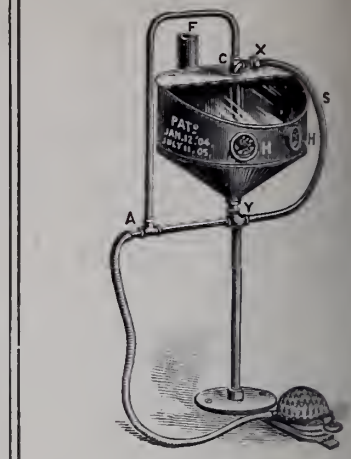
To Release Pull the Ball

Pat. Mar. 12, 1907. No. 847,164.

To Release Pull the Ball

Pat. Mar. 12, 1907. No. 847,164.

STERN & CORN 71-73 Nassau St. NEW YORK



A Small Compoun Sand Blast

Price, $20.00 Foot Bellows, $6

WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MADE of Galvanized Sheet Iron, 12 incl diameter, Glass Top, Fittings of Br and Iron, practically indestructible. Sat faction guaranteed. Ask your Jobber for it, write to us. **Other Specialties: Zeune Best Jeweler's Saws; Americ Swiss Files,** equal to the best importe **Gas Furnaces,** for Melting, Annealing, e etc.; **Positive Pressure Blowers.**

E.P. REICHHELM & C(
JEWELERS' TOOLS, FILES AND SUPPLIE
24 JOHN STREET, NEW YOR

WE CAN'T REPAIR THIS



WE

Repair Jewelry

OF ALL KINDS

Breslavsky Brothers

51-53 MAIDEN LANE NEW YORK

MOUNTINGS, BRACELETS AND SPECIAL ORDER WORK

COLORING AND PLATING

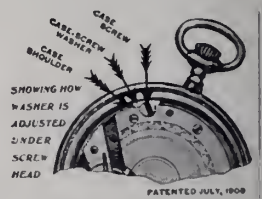
JOHN AUSTIN & SON



Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R. I.

We Do Our Own Smelting.



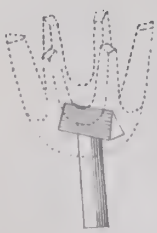
PATENTED PERFECT FITTING CASE SCRE WASHER

Perfect fitting screw-head ways ready f Holds moveme curely, even if shoulder on worn away or sprung. Made in all sizes. Prices \$1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c

For sale at all material houses

S. URICH New York

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J



WORKSHOP NOTES AND QUERIES

...ers are also solicited from our readers to the questions published on this page.]
...attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2212.—**Melting Small Quantities of Silver.**—*How can I melt ... quantities of silver scraps and filings?* *M. S.*

ANSWER.—The silver can be melted in a ...hite crucible, capable of holding double ...amount of silver to be melted. Place ...silver in the crucible and add enough ...onate of soda to cover the silver thor...ly. Prepare a fire, preferably of coke, ...at the crucible can be heated to a red ... When melted stir with an iron rod ... pour into an iron mould or pan, so it ... form in an ingot.

QUESTION No. 2213.—**Substitute for Platinum.**—*Are there any alloys that could be used as a substitute for platinum?* *S. P.*

ANSWER:—An alloy has been patented ... is claimed to be a good substitute for ...num. It consists of: Silver, 16½ ozs.; ...el, 4 1/5 lbs.; bismuth, ½ oz., and gold, ...lwts.

QUESTION No. 2214.—**Browning of Steel.**—*Is there any way that I can brown pieces of steel?* *T. B. S.*

ANSWER:—A recent German patent for ...e browning of steel is described as fol...ws: The articles which are to be browned ...m the anode of the bath, which consists ...distilled water. The carthode is formed ...the vessel, which contains water, if the ...cle is made of carbon. Otherwise a plate ...ron. Copper carbon is placed in the bath. ...e water is kept at from 160 degrees F. ...180 degrees F., and the tension of the ...rrent must be sufficiently great to decom...se the water. The oxygen which then is ...en off at the anode forms in an hour or ...a layer of black oxide of iron (a com...ination of ferous and ferric oxide), which ...aid to polish up very well.

QUESTION No. 2215.—**Soldering Iron to Iron.**—*What is the most reliable material to use for soldering iron to iron?* *S. A.*

ANSWER:—Pure copper is the best metal ...use as solder to join iron to iron. It ...tes the surfaces firmly, and by its duc...ty allows the soldered pieces to be bent ...hout breaking.

QUESTION No. 2216.—**Gold and Silver in Cyanide Solution.**—*How can I recover ...ld and silver from old cyanide solutions?* *T. R. G.*

ANSWER:—The simplest method of recov...ng the gold and silver from old solutions ...by boiling down the solution to dryness, ...n melting in a crucible. This is accom...shed by the following method: Put the ... solution in an enameled iron kettle and boil down to dryness over a good fire. When the solution becomes thick at the end it should be stirred in order to prevent bak ing to the bottom of the kettle. The mass is now poured on a sheet iron plate and complet...ly dried over a slow fire. It is afterwards put into a mortar and pulverized fin... This powdered mass is placed in a crucible, after it has been well mixed with a flux consisting of calcined soda and pow dered charcoal; use about one-quarter more flux than the dried substance to be reduced. The crucible, which should be only a little over half full of the well-mixed mass, is then warmed and placed over a good coke fire. When it begins to boil, more of the mixed reduction and flux is added gradually, but not too much, or it will boil over. The boiling mass should be stirred with a warmed iron rod to facilitate the escaping of the gas. If the mass threatens to boil over, it can be driven back by throwing on a little table salt. When the mass becomes so that it will stir easily and when the rod, upon being removed, appears clean, the crucible should be covered up and some coke should be piled over the top so that the mass will reach a white heat. Let this remain in the fire for half an hour. Remove the crucible and let cool. A second crucible can be placed in the fire for another run. When the crucible is cold the metal will be found in the shape of a button at the bottom, but if the heat has not been sufficient then it will be found as small globules scattered among the slack.

QUESTION No. 2217.—**Soft Solder and Flux for Jewelry.**—*Kindly give me a formula for a soft solder and flux for soft soldering delicate pieces of jewelry.* *S. S.*

ANSWER:—For soldering delicate objects where a rod of solder cannot be employed it is best to take any good tin solder and file it into fine particles. Mix these with glycerine and powdered salammoniac into a thin paste. A little of this paste is placed at the point where the soldering is to be done, the gas flame is applied and with little heat the solder will melt, leaving a clear joint. For silver soldering, silver solder is filed fine, mixed with borax and water into a paste and applied to the joints.

Several pearls of considerable value have been found recently at Hononegah Park on the Rock River, near Beloit, Wis. Louis Goss, of Beloit, one of the more fortunate, picked up an exceptionally fine pearl valued at $500. Miss Hazel Bullock, of Cheboygan, Wis., found a stone of luster and perfect shape, valued at $50.

A Standard Silver Solution for Plating Flat-Ware.

THE largest silver-plating industry is in the manufacture of flat-ware, says the *Brass World*. While both cheap and good work are made, the majority of the goods turned out are really high grade.

In plating this class of work, experience has been such a good teacher that nearly every concern uses practically the same formula for making up its solutions. To be sure, a slight variation in the amount of silver and the quantity of free cyanide exists in the case of each manufacturer, but it is so small that it can scarcely be called an actual difference in the formula. The formula which is in general used for this class of work, and which the test of time has demonstrated to be very satisfactory, consists of the following:

Water	1 gallon
Silver	3 ozs.
Free cyanide	3 ozs.

In other words, there are three ounces of metallic silver and three ounces of free cyanide in each gallon.

Some platers prefer the chloride of silver in making up the bath, while others use the the cyanide of silver. It is an open question which is the better. One of the leading makers uses the chloride of silver, and their work cannot be excelled. A competitor, also noted for the excellency of his ware, prefers the cyanide of silver. Theoretically, of course, the cyanide of silver is preferable, as it does not introduce any foreign matter into the solution. When the chloride of silver is dissolved in cyanide, potassium chloride is formed, which has no value in the solution. The fact that the chloride of silver is more easily made is much in its favor, and it seems possible to obtain results equally as good as with the cyanide.

A New Process for Producing a Dark Coating Upon Nickel.

ALEXANDER CLASSEN, of Aachen, Germany, who is well known as an investigator and discoverer of electrochemical processes, has recently patented a method of producing a black or dark-blue color upon nickel deposits which is somewhat different from anything of this nature now carried on.

The method as described in the specification (U. S. Patent 91,982, June 30, 1908) is as follows:

A nickel solution is made up of the following ingredients:

Water	25 gallons
Nickel sulphate	40 lbs.
(Single salts.)	
Sodium sulphate	8 lbs.
Nickel chloride	2 lbs.
Boracic acid	1 lb.
Extract of licorice root	10 lbs.

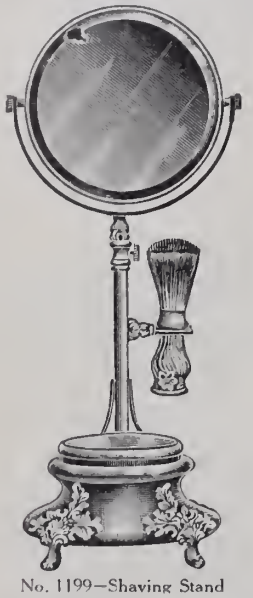
The work to be treated is first sand-blasted or dipped in order to obtain a dead surface and then inserted in the preceding solution as the cathode. The deposition is allowed to go on for any desired time in order to produce a good deposit, and when this has been done, the voltage of the current is suddenly reduced, when a dark color will be imparted to the deposit. The article is then removed from the solution.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .



No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW few really useful, practical articles you have for Men?

Here Is One - We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in "Dorantique," Copper, Nickel, Brass and Silver Plate

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios : Apollo Silver Co.

WORKS { 4-5 Marion Street / 205-207 Lafayette Street

544 Broadway, NEW YORK



We make a large assortment of Jewel Boxes, Stick Pin Cases, etc.

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

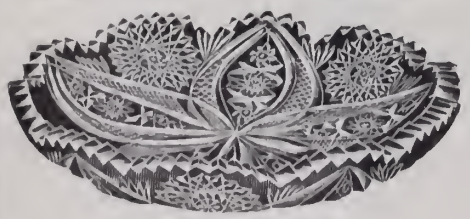
TRADE R MARK

C. F. Rumpp & Sons

PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway



7-in. Saucer, Pansy No. 205

KELLY & STEINMAN, Inc.

Manufacturers of

Rich Cut Glassware

Is Quality any consideration with you? If so, let us send you a Sample Order.

OUR PRICES ARE MODERATE

KELLY & STEINMAN, Inc., HONESDALE PENNSYLVANIA

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway Bet. Cortland and Dey Sts.

688 Broadway

723 6th Ave.

New York.

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Beautiful Athenian Pyxis in the Metropolitan Museum of Art.

ING the recent important accessions the pottery exhibited at the Metro- Museum of Art, New York, is a eek vase, an Athenian pyxis. In g of this purchase the *Bulletin* of nseum says:

) of the finest Greek vases purchased l museum last year is a white Ath- n yxis, or toilet-box, decorated with representing the Judgment of Paris. anks among the best vases of its existence, and both in technique the treatment of the subject is an l t example of the high level of art t was sometimes attained by Greek

l height of the vase is 4¾ inches (12 vith the cover 6¾ inches (17 cm.). for a few chips on the cover and a liscoloration of the white surface, v is in perfect preservation.

l subject represented is one of the opular in ancient art. Paris is seated ck, with his shepherd's staff in his d, ooking up at Hermes, who has evi- l ust arrived and is in the act of ex- ni to him the purpose of his mission. in this period of vase-painting Paris e sented in two ways. He is either \s ic costume, richly dressed and often with ornaments, reminding us that son of the King of Troy; or he has c hes and attributes of a simple shep- , ith nothing to point to his Asiatic n nd royal descent. It is thus that he e sented here. With a true instinct c racterization—of which indeed we idence throughout the scene—the t as depicted him as an easy-going s newhat effeminate boy, with a curly l hair, pouting lips and turned-up He is not at all disturbed by the s f the approach of the three god- e.

h hree goddesses are represented each r characteristic attributes. Hera is n towards the other two as if hesitat- to e the first to enter the scene of the e She wears a veil and holds the l epter, the latter betokening her po- n is the queen of heaven, and her e o bestow sovereignty and riches, the e is prepared to promise Paris in e t of his deciding the dispute in her r Next comes Athena with aegis, hel- a lance. Even she has lost her usual e nal bearing, and has become self- c s As if she had found the helmet e at forbidding, she has taken it off l put on a diadem in its stead; but she still holds the helmet in her hand so as not to lose her martial character altogether, since she will promise Paris glory and renown in war as her offering. Behind Athena stands Aphrodite, absorbed in giving the finishing touches to her toilet. Eros stands in front of her looking up full of admiration at the goddess, as if sure that his mother's charms and her promise of the fairest wife to Paris would win the day. The bowl she holds in her hand probably



AN ATHENIAN PYXIS, SHOWING SCENE REPRESENTING THE JUDGMENT OF PARIS.

contains the perfume with which she has anointed herself.

"The period to which this pyxis belongs is soon after the beginning of the fine red-figured period, about 470-460 B. C."

The Pittsburg Association of Credit Men is agitating amendments to the bankruptcy laws, and the attitude which has been taken is enlisting the attention of jewelers. A majority of the jewelers of Pittsburg are members of this organization, and the question was discussed at considerable length, Sept. 3, at which time the members of the association and their friends enjoyed an outing at Rock Springs, W. Va. President Enoch Rauh, of the organization, asserts that the present law gives many persons an opportunity to rush into bankruptcy, and that the recent business depression has taught some good lessons.

American Art Teacher Speaks at the International Art Congress on Broader Use of Drawing in Education.

AT London, England, Aug. 7, Dr. James P. Haney, director of art and manual training in the public schools of New York, who, with Prof. Arthur W. Dow, represented the United States on the programme of the Third International Congress for the Development of Art, addressed the members of the congress at the Royal College of Science, South Kensington. Dr. Haney, who is secretary of the National Society for the Promotion of Industrial Education, made a plea for the broader use of drawing in education and urged its immediate relation to many school subjects and its great importance in all phases of training for a vocational life. He also laid emphasis upon its peculiar value in leading to aesthetic appreciation, saying in part: "Drawing is the syntax of the arts; it is the foundation of successful practice of all forms of hand work. It is also essential in all practice of the innumerable branches of industrial design and to the development of the sense of appreciation of fine form and excellent proportion.

"The older teaching emphasized the technical side, and spent much time in copy work. The subject was made dry, formal and imitative. Later teaching in America has seen much more free and creative work. The drawing is not now taught as a mere end in itself, quite apart from other school subjects, but has been made a means to many ends and has been successfully introduced from the kindergarten to the high school. Our present teaching sees drawing made of use in all forms of constructive work. The boy in school now learns the use of plans, and how to make and read them. This knowledge is an invaluable asset to one who later enters the vocational field, as so many boys must. Many hundreds of pupils are yearly taught in our elementary schools how to make directly from the model a working sketch properly lettered and dimensioned. Thus the work has been taken out of the formal and theoretical field and made immediately practical.

"Besides this, both our boys and girls are constantly called upon to use drawing in connection with their work in design. The latter subject not only gives excellent training in taste, but is daily becoming of more importance in our industries. We have learned that good form and pattern must appear in all our manufactured products which are to compete with the well-designed goods made in foreign markets. Teaching of design in the public schools not only

Waterman's Ideal Fountain Pen

College Emblem Pens



No. 14, University of Michigan No. 14, Stanford University No. 14, Yale No. 14. Cornell

Each of the below-named emblems, in stock, mounted on No. 14 pen, as shown above, in leather case, with ink dropper, $12.00

Yale, Harvard, Princeton, Columbia, Cornell, Vassar, University of Pennsylvania, University of Michigan, Leland Stanford University, University of Virginia, New York University, Annapolis, West Point.

Send for complete catalogues and push this line for the large profit there is in it, especially with student trade.

L. E. Waterman Co., 173 Broadway, N. Y.

Established 1879

LOUIS W. HRABA

29 East 19th St., New York

Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade

Mr. Jeweler

Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America-

Louis Steiner

ESTABLISHED 1870

FANS

and Novelties for the Jewelry Trade

520 & 522 Broadway
New York

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK

PATENTS

obtained on inventions and designs. Trade marks, prints and labels registered

R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D. C.

LEMAIRE PARIS

LEMAIRE OPERA GLASSES

LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

SUSSFELD, LORSCH & CO., Importers

37 MAIDEN LANE, NEW YORK

MARQUE DE FABRIQUE



All Genuine Glasses Bear This Mark

Large Variety in All the Latest Styles

ecates prospective workmen and designer but also is fast developing an appreciative public which understands the practical of art and each year demands higher standards in all forms of dress and furnitu

n all this teaching of drawing in relation to other subjects there is a direct ural value of high importance. Art so ht is learned not through precept, but hugh practice. This teaching gives the l the constant joy and stimulus of evement, and calls for continuous creative work. Giving also a desire for what ost appropriate in decoration and dress, ads to a keener interest in things that e in every way for better surroundings ur cities and towns, for better architre, better public buildings and better s. Thus it makes for a finer civic pt."

illustration of his remarks Dr. Haney ved a large number of examples of the k of the pupils in the New York City ools.

Some Hints to the Jeweler in Buying Precious Stones.

In buying gems, says the *Deutscher Goldschmiede Kalender* for 1908, we must, first of all, consider of whom we purchase the goods. Every jeweler who is not absolutely certain of his experience should resort only to reliable, well-known sources; above all, he should beware of so-called "bargains," as there is often a trap in them. On the other hand, an unfortunately widespread lack of confidence in entirely worthy dealers in gems is unwarrantable.

The little stratagems resorted to in trade originate in the desire to show the goods in the best light, which every jeweler also knows to attain by tasteful arrangement, display show cases, small boxes, etc. Thus the jeweler will notice that the dealer offers him the stones or pearls lying on, or wrapped in, papers of different colors. It is for the reason that the tinted background causes the stone to appear a trifle clearer in color than it really is. The diamond is usually shown on a thin, bluish-white paper; it is a peculiar kind that, strange to say, is best obtainable in Paris. As a rule, dealers in supplies keep these Parisian stone papers, which, compared with other makes, are somewhat more expensive. Loose diamonds are shown on black paper, like the lower and medium grades of opals. The fine opals are usually shown in white stone papers, and usually resting on white wadding. For pearls, pale blue and dark gray papers are the most practical; they are thereby made to appear whiter. Rubies look best on brown or brownish shades; other stones are often shown reposing on cotton wadding, or, better still, on silk plush, of cobalt-yellow color. Sapphires, light-colored varieties, are shown on brown or salmon tints; dark stones, on the other hand, on white. Emeralds look best on various on-colored papers; if wadding is selected pink best answers the purpose. Turquoises make the best appearance on orange yellow or brick red papers.

This does not exhaust all the shades employed, and in the most artistic manner every advantage is coaxed out, so that by judiciously chosen tints the stones are made to look their best. All these colors, however, apply only to the interior, according to which the outer covering is selected. Salmon-colored and reddish interiors are set in gray-green, white interiors in white, brown insides have brown coverings of the same color. To escape such influence, the buying jeweler should accustom himself to take the stone out of the paper and examine it while lying on the back of the hand or on some neutral color.

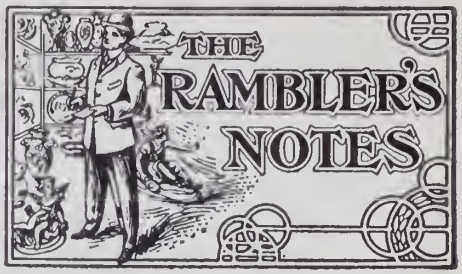
The light and the time of day also play a not unimportant part in the selection of gems. A northern light is best by which to buy stones—that is to say, the windows of the room in which the stones are examined for color and quality should face the north. This is a cold and sober light that does not lead to any deception as to the color in question. In a room flooded with sunshine all colored stones, especially the ruby, look much better than where the sun is shaded out. We should therefore avoid buying stones in such surroundings unless thoroughly familiar with their effects. Altogether, we should never buy in an unknown light; the loss on reaching home will be unpleasantly evident. It is a peculiar fact that the ruby in the late afternoon hours looks much paler than it really is; in light varieties the color shades into violet, then, again, by artificial light, such a stone would present a faultless appearance.

From the foregoing it will be apparent that the purchase of stones is a difficult matter, requiring, in the first place, comprehensive knowledge and, above all things, practical experience. As generally recognized good colors we find in the case of the ruby the dark pigeon-blood color, with a slight tendency to violet. If the color is brownish, as in the Siamese rubies, the stone is no longer first class. In the sapphire we prefer the dark, velvety cashmere blue; in the emerald, the rich emerald green. In England the color shading slightly into yellow is preferred, as in the latter country it is especially the yellowish green olivine that is used.

Concerning the color much might be said, and in regard to the innumerable shades there is always difference of opinion. If the jeweler buys from a house known to be reliable he will always be well served and the vendor will not be backward in enlightening the jeweler. Again, in closing, we voice a warning against apparent "bargains."

Lewis & Van Sickle, Oskaloosa, Ia., recently held a formal opening of their new store, which has been fitted up very attractively.

The jewelry store of Henry F. Korsmeyer, Chapin, Ill., was looted, recently, by burglars who gained entrance through a window in the rear. Most of the stock taken consisted of cheap lockets, rings and bracelets, and the loss is estimated at $75. Bloodhounds were secured in Decatur and put on the track. The burglars were traced towards Winchester. Upon their arrival in Winchester the dogs entered the railroad depot, where they came to a stop, and it is supposed that the thieves took a train at that point, and thus effected an escape.



GLASS SPECIALTIES FOR SUMMER AND FALL.

JEWELERS carrying a line of cut and Bohemian glass ware will find a ready sale for unique and attractive vases and flower dishes. Offerings now to be seen in New York salesrooms include a variety of vases, rose jars, etc. A translucent glass rose jar is shown having an overwork effect in fantastic designs in colors. This jar has a rounded base, and is peculiarly attractive in shape. The sides of the jar flare outward until the central line is reached where the top part of the jar slants inward to end in a smooth, rounded top. A green glass vase with pattern work in gold is another attractive offering for the season's trade. It has a circlet of gold about the base and a similar band at the top. Four regular concave curves on each of the four sides of the vase are surrounded by a pattern in gold, and have a dainty decorative scheme at the center. An especially odd-shaped receiver is shown this season, having a rounded base and a cone-shaped body terminating in a long, slender neck. Tall jars for long-stemmed flowers in red or ruby glass, with flower effect decorative tendencies in natural colors, are attractive. These vases come in a number of sizes from 10 to 14 inches in height.

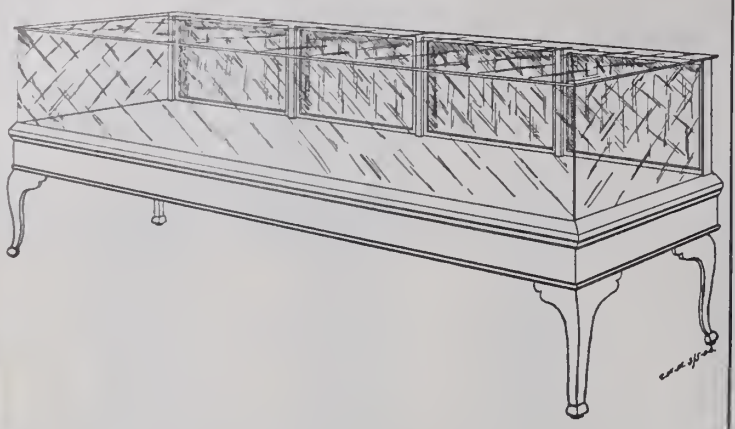
*

ARTISTIC CLOCKS OF VARIOUS FORMS

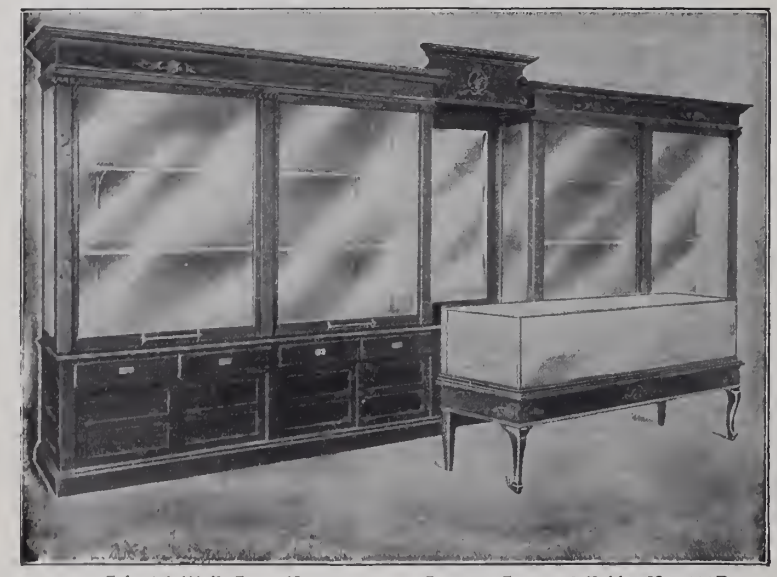
AT their salesrooms, 30 Barclay St., New York, Bawo & Dotter have on exhibition a line of attractive novelties in china, cut glass, clocks and kindred lines. Among the clocks now exhibited is a small mantel set. The base of the clock is supported on four curved legs, and is of white marble. On this base is a round standard of gold work, about which is festooned a wreath of the same workmanship. The clock face is at the front of the standard, and is embellished with gold hands and a wreath of painted flowers twining about the numerals. On the top of the standard stands a cupid, bow in hand. He has just sent an arrow and is watching its flight. At his feet is his quiver of arrows. Two candelabra accompany the clock, and are finished in keeping with the central piece. Another attractive clock seen at the same salesrooms is finished in ormolu gold. It has an oblong base on which is a standard about four inches in height, and in this is the clock face. On top of this standard is the figure of a small child holding aloft a wreath. At one side of the standard is the figure of a woman looking and reaching upward toward the child.

THE RAMBLER.

C. M. Tuttle, Thomasville, Ga., moved, recently, into larger quarters in the Ball building.



"FOR A QUARTER OF A CENTUR
We have been manufacturers of
High-Grade Jewelr
Fixtures
Correspond with us before placing yo orders
ALEXANDER H. REVELL & C
Rees, Dayton, Eastman and Hawthorne Streets, Chicago, Ill.



Colonial Wall Case, No. 123. Counter Case and Table, No. 107B.
F. C. JORGESON & CO.
11 to 17 NORTH ANN STREET, CHICAGO
MAKERS OF High-Grade Jewelers' Fixtures

Importer and Manufacturer o
WATCH MATERIALS, TOOLS, JEWEL S SUPPLIES AND OPTICAL GOODS



Bargains in Engravi Block
Prices on Application
Fine Gold, Silver and Platinum always on ha
Highest Prices paid for Old Gold and Silve
A. ZAREMBOWI
250 East Houston Street NEW Y K

WRIGHT SELF-FILLING FOUNTAIN PENS



BEST MADE
50 Cents to $12.00 Each. Write for Samples and Catalog.
WM. WEIDLICH & BRO. PROPRIETORS WRIGHT PEN CO. 623 Washington Av., St. Louis, Mo.

ARTHUR MARSO INC.
MAKERS OF
Swivels, Spring Rings, Snaps Specialties in the Line, in GOLI and PLATINUM
Manufacturers of the
SMALLEST SPRING RING on the market for Neck Chains
SEND FOR SAMPLES
23 MARSHALL ST., NEWARK, N

SEND YOUR SWEEPS to the
Cincinnati Gold & Silver Refining Co.
REFINERS, ASSAYERS AND SMELTERS
Office, 523 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO
Highest Price Paid for Gold, Silver and Platinum Platinum and Gold Fillings Refined by the Russian Method

CASTINGS Gold, Silver, Bronze, Aluminum, German Silver, Copper and
L. D. TEL. 2072 L. Supply Jewelers, Silver th Die-makers, Mould-makers, etc. Bronze Force and Bronze and Iron Shells for Die-cutting Ma Cast Iron Hub for sinking in Steel Dies. Chas Undercut Work, Statuary.
AUGUST GRIFFOUL 313 HALSEY S NEWARK,

WM. BOLLES' SELF-FILLING NON-LEAKABLE FOUNTAIN PEN



SIMPLE—CLEAN—PRACTICAL
We make our own goods—and they have stood five years' test by the largest dealers in the country. Write for Catalogue and Price List
THE WM. BOLLES CO., 1108 JEFFERSON ST., TOLEDO, OHI



JEWELER'S WORK BOX

Price Each, 75c.

EVERY JEWELER NEEDS ONE
THE MOST PERFECT BOX MADE

Manufactured and For Sale by

WILLIAM DIXON, Incorporated
39 John Street NEW YORK

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c.

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.		14 K. 56c. per dwt.	
10 K. 50c. "	"	16 K. 74c. "	"
12 K. 58c. "	"	18 K. 82c. "	"

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

CRUCIBLES.





Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street,
NEW YORK



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.
Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom, 194 BROADWAY, NEW YORK.
Send for Price List. Tel. 370 Cortland



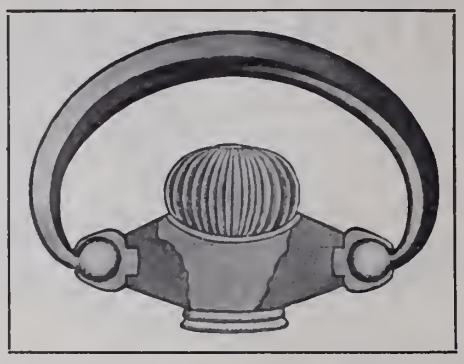
PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N. J.

Wachter Patented



Ball-Bearing Bow

Patented July, 1905 — May, 1907

Foreign Patents

Great Care has been taken by manufacturers of watches and cases in scientifically developing watch movements and watch cases, and it seems strange that the most important of all, the WATCH BOW, should have been neglected—and WHY? Why should such a precious mechanism hang only on a piece of BENT WIRE such as the present WATCH RING is made of? The public is not yet aware of such facts, but will learn soon.

MILLIONS of annoyances caused by the present Watch Bow can be avoided by adopting our

PATENTED BALL-BEARING BOW.

TO THE RETAILER:

Use our Bow also for repairing purposes. It is easy to attach and cannot come out. Write for illustrations and samples.

THE WACHTER MFG. CO., Hartford, Conn.

Manufacturers of Ball-Bearing Pendants and Bows, and Gold-Filled Neck Chains, 1/10 stock



$3000 To $10000 A WEEK IN YOUR CASH DRAWER



We can sell for you at auction from Three to Ten Thousand Dollars per week any time of the year.

We can sell all your dead Stock.

We will make you a satisfactory profit above all expenses of the sale.

We will teach you methods of advertising and merchandising that will be worth thousands of dollars to you in your future business.

We never sell shoddy or cheap goods, neither do we misrepresent or make misleading statements about the goods we sell.

We sell your goods; the kind of which you wish to dispose.

Allow us to send you the evidence - facts and figures - backed by the evidence of those we have served - to prove the character of our work.

MITCHELL & TILLOTSON

JEWELRY AND ART GOODS AUCTIONEERS

35 MAIDEN LANE, NEW YORK

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

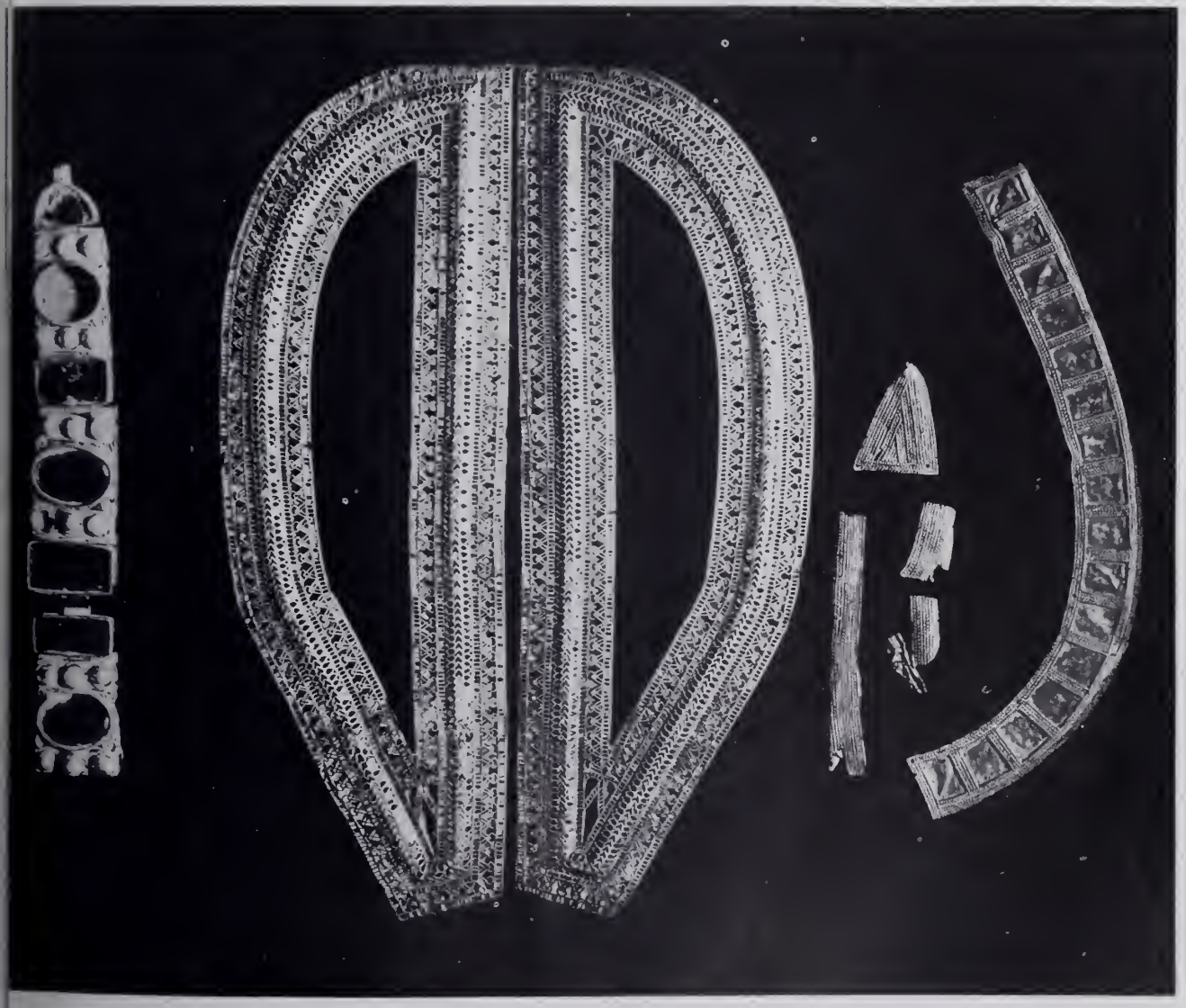
THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, SEPTEMBER 23, 1908. Vol. LVII., No. 8.



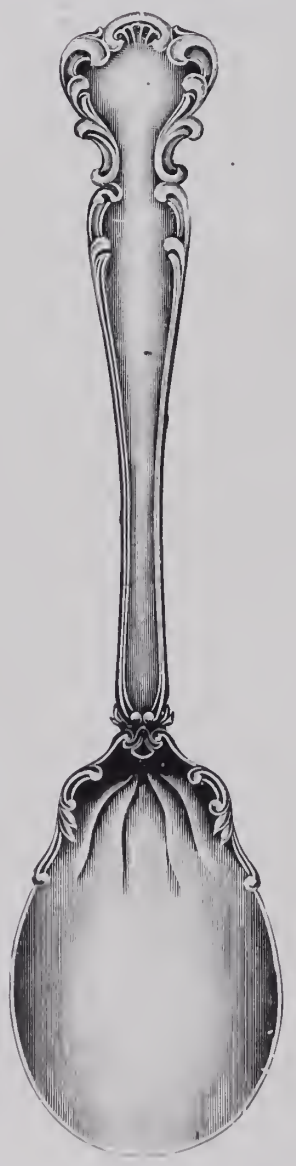
Interesting Remnants of the Golden Cuiras of Theodoric the Great.

(*See Text on Page 63.*)

ALVIN SILVER

Flanders Pattern

Sterling Silver



The latest addition to our sterling flatware line.

A substantial, massive looking pattern at moderate price.

Made in Bright Finish and French Grey, in the full line of ounce goods, fancy pieces and cutlery. Ready for delivery in October.

A pattern sufficiently ornate to relieve the severity of plainness without being too fancy.

ALVIN MFG. CO.

Silversmiths

NEW YORK



NEW 16 SIZE HUNTING FLAT BACK CASES

FAHYS PERMANENT—Guaranteed Permanently

1001.	16 size Hunting,	Plain	$19 00
1002.	16 " "	Engine-Turned	19 00
1003.	16 " "	Engraved	21 00
1004.	16 " "	"	21 00
1005.	16 " "	"	21 00

FAHYS BRISTOL—Guaranteed Twenty-five Years

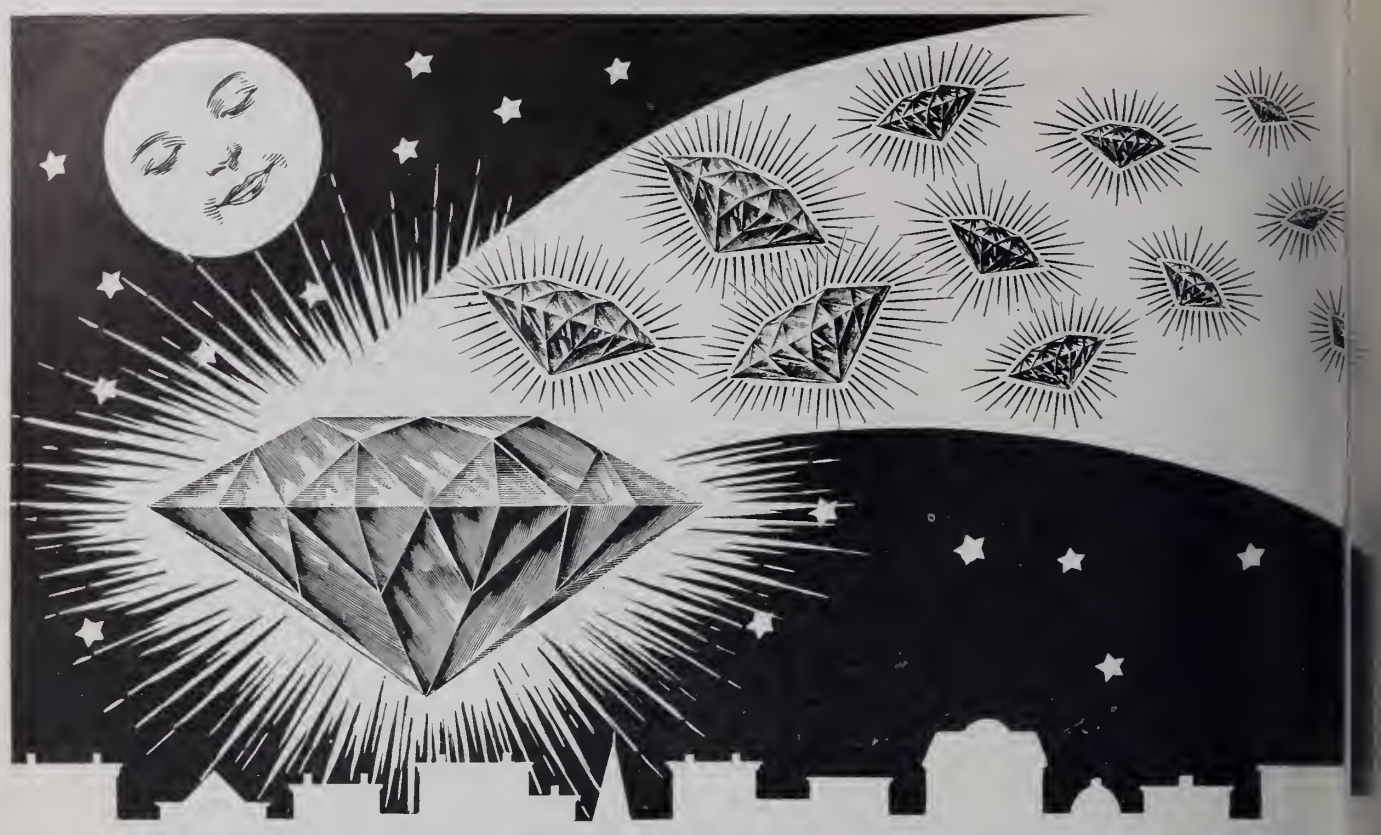
1005a.	16 size Hunting,	Plain	$16 00
1005b.	16 " "	Engine-Turned	16 00
1006.	16 " "	Engraved	17 00
1007.	16 " "	"	17 00
1008.	16 " "	"	17 00

The above prices subject to catalogue discounts

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO

Our Presidential Catalogue is now ready for distribution and will be sent upon request



A STAR PERFORMANCE

"Up above the world so high
Like a diamond in the sky."

¶ Because the most painstaking care is exercised in cutting the diamonds we sell.

¶ All the stones are perfectly round, of the proper thickness, and all the facets correctly laid.

¶ Producing the most possible brilliancy at the least possible price, for there is but one slim profit between the price we ask and the actual cost of production.

J. R. WOOD & SONS

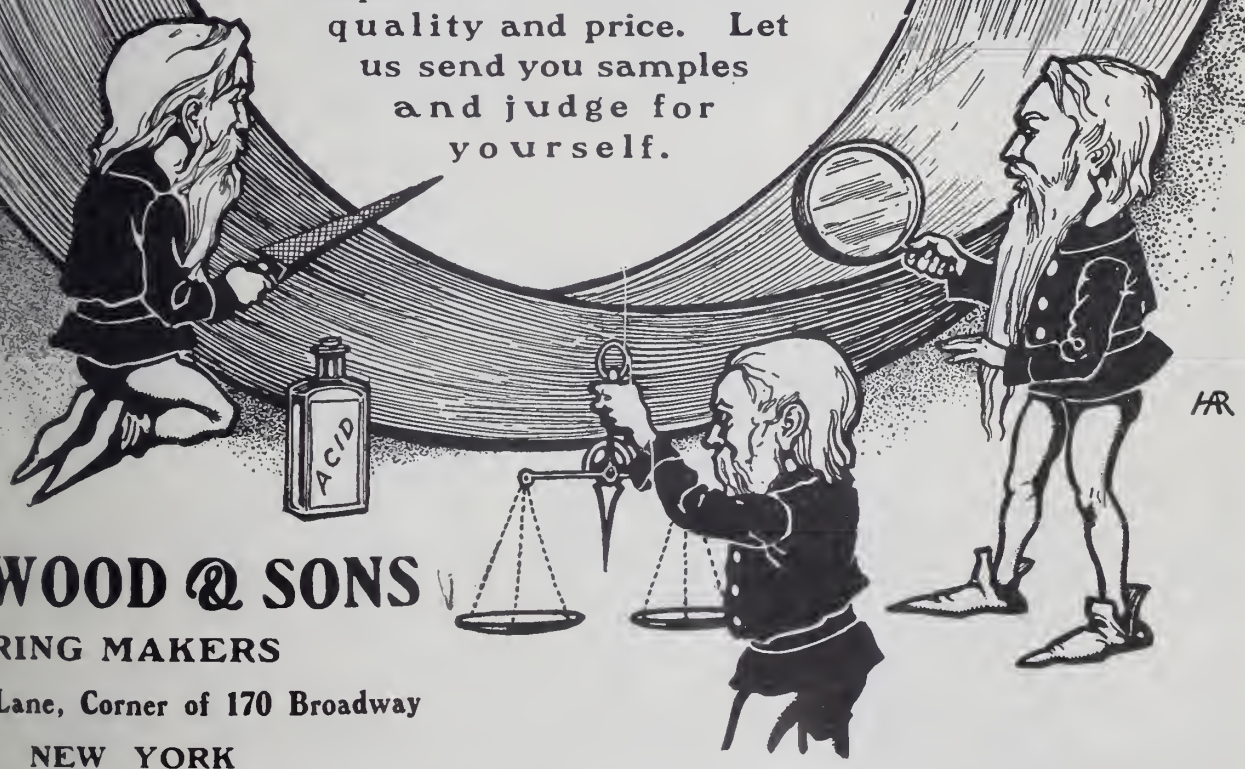
DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 MAIDEN LANE (Corner of 170 Broadway) NEW YO|K

BY EVERY TEST THEY'RE PROVEN BEST.

And there are good reasons for it. If there is any advantage in a half-century's experience at ring making, if there is any advantage in having the most improved machinery, the most skilled workmen, if there is any advantage in adopting the most advanced methods of manufacturing and the most economical method of selling, then our rings ought to be the best—and they are. We court comparison with others—quality and price. Let us send you samples and judge for yourself.



J. R. WOOD & SONS

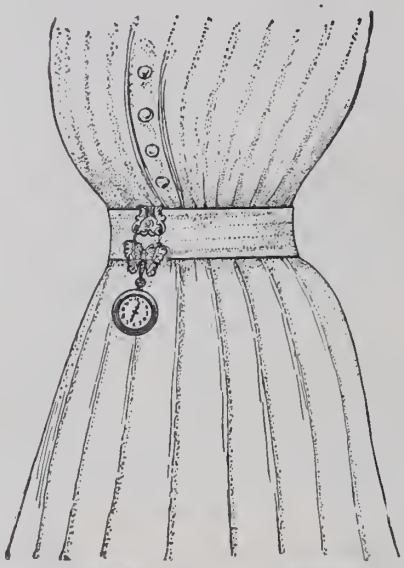
RING MAKERS

12 Maiden Lane, Corner of 170 Broadway

NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







Y 64/L 349







Y 94/L 293

INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure also Washburn fastener, attaching Fob to belt.

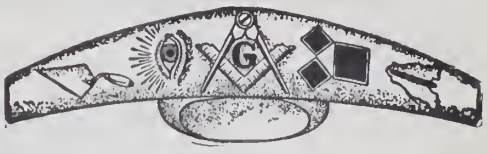
Our Locket Fob has already proven itself to be a great seller. We predict for our Watch Fob great results. It is a winner. Write for samples. We sell the wholesale trade only.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane


No. 69.


No. 48.


No. 40.


No. 61.


No. 64.


No. 63.


No. 71.


No. 67.


No. 73.


No. 51.


No. 44.


No. 66.


No. 99.


No. 22.

When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

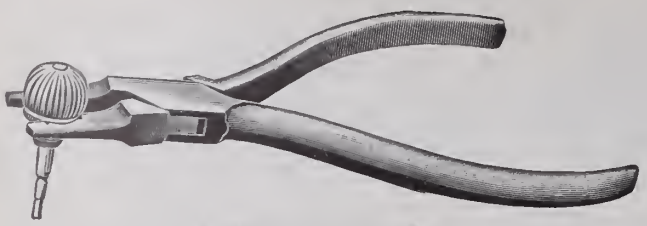
WENDELL AND COMPANY

The Special Manufacturers for the Retail Jewelry Trade

47 JOHN STREET, NEW YORK 57 WASHINGTON STREET, CHICAGO



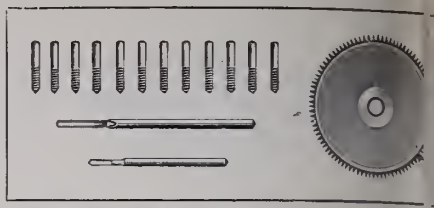
The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.



CROWN PLIER No. 331

For clamping the collar of crowns on dust-proof cases while removing same from pendant. This is usually found a difficult task but easily done with the help of this plier.

Nickel plated.....each, $ .60



1 Doz. BARREL HOOKS (threaded) v
Finished Drill and Tap

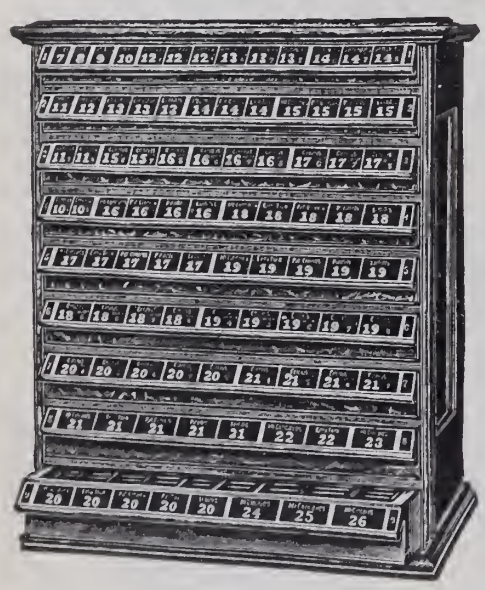
With this outfit a new barrel hook can be pu barrel in a short time, and in a proper manner will not pull out. Price.....
Same as above without Taps and Drill, per doz.

JEWELERS' SQUARE SAWS, ROUND BACK



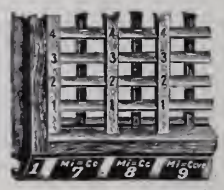
Hardened by a ne cess, giving a "toughness" not fou other brands of saws. in No. 00000 to No. Price, per gross, $1

ECHARCO WATCH GLASS CABINET No. 15 (Patented) Price, each, $16.00



This cabinet has many new features not found in any other. Novelty and usefulness are the chief arguments in its favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. Sides are paneled. Partitions of basswood and put together in best manner possible.



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

Bottoms of cabinets are hollow to receive chips, dust, etc.

Arrangement for Glasses.—The nine drawers contain 1,547 spaces to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions.—24 inches wide, 29½ inches high, 12 inches deep; weight, 45 lbs.; with packing case, 75 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

SHELDON'S PATENT HAIRSPRIN
COLLET REMOVER

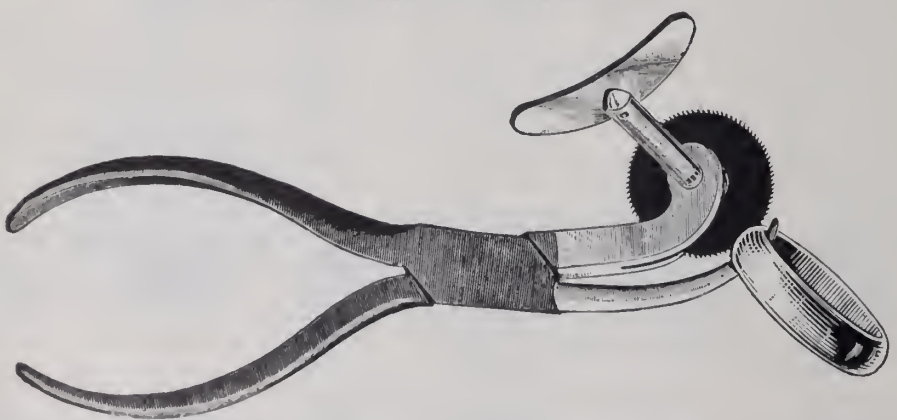


No need of any more distorted hairsprir bent balances.

Every watchmaker knows how troublesom to remove the collet without either distortir hairspring or bending the balance; with tl of this tool the difficulty is overcome. Th is provided with a pair of spring fingers, at the ends and ground very thin and shar tilting the balance the jaws may be slid und hairspring and by pressing the jaws toget will readily loosen the collet and then by t the central screw, which has a hole in the receive the staff pivot, you can force the from the staff, without injury to balance o spring. The adjustable screw nut is provic avoid wear or injury to the jaws. A glance illustration will demonstrate the utility o tool. Finely nickel plated.

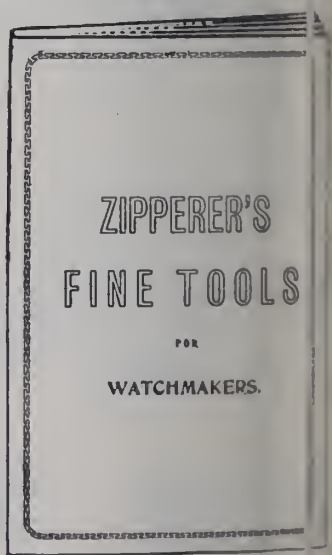
Price, each, $1.25

RING SEPARATING PLIER No. 1



A most effective device for cutting rings from fingers, when too tight to be removed otherwise. A few turns of the saw will cut a ring of average weight. Full nickel plated

Price, each, $1.75



A handsome Booklet, 8 inches inches, fully illustrating Zipperer' tools for watchmakers will be ma you upon receipt of a postal card, your name and address.

For Sale by all Jobbers in the United States and Canada

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yo



The Sea of Watch Cases

SO MANY Watch Cases are on the market that care is needed to choose the best. It is easy to ***call*** a product a 25-year case — but the question is, is it? You can't tell by the looks. Your dependence is on the Guarantee; and it is the maker's name, standing and reputation that give the Guarantee weight. There is Safety, Satisfaction and Profit in handling the

WADSWORTH 25-YEAR "PILOT"

It will steer a true course, away from the rocks and shoals of watch-case perplexities. It will stay at the helm for the whole 25-year voyage and come to port smiling when the time is up. Take your bearings without delay. Don't drift about in the "sea of watch cases" when you can get our 25-year "Pilot." Designed for beauty; built for wear; priced for profit. All aboard!

"A QUARTER OF A CENTURY"

The Wadsworth Watch Case Co.

NEW YORK
49 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

The Railroad Watch



16 Size—Bridge Model 18 Size—Full Plate

THE HAMPDEN WATCH CO., Canton, Ohio

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

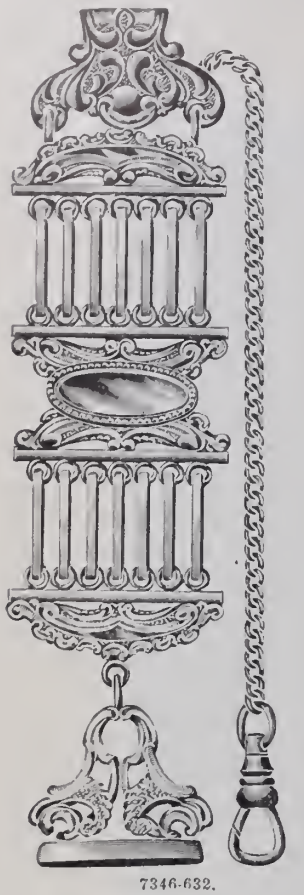
COPYRIGHTED BY T. F. KENNEDY.

Leadership in Business

like leadership in anything else, is simply the working out of nature's law of the survival of the fittest. Show me a business that is successful and I will show you, in ninety-nine cases out of a hundred, one that deserves to be. The law of the universe constantly seeks and demands the best and casts out the useless and unfit.

If you would be successful you cannot afford to give anything less than the best that is in you, and that man is worse than a fool who undertakes to succeed by trickery, chicanery or dishonesty, for when he attempts to cheat his neighbor, or deliver less than he sells, he injures himself beyond repair. His deceit will find him out and surely tear down and destroy.

It has been our constant aim in business to deiiver more than we sold. Our sun is still shining.



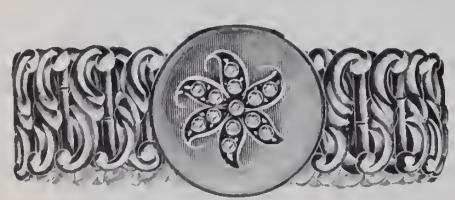
7346-632.



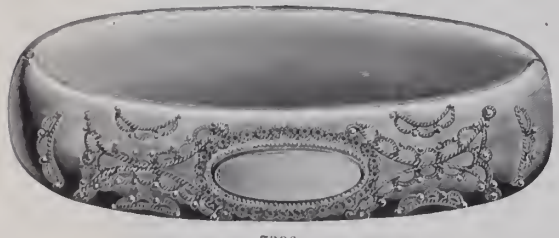
7197



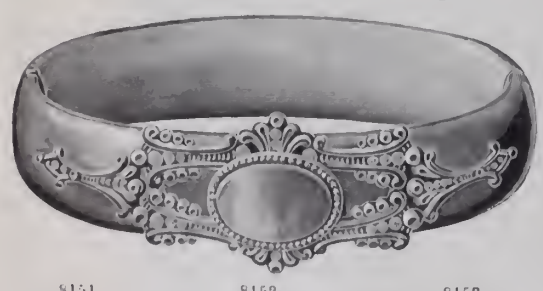
2699-233PC.



6184. Locket.



7290.
Rose.
1-8 Gold Signets. Etruscan Trimmings.



8151 Polished. 8152 Roman. 8153 Old English.

Minerva Bracelets
are still in the lead

Why ?
They deserve to be

HIGH GRADE GOLD CHAIN FILLED TRADE WARRANTED MARK F & C

This trade-mark appears inside the cover of every box containing

Minerva Bracelets



The Minerva Girl

Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

Sold only by
Fontneau & Cook Co.
Sole Sales Agents

Fontneau & Cook Co.

Attleboro, Mass.

CHICAGO: 1203 Heyworth Bldg.

Send for Catalogue of
MINERVA
GOLD FILLED ADJUSTABLE BRACELET
Every Lady wants one

We Make Catalogs for Retail Jewelers

THAT BRING RESULTS

Send for Samples and Particulars



STORE OF ARCHIE TEGTMEYER, MILWAUKEE, WIS.

Read Our Customers' Letters

MILWAUKEE, Wis., Jan. 17, 1908.

The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen:—The Holiday Rush being over, I herewith enclose you a remittance for my account, as there is no bill that we owe that we pay more cheerfully than we do yours.

This has been the fourth year that we have used your Catalog with splendid results. It gives me great pleasure to state that, in spite of there being 20,000 men out of employment in this territory, our business compares favorably with the month of December a year ago, and we attribute it largely to the good advertising that your Catalog has done for us, both in and out of the Holiday Season.

Wishing you a happy and prosperous 1908, I am,

Yours very truly,
ARCHIE TEGTMEYER.

This firm used The Arnstine Bros. Company Catalogs in 1904, 1905, 1906 and 1907, and again placed an order for 1908.

ORFOLK, Va., Jan. 22, 1908.
Arnstine Bros. Company,
Cleveland, Ohio.

ntlemen:—Replying to your r of the 4th inst., relative e results obtained from the logs, beg to say that the re- , considering the times, and ing my first year, were very factory. I think, of course, establishing the Catalogs several years, that it will lt in doing a much larger ness.

y customers and friends complimented me very much the appearance of the Cat- s and the class of goods il- ated, and it is my intention ollow next season with an- r Catalog, even larger and e r. Yours truly,

E. F. JAKEMAN.

This firm used The Arnstine Bros. Company Catalogs in 1907, and again placed an order for 1908.



STORE OF E. F. JAKEMAN, NORFOLK, VA.

We are represented in nearly every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND. OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

These Bracelets won't interest "a dead one"

Only live fish swim up stream



Wolcott Mfg. Co.

71 Peck Street = = PROVIDENCE, R. I.

New York Office: 14 Maiden Lane

Delamothe
METALLIZED

Real Rose Hat Pins



Every genuine DELAMOTHE Real Rose Hat Pin has the name stamped on the pin here.

This will be the largest selling article this Fall and Winter—it is already.

So remarkable are the sales of DELAMOTHE Real Rose Hat Pins that we do not expect dealers to believe same until they have actually tried them out. It does not seem possible that during JULY this product was sold by Retailers at the rate of two to twenty dozen daily—EVERY day. The Retailers' profit is unusually large. Not only are they proved big sellers, but they are a great attraction for the stores that sell them. The largest Advertising Campaign in years is behind this product. Every possible Advertising and Selling Help will be furnished Dealers gratis. This product will be sold to the best Dealers only, and retail prices will be strictly maintained.



DELAMOTHE Real Rose Hat Pins are made out of live roses, changed by a secret process into metal, then finished in attractive colorings and mounted on Hat Pins. This SECRET process is a recent discovery of Prof. L. G. Delamothe, a noted French Electro-Chemist, and is owned solely by the Delamothe Natural Art Decorating Co., Spokane, Washington, for which this Company is the Sole Distributor. It is the ONLY process by which an OPEN Rose can be perfectly metallized. This product is made in the finest manner possible, and its high quality will be maintained. The Roses used are grown in Oregon and Washington, famous the world over for their beauty and superiority—made where these Roses grow. No two Real Rose Hat Pins are alike. Finished in five colors to conform to the prevailing fashions in millinery. Six sizes, from the smallest rosebud to the full blown flower.

Not sold through Jobbers.

Do not buy inferior imitations. Sold direct only.

Write for Illustrated Price List

Or have Twa Dozen Trial Assortment sent on 30 days approval.

DELAMOTHE DISTRIBUTING CO., SOLE DISTRIBUTORS **Spokane, Wash., U. S. A.**



THE "CHIPPENDALE" DESIGN

IN the "Chippendale" line of Flatware, this Company has undoubtedly produced a masterpiece in the art of the Silversmith. The real "Chippendale" spirit is embodied in every portion of the design. Grace, Strength, Refinement and Practicability are the distinguishing characteristics of all of Chippendale's productions, and these same excellent qualities are represented in every piece of Smith "Chippendale" Flatware.

FRANK W. SMITH COMPANY

GARDNER, MASS. Manufacturers of Sterling Silverware

A New Pattern in Toilet Ware



The distinguishing feature of the new Whiting FLORENTINE Toilet Ware is its refinement of line, of ornament, and of conformation.

The mirror handles are conveniently long, the brush backs of a distinctive shape, symmetrically elegant and adapted to advantageous service, while the exceptional flatness of all the mountings adds to the individual character of the set.

Workmanship and materials are of the best quality, and the Florentine is finished in four attractive styles—plain, engraved, etched and repousse.

WHITING MFG. COMPANY

Silversmiths

Broadway and Nineteenth Street
New York

San Francisco, Cal.
717 Market St.

TRADE MARK
STERLING



Highest Quality
Greatest Variety

Because of the number of plants from whose products we draw, we are enabled to offer a very wide variety of patterns and styles, the finest examples of long experience and high grade workmanship in

CUT GLASS
STERLING SILVER
AND
SILVER PLATE

We would call attention to our line of Cut Glass with Silver Mountings. We invite out-of-town buyers to make our offices their headquarters, availing themselves of our stenographic and messenger service.

Our factories, each with a reputation, familiar to the trade, include the following:

THE BARBOUR SILVER CO.,
Factory A,
Sterling and Plated Hollow Ware.

THE DERBY SILVER CO.,
Factory B,
Plated Hollow Ware.

THE HOLMES & EDWARDS SILVER CO.,
Factory C,
Sterling Inlaid, Plated and Unplated Flat Ware.

MERIDEN BRITANNIA CO.,
Factory E,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

ROGERS, SMITH & CO.,
Factory E,
Plated Flat and Hollow Ware.

THE MERIDEN SILVER PLATE CO.,
Factory F,
Plated Hollow Ware.

THE WM. ROGERS MFG. CO.,
Factory H,
Plated Flat Ware.

ROGERS & BROTHER,
Factory J,
Plated and Unplated Flat Ware.

THE ROGERS & HAMILTON CO.,
Factory K,
Plated Flat Ware.

SIMPSON, HALL, MILLER & CO.,
Factory L,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

WILCOX SILVER PLATE CO.,
Factory N,
Sterling and Plated Hollow Ware.

THE WATROUS MFG. CO.,
Factory P,
Sterling and Plated Hollow Ware.

THE MERIDEN CUT GLASS CO.,
Factory T,
Rich American Cut Glass.

INTERNATIONAL SILVER COMPANY

9-19 Maiden Lane
18-22 John Street (Fulton Street Subway) :: :: :: :: **NEW YORK**

BIRTH-MONTH SPOONS
In STERLING SILVER
(ACTUAL SIZE)



No. 9
SEPTEMBER
POPPY

No. 10
OCTOBER
COSMOS

No. 1
JANUARY
SNOW ROSE

No. 2
FEBRUARY
CARNATION

No. 3
MARCH
VIOLET

No. 4
APRIL
EASTER LILY

No. 5
MAY
LILY OF THE
VALLEY

No. 6
JUNE — ROSE

No. 7
JULY
DAISY

No. 8
AUGUST
WATER LILY

No. 11
CHRYSANTHEMUM

No. 12
DECEMBER
HOLLY

MADE BY

SIMPSON, HALL, MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR

WALLINGFORD, CONN., U. S. A.

SEE OPPOSITE SIDE
OF THIS LEAF

"This is my birthday." — Shakespeare

BIRTH-MONTH SPOONS

NOTHING is more suitable for a birthday gift than a handsome souvenir spoon, especially when you are able to make a choice from such a unique and attractive line as we herewith present for your consideration on this and the preceding page.

Careful study has been made in the designing of the different patterns, that each month may be represented by its symbolic flower.

This, together with the exceptionally fine die work, heavy weight and beautiful gray finish, prove them to be the finest set of Birth-Month spoons ever offered to the Trade.

Their beauty cannot be adequately described. They must be seen to be fully appreciated.



Write us and let us tell you what special inducements we can offer in regard to this handsome Flemish Oak display box, velvet lined, with plate glass cover

These spoons are made and are for sale by

SIMPSON, HALL, MILLER & CO.

International Silver Co., Successor

WALLINGFORD, CONN., U.S.A.

They can also be found at our Branch Offices

9-11-13 MAIDEN LANE, NEW YORK
195 STATE STREET, CHICAGO
JEWELERS BUILDING, POST STREET, SAN FRANCISCO
33-41 HAYTER STREET, TORONTO

SILVERSMITHS TO THE AMERICAN PEOPLE



xceptionally Good Values
Sterling Silver

DRESSER CLOCKS

Movements Guaranteed

Illustrations ¾ Actual Size

Net Prices:	Plain	Eng. or Etched		Plain	Eng. or Etched
No. 81	$3.00	$3.75	No. 659	$4.00	$5.00
No. 965	4.25	4.75	No. 921	3.75	4.50
No. 659a	4.00	—	No. 91	3.50	4.25
No. 779	5.00	6.50	No. 972	5.50	6.50
No. 89	3.25	4.00	No. 923	3.75	4.50

ecialists in Silver Deposit Ware, Sterling
ver Photo Frames and Sterling Novelties

I. N. DEITSCH, Inc.

15 E. 17th STREET, NEW YORK

LEST YOU FORGET—



We take this occasion to remind you that we are still **Headquarters** for Sterling Silver Card Cases, Vanities, etc.

Our line without question is the **most varied** as well as the **largest** on the market.

We have just mailed a catalog, the finest we have yet issued, in which is included all the patterns we make in the above lines.

We want you to have a copy so, if thro' some error in our addressing list you have been slighted, please notify us at once and we will mail one to you.

R. BLACKINTON & CO.

Established 1861 TRADE MARK SILVERSMITHS

New York Salesrooms
15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS



No. 3057 BLACK COFFEE SET

Illustrations are About One Half Size

Complete Set, 3 pieces, without waiter	$75.00
Coffee Pot only	40.00
Sugar only, gold lined	17.50
Cream only, gold lined	17.50
Waiter	45.00

JOS. MAYER & BROS., SEATTLE, U. S. A.

MAKERS

The SIMMONS Special 12-Chain Combination

TWELVE of the best sellers in Simmons Vest Chains—assorted patterns—mounted on a roll of imported Manchester velvet (value $1.50). Sold only through the jobbing trade.

Price of the entire combination to retail jewelers—$21.75.

¶ Jewelers who wish to take advantage of this unusual offer should consult their jobbers at once.



Roll of imported Manchester Velvet worth $1.50, given free with each combination.

R. F. SIMMONS COMPANY

Main Office and Works, ATTLEBORO, MASS.

New York Salesrooms, 9-13 Maiden Lane. Chicago Salesrooms, 42 Madi... (Heyworth Building)

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



Above are shown 18 of the handsomest and most salable lockets ever produced. The price of this combination of lockets to Retail Jewelers is $31.15, and the total retail selling price is $51.92.

This is undoubtedly the most desirable combination of lockets ever offered. There is not a poor or doubtful seller in the lot. With the lockets we give free of charge a handsome velvet lined case in which to display them, and keep them in perfect condition.

This combination is sold only through the jobbing trade and the universal price of the 18 lockets and velvet lined case is $31.15 to Retail Jewelers. The retail selling price of each locket is plainly marked on a tag, the prices ranging from $2.08 to $3.50 and aggregating $51.92 for the lot.

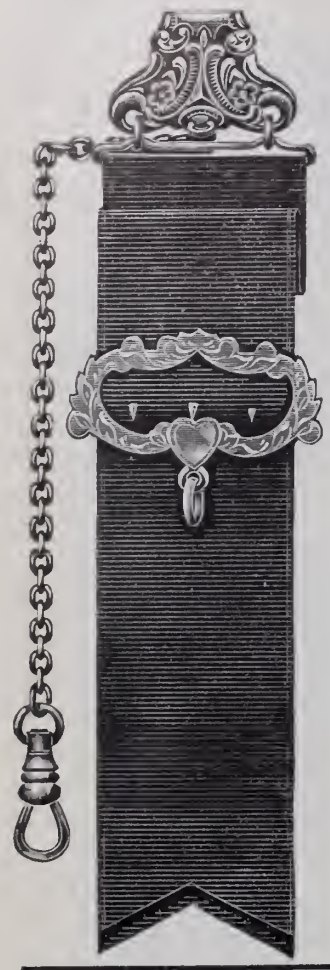
Order early to insure prompt delivery. If your jobber cannot supply you write us direct and we will tell you where to get the goods.

These goods are NOT sold to department stores or retail catalog houses.

W. & S. BLACKINTON CO.

MAKERS

North Attleboro, Mass. **New York, 180 Broadway**



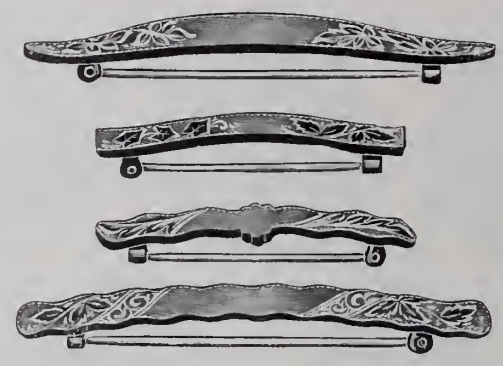
SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed

FACTORY - - - - ATTLEBORO, MASS.



Silk Fobs, Vest and Guards
Lace, Veil, Chatelaine and Brooch Pins
Ear Rings Crosses
Link and Lever Buttons
Studs and Pin Sets

FOR SALE BY ALL JOBBERS

Ask Your Jobber for S. & C. GOLD FRONT GOODS



NOTICE We are equipped to make any size Oval-Shaped Bracelet in Joint and Catch.

The "WINNA" Bracelets Strongest Secret Joi Catch on the Mar



MAKERS OF

High Grade Gold Filled Chains, Lockets and Bracelets

&

BATES & BACON

Attleboro, Mass.

NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street



THE J. D. BERGEN CO.

MANUFACTURERS OF



No. 372.—Delmar Puff Box.

POPULAR-PRICED

RICH CUT GLASS

Send for our catalogue of new designs and shapes for a selection and complete your line for the Fall trade.

Main Office and Factories: **MERIDEN, CONN.**

New York Salesroom: 38 Murray Street

Chicago Salesroom: 131 Wabash Avenue

Baltimore Salesroom: 121 W. Baltimore St.

14 Kt. **Hand Made Rings** 14 Kt.

Chinese == Egyptian == Italian



CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING,
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique Designs in Silver Rings.

VAN DUSEN & STOKES CO.

Oriental Jewelers

1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links

LOCKETS ONLY



ROSE GOLD 8549 GREEN AND ROSE 8672

One of our most popular new Rolled Plate designs, Fine Stone Cameo

None genuine without

TRADE W&H MARK

stamped inside

ESTABLISHED 50 YEARS

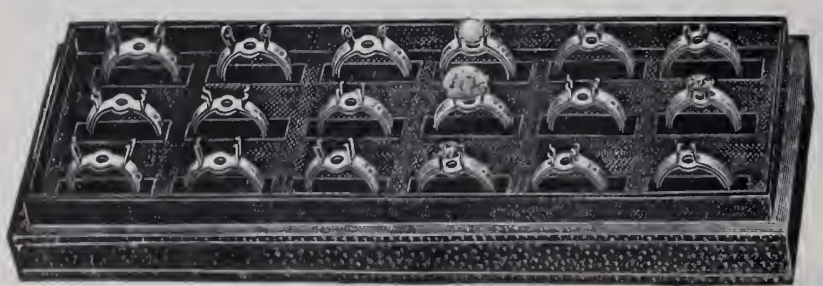
WIGHTMAN & HOUGH CO.

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory, 7 Beverly St
PROVIDENCE, R. I.

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased*, as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,			$6.00
" " 12		" "	4.00
" " 9		" "	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York

Selling Agents for United States and Canada

Is Beauty
Is Usefulness
Is Superior Conveniences

These points lead to the choosing of the Sternau Chafing-Dish in preference to all others.



No. 1191 Capacity 3 pints. Fitted with extra hot-water pan and Sterno-Inferno Burner; trimmed with non-heating ebonized handles and knobs. The base is dark finished oak and non-heating.

S. STERNAU & CO.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

Makers of STERNAUWARE comprising
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-Office

THE NEW BRIGGS SNAP

PATENT APPLIED FOR

The Snap is ¼ size of cut



SIMPLEST, STRONGEST, SAFEST
NECK CHAIN CLASP ON THE MARKET

¶ Accidental disengagement is impossible, yet it is easily disengaged when desired. The peculiar construction permits the ball to swivel in the loop thereby preventing the kinking of the chain.

ASK FOR THIS SNAP ON YOUR NECK CHAINS

THE D. F. BRIGGS COMPANY
ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn, E. C.

The American

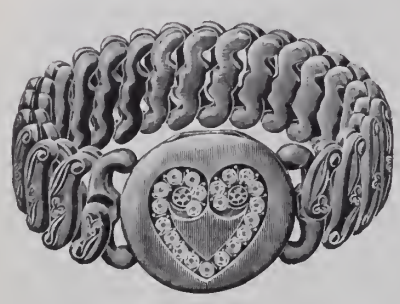
EXTENSION

Queen Bracelets



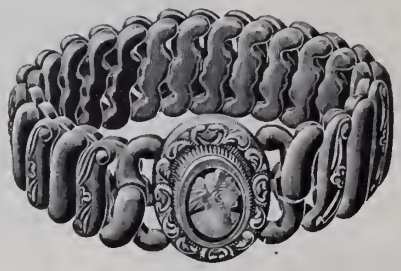
706- Half Chased

Superior in Quality, Workmanship and Finish



785—Roman Round Locket, 21 White and 2 Ruby; Heart Shape.

Your Jobber can supply you with these upon request



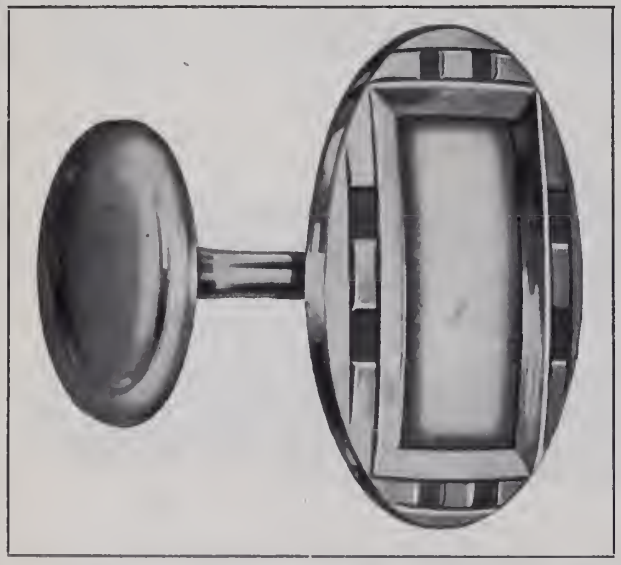
720—Small Oval Cameo Signet



754— 7-Bar, Ruby and White
755—26-Bar, Ruby and White
756— 7-Bar, Olivene and White
757—26-Bar, Olivene and White
758— 7-Bar, Sapphire and White
759—26-Bar, Sapphire and White

Exclusive

HANSEN-BENNETT CO., Manufacturers, Attleboro, Mass.



Potter's Buttons

THE EQUAL OF

POTTER'S PINS

THROUGH THE JOBBER

KEEP IN TOUCH WITH US—IT PAYS.

E. A. POTTER COMPANY

PROVIDENCE — RHODE ISLAND



Features of Our Line

The **Unique, Artistic** and **Unusual,** together with **Superior Quality, Best Workmanship** and **Perfection in Finish.**

COMBS

Over 500 Designs.

Fine gold filled mountings, comprising all the popular finishes and stones.

This is undoubtedly the finest line of mounted combs in the market.

We Manufacture in **Gold Filled** and **Sterling Silver, Brooches, Hat Pins, Combs, Handy Pins, Waist Pin Sets, Barrettes, Scarf Pins, Veil Pins, Links, Buckles, Sash Brooches, Bracelets** and **Necklaces.**

C. RAY RANDALL & CO., North Attleboro, Mass.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane — SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

The "GLENNA" REVERSIBLE BRACELET

is the best seller on the market. It is virtually two bracelets for the price of one. Both sides are stone set; made in all semi-precious and imitation stones. Quality and construction guaranteed. The setting does not come in contact with the arm.



Pat. May 19, 1908. B—AMETHYST (Actual Width)

The reversible idea gives double value and appeals to the purchaser as a novelty.



E-7 (Actual Width)



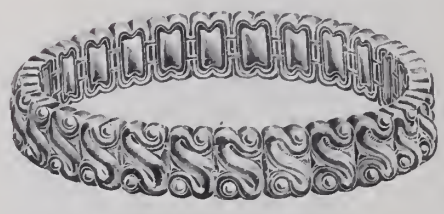
B—CORAL (Reduced one-third)

Combination reversible neck collar and bracelet combined. The bracelet can be detached and worn separately. Four pieces of jewelry in one, set with fancy stones. Ask your jobber for them.

C. D. LYONS COMPANY, Mansfield, Mass.



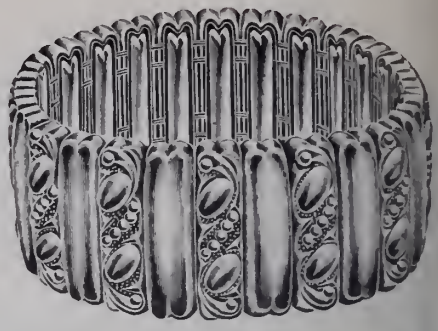
564—LADIES



558—MISSES



598—BABY



543—LADIES

ENTIRELY NEW

The NORMA TRADE MARK

Is the Standard Adjustable Bracelet of the Day

High Grade, Gold Filled—Sold only through Jobbers

Send for new catalogue just issued

The F. H. Sadler Company

Attleboro, Mass.

Have You Received the New

1909 "Standard" Jewelry Catalogue?

If not, drop us a postal

THE BEST BOOK FOR THE RETAIL JEWELER

M. S. FLEISHMAN CO.

Heyworth Bldg. (Ninth Floor) - - - - - CHICAGO, ILL.

Attleboro Chain Co.

"LEADERS OF QUALITY"

Makers of Rolled Plate Chains, Fobs, Bracelets and La Vallieres

Ask for the "A. C. Co." Chains and Bracelets if you want the most Up-to-Date Goods on the Market, which are a Standard of Quality and sold at a Moderate Price.



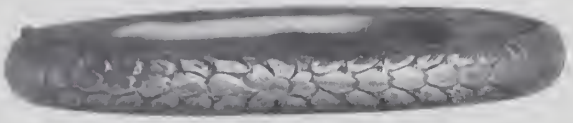
No. 16394



No. 16443.



No. 16395



No. 16429.

OUR GOLD FILLED FOB LINE IS A WINNER.

FACTORY:

ATTLEBORO, MASS.

OUR LINE IS NOW BEING SHOWN BY OUR SALESMEN.





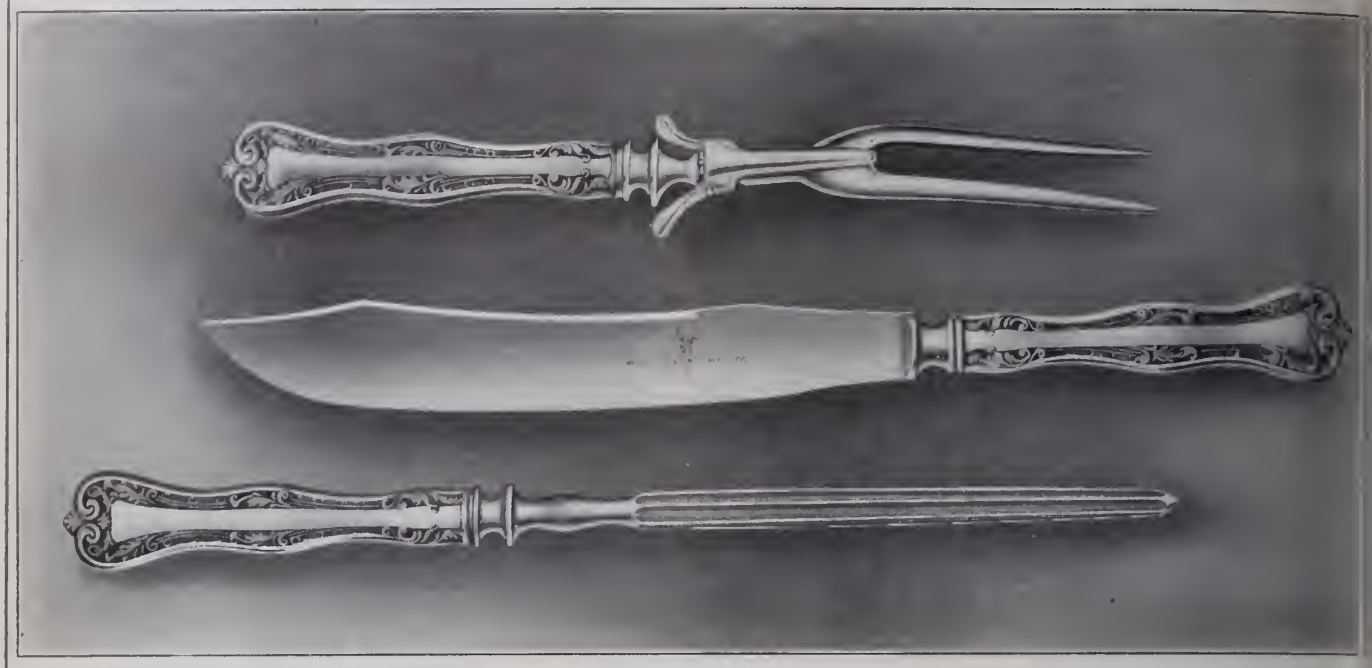
The Chas. M. Robbins Co.

MANUFACTURING JEWELERS

ATTLEBORO. MASS.

CLASS PINS

The Williams Bros. Mfg. Co.—"Quality Ware'



CARVING SET—QUEEN ELIZABETH DESIGN

The latest of our well-known "Queen" Patterns is illustrated above. While each pattern we produce is more artistic, perhaps than its predecessors, we can hardly improve the ***quality***. The Queen Elizabeth may be had either in bright or French Gray—5-oz. or 12-oz. plate. Almost any article of flat ware now ready.

THE WILLIAMS BROS. MANUFACTURING COMPANY, GLASTONBURY, CONN (Plant Established 1860)



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co

PLAINVILLE, Norfolk Co. MASS

New York Office
7 Malden Lane

Chicago Office: Room 405, 103 State St

THE WILLIAM B. KERR CO.

Specialists in Small Wares and Novelties in both Gold and Silver

Three essentials of commercial success distinguish The William B. Kerr Company's productions:

Admirable Workmanship.—Every article exhibits in its smallest detail the perfection of modern silversmithing.

Attractive Design.—The graceful lines and refined ornamentation demanded by the best customers characterize all these productions.

Moderate Price.—Despite their superiority of design and workmanship, these goods are sold at thoroughly practical prices.

Factory and General Office, NEWARK, N. J. 320 Fifth Ave., New York CORNER OF 32nd STREET

Artists and Designers Agree

That the most meritorious compositions are those attaining harmony and breadth without superfluity of detail.

Hostesses and Housewives Agree

That the best Sterling Silver Tableware is that having only enough ornamentation to lend the proper amount of grace to the dignity of clear, clean silver.



Note how **Ye MOUNT VERNON PATTERN** fills these requirements, being designed to ye Colonial taste of **Strength, Beauty and Simplicity**

Its Success is Assured and Continuous

TRADE MARK R&L BCo STERLING

Rogers, Lunt & Bowlen Co.

Greenfield, Massachusetts *Write for Catalog*

O & B

STANDS FOR THE BEST

ASK YOUR JOBBER FOR

O K B — Line **GOLD RINGS,** Brooches, Scarf Pins, Veil Pins, Baby Pins, Earrings, Studs, Mountings

OB A — Line Extra Fine Seamless Gold Filled Wedding **RINGS**

REGISTERED TRADE-MARK.

Line Superior Quality Seamless Gold Filled Fancy **RINGS**

OSTBY & BARTON CO.

PROVIDENCE - - RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

THE DIRECTOIRE COIFFURE

HAIR ORNAMENTS REVIVED

FOR CLASSIC BEAUTY the coiffures of the Directoire Period were unexcelled. The primary inspiration came from ancient Greece, as witness the BANDEAUX, which will be found here in perfection. Indeed, all the Hair Ornaments now displayed by this house, are faithful reproductions—actual copies—of the creations of the Period. The Directoire COMBS glow with characteristic beauty. The rather large BARRETTES of the epoch will be a revelation to many. Nor should one fail to see the appropriate HAIR PINS taking the shape of Bells, Olives and Loops. Women's eyes sparkle at seeing them.

D. Lisner & Co. *Creating Importers of Jewelry Novelties*

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



A New Effective Seller

Our new patented interchangeable initial buttons and scarf pins are absolutely unique and sell on sight. They take the place of engraved buttons and pins, but are far more attractive in appearance. Made in 10 and 14 kt. and substantial in every respect. A full line of Initials and Fraternal emblems. Secured simply, effectively and instantaneously; guaranteed to give satisfaction. Prices reasonable. Handsome display boxes for each set without charge. Send for sample and booklet.

They are bound to appeal favorably to your trade and you will find them "Winners." Stamped with the Imprint of "The Rose," the mark of quality and excellence.

HENRY FREUND & BRO.
"Sellers of Sellers"
71 Nassau Street NEW YORK

MR. RETAILER

A good reason WHY you should interest yourself in SOLIDARITY GOLD WATCH CASES is because our 1908 line will go down in history as the best year's product in A QUARTER OF A CENTURY.

THEY CERTAINLY ARE WINNERS!

You can't get their effect in gold-filled cases; you can't get their effect in cheap gold cases; you can only get their effect in **SOLIDARITY Gold Cases.**

Write your Jobber for a selection package and see for yourself.

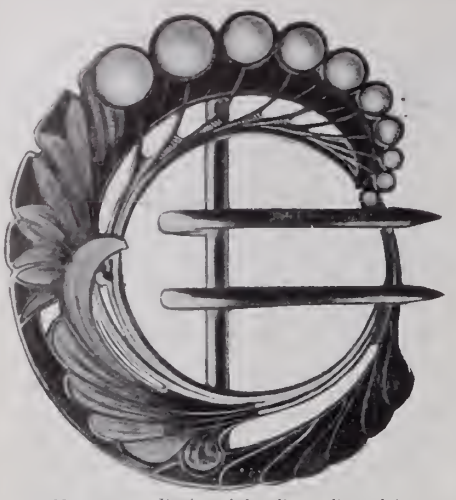
Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER



No. 1246. Designed by Rene Beauclair



No. 1264. Designed by Rene Beauclair

The Shepard Manufacturing Co.

MELROSE HIGHLANDS, MASS.

NEW YORK OFFICE:
15-17-19 Maiden Lane

CHICAGO OFFICE:
501 Heyworth Building

We are the leading manufacturers of high-class wares in cloisonne and French transparent enamels. Our new fall lines in

Gentlemen's Vest Buttons — *Ladies' Dress Buttons*
Cuff Links — *Buckles*
Stick Pins — *Hair Pins*
Bon-Bon Boxes — *Hat Pins and Brooches*

embody several of the latest creations from the celebrated French artists and designers, Rene Lalique, Eugene Feuittatre, Rene Beauclair and others.

Many of our newest pieces have been made up from the advance 1909 fashion sheets from Paris, and these pieces have not as yet been made abroad.

We are manufacturing a line in enamel ware that duplicates the European creations in color and finish, and far exceeds anything of its sort in material and workmanship.

Our representatives are now out with a full line of samples and it will pay you to await their call and see these new goods before purchasing

Write us for information.

THIRD EDITION

WORKSHOP NOTES

For JEWELERS and WATCHMAKERS

Revised and Enlarged — **100 Pages New Matter**

Containing 300 Pages (size, 7½x10½ inches), Bound in Cloth, Stiff Covers

A collection of the latest practical receipts on the manufacture and repairing of watches and clocks, and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxydizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

PRICE, by mail postpaid, $2.50

PUBLISHED BY

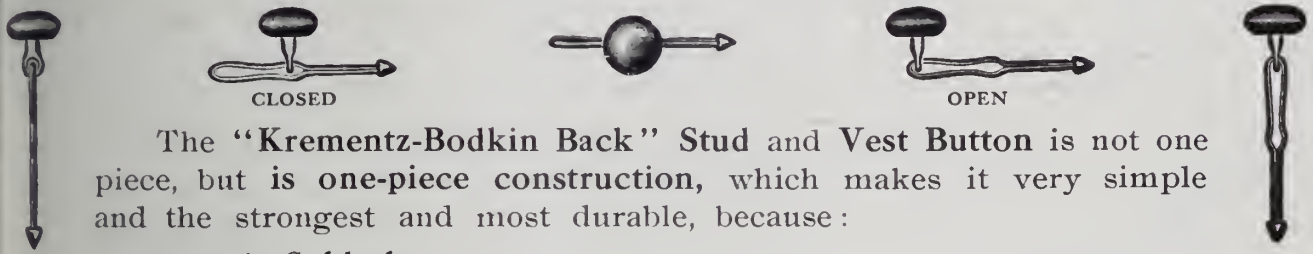
THE JEWELERS' CIRCULAR PUBLISHING CO.

11 JOHN STREET, COR. BROADWAY (Corbin Building), NEW YORK

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All "**Krementz-Bodkin Back**" Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a "**Krementz-Bodkin Back**" **Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. "**Krementz-Bodkin Back**" **Studs** and **Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

WHERE MOUNTINGS ENHANCE THE GEMS

TRADE D MARK

THE MOUNTINGS created here heighten the beauty of gems, while in themselves artistically superior. It is an advantage to be able to obtain such Mountings at the most reasonable prices consistent with quality.

Ring Mountings	-	from $3.75 to $22.00
Sleeve Link Mountings		" 9.50 " 30.00
Brooch Mountings	-	" 6.00 " 40.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS



49 SECOND ST.
NEW YORK

Trade-Mark. Telephone 6383 Orchard



COMPASS CHARMS

WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

YACHTSMAN
BICYCLIST
FISHERMAN
HUNTER or
TRAVELER

A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

T. W. ADAMS & CO.

Manufacturers of 14k Jewelry Only

15 Maiden Lane, - NEW YORK
103 State Street, CHICAGO, ILL.

Factory, 83 Union St., Newark, N. J.

TRADE A 14 K MARK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

B. M. Shanley, Jr., Co.

Our representatives are now calling on the retail jewelry trade with our new line of 14 and 18 Kt. Gold Jewelry and novelties. We have the facilities for manufacturing any articles made in gold.

Designs and estimates furnished upon request.

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

To the Jobbing Trade Only

Invisible Locket Top Bracelet, made in Signet or Stone Top



PATENT APPLIED FOR.

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

Popular Priced 14K. and 10K. Jewelry

UP-TO-DATE ARTISTIC ATTRACTIVE

A COMPREHENSIVE LINE OF

Brooches
Invisible Joint Locket Rings
Bracelets Festoons
Scarf Pins Cuff Pins
La Vallieres Earrings

DON'T FORGET



If our salesman does not come to your town we will gladly send you a selection package of our sellers for your inspection.

Buttons, Brooches, Lockets, Fobs, Scarf Pins, Waist Sets, Cuff Pins, Veil Pins, etc.

The Keller Jewelry Mfg. Co.

Factory
251 N.J.R.R. Avenue
Newark, N. J.

64 Nassau Street
New York

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold
VEIL PINS

Ludwig Nissen & Co.

182 and 184 BROADWAY
NEW YORK

PEARL
NECKLACES
AND
DIAMOND
COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

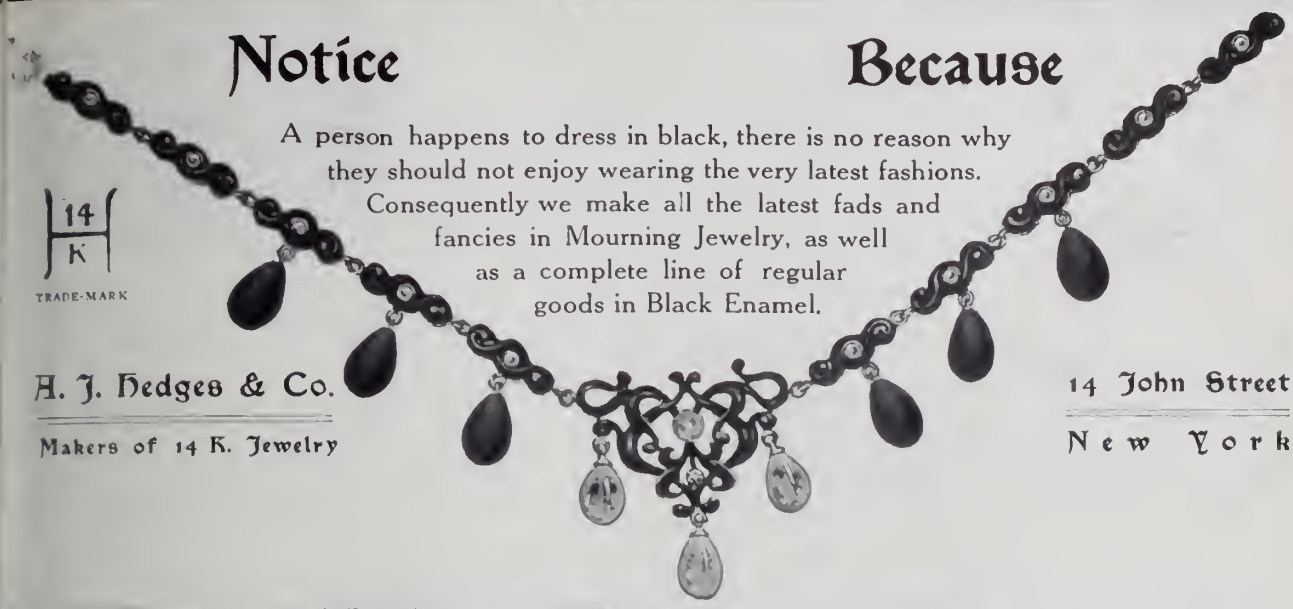
Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.

182 and 184 BROADWAY
NEW YORK

Notice Because



A person happens to dress in black, there is no reason why they should not enjoy wearing the very latest fashions. Consequently we make all the latest fads and fancies in Mourning Jewelry, as well as a complete line of regular goods in Black Enamel.

14 K TRADE-MARK

H. J. Hedges & Co.

Makers of 14 K. Jewelry

14 John Street

New York

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.



"ARE THESE 14 KARAT?"

That is what our customers say when they see our line. We are making the ***best*** 10 karat line on earth. Our designs, workmanship, finish and general appearance are better than those of a great many 14 karat houses and we can prove it by sending you a memorandum package.

We make a complete line of gold jewelry including ***Belt Pins, Belt Buckles and Combs.***

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

Factory and Office
91 OLIVER ST., NEWARK, N. J.

Trade Mark

New York Salesroom
9-13 MAIDEN LANE

PERCY M. LAYMAN

SYDNEY C. STRAUS

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

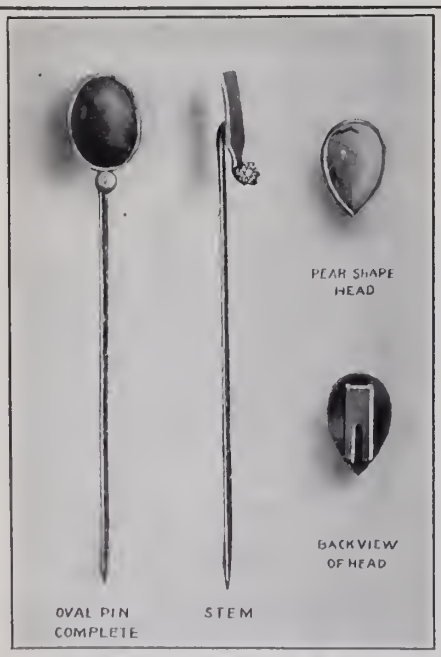
MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.

The Locket House 51-53 Maiden Lane, New York

TRADE MARK

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy 24-26 East 21st St., NEW YORK



The R. S. Cigar Cutte

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend see it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co

23 Maiden Lane, New York.

Goodfriend Bros.

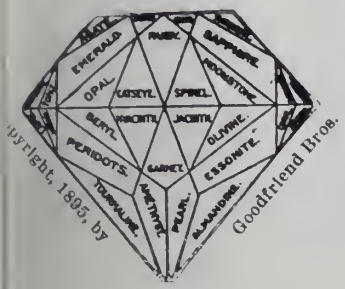
IMPORTERS AND CUTTERS

....OF....

PRECIOUS STONES

eadquarters for all kinds of

PEARLS



earls	Gem Coral
ubies	Aquamarines
meralds	Tourmalines
apphires	Peridots
pals	Opal Matrix

And other Precious Stones

EARL, OPAL, CORAL and AGATE NECKLACES

NEW YORK:
-11-13 MAIDEN LANE

PROVIDENCE:
12 Union Street

PARIS:
10 Rue Cadet



The Necklace at Its Best

THE MOST FEMININE of Jewelry, the Necklace, makes its own appeal. This appeal gains strength in proportion to the artistic beauty of the Necklace. It need not be elaborate—there is a beauty in simplicity. The BEAD Necklace is a simple and yet classic form. It admits of dainty decoration and charming variation, but even the plain Gold Bead is rich in beauty. The wide recognition given the Bead Necklaces of this house, bespeaks for them the special consideration of the trade.



Plain Roman Beads, straightaway sizes and graduated.

•

Vermicilli Trim Beads, straightaway sizes and graduated.

•

Alternated Beads, plain and decorated, in even or straightaway sizes.

•

Gems Alternated with Beads, producing very rich effects. Coral and Amethyst are used in this manner most impressively.

•

Other variations include Oval-shape Beads, etc.

Day, Clark & Co. Twenty-three Maiden Lane

NEW YORK

PLATINUM TIPPED

ARCH CROWN



ARCH CROWN

WHY NOT SET YOUR DIAMONDS IN THE MOUNTING THAT DISPLAYS THEM BEST

SHOW STONES WHITEST AND WEAR LONGEST

EASY TO SELL **STANDARD OF PERFECTION** **EASY TO SET**

Made in 14K., 18K. and Platinum, also Earscrews, Studs, Etc. WRITE FOR PRICE LISTS

ARCH CROWN MFG. COMPANY, **20 Camp Street**

SOLE MAKERS All with completed bearings ready to set. NEWARK, N. J., U. S. A.



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.

Manufacturing Jewelers

291-293 Seventh Ave.

Bet. 26th and 27th Sts.
Telephone, 913 Madison

NEW YORK

AZURITE-MALACHITE MATRIX

A beautiful blending of Blue, Green and Brown

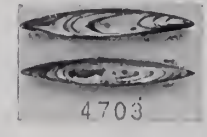
A new variety, entirely different from any stone heretofore shown on the market. We control the output of the only mine producing this variety. Send for Samples; mounted or unmounted.

ABALONE PEARL SHELL JEWELRY

in two natural colors, opal iridescence and various shades of rich green.

Mounted in Sterling Silver and Gold in a large assortment of designs.

BEAUTY PINS



Send for new Illustrated Catalog in colors containing prices.

The Barber Jewelry Mfg. Co., 36 GOLD STREET NEW YORK CITY



O and 16

Tavannes Movemen

7-11-15-17 Jeweled

O. F. and H

Adrian J. Morai

R. 304 Godchaux Bldg., New Orleans.

TRADE S MARK.

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

Gems and Precious Stones

Cloth, postpaid, $1.00. Published by the ... elers' Circular Pub. Co., 11 John St., New ...

LEROY W FAIRCHILD. GOLD PENS.

FAIRCHILD & COMPANY

29 & 31 EAST 22d STREET
NEW YORK CITY

BEFORE PURCHASING INSPECT OUR LINE.

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS



Photo
Signet
Locket
Rings



Send
for
Catalogue

BUTTONS on a new and comprehensive principle

See the double split post under the curled edge bean

Requires no force to insert into the buttonhole and cannot break.





CHARLES M. LEVY

Manufacturer of Rings, Lockets and Buttons

90 William Street, NEW YORK

The Allsopp Rings

A complete line set with America's Newest Gem— **AMATRICE**

The attractive and beautiful individual matrix stone.

Beautiful shades of color. Does not fade or change color.
Wonderful Individuality. No porosity or roughness.

Allsopp QUALITY, DESIGN AND WORKMANSHIP— No retailer can afford to be without an assortment of this new ready seller.

Allsopp Bros. Allsopp Building, Newark, N. J.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

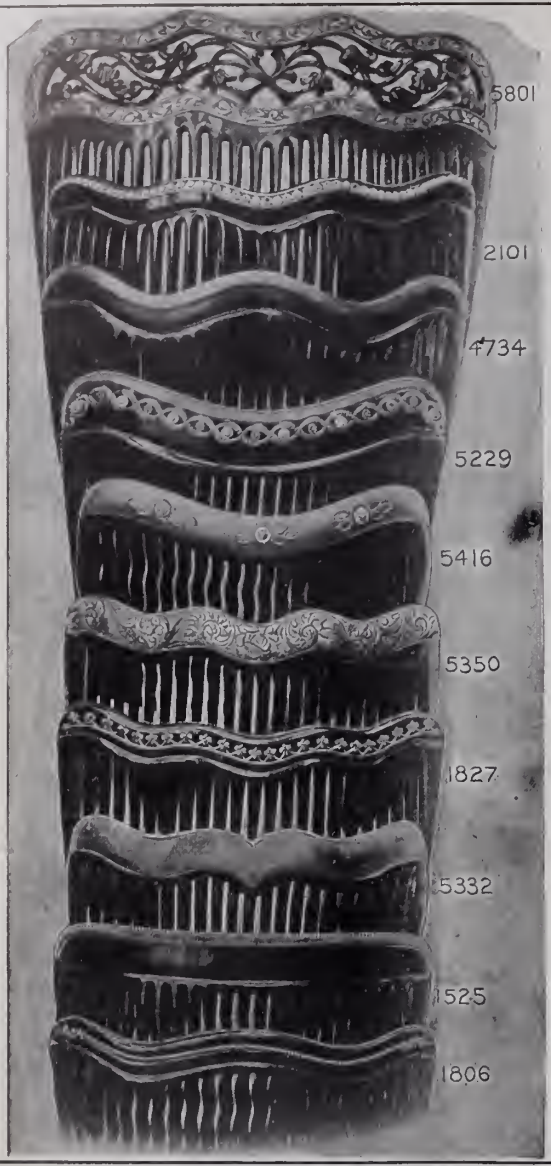
J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

Our Business Policy is Your Success-Insurance Policy

Our line comprises every desirable novelty of the season. It will pay you to see our line. Selection packages sent.





The COMB HOUSE

WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our Fall line is now ready for your inspection.

We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.

Hartford Bldg.

41 Union Sq., New York

THE BEST

SOLID GOLD CHAINS

They stand the test of time and have done so for 58 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade K Mark

1850 1908

ALOIS KOHN & CO

16-18 Maiden Lane, New York

Makers of **Gold Chains** of every kind



Sterling Mesh Bags

also gold lorgnette and neck chains

Trade W B Mark

Weizenegger Bros.

358 Halsey St., Newark, N. J.

N. Y. Salesroom: 396 Broadway

Pat. U.S. and Canada.

Try Wells' Perfect Ring Adj

1 doz. asst. sizes 10k gold filled (front twice as thick as on back 1 doz. asst. sizes solid 10k gol 1 doz. asst. sizes, metal, 55c. A jobber for them, or I will send, at once (only on receipt of pri samples—one small and one large gold filled and one metal for 50c. Address

CHESTER H. WELLS, Jeweler, Meshopp

WHY NOT

FRESHEN UP YOUR LIN

WITH A FEW OF OUR ORIGINAL DESIGN

It will give us pleasure to submit a selection

CREES & COURT Die Sinkers and Designe 91 Sabin Street PROVIDENCE, R

SOLID GOLD COMBS

PLAIN AND ENGRAVED



14k EVERYTHING IN GOLD JEWELRY 10k

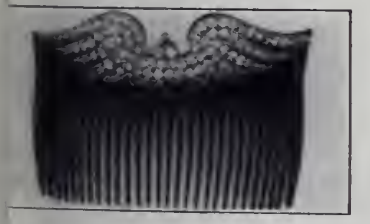
Brooches, Festoons, Necks, Buttons, Hat Pins, Fobs, Lockets, Cuff Pins, Bracelets, Emblems, Gold Safes, Buckles, Cigar Clips, Etc., Etc.

Chas. L. Trout & Co.
MANUFACTURERS

Maiden Lane, New York

STANDARD IN

Stone Combs and Hat Pins



Our line of White Stone Combs forms a class itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

Our line of Combs and Hat Pins consists of over 100 new styles of exclusive designs which are at popular prices.

On application we will send a selection on approval, with all charges paid

JOSEPH W. HELLER

Manufacturing Jeweler

White Stone Novelties

PAGE STREET PROVIDENCE, R. I.

NEW YORK OFFICE: 15-17 MAIDEN LANE (Silversmiths Bldg., Room 1710)



This Year Is a

Great Ten Karat Year

Hundreds of retailers—high-class ones—are buying our line this year, in very liberal quantities, because they expect popular-priced goods will sell best.

Last Christmas it proved to be the case, and this time it will be even more so.

There is no better property for a retailer's stock, than our splendid, high-class, 10K Jewelry.

KOHN & CO

CAMP & ORCHARD STS, NEWARK N.J.

1Ko



RELISH DISHES
in a variety of charming designs.

G. A. HENCKEL & CO.

MAKERS OF SMALL AND MEDIUM WARES IN

STERLING SILVER

FOR THE TRADE ONLY

109 to 115 W. 26th St. (one Block from Broadway) **NEW YORK CITY**

¶ OUR GOODS INVARIABLY POSSESS THAT CHARM OF FINISH WHICH ATTRACTS THE BUYER AND THAT "STERLING" QUALITY WHICH HOLDS A CUSTOMER.

The trade is cordially invited to call at our showrooms and inspect our new Fall productions.



JUST A REMINDER

that this is a good time to investigate our line. You may have shopped around and found nothing out of the ordinary and perhaps think you have seen all there is. But wait – you have overlooked the best and the one line that is different from any other.

Our goods are noted for their originality, graceful shapes and handsome designs. Good weight silver. As for prices, it is only necessary for us to state that every article in our line is a good seller and you will buy no other after the first trial.

Silver Deposit Ware, Photo Frames, Belt Buckles, Sash Buckle Pins, and a large assortment of novelties.

SCHARLING & CO.

Factory and Office: 755-757 Summer Ave., Newark, N. J.

Show Rooms represented by

W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.
M. L. LEVY & CO., 2447 Jackson St., San Francisco, California

GOODS THAT SELL!

We have just what you require; the very articles which your customer is looking for

If you have not seen our new line, please notify us and our salesman will call, or we will send a selection package if he cannot reach you.

Our stock comprises a varied and complete assortment of Brooches, Buckles, Barrettes, Bayaderes, Combs, La Vallieres Collars, Necklaces, Hat Pins, etc. as well as everything in Jet Jewelry and all sizes and qualities of Pearl Strings and Collars.

Visiting Buyers are cordially invited to call.

CHOPARD FRÈRES CO.

Factory, 35 Rue des Trois Bornes PARIS, FRANCE

56 Maiden Lane, New York



MADE of the best materials that c enter into a pen. The workm ship is the finest product of skill mechanics.

This pen may be emptied, cleaned and filled by merely a pressure of the finger and all possibility of accidental discharge is avoided.

Dealers should investigate the me of this style Mercantile, and, with th in stock, will find a ready marke all localities.

Catalogues upon request.

Aikin-Lambert Co.

Established 1864

15-19 Maiden Lane, New Yo

138a St. James St., Montreal

THE GREAT AMERIC JEWELRY CATALO

Is a publication of real practical va it truthfully illustrates those line merchandise; best adapted to the n of the *Jewelry Trade;* its reliabilit unquestionable.

SAFETY

With implicit confidence you can it when ordering goods; it insures against deception; remember, for e dollar's worth of merchandise you you are obtaining positive, intrinsic v

Write for this catalog; it means m to you.

THE OSKAMP-NOLTING CO

Mammoth Wholesale Jewelers

411-413-415-417 Elm St.. CINCINNATI, O



No. 4444
3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00
per dozen

Frank M. Whiting & Co.
SILVERSMITHS
320 Fifth Avenue, New York North Attleboro, Mass.

rtistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
Fulton Street NEW YORK

Roger Williams Silver Co.
Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.





Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street · Providence, R. I.

one 801 John Established 1876

MORRIS SCHIFF
& 84 Nassau St., N. Y. CITY



Manufacturer of
DIAMOND MOUNTINGS, LOCKETS, BUTTONS, BRACELETS, RINGS, Etc.

ecial attention paid to order work and repairing

you want good work, send it to me. One trial l convince you that it will pay you to send me ur work. Highest prices paid for old gold and ver.



Horse Radish.

You Get a Line of Leaders

JOSEPH IRONS NEW YORK, N.Y.

when you have our Holders in Silver-plated Pierced Goods.

JOSEPH IRONS
Manager

Middletown Silver Co.
35 Maiden Lane, New York City

OUR FALL LINE OF SILVER GOODS is now ready for inspection and we ask you to see our samples before placing your order elsewhere.

The designs speak for themselves and our workmanship we guarantee. Mesh Bags, $12.00 to $60.00. Card Case Purses, $5.00 to $25.00. Picture Frames, $1.00 to $50.00. Vanity Boxes, $19.00 to $30.00—and other novelties.

Pryor Manufacturing Company

527 Fifth Avenue (Night and Day Bank Building)

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NPC Mark.

NEW YORK OFFICE
527 Fifth Avenue

Something NEW and DIFFERENT **JEWEL BOXES** AT MODERATE PRICES.

Domestic Products up to Imported Standards. High Class Goods. A Revelation.



NOTHING EQUAL to these Jewel Boxes has ever been produced before, except in Solid Silver. Made of heavy, hard Rolled Brass and Nickel Silver, they cannot be compared with the cheap castings which break so easily—yet the price is low. All popular finishes, including Butler and Oxydized Brass, Butler and Oxydized Silver and Roman Finish Gold. Handsome designs. Fitted with lock and key. Satin and velvet linings. Compartment trays with larger sizes. A line you can recommend.

PRICES: FROM $4.00 PER DOZEN TO $10.50 EACH

Write for Illustrated Circular

K. & O. Co.

MFRS OF

Salesroom 425 Broadway NEW YORK, N.Y.

Britannia Novelties, Hollow Ware Copper and Fancy Metal Goods.

Office & Factory 366-388 Butler St. BROOKLYN, N.Y.

POTTER & BUFFINTON CO.

This time we call your attention to

BABY PINS

in every possible variety—just the thing for the high stocks the ladies are wearing. Suitable for the baby, the mother and grandma.

Largest Exclusive Makers of 10K. Jewelry

Ask your Jobber for our lines of

Cuff Buttons, Baby Pins, Brooches, Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.

New York Office, 65 Nassau Street

San Francisco Office, 704 Market Street



Fancy Platforms and Blocks f Window Display

Boxes for Silverware, Manicu and Toilet Sets

Silverware Chests in any co bination

Flannel Rolls and Bags for S verware

Trays for Show Cases and Tra elers' use of every descri tion

Jewelry Boxes in many qu ities and styles

We Re-Cover Window Pl forms and Trays

PAPER BOXES

Tags, Cards, Cotton, Findings, Et

Estimates and Samples cheerfully furnis

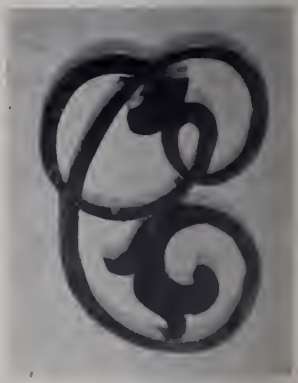
WOLFSHEIM & SACH

Manufacturers and Importers

35 Maiden Lane

(Lorsch Building) **NEW YO**

Factory, 10 Gold St.



SEND FOR OUR NEW FALL STYLES

Gold Filled Initials and Fo

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.

100-1 Chambers St. **NEW YO**

Mr. Jeweler:

o you know that hunreds of your competitors
n all parts of the country
re making a specialty of
ans? Do you know that
ven a small line of Fans,
roperly displayed, will
dress up" the whole apearance of your stock?
f course, the Fans themelves must be suitable
or jewelers, and must be
ought from one who
horoughly understands
he requirements of your
rade. There is but one
uch house in America—

Louis Steiner

ESTABLISHED 1870

FANS
and Novelties for
the Jewelry Trade

20 & 522 Broadway
New York

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.



Inspect our recent importations in
FANS
and odd and unique styles in
BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.
in plated or sterling, mounted with imitation or semi-precious stones

Prices range from $4.00 to 27.00 per doz.

LEWY & COHEN
530 Broadway, cor. Spring Street NEW YORK

S. PITZELE

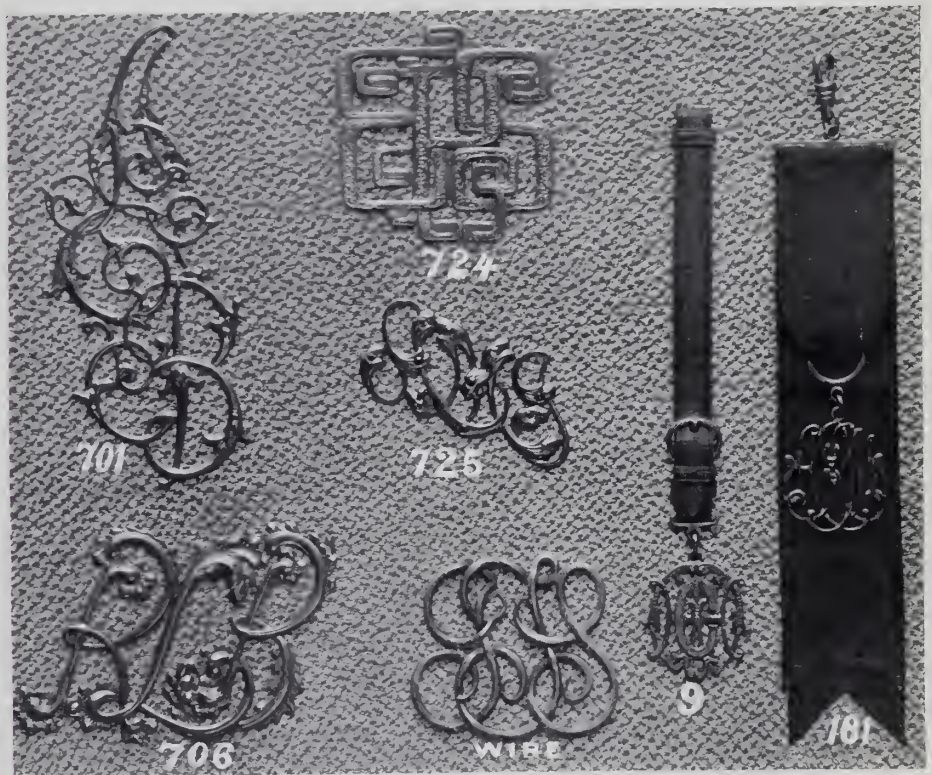
Established 1893

-53 Maiden Lane, NEW YORK

Manufacturer of
FINE
Diamond Mountings

Also Bracelets and Dwt. Goods

Special Attention Given to Order Work.



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE— MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York

EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K.Merrill Company
Locket Makers

SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

THE NEW KNIGHTS OF PYTHIAS EMBLEM



Gold, No. 1000
Rolled Plate No. 500

THE ONLY CORRECT AND COMPLETE KNIGHTS OF PYTHIAS EMBLEM



FRONT
R. P., No. 1500 Gold, No. 1600

PATENT APPLIED FOR

THESE SHOULD BE IN YOUR STOCK

YOU WILL GET CALLS FOR THEM

— PRICES —

BUTTONS OR PINS

Rolled Plate, No. 500	$6.00 doz.
" " No. 600	6.00 "
Gold, No. 1000	12.00 "
" No. 1100	15.00 "

CHARMS

Rolled Plate, No. 1500	$24.00 doz.
Gold, No. 1600	10.50 each

DISCOUNT, 6 PER CENT. 30 DAYS

If Your Jobber Cannot Supply You ORDER DIRECT

Special Discount to Jobbers in Quantities

MANUFACTURED BY

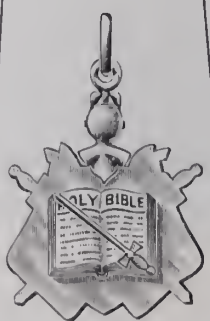
JOSEPH COWAN

373 WASHINGTON ST. BOSTON, MASS.



Gold, No. 1100
Rolled Plate, No. 600

ARTISTIC BOTH IN DESIGN AND COLORING



BACK
R. P. No. 1500 Gold, No. 1600

S. F. Myers Co

WHOLESALE JEWELERS
47-49 Maiden Lane
New York

TO THE TRADE:

We are working hard now compiling our a- logue, and our compiler asserts that it will any former edition of that valuable work.

It will be a great deal more than a mere p book; it means the most careful selec choice goods from every part of the worl means reliability, salability and right price means that every dealer loses money unle "goes by the book."

If he buys from this book he gets mighty to cost of production, and right into a ual quarters, for we are the foremost concern o kind.

People who write that they can fill orde from our catalogue write falsely, as it can don'. To meet our prices they must substitu send an inferior article.

Send for a copy of our book, and get in a rock.

For the trade only—our new, big catalogue, 100,000 items, sent free.

THE WASHBURN

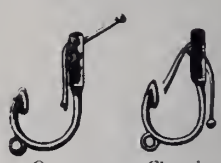
SECURITY Automatic Holder for all sizes of scarf pin wire. Guaranteed.

MAGIC NUT for ear studs, scarf etc.





EAR WIRES for unpierced ears.



Open. Closed. Open. Close

SAFETY CAT For Brooches, etc Can be applied to work where pin tor are used.

Descriptive Circular on Application.

Pearl Drilling and Adjusting a specialty

Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John St.

CHAINS

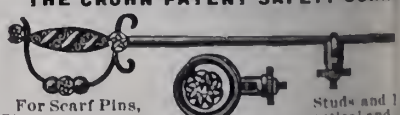
"THREE ★★★ STAR"

EDERMAKE

BUY No. 999 GUARANTEED
Retails For $2.50

GETINRIGHT

THE CROHN PATENT SAFETY GUAR



For Scarf Pins, Studs and L Pins. The most practical and adjustable one invented. Price, $1.50 per doz. For by all wholesale jewelers and material houses. Sa by mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M CRO Maker and Inventor, 48 and 50 Maiden Lane,

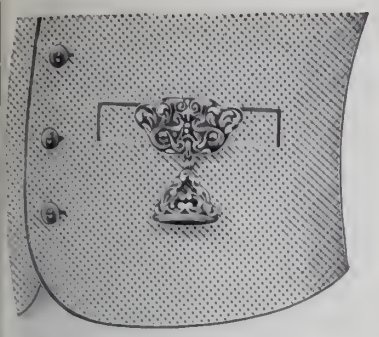
New York Tortoise Shell Co.

13 F. 30th St.
Just East of 5th Ave.
NEW YORK

SHELL

Manufact of Fine TORTOISE SHELL GOO

Repairing given prompt Atte



No. 8026

STILL another of our latest novelties. The new "Fobette" can be worn by either lady or gentleman — on gentleman's vest or lady's belt.

One more reason why you should see this line:

Because we have an up-to-date line of honest goods which we are trying to sell to honest people by honest methods, and our increasing trade shows that we are on the right track. But we still want to do business with every honest man so we are reaching for your trade.

Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:
194 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
45 Kearny St., San Francisco, Cal.

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

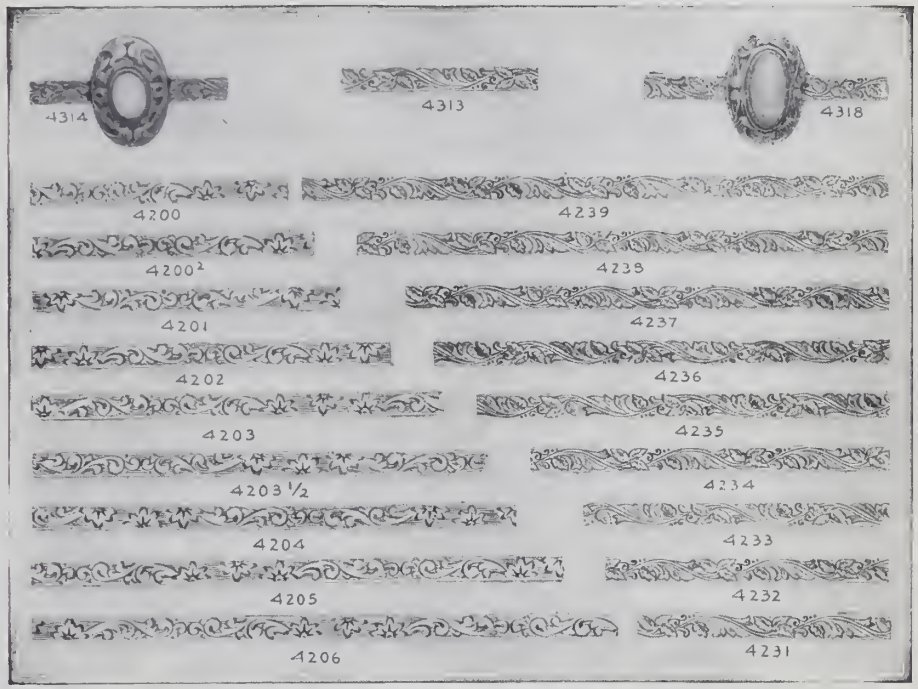
FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*



SEAMLESS GOLD PLATE

Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

MAINTIEN BROTHERS & ELLIOT

MAKERS OF JEWELRY FOR THE JOBBING TRADE
NEW YORK OFFICE: 13 Maiden Lane
CHICAGO: Heyworth Building
North Attleboro, Mass.

BOSS & BALDWIN CO.

MAKERS OF

High-Grade Plated Jewelry

FOR THE JOBBING TRADE ONLY

Lockets, Fobs, Scarf Pins, Veil Pins, Sash Pins, Hat Pins, Brooches, La Vallieres and Link Buttons

This Trade-Mark on our goods is a guarantee to you that if not entirely satisfactory we will make it so.

TRADE B&B CO MARK

Factory - - ATTLEBORO FALLS, MASS.

New York Office: 15-17-19 Maiden Lane.

SCARABÆS

IN SCARF PIN, BROOCH, RING AND BUCKLE SIZES

CUT TO ORDER

IN ANY KIND OF STONE DESIRED

Samples Sent on Reques

"There is nothing in the Art that we cannot do.

The International Gem Co., Inc

Lapidaries

12-16 John St. New York

Phone, 1241 Cortland



NUT PICKS AND CRACKS

These articles are all constructed of steel, handsomely chased with beautiful designs and heavily Plated in Nickel or Silver, making them always look bright and fresh. They are well made in every respect and intended for practical use.

Being pioneers in the Nut Pick and Crack business, our long experience enables us to offer a class of goods which in workmanship, design and finish are far superior to anything on the market.

These goods are put up in neat Pasteboard Boxes, White Wood, Cherry, Bird's Eye, Leatherette, Cloth and Satin Lined Cases.

Catalogue No. G, showing these goods in sets, mailed on application.

Address the manufacturer

H. M. Quackenbush, HERKIMER, N.Y., U. S. A.

UNIQUE GEMS

Fine Fac-Similes of Ancient Egyptia Scarabæs

Hand Engraved in Real Stone in Perfect Im tation of the Genuine Green and Greenish-Gre Pottery Sacred Beetles

— ALSO —

Genuine Ceylon, Brazil, Ural and Nativ Stones in Odd and Fantastic Cuttings

Sample Papers sent to Reliable Dealers

LOUIS J. DEACON, Cape May, N. J

(Summer Headquarters)

F. DE SIMONE & SO

Importers of Coral

76 Nassau Street, New York

Factories: Torre del Greco and New Yo

DIAMOND MOUNTINGS

We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done

KAUFER, KRENGEL & CO.

102-4 Fulton Street :: :: NEW YORK



Full Plat, Cluster **$4.25**

Full Plat, Cluster **$4.75**

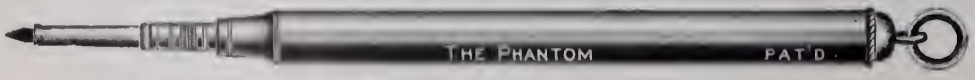
GARREAUD & GRISE

45 John St., New York

LAPIDARIES. PRECI STONE

GEMS in Unique Cuttin





W. S. HICKS' SONS, Manufacturers of

GOLD PENS, PENCILS and FOUNTAIN PENS of the Finest Quality.

SILVERSMITHS BUILDING

15-17-19 Maiden Lane,

NEW YORK.

FACTORY,

231-233-235 Greenwich Street, New York



S. MARTIN

Jewelry Auctioneer

205 Farwell Avenue
MILWAUKEE, WIS.

L. D. 'Phone, Lake 663

I sell only for Jewelers who prize their standing for honesty and reliability — carry no stock of my own to sell.

Refer to the Mermod, Jaccard & King Co., of St. Louis, Mo.; L. T. Combs & Co., Omaha, Neb.; L. Lechenger, Houston, Tex.; Rushmer Jewelry Co., Pueblo, Col.

Send for Book on

"How to Run an Auction"



Don't Be In

A RUSH

About Buying Lockets

WAIT UNTIL YOU

SEE-THE-SIGN

Lifetime Guaranteed

VERIBEST LOCKETS

Gold S.&B.L. ★ CO. Star

Supplied Immediately By Jobbers Everywhere
Write for Illustrated Booklet

S. & B. LEDERER CO. :: 11 Maiden Lane, NEW YORK CITY



SAFETY GUARD BRACELETS

Made in all modern styles, 10 and 14 kt.

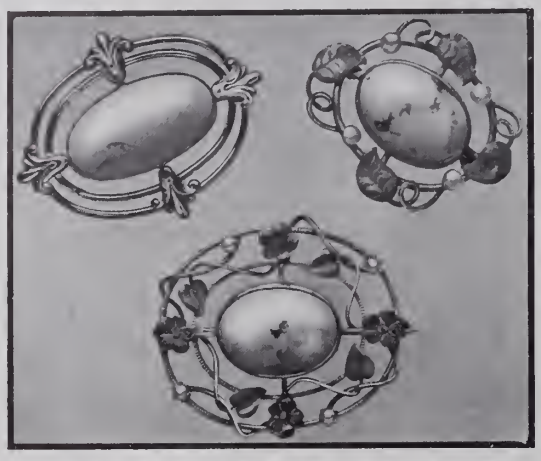
We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each.

Send for Selection

J. Bulova Co., 51-53 Maiden Lane, New York

10K. GOLD JEWELRY
IS OUR SPECIALTY

Turquoise Matrix Brooches

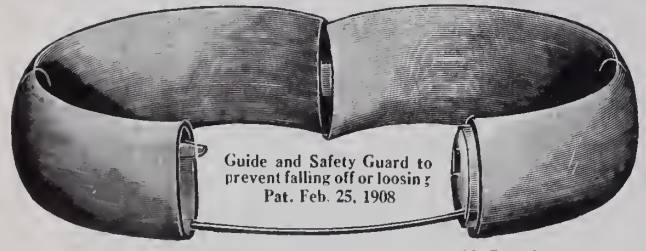


Turquoise Matrix Scarf Pins

Write Us About Them

You Need Them in Your Line

W. E. RICHARDS CO.
Manufacturers for the Jobbing Trade
ATTLEBORO, MASSACHUSETTS
NEW YORK OFFICE, 9-11-13 Maiden Lane



Guarantee by—**Pr. St. Co.**—Mark Stamped Inside Bracelet.



PROVIDENCE STOCK CO.

OUR STRONGHOLD
"SECURON"
"GERALDINE FARRAR"
BRACELETS
SATISFYING
QUALITY

Made in High Grade Gold Filled and 10K. Solid Gold (1,000 Styles).

Send for Samples Through your Jobbers

100 Stewart St. Providence, R. I.

9-11-13 Maiden Lane, New York
131 Wabash Ave., Chicago, Ill.

JULIUS WODISKA
40 JOHN STREET :: :: :: :: :: :: NEW YORK
Manufacturer of a General Line of High Grade
DIAMOND MOUNTINGS
IN PLATINA, 18-K. AND 14-K.
SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

Manipulation of Steel in Watch Work
BY JOHN J. ROWMAN
Price, 60 cents, postpaid.
Jewelers' Circular Publishing Co.
11 John St., New York.

Gems and Precious Stones

THEIR

Characteristics, Localities of Production, Tests and Some Current Literature.

CONTENTS

CHARACTERISTICS and LOCALITIES of PRECIOUS STONES
Shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color, etc.
TESTS FOR PRECIOUS STONES:
Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.
FAMOUS DIAMONDS OF THE WORLD.
SOME FAMOUS DIAMONDS.
BIRTH STONES OF VARIOUS NATIONS.
GEMS FOR THE DAYS OF THE WEEK.
POETRY OF GEMS.
BIRTH STONES AND THEIR SIGNIFICANCE.
SIGNIFICANCE OF SOME GEMS.
BIRTHDAY FLOWERS.
ZODIACAL SIGNS OF FLOWERS.
WEDDING ANNIVERSARIES.
FLOWERS OF THE MONTH.
OFFICIAL FLOWERS OF THE UNITED STATES.

A new book on a new plan Tabulated, concise, authoritative
A handy manual for every Jeweler.

CLOTH, POSTPAID, $1.00

PUBLISHED BY

The Jewelers' Circular Publishing Co.

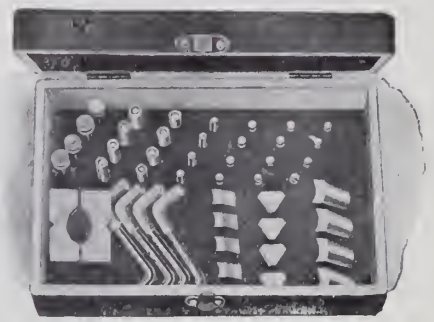
11 John Street New York



The New Ideal Keyless Engraving Block

This is a beautifully finished Block and the keyless advantages are marked. The jaws are actuated by rotating bronze milled ring of head. The method is a great improvement over the key system, is very rapid and entirely satisfactory in every way. The jaws are adjustable and it is good practice to set one jaw stationary while the other should be permitted to swivel.

The turntable revolves on a self contained train of tempered steel balls, which may be removed in an instant when a less sensitive motion will be obtained, or the turntable may be locked to the base by the insertion of the locking pin. Every Block guaranteed and highly recommended.



No. F95. Price (complete with attachments), $16.50

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

SWARTCHILD & COMPANY
Heyworth Building, Chicago
THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD



Pat. 5-6-08.

Jewelry Attractively Displayed is Half Sold

THE NEW PATENT BRACELET STAND

is made to hold any size bracelet regardless of width, thickness or weight, and thereby displaying the entire bracelet at a glance, HENCE THE ONLY SPRING ON THE MARKET WHICH WILL HOLD THE LARGE VARIETY OF BRACELETS.

PRICE, $3.00 PER DOZEN

in silk, velvet, green, purple, red, blue and black; other colors made to match your window or show case.

SCHULTZ-JERSEMANN MFG. CO., 105 Maiden Lane, New York



Illustration about One-Third Actual Size

THE NEWEST THING IN
HAIR MOUNTS

Note the aristocratic simplicity and graceful lines of these new designs. They appeal strongly to the feminine world. Display an assortment in your window and note the facility with which they sell themselves.

DON'T OVERLOOK OUR VERY ATTRACTIVE LINE OF
CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE GO
Look for the Trade Mark

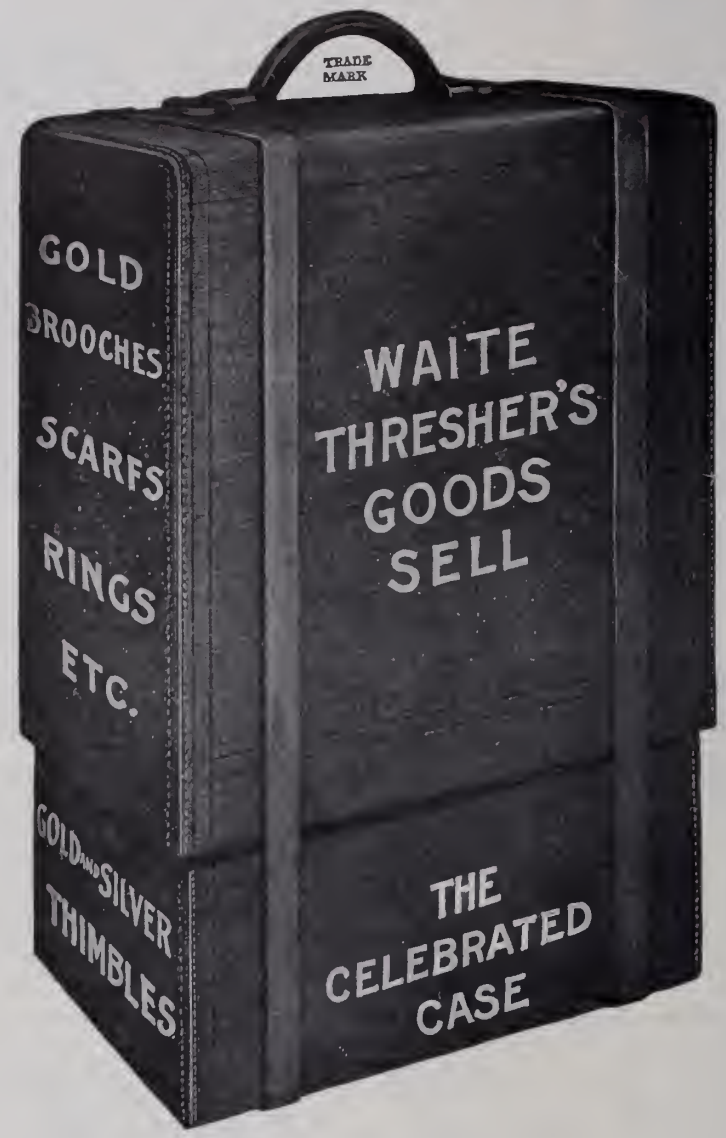
MILLER, FULLER & WHITING CO.
Manufacturing Jewelers
New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.
WE SELL TO THE JOBBING TRADE ONLY

UMBRELLAS—The Jewelers' Line



KREIS & HUBBARD
MANUFACTURERS
52 Franklin Street CHICAGO

You can guarantee our gold and silks. We stand back of you.



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFI
1203 Heyworth Buil

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.



No. 3327C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark

The EDWIN LOWE & CO., Inc

F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.

New York Representative: E. T. Wilson, 180 B'way.
Western Representative: S. H. Brower

"New Process" GILLETTE Blades

Information to GILLETTE Dealers

Beginning with Sept. 1, 1908, only "New Process" GILLETTE blades will be distributed.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

GILLETTE SALES COMPANY

BOSTON
704 Kimball Building

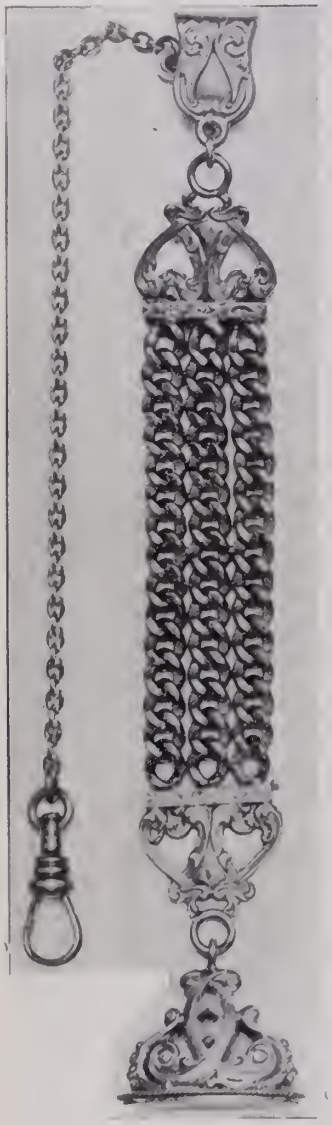
NEW YORK
704 Times Building

CHICAGO
704 Stock Exchange Building

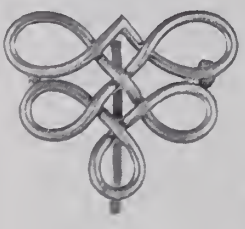
We Guarantee Our Goods

These illustrations afford an indication of the variety of designs we make in Fine Gold Filled Jewelry, and when you take into consideration *Quality* as well as attractiveness, you have in F. & B.'s goods the Trade's demand. ∴ Our new Catalogue gives an idea of the line we carry. article of the 6000 different designs shown in this 315-page book has plainly stamped on it our F. & B. trade-mark. If you would have the best, look for this trade-

F. & B. STERLING SILVER
Toilet and Manicure Goods, Pierced Ware, Candlesticks, Picture and Calendar Frames, Vases and Novelties
SEE OUR FALL CATALOGUE



XX-1632/3081
XX Safety Fastener, O. E.
1632 Chain, O. E.
3081 Signet Charm, O. E.



4063 Chatelaine Pin, O. E. Safety Catch



4067 Chatelaine Pin O. E., Safety Catch



4066 Chatelaine Pin, O. E. Safety Catch



Locket 3076, Rose Brilliants



Scarf Pin
937, Rose
Red Eyes



Locket 3068, Old English Engine Turned, Brilliant



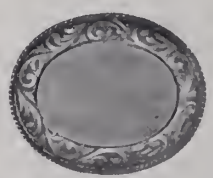
Locket 3078, Rose Brilliants



Locket 3073, Pol. Engine Turned



Pendant 141, O. E.
Mexican Opal Set



4096 Brooch Pin, Rose Border Pol. Signet Center



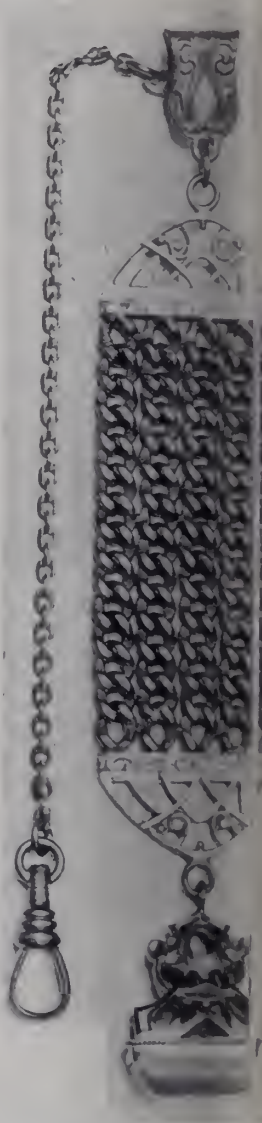
4094 Bar Pin, Old English Pearl Set



4106 Bar Pin, Bevel Edge Rom. Eng.
4103 Bar Pin, Bevel Edge Rom. Plain



4109 Bar Pin, Bevel Edge Eng. Roman, Pearls



XX-1633 3079
XX Safety Fastener, O. E.
1633 Chain, O. E.
3079 Charm, O E., Jap J
or Amethyst



4093 Bar Pin, O. E., Pearl Set



4105 Bar Pin, Bevel Edge, Rom. Eng.
4102 " " " " " Plain



4108 Bar Pin, Bevel Edge, Engraved Roman, Pearls



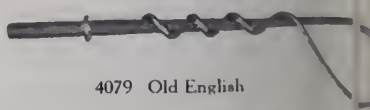
4104 Bar Pin, Bevel Edge, Rom.
4101 " " " " " I



4107 Bar Pin, Bevel Edge, Eng. Roman, Pearls



4080 Rose
4081 Pol. Rose Horse



4079 Old English



4088 Rose
4089 Pol. Rose Horse Shoes



4090 Rose
4091 Pol. Rose Horse Sh

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 Richmond St., PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane

CHICAGO: Heyworth Bldg.

CANADA: Kingston, C

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, SEPTEMBER 23, 1908. No. 8.

...EIGNING PARIS FASHIONS.

...WELRY NOVELTIES SEEN IN FRANCE'S CAPITAL.

...RETTY little ball watches are in the shape of a rosy-cheeked apple of ...neled gold.

...ew fancy sautoirs, rarely, however, of workmanship, show metallized links ...ut two inches in length reproducing a ...row moire ribbon in delicate tintings ...aded with gold links and pearls.

...ortoise shell hat pins are carved in the ...pe of flowers and have rhinestone or ...rald centers.

...he cross has returned to favor, in how- rather unobtrusive dimensions. Lit- pearl or diamond crosses about two ...es long hang from slender gold chains.

...pretty brooch consists of a big dark ...z surrounded by a wreath of turquoise ...et-me-nots.

...new use for the image of Buddha has ... discovered The brooding, good, fat ... complacent god sits in front of a ...ced golden screen, while on each side ... fluted pillars in which hold tall wax ...les.

...chou boxes of silver gilt or enamel ...vement for men after smoking are about ... size of a 25-cent piece and hang by a ... to the watch chain, while those for ...es depend from the sautoir or are car... in the purse or glove. Very handsome ... show tiny painted miniatures on the ... in imitation of ancient snuff boxes, ...le others are gem-incrusted.

...andsome hat pins come in the form of ...ids, with here and there a diamond ... drop. Quaint are hat pins in the guise ... big black cat's head in tarnished silver ... black enamel with real fur surrounding ... eyes.

...gentleman's fob of black moire or ...y broad chain-work shows for pendant ...old medallion with a female head in ...ussé. Medallions of dull silver reveal ... silhouette of some renowned personage, ...oleon, etc., and are worn on the fob.

...recent bride, in lieu of the traditional ...ge blossoms, had her veil secured by a ... of Mercury wings of silver set with ... diamonds.

MOURNING JEWELRY.

...a country like France, where one puts ...mourning for a 46th cousin, mourning ...elry is of importance; the manufactur... pay great attention to this branch of the ...e, and have evolved a number of novel ...ies Jet, gun metal and blackened sil... with such gems as the amethyst, black ..., diamond and pearl are the sole stones ...ch can be utilized during the period of ...usion. I noticed a long sautoir of fine ...ng jet beads punctuated at intervals ... big irregular pearl cabochons, the ends ...minating in jetted tassels.

...bar of gun metal was punctuated at ... end with a cabochon amethyst rimmed in black enamel. Black bracelets of dull enamel are suitable for the first stages of grief, as are Whitby jet with no luster. After this comes the ornate faceted jet, which is made in a variety of fetching designs. There are necklaces consisting of many twisted strands of small jet beads, weighted at each end with a tassel and which are thrown once over the neck. A dog collar in an open design of cut jet extended into a sort of flat jabot which fell in front. Strands of big cut jet beads make a pretty neck dressing.

A chain of tarnished silver links gold-engraved is divided by crystal beads. There are glittering jet coronets, bowknot or floral hairpins, high-backed Spanish combs of intricate pattern in jet with side combs to match. The watch bracelet or tiny ball watch of silver is rimmed in somber black enamel. Very elegant are parasol handles a foot long studded thickly with very small beads varied with cut jet, the knob set with either a great dark amethyst or a ball of faceted crystal. The card case and pocket-book are fashioned in the same manner, and the three pieces are extremely ornamental adjuncts to a mourning toilet.

Sautoirs of flexible enamel links, associated with tiny pearls are handsome, while others are in gun metal chains. Chain hand bags are of gun metal with mounts of the same, sometimes discreetly studded with amethysts or rhinestones. Barrettes of gun metal or black enamel are sometimes pearl or rhinestone-incrusted. There are big beads of gun metal for the neck and also beads of black opal expensive and rare.

COUNTESS DE MONTAIGU.

Interesting Remnants of the Golden Cuirass of Theodoric the Great.

THE illustration on the front cover of this issue shows some excellent Byzantine goldsmith work of the Sixth Century, A.D., in the Museum di Classe, Ravenna. These ornaments date from the period at which the Byzantine, late Roman and Germanic influences, contended for supremacy in Italian art.

The central gold ornament shows the same so-called denticulate decoration that is so noticeable on the tomb of Theodoric in Ravenna. As the costly piece was found in 1854, during excavations in the Darsena, near the tomb, and seemed to be part of a coat of mail, Ferdinand de Lasteyrie has laid claim to it as belonging to Theodoric personally—a hypothetical claim that assuredly merits mention here, as it has been given some consideration.

The remaining ornaments, shown on the same plate, also of Byzantine character and approximately of the same period, were found in 1879, in the crypt of San Francesco at Ravenna.

Badges Presented to the Sailors of the Gunboat "Albany."

THERE are now being made at the factory of J. Jessop & Sons, San Diego, Cal., 200 gold clasp pin badges which are to be delivered to the members of the crew of the United States gunboat *Albany*, when it reaches San Diego this month. The badges are presented by the Government as trophies for the best marksmanship in the navy in the cruiser class.

One hundred of the pins are of single pennant design, while the remainder show the two pennants. The latter go to those



BADGES PRESENTED TO SAILORS OF THE GUNBOAT "ALBANY."

members of the crew who were a part of the crew of the old gunboat *Boston*, and who have since been transferred to the *Albany*. The two-pennant pins bear the names of the *Boston* and the *Albany*, and the dates '07 and '08, the *Boston* having been the winner in 1907, while its successor carried off the honors at the target practice at Magdalena Bay, off the coast of Lower California, early this year.

The pins are of 14-karat gold, and are very handsome in their finish. It will be a proud day for the 200 jackies when they receive them and pin them, for the first time, to the lapels of their blouses.

A. H. W.

L. D. Rosenkrans has disposed of his interest in Rosenkrans & McKee, Oconomowoc, Wis., to Louis Notbohm, the style of the firm being now E. H. McKee & Co.

WEBSTER SAYS:

"The word 'Automatic' is applied to a self-moving machine or one which has its moving power within itself. The moving power is usually a spring or weight, particularly the former."

In applying the word "Automatic" to the Larter Shirt Studs and Larter Vest Buttons we wish to convey the full meaning of the word as "Webster" defines it.

The Larter Shirt Studs and Larter Vest Buttons are automatic in action, because they are moved by a strong spring which obviates the necessity of pushing or pulling the backs into place so as to prevent them from falling out or working out of a button-hole or eyelet-hole.

This is one of the strongest points in favor of our line of Larter Shirt Studs and Larter Vest Buttons. Each is made in the largest variety of patterns on the market.

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.

Pacific Coast Representatives:
A. I. Hall & Son, Inc., Jewelers' Bldg.
Post Street, San Francisco, Cal.



Registered Trade-Mark

Annual Report on the Production of Precious Stones.

xt of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1907, compiled by Douglas B. Sterrett.

ashington, D C., Sept 18.—Through courtesy of the United States Geo-g.l Survey THE CIRCULAR-WEEKLY is ed to present its readers the following x of the department's annual report on e roduction of precious stones in ad- of its regular publication. The re- which is again prepared by Douglas errell, reads:

INTRODUCTION.

i est in the mining in the United States more valuable of the precious stones, as amond, ruby, emerald and sapphire, was luring 1907 The announcement of the dis- and the statement of the incidents asso- with the discovery of diamonds in Arkansas nade during the year by Messrs. Kunz and ington. Development work on this diamond was carried on and is still in progress. ruby deposits of Cowee Valley, Macon , N C., were still further tested, and ing ruby in matrix specimens was reported nd. Prospecting for emerald at the emerald ite mine in Alexander County, N. C., re- t in the discovery of promising gems, and xpected that the locality will be developed arger scale in the near future. The output hire in Montana, of both the rich blue and ricolored gems, was very large. The blue e is found in the matrix in a dike; the red sapphire is found in placer deposits. locality the latter variety was mined with ge along with gold.

eral new localities and varieties of gems e en reported during the year. Among the w liscoveries are deposits of topaz near r, Mason County, Tex., and of beryl, tour- garnet and rose-quartz in Colorado. the new varieties of gems are benitoite, e hrysoprase, serpentine cat's-eye, blue and e gold quartz and smithsonite. Benitoite is sa ire-blue colored stone found in San Benito . Cal. Blue chrysoprase is copper-stained al ony, and has been found at Globe, Ariz. r tine cat's-eye has been found in Tulare u , Cal. It is gray to green serpentine with s luster, and gives a marked cat's-eye effect e ut "en cabochon." A new variety of gold at consists of native gold liberally sprinkled ro a copper-stained vein quartz. The new it nite is a translucent, apple-green variety r in large quatities in the Kelly mine, New ex . The color is similar to that of chryso- as though the gem is much softer.

Ol gems appearing under new names are ama- ce utahlite matrix) and azurmalachite. Ama- ce the green, blue-green and bluish variscite hlite cut with its associated matrix. The te varies from white to gray, yellow, red, rp h and brown in color, and the various com- a ns obtained in cut gems are quite pleasing. u alachite is the name applied by Dr. G. F. in to the copper carbonate gems from the p mines of Arizona, and, as the name indi- es a combination of azurite and malachite.

precious stones industry was in a flourish- dition during the first part of 1907. Dur- last half of the year, however, there was e pression in mining and the sale of gems. tive mining part of the industry was not vily affected as the part dependent on d material.

AGATE, MOSS AGATE, ETC.

or chalcedony "clams" were reported n outh Bend, Wash., by the Haberal Lapi- y Jewelry Co. Whether these are petrifac- n r mammillary deposits the writer is not t They are said to contain globules of te Several thousand pounds of moss agate re ported by W. C. Hart from the Hartville ni district of Wyoming. Dr. George E. Ladd o the occurrence of agate and other chalce- o minerals in southeast Missouri. They occur n ntly in the residual soil over limestone n ons, and some handsome specimens are

. Heighway mentions the occurrence of t apparently of suitable quality and in sufficient quantity to be of commercial value, at two localities in the province of Santiago, Cuba. One of these is about seven miles south of Bayamo; the other is about two miles southeast of Jibacoa, a town about 16 miles southeast of Manzanillo.

Comparatively few agate and chalcedony gems are cut or polished in the United States, the bulk of these minerals being cut at Oberstein, Idar, and other towns in Germany. The agate-cutting industry in Oberstein dates back to the 15th century, from which time it flourished until the close of the 18th century. With the exhaustion of the native deposits of agate, a decline followed until 1830, when new supplies were obtained from Brazil, and from that time until the present the industry has flourished, though scarcely any native agate is now used.

AMAZON STONE.

The production of amazon stone came principally from Colorado, with a small quantity from Pennsylvania. In Colorado part of the output was obtained from the vicinity of Pikes Peak and part from Florissant, also in Teller County. J. D. Endicott reports the discovery in Custer County, Colo., of a new deposit of amazon stone, which has not yet been opened.

AMBER.

BURMA.

The production of amber from the Myitkyina district of Burma in 1906 was 217 hundredweight, valued at £709,[1] as against 126 hundredweight, valued at £945, in 1905. According to Consul-General W. H. Michael, of Calcutta,[2] the Burmese amber is in good demand. Its rich color, hardness, and the high polish it takes render it suitable for making into beads for rosaries and necklaces. Mining for amber by the Burmese is done in a crude way, and generally after the harvest work is completed. The men dig down, near places where amber has been found, sometimes to a depth of 45 feet, and then if no amber is found, a new trial is made elsewhere.

GERMANY.

A large block of golden yellow amber, about five inches long, four inches wide, and three inches high, weighing 33 ounces, is reported to have been found on the beach at Thiessow, Pomerania. It is said to be free from cracks or flaws.

AMETHYST.

There was a small production of amethyst in 1907 from scattered localities. The largest output came from Nelson County, Va., with smaller quantities from Amherst County in the same State; Iredell and Macon counties, N. C.; Rabun County, Ga.; Fremont County, Colo., and Maine.

In Macon County, N. C., amethyst has been found at various places in the region of Tessentee Creek, near Scaly Mountain, and to the south of Highlands. In Rabun County, Ga., a few miles to the south of the last-named localities, amethyst has been found at several places within two or three miles of Clayton, and from 12 to 15 miles to the east. The amethyst of this region occurs in veins cutting granite gneiss and mica gneiss. The veins in which the amethyst occurs are generally irregularly filled, well-defined fissures cutting the inclosing rocks at variable angles, though generally with a high dip. Some of these veins have been traced several hundred feet. Deep-colored amethyst crystals are found in pockets in these veins, often associated with pale amethystine and colorless quartz crystals. The spaces between the crystals are commonly filled with red clay or other earthy material. The pockets range from a fraction of an inch to 15 or 18 inches in thickness, and may extend several feet along the vein. The crystals range in size from a small fraction of an inch to three and four inches across. In some of the crystals the purple color of amethyst is entirely lacking or present only in pale shades. In others the rich purple of Siberian amethyst is present. The color is generally most intense near the points of the crystals and often occurs in planes parallel to the crystal faces. This renders only portions of the crystals suitable for cutting, although much amethyst and quartz suitable for specimens only is obtained.

The production of amethyst from Colorado was reported from a new deposit discovered by T. D. Endicott and operated by C. A. Beghtol & Co., of Canon City. This deposit is near Parkdale, about 13 miles west of Canon City. Mr. Endicott describes the vein as 30 inches wide, striking northwest, with a nearly vertical dip, through decomposed granite. The crystals of amethyst and amethystine quartz range in size up to two inches thick and three inches long.

AZURMALACHITE.

The name azurmalachite has been applied by Dr. George F. Kunz to the gems cut from blue azurite combined with green malachite.[1] This form of gem is found in the copper mines of Bisbee and other districts in Arizona. The combination of minerals occurs in a variety of different forms, as concentric layers in stalactites, and as globular and botryoidal masses, etc. Various effects result from cutting in different directions through the masses, and attractive cuff buttons, scarf-pins, hat-pins, and other stones for less expensive jewelry are thereby obtained. Some of this gem was found at Yerrington, Nev., during 1907.

BENITOITE.

Benitoite is a new gem mineral from California from the mount Diablo range near the San Benito-Fresno county line. The gem has a blue color and was first mistaken for sapphire when discovered early in 1906 by Messrs. Hawkins and Sanders. The following notes are taken from a description of the physical and chemical properties of the stone by George D. Louderback and Walter C. Blasdale,[2] and from a description of the geological occurrence by Ralph Arnold.[3]

Bneitoite is regarded as an acid titano-silicate of barium with the formula $BaTiSi_3O_9$. It fuses quietly to a transparent glass at about 3, the fusing point of almandine garnet. Though practically insoluble in hydrochloric acid, it is readily attacked by hydrofluoric acid and dissolves in fused sodium carbonate. Its hardness is above 6, probably between 6¼ and 6½, and its specific gravity is 3.64-3.65. Benitoite crystallizes in the hexagonal system, trigonal division. The common forms observed are the basal plane, positive and negative trigonal pyramids, and corresponding prisms. The common habit is pyramidal, though occasionally the base is well developed and the crystal tabular. No tendency toward a prismatic habit was observed. The refractive index is a little above sapphire, or about 1.77 for the ordinary ray and 1.80 for the extraordinary ray. The double refraction is therefore strong. The color of benitoite varies from deep blue with a violet tint to pure blue of a lighter shade; small crystals are sometimes perfectly colorless. The color is not affected when the mineral is raised to a red heat.

The features of benitoite as a gem are its brilliancy, attractive colors and strong dichroism, and its hardness is nearly equal to that of peridot or kunzite. The depth of color varies in different portions of many of the crystals, while the strong dichroism causes a variation of color depending on the direction the crystal is viewed. Light transmitted perpendicularly to the base is practically colorless, while that parallel to the base, or perpendicular to the principal axis, is blue. To secure the best effect, then, the gem should be cut with the table parallel to the principal axis and not to the base, which is contrary to the rule for sapphire.

Benitoite occurs in veins and pockets or geodes in a lens of basic schist inclosed in one of the largest serpentine areas of the Coast Range of California. The mineral is associated with natrolite and a black or brownish-black mineral, thought to be a new species and called carlosite. The lens of schist inclosing the benitoite veins is about 150 feet wide and at least 1,200 feet long, and cuts through a low serpentine hill with a strike of about N. 70° W. and a dip of 70° to 80° NE. The schist varies in color from dark greenish on the southwest border to bluish in the immediate vicinity of the gem-bearing veins near the middle of the mass. The bluish portion is an altered phase, and is often largely replaced by natrolite in contact with the veins. The altered portions of the schist are full of cracks and cavities varying in size up to two or three inches in width and roughly parallel to the planes of schistosity. The

[1]Rec. Geol. Survey India, Vol. 36, Pt. 2, 1907.
[2]Daily Cons. Repts., July 26, 1907.

[1]Eng. and Min. Jour., Aug. 17, 1907.
[2]Bull. Dept. Geol. Univ. California, Vol. 5, No. 9, July, 1907, pp. 149-153.
[3]Science, Feb. 21, 1908, pp. 312-314.

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWE

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Rose Diamonds

...es are generally filled with natrolite, with ...ithout benitoite or eudialyte, or both. Natro... is not always accompanied by benitoite, ...gh benitoite has not been observed without ...olite. The associations of the minerals indi... that the crystallization of the benitoite and ...site was previous to the complete deposition ...e natrolite.

...velopment work consists of a tunnel 50 feet ... and several open cuts, the largest of which ... feet deep, four feet wide and 14 feet long, ...wing the strike of the schist. The gems are ...ed by pounding up the richer portions of ...matrix and picking out the crystals or frag... remaining, or large crystals are chiseled ... the expense of the smaller ones. Since ...ite is rather brittle, a large percentage is ... this operation.

...reported to the Survey, the production in ... amounted to about 15 pounds of rough ...ite, a large part of which was not suitable ...utting. Up to Jan. 1, 1908, 350 carats of ... had been cut from this material.

BERYL.

... production of beryl gems, as aquamarine, ... beryl, golden beryl, rose or pink beryl, and ... beryl, was chiefly from California, North ...na, Colorado and Maine, with small amounts ... New Hampshire, Pennsylvania and Con...cut.

CALIFORNIA.

... California output came from near Ramona, ... Grande, and Pala in San Diego County, ... Riverside, Riverside County. Descriptions of ... of the localities in San Diego County are ... under the notes on the gem minerals of ...ern California (pp. 43-48). C. O. Johnson ...ikes[1] the occurrence of new deposits of beryl ... two miles east of Riverside at the base of ...ox Springs Mountains. The beryls are of a ... aquamarine color, some approaching the ...ald in depth of color. The best material was ... on the land of F. D. Mears in a pegmatite ...tion cutting diorite or gabbro. Dark green ... mica is also found with the beryl, but ...pidolite, as generally occurs in the gem-... pegmatites of southern California. About ...unds of rough material, part suitable for ...g. was obtained before development work ...pped through financial troubles.

COLORADO.

... from Colorado was reported as aqua... chiefly from the gem mines in Royal ... and Mount Antero, Chaffee County, oper... by C. A. Beghtol & Co. J. D. Endicott re... the discovery of four deposits of aquama...olored beryl, some suitable for cutting, as... with rose quartz, about six miles north ...xas Creek, Fremont County.

IDAHO.

...est Schernikow, of New York, reports the ...g of two good blue beryl crystals near ...ton, Idaho. These crystals were obtained ...an Indian squaw who would not reveal their ...

NORTH CAROLINA.

...lar mining for aquamarine and the beryl ... was carried on in North Carolina during ...at Hiddenite. Scattered lots were brought ... mica miners and prospectors in other parts ...e mountain country, chiefly in Mitchell and ...y counties, though some were obtained in ... County and at Barretts Mountain, Alex... County.

...hiddenite and emerald mine, one-half mile ...e of Hiddenite, Alexander County, was re...d and worked during part of the year by ...Wright for the American Gem Mining Syn... At the same time Mr. Wright opened a ...rospect called the Ellis emerald mine, one-... mile east of Hiddenite. The work was ...d in September, 1907, pending the installa... of a power plant for larger operations. Aqua...e and beautiful specimen beryl, emerald ...iddenite were obtained in promising quanti... Mr. Wright mentions one beautiful speci... two inches long by one and one-half inches ...meter, weighing over 750 carats, obtained ... the emerald-hiddenite mine. It was trans... with prism faces highly polished. Many ...arine crystals of from 10 to 20 carats were ... in the same mine. Several fine crystals of ...arine were found at the Ellis mine, two of ... were embedded in transparent quartz crys... making splendid cabinet specimens. Emeralds ...

...sonal letter, dated April 24, 1908.

...of fine color were obtained from both mines. At the Ellis mine one dark-green emerald weighing 276 carats was found. About 200 carats of hiddenite were obtained from the emerald-hiddenite mine. One crystal, weighing about 10 carats, was one-half colorless and the other half a deep emerald green. Jet black tourmaline crystals associated with feldspar; clear, colorless, smoky and rutilated quartz crystals; rutile crystals, etc., were also found associated with the beryls.

At the emerald-hiddenite mine there are a large number of veins generally striking north of east with high dips to the north. For a distance of over 50 yards both to the north and to the south of the main workings a number of pits and several shafts have been made on different veins. In all of the veins opened quartz crystals were found, some very clear and beautiful, with well-developed crystal form. Some of these openings yielded beryl or hiddenite, occasionally of gem quality.

The old workings at the emerald-hiddenite mine were made chiefly between 1880 and 1885, and consisted of a large open cut, with two shafts near the western end, besides numerous smaller test pits in the vicinity of the open cut. The open cut is situated near the top of a low ridge and is probably 150 feet long, 20 to 40 feet wide, and 15 to 20 feet deep. A haulway had been cut to the same level at the east end of the dump. The new work in 1907 consisted of an open pit, some 12 feet wide and 18 feet long, near the eastern end of the old cut and at the north side of the haulway. Two well-defined veins were found in this cut, and also two less promising ones. These veins were nearly parallel, and the strike measured on the best one was N. 70 E., dip about 85° N. Several good, though small, pockets were found in this cut.

The country rock in the region around the emerald-hiddenite mine and the Ellis emerald mine is chiefly biotite gneiss, garnetiferous in places, which has been much compressed and folded, probably while in a plastic condition. Veinlets of quartz in the original rock have been folded and crumpled during this compression into forms resembling folded ribbon. The country rock in the neighborhood of the veins has been highly silicified by the addition of much quartz. This quartz along with other minerals, as muscovite, rutile, pyrite, etc., has replaced the biotite and feldspars and other minerals of the country rock. This replacement was later than the compression of the rock and about contemporaneous with the deposition of the vein matter. These phases are beautifully illustrated in hand specimens which show typical biotite gneiss with folded quartz veins, several feet from a vein, and in similar rock, highly silicified, with a portion of the vein-filling adhering. In the latter specimen the vein filling a fissure is glassy quartz with calcite, rutile and pyrite inclusions. The wall next to the vein consists largely of granular quartz and an emerald-green (chrome) muscovite, with a little rutile and pyrite. At about one inch from the vein the replacement of the country rock is not so complete, and biotite becomes gradually prominent in the rock. At two inches from the vein the rock is nearly black biotite gneiss, rich in quartz. A folded quartz veinlet cuts the gneiss to the vein wall. It is more prominent in the black gneiss than in the highly replaced gneiss, though it can readily be traced through the latter, since the quartz of which it is composed was not so easily replaced as certain constituents of the gneiss. Some of the rock cut by the veins contains much chlorite and has a yellowish-green color.

The material filling the gem-bearing veins consists of quartz, calcite, dolomite, muscovite, rutile, black tourmaline, aquamarine and emerald beryl, hiddenite, pyrite, chalcopyrite and monazite. All of the veins in the neighborhood do not contain all of these minerals, but each of the numerous veins exposed in the workings contains some or all of them. In the cavities all of these minerals occur in crystals; in solid-vein matter certain ones only have crystal form. The calcite was introduced after the other minerals had been deposited, in many places filling up previously existing cavities. Crystals of the other minerals are embedded in solid calcite veins, and calcite has been deposited between broken fragments of beryl and other crystals. Rutile suitable for cutting is plentiful in brilliant crystals, some long and slender, others short and thick. The crystals are commonly twinned, several crystals often joined or crossing each other at angles of 60°, forming beautiful cabinet specimens of rosettes or reticulated masses of needles. The gem minerals—emerald, aquamarine and hiddenite—occur in distinct crystals in the veins, and when lining the walls of cavities and of good color they make a beautiful contrast with the associated gangue minerals.

The vein at the Ellis emerald mine is pegmatite, with cavities and pockets included in it. The pegmatite strikes N. 50° E., with a high northerly to vertical dip. There are stringers or arms of pegmatite along the walls, and at one place the pegmatite is composed along one side largely of small mica blocks. The country rock is biotite gneiss, small dikes of quartz diorite being included. The latter weathers out in rounded bowlders or "nigger heads," which are scattered over the surface near the mine. The quartz in portions of the pegmatite is a fairly dark rose color. So far, however, none suitable for gem purposes has been found.

CALIFORNITE.

Californite is a compact variety of vesuvianite with color and texture so like jade that it was at first mistaken for that mineral. It is found in Siskiyou County, Cal., on the south fork of Indian Creek, 12 miles from Happy Camp, and has been described by Dr. George F. Kunz.[1] Two other localities are known where californite has been found in Tulare County, Cal. One of these was described in this report for 1906. During 1907 there was a considerable production of californite by the Himalaya Mining Co. from its mine in Siskiyou County.

CAT'S-EYE OR TIGER-EYE.

CALIFORNIA.

New Variety.—A specimen was received at the Survey from Miss Gertrude S. McMullen, of the Southwest Turquoise Co. of Los Angeles, Cal., which seems to be a new species of cat's-eye or tiger-eye. The mineral is a compact variety of serpentine, sufficiently fibrous to have a silky luster, though not readily separated into fibers like asbestos. The hardness is about 4.5. The color is opaque gray with the grain and dark green across it. A cabochon stone cut with the grain gives an excellent play of light across the rounded surface as the stone is rocked. The hair of light reflected from the middle of the stone is greenish gray, while the color on the sides at the ends of the fibers is dark green. The beauty of the gem is somewhat marred in some specimens at least by frequent irregularly shaped bars and tubes of yellowish mineral, apparently also serpentine, running for some distance through the massive material and parallel to its fibers. If the mineral is found without these yellow markings, as it doubtless will be, very attractive stones for scarf-pins, pendants, etc., could be cut from it. This mineral is found in Tulare County, associated with asbestos and other serpentine. It might appropriately be called California cat's-eye or tiger-eye, if no other name has been given to it.

CHRYSOPRASE AND BLUE CHRYSOPRASE.

CALIFORNIA.

There was a large production of chrysoprase from the mine of the Himalaya Mining Co., in Tulare County, Cal. Some of this material is of beautiful color and is suitable for high-grade jewelry. It is used also for handsome ornamental effects, as in mosaics, etc.

ARIZONA.

Specimens of blue and bluish-green copper-stained chalcedony were received from H. P. Wightman, of Globe, Ariz. The mineral occurs in small stringers in the Keystone copper mine in that district. The copper ore at this mine is said to be principally chrysocolla or silicate ore. The chalcedony varies in color from bright to pale blue, bluish green, and nearly apple green, and is more or less translucent. In some pieces the color occurs in curved layers and varies in intensity, thus bringing out the mammillary structure of chalcedony in peculiar wavy markings. In other pieces the color approaches that of chrysoprase, or resembles that seen in certain artificially colored chalcedony. Mr. Wightman reports a sale of probably 200 pounds of selected mineral during 1907 by the miners in Globe. After cutting, this blue chrysoprase brings locally from $3 to $10 a piece for the best grades.

(To be continued.)

[1]Jewelers' materials and ornamental stones of California: California State Min. Bur. Bull. 37, 1905, pp. 93-95.

Registered
HW
Trade-Mark

Necklaces and La Valliere

Registered
HW
Trade-Mark

These popular and fashionable pieces are represented in our line by some examples of rare beauty. The stones are selected and combined with the utmost care and the workmanship and finish are perfection, down to the smallest detail. If you are interested in anything of this sort, let us send you an assortment and quote prices.

Being Manufacturers as well as Importers enables us to give you attractive goods at right prices.

Ask for our illustrated catalog.

HAYDEN W. WHEELER & CO.

AMSTERDAM
2 Tulp Straat

Importers and Manufacturers
2 MAIDEN LANE, NEW YORK

LONDON
50 Holborn Viaduct

EDUARD VAN DAM
CUTTER OF
DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St. Knabe Bldg.
TELEPHONE 5879 38TH ST
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS, MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH.

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street

RUDOLPH NOEL

PHILIP

RUDOLPH NOEL & CO.
IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM

37-39 Maiden Lane, NEW YR

Two Hundred Members and Guests Enjoy Annual Clambake of the Philadelphia Jewelers' Club at Burlington Park.

PHILADELPHIA, Pa., Sept. 18.—Perfect tumnal weather, splendid in its glorious shine, showering blessings of warmth l brilliancy over a fair countryside and r the placid waters of the upper Dela re river, and air full of those mysterious tumnal sounds which seem to bid a fair, et farewell to Summer days, made ideal day of Sept. 15, when the members of Jewelers' Club and their guests to the mber of more than 200 journeyed to Bur gton Park, far up the Delaware river, ost near Trenton, to participate in the nual clambake of the Philadelphia Jewel- Club. Everything was just as it should The day was perfect, the club mem s and their guests were in great spirits, river banks presented rare scenes of or and beauty, and a thoroughly de htful repast, in the old New England le, awaited the guests when they arrived Burlington Island. There was music, , both going and coming, to soothe the age breast, and no end of liquids to nch parched throats.

Again, there were vaudeville perform ces, merry monologists, balladists, etc., make the time pass pleasantly.

Louis P. White, Joseph P. Cadwallader, l Col. J. Warner Hutchins, admirably anged every detail of the clambake and ing. William Wardell, a clambake ex t and a chef of "great renown" along upper New Jersey coast resorts, pre ed the bake and contributed much to king the day successful. But the club's sts and its members did their share, ugh they are willing to accord all honors the success of the day to the able com tteemen in charge.

The party gathered at the wharf in wds before noon and boarded the amer *Columbia*. The start was made, as d been announced previously, precisely noon, and some who broke away from siness and hurried to the wharf with the pectation that they could still make the after the noon hour had to follow in tos, or other boats, or by train to Bristol, m whence they were ferried across the er to the island. On the ride up the er the jewelers who have only occasion y the opportunity of renewing acquaint ces, and of introducing friends, and usu y only at such times as they are guests the Jewelers' Club, talked, chatted and iled away the time in a most companion le manner. A crisp, bracing September y, with clear skies and a bright sun, owed up the beauties of the Delaware and palatial residences of wealthy people ich line it, to the best possible advan ge. Scenically, the trip was a revelation many of the members and guests.

Landing at the park about 2 P. M., the rty found the chef, Wardell, with a corps helpers, already "on the job." The wood s lighted and the heavy stones were acking under the intense heat. Then came e good things to eat, which were piled in ers made from seaweed on the mound of ated stones, with iced watermelons and ds, also ices, near-by. Chickens, lob sters, clams, sweet and white potatoes, corn on the cob and other victuals made up the mound. Meanwhile the jewelers watched with interest the cooking of the dinner and the savory odors wafted from the smoking pile contributed no little to whet the appetites. Dinner was spread on crudely made tables, laid on the green sward and with formality, but with the freedom of school boys dining, the guests seated themselves and hugely enjoyed the feast.

During the dinner and afterward H. Bart McHugh, who had been engaged to bring theatrical talent along, helped with a band to enliven the occasion. He had with him Billy Farnon, of Keith's circuit, the man known to jewelers as "Bluie," Vaughn and Comfort, Gilbert Lozee, James E. Dempsey, Ed. Goldrich, James Jones, and others, who sang, danced, told stories and gave monologues. Among the Jewelers' Club guests were John Brandt, Fred Yockel and Isaac Elliott, who appeared as auxiliary talent and were warmly applauded in their special club songs and ballads. Jacob Binder, who usually contributes somewhat to the fun-making, did not essay this time to give any recitations, though strongly urged to do so.

Returning from the scene of the clambake the club members and guests thoroughly enjoyed the river ride homeward, singing, reciting, telling stories and ending with a reunion at the cosy club quarters at 228 Chestnut St. Here the festivities were continued until after midnight, and all who attended voted the day one of the most pleasant ever enjoyed by them.

In the happy throng of members and guests were Howard Stevenson, T. M. Stanger, Victor Burgesser, L. P. White, Joseph E. Cadwallader, J. Warner Hutchins, William G. Earle, Andrew Smith, Robert Coates, Isaac Elliott, John Brandt, Ira D. Garman, William Linker, W. C. Penfold, S. Halberstadt, E. C. Schellenberger, Jacob Alburger, A. T. Whitehead, H. B. Sommers, Henry Bodenheimer, J. D. Sallade, David Provan, Joseph Montgomery, Robert A. Garman, Harry Haas, Joseph Lynch, George Spoerhase, Robert C. Greene, W. D. Rexford, William H. Long, Charles Kranich, George Kranich, Col. Lewis Beitler, Charles Powers, Allen Powers, E. M. Williams, "Bucky" Moore, C. C. A. Baidi, J. D. Ewing, William Pepper, Otto Eisenlohr, Fritz Bloch, Z. T. Zurbrugg, H. B. Stanger, H. Bart McHugh, and many more.

Silas L. George, Watertown, N. Y., has won the suit brought by A. P. Sheldon, a druggist, to recover $100 reward which Mr. George offered for the return of two diamonds, valued at $450 stolen by George Katz. Sheldon will appeal. Sheldon bought the stones from Katz, who was sent to the reformatory at Elmira. After George secured his diamonds, Sheldon claimed the reward and George refused to pay him. It developed on the trial that Sheldon told a witness that George could not identify his diamonds, and that the affair would soon blow over.



Chester N. Fogg is the name of a new jeweler in Waltham, Mass.

Louis Walker will begin business in Wichita, Kans., as jeweler about Oct. 1.

G. Ingram Dean, Merced, Cal., will open a store at Newman, Cal., in the near future.

Brush & Brickley is the name of a new retail jewelry firm at 6108 Penn Ave., Pittsburg, Pa.

S. Wiseman opened a retail jewelry store at East Grand Forks, Minn., about a week ago.

Parns & Fassberry have started in the wholesale jewelry business at 804 Penn Ave., Pittsburg, Pa.

Charles G. Oelschlager, engraver, has opened a jewelry establishment at 706 Chestnut St., Philadelphia, Pa.

J. Breslauer has begun business at Ellis & Powell Sts., San Francisco, Cal., under the name of the Golden West Jewelry Co.

C. H. Meyers and J. M. Reading have opened a retail jewelry store and pawnbroker's establishment at 112 W. 1st St., Oklahoma City, Okla.

Philip Young, for many years in the employ of Robert W. Sutton, Addison, N. Y., has completed arrangements to open a store on his own account in Depew, N. Y.

The Weil Curio & Jewelry Co. was recently incorporated in Denver, Colo., with a capital of $3,000. The incorporators were: I. C. Weil, D. C. Weil and M. Weil.

Jack Weimer has resigned his position with R. R. Keith, Clarion, Ia., and will soon open a jewelry store on his own account in Marcus, Ia.

The United Silver Co. is the name of a new concern incorporated in New York City with a capital of $1,000. The directors are: H. Wright, A. R. H. Wright and James Dean, all of Mount Vernon, N. Y.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Sept.	15	24 1-16d.	$.54⅜
"	16	24 1-16d.	.54⅜
"	17	24 1-8d.	.54¼
"	18	24d.	.54
"	19	24d.	.54
"	21	24 3-16d.	.54⅜

The store of B. W. Thien, 405 Grand Ave., Milwaukee, Wis., was entered recently by burglars. Jewelry and watch cases valued at $240 were stolen.

J. C. Thompson, who, until last June, conducted a jewelry store at Lawrenceburg, Ky., which since that time has been in charge of J. K. Brunk, has sold out to D. L. Meriwether & Co. J. H. Brunk is interested in the new firm. Mr. Thompson will continue his jewelry business at Lake Charles, La.

CABOCHONS

One of our lines we call your attention to. It comprises the greatest variety of the most popular stones—LAPIS, BLOODSTONE, SARDS, NEW ZEALAND JADE, MONTANA AGATE, AMAZONITE, and especially AMETHYST and TOPAZ. Of the latter we carry the most extensive stock in qualities ranging from the finest SIBERIAN and MADEIRA to the lightest BRAZILIAN. Headquarters for the HOPE SAPPHIRE, the nearest approach to Nature's Gem that Man Has Ever Made.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

R., L. & M. FRIEDLANDER

IMPORTERS OF

DIAMONDS

30 MAIDEN LANE, - - - NEW YORK CITY

GEMS AND PRECIOUS STONES

CLOTH, POSTPAID, ONE DOLLAR
Published by The Jewelers' Circular Publishing Co.,
11 John Street, New York.

Second Annual Convention of the Illinois Retail Jewelers' Association Held at Chicago.

Chicago, Sept. 18.—The second convention of the newly reorganized Illinois Retail Jewelers' Association was held at the Great Northern Hotel on last Wednesday and Thursday, Sept. 16 and 17. While not largely attended, yet the enthusiasm of those present largely made up for their lack of numbers. The attendants were: F. A. Marean, Belvidere; George B. Elbe, Chicago; J. M. Procktor, Chicago; Arthur Rovelstad, Elgin; W. G. Werner, Chicago; C. Rystrom, Elgin; Frank Smith, Pontiac; W. P. Reichert, Canton; Lorenz Holland, Cullom; A. F. Pierce, Milford; J. M. Gray, Greenville; Charles Axt, Rock-



PRESIDENT F. A. MAREAN.

ford; C. W. Jonker, Ashton; A. P. Wolff, Sycamore; L. Youmans, Waukegan; E. Shelter, DeKalb; Fred Kistner, Chicago; P. N. Lackutz, Chicago; N. Nelson, Chicago; B. H. Roling, Chicago; C. H. Hansen, Chicago; F. C. Baudy, Chicago; G. L. Davis, Chicago; F. Lane, Chicago; H. G. Meyer, West Chicago; C. M. Pfeiffer, La Grange; C. Z. Rowe, Argos, Ind.; J. P. Archibald, Blairsville, Pa.; S. Callison, Exter, Ia.; R. C. Beman, Greensboro, N. C. Ira M. Radabaugh, Hastings, Minn.; A. E. Paegel, Minneapolis, Minn.

President Marean called the meeting to order on Wednesday at 10 a. m. and the report of the secretary, George B. Elbe, was read as follows:

REPORT ON PROGRAMME.

Total subscriptions of ads. by wholesale jewelers		$575.00
Expenses:		
Commission paid to solicitor	$41.65	
Printing	173.25	
Postage expense mailing to retailers	54.78	
Total expense		$269.68
Net profit on programme		$305.32

CASH REPORT.

Receipts:		
Membership dues	$102.00	
Programme	180.00	
Total receipts		$282.00
Disbursements:		
National Association	$28.00	
Programme expense	269.68	
Printing and stationery	40.13	
Postage	34.46	
Miscellaneous expenses	44.06	
Total disbursements		416.33
Balance due George B. Elbe		$134.33

TRIAL BALANCE.

	Debit.	*Credit.*
National Association	$28.00	.....
Postage	34.46	.....
Printing and stationery	40.13	.....
Outstanding on account of programme advertisements	395.00	.....
General expenses	44.06	.....
Programme, banquet	.....	$305.32
Dues, membership	.....	102.00
George B. Elbe	.....	134.33
	$541.65	$541.65

When all accounts are collected there will be a clear balance in the treasury of $261.

It was believed that a new set of officers would be elected, according to the plan of the last meeting, but on account of the charter granted by the State of Illinois it was finally thought best to have no election till next year. The following are the officers of the association: President, F. A. Marean, Belvidere; first vice-president, Frank Smith, Pontiac; second vice-president, Lorenz Holland, Cullom; secretary, George B. Elbe, Chicago; treasurer, Paul N. Lackutz, Chicago. These five officers, with A. F. Pierce, Milford, W. G. Werner, Chicago, and W. A. Hammond, Bement, constitute the board of directors.

After adopting a constitution similar to that of other State jewelry organizations a committee on resolutions was appointed as follows: Arthur Rovelstad, W. P. Reichert, W. G. Werner, Lorenz Holland and Charles Axt.

J. M. Radabaugh, formerly secretary of the American National Retail Jewelers' Association, then delivered a short talk on trade topics and told the members not to lose courage, but to keep on working for the good of the cause. He said plenty more members would come in when they saw the association had become successful. He said the one thing necessary was protection from trade evils and the only way jewelers could protect themselves was by handling lines that afforded protection. He urged the jewelers to practice more closely what they preach and buy only from those houses who protect the retail jeweler. He further said that association would help the retail jeweler to be a better business man and harped back to that worn-out saying that the reason so many jewelers were poor business men was because they were originally mechanics only and not merchants. Mr. Radabaugh reviewed the work of the national association, told of many high grade watches on which the price was now protected and told of a silverware house which bought back all of its goods from a hardware concern, said bracelets were no longer on sale in mail-order houses and department stores and thought the association was in need of a clock manufacturer who sold his clocks to retail jewelers only.

An auditing committee was appointed, consisting of all the officers, and the meeting then adjourned for lunch.

Wednesday afternoon F. G. Thearle, on behalf of the Chicago Jewelers' Association, made an address of welcome. He said the relation between retailer and jobber should be friendly. All should understand that there were two sides to every question, he said, and hoped that organization would do much toward establishing a closer relationship between buyer and seller.

President F. A. Marean then made his address. He began by saying that Illinois could benefit greatly by the discussions of previous conventions in other States. He said every craft was orgauized before the jewelers were and that it had been shown that organized bodies could accomplish more than unorganized bodies could. One man making a complaint was considered a kicker, said the speaker, but 15,000 kickers rose to the dignity of protestants and commanded respect. The United States Government, he claimed, protected the public from fake mining and other advertisers, but that every day the jeweler was being robbed of sales by counterfeit jewelry advertisements sent through the mails. He said that all watches should be sold at the same price, no matter through what channels they are sold.



SECRETARY GEO. B. ELBE.

Mr. Marean advocated no high-handed or drastic methods in overcoming the evils indulged in by the manufacturer or the jobber, but hoped that a mutual understanding between all concerned could be arrived at.

G. P. Engelhard then spoke on the value of organization, emphasizing many points that have been made on the subject in the past. He also touched on the topic of a State board of examiners who would license watchmakers. He urged a fixed selling price on watches and insisted that every jobber should be shut off who sells goods at retail. However, Mr. Engelhard was willing to put in a work for the jobbers if they quit retailing. He would have the retail jeweler buy from the jobber exclusively, unless he got better service from the manufacturer, or unless the manufacturer did not sell to the jobber.

J. H. Purdy then spoke on "Organiza-

We Can Convince You

—If you will permit us to—that the goods mined from our mines will be a valuable asset to your stock.

That

If you will request us to—we will be pleased to send you selections on Memorandum.

Himalaya Products

Have been in such demand that our large and well equipped factory has been unable to keep pace with our orders. We are enlarging our factory and in the very near future our facilities will be such that we can take care of orders of any size. What you can

Sell Best

are goods that are in demand—which are—

Tourmaline **Tourmaline Matrix**
Chrysoprase **Chrysoprase Matrix**
Turquoise **Turquoise Matrix**
Californite (American Jade)

We carry a complete stock of all Precious and Semi-Precious Stones.

Himalaya Mining Company

MINERS AND CUTTERS OF

PRECIOUS AND SEMI-PRECIOUS STONES

15-17-19 Maiden Lane, NEW YORK

LONDON PARIS OBERSTEIN PROVIDENCE

" and said that as labor and business exist it is class against class, and that sophistry could obliterate the fact that present time is a struggle of commer- genius against commercial genius, trade nst trade, merchant against merchant, that jewelers should get together, so their trade should not be scattered ng other branches of business and then retailer, the jobber and the manufactur- st act in harmony.

E. Paegel, first vice-president of the rican National Retail Jewelers' Asso n, then made an address compliment- Illinois on her good start in organiza- work and saying Minnesota started seven members and now had over He said it was necessary to get the retailers to join the State organi- n and above all to keep harmony in nks.

question box was then started. In er to the question, "What is the great- with which the retail jeweler has ntend?" the unanimous answer was, mail order house and the department To the question, "Shall we carry ls of any factory whose lines are han- by mail order concerns?" the answer "Yes, only when we have to."

he question of a time guarantee on ch cases and chains then came up, but two members seemed to agree on this Mr. Paegel thought a guarantee of sfaction was all that was necessary. Mr. mans thought a guarantee was neces- Mr. Rovelstad thought it was neces- on watch cases, but not on chains. brought Carl Weibezahn, representing O. Bigney, to his feet, and Mr. Weibe- n carried off the prize for oratory. He a time guarantee was the only method help the sale of chains.

he meeting then adjourned till Thurs- morning.

THURSDAY'S SESSION.

hursday morning the meeting place for t year's convention was selected, Peoria, being chosen, and the time set for it is last week in June or the first week in y.

. Callison, secretary of the American tional Retail Jewelers' Association, read aper on the subject, "Is a retail jeweler re than a mechanic?"

Mr. Callison said that it was about time t certain theories regarding the poor siness ability of the retail jeweler should relegated to obscurity. That it was un- r and unjust to believe in generalities t had absolutely no foundation on fact. a mechanic the jeweler excelled all er workmen and repaired instruments of cision that called for a skill especially own. He said that jewelry stocks oughout the country would average ut $3,000, and those stocks would com- re favorably with stocks in other lines business.

The speaker said that in making com- isons ability together with circumstances verning the case should be taken into sideration. In some cases jewelers who poor payers are so because a salesman ces more goods on the jeweler than the ter should buy. He claimed the jewelry ade, though selling luxuries only, was in od condition and far better off even dur- ing the late depression than many other lines, because the jeweler was a good man- ager and hard worker and had kept his store expenses down to a minimum, although his profit was smaller than many other lines of business.

Mr. Callison concluded by saying: "The retail jeweler starts in business with less money than any retail merchant, carries a heavier expense, has a smaller field of oper- ation, has more illegitimate competition, works on a smaller percentage of profit and shows as great if not greater results than any other tradesman."

R. C. Bernau, treasurer of the American National Retail Jewelers' Association, next delivered an address on how a retail jeweler should improve his position in the business world. Mr. Bernau advised all present to read the jewelry trade papers and become posted on what is going on in the jewelry world. He advised them to study their business in every phase and to leave politics alone. He exhorted them to do good work, become masters of their craft and to charge fair prices for their work.

H. C. Carpenter, sales manager of the South Bend Watch Co., next made a few remarks on organization work and advised a national clearing house for State conven- tion dates, so that the dates of the differ- ent State meetings did not conflict. This would give many manufacturers and job- bers a chance to attend all meetings. Mr. Carpenter also suggested that State con- ventions should be held in different cities of the States, so that retail jewelers from different sections could have a chance to come to the meeting.

The following resolutions were then read and adopted:

Whereas, The jewelry industry is one of the greatest sufferers from fraudulent advertising, therefore be it resolved that the Illinois Retail Jewelers' Association recommends a Federal ad- vertising law which will prosecute fraudulent ad- vertising. And be it further resolved that we instruct our secretary to correspond with the Illinois Representatives in Congress on the sub- ject of a fraudulent advertising bill.

Whereas, The American National Retail Jew- elers' Association, in convention at Cincinnati, adopted a resolution favoring an association trade- mark, controlled entirely by the association, the privilege of the use of said trade-mark to be con- fined exclusively to such jewelry only as is sold to a regular association jeweler; the character of the trade-mark to be such as to permit its stamp- ing on the average article of jewelry, and the composition of the said trade-mark to be such as will permit the jeweler to recognize at a glance the maker and quality. Therefore, be it

Resolved, That we, the Illinois Retail Jewelers' Association, concur in this resolution and instruct our board of directors to assist the national officers in carrying out the spirit of the resolution.

Resolved, That we concur in the recommenda- tion of the American National Retail Jewelers' Association for a new discount key, to be used in all their catalogues and advertising, this key to be disclosed only to the legitimate retail jeweler, and in every case to be sent under separate cover from catalogue and as sealed mail.

Resolved, That the Illinois Retail Jewelers' As- sociation, in convention assembled, endorse the principle of a fixed minimum selling price on all articles manufactured in the jewelry line of a staple nature, and be it further resolved that we recommend to the jewelers of the State of Illinois, that in the sale on staple articles in our line a preference be given such manufacturers as offer and maintain these prices. Be it further

Resolved, That the Illinois Retail Jewelers' As- sociation pledges its support to such manufacturers in the marketing of their products.

The secretary was then instructed to send communications to the retail jewelers of Illinois asking the latter for particulars in relation to the retailing by jobbers. The morning session then closed.

Thursday afternoon J. P. Archibald, pres- ident of the American National Retail Jew- elers' Association, delivered a short address on timely topics. He advised the associa- tion to work hard for new members and to always keep working for them. He advised them to attend the national conventions, as by doing so they would come in contact the members to treat all traveling men with courtesy and meet their brother competitors in a friendly spirit at all times.

Charles T. Higginbotham, consulting su- perintendent of the South Bend Watch Co., next delivered a lecture on "The Modern Detached Lever Escapement." This was il- lustrated by a metal working model four and one-half feet high, the largest model ever made. The lecture was much appre- ciated and was listened to with unabated interest. Mr. Higginbotham received a vote of thanks after he had concluded.

Communications were then read from Burley & Tyrrel and F. A. Hardy & Co., extending to the members an invitation to visit their respective establishments.

The Elgin National Watch Co. wanted the members to visit the factory at Elgin, Ill., but lack of time prevented the accept- ance of this offer.

A discussion was then entered into re- garding who was entitled to the jobbers' catalogues and it seemed to be the consen- sus of opinion that a new discount key was necessary and that jobbers should refrain from printing their own names on the cata- logues distributed by them. The meeting then adjourned.

Paris Pearl Market.

PARIS, France, Sept. 10.—The month of August is a very quiet one in this market, and therefore the trade did not expect much business this year. At that season, consid- ering all circumstances and general business conditions, however, business on the whole is better than a good many had hoped for. Most of the dealers closed their office and a number of brokers left Paris earlier than usual, but a few who were in the market found something to do.

There were a number of foreign buyers here, some of them coming in the hope of picking up stones at less than their actual value, but these were quickly disappointed, as they found prices were steady.

As far as the market generally is con- cerned, assortments are poor and there are no large stocks. Confidence is returning, credit conditions are better, and those who successfully weathered the crisis feel that the prospects are better than they have been for some time. Altogether, the Fall season promises to be good. Among the buyers noted here were representatives of Italian, Hungarian and South American firms.

An Italian pearl company, La Societa Perlifera Italiana, has been formally dis- solved and reorganized.

A fire, about a week ago, broke out in the jewelry store of J. L. Bell, 127 S. Gay St., Knoxville, Tenn., but was extinguished be- fore serious damage had been done to the stock.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS. MILBAGG
BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK
TELEPHONE NUMBERS: 917-918 BRYANT
RUBIES AND SAPPHIRES

F. A. JEANNE

SEAL SAPPHIRES

5 Square de l'Opera PARIS, FRANCE
Cable Address
"GEMFINDER"
Western Union Code

STERN BROS. & CO.,

CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.
CHICAGO, 103 State Street.
LONDON, 29 Ely Place
68 Nassau St., NEW YORK

Henry E. Oppenheimer & Co.

Precious Stone Merchants .. ..

Watch our Weekly Bulletin

Drilled Pearls

All Sizes and Qualities for

COLLARETTES
NECKLACES
SUTOIRS
BAYADERE

Henry E. Oppenheimer & C
3 Maiden Lane
NEW YORK CITY

Bids Received and Contracts Awarded by Government Departments to Supply Various Articles.

WASHINGTON, D. C., Sept. 16.—The following proposals have been received by the purchasing agent of the Isthmian Canal Commission for supplying 12 watchmen's watches: Berry & Aiken, Philadelphia, 90 days; James Boyd & Bro., Philadelphia, $510, 35 days; The Fairbanks Co., New York, $378, 42 days; Fox Bros. & Co., New York, $377.88, 24 days; R. W. Geldart, New York, $360, 40 days; Handlan-Buck Co., St. Louis, $408, 30 days; Mangg, Maxwell & Moore, New York, $420, 60 days, Motley, Green & Co., New York, $0, 30 days; Nanz Clock Co., New York, $8, 42 days; National Electrical Supply Co., Washington, $374.40, 30 days; Newman Clock Co., Chicago, $600, 30 days; The Clockkeeper Co., Chicago, $300, 60 days; Remilye & Power, New York, $375, 45 days; Watchman's Clock & Supply Co., New York, $450, 30 days.

WASHINGTON, D. C., Sept. 17.—The following bids have been received for supplying the Brooklyn Navy Yard with 200 stop watches: R. W. Geldart, New York, $3.98 each; Henry C. Karr, Washington (a), $7.50, (b) $9.90; Robert Ledding, Washington, (a), $4.58; (b) $5.29; (c), $6.32; Myers Bros., Newport News, Va., $5.30; Manhattan Supply Co., $5.39; Western Electrical Co., $4.11.

The Old Dominion Paper Co., of Norfolk, Va., has been awarded a contract to supply 17 thermometers to the Mare Island Navy Yard at $176.25; this firm underbid other firms.

WASHINGTON, D. C., Sept. 18.—Awards for supplies for the Third Lighthouse District, Tompkinsville, N. Y., for the current fiscal year include the following: Barometers—Hemphill Engineering Co., New York, $115.20. Marine clocks—Chelsea Clock Co., Boston, Mass., $2,026 (only bidder). Compasses—Peter J. Constant, Brooklyn, $364.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Sept.. 16.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Auckland: 5 cases plated ware, $382; 2 cases watches, $128; 1 case optical goods, $223; 181 cases clocks, $2,627.

Berlin: 3 cases clocks, $135.

Bremen: 1 case plated ware, $135; 2 cases jewelry, $410; 3 cases watches, $4,833.

Buenos Ayres: 53 cases clocks, $1,529; 7 cases plated ware, $712; 10 cases plated ware, $1,363; cases optical goods, $777.

Christiania: 15 cases clocks, $446.

Ciudad Bolivar: 2 cases plated ware, $134.

Colombo: 2 cases watches, $300.

London: 1 case clocks, $175.

Copenhagen: 8 cases clocks, $251.

Frankfort: 4 cases optical goods, $688.

Frankfurt: 3 cases optical goods, $425.

Guayaquil: 4 cases clocks, $120.

Glasgow: 77 cases clocks, $708.

Hamburg: 6 cases scopes and views, $390; 2 cases optical goods, $182; 5 cases optical goods, $

Havana: 1 case jewelry, $272; 3 cases optical goods, $214.

Leeds: 6 cases scopes, $142.

Las Palmas: 10 cases clocks, $178.

Lisbon: 13 cases clocks, $133.

Liverpool: 1 case jewelry, $1,000; 5 cases clocks, $208; 1 case jewelry, $477; 62 cases clocks, $1,466.

London: 17 cases clocks, $815; 3 cases watches, $600; 9 cases optical goods, $3,382; 18 cases clocks, $125; 3 cases optical goods, $326; 61 cases clocks, $2,338.

Para: 1 case plated ware, $160; 16 cases clocks, $379; 3 cases watches, $379; 7 cases jewelry, $1,303.

Puerto Barrios: 6 cases clocks, $105.

Rangoon: 29 cases clocks, $406.

Rio de Janeiro: 1 case plated ware, $189; 16 cases clocks, $828.

Sanchez: 2 cases watches, $134; 1 case jewelry, $183.

Sheffield: 7 cases jewelers' sweepings, $2,400.

Southampton: 7 cases watches, $1,058; 1 case optical goods, $477; 9 cases watches, $1,402; 1 case silversmiths' sundries, $148.

Sydney: 57 cases clocks, $449; 1 case optical goods, $150; 14 cases plated ware, $556; 3 cases optical goods, $580; 24 cases clocks, $610.

Importations at the Port of New York.

Weeks Ended Sept. 7, 1907, and Sept. 5, 1908.		
China, Glass and Earthen Ware.	1907.	1908.
China	$123,515	$74,710
Earthen ware	12,271	8,807
Glass ware	116,452	23,459
Optical glass	4,827	7,151
Instruments:		
Musical	11,868	5,998
Optical	20,926	3,649
Philosophical	27,798	3,645
Jewelry, etc.:		
Jewelry	79,479	11,495
Precious stones	348,738	268,597
Watches	27,798	31,200
Metals, etc.:		
Bronzes	2,113	7,535
Cutlery	39,914	20,952
Dutch metal	5,136	14,555
Platina	17,852	34,874
Plated ware	.....	.....
Silverware	962	1,995
Miscellaneous:		
Alabaster ornaments	88	111
Amber	8,744	2,356
Beads	4,423	1,509
Clocks	8,733	7,371
Fans	3,999	3,191
Fancy goods	5,898	8,786
Ivory	9,145	7,906
Ivory, manufactures of.	2,460	201
Marble, manufactures of.	22,687	7,065
Statuary	2,272	5,434

Weeks Ended Sept. 14, 1907, and Sept. 12, 1908.		
China, Glass and Earthen Ware:	1907.	1908.
China	$113,618	$76,675
Earthen ware	13,485	22,978
Glass ware	20,220	13,415
Optical glass	759	192
Instruments:		
Musical	12,982	13,504
Optical	19,370	12,707
Philosophical	4,160	2,518
Jewelry, etc.:		
Jewelry	32,639	6,707
Precious stones	956,935	642,604
Watches	45,578	20,314
Metals, etc.:		
Bronzes	6,497	1,611
Cutlery	36,495	19,850
Dutch metal	4,821	1,602
Platina	76,967	45,905
Plated ware	.....	.....
Silverware	10,631	3,341
Miscellaneous:		
Alabaster ornaments	18	49
Amber	.....	4,465
Beads	1,568	2,087
Clocks	8,531	3,571
Fans	6,343	2,308
Fancy goods	7,713	7,844
Ivory	4,779	8,184
Ivory, manufactures of..	873	47
Marble, manufactures of.	4,300	32,351
Statuary	4,303	2,752

Rosaire Morin, Crookston, Minn., has made improvements in the interior of his store, which has been redecorated and equipped with new fixtures.

Death of Charles F. Duffy.

The funeral of the late Charles F. Duffy, for 40 years connected with the firm of Enos Richardson & Co., 21 Maiden Lane, was held in the chapel of St. Vincent's Hospital, Friday morning, at 10 o'clock. Interment followed immediately after the services in Hoboken. Mr. Duffy died Wednesday of last week at St. Vincent's Hospital after an illness which had covered some length of time. He resigned from the firm on account of ill health in July, and since that time had been trying to recuperate, but had steadily grown worse.

Charles F. Duffy was born in New York City, April 28, 1853, and at the age of 14



THE LATE CHAS. F. DUFFY.

years first became an employe of the firm of Enos Richardson & Co. By careful attention to duty he rose to the position of vice-president. He was one of the best-known traveling men in the trade, and for a long time, beginning February, 1878, he visited the trade in the south. Later he covered Philadelphia, Washington and Baltimore, and during this time he formed a large circle of friends and acquaintances, who will learn of his death with much regret.

Deceased was a member of the Jewelers League, the Jewelers' Club of Philadelphia and the Brotherhood of Traveling Jewelers. He was unmarried. He is survived by one brother, Hugh Duffy, of New York.

Among the out-of-town friends of the deceased present at the funeral were: Wm. H. Long, J. Warner Hutchins, Wm. G. Earle, L. P. White, Wm. Linker, H. E. Stevenson, A. J. Le Jambre and George Reed, all of Philadelphia. A number of fine floral offerings were brought to the bier of the deceased, among which was one from the Jewelers' Club, of Philadelphia, and one from the Brotherhood of Traveling Jewelers, in which organizations Mr. Duffy was very prominent.

W. S. Trowbridge, who, at one time, conducted a school for watchmaking and engraving at Winona, Minn., died recently, at Colorado Springs, Colo. He was 41 years of age.

FRANK JEANNE CHAS. L. ROOS

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

SAPPHIRES

SAUNDERS, MEURER & CO.

65 Nassau Street NEW YORK

GEORGE H. HODENPYL WALTER N. WALKER

HODENPYL & WALKER

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS

MANUFACTURERS OF FINE DIAMOND JEWELRY

373 FIFTH AVENUE, NEW YORK

Corner 35th Street Telephone, 5093 Madison Square

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York
cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

Do Your Diamonds

Lack Brilliancy? Are they Broken or Chipped?

I am the Doctor

C. H. BENT

EXPERT CUTTER OF DIAMONDS

Established Ten Years 12-16 John Street, NEW YORK

Look out for This Man Who Stea Watches Left to be Repaired.

NEW BEDFORD, Mass., Sept. 18.—The jew elers of this town have been visited by somewhat clever thief, whose method operation has not heretofore been tried New Bedford. In some places he has su ceeded in getting valuable watches whi were left with the jeweler to be repaire and though not successful in other place he was able to get away without giving t jeweler a chance to cause his arrest.

The man's methods of operation are nearly all cases the same, though he m vary the details to meet different condition In substance they are as follows: The cr enters the jewelry store and asks the jew eler (or preferably the clerk) for a wat that had been left to be repaired and gives fictitious name. When he is told that t watch is not there he insists that it is, a while the jeweler or clerk is hunting f the timepiece he carefuly scans the rep rack and the tags on the watches until gets the name of some customer When has apparently been convinced that the jew eler cannot find the watch he remarks th this is strange as it had been left by l brother-in-law, who told him that it was this particular store. He gives as the nam of his brother-in-law the name that he h found on a watch rack, whereupon, in ma instances, the jeweler looks under the leged brother-in-law's name, finds the wat and offers it to the swindler.

In two instances here the crook learn after getting the watch from the jewel that it was not as valuable a timepiece he supposed, and instead of paying t charges, he said that as his brother-in-l left it he would let the latter call for it, a departed.

The man is said to be about five feet sev inches high, of medium build and has da complexion. A distinguishing feature is very prominent protruding lower jaw

Frank T. Pearce, Providence, Becom a Thirty-Third Degree Mason.

PROVIDENCE, Sept. 19.—Frank T. Pear head of the Frank T. Pearce Co., gold p manufacturers, and said to be the fi manufacturing jeweler of Rhode Island receive the honor, was given the 33rd d gree at the 96th annual meeting of the S preme Council of the Northern Masc Jurisdiction of the Ancient Accepted Sc tish Rite, held at Buffalo, N. Y., Tuesd. There were 58 candidates who tried t the degree, Mr. Pearce and ex May Robert S. Franklin of Newport, being t only ones from this State.

Mr. Pearce has held many importa offices in the local Masonic organizatio and has been prominent in social and bu ness circles connected with the manufa ing jewelry business, having been Pre dent for several years of the New Engla Manufacturing Jewelers' and Silversmit Association.

A tower and, it is believed, a large c will shortly be added to the north end the Federal building, in St. Paul, Mi The construction of the tower was at fi delayed on account of the lack of ava funds.

Markets for American Watches, Clocks and Jewelry in India, China and the Far East.

WASHINGTON, D. C., Sept. 19.—Continuing an item which appeared a few weeks ago relative to markets for American jewelry, plated ware, etc., we find that British India presents abundant opportunities for a steadily increasing trade. The annual imports of cutlery and plated ware in 1906, the latest period for which returns are available, showed a value of $8,869,455, and of this amount, $356,585 was from the United States.

We always think of India as a country of supply for precious stones, yet, in the year, these imports were valued at $1,000,000.

In Madras there is not a single American merchant, the only Americans there being a few missionaries. Yet Madras presents a favorable market for those interested.

We find a ready sale for American clocks and watches in Bombay, the imports in one year amounting to $41,485.

In all, it is safe to say that India, with an annual importation valued at more than $100,000,000, is almost ignored by American manufacturers. Yet it is a market that German finds it remunerative to cater to. What is wanted is representatives who are personally interested in their work and in the merits of the goods they are representing, and who will see to it that the house they represent will forward orders promptly, carefully and properly packed. Particularly is there a splendid outlook for trade in Bombay, where the imports have increased from $116,856,539 in 1905 to $126,000,000 in 1906. Of these totals, clocks and watches amounted to $270,851; jewelry to $1,590; hardware and cutlery to $3,000, and ivory to $451,562.

The far-away Isle of Ceylon also presents good opportunities for trade. Her imports of jewelry in one year amounted to $4,046, and of watches to $569,062. The sale in American clocks is steadily increasing. Our share of this trade in 1906 amounted to $4,505, and of watches to $8,000, and of jewelry only $1,945. The value of the exports of pearls and precious stones, correctly reported, at $23,010, is far below what one might reasonably have expected. China is another country where golden opportunities are being neglected. But only personal work will ever secure much of the trade. In one district, Ichang, 1,214 clocks and watches were imported in one year. Antung, during the same year, the value of these imports was $4,039. In Changchun there are six large retailers of foreign goods, and among the articles they carry are nickel and silver watches, hanging and sitting clocks, and fancy goods, with the Japanese virtually in control of the market. Japan is working hard to obtain a supremacy in the import trade of China, where she has place on the markets clocks, watches, jewelry and toilet accessories. In Newchwang there is a large import trade, the total value in 1906 being $11,178,800, and of this amount $77,800 was for clocks and watches.

Trade in Japan is quite in keeping with the general idea of Japanese business methods; exports are increasing and imports decreasing. The latter in 1905 were valued at $243,836,282, and in 1906 at $208,914,172; on the other hand, the value of the exports increased from $160,766,805 to $211,877,116. The imports are exceedingly diversified in their nature, and include clocks, in which there was an increase during the last two years from $109,427 to $202,105, and of watches, and parts from $782,536 to $1,163,675. These clock importations, however, are far behind the export values for the same lines, where the increase has been from $287,869 to $421,787. The exports of coral are quite important and show an increase from $269,157 to $339,591. We have no share in the clock importations, but last year the imports of American watches were valued at $442,678, as against $233,677 in 1905.

India's Precious Stones

OUR Consul-General at Calcutta, William H. Michael, sends the following notes on the production of valuable stones in India:

"The value of corundum stones exported from Madras, principally to Hongkong, Shanghai and Singapore, was $15,000.

"There were 2,211½ hundredweight of jade and jadeite taken out in the Myitkyina district mines, Burma, in 1906, which was valued at $39,309, and 2,685 hundredweight in 1905, valued at $90,342, which shows a decrease for 1906. No figures for 1907 are available.

"The output of rubies in Burma during 1907 amounted to 2,128,368 trucks, valued in Magok books at $577,325. The royalty revenue for the year was $99,245. The market for rubies was fairly good the first of the year, falling away discouragingly toward the last of the year.

"The output of amber in 1907 by the mines of Burma was two and a half tons, valued at $1,920. These mines are situated in the administered territory of the Myitkyina. The output of the year previous was 216½ hundredweight, valued at $3,543. Amber mining in Burma is reported not to be a paying business. The average value of amber in Burma is $43 per hundredweight, which is higher by $8 or $9 than the price of last year."

Providence Optician Enjoined from Using List of Customers of His Former Employers in Soliciting Business.

PROVIDENCE, Sept. 17.—A preliminary injunction, the first of its kind in this State, was granted by Judge Tanner of the Superior Court yesterday in the equity suit brought by Stevens & Co. against Dr. Ned C. Stiles, one of the complainants' former employes, enjoining Dr. Stiles from using the names and addresses said to have been copied by him from the records of the company, or from soliciting customers whose names he thus obtained to patronize him now that he is in business for himself.

The complainant in the suit is doing business on Mathewson St. under the style of "The Villers Co., the Modern Optical Shop." Dr. Stiles was employed to examine the eyes of customers and, it is claimed, had access to the books and records of the company, including the names and addresses of customers. He left the employ of the company and engaged in business for himself, and, it is alleged, addressed circulars to the customers of the concern, soliciting their patronage and referring to his previous employment.

The court found, as a matter of fact, that the respondent did "surreptitiously" copy the names and addresses from the records of his employers. His counsel argued that the court had no authority to grant the injunction asked for by forbidding him to use or communicate the trade secrets. The court did not agree with the statement of law put forth in behalf of Mr. Stiles. The language of the rescript filed by Judge Tanner is in part as follows:

> We are of the opinion that the surreptitious copying of the names and addresses of the complainants' customers from its records is a violation of confidence against which equity can enjoin, and that equity can enjoin against the use of such lists so unfairly obtained. It is true that equity will not enjoin against an employe carrying away such skill and intelligence as he can carry in his head, other than trade secrets. This would not permit him to copy the records of his employer for further use. We do not think, however, that we can under the authorities go to the extent of enjoining the respondent from advertising the fact of his former connection with the complainant company.
>
> We will, therefore, enter a decree temporarily enjoining the respondent from using names and addresses of customers which he copied from the records of the complainants, or from divulging the names and addresses of said customers of the company to any one else. This injunction will, of course, apply to any of the servants or agents of the respondent.

L. D. Anderson, 230 Penn St., Reading, Pa., left, about a week ago, on a business trip to California, where he will remain for some time.

By foreing open a door in the store of S. Stone, Lakewood, N. J., a burglar, a short time ago, gained entrance and stole a large amount of jewelry.

Wm. Snow, 19 years of age, about a week ago, made his escape from the Central Prison, at Toronto, Ont. Snow was arrested in Niagara Falls, together with two others, and all were convicted of breaking into and entering the jewelry store of Kling Bros., in Queen St., W., at that place. Snow is five feet nine inches tall, of slender build, has a fair complexiou, brown hair and gray eyes.

The Youmans Jewelry Co. has applied for a charter of incorporation with a capital stock of $50,000 for the purpose of extending its trade in Georgia, Florida, Alabama, North and South Carolina. The concern will do a wholesale and retail business, and the principal office will be located in Waycross, Ga. G. R. Youmans, of the firm, has been engaged in the jewelry business in Waycross for about 20 years. He was at one time mayor of that place.

The will of the late C. W. Bixler, of Easton, Pa., was recently admitted to probate. Mr. Bixler left an estate valued at between $80,000 and $100,000. According to the will, each of Mr. Bixler's two children, Mrs. Charles S. Marshall and Arthur B. Bixler, are each given $8,000, and the same amount is bequeathed to R. L. Elliott, grandson of the deceased. The sum of $2,000 was given to Samuel P. Ludwig, who was in Mr. Bixler's employ for several years, and who is now a member of the firm. The remainder of the estate, real and personal, is given to the widow of Mr. Bixler.

Below are given a few extracts from the

U. S. GOVERNMENT REPORTS

"The Production of Precious Stones"

"THE CHARM of Amatrice

is due to the wide range of colors of the several minerals composing it and the numerous combinations these colors make with one another. — — — — Both minerals are

TOUGH AND COMPACT

Among the

Odd Combinations of Color

may be mentioned light green with deep green "cob-web" or "turtle-back" mottling with or without other colored matrix; dark brown or yellow matrix in seams and irregular masses with light or dark green background, or vice versa; yellow, gray and white matrix inclosing or inclosed in green of varying colors.

It holds its color admirably

Not Fading

by exposure as Turquoise is apt to do"

Ask your manufacturer for Amatrice Gold Jewelry. If he will not furnish you, write to us and obtain list of first-class manufacturers who will meet your requirements.

Occidental Gem Corporation

71 Nassau Street NEW YORK

Write for Descriptive Booklet

Death of Theodore H. Schulz

Theodore H. Schulz, a former gem and at one time a partner with Rudolph in the firm of Schulz & R 65 Nassau St., New York, died at th of his daughter in Antwerp, Belgium 12, of rheumatic trouble.

Mr. Schulz was born near the bor Holland and Germany about 78 yea and came to this country as a youn Previous to the time that he became fied with the jewelry trade he was e in other mercantile lines. In Apri he started as a broker in diamon precious stones, and later, in 1892,



THE LATE THEODORE H. SCHULZ

a partnership with Henry Rudolph retired in 1901, and since that tim spent his Summers abroad and his W in New York at his home at 161 E. 1

Mr. Schulz was highly esteemed trade and was considered an expert j diamonds. During his connection w jewelry trade he formed a wide c friends and acquaintances, who l with regret of his death. He was a n of the Liederkranz Association, a musical organization, and was a fine horses, having owned a number trotters at different times. Mr S spoken of by those who knew him trade as a generous, kind-hearte always willing to lend a helping h time of need.

Mr. Schulz is survived by a wid son and one daughter. His remain be brought to New York for interme

Jewelers' Gold Bars Withdrawn or Exchanged at New York.

Week Ended Sept. 19, 1908

The U. S. Assay Office reports
Gold bars exchanged for gold coin ... $.0
Gold bars paid depositors.....

Total ..... $.
Of this the gold bars exchanged for g
are reported as follows:
Sept. 14..... $1
" 15..... .
" 16..... 10
" 17..... 9
" 18..... 4
" 19..... 1

Total ..... $.0

Jo ers of Several Cities Attend Meet- g of Their New National Organ- ization Held in Chicago.

Chicago, Sept. 19.—The National Whole- sal Jewelers' Association met last week in city, Sept. 16 and 17, at the rooms of Chicago Jewelers' Association in the nbus Memorial building. This new or- ation aims to remedy certain evils the ers have to contend with, or at least s the way the members put it. Others bluntly that the association was d to cut out certain manufacturers sell to both jobber and retailer. The objects to a manufacturer selling to nd to his customers. However, some jobbers are in a peculiar position. A many of them do a large retail busi- and if they object to a manufacturer to a retailer they themselves are not d to buy from a manufacturer, be- they are virtually retailers.

meeting held here last week was held closed doors. No outsider was ad- not even before the sessions com- The members of the trade press treated with marked discourtesy by a officer of the organization, and were heir presence was not required to make eeting a success. Secrecy was the or- t the day, and when a member was ached for news he immediately but- up his coat and felt for his pocket- Instead of looking like a convention sperous merchants, it reminded one of ool for young detectives, so deep was ystery surrounding this assemblage. was promised that a committee would pointed to give out a statement to the . This promise was not kept. The statement made was the one that "the rs have a meeting." That was all that ecessary to know.

ere were about 40 out-of-town jobbers nt and about 20 Chicago jobbers and e representatives. Quite some time was k up making the members acquainted one another. The question of long rts, discounts and dating was dis- d, and the all-important one of manu- rers selling direct to the retail trade. stumbling block found was the fact that stern jobbers were there and the as- ion felt that they could do nothing s they were more thoroughly organ- They felt they would be at a disad- ge if they were bound by rules that n jobbers do not have to abide by, and this end in view a committee was ap- ed to visit the eastern jobbers and urge e to become members.

er a lunch at the Chicago Athletic and a dinner at the Automobile Club eeting adjourned till next February, the members will gather in New .

ong those present were: Chicago—B. len and B. C. Allen, Chas. Spencer, A. ecken, S. Glickauf, A. Hirsch, A. W. hnle, H. F. Hahn, H. N. Hahn, Henry on, Jake Swartchild, C. H. Knights, Thearle, Harry Kohn, Emil Despres, Bridges, M. S. Fleishman, L. H. er, Claude Seymour and Lem Fler- Cincinnati—A. G. Schwab, Jos. Not- n, A. J. Thoma, Eli Gutman and S. nberg. St. Louis—Edwin Massa, Ells- n Bauman and Harry Aller. Kansas City—C. C. Hocfer, C. B. Norton, G. H. Edwards, Ward Lewis and C. A. Kiger. Denver—Edward Lehman and W. W. Hamilton. Buffalo—Ed. Eisele. Cleveland—Chas. Keim and H. W. Burdick. Detroit—Chas. A. Berkey and W. C. Noack. Indianapolis—J. Reagen.

Executive Committee of A. N. R. J. A. Meet at Chicago and Confer With Committee from N. W. J. A.

Chicago, Sept. 19.—A meeting of the executive committee of the officers of the American National Retail Jewelers' Association was held at the Great Northern Hotel, on Wednesday and Thursday Sept. 16 and 17. Those present were J. P. Archibald, president; A. E. Paegel, first vice-prsident; S. Callison, secretary; R. C. Bernau, treasurer, and Ira M. Radabaugh. All of these officers made addresses before the convention of the Illinois Retail Jewelers Association, which met on the above dates. The executive committee met to consider the advisability of publishing an official organ. After much deliberation it was unanimously decided to defer the publication of such a paper.

Thursday the committee met a committee from the National Wholesale Jewelers' Association at the Great Northern Hotel for a little conference. The following were present:—For the American Natonal Retail Jewelers' Association, J. P. Archibald, R. C. Bernau, S. Callison, I. M. Radabaugh and A. E. Paegel. For the National Wholesalers' Association, B. C. Allen, C. A. Berkey, G. H. Edwards, W. C. Noack, Eisele, Edwin Massa, A. W. Sprochnle, A. G. Schwab, J. Reagen, C. A. Kiger, H. W. Burdick and Claude Seymour.

J. P. Archibald, president of the American National Jewelers' Association was elected chairman. Charles A. Berkey of the National Wholesale Jewelers' Association, was elected secretary. Mr. Archibald thanked the members of the executive committee of the wholesalers' association for the privilege of the meeting. Mr. Massa, in a short talk stated that he thought all matters of differences between a retailer and wholesaler, or between the two organizations, should be referred to the executive committees of both associations.

A motion then made by Mr. Massa and seconded by Mr. Bernau was to the effect: "that all matters of dispute between a retailer and a jobber be referred to the executive committees of both associations for adjustment." The motion was carried.

A motion by Mr. Berkey "That every known instance of a catalogue being in illegitimate hands be referred to the executive committee of the National Wholesale Jewelers' Association and that this committee will do all possible to keep regular wholesale jewelry catalogues in the proper retail jewelry channels" was also acted on favorably.

The committees went on record as advocating a more uniform and conservative granting of terms and credit.

The retail jewelers' committee then attended to some executive details, arranged for the program for the next annual convention and selected Aug. 3, 4, 5 and 6 as the dates on which the convention is to be held. They then adjourned.

Improvement in the Diamond Trade Indicated by Resumption of Work at Large Factories.

A significant indication of the returning prosperity in this country is shown by the fact that some of the largest diamond cutting factories in New York are again working under a full time schedule, and it is probable that other factories will again start up within a short time. The diamond industry was the first to feel the stress caused by the financial disturbance last year, and it is among the last to revive. While people must of necessity have that which will sustain life, luxuries are passed by during a time of depression, and no better proof of an improvement can be cited than the reopening of the large diamond factories both here and abroad.

A. Meyer, president of the Diamond Workers' Protective Union of America, when seen by a Circular-Weekly reporter, at the headquarters of the Union, 157 Washington St., Brooklyn, Monday, said that the outlook for the future is good. Mr. Meyer, in speaking of the matter, said: "The Van Dam and Van Wezel factories, two of the largest diamond cutting plants in this city, are now working on full time, and it is expected that other factories will start again within a short time. Some of the members of our Union," said Mr. Meyer, "who returned to Antwerp and Amsterdam at the beginning of the financial trouble last year, have again returned to this city, while others who have secured employment in the European cities will be returning to New York again as soon as conditions warrant.

"Conditions in the diamond cutting centers of the Continent have again reached a normal condition. For the past 10 months practically not a man was at work, but now about one-fifth of our membership in this country are again employed, and almost all the men on the other side are working on full time. There are only 300 unemployed out of a membership of 4,000 in Antwerp, while in Amsterdam only about 1,000 out of a membership of 8,000 have not yet found work."

This return to employment is most encouraging and predicts better things for the future.

"Our men have followed the work of polishing and cutting diamonds since youth and are unfitted for rough work, and as a result of this they have in many instances been unable to find employment suitable to their capabilities. The resumption of the work is therefore most gratifying. Some of the members of the Union are still working in this city in various lines of work, but are anxious to return to their old-time employment, and will welcome with great pleasure a resumption of better conditions."

Asked as to when he thought a normal condition of affairs would be reached in this country he said: "It is hard to say just how long it will be before conditions return to the normal state. If the Christmas trade in this country is good, a normal condition will ensue directly after the holidays. It all depends upon the demands made for diamonds."

Eduard Van Dam, in speaking about the revival in conditions, said: "We are run-

"En Cabochon"

Cabochon or Carbuncle is now the prevailing style in cutting. Besides the transparent Amethyst, Topaz, Garnets, Tourmalines and Peridots

WE ARE CUTTING

Azurite-Malachite	**Lapis Matrix**
Californite	**Malachite**
Chrysocolla	**Opal Matrix** (Australian and Mexican)
Epidote	**Rhodonite**
Jadeite	**Sodalite**
Labradorite	**Sunstone**
Lapis Lazuli	**Thulite**

Turquoise Matrix (Persian and American)

SPECIAL ORDERS ACCURATELY AND PROMPTLY FILLED
EVERYTHING BUT DIAMONDS

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY
14 & 16 CHURCH STREET, NEW YORK
London, 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

Coral and Onyx Cameos and Scarabaes

PATTERSON & STARKE
SUCCESSORS TO
RUD. C. HAHN & CO.
Importers of Precious Stones
65 Nassau Street
NEW YORK

All colors of Cabochon Stones including Coral

Baroque Pearl Brooches

A fine assortment of Daisy, Chrysanthemum, Horse Shoe Circle and Harvest Moon Brooches. The best and most moderate priced line on the market.

CROSSMAN COMPANY
3 Maiden Lane, New York

ning our factory in this city with a force of men and are working full ne The same conditions exist in our An dam and Antwerp factories. The de in this country for diamonds is g increasing, and I think that within a time normal conditions will return. factories in this city are starting an be employing more men as condition prove. Reports from Amsterdam and werp indicate a brisk condition of a About 80 per cent. of the workme again employed."

In speaking of the business situ erally, J. L. Ewell, of *Dun's Revie* Monday to a representative of THE LAR-WEEKLY:

"City dispatches this week from t respondents of *Dun's Review* in all important centers are very favorable, ing a gradual but continual impro in business conditions throughout t try. The eastern ports, for examp Boston and New York, show a lar crease in domestic business, w Francisco shows a very much larg port business, being practically the for the week, of New York. The dispatches state that dry goods report evidences of steady expansi retail trade. Cotton mill owners ar sanguine over the outlook, and wou increased their business, very materi many branches, if low bids had be cepted; and the large hosiery mills a ceiving an increased number of ord fact they have enough in sight t steady employment for the balan year. The demand for anthracite c tinues good. The lumber business ing up, and the paper mills expect an increased business. Dispatches Philadelphia indicate a gradual i business, prices are holding firm an are many substantial improvements an increasing demand for the var The Pittsburg market shows a bett mand for sheet iron. The pig iron t are much more actively employed a ceiving orders that extend Prices are stiff and the producers be holding for higher figures, as t market is in better condition and th lots of new customers in sight for t time this season. The larger deman ulates shipments, and the movement on the lakes this month is expected larger than last month. On the wh iron and steel trade—the great bar of trade conditions generally—is in healthier condition. Quite a few ord cars and rails, as well as for str steel, are coming in now, and the im ment is made more apparent by t that new buyers who have not ma appearance heretofore, are now engaged in placing orders for the of this year and the early pa year. Every manufacturer take h from the increased demand and rise in price in the pig iron mark having been considered always as t unfailing sign of returning pr sperity on the other hand a decline in the p market is also a most reliable cycle sign of falling prices and a ner pression in business."

Philadelphia.

oss Quicksall, Mt. Holly, has recovered m an attack of typhoid fever.

red. T. Barry, with L. Stern & Co., returned from a western trip.

. W. Laubach, 7038 Woodland Ave., is orted to be seriously ill with nervous tration.

. W. Broadbent, 929 Shipley St., Wilgton, Del., has completed alterations e to his store for the Fall trade.

y Phillips, a watchmaker, Darby, Pa., pted a position last week with John nest, watchmaker for the trade, 7th and som Sts.

ndrew V. Brown, manufacturing optii., 740 Sansom St., returned, last week, m a three weeks' excursion into the ne woods.

me of the wholesale jewelry houses be closed all day Monday, Oct. 6th, e usual observance of Yom Kippur, a ish fast day.

A. Markley, watchmaker for T. H. dley & Son, Camden, N. J., is enjoying acation visiting the old homestead at Swenksville, Pa.

Bester, watch and clock maker, Mor- Del., last week opened a branch store 07th and Market Sts. He proposes to it as a "clock hospital."

illis Porter, Burlington, N. J., returned week from a business trip to New k, made largely to replenish stock for Fall and Christmas trade.

Allez, Millville, N. J., is receiving the tations of his friends in the trade of city upon the recovery of his wife m an attack of typhoid fever.

ohn Miller, western salesman for L. P. te, who returned, last week, from a through the west, says business everyre he went showed a better tone.

ouis Sickles, of M. Sickles & Sons, has rned from Atlantic City and is occupyhis country house at Wyncote until ber, when he will return to the city.

ichard Pinkstone, youngest son of R. M. kstone, 19th and South Sts., entered nington Seminary, a theological school, week, to prepare himself for college.

dward Bennett, a watchmaker, who rely arrived in this city from Ohio, has en a position as watchmaker with L. omas & Co., 409 Market St., Wilming- Del.

ire broke out in the jewelry store and elling of Harry A. Cain, 2924 Ridge ., last week, but was fortunately disered in its incipiency, causing a loss of \$20.

. Lawrence Smith, son of J. W. Smith, iler, West Haines St., Germantown, ed recently with Miss Martha Hachn. After their parents learned of the ding all was forgiven.

harles G. Oelschlager, engraver, who nt the last two years in the Klondike ions of Alaska, has returned to this city. a last week reopened an establishment at old stand at 706 Chestnut St.

eorge Vitner, Altoona, Pa., who is reering from an attack of appendicitis, ted this city last week to make purses and to enjoy the benefits of a change climate and scenes during his convalence.

Ed. Lewis, with W. W. Fulmer, 8th and Sansom Sts., returned last week from an extended trip down east and brought back word that business on his trip was excellent and conditions generally decidedly encouraging.

Lee Henle, of Sussfeld, Lorsch & Co., received the felicitations of his friends in the trade of this city, last week, when the glad tidings were broken to him that he was the father of an heir. Mr. Henle was married about a year ago.

Williard Davis, a Wilmington retailer, recently a candidate for the Governorship of his State, opened last week a store at 10th and Market Sts., Wilmington, which he will conduct in conjunction with his old store on 2nd St., Wilmington.

Clifford Spoerhase, son of L. Spoerhase, 4078 Lancaster Ave., who has been sick five weeks, following an operation for appendicitis, is still gravely ill, his recovery having been retarded by complications which set in following the operation.

C. F. Rudolph, a prominent Wilmington, Del., retailer, at 4th and Market Sts., was seized with a slight stroke of apoplexy last week at his home, 910 West St., Wilmington, while at dinner. Mr. Rudolph is 78 years old, but hopes are expressed for a complete recovery.

Charged with stealing 14 gold watches from his employers, Gately & Hadley, Camden, Orville Vanderslice, 1732 Fillmore St., this city, was arrested while trying to pawn one of the watches at 9th and Race Sts. Four other watches were found in his possession. Vanderslice was held to await the action of the Camden authorities.

W. Esti, watchmaker for the trade, 709 Sansom St., was seized with an attack of appendicitis last week and removed to the Jefferson Hospital. The physicians, however, decided that an operation was not necessary and Mr. Esti was treated. He soon grew very much better and is reported now to be on the road to complete recovery.

E. D. Sturner, retailer, Easton, Md., a brother of Oscar Sturner, of that place, whose business he took over when Mr. Sturner fell from the Peninsula Express as the train was crossing the Susquehanna River, presented to William D. Crawford, last week, a handsome gold watch in appreciation of the latter's services in recovering the body of his brother, April 17th.

Louis Stern, of Louis Stern & Co., of this city and Providence, R. I., went to New York, last week, to meet Mrs. Stern, who has been abroad all Summer and brought back with her Miss Florence Stern, a daughter, who, for five years, has been at school in Berlin. The family at once returned to Atlantic City, where Mr. Stern has a Summer home, and spent the week's end receiving friends and old acquaintances.

Among the out-of-town visitors to this city's wholesale trade last week were: J. Lacey Tyler, Laceyville, Pa.; B. C. Foster, Bristol, Pa.; D. H. Krause, North Wales, Pa.; W. K. Schlotterer, Schwenksville, Pa.; Charles Kohler, Norristown, Pa.; H. V. Stratton, Bordentown, N. J.; Gus. Lanz, Norristown; E. W. Carter, Glassboro, N. J.; H. C. Brown, Cambridge, Md.; B. F. Custer, Mt. Carmel, Pa.; M Sternberg, Savannah, Ga.

There is manifested a disposition on the part of the wholesale jewelers of this city to observe "Founders' Week," beginning Oct. 5th, largely as a holiday week in accord with the proclamation made by Mayor Reyburn, who requested all merchants and the executive heads of commercial establishments to close at least part of each day that their employes might take part in the celebration of the week marking the founding of the city. The leading retail and wholesale jewelers are expected to arrive at an agreement concerning the closing hours during Founders' Week early next week.

The death of Charles Duffy, once one of the most popular salesmen who every covered the Philadelphia trade for a New York house, was a source of deep regret to jewelers of this city, and especially to the members of the Philadelphia Jewelers' Club, of which Mr. Duffy had been an active and an influential member for many years. The Board of Governors of the club met and appointed a committee to attend the funeral services in New York City. L. P. White was made chairman. Appropriate resolutions are soon to be adopted expressive of the feeling of the members of the club. Mr. Duffy was at times vice-president and a director of the club. He was one of its original members. Last Spring when he was especially invited to attend the shad dinner given by the Jewelers' Club at the Bingham House and after he had apparently recovered from a serious illness he was given the heartiest kind of a welcome and the dinner almost resolved itself into a dinner in honor of Mr. Duffy. This attested in the most pleasant way his great popularity. He was forced by repeated applause to make a speech, and was followed by others who made flattering remarks about him.

Ralph Seaman, a member of the firm of Seaman & Struntz, by rare presence of mind and a display of remarkable nerve, frustrated an attempt to rob his store of two diamond rings worth \$350. Friday morning a man entered and asked to be shown several rings. After a while he carried two of them toward the door, apparently to examine them more closely. The man hurried as he had about reached the door. Instantly Mr. Seaman pressed an electric button, which closed the door, and drawing a revolver commanded the man to throw up his hands and stand still. Dr. Mark Bradner and John Walsh, who were in the rear of the store, came to Mr. Seaman's assistance, and members of a fire company across the street, seeing the commotion, thought the place was on fire. They rushed over and Mr. Seaman's prisoner was handed over to them. The man gave the name of George Beam, 23 years old. He was given a hearing before Magistrate Scott and held in \$2,000 bail for court. F. W. Parrot, retail jeweler, 2037 N. Front St., who lost a gold watch stolen in the same manner, identified the man as the one who several days previously had been in his store. F. D. Grover, 2806 Germantown Ave., likewise identified Beam as a man who tried to steal a tray of watches from him.

R. Brandenberg, Waverly, Ia., has bought a stock in Tripoli, Ia., at sheriff's sale.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES
CORAL NECK-LACES

All Shades and Sizes

Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

3 Via Amedeo, Terre del Greco Italy

401 Broadway, New York Telephone, 5412 Franklin

19 Rue d'Hauteville, Paris, France

DAVID BONNIST

Telephone 5789 Cortland

COCKROFT BUILDING, 71 NASSAU STREET Corner John Street, - - - NEW YORK

(15 Years with S. L. Van Wezel)

CUTTER AND POLISHER OF DIAMONDS

It will pay you to have your BROKEN STONES RECUT in my factory, because it will save you much weight, and give them the proper attention.

Out of town dealers write for information.

A. S. WORMOOD, Jobber of

Illinois Movements—Fahys Cases

Not in any Trust or Combination

116 South 6th Street SPRINGFIELD, ILLINOIS

Mail orders promptly shipped. *Express always prepaid*

Manipulation of Steel in Watch Work

BY JOHN J. BOWMAN

Price, 60 cents, postpaid. Jewelers' Circular Publishing Co. 11 John St., New York.

Third Edition

Workshop Note

FOR

Jewelers and Watchmaker

Revised and Enlarged 100 Pages New Mat

Containing 300 Pages (size 7½x10½ inches) Bound in Cloth. Stiff Covers

A collection of the latest practical recei on the manufacture and repairing watches and clocks, and on the varic processes entering into the manufact and repairing of jewelry, as coloring, p ishing, enameling, annealing, oxydizi etc., in short, a thorough compendium the numerous mechanical departments the jewelers' and watchmakers' shop.

This book is the most useful, co prehensive and perfect publicati for the workman at the bench, a should be in the hands of eve jeweler and watchmaker in t country. It is the only book of kind published.

Price, by mail postpaid, $2.50

Published by

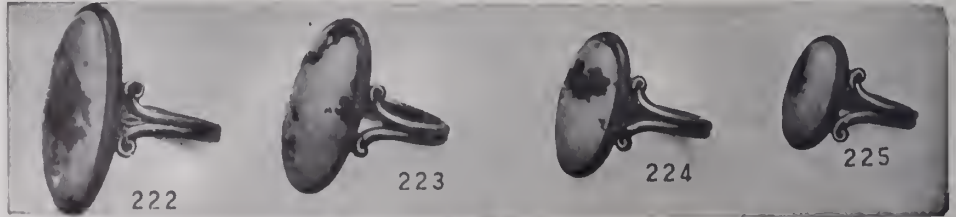
The Jewelers' Circular Pub. C

11 John Street NEW YO

EXQUISITE COLOR and MARKINGS

ASK FOR CATALOG

MATRIX TURQUOISE



THE ARIZONA TURQUOISE MINES CO. (Inc.) Phone: 5728 Cortland 171 Broadway, New York, N.Y.

Showing 13 different sizes and shapes of MATRIX TURQUOIS STONES ready for mounting



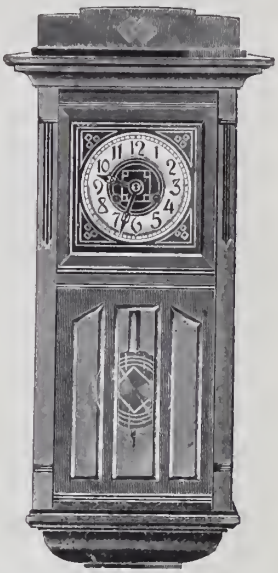
No. 2609.
stminster Regulator.
0 Inches High.



No. 6100.
Westminster Chime
16 Inches High.

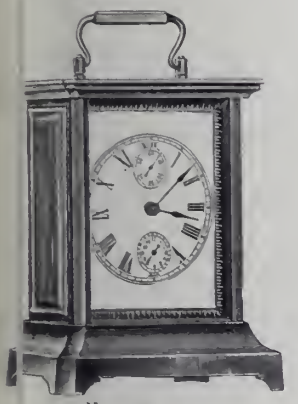


No. 6102.
Westminster Chime.
18½ Inches High.



No. 2611.
Westminster Regulator.
36 Inches High.

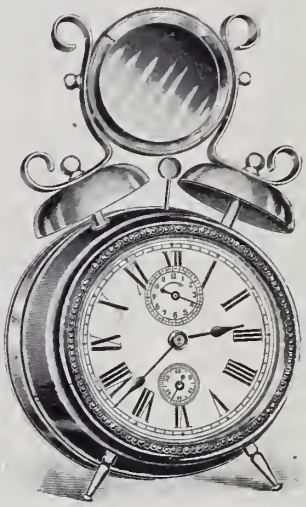
Send for our handsome and complete Catalogue of Best Selling Imported Clocks



No. 1084.
Musical Alarm Clock.
ked Case, Beveled Front
Glass. 7 Inches High.

Westminster Chime Regulators
Mantle Westminster Chimes
Cuckoo Clocks
Alarm Clocks
Novelties

"Foreign Make—American Guarantee"



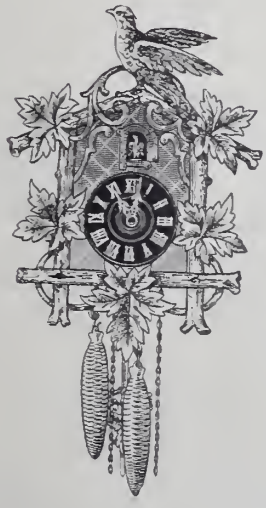
"Oscar."
Copper Case, Beveled Edge
Mirror, 8¾ Inches High.

Theodore Schisgall

116 Chambers Street NEW YORK



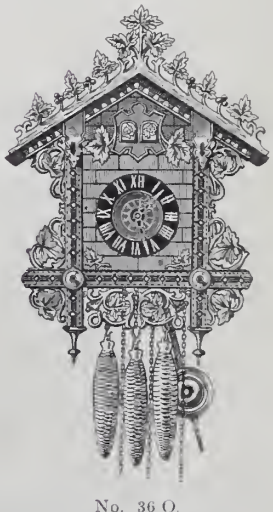
No. 42.
21 Inches High.
14 Inches Wide.



No. 51.
18 Inches High.
13 Inches Wide.



No. 29.
20½ Inches High.
14 Inches Wide.



No. 36 Q.
Quail and Cuckoo.
24½ Inches High.
16½ Inches Wide.

GORHAM SILVER

GORHAM FALL SILVERWARE

¶ For the approaching Fall and Holiday seasons the Gorham Company have made thoroughly adequate preparation, and for many months past their designers and craftsmen have sedulously engaged in the production of new and original examples of Gorham activities.

¶ As a consequence, the Company's display of Fall and Holiday goods has never been more complete or so comprehensively varied. New and attractive patterns in all the standard lines, as well as exclusive novelties not to be found elsewhere, are offered at prices comparing more than favorably with those asked for goods of a similar character but lacking the Gorham trade-mark and prestige.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED THE HOROLOGICAL REVIEW, THE JEWELERS' WEEKLY, THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
HE JEWELERS' CIRCULAR PUB'G CO.
J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec
11 JOHN ST., COR BROADWAY, NEW YORK.
TELEPHONE: 60 CORTLANDT. CABLE ADDRESS: JEWLAR NEW YORK.

OL. LVII SEPTEMBER 23, 1908. No. 8.

bscription in United States and Mexico, $2.00
minion of Canada, ... 3.00
her Countries in Postal Union, . . 6.00
gle Copies, ...10

mit by check or money order. Remittances in money are at sender's risk.

No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

Notices of changes in standing advertisements ist be received one week in advance; new mat- can be received up to Monday.

Index to News and Special Articles.

	Page.
eresting Remnants of the Golden Cuirass of Theodoric the Great. Illustrated on front cover; text on	63
ming Paris Fashions	63
dges Presented to the Sailors of the Gunboat *Albany*	63
nual Report on the Production of Precious Stones	65-67
o Hundred Members and Guests Enjoy Annual Clambake of the Philadelphia Jewelers' Club at Burlington Park	69
w Enterprises	69
ver Market	69
cond Annual Convention of the Illinois Retail Jewelers' Association, Held at Chicago	71-73
ris Pearl Market	73
ds Received and Contracts Awarded by Government Departments to Supply Various Articles	75
welry and Kindred Lines Exported From New York	75
ports at New York	75
ath of Charles F. Duffy	75
ok Out for This Man Who Steals Watches Left to Be Repaired	76
ank T. Pearce, Providence, Becomes a Thirty-third Degree Mason	76
talogue House Offers Non-Magnetic Trainman's Watch for $8	77
dia's Precious Stones	77
ovidence Optician Enjoined From Using List of His Former Employer's Customers in Soliciting Business	77
eath of Theodore H. Schulz	78
ld Bars Withdrawn and Exchanged	78
bbers of Several Cities Attend Meeting of Their New National Organization Held in Chicago	79
xecutive Committee of A. N. P. J. A. Meet at Chicago and Confer With Committee from N. W. J. A.	79
nprovement in the Diamond Trade Indicated by Resumption of Work at Large Factories.	79
atent Department	103-105
Catechism of the Lever Escapement—(Continued)	107-109
Inner of the Chronometric Cup	109
esults of Transportation of Clocks	109
ints on the Repairing of Complicated Watches	111
actors to Be Considered in the Display of Diamonds	118
he Way of the Enterprising	119
Workshop Notes and Queries	121
Cheap Method of Producing a Gold Color on Brass	121
ad the Attic Potters Models?	123
wo Interesting Sevres Vases Shown at This Year's Paris Salon	123
ew Treaties for Protection of American Trade-Marks in the Orient	125
he Limoges China Trades	125

ACCORDING to the reports received from the various sources, last week probably showed the most distinct improvement as well as the largest gain in business that the jewelry trade has had for some time, manufacturers in nearly all lines that enter the trade feeling an appreciable gain in the number of orders sent in from all sections of the country. The improvement is generally noted in all the manufacturing jewelry centers of the east—Providence, the Attleboros, New York and Newark—while generally good reports are coming in from the main distributing centers, principally Chicago, St. Louis, Cincinnati, Pittsburg and Kansas City. While the most pronounced increase in the retail jewelers' business will not take place until the holiday trade begins in November, nevertheless if the inquiries which the retailers are beginning to receive and the purchases which are now being made are straws which indicate the direction of the business wind, a very comfortable holiday trade is in store for jewelers in most sections of the country.

A Misleading Watch Advertisement.

WITHIN the past few weeks an advertisement of a mail order house has appeared in a number of western newspapers which has proved of considerable annoyance to jewelers, and judging from the orders which the company advertising is receiving, is apt to affect the trade of legitimate dealers in watches to a considerable extent. This advertisement starts off by speaking of a $25 watch for $7, and by its wording permits the reader to believe that a special offer is being made for this month by which he can get a non-magnetic railroad watch of great value for this price. The advertisement is signed by the Union Watch Co., 49 Maiden Lane, to which orders are to be sent direct, and the offer is made to send the watch on approval on a payment of 25 cents, the advertisement leaving it to be inferred by the readers that after this payment the watch may be kept for 90 days, and if satisfactory, the $7 can be forwarded, and if not the money can be returned.

While it is needless to prove to the jeweler that the watch in question is a cheap kind of a Swiss affair in an electroplated case; that it is in no way a timepiece of the character which the reader will think it is, and that the Union Watch Co. is not a watch manufacturing company, at the same time it is hard for the retail jeweler to show this clearly to his customers without distinct facts upon which to base his statements. Therefore, the story in another column explaining what the watch is, and who the advertisers are, may be of use to the trade in their efforts to prevent their customers from sending for the articles in question, and also in explaining to the newspaper proprietors the exact character of the advertisement which they are carrying.

After this advertisement had appeared in one town in Wisconsin an enterprising jeweler published a large advertisement in a rival paper exposing the "lies" which he claimed the advertisement contained, and also denouncing the proprietor of the paper which had published it. Although the newspaper proprietor has, for the sake of his standing in the community, brought suit for libel, we doubt if the jeweler has anything to worry about.

Nothing succeeds like "Reason Why" advertising. Tell why your goods are salable in THE JEWELERS' CIRCULAR-WEEKLY.

THE CIRCULAR-WEEKLY has just received word to the effect that the advertisement has appeared in certain papers in New York State If it has, we think that there is no doubt that proceedings can be brought against the advertisers for violating the provision of the advertising law passed a few years ago, and a stop put to advertising in this way. By the admission of the company's own clerks, the regular price of the watch is not $25, but $9, while in the trade the value of the watch is placed at a very much lower figure than is asked for it in the "special offer for this month." We do not know whether the advertising laws are on the statute books in other States in which the advertisement has already been published, but it will be easy for the jeweler to find this out by consulting with his local district attorney, or in fact, any reputable attorney-at-law.

The information about the watch itself and the firm which supplies it, published herewith, may be used to advantage by jewelers in whose towns the advertisement may appear.

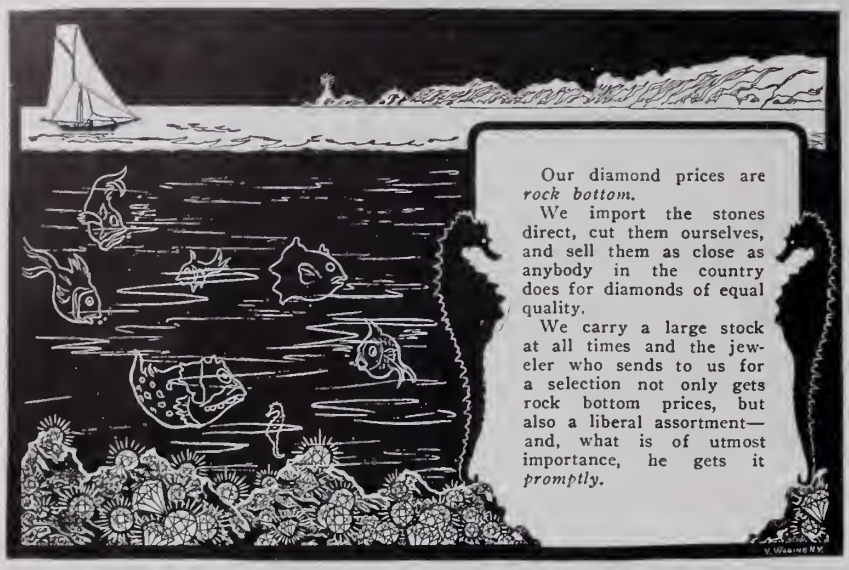
The Annual Report on Gem Production.

AGAIN THE CIRCULAR-WEEKLY is enabled, through the courtesy of the United States Geological Survey, to present to its readers the annual report of this department upon the production of precious stones, which report will form an important part of the volume on "Mineral Resources of the United States," which is published annually under the direction of George Otis Smith, Director of the Survey. The report, which has again been prepared by Douglas B. Sterrett, is larger and in some respects an improvement over the report of 1906, published last year, which was the first under Mr. Sterrett's management.

As is usual, all gems and gem materials are included, but the largest divisions are those devoted to diamond, sapphire and turquoise, though the gem minerals of southern California are given considerable attention. The entire product of American gems of 1907 as reported, amounted to $471,300 as against $208,000 for the previous year, the largest production being sapphires, in which it is estimated there were about 11,000,000 carats worth about $229,800. The next important figure is that of tourmaline, of which 21,040 pounds were produced, estimated to be worth $84,120, while the value of the 3,105 pounds of chrysoprase was valued at $46,500. Other important items are turquoise, $23,840 and Californite, $25,000.

The first instalment of the report, which begins this week, deals with agate, amazon

ROCK BOTTOM PRICES ON
DIAMONDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

18 Rue de Mesiay, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

stones, amber, amethyst, azure, mala e, benetoite, beryl, californite, cat's-eye d chrysoprase. In the next instalment, w h will be begun with the diamond, there ll be given not only a summary of what as and has not been done in the productio f diamonds in the United States, but o facts about the diamond production f South Africa, Brazil, India and a few as on the diamond industry generally.

The report will be continued weekly u it is completed.

New Orleans, La.

TRADE CONDITIONS.

The jewelers are making preparations for a Fall season, although it may come somew t The wholesale houses all seem to be busy Some sections of the south have been affecte the bad weather, but a fair crop seems as and business will increase after the crops to move.

B. B. Harris has moved into a new s

E. Barbier, 308 Royal St., has made n improvements in his store.

L. H. Aubert, 1625 Dryades St., installed new fixtures in his store.

Ed. Fitzgerald has moved into quarters on Dryades St. This street become quite a jewelry center.

Katz & Co. have lately started in ness on Magazine St., and their estab ment is up-to-date in every way.

Dr. N. Bellamore, local optician, now one of the finest optical parlors in south, having removed from Royal S 805 Canal St.

An occurrence which has created orable comment and likewise pleasure the outing of the employes of Leo Krower. They all visited the exposit a body and later were entertained by Krower at one of the principal restaur

At the opening of the Fa sea Leonard Krower placed before his e lishment, 526-538 Canal St., a most tractive sign, measuring 15x15 feet, vertising New Orleans as being the p to buy goods and the best market fo southern people.

There have been a number of jew visiting here lately, among others, and Mrs. Clements, Peter Liedenst J. G. Mackey, Mr. Lehman, Mr. Sm Wm. Townsend, E. G. Hammer, Vignes, J. C. Moorefield, Alfred Jack Mr. Glover, Mr. Chapman, Mr Kysar Mr. Streiffer.

Numerous excursions are being r this city to induce the people of our s ern States to visit the Home Manufac ers' Exposition, which has been emi successful in every way. The influx people has caused some stir in the r jewelry business, which is quite accept after the long, dull Summer. The disp of T. Hausmann & Sons, Ltd., is q commendable, as it shows a number articles of the firm's manufacture, like silver loving cups made for different p entations. The plating departm received a good share of display. The hibit of Leonard Krower is the most tractive of all, and shows a number articles produced by this house such tiaras, rings, the celebrated solid si fac-simile of the Isidore Newman Trade School, etc. Another item of great int is known as the "evolution of the ri

New York Notes.

V. H. Deuble, Canton, O., is a visitor this city this week.

Goodman, New Haven, Conn., was a er in town, Friday.

M. Michelson, Montreal, Can., stopped he Astor House last week.

J. White, a Providence manufacturer, ed his local office last week.

Iman Harrison, 11 Maiden Lane, is ting the eastern jewelry factories.

J. Gutmann, of L. Gutmann & Sons, cinnati, O., was in town last week.

mes P. Harper, 37 Maiden Lane, sailed Europe on the *Lusitania* Wednesday.

has. Davidson, of the Thos. Long Co., ton, Mass., is in town on a buying trip.

Iartin A. Hagen, Fargo, N. Dak., was a tor in town last week, buying Fall stock.

Ir Samuels, of Samuels Bros., Youngsn, O., was among the out-of-town visi- last week.

Fenton Cahn-Coblen's jewelry buyer n Baltimore, Md., was a caller in town ral days last week.

red Greene, with the Hausen-Bennett C., Providence, R. I., reached this city, week from a western trip.

Henry F. Barrows, of the H. F. Barrows North Attleboro, was at the New York e of his concern last week.

harles L. Trout, president of Charles Trout & Co., 170 Broadway, returned, Monday, from a short vacation.

dpin Chisholm, president of the Bugbee Niles Co., was a visitor at the New k offices of the concern, last week.

Valter Ballou, head of R. Blackinton & North Attleboro, Mass., was a visitor he Maiden Lane district last week.

mes Lincoln, with the Walcott Mfg. Providence, R. I., returned to this city, rsday, after a trip in the middle west.

C. Mizer, jewelry buyer for the How- I Dry Goods Co., Bridgeport, Conn., s at 75 Spring St. a part of last week.

larry Caro, with the Manchester Mfg. C., Providence, R. I., left this city, last k, for a five weeks' business trip west south.

linnie B. Levy, bookkeeper for Hipp. Disheim & Bro., has returned from a two ks' vacation spent at the Delaware ter Gap.

Bert Ganz, of the Gustave Fox Co., Cinnati, was a visitor in town last week d called at the office of THE JEWELERS' CULAR-WEEKLY.

Extensive repairs are soon to be made the Gill building, 9 Maiden Lane. The tract has been awarded, and the work l be begun soon.

Cross & Beguelin have just supplied the ntclair Country Club with a number of kt. medals, which will be given as prizes n Fall golf tournament.

. A. Marcellus, secretary of the Assure League of America, returned this week m a fortnight's vacation spent at Clayton, the St. Lawrence River.

Henry Tissot, 68 Nassau St., is seriously at his home in Brooklyn from a complicaon of diseases. He has been in ill lth for some time past.

A. Budlong, of the firm of S. I. Rodberg Son, Baltimore, Md., was a visitor in this last week en route on a trip to the manufacturing cities to complete his stock in trade.

The Gorham Co. has declared a regular quarterly dividend of 1½ per cent. on the preferred stock payable Oct. 1. Books close Sept. 25 and open on Oct. 1.

Cross & Beguelin, now at 31 Maiden Lane, have rented the store formerly occupied by the Gorham Co. in the Hays building, 23 Maiden Lane, and will move to their new quarters in a short time.

Goodman King, president of the Mermod, Jaccard & King Jewelry Co., St. Louis, Mo., returned from Europe last week on the *New Amsterdam*. He made a short stop in this city on his way home.

A meeting of the creditors of the American Sheffield Silver Co., against whom a petition in bankruptcy was filed some time ago, will be held at the office of Nathaniel Prentice, 120 Broadway, Oct. 2, at 3 P. M.

Edwin P. Leobl is opening a place of business at 53 Maiden Lane as a broker in diamonds, pearls, precious stones, jewelry, etc. He is well known, having been located in the Maiden Lane district for a number of years.

The United Silver Co., of New York, has been incorporated to do a mail order business, with a capital stock of $1,000. The directors are: John H. Wright, A. R. H. Wright, and James Dean, all of Mount Vernon, N. Y.

The L. E. Waterman Co. has on exhibition in its Broadway store, corner of Cortlandt St., two pictures showing San Francisco after the big fire and as it now appears. The pictures have attracted considerable attention from passers-by.

The partnership formed by Satzman & Forman, manufacturers of gold chains and bracelets, 102 Fulton St., about a year ago, has been dissolved. Mr. Satzman will continue the business alone. Mr. Forman has not decided as yet just what his future work will be.

Joseph Wright, who is connected with the Illinois Watch Case Co., 9 Maiden Lane, sailed Wednesday on the *Lusitania* for Europe. After spending some time in Europe he will return to South America, where he will make an extensive trip. He expects to be absent about 10 months.

Dieges & Clust, 23 John St., designed and made the medals presented by the New York *American* which were awarded, Saturday, to successful contestants in a mile run conducted by the New York paper. The boys have been under the instruction of John Hayes, the winner of the Olympic Marathon.

Frank E. Harmer, western salesman for the Solidarity Watch Case Co., is seriously ill and has gone to the Catskill Mountains for a few weeks, on the advice of his physicians. Owing to the illness of Mr. Harmer, John W. Sherwood is making the western circuit for him. Mr. Sherwood expects to return to this city about Sept. 23.

The note in last week's issue of THE CIRCULAR-WEEKLY relative to the formation of the partnership between B. Ostertag and I. Roman, under the firm style of Ostertag & Roman, stated that Mr. Ostertag was formerly associated with S. Danziger. This was an error, as Mr. Ostertag was never associated in business in any way with Mr. Danziger.

The meeting of creditors of Anzelewitz Bros., 125 Canal St., against whom a petition in involuntary bankruptcy was filed in August, was held at the offices of MacGranme Coxe, in the Hudson Terminal building, at 12 o'clock, Friday, at which time claims were filed and Leo Kohn was named as trustee. The meeting was adjourned until Sept. 22 at 2.30 P. M. at the same offices.

The funeral of Louis Goldsmith, whose death was noted in the last issue of THE CIRCULAR-WEEKLY, was held, Thursday, from his late home, 106 E. 81st St. Mr. Goldsmith had not been identified with the jewelry trade for about 10 years past, but at one time he was in business for himself at 65 Nassau St. He was 56 years of age. He is survived by a widow and one son.

The funeral of John Davies, a retail jeweler, 60 years of age, was held on Friday night from his late home, 33 N. Oxford St., Brooklyn. He died suddenly on Wednesday of last week of heart disease, while talking to his sister, Mrs. Jane Murfitt, 33 N. Oxford St. Mr. Davies was an old-time member of the Baptist Temple, Third Ave. and Schermerhorn St. He appeared to be in excellent health up to the time he was stricken. The deceased is survived by a widow, three sons and two daughters. Interment was in the family vault at Greenwood on Saturday morning.

A meeting of creditors in the matter of Morris Dreshfield, against whom a petition in bankruptcy was filed some time ago, which was called for Friday afternoon, at the office of Referee Peter B. Olney, 68 William St., has been adjourned until Oct. 9, at 2 P. M., at the same place. William Lesser, receiver in bankruptcy for Mr. Dreshfield, has sold at auction two pawn tickets dated Sept. 7, 1907. One ticket called for 81 loose diamonds on which $3,734 was loaned, and the other ticket called for 28 on which $2,666 was loaned. The two tickets were sold for $340.

The adjourned meeting of the creditors of Solomon Urbach, a former diamond dealer of 47 Maiden Lane, who was recently released from Ludlow Street Jail, where he has served eight months for contempt of court, was called at the office of Referee in Bankruptcy Townsend, 45 Cedar St., Friday afternoon, at 2 P. M. Urbach was declared a bankrupt in 1906, after he had claimed he was robbed of $30,000 worth of diamonds on a train between New York and Baltimore. The court ordered him to turn over the missing property to the receiver in bankruptcy, and when he did not do so sent him to jail, from which he was recently discharged. Urbach was present with his attorney at the meeting Friday, as were the attorneys for a few of the creditors, but nothing was done, owing to the fact that the referee announced that Job E. Hedges, who has been appointed trustee, has refused to act in that capacity. On request of the attorneys for creditors another adjournment was taken until Friday next at 3 P. M., when it is expected a trustee will be elected, and an examination of the bankrupt will also be begun.

Patrolman Daley, of the traffic squad, who is located at Broadway and Maiden

(*New York Notes continued on page* 89.)

1851 The Jeweler's Bank for half a century in the same location 1908

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company 176 Broadway (between John St. & Maiden Lane) NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island Ci

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Million.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 87.)

e, returned to duty, last week, from a ation spent at Liberty, N. Y.

J Cohen, Philadelphia, was a visitor own the first of the week.

dward M. Coe, salesman for Bliss Bros. Attleboro, Mass., is back in New York r a short western trip.

lbert Feldenheimer, Portland, Ore., is ns city, and is making his offices with brother, Louis Feldenheimer, 41 Maiden e

illiam Blake, of the James E. Blake Attleboro, Mass., who has been seisly ill, has recovered and is spending w days in town.

harles M. Robbins, Attleboro, Mass., is in this city and has opened an office at Maiden Lane on the 12th floor. He will personal charge of the New York tory.

V. A. Sturgeon, Detroit, Mich., and les L. Hand, the New York auctioneer, ntly completed an automobile trip from rom through the Berkshire Hills to rtford, Conn.

. Ernest Cashmore, who has withdrawn m the firm of Julius Jorgenson & Co., 3 Broadway and 334 Columbus Ave., will tinue in the jewelry business at 334 lumbus Ave., under his own name.

A dispatch from Washington, D. C., es that a fraud order has been issued in against the Rogers Silverware Co. the Rogers Mfg. Co., located at 143 W. St., and 438 W. Broadway, on charges ilar to those reported on previous occaons in THE CIRCULAR-WEEKLY.

H. Miller, for many years connected h Chester Billings & Son, has accepted osition as eastern manager of the Occental Gem Corporation, sellers of "amare," and will be located at the New York ce of the concern, in the St. Paul build-, 220 Broadway, after Oct. 1. The con- is at present located at 71 Nassau St.

The New York *Herald*, in its Sunday edi-, carried a full page descriptive article the new book on pearls, which is in the ocess of publication, by Dr. George F. nz, head of the precious stone departnt of Tiffany & Co., and Dr. Charles gh Stevenson. The article is illustrated th prints of famous women adorned with tly pearls.

The bulletin of the Metropolitan Museum Art for September, which has just been ued, contains a continued report of the yptian expedition, giving further detail the season's work at the pyramids of ht. The museum now possesses replicas three pieces accounted among the best d most characteristic of the works of the e Saint Gaudens. These are bas reliefs children.

Wm. Lesser, receiver in bankruptcy for orge H. Carpenter, will sell under order the court, to-morrow, at public auction, 113 Leonard St., a quantity of office furture, including a mahogany roll-top desk, airs, hat rack, typewriter and other arles. A petition in bankruptcy was filed ainst Mr. Carpenter some time ago, in which it was alleged that he obtained a large quantity of diamonds from R. A. Breidenbach, 51 Maiden Lane, by alleged false means. Maurice Dreshfield was alleged to have been connected with Mr. Carpenter in the transactions.

D. Goram, a silverware and jewelry dealer, of this city, by his attorney, W. H. Jessup, has filed a trespass suit against F. S. Godfrey, proprietor of Hotel Jermyn, Scranton, Pa., to recover the value of silverware and jewelry which was stolen by a porter of the hotel about a year ago from the trunks of an agent of the plaintiff. The plaintiff sues the defendant to recover $2,500, the value of the goods stolen. The theft took place in the night time, when two trunks of the agents were broken into by a porter, it is alleged, and silverware and jewelry were taken. No clue to the whereabouts of the porter has been obtained.

The report which emanated from Chicago last week to the effect that the Gorham Co., or Spaulding & Co., was about to open a retail jewelry store in St. Louis, at 10th and Olive Sts., was positively denied at the office of the Gorham Co., in this city, Friday, as being absolutely without foundation in fact, as far as this company was concerned, as the Gorham Co. has no intention of opening retail stores anywhere in the country at any time. As far as Spaulding & Co. are concerned it was learned from a reliable source that this house had no intention of opening a store in St. Louis, though the site on Olive St. had been laid before the management by the owners or agents of the property some time ago.

S. Kohn, 215 Broadway, New York, reports in connection with the burglary which occurred at his store recently that shortly after the occurrence of the robbery two men who gave the names of Fred Cole and John Summers were arrested, and according to Mr. Kohn confessed to the robbery and gave a complete list of places where the pawned goods had been taken. The list included the store of one Abraham Fox, 24 Second Ave., so Mr. Kohn says. When the detectives entered Fox's store the storekeeper seemed very much excited and could not answer questions coherently. He was pointed out as the person who bought the goods. It is claimed that Fox paid $28 for a large quantity of jewelry and several watches, but upon searching his premises nothing could be found. He was arrested and taken to police headquarters. Mr. Kohn reports that part of the jewelry has been recovered. A third man, who is charged with being implicated in the robbery of Mr. Kohn, is being held in New Jersey, awaiting extradition.

The Davis Liquidating Co., which was incorporated under the laws of the State of New York, recently, has sent out notices announcing that the corporation has purchased the entire assets of B. H. Davis & Co., 71 Nassau St., New York, consisting of loose and mounted diamonds, and notes and accounts receivable amounting to $458,000, and that the liquidating of accounts and selling of merchandise will be conducted at the office of H. Z. & H. Oppenheimer, 1 Maiden Lane, New York. For the purposes mentioned a corporation has been formed, with H. Z. Oppenheimer, as president; Herman Oppenheimer, Jr., secretary; Joachim S. Van Wezel, of the firm of S. L. Van Wezel, vice-president, and Solomon J. Van Wezel, of the same firm, treasurer. The members of the firms of H. Z. & H. Oppenheimer and S. L. Van Wezel are the sole owners of the corporation, whose capital is $50,000. Davis & Co. will go out of business.

Importers of hat pins won a victory last week before the Board of Appraisers when it was decided that hat pins, with paste heads, cut and faceted, the heads composing the material of chief value to the finish articles, are dutiable at 45 per cent. under the provision of the tariff for manufacture of paste. Collector Fowler thought that the articles should pay a duty of 60 per cent. as cut glass. General Appraiser Sharretts, who writes the decision for the Board, reaches the conclusion that the articles should be admitted at the lower rate of duty. The Board holds that hat pins with heads of imitation jet, cut and faceted, imitation stones, such as rock crystal, garnet, emerald, etc., blown glass and metal are properly entitled to the lower duty claimed by the New York Merchandise Co., the importers. The Board overruled the protest of Bailey, Green & Elger, holding that gilt metal scarf pins must stand duty as jewelry.

Newark.

S. B. Berensohn, importer and cutter of diamonds, and dealer in jewelry, has opened quarters at 82 Springfield Ave.

Detective Alexander D. McCrea, of the Pennsylvania Railroad police, last week arrested John Brunnell, at Elizabeth, charged with the larceny of $100 worth of goods from a freight car. The alleged loot included much silver tableware, whose ownership has not been traced. Brunnell was held for the October grand jury.

Prosecutor Wilbur A. Mott Monday took up for investigation the manner in which eight policemen of the staff of Inspector McCafferty, of New York, performed work a short time ago in Newark. After the arrest of George Williams, Martin Tiffany and Richard Vaughn, the jewelry burglars, it was learned that the New York policemen had followed the trio for several weeks to catch them at work in New York. During that time five business places were burglarized in this city, and it is said the New York policemen followed and watched the burglars, but did not make their presence known to the Newark police authorities.

The house of L. Lelong & Bro., gold and silver refiners, assayers, etc., at Halsey, Marshall and Nevada Sts., is celebrating the 50th year of its establishment in business, the concern having been started by the late Louis Lelong in the Fall of 1858. After the war Dr. Lelong, who had offered his services to the Government as a surgeon, but who was also an expert metallurgist, joined his brother, and with him conducted the business until the death of the founder, since which time Dr. Lelong has been continuing it without change. The celebration of the half century has served to call to mind the great growth of this house in the years it has been dealing with jewelers.

"ASK YOUR JOBBER"



The

LOCKET-RING

IS A NATIONAL LEADER

Made in

Coral	Jade
Epidote	Sardonyx
Amethyst	Bloodstone
Amazonite	All Cameos
Opal Matrix	Stone Scarab

Turquoise Matrix, Etc.

The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

JOHN AUSTIN & SON



Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R. I.

We Do Our Own Smelting.

Practical Course in Adjusting

Published Price, $2.50 Special Reduced Price, $1.50, Postpaid

THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York

News Gleanings.

F. W. Hoskins, Beresford, S. Dak., w was recently confined to his house for t than a week by illness, is convalescent

The H. P. Doe Co., Lawrence, Mass. remodeling its store, and will have a v attractive interior when the work is c pleted.

Thomas J. Routledge, Elmira, N. Y., elected by the Elmira Business Men's sociation, Sept. 15, as a member of board of directors to serve for the ens year.

J. Fuhrman, Albany, N. Y., has ex hibiting in his show window at his ne store, 99 N. Pearl St., a large stri clock to be installed in the tower of Lady of Angels Church, that city. T will be four dials on the clock, with a 2,000-pound bell.

F. Schneider, Lawrence, Mass., is fined to his house as the result of a lision of his automobile a short ti with an electric car. The automobi broken in two by the force of the i and Mr. Schneider was thrown out seriously injured.

James K. Lemon & Son, well-kn elers of Louisville, Ky., have filed with a capitalization of $25,000. The corporators are: Brainard Lem holds 197 shares; E. E. Mitchel, 20 sh Goslee F. Geiger, 15 shares; Hen Reike, 15 shares, and Charles O. Schu three shares.

Chester H. Wells, Meshoppen, Pa., w is the inventor of the well-known pa ring adjuster, has returned to his h from a trip to Philadelphia and Wil ton. Mr. Wells, while away, was on *City of Chester*, which on Sept. 11 ran and sank a tugboat with seven people board, two of whom were drowned. O side of the shock he suffered no ill the accident.

The Shepard Mfg. Co., Melrose Hi lands, Mass., is adding another story to factory building, the new floor space c uring 40 by 70 feet. When it is comple it is the intention of the management move the entire enameling department these quarters, where accommodations expert bench hands, filers, polishers, etc being arranged. The main office of company will occupy the entire rear of new floor, and the space on the ground formerly occupied by the executive will hereafter be utilized by the stamp department.

After smashing the plate glass window the jewelry store of Ben Sands, 20 Euc Ave. and 8th St., Cleveland, O., two thieves made an attempt to get away. were pursued by a crowd, and one of men, who gave his name as William Allen, was captured. The robbery occurr about midnight, Sept. 11, and the st used by the man to break the window a stone wrapped up in a stocking. $1,000 worth of jewelry was in the wind at the time, and a large amount of it taken by the thief and scattered during pursuit. Nothing was found on the who was captured, but he admitted to police that he committed the act while the verge of starvation. He was held over to the Grand Jury.

Providence.

rthur Beaudet, Woonsocket, is putting oudditional clerks.

A. Ballou & Co. started their shop o full time last week.

arry H. Miller is on the western circuit t Hutchison & Huestis.

he S & S. Novelty Co. has removed its f ry from 25 to 9 Calender St.

seph O. Otis, of Harvey & Otis, is call- upon the firm's western customers.

ndolph J. Rogers is calling upon the e rn customers of C. H. Cooke Co.

ah Lubo has been calling upon the re- trade in this city for Oscar Gottleib & .

Parker Ford is visiting the trade on the fic Coast with a new line by Ford & enter.

P. McDonald is showing the Wolcott ufacturing Company's line to the firm's ern trade.

bert H. Cushman concluded 20 years as perintendent of H. A. Kirby's jewelry factory, Sept. 14.

e Rhode Island Fob Co. has started manufacturing of a line of campaign s at 113 Point St.

fred K. Potter, of the E. A. Potter Co., returned from a six weeks' trip through zerland and France.

e National Jewelry Company of this s offering creditors a 25-cent compro- in settlement of claims.

eodore C. Hudson, of Hudson & Co., rs, was married to Miss Helene Win- er at Riverside on Thursday.

illiam H. Luther & Son are making a line of new campaign novelties, being of the pioneer firms in this line of s.

rge B. Champlin, of the S. B. Champ- Co., and his son G. S. Champlin, re- d last week from a Summer spent in and and on the Continent.

the meeting of the Common Council week Councilman William A. Scho- , of Schofield, Battey & Co., distributed attractive campaign buttons of both es.

rank P. Boland has just returned from successful trip to Philadelphia, Baltimore Washington for Herbert J. Astle & Co. e interests of their jewelry mechanical rtment.

e monthly meeting of the directors of Manufacturing Jewelers' Board of le was held in their rooms on Friday noon, but nothing except routine busi- was transacted.

the fifth annual meeting of the stock- ers of the River View Improvement ciation, held Monday evening, Charles Kettley, of the Marden & Kettley Co., re-elected secretary.

Tingley Wall, accompanied by his , daughters and son, arrived in New k on the *Oceanic* last Wednesday and hed his home in this city that night r a delightful trip abroad.

e Wolcott Mfg. Co. has taken in the room formerly occupied by the E. A. er Co., increasing its floor space by square feet. The plant at 71 Peck is being increased and improved.

harles W. Brigham, of this city, who sometime past has been employed as a gner in North Attleboro jewelry con- cern, was married last week Saturday and is now on his honeymoon in New York.

In the Sixth District Court, Civil Division, last Thursday before Judge Rueckert, the case of William Loeb against the American Mercantile Co. was called and judgment entered for the plaintiff for $21.60 and costs.

Among last week's importations at the Providence Custom House were four packages of imitation precious stones from Bremen; five packages of decorated china from Hamburg and 10 packages of clocks from Liverpool.

C. R. Hendrickson, for several years foreman at the silverware manufactory of the Manchester Mfg. Co., has severed his connection with that concern having become a partner in the new Sterling Silver Mfg Co., which is starting business at 150 Chestnut St.

A slight fire occurred about 7 o'clock Sunday morning in the shop on the third floor of the building at 299 Weybosset St., occupied by W. M. Baker, die sinker and A. H. Anthony, tool maker. The fire started near a forge and caused about $150 damage.

Maxy W. Potter, traveling salesman for J. M. Fisher & Co., Attleboro, was robbed of $75 last week while waiting for his train in the railroad station in this city. Mr. Potter was on his way home from a western trip and was in a large crowd that surged towards the gates when they opened at which time his pocket was picked.

Conley & Straight have been making additions and improvements at the refinery, 236 Eddy St. The building in the rear of their plant has been so altered that an additional floor has been gained. New elevators have been installed and all the chimneys overhauled. The building was used as an arsenal in the Dorr war in 1842.

Among the buyers in town the past week were the following: Herman Pichel, of Samstag & Hilder Bros., New York; W. Barrett Shaw, of "The Fair," Chicago; Joseph Daniels, of Hub Jewelry & Novelty Co., Boston; Albert Kunstader, of Kunstader Bros., Chicago; Harry Bodek, of W. Bodek Co., Philadelphia, and E. Rothschild, Chicago.

Charles Fletcher, Sergeant in the First Machine Gun Battery of the Rhode Island National Guard, is the winner of the handsome silver loving cup offered as an annual trophy by Brig. Gen. Herbert S. Tanner, the Westminster St. jeweler, to the best revolver shot in the State militia. Mr. Fletcher is one of the best known journeymen jewelers in the city.

At the weekly meeting of the advisory committee of the New England Manufacturing Jewelers and Silversmith's Association, held Thursday afternoon the report of the committee on the new stamping laws of Canada was finally considered and a copy of the law and of the report will be sent to all manufacturing jewelers in this vicinity as soon as they come from the printers.

The employes of Clark & Coombs held their second annual outing at Emery Park Saturday afternoon, the party numbering about 60. The grounds were reached during the forenoon and after lunch games were participated in, the bake being served at 4 o'clock. The guests of the day included William Clark and Arthur I. Clark, of the firm, and several others. The committee in charge of the day's programme included William J. Reed (chairman), Charles Gallagher (secretary), and John McLaughlin (treasurer.).

The jewelry and celluloid comb manufacturing establishment of J. Keppler and Isaac Marks, 165 Somerset St., was badly damaged by fire that broke out shortly after midnight Friday. The loss to the stock will be considerable, the blaze having a good start before its discovery. The blaze started on the second floor and had burnt through the roof before it was gotten under control. There was no insurance on building or stock, it was stated, the insurance companies refusing to take the risk owing to the inflammable nature of the product.

After a lapse of several years the employes of Henry A. Kirby held an outing at Warwick Club Saturday afternoon as the guests of the firm. It was made more than usually interesting from the fact that nearly every employe was present, while the head of the concern was also in attendance. Fully 200 of the male and female employes were down to the club grounds in the early afternoon and ate clams and participated in sports and games until sunset drove them back to the city. The affair was a shop event pure and simple, the only guest outside of the shop being THE CIRCULAR-WEEKLY correspondent. The ride to the club grounds was made in two chartered cars, the party making the run to Grant's station, named in honor of the late "Nat" Grant, an old-time manufacturing jeweler, for the remainder of the day. Upon arriving at the grounds a lunch was served and after various sittings for photographs the games were in order. The fact that the day was the 20th anniversary of Charles Kackson's service with the firm was made the occasion of an informal census of those present, by which it was found that there were four others who had been with the firm for that period of years. These were Superintendent Albert H. Cushman, Fred Felker, John Carroll and Walter Hatch. After the regular clambake with seasonable accessories, favors in the shape of cigars to the men, and boxes of chocolates to the women were distributed with the compliments of Mr. Kirby, and then came the presentation of the prizes to the winners of the several sporting events. These were solid gold scarf pins for the men and brooches to the women, presented by the firm. Dancing was indulged in until late in the evening. A vote of thanks was extended to Mr. Kirby, for whom three hearty cheers were also given with a vim.

The *Lokal Anzeiger* has been interviewing a Berlin gem expert, who throws heartlessly cold water upon the fatherland's hopes of putting Kimberley out of business, as far as the new diamond fields in German South Africa are concerned. He points out the fact that the German diamonds were found in quicksand and not deep down in mines. He is inclined to think they got there by accident. The stones so far discovered are small, none weighing so much as a single carat. "Wait and remain pessimistic," is the gem expert's cheerless advice to his would-be jubilant countrymen.

OUR NEW BOOKLET

"The Supreme Railroad Watch"



THE MOST INSTRUCTIVE WATCH
BOOKLET EVER ISSUED



SENT ON REQUEST

ILLINOIS WATCH COMPANY
SPRINGFIELD

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

V. LVII. CHICAGO, WEDNESDAY, SEPTEMBER 23, 1908. No. 8.

Chicago Notes.

seph Linz, Dallas, Tex., spent a few here last week.

d. Noel and his bride are on a wed- trip to Florida.

r. Earl J. Brown has just returned a trip to Europe.

Bloom has been engaged as salesman Massover & Pokrass.

M. Mister and wife are at Ocon- woc for a few weeks.

E. Clapp, of the Daggett-Clapp Co., ed Chicago, last week.

L. Jerome has discontinued his office oom 901 Heyworth building.

hn S Braude, with the Keller Jewelry Co., is spending two weeks here.

S Tompers has returned from a visit ie factory of the Floyd Horsman Co.

B. Harper, secretary of the American r Co., visited the Chicago office last

B Weaver and Sam Prager have engaged as trave'ers for F. W. H. mid'

ul N Lackritz has returned from a weeks' trip to the Yellowstone Na- l Park.

ssell Freeman, formerly with Hyman, g & Co., has opened an office in the Arts building.

alter Fraser Brown, formerly of the C. Becken Co., is now representing the natyne Watch Co.

fter a visit to Chicago, C. C. Hoefer, sas City, visited Wausaw, Wis., to at- the wedding of a niece.

W. Bogart, formerly with the Water- Clock Co., was held up last week and ed of a gold watch and $20 in cash.

ol. H. Hess, of the watch house of ig. Hess & Madsen, will be married on 7 to Mrs. Ray Hoffman. The wedding be private.

m. C. Roth, who has been in the ac- ting department of Moore & Evans many years, was married last week to H. Keith.

arry Sachs, manager for Sachs & Co., State St., was married, Wednesday ing, at the Metropole Hotel, to Miss nie Emsheimer.

rs. John Rustishauser has sent a let- to Chas. A. Garlick thanking him for expression of sympathy of the jewelry e in her bereavement.

ave Ayres, of T. R. J. Ayres & Sons, kuk, Ia., was here, last week, accom- panied by his wife and daughter. They left for Boston, where the latter will enter college.

E. E. Sevadener, secretary of F. A. Hardy & Co., visited Louisville, Ky., last week, in company with a large body of members of the Chicago Association of Commerce.

W. J. Dodson, formerly a retail jeweler at Jonesville and Columbia, La., has disappeared from view, and some of his Chicago creditors would like to know where he is. Information can be sent to the Chicago office of The Circular-Weekly, Heyworth building.

Abraham Zlotnik, retail jeweler at 1107 Milwaukee Ave., has filed a voluntary petition in bankruptcy. The principal creditors are: Nathan Kahn, 410 E. 63d St., who is secured by a chattel mortgage for a claim of $80; Emil Braude & Bro., $226; S. Lazarus & Co., $227; E. Maltz & Co., $79; Meyer Joseph & Co., $76; B. Schuette, $56; Despres, Bridges & Noel, $121; A. Peabody, $165. The bankrupt claims $100 worth exemption under the law. The total liabilities are scheduled at $1,954. The stock is estimated at $600, and the fixtures, etc., at $350.

Among the buyers in town last week were: F. A. Marean, Belvidere; Arthur Rovelstad, O. B. Rystrom, Elgin; Frank Smith, Pontiac; W. P. Reichert, Canton; Lorenz Holland, Cullom; A. F. Pierce, Milford; J. M. Hawley, Greenville; Chas. Axt, Rockford; C. W. Jonker, Ashton; A. P. Wolff, Murphysboro; L. Youmans, Waukegan; E. A. Shetter, De Kalb; J. J. Beale, Rockford; J. C. Mahon, Aurora; L. Ratzesberger, Milford; E. L. Thayer, Rockford; C. F. Ingalls, Waukegan; Fred Overstreet, Paxton; H. A. Peers, Rockford; Frank Ricketts, Charleston; G. Anderson, Taylorville; M. A. Gaskell, Rochester, Ill.; W. Powel Harvey, Des Moines, Ia.; C. A. Vanderburg, Los Angeles, Cal; Ira M. Radabaugh, Hastings, Minn.; J. P. Archibald, Blairsville, Pa.; R. C. Beman, Greensboro; N. C. S. Callison, Dexter, Ia.; A. E. Paegel, Minneapolis, Minn.; J. A. Rummele, Manitowoc, Wis.; H. G. Gebhart, Flandreau, S. Dak.; J. M. Kaden, Grand Haven, Mich.; C. T. J. De La Porte, Berlin, Wis.; F. S. Crebs, Frankfort, Ind.; Mr. Hoffman, Arcade Jewelry Co., Springfield, O.; A. G. Schwab, Jos. Noterman, A. J. Thoma, Eli Gutman, and S. Lindenberg, Cincinnati, O.; Edwin Massa, Ellsworth Bauman, and Harry Aller, St. Louis, Mo.; C. C. Hoefer, C. A. Kiger, C. B. Norton, Ward Lewis and G. H. Edwards, Kansas City, Mo.; Edward Lehman and W. W. Hamilton, Denver, Colo.; Ed. Eisele, Buffalo, N. Y.; Chas. Keim and H. W. Burdick, Cleveland, O.; Chas. Berkey, and W. C. Noack, Detroit, and J. Reagen, Indianapolis.

Omaha.

Henry Reed, Akron, Ia., has returned to this city, where he will accept a position.

Irving Griffith, son of L. E. Griffith, left last week on a business trip through the State.

C. L. Shook, of the Shook Mfg. Co., started on a six weeks' business trip to the Pacific coast, last week.

Harry Ryan, son of Geo. Ryan, with Orin Wright, is enjoying a two weeks' outing in Western Nebraska.

Curtis Lindsay, son of S. W. Lindsay, left last week for Chicago, Ill., to begin his senior year in the Armour Institute.

Mrs. Martha Copley, Superior, Nebr., arrived last week to be the guest of her son, Henry Copley, during the Ak-Sar-Ben Fall Festival.

The jewelers of this city held a meeting, last week, to suggest an amendment to the charter revision committee to govern and regulate auctions.

The store of S. W. Lindsay has just been renovated. New show windows and interior improvements have added greatly to its appearance.

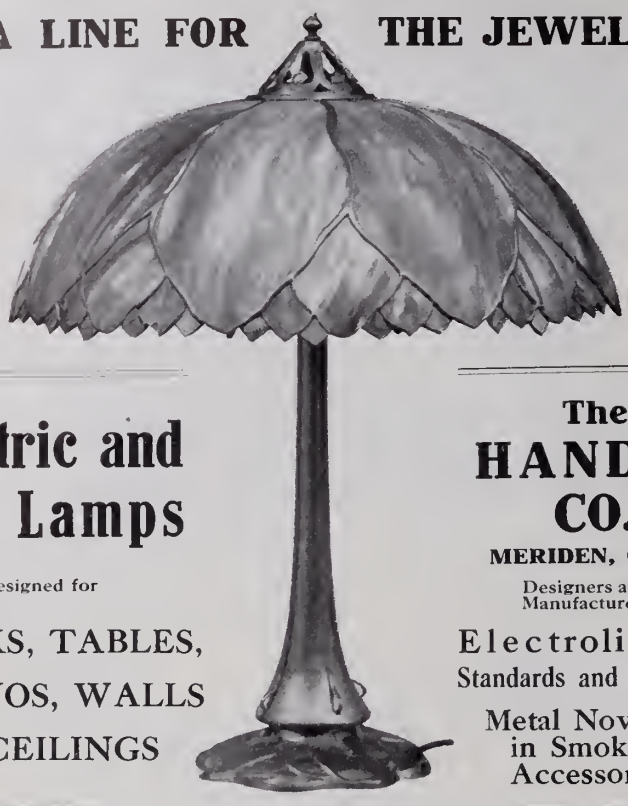
A. Mandelberg supplied the diamond locket and solid gold chain which was presented recently to Wm. Byrne, manager of Lake Manawa Amusement Co., by employes.

T. L. Combs, of T. L. Combs & Co., is receiving encouraging reports from numerous manufacturers and jobbers in the east on their displays to be brought to this city at next year's convention.

E. C. Bell, with the Omega Watch Co., has been confined to his room at the Rome Hotel here, for the past 10 days. Mr. Bell underwent an operation at the hospital in Wisconsin, came on to Omaha, and is now slowly convalescing.

The following out-of-town jewelers were in this city last week: Fred Taylor, Humphrey, Nebr.; John Wehrli, Missouri Valley, Ia.; B. F. Smith, Valley, Nebr.; O. C. Zinn, Hastings, Nebr.; Geo. O. Stewart, Farragut, Ia.; John Horris, Hancock, Ia.

A LINE FOR THE JEWELERS



Electric and Gas Lamps

Designed for

DESKS, TABLES, PIANOS, WALLS and CEILINGS

The HANDEL CO.

MERIDEN, CONN.

Designers and Manufacturers of

Electroliers in Standards and Pendants

Metal Novelties in Smokers' Accessories

WRITE FOR CATALOG C

A FULL LINE OF SAMPLES AT OUR NEW YORK SALESROOM

64 MURRAY STREET, CORNER WEST BROADWAY

LADY LESCHOT



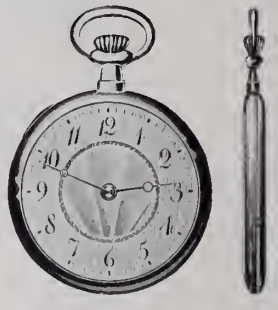
The up-to-date Swiss Chatelaine Watch, made in gold, silver and gun metal.

Also fine, extra-flat, Ladies' Gold Watches, decorated and enameled in latest styles.

Every watch warranted.

Material on hand.

Ask for a memorandum.



ALBERT LESCHOT, 65 Nassau St., New York

IMPORTER AND MANUFACTURER

MONOGRAMS

FROM THE JEWELERS' CIRCULAR

44 pp., each containing 48 monograms in six different styles

Flexible Cloth. Price $1.00

THE JEWELERS' CIRCULAR PUBLISHING CO.

11 John Street, New York

Indianapolis.

Asher W. Gray, of Gray, Gribben & G[illegible], has returned home after a 10 days' tr[illegible] Lake Manitou with his family.

Charles Murphy, employed in t[illegible] Meriden St. store of Geo. S. Kern, [illegible] week for a two weeks' vacation.

Leo Markowitz, of the I. Grohs' Jew[illegible] Co., has gone to Texas on a busines[illegible] and will likely remain until just before holidays.

The Guarantee Jewelry Co. has su[illegible]ed the Lucios Diamond Co., at 43 W. W[illegible]ington St., and will continue to mak[illegible] a specialty of imitation diamond jewelry.

Charles Mayer & Co. supplied 11 [illegible] trophy cups to the Indiana Lawn T[illegible] Association to be given as prizes at [illegible] annual tournament held in this city [illegible] days ago.

After a three months' tour of Eu[illegible] Mr. and Mrs. Chris. Bernloehr sail[illegible] Bremen, Sept. 15. They will visit W[illegible]ington and other eastern cities bef[illegible] turning home.

It has been decided not to hold a [illegible] of the Indianapolis Retail Jewelers' A[illegible]ciation until Monday evening, Oct. [illegible] September meeting was postponed as [illegible] on Labor Day.

The trial of Albert Roubick, charg[illegible] the murder of Emil Kvasnicka, Chicag[illegible] his Summer home near North Judso[illegible] be held in the Starke County court [illegible] time next month.

Joseph Reagan, manager of the Paul [illegible] Miller Co., attended the recent me[illegible] of the National Wholesale Jewelers' A[illegible]ciation, his firm being the only local m[illegible]ber of the association.

J. P. Mullally was in Chicago, [illegible] last week, where he attended a ba[illegible] given to the supreme officers of the An[illegible]can Order of Owls, of which Mr. M[illegible] is supreme vice-president.

During the two days' race meet held [illegible] the State Fair Grounds, last week, by [illegible] Indianapolis Automobile Trade Asso[illegible] Horace Comstock, Gus Craft, Carl W[illegible] Fred Herron and Geo. S. Kern, [illegible] acted as official timers.

Miss Lucy Kuntz, Madison, a trav[illegible] representative, was held by the p[illegible] Urbana, O., one day last week, [illegible] had tried to sell a diamond bro[illegible] jeweler. She soon satisfied the p[illegible] she was honestly employed and th[illegible] released her.

Gray, Gribben & Gray, who have [illegible] business at 35 N. Illinois St., for s[illegible] will conduct two retail stores after O[illegible] when their present lease expires. A [illegible] has been rented on Massachuse[illegible] and will be opened as soon as [illegible] alterations can be made, and the stock [illegible] fixtures installed. The company [illegible] decided whether to renew the lea[illegible] present building for another year [illegible] a new location, although it rather [illegible] the latter plan. The firm is compos[illegible] Asher W. Gray, A. R. Gray and Da[illegible] Gribben, and has enjoyed a large trad[illegible] several years.

O. J. Fryklund & Son, Chippe[illegible] Mi[illegible] have opened a branch store in Mo[illegible] Minn., with John Buskala in charg[illegible]

Los Angeles.

o. H. Curry, S. Broadway, is taking rse in optics with Dr. Ketchum.

rry Seaman, salesman for H. F. Wal- has returned from a vacation spent t ecah Park.

S. Griffith, manufacturer of optical s, Rochester, N. Y., is spending a few in this city.

L. Leatart has taken a position as facturing jeweler with S. B. Bailey, S. Broadway.

x Hirschfeld has now taken full e of the department of watch repair- or the trade with H. F. Wallace.

L. Lion, formerly of Evanston, Ill., who has been in this city for a year is now with W. J. Getz, 557 S. Broad-

F. Kring, formerly doing a jewelry ss at 711 W. 3d St., has moved to orthwest corner of S. Flower and W. s.

s. Schwenck, salesman for H. F. e, wholesaler, 114½ S. Broadway, is a vacation in the San Bernardino tains

H. Schwarzkopf, of Schwarzkopf & man, recently returned from an ex- d business trip over the Pacific territory, as far north as Seattle s far east as Denver.

C. Abel, of the J. P. Trafton Co., is ted home soon from the extended busi- trip he has been making. A. Fink, e same company, came home a few ago and again started for another trip.

nager Burger discontinued the auction T. B. Clark stock, 204 S. Broadway, four days. The results were not as to warrant a continuance. It is nprobable that Mr. Clark may seek a cation before long.

. R. Baranger, formerly with the E. W. lds Co., this city, but who recently d a store at San Jacinto, has been ing several days in this city. He ht his wife to Pasadena for the pur- of having a serious surgical operation rmed.

elers from neighboring towns who been in this city recently include: H. nton, Lompoc, Santa Barbara county; King, Redlands; Dr. Wilson, San Gem Co.; J. D. Morrow, Oceanside; Zilles, Pomona; H. H. Hooper, Whit-

nbright & Walsh have become the agents for a Nevada turquoise min- ompany and are selling large quanti- of cut matrix turquoise to eastern facturers. Already orders are com- more rapidly than the firm is able them.

G. Donavan & Co. already are in sion of their new store, 253 S. Spring formerly occupied by Montgomery The time from now until Oct. 1 will ent in making ready the interior of tore. On that date Mr. Donavan to be able to open for business.

Vrk on the new store of the H. J. ey Co. is going forward rapidly. The or front, as has already been stated, rely of marble. The ceiling is being ally decorated in the Byzantine style. iamond room and the watchmakers' department have already been moved into the new store, and the other departments expect to occupy their new quarters before long.

S. Simmons, 315 S. Spring St., has returned from a vacation spent at Santa Catalina Island, where he had an especially enjoyable time fishing. While there, he caught a black bass which weighed 121 pounds. He played the big fish in the water for two hours and a quarter before he succeeded in bringing him into the boat. The fish was placed on exhibition in one of the large markets in this city.

Pacific Coast Notes.

Frank Silva, Novato, Cal., has added a jewelry department.

J. L. Marshall, Fullerton, Cal., has moved to the new Amerigo building, at that place.

W. D. Flagg, San Diego, has just opened a repair shop. He was formerly in Riverside.

E. C. Reed, Riverside, has taken the place of Bert Ranch, in the store of Mrs. J. H. Hoever, Willow.

George W. Hill, Lodi, Cal., who has been visiting in the east for the past six weeks, has returned home again.

Mr. Kleinenbroich, Oakland, Cal., has just returned from a vacation spent at Los Angeles and the beach resorts in the vicinity of the southern city.

Visitors to the coast have been numerous of late. The following have been noted during the past week: J. F. Rothschild, E. H. Baker, Henry Agate, New York; Geo. Huet, Kansas City.

F. Willis Sharpe, Oakland, Cal., who at the present time is occupying a store at 538 14th St., has secured a location one block nearer Broadway, and will move to 487 14th St., within the present month.

Richard Jessop, of J. Jessop & Sons, San Diego, states that the exhibit of this firm at the State Fair won a gold medal and a $20 prize. The collection of San Diego County gems was a fine one and attracted much favorable comment.

S. B. Clem, of the Redondo Gem Co., Redondo, Cal., together with several others at that place, has made a complaint to the trustees of the town that persons are peddling polished moonstones on the beach without a license. Now that the officers are watching their operations, the offenders are resorting to new schemes to evade the law. One is to sell a bunch of unpolished stones, and throw in, for nothing, a polished one, which is really the object of the buyer. Another is to show the gems to the tourists and then go with them outside the town limits where the sale can be made.

One of the most daring thefts that has occurred in San Bernardino County, in many years, occurred last week, when turquois gems, valued at $5,000, were stolen from a cache in a shack at Wood & Co.'s gem mine, near Hart. Justice of the Peace Milton Munday, of Hart, had taken possession of the gems, which were to be shipped to New York. They had been cached several days ago, immediately after having been taken from the mine. Suspicion points to three strangers who were in the neighborhood of the property, recently, and two posses are in pursuit of the men. The gem property is supposed to be guarded at all times, but when the robbery was discovered the guard was found in a stupor. It is believed that knockout drops were given to him.

San Francisco.

TRADE CONDITIONS.

Business for the first week of September was considerably heavier than during the first week of August, and was but little short of the record of a year ago, which is acknowledged to have been exceptional. Judging the local business by the business of corresponding periods of the last five years it is asserted that a difference of more than 10 per cent. could not be found. Rentals are very high at the present time, however, as are operating expenses.

Henry M. Abrams is now visiting his customers in the north. Mr. Innis is also away, and is covering the southern territory successfully.

Mr. Hovey, representing J. B. Whitney & Co., is covering the northern territory, and is sending in more orders than at any time during the past year. Mr. Whitney has just returned from a vacation.

Edgar Yates, of the White House, states that the silverware department of that concern will be made a prominent feature of the new store now in course of construction at the corner of Sutter St. and Brant Ave. A full line of sterling silver will be added.

E. V. Saunders, of A. I. Hall & Son, has just returned from a hunting trip. The new quarters of this concern in the Jewelers' building on Post St., are now finished and are the finest ever occupied by the firm. They now have more space than ever, with excellent light, a feature that was lacking in the store in the Kamm building. The cut glass department is especially noteworthy and many novelties for the holiday trade are now on exhibition.

Two firms, which recently opened downtown, the Keystone Jewelry Co. and Jacob Macowsky, have moved back to the sites occupied by them before the fire in the Phelan building, and both have stores far superior to the old ones. There is a tendency on the part of many shoppers to come to the old district to make their purchases, whenever possible, and the firms who have located here, even although they are in the midst of building activities, are doing as heavy a business as they had done previously on the avenue.

Alleging that a considerable sum of money obtained from valuable bullion recovered from the ruins of the store of Hammersmith & Field, Kearny St., is due her, as the late Mr. Field's wife, Mrs. Blanche M. Field, has commenced suit against John A. Hammersmith. In her complaint she cites the fact that the molten gold, silver and other metals recovered from the store, was sold to the Selby Smelting Co. for $2,914.50, and that one-half of this was due her. She claims that she has received $830 from Mr. Hammersmith, and sues for a balance of $627.25.

M. G. Shirk, located in the Irwin drug store at Spearfish, S. Dak., has sold out to Frank Boss, late of Salt Lake City. Mr. Shirk will go to Albuquerque, N. Mex.

Kansas City.

J. R. Mercer is home again, after an enjoyable vacation trip.

J. Donnell, with the Meyer Jewelry Co., has just returned from a two weeks' vacation.

O. L. Evans has resigned his position as shipping clerk for the C. B. Norton Jewelry Co.

It is reported here that A. W. Pierce has purchased the Geo. A. Parkins stock of jewelry in Ord, Nebr.

Jacob Bath, with the Meyer Jewelry Co., has been spending his vacation at his old home in Columbus, Kans.

E. B. Wiser, of the Porter & Wiser Jewelry Co., has been spending a couple of weeks at Excelsior Springs, Mo.

Mr. Thomas, formerly watchmaker for the Eaton & Pease Jewelry Co., is now in a similar position with Margolis & Metzger.

M. D. Benkowitz was recently married to Miss Blooma Silverman, St. Joseph, Mo. The couple are now at home at 814 E. 17th St.

Sam Shrack, of W. H. Shrack & Son, Pratt, Kans., was in this city last week with his mother, who is taking medical treatment here.

G. Hallouer, who has been doing watchmaking for the trade in the Altman building, will soon move to the fifth floor of the Missouri building.

Louis Jeanneret, who has been in the retail business here for several years, has accepted a situation as instructor in the Kansas City Polytechnic Institute.

H. S. Knapp, representative of the Shook Mfg. Co., Omaha, Nebr., was in this city last week, having stopped off on his way home from a successful Oklahoma trip.

Ed. Parnell, watchmaker for Margolis & Metzger, has resigned his position and gone to Lawrence, Kans., where he has taken a similar position with A. Marks.

Herbert Koppel, manager of the material department of the Meyer Jewelry Co., is away on a 10 days' vacation, which he and family are spending at Monegaw Springs.

J. H. Whitney, representing Edwards & Sloane Jewelry Co. in northern Kansas and Nebraska, was in the house, last week, and reports satisfactory conditions in that section.

Earl St. Hott, formerly with the C. B. Norton Jewelry Co., but now with the Chicago office of the American Oil & Supply Co., visited relatives and friends in this city last week.

Geo. H. Edwards, of the Edwards & Sloane Jewelry Co.; C. B. Norton and Ward Lewis, of the C. B. Norton Jewelry Co.; C. A. Kiger, of C. A. Kiger Co., and C. C. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co., were in Chicago last week attending the meeting of the jewelry jobbers.

The following out-of-town jewelers not elsewhere mentioned called on the local trade during the past week: S. J. Huey, Excelsior Springs, Mo.; Mr. Makepeace, with Walter Starcke, Junction City, Kans.; G. Phillips, Randall, Colo.; Percy Wilkins, Marceline, Mo.; W. F. Moser, LaCrosse, Kans.; A. G. House, Belton, Mo.; O. E. Morgan, with S. F. Rieker & Son, Emporia, Kans.; A. Y. Boswell, Tulsa, Okla.; C. S. Poole, Joplin, Mo.; A. A. Marvin, Blue Rapids, Kans.; Mr. Morrison, of Morrison Bros., Olathe, Kans.; S. E. Howard, Hastings, Nebr.; J. S. Pfieffer, Parsons, Kans.; L. Megede, Richmond, Mo.; H. E. Boughton, Eagle Grove, Ia.; S. J. Strickler, Salina, Kans.

Minneapolis and St. Paul.

F. B. Hankinson now has charge of the repairing department of the Gittelson Jewelry Co., Minneapolis.

William M. Stone and wife, Minneapolis, who have been spending a vacation at Annandale, Minn., a famous Summer resort, have returned home.

Charles M. Thomsen, of the Birkhenhauer-Thomsen Co., Minneapolis, enjoyed a hunting trip, last week, in Big Stone County, on the western border of the State, in company with Will Olin, with Charles Olson & Co.

J. B. Hudson has bought a site on Nicollet Ave., between 8th and 9th Sts., Minneapolis, about three blocks further out from the present store, and is prepared for the uptown tendency of the retail center. Mr. Hudson does not expect to build upon the new site immediately, but may do so within a year or two.

The Minneapolis Credit Men's Association, an organization composed of the credit men of the various wholesale houses of every line, is taking a step to make known to their customers the aims and objects of the organization. It is proposed to explain the objects of keeping credits where they are sought to be placed, and the idea is that the retail trade may well utilize the same ideas in their own business to stimulate prompter payment on the part of customers. A number of articles have been prepared touching upon different phases of collections. The matter of credits with the retail trade is a point upon which many wholesalers in all the different lines are inclined to feel dissatisfied.

Milwaukee.

Max Marcus, of Max Marcus & Co., Chicago, called upon the local trade last week.

Morris Silverberg, with Stein & Ellbogen, Chicago, called upon the Milwaukee trade, last week.

D. C. Nesler, of the Nesler-Mackenzie Co., Newark, and with offices at Chicago, called upon local jewelers, last week.

John Hampel and Benjamin Buelow, formerly connected with E. H. Warnke & Co., will soon open a new engraving establishment in the Merrill building.

Paul F. Sass, optician, Sauk City, Wis., was a recent Milwaukee visitor. Mr. Sass is contemplating a change of location and is looking over the Wisconsin field.

Secretary Franklin Thomson, Herman Stecher and George Durner were among the number who attended the meeting of the board of directors of the Wisconsin Retail Jewelers' Association at Oshkosh on Sept. 17.

David Goldman, 330 Grove St., will open an exclusive downtown branch store in the Caswell block, about Oct. 1, as soon as the new quarters are ready for occupancy. The new establishment will be located in the heart of the downtown business section.

Among the out-of-town jewelers who visited this city, last week, were: M. Peters, Mauston; J. B. Kimball, Wauke A. M. Conerus, Elroy; F. H. Coburn, Troy; G. Franke, Neosho; E. Ellis, Forest; E. L. Petersen, Plymouth, and J. Graff, Boscobel.

Bert Davis, colored, who was arreste the charge of burglarizing Milwaukee elry stores, last July, has been sente to 10 years at hard labor by Judge Br On the night of July 12, some one thr huge stone through the display windo the store of E. J. Rohn and made with about $300 worth of gold wat stick pins and brooches. The estab sh of W. & E. Schmidt was robbed in same manner of about $100 worth of elry and an unsuccessful attempt was to loot the store of Gross & Saxe.

Toledo.

Mr. Bingaman, of Bingaman & C cinnati, O., spent some time in Toled week.

Elias Gross, of the M. Judd C leave, the early part of next week. fishing trip through Michigan.

The M. Judd Co. reports the l souvenir spoon business in its hist ry ing the G. A. R. encampment two ago.

H. O. Wallace, an old retired jewel Chicago, visited friends in Toled week, as did J. A. Cooper, a souven engraver.

Robert Nelson, general manager wholesale jewelry firm which bore but which failed some time ago, traveling for a varnish firm.

Joseph Teipel, for many years an brella dealer on Adams and Summit is suffering from a nervous break and has gone to Oak Grove Sani Flint, Mich.

H. L. Richards, with Fessenden & who called on members of the local last week, while here was suffering such a severe cold that he conte giving up his present trip until he well.

Hull Bros., umbrella manufacturer putting on a larger force of traveling and are anticipating a great increa trade this Fall. They have just take more floor space, and now have the l umbrella plant in northern Ohi

St. Louis.

E. Markley, Marianna, Ark., accom by his wife, has been visiting in this

Joseph Auer, of the Bauman-Mossa elry Co., who has been laid up for time with a sprained ankle, is again a be about.

The engagement of Miss Bern daughter of Marcus Bernheimer, t Bauman, president of the L. Bauman elry Co., has been announced.

Among the out-of-town jewelers i city, last week, were: N. A. Cobb, hontas, Ark.; J. H. Smythe, Ft. S Ark.; Mr. Bransford, of Bransford & drews, Union City, Tenn.; J. C. Fau Russellville, Ark., and W. K. Ur ann, dalia, Ill.

Cincinnati.

ohn Hansen and daughter, of Washing- t, D. C., were recent visitors to D. Gruen, S & Co.

. S. P. Oskamp, of the Oskamp Jew- l Co., and family are home from a Sum- n sojourn in northern Minnesota.

K. Bingamin, of Bingamin & Co., has on a two weeks' outing, including West en, Ind., and Detroit, Mich.

e Loeb, of Herman & Loeb, has re- ed from an extended western trip and rts busmess there is improving.

B. Mahlenkamp, formerly connected the John Shillito Co. here, has become agent for the John Holland Gold Pen

mes D. Carr, of the B. H. Stiel Jew- Co., Nashville, Tenn., called on friends on his return home from the east last

enry Hahn, formerly of Henry Hahn o., is home from a northern trip, and w arranging to leave for California in December.

gar Fox, of Lindenberg & Fox, left, week, for Chicago on business. "Joe" nbaum, of this house, will visit the trade this week.

e Schlenker, Eaton, O., has connected self with the Burnett Jewelry Co. at byville, Ky His father will conduct busmess at Eaton.

E Richter and George Heisel, of Rich- & Phillips, attended the opening of the retail jewelry store of Herman E. mitz, Van Wert, O., Sept. 15.

iss Irma Peck, daughter of "Sam" ., of Peck, Schmeier & Peck, was mar- Sept. 16, to Max Block. The mar- took place at the St. Nicholas Hotel.

B. Jacobs, of D. Jacobs & Co., is mak- an extended western trip. Mrs. Hen- a D. Jacobs, widow of the late D. bs, of this house, and her daughter, are e from a four months' stay abroad.

he Miller Jewelry Co. has secured the ract to make 5,000 Knights Templar venir emblems for the conclave to be here Oct. 13-14-15, when it is expected e will be a large number of visiting elers.

ut-of-town jewelers who purchased k here during the past week included: Clements, with W. T. Newton, Knox- , Tenn.; L. C. Diefenbaugh, Lewisburg, O.; L. C Eveslage, Ripley, O.; C. P. Sigler, Vienna, O.; W. W. Roberts, Nicholas- , Ky., and C. A. Gossard, Washington rt House, O.

party consisting of Joseph Noterman, oseph Noterman & Co.; Eli Gutmann, . Gutmann & Sons; A. J. Thoma, of ma Bros; A. G. Schwab, of A. G. wab & Sons, and S. Lindenberg, of Lin- erg, Strauss & Co., have returned from ago, where they attended the meeting he national jobbers' association.

alph Kaplan, jeweler at 505 W. Sixth t, tells he has a clue to the man who ucked him out of $75 worth of watches, g. 13, by the "switch trick." A strange entered Kaplan's store on this day made arrangements with the jeweler to watches. He agreed to deposit $75 for e watches which he was to sell, and ded Mr. Kaplan a roll of bills which, when counted, proved to be but $74. The stranger then counted it, handed the jeweler the roll with one dollar added, and as the jeweler was counting this the stranger disappeared. The last roll handed the jeweler contained 10 one-dollar bills.

Denver.

A. Rapin, Central City, was here for a few days, last week, on business.

William P. Jones, Fort Lupton, was in this city, last week, making Fall purchases.

E. D. Carter, Laramie, Wyo., was in this city, for a few days last week, buying stock.

W. W. Hamilton, of the Hamilton Jewelry Co., left last week for New York on a purchasing trip.

Mr Hawkins, of the Edward Lehman Jewelry Co., left, last week, on a trip around the Horn.

L. E. Gardner, Longmont, was in this city for a few days, last week, laying in a Fall supply of stock.

Sam Park, of the Boyd Park Jewelry Co., Salt Lake City, has been on the sick list for the past week.

John W. Clark, who has been in the jewelry business here for a number of years, has moved to 1663 Champa St.

S. Spitz, Santa Fe, N. Mex., was in this city, last week, with his daughter, on his way east to buy goods for his Fall trade.

Mr. Jacoby, of the Edward Lehman Jewelry Co., left, last week, on a trip through Wyoming, Utah and the western part of Colorado.

Harry Decker, of the Empire Cut Glass Co., was here, for a few days last week, in company with his family, on their way to the coast.

Edward Lehman, of the Edward Lehman Jewelry Co., left Sept. 14 for Chicago, to attend the convention of the National Jewelers' Association.

Mr. Crocker, of Cunningham & Crocker, Silverton, Colo., and N. N. McLean, Lamar, Colo., were in this city as delegates to the Republican State Convention, last week.

The Denver Competitive Chorus, last week, presented Henry Housley with a beautiful gold watch and a 32-degree charm, appropriately engraved. These articles were furnished by the Syman Bros. Jewelry Co.

George L. Strawman, formerly of Denver, who has been engaged the last three years in Nome, Alaska, in the jewelry business, was in this city, for a few days, last week. Mr. Strawman sold out his business in Nome, and came through here on his way to Canon City, where he will visit his parents.

Jos. Hamilton has left on a trip to the southwest. Mr. Hamilton, who travels for the W. W. Hamilton Jewelry Co., will visit all the southwestern States and come back by way of El Paso, Tex. Mr. Bentz, of the same firm, left, last week, on an extended northwestern trip. He will go as far west as Seattle.

The Fox River Valley Jewelers' Club, organized by the jewelers of Green Bay, Appleton, Neenah, Oshkosh, Fond du Lac and Berlin, Wis., held a meeting Sept. 17, in Oshkosh, Wis.

Harrisburg, Pa.

The York Manufacturers' Association is in correspondence with a Meadville (Pa.) jewelry manufacturing concern which seeks to locate in that city.

Patrick Mangan has been jailed at Wilkes-Barre charged with assaulting and robbing Adolph Webber, an aged watch and jewelry peddler of Sheppton, Pa.

John P Heeker, of this city, who was, last week, sentenced at Lancaster to six years in the Eastern Penitentiary for forging a check and passing it on W. W. Appel, is known to the police of this city and only recently finished a three-year term in the Auburn (N. Y.) prison.

The local police have located at Youngstown, O., Daniel Buegeleisen, who will be brought here to answer charges of forgery preferred by several firms of pawnbrokers and jewelers upon whom he passed worthless checks for various amounts, all signed "A. D. Buegeleisen," whom he said was his father. The young man is also wanted in New York for similar offenses.

Mrs. Alice Kelly and her son William and William Smith, of Johnstown, were, last week, acquitted of burglary and receiving stolen goods. The case grew out of the theft of $150 worth of goods from the store of Cramer Bros. at Cramer, Pa., some weeks ago, and the subsequent discovery of jewelry, etc., in a house occupied by Mrs. Kelly. The latter testified that the articles found in her home were left there by her son who, she stated, was a traveling salesman for a jewelry firm.

Daniel Drawbaugh, the aged inventor of Eberly's Mills, about six miles from this city, who claims to be the original inventor of the telephone, was here last week, exhibiting a time transit which he says will revolutionize the setting of clocks and watches accurately. He claims that climatic conditions will not affect it. The transit is a combination of the sundial and the compass in a circular box, and is no more cumbersome than the average watch. In use the magnetic needle is set at the "noon" point. The time is indicated by a lens throwing the sun's rays in prismatic colors on the dial.

Last Week's New York Arrivals.

ATLANTA, GA., A. K. Hawkes (A. K. Hawkes Co.), Plaza.
AUGUSTA, GA., Wm. Schweigert (Wm. Schweigert & Co.), Marlboro.
BALTIMORE, MD., J. W. Putts (J. W. Putts Co.), Albert.
CANTON, O., W. H. Deuble, Astor House.
CHICAGO, W. M. Lewald (F. Lewald & Co.), Park Ave.
CUMBERLAND, MD., Walter Powell (W. Powell & Sons Co.), St. Denis.
DETROIT, MICH., A. Black (L. Black Co.), Knickerbocker.
LOUISVILLE, KY., B. F. Rodgers (Rodgers & Krull), Hotel Astor.
NORTH TONAWANDA, N. Y., E. A. Kretsch, St. Denis.
PITTSBURG, PA., P. C. Gillespie (Gillespie Bros.), Breslin.
SELMA, ALA., J. Hirschfield, Gilsey.
ST. LOUIS, MO., G. King (Mermod, Jaccard & King Jewelry Co.), Plaza.
W. E. Friton (Friton Bros.), St. Denis.
WASHINGTON, D. C., A. Rosenthal (M. Goldenberg), Grand; 65 Bleecker St.
WATERBURY, CONN., A. K. Burnham (Reid & Hughes Dry Goods Co.), 75 Spring St.
ZANESVILLE, O., O. A. Bauer (Bauer Bros.), Herald Sq.

Definition of a Battleship:

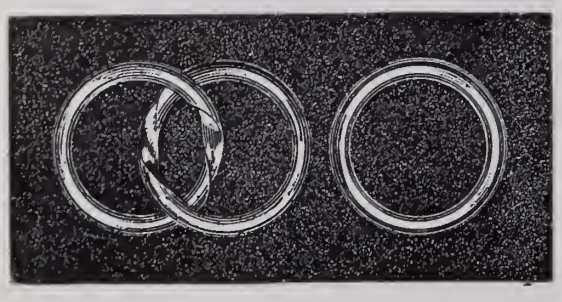
"A MACHINE TO FIGHT BATTLES WITH"



We do not require a Battleship; our battles HAVE BEEN WON; the constant increase of our business attests to the veracity of our statement.

Follow your predecessors if you have not fallen in line, it will redound to your benefit. Send US your orders for WATCHES DIAMONDS, JEWELRY, WATCH CASES, MOVEMENTS, FESTOONS, LA VALLIERES, LINKS, SCARF PINS, BROOCHES, NECKLACES, SIGNET RINGS, STONE RINGS, and EVERYTHING appertaining to the jewelry business.

You will save Money. Get the Styles and Dependable Qualities



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of th old-style wedding ring. The joints are invisible, and whenever engraving is de sired it is done in the inside surface. Can be easily separated by inserting a pi in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.25 pe dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.3 per dwt., net.

MADE ONLY BY

LEONARD KROWER

Wholesale Manufacturing Jeweler and Opticia 536-538 Canal Street, New Orleans, La

HALL CLOCKS

The Best Tubular Chimes

GRAND PRIZE ST. LOUIS
—: 1904 :—

BAWO & DOTTER

26-28-32-34 Barclay Street, New York

IMPORTERS AND MANUFACTURERS

Fine Imported Clocks

OF EVERY DESCRIPTION

SEND FOR CATALOGUES

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITE**

Attleboro.

L. Thurber & Co. have decided to ufacture a line of jewelry.

e W. N. Harrington Co. is now lo- l in the Hayward building.

r. Emerson left, last week, for the west the samples of S. O. Bigney & Co.

class in jewelry designing will be ed in the Y. M. C. A. rooms, Oct. 7.

H Lyons, of C. D. Lyons & Co., an interesting address recently before Mansfield Board of Trade.

enard, Charette & Menard Co., now ed in the old Steam Power building, obtained a location on West St.

e D. E. Makepeace Co. has been ed to work overtime, and several de- nents of the Horton-Angell Co. have working extra hours.

n D. Spaulding, son of D. S. Spaul- the Mansfield manufacturing jeweler, secretly married in New York, last , to Miss Huldah D. Wellington. The g man is a senior at the Tufts Medi- school.

ll Gow, eastern representative of the lard Button Co., was relieved of a el and some personal effects recently New York hotel. His room was n into. The loss was made good by otel proprietor.

was reported, last week, that John h, of C. A. Marsh & Co., had been ill in the west. At the factory it is l that they were not aware of the fact, hat masmuch as Mr. Marsh is making gular calls the report was not credited.

new electric road from Attleboro to idence via South Attleboro has been d to the public. Edward A. Sweeney, ett S. Horton, Thomas E. McCaffery, s E. Blake, William F. Maintien and s E. Blake were special guests on the car to go over the road last Wednes-

oy Webber, a well-known local jew- was badly hurt in an accident at a ville jewelry shop last Monday. Web- was fooling with a fellow employe g the noon hour. During a wrestling he was thrown heavily to the floor sustained concussion of the brain. He recover

jewelry shop bowling league was or- ed Thursday evening. The tournament d Monday. The shops represented in eague are: Standard Button Co., R. mmons Co., C. A. Marsh & Co., W. E. irds Co., Austin & Stone, Horton- ll Co., Attleboro Chain Co., Bristol Co., Bates & Bacon, and R. B. Mac- d & Co.

North Attleboro.

m F. Sturdy is reported ill at his in Attleboro Falls.

nes P. Black left, this week, on an ded trip through Maine.

lliam Metcalfe has returned from a rn trip for the Plainville Stock Co.

lliam Peckham, eastern representative H. Peckham & Co., was in town over ay.

d M. Cook, New York representative Whiting & Davis, was at the factory al days last week.

lter C. Sherman returned, Sunday, from a western trip in the interests of the Estate of O. M. Draper.

Woodbury Melcher has returned from a business trip through the west in the interests of Scofield, Melcher & Scofield.

Elmer E. Rockwood returned, Thursday, from a six weeks' trip through New England in the interests of A. H. Bliss & Co.

Ross Whitmarsh, bookkeeper for the George L. Paine Co. for several years, has resigned his position to become foreman for Boss & Baldwin.

Joseph F. Kivlin, who has been head shipping clerk for the W. & S. Blackinton Co. for the past six years, has resigned and is to enter Brown University to-day.

John E. Tweedy has declined to become a candidate for representative because of the inability to arrange his business affairs to permit his filling the place. He therefore, early last week, declined the town committee indorsement.

Charles Stanley, eastern and New York representative of the Estate of O. M. Draper, was at the factory, last week. A new room has been added to the factory which will be used as a private office by Dr. Hall, who is having it handsomely fitted up for this purpose.

Receiver Charles G. Bancroft, of the Jewelers' National Bank, was able to collect from a large manufacturing concern, last week, $43,000 that was owing the bank and was the remainder of amount due for notes discounted by the late cashier, Frederick E. Sargeant. Another dividend is expected soon.

The Boss & Baldwin Mfg. Co., Attleboro Falls, is making extensive improvements to its factory on Mt. Hope St. The lower floor is being thoroughly renovated. When finished it will be used for the business office, packing room and a small part for bench hands. On the second story will be the stock room and main factory.

Utica.

C. C. Yorke, professional crook, who flim-flammed George A. Schilling, jeweler, at Oswego, out of a watch, was immediately rearrested after serving a six months' sentence. He is wanted in Watertown and other places upon complaints of jewelers.

The suit of the International Time Recording Co. against the Day Time Register Co., Syracuse, and others, was recently announced as settled. The litigation involved rights under letters patent claimed by the plaintiff company. The case has been in the courts for over four years.

It was reported from Syracuse recently that General Sam Pearson, mining engineer and veteran of the Boer War, recently came to that city to investigate the dikes on James St. Hill, to see if the so-called "blue ground" which has been found in Syracuse was likely to be of a diamond-bearing character.

Abelson & Liberman, wholesale jewelers, in the Martin building, have bought the old Seward property at 326 Bleecker St., and plans have been prepared for a fine new building on this site. Work will be started next month. The building will be three stories high, 50 feet wide, and 76 feet deep. There will be a large double store on the first floor, while the upper floors will be used for storage purposes. Abelson & Liberman will remain in the Marton building on Genesee St.

Boston.

TRADE CONDITIONS.

The past week has been signalized by the advent of a much larger number of traveling salesmen in the city than usual, and orders placed were of fair amount, considering the general situation, showing that stocks have been reduced considerably, despite the effects of the trade depression. Many jobbers expressed the opinion that business is working up gradually to a normal level, and they are quite hopeful of further gains after the election and at a more rapid rate. Retail trade has shown some expansion since the month began.

Mrs. Nelson H. Brown returns this week from a six weeks' vacation at Head Tide, Me.

The marriage of George E. Phillips, who is with the clock establishment of Nelson H. Brown, to Miss Fitzgerald, of the Dorchester district, is announced to take place to-day.

John Brown Sias, of Salem, who claims the distinction of having invented the first practical time lock, celebrated the 89th anniversary of his birth, Sept. 15, at his home in that city.

Robert Hutchinson, head watchmaker with George W. Hazen, City Hall Ave., has built in his spare time a handsome 18-foot motor boat, at his home in Everett, which was successfully launched a few days ago.

E. A. Cowan has presented to the New England Watchmakers' Club a fine roll top work bench for the headquarters of the association on Bromfield St. The club is also the recipient of a lathe, the gift of the American Watch Tool Co., of Waltham.

The Boston Jewelers' Band, which was organized several months ago under the management of Eugene W. Rollins, and is composed almost wholly of musicians in the jewelry trade of Boston and vicinity, will give three entertainments in suburban cities in October.

Buyers in town during the week included: C. A. Senter, Brockton; Thomas Margetts, Hingham; Jacob Hirschoff, Lawrence; A. B. Chapin, Worcester; Mr. Avery, of Avery & Woodbury, Milford, Mass.; J. M. Johnson, Sanford; William Senter, Portland, Me.; W. H. Story, Hillsboro, N. H.

The annual outing of the Boston Jewelers' Club was scheduled to take place yesterday. The program included an automobile run from the Hotel Somerset, starting at 4 P. M., to Point Shirley Clubhouse, with a banquet on arrival at Point Shirley, upward of 75 members participating.

George A. Carpenter, one of the principal owners of the Jewelers' building and Boston manager for the Crescent and other watch case companies, is having an 11-story building constructed at the corner of Washington St. and Temple Pl., which will be one of the finest structures in the retail shopping district. On account of the large area and extensive character of the building operations, considerable inconvenience has been caused storekeepers and shoppers in the vicinity of the site. Last week a protest against the blockades occasioned was filed with the street department, and some changes in the methods of construction have been agreed to by Mr. Carpenter. He hopes to have it completed by March next.

Pittsburg.

Charles M. Roberts spent last week at Cambridge Springs.

M. Bonn & Co. last week contributed $50 to the sesqui-centennial fund.

Phillip C. Gillespie, of Gillespie Bros., is in New York, buying stock for the Fall trade.

J. Alexander Hardy went to New York, last week, to buy stock for the Fall and Christmas trades.

Charles T. Ahlborn was in Pittsburg last week as the representative of Lebkuecher & Co. He was formerly a Pittsburger.

A. L. Stephenson, of the Marsh, Brown & Mather Co., after spending but a week of his vacation, was summoned to serve a two weeks' term on the jury and began his duty in court on Monday.

The three stores of the bankrupt Pittsburg Watch Co., which were to have been sold last Tuesday by the receiver, Benjamin Biggard, at public sale, were offered for sale on Monday.

Joseph Beach, who travels for the Derby Silver Co., Meriden, Conn., was called home from Pittsburg last week, because of the death of his father. The announcement was a great shock to him.

A number of jewelers have discovered that the placing of screen doors in the doorway of their places of business helps to keep out the dust. Some, however, do not like the idea of screens, as, in their opinion, it detracts from the beauty of the interior of their establishments.

Albert York Smith, receiver for Edward F. Stewart, who recently filed a petition in bankruptcy, giving his liabilities as $3,918.61, with assets amounting to $1,988.75, will, on Saturday, Sept. 26, offer the bankrupt's stock at public auction. Stewart's place of business is at 4303 Butler St.

Brush & Brickley is the name of a new firm which has opened up for business at 6108 Penn Ave., in the East End section of Pittsburg, rapidly growing as a commercial center. The senior member of the firm, Clarence C. Brush, was formerly identified with the Hardy & Hayes Co. The firm has installed a high class line of jewelry and art.

A new wholesale house is being opened in Pittsburg, the firm to be known as Parns & Fassbery. They have secured a location at 804 Penn Ave. Both members of the firm formerly were engaged in the produce commission business in this city. It is stated that they will surround themselves with competent men who know the business.

George P. Christy, of West, White & Christy, trustee for J. F. Murphy, of Dawson, Pa., says that the appraisement of Murphy's stock and property shows it is worth about $8,000. His liabilities are $15,048.16. His petition in bankruptcy placed his assets at $13,116.55. Mr. Christy is holding down the expense so that every cent possible will be realized from the estate.

There has been no change in the condition of the affairs of the failed Cosmopolitan National Bank, which was closed by order of the comptroller of the currency, except that the comptroller says that the local bank examiner was justified in closing the bank's doors, since a further investigation has been made. Several jewelers are interested. There are indications that the bank will soon liquidate its affairs.

Sam F. Sipe is chairman of the publicity committee of the Pittsburg "trade boomers," who last week toured western Pennsylvania, eastern Ohio, and a portion of West Virginia in search of trade. The trade enthusiasts made the tour in a private train of Pullmans, and it was a most successful trip, the merchants everywhere being given hearty receptions by committees at the various towns visited and organized for that purpose. The trip was made under the auspices of the Pittsburg Chamber of Commerce.

The will of George M. Reed, late of J. R. Reed & Co., was filed for probate last week in the office of the register of wills. It was in the shape of a memorandum, written in lead pencil on a half sheet of unruled paper, and provided that an estate valued at $49,000 shall be equally divided between his three children, D. Templeton, J. Allison and Carrie M. Reed. This disposition of the estate is in accordance with the forecast in the last issue of THE CIRCULAR-WEEKLY. The affairs of the firm will be carried on just as usual.

Pittsburg's sesqui-centennial will begin Sunday, and the jewelers throughout Greater Pittsburg are preparing for it. All of the local dealers will decorate their establishments. J. Alexander Hardy is chairman of one of the committees having charge of the celebration, and unless present plans fail, the jewelers of Pittsburg intend to combine and have a float in the parade, symbolic of their interests, with no suggestion of advertising. The John M. Roberts & Son Co. expect to have a brilliant electric display in front of their establishment, while other jewelers are figuring on decorations out of the ordinary. The event is planned in honor of the 150th anniversary of the naming of the city, and thousands of strangers and former residents will come here next week to celebrate "The Old Home Week" event. It will be the biggest affair in Pittsburg's history. The jewelers, along with other merchants, probably will close their stores during the period of the parade, which takes place next Thursday, and which is to be participated in by many thousands, representing every trade in the city. The civic part of it will be exceptionally beautiful.

Atlanta, Ga.

George B. Wood, of this city, has decided to go to Athens and will locate his optical business in that town.

Word has come from Wayeross to the effect that G. R. Youmans, J. M. Bell, C. M. Sweat and L. A. Wilson have made application for a charter for the Youmans Jewelry Co., with a capital stock of $5,000. The company will carry on a wholesale as well as retail business, with its principal office in Wayeross, where Mr. Youmans has been for the past 20 years, and will extend its jobbing business to cover the States of Georgia, Florida, Alabama and the Carolinas.

Charles F. Gray, Dayton, O., has been adjudged insane and committed to the Dayton State Hospital

Connecticut.

Walter Camp acted as coach for the football candidates during a practice held one day last week in New Have

Wm. E. Sessions, Bristol, at the Republican convention in New Haven selected to head the list of presid electors.

The hearing which was to have been in the Superior Court in Waterbury, nesday, on the bankrupt estate of S Hart, 25 Grand St., Waterbury, was poned until to-morrow, Sept. 24

The Waterbury Clock Co., Wate is drawing up plans for the erecti large addition to its plant. The new tory will be five stories high, of construction, and 40 by 175 feet

The members of the Hartford Bu Men's Association held a meeting in rooms, last week, after an interval of three months. The meeting was call order by President Harvey, of Harv Lewis, of that place.

Harry Smith, who was recently take custody, accused of breaking into establishments in South Norwalk, m the retail jewelry store of Abe Tarl that place, has pleaded guilty. The reserved his decision.

George M. Wallace, son of the l Wallace, of R. Wallace & Sons Mfg Wallingford, returned to town for t ter, last week, after having spent t mer at the seashore in Maine. M lace's health is much improved.

A number of prominent citizens of lingford met on Monday evening, week, in the office of Supt. C. S Mar the Town Hall, and formed the W ford Entertainment Committee C H. Tibbits, well known in the trad elected vice-president.

W. A. Starkey, for several years employ of the American Silver Co., i tol, died Sept. 15, in Southington, a years. Death was caused by Brig case. The deceased had lived for s years in Middletown, where he w ployed by the Middletown Silver Co

An alarm of fire from the priva of the New Haven Clock Co., New H about 9.30 on Monday night, of last brought into quick use the automatic s ling service by which the flames we tinguished before any serious damage done. A small blaze, which started japanning room, was discovered in time by the night watchman.

The Wallace Hose Co., of the R lace & Sons Mfg. Co., Wallingford, annual meeting, held on Tuesday e of last week, elected the following and committees: Foreman, Thom Downey; first assistant, Robert N ond assistant, Wm. S. Fogerty; s Harry Schomberg, Jr.; treasurer, Hogan; steward, James A. Dowe property committee consists of B H James A. Downey and Charle Ke James Leonard, G. C. Runde and J were appointed fire police.

John W. Fraser, Winnipeg, Man constructed an attractive bu dog site occupied by his old store, whic destroyed by fire, a short time ag new structure is of brick

INDEX TO ADVERTISEMENTS.

Adis, T. W., & Co. ... 40
Al Lambert Co. ... 50
Alsop Bros. ... 47
Al Mfg. Co. ... Inside front cover
American Gem & Pearl Co. ... 80
American Platinum Works ... 127
American Swiss Watch Co. ... 116
American Watch Case Co. ... 114
Ar Crown Mfg. Co. ... 46
Arizona Turquoise Mines Co. ... 82
Arnstein Bros. & Co. ... 66
Arvine Bros. Co. ... 13
Attleboro Chain Co. ... 33
Aun, John, & Son ... 90
Ba & Co. ... 74
Bailey Webb C., Watch Co. ... 114
Baker Jewelry Mfg. Co. ... 46
Barnett Jewelry Co. ... 60
Barr & Bacon. ... 26
Bau & Dotter. ... 96b
Bauer & Glasser ... 40
Bee C. H. ... 76
Beer, J. H. ... 126
Beeson, J. D., Co. ... 27
Bigelow, S. O., & Co. ... 6
Bigelow, R. W. ... 116
Blanton, R., & Co. ... 22
Blanton, W. & S., Co. ... 25
Blumist, D. ... 82
Bodi & Vitelli ... 82
Bond & Baldwin Co. ... 56
Bowden, J. B., & Co. ... 47
Braley Polytechnic Institute ... 115
Bravsky Bros. ... 120
Briggs, D. F., Co. ... 29
Briggs & Dodd ... 102
Brown, Wm., & Co. ... 128
Brunt, M. B., & Co. ... 43
Buccellati, J., Co. ... 57
Buckley, Howe & Co. ... 41
Burlingham National Bank ... 88
Burnard Frères Co. ... 50
Burne S., Co. ... 42
Cahn, Joseph ... 54
Cahn & Court ... 48
Cahn, M. ... 54
Cartier & Beguelin ... 86
Casman Co. ... 80
Castellanos & Fitzgerald ... 122
Chas. Clark & Co. ... 45
Chevillon, Louis J. ... 56
Chisholm, I. N., Inc. ... 21
Clemothe Distributing Co. ... 15
Clemmons, F., & Son ... 56
Clinton, Wm., Inc ... 126
Colton, Bagnall & Co. ... 55
Colonial Watch Case Co. ... 110
Colton, T. J., Co. ... 52
Conrad & Co. ... 40
Cooperberg & Co. ... 82
Cornmann Bros. ... 76
Crescent National Watch Co. ... 106
Crist, Milton L. ... 41
Cross, Joseph, & Co. ... 3
Crossfield & Co. ... 46
Cushman, M. S., & Co. ... 32
Cushneau & Cook Co. ... 12
Cutler, Theodore W., & Bro. Co. ... 62
Dalmud, Henry, & Bro. ... 37
Dallander, R., L. & M. ... 70
Dameaud & Griser ... 56
Dartte Sales Co. ... 61
Davidore, H. E., & Co. ... 104
Dayfriend Bros. ... 45
Dingham Co. ... 84
Dreilieb, Engels & Co. ... 104
Dreyfoul, August ... 126
Dunstoz, T. B., Ltd. ... 127
Dommel, Riglander & Co. ... 8, 28
Dunpden Watch Co. ... 10
Edd, J. L. ... 101
Edel Co. ... 94
Edisen-Bennett Co. ... 30
Harris & Harrington ... 116
Hedges, A. J., & Co. ... 43
Hedges, Wm. S., & Co. ... 76
Heller, J. W. ... 49
Heller, L., & Son ... 70
Heuckel, G. A., & Co. ... 50
Herpers Bros. ... 120
Hicks', Wm., Sons ... 56
Himalaya Mining Co. ... 72
Hodenpyl & Walker ... 76
Hraba, Louis W. ... 126
Illinois Watch Co. ... 92
Ingraham, E., Clock Co. ... 117
International Gem Co. ... 56
International Silver Co. ... 18, 19, 20
Irons, Joseph ... 51
Jacot Music Box Co. ... 122
Jeanne, F. A. ... 74
Johnston, Chas. A. ... 51
Juergensen, Jules ... 117
Kahn, L. & M., & Co. ... 66
Kanfer, Krengel Co. ... 56
Keller Jewelry Mfg. Co. ... 42
Kent & Woodland ... 40
Kerr, Wm. B., Co. ... 35
Ketcham & McDougall ... 124
Kiliam & Co. ... 112
Kirby, H. A. ... 86
Kohlbusch, Herman, Sr. ... 126
Kohn, Alois & Co. ... 48
Kohn & Co. ... 49
Kreis & Hubbard ... 59
Krementz & Co. ... 39
Kronheimer & Oldenbusch Co. ... 52
Krower, Leonard ... 96b
Larter & Sons ... 64
Layman & Straus Co. ... 43
Lederer, S. & B., Co. ... 54, 57
Lees & Sanders ... 127
Leiman Bros. ... 120
Leiong, L., & Bro. ... 120
Leon Watch Case Co. ... 117
Leschot, Albert ... 94
Levy, C. M. ... 47
Lewy & Cohen ... 53
Lisner, D., & Co. ... 36
Lorsch, Albert, & Co. ... 66
Lowe, Edwin, & Co., Inc. ... 60
Lyons, C. D., Co. ... 31
Maintien Bros. & Elliot ... 55
Market & Fulton National Bank ... 88
Martin, Sam ... 57
Mathey Bros., Mathez & Co. ... 115
Mayer, Jos., & Bros. ... 23
Mead, M. A., & Co. ... 112
Mercantile National Bank ... 96b
Merrill, S. K., Co. ... 54
Miller, Fuller & Whiting Co. ... 59
Morais, A. J. ... 46
Mount & Woodhull ... 74
Myers, S. F., Co. ... 54
New York Tortoise Shell Co. ... 54
Nissen, Ludwig, & Co. ... 42
Noel, Rudolph & Co. ... 68
Occidental Gem Corporation ... 78
Oneida Community, Ltd. ... Outside back cover
Oppenheimer Bros. & Veith ... 68
Oppenheimer, H. E., & Co. ... 74
Oskamp-Nolting & Co. ... 50
Osmers, Dougherty Co. ... 46
Osmun-Parker Mfg. Co. ... 40
Ostby & Barton Co. ... 36
Pairpoint Corporation ... 122
Papazien, A. D. ... 115
Patek, Philippe & Co. ... 113
Patterson & Starke ... 80
Penfold, Wm. C., Co. ... 128
Pennsylvania Watch Case Co. ... 116
Pitzele, S. ... 53
Potter, E. A., Co. ... 30
Potter & Buffinton Co. ... 52
Prior, Charles M. ... 44
Providence Stock Co. ... 58
Pryibil, P. ... 126
Pryor Mfg. Co. ... 51
Quackenbush, H. M. ... 56
Racine, Jules ... 112
Randall, C. Ray, & Co. ... 31
Raulett & Lowell Co. ... 117
Reichhelm, E. P., & Co. ... 120
Renziehausen, W. F., & Co. ... 127
Revell, A. H., & Co. ... 126
Rice's, Bernard, Sons ... 128
Richards, W. E., Co. ... 58
Richardson, Enos, & Co. ... 44
Robbins, Chas. M., Co. ... 33
Robert, Edmond E. ... 112
Rockford Watch Co. ... 115
Roger Williams Silver Co. ... 51
Rogers, Lunt & Bowlen Co. ... 35
Rohrbeck, John E. ... 56
Rothschild Bros. & Co. ... 44
Roy Watch Case Co. ... 116
Rudolph & Snedeker ... 117
Rumpp, C. F., & Sons ... 122
Sadler, F. H., Co. ... 32
Saunders, Meurer & Co. ... 76
Scharling & Co. ... 50
Schiff, M. ... 51
Schlsgall, Theo. ... 83
Schultz-Jerseman Mfg. Co. ... 59
Schwitter, F. & F. J. ... 116
Sessions Clock Co. ... 117
Shanley, B. M., Jr., Co. ... 41
Sheppard Mfg. Co. ... 38
Simmons, R. F., Co. ... 24
Simpson, Hall, Miller & Co. ... 19, 20
Smith, Alfred H., & Co. ... 70
Smith, Frank W., Co. ... 16
Smith & Crosby ... 26
Snow & Westcott Co. ... 42
Solidarity Watch Case Co. ... 37
Spencer, E. L., Co. ... 55
Star Watch Case Co. ... 11
State Bank ... 88
Steiner, Louis ... 53
Stern Bros. & Co. ... 74, inside back cover
Sternau, S., & Co. ... 29
St. Louis Watchmaking School ... 116
Street, Geo. O., & Sons ... 46
Sussfeld, Lorsch & Co. ... 124
Swartchild & Co. ... 59
Title Guarantee & Trust Co. ... 88
Trout, Charles L., & Co. ... 49
Unique Art Glass & Metal Co. ... 122
Untermeyer-Robbins Co. ... 90
Urich, S. ... 120
U. S. Smelting & Refining Works ... 127
Van Dam, Eduard ... 68
Van Dusen & Stokes Co. ... 27
Wachter Mfg. Co. ... 113
Wadsworth Watch Case Co. ... 9
Wagner Comb Mfg. Co. ... 48
Waite-Thresher Co. ... 60
Waldron & Carroll ... 53
Waltham Watch Co. ... 108
Washburn, C. Irving ... 54
Waterman, L. E., Co. ... 124
Weizenegger Bros. ... 48
Wells, Chester H. ... 48
Wendell & Co. ... 7
Wheeler, Hayden W., & Co. ... 68
Whiting, F. M., & Co. ... 51
Whiting Mfg. Co. ... 17
Whiting & Davis ... 34
Wightman & Hough Co. ... 28
Williams Bros. Mfg. Co. ... 34
Witsenhausen, L., Co. ... 47
Wittnauer, A., Co. ... 115
Wodiska, Julius ... 58
Wolcott Mfg. Co. ... 14
Wolfsheim & Sachs ... 52
Wollstein, L. & M. ... 127
Wood, J. R., & Sons ... 4, 5
Wormood, A. S. ... 82
Zarembowitz, A. ... 120

Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

POSITION WANTED by watchmaker and jeweler; best references "S. M., 238," care Jewelers' Circular-Weekly.

YOUNG LADY, stenographer and typewriter, experienced, desires a position. "L. L., 197," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, experienced on high grade watches. Address "Apartment One," 1650 N. Clark St., Chicago, Ill.

SALESMAN, 28, wishes position with jewelry or silver house; 10 years with last house. "A., 72," care Jewelers' Circular-Weekly.

GOOD, experienced stone setter wishes steady position; can furnish best of references. "N. D., 213," care Jewelers' Circular-Weekly.

WANTED, a position as engraver; can do all kinds of lettering and monograms, also watch work. John MacDonald, Amherst, Mass.

JEWELER wants position as sample maker on rings, also as a cuttlebone and sand modeler. "B., 169," care Jewelers' Circular-Weekly.

ENGRAVER; good monogram and letter engraver wants permanent position. W. J. Woods, care Udall & Ballou, 574 Fifth Ave., New York.

YOUNG MAN, 25 years, wishes position as salesman in wholesale house; 12 years' experience. "D. R., 256," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker desires steady position in workshop or store; wages reasonable. Address "C. E. P., 245," care Jewelers' Circular-Weekly.

FIRST CLASS engraver would like permanent position by Oct. 1; samples and references sent upon request. "D., 104," care Jewelers' Circular-Weekly.

YOUNG MAN, aged 28, wants position; clock repairing, assist with plain watch work and help in store. Address "H. C., 217," care Jewelers' Circular-Weekly.

FIRST CLASS colorer and polisher, 15 years' experience, understands all colors; best of reference. Address "P. K., 215," care Jewelers' Circular-Weekly.

WANTED, position by experienced diamond, watch and jewelry salesman, wholesale or retail; best references. "Diamonds, 226," care Jewelers' Circular-Weekly.

YOUNG LADY, of four years' experience with stone house, wishes position; can furnish best reference. Address "X., 191," care Jewelers' Circular Weekly.

POSITION WANTED by a young man, first class engraver and graduate optician; can give good references. Address L. J. Basey, 508 Appleton St., Menasha, Wis.

YOUNG MAN, 22, over five years with diamond importing house, desires to make a change; can furnish best of reference. "I., 32," care Jewelers' Circular-Weekly.

CHASER, 22, German, experienced on silver hollow ware and bronze pattern chasing, seven years' experience, desires steady position. Bokor, 128 E. 96th St., New York.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 186," care Jewelers' Circular Weekly

WATCHMAKER, salesman and engraver wishes a change in October; understands railroad inspection and can do the work. "O. A., 241," care Jewelers' Circular-Weekly.

POSITION WANTED by a first class watchmaker, good engraver and salesman; honest and reliable; have own tools; reference. "T., 78," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, thoroughly experienced in the jewelry business, wishes position as salesman with retail house; A1 references. "E. K., 218," care Jewelers' Circular-Weekly.

FIRST CLASS letter engraver, for five years with two A1 Philadelphia houses, would like to correspond with any good house. "R. B., 202," care Jewelers' Circular-Weekly.

FINE gold jewelry line for best retail trade in cities from Boston to Chicago, or east of Pittsburg; deliver stock, on commission. "Rings, 227," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, desires position with some wholesale or jobbing house, as clerk, with advancement to salesman; best references. "I. L., 112," care Jewelers' Circular-Weekly.

WATCHMAKER and salesman, 25 years' experience; neat appearance; good and reliable manager; state your salary and hours. "Watchmaker," 229 W. 99th St., New York.

STENOGRAPHER and typewriter, four years' experience, two years in the jewelry business; rapid and accurate; best references. "D. T., 182," care Jewelers' Circular-Weekly.

FIRST CLASS melter and roller, also understands all press work, wishes a good position with a first class firm; watch case house preferred. Address "B., 2," care Jewelers' Circular-Weekly.

SALESMAN desires representation of a high grade line for western trade; well acquainted in this section and can get business. Address "Denver, 206," care Jewelers' Circular-Weekly.

SITUATION wanted as watchmaker by a young man of six years' experience, can do watch, clock and jewelry repairing; references furnished. Address F. J. Tuckey, Claremont, N. H.

WANTED, position as salesman or manager with retail jeweler; 15 years' experience; good references; married, 29, good address; I can fill the hill. J. P. Turner, 186 Franklin St., Buffalo, N. Y.

SWISS WATCHMAKER, with 25 years' experience on any kind of watches, seeks position for Oct. 5; best references, Swiss and American Address "Y., 231," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, young man, five years' practical experience in store, desires position about Nov. 1; west preferred; references and samples. Address D. Sands Titus, Jr., Old Forge, N. Y.

WANTED, position in an office by a young woman having had 10 years' experience in jewelry business and familiar with office work and stenography. Address "J., 207," care Jewelers' Circular-Weekly.

WANTED, a position by expert watchmaker and engraver; 11 years' experience; best New York and out-of-town references and samples of engraving. "X. L. C., 248" care Jewelers' Circular-Weekly.

WANTED, position as watchmaker and clockmaker in first class retail store by young man with six years' experience and ability as salesman. Address "L. H. W., 232," care Jewelers' Circular-Weekly.

YOUNG JEWELER wants permanent position; can do jewelry and clock repairing, also plain watchwork; state salary paid and particulars in first letter. Address "E., 192," care Jewelers' Circular-Weekly.

DESIGNER; first class jewelry designer, 22, desires position with first class firm; two years' experience and student of A1 school; Providence district preferred. "Y. K., 254," care Jewelers' Circular-Weekly.

AN ARTIST modeler, designer, chaser, thoroughly familiar with reducing machine, seeks position with a firm where artistic results would be appreciated. "C. D., 200," care Jewelers' Circular-Weekly.

POSITION WANTED by first class German watchmaker, clock and jewelry repairer; 15 years' experience; good worker; tools and references; no engraver. "J. K.," 526 S. 4th St., Philadelphia, Pa.

WATCHMAKER wishes position; 18 years' perience on all kinds of watches, clocks and elry repairing; best reference furnished; set of tools. Apply Berla nd & Nadler, 49 Lane, New York.

SALESMAN wants strong manufacturer's lin established trade in Chicago, middle and western States; straight salary, or salar commission; references. "C. E. G.," 3602 Ave., Chicago, Ill.

SALESMAN for Texas and Oklah desires a better line, Jan. 1. Ad "V. M., 220," care Jewelers' Circ Weekly.

POSITION by experienced retail salesman monds, watches, jewelry, good estimator; tical in all departments; 20 years' city ence; best references. "C. M. V.," 7 dent St., Brooklyn, N. Y.

ENGRAVER, long experience on letters, grams, coats-of-arms, dies and designs, a permanent position with only first class after Oct. 15; references. "W. C., 252," Jewelers' Circular-Weekly

WATCHMAKER, thoroughly competent w years' experience, desires permanent p with first class jewelers only. to take cha all watch repairs and serve on trade. "W care Jewelers' Circular-Weekly.

YOUNG MAN, with some experience in work, would like position with first class maker in store to finish trade; would w small salary to start. Address "G. B., care Jewelers' Circular-Weekly.

WANTED, position by optician, engrave salesman, also understands optical sh have own trial case; A1 reference; salary per week; American. Address "H. L R, care Jewelers' Circular-Weekly.

WATCHMAKER wants steady position whe can wait on trade at times; good appearan bad habits; age 35, single; 20 years at good on railroad work; references. Addres 235," care Jewelers' Circular-Weekly

FIRST CLASS watchmaker, 30 years' expe wants position; thoroughly competent on cated work, railroad watches and adjusting take care of repairing department. Andre B., 239," care Jewelers' Circular-Weekly

FIRST CLASS optician, jewelry jobber and man; am fully able to manage any optica jewelry business if necessary; 37 years single, 20 years' experience; first class refe "D., 187," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, well acquainted jewelry trade in Pennsylvania and New J especially Philadelphia and vicinity, is ope a proposition from manufacturers or "O. R., 153," care Jewelers' Circular-Week

SALESMAN in retail store, age 36, th experienced in all departments, accustom waiting on fine trade, capable of taking pairs, desires position; Philadelphia refe "T. L., 154," care Jewelers' Circular Week

YOUNG MAN, 21 years old, desires a posit west; five years' experience on jewelry rep and new work; have idea about watch rep and wish to learn it thoroughly. refer "Ignatz Zenker, 185." care Jewelers' Cir Weekly.

REFRACTIONIST of excellent ability, good ager, long experience, competent in every would like position with first class jewelry having or wishing to open high grade refr department. "Pacific, 214," care Jewelers cular-Weekly.

PRACTICAL tradesman, thoroughly a pa with the trade, desires to represent on c sion American firm of manufacturing je as traveling salesman in Canada, inexpe lines preferred. "O. K., 188," care Jew Circular-Weekly.

GOOD JOBBING jeweler and refracting opt thoroughly experienced, can wait on trade in jewelry, watches and optical repairs and correct estimates on same, desires position, York City references. "A. R., 5332," care elers' Circular-Weekly.

MANAGER, repair department, desires to change, would like to communicate with class firm that requires a competent man can show immediate results; accustomed to dling Fifth Ave. trade; best reference ger, 225," care Jewelers' Circular-Weekly

NG MAN, 19, with five years' experience on brooches, scarf-pins, pearl pendants and fine d and platinum chains, wishes position with a t class platinum house with opportunity to rn platinum work; good references. Address rustworthy, 203," care Jewelers' Circular-ekly.

SS WATCHMAKER desires position; thor-hly competent on all grades of high class k and can take care of watch repairing de-tment and give best reference; only first s house need apply; New York only. Ad-ss "G. L., 234," care Jewelers' Circular-ekly

UFACTURING jeweler and stone setter, A1 repairer, young man, steady, sober, re-le, can do clerical work and engraving if essary; salary, $20 per week to start; good rences, full particulars in first letter; west ferred. Address C. Roberts, 1812 Second ., N., Seattle, Wash.

IIGNER; a first class original de-gner on modern jewelry, also good diamond setting; best references. ., 211," care Jewelers' Circular-eekly.

VELING SALESMAN wishes to fin-h up the year with reliable house; ll be ready to start Oct. 1. Ad-ess "L., 190," care Jewelers' Cir-lar-Weekly

l a strictly first class A1 jewelry salesman, kw the jewelry and kindred lines in all details a branches, am also optician who does prac-t and profitable optometry or refraction work; wt position with good reliable house; none r need answer. Address "T., 171," care lers' Circular-Weekly.

T CLASS watchmaker, German, 23, does n engraving and little jewelry work, compet-e on Swiss, American and high grade watches, modern tools, at present employed, desires hange; only firms with good and permanent tions need to apply; south or west preferred. ress "B. S., 184," care Jewelers' Circular-kly

NG AMERICAN, 28, fine appearance, expert ond and watch salesman, all around bench kman, possessing thorough business education 12 years' service with a high class trade, as kman, salesman and manager, and now hold-a responsible position with a large eastern il concern, wants immediate change; unques-able references. "M. E., 251," care Jewelers' ular-Weekly.

OROUGHLY practical and competent watch-er of 24 years' experience, desires a good, manent position with a first class retail firm; petent to take full charge of repair depart-t; thoroughly posted and experienced on oad and complicated watch work; graduate practical optician for 11 years, good jew-and first class engraver; salary, $30. Ad-s "L., 56," care Jewelers' Circular-Weekly.

Side Lines Wanted.

R ELING SALESMAN, calling on the jew-e trade in Ohio and Indiana, wishes a first s side line on commission; will furnish ref-ce and bond. "H. K., 212," care Jewelers' ular-Weekly.

A SMAN, with trade from Buffalo to St. Paul, is pen for line of gold filled jewelry for 1909 f the jobbing trade; sold over $90,000 last y ; best references given. Address "J., 5262," c Jewelers' Circular-Weekly., 501 *Heyworth B., Chicago, Ill.*

NTED, a jewelry or kindred line for e jobbing trade for 1909, middle stern territory; have own office. ddress I. S. Richter, 1006-7 Hey-rth Bldg., Chicago, Ill.

Wanted to Purchase

TED, jeweler's wall and show cases; must b heap for spot cash and in perfect condition. ress P. O. Box 163, Newark, N. J.

Help Wanted.

WANTED, good jewelry repairer. Frank E. Davis, Northampton, Mass.

WANTED, a good, general engraver and jobbing jeweler. Kinsel & Petri, Columbus, Ga.

ENGRAVER and jewelry repairer, at once. Address Hanson Jewelry Co., Princeton, Ill.

WANTED, at once, an engraver who is also an optician or jeweler. Philip Jacoby, Kalispell, Mont.

WANTED, watchmaker, engraver and salesman for jewelry store. Inquire The A. F. Smith Co., Omaha, Nebr.

WANTED, first class watchmaker; steady position; best references required. S. Joseph & Sons, Des Moines, Ia.

WORKMAN wanted who can engrave; send samples of engraving and salary wanted. Ries & Armstrong, Macon, Ga.

WANTED, expert watchmaker and good engraver; salary according to ability. Address J. L. Murphy, Livingston, Mont.

WATCHMAKER, jeweler and plain engraver; permanent position; man with experience. C. Robertson, Northport, N. Y.

WANTED, first class watchmaker and engraver; position permanent to right man; state references. Bentel Bros., Hamilton, O.

WANTED, first class stone setter for job work; steady position to right man. E. H. Warnke & Co., Enterprise Bldg., Milwaukee, Wis.

WANTED, salesman of ability to handle a side line; finest line of gold filled, plated and silver initials. Walter Greacen & Co., Newark, N. J.

FIRST CLASS watchmaker who can engrave; good opportunity for worthy person of good address; send references. G. A. Comstock, Ansonia, Conn.

WANTED, first class watchmaker, jeweler and engraver; $30 weekly and permanent position to right party. Address M. Hammerslough, Anaconda, Mont.

WANTED, first class jewelry repairer, one who can do stone setting preferred; steady position to right man. E. H. Warnke & Co., Enterprise Bldg., Milwaukee, Wis.

WANTED, a fine engraver, jewelry repairer and assistant watchmaker; steady position and good salary; send references and sample in first letter. Hanson Jewelry Co., Princeton, Ill.

WANTED, a fine engraver, jewelry repairer and assistant watchmaker; steady position and good salary; send reference and sample in first letter. Jesse Davidson, Montgomery, Ala.

AT ONCE, watchmaker, jeweler and engraver; permanent position and good salary to right man; sample of engraving and references with first letter. T. A. James, Petersburg, Va.

WANTED, first class watchmaker, at once; permanent position for right man; state experience, salary expected and give references in first letter. Tillson Jewelry Co., Carrington, N. Dak.

WANTED, first class watchmaker and engraver; permanent position to right party; send references and samples of engraving with application. The Plumb Jewelry Store, Des Moines, Ia.

WANTED, a jeweler, good at jobbing, no new work at all, who can do refracting and fit glasses; steady position, good pay, in New York City. Answer, "L., 163," care Jewelers' Circular-Weekly.

REPRESENTATIVE for middle west, one with established trade in connection with old established trade; a complete line; large house; short trips. Address "A. S., 98," care Jewelers' Circular-Weekly.

WANTED, salesman now calling on the retail and department store trade, to carry a side line of patented solid gold front jewelry on commission; state the territory you are now covering. P. O. Box 217, Attleboro, Mass.

WANTED, first class jeweler and engraver for a thriving town in Virginia; must be capable of taking care of a small shop and first class engraver; salary, $20 Address "Virginia, 16," care Jewelers' Circular-Weekly.

WANTED, an expert designer for casket hardware; also modeler and mould maker; excellent opportunities for right parties; state age, experience, salary desired and furnish references. Address "B. I. T., 201," care Jewelers' Circular-Weekly.

WANTED, by Oct. 10, strictly first class combination watchmaker, jeweler and engraver; prefer one familiar with optics; $20 per week to start; send names of two last employers, sample of engraving and photograph. Chas. F. Sentz, railroad watch inspector, Clifton Forge, Va.

WANTED, two first class watchmakers, must be thorough, first class mechanics on railroad and other fine work, understanding position adjusting; send samples of staff work; none but those with good recommendations need apply; good salaries. Address "Indian, 172," care Jewelers' Circular-Weekly.

WANTED, A1 watchmaker, engraver and optician, capable of taking charge of repair department, neat appearance, pleasant disposition, to assist as salesman if needed; $25 to $30 per week to right one, permanent position in North Carolina; send sample of engraving. Jonas Koch, 37 Maiden Lane, New York.

CORPORATION controlling three distinct and perfected electric clock systems, offers exceptional opportunity to man conversant with clock business, capable of selling the trade and contracting for equipments of office buildings, factories, etc. Address "Corporation, 176," care Jewelers' Circular-Weekly.

WANTED, three A1, experienced watch salesmen for south, west and east; must be able to show good sales record in past; exceptional selling line; one of our salesmen sold $1,000 first week out, two have made several daily sales of $500, and one over $1,400 to five jewelers in one day; give full particulars. Pennsylvania Watch Case Co., York, Pa.

A SPLENDID OPPORTUNITY in New York City is offered by a leading Providence manufacturer to an energetic jewelry salesman of ability; must have a following among jobbers of jewelry and fancy goods, also large department trade; reply in own handwriting and state particulars; correspondence strictly confidential; none but hustlers need apply. "M., 244," care Jewelers' Circular-Weekly.

MANUFACTURING JEWELER wants reliable, hustling salesmen at once, to sell attractive line of 25 cent jewelry to the retail trade; very liberal commission. Address "Jewelry Manufacturer, 108," care Jewelers' Circular-Weekly.

GENTLEMAN to take in and deliver jewelry repairs, in large jewelry store in southern city; a good salary, with the opportunity to increase it, is offered to a man who possesses tact and who has had previous experience in a similar position; give all essential details in your first letter, which will be considered confidential. Address "A. F., 209," care Jewelers' Circular-Weekly.

Business Opportunities.

OLD ESTABLISHED jewelry store in South Brooklyn, will sell cheap; good opportunity for the right man; reason for selling, other business. Address "G., 193," care Jewelers' Circular-Weekly.

FOR SALE, at Minneapolis, Minn., a prosperous jewelry business, established 20 years; stock inventories about $10,000; reason for selling, ill health of owner. Address "Z., 189," care Jewelers' Circular-Weekly.

A SMALL, completely equipped jewelry factory for sale, reasonable price; dies and all kinds machinery; low rent; in heart of the jewelers' section and a large trade to go with it. Address "E., 89," care Jewelers' Circular-Weekly.

WANTED, young man with college education to buy interest in good established jewelry business, incorporated, $60,000 capital, in one of the best cities in the northwest; fine opportunity for right man; investigation invited. "N. O., 183," care Jewelers' Circular-Weekly.

(*Special Notices continued on page* 100.)

Practical Course in Adjusting

By THEO. GRIBI,

COMPRISING

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

ELUCIDATED AND DEMONSTRATED

by original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have been added chapters on

Published Price, $2.50.

SPECIAL REDUCED PRICE, $1.50.

Post prepaid.

250 pages, including 18 diagram plates; Fine Paper; Large Type; Clear Illustrations; Systematically arranged; Solid Binding.

THE JEWELERS' CIRCULAR PUB. CO.

Publishers

11 John St., cor. Broadway, New York.

Special Notices.

(*Continued from page 99.*)

BUSINESS OPPORTUNITIES.—Continued.

FOR SALE, jewelry store in town of 3,000, western Washington; stock and fixtures worth about $23,000; will sell or rent store room and living rooms upstairs; no competition; splendid chance for bright, live man; write for particulars. Address "S., 4982," care Jewelers' Circular-Weekly.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

FOR SALE; I have decided to sell our catalogue department; we issue the finest jewelry catalogue ever published; I wish to devote my entire time to the retail jewelry business; this is the finest and best paying proposition ever offered; will sell on reasonble terms and at a great sacrifice. John C. Pierik, jeweler, Springfield, Ill.

CASH FOR WATCHES, diamonds and jewelry; send them at once and get your money by return mail. Emil Noel, 552 E. 46th Place. Long Distance Telephone, Blue 995, Chicago, Ill.

JEWELRY BUSINESS for sale in a fine manufacturing city of 75,000, 90 miles from New York, with a fine selected stock; will be sold with immediate possession; requires about $18,000; is an unusual opportunity; fine location, cheap rent; a big money maker. Address "Jewelry Business, 255," care Jewelers' Circular-Weekly.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, part or all interest in big paying, old established jewelry business, has best trade and finest stock in this section; fast growing southwestern town; population, 20,000, and will grow to 40,00 or more in next 10 years; sickness in family cause for change; this is a snap for a good, lively man; write for further particulars. Apply "V., 196," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

JEWELRY BUSINESS for sale in a large ...ern city, an important jewelry business, ...ying a fashionable trade and is well establ...ed, with a finely selected stock suited to its ...siness; will be sold with immediate posse...n; requires about $100,000 capital, and is an unusual opportunity for party with capital to ...est in legitimate enterprise. Address "Je...lry Business, 4824," care Jewelers' Circular-We...y.

For Sale.

ONE double door Diebold jewelry safe m... sold at a sacrifice. Friend, 819 Bedford ... Brooklyn, N. Y.

CASH BARGAINS in diamonds, all sizes, ... refunded for unsatisfactory purchases. ...stein Bros., diamond cutters, 14 Maiden ... New York.

FOR SALE, 26 feet of fine quarter sawed ... oak jewelers' show cases with tables f... all plate glass and latest style. Address ... Boyson Jewelry Co., Cedar Rapids, Ia.

FOR SALE, one Seth Thomas eight-day ... clock, sweep second hand, stands about ... high, walnut case; cost $200 at the factory ... sell for $100. Address "N., 86," care Jew... Circular-Weekly.

LOTS at Long Beach, L. I., (the ... of Atlantic City); for Interv... maps, etc., write to George E. ...bert, 17 Cooper St., Brooklyn, N.

FOR SALE, three wall cases and set of ... cases, horseshoe arrangement, in excelle... dition; just right for jewelry store; pric... sonable; write for description; can deliv... September. A. Graves Co., 93 S. Mai... Memphis, Tenn.

To Let.

DESK ROOM to let with privileges, use o... and telephone; office open 8:30 to 6 P. M. ... 54. 7 Maiden Lane, New York.

ONE-HALF of office to let or desk room ... light. Inquire at the Sheldon Bldg., Roo... 68-70 Nassau St., New York.

FROM Oct. 1, part of an unexcelled fur... office, safe room. Apply to Superinte... Cockroft Bldg., 71 Nassau St., New York

FOR RENT, cheap, all or a part, reservin... room, of Room 53, No. 3 Maiden Lane, ... York City; for further particulars writ... Electrolytic Art Metal Co., Newark, N. J.

BROADWAY-MAIDEN LANE BUILDING ... sublet office for six months at half ... rental; further lease may be obtained. ... Room 909.

Miscellaneous.

PORTRAIT MINIATURES copied from ... photo on watches, dials, brooches and l... Goldstein Engraving Co., 45 Maiden Lane, ... York.

A GENTLEMAN of thoroughly wide experience and fully acquainted with the needs of the jewelry trade of the United States, as salesman, designer and manufacturer, intends to open a European office, in Paris, to represent American firms in the purchase of foreign novelties in jewelry, art goods, bric-a-brac and kindred lines.

Correspondence in this direction is solicited from concerns not represented who wish to be thoroughly informed as to the markets, and others who wish to intrust special commissions to a competent resident buyer.

References and assurances of capability as to knowledge of languages and foreign markets, etc., without question, will be submitted.

PARIS, care of Jewelers' Circular-Weekly.

AMERICA'S LEADING JEWELRY AUCTIONEER

JAMES L. HAND

14 Maiden Lane NEW YORK

Are you considering an auction sale? Then write me and I will mail you my booklet on auctions. It will tell you of "The Hand Way," the right way to conduct a sale. The way that has made me famous as the seller of the largest and finest jewelry stocks of this country and Canada. It is not my policy to "knock" other auctioneers. Many of them are men of character and high standing, but these are the days of young men and modern methods, even in auctioneering. The most successful business men in every line appreciate that. They intrust young men with original ideas, with the most important business interests.

I conducted the largest auction sale of high class jewelry ever held in the United States with great success.

I will, on request, give you the names of every jeweler whom I have ever sold for and invite you to write him as to the result of his sale and the after-effect on his business.

I refer you to the largest wholesalers and manufacturers in the jewelry trade. They will tell you of my ability.

I sell without misrepresentation or exaggeration.

I do not ask you to introduce goods of inferior quality to "help your sale."

I turn your oldest stock into cash without loss and do so in a manner consistent with legitimate business.



THE DETROIT FREE PRESS, July 1, 1908, says:

Hand has conducted the largest and most successful jewelry sales ever held in America. His eloquence and wonderful descriptive powers hold his audience interested and at the same time command confidence in the quality and value of the articles offered.

WORKSHOP NOTES

(Third Edition)

For Jewelers and Watchmakers

PRICE, $2.50

Published by

THE JEWELERS' CIRCULAR PUBLISHING CO.

11 John Street, corner Broadway, New York



WE CAN FURNISH THE GREATEST LIST OF SUCCESSFUL

Jewelry Auction Sales

EVER MADE BY ANY FIRM IN THE BUSINESS

It costs no more to obtain our services than it does for men of no recognized ability.

During the past year we made our seventh successful sale in the city of Cleveland.

Our ninth sale in Chicago netted $75,000 in four weeks for Keil & Hettich.

We sold $38,000 worth for R. Van Keuren & Co., Savannah, Ga. This was our second sale for that concern.

Our sixth successful sale in Atlanta, Ga., was made for the J. C. Mellichamp Co., and amounted to $50,000.

We just closed a five weeks' sale for Harrison & Co., Sault Sainte Marie, Mich. Sold the entire stock of Lockhart & Co., Johnstown, Pa., and held a six weeks' reduction sale for W. F Kirkpatrick & Co., St. Joseph, Mo.

SOME OF OUR REFERENCES:

Geo. W. Winder, Troy, N. Y.
Chas. W. Crankshaw, Atlanta, Ga.
Geo. W. Biggs & Co., Pittsburg, Pa.
A. M. Hill, New Orleans, La., 2 sales.
Pairpoint Mfg. Co., Chicago.
A. Stincau, Cincinnati, Ohio.
Jos. W. Field, Galveston, Texas, 2 sales.
Roth Importing Co., Denver, Colo.
Albert Feldenheimer, Portland, Ore.
C. E. Buhre, Topeka, Kan.
H. J. Young, Joliet and Kankakee, Ill., 2 sales.
Sumner Bros. & Co., Cleveland, O., 4 sales.
Geo. W. Myers, Meridian, Miss.
Geo. W. Kennedy, Des Moines, Iowa.
W. F. Main Co., Iowa City, Iowa.
S. H. Ives, Detroit, Mich.
R. E. Samson, Marion, Iowa.
Oscar Heinze, Quincy, Ill.
Lange Bros., Dubuque, Iowa.
George Clark, Lorain, Ohio.
F. B. Lewis & Co., Cleveland, Ohio.
P. E. Kearn, El Paso, Texas.
J. P. Stevens & Bro., Atlanta, Ga.
G. A. Schlechter, Reading, Pa.
Slides & Co., Owensboro, Ky.
C. D. Gardner, Manistee, Mich.
John B. Milier, Portland, Ore.
A. Schwaner, Beaumont, Texas.
J. M. Washburn, Celina, Ohio.
Cutting & Wilson, Winona, Minn.
W. H. Kelly, Carrollton, Mo.
W. E. Smith, Bellefontaine, Ohio.
L. Kaminski, St. Louis and Galveston.
T. G. Burkhardt, Jefferson City, Mo.
Fussy & Blair, Missoula, Mont.
Geo. W. Meyer, Chattanooga, Tenn.
M. Zimmerman, Jeffersonville, Ind.
C. W. Ernsting, Gallipolis, Ohio.
W. A. Kirkham, Leavenworth, Kan.
Ash & Dembunger, Tacoma, Wash.
Barnett & Nonnenmacher, Columbus, Ohio.
A. M. Goldman, Seattle, Wash.
Lyon & Kyiling, Danville, Ill.
M. Waunch, San Francisco, Cal.
Woodward, Smith & Randall, Colorado Springs, Colo.
Wilbur, Lanphear & Co., Galesburg, Ill.
Harry Harrison, Sault Ste. Marie, Mich.
Sands & Fellows, Cedar Rapids, Iowa.
Leonard Krower, New Orleans, La.
W. K. Lippit, Norwich, N. Y.
W. J. Kelly, Oshkosh, Wis.
Ritter & Ryan, Muncie, Ind.
Amos Plank, Pueblo, Colo.
M. Greer, Iowa City, Iowa.
J. Albert Schirmer, Saginaw, Mich.
C. Ettinger, Cleveland, Ohio.
Rushmer Jewelry Co., Pueblo, Colo.
Freeman Jewelry Co., Atlanta, Ga., 2 sales.
Morris Benjamin, Denver, Colo.
Wm. Beek, Sioux City, Iowa.
Strow Bros., Fort Dodge, Iowa.
Sipe & Sigler, Cleveland, Ohio, 5 sales.
King, Moss & Co., San Francisco, Cal.
H. Simon, St. Paul, Minn.
Rodgers & Pottinger, Louisville, Ky.
Hanna & Eroe, New Castle, Pa.
D. H. McBride & Co., Akron, Ohio, 3 sales.
H. Koester & Co., Detroit, Mich., 2 sales.
H. Kline, Seattle, Wash.
J. L. Sievert, Springfield, Mo.
A. W. Ford, Freeport, Ill.
S. H. Dodge & Son, Ypsilanti, Mich.
C. F. Baldwin, St. Joseph, Mo.
David Goldberg, Helena, Mont.
Dolle Bros., Chicago.
Bonner Bros., Fort Worth, Texas.
Hart & Sturgis, Houston, Texas.
Carlton Jewelry Co., Kenosha and Racine, Wis.
Stewart & Prescott, Dallas, Texas.
Parmalee Bros. & Co., Los Angeles, Cal.
Clemens Hellebush, Cincinnati, Ohio.
P. H. Lachicotte & Co., Columbia, S. C.
Harry McIntyre, South McAlester, I. T.
Duhme Bros., Cincinnati, Ohio.
Geo. Chantler, Manistique, Mich.
C. H. Schilier, Utica, N. Y.
W. H. McKnight, Sons & Co., Louisville Ky., dealers in art furniture, rugs, carpets, &c.
L. J. Marks, Kansas City, Mo.
Mermod-Jaccard Jewelry Co., St. Louis, Mo.
Robbins & Co., Fostoria, Ohio.
Geo. Nichols, St. Louis, Mich.
The J. Boliand Jewelry Co., St. Louis, Mo.
Threadwell, Fort Worth, Texas.
W. C. Ward, Winchester, Ky.
Waterhouse, Hamilton, Ohio.
Larue, Oskaloosa, Iowa.
Bailey & Co., Ottumwa, Iowa.
Becker & Lathrop, Syracuse, N. Y.
W. H. Muller, Denison, Texas.
Pittsburg Jewelry Co., Pittsburg, Pa.
J. W. Howard, Hastings, Neb.
Barnett Jewelry Co., St. Louis, Mo.
L. R. Shumway, Rockford, Ill.
P. M. Younglove, Alpena, Mich.
Alfred Bourgeoise, Jackson, Miss.
E. L. McDowell, Arkansas City, Kan.
C. D. Couse, Waverly, Iowa.
S. Smith & Co., Virginia City, Neb.
Chas. Taylor, Steubenville, Ohio.
The Hight & Fairfield Co., Butte, Mont.
C. D. White & Co., Minneapolis, Minn
L. G. Call, Waynesburgh, Pa.
The Max Rollins stock, Youngstown, O.
P. L. Lowenthal, Bradford, Pa.
J. S. Baird, Watertown, N. Y.
A. M. Marwede, Alpena, Mich.
Mrs. Sarah Dickinson Wood, Niagara Falls, N. Y.
R. D. Worrell, Mexico, Mo.
Louis Reinheimer, Joplin, Mo.
Henry C. Briggs Estate, Howell, Mich.
R. VanKeuren & Co., Savannah, Ga.
A. J. Renkl, Augusta, Ga.
The Sigler Bros. Co., Cleveland, Ohio.
Marglieth & McFarland, Springfield, Ohio
W. A. Gill, St. Louis, Mo.
Burns-Barry Co., Memphis, Tenn.
The Rogers Jewelry Co., Chicago, Ill.
Birely & Son, Oshkosh, Wis.
Morsman Feagan Co., St. Paul, Minn.
M. Scooler Co., New Orleans, La.
D. I. Seifert, Beaver Falls, Pa.
F. C. Cook & Co., Janesville, Wis.
W. S. P. H., Oelwein, Iowa.
Mrs. J. H. Havill, Hamilton, Ont.
L. Luckhardt, Johnstown, Pa.
Chicago Auction & Commission Co., Chicago
More than 100 others, and the jobbers from Maine to California.

WANTED, FOR CASH Entire jewelry stocks, or any part of same, or any amount of the following merchandise: Diamonds, Watches, Jewelry, Silverware, Cut Glass, China, Clocks, Bronzes, Opera Glasses, Cutlery, Etc., Etc.

307 Canal St.
New York City

BRIGGS & DODD

5132 Kimbark Ave.
Chicago, Ill.
Telephone, Hyde Park, 4745

PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF SEPT. 15, 1908

...422. HAT PIN. John D. Banks, Philadelphia, Pa. Filed March 11, 1908. Serial No. 420,499.

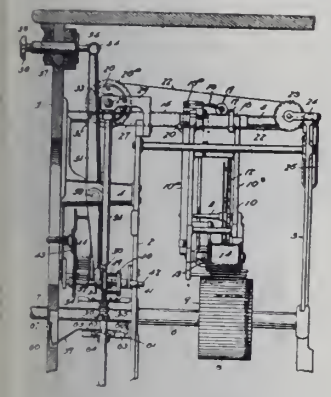
...e combination with a holder comprising a ...w casing having oppositely disposed slots ar... ...ed at an angle to each other, of a pin ex...



...ing through said slots, said pin having a ...ally extended portion thereon of greater width ... the width of said slots.

...598. WORKMAN'S TIME-CONTROLLER. William Rockwell, Syracuse, N. Y., assignor to the Dey Time Register Co., Syracuse, N. Y. Filed May 24, 1907. Serial No. 375,380.

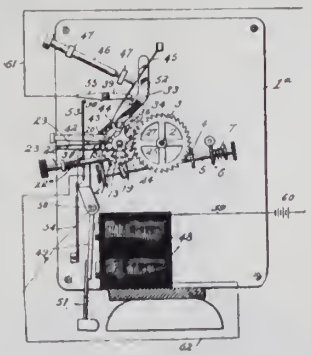
...the time recorder, in combination, an im...ion surface, printing mechanism, means for ...ng a relative movement between said surface ...mechanism to cause the latter to make records



...aid surface progressively and successively at ...rent points in determined sequence, and means ...pendent of said first-named means to cause a ...ive retrograde movement between said surface ... mechanism to enable the latter to make an ...ession at a point passed over in said first ...tioned movement.

...648. ELECTRIC CLOCK. Monnosuke Higuchi, New York. Original application filed Nov. 3, 1903, Serial No. 179,661. Divided and this application filed Dec. 2, 1905. Serial No. 290,008.

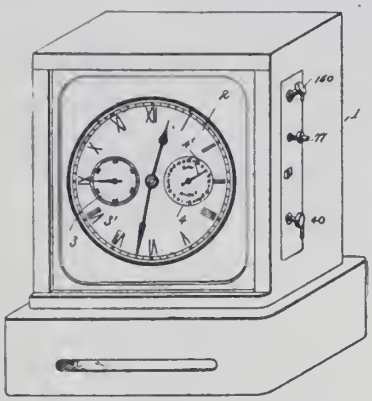
...a clock, an electric alarm bell ringing mech...m, comprising a minute arbor and a separate ...ator shaft, each independently operated, a ... on said indicator sbaft, a circuit controller ...ated by said latch, a cam on the indicator ... actuating the latch to place the controller ...position to throw the bell ringing mechanism into operation, and said latch also operated by the minute arbor to release the circuit controller and



throw the bell ringing mechanism out of operation.

898,649. ELECTRIC CLOCK. Monnosuke Higuchi, New York. Filed Nov. 3, 1903. Serial No. 179,661. Renewed March 17, 1900. Serial No. 421,709.

In a clock, the combination with the balance wheel and the hairspring, of an actuating lever for said balance wheel, an electromagnet adapted to attract said lever, circuit closing contact pieces electrically connected to said magnet, a balance



governing lever, a contact arm mounted on said governing lever for closing a circuit through said contact pieces, and means on said balance wheel for engaging said contact arm to close a circuit, but adapted when the force of oscillation of the balance wheel is of sufficient strength to strike said governing lever with sufficient force to displace the same and carry said contact arm out of the path of engagement.

898,670. PIN AND PIN-JOINT. Eugene W. Morehouse, Providence, R. I., assignor to B. A. Ballou & Co., Rhode Island. Filed Feb. 17, 1908. Serial No. 416,349.

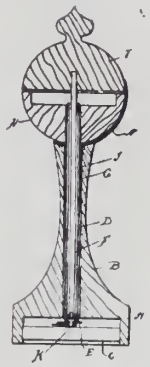
As a new article of manufacture, the jeweler's finding herein described, comprising in one piece a base and two ear pieces, the edge of each ear piece being curved in an arc of approximately 270° in extent and is outwardly convex and inwardly concave in a section parallel to said base



and also outwardly concave and inwardly convex in a section perpendicular to said base, and each provided with a pivot hole concentrically located: said article being adapted to locate accurately within itself a pin tongue provided with a pivot the latter in registration with said pivot holes and said ear pieces of said article being adapted to be flattened by pressure first to engage said pivot in said pivot holes thereof, and then to be further flattened to assume the form of straight, parallel ear pieces extending at right angles with said base.

898,742. CLOCK. Gustave Jaeger, Philadelphia, Pa. Filed Aug. 14, 1907. Serial No. 388,455.

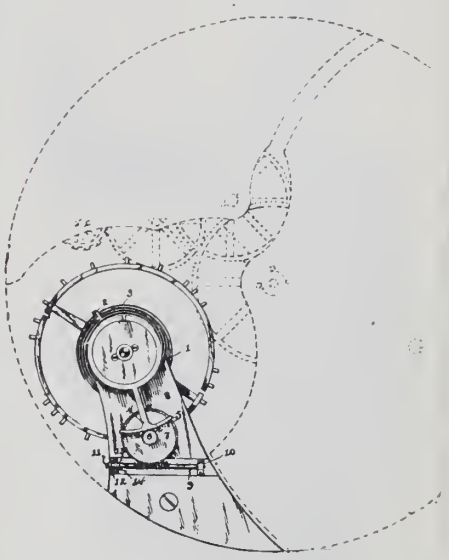
In a clock of the character described, a base, a stem formed therewith, said stem having a central opening therethrough, a clock works secured in the base, a tube D secured to the hour wheel of the clock works and passing through the stem, a spacing tube fitted over the tube D, a tube G also fitted over the tube D and adapted to revolve therewith by friction, a semisphere secured to the outer end of the tube G and adapted to indicate the hours, a spindle passed through the tube D,



a squared socket formed upon the lower end of said spindle adapted to engage the squared end of the minute wheel arbor, a semisphere secured to the outer end of the spindle, said last named semisphere adapted to indicate the minutes, a stationary pointer adapted to register with the number upon both semispheres, and a base formed with the pointer, said base being secured to the upper end of the spindle and adapted to act as a washer bearing for the tube G.

898,962. REGULATOR FOR WATCHES. Frank W. Buckingham, Greensburg, Pa. assignor of two-fifths to J. Harvey Harrison, Pittsburg, Pa. Filed Feb. 28, 1907. Serial No. 359,833.

A watch regulator comprising a worm, a wheel



meshing therewith, a lever having a segment operated by said wheel, said worm being spring pressed lengthwise.

899,012. ELECTRIC CLOCK. Monnosuke Higuchi, New York. Original application filed Nov. 3, 1903. Serial No. 179,661. Divided and this application filed Sept. 15, 1905. Serial No. 278,544.

In a clock, the combination with an hour arbor and a striking lever, of means for intermittently actuating said lever to effect an hour and minute strike, controlling means to throw said lever actuating means into operation to temporarily throw said lever actuating means out of operation at the completion of the hour strike and to permanently throw said lever actuating means out of operation at the completeion of the minute strike to determine

20 Years

H. E. GLENDORE & CO.

903 HEYWORTH BLDG., CHICAGO, ILL.

20 Years

Do You Want MONEY In Your Cash Box?

READ!!

We guarantee you against loss; your reputation remains the same after we finish. We never misrepresent the quality, and you can always depend on us to fill our engagements. We will make your sale and POSITIVELY GUARANTEE that our NEW SYSTEM will produce the required results. Wire or write for date.

We will sell your goods and get good prices for them even if they have been in your stock for 10 years.

After we conduct a sale for you, your methods of doing business will receive a new impetus. We will put NEW LIFE into your store.



If we conduct your sale we ca teach you business secrets that hav taken us a lifetime to acquire.

We never misrepresent goods any shape or manner. We NEVE sell cheap or shoddy jewelry.

We guarantee you against lo on your sale.

We sell from $5,000 to $20,0(worth in a two weeks' sale.

If you want the proof of this v will send you the names of firn for whom we have made sales du ing the past seven months.

If you have anything in yo stock that you can't get rid send it to us. If our price isr right we will return your goods.



A. L. GOTTLIEB

We Have Made the Auction Business a Lifetime Study

¶ Our past record proves our ability, for making large profits.

¶ We do all in our power for the benefit of our employer.

¶ Very best of references and daily paper notices given in correspondence.

¶ We pay highest cash price for jewelry stocks.

¶ We guarantee good profits.

GOTTLIEB, ENGELS & CO.

AUCTIONEERS

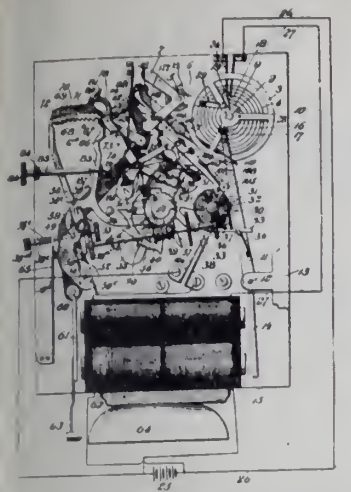
Suite 400-1-2 Boyce Bldg., CHICAGO, ILL.

Established 1885 Tel., Rand 1254



H. J. ENGELS

number of hour and minute strikes and means



ted to rotate with said hour arbor to gage operation of said controlling means.

BRITISH PATENTS.

(EXTRACTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF SEPT. 1, 1908.

538. DISPLAYING GEMS. M. ENGELSMAN, New York, U. S. May 9.

holder for displaying gems, diamonds, stones, ls and the like consists of a U-shaped spring d 20, with a strengthening strip 21 and spring s 25, 22, permanently fastened or adjustably ched by a screw 23 and slot 24. In a modifi-on, the spring jaws terminate in elliptical

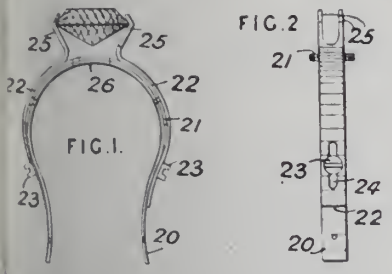


FIG. 1.

FIG. 2.

kets. The band 20 and strip 21 are perforated 26 for the passage of light. The holder may supported on the finger, or small holes are vided at the top and sides for use with a pair tweezers or special stand.

897. HAT-PINS. G. F. YOUNG, Edinburgh. June 20.

point-protector for hat-pins is retained by the

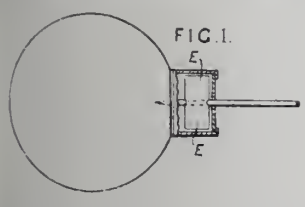


FIG. 1.

gagement of a spring clip with a notch in the . The clip is in the form of a split tube E at ht-angles to the pin.

043. SLEEVE-LINKS. H. H. CHAMPNESS

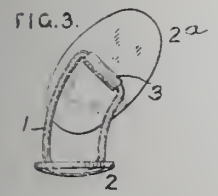


FIG. 3.

and S. LINDSEY, Middlesex. May 11.

fastening for a shirt or like cuff consists of a straight or curved bar 1, preferably of open or link form, and two heads 2, 2a, preferably oval, one of them being rigidly attached to the bar, and the other hinged thereto about an inclined axis 3.

Complete specifications accepted Aug. 19, 1908.

1907.

18,340. TIME-RECORDER. HOWARD & BRAUN.

21,551. TIME-RECORDER. KRAUSE.

24,116. COFFEE URN. JONES.

1908.

1,061. SPECTACLE FRAME. BATEMAN.

4,616. TIME RECORDER. JENNINGS.

11,159. SCARF-PIN RETAINER. BRUCKMANN.

Applications filed Aug. 10 *to Aug.* 15, 1908.

16,889. FOUNTAIN-PEN. G. E. SHAND, London.

17,005. PEN-HOLDER. HENRY KITCHING, Manchester.

17,068. PURSE. G. S. ABBOTT, London.

17,128. COLLAR BUTTON. SYDNEY GRIFFITH, Birmingham.

17,203. HAIR-PIN. H. B. W. WHITE, Cambridge. Complete specification.

17,219. CUFF-HOLDER. JOSEF HARRER, London.

17,222. CLOCK. JACOB CASS, London.

Complete specifications accepted Aug. 26, 1908.

1908.

1,315. FOUNTAIN-PEN. ZAHM.

1,497. EYEGLASSES. ASTON.

5,090. BUCKLE. RUBIN.

5,773. CLASP. MCKENNA.

7,304. FOUNTAIN-PEN. DE LA RUE.

9,641. COLLAR-BUTTON FASTENER. BOSSARD.

Applications filed Aug. 17 *to Aug.* 22, 1908.

17,253. NECKTIE HOLDER. C. R. PARKER, London.

17,317. TIME-RECORDER. PAUL MOOSMANN, London. Complete specification.

17,323. TIE ADJUSTER. F. M. DAWSON, London.

17,338. CUFF ADJUSTER. THOMAS TUCKER, London.

17,415. FOUNTAIN-PEN. E. D. NOKES and ALEC. FINBURGH, London.

17,444. WRISTLET WATCH. JAMES REICHENBERG, London.

17,468. HAT-PIN. H. C. HARRISON, J. E. RICHARDSON and WILLIAM CAMPBELL, Sunderland.

17,476. MATCH STAND. I. N. KNIGHT, Barrow-in-Furness

17,497. PENDULUM ESCAPEMENT. H. H. YOUNG. London.

17,641. WATCH CASE. GILBERT DAVENPORT, London.

17,671. SAFETY-PIN FOR PURSES. RUTH M. J. A. MERCIER, Holborn, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Sept. 15, 1891.

459,402. TIME-ALARM. S. E. JONES, Canon City, Colo.

459,469. SLEEVE-LINKS. CHARLES JACKSON, Birmingham, England.

459,476. EARRING. JOSEPH BULOVA, New York.

459,612. BUTTONER. A. S. HICKS, Livingston, Mont., assignor of one-half to Lee Eisenberg, same place.

459,641. JEWELER'S FORCEPS. DAVID MENDELSON, Eureka, Utah.

Design issued Sept. 11, 1894, *for* 14 *years.*

23,637. PICTURE-FRAME. C. S. and E. G. CASAD, Silverton, Colo.

Designs issued Sept. 17, 1901, *for* 7 *years.*

35,088. BADGE. PHILIPPE BOUCHER, Woonsocket, R. I.

35,091. SPOON HANDLE. SOLOMON RUBY, St. Louis, Mo.

35,092. BASE MEMBER. S. W. BABBITT, Meriden, Conn., assignor to the International Silver Co., same place.

39,093 and 35,094. EYEGLASS-GUARDS. W. A. JONES, Toledo, O., assignor of one-half to the Swigert Optical Co., same place.

Design issued March 14, 1905, *for* 3½ *years.*

37,370. SPOON HANDLE. W. H. ROGERS, Plainfield, N. J.

Lancaster, Pa.

TRADE CONDITIONS.

The local jewelers report a slight, but steady improvement in trade, due to the gradual brightening in business conditions generally in Lancaster County. The safe harvesting of the county's staple crop, tobacco, a very large and fine one this season, gives hope among the business men for a good Winter trade. Even at last year's prices, which were not high, the new crop will put upwards of $3,000,000 in the farmers' pockets.

John J. Bowman, of Ezra F. Bowman's Sons, visited Harrisburg last week.

Clayton E. Hinkle, Ephrata, was married, Sept. 15, to Miss Eva V. Weidler, of that town.

F. A. Peters, of the H. S. Meiskey Co., spent several days last week in Philadelphia.

Benjamin Lichtenstein, N. Queen St., has just purchased a fine business property on Market St., Williamsport, Pa.

Harry T. Kiehl, head salesman for Louis Weber & Son, is home from a trip to the Ephrata Springs for his health.

Miss Bertha Oberlin, sister of Howard and William S. Oberlin, Columbia, was badly injured last week by being thrown from a runaway team.

The local jewelers made some very pretty window displays last week during the convention of the State Council, Junior Order United American Mechanics.

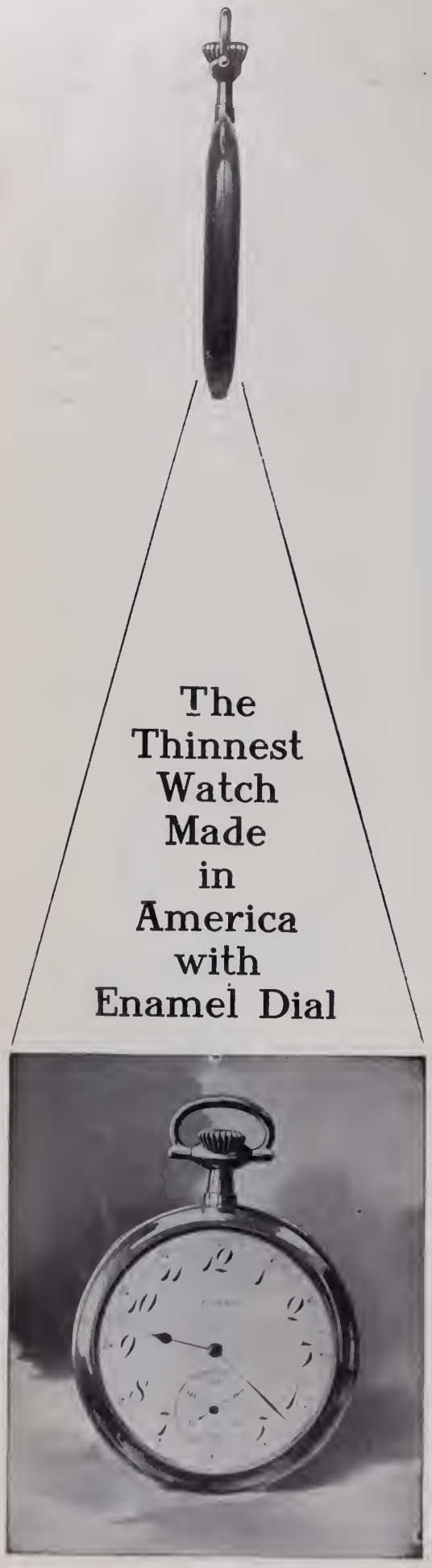
Edgar Hirsch has taken a position with Charles Bischoff, manufacturing jeweler. Arthur Bischoff, son of the above, has recovered from a long illness, and will soon be back at the factory.

John B. Roth, Jr., has just completed two dozen solid gold fob medals for the Pharsonian Dramatic Club of Pennsylvania State College. They represent symbolically comedy and minstrelsy.

The beautiful 14-karat gold open-face watch, Hamilton movement, which the players of the Lancaster Tri-State League team presented last week to their manager, Clarence Foster, was furnished by T. Wilson Dubbs.

A beautiful silver, gold-lined loving cup which was presented to the Germania Maennerchor Society by the Germania Quartet, of Baltimore, has been on exhibition in a show window of Breneman Bros. & Co.'s store, where it attracts much attention.

Richard Weisenfeld, a watchmaker of Baltimore, Md., was recently taken into custody on a charge of the larceny of a gold watch belonging to Joseph H. Meyer, of the same city. Meyer alleges that he left the watch at the establishment of Weisenfeld and when he called for it was told that it would not be ready for several days. Meyer became suspicious and notified the police, who located the watch in a pawnshop. When searched at the police station Weisenfeld had several pawn tickets in his possession.



Now It's The Lord Elgin

The demand to-day is for thin watche
The public have been waiting for
thin Elgin Watch—now it's here—th

LORD ELGIN

the thinnest watch made in Ameri
with enamel dial.

Like all Elgin Watches—it was n
put on the market until worthy to car
with it the Elgin reputation for reliabilit

Every Lord Elgin is cased at the fa
tory and timed in the case—the mo
accurate thin watch in America.

Four grades—7, 15, 17, and
Jewels adjusted. 18K and 14K sol
gold cases, also 25 year filled cases.

Furnished with metal dials, plain
engraved, gilt or silver.

Prices furnished on application
your jobber, or write the Company f
only authorized price list.

ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden L
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

A CATECHISM OF THE LEVER ESCAPEMENT

Being an Informative and Instructive Series of Questions and Answers for Watchmakers and Apprentices.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by T. J. WILKINSON.)

(*Continued from issue of Sept. 9.*)

ESTION:—Briefly review the relation of guard pin to associate escapement ac- (single roller), Rule II. being in force.

NSWER:—First, we have the normal con- n of freedom between the edge of the r table and the guard pin. The cor-

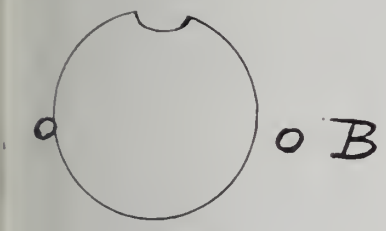


FIG. 105.

extent of this normal freedom can best arned from an examination of a sound ement. Second, a condition may exist rein we find that the guard pin has en- too much freedom with each side of roller table. Third, and most trouble- , is that condition wherein we find that

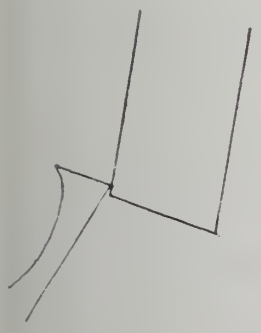


FIG. 106.

guard pin binds on one side of the , which error is illustrated at A, Fig. while on the opposite side of the table, own at B, Fig. 105, too much freedom und to exist. Fourth, we may discover the guard pin binds on each side of the

brief, the guard pin's relation to the of the roller table may, first, be normal, *i.e.*, a correct amount of freedom may exist on each side (Rule II. being in force); second, we might find too much freedom between the guard pin and the edge of the roller table on each side; third, we may find a bind on one side and too much freedom on the other side; fourth, we may discover that the guard pin binds on each side of the roller table, also we might have a condition wherein we found a normal amount of freedom between the guard pin and edge of table on one side, while on the opposite side we might either discover the guard pin binds on the table, or the reverse,



FIG. 107.

viz., too much freedom. The cause, effect and remedy for such errors we have pointed out in former papers.

QUESTION:—Review the guard pin's adjustment as related to the lockings of the escape wheel teeth on the pallet jewels.

ANSWER:—The adjustment of the guard pin as it relates to the lock of the teeth on each pallet jewel is as follows: First, when we bring the guard pin in contact with the edge of the roller table we should determine if the adjustment is correct, that the tooth remains on the pallet jewel's locking face as depicted in Fig. 106; second, the action may be sound on one side, *i.e.*, the tooth remains locked on the pallet jewel when the guard pin is against the edge of the roller table, while on the opposite side an incorrect condition may exist, namely, the tooth of the escape wheel enters onto the pallet jewel's impulse face, as shown by Fig. 107; third, we may find that on both pallet jewels the teeth enter on their respective impulse faces as shown in Fig. 107, due, as pointed out, to an incorrect relationship of the guard pin and roller table. Such errors call for correction, as explained in former contributions. The foregoing, briefly stated, means that whenever we bring the guard pin against the edge of the roller table (at any point outside of the crescent) the tooth



FIG. 108.

of the escape wheel must remain locked on the locking face of the pallet jewel as depicted in Fig. 106.

QUESTION:—State the relation of the guard pin to the fork action.



FIG. 109.

ANSWER:—The adjustment of the guard pin to the roller table, as it relates to the fork action, is as follows: First, when we bring the guard pin in contact with the edge of the table, doing so at any phase of action when the roller jewel is well past the extremity of the horn, we then steadily maintain the guard pin in contact with the edge of the roller table. Next, we slowly

WALTHAM WATCHES



COLONIAL SERIES



These Extra Thin Watches may be had in four qualities of movements as follows:

RIVERSIDE; NICKEL;

19 fine ruby jewels; raised gold settings; double roller escapement; steel escape wheel; exposed sapphire pallets; compensating balance, adjusted to temperature and five positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gold center wheel; exposed winding wheels.

ROYAL; NICKEL;

17 jewels; red gold settings; exposed pallets; compensating balance, adjusted to temperature, and three positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

NO. 1425; NICKEL;

17 jewels; red gilded settings; exposed pallets; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gilded center wheel; exposed winding wheels.

NO. 1420; NICKEL;

15 jewels; settings; exposed pallets; cut expansion balance; meantime screws patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

Riverside and Royal grades are supplied in Gold and Gold Filled cases, both Regular Jointed Open Face and Calumet (Single Joint).

No. 1425 and No. 1420 grades are supplied in Gold Filled Cases only, both Regular Jointed Open Face and Calumet.

Colonial Series watches have Gilded or Silver Finish Metal Dials, as may be preferred. Solid Gold, 18k. and 14k. dials at an extra charge.

Movements manufactured and guaranteed by

WALTHAM WATCH COMPANY,

WALTHAM, MASS.

ceed to rotate the balance, thereby bring- the roller jewel towards the noteh of lever. If the adjustment, so far as it ites to this action, is correct, we will l the following conditions present: First, the roller jewel passes the horn (see . 108), no contact of the parts should be ; second, immediately the guard pin rs the crescent it will be noticed that corner of the noteh comes in direct tact with the roller jewel. Their manner ontact is shown in Fig. 109. The effect his contact will be that the roller jewel

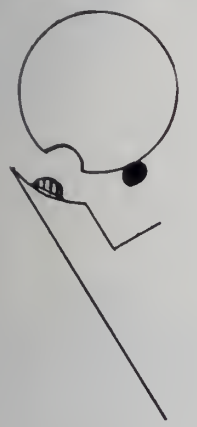


Fig. 110.

es on the corner of the notch, no stick catch being discernible; as against this fect adjustment of the roller jewel, to ve of horn and corner of lever notch, may note the following: First, we may over that when the roller jewel is pass- any part of the horn there is a decided h of the roller jewel with some part of



Fig. 111.

horn, as illustrated in Fig. 110, which dition being erroneous, calls for correc- n, as already explained in other contribu- ns. Second, the roller jewel may suceeed passing the curve of the horn sueeess- fly, and yet eateh on the corner of the er notch (see Fig. 111). Such an error s for an exhaustive test to discover the ct nature and ease of the error. Use ts formerly explained. It is quite possi- and quite frequently found that a cor- t action and relationship of the roller el to the curve of the lever horn and ner of noteh exist on one side of the fork, ile on the opposite side of the fork action incorreet eondition prevails. Familiarity h the tests mentioned in this series will eal the ease of such errors.

Question:—In what way is the corner of the lever noteh and face of roller jewel associated and related to the pallet and tooth action?

Answer:—When we bring the roller jewel in contact with the corner of the lever notch (Fig. 109) the tooth of the escape wheel should remain loeked on the loeking face of the pallet jewel in the manner illustrated in Fig. 106.

Question:—What erroneous condition of tooth and pallet is sometimes diseovered when we bring the roller jewel in contact with the eorner of the lever noteh? (See Fig. 109.)

Answer:—It will at times be found that the tooth of the eseape wheel enters onto the impulse face of the pallet jewel, as shown in Fig. 107. This type of error requires investigation. The eause must be located and correetions made aecording to our former instructions.

Question:—State how you would commence to reset both pallet jewels, all idea of their eorrect loeation being unknown, and the position of the banking pins being likewise unknown.

Answer:—When the position of the pallet jewels in their settings has beeome an unknown quantity, and the position of the banking pins has been tampered with, the following is the readiest method of overcoming the difficulty: Commenee by p'acing the lever in position; next, the balance; this done, adjust the position of each banking pin so that its effect is sueh that the guard pin is brought into slight contact with the edge of the roller table. Having adjusted each banking to obtain this effeet, we are now in a position to reset the pallet jewels, taking the bankings as a guide for the probable extent of the first or drop lock.

Question:—Will this method always work out in practice?

Answer:—The before-mentioned system of resetting pallet jewels will always work out eorrectly, provided the eseapement is properly proportioned. If the eseapement parts are not eorrectly proportioned we must aim to obtain a light loek and make sueh correetions as will tend to improve the eseapement.

(To be continued.)

Winner of the Chronometric Cup.

M. LEROY, of Paris and Besancon, has been awarded the Chronometrie Cup at the Besaneon Observatory for the year 1907-8, with a chronograph whieh was elassed with 244.6 points. The firm were also awarded the first prize of the series and the annual bounty of 12,000 francs (£500) awarded by the Minister of Marine for a marine chronometer elassed first in the eompetition of the hydrographie surface. This is the seventh conseeutive time the firm have gained the bounty. They also secured the first and second prizes in the eompetition organized by the Freneh Automobile Club, first and second also in the competition for marine ehronometers, and first, second and third in the eompetition for non-magnetic watches. Messrs. Neyret Bros. came very elose with a chronograph whieh gained 244½ points out of a total of 300. This particular house claims to be the oldest of established Freneh wateh manufacturers.

Results of Transportation of Clocks.

IT is generally believed that elocks, if carried to some other plaee, often show differences in the running, and in order to see to what an extent this really takes p'aee experiments were carried out some time ago at the Imperial Chronometer Observatory, in Kiel. About the year 1883, when the observatory was opened, 70 elocks were transported from the old building to the new home by workmen. Two came to a stop, while 15—that is, 21 per cent.—showed a differenee in working of more than one second. The greatest difference was 2.6 seeonds.

The new trials of more reeent date, however, gave much better results. A large part were newly purchased ehronometers, which were transported from Hamburg to Kiel by rail in a compartment with cushioned seats and thenee by steamer to the new observatory. Before the test the times were aeeurately fixed and afterwards only very small differenees were found. Two elocks were not affected at all, and the greatest ever experienced was 0.5 seeonds. The average was 0.01 to 0.4 seconds. In all 64 ehronometers were carried, and the trials extended over a whole year, in all kinds of weather, in order to see the difference. Old as well as brand-new clocks were tried.

The method was as follows: In the clock room of a steamer comparison was made between the standard elock and those to be transported, by means of the chronograph, taking into aeeount tenths of seconds. Then the work was stopped by fixing the arresting lever and turning on the thumbscrew so that it could not become loose or fall baek. The elocks were put into boxes and earried by sailors and workmen to a bridge—a distanee of 50 yards—and placed on board a small steamboat. The greater number of the men were inexperieneed and no speeial preeautions were taken, save that they were told the cloeks should be handled carefully, and any sudden turning round while in horizontal position was to be avoided. In the boat itself the boxes were not taken upon the knees, but put directly upon the deek above the mainshaft in the neck. The steamer made a round trip in the harbor and returned to the bridge, after whieh the boxes were carried back to the old plaee in the same manner. The thumbscrews were released and the arresting levers set free. The times of the elocks were again compared with the standard cloek by means of the chronograph, taking into account tenths of seconds.

Sueh a trip lasted 45 minutes, and the differenee in temperature was 12 degrees. As said before, many sueh experiments were made during the course of a year in rainy as well as fine weather. Summer and Winter; also when the sea was running high. The results were very satisfactory. Not one cloek stopped, nor was any change notieeable in the running. The fact that two chronometers stopped during the previous trials, in 1883, was due to careless handling on the part of the workmen, who eertainly had suddenly turned the eloeks around in a horizontal position, whieh is the worst thing which can be done to a clock.



Pat. June 9, 1908
P. P.—No. 32

Brooch and Case Combined

MANUFACTURED EXCLUSIVELY BY

DUBOIS WATCH CASE CO.

MAKERS OF

FINE SOLID GOLD WATCH CASES

Specialties in Casing of Chronographs, Repeaters and all Kinds of Complicated Swiss Watches



Pat. June 9, 190
P. P.—No. 41

21 and 23 Maiden Lane **New York City**

The Only Safety Chatelaine Case which enables a Watch to Keep Correct Time and Cannot be Lost

MERITS

Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

Absolute Security



Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.

UTILITY

It can be raised so as read the time, and revers to have either the dial back facing front, withc removing brooch pin watch from the garmer Can be worn on tl shoulder, belt, chain fob.

Will not pull or wear off

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Watch worn as Chatelaine, showing it lifted to read the time.

Artistic and Practical

The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907



Watch worn on chain as a pendant, pin to garment as additional security.

Hints on the Repairing of Complicated Watches

Bits of Technical Advice for the Young Watchmaker

OMPLICATED watches are mostly manufactured in Switzerland in very ll quantities, by different manufacturers, sequently their construction varies so ch that their repairing is a hard task for majority of watch repairers. A watch ker, in order to be successful in repair- complicated work, like repeaters, chro- neters, etc., should make a study of his tch as a physician studies his patient be- e diagnosing the disease.

lany repairers consider certain errors in nplicated watches as mysterious for the ple reason that no observation is made ore taking the watch apart. The method



Fig. 1.



Fig. 2.

pted by many repairers is to take a ch apart and clean each piece in the ular way. The repairer then finds before different parts of the complicated watch attempts to replace all in the right po- on. The result in such cases is, as a e, a loss of time, and the watch is finally in action only after many trials and ex- iments.

THE REPEATING TRAIN.

A repeating train contains a second small in spring. The act of pulling the slide ds the main spring, which operates the nmer through racks and is regulated by mall train of running wheels, and an es- ement like the alarm clock. All mech- sms of repeating watches are constructed ler the dial.

ig. 1 shows the lower watch plate under dial. The letter A indicates the hour k, mounted on the squared arbor of the in wheel of the repeating train. B is the r hammer pallet. A is wound up by the thed rack C. In old-fashioned repeaters s pressed down by a slide in the pen- t. In the latest model C is operated by ide in the case edge. When A is wound the teeth pass the point of the pallet B. ich trips backward as the teeth go by and eturned to its proper position by a light ing. The moment the tooth rack C is ased, A commences to run forward and teeth operate on the point of the pallet each tooth causing one blow of the ham- r on the gong. The striking of the time regulated by the rack that passes the pal- B. This is determined by the distance to which the rack A can be pressed down.

Fig. 2 shows the hour snail with the rack B resting on the 12 o'clock step of the hour snail A. The hour snail, which is mounted on the star, controls the number of blows which are struck by the hammer on the gong. The rack B can be pushed down until its lower point rests on a step of the hour snail. The steps of the hour snail are of various depths and are turned one division, each hour, by a projecting lever upon the cannon pinion.

TAKING APART A REPEATER.

In taking apart the repeating mechanism, the striking train must first be blocked in order to diminish the pressure of the various parts. The repeating mechanism should then be carefully examined. It often happens that the holes in which the center wheel runs get worn out, causing unsteadiness of the quarter snail, which is placed on the cannon pinion. An error in striking is in such cases unavoidable, and corrections can only be made by bushing the defective holes.

Complicated watches, as a rule, are more subject to stoppage than the ordinary watch, for several reasons. The complicated watch has more to perform than the ordinary watch, and although the mechanism of a repeater is operated by a separate main spring, there is, however, more weight indirectly attached to the escapement, and therefore a somewhat stronger mainspring is required for a repeater than for the ordinary watch.

Mainspings are very often neglected by the majority of watch repairers. In many cases, when the mainspring is not broken, it is taken for granted to be the properly selected spring and is not removed from its barrel. Every delicate part of a watch may be scrupulously inspected, and yet the main fault lies in the improperly selected mainspring, which the repairer failed to inspect.

"Why are Swiss watches more subject to main spring errors than the American?" it may be asked. The American watches do not suffer from that error for the simple reason that material for all American watches can be bought in any material store. Mainsprings especially can be bought for any American watch by merely mentioning the name, size and grade of the watch. Parts of Swiss watches, as a rule, are hard to get in foreign countries. The first time the main spring of a Swiss watch needs replacing the watch is generally in a more serious condition than is realized.

The selection of a mainspring suitable for the watch in this case, depends wholly on the ability and judgment of the repairer. If the selection of a mainspring is left to a careless repairer, very little attention will be given to this important part of the watch. The broken mainspring will simply be replaced with a new one, either too strong or not strong enough.

EFFECT OF A WRONGLY SELECTED MAINSPRING.

The barrel of a watch may be divided into three equal parts—mainspring, barrel arbor and the space between the mainspring and the barrel arbor. If the mainspring is too long, filling out more than one-third of the barrel, the watch will not run fully 24 hours, for it will be impossible to wind the whole mainspring.

When winding a mainspring the spring is transferred from its resting place to the barrel arbor by turning the barrel arbor itself, to which the inner end of the spring is attached. When the mainspring is too long the barrel is unequally divided, and only a small part of the mainspring is wound. The other part remains at its resting place because the lack of space prevents bringing the whole length of the spring into action.

A mainspring, which is shorter than the desired length cannot possess the necessary elasticity, and although a watch with a mainspring that is too short will run longer than it would with a mainspring that is too long, the power, however, will, in both cases, be unequal, and the following defects will be apparent. The watch with a mainspring that is too long will not run fully 24 hours, contrary to the belief of many watchmakers, and the short mainspring will transmit to the escapement an unequal amount of power, and the lack of elasticity will make its breakage absolutely unavoidable. Besides neglecting the inspection of the mainspring, many repairers also fail to remove from the barrel and spring old oil.

PUTTING A REPEATER TOGETHER.

It is advisable to oil each lower pivot of the train wheels before replacing the striking mechanism, as many pivots are later covered with the respective striking parts. Much attention must also be given to the cannon pinion, which is to be set friction tight on the center wheel pinion. The projecting lever upon the cannon pinion turns the hour snail one division each hour. The cannon pinion, however, when too loose on its center pinion, will stop before the hour snail and will remain uncontrollable. In this case the watch will run and leave the hands at a standstill.

The setting of the hands also requires careful attention, as the minute hand, when not set at its exact place, will cause a confusion of the repeating. Many watch repairers, when "dialing" a repeater, put a wedge under the balance in order to stop its motion and move the cannon pinion slowly until the snail is moved one step. The hands are then placed at the hour at which the repeater recorded.

C. R.



M. A. MEAD AND COMPANY

NEW YORK :: :: CHICAGO
PITTSBURG

Will give your watch order the personal attention of a *specialist*

Send for copy of "The Watch Specialist" price list — Full of new ideas

NEW YORK
17 Maiden Lane

PITTSBURG
Fulton Bldg.

CHICAGO
Columbus Memo. Bldg.



Correct Reproductions of the Famous

"Willard" Clocks

SOMETHING UNIQUE

and of a quality to appeal to your cultured and discriminating patrons.

Send for Booklet and Trade Prices

KILLAM & CO.

15 Baptist St. PAWTUCKET, R. I.

GUINAND'S RELIABLE SPLIT TIMERS

....AND....

SPLIT CHRONOGRAPH WATCHES

In NICKEL, GUN METAL, SILVER AND GOLD FILLED CASES



JULES RACINE & CO.

EXCLUSIVE IMPORTERS

Chicago Office: 103 State Street

New York Office: 37 Maiden Lane

FOR SALE BY ALL JOBBERS

VACHERON & CONSTANTIN

VACHERON & CONSTANTIN

Special Railroad Movements

To secure and hold the railroad trade there is no more attractive and permanently satisfactory line than the V. & C. Special Railroad Movements.

The watches in question have been in use for many years by a great many railroad men on all important lines in this country, and have shown a degree of accuracy and reliability which is unparalleled.



Many railroad watch inspectors have assured us that the rigid requirements of a railroad watch are met by the V. & C. to a degree which is beyond criticism, and which places the line in a class by itself.

You should have a representative showing of these railroad movements — 17 to 21 jeweled adjusted to heat, cold and position and lever set—in order to get your share, and more than your share, of this most desirable class of business.

EDMOND E. ROBERT

Sole Agent

3 Maiden Lane NEW YORK CITY

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

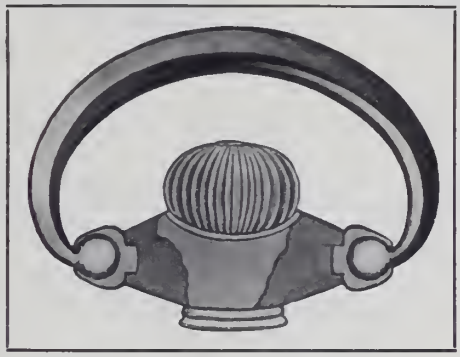
19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

Wachter Patented

Patented July, 1905 – May, 1907



Ball-Bearing Bow

Foreign Patents

Great Care has been taken by manufacturers of watches and cases in scientifically developing watch movements and watch cases, and it seems strange that the most important of all, the WATCH BOW, should have been neglected—and WHY? Why should such a precious mechanism hang only on a piece of BENT WIRE such as the present WATCH RING is made of? The public is not yet aware of such facts, but will learn soon.

MILLIONS of annoyances caused by the present Watch Bow can be avoided by adopting our

PATENTED BALL-BEARING BOW.

TO THE RETAILER:

Use our Bow also for repairing purposes. It is easy to attach and cannot come out. Write for illustrations and samples.

THE WACHTER MFG. CO., Hartford, Conn.

Manufacturers of Ball-Bearing Pendants and Bows, and Gold-Filled Neck Chains, 1/10 stock

American Watch Case Co.

The hall-mark of excellence in watch cases is the A.W.C.CO stamp.



C392 C403 C397

14K **"SOLD BY US DIRECTLY TO YOU"** **18K**

9-11-13 Maiden Lane New York

Practical Course in Adjusting

By THEO. GRIBI

Published Price, $2.50

SPECIAL REDUCED PRICE, $1.50

Post Prepaid

THE JEWELERS' CIRCULAR PUBLISHING COMPANY

11 John Street, corner Broadway, New York



Profit

Is what you are in business for—"Ball Watches" assure you several varieties.

1—A fair cash return.

2—Satisfied customers—most desirable "profit."

3—No preliminary repairing of movement—No fitting to case—No long regulation. Thus, saving your time is "profit."

4—No "price cutting" competitors.

Ball Watches THE RAILROAD STANDARD

A "profit proposition" straight through for every reliable retail jeweler.

Write for booklet of facts and figures—We want an authorized agent in every locality.

THE WEBB C. BALL WATCH CO.

Ball Bldg. Cleveland

Railway Exchange Chicago



Your Customer

Won't Be Called Down

for not having correct time, if you sell him

The Incomparable Rockford Watch

The most reliable and satisfactory watch made

Write for price list and advertising matter.

ROCKFORD WATCH CO.
ROCKFORD, ILL.

ATCHES OF PRECISION.



2 SIZE MOVEMENTS

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

Superior, Plain and Complicated Watches.

Sole Agents for

CHAS. H. MEYLAN.

SMALL WATCHES A SPECIALTY.

Brassus, Switzerland 21 MAIDEN LANE, NEW YORK.

WATCHES DEMAGNETIZED



12 SIZE SPLITS

OROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
ARGEST AND BEST WATCH SCHOOL IN AMERICA
e teach Watch Work, Jewelry, Engraving, ock Work, Optics. Tuition reasonable. Board d rooms near school at moderate rates. Send for Catalog of Information

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

AUDEMARS, PIGUET & CO.,

BRASSUS and GENEVA.

Manufacturers of Superior

Plain and Complicated Watches.

Represented by

A. WITTNAUER CO.,

9-11-13 Maiden Lane, NEW YORK.

A WATCH
WITH
AN ARGUMENT

YOU CAN TALK about the watches that bear this Trade-Mark. They possess very strong "selling arguments." You can sell best what you can recommend best. People want the best for their money, whatever they pay. They pay little for

WATCHES

but they get the best watch value for what they spend. Look into this. Then buy. Good profits.

AMERICAN-SWISS WATCH CO.
1 MAIDEN LANE
NEW YORK

THE
Ægis Case
(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY
ROY WATCH CASE CO.
21-23 MAIDEN LANE
NEW YORK
San Francisco Office, 704 Market Street

PENNSYLVANIA
WATCH CASES
SOLID
Trade XXX Mark
GOLD



No. 1015.

A NEW ONE ANI
A GOOD ONE

MR. EXCLUSIVE JEWELER:

Do you wish a case of maximum val at a minimum cost, in shapes the thinne and models most superb—finish and e graving that of the finest 14K. solid go line—a solid gold case throughout of ext heavy weight at about the same price the best makes of gold filled?

This is a large order but WE ONLY c fill it in every respect. These cases a made in triple stock, the outside of whi is 14K., and this 14K. stock is ⅛ of t total thickness of the backs. The insi is 10K. and a low K. between, whi is crystalized, making a harder, strong and stiffer case in every way than eith a filled case or 14K. solid. Ask your Jobb or write us direct for Prices and Samples

"LORD YORK"

"Send us a card with your name and a dress and we will send you an illustrate catalog describing and illustrating 'LOR YORK,' and his associates. He is t most interesting character for the Ret Jeweler in existence to-day. You can't a ford to be without him."

THE PENNSYLVANI
WATCH CASE CO.
Factory, YORK, PA.
NEW YORK OFFICE, Room 14, 194 Broadw
WM. FROEHLICH, Representative.

HALL
CLOCKS



ELLIOTT'S
CELEBRATED
TUBULAR
CHIMES

Harris &
Harrington,
12 BARCLAY ST.,
NEW YORK

Sole Agents to the Trade
for
J. J. ELLIOTT & CO.
LONDON



F. & F. J.
SCHWITTER
WATCH CASE
REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York

PATENTS
obtained on inventions and designs. Tr
marks, prints and labels registered.
R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D.

Learn Watchmakin
Refined, profitable labor. Competent men a
in demand. We teach it thoroughly in as
months as it formerly took years. Does
with tedious apprenticeship. Money earned
studying. Positions secured. Easy terms.
for catalogue. Address
St. Louis Watchmaking School, St. Louis

Leon Watch Case Co.

MANUFACTURERS OF

SOLID
14K. GOLD CASES



¶ We will be pleased to send you a sample selection package for your inspection.

Leon Watch Case Co.

FACTORY, NEWARK, N. J.

New York Office, 37 and 39 MAIDEN LANE
Chicago Office, 503 HEYWORTH BUILDING

THE R. & L. OIL



The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or thicken, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

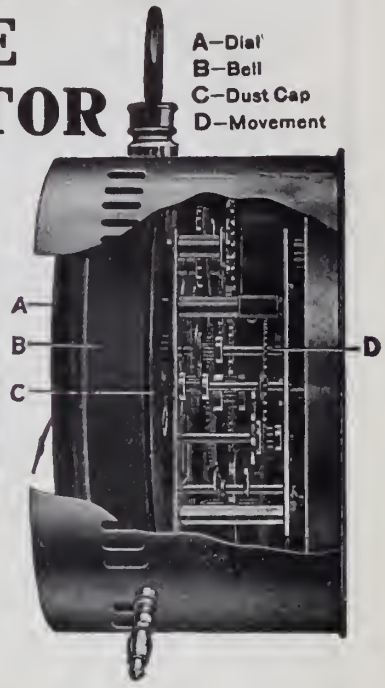
M. SICKLES & SONS . . . Philadelphia
SWARTCHILD & CO. . . . Chicago
NORDMAN BROTHERS CO., San Francisco
D. C. PERCIVAL & CO. . Boston
CHAS. MAY & SON . . Boston
DANIEL PRATT'S SON
53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., New York City
H. S. MEISKEY CO. . Lancaster Pa.
E. & J. SWIGART . . Cincinnati, Ohio
HAMMEL, RIGLANDER & CO. . N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS.

THE ROTATOR



FRONT VIEW

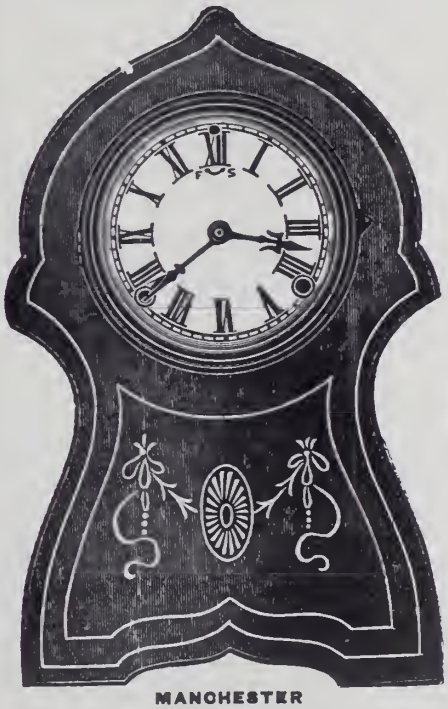


INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.



MANCHESTER
Height 13¾ in Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business;

Factors to Be Considered in the Display of Diamonds

Written expressly for The Jewelers' Circular-Weekly by C. W. Coumbe

EVERY once in a while a question comes up to THE CIRCULAR-WEEKLY couched more or less in the following form: "How can a jeweler best furnish and decorate his store with a view to displaying his stock of diamonds to best advantage, that they may be seen in their true colors—that is, with no false colors reflected from walls, ceilings, etc.?"

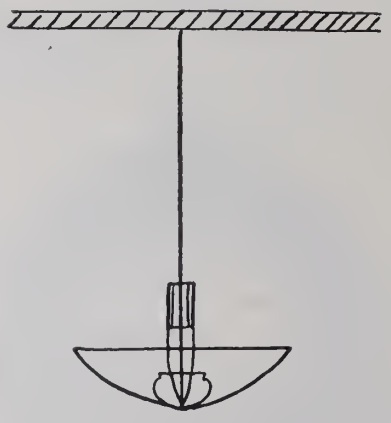
A few words as to the laws of light and color are necessary to afford any really clear and thoroughly satisfactory explanation of the conditions met with and the method of utilizing or overcoming them in order to gain the desired effect in displaying diamonds. In a short article, as this has to be, we must be satisfied with a statement of the chief facts.

In the first place, the average jewelry store is open both in daytime and evening, thus enforcing consideration of both daylight and artificial light as illuminating sources. In the second place, there are various different conditions ruling in both phases of the "lighting" proposition which should bring in their train changes in their method of treatment.

Taking up the subject of day or sunlight, first we have to remember that the light rays entering the store on a bright, clear day before noon afford a light altogether different in quality, as well as quantity, to that pouring in from, say, a "westering" sun with its slanting golden, or glowing red, rays.

Again, with a hazy atmosphere or, still worse, in foggy weather the sunrays that are deflected by the minute particles of suspended moisture or smoke are mostly yellow. In the case of artificial illumination the white light of the sun is never reproduced. The candle, kerosene, incandescent electric, etc., give us a superabundance of yellow rays. The mercury vapor (Hewitt, etc.) lights give us violet rays mostly. The incandescent "mantle" furnish either an excess of green or yellow rays, according to the metallic oxides used. Nearest to the white light of the sun is the electric arc light. All of these departures from the white qualities of the sunlight tend to change the appearance of the diamond.

Now the effect of yellow rays on a yellow-tinged substance, such as a diamond, is to whiten it—to reduce the color. On a blue stone the yellow rays reduce the brilliance to a dull or "dirty" tone. Let us look at more familiar examples. The rice merchant desires to detect, or bring out, what yellow exists in the grains he is sampling with a view to purchase. The whiter rice is the more valuable. He examines his grains heaped on *blue* paper. The



ELECTRIC LIGHT WITH REVERSED POLES.

ballet dancer desires her gauzy skirts to look snow white in the glare of the yellow stage lights. She leaves her fluffy flounces a dull yellow, and in the brilliantly lighted ballet she appears to be clothed in the purest of white gossamer. Contrariwise, the housewife adds a little "blueing" to "bleach" out of view the yellow tone of her "washing" and makes it look, in daylight, like "driven snow." At "court" balls and banquets given by royalty and the nobility (in former days at least when the electric illumination was yet unborn) *wax* candles in multitudes replaced the common ones composed of fats. The former were said to throw less of the yellow rays and therefore better show the masses of jewels displayed on the persons of the noble guests. And, lastly, the artist, in his need to differentiate not only between the colors but their tones eschews all artificial light, working by daylight alone, and seeking, where possible, to gain a "North" light—the most *diffused* and purest light known. It affords him an optical analysis of c otherwise impossible.

Putting theory and facts aside, w can one best gain some pertinent infor tion on the subject from one who kn the practical rules governing the situa Where can the enquirer "strike" the " who knows" or ought to know. The ar tect can teach you all about "lights" i the building standpoint, the decorat r expound the rules and practices from art side of view. But when you tres them on the point of diamond display are necessarily ignorant. It is to the mond expert we must appeal for the ne if not the methods of meeting them. W these thoughts in mind a visit was pai Ludwig Nissen, of the Ludwig Ni Co., 182 Broadway, New York. Mr sen has studied all the conditions surro ing the purchase and sale of diamo And in self-preservation he must h thoroughly digested all the conditions daily handling of the glittering stones n have taught him. And in Mr. Ni the writer discovered one of those r personalities who not only knows thi but is willing to permit the layman inquiring mind to share in the knowle Said he, upon the inquiry being put, a "how to display diamonds to their advantage," etc.

"I know nothing of the theory inv l in this question, but I know the pra And there is little of it to explain

"First, and above all, avoid green yellow in displaying diamonds.

"Next, let your ceiling be white and v wall surfaces light blue.

"Your fittings are best in dark mahog If not dark mahogany then absolutely b stained furniture."

The writer's next inquiry concerned lighting of the diamond store after down.

"At night," he declared emphatic "you cannot judge the quality of a d mond. A by-water stone in artificial li can show the same as a stone five tim its value."

Questioned as to whether it would possible to imitate the sun rays by us the requisite number of colored incand cent bulbs, Mr. Nissen declared it possible to produce sunlight artifically. H he declared: "The electric arc light bri out the qualities of a diamond better th any other artificial light. It has, howev among other peculiar effects, the power deepening the tone of a blue diamond; darkens the blue reflections."

Storekeeping Department.

Here in a nutshell we have the practical le of the situation boiled down to three ts. Avoid yellow and green. Ceiling ite, walls light blue, fittings dark mahogy or black. And lastly sunlight alone plays a diamond in true colors. So there u are Before leaving my genial source knowledge I noticed the roomy offices re furnished according to the laws laid wn. A quiet blue wall surface, dark hogany wood work, the counters covered h dark blue cloth. And a glimpse into offices of several other diamond merrs showed me identical conditions, ving Mr. Nissen's decided laws were, e those of the Medes and Persians, reously followed by the diamond dealing ternity in general.

filled with expert knowledge of the sub- let us take a peep into a few of New rk's leading retail stores to see if these ditions are maintained. Perhaps the gnificent stores centred near the Wal- Astoria can be considered leaders. The ter called in at Chester Billings & Son's ind in that fashionable store yellow and en tones on the walls, the gracefully- ed curtains on the Fifth Ave. winws, reducing the western sun's glare, re of light blue outside and light green hin. The woodword of the fittings howr was exceedingly dark. A statement t the writer was in search of methods adapted for diamond display, etc., elicitd from the management the clearly apent fact that rubies and other colored ns were as important a part of the stock iamonds: hence the color scheme in the oration was more that of displaying an colored gem stock and reducing any rusiveness of the furnishing in order enhance the attractiveness of the jew- . A noticeable feature is the fact that immense plate-glass front on the 34th eet side was absolutely bare, thus admitg a great flood of the much-desired used north light to penetrate every cor- of the big interior and permitting on t side of the store a perfect light for mond observations.

Going a few doors downtown we come oss the well-known store of Theodore Kohn & Co. Here we find dark mahogy cases and neutral gray walls. But the ngs are in that greenish-tinged oak vulgly called Pompeian and the seats of chairs are in deep green leather. White d green stripes make up the sunblinds. again we are confronted with the fact t rubies, emeralds, sapphires, etc., are sidered. Diamond examination can be dertaken up in the gallery where the hts are correct for such purposes.

A glance into the interior of the T. Kirkrick & Co. store alongside the immense r-brick "Waldorf" shows us buff walls a dark fittings.

But a little further up town on the opite side of the busy thoroughfare brings to Tiffany's gem palace. Surely we can ect to look for guidance in the store oration designed by these arbiters of elry fashion. On entering we find the dows on the western frontage protected m the red rays of the setting sun by striped awnings, grey and "unbleached" fabric. And its beautiful interior with its matt steel furniture and grey and silver ceiling shows brilliant lighting, the neutral tones barely broken by a few warm rays from the brown veined marble of the large pillars. Passing along the northern aisle between the magnificent jewel displays before reaching the office we see to our left the "diamond rooms" partitioned off from the main store. Here we find the perfection of detail for the observing of diamonds, viz.: a north light unobstructed by the great plate-glass windows, skyblue shades hanging from partitions on the south side. Dark grey blue cloth table tops, on which to place the diamonds. Altogether an ideal set of conditions just as set forth in Mr. Nissen's authoritative instructions.

And now, having examined into the surroundings, let us see what prevails as to the true backgrounds in the displays of brilliants. In the Tiffany show cases we find the glittering diamonds disposed artistically on skyblue velvet. The Theodore A. Kohn & Co. diamonds repose on a white surface. In the Kirkpatrick show window the diamonds are arranged on light buff colored velvet. The trays of diamonds in Chester Billings & Son's show cases are lined with a deep red, or maroon velvet, vividly contrasting the gleaming white stones.

And with all these facts before us what definite conclusions can we draw?

Assuredly we can start out with the determined factor that a pure white ceiling is advantageous in every respect. Secondly, that, while a general display of jewelry allows diversity as to the selection of color schemes in decorating the interior, in aiming to furnish and decorate the store with a view to obtaining the truest effect on your diamond display you must suppress all colors but blue and sombre mahogany tones, and more especially yellow and green. That after the sun has reached its zenith the slanting colored rays from the west must have their yellow and red rays reduced by the use of white or neutral colored window awnings. That the most perfect light in which to view diamonds is the diffused North light which should have unobstructed opportunity to reach all parts of the store.

And as to the background on which to display the stones, we can safely consider velvets in skyblue, cream yellow and deep reds such as maroon, or a blue black to be preferable for the backing of a diamond display. The former two enhance the lighting value of the facets below the "girdle." Blue-black velvet gives beautiful contrast suppressing all but a few blue rays. Maroon velvet permits contrast without the steely whiteness produced by the black backing.

But the average jeweler is forced to keep his store open after sunset. What of the treatment of a diamond display after dark? Mr. Nissen truly asserts no artificial light yet known takes the place of sunlight in displaying diamonds. But the electric arc light is the superior of all other illuminating devices yet on the market for this purpose. In an article on store illumination by the present writer on page 223 of the anniversary issue of THE CIRCULAR-WEEKLY dated Feb. 5 of this year, mention is made of a method of utilizing the electric arc lamp to best advantage. The chief source of trouble with this illuminating device lies in its overpowering glare. By inverting the lamp—that is to say by reversing the poles so that the positive carbon is beneath (instead of above) the negative carbon—and then placing a good reflector below the light, we cut off the blinding direct rays. Thus the powerful illumination is reflected to the white ceiling and thence in a desirable dispersed form it floods the store with rays more closely allied to sunlight than any other artificial light. A rough outline of the plan is displayed in the accompanying engraving.

Before closing the discussion perhaps it might be worth a few words to briefly mention the facts that hinder what might appear a simple plan of reproducing sunlight with our present artificial illuminating sources. Theoretically it is possible to do this. Science tells us we can obtain a white light with the complementary colors. So that by arranging in pairs incandescent electric lights with glass screens of the following complementary colors at first glance we should be able to create the desired effect: Red and bluish-green; orange and greenish-yellow; yellow and blue; greenish-yellow and violet; green and purple. A little closer consideration, however, will show us that this is impractical. These colored shades will be found in combination to send forth so little illuminating power that with an immense force of lights we only obtain the dimmest of illumination. The cause is simple. The artificial lights have so few rays except yellow that when these are mostly suppressed there is little illuminating power left to pierce the darkness. There is an insufficiency of the needed *blue* rays available. And so artificial sunlight is still beyond our reach and our diamond display is shown off at a disadvantage directly Old Sol hides his face behind the horizon.

The Way of the Enterprising.

WHAT was probably the finest exhibit of pearls ever displayed in Milwaukee, Wis., was seen recently in the show windows in the store of the Bunde & Upmeyer Co., at the corner of E. Water and Wisconsin Sts. The collection comprises pearls of all colors and grades, and also includes a large assortment of artistically mounted pieces, the whole display valued at more than $200,000. Every pearl in the exhibit is of the Wisconsin variety, and there are pearls ranging from $3,000 in value down to $1 pieces. A pair of pearls valued at $8,000 is included in the lot. The whole display was brought from the New York offices of the Bunde & Upmeyer Co., and will be returned there.

* * *

Montgomery Bros., Los Angeles, Cal., recently exhibited in their window all the prize cups and trophies for the southern California lawn tennis tournament held at Long Beach.

* * *

Displayed recently in the show window in the store of M. Berman, Altoona, Pa., was an interesting collection of old coins and paper money which the jeweler has been collecting for the past 15 years. Among the coins is a gold 25-cent piece.

IMPORTER AND MANUFACTURER OF

Watch Materials, Tools, Jewelers' Supplies and Optical Goods

BARGAINS IN

ENGRAVING BLOCKS

PRICES ON APPLICATION

Fine Gold, Silver and Platinum always on hand. Highest Prices paid for Old Gold and Silver.

Prompt shipments of Jewelers' and Watchmakers' Tools and Materials to all parts of the United States.

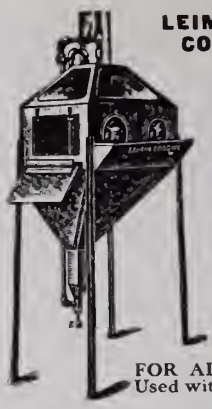
A. ZAREMBOWITZ
250 East Houston Street, New York

We will mail upon receipt of $1.00 our 800-page Catalogue; this $1.00 will be deducted from the first purchase of $10.00 or more.

PRACTICAL COURSE IN ADJUSTING

Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid.

The Jewelers' Circular Pub. Co., 11 John St., N. Y.



LEIMAN'S AUTOMATIC CONTINUOUS FEED

SAND BLAST

$15 AND UP Guaranteed

FOR ALL CLASSES OF WORK
Used with Foot Bellows or Blower

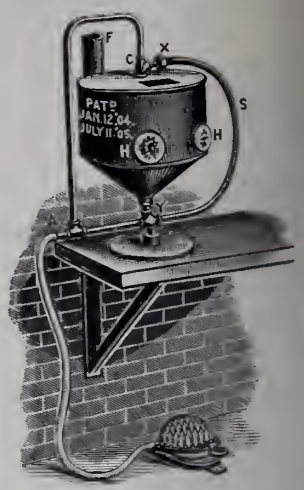
PRESSURE BLOWERS $17 and UP

For Sand Blast, Gas Appliances, etc.
NOISELESS—STEADY FLOW

JEWELERS' MACHINERY and Work Benches

ENTIRE PLANTS LARGE OR SMALL EQUIPPED

LEIMAN BROS. 145 BRILL ST. NEWARK, N. J.
62 JOHN ST. NEW YORK MANUFACTURERS



The Cyclone Sand Blast

Price (without bellows) $12.00

A really practical and efficient Sand Blast at a low price

Satisfaction Guaranteed

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jewelers' Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.
JEWELERS' TOOLS, FILES AND SUPPLIES
24 JOHN STREET, NEW YORK



We Repair Jewelry

Make It To Order, Alter and Match It

Many "Jewelry Repairers" are such in name only. The jobs they receive are turned over to us or some other bona-fide repairer.

Deal with us direct and save the middleman's profit.

Twenty-five years' experience is a sure guarantee of good results.

Mountings, Bracelets, and Special Order Work. Coloring and Plating.

BRESLAVSKY BROS., 51-53 Maiden Lane, New York

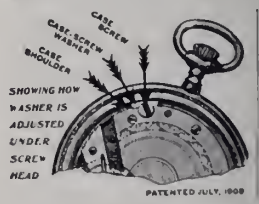
L. LELONG & BRO.

GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE



PATENTED PERFECT FITTING CASE SCREW WASHER

Perfect fitting u... screw-head and ... ways ready for ... Holds movement ... curely, even if s... shoulder on cas... worn away or sprung. Made in all sizes. Prices, g... $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.
For sale at all material houses.

S. URICH,
334 Columbus Ave. New York C...

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

swers are also solicited from our readers to the questions published on this page.]
ttention paid to communications unless acco mpanied by full name and address of the writer.

ESTION No. 2218.—**Bronzing Buttons.**—*ndly tell me how to bronze buttons. I stand the latter wear fairly well.* *T. R. S.*

NSWER:—Buttons and ornaments will well if electroplated, but bronzed-over s will soon wear through on the s. To rebronze them use a good lac- and mix it thoroughly with bronze der. Brush over the cleaned buttons or ments and dry them in an oven, if pos- Care should be exercised that the ze powder is thoroughly mixed and lved in the lacquer. The bronze pow- can be purchased in gold or other ls, and the lacquer from the platers' ly houses.

UESTION No. 2219.—**Dry Gilding.**—*Kdly let me know how to gild on leather other fabrics.* *C. R. A.*

NSWER:—If the gilding is to be genuine use gold leaf for any patching or gild- on leather or fabric. The gold leaf is l by putting a coat of white of egg to spot. Let dry and then rub on a little oil and place gold leaf on the spot. eated iron, just hot enough to melt the te of egg, is pressed on and the gold will re. The cheapest method is to take al varnish and mix a little in some nze power. It may be used for leather, od, fabrics and some of the metals. nze powders can be had in gold, silver, per, bronze, brass and aluminum, so that kind of finish may be quickly produced. mixed paint is put on with a brush and wed to dry.

UESTION No. 2220.—**Enameling Steel Csps.**—*I have a number of thin steel hes or clasps which I want to enamel. Ht seems to injure them. Can you tell how to proceed?* *D. G. X.*

NSWER:—If the catches are thin, the per of the steel will not permit the hod of enameling by the heat process wout injuring the articles. An enamel ch used on bicycles may be suitable. Is is made by using bleached shellac, five ts: borax, one part; alcohol, five parts; er, four parts; methylene blue, sufficient. Isolve the borax in the water and the llac in the alcohol, reserving a small por- to dissolve the methylene blue. Heat water solution to a boiling point and the alcoholic solution, stirring con- ntly. The steel catches should be chemi- y clean, dipped in the solution and al- ed to dry. By using a very little of the e a natural blue steel color can be pro- ed. The most economical method, per- s, would be to copper plate the steel hes, then flash them with a coat of sil- ver. This would not affect the temper nor would it cause cracking and peeling off. A large number of catches could be plated in the tumbling plating apparatus, which would polish them in the same operation. If desired, they could be finished in French gray. The plating is done by electroplaters who handle articles made by manufacturing jewelers.

QUESTION No. 2221.—**Anti-Magnetizer.**—*Is there any metal or composition of metals which when placed between a permanent magnet and a piece of soft iron stops the magnetic influence upon the iron?* *T. V. P.*

ANSWER:—A new combination of nickel and tin is prepared by E. Vigouroux, of Paris. It is formed by the method of fusion, and when in a powdered state has a light brown color. After standing in the air for some time the color becomes darker. When near the composition which corresponds to the formula, Ni Sn, the mass, after fusion, has the appearance of bronze. This body is stated to be non-magnetic. As to the method used in preparing the new compound, Vigouroux uses a Schlosing furnace in which is heated a porcelain tube. In the latter is placed a magnesia trough containing a mixture of nickel and tin, the former in powder and the latter in shape of grain. Iron may be protected from the magnet by insulation, which may be hard or soft rubber, or a paint which covers the iron. One of the best protectors, perhaps, is mica, which should protect the iron from the magnet. This is used very extensively by electricians to prevent segments from coming in contact with each other in the construction of motors and dynamos. A piece of iron may be demagnetized so there is no indication of magnetic influence, but placing it next to a permanent magnet would naturally magnetize it. The only preventive is to place a non-conductor between. It is doubtful if any kind of alloy can be used for it, and the only protection against the magnet, in our opinion, would be a non-conductive insulation—mica, rubber, glass or wood.

William White, a negro, was taken into custody in Morgan City, La., recently, on the charge of breaking the show window in the store of C. O. Johnson, of that place, and stealing a bracelet and spoons.

A dispatch from Kenosha, Wis., announces that cheap watches having a maximum value of about $2 are being sold there at prices ranging from $15. to $20 on the representation that they are high-grade railroad watches.

A Cheap Method of Producing a Gold Color on Brass.

A GOLD color may be obtained upon small brass articles, such as buckles, buttons, upholstery hardware, furniture trimmings, etc., by a simple dip, says the *Brass World*. Although this dip has been used for other purposes, it is little known as a means for producing an imitation gold color. The dip that is used is the one so frequently employed for imparting a steel-blue color to brass or other metal goods.

The dip is made in the following manner:

Water	1 gallon
Sugar of lead	4 ozs.
Hyposulphite of soda	4 ozs.

The sugar of lead is dissolved in the water previously heated nearly to boiling, and then the hyposulphite of soda (hypo) is added. The sugar of lead is also known as acetate of lead. The solution turns a milky color from the precipitated hyposulphite of lead, but it should not be filtered out.

In order to get the best results the solution should be heated to a temperature of about 200 degrees F. or just short of boiling. It deteriorates very rapidly when actually boiled and turns black. When immediately made, the white precipitate in the solution is fine and adheres to the articles being colored, but after heating for five or 10 minutes, it collects in clots and settles to the bottom. It is then that the best results are obtained in coloring brass. After some time the solution does not work as rapidly and finally a new one must be made. A large quantity of work can be passed through, however, without deteriorating it as the color is a mere film.

The brass to be colored should be cleaned in the usual manner and may be polished or dipped. It makes no difference about the result. The articles are immersed in the hot solution (nearly boiling) and carefully watched. It takes a few seconds for the first shade of color to appear and it is then very light. Soon a darker yellow forms and then a brownish-gold shade is produced.

The articles are removed as soon as the desired color is reached and should not under any circumstances be allowed to remain as the shade rapidly darkens until the surface becomes purple. As the different tints form slowly it is not a difficult operation to obtain the desired color. By allowing the articles to remain in the solution for a longer time, a purple, blue and finally steel-black color can be produced.

When the desired color has been obtained on the articles they should at once be removed, rinsed in *cold* water, then in hot water, dried in sawdust and lacquered.

The colors that are produced in this manner are not as rich as gold to be sure, but answer the purpose on cheap work as well as the trade will demand.

The brownish shade which appears just before the purple color begins to form is quite rich and is very pleasing. There are quite a number of makers of cheap novelties that have taken advantage of this solution which, although old, has never been used extensively for the production of a gold color. Its general application has been for the production of a blue color to imitate blued steel and for such a purpose it is necessary to allow the articles to remain in the solution for a longer period.

C. DORFLINGER & SONS

36 MURRAY STREET

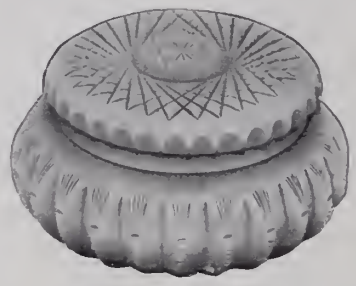
NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

The Pairpoint Corporation

NEW BEDFORD, MASS.

SILVER PLATE AND CRYSTAL CUT GLASS



No. 920—Puff Prism and Fan.

ELECTROLIERS AND GAS PORTABLES

BRANCHES:
38 Murray Street - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

Photo. Book Loaned to the Trade on Application

CROUCH & FITZGERALD



Jewelr
Trunk
and Case

177 Broadw
Bet C
and De
688 Broadw
723 6th Ave.
New Yor

JACOT MUSIC BOX CO

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YOR



We make a large assortment of Jewel Boxes, Stick Pin Cases, etc.

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

TRADE R MARK

C. F. Rumpp & Sons

PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway

UNIQUE ART GLASS AND METAL CO.

46 PARK PLACE, NEW YORK

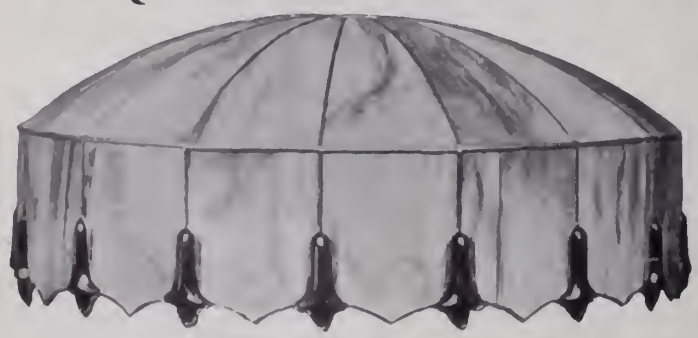
Makers of High Grade

Art Glass Dining Room Fixtures

LAMP SHADES, ELECTRIC SHADES AND PORTABLES

CALL IN AND SEE OUR BEAUTIFUL LINE OF PRODUCTS AT POPULAR PRICES

Also an elegant line of Rich Crystal Cut Glass at Factory Prices



3030—16 in. Diameter

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Had the Attic Potters Models?

appears very probable, even certain, at the Attic decorators had before eyes a model to guide them. Unfor- ely, however, we have not precise rec n this very important point. One may to this conclusion from practical ne- y, from modern usages, from a study ient paintings, but we are ignorant he models were selected or how much left to the fancy of the copyist. The resemblance in the composition of



SÈVRES VASE AT PARIS SALON.

of the vases and in certain cases the ition of the same picture upon different attests the existence of a common l. Nevertheless, the copies most re- rling one another show some variation tails and differences in execution which de absolutely the idea of a stencil be- sed in the panels of different potteries. chanical reproduction of a motif ap- to have been contrary to the Greek , and was not used in their ornaments. Their lies the fundamental quality and difference between the ancient and modern productions. We know that they fabricated sometimes in the atelier *a pair* of vases naturally as similar as possible. But those that we know of are never exactly identical. For this reason I should hardly admit the hypothesis suggested by M. Reichhold of a a model already prepared of a vase completely executed in color that the artizans were to copy exactly, line for line, upon the pottery, apportioned to them. If it had been thus we would have had many vases absolutely identical, and we can say they don't exist. I believe in a model furnished by the chief of the studio, perhaps that he had himself entirely executed; perhaps that he had had carried out under his direction by his collaborators. But I imagine it was the correct thing for the artizan to introduce untutored details, to transpose the elements, in some fashion to give to the entire work an air of novelty. It is in this way that an artizan of talent find occasion to exploit qualities that carry him out of the rank and file and enforce the master's attention as one to be permitted to add his signature as a collaborator.

The majority of the Attic vases show in their decorative aspect that the necessary parts vary abundantly, although they have preserved the fundamental disposition. As to the model itself, we have seen how it should have been composed; it received either directly, or more often at the hands of industrial intermediaries, high art. We may have preserved to us, M. Klein believes, specimens of these studio models in certain *pinax ronds* (round Greek tablets). like those of Epiktetos. But I do not feel assured of this.

Let me add one remark that is essential in order to be a good judge of ancient productions: There is no bar to imitation. On the contrary, it is the soul and even the principle itself of the esthetic Greek. Not only does the ceramist borrow without shame in the superior industries and in high art, but he pillages his neighbors and fellows without any suspicion of commercial revindication. Nicosthenes copies the ships of Exekias; Panphaios takes the Nicosthenes amphora; Chachrylion imitates the ephebes of Epictetus, etc. Those plagiarisms are continued and only receive encouragement. It is for manufacturers who have no genius the most commodious source for subjects. They only have to look around them to be provided for.—E. Pottier in *L'Art Pour Tous.*

Fred C. Newhall, of W. F. Newhall & Son, Lynn, Mass., enjoyed a month's shooting and fishing at Quananiche Lodge, Grand Lake Stream, Me.

Two Interesting Sevres Vases Shown at This Year's Paris Salon.

AMONG the specimens of decorative art exhibited at this year's Salons in Paris, ceramics were well represented. The Manufacture de Sèvres showed a series of modern specimens outside of a collection of biscuit of the 18th century.

Two vases, by Mlle. Rault, attracted especial attention, and we take pleasure in furnishing an illustration of these, thus enabling our readers to study for themselves



SÈVRES VASE AT PARIS SALON.

the unique ornamentation with which these specimens are embellished. French artists are indefatigable in devising new and striking *motifs* and the ceramic branch derives its share of benefit therefrom.

S. Joseph & Sons, Des Moines, Ia., have secured a lease on the room adjoining their store in the Kirkwood Hotel, and will double their space. The change will be made about Oct. 1.

Popular New Styles

Waterman's Ideal Fountain Pen



Check Book Pen

A perfect Waterman's Ideal, in miniature, which has met with great favor. Designed as a convenient size for vest pocket or purse use, for handiness in signing checks or making notes, or for compact combination with diary or pocket memorandum book.

In three styles
Plain Black.....$2.50
Plain Cardinal 2.50
Filigree Mounted..... 5.00

The Baby Pen

The Baby Pen—actual size, $2.50

A perfect little Waterman's Ideal which is very satisfactory for general use where a small pen is required. A splendid style for children's use. One which is extensively used for birthday or christening gifts.

Write for complete catalogues.

L. E. Waterman Co., 173 Broadway, N. Y.

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents
and upwards
With a Liberal Discount to the Trade
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application **37 and 39 MAIDEN LANE, NEW YORK**

A Crystaloid Sign will be sent upon request to dealers

Trade-Mark. Trade-Mark

COLMONT
PARIS
Established
1846



COLMONT
OPERA and FIELD GLASSES

have been recognized by Opticians who really wanted a good article without paying too high a price.

With Colmont Glasses You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage investigate the "COLMONT" line at your jobber's.

SUSSFELD, LORSCH & CO.
Importers

NEW YORK PARIS

New Treaties for Protection of American Trade-Marks in Orient.

TWO treaties were signed in Washington on May 19 between duly appointed representatives of Japan and the United States, for the protection in China and Korea of inventions, designs, trade-marks and copyrights of American citizens and Japanese subjects. The conventions are to be ratified and the ratifications to be exchanged in Tokio as soon as possible, and are to come into force 10 days after such exchange. The principal provisions of the treaty concerning China are as follows:

Article I.—Inventions, designs and trade-marks duly patented or registered by citizens or subjects of one high contracting party in appropriate form of the other contracting party shall have in all parts of China the same protection against infringement by citizens or subjects of such contracting party as in the dominions and possessions of each other contracting party.

Article II.—The citizens or subjects of each of the two high contracting parties shall enjoy in China the protection of copyright for their works of literature and art as well as in photographs to the same extent as they are protected in the dominions and possessions of the other party.

Article III.—In case of infringement in China of a citizen or subject of one of the two high contracting parties of any invention, design, trade-mark, or copyright entitled to protection in virtue of this convention, the aggrieved party shall have in the competent territorial or consular courts of the contracting party the same rights and remedies as citizens or subjects of such contracting party.

Article IV.—Each high contracting party engages to extend to the citizens or subjects of the other contracting party the same treatment in China in the matter of the protection of their commercial names as they enjoy in the dominions and possessions of such contracting party under the convention for the protection of industrial property signed at Paris, March 20, 1883. "Hong" marks shall be considered to be commercial names for the purpose of this convention.

Article V.—Any person amenable to the provisions of this convention who possesses at the time this convention comes into force merchandise being an imitation of a trade-mark owned by another person or entitled to protection under said convention shall remove or cancel such false trade-mark or withdraw such merchandise from market in China within six months from the date of the enforcement of this convention.

Article VIII.—Unauthorized reproductions by the citizens or subjects of one high contracting party prior to the operation of this convention of the works of literature and art as well as photographs of the citizens or subjects of the other contracting party published after the 10th of May, 1, and entitled to protection in virtue of this convention shall be withdrawn from sale or circulation in China within one year from the date of the enforcement of this convention.

KOREA.

The principal provisions of the treaty concerning Korea are as follows:

Article I.—The Japanese Government shall cause to be enforced in Korea simultaneously with the operation of this convention, laws and regulations relative to inventions, designs, trade-marks and copyrights similar to these which now exist in Japan.

These laws and regulations are to be applicable to American citizens in Korea equally as to Japanese and Korean subjects in case the existing laws and regulations of Japan referred to in the preceding paragraph shall hereafter be modified according to the principle of such new legislation.

Article II.—The Goverenment of the United States of America engages that in case of the infringement by American citizens of inventions, designs, trade-marks or copyrights entitled to protection in Korea, such citizens shall, in these respects, be under the exclusive jurisdiction of the Japanese courts in Korea, the extra territorial jurisdiction of the United States being waived in these particulars.

Article IV.—Korean subjects shall enjoy in the United States the same protection as native citizens in regard to inventions, designs, trade-marks and copyrights upon the fulfilment of the formalities prescribed by the laws and regulations of the United States.

Article V.—Inventions, designs, trade-marks and copyrights duly patented or registered in Japan by citizens of the United States prior to the enforcement of the laws and regulations mentioned in Article I. hereof shall, without further procedure, be entitled under the present convention to the same protection in Korea as is or may hereafter be there accorded to the same industrial and literary properties similarly patented or registered by Japanese or Korean subjects.

Inventions, designs, trade-marks and copyrights duly registered in the United States by citizens or subjects of either high contracting party or by Korean subjects prior to the operation of the present convention shall be similarly entitled to a patent or registration in Korea without the payment of any fees, provided that said inventions, designs, trade-marks and copyrights are of such a character as to permit their patent or registration under the laws and regulations above mentioned, and provided further that such patent or registration is effected within one year after this convention comes into force.

Article VI.—The Japanese Government engages to extend to American citizens the same treatment in Korea in the matter of the protection of their commercial names as they enjoy in the dominions and possessions of Japan under the convention for the protection of industrial property signed at Paris, March 20, 1883.

"Hong" marks shall be considered to be commercial names for the purpose of this convention.

The Limoges China Trade.

THE British Vice-Consul reports that the trade of the Limoges district in 1907, although below the average, was fairly good until November. There was ill-feeling at the end of the first six months on account of trouble between the china manufacturers of Limoges and the United States customs with respect to the alleged undervaluation on invoices of Limoges ware exported to the latter country. These troubles were brought to an end in June by the intervention of the French Government, and on Sept. 29 an American official commission arrived in Limoges. This commission made an inquiry into the market price of Limoges china, and finally appointed a commission composed of the president of the Chamber of Commerce of Limoges, the Consul of the United States and a manufacturer, to draw up a schedule of prices of china based on the average prices of all manufacturers.

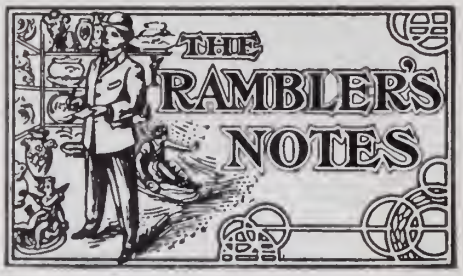
The trade of the district was affected in the second part of the year 1907 by the American financial crisis. Numbers of workmen were discharged in December. Buildings and improvements in the factories were stopped. China works were fairly busy. There was an output of 3,574 fired, an increase of 108 on 1906. Coal used amounted to 66,000 metric tons for china works, only 20,000 tons of which came from Newport. Prices quoted were very high at the end of the year.

Contracts for the first six months at Limoges were £1 8s., Newport 15s., but in October prices went up to Limoges £1 13s. 6d., Newport 19s.

The tile factories are very prosperous, and orders exceed production.

W. C. Mullin has begun business as a jeweler and optician in Livingston, Tex.

George H. Greer, Jackson, Tenn., is enlarging his store and installing new mahogany fixtures. When the work is completed the store will be one of the most attractive in the south.



MODERN ART IN BRONZE.

"HOLDING the Load" is the title given an attractive bronze offering on exhibition at the Fifth Ave., New York, salesrooms of the Gorham Co. The statuette is the work of Anna Vaughn Hyatt and represents two rugged horses descending an incline. They are holding back as if to prevent the advance of a heavy wagon. The harness of each horse is taut, and the wagon tongue projects ahead of the team. The base on which the horses stand represents a rough country road. Another subject seen at the same salesrooms shows an American bison with an arrow embedded in its side. The bison is represented with lowered head. A chubby bronze cupid seated on a sphere, on the front of which is a sun dial, is another attractive subject. The offering bears this inscription: "Time flies on the wings of love." Cupid holds clasped in his arms an hour glass.

*

SEASONABLE NOVELTIES IN CLOCKS.

AT the new salesrooms of the Seth Thomas Clock Co. in the Silversmiths building, 15 Maiden Lane, New York, are many attractive additions to the extensive line of clocks manufactured by this well-known concern. Among the new pieces now on exhibition is the Lusitania hanging set. It is intended for hanging against the wall, and is richly finished in highly burnished gold. The length of the clock is 20 inches, with a width of 9½ inches. The porcelain dial rests in the center of an intricate scroll design frame, and is protected by a French sash and convex beveled glass. The clock is fitted with an eight-day lever time movement. The two candelabra accompanying the clock are finished in keeping with the central piece, and each has three gracefully curved arms bearing the candle cups. Another new line of clocks is seen in the automatic eight-day alarms shown in five different styles, among which is one having an oblong verde antique base decorated in scroll work and supporting a rounded gun metal case. The hands are of gun metal, while the dial is of gold with a silver center. The numerals are black, and are in raised work. These styles combine living room mantel forms and alarm clocks. THE RAMBLER.

Gold rings, valued in all at about $1,000, were stolen, some time ago, from the store of L. W. Pennington, Worcester, Mass. The store had been temporarily left in charge of a janitor, who has been exonerated after a thorough investigation. It is believed that the theft was committed while the janitor, who was deaf, was engaged in cleaning windows in the store.



JEWELER'S WORK BO

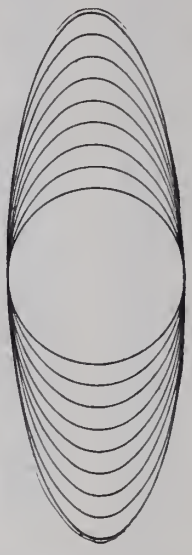
Price Each, 75c.

EVERY JEWELER NEEDS ONE
THE MOST PERFECT BOX MADE

Manufactured and For Sale by

WILLIAM DIXON, Incorporate
39 John Street NEW YORK





Our Oval Spinning and Turning Lathe

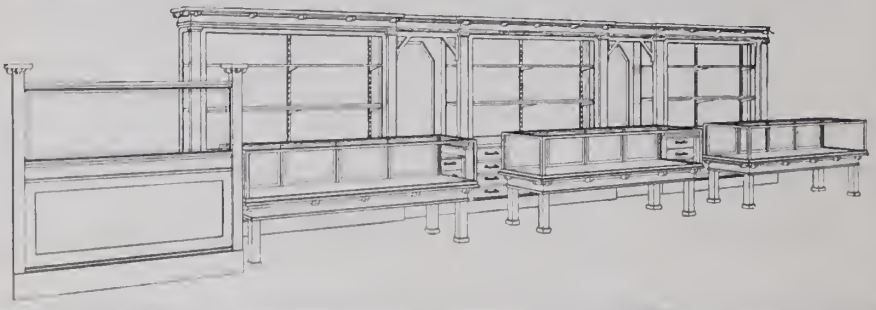
Our cuts show headstock of Lathe and variety of elliptics produced on same, retaining minor axis.

Write for our Catalogue of Spinning Lathes.

P. PRYIBIL,
520 W. 41st Street, New York

ALEXANDER H. REVELL & CO.

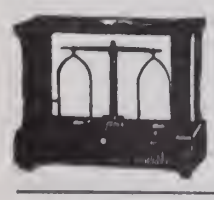
REES, DAYTON, EASTMAN AND HAWTHORNE STREETS CHICAGO, ILL



Manufacturers of High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases Tables, Tray Cases, Etc

"Let us quote you prices."



HERMAN KOHLBUSCH, Sr.,
ESTABLISHED 1859.
Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom, 194 BROADWAY, NEW YORK.
Send for Price List. Tel. 370 Cortland



CRUCIBLES



Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street,
NEW YORK.



Established 1879 Manufacturer of
LOUIS W. HRABA **Fine Leather Goods**
29 East 19th St., New York Exclusively for the Jewelry Trade

CASTINGS Gold, Silver, Bronze, Br German Silver, Copper and I
L. D. TEL. 2072 L. Supply Jewelers, Silversmi Die-makers, Mould-makers, etc. Bronze Forces, H Bronze and Iron Shells for Die-cutting Machi Cast Iron Hub for sinking in Steel Dies. Chande Undercut Work, Statuary.
AUGUST GRIFFOUL 313 HALSEY STR NEWARK, N.

LEES & SANDERS,

DON'T BE AFRAID OF THE FREIGHT
IT WILL PAY YOU TO SEND.

SWEEP SMELTERS,
BIRMINGHAM, ENG.

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c..

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c.	per dwt.	12 K. 48c.	per dwt.
20 K. 80c.	" "	10 K. 40c.	" "
18 K. 72c.	" "	8 K. 32c.	" "
16 K. 64c.	" "	6 K. 24c.	" "
14 K. 56c.	" "	4 K. 16c.	" "

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c.	per dwt.	14 K. 66c.	per dwt.
10 K. 50c.	" "	16 K. 74c.	" "
12 K. 58c.	" "	18 K. 82c.	" "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.
43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS
L. & M. WOLLSTEIN
16 JOHN STREET, NEW YORK
SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

PLATINUM
AMERICAN PLATINUM WORKS
NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS
NEWARK, N. J.



No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW few really useful, practical articles you have for Men?

Here Is One - We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in "Dorantique," Copper, Nickel, Brass and Silver Plate

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios : Apollo Silver Co.

WORKS { 4-5 Marion Street / 205-207 Lafayette Street

544 Broadway, NEW YORK

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders



W. H. Brokaw

THE RECOGNIZED

Leading Jewelry Auctioneers

OF AMERICA

19 years as Auctioneers for the wholesale and retail Jewelers has gained for us the reputation of securing the best results in the shortest time. Therefore, if you contemplate an Auction Sale, we would be pleased to furnish facts and figures of sales made by us from all parts of the country, together with bank reference.

Correspondence Confidential

W. H. BROKAW & CO.,

14 Maiden Lane

Diamond Exchange Bldg. **NEW YORK CITY**

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, SEPTEMBER 30, 1908. Vol. LVII., No. 9.



Basin of Mother-of-Pearl and Silver—School of Cellini—XVI Century.

(*See Text on Page 63.*)



NINETEEN PATTERNS

— OF —

ALVIN Sterling Silver Flat Ware

The largest and most complete variety of active and attractive patterns produced by one manufacturer.

TRADE MARK

ALVIN MFG. CO.

52 MAIDEN LANE,
NEW YORK.

1 ANTIQUE
2 EVANGELINE
3 WM. PENN
4 RALEIGH
5 VIRGINIA
6 FLORENTINE
7 VIKING
8 MAJESTIC
9 ORANGE BLOSSOM

10 RAPHAEL
11 BRIDAL ROSE
12 FLEUR DE LIS
13 LORRAINE
14 SUFFOLK
15 WM. PENN No. 7
16 EVANGELINE No. 7
17 ANTIQUE No. 6
18 FLANDERS
19 ANTIQUE No. 3

Fahys Dust=proof Cases



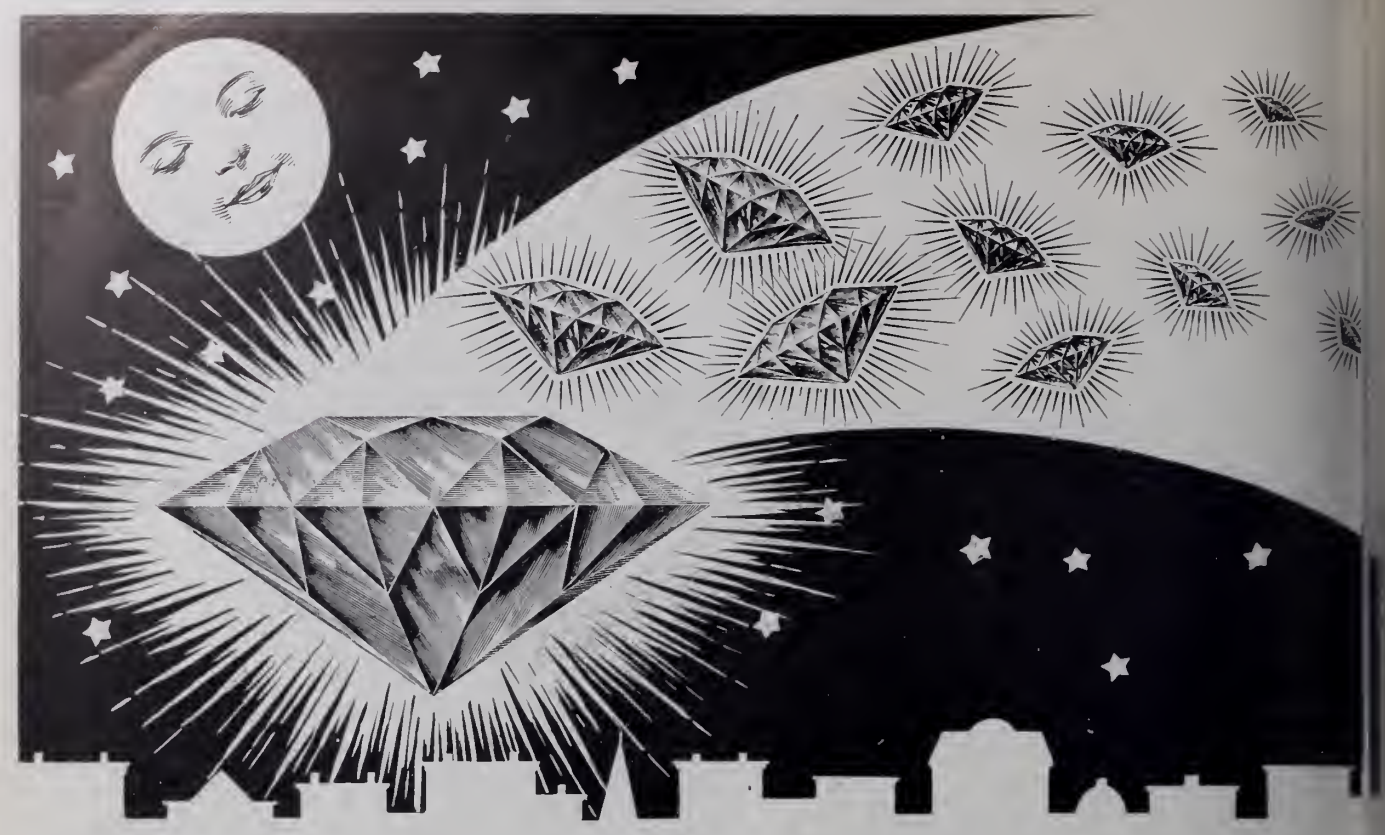
It is necessary for Engineers, Firemen and Mechanics to have their watch movements absolutely protected from dust and dampness to ensure their keeping accurate time.

This can be done only by using a case so well made as to exclude all dust and dampness, such as Fahys Cup Screw Cases, made in "Permanent," "Bristol" and "Montauk" qualities.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO

Our Presidential Catalogue is now ready for distribution and will be sent upon request



A STAR PERFORMANCE

"Up above the world so high
Like a diamond in the sky."

¶ Because the most painstaking care is exercised in cutting the diamonds we sell.

¶ All the stones are perfectly round, of the proper thickness, and all the facets correctly laid.

¶ Producing the most possible brilliancy at the least possible price, for there is but one slim profit between the price we ask and the actual cost of production.

J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 MAIDEN LANE (Corner of 170 Broadway) NEW YOR



J. R. WOOD & SONS

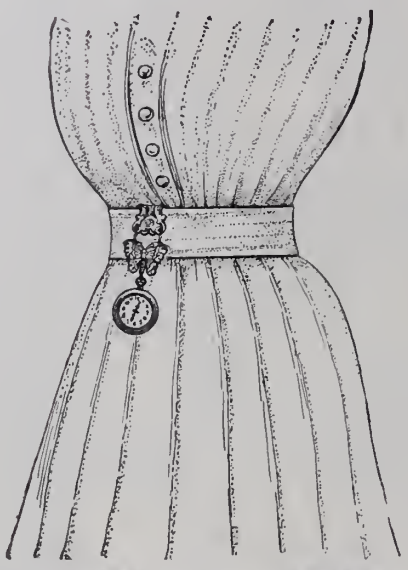
RING MAKERS

2 Maiden Lane, Corner of 170 Broadway

NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







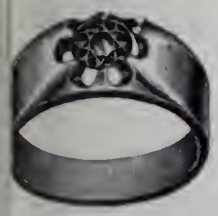
INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

Our Locket Fob has already proven itself to be a great seller. We predict for our Watch Fob great results. It is a winner. Write for samples. We sell the wholesale trade only.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane



at elcher ring as received with adly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond ngs in one day for new claws and settings, you will not think us xtravagant for using a full page in THE JEWELERS' CIRCULAR to xploit this feature of our business, but will wonder if you are getting our share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50) $5 for new claws or settings on their rings, but would not buy new ıountings for $5 to $25.

It is worth while to familiarize yourself and your employees with ıis work, as it is one of the important little things that helps to make our business profitable.

WENDELL & COMPANY

he firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

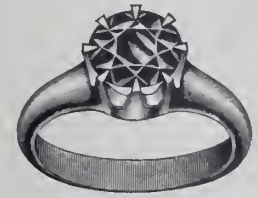
' John Street
New York

TWO WONDERFUL SHOPS

57 Washington Street
Chicago



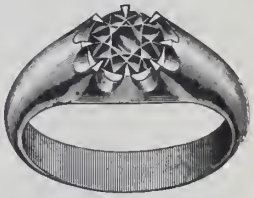
Tany ring as received with worn o claws. Stone cannot be reset, as st ould be too low to look well and t point would come below the ı r circle of ring.
ee cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



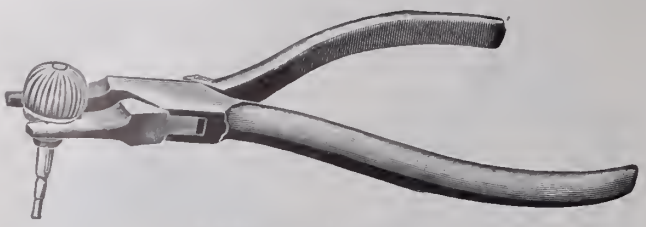
How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

E CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

E RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

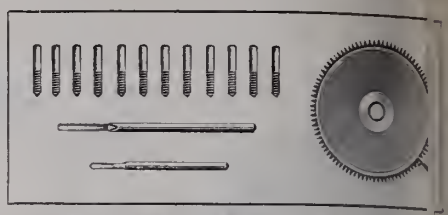
arrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each orkman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds eing exchanged while in our possession.



CROWN PLIER No. 331

For clamping the collar of crowns on dust-proof cases while removing same from pendant. This is usually found a difficult task but easily done with the help of this plier.

Nickel plated.....each, $ .60



1 Doz. BARREL HOOKS (threaded w Finished Drill and Tap

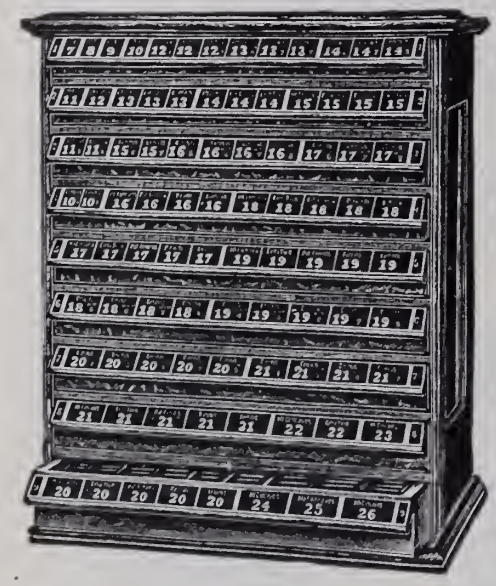
With this outfit a new barrel hook can be put barrel in a short time, and in a proper manner will not pull out. Price.....
Same as above without Taps and Drill, per d z

JEWELERS' SQUARE SAWS, ROUND BACK



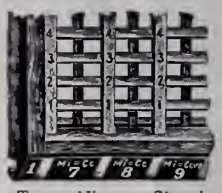
Hardened by a new cess, giving a ce "toughness" not f other brands of saws. in No. 00000 to N 6 Price, per gross, $1

ECHARCO WATCH GLASS CABINET No. 15 (Patented) Price, each, $16.00



This cabinet has many new features not found in any other. Novelty and usefulness are the chief arguments in its favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. Sides are paneled. Partitions of basswood and put together in best manner possible.



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

Bottoms of cabinets are hollow to receive chips, dust, etc.

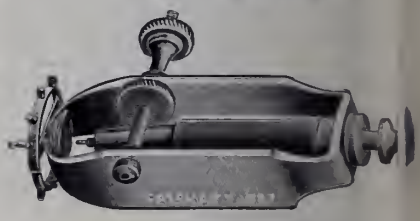
Arrangement for Glasses.—The nine drawers contain 1,547 spaces to hold glasses in upright position.

Laheling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions.—24 inches wide, 29½ inches high, 12 inches deep; weight, 45 lbs.; with packing case, 75 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

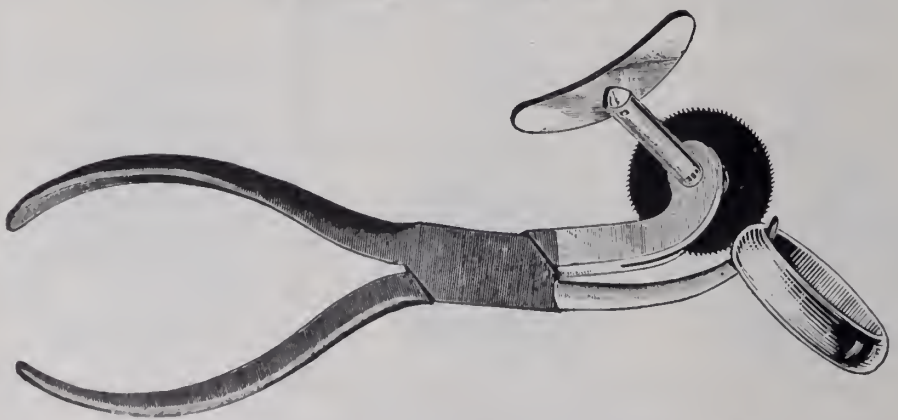


No need of any more distorted hairspri g hent balances.

Every watchmaker knows how troublesome to remove the collet without either distort ng hairspring or bending the balance; with the of this tool the difficulty is overcome The is provided with a pair of spring fingers, at the ends and ground very thin and sharp tilting the balance the jaws may be slid unde hairspring and by pressing the jaws togeth will readily loosen the collet and then by tur the central screw, which has a hole in the en receive the staff pivot, you can force the c from the staff, without injury to balance r spring. The adjustable screw nut is provide avoid wear or injury to the jaws. A glance at illustration will demonstrate the utility of tool. Finely nickel plated.

Price, each, $1.25

RING SEPARATING PLIER No. 1



A most effective device for cutting rings from fingers, when too tight to be removed otherwise. A few turns of the saw will cut a ring of average weight. Full nickel plated

Price, each, $1.75



A handsome Booklet, 8 inches by inches, fully illustrating Zipperer's tools for watchmakers will be mailed you upon receipt of a postal card, giv your name and address.

For Sale by all Jobbers in the United States and Canada

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yor

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY

The Railroad Watch



16 Size—Bridge Model 18 Size—Full Plate

THE HAMPDEN WATCH CO., Canton, Ohio

Delamothe
METALLIZED

Real Rose Hat Pins



Every genuine DELAMOTHE Real Rose Hat Pin has the name stamped on the pin here.

This will be the largest selling article this Fall and Winter—it is already.

So remarkable are the sales of DELAMOTHE Real Rose Hat Pins that we do not expect dealers to believe same until they have actually tried them out. It does not seem possible that during JULY this product was sold by Retailers at the rate of two to twenty dozen daily—EVERY day. The Retailers' profit is unusually large. Not only are they proved big sellers, but they are a great attraction for the stores that sell them. The largest Advertising Campaign in years is behind this product. Every possible Advertising and Selling Help will be furnished Dealers gratis. This product will be sold to the best Dealers only, and retail prices will be strictly maintained.



DELAMOTHE Real Rose Hat Pins are made out of live roses, changed by a secret process into metal, then finished in attractive colorings and mounted on Hat Pins. This SECRET process is a recent discovery of Prof. L. G. Delamothe, a noted French Electro-Chemist, and is owned solely by the Delamothe Natural Art Decorating Co., Spokane, Washington, for which this Company is the Sole Distributor. It is the ONLY process by which an OPEN Rose can be perfectly metallized. This product is made in the finest manner possible, and its high quality will be maintained. The Roses used are grown in Oregon and Washington, famous the world over for their beauty and superiority—made where these Roses grow. No two Real Rose Hat Pins are alike. Finished in five colors to conform to the prevailing fashions in millinery. Six sizes, from the smallest rosebud to the full blown flower.

Not sold through Jobbers.

Do not buy inferior imitations. Sold direct only.

Write for Illustrated Price List

Or have Two Dozen Trial Assortment sent on 30 days approval.

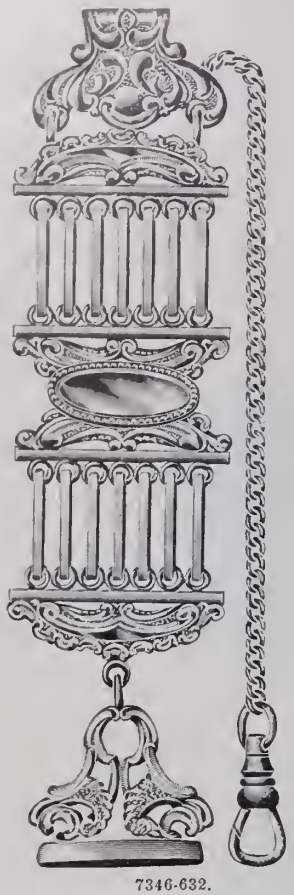
DELAMOTHE DISTRIBUTING CO., SOLE DISTRIBUTORS **Spokane, Wash., U. S. A.**

Leadership in Business

like leadership in anything else, is simply the working out of nature's law of the survival of the fittest. Show me a business that is successful and I will show you, in ninety-nine cases out of a hundred, one that deserves to be. The law of the universe constantly seeks and demands the best and casts out the useless and unfit.

If you would be successful you cannot afford to give anything less than the best that is in you, and that man is worse than a fool who undertakes to succeed by trickery, chicanery or dishonesty, for when he attempts to cheat his neighbor, or deliver less than he sells, he injures himself beyond repair. His deceit will find him out and surely tear down and destroy.

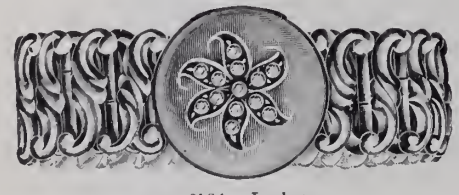
It has been our constant aim in business to deliver more than we sold. Our sun is still shining.



7346-632.



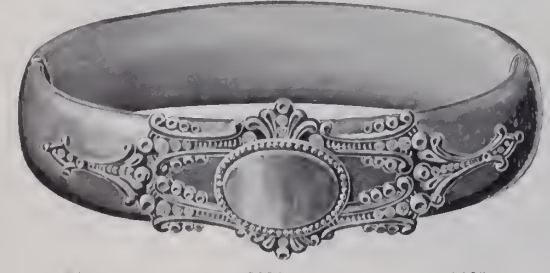
2699-233PC.



6184. Locket.



7290.
Rose.
1-8 Gold Signets. Etruscan Trimmings.



8151. Polished. 8152. Roman. 8153. Old English.

Minerva Bracelets
are still in the lead

Why ?
They deserve to be



This trade-mark appears inside the cover of every box containing

Minerva Bracelets



Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

Sold only by
Fontneau & Cook Co.
Sole Sales Agents

The Minerva Girl

Fontneau & Cook Co.

Attleboro, Mass.

CHICAGO: 1203 Heyworth Bldg.

Send for Catalogue of
MINERVA
GOLD FILLED ADJUSTABLE BRACELETS
Every Lady wants one

A CATALOG OF YOUR OWN — Adjusted to meet your local conditions, WILL ENABLE YOU TO COMPETE with the LARGE MAIL ORDER HOUSES and RETAIN and INCREASE YOUR HOME BUSINESS

We can furnish you such a Catalog at a moderate expense. Write for Samples

Read Our Customers' Letters



STORE OF HENRICKSEN JEWELRY CO., DULUTH, MINN.

The Arnstine Bros. Company, Cleveland, Ohio: DULUTH, Minn., June 20, 1908.

Gentlemen—It gives us great pleasure to express our opinion as to benefit and result through the use of your Catalog.

For the last four years we have used it with pronounced success believing it has added materially in increasing the business each year over the previous one. You are certainly to be complimented on your thorough knowledge of the Catalog business, as your accurate system and mode of improvements in same from time to time comes up to the expectancy and demand of the most critical. The goods are of a high grade and placed before the customer in a tempting manner, and we at all times feel the working power of the Catalog.

It in all is very gratifying and speaks volumes for the good work your Catalogs have done for us. We can state that our last book was admired by all recipients, a great many taking the trouble to write or telephone us thanking for the favor of receiving our Catalog.

Wishing you success in your future labor, I am, respectfully. HENRICKSEN JEWELRY CO., per M. Henricksen.

This firm used The Arnstine Bros. Company Catalogs in 1904, 1905, 1906, 1907, and again placed an order for 1908.



STORE OF THE AMERICAN JEWELRY CO., BAKERSFIELD, CAL.

(Extracts from letter.)

BAKERSFIELD, Cal., Feb. 6, 1908.

The Arnstine Bros. Company, Cleveland, Ohio:

Gentlemen—In regard to results of our Catalog business as inquired after by you, we beg leave to state the following: Three years ago, we used your book and, though we were inexperienced in the needs of that line (Catalog business), we increased our business materially. In 1906, the second book we used of yours doubled our former year's business. Of course we were gaining knowledge of the Catalog business all the time, and even in face of the financial condition that the year closed in, we still nearly doubled our last year's business in December.

Business here (everybody says) is quiet, but we are working nights and feel that our steady hold and gain is attributable only to the liberal use of the book. You'd be surprised to know how far reaching this method of getting business is. Our book has been sent from the coast to Minnesota and south to New Orleans.

It's the only way to kill off opposition, putting as it does a full jewelry stock in the hands of your competitors' customers to study over at their leisure; and comparison is usually odious to the sleepy, old style merchant. Therefore we say "The Catalog for us."

Yours for a still larger year,
THE AMERICAN JEWELRY COMPANY.

This firm used The Arnstine Bros. Company Catalogs in 1905, 1906 and 1907, and again placed an order for 1908.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

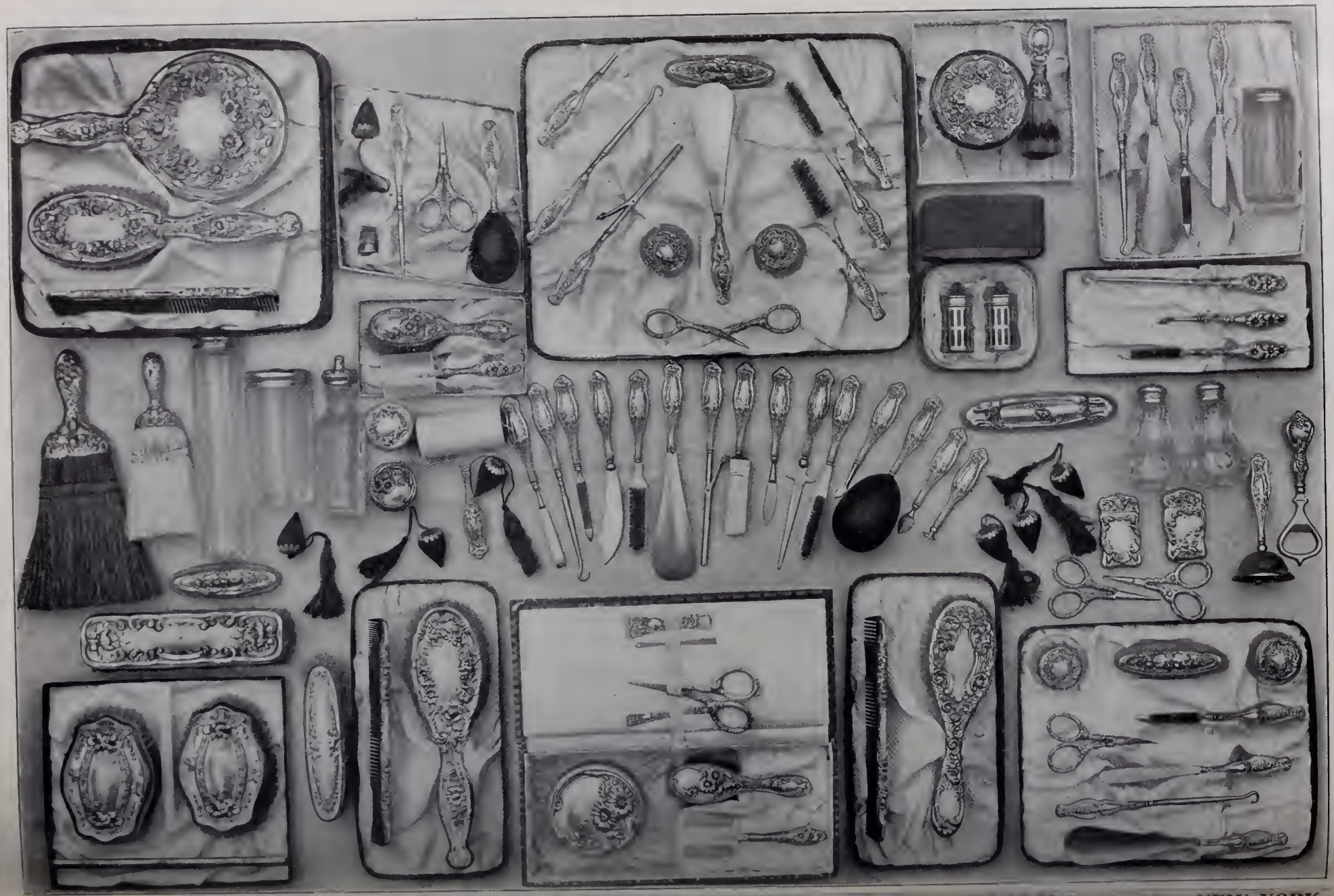
THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

THIS IS A SNAP! **Ninety-six (96) Pieces Sterling Silver Novelties, ONLY $50.00** **SNAP IT!**



M. J. AVERBECK :: :: :: Manufacturer and Importer :: :: :: 10 and 12 Maiden Lane, NEW YORK

THIS IS A SNAP!

96 Pieces... Sterling Silver NOVELTIES @ ONLY $50.00

Ninety-six Pieces (96) Sterling Silver, 925/1000 Fine, Novelties for **ONLY $50.00**. This assortment, costing you only $50.00, is advantageous in so many ways we do not hesitate to recommend it to every Retail Jeweler.

The public buys Xmas presents every year. This year they will buy the **Low Priced, Big Value Pieces.**

The "Bargain Hunters" will be out early, so we suggest that you **be prepared.**

ORDER THIS ASSORTMENT AT ONCE

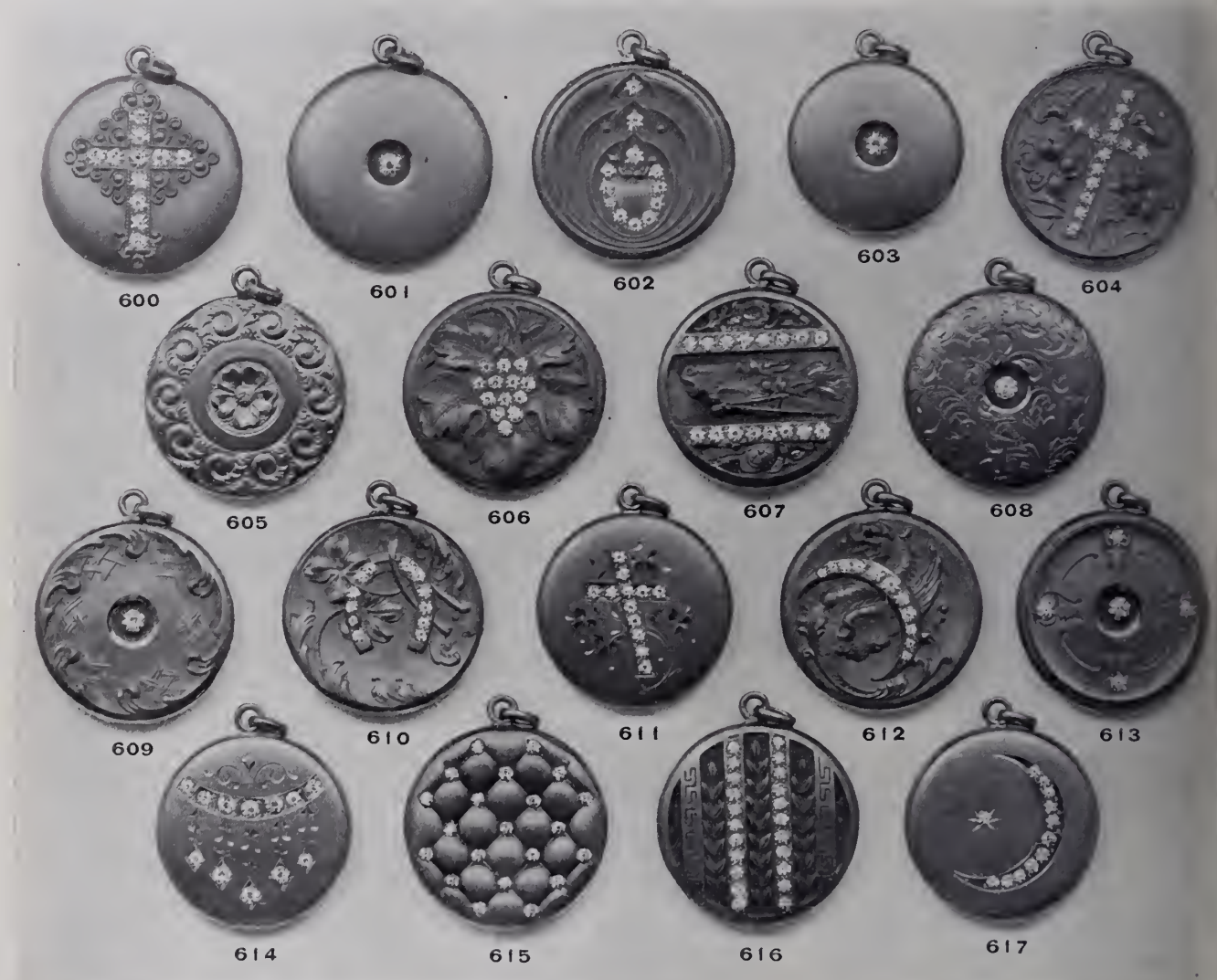
This assortment of Sterling Silver Novelties represents the Best Selected Sellers. The assortment will sell at Retail Prices from $85.75 to $95.25, according to your location and the amount of competition you have.

It will not be possible to ship this assortment late in the Season. We urge you to get in your order NOW. We will ship it any time you wish.

M. J. AVERBECK - - - - 10 and 12 Maiden Lane, New York

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



Above are shown 18 of the handsomest and most salable lockets ever produced. The price of this combination of lockets to Retail Jewelers is $31.15, and the total retail selling price is $51.92.

This is undoubtedly the most desirable combination of lockets ever offered. There is not a poor or doubtful seller in the lot. With the lockets we give free of charge a handsome velvet lined case in which to display them, and keep them in perfect condition.

This combination is sold only through the jobbing trade and the universal price of the 18 lockets and velvet lined case is $31.15 to Retail Jewelers. The retail selling price of each locket is plainly marked on a tag, the prices ranging from $2.08 to $3.50 and aggregating $51.92 for the lot.

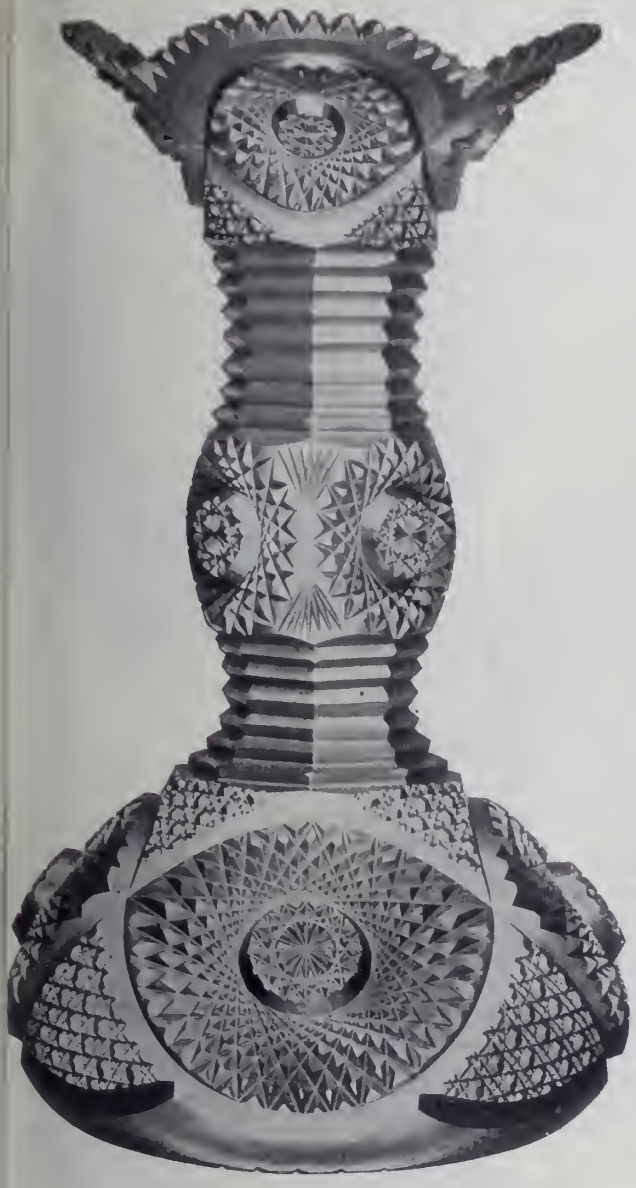
Order early to insure prompt delivery. If your jobber cannot supply you write us direct and we will tell you where to get the goods.

These goods are NOT sold to department stores or retail catalog houses.

W. & S. BLACKINTON CO.

MAKERS

North Attleboro, Mass. **New York, 180 Broadway**



Cut Glass

produced by our factories is the best grade of American Rich Cut Glass that can be made by highly skilled workers. A visit to our warerooms will be to your interest. The out-of-town dealer is invited to make his headquarters here.

Below we give a list of our factories producing cut glass, fine

Silver Plate

AND

Sterling Silver

The newest and most popular patterns made in these factories are shown here in great variety

International Silver Co.

FACTORIES:

THE MERIDEN CUT GLASS CO.
THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
WILCOX SILVER PLATE CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

Warerooms:

9-19 Maiden Lane — 18-22 John Street (Fulton St. Subway)

NEW YORK

DESK CLOCKS



3312



3206



3300



3304



3207

We illustrate to-day a few examples of our comprehensive line of Clocks. We have in st k Clocks of all kinds — plain, engraved, and etched — both large and small. An attractive lin a attractive prices.

R. BLACKINTON & CO.

Established 1861 TRADE +B MARK *SILVERSMITHS*

New York Showrooms
"Silversmiths' Building," Maiden Lane

NORTH ATTLEBORO, MAS.

Class Pins for Colleges

Academies and High Schools; Secret Societies, Hospitals and Musical Clubs



Trophies, Prizes
and
Athletic Medals

Exclusive Line to the Retail Trade

SEND for our new colored catalog. It will help you to secure the local order which heretofore may have gone to some mail order house. Our booklet shows several hundred original and attractive pins, yet we have a corp of artists who are at your service to design for your customers an exclusive emblem should the occasion require one.

The Charles M. Robbins Co.

Manufacturing Jewelers and Enamelers

WRITE FOR CATALOG J 35

ATTLEBORO, MASSACHUSETTS



WE manufacture the largest line of College and School Pins in the world

Enough Said!

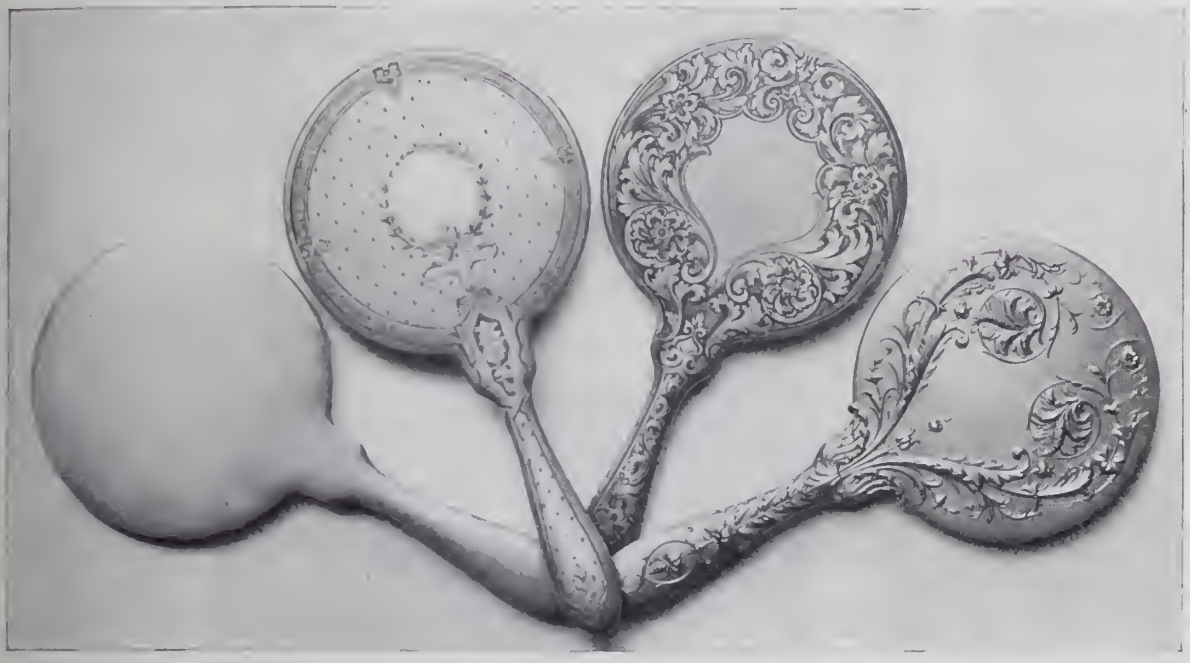
THE CHARLES M. ROBBINS COMPANY

Manufacturing Jewelers and Enamelers

Send for Leaflet J 32

Attleboro, Massachusetts

A New Pattern in Toilet Ware



The distinguishing feature of the new Whiting FLORENTINE Toilet Ware is its refinement of line, of ornament, and of conformation.

The mirror handles are conveniently long, the brush backs of a distinctive shape, symmetrically elegant and adapted to advantageous service, while the exceptional flatness of all the mountings adds to the individual character of the set.

Workmanship and materials are of the best quality, and the Florentine is finished in four attractive styles—plain, engraved, etched and repousse.

WHITING MFG. COMPANY

Silversmiths

Broadway and Nineteenth Street
New York

San Francisco, Cal.
717 Market St.

TRADE MARK
STERLING

Cigar Chests

THERE IS ALWAYS A DEMAND for the finer products for the use of gentlemen. To this class belong the Cigar Chests described in these paragraphs — except that instead of calling them *"the finer"* we should call them *"the finest."* They furnish an added luxury to smokers, and an attractive opportunity to the Trade.

A DISTINCTION — It is important to note at the outset that these goods are not to be confused with other chests which have long been on the market and which have obvious disadvantages For example, the efficiency of the last named goods depends on keeping a proper and even humidity by means of a moist blotter or pad — an impossibility. The pad is generally too wet or not moist enough; or, what is most frequent of all, is forgotten altogether and left dry. The contrivance is too troublesome to care for and the smoker generally gives up the attempt.

These Cigar Chests are totally distinct in principle and construction, and accomplish their purpose perfectly. They are absolutely ***air tight.*** All that is necessary is to keep the cover closed and locked. The natural virtues of the contents are retained unaffected by external atmospheric conditions.



Capacity	Outside Measurement Width		Length		Depth	Oak or Mahogany	Rosewood or Circassian Walnut
50 Cigars	8	x	11½	x	5	$8 50	$13 00
100 "	9	x	12½	x	6¼	11 50	16 00
200 "	10	x	12½	x	9	22 00	26 00
300 "	12¼	x	15¼	x	10¼	28 00	30 50
500 "	12¼	x	21	x	10½	33 00	38 00
1000 "	14	x	25	x	13	38 00	48 00

(Subject to discount of 6/10—5/30)

Mirrors polished, Copper or Porcelain Lining, Inlaid Brass Trimmings. The woods used are the finest seasoned Oak, Mahogany, Rosewood and Circassian Walnut.

Specialists in Silver Deposit Ware, Sterling Silver Photo Frames and Sterling Novelties

I. N. DEITSCH, Inc.

15 East 17th Street NEW YORK



GARRICK

Finished in French Gray or Bright at Same Price.

Send for a Price List



The LEADING PATTERN in

WM ROGERS ★

Eagle Brand

SILVER PLATED FLAT WARE *for this Season is*

GARRICK

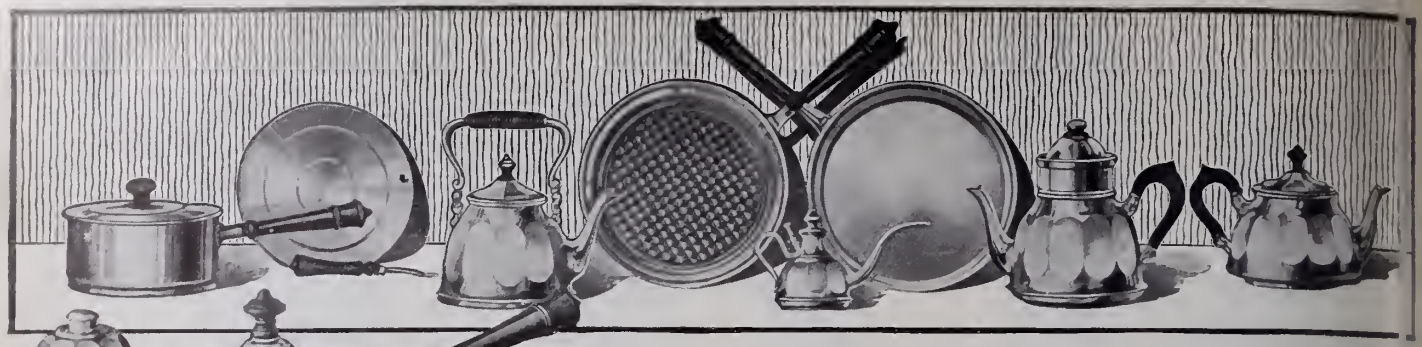
Made by

SIMPSON, HALL, MILLER & CO.

INTERNATIONAL SILVER CO. *SUCCESSOR*

Wallingford, Conn., U.S.A.

NEW YORK · CHICAGO · SAN FRANCISCO · TORONTO





NO. 307 76

Manning-Bowman

Alcohol Gas Stove

(Denatured)

WITH A COMPLETE OUTFIT CONSISTING OF

Chafing Dish (with Patented "Ivory" Enameled Food Pan)

Sauce Pan	**Coffee Percolator**	**Cutlet Dish**
Tea Kettle	**Toaster**	**Tea Pot**
Flagon	**Plate Warmer**	

Makes its own gas. Absolutely non-explosive. Sufficiently powerful for t preparation of a substantial meal, independent of the kitchen.



NO. 5793 "METEOR"

Manning-Bowman "METEOR" Circulating Coffee Percolato

OVER 100 STYLES AND SIZES

THE BEST AND MOST COMPLETE LINE OF

CHAFING DISHES

(With Patented "Ivory" Enameled Food Pans)

COPPER NICKEL PLATED SILVER PLATED
SOLID COPPER AND PEWTER

Prize Trophies, Steins, Etc. Baking Dishes, Hotel Ware and a complete line of Alcohol Burning Devices

MANNING, BOWMAN & CO. MERIDEN CONN.

Catalogue Sent on Request

NEW YORK CHICAGO SAN FRANCISC

These Bracelets won't interest "a dead one"

Only live fish swim up stream



Wolcott Mfg. Co.

71 Peck Street = = PROVIDENCE, R. I.

New York Office: 14 Maiden Lane

THE J. D. BERGEN CO.

MANUFACTURERS OF



No. 372.—Delmar Puff Box.

POPULAR-PRICED

RICH CUT GLASS

Send for our catalogue of new designs and shapes for a selection and complete your line for the Fall trade.

Main Office and Factories: MERIDEN, CONN.

New York Salesroom: 38 Murray Street

Chicago Salesroom: 131 Wabash Avenue

Baltimore Salesroom: 121 W. Baltimore St.



Features of Our Line

The **Unique, Artistic** and **Unusual,** together with **Superior Quality, Best Workmanship** and **Perfection in Finish.**

COMBS

Over 500 Designs.

Fine gold filled mountings, comprising all the popular finishes and stones.

This is undoubtedly the finest line of mounted combs in the market.

We Manufacture in **Gold Filled** and **Sterling Silver, Brooches, Hat Pins, Combs, Handy Pins, Waist Pin Sets, Barrettes, Scarf Pins, Veil Pins, Links, Buckles, Sash Brooches, Bracelets** and **Necklaces.**

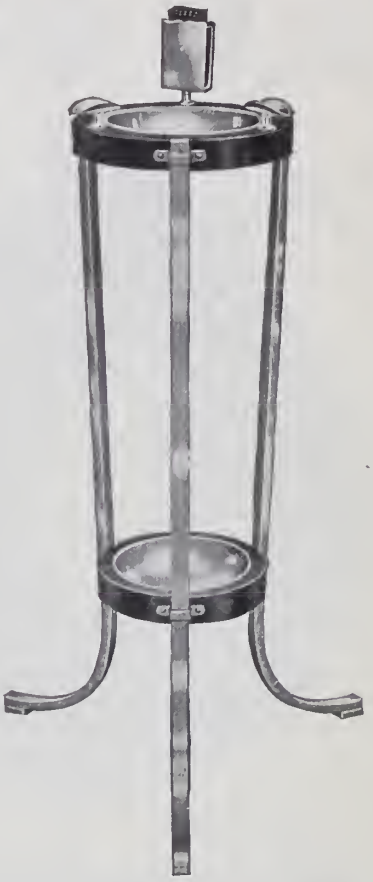
C. RAY RANDALL & CO., North Attleboro, Mass.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

STERNAU ASH-RECEIVER



This article, useful and elegant, appeals strongly to people of refined taste. Its ornamental and practical features make it a ready seller. Retail Jewelers find it to be a profitable part of their stock.

Fitted with cigar-rests and safety match-box holder.

Made in Silver Plate and Old Brass with Dark-finished Oak Bottom and Top.

Illustrations and Prices sent on request

S. STERNAU & CO.

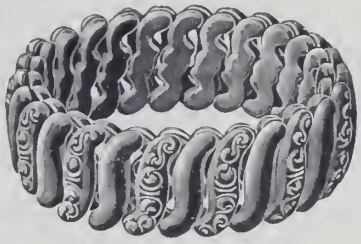
Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

N.Y. YORK SHOWROOMS
roadway, cor. Park Place
Opp. Post-Office

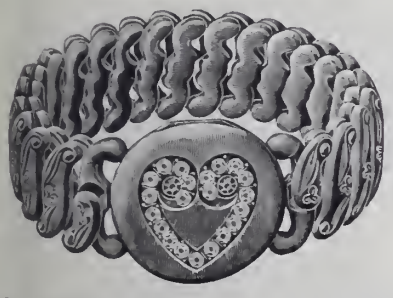
OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

The American EXTENSION Queen Bracelets



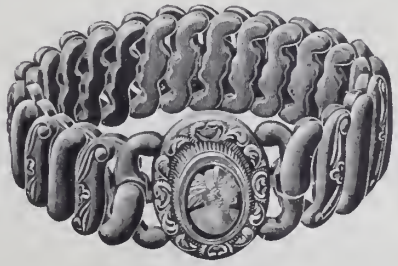
706- Half Chased

Superior in Quality, Workmanship and Finish



785—Roman Round Locket, 21 White and 2 Ruby; Heart Shape.

Your Jobber can supply you with these upon request



720—Small Oval Cameo Signet



754— 7-Bar, Ruby and White
755—26-Bar, Ruby and White
756— 7-Bar, Olivene and White
757—26-Bar, Olivene and White
758— 7-Bar, Sapphire and White
759—26-Bar, Sapphire and White

Exclusive

HANSEN-BENNETT CO., Manufacturers, Attleboro, Mass.

LOCKETS ONLY



ROSE GOLD 8549 GREEN AND ROSE 8672

One of our most popular new Rolled Plat designs, Fine Stone Came

None genuine without

TRADE MARK

stamped inside

ESTABLISHED 50 YEARS

WIGHTMAN & HOUGH C(

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory, { 7 Beverly St
PROVIDENCE, R

Have You Received the New

1909 "Standard" Jewelry Catalogue?

If not, drop us a postal

THE BEST BOOK FOR THE RETAIL JEWELER

M. S. FLEISHMAN CO.

Heyworth Bldg. (Ninth Floor) - - - - - CHICAGO, ILL.

THE NEW BRIGGS SNAP

PATENT APPLIED FOR

The Snap is ¼ size of cut



SIMPLEST, STRONGEST, SAFEST
NECK CHAIN CLASP ON THE MARKET

¶ Accidental disengagement is impossible, yet it is easily disengaged when desired. The peculiar construction permits the ball to swivel in the loop thereby preventing the kinking of the chain.

ASK FOR THIS SNAP ON YOUR NECK CHAINS

THE D. F. BRIGGS COMPANY
ATTLEBORO, MASS.

NEW YORK OFFICE 180 Broadway | CHICAGO OFFICE Heyworth Bldg. | ST. LOUIS OFFICE Mermod & Jaccard Bldg. | LONDON OFFICE 118-122 Holborn, E. C.



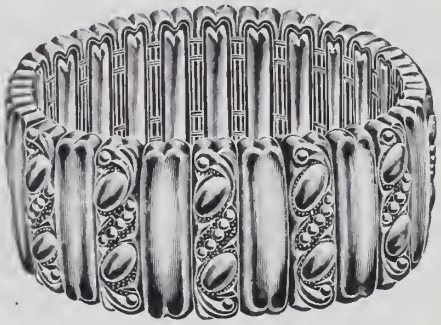
564—LADIES



558—MISSES



598—BABY



543—LADIES

ENTIRELY NEW

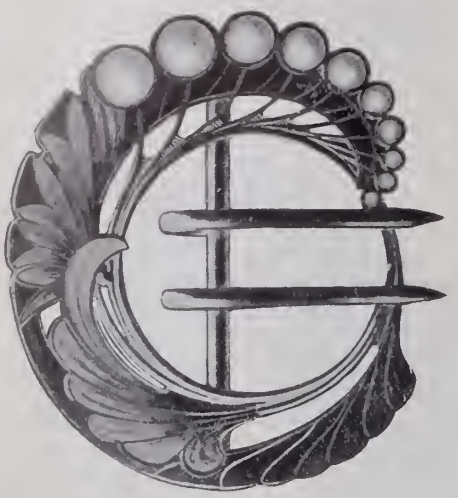
The NORMA TRADE MARK

Is the Standard Adjustable Bracelet of the Day

High Grade, Gold Filled—Sold only through Jobbers

Send for new catalogue just issued

The F. H. Sadler Company
Attleboro, Mass.



No. 1246. Designed by Rene Beauclair



No. 1264. Designed by Rene Beauclair

The Shepard Manufacturing Co.

MELROSE HIGHLANDS, MASS.

NEW YORK OFFICE:
15-17-19 Maiden Lane

CHICAGO OFFICE:
501 Heyworth Building

We are the leading manufacturers of high-class wares in cloisonne and French transparent enamels. Our new fall lines in

Gentlemen's Vest Buttons
Cuff Links
Stick Pins
Bon-Bon Boxes
Ladies' Dress Buttons
Buckles
Hair Pins
Hat Pins and Brooches

embody several of the latest creations from the celebrated French artists and designers, Rene Lalique, Eugene Feuittatre, Rene Beauclair and others.

Many of our newest pieces have been made up from the advance 1909 fashion sheets from Paris, and these pieces have not as yet been made abroad.

We are manufacturing a line in enamel ware that duplicates the European creations in color and finish, and far exceeds anything of its sort in material and workmanship.

Our representatives are now out with a full line of samples and it will pay you to await their call and see these new goods before purchasing

Write us for information.

THE ORIGINAL AUSTIN PONY FOBS

They Are Now Being Sold By All Live Jobbers

OUR GUARANTEE: ***"IF FOR ANY REASON"***



N179

N176

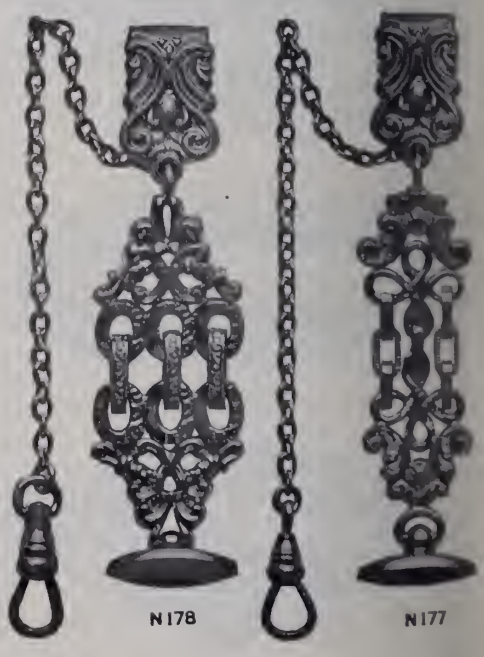


If for ANY REASON this Chain is not satisfactory to the purchaser it can be returned to the maker and a new Chain will be given in exchange.

AUSTIN & STONE, Inc.
Attleboro, Mass.

We Make

Pony Fobs
Pony Vest Chains
Bracelets
Vest Chains
La Vallieres
Guard Chains

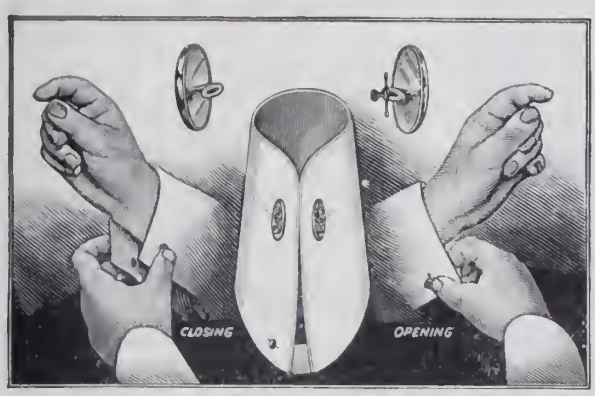


N178

N177

AUSTIN & STONE, Attleboro, Mass.
INCORPORATED

THE "LEONES" SEPARABLE LINK CUFF BUTTON





The Edges of the Cuff Are Held Absolutely in Place.

It has no springs to get out of order and with one finger can be fastened or unfastened without soiling or touching the cuff.



Made of Heavy Gold Filled Stock in 12 Styles



PATENTS PROTECTED BY THE PATENT TITLE AND GUARANTEE CO. NEW YORK



The Latest and Only Practical Separable Link on the Market.

Every Jobber is Showing It.

Ask to See It.





MANUFACTURED BY

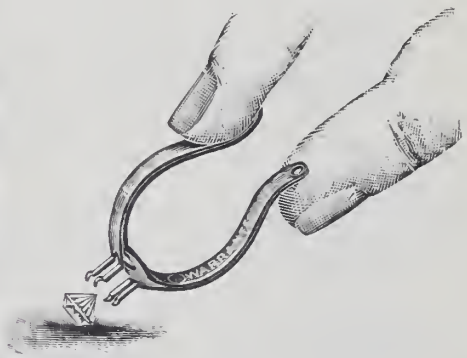
C. D. LYONS COMPANY, Mansfield, Mass.

ORDER THROUGH YOUR JOBBER

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased*, as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of	**18 (full set),**	**in box,**	**$6.00**
" "	**12**	" "	**4.00**
" "	**9**	"	**3.00**

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York **Selling Agents for United States and Canada**

NOTICE We are equipped to make any size Oval-Shaped Bracelet in Joint and Catch.

The "WINNA" Bracelets Strongest Secret Joint and Catch on the Mar



MAKERS OF

High Grade Gold Filled Chains, Lockets and Bracelets

&

BATES & BACON

Attleboro, Mass.

NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street





SAME ON BOTH SIDES

SMITH & CROSBY



ROMAN BORDER, BRIGHT LAPPED CENTER

We are the largest manufacturers and have the finest equipped plant for the manufacture of

SOLID GOLD FRONTS

IN THE COUNTRY

Ask to see our new line of ROMAN SIGNET BUTTONS, RIBBON and METAL FOBS and SEALS.

New ideas in all the following goods:

SILK FOBS, VEST and GUARDS, LACE, VEIL, CHATELAINE and BROOCH PINS, EAR RINGS, CROSSES, LINK and LEVER BUTTONS, STUDS and PIN SETS.

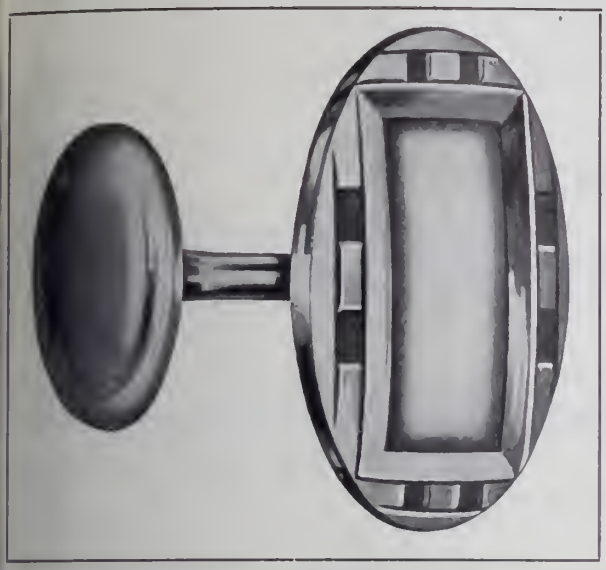
For Sale by all Jobbers



All our goods bear the mark (S. & C.) of the old reliable house of

SMITH & CROSBY

FACTORY - - - - - ATTLEBORO, MASS.



Potter's Buttons

THE EQUAL OF

POTTER'S PINS

THROUGH THE JOBBER

KEEP IN TOUCH WITH US—IT PAYS.

E.A.POTTER COMPANY

PROVIDENCE — RHODE ISLAND

O & B

STANDS FOR THE BEST

ASK YOUR JOBBER FOR

O K B — Line **GOLD RINGS,** Brooches, Scarf Pins, Veil Pins, Baby Pins, Earrings, Studs, Mountings

OB A — Line Extra Fine Seamless Gold Filled Wedding **RINGS**

REGISTERED TRADE-MARK.

Line Superior Quality Seamless Gold Filled Fancy **RINGS**

OSTBY & BARTON CO.

PROVIDENCE - - RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

Artists and Designers Agree

That the most meritorious compositions are those attaining harmony and breadth without superfluity of detail.

Hostesses and Housewives Agree

That the best Sterling Silver Tableware is that having only enough ornamentation to lend the proper amount of grace to the dignity of clear, clean silver.



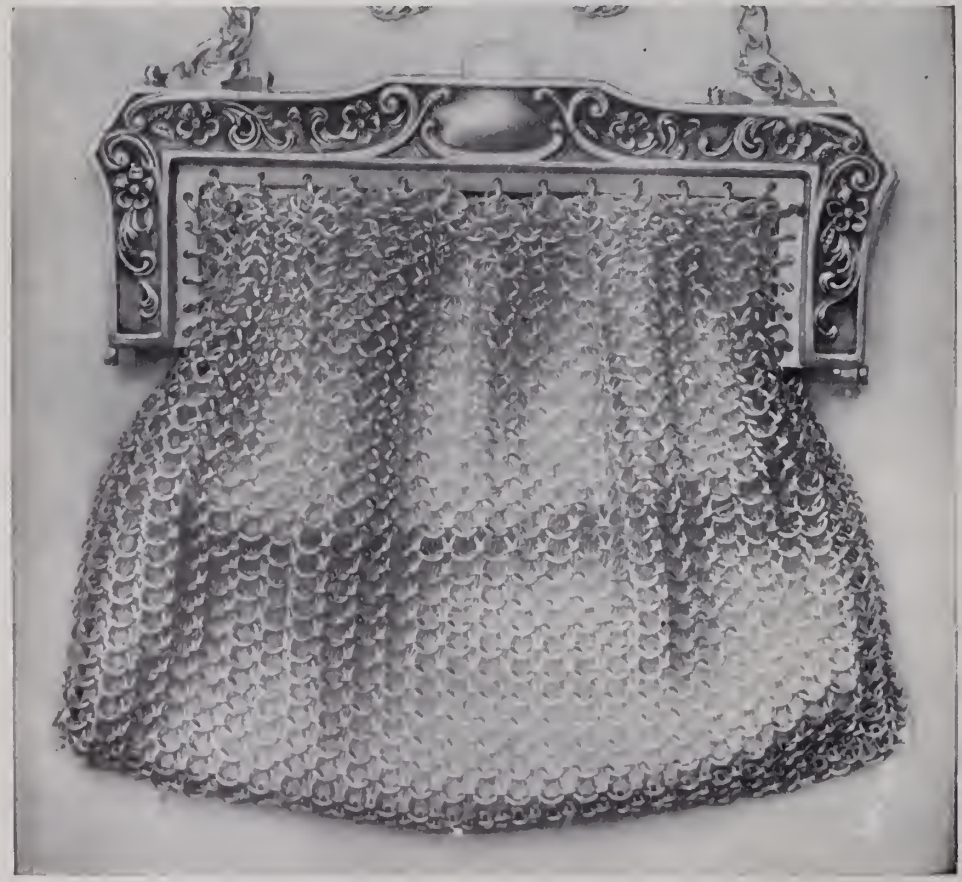
Note how **Ye MOUNT VERNON PATTERN** fills these requirements, being designed to ye Colonial taste of **Strength, Beauty and Simplicity**

Its Success is Assured and Continuous

TRADE MARK R&L Bco STERLING

Rogers, Lunt & Bowlen Co.

Greenfield, Massachusetts *Write for Catalog*



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.

PLAINVILLE, Norfolk Co. MASS.

New York Office 7 Maiden Lane

Chicago Office: Room 405, 103 State St.

"CHIPPENDALE."



The word "CHIPPENDALE" is synonymous with refinement, grace, strength and extreme ...cticability. The Chippendale pattern recently produced by this company ...resents the Chippendale spirit and feeling in every particular. It is without ...stion the most beautiful line of flatware ever placed on the market.

FRANK W. SMITH CO. Manufacturers of Sterling Silverware GARDNER, MASS.

TRADE MARK. STERLING 925 1000

THE WILLIAM B. KERR CO.

Specialists in Small Wares and Novelties in both Gold and Silver

Three essentials of commercial success distinguish The William B. Kerr Company's productions:

Admirable Workmanship.—Every article exhibits in its smallest detail the perfection of modern silversmithing.

Attractive Design.—The graceful lines and refined ornamentation demanded by the best customers characterize all these productions.

Moderate Price.—Despite their superiority of design and workmanship, these goods are sold at thoroughly practical prices.

Factory and General Office, NEWARK, N. J. 320 Fifth Ave., New York CORNER OF 32nd STREET

Definition of a Battleship:

"A MACHINE TO FIGHT BATTLES WITH"



We do not require a Battleship; our battles HAVE BEEN WON; the constant increase of our business attests to the veracity of our statement.

Follow your predecessors if you have not fallen in line, it will redound to your benefit. Send US your orders for WATCHES DIAMONDS, JEWELRY, WATCH CASES, MOVEMENTS, FESTOONS, LA VALLIERES, LINKS, SCARF PINS, BROOCHES, NECKLACES, SIGNET RINGS, STONE RINGS, and EVERYTHING appertaining to the jewelry business.

You will save Money. Get the Styles and Dependable Qualities



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old-style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.25 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

MADE ONLY BY

LEONARD KROWER

Wholesale Manufacturing Jeweler and Optician
536-538 Canal Street, New Orleans, La.

THE DIRECTOIRE COIFFURE

HAIR ORNAMENTS REVIVED

FOR CLASSIC BEAUTY the coiffures of the Directoire Period were unexcelled. The primary inspiration came from ancient Greece, as witness the BANDEAUX, which will be found here in perfection. Indeed, all the Hair Ornaments now displayed by this house, are faithful reproductions—actual copies—of the creations of the Period. The Directoire COMBS glow with characteristic beauty. The rather large BARRETTES of the epoch will be a revelation to many. Nor should one fail to see the appropriate HAIR PINS taking the shape of Bells, Olives and Loops. Women's eyes sparkle at seeing them.

D. Lisner & Co.

Creating Importers of Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



THE ELK LODGES are "working" again; likewise the Eagle and Moose; and the jeweler will soon "feel the effect" in an increased demand for their emblems. You need a good stock to keep up with the requirements of the trade.

We are headquarters and carry a large and complete assortment at all times. Send to us for the latest in Fraternal goods. We are constantly adding to our assortment and increasing the variety of designs. Everything from silver buttons to diamond mounted charms.

Remember "We sell Sellers"

Henry Freund & Bro.,
71 Nassau St, New York
Diamonds, Watches, Jewelry

Have you seen our new interchangeable initial and emblem buttons and scarf pins?
It's worth while.



MR. RETAILER

A good reason WHY you should interest yourself in SOLIDARITY GOLD WATCH CASES is because our 1908 line will go down in history as the best year's product in A QUARTER OF A CENTURY.

THEY CERTAINLY ARE WINNERS!

You can't get their effect in gold-filled cases; you can't get their effect in cheap gold cases; you can only get their effect in **SOLIDARITY Gold Cases.**

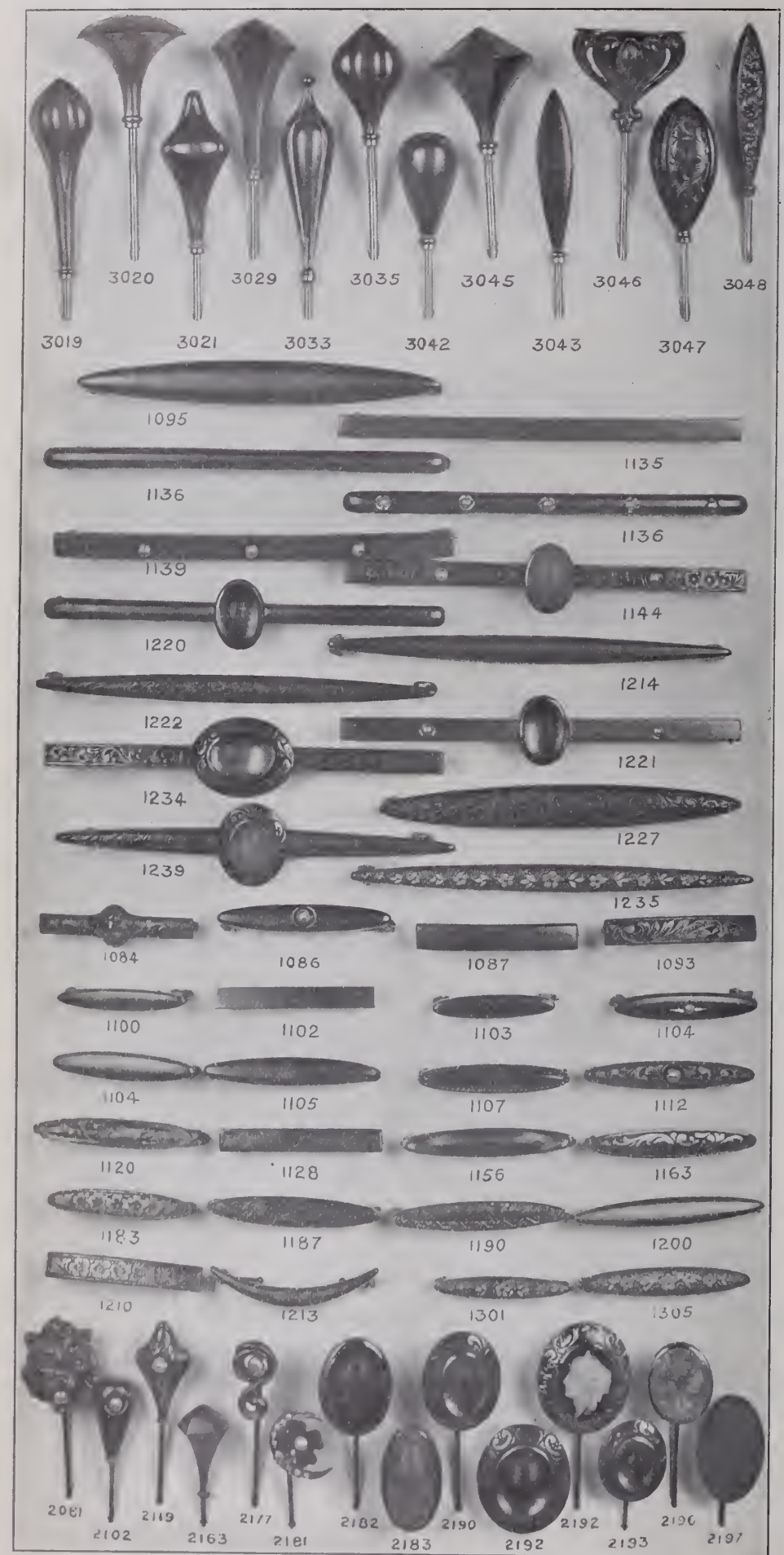
Write your Jobber for a selection package and see for yourself.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:
JOHN W. SHERWOOD :: :: FRANK E. HARMER



THE 10K LINE WITH A 14K APPEARANCE

A Few of Ou Sellers ...

Write for Price List

These are but a few our thousands of goo things. We make con plete lines in

Brooches
Scarf Pins
Barrettes
Veil Pins
Handy Pins
Belt Pins
Hat Pins
Links
Fobs
Tie Clasps
Crosses

The Best Looking, Bes Made, Best Selling an Most Profitable Line o 10 K. made.

KOHN & CO

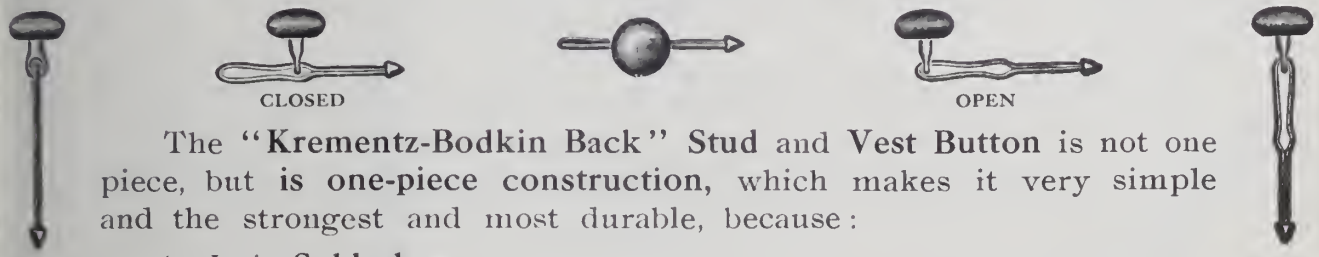
Camp and Orchard Streets

NEWARK, N. J

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

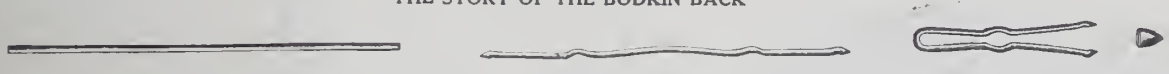
THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All "**Krementz-Bodkin Back**" Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a "Krementz-Bodkin Back" Stud or Vest Button should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. "Krementz-Bodkin Back" Studs and Vest Buttons are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office,
1 Maiden Lane

Krementz & Co.
NEWARK, N. J.

San Francisco Office,
722 Shreve Bldg.

SPECIAL TREATMENT FOR SPECIAL STONES

TRADE D MARK

WHERE GEMS have peculiarities of shape or defects to be overcome, the Mounting becomes a delicate problem. By consulting this house on such matters, the appropriate Mountings may be obtained, whatever the stones.

Ring Mountings	from $3.75	to $22.00
Sleeve Link Mountings . .	" 9.50	" 30.00
Brooch Mountings	" 6.00	" 40.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

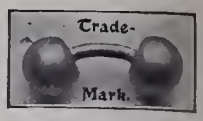
Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK
Telephone 6383 Orchard

Trade-Mark.



Perfect Vermicilli Decoration

THERE ARE many types of so-called Vermicilli Trim on the market. The differences are not so easy to point out in words, but are at once apparent to the eye. The standard for comparison is furnished by the Vermicilli Decoration executed by this factory.

A certain fineness, daintiness and delicacy of arrangement, a richness of effect and refinement of design, coupled with rare perfection of color—These are some of the qualities which cause the Vermicilli products of this house to stand ahead.

Day, Clark & Co. 14 Kt. Gold Jewelry

23 Maiden Lane
NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

B. M. Shanley, Jr., Co.

We beg to call your attention to a few of the very artistic and exclusive designs we are making in the following articles, made only in 14 and 18 Kt. gold:

MESH BAGS	$175.00 and upward
LADIES' VANITY CASES	156.00 and upward
LADIES' CARD CASES	96.00 and upward
BELT BUCKLES	14.00 and upward
HAND WROUGHT BROOCHES	22.00 and upward

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

To the Jobbing Trade Only

Invisible Locket Top Bracelet, made in Signet or Stone Top



PATENT APPLIED FOR.

MILTON L. ERNST

WELVE DUTCH STREET - - NEW YORK

Popular Priced 14K. and 10K. Jewelry

UP-TO-DATE ARTISTIC ATTRACTIVE

A COMPREHENSIVE LINE OF

Brooches
Invisible Joint Locket Rings
Bracelets Festoons
Scarf Pins Cuff Pins
La Vallieres Earrings

DON'T BUY

Coral Cameo Scarf Pins, or Brooches till you have seen our beautiful line, also large assortment Shell Cameo Scarf Pins and Brooches; prices very low; workmanship the best.

We make a full line—Buttons, Scarf Pins, Brooches, Lockets, Fobs, Neck and Lorgnette Chains, Veil Pins, Cuff Pins, etc., etc.

The Keller Jewelry Mfg. Co.

64 Nassau Street, New York

Factory, 251 N. J. R. R. Avenue, Newark, N. J.

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains



The R. S. Cigar Cutt

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend se it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

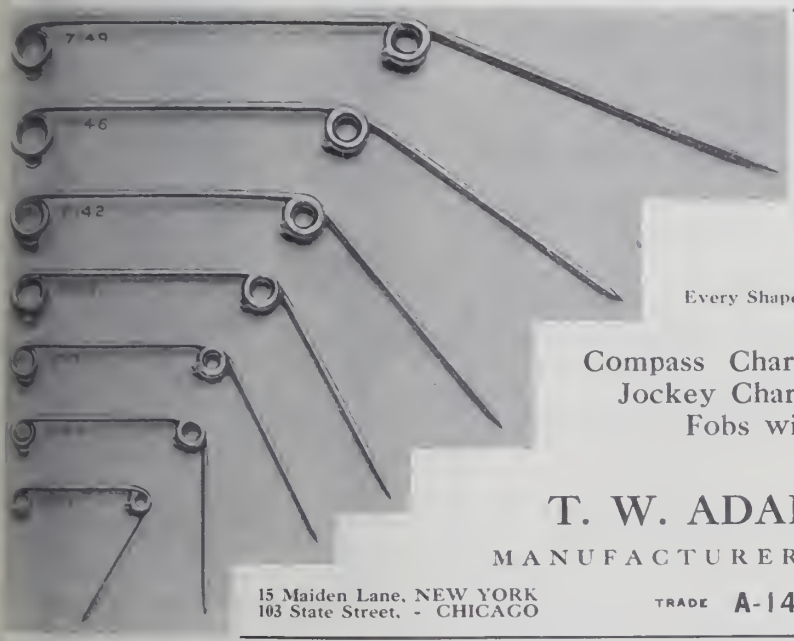
Enos Richardson & C

23 Maiden Lane, New York.

A. J. HEDGES & Co.

Makers of 14K. Jewelry

14 JOHN STREET TRADE 14 K MARK NEW YORK



A Safety, Handy, Veil, or Automobile Pin

that will not break and can be opened full length

LOCKETS

Every Shape, Size and Style. For One, Two, Three or Four Pictures

Compass Charms, Stone and Gold Heart Charms, Jockey Charms, Crosses, Bangles, Sleeve Links, Fobs with or without Seals, Scarf Pins

T. W. ADAMS AND COMPANY

MANUFACTURERS OF 14 K. JEWELRY ONLY

15 Maiden Lane, NEW YORK
103 State Street, - CHICAGO

TRADE A-14-K. MARK

FACTORY
83 Union Street, NEWARK, N. J.



"ARE THESE 14 KARAT?"

That is what our customers say when they see our line. We are making the ***best*** 10 karat line on earth. Our designs, workmanship, finish and general appearance are better than those of a great many 14 karat houses and we can prove it by sending you a memorandum package.

We make a complete line of gold jewelry including ***Belt Pins, Belt Buckles and Combs.***

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

Factory and Office
91 OLIVER ST., NEWARK, N. J.

PERCY M. LAYMAN

Trade Mark

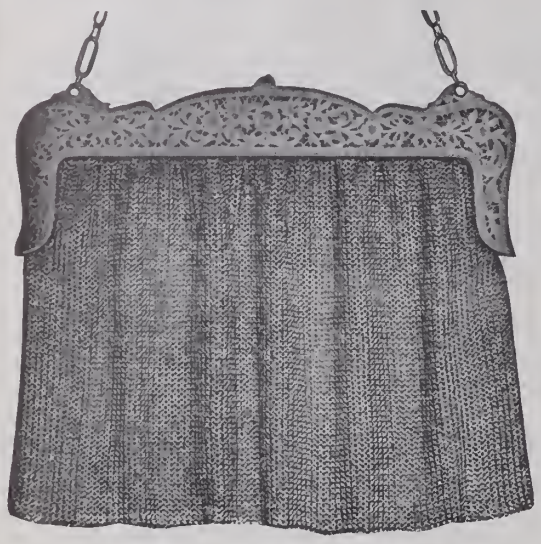
New York Salesroom
9-13 MAIDEN LANE

SYDNEY C. STRAUS

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville



Sterling Mesh Bags

also gold lorgnette and neck chains

Trade (W B) Mark

Weizenegger Bros.
358 Halsey St., Newark, N. J.
N. Y. Salesroom: 396 Broadway



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

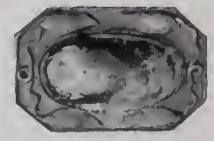
Trade Mark

Osmers-Dougherty Co.
Manufacturing Jewelers
291-293 Seventh Ave.
Bet. 26th and 27th Sts.
Telephone, 913 Madison
NEW YORK

AZURITE-MALACHITE MATRIX

A beautiful blending of Blue, Green and Brown

A new variety, entirely different from any stone heretofore shown on the market. We control the output of the only mine producing this variety. Send for Samples; mounted or unmounted.



ABALONE PEARL SHELL JEWELRY



in two natural colors, opal iridescence and various shades of rich green.

Mounted in Sterling Silver and Gold in a large assortment of designs.

Send for new Illustrated Catalog in colors containing prices.

The Barber Jewelry Mfg. Co., 36 GOLD STREET NEW YORK CITY



O and 16s.
Tavannes Movements
7-11-15-17 Jeweled
O. F. and Htg.

Adrian J. Morais
R. 304 Godchaux Bldg., New Orleans, La.

F. DE SIMONE & SON
Importers of Coral
76 Nassau Street, New York
Factories: Torre del Greco and New York

Gems and Precious Stones
Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York.

The Allsopp Rings



The Up-to-Date Line of **Signet and Set Rings**

In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp QUALITY, DESIGN AND WORKMANSHIP

Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.



A ★ TRADE-MARK.

Allsopp Bros. Allsopp Building, Newark, N. J.



SOLID GOLD CHAINS

bearing our trade mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

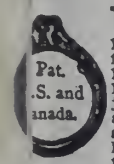
Gold Chains of Every Description

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.



Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00. 1 doz. asst. sizes solid 10k gold, $3.75. 1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.



Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

Agents for the Pacific Coast
SCHWARZKOPF & PENNIMAN
340 S. Broadway, Los Angeles, Cal.

TRADE S MARK

LEROY W FAIRCHILD. GOLD PENS.

FAIRCHILD & COMPANY

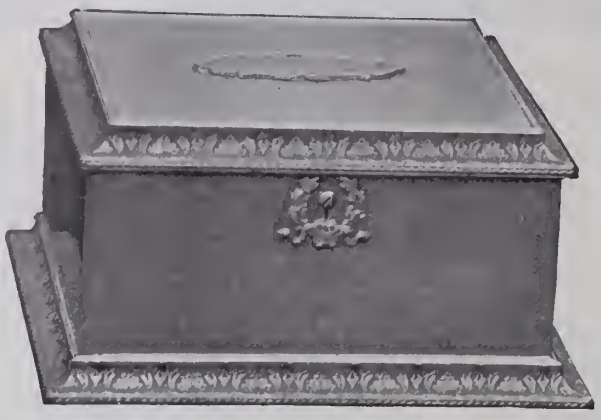
29 & 31 EAST 22D STREET
NEW YORK CITY

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

BEFORE PURCHASING INSPECT OUR LINE.

Something NEW and DIFFERENT **JEWEL BOXES** AT MODERATE PRICES

Domestic Products up to Imported Standards. High Class Goods. A Revelation.



NOTHING EQUAL to these Jewel Boxes has ever been produced before, except in Solid Silver. Made of heavy, hard Rolled Brass and Nickel Silver, they cannot be compared with the cheap castings which break so easily—yet the price is low. All popular finishes, including Butler and Oxydized Brass, Butler and Oxydized Silver and Roman Finish Gold. Handsome designs. Fitted with lock and key. Satin and velvet linings. Compartment trays with larger sizes. A line you can recommend.

PRICES: FROM $4.00 PER DOZEN TO $10.50 EACH

Write for Illustrated Circular

K. & O. Co.

MFRS OF

Salesroom 425 Broadway NEW YORK, N.Y.

Britannia Novelties, Hollow Ware Copper and Fancy Metal Goods.

Office & Factory 366-388 Butler St. BROOKLYN, N.Y.

DIAMOND MOUNTINGS

We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done

KAUFER, KRENGEL & CO.

102-4 Fulton Street :: :: NEW YORK

Full Plat. Cluster $4.25



Full Plat. Cluster $4.75

JULIUS WODISKA

40 JOHN STREET :: :: :: :: :: :: NEW YORK

Manufacturer of a General Line of High Grade

DIAMOND MOUNTINGS

IN PLATINA, 18-K. AND 14-K.

SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

TRADE MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold

CHAIN PINS

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE

NEW YORK

San Francisco Office, 704 Market Street

'Phone 801 John Established 1876

MORRIS SCHIFF

82 & 84 Nassau St., N. Y. CITY



Manufacturer of

DIAMOND MOUNTINGS, LOCKETS, BUTTONS, BRACELETS, RINGS, Etc.

Special attention paid to order work and repairing

If you want good work, send it to me. One trial will convince you that it will pay you to send me your work. Highest prices paid for old gold and silver.

SOLID GOLD COMBS

PLAIN AND ENGRAVED



4k EVERYTHING IN GOLD JEWELRY **10k**

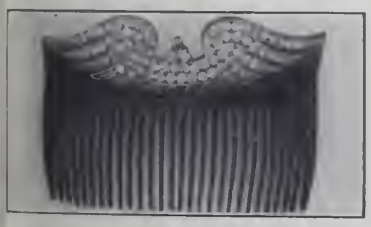
Brooches, Festoons, Necks, Buttons, Hat Pins, Fobs, Lockets, Cuff Pins, Bracelets, Emblems, Gold Safes, Buckles, Cigar Clips, Etc., Etc.

Chas. L. Trout & Co.
MANUFACTURERS

Maiden Lane, New York

STANDARD IN

Stone Combs and Hat Pins



Our line of White Stone Combs forms a class by itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

Our line of Combs and Hat Pins consists of over 100 new styles of exclusive designs which sell at popular prices.

On application we will send a selection on approval, with all charges paid

JOSEPH W. HELLER

Manufacturing Jeweler

White Stone Novelties

9 PAGE STREET PROVIDENCE, R. I.

NEW YORK OFFICE: 15-17 MAIDEN LANE (Silversmiths Bldg., Room 1710)



The COMB HOUSE

WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our Fall line is now ready for your inspection.

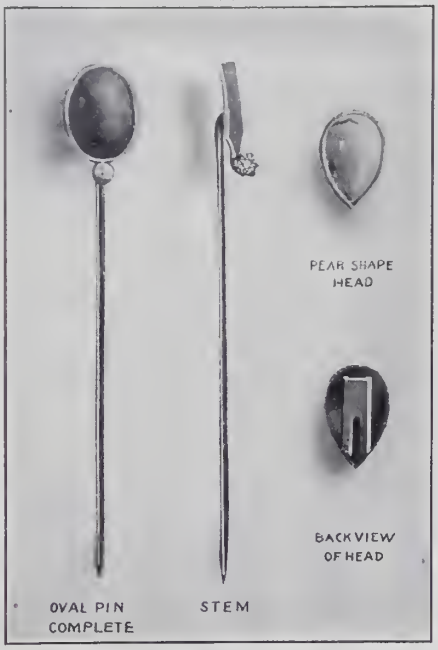
We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.

Hartford Bldg.

41 Union Sq., New York



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral; Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.

TRADE R MARK

The Locket House 51-53 Maiden Lane, New York



Adjustable Bottle Holders

Our Sterling Silver goods fulfil every demand of the retailer because they gratify every wish of his customer.

G. A. HENCKEL & CO.

Makers of Small and Medium Wares in
STERLING SILVER
For the Trade only
109 to 115 West 26th Street - NEW YORK
(One Block west of Broadway)

The trade is cordially invited to call at our showrooms and inspect our new Fall productions



Fancy Platforms and Blocks for Window Display

Boxes for Silverware, Manicure and Toilet Sets

Silverware Chests in any combination

Flannel Rolls and Bags for Silverware

Trays for Show Cases and Travelers' use of every description

Jewelry Boxes in many qualities and styles

We Re-Cover Window Platforms and Trays

PAPER BOXES
Tags, Cards, Cotton, Findings, Etc.
Estimates and Samples cheerfully furnished

WOLFSHEIM & SACHS
Manufacturers and Importers
35 Maiden Lane
(Lorsch Building) **NEW YORK**
Factory, 10 Gold St.



JUST A REMINDER

that this is a good time to investigate our line. You may have shopped around and found nothing out of the ordinary and perhaps think you have seen all there is. But wait — you have overlooked the best and the one line that is different from any other.

Our goods are noted for their originality, graceful shapes and handsome designs. Good weight silver. As for prices, it is only necessary for us to state that every article in our line is a good seller and you will buy no other after the first trial.

Silver Deposit Ware, Photo Frames, Belt Buckles, Sash Buckle Pins, and a large assortment of novelties.

SCHARLING & CO.

Factory and Office: 755-757 Summer Ave., Newark, N. J.

Show Rooms represented by
W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.
M. L. LEVY & CO., 2447 Jackson St., San Francisco, California

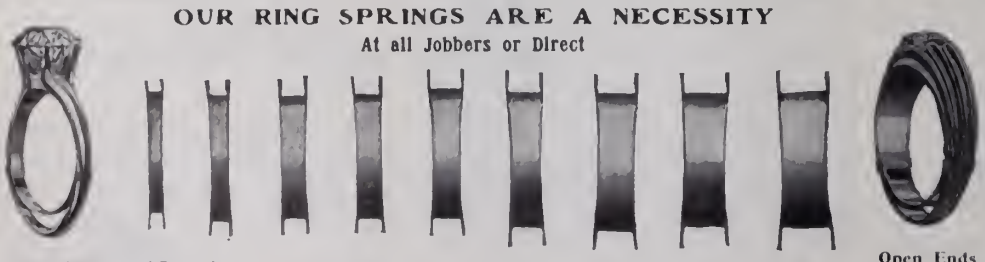
Artistic Photo Miniatures



on Watch Cases and Dials. Pearl Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK

OUR RING SPRINGS ARE A NECESSITY
At all Jobbers or Direct



Open Ends 15 13 11 10 9 8 7 6 5 Open Ends

Manufacturing Jewelers

Diamond Mountings
Solid Gold Jewelry
Special Orders
Fine Repairing

Commission Merchants

E. A. LEHMANN & CO., 45-49 John Street, New York



No. 4444
3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00
per dozen

Frank M. Whiting & Co.
SILVERSMITHS
320 Fifth Avenue, New York North Attleboro, Mass.



THE ARCHIBALD-KLEMENT LINE OF

SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

No. 58

ull line of the foregoing, and any other desired style in the A-K Silver Deposit Ware, sent on approval.

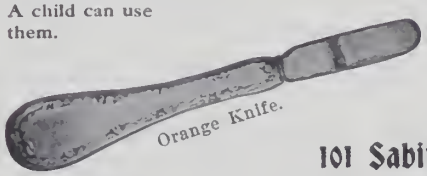
ARCHIBALD-KLEMENT CO.
Sample Rooms: 341-347 Fifth Ave., N.Y.
Factory: NEWARK, N. J.

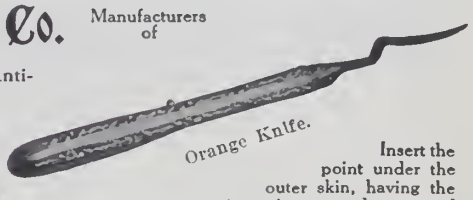
Roger Williams Silver Co.

Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.





Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street • Providence, R. I.



Horse Radish.

You Get a Line of Leaders

JOSEPH IRONS NEW YORK, N.Y.

when you have our Holders in Silver-plated Pierced Goods.

JOSEPH IRONS
Manager

Middletown Silver Co.
35 Maiden Lane, New York City

Pryor Manufacturing Company

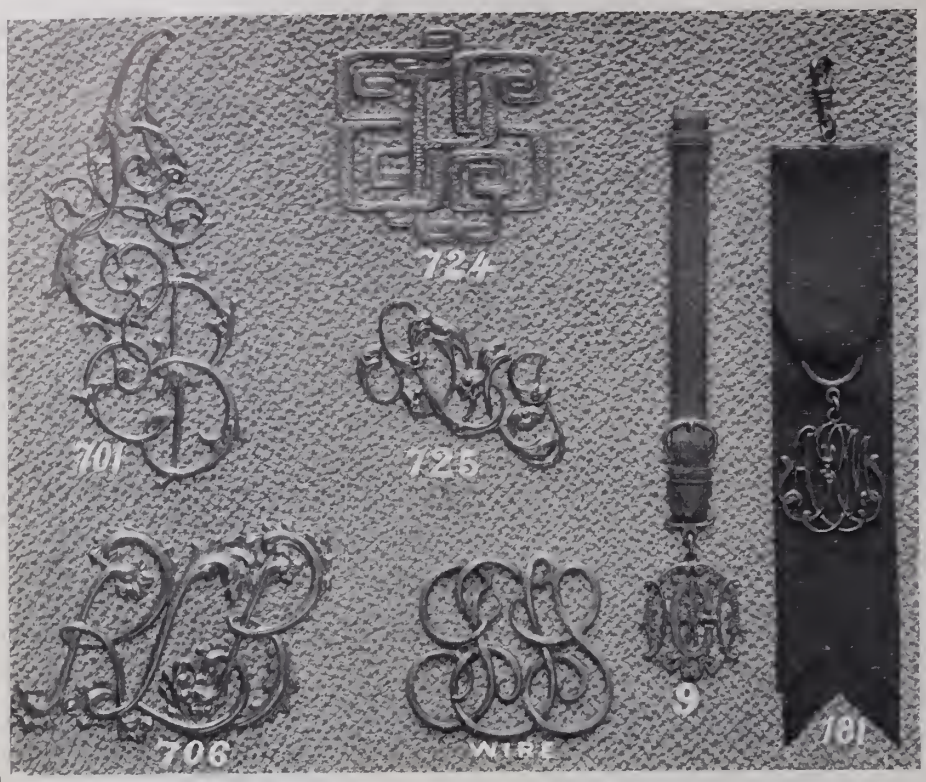
OUR FALL LINE OF SILVER GOODS is now ready for inspection and we ask you to see our samples before placing your order elsewhere.

The designs speak for themselves and our workmanship we guarantee. Mesh Bags, $12.00 to $60.00. Card Case Purses, $5.00 to $25.00. Picture Frames, $1.00 to $50.00. Vanity Boxes, $19.00 to $30.00—and other novelties

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NPC Mark.

NEW YORK OFFICE
527 Fifth Avenue
(Night and Day Bank Bldg.)



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

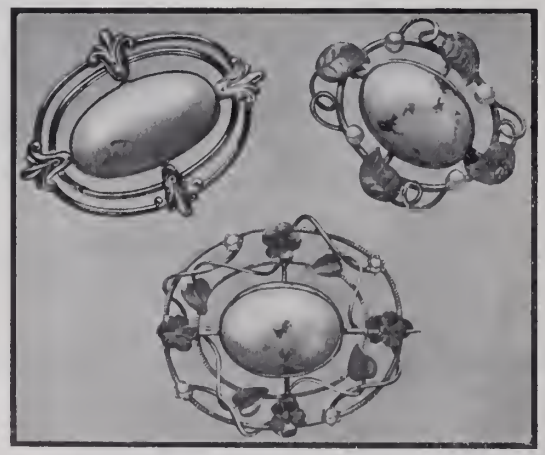
TO THE TRADE— MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York

10K. GOLD JEWELRY
IS OUR SPECIALTY

Turquoise Matrix Brooches

Write Us About Them



Turquoise Matrix Scarf Pins

You Need Them in Your Line

W. E. RICHARDS CO.
Manufacturers for the Jobbing Trade
ATTLEBORO, MASSACHUSETTS
NEW YORK OFFICE, 9-11-13 Maiden Lane

LOUIS G. SCHLEHR
MANUFACTURING JEWELER
178-180 Ellicott St., Buffalo, N. Y.

Rings, Diamond Mountings, Diamonds and Precious Stones, Badges, Class Pins

General Repairing Artistic Engraving

All Out-of-town Work returned within 3 days from date received

S. F. Myers Co.
WHOLESALE JEWELERS
47-49 Maiden Lane
New York

TO THE TRADE:

We are working hard now compiling our ... logue, and our compiler asserts that it will ... any former edition of that valuable work.

It will be a great deal more than a mere pi... book; it means the most careful selection ... choice goods from every part of the work ... means reliability, salability and right price ... means that every dealer loses money unles... "goes by the book."

If he buys from this book he gets mighty ... to cost of production, and right into actual ... quarters, for we are the foremost concern o... kind.

People who write that they can fill orders cor... from our catalogue write falsely, as it cann... done. To meet our prices they must substitu... send an inferior article.

Send for a copy of our book, and get in a ... rock.

For the trade only—our new, big catalogue, 100,000 items, sent free.



No. 3325C.

BROOCHES
New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Am... zonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., In...
F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.
New York Representative: Western Representati...
E. T. Wilson, 180 B'way. S. H. Brower.

THE WASHBUR...

SECURITY
Automatic Holder
for all sizes of scarf pin wire. Guaranteed.

MAGIC NU...
for ear studs, scar... etc.





EAR WIRES
for unpierced ears





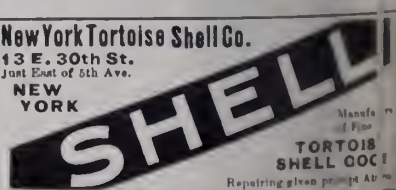
SAFETY CAT...
For Brooches, et...
Can be applied t... work where pin to... are used.



Open Closed Open Close...

Descriptive Circular on Applicati...
Pearl Drilling and Adjusting a specialty
Special Order Work and Repairing
C. IRVING WASHBURN, 12-16 John St. ...

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK



Manufa... of Fine
TORTOIS... SHELL GOO...
Repairing given prompt At...


No. 129


No. 144

KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

Automatic Eye-Glass Holders

37 and 39 MAIDEN LANE
NEW YORK

Established 1832


No. 149


No. 163



SEND FOR OUR NEW FALL STYLES

old Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.

0-1 Chambers St. NEW YORK

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.



Inspect our recent importations in
FANS
and odd and unique styles in
BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP
EARRINGS
CAMEOS
PEARL, AMBER and
CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.
in plated or sterling, mounted with imitation or semi-precious stones

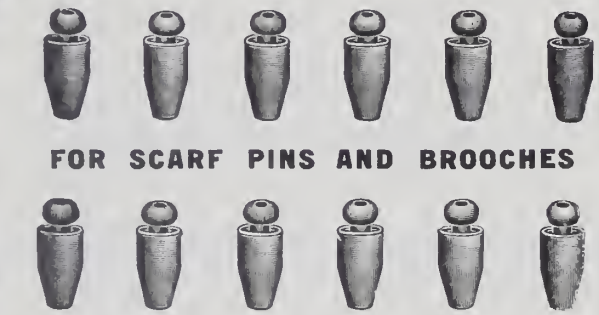
Prices range from $4.00 to 27.00 per doz.

LEWY & COHEN

530 Broadway, cor. Spring Street NEW YORK

"HOLD-ON" CLUTCH





FOR SCARF PINS AND BROOCHES



14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 GOLD STREET NEW YORK

EVERYTHING IN LOCKETS



S.K.Merrill Company
Locket Makers

SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

POTTER & BUFFINTON CO.

This time we call your attention to

BABY PINS

in every possible variety—just the thing for the high stocks the ladies are wearing. Suitable for the baby, the mother and grandma.

Largest Exclusive
Makers of 10K. Jewelry

Ask your Jobber for our lines of

Cuff Buttons, Baby Pins, Brooches,
Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street
San Francisco Office, 704 Market Street

PENNSYLVANIA WATCH CASES

SOLID
Trade XXX Mark
GOLD



No. 1015.

A NEW ONE ANI A GOOD ONE

MR. EXCLUSIVE JEWELER.

Do you wish a case of maximum val at a minimum cost, in shapes the thinne and models most superb—finish and e graving that of the finest 14K. solid go line—a solid gold case throughout of ext heavy weight at about the same price the best makes of gold filled?

This is a large order but WE ONLY c fill it in every respect. These cases a made in triple stock, the outside of wh is 14K., and this 14K. stock is ⅛ of t total thickness of the backs. The insi is 10K. and a low K. between, whi is crystalized, making a harder, strong and stiffer case in every way than eith a filled case or 14K. solid. Ask your Jobb or write us direct for Prices and Samples

"LORD YORK"

"Send us a card with your name and a dress and we will send you an illustrat catalog describing and illustrating 'LOR YORK,' and his associates. He is t most interesting character for the Ret Jeweler in existence to-day. You can't a ford to be without him."

THE PENNSYLVANI WATCH CASE CO.

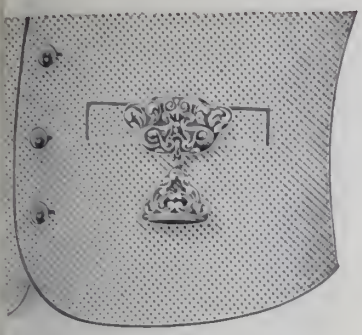
Factory, YORK, PA.

NEW YORK OFFICE, Room 14, 194 Broadw
WM. FROEHLICH, Representative.

If You Want to Know
just how good a
$2.50 CHAIN
can be made, ask your Jobber for

EDERERMAK

"THREE ★ ★ ★ STAR
No. 999



No. 8026

STILL another of our latest novelties. The new "Fobette" can e worn by either lady or entleman — on gentleman's est or lady's belt.

One more reason why you hould see this line:

Because we have an up-to-late line of honest goods which ve are trying to sell to honest eople by honest methods, and ur increasing trade shows hat we are on the right track. But we still want to do busi-ness with every honest man so ve are reaching for your trade.

Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gen-lemen's Chains, Bracelets, Rosa-ies, Crosses, Pendants and Charms.

OFFICES:
94 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
45 Kearny St., San Francisco, Cal.

CAMEOS

STONE, SHELL, CORAL AND LAVA

Selection Sent to Reliable Jobbers

MAINTIEN BROTHERS & ELLIOT

MAKERS OF

HIGH GRADE ROLLED PLATE JEWELRY
FOR THE JOBBING TRADE

MANUFACTURERS' BUILDING, NORTH ATTLEBORO, MASS.

New York Offices, 9-11-13 Maiden Lane

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*

BOSS & BALDWIN CO.

MAKERS OF

High-Grade Plated Jewelry

FOR THE JOBBING TRADE ONLY

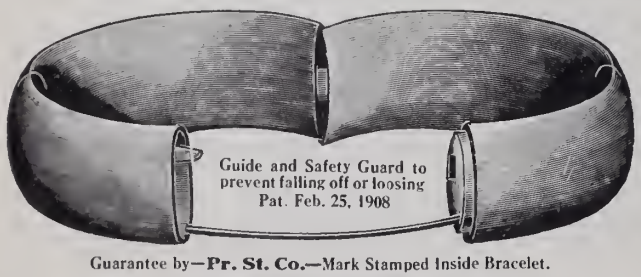
Lockets, Bracelets, Fobs, Scarf Pins, Veil Pins, Sash Pins, Hat Pins, Brooches, La Vallieres and Link Buttons

This Trade-Mark on our goods is a guarantee to you that if not entirely satisfactory we will make it so.

TRADE B&B CO MARK

Factory - - ATTLEBORO FALLS, MASS.

New York Office: 15-17-19 Maiden Lane.



Guarantee by—**Pr. St. Co.**—Mark Stamped Inside Bracelet.



OUR STRONGHOLD

"SECURON"

"GERALDINE FARRAR"

BRACELETS

SATISFYING

QUALITY

Made in High Grade Gold Filled and 10K. Solid Gold (1,000 Styles).

Send for Samples Through your Jobbers

100 Stewart St. Providence, R. I.

PROVIDENCE STOCK CO.

9-11-13 Maiden Lane, New York
131 Wabash Ave., Chicago, Ill.

GOODS THAT SELL!

We have just what you require; the very articles which your customer is looking for

If you have not seen our new line, please notify us and our salesman will call, or we will send a selection package if he cannot reach you.

Our stock comprises a varied and complete assortment of Brooches, Buckles, Barrettes, Bayaderes, Combs, La Vallieres, Collars, Necklaces, Hat Pins, etc., as well as everything in Jet Jewelry and all sizes and qualities of Pearl Strings and Collars.

Visiting Buyers are cordially invited to call.

CHOPARD FRÈRES CO.

Factory, 35 Rue des Trois Bornes PARIS, FRANCE

56 Maiden Lane, New York



Correct Reproductio of the Famous

"Willard Clocks

SOMETHING UNIQU

and of a quali to appeal to yo cultured and d criminatir patrons.

Send for Booklet and Trade Prices

KILLAM & CO.

15 Baptist St. PAWTUCKET, R.

"Gems and Precious Stones"

Their Characteristics, Localitie of Production, Tests and som Current Literature

A New Book on a New Plan. Tabulate Concise, Authoritative A Handy Manual for Every Jewele

Cloth, Postpaid, $1.00

Published by

The Jewelers' Circular Pub. Co.

11 John Street, New York

Leon Watch Case Co.

MANUFACTURERS OF

SOLID
14K. GOLD CASES



¶ We will be pleased to send you a sample selection package for your inspection.

Leon Watch Case Co.

FACTORY, NEWARK, N. J.

New York Office, 37 and 39 MAIDEN LANE
Chicago Office, 503 HEYWORTH BUILDING

THE GREAT AMERICAN JEWELRY CATALOG

s a publication of real practical value; truthfully illustrates those lines of ıerchandise; best adapted to the needs f the *Jewelry Trade;* its reliability is nquestionable.

SAFETY

With implicit confidence you can use when ordering goods; it insures you gainst deception; remember, for every ollar's worth of merchandise you buy ou are obtaining positive, intrinsic value. Write for this catalog; it means much o you.

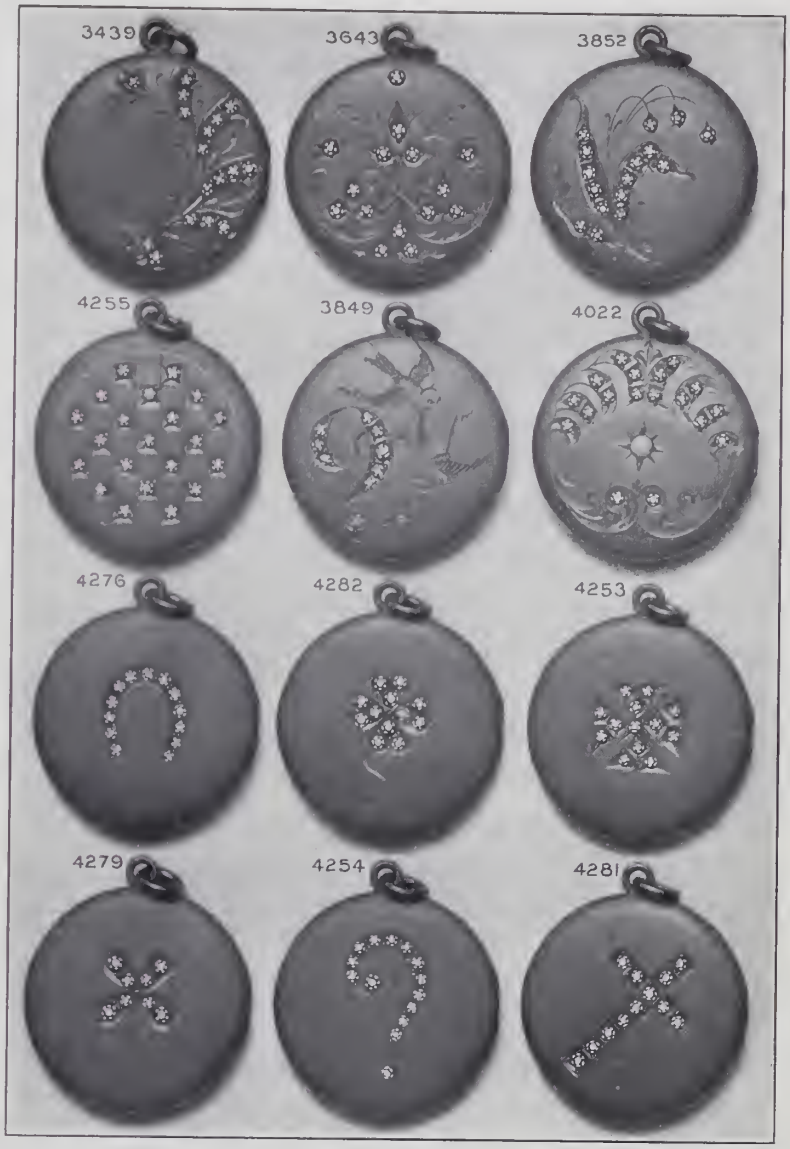
THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers
1-413-415-417 Elm St., CINCINNATI, OHIO

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

9 UNION SQUARE - NEW YORK.



VERIBEST

Gold S. & B. L. ★ CO. Star

"The REAL Goodasgold Lockets"

The Design is for the eye . . . . . A thing to see
The Quality is for the wearer . . . . . A thing to test

"Lifetime Guaranteed"

Our 320 Design Booklet We Mail Free Upon Request

S. & B. LEDERER CO.

Sold Only Through Jobbers

11 Maiden Lane - - - - - - - - - NEW YORK CITY

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy 24-26 East 21st St., NEW YORK

THE NEW KNIGHTS OF PYTHIAS EMBLEM

PATENT APPLIED FOR



Gold, No. 1000
Rolled Plate No. 500

THE ONLY CORRECT AND COMPLETE KNIGHTS OF PYTHIAS EMBLEM



FRONT
R. P., No. 1500 Gold, No. 1600

THESE SHOULD BE IN YOUR STOCK

YOU WILL GET CALLS FOR THEM

— PRICES —

BUTTONS OR PINS

Rolled Plate, No. 500	$6 00 doz.
" " No. 600	6.00 "
Gold, No. 1000	12.00 "
" No. 1100	15.00 "

CHARMS

Rolled Plate, No. 1500	$24 00 doz.
Gold, No. 1600	10.50 each

DISCOUNT 6 PER CENT. 30 DAYS

If Your Jobber Cannot Supply You ORDER DIRECT

Special Discount to Jobbers in Quantities

MANUFACTURED BY

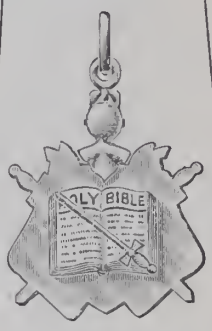
JOSEPH COWAN

373 WASHINGTON ST. BOSTON, MASS.



Gold, No. 1100
Rolled Plate, No. 600

ARTISTIC BOTH IN DESIGN AND COLORING



BACK
R. P. No. 1500 Gold, No. 1600

Art and Beauty in Umbrellas

AND CANES FOR THE JEWELRY TRADE



"MAIDEN BALTIMORE"

The extreme of excellence in umbrella manufacture has been reached in our new Fall and Holiday line, which comprises an endless variety of new ideas in gold and silver handles. These rich and exclusive handles are made quite irresistible by

Our New Detachable Feature

which means that the traveler can always have his umbrella at hand, locked safely in his trunk, and that all inconvenience of carrying, or danger of losing is provided against.

Our new catalogue just finished contains the most complete line of high-grade umbrellas and canes ever issued for the jewelry trade. It will be sent upon request.

Siegel, Rothschild & Co.

Main Office: Baltimore and Howard Sts., Baltimore
New York: 353 Broadway
SAN FRANCISCO: 658 Mission St. PHILA.: 1011 Chestnut St.

WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York
Established 1864.
MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS
GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

Gems and Precious Stones

THEIR

Characteristics, Localities of Production, Tests and Some Current Literature.

CONTENTS

CHARACTERISTICS and LOCALITIES of PRECIOUS STONES
Shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color, etc.

TESTS FOR PRECIOUS STONES:
Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.

FAMOUS DIAMONDS OF THE WORLD.

SOME FAMOUS DIAMONDS.

BIRTH STONES OF VARIOUS NATIONS.

GEMS FOR THE DAYS OF THE WEEK.

POETRY OF GEMS.

BIRTH STONES AND THEIR SIGNIFICANCE.

SIGNIFICANCE OF SOME GEMS.

BIRTHDAY FLOWERS.

ZODIACAL SIGNS OF FLOWERS.

WEDDING ANNIVERSARIES.

FLOWERS OF THE MONTH.

OFFICIAL FLOWERS OF THE UNITED STATES.

A new book on a new plan. Tabulated, concise, authoritative.

A handy manual for every Jeweler.

CLOTH, POSTPAID, $1 00

PUBLISHED BY

The Jewelers' Circular Publishing Co.

11 John Street New York



Have You Seen It? If Not, You Ought To

New Folding Cane

"Fits Any Traveling Bag" A Popular Seller

We supply these in fancy, separate boxes for presentation purposes. A distinctive line for Jewelers, especially suited for Fall trade. We have the largest line of novelties in Canes on the market. *Write for Illustrated Catalogue*

ARTHUR W. WARE & CO.

109-111 Leonard St., NEW YORK

Manufacturers, Importers and Exporters of

WALKING-CANES, RIDING CROPS AND CORKSCREWS

HALL CLOCKS

The Best Tubular Chimes

GRAND PRIZE ST. LOUIS
—: 1904 :—

BAWO & DOTTER

26-28-32-34 Barclay Street, New York

IMPORTERS AND MANUFACTURERS

Fine Imported Clocks

OF EVERY DESCRIPTION

SEND FOR CATALOGUES



Pat. 5-6-08.

Jewelry Attractively Displayed is Half Sold

THE NEW PATENT BRACELET STAND

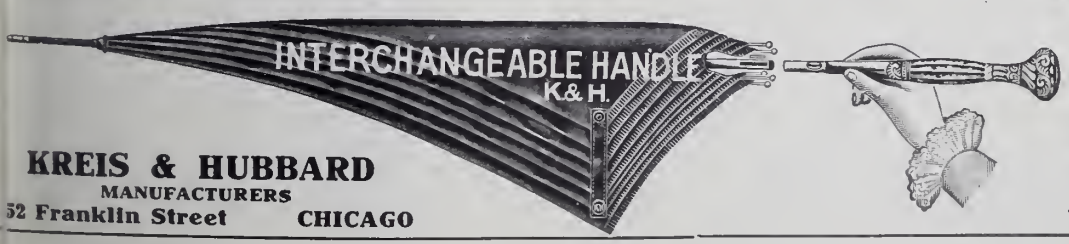
is made to hold any size bracelet regardless of width, thickness or weight, and thereby displaying the entire bracelet at a glance, HENCE THE ONLY SPRING ON THE MARKET WHICH WILL HOLD THE LARGE VARIETY OF BRACELETS.

PRICE, $3.00 PER DOZEN

in silk, velvet, green, purple, red, blue and black; other colors made to match your window or show case.

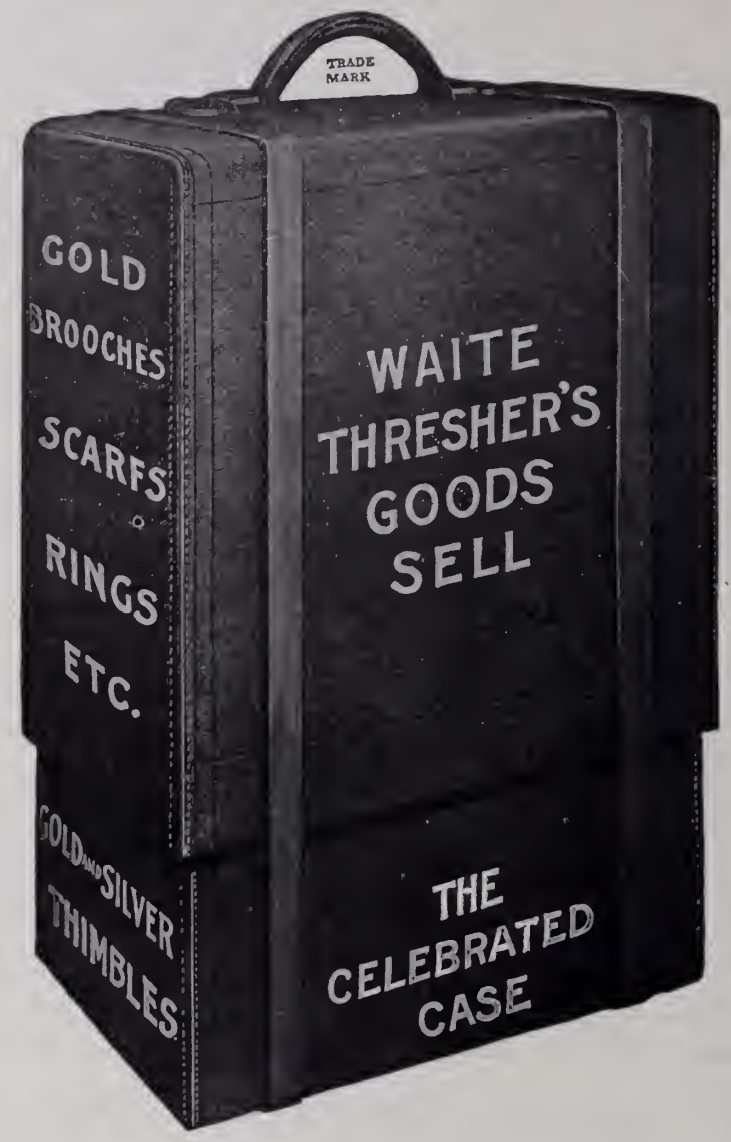
SCHULTZ-JERSEMANN MFG. CO., 105 Maiden Lane, New York

UMBRELLAS—The Jewelers' Line



KREIS & HUBBARD
MANUFACTURERS
52 Franklin Street CHICAGO

You can guarantee our gold and silks. We stand back of you.



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

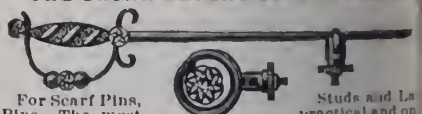
PROVIDENCE, R. I.

PATENTS

obtained on inventions and designs. Trade marks, prints and labels registered.

R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D.C

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and La
Pins. The most practical and on
adjustable one invented. Price, $1.50 per doz. For sa
by all wholesale jewelers and material houses. Sam
by mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M C Oli
Maker and Inventor, 48 and 50 Maiden La e N

CASTINGS Gold, Silver, Bronze, Brass German Silver, Copper and Iron

L. D. TEL. 2072 L. Supply Jewelers, Silversmiths Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines Cast Iron Hub for sinking in Steel Dies. Chandelier Undercut Work, Statuary.

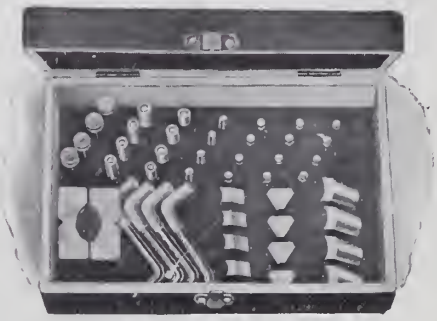
AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N J



The New Ideal Keyless Engraving Block

This is a beautifully finished Block and the keyless advantages are marked. The jaws are actuated by rotating bronze milled ring of head. The method is a great improvement over the key system, is very rapid and entirely satisfactory in every way. The jaws are adjustable and it is good practice to set one jaw stationary while the other should be permitted to swivel.

The turntable revolves on a self contained train of tempered steel balls, which may be removed in an instant, when a less sensitive motion will be obtained, or the turntable may be locked to the base by the insertion of the locking pin. Every Block guaranteed and highly recommended.



No. F95. Price (complete with attachments), $16.50

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

SWARTCHILD & COMPANY
Heyworth Building, Chicago
THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD

INIQUE GEMS
C on, Ural, Brazil and Native Stones. Many n cuttings just finished—suitable for n special order work. Artistic Carving a Special Lapidary Work a Specialty.
IS J. DEACON, CAPE MAY, N. J. Summer Headquarters

ARREAUD & GRISER
45 John St., New York
LAPIDARIES. PRECIOUS STONES
EMS in Unique Cuttings



NUT PICKS AND CRACKS

These articles are all constructed of steel, handsomely chased with beautiful designs and heavily Plated in Nickel or Silver, making them always look bright and fresh. They are well made in every respect and intended for practical use.

Being pioneers in the Nut Pick and Crack business, our long experience enables us to offer a class of goods which in workmanship, design and finish are far superior to anything on the market.

These goods are put up in neat Pasteboard Boxes, White Wood, Cherry, Bird's Eye, Leatherette, Cloth and Satin Lined Cases.

Catalogue No. G, showing these goods in sets, mailed on application.

Address the manufacturer

H. M. Quackenbush, HERKIMER, N.Y., U.S.A.

Workshop Notes
r Jewelers and Watchmakers
Cloth :: Postpaid, $2.50
Published by
The Jewelers' Circular Pub. Co.
11 John St., New York

W. S. HICKS' SONS, Manufacturers of



All Styles
Gold and Silver Pencils

SILVERSMITHS BUILDING 15-17-19 Maiden Lane NEW YORK
FACTORY, 231-233-235 Greenwich Street, New York



NEW CREATIONS FOR THE FALL TRADE

Bracelets and Cuff Buttons

Our Fall line this year is more elaborate and complete than ever. A good assortment of these goods in your stock is bound to increase your profits. We also carry an extensive line of

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE CO
Look for the Trade-Mark

MILLER, FULLER & WHITING CO.
Manufacturing Jewelers
New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.
WE SELL TO THE JOBBING TRADE ONLY



The Goods You Need!

ALLSOPP & ALLSOPP'S

Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

Inexpensive

These goods combine all the artistic qualities of higher priced lines at HALF the cost.

Mounted goods only

Brooches	Veil Pins
Baskets	La Vallieres
Barrettes	Collar Pins
Bracelets	Scarf Pins

"TOPPY"
A&A
Trade Mark

18 Columbia Street,
NEWARK, N. J.

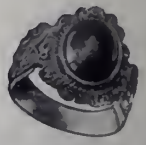
14 Kt. Hand Made Rings 14 Kt.

Chinese == Egyptian == Italian


CHINESE SEAL RING.
14 Kt. and 24 Kt.


CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.


EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.


ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.


CHINESE SEAL RING.
Good Luck and Long Life.


CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.


Another View of Above Pivot Ring.


EGYPTIAN PIVOT RING.
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique
Designs in Silver Rings.

VAN DUSEN & STOKES CO.
Oriental Jewelers
1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links

"New Process" GILLETTE Blades

Have You Got Them in Stock?

"New Process" GILLETTE blades have been an instantaneous success.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

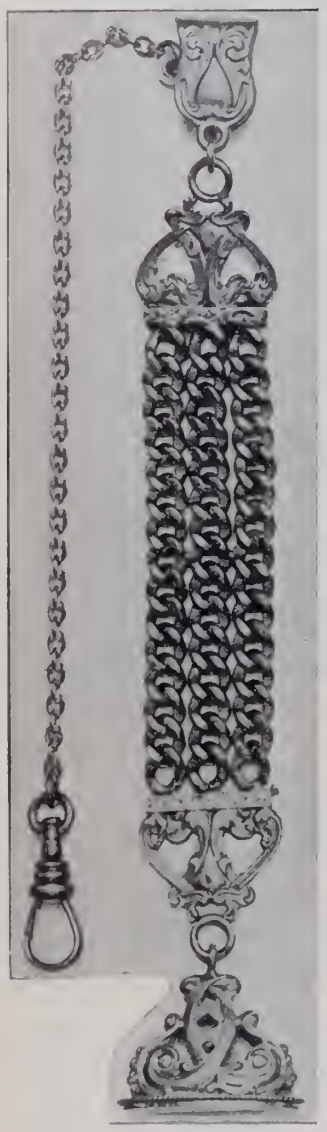
GILLETTE SALES COMPANY

BOSTON	NEW YORK	CHICAGO
704 Kimball Building	704 Times Building	704 Stock Exchange Building

We Guarantee Our Goods

These illustrations afford an indication of the variety of designs we make in Fine Gold Filled Jewelry, and when you take into consideration *Quality* as well as attractiveness, you have in F. & B.'s goods the Trade's demand. ∴ Our new Catalogue gives an idea of the line we carry. Ever article of the 6000 different designs shown in this 315-page book has plainly stamped on it our F. & B. trade-mark. If you would have the best, look for this trade-mark

F. & B. STERLING SILVER
Toilet and Manicure Goods, Pierced Ware, Candlesticks, Picture and Calendar Frames, Vases and Novelties
SEE OUR FALL CATALOGUE



XX-1632 3081
XX Safety Fastener, O. E.
1632 Chain, O. E.
3081 Signet Charm, O. E.



4063 Chatelaine Pin, O. E. Safety Catch



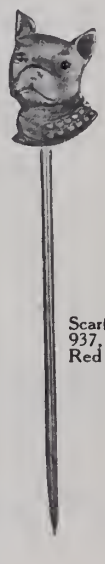
4067 Chatelaine Pin O. E., Safety Catch



4066 Chatelaine Pin, O. E. Safety Catch



Locket 3076, Rose Brilliants



Scarf Pin
937, Rose
Red Eyes



Locket 3068, Old English Engine Turned, Brilliant



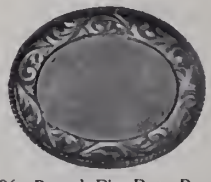
Locket 3078, Rose Brilliants



Locket 3073, Pol. Engine Turned



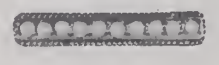
Pendant 141, O. E.
Mexican Opal Set



4096 Brooch Pin, Rose Border
Pol. Signet Center



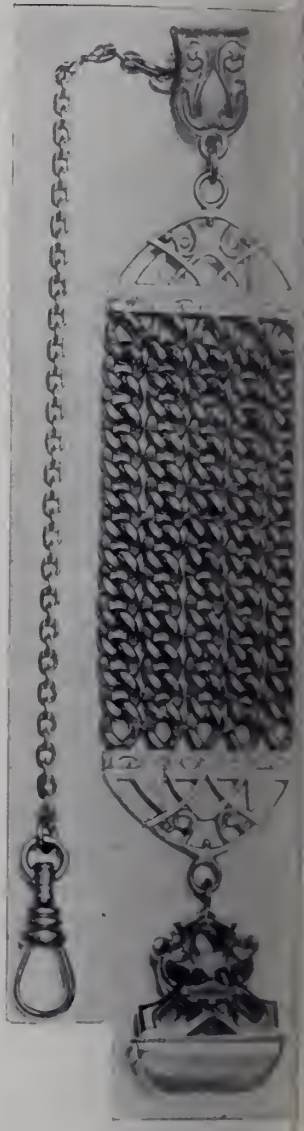
4106 Bar Pin, Bevel Edge Rom. Eng.
4103 Bar Pin, Bevel Edge Rom. Plain



4094 Bar Pin, Old English Pearl Set



4109 Bar Pin, Bevel Edge Eng. Roman, Pearls



XX-1633 3079
XX Safety Fastener, O. E.
1633 Chain, O. E.
3079 Charm, O. E., Jap. Jade or Amethyst



4093 Bar Pin, O. E., Pearl Set



4105 Bar Pin, Bevel Edge, Rom. Eng.
4102 " " " " " Plain



4108 Bar Pin, Bevel Edge, Engraved Roman, Pearls



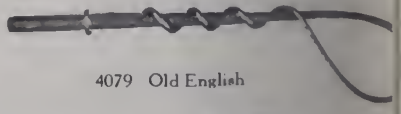
4104 Bar Pin, Bevel Edge, Rom. Eng.
4101 " " " " " Plain



4107 Bar Pin, Bevel Edge, Eng. Roman, Pearls



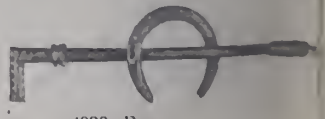
4080 Rose
4081 Pol. Rose Horse



4079 Old English



4088 Rose
4089 Pol. Rose Horse Shoes



4090 Rose
4091 Pol. Rose Horse Shoe

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 Richmond St., PROVIDENCE, R. I.

NEW YORK 13 Maiden Lane CHICAGO Heyworth Bldg. CANADA: Kingston, Ontario

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, SEPTEMBER 30, 1908. No. 9.

Large Order of Silver Trophies Supplied by Allentown, Pa., Jewelers.

ONE of the largest orders for prize cups which has ever been given to a Pennsylvania jewelry house was obtained some time ago by Fahler & Landis, jewelers at 637 Hamilton St., Allentown, Pa., from the Allentown Fanciers' Association of the Allentown Fair, the cups being principally for the best poultry exhibits. In all there are about 80 cups. A number of the $2,500 worth of prizes which the jewelers supplied for the fair are shown in group in the illustration which appears herewith. Some of the cups are plated, but most are sterling silver. A few were won last year, but as they must be won twice before they are finally awarded, they are practically cups of the present season as well.

Last year Fahler & Landis obtained only part of the order, but this year they were fortunate in supplying everyone of the prizes offered, and their enterprise in getting this has redounded to the credit of the firm in many ways, as the fair draws out from all over the country people who never previously exhibited at any other poultry exhibit except at Madison Square Garden, New York. Not only has the large order been the subject of considerable newspaper comment, but the exhibit of so many cups has attracted many people to the jewelers' store and has been the cause of their obtaining orders for at least 10 additional cups for tennis tournaments, athletics and other events which might otherwise have been placed in Philadelphia, Pittsburg, New York or other large cities.

Renaissance Basin of Mother-of-Pearl.

MOTHER-OF-PEARL, the shell of the pearl oyster, which also produces the precious pearl, has at all ages found favor as a decorative material for fancy work, and the jeweler and goldsmith has made extensive use of it. The outer layer of the shell consists essentially of carbonate of lime, which coincides in character with calcareous spar, while the inner mother-of-pearl layer and the pearls are identical to aragonite, a variety of calcareous spar occurring in Aragon. Hence the mother-of-pearl and the pearls are considerably harder than the outer shell. The latter consists of closely set little rods standing perpendicularly on the inner mother-of-pearl layer. The mother-of-pearl consists of very thin closely superposed flakelets of minute size. Therefore, it does not form a continuous covering of the inner shell, but is composed of separate, irregular little tablets of varying size closely set together.

The artists of the Renaissance were especially clever in the employment of mother-of-pearl in conjunction with jewelry, gold and silver work, etc., and we show on the front page of this issue a handsome basin of mother-of-pearl and silver a fine specimen of the school of Benvenuto Cellini from the 16th century, and preserved at the Green Vaults in Dresden. The basin is one of the masterpieces of its time.



PART OF THE $2,500 WORTH OF CUPS SUPPLIED BY ALLENTOWN, PA., JEWELERS FOR THE ALLENTOWN FAIR SHOW OF 1908.

WEBSTER SAYS:

"The word 'Automatic' is applied to a self-moving machine or one which has its moving power within itself. The moving power is usually a spring or weight, particularly the former."

In applying the word "Automatic" to the Larter Shirt Studs and Larter Vest Buttons we wish to convey the full meaning of the word as "Webster" defines it.

The Larter Shirt Studs and Larter Vest Buttons are automatic in action, because they are moved by a strong spring which obviates the necessity of pushing or pulling the backs into place so as to prevent them from falling out or working out of a button-hole or eyelet-hole.

This is one of the strongest points in favor of our line of Larter Shirt Studs and Larter Vest Buttons. Each is made in the largest variety of patterns on the market.

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.

Pacific Coast Representatives:
A. I. Hall & Son, Inc., Jewelers' Bldg.
Post Street, San Francisco, Cal.

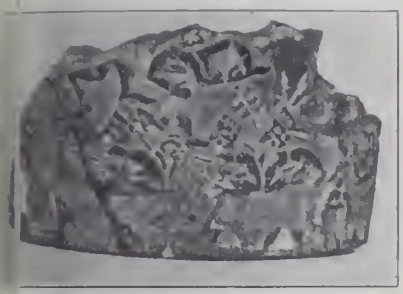


Registered Trade-Mark

A Babylonian Vase Inlaid With Ivory and Precious Stones Dating from 4500 B. C.

By Prof. E. J. Banks, in the *Scientific American*.

It may seem to the layman that the Assyriologist and Egyptologist are ... in the efforts to bring to light the ...st traces of civilization, for during ...ast decades each has startled the world ...nouncing that he has discovered ... of civilized man of five, six, and ... 10,000 years ago. In confirmation of ...tements, he produces strange objects ... the ruins of Babylonia or Egypt. Yet ... extremely ancient antiquities are rare. ...ismya, the ruin in central Babylonia ..., as field director of an expedition ... the University of Chicago, I recently ...ted, and which has proved to be the ... of the oldest known city in the ..., was discovered, among other re-



...MENTS OF VASE INLAID WITH IVORY.

...ble things, a blue soapstone vase ... engraved with human figures and in-...ith ivory and precious stones. ... vase, when found, was in fragments, ... of which were recovered from among ...reds of fragments of vases of other ... All were lying in an ancient re-... heap of the temple, where they had ... thrown. The position of this heap



...ETCH OF THE DESIGN ON THE VASE.

...ubbish, buried beneath the ruins of ...tures known to date from 3800 B. C., ... containing a number of inscriptions ...bricks, as well as the style of art, point ... date not far from 4500 B. C. The ...inal diameter of this vase of blue soap-... was about 22 centimeters (8¾ ...s); the height of its nearly vertical ... was about 20 centimeters (eight ...s), and the three surviving fragments ...esent somewhat more than a quarter ... the vase.

...e of the most remarkable features ... the vase is that it is unlike anything ... before discovered in any ancient ruins. ... the three fragments are represented ...ast 13 human figures, either entire or ... broken away. The two central fig-... are musicians, who are playing upon their five and seven stringed harps as they are marching along. If for no other reason, the engraving is remarkable because it gives us the picture of the musical instrument of more than 6,000 years ago. Behind the musicians marches a person of importance, possibly the king, for from his hat project three rays to distinguish him from the others in the procession. Behind him are two other figures. One, judging from his size, is a boy; the other is holding up his hands in the attitude of worship. Before and above the musicians are figures, who are represented as running to meet the procession. One man holds in his hand a branch of a tree, while other branches are scattered about among the figures. The engraving may represent one of the religious processions common in later Babylonian history, when the gods were carried about the city. Yet the running figures more likely indicate the triumphal procession of a victorious king, accompanied by music, and an occasion of great joy is represented.

Still more remarkable is the execution of the engraving. While the field of the picture is represented by the blue stone of the vase, the figures are partly composed of inlaid materials. When found, the inlay, with the exception of a few pieces of lapis lazuli in one of the tree branches, was missing, yet the deep grooves into which it had been set remain to show where it had been. Later I discovered a square piece of ivory, which formed the skirt of the figure bearing the branch. From this one ivory dress we may infer that the dresses of all the figures were of the same material. The faces, arms and feet are represented in relief, and the long braids of hair and the hats are also of the stone of the vase.

Judging from other objects found in the Bismya temple it would seem that the eyes were inlaid with blue stone. The material employed to represent the bracelets and head bands and other inlaid parts cannot be known, yet from the dump small pieces of red and blue stone, mother-of-pearl, and engraved ivory appeared. Some of them may have been used in the missing parts of the vase.

A chief peculiarity of the art is that the figures are represented with enormous noses, imparting to the face the grotesque appearance of a caricature. The few specimens of early Babylonian art at hand, while representing the nose in a straight line with the forehead, fail, with the exception of a few terracotta statuettes, to exaggerate to such an extent. The faces of the figures are shaved; the hair is braided and hangs down behind. A hat, either with or without a band and rays and a ribbon, is worn; the rays probably distinguish the rank of the wearer. Apart from the hat, the one other piece of wearing apparel represented on the fragments of the vase is the short skirt, which is known to be the Babylonian costume of about 4500 B. C.

This unique vase of the greatest antiquity, so different from anything previously discovered, therefore opens a new study in the history of early art; it is one of the most highly prized objects from the most ancient civilization of Mesopotamia.

Silver Loving Cups Presented to the Director of the Bureau of American Republics.

THE ambassadors and ministers of the Latin-American republics stationed in Washington, who represent their governments on the Governing Board of the International Bureau of American Republics, recently presented to the Director of the Bureau, John Barrett, two handsome silver loving cups in expression of their appreciation of his efforts, not only in making a success of the cornerstone laying of the new building, but in broadening out the work and influence of the institution.

The cups were presented to the director



LOVING CUPS PRESENTED TO DIRECTOR BARRETT.

by a committee, consisting of the Minister of Peru, Felipe Pardo; the Minister of Colombia, Enrique Cortes, and the Minister of Chile, Anibal Cruz, all of whom made brief addresses, thanking the director on behalf of the Latin-American countries for what he had done to develop commerce and friendship between them and the United States.

The cups are of a graceful design, 24 inches in height. The first bears on one side the words:

A John Barrett, Director de la Oficina Internacional de las Repúblicas Americanas.

and on the reverse side is inscribed:

Once de Mayo de 1908, Washington, D. C.

The second cup carries the autograph engraved signatures of the 19 Latin-American ambassadors, ministers and chargés de affaires in Washington.

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Reconstructed Rubies

IN CABOCHON AND BRILLIANT CUT, ALL SIZES AND SHAPES

Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1907, compiled by Douglas B. Sterrett.

(*Continued from issue of Sept. 23.*)

DIAMOND.

UNITED STATES.

Arkansas.—The work of testing the Arkansas diamond deposit continues quietly. A brief report on the locality was prepared by Philip F. Schneider for the Arkansas Bureau of Mines.

The latest authoritative information on the Arkansas diamond deposit has been given by Messrs. Kunz and Washington in a paper before the February meeting, 1908, of the American Institute of Mining Engineers in New York. The general geology of the area and the petrography and weathering of the peridotite are described as they were in a paper by the same authors incorporated in this report for 1906. In tests made with a diamond drill the peridotite was proven for depths of 80, 186 and 205 feet. The green and yellow grounds underlying the layer of black, clayey "gumbo" soil were found to extend down many feet in places and are estimated to average 50 feet in depth over the area. The outcrop of peridotite is estimated to cover about 40 acres, though it may be found larger after further exploration.

The general conditions concerning future work are briefly discussed. Water supply, timber and coal are available, and labor and transportation facilities can probably be satisfactorily arranged. Some small diamonds have been found, with an aggregate weight of about 200 carats. The largest stones are less than 6½ carats, though the average size compares favorably with the general run of stones of the South African diamonds. There is a large proportion of white stones, many of which are free from flaws and are very brilliant. Some of the yellow diamonds are also of exceptional purity and color. The genuineness of the occurrence of the diamonds in their matrix is reiterated, and the occurrence of one stone embedded in the green ground at a depth of 15 feet is cited to strengthen the conclusion. The quantity of the green ground that can be readily washed is large. Portions of the peridotite on the borders of the outcrop are in such hard masses as to indicate that it will not readily decompose. The sludge from the cores from the diamond drill tests, however, is a badly altered rock at depth at many places, and suggest that much of the peridotite from below will readily disintegrate on exposure to the weather. Some fresh hard peridotite will be encountered, as in the South African mines, and will probably have to be treated with a certain amount of crushing. Warning is given against the unscrupulous who will probably claim to have located new peridotite areas "on the same lead" or "an extension" of the present one. It is pointed out that since this peridotite has the form of a pipe the outcrop will be limited to one place. Even should new areas of this rock be located, and should their nature be proven by an examination by a petrographer, it will still be necessary to prove the presence of diamonds and in paying quantities. Peridotite rocks are not uncommon, though few are known to be diamond bearing.

California.—Frequent reports have appeared in the newspapers concerning the prospecting for diamonds near Oroville by M. J. Cooney. It appears that washing machinery and more land are to be purchased and extensive prospecting will be carried on. Besides the occurrence of a rock claimed to be identical in appearance with the kimberlite of South Africa, reports state that diamonds have been found associated with that rock. Authentic finds of diamonds in this section of Butte County are recorded,[2] especially at Cherokee above Oroville. These diamonds have come from alluvial deposits, however, and were generally found in washing for gold. Up to the present time no authenticated discovery of diamond in its original matrix in California is recorded. During the early part of 1907, specimens of serpentinized rock called "kimberlite" from the supposed diamond pipe were kindly sent to the Survey by Mr. Cooney. These specimens were discussed in this report for 1906. Upon careful examination and comparison with typical kimberlite from South Africa, it became evident that the Oroville rock was quite different from true kimberlite.

Kentucky.—Newspaper reports have appeared telling of the discovery of diamonds in Kentucky during 1907, though no authenticated finds are recorded.

According to the report of H. A. Millar, secretary of the Kentucky Diamond Mining and Developing Co., the complete diamond washing plant installed by that company on Creech's Creek in Elliott County was operated during the latter part of the Summer and in the early Fall. Overburden was removed from three portions of the kimberlite rock outcrop, and some of the yellow ground was washed. Delays were caused by the breaking of the gearing, and operations were finally closed for the Winter on Oct. 22, when the water supply for washing was exhausted. Though a total of 2,825 loads of 18 cubic feet were washed without finding diamonds, operations were to be resumed in the Spring of 1908.

SOUTH AFRICA.

Griqualand West.—According to the 19th annual report of the De Beers Consolidated Mines,[1] the number of loads of "blue" raised and washed and the quantity and value of diamonds obtained again showed large increases. The total production of the blue ground at all the mines—De Beers, Kimberly, Wesselton, Bultfontein and Dutoitspan—was 9,010,686 loads, as against 8,144,979 loads in 1906, and the total quantity washed was 6,626,291 loads, as against 5,625,592 loads in 1906. This leaves a remainder of 9,391,603 loads on the floors, as against 6,769,126 in 1906, an increase of 2,622,177 loads. The number of carats of diamonds won from all the mines and from the tailings and débris was 2,619,872, as against 2,213,991 carats in 1906. The increase in the number of diamonds won came from the Wesselton, Bultfontein and Dutoitspan mines, and from the increased quantity of tailings washed. The average yield per load was slightly less in 1907 than in 1906 for all of the mines except the Wesselton, which showed an increase. The average yield of all of the mines in 1907 was 0.3125 carats per load, as against 0.3250 carats in 1906. The average value per carat was greater in the Bultfontein, De Beers and Kimberly mines, and less in the Wesselton and Dutoitspan. In the Wesselton mine alone was the average value per load greater in 1907 than in 1906. The total quantity of "blue" in sight above the lowest levels of the mines and on the floors was 57,409,013 loads, as against 64,315,580 loads in 1906. The deepest workings were in the Kimberly mine, where the main shaft was down 2,599 feet; the hoisting was done from the 2,520-foot level. At the De Beers mine hoisting was done from the 2,040-foot level, though the deepest shaft was 2,466 feet. Hoisting from the other three mines was all done from a depth of less than 1,000 feet.

The sale of diamonds realized £6,452,597, as against £5,607,718 in 1906. The net profits were £2,607,240. Dividends amounting to £2,550,000, or £750,000 more than in 1906, were distributed, and a balance of £932,624 was brought forward. The buying syndicate took diamonds valued at about £1,000,000 more than the minimum limit contracted. Up to November of 1907, however, only the minimum limit called for by the contract had been bought. Finding that there was to be no relief from the heavy income tax, amounting to nearly £100,000 annually, imposed by the British Government, the De Beers Co. voted to transfer from London to South Africa its office controlling operations at the mines. The London tax would have been an especially heavy burden, since the company will probably have a 10 per cent. tax on profits to pay to the Cape government also.

Transvaal.—The production of diamonds in Transvaal[2] during the fiscal year 1907 amounted to 1,545,336 carats, valued at £2,203,511, an increase of 786,930 carats and of £1,235,282 over 1906. The production was chiefly from six volcanic pipe mines, the alluvial diggings at Christiana contributing only 2,562 carats, valued at £13,579. The Premier mine was the principal producer, having perfected its mine equipment. Several million loads of ore can be handled a year at this mine, and a regular and adequate water supply and a satisfactory method of disposing of tailings and slums have been provided.

Orange River Colony.—The production of diamonds in the Orange River Colony during the fiscal year ending June 30, 1907, is given by Burnet Adams as 398,703 carats, valued at £1,221,202, as compared with a value of £902,727 in 1906. The increase comes chiefly from the two new mines—the Roberts-Victor and the Voorspoed. Other mines producing were the Jagersfontein, Koffyfontein, Lace, Monastery, and the alluvial diggings. The yield of the alluvial diggings was 7,103 carats, valued at £36,895, while the matrix mines produced 391,600 carats, valued at £1,185,308. The price per carat of the alluvial diamonds is about 43 per cent. higher than of those from the pipe mines. The production for the calendar year 1907 is given for the Roberts-Victor mine[2] as 123,427 carats, an average of 0.536 carat per load, and for the Voorspoed as 40,653 carats, an average of 0.21 carats per load.

Vaal River Diamonds.—The terraces and river gravels along the Vaal River rom Bloemhof, in Transvaal, to its junction with the Orange River in Griqualand West, a distance of about 200 miles, have been worked for diamonds.[3] The deposits vary from a few inches to 40 or 50 feet in thickness, and in some cases extend three or four miles laterally from the river. The gravels consist of a large number of greenstone bowlders filled in with sand and pebbles, and resting on a flow of amygdaloidal greenstone. The pebbles are chiefly siliceous, as jasper, chalcedony, agate, etc., and with them are associated pebbles of greenstone, ironstone, ilmenite, garnet, topaz and diamond. There has been more than one period of sedimentation, and the gravels of the most recent period have a matrix of stiff siliceous clay. The diamonds have been found almost everywhere through the gravel deposits, there being no reliable geological indications as to their occurrence. The placer diamonds, taken collectively, are probably the finest stones obtainable in South Africa. They occur more commonly in dodecahedral crystals and are singularly free from flaws. Stones with a yellowish tint are predominant, though all colors are found. The value is estimated at about £6 per carat for all diamonds sold to buyers along the river.

SOUTH AMERICA.

Brazil.—The diamond and carbon mining industry of Brazil is increasing. Consul General George E. Anderson, of Rio de Janeiro, reports that dredges[4] have been installed along the Jequitinhonha River, in the State of Minas Geraes, and that large amounts of American capital are being invested in the Diamantina country. The work on the mines in the latter region has necessitated the building of a highway from the end of the railroad at Curalinho. This work is under the direction of an American engineer and will be carried out by American methods. Heretofore the shipments of Brazilian diamonds have been to Europe, though it is likely a number of them will be made to this country direct, now that American capital is so heavily interested.

It is difficult to obtain information on the production of Brazilian diamonds, since large quantities were smuggled out of the country to avoid the payment of the five per cent. export tax. Consul-General Anderson, in the report quoted above, gives the value of diamonds registered for export during 1906 as $310,000. This is said to include the carbons or black diamonds from Bahia. That the official export figures do not adequately represent value of the production is shown by the figures given in a report by former Vice-Consul J. P. W. Rowe,[5] of Bahia, in which it is estimated the annual exports from that State amount to over $4,000,000. The State government of Bahia found that it failed to receive the proper revenue due from the seven per cent. export tax, and accordingly abolished the export-tax law in favor of another. Each merchant or dealer ship-

---

Schneider, Philip F., a preliminary report on the Arkansas diamond field: Arkansas Bur. Mines, Manufactures and Agriculture.

Turner, H. W., Diamonds in California: Am. G., Vol. 23, 1899, pp. 182-191.

[1]Nineteenth Ann. Rept. De Beers Consolidated Mines for year ending June 30, 1907.

[2]Ann. Rept. Govt. Min. Eng., Transvaal, 1907.

[1]Mines Dept. Orange River Colony, Fourth Ann. Rept., 1907, Bloemfontein.

[2]Mining Jour., London, Feb. 1, 1908.

[3]Park, Mungo, Vaal River, South Africa, diamond fields: Mining Science, March 19, 1908.

[4]U. S. Daily Cons. Repts., Jan. 20, 1908.

[5]U. S. Daily Cons. Repts., Jan. 7, 1908.

Registered
Trade-Mark

Necklaces and La Valliere

Registered
Trade-Mark

These popular and fashionable pieces are represented in our line by some examples of rare beauty. The stones are selected and combined with the utmost care and the workmanship and finish are perfection, down to the smallest detail. If you are interested in anything of this sort, let us send you an assortment and quote prices.

Being Manufacturers as well as Importers enables us to give you attractive goods at right prices.

Ask for our illustrated catalog.

HAYDEN W. WHEELER & CO.

AMSTERDAM
2 Tulp Straat

Importers and Manufacturers
2 MAIDEN LANE, NEW YORK

LONDON
50 Holborn Viaduct

EDUARD VAN DAM

CUTTER OF

DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St. Knabe Bldg.
TELEPHONE 5879 38TH ST
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS, MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH.

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street

RUDOLPH NOEL

PHILIP NO.

RUDOLPH NOEL & CO.

IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM

37-39 Maiden Lane, NEW YO

diamonds or carbons was to be charged an t calculated to bring the revenue up to t should have been under the seven per cent. -tax law. The new law was met by the ing of many dealers and their shipping firm.

Bish Guiana.—The output of diamonds in Guiana is chiefly in small sizes. The gov- nt report for the year ending June 30, 1907, a production[1] of 65,903 stones, weighing carats. The change from the preceding year as ot large, though in 1904-5 the output was 0 diamonds, weighing 10,619 carats. An f the value of British Guiana diamonds may ned from the exports between Jan. 1 and 18, 1907,[2] which are placed at 1,564 carats, at $12,370.

INDIA.

production of diamonds in India[3] is given 06 as 305.9 carats, valued at £5,160, as t 172.4 carats (valued at £2,474) in 1905. creased production came chiefly from Panna, the value of output was £4,348. The re- er of the production came from the States of hari and Ajaigarh.

NEW SOUTH WALES.[4]

total production of diamonds in New South between the years 1867 and 1906 is given ,137 carats, valued at £104,089. The largest tions recorded were in the years 1899 and being 25,874 carats valued at £10,350, and carats valued at £11,620, respectively. The tion for 1906 was considerably smaller and ted to 2,827 carats valued at £2,120.

DIAMOND INDUSTRY.

consumption of diamonds in the United is ordinarily large and amounts to over one- f the world's production. With the immense off in purchases of diamonds in the United caused by the financial depression in 1907 duced sales in other countries, the diamond ry has had to face a serious situation. The sed demand for diamonds has affected all es of the industry. Large numbers of s, not only in the United States but also d, have been without employment for several s. Several diamond mining companies have forced to close their mines or limit their t. At one time it was rumored that the price monds would fall when the agreement of the eers and Premier diamond mining companies the diamond buying syndicate expired in the part of March, 1908. The reduction of by one large company would have precipi- a war of low prices with the other, and this have ruined those dealers with large stocks gh-priced diamonds on hand. The six months' ment made in 1907, by which the diamond g syndicate was to purchase the output of Premier mine at a certain value proportional at paid for the De Beers output, was not re- d after expiration in March, 1908. Frequent ances, however, have been given to diamond rs and merchants by both the De Beers and er mining companies and the diamond buying cate, that the price of diamonds will be main- d under all circumstances.

linan Diamond.—The great Cullinan diamond presented to King Edward of England on his day, by the people of Transvaal as a demon- on of loyalty and high regard. This diamond w being cut to be placed among the crown s of England. In the rough the Cullinan nd weighed nearly 3,025 carats, or about 1.37 ds avoirdupois, and was found in the Premier . Transvaal, in January, 1905. The cutting olishing of this buge diamond is being carried y the firm of Joseph Asscher & Co., in Am- am, and will probably not be completed before nd of 1908. According to Louis Asscher,[5] of th Asscher firm, the cleaving of the diamind was successfully accomplished by Joseph Asseber, w split it through a defective spot, part of which w left in each portion of the diamond. The ond was cleft by making an incision half an m deep with a sbarp diamond point in the proper pl and then striking a specially designed knife b placed in the incision a heavy blow with a ce of steel. Apparatus specially designed for p hing the diamond has been constructed as a d six inches across and weigbing about 20 pounds, which is raised mechanically from the polishing disk. The latter is about 16½ inches across and makes 2,400 revolutions per minute. Diamond dust mixed with oil will be used in large quantities in polishing the stone. The larger portion will probably be cut into a drop-shaped stone weighing between 500 and 600 carats when completed. The other portion will be cut into smaller stones, one of which, even then, will be one of the large diamonds of the world Extreme precaution is taken to guard the diamond at all times, both by the use of numerous watchmen and by combinations of safes.

Hope Blue Diamond.—The famous "Hope" blue diamond has been sold by Joseph Frankel's Sons, of New York. The buyer is S. I. Habid,[1] a Spanish collector in Paris, and the price was about $400,000. The "Hope" diamond is a beautiful blue, very brilliant stone weighing 44¼ carats, believed to be a part of the wonderful blue diamond, weighing 112 carats, brought from India by Tavernier in 1642 and sold to Louis XIV. A century later this diamond was cut into a triangular shaped stone weighing about 67 carats. In 1792 it was stolen, and no trace was ever discovered. In 1830 three blue diamonds, of the same color and quality as the Tavernier stone appeared on the market. The aggregate weight of these three diamonds was less than that of the stolen French jewel by an amount which would naturally be lost in cutting. The largest stone was purchased by Henry Thomas Hope, from whom it was named. After Mr. Hope's death the diamond was purchased from the heirs by Joseph Frankel.

Metric Carat.—The weight of the carat used in different parts of the world is quite variable, ranging from 188.5 milligrams in Boulogne to 213.3 in Turin and to 254.6 in Arabia.[2] The weights most used, however, fall between 205 and 207 milligrams. The advantages to be gained by the use of a standard carat for all countries bearing a simple relation to other standard weights can readily be seen. The metric carat, of 200 milligrams, answers this purpose well and is not greatly different from the carat used by several countries. With the acceptance by the international committee of weights and measures and the sexennial conference of the metric convention,[3] the metric carat is a legal weight in all countries using the metric system of weights and measures.

Artificial Diamonds.—Much interest has been manifested in the case of Sir Julius Wernher, of the De Beers Co., against a French engineer, Henri Lemoine, who claimed to manufacture diamonds by a secret process. In 1904 Lemoine succeeded in interesting Sir Julius in bis process, and when its genuineness was apparently established a contract was drawn up. Under the conditions of this contract Lemoine was to receive a large sum of money for his invention, which was to remain secret until his death, and all diamonds made were to be turned over to Sir Julius. A description of the process of manufacture was placed in a sealed envelope and deposited in the Union of London and Smith's Bank, where it was to remain until Lemoine's death and then to become the property of Sir Julius. It is said that over $300,000 were advanced to Lemoine for a factory and apparatus, and for this sum, or part of it, Sir Julius brougbt suit, since he no longer had faith in Lemoine's process. During the trial Lemoine asked for an opportunity to give a demonstration, and during April, 1908, was released on bail for this purpose. After making elahorate preparations he not only failed to produce artificial diamonds but forfeited his bail and fled. The sealed envelope was opened and was found to contain a jumble of recipes of no value.

EMERALD.

NORTH CAROLINA.

Emerald was obtained from three places in North Carolina during 1907. The greater part came from the emerald-hiddenite mine and the Ellis emerald mine, already described under beryl. Of the remainder, part was found at a prospect belonging to W. H. Warren, one mile north of Hiddenite, and part consisted of emerald matrix from Mitchell County probably mined some years ago and recently cut.

COLOMBIA.

A few notes on the famous emerald mines of Muzo, Colombia, are given in a letter from Bogota, based on the report of the German minister to his government, in the New York *Herald*.[1] The mines are now leased to a Colombian syndicate for a period of five years, under rigid government supervision. The Government expects to work the mines on its own account when the present lease expires. The mines are on the side of a steep mountain about 350 feet above the mining village. Formerly the Spaniards worked them for emeralds by driving adits into the hillsides; now they are operated by open cut work with terraces. The rock is broken into smaller and smaller fragments by peons, who pick the gems out from washing troughs. A plentiful supply of water is obtained from the mountains for washing purposes, and the débris is washed down to the Rio Minero. Over 100 persons are employed at wages of about 25 cents a day with food, shelter and medical attendance free. The workmen are protected from the sun by canvas awnings and palm leaf shelters. Even then the temperature in the pit reaches 115° to 120°, and the air is excessively humid. The peons are carefully watched, and every stone is turned over to inspectors as soon as it is found. The latter clean the gems and report to the government officials. At least $1,000,000 worth of emeralds were mined and sold during 1906.

(To be continued.)

Foreign News Notes.

Persia is increasing her exportations of precious stones, the latest returns showing a value of $204,486 as against that of $193,644 for the year previous.

* * *

During recent years the Diarbekir, Harput, retail dealers are finding a ready sale for American-made clocks and watches of the cheaper grades, and there is an opportunity to build up a prosperous trade.

* * *

When you go to look for silver-plated ware in Russia, you do not look for it in a jewelry but in a hardware store, and, as a rule, when you find it, it is very inferior in quality and design. There is a large waiting market there for American plated forks and spoons, and other articles. In Siberia there is also a good field, her annual importation of clocks and watches amounting to nearly $700,000, and of that amount only a very nominal part comes from Russia, possibly not in excess of $16,000 annually.

* * *

In British South Africa, out of a total import value of clocks and watches amounting to $159,329, the United States stood first with $44,820; United Kingdom, $43,779, and Germany third with $30,690. Over 80 per cent. of the export value of that country is represented in diamonds and other minerals, the returns from diamonds alone amounting to $45,051,775 in a single year. Of the latter amount $33,247,000 were from Cape Colony, $7,729,301 from the Transvaal, $4,046,928 from the Orange river, and $28,469 from other sources.

* * *

The imports into Cape Colony are many and varied, and, strange to say, include more than $700,000 of diamonds, likewise $410,781 worth of jewelry. A good field for clocks and watches is found in Natal, the value reaching more than $66,000 annually, and it is a still better market for jewelry, of which they receive more than $107,900 annually. Of the former, about one-third the value covers importations from the United States; of the latter, our share is very small.

A. F. T.

---

ining World, April 18, 1908.
ining Jour., London, Oct. 12, 1907.
ec. Geol. Survey India, Vol. 36, pt. 2, 1907.
nn. Rept. Dept. Mines, New South Wales, , p. 53.
ewelers' Circular-Weekly, May 20, 1908.

[1]Manufac. Jeweler, May 21, 1908.
[2]Valentine, E. J., The carat weight: Mining Science, April 30, 1908.
[3]Comptes rendus des séances de la quatrième conférence générale des poids et mesures, Paris, 1907, p. 60.

[1]Jewelers' Circular-Weekly, Nov. 13, 1907.

Reconstructed Rubies

Our stock is extensive and in every respect complete. We carry the Reconstructed Rubies in all shapes and sizes and at prices that speak for themselves.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

B. ROEDE,
Manf'g Jeweler



FINE MADE DIAMOND MOUNTINGS
AND
SPECIAL ORDER WORK.

FRANKEL BL'D'G,
45-49 JOHN ST.
NEW YORK.

DAVY CROCKETT (supplimented)
"BE SURE YOU ARE RIGHT, THEN GO AHEAD" ——— and throw this in the waste Basket.

Watch out fo this Envelop

By reading ALL you will get **THE LONG, AND** by reading the **LARGE TYPE** only, **THE SHORT OF IT**

Messrs. Ben

141 Broa

New Yor

The Entire Stock of Loose Rubies, Emeralds, Sapphires and Pearls of The Davis Liquidating Co.

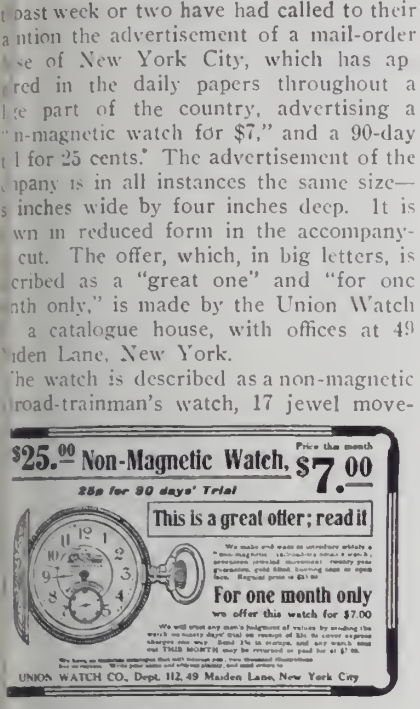
has been purchased and is now offered for sale by

R. REINHART, 47-49 Maiden Lane, New York

Catalogue House Offers Non-Magnetic Railroad Trainman's Watch for Seven Dollars—What the Watch Really Is.

welers' throughout the country during t past week or two have had called to their a ntion the advertisement of a mail-order se of New York City, which has ap red in the daily papers throughout a l ge part of the country, advertising a n-magnetic watch for $7," and a 90-day t l for 25 cents." The advertisement of the mpany is in all instances the same size— s inches wide by four inches deep. It is wn in reduced form in the accompany- cut. The offer, which, in big letters, is cribed as a "great one" and "for one nth only," is made by the Union Watch a catalogue house, with offices at 49 iden Lane, New York.

The watch is described as a non-magnetic road-trainman's watch, 17 jewel move-



ADVERTISEMENT OF THE UNION WATCH CO.

t, 20-year gauarantee, gold filled hunt- case or open face. The regular price is oted at $25. As a matter of fact the tch, a cheap imported movement, in erican style, made in Switzerland, has 17 jewels, but only seven jewels, l is in no sense a railroad-train- n's watch and would not pass in- ction on any railroad in the country it has a time inspection service. Instead being worth $25, it is worth not even the educed price" asked for it, $7, some mem- rs of the trade placing the value of the tch and the cheap plated case in which comes at not more than $4.

As orders are apparently coming in in ge quantities to the advertisers, jewelers small towns in which the advertisement pears should be in a position to warn ir customers as to exactly what they may pect, and for this reason THE CIRCULAR-EEKLY gives a full description of the tch, and a detailed description of the ovement made by a practical watch ex- rt, who examined it carefully.

The watch which was purchased by a presentative of THE CIRCULAR-WEEKLY at e office of the Union Watch Co., and presented by the salesman to be the atch sent in response to the advertise- ent, was movement No. 172654 and case o. 848695. The analysis of the move- ent showed the following:

REPORT ON WATCH.

Watch No. 172654, marked "Union Watch Co.," composed of two brass plates nickel plated. he third, fourth and escape wheel are jeweled on p plate only. The jewels are of poor quality. he balance has two whole jewels and one cap wel. The lower cap jewel is steel. The roller wel is brass. The pallets are of steel and not weled. The balance is non-magnetic, and struck p in a dye. The pinions are all unfinished, the proportions of pinions and wheels are pretty nearly right. The balance is out of proportion. The hair-spring is non-magnetic and of a white composition.

The case, which is stamped "Union Watch Co., warranted 20 years," was submitted to a well-known assayer of New York, who reported that the gold plating on the case was so thin that all gold immediately disappeared upon being dipped in the cyanide bath.

Two of the cases in which the movements of the Union Watch Co. were enclosed have been analyzed by the United States Assay Office, one at the office in New York and the other in Philadelphia. The case analyzed in the New York Assay Office was a hunting case of which the front cover had previously been taken off and dipped in cyanide, with the result that the gold had practically disappeared. The remainder of the case was assayed by H. G. Torey, superintendent of the office, who reported that the outside back cap was very thin rolled plate, the gold being 6/1000 of the total and the inside cap was "dipped" or electroplate, the gold being 2/10 of 1/1000 of the total.

The other case which was assayed at the Mint Assay Office in Philadelphia contained seven grains of gold, or about 30 cents worth.

The Union Watch Co. occupies a room at 49 Maiden Lane, on the 11th floor, where it employs a number of people and is evidently doing a large mail-order business. The business was incorporated June 30, 1908, under the laws of the State of New York, with a capital of $20,000, of which one-half has been paid in, according to the statement given out by A. Hartfield, the secretary and treasurer. Dominick Melillo is president, Elio Galassi, vice-president, and Alexander Hartfield, secretary and treasurer. Dominick Melillo formerly conducted a jewelry business at 72 Washington St., Boston, while his brother John was previously employed by his father, Emanuel Melillo, in a similar line in Boston. In 1894 they formed a partnership under the style of the Union Watch Co. In June, 1908, the incorporation was put through when John Melillo withdrew. Alexander Hartfield, the secretary, was for eight years connected with the Amsterdam Silk Mills, Amsterdam, N. Y.

Mr. Hartfield, one of the heads of the company, said to the editor of THE CIRCULAR-WEEKLY last week that he felt that the editorial which appeared did the company an injustice, and when asked to point out in what respects it was erroneous said that it referred to the case as a cheap electroplated case, whereas it was rolled plate. Mr. Hartfield said that the movement was an imported Swiss movement that had been on the market for years, and that the cases are now being made by two large companies of this country, and were not electroplated, but rolled plate.

The manager of the company which, it was said, made the case purchased by THE CIRCULAR-WEEKLY informed the editor that the case he supplied the Union Watch Co. was their cheapest rolled plated, five-year case, and that though it is rolled plated the gold was rolled down to a maximum of thinness—in fact, just as thin as it could be without danger of having it taken off in the buffing.

Mr. Hartfield admitted that the watch was not a 17-jeweled movement as advertised, and that it was only a seven-jeweled movement, but said that the knowledge had only just come to the concern and they had based their advertising on the representations made to them by the manufacturers, which proved to be incorrect. As far as this was concerned, he said, it would be changed in future advertisements and the watch would hereafter be described as "jeweled." He said that the company had nothing to conceal, either in regard to its past or present, its business methods or the character of the articles which it sold; that he welcomed the fullest publicity that might be given, provided that only the facts were stated. He felt that the members of the company were entitled to refer to themselves as manufacturers, because they assemble the movement and case, and that as they stood behind the guarantee of the case and movement it made no difference what the quality was, as long as they were able to make this guarantee good.

When asked if it was true that the purchaser who sent 25 cents in response to the advertisement must pay the difference between that and the $7 before he got the watch from the express company, he said that it was, but that as the company offered to take back the watch within the 90 days and return the $7 paid on delivery, the advertisement's statement about "25 cents for a 90 days' trial" was correct.

The fact was called to his attention that the damascening on the watch purchased by THE CIRCULAR-WEEKLY imitated the ornamentation of a well-known movement made especially for railroad men, but he said he knew nothing about this, and that the damascening differed on the various watches that the company put out. As far as this being a "railroad movement," he saw no harm in the use of the term, because he had been told that a New York Central inspector had passed one of the watches.

BELOIT, Wis., Sept. 23.—The advertisement of the Union Watch Co., offering a "$25 railroad watch for $7," which appeared in the Beloit *Daily News*, has resulted in an answer to the advertisement on the part of Alva Snider, an enterprising local jeweler, and his ad. in turn has brought forth a libel suit against Mr. Snider, instituted by the editor of the *Daily News*.

After the advertisement had first appeared Mr. Snider in a rival paper inserted a large advertisement, pointing out, as he termed them, the "lies" in the Union Watch Co.'s advertisement, stating that there were no Union Watch Co. factories, that it was no trainmen's watch and attacking the editor of the paper for publishing such an advertisement, claiming he was a party to a swindle. It was this that brought forth the libel suit, but neither Mr. Snider nor his friends are worried as to its outcome.

THE DAVIS LIQUIDATING CO.

1 MAIDEN LANE

NEW YORK, SEPTEMBER 21st, 1908

DEAR SIR:

WE BEG TO INFORM YOU THAT WE HAVE PURCHASED THE ENTIRE ASSETS OF B. H. DAVIS & CO., 71 NASSAU STREET, NEW YORK, CONSISTING OF LOOSE AND MOUNTED DIAMONDS, AND NOTES AND ACCOUNTS RECEIVABLE,

AMOUNTING TO $458,000.00.

THE LIQUIDATION OF ACCOUNTS AND SELLING OF MERCHANDISE WILL BE CONDUCTED AT THE OFFICE OF H. Z. & H. OPPENHEIMER, 1 MAIDEN LANE, NEW YORK.

RESPECTFULLY YOURS,

THE DAVIS LIQUIDATING CO.

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

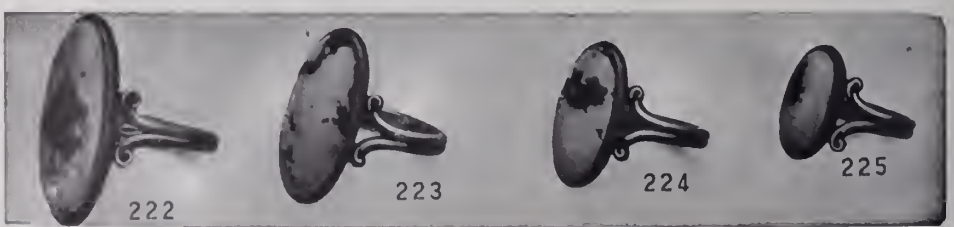
ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

EXQUISITE COLOR and MARKINGS

ASK FOR CATALOG

MATRIX TURQUOISE



THE ARIZONA TURQUOISE MINES CO. (Inc.) Phone: 5728 Cortland 171 Broadway, New York, N.Y.

Showing 13 different sizes and shapes of MATRIX TURQUOISE STONES ready for mounting

w England Manufacturing Jewelers and Silversmiths' Association Reports on the New Canadian Stamping Law.

'ROVIDENCE, Sept. 26.—The advisory coun- of the New England Manufacturing Jew- rs and Silversmiths' Association, held ir regular weekly meeting Thursday ernoon, at which the report of the special mmittee appointed to call the attention of manufacturers of this vicinity to the ovisions of the new Canadian Stamping t was accepted and ordered printed and tributed. The report simply points out tain generalities in the new law, and is follows:

PROVIDENCE, R. I., Sept. 16, 1908.

emen: Enclosed please find a copy of the Canadian Stamping Act, which goes into ct Oct. 1, 1908. If you are exporting to ada, this law should receive your careful con- ation, so that you may conform to its pro- s on and after that date.

he law allows the following divergencies when cles are stamped or marked indicating the lity

ne-quarter (¼) carat divergence on articles of l made without solder.

ne half (½) carat divergence on articles of l made with solder.

one-thousandths (10/1000) divergence on es of silver made without solder.

wenty five one-thousandths (25/1000) diverg- on articles of silver made with solder.

per cent. (10%) divergence on articles of ed plate

he law provides:

at it violates the act to warrant goods to or last for any specified time, either through ertisement or otherwise.

hat a trade-mark Registered in Canada must mpany any mark indicating the quality of the cle.

nat no article can be stamped with the terms id," "Solid Gold," "Pure Gold," etc., unless mpanied by a trade-mark and quality mark assays at least nine karat with the lawful rgence.

hat no article can be stamped with the terms ver," "Sterling Silver," "Sterling," "Coin," "Coin Silver," unless accompanied by a trade- k and quality mark, and assays within the law- divergence.

hat articles marked "G. F.," "Gold Filled," G. P.," "Rolled Gold Plate," "G. P.," "Gold te," "R. G.," "Rolled Gold," "R. P.," "Rolled te," must be rolled gold plate and not elec- plate.

hat gold electroplated articles must be stamped lt," if mark is used.

or other marks or terms on electroplated arti- s see Section 15.

larks are understood to apply whether stamped goods, printed on cards, tags, wrapper, box, appear in advertisement or on invoice.

oods not marked or stamped, whether of pre- us or base metal, are not mentioned in this act.

Penalty—For every conviction under this act, e not exceeding $100 for each article or part, d destruction of goods.

Registration of trade-mark applies to all goods, ether of gold, silver or plate.

The act contains numerous provisions, applicable the product of individual manufacturers only, on such article as German silver, britannia tal, etc., or on such articles as are described Section 6, under Application. Therefore, this mmunication simply contemplates drawing your ention to the new law and a study of its ovisions.

The Association will endeavor to place these ta in the hands of every manufacturing jeweler this vicinity, but if you know of any interested nufacturer who does not receive one, he will be rnished with a copy upon application at the adquarters of the association, 42 Weyhosset St., ovidence, R. I. Yours respectfully,

E. MFG. JEWELERS' AND SILVERSMITHS ASS'N,
EVERETT L. SPENCER, Sec. HARRY CUTLER, Pres.

A copy of this report, together with a py of the law, is being sent to all the anufacturing jewelers, whether members the association or not.

An informal discussion was held regarding the annual business meeting of the association, which occurs the latter part of October, when reports will be presented by the several officers and committees, the officers elected and addresses upon trade matters made.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., Sept. 24.—The monthly report of the Department of Trade and Commerce of Canada for June, just issued, gives the value of the imports for home consumption in the jewelry and allied trades as follows:

	Month of June,		*Three months ending June,*	
	1907.	1908.	1907.	1908.
Clocks:				
Great Britain	$1,763	$1,744	$6,933	$2,839
United States	26,056	19,652	78,309	54,220
Germany	3,534	1,322	13,101	7,004
Other countries	793	1,253	2,445	4,027
Totals	$32,146	$23,971	$100,788	$68,090
Watches:				
Great Britain	$1,035	$1,060	$5,861	$1,951
United States	56,833	43,275	212,617	112,710
France	73	4,238	419	5,759
Switzerland	14,586	13,649	50,965	45,516
Other countries	3,979	2,505	10,505	3,840
Totals	$76,556	$64,727	$280,367	$169,776
Jewelry:				
Great Britain	$17,699	$15,445	$67,349	$37,741
United States	49,177	31,722	169,737	90,293
Germany	12,248	5,686	29,001	17,679
Other countries	9,971	5,700	29,249	21,323
Totals	$89,095	$58,553	$295,336	$167,036
Gold and silver and manufactures of:				
Great Britain	$34,929	$20,651	$72,727	$38,828
United States	27,274	17,177	76,009	47,902
Other countries	9,966	4,265	20,734	14,692
Totals	$72,169	$42,093	$169,470	$101,422
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$1,623	$364	$40,716	$9,261
United States	9,794	2,301	24,901	4,275
France	3,043	1,406	35,810	2,848
Holland	.....	.....	676	.....
Other countries	2,606	318	15,367	2,139
Totals	$17,066	$4,389	$117,470	$18,523
Precious stones of all kinds and imitations of (free):				
Great Britain	$20,530	$9,346	$239,728	$45,480
United States	5,772	7,126	91,518	16,597
France	4,046	49	151,379	33,844
Holland	2,749	.....	72,253	.....
Other countries	23,700	264	27,317	142,427
Totals	$56,797	$16,785	$582,195	$138,348

Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., Sept. 23.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Barcelona: 2 cases optical goods, $108.

Berlin: 4 cases clocks, $270; 20 cases clocks, $573.

Berne: 2 cases watch cases, $200.

Bremen: 16 cases clocks, $367; 2 cases watches, $4,345; 3 cases plated ware, $168.

Buenos Ayres: 38 cases clocks, $598; 2 cases optical goods, $196; 433 cases clocks, $8,095.

Copenhagen: 11 cases clocks, $330.

Colon: 2 cases watches, $349; 1 case optical goods, $224.

Curacao: 3 cases plated ware, $115.

Demerara: 4 cases watches, $168.

Geneva: 3 cases jewelry, $1,000.

Hamburg: 2 cases optical goods, $125; 1 case precious stones, $193.

Havana: 1 case optical goods, $755; 2 cases clocks, $150; 23 cases clocks, $435.

Havre: 1 case jewelry, $259; 1 case silverware, $175; 4 cases optical goods, $353; 2 cases clocks, $150; 2 cases jewelry, $340.

Kingston: 2 cases plated ware, $123.

Liverpool: 83 cases clocks, $1,459; 1 case jewelry, $435; 6 cases clocks, $303; 1 case jewelry, $500.

Limon: 4 cases clocks, $158.

London: 60 cases clocks, $1,479; 1 case optical goods, $100; 4 cases thermometers, $475; 8 cases watches, $1,020; 24 cases clocks, $1,293; 8 cases optical goods, $1,586.

Manila: 20 cases plated ware, $2,027; 5 cases silverware, $2,390.

Manchester: 16 cases clocks, $202.

Maracaiho: 5 cases clocks, $274.

Melbourne: 8 cases plated ware, $693; 54 cases clocks, $555; 84 cases plated ware, $5,479; 6 cases optical goods, $479; 3 cases precious stones, $126; 2 cases watches, $692; 163 cases clocks, $2,750.

Montevideo: 4 cases plated ware, $659.

Rio de Janeiro: 1 case optical goods, $233; 39 cases clocks, $508; 171 cases clocks, $5,372; 5 cases watches, $1,388; 1 case optical goods, $153.

Southampton: 45 cases watches, $1,665.

Trinidad: 2 cases watches, $154.

Vera Cruz: 2 cases plated ware, $225.

Valparaiso: 1 case watches, $200.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Sept. 26, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$505,132.77
Gold bars paid depositors	50,297.63
Total	$555,430.40

Of this the gold bars exchanged for gold coin are reported as follows:

Sept. 21	$134,771.26
" 22	56,653.98
" 23	87,213.72
" 24	72,323.06
" 25	133,776.99
" 26	20,493.86
Total	$505,132.77

HIMALAYA

MINING COMPANY has for many years owned and operated its own mines. It has the most complete and up-to-date Cutting Works in this country, employing only the most skilled and experienced men, thereby enabling them to guarantee for their production the best possible workmanship.

The Company carries in stock a complete assortment of all kinds of Precious and Semi-Precious stones in all sizes and shapes, also receives orders for the cutting of special odd shapes to fit plates or settings. At their offices, in the new SILVERSMITHS BUILDING, Nos. 15-17-19 MAIDEN LANE, NEW YORK, all orders are given prompt attention. Their principal

PRODUCTS

Tourmaline **Tourmaline Matrix**
Chrysoprase **Chrysoprase Matrix**
Turquoise **Turquoise Matrix**
Californite (American Jade)

and their popularity is demonstrated by the orders received by the Company for these goods. A money-making suggestion just now might be timely—if you are looking for merchandise that will sell, and sell at a good profit, by all means have these gems in your stock—all manufacturers and jobbers carry them. The Company will send you such goods as you may desire on memorandum for your approval.

S Louis Police Arrest Man Believed to be Thief Who Swindled Chicago Jewelers.

T. Louis, Mo., Sept. 26.—Max Kargauer, s. to be an expert diamond swindler, with a olice record at Columbus, O., is held by tl police in St. Louis following his arrest, Iursday, in the store of the L. Bauman Jelry Co., in the Century building, on c plaint of N Gunzburger, a salesman for L & N. Kahn & Co., at Chicago. Gunzb ger said that the man was wanted for p sing worthless checks on Chicago jew-'s.

Kargauer posed as J. A. Weiser, dealer diamonds, watches and jewelry, of Sa-nah, Ga., and firmly maintained that was name until Superintendent Shea, of the tillon system, produced photographs of t man taken three years ago and con-nted Kargauer with them.

I guess you've got me," the man replied, slenderly built man of dark complexion, with a black mustache, walked into a jobbing house here and presented a card bearing the name of "Mink & Carr, Watches, Diamonds and Jewelry, Savannah, Ga." He said he was the Mr. Carr of the firm, and that he had come north to buy jewelry. The jobber looked up the name in Bradstreet's, and finding no such jewelry firm in Savannah, told his visitor of the fact. Mr. Carr said that it was probably true, he was not listed in Bradstreet's because the concern was only in business about two months. He showed a bank book purporting to carry a balance of $2,300 and said he was prepared to pay for his goods with a certified check, of which he had a number on hand, made out for various amounts.

The *soi-disant* jeweler bought about $105 worth of watches, paid $5 in cash and gave a certified check for the balance. The



MAX KARGAUER, ARRESTED AT ST. LOUIS, MO.

hen shown the Rogues' Gallery pictures. hey were taken after his arrest for snatching the satchel of R. S. Schlessinger, a jewry salesman, of Denver. Kargauer was anted in Cincinnati, however, for stealing grip there, and sentenced to a year in the enitentiary. Kargauer also served 90 days the Milwaukee House of Correction for natching a grip there. That is the last nown of him prior to this arrest.

At first Kargauer maintained that he was . A. Weiser, of 348½ W. Broad St., Savannah, Ga., and produced cards to bear im out, though he later admitted his identy. He was just presenting this card at he Bauman establishment when the salesman saw and recognized him.

On Kargauer at the time of his arrest were found three checks for $200 each and ne for $100 drawn on the Citizens' Savings Bank of Savannah in favor of Joseph Weier and signed J. A. Weiser.

Mr. Gunzburger, the Chicago salesman, aid that Kargauer had victimized Louis Manheimer & Bros. and the N. Shure Co., Chicago, by buying jewelry with worthless checks, which, he said, were drawn on the Citizens' Bank of Savannah. Receipts from the Manheimer firm were also found on Kargauer.

Kargauer will be turned over to the Chicago police.

CHICAGO, Sept. 24.—Last week a short, check was drawn on the Citizens & Southern Bank, Liberty St. Branch, of Savannah, Ga., was made payable to M. Carr, and was drawn by Mink & Carr. When presented for collection the certification was pronounced a forgery.

Inquiries which were later made at Savannah, Ga., elicited the fact that there is no jewelry house of the name given on their books, the only depositor of that name being a small clothing firm, which had an account for a few days, but withdrew it. Mr. Carr, of this firm, went away a few weeks ago. No suspicion is attached to Mr. Mink, of the clothing firm, who stands well in Savannah.

CHICAGO, Sept. 28.—Max Kargauer, who was arrested in St. Louis, Thursday, after he had entered the office of the L. Bauman Jewelry Co. while Norbet Gunzburger was talking with Alvin Bauman, has to thank Mr. Gunzburger's enterprise for his predicament. He is believed to be the man who offered bogus certified checks under the name of "Mr. Carr," and has been brought to this city to stand trial.

George R. Dodson, of George R. Dodson, Inc., Spokane, Wash., is having plans made for a three-story building to be erected at Howard and Main Sts. The building will cost about $35,000.

Death of John G. Sleret.

CHILLICOTHE, O., Sept. 23.—John G. Sleret, one of the most prominent business men of this city, who died at his home on E. 5th St., a week ago, after a lingering illness, was well known in the jewelry trade, with which he had been connected for over 30 years. He had been in failing health for a long time, and had not been able to attend to business since last June.

The deceased was born in Chillicothe, May 25, 1850, and at the age of 14 entered the jewelry business as an employe of C. F. Dufeu, with whom he learned the trade. He started in business for himself about 1875, and built up an excellent trade, continuing in his own name until ill-health forced his retirement. For the last year his son has been associated with him in business. He occupied his store at E. Main St. for a long time, and had a large clientele not only in Chillicothe, but in many of the surrounding towns.

Mr. Sleret was married, March 21, 1875, to Miss Anna Vallery, and she, with three children, two daughters and one son survive him. The funeral services, which were held, Thursday afternoon, at his residence, were in charge of the Rev. Elizabeth Howland. The interment was at Grand View.

Death of Charles A. Packard.

MIDDLEBORO, Mass., Sept. 23.—Charles A. Packard, a well-known jeweler, died here on the morning of Sept. 17 as a result of heart trouble. He was 68 years of age.

Mr. Packard, who had been in the jewelry business a number of years, started originally at Harwich, and from there went to Maynard, and in 1892 moved to Lowell, where for a while he was a member of the firm of Packard & Pratt, which later dissolved. In 1897 he located at Holbrook, Mass., but quit business in 1899 and did not start again actively until the early part of 1906. He then opened a store in Middleboro at 12½ Center St., and also ran an establishment at Bridgewater for some time.

The deceased was a thorough master of his craft, and made a specialty of repairing. He was a veteran of the Civil War, having served in the Navy. Among the associations to which he belonged was the G. A. R. and the Masonic fraternity.

Octave Prairie, Holyoke, Mass., Makes a General Assignment.

HOLYOKE, Mass., Sept. 24.—Octave Prairie has made a general assignment under State laws for the benefit of his creditors to P. J. Garvey, and his liabilities are said to be about $4,000. The largest factor of his assets is his stock, which is said to be worth $2,000. The assignment under the Massachusetts laws does not become valid until acquiesced in by the creditors.

Mr. Prairie, who is a young man of about 32 years, began business in January, 1906, as a retail jeweler and optician. His store has been at 219 Main St.

H. E. Scattergood, Hillsdale, Mich., recently reported to the authorities at that place that a circular panel had been cut through the glass in a window in the back of his store. The work is believed to have been done by would-be burglars. No further damage was discovered.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS: MILBAGG
BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK
TELEPHONE NUMBERS: 917-918 BRYANT
RUBIES AND SAPPHIRES

Coral and Onyx Cameos and Scarabaes

PATTERSON & STARKE
SUCCESSORS TO
RUD. C. HAHN & CO.
Importers of Precious Stones
65 Nassau Street
NEW YORK

All colors of Cabochon Stones including Coral

F. A. JEANNE

CAT'S-EYES

5 Square de l'Opera PARIS, FRANCE
Cable Address
"GEMFINDER"
Western Union Code

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

PEARL NECKLACES
AND
DIAMOND COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

Cracksmen Who Enter Philadelphia Jewelry Establishment Frightened Away by Burglar Alarms—Officers Injured by Explosives Left Behind.

PHILADELPHIA, Sept. 28.—A most daring jewelry robbery was frustrated yesterday afternoon through the Holmes system of electric protection. The thieves were frightened by the burglar alarm and ran away, leaving behind them dynamite sticks and other explosives with which they intended to blow open safes. In the detection of the crime and in the investigation a policeman carelessly toyed with a dynamite stick and explained to detectives how it was to have been used. It exploded and five detectives were injured. The attempt at robbery was made on the establishment of Joseph H Deschamps, diamond broker, manufacturing jeweler and gem expert, at 1218 Chestnut street. Mr. Deschamps is one of the leading members of the trade of this city and is generally known to have in his establishment gems worth about $200,000. The thieves carefully planned their robbery. They entered an adjoining building through the rear and swung themselves into the building occupied by Mr. Deschamps. It was late on Sunday afternoon, at a time when the business section of the city was practically deserted. The men by "jimmying" open a door forced entrance into Mr. Deschamps' factory but the burglar alarm, the Holmes system, was sprung and in a few minutes detectives were rattling at the doors. In five minutes they had forced an entrance, but in the meantime the thieves had made their escape through the rear in the same manner in which they entered.

The Holmes officers notified the detective bureau.

Police were dispatched at once to the place to make an investigation. They found a kit of burglars' tools outside of Mr. Deschamps' office. Lying at the door was a stick of dynamite. Beaumont, a policeman, handled it carelessly explaining how it should be exploded. It did explode and caused injury to the following: Samuel Beaumont, reserve policeman, sight of right eye destroyed, general lacerations and cuts; Harry C. Moffit, detective, cuts of face, lacerations of chin and abdomen; Howard Smith, policeman, cuts on face, neck and hands; Wilson, Holmes detective agent; tongue torn and cuts on face; Campbell, detective, cuts on face and body; George Williams, detective, three cuts on left side of face; William Brown, left eye almost blown out, cuts on face and neck; Graham, reserve policeman, cuts and lacerations.

All the injured men were removed to the Pennsylvania Hospital.

Mr. Deschamps said to-day: "I have only praise for the burglar alarm agency's men. They were 'on the job.' It was lucky that they were so active. The agency men only missed capturing the men because of a block of wood which we had placed under the door of the entrance. This stopped them from getting in quickly after the door had been unlocked. Had they not been compelled to force the door, I am sure the thieves would never have escaped. In my mind there is no doubt the men were professional cracksmen and would have gotten away with about $200,000 worth of stock if they had not been promptly interrupted."

The police have absolutely no clue to the robbers.

Death of Henry B. Beech.

MERIDEN, Conn., Sept 25.—Henry B. Beech, one of the oldest and best-known silverware men in the United States, and once a director in the Wilcox Silver Plate Co,. died at his home on Crown St., here, about 9 o'clock Tuesday morning. The deceased was born in New Milford, Litchfield County, Conn., March 17, 1831, and was the son of Burrough Beech, a native of Oxford, Conn., and Harriet M. Weller, of Bridgewater.

Henry Beech, after receiving a generous education, learned the dry goods business. In the early '50s he located at Stillwater,



THE LATE HENRY B. BEECH.

Minn., where he became engaged in the lumber and milling business. It was about the year 1863 that the deceased settled permanently at this place, where he at first engaged in the chuck and drilling business for about one year, after which time he entered the employ of the Wilcox Britannia Co., later known as the Wilcox Silver Plate Co., as traveling representative. He continued uninterruptedly, with the exception of one year, in that capacity until 1905, retaining connections with the firm up to the day of his death.

Mr. Beech served as one of the directors of the Wilcox Silver Plate Co. from 1879 until the business became organized as part of the International Silver Co. in 1903. He was a member of Meridian Lodge 77, A. F. & A. M., of Meriden, and was also a member of the council R. & F. M., of Bridgeport. Mr. Beech is survived by a widow and six children.

The funeral services, which were held at St. Andrew's Church, were largely attended. Many floral offerings were received, not the least conspicuous being those sent by the Home Club, of the Wilcox Silver Plate Co.'s employes. The pallbearers were W. B. Morley, R. W. Isbell, C. A. Miller, F. Stevenson, Sanford Coggins and H. E. Hubbard. Interment was in Walnut Grove Cemetery.

Death of August J. Ehrlich.

NEWARK, Sept. 28.—August J. Ehrlich, widely known as a manufacturer of jewelry and a member of the firm of Ehrlich & Sinnock, died at his home, 45 Osborne Terrace, Saturday, from a complication of diseases. He had been in failing health for over a year.

Mr. Ehrlich was born in Jersey City, Dec. 21, 1850, and was educated in the public schools of that city. The business with which he was connected was originally founded by Smith, Ehrlich & Heinz. They dissolved partnership in 1884, and were succeeded by Ehrlich & Heinz. In 1899 Mr. Sinnock was admitted, and in 1891 Mr. Heinz withdrew.

The deceased was the Republican Alderman from the 16th ward and was one of the most popular members of the Board. He had an excellent record in municipal affairs, although he had never sought political honors, and had held only the office of Alderman during his 30 years' residence in Newark. He was elected in November, 1907. He was a member of Newark Lodge of Elks, Columbia Lodge, No. 26, F. and A. M.; and Heptasophs.

Mr. Ehrlich is survived by a widow, who was formerly Miss Margaret Klein, of Jersey City, and four children, Julius, Fredcrick, August and Mrs. George Buerman. The funeral services were held on Tuesday afternoon at 2.30 o'clock from the residence, Rev. Mr. Skevington officiating. Burial will be at the convenience of the family.

New Enterprises.

D. W. Ewing has opened a store at West Grove, Pa.

Wm. Beck is about to open a store on 2d St., Kelso, Wash.

The Tape Jewelry Co. has commenced business in Anderson, S. C.

G. W. Carleton will shortly open a jewelry store at Marshfield, Ore.

B. Braunwarth is about to open a store in the Horr building, at Prentice, Wis.

F. Richardell, watchmaker, opened a store of his own in Mauch Chunk, Pa., last week.

M. Kalof has opened a jewelry and pawn brokerage establishment at Moose Jaw, Sask.

A new firm in Los Angeles, Cal., is that of Harris & Wolff. The store will be located on Spring St., near 4th St.

Fred Schrader, formerly with Vahlman & Jacobs, East St. Louis, Ill., has just begun business on his own account in that town.

The Criveling & Scott Co. is the name of a new firm of clockmakers who recently started in business at 2351 N. Camac St., Philadelphia, Pa.

The Werthcimer-Schwartz Jewelry Co. has leased a portion of the store at 741 Market St., San Francisco, Cal., in which to conduct a jewelry business.

W. E. Evison, who recently finished a course at the Kansas City Horological and Optical School, Kansas City, Mo., has started in business for himself at Eldorado Springs, Mo.

Wm. F. Stanton has opened a retail jewelry store at 1226 Main St., Bridgeport, Conn. Prior to his new venture, Mr. Stanton had been for 20 years with E. W. Button & Co., of the same place.

FRANK JEANNE CHAS. L. ROOS

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, **New York.**

27 Holborn Viaduct, London.

CATSEYES

SAUNDERS, MEURER & CO.

65 NASSAU STREET NEW YORK

GEORGE H. HODENPYL WALTER N. WALKER

HODENPYL & WALKER

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS

MANUFACTURERS OF FINE DIAMOND JEWELRY

373 FIFTH AVENUE, NEW YORK

Corner 35th Street Telephone, 5093 Madison Square

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York
cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

THE SAPPHIRE HOUSE

BENEDICT & WARNER

21 MAIDEN LANE
NEW YORK

51 Rue de Caumartin, PARIS

Henry E. Oppenheimer & Co.

Precious Stone Merchants .. ..

Watch our Weekly Bulletin

New Importations

OF

FINE, SMALL MÊLÉE

AT

Advantageous Prices

Henry E. Oppenheimer & Co.

3 Maiden Lane
NEW YORK CITY

News Gleanings.

R. S. & J. D. Patterson, Port Huron, ch., will hold a public auction of their ck and fixtures, Oct. 5, at 2. P. M.

I. J. Homrich, Huntington, W. Va., re- tly purchased from Miss Anna Breslin a siness property in Ninth St., which has a ntage of 43 feet and a depth of 108 feet.

An interesting history of the business of Meyer & Schamber Jewelry Co., Meri- n, Miss., accompanied by an illustration the establishment, appeared in a recent ue of a local daily.

The Illinois Retail Jewelers' Association s recently formally incorporated in ringfield, Ill., to promote the business in- ests of retail jewelers. The incorpora- s are: George B. Elbe, F. A. Marean W. G. Warner.

As THE CIRCULAR-WEEKLY goes to press ws is received of the death at St. Louis, nday, of Joseph A. Linz, a well-known ired jeweler of Dallas, Tex. Hemorrhage the stomach is said to have been the se of his demise.

THE CIRCULAR-WEEKLY has received in- rmation to the effect that another check ndler has been operating throughout the de in Massachusetts, New Hampshire, rmont and eastern New York. In most stances he gives the name of A. O. An- ews or F. A. Mason, and his checks were drawn on the First National Bank of rdner, Mass. The man is described as out six feet high, weighing from 165 to 5 pounds, light hair, with smooth-shaven ce. He represents himself as a traveling lesman. If any jeweler learns of the man's prehension he is asked to notify the First ational Bank of Gardner and send word so to THE CIRCULAR-WEEKLY.

The jurors of the Franco-British Exposi- n have been hard at work selecting the ners of the various awards. Readers THE CIRCULAR-WEEKLY who have fol- wed the many articles contributed by W. ugustus Steward, chief instructor at the ndon School of Arts and Crafts, will be terested to learn that Mr. Steward was lected as a British juror in silversmithing d enameling and was made vice-president Class M, which has this in charge, André ucoc, the famous French silversmith, be- g made president. Mr. Steward was fur- ier honored by being elected secretary of ie group jury—the second superior jury hich sends in the final report to the first perior jury. M. Georges Carré, of Risler Carré, was appointed secretary of the rench group jury

Jewelers generally, and particularly those the south, are requested to keep sharp atch for the following stolen articles: adies' black and white enamel watch, with old open face and hands, of unusual and eautiful workmanship, about 125 years old; rooch one inch long containing five dia- onds of large size and several smaller iamonds set in old-fashioned open-work etting; unique diamond ring in open set- ng containing large diamond and smaller iamonds, the entire setting in the form f a diamond; green enamel brooch with earls in the form of a lily of the valley, nd a sapphire brooch with pearls. The ist two are modern, the others are old. ewelers to whom they may be offered are asked to communicate with THE CIRCULAR-WEEKLY or with C. H. Frost, 3 Water St., Charleston, S. C.

Importations at the Port of New York.

Weeks Ended Sept. 21, 1907, and Sept. 19, 1908.

China, Glass and Earthen Ware:	1907.	1908.
China	$152,197	$102,899
Earthern ware	15,053	13,711
Glass ware	36,058	27,659
Optical glass	5,836	10,921
Instruments:		
Musical	19,905	7,000
Optical	15,616	30,261
Philosophical	6,553	7,479
Jewelry, etc.:		
Jewelry	22,679	16,852
Precious stones	598,097	238,489
Watches	25,569	29,035
Metals, etc.:		
Bronzes	14,047	8,122
Cutlery	55,367	19,946
Dutch metal	935	4,610
Platina	42,284	22,143
Plated ware	15	.....
Silverware	2,273	743
Miscellaneous:		
Alabaster ornaments	760	22
Amber	8,505	3,839
Beads	2,934	1,115
Clocks	14,296	4,469
Fans	5,509	2,906
Fancy goods	10,450	7,114
Ivory	34,191	17,234
Ivory, manufactures of	1,429	1,732
Marble, manufactures of	53,713	3,924
Statuary	13,645	4,243

Involuntary Bankruptcy Petition Filed Against R. N. Dickey, Jacksonville, Fla.

JACKSONVILLE, Fla., Sept. 23.—An involuntary petition has been filed against R. N. Dickey, formerly a wholesale dealer at 106 Main St. The usual allegations are made.

Mr. Dickey began business July 1, 1907, on his own account, but had previously been a salesman with the Ricksecker Co., of New York. He sold out his retail business some time ago to W. H. Rowton & Co., but continued in a small way as a jobber of precious stones until he joined interests with a new concern, which mines and cuts precious stones. His new concern is not affected by these proceedings.

Bankruptcy Petition Filed Against W. J. Moore, Berlin, N. H.

BERLIN, N. H., Sept. 24.—An involuntary petition in bankruptcy has been filed in the United States Court against W. J. Moore, a jeweler of this town, by creditors who ask that he be adjudged a bankrupt.

Mr. Moore began business here in 1904, succeeding A. B. Forbush, and he had formerly been at Whitefield, N. H. He recently suffered from the effects of a fire, his damage amounting to nearly $3,000 and this in some degree caused him financial embarrassment.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Sept.	22	24d.	$.54
"	23	24d.	.54
"	24	23 15-16d.	.53⅞
"	25	23 13-16d.	.53⅝
"	26	23 3-4d.	.53¼
"	28	23 13-16d.	.53⅝

Connecticut.

Albert L. Sessions, of the J. H. Sessions & Sons Co., Bristol, is at present away on his annual vacation.

Stockholders of the Wm. L. Gilbert Clock Co., Winsted, have reduced the capital stock of the concern from $500,000 to $250,000.

Charles R. Hansel, Hartford, accompanied by his wife and family, returned, about a week ago, from a 10 days' trip abroad.

Mayor G. M. Landers, of New Britain, attended the barbecue of the New Britain Business Men's Association, Thursday evening.

The New Haven Clock Co., New Haven, is operating its plant full time with its complete force of 600 employes. The Saturday half-holiday has been discontinued. The new schedule began last week.

Thomas Donovan, who, for the past 35 years, has been connected with the Seth Thomas Clock Co., Thomaston, has resigned to manage a store conducted by his son, A. J. Donovan, on E. Main St., of this town.

Patrick Barry, 65 years old, and for some time in the employ of the E. Ingraham Co., Bristol, died Tuesday morning of last week, at the home of his son, John Barry. The deceased was a native of Holyoke, Mass.

Everett Allen, of West Haven, near New Haven, has taken a position as traveling representative for the New England Watch Co., Waterbury. His territory will include Pennsylvania, New Jersey and New York.

George B. Howard died suddenly at his home on S. Main St., West Hartford, early Saturday morning, Sept. 19. The deceased was 62 years of age and was for many years in the employ of the Meriden Britannia Co., Meriden.

Charles D. Morris, well known in the jewelry trade, has resigned as president of the newly organized Wallingford Alumni Association, and Vice-President Clifford W. Leavenworth has also handed in his resignation as vice-president. The resignations were due to the pressure of the respective businesses in which both are engaged at present.

The fourth annual meeting and banquet of the Connecticut Pawnbrokers' Association, many of whose members are well-known jewelers, was held in the Gem grill-room on Church St., New Haven, Sept. 23. After the business meeting the banquet was served. The following officers were elected: President, M. L. Simons, New Haven; treasurer, L. S. Knoeck, Hartford; secretary, I. Goldstein, New Haven.

The Maryland Retail Jewelers' Association held its annual meeting in Baltimore, Md., a short time ago, at the rooms of the Merchants' and Manufacturers' Association, and besides admitting a number of new members elected the following officers: President, J. J. Bartholomee; first vice-president, Frank Persohn; second vice-president, Arley Metcalf; third vice-president, Arthur Wallenhorst; recording secretary, F. J. Euler; financial secretary, F. E. Sanford, and treasurer, George Shaffer. R. B. Smith, Jr., and H. E. Goertz, together with the above, constitute the board of directors.

"En Cabochon"

Cabochon or **Carbuncle** is now the prevailing style in cutting. Besides the transparent Amethyst, Topaz, Garnets, Tourmalines and Peridots

WE ARE CUTTING

Azurite-Malachite	**Lapis Matrix**
Californite	**Malachite**
Chrysocolla	**Opal Matrix** (Australian and Mexican)
Epidote	**Rhodonite**
Jadeite	**Sodalite**
Labradorite	**Sunstone**
Lapis Lazuli	**Thulite**

Turquoise Matrix (Persian and American)

SPECIAL ORDERS ACCURATELY AND PROMPTLY FILLED
EVERYTHING BUT DIAMONDS

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY
14 & 16 CHURCH STREET, NEW YORK
London, 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

STERN BROS. & CO.,

CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

CHICAGO, 103 State Street. LONDON, 29 Ely Place

68 Nassau St., NEW YORK

DIAMONDS

TRY US ON

Lissauer & Company IMPORTERS

52-54 MAIDEN LANE, NEW YORK

Goodfriend Bros.

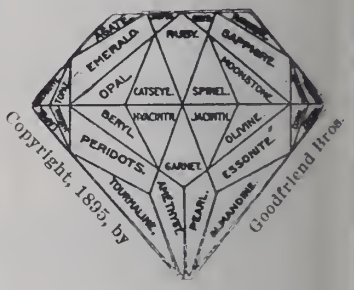
IMPORTERS AND CUTTERS

....OF....

PRECIOUS STONES

Headquarters for all kinds of

PEARLS



Pearls	Gem Coral
Rubies	Aquamarines
Emeralds	Tourmalines
Sapphires	Peridots
Opals	Opal Matrix

And other Precious Stones

PEARL, OPAL, CORAL and AGATE NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 212 Union Street PARIS: 10 Rue Cade

Providence.

illiam H. Culf, Jr., stone setter, has re oved from 151 to 136 Pine St.

E. Jeaneret, Westerly, was one of the bu rs in this city the first of the week.

he Universal Die Sinking Co. has re- ed from 234 Chestnut St. to 14 Bl nt St.

ed Greene has returned from a suc- ful western trip with the Hansen-Ben- Co.'s line.

he Providence Metal Spinning Co., 95 St., is working overtime to keep pace its orders.

arry Caro is on an extended trip ugh the south and west for the Man- ter Mfg. Co., of this city.

he Rhode Island Novelty Co., 59 Page will be represented during the coming on by George C. Mendell.

seph A. Durrell has been engaged by Providence Mfg. Co., 107 Friendship to represent them in the trade.

quarterly dividend of 1½ per cent. the preferred stock of the Gorham Co. has been declared payable Thurs- Oct. 1.

oward D. Wilcox, of D. Wilcox & Co., family have returned from Barber's hts, where they have been spending Summer

ed D. Carr, secretary of the Ostby & on Co., has been elected to fill a va- y on the Republican committee of Ward this city.

obert M. Hamilton was chairman of the mittee of arrangements for the testi- ial tendered at the Providence Opera se to Eugene Wendelschaefer last k

lbert S. Vennerbeck was a member of all-Rhode Island golf team that met at at the hands of the all-Massachu- team at Watertown, Mass., last Sat- y.

Louis Frost's crack sloop yacht, *Vic II.*, won the closing event of the on's racing of the Narragansett Bay ht Racing Association last week, Sat- y.

he K Mfg. Co., 165 Somerset St., ch was burned out last week, has re- ed work, and its representative, Mr. ingheimer, will call upon the trade in w days.

verett I. Rogers, of Parks Bros. & Rers, and family have returned from an omobile tour of the White Mountains, a onth of which was spent at Gray's Inn, Jkson, N. H.

Valter A. Griffith, treasurer of the R. L. Cfith & Son Co., is on a two weeks' vation tour, which he is enjoying on an omobile trip in the Intervale Section o New Hampshire.

t the annual election of the Anawan Cb, Wednesday, Edward B. Hough was e ted vice-president and Everett L. Spen- c secretary, the former being also e ted a member of the board of directors.

alph S. Hamilton, Harry Cutler, Henry I Sharpe and Samuel Nicholson are mem- bs of the general committee to arrange f the annual donation day for the benefit c the Providence District Nursing Asso- c ion on Oct. 24.

At the last regular monthly meeting of the Manufacturing Jewelers' Board of Trade four new members were admitted, making the total number 170. This is a gain of 70 members since the reorganization of the Board of January, 1906.

Albert E. Hathaway, who was in charge of one of the departments of the Theodore W Foster & Bro. Co., died at his home in East Providence, last week, in the 33d year of his age. A delegation from the shop attended his funeral and a handsome floral piece was sent by his shopmates.

An innovation was inaugurated, last week, at the big plant of the Brown & Sharpe Mfg. Co. It is in effect a practical school of mathematics for the apprentices who are employed at the establishment and who number at the present time about 150. Classes are held four hours each day.

A quarterly dividend of 2½ per cent. on the capital stock of the Nicholson File Co. has been declared, payable Sept. 30 to stockholders of record at the close of business, Sept. 23. This is an increase of one-half per cent., the other quarterly dividends this year having been two per cent. each.

Alarie R. Tuck, of Tuck & MacAllister, was married in this city, last Saturday evening, to Miss Mabel Remington. Ellis W. MacAllister, Mr. Tuck's partner, was one of the ushers, and his daughter, Miss Lucille MacAllister, was flower girl. Mr. and Mrs. Tuck started immediately on a trip to Maine.

An elevator in the Gorham Mfg. Co.'s plant, in Elmwood, dropped, Wednesday morning, with three workmen on it. One of them, John Gordon, foreman of the polishing room, was taken to St. Joseph's Hospital in an ambulance suffering from injuries to one leg. The others escaped unhurt.

Capt. Ralph Hamilton, adjutant of the First Regt. of Infantry, Rhode Island National Guard, is prominently mentioned for election as colonel of that regiment to fill the existing vacancy. Until a colonel is elected the command devolves upon Lieut.-Col. George A. Forsyth, a well-known journeyman jeweler of this city.

The Employes' Association of Blanchard, Young & Co. held an election of officers Saturday, with the following result: President, Curwin C. Harrall; vice-president, Albert A. Cohn; secretary, N. Theodore Peterson; treasurer, William H. C. Just; counsel, Howard V. Leonard. These five officers constitute the board of directors.

The Jewelers' Supply Co., 36 Garnet St., manufacturers of jewelers' findings, has notified the trade that a suit has been commenced in the United States Court for the Rhode Island District against Calvin Dean, also of this city, alleging infringement of the company's patented two-piece "cuff pins." It is reported that other suits are to follow.

Among the larger taxpayers in Pawtucket, according to the assessment just completed, are the following: Callender, McAuslan & Troup Co., $46,520; James M. Carpenter Tap & Die Co., $54,040; George B. Champlin, $54,640; Bela P. Clapp, $25,360; Charles H. Fuller, $136,060; Arnold C. Messler, $40,000, and the United Wire Supply Co., $43,400.

The following jewelry buyers were callers upon the trade in this city the past week: S. A. Mester, Columbus, O.; E. Walter, representing Marshall Field & Co., Chicago; Herman Pichel, Samstag & Hilder Bros., New York; P. Barnett, representing the Associated Manufacturers' Co., Chicago; Thomas Lyons, Calhoun, Robbins & Co., New York, and M. L. Schwab, Guthman, Solomon & Co., New York.

The entire business interests of the O'Gorman Co., which for a number of years has conducted one of the largest department stores in this city, have been acquired by L. Dimond & Sons, Inc. The purchase includes all the capital stock of the O'Gorman Co., its stock of goods, fixtures, good-will and assets of all kinds. It is understood to be the intention of the new owners to continue the store on much the same lines as under the old management.

Frank Dale Westland, of the engraving department of the Gorham Mfg. Co., received an agreeable surprise when, on returning from lunch at noon, recently, he found beside the chair at his bench a handsome silk umbrella. On reading the card that was attached to the umbrella Mr. Westland found that the gift was a token of appreciation from his fellow-employes in the engraving and chasing departments for his good work as chairman of two very successful outings enjoyed by the men of those departments in the past two years.

The jewelry industry was well represented in the several teams from the various commands of the Rhode Island National Guard in the National Guard rifle shooting match at the State range, Rumford, last Wednesday. The following were among the contestants: First Lieutenant H. A. Crosby, Co. D, First Regt. Inf., which won the match; Charles F. Harwood and A. F. Williams, of Co. G, First Regt. Inf.; Sergt. Charles Fletcher, First Machine Gun Battery, and Capt. E. Merle Bixby, of the same command, and Lieut.-Col. George A. Forsyth, of First Regiment.

Municipal politics are now occupying considerable attention, and among the various condidates under consideration for the several offices are the following members of the trade: Henry Fletcher is talked of by the Republicans for Mayor, but will probably be renominated on that ticket for Alderman of the Seventh Ward. In case of his nomination for Mayor, Roswell C. Smith will receive the nomination for Alderman from that ward; John Kelso for Alderman from Ward 2; William A. Schofield for Councilman Ward 2, and E. Merle Bixby for Councilman Ward 7. George W. Parks has declined renomination for Alderman from Ward 1.

The creditors in this vicinity of the Barrett-Shaw Co., of 34th St., New York, have agreed to accept a compromise settlement of that firm's notes maturing Oct. 1. The Barrett-Shaw Co. became financially embarrassed last December, and in the Spring the creditors, the larger of whom are in this city, the Attleboros and vicinity, accepted a compromise. During the last week they were notified that the firm's notes, due Oct. 1, could not be met in full. An investigation was made by a committee from the Manufacturing Jewelers'

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES
CORAL NECK-LACES

All Shades and Sizes

Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

2 Via Amedeo, Terre del Greco Italy

401 Broadway, New York
Telephone, 5412 Franklin

19 Rue d'Hauteville, Paris, France



BAROQUE PEARL
HARVEST MOON

BROOCHES

We make a complete line in 14 Kt. selling from $8 up.

CROSSMAN COMPANY

3 MAIDEN LANE, NEW YORK

DAVID BONNIST

Telephone 5789 Cortland

COCKROFT BUILDING, 71 NASSAU STREET
Corner John Street, - - - NEW YORK

(15 Years with S. L. Van Wezel)

CUTTER AND POLISHER OF DIAMONDS

It will pay you to have your BROKEN STONES RECUT in my factory, because it will save you much weight, and give them the proper attention.

Out of town dealers write for information.

The Official



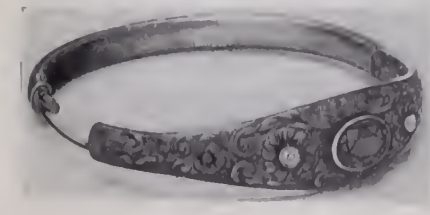
Pat. Applied
C. O. F. BUTTON

OFFICIAL EMBLEM adopted by the HIGH COURTS of the CATHOLIC ORDER OF FORESTERS :: ::

Sold at all the leading Jewelry Stores at a Standard Retail price as advertised.

RETAIL PRICE	Each		Each	WHOLESALE	Doz.		Doz.
14K. Gold -	$3.00	Gold-plated -	$1.25	14K. Gold -	$21.00	Gold-plated -	$9.00
Solid Gold -	2.50	Sterling Silver -	1.00	Solid Gold -	18.00	Sterling Silver -	7.80

Send for samples at once | Patented and Manufactured by **A. L. WILLIAMS & CO.,** 156 Wabash Ave., Chicago, Ill.



SAFETY GUARD BRACELETS

Made in all modern styles, 10 and 14 kt.

We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each.

Send for Selection

J. Bulova Co., 51-53 Maiden Lane, New York

Announcemer

In order to bett take care of the rapi increasing demand f

Amatric

America's Newest G

we are this week m ing into new and m commodious offices the St. Paul Buildi 220 Broadway, wh our new local manag

J. H. Miller

for many years w Chester Billings & S of this city, will see th your orders are prom ly and satisfacto filled.

Occidental Gem Corporat n

ST. PAUL BUILDING

220 Broadway, New Y k

rd of Trade, who reported that the ditions of the firm's business were such it was advisable to accept the offer. ordingly they will accept 25 per cent. the face of these notes and grant an nsion of three months for the balance.

mong the foreign articles received ugh the Providence Custom House last were the following: From Bremen, ckages of imitation precious stones, 1 kage of silverware, and 1 package of orated china.

illiam Champlin Greene, 82 years of an old-time manufacturing jeweler.

Olive Burgess Fuller Peck, 60 years took out a marriage license at the vidence City Hall Monday noon. Mr. ne is a widower, his wife having died February.

lexander Brough, for many years an loye of the Callender, McAuslan & Troup Co., died Sept. 20 at his home in city at the age of 76 years. He was in Edinburgh, Scotland, Aug. 23, 1832. 1872 he was asked to take the superin lency of the Boston store, operated by Callender, McAuslan & Troup Co., and ained with that firm until ill health re- ed him to retire about six years ago.

dward F. Seery, formerly a manufac- ng jeweler of this city, but now an in- e of the Soldiers' Home at Togus, Me., rted to the police here Monday, that le in a Dorrance St. saloon last Thurs- night he was drugged and robbed of watches valued at several hundred dol- and $35 in money. He stated that he w nothing of how it occurred and re- bered nothing until he found himself he street Friday morning.

meeting of the creditors of the Jew- Supply Co., Seattle, Wash., was held t. 22 at the rooms of the Manufactur- Jewelers' Board of Trade, at which bert E. Budlong was chairman and rcus W. Morton, secretary. This con- n is not financially embarrassed, but it s explained that Mr. Eyster, because of mestic troubles, had found it necessary dissolve the partnership. The meeting of creditors was for the purpose of dis- sing the firm's conditions, and whether retiring partner should be released from bility. It was decided to secure, if pos- e, further information in the matter, d the case was referred to a committee sisting of Robert E. Budlong, William Cook and Horace W. Steere.

Attleboro.

Frank Daughaday went to New York last ek.

Otto Becker was in New York last week the interests of the Chartley Pearl Co.

Fred L. Torrey is serving on the Superior urt jury, which is in session at Fall ver.

Thomas E. McCaffery and James F. ms have been elected members of the mocratic town committee.

John M. Fisher took an active part in the ceedings at the State convention of the ohibition party, held in Boston last Satur- y.

Alterations are being made to the base- nt in the D. F. Briggs Co. building. It ll be fitted up so as to be available for cupancy.

C. J. Nickerson & Co., South Attleboro, has been compelled because of the increase in its business to fit up the basement of its shop for manufacturing purposes.

The Attleboro Chain Co. has been obliged to build additional benches in order to accommodate the help needed to get out the work. It is thought additional floor space will soon be obtained.

The standing in the Shop Bowling League is as follows: Standard Button Co. won three, lost none; W. E. Richards won three, lost none; R. F. Simmons won two, lost one; Austin & Stone won one, lost two; Bates & Bacon and Horton-Angell won none, lost three.

Interest is being manifested in the efforts to reopen the big sanatorium built several years ago by John M. Fisher. The parties desiring to open the institution are endeavoring to raise $25,000 by popular subscription. John M. Fisher has offered $5,000, Joseph L. Sweet signified his willingness to subscribe $2,000, and David Lowe will give $500. Other contributions will be secured.

The Attleboro Rod and Gun Club has been organized. Arthur A. McRae, William H. Saart, Harvey Clap, Charles P. Keeler, Albert Saart, Charles R. Bates, Robert Magaveny, John H. Vallette, Amos Blackinton and Charles M. Robbins constitute the membership. A. A. McRae is president; W. H. Saart vice-president, and J. H. Vallette secretary and treasurer. A cottage has been purchased on the Cape.

Jewelers were liberally remembered in the distribution of political plums on Tuesday. Frank Mossberg and Everett S. Horton were named as delegates to the State convention; Harvey E. Clap, Frank Mossberg, Samuel E. Einstein and David E. Makepeace were chosen to go to the Congressional convention; Arno E. French, David E. Makepeace, Henry P. Wilmarth, Charles P. Keeler, Arthur A. McRae and Harvey Clap were councilor delegates; Col. Sidney O. Bigney, Everett S. Horton, Emmons D. Guild, Albert S. Ingraham, Frank Mossberg, George Sykes and Frank W. Weaver were chosen to go to the representative convention. Aldro A. French and Arno E. French were elected to the town committee.

North Attleboro.

W. H. Bell is on a western trip.

Whiting & Davis are working nights until 9 P. M.

William Boss has gone west with the samples of Boss & Baldwin.

George Simmons is in the west in the interests of the B. S. Freeman Co.

A. B. Chace left on a western trip for Mandalien & Hawkins, Thursday.

Herbert Robinson has returned from a visit to New York for Robinson Bros.

Henry Wilson, New York representative of Plainville Stock Co., was at the factory last week.

Louis D. Barrows and Foster Clark journeyed to New York last week in an automobile on a pleasure trip.

Edwin B. Wilmarth traveled through New York State, last week, in the interests of V. H. Blackinton & Co.

William F. Maintien was elected last week by the Plainville Republicans to represent them at the State convention.

Charles V. Whitmarsh and Elton B. Fisher won a remarkable victory at golf last Thursday over A. S. Vennerbeck and H. B. Rust, the Rhode Island champions.

James P. Black is negotiating for the lease of land in Wrentham on which he is planning to erect a building. The first floor will be occupied by a drug store which he is to open, and the second floor will be used as a location for his wholesale jewelry business, which is now in North Attleboro.

At the Republican caucuses, Tuesday night, Representative Frank O. Coombs was renominated for a third term. Edward D. Sturtevant was chosen as delegate to the State convention, and Charles T. Paye is a delegate to the Senatorial convention. Fred S. Gilbert, Walter B. Ballou, Henry A. Balcolm and H. Alton Hall were elected to the town committee.

The list of heavy taxpayers as published by the Board of Assessors contains the following manufacturers and jewelry concerns: Walter Ballou, $186; William H. Bell, $241; W. H. Bell & Co., $143; V. H. Blackinton, $186; V. H. Blackinton & Co., $115; A. H. Bliss & Co., $721; Bugbee & Niles Co., $259; Cheever, Tweedy Co., $368; W. G. Clark Co., $230; Codding & Heilbron Co., $478; Edwin H. Cummings, $120; James A. Codding, $223; H. H. Curtis Co., $161; F. H. Cutler & Co., $150; Doran, Bagnall Co., $138; Edwin L. Evans, $341; William N. Fisher, $161; W. N. Fisher & Co., $184; E. I. Franklin & Co., $373; B. S. Freeman Co., $115; Mauran I. Furbish, $100; Jewelers' & Silversmiths' Refining Co., $107; Manufacturers' Building Trust, $838; John F. Makinson, $450; Mandalien & Hawkins, $103; Maintien Bros. & Elliot, $172; Mason Box Co., $262; H. D. Merritt Co., $322; E. I. Richards & Co., $373; Ira Richards, $301; William W. Sherman, $502; Stephen Stanley, $235; J. F. Sturdy's Sons Co., $1,619; Herbert K. Sturdy, $167; Frank M. Sturdy, $184; John F. Sturdy, $137; Fred E. Sturdy, $153; Edwin Whitney, $147; Edwin B. Wilmarth, $117; R. Blackinton & Co., $575; W. & S. Blackinton & Co., $621; James O. Copeland, $193; F. S. Gilbert, $175; G. C. Hudson Co., $230; Jewelers' Building Association, $598; Frank G. Pate, $129; C. Ray Randall & Co., $173; Alton Riley, $232; Riley & French, $575; William H. Riley, $1,914; Theron I. Smith, $117; Sturtevant & Whiting, $252; Albert Totten, $590; Frank M. Whiting & Co., $575; F. M. Whiting Co., $966; Walter B. Ballou, $106; H. F. Barrows, Jr., $205; H. F. Barrows Co., $1,223; A. S. Bishop, $439; Roswell Blackinton, $160; Anthony H. Bliss, $181; Walter G. Clark, $508; Frank H. Cutler, $123; Herbert G. French, $1,218; T. G. Frothingham, $157; Furbish, Swift & Fisher, $129; Edgar L. Hixon, $687; George L. Paine Co., $184; Paye & Baker Mfg. Co., $490; C. Ray Randall, $223; T. I. Smith Co., $1,585; William E. Smith, $292; J. J. Sommers, $246; J. J. Sommers & Co., $230; Straker & Freeman, $180; John L. Thompson, $203; Totten & Sommers, $304; Union Power Co., $283; George K. Webster, $379; George A. Whiting, $110; Louis W. Wise, $925.

Thieves recently smashed the front window in the store of Wm. J. Burkhardt, on 308 E. 5th St., Dayton, O., and stole stock worth about $55. The loot included watches, fobs and silverware.

"ASK YOUR JOBBER"



The UR

LOCKET-RING

IS A NATIONAL LEADER

Made in

Coral	Jade
Epidote	Sardonyx
Amethyst	Bloodstone
Amazonite	All Cameos
Opal Matrix	Stone Scarab

Turquoise Matrix, Etc.

The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

TUBULAR CHIME BELLS



LARGEST VARIETY, HANDSOMEST PATTERNS, LOWEST PRICES

L. W. Levy & Co., 580 BROADWAY Bet. Houston and Prince

NEW YORK

BRASS GOODS, SMOKERS' LINES

All Sorts of Novelties for Jewelers

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITED**

Philadelphia.

J. Bechtel is this week canvassing the ... Valley.

T. Kremer, Phoenixville, is recovering ... slight illness.

F. Richardell, watchmaker, opened a store ... town in Mauch Chunk last week.

H. O. Grover, 2804 Germantown Ave., is ... ed as convalescing after a serious ill-

S. Massey, Middletown, Del., returned ... week from a gunning trip into the

M. Lieberman, 3525 N. 5th St., has re... to the city from a stay at his farm ... Bridgeton, N. J.

Harry F. Clews, formerly with the Whit... ig Co., is now covering the southern ... in the interests of Taylor Bros.

Will Sides, Chestertown, Md., has re... from an extensive pleasure and ... ing trip to Niagara Falls and Cana... resorts.

W. Ewing, formerly of Wilmington, Del., ... reported by returning travelers last ... to have opened a retail store of his ... t West Grove, Pa.

M. N. Goldstein, wholesaler, formerly 718 ... m St., has moved to 738 Sansom St., ... he has obtained larger quarters better ... d to his business.

P. Ledos, a manufacturing jeweler, of ... rs, N. J., was a visitor to this city's ... last week and was given a cordial ... ne by old friends.

Joseph Mahla, watchmaker, formerly with ... l Mellin, 1903 South St., left this city ... eek to accept a position in Iowa City, ...

Lafayette Taylor, of Taylor Bros., the cut ... manufacturers, left Philadelphia ... day for Corning, where a little daugh... w two weeks old, has been waiting to ... m.

C. J. Warner Hutchins, 628 Sansom St., ... guest Saturday at Valley Forge, of ... att'efield Commission, together with ... nor Stuart, of whose staff he is a ... er.

C. S. Kepner has turned over his retail ... in Asbury Park, N. J., until next sea... to his watchmaker, and is now devot... g is entire time and attention to his ... ss in Chester.

John Linquist, a watchmaker, formerly in ... employ of the Bailey, Banks & Biddle ... of this city, has notified his friends in ... rade here that he is now connected ... he Stieff Jewelry Co., Nashville, Tenn.

Harry J. Bolte, Jr., 926 Atlantic Ave., ... ic City, has been nominated for Coun... f the seashore resort. Mr. Bolte's en... into politics is a source of satisfac... to the many friends he has in the trade ... s city.

Trading under the name of the Criveling ... tt Co., a new firm of clock makers ... l in business last week at 2351 N. ... St., and have adopted novel means ... lvertising, describing themselves as ... doctors."

Harry S. Kratz, Souderton, Pa., displayed ... show windows last week the pennant ... up won by the Souderton baseball ... in the Inter-County League. Mr. ... received the contract to design and ... h the winner's trophy.

A package of jewelry from J. E. Caldwell & Co., and sent to J. H. Earnshaw, Bryn Mawr, was stolen last week from an express wagon at Bryn Mawr. The package was valued at $76. Dennis Gallagher, suspected of the theft, was arrested.

Harry Barry, of M. Sickles & Sons, is entered in the contest of the *North American* to secure seats for the season of Hammerstein's new Philadelphia Opera House, and is receiving the cordial and hearty support of hundreds of friends in the trade.

Samuel Chestnut, with M. Sickles & Sons, had his home entered by thieves last week, but they were frightened off without securing much of value. Louis Sickles has moved into the city from Wyncote, where he has occupied a summer place with his family.

John Kirschnick, Media, made an automobile trip into the city last week with a party of friends to combine pleasure and business. C. Williams, formerly watchmaker for Alfred Roberts, on S. Clinton St., Trenton, has accepted a position with his father, William Williams, on S. Broad St., Trenton.

Mrs. A. E. Bates, proprietress of the jewelry store, Virginia and Atlantic Aves., Atlantic City, N. J., was awarded $150 damages by a jury before Judge Ingersoll last week, because a tree on an adjoining property which was being cut down, fell into a show window of the store about two years ago.

W. G. Atherholt, formerly with W. C. Reisner & Co., later with the Hoover & Smith Co., and recently in business in Chester under the firm name of O'Hara & Atherholt, has notified his friends in the trade that he is in Washington, D. C., with the Columbia Optical Co., at 908 F St., N. W.

The jewelry department of Wanamaker's store has been removed to new quarters at Market and 13th St., from the Chestnut St. corner, which part of the old building is being demolished to give way to the last section of the new store. The new quarters are attractively furnished and equipped with all the latest appliances for a retail jewelry store.

The American Numismatic Society are meeting in annual convention at the Stenton Hotel, from Sept. 28 to Oct. 2. The meeting was attended by about 100 delegates from this country and Canada. Each delegate will display the most cherished pieces of his individual collections. After the convention the delegates will go to Atlantic City for a short stay.

Among the visitors to this city's trade last week were included: E. Schertzinger, Mahanoy City, Pa.; S. W. Hart, Kennett Square, Pa.; W. S. Hartenstine, Pottstown, Pa.; R. W. Quicksall, Mt. Holly, Pa.; John MacPherson, Mauch Chunk; H. Fitzsimmons, West Chester, Pa.; J. Lacey Tyler, Laceyville, Pa.; C. S. Kepner, Chester, Pa.; C. D. Cassel, Norristown; E. Allez, Millville.

Wholesale and retail jewelers of this city are looking forward expectantly to the celebration of Founders' Week, beginning Oct. 6, on which occasion it is expected that thousands of visitors to the city from all parts of the country will give a decided impetus to Fall business. In various sections of the city retail jewelry stores will be especially decorated in observance of the celebration, and all the wholesale houses have arranged to extend a hospitable reception to all visitors, whether on sightseeing excursions solely or whether here to purchase.

The Philadelphia Horological Club resumed its meetings after the Summer recess with a reunion last Thursday at Sulas', 5th and Minor Sts., with Charles Murset presiding, in the absence of President Cullen. The meetings will be held regularly throughout the Fall and Winter on the last Thursday of each month. Several new members were admitted last week. It is proposed that the club soon visit as a body the works of the Hamilton Watch Case Co. at Lancaster.

Charles H. Dean, diamond broker, formally opened his new store, 8th and Sansom Sts., last week, and was visited by a host of friends in the trade, who extended congratulations and best wishes for a successful career in his new place of business. The store is regarded as one of the most attractive retail stores of its size in the city. Safes and fixtures are entirely new and of the latest pattern and the walls are covered by oil paintings and tapestries. A special room for the display of diamonds and more expensive pieces of jewelry is added to the store proper and makes also a private office for Mr. Dean. On the opening day the store was attractively graced with potted plants and cut flowers.

Harrisburg, Pa.

TRADE CONDITIONS.

Better business is reported by a majority of local jewelers.

Mrs. Frank E. Commings has returned from a visit to Reading.

E. L. Rinkenback spent several days last week visiting his aged mother in Mauch Chunk, Pa.

W. J. Kuhn has opened a watch repairing and jewelry establishment on New 4th St. above Kelper.

Burglars broke into the store of Bowman & Himmelberger in Jonestown, last week, and got away with $500 worth of jewelry and other articles.

The owner of the five packages of silver table ware found, last week, on a hill close to this city has not been found as yet. Justice Coble is holding the goods, which may have been stolen from some store.

The New York Racket Store in Mechanicsburg was robbed of about $300 worth of jewelry, revolvers, watches, etc., last week. A pane of glass was removed from a rear window. Mr. J. W. Ryan conducts the store.

Savannah, Ga.

R. Van Keuren, of R. Van Keuren & Co., has returned from New York.

Mrs. Yette Hochman, Sept. 19, bought at the trustees' sale, the stock of jewelry and fixtures of E. Hochman, bankrupt, at 18 Broughton St. W., for $2,522.50. The store was opened for business immediately.

S. E. Theus, of Theus & Co., has gone to New York. Mr. Theus was a member of the committee recently appointed by the Chamber of Commerce to collect subscriptions for the aid of the victims of the recent flood, at Augusta, Ga. Mr. Theus was also a guest at the dinner given in honor of Hon. Jos. M. Brown, Democratic nominee for Governor of Georgia, given on Friday at the Chatham County farm.

GORHAM SILVER

OCTOBER WEDDINGS

¶ October is now dividing supremacy with May and June as a wedding month and it therefore behooves the alert jeweler to assure himself that his stock is amply supplied with articles of Gorham Silver suitable for wedding gifts.

¶ At the Gorham Company's Wholesale Department may now be seen a complete line of samples of the newest and most attractive productions, especially designed for the above purpose as well as to meet the usual Fall requirements of the Jewelry Trade for holiday goods.

¶ Despite their exclusiveness of design and unsurpassable workmanship the prices will be found to compare most favorably with those of wares which merit far less consideration.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.

L. Mulford, Pres. & Treas. V. S. Multord, V. P. & Sec

11 JOHN ST., COR BROADWAY, NEW YORK.

TELEPHONE: 1 CORTLANDT. CABLE ADDRESS: JEWLAR NEW YORK

VOL. LVII. SEPTEMBER 30, 1908. No. 9.

Subscription in United States and Mexico, $2.00
Dilation of Canada, - - - - - 3.00
Other Countries in Postal Union, - - 6.00
Single Copies, - - - - - - - .10

Remit by check or money order. Remittances in money are at sender's risk.

No attention paid to communications unless accompanied by full name and address of the writer. It is asked not necessarily for publication, but as an evidence of good faith.

Index to News and Special Articles.

	Page.
Box of Mother-of-Pearl and Silver, School of Cellini, XVI. Century. Illustrated on front cover; text on	63
Order for $2,500 Worth of Prize Cups Supplied by Allentown, Pa., Jewelers	63
Babylonian Vase Inlaid with Ivory and Precious Stones Dating from 4500 B. C.	65
Silver Loving Cup Presented to the Director of the Bureau of American Republics	65
Annual Report on the Production of Precious Stones—(Continued)	67-69
Catalogue House Offers "Non-Magnetic Railroad Trainman's Watch" for $7—What the Watch Really Is	71
New England Manufacturing Jewelers' and Silversmiths' Association Reports on the New Canadian Stamping Law	73
Imports of Clocks, Watches, Jewelry and Gems Into Canada	73
Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from the Port of New York	73
Gold Bars Withdrawn and Exchanged	73
St. Louis Police Arrest Man Believed to Be Thief Who Swindled Chicago Jewelers	75
Death of John G. Sleret	75
Death of Charles A. Packard	75
Grave Prairie, Holyoke, Mass., Makes a General Assignment	75
Yeggsmen Who Enter Philadelphia Jewelry Establishment Frightened Away by Burglar Alarms—Officers Injured by Explosives Left Behind	77
Death of Henry B. Beech	77
New Enterprises	77
Death of August J. Ehrlich	77
Imports at New York	79
Market Price for Silver Bars	79
Bankruptcy Petition Filed Against R. N. Dickey	79
Bankruptcy Petition Filed Again. W. J. Moore	79
Patent Department	103-105
The Technical Characteristics of Tower Clocks	107-109
Unique Watch Examiner	109
Interesting "Pocket Tests" of English, Swiss and American Watches	111
Emperor Joseph's Watch	111
Novel Window Display for the Wedding Season	116
Fighting Mail Order Competition in Savannah, Ga.	116
"Keep Awake"	117
Expression of Art in this Magnificent Display	117
Increasing Industrial Activity Stimulates Autumnal Jewelry Advertising	118
What Some Jewelers Say	119
Novel Advertising of a Newly Incorporated Retail Jewelry Concern	119
Workshop Notes and Queries	121
Silver Finishing and Polishing	121
Dramatic Triumphs of Early French Potters—(Concluded)	123
Hints in Selling Art Pottery and Glass	125
International Pottery Exhibition at Faenza	125

THE article describing the watch that has been offered by a catalogue house advertising throughout the country, mentioned editorially last week, is published this week on page 71, and will no doubt prove of interest to all jewelers who may seek to explain to customers and to their local newspapers the exact character of the watch that has been advertised. The information which is published herewith has not been obtained without some trouble and expense, but if the service we have rendered to the jewelry trade results in preventing the jewelers from loss in business in watches that might otherwise go to catalogue houses, we will feel amply compensated for the work. In this report THE CIRCULAR-WEEKLY has tried to be absolutely fair, and simply place before the trade the exact information that is to be obtained upon the subject in question, without comment or inference on our own part, in order that our subscribers, who might not otherwise be able to get them, may be in a position to present facts to back up any statements which they wish to make to their customers.

A Device to Prevent Robberies.

THE attempted robbery in a Philadelphia jewelry store, noted last week, which was prevented by the use of a device which permitted the jeweler to close and lock his door, worked from behind the counter, has caused the Jewelers' Security Alliance, which has for some time past urged retail jewelers to equip their stores with a contrivance of this character, to again call attention to the trade to the matter as such an attachment or device may be the means of preventing many important robberies, and if used at all will probably save the jeweler many times the cost of installing it.

In the case noted last week the prisoner, who bore all the earmarks of respectability and had been examining diamonds which were ostensibly to be bought by his wealthy grandmother, picked up the gems from the counter, where the artificial light affected them, and asked to look at them in better light near the door. As he did this the jeweler moved down the counter to a foot lever by which he could lock the door through the operation of a bolt at the bottom, and also ring a gong. When the man attempted to run out of the door with the gems the jeweler pressed the lever, locked him in, and with the help of a fireman who had been summoned by the gong, turned the man over to the police officers.

There is a suggestion in this which members of the trade would do well to heed.

Obtaining Money Under False Pretenses.

THERE is no doubt that the trade of the jewelers in the small towns is hurt to some extent by the hordes of swindling itinerant venders, who travel throughout the country selling cheap jewelry, silver and watches with forged brands or names. A number of instances have occurred recently in the middle west where these men have sold very cheap watches as "railroad" watches, bearing the forged name of a reputable manufacturing concern. In the vicinity of Kenosha, Wis., the police are receiving a number of complaints showing that a number of such watches were sold for from $15 to $20, but were actually worth but $2.

The prosecuting authorities have often refused to punish these swindling venders when caught, saying it would be hard to obtain a conviction as the practice was not a theft but an *over charge* on the part of the accused, and that the legal maxim of *caveat emptor* (let the buyer beware) might be considered to apply. To such an argument the jeweler should suggest in answer that practically every State has a criminal statute covering "obtaining money under false pretenses," and an effort should be made to punish the swindlers on this charge if no more specific charge can be made.

During September 1908 THE JEWELERS' CIRCULAR-WEEKLY published 470 pages of advertising, greatly exceeding all its previous September records, and over three times as much as any other jewelry paper ever published in September.

Don't Ask Unreasonable Credit.

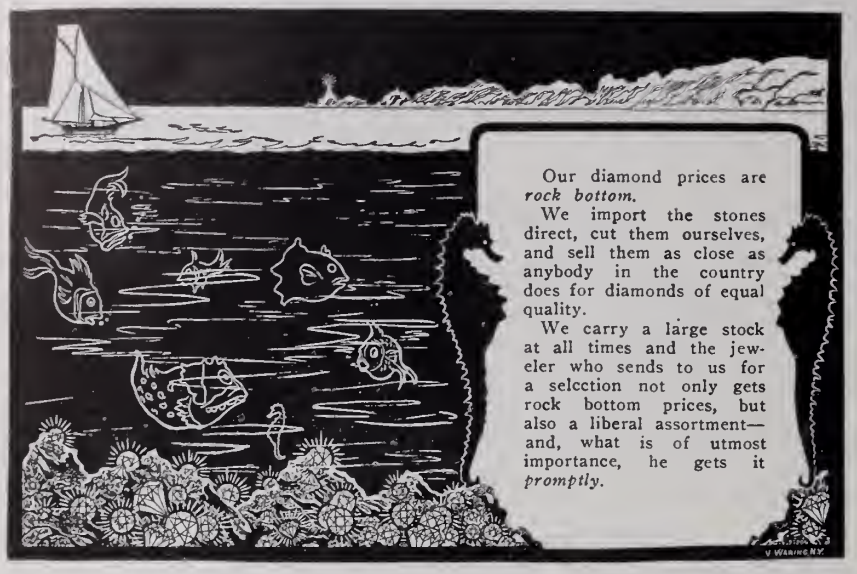
IT is to be regretted that certain members of the jewelry trade who are in a position to meet their obligations have taken advantage of the business conditions which have existed in the past year and the leniency of manufacturers and wholesalers resulting therefrom by refusing to pay obligations and drafts made upon them, for no other reason than that they did not wish to part with the money, or thought that they could use it to advantage in other ways. While the practices have in no way been general, there have been brought to the attention of THE CIRCULAR-WEEKLY instances where jewelers have insisted on extending the time of payment who have at the same time purchased automobiles, real estate and even made investments in stocks. To such we would say that these actions have not only been unjust to the manufacturer or wholesaler with whom they dealt, but also to those other members of the trade who have paid their bills when they were due; and, what is more, these acts may result in harm to others as well as themselves.

Sometimes the retail jeweler seems to forget that the manufacturer from whom he demands credit extending beyond a reasonable time (without payment of interest) must add to the price he gets for his product in order to avoid loss in meeting such demands; for the manufacturers, particularly those who use the precious metals, must practically pay cash for their material and cash for their labor of manufacturing, as well as cash for marketing their product, and that their prices are based on these items. When a manufacturer cannot collect at the time counted upon, he himself must borrow capital for which he must pay interest.

Probably some of the instances referred to above have been the result of thoughtlessness. If so, we suggest that the offenders give careful consideration to the above facts.

ROCK BOTTOM PRICES ON

DIAMONDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

Boston.

Walter B. Snow has been on a trip a number of western Massachusetts towr

Employes of D. C. Percival & Co. h their annual Summer outing last Saturd on invitation of the Messrs. Percival.

Mr. Foster, of Shreve & Co., San Fra cisco, has been in Boston during the we visiting a number of the wholesale hous

Sam Mendelsohn has been on a trip to number of eastern New England cities, a states that in several of the manufactu ing centers there is a decided improveme in general trade conditions.

The Federal Grand Jury reported Thu day finding a true bill against George Rogers and Eugene M. Richmond, w acted for the firm known as the "Rog Silverware Co.," on the charge of "usi the mails in a scheme to defraud."

A. Stowell & Co. has reported to the l lice the loss by theft, last week, of a f diamond weighing about 1¾ carats. T stone, with a number of others, was sho to a woman, and when she had depar the diamond was missed. It was valued $585.

President Charles W. Davidson, of Thomas Long Co., has returned from buying trip to New York. Charles Garr for five years in the wholesale departm of the company, has relinquished his p tion. R. Kelsie McKeen, of the retail partment, is receiving congratulations the advent of a junior McKeen in household. Armond Haberstroh, who been ill seven weeks with typhoid fever, pects to return to the store next week.

The outing of the Boston Jewelers' C on Sept. 22 was a great success, being tended by upward of 75 members. Pr dent M. N. Smith was unable to acc pany the party from the Hotel Somer in this city, which was the rendezvous the start on the auto run to Point Shir having a cold which detained him in city. The party reached the Point Shi clubhouse shortly before 6 o'clock spent upward of two hours at the l quet tables. Vice-President Charles Cook, who is president of A. Stowell & presided in the absence of President Sn There were no formal exercises a dinner.

Frederick S. Flagg, president of Ideal Comb Co., was fatally burned an dozen others were seriously injured a fire in the company's factory in N Cambridge last Friday. The material i is a compound containing celluloid, the explosion of a gas tank started blaze, which in less than 15 minutes stroyed the plant. The loss is estim at $25,000, about $17,000 on machinery, greater part having recently been rece at the establishment. The stock that on hand was valued at $8,000. Ex M. Casey, of Lowell, is treasurer of the c pany. Of the 40 men who worked i factory it is believed that not one caped without a slight burn or having hair singed, so rapidly did the flames sp as the result of the explosions in the luloid combs and raw material.

M. Jaffe has moved from the First tional Bank building to 223 19th St. mingham, Ala.

New York Notes.

nry Agate, a local jeweler, is visiting cit on the Pacific coast.

ed M. Cook, of the Whiting & Davis C is at present on a southern business r

r. Binzwanger, a jewelry buyer for the Stel, Cooper Co., Chicago, was here last wi.

illip C. Gillespie, of Gillespie Bros., P burg, Pa., was in town last week on a ng trip.

. W. Hamilton, of the Hamilton Jew- Co., Denver, Colo., was seen in this last week.

G. Harris, the jewelry buyer for Gabel's ment store, Altoona, Pa., is in town hasing stock.

P. Schuessler, Baton Rouge, La., was ller at the office of THE CIRCULAR-WEEKLY, Monday.

niel Levy, Washington, D. C., is a visi- town, and expects to remain the re- der of the week.

rs. Walters, head of Gimbel Bros.' jew- department, Philadelphia, was in town ral days last week.

as. W. Brigham, a Providence, R. I., elry designer, accompanied by his wife, pending some time in this city.

Percy Clap, local salesman for the Ingett & Clap Co., is spending a 10 days' ation at Attleboro Falls, Mass.

discharge in bankruptcy was granted week to Levy & Knopf, dealers in cut s and crockery at 62 E. 116th St.

. Gulula & Co. will open a retail jewelry e at 5 Cortlandt St., about Oct. 5, and also conduct a repair department.

. A. Mester, of David C. Begg Co., Co- bus, O., was at 320 Church St., most of week, looking over the jewelry lines.

Ir. Williams, senior member of the firm Williams & Payton, Providence, R. I., ted the local office of the concern last k.

Wallace G. Franklin, of E. I. Franklin & North Attleboro, was a visitor in town week.

George Shepardson, of C. A. Marsh & Attleboro, Mass., was a caller in town week.

A. Henius, of the Bruhl Bros. & Henius 15 Maiden Lane, returned, Tuesday of week, on the *Kronprinzessin Cecilie*.

Wm. Taylor, the far Western representa- for William & Payton, Providence, R. has returned to this city after a suc- sful trip.

Clifford Black, of the firm of Black, Starr Frost, has returned to this city after nding some time in Oswego as guest of as. T. Ellis.

Chris. Bernloehr, Indianapolis, Ind., re- ned recently from a trip abroad on the rth German Lloyd line. He spent a rt time in this city.

Walter Boss, of Boss & Baldwin, manu- turing jewelers, Attleboro Falls, Mass., s a visitor at the local offices of the con- n, 15 Maiden Lane, last week.

Stories in the daily papers of recent date te that a prominent jeweler is at work an order from a Wall Street operator 15 solid gold finger bowls to cost ,000.

I. Korper has opened an office at 51 aiden Lane, and will do repairing for the trade. Mr. Korper was formerly employed by Lambert Bros., J. Wodiska and Aronson & Spiegel.

Fred Goldsmith, of Ingomar Goldsmith & Co., 182 Broadway, returned from Europe on the Holland-American liner *Rhinedam* last Friday.

Capt. Lewis T. Squire, New York representative for F. H. Cutler & Co., North Attleboro, has resigned as quartermaster of the 14th Regiment, Brooklyn, to take a similar position with the 47th Regiment.

Ida Josephine Leete, artist and designer in silverware, died, last Wednesday, at the residence of her parents, 275 McDonough St., Brooklyn, after a short illness. She obtained her education in art at Cooper Institute.

The firm of Borrelli & Vitelli, 101 Broadway, have just opened a new office in London. G. B. Vitelli, of the firm, is at present in London. John P. Melhad, with the same firm in this city, will start on a business trip in a few days.

Adolph Bauman, manufacturer of ivory goods at 53 W. 37th St., who was prominently known in the ivory trade, died suddenly, Tuesday of last week, of acute indigestion at his home, 40 E. 36th St., Bayonne, N. J. He was 55 years of age.

The department of applied and fine arts of the Pratt Institute will give an exhibit of the work in photography, including portrait studies and illustrations by Alice Boughton, in the Art Gallery of the Institute during the day and evening from Sept. 24 to Oct. 10.

Chas. J. Dierckx, 38 Murray St., has recently obtained the exclusive agency in the United States of the well-known firm of Bayerische Krystallgalsfabrik Steigerwald, Ludwigstahl, N. D. B., and has on hand an attractive lot of Bavarian crystal, gold and enameled glassware.

Ralph M. Coen, 15 Maiden Lane, who is the New York representative of Frisch Bros., manufacturing jewelers of Newark, and other concerns of Providence and Attleboro, is the campaign manager in Harlem for Samuel Koenig, the Republican candidate for Secretary of State. He is also interested in the Jewelers' Taft and Sherman Club. Mr. Coen is being spoken of as a candidate for Senator.

A partnership has been formed by Albert Davis, son of B. H. Davis, of B. H. Davis & Co. and Emmanuel Reubenstein, who has been connected with B. H. Davis & Co. for 18 years, under the firm style of B. H. Davis' Son & Co., to carry on a gold and diamond jewelry manufacturing business. The new firm will retain the same factory facilities that B. H. Davis & Co. had, and will add a special department for fine repair work. The firm will locate at 12 John St. after Oct. 1.

Col. John L. Shepard, president of the Commercial Travelers' Sound Money League, has arranged for week-day campaign meetings from now until election time to be held at 37 Union Sq. The first meeting of the series was opened Friday afternoon, at which time the Vice-Presidential nominee, James D. Sherman, spoke to a large assembly. He was introduced by Col. Shepard. The meeting was attended by a number of representatives of the jewelry trade, among whom was A. K. Sloan, who assisted in entertaining Mr. Sherman.

A meeting of the Business Men's Republican Association was held last Thursday night at headquarters, and it was decided to have a parade Oct. 31. Enrollment blanks for those that wish to sign may be had in the arcade of the Silversmiths building, 15-17 Maiden Lane. The parade will start at the Battery and proceed up Broadway. Col. Shepard, of the New York office of the Keystone Watch Case Co., has arranged for noonday meetings to be held in connection with the Drug and Chemical Club in Maiden Lane. It was impossible to get separate quarters in the Lane.

A meeting of the creditors of Kleinschmidt, Howland & Co., former importers of precious stones at 170 Broadway, against whom bankruptcy proceedings have been pending for some time past, and who filed schedules early this month, was held at the office of Referee in Bankruptcy Allen, 45 Cedar St., Friday, at 2 P. M., at which time it was voted to appoint three trustees, and Lee Reichman, Chas. Schnedeker and H. B. Singer were elected under a bond of $50,000. The trustees are to serve without compensation, and are to settle up the estate as expeditiously as possible, and sell the assets at their discretion. Myers & Goldsmith were the attorneys representing the bankrupts, and the creditors were represented by Hayes & Hirshfield. An adjournment was taken until Oct. 9 at 3.30 P. M. The schedules show liabilities of $252,910 and nominal assets of $235,716.

Judge Waite, of the Board of United States General Appraisers, ruled recently that the duty on a small bronze statue of Mercury, valued at several thousand dollars, on which the Collector assessed 45 per cent. ad valorem, should hold. The importers claimed that the statue should be admitted to entry as a work of art dutiable at 15 per cent. under the terms of the reciprocity treaty with Italy. The only evidence of the manner in which the statue was produced, says Judge Waite, is a signed statement on the invoice that the marble and bronze work were executed by Italian artists in Florence during 1907. This statement is not sufficient to rebut the report of the appraiser that the statue in question falls distinctly in the class of commercial bronzes. The importation was excluded from the paragraph for works of art as not being wrought by hand.

An adjourned meeting of the creditors of Solomon Urbach, a former diamond dealer at 47 Maiden Lane, who was recently released from Ludlow St. Jail, where he served eight months for contempt of court, was held at the office of Referee Townsend, 45 Cedar St., Friday afternoon, at 3 P. M. Mr. Urbach was declared a bankrupt in 1906, after he had claimed he was robbed of $30,000 worth of diamonds on a train between New York and Baltimore. The bankrupt was present with his attorney at the meeting Friday. M. C. Ansorge, of Hays & Hershfield, appeared for the receiver in bankruptcy and stated that since J. E. Hedges, who had been appointed trustee, had refused to act that he suggested the name of Sol. E. Rogers as trustee. Mr. Rogers, who was present, signified his willingness to act, and was named as trustee under a bond of $1,000. Mr. Ansorge said that as the bankrupt had been thoroughly

(*New York Notes continued on page* 91.)

1851 The Jeweler's Bank for half a century in the same location 1908

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company
176 Broadway (between John St. & Maiden Lane) NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852
81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Million.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 89.)

amined at previous meetings there was further business for the present, and meeting was closed.

Anna Grant, bookkeeper for J. Jacoves, Maiden Lane, has returned from a four eks' vacation spent at Hunter, N. Y.

Charles Reiss expert watchmaker and adter, is now located at 15 Maiden Lane. has succeeded the firm of Malbert & ss.

eopold Stern, of Stern Bros. & Co., is of the Presidential electors on the ket of the Republican party of New rk

The Anton J. Anderson Co. will remove m 170 Broadway to 47 E. 59th St., where concern will conduct a retail jewelry siness.

The Jewelers' Taft and Sherman Club placed a flag acoss Nassau St. at iden Lane. The headquarters of the are now open in the arcade in the versmiths Building, 15 Maiden Lane.

The annual convention of the United tes Appraisers was held in this city, last ek, Monday and Tuesday. During the eting questions involving duty on jewy and precious stones were discussed.

The business of Freed & Peikes has been orporated under the laws of New York te as M. J. Peikes & Son, to manufacc jewelry, with a capital of $25,000. The orporators are M. J. Peikes, J. Peikes D Berg, all of this city.

The Chicago *Record-Herald* in the Sunedition of Sept. 20 contained a lauday article on the book on pearls by Dr. orge F. Kunz, head of the precious stone partment of Tiffany & Co., and Dr. arles Hugh Stevenson. The book is still the press.

Otto Caesar, at one time employed by a ge jewelry concern in this city, died at home, 732 N. Fifth St., Allentown, Pa., t week, at the age of 65 years. Mr. esar was born in Germany, Feb. 2, 1843, d when 16 years old came to the United tes and located in this city, where he lowed the jewelers' trade for 30 years, vays as an employe.

The bowling season of 1908-09 of the welers' Bowling League opened Monday ght at the Universal Alleys, Washington . Brooklyn, with a clash between the kin-Lambert Jewelry Co. and the Jos. hys & Co. teams, resulting in a victory r the former by the following scores: rst game, 866-846; second game, 854-827; rd game, 805-761.

With the beginning of the next month the gular meetings of the Boost Club, of New rk, will begin. The schedule as outlined present includes dinners in October and vember, a theatre party in December and me special affair in January. While it is id that this arrangement is not official, it presents, in a general way, the plans of se in charge of the club's affairs. The ganization is in better shape than ever fore.

Word was received in New York Monay that Louis Dejonge, 86 years old, under of the firm of Louis Dejonge & Co., 73 Duane St., had died on Sunday at Frankfort-on-the-Main, Germany. Mr. Dejonge had retired from business about 15 years ago, returning shortly afterward to the Fatherland. He leaves a son, Louis Dejonge, who is also a member of the jewelry firm and another son, Alfred Dejonge, of 109 W. 69th St.

Julius Dreyfus, of the Dreyfus Mfg. Co., 61 Beekman St., was seriously hurt in a railroad wreck which occurred near Carthage, Mo., last week. He is now in a hospital with injured back and hips. The engineer and fireman were killed and about 50 persons injured. The engine left the track while rounding a sharp curve, and the cars followed it. The engine turned over twice and plunged into a river. Mr. Dreyfus was on a trip for the firm at the time the accident occurred.

Entering the tailor shop of Henry Bauer, 69 S. Broadway, Yonkers, Tuesday of last week, a young man offered to let Bauer have a man's gold watch, a gold chain, a gold locket, a lady's gold watch and two plain gold rings for $20. The offer was declined, however, and Bauer, suspecting that perhaps the jewelry was not honestly possessed, informed the police when the stranger had left. Officer Nolan arrested the seller of the jewelry and arraigned him upon a charge of peddling wares without a license. He was held in $250 bail for examination.

An action brought by the Electric Chain Co., Attleboro, Mass., against J. Herzog, 59 Maiden Lane, to recover $56.05 in discounts over which a difference of opinion arose was settled last week, Tuesday, in the Ninth District Court, 59th St. and Madison Ave., in favor of the plaintiff. The plaintiff printed on the bills rendered terms of six per cent. at four months, or 10 per cent. in 10 days' time, and contended that since it is always the policy of the plaintiff concern to maintain this arrangement that the defendant should receive discounts only in accordance with this arrangement. The defendant claimed that a representative of the plaintiff made a verbal agreement with him whereby he was to receive a 10 per cent. discount without having the time stipulation enter into the agreement. The court held that the discount claimed by the plaintiff must hold good, and ordered the $56.05 paid, which was done.

The baseball game between the eastern and New York representatives on Maiden Lane was played at Prospect Park, Saturday, before a large and enthusiastic audience, and resulted in a victory for the eastern boys by a score of 11 to 10. The game was hard fought from start to finish, and was replete with sensational plays which kept the spectators in a frenzy of excitement. Barker pitched a good game for the New York boys, and Heywood and Lincoln alternated in the box for the eastern boys. Features of the game were a double play by Howard & Lowe, the hitting of Parker and Heywood and the base stealing of Kip and Gray. The line-up was as follows: Easterners—Lowe, 1b.; Heywood, p. and c.; Lincoln, 3b. and p.; Semple, lf., Sturdy, 3b.; Howard, cf.; Gray, rf.; Nickerson, ss.; Sisson, 2b. New York—Black, lf.; Woodrow, 2b.; Windorff, cf.; Wiltshire, rf.; Barker, p.; Horn, 3b.; Helsinger, 1b.; Parker, c.; Kip, ss. Chas. J. Toury, umpire.

Newark.

The four-story Proctor building, on Cookman Ave., Asbury Park, was burned to the ground recently. I. J. F. King, who has a jewelry store in the building, was found unconscious on the floor and was dragged out by two firemen and taken down the ladder in safety.

George Schmidt, a truckman, in moving an eight-ton safe belonging to B. U. Packer, a jeweler of New Brunswick, N. J., to the jeweler's new store, recently, met with a misfortune. One of the ropes attached to a pulley broke and the safe fell, crushing into a plate glass show window. The damage amounted to about $100.

Lewis Young, a South River (N. J.) youth who was on a visit to this city, recently got himself into serious trouble by entering a jewelry store and asking the clerk, a woman, to show him some jewelry. After the jewelry was placed on a tray before him Young pretended to search his pockets for his eyeglasses, and, drawing a brownish powder therefrom, threw it into the face of the clerk and attempted to make off with the articles brought out for his selection. Young was arrested and sent to a reformatory.

Thieves broke into two jewelry factories in the rear of 50 and 52 Walnut St. last Wednesday night and got away with more than $100 worth of booty. The plant of Scofield & De Wyngaert was entered by a rear window which was opened by breaking a pane of glass and then removing the catch. At the factory of Reeves & Browne a window had been left unlocked, and it was by this way the intruders entered. Scofield & De Wyngaert were the greatest losers. About $50 worth of old gold and silver, two gold rings and three loose pearls were stolen from their shop. The rings were in a secret corner of a drawer, and the fact that they were taken leads to the belief that the thief was familiar with the shop. In the plant of Reeves & Browne a platinum anode, worth $6.50, was stolen.

Theodore D. Edwards, for many years connected with the firm of Carter, Howe & Co., died at his late home, 319 Mulberry St., Thursday, at the age of 83 years. He was one of the oldest and most highly respected employes of the concern. "Daddy" Edwards, as he was familiarly called, was one of the best type of American mechanics ever in the employ of the firm. He was faithful and attentive to his duties, loyal and trustworthy under all conditions, and respected and esteemed by all who knew him. When the late Aaron Carter established the business of Carter, Howe & Co., in 1841, Theodore D. Edwards was his first, and, for a long time his only, apprentice, and except for the limited time he was obliged by the trade customs of the time to journey and see how work was done in other shops, for there were no great factories in existence then, he remained with his first employer. He was with the firm after the death of Aaron Carter until the Fall of 1905, when the burden of years made it best for him to give up his position and enjoy, so far as the increased feebleness of his advanced years permitted, the comfort he had provided for his declining years.

ESTABLISHED 1887



18 K.

DUBOIS WATCH CASE CO.



14 K.

Manufacturers of

Fine Solid Gold Watch Cases

Specialties in Casing of

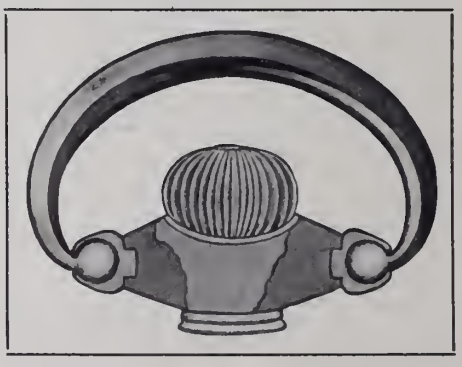
Chronographs, Repeaters and all kinds of Complicated Watches

FACTORY AND MAIN OFFICE

316 Herkimer Street, Brooklyn, N. Y.

NEW YORK OFFICE
21-23 Maiden Lane

Wachter Patented



Ball-Bearing Bow

Patented July, 1905 May, 1907

Foreign Patents

Great Care has been taken by manufacturers of watches and cases in scientifically developing watch movements and watch cases, and it seems strange that the most important of all, the WATCH BOW, should have been neglected—and WHY? Why should such a precious mechanism hang only on a piece of BENT WIRE such as the present WATCH RING is made of? The public is not yet aware of such facts, but will learn soon.

MILLIONS of annoyances caused by the present Watch Bow can be avoided by adopting our

PATENTED BALL-BEARING BOW.

TO THE RETAILER:

Use our Bow also for repairing purposes. It is easy to attach and cannot come out. Write for illustrations and samples.

THE WACHTER MFG. CO., Hartford, Conn.

Manufacturers of Ball-Bearing Pendants and Bows, and Gold-Filled Neck Chains, 1/10 stock

I WILL

CHICAGO AND WEST

Western Office:
701 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

VOL. LVII. CHICAGO, WEDNESDAY, SEPTEMBER 30, 1908. No. 9.

Chicago Notes.

Harry E. Jones is back from a northwestern trip.

Steve Bridges is on a trip through Iowa and Nebraska.

Julius Ziegler has returned from a trip through Illinois.

John Hellinger has returned from a trip to the Pacific Coast.

Mr. and Mrs. George Weidig are on a trip to Atlantic City.

Emery Munson, Mendota, Ill., has been ill for the past four weeks.

Jacob Bunn, of the Illinois Watch Co., visited this city last week.

E. Jacobson, of Jacobson Bros., New York, was in Chicago last week.

C. L. Barrows, of the Bay State Optical Co., was a visitor here last week.

Albert M. Dueber, of the Dueber-Hampden Watch Works, was here last week.

Carl Hirt, with the Juergens & Anderson Co., has returned from an extensive western trip.

Jules Frankin, New York, stopped over here, last week, on his way home from the Pacific Coast.

The family of John Wechter, of S. Wechter & Co., has been increased by the arrival of a baby boy.

J. F. Varney, Wichita, Kans., stopped off in this city last week on his way home from New York.

H. G. Schramm, with the Stein & Ellinger Co., has returned from a three weeks' trip to the coast.

Chas. Moe has returned from a three months' trip to Europe, where he combined business and pleasure.

Frank H. Challen has returned from a visit to the factory of the Quaker City Cut Glass Co. at Philadelphia.

P. B. Noyes, general manager of the Oneida Community, Ltd., paid a visit to their Chicago office last week.

Sol H. Hess, of Rettig, Hess & Madsen, will be married on Oct. 7 to Mrs. Ray Hoffman. The wedding will be private.

Mrs. Mary Youngerman, mother-in-law of John Woollett, died, last week, at her home near Des Moines, Ia., aged 81 years.

G. Schlender, Austin, Minn., was here, last week accompanied by his brother, jewelry buyer for Henry J. Harm, Albert Lea, Minn.

News is received here that the jewelry store of the Petter Jewelry Co., Hannibal, Mo., was recently very seriously damaged by fire.

Dunn & Rodenberg, Providence, R. I., have opened an office in room 805, Columbus Memorial building, in charge of F. O. Bohnen.

The wife of H. W. Yaseen, who has retail jewelry stores in Dalhart, Tex., and Tucumcari, N. Mex., was here last week buying stock.

R. E. Johnston, manager for the Rochester Cut Glass Co., was here, last week, visiting F. B. Tinker, western manager for the concern.

J. R. Holly, treasurer and general manager of the American Silver Co., paid a visit last week to the Chicago office of that corporation.

A. Peabody & Co. is the title of a new jewelry concern in the Champlain building. Mr. Peabody was formerly in the diamond business in New York.

J. M. Bostwick, Port Washington, Wis., spent a few days here as the guest of J. Ziegler. This was the first vacation Mr. Bostwick had taken in 10 years.

J. C. Manheimer, of Louis Manheimer & Bros., accompanied by his wife, returned last Saturday on the steamer *Amerika*, after a six months' tour of Europe.

J. C. Klaholt, Springfield, Ill., was here last week, with Mr. Poggenbohl, who bought his opening stock for a new store soon to be started by him in Seattle.

A morning newspaper last Friday published a sensational report about Claude Seymour being seriously injured at a golf game. There was no truth in the story.

Frank B. Harris, a retail jeweler of Lincoln, Nebr., accompanied by his wife and son, stopped over here last week, on their way home from a three months' European trip.

J. D. Bergen, formerly of the J. D. Bergen Co., Meriden, Conn., stopped over in Chicago, last week, on his way east. Mr. Bergen announced that he will embark in the cut glass business at New Bedford, Mass.

Benj. Allen and Harry Hahn, representing the wholesale jewelry trade, and C. D. Peacock and E. S. Hyman, representing the retail jewelry trade, visited the wholesale and retail jewelers last week, soliciting subscriptions for the Republican campaign.

Creditors of E. J. Wiggins, who formerly kept a retail jewelry store at 410 E. 63d St., would like to know when they are going to be paid. Wiggins sold out nearly two months ago, owing $2,300, and as yet has signified no intention of paying up.

M. J. Yunn, for many years with the Chicago office of Adolphe Schwob, has been promoted to the position of traveling salesman by J. W. Tice, western manager. Mr. Yunn has just reached his majority and started on his initial trip on Sept. 24.

The Geneva Optical Co. is removing from 67 Washington St. to the top floor of the Powers building, 156 Wabash Ave., where it will have one of the finest optical plants in the United States. In its new premises the concern will occupy 7,100 square feet of space.

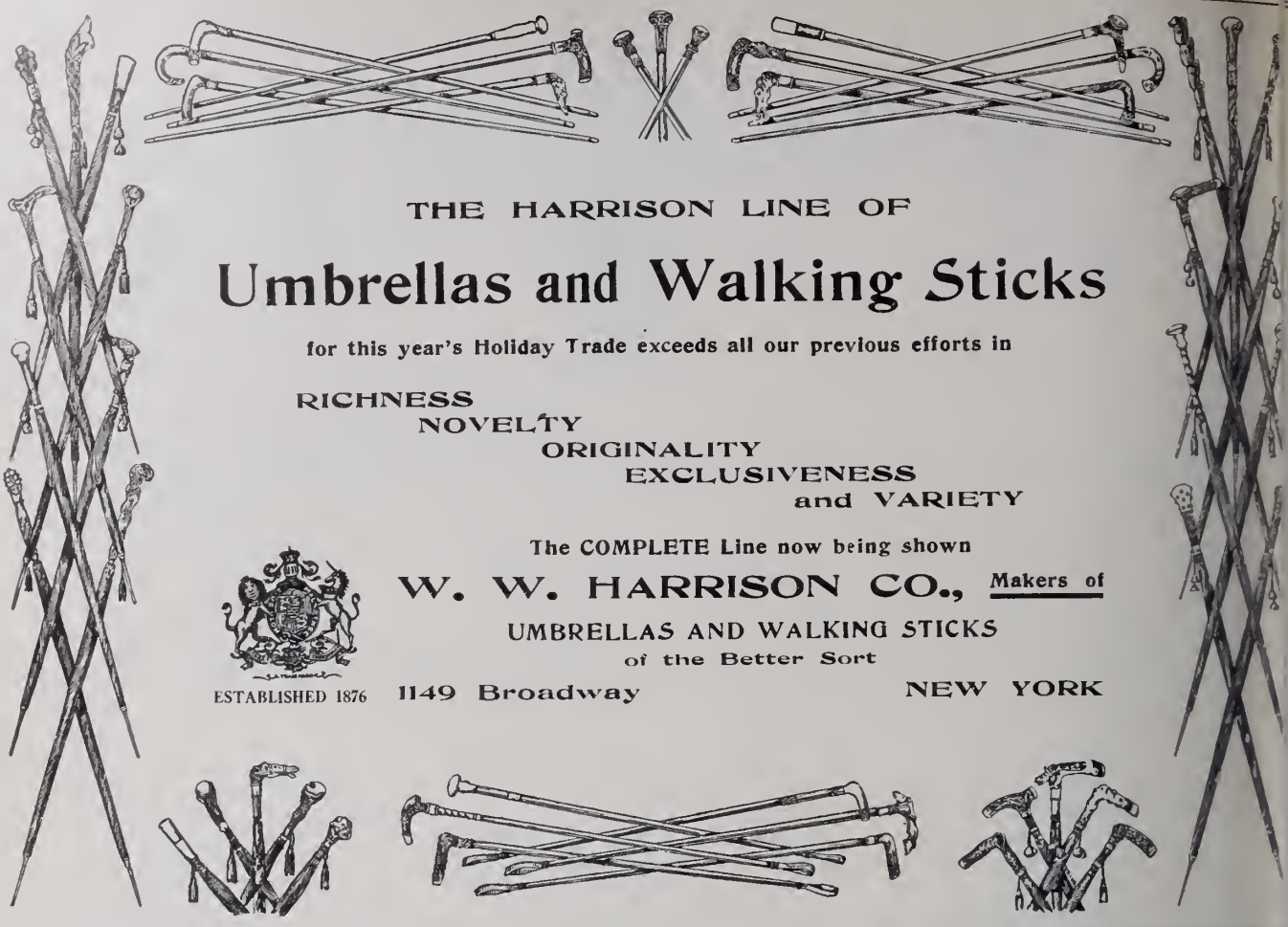
W. M. Hathorn, F. M. McKee and N. H. Chadwick have been appointed appraisers for the bankrupt estate of Abraham Zlotnik. The American Trust & Savings Bank has been appointed receiver, under a bond of $200, and the case referred to Referee in Bankruptcy Wean.

The National Wholesale Jewelers' Association, which was originally formed to admit only those jobbers who handled jewelry, have sent out notices to exclusive watch houses and tool and material dealers, asking them to join the organization on payment of $35. Optical houses have not yet been invited to join.

Sam Swartchild, of the tool and material house of Swartchild & Co., returned, last week, on the steamer *Kronprinzessin Cecilie* with his wife, after an absence in Europe of one year. An immense bouquet of American Beauty roses, a tribute from the employes of Swartchild & Co., awaited Mr. and Mrs. Swartchild on their arrival in Chicago. While abroad Mr. and Mrs. Swartchild visited England, Germany, France, Switzerland, Italy and Austria.

Death closed the career of Morris Weiss, a Chicago pioneer, Sept. 22. He reached the age of 99 years and seven months, and had long expressed a desire to round the century mark. He was born in a small village near Berlin and came to America in 1870. He embarked in the jewelry business in Chicago just previous to the great fire, establishing himself at State and Harrison Sts. Mr. Weiss leaves three sons, David, Valentine and Israel. There are three surviving daughters. The funeral took place Wednesday at 10 A. M. from his late residence, 1480 Barry Ave.

Among the buyers in town last week were Fred H. Young, Maquoketa, Ia.; Mr. Barrett, Emerick, Barrett & Co., Freeport, Ill.; L. J. Crawford, Burlington, Wis.; W. S. Still, Delavan; A. H. Bolender, Rockford; J. W. Veatch, Rossville; G. C. Martin, Genoa, Ill.; H. L. Hausman, Grafton, N. Dak.; Edward Werder, Charles City, Ia.;



THE HARRISON LINE OF

Umbrellas and Walking Sticks

for this year's Holiday Trade exceeds all our previous efforts in

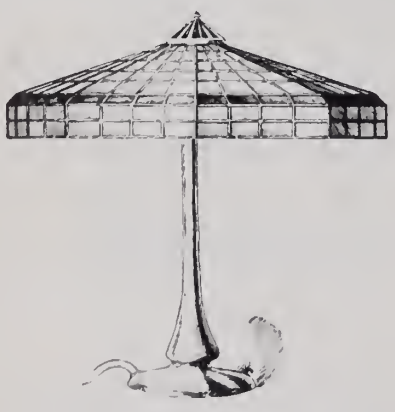
RICHNESS
NOVELTY
ORIGINALITY
EXCLUSIVENESS
and VARIETY

The COMPLETE Line now being shown

W. W. HARRISON CO., Makers of

UMBRELLAS AND WALKING STICKS
of the Better Sort

ESTABLISHED 1876 1149 Broadway NEW YORK



THE LAMP LINE For the Jeweler

ELECTRIC OR GAS

Designs for the Desk, Table, Piano, Wall and Ceiling

THE HANDEL COMPANY
Meriden, Conn.

New York Salesroom - 64 Murray Street
Write for Catalog C

Practical Course in Adjusting

Published Price, $2.50
Special Reduced Price, $1.50, Postpaid

All Jobbers, or
Jewelers' Circular Publishing Co.

GEMS AND PRECIOUS STONES

Their Characteristics, Localities of Production Tests and Some Current Literature.

CLOTH, POSTPAID, $1.00

Published by THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York

Our Business
DIE SINKERS and DESIGNERS

ORIGINAL DESIGNS

CREES & COURT : 91 Sabin Street, PROVIDENCE, R. I.

J. Ballard, Evansville, Wis.; Mr. Nagel, Nagel & Meyer, Paducah, Ky. Mr. Hoerr, of Martin & Hoerr, Mankato, Minn.; Clint E. Dice, Joliet, Ill.; Mr. Voedisch, Voedisch Jewelry Co., Aberdeen, S. Dak.; G. Schlender, Austin, Minn.; Mrs. W. Yaseen, Dalhart, Tex.; Lincoln H. Hall, Trinidad, Colo.; Martin A. Hagen, Fargo, N. Dak.; C. M. Franke, Newton, Ia.; C. H. Nelson, Guthrie Center, Ia.; W. Carew, Streator, Ill.; J. Peterson, Dunlap, Ill.; John Sievers, Hebron, Ind.; Gordon Rushmer, Pueblo, Colo.; S. B. Turner, Wassopolis, Mich.

It was reported from Elgin recently that a check forger has worked in that city and among the many firms he had swindled was the Bauer Jewelry Co., on whom he had passed a check for $17.50. The checks were all drawn on the First National Bank of Elgin and signed with a rubber stamp John Wright Mfg. Co., under which was the signature of J. W. Wright. The police were not notified until long after the swindler had ceased operating.

Denver.

Henry Curtis, Jr., Littleton, was in this city for a few days last week.

Ike Price, with Louis Strasburger's Son & Co., New York, is recuperating in Denver, after a severe illness.

J. W. Abbott, Hershey, Nebr., was in this city for a few days last week, buying goods for his Fall trade.

The wife of Harry H. Frumess is seriously ill. Mr. Frumess is one of the prominent jewelers of this city.

Mr. Rauschlaub, formerly employed in the factory of Syman Bros. Jewelry Co., has taken a position in Pittsburg.

G. L. Gunther, formerly of Bellevue, O., opened a new store in Canon City, recently, and not C. C. Patton, as previously reported.

E. J. Lewis, of the Lewis Jewelers' Supply Co., left, last week, on an extended trip through the southern part of this State and the west.

W. Llewelyn, of Watson & Newell, and also of Wilcox & Wagoner, returned, last week, from an extended trip through the northwest. Dan S. Park left, Sept. 20, for North and South Dakota and all of the states in the middle west in the interest of these concerns.

Mr. Dominick, of Hahn & Co., has returned to his office in this city, after an extended fishing trip through northern Minnesota and southern Canada. Mr. Dominick won a prize for catching one of the largest muscalonge ever caught in that country. The fish weighed a little over 40 pounds.

Harry Hellerstein has opened a new store at 525 15th St. Mr. Hellerstein was formerly in business at 316 16th St., but has been on the retired list for the last three years. The new store is in one of the best locations in the city. All of the fixtures are new and the stock is large and varied.

The Syman Bros. Jewelry Co., of this city, recently received an order for what is claimed to be the most expensive necklace ever manufactured in Denver. The necklace was made by Syman Bros. and consists of 52 diamonds varying in size from four carats to a 32d. The setting is of platinum.

Cincinnati.

Joseph Mehmert will leave, next week, to visit the trade in Ohio, Indiana and Illinois.

N. Mendelsohn, of Wallenstein, Mayer & Co., has left on an extended eastern business trip.

Charles E. Payne, of L. Gutmann & Sons, will call upon his trade in Ohio and Indiana this week.

M. D. Geigerman, of the Sterling Glass Co., is enjoying a few weeks fishing on northern lakes.

William P. Flueger, of Joseph Noterman & Co., is making a business trip through Ohio and West Virginia.

I. Herman and Mayo Loeb, of Herman & Loeb, are now making their respective trips in Ohio and through the west.

Alvin Lindenberg, Indianapolis, Ind., was visiting his father, S. Lindenberg, of Lindenberg, Strauss & Co., last week.

R. G. Maas is no longer connected with A. A. Spiegel & Co. and has left for New York, where he anticipates locating in the future.

Mr. Conn, of the Conn Jewelry Co., Bowling Green, Ky., and his family spent the past week here, combining business and pleasure.

E. F. Randolph and Edward Muttendorf, Williamson, W. Va., were visitors here last week, the latter on his return from a trip to Chicago.

Emil Lohmeyer, son of E. G. Lohmeyer, Covington, Ky., surprised his friends by getting married last week. The happy couple are now enjoying a honeymoon in the east.

Edward Herschede has returned from Europe, where he has spent some weeks in the interests of the Herschede-Hall Clock Co., superintending the construction of chime movements, one of his recent inventions.

S. C. Bingamin, Vine St., and Miss Sarah Minear, Chillicothe, O., were married at the latter's home, Sept. 19. Friends in the local trade have extended their heartiest congratulations to the couple, who are now spending their honeymoon in Canada.

Out-of-town jewelers who purchased stock here the past week included: A. Clooney, Maysville, Ky.; Ed De Voss, Wilmington, O.; D. A. Sewall, Wilmingcon, O.; R. F. McComb, Hamilton, O.; C. F. Maurer, Lexington, Ky.; H. S. Freelan, Seaman, O.; F. G. Meyer, Dayton, O.; Mr. Anderton, Dayton, O.; W. L. Fredeking, Hinton, W. Va.; Charles Sieg'itz, Vevay, Ind.; A. Boiarsky, Charleston, W. Va.

Otto C. Lightner recently filed suit in the Common Pleas Court to recover $700 from the Cincinnati Retail Jewelers' Association. He claims that at the American National Retail Jewelers' convention, in this city, he fulfilled a contract which should have paid him $400, and also advanced $210 to the local association. He asks for an injunction against the association drawing money it has deposited in the Western German Bank. Wm. A. Moeller is his attorney.

Theodore Neuhaus, of Theodore Neuhaus & Co., is recovering from what came near being a fatal accident. As he was driving to his business in the city one morning last week he collided with a cab which came upon him very suddenly from around a corner he was approaching. Mr. Neuhaus was thrown from his runabout and one of the shafts penetrated the side of his head, necessitating an immediate surgical operation. Mr. Neuhaus had but recently recovered from a sprained ankle which he sustained in a similar accident.

A rumor current in the trade for the past six months regarding the retirement of the Oskamp Jewelry Co. has proved to be true. This company, for the past 20 years located at the corner of Fifth and Vine Sts., has determined to discontinue its jewelry business and has advertised the entire stock and fixtures for sale. An auction will begin about Oct. 15. The Oskamp Jewelry Co. is an offshoot of the old firm of Oskamp, Nolting & Co., formed about 30 years ago by William S. P. Oskamp and Charles A. Nolting, who were long in the Carlisle building on 4th St. This business increased to such an extent that larger quarters were necessary and a removal to the corner of 5th and Vine Sts. followed. The concern remained here some years and, finding the business increasing so rapidly, decided to divide it into two departments—retail and wholesale. The latter was moved to Elm St., its present location, and it was intended to close out the retail department. Not being successful in closing out this department, Mr. Oskamp bought out his partner's interest and turned this business over to his son, Herbert, who has been conducting it for the past five years under the name of the Oskamp Jewelry Co. Mr. Oskamp, finding the jewelry business too confining and not caring to make a lifework of it has decided to devote his time to other interests.

Omaha.

A. Mandelberg has secured the services of a Mr. Hayden, of San Francisco, as watchmaker.

Harry Ryan, son of Geo. Ryan, of the Mawhinney & Ryan Co., has returned from a hunting trip in the State.

C. E. Rose, formerly with the Shook Mfg. Co., but now manager of a store in Lead, S. Dak., was a visitor in this city last week.

Mr. and Mrs. M. L. Carrier, Edgerton, Wis., arrived here last week, to be the guests of their cousin, Henry Copley, during the Ak-Sar-Ben Festival.

H. S. Knapp, traveling representative for the Shook Mfg. Co., will spend Ak-Sar-Ben week in this city, entertaining out-of-town customers and jewelers.

The solid gold medal which was presented to Mail Carrier Tebbens for having been in the service 35 years, was supplied by Fred Brodegaard & Co.

The following out-of-town jewelers not elsewhere mentioned were in the city last week: A. G. Kupka, Schuyler, Nebr.; M. O. Hamel, Orig, Nebr.; Chas. Farnham, Blair, Nebr.; J. T. Mudd, Merriman, Nebr.; Mr. Pedley, Bertrand, Nebr.; and L. S. Robinson, Glenwood.

Albert Edholm returned last week from a visit with his brother, of the Edholm & Akin Co., Evanston, Wyo. While there Mr. Edholm witnessed a genuine bronco-busting contest in which his brother offered a solid gold watch as the first prize. Mr. Edholm also stopped at Salt Lake City before returning home.

Los Angeles.

A. E. Morro, corner Broadway and 4th St., has added a third watchmaker to the working force in his new store.

Ed. Turner, traveling salesman for the E. W. Reynolds Co., has gone on a business trip through the north, to be absent about a month.

Eight of the employes of the E. W. Reynolds Co. took a day off together last week, and went fishing at one of the near-by beaches.

Emil Shostrom, formerly with Brock & Feagans, has joined the sales force of J. G. Donavan & Co. He will have charge of the jewelry department.

Messrs. Schwarzkopf & Penniman, after having spent some time at home, are both preparing to start again on business trips among their patrons on the Coast.

H. L. Harris, formerly in business on W. 7th St., has taken I. Wolff as a partner and opened a store on Spring St., near 4th, under the name of Harris & Wolff.

The following out-of-town jewelers were in Los Angeles recently: B. F. Washtler, San Dimas; E. H. Smith, Orange; E. T. Lewis, Long Beach; B. Hartfield, Anaheim; Mr. Kendall, of Kendall & Smith, Pasadena; and H. H. Hooper, Whittier.

A. Russell, traveling representative of the Pacific Gem Co., has just started for a business trip up the coast. Geo. H. Marcher, of the same company, expects to start early in October for another extended trip through the east, taking in all the large cities, including New York and Boston.

S. Simmons, 315 S. Spring St., having succeeded in getting enough miners at work in his Nevada mine to supply immediate demand for turquoise, is now installing machinery and will open a lapidary department in the rear of the store. He reports the demand for turquoise increasing, both from the East and from the Pacific Coast.

The Whitley Jewelry Co. has been busy for more than a week past getting settled in its new store, 347 S. Broadway, preparatory to the regular opening for business, which took place Monday. This new store has a front made entirely of white marble. This front will be one of the attractive features of Broadway. With the change of the new location, the company's name is changed from that of the H. J. Whitley Co. to the Whitley Jewelry Co.

Pacific Coast Notes.

The jewelry department in C. H. Leggett's store at Madera is to be closed out.

C. C. Hay, New York, and C. H. Angels, St. Louis, are making a tour of the Coast on business.

G. M. Briggs, manufacturers' agent, with headquarters at San Bernardino, Cal., is making a trip northward along the coast.

John Luxmore, with E. R. Hubbard, Lompoc, Cal., has just finished remodeling the high school electric clock, at that place.

Harry Lewis, a watchmaker at Geo. L. Dietrich's store, Anaheim, Cal., is absent during the present week on a trip to San Diego.

Lewis D. Anderson, a manufacturing jeweler of Reading, Pa., is on the Coast, enjoying an outing. He is in southern California at the present time.

A. E. Baranger, San Jacinto, Cal., is away from the store at that place, owing to the illness of his wife at Monrovia. During his absence the store is being cared for by Miss Edith Ryan.

T. T. Sullivan, manager of the chrysoprase mine on Deck Creek, was in Porterville recently, and states that he has enough of the stone now on hand to last three years at the present rate of consumption. They are still uncovering a great amount of rock, but are not taking it out, preferring to leave it where it is, as there is less danger of its being destroyed by fire.

Kansas City.

TRADE CONDITIONS.

Jobbers and manufacturers say the business situation continues to improve. Quite a number of retailers were in the city during the week, and as a rule they were liberal buyers. Collections, which were slow during August, are much better, and promise well for the present month. The Fall festivities which take in the early days of October always bring to the city a large number of business men from the west and southwest, who combine business with pleasure, and are usually liberal patrons of the wholesale and retail jewelry trade.

W. M. Lewis, secretary of the C. B. Norton Jewelry Co., has returned from a business trip to Chicago.

B. L. Seybold, who recently sold out his business in McLouth, Kans., was a visitor in the city during the week.

Mrs. K. G. Nevins, mother of the Nevins Bros., dealers in jewelers' supplies, has returned to her home in Kansas City after a three months' sojourn at McAllister Springs, Mo.

N. R. Fuller, manager of the jewelry department of the Edwards & Sloane Jewelry Co., who was at his desk all through midsummer weather, is enjoying a well-earned vacation on a farm near Kearney, Mo.

Otis K. Bell, Louisburg, Kans.; Harry Shaffer, Basin, Wyo.; Merritt J. Rice, Trenton, Mo., and L. M. Stroud, Hutchinson, Kans., have all entered as students at the Kansas City Horological and Optical School.

The following new students have been enrolled at the Kansas City Polytechnic Institute: R. C. Horner, Hanover, Kans.; C. C. Mitchell, Pratt, Kans.; Elmer Bennett, Parnell City, Mo., and D. P. Hulen, Centralia, Mo., who has returned to complete a course of engraving.

The following out-of-town jewelers were in this city during the week: I. D. Fagin & Son, Lathrop, Mo.; Walter Sperling, Seneca, Kans.; O. J. Wiseman, Pratt, Kans.; A. Danzig, Herkimer, Kans.; Mr. Britten, of the Cowgill & Britten Drug & Jewelry Co., Hartford, Kans.; P. L. J. Lukins, Bucklin, Kans.; W. H. Story, Cleveland, Okla.; Mrs. J. H. Whiteside, Liberty, Mo.; Mr. Harney, manager for the Leonard Jewelry Co., Kinsley, Kans.; A. Y. Boswell, Tulsa, Okla.; J. W. Brasfield, Smithfield, Mo.; Mr. Huber, of Inglis & Huber, Higginsville, Mo.; Arthur Kroencke, Concordia, Mo.

R. L. McLaughlin, who recently sold his business at Lisbon, N. Dak., has been looking over the field at Edgeley, N. Dak., with a view to locating there.

Cassius Bagley, of F. D. Day & Co., Duluth, Minn., will leave shortly for New York, to secure stock for the new store which his firm intends to open.

San Francisco.

TRADE CONDITIONS.

The local retail trade is now reported as b better than at any time since the holiday se last year, even exceeding the record of last May June when the fleet was here and business wa good for a time. Labor is better empl yed for many months, and there is a feeling that coming Winter season will prove to be a satisfactory one.

About Oct. 1 the Emporium is to occ its Market St. store. The jewelry dep ment will be enlarged.

May Mott-Smith Cunningham, a des and maker of unique jewelry, has take her residence in the Argonaut Hotel

Arthur Glass, of the firm of Glass & 1738 Fillmore St., is absent at the pre time on a trip through southern Califo

The Alexandra Jewelry Store, of w Joseph Cahen is proprietor, is now in permanent location at 934 Market St., is open for business. The receipts for first week of business in the new place far ahead of those of the Van Ness store, which is being retained until a holiday season.

Although the Keystone Jewelry C been doing business for a week or its new store at 756 Market St., the f opening was not held until Saturday firm is making a proposition to any customers to take back and return full chase price on any diamond purchases ing the opening week.

The present month has been a g for the manufacturers of trophies, as sporting events and shows have been in the vicinity of San Francisco. The of the week was the automobile races under the auspices of the Olympic C Tanforan, and dozens of beautiful tr and prizes were distributed. Many of were furnished by the W. K. Vand Co., which offered a handsome cup own, and Hammersmith & Co.

After an exciting series of maneuver tween attorneys and the police, H W berg, who was arrested in San Fran some time ago, on advices from Chi stating that he was wanted there f embezzlement of diamonds valued at s thousand dollars, was finally sent Weinberg employed a number of attor and these made several attempts to s his release on writs of habeas corpus, fearing that he would be liberated befo eastern police could reach here, the Francisco officials spirited him over Oakland jail, where he was kept.

Springfield, Ill.

Julius Armbruster, with the Illinois V Co., is on an eastern trip.

J. C. Klaholt has just furnished a inch five-star diamond badge given chief of police of Springfield.

A. S. Wormood, now a jobber in w recently received an old rifle made which figured in the early history of tucky.

The establishment of John C. P undergoing extensive remodeling office will be in the center of the s the right-hand side and will be com enclosed. A balcony is being adde the rear of the store will be devoted sively to fine art goods.

Minneapolis and St. Paul.

he Birkenhauer Thomsen Co., Minneapolis, has installed two large new cabinets findings and materials.

G. Simpson, of B. F. Simpson & Co., Minneapolis, has started on his regular trip the interests of his firm.

P. Meyer, Minneapolis, has retired the repairing business on 7th St., and engage in the printing business.

C. Gaus, Minneapolis, who has been ewhat ill with a throat affection, has covered and will resume his trips on the .

hn Mathis, Morgan, Minn., was recently e city. He has just bought a store at shall, Minn., where he will be located after.

he son of M. Albrecht, St. Paul, has returned home after completing a five s' service in the navy. He expects to nlist after a few months' rest.

C. Marx, who recently sold out at Skopee, Minn., and went west, has reed. He is now visiting in Shakopee, expects to engage in business in South ota in the near future.

enjamin Francis Simpson, a whoiesale eler, and Miss Gladys Marie Jobert, quietly married in Minneapolis last k. Mr. and Mrs. Simpson left at once Lake Minnetonka, for their honeymoon They were joined there by Mr. and P. J. Rembold, Farmington, Minn. wedding of the latter couple occurred Gaylord, Minn., the bride being Miss usta M. Bonne.

mong the jewelers in the Twin Cities ntly were: L. Nachtseim, Shakopee, n.; W. D. Nelson, Pierre, S. Dak.; F. Estabrooks, Coleraine, Minn.; D. W. th and wife, Pipe Stone, Minn.; Carl uth, Redfield, S. Dak.; John Emoak, roit, Minn.; F. D. Schrimpf, Inkster, Dak.; A. O. Hulberg, Two Harbors, n.; J. H. Hunkins, Le Sueur, Minn.; H. Gerde, Paynesville, Minn.; Henry s, Montevideo, Minn.; H. L. Waldron wife, Staples, Minn.; A. W. Voedisch, leton, Minn.

Pacific Northwest.

C. Payne is now located in new quarin Ontario, Ore.

E. Zenier, Clarkston, Wash., is enlarghis store at that place.

he E. Howard Clock Co. has been arded the contract to install a tower ck at Prineville, Ore., at a cost of $725.

L. Thomas, Newport, Ore., who operan agate grinding shop, will leave rtly on an extended trip, on account of health.

W. Carleton is preparing to open one the largest stores in the Coos Bay count at Marshfield, Ore., and is now purchasi stock. The store is being fitted up and be ready for occupancy by Oct. 15.

heavily loaded wagon got beyond the trol of the driver in Seattle, recently, crashed into M. & N. Lichenstein's jewe store, breaking the plate glass windows doing damage to the extent of $350.

has. H. Williams, Condon, Ore., has rened from a convention at Cincinnati, O., ere he went as a delegate for the Retail elers' Association. He was re-elected to his old position as second vice-president and was much impressed with the success of the convention. While on his way home he was caught in a disastrous railroad wreck on the Rio Grande, but escaped injury.

St. Louis.

J. A. Key, of Simon Van Raalte & Co., is away on a vacation.

Herman Mauch, 507 Franklin Ave., was in Illinois on a fishing trip the past week. Mrs. Mauch and a party of friends accompanied him.

Brener & Co. will move from their quarters in the Globe-Democrat building, 6th and Pine Sts., to 511 N. 6th St., Oct. 1. The new store will adjoin that of S. Ruby.

J. C. Bohl, Hot Springs, Ark., and Mrs. Belle Stauder, of New Orleans, were married at the Rozier Hotel, last week, the groom having just been granted a divorce from his first wife.

The store of the late Louis M. Weinbrecht, who died several weeks ago without leaving a will, was sold, Tuesday of last week, at public sale, the property going to Mr. Yackel, Mr. Weinbrecht's watchmaker. The price paid was $1,400.

Joseph G. Rogers, who for eight years has been in the repairing department of the Mermod, Jaccard & King Jewelry Co., has resigned and will go to Los Angeles, Cal., to take charge of the repairing department of the firm of Brock & Feagans.

Many jewelers were present on Tuesday, of last week, at the wedding of Miss S. Reichenstein to S. Ruby, of this city. Dr. Wolfenstein, of the Cleveland Orphan Asylum, where the bride lived for many years, performed the ceremony. Miss Rosa Reichenstein was the bridesmaid, and M. Eisenstadt, of the Eisenstadt Mfg. Co., was best man.

Among the out-of-town jewelers in this city, last week, were: M. P. Green, Marissa, Ill.; J. T. Fields, Chaffee, Mo.; J. T. Perkins, Rolla, Mo.; Mr. Strange, of the Strange Jewelry Co., Sherman, Tex.; C. S. Scanlin, Indianapolis, Ind.; N. P. Jensen, Alfred S. Bourgeois, Jackson, Miss., and John Fink, of Klein & Fink, Fort Smith, Ark.

Emil Bauman, a jeweler and watchmaker at 2514 S. Broadway, has entered the aeronautic arena. Mr. Bauman, who has only been in this country from Europe for three years, has the model of a combination aeroplane-airship, and last week he organized the Emil Bauman Mfg. Co., which will manufacture his invention and supply the capital for trial flights.

Columbus, O.

S. C. Bingaman, a Cincinnati jeweler, and Miss Sarah Minear, of Chillicothe, were married in this city at the Chittiden Hotel, Sept. 19, and left from here on a wedding trip to Canada.

A. B. Loose, formerly in the jewelry business on Mt. Vernon Ave. with his brother, but who more recently managed C. E. Radebaugh's store at N. High St., during Mr. Radebaugh's illness, has gone to Mt. Gilead, O., where he has opened a retail jewelry and optical store.

Indianapolis.

Streng & Lux have given up their Indiana Ave. location. Streng recently opened a retail store at 5 W. Market St.

Chris. Bernloehr reached home, Monday, after a three months' trip to Europe. He spent a few days in Washington, D. C.

William Brewer, for some time with Dan S. Hickman, manufacturing jeweler, has taken a position with Carleton Wiggam, on Virginia Ave.

George B. Dyer, of the Arts and Crafts Shop, has gone on a two weeks' western trip, and will spend several days at Denver and Colorado Springs before returning home.

The five years' lease of the Moses Optical Co., 31 N. Illinois St., has expired, and the company has taken a similar lease on the room at 11 N. Meridian St. recently vacated by the Burton Jewelry Co.

The Arts and Crafts class conducted by Chas. B. Dyer, a Massachusetts Ave. Jeweler, will open for the Fall term, Oct. 6, and will continue until Dec. 8. About 50 young men and women have enrolled for the term.

While mussel hunting in White River last week, John Lucas, of Washington, found a pearl for which he refused an offer of $800 by R. I. Lindsay, Vincennes. The pearl is of the pink variety, and almost perfect in shape.

A. S. Orr, Greenfield; Aaron Pursel, Noblesville; T. S. Biggs, Fontanet; J. W. Hudson, Fortville; J. A. Miessen, Cicero, and George F. Long, New Richmond, were among the Indiana jewelers in the city last week.

The business of the Hoosier Jewelry Co. has been sold to A. J. Earl and Ernest Newlin, who were stockholders in the company, when it went into the hands of a receiver some time ago. Donald S. Morris was appointed receiver, and, with the permission of the court, sold the stock to Earl & Newlin, as the new firm will be styled.

It is probable that steps toward the organization of a local nest of Ku Kus will be taken some time during October, as plans are being made to hold a meeting for the purpose at an early date. J. P. Mullally, president of the Indianapolis Retail Jewelers' Association, states he believes a nest with at least 75 members can be established.

Gray, Gribben & Gray have decided to remain at 35-37 N. Illinois St. for another year, having taken a new lease, beginning Oct. 1. They first contemplated giving up this location upon the expiration of the lease, to establish two stores. After leasing the building at 345-347 Massachusetts Ave., where they expected to establish one of the new stores, they cancelled the lease.

Arthur L. Sinclair, traveling for a New York jewelry house, put in a few anxious hours here, Thursday night, when he thought his trunk containing $20,000 worth of jewelry had been stolen. The local detective department was put to work, but after a few hours word was received that the trunk was on a C., H. & D. Railroad train bound for Toledo, O., and from external appearances had not been disturbed.

George H. Hayden has bought out J. W. Hickel, Jacksonville, Ore.

Eggers Bros. have erected a new plate glass front at their store, in Atlantic, Ia.

Pittsburg.

Harry Weilman, Kittanning, visited his friends here, last week.

Sol Cerf, of Sol Cerf & Co., has returned from a buying trip in New York.

George S. Dunbar, of the George B. Barrett Co., has just returned from a road trip.

Harry McKowen, Indiana, Pa., was in Pittsburg, last week, visiting friends and attending the Pittsburg Exposition.

Ligonier, last week, celebrated "Old Home Week." The jewelers of the town took a prominent part in the celebration.

George P. Christy, trustee for J. F. Murphy, Dawson, Pa., expects to be able to offer the stock for sale within a week or two.

The Hardy & Hayes Co. is exhibiting some handsome cups in honor of the Horse Show, which held attention, last week, in the fashionable suburb of Sewickley.

Charles Heupel and Miss Heck, the latter of Mt. Washington, were married last Tuesday and immediately after the wedding ceremony started for Mt. Cheateau, W. Va., where they are spending their honeymoon.

Among the out-of-town jewelers who were in Pittsburg last week on business were F. B. McKinley, Washington; J. B. Kurtz, Connellsville; S. S. Snyder, Dayton; Frank Murdock, Ligonier; J. E. Whitten, Mingo Junction.

George West, of West, White & Christy, who represented on the road the firm, of which he is the senior member, has given up the work, R. W. Voorhees, a nephew, taking his place. Mr. West will devote his attention to the management of the house.

C. C. Marsh, of the Marsh, Brown & Mather Co., who has been resting at Mt. Vernon, O., for over a year, on account of illness, writes to his partners here that he is putting in his time raising chickens and at present is watching over 100 "peeps." His health is improving.

A gang of youthful thieves were held for Juvenile Court, last week, for robbing some pawn shops in the Wylie Ave. district. The boys, Edward Schubert, aged 13; Earl Bailey, aged 15, and Max Copperman, aged eight, confessed to robbing the store window of the Banner Loan Co., 1221 Wylie Ave., by breaking it and stealing some jewelry and to breaking the window of the shop of M. Lungo, 75 Washington St., and making away with jewelry.

The stock of the Pittsburg Watch Co., bankrupts, which was to have been sold Monday of last week, was deferred for the third time until this week. Creditors, it is stated, have been offered a settlement of their claims on a basis of 25 per cent. on the dollar, and the receiver is endeavoring to secure an adjustment. It is said that all but one or two creditors have agreed to accept the amount in settlement of their claims.

There was excitement on the morning of Sept. 21 about the establishment of the George B. Barrett Co., Smithfield St. and Fifth Ave., caused by the burning of decorations on the Park building. Someone is thought to have thrown a lighted match out of one of the upper windows on the decorations, which caught fire, and the department was called out. The windows of the Barret place on the second floor were closed and the firemen played chemicals on the front of the structure. The windows were smoked and covered with chemical liquid, but no damage was done to the interior. Several hours afterward the windows were cleaned and no trace was left of the cause of the excitement.

Great preparations have been made by the local jewelers to properly celebrate the sesqui-centennial week, which opened Monday. All of the local establishments have been decorated, a more detailed account of which will be given next week. Heeren Bros. & Co. intend to have a float in the big civic parade to-morrow, which, it is stated, represents an expenditure of $500. The firm is spending upward of $2,000 in decorations. A large number of people from out of town are in the city and dealers do not expect to do much business during the days of the parades. Among those who contributed to the centennial fund during the last week were W. W. Wattles & Sons, $50; Sam F. Sipe, $25; E. P. Roberts & Sons Co., $10.

Suit was entered in the Common Pleas Courts here last Friday against the M. J. Smit Co., jewelers, at Fifth Ave. and Masters Way, by John S. Dougherty to recover $10,000 damages for alleged malicious prosecution. In his bill of complaint Dougherty asserts that Smit had him arrested Aug. 29 last, and that he was confined in jail until Sept. 2, when the court ordered his release on a writ of habeas corpus. When THE CIRCULAR-WEEKLY correspondent called at the Smit establishment Mr. Smit said that he had not been served with notice that such a suit had been brought. The house has entered several suits of the character and have secured judgment against debtors, who, failing to pay for goods bought on a lease, have been sued for the entire amount, under an old act, and judgment for the sum owing obtained. The suit which Dougherty enters perhaps will be in the nature of a severe test of the old statute, and jewelers will be much interested in the outcome, especially those who sell on leases.

Agents of the Business Association of Pennsylvania for the repeal of the mercantile tax, with offices in Philadelphia, have been in Pittsburg during the last week interesting dealers in the movement for the repeal of this obnoxious measure. It is being shown that merchants generally, and jewelers in particular, pay into the State an annual tax of $2,000,000. It is asserted by the agents that it costs $1,750,000 in commissions to collect this tax, and that at least a large portion of it goes into the hands of politicians or the men who hold the offices. Quite a number of wholesale and retail jewelry merchants of Philadelphia are on the business men's committee having the campaign in charge, among whom are S. Kind & Sons, while opticians and jewelers generally of that city are members. Members to the organization are also being enrolled here, and some of the jewelers are assisting the association by contributing to the fund. It is stated that over 200 candidates for the Legislature are now pledged to vote to repeal the law if they are elected. Its elimination from the statute books means the saving of many hundreds of dolla to local jewelers.

Milwaukee.

Val. Schemerell, Sun Prairie, Wis., is a recent visitor in Milwaukee.

Max Krieger, 498 Mitchell St., is er ng a new Seth Thomas street clock. Mr Krieger did not possess a street time ec at the time of the midnight clock ra o last Spring.

Among the out-of-town jewelers in waukee, last week, not elsewhere ment were: William F. Notbohm, Oconom John Armbruster, Cedarburg, and Beswick, Racine.

The dates for the next annual m of the Wisconsin Retail Jewelers' As tion were fixed for July 20, 21 and 2 had already been decided to hold the ing at the Blatz Hotel, in this city.

The Peerless Jewelry Co., of whic Martin is manager, is preparing t the wholesale field in addition to its ent extensive retail business. Only waukee and Wisconsin territory w covered, and gold and gold-filled je will be made a specialty in the new bu

The matter of the examination of v makers was taken up at the recent Os meeting. At the last annual meeting State association in Milwaukee it w cided to appoint an examining boa issue certificates or diplomas to those ing the examination. At the recent kosh meeting President Keller appoint examining board made up of The Schelle, Milwaukee; W. H. Becken, I Dam, and Julius Sauermann, Milwau

A meeting of incorporators will b in Milwaukee within a short time to ize the new Jewelers' Mutual Fire ance Co. of Wisconsin. At the recent ing of the board of directors of the consin Retail Jewelers' Association, h Oshkosh, preliminary steps were tak the organization of the company, committee was appointed to take the sary steps toward the incorporation new company. Members of the com who will also be the incorporators, W. H. Upmeyer, Richard Seidel, C Durner, E. F. Rohn and A. J. Stoesse waukee; Gustave Keller, president State association, Appleton; J. R. Cha Oshkosh; W. A. Pfister, Sheboygan; J. De La Port, Berlin. It is expecte President Keller will head the new pany. Applications for insurance gating $97,000 have already been re and practically assures the minimu $100,000 which must be received to the State charter.

R. Blackinton & Co., North Attl Mass., have just issued a most att catalogue of purses, card cases, boxes and powder books made in st silver. The catalogue is bound in color covers, with the inscription i letters. The articles advertised are trated in exceptionally clear half-to on heavy glazed paper. The catalo 9 by 12 inches in size and contains 10 of illustrations. A price list accom the catalogue, and is bound in the manner as is the catalogue.

INDEX TO ADVERTISEMENTS.

A ns, T. W., & Co. ... 43
Al-Lambert Co. ... 128
App Bros. ... 45
App & Allsopp ... 60
A Mfg Co. ... Inside front cover
A rican Gem & Pearl Co. ... 80
A rican Platinum Works ... 127
A rican Swiss Watch Co. ... 114
A rican Watch Case Co. ... 113
A ibald Klement Co. ... 49
A ona Turquoise Mines Co. ... 72
A tein Bros. & Co. ... 66
A tine Bros. Co. ... 13
A in, John, & Son ... 120
A in & Stone ... 30
A beck, M. J. ... 14, 15
& Co ... 76
, Webb C., Watch Co. ... 113
er Jewelry Mfg. Co. ... 44
sett Jewelry Co. ... 58
s & Bacon ... 32
& Dotter ... 57
ne & Glasser ... 40
dict & Warner ... 78
ge, J. & H. ... 127
gen, J. D., Co. ... 26
ley, S. O., & Co. ... 6
op, R. W. ... 58
kinton, R., & Co. ... 18
kinton, W. & S., Co. ... 16
es, Wm., Co. ... 126
ais, D. ... 82
rell & Vltelli ... 82
s & Baldwin Co. ... 54
den, J. B., & Co. ... 45
dley Polytechnic Institute ... 114
slavsky Bros. ... 124
gs, D. F., Co. ... 29
va, J., Co. ... 82
ter, Howe & Co. ... 41
tham National Bank ... 90
pard Frères Co. ... 54
innati Gold & Silver Refining Co. ... 126
le, S., Co. ... 44
an Joseph ... 56
es & Court ... 94
in, M. ... 58
ss & Beguelin ... 88
ssman Co. ... 82
uch & Fitzgerald ... 122
is Liquidating Co. ... 72
, Clark & Co. ... 40
icon, Louis J. ... 59
lerick's, James H., Sons ... 126
tsch, I. N., Inc. ... 22
amothe Distributing Co. ... 11
Simons, F., & Son ... 44
lisheim, Hipp., & Bro. ... 112
on, Wm., Inc. ... 127
ran, Bagnall & Co. ... 53
rflinger, C., & Sons ... 122
bois Watch Case Co. ... 92
nn, T. J., Co. ... 51
and & Co. ... 40
hberg & Co. ... 82
enmann Bros. ... 78
gin National Watch Co. ... 106
nst, Milton L. ... 41
hys, Joseph, & Co. ... 3
irchild & Co. ... 45
eischman, M. S., & Co. ... 28
ntneau & Cook Co. ... 12
ster, Theodore W., & Bro. Co. ... 62
eund, Henry, & Bro. ... 37
rreaud & Griser ... 59
llette Sales Co. ... 61
odfriend Bros. ... 80
rham Co. ... 86
iffoul, August ... 58
gstoz, T. B., Ltd. ... 127
mmel, Riglander & Co. ... 8, 31
mpden Watch Co. ... 10
ndel Co. ... 94
ansen-Bennett Co. ... 27
Harris & Harrington ... 114
Harrison, W. W., Co. ... 94
Hedges, A. J., & Co. ... 43
Hedges, Wm. S., & Co. ... 78
Heller, J. W. ... 47
Heller, L., & Son ... 70
Henckel, G. A., & Co. ... 48
Herpers Bros. ... 120
Hicks', Wm., Sons ... 59
Himalaya Mining Co. ... 74
Hodenpyl & Walker ... 78
Hold-On Clutch Co. ... 51
Hooper, H. J., & Co. ... 128
Hraba, Louis W. ... 124
International Silver Co. ... 17, 23
Irons, Joseph ... 49
Jacot Music Box Co. ... 55
Jeanne, F. A. ... 76
Johnston, Chas. A. ... 48
Jnergensen, Jules ... 112
Kahn, L. & M., & Co. ... 66
Kanfer, Krengel Co. ... 46
Keller Jewelry Mfg. Co. ... 42
Kelly & Steinman ... 122
Kent & Woodland ... 40
Kerr, Wm. B., Co. ... 35
Ketcham & McDougall ... 51
Killam & Co. ... 54
Kirby, H. A ... 88
Kohlbusch, Herman, Sr. ... 127
Kohn, Alois & Co. ... 45
Kohn & Co. ... 38
Kreis & Hubbard ... 57
Krementz & Co. ... 39
Kronheimer & Oldenbusch Co. ... 46
Krower, Leonard ... 36
Landis, M. L. ... 120
Larter & Sons ... 64
Layman & Straus Co. ... 43
Lederer, S. & B., Co. ... 52, 55
Lehmann, E. A., & Co. ... 48
Lelong, L., & Bro. ... 126
Leon Watch Case Co. ... 55
Leschot, Albert ... 115
Levy, L. W., & Co. ... 84
Lewy & Cohen ... 51
Lisner, D., & Co. ... 36
Lissauer & Co. ... 80
Lorsch, Albert, & Co. ... 66
Lowe, Edwin, & Co., Inc. ... 50
Lyons, C. D., Co. ... 31
Maintien Bros. & Elliot ... 53
Manning, Bowman & Co. ... 24
Market & Fulton National Bank ... 90
Marson, A. ... 126
Martin, Sam ... 128
Mead, M. A., & Co. ... 112
Mercantile National Bank ... 84
Merrill, S. K., Co. ... 52
Miller, Fuller & Whiting Co. ... 59
Morais, A. J. ... 44
Mount & Woodhull ... 76
Myers, S. F., Co. ... 50
New Haven Clock Co. ... 104
New York Tortoise Shell Co. ... 50
Nissen, Ludwig, & Co. ... 76
Noel, Rudolph, & Co. ... 68
Occidental Gem Corporation ... 82
Oneida Community, Ltd. ... Outside back cover
Oppenheimer Bros. & Veith ... 68
Oppenheimer, H. E., & Co. ... 78
Oskamp-Nolting & Co. ... 55
Osmers, Dougherty Co. ... 44
Osmun-Parker Mfg. Co. ... 40
Ostby & Barton Co. ... 33
Papazien, A. D. ... 114
Patterson & Starke ... 76
Penfold, Wm. C., Co. ... 115
Pennsylvania Watch Case Co. ... 52
Potter, E. A., Co. ... 33
Potter & Buffinton Co. ... 52
Prior, Charles M. ... 55
Providence Stock Co. ... 54
Pryor Mfg. Co. ... 49
Quackenbush, H. M. ... 59
Racine, Jules ... 113
Randall, C. Ray, & Co. ... 26
Ranlett & Lowell Co. ... 124
Reichhelm, E. P., & Co. ... 120
Reinhart, R. ... 70
Renziehausen, W. F., & Co. ... 127
Revell, A. H., & Co. ... 126
Rice's, Bernard, Sons ... 122
Richards, W. E., Co. ... 50
Richardson, Enos, & Co. ... 42
Robbins, Chas. M., Co. ... 19, 20
Robert, Edmond E. ... 112
Roede, B. ... 70
Roger Williams Silver Co. ... 49
Rogers, Lunt & Bowlen Co. ... 34
Rohrbeck, John E. ... 45
Rothschild Bros. & Co. ... 47
Roy Watch Case Co. ... 46
Rudolph & Snedeker ... 112
Rumpp, C. F., & Sons ... 122
Sadler, F. H., Co. ... 29
Saunders, Meurer & Co. ... 78
Scharling & Co. ... 48
Schiff, M. ... 46
Schlehr, Louis G. ... 50
Schultz-Jerseman Mfg. Co. ... 57
Schwitter, F. & F. J. ... 115
Sessions Clock Co. ... 114
Shanley, B. M., Jr., Co. ... 41
Shepard Mfg. Co. ... 30
Siegel, Rothschild & Co. ... 56
Simpson, Hall, Miller & Co. ... 23
Smith, Alfred H., & Co. ... 72
Smith, Frank W., Co. ... 35
Smith, Wm., & Co. ... 56
Smith & Crosby ... 32
Snow & Westcott Co. ... 46
Solidarity Watch Case Co. ... 37
Spencer, E. L., Co. ... 53
Star Watch Case Co. ... 9
State Bank ... 90
Steiner, Louis ... 124
Stern Bros. & Co. ... 80, inside back cover
Stern & Corn ... 120
Sternau, S., & Co. ... 27
St. Louis Watchmaking School ... 115
Street, Geo. O., & Sons ... 45
Sussfeld, Lorsch & Co. ... 126
Swartchild & Co. ... 59
Tavannes Watch Co. ... 115
Thomas, Seth, Clock Co. ... 110
Title Guarantee & Trust Co. ... 90
Trout, Charles L., & Co. ... 47
Untermeyer-Robbins Co. ... 84
Urich, S. ... 120
U. S. Smelting & Refining Works ... 127
Van Dam, Eduard ... 68
Van Dusen & Stokes Co. ... 60
Wachter Mfg. Co. ... 92
Wagner Comb Mfg. Co. ... 47
Waite-Thresher Co. ... 58
Waldron & Carroll ... 50
Waltham Clock Co. ... 114
Waltham Watch Co. ... 108
Ware, Arthur W., & Co. ... 57
Washburn, C. Irving ... 50
Waterman, L. E., Co. ... 124
Weidlich, Wm., & Bro. ... 126
Weizenegger Bros. ... 44
Wells, Chester H. ... 45
Wendell & Co. ... 7
Wheeler, Hayden W., & Co. ... 68
Whiting, F. M., & Co. ... 49
Whiting Mfg. Co. ... 21
Whiting & Davis ... 34
Wightman & Hough Co. ... 28
Williams, A. L., & Co. ... 82
Wodiska, Julius ... 46
Wolcott Mfg. Co. ... 25
Wolfsheim & Sachs ... 48
Wollstein, L. & M. ... 127
Wood, J. R., & Sons ... 4, 5
Zarembowitz, A ... 128

Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WANTED, position as watchmaker and engraver; can accept position at once. "M. L. B., 318," care Jewelers' Circular-Weekly.

YOUNG MAN wishes position as a first class jobber in jewelry store, also as a salesman. B. Bettinger, 550 E. 85th St., New York.

JEWELER wants position as sample maker on rings, also as a cuttlebone and sand modeler. "B., 169," care Jewelers' Circular-Weekly.

FIRST CLASS manufacturing and jobbing jeweler, also stone setter; best of references. Address "W. I., 323," care Jewelers' Circular-Weekly.

SALESMAN, 24, thoroughly experienced, wishes position with retail jewelry house; A1 references. Address "J. R., 349," care Jewelers' Circular-Weekly.

WANTED, position by experienced diamond, watch and jewelry salesman, wholesale or retail; best references. "G. J. R., 295," care Jewelers' Circular-Weekly.

WATCHMAKER, good, reliable on all kinds of watches, 20 years' experience, wants permanent position. "R. R.," 711 Washington St., Hoboken, N. J.

YOUNG LADY, of four years' experience with stone house, wishes position; can furnish best reference. Address "X., 191," care Jewelers' Circular-Weekly.

YOUNG MAN, 20 years, desires a position with good future; 4½ years' experience; can furnish best of references. John J. Jacob, 83 Milford St., Brooklyn, N. Y.

YOUNG MAN, of several years' experience with large jewelry house, desires any clerical position; best references. "G. R., 335," care Jewelers' Circular-Weekly.

EXPERIENCED PORTER for jewelry house, good colorer and handy at job work, wants position; first class references. "S., 290," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, over five years with diamond importing house, desires to make a change; can furnish best of reference. "I., 331," care Jewelers' Circular-Weekly.

COLORER, an expert man on all colors and solutions, desires a good position; jewelry preferred; best references. Address C. Landensburg, 127 Ludlow St., New York.

SALESMAN, 15 years' experience in pawnbroker's sale store, wishes position, city or out of town; best of references. M. Reitz, 3-5 E. 116th St., New York.

YOUNG MAN, 25, had five years' experience in precious stones in Paris, wants situation in same business; best references. Marcel Barboza, 109 W. 54th St., New York.

POSITION by engraver and saleslady, also bookkeeper with three years' practical experience; can furnish best references. "A., 315," care Jewelers' Circular-Weekly.

YOUNG LADY, thoroughly competent bookkeeper, good correspondent, eight years' experience; willing to take entire charge. "W. R., 347," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, engraver and optician, age 30, wants position by Oct. 10; good reference and no bad habits. Address 616 4th St., E., Hutchinson, Kans.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 186," care Jewelers' Circular-Weekly.

POSITION as watchmaker; can do any kind of watch work, either fine or complicated; also jewelry repairing and wait on trade. "X. L. C. R.," 52 Orange St., Brooklyn, N. Y.

WATCHMAKER, salesman and engraver wishes a change in October; understands railroad inspection and can do the work. "O. A., 241," care Jewelers' Circular-Weekly.

YOUNG MAN desires a position with a wholesale jewelry firm; was with one of the leading jobbers over five years; A1 references. "L. S., 313," care Jewelers' Circular-Weekly

YOUNG MAN, thoroughly experienced on fine jewelry coloring and can mix all kinds of solutions, wishes a position with jewelry firm. "X., 318," care Jewelers' Circular-Weekly.

FIRST CLASS melter and roller, also understands all press work, wishes a good position with a first class firm; watch case house preferred. Address "B., 2," care Jewelers' Circular-Weekly.

SALESMAN, with trade in south and middle west, wishes immediate connection with first class silver house; 10 years' experience. Address "I. L., 333," care Jewelers' Circular-Weekly.

YOUNG MAN, with four years' experience as general clerk in wholesale jewelry house, desires position with advancement; best references. "F. K., 328," care Jewelers' Circular-Weekly.

SALESMAN desires representation of a high grade line for western trade; well acquainted in this section and can get business. Address "Denver, 206," care Jewelers' Circular-Weekly.

ENGRAVER; young man desires permanent position as assistant engraver with first class house; samples on request; A1 reference; south or west preferred. "E., 289," care Jewelers' Circular-Weekly.

POSITION WANTED by first class watchmaker; 15 years' experience with big houses, thorough knowledge of jewelry business; A1 references. Address "V. C., 276," care Jewelers' Circular-Weekly.

WATCHMAKER wants position to wait on trade at times; good appearance; temperate; age 35, single; good on railroad and Swiss work; references. "R. U., 348," care Jewelers' Circular-Weekly.

YOUNG MAN, with three years' experience in jewelry business, understands hookkeeping, stenography and selling, wants position with wholesale house. E. P. Mander, 280 W. 119th St., New York.

FIRST CLASS engraver, young man, five years' practical experience in store, desires position about Nov. 1; west preferred; references and samples. Address D. Sands Titus, Jr., Old Forge, N. Y.

WANTED, position in an office by a young woman having had 10 years' experience in jewelry business and familiar with office work and stenography. Address "J., 207," care Jewelers' Circular-Weekly.

YOUNG MAN, with some experience at selling, desires position as clerk, advancing to salesman, with some wholesale or jobbing firm in Newark or New York. "H. C., 300," care Jewelers' Circular-Weekly.

WANTED, a position by expert watchmaker and engraver; 11 years' experience; best New York and out-of-town references and samples of engraving. "X. L. C., 248" care Jewelers' Circular-Weekly.

WANTED, position as watchmaker and clockmaker in first class retail store by young man with six years' experience and ability as salesman. Address "L. H. W., 232," care Jewelers' Circular-Weekly.

YOUNG JEWELER wants permanent position; can do jewelry and clock repairing, also plain watchwork; state salary paid and particulars in first letter. Address "E., 192," care Jewelers' Circular-Weekly.

DESIGNER; first class jewelry designer, 22, desires position with first class firm; two years' experience and student of A1 school; Providence district preferred. "Y. K., 254," care Jewelers' Circular-Weekly.

AN ARTIST, modeler, designer, chaser, thoroughly familiar with reducing machine, seeks position with a firm where artistic results would be appreciated. "C. D., 200," care Jewelers' Circular-Weekly.

SALESMAN wants strong manufacturer's line; l established trade in Chicago, middle and nor western States; straight salary, or salary a commission; references. "C. E. G.," 3602 L Ave., Chicago, Ill.

SALESLADY, 16 years' experience, thorou knowledge of jewelry business, wants permane position with first class jewelry firm; unqu tionable references. C. L. Gauslin, 141 Frank Ave., Osbkosh, Wis.

YOUNG MAN, German, with eight years' exp ence in the jewelry line in this country a abroad, desires position with wholesale hou first class references. "F. R., 260," care J elers' Circular-Weekly.

WANTED, position as manager in store of $50,(stock with option of an interest in the busin if satisfactory; at liberty after Jan. 1; referen given and required. Address "R., 270," c. Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly competent, 20 yea experience, desires permanent position with fi class jewelers only, to take charge of all wat repairs and serve on trade. "W. M., 324," ca Jewelers' Circular-Weekly.

WANTED, position by optician, engraver a salesman, also understands optical shop wo have own trial case; A1 reference; salary, $ per week; American. Address "H. L. R., 15 care Jewelers' Circular-Weekly.

FIRST CLASS jeweler on new work and repa ing, also good stone setter; specialist of sna rings, 16 years' experience, can furnish bes references, wishes position. Address "K. 3 care Jewelers' Circular-Weekly.

POSITION WANTED by first class Germ watchmaker, clock and jewelry repairer; 15 yea experience; good worker; tools and referenc not engraver; speaks broken English. "J. K 526 S. 4th St., Philadelphia, Pa.

YOUNG MAN, 21 years old, wishes position; years' experience with first classs workmen watches, clocks and jewelry repairs, no habits; can give first class references. "V 269," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jewelry jobber and sa man; am fully able to manage any optical a jewelry business if necessary; 37 years of a single, 20 years' experience; first class referen "D., 187," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER, one year's college three years' store experience, wishes permane position; can sell goods and handle repair tomers to advantage; best reference from employer. Address L. Berman, South Norf Va.

FIRST CLASS manufacturing jeweler, all ar jobber and stone setter wants a position with liable retail house, south or southwest preferr best references; 18 years' experience. Addre Frank Mann., 1916 Cleveland St., New Orlea La.

A YOUNG MAN, 23 years old, would like a po tion as optician and jeweler, within 75 miles Boston preferred; salary $15 weekly, can c well recommended any time after Sept George H. Bellows, 142 Thornton St., Roxbu Mass.

SWISS WATCHMAKER, age 29, desires positi thoroughly competent on all grades of h class work; can take charge of repair dep ment; salary, $25; west preferred; referenc Address "E. R., 299," care Jewelers' Circu Weekly.

WATCHMAKER and refractionist of ability, e pert in retinascopy, 15 years' experience, g salesman, good appearance, rimless mounte shaper and adjuster to locate with good hou in good city. "O., 291," care Jewelers' Circula Weekly.

JEWELRY ENGRAVER wishes permanent po tion; A1 reference; has four years' experien on monograms and letters; wishes position New Jersey, Philadelphia or New York City. A dress H. T. Engel, engraver, 903 Anderson S Trenton, N. J.

PRACTICAL tradesman, thoroughly acquainte with the trade, desires to represent on commi sion American firm of manufacturing jewelr as traveling salesman in Canada; inexpensiv lines preferred. "O. K., 188," care Jeweler Circular-Weekly.

SALESMAN, thoroughly experienced fine address, commanding large A trade in western territory, will b open for manufacturer's line Jan. Address "Ability, 258," care Jeweler Circular-Weekly.

SITUATIONS WANTED—Continued.

FIRST CLASS watchmaker, 14 years' experience, competent on railroad and finest watches, also fine engraver, jeweler and salesman, wants permanent position first class references; good habits. Address G. E. Miller, 821 N. Center St., Terre Haute, Ind.

ENGRAVER; position wanted by an all-around man of over 25; experienced on monograms and lettering, first class designer of jewelry and emblems, good ornamental engraver, chaser and setter for enamel. Address "E., 263," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, accustomed to railroad work, taking in and delivering, also first class engraver, graduate optician and salesman; good address; no bad habits; go anywhere in East or northwest Oct. 15. Address "X. X. X., 7," care Jewelers' Circular-Weekly.

FIRST CLASS, experienced engraver with some knowledge of jewelry repairing, would like position where he could learn watchmaking; salary $2 a week; eastern States or New York preferred; samples on request. Address "S. S., 7," care Jewelers' Circular-Weekly.

MANUFACTURING jeweler and stone setter, also A1 repairer, young man, steady, sober, reliable, can do clerical work and engraving if necessary; salary, $20 per week to start; good references; full particulars in first letter; west preferred. Address C. Roberts, 1812 Second Ave., N., Seattle, Wash.

I AM a strictly first class A1 jewelry salesman, know the business and kindred lines in all details and branches; am also optician, who does practical and profitable refraction work; want position with good house; best New York and other references given; have also had road experience. "Y., 280," care Jewelers' Circular-Weekly.

THOROUGHLY practical and competent watchmaker and jeweler, good salesman, 20 years' experience on all grades of American, Swiss and English watches, new jewelry repairing and setting, desires permanent position; New York references; best habits, married; speaks English, German, Bohemian and other Slavish languages. Send letters to J. Bowly, 347 E. 73d St., New York.

GENTLEMAN, character and habits absolutely right, 25 years connected with jewelry and silver business as factory manager, 15 years' actual personal charge of one of the most successful silver factories in country, is open for engagement where there is chance for mutual profit; can produce silver novelties and toilet goods under closest competition at a profit. Address "Silver, 322," care Jewelers' Circular-Weekly.

SALESMAN, bright, intelligent young man, with big trade in middle and far west who can prove himself an exceptionally fine salesman, at present employed, desires to make a change Jan. 1. Address "Hustler, 259," care Jewelers' Circular-Weekly.

EXPERIENCED WATCHMAKER, jeweler and fine engraver wishes position in or near Philadelphia; am owner of $50,000 stock, but must change climate at once for at least a year, probably permanently; age 28, good appearance, industrious, no bad habits; would prefer position as general manager, buyer, salesman and henchman; am competent in all branches, including optics; 10 years' experience. Address "C., 282," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, a good, general engraver and jobbing jeweler. Kinsel & Petri, Columbus, Ga.

WANTED, jobbing jeweler and engraver; $30 per week; references required. George F. Blakesley, Tonopah, Nev.

ENGRAVER, practical jewelry engraver; state experience and salary. "Engraver, 330," care Jewelers' Circular-Weekly.

WORKMAN wanted who can engrave; send samples of engraving and salary wanted. Ries & Armstrong, Macon, Ga.

WANTED, expert watchmaker and good engraver; salary according to ability. Address J. L. Murphy, Livingston, Mont.

WANTED, at once, first class jobber and diamond setter; give reference and experience. The Bancroft Bros. Co., Columbus, O.

YOUNG MAN, capable of taking charge of order department with large manufacturer. Box 338, care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and engraver; position permanent to right man; state references. Bentel Bros., Hamilton, O.

WANTED, salesman of ability to handle a side line; finest line of gold filled, plated and silver initials. Walter Greacen & Co., Newark, N. J.

WANTED, young man experienced in the Swiss watch line first class references required. Hipp, Didisheim & Bro., 49 Maiden Lane, New York.

YOUNG MAN capable of taking charge of diamond department with importer and manufacturer. Box 339, care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and jeweler; steady position; state reference, experience and salary wanted. Address Sheff Bros., Wheeling, W. Va.

WANTED, A1 salesman, engraver and optician; must have best references as to ability and honesty. Address M. J. Buechler, Bridgeport, Conn.

WANTED, first-class watchmaker and engraver; good salary; permanent; large Pittsburg store. Address "I. C., 279," care Jewelers' Circular-Weekly.

WANTED to correspond with a young man capable of taking full charge of a jewelry store. Address "B, 309," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, jeweler and engraver; $30 weekly and permanent position to right party. Address M. Hammerslough, Anaconda, Mont.

WANTED, experienced jeweler and diamond setter; first-class man for Minneapolis; steady position, good salary. "L. J., 262," care Jewelers' Circular-Weekly.

MANUFACTURING JEWELER, at once; permanent position; state salary and give reference in first letter; married man preferred. Bartling & Nuckolls, Grinnell, Ia.

WATCHMAKER, jeweler, engraver, salesman, American, single; permanent, pleasant position; state salary and former employers in first letter. Box 237, Springfield, Tenn

ENGRAVING; the art of letter engraving and designing taught by a practical man; evening classes now forming; write for interview. J. C. 285, care Jewelers' Circular-Weekly.

WANTED, a fine engraver, jewelry repairer and assistant watchmaker; steady position and good salary; send reference and sample in first letter. Jesse Davidson, Montgomery, Ala.

WANTED, first class experienced salesman, precious stone line for New York and Newark; highest references required. Address "Nassau, 342," care Jewelers' Circular-Weekly.

WANTED, expert watchmaker, good engraver and jeweler at once; send samples, references and state salary expected in first letter. Address Sherwood & Bartlett, Montgomery, Ala.

LAPIDARY, capable of doing everything in facet work; steady position. H. E. Alsterlund & Co., Boston, Mass.

WANTED, first class watchmaker, at once; permanent position for right man; state experience, salary expected and give references in first letter. Tillson Jewelry Co., Carrington, N. Dak.

FIRST CLASS watchmaker, jeweler and engraver; permanent position to good party; wages, $20 per week; mention experience and references. A. Seidensticker, 237 High St., Hamilton, O.

WATCHMAKER, young man, horological school graduate, with some store experience preferred; state age, experience, salary wanted, with references. A. C. Thomas, jeweler, Sistersville, W. Va.

WANTED, first-class saleslady and engraver of experience; give full particulars, wages expected and how soon could come, in first letter. Address B. L. Gates, 809 Second Ave., Seattle, Wash.

JEWELER and engraver, at once, good on monograms and old English, capable of doing regular run of repairing; send reference and sample of engraving. Cave & Plunkett Jewelry Co., Houston, Tex.

WANTED, assistant watchmaker, must be good jeweler and clock repairer; engraver preferred; age, references, experience, salary and full particulars in first letter. C. W. Se Legue, Logansport, Ind.

WANTED, a jeweler, good at jobbing, no new work at all, who can do refracting and fit glasses; steady position, good pay, in New York City. Answer, "L., 163," care Jewelers' Circular-Weekly.

WANTED, first-class optician and jewelry salesman of experience; give full particulars, wages expected and how soon could come, in first letter. Address B. L. Gates, 809 Second Ave., Seattle, Wash.

WANTED, a good engraver who can assist as watchmaker or jeweler, also would like it if he could act as salesman when necessary; salary in proportion to his capabilities. John F. Boes, Salt Lake City, Utah.

WANTED, first class jeweler and engraver for a thriving town in Virginia; must be capable of taking care of a small shop and first class engraver; salary, $20 Address "Virginia, 16," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and engraver, rapid and accurate; permanent position to suitable man; salary, references and full particulars in first letter; middle States. "Cypress, 288" care Jewelers' Circular-Weekly.

MANUFACTURER'S AGENTS wanted to handle a high grade gold filled line; a novelty of great selling qualities. Address for particulars, "H. W., 305," care Jewelers' Circular-Weekly.

WANTED, two first class watchmakers, must be thorough, first class mechanics on railroad and other fine work, understanding position adjusting; send samples of staff work; none but those with good recommendations need apply; good salaries. Address Julius C. Walk & Son, 10 E. Washington St., Indianapolis, Ind.

WANTED, three A1, experienced watch salesmen for south, west and east; must be able to show good sales record in past; exceptional selling line; one of our salesmen sold $1,000 first week out, two have made several daily sales of $500, and one over $1,400 to five jewelers in one day; give full particulars. Pennsylvania Watch Case Co., York, Pa.

WANTED, watchmaker and optician; salary $20; fine location and an employer who will meet you half way; all particulars given to the man who means business. "L., 284," care Jewelers' Circular-Weekly.

A SPLENDID OPPORTUNITY in New York City is offered by a leading Providence manufacturer to an energetic jewelry salesman of ability; must have a following among jobbers of jewelry and fancy goods, also large department trade; reply in own handwriting and state particulars; correspondence strictly confidential; none but hustlers need apply. "M., 244," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, jewelry store in Kentucky; railroad town, 7,000 population; stock, $4,000; good opportunity for a hustler; the only jewelry store in town. Address The E. & J. Swigart Co., Cincinnati, O.

FOR SALE, one-half interest in old-established jewelry business; best manufacturing town in Ohio; population 25,000; best location in city; $2,000 to $5,000. "M. K., 273," care Jewelers' Circular-Weekly.

WANTED TO BUY good paying retail jewelry business in live city of 25,000 people or over; must be right in every way; give full particulars in first letter. Address "U., 271," care Jewelers' Circular-Weekly.

FOR SALE, at Minneapolis, Minn., a prosperous jewelry business, established 20 years; stock inventories about $10,000; reason for selling, ill health of owner. Address "Z., 189," care Jewelers' Circular-Weekly.

FOR SALE, half interest in an old, well established, big paying jewelry business located in a beautiful and healthy southwestern city of 20,000 or more population and good outside country to draw from; enjoying a fashionable trade with finest selected stock and fixtures; finest store in this section; business in A1 standing commercially as well as with its customers; made money during panic; finest opportunity for good, lively man with $15,000 to $16,000 cash; sickness cause for selling. Address "T., 317," care Jewelers' Circular-Weekly.

(*Special Notices continued on page* 102.)

Special Notices.

(*Continued from page* 101.)

BUSINESS OPPORTUNITIES.—Continued.

FOR SALE, watch repairing shop, only one in town of 5,000; have few clocks, benches, material, large safe, show case and tools; will sell everything; person putting in stock could do good business; reason for selling wish to enter other business. Address "Y., 281," care Jewelers' Circular-Weekly.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

FOR SALE; I have decided to sell our catalogue department; we issue the finest jewelry catalogue ever published; I wish to devote my entire time to the retail jewelry business; this is the finest and best paying proposition ever offered; will sell on reasonble terms and at a great sacrifice. John C. Pierik, jeweler, Springfield, Ill.

FOR SALE, a jewelry business that has been conducted under one name for more than 50 years in a prosperous manufacturing city of 28,000 inhabitants, located in New York State; the business will be sold in its entirety, or if a stock company can be formed under the right conditions, stock for a portion of the purchase price will be taken. Address for further particulars "H., 274," care Jewelers' Circular-Weekly.

JEWELRY BUSINESS for sale in a large western city, an important jewelry business, enjoying a fashionable trade and is well established, with a finely selected stock suited to its business; will be sold with immediate possession; requires about $100,000 capital, and is an unusual opportunity for party with capital to invest in legitimate enterprise. Address "Jewelry Business, 4824," care Jewelers' Circular-Weekly.

FIFTY GROSS gold plated collar pins, six different patterns, $9 per gross, less 10 per cent. cash with order; not less than half gross lots; goods that were bought at less than half the cost to manufacture; be quick before they are all sold. Dan I. Murray, 3 Maiden Lane, New York.

FOR SALE, jewelry store in town of 3,000, western Washington; stock and fixtures worth about $23,000; will sell or rent store room and living rooms upstairs; no competition; splendid chance for bright, live man; write for particulars. Address "S., 4982," care Jewelers' Circular-Weekly.

CASH FOR WATCHES, diamonds and jewelry; send them at once and get your money by return mail. Emil Noel, 552 E. 46th Place. Long Distance Telephone, Blue 995, Chicago, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

MONOGRAMS

From the Jewelers' Circular

44 pp., each containing 48 monograms
in six different styles

FLEXIBLE CLOTH. PRICE $1.00

The Jewelers' Circular Pub. Co.

11 JOHN STREET, NEW YORK

For Sale.

CASH BARGAINS in diamonds; light-br snappy, ¼ to ½ carat will mount white, $60 carat. Rubenstein Bros., 14 Maiden Lane, York. Telephone Cortlandt 1624.

FOR SALE, one Seth Thomas eight-day clock, sweep second hand, stands about 7 high, walnut case; cost $200 at the factory; sell for $100. Address "N., 86," care Jewe Circular-Weekly.

LOTS at Long Beach, L. I., (the r of Atlantic City); for intervie maps, etc., write to George E. H bert, 17 Cooper St., Brooklyn, N.

FOR SALE, three wall cases and set of cases, horseshoe arrangement, in excellent dition; just right for jewelry store; price sonable; write for description; can de ve September. A. Graves Co., 93 S. Main Memphis, Tenn.

To Let.

SMALL light office, $12. Room 103, 1 M Lane, New York.

ONE-HALF of office to let or desk room light. Inquire at the Sheldon Bldg., Room 68-70 Nassau St., New York.

FROM Oct. 1, part of an unexcelled furn office, safe room. Apply to Superinten Cockroft Bldg., 71 Nassau St., New York.

FOR RENT, cheap, all or a part, reserving room, of Room 53, No. 3 Maiden Lane, York City; for further particulars write Electrolytic Art Metal Co., Trenton, N J

OFFICE in Broadway-Maiden Lane Building; light, best location; rare chance, reasonable very suitable for dealer in precious stone watchmaker. Apply Room 1513, 170 Br New York.

OFFICE of B. H. Davis & Co., Cocker Building, 71 Nassau St., New Yo three north light, two west light three south light windows; office tures for sale including large s safe and small book safe; mission titions and chairs.

Wanted to Purchase

WANTED, jewelers' trunk for three grips; he in good condition and cheap. Address K., 316," care Jewelers' Circular-Weekly.

Exchange.

JEWELRY STOCK wanted in exchange for improved, well-located farm; give amount stock and full particulars. "Jewelry Stock. care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from photo on watches, dials, brooches and locl Goldstein Engraving Co., 45 Maiden Lane, York.

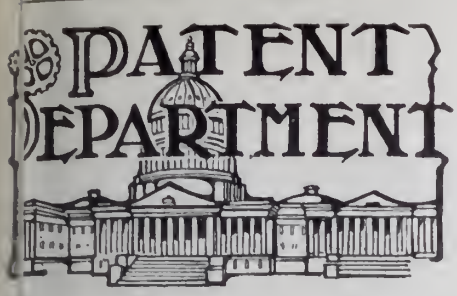
BALANCE STAFFS put in for 60 cents and jewels, 25 cents and up; perfect fit and turned same day. Rockwell, 106 E. 4th St., cinnati, O.

TO JEWELRY manufacturers, I am looking a firm who will make me 35,000 engl pigeon bands from hard metal; spot cash. 264," care Jewelers' Circular Weekly

PRACTICAL COURSE IN ADJUSTIN

Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid.

The Jewelers' Circular Pub. Co., 11 John St., N.



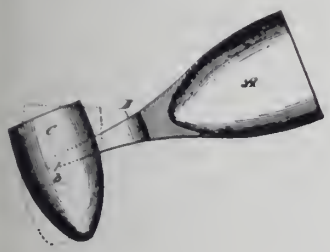
WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT TAIN, THE UNITED STATES PATENTS THAT HAVE PIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF SEPT. 8, 1908 (CONTINUED).

,142. LOVING-CUP. Alfred Schickerling, New York. Filed April 4, 1908. Serial No. 425,136.

loving cup comprising two drinking cups, one

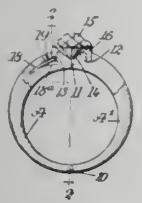


said cups forming a base upon which the article ts when not in use, the second of said cups ng pivoted with relation to the former, whereby h of said cups may be used simultaneously.

ISSUE OF SEPT. 22, 1908

9,296. MOUNTING FOR PRECIOUS STONES. William R. Elliot, New York. Filed Dec. 9, 1907. Serial No. 405,802.

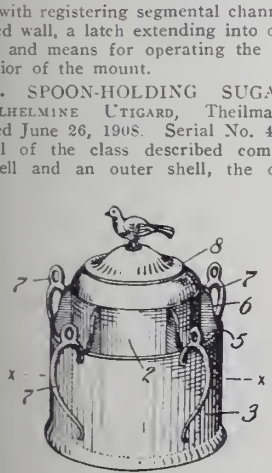
mount for precious stones, consisting of sep- ble members provided at one of their abutting



tions with registering segmental channels having hreaded wall, a latch extending into one of said nnels, and means for operating the latch from exterior of the mount.

9,357. SPOON-HOLDING SUGAR-BOWL. Wilhelmine Utigard, Theilman, Minn. Filed June 26, 1908. Serial No. 440,474.

bowl of the class described comprising an er shell and an outer shell, the outer shell



ng spaced apart from the inner shell to form a eptacle for spoons, and a plurality of partitions dged across the spoon receptacle so as to divide same into sections.

DESIGNS.

,553. RING. William E. Edwards, Brooklyn, N. Y. Filed July 6, 1908. Serial No.



142,260. Term of patent 14 years.

39,555. SPOON. Albert Atwood, Seattle, Wash.



Filed July 21, 1908. Serial No. 444,679. Term of patent 7 years.

39,556. CUP. Werner F. Rothermund, New



York. Filed May 20, 1908. Serial No. 433,957. Term of patent 7 years.

39,563. FOOT FOR CLOCK-CASES. Ross A. Culver, Bristol, Conn., assignor to the E.



Ingraham Co., Bristol, Conn. Filed June 29, 1908. Serial No. 441,032. Term of patent 3½ years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED SEPT. 22, 1908.

Ser. No. 32,435. (CLASS 27. HOROLOGICAL INSTRUMENTS.) The Hampden Watch Co., Canton, O. Filed Jan. 25, 1908.

John C. Huber

Particular description of goods.—Watch movements and parts thereof.

Ser. No. 33,225. (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Marshall-Wells Hardware Co., Duluth, Minn. Filed March 6, 1908. Used 10 years.

Zenith M.W.H.Co.

Particular description of goods.—Silver-plated knives and forks and silver-plated spoons.

Ser. No. 35,333. (CLASS 37. PAPER AND STATIONERY.) Mabie, Todd & Co., New York. Filed June 13, 1908.

Swan

Particular description of goods.—Fountain-pens.

TRADE-MARKS REGISTERED, SEPT. 22, 1908.

70,649. CLOCKS. American Cuckoo Clock Co., Philadelphia, Pa.
Filed Aug. 8, 1907. Serial No. 29,283. Published April 28, 1908.

70,654. CERTAIN FINGER-RINGS. Alfred Constantine, Birmingham, Eng.
Filed April 11, 1908. Serial No. 34,028. Published July 21, 1908.

70,682. BUFFING AND POLISHING BRUSHES. William Dixon, Inc., New York.
Filed June 17, 1908. Serial No. 35,440. Published July 21, 1908.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Sept. 22, 1891.

459,788. PEN-EXTRACTOR. W. M. Morton, New Haven, Conn.

459,829. INKSTAND. G. W. Steffens, Brooklyn, N. Y., assignor to Craighead & Kintz Co., Ballardvale, Mass.

459,830. PEN. W. H. Bristol, Hoboken, N. J.

459,870. MATCH-BOX HOLDER. A .A. Low, Brooklyn, N. Y.

459,914. APPARATUS FOR COLORING WATCH-SPRINGS. John Logan, Waltham, Mass.

459,917. PROGRAMME-CLOCK. F. E. Smith, San Jose, Cal., assignor to the E. Howard Watch & Clock Co., Boston, Mass.

459,928. TRUING-TOOL. R. E. Fenner, Chicago, assignor to the Columbian Novelty Co., same place.

459,934. COMBINED UMBRELLA AND FAN. John Lorenson, Waterbury, Conn., assignor of three-eighths to M. N. Hansen, same place.

459,949. WATCH-DIAL ENAMELING AND BAKING MACHINE. E. H. Ryon, Aurora, Ill.

459,968. DIAL-ENAMELING MACHINE. E. H. Ryon, Aurora, Ill.

459,977. BAROMETER. Oscar Moller, Hamburg, Germany.

460,018. TWEEZERS. Olavus Kolstad, Pleasant Hill, Mo.

460,044. WATCH CASE BACK. Paul Stucker, Brooklyn, N. Y.

460,045. SHOE-HORN. K. M. Tata, Navsari, India.

460,074. WATCH-BOW FASTENER. Fritz

THE TATTOO

(Trade-Mark Reg. in U. S. Pat. Office)

Intermittent Alarm

4½ Inch Seamless Case

An Accurate Timekeeper

A Sure Alarm

WRITE FOR DESCRIPTION AND PRICE



Sole Manufacturers

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

Ask About the Lark Alarm

Practical Course in Adjusting

By THEO. GRIBI

Comprising

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

Elucidated and Demonstrated

By original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have been added chapters on

How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement — Some Current Defects in it and How to Remedy Them.

Published Price, $2.50.

SPECIAL REDUCED PRICE, $1.50,

Post Prepaid.

250 pages, including 18 diagram plates; Fine Paper; Large Type; Clear Illustrations; Systematically arranged; Solid Binding. :: :: ::

THE JEWELERS' CIRCULAR PUB. CO.
Publishers
11 John St., cor. Broadway
NEW YORK

MINK, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

40,097. COMPASS-WATCH. T. F. BURGDORFF, United States Navy.

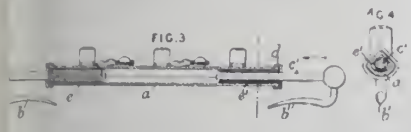
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF SEPT 9, 1908

1374. JEWELRY, ETC., FASTENINGS. F. V. PATTERSON, Birmingham. May 15.

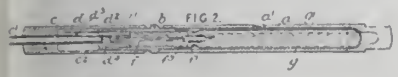
...s fasteners for brooches or the like of the type ...which two hooks *b*, b^1, Fig. 3, on bars c^1 slide ...the tubular part *a* of the brooch, the hooks ...ig drawn into the fabric by springs, the springs c^3 are confined between the ends of the tube ...nd abutments on the ends of the bars c^1. The ...s c^1, Fig. 4, are of square or angular section ...prevent the rotation of the hooks in the tubular



...t *a*, also of angular section. It is stated in ...Provisional Specification that the invention ...y be employed for connecting articles of wear-...apparel, holding down neckties, etc., and con-...ing bracelets.

1633. PENS. R. W. JEFFREYS, Highbury, London. May 8.

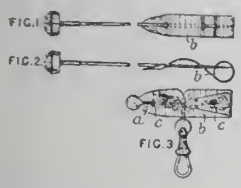
...elates to fountain-pens provided with a flexible ...ervoir *g* having a presser g^1 attached thereto, ...reservoir being compressed, for filling pur-...es, by the insertion of a pin c^1 attached to ...cap *c*, through an aperture a^1 in the barrel *a*. ...e feed-bar *d* is formed with a cylindrical por-...n d^1 which tightly fits the pen barrel *b*, and is



...vided with a slot d^2 and transverse groove d^3. ...gravity feed-needle *f* of twisted wire is loosely ...ed in the bore d^4 of the feed-bar, its movement ...ng limited by a loop f^1 at its inner end, engag-...with a pin f^3 fixed to the pen section *b*. To ...vent leakage when not in use, the interior of ...cap *c* is provided with a tapered plug c^2 which ...ses the bore d^4 of the feed-bar.

1391. DRESS PINS; BROOCHES. G. A. WILDER, Birmingham. May 15.

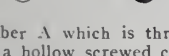
...A point-protector is formed of a metal strip *b* ...ich is provided with holes *c* for the insertion ...the pin and is retained by its resilience, the



...d being curled over as shown. In combination ...th a short pin, the article may be used as a ...ooch.

1,572. DRESS PINS. A. H. K. TAYLOR, Ealing, Middlesex. May 17.

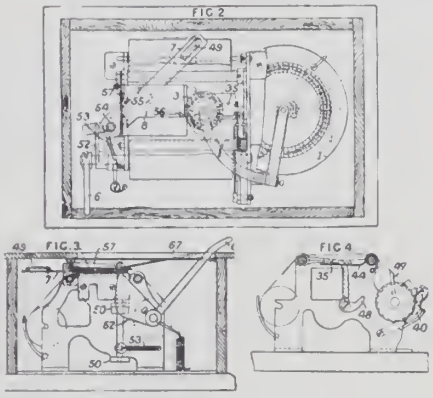
A pin for securing soft collars consists of a



...ort rigid member A which is threaded near the ...int to receive a hollow screwed cap C.

1,860. WORKMEN'S TIME-RECORDERS. W. BERESFORD, Liverpool. May 22. Period for granting patent not yet expired.

In an autographic time-recorder, the for-...ard movement of the operating-lever inks the ...me disks, opens the shutter for the signature ...erture, and trips the printing-hammer; the ...ring-actuated return feeds the record-strip. The ...me types are carried on the flat of the disks 1, ...the hour-disk having a ratchet-wheel attached ...as to be moved by a transfer finger on the ...inute-disk. Numbers on the upper side of the ...sks show the time through apertures in the casing. The inking-pad 49 is carried on an arm 7 on the vertical shaft 54 controlled by a spring 53 and operated by an arm 50 engaging a cam 52 attached to the lever 6. The shutter 8 is loosely pivoted on the spindle 54 and is urged by a spring to follow the arm 7 against which a pin 55 on the shutter rests. A preliminary movement of the arm raises the pawl for locking the shutter till the arm meets a second pin 56 thereon. The shutter is thus locked till the platen 35, Fig. 4, is actuated; the platen is drawn down against the actuating-spring 44 by a finger 48 pivoted on an



extension of the platen engaging an arm 47 on the spindle of the operating-handle. An arm on this spindle carries the pawl 40 for feeding on the record-strip. The slot in the casing for the actuating-lever is closed normally by a spring-pressed plate guided by pins and slots and having an incline 73 so as to be moved aside by the lever.

Complete specifications accepted Sept. 2, 1908.

1907.

19,809. COFFEE-POT. LAMPSON.

20,506. TIME RECORDER. WEBSTER & TAYLOR, TAYLOR & HOBSON.

1908.

2,283. GARTER CLASP. SCHLOSS.

5,054. ELECTRIC CLOCK. NEALE & POWELL.

12,001. INKSTAND. PENKALA.

Applications filed Aug. 24 *to Aug.* 29, 1908.

17,724. CANDLESTICK. THOMAS PANTING, Purton, Wilts.

17,784. MUSTACHE-GUARD FOR SPOONS. HUGH OWEN, Southampton.

17,825. HAIR-PIN. EMIL LOCK, London.

17,954. BROOCH. SAUL BETTS, London.

18,000. BELT-FASTENER. G. B. PERRY, London.

18,018. PENCIL-CASE. EMIL WAGNER, London. Complete specification.

18,079. PURSE. A. C. JOHNSON and BOULTBEE BROOKS, Birmingham.

18,124. PURSE. ARTHUR GARSTIN, London.

18,125. HAT-FASTENER. R. F. GRIMLEY, London.

Canada Notes.

Jacob Singer, Toronto, is selling out.

Thomas Tucker, Madoc, Ont., has given a chattel mortgage for $664.

J. P. Vick, Owen Sound, Ont., has given a chattel mortgage for $763 to H. I. Clegg.

A. Snell, Los Angeles, Cal., formerly of Strathroy, Ont., was in Toronto, Ont., last week.

J. E. Nettleton, Penetanguishene, Ont., has returned from a trip to New York and Atlantic City.

John W. Fraser, Russell, Man., has erected a fine new block on the site of his old store, which was destroyed by fire some time ago. He will occupy the center store in the building.

Out-of-town jewelers calling on the Toronto (Ont.) trade last week included: E. Marchand, Milton; A. Moffatt, Brantford; W. H. Smith, Oakville; N. Bassett, Whitby; and W. E. Kelly, Goderich, all Ontario; W. E. Best, Mariapolis, Man.; and W. W. Wellner, Charlottetown, P. E. I.

M. Bilsky & Son, Ltd., have obtained a provincial charter of incorporation with an authorized capital of $40,000, to carry on a manufacturing, wholesale and retail jewelry business, having taken over the assets of M. Bilsky & Son, Ottawa, Ont. Provisional directors are Moses Bilsky, Paulina Bilsky, Samuel Bilsky, Rebecca Vineberg, and Oliver E. Culbert.

On Wednesday afternoon the marriage of Miss Edith Kent, daughter of Benjamin Kent, of B. & H. B. Kent, Toronto, Ont., to Walter E. Berkinshaw, took place at the home of the bride's parents, St. George St., Toronto, where a reception of relatives and friends was held after the ceremony. Mr. and Mrs. Berkinshaw left on a wedding trip to New York.

Lancaster, Pa.

Oscar T. Smith is spending 10 days in New York.

Paul F. Saylor has gone to Cleveland to visit his brother, Samuel Saylor, a jeweler of that city.

O. E. Bell, president of the Pennsylvania Watch Case Co., York, Pa., visited Lancaster last week.

T. L. Wilson, a Georgetown (Del.) jeweler, has returned home after visiting J. M. Kreider, Ephrata.

Harry M. Musser, proprietor of Musser's silver plating works, is home from a two weeks' trip to the west.

The Millionaires' Club, composed of employes of the Hamilton Watch Factory, held a banquet last Thursday night at the Park Hotel.

Aug. Rhoads engraved the beautiful silver loving cup received as a prize for his exhibit at the late Bryn Mawr Horse Show by Richard P. McGraun, this city.

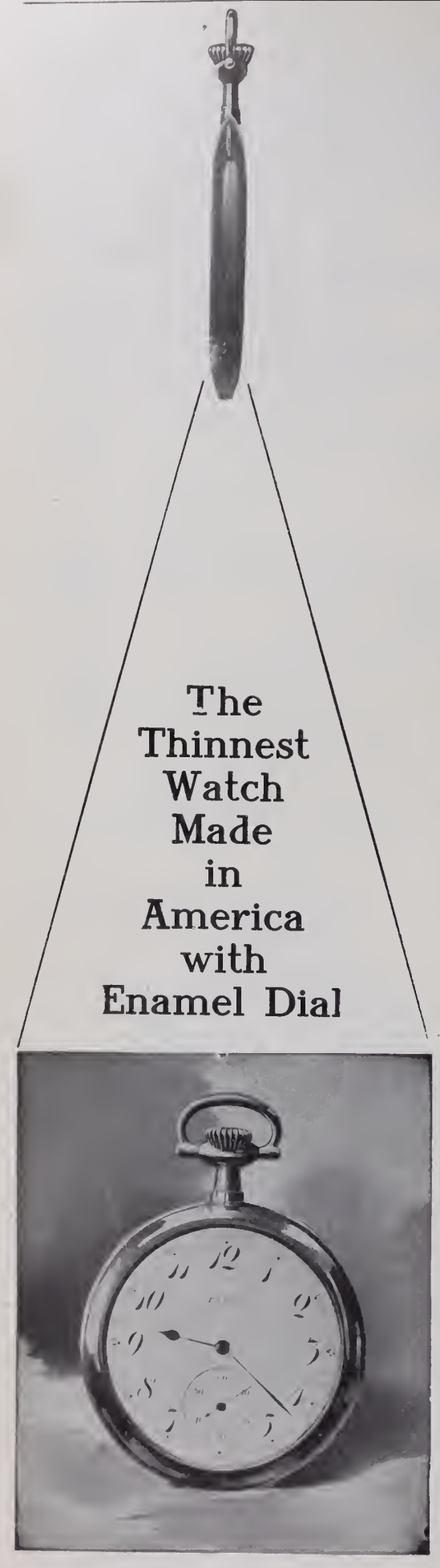
Edgar Brenneman, Altoona, having finished a course in watchmaking at the Ezra F. Bowman technical school, has returned to Altoona to take a position as watchmaker and optician with his brother, Clayton G. Brenneman.

S. Kurtz Zook is celebrating the 15th anniversary of his business career with special sales. During the past week a window exhibit of automatons demonstrating a self-filling fountain pen has proved quite an attraction to street crowds.

Among the jewelers who lately visited Lancaster were E. P. Zane, Christiana; Albert T. Heberling, Parkesburg; Jacob Esch, Intercourse; J. A. Kirk, Quarryville; J. M. Kreider, Ephrata; S. H. Miller, Mt. Joy; Frank C. Maurer, Strasburg.

B. Frank Phillips, formerly in charge of the tool department of Ezra F. Bowman & Co., has taken a similar position with the H. S. Meiskey Co. E. M. Bracher, of that company, just home from a trip through New York State, has started on a western trip, and F. A. Huber, another representative, has gone South.

The J. R. Henley Co. will hereafter conduct the business formerly owned by Mrs. Frances Worthington, Westfield, Mass.



Now It's The Lord Elgin

The demand to-day is for thin watche
The public have been waiting for
thin Elgin Watch—now it's here—th

LORD ELGIN

the thinnest watch made in Ameri
with enamel dial.

Like all Elgin Watches—it was n
put on the market until worthy to car
with it the Elgin reputation for reliabilit

Every Lord Elgin is cased at the fa
tory and timed in the case—the mo
accurate thin watch in America.

Four grades—7, 15, 17, and 1
Jewels adjusted. 18K and 14K soli
gold cases, also 25 year filled cases.

Furnished with metal dials, plain
engraved, gilt or silver.

Prices furnished on application b
your jobber, or write the Company f
only authorized price list.

ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden L
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

The Technical Characteristics of Tower Clocks

Conditions to Be Considered in Their Construction

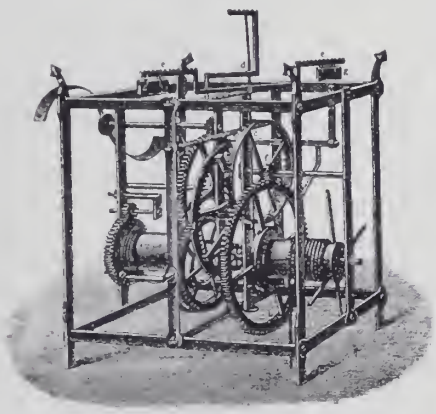
WHILE a great deal has been written of late in regard to the tower clock, the ronomical and the monumental clock m an historical standpoint, and their me- inical and automatic features have been scribed at length, while their dimension been the subject of public controversy, have not heard so much of their techni- characteristics. As a brief contribution this branch of the subject, we give here- h a few points, some of which are ex- cted from a lecture on tower clocks, etc., ivered some time ago before the Society Arts of Great Britain, by a recognized hority on tower clocks.

The author first distinguished three sses of tower clocks—the timepiece pure l simple, or non-striking clock, the strik- clock and the chiming clock.

Attention was directed to the fact that the roundings of the non-striking clock are ctically immaterial; it fulfils its allotted nction irrespective of the din of the sur- nding streets and other disadvantages of similar character. But in the case of a king or chiming clock, this must be con- ered, and the sounding power of the iepiece must be gauged according to the ises it must overcome. Several instances re quoted in which expensive installations bells, chimes, etc., in large cities were ctically useless, owing to lack of fore- ht in this respect.

Another important factor to which special ference was made, was the provision of table openings in the bell towers for the semination of the sound. While this perly concerns the architect, the clock- ker is also interested in securing a hear- g for his work. The equipment of the ll-tower openings with louvres is not es- ntial, for the weather will not hurt the lls, while the louvres, unskilfully dis- sed frequently turn the volume of sound wnward on to the head of the passerby, place of allowing it to spread itself over e neighborhood. The necessity for having lls large and sonorous enough to produce e effect expected of them, is likewise dwelt on.

Whether the clock be of the striking or n-striking variety, suitable provision must made for the ascent and descent of the weights, by means of which all large clocks are nowadays driven. The simplest and saf- est arrangement is to allow them a clear descent to the ground in an angle of the tower or building, the longer the descent the less frequent the necessity for winding. Moreover, in case of such an occurrence as the breaking of a weight rope—an accident not always avoidable—the weight will come to rest without damage to the structure. Where this cannot be done, the weight well



FORM OF OLD TOWER CLOCK MECHANISM.

may end at a solid offset from the wall, or on a substantially built platform, well padded to receive the possible impact of a falling weight. It is hardly necessary to state that the weight well should be en- closed, the floors through which it passes properly cased and provision made to keep people from standing beneath the descend- ing weights.

As to the weights, it was formerly cus- tomary to make them in a single mass, a clumsy method, involving the handling of a ponderous body at the time of installation or in case of accident. Nowadays they are usually made in segments of convenient size, easily handled, and which can be in- creased or reduced at will. For the lines, steel wire or cable is now exclusively em- ployed.

The heavier service required of the pow- erful striking movements common in our times has led to the use of solid machine- cut wheels and pinions and to the manu- facture of gun metal in place of the softer and more spongy brass. Pinions are usu- ally cut from solid steel, where durability is an object. The "lantern pinions" for- merly used were cheaper, but should the pin wires be worn badly, bent or displaced, they will rapidly cut and wear the teeth of the wheels they engage.

The construction of the pendulum should make it easily compensable. If made of a rod of zinc and iron tubes, with a center rod of steel, it can readily be adjusted to com- pensate for changes in length due to tem- perature.

Pendulums of excessive length are a thing of the past. A pendulum of 15 or 16 feet, beating once in two seconds, is quoted as good practice. The best place to hang a seconds' pendulum is against a convenient wall. This keeps it out of the way, guards it from interference and leads to the loca- tion of the clock works near the wall, where they will be most firmly supported, in place of locating them in the center of a vibrating or unstable floor.

To do justice to the tone of a bell, the hammers must be of proper weight, the ac- cepted proportionate ratio of hammer to bell in order to bring out its full tone being one- fortieth; chime hammers may be somewhat lighter. The hammer should be raised far enough to give a hard, sharp blow and must be in contact with the bell only at the in- stant of striking. After delivering its blow it must be at once withdrawn to avoid jarring, and strong springs hold the hammers off the bells at other than striking times. The ham- mer work should receive periodical atten- tion, such as oiling, painting, etc.

After the bells it is the dial of the clock that directly appeals to the world, and dials may be of divers types. There is the skele- ton dial of cast or wrought iron, the dial of sheet copper, appropriately painted, and the illuminated dial, best made of white opal glass, lighted from within.

For village clock towers, residences, etc., and where it is desirable to adopt a dial in keeping in design with the prevailing archi- tectural style, the first named type is prefer- able. For ordinary buildings, where illumi- nation is not contemplated, the dial of sheet copper is best. It can be painted to har- monize with its surroundings, black with gilded figures, being the prevailing style, and while reasonable in first cost, surpasses in durability. Properly protected by painting, it is practically indestructible, does not dis- figure its surroundings by corrosion and is

WALTHAM WATCHES



COLONIAL SERIES



These Extra Thin Watches may be had in four qualities of movements as follows:

RIVERSIDE; NICKEL;

19 fine ruby jewels; raised gold settings; double roller escapement; steel escape wheel; exposed sapphire pallets; compensating balance, adjusted to temperature and five positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gold center wheel; exposed winding wheels.

ROYAL; NICKEL;

17 jewels; red gold settings; exposed pallets; compensating balance, adjusted to temperature, and three positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

NO. 1425; NICKEL;

17 jewels; red gilded settings; exposed pallets; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gilded center wheel; exposed winding wheels.

NO. 1420; NICKEL;

15 jewels; settings; exposed pallets; cut expansion balance; meantime screws patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

Riverside and Royal grades are supplied in Gold and Gold Filled cases, both Regular Jointed Open Face and Calumet (Single Joint).

No. 1425 and No. 1420 grades are supplied in Gold Filled Cases only, both Regular Jointed Open Face and Calumet.

Colonial Series watches have Gilded or Silver Finish Metal Dials, as may be preferred. Solid Gold, 18k. and 14k. dials at an extra charge.

Movements manufactured and guaranteed by

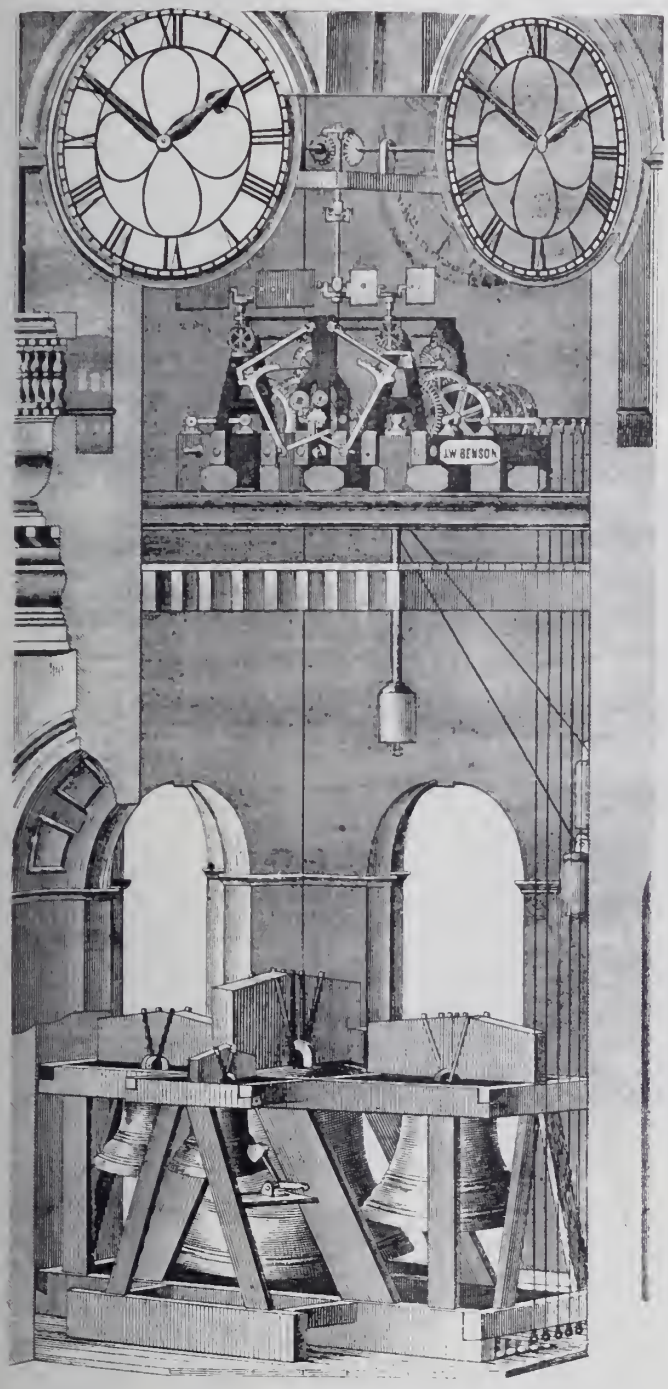
WALTHAM WATCH COMPANY,

WALTHAM, MASS.

re extensively employed than any other
ype.
Where the clock is to be illuminated after
ck a dial of solid opal glass is best; a
caper grade, known as flashed opal glass,
made, but the difference in quality is out
proportion to the difference in cost. The
id opal is always clean and bright in

To illuminate the clock face properly, the lights should be at least 15 inches from the inner surface of the glass. If too close, they show through as bright patches, in place of giving the soft, evenly diffused effect; if too distant, light is wasted, or the clock face is dark.

A few words relative to the size of the



TOWER CLOCK IN CITY HALL OF PORTSMOUTH, ENGLAND.

y weather, plainly visible by day and
slucent, rather than transparent, at
t, requiring the least volume of arti-
l light.
or lighting a dial at night, the electric
t, or even lamps, are preferable to gas
can be automatically controlled by an
ratus operated by the clock work. Gas
kes and heats the works, is a source of
osion and dries up the lubricating oil.

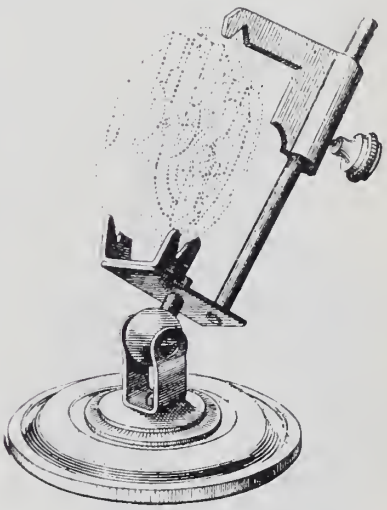
dial may not be out of order; a foot in diameter for each 10 feet from the ground will be found a satisfactory proportion, and may be exceeded, but should not be lessened.

Finally, as to the hands, where of small or ordinary size, they may be fashioned from a suitably durable and non-corrosive metal. Where they are required to be of large size, sheet copper on a supporting framework of cast brass will be found most durable and satisfactory.

The best made modern tower clocks have the frame of cast iron, a single casting, obviating joints that work loose and doing away with the danger of warping, to which the old type, wood-frame clocks, were exposed. In setting up the clock, the feet must rest on a solid foundation, which must be absolutely level, as must also be the top of the frame, on which the bearers rest. It is needless to state that the works should be so set up that every part is readily accessible, for adjustment, lubrication, etc. The clock chamber must, of course, be weatherproof. For lubrication only a good brand of lubricating oil, free from grit or acid and that will not gum or harden at a low temperature, should be employed. Tower clocks should be wound at regular intervals, and should not be suffered to run until the possibility of their running down altogether is imminent, as this entails uneven strain on the works that results ultimately in irregularity of performance. A good tower clock, while robust, is essentially a delicate piece of mechanism and should be treated accordingly.

Unique Watch Examiner.

IT has been said that the examining of a watch is somewhat akin to the examination which a careful physician makes of his patient. It is at least useful to make this comparison in order to urge young watch-



NOVEL DEVICE FOR EXAMINING WATCH MOVEMENTS.

makers to go about a watch as a physician proceeds with a sick person.

First of all, examinations must be made to reach the fault, before corrective remedies are applied. Scrupulous attention must be given to the escapement, so that the watch will retain its motion in every position; otherwise the regulating of watches would become farcical, indeed.

To observe the motion of a watch in every position, M. Mautin, of Mautinetian, France, has constructed a handy little device, which is illustrated on this page. The illustration needs no explanation, the mode of working being very apparent.

N. J. Zeller has purchased the business of E. E. DeGroff, Le Roy, Minn.

SETH THOMAS CLOCK COMPANY

Established 1813

Some of the many new patterns shown in our large 16-page supplement mailed to the trade September 1st.

We are now located in our New York Office and showrooms in the Silversmiths' Building, 15 Maiden Lane, 2d floor, where we will be pleased to show the trade our entire line.



EMPIRE No. 9
Rich Gold Finish.
Eight-Day. 4 inch Dial.
Height, 13 inches. Base, 8 inches.
Price, $37.80



EMPIRE No. 11
Rich Gold Finish.
Eight-Day. 4 inch Dial.
Height, 14 inches. Base, 8 inches.
Price, $31 50



THISTLE
Fifteen-Day, Fine Polished Movement, Half-Hour Strike, Cathedral Bell.
Rich Gold and Highly Burnished.
3½ inch Decorated Porcelain Dial.
Height, 14½ inches. Base, 7 inches.
Price, $30.00



TRISTAN
Rich Gold Finish and Highly Burnished.
Fifteen Day, Fine Polished Movement, Half-Hour Strike, Cathedral Bell, 3 inch Porcelain Dial.
Height, 12 inches. Base, 8½ inches.
Price, $42.50

Supplement shows many new designs in 1-day novelties, 8-day Adamantines, Empires, Metal Clocks—single and in sets, Figures, 30-day Office—five patterns Automatic 8-day Long Alarms, etc. Extra supplement and automatic alarm circulars will be furnished the trade on application. Dealers may obtain promptly electrotypes of any of our patterns free of charge. *If your Jobber cannot serve you please order direct.*



DAUPHIN
Rich Gold Finish and Highly Burnished.
Eight-Day, Half-Hour Strike, Cathedral Bell, 4 inch Porcelain Dial.
Height, 18½ inches. Base, 8½ inches.
Price, $35.00

15 Maiden Lane NEW YORK **Seth Thomas Clock Company** **70 Wabash Ave. CHICAGO**

Makers of Superior Timepieces of all kinds, sizes and prices, from a Lady's O-size Watch to a 40-foot Dial Tower Clock, largest in the world

nteresting "Pocket Tests" of English, Swiss and American Watches.

REPORTS of the trials of watches and chronometers at the various observatories, such as Besançon, Kew, Geneva and Neuchatel, have appeared at different intervals in THE CIRCULAR-WEEKLY. These reports show only observatory results, and it will undoubtedly be interesting to examine some pocket results as noted by Frank M. Bookwalter, Springfield, O., who is preparing an interesting work on marine and pocket chronometers. The pocket reports include the English Karrussel escapement watch No. 6,984, which gave the lowest "mean variation of rate" at the Kew trials of all the watches for 1907; a pocket record of a "first prize" Swiss watch having an exceedingly good Geneva report, and of two American-made watches of different firms.

One table exhibits an 18-day run of the three last mentioned pieces; all data taken at the same dates, and under exactly the same treatment. Explanatory remarks accompanying cover the conditions of trial, and the quality or grade of the different pieces.

There is also a table of the pocket performance of the English and Swiss movements, taken together and at the same time, for a given period, accompanied with full description, all of which should indicate the practical service obtained from pieces of known high character in workmanship and observatory rating.

Mr. Bookwalter conducted these tests himself at his business desk, where he has Western Union signals from Washington for five minutes every day. Each watch was carried in a separate pocket in the same vest, each being wound at the same time at seven o'clock in the morning, and each tested during the same five minutes' receipt of signals.

At night the vest was laid in a dresser drawer horizontally and alternated on alternate nights, thus giving them the position of face up and face down alternately on alternate days, and practically pendant up during the day.

The watches were not removed from the pockets except for winding and time-taking. Therefore, the conditions were precisely the same for each, and the tests impartial.

A single microscope was used on the second hand divisions or markings, and the observations were rarely ever more than a tenth of a second in error, which would be lost in the average of 10 to 20 days.

The writer had the assurance of the director of the Naval Observatory at Washington that their signals were correct within a 10th to a quarter of a second.

(WATCH-A.) FIRST PRIZE SWISS POCKET CHRONOMETER.							(WATCH-B.) 19 JEWEL AMERICAN MAKE GOOD.						(WATCH-C.) 21 JEWEL AMERICAN MAKE SPECIALLY ADJUSTED.					
DATE 1908 JUNE	FAST OR SLOW	DAILY RUN IN SEC.	DAILY RATE IN SEC.	MEAN DAILY RATE	VAR. FROM M.D.R	MEAN VARIATION OF RATE	FAST OR SLOW	DAILY RUN IN SEC.	DAILY RATE IN SEC.	MEAN DAILY RATE	VAR. FROM M.D.R	MEAN VARIATION OF RATE	FAST OR SLOW	DAILY RUN IN SEC.	DAILY RATE IN SEC.	MEAN DAILY RATE	VAR. FROM M.D.R	MEAN VARIATION OF RATE
1	FAST	22.2					SLOW	2.8					FAST	5.8				
2	"	21.0	-1.2		0.09		"	1.3	+1.5		0.5		"	5.1	-0.7		0.01	
3	"	20.1	-0.9		0.39		"	1.0	+0.3		0.7		"	5.8	+0.7		1.39	
4	"	18.8	-1.3		0.01		"	1.2	-0.2		1.2		"	2.8	-3.0		2.31	
5	"	17.8	-1.0		0.29		"	1.2	0.0		1.0		"	2.8	0.0		0.69	
6	"	16.6	-1.2		0.09		FAST	1.3	+2.5		1.5		"	1.0	-1.8		1.11	
7	"	15.5	-1.1		0.19		"	3.2	+1.9		0.9		"	1.0	0.0		0.69	
8	"	14.3	-1.2		0.09		"	5.0	+1.8		0.8		"	0.8	-0.2		0.49	
9	"	12.3	-2.0		0.71		"	6.2	+1.2		0.2		SLOW	1.0	-1.8		1.11	
10	"	10.2	-2.1	-1.29	0.81	± 0.33	"	7.2	+1.0	+1.0	0.0	± 0.61	"	1.2	-0.2	-0.69	0.49	± 0.75
11	"	9.4	-0.8		0.49		"	8.2	+1.0		0.0		"	0.5	+0.7		1.39	
12	"	7.8	-1.6		0.31		"	9.0	+0.8		0.2		"	1.2	-0.7		0.01	
13	"	6.7	-1.1		0.19		"	11.4	+2.4		1.4		"	2.7	-1.5		1.81	
14	"	5.4	-1.3		0.01		"	12.4	+1.0		0.0		"	3.2	-0.5		0.19	
15	"	3.8	-1.6		0.31		"	14.0	+1.6		0.6		"	4.2	-1.0		0.21	
16	"	3.6	-0.2		1.09		"	14.2	+0.2		0.8		"	4.1	+0.1		0.79	
17	"	2.4	-1.2		0.09		"	13.8	-0.4		0.6		"	4.3	-0.2		0.49	
18	"	0.8	-1.6		0.31		"	14.3	+0.5		0.5		"	4.8	-0.5		0.19	
19	SLOW	1.0	-1.8		0.51		"	15.2	+1.1		0.1		"	6.6	-1.8		1.11	

Emperor Joseph's Watch.

UNTIL quite recently, says a daily exchange, Emperor Francis Joseph claimed the distinction of being the only reigning monarch, with the exception of the pope, who wore a silver watch. He had a gold watch, an old-timer, that had to be wound up with a key, but it got so feeble that the emperor abandoned it, and for the last 12 months or so constantly wore the watch that formerly accompanied him on his hunting trips. This was a massive silver affair, and so heavy that it incommoded the imperial owner occasionally. Yet he could not be persuaded to buy a modern watch, saying the old ones must do, even if they cost a lot of money in repairs. Finally the Archduchess Frederick persuaded the emperor to accept a new watch on the plea "that it would amuse the children." For the timepiece she offered his majesty has all the latest improvements. It sounds the hours, halves and quarters of hours, and, besides, plays popular melodies when a button is pressed. The emperor "tried it on the children," several of his numerous grandchildren, grand-nephews and grand-nieces, and they were highly amused. So the new watch was permanently accepted by Francis Joseph.

WATCH-A. FIRST PRIZE SWISS POCKET CHRONOMETER.								WATCH-B. 19 JEWEL AMERICAN MADE.							
NO. OF DAYS	FAST OR SLOW	DAILY RUN IN SEC.	DAILY RATE IN SEC.	MEAN DAILY RATE	VAR FROM M.D.R.	MEAN VARIATION OF RATE		NO. OF DAYS	FAST OR SLOW	DAILY RUN IN SEC.	DAILY RATE IN SEC.	MEAN DAILY RATE	VAR. FROM M.D.R.	MEAN VARIATION OF RATE	
0	SLOW	8.4				POCKET		23	SLOW	13.0	-0.8		0.69		
1	"	8.4	0.0		0.11	RECORD.		24	"	12.7	+0.3		0.41		
2	"	8.3	+0.1		0.21			25	"	13.0	-0.3		0.19		
3	"	8.3	0.0		0.11			26	"	13.2	-0.2		0.09		
4	"	7.8	+0.5		0.61			27	"	12.7	+0.5		0.69		
5	"	7.9	-0.1		0.01			28	"	12.0	+0.7		0.89		
6	"	8.0	-0.1		0.01			29	"	12.2	-0.2		0.09		
7	"	8.3	-0.3		0.19			30	"	11.8	+0.4		0.51		
8	"	8.2	+0.1		0.21			31	"	12.2	-0.4		0.29		
9	"	8.5	-0.3		0.19			32	"	11.2	+1.0		1.11		
10	"	8.9	-0.4		0.29			33	"	11.5	-0.3		0.13		
11	"	8.8	+0.1		0.21	± 0.317		34	"	11.3	+0.2		0.31	± 0.317	
12	"	9.1	-0.3		0.19			35	"	11.5	-0.2		0.09		
13	"	8.9	+0.2		0.31			36	"	11.4	+0.1		0.21		
14	"	9.7	-0.8		0.69			37	"	11.3	+0.1		0.21		
15	"	9.4	+0.3		0.41			38	"	12.2	-0.9		0.79		
16	"	9.7	-0.3		0.19			39	"	12.3	-0.1		0.01		
17	"	10.2	-0.5		0.39			40	"	12.1	+0.2		0.31		
18	"	10.7	-0.5		0.39			41	"	12.8	-0.7		0.59		
19	"	11.0	-0.3		0.19			42	"	12.8	0.0		0.11		
20	"	11.4	-0.4		0.29			43	"	13.0	-0.2		0.09		
21	"	11.6	-0.2		0.09			44	"	13.4	-0.4		0.29		
22	"	12.2	-0.6		0.49										

-0.11 FOR 44 DAYS.

-0.11 FOR 44 DAYS.

WATCH-A.								WATCH-B.							
NO. OF DAYS	FAST OR SLOW	DAILY RUN IN SEC.	DAILY RATE IN SEC.	MEAN DAILY RATE	VAR FROM M.D.R.	MEAN VARIATION OF RATE		NO. OF DAYS	FAST OR SLOW	DAILY RUN IN SEC.	DAILY RATE IN SEC.	MEAN DAILY RATE	VAR. FROM M.D.R.	MEAN VARIATION OF RATE	
0	FAST	3.2				POCKET		23	SLOW	13.0	-0.8		0.69		
1	"	3.5	+0.3		0.4	RECORD.		24	"	12.7	+0.3		0.41		
2	"	3.5	0.0		0.1			25	"	13.0	-0.3		0.19		
3	"	3.6	+0.1		0.2			26	"	13.2	-0.2		0.09		
4	"	4.0	+0.4		0.5			27	"	12.7	+0.5		0.69		
5	"	3.0	-1.0		0.9			28	"	12.0	+0.7		0.89		
6	"	2.7	-0.3		0.2			29	"	12.2	-0.2		0.09		
7	"	2.5	-0.2		0.1			30	"	11.8	+0.4		0.51		
8	"	3.0	+0.5		0.6			31	"	12.2	-0.4		0.29		
9	"	3.2	+0.2		0.3			32	"	11.2	+1.0		1.11		
10	"	2.6	-0.6		0.5			33	"	11.5	-0.3		0.13		
11	"	3.0	+0.4	-0.1	0.5	± 0.53		34	"	11.3	+0.2		0.31	± 0.317	
12	"	2.0	-1.0		0.9			35	"	11.5	-0.2		0.09		
13	"	2.3	+0.3		0.4			36	"	11.4	+0.1		0.21		
14	"	2.1	-0.2		0.1			37	"	11.3	+0.1		0.21		
15	"	2.6	+0.5		0.6			38	"	12.2	-0.9		0.79		
16	"	2.9	+0.3		0.4			39	"	12.3	-0.1		0.01		
17	"	3.1	+0.2		0.3			40	"	12.1	+0.2		0.31		
18	"	3.5	+0.4		0.5			41	"	12.8	-0.7		0.59		
19	"	2.4	-1.1		1.0			42	"	12.8	0.0		0.11		
20	"	1.2	-1.2		1.1			43	"	13.0	-0.2		0.09		
21	"	0.1	-1.1		1.0			44	"	13.4	-0.4		0.29		
22	"	1.0	+0.9		1.0										

-0.11 FOR 44 DAYS.

-0.11 FOR 44 DAYS.

POCKET RECORD SWISS FIRST PRIZE WATCH- A.							POCKET RECORD ENGLISH PRIZE WATCH No 6984.						POCKET RECORD SWISS FIRST PRIZE WATCH- A.						
DATE 1908 JUNE	FAST OR SLOW	DAILY RUN IN SEC.	DAILY RATE IN SEC.	MEAN DAILY RATE	VAR. FROM M.D.R	MEAN VARIATION OF RATE	FAST OR SLOW	DAILY RUN IN SEC.	DAILY RATE IN SEC.	MEAN DAILY RATE	VAR. FROM M.D.R	MEAN VARIATION OF RATE	DATE 1907 SEPT.	FAST OR SLOW	DAILY RUN IN SEC.	DAILY RATE IN SEC.	MEAN DAILY RATE	VAR FROM M.D.R.	MEAN VARIATION OF RATE
23	SLOW	3.8					SLOW	6.4					24	FAST	9.6				
24	"	3.0	+0.8		.39		"	4.8	+1.6		.53		25	"	8.8	-0.8		.04	
25	"	2.3	+0.7		.29		"	4.0	+0.8		.27		26	"	7.8	-1.0		.24	
26	"	0.5	+1.8		.61		"	3.6	+0.4		.67		27	"	7.1	-0.7		.06	
27	FAST	1.6	-2.1		.91		"	2.0	+1.6		.53		28	"	6.4	-0.7		.06	
28	"	2.4	+0.8		.39		"	1.0	+1.0		.07		29	"	5.5	-0.9		.14	
29	"	4.0	+1.6		.41		"	0.4	+0.6		.47		30	"	4.6	-0.9		.14	
30	"	4.8	+0.8	+1.19	.39	± 0.37	FAST	0.8	+1.2	+1.07	.13	± 0.30	OCT.	"	4.2	-0.4	-0.76	.36	± 0.19
JULY	"	6.4	+1.6		.41		"	2.0	+1.2		.13		2	"	3.8	-0.4		.36	
2	"	6.9	+0.5		.69		"	2.6	+0.6		.47		3	"	2.6	-1.2		.44	
3	"	7.8	+0.9		.29		"	3.6	+1.0		.07		4	"	1.8	-0.8		.04	
4	"	9.0	+1.2		.01		"	4.7	+1.1		.03		5	"	1.2	-0.6		.16	
5	"	10.3	+1.3		.12		"	5.9	+1.2		.13		6	"	0.3	-0.9		.14	
6	"	11.2	+0.9		.29		"	6.7	+0.8		.27		7	SLOW	0.6	-0.9		.14	
7	"	12.6	+1.4		.21		"	8.0	+1.3		.23		8	"	1.0	-0.4		.36	
8	"	14.0	+1.4		.21		"	9.6	+1.6		.53			"					

"The Best is the Cheapest"

The oldest and the largest exclusive watch jobbers are watch specialists, and the best.

He who buys from the best selected stock buys cheapest.

Start your account now

M. A. MEAD & CO.

Jobbers of American Watches

NEW YORK
17 Maiden Lane

PITTSBURGH
Fulton Bldg.

CHICAGO
Columbus Memo. Bldg.

LANCET JEWEL SERIES MOVEMENTS

11 and 15 jewel, Open Face

Fitting regular Jewel Series Cases

Send us your cases we will do the fitting

PRICES ON APPLICATION



Sold either movement alone or cased up in solid 14k gold or 20-year gold filled swivel pendant

WRITE FOR SAMPLE

Every movement absolutely guaranteed

HIPP. DIDISHEIM & BRO.

NEW YORK OFFICE
49 Maiden Lane

CHICAGO OFFICE
Columbus Bldg.

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

VACHERON & CONSTANTIN

Special Railroad Movements

To secure and hold the railroad trade there is no more attractive and permanently satisfactory line than the V. & C. Special Railroad Movements.

The watches in question have been in use for many years by a great many railroad men on all important lines in this country, and have shown a degree of accuracy and reliability which is unparalleled.



Many railroad watch inspectors have assured us that the rigid requirements of a railroad watch are met by the V. & C. to a degree which is beyond criticism, and which places the line in a class by itself.

You should have a representative showing of these railroad movements — 17 to 21 jeweled, adjusted to heat, cold and position, and lever set—in order to get your share, and more than your share, of this most desirable class of business.

EDMOND E. ROBERT
Sole Agent
3 Maiden Lane NEW YORK CITY



Profit

Is what you are in business for—"Ball Watches" assure you several varieties.

1—A fair cash return.

2—Satisfied customers—most desirable "profit."

3—No preliminary repairing of movement—No fitting to case—No long regulation. Thus, saving your time is "profit."

4—No "price cutting" competitors.

Ball Watches
THE RAILROAD STANDARD

A "profit proposition" straight through for every reliable retail jeweler.

Write for booklet of facts and figures—We want an authorized agent in every locality.

THE WEBB C. BALL WATCH CO.

Ball Bldg. Cleveland — Railway Exchange Chicago

American Watch Case Co.

The hall-mark of excellence in watch cases is the A.W.C.CO stamp.


C392


C403


C397

14K **"SOLD BY US DIRECTLY TO YOU"** **18K**

9-11-13 Maiden Lane New York

The New Continental Watch Co.'s Movements.



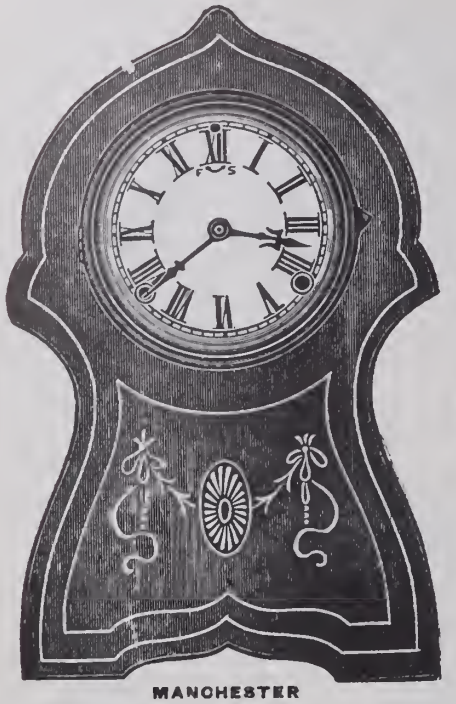
0, 12 and 16 Size. 7 to 21 Jewels.
All Bridge Model and Pendant Set.

Fitting all American cases without any change, interchangeable pendant set, have steel scape wheels, exposed pallets, double roller, Arabic or Roman dials, with and without marginal figures. CONTINENTAL WATCH CO. on bridges, C. W. CO. on dials except otherwise ordered. Special name or nameless movements require four months' time for delivery. Packed in glass show box inside paper box. No expense has been spared to make these movements the best on the market for the money. Every movement absolutely guaranteed. A full line of finished material constantly on hand.

For Sale by all Jobbers.

JULES RACINE & CO., Exclusive Importers,

103 State St., Chicago. **37 MAIDEN LANE, NEW YORK.**



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

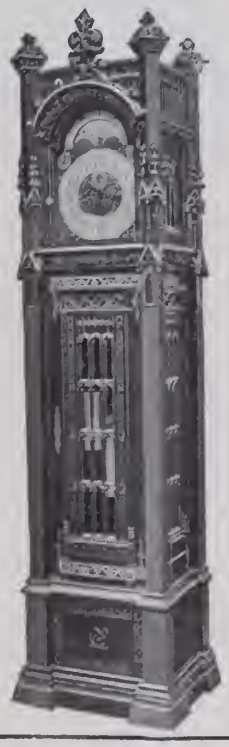
Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane



HALL CLOCKS

of nearly every style and description. The finest line we have ever placed on the market.

Our "Willard" is an extremely fine clock and the highest type of its kind.

Every first-class watch repairer should have one of our No. 13 Regulators. This clock has jeweled pallets and adjusted mercurial pendulum and is finely constructed throughout. We guarantee it to run, with proper care, within five seconds a month. The net price is from $100.00 to $123.00, according to style of case and circuit break, if desired.

Send for illustrated catalogue

WALTHAM CLOCK COMPANY

Office and Salesrooms, Waltham, Mass.

IMPORTANT POINTS

WATCHES ARE

I. Very Inexpensive
II. Very Well Made
III. Very Durable
IV. Very Salable
V. Very Attractive
VI. Very Modern
VII. Very Practical
VIII. Very Reliable
IX. Very Adjustable
X. Very Satisfactory
XI. Very Popular
XII. Very Profitable

A Point for Every Hou

American-Swiss Watch Co
1 MAIDEN LANE
NEW YORK

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g. New York

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

Practical Course in Adjusting

Published Price, $2.50 Special Reduced Price, $1.50, Postpaid

THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harringto
12 BARCLAY S
NEW YORK

Sole Agents to the Tr
for
J. J. ELLIOTT & (
LONDON

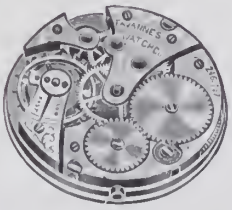
O-SIZE TAVANNES

SCIENTIFICALLY BUILT, PERFECTLY FINISHED, CAREFULLY ASSEMBLED AND MADE BY THE FINEST MACHINERY, THUS ENSURING ABSOLUTELY ACCURATE CONSTRUCTION AND INTERCHANGEABILITY OF PARTS. **THE MATERIAL COMES IN FINISHED FORM, "READY TO USE."**

Pendant Setting, Hunting and Open-Face (with Second Hand), Fitting All Makes of Cases



No. 160. 7 jewels, with new fero-nickel compensating hair spring. Quick train. *Adjusted to heat and cold.*



No. 161. 11 jewels, with new fero-nickel compensating hair spring. Quick train. Patent regulator. *Adjusted to heat and cold.*



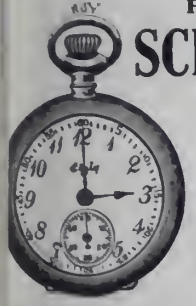
No. 162. 15 jewels (3 pairs in settings), with new fero-nickel compensating hair spring. Quick train. Patent regulator. *Adjusted to heat and cold.*

ALL TAVANNES WATCHES ARE FULLY GUARANTEED AND ADJUSTED TO TEMPERATURE.
THE NAME TAVANNES IS A GUARANTEE OF ACCURACY AND DURABILITY

TAVANNES WATCH COMPANY

ADOLPHE SCHWOB, Sole Agent fr the U. S.

Wabash Avenue, Chicago — 2 AND 4 MAIDEN LANE, NEW YORK — 704 Market Street, San Francisco



F. & F. J.
SCHWITTER
WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

58 Nassau St., New York

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

LADY LESCHOT



The up-to-date Swiss Chatelaine Watch, made in gold, silver and gun metal.

Also fine, extra-flat, Ladies' Gold Watches, decorated and enameled in latest styles.

Every watch warranted.

Material on hand.

Ask for a memorandum.



ALBERT LESCHOT, 65 Nassau St., New York

IMPORTER AND MANUFACTURER

WM. C. PENFOLD CO.

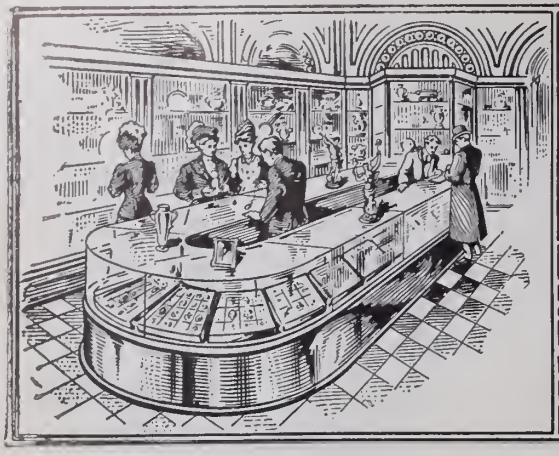
No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches

Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Novel Window Display for the Wedding Season

Prepared expressly for The Jewelers' Circular-Weekly by Otto Jonas

AN out-of-the-ordinary and especially attractive jewelers' window can be arranged by combining a number of every-day household articles so as to represent a room in the home of a newly married couple, and this arrangement will permit a great variety of articles to be shown which are suitable for wedding gifts.

The window must be transformed so that it will represent a room. To do this, purchase sufficient cheap wallpaper to drape back and sides of your window. This wallpaper will retain its position nicely if tacked on carefully at the top and bottom, with possibly an occasional extra tack placed where it has a tendency not to lie smooth. The wallpaper is practically all the material that needs to be bought. The other articles used can be brought from home, or rented at a nominal expense.

The mantelpiece is simply constructed, being merely a wide piece of board nailed to two uprights. (See Fig. 1.) The "tiling" underneath the mantel is a bit of glazed wallpaper in a square design, or can be made at home by using a large sheet of paper and ruling it carefully so as to represent the size of tile wanted.

The "logs" consist of a few sticks of wood. A few electric lights arranged in the fireplace, one on either side, and one beneath the "logs" are very effective. The bulbs used should be red. If you cannot get the colored bulbs from your electric light company, dye the ordinary ones the proper hue. For arrangement of these lights see Figs. 2 and 3. Be careful that your extra wiring is done properly.

The "pictures" hanging on the walls may be advertising posters or attractive signs.

The arrangement of the "room" will permit of the advantageous display of a large variety of goods suitable for wedding gifts—and especially those larger pieces that one finds it hard to show nicely in the usual run of windows. These "presents" should all be labeled with descriptive price cards, giving the name of the article in neat, plain lettering. The price should be distinct, but not too flaringly large. Some of the articles suggested for use in this display are clocks of every variety, vases, bric-à-brac, silver ornaments, cut glass, silverware, fancy carving sets, trays, placques, toilet sets, brushes and combs, bracelets, coffee and tea sets, fine umbrellas and canes, bonbon dishes, salt and pepper cellars, etc. In a word, let there be a general variety. The effect of the complete show is shown roughly in Fig. 4.

To get the best results from this type of window, don't crowd. If desired, a neat card can be placed in the forepart of display. Suitable signs are the follow

Presents Purchased Here
Are Always Satisfactory.

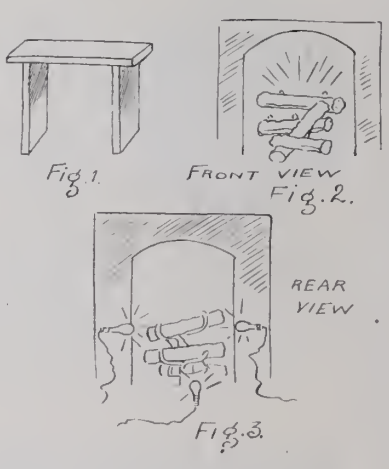
Wedding Presents
Are
Our Specialty.

Surely We Can Please Everyone
With
Our Assortment of Wedding Gifts

The window above described is so di- ent from the arrangements usually ado by jewelers that those who make us the idea will be gratified by the result. care must be used to have the displa ranged in proportions proper for the of your window, and, above all, to d neat job.



Fig. 4.



Fighting Mail Order Competition in Savan Ga.

SAVANNAH, Ga., Sept. 23, 19

Editor THE JEWELERS' CIRCULAR WEEKLY

As I always read with interest articles on how to meet the competitio mail-order houses, I enclose a slip by one of the merchants of this city, which he encloses in all packages sent by him. If you think it worth while w be glad to have you publish it.

A. H.

TEN REASONS WHY YOU SHOULD TRADE V SAVANNAH MERCHANTS.

Because: You examine your purchase and assured of satisfaction before investing money.

Because: Your home merchant is always and willing to make right any error or an fective article purchased of him.

Because: When you are sick or for any it is necessary for you to ask for credit, y go to the local merchant. Could you ask it mail order house?

Because: If a merchant is willing to exte credit you should give him the benefit cash trade.

Because: Your home merchant pays local and exerts every effort to build and better market, thus increasing both the value of city country property.

Because: The mail order merchant does lighten your tax or in any way help the val your property.

Because: The mail order merchant does n for the benefit of markets or real estate valu

Because: "If your town is good enough to in it is good enough to spend your money i Governor Folk, of Missouri.

Because: The best citizens in your comm patronize home industry. Why not be onc best citizens?

Because: If you will give your home merc an opportunity to compete, by bringing your to him in quantities you buy out of town, he demonstrate that, quality considered, he wi you money.

Storekeeping Department.

Keep Awake.

It is strange how quickly people can make themselves believe that they can accomplish only a limited amount of work, and therefore lose all ambition; and equally wonderful to what extent some one with light and optimistic spirits can liven up and endow with fresh courage an entire establishment.

Many a promising business has been dragged down by lack of proper kind of interest on the part of those who had most at stake, and should have built it up.

Too often parties open new establishments with the enthusiastic idea that they will soon acquire a fortune, and when they are disappointed because they find results are not quickly as gratifying as they hoped for, they begin to lose interest and, what is worse, to show visible signs of being discouraged.

Clerks are apt to copy the manner of the boss, and customers are soon aware of a certain shiftlessness in service which betokens a don't-care-I-can't-succeed-anyhow spirit. If merchants could only be made to realize how much it means to them they could certainly cultivate to its fullest limit a bustling, cheery mannerism and choke down any appearance of listlessness.

A bright store that is kept neat and up to date and in which clerks and proprietor vie with each other in keeping customers interested is bound to win success in the long run. There are certain little ways of arranging the stock and always touching up the store; that is, keeping up appearances in a general way that go far toward attracting trade and holding it.

Keep people interested—a few little lessons in business can be copied from very humble sources. Notice the street fakir. No matter what article he is selling, he attracts the attention of the public by exciting their curiosity; holds his audience by keeping up a constant stream of talk and to further stimulate his trade he has usually several "boosters" who, at the propitious moment, begin "buying" the goods and the interested crowd follows the example of these "leaders." The fakir thus thrives on knowing human nature and catering to it. The storekeeper must realize that each buyer he can bring in his shop will attract other customers. The mere fact of people walking in and out of a place of business draws attention to it, and satisfied customers usually are quick to tell their friends about places they are pleased to patronize. A very successful New York retailer relates how a customer walked into his place after he had been established more than a year. And after making a purchase, said: "My office is directly opposite your store. When you started I thought you wouldn't hold out, and as I see you are still here, I will now give you my trade." The dealer thanked him for his patronage and said: "It's lucky for me that everybody did not wait as long as you before coming in to buy."

The new customer answered: "That's all very true, but you will find that the customers you make from now on will be more valuable to you than the first comers, who were either transients or of that element who are always drifting into new places. You have established yourself now. If I am satisfied with your goods I will recommend your place to my friends." And the "crank" (if one may call him so) became and still is a valuable customer, and the remarks he made when getting acquainted proved true.

This is an extreme case, but many a man starting a new enterprise would be all right if he could but tide over that period of depression which usually comes to all beginners when the novelty begins to wear off. One cannot emphasize too much the necessity of keeping up appearances and courage when things don't come the way we want them to.

O. J.

Burglars, about a week ago, broke into the jewelry store of George Miller, Mahanoy City, Pa., and escaped with finger rings valued at about $100. The display window was broken by the thieves.

An Expression of Art in This Magnificent Display.

A WINDOW display which attracted an unusual amount of attention was shown recently in the gem window in the store of Ryrie Bros., Ltd., Toronto, Ont., during the Canadian National Exhibition.

From an artistic point of view the display was very remarkable. It consisted of three stocks of corn, each bearing three cobs of corn made entirely of diamonds. The cobs contained more than 2,700 diamonds, which ranged in size from a small stone valued at $3 to large scintillating gems valued in the thousands.

There were also shown four small jewel boxes with various sizes of rubies, emeralds, pearls and sapphires, numbering in all about 2,000. The total value of the display was $250,000.



A SYMBOL OF HARVEST DAYS—A $250,000 DISPLAY BY RYRIE BROS., TORONTO, CAN.

Endicott & Dietz, Myrtle Point, Ore., have dissolved partnership. R. P. Endicott will continue the business alone.



Increasing Industrial Activity Stimulates Autumnal Jewelry Advertising

Written expressly for The Jewelers' Circular-Weekly by R. F. N.

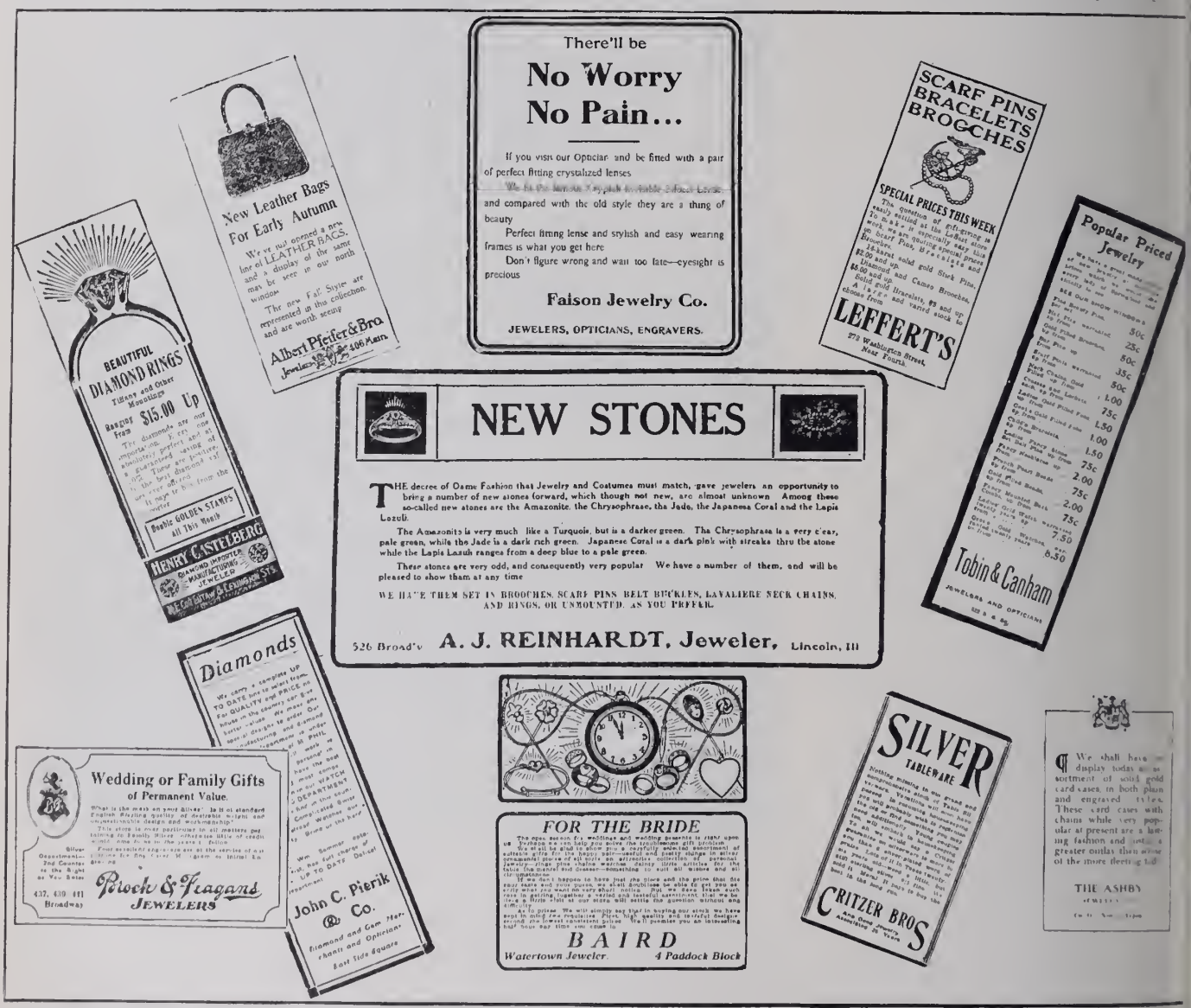
INDUSTRIAL conditions, according to authoritative reports, are again assuming a normal state to the satisfaction of the entire country, and those advertisers who did not cease advertising during the interim of inactivity, or so-called "financial panic" are reaping the harvest. What is probably the most significant indication of returning prosperity is, as reported in last week's issue of THE CIRCULAR-WEEKLY, the fact that the largest diamond factories in New York are now being operated on a full time schedule.

Both experience and good judgment force the conclusion that any surcease or relaxation of advertising during a time of financial stress is detrimental to a merchant's business interests. A concern which advertises only in periods of unusual prosperity does not make as favorable an impression upon the buying power which it seeks to interest as does the concern which advertises perennially.

The advertising should be continuous in order that the impression should be permanent and profound. Although no direct results may be apparent at certain times even for an extended time, the advertis which is continuous keeps up the publi confidence in the advertiser and, not infr quently, sustains at the same time t bright hopes of the reader.

Retail advertising, which is abruptly d continued for an appreciable length of tin operates to bring about one of two thing First, the concern may be entirely forgott and undoubtedly will be, by a large pe centage of persons. Secondly, many those who formerly read the advertiseme may be led to conclude that the concern no longer financially able to continue t vertise. It will readily be recognized i both of these impressions hamper the s cess and impair the progress of a busine

With the unmistakable signs of renew prosperity now in sight the present yea Fall advertising is remarkably heavy



WEDDING AND OTHER ADVERTISEMENTS USED RECENTLY BY RETAIL JEWELERS.

kinds of stock suitable as wedding gifts ha been exploited well during the month September and will also be advertised ev more vigorously during October and N vember.

A very attractive announcement is that Brock & Feagans, Los Angeles, Cal., "W ding or Family Gifts of Permanent Valu

Retail Advertising Department.

kes a striking catch phrase. The text ler the catch phrase reads as follows: hat is the mark on your silver? Is it ndard English sterling quality of desir- weight and unquestionable design and kmanship? This store is over particular all matters pertaining to family silver, erwise little credit would come to us in years to follow. Four excellent en- vers are at the service of our patrons fine pressed monogram or initial en- ving."

hn C. Pierik & Co., Springfield, Ill., in pace of six inches, single column, lay spe- emphasis on the diamond department. e watch and optical departments should be mentioned under the caption of amonds." Special captions should have n devoted to these departments

S. Baird, Watertown, N. Y., in his ertisement of four and three-quarter hes, double column, makes a convincing al to purchasers of wedding presents.

Fritzer Bros., San Antonio, Tex., use a y well written advertisement of silver le ware in four inches, single column. ere is an element of human interest in little announcement, which makes it y readable and interesting.

The Ashby Jewelry Co., Colorado rings, Colo., in an ad. of three and three- rter inches, single column, features solid d card cases in a dignified manner.

Tobin & Canham, jewelers and opticians, Springfield, Ill., in the early part of tember printed a list of miscellaneous elry for men and women in a space of en and one quarter inches, single column. e our show windows," printed at the of the list, is a good request to make the reader.

Leffert Bros., 272 Washington St., Port- d, Ore., made a specialty of scarf pins, celets and brooches for one week and ertised the fact in a space of five inches, gle column. The prices quoted give the pression of reliability and moderate ces.

The popularity of several odd stones, h as chrysoprase, jade, amazonite, lapis uli, etc., gave A. J. Reinhardt, of Lincoln, an opportunity to do some judicious vertising. His present advertisement, aring the caption "New Stones," has been luced from a space of five by nine inches Exception might be taken to the gram- r and spelling used in the advertisement the Faison Jewelry Co., Baltimore, Md. his style of optical advertising is hardly mmendable. It would have more com- rcial value if its tone were more scien- c. Instead of using the negative catch rase "There'll be no worry, no pain," ich, notwithstanding the negatives, sug- st worry and pain, it would have been re advisable to use a positive catch rase referring to the crystallized lenses vertised. Examples are: "Eyeglasses of lity and beauty," or, "Scientific eyeglass ing," or, at the top of the announcement small Livermore type, might be set the ntence, "A thing of beauty is a joy for- er," and under this, "Eyeglasses that look ll and fit well." This, of course, should followed on with appropriate text.

Exhibited, a couple of weeks ago, in the store of Albert Pfeifer & Bro., Little Rock, Ark., were several leather bags. The amount of attention which the display attracted and the number of sales made were considerably enhanced by a series of small advertisements, about five inches, single column, which were run simultaneously with the display in the local papers.

In the ad. of Henry Castelberg, Baltimore, Md., diamond rings are advertised in a space of seven inches, single column.

What Some Jewelers Say.

REPEATING Watch—Is quite a comfort to one after he has used it a while. If you have never seen one we'll be very glad to "show you" merely as a matter of education. They are quite interesting as well as useful. At any time you press the spring, a tiny little silver-toned gong strikes the hour and a second gong strikes the five-minute period. Others of the finer grade strike the hour, the quarter and the minute, so that one can tell time within a minute in the dark. We have these watches at unusually low prices, ranging from $50 up to $300, and will be pleased to have you call on us. Jas. Allan & Co., Charleston, S. C.

Dont's—Don't buy glasses over a counter and select them for yourself. You may select a pair that aids your vision for the time being, yet may prove most injurious. Don't buy cheap lenses; such lenses are imperfectly ground. Don't read in bed or on a moving train. Don't read without your glasses. Don't continue wearing your old glasses when you feel they are not just right. It's so easy to have them right. Thos. Porte, Grand Forks, N. Dak.

Silver of Proven Quality—Whatever the occasion, choose silver on the reputation of its quality. If for a gift, your taste and judgment will be commended. If for your own use, lasting satisfaction will be assured. Our line of silver: Tea sets, coffee sets, dessert sets, cake trays, bread trays, baking dishes, fruit bowls, etc., cannot be equaled. E. L. Askren, Manhattan, Kans.

Character in Jewelry—We have just received our first large shipment of fine gold-filled jewelry. Fobs, bracelets, necklaces, brooches, scarf pins, links, Waist sets, etc., in designs of a character far above the ordinary plated jewelry lines. See our show window. Frank LeBron, Keokuk, Ia.

Diamond Values—The size of a diamond does not by any means determine its value. The cutting and color are the two essential requirements necessary to constitute a first-class stone. Don't be deceived by parties advertising cheap prices on diamonds (or anything else in jewelry). Go to a store that is reliable and carries the stock. We make a specialty of diamonds and precious gems. See our line before you purchase. Our watch repairing department is flourishing. We repair all kinds of complicated and railroad watches. Mr. William Sommer has entire charge of our Optical Department—all cases under his personal supervision. John C. Pierik & Co., Springfield, Ill.

Everything for the Baby—The indispensable buttons and pins, spoons, silver cups, corals, rings, rattles; in gold, silver and ivory. Hess & Slager, Jacksonville, Fla.

Clever Advertising of a Newly Incorporated Retail Jewelry Concern.

THE recent incorporation of the Mulford Jewelry Co., 6 S. Main St., Memphis, Tenn., furnished the occasion for some rather original retail jewelry advertising on the part of the concern. The firm, which was formerly conducted by John N. Mulford, shows, by means of the advertisement illustrated herewith, which has been reduced from a space of 16 inches, triple column, the personal element behind the entity


MULFORD JEWELRY COMPANY
INCORPORATED
6 SOUTH MAIN STREET. MEMPHIS, TENNESSEE.

WILLIAM H. TANNER, Vice-President
J. N. MULFORD, President and Treasurer.
HARRY W. LIVOETTE, Secretary
EDWARD B. SCOTT
PERRY D. MARTIN
PAUL J. TALIAFERRO

Members of the Mulford Jewelry Co. Inc.

THE PERSONAL ELEMENT IN ADVERTISING.

of the new corporation and forcefully suggests the rejuvenation of the business.

As announced in the advertisement the original owner of the business has admitted into the firm five of his faithful employes. In the advertisement there is published under the photographs of the different members in the corporation a brief but impressive history of their respective business careers.

M. B. Hubbard, Eau Claire, Wis., has secured a judgment for $661 against J. G. Ferry, of J. G. Ferry & Co., his former partner, being his half share of the amount which Arthur Jackson, an employe, is alleged to have embezzled from the firm while Mr. Hubbard was a partner, and which Jackson, it is claimed, refunded after Mr. Hubbard had sold his interest to his partner.



SHUROLDA



Automatic Scarf Pin Protector



14 KT. GOLD PLATE

PRICE 50 CENTS

The Stronger the Pull the Firmer It Holds

Samples and Prices on Application

FOR SALE BY JOBBERS OR DIRECT BY

To Release Pull the Ball

Pat. Mar. 12, 1907. No. 847,164.



To Release Pull the Ball

Pat. Mar. 12, 1907. No. 847,164.

STERN & CORN 71-73 Nassau St. NEW YORK



M. L. Landis, Prop. and Instructor

LANDIS SCHOOL OF ENGRAVING

FALL COURSE OPEN

If you wish to take a Course this Fall, please write us at once, and we will assign and hold a place for you.

Our new School rooms have every modern convenience and comfort.

Our methods are original and entirely new. We are the founders of a new system in the Art of Cutting and Designing, which enables a pupil not endowed with artistic skill to learn to make perfect letters.

Write us, and we will give you an idea of what you could accomplish by taking a Course with us.

M. L. LANDIS, 119 Mt. Vernon Ave., Detroit, Mich.

Positively no Mail Course given. Attendance only.

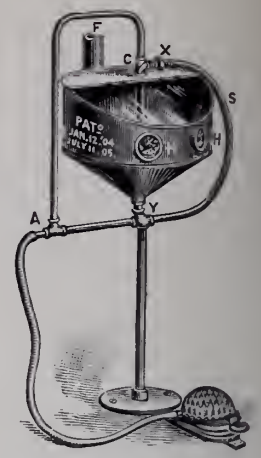
JOHN AUSTIN & SON



Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R. I.

We Do Our Own Smelting.



A Small Compound Sand Blast

Price, $20.00 Foot Bellows, $6.0

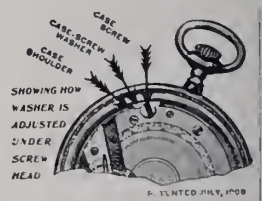
WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MADE of Galvanized Sheet Iron, 12 inche diameter, Glass Top, Fittings of Brae and Iron, practically indestructible. Satis faction guaranteed. Ask your Jobber for it, o write to us. **Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files,** equal to the best imported **Gas Furnaces,** for Melting, Annealing, etc etc.; **Positive Pressure Blowers.**

E.P. REICHHELM & CO

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK



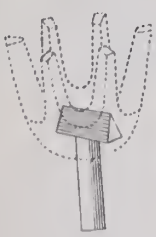
PATENTED PERFECT FITTING CASE SCREW WASHER

Perfect fitting c screw-head an ways ready for c Holds movemen curely, even if shoulder on ca worn away or sprung. Made in all sizes. Prices, $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c For sale at all material houses.

S. URICH,

334 Columbus Ave. New York

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
o attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2122.—**Metal Base for lectroplating.**—*We have a number of aster of Paris figures and statues that we sire to cover with a copper deposit by ctroplating. How must we treat the jects to make them conduct the electric rrent so that the deposit will take?*

T. C. & A.

ANSWER:—Plaster of Paris objects may readily electroplated after the surface is been made metallic for the electric current. It is best to immerse the plaster in ot linseed oil so that all the air spaces ay be filled; then let dry. Now paint e surface over with plumbago, which will ve sufficient conductivity for depositing opper in an acid copper solution. Another ethod employed is to take the objects, fter they have been treated with the linsed oil and dried, and paint them over ith a viscous varnish. Then dust them ver evenly with bronze copper powder and t remain for a day to give the varnish n opportunity to become dry. This will lso give a metallic surface that will be nitable for a copper deposit. All bronze owder contains oil that should be removed efore it is used, and this is best done by asting until the oil burns out, or a little 'cohol is added and burned off with a ame Be careful not to heat so much as melt the powder into solids.

The copper deposit is put on in the regular copper acid bath, but the solution must e used cold. Warming up would interfere vith the varnish or oil. If the plaster has been carefully covered with the copper ronze powder, then a substantial coating of copper can be deposited on the surface. The acid copper bath is made from the following proportions. Com. copper sulphate, one pound; com. sulphuric acid, four ounces; water, one gallon. Dissolve the copper in a little boiling water, then add he balance of the water. A soft piece of sheet copper may be used as an anode.

QUESTION No. 2123.—**Silvering Mirrors with Copper.**—*Will you be good enough to let us know whether anybody now uses copper with which to "silver" mirrors. I read a note on the subject in your Workshop Notes Department a short time ago.*

V. & L.

ANSWER:—According to reports copper was used very little up to a few months ago as a silvering for mirrors. According to an exchange, in some mirrors exhibited at the Royal Society by Dr. F. D Chattaway, the copper has been deposited upon the glass by reducing cupric oxide by an aqueous solution of phenyl hydrazine in the presence of potassium hydroxide, which accelerates the action in a remarkable degree. The mirrors are equal in brilliancy and uniformity of surface to silver mirrors and, on account of the color of the copper, are much more beautiful.

Silver Finishing and Polishing.

(By ANDREW HELLTHALER, in *The Metal Industry.*)

THE methods of silver finishing are as varied as the colors of the rainbow, almost every factory having a system different from all the others, and the results are almost as varied as the methods. This is due entirely to the endeavor of various manufacturers to produce articles like those turned out by some competitor, at a lower figure, and to the detriment, I believe, of first-class finishing.

The first thing to be considered in silver finishing is the preparation of the article, already shaped by spinning, stamping or the hammer, for the application of whatever mounts may be wanted upon it, such as feet, handles, borders, etc. This preparation consists of sand bobbing the article, removing all fire that may be in the silver, at least 1½ inches further out than the mounts extend, so that fine stoning around the mounting will not be necessary, thus saving on ordinary jobs about six hours. This only applies to the past methods of fine stoning all around borders and mountings, an operation oftentimes consuming more time than all the other operations put together. The new method does not in any way prevent the finisher producing a cleaner and neater piece of work, while it at the same time lessens the cost of the work and does not require so much skill.

After this, the first operation, has been gone through and the article is complete in its make-up, the actual finishing begins. While many finishers endeavor to bob an article all over, no matter what shape it may be, there is a hard and fast rule to be followed in bobbing shapes, as follows: Flat bottoms, concave bottoms, and all perfectly flat surfaces must be pumiced and fine stoned. Convex or slightly raised surfaces must be pumiced and can then be bobbed, thus saving fine stoning. All other shapes, surfaces, etc., can be bobbed, eliminating stoning in its entirety.

The bobbing of a piece of work is by far the most difficult branch of silver finishing, requiring the most skill and careful judgment, inasmuch as ridges and hollows can be cut into the finest made piece of work by the finisher if he does not handle his bobbs correctly. For first-class bobbing walrus hide must be used. Some firms use felt, owing to the difference between the price of felt and walrus hide. Walrus is the best by far since you get a first-class finish, while with the other you do not. Once a finisher has a set of walrus hide bobbs they last him for years, while felt last no time at all, wearing out rapidly and never giving satisfactory results. All walrus hide bobbs should be pounded soft with a hammer; the softer the better. This is a point a great many finishers do not know, consequently they prefer felt; but one thing is certain, all first-class finishers want the walrus hides.

Another mistake made by a great many firms to-day, as well as finishers, is the grade of pumice they use in bobbing, they having an idea that coarse grades, cutting quicker, give the best results. This is a very grave mistake, as the fine pumice gives such a clean surface that brushing is absolutely unnecessary, thus saving the cost of brushes as well as the time of the extra operation. Bobbing should never be done with a coarser grade of pumice than No. 0. A piece of work treated in this way only requires a small amount of brushing around the mountings and nowhere else. One small two-row brush is all that is necessary for a dozen bread trays, etc.

All brushing should be done with tripoli and oil. This having been accomplished the next operation is grease buffing, the easiest operation in finishing. This is done with a cloth buff and tripoli composition. With this all bobb and brush marks are buffed out, so that a clean color is brought up on the metal.

Buffs of all wool are by far the most preferable, but no work on silver should be done with the buff worn down to the stitching. When a buff becomes worn down that far the stitching should be opened to render the buff soft. With silver the operation is directly the opposite of all the other metals. In handling brass, copper, etc., the harder the buff the better the result, and it is to this cause alone that the brass and copper finisher owes much of his poor work when he finds employment in a silver shop.

The effect of using a hard buff on silver is the working of a cloud in the metal through the friction and heat. This cloud is very hard to remove and it consumes too much time. This is the only thing to be considered in grease buffing.

Polishing, the next operation, requires very little explanation. The same rules apply as in grease buffing, except that the buffs should be made of canton flannel, and rouge should be applied instead of tripoli composition, the rouge being first dipped in kerosene oil each time before it is applied to the buff. This permits the easy washing of the article, as the oil prevents the rouge from sticking around mounts, etc.

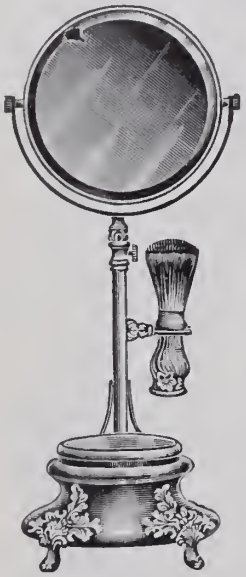
Oxidized borders should be oxidized before polishing. All work should be dipped in "fire acid" before any finishing is started in order to remove fire from the job. This acid consists of one-third nitric acid to two-thirds water and is used hot. The best way to heat it is to place a sheet iron box filled with sand upon a gas stove, and on this put the stone jar containing the acid. The acid should be very hot, but not boiling.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .



No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW few really useful, practical articles you have for Men?

Here Is One - We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in "Dorantique," Copper, Nickel, Brass and Silver Plate

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios : Apollo Silver Co.

WORKS { 4-5 Marion Street / 205-207 Lafayette Street

544 Broadway, NEW YORK



We make a large assortment of Jewel Boxes, Stick Pin Cases, etc.

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

TRADE R MARK

C. F. Rumpp & Sons

PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway



7-in. Saucer, Pansy No. 205

KELLY & STEINMAN, Inc.

Manufacturers of

Rich Cut Glassware

Is Quality any consideration with you? If so, let us send you a Sample Order.

OUR PRICES ARE MODERATE

KELLY & STEINMAN, Inc., HONESDALE PENNSYLVANIA

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway Bet. Cortlandt and Dey Sts.

688 Broadway

723 6th Ave.

New York

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Ceramic Triumphs of Early French Potters.

By J. A. R., in the *Canadian Pottery and Glass Gazette.*

(*Continued from issue of Aug.* 19.)

THE present, and concluding, instalment of our short studies in early French celain, is devoted entirely to the fac-es located in Paris and its immediate ghborhood.

A Basse Courtille.—Locre de Roissy nded this factory in 1771 at the corner the Rue Fontaine-au-Roy and the Rue nt Maur, in that part of Paris called la se Courtille, Faubourg du Temple. but three years after the foundation re employed as director, Russinger, who generally supposed to have been the lptor of that name who worked in the tory at Hochst, 1759-1766. Locre and ssinger continued working together till 5, when the former retired, owing to ncial difficulties in connection with the tory buildings, which were purchased by Gaudron. Russinger continued the nufacture of porcelain, and in 1800 took lyat into partnership. The factory was ried on under various owners till 1841, en it ceased. The productions after the of the 18th century are character-c of the artistic decadence of the period, have very little interest. During the t period of its existence, namely, up to date of the retirement of Locre, this tory was one of the most important in nce, and was one of the strongest com-itors against the monopoly of Sèvres. hough the permission to carry on the duction of porcelain was only granted der the usual restrictions, these condi-ns were practically ignored, and every-ng which was made at Sèvres was also duced in Locre's factory; even the bis-t figures were manufactured successfully large quantities, though in many cases y are nothing but absolute copies of vres originals. The characteristics of porcelain made in this factory are gen-l excellence in form, coloring, glazing l gilding.

Rue Popincourt.—This factory was nded by Jean Nepomucene-Herman st, who was born in 1754 at Raders-urg in Styria. Nast, who has scarcely ceived the recognition due him as a aftsman, arrived in Paris as a young man seek his fortune. After trying his hand a saddler he took up the art of porcelain aking in the Vincennes factory in 1780. wo years later we find him setting up for mself in the Rue Popincourt, where he ems to have executed all the principal part of the work with his own hands. He soon became so successful that he received numerous offers of partnership and patronage from other ceramists and exalted personages, all of which were declined. In 1784 he removed to larger quarters in the Rue des Armandiers-Popincourt. He devoted much attention to sculpture in biscuit porcelain, and also made many ornamental vases in the style of Wedgwood's blue jasper ware with decoration in white relief. He died in Paris in 1817, leaving two sons, who carried on the factory very successfully till 1835, when they sold it to the city of Paris.

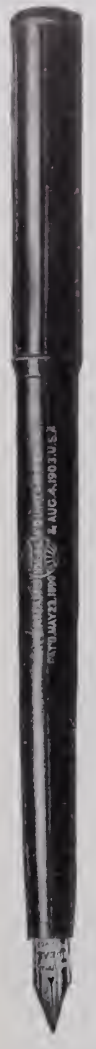
Rue Thiroux.—The date when this factory was founded is uncertain, but there is proof that it was working in 1775, and there is on record the registration of the trade mark by the proprietor, Lebœuf, on Sept. 9, 1776. Notwithstanding the fact that Lebœuf's factory was under the special protection of Queen Marie Antoinette, he was unable to escape the consequences of having infringed the prerogatives of the royal factory at Sèvres, for in 1779 his premises in the Rue Thiroux were entered by the police and his goods seized. He does not, however, appear to have allowed himself to be discouraged from continuing to break the ordinances of Sèvres and to manufacture every description of porcelain, but he, doubtless, trusted to a large extent in the Queen's influence for protection against the infliction of further penalties. Lebœuf continued to carry on the factory after the outbreak of the revolution, until he sold it in 1797 to Charles-Barthelemy Guy, who took Housel into partnership. The factory changed hands at long intervals, and was working in 1869, when it came into the hands of Leveille. The productions of this factory, which are usually known as *Porcelaine a la Reine,* were, both as regards form and decoration, modelled after the Sèvres. Although lacking originality, the quality is good in material as well as in execution. Corn-flowers, the favorite blossom of Marie Antoinette, were very much used as subjects of decoration; gilt designs on plain white ground, are also often met with. This factory must have occupied an important position during the first twenty years of its existence, as the productions of that period are still very numerous, and are even to be found to-day in most of the principal dealers' shops in England and on the Continent.

Rue de Reuilly.—This was a small factory established by Jean-Joseph Lassia, who registered his factory mark on October 26, 1774. He appears, according to the official records, to have had a somewhat checkered career. A native of Strasbourg, he went to Paris in 1765, at the age of 35, and, although of low origin, he was always well dressed and lived in considerable style. He picked up his knowledge of porcelain making from Hannong, whose secrets he managed to obtain, and improved himself by journeys to Sèvres, where he learned what he could until he was imprisoned. Notwithstanding his doubtful reputation, he appears to have successfully conducted his factory for a considerable period, for it is not till 1798 that we lose trace of it. The productions, although of no particular interest, were of good quality, very hard and well gilt. They were usually decorated with over-glaze colors, a yellow ground being characteristic.

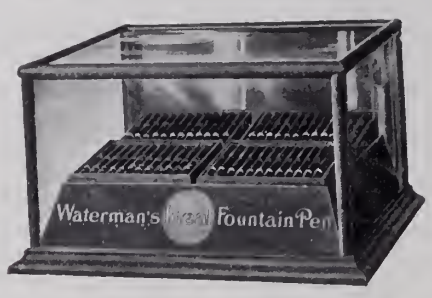
Rue de Bondy.—This factory, which was one of the most important in France, of the period, was founded by Dihl in 1780 in association with Guerhard, in the Rue de Bondy in Paris. From the very beginning it had the advantage of the protection of Louis de Bourbon, Duc d'Angouleme. Dihl, who was one of the greatest ceramists of his day, brought his factory to a high state of efficiency, and the productions take rank with the best French porcelain of their time. It is probable that Dihl was, during the first few years, only the director, and that the factory was financed by Guerhard, with the assistance of the Duc de Angouleme, for in the mark of the factory there is nothing to represent Dihl's name until after 1817, when he was nominally sole proprietor, although Guerhard's widow was still financially interested.

Clignancourt.—The factory at this place was founded by one Deruelle, who registered his mark on Jan. 24, 1775. Being granted the protection of the King's brother, Deruelle paid him the compliment of adopting the initial of his name, Louis-Stanislas-Xavier—L. S. X. Deruelle appears to have remained head of the factory till about 1790, when he gave it up to his son-in-law, Moitte, of whom nothing is recorded after 1798. The factory of Clignancourt, which was situated in the outskirts of Paris, held a high position and was regarded by Sèvres as a serious competitor. Its productions were characterized by the great technical excellence of the paste and artistic skill in decoration. The exalted patronage extended to Deruelle was not always successful in protecting him from the consequences of his persistent infringements of the privileges granted to

Waterman's Ideal Fountain Pen



An Advisable Stock Assortment



Show Case No. 8
Size 18½ x 21¼ x 12 inches



Four Dozen
Jewelers' General Assortment

Costs $90.00
Sells for $150.00

With the above assortment we supply our handsome No. 8 Show Case in either cherry or oak finish; also Jewelers' Display Sign, Circulars, etc., giving every dealer the opportunity to arrange an attractive department and enjoy the ever increasing sales which this standard line enjoys.

Write to-day for full information or suggestions for larger or smaller assortments.

We will gladly post you on selling plans for the winter season—the enormous publicity, etc., and How to Reap the Benefits.

L. E. Waterman Co., 173 Broadway, N. Y.

Mr. Jeweler:

Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner

ESTABLISHED 1870

FANS
and Novelties for the Jewelry Trade

520 & 522 Broadway
New York



We Repair Jewelry

Make It To Order, Alter and Match It

Many "Jewelry Repairers" are such in name only. The jobs they receive are turned over to us or some other bona-fide repairer.

Deal with us direct and save the middleman's profit.

Twenty-five years' experience is a sure guarantee of good results.

Mountings, Bracelets, and Special Order Work. Coloring and Plating.

BRESLAVSKY BROS., 51-53 Maiden Lane, New York



THE R & L OIL

The R. & L. O is made especiall for those expe watch and cloc makers who mus have the best an most reliable o on the marke It does not gu or thicken, an possesses all th requisites needed for the most delicat mechanisms. Send 25c. to your job ber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS . . . Philadelphia
SWARTCHILD & CO. . . . Chicago
NORDMAN BROTHERS CO., San Francis
D. C. PERCIVAL & CO. . Boston
CHAS. MAY & SON . . Boston
DANIEL PRATT'S SON
53 Franklin Street, Bosto
SUSSFELD, LORSCH & CO., New York Ci
H. S. MEISKEY CO. . Lancaster P
E. & J. SWIGART . . Cincinnati, Oh
HAMMEL, RIGLANDER & CO. . N. Y. Ci

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MAS

Established 1879 Manufacturer of

LOUIS W. HRABA — Fine Leather Goods

29 East 19th St., New York Exclusively for the Jewelry Trade

vres, for we find records of prosecutions d seizures of decorated porcelain. The tory failed to preserve the high quality ich had characterized its productions ring the directorship of Dernelle, and later years are distinguished by the diocrity which is always a characteristic work which is unaccompanied by enusiasm.

Boisette.—The factory which was situd in the village of Boisette was founded Jacques Vermonet and his son Jean in 'S, and appears to have been under the ronage of the Duc d'Orleans. It lasted only a very short time. The productns were good in quality and style, but sent no characteristics to distinguish m from any of the other factories in the ghborhood of Paris of the same period.

[THE END.]

oints in Selling Art Pottery and Glass.

ERCHANDISE must be sold with a little legerdemain. Just as the conr forces upon a spectator precisely the d he wants him to hold, so the skilful rchant and salesman forces goods by playing *one*. What sells goods is forcg the card and making decisions for the tomers. Putting goods in the window s them. Every business man knows it It isn't the fact that the stuff is in in sight that sells it, however, but bese the window, properly dressed, makes cisions for the customer. Instead of ning in to look at some vases, he comes and says he wants *that one*, and nothing ikely to change his decision.

The principle of forcing the card applies ll more broadly. Inside the store, arge items specifically wherever possible. woman comes in for a chocolate jug or elery tray. If scattered all over the store is hard for her to decide which one she fers, and takes up twice the necessary e of the salesman. Grouped together a table or a shelved recessed fixture, e sees all at a glance and decides quickly. Art pottery should be segregated as to e in the store and window displays, only e finish of a particular line and but a few ces. The window drapery should harmonize with the color of the pottery or rm a pleasing contrast. Cut glass should exhibited alone in the window display, though a piece or two of silver is permisble.—*Canadian Pottery and Glass Gazette.*

ternational Pottery Exhibition at Faenza.

THE Secretary of the London Chamber of Commerce has received a communition from the British Chamber of Comerce for Italy, stating that the Internaonal Pottery Exhibition will be held at aenza, Italy, in August and September.

In order tha the expenses of British exbitors may be as small as possible, the alian State Railways have granted a reuction of 60 per cent. in rates of freight ver their lines, and the Italian Minister f Finance has also granted great facilities regard to Customs formalities.

The H. W. Alexander Co., Sac City, Ia., as dissolved, N. H. Alexander continuing he business.

Field in Columbia for the Development of American Trade in Glassware.

THE following information concerning the trade in glass and glassware in Columbia, and the opportunity which exists in that Republic for American manufactures, is furnished by Consul Isaac A. Manning, of Cartagena:

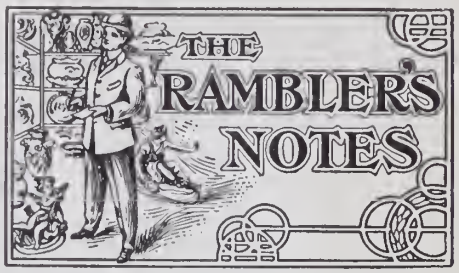
Recently a local firm imported a considerable consignment of glassware from the United States, ordered from the catalogue of a well-known factory. The goods proved very satisfactory, the order apparently having been filled carefully and from good stock. The ware was packed in hogsheads, very carefully, and arrived with little breakage. This shipment has given the importing firm good satisfaction and will no doubt lead to other orders.

While packing in hogsheads is all right for Cartagena and other cities on the coast, for the interior cities care must be taken in packing in barrels or crates not to exceed 125 pounds in weight per package for muleback transportation.

The opportunity for the sale of American glassware in Colombia is very good and merits the attention of manufacturers. In this, as in the case of too many other manufactures, the United States do not hold the position to which they are entitled. For example, the imports of glassware into Colombia in 1907 amounted to 9,141 kilos (1 kilo = 2.2 pounds), of which only 319 kilos were from the United States, while 5,430 kilos were from Germany and 3,244 kilos from the United Kingdom. Of glass tumblers, 29,543 kilos were imported, of which 19,976 kilos were from Germany, 5,079 from the United States, and 4,286 kilos from France. Of mirrors imported at Cartagena, 3,758 kilos were from Germany, and only 1,896 kilos from the United States.

American manufacturers of glass and glassware are not supplying a very great share of Colombian imports. It would seem as if they are completely overlooking an excellent field. It is possible they are doing what too many other manufacturers have done, and are still doing, sending out catalogues only, and wondering why orders do not reach them. It seems useless to continually dwell on the value of the "drummer" in the extension of trade, but if American glassmakers and other manufacturers making lines consumed here will begin sending their travelers to this and other Spanish-American countries the result will be a surprise to them. Occasionally a firm will place an order from a catalogue, but, with a houseful of catalogues on hand, one traveler, with a knowledge of the language of the country, a good line of samples, and a little push, will receive more attention and accomplish more in one day than catalogues will in a whole year.

Frank L. Jones has purchased the business of O. D. Johnson, Wenatchee, Wash. Mr. Jones had been with Mr. Johnson for the past three years, and had done most of the jewelry work in that time. Mr. Johnson has been in business at Wenatchee for about 13 years, and retires on account of ill-health.



DAINTY PLATES OF ENGLISH CHINA

DAINTY and seasonable service plates of English china shown at the salesrooms of W. S. Pitcairn, 44 Murray St., New York, include one in hand-painted effect showing a cluster of grapes and apples interwoven with roses and daisies. The design is at the center of the plate, and is most striking. The fruit and flowers contrast with the green leaves and the beautiful white of the china in pleasing style. The border is a gold work design. Another plate seen at the same salesrooms shows a single rose at the center offset by a background of leaves. Circling the plate are roses joined by daintily draped rosebuds. An offering of much interest is a large jardiniere decorated in underglaze hand-painted flower effect. The decoration is excellent and the whole effect most pleasing. At the top and bottom of the vase are bands of gold work.

*

SEASONABLE CHINA NOVELTIES.

OFFERINGS for the present season's trade at the salesrooms of Julius Palme, 35 Barclay St., New York, include a line of dinner ware which is meeting with popular favor. The decorative scheme is a heavy band effect shown in different colors, popular among which are green and brown. The display of game and fish plates includes a number of pleasing designs. The decorations are shown in natural colors. A dinner set with a dainty rose pattern is also shown. Plates with acid gold borders are exhibited in a number of sizes. These plates have bands of varying widths. Some of the plates have bands at the edge, while others carry this decoration at both the edge and shoulder of the plate. Dainty afternoon tea sets are also included in the line, and are shown in a number of patterns.

*

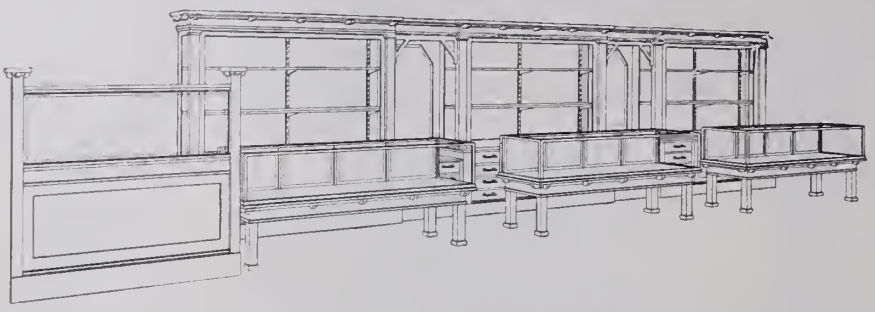
A HANDSOME CLOCK.

AN attractive mantel clock on exhibition at the salesrooms of Tiffany & Co., Fifth Ave., New York, has been receiving favorable comment from passersby recently. The clock rests on an oblong white marble base, which supports a smaller pedestal. It is enclosed in a round bronze case embellished with garlands in gold bronze and surmounted by a quiver filled with arrows. At one side of the clock is the figure of a child, and by his side an openwork cage. "L'Enfant a la Cage" is the title given the piece. The bronze figure is the work of Jean Baptiste Sigalle, and is an exact reproduction of the original marble one in the National Museum of the Louvre.

THE RAMBLER.

ALEXANDER H. REVELL & CO.

REES, DAYTON, EASTMAN AND HAWTHORNE STREETS CHICAGO, ILL



Manufacturers of
High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."

LEMAIRE OPERA GLASSES

LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER 37 MAIDEN LANE, N. Y.



All Genuine Glasses Bear This Mark
Large Variety in All the Latest Styles

L. LELONG & BRO.

GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE

ARTHUR MARSON
INC.

MAKERS OF

Swivels, Spring Rings, Snaps and Specialties in the Line, in GOLD and PLATINUM

Manufacturers of the

SMALLEST SPRING RING

on the market for Neck Chains

SEND FOR SAMPLES

23 MARSHALL ST., NEWARK, N.J.

Frank Dederick. *Established 58 Years.* James E. Dederick

James H. Dederick's Sons,

Assayers and Bullion Dealers.

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars
Small rolling for the trade.

ALL QUALITES OF GOLD AND SILVER SOLDER.

16 Maiden Lane .. .. NEW YORK.

We buy Old Gold and Silver.

THE WRIGHT SELF FILLING PEN



THE WRIGHT WRITES RIGHT

WRIGHT PEN CO. ST. LOUIS U.S.A.

SEND YOUR SWEEPS to the

Cincinnati Gold & Silver Refining Co.

REFINERS, ASSAYERS AND SMELTERS

Office, 523 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO

Highest Price Paid for Gold, Silver and Platinum Platinum and Gold Filings Refined by the Russian Method

WM. BOLLES' SELF-FILLING NON-LEAKABLE FOUNTAIN PENS



SIMPLE—CLEAN—PRACTICAL

We make our own goods—and they have stood five years' test by the largest dealers in the country. Write for Catalogue and Price Lists.

THE WM. BOLLES CO., 1108 JEFFERSON ST., TOLEDO, OHIO



JEWELER'S WORK BOX

Price Each, 75c.

EVERY JEWELER NEEDS ONE
THE MOST PERFECT BOX MADE

Manufactured and For Sale by

WILLIAM DIXON, Incorporated

39 John Street NEW YORK

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD. SILVER. FILINGS. SWEEPINGS &c..

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense*.

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.		14 K. 66c. per dwt.	
10 K. 50c. "	"	16 K. 74c. "	"
12 K. 58c. "	"	18 K. 82c. "	"

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

CRUCIBLES.





Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street,
NEW YORK.



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.
Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom, 194 BROADWAY, NEW YORK.
Send for Price List. Tel. 370 Cortland



PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N. J.

New York's Leading Jewelry Auctioneers.



H. J. HOOPER.

WE issue no booklets or circulars, and make no false promises in order to get your sale. Our past reputation is a safe, sure guarantee that the people who do business with us will get an honorable and square deal. We will send you our references on request, and you can write or wire them and satisfy yourself.

H. J. HOOPER & CO.

37 MAIDEN LANE
NEW YORK

CLUTCH PENCIL POINT

This perfect new pencil is the result of 44 years' experience in pencil making and without question is the most serviceable, convenient and practical style ever produced. Wherever shown it has met with immediate favor. **Certain to become the most popular pencil the trade has ever shown.** More real value and efficiency than any pencil ever produced.



Holds almost any size lead. The lead is held perfectly rigid without wobbling or sliding. Never requires sharpening and is always the same length.

Simple in construction, nothing to get out of order. Convenient in size. Perfect in manufacture.

Price, $8.50 per dozen and upwards. Sterling silver, gold or brass. Gem ends.

Write for samples and prices.

Aikin-Lambert Co.
Established 1864
15-19 Maiden Lane
New York, N. Y.
138a St. James St., Montreal, Canada.

IMPORTER AND MANUFACTURER OF
Watch Materials, Tools, Jewelers' Supplies and Optical Goods
BARGAINS IN
ENGRAVING BLOCKS
PRICES ON APPLICATION

Fine Gold, Silver and Platinum always on hand. Highest Prices paid for Old Gold and Silver.

Prompt shipments of Jewelers' and Watchmakers' Tools and Material to all parts of the United States.

A. ZAREMBOWITZ
250 East Houston Street, New York

We will mail upon receipt of $1.00 our 800-page Catalogue; this $1.00 will be deducted from the first purchase of $10.00 or more.



S. MARTIN

Jewelry Auctioneer

205 Farwell Avenue
MILWAUKEE, WIS

L. D. 'Phone, Lake 663

¶ I sell only for Jewelers who prize their standing for honesty and reliability — carry no stock of my own to sell

¶ Refer to the Mermod, Jaccard & King Co., of St. Louis, Mo.; L. T. 'Combs & Co. Omaha, Neb.; L. Lechenger Houston, Tex.; Rushmore Jewelry Co., Pueblo, Col.

Send for Book on
"How to Run an Auction"

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, OCTOBER 7, 1908. Vol. LVII., No. 10.



The Famous "Kasseler Kanne" in the Royal Museum at Kassel.

(See Text on Page 61.)

ALVIN SILVER



THE VIRGINIA, Nos. 2402-2403 (Very Thin Model)

	2403 Large	2402 Small
Bonnet Brush	$4.50	....
Cloth Brush, large	6.00	....
Hair Brush	9.50	$6.70
Hat Brush	2.70	....
Military Brush	5.20	4.00
Tooth Brush	1.80	1.50
Velvet Brush	3.50	....
Button Hook	1.80	1.50
Gent's Comb	2.50	....
Ladies' Comb	2.50	1.80
Corn Knife	1.80	1.50
Cuticle Knife	1.80	1.50

	2403 Large	2402 Small
Handle Mirror	$16.00	$10.50
Ring Mirror	14.00	....
Nail File	1.80	1.50
Nail Polisher	6.00	4.00
Nail Polisher Rest	4.50	5.00
Paste or Salve Box, medium	1.50	....
Paste or Salve Box, small	1.20	....
Pin Tray	4.70	....
Puff Box, medium	6.50	....
Shoe Horn	2.00	1.70
Hood Whisk Broom	5.50	....

Subject to the usual Catalogue discount

Illustrations about one-third actual size of 2403 pattern.

ALVIN MFG. CO., 52 MAIDEN LANE, NEW YORK

A PAGE FROM OUR TOILET WARE CATALOGUE

Fahys Dust=proof Cases



It is necessary for Engineers, Firemen and Mechanics to have their watch movements absolutely protected from dust and dampness to ensure their keeping accurate time.

This can be done only by using a case so well made as to exclude all dust and dampness, such as Fahys Cup Screw Cases, made in "Permanent," "Bristol" and "Montauk" qualities.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



As in a looking-glass, reflection mu
show the truth.

A little reflection on your part mu
convince you that the diamond cutt
gets less for his stones than the firms who buy their diamonds of the cutt
and resell them. We are diamond cutters.

J. R. WOOD & SONS

DIAMOND CUTTERS

Also Importers of Rubies, Emeralds and Sapphires

2 MAIDEN LANE, Corner of 170 Broadway - - - - NEW YOR

HIGH QUALITY

Plain Solid Gold Rings



Our rings are on top because they are the best that can be made and are the standard for quality.

You can implicitly rely upon rings bearing our trade-mark ≷ being exactly the quality of gold they are stamped. We guarantee it.

Our prices are as low as it is possible to sell for and furnish the quality represented.

J. R. Wood & Sons

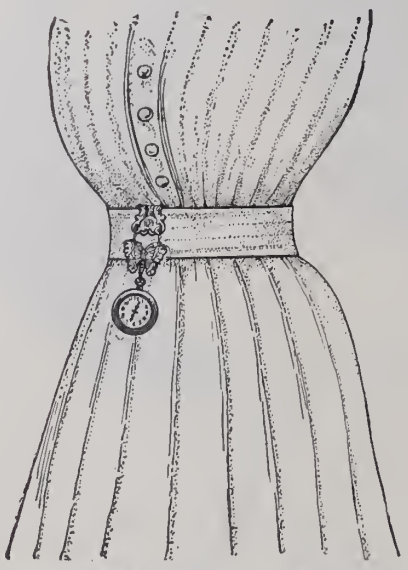
RING MAKERS

Maiden Lane Corner of 170 Broadway

NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







Y 64/L 349







Y 94/L 293

INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

Our Locket Fob has already proven itself to be a great seller. We predict for our Watch Fob great results. It is a winner. Write for samples. We sell the wholesale trade only.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane

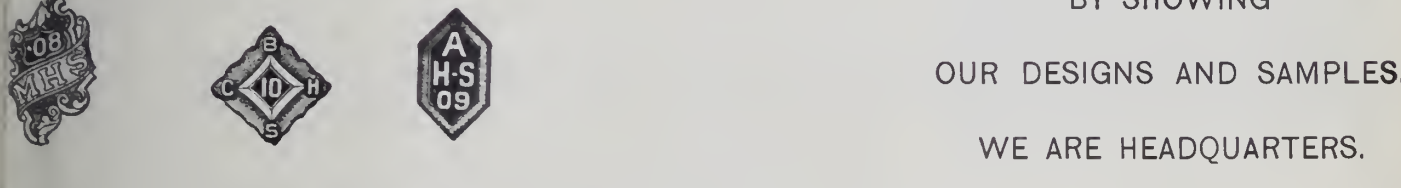


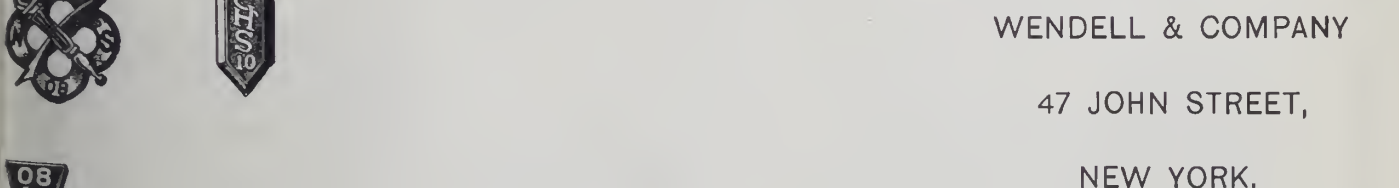


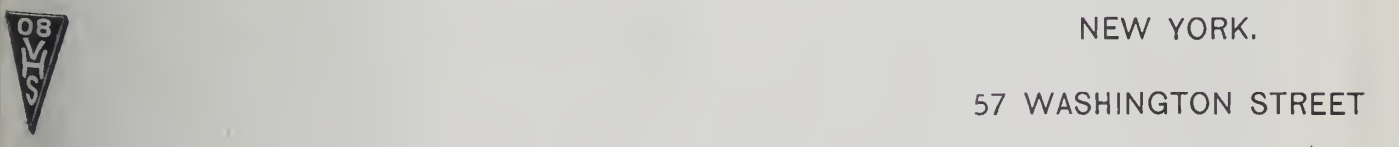












YOU

CAN SECURE THAT

CLASS PIN ORDER

BY SHOWING

OUR DESIGNS AND SAMPLES.

WE ARE HEADQUARTERS.

WRITE TO EITHER FACTORY.

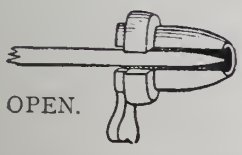
WENDELL & COMPANY

47 JOHN STREET,

NEW YORK.

57 WASHINGTON STREET

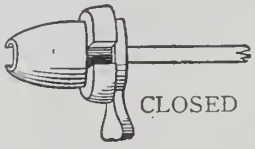
CHICAGO.



OPEN.

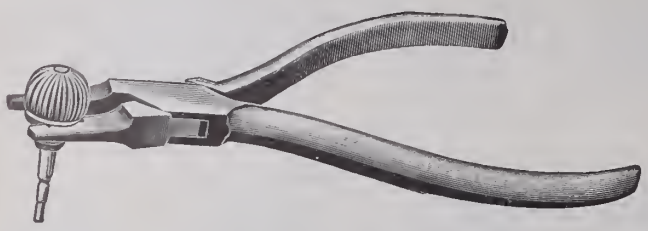
WENDELL'S PERFECT SAFETY CATCH

SETS CLOSE TO BODY OF PIN.
PROTECTS POINT OF PIN TONG.
HANDILY LOCKED AND UNLOCKED.
ABSOLUTELY SECURE.



CLOSED



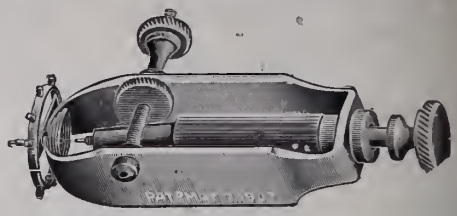


CROWN PLIER No. 331

For clamping the collar of crowns on dust-proof cases while removing same from pendant. This is usually found a difficult task but easily done with the help of this plier.

Nickel plated.....each, $ .60

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

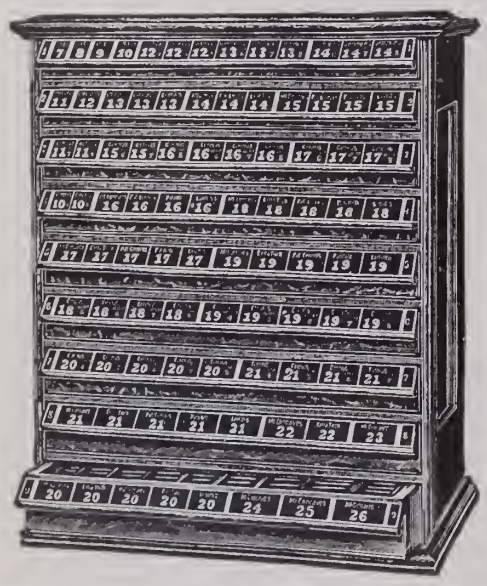


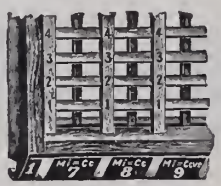
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the c witbout either distorting the hairspring or bending the balance; with aid of this tool the difficulty is overcome. The tool is provided v a pair of spring fingers, curved at the ends and ground very thin sharp. By tilting the balance the jaws may be slid under the h spring and by pressing the jaws together it will readily loosen collet and then by turning the central screw, which has a hole in end to receive the staff pivot, you can force the collet from the st without injury to balance or hairspring. The adjustable screw nut provided to avoid wear or injury to the jaws. A glance at the illus tion will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)

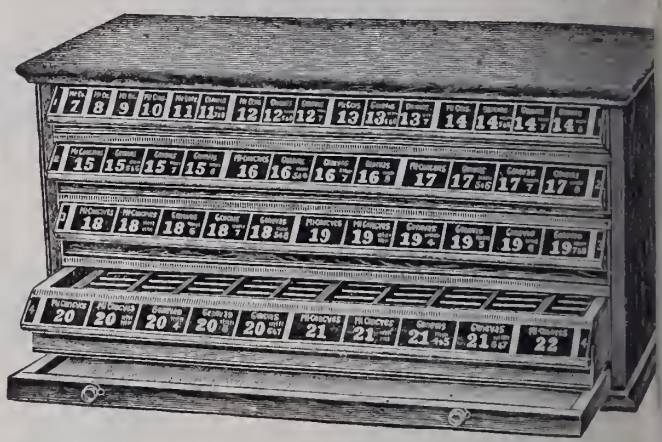




Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearar The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the l manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive ch dust, etc.

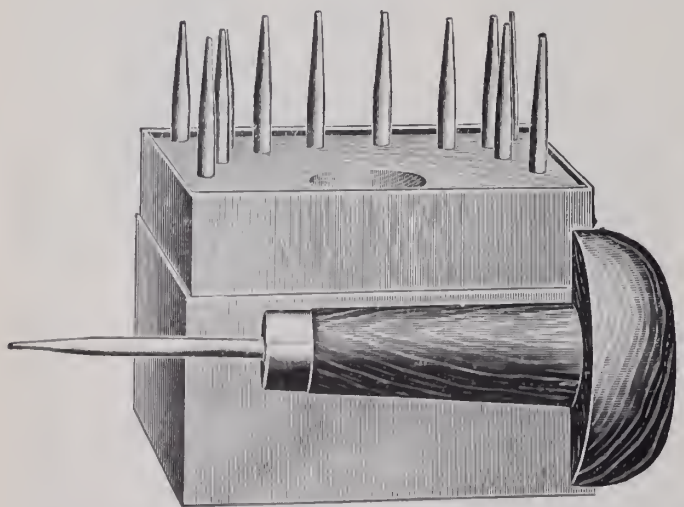
Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case 20 with four drawers has 784 spaces, to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of tbe drawers and done in gold bronze black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 incl Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ incl Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

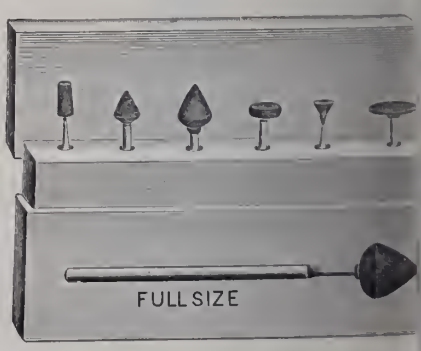
The construction of drawers, the arrangement of partitions to economize space and weight, and novel method of showing contents on drawer-pulls are all prominent characteristics and extremely v thought of.



SET OF 12 BEADING TOOLS, WITH INTERCHANGEABLE HANDLES No. 50

The rosewood handles have brass bushing so that the beading tools may be used by hand or hammer.

Per Set, $2.00



SET OF 6 CARBORUNDUM DISKS No. 100

The variety of shapes should make this a de able article on the bench.

Per Set, 90c.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yorl



The Sea of Watch Cases

SO MANY Watch Cases are on the market that care is needed to choose the best. It is easy to ***call*** a product a 25-year case — but the question is, is it? You can't tell by the looks. Your dependence is on the Guarantee; and it is the maker's name, standing and reputation that give the Guarantee weight. There is Safety, Satisfaction and Profit in handling the

WADSWORTH 25-YEAR "PILOT"

It will steer a true course, away from the rocks and shoals of watch-case perplexities. It will stay at the helm for the whole 25-year voyage and come to port smiling when the time is up. Take your bearings without delay. Don't drift about in the "sea of watch cases" when you can get our 25-year "Pilot." Designed for beauty; built for wear; priced for profit. All aboard!

"A QUARTER OF A CENTURY"

The Wadsworth Watch Case Co.

NEW YORK
49 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

The Diadem 15 Jewels



The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

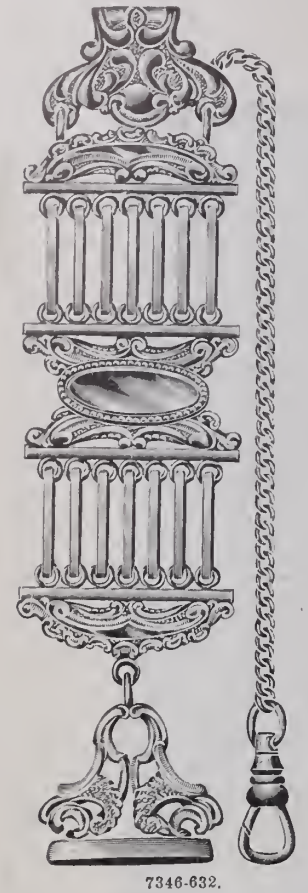
COPYRIGHTED BY T. F. KENNEDY.

Leadership in Business

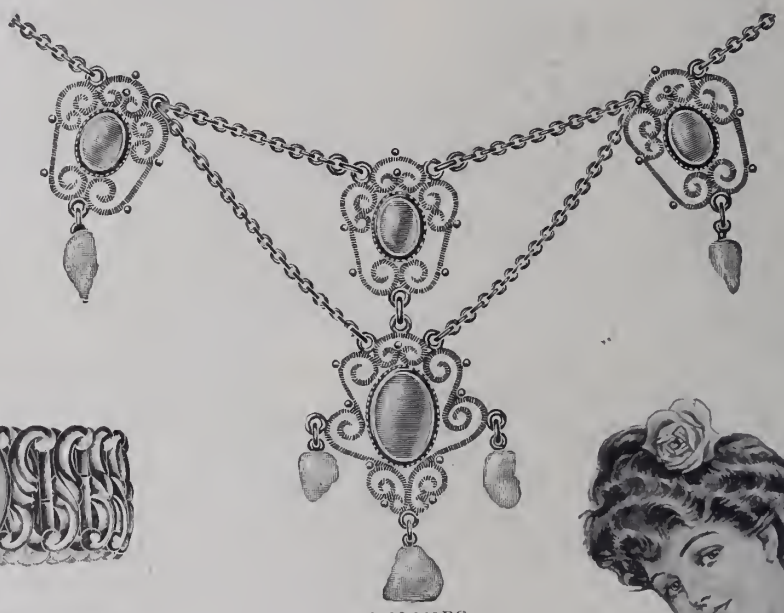
like leadership in anything else, is simply the working out of nature's law of the survival of the fittest. Show me a business that is successful and I will show you, in ninety-nine cases out of a hundred, one that deserves to be. The law of the universe constantly seeks and demands the best and casts out the useless and unfit.

If you would be successful you cannot afford to give anything less than the best that is in you, and that man is worse than a fool who undertakes to succeed by trickery, chicanery or dishonesty, for when he attempts to cheat his neighbor, or deliver less than he sells, he injures himself beyond repair. His deceit will find him out and surely tear down and destroy.

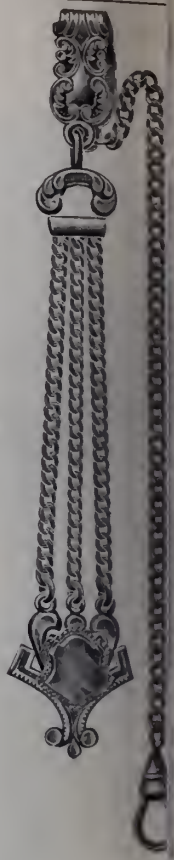
It has been our constant aim in business to deiiver more than we sold. Our sun is still shining.



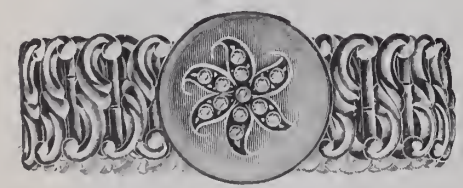
7346-632.



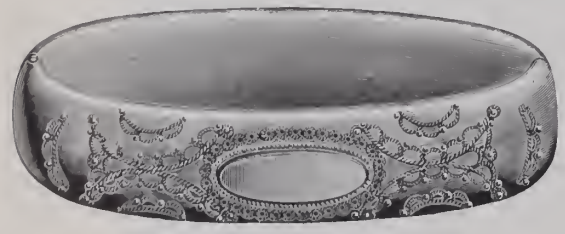
2699-233PC.



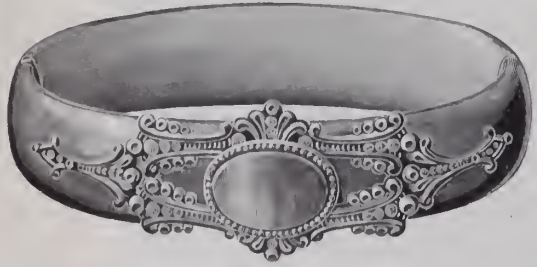
7397.



6184. Locket.



7290.
Rose.
1-8 Gold Signets. Etrusean Trimmings.



8151. Polished. 8152. Roman. 8153. Old English.

Minerva Bracelets
are still in the lead

Why ?
They deserve to be



This trade-mark appears inside the cover of every box containing

Minerva Bracelets



The Minerva Girl

Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

Sold only by
Fontneau & Cook Co.
Sole Sales Agents

Fontneau & Cook Co.

Attleboro, Mass.

CHICAGO: 1203 Heyworth Bldg.

Send for Catalogue of
MINERVA
GOLD FILLED ADJUSTABLE BRACELE
Every Lady wants one

low Shall a Retail Jeweler Advertise?

Read The Answer In Arnstine's Catalogs



STORE OF E. H. SOUDER, ALBANY, N. Y.

Write for Samples

Read Our Customers' Letters

ALBANY, N. Y., Jan. 17, 1908.
THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen:—Answering your favor of recent date, regarding your methods, treatment and results, I can only repeat that there can be no doubt about the trade-bringing powers of the Catalog and other advertising matter, and since becoming a customer of your house I have found your methods and treatment courteous, fair and helpful.

Respectfully,
E. H. SOUDER.

This firm used The Arnstine Bros. Company Catalogs in 1905, 1906, 1907, and again placed an order for 1908.

CLEARFIELD, PA., Jan. 6, 1908.
HE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen:—In answer to your ter of Jan. 4th, your Catalogs, ods, advertisements and busi- ss principles are the very best. can do nothing but praise them. ad the general financial busi- ss depression been delayed six nths, we would have increased r business 25 per cent. As it as, I think the Catalog helped to do as well as we did.

Yours very truly,
W. W. HOWE.

is firm used The Arnstine os. Company Catalogs in 1907, d again placed an order for 08.



STORE OF W. W. HOWE, CLEARFIELD, PA.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasnre in calling on you and explaining onr method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

These Bracelets won't interest "a dead one"

Only live fish swim up stream



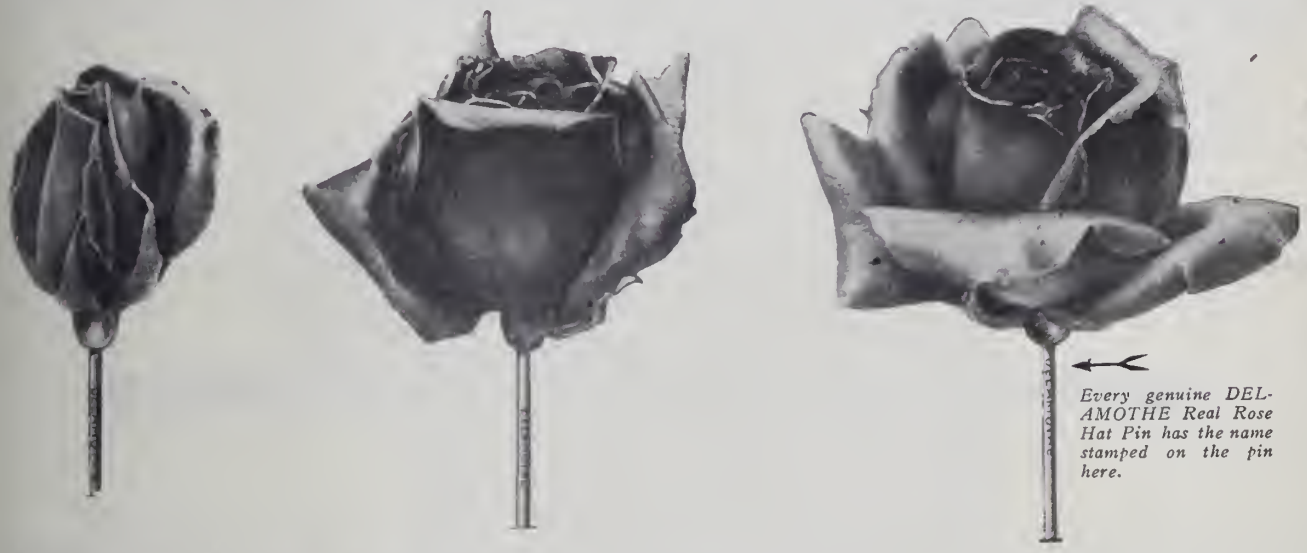
Wolcott Mfg. Co.

71 Peck Street = = PROVIDENCE, R. I.

New York Office: 14 Maiden Lane

Delamothe
METALLIZED

Real Rose Hat Pins



Every genuine DELAMOTHE Real Rose Hat Pin has the name stamped on the pin here.

This will be the largest selling article this Fall and Winter—it is already.

So remarkable are the sales of DELAMOTHE Real Rose Hat Pins that we do not expect dealers to believe same until they have actually tried them out. It does not seem possible that during JULY this product was sold by Retailers at the rate of two to twenty dozen daily—EVERY day. The retailers' profit is unusually large. Not only are they proved big sellers, but they are a great attraction for the stores that sell them. The largest Advertising Campaign in years is behind this product. Every possible Advertising and Selling Help will be furnished Dealers gratis. This product will be sold to the best dealers only, and retail prices will be strictly maintained.



DELAMOTHE Real Rose Hat Pins are made out of live roses, changed by a secret process into metal, then finished in attractive colorings and mounted on Hat Pins. This SECRET process is a recent discovery of Prof. L. G. Delamothe, a noted French Electro-Chemist, and is *owned solely* by the Delamothe Natural Art Decorating Co., Spokane, Washington, for which this Company is the Sole Distributor. It is the ONLY process by which an OPEN Rose can be perfectly metallized. This product is made in the finest manner possible, and its high quality will be maintained. The Roses used are grown in Oregon and Washington, famous the world over for their beauty and superiority—made where these Roses grow. No two Real Rose Hat Pins are alike. Finished in five colors to conform to the prevailing fashions in millinery. Six sizes, from the smallest rosebud to the full blown flower.



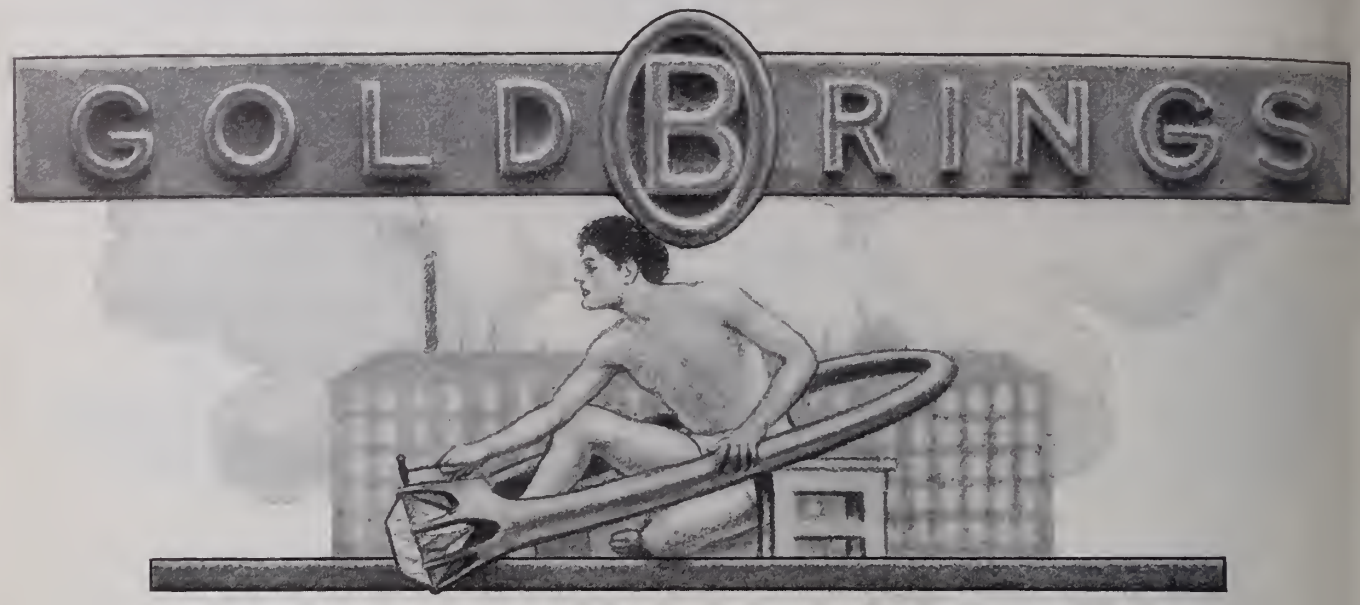
Not sold through Jobbers.

Do not buy inferior imitations. Sold direct only.

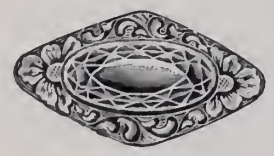
Write for Illustrated Price List

Or have Two Dozen Trial Assortment sent on 30 days approval.

DELAMOTHE DISTRIBUTING CO., SOLE DISTRIBUTORS **Spokane, Wash., U. S. A.**



ASK YOUR JOBBER FOR



O&B



GOLD CARD JEWELRY

GOLD RINGS

SEAMLESS FILLED RING

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO

Cigar Chests

EXCLUSIVELY FOR THE JEWELER

THERE IS ALWAYS A DEMAND for the finer products for the use of gentlemen. To this class belong the Cigar Chests described in these paragraphs — except that instead of calling them *"the finer"* we should call them *"the finest."* They furnish an added luxury to smokers, and an attractive opportunity to the Trade.

A DISTINCTION — It is important to note at the outset that these goods are not to be confused with other chests which have long been on the market and which have obvious disadvantages. For example, the efficiency of the last named goods depends on keeping a proper and even humidity by means of a moist blotter or pad — an impossibility. The pad is generally too wet or not moist enough; or, what is most frequent of all, is forgotten altogether and left dry. The contrivance is too troublesome to care for and the smoker generally gives up the attempt.

These Cigar Chests are totally distinct in principle and construction, and accomplish their purpose perfectly. They are absolutely ***air tight.*** All that is necessary is to keep the cover closed and locked. The natural virtues of the contents are retained unaffected by external atmospheric conditions.



Capacity	Outside Measurement Width		Length		Depth	Oak or Mahogany	Rosewood or Circassian Walnut
50 Cigars	8	x	11½	x	5	$8 50	$13 00
100 "	9	x	12½	x	6¼	11 50	16 00
200 "	10	x	12½	x	9	22 00	26 00
300 "	12¼	x	15¼	x	10¼	28 00	30 50
500 "	12¼	x	21	x	10½	33 00	38 00
1000 "	14	x	25	x	13	38 00	48 00

(Subject to discount of 6/10—5/30)

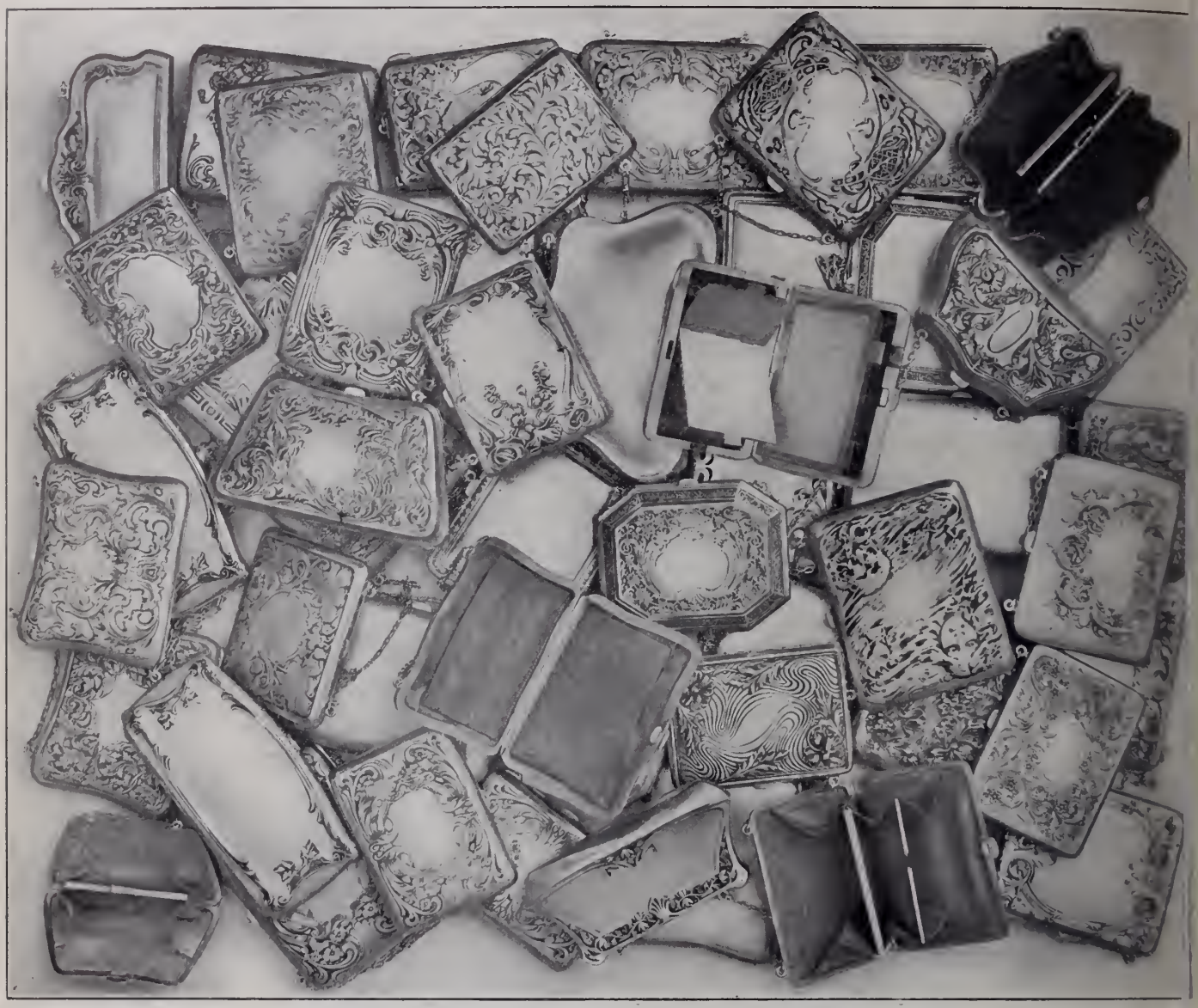
Mirror Polished Copper, or Porcelain Lining, Inlaid Brass Trimmings. The woods used are the finest seasoned Oak, Mahogany, Rosewood and Circassian Walnut.

Specialists in Silver Deposit Ware, Sterling Silver Photo Frames and Sterling Novelties

I. N. DEITSCH, Inc.

15 East 17th Street NEW YORK

LEST YOU FORGET—



We take this occasion to remind you that we are still **Headquarters** for **Sterling Silver Purses, Card Cases, Vanities, etc.**

Our line without question is the **most varied** as well as the **largest** on the market.

We have just mailed a catalog, the finest we have yet issued, in which is included all the patterns we make in the above lines.

We want you to have a copy so, if thro' some error in our addressing list you have been slighted, please notify us at once and we will mail one to you.

R. BLACKINTON & CO.

Established 1861 TRADE MARK SILVERSMITHS

New York Salesrooms
15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS

A Timely Suggestion

LAST month the Whiting Company directed attention to two of their new patterns—the "MADAM JUMEL" in Flat Ware, and the "FLORENTINE" in Toilet Ware.

These patterns, both of which have already attained a notable degree of success, are indicative of the general scope and character of the Whiting Company's recent productions in sterling silver ware.

Those Jewelers, therefore, who wish to add to their stock of silver ware suitable for the Fall and Holiday Trade will find the entire line of Whiting goods marked by the same characteristics of graceful design, admirable workmanship, and moderate prices as distinguish the "Madam Jumel" and the "Florentine."

THE WHITING MFG. COMPANY

Silversmiths

San Francisco, Cal.
717 Market St.

Broadway and Nineteenth Street
NEW YORK

TRADE  MARK
STERLING

THE GREATEST HIT OF YEARS IN

Rogers Silver-plated Ware

The New 26-Piece Set in Moire Chest

Selling by thousands! **You will want it**

CONTAINS

6 Teaspoons
6 Tablespoons
6 Table Forks
6 Dinner Knives
1 Butter Knife
1 Sugar Shell

Chest lined with White Crepe and Covered in Green Moire

A Beauty



Sample Set Sent on Approval to Any Reliable Dealer

Write for Prices and Discounts

Don't Delay

JOSEPH IRONS

35 Maiden Lane - - - - - NEW YORK CIT'

Distributor



GARRICK

Finished in French Gray or Bright at Same Price.

Send for a Price List

The LEADING PATTERN in

WM ROGERS ★

Eagle Brand

SILVER PLATED FLAT WARE *for this Season is*

GARRICK

Made by

SIMPSON, HALL, MILLER & CO.

INTERNATIONAL SILVER CO. *SUCCESSOR*

Wallingford, Conn., U.S.A.

NEW YORK · CHICAGO · SAN FRANCISCO · TORONTO

These Advertisements will appear during October and November in the leading magazines.







WHY WAIT for bargain day? Community Silver is a bargain every day, since you get *more than triple plate,* and, therefore, *more than triple wear,* at about the price of ordinary plated ware.

Don't wait. Ask your dealer for Community Silver to-day, and furnish your table beautifully and economically.

More than triple plate — More than triple wear



WE ANNOUNCE the completion of our latest design in plated ware,

The LOUIS XVI

In exquisite grace and delicacy of line it harmonizes perfectly with the period which it represents — the later French Renaissance — while in rich simplicity it rivals the best examples of sterling silver.

Made only in a plate heavier than triple.

Costs no more than ordinary plate.

On sale at your dealers.

ONEIDA COMMUNITY, Ltd.

Founded in 1848. ONEIDA, N.Y.

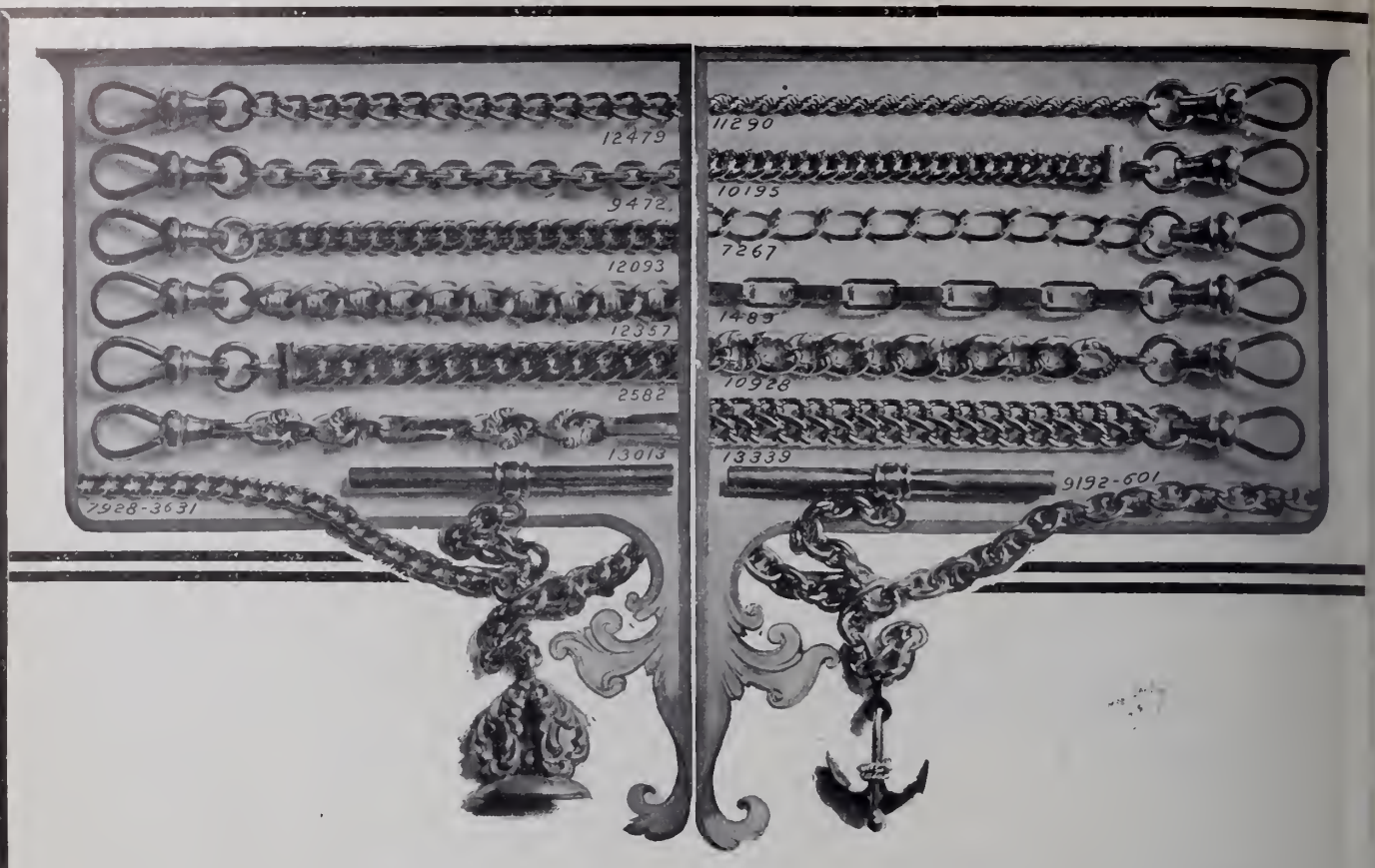
¶ Upon request we will gladly send a booklet showing cuts and electros suitable for advertising Community Silver in your local newspaper.

A striking and extremely effective "C. S." advertisement, which will appear in December in the leading magazines.





¶ Upon request we will gladly send a booklet showing cuts and electros suitable for advertising Community Silver in your local newspaper.



Simmons Chains are made in the most perfectly equipped gold-filled chain plant in the world, employing the most highly skilled chain makers that can be procured.

The gold-filled wire used in their manufacture is made by a patented process controlled solely by us and every inch of wire used is produced in the Simmons factory. Thus we know that our wire is absolutely and uniformly right in quality and accurately drawn.

Logically, the best workmen, having the highest grade basic stock to start with and the best equipped factory to work in are in a position to produce the very best gold-filled chains that can possibly be made.

That Simmons Chains *are* the best is everywhere recognized; that they are the best selling proposition in gold-filled goods that can be carried, is evidenced by the fact that they are sold by fully four out of every five retail jewelers in the country.

R. F. SIMMONS COMPANY, Main Office and Works, ATTLEBORO, MASS.
New York Salesrooms, 9-13 Maiden Lane. Chicago Salesrooms, 42 Madison St. (Heyworth Bldg.)



No. 390.	Official Souvenir Spoon of the Alaska-Yukon Pacific Exposition, made in three sizes; plain, gilt or stamped bowls, - - - - - - - - per doz.	**$30.00**
No. 391.	Small size A. Y. P. E. Souvenir Teaspoon, plain, gilt or stamped bowls, - - "	**24.00**
No. 392.	Large size A. Y. P. E. Souvenir Coffee Spoon, - - - - - - "	**12.00**
No. 439.	The Western Girl Souvenir Spoon, plain, gilt or stamped bowls, - - - "	**30.00**
No. 431.	Roping the Steer Souvenir Spoon, plain, gilt or stamped bowls, - - "	**36.00**

All prices quoted are list prices, and the designs of all of the above spoons are covered by U. S. patents. Samples will be sent to the legitimate trade upon request.

For a complete line of original souvenir spoons, send for our catalog and watch our ad. in the Jewelers' Circular-Weekly.

JOS. MAYER & BROS., Makers, SEATTLE, U. S. A.

The American

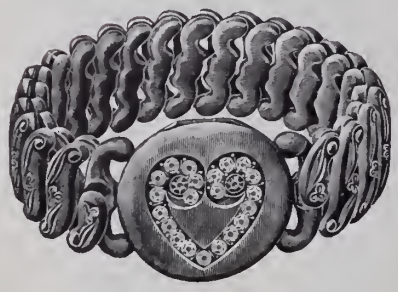
EXTENSION

Queen Bracelets



706– Half Chased

Superior in Quality, Workmanship and Finish

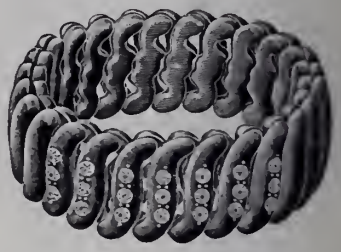


785—Roman Round Locket, 21 White and 2 Ruby; Heart Shape.

Your Jobber can supply you with these upon request



720—Small Oval Cameo Signet



754— 7-Bar, Ruby and White
755—26-Bar, Ruby and White
756— 7-Bar, Olivene and White
757—26-Bar, Olivene and White
758— 7-Bar, Sapphire and White
759—26-Bar, Sapphire and White

Exclusive

HANSEN-BENNETT CO., Manufacturers, Attleboro, Mass.

THE NEW BRIGGS SNAP

PATENT APPLIED FOR

The Snap is ¼ size of cut



SIMPLEST, STRONGEST, SAFEST
NECK CHAIN CLASP ON THE MARKET

¶ Accidental disengagement is impossible, yet it is easily disengaged when desired. The peculiar construction permits the ball to swivel in the loop thereby preventing the kinking of the chain.

ASK FOR THIS SNAP ON YOUR NECK CHAINS

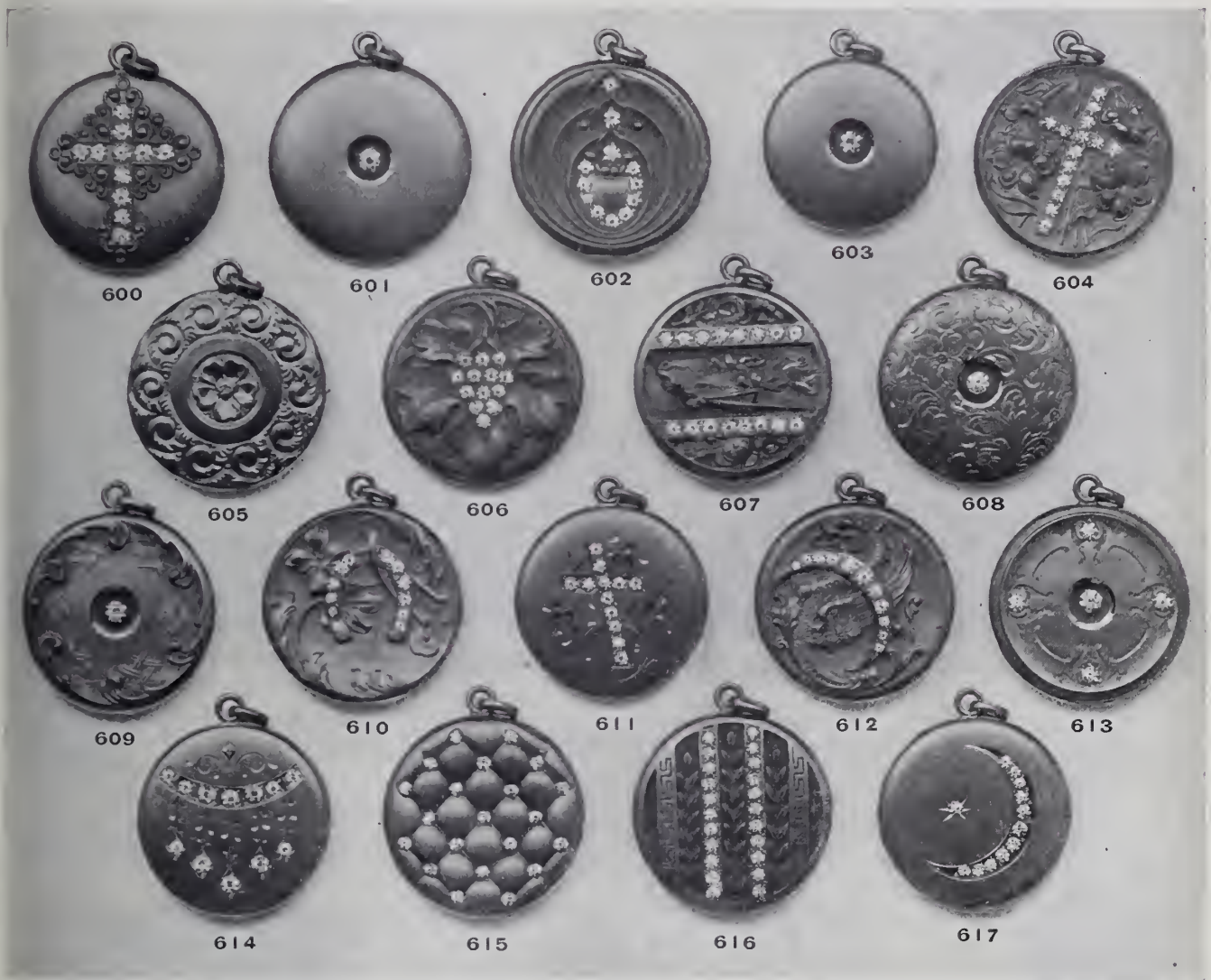
THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE 180 Broadway | CHICAGO OFFICE Heyworth Bldg. | ST. LOUIS OFFICE Mermod & Jaccard Bldg. | LONDON OFFICE 118-122 Holborn, E. C.

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



Above are shown 18 of the *handsomest* and most *salable* lockets ever produced. The price of this combination of lockets to Retail Jewelers is $31.15, and the total retail selling price is $51.92.

This is undoubtedly the most desirable combination of lockets ever offered. There is *not a poor or doubtful seller* in the lot. With the lockets we give *free of charge* a handsome velvet lined case in which to display them, and keep them in perfect condition.

This combination is sold *only through the jobbing trade* and the universal price of the 18 lockets and velvet lined case is $31.15 to Retail Jewelers. The *retail selling price* of each locket is plainly marked on a tag, the prices ranging from $2.08 to $3.50 and aggregating $51.92 for the lot.

Order early to insure prompt delivery. If your jobber cannot supply you write us direct and we will tell you where to get the goods.

These goods are NOT sold to department stores or retail catalog houses.

W. & S. BLACKINTON CO.

MAKERS

North Attleboro, Mass. New York, 180 Broadway

LOCKETS ONLY



ROSE GOLD 8549 GREEN AND ROSE 8672

One of our most popular new Rolled Plate designs, Fine Stone Cameo

None genuine without

TRADE W&H C MARK

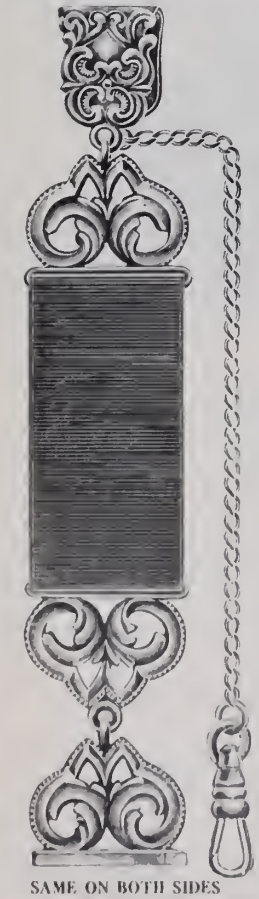
stamped inside

ESTABLISHED 50 YEARS

WIGHTMAN & HOUGH CO

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory, { 7 Beverly St.
PROVIDENCE, R



SAME ON BOTH SIDES

SMITH & CROSBY



ROMAN BORDER. BRIGHT LAPPED CENTER

We are the largest manufacturers and have the finest equipped plant for the manufacture of

SOLID GOLD FRONTS

IN THE COUNTRY

Ask to see our new line of ROMAN SIGNET BUTTONS, RIBBON and METAL FOBS and SEALS.

New ideas in all the following goods:

SILK FOBS, VEST and GUARDS, LACE, VEIL, CHATELAINE and BROOCH PINS, EAR RINGS, CROSSES, LINK and LEVER BUTTONS, STUDS and PIN SETS.

For Sale by all Jobbers



All our goods bear the mark (S. & C.) of the old reliable house of

SMITH & CROSBY

FACTORY - - - - - ATTLEBORO, MASS.



STERNAU COFFEE MACHINE SET

Possesses throughout the unparalleled qualities that distinguish all Sternauware; nothing is wanting in this set to meet every wish and inspire the delight of discriminating shoppers.

Made in Copper, Silver Plate and Nickel Plate.

Illustrations and Prices sent on request

S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

NEW YORK SHOWROOMS
Broadway, corner Park Place
Opp. Post-Office

OFFICE AND FACTORY
195 Plymouth St.
Brooklyn, N.Y.

THE J. D. BERGEN CO.

MANUFACTURERS OF



No. 372.—DELMAR PUFF BOX.

POPULAR-PRICED RICH CUT GLASS

Send for our catalogue of new designs and shapes for a selection and complete your line for the Fall trade.

Main Office and Factories: MERIDEN, CONN.

New York Salesroom:
38 Murray Street

Chicago Salesroom:
131 Wabash Avenue

Baltimore Salesroom:
121 W. Baltimore St.



Features of Our Line

The **Unique, Artistic** and **Unusual,** together with **Superior Quality, Best Workmanship** and **Perfection in Finish.**

COMBS

Over 500 Designs.

Fine gold filled mountings, comprising all the popular finishes and stones.

This is undoubtedly the finest line of mounted combs in the market.

We Manufacture in **Gold Filled** and **Sterling Silver, Brooches, Hat Pins, Combs, Handy Pins, Waist Pin Sets, Barrettes, Scarf Pins, Veil Pins, Links, Buckles, Sash Brooches, Bracelets** and **Necklaces.**

C. RAY RANDALL & CO., North Attleboro, Mass.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

The "GLENNA" REVERSIBLE BRACELET

is the best seller on the market. It is virtually two bracelets for the price of one. Both sides are stone set; made in all semi-precious and imitation stones. Quality and construction guaranteed. The setting does not come in contact with the arm.



Pat. May 19, 1908. B—AMETHYST (Actual Width)

The reversible idea gives double value and appeals to the purchaser as a novelty.



E-7 (Actual Width)



B—CORAL (Reduced one-third)

Combination reversible neck collar and bracelet combined. The bracelet can be detached and worn separately. Four pieces of jewelry in one, set with fancy stones. Ask your jobber for them.

C. D. LYONS COMPANY, Mansfield, Mass.



No. 1246. Designed by Rene Beauclair



No. 1264. Designed by Rene Beauclair

The Shepard Manufacturing Co.

MELROSE HIGHLANDS, MASS.

NEW YORK OFFICE:
15-17-19 Maiden Lane

CHICAGO OFFICE:
501 Heyworth Building

We are the leading manufacturers of high-class wares in cloisonne and French transparent enamels. Our new fall lines in

Gentlemen's Vest Buttons
Cuff Links
Stick Pins
Bon-Bon Boxes
Ladies' Dress Buttons
Buckles
Hair Pins
Hat Pins and Brooches

embody several of the latest creations from the celebrated French artists and designers, Rene Lalique, Eugene Feuittatre, Rene Beauclair and others.

Many of our newest pieces have been made up from the advance 1909 fashion sheets from Paris, and these pieces have not as yet been made abroad.

We are manufacturing a line in enamel ware that duplicates the European creations in color and finish, and far exceeds anything of its sort in material and workmanship.

Our representatives are now out with a full line of samples and it will pay you to await their call and see these new goods before purchasing

Write us for information.

Have You Received the New

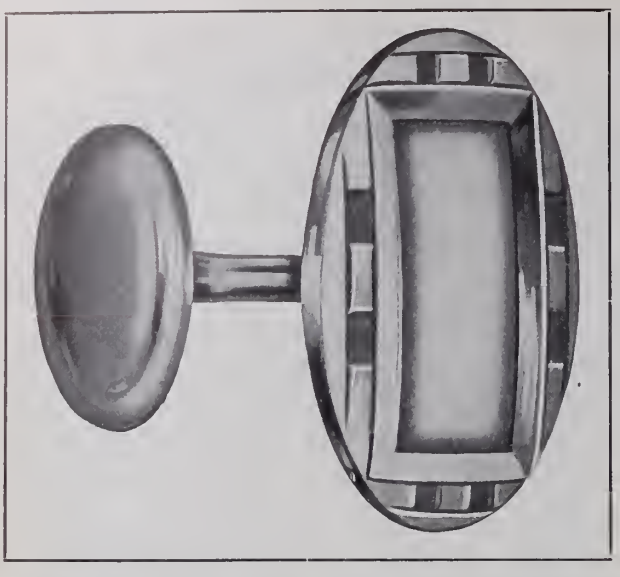
1909 "Standard" Jewelry Catalogue?

If not, drop us a postal

THE BEST BOOK FOR THE RETAIL JEWELER

M. S. FLEISHMAN CO.

Heyworth Bldg. (Ninth Floor) - - - - - CHICAGO, ILL.



Potter's Buttons

THE EQUAL OF

POTTER'S PINS

THROUGH THE JOBBER

KEEP IN TOUCH WITH US—IT PAYS.

E.A.POTTER COMPANY

PROVIDENCE — RHODE ISLAND

Definition of a Battleship:

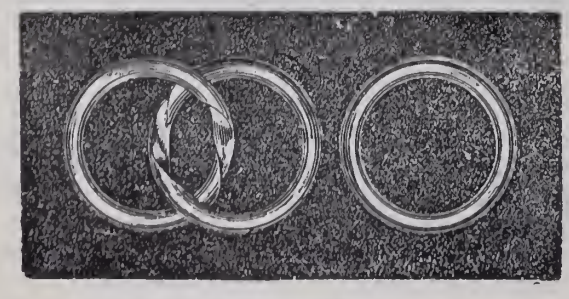
"A MACHINE TO FIGHT BATTLES WITH"



We do not require a Battleship; our battles HAVE BEEN WON; the constant increase of our business attests to the veracity of our statement.

Follow your predecessors if you have not fallen in line, it will redound to your benefit. Send US your orders for WATCHES DIAMONDS, JEWELRY, WATCH CASES, MOVEMENTS, FESTOONS, LA VALLIERES, LINKS, SCARF PINS, BROOCHES, NECKLACES, SIGNET RINGS, STONE RINGS, and EVERYTHING appertaining to the jewelry business.

You will save Money. Get the Styles and Dependable Qualities



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old-style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

MADE ONLY BY

LEONARD KROWER

Wholesale Manufacturing Jeweler and Optician
536-538 Canal Street, New Orleans, La.



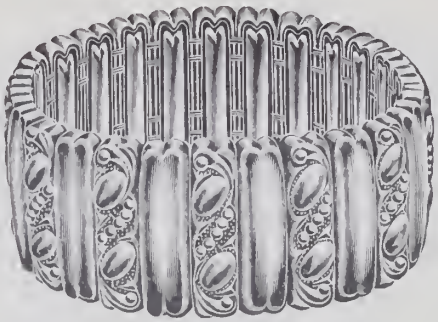
564—LADIES



558—MISSES



598—BABY



543—LADIES

ENTIRELY NEW

The NORMA TRADE MARK

Is the Standard Adjustable Bracelet of the Day

High Grade, Gold Filled—Sold only through Jobbers

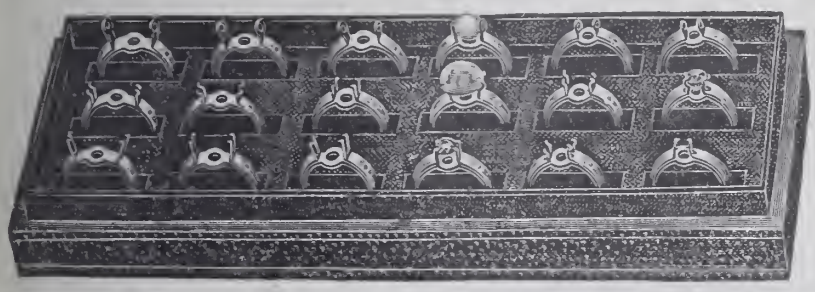
Send for new catalogue just issued

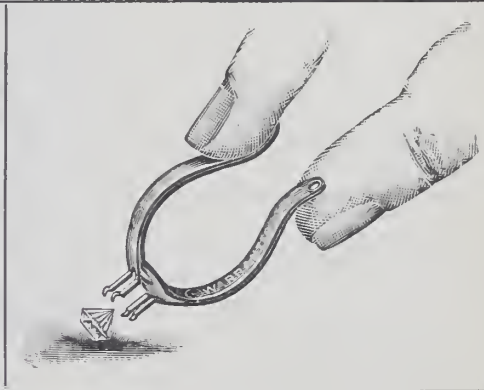
The F. H. Sadler Company

Attleboro, Mass.

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,			$6.00
" " 12		" "	4.00
" " 9		"	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York **Selling Agents for United States and Canada**

NOTICE We are equipped to make any size Oval-Shaped Bracelet in Joint and Catch.

The "WINNA" Bracelets Strongest Secret Joint & Catch on the Market



MAKERS OF

High Grade Gold Filled Chains, Lockets and Bracelets

&

BATES & BACON

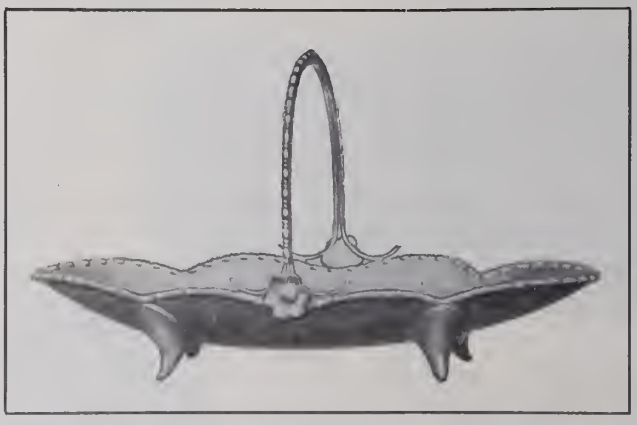
Attleboro, Mass.

NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street



The Only Manufacturers in the Line Selling Only to Retail Jewelers Direct

SOLD WITH PROFIT BY THE RETAIL JEWELER.



IF YOU HAVEN'T SEEN OUR LINE, WRITE AND ONE OF OUR SALESMEN WILL CALL.

Rockford Silver Plate Co.

ROCKFORD, ILL.

"Stand By Those Who Stand By You"

WE PROTECT EVERY RETAILER OF ROCKFORD GOODS



THE ELK LODGES are "working" again; likewise the Eagle and Moose, and the jeweler will soon "feel the effect" in an increased demand for their emblems. You need a good stock to keep up with the requirements of the trade.

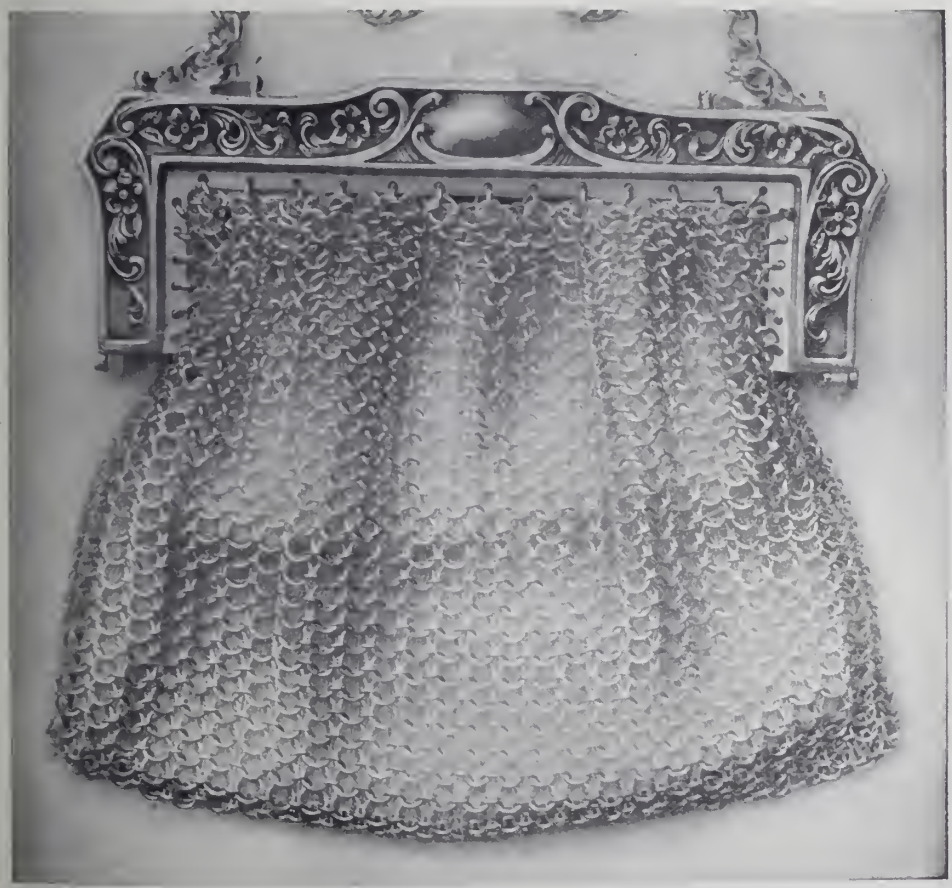
We are headquarters and carry a large and complete assortment at all times. Send to us for the latest in Fraternal goods. We are constantly adding to our assortment and increasing the variety of designs. Everything from silver buttons to diamond mounted charms.

Remember "We sell Sellers"

Henry Freund & Bro.,
71 Nassau St., New York
Diamonds, Watches, Jewelry

Have you seen our new interchangeable initial and emblem buttons and scarf pins?
It's worth while.



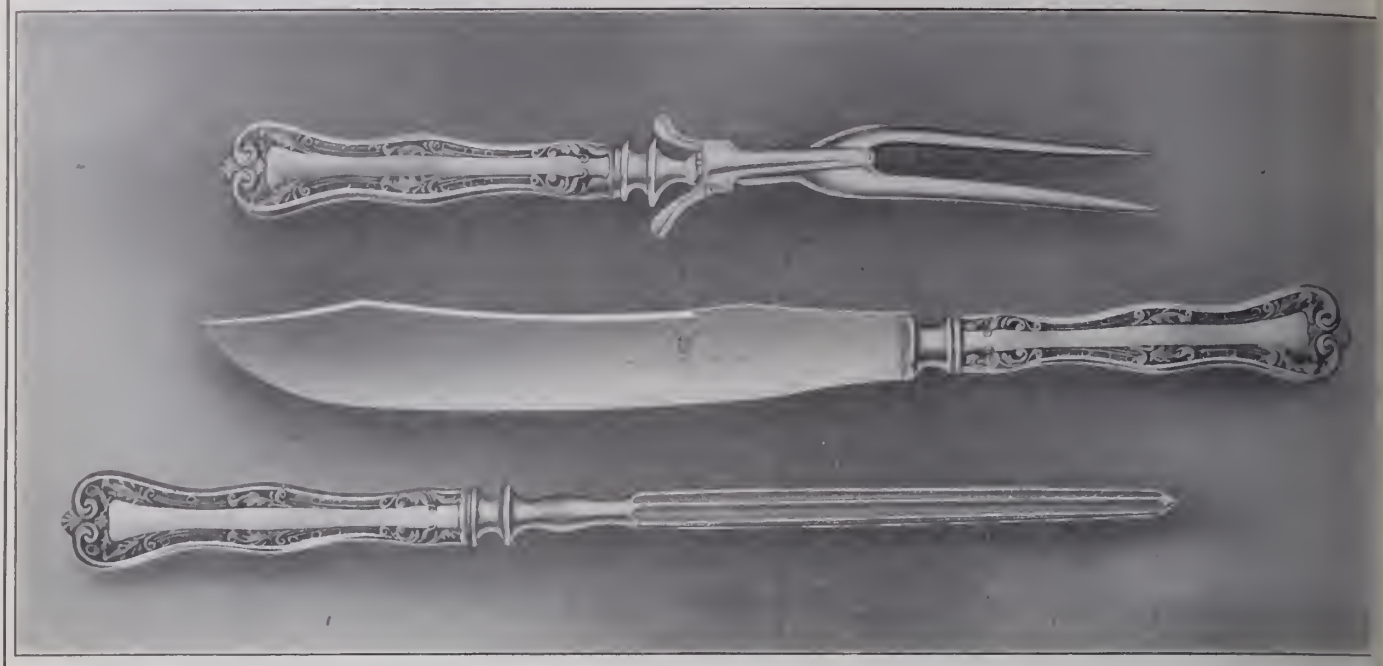


Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co. MASS.
New York Office
7 Maiden Lane
Chicago Office: Room 405, 103 State St.

The Williams Bros. Mfg. Co.—"Quality Ware"



CARVING SET—QUEEN ELIZABETH DESIGN

The latest of our well-known "Queen" Patterns is illustrated above. While each pattern we produce is more artistic, perhaps than its predecessors, we can hardly improve the ***quality.*** The Queen Elizabeth may be had either in bright or French Gray—5-oz. or 12-oz. plate. Almost any article of flat ware now ready.

THE WILLIAMS BROS. MANUFACTURING COMPANY, GLASTONBURY, CONN. (Plant Established 18[illegible])

Artists and Designers Agree

That the most meritorious compositions are those attaining harmony and breadth without superfluity of detail.

Hostesses and Housewives Agree

That the best Sterling Silver Tableware is that having only enough ornamentation to lend the proper amount of grace to the dignity of clear, clean silver.



Note how **Ye MOUNT VERNON PATTERN** fills these requirements, being designed to ye Colonial taste of **Strength, Beauty and Simplicity**

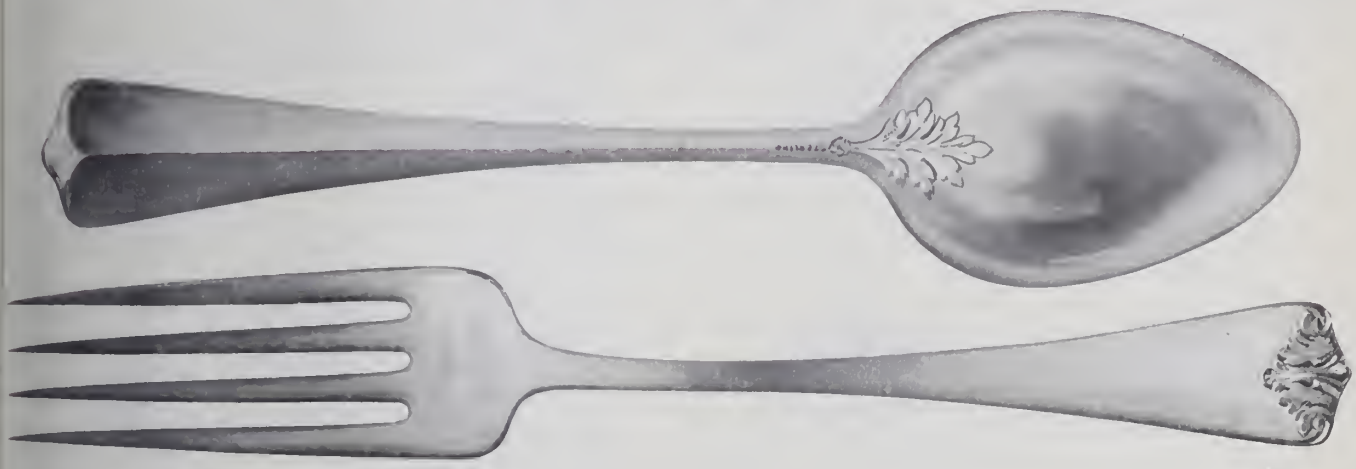
Its Success is Assured and Continuous

TRADE MARK R&L BCo STERLING

Rogers, Lunt & Bowlen Co.

Greenfield, Massachusetts *Write for Catalog*

"CHIPPENDALE."



The word "CHIPPENDALE" is synonymous with refinement; grace, strength and extreme practicability. The Chippendale pattern recently produced by this company presents the Chippendale spirit and feeling in every particular. It is without question the most beautiful line of flatware ever placed on the market.

FRANK W. SMITH CO. Manufacturers of Sterling Silverware GARDNER, MASS.



TRADE MARK. 925 STERLING 1000

THE WILLIAM B. KERR CO.

Specialists in Small Wares and Novelties in both Gold and Silver

Three essentials of commercial success distinguish The William B. Kerr Company's productions:

Admirable Workmanship.—Every article exhibits in its smallest detail the perfection of modern silversmithing.

Attractive Design.—The graceful lines and refined ornamentation demanded by the best customers characterize all these productions.

Moderate Price.—Despite their superiority of design and workmanship, these goods are sold at thoroughly practical prices.

Factory and General Office, NEWARK, N. J. 320 Fifth Ave., New York CORNER OF 32nd STREET

14 Kt. Hand Made Rings 14 Kt.

Chinese == Egyptian == Italian



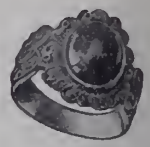
CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



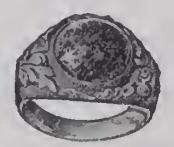
EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING,
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique
Designs in Silver Rings.

VAN DUSEN & STOKES CO.
Oriental Jewelers
1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links

THE DIRECTOIRE NECKLACE

TASSEL AND DROP EFFECTS

THE CHARACTERISTIC grace of these Directoire Necklaces impresses one at a glance. They are distinctive, historically and artistically. With appropriate Tassel and Drop, they correctly embody the typical "cravat effect." The decorative center and focus is the Chimera with dragons and other designs of Oriential inspiration. The Sapphire is properly the reigning stone. It is imitated skillfully. Every Necklace is true to its Period from the first link to the tassel-ends. They are beautiful withal. And not expensive. Displaying handsomely, these goods do credit to any establishment.

D. Lisner & Co.

Creating Importers of
Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



The Goods You Need!

ALLSOPP & ALLSOPP'S

Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

Inexpensive

These goods combine all the artistic qualities of higher priced lines at HALF the cost.

Mounted goods only

Brooches	Veil Pins
Baskets	La Vallieres
Barrettes	Collar Pins
Bracelets	Scarf Pins

"TOPPY"
A & P
Trade Mark

18 Columbia Street,
NEWARK, N. J.

MR. RETAILER:

Our Cases "Make a Noise"—like a sale

"The Case that Courts Comparison"

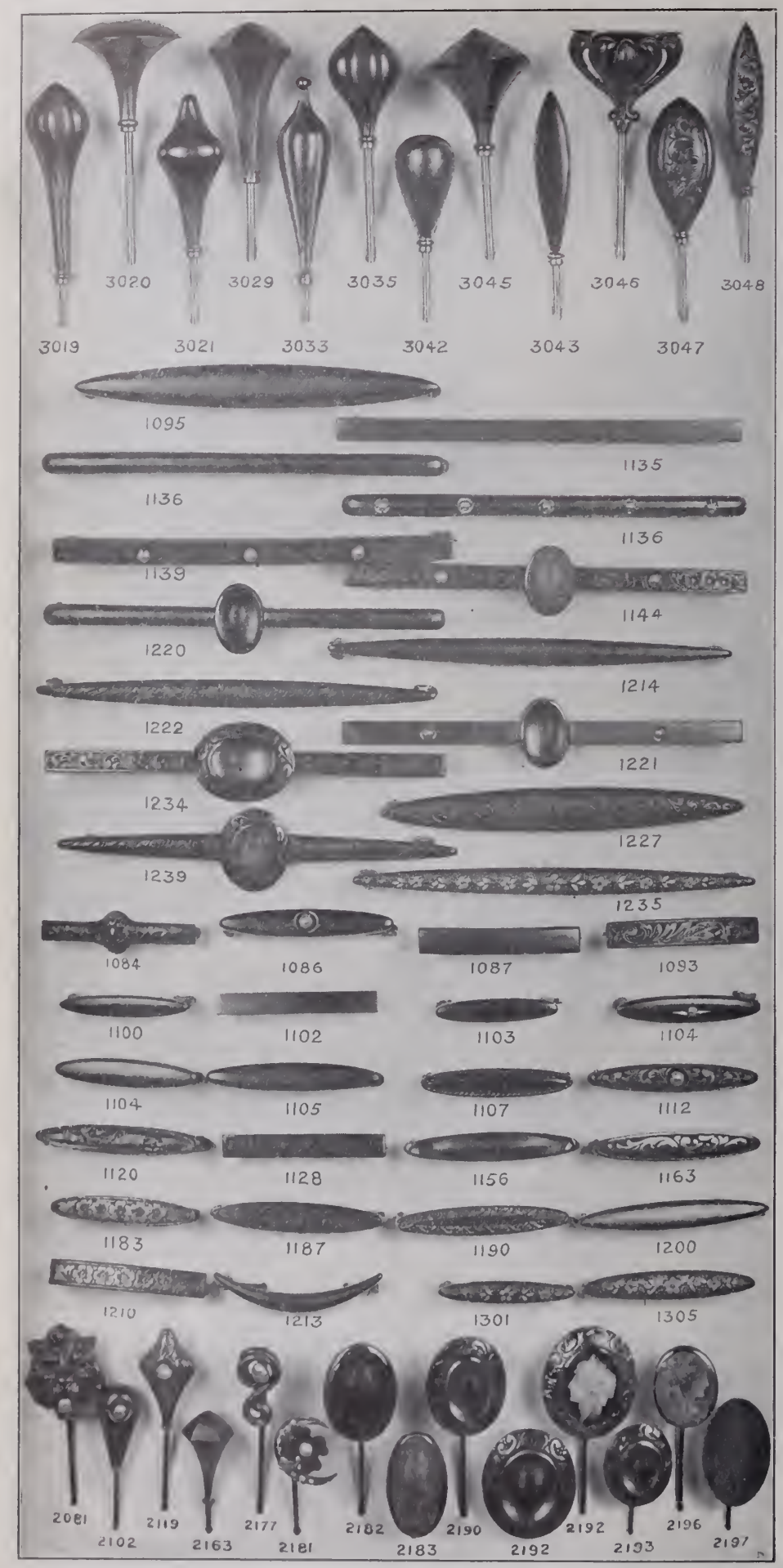
Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER



THE 10K LINE WITH A 14K APPEARANCE

A Few of Our Sellers ...

Write for Price List

These are but a few o our thousands of good things. We make complete lines in

Brooches
Scarf Pins
Barrettes
Veil Pins
Handy Pins
Belt Pins
Hat Pins
Links
Fobs
Tie Clasps
Crosses

The Best Looking, Bes Made, Best Selling an Most Profitable Line o 10 K. made.

KOHN & CO

Camp and Orchard Streets

NEWARK, N. J

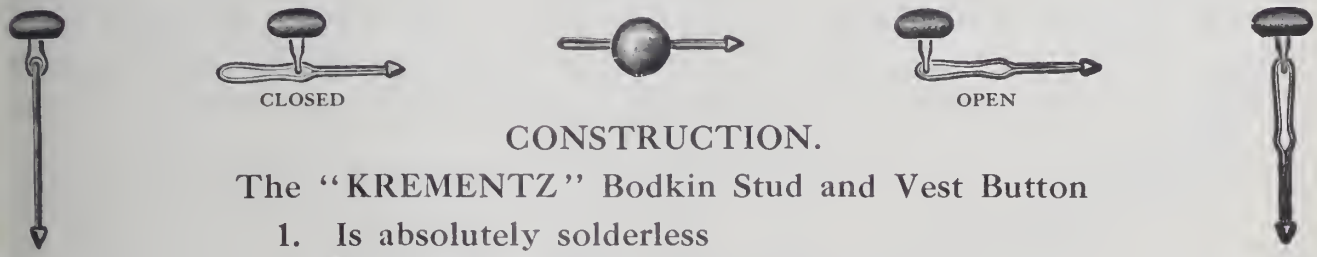
The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

"Not One-Piece but One-Piece Construction."

The simplest and best mechanical Stud or Vest Button made.

KREMENTZ & CO. invite the following comparisons (or any others that you can think of):



CONSTRUCTION.

The "KREMENTZ" Bodkin Stud and Vest Button

1. Is absolutely solderless
2. Is made of solid, hard spring metal throughout
3. Has no spring or tubing to bend or break

QUALITY

The highest grade of mother-of-pearl, half pearls, whole pearls, diamonds, sapphires or whatever material is used.

FINISH

The regular "KREMENTZ" finish which has helped very materially in the building up of our business.

OPERATION

Very simple. Easily inserted or removed without fear of bending the post or marring the shirt or vest.

PRICES

Lower than those of any other makers.

DURABILITY

See our guarantee.

GUARANTEE

If for any cause whatever, a "Krementz-Bodkin Back" Stud or Vest Button should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. "Krementz-Bodkin Back" Studs and Vest Buttons are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

SPECIAL TREATMENT FOR SPECIAL STONES

TRADE D MARK

WHERE GEMS have peculiarities of shape or defects to be overcome, the Mounting becomes a delicate problem. By consulting this house on such matters, the appropriate Mountings may be obtained, whatever the stones.

Ring Mountings	from	$3.75 to $22.00
Sleeve Link Mountings . .	"	9.50 " 30.00
Brooch Mountings	"	6.00 " 40.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK

Trade-Mark. Telephone 6383 Orchard

Artistic Hat Pins

14 Kt. 

Only

EXPERIENCE counts in the making of Hat Pins, Specializing makes for perfection. Hat Pins are a Specialty here—and have been for years.

For many seasons the Hat Pins of this house have been acknowledged leaders. For richness, grace and variety the designs have challenged comparison. There has always been a generous response to their artistic appeal.

The present line is even larger and finer than the displays of former seasons. Their charm has compelling power. Their reasonable prices facilitate buying and selling.

Day, Clark & Co. Twenty-three Maiden Lane

NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

B. M. Shanley, Jr., Co.

We beg to call your attention to a few of the very artistic and exclusive designs we are making in the following articles, made only in 14 and 18 Kt. gold:

MESH BAGS	$175.00 and upward
LADIES' VANITY CASES	156.00 and upward
LADIES' CARD CASES	96.00 and upward
BELT BUCKLES	14.00 and upward
HAND WROUGHT BROOCHES	22.00 and upward

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

To the Jobbing Trade Only

Invisible Locket Top Bracelet, made in Signet or Stone Top



PATENT APPLIED FOR.

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

Popular Priced 14K. and 10K. Jewelry

UP-TO-DATE ARTISTIC ATTRACTIVE

A COMPREHENSIVE LINE OF

Brooches
Invisible Joint Locket Rings
Bracelets Festoons
Scarf Pins Cuff Pins
La Vallieres Earrings



No Use Arguing

The goods speak for themselves.

Try them, and then compare how they move from the same tray with other 10k. goods.

This is the best argument.

KELLER JEWELRY MFG. CO.

MANUFACTURERS OF FINE GOLD JEWELRY

Brooches, Link Buttons, Lockets, Scarf Pins, Combs, Fobs, Tie Clasps, Charms, Lorgnette Chains, Neck Chains.

64 Nassau St., NEW YORK

Factory, 251 N. J. R. R. Avenue NEWARK, N. J.

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold Child Studs

THE BEST

SOLID GOLD CHAINS

They stand the test of time and have done so for 58 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade K Mark
1850 1908

ALOIS KOHN & CO.

16-18 Maiden Lane, New York

Makers of Gold Chains of every kind

'Phone 601 John Established 187

MORRIS SCHIFF

82 & 84 Nassau St., N. Y. CITY



Manufacturer of
DIAMOND MOUNTINGS
LOCKETS, BUTTONS,
BRACELETS, RINGS, Etc

Special attention paid to order work and repairin

If you want good work, send it to me. One tri will convince you that it will pay you to send m your work. Highest prices paid for old gold an silver.

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



TRADE-MARK

M. B. BRYANT & CO.,

No. 7 MAIDEN LANE, NEW YORK.

The Allsopp Rings

A complete line set with America's Newest Gem— **AMATRICE**

The attractive and beautiful individual matrix stone.
Beautiful shades of color. Does not fade or change color.
Wonderful Individuality. No porosity or roughness.

Allsopp QUALITY, DESIGN AND WORKMANSHIP— No retailer can afford to be without an assortment of this new ready seller.

Allsopp Bros. Allsopp Building, Newark, N. J.

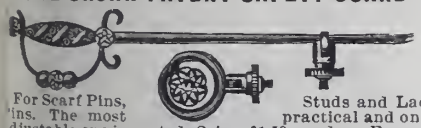
The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

F. DE SIMONE & SON

Importers of Coral

76 Nassau Street, New York

Factories: Torre del Greco and New York

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast
SCHWARZKOPF & PENNIMAN
340 S. Broadway, Los Angeles, Cal.

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

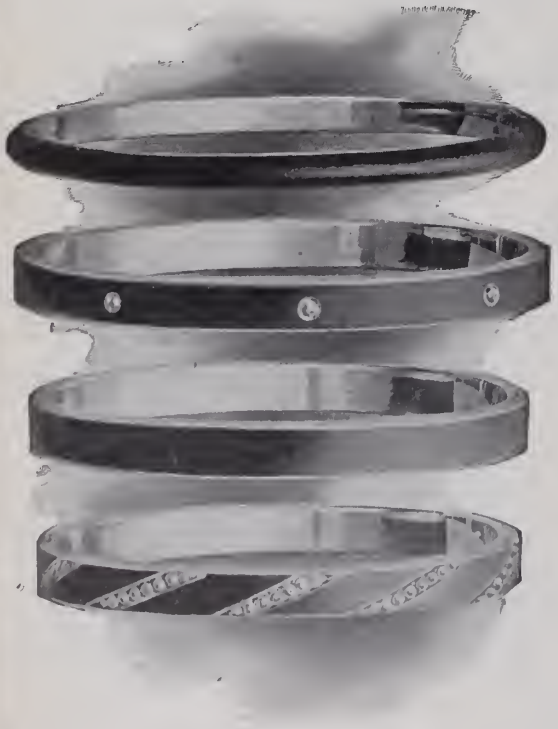
MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains



Mourning Goods of all kinds

Bracelets
Brooches
Scarf Pins
Buttons
Studs
Necklaces

Everything in Black

14 K TRADE-MARK

A. J. HEDGES & CO.

Makers of 14K. Jewelry

14 John St., NEW YORK



The R. S. Cigar Cutte

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend see it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & C

23 Maiden Lane, New York.



A Safety, Handy, Veil, or Automobile Pin

that will not break and can be opened full length

LOCKETS

Every Shape, Size and Style. For One, Two, Three or Four Pictures

Compass Charms, Stone and Gold Heart Charms, Jockey Charms, Crosses, Bangles, Sleeve Links, Fobs with or without Seals, Scarf Pins

T. W. ADAMS AND COMPANY

MANUFACTURERS OF 14 K. JEWELRY ONLY

15 Maiden Lane, NEW YORK
103 State Street, - CHICAGO

TRADE A-14-K. MARK

FACTORY
83 Union Street, NEWARK, N. J.



"ARE THESE 14 KARAT?"

That is what our customers say when they see our line. We are making the ***best*** 10 karat line on earth. Our designs, workmanship, finish and general appearance are better than those of a great many 14 karat houses and we can prove it by sending you a memorandum package.

We make a complete line of gold jewelry including ***Belt Pins, Belt Buckles and Combs.***

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

Factory and Office
91 OLIVER ST., NEWARK, N. J.

PERCY M. LAYMAN

Trade Mark

New York Salesroom
9-13 MAIDEN LANE

SYDNEY C. STRAUS

Our Business Policy is Your Success-Insurance Policy

Our line comprises every desirable novelty of the season. It will pay you to see our line. Selection packages sent.

L. WITSENHAUSEN CO.
47-49 Maiden Lane
JEWELRY SPECIALISTS

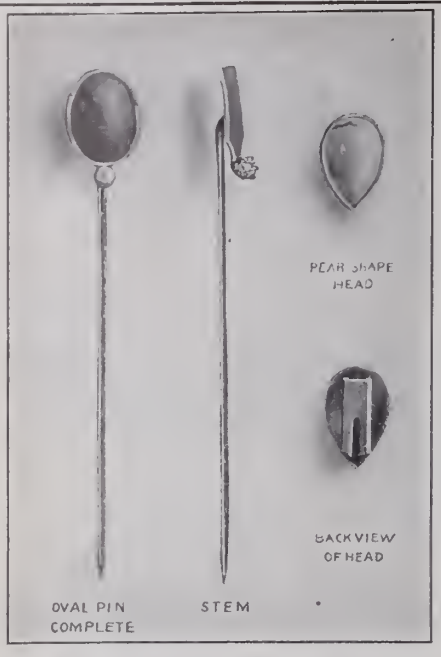
LEROY W FAIRCHILD.
GOLD PENS.

FAIRCHILD & COMPANY

29 & 31 EAST 22D STREET
NEW YORK CITY

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

BEFORE PURCHASING INSPECT OUR LINE.



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.

The Locket House 51-53 Maiden Lane, New York

TRADE R MARK

Goods That Sell!

We have just what you require; the very articles which your customer is looking for.

If you have not seen our new line, please notify us and our salesman will call, or we will send a selection package if he cannot reach you.

Our stock comprises a varied and complete assortment of Brooches, Buckles, Barrettes, Bayaderes, Combs, La Vallieres, Collars, Necklaces, Hat Pins, etc., as well as everything in Jet Jewelry and all sizes and qualities of Pearl Strings and Collars.

Visiting Buyers are cordially invited to call.

CHOPARD FRÈRES CO.

56 Maiden Lane NEW YORK

Factory
35 Rue des Trois Bornes
PARIS, FRANCE



Sterling Mesh Bags

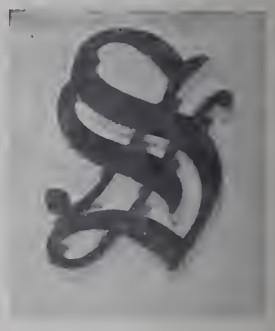
also gold lorgnette and neck chains

Trade W B Mark

Weizenegger Bros.

358 Halsey St., Newark, N. J.

N. Y. Salesroom: 396 Broadway



SEND FOR OUR NEW FALL STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

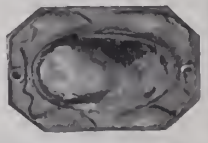
THOMAS J. DUNN CO.

100-1 Chambers St. NEW YORK

AZURITE-MALACHITE MATRIX

A beautiful blending of Blue, Green and Brown

A new variety, entirely different from any stone heretofore shown on the market. We control the output of the only mine producing this variety. Send for Samples; mounted or unmounted.



ABALONE PEARL SHELL JEWELRY



in two natural colors, opal iridescence and various shades of rich green.

Mounted in Sterling Silver and Gold in a large assortment of designs.

Send for new Illustrated Catalog in colors containing prices.

The Barber Jewelry Mfg. Co., 36 GOLD STREET NEW YORK CITY



28
GOLD BAND

Silver Thimbles

	Doz
No. 50	$1.3
Priscilla	2.4
No. 31 E	4.0
No. 70	4.5
No. 58, as illustrated.	9.4

Adrian J. Morait

R. 304 Godchaux Bldg., New Orleans, L



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.

Manufacturing Jewelers

291-293 Seventh Ave.

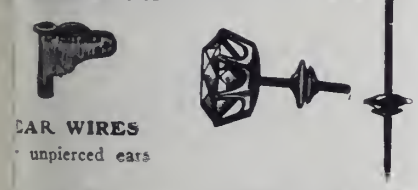
Bet. 26th and 27th Sts.
Telephone, 913 Madison

NEW YORK

HE WASHBURN

SECURITY
tomatic Holder
all sizes of scarf
wire. Guaranteed

MAGIC NUT
for ear studs, scarf-pins
etc.



EAR WIRES
unpierced ears



SAFETY CATCH
For Brooches, etc.
Can be applied to any
work where pin tongues
are used.

Open. Closed. Open. Closed.

Descriptive Circular on Application.

Pearl Drilling and Adjusting a specialty.

Special Order Work and Repairing.

RVING WASHBURN, 12-10 John St., N. Y.

Gems and Precious Stones
th, postpaid, $1.00. Published by the Jew
rs' Circular Pub. Co., 11 John St., New York



The COMB HOUSE

WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our Fall line is now ready for your inspection.

We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.

Hartford Bldg.

41 Union Sq., New York

THE HAGERSTROM CO. (Incorporated)

Makers of
14-K Jewelry

¶ We have been busy for a long time making up one of the finest 14-K lines that you could wish to see. Every design is new, inexpensive and salable. Our Brooches surpass all others. That's pretty strong, but it's true. Look over our goods when our salesmen call and judge for yourself.



No. 1093

Office and Works
276 N. J. R. R. Ave.
Newark, N. J.

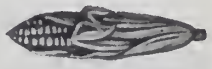
¶ We are also making a beautiful and extensive line of Handy Pins, Scarf Pins, Veil Pins, Cuff Buttons; also Cuff Button and Scarf Pin Sets; as for Necklaces and La Vallieres, we have the largest and most up-to-date assortment in the market. Ask our salesmen to show you our new Necklace. It's a beauty and a seller.



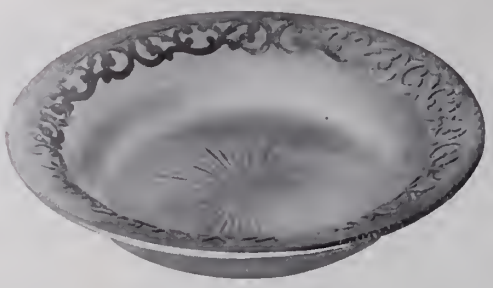
No. 325
Set with Ruby, Sapphire and Pearl



No. 326
Set with Amethyst, Jade, Amazonite, Red and Green Sardonyx, etc.



No. 324
Set with Half Pearls and Enamel



SLICED LEMON DISHES

All wares of our manufacture possess a distinctive daintiness and refinement that appeal strongly to discriminating buyers, and greatly enhance their selling qualities.

G. A. HENCKEL & CO.

MAKERS OF

Small and Medium Wares in Sterling Silver

FOR THE TRADE ONLY

109 to 115 West 26th St., New York City

(One block west of Broadway)

The trade is cordially invited to call at our showrooms and inspect our new Fall productions.

SOLID GOLD COMBS

PLAIN AND ENGRAVED



14k EVERYTHING IN GOLD JEWELRY **10**

Brooches, Festoons, Necks, Buttons, Hat Pins, Fobs, Locke Cuff Pins, Bracelets, Emblem Gold Safes, Buckles, Cigar Cli Etc., Etc.

Chas. L. Trout & C MANUFACTURER

2 Maiden Lane, New Yo



JUST A REMINDER

that this is a good time to investigate our line. You may have shopped around and found nothing out of the ordinary and perhaps think you have seen all there is. But wait — you have overlooked the best and the one line that is different from any other.

Our goods are noted for their originality, graceful shapes and handsome designs. Good weight silver. As for prices, it is only necessary for us to state that every article in our line is a good seller and you will buy no other after the first trial.

Silver Deposit Ware, Photo Frames, Belt Buckles, Sash Buckle Pins, and a large assortment of novelties.

SCHARLING & CO.

Factory and Office: 755-757 Summer Ave., Newark, N. J.

Show Rooms represented by

W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.

M. L. LEVY & CO., 2447 Jackson St., San Francisco, California

STANDARD IN

Stone Combs and Hat Pi



Our line of White Stone Combs forms a c by itself. They are warranted to retain brilliancy, and should any of the stones l out, either in the hands of the dealer or sumer, we will repair free of charge. guarantee assures customers and makes s

Our line of Combs and Hat Pins consis over 100 new styles of exclusive designs w sell at popular prices.

On application we will send a selecti on approval, with all charges pai

JOSEPH W. HELLE

Manufacturing Jeweler

White Stone Novelties

59 PAGE STREET PROVIDENCE, R.

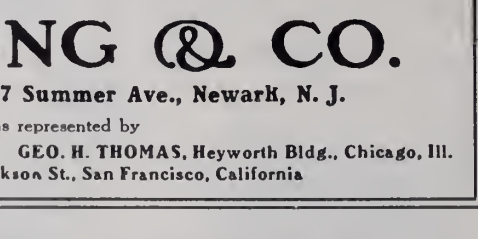
NEW YORK OFFICE: 15-17 MAIDEN L (Silversmiths Bldg., Room 1710)

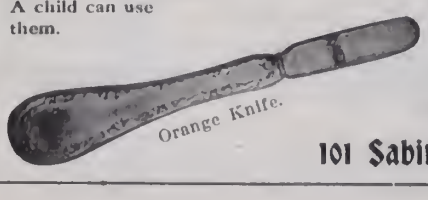
Roger Williams Silver Co.

Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.





Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street · Providence, R. I.



No. 4444
3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00
per dozen

Frank M. Whiting & Co.
SILVERSMITHS
320 Fifth Avenue, New York North Attleboro, Mass.





Photo
Signet
Locket
Rings

&

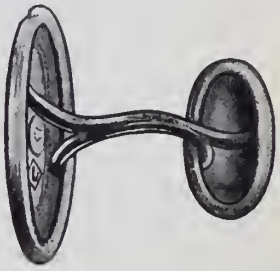
Send
for
Catalogue

BUTTONS on a new and comprehensive principle

See the double split post under the curled edge bean

Requires no force to insert into the button-hole and cannot break.

CHARLES M. LEVY
Manufacturer of Rings, Lockets and Buttons
90 William Street, NEW YORK





Pryor Manufacturing Company

OUR FALL LINE OF SILVER GOODS is now ready for inspection and we ask you to see our samples before placing your order elsewhere.

The designs speak for themselves and our workmanship we guarantee. Mesh Bags, $12.00 to $60.00. Card Case Purses, $5.00 to $25.00. Picture Frames, $1.00 to $50.00. Vanity Boxes, $19.00 to $30 00—and other novelties.

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NPC Mark.

NEW YORK OFFICE
527 Fifth Avenue
(Night and Day Bank Bldg.)

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK

SHELL

Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt Attention



SAFETY GUARD BRACELETS
Made in all modern styles, 10 and 14 kt.

We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each.

Send for Selection

J. Bulova Co., 51-53 Maiden Lane, New York

EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K.Merrill Company
Locket Makers

SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

AT YOUR SERVICE

37TH NEW ISSUE OF
THE STANDARD AMERICAN
CATALOGUE

Maker of Prices in the New York Market for more than 37 years

EVERYTHING IN JEWELRY AND KINDRED LINES

Illustrates carefully selected, choice and Reliable Goods only.

UNIFORM LIST PRICES. SENT FREE

S. F. Myers Co.

47-49 Maiden Lane, New York



No. 3327C.

BROOCHES
New Goods.
New Styles.

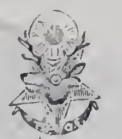
All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

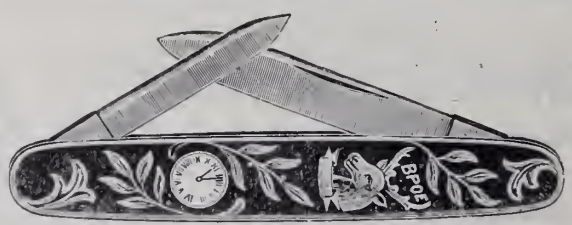
The EDWIN LOWE & CO., Inc.

F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.

New York Representative: E. T. Wilson, 180 B'way.
Western Representative: S. H. Brower.



No. 6567



Sterling Silver Elk Knife, enameled in colors



Charm No. 9M

The Williams & Anderson Co.
Makers of SOCIETY EMBLEMS
FOR ALL OCCASIONS
23-33 Broad St. Providence, R. I.

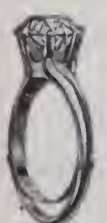
Ask your Jobber to show you The W. & A. Co. Line
WHOLESALE ONLY

L. BONET,
CAMEO PORTRAITS,



Importer of **Precious Stones,**
41 Union Square, NEW YORK.

OUR RING SPRINGS ARE A NECESSITY
At all Jobbers or Direct





Open Ends 15 13 11 10 9 8 7 6 5



Open Ends

Manufacturing Jewelers

Diamond Mountings
Solid Gold Jewelry
Special Orders
Fine Repairing

Commission Merchants

E. A. LEHMANN & CO., 45-49 John Street, New York



AND still another of the newest things in the Chain line of this season, and what has proved to be the best seller of all,

"The Matinee Watch Neck."

We now carry over 2 dozen samples of this popular style; ask to see the latest with beads, they are in great demand; they are also made in two other styles; watch for them in coming issues, they can be worn with Watch, Locket, Charm or Cross.

This is a first class seller and no mistake will be made in carrying a generous assortment. Honest methods are counting.

Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

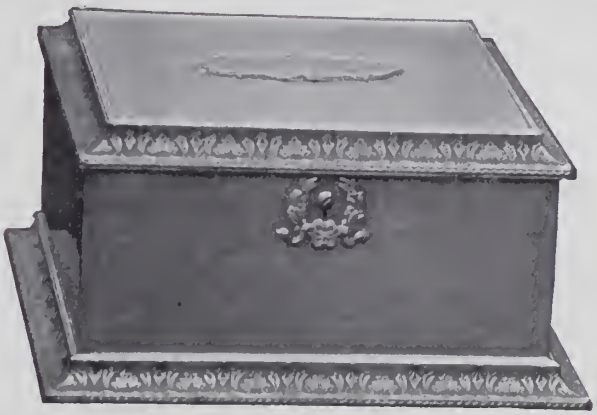
Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:

194 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
45 Kearny St., San Francisco, Cal.

Something NEW and DIFFERENT **JEWEL BOXES** AT MODERATE PRICES

Domestic Products up to Imported Standards. High Class Goods. A Revelation.



NOTHING EQUAL to these Jewel Boxes has ever been produced before, except in Solid Silver. Made of heavy, hard Rolled Brass and Nickel Silver, they cannot be compared with the cheap castings which break so easily—yet the price is low. All popular finishes, including Butler and Oxydized Brass, Butler and Oxydized Silver and Roman Finish Gold. Handsome designs. Fitted with lock and key. Satin and velvet linings. Compartment trays with larger sizes. A line you can recommend.

PRICES: FROM $4.00 PER DOZEN TO $10.50 EACH

Write for Illustrated Circular

K. & O. Co.

MFRS OF

Salesroom 425 Broadway NEW YORK, N.Y.

Britannia Novelties, Hollow Ware Copper and Fancy Metal Goods.

Office & Factory 366-388 Butler St. BROOKLYN, N.Y.

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.



Inspect our recent importations in

FANS

and odd and unique styles in

BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.

in plated or sterling, mounted with imitation or semi-precious stones

Prices range from $4.00 to 27.00 per doz.

LEWY & COHEN

530 Broadway, cor. Spring Street NEW YORK

POTTER & BUFFINTON CO.

This time we call your attention to

BABY PINS

in every possible variety—just the thing for the high stocks the ladies are wearing. Suitable for the baby, the mother and grandma.

Largest Exclusive
Makers of 10K. Jewelry

Ask your Jobber for our lines of
Cuff Buttons, Baby Pins, Brooches,
Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street
San Francisco Office, 704 Market Street

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*



Fancy Platforms and Blocks for Window Display

Boxes for Silverware, Manicure and Toilet Sets

Silverware Chests in any combination

Flannel Rolls and Bags for Silverware

Trays for Show Cases and Travelers' use of every description

Jewelry Boxes in many qualities and styles

We Re-Cover Window Platforms and Trays

PAPER BOXES
Tags, Cards, Cotton, Findings, Etc.
Estimates and Samples cheerfully furnished

WOLFSHEIM & SACHS

Manufacturers and Importers
35 Maiden Lane
(Lorsch Building) **NEW YORK**
Factory, 10 Gold St.

If You Want to Know
just how good a
$2.50 CHAIN
can be made, ask your Jobber for

EDERERMAKE

"THREE ★ ★ ★ STAR"
No. 999



Pat. U.S. and Canada.

Try Wells' Perfect Ring Adjuste
1 doz. asst. sizes 10k gold filled (gold front twice as thick as on back), $2.
1 doz. asst. sizes solid 10k gold, $3.
1 doz. asst. sizes, metal, 85c. Ask yo jobber for them, or I will send, prepa at once (only on receipt of price), $1 samples—one small and one mediu large gold filled and one metal adjust for 50c. Address
CHESTER H. WELLS, Jeweler, Meshoppen, P



S. MARTIN

Jewelry Auctioneer

205 Farwell Avenue
MILWAUKEE, WIS.

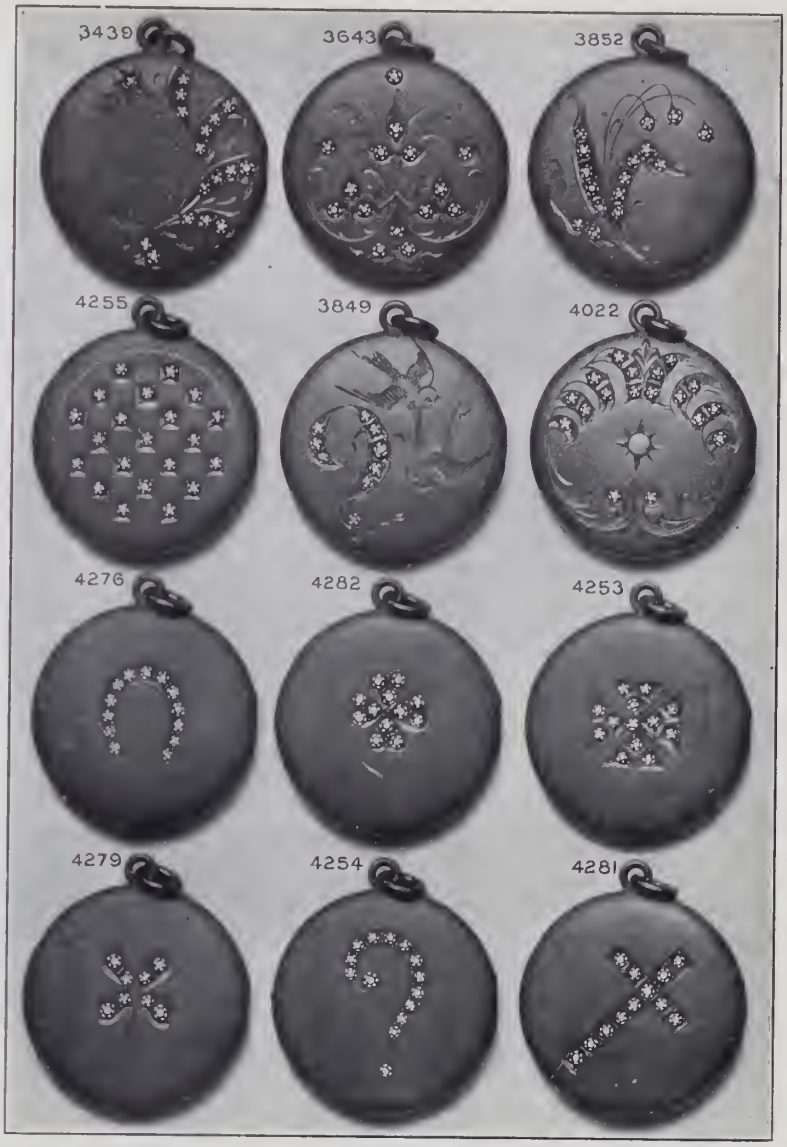
L. D. 'Phone, Lake 663

¶ I sell only for Jewelers who prize their standing for honesty and reliability — carry no stock of my own to sell.

¶ Refer to the Mermod, Jaccard & King Co., of St. Louis, Mo.; L. T. Combs & Co., Omaha, Neb.; L. Lechenger, Houston, Tex.; Rushmer Jewelry Co., Pueblo, Col.

Send for Book on

"How to Run an Auction"



VERIBEST

Gold S. & B. L. ★ CO. Star

"The REAL Goodasgold Lockets"

The Design is for the eye . . . . A thing to see
The Quality is for the wearer . . . . A thing to test

"Lifetime Guaranteed"

Our 320 Design Booklet We Mail Free Upon Request

S. & B. LEDERER CO.
Sold Only Through Jobbers
11 Maiden Lane - - - - - - - - - NEW YORK CITY

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy

24-26 East 21st St., NEW YORK



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St., CINCINNATI, OHIO

"New Process" GILLETTE Blades

Have You Got Them in Stock?

"New Process" GILLETTE blades have been an instantaneous success.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

GILLETTE SALES COMPANY

BOSTON
704 Kimball Building

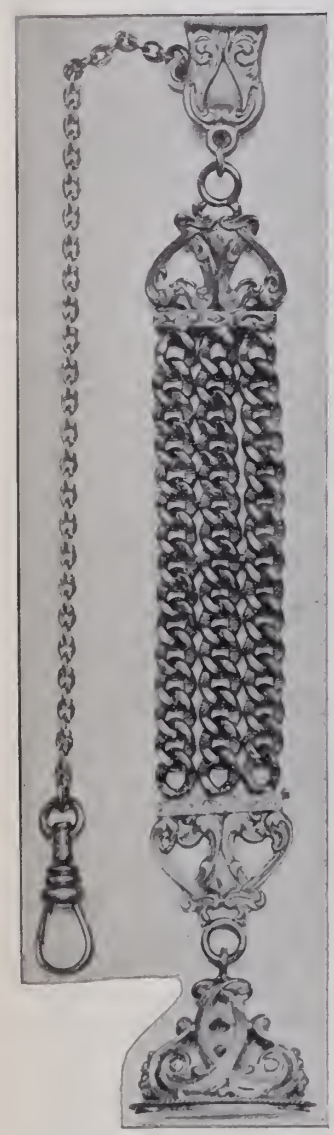
NEW YORK
704 Times Building

CHICAGO
704 Stock Exchange Building

We Guarantee Our Goods

These illustrations afford an indication of the variety of designs we make in Fine Gold Filled Jewelry, and when you take into consideration *Quality* as well as attractiveness, you have in F. & B.'s goods the Trade's demand. ∴ Our new Catalogue gives an idea of the line we carry. Ever article of the 6000 different designs shown in this 315-page book has plainly stamped on it our F. & B. trade-mark. If you would have the best, look for this trade-mar

F. & B. STERLING SILVER
Toilet and Manicure Goods, Pierced Ware, Candlesticks, Picture and Calendar Frames, Vases and Novelties
SEE OUR FALL CATALOGUE



XX-1632/3081
XX Safety Fastener, O. E.
1632 Chain, O. E.
3081 Signet Charm, O. E.



4063 Chatelaine Pin, O. E. Safety Catch



4067 Chatelaine Pin O. E., Safety Catch



4066 Chatelaine Pin, O. E. Safety Catch



Locket 3076, Rose Brilliants



Scarf Pin
937, Rose
Red Eyes



Locket 3068, Old English Engine Turned, Brilliant



Locket 3078, Rose Brilliants



Locket 3073, Pol. Engine Turned



Pendant 141, O.E. Mexican Opal Set



4096 Brooch Pin, Rose Border Pol. Signet Center



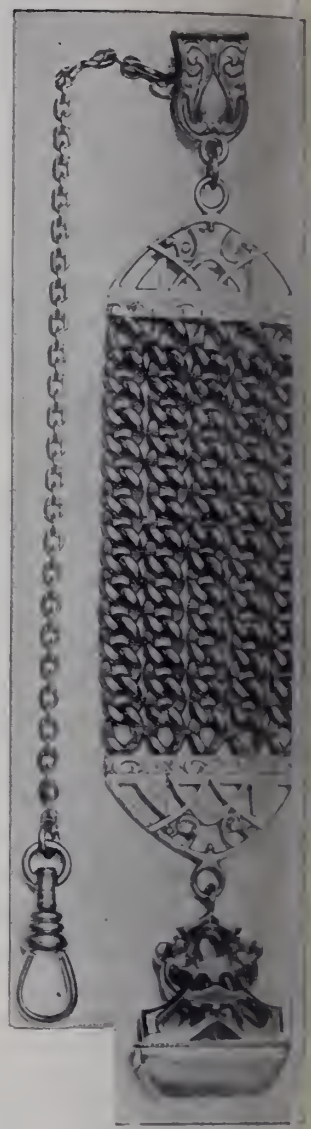
4094 Bar Pin, Old English Pearl Set



4106 Bar Pin, Bevel Edge Rom. Eng.
4103 Bar Pin, Bevel Edge Rom. Plain



4109 Bar Pin, Bevel Edge Eng. Roman, Pearls



XX-1633 3079
XX Safety Fastener, O. E.
1633 Chain, O. E.
3079 Charm, O. E., Jap. Jade or Amethyst



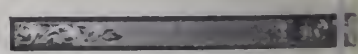
4093 Bar Pin, O. E., Pearl Set



4105 Bar Pin, Bevel Edge, Rom. Eng.
4102 " " " " " Plain



4108 Bar Pin, Bevel Edge, Engraved Roman, Pearls



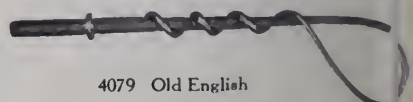
4104 Bar Pin, Bevel Edge, Rom. Eng
4101 " " " " " Plain



4107 Bar Pin, Bevel Edge, Eng. Roman, Pearls



4080 Rose
4081 Pol. Rose Horse



4079 Old English



4088 Rose
4089 Pol. Rose Horse Shoes



4090 Rose
4091 Pol. Rose Horse Shoe

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 Richmond St., PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Bldg. CANADA: Kingston, Onta

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

OL. LVII. WEDNESDAY, OCTOBER 7, 1908. No. 10.

The Cullinan Diamond.

UR consul at Amsterdam, Henry H. Morgan, furnishes the following information concerning the polishing of the at Cullinan diamond in that city. Most this information has already been published in THE CIRCULAR-WEEKLY and ied by the daily papers of this country. As the work of polishing progresses to npletion great interest attaches to the llinan diamond, although several months l elapse before it will be completely shed. There has been a great deal of recy connected with the polishing of s stone, but I have been able to obtain tain facts in connection therewith which y be of general interest.

The delicacy of the work undertaken by polishers in the execution of this work not be realized. It was necessary in the t instance to cleave the stone in three ces in order to remove two very bad ws therein. This cleaving is done by t making an incision into the stone with diamond-cutting saw at the point where s to be cleaved and following the grain all diamonds have a grain as wood has) a depth of one-half to three-quarters of inch. Before this cleaving operation was dertaken crystal models were made and aved, in order to ascertain, as far as ld be known, just what would happen en the same process was applied to the l stone.

METHOD OF HANDLING.

After the incision was made the cleaver erted into the slit a specially constructed ife blade made of the finest steel, and n with a thick steel rod struck it a rd blow and cut the stone in twain exly at the point where it was proposed should be cut. It was an exceedingly ll-executed piece of work. It must not overlooked that the cleaving of a diond is not always done along the line it intended, and it not infrequently happens at in cleaving a stone it flies into a great mber of pieces.

The stone having been successfully split, e next and final operation is the polishing ereof, and this process is now being card on.

To give an idea of the hardness of diaonds it may be interesting to state that e disk on which this diamond is being lished, which is made of cast iron and el, revolves at a rate of 2,400 revolutions r minute. The diamond is pressed down this disk, which is liberally supplied with mixture of diamond dust and oil, by ights of 15 to 25 pounds, and the disk ll constantly turn from 7 A. M. to 9 P. M., cluding Sundays, for 10 to 11 months fore the polishing operation will be cometed.

It has not yet been positively decided in hat shape the stone will be finished, but the general impression is that it will be pear-shaped. It will be, when polished, many times larger than the Excelsior, which was, up to the discovery of the Cullinan, the largest diamond in the world. The Cullinan weighed in its rough state 3,027 carats. The part of the stone which is on the mill will positively be given 58 facets, which is the number given to all other diamonds of whatever size, and it will weigh, when finished, between 500 and 600 carats.

The actual commercial value of the completed stone will be about $2,500,000, but its unique character will possibly make it priceless. (See also article on page 67.)

When the Cullinan was found about three years ago it was a problem of the Premier Co. as to what disposition could be made of it. Its mere size, weighing as it did something over 1½ pounds, made it unmarketable and unsalable, and to cut it up into small pieces would destroy, to a large extent, not only its intrinsic but its sentimental value. The diamond hence remained in the vaults of the Premier Co. for nearly three years, when it was decided by the Transvaal government to present it to the King of England on the anniversary of his 66th birthday. In the rough the stone was valued at about $1,000,000, and about this price was actually paid therefor, viz., $400,000 in cash and $600,000 representing 60 per cent. of the interest they had therein, on account of the fact that the government is entitled to this percentage of the output of all diamond mines in South Africa. It will possibly be ready for delivery within seven or eight months.

Photographs illustrating the foregoing sketch of the diamond and the factory where it is being polished are on file in the Bureau of Manufactures, Washington, D. C.

Stronger Tone of Last Quarterly Public Ivory Sale at London.

CONSUL-GENERAL ROBERT J. WYNNE gives the following results of the quarterly sale of ivory held in London on July 22:

A total of 71¼ tons of ivory, sea-horse teeth, boar tusks, and rhinoceros horns were offered for sale, comprising 22¼ tons Zanzibar, Bombay, Mozambique, and Siam; 11 tons Abyssinian, 21 tons Egyptian, 7½ tons West Coast Africa, ½ ton Lisbon, 4 tons land carriage, ½ ton sea-horse teeth and boar tusks, ¾ ton rhinoceros horns, and 3¾ tons waste ivory. During the progress of the sale 24¼ tons were bought in or withdrawn.

There was a somewhat improved tone throughout the sales, with more general competition. This is attributable in a measure to importers showing less disposition to submit to further serious reductions in value, and the market was distinctly strengthened by the increased buying orders from the United States.

The following ivory prices per hundredweight (112 pounds) were realized: Zanzibar, Bombay, Mozambique and Siam, $170.32 to $345.52; Abyssinian, $206.82 to $321.18; Egyptian, $209.25 to $321.18; West Coast African, $177.62 to $323.62. The following were prices per pound: Rhinoceros horns, $1.51 to $3.64; boars' tusks, 10 to 21 cents; sea-horse teeth, 36 cents.

The Famous "Kasseler Kanne."

THE unique and interesting wine pitcher shown on the front cover of this issue is a striking example of German silver work of the close of the 15th century, and is preserved in the Royal Museum at Kassel. The Germanic Museum at Harvard has a replica of this fine piece, as it formed part of the collection of antique plate presented by citizens of Germany. In an article on this collection in THE CIRCULAR-WEEKLY we furnished a small cut of a reproduction of this pitcher, but have just succeeded in getting hold of the good photograph of the original which we publish to-day.

The pitcher is in excellent embossed work cast and gilt. It represents a wooden tankard mounted with hoops, probably the typical shape of the receptacle for a domestic beer, as most Thuringian beers are still served in wooden vessels. The ornamental accessories of such a vessel could only be attached exteriorly without organic connection. The bottom rests on three turrets, while a fourth turret is attached to the lid. The spout is in the shape of an eagle head and neck of beautiful execution. The smooth handle again reminds of the utilitarian purpose of the object.

The pitcher was formerly in the possession of the Counts of Ziegenhain, whose coat-of-arms appears on the wings of the eagle.

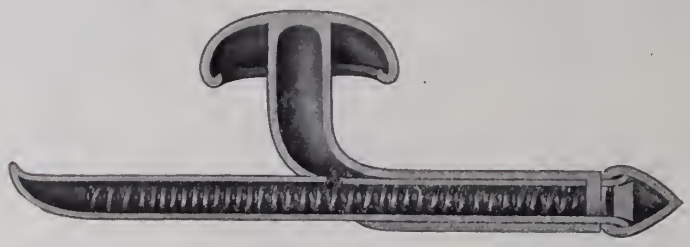
C. A. B.

Wm. Levy, employed at a jewelry store at 1306 Franklin Ave., St. Louis, Mo., one day recently, recognized a watch which had been left with him to be repaired as one of several stolen from his father, H. Levy, 14 Franklin Ave., last August, and notified the police. Three men were subsequently taken into custody and 15 watches and several other articles of jewelry were recovered. Frederick C. Emser, 53 years old, who left the watch at the jewelry store, told the police that he bought the timepiece from John Jost and the latter was arrested. Jost claims that he bought 16 watches from a man in East St. Louis. Wm. Scherer, 36 years old, who bought a watch from Jost, has also been taken into custody. Nine watches found in Jost's room were identified by Mr. Levy.

IT'S THE SPRING

that makes the

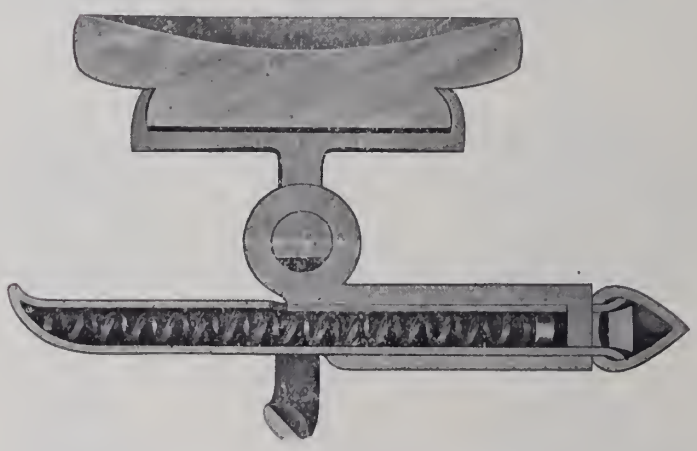
LARTER SHIRT STUDS



(Pat. Dec. 18, 1900, and Feb. 5, 1901.)
(Sectional View of the Larter Shirt Stud.)

AND

LARTER VEST BUTTONS



(Pat. May 12, 1903.)
(Sectional View of the Larter Vest Button.)

AUTOMATIC IN ACTION

There is nothing to push or pull into place. The strong spring does all the work.

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.

Pacific Coast Representatives:
A. I. Hall & Son, Inc., Jewelers' Bldg.
Post Street, San Francisco, Cal.



Registered Trade-Mark

Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1907, compiled by Douglas B. Sterrett.

(*Continued from issue of Sept.* 30.)

GARNET.

Several varieties of gem garnets were produced during 1907, and from several States. The most important were the hyacinth garnets, spessartite, and essonite, which were obtained chiefly from California, though Don Maguire, of Ogden, reported a large production of rough spessartite from San Juan County, Utah. Much of the hyacinth came from the foothills in the desert near Dos Cahezas Springs, San Diego County, Cal., where the San Diego Gem Co. owns 10 claims. The remainder came from the gem mines near Ramona and Mesa Grande, Cal.

W. P Dorsey sent in specimens of hyacinth garnets found by him near Silver City, N. Mex. They were small, clear, trapezohedral crystals with a rich yellowish-red to brown color. The crystals varied from pin-head size to three or four millimeters in diameter, and will furnish beautiful gems if larger ones are found. The garnet crystals were associated with quartz crystals in the specimens, both appearing in line cavities in a feldspathic rock impregnated with garnet and quartz.

A quantity of pyrope garnets were collected from the Indian reservation in northwestern Arizona and northwestern New Mexico. J. L. Hubbell, of Ganado, Ariz., mentions a locality about 75 miles west of north of Ganado where garnet is found abundantly over a stretch of country about 10 miles long. The garnets are picked up from the surface of the ground by the Indians. They occur in a sandy soil and are uncovered by the action of the wind.

Samuel Scott, of Custer, S. Dak., reports the occurrence of beautiful red garnets four miles west of Custer in Elephant Gulch. These garnets were obtained while mining for placer gold, and the flawless ones were sold as gems at from 10 cents to $5 each.

C. A. Beghtol, of Canon City, Colo., states that the ledge of almandine garnet near that place, mentioned in this report for 1906, will be worked for abrasive purposes. At the same time it is expected considerable material suitable for cutting will be obtained.

J. D. Endicott reports the discovery of a band of mica schist carrying almandine garnets, near Canon City. Some of these garnets are as much as 1½ to 3½ inches in diameter. They have a rich red color, and some are clear and free from flaws. About 10 pounds of stones fit for cutting were obtained at this locality during 1907. This deposit may be the same as that referred to as reported by Mr. Beghtol, though this has not been ascertained.

GOLD QUARTZ.

A new variety of gold quartz from the Quartet mine, Searchlight, Nev., has been cut into small articles, such as watch charms, etc., by William Petry, of Los Angeles, Cal. A small specimen, kindly sent to the Survey by Mr. Petry, contained much bright yellow free gold in irregularly shaped particles and flakes in and between the grains of granular quartz. Most of the quartz appears bright green from the presence of films and small masses of malachite between the grains. The specimen also contained patches of purplish stains which could not be identified. The combination of colors makes an attractive small ornament, though the presence of malachite with quartz may give trouble in producing a high polish.

JADE.

BURMA.

The production of jade (jadeite) in the Myitkyina district of Upper Burma during 1906 amounted to 2,214½ hundred weight.[1] This was less than in 1905, owing to scarcity of labor. The exports of jade, through Rangoon, however, were greater and amounted to 2,566 hundredweight, valued at £64,433, in 1906, as against 2,342 hundredweight, valued at £43,474, in 1905. In 1905 there was a further export of 343 hundredweight, valued at £2,000, overland to China.

JASPER.

There was a production of jasper in Colorado and southern California during 1907. Miss Gertrude S. McMullen, of the Southwest Turquoise Co., of Los Angeles, mentions a vein of jasper in San Bernardino County, Cal., from which a specimen was sent to the Survey. This deposit is owned by the Cracker Jack Bonanza Gold Mining Co. The jasper has a dark-red brown or liver color, and is mottled with many small gray streaks. The mottled effect is due to a former brecciation of the jasper, with a subsequent cementation by chalcedony. Some of this jasper has been polished by the Southwest Turquoise Co., and furnishes handsome small ornamental objects, though the color is rather dark and of course the mineral is expensive to polish since it is so hard.

Good jasper is known to occur in the eastern part of San Diego County, Cal., and from this region jasper was obtained during 1907. The Native Gem Mining Co. reports that abundant material can be obtained from its mine. John F. Schwartz, of San Diego, describes some of the jasper from Dulzura, San Diego County, as very handsome, but he makes the same statement as do others who have handled the California jasper, that it is so hard to cut as to render it doubtful whether the deposits will be worked commercially.

Louis J. Deacon describes the occurrence of smooth, water worn pebbles of brick-red, brown, and yellow jasper, associated with quartz pebbles and occasional jet black flinty quartz, on the Delaware Bay beach at Cape May, N. J. The occurrence is similar to that of the "pebble beach" of Redondo, Cal. Both at Redondo and at Cape May visitors spend much time searching for pebbles suitable for cutting or for specimens. A. C. Keck describes the occurrence of very fine red and green jasper pebbles with chalcedony and other gems at Redondo. The chalcedony is cut and sold as moonstone, and the jasper as bloodstone and sardonyx.

OPAL.

UNITED STATES.

A small quantity of opal was reported from Oregon, California, Colorado and North Carolina. That from Oregon was probably from the deposit in the eastern part of the State, a few miles below the town of Durkee, described by Dr. Kunz[1] as occurring in cavities in rhyolite tuff. The opal from California came from the deposits in San Bernardino County, about 20 miles northwest of Barstow. Small pieces of precious opal and handsome specimen and ornamental material have been found here. Some of the latter variety obtained by C. O. Johnson is described[2] as dark red jasper streaked with semi-opal. J. D. Endicott reports the discovery of lechosos or milky opal in the water-worn gravels in the foot-hills south of Canon City, Colo. Opal in North Carolina was limited to one specimen of lechosos or milky opal found in the southern part of Iredell County by J. T. Cashion.

NEW SOUTH WALES.

The production of opal in New South Wales is still largely from the White Cliffs division.[3] New grounds have opened in the neighborhood of White Cliffs and near Bunker, or Gemville. The ranges along the White Cliffs are still unprospected, though it is thought they contain rich deposits of opal. There was an increase in production from Wallangulla and Lightning Ridge, in Walgett division. The production of opal from 1890 to 1906 is given as £989,099. The largest productions were £135,000 in 1899, and £140,000 in 1902. The production for 1906 amounted to £56,000, of which about £50,000 came from White Cliffs.

HUNGARY.

The opal mines of upper Hungary were advertised in 1907 for lease for a period of 10 years[4] or longer, or to be sold by the Government. At the same time about 30,000 carats of polished precious opal deposited with the exchequer was to be put up for sale.

PERIDOT.

Peridot was produced in 1907 in the northeastern part of Arizona and the northwestern part of New Mexico. The output came, as usual, chiefly from the Indian reservations, where the stones were gathered by the Indians and traded at different points. J. L. Hubbell reports a quantity of peridot gathered from the surface on the Ziltsusayan Butte, about 20 miles northeast of Ganado, Ariz.

PETRIFIED WOOD.

Petrified wood occurs at a numher of localities in the Western States. W. C. Hart reports the sale of some 5,000 pounds during 1907, obtained from El Paso County, Colo. Samuel Scott reports that agatized and jasperized wood is plentiful in the Dakota sandstone formation around the Black Hills. This material is not used at the present time. The beautiful petrified wood from the petrified forests of Arizona, near Adamana, is carried off in some quantity each year as specimens and souvenirs by tourists. The specimens taken are generally limited to a few pounds in weight.

PHENACITE.

A small quantity of phenacite was reported from Bald Face Mountain, Stoneham, Maine, by Messrs. Bickford brothers, of Norway, Maine, and by Leon Allen. Part of this was gem material and part specimen material consisting of crystals attached to quartz crystals.

QUARTZ.

The quartz produced, including rock crystal, smoky, citrine, rutilated, and tourmalinated quartz, came from California, Colorado, North Carolina, Maine, Pennsylvania and Connecticut. In the first four States mentioned the quartz came from mines or regions around mines noted for their beautiful gems, as tourmaline, beryl, emerald, kunzite and hiddenite. A small quantity of rutilated quartz was obtained from the mines near Hiddenite, Alexander County, N. C., and in the adjoining county of Iredell. Of much interest is the polishing of a large crystal sphere by the Catalina Novelty Co., of Avalon, Cal. This sphere is reported to be six inches in diameter and quite perfect.[1] According to a press report,[2] it is 19 inches in circumference and weighs 11 pounds. The crystal from which it was cut was found in Riverside County, Cal. The value of the sphere is placed at $3,300.

Louis J. Deacon mentions the occurrence of clear, pellucid quartz pebbles, called "Cape May diamonds," on the Delaware Bay beach at Cape May, N. J. These pebbles are gathered by visitors, who have them cut as souvenirs.

Consul-General G. E. Anderson, of Rio de Janeiro, states that the foreign demand for large size quartz crystals for optical work is quite variable. The value of the exports of such crystals from Brazil amounted to $16,103 in 1904, $18,132 in 1905, and $10,553 in 1906. The fluctuations are due in part to variations in supply. The best crystals come from a belt extending from the central portion of Sao Paulo through Goyay and the western portion of the State of Minas. The price given as the average for the exports during 1906 was 42 cents per kilogram.

ROSE QUARTZ.

There was a large production of rose quartz, amounting to 51,300 pounds, from South Dakota and Colorado. The largest production was from South Dakota, from the Red Rose vein, seven miles southeast of Custer. The whole output was not sold during 1907, however. Samuel Scott reports rose quartz in a number of localities in Custer and Pennington counties, S. Dak., though the deposits are not worked. J. D. Endicott reports the discovery of a ledge of unusually dark-colored transparent rose quartz six miles north of Texas Creek, Fremont County, Colo. The ledge is said to outcrop prominently on a mountain side for a length of 125 feet through a height of 30 feet. It occurs in the midst of pegmatite. This deposit is being operated by C. A. Beghtol & Co., and it is expected will yield much fine material. Frank H. Jackson, of Los Angeles, reports the occurrence of a vein of fine rose quartz in Hemet Valley, 20 miles southeast of Hemet, Riverside County, Cal. The vein is said to be from six inches to three feet thick, and the material could be obtained by the ton. Rose quartz occurs in numerous pegmatite bodies associated with the gem minerals of southern California.

(*To be continued.*)

---

[1]Rec Geol. Survey India, Vol. 36, pt. 2, 1907.

[1]Mineral Resources U. S. for 1905, U. S. Geol. Survey, 1906, p. 1247.

[2]San Diego News, Jan. 23, 1908.

[3]Ann. Rept. Dept. of Mines, New South Wales, 1906, p. 53.

[4]Mining World, May 18, 1907.

[1]Personal letter.

[2]Jewelers' Circular-Weekly, Dec. 25, 1907.

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

OPALS

All Sizes and Qualities

REPOUSSÉ WORK AND CHASING*

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(*Continued from issue of Sept. 2.*)

THE MOLDINGS.

THE moldings, of which there are three (one at the bottom of the bowl and one at the wide end of either collet), can be made either by turning on the lathe or by mounting wires of various shapes and sizes on to a band. For making one of the moldings by the first method, which is the usual one employed in workshops where a lathe is used, a strip of metal is cut a little wider than the molding is to be, to allow for truing. This is then cut off to the length required (in this case for the molding on the upper collet, 6⅜ inches), and turned up into a circular band and soldered. It can then be taken to an anvil and hammered true, and also stretched a little larger if necessary. All bands or collars turned up in this way should, in the first place, be made a little small, as it is a very simple matter to stretch them with a hammer on an anvil to the required size; while, on the other hand, if too large, they have to be cut, a piece taken out, and then soldered again.

The next thing to be done is to turn up two rings of wire, roughly square in section, which are to be soldered, one at the top and one at the bottom of the band previously made. Here, again, it is essential that the rings be on the small side in the first instance, so that they can be carefully stretched, trying them from time to time, until they push over tightly on to the band. Before slipping the wires over, two rows of "stiches," as described previously, should be thrown up on the band, to prevent the wires, when pushed over, from slipping too far toward the center. It should be noted that the top wire has to be rather thicker than the lower one, to allow it being turned to the shape shown on the sketch. The wires can then be soundly soldered on to the band, using the hardest solder, as otherwise there is a danger of them giving way when the moldings, at a later stage, are soldered on to the collets and bowl.

The work, after being pickled to remove the borax, is now ready for the lathe. Theoretically, the process now is to cut away with turning tools the superfluous metal of the square until the required section is reached; but to obtain a practical knowledge of this branch of the work, workshop experience or a demonstration by a practical turner is absolutely essential.

The second method of making the moldings needs no lathe or a knowledge of turning, and, from an artistic point of view, is possibly better than the first or more usual method.

To begin with, a band is turned up in the same way as for the turned molding. Then, instead of making two rings of heavy square wire, two rings of thin round wire are turned up and soldered. After the "stitches" have been cut in on the band, these rings (marked AA on the sketch) can be pushed over down to the stitches, but need not be soldered until the other rings (marked BB on the sketch) have been made and pushed on. The lower one of these B rings is of round wire (about double the thickness of the A wire immediately above), flattened top and bottom with a hammer or file. The top B ring is best made out of square wire in the first place; then, after it has been turned up and soldered, it can be shaped with a file to the section shown in the sketch. When all the rings of wire are in position on the band, they can be soldered together, making sure that the solder flushes right through.

Almost any type of molding may be made in this way by a judicious use of wires of various sizes and sections, provided that care is taken in the fitting of the wires against one another.

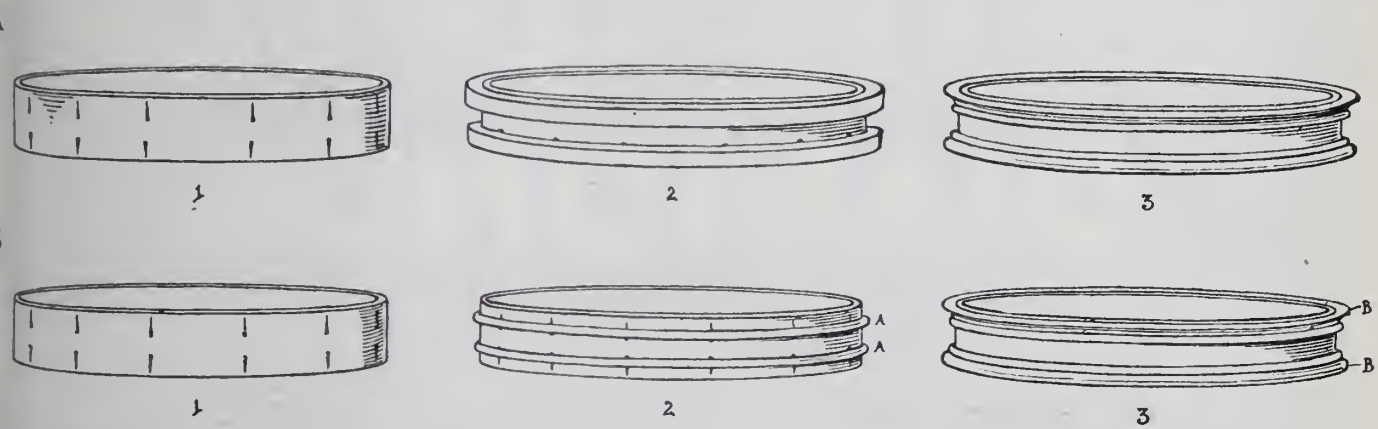
The moldings, when finished, can then be soldered on, the larger one round the bottom of the bowl and the two smaller ones on to the collets. It should be noted that in the case of the top collet the molding projects slightly over the edge of the collet, while with the lower collet the reverse is the case. After tying on to the collet with binding wire, the molding (before soldering) should be painted over with a mixture of rouge and whitening or loam, to protect the solder used for soldering the wires on to the band from the flame while the molding is being soldered on the collet. Care must be taken that no rouge gets between the molding and the collet, as the solder will not run properly if the juxtaposited edges to be soldered are not absolutely clean.

When the moldings have been soldered on, the next step is to solder the wire against which the boss fits (shown in the elevation on this page) on to the narrow end of each collet. It is best made by turning up a ring of square wire, which can be filed to shape before soldering on to the collet. Before fitting the wire on, the edge of the collet should be filed perfectly true; that is to say, it should run parallel with the edge at its wide end.

A line can then be marked with the dividers right round about ¼ inch away from the edge. After throwing up a few stitches on this line, the wire can be pushed over and down to the stitches, leaving about 1-12 inch of the collet projecting to fit into the boss.

The collets, after the wires have been soldered on, should be fitted and soldered into the boss separately, making sure that the collet fits quite tightly in each case, as otherwise it will probably move during soldering, with the result that the whole cup will be thrown out of truth.

The stem (that is, the collets and boss) is now ready for soldering on to the base. A circle should be struck on the base the full size of the molding on the bottom collet, and stitches thrown up all round. These will prevent the stem, when dropped between, from moving out of truth during soldering. Another circle, about ¼ inch smaller in diameter, can now be marked on, a hole drilled, and the center of the base cut out with a fretsaw to this line. After painting all previous soldering and joints over with rouge and whitening, the stem can then be soldered on, using softer solder



A. Showing three stages in making a molding by the first method described; 1. Circular band, showing stitches. 2. Circular band, with square wires in position. 3. The finished molding.

B. Showing three stages in making a molding by the second method described: 1. Circular band, same as A 1. 2. Circular band, with the first two wires in position. 3. Circular band, with additional wires in making the molding complete.

*All rights reserved. Copyright, 1907, in the United States by the Jewelers' Circular-Publishing Co., and in Great Britain by the *Watchmaker, Jeweler, Silversmith and Optician.*

MOUNTED and UNMOUNTED DIAMONDS

Trade Mark HHW Registered

Being large IMPORTERS, our stock consists of the best that is obtainable in loose diamonds in all sizes and qualities and as MANUFACTURERS, we are in a position to mount these diamonds in mountings of exceptional merit and of the highest grade of workmanship.

Try us when you wish Mounted or Unmounted Diamonds. You will find our prices right. Catalog on request.

HAYDEN W. WHEELER & CO.

Importers and Manufacturers

Amsterdam: 2 Tulp Straat — 2 Maiden Lane, New York — London: 50 Holborn Viaduct

EDUARD VAN DAM

CUTTER OF

DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St. Knabe Bldg.
TELEPHONE 5879 38TH ST
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS. MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH.

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street

RUDOLPH NOEL PHILIP NOE

RUDOLPH NOEL & CO.

IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM — 37-39 Malden Lane, NEW YOR

an additional precaution. In connection th soldering, a point which is often forten, is that it is exceedingly difficult to lder a rather flat base on to a stem unss the base is lifted a little from the firick or asbestos on which it is placed for ldering by means of little pieces of iron charcoal, so as to allow of the flame getng underneath it. If this is not done, the m becomes red-hot before the base is operly warm, with the result that the lder runs on to the molding instead of ining the two parts.

Finally, the stem and base has to be ldered on to the bowl. As with the base, circle is marked on the bottom of the wl, having the same diameter as the olding on the upper collet, and a numr of stitches are thrown up on this line hold the stem in place while soldering it the bowl.

To solder the two parts together the wl is placed bottom upward on the firick or charcoal. The stem is dropped beeen the stitches and tied on to the bowl ith binding wire, or it can be soldered ithout any tying whatsoever, as the bindg wire, when hot, is apt to pull the work t of place. All previous soldering near ough to be affected by the heat should protected with rouge or loam. Loam, hich is generally used for larger work, it is less expensive than rouge, is inclined flake off when the metal becomes hot uring soldering. It will adhere better if little salt is added to the loam when mixg it with water. If rouge is used, care ould be taken to brush this off with water efore putting the cup into the acid.

When thoroughly cleaned, any superfluus solder about the joints and moldings n be removed with a few needle files and orpers.

The bowl of the cup should then be ghtly planished over, in order to give it certain amount of springiness and hardess, as it will have become soft in solderg it on to the stem, and it is easily ruised if left in this state.

(To be continued.)

Importations at Port of New York.

Weeks Ended Sept. 28, 1907, *and Sept.* 26, 1908.		
China, Glass and Earthen Ware:	1907.	1908.
China	$79,605	$73,024
Earthen ware	19,943	18,113
Glass ware	42,452	15,415
Optical glass	936	200
Instruments:		
Musical	20,028	12,252
Optical	20,078	9,313
Philosophical	3,402	816
Jewelry, etc.:		
Jewelry	153,595	11,156
Precious stones	269,319	663,569
Watches	50,890	27,146
Metals, etc.:		
Bronzes	11,291	1,524
Cutlery	41,958	20,654
Dutch metal	8,734	.....
Platina	15,991	24,148
Plated ware	.....	.....
Silverware	5,262	150
Miscellaneous:		
Alabaster ornaments	.....	.....
Amber	12,126	2,475
Beads	5,104	372
Clocks	12,764	5,704
Fans	6,054	5,275
Fancy goods	14,537	6,833
Ivory	.....	17,233
Ivory, manufactures of	380	48
Marble, manufactures of	3,503	4,015
Statuary	4,253	1,356

The Diamond Markets.

LONDON, Sept. 27.—A special despatch to *The African World*, of this city, says: "We are informed on the best authority that the De Beers Co. will continue its policy of reducing the output from its mines, hoping thereby to gradually restore confidence in the diamond trade.

"The controllers of the De Beers Consolidated Mines, Ltd., are hopeful that the sacrifices incurred in the drastic measures recently found necessary to be taken at Kimberley will in the early future cause a permanent improvement in the diamond market. It is perfectly correct, as stated by the *Frankfurter Zeitung*, that the recent sales to the 'syndicate' have been effected at a reduction of at least 25 per cent. from the high prices ruling a year ago."

The London syndicate has, and is, maintaining prices without change, and no longer has trouble in doing so, since the demand for rough has become general again. The price which it pays to the De Beers Consolidated Mines for the latter's product has nothing to do with the market for the stones, though it has an effect upon the market price of the shares of the company. The Syndicate's price for rough is not based upon the mine's price or product for any season or year, but upon the production, consumption and price of diamonds during a long period of years. This accounts for the stability of the market price in bad and good seasons alike.

LONDON, Sept. 30.—As the result of a renewed demand for diamonds in the United States and England, the De Beers mines, which have been working only five days weekly, will resume full operations beginning Oct. 3.

The last issue of *Le Joaillier*, Antwerp, contains the following news of the diamond trade from European centers:

LONDON—The Syndicate has sold most of its goods. The demand for Kimberley is less, but sales of Bullfontein goods are numerous, including spotted browns, fancies and second spotteds. It seems as if we had come back to that time when all is in demand. The Premier has sold almost all of old shipments, and promises to show new goods within a fortnight.

AMSTERDAM—The price of polished goods is rising, and transactions are more freely consummated than heretofore. The demand for small goods is limited, but mêlée up to four carats ars chiefly in demand. Rough is higher, and there is considerable disparity between the prices for polished and rough, although polished has advanced. Every week there are 60 or 70 buyers of rough in the British market, but they are treated with little consideration by the English sellers. Not only are they asked higher prices, but they are compelled to take entire lots, while for a long time they were allowed to make some selection of packages. There is a famine of "cleavages," as most of these buyers finish the goods for export. Cloven goods (kapjes) are quiet, many waiting to see how the market for polished goods will turn. Roses are higher, and some transactions in ordinary browns are recorded, for the first time in a year. There is considerable activity in small fine roses. Bort is decidedly firm. The number of cutters out of work is decreasing weekly, and before very long all will be normal.

The Two Great Diamonds Known as the Cullinan, and Cullinan II, to Be Ready for King Edward by Christmas.

THE HAGUE correspondent of the London *Daily Mail* reports that the cutting of the great Cullinam diamond, the largest in the world, presented by the Transvaal government to the King, is proceeding with unexpected speed in Amsterdam, and it is hoped that the two stones from it will be ready for the adornment of the English crown and sceptre before Christmas.

The two stones into which the diamond was first split weighed 1,700 carats and 1,000 carats, respectively. There are, besides, some "splinters" weighing 300 carats. On March 3, Henri Koe, the diamond cutter of the Amsterdam firm of Asscher, began cutting the larger stone, which will be called the Cullinan. A month later he began work on the smaller stone, the Cullinan II. The cutting of the latter was finished on Sept. 12. It is in the form of a round brilliant, and is the largest cut diamond now existing, weighing 330 carats. The Cullinan II. is a jewel of the greatest worth and of unparalleled beauty. Of a bluish-white color and incomparable purity, its "sparkle" is of a rare brilliance. In order to increase its refraction, the number of facets was made double that of other diamonds. At the top is the "table," and from the table to the point or end of the stone appear hundreds of facets.

The Cullinan itself, which will weigh 600 carats after the cutting, will be ready within two months. It possesses the same qualities as the smaller stone, but on account of its greater size its beauties will be even more apparent. Its value is very difficult to ascertain, but it may be safely assumed that it is about £3,000,000.

Among the "splinters" from the great diamond are several fine stones, one weighing 100 carats and valued in its present state at £2,000.

Awards of Contracts by Government Departments to Supply Various Articles.

WASHINGTON, D. C., Sept. 30.—The Department of Agriculture has announced the following awards for supplies for the present fiscal year: 500 maximum thermometers, J. Henry Green, Brooklyn, $2 each; 100 mercurial thermometers, J. Henry Green, Brooklyn, $1.25 each; 500 minimum thermometers, J. Henry Green, $2 each.

WASHINGTON, D. C., Oct. 1.—The bid of Barbier, Barnard & Turrenne, of Paris, France, for furnishing the Third Lighthouse District of Tompkinsville, N. Y., with 232 90-degree segments for lens lanterns, at $3,625, has been accepted. The other bidders on this contract were the estate of Henry Lepaute, Paris, France, $3,650, and Chance Bros. & Co., Ltd., of Smithwick, England, $3,712.

No bids were received for 130 four-inch alarm clocks, nor for 25 regulator clocks and 10 world clocks.

Reconstructed Rubies

Our stock is extensive and in every respect complete. We carry the Reconstructed Rubies in all shapes and sizes and at prices that speak for themselves.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

EXQUISITE COLOR and MARKINGS

ASK FOR CATALOG

MATRIX TURQUOISE



THE ARIZONA TURQUOISE MINES CO. (Inc.) Phone: 5728 Cortland 171 Broadway, New York, N.Y.

Showing 133 different sizes and shapes of MATRIX TURQUOISE STONES ready for mounting

Unique Gems

Ceylon, Ural, Brazil and Native Stones.

SAMPLE PAPERS SENT TO RELIABLE DEALERS

DO NOT FORGET

That I was the First to Cut and Exploit Many of the Newest Stones Now on the Market

AND ALSO BEAR IN MIND

That I have many that no other cutters have and also that I am now back at Headquarters.

LOUIS J. DEACON (BUY FROM THE ORIGINATOR) ATLANTIC CITY, N. J. 116 South New Jersey Avenue

GARREAUD & GRISE

45 John St., New York

LAPIDARIES PRECIOUS STONE

GEMS in Unique Cuttin

THE NEWS FROM ENGLAND

Trade in London Feels Good Effects of Franco-British Exhibition, But Other Sections Not Faring Well—Australia and Cheap Jewelry—Exhibition Juries Complete Their Work—New Building of the Central School of Arts and Crafts—Proceedings of the N. A. G.—Earrings Still Popular—Diamond Market Improves.

LONDON, Sept. 29.—Trade in London is fair; the Franco-British Exhibition has begun to make itself felt, though most people are of opinion that we shall reap the benefits later. Certainly the hotels are filled to overcrowding and "love nor money" will benefit the belated traveler who has not engaged his bed well ahead. The visitors to the exhibition again have a good sprinkling of possible buyers. London, consequently, is looking brighter from the trade standpoint and anticipating a good Autumn and Christmas trade. Birmingham is still in a mood which shows that the city is not yet faring well. Trade, though it shows signs of improvement, is not by any means brisk, neither is that of Sheffield, but there is an improvement in the "Cutlery City," and maybe it will increase before the year is far advanced. Sheffie'd is also the more fortunate with Australian trade. Stocks everywhere are very low, and it will be strange indeed if the manufacturers do not quickly get a "look in." Some of the seaside resorts make a good return for August and September, but the Scotch trade is very poor. The Scottish National Exhibition has not been very much of a benefit to Edinburgh, while Glasgow and its surroundings are still suffering from the bad condition of the shipbuilding industry and the general result of the strike, which is now happily finished. Ireland is no better; trade is bad, and like the rest of the kingdom there is a shortage of money.

There is much tribulation in the camp of the makers of cheap gold jewelry, particularly in Birmingham, over the action of the Australian authorities. Really no one can reasonably complain, certainly not those who believe in the honesty of trading and have any thought for the reputation of the goldsmith's craft. Of course there are excuses, reasonable enough in a way. Severe and unhesitatingly unscrupulous competitors forced the hands of the bona fide jeweler who produced for the cheap home and colonial markets. He had been in the habit of producing a good, sound article, but the maker without scruples, and possessing an easy conscience, by using an abundance of solder, and then, if needs be, "packing" or "loading" the article (after it was hall marked) with metal or composition, forced the trade into the unsatisfactory position it is now in. Whether the assay offices will step in and deal, as they should do, in a drastic manner with goods of this description, remains to be seen. It is important, in the interests of the trade, that it should be protected against itself. Few seem strong enough to fight against the curse of shoddy goods for fear of losing their position. Meanwhile Australia is determined not to take goods which will not assay at the value of the hall mark.

The work of the juries in connection with the Franco-British Exhibition has just been completed, and the exhibitors, now that the expectancy and excitement of the jury business is over, are patiently awaiting the notification from the superior jury as to the awards. The class jury, which judged the silversmithing and enameling exhibits, had for its president André Aucoc, a member of the famous French silversmith's house in the Rue de la Paix, while W. Augustus Steward, chief instructor in gold and silversmithing at the London Central School of Arts and Crafts, was vice-chairman of the class jury, and also secretary of the second or group jury. Sir George Birdwood was the president of the goldsmithing and jewelry class jury, and M. Paul Templier, one of the best-known Parisian jewelers, was selected vice-president, while Henri Teterger, also of Paris, was appointed secretary. Sir John Bingham, of Walker & Hall, Ltd., chairman of the cutlery class, was elected president of the group committee, with Paul Templier and M. Soleau as vice-presidents, and, as mentioned above, Mr. Steward as secretary. Julien Tripplin, F.R.A.S., the translator of Saunier's famous treatise on Horology, was president of the horological class jury, and T. D. Wright, chief in charge of the horological department of the Northampton Institute in Clerkenwell, deputy juryman and expert. Paul Lévy, of Besançon, was vice-president, and S. Hébert, secretary. It might be placed on record also that the jurors did not receive a dime for their labors or expenses, owing to the fact that the exhibition is not established for the purpose of making a profit for individuals, any profit being divided between British-French charities. The exhibition has positively been an enormous success, viewed either from the sentiment of the *entente cordiale*, the practical or trade side, and the patronage of the public.

The new Central School of Arts and Crafts, in London, has just been opened. It is a remarkable building, erected upon an irregular site, having a frontage of 100 feet in Southampton Row and 106 feet in Theobalds Road. The building is of four stories, which give a floor space of 74,000 square feet. The building contains 70 rooms, viz.: 42 class rooms or workshops, a large central hall for exhibitions, common rooms, administrative offices and staff rooms. There is also a lecture theatre which will accommodate 300 students. The goldsmithing and silversmithing department (which has been under the charge of W. Augustus Steward since the foundation of the school) has been arranged on the first floor, and is one of the most comprehensive in the building. In the workshops 200 students can be comfortably accommodated each day or evening, while in the basement is a workshop for the heavier kinds of art metal work. The Central School was started as an experiment by the Technical Education Board of the London County Council in 1896, in temporary premises known as Morley Hall, in Regent St., W. So successful was the school from the commencement that by 1898 the accommodation was too small, and additional premises had to be rented in the neighborhood, and now after many years of waiting a really handsome and self-contained building, fully equipped, takes the place of a ramshackle ex-club and enables the crafts of London to be taught under the most satisfactory conditions. As hitherto, the work of the school will be mainly directed to assisting students engaged in the typical London artistic crafts, and the work will be mostly done in the evening, but for those who are able to attend during the day classes have been established for some time and will now be further developed, particularly the day technical school for boys preparatory to entering the gold and silversmithing and allied trades, while a special day class for design in jewelry and silversmithing will be commenced at the instigation of the Gold and Silversmiths' Art Council.

The National Association of Goldsmiths has just concluded its first general council meeting in London. Many matters of importance were discussed by a full gathering. A question of considerable importance related to the production of objects in silver or gold in technical schools. It was pointed out that the conditions under which articles were produced were such as would give the producers and sellers a great advantage over the manufacturer and shopkeeper. There is no doubt whatever that unless definite rules are laid down, and arrangements made to prevent under-cutting, that a technical school might become a source of considerable trouble by means of unfair competition; but they manage to arrange things all right in Germany, and I don't see why they should not be arranged in Britain. Still, the note of warning in this case is reasonable, and the person who brought it forward was well advised.

Earrings are still very much in favor and are likely to remain so, and perhaps gain even greater favor, now that Winston Churchill is known to have made his bride a present of a very handsome pair. The very ornate type of earring which about a year ago seemed likely to become the fashion has fortunately not had such a large demand, but on the other hand dainty little earrings or long, light chains of pearls or diamonds are very much in vogue, and I think from all appearances are likely to remain so.

The diamond market has settled down very nicely now and the unrest is apparently passing away. Without doubt, the action of the De Beers saved the position. People complain of monopolies, and, in the main, I think, with considerable reason, but in this case we have seen what the wise action of a very powerful body can do; it has saved the trade from a position which it would have taken years to retrieve.

ST. GEORGE.

T. E. Stafford has moved from Foster to Buxton, Ia.

HIMALAYA

MINING COMPANY has for many years owned and operated its own mines. It has the most complete and up-to-date Cutting Works in this country, employing only the most skilled and experienced men, thereby enabling them to guarantee for their production the best possible workmanship.

The Company carries in stock a complete assortment of all kinds of Precious and Semi-Precious stones in all sizes and shapes, also receives orders for the cutting of special odd shapes to fit plates or settings. At their offices, in the new SILVERSMITHS BUILDING, Nos. 15-17-19 MAIDEN LANE, NEW YORK, all orders are given prompt attention. Their principal

PRODUCTS

Tourmaline **Tourmaline Matrix**
Chrysoprase **Chrysoprase Matrix**
Turquoise **Turquoise Matrix**
Californite (American Jade)

and their popularity is demonstrated by the orders received by the Company for these goods. A money-making suggestion just now might be timely—if you are looking for merchandise that will sell, and sell at a good profit, by all means have these gems in your stock—all manufacturers and jobbers carry them. The Company will send you such goods as you may desire on memorandum for your approval.

welers Take Part in Jubilee Celebrating the 150th Anniversary of Naming City of Pittsburg.

PITTSBURG, Pa., Oct. 3.—A jubilee period is observed in Greater Pittsburg this eek and the jewelers took an important rt. The celebration was planned in nor of the 150th anniversary of the nam- of the city, in honor of William Pitt.



FLOAT OF HEEREN BROS. & CO., REPRESENTING THE JEWELER'S ART.

1758 Gen. John Forbes, with a handful men, captured Fort Duquesne after the dians and French had evacuated. A rrison was placed in command by the itish general, who held it, renaming it rt Pitt. A town was established and eneral Forbes called it Pittsburg.

In arranging for the sesqui-centennial stivities it was thought fitting to invite om England the nearest of kin of the nglish nobleman, and Arthur Forbes, a eat-great-grandnephew and his wife came guests of honor, from Edinburgh, cotland. With them came Miss Hester itt-Taylor, a great-great-great-grand- aughter of Lord Chatham and her niece, liss Madaline Pitt-Taylor, of London. ther visitors of honor included Vice-Presi- ent Charles W. Fairbanks, of the United tates, Governor Edwin S. Stuart of Penn- lvania, and many other notable men. A nd of nearly $50,000 was raised by the tizens to defray the expenses of the cele- ration, while perhaps $200,000 was spent by ie citizens in decorations, the jewelers all ontributing to make the affair a gigantic uccess.

Every jeweler in the city who has a round floor store decorated his establish- ient and kept pace with the decorations f his neighbors. The houses especially ell decorated were those of the John M. oberts & Son Co.; J. C. Grogan & Co.; R. Reed & Co.; the Hardy & Hayes Co.; P. Roberts & Sons; W. W. Wattles & ons; L. W. Vilsack & Co.; Henry R. errheyden; Kingsbacher Bros.; Heeren ros. & Co.; Sam F. Sipe; Geo. B. Barrett o.; the Joseph Horne Co.; Gillespie Bros. nd dozens of others, including the smaller ewelry establishments of the city. The court of honor was erected in Fifth Ave., huge white pillars being constructed at a distance of 100 feet apart, on either side of the street, these being brilliantly lighted at night, while the triumphal arch was erected at Liberty and Sixth Aves., with smaller arches constructed elsewhere.

There were two parades during the week. The first took place on Wednesday, the marine demonstration, the pageant being on the local rivers, and participated in by more than 100 steamers. The primitive methods of boating were made conspicuous. Indians from the Cornplanter reservation of Pennsylvania took an active part, heading the parade in canoes. It was a picturesque sight. George Washington and his followers, who visited Pittsburg after the British had captured Fort Duquesne, were successfully portrayed, and those who took part in the representation of the early period, rode the streams in vessels which were a counterpart of those used in the early days. The great land parade, military and civic, took place on Thursday, it being the most brilliant pageant ever seen in Pittsburg. It is doubtful if any city ever witnessed anything more beautiful. There were 60 floats in the pageant, some of which cost as much as $4,000 each. Many of these were drawn by 30 and 40 horses, each animal being led by a costumed attendant, while outriders led the way, and in many instances bands. This division alone was nearly two miles in length, the entire procession taking four hours to pass.

There were no advertising features in the "Mardi Gras" division. The business houses, manufacturing interests and railroads which had floats in the procession modestly placed their names on a sign a foot wide and two feet in length, to designate ownership.

Heeren Bros. & Co. had the only float in the procession representing the jewelry trade. The subject was "The Jeweler's Art." The central figure represented a goldsmith of the 17th century, working at his trade. The two figures in the front held the finished article. The eight heralds walking alongside of the float carried different emblems representing the jeweler's craft. The two women in the center of the



DECORATIONS IN PITTSBURG'S JEWELRY DISTRICT—WOOD ST., LOOKING FROM LIBERTY AVE.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS: MILBAGG
BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK
TELEPHONE NUMBERS: 917-918 MURRAY HILL
RUBIES AND SAPPHIRES

F. A. JEANNE
RUBIES AND EMERALDS
5 Square de l'Opera PARIS, FRANCE
Cable Address
"GEMFINDER"
Western Union Code

Coral and Onyx Cameos and Scarabaes

PATTERSON & STARKE
SUCCESSORS TO
RUD. C. HAHN & CO.
Importers of Precious Stones
65 Nassau Street
NEW YORK

All colors of Cabochon Stones including Coral

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

PEARL NECKLACES
AND
DIAMOND COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

bat represented the present modern idea the jewelry trade. The ornamentations n the side were set in white rhinestones, ousands being used for the purpose. The reaths used in the decorations were made metal and the leaves chased and worked gilt. The shield on the side represented ie official seal of Pittsburg. Tools used the manufacture of jewelry formed a rt of the exhibit, while potted plants elped to give the float a most attractive ppearance. The rear figure represented rather Time," a fitting sequel to the sub- ct. The float was drawn by six horses. he attendants were dressed in Oriental ostume

It is estimated that fully 500,000 persons itnessed the parade. All of the retail welry stores closed for the day and busi- ess was practically suspended throughout ie city. Visitors came from far and near. arnivals were held nightly during the eek in the streets, the populace being iven a free rein. There could have been o more striking exhibition of the local ride which pervades the community than as exhibited during the last week, and ie event will give Pittsburgers and their riends much to talk about for years to ome.

Police Officer Shoots Thief Who Tries to Escape After Breaking Into Pittsburg Jewelry Store.

PITTSBURG, Pa., Oct. 1.—A thief who says is name is Charles Edwards, and his home Chicago, was shot at 3.15 o'clock this morn- ng by Special Officer Edward Brophy, of ie city police, while attempting to escape rom Special Officer Herbert Clark, of the Holmes Electric Protective System. Ed- ards sawed through a skylight of the welry store of Henry Terheyden at 530 Smithfield St.

When the alarm went off in the Holmes ffice Clark hurried to the store, and as he pened the front door and started for the econd floor he heard Edwards running to he rear of the building. Clark then started round to Cherry Alley, realizing that the urglar was going to escape by the roof. As the officer reached the alley the thief vas fleeing toward Sixth Ave. and Clark red at him. The shooting attracted the ttention of Officer Brophy, who hurried out f the Public Safety building and overtook he burglar. Leveling his gun at him, he lemanded the thief to stop. At the same ime Edwards drew his revolver, but Brophy vas too quick for him and fired, the ball ntering Edwards' shoulder. As the police- nan pulled his gun Edwards yelled, "Get ut, you!" and then Brophy blazed away nd Edwards fell. "I am done; I am shot," ie said. "I came here from Chicago, Satur- lay, and tried to rob the jewelry store."

Edwards was arraigned this morning be- ore Magistrate Brady on a charge of enter- ng a building with intent to commit a elony and another of felonious shooting, aving attempted the life of Brophy, and vas held to await the action of the Grand Jury. Edwards said later that he was glad ie did not shoot the policeman. A check or baggage shipped from Wheeling to Pittsburg was found on the prisoner. The grips were searched, but nothing of value vas found.

Career of the Late Joseph Linz.

Joseph Linz, a pioneer Texan, one of the most prominent business men of Texas, and the founder of the jewelry firm of Jos. Linz & Bros. (now Linz Bros.), Dallas, Tex., brief mention of whose death appeared in the last issue of THE CIRCULAR-WEEKLY, was for years the leading jeweler in the southeast. He died of ptomaine poisoning, contracted while in St. Louis, Monday, Sept. 28. He was taken sick Friday, and despite every effort of medical skill succumbed at the Marquette Hotel in that city. The funeral was held last Wednesday morning from the residence of Mrs. L. D. Loery, a cousin, living at 4946 McPherson Ave., St.



THE LATE JOSEPH LINZ.

Louis, Mo. Interment was in Mount Sinai Cemetery.

Although four years ago Mr. Linz suffered a nervous collapse and has been in bad health ever since, the suddenness of his death occasioned great surprise. In order to recuperate he had been traveling a great deal, visiting health resorts in Europe and in the United States. He and his family had spent the Summer in Chicago, and three days before his death he went to St. Louis. His wife and daughter, Miss Elma, remained in Chicago. They were to have followed him to St. Louis in a few days.

Mr. Linz was born in Virginia 55 years ago, the oldest of a family of seven. He received his education in the public schools of St. Louis, and began his career in the trade as an employe of a Mr. Goldsall. In 1879 he started in business for himself at Denison, Tex., and in 1882 he removed from that place to Sherman, Tex. Shortly after that time Simon and Albert Linz were admitted to a partnership interest, and the firm of Joseph Linz & Bros. was formed. In 1895 the business was removed from Sherman to Dallas, and in 1887 Benjamin Linz was given an interest without a change in the style of the firm, and the erection of the six-story Linz building began. In 1907 the interest of Joseph Linz in the firm was purchased by his brothers and continued as Linz Bros.

In fraternal circles Mr. Linz was prominent. He was a member of the Knights of Pythias, B'nai B'rith and the Masons. He was a Scottish Rite Mason and a Shriner, and the Masons have been requested to conduct the burial service.

Mr. Linz was regarded as a remarkably active man. He was held in high esteem in the trade and by a large circle of acquaintances. He owned several office buildings in Sherman and Dallas, the Linz building in the latter city being one of the finest in that section of the country.

The deceased is survived by a widow, two children, Miss Elma, of St. Louis, and Clarence, of Dallas; three brothers, Albert, Simon and Ben, all of Dallas, and three sisters, Mrs. J. A. Bach, of Chicago, Mrs. Leopold Freund and Mrs. Fred Steiner, of St. Louis. J. A. Bach, a brother-in-law, was with Mr. Linz at the time of his death. An aged father, Meyer Linz, also survives.

Death of John F. Sturdy.

NORTH ATTLEBORO, Oct. 5.—The death of John F. Sturdy at his home on Towne St., Attleboro Falls, removes one of the most prominent of the earlier manufacturing jewelers. Mr. Sturdy has been ill for some time and death was not unexpected. He was the founder of the firm of J. F. Sturdy's Sons Co., and it was mainly through his resourcefulness and integrity that the Sturdy firm rose from a humble position to its present proud place in the front ranks of jewelry concerns with a name highly honored wherever jewelry is sold in America.

John F. Sturdy was born in Attleboro, March 14, 1822, in a house not located more than half a mile from the place where he died. He was the son of William and Clarissa Whittemore Sturdy and was the seventh of a family of 14 children. His education was obtained in the Attleboro public schools, and when he laid aside his school books he assisted his father, who was a prominent cotton manufacturer.

Mr. Sturdy was married Nov. 26, 1848, at Cumberland Hills, to Miss Knapp. Immediately after his marriage he engaged, with his brother James, in the manufacture of jewelers' tools. The business was located in Providence. In 1849 Mr. Sturdy returned to Attleboro Falls and, uniting with Herbert Draper, founded the firm of Draper, Sturdy & Co. The business was prosperous, but in a few years Mr. Draper died.

During the earlier years of his business life Mr. Sturdy engaged in the manufacture of novelties. It was the result of keen observation in this branch whereby he conceived the idea of rolled gold plate and, together with his brother James, they first gave to the trade this great boon. The demand for rolled gold plate since it was put on the market by the Sturdys has been enormous and has been a great stimulant to the jewelry business.

In 1893 Mr. Sturdy retired from active business life and turned over the cares of business to his three sons—Fred E., Herbert K. and Frank M.—who now carry on one of the largest chain and bracelet concerns in America.

The funeral takes place Wednesday afternoon at 2 o'clock.

FRANK JEANNE CHAS. L. ROOS

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

JAGERSFONTEIN

and other Gem Diamonds

SAUNDERS, MEURER & CO.

65 Nassau Street NEW YORK

GEORGE H. HODENPYL WALTER N. WALKER

HODENPYL & WALKER

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS

MANUFACTURERS OF FINE DIAMOND JEWELRY

373 FIFTH AVENUE, Corner 35th Street

NEW YORK Telephone, 5093 Madison Square

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York
cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

THE SAPPHIRE HOUSE

BENEDICT & WARNER

21 MAIDEN LANE

NEW YORK

51 Rue de Chateaudun, PARIS

GOODFRIEND BROS.

Rose Diamonds

DEALERS IN **Pearls and Precious Stones**

NEW YORK
9-11-13 Maiden Lane

PROVIDENCE
212 Union St.

PARIS
10 Rue Cadet

Death of Samuel Hammond.

Samuel Hammond, an old and prominent ail jeweler and late head of the firm of muel Hammond & Co., 72 Wall St., New rk, d.ed at his home, 661 Putnam Ave., ooklyn, last Tuesday, Sept. 29, of Bright's ease, after an illness of over a year. He s long been known as a specialist in lging diamonds and precious stones, and s highly respected in the jewelry trade. Mr. Hammond was born Feb. 10, 1849, in ooklyn, where he spent his early life, and er leaving the public schools he entered



THE LATE SAMUEL HAMMOND.

store of his father, Samuel Hammond, ch was located at that time at 41 Will-n St. There he served his time as an prentice at the bench, learning the trade all its details, and later entered his ther's employ, where he acquired a wide owledge of precious stones. He re-ained in the employ of his father until ter the latter's death in 1887, and from at time until the death of his mother anaged the store. He then formed a rtnership with his brother William, under e firm style of Samuel Hammond & Co., id the business was removed to 62 Wall ., and later to 71 Wall St., where it was ntinued until a recent removal to 72 all St.

The business was originally founded by e elder Hammond in 1837, and for years e firm have been the keepers of the New ork Stock Exchange time, and have num-red many of the leading men in the coun-y as customers.

Mr. Hammond was prominent in Demo-atic politics in the 17th district, Brook-n, for many years, although he never ught office. He was prominent in the ew York Microscopical Society, and was member of Bedford Lodge, F. and A. M.; eneral Putnam Council, R. A.: Columbia ouncil, L. A., and the Ancient Order of nited Workmen. He was prominent in ie Royal Arcanum in his early days, and one time was Regent of Fairview Coun-

Deceased is survived by a daughter, Mrs. Harold Webster, a son, Samuel, Jr., a grandson, Louis Hammond Webster, two sisters and two brothers, William, who is associated with him in the firm, and George, a resident of New Jersey. Mr. Hammond enjoyed the acquaintance of a wide circle of friends who deeply regret his demise.

The funeral was held Wednesday night from his late home, and interment was in Greenwood Cemetery.

The business will be continued at the present location under the old style.

Members of West Virginia Retail Jewelers' Association Hold Convention at Elkins, W. Va.

ELKINS, W. Va., Oct. 1.—A very interesting session was that held by the West Virginia Retail Jewelers' Association in this city, Tuesday, Sept. 29, at Hotel Randolph. President T. A. Westmeyer, of Wheeling, called the convention to order and presided over the proceedings of the day, while President Archibald, of the American National Retail Jewelers' Association, was also in attendance. A large number of enthusiastic jewelers from all sections of the State were present and more interest was shown in the work and more new members secured than at any previous convention.

Mayor A. M. Fredlock welcomed the visitors in the following well chosen words:

Mr. President and Members of the Retail Jewelers' Association—As Mayor of our city it is my pleasing duty to welcome you into our city and extend to you the city's freedom. I believe that this meeting should furnish mutual congratulations. We are to be congratulated that the representatives of one of the oldest and most important business interests of the country should choose our city for its annual meeting. And you are to be congratulated on the wisdom of your choice. Our city is fast becoming throughout the State as a "Convention City." Our central location, our accessibility by rail, our pure mountain air, our healthful surroundings, and the hospitality of our citizens, make our city an ideal one for conventions and associations. Our city is young yet, having not reached the legal age for voting. But I believe when you look at the number and character of our municipal and private improvements you will agree that we compare favorably with older cities.

I have said that the business you represent is both old and important. And it is. You have to go back to the dawn of history for the beginning of the jewelry business. The first descendants of Adam turned their attention to tilling the soil, but Tubal-Cain, the seventh from Adam, realizing the importance, and possibly the profits, of the jeweler's trade, became the first artificer of brass and iron. And many times when I have looked at the green marks left upon my finger by a beautiful ring I have thought that the descendants of old Tubal-Cain would never die.

In the past men of your profession have been the bankers for kings. Have financed the important wars of history and been the custodian of the wealth of nations. But while you do not aspire to such things to-day, yet the interest represented by you is one of the most important of our country. The conservatism which is almost invariably found in the jewelry business is one of the safeguards to the general business of our country.

I am particularly glad to welcome you to-day. I am sorry that your coming is at a time when drouth conditions still prevail. We have not suffered from a water famine nor do we expect to, but should there be any scarcity in the supply you will be glad to know that there is an abundance of our famed "No-Tax."

Gentlemen, I bid you welcome, and hope that our city may so impress you that we may have the pleasure of entertaining you in future meetings.

W. L. Jones, of Martinsburg, responded in a brief but very interesting manner, after which President Westmeyer addressed the convention in the following words:

Jewelers of the West Virginia Retail Jewelers' Association, Brother Jewelers, their Guests, Ladies and Gentlemen—This is the fourth convention of the West Virginia Retail Jewelers' Association. It gives me the greatest of all pleasure to welcome you, Mr. Archibald, as president of the American National Retail Jewelers' Association, I might also add one of the pioneers of the organization of the retail jewelers of these United States, and to you brother jewelers, I cannot help but feel proud to welcome you here to this convention, and to your guests I also extend a hearty welcome, for it gives me great courage in predicting the future of the West Virginia Retail Jewelers' Association. I trust that the next convention that we hold will see you all there together with your friends and guests, and in conclusion of my short talk, in the name of the American National Retail Jewelers' Association, I invite you all to the next annual convention to be held at Omaha, Nebr., next August. Come to that convention and see what a fine gathering of intelligent men or rather jewelers are there. Then, when you return home, look around yourself and see what you would have missed had you not attended.

National President J. P. Archibald delivered a very interesting address touching along the lines of organization work, together with a great deal of other valuable information. His remarks were frequently applauded. Mr. Archibald is a very eloquent talker and never fails to hold the attention of his audience.

The regular routine of business was then taken up and dispensed with. A vacancy having occurred, Charles J. Kinzer, of Bluefield, was appointed third vice-president.

Reports of committees were received and approved. The report of the delegates to the national convention at Cincinnati were read and approved. This was a very elaborate report, covering the entire business transaction of the national convention.

Resolutions were passed commending the action of the national executive committee at its meeting in Chicago, Sept. 16-18, 1908; also extending a vote of thanks to the Hotel Randolph Co. and the retail jewelers of Elkins for the many courtesies extended.

The convention adjourned at 11.15, Tuesday night, to meet in Wheeling, May 17 and 18, 1909.

Death of Joseph Grant Barden.

NORTH ATTLEBORO, Oct. 3.—Joseph Grant Barden, one of the oldest and best known residents of North Attleboro, died this afternoon, after an illness which covered a period of many months. Mr. Barden was a retired jewelry manufacturer. He was associated for a number of years with Edward M. Blake and John Joyce, in the firm Barden, Blake Co.

Deceased was born in Blakes Hill, Plainville, Sept. 2, 1824, and was the son of Thomas and Rachel Smith Barden. He engaged in the hop manufacturing business until 1870, with his brother, S. H. Barden. For several years he conducted a large wholesale flour and grain house in Providence. Returning to North Attleboro, he engaged in the coal and wood business and later branched out into the manufacture of jewelry.

Mr. Barden married Ann F. Clark, who, together with five children, survive. The children are: Winthrop F., of the firm of Barden & Hull; Miss Cora, Edgar, Adelbert and Henry.

Edwin Jerauld has bought the business of H. A. Minasian, Sutter Creek, Cal.

"En Cabochon"

Cabochon or Carbuncle is now the prevailing style in cutting. Besides the transparent Amethyst, Topaz, Garnets, Tourmalines and Peridots

WE ARE CUTTING

Azurite-Malachite	**Lapis Matrix**
Californite	**Malachite**
Chrysocolla	**Opal Matrix** (Australian and Mexican)
Chrysoprase	**Rhodonite**
Epidote	**Sodalite**
Jadeite	**Sunstone**
Labradorite	**Thulite**
Lapis Lazuli	**Turquoise Matrix** (Persian and American)

SPECIAL ORDERS ACCURATELY AND PROMPTLY FILLED
EVERYTHING BUT DIAMONDS

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY
14 & 16 CHURCH STREET, NEW YORK
London, 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

STERN BROS. & CO.,

CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

CHICAGO, 103 State Street.
LONDON, 29 Ely Place

68 Nassau St., NEW YORK

DAVID BONNIST

Telephone 5789 Cortland
COCKROFT BUILDING, 71 NASSAU STREET
Corner John Street, - - - NEW YORK
(15 Years with S. L. Van Wezel)

CUTTER AND POLISHER OF DIAMONDS

It will pay you to have your BROKEN STONES RECUT in my factory, because it will save you much weight, and give them the proper attention.
Out of town dealers write for information.

Henry E. Oppenheimer & Co.

Precious Stone Merchants .. ..

Watch our Weekly Bulletin

Finished Cutting

Large Lot
OF
SAPPHIRES
ALL
Sizes and Qualities
AT
Bottom Prices

Round, Square,
Marquise, Pear Shape

Henry E. Oppenheimer & Co

3 Maiden Lane
NEW YORK CITY

:eware of This Thief Who Telephones Jewelers Before Sending Messenger With Fraudulent Order for Goods.

Because of the care exercised by John J. elaney, employed in the offices of Rudolph Snedeker, 65 Nassau St., New York, a bbery was averted last Friday. Mr. De-ney was in the office of the concern a' out 3 o'clock in the afternoon, when a ll came over the telephone purporting to me from the store of I. Lewkowitz, 17th and Sixth Ave. The speaker inquired out a Juergensen watch, and requested at a watch valued at $300 be delivered to messenger who would be sent to get it about 4 o'clock. Several questions were ked over the 'phone relative to the case id movement of the watch, and Mr. De-ney became suspicious, and warned those the office not to deliver a watch to any-dy purporting to come from the store of r. Lewkowitz until further inquiry was ade.

About 4.30 a boy came into the office and esented the card of Mr. Lewkowitz, on e back of which was written: "Please de-er to bearer on memorandum the watch ranged for over the telephone." Mr. De-ney questioned the boy and learned that was not employed by Mr. Lewkowitz, t that a man met him in Nassau St. and ave him the card, telling him that if he shed to earn 25 cents he should take the rd to the office of the firm of Rudolph & nedeker and procure the watch and return ith it to the street. The man explained the boy that he had had some trouble ith members of the concern and that he d not wish to go to the office to transact e business himself.

After the boy had presented the card, Mr. elaney sent out for Detective Lieutenant tringer, who came to the office at once. n inquiry was then made over the tele-hone at Lewkowitz's store, and Mr. lumphrey, who answered the call, said at he knew nothing of any such transac-on and that he would be downtown im-ediately.

The boy seemed very much frightened, ut as he was evidently used as a tool he as not arrested. Instead, a package was rapped up and given to him, and he re-rned to the street with it, but the man, ho had evidently become suspicious, did ot appear, and no trace of him could be ound.

Jewelers throughout New York are arned to be on the lookout for any one rying to work the same trick.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., Sept. 30.—The fol-owing were the exports of jewelry, silver-vare, optical goods, clocks, watches and indred lines from the Port of New York or Sept. 18 and 19:

Antwerp: 1 case watches, $364.
Bremen: 1 case plated ware, $230.
Calcutta: 2 cases watches, $260; 2 cases plated vare, $364.
Demerara: 2 cases plated ware, $144.
Hamburg: 1 case optical goods, $608; 18 cases locks, $500.
Havana: 4 cases clocks, $192.
Kingston: 1 case jewelry, $125; 9 cases clocks, 229.
Liverpool: 4 cases watches, $2,900.
London: 8 cases watches, $1,023; 12 cases optical goods, $4,781. 4 cases clocks, $267.
Montevideo. 1 case plated ware, $263.
Southampton: 17 cases watches, $3,091; 6 cases clocks, $210.

Men Charged with Robbing Salem (Mass.) Jewelry Store Arrested in Boston and Stolen Property Recovered.

BOSTON, Oct. 2.—Early Thursday morning the jewelry store of W. S. Lee, of Essex St., Salem, was entered by burglars and robbed of a quantity of jewelry. About 12 hours later two men were arrested in the pawnshop district in this city with some of the property, it is claimed, in their possession. Subsequently a third young man was taken into custody in connection with the case.

The prisoners gave the names of George Kelly, Lawrence, and Arthur McAuliffe and Michael Driscoll, Boston. At the latter's room, in a West End hotel where he has been lodging, 16 silver watches, two gold watch cases, stick pins and other articles were found.

Kelly and McAuliffe were arrested in a pawnshop, the Boston inspectors having been notified of the break and asked to co-operate with the Salem police. They had in a bag 280 rings set with stones, 27 wedding rings, 19 bracelets, 122 charms and lockets, 28 chains, two watches, one watch case, two belt buckles and 24 stick pins. The haul was estimated to be worth about $1,500.

In court to-day the three were held in $1,000 bonds for the Grand Jury, Kelly and Driscoll waiving examination. McAuliffe, however, pleaded not guilty, and desired a hearing. He claimed that he did not participate in the robbery, but stated that Driscoll, who is said to have confessed to the police, roomed with him, and that Kelly gave him a ring.

Death of Adolph Hauser.

MILWAUKEE, Wis., Oct. 1.—Adolph Hauser, for many years proprietor of a jewelry store at 237 3d St., died at his home, in this city, yesterday, at the age of 65 years.

Mr. Hauser was born in Vienna, Austria, and has been a resident of Milwaukee for the past 35 years, a greater part of this period having been devoted to the jewelry business. He was prominent in business and social circles and at the time of his death was a leading member of Harmony Lodge No. 142, F. and A. M.

The well known jeweler is survived by four children—Paul C. Hauser, Mrs. Sophia Harris and Daisy and Irma Hauser.

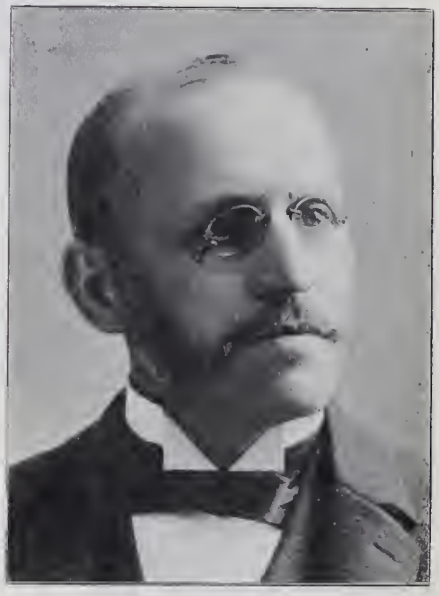
Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	New York selling price. .999 Basis.
Sept.	29	23 7-8d.	$.53¾
"	30	23 7-8d.	.53¾
Oct.	1	23 13-16d.	.53⅝
"	2	23 3-4d.	.53½
"	3	23 13-16d.	.53⅝
"	5	23 15-16d.	.53⅞

Death of Robert Z. Block.

The funeral of Robert Z. Block, of the firm of Robert Z. Block & Co., jewelry manufacturers, Newark, N. J., was held from the home of the deceased, 143 Monroe St., Brooklyn, at 10.30 o'clock Saturday morning. Death resulted from apoplexy Wednesday night while Mr. Block was on a business trip for his firm in Baltimore. The first news of his demise reached New York by telegraph from Baltimore and stated that Mr. Block had been found dead in bed at the Hotel Rennard in that city. He left New York Sunday afternoon, intending to visit the cities of Philadelphia, Baltimore and Washington, and at that time, while not seriously ill, complained



THE LATE ROBERT Z. BLOCK.

about not feeling very well. He stayed two days in Phi'adelphia and then went on to Baltimore, where he was found dead last Wednesday morning.

The business of which Robert Z. Block was the head was begun in July, 1906, by Mr. Block and Emil Albrecht. The New York office was in the Jewelers' Safety Deposit Rooms, 170 Broadway, and the factory at 38 Crawford St., Newark, N. J.

Mr. Block was born at Cape Giradau, Mo., in 1842, where he spent his early life. Coming east, he entered the employ of Larter, Elcox & Co. as a traveling salesman. Later he was with other firms, and about 28 years ago started in business with Mr. Bergfels, in Newark, under the firm style of Block & Bergfels, which business was continued for 23 years, after which he retired, but being ill at ease when not busy, he formed the partnership with Mr. Albrecht, with which concern he was connected at the time of his death.

The deceased is survived by a widow, two sons and a daughter. The interment was in Greenwood Cemetery, the officiating clergyman being Dr. Roache, pastor of St. Mark's Church, Brooklyn, who was an old-time friend of Mr. Block.

Mr. Block was well known and highly esteemed in the trade, and his many friends regret his sudden passing.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES
CORAL NECK-LACES

All Shades and Sizes

Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

3 Via Amedeo, Terre del Greco Italy

401 Broadway, New York
Telephone, 5412 Franklin

19 Rue d'Hauteville, Paris, France



BAROQUE PEARL
HARVEST MOON

BROOCHES

We make a complete line in 14 Kt. selling from $8 up.

CROSSMAN COMPANY

3 MAIDEN LANE, NEW YORK

Do Your Diamonds

Lack Brilliancy? Are they Broken or Chipped?

I am the Doctor

C. H. BENT

EXPERT CUTTER OF DIAMONDS

Established Ten Years 12-16 John Street, NEW YORK

VOGEL, CORBY & WESCHE

MAKERS OF ARTISTIC

BAROQUE PEARL JEWELRY

30 MAIDEN LANE, NEW YORK

Memo. Packages Sent Jobbing Trade Only

Announcement

In order to bette take care of the rapidl increasing demand fo

Amatric

America's Newest Gen

we are this week mov ing into new and mor commodious offices i the St. Paul Building 220 Broadway, wher our new local manage

J. H. Miller

for many years wit Chester Billings & So of this city, will see tha your orders are prompt ly and satisfactoril filled.

Occidental Gem Corporatio

ST. PAUL BUILDING

220 Broadway, New Yor

Missing Confidential Clerk of New York Jeweler, Suspected of Stealing a Large Quantity of Jewelry, Arrested in Jersey City.

Stories published in the daily papers in New York and other cities, last week, to the effect that jewelry valued at from $25,000 to $50,000 had recently been stolen by a trusted friend and employe from the store of Oliver M. Farrand, 3 Maiden Lane, New York, were greatly exaggerated, and, according to the statement of Mr. Farrand himself in many cases, come a long way from stating the conditions as they really exist. The facts on which the story is hinged have been known by a few dealers in the Maiden Lane district for three months, and the report in the daily papers relative to the matter has caused considerable comment.

While the exact value of the missing goods has not as yet been definitely ascertained, Mr. Farrand says that his loss will, in all probability, not exceed $5,000. The man who is suspected of the crime has not as yet been found. He was connected with the business for a long period of time, and was highly esteemed by his employer. He was out of the city on a vacation when suspicion was first aroused by the missing of several expensive articles of jewelry. At first it was thought that when he returned he could tell where the missing articles were kept, and Mr. Farrand having implicit confidence in his integrity, did not worry.

The following statement, given out to CIRCULAR-WEEKLY reporter by Mr. Farrand, explains the situation: "After my salesman started away on his vacation in July, there were some articles missing, but I did not suspect that he was dishonest until I received a letter in answer to one I had written to a hotel proprietor at the Delaware Water Gap, with whom he was spending his vacation, telling me that the man was not there. I had brought him up from a little boy, 15 years of age, and made him a beneficiary to quite a large amount in my will. The loss of confidence and the shock which I have sustained is greater to me than the value of the goods lost. When he did not come back, I made inquiry and could not find where he had gone. He left on July 3 for a two weeks' vacation and when he did not return, I began to worry. I cannot account for his strange action. I was paying him a salary of $50 a week, which was $25 more than his real value to me, but I willingly paid the extra $25 because of the absolute confidence I had in the man. He started with me as a boy at $2.50 a week.

"The amount of the loss I cannot estimate exactly, but think that it is about $5,000, of which amount $3,000 is in diamond rings. I have sworn out no warrant for the man, nor have I taken any official action, and I am deeply grieved that the newspapers have given such unwarranted and unauthentic publicity to the matter. After I began missing the jewelry, I came to my store on July 4, together with my wife, and we went over the stock and made up a partial list of the missing goods.

"When I became suspicious I consulted my stenographer. Let me say here that she has since been dismissed by me for impertinence, but not in connection with the matter of the clerk's disappearance.

"The young woman told me that the clerk in question had 18 rings, which I questioned her about. She had charge of the ring stock, and she had these 18 missing ones checked up as being in stock.

"I have found out," the jeweler continued, "that the clerk made several purchases of silverware and novelties in Maiden Lane and charged them to me."

Among the missing articles of jewelry are nine single stone diamond rings, valued at $1,415; one three-stone ring, valued at $190; five cluster diamond rings, valued at $1,348, and other rings containing diamonds and other precious stones, valued at $319.

JERSEY CITY, Oct. 6.—Herman Marschner, the trusted clerk of Oliver M. Farrand, 3 Maiden Lane, New York, who left New York on a vacation trip on July 3, after which it was discovered that a considerable quantity of valuable diamond jewelry was missing, was caught, last night, by Lieutenant Monahan, the Maiden Lane plain clothes detective, and turned over to the city police. He was taken to New York this morning and held for examination. He confessed to the theft, and says he has disposed of the jewelry and spent the money on a woman.

Mr. Farrand, in speaking to a CIRCULAR-WEEKLY reporter, said that he felt all the time that the man would not go far from New York, and for that reason wished to keep the matter quiet. With tears in his eyes he said: "You don't know how badly this matter makes me feel, or how I hate to prosecute the man, but I most surely will prosecute him. I must, even though I hate to so badly. I hate to think of the misery it will cause his poor old mother and family, but there is no other course open to me."

The jeweler worked quietly, and when he had learned about the salesman's whereabouts instructed the detective, who went to Jersey City and rented a room near the place where Marschner was staying, at 294 8th St., and at an opportune time captured him.

Death of Peter Lamprecht.

GRAFTON, W. Va., Oct. 1.—Shortly after noon yesterday Peter Lamprecht, one of Grafton's grand old men, passed away. Mr. Lamprecht was born in Wurtemberg, Germany, Feb. 7, 1830, so that he was in his 78th year at the time of his death. He came to America at the age of 18, and followed his occupation of jeweler.

A writer of rare ability, an extensive reader, a linguist of many tongues, a student of history, his advice was sought by many and his passing will cause profound and genuine regret by the entire community.

He is survived by a widow, one daughter, Mrs. Frank Rauscher, and one son, Harry Lamprecht.

Joseph E. Ruffing, Delphi, Ind., has the sympathy of his many friends in the trade owing to the death of his son, Arthur, who was killed, recently, by an electric shock in the Delphi station of the Fort Wayne & Wabash Trolley Traction Co.

Montgomery, Ala., Jeweler Causes Arrest of Man Who Offered Worthless Check.

The Jewelers Security Alliance of New York received a telegram, Monday morning, from Jesse Davidson, 17 Commerce St., Montgomery, Ala., stating that a man giving the name of C. H. Pope, alias Oxford, had been arrested in that city for passing worthless checks.

The man arrested by the Alabama jeweler went to Mr. Davidson's store, Friday night, and tried to buy a Commandery ring set with diamonds, representing himself as a "Shriner." After looking over the rings the man said he would call again in the morning. The following morning about 9 o'clock he again visited the store and selected a diamond solitaire, a gold watch and chain, a Knight Templar's charm and a 32d degree Masonic ring, the total value of the jewelry being $468.75. He picked out the mountings he desired and said he would call at 1 o'clock.

The jeweler reports that in the meantime the prospective customer drew a bogus draft on a National bank and deposited it in a local bank in Montgomery, claiming that he had $1,000, the amount of the draft, to his credit in a bank at Nashville, Tenn. The jeweler learned of the deposit of the draft with the local bank, and ascertained that no such man was known at the Nashville bank.

The stranger called for his goods and presented a check for the $464.75, which the jeweler accepted, but did not deliver the goods. The man was arrested and held on suspicion at police headquarters.

The Jewelers Security Alliance warns the trade against the acceptance of checks from men unless they are known to the dealer, and asks if anyone has knowledge of the man now under arrest to communicate with Mr. Davidson.

Adolph Bottstein Files a Voluntary Petition in Bankruptcy in New York.

A petition in bankruptcy was filed in the United States District Court, New York, Oct. 2, by Adolph Bottstein, a jeweler at 623 Eighth Ave., New York, and his schedules show liabilities of $5,004 and assets of $1,301, consisting of stock in trade $1,000 and machinery $300.

Among the unsecured creditors are: E. & J. Bass, $175; R., L. & M. Friedlander, $151; Julius Freudenheim & Son, $183; Laubheim Bros., $396; L. S. Meyer & Bro., $353; H. J. Meyers, $421; Jules Racine & Co., $141; William H. Terhune, $135; De Feo Bros., $245; John D. Roche, $566; Seamon Danziger, $211; Louise B. Bottstein, $400; Augusta Bottstein, $600.

Judge Holt has appointed Elihu Root, Jr., receiver under a bond of $1,000.

Sol. J. Freudenheim is the attorney for the petitioner.

Mr. Bottstein began business about 30 years ago. He failed in 1876 and settled at 25 cents on the dollar. He afterwards took M. Abraham into partnership under the style of A. Bottstein & Co., and they opened a branch in Brooklyn. This firm continued until January, 1882, when Abraham retired and took the Brooklyn store and Bottstein continued alone in New York.

"ASK YOUR JOBBER"



The UR

LOCKET-RING

IS A NATIONAL LEADER

Made in

Coral	Jade
Epidote	Sardonyx
Amethyst	Bloodstone
Amazonite	All Cameos
Opal Matrix	Stone Scarab

Turquoise Matrix, Etc.

The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

TUBULAR CHIME BELLS



LARGEST VARIETY, HANDSOMEST PATTERNS, LOWEST PRICES

L. W. Levy & Co., 580 BROADWAY Bet. Houston and Prince

NEW YORK

BRASS GOODS, SMOKERS' LINES

All Sorts of Novelties for Jewelers

R., L. & M. FRIEDLANDER

IMPORTERS OF

DIAMONDS

30 MAIDEN LANE, - - - NEW YORK CITY

News Gleanings.

John L. Hastings, Sheridan, Ind., has removed to Cato, N. Y.

Ozias D. Johnson, Wenatchee, Wash., has been succeeded by Frank L. Jones.

Burglars recently stole $100 worth of jewelry from the show window of Haviland & Hilkins, Mechanicville, N. Y.

Harry S. Palmer has completed arrangements to open an attractively furnished store at 14 State St., Seneca Falls, N. Y.

Morgan D. Wise, Rockford, Ill., will shortly move into larger and newly furnished quarters at State and Wyman Sts.

Burglars recently entered the store of Ralph C. Cotton, Table Rock, Nebr., and stole rings, fobs and bracelets worth $125.

The business of W. A. Simpson & Co., Flandreau, S. Dak., will hereafter be conducted under the style of Simpson & Gebhart.

S. Joseph & Sons, Des Moines, Ia., are about to enlarge their store at 4th and Walnut Sts. by the addition of an adjoining room.

T. W. Kibbee has bought an interest in the drug store of H. L. Haussaman & Co., Grafton, N. Dak. He will add a jewelry department.

D. A. Douglas, a short time ago, found a pearl weighing 34 grains in Sugar River, above Broadhead, Wis., for which he refused $2,000.

A pearl weighing 67 grains was recently displayed in the show window in the store of J. C Mahon, Aurora, Ill. Owing to its peculiar shape and one bad spot it is not of great value.

Two women and a man who recently entered the jewelry store of N. C. Hall, Fort Worth, Tex., purloined a diamond ring worth $150 and substituted in its stead a ring containing a piece of glass.

Burglars recently broke the show window in the store of A. E. Palmer, Grand Forks, N. Dak., and escaped with about $600 worth of jewelry, including rings set with sapphires, a silver chest and a number of bracelets.

The Jewelers' Mutual Fire Insurance Co., of Wisconsin, will write its first policy, Nov. 15. Application for insurance aggregating $97,000 have been received, being within $3,000 of the minimum required to secure a charter.

A gavel trimmed with silver, which was made for the local lodge of Eagles, to be used at the dedication of their new building in Camden, N. J., was exhibited in the store of A. F. J. Dorn, 834 Market St., that city. The wood contained in the gavel was taken from the old schoolship *Constitution*.

Burglars, on Monday of last week, broke into the jewelry store of George L. Palmer, Mansfield, Pa., and escaped with three watches, several fountain pens, half a dozen chains and a small amount of cash. Entrance was gained to the store by prying open a rear door. There is no clue.

An effort is again being made by the citizens of the State of Mississippi to raise the fund to present the battleship *Mississippi* with a silver service. The amount which the committee are endeavoring to collect is $7,500, and the matter is in the hands of Chairman E. F. Noel, Dunbar Rowland, and Mrs. Eunice Lockwood, of Lockwood Springs, to whom subscriptions are requested to be sent.

An attempt was recently made to rob the show window in T. J. Varhaben & Bro.'s store, in New Orleans, La., by burglars who smashed the plate glass with an iron spike. A policeman who appeared on the scene evidently scared away the thieves, for several hundred dollars' worth of watches and jewelry were in the window and nothing was taken.

At the recent International Fisheries Congress at Washington, D. C., the award of $100 in gold made by the National Academy of Science for the most practical contribution read at the congress was given to John I. Solomon for his paper on "A Process for Preserving Pearl Oyster Fisheries, and for Increasing the Value of the Yield of Pearl Therefrom."

An apprentice named Bai Amerigo, in the employ of Jacob Glick, 213 E. Weber Ave., Stockton, Cal., was severely burned during an explosion of benzine, which occurred one morning recently in the rear of the establishment The apprentice had accidently knocked from a shelf a bottle of benzine. The room was very dark and the boy thoughtlessly struck a match to see what had fallen. Mr. Glick's hands were also severely burned in attempting to aid his young assistant, who was taken to the Emergency Hospital.

Chas. E. Dickinson, Garden City, Kans., recently captured a burglar who had broken into his store and was about to make off with a lot of valuable stock. After the man's capture Mr. Dickinson found in his possession two watch movements, five gold automatic spectacle holders, one horsehair silver mounted watch fob, one belt buckle, a turquoise matrix ring and a plain gold band ring. The prisoner gave his name as Charles S. Ulrey and said he resided in Kansas City. Ulrey was haled before Justice Folsom for a hearing and then sent back to the local jail.

R. E. Goodnough, Gouverneur, N. Y., had a narrow escape from death while hunting deer recently. He received a gunshot wound in one of his little fingers, which shattered the bone and made it necessary to amputate it at the second joint. Mr. Goodnough laid his gun against a tree and was starting for a buck which had been shot, when his guide picked up the gun and it accidentally went off, striking the jeweler. Mr. Goodnough had to walk 12 miles before he could get a conveyance to take him to Colton, where the wound was dressed. He was then taken to Ogdensburg, where the finger was amputated.

Death of Charles H. Ankeny.

LAFAYETTE, Ind., Oct. 4.—Charles Howard Ankeny, leading jeweler of this city, died suddenly at his home on South St., at noon, yesterday. He had been in fair health and was not known to have been suffering from any complaint, so that when his lifeless body was discovered in his room the shock almost prostrated his family and friends.

Mr. Ankeny was born in Washington, O., and had been identified with the business life of this city since 1874. A full sketch of his career will appear in the next issue of THE CIRCULAR-WEEKLY.



E. C. Smith will soon commence business in Fresno, Cal.

Houser & Updegraff have started in business at Columbus, Ind.

F. S. Kreyer will shortly open a jewelry store in Haskell, Okla.

Ralph Weil has opened a retail store at 366 Fifth Ave., New York.

W. A. Kirkpatrick has begun business at Spirit Lake, Ia., as a retail jeweler.

A new jeweler in Gary, Ind., is Isador Kleinman, who recently began business.

W. A. Todd, Jr., has just engaged in business at 4107 Easton Ave., St. Louis, Mo.

T. Hayes and William Beck will soon engage in business in Kelso, Wash., as partners.

E. F. Randolph, Williamson, W. Va., contemplates opening a store in Bluefield, W. Va.

A. Shafer recently started in the retail jewelry business at 146 Madison St., Chicago, Ill.

A. N. Sherk, formerly with George Bashill, Marlette, Mich., has opened a store at Capac, Mich.

The Collins Jewelry Store has been opened for business in the Briggs block, Needles, Cal.

A retail jewelry store has been opened at 2735 Vendeventer Ave., St. Louis, Mo., by the Edward S. Hiles Co.

The Imperial Jewelry Co. is the name of a new concern in Detroit, Mich. The firm is located at 51 Gratiot Ave.

H. C. Lederer and Dr. Charles Curtis, Los Angeles, Cal., will shortly open an optical business in San Luis Obispo, Cal.

A new retail jewelry establishment has just been opened in Luling, Tex., by Mrs. S. C. Doehring, formerly of Houston, Tex.

Philip T. Hoeffer, formerly with George H. Curry, Los Angeles, Cal., has opened a store on his own account at 501 W. 7th St., in the same place.

The Marott Department Store Co. has opened a large store on Massachusetts Ave., Indianapolis, Ind. The jewelry department will be in charge of F. N. Cobb.

Charles H. Ballou & Co. have started in the manufacturing jewelry business at 289 Thurber's Ave., Providence, R. I., where they will make a line of plated bead necklaces.

P. C. Tryner last week opened a store in attractively furnished quarters at 12 E. Main St., Galesburg, Ill. Mr. Tryner was formerly a watchmaker for the Wilbur Lamphear Co., of that place.

Samuel S. Prentiss, Shingle House, Pa., has moved to Lockport, N. Y.

Fleming Bros., Laurens, S. C., are putting in a cement floor and making other extensive improvements in their store.

GORHAM LEATHER GOODS

ATTRACTIVE NOVELTIES FOR THE HOLIDAY SEASON

¶ It is realized by the Jewelry Trade in general, that Gorham Manufactures of Leather have attained as convincing a reputation in the estimation of the public as Gorham Silverware.

¶ This is due to the absolute integrity of their workmanship, the unsurpassed quality of their material, and the individuality of the style and appearance.

¶ Special attention may be directed to such attractive holiday goods as the Men's and Women's Traveling Bags and Suit Cases, without fittings and completely fitted with Toilet and Traveling conveniences in gold, silver, turtle, ebony, ivory and tortoise shell; to the compact Manicure Cases and the Safety Razor combinations; to the Shopping Bags, Pocket Books, Card and Cigarette Cases in all the staple Leathers as well as in many exclusively controlled novelties.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

HE JEWELERS' CIRCULAR PUB'G CO.

J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec

11 JOHN ST., COR BROADWAY, NEW YORK.

TELEPHONE { 60 CORTLANDT. CABLE ADDRESS { JEWLAR NEW YORK.

OL. LVII. OCTOBER 7, 1908. No. 10.

bscription in United States and Mexico, $2.00
minion of Canada, - - - - 3.00
her Countries in Postal Union, - - 6.00
gle Copies, - - - - - - - .10

mit by check or money order. Remittances in money are at sender's risk.

No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

Index to News and Special Articles.

Page.

he Famous "Kasseler Kanne." Illustrated on front cover; text on..... 61
he Cullinan Diamond..... 61
onger Tone of Last Quarterly Public Ivory Sale at London..... 61
nual Report on the Production of Precious Stones (Continued) 63
epoussé Work and Chasing—(Continued).. 65
mports at New York..... 67
he Diamond Markets..... 67
wo Great Diamonds Known as the Cullinan and Cullinan II. to Be Ready for King Edward by Christmas..... 67
wards of Contracts by Government Departments 67
he News from England..... 69
welers Take Part in Jubilee Celebrating the 150th Anniversary of Naming City of Pittsburg 71
olice Officer Shoots Thief Who Tries to Escape After Breaking Into Pittsburg Jewelry Store 73
areer of the Late Joseph Linz..... 73
eath of John F. Sturdy..... 73
eath of Samuel Hammond..... 75
lembers of West Virginia Retail Jewelers' Association Hold Convention at Elkins... 75
eath of Joseph Grant Barden..... 75
eware of This Thief Who Telephones Jewelers Before Sending Messenger With Fraudulent Order for Goods..... 77
ewelry, Clocks and Kindred Lines Exported from New York..... 77
len Charged With Robbing Salem, Mass., Jewelry Store Arrested in Boston and Stolen Property Recovered..... 77
eath of Adolph Hauser..... 77
eath of Robert L. Block..... 77
ilver Market 77
Missing Confidential Clerk of New York Jeweler, Suspected of Stealing a Large Quantity of Jewelry, Arrested at Jersey City. 79
Montgomery, Ala., Jeweler Causes Arrest of Man Who Offered Worthless Check..... 79
Adolph Bottstein Files a Voluntary Petition in Bankruptcy in New York..... 79
eath of Peter Lamprecht..... 79
eath of George H. Ankeny..... 81
ew Enterprises 81
old Bars Withdrawn and Exchanged..... 83
Patent Department 111-113
A Catechism of the Lever Escapement—(Concluded) 115
Original Method of Straightening a Pivot.... 117
Founder of the "Union Horologere" Honored in Berlin 117
oncerning the Center Wheel of Watches.... 117
The English "Daylight Saving" Bill..... 119
Watch Glass Gauge..... 119
An Old Japanese Masterpiece..... 119
Use and Abuse of the Jeweler's Show Window. 128
The Way of the Enterprising..... 129
The Attractively Furnished Store of M. Cohen & Sons, Indianapolis, Ind..... 129
Stray Items of Business Philosophy..... 129
Workshop Notes and Queries..... 131
Ormolu Gold 131
Modern Changes in Pottery and China Decoration 133
How Nature is Making Diamonds and Why Man Cannot Do It..... 135

THE payment last week of a dividend of 42 per cent. to the creditors of a Duluth, Minn., retail jeweler, again calls attention to what creditors can do when they act together under the bankruptcy law. In January last the jeweler made an offer to his creditors of 25 per cent., of which 15 per cent. was in cash and the remainder in unindorsed notes. It developed later that he had arranged with a Chicago creditor to pay the latter in full and also pay his attorney a large sum to have this offer accepted. When the offer was placed before the Jewelers Board of Trade it was immediately rejected. He was put into bankruptcy, and though the assets had all to be sold last April at a most inopportune time and realized only 47½ per cent. of the inventory price, $11,000 was obtained by the trustee. The trustee also compelled a local bank to turn over $2,000 worth of jewelry which it obtained as a security on a loan, and brought suit to recover from a Chicago creditor $1,540 given as a preference, and also another suit to recover from an attorney $1,400 given by the bankrupt, which it was claimed was an exorbitant fee. The trustee has now been enabled to pay creditors 42 per cent. in place of the 25 per cent. offered by the debtor, of which 10 per cent. was not secured, and in addition has paid all the fees of the bankruptcy proceedings.

The 400th Anniversary of Wenzel Jamnitzer's Birth.

ONE of Germany's most noted goldsmiths, and one to whom the development of the arts of the jewelry trade was in great part due, was Wenzel Jamnitzer. In fact, it is almost impossible to think of the artistic creations of the precious metals produced among the Germans without bringing to mind the names of the two great masters, Dillinger and Jamnitzer. As the 400th anniversary of Jamnitzer's birth occurs this year, and the occasion is being celebrated in one way or another among the jewelers of Germany, it is but fitting, even in these days when business, in the rapid pace which it has assumed, has almost divorced itself from precedent and tradition as well as art, to put before the followers of the craft to-day some facts about one of the men who raised the art of the jeweler to the supreme position it held, and obtained for it the recognition which it had 400 years ago.

Jamnitzer, who was a descendent of a family of noted goldsmiths, was born in Vienna (not Nurnberg, as has often been stated) in 1508, and in 1534 was made a master in Nurnberg. He was elected nominee for the Supreme Council of that city in 1556, and became a member of the Council in 1574. Although by no means a man of obscure birth, it was his wonderful work as an artist which obtained for him the friendship of kings, dukes and potentates, and it is this work that has left a reputation which has increased instead of diminished as the centuries have gone by. Jamnitzer, it might be recalled, was the goldsmith of four emperors of the Holy Roman Empire, Charles V., Ferdinand I., Maximilian II., Rudolph II., holding this position from 1519 until his death, Dec. 15, 1585.

That the jewelers of this country may become a little more familiar with the life and works of this man, THE CIRCULAR-WEEKLY will in an early issue publish a brief history of his career with illustrations and descriptions of some of his important works in gold and silverware, many of which have been illustrated in our journal from time to time in the years gone by.

During September 1908 THE JEWELERS' CIRCULAR-WEEKLY published 470 pages of advertising, greatly exceeding all its previous September records, and over three times as much as any other jewelry paper ever published in September.

Gem Imports Again Normal.

THE statistics of the importations for the precious stones and pearls for the Port of New York for the month of September are indeed encouraging, indicating as they do, an increase of about $665,000 over the figures for the month of September and coming within about $500,000 of the total for September of the previous year. In all the importations of gems amounted to $1,912,402.74, and they are the first monthly figures of the year that in any way approach the $2,000,000 mark. Of this, the value of the cut precious stones and pearls amounted to $1,731,098.38, which is about $750,000 more than the figures of the previous month, and the uncut precious stones, principally diamonds, amounted to $181,304.36 as against $280,211 brought in the previous month. Another fact worthy of comment to be found in these figures is that the value of the cut precious stones and pearls is in excess of the amount brought in in September, 1907, when $1,679,428 was imported, the excess of September, last year, over this, being in the uncut precious stones, $790,169 being imported during that month in 1907.

With figures reaching to nearly $2,000,000 for the month it is but fair to consider that the importations of precious stones are again back to normal conditions, at least as far as the cut stones are concerned. It is this condition that has been reflected in the optimistic reports that are being published in the daily paper from the diamond centers of London, Antwerp, Amsterdam and Paris, and it helps to emphasize the important part the American market plays in the diamond trade of the world.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Oct. 3, 1908.

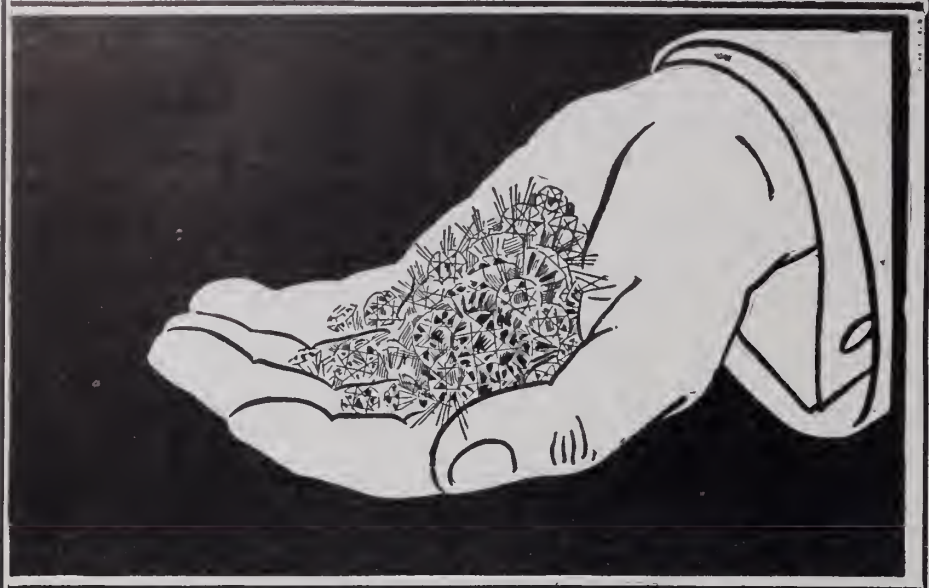
The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$432,776.94
Gold bars paid depositors	64,690.73
Total	$497,467.67

Of this the gold bars exchanged for gold coin are reported as follows:

Sept.	28	$72,445.81
"	29	99,296.92
"	30	71,518.58
Oct.	1	92,740.06
"	2	40,722.42
"	3	56,053.15
Total		$432,776.94

FIRST HANDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mestay, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

Boston.

Joseph Cowan returned, last week, fro an extended western business trip.

Elinson & Weinstein, 66 Hanover S are enlarging their manufacturing quarter

Francis R. Appleton, of New York, w at the Boston office of Robbins, Appleton Co., last week.

John B. Humphrey has closed his Sur mer place at West Gloucester and return to his city residence.

M. J. Graham, formerly on the seven floor, Washington building, has remov to room 807, on the floor above.

Myer Prussian, formerly with A. Hirshberg, has started in business, occup ing a portion of room 609, Jewelers' buil ing.

Vice-President William B. Garfield, the New England Watchmakers' Club, is his annual hunting trip at his camp, W son's Mills, Me.

Buyers in town during the week clu ed: F. W. Perry, Lewiston, Me.; J Sumner, Middleboro, Mass.; Eugene La berté, Nashua, N. H.

William R. Donovan, one of the kn known manufacturing opticians i t trade, long located in Province, Conn., h taken quarters at 5 Bromfield St.

George E. Homer, the Winter St. j tailer, has a jewelry booth at the Bost Food Fair, now being held in the Providence Railroad Station in Park Sq.

Edward E. Hardy, George E. Homer, S. Hirshberg and Elmer E. Knight ha gone to Detroit on the annual Fall outi of the Ancient and Honorable Artill Company.

A reproduction of an old engraving the old State House in 1835, published cently by the Boston *Budget*, also s w the store of John Bigelow, founder Bigelow, Kennard & Co.

James Cameron, of Temple St., was rested, Friday, while trying to sell jewe to passersby on Green St. He was off ing diamond earrings worth about $500 $3, and had also two brooches and a ri valued at $75. The latter he was offer at $12. In the Municipal Court he was h in $1,000 bonds for the Grand Jury.

Bela L. Pratt has modeled a medal commemorate the 100th anniversary of Roman Catholic diocese of Boston, w occurs this Fall. The obverse bears faithful profile portrait of Archbis O'Connell. Beneath the likeness is the d 1908 in Roman numerals, and, forming border, in Roman capital letters is the scription: "Gulielmus Archiepiscopus B toniensis."

Philbrick & Webster Co., Inc., a n wholesale optical concern, has taken re 47, Jewelers' building. Charles H. P brick, treasurer, comes from Tilton, N where he has paid especial attention to veloping an improved 9-D curve toric le Llewellyn A. Webster, president, was f merly with C. N. Quimby, and has been the past 11 years identified with the wh sale optical trade in Boston.

C. H. Coles, Sandwich, Ill., has sold and moved to Gainesville, Fla., where has opened an attractively furnished st under the name of C. H. Coles & Son

New York Notes.

Ralph Weil has opened a retail store at 3 Fifth Ave.

Oscar T. Smith, Lancaster, Pa., is visiting relatives in town.

Jules Franklin, 65 Nassau St., is at present on the Pacific Coast.

John Kramer is on a western trip for the Ihn T. Mauran Mfg. Co., Providence, R. I.

Ike Price, with Louis Strassburger's Sons Co., 170 Broadway, is in Denver because his health.

Fred Hull, Saranac Lake, N. Y., was a caller at the office of THE CIRCULAR-WEEKLY Saturday last.

G. A. Simmons, of the B. S. Freeman Co., Attleboro Falls, Mass., was a visitor to New York last week.

James Myers has removed from 11 Garden St. to 16 Washington St., opposite the Columbus Institute, Poughkeepsie.

George Dorchester, head of the W. E. Richards Co., Attleboro, returned to this city last week from a western business trip.

George H. Marchen, of the Pacific Gem Co., Los Angeles, Cal., was among the out-of-town jewelers here during the past week.

Max Freund, accompanied by his wife, returned recently on the steamship *Kaiser Wilhelm II.*, after a 19 months' sojourn abroad.

R. Van Keuren, senior member of R. Van Keuren & Co., Savannah, Ga., has returned to his home after spending a vacation in this city.

A. S. Kurtz, who was formerly employed in Boston, has opened offices at 66 Nassau St., and will conduct a diamond cutting business.

J. B. McDonald, representing the Wollett Mfg. Co., Providence, R. I., spent Saturday in the city, after having finished a most successful southern trip.

J. J. Scanlon, who was formerly connected with several well-known firms in this city, has succeeded J. Schleisman, and will continue the business at 66 Nassau St. as an engraver.

Two large clocks are to be placed in the center of an ornamental bridge that is to be built to connect the new 14-story Wanamaker store and the old A. T. Stewart store at 9th St.

M. A. Mead, of M. A. Mead & Co., New York, Chicago and Pittsburg, has been at the New York office of the concern, 15 Maiden Lane, for the past week, and will remain here for some days.

Benedict Koch, an employe in the factory of the Charles S. Platt Co., gold assayers and refiners, 31 Gold St., dropped dead while at work last Wednesday morning. Death was caused by heart disease.

The Leather Goods Specialty Co. has been incorporated to manufacture silverware, leather goods, cutlery, etc., with a capital of $50,000. The incorporators are: W. E. Morgan, M. C. Morgan, West Chester, and R. B. Alderoft, Jr., of New York.

Lieut. E. F. Stringer, a plain clothes detective, has been detailed in the Maiden Lane district, and will work in conjunction with Lieutenant Monahan. Mr. Stringer has been for a number of years stationed in the Wall St. district. Adolph Blaha, who was for a short time assisting Mr. Monahan, has been returned to headquarters.

J. B. Haskin, manufacturer and importer of black jewelry, has moved from 114 E. 14th St. to 170 Broadway, where he occupies a suite of three rooms on the seventh floor. Mr. Haskin is the successor of C. P. Granberry, and was formerly in the employ of the T. I. Smith Co. Before he moved uptown he was located at 5 and 7 Maiden Lane.

The Brooklyn Heights Seminary, 18 Pierrepont St., Brooklyn, which began its 58th year last week, has added a course which includes hammering, etching, cutting, chasing on copper, silver and gold, setting of semi-precious stones, and the artistic coloring of metals. Graduate students may be received in this course and a Saturday morning class will probably be arranged.

Moses and Aaron Anzelowitz, who have been doing business under the firm style of Anzelowitz Bros., at 125 Canal St., against whom a petition in bankruptcy was filed in August, have filed a petition dated Oct. 1, praying for a confirmation of a composition in bankruptcy, and creditors have been notified to attend a hearing in the United States Court, on Monday, Oct. 12, at 12.30 o'clock to act upon this.

According to the regular monthly statement of the Bureau of Statistics at the Customs House, giving the value of merchandise remaining in bond at this port for the month of August, 1908, as compared with August, 1907, clocks for the month of August, 1908, are given at $19,143 as compared with $33,347 last year; watches at $143,258 as compared with $143,953; diamonds, unset, $60,107, with August, 1907, at $56,570; precious stones, $37,943, as compared with $41,356 for the same time last year.

Jacob Strauss & Sons, importers of diamonds, 14 Maiden Lane, have adopted a safeguard in delivering articles to their customers which may be of interest to other firms who wish to follow their example. They have had printed cards which are to be signed by the customer to whom the goods are delivered, either by traveler, agent or other employe, by which the purchaser acknowledges that he has received the merchandise purchased at a specific rate, for a specific amount. This acts as a safeguard in case of the death of the purchaser or the employe, or a loss of memorandum of sale by either.

A decision handed down last week by General Appraiser Sharretts, of the United States Board of Appraisers, holds that "gold stones" composed in chief value of paste and glass less than an inch in diameter are dutiable at the rate of 20 per cent. The issue came before the board in the form of a protest filed by Albert Lorsch & Co., who objected to the action of the government in levying 60 per cent duty. After a consideration of the evidence, General Appraiser Sharretts, who writes the decisions for the board, concluded that the stones were not dutiable as jewelry, but should be admitted at 20 per cent. The protest is sustained on the authority of former decisions.

Dividends have been distributed in the last week by the Jewelers Board of Trade to the creditors of the following concerns: J. Gruesen, Duluth, Minn., to whom were paid a first and final dividend of 42 per cent.; A. C. Bloor, Shawnee, Okla., to whom were paid a second and final dividend of 7½ per cent. (a previous dividend of 10 per cent. having been paid); B. Kahn & Bros., Baltimore, Md., who received 40 per cent. as a composition, 12½ in cash and the remainder in notes; A. W. Susan, El Paso, Tex., to whose creditors were paid a third dividend of 15 per cent., the estate having previously paid 30 per cent. The creditors of F. A. Anderson, Pittsburg, Pa., also received a first and final dividend of 20.26 per cent.

A story in the Indianapolis (Ind.) newspapers last week told of the sensation in police circles caused by the loss of a trunk containing a quantity of valuable jewelry by Arthur L. Sinclair, a New York traveling man, who is in the employ of F. Baumeister, 1181 Broadway. Sinclair went to the Union Station to take a C. H. & D. train to Toledo. After he had taken his seat in the car he went out to see about his trunk. It was not in the baggage car or baggage room, where he had checked it 15 minutes before. After delaying the train a short time Sinclair remained to look into the mystery. It was finally discovered that the trunk had been put aboard the wrong train. It was later discovered.

In a decision by the Board of United States General Appraisers, handed down last week, it was held that bronze statues which are cast in foundries by artisans from models made by artists cannot be regarded as statuary for the purpose of duty. B. Altman & Co., of this city, the importers, claimed that the statuary in question came within the provision of Par. 454 providing for statuary. When testimony was taken in the case it appeared that the original work of forming the statue was performed by a sculptor of recognized merit, and that the completion of the statue was left to artisans. The government declined the request to enter the goods as statuary with a duty of 20 per cent., and alleged that the merchandise should be assessed at the rate of 45 per cent. under the tariff division for "manufactures of metal." Judge Waite, who writes the decision for the Board of Appraisers, sustains the contention of the government.

James Nolan, a gas fitter, went into Nathan Selkowitz's store, 419½ Sixth Ave., last Thursday night, and asked to see a $25 engagement ring. As soon as the tray was produced Nolan snatched seven rings, it is alleged, and dashed out. The jeweler followed, but was knocked down. A clerk in the employ of the jeweler was also tripped up and the fugitive rushed at top speed around the corner of 29th St. with a crowd at his heels. He was seen to dart into a building by two policemen, who gave chase after him up four flights of stairs to the roof, where he was cornered and captured. He handed over four of the rings, the police say, the rest having been dropped in the chase. At the station house Nolan told a pitiful story about his old mother, whom he said was sick at 324 1st St., Albany. He said that he came to this city three months ago as a gas fitter and lost his job and wanted

(*New York Notes continued on page 87.*)

1851 The Jeweler's Bank for half a century in the same location 1908

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company
176 Broadway (between John St. & Maiden Lane) NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852
81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millior.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 85.)

money so badly to send home that he took the diamonds. For several weeks, he said, he had been sleeping in hallways, half starving.

N. Gamse, 54 Maiden Lane, is in San Francisco this week.

S. E. Theus, of Theus & Co., Savannah, Ga., was a recent visitor in town.

A. Peabody, a former resident of this city, is soon to open a store in Chicago.

R. G. Mass, of the firm of A. A. Spiegel Co., Cincinnati, is in town this week.

Frank Daughaday, Attleboro, Mass., visited friends in the Maiden Lane district last week.

Benjamin Lederer, of the S. & B. Lederer Co., Providence, R. I., was in the local office of the concern last week.

Mr. Lowell, of Lowell & Darrow, Binghamton, N. Y., was a caller in the Maiden Lane district during the past week.

W. S. Metcalf, senior member of the Plainville Stock Co., Plainville, Mass., was in the Maiden Lane district, Monday.

Staiger & Sons, diamond importers and manufacturing jewelers, 926 Broadway, have leased a suite of offices at 170 Broadway.

Everett Ward, buyer for N. H. White & Co., 21 Maiden Lane, who has been ill for some time paat, has returned to his duties.

Chester Howard, who has been in charge of the office of W. E. Richards Co., for the past three weeks, has returned to his home in Attleboro.

Andrew Flagg, representing a new North Attleboro manufacturing company, the A. C. Lindroth Co., called on New York trade during last week.

F. W. Duesterwald has leased a spacious store at 1114 Cortelyou Road, Flatbush, Brooklyn, which he will fit up as an up-to-date jewelry store. He will be known as the Flatbush jeweler.

The firm of Stern & Corn, importers of diamonds and jobbers in watches and jewelry, 71 Nassau St., has been dissolved by mutual consent and is now under the sole ownership of Robert Corn.

An article, entitled "Fraud and Deception in Precious Stones," written by Dr. George F. Kunz, head of the precious stone department of Tiffany & Co., appeared in a recent issue of the *Saturday Evening Post*.

The firm of Herman Kohlbusch, Sr., Jersey City, has been incorporated with a capital of $25,000. The incorporators are: Edmond M. Ferrett, C. F. Edsall and Benjamin Ferrett. The concern will manufacture balances, scales, weights, etc.

A costly silver loving cup which was presented to Lawrence F. Carroll, chief clerk of the Manhattan Ave. Police Court, Brooklyn, by the members of the Lawrence F. Carroll Euchre Club, at the annual outing of that club, was turned out by Louis Staudenbauer, the Grand St. jeweler.

In a note printed in last week's issue of THE CIRCULAR-WEEKLY, relative to the death of Louis Dejonge, of L. Dejonge & Co., 53 Duane St., it was stated that he leaves a son, Louis Dejonge, who is a member of the jewelry firm. This was an error as Mr. Dejonge is connected with the paper business.

George Stadtmuller, of Jacob Stadtmuller's Sons, 1179 Broadway, Brooklyn, has the sympathy of his many friends in the trade owing to the death of his five-year-old daughter at the German Hospital, Saturday night. Death was due to lockjaw, caused by inflammation which followed vaccination.

Wm. F. Ackerman, secretary of the Jewelers' Taft and Sherman Club, has sent out postal cards to every concern doing business in the Maiden Lane district, making inquiry as to how many employers will participate in the business men's parade, which will be held Oct. 31. Reports received thus far indicate that a large showing will be made by the jewelry trade.

Treasury Department regulations of February 11, 1901, establishing a rate for the allowance of drawback on watchmen's clocks manufactured from imported materials, have been extended, as far as applicable, to cover the exportation of portable watchmen's clocks and keys manufactured by E. O. Hansburg, of this city, with the use of imported works, metal cases and key blanks in combination with domestic material, in accordance with the manufacturer's sworn statement, filed with the Collector of Customs here.

E. J. Hertz, a Philadelphia, Pa., jeweler, has reported to the Jewelers Security Alliance, in this city, that a man who was for a number of years employed as an engraver by the old firm of Hamilton & Diesinger, and later by John Wanamaker and the Bailey, Banks & Biddle Co., has lately obtained from a number of Philadelphia jewelers, including Mr. Herz, diamonds to the value of $1,500 on memorandum under the pretense of having a customer for them. Mr. Herz writes that the man has gone west without making payment, and is probably seeking employment as an engraver in some large house.

The Oliver M. Farrand Co. has been incorporated under the laws of New York State to manufacture and deal in jewelry, with a capital of $25,000. The incorporators are: O. M. Farrand, 3 Maiden Lane, and Wm. Barthman and Wm. Barthman, Jr., 1 Maiden Lane. In speaking of the incorporation to a CIRCULAR-WEEKLY reporter, Mr. Farrand said that he was the president of the company, and that the business had been incorporated to facilitate the handling of it. He said he was getting tired of such close confinement and wished to have more leisure and time for rest, and for that reason the business had been made into a stock company.

Julius Goldsmith, a broker in diamonds at 2 W. 38th St., died, Sept. 24, at his home, 203 W. 102d St., from heart trouble. Mr. Goldsmith was an old-time jeweler and was for a long period of time employed as traveling salesman by several well known concerns in this city. He was born at Darmstadt, Germany, 58 years ago, and spent his early life there. He served in the German army and later came to New York and has since been in the jewelry business. He was well known by a large number of jewelers throughout the country, who learned with regret of his death. He was a member of the Jewelers' League, of the Adelphi Lodge, F. and A. M. and the Manhattan Lodge. Deceased is survived by a widow. The funeral was held from his late home, Saturday, Sept. 27.

Charged with smashing a window and making off with a quantity of valuable jewelry, Edward J. McNulty was arraigned in police headquarters last Wednesday and held for trial. Jacob Saron, a jeweler at 536 Second Ave., who appeared against him, identified four watches and some rings that had been taken from the window. The jeweler also said that three rings, a locket and two diamonds had been stolen, but they were not found in the stuff taken from the prisoner. According to the story told by the jeweler, the prisoner threw a brick through one of his windows and thrust a hand through the hole, grabbing the jewelry. The jeweler ran into the street, yelling; a crowd formed, and the thief was caught after a chase of two blocks.

John D. Northrop, city salesman for Ludwig Nissen & Co., 182 Broadway, while on the top floor of his bungalow on the West Park property at Seabright, N. J., Saturday, heard an explosion, followed by the screams of two women. He rushed downstairs in time to see his wife enveloped in flames. She was beating back her aged mother, Mrs. W. S. Seaman, an invalid, who was trying to aid her daughter. Mr. Northrop grabbed his wife about the waist and ran to the Shrewsbury River and plunged in, dragging her with him. Mr. Northrop succeeded in reaching the shore safely, but his wife was so severely burned that she died Monday morning in the Long Branch Memorial Hospital. The explosion was caused by an alcohol stove. Mr. Northrop has been with the diamond concern for about nine years. Friends in the trade extend their deep sympathy to him in his bereavement. He was also badly burned.

An offer of 62½ cents on the dollar has been accepted by a number of the large creditors of Franklin W. Sackett, wholesale jeweler, 59 Maiden Lane, against whom a petition in bankruptcy was filed a short time ago. This offer was recommended by the committee of creditors appointed to investigate the matter. Payment of the settlement according to the settlement plan is to be made as follows: 25 per cent. by promissory note, payable three months after the bankruptcy proceedings are dismissed, the note to be endorsed by Wm. E. Thorn; 12½ per cent. by promissory note June 1, 1909, endorsed by W. S. Mead; 12½ per cent., payable by note due Oct. 1, 1909, endorsed by Mr. Mead; 12½ per cent., payable by promissory note on the following dates and following amounts: Jan. 15, 1910, two per cent.; April 15, 1910, two per cent.; July 15, 1910, one per cent.; Oct. 15, 1910, one per cent.; Jan. 15, 1911, two per cent.; April 15, 1911, one per cent.; July 15, 1911, one per cent.; Oct. 15, 1911, 2½ per cent. The bankruptcy proceedings will be dismissed if the matter goes through, and it is expected that it will.

Reports in western papers during past week state that Frank Shercliffe, who will be remembered in the trade as the man who, in 1892, robbed William G. Pollack, a jewelry salesman, of diamonds valued at $18,000 while on a passenger train in the west, is at present at large, having escaped from officers who had him in charge. Sher-

(New York Notes continued on page 89.)



PATTERNS IN STERLING SILVER

We invite careful inspection of our line of *Sterling Silver Flatware.* A suggestion of the variety of designs is here given in the Tea and Coffee Spoons shown. The patterns are of careful workmanship and made in substantial weights at a moderate price.

International Silver Company

Makers of Every Description of

SILVER WARE AND RICH AMERICAN CUT-GLASS

9-19 Maiden Lane 18-22 John Street (Fulton Street Subway)

NEW YORK

New York Notes.

(Continued from page 87.)

iffe was prosecuted at the time of the rob-ery by the Jewelers' Protective Union of his city. A man named Thomas Dennison, ho was later accused of participation in he robbery, but was tried and acquitted. he principal witness against Dennison at ic time was Shercliffe, who had been hunt-l down by the Jewelers' Protective Union nd had served a term in prison from 1893 1904. He was recently convicted of the urder of Jas. W. Walsh, who was killed 5 years ago, and, while being taken to rison at Canon City, Colo., escaped from he custody of the police officials while the ain was in motion. Shereliffe has threat-ned Dennison with death and his recent scape opens up a new chapter in a long ie of criminal history. It was through)ennison that Shereliffe was convicted of he murder which took place about 15 years g).

Max Katz, 77 Manhattan Ave., Brooklyn, out of business.

Herbert Frankel was arraigned in the ombs Police Court yesterday morning, harged with obtaining articles on memo-andum from Dieges & Clark, 23 John St., nd appropriating them to his own use. He was held for examination to-morrow t 2 P. M. The man visited the John St. ewelers on Sept. 23, presented a card of ntroduction and selected two watches alued in total at $110, a locket worth $8 nd a gold heart valued at $20. The goods vere given him on memorandum, but he lid not make payment or return the goods. The firm turned the matter over to Detec-ive-Lieutenants Monahan and Stringer, vho located the man at 123 E. 114th St., nd arrested him. The prisoner had)awned the goods, which have been located n a city pawnshop. The jewelry firm now as the pawntickets.

Harry Jacoby was locked up at Police Headquarters, last Friday night, as a sus-picious person after he had tried to dispose of a diamond and sapphire pin belonging to the wife of Walter Hernandez, a retired broker living in Flatbush. Mrs. Hernandez missed the pin and a set of diamond ear-rings valued at $2,500, last Wednesday afternoon, after attending a New York theatre. She supposed that they had been stolen, and Mr. Hernandez advertised for their return, offering a reward of $250. On the same afternoon that she lost her jewels Jacoby offered the pin for sale to Otto Folger, a jeweler, at 118th St. and Lexing-ton Ave. He is alleged to have told Folger that he had also a fine pair of earrings that he would bring around the next day. The jeweler later saw the advertisement and notified Mr. Hernandez, who went to the store and identified the jewels. Friday Folger made an appointment with Jacoby at Maiden Lane and Broadway, and took with him Mr. Hernandez and two Central Office men, who made the arrest. Jacoby told the detectives that he had given the earrings to his brother. The brother said that he had given the jewels to a third man, who later handed over the earrings and was not placed under arrest. Jacoby denied that he had stolen the jewelry, but said that he had found it in the street.

Connecticut.

The New England Watch Co., Waterbury, is operating its factory on the full-time schedule.

R. A. Culver has assigned to the E. Ingraham Co., Bristol, a patented design for the foot of clock cases.

The force of the R. Wallace & Sons Mfg. Co.'s factory, Wallingford, is now working on a 60-hour-per-week schedule, 10 hours per day.

Harry Vandenberg, of the International Silver Co.'s factory, in Meriden, returned home, last week, for a few days, after a trip through Ohio, Indiana and Illinois.

Walter Hubbard, president of the Bradley & Hubbard Mfg. Co., Meriden, recently celebrated the 80th anniversary of his birth. Mr. Hubbard was born in Middletown, but has resided in Meriden for over 60 years.

According to a dispatch from Meriden, the J. D. Bergen Co., of that place, has been incorporated under the laws of Illi-nois, in Chicago. The capital stock is given as $60,000.

J. Val Bergen, of the J. J. Niland Co., Meriden, has just returned from a busi-ness trip through the south and southwest in the interests of the concern. He reports business in that section as considerably im-proved.

News was recently received in New Lon-don of the death at Appleton, Wis., of Mrs. Ann Butler, widow of the Wm. Butler who, at one time, was engaged in the jewelry manufacturing business in Jay St., New London.

George C. Wilcox, president of the Inter-national Silver Co., in a recent interview, said that the running time at the factory has been increased 25 per cent. since last Spring, the plant now being operated with nearly the entire staff.

Foster E. Harvey, of Harvey & Lewis, opticians, Hartford and New Haven, Conn., and Springfield, Mass., has just returned home from a 10 days' fishing trip to Grand Lake Stream, Me. Mr. Harvey is president of the Hartford Board of Trade.

Lucretia C. Bartless, widow of John B. Kirby, who for many years was a promi-nent jeweler of New Haven, and mother of Samuel H. Kirby, now engaged in business in New Haven, died, recently, at her home in the latter city. The deceased was 84 years of age.

Sylvester Whalen, until recently in the employ of factory "L," International Silver Co., Wallingford, was found dead, recently, the body having been discovered in a muddy street about two miles from Wallingford. The medical examiner said that death was due to suffocation.

The W. T. Bergen Co. is the name of a new concern which has been incorporated at New Bedford, Mass., to engage in the manufacture of cut glass. The president of the concern is W. Tracy Bergen, son of J. D. Bergen. John W. Murray, who had been superintendent of the Bergen Co., in Meriden, is associated with the new con-cern.

Walter R. Bristol, well known as a travel-ing representative for the International Sil-ver Co., died at his home in Meriden, of heart trouble, on Monday of last week. The deceased was 57 years old. He is sur-vived by two sons, Dr. Stanley Bristol, chemical expert in the United States De-partment of Forestry, and Howard Bristol, chemical expert for a large concern in New Brunswick.

A statement has been made by George L. Riggs, treasurer and manager of the Stand-ard Electric Time Co., Waterbury, who says that negotiations on the part of Benjamin B. Bristol, E. H. Bristol and Watson F. Goodyear, with a view to acquiring a con-trolling interest in the concern, have been completed and the business will be developed considerably. The new officers have been elected as follows: President, W. F. Good-year; secretary, B. B. Bristol; treasurer and manager, George L. Riggs. The business will be continued at 23 Jefferson St.

Newark.

TRADE CONDITIONS.

While the trade situation in Newark has bright-ened considerably during the past week, many of the manufacturers are as yet unable to declare that anything like old conditions will prevail until after election. The most encouraging returns are coming from the west.

Burstow & Kollmar, 18 Columbia St., have found it necessary to take on six new hands, and it is probable that the force will again be increased during the month.

John Chatellier has established a manu-facturing jewelry plant at 306 Market St., where he will make a line of gold and sil-ver wares, and has also opened a New York office at 351 Fifth Ave.

The factories of three firms in the build-ing at the southeast corner of Halsey and Marshall Sts. were visited by thieves last week, Tuesday night, who forced open a window opening on an extension at the rear of the building. Corey Bros., William Baehi & Co. and David E. Dodd, all manu-facturing jewelers, were the victims, and the police are of the opinion that the cul-prits were formerly employed in one or other of the factories. From the second named firm the thieves obtained about $113 worth of jewelry and $25 in cash, while in the other places gold filings and waste valued in all at about $14 were taken. The safes in each place are protected by burglar alarms, and the visitors apparently knew enough not to tamper with them.

One of the most interesting developments of the Fall trade is the unusual demand for bracelets. In spite of the announcements made by fashion directors some weeks ago to the effect that the call will be for long sleeves this season, orders for wrist and arm ornaments continue to pour in on the firms specializing on jewelry of this de-scription, and the manufacturers are at a loss to account for the movement. In the general trade the heaviest orders for brace-lets are coming from the west. One large manufacturer, in speaking of the present demand for bracelets, said: "We do not attempt to explain the situation, but there is no denying the extraordinary call for wrist ornaments. In view of the recent statement that long sleeves would be the rule during the coming Winter season, we anticipated a serious falling off in orders for bracelets, but we are glad to report a heavy demand for them. There are indi-cations that they will prove a valuable trade asset."



About ½ actual size.

The Lafayette Burnisher

The finest tool on the market for burnishing jewels or reducing pivots on balance staffs or train pinions. Does the work quickly and smoothly. Made of finest hard sapphire and mounted in hard rubber case.

PRICE, $2.00 Each

Order of your jobber.

Lafayette Optical Pliers

Made for every need of the practical optician.

Perfectly constructed of fine quality steel.

Ask for *Lafayette* and secure the best.



We occupy this entire building for storage, display and sale of our wares. Visit us.



About ½ actual size.

The Lafayette Jewel Stripper

GENUINE SAPPHIRE

For the expert workman who desires to do finished, first-class work. Used in watch factories and by expert workmen everywhere.

PRICE, $2.00 Each

Order of your jobber.

Lafayette Watch and Clock Oil

Better than all the rest, because it stands the test of time.

Ask your jobber for *Lafayette* brands.

American Oil & Supply Co.,

52-54-56 Lafayette Street, NEWARK, N. J.

Heyworth Building, CHICAGO

Importers and manufacturers of Fine Tools, Machinery and Supplies for Jewelers, Silversmiths and Metal Workers.

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITED**


Pat. 5-6-08.

Jewelry Attractively Displayed is Half Sold

THE NEW PATENT BRACELET STAND

is made to hold any size bracelet regardless of width, thickness or weight, and thereby displaying the entire bracelet at a glance, HENCE THE ONLY SPRING ON THE MARKET WHICH WILL HOLD THE LARGE VARIETY OF BRACELETS.

PRICE, $3.00 PER DOZEN

in silk, velvet, green, purple, red, blue and black; other colors made to match your window or show case.

SCHULTZ-JERSEMANN MFG. CO., 105 Maiden Lane, New York

Philadelphia.

TRADE CONDITIONS.

Retail and wholesale jewelers are expecting a local business boom as the result of "Founders' Week" celebration, which started Saturday night and will continue throughout the week. It is appreciated that thousands of visitors will come to the city, including all jewelers from out-of-town points ordinarily visiting here, and preparations are made to extend to them the hospitality of the city. Besides these countless thousands of others are expected to patronize local retailers generously, especially in souvenir articles of jewelry. While no agreement has been entered into by either wholesalers or retailers, the understanding has been arrived at that the week is to be regarded as a holiday week, and employers are to permit employes opportunity to witness the pageants daily on Broad St., the naval parade on the Delaware and the military parade. All wholesale jewelry houses and retailers, both big and little, have decorated their establishment for Founders' Week.

R Rublack, manufacturing jeweler, has re-engaged in business at 36 S. 7th St.

I. B. Braveman is reported to have resumed bnsiness in Reading, Pa., at 7th and Franklin Sts.

H Everline, with E. Diesinger, casemaker, 7th and Sansom Sts., is in the Neversink Mountains on a short hunting trip.

Otto Kolle, watchmaker for the trade, 722 Chestnut St., spent part of last week with a party of friends at Ocean City, N. J.

Walter Rosenheim, with L. Stern & Co., Providence, was a visitor to this city, last week, renewing acquaintances with the trade.

E. Diesinger, casemaker, 7th and Sansom Sts., spent several days, last week, in Reading, Pa., combining business with pleasure.

J. E. Caldwell & Co. display handsome loving cups, flagons, mugs, and other trophies made for award by the Bryn Mawr Kennel Club at the dog show to be held there.

Fine cut glass ware, china, ceramics, etc., are to be sold, Monday next, by order of the executor of the estate of the late Charles B. Edwards, a well known dealer and importer at 912 Chestnut St.

Col. J. Warner Hutchins, 728 Sansom St., the president of the Jewelers' Club, has returned from Pittsburg, where he went as one of Governor Stuart's staff to participate in the big civic celebration.

George W. Maxwell, an optician, at 3235 Berks St., was last week nominated for the State legislature by the newly formed Philadelphia party, which proposes to enter into reform municipal politics.

Among the retailers from out-of-town points visiting wholesalers here on business, last week, were: George Press, Oxford, Pa.; D. H. Krause, North Wales, Pa.; H. S. Kratz, Souderton, Pa.; Josiah Heckler, Mainland.

E. J. Berlet, of Maxwell & Berlet, silversmiths, 13th and Walnut Sts., called a meeting of the Walnut St. Business Men's Association, last week, to protest to the police authorities against allowing beggars and mendicants to annoy shoppers.

Charles Dau, a retail jeweler at 6204 Germantown Ave., was robbed of two gold watches, last week, by a chauffeur, who speeded up to the place in an automobile, and pretending to leave some repair work, snatched the watches, leaped into the auto and fled.

Frank Thoman, F. B. Wallen, Thomas Smedley & Sons, and Harry Nurock, were among the Camden jewelers who, last week, helped to make a success of the Business Mens' Carnival, and who joined in the enterprise to distribute buttons so that any sightseer or visitor getting a button tallying with the number of an article to be found in any of the stores received such article as a present.

The American Numismatic Association, which held its annual convention at the Hotel Stenton, last week, elected the following officers for the ensuing year: Farron Zerbe, Tyrone, Pa., president; Dr. J. M. Henderson, Columbus, O., vice-president; P. O. Tremblay, Montreal, Can., second vice-president; F. G. Duffield, Baltimore, secretary. The next convention will be held in Montreal.

The old home of the late Joseph K. Davison, manufacturing jeweler and diamond broker, at 419 Locust Ave., Germantown, was sold, last week, in the interests of the estate. The purchaser's name and the price paid is withheld Mr. Davison's sons, who have been keeping bache'ors' hall in the fine old homestead, are reported to intend moving since B. Franklin Davison was married recently. The property is one of the handsomest in that portion of Germantown.

Harry Barry, of M. Sickles & Sons, is rapidly forging to the front rank of contestants for the *North American's* allotment of seats for Hammerstein's New Philadelphia Opera House, and seems assured of receiving one of the prizes. Throughout the trade, Mr. Barry's friends have aroused interest with the result that coupons are being mailed to the firm in large numbers daily. Abe. Sickles, of the firm, spent part of last week in New York on business.

The cracksmen, who forced an entrance, about 10 days ago, into the manufacturing jewelry establishment of Joseph H. Deschamps, 701 Chestnut St., but who were frightened off by the Holmes Electric Protective System, before being able to secure any loot, are still at large. The police are totally unable to find any clues leading to their identity. The dynamite sticks left behind in their hurried departure, caused injury to policemen and detectives dispatched to Mr. Deschamps' place to make an investigation.

Ontario.

A writ has been issued by P. W. Ellis & Co., Toronto, Ont., to recover $702 from J. O. R. Newman, Winnipeg, Man.

John Wanless & Co., who recently sold their place of business at 168 Yonge St., Toronto, Ont., have removed to 396 Yonge St.

James Ryrie, of Ryrie Bros., Ltd., Toronto, Ont., left, Saturday, accompanied by Mrs. Ryrie, on a two months' trip to the Pacific Coast.

Fred A. Kent, of Ambrose Kent & Sons, Ltd., Toronto, Ont., leaves, next week, on a purchasing trip to New York and eastern jewelry markets.

Out-of-town jewelers who called on the Toronto, Ont., trade, last week, included: Oliver Milburn, Peterborough; Jas. Hollingshead, Tottenham, and J. S. Smith, St. Catharines, all Ontario.

The residence of A. H. Dewdney, recently in the jewelry manufacturing business in Toronto, situated in the suburbs, was destroyed by fire on the night of Thursday, Sept. 30, entailing a loss of about $10,000. It is partly covered by insurance.

Lancaster, Pa.

F. A. Peters, of the H. S. Meiskey Co., visited Philadelphia on business and pleasure combined, this week.

Louis Weber & Son had a window exhibit of hand-made jewelry and art work that attracted much attention last week.

Frank Kent, arrested near Columbia, Thursday, for selling bogus jewelry, was committed for a court trial on a charge of false pretense.

J. A. Reed, of J. R. Reed & Co., Pittsburg, and F. L. Williams, Atlanta, Ga., were the guests, last week, of A. W. Moyer of the Non-Retailing Co.

A. H. Rosenstein, president of the Lancaster Silver Plate Co., has been visiting New York. Edw. Rosenstein is spending the week in Philadelphia, taking in the celebration of Founders' Week.

Among the jewelers recently in Lancaster were: Mr. Cohen, of Cohen Bros., York, Pa., and Claude N. Schauck, one of their staff; Horace Ulmer, Des Moines, Ia.; Charles Filbert, Memphis, Tenn.; Alonzo Hook, Baltimore, Md., and J. H. Sensenig, New Holland, Pa.

G. William Reisner has been on a trip to Reading and Pottstown, Pa. His factory recently finished several beautiful sets of class pins, 68 for the Lancaster High School's senior class, 80 for the class of 1911, Millersville, Pa., State Normal School, and 60 for the Williamson School, near Philadelphia.

Ezra F. Bowman's Sons last week engraved for the 12th Regt., P. N. G., the silver cup and silver medal, in the form of a target, won by the regiment in the State shoot at Mt. Gretna, Aug. 7. They also altered a rather remarkable belt for a Pittsburg jewelry firm, formed of 15 solid gold medals won by the owner in noted athletic contests, the centerpiece being one awarded by the American Athletic Association.

Kendig Bare, head instructor for the Ezra F. Bowman Technical School, has just returned from a three months' trip to Europe. James W. Leonard, a student at the school, has been visiting Philadelphia with John J. Bowman. James Fairchild, Lewistown, Pa., has entered the school as a student in engraving. Carlos D. Mann, Delaware, O., has finished a course in watchmaking and returned to Delaware, near which place he will open a jewelry store. Max Schall, late of Harrismith, Orange River Colony, South Africa, has entered the school as a student in watchmaking. The course finished, he will open a jewelry store somewhere in America.

Charles F. Gray, a jeweler, was adjudged insane at a hearing in the Probate Court at Dayton, O., a short time ago. Mr. Gray was an inmate of an asylum from August, 1890, until February, 1892, according to the certificate in the case.

The Greatest Fountain Pen Plan, Plant and Policy in the world are back of

Waterman's Ideal Fountain Pen

Find this imprint on a fountain pen and you will find the one that is popular for what it does—not for what it is said to do.

A few of the most popular styles are illustrated below. Each style is made with pen points of every kind, fine, medium, coarse, stub, etc., in order that the requirements of every writer may be fulfilled. The action of any steel pen can be exactly matched.



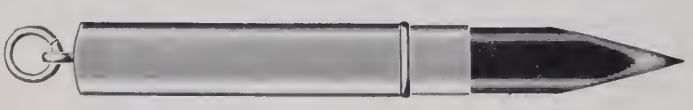
Clip-Cap adds to all costs: German Silver, 25c.; Sterling Silver, 50c.; Gold Filled, $1.00; Solid Gold, $2.00

Supply this pen to your customers on 30 days' trial, exchange until satisfactory, or refund money and we will support the plan.

L. E. Waterman Co., 173 Broadway, N.Y.

8 School Street, Boston. 209 State Street, Chicago.
742 Market Street, San Francisco. 136 St. James Street, Montreal.
12 Golden Lane, London.

W. S. HICKS' SONS, Manufacturers of



All Styles
Gold and Silver Pencils

SILVERSMITHS BUILDING 15-17-19 Maiden Lane NEW YORK

FACTORY, 231-233-235 Greenwich Street, New York

CREES & COURT
91 Sabin St., PROVIDENCE, R. I.

DIES FOR

Jewelry, Silverware, etc.

Mr. Jeweler:

Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner

ESTABLISHED 1870

FANS
and Novelties for the Jewelry Trade

520 & 522 Broadway New York

SCARABÆS

IN SCARF PIN, BROOCH, RING AND BUCKLE SIZES

CUT TO ORDER

IN ANY KIND OF STONE DESIRED

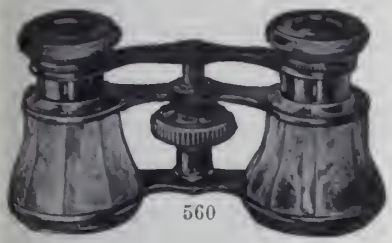
Samples Sent on Request

"There is nothing in the Art that we cannot do."

The International Gem Co., Inc.
Lapidaries
12-16 John St. New York
Phone, 1241 Cortland

Trade-Mark. Trade-Mark.

COLMONT
PARIS
Established
1846



COLMONT
OPERA and FIELD GLASSES

have been recognized by Opticians who really wanted a good article without paying too high a price.

With Colmont Glasses You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage, investigate the **"COLMONT"** line at your jobber's.

SUSSFELD, LORSCH & CO.
Importers
NEW YORK PARIS

ADJUSTABLE MONOGRAMS



Large print of this handsome window card sent on application

Write for descriptive booklet and price list

Monograms in a Minute

A NEW SYSTEM — So simple anyone can understand it. A few simple parts easily put together.

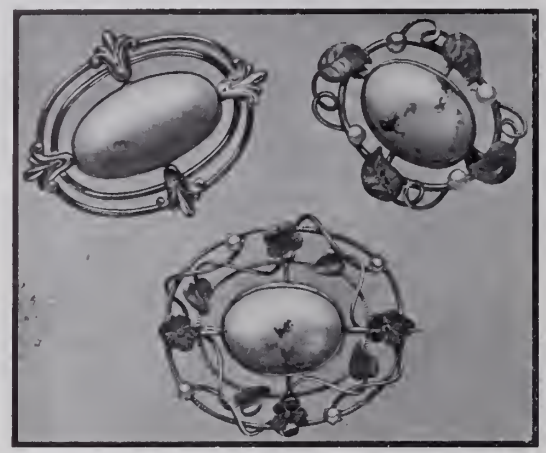
ADAPTABLE FOR EVERY PURPOSE — Fobs, buckles, chatelaines, La Vallieres, anything for which monograms are used.

LOUIS KAUFMAN & CO.,
82-84 Fulton Street RING MAKERS NEW YORK

JULIUS WODISKA
40 JOHN STREET :: :: :: :: :: :: NEW YORK
Manufacturer of a General Line of High Grade
DIAMOND MOUNTINGS
IN PLATINA, 18-K. AND 14-K.
SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

10K. GOLD JEWELRY
IS OUR SPECIALTY

Turquoise Matrix Brooches



Turquoise Matrix Scarf Pins

Write Us About Them

You Need Them in Your Line

W. E. RICHARDS CO.
Manufacturers for the Jobbing Trade
ATTLEBORO, MASSACHUSETTS
NEW YORK OFFICE, 9-11-13 Maiden Lane

BOSS & BALDWIN CO.
MAKERS OF
High-Grade Plated Jewelry
FOR THE JOBBING TRADE ONLY

Lockets, Bracelets, Fobs, Scarf Pins, Veil Pins, Sash Pins, Hat Pins, Brooches, La Vallieres and Link Buttons

This Trade-Mark on our goods is a guarantee to you that if not entirely satisfactory we will make it so.

TRADE B&B CO MARK

Factory - - ATTLEBORO FALLS, MASS.

New York Office: 15-17-19 Maiden Lane.

S. PITZELE
Established 1893
Trade 14K Mark. 51-53 Maiden Lane
NEW YORK
Manufacturer of
Fine Diamond Mountings
Also BRACELETS and DWT. GOODS
SPECIAL ATTENTION GIVEN TO ORDER WORK

Leon Watch Case Co.
MANUFACTURERS OF
SOLID 14K. GOLD CASES



¶ We will be pleased to send you a sample selection package for your inspection.

Leon Watch Case Co.
FACTORY, NEWARK, N. J.
New York Office, 37 and 39 MAIDEN LANE
Chicago Office, 503 HEYWORTH BUILDING

Third Edition

Workshop Notes
FOR
Jewelers and Watchmakers
Revised and Enlarged 100 Pages New Matter
Containing 300 Pages (size 7½x10½ inches)
Bound in Cloth, Stiff Covers

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

Price, by mail postpaid, $2.50

Published by
The Jewelers' Circular Pub. Co.
11 John Street NEW YORK

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Street

Gems and Precious Stones

Cloth, Postpaid, $1.00

Published by
The Jewelers' Circular Pub. Co.
11 John Street NEW YORK

ALWAYS IN DEMAND ℘ BEST QUALITY



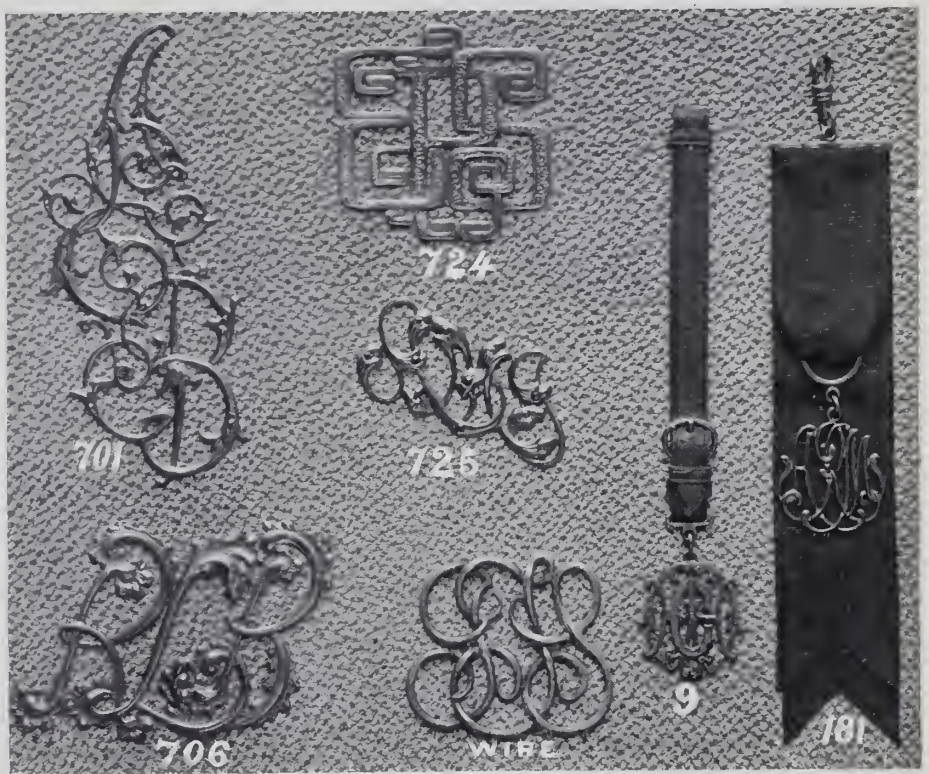
Bright Lapped Gold Front, Rose or Roman Background
Split Post and Bean Polished
Finest Grade of Plated Link Made

MAINTIEN BROTHERS & ELLIOT

Makers of Jewelry for the Jobbing Trade

NORTH ATTLEBORO, MASSACHUSETTS

NEW YORK OFFICE
9 and 11 Maiden Lane



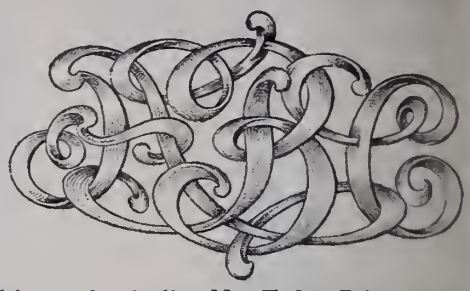
Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE— MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York



New Art Monogram Book



It is the latest and most artistic attempt at Monogram and Letter Designing ever published in this country. Full of original and practical designs and a most pleasing arrangement of novelties that will make a study of its pages both pleasurable and instructive.

A supplement of an especially engraved plate with 28 monograms suitable for the jewelry trade accompanies each copy.

The size of the book is 9x12 and is placed on the market at a price within reach of all. No. F101, Price $2.50.

SWARTCHILD & COMPANY

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

Heyworth Building, CHICAGO

THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD



W. H. BROKAW

The Recognized Leading Jewelry Auctioneer of America

The Greatest Record of Jewelry Auctioneering in the United States

Selling	- - -	*$62,212.45*
Total Cost	- -	*50,738.07*
Profit	- - -	*11,474.38*

This is the result of the I. Brilleman Auction Sale, Albany, N. Y., which I conducted. **Mr. Jeweler,** the same result can be accomplished for you by my methods, which are new and original. I mention a few references below:

C. G. Alford & Co., New York.
Rubenstein Bros., 14 Maiden Lane, New York.
Peter J. O'Neill, Port Huron, Mich.
I. Brilleman, Albany, N. Y.
F. S. Johnston, Bradford, Pa.
S. M. Snider, Durham, N. C.
Morgan & Hawley Co., Dallas, Texas.
The Jewelers Board of Trade, New York.
A. Pendexter, Portland, Me.
A. L. Clark, Ithaca, N. Y.
W. L. La Rue, Pittsfield, Mass.
Beverly & Roberts, Fort Edward, N. Y.
Gardner & Sons, Charlotte, N. C.
Perkins & Mahar, Executors of Mrs. T. Lynch, New York.
Underwood Jewelry Co., Kansas City, Mo.
L. Price, Parkersburg, W. Va.
L. M. Marks, Pittsburg, Pa.
W. W. Mansfield, Portland, Me.
La France Jewelry Co., Elmira, N. Y.
George T. Springer, Portland, Me.
Hofman Jewelry Co., Columbus, O.
W. E. Howard, Hastings, Nebr.
M. J. Scudder, Bradford, Pa.
H. A. Green & Bro., New York.
Chas. F. Wood & Co., New York.
Freudenheim Bros. & Levy, New York.
Edward Baird, Jr., Norfolk, Va.
A. G. Mansur, Burlington, Vt.
J. W. Johnson, New York.
J. J. Reider, Cortland, N. Y.
B. T. Ash, Binghamton, N. Y.
C. P. Goldsmith & Co., New York.
L. M. March, Providence, R. I.
G. H. Mosteller, Slatington, Pa.
R. Blinn & Co., Hartford, Conn.
Chas. L. Shafer, Utica, N. Y.
King & Allen, Valdosta, Ga.
Brown & Willis, Fitchburg, Mass.
C. P. Buskirk, Burlington, Vt.
Graubark & Fields, Schenectady, N. Y.
Wood & Hughes, New York.
C. E. Simanton, St. Johnsbury, Vt.
J. A. Seely & Son, Ogdensburg, N. Y.
Thompson-Brannon Jewelry Co., Asheville, N. C.
Guerney & Ware Jewelry Co., Kansas City, Mo.
G. C. Lang, Barton, Vt.
Lindo Bros., New York.

Correspondence Confidential

W. H. BROKAW & CO.

14 MAIDEN LANE, Diamond Exchange Building **NEW YORK CITY**

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

OL. LVII. CHICAGO, WEDNESDAY, OCTOBER 7, 1908. No. 10.

Chicago Notes.

Geo. H. Thomas has returned from a estern trip.

E. A. Dayton is on a western and northestern trip.

E. Shaefer has opened a new jewelry ore at 146 Madison St.

Leland Stanford, with the Alvin Mfg. o., is on a western trip.

The State St. store of H. Friend has dded a jewelry department.

M. A. Gaskell and wife, Rochester, Minn., ere visitors here last week.

M. A. Cohen, with Rettig, Hess & Madn, is on a trip through Wisconsin.

U. S. Bond, of Bond Bros., Osceola, Ia., as among the buyers here last week.

The family of Max L. Silverberg are pending the Fall and Winter in Europe.

Geo. S. Davis, Newton, Ia., was in this ty, last week, accompanied by his wife.

Nest No. 7 of the Ku Kus will hold a eeting to initiate new members, Nov. 4.

J. W. Sutherland, with the Schrader-Wittstein Co., is on a trip through Illinois.

J. L. Lake, with Robbins & Appleton, has turned from a month's vacation down ast.

J. E. Mitchell, Fort Worth, Tex., was ere, last week, on his way home from the ast.

J. A. Limbach, with the Theo. W. Foster Bro. Co., has returned from a western rip.

L. J. Will, Mrs. Will and Master Will ere here, last week, from Iron Mountain, Mich.

Max Buchsbaum has extended his western trip, and is now on a visit to the Sandvich Islands.

C. L. Rogers, watchmaker with Moore & Evans, has opened a watch repairing shop t 445 W. 69th St.

A. J. Rinkenberger, catalogue man for he A. C. Becken Co., is on a pleasure trip o Toronto, Canada.

Herbert L. Joseph & Co., instalment jewlers, have added a ladies' clothing department to their business.

R. E. Strange and Mr. Reynolds, of the Strange Jewelry Co., Sherman, Tex., were n this market last week.

Messrs. Cook, Perry and Hall, of the Cook Jewelry Co., Fayetteville, Ark., were here, last week, buying stock.

C. R. Pearsall, buyer for the J. H. Leyon Co., Salt Lake City, Utah, stopped over here, last week, on his way east.

The engagement is announced of Miss Eva Hirsch, daughter of A. Hirsch, to George Friend.

T. Zurbrugg paid a visit to Chicago, last week, accompanied by L. M. Levy, sales manager of the Philadelphia Watch Case Co.

A second and final dividend in the matter of C. M. Robertson, bankrupt, will be declared, Oct. 1. The receiver has $4,387 on hand.

E. H. Banker, of the Hamilton Silver Co., returned from the Pacific Coast, last week, and spent a few days here with Mrs. Banker.

W. A. Kirkpatrick, formerly watchmaker for Gauss & Simons, Shenandoah, Ia., has embarked in business for himself at Spirit Lake, Ia.

C. H. Bagley, principal owner of F. D. Day & Co., Inc., Duluth, Minn., announces that the name of the concern hereafter will be Bagley & Co.

Houser & Updegraff is the name of a new jewelry concern in Columbus, Ind. Mr. Houser was here, last week, buying their opening stock.

C. J. Roehr, with the Bassett Jewelry Co., is in the east, this week, to attend the funeral of his mother-in-law, Mrs. Reid, who died recently in Elizabeth, N. J.

Alvin Shattuck, with the W. & S. Blackinton Co. and Riley & French, will hereafter represent these two concerns on the Pacific Coast, with headquarters in San Francisco.

Fred Schrader, formerly with Vahlman & Jacobs, East St. Louis, Ill., was in this city, last week, buying his opening stock for the new store which he will shortly open in East St. Louis.

Geo. Wettstein, jewelry jobber of Cedar Rapids, Ia., was here, last week, buying a stock of jewelry for his son, George Wettstein, Jr., who will travel on the road for his father in the future.

Chas. F. Koempel has been engaged by the Quaker City Cut Glass Co. to represent their house in Wisconsin, Michigan and North and South Dakota. He will travel from the Chicago office.

A. E. Bernett, formerly engraver for Shreve & Co., San Francisco, Cal., was here, last week, buying an outfit for an engraving school which he intends to open in San Francisco shortly.

"Joe" Finn is again back to his old position as diamond buyer for the Loftis Bros. Co. Sam Newman, formerly with Hirsh & Hyman and M. H. Kling & Co., has been engaged as assistant diamond buyer.

News was received here, last week, that Walter Hudson, son of J. B. Hudson, Minneapolis, has gone into the grain business with his father-in-law. Chas. Carpenter, formerly with S. Jacobs & Co., is now connected with J. B. Hudson & Son.

Max Kargauer, arrested in St. Louis, last week, for passing forged checks on several Chicago jobbers, was brought back here and is held under $500 bail to await the action of the Grand Jury. In default of bail he was locked up. He intends to plead guilty.

Rudolph A. Kocher, son of R. Kocher, San Jose, Cal., passed through this city, last week, on his way to Baltimore to take up the study of medicine at the Johns Hopkins University. Mr. Kocher has spent four years at the Leland Stanford University.

Fred Perry, representing F. H. Sadler & Co.; Frank Barton, representing the Fontneau & Cook Co.; Dan Childs, with B. A. Ballou & Co.; Lucius Taylor, with Riley & French, and W. A. Fay, with the John T. Mauran Mfg. Co., returned from the Pacific Coast last week.

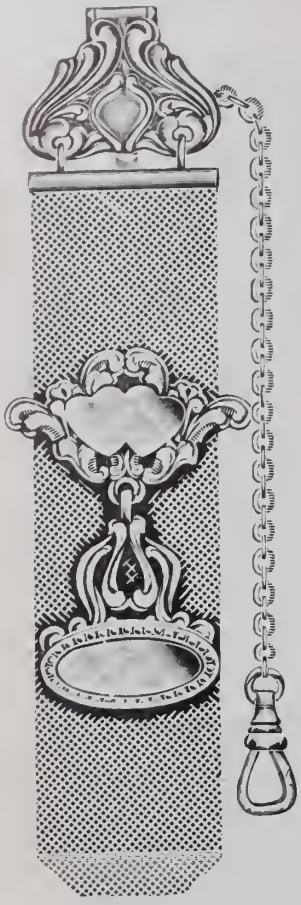
The assets of the bankrupt estate of Abraham Zlotnik, retail jeweler at 1107 Milwaukee Ave., were sold in bulk at auction, last week, for $550. This included the fixtures, on which there was a chattel mortgage for $80. Jos. Brown & Co. were the purchasers, and they will conduct an auction sale on the premises until further notice.

Harry Jehlinger, who has been the Chicago representative of the N. Barstow Co., Providence, R. I., L. Fritzschi & Co., Newark, N. J., and the Castiglioni Co., Providence, R. I., has accepted the position of buyer for the watch, jewelry, silverware, clock, leather goods and cutlery departments of the A. Hamburger & Son Co.'s department store at Los Angeles, Cal. Mr. Jehlinger is now in New York, buying stock.

Among the buyers in town, last week, were: Benjamin Martin, Logansport, Ind.; Ernest Starkey, Waterford, Wis.; A. H. Davis, Red Lodge, Mont.; E. A. Collins, Frankfort, Ind.; A. J. Munson, Ames, Ia.; M. C. Remington, Neligh, Nebr.; Miss A. Gulbrandson, Rockford, Ill.; R. E. Fate, Lena, Ill.; C. H. Blanchaine, Ossian, Ia.; Fay R. Smith, New London, Wis.; F. G. Berta, Coal City, Ill.; F. E. Holsten, Al-

ATTLEBORO CHAIN CO.

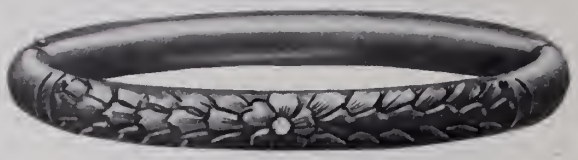
Manufacturers of Rolled Plate Chains, Fobs, La Vallieres and Bracelets



G 110/G 44



No. 16441



No. 16429



No. 16442

REMEMBER !! Our line is of high quality, distinctive in style, and has the sale-making attractiveness, but the price is moderate.

Main Office and Factory: Attleboro, Mass.



G 23

ESTABLISHED 1887

TRADE MARK

18 K.

DUBOIS WATCH CASE CO.

TRADE MARK

14 K.

Manufacturers of

Fine Solid Gold Watch Cases

Specialties in Casing of

Chronographs, Repeaters and all kinds of Complicated Watches

FACTORY AND MAIN OFFICE

316 Herkimer Street, Brooklyn, N. Y.

NEW YORK OFFICE
21-23 Maiden Lane

ance, Nebr.; Geo. A. Young, Moberly, Mo.; J. D. Jenkins, of Jenkins & Saltzman, El Paso, Ill.; F. A. Vogt, Mishawaka, Ind.; Perry Jackson, Rockford, Ill.; Carl Oesterle, Joliet, Ill.

Someone in this city is probably wondering why somebody else has not received a valuable piece of jewelry, and is worrying because the receipt has not been acknowledged. In the Dead Letter Office at Washington, said a dispatch to this city, last week, an unclaimed package recently was opened and was found to contain a valuable piece of jewelry. This has been placed in the custody of Fourth Assistant Postmaster General De Graw, who is awaiting the appearance of the owner. The package was plainly postmarked Chicago, but the name or address of the sender did not appear. The officials decline to describe the jewelry further than to say that it is of considerable value. It would be well for everyone who recently has mailed jewelry in Chicago and has not heard that it was safely delivered to write Mr. De Graw, reciting the facts and giving as minute a description of the piece as possible. Upon identification the jewelry will be returned to its original owner.

St. Louis.

J. L. Mullins, Hillsboro, Ill., was a visitor in this city, last week.

R. F. Reeves, of the Reeves-Kemper Co., has returned from a three weeks' trip through Texas and Oklahoma.

Herman Mauch, of 507 Franklin Ave., has returned from a fishing trip which has been occupying his time for nearly two weeks.

O. A. Boellner, whose store has been at 710 Franklin Ave., will move this week to much larger quarters at 1734 Franklin Ave., seven doors west.

Among the out-of-town jewelers in this city, last week, were: J. E. Mitchell, Fort Worth, Tex.; Alfred S. Bourgeois, Jackson, Miss.; John Thornton, Belleville, Ill.

Two new stores were opened in this city, last week—one by W. A. Todd, Jr., a recent graduate of a watchmaking school in St. Louis, at 4107 Easton Ave., and the other by the Edward S. Hiles Co., at 2735 N. Vandeventer Ave.

F. W. Hugunine, chief watch inspector of the Wabash Railroad, has returned to the city after a 10 days' fishing trip with his son, who has just recovered from a long illness. Mr. Hugunine was formerly an Olive St. jeweler before entering the railroad service.

T. B. Turnbaugh, Bloomfield, Mo., in addition to purchasing stock while in St. Louis, last week, has been attending the sessions of the Grand Lodge of Missouri of the Masonic order, which were held Tuesday Wednesday and Thursday at Scottish Rites Cathedral. Mr. Turnbaugh is a prominent Mason of Bloomfield.

H. V. Kyle, formerly of Algona, Ia., has taken a position with Gauss & Simons, Shenandoah, Ia., as jeweler and watchmaker.

Thieves recently broke the show window in the store of P. J. Koke, Grand Rapids, Mich., and escaped with two trays of gold-filled watches valued at about $300.

Cincinnati.

H. H. Graham, Hattiesburg, Miss., visited friends here during the past week.

William Owen, Elm St., has started on a business trip to Birmingham, Ala.

Lee Loeb, of Herman Loeb, left this week on his regular business trip west.

William Pflueger and J. B. Osthoff, of Joseph Noterman & Co., have left for the west.

Victor A. Gebhardt, of Gebhardt Bros., has returned from an automobile tour in Michigan.

Eli Gutmann, of L. Gutmann & Sons, is in the south looking after the business interests of his house.

John A. Herschede, of the Herschede Hall Clock Co., has left on a business trip north and northwest.

J. Hirschfield, of D. Jacobs & Co., is in town again after a three months' business sojourn in the south.

A. Newberry and F. W. S. Phillips, of Geo. Borgfeldt & Co., were here a few days last week.

George H. Opie, of the Wadsworth Watch Case Co., has left on an extended southern business trip.

E. S. Louther and wife, Guthrie, Okla., stopped over here on their return from a visit in the east, last week.

Edward Albert, of Albert Bros., has moved into his handsome new home he has just completed on Middleton Ave., Clifton.

V. C. Loos purchased his opening stock here for his attractive new store at Athens, O., which is reported to be one of the finest and most up-to-date in that section.

Charles Glass, with A. & J. Plaut, will resume business on the road in a short time, having rapidly improved in health while at Hot Springs, Va.

"Gus" Spiegel, of A. A. Spiegel & Co., has started on his regular southern trip of six weeks. M. Plaut, of the above firm, has left on business in Michigan.

W. T. Eisensmith, at Charleston, W. Va., bought stock here for his handsome new store he has just moved into and which is said to be one of the finest in the State.

Loring Andrews, of the Loring Andrews Co., is home after a Summer spent in Europe, where he made extensive purchases in the way of holiday goods, which are now arriving.

The Gustave Fox Co. has completed arrangements for their new New York office, which is about to be opened, and in which will be installed a complete sample line of the company's goods.

J. W. Smith, formerly with the White-Haines Optical Co., Columbus, O., has taken a position with the John Holland Gold Pen Co. as a road salesman, and is now making his initial trip in the south, which will be his territory.

The auction sale of the stock of the Duhme Jewelry Co. began Oct. 3 at 10 A. M., and will continue indefinitely. Mr. Keck states that the company expects to continue in business as heretofore after the sale closes. The sale is in charge of Auctioneer James L. Hand, of New York.

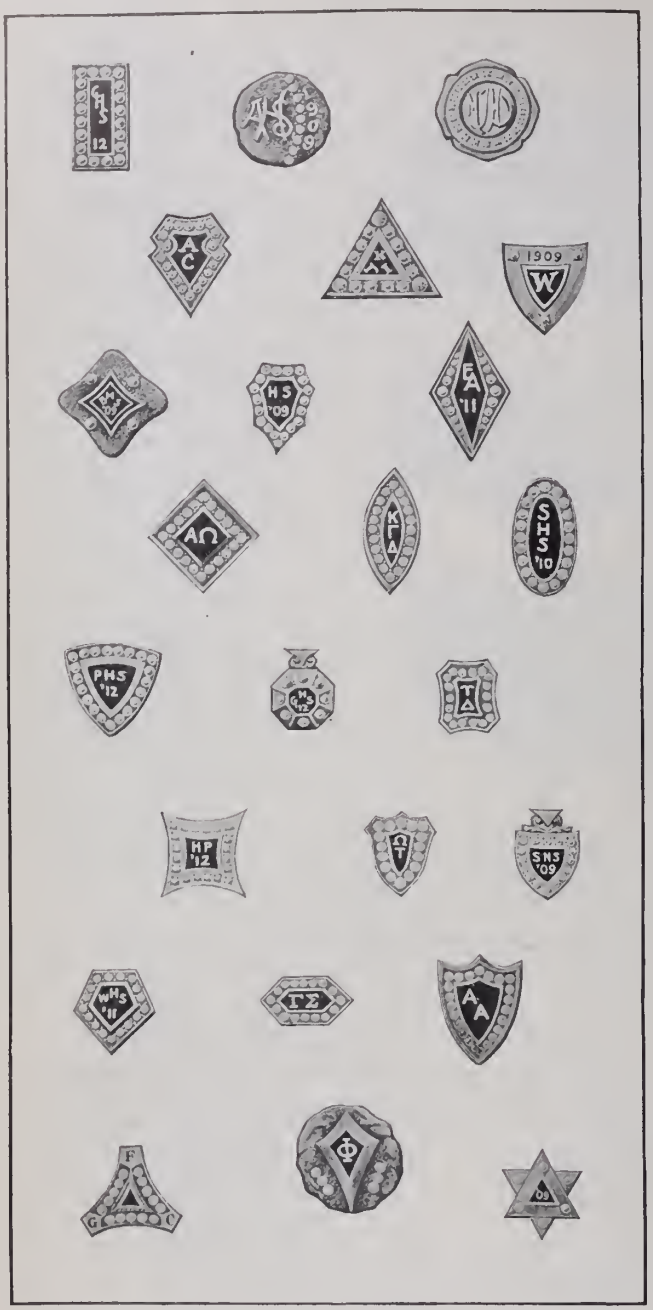
D. Gradison, one of the Arcade's prominent jewelers for the past 12 or 14 years, will vacate his old stand at No. 23, having met with considerable success, and will open for business on a much larger scale at 436 Vine St., just opposite the Arcade. Mr. Gradison is about to leave on a three weeks' buying trip to Providence and Attleboro, and expects to begin business about Nov. 15 in his new quarters, which are being fitted up in a very attractive manner.

Out-of-town jewelers here last week purchasing stock included: R. Baldwin, Winchester, Ky.; Henry Hartman, Wapakoneta, O.; F. C. Taylor, Carlisle, Ky.; J. C. Meyer, Harrison, O.; F. A. Schweeting, Oxford, O.; L. M. Solan, Rockwood, Tenn.; Abe Art, Zanesville, O.; Mr. Moran, Kronenberger Bros., Brazil, Ind.; Mr. Jashinosky, Dayton, O.; William Leive, Aurora, Ind.; H. Stutie, Osgood, Ind.; C. F. Cross, Gadsden, Ala.; C. H. Creighton, Morrow, O.; Roscoe E. Murray, Fincher & Ogment, Tuscaloosa, Ala.; Shirley Bros., Taylorsville, Ky.; R. J. Zimmerman, Batesville, Ind.; J. W. Shirley, Bloomfield, Ky., and J. Felix Davis, Corbin, Ky.

There is a movement here by some of Cincinnati's capitalists toward erecting a business building in the heart of Cincinnati and calling it "The Silversmiths' Building," providing local wholesale and manufacturing jewelers and kindred trades will guarantee to take enough space in the building to warrant its erection. Many of local tradespeople are very much in favor of such a project, as it has been very difficult for some to secure suitable quarters at times, especially for manufacturing. The insurance rates, which have been excessively high on account of the dilapidated condition of certain structures, as well as the inconvenience of using these old buildings for factory purposes, has set some of the trade considering the idea of a "silversmiths' building."

Wednesday last throngs of people found their way to the Clemens Oskamp Co.'s store, as it was the celebration of the company's 64th birthday, and nothing was left undone that would tend toward making this event a memorable one. Great care was shown in the general arrangement of the store, and many words of praise were offered C. Oskamp Daller, its manager, through whom the business has become such a success during the last few years. Those who were seeking art and beauty found it here. Cut glass, silver and jewels of all descriptions shone forth in sparkling brightness from their stately resting places, which were made more attractive by handsome decorations in dainty draperies of satins and velvets. One, gazing at this bewitching sight and listening to the beautiful strains of music coming from the balcony in the rear of the store, could almost think he was attending a notable levee. Cut flowers were used in great profusion everywhere throughout the display, and each visitor upon taking leave received a souvenir bouquet. Pocket books were freely opened, as their owners could not resist the tempting and dazzling beauty of the encased articles of luxury and beauty, which seemed to say, "won't you please buy me?" In all, the affair was a great success.

Isaacs Bros., have succeeded to the business of Robert R. Temple, La Moure, N. Dak.



TRADE C M R MARK **Class Pins** TRADE C M R MARK

FOR

Colleges, Academies and High Schools, Secret Societies, Hospitals and Musical Clubs

Athletic Medals, Trophies, Awards

EXCLUSIVE LINE TO THE RETAIL TRADE

Send for our new Colored Catalog. It will help you to secure that local order which heretofore may have gone to some mail-order house. Our booklet shows several hundred original and attractive pins, yet we also have a corps of artists who are at your service to design for your customers an exclusive emblem should the occasion require it.

TRADE C M R MARK **THE CHAS. M. ROBBINS CO.** TRADE C M R MARK

Manufacturing Jewelers and Enamelers

Write for Catalog J 5 **Attleboro, Mass.**

AMERICA'S LEADING JEWELRY AUCTIONEER

JAMES L. HAND



Now conducting the sale of the Largest and Finest Jewelry Stock ever made in America for

THE

DUHME JEWELRY CO.

CINCINNATI, OHIO

The Auctioneer who is capable of conducting a sale of this magnitude is competent to sell any stock, no matter how large or fine.

The Duhme Jewelry Co. investigated the record and ability of every Jewelry Auctioneer in the United States and then selected "Hand" to conduct this important sale.

WHY?

Correspondence solicited from the leading Wholesalers and Retailers of the Jewelry Trade.

14 Maiden Lane, NEW YORK

Omaha.

Fred Brodegaard & Co. have added new show cases to their N. 6th St. store.

Max Meyer, formerly in the jewelry business in this city for many years, is a visitor here at present. Mr. Meyer's home is now in Baltimore.

Jacob L. Jacobson made a solid gold wedding ring last week, for a western stockman, the weight being 30 dwts. The ring is one inch wide.

Mr. and Mrs. Riffee, Hastings, Nebr., and Mr. and Mrs. Phillip Folsom, Ashland spent Ak-Sar-Ben week in this city, visiting friends and buying stock before returning home.

Joseph P. Frenzer has had mounted the 3-inch muscalonge which he caught several weeks ago at Hunt's Lake, Wis. He displayed it in one of his show windows during carnival week.

A thief, on Tuesday, Sept. 29, between six and seven o'clock in the morning, threw a paving block through the plate glass window in Henry Copley's jewelry store and stole jewelry valued at $250. The loot consisted of rings, bracelets, a gold knife, a gold match-box set with a diamond and numerous other articles. Few people were on the street at the time and the thief made his escape.

The following out-of-town jewelers were in this city, last week, attending the Ak-Sar-Ben Fall festival and purchasing stock before returning to their homes: Ross Henderson, Lincoln, Nebr.; W. Jones, Albion, Nebr.; H. D. Howard, Fairfield, Nebr.; Mr. Peterson, Walbach, Nebr.; Mr. Walker, Mason City, Nebr.; J. G. Johnson, Ord, Nebr.; A. R. Weaver, Harvard, Nebr.; J. N. Hole, Dewitt, Nebr.; A. A. Ericson, Edison, Nebr.; W. H. Wiker, Spalding, Nebr; George Stitt, Farragut, Ia.; W. E. Miles, Nelson, Nebr.; John W. Crabill, Plattsmouth, Neb.; Robert Young, Alma, Nebr.; O. G. Coglizer, Weeping Water, Nebr.; C. C. Furnald, Carroll, Ia.; A. L. Blier, Manilla, Ia.; A. Peterson, Weston, Ia.

Detroit.

TRADE CONDITIONS.

In both wholesale and retail lines business is reported better than at any time within a year. Wholesale houses have their men out and are getting good returns while the retail trade foresees good holiday business. One local retailer states that he has had a better trade in diamonds than at any time since before the panic of 1907; others report a brisk trade in watches and general lines.

Fred N. Pauli, Pontiac, visited the trade here on Friday.

A. Berry, Marine City, was a recent visitor in this market.

N. F. Wolfram, Millersburg, has been visiting in this city recently.

Hugh Connelly has been away the past week, visiting friends in Canada.

Max Jennings, St. Clair, called on his friends in the trade in Detroit a few days ago.

William Horton, with the E. H. Pudrith Co., has gone out in the northwestern territory.

Ed. G. Koelzer made a trip recently through the smaller towns of the State, going as far west as Ionia.

Charles Walker has moved from Marlette to Flint, where he has opened a new establishment at 98 Broadway.

Clare Fuller, formerly with L. Roy Fuller, Yale, has taken a place in the wholesale house of the C. A. Berkey Co.

Wm. Craven has made arrangements to take over the business of H. J. Sevy, Howell, the change taking place Nov. 1.

E. H. Pudrith and James H. Garlick were members of a party which recently returned from a successful fishing trip at Baltimore Bay.

Sol Sallan, who has been in the pawnbroker and jewelry business as Jacob & Sallan, on Randolph St., has opened a new store at 92 Woodward Ave.

A nesting of the Ku-Kus is arranged for to-night at 44 Grand River Ave. Although the September meeting of the Detroit nest was omitted it is hoped to hold a meeting the first Wednesday in each month hereafter.

The Imperial Jewelry Co. is a new enterprise started by Harry Kahn and Nathan Rose at 51 Gratiot Ave. Mr. Kahn previously had a store on Michigan Ave., while his partner was a watchmaker with Traub Bros.

Cleveland.

John F. Schierloh, of the Keystone Watch Case Co., was a recent visitor to this city.

Howard Knight, of the Livermore & Knight Co., Providence, was in the city last week

B. V. Arnstine and H. W. Arnstine have just returned from extended trips, reporting very satisfactory business.

A. L. Davis, secretary of the Arnstine Bros. Co., with family, are spending a two weeks' vacation in the New England mountains.

R. R. Micks, secretary of the J. E. Micks Co., Elkhart, Ind., stopped off in Cleveland on his way home from a short vacation spent in the east.

Webb C. Ball is in San Francisco in connection with the installation of a time-service and watch inspection system by the Southern Pacific Railroad Co.

The Euclid Optical Co., of this city, has been incorporated with a capital stock of $10,000. The incorporators are: Frank Combes, Milton A. Combes, Owne B. Newman, Lyman W. Childs and Albert C. Streich.

Among the visitors last week were: J. F. O'Conner, of Burtiss & O'Conner, Utica, N. Y.; H. S. Sumner, Akron, O.; C. J. Duncan, Massillon, O.; R. R. Micks, Elkhart, Ind.; H. J. Wehrle, Garrett, Ind., and L. E. Clarke, DeKalb Junction, N. Y.

During the present epidemic of "baseball fever" in Cleveland, the Brunner Bros. Co. has been doing a land office business in their unique baseball fan's badge. Half of a miniature baseball is mounted on a gold representation of a palm-leaf fan with ribbon streamer attached bearing the name of the favorite team—every "dyed-in-the-wool" fan wears one. The Webb C. Ball Co. attracted attention by a window display in which baseballs, bats, gloves, etc., were displayed along with jeweled horseshoes, four-leaf clover pins, gold wishbones which said "Good Luck" for the home team.

Advertisements of a misleading sort recently appeared in the local papers inviting a 90 days' trial of a $25 mail order watch for 25 cents. They do not seem to have accomplished much in this vicinity, as none of the watches has been seen by jewelers and the advertising has been discontinued. The prompt investigation and publication of accurate information by THE CIRCULAR-WEEKLY is generally commended, and the opinion has been passed that this movement is of the same breed as the "Time-ball Special" and the "Trainmen's Special," which have recently appeared on the market for the express purpose of catching the ignorant customer.

Kansas City.

Wm. H. Weiss, formerly a stone setter with the Meyer Jewelry Co., has resigned and gone back to Chicago.

C. E. Bunnell, cashier for the C. B. Norton Jewelry Co., has just returned from his vacation, which he spent in Michigan.

Noble L. Fuller, of the Edwards & Sloane Jewelry Co., is now in St. Louis, and is expected home from his vacation next Monday.

W. E. Crellin, of the Ward & Crellin Jewelry Co., is just in from his territory, filling up his trunks for another start as soon as the carnival is over.

Sam Bloom, traveling representative for the Meyer Jewelry Co., is out making a short trip before the carnival, but will meet his friends from the country here next week.

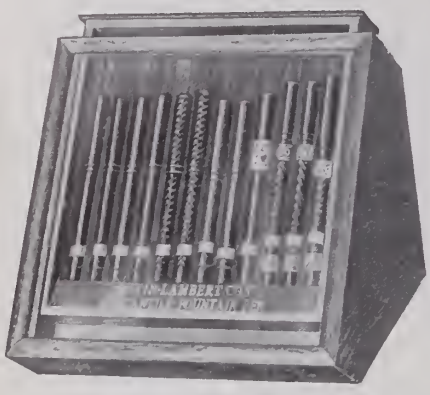
F. S. Kreyer, who has been with his brother in Fort Scott, Kans., was in Kansas City last week, buying an opening stock of jewelry to open in the new town of Haskell, Okla.

B. L. Seybold, formerly in business in McLouth, Kans., was in this city last week. He states that he is quietly looking around for another good location in which to engage in business.

Warner & Reed have succeeded R. L. Warner in the stone and stone-setting business, in the Missouri building. Mr. Reed, the new member of the firm, has been a retailer in Kansas for several years, having been in Effingham and Osage City at different times. They are preparing to spread out their business considerably, and will at once greatly increase their line of stones.

The following jewelers called on the trade in this city during the past week: W. H. Story, buying for Dick Irion, Cleveland, Okla.; F. J. Amphlett, Amphlett Bros., Apache, Okla.; M. F. Kohler, Parsons, Kan.; C. B. Libby, Weir City, Kans.; A. G. House, Belton, Mo.; R. R. Smithers, Cameron, Mo.; W. S. Noble, Drexel, Mo.; H. C. Risse, El Reno, Okla.; L. E. Leek, Scammon, Kans.; R. R. Day, Little River, Kans.; Orville Shrack, W. H. Shrack & Son, Pratt, Kans.; J. O. VanVoorhis, Osawatomie, Kans.; W. F. Sharp, with L. Megede, Richmond, Mo.; J. W. Smith, Slater, Mo.; B. G. Gustafson, Lawrence, Kans.; Mr. Wyman, with L. Perrenoud, Humboldt, Kans.; O. J. Weseman, Pratt, Kans.; P. G. Roberts, McCune, Kans.; Mr. Britton, of Cowgill-Britton Co., Hartford, Kans.

Mercantile Fountain Pens



Show Case supplied with 1½ dozen assortment.

bridge the gap between high priced pens and the cheap kind that are sold with misgivings. The various assortments permit a dealer to arrange his department as may be desired.

The assortments with which we furnish our attractive show cases are as follows:—

1 dozen	. .	$15.00 net
1½ "	. .	29.40 "
2 "	. .	35.40 "
3 "	. .	56.70 "
4 "	. .	65.75 "
6 "	. .	102.00 "

The margin of profit on this line is very liberal, and the satisfaction resulting from use is well known. Send for complete catalogues showing styles and show cases prepared for display purposes.

Our handsome, new Plate Glass Show Cases for 2 and 4 Dozen Assortments are particularly worthy of your careful investigation.

Write for complete catalogues to-day.

Aikin-Lambert Co.

Established 1864

138a St. James St., Montreal. 15-19 Maiden Lane, New York

DIAMOND MOUNTINGS

We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done



Full Plat. Cluster **$4.25**

KAUFER, KRENGEL & CO.

102-4 Fulton Street :: :: NEW YORK



Full Plat. Cluster **$4.75**

NUT PICKS AND CRACKS



These articles are all constructed of steel, handsomely chased with beautiful designs and heavily Plated in Nickel or Silver, making them always look bright and fresh. They are well made in every respect and intended for practical use.

Being pioneers in the Nut Pick and Crack business, our long experience enables us to offer a class of goods which in workmanship, design and finish are far superior to anything on the market.

These goods are put up in neat Pasteboard Boxes, White Wood, Cherry, Bird's Eye, Leatherette, Cloth and Satin Lined Cases.

Catalogue No. G, showing these goods in sets, mailed on application.

Address the manufacturer

H. M. Quackenbush, HERKIMER, N.Y., U.S.A.

GEMS AND PRECIOUS STONES

Their Characteristics, Localities of Production Tests and Some Current Literature.

CLOTH, POSTPAID, $1.00

Published by THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York

Milwaukee.

TRADE CONDITIONS.

Milwaukee jewelers are busy restocking in preparation for the heavy Fall trade that is confidently expected. Retailers are contrasting the present bright prospects with the outlook of a year ago.

W. L. Grothey, formerly with Adam Bloedel, and also with the C. Preusser Jewelry Co., is now with R. C. J. Bott as general repair man.

Among the out-of-town jewelers in the city last week were: J. B. Kimball, Waukesha; W. S. Sargent, New Lisbon, F. P. Beswick, Racine; William D. Triplett, Ironwood, Mich.

E. H. Warnke, of E. H. Warnke & Co., manufacturing jewelers, as a member of the racing board of the Milwaukee Automobile Club, took a prominent part in the recent automobile races held in the city.

One of the prizes offered in the recent 24-hour and short event automobile races held in Milwaukee was the Esser cup, a handsome prize donated by the Louis Esser Co., well-known jewelers located in the Wells building.

David Goldman is about to open a downtown branch in the new Caswell building, corner of Grand Ave. and W. Water St. Mr. Goldman has leased the attractive store at a rental which averages $6,600 a year for a term of 10 years, the rental starting at about $5,000 a year and being gradually raised until it amounts to more than $8,000 annually. The new Goldman store has a floor space of about 500 square feet, and is considered one of the desirable locations in the city. The enterprising jeweler expects to be situated in his new establishment in about one week.

Indianapolis.

T. S. Biggs, Fontanet, was in this city last week, buying stock.

George G. Dyer is expected home from Denver, Colo., this week, after a two weeks' vacation trip.

J. H. Reed will spend part of this week in Brown County, where he is arranging to build a country home.

The Marott Department Store Co., which opened its five-story store on Massachusetts Ave., Oct. 1, has a large jewelry department, in charge of F. N. Cobb.

The last two weeks of this month will be spent at Lake Maxinkuckee by Julius Walk, of J. C. Walk & Son, and C. Kiefer, of L. F. Kiefer & Son. They make two fishing trips a year to the lake.

The Arts & Crafts Shop, on Massachusetts Ave., has completed two sets of silver and bronze medals, to be awarded at the gallery shooting practice of the Indiana National Guard. Three beautiful silver and bronze cups have also been sold for the same purpose.

Authorities over the State are looking for a cheap spectacle and jewelry peddler who is robbing farmhouses while disposing of his wares. At one place he made a sale and left with $215 while the farmer stepped to a window to inspect his new purchase. The wares are said to be absolutely worthless.

David O. Brown, formerly of Bloomington, Ind., is now at Lincoln, Ill.

Pittsburg.

The I. Ollendorf Co. was elected a mem- r of the Pittsburg Credit Association, at e last meeting of that organization.

Capt. William Klein and Harry H. eeren were among the jewelers who arched in the centennial parade last hursday.

Gillespie Bros. have made a number of anges at their store and have replaced eir show cases differently adding to the tractiveness of the establishment. This m served its visitors with coffee on the ay of the centennial parade, their store ing on the line of march.

A meeting of the creditors of J. F. Mur- y, of Dawson, has been called by the ostee, George P. Christy, to be held in the fice of Referee Wm. R. Blair, in Pitts- rg, Oct. 8, when all persons are requested present their claims. Mr. Christy is xious to wind up Murphy's affairs as n as possible.

During the parade last Thursday the Geo. Barrett Co. entertained upward of 100 ests at their store, it being on the line of arch. The view from the many splendid indows afforded one excellent opportunity witness the pageant. The firm provided excellent luncheon, much to the surprise, well as the gratification, of those present.

Otto Heeren, of Heeren Bros. & Co., was oted in the papers last week as saying at there was a time when Americans con- dered that a good Indian was a dead dian, but not so now. Mr. Heeren in- ced a house abroad to send a famous tist to this country some time ago to study e habits and traits of the Indians. The sult was that many works in Indian art ve been turned out, and they formed a rt of a special exhibit made at the Heeren os. store during the last week, and at- acted much attention.

The article in the last issue of THE CIR- LAR-WEEKLY regarding the move being ade by the Business Men's Association of ennsylvania, with headquarters at Phila- lphia, for the repeal of the mercantile tax, used a great deal of talk. It was recalled at a year or more ago some one collected nsiderable money here under the same retext and local jewelers are very much terested in ascertaining just what the true ate of affairs is with reference to the suc- ss of the movement, before taking too ctive a part in the matter. They would ke to hear from Philadelphia. The head- uarters of the association are in Weigh- an building.

A number of out-of-town jewelers were Pittsburg, last week, attending the ses- icentennial festivities, as follows: Albert ooder, Reynoldsville; A. D. Randall, Seli- nople; A. C. Guth, DuBois; Robert Lim- er, Lorain; E. H. Kennerdell and wife, arentum; J. F. Stoop, Leechburg; H. S. ohnston, Apollo; Frank Worrell, Canons- rg; R. L. Kirkpatrick, Butler; Mr. Alla- ach, Emlenton; Mr. and Mrs. H. A. Jack- n, Saltsburg; R. V. Marshall, Freeport; . H. Wolf, Smithton; F. E. Leitzell, Scott- ale; J. A. Sloneckee, Scio; F. B. McKin- y, Washington; A. Katzenmyer, Burgetts- wn; J. E. Beck, Martins Ferry; J. A. 'avanangh, Johnstown.

A jeweler well known throughout Penn- sylvania, recently, was sent a bill by a local wholesale house and asked to remit. When the check was received, with it came poetry as follows: "Many moons have passed away since Jones received his proper pay, but Saturday the cash came in and now I send to him the tin; there's consolation in my mind concerning Jones, benign and kind; if twenty-five his need will meet, then this puts him on easy street." The jeweler thought so well of the rhyme that he requested THE CIRCULAR-WEEKLY correspondent to send it on for publication, saying that such poetical genius in the trade should at least not have its efforts "born to blush unseen."

E. P. Roberts & Sons have made and sold for $1,000 the handsome Masonic emblem presented last week to W. S. Brown, Imperial Treasurer of the Nobles of the Mystic Shrine. The top of the badge represents a triangle of the keys, suspended to which is a genuine tiger's claw. Above it is a sphinx head, small diamonds being set therein profusely, as well as around the triangle. In the center of the tiger's claw is a gold star which holds a diamond of one and one-half carats. The emblem is of solid gold, and is, without doubt, one of the handsomest special designs of the kind ever made. It has been on exhibition in the window of the jewelry house during the last week, and has attracted no little attention.

The Pittsburg Watch Co., which conducted three stores in this city, and against whom a petition in involuntary bankruptcy was filed several months ago, last week offered to settle with creditors on a basis of 25 per cent. on the dollar, which offer was accepted. The firm's liabilities amounted to $33,000. It is stated that the receiver, Benjamin Biggard, 3 Smithfield St., advised the creditors to accept a settlement on that basis, as it was doubted if even that much would be realized should steps be taken to auction off the stock in the stores. On the request of the receiver, the sale had been postponed on three different occasions. A few of the creditors held out to the last, but it was finally agreed to accept the amount stated and now Mr. Biggard will wind up the affairs of the concern as soon as possible. This, it is stated, will be done by selling off the stock of the company and, according to reports on Saturday, the sales will begin next week. It is hoped to realize a generous sum of money from the stock.

Pacific Northwest.

Alexis Mairet, a pioneer watchmaker of Portland, Ore., has just returned from an extended visit to Switzerland, after an absence of 40 years.

T. Hayes, Ostrander, Wash., will soon be associated with William Beck, in business in Kelso, Wash. They have gone to Portland to purchase a stock of goods.

The jewelry department conducted by W. A. Ingalls, Prosser, Wash., is to be closed on account of other duties of the proprietor. The stock will be sold at auction.

Plate glass windows in the stores of the H. E. Silver Co., in the Hinckley block, on Second Ave., Seattle, Wash., and of T. J. Carroll, 1100 First Ave., of the same place, were smashed with bricks one night last week, and valuable jewelry was taken from each place. Jos. Kelly, one of the robbers, was captured after a long chase. Part of the stolen property was found in his possession.

Pacific Coast Notes.

W. N. Jenkins has just opened a store at 166 12th St., Oakland, Cal.

Vern Bishop has entered the employ of E. B. Smith, Santa Ana, Cal., as watchmaker and jeweler.

A. M. Cross, who recently arrived in Long Beach, Cal., from Topeka, Kan., has opened a jewelry store at 207 Pine St.

The store of T. V. Wheeler, Oceano, Cal., was entered by burglars one night recently, when stock of considerable value was stolen.

The store of John T. Lowe, Hollister, Cal., has been completely remodeled. New fixtures have been installed and other improvements made.

The E. C. Smith Co., Pasadena, Cal., has been purchased by the J. Herbert Hall Co., of that city, and Mr. Smith will begin business in Fresno, Cal.

The new store of Krenkel & Bosch, Winnemucca, Nev., is now almost ready for occupancy, and the stock and fixtures are arriving from San Francisco.

Sam Selka, Marysville, Cal., has decided to dispose of his business there, and is desirous of locating in some of the large cities around San Francisco Bay.

The Santa Paula Jewelry Co. has made extensive improvements in its store at Santa Paula, Cal., and new show cases and counters are being installed.

S. M. Joel, formerly with the Hamilton-Wilson Co., San Diego, now occupies a position with Kendall & Smith, Pasadena, Cal., as manufacturing jeweler.

G. E. Mann, formerly with J. R. Hicks, Silver City, N. Mex., has left for Los Angeles, Cal., where he expects to locate. He has been succeeded by William Baer.

Miller Robinson, Saugatuck, Mich., has just arrived at Haywards, Cal., and from now on will have full charge of the jewelry department of H. Hauschildt's store, at that place.

L. E. Anselme, who learned his trade as jeweler in Switzerland, has arrived at Tonopah, Nev., to take charge of the watch and jewelry repairing department of George F. Blakeslee.

It is reported that H. C. Lederer and Dr. Chas. Curtis, Los Angeles, are about to open a jewelry and optical business in San Luis Obispo, Cal. Dr. Curtis is an oculist.

Harrisburg, Pa.

W. W. Rudisill, president of the Altoona Merchants' Association, is injecting new life into that organization, which is now endeavoring to land an industrial plant employing several hundred men in that town.

Jacob Polinski, Jules Juliski and John Sliva were convicted in Pottsville, last week, of receiving stolen goods to the value of $500, taken from a Mt. Carmel jewelry store and shipped to New York, where it was disposed of.

John Lloyd, Northumberland, who escaped some weeks ago after the theft of a bicycle from Frank Dowling's jewelry store, was captured as a vagrant at Berwick, Pa., last week. He has been jailed at Sunbury to answer in court for his crime.

Los Angeles.

Y. H. Boudreau, Hanford, Cal., was here on a business trip last week.

Newton Moore, 354 S. Broadway, made a short visit to Riverside a few days ago.

O. H. Potter, watchmaker with the J. H. Hall Co., Pasadena, is taking a vacation in this city.

John Belfils, of the force of H. F. Wallace, wholesaler, is spending a three weeks' vacation at Fresno.

A. B. Cohn & Bro., 3d and Main Sts., have been making alterations and improvements in the interior of their store.

Mrs. S. Meyer and Miss Meyer, wife and daughter of S. Meyer, wholesaler, are expected home from Chicago this week.

Philip T. Hoeffer, formerly with George H. Curry, has opened a store at 501 W. 7th St., formerly occupied by Walter T. Harris.

H. W. Hughes, formerly a watchmaker with O. L. Wuerker, this city, but now of Ely, Nev., has been spending some time here.

Arthur Smith, of George W. Smith & Co., Philadelphia, Pa., who made the fixtures for Montgomery Bros.' new store, was here a few days ago.

J. W. Hagan, representatives of A. J. Hedges & Co., New York, was confined to his room in this city for several days by illness. He is again able to be out, however.

J. G. Donavan recently sprained his ankle severely, a circumstance which was very unfortunate because it occurred just at the time when he was engaged in moving into his new store.

E. F. Whittemore, watchmaker with J. C. Fleming & Co., who was formerly in business in Denver, Colo., has brought his family here, and expects to make this his permanent home.

H. C. Lederer, who bought out Dr. H. B. Shillito, 620 S. Broadway, has associated with him Dr. Chas. Curtis, of this city. The new firm has been closing out the stock of the store as rapidly as possible.

J. H. Birnbaum suffered from illness while having a vacation in Bear Valley and at Seven Oaks, recently, and was compelled to hasten home. He was unable to return to business for about three weeks.

Out-of-town jewelers who have been here, recently, include: A. Protsch, Redondo; F. J. Rigg, Alhambra; A. E. Springborg, Redlands; E. B. Smith, Santa Ana; B. Hartfield, Anaheim; A. W. Pequegnat, Riverside.

J. C. Fleming was taken suddenly and seriously ill a few evenings since, after having taken dinner at a popular restaurant. It is suspected that he suffered from ptomaine poisoning. It was several days before he entirely recovered.

Henry Boehmen, foreman of the cutting department of the Southwest Turquoise Co., is now taking a vacation. Miss Charlotte Reynolds, of the same company, has returned from her vacation, and is now in the company's Spring St. store.

The Southwest Turquoise Co., 113 N. Broadway, has been installing new machinery which will double the capacity of the factory. A new jeweler and four new cutters have already been engaged. Mr. McMullen, of the company, has gone to the mines in Arizona to put more men at work.

Carl Entenmann, of the Carl Entenmann Jewelry Co., is expected home from Europe, this week. He arrived in New York several days ago, and expected to spend two or three days in Chicago. When he arrives home he will be surprised to find the interior of his store materially improved in appearance. His associates in the firm have just completed extensive alterations and improvements in the front office.

With the removal of the firm heretofore known as J. G. Donavan & Co. to their new store at 253 S. Spring St., formerly occupied by Montgomery Bros., the firm name has been changed to Donavan & Seamans Co. There is no change, however, in the personnel of the company, Mr. Seamans having been heretofore a member of the firm. Arthur Andrews will have charge of the improvements in the front office.
van & Seamans Co.

Dr. H. B. Shillito, who has been doing a jewelry and optical business at 620 S. Broadway, has sold his store there to H. C. Lederer, formerly of Tennessee. Dr. Shillito will engage in the wholesale optical and optical manufacturing business, catering especially to oculists' prescription trade, and also to doing an outside jobbing business. He will have associated with him J. Ralph Cobb, senior partner of the former firm of Cobb & Martin. The new firm will be the H. B. Shillito Co., and will occupy the rooms heretofore occupied by Cobb & Martin, in the Bumiller building, 420 S. Broadway. Mr. Cobb will be the general manager. The best machinery obtainable has been ordered, and a new outfit will be installed in order to do the best possible work.

Minneapolis and St. Paul.

J. J. Esslinger, with the Birkenhauer-Thomsen Co., Minneapolis, spent a week in St. Cloud, Minn., recently.

W. F. A. Woodcock, formerly of Minneapolis, is now settled in attractively furnished quarters in his new territory in St. Charles, Winona County, Minn.

White & MacNaught, Minneapolis, are preparing to move, shortly, to new and larger quarters in the Andrus building, on the next corner, at 510 Nicollet Ave.

Among the out-of-town jewelers in the Twin Cities during the past week were: T. J. Collins, Proctor, Minn.; A. O. Wold, Langdon, N. Dak.; J. C. Gerde, Paynesville, Minn.; George H. Lang and wife, Mankato, Minn.; Herman Huesgen, Devil's Lake, N. Dak.; H. T. Holverson, Alexandria, Minn.; M. D. Lonergan, Grantsburg, Wis.; H. A. Hanson, Rushford, Minn.; A. H. Davis, Red Lodge, Mont.

The Thomas J. Harrison Jewelry Co., Pryor Creek, Okla., has sold out to Ralph Campbell.

Capt. W. F. Weiss, of the Montgomery (Ala.) True Blues, who is a member of the jewelry firm of Julius A. Weiss & Son, of that city, was recently presented by General Graves, on behalf of the National Rifle Association, with a handsome bronze loving cup. This cup is awarded each year to a National Guardsman making the highest official score in his native State.

San Francisco.

TRADE CONDITIONS.

That business conditions have at last reached the level of a year ago and that the volume o business transactions is about the same as it wa just preceding the depression of last November is the report that is being made by traveling rep resentatives whose territory embraces the coas States. Clyde C. Brooks, of the Morgan & Allen Co., one of the leading wholesale jewelry firms in San Francisco, in discussing the present situation said: "The revival in business during the pas month is remarkable, and sales closely approac the record for the same month last year, whic is putting it strongly, as this time last year th coast was on the top crest of a wave of pros perity. We are now, I think, just beginning a era of conservative and healthy business ope ations. The immense crops that have been har vested in California during the past two month have placed a large amount of money in circula tion and the jewelry business is just commencin to feel the effects of this. A month ago whole salers were of the opinion that the bulk of th business this season would be done during th last few weeks of the holiday season, but of lat the spirit of confidence has become more manife among the retail jewelers. Country orders a really heavier than they were this time last yea but conditions in the large cities along the coa are not so noticeably prosperous, as dealers the feel that they can wait for quite a time yet an still be sure of securing desired stock."

Alphonse Judis is visiting in the sout this week.

James Morton has just left on a busine trip to Los Angeles. He will be gone se eral days.

D. C. Brooks, a silverware manufacture is away on a vacation at the present tim and will be absent for a couple of weeks.

W. G. Hodger, of the silver departme of Shreve & Co., has been ill for some tin with a severe attack of appendicitis, but now gradually recovering.

Both Louis E. Pels and Arthur Glass, the firm of Pels & Glass, are out of tow at the present time, and are sojourning the southern part of the State.

The Colorado delegation to the Tran Mississippi commercial congress that mee here, next month, will present, on beha of the people of the State of Colorado, handsome silver service to the cruiser *Col rado*. Governor Buchtel, of that State, w be present and will make the presentati speech. Arrangements are being made have the cruiser in the bay during t meeting of the congress here, and the de gates of the Centennial State will be giv an opportunity to inspect the ship.

Notwithstanding the fact that he has su fered heavy losses both by robbery and f in the Blythe block, on Market St., Lundy thinks that it is the finest place a business of his kind in the city, and l shown his confidence in the location securing a larger store at 728 Market Much more room is afforded in the n place than in the old one, and a correspon ingly larger stock will be carried. The glass department in the new store is es cially noteworthy, and it is the intention carry a large line during the holiday seas

---

Garrett B. Lobdell, of Hall & Lobd Carthage, N. Y., narrowly escaped de by drowning in Black River, near Car age, a short time ago. Mr. Lobdell, in co pany with a number of friends, had g on a canoeing trip, and upon return home, the canoe capsized and the jew was thrown overboard. He was resc by Earl Weed.

Providence.

TRADE CONDITIONS.

Reports from buyers are encouraging. "We lieve that the jewelry business will increase adily from now till the beginning of next year, id we are backing our judgment with our bank ll," said H. R. MacMillan, general manager of e Dry Goods Alliance, a New York purchasing ouse, whose buyers were in this city the past eek purchasing jewelry for the Fall trade. "Ever ice the 'panic,' as it has been called, the jewelry siness has been better than any other branch of e dry goods business, and we have had more les of jewelry than of other stock which goes fill a dry goods store. Now that the holidays e coming on and the financial horizon begins look a little brighter, it is the jewelry business hich begins to pick up first and which will be e best."

The retail store of I. Guertin at Arctic entre has been fitted with a burglar alarm stem.

Frank B. Reynolds has returned from a veral weeks' camping and hunting trip in laine.

Frank Somes has been on a successful outhern trip with the sample line of Arnold Steere.

Harold Ostby and family have closed eir Summer home at Warwick Neck for e season.

A meeting of the Jewelry Workers' nion is announced for to-night at the abor Temple.

Theodore W. Foster left, Saturday, accompanied by his wife, for an automobile rip to Chicago.

Young Bros., of this city, are being represented outside the local territory by Harry Schofield.

William Taylor has been sending home ome good orders from the western circuit o Williams & Payton.

W. H. Williams, senior member of Williams & Payton, was recently a visitor mong the New York trade.

The Wightman & Hough Co. is operating ts plant on full time, making 55 hours a ull schedule for 60 hours' pay.

William H. Thurber, of the Tilden-Thurber Co., and family, have returned rom their Summer home at Bristol.

Ralph S. Hamilton and wife departed Saturday in their touring car for an automobile trip through the Berkshire Hills.

Arnold C. Messler has been elected as ne of the delegates to the Democratic State and Congressional conventions from Pawtucket.

Albert Newman, who has been doing a manufacturing jewelry business at 289 Thurber's Ave. as the Newman Co., has liscontinued.

Miss Carrie B. Johnson, with the Rhode sland Cardboard Co., Pawtucket, has returned from a vacation spent at Great Cheeague Island, Me.

The monthly meeting of the Ostby & Barton Employes' Relief Association will e held, next Monday evening, at their ooms, 98 Weybosset St.

The finishing departments of H. A. Kirby egan last week working nights in order to atch up on orders. The engraving force vas nearly doubled in number.

The Gorham Co. has been granted ermission by the Inspector of Buildings o erect a one-story wooden building for storage purposes on Adelaide Ave.

Edward N. Cook, president of the Edward N. Cook Plate Co., has been elected one of the vice-presidents of the Eighth Ward Republican Club, of this city.

Dunn & Rodenberg, of this city, have opened an office in room 805, Columbus Memorial building, Chicago, which is in charge of their representative, F. O. Bohnen.

Edward J. Doran, a well-known journeyman jeweler, of this city, son of Francis Doran, an Attleboro jeweler, was married, the past week, in this city, to Miss Margaret J. Donnelly.

John Gardner died last week in Pawtucket, at the age of 63 years. He was a native of Birmingham, Eng., and as a silversmith was employed for many years by the Gorham Co.

F. A. Simmons, watchmaker and optician, 39 Dorrance St., has had the entire interior of his store refinished in white enamel, relieved by mahogany finish for all the cases and woodwork.

Frank Lewis Thierfelder, 62 years old, died suddenly at his home in this city, Friday. He was a jeweler and was at his work Thursday, but was taken ill Friday morning and died within a few hours.

Robert L. Saunders, a retail jeweler of Philadelphia, who has been enjoying a vacation trip through New England with his wife, was a guest of George B. Champlin, of the S. B. Champlin Co., the past week.

Omer J. Paquin has given a chattel mortgage of $475 to Alderic Beauchaime, Central Falls, on stock, machinery and other personal property used in the enameling business at 299 Weybosset St., this city.

Albert T. Lenzen, of this city, a member of the Mason-Lenzen Co., of North Attleboro, was awarded three first and one second premiums on white fantail pigeons at the Brockton, Mass., fair, last week, in strong competition.

Charles H. Ballou & Co. have started in the manufacturing jewelry business at 289 Thurber's Ave., where they will make a line of plated bead necklaces in a variety of corrugated designs for which Mr. Ballou holds patents. They will sell to the jobbing trade.

William A. Lowe, Jr., a gold plater, had a narrow escape from serious injury in an accident Saturday night while driving on Broad St., this city. An automobile collided with his buggy, demolishing it and throwing him out. Mr. Lowe was badly shaken up and bruised.

Alexander C. Fellows, who has been employed for several years by the Ostby & Barton Co. as a designer, has resigned on account of ill-health, and will move to Wales in a short time. At the conclusion of his service he was presented with a handsome gold watch from his associates.

Horatio E. Bellows, counsel for Calvin Dean, filed a demurrer Saturday morning in the United States Circuit Court in the case of the Frank E. Farnhamas "The Jewelers' Supply Co." for alleged infringement of patent on cuff links. The grounds of demurrer are largely technical in nature.

The manufacturing jewelry industry and its kindred branches was well represented at the smoker and luncheon given at the West Side Club, last Wednesday evening, at the reception tendered Governor Higgins. Among the jewelers present were: Oren C. Devereux, Walter Hunold, E. A. Potter, Asher Stark, Herbert E. Capron, Frank P. Eddy, Albert S. Vennerbeck, Charles W. Battey, Edward N. Slade, Harry C. Lindol, Edwin C. Bliss, Peter Lind, Morton F. Winsor, Frank Arnold, Samuel S. Wild, Robert Shoemaker, Harry B. Mead and Frederick Watkins.

The Advisory Council of the New England Manufacturing Jewelers' and Silversmiths' Association held its regular weekly meeting on Thursday, at which the financial budget for the coming year was discussed. At the meeting this week it is expected that plans will be perfected for the annual meeting to be held later in the month.

Among the foreign importations received through the Providence Customs House the past week were the following: From Bremen, 11 packages of imitation precious stones, one of jewelry, one of silverware, and one of rope chain; from Havre, one of imitation precious stones; from Rotterdam, one of brassware; from Southampton, one of china.

William H. Luther, of William H. Luther & Son, is one of the police commissioners of Providence. He is a short man physically. This fact does not usually bother him, although it caused him some embarrassment at a theatre recently. He tells the story himself. "I was sitting in a box," he said, "and was all alone. There was a scene on the stage in which three comedians were supposed to be out on the ocean. 'Oh, see the whales!' said one, pointing to the imaginative ocean. 'See the sharks!' said another, with a ludicrous expression. I was laughing, as was everyone else in the house, when the third comedian turned toward the box in which I was seated. 'See the sardine in the box!' said he, and everyone that knew me shrieked. I felt a trifle embarrassed, too."

The Providence *Journal* said editorially Wednesday morning, under the caption of "American Jewelry Abroad": "Whether he is more enterprising than manufacturers in other lines, or whether he finds foreign markets more readily receptive to his goods, the fact seems to be that the American jewelry manufacturer has been expanding his export business and producing an effect on the foreign consumer where other American productions are scantily represented. Recent figures disclose a marked falling off in importations, whereas the activity of jewelry makers in the foreign field is attested by an increase of exports from less than a million in value in 1907, to more than a million and a quarter last year. In all other manufactures of gold and silver a corresponding increase of foreign business is shown. Canada continues to offer the most favorable market; but some of the South American countries have greatly increased their purchases and promise to be steady customers to a considerable amount."

J. F. Byrnes, of this city, recently made an assignment and a meeting of creditors was held Friday afternoon at the offices of Joseph J. Cunningham, his attorney. A statement was made placing the assets in stock, fixtures and lease at $2,653, with liabilities of $4,143, practically all of which are for merchandise. It was suggested that the debtor be allowed to continue the business under the supervision of two trustees

who would pay dividends as fast as the business could afford it. Byrnes to be employed on a salary of $20 a week and keep the business expenses down. The plan met with the approval of all creditors present.

Somebody fell through the window of A. J. Maker's jewelry store, Warren St., about midnight Saturday.

At the annual meeting of the corporation of the People's Savings Bank, held Monday, Dutee Wilcox was elected one of the vice-presidents, and his son, Howard D. Wilcox, one of the directors.

Creditors in this vicinity of F. W. Sackett, of New York, are favorable to the latest proposition of settlement on the basis of 50 per cent. in indorsed notes and 12½ per cent. unindorsed, and the matter will probably be arranged within a few days.

The house of Edward N. Slade, 16 Mawney St., was burglarized last Saturday night and an attempt made to force an entrance to the home of Roswell C. Smith, 315 Elmwood Ave. Both are connected with the jewelry business. Nothing was missed from either place.

Everett L. Spencer, accompanied by his superintendent, Walter Henry, and Miss Wilcox, his bookkeeper, were called to Buffalo, N. Y., last week to appear in a suit on book account against K. A. Bistany, who operates on Oriental store in that city. The account is some seven years old and involves several hundred dollars. Mr. Spencer secured judgment.

North Attleboro.

G. C. Hudson has returned from a western trip.

The J. F. Sturdy's Sons Co. plant is working 13 hours a day.

Charles F. Martin left Monday on a trip through New York State.

James P. Black has left on a 10-day trip through the State of Maine.

St. Elmo Coombs has returned from a trip for Paye & Baker Mfg. Co.

Donald Le Stage has returned from a trip West in the interests of the H. D. Merritt Co.

Percy Clap, New York representative of the Daggett & Clap Co., is spending a few days with his parents.

Arthur C. Sylvester, who was formerly superintendent of the Webster Co., has withdrawn from the United Brush Co., of Providence, with whom he was recently connected.

John E. Tweedy, of Cheever, Tweedy & Co., and George G. Wheeler, superintendent of the W. & S. Blackinton Co., have been appointed to the 12th Congressional District Committee.

Philip McGiviney, an engraver for W. G. Clark & Co., was presented with a handsome traveling bag by his shop mates last Friday, owing to the fact that he was married last week in Nashua, N. H.

Fred A. Howard, treasurer of Frank M. Whiting & Co., has submitted the following yearly financial report of his company to the Commissioner of Corporations: Machinery, $62,233; cash and debts receivable, $39,526; merchandise, $96,025; total, $197,514. Capital stock, $100,000; accounts payable, $40,679; surplus, $56,835; total, $197,514.

Whiting & Davis have offered a silver loving cup as a prize for the team winning the shop bowling championship. Two clubs have been formed among the employes and the tournament will consist of five matches. The series begins Thursday. A shop bowling league is under advisement by local jewelers. A meeting will be held this week to perfect an organization.

Attleboro.

Work is being pushed forward rapidly on the new Ingraham factory.

Col. Sidney O. Bigney addressed the Newton Highlands Club, last Thursday, on "The Men of the Hour."

Aldro French and Fred H. Hill have qualified for the semi-finals in the play for the golf championship of the Highland Golf Club.

George L. Shepardson, of C. A. Marsh Co., has purchased the residence of Charles H. Eden at the corner of Pleasant and Forest Sts.

Charles H. Tappan and wife and Mrs. Fanny Tappan have gone to California to spend the Winter. The party will make a short stop in Chicago.

John M. Fisher has declined the Prohibition nomination for lieutenant-governor, which was unanimously extended. He has been drafted as an elector at large.

Richard Harding, salesman for the Sweet Mfg. Co., was married, last Wednesday, to Miss Pearl Smith, who, until recently, was employed in the packing room of S. O. Bigney & Co.

In the shop bowling league the W. E. Richards Co. team is in the lead, having won six straight games. The Standard Button Co. is in second place, with five games won and one lost.

William D. Flagg has resigned the position of advertising manager for the Reed & Barton Co., Taunton. Mr. Flagg held the post for six years, and his resignation is due to a desire to enter business in Boston.

William H. Saart has instituted suit against the Taunton & Pawtucket Street Railway Co. to recover damages for injuries sustained in an accident at Talaquega Park early in August. The ad damnum is placed at $5,000.

In the Taunton Superior Court, last week, the Cornell-Andrews Smelting Co. was awarded a verdict of $5,842.72 against the town of Attleboro and $583.47 against the Boston & Providence Railroad. Clarence L. Watson secured damages amounting to $1,635.96 against the Boston & Providence road, and $3,505.63 against the town of Attleboro. All of the actions resulted from the recent abolition of grade crossings.

The Rothschild Bros. Co. has finally decided to remain in Attleboro, and has concluded arrangements to remove from the old Steam Power building to the second floor of the Bates & Bacon factory on County St. The Klingtite Comb Co., of Worcester, will also remove to Attleboro, and will be consolidated with the Rothschild Bros. Co. and Atlantic Comb Co. The Worcester concern will be brought to Attleboro immediately. It was the intention of the Rothschild concern some time ago to build a new factory, but this idea has been given up for the time being.

Rochester.

The business of Phineas C. Joel has been incorporated as the Joel Co., with an authorized capital stock of $10,000.

The Rochester Optometrical Society is to continue its educational work of last season including lectures by prominent educators.

The employes of all the leading jewelry stores and the various branches of the jewelry trade of this city have organized a association, to be known as the Jeweler Employes' Social League. The following officers have been elected for the ensuing year: President, Guy H. Brockway; vice president, Emanuel Present; secretary Charles A. Haskins; treasurer, Albert F Manchester. Included among other social affairs will be a bowling league, composed of eight clubs, named after some of the leading makes of watches in this country. A schedule has been arranged for the season of 1908-'09, to be rolled at Elm Hall. Each of the bowling clubs is named after well-known make of watch—Elgin, Waltham, Hampden, Illinois, Rockford, Hamilton, Howard and Ingersoll. The principal stores which are represented by employes at the present time are: E. J. Scheer Co., E. S. Ettenheimer & Co., Henry Oemisch & Co., Klee & Groh, Humburg Bros., J. R. White & Co., C. F. Walter Sunderlin Co., J. J. Ernisee, E. A. Hand S. D. Burritt, C. F. Vanderpool, Phil Present, Morris Rosenbloom & Co., and several small stores and offices as well.

Buffalo, N. Y.

Weed & Co., dealers in cut glass, silver ware and other articles, recently celebrated the 90th anniversary of the establishment of the business, the concern having been started in 1818.

J. J. Carr, Niagara Falls, last week, celebrated the 22d anniversary of his occupancy in his store at Main St. and Ontario Ave. in that city, and in honor of the event gave souvenirs to his customers.

The *News* of this city, last Saturday, published an interview with Thomas G. Hawl of T. G. Hawks & Co., the cut glass manufacturers of Corning, N. Y., in which the latter gave reasons why the protective tariff on cut glass ware should be continued.

Burglars recently entered the store of James Clegg, 43 E. Seneca St., through a rear window, and stole six gold bracelets and $3 out of the cash drawer. The men were evidently frightened away before they could complete their work. The bracelets were taken from a tray in the show case. Detectives are working on the case, but no clue of the men has been found.

A check swindler has been operating in Buffalo, and among the merchants upon whom he called was William A. Buehl, 1 Grant St., at whose place he looked at some watches. After considerable dickering he selected a $14 watch and gave a check in payment which later was found to be no good. The same man is also said to have called on Louis Rosokoff in West Seneca, where he also obtained a watch and gave a bogus check for $18. The man was well dressed and had an air of importance which impressed his victims so thoroughly that they did not suspect him.

INDEX TO ADVERTISEMENTS.

Adams, T. W., & Co. 49
Aikin-Lambert Co. 102
Allsopp & Allsopp 41
Allsopp Bros. 47
Alvin Mfg. Co. ..... Inside front cover
American Gem & Pearl Co. 76
American Oil & Supply Co. 90, 130
American Platinum Works 137
American Swiss Watch Co. 122
American Watch Case Co. 123
Arizona Turquoise Mines Co. 68
Arnstein Bros. & Co. 64
Arnstine Bros. Co. 13
Attleboro Chain Co. 98
Austin, John, & Son 136
Bagg & Co. 72
Ball, Webb C., Watch Co. 120
Barber Jewelry Mfg. Co. 50
Bassett Jewelry Co. 58
Bates & Bacon 36
Bawo & Dotter 134
Belline & Glasser 44
Benedict & Warner 74
Beat, C. H. 78
Berge, J. & H. 112
Bergen, J. D., Co. 31
Bigney, S. O., & Co. 6
Bishop, R. W. 126
Blackinton, R., & Co. 18
Blacklatou, W. & S., Co. 29
Bonet, L. 54
Boanist, D. 76
Borrelli & Vitelli 78
Boss & Baldwin Co. 94
Bowden, J. B., & Co. 47
Bradley Polytechnic Institute 126
Breslavsky Bros. 130
Briggs, D. F., Co. 28
Brokaw, Wm., & Co. 96
Bryant, M. B., & Co. 47
Bulova, J., Co. 53
Carter, Howe & Co. 45
Chatham National Bank 86
Chopard Frères Co. 50
Cottle, S., Co. 46
Crees & Court 92
Crohn, M. 47
Cross & Beguelin 84
Crossman Co. 78
Crouch & Fitzgerald 132
Day, Clark & Co. 44
Deacon, Louis J. 68
Deltsch, I. N., Inc. 17
Delamothe Distributing Co. 15
De Simons, F., & Son 47
Didisheim, Hipp., & Bro. 122
Dixon, Wm., Inc. 136
Doran, Bagnall & Co. 55
Dorflinger, C., & Sons 132
Dubois Watch Case Co. 98
Dueber-Hampden Watch Co. 10
Dunn, T. J., Co. 50
Durand & Co. 44
Eichberg & Co. 78
Eisenmann Bros. 74
Elgin National Watch Co. 114
Erast, Milton L. 45
Fahys, Joseph, & Co. 3
Fairchild & Co. 49
Fleischman, M. S., & Co. 33
Fontneau & Cook Co. 12
Foster, Theodore W., & Bro. Co. 60
Freund, Henry, & Bro. 37
Friedlander, R., L. & M. 80
Garreaud & Griser 68
Gillette Sales Co. 59
Goodfriend Bros. 74
Gorham Co. 82
Grand Rapids Show Case Co. 138
Griffoul, August 138
Hagerstrom Co. 51
Hagstoz, T. B., Ltd. 137
Hammel, Riglander & Co. 8, 35
Hand, J. L. 100
Hansen-Bennett Co. 28
Harris & Harrington 125
Hedges, A. J., & Co. 48
Hedges, Wm. S., & Co. 74
Heller, J. W. 52
Heller, L., & Son 68
Heuckel, G. A., & Co. 52
Herpers Bros. 130
Hicks', W. S., Sons 92
Himalaya Mining Co. 70
Hodenpyl & Walker 74
Hraba, Louis W. 134
Ingraham, E., Clock Co. 126
International Gem Co. 92
International Silver Co. 21, 88
Irons, Joseph 20
Jacot Music Box Co. 132
Jeanne, F. A. 72
Johnston, Chas. A. 126
Jorgeson, F. C., & Co. 138
Juergensen, Jules 123
Kahn, L. & M., & Co. 64
Kaufer, Krengel Co. 102
Kaufman, Louis, & Co. 93
Keller Jewelry Mfg. Co. 46
Kent & Woodland 44
Kerr, Wm. B., Co. 39
Ketcham & McDougall 134
Killam & Co. 126
Kirby, H. A. 84
Kohlbusch, Herman, Sr. 130
Kohn, Alois, & Co. 46
Kohn & Co. 42
Krels & Hubbard 136
Krementz & Co. 43
Kronheimer & Oldenbusch Co. 55
Krower, Leonard 34
Larter & Sons 62
Layman & Straus Co. 49
Lederer, S. & B., Co. 56, 57
Lees & Sanders 137
Lehmann, E. A., & Co. 54
Lelman Bros. 134
Lelong, L., & Bro. 136
Leon Watch Case Co. 94
Leschot, Albert 126
Levy, C. M. 53
Levy, L. W., & Co. 80
Lewy & Cohen 55
Lisner, D., & Co. 40
Lorsch, Albert, & Co. 64
Lowe, Edwin, & Co., Inc. 54
Lyons, C. D., Co. 32
Maintien Bros. & Elliot 95
Market & Fulton National Bank 86
Martin, Saal 57
Mathey Bros., Mathez & Co. 130
Mayer, Jos., & Bros. 27
Mead, M. A., & Co. 122
Mercantile National Bank 90
Merrill, S. K., Co. 54
Miller, Fuller & Whiting Co. 112
Morais, A. J. 50
Mount & Woodhull 72
Myers, S. F., Co. 54
National Colortype Co. 138
New England Watch Co. 116
New York Tortoise Shell Co. 53
Nissen, Ludwig, & Co. 72
Noel, Rudolph, & Co. 66
Occidental Gem Corporation 78
Omega Watches 121
Oneida Community Ltd. ..... 22, 23, 24, 25, Outside back cover
Oppenheimer Bros. & Veith 66
Oppenheimer, H. E., & Co. 76
Oskamp-Nolting & Co. 58
Osmers, Dougherty Co. 51
Osmun-Parker Mfg. Co. 44
Ostby & Barton Co. 16
Page-Davis Co. 110
Pairpoint Corporation 132
Papazien, A. D. 122
Patek, Philippe & Co. 121
Patterson & Starke 72
Penfold, Wm. C., Co. 124
Pennsylvania Watch Case Co. 123
Pitzele, S. 94
Potter, E. A., Co. 34
Potter & Buffinton Co. 56
Prior, Charles M. 57
Providence Stock Co. 54
Prylbil, P. 136
Pryor Mfg. Co. 53
Quackenbush, H. M. 102
Racine, Jules 126
Randall, C. Ray, & Co. 32
Raalett & Lowell Co. 122
Reichheim, E. P., & Co. 130
Renziehausen, W. F., & Co. 137
Revell, A. H., & Co. 138
Rice's, Bernard, Sons 134
Richards, W. E., Co. 94
Richardson, Enos, & Co. 48
Robbins, Chas. M., Co. 100
Robert, Edmond E. 120
Rockford Silver Plate Co. 36
Rockford Watch Co. 125
Roger Williams Silver Co. 52
Rogers, Lunt & Bowlen Co. 38
Rohrbeck, John E. 56
Rothschild Bros. & Co. 50
Roy Watch Case Co. 95
Rudolph & Saedeker 123
Rumpp, C. F., & Sons 132
Sadler, F. H., Co. 35
Saunders, Meurer & Co. 74
Scharling & Co. 52
Schiff, M. 46
Schultz-Jerseman Mfg. Co. 90
Schwitter, F. & F. J. 123
Sessions Clock Co. 125
Shanley, B. M., Jr., Co. 45
Shepard Mfg. Co. 33
Simmons, R. F., Co. 26
Simpson, Hall, Miller & Co. 21
Smith, Alfred H., & Co. 68
Smith, Frank W., Co. 39
Smith & Crosby 30
Snow & Westcott Co. 46
Solidarity Watch Case Co. 41
Spencer, E. L., Co. 56
St. Louis Watchmaking School 122
Star Watch Case Co. 11
State Bank 86
Steiner, Louis 92
Stern Bros. & Co. ..... 76, inside back cover
Sternau, S., & Co. 31
Stillwell, L. W. 138
Street, Geo. O., & Sons 47
Sussfeld, Lorsch & Co. 93, 127
Swartchild & Co. 96
Thomas, Seth, Clock Co. 118
Title Guarantee & Trust Co. 86
Trout, Charles L., & Co. 52
Unique Art Glass & Metal Co. 132
Untermeyer-Robbius Co. 80
Urich, S. 130
U. S. Smelting & Refining Works 137
Van Dam, Eduard 66
Van Dusen & Stokes Co. 40
Vogel, Corby & Wesche 78
Wachter Mfg. Co. 124
Wadell Show Case Co. 138
Wadsworth Watch Case Co. 9
Wagner Comb Mfg. Co. 51
Waite-Thresher Co. 58
Waldron & Carroll 95
Washburn, C. Irving 51
Waterman, L. E., Co. 92
Weizenegger Bros. 50
Wells, Chester H. 56
Wendell & Co. 7
Wheeler, Hayden W., & Co. 66
Whiting, F. M., & Co. 53
Whiting Mfg. Co. 19
Whiting & Davis 37
Wightman & Hough Co. 30
Williams & Anderson Co. 54
Williams Bros. Mfg. Co. 38
Witsenhausen, L., Co. 49
Wodiska, Julius 93
Wolcott Mfg. Co. 14
Wolfsheim & Sachs 56
Wollstein, L. & M. 137
Wood, J. R., & Sons 4, 5
Wormwood, A. S. 123
Zarembowitz, A. 136

Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

FIRST CLASS meshmaker, lady, wants position. "H. C., 353," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker, 30, German, desires position; can engrave. Wm. Hemper, 1121 Elm St., Cincinnati, O.

ENGRAVER, 20 years of age, desires position on ornamental engraving; references. S. Maley, 1383 Ave. A., New York.

WANTED, position as watchmaker and engraver; can accept position at once. "M. L. B., 318," care Jewelers' Circular-Weekly.

COMPETENT watchmaker, German, wants steady position; good reference. Address "A. S., 423," care Jewelers' Circular-Weekly.

WATCHMAKER and salesman, eight years in New York City; wages, $25 per week. Address "K., 393," care Jewelers' Circular-Weekly.

YOUNG MAN, 25 years old, wishes position as salesman in wholesale house; best of reference. "E., 418," care Jewelers' Circular-Weekly.

POSITION by a first class manufacturing jeweler and stone setter in a retail store; salary $32 per week. "M., 359," care Jewelers' Circular-Weekly.

WATCHMAKER, good, reliable on all kinds of watches, 20 years' experience, wants permanent position. "R. R.," 711 Washington St., Hoboken, N. J.

YOUNG MAN desires permanent position as assistant watchmaker and engraver; good references. Address S. Hagener, 301 North St., Peoria, Ill.

FIRST CLASS jobbing jeweler, one who can do new work and some stone setting; good references. Address "R., 352," care Jewelers' Circular-Weekly.

POSITION in wholesale jewelry house by young man of two years' experience in retail jewelry store. Address "X., 401," care Jewelers' Circular Weekly.

YOUNG MAN wishes position in office of jewelry house; three years experience; best of references. Address "V. C., 414," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, over five years with diamond importing house, desires to make a change; can furnish best of reference. "I., 331," care Jewelers' Circular-Weekly.

SITUATION WANTED, salesman: Chicago man open for manufacturer's line for Chicago and western territory. Address "U., 107," care Jewelers' Circular-Weekly.

SALESMAN, 28, wishes position with jewelry or silverware house, in New York City; 11 years with last house. Address "B.," 665 Jefferson Place, Bronx, New York.

POSITION by engraver and saleslady, also bookkeeper with three years' practical experience; can furnish best references. "A., 315," care Jewelers' Circular-Weekly.

POSITION WANTED by a first class watchmaker, good engraver and salesman; honest and reliable; reference. Address "I., 397," care Jewelers' Circular Weekly.

FIRST CLASS watchmaker, engraver and optician, age 30, wants position by Oct. 10; good reference and no bad habits. Address 610 4th St., E., Hutchinson, Kans.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 186," care Jewelers' Circular-Weekly.

AN EXPERIENCED modeler desires position or will execute and furnisb models of original designs for jewelry and silverware. "M., 356," care Jewelers' Circular-Weekly.

ENGRAVER, first class, experienced in trade shop, wants permanent position; references, temperate and a steady man. "Napoleon, 386," care Jewelers' Circular-Weekly.

COLORER; an expert man on all colors and solutions, desires a good position; jewelry preferred; best references. Address C. Landesbaum, 127 Ludlow St., New York.

YOUNG MAN, thoroughly experienced on fine jewelry coloring and can mix all kinds of solutions, wishes a position with jewelry firm. "X., 312," care Jewelers' Circular-Weekly.

EXPERIENCED optician wants position; graduate of South Bend College of Optics; has trial case; six years' practice; state salary paid. "H. M., 402," care Jewelers' Circular-Weekly.

WANTED, permanent position by first class letter and monogram engraver and salesman; experienced; highest class reference. Address "W. C. B., 422," care Jewelers' Circular-Weekly.

SALESMAN desires representation of a high grade line for western trade; well acquainted in this section and can get business. Address "Denver, 206," care Jewelers' Circular-Weekly.

ENGRAVER; young man desires permanent position as assistant engraver with first class house; samples on request; A1 reference; south or west preferred. "E., 289," care Jewelers' Circular-Weekly.

SITUATION WANTED, clerical; young Chicago man desires position in Chicago with jobber, manufacturer or mail order; eight years' experience. "O. C., 406," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly experienced in the jewelry business, desires position in some line, where advancement keeps pace with ability; A1 references. "P., 384," care Jewelers' Circular-Weekly.

POSITION WANTED by a first class engraver, in Pennsylvania or New York State; samples of engraving and references furnished. Address "G. W. H., 425," care Jewelers' Circular-Weekly.

ELECTRO-PLATER and colorer on metal novelties and fine gold jewelry, desires position; capable of taking charge; best of references. Address "Plate," care De Martimo, 301 E. 38th St., New York.

YOUNG MAN, 22, engraver, letter and monograms, also salesman, desires position in jewelry store with chance for advancement; A1 references. Address "T., 424," care Jewelers' Circular-Weekly.

AN ARTIST, modeler, designer, chaser, thoroughly familiar with reducing machine, seeks position with a firm where artistic results would be appreciated. "C. D., 200," care Jewelers' Circular-Weekly.

A WATCHMAKER, who knows the business from A to Z, would like a permanent place with a good firm; 15 years' experience; age 31; give all particulars and save time. A. J. Sorrels, Cleveland, Tenn.

SALESMAN wants strong manufacturer's line; has established trade in Chicago, middle and northwestern States; straight salary, or salary and commission; references. "C. E. G.," 3602 Lake Ave., Chicago, Ill.

WANTED, position by optician, engraver and salesman, also understands optical shop work; have own trial case; A1 reference; salary, $18 per week; American. Address "H. L. R., 157," care Jewelers' Circular-Weekly.

POSITION WANTED by first class jeweler and clock repairer, can do French or chimers, also help on watch work, wait on trade; New York City or New Jersey; A1 reference. "S. J., 412," care Jewelers' Circular-Weekly.

YOUNG LADY, with 10 years' experience in jewelry business, saleslady, cashier, correspondent, wants position; a stenographer and is thoroughly familiar with semi-precious stones. Address "J., 372," care Jewelers' Circular-Weekly.

GRADUATE refractionist and good jobbing jeweler, age 25, thoroughly experienced, can act as salesman, take in jewelry, watches and optical repairs, etc., desires position; references. "A. R., 419," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jewelry jobber and salesman; am fully able to manage any optical and jewelry business if necessary; 37 years of age, single, 20 years' experience; first class reference. "D., 187," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker wants permanent position; age 48; thoroughly competent, quick worker; wages, $18 to $20; New York City or Brooklyn preferred. Address Williams, 3014 Glenwood Road, Flatbush, Brooklyn, N. Y.

AT ONCE, first class watchmaker, fine engraver, letter and monogram, graduate optician; fine tools, steady and reliable position; must be permanent; give full particulars, hours, salary expected, etc. Lock Box 1179, Spokane, Wash.

GOOD WATCHMAKER, one year's college and three years' store experience, wisbes permanent position; can sell goods and handle repair customers to advantage; best reference from last employer. Address L. Berman, Soutb Norfolk, Va.

A YOUNG MAN, 23 years old, would like a position as optician and jeweler, within 75 miles of Boston preferred; salary $15 weekly; can come well recommended any time after Sept. 20. George H. Bellows, 142 Thornton St., Roxbury, Mass.

SWISS WATCHMAKER, age 29, desires position; thoroughly competent on all grades of bigh class work; can take charge of repair department; salary, $25; west preferred; references. Address "E. R., 299," care Jewelers' Circular-Weekly.

WATCHMAKER and refractionist of ability, expert in retinascopy, 15 years' experience, good salesman, good appearance, rimless mounter, shaper and adjuster to locate with good house in good city. "O., 291," care Jewelers' Circular-Weekly.

SITUATION WANTED by a young man to finish trade; have had four years' experience at clock and jewelry repairing; can do plain watch work; good reference; eastern States preferred. Address "U. A., 408," care Jewelers' Circular-Weekly.

YOUNG MAN wishes permanent position as assistant watchmaker in Minnesota or the Dakotas, plain engraver and registered optometrist in Minnesota; owns small tools and trial case. Address "R. A., 377," care Jewelers' Circular Weekly.

SALESMAN, thoroughly experienced, acquainted with jobbing and large department store trade, will consider manufacturer's line, Jan. 1, 1909. I desire to change so as to have New York office. Address "N., 378," care Jewelers' Circular-Weekly.

PRACTICAL tradesman, thoroughly acquainted with the trade, desires to represent on commission American firm of manufacturing jewelers as traveling salesman in Canada; inexpensive lines preferred. "O. K., 188," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 14 years' experience, competent on railroad and complicated watches, also fine engraver, jeweler and salesman, wants permanent position; first class references; good habits. Address G. E. Miller, 821 N. Center St., Terre Haute, Ind.

WANTED, a line of high grade gold filled goods by a salesman for the eastern States, New York State, Philadelphia, Baltimore and Washington; advertiser has a fine department store trade; can furnish best references. Address "Inquirer 375," care Jewelers' Circular-Weekly.

A THOROUGHLY competent watchmaker, of 20 years' experience, desires reliable position with first class jewelers, to take charge of all watch repairs, willing to do good class clock repairing only if required, and to serve on trade. "S 411," care Jewelers' Circular-Weekly.

YOUNG MAN, 17, excellent references, desires position in jewelry, silverware or watch house where close attention to business and conscientious effort will be appreciated; only slight experience but anxious to learn. Address "R H. 431," care Jewelers' Circular-Weekly.

SWISS WATCHMAKER desires position; thoroughly competent on all grades of high class work and can take care of watch repairing department and give best reference; only first class house need apply; New York only. Address "G. L., 404," care Jewelers' Circular Weekly.

EXPERIENCED watchmaker on high grade and complicated Swiss and American watches, can do some engraving and jewelry repairing. 14 years steady at the bench, age 27, single, sober; best references from first class houses in New York and Canada, desires permanent position with reliable house; have all tools. Address "H. O., 427," care Jewelers' Circular Weekly.

SITUATIONS WANTED—Continued.

YOUNG AMERICAN, 28, fine appearance, expert diamond and watch salesman, all around bench workman, possessing thorough business education of 12 years' service with a high class trade, as workman, salesman and manager, and now holding a responsible position with a large eastern retail concern, wants immediate change; unquestionable references. "M. E., 364," care Jewelers' Circular-Weekly.

GENTLEMAN, character and habits absolutely right, 25 years connected with jewelry and silver business as factory manager, 15 years' actual personal charge of one of the most successful silver factories in country, is open for engagement, where there is chance for mutual profit; can produce silver novelties and toilet goods under closest competition at a profit. Address "Silver, 322," care Jewelers' Circular-Weekly.

EXPERIENCED, high class workman and salesman, age 36, temperate and of good address, with best of references, resourceful and aggressive, familiar with all departments of the jewelry business and executive ability to successfully manage either watch repair or jewelry repair departments, desires position in above branches; at liberty after two weeks' notice. Address "Jeweler," Room 314, 417 E. 12th St., Kansas City, Mo.

Help Wanted.

WANTED, a good, general engraver and jobbing jeweler. Kinsel & Petri, Columbus, Ga.

WANTED, optician and watch repair man. J. Vanderfool, 10 S. Detroit St., Xenia, O.

WANTED, watchmaker and engraver, gentleman or lady, by Nov. 1. A. C. Brown, Cambridge, Md.

WANTED, jobbing jeweler and engraver; $30 per week; references required. George F. Blakeslee, Tonopah, Nev.

WANTED, a good watchmaker and fair engraver; will pay $20 per week. F. C. Bennett Co., Gloversville, N. Y.

WORKMAN wanted who can engrave; send samples of engraving and salary wanted. Ries & Armstrong, Macon, Ga.

WANTED, lady engraver with thorough, practical experience in store. Address "L., 388," care Jewelers' Circular-Weekly.

YOUNG MAN, with experience in wholesale jewelry business; best references. Address "C. D., 428," care Jewelers' Circular-Weekly.

WANTED, saleslady and engraver; state salary, experience and references. Address "Stamford, 413," care Jewelers' Circular-Weekly.

WORKMAN wanted who can engrave; send samples of engraving, references and state salary wanted. Wheeler & Son, Salem, N. J.

WANTED, watchmaker, at once, for country town; moderate salary; German preferred. Address "W.," Box 270, Rhinebeck, N. Y.

WANTED, salesman in New York City retail store; state experience and references. Address "V., 374," care Jewelers' Circular-Weekly.

WANTED, an agency in Chicago to handle one of the leading lines of cut glass on the market. Address "J. H. S., 398," care Jewelers' Circular-Weekly.

WANTED, clerk for jewelry store in Washington, D. C.; give reference and state salary wanted. Address "T., 354," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and all around man; permanent position; $30 per week; must be sober and trustworthy. Philip Jacoby, Kalispell, Mont.

WANTED, competent material man to wait on city trade; references required; communications confidential. Emil Braude & Bro., Heyworth Bldg., Chicago, Ill.

MANUFACTURING JEWELER, at once; permanent position; state salary and give reference in first letter; married man preferred. Bartling & Nuckolls, Grinnell, Ia.

WANTED, at once, first class, all around watchmaker, jeweler, optician and engraver; good wages and steady job, no night work. E. G. Swezey, Goshen, N. Y.

WANTED, watchmaker, one who can engrave; state wages expected and reference; permanent position to right man. "Competent, 396," care Jewelers' Circular-Weekly.

WANTED, a young man with experience to work at jobbing bench and as assistant engraver; give references and state salary wanted. The Harrington Co., Columbus, O.

WANTED, Oct. 10, first class watchmaker, jeweler and engraver; permanent position to first class man; position pleasant, healthy city, 8,000. J. C. Robinson, Chester, S. C.

WANTED, a good jeweler who can engrave; position permanent and pleasant; weekly salary, $20 or more for the right man. Apply to Bewig-Elebash Jewelry Co., Selma, Ala.

ENGRAVING; the art of letter engraving and designing taught by a practical man; evening classes now forming; write for interview. J. C. 285, care Jewelers' Circular-Weekly.

WANTED, a fine engraver, jewelry repairer and assistant watchmaker; steady position and good salary; send reference and sample in first letter. Jesse Davidson, Montgomery, Ala.

LAPIDARY, capable of doing everything in facet work; steady position. H. E. Alsterlund & Co., Boston, Mass.

WANTED, watchmaker in a good live town in Central Florida, fine farming section, no watchmaker in the town; commission basis; must furnish tools. Address Box 205, Alachua, Fla.

EXPERIENCED ENGRAVER wanted on lettering, ciphers, etc.; permanent, steady work; send sample; state experience and salary expected. Silvers & Woods, 28½ Whitehall St., Atlanta Ga.

WANTED, first class watchmaker and good engraver; permanent position to right man; must come well recommended; northern New York. Address "I., 355," care Jewelers' Circular-Weekly.

JEWELER and engraver, at once, good on monograms and old English, capable of doing regular run of repairing; send reference and sample of engraving. Cave & Plunkett Jewelry Co., Houston, Tex.

WANTED, a jeweler, good at jobbing, no new work at all, who can do refracting and fit glasses, steady position, good pay, in New York City. Answer, "L., 163," care Jewelers' Circular-Weekly.

WANTED, a first class engraver, if possible one who has had some experience in bench work; position permanent to the right party; state wages, references, etc. Address H. Mahler's Sons, Jewelers, Raleigh, N. C.

WANTED, till Christmas, a young man as salesman in either jewelry or silver department; must have best references; call Monday, Oct. 12, after 10 A. M. William Wise & Son, Flatbush Ave. and Nevins St., Brooklyn, N. Y.

A GOOD ENGRAVER and jeweler can secure a permanent position by addressing and submitting samples to M. L. Truby, Independence, Kans.

WANTED, a first class watchmaker, plain engraver and clock repairer, and if occasion requires, to assist at waiting on trade; permanent position to good man; give references and wages wanted. "B. G., 426," care Jewelers' Circular-Weekly.

ENGRAVER, must be expert, general letter and cypher; winter position south; send sample impressions. Carter, Howe & Co., 9 Maiden Lane, New York.

WANTED, a thoroughly experienced and competent foreman for jewelry repair shop in New York City; must be practical man and possess executive ability to handle work promptly; give full particulars of exeprience, references and salary wanted in letter of application. Address "Box X. X., 373," care Jewelers' Circular-Weekly.

WANTED, at once, for a high class store a strictly first class engraver and designer, one who understands the manufacturing of jewelry preferred; a good position at a good salary; give full particulars in first letter, also submitting samples of engraving. The Ernsting Co., 915 5th St., San Diego, Cal.

WANTED, two first class watchmakers, must be thorough, first class mechanics on railroad and other fine work, understanding position adjusting; send samples of staff wor;k none but those with good recommendations need apply; good salaries. Address Julius C. Walk & Son, 10 E. Washington St., Indianapolis, Ind.

MANUFACTURER'S AGENTS wanted to handle a high grade gold filled line; a novelty of great selling qualities. Address for particulars, "H. W., 305," care Jewelers' Circular-Weekly.

SALESMAN WANTED, to go on the road immediately, making large cities of middle west from Pittsburg to Denver, with our fine large rolled plated line, consisting of over 5,000 samples; the entire former Schickerling Bros. & Co. line of high grade 14 and 18 karat jewelry, made up in rolled plate, articles selling from $3 to $12 per dozen; elegant chance for man understanding this line, and none other need apply; established trade necessary; 15 per cent. commission paid; also a man for entire south and southwest, as well as one for Pacific coast and far west territory; no objection to side line not interfering with ours. Schickerling Mfg. Co., 391 Mulberry St., Newark, N. J.

Business Opportunities.

FOR SALE, jewelry store in Kentucky; railroad town, 7,000 population; stock, $4,000; good opportunity for a hustler; the only jewelry store in town. Address The E. & J. Swigart Co., Cincinnati, O.

FOR SALE, at Minneapolis, Minn., a prosperous jewelry business, established 20 years; stock inventories about $10,000; reason for selling, ill health of owner. Address "Z., 189," care Jewelers' Circular-Weekly.

WANTED, young man with college education to buy interest in good established jewelry business, incorporated, $60,000 capital, in one of the best cities in the northwest; fine opportunity for right man; investigation invited. "N. O., 367," care Jewelers' Circular-Weekly.

FIFTY GROSS gold plated collar pins, six different patterns, $9 per gross, less 10 per cent. cash with order; not less than half gross lots; goods that were bought at less than half the cost to manufacture; be quick before they are all sold. Dan I. Murray, 3 Maiden Lane, New York.

FOR SALE, jewelry store in town of 3,000, western Washington; stock and fixtures worth about $23,000; will sell or rent store room and living rooms upstairs; no competition; splendid chance for bright, live man; write for particulars. Address "S., 4982," care Jewelers' Circular-Weekly.

FOR SALE, fine paying business in live, growing, up-to-date town in Oklahoma, population about 4,500, no other jeweler; stock and fixtures about $6,000, will reduce some; a snap for man with cash; I have other interests that require all my time. Address "T. H. H., 371," care Jewelers' Circular-Weekly

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

FOR SALE; I have decided to sell our catalogue department; we issue the finest jewelry catalogue ever published; I wish to devote my entire time to the retail jewelry business; this is the finest and best paying proposition ever offered; will sell on reasonble terms and at a great sacrifice. John C. Pierik, jeweler, Springfield, Ill.

EMIL NOEL pays the best prices for watches, diamonds and jewelry; send stock at once no matter how large or small and get money by return mail. Emil Noel, 552 E. 46th Place, Chicago, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

(*Special Notices continued on page* 110.)

Special Notices.

(*Continued from page* 109.)

BUSINESS OPPORTUNITIES.—Continued.

FOR SALE, half interest in an old, well established, big paying jewelry business located in a beautiful and healthy southwestern city of 20,000 or more population and good outside country to draw from; enjoying a fashionable trade with finest selected stock and fixtures; finest store in this section; business in A1 standing commercially as well as with its customers; made money during panic; finest opportunity for good, lively man with $15,000 to $16 000 cash; sickness cause for selling. Address "T., 317," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

DIAMOND SCALE and pocket scale cheap. M. Schiff, 82-84 Nassau St., New York.

AMERICAN LATHE, 14 chucks and countershaft; New York City price, $20. Address "B., 392," care Jewelers' Circular-Weekly.

CASH BARGAINS in diamonds, sizes ⅛ to ¾; money refunded for unsatisfactory purchases. Ruhenstein Bros., diamond cutters, 14 Maiden Lane, New York; telephone, Cortlandt 1624.

FOR SALE, good chain stock of jewelry and fixtures, also stationery and office supplies; reason for selling, poor health. For particulars write "H. A., 410," care Jewelers' Circular-Weekly.

LOTS at Long Beach, L. I., (the rival of Atlantic City); for interviews, maps, etc., write to George E. Humbert, 17 Cooper St., Brooklyn, N. Y.

FOR SALE, three wall cases and set of show cases, horseshoe arrangement, in exeellent condition; just right for jewelry store; price reasonable; write for deseription; can deliver in September. A. Graves Co., 93 S. Main St., Memphis, Tenn.

To Let.

DESK ROOM or window space to let, fine light. Inquire Room 41, 68 Nassau St., New York.

DESK ROOM to let with privileges, use of safe and telephone; office open 8:30 to 6 P. M. Room 54, 7 Maiden Lane, New York.

OFFICE in Broadway-Maiden Lane Building; fine light, best location; rare chance, reasonable rent; very suitable for dealer in precious stones or watchmaker. Apply Room 1513, 170 Broadway, New York.

UNEXCELLED furnished desk and safe privileges, also private partitioned office with rolltop desk, suitable for watchmaker, engraver, setter or stone broker. Inquire of Superintendent, Cockroft Building, 71 Nassau St., New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets Goldstein Engraving Co., 45 Maiden Lane, New York.



Bert Kitter was in San Francisco, Cal., last week, with the lines of H. A. Kirby.

Richard F. Armstrong, representing Bippart, Griscom & Osborn, was in San Francisco, Cal., last week.

Henry Adler, of Charles Adler's Sons, New York, called upon the Milwaukee jewelry trade, last week.

Traveling representatives in Toronto, Ont., last week, included: Fred. Strauss, Backus & Strauss (London, Eng.); J. Bell, Hemming Mfg. Co., Ltd.; Leo Proctor, Benediet & Co.

Traveling salesmen visiting Boston, Mass., last week, included: C. L. Power, Power & Allen; Mr. Doran, Doran, Bagnall & Co.; F. M. Neefus, Western Clock Co.; Mr. Sweet, R. F. Simmons Co.; Max Huss, S. Borgzinner Co.

Frank Cowan makes his first trip among New England jewelers, this week, for E. A. Cowan & Co., Boston, Mass. He is a son of Henry Cowan, and nephew of E. A. Cowan, and was in his father's employ before the latter relinquished business several weeks ago.

The following traveling representatives called on the trade in Kansas City, Mo., last week: C. T. McKenna, Kelley & Steinman; Fred Brigham, Cheever, Tweedy & Co.; Theodore Parker, Smith & Crosby; C. A. Barnum, International Silver Co.; William Barker, R. Wallace & Sons Mfg. Co.; Sam Jacobson, Jacobson Bros. and I. W. Friedman.

Traveling representatives in Los Angeles, Cal., recently, included: Arthur Elston, Rothschild & Haydenfeldt; Sam Groak, L. A. Eppenstein & Co.; Mr. Moore, Chas. L. Trout & Co.; Mr. Rosenberg. A. Wallaeh & Co.; M. Mayer and S. Weinshenk, Mayer & Weinshenk; W. A. Brown, Carter, Howe & Co.; Riehard F. Armstrong, Bippart, Griseom & Osborn; J. W. Hagan, A. J. Hedges & Co.

Traveling representatives ealling on the trade in Omaha, Nebr., during the past week. were: S. T. Radcliffe, Whiteside & Blank; J. K. Carlisle, Follmer, Clogg & Co.; Ira C. Jones, Chas. L. Trout & Co.; C. Hauser, Bawo & Dotter; Charles H. Ide, Farrington Mfg. Co.; Thomas H. Batcheller, Moore & Son; Ralph C. Dick, Scofield & De Wyngaert; K. R. Irwin, C. G. Alford & Co.; W. B. Howe, Bradley & Hubbard Mfg. Co.; Fred Catron, C. B. Morton Jewelry Co.; E. E. Spaulding, Allsopp Bros.; a representative of the Bassett Jewelry Co.; Mr. Hodder, M. A. Mead & Co.; F. C. Kopf, Powers & Mayer.

The following traveling representatives were in St. Louis, Mo., last week: A. L. Haneock, C. Sydney Smith & Co.; George H. Thomas, Seharling & Co.; C. A. Holbrook, Sloan & Co.; Abel King, Emrich, King & Sehorsch; H. D. Meyer, I. N. Deitseh; C. T. McKenna, Kelly & Steinman; Arthur W. Ware, Arthur W. Ware & Co.; Charles E. Lochner, Hayes Bros. Co.; J. B. Read, Shepard Mfg. Co.; S. W. Abbey, E. Ira Richards & Co.; C. H. Davison, Kohn & Co.; Mr. Bliss, Wordley, Allsopp & Bliss Co.; Lueien Rockwell, Poole Silver Co.; C. A. Hulstrom, Wileox & Evesten; J. Williams, Fera & Kadison; J. H. Camichael, Bride & Tinckler.

Traveling men calling on Toledo, O., jeweler during the past week, included: Mr. Klein, Sto Bros.; M. E. Van Bergh, Van Bergh Silver Pla Co.; E. G. Seymour, Shepard Mfg. Co.; H. Fink, Jonas Koeb; J. Barnet, Lissauer & Co.; J. Blackford, S. B. Chaplain Co.; F. S. Bir Michigan Cut Glass Co.; A. E. Motterain, Fra M. Whiting & Co.; P. W. Smith, Roger Willia Silver Co.; W. H. Rheinhardt, Heeren Bros. Co.; C. Froehlich, Henry Froehlich & Co.; W. Pratt, Rosenzweig Bros.; H. C. Yerkes, Kelly Steinman; J. J. Fanning; H. L. Sherman, Sim son, Hall, Miller & Co.; W. H. Osborne, Wallaee & Sons Mfg. Co.; C. Miller, Mill Watch Co.

Traveling representatives who called on the C einnati, O., trade, during the past week, include Fleetwood Lanneau, R. Blackinton & Co.; Luci Rockwell, Poole Silver Co.; J. T. Griffith, J Carter, Howe & Co.; George W. Beardsley, A sopp & Allsopp; Mr. May, Frank L. May C Mr. Dorr, Newburyport Silver Co.; Harry H ham, Alling & Co.; Mr. Thomas, H. P. Sinch & Co.; John W. Wentworth, Fairchild & C Lester B. Smith, Dominick & Haff; Arthur Tott Sansbury & Nellis; Mr. Bliss, Wordley, Allsopp Bliss Co.; John H. Baker, Jacobson Bros.; C Bartlett, Whiting Mfg. Co.; James R. Palm Henry A. Kirby; Lewis P. Cook, S. Sternau Co.; Mr. Pierce, T. I. Smith Co.; Mr Turtlec Waite, Thresher Co.; Fred Brigham, Cheev Tweedy & Co.; Max Jacoby, Manchester Mfg. C Harry Farquharson, E. A. Potter Co.; H Cobb, Daggett & Clap Co.; E. P. Tiffany, F Sadler Co.; J. B. Maedonald, Woleott Mfg. C R. E. Johnston, Rochester Cut Glass Co.; F Buffum, J. A. & S. W. Granbery.

Among the traveling representatives who ited Pittshurg, Pa., last week, were the lowing: L. E. Powell, S. O. Bigney & C George E. Heywood, Horton-Angell Co.; E. Deller, LaSeela, Fried & Co.; M. V. Deck Plainville Stock Co.; W. C. Strauss., Jacob Stra & Sons; J. F. Dean, Reed & Barton; Schlev. S & Co.; Harry H. Miller, Hutchison & Huestis; J. Griffith, Jr., Carter, Howe & Co.; H. N. V Bergen, Snow & Westeott Co.; Fred J. Fost Traub Jewelry Mfg. Co.; William F. Per Bliss Bros. Co.; Mr. Bedient, Rogers Silver Pl Co.; R. C. Wilde, Meriden Cutlery Co.; Le P. Cook, S. Sternau & Co.; S. W. Pickering, Z. & H. Oppenheimer; C. G. Perry, Ripley H land Mfg. Co.; Wade W. Williams, Warren Williams; Mr. Somes, Bates & Bacon; James Otis, Harvey & Otis; G. S. Melville, D. Wil & Co.; DeForest Ely, Barbour Silver Co Laurino, Sanders, Meurer & Co.; J Willia Fera & Kadison; Mr. Bartlett, Whiting Mfg C Mr. Kettlety, A. H. Bliss Co.; C. F. Brinck, C cent Watch Case Co.; W. C. Sharkey, Pet Bros.; William F. Perry, Bliss Bros. Co.

Toledo.

Several Toledo jewelers are among charter members of the Toledo Home C ing Club, which was organized to hol celebration a year from this Fall.

Pawnbrokers of Toledo have been as to be on the lookout for a gang of sn thieves who are operating in this city at present time. Silverware and jewelry the special loot of the gang.

E. A. Gardner, representing the I Bliss Co., called on friends in the jewe trade during the past week. Mr. Gard is introducing his friends to his bride, w is accompanying her husband on this t

William Veler, a watchmaker on S Ave., at E. Broadway, is having pl drawn for a fine large bank building, wh will be located near his present place business. Mr. Veler may occupy a part of the building himself.

C. M. Slemmons, representing the Illi Watch Co., is conducting an interesting display in the window of the M. Judd Co. display, which has been seen in the majo of the leading cities of the country, sh the evolution of a modern watch.

LEARN JEWELERS ENGRAVING

"The Engraving School that Graduates Experts."
A fascinating, high-salaried and easily learned trade, taught thoroughly and practically by correspondence. Your instructor is the foremost authority and master workman in the world. We will teach the beginner better engraving by correspondence than he can gain in years of rigid apprenticeship. We will improve the skill of any engraver one hundred per cent. and make him master of the trade. The demand for competent engravers far exceeds the supply.
Send for handsome, illustrated prospectus.
PAGE-DAVIS COMPANY,
Suite 10, 90 Wabash Avenue, CHICAGO.

PATENT DEPARTMENT

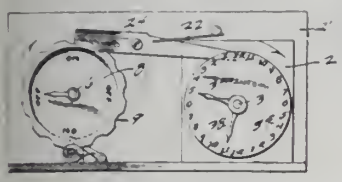
WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.

UNITED STATES PATENTS.

ISSUE OF SEPT. 29, 1908

899,571. TIME-ACTUATED MECHANISM. HARRY B. SNELL, Toledo, O. Filed April 24, 1908. Serial No. 428,896.

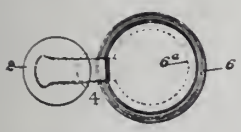
In a mechanism of the class described, the combination with a pair of releasing levers, of a pair of rotatable timing-disks provided with notches in



their peripheries and also having a portion of their peripheries continuous, and means for shifting the position of the disks axially to cause the ends of the levers to ride in contact with either the notched portions or the continuous portions of the peripheries of the timing-disks.

899,778. JEWELERS' TAG. CHARLES T. WITTSTEIN, Newark, N. J. Filed March 2, 1907. Serial No. 360,128.

A jeweler's tag comprising a piece of flexible material having lobes with a weakened connection which predetermines a line of folding and an at-



taching strip projecting from one of said lobes independent of the said connection and adapted to be bent around a body to which the tag is to be applied and folded over upon the lobe to which it is attached, said lobes being adapted to be brought flatwise together by folding and form a display tab, and a layer of adhesive matter on one of said lobes at one side surface of the tag, the attaching strip being devoid of such adhesive matter.

899,852. ARTIFICIAL FLOWER. WILLIAM A. WARNER, Bridgeport, Conn. Filed Feb. 28, 1907 Serial No. 359,877.

An artificial flower comprising an electrically deposited metal shell in the form of a flower and



having a reduced calyx portion, a cap to engage the said calyx portion of the shell, a stem attached to the cap, and a metal plating covering the shell cap and pin.

899,897. WATCH. JAMES T. PENDLEBURY, Manchester, Eng. Filed May 29, 1908. Serial No. 435,716.

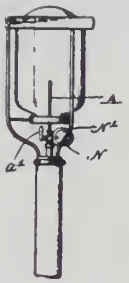
The combination, with a watch case and movement, of a dome dust-cover *a* secured at its edges to the band of the case, the said cover having the arc-shaped slot *e* located over the regulator, and



a disk-shutter *h* pivoted to the cover adjacent to said slot and having an arc slot *j* arranged concentrically with the pivot of the disk and adapted, when the shutter is rotated, to register with the slot in the cover.

900,033. TIME-CONTROLLED MECHANISM. MATHIAS K. BAUER, Evanston, Ill. assignor of one-half to Joseph Heinzen, Gross Point, Ill. Filed Sept. 16, 1907. Serial No. 393,128.

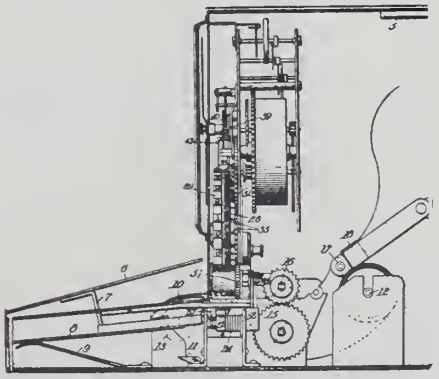
The combination with an oscillating, spring-actuated part, of time controlled mechanism comprising, in combination with a clock train, means for locking said oscillating part against the action of its spring, a spring actuated tripping device for



releasing the locking means, means for normally restraining said spring actuated tripping device, embracing a rotative pawl and ratchet mechanism, one member of which is driven by the clock train, and means disposed in axial alignment to the axis of rotation of the members of the pawl and ratchet mechanism for disengaging said members from each other at a predetermined point in the rotation thereof to effect the release of the tripping device.

900,059. AUTOGRAPH TIME-RECORDER. WILLARD D. DOREMUS, Washington, D. C., assignor to Henry L. Bryan, trustee, Washington, D. C. Filed Nov. 28, 1905. Serial No. 289,450. Renewed April 16, 1908. Serial No. 427,487.

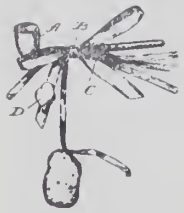
A time-recorder comprising a depressible plate, a pivoted shutter operated by the plate, a paper



feed roller, a pawl connecting the feed roller and the shutter whereby as the shutter oscillates the roller is rotated, a spring actuated hammer, and means connected with the hammer whereby as the plate is depressed the spring of the hammer is placed under tension and is released as the plate is returned to its normal position.

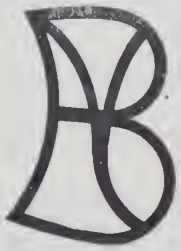
DESIGNS.

39,584. BADGE. JEANNETTE SABIN, Coeur



d'Alene, Idaho. Filed July 29, 1908. Serial No. 446,019. Term of patent 3½ years.

39,585. BADGE OR SIMILAR ARTICLE. ALBERT W. SOUTHARD, New York. Filed Aug.



24, 1908. Serial No. 450,121. Term of patent 3½ years.

39,586. CAMPAIGN EMBLEM. EMIL J. POS-



PISIL, New York. Filed Aug. 27, 1908. Serial No. 450,593. Term of patent 7 years.

39,587. EMBLEM OR SIMILAR ARTICLE. CHARLES B. BRAUNSTEIN, Cincinnati, O. Filed



Aug. 3, 1908. Serial No. 446,823. Term of patent 3½ years.

39,588. BORDER FOR SILVERWARE. JOSEPH E. STRAKER, JR., Attleboro, Mass. Filed



May 12, 1908. Serial No. 432,505. Term of patent 7 years.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Sept. 29, 1891.

460,103. RING. P. D. BANGHART, Petoskey, Mich.

460,144. TICKET-HOLDER. JOHN MASON, New York.

460,161. GEM-SETTING. C. D. REYNOLDS, Providence, R. I.

460,296. BROOCH ATTACHMENT. WILLIAM



Illustration about One-Third Actual Size

THE NEWEST THING IN HAIR MOUNTS

Note the aristocratic simplicity and graceful lines of these new designs. They appeal strongly to the feminine world. Display an assortment in your window and note the facility with which they sell themselves.

DON'T OVERLOOK OUR VERY ATTRACTIVE LINE OF

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.C. M.F & W. MARK.
ALWAYS ON THE CO
Look for the Trade Mark

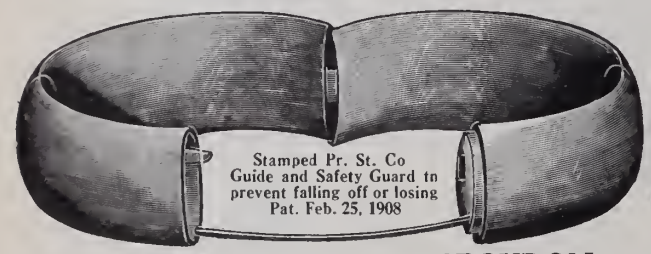
MILLER, FULLER & WHITING CO.

Manufacturing Jewelers

New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

WE SELL TO THE JOBBING TRADE ONLY

HIGH MERIT *and* REPUTATION



SECURON SECURON



Gained by

"GERALDINE FARRAR"

BRACELETS

Owing to Highest

QUALITY and FINISH

Made in High Grade Gold Filled

in hundreds of desirable styles

Ask Your Jobber for Samples

PROVIDENCE STOCK CO., 100 Stewart St., PROVIDENCE, R. I.
11 Maiden Lane, - NEW YORK
131 Wabash Avenue, - CHICAGO

IF

YOU WANT A POSITION
YOU WANT A SALESMAN
YOU WANT A WORKMAN
YOU WANT TO EXCHANGE
YOU WANT A PARTNER
YOU WANT TO SELL OUT
YOU WANT TO SELL TOOLS
YOU WANT TO LET A PLACE
YOU WANT ANYTHING

USE THE

Want Advertisements

of the

JEWELERS' CIRCULAR - WEEKLY

CRUCIBLES




Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK

WORKSHOP NOTES

(Third Edition)

For Jewelers and Watchmakers

PRICE, $2.50

Published by

THE JEWELERS' CIRCULAR PUBLISHING CO.

11 John Street, corner Broadway, New York

WATTIE, Worcester Mass., assignor of one-half to G. H. Webb, Pawtucket, R. I.

460,330. EYEGLASS-CASE. JOHN CASEY, Philadelphia, Pa.

460,374. MANUFACTURE OF SPOONS AND FORKS. H. C. HART, Unionville, Conn.

460,379. BUCKLE. S. H. MANNERS, Melbourne, Victoria.

460,435. INKSTAND. G. J. FRASER, Hamilton, Canada.

460,445. HAIR-PIN EXHIBITOR. L. D. NESSLER, New York.

Design issued Sept. 25, 1894, for 14 years.

23,652. SPOON. A. G. ROGERS, Meriden, Conn., assignor to C. Rogers & Bros., same place.

Designs issued Oct. 1, 1901, for 7 years.

35,134. PIN. A. R. HYATT, Baltimore, Md., assignor to the Baltimore Badge & Novelty Co., same place.

35,138. CUP. A. H. DICKINSON, Buffalo, N. Y.

35,139. CHAFING-DISH STAND. G. E. SAVAGE, Meriden, Conn., assignor to Manning, Bowman & Co., same place.

35,140. RECEPTACLE. S. W. BABBITT, Meriden, Conn., assignor to the International Silver Co., same place.

BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF SEPT. 16, 1908.

12,011. WATCH WRISTLETS. W. A. S. HELLYAR, London. May 28.

A watch wristlet has two straps *a*, *b* which are attached to the pocket *c* for the watch and are sewn together at *f*. The straps overlap, the strap

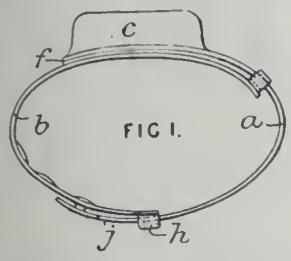


FIG. 1.

a passing through a loop *h* on the strap *b* and being provided with shoulders *j* to prevent the straps from being wholly disconnected. A stud and several sockets on the straps allow them to be fastened at any degree of tightness.

12,046. WATCHES, ETC. L. FIALA, Vienna. May 24.

Illuminated Watches; Dials; Pendants.—For illuminating the dial of a watch, etc., an electric source *d* with contact-pieces *b*, *c*, is provided. A disk *g* is fixed to a sleeve insulated from the wind-

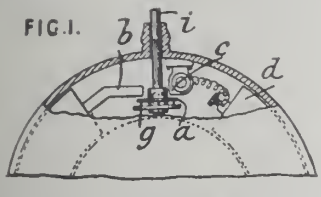


FIG. 1.

ing-spindle *i*, and a contact-disk *a* is attached by springs to the disk *g* so that the movement of the spindle makes or breaks contact. The disk *a* and springs may be dispensed with and the disk *g* used alone.

12,317. FASTENINGS. H. F. G. WOOD, Hurlingham, London. May 28.

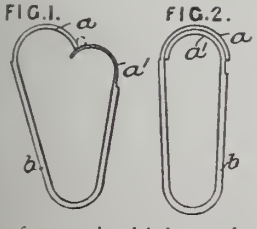


FIG. 1. FIG. 2.

A device for securing labels, watch-guards, necklaces, bracelets, articles of dress, papers, etc., is made from a strip of metal having the ends *a*, a^1, thinner than the center part *b*. The turned end a^1 is sprung under the end *a*, as shown in Fig. 2, to secure the various articles.

Complete specifications accepted Sept. 9, 1908.

1907.

19,314. FORK. HARRIS.

24,422. CANDLESTICK. CHILDS.

1908.

7,506. FOLDING UMBRELLA. THOMPSON.

13,859. THIMBLE. THOMPSON.

Applications filed Aug. 31 to Sept. 5, 1908.

18,191. MANUFACTURE OF RINGS FOR BRACELETS. FREDERICK MARSON, Birmingham.

18,219. HAT-PIN. DOROTHEA BEAN, London.

18,253. HAT-FASTENER. A. J. WYATT and ALFRED ASHWORTH, London.

18,267. PENS AND PENHOLDERS. ALBERT HUMPAGE, London.

18,273. CANDLESTICK. EDMUND REES, London. Complete specification.

18,299. BELT. W. J. MYATT, Birmingham. Complete specification.

18,324. TIME-RECORDER. F. M. RUSSELL and A. J. JUNG, Wallington.

18,380. HAT-FASTENER. JACOB MORRIS and S. A. B. MARKS, London. Complete specification.

18,406. BELT-GARTER OR BRACELET. WILLIAM PEARCE and M. H. BERLYN, Birmingham.

18,429. ELECTRICALLY SYNCHRONIZING CLOCKS. V. R. BRANOON and A. G. HELLYAR, London.

18,436. FOLDING UMBRELLA. J. E. HANNON and WILLIAM CONNOLLY, London. Complete specification.

18,453. TIME-INDICATOR. E. J. D. NEWITT, A. B. WEBBER and THE STANDARD TIME CO., LTD., London.

18,632. CUFF-ADJUSTER. PETER MOWAT, Edinburgh.

18,641. SUSPENDER FOR PURSES. W. C. SPITTLE, Birmingham.

18,679. BRACELET WATCH-HOLDER. BENZION EHRMANN, London.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED SEPT. 29, 1908.

Ser. No. **35,179.** (CLASS 37. PAPER AND STATIONERY.) JOHN BLAIR, New York. Filed June 5, 1908.

RED GIANT

Particular description of goods.—Stylographic and fountain-pens.

Ser. No. **36,223.** (CLASS 37. PAPER AND STATIONERY.) THE PARKER PEN CO., Janesville, Wis. Filed July 20, 1908.


Red Robin

Particular description of goods.—Fountain-pens.

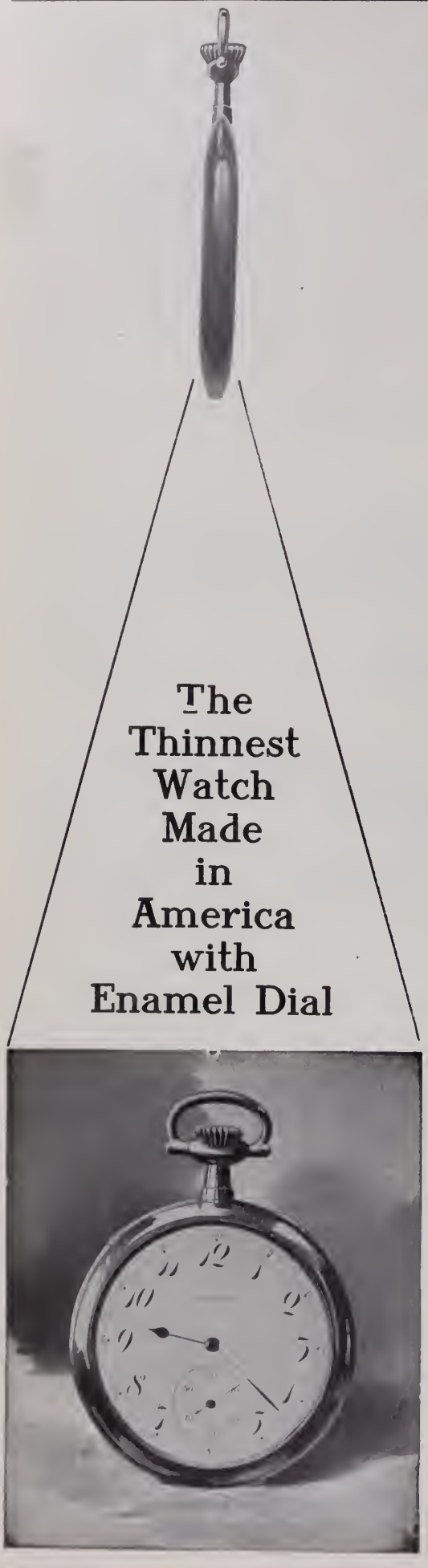
Trade Gossip.

"The Redbook," issued by the Edwards & Sloane Jewelry Co., Kansas City, Mo., is just off the press. It contains about 30 extra pages.

W. Green & Co., New York, are about to issue an elaborate 700-page catalogue descriptive of tools, machinery and general supplies for the trade. The catalogue is bound in heavy covers and is by far the biggest catalogue ever attempted by the concern.

Each year new and attractive designs in jewelry are made up in Paris, and these designs form a basis for the reigning styles. New patterns just received in this country by Chopard Frères Co., 56 Maiden Lane, include a variety of attractive offerings, among which is a line of rococo jewelry set with a variety of fine imitation sapphires, emeralds and other precious stones. Styles in jewelry have reverted to the directoire period, and the latest examples of up-to-date jewelry are shown with embellishments typical of that time. Hatpins are shown with dainty fringe effects, while pendants and chains also have this decoration. Gun metal goods, including a line of hatpins and brooches, are shown in new styles, together with a most comprehensive line of imitation pearl chains. The display of jet goods is replete with new designs in combs, chains and collars.

One of the most beautiful books that has been issued in the advertising line that has come to the office of THE CIRCULAR-WEEKLY in many a day is that recently sent out by the Eisenstadt Mfg. Co., St. Louis, Mo., which gives a history of the company from its foundation in 1853 to the present day. The history, which comprises a book of 32 pages 9¼ by 12 inches and beautifully bound in vellum, is entitled "The House of Eisenstadt," and is written by Richard Spamer. In it are contained beautiful half-tone portraits of the members of the concern at all times, from Michael Gabriel Eisenstadt, who started the business at the corner of Fifth (now Broadway) and Morgan Sts., up to the present head of the firm, Morris Eisenstadt, and his associates among the present officers and directors. The book contains photographs of the concern's locations in 1853, 1860, 1883, 1885, 1892, 1897, as well as cuts of its present beautiful quarters, with views of the offices, such as diamond salesroom, directors' meeting room, president's office, corridors, manufacturing department, receiving and shipping department, credit department, the factory, and with portraits of the salesmen, department managers, factory hands and office employes. The text is printed on heavy coated paper with large margins, and altogether the work is such a handsome specimen of the printer's art that it will be cherished by its recipients as an example of book-making, as well as for the valuable and interesting information which it contains about this enterprising house.



The Thinnest Watch Made in America with Enamel Dial

Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden Lane
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

A CATECHISM OF THE LEVER ESCAPEMENT

Being an Informative and Instructive Series of Questions and Answers for Watchmakers and Apprentices.

(Written expressly for The Jewelers' Circular-Weekly by T. J. Wilkinson.)

(Continued from issue of Sept. 23.)

Question:—If the adjustment of the banking pins along the lines we have indicated resulted in producing an excessive drop or first lock, explain the nature of the error, and how the defect can be remedied.

Answer:—If the position of the banking pins by the method just explained resulted in producing too great a first or drop lock, the trouble is attributable to the guard pin's being too far forward, or the dimensions of the roller table being too great. Such an error as excessive drop lock is readily observed. When such a condition exists it calls for correction, as a light but safe

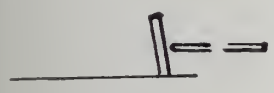


Fig. 112.

locking is essential to the escapement's action, and should be obtained. In an instance like this we can follow two methods: first, either set the guard pin further back from the edge of the roller table, or, second, replace the roller table for one of lesser diameter. This is usually the most desirable way of correcting the defect.

Question:—As a reverse of the foregoing, we may find that the positions of the banking pins produces little or no lock; in fact, we will assume on one pallet the tooth strikes the impulse face of the pallet jewel, while on the opposite side the lock is nearly all deficient. Explain this condition and state remedies.

Answer:—When, upon adjusting both bankings so the guard pin is brought in contact with the edge of the roller table, in our endeavor to obtain the lost position of drop or first lock of the teeth on the pallet jewels, we obtain, in place of a lock, the effect depicted in Fig. 107, namely, the teeth of the escape wheel strike on the impulse face of the pallet jewels; such being the case, we are compelled to go to work without any guide and simply provide for each pallet the lightest and safest lock possible. When this is done, the guard pin and roller table must be brought into harmony with the new condition of drop lock; as it now exists, there is too much freedom between the guard pin and edge of roller table. To correct this, we must either bring the guard pin forward or else (and this is a better remedy) secure a roller table of greater dimensions than the old one—one which will allow for just the correct freedom between the pin and table. Many other points will require our attention when making changes in roller tables; but as the subject has been fairly well covered in former papers, we shall not now consider them, further than remarking that a difference of two-one hundredths of a millimeter in the diameter of a roller table will frequently change an imperfectly acting escapement into a sound one. To all workmen who wish to do better escapement work we commend gauges capable of registering such amounts. They will be found of great practical benefit and will eliminate guesswork. When, by means of the banking pins, we bring the guard pin in contact with the edge of the roller table, and an observation shows the drop or first lock to be either too deep on both pallets or too light on both pallets, in either event, the fault being due to the relation of guard pin to the roller table, we must fall back on our judgment to first obtain a correct amount of lock of the teeth on each pallet, and, next, make changes in the size of the roller table to suit the altered lock. At times we find that by giving the guard pin a slight backward bend, *i.e.*, away from the roller table (Fig. 112), a better adjustment and relationship of the parts is obtained. Only a slight bend is admissible. Should we decide on such a measure, it is always wise to thin the lower part of the guard pin in the manner shown in Fig. 113; this will allow of straightening, the effect and result being thereby improved. Whenever a guard pin requires a decided bend, it is better practice to replace the old roller table with one of smaller dimensions.

Question:—Briefly review the action of the escapement parts and their adjustment as related to each other (single-roller escapement).

Answer:—We shall first consider the guard pin as it relates to associated actions. The guard pin, when a watch is running, occupies three important positions, viz., as it enters within the crescent of the roller table, as it emerges out of the crescent, it then being closest to the edge of the roller table, and next when the lever rests against its bank, it then being furthest from the edge of the table. The office of the guard pin is, first, to prevent overbanking; second, to prevent contact of the roller jewel with the horns of the lever. This it effects so long as the guard pin remains without the crescent. Third, to prevent tripping. In part relation to this third office of the guard pin is the action of the corner of the lever notch, with the face of the roller jewel, whereby once the guard pin enters the crescent, and in the event of the corner of the notch coming in contact with the face of the roller jewel, a tripping error is thereby prevented. All of the foregoing facts relative to the correlationship of the guard pin, roller table, roller jewel, corner of lever notch, and lock of teeth on pallet jewels, require



Fig. 113.

to be thoroughly grasped before making an escapement examination. It might also be wise to state that defective pivots, jewels or holes too large for their pivots, must be changed before making any alterations in an escapement; in addition, the roller jewel must fit the notch correctly. In brief, see to it that all parts connected with the escapement action are sound before you decide that an error is present, since the putting in of a new staff often materially alters the workings of an escapement, changing a very imperfect escapement into a sound one. All escapements cannot, of course, be made perfect, but we can usually improve them and obtain better results. We shall conclude this series with a short explanation of the practical methods outlined in former papers. Having a watch before us, and having determined that all escapement parts, pivots, jewels, etc., are in perfect condition, or, if not, having made them so, we commence a closer inspection by placing Rule II. in force, namely, closing the bankings to drop or first lock. This done, replace the balance; then if the parts are free the watch will start running. Should we have contact of the parts, say of the guard pin with edge of roller table, or should the roller jewel be unable to make its exit out of the notch, corrections should be made as indicated in former contribu-

No Retailer's Stock of Jewelry is Complete without a line of

New England WATCHES

Our 1908-1909 line includes dozens of new handsome, attractive designs in all metals; stylish, thin, knife-edged types—sure to sell at sight.

They are the only medium-priced watches sold with a positive guarantee from the manufacturer.

THE NEW ENGLAND WATCH CO.

Waterbury, Conn.

Or any of our Distributing Agents

ions. On the other hand, the fact that he watch starts running, showing no indiation of a bind, does not indicate that the elationship of the parts is correct. For nstance, the guard pin may be too far away rom the edge of the table, or the guard in's relation to the roller jewel and lever orns may not be satisfactory, and yet the atch will start running. Had we encountered too much freedom of the guard pin ith edge of roller table, and a normal lock as present, such a watch will start runing, but the excess of freedom between he guard pin and table will probably allow he escapement to trip, and thereby result in stoppage. On the other hand, should the uard pin bind on the edge of the roller able, an examination of the tooth and pallet lockings should be made. If the lock s satisfactory it will indicate that a hange of roller tables is desirable. The election of one of lesser diameter may corect the difficulty, but never go by appearnces; make a thorough examination along he lines formerly laid down before making hanges. Should we find the guard pin tight n one side of the roller table, and too nuch freedom on the opposite side between he pin and the table, an alteration of the allet jewels is probably desirable. If this lass of error was only a slight one, the ever can be bent to remedy the trouble, hereby equalizing the freedom of the guard in with each side of the roller table. Should the relationship of the roller jewel o the horns of the lever be found to be ne of contact when freedom should exist, n examination alone can determine the ause of contact. No cutting should be one on a lever until you have made use of l tests outlined in this series, thereby inestigating the relation of the guard pin to e roller table. The condition of the lock f the teeth on the pallet jewels, the relaon of the roller jewel to the corner of the ever notch, all require attention before doig any cutting or bending on a lever. The akes and drops, inside and out, of the scape wheel teeth with the pallet jewels lways call for attention when making an scapement examination. We have already reated of such matters at some length, and imply recall their existence to your attenion because of their importance. Both the rm and teachings of this course have departed from the beaten paths, and the writer opes that he has benefited some of the raft.

A few words about drafting will conclude ur paper. We strongly advise all who deire a thorough knowledge of the lever scapement to make repeated drafts from arious specifications, and to continue doing o until you have become so familiar with pecifications and angles that you can readly make a drawing without reference to irections, as a thorough knowledge of the heory underlying escapement construction vill aid in solving problems now hard to omprehend. Such knowledge will make our work easier, surer and better, and will vell repay the effort put forth to master the ntricate relationship of the parts in the ever escapement.

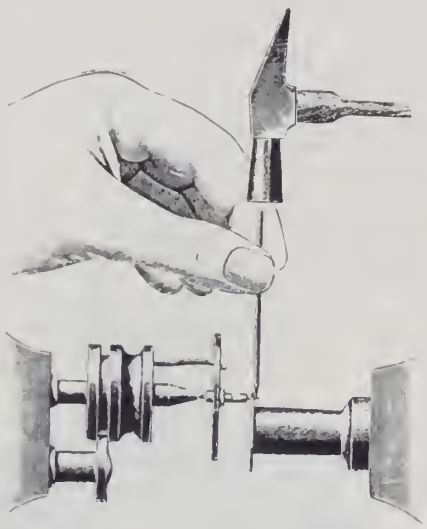
(THE END.)

B. B. Case, Eureka, Cal., has sold out o A. Fitzgerald.

Original Method of Straightening Pivot.

AN original method is recommended by Th. Bulle for straightening pivots. Any ordinary lathe may be adopted for this operation. The pivot to be straightened is placed in a chuck with a hole larger than the pivot in order to allow the cone-shaped end of the staff to run in the hole and give a free view of the bent pivot.

The balance or wheel is then slowly turned until the end of the bent pivot is at



STRAIGHTENING PIVOT BY A BRASS PUNCH.

its highest point. A brass punch is then applied and a light tap with the hammer will bring the pivot to its original shape without injuring its polish.

Founder of the "Union Horlogère" Honored in Berlin.

THE German section of the *Union Horlogère*, now an international watch makers' society, assembled this year in Berlin. An album, containing the photos of all the German members, was presented to G. Hauser, founder and director. The following dedicatory address was read on the occasion:

It is 25 years to-day since you, with a small band of keen and devoted men, founded the Union Horlogère. The undertaking had to overcome many difficulties, and even in more recent years it has had to fight against prejudice and all sorts of obstacles. But with indomitable zeal and far-seeing guidance you have managed to organize the society in such a way that it has developed and consolidated in spite of menacing dangers. The Union has communication with almost every civilized country and this success, most honored sir, we owe entirely to you. It is with the most heartfelt pleasure that the German division uses the present occasion to tender to you their thanks for, and express recognition of, your unceasing activity in the service of the society. May you continue long and in undisturbed health to stand in the place you have made your own at the head of the Union. While tendering you these wishes in the name of the German members, whose likenesses are in the album, which we most cordially beg you to accept, we wish you with the utmost friendliness and respect, good luck in future years.

On the same day the meeting of the Dutch members took place in Utrecht, and a week later the Austrian and Hungarian members met in Vienna. In July the delegates from every country came to the general meeting in Macolin, near Bienne, Switzerland. An International Support Fund was instituted, which is to be called the "Gottlieb Hauser" Fund, in honor of the founder.

The statutes and rules of the *Union Horlogère* have now been printed in five languages.

Concerning the Center-Wheel of Watches.

(Translated for THE JEWELERS' CIRCULAR-WEEKLY from the *Allgemeines Journal Der Uhrmacher Kundst.*)

THE center wheel, with few exceptions, is placed in the center of the plate. The diameter of the center wheel must not be too great, for if the space available does not admit it, the balance spring comes too close to this wheel, giving rise to all sorts of irregularities in the rate of the watch. For this reason the center wheel should always be smaller than the balance, and this latter should never be larger than the diameter of the barrel. A good proportion in dimensions is obtained when the diameter of the center wheel is about three-fourths the diameter of the barrel, while the diameter of the balance is equal to or somewhat smaller than the diameter of the barrel cap.

In the old cylinder watch there was rarely cause for complaint of too large a center wheel; it usually measured about two-thirds of the diameter of the complete barrel. The larger the diameter of the center wheel the smaller should be that of the ratchet wheel in key watches. The center wheel pinion is in most instances perforated and takes up the center staff with slight friction. In English and American watches and in some makes of Swiss watches the solid center-wheel pinion is to be found, similarly as was used in verge watches.

The center wheel, as its name in German, "Grossbodenrad" indicates, is the largest of the crossed-out wheels; near the end of the staff it is riveted onto the pinion, because the barrel and the balance move beneath it and must have sufficient space. In some stem-winding varieties (for instance, in the Lehmann system), with endless screw, and in the case of fusee watches the reverse is found to be the case: the center wheel runs deep in a recess in the plate, as we find in watches with a verge escapement.

The center-wheel bridge must be trued if the plate is not plane, because if the center wheel stands out of true we may find the hands rubbing on the crystal or on the dial plate. If the center-wheel pinion stands vertical between the plate and the bridge, we must look to see whether the wheel itself runs plane; should this not be the case it must be trued. If the center wheel runs very much out of true, we must first ascertain whether it is firmly riveted; then we insert a close-fitting, turning arbor in the hollow arbor and place the wheel in the double-ended calipers, in order to true it. Finally the center wheel must be perfectly trued on the plate, if it does not run perfectly plane. Trueing, between bridge and plate, is effected, either by simply bending the wheel broadside or by trueing on a hollow stake. The particular arm that requires trueing is marked, and the wheel then taken out. It is advantageous also to set the third wheel in with it, because its pinion affords us a good marking for the place of the trueing.

The friction points of the pivot shoulder

SETH THOMAS CLOCK COMPANY

Established 1813

We are now located in our New York Office and showrooms in the Silversmiths' Building, 15 Maiden Lane, 2d floor, where we will be pleased to show the trade our entire line.

Popular Empires and Gilt 8 and 15-Day Patterns



EMPIRE No. 9
Rich Gold Finish.
Eight-Day. 4 inch Dial.
Height, 13 inches. Base, 8 inches.
Price, $37.80



EMPIRE No. 11
Rich Gold Finish.
Eight-Day. 4 inch Dial.
Height, 14 inches. Base, 8 inches.
Price, $31 50



THISTLE
Fifteen-Day, Fine Polished Movement, Half-Hour Strike, Cathedral Bell.
Rich Gold and Highly Burnished.
3½ inch Decorated Porcelain Dial.
Height, 14½ inches. Base, 7 inches.
Price, $30.90



TRISTAN
Rich Gold Finish and Highly Burnished.
Fifteen-Day, Fine Polished Movement, Half-Hour Strike, Cathedral Bell, 3 inch Porcelain Dial.
Height, 12 inches. Base, 8½ inches.
Price, $42.50

Our new Supplement now in the hands of the trade shows many new designs in 1-day novelties, 8-day Adamantines, Empires, Metal Clocks—single and in sets, Figures, 30-day Office—five patterns Automatic 8-day Long Alarms, etc. Extra supplement and automatic alarm circulars will be furnished the trade on application. Dealers may obtain promptly electrotypes of any of our patterns free of charge. *If your Jobber cannot serve you please order direct.*



DAUPHIN
Rich Gold Finish and Highly Burnish
Eight-Day, Half-Hour Strike, Cathed
Bell, 4 inch Porcelain Dial.
Height, 18½ inches. Base, 8½ inche
Price, $35.00

15 Maiden Lane NEW YORK **Seth Thomas Clock Company** **70 Wabash Av CHICAGO**

Makers of Superior Timepieces of all kinds, sizes and prices, from a Lady's O-size Watch to a 40-foot Dial Tower Clock, largest in the world

of the center wheel pinion must also be attended to, in order that the friction may be reduced to the smallest proportion. We can readily imagine with what considerable friction the shoulder of the center wheel pinion runs in a recess of the bridge, made with the chamferer, for the purpose of affording the necessary play for the arbor between plate and bridge. The usually somewhat sharp shoulder on the pivot, very easily detaches fine chips from the arched recess, which run with the oil and defile it. In cleaning the wheel, too, no chalk, that may adhere to the brush, should be allowed to get into the hollow pinion, because, on account of its mixture with the oil, the pivots will suffer.

If the center wheel has too much play between bridge and plate, the teeth of the cannon pinion can easily rub on the plate and also on the bridge of the washer. Furthermore, on account of the excessive play, the minute hand may rub on the crystal, and in other cases the setting square against the lid of the case.

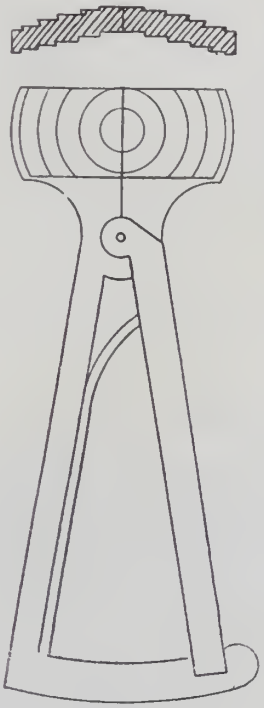
The center wheel, as already stated, must run perfectly plane, otherwise sundry defects may occur; the center wheel may (1) occasionally rub against the barrel; (2) it may rub against its bridge or against the third wheel bridge; (3) the third wheel may occasionally get out of mesh, especially with very thin watches, and if both wheels have much end shake. This defect is revealed by the sudden running ahead of the watch, by several minutes at once, and the repairer is at first inclined to believe that the center wheel is running loose on the pinion. 4. The center wheel may come in contact with the balance or also with the balance spring.

The English "Daylight Saving Bill."

THE proposed English "Daylight Saving Bill" has elicited many humorous and serio-comic editorials from the American press. A recent writer in the Minneapolis *Tribune* contributed the following: It is a common American trick to stop or turn backward the clocks in legislative halls on the last night of the session. If the trick were not acquiesced in by everybody, the validity of some very important State and federal laws could be assailed in the courts. It is a new trick to cheat a whole nation into early rising and early going to bed by setting all its clocks more than an hour ahead by a solemn act of legislation. This proposal has been actually made by a member of the British house of commons by the name of William Pearce. His bill provides that all the clocks in the United Kingdom shall be set 80 minutes ahead from the first of April until the first of October. Funny as this seems to all Americans who have heard of it, it is taken so seriously in England that the probability of its passage is anticipated and the stock and commercial exchanges are campaigning furiously against it. These exchanges do business with all the world and they have trouble enough with varying time now without submitting to a wider divergence than that of nature. The London exchanges close now about an hour after those in New York open, so that the contemplated exchange would prevent dealing in both the same day and break up the profitable business of arbitrage. The avowed motive for the bill is almost funnier than the effect of it would be. Mr. Pearce wants to cheat people into early rising and early going to bed, to give them the sanitary benefit of more sunlight and save them the expense of artificial light. The theory is that all hours of labor and business would remain as at present, though actually everything should be done 80 minutes ahead. This is all very well for London business men who do not get down town until 11 o'clock. But we doubt its popularity with industrial workmen who begin the day at seven or with rural laborers who start even earlier.

Watch Glass Gauge.

AN improvement in gauges was recently made and patented by M. Guerineau, a French watchmaker. This gauge is similar to the regular measuring instruments of its kind which are generally used by watchmakers, the main difference being in



WATCH GLASS GAUGE INVENTED BY FRENCH WATCHMAKER.

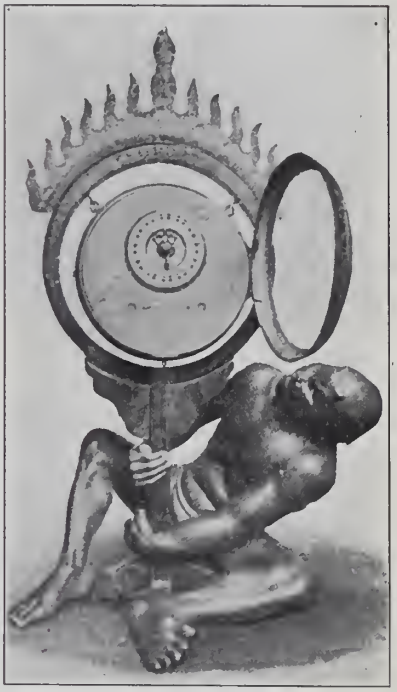
the jaws, which contain recesses of various sizes, into which the different parts to be measured may be placed.

This gauge was invented for the purpose of measuring the diameter of wheels and watch glasses.

The members of St. Mary's Church, at Alton, Mo., have been trying for some time to ascertain why the big tower clock on the church does not keep time. The face on one side never agreed with the face on the other three sides. It was recently learned that flocks of pigeons passing over the city roosted on the hands of the clock, which are exposed. Twenty to 30 pigeons were seen resting on a hand, which, going down, gained time because of their weight. When the hand went low they shifted to another hand. Thus another side of the clock would be weighted out of time. A screen will be placed over the clock's face.

An Old Japanese Masterpiece.

THE remarkable clock, illustrated herewith, is now one of the curiosities in the jewelry store of Ten Shodo, in Tokio. Its simplicity and very grotesque appearance hardly suggest its utility. The most interesting feature of this clock is the division of the dial. The time of day in Japan was, until recently, divided into two parts of changeable durations, from sun-rise to sun-set, and *vice versa*. As the days during the Winter are shorter than those in Summer, and clocks could not be constructed to follow the changes, the maker of this clock has provided it with a changeable dial, on which the figures are movable and can be placed closer or further apart from each other, to correspond with the sun. Furthermore, this clock, like all other old Japanese and Chinese clocks, has only one hand, to indicate only the hour of the day. The different hours on the dial are represented by pictures of animals and fowl. A rooster, *e.g.*, represents the first hour at



JAPANESE CLOCK WITH ONE HAND.

sun-rise, a dog, the second hour, etc. The hours after sun-set are indicated by various pictures of stars and planets.

J. H. Gunther, Listowel, Ont., has been appointed watch inspector of the C. P. R. Guelph and Goderich line, covering all stations between Guelph and Goderich, and including Guelph City and Listowel. He will receive standard time daily from Toronto by wire.

A watch which was made near the close of the 15th century is at present in the possession of Reubin S. Price, a retired traveling representative of Chicago. The dial contains two rows of figures, an inside circle bearing Roman characters to denote the hours and an outside row set with Arabic figures to indicate the minutes. The timepiece was made by R. Banner, of Liverpool.

Large Watches

FOR

AUTOMOBILES, CARRIAGES, DESKS and TRAVELING



FOR the above purposes we offer a line of watches which possess really remarkable selling qualities. They are one or eight-day watches, keeping remarkably accurate time under all circumstances and so substantially built as to successfully withstand the jar of an automobile.

For many reasons we believe them to be the best watch of the kind on the market, as they are not only very well made and bear all the marks of good, careful workmanship, but the model is a very attractive and "snappy" one.

They are extremely convenient, and appeal strongly to the traveler because they are so compact that they take up but little room in a traveling bag, which makes them more desirable than the regular French traveling clocks.

They are built to stand rough usage, as they can be turned upside down or in any other position with no danger of their getting out of order.

No line of watches for the purposes mentioned can possess more elements of salability, as in style, appearance, convenience, good workmanship and accuracy they are everything that such a timepiece could be.

Just at this time of the year you ought to have these in stock.



EDMOND E. ROBERT

3 Maiden Lane, New York City



Profit

Is what you are in business for—"Ball Watches" assure you several varieties.

1—A fair cash return.

2—Satisfied customers—most desirable "profit."

3—No preliminary repairing of movement—No fitting to case—No long regulation. Thus, saving your time is "profit."

4—No "price cutting" competitors.

Ball Watches

THE RAILROAD STANDARD

A "profit proposition" straight through for every reliable retail jeweler.

Write for booklet of facts and figures—We want an authorized agent in every locality.

THE WEBB C. BALL WATCH CO.

Ball Bldg. Cleveland

Railway Exchange Chicago

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

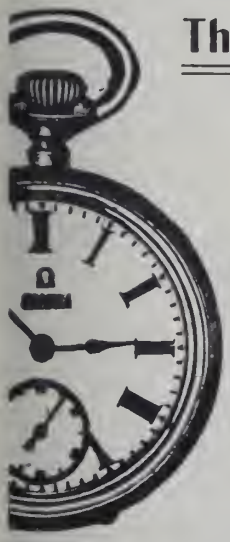
Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
31 Maiden Lane New York

"The Best is the Cheapest"

The oldest and the largest exclusive watch jobbers are watch specialists, and the best.

He who buys from the best selected stock buys cheapest.

Start your account now

M. A. MEAD & CO.

Jobbers of American Watches

NEW YORK
17 Maiden Lane

PITTSBURGH
Fulton Bldg.

CHICAGO
Columbus Memo. Bldg.

LANCET **JEWEL SERIES** MOVEMENTS

11 and 15 jewel, Open Face

Fitting regular Jewel Series Cases

Send us your cases we will do the fitting

PRICES ON APPLICATION



Sold either movement alone or cased up in solid 14k gold or 20-year gold filled swivel pendant

WRITE FOR SAMPLE

Every movement absolutely guaranteed

HIPP. DIDISHEIM & BRO.

NEW YORK OFFICE
49 Maiden Lane

CHICAGO OFFICE
Columbus Bldg.

Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

IMPORTANT POINTS

WATCHES ARE

I. Very Inexpensive
II. Very Well Made
III. Very Durable
IV. Very Salable
V. Very Attractive
VI. Very Modern
VII. Very Practical
VIII. Very Reliable
IX. Very Adjustable
X. Very Satisfactory
XI. Very Popular
XII. Very Profitable

A Point for Every Hour

American-Swiss Watch Co.

1 MAIDEN LANE
NEW YORK

THE R. & L. OIL



The R. & L. Oil is made especially for those exper watch and clock makers who mus have the best anc most reliable oi on the market It does not gun or thicken, anc possesses all the requisites needed for the most delicat mechanisms. Send 25c. to your job ber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS	Philadelphia
SWARTCHILD & CO.	Chicago
NORDMAN BROTHERS CO.,	San Francisc
O. C PERCIVAL & CO.	Boston
CHAS. MAY & SON	Boston
DANIEL PRATT'S SON	53 Franklin Street, Bosto
SUSSFELD, LORSCH & CO.,	New York Cit
H. S. MEISKEY CO.	Lancaster P
E. & J. SWIGART	Cincinnati, Ohi
HAMMEL, RIGLANDER & CO.	N. Y. Cit

RANLETT & LOWELL CO.

SOLE MANUFACTURERS

Jewelers' Building BOSTON, MASS

PENNSYLVANIA WATCH CASES

SOLID
Trade **XXX** Mark
GOLD



No. 1015.

A NEW ONE AND A GOOD ONE

MR. EXCLUSIVE JEWELER:

Do you wish a case of maximum value at a minimum cost, in shapes the thinnest and models most superb—finish and engraving that of the finest 14K. solid gold line—a solid gold case throughout of extra heavy weight at about the same price as the best makes of gold filled?

This is a large order but WE ONLY can fill it in every respect. These cases are made in triple stock, the outside of which is 14K., and this 14K. stock is ⅓ of the total thickness of the backs. The inside is 10K. and a low K. between, which is crystalized, making a harder, stronger and stiffer case in every way than either a filled case or 14K. solid. Ask your Jobber or write us direct for Prices and Samples.

"LORD YORK"

"Send us a card with your name and address and we will send you an illustrated catalog describing and illustrating 'LORD YORK,' and his associates. He is the most interesting character for the Retail Jeweler in existence to-day. You can't afford to be without him."

THE PENNSYLVANIA WATCH CASE CO.

Factory, YORK, PA.

NEW YORK OFFICE, Room 14, 194 Broadway
WM. FROEHLICH, Representative.

F. & F. J.
SCHWITTER



WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York

American Watch Case Co.

The hall-mark of excellence in watch cases is the A.W.C.CO stamp.



C392



C403



C397

14K **"SOLD BY US DIRECTLY TO YOU"** **18K**

9-11-13 Maiden Lane New York

A. S. WORMOOD, Jobber of

Illinois Movements—Fahys Cases

Not in any Trust or Combination

116 South 6th Street **SPRINGFIELD, ILLINOIS**

Mail orders promptly shipped. *Express always prepaid*

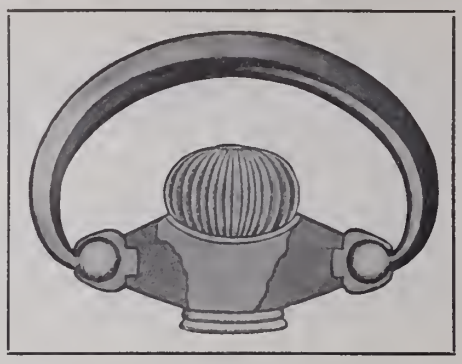
JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX" 1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

Wachter Patented



Ball-Bearing Bow

Patented July, 1905 — May, 1907

Foreign Patents

Great Care has been taken by manufacturers of watches and cases in scientifically developing watch movements and watch cases, and it seems strange that the most important of all, the WATCH BOW, should have been neglected—and WHY? Why should such a precious mechanism hang only on a piece of BENT WIRE such as the present WATCH RING is made of? The public is not yet aware of such facts, but will learn soon.

MILLIONS of annoyances caused by the present Watch Bow can be avoided by adopting our

PATENTED BALL-BEARING BOW.

TO THE RETAILER:

Use our Bow also for repairing purposes. It is easy to attach and cannot come out. Write for illustrations and samples.

THE WACHTER MFG. CO., Hartford, Conn.

Manufacturers of Ball-Bearing Pendants and Bows, and Gold-Filled Neck Chains, 1/10 stock

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

PRACTICAL COURSE IN ADJUSTING

Published Price, $2.50. Special Reduced Price, $1.50

ALL JOBBERS, OR JEWELERS' CIRCULAR PUBLISHING CO.



Your Customer

Won't Be Called Down

for not having correct time, if you sell him

The Incomparable Rockford Watch

The most reliable and satisfactory watch made

Write for price list and advertising matter.

ROCKFORD WATCH CO.
ROCKFORD, ILL.

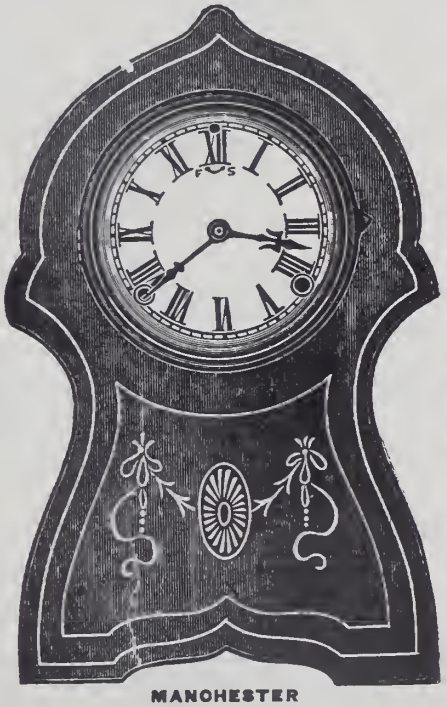
HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON



MANCHESTER
Height 13¾ in Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

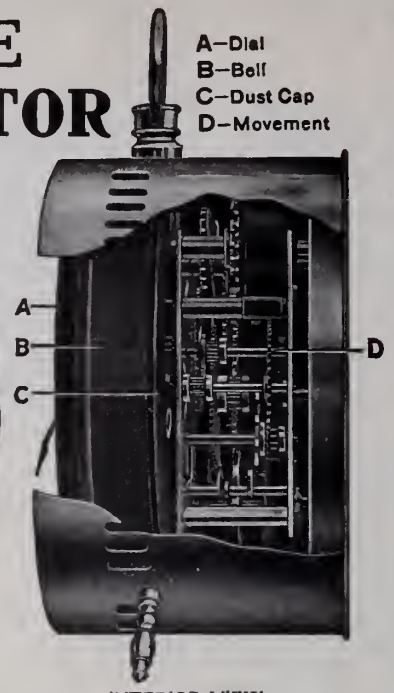
The Sessions Clock Company
FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.



C. L. Guinand Split Chronographs with Minute Registers

The Turfman's Standard.

Remarkable for accuracy and reliability. Are cased in Gun Metal, Silver filled and Gold. Prices reasonable.

Imported exclusively by

Jules Racine & Co.,
Importers of all grades of Watches and Movements.

103 State Street, Chicago. **37 Maiden Lane, New York.**

LADY LESCHOT



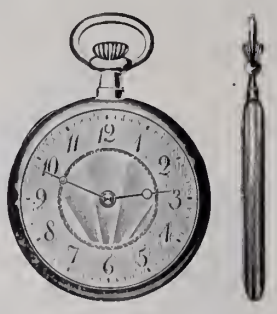
The up-to-date Swiss Chatelaine Watch, made in gold, silver and gun metal.

Also fine, extra-flat, Ladies' Gold Watches, decorated and enameled in latest styles.

Every watch warranted.

Material on hand.

Ask for a memorandum.



ALBERT LESCHOT, 65 Nassau St., New York
IMPORTER AND MANUFACTURER



Correct Reproductions of the Famous

"Willard" Clocks

SOMETHING UNIQUE

and of a quality to appeal to your cultured and discriminating patrons.

Send for Booklet and Trade Prices

KILLAM & CO.
15 Baptist St. PAWTUCKET, R. I.

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street **NEW YORK**

PATENTS

obtained on inventions and designs. Trade-marks, prints and labels registered.

R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D.C.

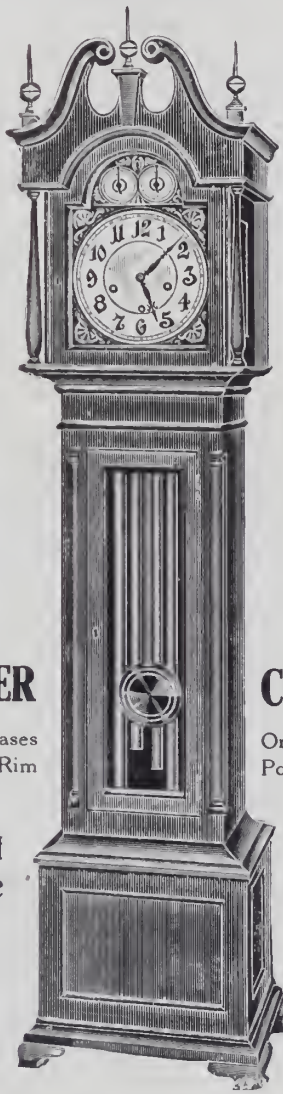
HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

OUR SPECIALTIES

A WESTMINSTER CHIME
Hall Clock
AT A POPULAR PRICE



6050. NEWPORT
Height 18 inches. Width 11½ inches





6051. NARRAGANSETT
Height 19 inches. Width 11¼ inches

IMPROVED WESTMINSTER CHIME MANTEL CLOCKS

Elegant Domestic Mahogany Cases
Raised Silver Dial Rim

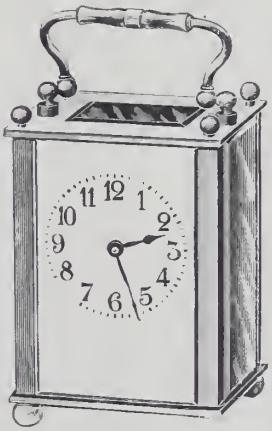
Ornamental Engraved Gilt Dials, 6½x9
Polished Movement, Solid Pinions

Complete Lines of Separate

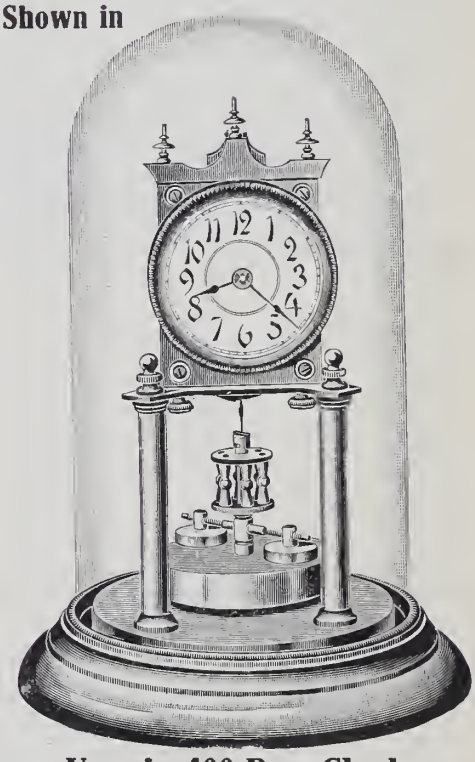


High-Grade Cuckoo Clocks
Genuine Black Forest Clocks
Fine Steel and Brass Movement
Many Different Patterns

CLOCK No. 2
Genuine Mahogany Case
93 inches high 21 inches wide
13½ inches deep
Five-Chime Movement
Striking on Nickel-plated Tubes



All Clocks Shown in Booklets



Urania 400-Day Clocks
Note Latest Improvement
Adjustable Pendulum Spring Attachment
Many Different Patterns

A COMPLETE LINE OF
FRENCH TRAVELING CLOCKS AND REGULATORS

SUSSFELD, LORSCH & CO. PARIS - 21 RUE DE L'ECHIQUIER NEW YORK - 37 MAIDEN LANE **IMPORTERS OF CLOCKS**

WRITE FOR BOOKLETS AND CIRCULARS



STORE KEEPING DEPARTMENT

An Original All Hallowe'en Display

Especially adapted to the needs of the retail jeweler and designed expressly for THE JEWELERS' CIRCULAR-WEEKLY, will appear in this department next week.

Use and Abuse of the Jeweler's Show Window

Written expressly for The Jewelers' Circular-Weekly by Frank Farrington

IT hardly seems likely that any live merchant is going to assume that the windows of his store can be used to better advantage in any other way than in displaying goods in them, though we know of at least one big store that claims that its windows serve the store best by letting in only light and the gaze of people who are curious enough to stand outside and look at the inside of the store through those windows. As the proprietor puts it, "We have no boxed-up windows. We take special pride in keeping the entire store neat and clean and the stock neatly arranged, hence the whole store is our show window. It is a pretty sight either day or night, and you will often see people out on the pavement standing and watching the customers trading or the clerks fixing up the stock."

There may be money in that plan, but there would be hundreds of times more money in the pretty sight of people looking into windows filled with goods and then coming into the store and buying them.

Windows are the greatest trade pullers that you can have if they are used in the right way. Let your windows tell stories that are brief, concise and easy to understand and remember. That is the rule for other advertising, and it is the rule for windows.

The display which shows the use and possibilities of the goods the best and gives their price is the good window. The window trim that shows a little of everything in the store is a poor proposition. The principle to follow is that of dressing the window in such a way that the person who stops to look into it will be led to enter the store with a possible intention of buying.

There is no off season for window displays. They must be kept working all the time. You cannot stop taking care of them for a week any more than the publisher of a weekly paper can skip an issue once in a while without losing subscribers. Make the window trimming as much a part of the regular routine of the store as sweeping out.

In the matter of special sales the window is most important and can help them along as much as advertising in the papers. Some merchants' ideas of a special sale window are to dump a lot of goods in the middle of the window in a miscellaneous pile with a price stuck on the top. They say that this is a novelty in window decorating and attracts attention and sells the goods.

As for its novelty, it is the old original window trim such as the first merchant might have undertaken. The worst part of such a plan is that it is taking old goods that are to be put at a bargain, and instead of adding to their appearance in every way so as to make them look as much like fresh stock as possible, it adds to their appearance of age and shelf-worn quality.

The oldest goods in the store can be made to look more attractive if displayed with pretty trimmings and fixtures than if thrown upon their own resources.

The window can be helped much and trimming made far more easy by the use of such fixtures as are made nowadays purposely for windows. When you begin your window campaign, or when you begin it over again after reading this, go or send to the best fixture house you know of and stock up with such appliances as your window dresser deems useful for his work. It will pay you to have these things. They will save work and they will save the goods. They will make it far more easy to use goods in decorating without making them look second-hand.

The beginner in window trimming should no more tackle window schemes beyond his ability than the tyro at the piano should attempt the masterpieces of music. It requires much experience to trim windows well, and the art is not the simplest, either. The novice must proceed warily lest he make failures that will cause him to appear ridiculous.

Before removing one display from the window, have the next one not only planned but as nearly as possible ready to put right in. Some stores pull down their curtains and keep them down for a day while they dress a window. It may take them a day to do the trick, and we have known of places where they took two days, but there is no need of losing a day on a window. If it takes so long to dress one, after everything is made ready outside of the window, you are using more elaborate trims than you can handle, or else you ought to have the work done at night.

The windows should be made to supplement the newspaper advertising, and the two work best together when the displays are of goods that are being advertised at the time. In such a case it is usually well to run in the window such display cards as reproduce the catchy headings of the ad. as applied to the goods in question. I have known dealers who reproduced in the window an almost exact copy of the newspaper ad.; this is not as difficult as it might seem, though requiring some preparation. Make a white background for the window to represent the page of the paper before printing the ad. Beginning at the top, copy the wording of the advertisement, abbreviating it if necessary to make it go into the space. The novelty of the display comes in in the fastening of the background in the place of any goods which might be mentioned, the goods themselves making a sort of huge rebus of the exhibit.

Such a thing is more practical as a novelty than as a regular display. However, displays occasionally which show great ingenuity are valuable on account of their making people think of you as a clever window dresser—a notion which, if it becomes at all prevalent, will result in shoppers as well as the mere curious crossing the street on purpose to see what you have done last.

The window trimmer in most stores must expect to work, and work hard. If it is a busy time, he is kept hustling to make the necessary changes in order to get as many goods before the public as possible. In the dull seasons he must rack his brain to think of schemes and displays that will tempt the public's jaded taste. There is no rest for the successful window trimmer.

The successful decorator is usually the man whose window trims run to comparatively simple displays rather than to those that are made up of much "gingerbread work." A display that is simple and suggestive of a need on the part of the observer, with a means of filling that need, will be the winning display.

The best workers in this direction to-day are not as elaborate in their plans as were those of a few years ago. There is a tendency toward a richer dressing and yet a simpler. The clean-cut, easily comprehended exhibit with nothing to confuse the mind is the winner. An article shown at its best and an attractive price make up the first principle, and any deviation from that should be in the line of making it more pronounced.

The city window trimmer finds that it is easy to get anything he wants to work with in the way of fixtures, etc. The country window trimmer is less fortunate, but, on

Storekeeping Department.

he other hand, the windows in the country tore are more valuable in proportion and he results from window trimming are reater. There is less and poorer competiion. Less expense is necessary to obtain esults.

Window trimming calls for a continuous earch for ideas. These may be found in he windows of other stores, especially if he worker may visit other cities and see he ideas that are followed there. Ideas are btainable in a thousand ways, and everyne that enters the mind should be set down n a small book kept for that purpose.

There are some lines of business where he dealers have always said they could ot see how they could make window disays that would be of any advantage. here are some lines where the dealers ave always talked just that way about adertising, but that has simply been proof of he lack of enterprise on the part of that articular dealer, rather than a lack of oportunity. Talk about a business that will t permit of window displays, even the ewspapers are using their windows at great xpense in some cases to show the public hat they are doing.

You can use your windows and you can ake money with them; small dealer or arge, you will find that your windows are lways worth something to you, and you can ake them worth more and more accordngly as you use them well.

The Way of the Enterprising.

MANY jewelers keenly feel the rivalry of the mail-order houses which send ut elaborate catalogues and seductive litrature. A jeweler and clock dealer in one f the livelier of the western cities recently ndertook to show the disadvantages of this ind of trading by a comparative display ade in his window. He had a big sign on hich was shown a picture of a miserable ig, labeled:

THE PIG IN THE POKE.

One side was a clock somewhat battered nd not running, and at its side a picture f a much more beautiful timepiece, a page orn from the catalogue of the mail-order ouse. The illustration represented what he purchaser had selected, and the clock as what was alleged to have been elivered. In front of this was an temized statement of the total cost f the timepiece, to which was added the ost of putting it in running order. On he other side of the window was a clock aken from the regular stock of the jeweler. he latter was in running order and repesented much better value for a smaller xpenditure. This was an eloquent lesson n favor of the home dealer.

A "Skidoo Sale" was announced by an nergetic western merchant recently. Everyhing had to go and the price of every arcle offered contained the figures "23."

In order to attract new patrons to a store "Charity Sale" is a novel idea. It is nnounced that $1,000 will be contributed to some one of the local charities, the lucky nstitution to be decided by a voting contest. Every visitor to the store is given a ballot upon entering, and allowed to vote once on that particular visit, but on certain days it is announced that one vote will count for two. This plan was adopted by a retail dealer recently, the result being that a great deal of interest was manifested and the business done more than warranted the outlay.

A silver loving cup, which was won at the Greenfield Hill (Conn.) Fair, recently, by the horse "Helen Z.," that was adjudicated the most handsome equine, was exhibited for several days in the show window in the retail jewelry store of C. H. Dilworth, Norwalk, Conn.

What is said to be the largest pear ever seen in McKenzie, Tenn., was exhibited a short time ago in the show window in the store of W. R. Crawford, of that place. The pear was grown by the jeweler in his own garden and weighed 26 ounces.

A gold brick—not the antiquated device used to lure unwary specimens of the race, but the genuine article—makes an attractive window display. Samuel Perkin, 128 N. 6th St., Allentown, Pa., is showing in his store window a genuine brick of gold. The brick is from the Philadelphia Mint, and is the result of the refining of the jeweler's gold filings during the past year. It weighs about 22.22 ounces.

A window display which attracted much attention recently was that of the C. Howard Daley Co., Danbury, Conn. The concern showed in the display window a stuffed and mounted Hungarian partridge. With the bird was shown a small photograph of a partridge nest, with 10 eggs in it.

Daniel Buegeleisen was recently convicted of obtaining a diamond by false pretensions and trying to pass a bogus check on G. B. Rose, a jeweler of La Crosse, Wis. Buegeleisen was sentenced to three years in the Waupun Penitentiary

The Attractively Furnished Store of H. Cohen & Sons, Indianapolis, Ind.

ONE of the attractive retail stores in Indianapolis, Ind., is that conducted by H. Cohen & Sons, now entering upon their fourth year.

The store is located at Pennsylvania and Market Sts., just at the head of the financial district, and in one of the best locations in the city.

In 1869 H. E. Cohen engaged in the jewelry business there, conducting it until about four years ago, when he took his sons, B. B. and I. G. Cohen, into partnership, under the present firm name.

Stray Items of Business Philosophy.

THE trade of the moneyed class is most desirable, but don't get the name of running a store for one class of customers unless that class is large enough to supply all the business you want.

When you find that you have a salesman who is too good at selling, who overloads his customers or who misrepresents goods to sell them, give him his release forthwith. You can't afford such a luxury.

The goods of the season should be put in rapid motion. As "left-overs" they not only diminish their own value, but they put a false flavor on the store itself.—*Canadian Pottery & Glass Gazette.*



INTERIOR VIEW OF THE STORE OF H. COHEN & SONS, INDIANAPOLIS, IND.

Lost or Found?

JUDY JEWELS:—"Can you tell me where lost articles of jewelry are kept?"

STATION AGENT:—"No, madam; but they keep *found* articles over there in the Lost and Found Department."

R. Branchaud, Cavalier, N. Dak., has added a plate glass show case, with adjustable ribbed glass shelves and electric light attachments, and made other improvements in his store.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to ruh them on good leather strop. Le Coultre's Strops (to he had with the Razors) should he used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

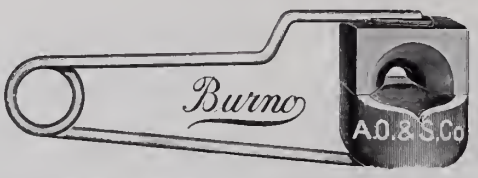
"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price-list. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

BURNO CRUCIBLES

No Furnace Necessary



Melt with a Blow Pipe

No. 1. Holding 100 Dwt., $ .65
No. 2. Holding 50 Dwt., .40
No. 3. Holding 25 Dwt., $ .25
Tongs suitable for all. .10

Order through your jobber

American Oil & Supply Co., 52-54-56 Lafayette Street NEWARK, N. J.



We Repair Jewelry

Make It To Order, Alter and Match It

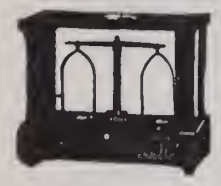
Many "Jewelry Repairers" are such in name only. The jobs they receive are turned over to us or some other bona-fide repairer.

Deal with us direct and save the middleman's profit.

Twenty-five years' experience is a sure guarantee of good results.

Mountings, Bracelets, and Special Order Work. Coloring and Plating.

BRESLAVSKY BROS., 51-53 Maiden Lane, New York



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

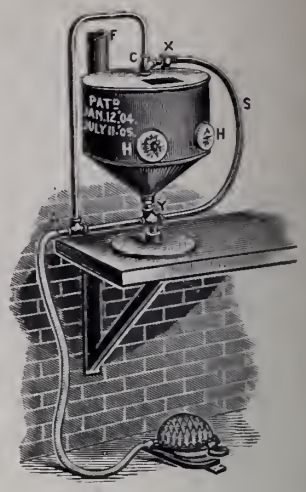
Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland





The Cyclone Sand Blast

Price (without bellows) **$12.00**

A really practical and efficient Sand Blast at a low price

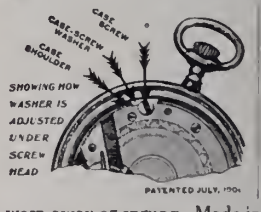
Satisfaction Guaranteed

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jewelers' Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK



PATENTED PERFECT FITTING CASE SCREW WASHER

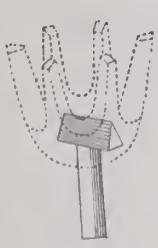
Perfect fitting und screw-head and ways ready for u Holds movements curely, even if scr shoulder on case worn away or sprung. Made in all sizes. Prices, gro $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.

For sale at all material houses.

S. URICH,

334 Columbus Ave. New York Ci

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2124.—**Melting Silver.**—*Through the columns of your valuable paper would you kindly give me full particulars as to the melting of silver? I have melted as follows: I place the scrap silver in a crucible after thoroughly examining to determine that no foreign substance exists. When the metal is just about melted I place in a very small portion of powdered borax. In the meantime I have heated the ingot just hot enough to allow its being touched with the hand with impunity. I stir the metal with a cherry red iron rod, and when the metal is thoroughly melted I let stand a few seconds and then pour. I also oil the ingot, but the silver bar always has a roughness. When rolled it becomes full of scales and is therefore absolutely useless. Would you also tell me what alloys I should put in pure silver in order to make it 925/1000 fine?* *J. W. McK.*

ANSWER:—Cover the silver well with borax and the silver will run more smoothly. After it has cooled in the bar it should be pickled enough to remove all scale, in nitric acid diluted with two parts of water. If the silver has been melted over a number of times it becomes brittle, and new silver should be added. When rolling keep the silver soft by annealing frequently, and pickling to remove scales. Sterling silver contains 925 parts of fine silver and 75 parts of pure copper. They are alloyed and melted together in the same manner as pure silver.

QUESTION No. 2125.—**Gold-Reducing Agent.**—*Will you tell me how much nitric or muriatic acid is used to "cut down" gold for a solution?* *B. L.*

ANSWER:—For cutting down gold for a solution only enough nitric and muriatic acid are used to reduce the gold in the liquid. It is immaterial how much acid is used, the only drawback being that it takes so much longer to evaporate the acid to dryness, which, of course, takes longer for an excess of acid. Use two parts C. P. muriatic and one part C. P. nitric acid on the finely cut-up pieces of gold. Heat the evaporating dish gently over a warm sand bath. If the acid does not dissolve all the gold, then add a little more until the desired result is accomplished. Keep up the warmth of the dish until the whole is of the consistency of syrup. After this, treat in the usual way by adding warm water. Mix up well and run through filtering paper, and the gold is ready for the plating solution.

QUESTION No. 2126.—**Gilding Watch Plates.**—*How can I gild watch plates? I have tried to gild them in the same way as other articles, but they do not come out right.* *G. W.*

ANSWER:—Watch plates are usually gilded in the regular way, with a cyanide of gold solution, then immersed in a mixture composed of copper sulphate, three parts; verdigris, seven parts; ammonium chloride, six parts; potash nitrate, six parts; acetic acid, 31 parts. After dipping, heat the articles on a sheet of copper until they turn dark or black, then treat with a solution of concentrated sulphuric acid, rinse off and dry. Or, in place of the above dip, prepare into a paste the following: Alum, three parts; potash nitrate, six parts; zinc sulphate, three parts; sodium chloride, three parts. Coat the articles with it, heat on an iron plate until they turn black, then wash in cold water.

QUESTION No. 2127.—**Painting Gold Signs.**—*We want to put some gold lettering on a glass show case. Please tell us how we can make the gold leaf adhere to the glass.* *P. & G.*

ANSWER:—To secure the gold leaf to the glass for lettering, a size is required. This size is made by dissolving finely cut isinglass, about one-half teaspoonful, in a little boiling water. Add as much alcohol as there is water and strain through silk. Draw the outline of the letters with anything that will mark on the glass, paint on the size with a fine brush and lay on the gold or silver leaf. When dry, heat the size and paint over the letters again, while warm; then put on another gold or silver leaf. When dry, mark the outline with soap on the back and proceed to cut away the surplus leaf with a sharp penknife to the soap mark. Paint over the letters again with a size composed of gum tragacanth in water, using the size very thin.

Ormolu Gold.

(From the *Brass World.*)

ORMOLU gold wares are now extensively sold in a large variety of ornamental novelties such as clocks, jewel boxes, vases, trays, etc. Many concerns are engaged in its production. While a difficult finish to produce commercially on account of the great care that is needed in carrying out the different processes, there is no secret about the method used. It may be described in a very few lines:

The article may be of any metal, but antimonial lead or spelter is usually employed. These are sand-blasted by some concerns to obtain a fine matt finish, and left in the original surface by others who expect to obtain a sufficient matt finish out of the acid copper deposit. The satin finish wheel is also used for this purpose.

The article is next cleaned in the regular manner and given a good, heavy coat of copper in a hot cyanide copper solution. A heavy deposit is necessary, as the acid copper subsequently put on does not "throw" sufficiently to reach all of the deep places. When the article is afterward dipped (as it has to be), the copper is removed in such locations. The object of the hot cyanide copper solution is to have it cover and throw to the best possible extent. From half an hour to one and one-half hours may be necessary for this operation, depending upon the character and whether the deep portions are prevalent. A good, bright, clean-working copper solution is necessary, and if used hot generally stands at about 6 degrees Beaumé.

The next process is the acid copper deposit. This is the regular sulphate of copper solution, and should not contain over one or two per cent. of free acid. If more is used, the edges of the deposit are apt to "burn." The solution should stand from 16 to 18 degrees Beaumé. From one to two hours should be used for giving this deposit, and it should be run slow. The pressure should be from one to one and one-half volts, and care must be taken to cut it down as soon as the edges show dark red from "burning."

When the acid copper deposit has been put on, the article must be dipped in a regular dip. Unless this is done, the surface will have a muddy tone, instead of the glistening luster, after the gold has been put on. The regular bright dip (not the ormolu dip) is used for this purpose. The article is simply dipped in it until a clean, uniform surface is produced, after which it is carefully rinsed and then given a brass deposit.

The brass deposit now put on is used to economize gold and give the yellow shade so much desired in gold deposits. If the gold is put directly on the copper, the surface has a red shade, and in order to overcome it a large quantity of gold would have to be put on—an expense too great for ordinary work. By first brass plating the acid copper deposit, not only can the least possible amount of gold be put on, but a better shade is produced. The brass should be a bright one, and to give it this property a small quantity of white arsenic is used. The brass is run at about 120 degrees F.

After the surface has been covered with brass no further deposit is necessary. If it is allowed to go on, the glistening effect of the acid copper will be obliterated. All that is needed is a mere "blush."

A gold deposit is now put on over the brass. The regular phosphate gold bath is used, and it is made from the chloride of gold. From three to five pennyweight of gold per gallon is used. The solution is used at a temperature of about 120 degrees F. The article is kept in motion while the gilding is going on.

After the desired color has been produced, the article is rinsed and dried.

The high lights are now burnished and the whole lacquered with a satin finish lacquer. When well done, an ormolu gold deposit will have a fine matt, glistening surface which is very beautiful and delicate.

C. DORFLINGER & SONS

36 MURRAY STREET

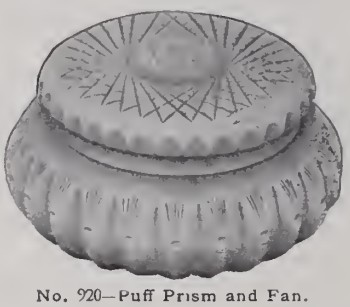
NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

The Pairpoint Corporation

NEW BEDFORD, MASS.

SILVER PLATE AND CRYSTAL CUT GLASS



No. 920—Puff Prism and Fan.

ELECTROLIERS AND GAS PORTABLES

BRANCHES:
38 Murray Street - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

Photo. Book Loaned to the Trade on Application

CROUCH & FITZGERALD



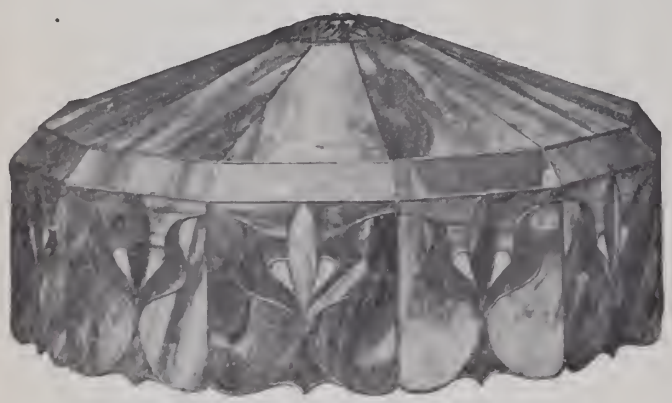
Jewelry Trunks and Cases

177 Broadway, Bet. Cortlandt and Dey Sts.
688 Broadway,
723 6th Ave.,
New York.

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK.



3020—18 in. Diameter, Tophanger

UNIQUE ART GLASS AND METAL CO.

46 PARK PLACE, NEW YORK

Makers of High Grade

Art Glass Dining Room Fixtures

Lamp Shades, Electric Shades and Portables

CALL IN AND SEE OUR BEAUTIFUL LINE OF PRODUCTS AT POPULAR PRICES

Also an Elegant Line of

RICH CRYSTAL CUT GLASS AT FACTORY PRICES



We make a large assortment of Jewel Boxes, Stick Pin Cases, etc.

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

TRADE R MARK

C. F. Rumpp & Sons

PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Modern Changes in Pottery and China Decoration.

ALTHOUGH the pottery industry is conservative to the last degree, as indeed it has occasion to be, yet the present era of hustle, labor-saving appliances, and competition has not developed itself without its influence being felt on our lethargic industry, says a special contributor to the London *Pottery Gazette*. The last 25 years have seen perhaps more changes in methods of manufacturing and decoration than the previous 50 years. Whether all these developments and changes are for the better may be left to individual opinion; the object of these remarks is to diagnose them and point out a few collateral facts connected therewith.

Could we be transported back to some year, say, between 1860 and 1870, and placed in a high-class crockery stall, one thing at any rate would strike the experienced observer—the fact that so far as durability and finish of our wares is concerned, we cannot congratulate ourselves upon any material advance, with the exception, perhaps, of one or two leading firms. Another point may be mentioned by the way—that practically all the goods displayed would be of British production—a feature that would not be likely at the present day.

But to come to a closer inspection of our crockery stall, let us take a glance at the principal sources of decoration in vogue at that period. We should see what seems destined to endure through all changes of fashion, viz., the ordinary printed dinner, toilet, and tea patterns, and in practically all the colors that we see them to-day. Further we might see some of the identical patterns—pheasant, willow pattern, etc.—which for some inscrutable reason seem gifted with immortality. We might see printing in two or three colors—a style which has apparently died an undeserved death. Elaborately tinted and enameled tinted patterns would form the principal feature of the next grade, while in fancy articles and dessert ware, ground laid colors with hand-painted panels elaborately traced in gold—that is in real burnished gold.

At that period the art of the old pottery painter was at its height. The style was no doubt conventional, but it was undoubtedly clever. That it was original we cannot claim, being inspired by both Dresden and Sèvres, but its dexterity of manipulation and the simple honesty of its effects were such that cannot be excelled to-day throughout the whole range of the British potteries. Groups and sprays of flowers, rose, poppy, anemone, forget-me-not, pansy, every painter had a list of flowers, each of which required certain stereotyped but elegant turns and strokes of the brush, which were never departed from. An artist painting groups of flowers, say, on a dessert service, would go through the entire service with the roses, then he would follow with the anemone or poppy, and so on, till all the flowers being completed he would add leaves in two greens (light and dark), and afterwards put in tracing and various touches to his flowers, all according to rule. The principle was to work through in the various colors one at a time, and it was extremely curious to see how the parts of different flowers which happened to be of the same color were touched in when he was working in that particular color, having the appearance of a Chinese puzzle to the uninitiated. This style of decoration has become quite obsolete. In fact the art of the pottery painter of the more modern type is fast becoming defunct; there is a limited and diminishing market for the very highest class, and a similar demand, unfortunately, for the very lowest.

These, then, are the principal forms of decoration we should find in our old-time store, the sources of which would be printing, ground-laying, gilding, and painting, each entailing male skilled labor of no mean order. Now practically all the changes that have come about in the intervening years are due to three things, viz., liquid gold, the aerograph, and the chromo lithographic transfer, each one in its turn, it should be said, exercising a retrograde influence on the skill of the old pottery decorator.

The first named, dependent for its effect on its glitter and not to elegance and accuracy of line, has displaced to a large extent the old-fashioned gilder, whose place has been taken by women with technical ability which does not rise above ugly and inaccurate splashes of gold, and edges and lines of varying breadth. Incidentally, the art of the burnisher has become a disappearing quantity, as, of course, liquid gold does not require it.

The aerograph is not such a sinner in this respect, as there are many beautiful effects obtained by this ingenious contrivance, but there is no doubt it has exercised a decimating influence on the little army of groundlayers that existed formerly. The male groundlayer was once an important feature in a well-equipped pottery, and was a skilled worker of no mean order, but at the present time it is probable that one might count on the fingers of one hand the firms that employ men groundlayers as such only. What is left of the old art of groundlaying is mostly what is known as "oil and dusting," which is an unskilled and feeble imitation of the old method, chiefly done by women. But it is the advent of the chromo lithographic tranfer that has dealt a deathblow to the art of pottery painting, and further, adding insult to injury, many of the painters have gone over to their enemy and assist by what is known as "touching-up" and extending the lithos, to further cripple their industry; they have to do it or join the ranks of the unemployed. So we are compelled reluctantly to come to the conclusion that the principal changes during the period we have mentioned are due to inventions which militate against application and skill, and tend towards a dead monotony of mechanical processes, requiring a minimum of intelligence and capacity.

To revert a little to these forenamed items, for the benefit of the uninitiated we may explain that what is known as liquid gold is not a gold in the true sense of the word. Although containing a certain proportion of the precious metal it is in reality a lustre in composition. It is supposed to be a German invention, but the date of its inception is shrouded in mystery, and for a long period its exact composition was a mighty secret. Although it is pretty well known in England how it is made, up to the present time almost our entire supply is obtained from Germany and France. For a long time its use was very limited in this country, it contrasted so badly with the ordinary burnished gold that the trade would have none of it. Improvement, however, continued to be made in its preparation, a better color was obtained, and a greater facility for working it, till eventually opposition was broken down, and the years 1870 to 1880 saw a huge extension of its use, which has gone on increasing, till, at the present time, no potter who decorates his ware at all can afford to do without it. It is, however, even now a peculiar product, and has vagaries and disadvantages to which ordinary gold is not subject. Of course, it is the price, being only a fraction of that of ordinary gold, that has brought it into favor so extensively.

Of the aerograph little need be said except that it is an extension of the principle that is in vogue in every hairdresser's shop in the land, viz., a spraying device; color is blown through a small aperture in a kind of tube by compressed air. Its manifest advantage over groundlaying is in the facility it affords of varying the strength of



No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW few really useful, practical articles you have for Men?

Here Is One - We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in "Dorantique," Copper, Nickel, Brass and Silver Plate

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios : Apollo Silver Co.

WORKS { 4-5 Marion Street / 205-207 Lafayette Street

544 Broadway, NEW YORK

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents

and upwards

With a Liberal Discount to the Trade

THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application 37 and 39 MAIDEN LANE, NEW YORK

A Crystaloid Sign will be sent upon request to dealers

Established 1879 Manufacturer of

LOUIS W. HRABA **Fine Leather Goods**

29 East 19th St., New York Exclusively for the Jewelry Trade

LEIMAN'S AUTOMATIC CONTINUOUS FEED



SAND BLAST

$15 AND UP Guarantee

FOR ALL CLASSES OF WOR
Used with Foot Bellows or Blow

PRESSURE BLOWERS $17 and U

For Sand Blast, Gas Appliances, etc.
NOISELESS—STEADY FLOW

JEWELERS' MACHINER and Work Bench

ENTIRE PLANTS LARGE OR SMALL EQUIPPED

LEIMAN BROS. 145 BRILL S NEWARK, N.

62 JOHN ST. NEW YORK MANUFACTURER

HALL CLOCKS

The Best Tubular Chimes

GRAND PRIZE ST. LOUIS
—: 1904 :—

BAWO & DOTTER

26-28-32-34 Barclay Street, New York

IMPORTERS AND MANUFACTURERS

Fine Imported Clocks

OF EVERY DESCRIPTION

SEND FOR CATALOGUES

olor, and the delicate gradation of tint hat it allows. Its manipulation is exlusively a feminine operation, and its introduction on a large scale dates from 10 o 15 years ago.

The application of a form of chromo ithography to the decoration of pottery is n entirely modern affair. The first patent aken out for this process was by a Frenehnan about 20 years ago. The difficulties onnected with its perfection were enornous and intricate, but local firms have uccessfully overcome them, and at the resent time our local productions are quite qual, if not superior, to the foreign article. The designs in this process are printed in eramic colors on a film-like paper, which s placed on the pottery, previously sized, which retains the design, allowing the paper o be removed, when the ware is ready for he kiln. The effect of a good lithographic ransfer is equal to that of a fine china ainting and the difference cannot be deected by the casual observer. The only erious defect connected with this process s that of necessity, large editions of each lesign have to be produced to make it rofitable, and, unless in the case of exlusive designs, one sees the same design o often on all manner of articles that the ye thoroughly wearies of it.

Of course, in this hasty review of the hanges that have come about in modern imes we cannot take note of all the various pecial decorations of firms, which spring p from time to time and are exploited vith various success. What we have set ut here are the main features that have nodified and altered the styles of deecoraion that existed in the good old days when he art of potting was not a misnomer or the manufacture of pottery.

How Nature Is Making Diamonds and Why Man Cannot Do It.

ALL experiments, and they have been many, go to show, if not to prove, that liamonds are formed by the slow cooling of crystallization of liquefied carbon in an environment of other fused material at intense heat under enormous pressure, says *The Queen.*

To obtain any affective approach to the heat of the interior of the earth electric furnaces have been invented which are capable of producing a temperature of 5,500 degrees centigrade; and vessels of such strength have been made as to stand a pressure of 50 tons to the square inch. To the non-scientific mind these figures are practically incomprehensible, and the vastness of the first set can only be dimly imagined when one remembers that in the centigrade register the boiling point of water is represented by 100 degrees.

As to the second figure, we can vaguely illustrate its meaning by comparing it with the pressure produced in the underground laboratories of nature, which is enough to shake a continent, while the mere excess of the molten material, which is, as it were, boiling over, is sufficient to devastate whole districts and bury entire cities.

The third condition precedent to the making of a diamond is slowness of crystallization, or, in other words, length of time. Sir William Crookes, who has made diamonds, plunged his white hot crucible into cold water, with the result that any crystals produced generally exploded a short time after being liberated from their matrix, even if they did not do so before.

If the scientist cannot wait long enough for the cooling process, the rogue in a hurry to be rich by deceiving people cannot afford to wait. Hence there is no chance of a swindler achieving any real success, for he could not afford to wait long enough for the proper crystallization, even if the other conditions were present.

There are many tests for ascertaining the genuineness of a diamond, some simple and some more difficult of carrying out, such as the use of the cathode rays, under the influence of which paste does not glow as do the real gems. But nature herself has imposed a condition and test which none but the genuine stones can stand.

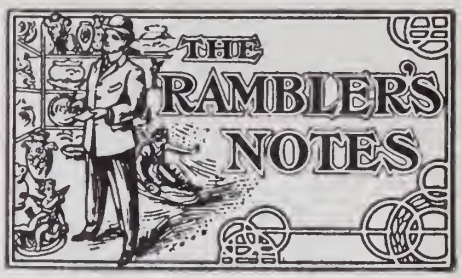
Her test is simply that of time, and the proof of fraud, which is at once decisive and penal to the artificially made diamond, is simply self-destruction—it explodes and dissolves itself into dust. We have seen that the gem is produced under immense pressure, but as the outside solidifies first and carbon has the abnormal property of expanding instead of contracting on solidification there is generally a condition of strain in the interior of the crystal which sooner or later, but usually very soon, causes the stone to explode.

This occurs indeed not infrequently in nature, when the gems have crystallized under relatively rapid cooling, and the diamond soon after its removal from the enveloping matrix, the so-called "blue ground," explodes. This is doubtless the case with the great Cullinan diamond, the largest yet discovered, measuring four by two and a half and two inches and weighing before cutting nearly one and a half pounds. It was a part only of an enormous octahedron, which had probably split owing to this internal strain. Even if "scientific" diamonds could be made no one in his senses would purchase a gem which was liable to destroy itself at any moment, and no reputable firm would dream of selling jewels which might explode even before the customer got home.

Chemically produced or "scientific" diamonds were first experimented for by J. B. Hannay in or before 1880, and by Sydney Marsden in 1881, who produced black and transparent diamonds; but the first authentic artificial preparation of the diamond is due to the celebrated French chemist, M. Moissan, who followed Mr. Marsden's experiments in 1894-1905.

The French savant, however, never succeeded in obtaining transparent diamonds by his process; at least the white crystals yielded to reagents and were probably not pure carbon. These results, although deeply interesting to scientists, have not the least interest to any one else. For one thing the "diamonds" are so small they need a magnifying glass to see them, the largest ever produced being only one-fortieth of an inch long.

The firm style of the business conducted by Charles H. Rothinghouse, Jonesboro, Ind., will hereafter be known as Rothinghouse Bros.



FERN AND FLOWER DISHES

PORCELAIN dishes for holding ferns and flowers for the table have oddly shaped pedestals. One of the newest designs shows the body of the dish resting on six pedestals, suggestive of Greek columns. An attractive and unique centerpiece for holding flowers is made with higher stands than have previously been used. Its shape is a narrow oval, and at the blunted ends the dish proper rests on columns which are attached to a flat oval base. Sometimes there is a silver pedestal or standard with a porcelain fern dish, and again entire porcelain centerpieces are seen. Another novelty of this kind is oval in general outline, with the entire surface cut in squares, giving a lattice effect. These are open, and under the dish of metal there fits one of a contrasting color, of green glazed pottery or brownish porcelain. The legs are slender silver columns finished at the base with a claw and ball design.

*

FINE IMPORTED CLOCKS

ATTRACTIVE exhibits seen at the salesrooms of Theodore Schisgall, importer of clocks, 116 Chambers St., New York, include a dainty mantel set. The clock is set in a standard of white marble which rests on an oblong base embellished with decorative effects in golden bronze. The face of the clock is partly surrounded with a wreath pattern, while at one side of the clock stands a bronze Cupid. One of his arms is raised above his head and in his chubby hand he lightly holds an arrow. The other hand holds his bow pressed against his breast. At the top of the standard is a quiver filled with arrows. Each of the two candelabra, which are finished in keeping with the central piece, have a small bronze Cupid who is about to climb the standards toward the three gracefully curving arms which support cups used for the candles. Another attractive clock set seen at the same salesrooms has a clock mounted in a standard resting on a white marble base. The base of the clock is decorated with a design showing a basket filled with fruit. On top of the standards is a bronze statuette of an infant with arms outstretched toward its mother who is standing at one side of the clock.

THE RAMBLER.

The jewelry store of Victor A. Engstrum, Evanston, Wyo., was robbed one morning recently of diamonds and gold jewelry valued in all at about $1,500. Entrance to the store was gained by prying open a rear window with a jimmie. A reward of $500 has been offered for the apprehension of the thieves by Gov. Bryant B. Brooks, of Wyoming.



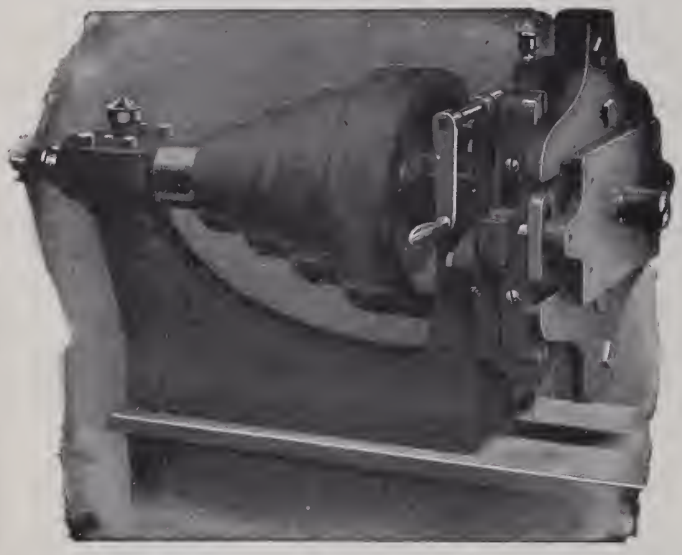
JEWELER'S WORK BOX

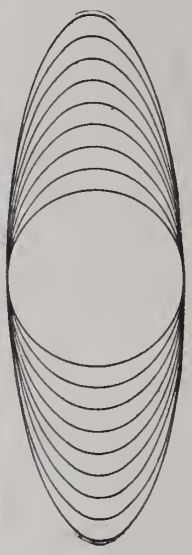
Price Each, 75c.

EVERY JEWELER NEEDS ONE
THE MOST PERFECT BOX MADE

Manufactured and For Sale by

WILLIAM DIXON, Incorporated
39 John Street NEW YORK





Our Oval Spinning and Turning Lathe

Our cuts show headstock of Lathe and variety of elliptics produced on same, retaining minor axis.

Write for our Catalogue of Spinning Lathes.

P. PRYIBIL,
520 W. 41st Street, New York

JOHN AUSTIN & SON



Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R. I.

We Do Our Own Smelting.

L. LELONG & BRO.

GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE

IMPORTER AND MANUFACTURER OF

Watch Materials, Tools, Jewelers' Supplies and Optical Goods

BARGAINS IN

ENGRAVING BLOCKS

PRICES ON APPLICATION

Fine Gold, Silver and Platinum always on hand. Highest Prices paid for Old Gold and Silver.

Prompt shipments of Jewelers' and Watchmakers' Tools and Material to all parts of the United States.

A. ZAREMBOWITZ
250 East Houston Street, New York

We will mail upon receipt of $1.00 our 800-page Catalogue; this $1.00 will be deducted from the first purchase of $10.00 or more.

UMBRELLAS—The Jewelers' Line



KREIS & HUBBARD
MANUFACTURERS
252 Franklin Street CHICAGO

You can guarantee our gold and silks. We stand back of you.

LEES & SANDERS,

CHEAP OCEAN RATES
MAKE IT EASY TO COMPETE

SWEEP SMELTERS,
BIRMINGHAM, ENG.

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD. SILVER. FILINGS. SWEEPINGS &c..

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.	14 K. 66c. per dwt.
10 K. 50c. " "	16 K. 74c. " "
12 K. 58c. " "	18 K. 82c. " "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.
43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER
Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS
L. & M. WOLLSTEIN
16 JOHN STREET, NEW YORK
SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

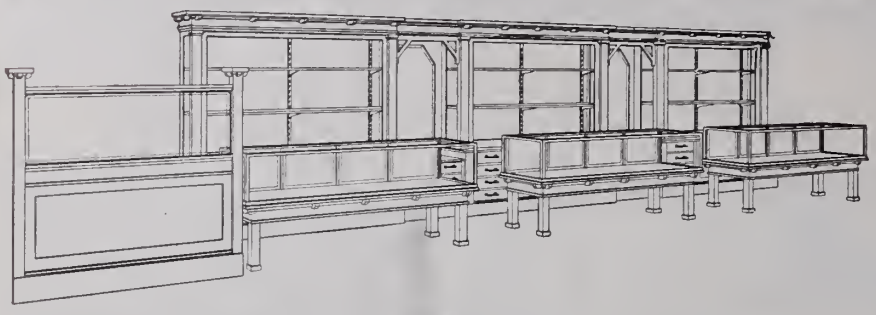
HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

PLATINUM
AMERICAN PLATINUM WORKS
NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS
NEWARK, N. J.

ALEXANDER H. REVELL & CO.

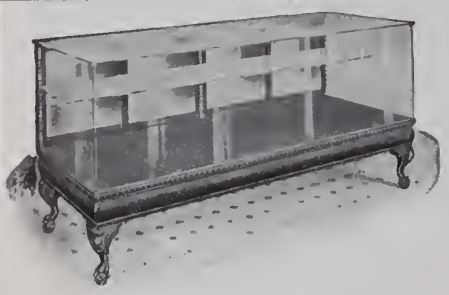
REES, DAYTON, EASTMAN AND HAWTHORNE STREETS **CHICAGO, ILL**



Manufacturers of
High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."



American Beauty No. 408

THE
American Beauty

display case is the acme of jewelry case construction.

Let us tell you about it.

If you contemplate remodeling your store, write to us at once. We will be pleased to submit floor plans, sketches and specifications.

Write for catalogue C.

GRAND RAPIDS SHOW CASE CO., Grand Rapids, Mich.
Branch Factory: LUTKE MANUFACTURING COMPANY, Portland, Ore.

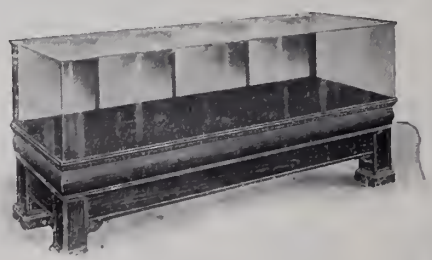
New York Office and Showroom:
750 BROADWAY

St. Louis Office and Showroom:
(Same as McKenna Bros. Brass Co.)
1331 WASHINGTON AVE.

San Francisco Office and Showroom:
576 MISSION STREET

Under Our Own Management

THE LARGEST SHOW CASE PLANT IN THE WORLD



American Beauty No. 480

JEWELERS' SHOW CASES.



Our Small ROSEWOOD MOULDING STEEL LINED CASE. We Challenge the World to Produce a Better Case.

F. C. JORGESON & CO.
11-17 N. ANN ST., CHICAGO
Makers of all Kinds of
JEWELERS' FIXTURES
Write for Illustrated Circular
Our Motto: The Best of Everything



Interest Paying Teller No. 711

¶No Bank in U.S. pays 15% interest.

¶Our Show Cases do.

¶ Get Our Price.

WADELL SHOW CASE AND CABINET CO.
Near Mt. Elliott, DETROIT, MICHIGAN



ELK TEETH
CUT GEMS
ROUGH GEM MATERIA
CLAWS OF LION, LYNX, CAT, EAGLE, OWL, HAWK
Any of above sent on selection responsible Manufacturers, Jewele or Lapidaries.
Price Lists. Strictly wholesale prices.
L. W. STILWELL
DEADWOOD - - SOUTH DAKOT

CASTINGS Gold, Silver, Bronze, Brass German Silver, Copper and Iron
L. D. TEL. 2072 L. Supply Jewelers, Silversmiths Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines Cast Iron Hub for sinking in Steel Dies Chandeliers Undercut Work, Statuary.
AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N. J.

POST CARD VIEWS of your own city IN COLORS $6.85 for 1000

THANKSGIVING, CHRISTMAS, NEW YEAR, FLORAL, COMICS, ETC., DIRECT FROM FACTORY
Our hand-colored views are absolutely the best made in America. Send for samples
NATIONAL COLORTYPE CO., 34 East Third Street, CINCINNATI, OHIO

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

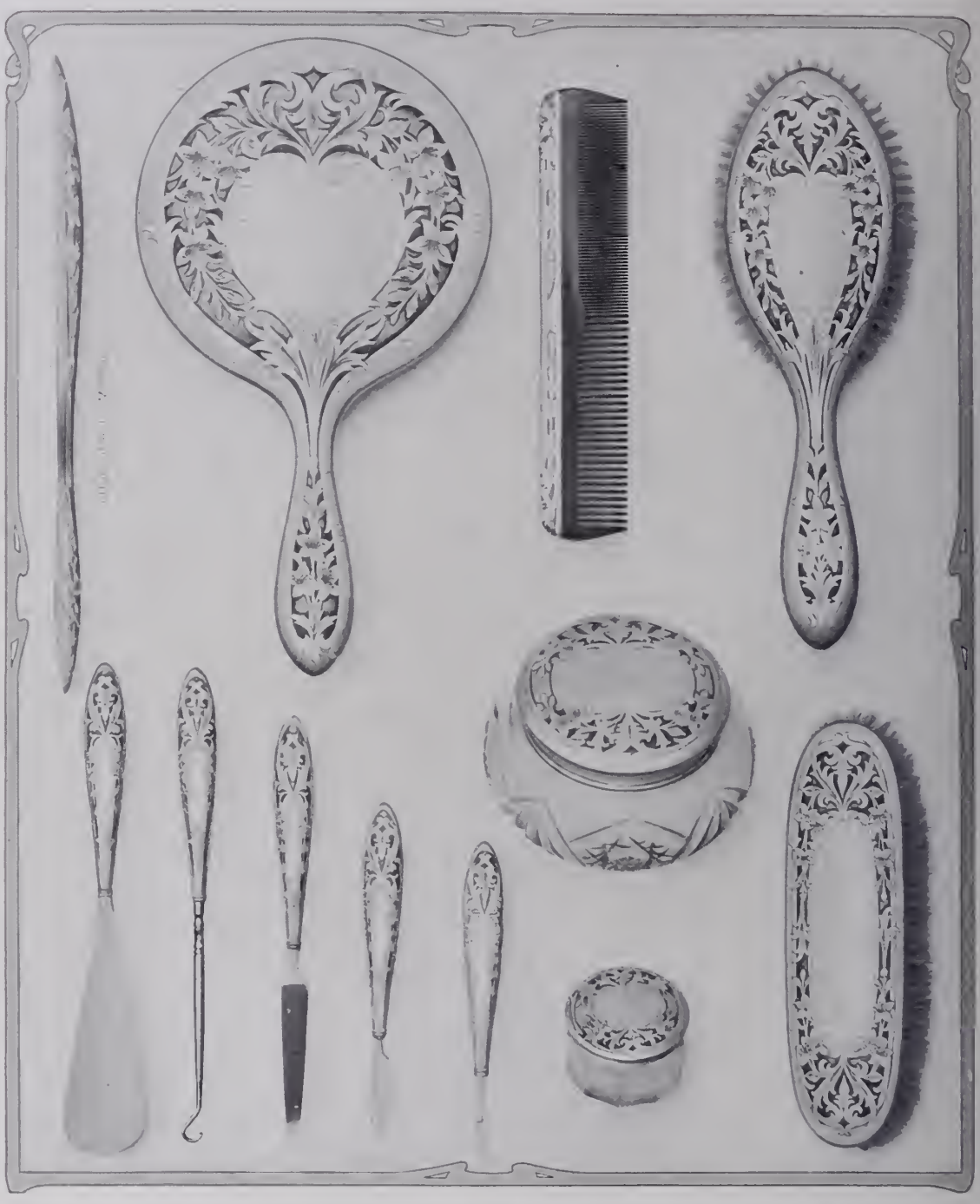
40th Year. WEDNESDAY, OCTOBER 14, 1908. Vol. LVII., No. 11.



Handsome Repoussé Plaque Representing a Roman Battle; After the Medieval Style.

(See Text on Page 63.)

ALVIN SILVER



THE ORANGE BLOSSOM, No. 2403-5 (Hand Etched) (Very Thin Model)

Bonnet Brush	$6.80	Handle Mirror, large	$20.00
Cloth Brush, large	8.00	Ring Mirror, large	18.00
Hair Brush, large	12.50	Nail File	3.20
Hat Brush	3.80	Nail Polisher	8.20
Military Brush	7.00	Nail Polisher Rest	7.00
Tooth Brush	3.20	Paste or Salve Box, medium	3.00
Velvet Brush	5.00	Paste or Salve Box, small	2.50
Button Hook	3.20	Pin Tray	6.30
Gent's Comb	4.50	Puff Box, medium	9.00
Ladies' Comb	4.50	Shoe Horn	3.40
Corn Knife	3.20	Hood Whisk Broom	9.30
Cuticle Knife	3.20		

Subject to the usual Catalogue discount

Illustrations about one-third actual size.

ALVIN MFG. CO., 52 MAIDEN LANE, NEW YORK

ANOTHER PAGE FROM OUR TOILET WARE CATALOGUE



The Standard Railroad Lines of the Country insist that all of their employees in the operating departments have high-grade watch movements, and these movements must be encased in dust and moisture-proof cases to ensure their keeping accurate time.

Fahys Cup Screw Cases, made in "Permanent," "Bristol" and "Montauk" qualities, are in great demand and give satisfaction at all times; hence their popularity with Railroad employees and mechanics.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



As in a looking-glass, reflection must show the truth.

A little reflection on your part must convince you that the diamond cutter gets less for his stones than the firms who buy their diamonds of the cutter and resell them. We are diamond cutters.

J. R. WOOD & SONS

DIAMOND CUTTERS

Also Importers of Rubies, Emeralds and Sapphires

2 MAIDEN LANE, Corner of 170 Broadway - - - - NEW YORK

HIGH QUALITY

Plain Solid Gold Rings



Our rings are on top because they are the best that can be made and are the standard for quality.

You can implicitly rely upon rings bearing our trade-mark ≷ being exactly the quality of gold they are stamped. We guarantee it.

Our prices are as low as it is possible to sell for and furnish the quality represented.

J. R. Wood & Sons

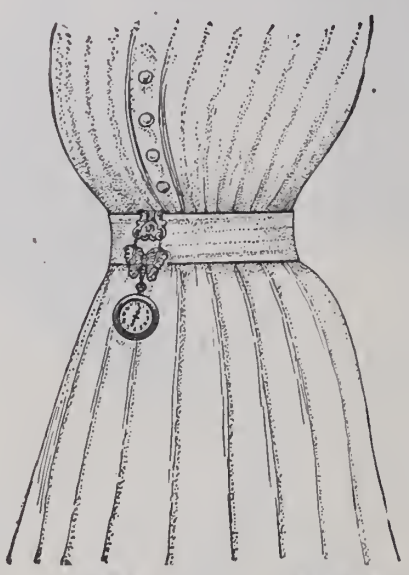
RING MAKERS

2 Maiden Lane Corner of 170 Broadway

NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







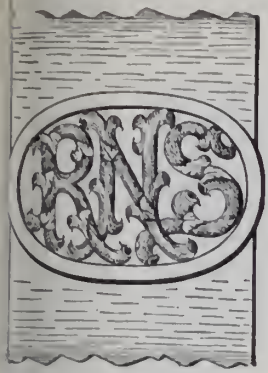
INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

Our Locket Fob has already proven itself to be a great seller. We predict for our Watch Fob great results. It is a winner. Write for samples. We sell the wholesale trade only.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane



No. 814.



No. 348.



No. 8.



No. 100.



No. 309.



No. 358.



No. 357.



No. 701.



No. 356. No. 358.



No. 352. No. 355.

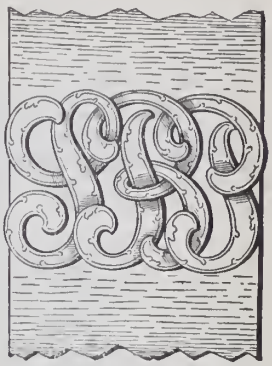
Gold and Silver.



No. 500.



No. 850.



No. 313.



No. 13.



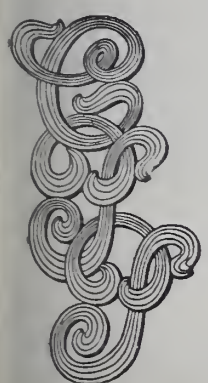
No. 11.



No. 323.



No. 321.



No. 918.

Our engravers have been specially trained in the designing of monograms for skeleton and pierced jewelry, so we are naturally better equipped to produce artistic and serviceable pieces than are firms who make but an occasional article in this line.

Our catalog shows a large variety with list prices.

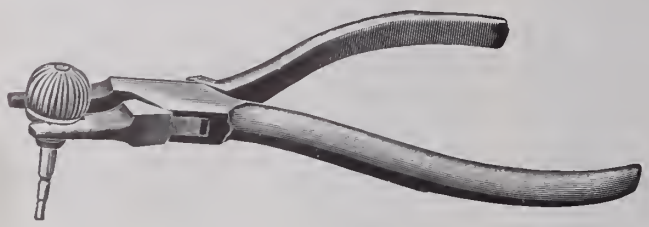
WENDELL & COMPANY

OF

47 John St., New York, and 57 Washington St., Chicago



No. 194.

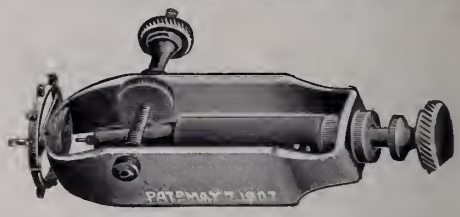


CROWN PLIER No. 331

For clamping the collar of crowns on dust-proof cases while removing same from pendant. This is usually found a difficult task but easily done with the help of this plier.

Nickel plated.....each, $ .60

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

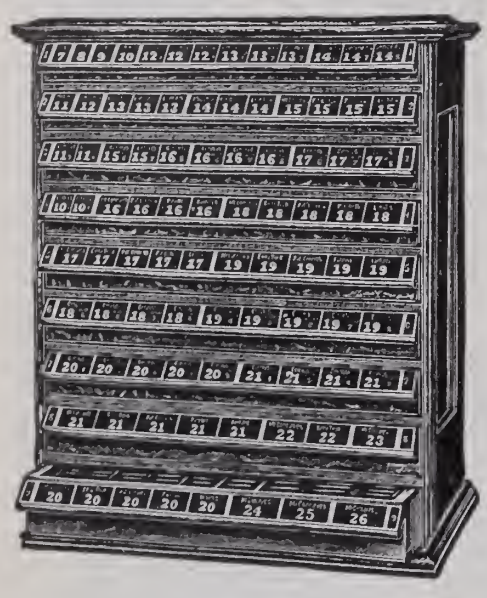


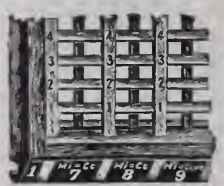
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet witbout either distorting the hairspring or hending the balance; with the aid of this tool the difficulty is overcome. Tbe tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting tbe balance the jaws may be slid under the hair-spring and hy pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive tbe staff pivot, you can force the collet from the staff, without injury to balance or hairspring. Tbe adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)

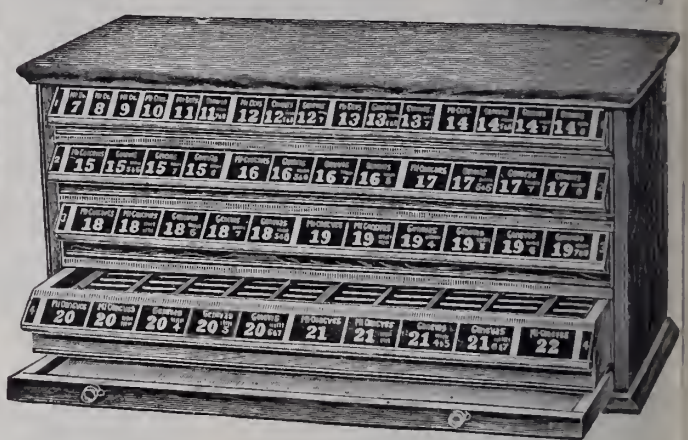




Top View, Sbowing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—Tbe cases are made of oak, finely finisbed and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put togetber in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips dust, etc.

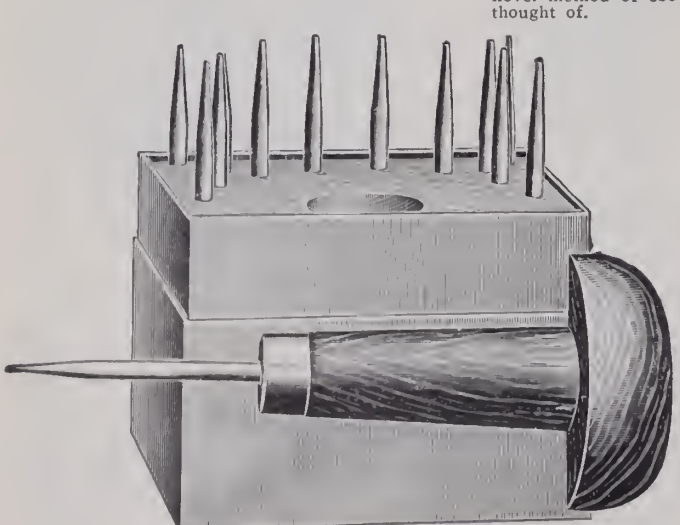
Arrangement for Glasses.—Case No. 15 bas nine drawers with a total of 1,547 spaces, and Case No 20 with four drawers has 784 spaces, to hold glasses in upright position.

Laheling of drawers, as sbown in cut, is on the pulls of the drawers and done in gold bronze or black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Widtb, 26 inches; Heigbt, 13¾ incbes; Deptb, 11¾ inches Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

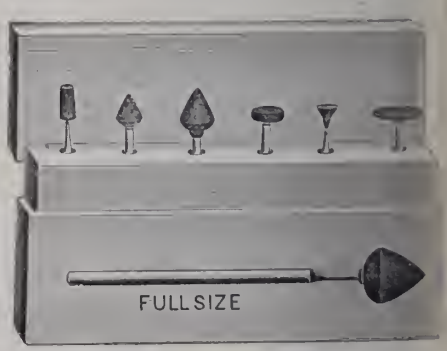
The construction of drawers, tbe arrangement of partitions to economize space and weight, and the novel method of sbowing contents on drawer-pulls are all prominent characteristics and extremely well thought of.



SET OF 12 BEADING TOOLS, WITH INTERCHANGEABLE HANDLES No. 50

The rosewood bandles have brass bushing so that the beading tools may be used by hand or hammer.

Per Set, $2.00



SET OF 6 CARBORUNDUM DISKS No. 100

The variety of shapes should make this a desirable article on the bench.

Per Set, 90c.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

3 WELL BALANCED REASONS



Durability
Beauty of Design
Workmanship

are the reasons why Star Watch Cases are leaders

FACTORY:
Ludington, Mich.

CHICAGO:
701 Heyworth Bldg.

NEW YORK:
37 Maiden Lane.

For sale by all jobbers, or write us.



Star Watch Case Co.

The Diadem 15 Jewels





The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO

These Bracelets won't interest "a dead one"

Only live fish swim up stream



Made of the Finest of Rolled Gold Plate

Wolcott Mfg. Co.

71 Peck Street = = PROVIDENCE, R. I.

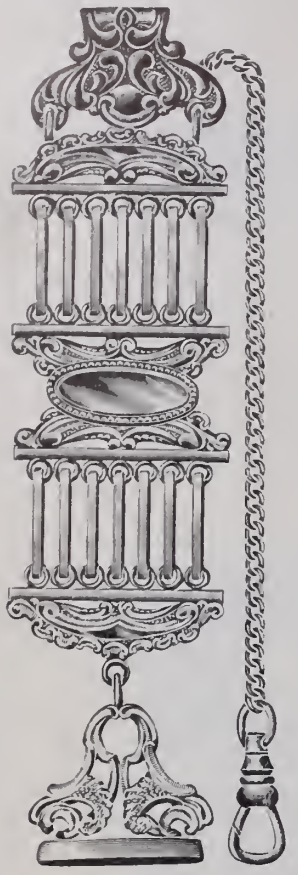
New York Office: 14 Maiden Lane

Leadership in Business

like leadership in anything else, is simply the working out of nature's law of the survival of the fittest. Show me a business that is successful and I will show you, in ninety-nine cases out of a hundred, one that deserves to be. The law of the universe constantly seeks and demands the best and casts out the useless and unfit.

If you would be successful you cannot afford to give anything less than the best that is in you, and that man is worse than a fool who undertakes to succeed by trickery, chicanery or dishonesty, for when he attempts to cheat his neighbor, or deliver less than he sells, he injures himself beyond repair. His deceit will find him out and surely tear down and destroy.

It has been our constant aim in business to deiiver more than we sold. Our sun is still shining.



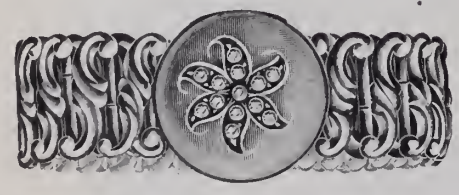
7346-632.



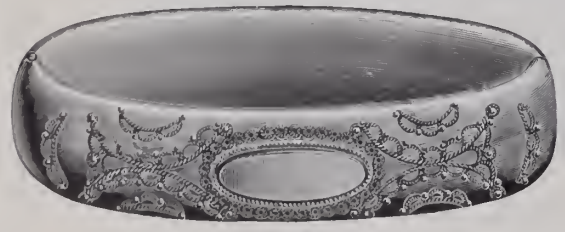
2699-233PC.



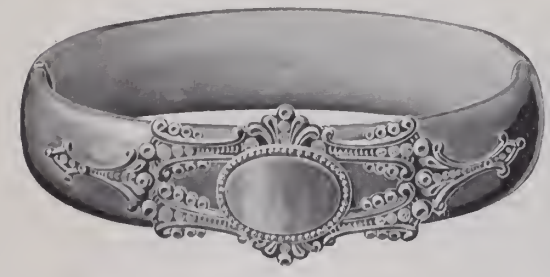
7397.



6184. Locket.



7290.
Rose.
1-8 Gold Signets. Etruscan Trimmings.



8151. Polished. 8152. Roman. 8153. Old English.

Minerva Bracelets
are still in the lead

Why ?
They deserve to be



This trade-mark appears inside the cover of every box containing

Minerva Bracelets



The Minerva Girl

Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

Sold only by
Fontneau & Cook Co.
Sole Sales Agents

Fontneau & Cook Co.

Attleboro, Mass.

CHICAGO: 1203 Heyworth Bldg.

Send for Catalogue of
MINERVA
GOLD FILLED ADJUSTABLE BRACELET
Every Lady wants one

PROMINENT RETAIL JEWELERS who have used THE ARNSTINE CATALOGS

WHAT WE HAVE DONE FOR THEM WE CAN DO FOR YOU

The Leffert Brothers Stores, Council Bluffs, Iowa, and Portland, Oregon



Store of Emil H. Leffert, Council Bluffs, Iowa.

Read Our Customers' Letters

COUNCIL BLUFFS, Ia., Jan. 22, 1908.
THE ARNSTINE BROS. COMPANY.
Cleveland, Ohio:

Gentlemen—We wish to testify to the efficacy of our Catalog, as furnished by your house, as a "puller." It was given the supreme test during the recent holidays, and proved its worth.

The financial slump made things look a bit dubious for a time, coming as it did right at the beginning of the holiday buying season. We went ahead, however, and covered our territory thoroughly with the Catalog, and awaited results.

The Catalog did the business. It presented our goods in such tempting shape that people seemed to forget the panic. Of course, we did other advertising, but we know from remarks made by customers that the Catalog was at work all the time, everywhere.

As a result, we brought up at the end of the holidays with a better showing than last year, which we consider going some in the face of the financial breakdown. All honor to our Fifth Catalog.

Very truly yours,
EMIL H. LEFFERT.

This firm used The Arnstine Bros. Company Catalogs in 1903, 1904, 1905, 1906 and 1907, and again placed order for 1908.

PORTLAND, Ore., Feb. 5, 1908.
THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio:

Dear Sirs—Replying to your letter of Jan. 17, we would say that our holiday business, in the face of the financial flurry, was very large and taxed our clerical force to its utmost. The numerous calls for goods illustrated in your Catalogs; the aid it gave the customer to make a selection, through its numerous choice illustrations, speaks volumes for your Catalog as an advertising medium.

While 1906 was our first year in business in this city, we were thoroughly acquainted with your Catalog's good qualities through our main store at Council Bluffs, Iowa, where it has been since 1903, and while we expected some results, were afraid that the financial crisis would be a serious barrier. However, happily, we were mistaken, for our holiday business was all that we could have hoped for even in normal times. This, we are satisfied from careful observation, was the result of the drawing qualities of your Catalog, combined with judicious advertising patterned after the splendid "copy" and electrotypes you so kindly furnished.

In conclusion, we wish to add that we are entirely satisfied with our Catalog experience and shall certainly place an increased order whenever your Mr. Arnstine can make it convenient to call on us.

Yours truly,
LEFFERT BROS.



Herman M. Leffert Leffert Bros. Emil H. Leffert
272 Washington Street, Portland, Oregon.

Our salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method, OR WRITE FOR PARTICULARS AND SAMPLE CATALOG

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

In writing us please mention this issue "The Jewelers' Circular-Weekly."

CLEVELAND, OHIO

STURDY'S STANDARD CHAINS AND BRACELETS

Excel Them? Impossible

Equal Them? Try

INVESTIGATE THEM

J. F. STURDY'S SONS CO.

TRADE MARK J.F.S. SONS.

ESTABLISHED 1865

FACTORY AND MAIN OFFICE

Attleboro Falls, Mass.

TRADE MARK J.F.S. SONS.

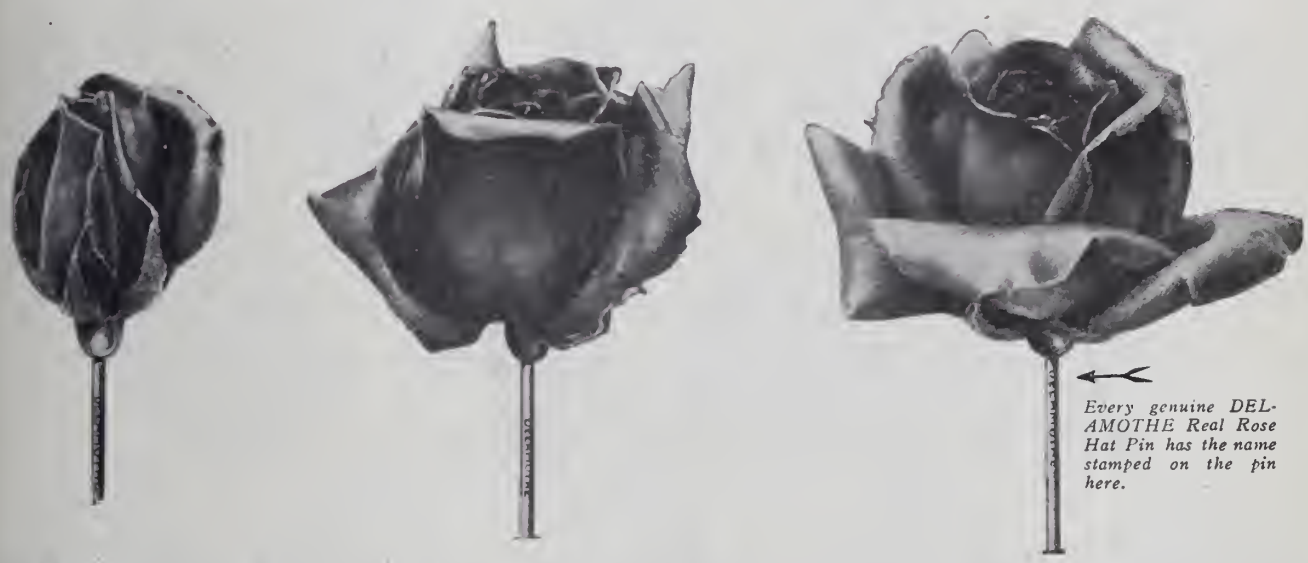
INCORPORATED 1906

NEW YORK: 7 Maiden Lane

SAN FRANCISCO: 704 Market St.

Delamothe
METALLIZED

Real Rose Hat Pins



Every genuine DELAMOTHE Real Rose Hat Pin has the name stamped on the pin here.

This will be the largest selling article this Fall and Winter—it is already.

So remarkable are the sales of DELAMOTHE Real Rose Hat Pins that we do not expect dealers to believe same until they have actually tried them out. It does not seem possible that during JULY this product was sold by Retailers at the rate of two to twenty dozen daily—EVERY day. The retailers' profit is unusually large. Not only are they proved big sellers, but they are a great attraction for the stores that sell them. The largest Advertising Campaign in years is behind this product. Every possible Advertising and Selling Help will be furnished Dealers gratis. This product will be sold to the best dealers only, and retail prices will be strictly maintained.



DELAMOTHE Real Rose Hat Pins are made out of live roses, changed by a secret process into metal, then finished in attractive colorings and mounted on Hat Pins. This SECRET process is a recent discovery of Prof. L. G. Delamothe, a noted French Electro-Chemist, and is *owned solely* by the Delamothe Natural Art Decorating Co., Spokane, Washington, for which this Company is the Sole Distributor. It is the ONLY process by which an OPEN Rose can be perfectly metallized. This product is made in the finest manner possible, and its high quality will be maintained. The Roses used are grown in Oregon and Washington, famous the world over for their beauty and superiority—made where these Roses grow. No two Real Rose Hat Pins are alike. Finished in five colors to conform to the prevailing fashions in millinery. Six sizes, from the smallest rosebud to the full blown flower.

Not sold through Jobbers.

Do not buy inferior imitations. Sold direct only.

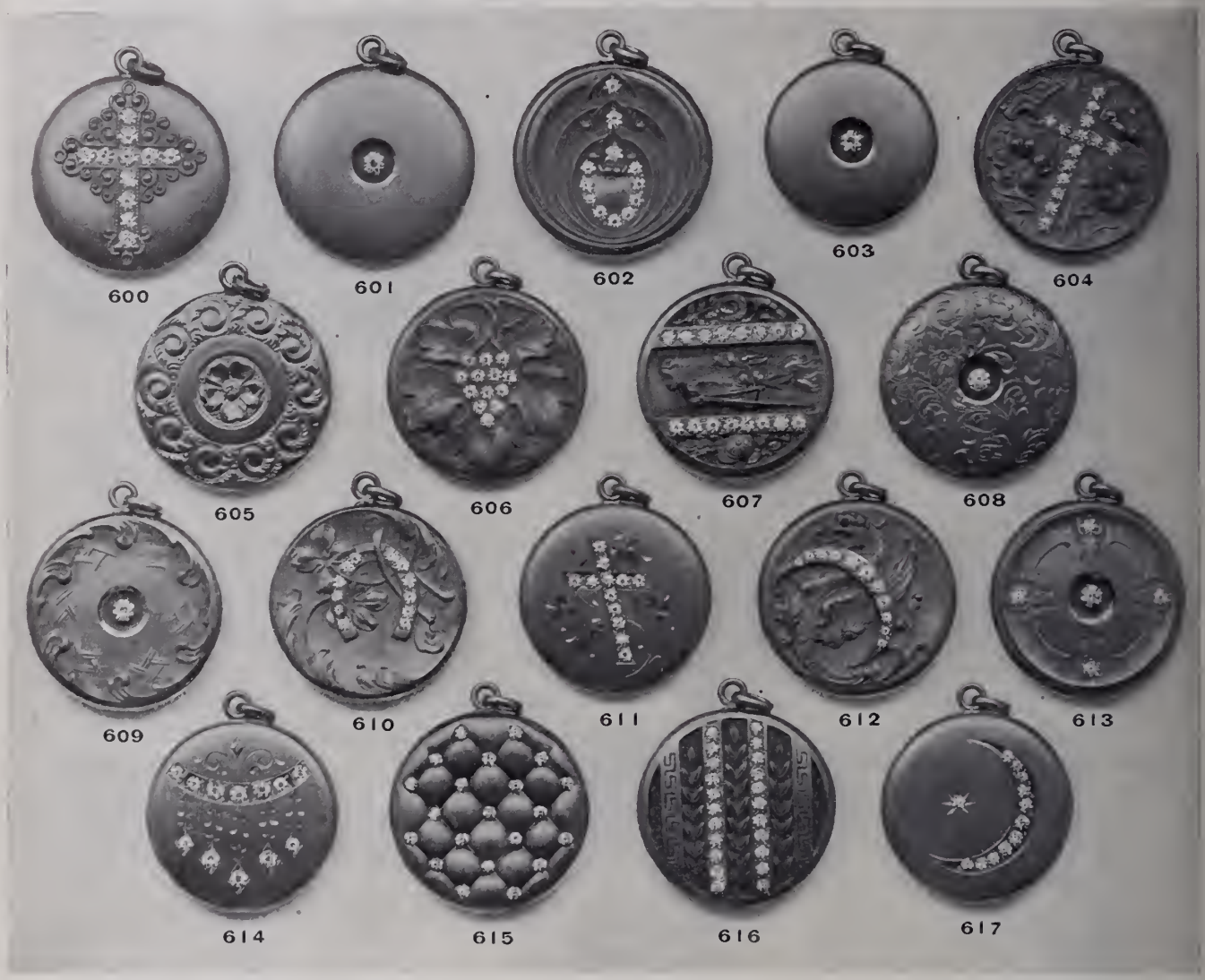
Write for Illustrated Price List

Or have Two Dozen Trial Assortment sent on 30 days approval.

DELAMOTHE DISTRIBUTING CO., SOLE DISTRIBUTORS **Spokane, Wash., U. S. A.**

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



Above are shown 18 of the *handsomest* and most *salable* lockets ever produced. The price of this combination of lockets to Retail Jewelers is $31.15, and the total retail selling price is $51.92.

This is undoubtedly the most desirable combination of lockets ever offered. There is *not a poor or doubtful seller* in the lot. With the lockets we give *free of charge* a handsome velvet lined case in which to display them, and keep them in perfect condition.

This combination is sold *only through the jobbing trade* and the universal price of the 18 lockets and velvet lined case is $31.15 to Retail Jewelers. The *retail selling price* of each locket is plainly marked on a tag, the prices ranging from $2.08 to $3.50 and aggregating $51.92 for the lot.

Order early to insure prompt delivery. If your jobber cannot supply you write us direct and we will tell you where to get the goods.

These goods are NOT sold to department stores or retail catalog houses.

W. & S. BLACKINTON CO.

MAKERS

North Attleboro, Mass. **New York, 180 Broadway**

Cigar Chests

EXCLUSIVELY FOR THE JEWELER

THERE IS ALWAYS A DEMAND for the finer products for the use of gentlemen. To this class belong the Cigar Chests described in these paragraphs — except that instead of calling them *"the finer"* we should call them *"the finest."* They furnish an added luxury to smokers, and an attractive opportunity to the Trade.

A DISTINCTION — It is important to note at the outset that these goods are not to be confused with other chests which have long been on the market and which have obvious disadvantages. For example, the efficiency of the last named goods depends on keeping a proper and even humidity by means of a moist blotter or pad — an impossibility. The pad is generally too wet or not moist enough; or, what is most frequent of all, is forgotten altogether and left dry. The contrivance is too troublesome to care for and the smoker generally gives up the attempt.

These Cigar Chests are totally distinct in principle and construction, and accomplish their purpose perfectly. They are absolutely *air tight.* All that is necessary is to keep the cover closed and locked. The natural virtues of the contents are retained unaffected by external atmospheric conditions.



Capacity	Outside Measurement Width		Length		Depth	Oak or Mahogany	Rosewood or Circassian Walnut
50 Cigars	8	x	11½	x	5	$8 50	$13 00
100 "	9	x	12½	x	6¾	11 50	16 00
200 "	10	x	12½	x	9	22 00	26 00
300 "	12¼	x	15¼	x	10¼	28 00	30 50
500 "	12¼	x	21	x	10½	33 00	38 00
1000 "	14	x	25	x	13	38 00	48 00

(Subject to discount of 6/10—5/30)

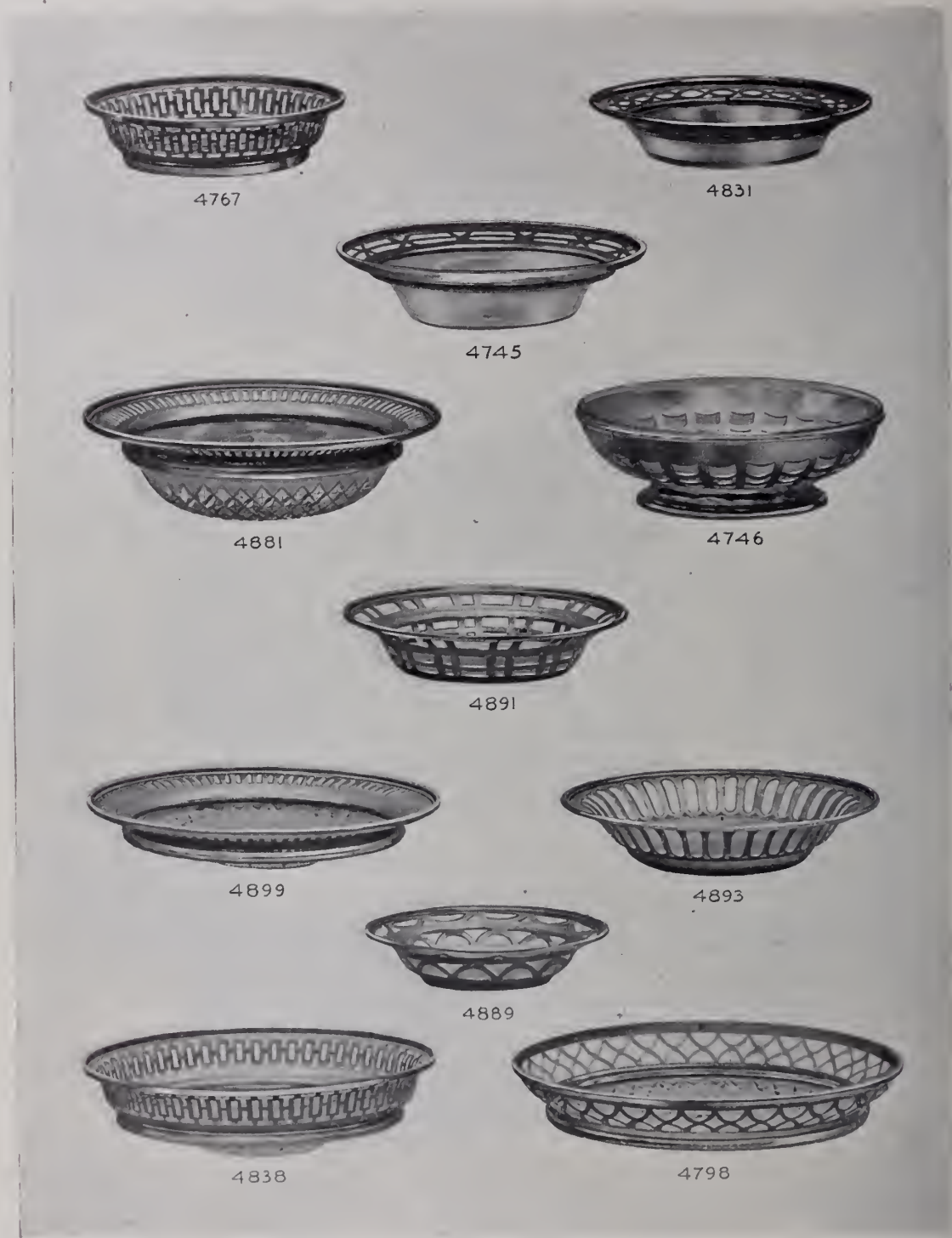
Mirror Polished Copper, or Porcelain Lining, Inlaid Brass Trimmings. The woods used are the finest seasoned Oak, Mahogany, Rosewood and Circassian Walnut.

Specialists in Silver Deposit Ware, Sterling Silver Photo Frames and Sterling Novelties

I. N. DEITSCH, Inc.

15 East 17th Street NEW YORK

Lemon and Bonbon Dishes



THE above illustration appears on one of the pages of our new illustrated booklets recently mailed to the trade, showing some of our newest designs in

TOILET WARE PLATEAUX SANDWICH PLATES
MANICURE SETS COASTERS CUPS AND RAMEQUINS
GLASS AND SILVER COMBINATIONS, ETC.

FRANK M. WHITING & COMPANY, Silversmiths

320 Fifth Ave., N. Y. If you have not received a copy of this booklet, we shall be pleased to send you one if requested North Attleboro, Mass.

The Queen of Beauty

A perfect specimen of the Engravers Art



Made by the Justly Eminent House of

SIMPSON, HALL, MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR

WALLINGFORD, CONN., U. S. A.

NEW YORK CHICAGO
SAN FRANCISCO TORONTO

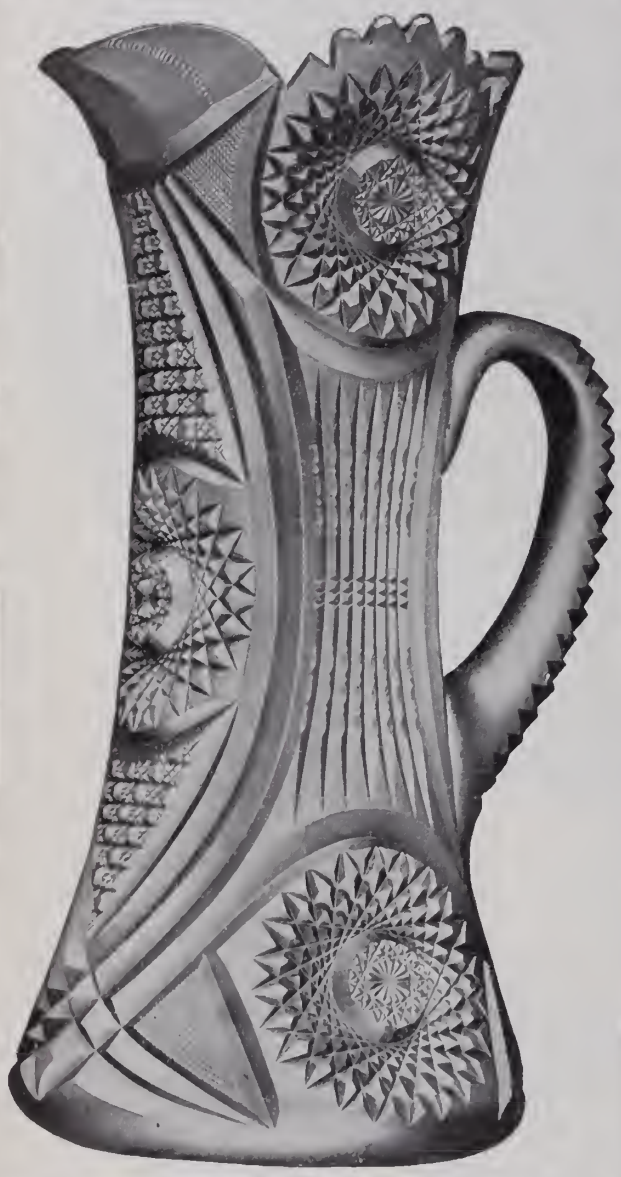
We can furnish this Remarkably Handsome pattern in full line of Thirty or more pieces of Toilet Ware and Manicure Goods and will send prices if you will ask for them

Silversmiths to the American People

STERLING SILVER

RICH AMERICAN CUT GLASS

AND SILVER PLATE



IN these departments our Warerooms contain an almost endless variety of patterns and values. The out-of-town dealer will do well to call upon us on his arrival in the city and inspect what we have in the lines covered. Make your headquarters with us, whether you purchase largely or not—that is your privilege and our wish—and we offer you the freedom of our New York establishment.

FACTORIES

THE MERIDEN CUT GLASS CO.
THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

INTERNATIONAL SILVER COMPANY

Warerooms

9-19 Maiden Lane 18-22 John Street (Fulton St. Subway), New York

GENERAL OFFICE, MERIDEN, CONN.

A Timely Suggestion

LAST month the Whiting Company directed attention to two of their new patterns—the "MADAM JUMEL" in Flat Ware, and the "FLORENTINE" in Toilet Ware.

These patterns, both of which have already attained a notable degree of success, are indicative of the general scope and character of the Whiting Company's recent productions in sterling silver ware.

Those Jewelers, therefore, who wish to add to their stock of silver ware suitable for the Fall and Holiday Trade will find the entire line of Whiting goods marked by the same characteristics of graceful design, admirable workmanship, and moderate prices as distinguish the "Madam Jumel" and the "Florentine."

THE WHITING MFG. COMPANY

Silversmiths

San Francisco, Cal.
717 Market St.

Broadway and Nineteenth Street
NEW YORK



These Advertisements will appear during October and November in the leading magazines.







WHY WAIT for bargain day? Community Silver is a bargain every day, since you get *more than triple plate,* and, therefore, *more than triple wear,* at about the price of ordinary plated ware.

Don't wait. Ask your dealer for Community Silver to-day, and furnish your table beautifully and economically.

More than triple plate — More than triple wear



WE ANNOUNCE the completion of our latest design in plated ware,

The LOUIS XVI

In exquisite grace and delicacy of line it harmonizes perfectly with the period which it represents — the later French Renaissance — while in rich simplicity it rivals the best examples of sterling silver.

Made only in a plate heavier than triple.

Costs no more than ordinary plate.

On sale at your dealers.

ONEIDA COMMUNITY, Ltd.

Founded in 1848. ONEIDA, N.Y.

¶ Upon request we will gladly send a booklet showing cuts and electros suitable for advertising Community Silver in your local newspaper.

A striking and extremely effective "C. S." advertisement, which will appear in December in the leading magazines.





¶ Upon request we will gladly send a booklet showing cuts and electros suitable for advertising Community Silver in your local newspaper.

DESK CLOCKS



3312



3206



3300



3304



3207

We illustrate to-day a few examples of our comprehensive line of Clocks. We have in stoc Clocks of all kinds — plain, engraved, and etched — both large and small. An attractive line a attractive prices.

R. BLACKINTON & CO.

Established 1861 TRADE MARK *SILVERSMITHS*

New York Showrooms
"Silversmiths' Building," Maiden Lane

NORTH ATTLEBORO, MASS



Wellington

The William B. Durgin Co.

in offering their new pattern the

"Wellington"

present a pattern in which they have the utmost confidence.

Graceful in outline, pure in design, it should prove in its restrained ornamentation a happy medium between the elaborate patterns of the past and the present vogue for plain patterns, which in their very simplicity are often flat and uninteresting.

Although medium in weight and low in price, it in no way departs from the high standard of

"Durgin Quality"

Made bright and gray it is so designed that it is equally attractive in either finish.

Ready for delivery October 1.

Send for Illustrated Price List.

William B. Durgin Co.

Designers and Makers of

Wares in Sterling Silver

Concord, N.H.

New York
322 Fifth Avenue

Boston
387 Washington Street

San Francisco
Chronicle Building



O&B

STANDS FOR QUALITY

OUR GOLD LINES

RINGS

BROOCHES
SCARF PINS
HANDY PINS
VEIL PINS
STUDS
EARRINGS

OUR FILLED LINES

SEAMLESS FILLED FANCY RINGS

SEAMLESS FILLED WEDDING RINGS

OSTBY & BARTON CO.
PROVIDENCE, R. I.

2 Maiden Lane
New York

103 State Street
Chicago

O&B
OB A

REGISTERED TRADE-MARKS

Harrison's

Umbrellas and Walking Sticks

Are the Standard Among the Exclusive Jewelry Shops



TRADE-MARK.

Our Holiday Line of both Umbrellas and Walking Sticks

is complete. Many of the newest handles comprise Etched Sterling, Engraved Sterling, Russian Niello on Sterling, and 14-K. Gold, as well as a large line of our New Green Ebony Handles Trimmed and Untrimmed.

Our New Sets

Umbrella and Cane to match, are well received throughout the trade.

U. W. Harrison Co. - 1149 Broadway, New York

MAKERS OF

UMBRELLAS AND WALKING STICKS OF THE BETTER SORT

ESTABLISHED 1876

"CHIPPENDALE."



The word "CHIPPENDALE" is synonymous with refinement, grace, strength and extreme practicability. The Chippendale pattern recently produced by this company represents the Chippendale spirit and feeling in every particular. It is without question the most beautiful line of flatware ever placed on the market.

FRANK W. SMITH CO. Manufacturers of Sterling Silverware GARDNER, MASS.

TRADE MARK. STERLING 925 1000

THE WILLIAM B. KERR CO.

Specialists in Small Wares and Novelties in both Gold and Silver

Three essentials of commercial success distinguish The William B. Kerr Company's productions:

Admirable Workmanship.—Every article exhibits in its smallest detail the perfection of modern silversmithing.

Attractive Design.—The graceful lines and refined ornamentation demanded by the best customers characterize all these productions.

Moderate Price.—Despite their superiority of design and workmanship, these goods are sold at thoroughly practical prices.

Factory and General Office, NEWARK, N. J. 320 Fifth Ave., New York CORNER OF 32nd STREET

STERNAUWARE

has won such favor that it is now an essential part of the stock of every enterprising Retail Jeweler. Most wares the jeweler sells are designed for ornament rather than utility. The primary object of every Sternau article is ***practical usefulness,*** but each is also remarkable for its ***beauty,*** being elegantly ornamented. These combined qualities explain the demand for ***Sternauware*** on the part of Jewelry patrons.

As a sample, take the Chafing-dish shown in this illustration. Not a lady enters your store but knows the advantages of possessing a Chafing-dish and would quickly see the superior qalities of the Sternau article.

Illustrations and Prices sent on request

S. STERNAU & CO.

Makers of STERNAUWARE consistir g of
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-Office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



No. 1188. CHAFING-DISH. Made in Silver-plate, Copper and Nickel-plate



Ye Mount Vernon Pattern

Sterling Silver Tableware is

Our Candidate

for popular approval and is receiving the support of many good jewelers. Let us have a rousing vote. Use an order blank for a ballot.

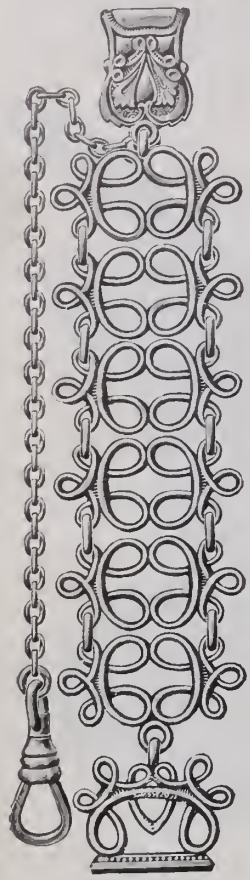
This is ye pattern made in ye Colonial style of strength, beauty and simplicity at ye Silver Shop at

Greenfield, Massachusetts

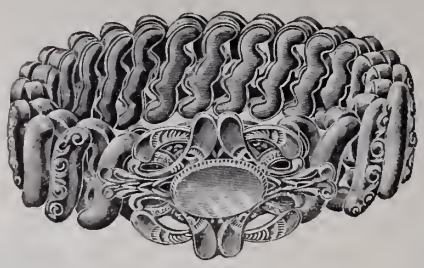
by

Rogers, Lunt & Bowlen Co.

Write for Catalog



No. 7554/206



No. A10

CONSIDER THIS

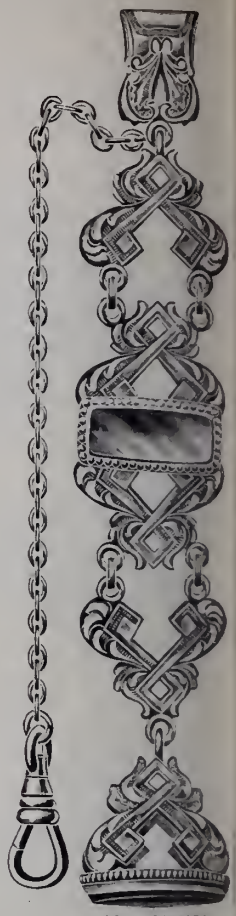
WHEN YOU BUY OUR LINE YOU DON'T PAY ANY MORE, PERHAPS LESS, THAN FOR SOME OTHERS, AND YOU ARE CERTAIN ABOUT QUALITY.

Is It Worth Considering?

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE	CHICAGO OFFICE	ST. LOUIS OFFICE	LONDON OFFICE
180 Broadway	Heyworth Bldg.	Mermod & Jaccard Bldg.	118-122 Holborn, E. C.



No. 7568/170



SAME ON BOTH SIDES

SMITH & CROSBY



ROMAN BORDER, BRIGHT LAPPED CENTER

We are the largest manufacturers and have the finest equipped plant for the manufacture of

SOLID GOLD FRONTS

IN THE COUNTRY

Ask to see our new line of ROMAN SIGNET BUTTONS, RIBBON and METAL FOBS and SEALS.

New ideas in all the following goods:

SILK FOBS, VEST and GUARDS, LACE, VEIL, CHATELAINE and BROOCH PINS, EAR RINGS, CROSSES, LINK and LEVER BUTTONS, STUDS and PIN SETS.

For Sale by all Jobbers



All our goods bear the mark (S. & C.) of the old reliable house of

SMITH & CROSBY

FACTORY - - - - - ATTLEBORO, MASS.

THE "LEONES" SEPARABLE LINK CUFF BUTTON



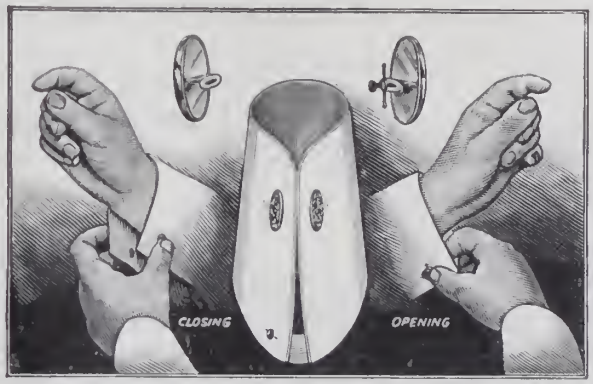




The Edges of the Cuff Are Held Absolutely in Place.

It has no springs to get out of order and with one finger can be fastened or unfastened without soiling or touching the cuff.

Made of Heavy Gold Filled Stock in 12 Styles



PATENTS PROTECTED BY THE PATENT TITLE AND GUARANTEE CO. NEW YORK







The Latest and Only Practical Separable Link on the Market.

Every Jobber is Showing It.

Ask to See It.

MANUFACTURED BY

C. D. LYONS COMPANY, Mansfield, Mass.

ORDER THROUGH YOUR JOBBER



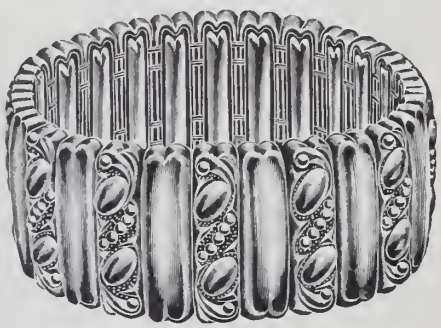
564—LADIES



558—MISSES



598—BABY



543—LADIES

ENTIRELY NEW

The NORMA TRADE MARK

Is the Standard Adjustable Bracelet of the Day

High Grade, Gold Filled—Sold only through Jobbers

Send for new catalogue just issued

The F. H. Sadler Company

Attleboro, Mass.

THE J. D. BERGEN CO.

MANUFACTURERS OF

Rich Cut Glass



No. 136—Empress 11-inch Fancy Oval Bowl

Send for 1908 Supplementary Catalogue

Main Office and Factories: MERIDEN, CONN.

NEW YORK SALESROOM
38 Murray St.

CHICAGO SALESROOM
131 Wabash Ave.

BALTIMORE SALESROOM
121 W. Baltimore St.

Have You Received the New

1909 "Standard" Jewelry Catalogue?

If not, drop us a postal

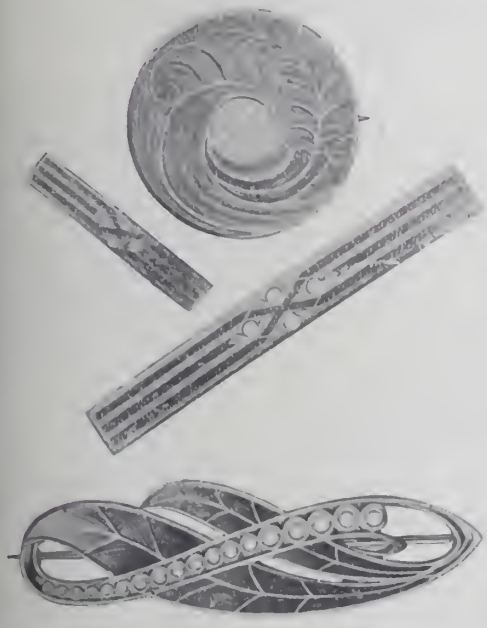
THE BEST BOOK FOR THE RETAIL JEWELER

M. S. FLEISHMAN CO.

Heyworth Bldg. (Ninth Floor) - - - - - CHICAGO, ILL.

The Shepard Manufacturing Co.

MELROSE HIGHLANDS, MASS.



We are the leading manufacturers of high-class wares in Cloisonne French Transparent Enamels. Formerly these goods were made abroad, and the work done by hand, and the prices charged for the goods put them beyond the reach of the ordinary buyer. By our process of manufacture we are able to put on the market work that is equal in every respect, including design, finish, and the beautiful transparent effects that are obtained in the foreign productions, and at a price that is only a fraction of the cost of the imported articles. Many of our newest designs are made up from the advanced 1909 designs from Paris. The enamel fad is on in this country as well as in Europe, and we are the leaders in the line.

Our representatives are out with a full line of samples, and it would pay you to await their call, and to see our line before purchasing.

Our new Fall lines include the following:

Gentlemen's Vest Buttons	*Ladies' Dress Buttons*
Cuff Links	*Buckles*
Stick Pins	*Hair Pins*
Bon-Bon Boxes	*Hat Pins and Brooches*

They embody several of the latest creations from the celebrated French artists.

NEW YORK OFFICE: 15-17-19 Maiden Lane **CHICAGO OFFICE: 501 Heyworth Building**

Definition of a Battleship:

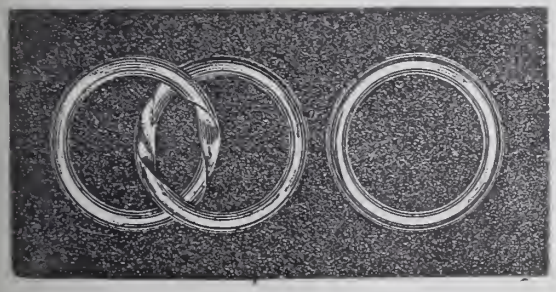
"A MACHINE TO FIGHT BATTLES WITH"



We do not require a Battleship; our battles HAVE BEEN WON; the constant increase of our business attests to the veracity of our statement.

Follow your predecessors if you have not fallen in line, it will redound to your benefit. Send US your orders for WATCHES DIAMONDS, JEWELRY, WATCH CASES, MOVEMENTS, FESTOONS, LA VALLIERES, LINKS, SCARF PINS, BROOCHES, NECKLACES, SIGNET RINGS, STONE RINGS, and EVERYTHING appertaining to the jewelry business.

You will save Money. Get the Styles and Dependable Qualities



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old-style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

MADE ONLY BY

LEONARD KROWER

Wholesale Manufacturing Jeweler and Optician
536-538 Canal Street, New Orleans, La.

NOTICE We are equipped to make any size Oval-Shaped Bracelet in Joint and Catch.

The "WINNA" Bracelets Strongest Secret Joint and Catch on the Market.





MAKERS OF

High Grade Gold Filled Chains, Lockets and Bracelets

&

BATES & BACON

Attleboro, Mass.

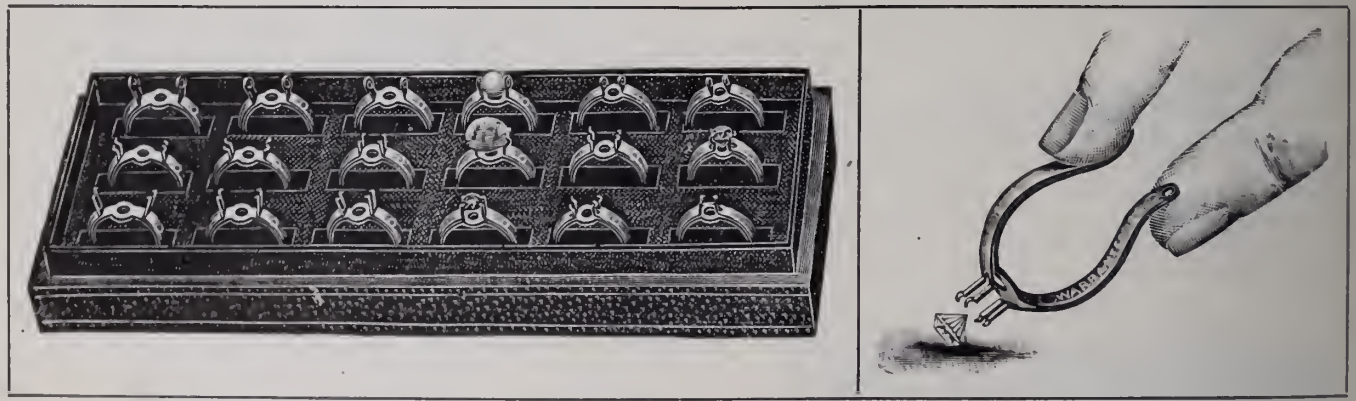
NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street





ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT



THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,			**$6.00**
" " 12	"	"	4.00
" " 9	"		3.00

HAMMEL, RIGLANDER & CO.

47 Malden Lane, New York

Selling Agents for United States and Canada



Features of Our Line

The **Unique, Artistic** and **Unusual,** together with **Superior Quality, Best Workmanship** and **Perfection in Finish.**

COMBS

Over 500 Designs.

Fine gold filled mountings, comprising all the popular finishes and stones.

This is undoubtedly the finest line of mounted combs in the market.

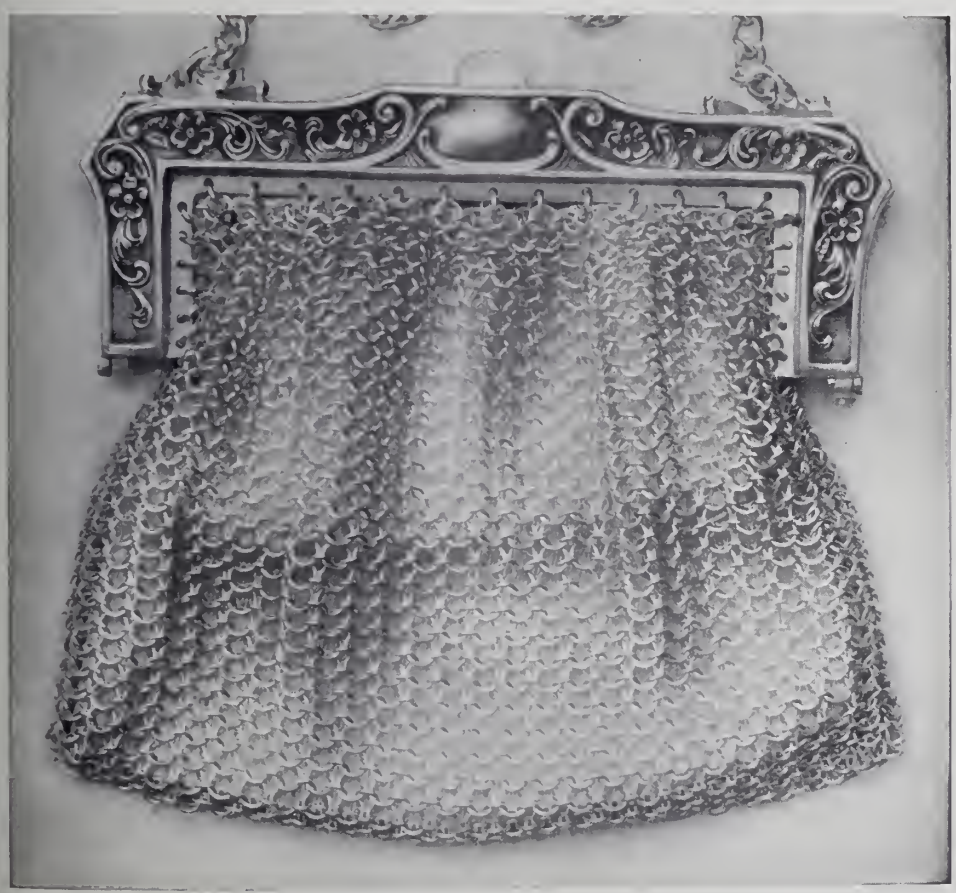
We Manufacture in **Gold Filled** and **Sterling Silver, Brooches, Hat Pins, Combs, Handy Pins, Waist Pin Sets, Barrettes, Scarf Pins, Veil Pins, Links, Buckles, Sash Brooches, Bracelets** and **Necklaces.**

C. RAY RANDALL & CO., North Attleboro, Mass.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.

PLAINVILLE, Norfolk Co. MASS.

New York Office
7 Maiden Lane

Chicago Office: Room 405, 103 State St.

LOCKETS ONLY



ROSE GOLD 8549 GREEN AND ROSE 8672

One of our most popular new Rolled Plate designs, Fine Stone Cameo

None genuine without

TRADE K&H C MARK

stamped inside

ESTABLISHED 50 YEARS

WIGHTMAN & HOUGH CO.

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory, 7 Beverly St.
PROVIDENCE, R. I.

THE ORIGINAL AUSTIN PONY FOBS

They Are Now Being Sold By All Live Jobbers

OUR GUARANTEE: **"IF FOR ANY REASON"**



N179 N176

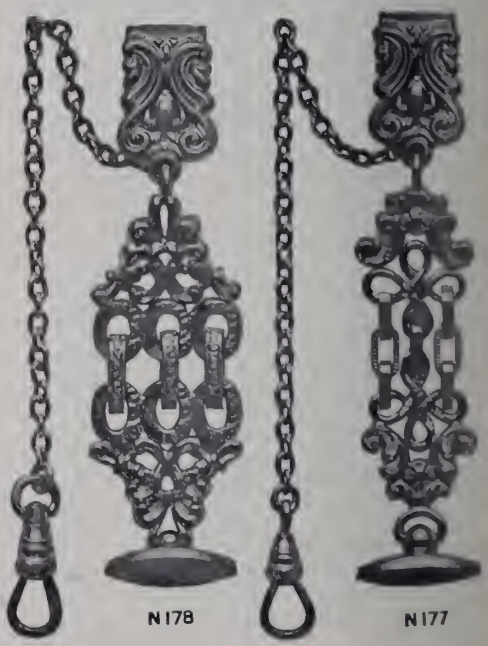


If for ANY REASON this Chain is not satisfactory to the purchaser it can be returned to the maker and a new Chain will be given in exchange.

AUSTIN & STONE, Inc.
Attleboro, Mass.

We Make

Pony Fobs
Pony Vest Chains
Bracelets
Vest Chains
La Vallieres
Guard Chains



N178 N177

AUSTIN & STONE, Attleboro, Mass.
INCORPORATED

MR. RETAILER:

Our Cases "Make a Noise"—**like a sale**
"The Case that Courts Comparison"

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:
JOHN W. SHERWOOD :: :: FRANK E. HARMER



THE CHARACTERISTIC grace of these Directoire Necklaces impresses one at a glance. They are distinctive, historically and artistically. With appropriate Tassel and Drop, they correctly embody the typical "cravat effect." The decorative center and focus is the Chimera with dragons and other designs of Oriental inspiration. The Sapphire is properly the reigning stone. It is imitated skillfully. Every Necklace is true to its Period from the first link to the tassel-ends. They are beautiful withal. And not expensive. Displaying handsomely, these goods do credit to any establishment.

Creating Importers of

D. Lisner & Co. *Jewelry Novelties*

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



THE ELK LODGES are "working" again; likewise the Eagle and Moose, and the jeweler will soon "feel the effect" in an increased demand for their emblems. You need a good stock to keep up with the requirements of the trade.

We are headquarters and carry a large and complete assortment at all times. Send to us for the latest in Fraternal goods. We are constantly adding to our assortment and increasing the variety of designs. Everything from silver buttons to diamond mounted charms.

Remember "We sell Sellers"



Henry Freund & Bro.,

71 Nassau St., New York

Diamonds, Watches, Jewelry

Have you seen our new interchangeable initial and emblem buttons and scarf pins? It's worth while.



No. 152—Length 10 Inches

Jewel Cases

of the most artistic designs, highest quality and finest finish, at a price that makes them immensely popular. We make a line for which there is always a ready demand; especially suitable for presents and favors. Also

Clocks, Candelabra, Inkstands,
Smoking Sets, Trays, Paper Weights,
Letter Files, Clips, Etc.

All progressive jobbers carry our line. If yours doesn't, let us know.

THE LATEST ORIGINAL DESIGNS IN

ART METAL GOODS

are shown in our **Catalogue.** **WRITE FOR ONE**

We make a Specialty of Designing and Making Souvenirs



No. 163—Length 6½ Inches

The Brainard & Wilson Co.

Factory and Main Office: DANBURY, CONN.

NEW YORK OFFICE
621 Broadway, Room 531

CHICAGO OFFICE
103 State Street



The Goods You Need!

ALLSOPP & ALLSOPP'S

Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

Inexpensive

These goods combine all the artistic qualities of higher priced lines at HALF the cost.

Mounted goods only

Brooches	Veil Pins
Baskets	La Vallieres
Barrettes	Collar Pins
Bracelets	Scarf Pins

"TOPPY" A&D Trade Mark

18 Columbia Street, NEWARK, N. J.

14 Kt. Hand Made Rings 14 Kt.

Chinese == Egyptian == Italian



CHINESE SEAL RING. 14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN. Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



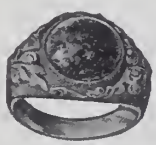
EGYPTIAN PIVOT RING. Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING. Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING. Good Luck and Long Life.



CHINESE FLORAL DESIGN. Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING, With Smaller Scarab.

RINGS

Made by Jewelers from the East

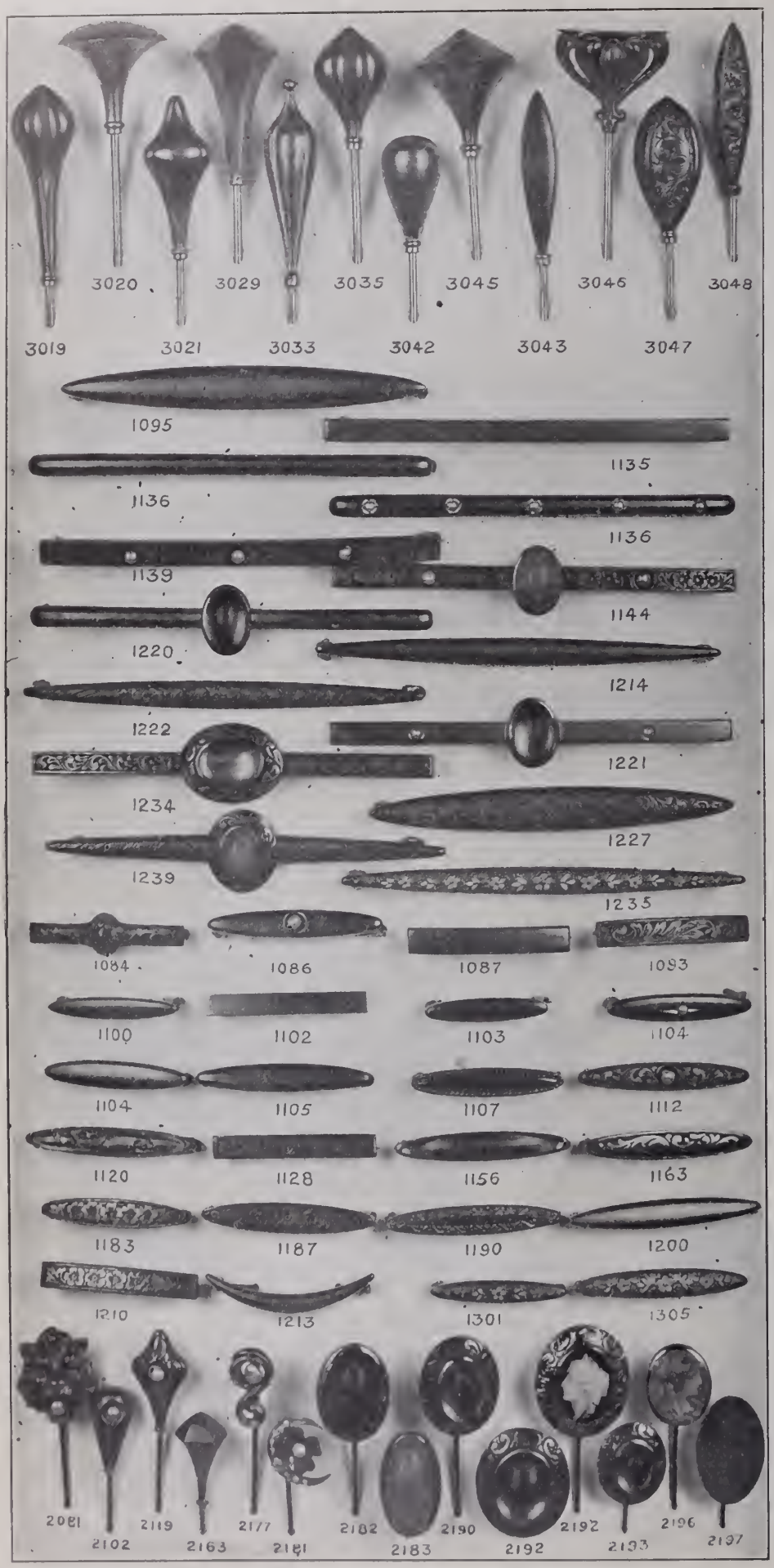
Curious and Antique Designs in Silver Rings.

VAN DUSEN & STOKES CO.

Oriental Jewelers

1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links



THE 10K LINE WITH A 14K APPEARANCE

A Few of Our Sellers ...

Write for Price List

These are but a few of our thousands of good things. We make complete lines in

Brooches
Scarf Pins
Barrettes
Veil Pins
Handy Pins
Belt Pins
Hat Pins
Links
Fobs
Tie Clasps
Crosses

The Best Looking, Best Made, Best Selling and Most Profitable Line of 10 K. made.

KOHN & CO.

Camp and Orchard Streets

NEWARK, N. J.

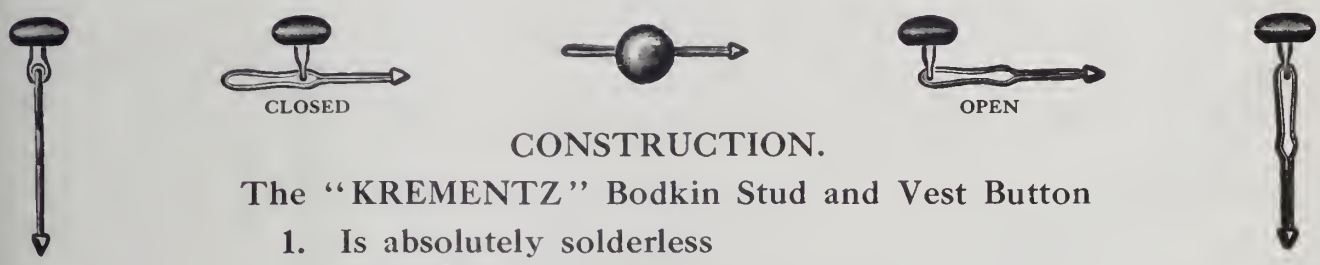
The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

"Not One-Piece but One-Piece Construction."

The simplest and best mechanical Stud or Vest Button made.

KREMENTZ & CO. invite the following comparisons (or any others that you can think of):



CONSTRUCTION.

The "KREMENTZ" Bodkin Stud and Vest Button

1. Is absolutely solderless
2. Is made of solid, hard spring metal throughout
3. Has no spring or tubing to bend or break

QUALITY

The highest grade of mother-of-pearl, half pearls, whole pearls, diamonds, sapphires or whatever material is used.

FINISH

The regular "KREMENTZ" finish which has helped very materially in the building up of our business.

OPERATION

Very simple. Easily inserted or removed without fear of bending the post or marring the shirt or vest.

PRICES

Lower than those of any other makers.

DURABILITY

See our guarantee.

GUARANTEE

If for any cause whatever, a "Krementz-Bodkin Back" Stud or Vest Button should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. "Krementz-Bodkin Back" Studs and Vest Buttons are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

THE RING THAT MADE HISTORY

TRADE D MARK

THE SIGNET RING was the sign manual of kings. It made history. It is surrounded by a wealth of tradition. It is the most personal of rings. Durand Signet Rings measure up to the high ideal of what such rings should be. An extensive line, full of distinctiveness, character and beauty.

PRICES: $3.00 to $200.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

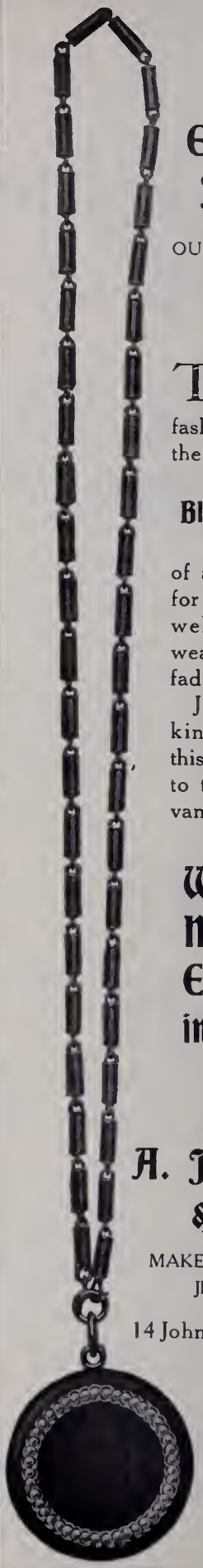
Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK

Trade-Mark. Telephone 6383 Orchard



Black Enameled Jewelry

OUR SPECIALTY

THE reports from the fashion centers of the world are that

Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

Jewels of all kinds mounted this way show up to their best advantage.

We Make Everything in Black

A. J. Hedges & Co.

MAKERS OF 14 K. JEWELRY

14 John St., New York

14 K Trade-Mark.

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.



MANUFACTURERS OF

GOLD JEWELRY



ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York — Factory, Newark, New Jersey

B. M. Shanley, Jr., Co.

We beg to call your attention to a few of the very artistic and exclusive designs we are making in the following articles, made only in 14 and 18 Kt. gold:

MESH BAGS	$175.00 and upward
LADIES' VANITY CASES	156.00 and upward
LADIES' CARD CASES	96.00 and upward
BELT BUCKLES	14.00 and upward
HAND WROUGHT BROOCHES	22.00 and upward

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

To the Jobbing Trade Only

Invisible Locket Top Bracelet, made in Signet or Stone Top



PATENT APPLIED FOR.

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

Popular Priced 14K. and 10K. Jewelry

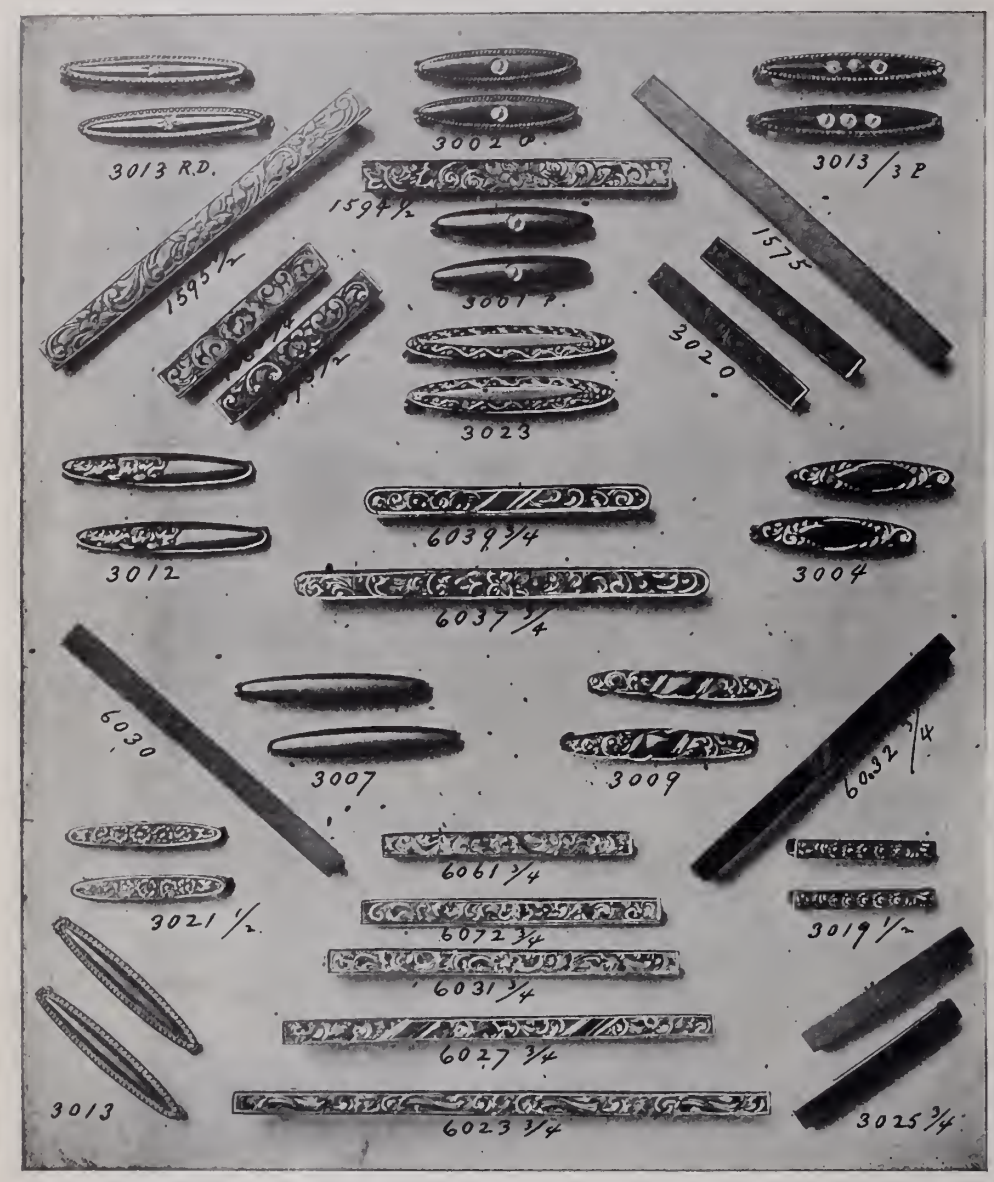
UP-TO-DATE ARTISTIC ATTRACTIVE

A COMPREHENSIVE LINE OF

Brooches
Invisible Joint Locket Rings
Bracelets Festoons
Scarf Pins Cuff Pins
La Vallieres Earrings

Largest Line of 10 Karat Jewelry Offered the Trade

WORKMANSHIP AND FINISH EQUAL TO ANY 14 KARAT LINE ON THE MARKET



10 K. Gold Veil and Cuff Pins

VEIL PINS

1575	Roman finish, patent catch.
1580¾	English finish, hand engraved.
1593½	Rose finish, engraved.
1594½	" " " patent catch.
1595½	" " " "
6023¾	Eng. finish, hand engraved, pat. catch
6027¾	" " " " " "
6030	Roman finish, patent catch.
6031¾	English finish, hand engr., pat. catch
6032¾	Bright " patent catch.
6037¾	English " hand engr., pat. catch
6039¾	" " " " " "
6061¾	" " " "
6072¾	" " " " pat. catch

CUFF PINS

3001P	Roman finish, pearl.
3002P	" " "
3004	" "
3007	" "
3009	" "
3012	" "
3013	" "
3013/3P	Roman finish, 3 pearls.
3013RD	" " rose diamonds.
3019½	Rose finish, engraved.
3020	Roman " "
3021½	Rose " "
3023	Roman " "
3025¾	Bright " "

BIGGEST VALUES
PRICES ON APPLICATION

Our new catalogue is now read and illustrates our complete lin of the newest designs in 10 K jewelry. Copy sent on reques

The Keller Jewelry Mfg. Co

64 Nassau St., New York

Factory: Newark, N. J.

OFFICIAL ELK EMBLEMS



The following is taken from Official Circular No. 1, issued by Hon. R. H. Holland, Grand Exalted Ruler of the Elks:

NAME AND EMBLEM.

The Commission on Protection of Name and Emblem submitted an exhaustive report which will be printed in full in the proceedings of the Grand Lodge. This commission also reported to the Grand Lodge a design which was unanimously adopted as the Official Emblem of the Order and the commission was instructed to have the same fully protected by Letter Patent. Unfortunately the description of the emblem has appeared in the public prints from which cuts have been designed and printed purporting to be the genuine. Manufacturing jewelers in utter disregard of our rights are flooding the market with a so-called Official Emblem. I therefore deem it my duty as Grand Exalted Ruler to denounce this unwarranted interference with our rights and to call upon every brother to REFUSE TO PURCHASE OR TO WEAR THESE SO-CALLED OFFICIAL EMBLEMS. The commission is actively at work and as soon as these complications are adjusted or rights protected and permission granted to manufacture and place the genuine official emblem on the market, the order will be advised by official circular.

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

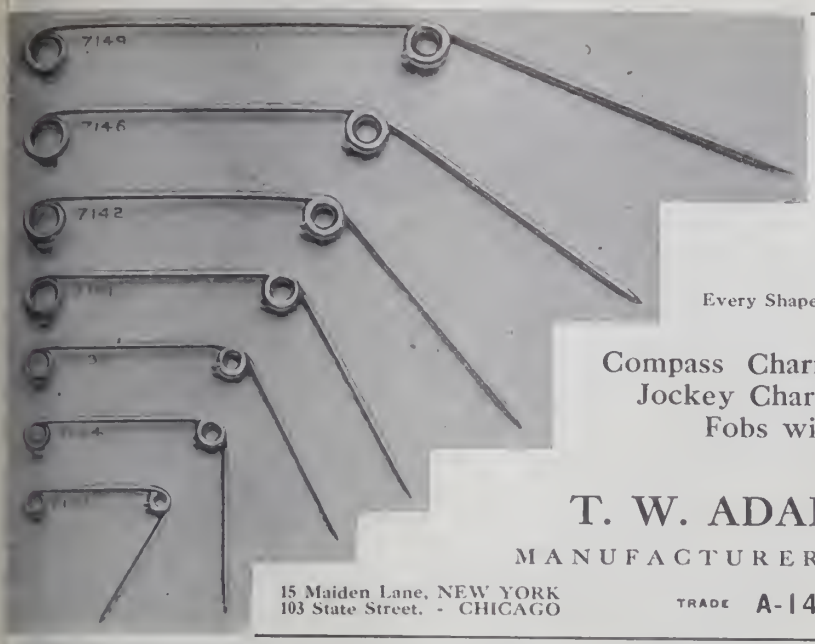
Trade Mark

Factory and Office
91 OLIVER ST., NEWARK, N. J.

PERCY M. LAYMAN

New York Salesroom
9-13 MAIDEN LANE

SYDNEY C. STRAUS



A Safety, Handy, Veil, or Automobile Pin

that will not break and can be opened full length

LOCKETS

Every Shape, Size and Style. For One, Two, Three or Four Pictures

Compass Charms, Stone and Gold Heart Charms, Jockey Charms, Crosses, Bangles, Sleeve Links, Fobs with or without Seals, Scarf Pins

T. W. ADAMS AND COMPANY

MANUFACTURERS OF 14 K. JEWELRY ONLY

15 Maiden Lane, NEW YORK
103 State Street, - CHICAGO

TRADE A-14-K. MARK

FACTORY
83 Union Street, NEWARK, N. J.

The Allsopp Rings



The Up-to-Date Line of **Signet and Set Rings**



In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp QUALITY, DESIGN AND WORKMANSHIP

Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.

A ★ TRADE-MARK.

Allsopp Bros. Allsopp Building, Newark, N. J.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast
SCHWARZKOPF & PENNIMAN
340 S. Broadway, Los Angeles, Cal.

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

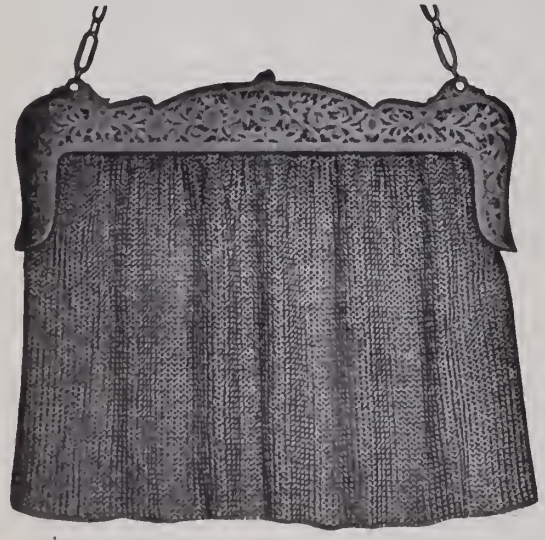
10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold

Brooches



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

Artistic Hat Pins

14 Kt. 

Only

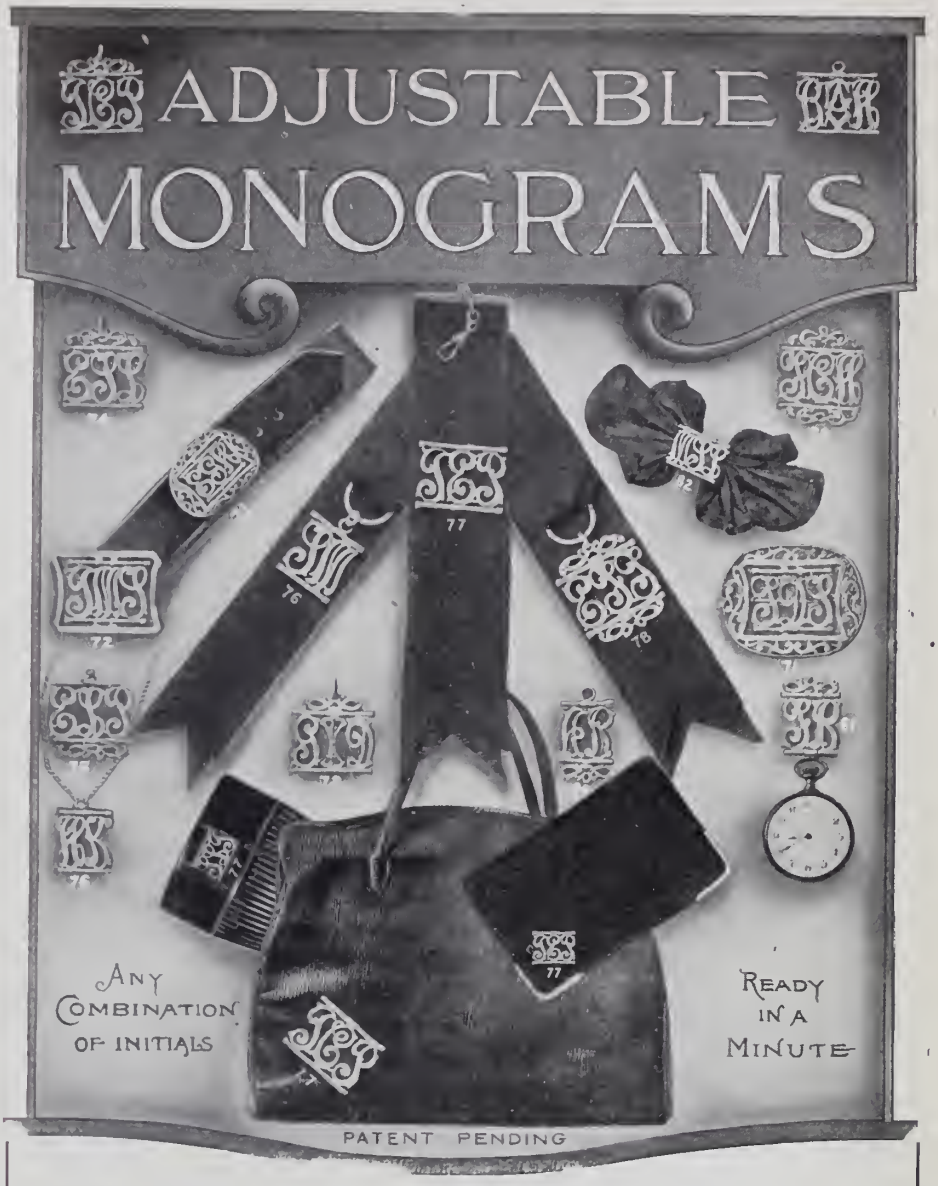
EXPERIENCE counts in the making of Hat Pins, Specializing makes for perfection. Hat Pins are a Specialty here—and have been for years.

For many seasons the Hat Pins of this house have been acknowledged leaders. For richness, grace and variety the designs have challenged comparison. There has always been a generous response to their artistic appeal.

The present line is even larger and finer than the displays of former seasons. Their charm has compelling power. Their reasonable prices facilitate buying and selling.

Day, Clark & Co. Twenty-three Maiden Lane

NEW YORK



A large print of this handsome window card sent on application

Write for descriptive booklet and price list

Monograms in a Minute

A NEW SYSTEM — So simple anyone can understand it. A few simple parts easily put together.

ADAPTABLE FOR EVERY PURPOSE — Fobs, buckles, chatelaines, La Vallieres, anything for which monograms are used.

LOUIS KAUFMAN & CO.,

82-84 Fulton Street RING MAKERS NEW YORK

W. S. HICKS' SONS, Manufacturers of



All Styles
Gold and Silver Pencils

SILVERSMITHS BUILDING 15-17-19 Maiden Lane NEW YORK

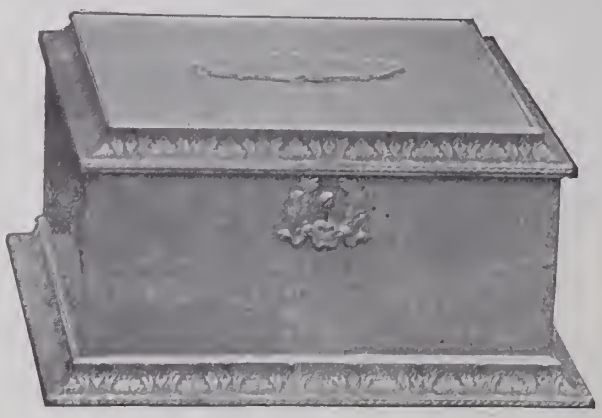
FACTORY, 231-233-235 Greenwich Street, New York

Something NEW and DIFFERENT

JEWEL BOXES

AT MODERATE PRICES

Domestic Products up to Imported Standards. High Class Goods. A Revelation.



NOTHING EQUAL to these Jewel Boxes has ever been produced before, except in Solid Silver. Made of heavy, hard Rolled Brass and Nickel Silver, they cannot be compared with the cheap castings which break so easily—yet the price is low. All popular finishes, including Butler and Oxydized Brass, Butler and Oxydized Silver and Roman Finish Gold. Handsome designs. Fitted with lock and key. Satin and velvet linings. Compartment trays with larger sizes. A line you can recommend.

PRICES: FROM $4.00 PER DOZEN TO $10.50 EACH

Write for Illustrated Circular

K. & O. Co.

MFRS OF

Britannia Novelties, Hollow Ware
Copper and Fancy Metal Goods.

Salesroom, 425 Broadway, New York, N.Y.

Office & Factory, 366-388 Butler St., Brooklyn, N.Y.

SOLID GOLD COMBS

PLAIN AND ENGRAVED



14k EVERYTHING IN GOLD JEWELRY **10k**

Brooches, Festoons, Necks, Buttons, Hat Pins, Fobs, Lockets, Cuff Pins, Bracelets, Emblems, Gold Safes, Buckles, Cigar Clips, Etc., Etc.

Chas. L. Trout & Co.
MANUFACTURERS

2 Maiden Lane, New York



Sterling Mesh Bags

also gold lorgnette and neck chains

Trade W B Mark

Weizenegger Bros.

358 Halsey St., Newark, N. J.

N. Y. Salesroom: 396 Broadway



28 GOLD BAND

Silver Thimbles

	Doz.
No. 50	$1.35
Priscilla	2.40
No. 31 E	4.00
No. 70	4.50
No. 58, as illustrated,	9.40

Adrian J. Morais

R. 304 Godchaux Bldg., New Orleans, La.

Pat. U.S. and Canada.

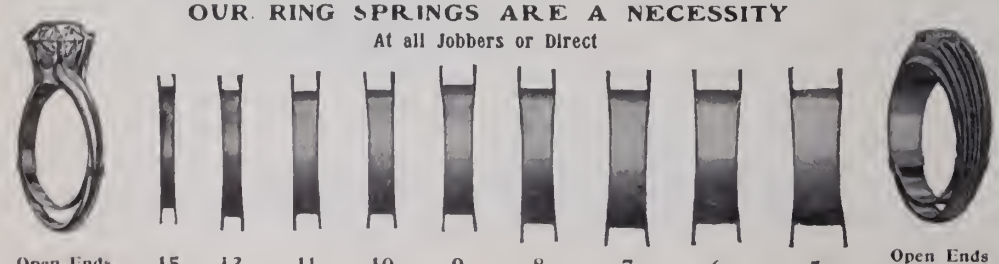
Try Wells' Perfect Ring Adjuster

1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.0
1 doz. asst. sizes solid 10k gold, $3.7
1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

OUR RING SPRINGS ARE A NECESSITY

At all Jobbers or Direct



Open Ends 15 13 11 10 9 8 7 6 5 Open Ends

Manufacturing Jewelers

Diamond Mountings
Solid Gold Jewelry
Special Orders
Fine Repairing

Commission Merchants

E. A. LEHMANN & CO., 45-49 John Street, New York

THE BEST

SOLID GOLD CHAINS

They stand the test of time and have done so for 58 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade K Mark
1850 1908

ALOIS KOHN & CO.
16-18 Maiden Lane, New York
Makers of **Gold Chains** of every kind

•Phone 801 John Established 1876

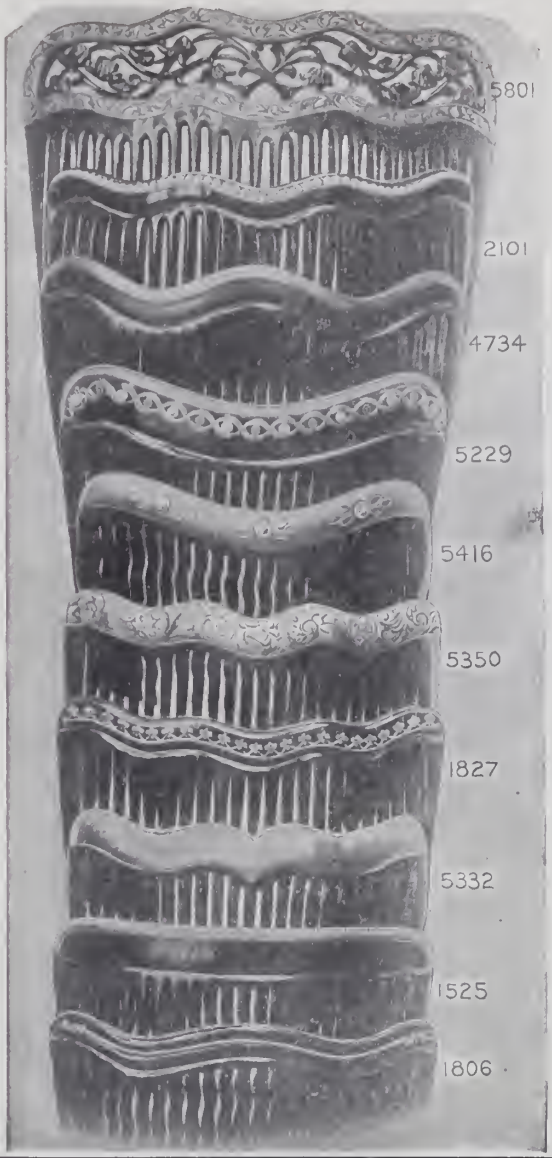
MORRIS SCHIFF
82 & 84 Nassau St., N. Y. CITY



Manufacturer of
DIAMOND MOUNTINGS, LOCKETS, BUTTONS, BRACELETS, RINGS, Etc.

Special attention paid to order work and repairing

If you want good work, send it to me. One trial will convince you that it will pay you to send me your work. Highest prices paid for old gold and silver.



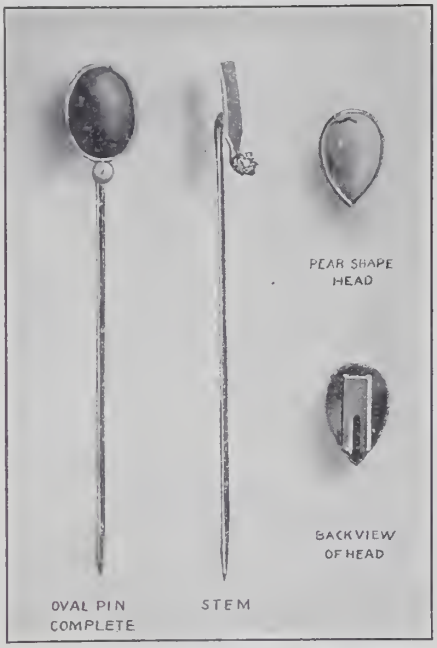
The COMB HOUSE

WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our Fall line is now ready for your inspection.

We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.
Hartford Bldg.
41 Union Sq., New York



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.
The Locket House 51-53 Maiden Lane, New York
TRADE R MARK

G. A. HENCKEL & CO.

MAKERS OF

Small and Medium Wares in Sterling Silver

FOR THE TRADE ONLY

109 to 115 West 26th St., New York City

(One Block west of Broadway)



We specialize in the manufacture of the Unusual in Goods adaptable to

The Den, The Desk, The Dresser, The Toilet Table, The Sideboard, The Dining Table and The Living Room

ICE TUBS IN A VARIETY OF SIZES AND PATTERNS

The trade is cordially invited to call at our showrooms and inspect our new Fall productions.



JUST A REMINDER

that this is a good time to investigate our line. You may have shopped around and found nothing out of the ordinary and perhaps think you have seen all there is. But wait you have overlooked the best and the one line that is different from any other.

Our goods are noted for their originality, graceful shapes and handsome designs. Good weight silver. As for prices, it is only necessary for us to state that every article in our line is a good seller and you will buy no other after the first trial.

Silver Deposit Ware, Photo Frames, Belt Buckles, Sash Buckle Pins, and a large assortment of novelties.

SCHARLING & CO.

Factory and Office: 755-757 Summer Ave., Newark, N. J.

Show Rooms represented by

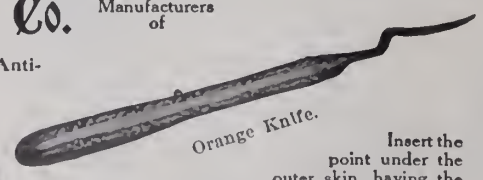
W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.
M. L. LEVY & CO., 2447 Jackson St., San Francisco, California

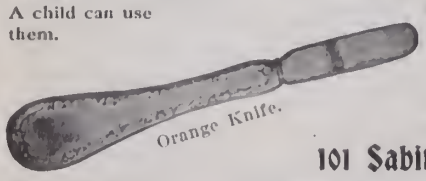
Roger Williams Silver Co.

Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.





Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street · Providence, R. I.



Fancy Platforms and Blocks for Window Display

Boxes for Silverware, Manicure and Toilet Sets

Silverware Chests in any combination

Flannel Rolls and Bags for Silverware

Trays for Show Cases and Travelers' use of every description

Jewelry Boxes in many qualities and styles

We Re-Cover Window Platforms and Trays

PAPER BOXES

Tags, Cards, Cotton, Findings, Etc.

Estimates and Samples cheerfully furnished

WOLFSHEIM & SACHS

Manufacturers and Importers

35 Maiden Lane

(Lorsch Building) **NEW YORK**

Factory, 10 Gold St.



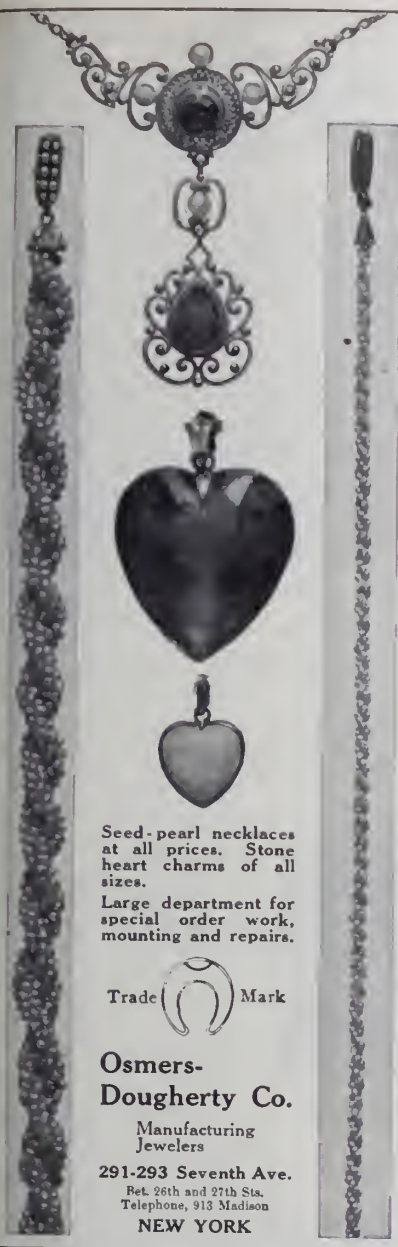
SEND FOR OUR NEW FALL STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.

100-1 Chambers St. NEW YORK



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.

Manufacturing Jewelers

291-293 Seventh Ave.

Bet. 26th and 27th Sts.
Telephone, 913 Madison

NEW YORK

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.



Inspect our recent importations in

FANS

and odd and unique styles in

BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.

in plated or sterling, mounted with imitation or semi-precious stones

Prices range from $4.00 to 27.00 per doz.

LEWY & COHEN

530 Broadway, cor. Spring Street NEW YORK

HEADS OF WHEAT



BELT PINS, VEIL PINS, BARRETTES and HANDY PINS, IN 14K. GOLD

Also Set with Precious and Semi-Precious Stones and Pearls

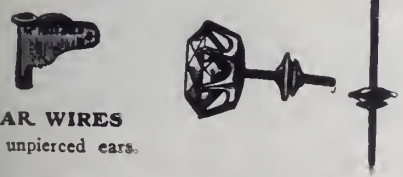
LEE-DODD COMPANY, MAKERS OF FINE JEWELRY

67 HAMILTON ST., NEWARK, N. J.

THE WASHBURN

SECURITY Automatic Holder for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT for ear studs, scarf-pins etc.



EAR WIRES for unpierced ears.

SAFETY CATCH For Brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.

Pearl Drilling and Adjusting a specialty.

Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John St., N. Y.

Gems and Precious Stones

Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York.

DIAMOND MOUNTINGS



Full Plat. Cluster **$4.25**

We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done

KAUFER, KRENGEL & CO.

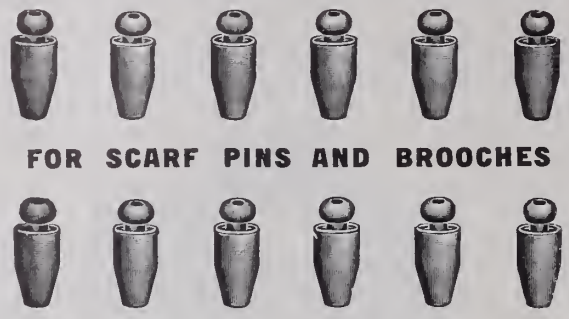
102-4 Fulton Street :: :: NEW YORK



Full Plat. Cluster **$4.75**



"HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES



14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

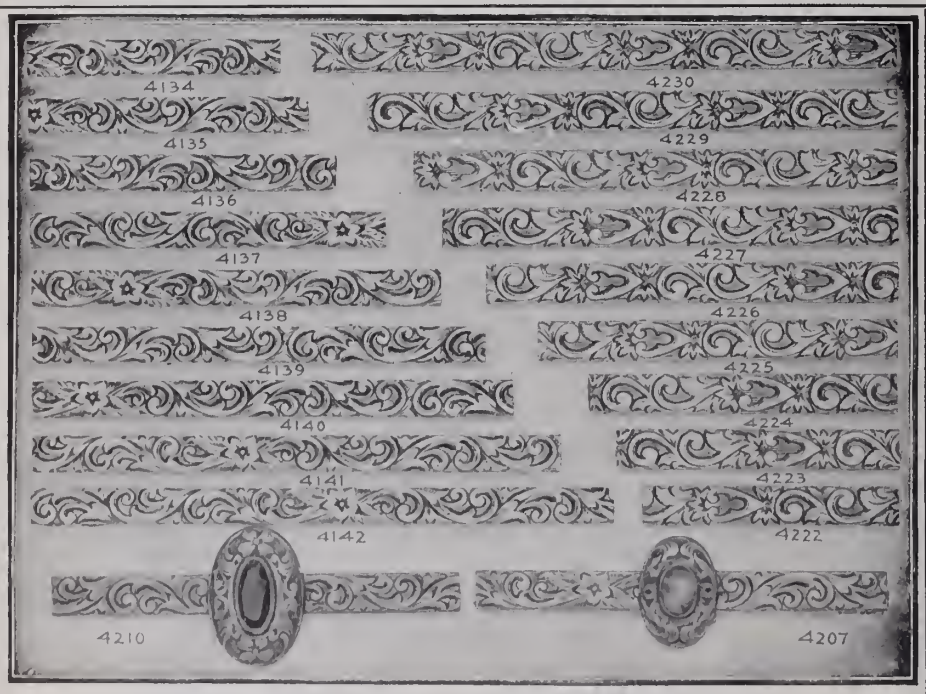
PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. It Holds—The harder you pull, the tighter it holds.
2. To Release—Raise the clutch and pull the ball.
3. All One Piece—No parts to lose.

HOLD-ON CLUTCH CO. 33 COLD STREET **NEW YORK**



SEAMLESS GOLD PLATE

Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

MAINTIEN BROTHERS & ELLIOT

MAKERS OF JEWELRY FOR THE JOBBING TRADE

NEW YORK OFFICE: 13 Maiden Lane
CHICAGO: Heyworth Building

North Attleboro, Mass.

AT YOUR SERVICE

37TH NEW ISSUE OF THE STANDARD AMERICAN CATALOGUE

Maker of Prices in the New York Market for more than 37 years

EVERYTHING IN JEWELRY AND KINDRED LINES

Illustrates carefully selected, choice and Reliable Goods only.

UNIFORM LISTPRICES. SENT FREE

S. F. Myers Co.

47-49 Maiden Lane, New York



No. 58

THE ARCHIBALD-KLEMENT LINE OF

SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

ARCHIBALD - KLEMENT CO.
Sample Rooms: 341-347 Fifth Ave., N.Y.
Factory: NEWARK, N. J.



No. 3325C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.

F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.

New York Representative: E. T. Wilson, 180 B'way.
Western Representative: S. H. Brower.



Have You Seen It? If Not, You Ought To

New Folding Cane

"Fits Any Traveling Bag" A Popular Seller

We supply these in fancy, separate boxes for presentation purposes. A distinctive line for Jewelers, especially suited for Fall trade. We have the largest line of novelties in Canes on the market. *Write for Illustrated Catalogue*

ARTHUR W. WARE & CO.

109-111 Leonard St., NEW YORK

Manufacturers, Importers and Exporters of

WALKING-CANES, RIDING CROPS AND CORKSCREWS

Pryor Manufacturing Company

OUR FALL LINE OF SILVER GOODS is now ready for inspection and we ask you to see our samples before placing your order elsewhere.

The designs speak for themselves and our workmanship we guarantee. Mesh Bags, $12.00 to $60.00. Card Case Purses, $5.00 to $25.00. Picture Frames, $1.00 to $50.00. Vanity Boxes, $19.00 to $30 00—and other novelties.

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NPC Mark.

NEW YORK OFFICE
527 Fifth Avenue
(Night and Day Bank Bldg.)



4177



2632 2626

NEW CREATIONS FOR THE FALL TRADE

Bracelets and Cuff Buttons

Our Fall line this year is more elaborate and complete than ever. A good assortment of these goods in your stock is bound to increase your profits. We also carry an extensive line of

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE CO
Look for the Trade-Mark

MILLER, FULLER & WHITING CO.

Manufacturing Jewelers

New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

WE SELL TO THE JOBBING TRADE ONLY

WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.

CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.

L.D. TEL. 2072 L. Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N. J.

JULIUS WODISKA

40 JOHN STREET :: :: :: :: :: :: NEW YORK

Manufacturer of a General Line of High Grade

DIAMOND MOUNTINGS

IN PLATINA, 18-K. AND 14-K.

SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K.Merrill Company
Locket Makers

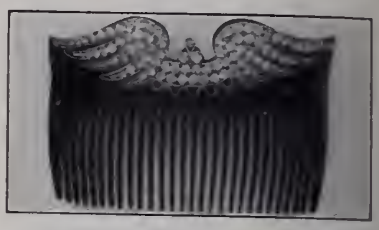
SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

STANDARD IN

Stone Combs and Hat Pins



Our line of White Stone Combs forms a class by itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

Our line of Combs and Hat Pins consists of over 100 new styles of exclusive designs which sell at popular prices.

On application we will send a selection on approval, with all charges paid

JOSEPH W. HELLER

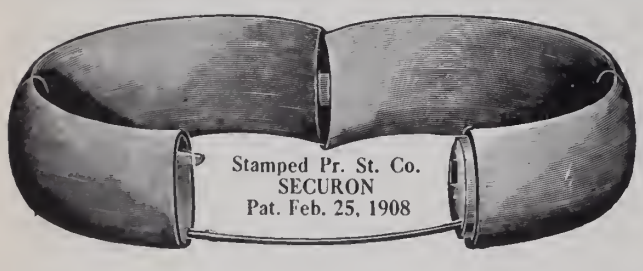
Manufacturing Jeweler

White Stone Novelties

59 PAGE STREET PROVIDENCE, R. I.

NEW YORK OFFICE: 15-17 MAIDEN LANE
(Silversmiths Bldg., Room 1710)

Incomparable for Creating Pleased Customers



"GERALDINE FARRAR"

BRACELETS

Satisfying

Guide and Safety Guard
TO PREVENT FALLING OFF OR LOSING
SELLS IT

QUALITY and FINISH

Made in High Grade Gold Filled in hundreds of desirable styles

Ask Your Jobber for Samples

PROVIDENCE STOCK CO.,

100 Stewart St., PROVIDENCE, R. I.
11 Maiden Lane, - NEW YORK
131 Wabash Avenue, - CHICAGO

THE R. & L. OIL



The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or thicken, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS . . Philadelphia
SWARTCHILD & CO. . . Chicago
NORDMAN BROTHERS CO., San Francisco
D. C. PERCIVAL & CO. . Boston
CHAS. MAY & SON . . Boston
DANIEL PRATT'S SON
53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., New York City
H. S. MEISKEY CO. . Lancaster Pa.
E. & J. SWIGART . . Cincinnati, Ohio
HAMMEL, RIGLANDER & CO. . N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS.

LEROY W FAIRCHILD.
GOLD PENS.

FAIRCHILD & COMPANY

29 & 31 EAST 22D STREET
NEW YORK CITY

BEFORE PURCHASING INSPECT OUR LINE.

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS



AND still another of the newest things in the Chain line of this season, and what has proved to be the best seller of all,

"The Matinee Watch Neck."

We now carry over 2 dozen samples of this popular style; ask to see the latest with beads, they are in great demand; they are also made in two other styles; watch for them in coming issues, they can be worn with Watch, Locket, Charm or Cross.

This is a first class seller and no mistake will be made in carrying a generous assortment. Honest methods are counting.

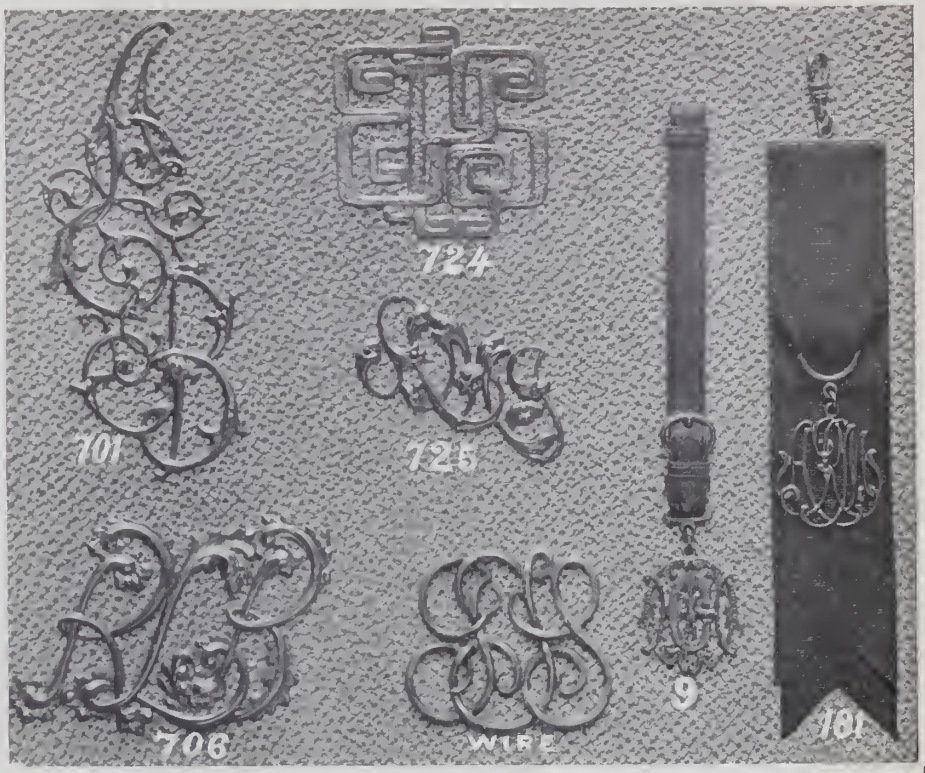
Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:

194 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
45 Kearny St., San Francisco, Cal.



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE— MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York

POTTER & BUFFINTON CO.

This time we call your attention to

BABY PINS

in every possible variety—just the thing for the high stocks the ladies are wearing. Suitable for the baby, the mother and grandma.

Largest Exclusive
Makers of 10K. Jewelry

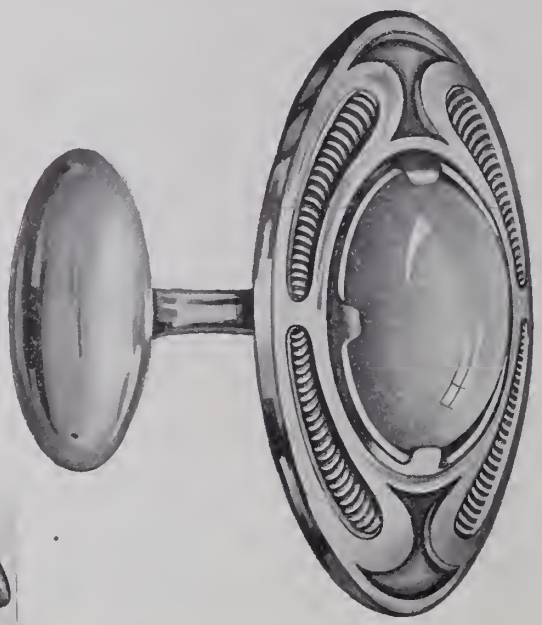
Ask your Jobber for our lines of

Cuff Buttons, Baby Pins, Brooches,
Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.
New York Office, 65 Nassau Street
San Francisco Office, 704 Market Street

POTTER'S BUTTONS

Turquoise Matrix
Chinese Jade
Coraline
Lapis Lazuli



No. 1325
Green Finish
Rose Finish



E. A. POTTER COMPANY

Keep in touch with us. IT PAYS

Providence, Rhode Island



No. 129



No. 144

KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

Automatic Eye-Glass Holders

37 and 39 MAIDEN LANE
NEW YORK

Established 1832



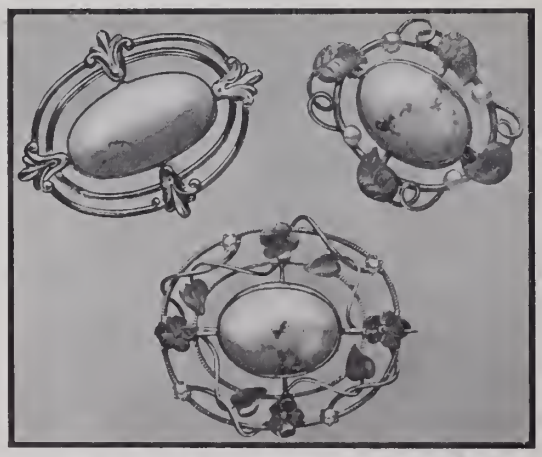
No. 149



No. 163

10K. GOLD JEWELRY
IS OUR SPECIALTY

Turquoise
Matrix
Brooches



Turquoise
Matrix
Scarf Pins

Write Us
About
Them

You Need
Them in
Your Line

W. E. RICHARDS CO.

Manufacturers for the Jobbing Trade

ATTLEBORO, MASSACHUSETTS

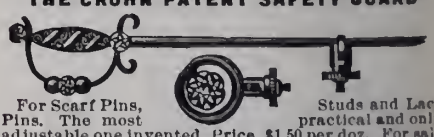
NEW YORK OFFICE, 9-11-13 Maiden Lane

If You Want to Know
just how good a
$2.50 CHAIN
can be made, ask your Jobber for

EDERERMAKE

"THREE ★ ★ ★ STAR"
No. 999

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Malden Lane, N. Y.

WHY NOT

FRESHEN UP YOUR LINE
WITH A FEW OF OUR ORIGINAL DESIGNS?

It will give us pleasure to submit a selection

CREES & COURT Die Sinkers and Designers
91 Sabin Street PROVIDENCE, R. I.

Leon Watch Case Co.

MANUFACTURERS OF

SOLID 14K. GOLD CASES



¶ We will be pleased to send you a sample selection package for your inspection.

Leon Watch Case Co.

FACTORY, NEWARK, N. J.

New York Office, 37 and 39 MAIDEN LANE
Chicago Office, 503 HEYWORTH BUILDING

IMPORTER AND MANUFACTURER OF

Watch Materials, Tools, Jewelers' Supplies and Optical Goods

BARGAINS IN

ENGRAVING BLOCKS

PRICES ON APPLICATION

Fine Gold, Silver and Platinum always on hand. Highest Prices paid for Old Gold and Silver.

Prompt shipments of Jewelers' and Watchmakers' Tools and Material to all parts of the United States.

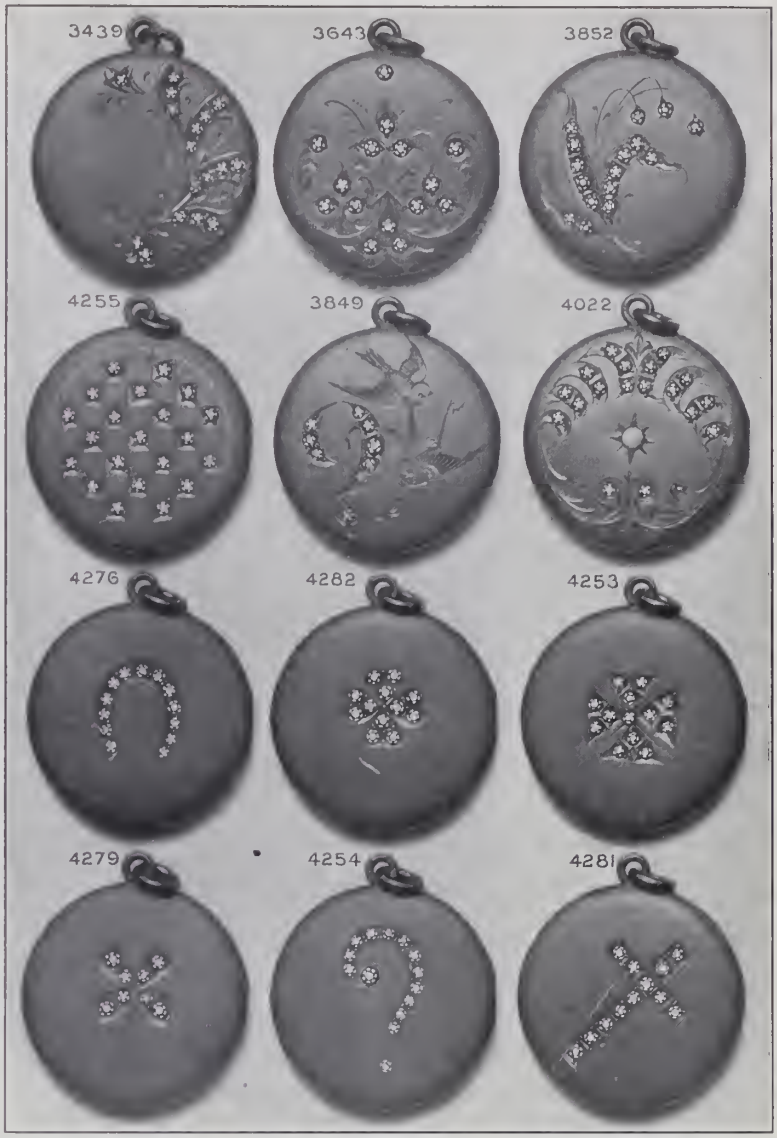
A. ZAREMBOWITZ
250 East Houston Street, New York

We will mail upon receipt of $1.00 our 800-page Catalogue; this $1.00 will be deducted from the first purchase of $10.00 or more.

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK

SHELL

Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt Attention



S. & B. L. ★ CO.

When a salesman sells you lockets, close your ears to the "Just as Good" argument because there is

"NO EQUAL"

S. & B. L. ★ CO.

"VERIBEST GOLD STAR LOCKETS ARE SUPREME"

"INSIST!!"

Getting **VERIBEST** Gold S. & B. L. ★ CO. Star **LOCKETS**

When you ask for them.

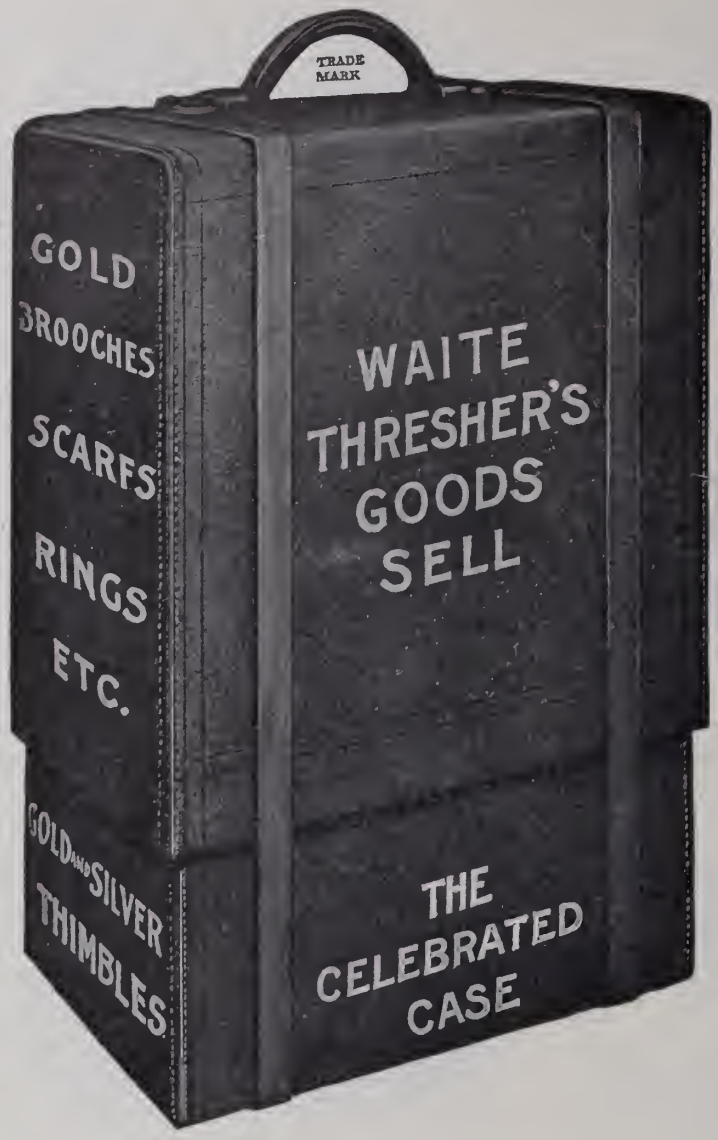
Don't let a smooth-tongued salesman rule your judgment. If the man insists on a substitute, pass him up for the salesman who sells you what you want.

3 Reasons } **VERIBEST** { **All Salable Designs Guaranteed Goodas-gold**

This Assortment No. 17 — $27.00 Express Prepaid

Order to-day and we'll bill the assortment through *your jobber.*

S. & B. LEDERER CO.
Locket Makers for the Jobbing Trade Only
FACTORY - - - 100 STEWART STREET, PROVIDENCE, R. I.



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St., CINCINNATI, OHIO

"New Process" GILLETTE Blades

Have You Got Them in Stock?

"New Process" GILLETTE blades have been an instantaneous success.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

GILLETTE SALES COMPANY

BOSTON
704 Kimball Building

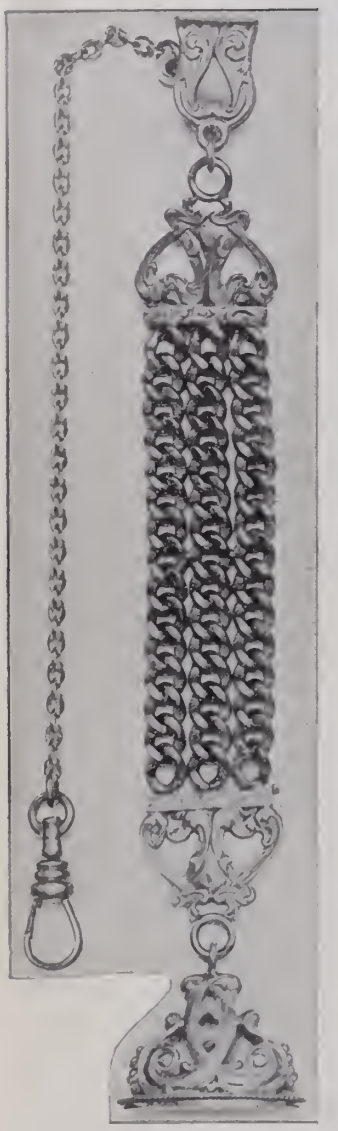
NEW YORK
704 Times Building

CHICAGO
704 Stock Exchange Building

We Guarantee Our Goods

These illustrations afford an indication of the variety of designs we make in Fine Gold Filled Jewelry, and when you take into consideration *Quality* as well as attractiveness, you have in F. & B.'s goods the Trade's demand. ∴ Our new Catalogue gives an idea of the line we carry. Every article of the 6000 different designs shown in this 315-page book has plainly stamped on it our F. & B. trade-mark. If you would have the best, look for this trade-mark.

F. & B. STERLING SILVER
Toilet and Manicure Goods, Pierced Ware, Candlesticks, Picture and Calendar Frames, Vases and Novelties
SEE OUR FALL CATALOGUE



XX-1632/3081
XX Safety Fastener, O. E.
1632 Chain, O. E.
3081 Signet Charm, O. E.



4063 Chatelaine Pin, O. E. Safety Catch



4067 Chatelaine Pin O. E., Safety Catch



4066 Chatelaine Pin, O. E. Safety Catch



Locket 3076, Rose Brilliants



Scarf Pin 937, Rose Red Eyes



Locket 3068, Old English Engine Turned, Brilliant



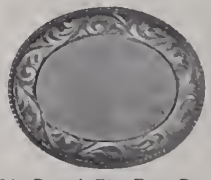
Locket 3078, Rose Brilliants



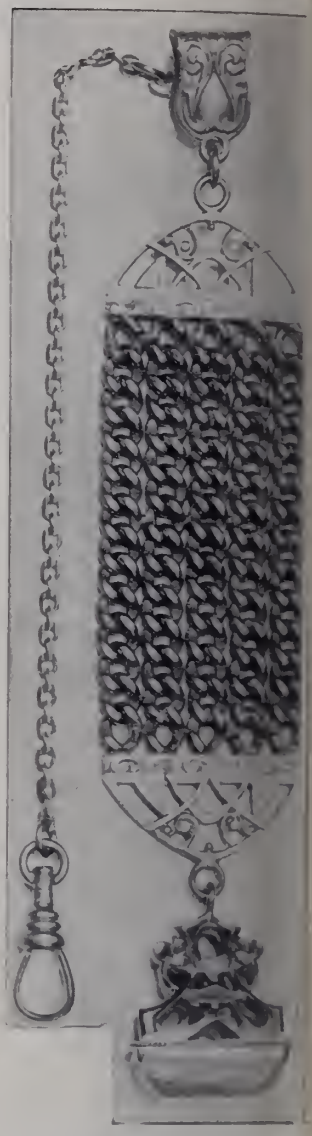
Locket 3073, Pol. Engine Turned



Pendant 141, O.E. Mexican Opal Set



4096 Brooch Pin, Rose Border Pol. Signet Center



XX-1633 3079
XX Safety Fastener, O. E.
1633 Chain, O. E.
3079 Charm, O. E., Jap. Jade or Amethyst



4094 Bar Pin, Old English Pearl Set



4106 Bar Pin, Bevel Edge Rom. Eng.
4103 Bar Pin, Bevel Edge Rom. Plain



4109 Bar Pin, Bevel Edge Eng. Roman, Pearls



4093 Bar Pin, O. E., Pearl Set



4105 Bar Pin, Bevel Edge, Rom. Eng.
4102 " " " " " Plain



4108 Bar Pin, Bevel Edge, Engraved Roman, Pearls



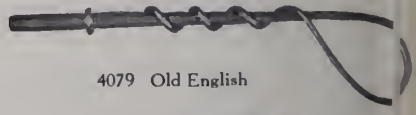
4104 Bar Pin, Bevel Edge, Rom. Eng
4101 " " " " " Plain



4107 Bar Pin, Bevel Edge, Eng. Roman, Pearls



4080 Rose
4081 Pol. Rose Horse



4079 Old English



4088 Rose
4089 Pol. Rose Horse Shoes



4090 Rose
4091 Pol. Rose Horse Shoe

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 Richmond St., PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Bldg. CANADA: Kingston, Onta

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, OCTOBER 14, 1908. No. 11.

Some Fine Examples of German Silversmithing in the Pure Styles of Former Periods.

THE German precious metal industry continues to produce very creditable work which is well worthy of attention. In addition to prominence in the jewelry industry, the city of Hanau for instance occupies a leading position in the silverware industry proper, notably as regards plastic corpus metal work. In this respect, at all times. the proximity of the commercial city of Frankfort has not been without its influence, moreover the classes in embossing and chasing at the Royal Academy of Design have attracted a great deal of talent to Hanau. Here the budding ability found opportunities for cultivation and in many instances the ambitious young artisan found and finds employment in the local silverware establishments. Hanau silversmiths have been famous for centuries; they supplied masterpieces to all parts of the world and to-day we still find a number of factories that keep up a lively competition among themselves in this field.

In this issue we illustrate some especially original specimens in fine execution and pure styles in this particular branch, from the shops of J. D. Schleissner Sohne, of Hanau, who also had a fine exhibit at the recent world's fair in St. Louis, Mo.



SILVER NEF IN FORM OF MEDIEVAL GALLEY.

A special branch of the Hanau silverware industry is devoted to the production of the so-called "modern antiques." Innumerable masterpieces of Roman and Greek origin, are faithfully copied; at the same time, the ancient working methods are given scrupulous attention, so that it takes the practiced eye of the connoisseur to distinguish between the original and the copy. Many such works of art, which, although copies, fully deserve the designation of "masterpieces," may be found in private collections and museums, where they bear eloquent testimony to the industry and skill of Hanau's workers in precious metals.



EQUESTRIAN FIGURE OF IVORY AND SILVER.



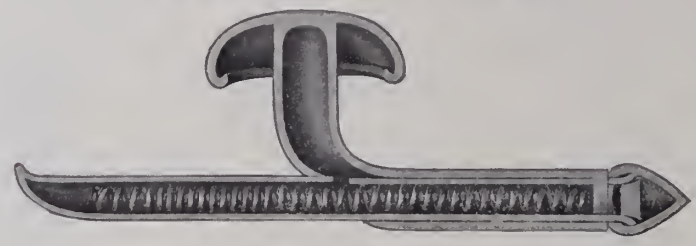
CANDLESTICK, LOUIS XVI STYLE.

Illustrated on the front page is an ornamental plaque in high repoussé work, 33½ inches broad and 50 inches long, represent-

IT'S THE SPRING

that makes the

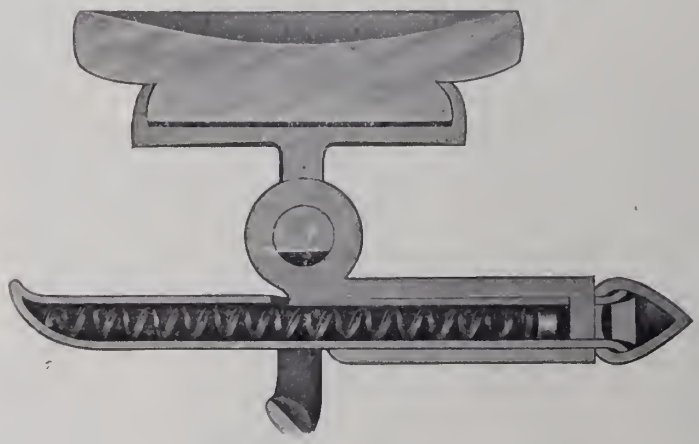
LARTER SHIRT STUDS



(Pat. Dec. 18, 1900, and Feb. 5, 1901.)
(Sectional View of the Larter Shirt Stud.)

AND

LARTER VEST BUTTONS



(Pat. May 12, 1903.)
(Sectional View of the Larter Vest Button.)

AUTOMATIC IN ACTION

There is nothing to push or pull into place. The strong spring does all the work.

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.

Pacific Coast Representatives:
A. I. Hall & Son, Inc., Jewelers' Bldg.
Post Street, San Francisco, Cal.



Registered Trade-Mark

ing a Roman battle. The figures in this wonderful ornamental plateau stand out to a height of two inches, the piece being embossed entirely by hand in a most vigorous manner, after a medieval example.

On this page and pages 63 and 69 are shown illustrations of the following interesting productions by the same firm:

An equestrian figure, representing the Prince of Lichtenstein, in fine, rich silver mounting. The horse and face of the knight are in ivory.

A fine "nef" for use as an "aquamanile," being a reproduction of a medieval galley.

A six-branched candlestick, in true Louis XVI style.

An Empire tureen, with base, a replica of one formerly in the possession of Napoleon I.

A mug and dish, with richly embossed pure Renaissance ornaments.

A set comprising tea kettle, coffee pot, tea pot, milk pitcher and sugar bowl, on a large ornamental silver tray, a fine example of the "Dauphin" style. This is a show service of the highest order (See page 69.)

All these pieces are worked entirely "free hand," *i.e.*, without the use of dies and moulds. The embossing and chasing is done after the manner of the Augsburg and Nurnburg repoussé artists, of the Renaissance period.

It is a peculiarity of Hanau, the gold city, that it is not the factory style of work that is specialized there, at least not to the extent that is the case in Pforzheim, for whereas in the latter city enormous factories and lofty chimneys confront the visitor, the factories in Hanau are mostly hidden behind gardens and an almost intimate understanding exists between employer and employed.



MUG AND DISH, WITH EMBOSSED RENAISSANCE ORNAMENTATION.



TUREEN, EMPIRE STYLE. REPLICA OF ONE OWNED BY NAPOLEON.

The productions of Hanau may be classed generally as first-class goods, for although, within the past few years, an effort has been made to introduce a popular class of goods, Pforzheim, in this respect, has kept the lead; Hanau, on the other hand, leads decidedly in better class and jewelry lines.

First of all, perhaps, we find in Hanau the finest jewelry goods, made in platinum as well as in high grade gold alloys and in the production of this "white jewelry" Hanau is probably without a competitor in Germany. Numerous firms keep their employes occupied almost exclusively with the production of the finest jewelry. The elegance and valuable character of this work, the intrinsic value and purity of style in the designs, bear substantial testimony to the character of Hanau's artistic workshops or industrial establishments.

Henry Olsen, of Jersey City, N. J., recently bought a "solid gold ring worth $20" from a man for $7. He took it to a Newark Ave. jewelry store to have it valued, and was much chagrined when the jeweler informed him that the ring was actually worth about 13 cents. Then he began a search for the stranger and found him, endeavoring to sell the mate of the ring he had purchased to a fireman. Olsen induced a police officer to arrest the stranger. The prisoner said he was a salesman, of North Philadelphia. He expressed surprise that Olsen should have caused his arrest, and remarked that he did not think he would repent of his bargain so quickly. At the station house half a dozen rings of the kind he sold Olsen were found in his possession. He insisted that they were worth all he asked for them. The man, at the request of the police, was held for further examination in the First Criminal Court.

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Turquoise — Turquoise Matrix

Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1907, compiled by Douglas B. Sterrett.

(*Continued from issue of Oct. 7.*)

RUBY.

NORTH CAROLINA.

Interest in the ruby deposits along Caler Fork of Cowee Valley, Macon County, N. C., has been revived through operations of the United States Ruby Mining Company. This company has undertaken to develop the ruby in the matrix lead previously located at "In Situ Hill" in the valley, and expects to wash the ruby-bearing gravels left unworked during former mining operations. For a distance of over two miles rubies have been found in the creek gravels, much of which has been worked. The gem-bearing gravels lie both above and below the company's headquarters at the mouth of Dalton Branch. Good rubies have been found in the creek gravels about a mile above the mouth of Dalton Branch as far as "In Situ Hill." This hill is merely the end of a ridge or spur which extends from the mountains on the south side of the valley down close to the creek.

In the report of C. Barrington Brown, in 1896, to the American Prospecting and Mining Co., on the ruby mine of Cowee Valley, the rubies are described as generally of good color, many resembling the true pigeon-blood ruby of Burma. Some of them have bluish borders, which give them a magenta tint. Messrs. Pratt and Lewis[1] state that some large gems—three or four carats in weight—of good color and transparency and free from inclusions, have been found. Though found in less quantity, the color and quality of these stones equal the Burma rubies. Some of the Cowee Valley rubies contain inclusions of rutile, ilmenite, garnet, etc., or are silky or badly flawed. Much pink and red corundum, some of it approaching the ruby in color and quality, is associated with the ruby. The concentrates obtained in washing for ruby contain red, pink, bluish, gray, and yellowish corundum, ilmenite, rutile, cyanite, red and pink or rhodolite garnet, small zircon crystals, quartz, feldspar, etc. In the New York office of the United States Ruby Mining Co. an admirable display of ruby and ruby corundum, as well as specimens of ruby matrix material, has been arranged by Aldred H. Smith.

During 1907, N. E. Isbell, of the United States Ruby Mining Co., constructed a new ditch to carry the creek from above "In Situ Hill" along the opposite hillside, where it could be tapped for pressure for hydraulic purposes. This ditch was extended to a point opposite the mouth of Dalton Branch, where a fall of nearly 100 feet could be obtained to hydraulic the bottom lands below. Another reason for the construction of the ditch was the hope that by turning the creek from its bed close to "In Situ Hill" the flow of water in the shaft on the ruby matrix would be diminished and the surrounding mud become harder. A 20-horsepower engine with a rotary centrifugal pump and bucket elevator were installed to assist in sinking the shaft and driving a crosscut from the bottom through the soft ground.

The matrix in which the ruby corundum occurs, and in which genuine rubies are said to have been found, consists of hornblende gneiss and pegmatite in hornblende gneiss. The pegmatite occurs in small streaks and lens-shaped pockets from an inch or two to a foot thick, roughly conformable with the bedding of the inclosing hornblende gneiss. Both the pegmatite and the hornblende gneiss are very bady decomposed at the surface. The feldspar of the pegmatite has largely passed into kaolin, while the hornblende gneiss has altered to the yellowish brown earth characteristic of the saprolite of that rock, with hydromica and black spots where small garnets have rotted away throughout. That this weathering extends to a depth of over 30 feet is shown by the material removed from a shaft of that depth. The strike of the country rock at "In Situ Hill" is north of east, with a high dip to the southeast. A dike of hard unaltered hornblende eclogite outcrops in the bottom of the valley, a few feet north of the ruby matrix, and can be traced to the east and west some distance. The hornblende gneiss saprolite contains parallel streaks of mica-gneiss saprolite included in it.

In some of the pockets of decomposed pegmatite translucent pink to lilac colored corundum is very abundant, both in fairly large well-formed crystals and in small fragments. Red and ruby colored corundum is less plentiful, and but few crystals of gem quality have been found in the pegmatite bodies so far. Portions of the hornblende saprolite inclosing the pegmatite carry small translucent corundum crystals and fragments, some of rich red color in small pockets of soft white material. These were probably small masses of pegmatite which have decomposed, though they might possibly represent the decomposition products of former corundum crystals. From the few specimens of matrix seen by the writer, it appeared that the corundum associated with larger bodies of pegmatite is inclined to be of a lighter color, pink or lilac—than the richer red stones in the hornblende rock alone, or where pegmatite is less prominent.

INDIA.

Burma.—The production of ruby, sapphire, and spinel by the Burma Ruby Mines Co. during the year ended with Feb. 28, 1907,[1] amounted to 326,855 carats, valued at £95,540, as compared with £88,340 in 1906. Of the total value of the output, ruby amounted to £93,023, sapphire to £1,132, and spinel to £1 385. The net profits of the company amounted to £15,160 after deducting a tax of £6,819 paid to the government of India.[2] During the year, 1,890,944 trucks of ruby earth were washed, at a cost of 7.7 pence per truck, as compared with 1,773,129 trucks at 8.1 pence in 1906.

SAPPHIRE.

MONTANA.

There was much activity in sapphire mining in Montana during 1907, with a consequent large production, both of the yogo-blue sapphires and of the varicolored sapphires found in other parts of the State. Two large companies operated mines containing blue sapphire in its original matrix, and two other large companies and smaller or individual producers worked auriferous placer deposits containing varicolored sapphires. The blue sapphire in matrix was worked in the Judith River region, in Fergus County, at points about 11 and 13 miles west-southwest of Utica, by the New Mine Sapphire Syndicate and the American Sapphire Co. Placer deposits of varicolored sapphires were operated on the head of Dry Cottonwood Creek, Deerlodge County, by the Variegated Sapphire Co., and along the West Fork of Rock Creek, in Granite County, by the American Gem Mining Syndicate. A little mining was done and a few finds reported from the auriferous sapphire deposits along the Missouri River, below Helena, once so extensively worked.

Yogo Blue Sapphires.—The blue sapphires of Fergus County, often called "Yogo sapphires," occur in a dike of basic igneous rock[2] cutting nearly perpendicularly across the bedded limestone country rock. The dike crosses the canyon of Yogo Creek (the north fork of Judith River) and the rolling country sloping eastward from the crest of Yogo Canyon to the bottom lands of Judith River, a distance of nearly four miles. The limestone country rock belongs to the Madison limestone formation of carboniferous age, as mapped by W. H. Weed.[4] This formation is over 1,000 feet thick, and consists of thinly bedded strata of light-grayish limestone which dip rather gently to the east. There are a few minor folds in the limestone, some of which can be seen in the walls of Yogo Canyon near the mine of the American Sapphire Co. The sapphire-bearing dike is slightly sinuous and has a strike a little north of east with a nearly vertical dip. In the canyon, however, it seems to split up into two or more parts (one of which pinches out in the limestone) or to be intersected by another dike. The thickness of the main dike throughout its known length varies from two to over 14 feet.

The rock of the sapphire-bearing dike has been described by Prof. L. V. Pirsson. When fresh and unaltered it has a dark-gray color with a greenish or bluish cast. The principal constituents are biotite mica and pyroxene, of the diopside variety, with minute and large inclusions of calcite, quartz, pyroxene, and pyrite. Some of the biotite occurs in phenocrysts of two or three mm. diameter, though the greater part is in small shining flakes, thickly scattered through the rock. The glistening scales of biotite and some of the inclusions are the prineipal constituents that can be recognized in hand specimens. The inclusions of calcite and quartz are surrounded by reaction rims of pale and sometimes bright emerald green pyroxene. This pyroxene sometimes occurs scattered through the smaller inclusions, or even constitutes the mass of them. The dike rock contains numerous seams and veinlets of calcite and quartz as well as large inclusions of limestone. Pyrite in crystals and agglomerations of crystals is scattered through the rock. This pyrite, along with some pseudomorphous limonite, is separated from the rock along with the sapphires and constitutes the greater part of the concentrates obtained in washing for the latter. In thin section under the microscope the biotite is strongly pleochroic, varying from almost colorless to a strong clear brown color. It occurs abundantly in ragged shreds through the rock, rarely with crystal form, and contains small apatite crystals. The pyroxene is pale greenish to colorless and belongs to the variety diopside. It contains numerous inclusions which may originally have been glass. No feldspars have been observed in the rock, though a kaolin-like substance in the interstices may represent a decomposed mineral, as leucite or analcite, especially since the rock resembles a known basic analcite basalt.

The sapphires are scattered through the lamprophyre, none having been observed associated with the limestone inclusions. One sapphire crystal was seen embedded in a mass of heavily pyritized lamprophyre. It is thought the sapphires formed by the crystalliization of an excess of alumina dissolved in the lamprophyre magma. The source of this alumnia is supposed to be in the shales of the several thousand feet of older formations, underlying the thousand feet of Madison limestone through which the dike cuts. During the intrusion through the shales fragments were torn off and floated up with the magma, by which they were eventually dissolved. When the magma began to solidify the excess of alumina separated out in the form of sapphire. The sapphires crystallized out before the magma completely solidified, for some of them were badly etched and corroded by a partial reabsorption by the magma after formation. Included fragments of limestone taken in at higher levels were acted on to varying degrees by the magma. Smaller masses were metamorphosed to crystallized calcite, and nearly all were surrounded by diopside rims formed by the reaction on the magma.

The sapphires range in size from minute crystals up to four or five carats. Rarely crystals of eight or 10 carats are found, the majority, however, weighing under three carats. A large quantity of small sapphire, classed as "culls," is obtained. This material is in great demand for watch jewels, for which, through the flattened form of many of the crystals, it is especially suitable. The color of the Yogo sapphire ranges from a light blue to the rich characteristic "cornflower" blue of the oriental sapphire. They make a beautiful gem and are highly prized for their color and brilliancy. Probably over 90 per cent. of the sapphire is of good blue color and gem quality, the remainder being grayish or of poor color. Occasionally purplish-colored gems are found. The Yogo sapphires occur in rough crystals whose common forms are the base and a rare rhombohedral face $x(3032)$.[1] The basal planes are roughly striated parallel to their intersection with the rhombohedron faces. A repeated development of the base and rhombohedron is not uncommon. The basal planes are badly etched on some crystals, the etched figures generally showing a rhombohedral symmetry and several being sometimes grown together.

New Mine Sapphire Syndicate.—The writer wishes to acknowledge the courtesy shown and the assistance rendered him by C. T. Gadsden, superintendent, at the time of his visit to the mine of the New Mine Sapphire Syndicate. The earlier

---

[1]Pratt, J. H., and Lewis, V. L., Corundum and the peridotites of western North Carolina: Geol. Survey North Carolina, Vol. 1, 1905, pp. 180-186.

[1]Rec. Geol. Survey India, Vol. 36, pt. 2, 1907.

[2]Jewelers' Circular-Weekly, Sept. 25, 1907.

[3]Somewhat fully described by Weed and Pirsson: Twentieth Ann. Rept. U. S. Geol. Survey, pt. 3, 1898-99, pp. 454-459 and 552-557.

[4]Geologic Atlas U. S., folio 56 (Little Belt Mountains), U. S. Geol. Survey, 1899.

[1]Pratt, J. H., Crystallography of the Montana sapphires: Am. Jour. Sci., 4th ser., Vol. 4, 1897, pp. 424-428.



MOUNTED and UNMOUNTED DIAMONDS

Trade Mark (HWW) Registered

Being large IMPORTERS, our stock consists of the best that is obtainable in loose diamonds in all sizes and qualities and as MANUFACTURERS, we are in a position to mount these diamonds in mountings of exceptional merit and of the highest grade of workmanship.

Try us when you wish Mounted or Unmounted Diamonds. You will find our prices right. Catalog on request.

HAYDEN W. WHEELER & CO.

Importers and Manufacturers

Amsterdam: 2 Tulp Straat — 2 Maiden Lane, New York — London: 50 Holborn Viaduct

EDUARD VAN DAM

CUTTER OF

DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St. Knabe Bldg.
TELEPHONE 5879 38TH ST
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS, MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH.

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street

RUDOLPH NOEL PHILIP NOEL

RUDOLPH NOEL & CO.

IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM — 37-39 Maiden Lane, NEW YORK

mining operations of the New Mine Sapphire Syndicate consisted chiefly of open cuts, of which probably nearly a mile were made along the outcrop of the sapphire-bearing dike. These cuts were from 10 to 60 feet deep, in one place the dike material being removed to a depth of 90 feet. The walls of the cuts were held apart by stulls as needed. At present the sapphire ore is all obtained from underground workings. The latter consist of a shaft 100 feet deep with drifts in each direction from the bottom. The shaft is located in a smaller coulee or valley crossing the dike. The west drift is about 2,000 feet long and nearly 200 feet below the surface of the hill on the west of the coulee, while the levels above and one of the stopes reach nearly to the bottom of the 90-foot open cut in this hill. The east drift was carried nearly 800 feet, with stopes above at varying intervals. At one place in this drift the dike has been stoped out to the surface. The nature of the dike as exposed in these workings is variable in both richness and size. Nearly barren places occur in the dike where the latter seems to be choked with limestone, between the fragments of which there is but little dike material. The barren places commonly occur where the dike pinches down to smaller dimensions, which changes in size were doubtless caused by the jamming of limestone fragments included in the magma in the narrower parts of the fissure at the time of intrusion. In places the walls of the dike are rough where the edges of the limestone strata were broken during the fissuring and fragments were torn off by the intrusion of the dike. Jagged furrows or elbows in the limestone walls show where such fragments were torn off. In some places a single flat bedding plane of the limestone or steps, including several beds, form the bottom of these furrows, which are somewhat wedge-shaped toward the top.

Contrary to reports circulated during 1906 that the work of this company was hindered by the difficulty of disposing of the waste and slums from the sapphire washing, a larger supply of ore was mined and treated during 1907 than ever before. Instead of containing chemicals injurious to vegetation, as claimed by some of the ranchers along the river below the mine, the slums have been shown actually to improve, for raising crops, the lands on which they are turned. Analysis of the slum is also reported to show the presence of nitrates and phosphates, which are helpful to any crop growth. To test this, C. T. Gadsden, superintendent of the mine, turned the water carrying the slums over portions of the ranch land owned by the company. Oats, alfalfa, and vegetables were successfully grown, both where the slums were turned over crops already planted and where the vegetables were planted directly in thick deposits of slum. In each case vegetation was most luxuriant where the slum was thickest. The coarser sands from the sapphire washings were removed by the sand trap from the sluice ditches, where the grade was low, to keep the latter from clogging up. This was accomplished automatically by a simple device operated by an undershot waterwheel in the sluice.

In some respects the method of separating the sapphires from their matrix is similar to that of separating diamonds from the "blue earth" of South Africa. Near the surface and to a depth of 20 feet and more, the dike rock was decomposed by weathering to a yellowish clay, from which the sapphires were readily washed. As the work was carried deeper, the dike rock was less altered and hard, so that it has been found necessary to disintegrate it in some way before washing. This is accomplished by exposing piles of ore to the weather with occasional wettings. The action of moisture and air, aided by the frequent freezings and thawings of the Winter climate, soon starts the slacking and disintegration of the lumps of "blue," as the ore is called. The disintegration is carried out on inclined floors or settling grounds, where the ore is deposited after removal from the mine. After an exposure of several months, a large stream of water is turned on the piles of "blue," which are forked over at the same time. The disintegrated surfaces of the lumps are washed off and down through a sluice along with other loose disintegrated material. This leaves the "blue" in apparently hard fresh lumps, which, however, soon begin to disintegrate and crumble again. The material in the sluice is carried over a set of riffles to a settling dam, where the lump material brought down undergoes further disintegration. From the first settling dam the "blue" is washed down over riffles to a second, for final disintegration.

The sluices are made of board and have iron-plate bottoms. Iron riffles are placed at the proper places in the sluice to catch the sapphires, and clean-ups are made four or more times in 24 hours. The concentrates are separated in a rock sieve into three sizes, and each grade is panned down closer over a wooden tank. The oversize left on a screen of ⅝-inch mesh is carefully examined for large sapphires before discarding. The contents of the tank in which the panning is done receive further treatment on screens of two different meshes from those first used. Sapphires are picked up by hand from the coarse sizes of concentrates before shipping. The small sizes containing the culls for watch jewels are shipped in the rough. All the sapphires go to the company's office in London for cutting and marketing.

(To be continued.)

ELSIE BEE'S FASHIONS.

ATTRACTIVE NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS.

AMETHYST and topaz briolettes are a conspicuous feature of the new earrings.

* * *

The woods most in favor for umbrellas just now are pimento and snake wood, both from Jamaica.

* * *

Pansies and daisies of carved amethyst, dull in finish, with a diamond or pearl center, form exquisite brooches.

* * *

A quantity of opal beads of graduated sizes, in long and short strings, are being exhibited by a prominent dealer.

* * *

A simple but effective design for the velvet band is a straight-lined X, with a cabochon sapphire in the center.

* * *

Enameled handy pins are unlimited in designs. They include the barred, dotted and Greek-bordered effects, in yellow, blue, green, pink, lavender and white, combined with all manner of stones.

* * *

An effective brooch is in the form of a basket of flowers, the latter of tiny diamonds, while the basket is formed of a single piece of carved turquoise, topaz or amethyst.

* * *

The newest designs for cane and umbrella handles are an ingenious application of the curious insignia on the shields of the South Sea islanders. These are unique and artistic and represent a decided departure from the usual conventional designs. Wrought out in etching and Russian-niello, they constitute a striking novelty. Another comparatively new treatment in the way of handle ornamentation is the use of ivory as a sort of tipping or finishing. It first appeared this Spring, but bids fair to be a staple style.

* * *

The pansy is a popular theme for the ornamentation of the velvet band. A striking treatment consists of a delicate outline in small half pearls. Another applies the baroque pearl, which is so well adapted to nature motifs.

* * *

Jeweled sections on grosgrain ribbon for watch chains and pendants, and also on velvet bands, are evidently here to stay. Greek designs are seen, and all descriptions of combinations of stones with polished or dull-finished gold are employed.

Earring designs grow more and more elaborate. The drops—single, double or triple—are longer and sometimes surmounted by a diamond bowknot surprisingly large. Dainty little platinum chains are also used between a succession of dependent stones.

* * *

New designs in the old-fashioned, spindly lorgnons with round lenses, are constantly making their appearance. The soft, dull enamel, studded with tiny diamonds, rubies and emeralds, are charming and graceful, and offer infinite opportunities for the jeweler's display of art.

* * *

This Russian-niello work, which is far more effective and expensive than etching and stands the test of time better than oxidization, constitutes the latest decoration for cane and umbrella handles. The smooth surface, handsome and attractive, retains its brightness and beauty indefinitely. It is used with great success on the directoire umbrella, which is the proper accessory of the clinging costumes now in vogue. The handles of these umbrellas, 16 to 18 inches in length, are also made of snake wood and pimento, and are three, four, five, seven and eight-sided, or round. The same shape of handles prevails in men's umbrellas and canes. ELSIE BEE.



SILVER SET IN DAUPHIN STYLE.

(*See text on page 65.*)

Reconstructed Rubies

Our stock is extensive and in every respect complete. We carry the Reconstructed Rubies in all shapes and sizes and at prices that speak for themselves.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

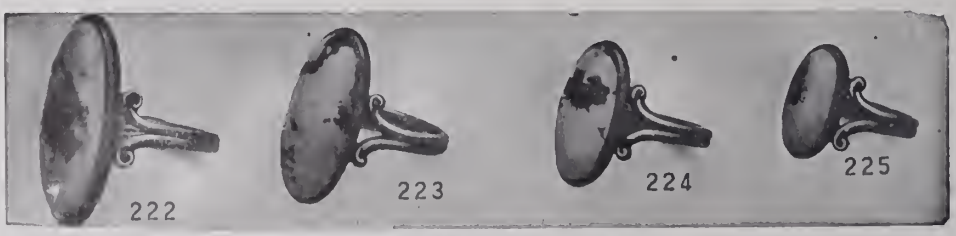
ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

EXQUISITE COLOR and MARKINGS

ASK FOR CATALOG

MATRIX TURQUOISE



THE ARIZONA TURQUOISE MINES CO. (Inc.) Phone: 5728 Cortland 171 Broadway, New York, N.Y.

Showing 133 different sizes and shapes of MATRIX TURQUOISE STONES ready for mounting

F. C. KLEIN EMIL KLEIN

F. C. KLEIN & BRO.

Steam Lapidists and Diamond Cutters

Importers of Precious, Semi-Precious and Jobbing Stones

Chicago Savings Bank Building, 72 East Madison St., CHICAGO, ILL.

Correspondence Invited

The Career of the Late Charles H. Ankeny, Lafayette, Ind.

LAFAYETTE, Ind., Oct. 8.—The news of the death, Oct. 3, of Charles Howard Ankeny, published in the last issue of THE CIRCULAR-WEEKLY caused deep and lasting regret to his many friends not only throughout the business community in this city, but also in many sections of the jewelry trade, as Mr. Ankeny was one of the best known and most highly respected jewelers of Indiana. His demise was unusually sudden, as 15 minutes before he passed away he had been chatting with friends in the Lafayette Club in his usual cheerful manner, and no one suspected that he was in any way ailing before the news came that he had passed away.

Leaving the club, Mr. Ankeny walked to his home, South and 9th Sts., about noon, and after speaking to his wife and daughter went up stairs to take his customary short rest before dinner. A noise in the room caused his daughter Alys to go upstairs and investigate, and she found her father on the floor in a lifeless condition. Physicians who were hastily summoned pronounced Mr. Ankeny dead and gave heart disease as the cause.

The deceased, who was a native of Ohio, was born in Washington, Guernsey County, 65 years ago. As a young man, after receiving his education, he was fired with the spirit of patriotism which swept over his State prior to and at the beginning of the Civil War, and after the breaking out of hostilities enlisted in the 60th Ohio Infantry, in which he served until the end of the war. After the war he went to Cincinnati and entered the jewelry business with the old house of Duhme & Co., with whom he got an excellent knowledge of the trade, and from Cincinnati he went to Richmond, where he engaged in business for a short time. About 35 years ago Mr. Ankeny came to Lafayette and established the jewelry business now known under the style of C. H. Ankeny & Co., and during all that time until his death, with the exception of a very short while spent in Cincinnati, had given it his personal attention. By his industry, ability and integrity as a merchant as well as genial nature and kindly disposition as a man, he made many friends and built up an excellent trade. In fact so thoroughly was he imbued with the spirit of the true merchant that a training under him started many a young man on the road to a successful career. He had a keen appreciation of the beautiful and art in nature, excellent taste and judgment and was eminently fitted by nature for the calling which he followed.

For a number of years Mr. Ankeny conducted his business alone, but in 1900 was joined by Charles E. Erisman, the firm being changed to Ankeny & Erisman. They dissolved in 1902, each continuing alone, and two years ago Mr. Ankeny incorporated his business as a stock company with a capital of $30,000, becoming president of the concern.

Outside of business the deceased was prominent in the social and fraternal world, especially in Masonic and grand army circles. He was a chapter member of John A. Logan Post No. 3, G. A. R., a member of Lafayette Commandery No. 3, of the Indiana Chapter of the Loyal Legion, and of the Knights Templar. He was also prominent in the Lafayette Commercial Club, and had been identified with many movements looking to the welfare of his city.

Optical Society of State of Pennsylvania Holds Thirteenth Annual Meeting.

PHILADELPHIA, Pa., Oct. 7.—The 13th Annual Meeting of the Optical Society of the State of Pennsylvania was held at the City Club, 1418 Walnut St., Tuesday, Oct. 6. At the afternoon session, W. W. Bissell, Rochester, N. Y., secretary of the New York State Board of Optometry, spoke on "Making a Profit," and F. B. Marchant, Brooklyn, N. Y., also member of New York State Board of Optometry, spoke on "A Discussion on Some Phases of Muscular Anomalies." Both papers were very much appreciated and many questions were asked by those present.

In the evening an enjoyable banquet was followed by the regular annual business meeting. The report of the executive committee showed a very gratifying condition of the society, 63 members having been admitted during the year. The treasurer's report showed the finance also to be in a flourishing condition.

A committee of five was appointed to assist in forming local societies throughout the State. The by-laws were amended so as to make the initiation fee one dollar and the annual subscription of two dollars. Local societies outside Philadelphia and composed of 12 or more members may be received into membership by payment of one dollar for each member per annum by the local society.

The following officers were then elected: President, J. H. Martsch; first vice-president, J. F. Brinkerhoff; second vice-president, W. G. Walton; secretary, C. A. Longstreth; treasurer, H. F. Freeman; executive committee, J. D. Stroud, A. N. Peoples and O. Jarck. Auditors, W. F. McGaffrey and R. A. Tollinger.

After the business session, A. Martin, the retiring president, delivered an address on "Modern Methods, as Applied to an Up-to-date Optometrist's Office," illustrated by lantern slides.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from New York.

WASHINGTON, D. C., Oct. 7.—The following were the exports of jewelry, plated ware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just past:

Alexandria: 2 cases plated ware, $243.
Antwerp: 11 cases clocks, $200.
Auckland: 2 cases plated ware, $167; 13 cases clocks, $225.
Berlin: 20 cases clocks, $504; 5 cases clocks, $285; 4 cases optical goods, $2,274.
Bombay: 43 cases clocks, $750.
Bremen: 2 cases watches, $1,310.
Buenos Ayres: 1 case silverware, $107; 2 cases optical goods, $969; 245 cases clocks, $5,850; 235 cases clocks, $6,446.
Callao: 3 cases optical goods, $518.
Calcutta: 1 case watches, $126.
Christiania: 10 cases clocks, $447.
Colon: 3 cases plated ware, $128; 2 cases silverware, $305.
Corinto: 2 cases plated ware, $267.
Chaux de Fonds: 1 case watch cases, $165.
Hamburg: 2 cases jewelry, $913; 1 case watches, $3,518.
Havana: 2 cases optical goods, $147.
Havre: 1 case watch cases, $290; 3 cases jewelry, $613; 10 cases clocks, $525.
Liverpool: 87 cases clocks, $1,629; 1 case jewelry, $500; 14 cases silverware, $822; 4 cases watches, $2,500; 3 cases jewelry, $755; 4 cases clocks, $190.
London: 84 cases clocks, $1,621; 1 case silverware, $250; 2 cases thermometers, $108; 2 cases optical goods, $386; 29 cases clocks, $1,279; 4 cases thermometers, $325; 3 cases watches, $710; 8 cases opticol goods, $1,980; 3 cases optical goods, $175; 121 cases clocks, $2,392; 64 cases clocks, $2,600; 1 case plated ware, $100.
Matanzas: 15 cases clocks, $183.
Montevideo: 5 cases plated ware, $494; 1 case optical goods, $100; 13 cases clocks, $1,561; 30 cases plated ware, $1,439.
Pelotas: 37 cases clocks, $731.
Port Antonio: 55 cases clocks, $335.
Rangoon: 15 cases clocks, $272; 57 cases clocks, $1,050.
St. Johns: 7 cases clocks, $116; 2 cases silversmiths' sundries, $722; 5 cases watches, $508; 1 case optical goods, $270; 5 cases clocks, $175; 20 cases watches, $3,449.
Rio de Janeiro: 5 cases plated ware, $678; 73 cases clocks, $1,757; 2 cases watches, $682.
Sydney: 52 cases clocks, $620.
Vera Cruz: 4 cases plated ware, $223.

Look Out for This Check Swindler Who Has Been Working in Pittsburg, Pa.

PITTSBURG, Pa., Oct. 9.—A check swindler attempted to cheat C. S. Wiley, 3602 Forbes St., secretary of the Pennsylvania Retail Jewelers' Association, out of $150 last Saturday night, but Mr. Wiley was too clever to be caught. The man is described as being about 28 years old, with a smooth shaven red face and weighing about 165 pounds.

He called at Mr. Wiley's store and engaged one of his women clerks in conversation while Mr. Wiley was in the rear of the store, and the clerk called him to wait on the customer. Peters told Wiley that he had bought a carat diamond stone from him just before the holidays and named the price, which Mr. Wiley at once knew he could not have paid for the size of the stone he had described. However, Mr. Wiley showed the man a number of diamonds, and finally the stranger selected a ring valued at $145. Then he said he would like to look at some watches and picked out one valued at $15. The stranger then presented a check signed by C. M. Schwab, "the National Tube Co." being stamped underneath Schwab's name.

Mr. Wiley at once asked Peters if he could give reference. The stranger said that he could not, as he was not very well acquainted in the city. He laid a $10 bill on the show case as a bait, saying he wanted the watch engraved and would call Monday, but would take the ring with him Mr. Wiley told the man that he would refer the check to his bank, which is situated in the same block as the store. The stranger at once became indignant, and saying, "I do not wish to do business with you if you think I am suspicious," grabbed check and money and departed.

The man managed to get away before Mr. Wiley had an opportunity to notify the police and have him apprehended. Mr. Wiley, however, made some inquiry among his neighbors, and learned that a man answering the description of the swindler had called at a neighboring store and had offered a check for $18, but the storekeeper refused to cash it.

HIMALAYA

MINING COMPANY has for many years owned and operated its own mines. It has the most complete and up-to-date Cutting Works in this country, employing only the most skilled and experienced men, thereby enabling them to guarantee for their production the best possible workmanship.

The Company carries in stock a complete assortment of all kinds of Precious and Semi-Precious stones in all sizes and shapes, also receives orders for the cutting of special odd shapes to fit plates or settings. At their offices, in the new SILVERSMITHS BUILDING, Nos. 15-17-19 MAIDEN LANE, NEW YORK, all orders are given prompt attention. Their principal

PRODUCTS

Tourmaline **Tourmaline Matrix**
Chrysoprase **Chrysoprase Matrix**
Turquoise **Turquoise Matrix**
Californite (American Jade)

and their popularity is demonstrated by the orders received by the Company for these goods. A money-making suggestion just now might be timely—if you are looking for merchandise that will sell, and sell at a good profit, by all means have these gems in your stock—all manufacturers and jobbers carry them. The Company will send you such goods as you may desire on memorandum for your approval.

Samuel K. Reich, Short Change "Flimflammer," Convicted in Brooklyn, and Sentenced to Prison for Nearly Ten Years.

The jewelry trade throughout the country will be interested to learn that Samuel K. Reich, who, it was alleged, obtained $1,370 worth of diamond jewelry from the Robert Simpson Co., Myrtle Ave., Brooklyn, N. Y., by a short-change trick, was convicted of the crime Wednesday after a trial before Judge Dike in the Kings County Court, Brooklyn. Monday he was sentenced to serve a term of not less than nine nor more than 10 years.

Reich was arrested in Buffalo in June and taken to Syracuse on another charge of the same character, but there was not evidence enough to hold him. Then he was brought to Brooklyn, where he was arraigned before Magistrate Dooley in the Adams St. Court, and held for the Grand Jury. The complaint against the prisoner entered at the time was to the effect that on Feb. 25 he visited R. Simpson Co.'s pawn shop on Myrtle Ave. and obtained the diamond jewelry and then, after paying for the goods, succeeded in extracting the big bills from the roll he had given, and disappeared, leaving only $19 in bills and one silver dollar with the pawn brokers in payment for their property.

At the examination, Mr. McIntire, an employe of the Simpson concern, testified that the man called at the Simpson pawn shop and was waited on by Mr. Tweedy. The evidence taken then brought out statements to the effect that the man, after examining the goods placed before him for inspection, left the store and returned in a short time and paid over to Mr. Tweedy $1,369 in two $500 bills, three $100 bills, one $50 bill, and 19 one dollar bills. Mr. Tweedy testified that he counted the money and found a shortage of $1 and called the attention of the purchaser to this fact, and then handed it back to him to be recounted. The man admitted the shortage and took from his pocket a silver dollar, which he handed back to the clerk together with the roll of bills, and after having obtained the receipted bill, took the jewelry and departed. The money was counted at once and the fraud discovered. Mr. Adams, another employe of the concern, was called as a witness and he also positively identified the prisoner as the one who visited the store on the date in question. He stated that the man's face impressed itself upon his memory and pointed out particularly his peculiar nose and mouth and sunken cheeks.

The prisoner was held in the Raymond St. jail, Brooklyn, awaiting the action of the Grand Jury.

When the case came up for trial Wednesday, the testimony of Mr. Adams, Mr. Tweedy and Mr. McIntire was in substance the same as that given before the Magistrate in the police court. The witnesses positively identified Reich as the man who had visited the store. Mr. Tweedy told of his trip to Syracuse and of how, when the prisoner first appeared in a different coat, he was not so sure of him, as he was later when the man put on the coat he was wearing at the time he visited Simpson's store. The matter of the short-change trick was rehearsed and testimony of Detective Busby, who has been instrumental in causing the conviction of the man, and through whose work he was located, was taken, in the course of which the detective said that the prisoner and a



SAMUEL K. REICH, THE "SHORT CHANGE" EXPERT, CONVICTED AT BROOKLYN AND SENTENCED TO SERVE NEARLY 10 YEARS.

brother worked together with a third confederate, and had traveled throughout the country working the game.

The prisoner was placed on the stand to testify in his own behalf. He stated that his name was Samuel K. Reich, that he was 23 years old and that he was born in Austria. He said that he had a twin brother who was a traveling optician and that he had been mistaken for this brother. He said that he had never been in Brooklyn previous to the time of his arrest and denied any connection with the theft or acts charged. He said that his twin brother was exactly like him in appearance and that his brother came to him while he was in Buffalo and left two bags, or traveling grips, and requested that he keep them for him. Soon after this time the police authorities pounced down upon Reich and he was arrested.

A photograph was offered in evidence, which the prosecution claimed to be the photograph of the prisoner's brother. This photograph did not resemble the prisoner sufficiently to make it possible for a mistake being made by the witnesses as to his identity.

A large number of New York jewelers were visited by the same man that visited the Simpson pawn shop and in many instances he was successful in obtaining jewelry by the same trick. A number of these people were present at the trial and expressed satisfaction that the man had been convicted.

After the testimony had all been taken the jury filed out but were absent less than half an hour, returning with the verdict of "guilty" of grand larceny in the first degree. Judge Dike, in speaking to the jury, congratulated them on their finding and roundly rated the prisoner at the dock. He said that in his opinion the man was one of the worst crooks that had menaced the country in some time and that he was glad of an opportunity to sentence him.

Creditors File Involuntary Petition in Bankruptcy Against Samuel Weinstock, New York.

An involuntary petition in bankruptcy was filed Thursday in the United States District Court at New York against Samuel Weinstock, retail jeweler, 161 Rivington St., New York, by Emanuel Feller, a creditor for $500; Abraham Tokajen, $100, and Boris Burstein, $100.

It is alleged that the jeweler is insolvent and has committed acts of bankruptcy by making preferred payments of about $1,000, and by transferring merchandise and accounts of about $1,000. It is also stated that he has abandoned his business and that there is about $1,500 in stock in the place.

Judge Holt appointed Louis B. DeKoven receiver. H. & J. J. Lesser are the attorneys for the petitioning creditors.

Mr. Weinstock started business at the present address eight years ago. Prior to that time he was with A. Greenspan.

Importations at the Port of New York.

Weeks Ended Oct. 5, 1907, *and Oct.* 3, 1908.

China, Glass and Earthen Ware:	1907.	1908.
China	$131,238	$186,318
Earthen ware	24,739	19,836
Glass ware	43,185	35,080
Optical glass	6,899	8,466
Instruments:		
Musical	14,525	13,789
Optical	11,739	5,999
Philosophical	3,704	7,449
Jewelry, etc.:		
Jewelry	17,715	15,816
Precious stones	149,701	477,988
Watches	38,852	25,267
Metals, etc.:		
Bronzes	3,123	2,401
Cutlery	40,881	32,885
Dutch metal	1,013	6,461
Platina	61,125	35,499
Plated ware	52	.....
Silverware	1,801	21
Miscellaneous:		
Alabaster ornaments	162	374
Amber	868	5,531
Beads	2,695	2,192
Clocks	12,639	8,103
Fans	6,334	2,445
Fancy goods	11,022	4,491
Ivory	5,713	7,715
Ivory, manufactures of	1,109	714
Marble, manufactures of	26,326	28,969
Statuary	4,588	25,970

THE most remarkable, beautiful and individual matrix precious stone ever offered to jewelry wearers.

Amatrice

America's Newest Gem

Beautiful Shades of Color—
Wonderful Individual Matrix Effects—
Color and Matrix Polish Equally—
No Porosity or Roughness—
Does Not Fade or Change Color.

Your manufacturer will furnish you—If not, write us and obtain list of first class manufacturers who will.

Occidental Gem Corporation

St. Paul Building 220 Broadway New York

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES
CORAL NECK-LACES

All Shades and Sizes

Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

3 Via Amedeo Terre del Greco, Italy

401 Broadway, New York Telephone, 5412 Franklin

19 Rue d'Hauteville, Paris, France

57 Hatton Garden, London, England

EICHBERG & CO.

IMPORTERS AND CUTTERS OF

Diamonds

65 Nassau St., New York

PRESCOTT BUILDING

Unique Gems

Ceylon, Ural, Brazil and Native Stones.

SAMPLE PAPERS SENT TO RELIABLE DEALERS

DO NOT FORGET

That I was the First to Cut and Exploit Many of the Newest Stones Now on the Market

AND ALSO BEAR IN MIND

That I have many that no other cutters have and also that I am now back at Headquarters.

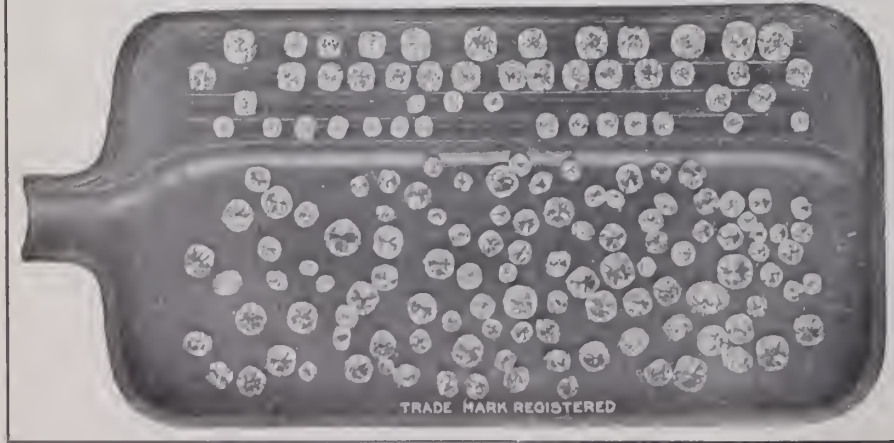
LOUIS J. DEACON (BUY FROM THE ORIGINATOR) ATLANTIC CITY, N. J. 116 South New Jersey Avenue

GARREAUD & GRISER

45 John St., New York

LAPIDARIES. PRECIOUS STONES

GEMS in Unique Cuttings



The Old Mine Diamond House

We call ourselves by this title because we make a specialty of old square cut East Indian and Brazilian Diamonds in all sizes from small melee to two carats or more. Send to us when you need any. We always have them in stock.

CHAS. S. CROSSMAN & CO.

3 Maiden Lane, NEW YORK

Last Honors Paid to the Late John F. Sturdy, at Attleboro Falls, Mass.

ATTLEBORO FALLS, Oct. 8.—The funeral of John F. Sturdy, one of the last of the pioneer jewelry manufacturers of the Attleboros and one of the best known and most highly esteemed citizens of this section, was held from the late home of the deceased here yesterday (Wednesday) at 2 P. M., and was attended by a large number of representatives of the trade. The funeral services were conducted by the Rev. Zenas Crowell, pastor of Central Congregational Church, and Rev. George H. Tilton, of North Woburn, first pastor of the church. Mr. Tilton delivered a glowing eulogy of the character of the deceased and his value as a citizen and churchman. He recalled the interest and liberality displayed



THE LATE JOHN F. STURDY.

by Mr. Sturdy during the infancy of the church.

The floral gifts were numerous and beautiful. Handsome pieces were sent by the employes of J. F. Sturdy Sons Co. and the Jewelers Board of Trade of Providence. The bearers were: Fred E. Sturdy, Jr., of New York; Herbert K. Sturdy, Jr., Carleton Sturdy and Charles Hoisington. Burial was at Mt. Hope Cemetery.

J. F. Sturdy Sons Co., B. S. Freeman & Co., W. H. Bell & Co., and W. N. Fisher & Co., were closed Wednesday out of respect of the deceased jeweler.

As stated in the last issue of THE CIRCULAR-WEEKLY, Mr. Sturdy died Oct. 4 at his home, 42 Towne St., Attleboro Falls. His death was not entirely unexpected, as he had been seriously ill for some time past, but it marks the end of a long and useful career. His life clearly indicates what can be accomplished by industry, perseverance and integrity. Starting with no great amount of capital, his concern has prospered until to-day it enjoys the prestige of being one of the largest in the country.

The deceased gave much to the jewelry trade that will be remembered because it was his keen perception that resulted in the introduction of rolled gold plate, which is now in universal demand.

In 1893 Mr. Sturdy retired from active business and turned over the business to his three sons, who have since carried on the manufacture of chains and bracelets under the firm style of J. F. Sturdy's Sons Co.

Mr. Sturdy was born March 14, 1822, only a short distance from where he died. He was the son of William and Clarissa Sturdy and was the seventh of a family of 14 children. He was married Nov. 26, 1848, in Cumberland Hills, to Miss Knapp, and directly after his marriage went to Providence, and with his brother, James, engaged in the manufacture of jewelers' tools. In 1849 he returned to Attleboro Falls and founded the firm of Draper, Sturdy & Co., which resulted in the J. F. Sturdy's Sons Co. of to-day. Mr. Sturdy was one of the founders of the Central Church of Attleboro Falls and a member of the Pulham Club of Philadelphia.

Higher Prices Realized at the Third Quarterly Auction Sale of Ivory Held at Antwerp, Belgium.

WASHINGTON, D. C., Oct. 7.—Consul-General Henry W. Diederich reports that at the third quarterly ivory sale of 1908 at Antwerp the following lots (in kilos of 2.2 pounds) were disposed of:

Hard Kongo, 30,340; soft Kongo, 245; Angola, 2,995; Ambrize, 968; West Coast, 698; Senegal, 2,171; Abyssinia, 393; Cameroon, 157; Gabon, 53; a total of 38,020 kilos. For comparative purposes the following statistics of ivory sales in previous years are given:

Year.	Kilos.	Year.	Kilos.
1907	61,555	1899	72,908
1906	64,922	1898	35,559
1905	71,364	1897	71,733
1904	59,292	1896	53,408
1903	70,334	1895	62,000
1902	71,171	1894	43,083
1901	72,207	1893	63,055
1900	77,699		

Notwithstanding that from the beginning there was a complete reaction, resulting in a rise of 2 francs (39 cents) and eventually of 4 francs (78 cents) for large tusks, several holders found this rise insufficient and 18 of the 56 tons originally for sale were withdrawn.

Competition for account of American buyers was very keen, and the inferior lots of large tusks fetched 30 to 31 francs ($5.79 to $5.98) instead of the 26 to 27 francs ($5.02 to $5.21) obtained at the last sale. Prices of bangle tusks rose 2 to 3 francs, and billiard-ball tusks and scrivailles also realized 1 franc (19.3 cents) more.

The stock on hand at the end of August was about 195 tons, as against stocks at the same time of previous years as follows:

Year.	Tons.	Year.	Tons.
1907	114	1900	95
1906	105	1899	102
1905	86	1898	79
1904	104	1897	70
1903	132	1896	57
1902	127	1895	144
1901	136		

The next quarterly ivory sale is fixed for Tuesday, Nov. 3, 1908.

Joseph M. Ditto has purchased the business of Harry Black, Monte Vista, Colo.

Epileptic Fit of Snarpburg, Pa., Jeweler's Clerk Causes Exciting Reports of a "Daring Robbery."

PITTSBURG, Pa., Oct. 10.—John Glatz, a clerk employed by Philip Ruprecht, a jeweler at Sharpsburg, was seized yesterday with an epileptic fit in the absence of Mr. Ruprecht from the store, and the finding of the young man in an unconscious condition by Mrs. Ruprecht made her believe that a robbery had been committed and the police were notified. In falling Glatz struck his head against the corner of a show case, inflicting a wound, and it was thought that he had been struck by some instrument. The police of the town immediately arrested two suspects, who were later discharged.

Glatz was removed to a hospital, and after working with him for several hours he regained consciousness, and then it was that he was able to tell his story of the affair. In the meantime, however, Mr. Ruprecht was sent for and made a hurried inventory of his stock, but no goods were found to be missing.

The affair caused great excitement, because a few years ago Ruprecht's store was robbed of about $3,000 worth of stock and the affair caused unusual excitement. In explaining the affair to-day to THE CIRCULAR-WEEKLY correspondent, Mr. Ruprecht only laughed about the real cause of the trouble—though sorry, of course, that his clerk had suffered illness. The Pittsburg papers published columns about the daring "robbery."

New Members Elected by the Jewelers Security Alliance.

The regular monthly meeting of the Executive Committee of the Jewelers Security Alliance was held on Friday, the following members being present: Chairman Butts, President Sloan, Vice-President Champenois, Treasurer Karsch, Secretary Noyes and Messrs. Alford, Bowden, Stern and Wood. The following new members were admitted:

J. S. Ayers, Newark Valley, N. Y.; Edw. H. Clarkson and D. J. Dannahy & Co., Boston, Mass.; Emil Fiess, Hoboken, N. J.; J. L. Williamson, Boston, Mass.; H. P. Dodge, Lynn, Mass.; S. E. Brady, El Reno, Okla.; Haviland & Hilkins, Mechanicsville, N. Y.; J. W. Hiber, O'Neill, Nebr.; C. Hildinger, Inman, Kans.; R. Kocher, San Jose, Cal.; B. Kuhn, Boston, Mass.; Lee Brothers, Britt, Ia.; F. L. Jones, Wenatchee, Wash.; E. B. Bach, Sandusky, O.; L. G. Jahnke & Co., Lexington, Va.; H. M. Schnatterly, Kinsley, Kans.; Whiting & Davis Co., Plainville, Mass.; R. N. Atkins, Cambrige, O.; Diamond Point Pen Co., New York; G. B. Emery, Hutchinson, Kans.; Aug. Henke, Montclair, N. J.; C. J. Kinser, Bluefield, W. Va.; F. H. Lee, Palmer, Mass.; C. Sieghold, Salinas City, Cal.; C. Tiffany, S. Manchester, Conn.; Warren Jewelry Co., Calumet, Mich.; S. H. Bailey & Son, Santa Cruz, Cal.; W. E. Bemis, Gilroy, Cal.; O. C. Gray & Son, Paso Robles, Cal.; M. Marshall, San Luis Obispo, Cal.; G. P. Martin, Watsonville, Cal.; San Luis Jewelry Co., San Luis Obispo, Cal.; L. A. Schaufele, Monterey, Cal.; Vogel Jewelry Co., Hartford, Conn.; M. P. Leghorn, New Britain, Conn.; J. A. Berg, Pierre, S. D.; G. O. Brown, Seattle, Wash.; G. C. Burrell, Weston, W. Va.; S. Meyer & Co., S. Nordlinger & Sons, J. B. Rowe and S. Simmons, Los Angeles, Cal.; E. Bray, Biloxi, Miss.; Cohen Bros., Paterson, N. J.; W. J. Crouse, Bloomer, Wis.; G. L. Hepp, Lititz, Pa.; E. M. Mather, San Pedro, Cal.; Benj. H. Miller, Paterson, N. J.; E. A. Shetter, De Kalb, Ill.; C. Ernest Cashmore and W. M. Reider, New York; F. D. Jones, Saratoga Springs, N. Y.; J. M. Morris, Indianapolis, Ind.; Kline & Co. and J. Macowsky, San Francisco, Cal.; W. P. Hanna, New Castle, Pa.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS: MILBAGG
BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK
TELEPHONE NUMBERS: 917-918 BRYANT
RUBIES AND SAPPHIRES

Coral and Onyx Cameos and Scarabaes

PATTERSON & STARKE
SUCCESSORS TO
RUD. C. HAHN & CO.
Importers of Precious Stones
65 Nassau Street
NEW YORK

All colors of Cabochon Stones including Coral

F. A. JEANNE
FANCY COLORED AND FANCY SHAPED DIAMONDS
5 Square de l'Opera PARIS, FRANCE
Cable Address
"GEMFINDER"
Western Union Code

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

PEARL NECKLACES
AND
DIAMOND COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

Death of Henry A. Lugrin.

Henry A. Lugrin, an expert horologist, recognized in this country and abroad as one of the leading men in that line of work in the world, died suddenly in Washington Park, Newark, N. J., Friday afternoon, of heart disease. He was employed by the A. Wittnauer Co., 13 Maiden Lane, at the head of the technical department, and left the offices about 1 o'clock in the afternoon. He was never again seen alive by his friends.

Mr. Lugrin had been for years considered a genius in his calling and during his lifetime made a number of important inventions in the field of horology. He was born May 9, 1848, at Chaux de Fonds, Switzerland, where he spent his early life. As a young man he learned the watch-



THE LATE HENRY A. LUGRIN.

maker's trade and worked at the bench in Geneva for some time.

From the Swiss city he came to New York in 1868, and was first employed by a Mr. Nordman. Later he went with A. Wittnauer & Co., where he remained until April 1, 1900, when he formed a partnership with E. Long, under the style of Long & Lugrin. A watchmaking business was conducted by the firm for a year, at the end of which time Mr. Lugrin returned to the employ of the Wittnauer concern, with whom he remained until his death.

In 1878 Mr. Lugrin invented a new system for chronographs, and two years later invented important improvements in split seconds and other complicated watches. Among his inventions is a big chronograph for timing horse races. He was granted 24 patents in all, two of which are used in American watches and others in Swiss products. The Waltham watch, Agassiz and Longines watches have his inventions. His last patent was for a doctor's watch. His inventions had long been of much importance to horology—as far back as December, 1877—the *Deutsche Uhrmacher-Zeitung* having given considerable space to a technical description of one of Mr. Lugrin's devices.

When Mr. Lugrin died Friday it was thought at the time that possibly he had been poisoned, but an autopsy proved this to be untrue. His family say that he was in good health and that he had never suffered from heart trouble as far as is known.

Deceased is survived by a widow and four sons, Walter, Brosper, Arthur and George, to whom is extended sympathy in their bereavement.

Masonic services were held Monday evening by Joppa Lodge, and the funeral occurred from the late home of the deceased, 33 Linden St., Brooklyn, yesterday morning.

Thief Who Robbed Fall River, Mass., Jewelry Store, Captured in Providence, R. I.

PROVIDENCE, R. I., Oct. 12.—Wilfred Mercier, aged 22 years, who the police say was trying to sell a quantity of jewelry in this city, was arrested at 11 o'clock this morning, by Inspector Wolf, of the second precint, on S. Main St. The young man, who carried a small valise, was going into second-hand stores and aroused the suspicion of the police, who, after questioning him, took him to the the police headquarters.

The satchel contained watches, bracelets, breastpins, charms, watch chains, neck chains, rings and other articles, all amounting in value to about $150, which Mercier confessed to stealing last night in Fall River from a jeweler's store. He said he did the job alone, gaining access to the store by a rear window. He says he grabbed the articles quickly and put them in his satchel, which he also took from the store.

About 1 o'clock this afternoon Inspector Shea of the Fall River police arrived at police headquarters in this city, and said that the man under arrest was Amory Tanguay, a resident of Fall River, who had served a sentence in the Massachusetts Reformatory. The store which he broke into was that of the Luso-American Co., of which Manuel J. Ferreira is manager, at 126 S. Main St., Fall River. Chief Inspector Horton says the man sold some of the articles in this city, and that these will be recovered later. Tanguay was taken to Fall River later in the afternoon.

Bids Received by Canal Commission Departments to Supply Various Articles.

WASHINGTON, D. C., Oct. 8.—The Purchasing Agent of the Isthmian Canal Commission has received the following proposals.

On 12 pocket compasses—Kueffel & Esser Co., Hoboken, N. J., (a) 1¾ in., $32.62; (b) 2 in., $37.56; (c) 2⅜ in., $41.64. Queen & Co., Philadelphia, Pa., $40.50; Eugene Dietzgen & Co., $45.60; Fred A. Schmidt, Washington, D. C., $40.80.

On two Aneroid barometers—Kueffel & Esser Co., $30.24; Queen & Co., $35.70; Eugene Dietzgen & Co., $21.50; Fred A. Schmidt, $22.40.

On two surveying barometers—Kueffel & Esser Co., $83.52; Queen & Co., $95; Eugene Dietzgen, $61.20; F. A. Schmidt, $69.

On six marine field glasses—Kueffel & Esser Co., $58.15; Queen & Co., $99; Eugene Dietzgen, $60; Fred A. Schmidt, $60.

On two prism binoculars—Queen & Co., $76; Eugene Dietzgen Co., $79.50; C. P. Goerz Am. Optical Co., 6 power, $61.32; 9 power, $92; Bausch & Lomb Optical Co., 5 power, $71; 6 power, $70; 7½ power, $71.

$30,000 in Diamonds Stolen from S. C. Powell Are Recovered from Negro Arrested in St. Louis.

ST. LOUIS, Mo., Oct. 12.—George Foster, a negro, of half a dozen aliases, was arrested in a room at 2319 Pine St., this afternoon, and a large quantity of diamonds was found concealed in all parts of his clothing. The man's treasure amounted to over $30,000, and was the proceeds of a robbery of a New York diamond merchant a few months ago.

The capture is considered the biggest diamond robbery arrest in the city in months and served to end a tireless search by Pinkerton detectives and the police of half a dozen large cities, dating from June 29 last.

All of the stones recovered were identified as those composing the lot which was stolen from S. C. Powell, New York, on a Pullman car en route from Chicago to St. Louis. Powell's suit case containing the jewel fortune was stolen while he slept, and when the train came into Union Station its porter was missing.

Mr. Powell, when seen at the New York office yesterday by a CIRCULAR-WEEKLY reporter, said that he had received notice of the recovery of the gems, but had no knowledge as yet of the particulars of the recovery.

Alfred H. Ewert, Ukiah, Cal., Goes Into Voluntary Bankruptcy.

SAN FRANCISCO, Cal., Oct. 8.—Alfred H. Ewert, Ukiah, Cal., has filed a petition in bankruptcy in the United States District Court. The liabilities are scheduled at $7,316.57, and the assets are estimated at $1,800. The firm of Rothschild & Haydenfeldt, of San Francisco, has a claim of $1,370.63 for merchandise against Ewert.

Mr. Ewert started in business in Ukiah in 1896, succeeding S. L. Moore. For a time he did business as the "Ukiah Jewelry Store," but later conducted the store under his own name.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Oct. 10, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$583,424.60
Gold bars paid depositors	59,233.90
Total	$642,658.50

Of this the gold bars exchanged for gold coin are reported as follows:

Oct. 5	$140,144.61
" 6	92,799.88
" 7	125,607.69
" 8	76,283.59
" 9	87,325.77
" 10	61,263.06
Total	$583,424.60

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price. .999 Basis.*
Oct. 6	23 7-8d.	$.53¾
" 7	23 15-16d.	.53⅞
" 8	23 13-16d.	.53⅝
" 9	23 11-16d.	.53⅜
" 10	23 13-16d.	.53⅝
" 12	23 13-16d.	.53⅝

FRANK JEANNE CHAS. L. ROOS

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

EMERALDS

IN CURRENT SIZES AND GEM PIECES

SAUNDERS, MEURER & CO.

65 Nassau Street NEW YORK

GEORGE H. HODENPYL WALTER N. WALKER

HODENPYL & WALKER

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS

MANUFACTURERS OF FINE DIAMOND JEWELRY

373 FIFTH AVENUE, Corner 35th Street

NEW YORK Telephone, 5093 Madison Square

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York
cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

THE SAPPHIRE HOUSE

BENEDICT & WARNER

21 MAIDEN LANE
NEW YORK

51 Rue de Chateaudun, PARIS

GOODFRIEND BROS.

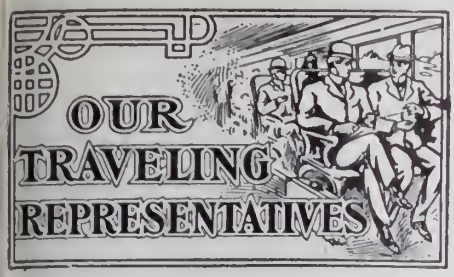
Rose Diamonds

DEALERS IN **Pearls and Precious Stones**

NEW YORK
9-11-13 Maiden Lane

PROVIDENCE
212 Union St.

PARIS
10 Rue Cadet



Traveling representatives in Toronto, Can., recently, were: George Smith, Theodore W. Foster & Bro. Co.; Mr. Stripp, Trefus & Co. (London, Eng.).

F. Presbrey, a new traveler for J. B. Whitney & Co., San Francisco, Cal., has just returned from an extensive trip through the northwest. He reports doing a very satisfactory business except in Montana, and states that conditions there are less favorable than in any other part of the territory covered by him.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: Charles H. Ide, Farrington Mfg. Co.; R. Hehl, F. H. Noble & Co.; Mr. Fay, T. I. Smith Co.; H. G. Pfordresher, Geo. L. Brown & Co.; F. R. Truell, W. H. Saart Co.; H. F. Tourtellot, Waite, Thresher Co.; Maurice Kohn, Sherman, Kohn & Wallenstein; Charles Jacob, Frederick Speidel; H. C. Hubley, George Borgfeldt & Co.; W. G. Raymond, Goehring Mfg. Co.; C. W. Edwards, Leach, Miller & Co.; Mr. Edwards, Furbish, Swift & Fisher; Mr. Keith, French Process Co.

The following traveling representatives visited the trade in Lancaster, Pa., recently: Walter J. Mays, McIntyre, Magee & Brown; C. S. Fake, Whiting Mfg. Co.; Henry Caro, Manchester Mfg. Co.; W. H. Chadderton, Jennings Bros. Mfg. Co.; William A. Lamb, West Silver Co.; George Spilzer, Goodfriend Bros.; M. S. Olin, A. & Z. Chain Co.; W. S. Gardner, Bassett Jewelry Co.; Benjamin Lewis, S. B. Champlin Co.; Mr. Kline, Stott Bros.; M. F. Loomis, C. Sydney Smith & Co.; J. F. Townsley, Cross & Beguelin; Samuel Zimmern, Henry Zimmern & Co.; H. Greenthal, Albert Lorsch & Co.

The following traveling representatives were in St. Louis, Mo., last week: C. F. Hartshorn, Krementz & Co.; Thomas E. Rogers, Riker Bros.; H. R. Blackman, Champenois & Co.; Vincent W. Henderson, Crane & Theurer; W. H. Osborne, R. Wallace & Sons Mfg. Co.; G. S. Johnson, G. A. Henckel & Co.; C. T. E. Smith, Reed & Barton; J. S. Willis, Gorham Co.; Charles H. Ide, Farrington Mfg. Co.; Arthur A. Kahn, American Gem & Pearl Co.; J. M. Curtis, Meriden Silver Plate Co.; L. Seligsberger, Mauser Mfg. Co.; G. A. Armstrong, Paye & Baker Mfg. Co.; Edward O. Krauss, Western Watch Case Mfg. Co.; Wallace E. Welch, Hoyt, Ohrig & Geiger Co.; F. E. Buffum, J. A. & S. W. Granbery.

Among the out-of-town representatives who visited Pittsburg, Pa., last week, were the following: D. N. Jacoby, Providence Stock Co.; George H. Remington, Maintien Bros. & Elliot; Frank W. Cullom, Sulzberger Bros.; G. W. Bloecker, Martin-Copeland Co.; Fred H. England, Frolichstein, England & Klein; Mr. Pierce, T. I. Smith Co.; Charles L. Drown, Ostby & Barton Co.; J. F. Dean, Reed & Barton; E. F. Harris, E. Ingraham Co.; M. E. Van Bergh, Van Bergh Silver Plate Co.; Mr. Peare, Wm. L. Gilbert Clock Co.; H. F. Tourtellot, Waite, Thresher Co.; D. A. Davidson, Wallach & Davidson; M. V. Decker, Plainville Stock Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; C. P. Begley, Adelphi Silver Co.; Fred T. Barry, Louis Stern & Co.; A. E. Motteran, Frank M. Whiting & Co.; Mr. Gorman, Woodside Sterling Co.; Jules Franklin; Edward O. Krause, Western Watch Case Mfg. Co.; H. H. Meyer, Wm. B. Kerr Co.

Traveling representatives in Omaha, Nebr., during the past week, were: W. D. Sinnock, Ehrlich & Sinnock; Charles E. Lochner, Hayes Bros. Co.; Mr. Singleton, Adams & Singleton; Arthur Totten, Sansbury & Nellis; S. E. Dickson, Adelphi Silver Co.; Alvin A. Cahn, Aikin-Lambert Co.; F. F. Gibson, Gibson, Krugler Co.; H. F. Hines, Wm. Weidlich & Bro.; Charles H. Ide, Farrington Mfg. Co.; Ralph C. Dick, Scofield & De Wyngaert; K. L. Taylor, Riley & French; Maurice Clark, Whitall-Tatum Co.; H. G. Pfordresher, Geo. L. Brown & Co.; Robert E. Kehl, F. H. Noble & Co.; L. W. Arnold, Western Clock Mfg. Co.; Leopold Heyman, Stern Bros. & Co.; John S. Cunningham, E. L. Spencer Co.; Charles Hanni, Sussfeld, Lorsch & Co.; George H. Thomas, Scharling & Co.; F. J. Keller, Keller Mfg. Co.; C. T. Barhour, International Silver Co.; Vincent W. Henderson, Crane & Theurer; John R. Leudan, Katz & Leudan; George S. Weiss, Schwarzkopf Mfg. Co.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: F. Mayer, Bruhl Bros. & Henius Co.; Ike Price, Louis Strasburger's Son & Co.; Norbert Hoffman, Eichberg & Co.; N. Gunzberger, L. & M. Kahn & Co.; Joseph Rifkin, L. Heller & Son; J. D. Beach, International Silver Co.; L. Goldberg, J. Sollinger & Co.; Mr. Powell, S. O. Bigney & Co.; I. Lederer, S. & B. Lederer Co.; Mr. Sweet, C. O. Sweet & Son Co.; John H. Baker, Jacobson Bros.; J. H. Carmichael, Bride & Tinckler; W. Strauss, Jacob Strauss & Sons; Walter S. Noon, Cory Bros. Co.; T. W. Smith, Roger Williams Silver Co.; H. B. Bliss, B. M. Shanley, Jr., Co.; Charles H. Horton, Bradley & Hubbard Mfg. Co.; Julian G. Hall; Mr. Henle, Sussfeld, Lorsch & Co.; D. Jacoby, Providence Stock Co.; K. L. Taylor, Riley & French; Mr. Kent, Jacob Weintraub; Frank W. Collom, Sulzberger Bros.; William Link, Frank P. Steitz; C. A. Weideman, Geo. Borgfeldt & Co.

Games Rolled Last Week by the Jewelers Bowling League of New York.

The Jewelers' Bowling League has issued its schedule of games for the season of 1908-1909. The schedule is printed on blue cardboard, and contains a list of the clubs represented, the officers of the club and the prizes to be given. The membership of each team is also given. The games rolled during the week of Oct. 5-9 resulted as follows:

Oct. 5.—Solidarity Watch Case Co.	837	709	728
vs. Jos. Fahys & Co.	761	826	802
Oct. 6.—H. A. Meyers	867	898	875
vs. Aikin-Lambert Co.	796	866	838
Oct. 7.—Cross & Beguelin	946	975	876
vs. Jewelers' Circular-Weekly	792	670	659
Oct. 8.—C. F. Wood & Co.	764	883	809
vs. H. W. Wheeler & Co.	734	842	826
Oct. 9.—Tiffany & Co.	768	779	878
vs. L. E. Waterman Co.	720	855	783

STANDING OF TEAMS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Cross & Beguelin	6	..	975	.1000
H. A. Meyers	6	..	898	.1000
H. W. Wheeler & Co.	4	2	882	.666
Tiffany & Co.	2	1	878	.666
L. E. Waterman Co.	4	2	855	.666
Aikin-Lambert Co.	3	3	866	.500
C. F. Wood & Co.	2	4	883	.333
Jos. Fahys & Co.	2	4	846	.333
Solidarity Watch Case Co.	1	5	837	.166
Jewelers' Circular-Weekly	..	6	792	...
J. J. Donnelly	..	3	675	...

Death of Charles E. Lewis.

PHILADELPHIA, Pa., Oct. 13.—Charles E. Lewis, one of the most prominent retailers of Frankford, this city, who comes of a family of jewelers widely known in the northeastern section of the city, died early this morning at his home, 4615 Franklin St., Frankford. He had been ill for some time.

Deceased had been in partnership with his brother in the jewelry business at Frankford Ave. and Orthodox St. for many years. He had been actively identified with the trade for more than 30 years, and was greatly esteemed and much liked. He was 49 years old at the time of his death.

Mr. Lewis was influential in secret society circles, being a member of the following: Frankford Lodge F. & A. M.; Mary Commandery, K. T.; Lu Lu Temple, Washington Camp, P. O. S. of A, and Wingohocking Tribe No. 33, Imp. O. R. M. The funeral is to be held Thursday from his late residence, and interment is to be under Masonic ceremonies at Greenwood Cemetery.



M. H. Surtzer recently opened a store at Mars, Pa.

Will Reeves has engaged in the jewelry business at Newton, Ia.

Schofield & Wetzel are about to open a jewelry store at Norfolk, Nebr.

D. D. Elliott contemplates starting in the jewelry business in Hope, Ind.

Frank Diddea, Eureka Springs, Ark., has opened a new store at 5969 Easton Ave., St. Louis, Mo.

Allen, Lonergan & Co. have completed plans to begin the manufacture of jewelry in Attleboro, Mass.

Miss E. E. Helmstren has begun the manufacture of fine chains at 38 Friendship St., Providence, R. I.

H. J. Crun, a former student of the Kansas City Polytechnic School, has started in business in Bridgeport, Okla.

Rubin & Clark is the name of a new firm just opening a retail jewelry store at 331 S. Spring St., Los Angeles, Cal.

Wm. Stofft, Moline, Ill., has just fitted up an office in the Arlington Block, Omaha, Nebr., where he will do engraving.

L. Eppstein, formerly with the Meyer Jewelry Co., Kansas City, Mo., has opened a manufacturing jewelry establishment in the Missouri building.

I. A. Wise, Chester, S. C., has rented quarters on Main St., Mount Sterling, Ky., where he will open a first-class retail jewelry establishment, about Oct. 20.

Horace H. Newmark has begun business at 316 Fourth Ave., Louisville, Ky., where he conducts a novelty store, making a specialty of jewelry, combs, cut glass and bric-à-bric.

Chas. H. Wallace, formerly of Washington, N. C., has opened a jewelry store in Beaumont, Cal., and will carry a complete line of jewelry. Beaumont is a rapidly growing town in Riverside County.

Arthur Hutto, for some time an engraver with Anderson & Burns, Indianapolis, Ind., has gone into business with Clarence Crane under the firm name of Hutto & Crane. They have established quarters at 24 Postal Telegraph building, in the same city.

The Flickinger Jewelry Co. is the name of a new concern which has just opened an attractively furnished retail jewelry store at 206½ W. Main St., Norfolk, Va. S. A. Flickinger, who was for some time with the Paul-Gale-Greenwood Co., of that place, will be associated with the firm.

The Hall Mfg. Co., Ltd., has been incorporated under the laws of Ontario with an authorized capital of $40,000 to manufacture and deal in jewelry, gold and silver ware. The head office will be in Toronto, Ont. The provisional directors are: Franklin D. Hall, Attleboro, Mass.; Luther R. Hall and Glen L. Kitchen, of Toronto.

Genuine Persian Turquoise Matrix

WONDERFUL BLUE MATERIAL, VEINED WITH BLACKISH-BROWN MOTHER ROCK

HANDSOME :: INTERESTING :: VALUABLE
REASONABLE IN PRICE

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY
14 & 16 CHURCH STREET, NEW YORK
London, 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

STERN BROS. & CO.,

CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.
CHICAGO, 103 State Street. LONDON, 29 Ely Place

68 Nassau St., NEW YORK

TRY US ON DIAMONDS

Lissauer & Company IMPORTERS

52-54 MAIDEN LANE, NEW YORK

Henry E. Oppenheimer & Co.

Precious Stone Merchants .. ..

Watch our Weekly Bulletin

TURQUOISE

Rough

and

Polished

for buyers of

Large Quantities

Henry E. Oppenheimer & Co.

3 Maiden Lane
NEW YORK CITY

Providence.

TRADE CONDITIONS.

The local manufacturing jewelry establishments report a sudden increase in orders for the Fall and Christmas trade that in some cases has necessitated the operating of the plant overtime. That the jewelry business has practically recovered from the results of the financial depression of the past Winter and Spring, and that the business barometer now stands at "good," is conceded by a majority of the manufacturers of this city and vicinity. Orders are being received from all parts of the country by the local manufacturers, and from the present indications the conditions presage a steady and growing improvement in business lasting and becoming better after the first of the year. The brightening in the trade was noticed soon after Sept. 1. Up to that time the trade had been somewhat dormant; then, suddenly, the clouds of pessimism rolled away before the sun of optimism and the rush commenced.

Bert Kitter is on the Pacific Coast circuit for H. A. Kirby.

The Theodore W. Foster & Bro. Co. is working until 9 P. M.

F. D. Mix, with the Wightman & Hough Co., returned, Saturday, from a western trip.

Arthur Henius, of the Bruhl Bros. & Henius Co., is back from a European business trip.

Wade Williams has been in New York, the past week, in the interests of Warren & Williams.

Benjamin Lederer, of the S & B. Lederer Co., was one of the visitors among the trade in New York the past week.

J. Parker Ford, of Ford & Carpenter, has arrived home from a successful and extended trip among the firm's western customers.

Charles S. Bush and family closed their Summer home at Buttonwoods, Wednesday last, and have returned to their residence in this city.

Stevens & Co., Inc., manufacturers of optical goods, are operating their plant until 9 o'clock every night in order to catch up with orders.

Frederick A. Fairbrother, a well-known jewelry salesman, has become associated with the Jewelers Board of Trade, attached to the Providence office.

Omer J. Paquin, enameler, has removed from 95 Pine St. to 256 Weybosset St., where he is now doing business as the Providence Emblem Enamel Co.

H. Fellman, 132 Main St., Woonsocket, is conducting what he styles an odds and ends sale, by which he is working off accumulations of various lines of stock.

Miss E. E. Helmstrem has begun the manufacturing of fine chain at 38 Friendship St., supplying other manufacturers with chain in both solid gold and rolled plate.

The regular monthly meeting of the directors of the manufacturing Jewelers Board of Trade will be held at the rooms in the Wilcox building, next Friday afternoon, at 2.30 o'clock.

George H. Allen has accepted a position as traveling salesman with Salvatore Chiappinelli, who is conducting a manufacturing jewelry business at 220 Eddy St. under the name of the Armour Mfg. Co.

The James A. Foster Co. is closing out at auction sale the entire stock of bric-à-brac, statues, imported vases, figures, bronzes and clocks at their rooms, corner of Dorrance and Weybosset Sts.

The name of the O'Gorman Co. department store, which was recently purchased by L. Dimond & Son, has been changed to "Dimond's." The jewelry department is conducted by Goldsmith & Harzberg.

Moses Rosengarten and Abraham Jacobs, co-partners doing business as M. Rosengarten & Co., at 113 Point St., have discharged a chattel mortgage of $1,400 held by Sigmund Rosen on their stock, tools, machinery, etc.

Among the foreign importations received, the past week, through the Providence Custom House were the following: From Bremen, six packages of imitation precious stones, and from Liverpool, six packages of manufactured metals.

Julius Eichenberg, who until about 18 months ago was a well-known manufacturing jeweler, and for many years previously a prominent dealer in precious and imitation stones, was recently taken to the Butler Hospital for treatment for paresis.

The Whitehead & Hoag Co., Newark, N. J., furnished the handsome gun metal fob badges for the Cigar Makers' International Union of America, the first of which were distributed at the New England Label Conference, held here the past week.

George Eberhard, who has been associated with Wm. J. Braitsch & Co. for 17 years, and recently with the Providence Metal Spinning Co., has started in business for himself at 9 Calender St., where he will do spinning of all kinds in round and oval.

Struck in the head by a section of an emery wheel which had burst at the Elmwood plant of the Gorham Co., Friday afternoon, Volda Schultz, 29 years of age, a polisher, sustained a fracture of the skull. He is at the Rhode Island Hospital, where the surgeons say he is in a serious condition.

Mr. and Mrs. William A. King celebrated the 20th anniversary of their marriage at their Washington Park home, last week, Saturday evening. The rooms were prettily decorated with goldenrod, while the dining-room was adorned with Autumn leaves and flowers. Mr. and Mrs. King were assisted in receiving by their daughter, Miss Adeline L. King.

During the past week the Manufacturing Jewelers Board of Trade disbursed the following dividends to their members who were interested in the three concerns: 25 per cent. on claims against Max Marcus & Co., Chicago; 25 per cent. from the Pittsburg Watch Co., Pittsburg, Pa., and 15 per cent. from A. W. Susen, El Paso, Tex. The latter is the third dividend, the aggregate being 45 per cent.

At the annual session of St. John's Commandery, Knights Templar, in which Frank T. Pearce assisted as master of ceremonies, the following members of the trade were elected to office: Generalissimo, Sir Edward I. Mulcahey, foreman for Charles Sidney Smith & Co.; guards, Frederick J. Mills, of Brown & Mills; Edgar C. Lakey, foreman for B. A. Ballou & Co., and Charles D. Cook, of Cook, Dunbar, Smith Co., Inc.

During the past week it was announced in this city that arrangements had been completed whereby the creditors of Perry, Aldrich Co., Boston, will undoubtedly secure a settlement of its claims in a short time. The affairs of this concern have been in the hands of a receiver for about a year, but the settlement has been delayed through litigations of various kinds. Manufacturing jewelers of this city and the Attleboros are interested to the extent of about $7,000.

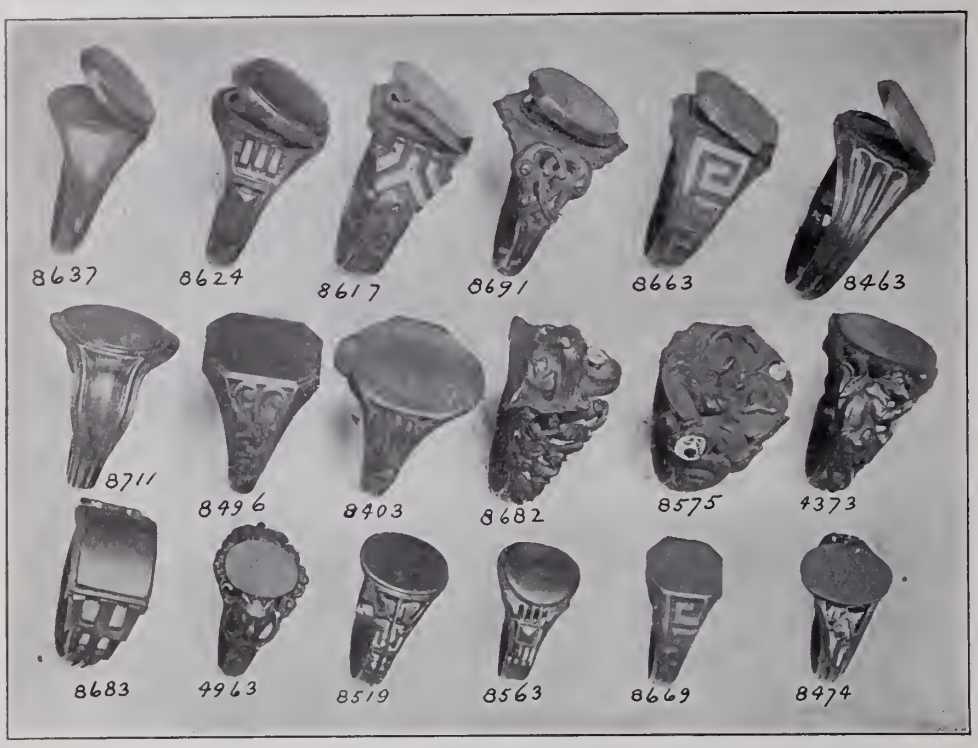
The finance committee of the Manufacturing Jewelers Board of Trade held a meeting at the rooms of the board, Thursday afternoon, at which time the matter of removal from the present location in the Wilcox building was discussed at considerable length. No definite conclusion was arrived at as to where the headquarters of the Board should be located, but it is understood that it is the intention to have the removal occur so as to be settled previous to the holding of the annual business meeting of the Board. The Board has occupied its present quarters ever since it was organized 21 years ago.

The advisory board of the New England Manufacturing Jewelers' and Silversmiths' Association held its weekly meeting, Thursday afternoon, and voted to hold the annual corporation meeting of the association on Saturday evening, Oct. 31, at Free Masons' Hall. The business meeting will be preceded by a supper for the active members, following which the annual reports of the officers and standing committees will be presented and officers for the ensuing year elected. Arrangements are being made for practical talks by members of the trade on subjects particularly pertinent to the manufacturing jewelry industry.

The members of the Rhode Island National Guard State Rifle Team were the guests of Lieut. Martin S. Fanning, son of Joseph H. Fanning, the old-time manufacturing jeweler, at the University Club, last week Friday evening. On the team are several employes in the manufacturing jewelry establishments, and every member of the team was present. Maj. Howard D. Wilcox, of D. Wilcox & Co., who was captain of the rifle team, was presented with a handsome loving cup. Lieutenant Fanning, who was quartermaster of the team, was also the recipient of a loving cup.

The manufacturing jewelers of this city and vicinity are sending forward their trade-marks, through the Manufacturing Jewelers Board of Trade, to the Secretary of Agriculture in Canada for registration in conformity with the new Canadian stamping law that became effective, Oct. 1. So far as has been learned, none of the score or more of concerns that have sent their trade-marks for registration has received any acknowledgment of receipt. One concern sent its trade-mark for registration, but it was returned as non-acceptable, and a representative of the firm went to Ottawa, the past week, to investigate the reasons for the refusal.

Allen and Virginia Williams, aged four and five years, children of Wade W. Williams, manufacturing jeweler of this city, had a narrow escape from suffocation during a fire which broke out at their home, 62 Paterson St., Tuesday night, Oct. 6. Mr. Williams was in New York on business, and Mrs. Williams had gone to the theatre, leaving a maid in charge of the house. The fire started in the chimney behind the kitchen range and had communicated to the roof before anyone discovered it. Superin-



Ask your Jobber for

UR RINGS

A few illustrations of new Locket Top and Signet Rings made in 10K. and 14K.

The Untermeyer-Robbins Co.

SEVENTY-ONE NASSAU ST.
NEW YORK CITY

AZURITE - MALACHITE MATRIX

A beautiful blending of Blue, Green and Brown

A New *Hard* Variety, entirely different from any stone heretofore shown on the market, ***and guaranteed to be hard as turquoise.*** We control the output of the only mine producing this variety. Send for samples, mounted or unmounted.

ABALONE PEARL SHELL JEWELRY

in two natural colors, opal iridescence and various shades of rich green.

Mounted in Sterling Silver and Gold in a large assortment of designs.

BEAUTY PINS



Send for new Illustrated Catalog in colors containing prices.

The Barber Jewelry Mfg. Co., 36 GOLD STREET NEW YORK CITY



BAROQUE PEARL
HARVEST MOON

BROOCHES

We make a complete line in 14 Kt. selling from $8 up.

CROSSMAN COMPANY
3 MAIDEN LANE, NEW YORK



Correct Reproductions of the Famous

"Willard" Clocks

SOMETHING UNIQUE

and of a quality to appeal to your cultured and discriminating patrons.

Send for Booklet and Trade Prices

KILLAM & CO.
15 Baptist St. PAWTUCKET, R. I.

tendent John A. Droege, of the Providence division of the New York, New Haven & Hartford Railroad, heard the children crying, and, seeing the smoke, forced an entrance and took them to a place of safety. The damage to the house and contents is expected to amount to about $3,000.

James Gower Whitehouse, for many years a manufacturer of enamelers' materials, died at his home in this city Sunday evening in the 60th year of his age. He was prominent in the Masonic fraternity, in the Odd Fellows, Knights and Ladies of Honor, New England Order of Protection, Royal Arcanum and several other secret societies. He was a member of the City Council of Providence from 1881 to 1886.

George W. Parks is prominently mentioned as the probable nominee for Mayor of this city by the Republicans, while the names of Henry Fletcher, of Fletcher, Burrows Co., and of John M. Buffinton, of Potter & Buffinton Co., have also been under consideration for that office. The following manufacturing jewelers and others identified with this industry were named as delegates to the various conventions at the Republican primaries held in this city the past week: Ward 1, Harold W. Ostby; Ward 2, Edward B. Hough and Charles C. Darling; Ward 4, Samuel S. Wild; Ward 5, Frank P. Eddy, Charles W. Battey, Danforth K. Barrett, John T. Holden, Herbert R. Dean and William B. Peck; Ward 6, George H. Grant and W. Louis Frost; Ward 7, Roswell C. Smith, Gustave Strandberg, Howard F. Mulchahey and Oscar H. Munroe. For members of School Committee, Walter B. Frost, of Ward 6. For members of City Committee, Ward 1, Frederick D. Carr; Ward 3, Walter Lloyd; Ward 7, Arthur W. Barrus and Aldredge E. Pearce. For General Assembly from Providence, First Representative, George H. Holmes, of George H. Holmes Co., and Fifth Representative, Harry Cutler, of the Cutler Jewelry Co. Charles C. Darling has been selected as permanent chairman of the City Assembly convention.

Canada Notes.

Thomas Evans, watchmaker, Alliston, Ont., died about a week ago.

J. E. Sancton, a watchmaker, formerly of Bridgeton, N. S., is dead.

Frank H. Pearson, Dundas, Ont., has given a chattel mortgage for $250 to W. E. S. Knowles.

The death of R. Harry Avey, of Trebilcock, Avey & Co., manufacturing jewelers, London, Ont., is announced.

Walter J. Barr, president of the Goldsmiths' Stock Co., Toronto, Ont., has gone to New York and eastern jewelry centers on a purchasing trip.

Out-of-town jewelers calling on the Toronto, Ont., trade last week, included: A. Cook, Montreal; J. Bulger, Seaforth, Ont., and H. J. Mayhew, Colborne, Ont.

The jewelry store of J. Gilders, Grand Valley, Ont., was broken into by burglars on the night of Thursday, Oct. 1, and a case containing 25 gold and silver watches valued at $600 was taken. Entrance was effected by prying open the door, the work apparently being that of experts. The village post office was robbed the same night and letters rifled of valuable contents.

H. E. Duncan, of the Waltham Watch Co., delivered a lecture at St. George's Hall, Toronto, recently, on "The Modern Watch and Its Manufacture," illustrated with stereopticon views showing the mechanical principles governing the action of the watch. An audience of about 200 was present, including a number from the trade in neighboring towns.

North Attleboro.

W. H. Bell & Co. are working 11 hours a day.

Stephen Stanley has reopened his machine shop. He is now located on Stanley St.

Fred S. Gilbert lost a valuable and highly prized dog on Saturday. He was run over by an electric car.

The foundation is almost completed for the big addition that is to be built on to the Totten factory.

G. Cheever Hudson sprained a tendon in his right leg while playing tennis at the Country Club, last week.

James H. Shannon, bookkeeper for Maintien Bros. & Elliot, has been selected as librarian for the Plainville Library.

William E. Flynn, shipping clerk for the T. I. Smith Co., was married, last week, in Milton, to Miss Louise Doering.

Frank Kennedy, New York representative of the Paye & Baker Mfg. Co., was at the factory several days this week.

While chestnutting recently, C. V. Whitmarsh, of Frank M. Whiting & Co., sustained a painful, though not serious, injury. In getting over a stone wall he sprained his ankle, which has confined him to his home.

Charles H. Ballou, who for several years has been a toolmaker for H. H. Curtis & Co., has gone into business on his own account. He has organized the Charles H. Ballou Mfg. Co., which is located at 289 Thurber Ave., Providence.

The funeral of Joseph G. Barden took place, Tuesday afternoon, Oct. 6, from his late residence on Park St. The funeral services were largely attended, and were conducted by Rev. William A. Farren, pastor of the Baptist Church. Burial was in Plainville. The bearers were Henry, Adelbert, Walter E. and Winthrop F. Barden.

William F. Maintien, chairman of the Plainville Board of Selectmen, received a telegram, last week, announcing that the Van Bergh Electric Protection System Co., at a meeting held in New York, had decided to locate in Plainville. A factory will be built to accommodate 300 hands. The land was given by H. E. Thompson and George Demarest, a retired jewelry manufacturer.

Two employes at the J. F. Sturdy's Sons Co. factory had a narrow escape, Thursday. A large pulley broke from its fastenings and was hurled through a glass partition near the polishing room. It struck Thomas Slavin a glancing blow on the shoulder, and when it passed through the partition glass flew in all directions. Slavin and John McCretton were cut quite badly by the glass. Both were very fortunate to escape more serious injuries.

The total attendance at York (Pa.) Fair, last week, was over 200,000, which was a record-breaker. The exhibits in the jewelry and fine arts section were quite attractive.

Connecticut.

Factory "E," International Silver Co., Meriden, has begun to operate all departments on a schedule of 59 hours per week.

Irving H. Chase has been renominated for the office of Senator by the Republicans in the 15th Senatorial District, of Waterbury.

The R. Wallace & Sons Mfg. Co. recently acquired an additional parcel of real estate at the corner of Quinnipiac St. and Bull Ave., in Wallingford.

George Bingham, foreman in the movement department of the Seth Thomas Clock Co., Thomaston, and Mrs. Emma Bowkett were united in marriage, Wednesday evening.

Frederick K. Allyn, Canaan, recently moved his stock from the second floor of the Canfield building to the first floor, where he has combined his store with that of George W. Ford.

Wm. Bass, North St., New Britain, Wednesday, sustained a fractured skull while descending in an elevator in the factory of Landers, Frary & Clark, of that place. He is said to be in a critical condition.

C. W. Leavenworth, a director, and F. A. Wallace, who is president of the First National Bank of Wallingford, represented the bank in the bankers' parade which was held at Hartford in honor of the bridge celebration, Oct. 7.

John Sutherland, formerly in the employ of the Waterbury Clock Co., Waterbury, and now of Hastings-on-the-Hudson, has the sympathy of his many friends, owing to the recent death of his little son, John, Jr., five years old, who was killed, Thursday night, by an automobile.

The factories of the Seth Thomas Clock Co., Thomaston, were closed, last Wednesday, in order to allow employes who desired to attend the exercises incident to the dedication of the new Connecticut bridge, in Hartford. The factories were operated an extra day in order to make up for the holiday.

While attending a meeting of the directors of the Wm. L. Gilbert Clock Co., Winsted, at the offices of the concern, Tuesday afternoon of last week, Lyman R. Norton, director of the Mechanics' National Bank, sustained a shock which at first was believed to be of a serious nature. A doctor was summoned and Mr. Norton was soon taken to his home, where it is said his condition is not critical.

Plans have just been completed for the proposed new building of the Plaut-Cadden Co., Norwich. The structure will be erected in Main St., and will be five stories high. The main floor will be tiled and will have a plate glass front with prismatic top lights. The first floor will be occupied by the jewelry salesroom. A special department will be arranged for the practice of optometry and the sale of optical goods. The structure will be strictly modern in every respect and equipped with every improvement.

The Easton (Pa.) *Free Press* is conducting a voting contest for the three most popular young ladies in that city. The prizes, which were purchased from Jeweler Robert K. Lerch, and are on exhibition there, are: $45 diamond ring, $20 lady's gold watch and $10 lady's gold bracelet.

THE CHESTERFIELD

The immediate success of this pattern with the Trade, upon its introduction, indicates a wholesome reaction from the elaborate, over-ornate designs with which the market has been flooded during the past few seasons, and its success also indicates that the trade are prepared to place before their patrons silverware of a higher artistic character whenever offered by manufacturers in whom they have confidence.

Out of the latter half of the XVIII Century there are few figures more interesting than that of Lord Stanhope, Earl of Chesterfield, statesman, wit and man of fashion.

His epoch was marked in literature and art by a revival of the classical ideals. The excavations at Pompeii, begun in 1748, were revealing treasures of ancient art which public taste was eagerly turning to for inspiration. Silverware, furniture and decorative art in general were reverting to a style more austere and subdued than that which had preceded. The Brothers Adam in England have left us many beautiful examples of this neo-classic art, and in France the private apartments of Queen Marie Antoinette also contain many typical instances of the exquisite workmanship of the Louis Seize period.

In its chaste and severely simple outline, the motif of the spoon is truly characteristic of the times. The decorative effect obtained by a tasteful arrangement of husks, swags, Grecian border, and such motifs of the period, is most happy in producing a design thoroughly representative of Chesterfield and his epoch in elegance and refinement worthy of the period.

We have something interesting to say about the Chesterfield to dealers throughout the United States who will write us direct for this information.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE CHESTERFIELD



THE GORHAM COMPANY

CHICAGO
SAN FRANCISCO
LONDON

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York

WORKS:
PROVIDENCE
AND NEW YORK

Boston.

William R. Donovan has removed from Province Court to 5 Bromfield St.

Frank B. Chace is on a business trip this week through eastern New England.

The Cohannet Silver Co. has given up its Boston office in room 27, Jewelers building.

George Swett, formerly with the Boston Optical Co., is now in business at 178A Tremont St.

Edward J. Farrington, publisher of the Hyde Park *Times*, who died Oct. 5, was formerly in the jewelry trade.

E. L. Shubert, of the American Silver Co., makes Boston his headquarters now, instead of Bristol, Conn., where he was formerly located.

George W. Homer, who has been sick at the homeopathic hospital with typhoid fever, is now nearly recovered, and expects to return to business shortly.

The partnership injunction case of Skoog *vs.* Lombard came up for a hearing before a master, Oct. 9, and was continued to Oct. 20 for further taking of testimony.

A final hearing in the case of Albert G. Farnham, Lawrence, was held on his petition for a discharge in the United States Bankruptcy Court, in this city, Oct. 12.

A. A. Vantine, dealer in curios and quaint jewelry, has removed from the old location on Boylston St. to Nos. 360 and 362 on that thoroughfare, which have been fitted up handsomely for the concern's occupancy.

E. B. Cook, of the Woodman-Cook Co., fully recovered from his recent illness, was at the Boston office of the company during the week. He reports sufficient improvement in business to warrant resumption on full time, recently, at the factory in Portland.

Martin C. Winsor, formerly a salesman for Carl G. Aldrich, of the Jewelers building, was arrested at Pittsfield, last Thursday, charged with retaining samples valued at $1,373.75 belonging to Mr. Aldrich. In court he waived examination and was held in $2,000 bonds for the Grand Jury.

Francis R. Mullin, attorney, who sued Mrs. E. W. Grogan, daughter of the late Alvan Clark, the famous telescope maker, and the trustees of the Clark estate for $500 for legal services, was awarded $232.25 in the jury-waived session of the Superior Court at East Cambridge, last Thursday.

M. Myers, of the Jewelers building, who has been on an extended business trip through the northwest and Pacific Coast section, arrived in Boston last Saturday. He reports business in that portion of the country much better than in the eastern section. Mr. Myers will make a return trip over the same territory about a fortnight hence.

George E. Blanchard, 16 years of age, was captured by a Chelsea policeman in the jewelry store of Samuel Fritz, at 131 Broadway, Chelsea, on the night of Oct. 6. Blanchard broke a window, it is alleged, to effect an entrance, and was looting the store when caught. He was charged with the theft of three watches, jewelry valued at $20, and a number of tools.

The New England Watchmakers' Club, which recently secured its incorporation charter, is planning for a series of instruction nights for classes of members. The topics will be as follows: "Balance Truing and Poising," "Hair Spring Truing," "Escapement Matching and Finishing," "Pivoting," "Staff Making" and "Jeweling." At the meeting last night there was a talk on the care of lathes and their attachments by a representative of the Waltham Watch Tool Co.

The Boston Optical Co. is adding 417 square feet of floor space to its establishment in the Jewelers and Washington buildings. About 300 feet of this space will be added to the manufacturing department, and the balance to the shipping room. The concern will install immediately nine new surfacing machines, part of which will be automatic. The company now employs about 40 persons, and has practically doubled its business in the past two years.

In the Salem court, last Thursday, Herman Grose and Joseph Fink, both claiming to be from Philadelphia, charged with obtaining money under false pretenses, were held for the Grand Jury. The men represented an optical company which has a booth at the Boston food fair, but which disclaims authorization of their acts. They are alleged to have charged extortionate prices for glasses sold by them in Salem to residents of that place, and making false claims regarding the properties of the glasses.

Buyers in town during the week included: O. H. Benoit, Fall River, who has recently moved to new quarters on Well St.; C. A. Senter, Brockton; A. B. Chapin, Worcester; J. H. McGovern, Haverhill; H. A. Wippich, Provincetown; B. D. Loring, Plymouth; E. S. Clark, Sandwich; W. F. Chisholm, Gloucester; H. S. Hewett, Brockton, Mass.; P. Dinan, Biddeford, Me.; Mr. Montgomery, Camden Jewelry Co., Camden; J. E. Stephens, Rumford Falls, Me.; A. W. Avery, Plymouth; George H. Woodbury, Newport; E. S. Albee, Wolfboro; M. P. Foss, Pittsfield; F. A. Towle, Peterboro, N. H.

Attleboro.

Henry Mason is traveling through the south in the interests of the Bliss Bros. Co.

Col. Sidney O. Bigney has been elected a member of the Old Colony Historical Society.

Edward A. Sweeney was elected, last Thursday, a member of the Republican County Committee.

F. C. Somes has returned from an extended and highly successful western trip for Bates & Bacon.

Fred Perry arrived home, last week, from a two months' journey through the middle west for Bliss Bros.

W. E. Richards Co.'s team still holds the lead in the shop bowling league, with eight victories and one defeat.

M. J. Brohan, an employe of the Horton-Angell Co., has been nominated for Senator by the Independent party.

David E. Makepeace and Orville P. Richardson returned, Thursday, from a visit to Detroit with the Ancient and Honorable Artillery of Boston.

A 500-pound power press came down on the hand of Narsina Gibeault at the F. M. Mossberg Co. factory, last Thursday. Three fingers were so badly crushed that amputation was necessary.

The D. F. Briggs Co. baseball nine has been presented with a handsome pennant for winning the baseball championship of the Jewelers' League.

J. M. Fisher & Co. are duplicating for a customer an old Chinese curio owned in Nantucket, Mass. The curio is a little locket of cherry stone size, but large enough to hold 144 tiny silver spoons.

The James E. Blake Co. is making arrangements for increasing the water supply of the factory. A well is being sunk on the bank of the Ten Mile river to the north of the factory. The water will be carried to the shop, a distance of 1,000 feet, through a large pipe.

The Y. M. C. A. evening class in jewelry designing will open to-night, Oct. 14, with a large enrolment. Classes will be held on Wednesday and Friday evenings. On Wednesday night Edmund Gurry will instruct the class in drawing and designing. Friday evening the instructor will be J. H. Harmstone, and the period will be devoted to designing and modeling.

The C. M. Robbins Co. is planning to remove from its present quarters on Pine St. to the W. H. Wilmarth & Co. building on Hazel St. Final arrangements have not been quite completed, but it is expected that the Robbins company will have the entire top floor of the building. P. J. Cummings & Co., who have had half of the floor, will in all probability take space in the basement.

At a special town meeting held on Thursday evening the town voted to appropriate $700 a year for a bed if the sanitorium built by John M. Fisher is opened. At the conclusion of the meeting various subscriptions were offered to assist the project. Joseph L. Sweet and Harold E. Sweet offered to give $100 for three years to assist in the payment of taxes. A. R. Crosby offered to be one of 20 to give $50 for three years. Other contributors were: F. W. Lincoln, $50; Charles O. Sweet, $25; W. H. Lamb, $25; Fred L. Torrey, $25, and E. V. Sweet, $25.

A new jewelry concern is about to start in Attleboro. The firm will be known to the trade as the Allen-Lonergan Co., the personnel of the concern including Harlan A. Allen, for the past six years Chicago and western representative of C. H. Allen & Co.; E. J. Lonergan, for eight years bookkeeper for the Allen concern; Samuel LeFavour, who has been head toolmaker of the same firm for 12 years, and Elmer A. Scott, who was also employed in the tool department. The Allen-Lonergan Co. will manufacture a general line of jewelry, but will devote most of its attention to men's goods. A location will in all probability be obtained on the second floor of the new Ingraham building. The firm will have its line on the market about Dec. 1. Mr. Allen will be the traveling representative. Mr. Lonergan will take charge of the office part. Mr. Scott will be the foreman, and Mr. LeFavour will have charge of the tool department.

Lucien Diacon, Chaska, Minn., is reported to be very ill, with an affection of the heart. Serious fears are entertained about his condition.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
L. J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec
11 JOHN ST., COR BROADWAY, NEW YORK.
TELEPHONE: 1140 CORTLANDT. CABLE ADDRESS: JEWLAR NEW YORK.

VOL. LVII. OCTOBER 14, 1908. No. 11.

Subscription in United States and Mexico,	$2.00
Dominion of Canada,	3.00
Other Countries in Postal Union,	6.00
Single Copies,	.10

Remit by check or money order. Remittances in money are at sender's risk.

No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

Index to News and Special Articles.

	Page.
Handsome Repoussé Plaque in Medieval Style. Illustrated on front cover	
Some Fine Examples of German Silversmithing in the Pure Styles of Former Periods.	63-65
Annual Report on the Production of Precious Stones—(Continued)	67
Elsie Bee's Fashions	69
The Career of the Late Charles H. Ankeny	71
Optical Society of State of Pennsylvania Holds Thirteenth Annual Meeting	71
Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines From New York.	71
Look Out for This Check Swindler Who Has Been Working in Pittsburg, Pa.	71
Samuel K. Reich, Short Change "Flim-flammer" Convicted in Brooklyn and Sentenced to Prison for Nearly 10 Years	73
Imports at New York	73
Creditors File Involuntary Petition in Bankruptcy Against Samuel Weinstock	73
Last Honors Paid to the Late John F. Sturdy, Attleboro Falls, Mass.	75
Higher Prices Realized at the Third Quarterly Auction Sale of Ivory at Antwerp, Belgium.	75
Epileptic Fit of Sharpsburg, Pa., Jeweler's Clerk Causes Exciting Reports of a "Daring Robbery"	75
Death of Henry A. Lugrin	77
Alfred H. Ewert, Ukiah, Cal., Goes Into Voluntary Bankruptcy	77
Gold Bars Exchanged and Withdrawn	77
Silver Market	77
Thief Who Robbed Fall River, Mass., Jewelry Store, Captured in Providence, R. I.	77
$30,000 Worth of Diamonds Stolen from S. C. Powell Recovered in St. Louis	77
New Enterprises	79
Games Rolled Last Week by the Jewelers' Bowling League of New York	79
Patent Department	109-111
The Construction of Freak Clocks With a Single Wheel	113-115
Historical Clocks	115
The Old Clock in the Tower of St. Rombant's Church at Malines, Belgium	117
Suggestions Offered by a Practical Jeweler to Overcome Certain Difficulties Met in the Trade	122
The Unusual in Business Literature	122
The Retail Jewelry Store of S. I. Rodberg & Son, Baltimore, Md.	123
An All Hallowe'en Window Display	123
"Know Thy Goods"	123
How and What to Advertise for Hallowe'en and Thanksgiving	124-125
An Attractive Booklet	125
What Some Jewelers Say	125
Workshop Notes and Queries	127
A Peculiar Result in Attempting to Oxidize Green Gold	127
Pottery Products of the United States in 1907.	129
King Alfonso in a Hurry to Buy Jewelry	129
World Expositions in Various Lands	131

JEWELRY failures during the month of September show an increase both in number and amount of liabilities over the corresponding months of the previous four years. According to the statistics compiled for *Dun's Review* in the table of failures by branches of business, there were 19 insolvencies in the jewelry and clock trades last month, with liabilities of $111,628, as against six failures in 1907, with liabilities of $103,612; six failures in 1906, with liabilities of $16,428; nine failures in 1905, with liabilities of $80,407, and 10 failures in 1904, with liabilities of $18,181. The similar table compiled for the same authority showing failures by branches of business during the third quarter of the year (July, August and September) show the total failures in the jewelry trade to be 64, with liabilities of $619,855, as against 20 in 1907, with liabilities of $146,964; 25 in 1906, with liabilities of $162,890; 24 in 1905, with liabilities of $143,288, and 39 in 1904, with liabilities of $256,156.

THE trade is again warned to be exceedingly careful in accepting checks from strangers, as the information which THE CIRCULAR-WEEKLY is constantly receiving from many sections of the country show that check swindlers are at large to an even greater extent than in previous years, and though their victims in the jewelry trade have not been many in number, more attempts to swindle jewelers are being made now than ever before at this season of the year. A little caution, a little firmness, as well as a curb on the natural anxiety of the dealer and his clerk to make a sale under suspicious circumstances, is all that is necessary to prevent these swindlers from operating successfully. Above all the jeweler should be careful to pay little more attention to alleged certifications by banks than to the ordinary uncertified check. A man who cannot give references or wait until the bank or the drawer of a check is telephoned to, is in 999 cases out of a 1,000 not a desirable customer. Another maxim for the jeweler to remember is that the busier he is, the more cautious he must be, for it is the busy man that the swindler expects will take the most risk.

Conviction of a Noted Thief.

MEMBERS of the trade generally will be pleased to read in another column the account of the conviction of Samuel K. Reich, for a long time known to jewelers as "the short change flim-flammer," who operated in many States, and succeeded in getting many thousands of dollars worth of jewelry in exchange for a very small amount of cash. Reich's trick, it will be remembered, consisted of the purchase of a valuable piece of jewelry worth from a few hundred to several thousand dollars, and paying for it with a few bills of large denomination and a number (generally 19 or 14) one dollar bills. According to the charges made, he always presented in payment $1 less than the amount called for, and when the jeweler called the fact to his attention he recounted the money, admitted the mistake, added a silver dollar to the pile and departed. After he had gone his victim discovered that the bills of larger denomination had been "palmed" in the operation of recounting and he had nothing for his jewelry but one dollar bills and the silver dollar.

Reich was arrested in Buffalo on a charge of swindling a Syracuse jeweler, but when taken to that city the evidence was not strong enough to sustain the charge. Fortunately THE CIRCULAR-WEEKLY had published a picture of Reich, which was identified by his victims in many large cities, over a dozen dealers recognizing him as the man who had swindled them or had tried to do so. He was brought to Brooklyn on the charge of swindling the R. Simpson Co. out of $1,370 worth of jewelry, and it is on this charge that he has just been convicted.

That part of Reich's defense, that he is the victim of a mistaken identity, and that his twin brother committed the crime charged against him will also be read with interest, as there has been a man operating in the same way in the jewelry trade, whose appearance is somewhat similar to the prisoner. It may be that he has a twin brother engaged in the same work. If so, it is to be hoped that the latter will soon be located and given the same punishment.

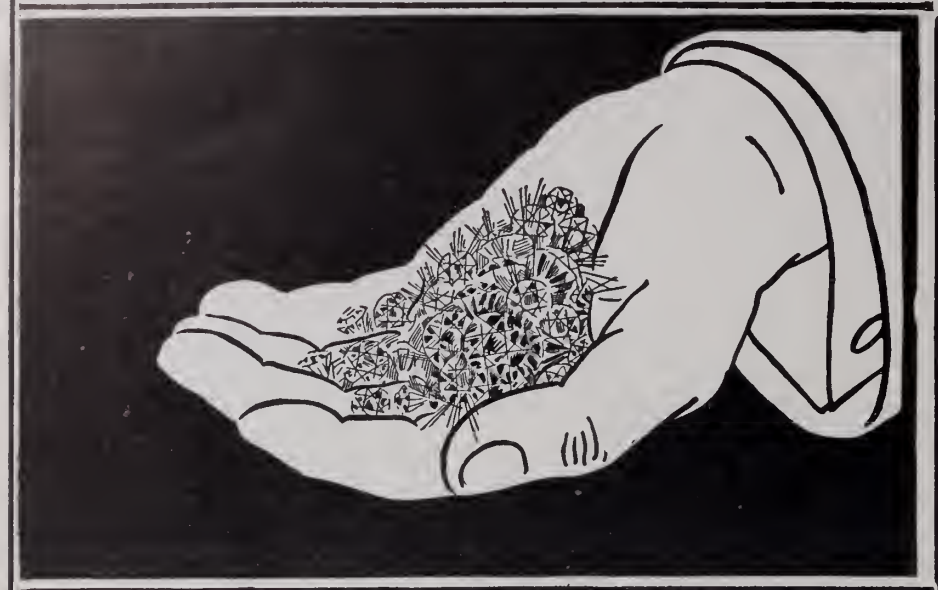
Advertising in THE JEWELERS' CIRCULAR-WEEKLY will bring you buyers of a most desirable kind.

An Aid to the Progressive Jeweler.

IT is at this season of the year that the progressive jeweler seeks most diligently for the newest and most salable lines of articles which his customers will call for, and is ever on the alert for new sources of supply in order that he may be sure that he is buying "right," not only as to price, but as to quality, workmanship and general attractiveness of design as well. It is for this reason that the really up-to-date merchant is constantly seeking information which will keep him in touch with the most progressive manufacturers of his trade, and there is no way in which he can do this better than by a careful and frequent perusal of his trade journal.

While the reading columns of THE CIRCULAR-WEEKLY are devoted exclusively to news and information of value to the retail jeweler and unlike other journals are never used directly or indirectly for exploiting or puffing the product of any manufacturer, nevertheless the reader has in this journal the greatest opportunity to keep abreast of what the manufacturer is doing and what new goods he puts on the market, because the 100 or more pages of advertising which this journal is publishing from week to week is the finest directory of up-to-date merchandise that could possibly be compiled, even if a special effort was made to do this and nothing else. As practically every progressive and up-to-date manufacturer is an ad-

FIRST HANDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

vertiser (and, in fact, one of the best indications of his progressiveness is his proper use of printers' ink), the retail jeweler can rest assured that his examination of the lines of articles illustrated and described by manufacturers and jobbers in their advertisements in THE CIRCULAR-WEEKLY from week to week will give him a full and complete idea of all that the market offers to him.

It is this fact that has made the advertising part of each issue of THE CIRCULAR-WEEKLY a feature of strong interest to all readers of recent years and one that is growing in importance as time goes on.

Lancaster, Pa.

Charles Bischoff and his son visited Philadelphia last week.

T. Wilson Dubbs has sold his property, 552 W. Walnut St., to Dr. D. H. Nissley.

F. A. Wheeler, of the Non-Retailing Co., is on a trip to Tennessee; C. E. Foose is in Central Pennsylvania, and E. C. Kant is touring Ohio.

A letter received last Thursday from Maurice Fitzgerald, now in Los Angeles, Cal., says his health has so improved that he expects to return home within a month.

G. William Reisner, manufacturing jeweler, paid a visit to Allentown last week, and John Conlin and Joseph Boll took in Founders' Week celebration at Philadelphia.

Last week Eugene P. Coho, late treasurer of the Hamilton Watch Co., who has removed to Philadelphia, resigned as secretary of the West End Building & Loan Association.

A number of employes of the Hamilton Watch Factory, last week, organized a bowling club, which will enter the Lancaster City Bowling League. John Shock was elected captain, and the name adopted is the Cuba Bowling Club.

Louis Weber & Son are extending their big store, with a view of creating a department for fine cut glass and chinaware goods, as well as art metal wares. The diamond room will occupy a prominent location in the front of the store.

J. J. Bowman, of the Ezra F. Bowman Technical School, and the following students visited Philadelphia during the Founders' Week celebration: Edgar Bierer, John Carr, Frank Dietz, Ralph Sprenger, John Shober, T. H. Henshaw and Clyde McCormick.

On the occasion of the celebration of the 70th birthday of Rev. Dr. J. H. Dubbs, of the faculty of Franklin and Marshall College, a few nights ago, the local chapter of the Chi Phi Fraternity, which he founded, presented him with a beautiful loving silver cup, which was furnished by Aug. Rhoads, of Lancaster.

A couple of Gypsy women, last week entered Neilson W. Pinkerton's jewelry store at Manheim and one proposed telling his fortune, while the other examined some bracelets. When the Gypsies left a bracelet left with them. A constable visited the camp, recovered the stolen property and chased the band out of town.

Bernard Ganter, Sr., Galveston, Tex., has admitted his son into the business, making the firm style Bernard Ganter & Son.

New York Notes.

A. Schoor, 212 Broadway, returned from abroad last week.

The Jewelers' Bryan & Kern Club has put up a flag at Nassau and John Sts.

Theodore Kaufmann, jewelry buyer for Kaufmann Bros., Pittsburg, Pa., was in this city last week.

B. Konijn, of Konijn, Frank & Shire, 65 Nassau St., arrived from the European diamond market, recently, on the *Lucania*.

The Jewelers' Taft & Sherman Club has placed a banner at Broadway and John St. This is the third flag put up by the club.

John P. Melhado, representing Borrelli & Vitelli, New York, will leave shortly for an extended trip through the south and middle west.

John H. Peckham, head of the firm of J. H. Peckham & Co., North Attleboro, Mass., accompanied by his son, Harry, is spending a few days in town.

An interesting article on "Artificial Gems," by Emil Freund, with Henry Freund & Bro., appeared in the October issue of the *Mineral Collector*.

G. B. Vitelli, of the firm of Borrelli & Vitelli, 401 Broadway, New York, 19 Rue d'Hauteville, Paris, France, and Torre del Greco, Italy, has established a new office at 57 Hatton Garden, London, England.

The firm of A. Satzman & Son has been incorporated under the laws of New York State with a capital of $4,000. The directors are Abraham Satzman, Pauline Satzman and Charles Satzman, all of this city.

The Jewelers Board of Trade reports that it has sent out a first and final dividend of 30 57/100 per cent. to the creditors of J. P. Evans, Bois, Idaho, and a second dividend of 10 per cent. to the creditors of P. C. Pulse & Co., Oakland, Cal.

The New York *Mail*, in the issue of Oct. 8, quoted a long interview with Ludwig Nissen, of Ludwig Nissen & Co., 182 Broadway, in regard to the political situation in this State as far as the German-American residents were concerned in the coming election. The gist of the interview was to the effect that the German element would support Taft and Hughes.

The partnership known as the Schultz-Jerseman Mfg. Co. was dissolved, Oct. 6, 1908, by mutual consent. The business has been purchased by Max Jerseman, who has taken into partnership Louis Wagner, formerly foreman for Wolfsheim & Sachs. The business will be conducted at the same place as formerly, 105 Maiden Lane, under the style of Jerseman & Wagner.

Henry Bruml, senior member of the firm of Henry Bruml & Co., dealers in silver plated ware, 194 Broadway, was knocked down at Broadway and Franklin St. by a Broadway car, southbound, last Wednesday, and severely bruised. He was taken to the Hudson St. Hospital and afterward removed to his home. Mr. Bruml was injured about the body and legs and it will be some time before he will be able to return to business.

In the note last week, speaking of the receiver appointed in the bankruptcy of Adolph Bottstein, it was stated that Sol. J. Freudenheim was the attorney for the petitioner, meaning the creditor who filed the petition for the receiver. Some readers understood this to mean that Mr. Freudenheim was the attorney for the bankrupt, which was not so as Mr. Freudenheim represented a creditor and now represents the receiver.

At the regular monthly meeting of the board of directors of the Jewelers Board of Trade, held, last Thursday, at the offices of the board, the following firms were unanimously elected to membership in the board: Max Deutz, Providence, R. I.; Electrolytic Art Metal Co., Trenton, N. J.; Fessenden & Co., Providence, R. I.; Mitchell & Straker, Providence, R. I.; Bernhard Roede, New York; Nathan A. Sachs, New York; Weizenegger Bros., Newark, N. J., and the Fourth National Bank, New York (associate).

When the examination of Herbert Frankel, charged with obtaining articles on memorandum from Dieges & Clust, 23 John St., and appropriating them to his own use, came up, last Thursday, it was adjourned for a week. Frankel visited the John St. jewelers, Sept. 23, and presented a card of introduction. He selected jewelry to the total value of $138, which he took on memorandum. According to the statements made by the firm, he did not return the goods or make payments on them. The matter was turned over to Detectives Monahan and Stringer, who arrested the man.

Stories in the daily papers during the past week have contained a statement that Mrs. Meyer Newman, wife of the jewelry salesman who mysteriously disappeared from his home, 1555 Fulton Ave., the Bronx, some time ago, and who, it was thought, was abducted by the "Black Hand," is now endeavoring to collect a $2,000 insurance policy on his life. Since the man's disappearance in June she has heard nothing from him. Following the disappearance of the jewelry salesman, Stern Bros. & Co. received letters stating that unless $10,000 was left in a tin can at the entrance to Bronx Park the salesman would be put to death. Newman plied his trade along the water front, and it is thought that he was lured aboard one of the ships and carried away.

L. W. Sweet & Co., 37 Maiden Lane, recently received a letter dated Sept. 7, signed "Mrs. Mary W. Babcock," which asked the jewelry concern to send to her a combination gentleman's stick pin and half moon of diamonds, to cost about $200, and a finger ring to cost about $100. The letter enclosed a drawing of the articles desired. Two days later the firm received another letter, also supposed to come from Mrs. Babcock, in which a check was enclosed for $225, with the statement that the rest of the money would be sent when the goods were received. The pin was sent by the concern, and on Sept. 21 a check for $67.50, signed by the name of Mrs. Babcock and drawn on the Gallatin Bank, was sent to the firm. The pin did not reach Mrs. Babcock and she knew nothing of the two checks until she went to the bank on Oct. 1, when she had her bank book balanced; then she found they had been drawn against her account. She protested that they were forgeries and was shown the letter signed with her name. Harrison Williams, a negro, 19 years old, was locked up at police headquarters charged with having forged the checks.

Another meeting of the creditors of George H. Carpenter, with whom Maurice C. Dreshfield was associated in transactions by which $182,549 worth of diamonds were obtained from R. A. Breidenbach, 51 Maiden Lane, New York, was called, Friday afternoon, before Referee Olney at his offices, 68 William St., New York. No testimony was taken, the time being given over to a discussion between the attorneys relative to what should be done. R. P. Levis, who has been called into the matter by Solomon Oppenheimer, attorney, representing R. A. Breidenbach, argued in favor of an adjudication in bankruptcy for Mr. Carpenter. He made an offer of the withdrawal of every allegation of fraud in the petition filed against Mr. Carpenter, providing that Mr. Carpenter would submit to being declared a bankrupt on the allegations of insolvency. Considerable discussion occurred in regard to this point between Attorneys Levis and Dittenhoefer, representing Mr. Carpenter. In a statement made by Mr. Carpenter in regard to bankruptcy proceedings, he said that he was opposed to being declared a bankrupt, either involuntary or voluntary, and that he wished to have the matter of the alleged fraud cleared up and every charge wiped out. He said that for his own personal feelings it was worth the while for him to fight the thing out fully. Mr. Carpenter said that after the petition was filed against him in March he began again to do the best he could with the limited means at his command, and stated that he had kept on since that time, and is in a fair way to make a compromise with his creditors. No definite arrangement was reached in the matter, and an adjournment was taken until Oct. 30 at 2 P. M., at the same office, at which time the matter will again be taken up and the Dreshfield proceedings continued.

A petition in involuntary bankruptcy was filed in the United States District Court, Wednesday, against the Bank Clock Mfg. Co., 154 Nassau St., New York, by Shattuck & Glenn, attorneys for the Dixon Mfg. Co., creditors for $2,679, the consideration for the indebtedness being steel cases and small items sold by the petitioners to the defendant and delivered at its request to the New Haven Clock Co. to assemble. The total agreed price of the cases is placed at $954.42, against which are credits for $250 cash and $74.54 for replating. A further indebtedness of $2,054.10, representing the agreed purchase price for 6,847 cases which were tendered to the Bank Clock Mfg. Co., but were not accepted, is also named. The petition sets forth that the petitioners are unable to sell the clock cases to anyone else, because the cases are designed especially for the alleged bankrupt concern. The petition also alleges the total assets of the alleged bankrupt does not exceed $2,300, and that it owes debts for $5,750. It is alleged that the concern is insolvent, and that on Sept. 29 transferred first and second mortgages of $5,500 on property in Allentown, Pa., to the New Haven Clock Co., a creditor, to prefer it. The petition claims that the alleged bankrupts have approximately ceased to transact business or to make any effort to obtain

(*New York Notes Continued on page* 91.)

1851 The Jeweler's Bank for half a century in the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company

176 Broadway (between John St. & Maiden Lane) NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 89.)

new business. Judge Holt appointed Chas. R. Hickox receiver under a bond of $2,500.

Chas. Aronowitz has sold out to Wm. Greenfeld.

G. P. Granberry, 111 E. 14th St., has gone out of business.

The William L. Gilbert Clock Co. has leased a loft at 8 Gold St.

S. Lebolt, buyer for Rothschild & Co., Chicago, was in town last week.

Lewis Bernheim, of Bernheim & Beer, returned last week from a western trip.

F. B. Nourse, Cortland, N. Y., visited THE CIRCULAR-WEEKLY offices one day last week.

Rothenberg & Weiss, 111 Ludlow St., have been succeeded by Schneider Bros. & Weiss.

Max Moser, of Moser & Whyte, is on a business trip to Philadelphia, Baltimore and Washington.

Earl R. Sheppard, manufacturer's agent, 53 Maiden Lane, is visiting Pittsburg, on his way west.

Fred A. Kent, of Ambrose, Kent & Sons, Toronto, Can., was in this city, last week, buying stock.

Orin W. Clifford, with the Webster Co., North Attleboro, spent several days in this city, last week.

Henry H. Curtis, manufacturing jeweler, North Attleboro, was in the Maiden Lane district, last week.

I. E. Anthony, a pearl dealer, Clinton, Ia., and A. C. Windau, Danville, Ill., were in this city last week.

R. C. Bruneau, secretary of the Occidental Gem Corporation, has gone to Salt Lake City, Utah, on a business trip.

A. H. Rosenstein, president of the Lancaster Silver Plate Co., Lancaster, Pa., was a visitor in this city last week.

H. Ginder, president of the A. B. Griswold Co., New Orleans, La., accompanied by his wife, is a visitor in town.

James B. Smith, with the Wolcott Mfg. Co., Providence, has moved his family from Providence to East Orange, N. J.

G. Herbert French, of Riley & French, North Attleboro, was at the local offices of the concern, 180 Broadway, last week.

Wm. J. Ward, 9 Maiden Lane, spent a few days, last week, visiting the jewelry factories in Attleboro and Providence.

E. White, with the George L. Vose Mfg. Co., Providence, R. I., was in town last week en route for Galveston, Tex., on a business trip.

Staiger & Sons, importers of diamonds and manufacturing jewelers, are moving today from 926 Broadway to 170 Broadway, room 507.

Benjamin F. Rees, of Zimmern, Rees & Co., 14 Maiden Lane, sailed from Europe on the *Kaiser Wilhelm der Grosse*, Tuesday of last week, for home.

In a letter received by a prominent pearl dealer of this city from the pearl centers of the west, last week, it was stated that shelling has been finished and the present pearl season is about at an end.

Harry Jehlinger, who is now a jewelry buyer for A. Hamberger's Sons & Co., Los Angeles, Cal., is in town buying Fall stock. He formerly represented the N. Brastow Co., Providence, in the west.

The Bayer & Pretzfelder Co. has been incorporated under the laws of New York State, with a capital of $50,000. The directors are: Clarence F. Bayer, Albert Pretzfelder and Byron L. Strasburger, all of New York.

The Silver Art Metal Co. has been incorporated under the laws of New York State, with a capital of $50,000. The directors are: Fred B. Cochran, Charles H. Corbett, Jr., New York, and William G. Milner, of Queens.

A cablegram received Tuesday morning by Borrelli & Vitelli, 101 Broadway, states that Louis Borelli, president of the firm of Borrelli & Vitelli, has been nominated a *Chevalier* by the King of Italy. This is an honorary title which stays in the family indefinitely.

The Postoffice Department has issued a fraud order against the American Novelty Co., at 95 Liberty St., New York, and Hudson Heights, N. J. The company advertised to sell valuable watches on the instalment plan, but sent a very cheap watch instead, insisting on receiving full payment before the good watch is sent.

At a recent meeting of the Maiden Lane Outing Club, held at the offices of William J. Ward, 9 Maiden Lane, it was unanimously voted to participate in a body in the business men's parade, Saturday, Oct. 31. A second meeting will be held shortly to choose a marching captain. About 75 men are expected to be in the parade.

The October meeting of the Optometrical Society of the City of New York will be held at 8 o'clock this evening in the Waldorf-Astoria Hotel, Fifth Ave. and 33d St. The meeting is one of the most important of the season, as nominations will be made for the officers for the coming year. The second lecture of the series on "Lens Transposition" will be delivered by E. Le Roy Ryer.

American private gold coins were the feature of the third and last day's sale of coins held by Thomas L. Elder at the Collectors' Club, last Thursday. A rare five-dollar Bechtler gold piece, struck at a private mint in North Carolina in 1834, was sold to H. O. Granbury, Oshkosh, Wis., for $785, the highest price ever paid for a North Carolina gold coin. High prices were also received for several other rare coins.

Stories in the daily papers during the past week stated that a large quantity of corals and cameos of Italian manufacture are reported to have been seized by the Federal authorities at Chicago. It is claimed that these goods were traced from a steamship docked in this city. The Treasury Department is of the opinion that its officers are on the trail of a conspiracy involving a dozen or more smugglers. The total value of the goods seized thus far is said to reach $20,000.

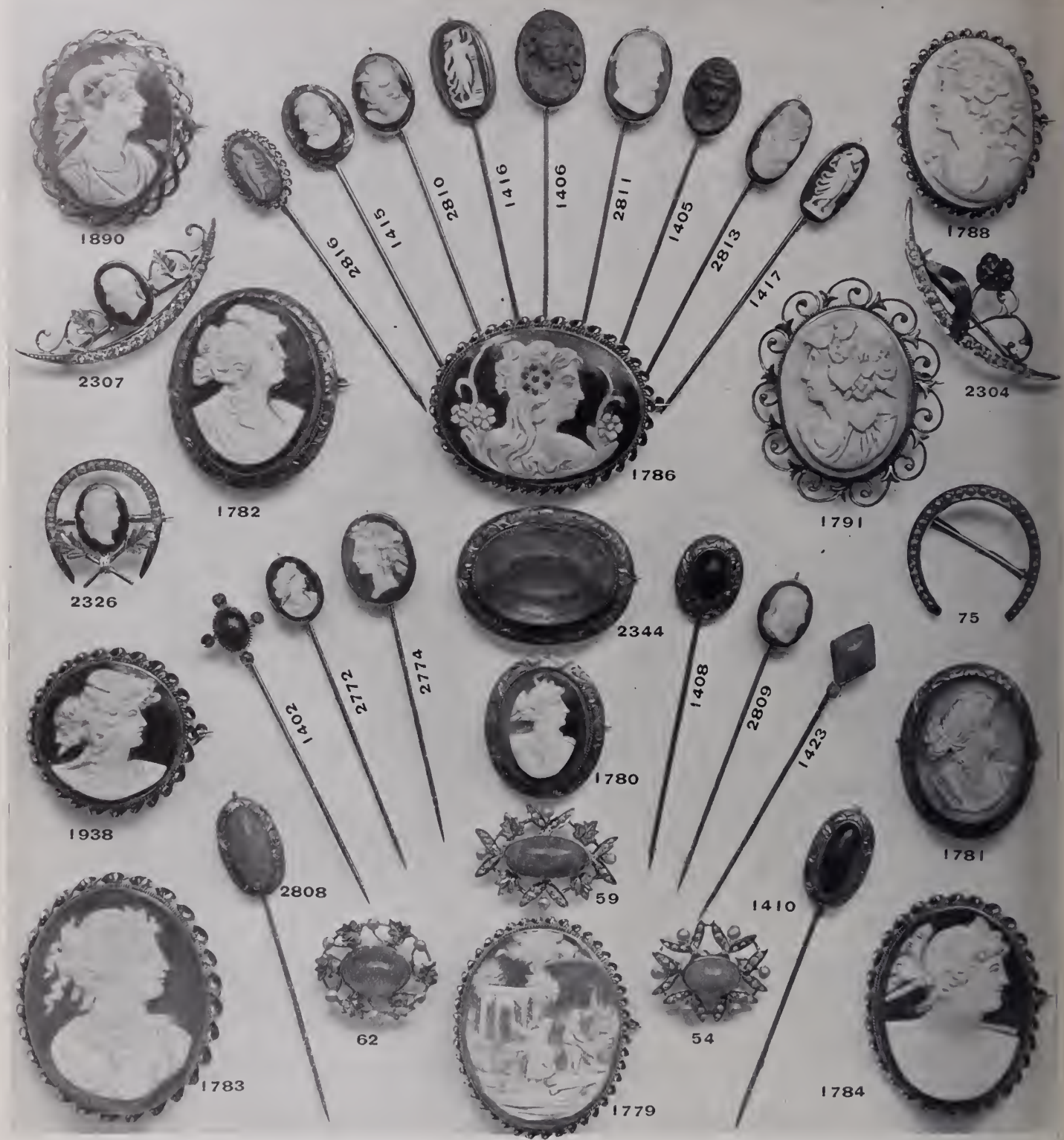
The schedules in bankruptcy of the Walter E. Bush Co., 123 Liberty St., filed in the United States District Court, Tuesday, show liabilities of $3,084.33 and nominal assets of $3,360, of which stock in trade is named at $2,167; machinery, tools, etc., $339, and debts due on open account, $237. Among the unsecured creditors named are: R. Breidenbach, $190; J. W. Richardson Co., $117; Riker Bros., $276; Power & Allen, $255; F. Jaickle, $109; Robt. A. Albers, $500, on promissory notes. The petition was filed against the company in June last by Riker Bros., Dick & Dodge and Harry D. Miller.

The 18-story Broadway-Maiden Lane building at the southeast corner of Broadway and Maiden Lane, has been sold by the Broadway Building Co. to John B. Brower, of Ipswich, Mass. In part payment for the Broadway skyscraper South Chicago property owned by the Brower estate and valued at $1,500,000 is given. The total amount involved in the transaction is said to be about $6,000,000. The Broadway-Maiden Lane building was put up about seven years ago by the Broadway Building Co., of which Stewart Browne is president. The site measures 78 feet on Broadway and 112 feet on Maiden Lane. This land cost the present sellers of the property about $1,250,000. The building itself involved an outlay of an additional $1,000,000, the entire property representing at that time a total investment of about $2,250,000.

J. D. Schenck, one of the two men who were caught in an attempt to steal a package of loose diamonds from the firm of Cooper & Forman, 3 Maiden Lane, on July 6, has been released on a suspended sentence by Judge Foster in the Court of General Sessions. Frederick Kenney, his companion in the attempt, was sentenced a short time ago to two years in State's prison. As told in a recent issue of THE CIRCULAR-WEEKLY, the two men called at the office of Cooper & Forman and asked to see some loose diamonds, representing that they were deputized by employes of a large concern to buy a gift for the superintendent and his wife. One of the men secreted a package of loose stones beneath his hat, but was seen by William Stenson, an employe of the concern, who surprised the two men by appearing with a revolver and accusing them of the theft. They ran for the door, but were caught and held.

Saturday morning about 10.30 o'clock, a young man called at the establishment of Dieges & Clust, 23 John St., New York, and asked to be shown some jewelry. He selected a watch fob and brooch, valued at $67.50, and in payment presented a check on the National Bank of Commerce for $77.50. Inquiry at the bank disclosed the fact that the man had no account there, and was not known. He was arrested, taken to headquarters and held for examination in $1,000 bail. The man had bought jewelry at the same place on previous occasions and always seemed to have a supply of money. It is reported that he had a large sum of money left to him and that he has been spending it on all sides, buying an automobile and other expensive luxuries. At a former visit he had bought a quantity of jewelry and given a check for $47, which was accepted, but it later proved worthless. When he presented the second check, which was signed John D. Rose, the jewelers sent an employe out to find Detective-Lieutenant Monahan, who hastened to the firm's place of business. The man was taken to headquarters and held. The prisoner is a young man of medium build. He gave the name

(New York Notes continued on page 93.)



10-KARAT GOLD BROOCHES

1890	Old English finish, real shell Cameo.
2307	Green gold, real stone cameo, white stone.
2326	Green gold, real stone cameo, imitation pearl.
1938	Polished, real shell cameo.
1783	Polished, real shell cameo.
1782	Old English, real shell cameo.
1786	Polished, real shell cameo.
1791	Old English, real pink shell cameo.
1788	Polished, real pink shell cameo.
75	Imitation pearl.
2304	Roman, white stone, imitation doublet.
1781	Old English, real shell cameo.
1784	Polished, real shell cameo.
2344	Old English, imitation topaz center.
1780	Old English, real shell cameo.
59	Amazonite center, real half pearl and baroque pearl.
54	Amazonite center, real half pearl and baroque pearl.
62	Green gold, amethyst center, baroque pearls.
1779	Polished, real shell cameo.

10-KARAT GOLD SCARF PINS

Cameo and Stone Set

2816	Polished, real stone cameo.
1415	Old English, real stone cameo.
2810	Polished, real stone cameo.
1416	Old English, real stone cameo.
1406	Polished, imitation coral.
2811	Polished, real stone cameo.
1405	Polished, imitation coral.
2813	Polished, real stone cameo.
1417	Polished, real stone cameo.
1402	Amazonite center, imitation rubies.
2772	Polished, real shell cameo.
2774	Polished, real shell cameo.
1408	Old English, ruby center.
2809	Polished, real stone cameo.
1423	Polished, amazonite, real coral.
2808	Old English, amazonite.
1410	Old English, ruby center.

These goods sold only through jobbers. For further information send direct to

E. L. SPENCER CO., MAKERS OF SOLID GOLD JEWELRY **95 CHESTNUT STREET, PROVIDENCE, R. I.**
NEW YORK OFFICE, 15-17-19 MAIDEN LANE

New York Notes.

(Continued from page 81.)

of J. D. Rose and said he lived in Hoboken, N. J.

Recent accessions to the Metropolitan Museum of Art include in the reproductions, copies in electrotype of a silver scepter, 16th century; silver ewer, silver-gilt ewer, silver prichet candlestick, silver salver, 17th century; silver cup with cover, 18th century, Dutch; brass fountain (or cistern), Flemish or German, 15th century; silver plaque, 14th century; wrought iron lockplate, 16th century; elliptic silver frame and a silver toilet set of nine pieces, 17th century; silver gilt box cover, 18th century, French; two silver book covers, Greek, 12th and 13th century; silver standing cup and cover, 17th century; silver standing cup and cover, silver-gilt salver, silver punch bowl, silver ladle, silver bread or cake basket and a silver epergne, 18th century, Irish; two silver salvers, Italian, 16th and 17th century; silver ewer and silver-gilt salver, 16th century; oblong parcel gilt dish, 17th century, Spanish, all of which are purchases. A bronze bust of George Washington, by Jean Antoine Houdon, 1788; the gift of J. Ackerman Coles, M.D.; a Romanesque marble statuette with inscription, 12th century, small terra-cotta relief, Christ in Tomb, by Matteo Civitale (?), panel fragment of a mantel, 15th century, Italian; six sandstone capitals with palmettes, Spanish, 15th century; marble capital with geometric flowers, style of Alhambra, Spanish-Moresque, 15th century, and a pedestal of the Peacock Throne, all purchases, are also included in the list.

Harrisburg, Pa.

Fred Robin has been engaged as tenor soloist of the Messiah Lutheran Church choir.

Fred J. Marx, clerk in Flick & Lieb's store, Sunbury, Pa., has become a member of the firm of Schaffer & Co., that town.

Mrs. Reba Cohen, whose husband conducted a jewelry and notion store in Russia, and who now resides in Middletown, this county, claims to be 103 years of age, and is still quite active. Her husband died 19 years ago.

Among the corporations chartered at the State Department, last week, were the People's Commercial Co., Albion, capital $10,000; Farmer Mercantile Co., Canonsburg, capital $5,000, and the Montgomery Store Co., Montgomery, capital $60,000.

The retail merchants of the State are gathering data to present to the coming session of the Legislature in support of their proposed bill to abolish the mercantile tax. At the recent convention of the State merchants at New Castle resolutions were adopted to the effect that every effort be made for the repeal of the law, which is claimed to be an unnecessary and oppressive burden upon the merchants of the commonwealth.

The Nazareth (Pa.) Merchants' Protective Association is backing an ordinance in Town Council, providing for a peddler's license of $12 a year.

News Gleanings.

Alphonse Strobel, St. Cloud, Minn., has taken a position with Bechtold & Fritz, Sioux Falls, S. Dak.

Barnard B. Gragg, Brook, Ind., has admitted his brother into the business. The firm style is Gragg Bros.

Albert H. Allen, Barnesville, Minn., has moved his stock into larger quarters in the Tweeton building, on Front St.

Casper Fenzel, Middletown, O., is about to erect a new building in Main St., in which to continue his retail jewelry business.

L. M. Barnes, North Adams, Mass., last week, enjoyed the felicitations of his many friends on the occasion of the 70th anniversary of his birth.

Ben. F. Harless, Houston, Tex., has left on a purchasing trip to New York, where he will purchase stock for his new store at 315 Main St., which will be opened about Oct. 15.

The Crawford Jewelry Co., which was conducted by B. A. Cordell, Temple, Tex., has been sold to A. L. Jones, Llano, Tex., who will continue the business under the old firm style.

Burglars broke into the store of A. H. Pehrson, Mitchell, S. Dak., about a week ago, and stole $300 worth of stock. The more valuable jewelry had been stored in the safe, which was unmolested.

L. J. Weikert, Waynesboro, Pa., recently purchased a three-story building at 36 and 38 W. Main St., that place. Mr. Weikert will move his stock into the new location just as soon as the improvements are completed.

Wallace Dye, 40 years old, who conducted a pawn brokerage business on Jay St., Bedford, Ind., while inspecting a revolver, one day last week, was killed almost instantly, the weapon having been accidentally discharged.

Wessels Bros., Aiken, S. C., have sold their stock and fixtures to B. F. Grohmann. Charles Wessels, formerly manager of the firm of Wessels Bros., has left for Memphis, Tenn., where he will engage in the optical business.

Thomas Leegan, Arthur Poland and Alexander Kazman, three itinerant venders of cheap jewelry, were recently taken into custody in Saginaw, Mich., and after pleading guilty were fined each $25, or five days' imprisonment in the city jail.

Two strangers recently entered the store of C. H. Mowen, 105 W. Franklin St., Hagerstown, Md., and purloined a watch valued at $24, after having pretended that they wished to purchase a timepiece. J. C. Mowen, son of the proprietor, suspected one of the men, who was searched, but the watch was not found. Neither of the men was arrested.

It was reported from London, that the jurors of awards in the Franco-British Exhibition have awarded to R. & S. Gerard & Co., the grand prix for silversmithery and the grand prix for jewelry, Elkinton & Co. the grand prix for silversmith, and E. Dent & Co., Ltd., "the makers of Big Ben," grand prix for watch and clock making. A similar prix was awarded to the British Horological Institute. The Gold & Silversmiths' Co., Ltd., are hors-concours.

Newark.

The force of the Elm Jewelry Co., Lafayette St., has been increased by several new hands.

Herpers Bros., who have taken on several new hands during the past two weeks, are prepared to make another slight increase in the staff soon.

William Huger & Co., Halsey St., have increased their force by six new hands, and the plant is now running on practically a full-time schedule.

Cory Bros. Co., Marshall St., near Halsey, are now using the full staff of employes, with a reduction in the schedule from 60 to 50 hours per week.

As a result of the death of Robert Z. Block, of the firm of Robt. Z. Block & Co., the plant, 38 Crawford St., will continue at its present schedule for a time in order to allow for the readjustment incident to Mr. Albrecht's assuming full charge.

Another jewelry factory was entered, recently, apparently by the same gang that has shown such a leaning to this kind of loot. C. Rech & Son reported that their factory, at 481 Washington St., had been entered through a window and a quantity of gold chains stolen.

Officials of the New York Standard Watch Co. have decided to resume operations at the factory of the concern, in Jersey City, within a few days. The employes will be taken back and allowed to work five days each week until the times demand their regular day's service.

Pins combining the letters T-A-F-T in several of the cheaper metals, and in more than one unique design, have appeared on the market here, and there is a heavy demand for them, although the call for general campaign emblems made up as pins does not seem to be as great as in other presidential years.

William C. Fink, Orchard St., who formerly confined his output to silver castor tops, badges and emblems, has taken up the manufacture of a newly patented safety razor, and he expects from now on to increase his force. He has been obliged to make improvements at his factory in order to meet the demand.

A surprise party was given to Charles C. Champenois, of Champenois & Co., by a number of his friends at Achtel Stetter's, last Friday night, it being his 57th birthday. Mr. Champenois is a manufacturing jeweler, of 50 Walnut St., and lives in South Orange. As a token of their esteem his friends gave him an imported clock with chimes. Dinner was then served.

New Orleans, La.

H. Ginder, of A. B. Griswold & Co., is in New York.

The John Holland Gold Pen Co. recently brought suit in this city against the Robbert Optical Co., on a disputed claim amounting to $316.09.

Thieves recently broke the padlock on the showcase of the American Jewelry Store, at 1000 Canal St., and got away with three bronze clocks, 12 cheap watches, nine ladies' back combs and 10 razors. Jacob Dulberger, who runs the store, estimates the value of the stolen goods at $73.



New Art Monogram Book



It is the latest and most artistic attempt at Monogram and Letter Designing ever published in this country. Full of original and practical designs and a most pleasing arrangement of novelties that will make a study of its pages both pleasurable and instructive.

A supplement of an especially engraved plate with 28 monograms suitable for the jewelry trade accompanies each copy.

The size of the book is 9x12 and is placed on the market at a price within reach of all. No. F101, Price $2.50.

SWARTCHILD & COMPANY

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

Heyworth Building, CHICAGO

THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD

BOSS & BALDWIN CO.

MAKERS OF

High-Grade Plated Jewelry

FOR THE JOBBING TRADE ONLY

Lockets, Bracelets, Fobs, Scarf Pins, Veil Pins, Sash Pins, Hat Pins, Brooches, La Vallieres and Link Buttons

This Trade-Mark on our goods is a guarantee to

TRADE B&B CO MARK

you that if not entirely satisfactory we will make it so.

Factory - - ATTLEBORO FALLS, MASS.

New York Office: 15-17-19 Maiden Lane.

Practical Course in Adjusting

Published Price, $2.50

Special Reduced Price, $1.50, Postpaid

All Jobbers, or

Jewelers' Circular Publishing Co.

F. DE SIMONE & SON

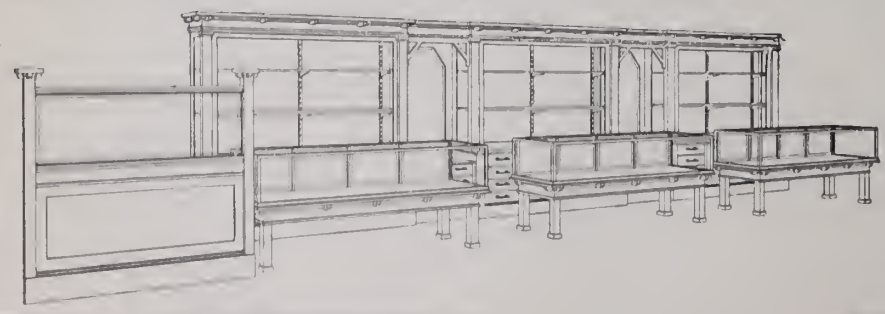
Importers of Coral

76 Nassau Street, New York

Factories: Torre del Greco and New York

ALEXANDER H. REVELL & CO.

REES, DAYTON, EASTMAN AND HAWTHORNE STREETS CHICAGO, ILL



Manufacturers of High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."

CHICAGO AND WEST

I WILL

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVII. CHICAGO, WEDNESDAY, OCTOBER 14, 1908. No. 11.

Chicago Notes.

M. A. Mead is back from a trip to New York.

G. S. Titus has returned from a northwestern trip.

"Sig" Stern, of Stern Bros. & Co., was in this city last week.

Jacob Bunn, of the Illinois Watch Co., spent a day here last week.

E. Bengston, Freeport, Ill., accompanied by his wife, was here last week.

O. A. Starke, of the Star Watch Case Co., spent a few days here last week

Chas. E. Howes, with E. L. Logee, is back from a trip to the Pacific Coast.

Harry H. Miller, with Hutchison & Huestis, is on a trip to the southwest.

George S. Weiss, with the Schwarzkopf Mfg. Co., has returned from a western trip.

I. L. Gross, with the Knickerbocker Silver Co., has returned from a southern trip.

Harry Harrison, of Harrison & Co., Sault Ste. Marie, Mich., was here last week.

J. B. Reuker, with the American Silver Co., is on a trip through Texas and Oklahoma.

H. E. Glendore, jewelry auctioneer, is making a sale for Henry G. Yahn, Joliet, Ill.

F. S. Newcomb, with the M. S. Fleischman Co., has returned from a three months' western trip.

Chas. Spencer, with Norris, Alister & Co., is taking a vacation at his native town of Oswego, N. Y.

David Wells, with the Waltham Watch Co., stopped over here, last week, on his way to Denver.

Robert Barlow, with the C. H. Knights & Thearle Co., is on a trip to Kansas, Missouri and Arkansas.

J. S. Pfeiffer, Parsons, Kans., who claims he has the finest jewelry store in that State, was a visitor in this city last week.

Wm. T. Irvine, La Crosse, Wis., was here, last week, buying new fixtures for his store, which he will completely refit.

C. C. Offerman, with Wm. Smith & Co., paid Chicago a visit last week. Mr. Offerman has not been here for some time.

The wife of R. Huber, a retail jeweler at 2030 W. 38th St., underwent an operation, last week, and is now convalescent.

Albert Feldenheimer, of A. & C. Feldenheimer, Portland, Ore., stopped over here, last week, on his way home from New York.

E. Staehli left for New York last Saturday, where he will sail on the *Kaiser Wilhelm II* for Europe. He will be gone about six weeks.

"Jim" Donnelly, with Sprochnle & Co., came in from the Pacific Coast, last week, entirely recovered from the accident he sustained several months ago.

The Ellis Time Stamp Co. has been incorporated here with a capital of $2,500. The incorporators are Charles S. Ellis, A. H. Wesemann and F. J. Griffen.

The local nest of Ku Kns will meet at room 408, 42 E. Randolph St., Nov. 5, at 6 P. M. sharp. New members will be initiated and the ceremony will be interesting.

Charles T. Ross, with the Waterbury Clock Co., was married, Oct. 7, to Miss Matilda Lifton. Mr. and Mrs. Ross will be at home after Nov. 2 at 2579 W. Van Buren St

S. H. Hess, of Rettig, Hess & Madsen, was married, Oct. 7, to Mrs. Rae Hoffman. Mr and Mrs. Hess are on an eastern wedding trip, and will be at home, 4911 Prairie Ave., after Nov. 15.

Eugene D. Wooster died here, recently, aged 55 years, and was buried in his native town of Essex, Conn. He had been in poor health for the past six years. Prior to that time he had been with Norris, Alister & Co. for about 15 years. He was a bachelor.

George Schofie'd, formerly with Carlos Hayes, Norfolk, Nebr., has formed a partnership with a Mr. Wetzel, and was here, last week, buying the opening stock for the new jewelry store of Schofield & Wetzel, which will shortly be ready for business at Norfolk.

Edward E. Hardy, manager for D. C. Percival & Co., Boston, Mass., paid a visit to Chicago last week. Mr. Hardy is a member of the Ancient and Honorable Artillery Co., of Boston, and came west with that organization to participate in its annual field day meeting, which was held in Detroit.

Emil Schmidt is acquiring a reputation as a sprinter. Last Sunday morning he acted as pacemaker for his brother-in-law, William Diener, who bet that he could run a half mile in less than three minutes. The latter won by a large margin, and Mr. Schmidt was so excited that he forgot to spend the $10 he won as a side wager.

Among the buyers in town, last week, were: Peter Ziegel, Nashville, Ill.; J. Frank Goudy, Fairbury, Ill.; Wm. H. Peterson, Camp Point, Ill.; J. B. Ferguson, Princeville, Ill.; Jas. H. Ramsay, Aledo, Ill.; Frank Thayer, Rockford, Ill.; Harry Hanson, Princeton, Ill.; Younglove & Singer Peoria, Ill.; C. V. Conyers, Oneida, Ill.; A. Pappmeier, Beardstown, Ill.; H. L. Baker, Greenville, Mich.; Wm. B. Murray, East Tawas, Mich.; T. O. Christian, Owosso, Mich.; Aug. Krautheim, Muskegon, Mich.; Adolph Hahn, Durango, Colo.; L. Sachs, Milwaukee, Wis.; Frank Mayr and Calvin Clauer, South Bend, Ind.; D. E. Holland, Lapeer, Mich.; W. G. Riley, Gary, Ind.; A. A. Burbank, Rochelle, Ill.; Miss Spencer, Edgerton, Wis.; L. H. Holbrook, Kenosha, Wis.; J. E. Micks, Elkhart, Ind.; H. A. Roberts, Veidersburg, Ind.; J. Enteneuer, Havana, Ill.; D. W. Boydston, Nevada, Ia.; G. R. Farley, Lake City, Ia.

Milwaukee.

Frank L. Trayser, formerly associated with the Alsted-Kasten Co. as engraver, is now located with Henry Zwengel, manufacturing jeweler at 435 E. Water St.

The contract has been awarded for the installation of a Seth Thomas tower clock combined with the Hahl auxiliary office clock system in the new $215,000 Brown county court house, to be erected at Green Bay, Wis.

Among the out-of-town jewelers in Milwaukee the past week were: E. B. Hobkirk, Brandon, Wis.; F. P. Beswick, Racine, Wis.; C. E. Slocum, Rosholt, Wis.; J. P. Schlaefer, Campbellsport, Wis.; R. Weitlich, Sturgeon Bay, Wis.; W. S. Sargent, New Lisbon, Wis.; W. J. Graff, Boscobel, Wis.

Miss Anna E. Durkee, secretary and general manager of the Alaska Garnet Mining & Manufacturing Co., said to be the first manufacturing company in the world to be organized, incorporated, officered and managed exclusively by women, recently visited various Wisconsin points in the business interests of her company. The company owns an Almandine Garnet mine on the Stikine river, near Fort Wrangell, Alaska.

The will of Adolph Hauser, the late Milwaukee jeweler, disposes of an estate valued at $15,000. The will provides that the daughter, Irma, shall be given $4,500 with the proviso that she hold $1,000 in trust for an aunt, Minna Berger, in Vienna. At the death of the aunt, the daughter will secure this amount also. The will states that according to agreement, the son, Paul



A Combination that has stood for

SIXTY-FIVE YEARS

and stands to-day for the most progressive jobber of

DIAMONDS, WATCHES, JEWELRY

THE

L. BAUMAN JEWELRY CO.

CENTURY BUILDING ST. LOUIS, MO.

Mail Us Your Order

IMPORTANT POINTS

WATCHES ARE

I. Very Inexpensive
II. Very Well Made
III. Very Durable
IV. Very Salable
V. Very Attractive
VI. Very Modern
VII. Very Practical
VIII. Very Reliable
IX. Very Adjustable
X. Very Satisfactory
XI. Very Popular
XII. Very Profitable

A Point for Every Hour

American-Swiss Watch Co.
1 MAIDEN LANE
NEW YORK



Gems and Precious Stones
Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK ACCOUNTS SOLICITED

Hauser, will conduct the business at 237 3d St. and take one-half of the profits. The present business and stock on hand is bequeathed to the four children, each to share equally.

The Milwaukee Jewelers' Club will hold its regular monthly dinner at the Blatz Hotel, in this city, this evening, Oct. 14.

The organization of the Jewelers' Mutual Fire Insurance Co., of Wisconsin, has at last been perfected, as announced in last week's issue of the CIRCULAR-WEEKLY, and officers of the company have been elected as follows: President, Gustave Keller, Appleton; vice-president, W. H. Upmeyer, Milwaukee; treasurer, W. A. Pfister Sheboygan; secretary, Franklin Thomson, Milwaukee. To serve with the officers as members of the board of directors, the following were elected: George Durner, A. J. Stoessel and Edward J. Rohn, Milwaukee, and C. T. De LaPorte, Berlin. Applications for insurance amounting to the required $100,000 before the State charter can be secured have been received and indications are that applications aggregating at least $200,000 will be placed.

St. Louis.

Augustus Maschmeyer, of the Maschmeyer-Richards Silver Co., has just returned from an eastern visit.

Samuel Kober, secretary of the E. Maritz Jewelry Mfg. Co., has gone south to New Orleans and surrounding territory for a week.

Morris Eisenstadt, of the Eisenstadt Mfg. Co., has gone to the east for a three weeks' trip. He will visit Baltimore, Boston, New York, Attleboro, Philadelphia, Newark and Pittsburg.

H. G. Pfordresher, a representative of George L. Brown & Co., Attleboro, Mass., was a guest at the Kommers celebration of German day in St. Louis, Monday night of last week.

S. Van Raalte & Co., 213 N. 7th St., have announced the sale of the $40,000 stock of a jewelry company, formerly of the Commercial building. Notice of the purchase of this stock from the assignee of the company, six weeks ago, was published in THE CIRCULAR-WEEKLY at the time.

Frank Simmons, Quincy, Ill., has bought the store of F. W. Kuhn, 8106 N. Broadway. Mr. Simmons is a young man who just graduated from a watchmaking school in his home town. He will move to St. Louis to conduct the store he has bought.

H. B. Pelz, of the Matthewson-Pelz Jewelry Co., Marshall, Tex., was a visitor here, last week. Among the other out-of-town jewelers were: E. H. Wardell, Nowata, Okla.; J. C. Faulkner, Russellville, Ark.; George A. Young, Moberly, Mo.; C. F. Lehnhoff, Belle, Mo.; J. A. Baumberg, Marion, Ill.; W. F. Smith, Cairo, Ill.; A. Koetting, Malden, Mo.; F. B. Wolff, Chester, Ill.; F. L. Thost, Omer, Mo.; W. A. Richardson, Cuba, Mo.; S. O. Harvell, Litchfield, Ill.; N. S. Cloud, Waverly, Ill.; Harry Mill, Springfield, Mo.; T. Ben Turnbaugh, Bloomfield, Mo.; G. T. Longnecker, Winchester, Ill.; N. S. Weiler, Cape Girardeau, Mo.; J. E. Korty, Bluffs, Ill.; J. J. Gaffner, St. Jacobs, Ill.; W. A. Milligan, Coulterville, Ill.; C. W. Scanlin, Indianapolis; H. W. Foerste, Okawville, Ill.; William Westphal, St. Charles, Mo., and Alfred Bourgeois, Jackson, Miss.

Kansas City.

TRADE CONDITIONS.

The week of the Fall festivities has proven very satisfactory to manufacturers and jobbers. They looked for a large number of retail dealers from Kansas City territory and they were not disappointed. Those who came bought liberally, and their buying was largely of the better class of goods. The number of visitors was not so large as in former years, and they were not so liberal in patronizing the retail trade. On the whole, however, business is very good and the closing months of the year give promise of a much better trade than the closing months of 1907.

Miss Anna Downer has entered the employ of the Hassig Jewelry Co., in the polishing department.

I. Brunner has entered the employ of the Green Jewelry Co. as an assistant in the engraving department.

A. C. Hailey, Cassville, Mo., has sent out a very attractive card engraved in silver, announcing the 30th anniversary of his marriage.

Cards announcing the death recently of Helen May Stevenson, daughter of Roy E. Stevenson, a jeweler of Julesburg, Colo., have been received here.

The following students have been enrolled at the Kansas City Polytechnic Institute: L. Hall, E. P. Thomas and A. D. Burton, Kansas City; A. M. Wurtz, Clyde, Kan.

William H. Taft, the Republican candidate for President, was the guest of C. B. Norton, of the C. B. Norton Jewelry Co., last Sunday, during an automobile ride through the city.

H. J. Cruse, a former student of the Kansas City Polytechnic, has embarked in the jewelry business in Bridgeport, Okla., and Clarence Owen, another former student, has taken a position with Bundy & Upmeyer Co., Milwaukee, Wis.

Announcements have been received here of the marriage, Oct. 6, in Colorado Springs, Colo., of James Clifford Cottrell to Miss Sarah Berlen, daughter of Mrs. Sarah C. Welsh. Mr. Cottrell, who is now in business in Colorado Springs, was formerly in the employ of the Meyer Jewelry Co., in this city.

The following out-of-town jewelers were in this city, last week: F. J. Burgy, Brunswick, Mo.; Arthur West, Galena, Kan.; J. T. Doyle, Shelbyville, Mo.; D. D. Johnson, Sedgwick, Kan.; J. H. Briggs, Lexington, Mo.; J. H. Leighty, Spring Hill, Kan.; C. B. and R. C. Libby, Weir City, Kan.; B. G. Gustafson, Lawrence, Kan.; Ora Stutzman, Garden City, Mo.; J. O. Stott, Paola, Kan.; H. M. Patterson, Meadville, Mo.; A. L. Cline, Edgerton, Kan.; J. M. Harrison, Concordia, Kan.; Mrs. C. W. Bowen, Brunswick, Mo.; M. V. Steele, Gentry, Ark.; S. C. Hall, Tulsa, Okla.; Mrs. J. W. Schmandt, Holden, Mo.; J. W. Phillips, Chanute, Kan.; G. W. Ellis, Butler, Mo.; F. E. Pirtle, Council Grove, Kan.; W. H. Pontius, of F. E. Pirtle & Co., Anthony, Kan.; Guy Wilhite, Canadian, Okla.; C. D. Hunt, Garnett, Kan.; A. Buchmann, Clay Center, Kan.; Ed. Church, Claremore, Okla.; J. Crowell, with J. B. McDearmon, Cedarville, Mo.; E. J. Barrett, Ponca, Okla.; Mr. Miller, of Miller & Cash, Sapulpa, Okla.; C. A. Whited, Kelley Bros., Greensburg, Kan.; A. B. Macdonald, Chillicothe, Mo.; W. G. Glick, Junction City, Kan.; Mrs. W. J. Holt, Stillwater, Okla.; Wolf Bros., Greensburg, Kan.; C. P. Roberts, McCune, Kan.; W. F. Kirkpatrick, St. Joseph, Mo.; Roy E. Bertholf, Cherokee, Kan.; J. Ritter, Leavenworth, Kan.

Minneapolis and St. Paul.

W. H. Chamberlain has moved his store from 10 N. 5th St., Minneapolis, to 11 N. 5th St., directly opposite.

P. M. Alstad, with White & MacNaught, Minneapolis, spent a week in Biwabik, Minn., on a vacation, last week.

Alfred Anderson has returned to Minneapolis, after a trip among the different camps of Montana and eastern Washington.

E. E. Spalding, with the Bassett Jewelry Co., with headquarters in Minneapolis, has returned from an extended trip along the Pacific Coast.

Axel E. Madson, of Rettig, Hess & Madsen, Chicago, has returned to his Minneapolis office after a trip through North Dakota and northern Minnesota.

Recent out-of-town jewelers in the Twin Cities included: Mrs. T. Lewis, Moorhead, Minn.; Mrs. E. A. McAyeal, Morris, Minn.; E. C. Gross, Litchfield, Minn.; M. E. Hamilton, Osakis, Minn., and John Morton, Northfield, Minn.

R. A. Spencer, a traveling representative, had his sample case, containing a large quantity of fraternity and other pins, taken from the desk of a hotel in Minneapolis by mistake, one day last week. He had set it down for a moment, and upon returning it was gone. The police were notified, but were unable to discover any clue. Another traveler showed up the following day, seeking a grip that he had missed, and, receiving it, gave back Spencer's, which he had taken in error.

The Association of Wholesale Jewelry Jobbers of Minnesota has been formed by the wholesalers of Minneapolis and St. Paul, nine of the 11 firms eligible having joined in the charter membership list. The objects of the association are many, and include the promotion of trade, the reformation of trade abuses, the elimination of irregular practices, and generally to advance the wholesale and jobbing business to a higher, better and more satisfactory plane. The organization has, among other objects, the social feature, wherein it is believed that the mingling together of competitors upon an equal basis will lead to better and more intimate acquaintance. It is believed that the absurd lengths of credits may also be regulated in a way that is more in keeping with the general conditions which are being adopted by all lines of merchants.

John B. Ash, Rockford, Ill., well known to the jewelry trade as the "Ebony King," and Miss Julia B. Lange, daughter of Mr. and Mrs. John F. Lange, were married, Monday, Oct. 5, at the home of the bride, 415 Forest Ave., Rockford, the ceremony being performed by the Rev. H. M. Vannen, and only intimate friends and relatives of the bride and groom being present. Mr. and Mrs. Ash left for Chicago on their honeymoon, but will be at home to their friends after Nov. 1, at 1022 Spafford Ave. friends after Nov. 1, at 1022 Spafford Ave., Rockford.

Every Jeweler Should Have One
Just Off the Press—Mailed Free

THE G. & M. 1909 ILLUSTRATED CATALOGUE

We list at the **very lowest prices** a full line of best selling goods needed by **Jewelers, Watchmakers** and **Opticians.** You cannot afford to be without it.

Write for our 1909 Catalogue to-day and be convinced that we are the lowest price wholesale house in the United States and will always **save you money.**

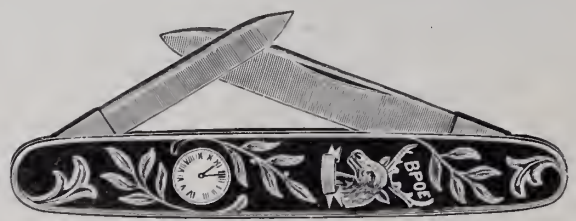
GORDON & MORRISON

Wholesale Jewelers and Opticians

199-201 E. MADISON STREET - - CHICAGO, ILL.

The G. & M. 1909 Catalogue Now Ready and Mailed FREE. Write To-Day

No. 6567



Sterling Silver Elk Knife, enameled in colors



Charm No. 9M

The Williams & Anderson Co.

Makers of SOCIETY EMBLEMS
FOR ALL OCCASIONS

23-33 Broad St. **Providence, R. I.**

Ask your Jobber to show you The W. & A. Co. Line

WHOLESALE ONLY

LOUIS G. SCHLEHR

MANUFACTURING JEWELER

178-180 Ellicott St., Buffalo, N. Y.

Rings, Diamond Mountings, Diamonds and Precious Stones, Badges, Class Pins

General Repairing Artistic Engraving

All Out-of-town Work returned within 3 days from date received

The Official



Pat Applied
C. O. F. BUTTON

OFFICIAL EMBLEM adopted by the HIGH COURTS of the CATHOLIC ORDER OF FORESTERS :: ::

Sold at all the leading Jewelry Stores at a Standard Retail price as advertised

RETAIL PRICE	Each		Each	WHOLESALE	Doz.		Doz.
14K. Gold -	$3.00	Gold-plated -	$1.25	14K. Gold -	$21.00	Gold-plated -	$9.00
Solid Gold -	2.50	Sterling Silver -	1.00	Solid Gold -	18.00	Sterling Silver -	7.80

Send for samples at once | Patented and Manufactured by **A. L. WILLIAMS & CO.,** 156 Wabash Ave., Chicago, Ill.

WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York — Established 1864. — MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS

GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Street



F. & F. J.

SCHWITTER

WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York

Indianapolis.

J. H. Reed and daughter Helen spent last week in Brown County, where Mr. Reed is building a Summer home.

Kermel & Zink, who conduct a manufacturing business in the Waverly building, have installed an electric motor to run all of their machinery.

William J. Hoffman, of Hoffman & Lauer, dealers in jewelers' supplies, has been confined to his home several days by illness. He expects to return to his office this week.

Among jewelers in the city, last week, was Philip H. Molter, vice-president of the Chicago Art Metal Works, Chicago, who spent a few days calling on the local jewelry trade.

George G. Dyer, of the Arts and Crafts Shop, arrived home, last Wednesday, after a two weeks' western trip. He visited Denver and also spent a few days with a brother at Beloit, Kans.

During the last week Chris. Bernloehr & Bro. received an attractive shipment of jewelry that Chris. Bernloehr purchased while in Germany during a tour of Europe. The display attracted much attention.

The class in hand-wrought jewelry of the Arts and Crafts Shop opened for the Fall term, last Tuesday, with about 50 students, many of whom took part of the course last year. The present term expires Dec. 6.

An attractive home on N. Arsenal Ave. has been completed by Perry M. Slauter, a watchmaker employed by Chris. Bernloehr & Bro. The house is constructed from an original plan embodying Mr. Slauter's ideas.

Harry C. Sebel, who was formerly with the Baldwin-Miller Co., leaving some months ago, to accept another position, has returned to the company. He will represent the company in the city and surrounding towns reached by electric interurban lines.

Ikko Matsumoto, a local Japanese jeweler, last week began the work of remodeling his house at Schurmann Ave. and Fall Creek, and when the alterations are completed it will be one of the most attractive residences in that neighborhood.

Among Indiana retail jewelers in the city, last week, buying stock were the following: C. K. McKay, Kokomo; F. C. Sheldon, Shelbyville; C. A. Bassett, Anderson, Mr. Raber, of Clark & Raber, Anderson; F. L. McKee, Cloverdale; J. W. Thompson, Danville; J. C. Wilson, Mooresville; J. W. Hudson, Fortville, and J. A. Miessen, Cicero.

County Treasurer E. F. Robison has issued a list showing those who pay taxes on more than $10,000 worth of property in Indiana. The following identified with the jewelry trade are represented: Chris. Bernloehr, $16,290; Fredrick M. Herron, $17,640; Emil Mantel, $14,000; Ferdinand and Charles Mayer, of Chas. Mayer & Co., $332,740; Charles Mayer (individual), $42,900; Ferdinand L. Mayer (individual), $21,830; Fletcher M. Noe, $13,160; Jacob C. Sipe, $28,130; Charles Snavely, $12,260, and the Baldwin-Miller Co., $28,300.

A most interesting meeting of the Indianapolis Retail Jewelers' Association was held Monday night, of last week, in the jewelry store of J. H. Reed, on W. Washington St. At the conclusion of the meeting an elaborate lunch was served. One of the special features of the meeting was a lecture on the salesmanship of watches by Charles M. Slemmons, of the Illinois Watch Co., Springfield, Ill., who is conducting a special demonstration in the city. The association also discussed the advertisement of the Union Watch Co, New York, one of whose watches was described in the issue of THE CIRCULAR-WEEKLY of Sept. 30. A committee was appointed to visit the local newspapers and request that the advertisement be excluded. This committee consists of Albert Gray, J. H. Reed and H. H. Bishop, and will report at the next meeting. The annual election of officers will be held at the meeting on the first Monday night in November, while it is likely the present officers will again be selected. President J. P. Mullally has told the members that he is willing the presidential honors should be passed on to some one else.

Cincinnati.

F. Wiedemann & Son, 1602 Freeman Ave., are closing out their business at auction.

H. J. Huber, Perin building, has put in a new line of all kinds of jobbing stones for the trade.

G. V. Dickinson, of the Elgin National Watch Co., visited the trade in this city, last week.

Joseph Mehmert, Jr., Freeman Ave., has been kept away from business the past three weeks by illness.

Dan. I. Murray is in town conducting the auction sale of the Oskamp Jewelry Co., which opened this last week.

J. B. Kennedy, of the Dennison Mfg. Co., is enjoying a two weeks' vacation at his old home in New Philadelphia, O.

John Haslam, of the Clemens-Osamp Co., was very happy over the arrival of a new baby boy at his home, last week.

J. K. Bingaman, of Bingaman & Co., has returned from northern resorts, where he sojourned for a couple of weeks.

S. C. Bingaman, Vine St., and bride have returned from their honeymoon at the "Lakes" and other northern resorts.

D. D. Elliott, formerly with W. H. Tewell, of Madison, Ind., stated to friends here that he is about to start a business in Hope, Ind.

Henry Mehmert, Olney, Ill., was here, last week, buying the opening stock for a handsome new store he has just fitted up in that place.

The sympathy of his friends in the trade has been extended to E. G. Lohmeyer, Newport, Ky., owing to the death of his 16-year-old daughter.

Herman E. Promnitz was down from Van Wert, O., and says he is making a good start in the new business he has lately opened in that place.

Joseph Phillips, of the Sterling Glass Co., is about to erect a handsome brick building on Alaska Ave., Avondale, which he and his family will occupy.

The members of the firm of Randolph & Muttendorf, Williamson, W. Va., were here last week arranging for stock for their new branch store at Bluefield, W. Va.

M. O. Archer, Ravenswood, W. Va., reports that he was robbed one night last week of $50 worth of gold-filled watches. There is no clew to the thieves as yet.

G. P. Willams has sold out his jewelry business at Olive Branch, O., and has opened a store in St. Henrys, O., for which he was here buying stock, last week.

William Michie, of Michie Bros., and C. E. Richter, of Richter & Phillips, are assisting on various committees in the Masonic celebration here, this week and next.

The United Cigar Stores Co. has leased the quarters at the southwest corner of 5th and Vine Sts., now occupied by the Oskamp Jewelry Co., for a term of 10 years at $20,000 a year.

Lee Kahn, of Lindenberg & Fox, who sustained a serious injury to his knee some weeks ago, is reported as slowly improving. It is hoped he will be able to resume business about Jan. 1.

A. S. Carrel, of the Cousin-Carrel Jewelry Co., Bessemer, Ala., last week, bought stock here for a new store which he has just opened on the site of his old place, which was destroyed by fire five weeks ago.

The Gustave Fox Co. has secured control of a patented silver elk tooth match safe and whiskey flask, and are placing a large line on the market. This firm has contracted to furnish 10,000 badges for the engineers' conclave of California, to be held in Los Angeles, Cal., the last of October.

Out-of-town jewelers here the past week purchasing goods included: Otto Zoellner, Portsmouth, O.; F. C. Theinemann, Franklin, O.; Andrew Aman, Dayton, O.; Felix Davis, Corbin, Ky.; C. J. Klar, Dennison, O.; William Helman, Terre Haute, Ind.; R. T. Welling, Paris, Ky.; Sam M. Whitehead, Middlesboro, Ky.; C. M. Ivy, Sumner, Ill., and C. Fenzel, Middletown, O.

William Preuer, 5 W. 7th St., thinks he has located Harry Morgan, for whose arrest he swore out a warrant in the police court last week. Morgan, it is alleged, called at Mr. Preuer's store to look at diamond rings. He selected two valued at $113, saying he wished to present one to his niece. After she made her selection he would return the other and pay for the one he kept. Mr. Preuer, being acquainted with the man, gave him this privilege, but has since failed to see Morgan or get his goods back.

George H. Newstedt, a prominent jeweler and mason, has decorated one of his windows quite extensively in honor of the Masonic celebration, which is taking place in our city this week. A Maltese cross in black, white and red, measuring about five by five feet and beautifully illuminated with red and white electric lights, is the main feature in the display. Ferns, flowers and a special exhibit of Masonic emblem goods artistically arranged on the floor of the windows underneath the cross, which is suspended from above, add to the attractiveness of the decorations.

J. W. Morley, Clarion, Ia., has purchased the interests of his partner, W. F. Pitts. Mr. Pitts has returned to his home in Manchester.

Los Angeles.

B. Hartfield, Anaheim, was one of the few out-of-town jewelers here, last week.

Mr. Hawkins, Detroit, has been added to the watchmaking force of J. Wiesenberger.

S. Simmons, 315 S. Spring St., now has his new gem-cutting machinery installed and in operation.

D. A. Brown, an engraver with Bailey, Banks & Biddle, Philadelphia, Pa., is here on a vacation trip.

R. H. Schwarzkopf started, Wednesday, for a trip as far north as Seattle, expecting to be gone about 30 days.

Mrs. Worthington, formerly with Percy H. Greer, on W. 2d St., has been engaged by J. Wiesenberger as saleswoman.

E. A. Ralph, a stone-setter, who has been with the Carl Entenmann Jewelry Co. for several years, has gone to Denver to reside.

Almon G. Stone, who was ill for a number of days from ptomaine poisoning, has so far recovered as to be able to attend to business at his store again.

Ed. Turner, traveling representative for the E. W. Reynolds Co., returned home, a few days ago, and then started on an extended trip, expecting to be gone until the holidays.

Garretson & Hubbell, formerly in the retail business at 451 S. Main St., have gone into the manufacturing business in the location formerly occupied by James & Co., 312 S. Broadway.

Edward Peterson, 819 W. 3d St., has been putting in a new dark-room and increasing his facilities for optical work. He is also increasing his stock of jewelry and expresses himself as well satisfied with his new location.

Montgomery Bros. have just moved their manufacturing shop to the seventh floor of the new building now occupied by them at the corner of 4th and Broadway. The new rooms are light and form an exceptionally good location for shop work.

Mrs. A. E. Baranger, wife of the San Jacinto jeweler, who was formerly with the E. W. Reynolds Co., underwent a serious surgical operation at Pasadena a few days ago. The operation was successful and she is reported to be convalescent.

A movement for the establishment of a Kuku nest here has been started by C. E. Diebenkorn, a salesman with the E. W. Reynolds Co. Mr. Diebenkorn, who was formerly with Lindenberg & Fox, Cincinnati, was a member of the order in that city.

Shuttleworth & Samuels is the name of a new firm taking possession of the store at 451 S. Main St. Mr. Shuttleworth was formerly a jobber in the Bumiller Block on S. Broadway. Mr. Samuels has been a watchmaker with Taylor Bros., 217 W. 5th St.

Rubin & Clark are a new firm who are opening a retail store at 331 S. Spring St. Mr. Rubin has been in business on his own account at 528 S. Spring St. Chas. Clark, the other member of the firm, until recently, was with the Diamond Palace, on S. Broadway.

Miss Celia I. Dent, who has been for some months a saleswoman with the firm of J. C. Fleming Co., was married, Sept. 28, to William Jerrue, a well-known Los Angeles business man. At the urgent request of the firm she has consented to remain in the store until the close of the holiday trade.

The Donavan & Seamans Co. is now fully established in its new store at 253 S. Spring St. The concern added to the sales force George A. Battell, a well-known and experienced salesman of this city, and Robert V. Phillips, formerly with the Cady & Olmstead Jewelry Co., Kansas City, Mo. H. C. Lybye, formerly with Montgomery Bros., has been engaged as an additional watchmaker.

About 5 o'clock on Sunday morning the watchman in the German building found water leaking from above into a room on the second floor. Thinking that it came from S. Meyer & Co.'s store, he hastily called Mr. Meyer by telephone, informing him that unless he came immediately to his store, he (the watchman) would break the large glass in the transom and enter the room. Mr. Meyer forbade him to enter, but before Mr. Meyer could reach the store the watchman had attempted to enter. Immediately upon his breaking the glass the burglar alarm went off, and as he was attempting to enter the window an officer arrived and seized him by the leg and put him under arrest. Mr. Meyer was very indignant. He had assured the watchman that the water could not come from his room, and when the officers entered it was discovered that no water was leaking from the room.

Omaha.

S. W. Lindsay and wife are spending a week in Chicago.

Albert Edholm has returned from a fishing trip to Lake Madison, Minn.

Mrs. George W. Ryan has returned from a Summer spent in Boston and eastern points.

H. S. Knapp, with the Shook Mfg. Co., left on a business trip through the west, last week.

Oscar Homan, secretary for the C. B. Brown Co., left, last week, on a trip to Dallas, S. Dak.

Albert Gustafson, son of S. B. Gustafson, has returned from a visit with friends at Wahoo, Nebr.

Fred Brodegaard & Co. have just installed new electrical appliances in their N. 16th St. store.

The diamond brooch which was presented to the queen at the coronation ball, last week, was supplied by the C. B. Brown Co.

Albert Edholm supplied the 23 past master Masonic jewels which were made expressly for Court Lodge No. 11, A. F. & A. M., last week.

Robert M. Ingalls, Waukegan, Ill., spent a few days in this city, last week, visiting friends, while en route to Ainsworth, Nebr., to visit his father.

C. S. Melick, Orleans, Nebr.; L. J. C. Reichard, Stuart, Nebr.; E. A. Waterman, Gordon, Nebr.; F. E. Holsten, Alliance, Nebr.; L. S. Robinson, Glenwood, Ia., and L. B. Hoyer, Woodbine, Ia., were in the city during the past week, purchasing stock.

Word was received in this city, last week, that Anton Zimmerer, a prominent young jeweler of Nebraska City, was found dead in bed on the morning of Oct. 6 at the home of his parents. He was apparently in good spirits the day before, having been to business as usual. Mr. Zimmerer was born in Nebraska City.

Fred Brodegaard & Co. organized a new company, last week, for the purpose of manufacturing a fine non-nicotine pipe for the trade. The capital stock is $20,000. The factory is located in Omaha, and is known as the Crown Pipe Mfg. Co. Mr. Brodegaard is treasurer and general manager of the concern.

Cleveland.

C. F. Brinck, of the Crescent Watch Case Co., was in the city during the past week.

R. G. Munroe spent last Wednesday and Thursday in Cleveland.

Messrs. Gattle and Hammel, of Gattle, Ettinger & Hammel, New York, were in Cleveland several days recently.

A system of clocks consisting of master-clock, programme-clock and 60 secondaries has just been placed in the new Technical High School, recently completed. The equipment was furnished by the Prentiss Clock Improvement Co., New York City, and the installation superintended by the Webb C. Ball Watch Co.

The next meeting of the local association of retail jewelers will be held at Pythian Temple on Monday evening, Oct. 19, at 8.15 P. M. The attendance at these meetings has been constantly improving, and all Cleveland jewelers are invited to be present. Information may be secured from President C. C. Lewis, of the Lewis Jewelry Co., or from Jos. A. Welf, of the J. Welf Sons Co.

While standing in front of Cowell & Hubbard's last Friday, an express wagon belonging to the Adams Co. was robbed of several valuable packages belonging to local jewelers. The Scribner & Loehr Co. lost two small packages, the Sigler Bros. Co. a parcel of diamonds, reported worth several hundred dollars, and Bamberger & Gaines, a valuable bracelet belonging to a customer. The robbery took place while one of the two men with the wagon was in Cowell & Hubbard's securing the afternoon shipments.

A man giving the name of George J Huston, and saying that he was stopping at a downtown hotel, walked into the jewelry manufacturing establishment of Rudolph Deutsch, in the Clarence building, 612 Euclid Ave., Oct. 16. He ordered jewelry to the amount of $1,550, and told the proprietor that he was about to open a jewelry store. After he had left it was discovered that three small diamonds and several articles, valued altogether at $51, were missing. The police are searching for him. At the hotel it was said last night that no such man was on the register.

Improvements have just been completed in the interior of the store of Moses W. Clements, Madison, Ga.

Thomas D. Gard & Co., Worcester, Mass., have just installed new machinery for the manufacture and repairing of jewelry and made other extensive improvements in the interior of their establishment.

San Francisco.

W. C. Schimmel, Sanger, Cal., will locate in San Francisco within a short time. His wife is ill here at the home of her parents, and his desire to be with her is responsible for his decision to close the store in the valley.

Radke & Co. are making no efforts to get a downtown location, for the reason that they own the building occupied by them at Bush St. and Van Ness Ave., and it is to their interest to remain there as long as trade will warrant it.

A number of out-of-town jewelers have been noted in the city during the past week making their Fall and Winter selections. Among these were: L. C. Koberg, Healdsburg; Charles A. Bothwell, San Jose; Ed Haas, Haywards, and Mr. Geitkemfer, Jr., Klamath Falls, Ore.

The W. K. Vanderslice Co. expects to be able to announce the selection of a permanent downtown store, within a short time, but even if it is secured at once no removal will take place until next Spring, as preparations have been made to remain at the present location for the holiday trade.

Roy P. Matthews, of the Roy P. Matthews Co., has just returned from a trip to the southern part of the State. He found conditions rather quiet there, but dealers are optimistic and are commencing to make extensive purchases. George McCarthy has taken a position with this firm, and has recovered from the illness, which has kept him away from his duties for some time.

A fire of considerable magnitude broke out at O'Farrell and Fillmore Sts. on the evening of Oct. 3, and did much damage in the temporary retail district. The store of Lee Heringhy was just on the edge of the burned area, and but a small loss was suffered, mostly from water and smoke. W. J. Hesthal, located at 1436 Fillmore St., also suffered a small loss, which is fully covered by insurance.

The Emporium, the largest general store in this city, removed from its temporary location on Van Ness Ave., at Post St., to its old site on Market St., last week. The jewelry department of this store is a large one. The significance of the move to the downtown district does not mean much just from the fact that a big jewelry department is now located there, but the drawing of vast crowds to this section of the city means much to retail jewelers who have located in the vicinity. While a large part of the holiday trade will be done in the temporary retail districts this year, the downtown section will receive more attention than was thought possible, a few months ago.

Pacific Northwest.

Archie Cooper has purchased the stock of Louis Hunziker, at Pendleton, Ore., and, in partnership with Samuel Kinkons, will engage in business at Pilot Rock.

A large plate glass window in the front of John Gemberling's store, Burns, Ore., was broken one night recently by some miscreant who hurled a rock through it. As all the jewelry had been placed in the safe, it is not thought that burglary was the motive for the deed.

E. H. Banker, vice-president of the Hamilton Silver Co., with general offices in Chicago and factories at Muncie, Ind., and Cincinnati, O., is now in Spokane, Wash., and states that he is considering the advisability of establishing a branch factory at that place in the near future.

Pacific Coast Notes.

F. E. Poujade, Alturas, Cal., has moved his store and repair shop to a more central location.

The engagement is announced of Miss Clarice Stromgren and Bernard Meves, a jeweler of Oakland, Cal.

H. L. Amstutz & Sons have completely refurnished their store at Napa, Cal., and are now prepared for the holiday trade.

J. R. Kennedy's store, San Bernardino, Cal., is being moved two doors west, into the St. Charles block, where more space will be available.

A dispatch from Fullerton, Orange County, Cal., says: "A large number of small and almost perfect garnets has been found at the bottom of oil well No. 29, on the Santa Fe lease at Olinda. The well is down 3,675 feet."

C. St. Louis, Yreka, Cal., has sold his business at that place to S. A. St. Cyr, and the new owner is now in possession. The new proprietor is a successful business man from Minnesota, and is an experienced workman. He is placing new fixtures in the store and has ordered a large stock of goods.

The main offices of the Jupiter Consolidated Jewel Co. have been established at 1930 Tulare St., Fresno, Cal. This concern has recently secured a lease, with the privilege of buying, upon the Venus Hill and the Baby Venus chrysoprase mines, of Tulare County. This gives the company possession of 14 of such mines between Mariposa and Tulare counties.

For the past three months, S. Samuels, 461 12th St., Oakland, Cal., has noticed refuse in his show window in the front of the store, and when the window cleaner came around, recently, he told the man to examine the box containing the electric switches above the window. When the man looked into the box he saw comfortably curled up in the box a live gopher snake. It was pulled out by Mr. Samuels, and when killed, measured five feet 10½ inches. How it came in this unusual place is a mystery.

Utica.

B. T. Jones, 41 Main St., Cortland, has installed new show cases and other elaborate fixtures in his store. New chandeliers have also been added to the store, which is now an unusually attractive one.

Irving H. McConkey, retail jeweler in N. Market St., Johnstown, will close out his business. He has been engaged there for about 12 years. Mr. McConkey will have an auction sale and then engage in other lines.

The Utica Retail Jewelers' Association has held its annual meeting. Charles T. Evans has been elected president; James R. Burtiss, vice-president; William A. O'Donnell, secretary, and Pierre F. Darrigrand, treasurer. S. Charles Greene was elected member of the executive committee. The association is in excellent condition.

Columbus, O.

The McDonnell Optical Co., of this city, was recently incorporated with a capital of $10,000. The incorporators are: Frank M. Peale, A. B. McDonnell, C. N. McDonnell, M. B. Peale and J. O'Shaughnessy, Jr.

Sam Hutchison was arrested recently in this city on a charge of stealing a diamond bracelet from the Bancroft Bros. Co., 108 N. High St., and was later released on $500 bond signed by his brother. Last week the bond was forfeited by the court, it being charged that the accused has escaped to a place unknown.

In involuntary bankruptcy proceedings begun in the United States Court in this city, recently, C. J. Pretzman was appointed receiver for H. I. Scribner, formerly a jeweler at 145 N. High St., for whom a receiver was appointed in the Common Pleas Court last August. The last receivership was in proceedings instituted by Heintz Bros., W. C. Solomon & Co. and Zack. A. Oppenheimer, who claim that the action was necessary to protect the interest of themselves and other creditors.

A large number of merchants of this city have been sufferers by the work of a vandal who either acting on an insane impulse or from pure maliciousness has been cutting initials upon and otherwise destroying the plate glass windows. Altogether, about 31 windows have been cut and the total damage so far is estimated at about $2,500. The Frank F. Bonnet Co., 77 N. High St., was among the sufferers, the two front panes of the concern's store being damaged to the amount of $50 each. A reward of $150 has been offered by the merchants for the arrest of the miscreant.

Rochester.

Will Levinson and H. Luxenberg, with Morris Rosenbloom, left, last week, on a trip through Pennsylvania and the near south. Nat Brenner has returned from a trip through Kentucky, Virginia and the south.

The regular monthly meeting of the Rochester Retail Jewelers' Association was held, Thursday evening, Oct. 8. After the regular routine business was disposed of, the members present had lunch at the Masonic Club, and then visited the Genesee Amusement Hall, where the rest of the evening was devoted to bowling.

A County Court jury, a few days, granted a verdict for $150 to John Darcy in his suit for malicious prosecution against M. I. Danks, an instalment jeweler. Darcy, who is a waiter in the Whist Club, bought an engagement ring for his fiancée of Danks. Last Spring Danks had a body execution issued for Darcy on the ground that he had converted to his own use the personal property sold under contract and not fully paid for. Seven summonses were issued for Darcy. When he appeared in court with counsel, Danks, it is said, did not appear, but continued securing the service of summons upon him. When Darcy was finally examined the complaint was dismissed. Danks declared that his action in the case was dictated by counsel, and was for the purpose of securing possession of the property without delay.

Pittsburg.

Kaufmann Bros., last week, donated three silver cups, played for by local baseball fans.

M. H. Switzer, who has opened a new store at Mars, Pa., was in Pittsburg, last week, buying stock.

The sesquicentennial appears to have attracted a number of swindlers to Pittsburg. A chap endeavored to cheat the house of Goddard, Hill & Co. in a printed letterhead scheme, but failed.

J. Wendel Lowenberg, formerly of Chicago, is going on the road for S. Davis & Co. The Davis concern intends to enlarge the territory covered by its traveling salesmen, and will now have a man in Ohio, Indiana, Illinois, Michigan and Wisconsin.

In giving the names of a number of jewelry houses which were handsomely decorated during the sesquicentennial week, the houses of Goddard, Hill & Co. and the J. M. Smit Co. were omitted. This was a mistake, as they were among the best decorated establishments in the city.

The Marsh, Brown & Mather Co. entertained about 100 friends at the store during the sesquicentennial parade, the store being on the line of march. The firm built a temporary grand stand along the row of windows in 6th St., and from there the entire party secured an excellent view of the procession.

An involuntary petition in bankruptcy was filed last week in the United States District Court against the William E. Stieren Co., 607 Smithfield St., on claims aggregating $2,188. The petitioners and the amounts claimed to be owing are Wagner Bros. & Co., $679; Eugene Dietzgen Co., $704; Ruhl & Co., $422, and the Lutz Co., $383. A. E. Ellis is acting for the creditors.

Among the out-of-town jewelers who were in Pittsburg, last week, were the following: Asa Joseph, Donora; L. L. Peddington, Marietta; B. E. Brown, Monessen; H. R. Brown, Donora; R. Eberling, East Liverpool; D. W. Hull, Warren; J. Linnenbrink, Rochester; Mr. Muller, Myersdale; Frank Bloser, New Kensington; Carl Schmid, New Castle; J. C. Dufford, Clintonville; Charles Loughman, Braddock; A. B. Kurtz, Connellsville.

A clock now on exhibition at the Carnegie Institute is attracting a great deal of attention. The timepiece was made by William Jourdain, in London, Eng., between the year 1640 and 1690. It was purchased by Casper Otto Mueller and brought to Baltimore in the year 1808, from whence it was taken to Zielenople in 1814. From there it was transferred to Sewickley, Pa., in the early '70's, when it came into the possession of G. F. Mueller, by whom it was sold to Joseph G. Taylor, who recently placed it in the institute. The clock is about 240 years old.

The Jewelers' Duck Pin League has reorganized for the season of 1908 and 1909. The following officers were elected: President, J. C. Crawford, with W. Wattles & Sons; treasurer, B. S. Kunselman, with J. R. Reed & Co., financial secretary; W. W. Steadiford, with E. P. Roberts & Sons; recording secretary, L. C. Letzkus, with L. W. Vilsack & Co. The members meet every Monday at the Davis alleys, at 8 P. M. The teams representing the League are August Loch, Henry Terheyden, J. R. Reed & Co., E. P. Roberts & Sons, W. W. Wattles & Sons and L. W. Vilsack & Co.

Philadelphia.

W. A. Bush, a retired retailer of Easton, Pa., spent the entire week in this city with his family and renewed acquaintance with the trade.

Calvin Solliday, a prominent retailer of Lambertville, N. J., is at a seashore resort seeking to regain health. Mr. Solliday has been critically ill for some time.

Paul Dilger, watchmaker for the trade, N. W. Cor. 8th and Chestnut Sts., was kept away from business last week by the serious injury of his wife from a fall.

O. O. Stillman and Mrs. Stillman, New Brunswick, N. J., while in this city last week to view the parades, were the guests for a few days of Ed. Sickles, of the firm of M. Sickles & Sons.

Harburger's, instalment retail jewelers, 808 Chestnut St., started last week a big advertising campaign for the Christmas trade, offering memberships in clubs being formed up until Nov. 1.

Thomas Lyons, watchmaker for Milton Reed, Doylestown, Pa., is receiving the felicitations of his friends in the trade upon the fact that he has recently been presented by Mrs. Reed, with a bouncing baby daughter.

Jewelers taking part in religious exercises opening Founders' Week, included: Philip Freidel, 727 Sansom St.; B. E. Loefer, 114 S. 11th St.; Peter Costello, 7th and Sansom Sts.; Harry D. Finney, with Kennedy & Bro., 13th and Arch Sts., and Louis Meyers, 8th and Sansom Sts.

Col. J. Warner Hutchins, president of the Jewelers Club, and a diamond importer, 728 Sansom St., took a prominent part in the celebrations of the week as a member of the staff of Governor Stuart. Col. Hutchins was also an officer in the Knight Templars parade, Saturday.

Among the old Philadelphia jewelry firms, which liberally supported "Founders' Week" celebration, were: The Bailey, Banks & Biddle Co., J. E. Caldwell & Co., Z. J. Pequignot and Simons, Bro. & Co. All are among the oldest firms in the country. Simons, Bro. & Co. celebrate the 70th anniversary of their founding soon.

Walter M. Engle, 4233 Lancaster Ave., made a notable display during Founders' Week of rare porcelains, pottery and bric-à-brac of the Revolutionary period, which descended to him from ancestors. The whole bulk window was given over to an artistic display of the work of artisans in the jewelry and kindred lines at early periods of the city's history.

The Bailey, Banks & Biddle Co. made the magnificent trophy, offered by the Quaker City Motor Club, as the first prize in the Founders' Week Stock Chassis Road Races, in Fairmount Park, Saturday. It cost $2,000, and is one of the finest examples of the silversmith's art, carrying in its design the full import of the event for which it was made. The cup was displayed all week in the show windows of the firm. It stands three feet in height and measures from tip to tip of the winged wheel handles, 20 inches.

E. J. Hertz, retail jeweler and diamond dealer, 13th and Chestnut Sts., had his motor car destroyed by an explosion, Friday, caused by a short circuit. The explosion damaged the garage in which the car was standing, on the grounds of Mr. Hertz's residence, at Spring and Elkins Ave., Elkins Park. The automobile is valued at $4,000 and is a complete loss. The damage done to the garage is estimated at $800. Both losses are covered by insurance. Robert Aschenfelter, Mr. Hertz's chauffeur, was in charge of the garage at the time of the explosion, but miraculously escaped injury.

H. D. Stephens, manager of the jewelry department of Strawbridge & Clothier's store, showed what is regarded as being one of the most costly, handsome and ingenious displays made by any store in the Founders' Week Celebration, and won the well-merited praise not only of the public, but of jewelers and the trade in general. Mr. Stephens exhibited a Subway car, made entirely of precious stones, diamonds, rubies, emeralds, etc., and passing over tracks of precious stones and into a subway lined with gold and silver. The car and subway were diminutive, but of great value intrinsically, and what was more wonderful, the diamond car moved. This exhibit, together with the special decoration and adornment of the department, made a lasting impression on visitors.

"Founders' Week" will be long remembered by jewelers as an admirable holiday week, and one directly profitable to the trade. From all parts of the east and from the west and south came jewelers with their families to take in the festivities of the week and incidentally to do business. The trade generally expresses satisfaction with the week of pageants, river parades, motor car races, parade of war vessels, Schuylkill River regatta, and all the other features of a huge municipal celebration. Throughout the week jewelers, both manufacturing, wholesale and retail, made plans to join in the celebrations and give opportunity to the employes to do so likewise. By agreement, Friday and Saturday afternoons were made half holidays. Among the jewelers visiting here during the week were: H. Burgess, of the Bishop Co., Attleboro; G. Heuser, of Heuser & Bros., Wytheville, Va.; J. A. Smith, Mechanicsburg, Pa.; W. A. Bush, a retired retailer, Easton, Pa.; C. L. Painter, Pulaski, Va.; R. W. Quicksall, Mt. Holly, N. J.; W. K. Schlotterer, Schwenksville, Pa.; J. A. James, Swedesboro; S. Zimmern, of F. H. Zimmern & Co., New York; S. Bell, Atlantic City; George Bowen, Bridgeton; David Krause, North Wales, Pa.; O. O. Stillman, New Brunswick; Gus Lanz, Norristown; J. C. Beitel, Catasauqua, Pa.; Roland Oliver, Burlington, N. J.; George Hess, Tamaqua; O. F. Sturner, Easton, Md.; Leo Levi, Chester, Pa.; H. S. Kratz, Souderton, Pa.; S. W. Hart, Kennett Square, Pa.; Milton Reed, Doylestown, Pa.

Fire recently destroyed the jewelry store of E. L. Graves, Camp Point, Ill. The loss amounted to about $2,000. This is partially covered by insurance, amounting to $500 on the building and $200 on the stock.

INDEX TO ADVERTISEMENTS.

Adams, T. W., & Co. 47
Alkin-Lambert Co. 132
Allsopp Bros. 47
Allsopp & Allsopp. 41
Alvin Mfg. Co. Inside front cover
American Gem & Pearl Co. 80
American Platinum Works 133
American Swiss Watch Co. 96
American Watch Case Co. 118
Archibald-Klement Co. 54
Arizona Turquoise Mines Co. 70
Arnstein Bros. & Co. 66
Arnstine Bros. Co. 13
Austin, John, & Son 132
Austin & Stone 38
Bagg & Co. 76
Ball, Webb C., Watch Co. 116
Barber Jewelry Mfg. Co. 82
Bassett Jewelry Co. 60
Bates & Bacon 36
Bauman, L. Jewelry Co. 96
Bawo & Dotter 130
Beline & Glasser 14
Benedict & Warner 78
Berge, J. & H. 133
Bergen, J. D., Co. 31
Bigney, S. O., & Co. 6
Bishop, R. W. 128
Blackinton, R., & Co. 26
Blackinton, W. & S., Co. 16
Bounist, D. 108
Borrelli & Vitelli 74
Boss & Baldwin Co. 94
Bowden, J. B., & Co. 47
Bowler & Burdick Co. 120
Bradley Polytechnic Institute 120
Brainard & Wilson Co. 40
Breslavsky Bros. 132
Briggs, D. F., Co. 32
Briggs & Dodd 134
Byrnes, Townsend & Swenarton 108
Bulova, J., Co. 106
Carter, Howe & Co. 45
Chatham National Bank 90
Cincinnati Gold & Silver Refining Co. 133
Cottle, S., Co. 48
Crees & Court 58
Crohn, M. 58
Cross & Beguelin 88
Crossman, Chas. S., & Co. 74
Crossman Co. 82
Crouch & Fitzgerald 128
Day, Clark & Co. 49
Deacon, Louis J. 74
Dederick's, James H., Sons 132
Deitsch, I. N., Inc. 17
Delamothe Distributing Co. 15
De Simons, F., & Son 94
D'Oelsheim, Hipp., & Bro. 116
Dixon, Wm., Inc. 133
Doran, Bagnall & Co. 57
Dorflinger, C., & Sons 128
Dubois Watch Case Co. 119
Dueber-Hampden Watch Co. 10
Dunn, T. J., Co. 52
Durand & Co. 44
Durgin, Wm. B., Co. 27
Eichberg & Co. 74
Eisenmann Bros. 78
Elgin National Watch Co. 112
Ernst, Milton L. 45
Fahys, Joseph, & Co. 3
Fairchild & Co. 56
Fleischman, M. S., & Co. 34
Fontneau & Cook Co. 12
Foster, Theodore W., & Bro. Co. 62
Freund, Henry, & Bro. 40
Garreaud & Griser. 74
Gillette Sales Co. 61
Goldsmith, M. T., & Co. 108
Goodfriend Bros. 78
Gordon & Morrison 98
Gorham Co. 81, 85
Griffoul, August 55
Hagstoz, T. B., Ltd. 133
Hammel, Riglander & Co. 8, 36
Handel Co. 108
Harris & Harrington 120
Harrison, W. W., Co. 29
Hedges, A. J., & Co. 44
Hedges, Wm. S., & Co. 78
Heller, J. W. 56
Heller, L., & Son 70
Henckel, G. A., & Co. 52
Herpers Bros. 126
Hicks', W. S., Sons 49
Himalaya Mining Co. 72
Hedenpyl & Walker 78
Hold-On Clutch Co. 51
Hooper, H. J., & Co. 107
Howard, E., Clock Co. 129
Hraba, Louis W. 108
International Silver Co. 19, 20
Jacot Music Box Co. 128
Jeanne, F. A. 76
Johnston, Chas. A. 47
Jorgensen, Jules 120
Kahn, L. & M., & Co. 66
Kanfer, Krengel Co. 53
Kaufman, Louis, & Co. 49
Keller Jewelry Mfg. Co. 46
Kelly & Steinman 128
Kent & Woodland 44
Kerr, Wm. B., Co. 30
Ketcham & McDougall 58
Killam & Co. 82
Kirby, H. A. 88
Klein, F. C., & Bro. 70
Kohlbusch, Herman, Sr. 106
Kohn, Alois, & Co 51
Kohn & C 42
Kreis & Hubbard 128
Kremenz & Co. 43
Kronheimer & Oldenbusch Co. 50
Krower, Leonard 35
Larter & Sons. 64
Layman & Strans Co. 46
Lederer, S. & B., Co. 38, 59
Lee-Dodd Co. 53
Lehmann, E. A., & Co. 50
Lelong, L., & Bro. 132
Leon Watch Case Co. 59
Lewy & Cohen 53
Lisner, D., & Co. 39
Lissauer & Co. 80
Lorsch, Albert, & Co. 66
Lowe, Edwin, & Co., Inc. 54
Lyons, C. D., Co. 33
Maintien Bros. & Elliot 54
Market & Fulton National Bank 90
Martin, Sam 132
Mead, M. A., & Co. 116
Mercantile National Bank 96
Merrill, S. K., Co. 56
Miller, Fuller & Whiting Co. 55
Morais, A. J. 50
Mount & Woodhull 76
Myers, S. F., Co. 54
New Haven Clock Co. 110
New York Tortoise Shell Co. 59
Nissen, Ludwig, & Co. 76
Noel, Rudolph, & Co. 68
Occidental Gem Corporation 74
Omega Watches 114
Oneida Community, Ltd. 22, 23, 24, 25, Outside back cover
Oppenheimer Bros. & Veith 68
Oppenheimer, H. E., & Co. 80
Oskamp-Nolting & Co. 60
Osmers, Dougherty Co. 53
Osmun-Parker Mfg. Co. 44
Ostby & Barton Co. 28
Papazien, A. D. 120
Patterson & Starke 76
Penfold, Wm. C., Co. 114
Potter, E. A., Co. 58
Potter & Buffinton Co. 57
Prior, Charles M. 106
Providence Stock Co. 56
Pryor Mfg. Co. 55
Racine, Jules 118
Randall, C. Ray, & Co. 37
Ranlett & Lowell Co. 56
Reichhelm, E. P., & Co. 126
Renziehausen, W. F., & Co. 133
Revell, A. H., & Co. 94
Rice's, Bernard, Sons 130
Richards, W. E., Co. 58
Richardson, Enos, & Co. 48
Robbins, Chas. M., Co. 110
Robert, Edmond E. 118
Roger Williams Silver Co. 52
Rogers, Lunt & Bowlen Co. 31
Rohrbeck, John E. 96
Rothschild Bros. & Co. 51
Roy Watch Case Co. 98
Rudolph & Snedeker 120
Rumpp, C. F., & Sons 128
Sadler, F. H., Co. 33
Saunders, Meurer & Co. 78
Scharling & Co. 52
Schiff, M. 51
Schlehr, Louis G. 98
Schwitter, F. & F. J. 98
Sessions Clock Co. 120
Shanley, B. M., Jr., Co. 45
Shepard Mfg. Co. 35
Simpson, Hall, Miller & Co. 19
Smith, Alfred H., & Co. 70
Smith, Frank W., Co. 30
Smith, Wm., & Co. 98
Smith & Crosby 32
Snow & Westcott Co. 48
Solidarity Watch Case Co. 39
Spencer, E. L., Co. 92
St. Louis Watchmaking School 120
Star Watch Case Co. 9
State Bank 90
Steiner, Louis 130
Stern Bros. & Co. 80, inside back cover
Sternau, S., & Co. 31
Street, Geo. O., & Sons. 47
Sturdy's, J. F., Sons Co. 14
Sussfeld, Lorsch & Co. 121, 130
Swartchild & Co. 94
Tavannes Watch Co. 107
Title Guarantee & Trust Co. 90
Trout, Charles L., & Co. 50
Untermeyer-Robbins Co. 82
Urich, S. 126
U. S. Smelting & Refining Works 133
Van Dam, Eduard 68
Van Dusen & Stokes Co. 41
Wachter Mfg. Co. 119
Wagner Comb Mfg. Co. 51
Waite-Thresher Co. 60
Waldren & Carroll 57
Waltham Clock Co. 120
Ware, Arthur W., & Co. 55
Washburn, C. Irving 53
Waterman, L. E., Co. 126
Weidlich, Wm., & Bro. 106
Weizenegger Bros. 50
Wells, Chester H. 50
Wendell & Co. 7
Wheeler, Hayden W., & Co. 68
Whiting, F. M., & Co. 18
Whiting Mfg. Co. 21
Whiting & Davis 37
Wightman & Hough Co. 38
Williams, A. L., & Co. 98
Williams & Anderson Co. 98
Wodiska, Julius 55
Wolcott Mfg. Co. 11
Wolfsheim & Sachs 52
Wollstein, L. & M. 133
Wood, J. R., & Sons. 4, 5
Zarembowitz, A. 59

Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

FIRST CLASS watch repairer at liberty. Address "W. T., 439," care Jewelers' Circular-Weekly.

DIAMOND SETTER, young man, 22 years, six years' experience. A. Olson, 73 2d St., Brooklyn, N. Y.

WATCHMAKER wishes position; can also repair clocks; New York City only. A. Reinstein, 73 103d St., New York.

JEWELER wants position in some western city, on platinum and gold work. "L., 459," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker, 30, German, desires position; can engrave. Wm. Hemper, 1121 Elm St., Cincinnati, O.

FIRST CLASS all around stone setter desires a position; six years' experience. Address George Rae, 44 Astor St., Newark, N. J.

WANTED, position as watchmaker and optician; 20 years at bench, all around man; can come at once. J. C. Throop, Columbus, Kans

YOUNG MAN, 17, three years' experience, desires a position in wholesale jewelry house; best references. Bernhard Guth, 68 E. 113th St., New York.

YOUNG LADY bookkeeper, several years' experience, capable of taking charge of office; references. "M., 483," care Jewelers' Circular-Weekly.

SITUATION WANTED by young man with years' experience in silver and jewelry house; best reference. "S. M.," 756 Prospect Ave., Bronx, New York.

YOUNG MAN, 22, over five years with diamond importing house, desires to make a change; can furnish best of reference. "I., 331," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, with three years' experience, desires position in wholesale jewelry house; first class references. Address "P., 463," care Jewelers' Circular-Weekly.

POSITION by engraver and saleslady, also bookkeeper with three years' practical experience; can furnish best references. "A., 315," care Jewelers' Circular-Weekly.

POSITION WANTED by a first class watchmaker, good engraver and salesman; honest and reliable; reference. Address "L., 397," care Jewelers' Circular-Weekly.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 186," care Jewelers' Circular-Weekly.

AN EXPERIENCED modeler desires position or will execute and furnish models of original designs for jewelry and silverware. "M., 356," care Jewelers' Circular-Weekly.

ENGRAVER, first class, experienced in trade shop, wants permanent position; references, temperate and a steady man. "Napoleon, 386," care Jewelers' Circular-Weekly.

WANTED, position as jewelry salesman in New York City or Brooklyn for the remainder of the year only; best reference. Address "C., 429," care Jewelers' Circular-Weekly

WATCHMAKER wants permanent position; good appearance; no bad habits; can handle railroad work, also Swiss; A1 references. "V. S., 502," care Jewelers' Circular-Weekly.

ASSISTANT ENGRAVER and salesman wishes position for the remainder of the year only; New York City or Brooklyn; A1 reference. "D., 430," care Jewelers' Circular-Weekly.

YOUNG FRENCHMAN, 24, wants position in store in New York; have good reference; three years in jewelry trade. Gabriel Saint Gaudens, South Grove St., Ridgefield Park, N. J.

ENGRAVER, first class monograms, script, old English and crests, wishes position with first class house; 17 years' experience. Address "D. P., 475," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, 10 years' experience wants position; experienced on railroad grades; own tools; reference furnished. Address J. L. Jones, 411 N.Clark St., Chicago, Ill.

POSITION WANTED by a first class engraver, in Pennsylvania or New York State; samples of engraving and references furnished. Address "G. W. H., 425," care Jewelers' Circular-Weekly.

YOUNG MAN wishes position as a melter, preparer, press and drop hand, also can fill and wind all size gold bracelets; city or out of town. Address "H., 442," care Jewelers' Circular-Weekly.

SWISS WATCHMAKER, age 29, desires position; thoroughly competent on all grades of high class work; can take charge of repair department; references. Address "E. R., 471," care Jewelers' Circular-Weekly.

YOUNG MAN desires position under able watchmaker to finish trade; not afraid to work and salary no object where chances for advancement are good; all tools. "T. A., 499," care Jewelers' Circular-Weekly

AN ARTIST, modeler, designer, chaser, thoroughly familiar with reducing machine, seeks position with a firm where artistic results would be appreciated. "C. D., 200," care Jewelers' Circular-Weekly

WATCHMAKER wishes position; 18 years' experience on all kinds of watches, clocks and jewelry repairing; best reference furnished; full set of tools. Apply Berland & Nadler, 49 Maiden Lane, New York.

FIRST CLASS jeweler on new work and repairing, also good stone setter; specialist of snake rings, 16 years' experience, can furnish best of references, wishes position. Address "K., 485," care Jewelers' Circular-Weekly.

SALESMAN, young man, 25, married, at present with manufacturing concern, wishes to make change to jobbing or wholesale house; seven years' experience and office management. "L., 435," care Jewelers' Circular-Weekly.

YOUNG MAN, 26, with complete outfit of tools, desires permanent position as assistant watchmaker; open for engagement Nov. 1; references; Massachusetts or Rhode Island preferred. "W. C., 500," care Jewelers' Circular-Weekly.

GRADUATE refractionist and good jobbing jeweler, age 25, thoroughly experienced, can act as salesman, take in jewelry, watches and optical repairs, etc., desires position; references. "A. R., 419," care Jewelers' Circular-Weekly.

AT ONCE, first class watchmaker, fine engraver, letter and monogram, graduate optician; fine tools, steady and reliable position; must be permanent; give full particulars, hours, salary expected, etc. Lock Box 1179, Spokane, Wash.

YOUNG LADY of good appearance, one who thoroughly understands the retail jewelry business, also can string pearl dog collars, also set pearls, wishes a position in the jewelry business. Address "Y., 437," care Jewelers' Circular-Weekly.

WATCHMAKER and refractionist of ability, expert in retinascopy, 15 years' experience, good salesman, good appearance, rimless mounter, shaper and adjuster to locate with good house in good city. "O., 291," care Jewelers' Circular-Weekly.

SALESMAN, thoroughly experienced, acquainted with jobbing and large department store trade, will consider manufacturer's line, Jan. 1, 1909; I desire to change so as to have New York office. Address "N., 378," care Jewelers' Circular-Weekly.

DIAMOND and pearl setter, repairer of fine jewelry and worker on new work, wishes position in city or country; has 14 years' experience in cluster, Gypsy and cramps, also good rhinestone setter; best of references. F. Fuchs, 1805 Pitkin Ave., Brooklyn, N. Y

YOUNG MAN, 17, excellent references, desires position in jewelry, silverware or watch house, where close attention to business and conscientious effort will be appreciated; only slight experience but anxious to learn. Address "R. H., 431," care Jewelers' Circular-Weekly.

A THOROUGHLY competent watchmaker, of 20 years' experience, desires reliable position with first class jewelers, to take charge of all watch repairs, to serve on trade and willing to do good class clock repairing only if required. "W., 461," care Jewelers' Circular-Weekly

FIRST CLASS watchmaker, fine engraver and salesman wants position by Nov. 1; best of reference; 15 years' experience; good habits; in good town west or south; wages, $25 per week; don't answer unless reliable and mean business. "J. E., 488," care Jewelers' Circular-Weekly.

REFRACTIONIST, experience of the best class in exclusive optical office, with complete outfit of tests and instruments, competent to handle high grade business, open to offer from jewelry firm; salary or commission, not less than $24. "Sterling, 476," care Jewelers' Circular-Weekly

IF YOU WANT a good designer and engraver on all kinds of monograms, general watch, ring, jewelry and silverware engraving, one with experience to wait on trade when your engraving is slack, at a price you can afford to pay; you want a lady. Address "W. F., 457," care Jewelers' Circular-Weekly.

RELIABLE WATCHMAKER, 31 years old, 17 years' experience in Germany and America, desires position; well experienced on all grades of American, Swiss, English and complicated watches; capable of making fine Swiss balance staffs and pinions, adjusting, jeweling and pivoting. Address "Steady, 474," care Jewelers' Circular-Weekly.

WATCHMAKER and salesman, 22 years' experience, understands all fine and complicated watchwork and competent to take charge of watch department; only first class house need apply; state salary, best references. Address "D. C., 456," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, a line of second hand or medium priced jewelry in city of 10,000 population. "I. 481," care Jewelers' Circular-Weekly.

WANTED, on commission, for New York and eastern cities, a first class line of sterling silver novelties and staple goods; have 12 years' experience in calling on fine trade; permanent New York show room; must be good line. Address E. J. Cadigan, Cambridge Bldg., Fifth Ave. and 33d St., New York.

ONE of the best-known successful travelers through south and Pacific coast cities, wishes to add one more line to his present one, on commission basis; 14 Kt. jewelry, or 14 Kt. or 10 Kt. novelties preferred. Address "T. S., 496," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, a good, general engraver and jobbing jeweler. Kinsel & Petri, Columbus, Ga.

WANTED, watchmaker and engraver, gentleman or lady, by Nov. 1. A. C. Brown, Cambridge, Md.

WANTED, a first class engraver; steady position; best references required. S. Joseph & Sons, Des Moines, Ia.

WANTED, office boy; one who can furnish good references. Address "L., 468," care Jewelers' Circular-Weekly.

WANTED, a good watchmaker and fair engraver, will pay $20 per week. F. C. Bennett Co., Gloversville, N. Y.

WORKMAN wanted who can engrave; send samples of engraving and salary wanted. Ries & Armstrong, Macon, Ga.

WANTED, a first class watchmaker and engraver, none but a first class man need apply. Alfred Bourgeois, Jackson, Miss.

HELP WANTED.—Continued.

WANTED, at once, first class manufacturing jeweler and engraver; steady job to good man. Geo. Wettstein, Cedar Rapids, Ia.

WORKMAN wanted who can engrave; send samples of engraving, references and state salary wanted. Wheeler & Son, Salem, N. J.

WANTED, office boy about 15 years old, wholesale diamond business; best reference required. "B., 455," care Jewelers' Circular-Weekly.

JEWELER WANTED, good repairer and stone setter, one who has worked in trade repair shop preferred. Address P. O. Box 296, Wilkes-Barre, Pa.

WANTED, a good jewelry repairer who can engrave; good position for the right man. A. Walter's Sons, 155 Newark Ave., Jersey City, N. J.

WANTED, an agency in Chicago to handle one of the leading lines of cut glass on the market. Address "J. H. S., 398," care Jewelers' Circular-Weekly.

WANTED, experienced estimator for repair department; state reference, experience and salary wanted. Address "Z., 438," care Jewelers' Circular-Weekly.

SALESMAN for southern trade to handle an A1 line of diamonds, gold rings and jewelry; must have good reference. Box 491, care Jewelers' Circular-Weekly.

WANTED, first class engraver, watchmaker and salesman; send reference as to character in first letter; state salary expected. Voedsch Jewelry Co., Aberdeen, S. Dak.

WATCHMAKER, first class, one who understands jewelry repairing, engraving, all around man; good salesman. Address "W. G., 470," care Jewelers' Circular-Weekly.

WANTED, young man as stock clerk; one with experience in Swiss watch line preferred; must have A1 references. Hipp, Didisheim & Bro., 49 Maiden Lane, New York.

SALESMAN, A1, for New York retail jewelry store; capable man to dress windows, good salesman and manager. Address "P. T., 469," care Jewelers' Circular-Weekly.

WANTED, watchmaker, one who can engrave; state wages expected and reference; permanent position to right man. "Competent, 396," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker of good address, with experience as salesman; good city references; good wages. Apply to P. W. Taylor, 466 Fulton St., New York.

SALESMAN with trade in far west; gold and diamond rings and jewelry, good line; only those with first class reference need apply. Box 490, care Jewelers' Circular-Weekly.

WANTED, a good jeweler who can engrave; position permanent and pleasant; weekly salary, $20 or more for the right man. Apply to Bewig-Elebash Jewelry Co., Selma, Ala.

WANTED, at once, first class jeweler who can do watch work; permanent position; state salary and give references in first letter. Address "S., 486," care Jewelers' Circular-Weekly.

LAPIDARY, capable, all around facet worker; steady position. H. E. Alsterlund & Co, Boston, Mass.

STRICTLY first class watchmaker, jeweler and clock repairer; must be sober and reliable, with best references; permanent position at good salary. W. B. Fisher, Mt. Kisco, N. Y.

$30 A WEEK to competent watchmaker on railroad watches, who is also jeweler and engraver; state full particulars. Address J. L. Kerr, Cristobal, Canal Zone, Republic of Panama.

WANTED, young lady who is first class bookkeeper, with best experience, jewelry line preferred; must have A1 references. Address "C. W., 492," care Jewelers' Circular-Weekly

WANTED, watchmaker in a good live town in Central Florida, fine farming section, no watchmaker in the town; commission basis; must furnish tools. Address Box 205, Alachua, Fla.

EXPERIENCED ENGRAVER wanted on lettering, ciphers, etc.; permanent, steady work; send sample; state experience and salary expected. Silvers & Woods, 28½ Whitehall St., Atlanta Ga.

FIRST CLASS watchmaker, one who understands the business thoroughly, to instruct in a horological school, one with experience preferred. Address "B. A., 445," care Jewelers' Circular-Weekly.

WANTED, a jeweler, good at jobbing, no new work at all, who can do refracting and fit glasses; steady position, good pay, in New York City. Answer, "L., 163," care Jewelers' Circular-Weekly.

WANTED, by Nov. 1, a strictly first class engraver and jeweler, young man preferred; permanent position to right party; state salary and send references. The Blake Jewelry Co., Hot Springs, Ark.

WANTED, a first class engraver, if possible one who has had some experience in bench work; position permanent to the right party; state wages, references, etc. Address H. Mahler's Sons, Jewelers, Raleigh, N. C.

WATCHMAKER, Nov. 1; must be first class; permanent position to right man; good pay; must own tools; send references, state age and experience in first letter, also what wages expected. H. E. Adams, Tampa, Fla.

WANTED, good second watchmaker and engraver; must be thorough on clock and jewelry repairing; permanent position for right man; wages, sample of engraving and references in first letter. "G., 503," care Jewelers' Circular-Weekly.

ABRAHAM & STRAUS, Fulton St., Brooklyn, require skilled engravers for their jewelry work room. Apply to Superintendent.

WANTED, a first class watchmaker, plain engraver and clock repairer, and if occasion requires, to assist at waiting on trade; permanent position to good man; give references and wages wanted. "B. G., 426," care Jewelers' Circular-Weekly.

ENGRAVER, must be expert, general letter and cypher; winter position south; send sample impressions. Carter, Howe & Co., 9 Maiden Lane, New York.

MANUFACTURER'S AGENTS wanted to handle a high grade gold filled line; a novelty of great selling qualities. Address for particulars, "H. W., 305," care Jewelers' Circular-Weekly.

WANTED, a watch repairer, a single man, 40 to 50 years' old, who is a thoroughly good workman on watches, clocks and jewelry, to work for his board and room and percentage on all his work; plenty of good repair jobs at good prices. Address "Jeweler, 458," care Jewelers' Circular-Weekly.

JEWELRY FOREMAN, experienced man, for New York factory, to make cheap 10 karat solid gold jewelry; must thoroughly understand every branch in this line; only those having held such position before need apply; good opportunity for the right party; answers treated in strict confidence. Address "Opportunity, 466," care Jewelers' Circular-Weekly

SALESMAN WANTED, first class man for the middle west by manufacturing concern of fine 14 karat jewelry; must have established trade; correspondence strictly confidential. "Excellent Opportunity, 493," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, jewelry store: good chance for a watchmaker or jeweler in Brooklyn; established five years; good repairing trade; write for full particulars. Address "F., 433," care Jewelers' Circular-Weekly.

FOR SALE, at Minneapolis, Minn., a prosperous jewelry business, established 20 years; stock inventories about $10,000; reason for selling, ill health of owner. Address "Z., 189," care Jewelers' Circular-Weekly.

FIFTY GROSS gold plated collar pins, six different patterns, $9 per gross, less 10 per cent. cash with order; not less than half gross lots; goods that were bought at less than half the cost to manufacture; be quick before they are all sold. Dan I. Murray, 3 Maiden Lane, New York.

SILVERSMITH and jewelry manufacturing machinery, tools, dies, fixtures and good will; established trade throughout the west; souvenir spoons a specialty; $3,500 for entire plant; lease on factory, $50 a month; $20,000 to $25,000 annual business; increase unlimited. Box 629, Denver, Colo.

FOR SALE, fine paying business in live, growing, up-to-date town in Oklahoma, population about 4,500, no other jeweler; stock and fixtures about $6,000, will reduce some; a snap for man with cash; I have other interests that require all my time. Address "T. H. H., 371," care Jewelers' Circular-Weekly

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

EMIL NOEL pays the best prices for watches, diamonds and jewelry; send stock at once no matter how large or small and get money by return mail. Emil Noel, 552 E. 46th Place, Chicago, Ill.

I HAVE the dies and business; have you shop for sterling that can handle $30,000 more business per year? You make and bill the goods, I will send the business. "V., 460," care Jewelers' Circular-Weekly.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, half interest in an old, well established, big paying jewelry business located in a beautiful and healthy southwestern city of 20,000 or more population and good outside country to draw from; enjoying a fashionable trade with finest selected stock and fixtures; finest store in this section; business in A1 standing commercially as well as with its customers; made money during panic; finest opportunity for good, lively man with $15,000 to $16,000 cash; sickness cause for selling. Address "T., 317," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

WATCHMAKER'S 12 chuck lathe for sale, almost new, $25. Address "C. K., 480," care Jewelers' Circular-Weekly.

FOR SALE, one Boettgers demagnetizer with batteries, nearly new, one uprighting tool for clocks, other small tools. If interested address "W., 436," care Jewelers' Circular-Weekly.

FOR SALE, good chain stock of jewelry and fixtures, also stationery and office supplies; reason for selling, poor health. For particulars write "H. A., 410," care Jewelers' Circular-Weekly.

RIBETT LATHE, chucks, foot wheel, Swiss lathes staking tools, etc., watchmaker's outfit, everything, for sale cheap; sent for inspection. Goergens, 508 Fifth Ave., Brooklyn, N. Y., Fifth Ave. trolley.

(*Special Notices continued on page* 106.)

Third Edition

Workshop Notes

FOR

Jewelers and Watchmakers

Revised and Enlarged 100 Pages New Matter
Containing 300 Pages (size 7½x10½ inches)
Bound in Cloth, Stiff Covers

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

Price, by mail postpaid, $2.50

Published by

The Jewelers' Circular Pub. Co.

11 John Street NEW YORK

CERTAIN COINS WANTED

WE PAY $25.00

For dimes of 1894, S. Mint; $25.00 for the rare half-dollars of 1853; $5.75 for the quarters; $2.00 for gold dollars, common dates; and from $1 to $300 for thousands of other dates. Keep all coined before 1880 and send 25c. silver or stamps for 150-page Coin Book of over a thousand illustrations, listing all rare coins and stamps, and showing prices we pay. Address

BANKERS COIN AND STAMP CO.
Department K, Marietta, Ohio

Special Notices.

(*Continued from page* 105.)

FOR SALE—Continued

DIAMONDS, cash bargains, sizes ¼ to ¾ carat, well made, brilliant, $69 per carat; especially suitable for showy solitaire gents' and ladies' rings at popular prices; other bargains every week. Rubenstein Bros., diamond cutters, 14 Maiden Lane, New York; Telephone, Cortlandt 1624.

To Let.

DESK ROOM or window space to let, fine light. Inquire Room 41, 68 Nassau St., New York.

DESK ROOM to let in large light office. Inquire Room 106, 10th Floor, 1 Maiden Lane, New York.

TO LET, part of light office, suitable for stone broker; sub lease at a liberal concession. Apply Superintendent, 7 Maiden Lane, New York.

PART OF FACTORY to rent; power and space adapted particularly for the manufacture of almost any branch of silverware; can take full charge of same if desired. Address "E. A., 498," care Jewelers' Circular-Weekly

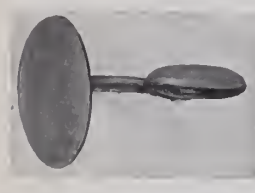
UNEXCELLED furnished desk and safe privileges, also private partitioned office with rolltop desk, suitable for watchmaker, engraver, setter or stone broker. Inquire of Superintendent, Cockroft Building, 71 Nassau St., New York.

TO LET, part of jewelry store in richest neighborhood in New York City to a first class optician. Address, "Broadway, 448," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

TO JEWELRY manufacturers; I am looking for a firm who will make me 35,000 enameled pigeon bands from hard metal; spot cash. "O., 440," care Jewelers' Circular-Weekly.



Globe Lever Button Backs

Made in Gold and Gold Filled

The only serviceable kind



For Hard Soldering

J. BULOVA CO., - 51-53 Maiden Lane, New York



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland



WRIGHT SELF-FILLING FOUNTAIN PENS



BEST MADE

50 Cents to $12.00 Each. Write for Samples and Catalog.

WM. WEIDLICH & BRO. PROPRIETORS WRIGHT PEN CO. 623 Washington Av., St. Louis, Mo.

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy 24-26 East 21st St., NEW YORK

Obituary Notes

Daniel Schoonmaker, who died in Springfield, Mass., a short time ago at the age of 85, is said to be the oldest silver plater in the United States. The deceased was one of the oldest active business men in Springfield and was engaged in business until the day before his death. He was a native of Bethlehem, N. Y., having been born there Aug. 15, 1823, and served his apprenticeship in silver plating trade in Albany, N. Y., but came to Springfield in 1857 and remained in business there for the remainder of his life, carrying on his silver plating shop in Taylor St. for over 30 years.

The friends in the trade of Frank B. Woodruff were deeply grieved recently to hear that he had died at Rocky Mount, N. C. Mr. Woodruff, who was 40 years old, was a son of Fred. D. Woodruff, a retail jeweler of Rocky Mount, and was associated with his father in business at Keyport, N. J., under the style of Fred. D. Woodruff & Son before the latter moved to North Carolina. Later he started business at Keyport and three years ago again joined his father at Rocky Mount. Mr. Woodruff is survived by a widow and three children, a brother and sister.

Trade Gossip.

The M. T. Fleischman Co., Heyworth building, Chicago, Ill., has just issued its "Standard" catalogue for 1908-1909. This is a large volume nine by 12 inches, printed on heavy paper and contains 250 pages of interesting information for the retail jeweler. A postal card will bring it to any jeweler who writes to the company for it.

Frank M. Whiting & Co., North Attleboro, Mass., have just issued a very attractive booklet showing a few pieces of popular-priced goods. The booklet is bound in tan-colored covers with a leaf design pattern in the border. The articles advertised are shown in clear half-tone cuts on heavy glazed paper and include a variety of acceptable offerings. The book contains 15 pages of illustrations and is 10½ by eight.

"Giant" alarm clocks with dials 10¾ inches across and standing 15½ inches are shown among the attractive exhibits now to be seen at the salesrooms of Theodore Schisgall, importer of clocks, 116 Chambers St., New York. The numerals on these clocks are 1¾ inches high, and the clock has an alarm which rings for a long time. The line of cuckoo clocks shown by the same firm is most comprehensive, and includes a large variety of styles and patterns.

R. G. Stokey was recently taken into custody in Dallas, Tex., on the complaint of Taylor Bros., jewelers of that place and Houston, Tex. Stokey is accused of embezzlement. There were four cases in all against the accused. In the first case, the bonds were fixed at $5,000 to await the action of the Dallas County Grand Jury, and in the other three cases at $500 each. In default of bail, Stokey was recommitted to the Dallas County jail. A large amount of pawned property was turned over to Taylor Bros., pawnbrokers.

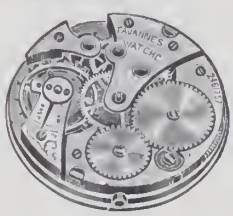
O-SIZE TAVANNES

SCIENTIFICALLY BUILT, PERFECTLY FINISHED, CAREFULLY ASSEMBLED AND MADE BY THE FINEST MACHINERY, THUS ENSURING ABSOLUTELY ACCURATE CONSTRUCTION AND INTERCHANGEABILITY OF PARTS. **THE MATERIAL COMES IN FINISHED FORM, "READY TO USE."**

Pendant Setting, Hunting and Open-Face (with Second Hand), Fitting All Makes of Cases



No. 160. 7 jewels, with new fero-nickel compensating hair spring. Quick train. *Adjusted to heat and cold.*



No. 161. 11 jewels, with new fero-nickel compensating hair spring. Quick train. Patent regulator. *Adjusted to heat and cold.*



No. 162. 15 jewels (3 pairs in settings), with new fero-nickel compensating hair spring. Quick train. Patent regulator. *Adjusted to heat and cold.*

ALL TAVANNES WATCHES ARE FULLY GUARANTEED AND ADJUSTED TO TEMPERATURE.
THE NAME TAVANNES IS A GUARANTEE OF ACCURACY AND DURABILITY

TAVANNES WATCH COMPANY

ADOLPHE SCHWOB, Sole Agent fr the U. S.

311 Wabash Avenue
Chicago

2 AND 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco



H. J. HOOPER & Co.

NEW YORK'S LEADING

JEWELRY AUCTIONEERS

It does not require the service of an auctioneer to give your goods away. You can do that yourself. I get the price. Let me prove it by sending you testimonials from all over the country that will substantiate it.

The names that I publish below are merchants I have sold for direct; there are no wholesalers among them. Anyone wanting the wholesalers I have sold for indirectly, I will furnish by mail.

L. Robins, Oswego, N. Y.
Blumberg Bros., Syracuse, N. Y.
Sun Fat Company, San Francisco, Cal.
Peter Engel, Marysville, Cal.
S. Hollander, Salinas, Cal.
A. P. Hall, Visalia, Cal.
M. Edwards, Syracuse, N. Y.
C. Wilcoxson, Carnegie, Pa.
Keystone Jewelry Co., Pittsburg, Pa.
E. A. Walker, Pasadena, Cal.
S. E. Rich, San Jose, Cal.
Andrews & Wood, Modesta, Cal.
A. Thurman, Healdsburg, Cal.
J. Frost & Co., Chicago, Ill.
A. Clark, Spencer, Ind.
C. Hill, Southbridge, Mass.
U. S. Renshaw, Lansford, Pa.
L. M. Lasell, Martinez, Cal.
E. F. Brown, Pasadena, Cal.
J. Hyman, Sacramento, Cal.
Kohn Brothers, Missoula, Montana.
F. R. Stearns, 2 sales, Petaluma, Cal.
Ike Fields, Grass Valley, Cal.
George Johnson, San Bernardino, Cal.
R. F. Stearns, Stockton, Cal.

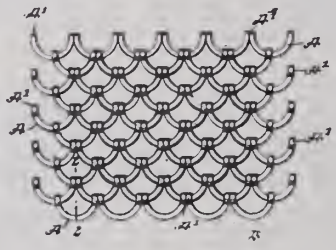
Thomas Howard, Marshfield, Oregon.
Franz Mahncke, Tacoma, Wash.
J. H. Shade, Brooklyn, N. Y.
John E. Knapp & Co., Salt Lake City, Utah.
James J. Tracey, Seattle, Wash.
Charles Hoff, Denver, Colo.
E. A. Walker, Pasadena, Cal.
R. Cohen, Pittsburg, Pa.
F. R. Williams, Buffalo, N. Y.
R. W. Wilson, Portland, Oregon.
Fred Woodman, Louisville, Ky.
M. Rundback & Co., Chicago, Ill.
Glendemann & Schweitzer, San Francisco, Cal.
Luke MacDonald, Visalia, Cal.
Bemas Brothers, Vallejo, Cal.
A. Tucker, Newport News, Va.
J. Luxenberg, Patton, Pa.
A. Lison, Kingston, Pa.
M. C. Khuner, Auburn, N. Y.
Everett Jewelry Co., 3 sales, Everett, Wash.
W. D. Meail, Marysville, Cal.
J. Joseph, Los Angeles, Cal.
A. Leibson, Duryea, Pa.
Davidow Brothers, 3 sales, Wilkesbarre, Pa.
Maiden Lane Jewelry Co., Elizabeth, N. J.
Dualibil Brothers, Schenectady, N. Y.
Fred. Ward, Visalia, Cal.
I. E. Gilbert & Sons, Modesto, Cal.
M. L. Stanton, Riverside, Cal.
A. E. Backs, Woodland, Cal.
M. S. Osgood, San Jose, Cal.
Chas. Wilcoxon, Napa, Cal.
George Jordan, Redlawn, Cal.
George Thomas, Auburn, Cal.
W. H. Wilson, Merced, Cal.
South Bend Jewelry Co., South Bend, Wash.

B. Banetti, Ferndale, Cal.
D. E. Gilbert, Modesto, Cal.
M. Barboska, Santa Cruz, Cal.
L. Robins, Utica, N. Y.
Yoshimi & Co., Atlantic City, N. J.
Cummings & Son, San Francisco, Cal.
J. M. Ives, Meriden, Conn.
E. H. Kutner, Albany, N. Y.
S. Susman, Stamford, Conn.
Rival Jewelry Company, Los Angeles, Cal.
A. H. Broon, Boise City, Idaho.
Levison Brothers, Oakland, Cal.
O. A. Dockhan, N. Tonawanda, N. Y.
A. Benjamin, Denver, Colo.
M. BasBarker, Fresno, Cal.
J. M. Dickson, Stockton, Cal.
J. M. Jacobsen, Ferndale, Cal.
J. Rupert, Tarentum, Pa.
C. O. Biederman, Oneonta, N. Y.
Freeman Jewelry Co., Niagara Falls, N. Y.
Arritt & Co., Newport News, Va.
T. J. Routledge, Elmira, N. Y.
Rosenblatt & Co., Greenville, Tenn.
M. Marter, Cottage City, Mass.
J. F. Rockwell, Port Jervis, N. Y.
J. M. Frear, Binghamton, N. Y.
Palace Jewelry Co., Auburn, N. Y.
J. Luxemberg, Hurtzdale, Pa.
H. Hedges, Fairmount, W. Va.
A. E. Morro, Los Angeles, Cal.
A. B. McKelvey, Pasadena, Cal.
Bogart & Page, Binghamton, N. Y.
A. F. Redfoot, Mt. Jewett, Pa.
W. W. Apple, Lancaster, Pa.
Otto Jarks, Eastern Pennsylvania.
George W. Ball, Hartford, Conn.

37 MAIDEN LANE **NEW YORK CITY**

WARNING

It has come to our attention that some manufacturers are making mesh bags that infringe upon our patent rights. We hereby warn all manufacturers making such mesh bags and all dealers handling the same that we shall prosecute all infringers to the fullest extent of the law.



The above mesh is fully covered by letters patent No. 837,219, issued November 27, 1906, to our Mr. M. T. Goldsmith. Our rights will be fully protected, and we hereby give notice that suit will be brought against anyone making, or selling, or having in his possession with intent to sell, any article containing such mesh not made by us.

M. T. GOLDSMITH & CO.

103-109 Oliver Street **NEWARK, N. J.**



Write for Catalogue C.

5046

The Lamp Line for the Jewelers

ELECTRIC OR GAS

Designs for the Desk, Table, Piano, Wall and Ceiling

THE HANDEL CO.

MERIDEN, CONN.

NEW YORK SALESROOM, 64 MURRAY STREET

DAVID BONNIST

Telephone 5789 Cortland — COCKROFT BUILDING, 71 NASSAU STREET, Corner John Street, - - - NEW YORK — (15 Years with S. L. Van Wezel)

CUTTER AND POLISHER OF DIAMONDS

It will pay you to have your BROKEN STONES RECUT in my factory, because it will save you much weight, and give them the proper attention.

Out of town dealers write for information.

Established 1879 — **Manufacturer of**

LOUIS W. HRABA — **Fine Leather Goods**

29 East 19th St., New York — **Exclusively for the Jewelry Trade**

Practical Course in Adjusting

By THEO. GRIBI

Comprising

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

Elucidated and Demonstrated

By original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have been added chapters on

How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement — Some Current Defects in it and How to Remedy Them.

Published Price, $2.50.

SPECIAL REDUCED PRICE, $1.50, Post Prepaid.

250 pages, including 18 diagram plates; Fine Paper; Large Type; Clear Illustrations; Systematically arranged; Solid Binding. :: :: ::

THE JEWELERS' CIRCULAR PUB. CO.

Publishers

11 John St., cor. Broadway

NEW YORK

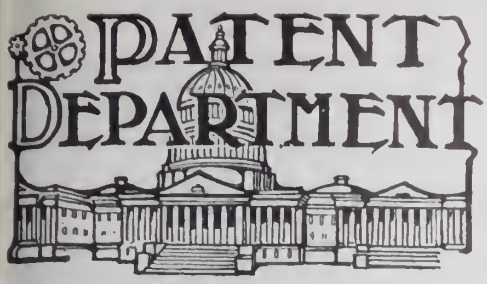
Byrnes, Townsend & Brennan

Patent Lawyers

(Ex-Examiners U. S. Patent Office)

..7 Broadway New York

Patents Trade-Marks



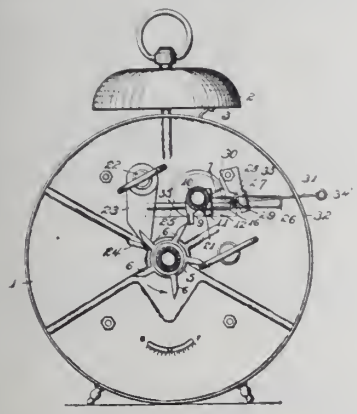
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF OCT. 6, 1908

900,145. ALARM. Thomas E. H. Buchanan, Wheeling, W. Va. Filed Jan. 20, 1908. Serial No. 411,622.

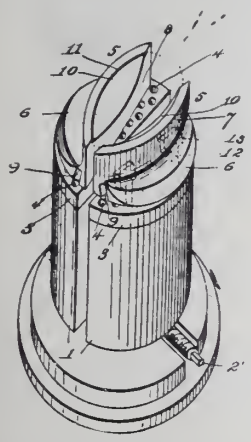
In an intermittent alarm, a clock having an alarm-spring winding-shaft and an alarm shaft, a lever pivotally carried by the alarm-spring winding-shaft, a star-wheel carried by the arbor of the timekeeping train and adapted to move said lever forward, a guide-plate fixed upon the alarm shaft, a trigger



pivotally mounted on said alarm shaft, and means for normally maintaining said trigger and plate in fixed relation, said means being controlled by said lever, and said trigger being adapted to be tripped with relation to said plate by said star-wheel.

900,148. ENGRAVER'S SPOON-HOLDER. Fred W. Crocker, North Baltimore, O. Filed Jan. 25, 1908. Serial No. 412,608.

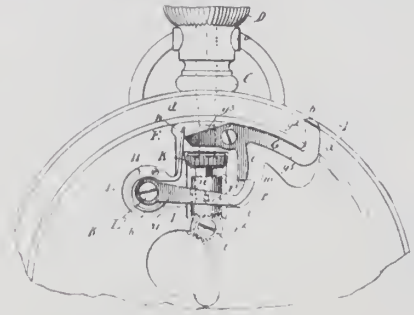
A work-holder attachment for engravers' blocks, comprising a pair of jaws each having a concavity lengthwise the top thereof, a slot extending



throughout the length of the under side of the jaws, and a series of pins or pegs adjustable in said block and having heads fitting said slots to permit adjustment of the jaws at various angles to each other.

900,183. WATCH-MOVEMENT. Walter B. Mehl, Waltham, Mass., assignor to the E. Howard Watch Co., Waltham, Mass. Filed Feb. 29, 1908. Serial No. 418,466.

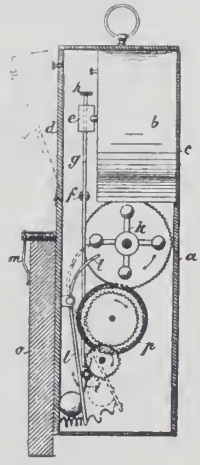
In a stem winding and setting watch, the combination with a movement plate, of an arbor rotatably supported thereby, a clutch slidingly mounted upon said arbor, a clutch lever pivoted to said plate for operating the clutch, a manually operated setting lever pivoted to said plate and adapted



to move and lock said clutch lever in its setting position, and a spring one end of which holds said setting lever in both its setting and winding positions, and the opposite end of which spring engages and returns said clutch lever to its winding position.

900,293. ALARM-CLOCK. Rudolf Metz, Oberursel in Taunus, Germany. Filed March 27, 1908. Serial No. 423,772.

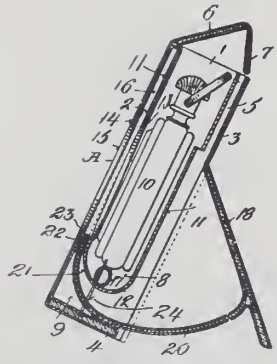
An alarm device, especially adapted for people who are hard of hearing, or deaf, comprising in



combination, a casing, an alarm-clock, located in said casing, a sounding device connected with said alarm-clock, a hammer operated by said sounding device and a clip.

900,317. PORTABLE CASE FOR CLOCKS AND THE LIKE. William H. Slattery, New York, assignor to Deitsch Bros., New York. Filed March 24, 1908. Serial No. 422,877.

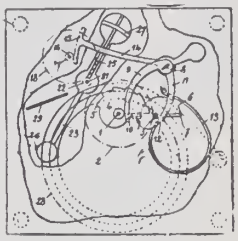
In an article of the class described, the combination of a casing, an aperture formed in the



casing, a movable element adapted to form a support for the casing, and means connected with said movable element for opening and closing said aperture.

900,399. STRIKING MECHANISM FOR CLOCKS AND THE LIKE. Jons P. L. Lindstrom, Paris, France. Filed Sept. 29, 1900. Serial No. 31,557.

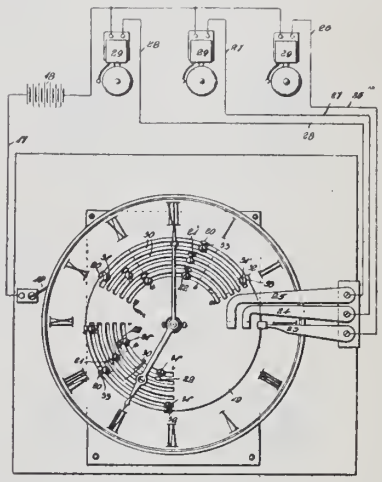
A striking mechanism comprising a revolving and deviating hammer, and mechanisms for oper-



ating the same, a main shaft, a snail on said shaft, a second shaft and let off cam thereon, and connections between the hammer operating mechanism, the snail and the let off cam.

900,529. PROGRAM ATTACHMENT FOR CLOCKS. Julius W. Hansen, Princeton, Ind. Filed Feb. 28, 1908. Serial No. 418,339.

In an attachment of the character described, a clock having a striking mechanism, a minute dial operatively connected to said clock, a series of trip pins on said dial, a lifting rod adapted to be



engaged by said pins to start said striking mechanism, a contact brush, means actuated by said striking mechanism to engage said brush and thereby close an electrial circuit at any desired time.

DESIGNS.

39,599. BADGE. Thomas F. Gaynor, New York.



Filed Aug. 28, 1908. Serial No. 450,793. Term of patent 3½ years.

39,600. BADGE. Marshall A. Hudson, Syacuse, N. Y. Filed Aug. 10, 1908. Serial No.

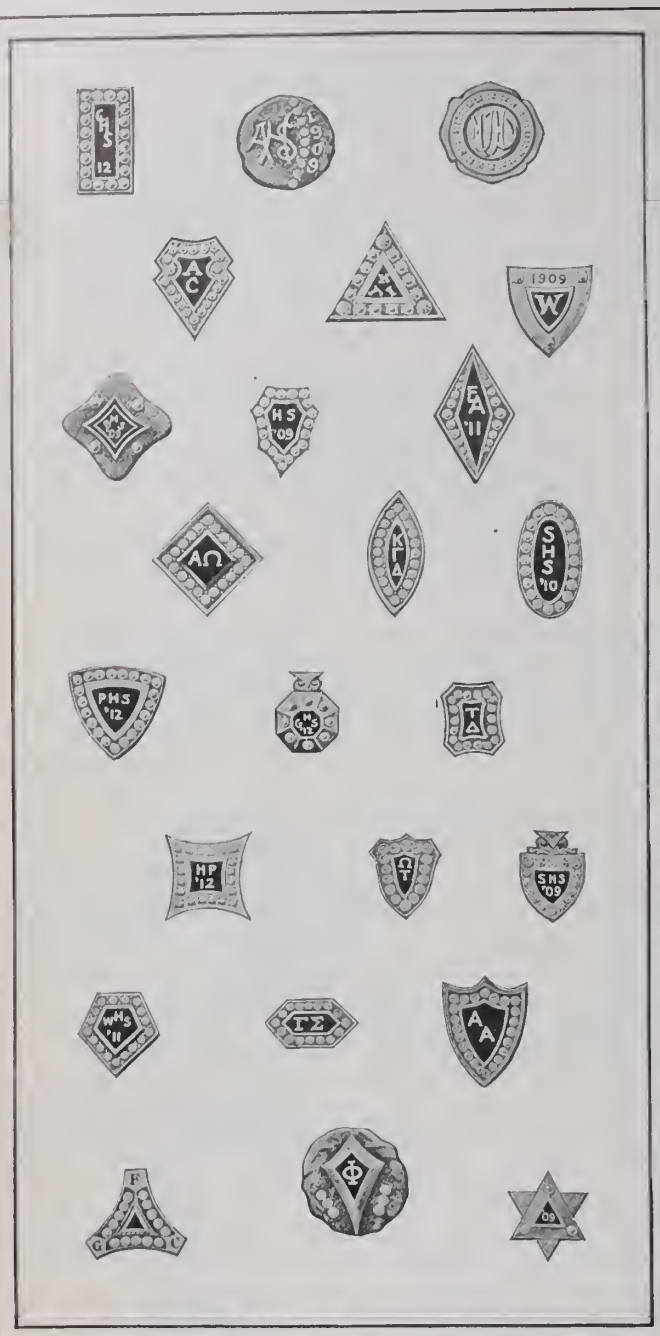


447,916. Term of patent 14 years.

39,601. BROOCH. Henry C. Perley, New Ro-



chelle, N. Y., assignor to Perley & Bro.



TRADE CNR MARK **Class Pins** TRADE CNR MARK

FOR

Colleges, Academies and High Schools, Secret Societies, Hospitals and Musical Clubs

Athletic Medals, Trophies, Awards

EXCLUSIVE LINE TO THE RETAIL TRADE

Send for our new Colored Catalog. It will help you to secure that local order which heretofore may have gone to some mail-order house. Our booklet shows several hundred original and attractive pins, yet we also have a corps of artists who are at your service to design for your customers an exclusive emblem should the occasion require it.

TRADE CNR MARK **THE CHAS. M. ROBBINS CO.** TRADE CNR MARK

Manufacturing Jewelers and Enamelers

Write for Catalog J 5 **Attleboro, Mass.**

THE TATTOO

(Trade-Mark Reg. in U. S. Pat. Office)

THE TATTOO

Intermittent Alarm

4½ Inch Seamless Case
4 inch Bell on Back

An Accurate Timekeeper

A Sure Alarm

WRITE FOR DESCRIPTION AND PRICE



Sole Manufacturers

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

Our LARK is making the same reputation as the TATTOO—Ask about it.

"There is no Tattoo but the New Haven Tattoo"

Filed July 29, 1908. Serial No. 446,021. Term of patent 3½ years.

39,602. BROOCH. Frederick W Ording, Jersey City, Heights, N. J., assignor to Perley



& Bro. Filed July 29, 1908. Serial No. 446,020. Term of patent 3½ years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED OCT. 6, 1908.

Ser. No. **34,664.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) E. Howard Watch Co., Riverside, N. J., and Waltham, Mass. Filed May 9, 1908.



Particular description of goods.—Watches.

TRADE-MARKS REGISTERED, OCT. 6, 1908

70,831. ARTICLES OF JEWELRY FOR PERSONAL WEAR. John T. Mauran Mfg. Co., Providence, R. I.

Filed May 18, 1908. Serial No. 34,853. Published Aug. 4, 1908.

70,833. JEWELRY FOR PERSONAL WEAR. Lebolt & Co., Chicago.

Filed April 27, 1908. Serial No. 34,422. Published Aug. 4, 1908.

70,834. JEWELRY FOR PERSONAL WEAR. Lebolt & Co., Chicago.

Filed April 27, 1908. Serial No. 34,423. Published Aug. 4, 1908.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Oct. 6, 1891.

460,576. SPECTACLES. O. J. Halbe, Chicago, assignor of one-half to Henry Borsch, same place.

460,709. CURLING-IRON. G. L. Thompson, Chicago.

460,713. JEWELER'S DRILL. Langley and Forbes Claxton, Paterson, N. J.

460,721. BUCKLE. Jonas Parker, Williamsport, Pa.

460,750. PLATED WIRE. G. E. A. Knight, Providence, R. I.

460,751. ALARM-CLOCK. Wilhelm Madel, Nicukeck, Germany.

460,752. DIAL. M. B. Martin, Providence, R. I.

460,872. WATCH-BOW FASTENER. J. J. Hogan, Jersey City, N. J., assignor to the Keystone Watch Case Co., Philadelphia, Pa.

460,879. WATCH-BOW FASTENER. Fritz Mink, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

460,920. INGOT FOR PLATED WIRE. G. U. Meyer, Providence, R. I., assignor to the Burdon Seamless Filled Wire Co., same place.

460,921. MODE OF MAKING INGOTS FOR PLATED WIRE. G. U. Meyer, Providence, R. I., assignor to the Burdon Seamless Filled Wire Co., same place.

Designs issued Oct. 8, 1901, *for 7 years*

35,163. RING. J. F. Selmeier, Norwood, O., assignor to Peck, Selmeier & Peck, Cincinnati, O.

35,169. STANDARD. S. W. Babbitt, Meriden, Conn., assignor to the International Silver Co., same place.

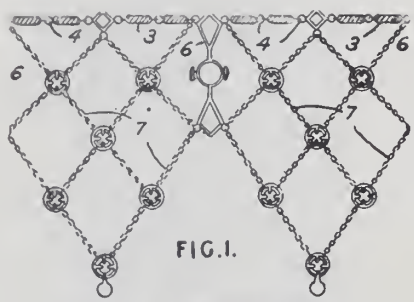
BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF SEPT. 23, 1908.

12,757. COLLARETTES. R. L. Antrobus, Birmingham. June 3.

A collarette formed of festoon chain-work 7 or the like has rigid pieces 6 at intervals, by which it is suspended from an expansible neckband. The neckband, which takes the place of a textile fabric,



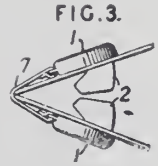


is made of short spiral spring sections 3 connected by separately-formed eyes 4 which are linked together inside the spiral. More than one such chain may be used.

13,155. SLEEVE-LINKS. E. E. Staninger, Chicago, U. S. June 6.

Sleeve-links have projections 2 stamped out of the inner plates of the buttons 1, to engage with the buttonholes of the cuffs. The buttons 1 are

FIG.3.



connected by a flexible elastic connector 7 which passes over the edge of the cuff. The connectors may be made of elastic webbing or a sprig, and to be flexible only and not elastic, they may consist of small chains.

Complete specifications accepted Sept. 16, 1908.

1907.

19,638. TIME-RECORDER. Llewellin.

19,894. BRACELET. Simon.

20,389. TIMEPIECE. Whittaker.

20,878. CLOCK. Parsons & Ball.

24,914. SAFETY-PIN. Brown.

26,780. CLOCK-ESCAPEMENT. Lindley.

1908.

5,452. MATCH BOX. Fuller.

10,772. CLOCK. Klinger.

11,117. TEA-POT. Slope.

Applications filed Sept. 7 *to Sept.* 12, 1908.

18,697. TIME-RECORDER. W. M. Llewellin, Bristol.

18,711. POCKETBOOK. F. J. Bingham, London.

18,712. HAT-PIN. E. A. Helmore and Florence M. Helmore, Putney, London.

18,798. SAFETY-PIN. E. H. Durban, Birmingham.

18,806. HAT-PIN. H. L. Todd and J. A. Wylie, London.

18,807. CLOCK. J. T. Hart, Ilfracombe, Devon. Complete specification.

18,886. TIME-RECORDER. J. J. Stockall, Jr., Huddersfield.

18,936. HAT-PIN. A. T. Goldup, Thornton Heath, Surrey.

19,032. JEWELRY FASTENING. Charles Swan, North Finchley, London.

19,056. CUFF-HOLDER. W. J. Neefs, London. Complete specification.

19,125. ATTACHMENT FOR CIGAR CASES. Leopold Zawichowski, London.

19,134. EYEGLASSES. Wilhelm Rabe, London. Complete specification.

19,165. EYE-TESTING INSTRUMENT. Sidney Richareson, London.

19,167. COLLAR-BUTTON. P. R. J. Willis, Kingston-on-Thames.

19,204. SUSPENSION DEVICE FOR PURSES. H. M. Knight, London.

Many Foreign Manufacturing Firms Locate in Great Britain to Comply with New British Patent Law.

OUR consul at Nottingham, Frank W. Mahin, sends the following report on the effects of the new British patent law on foreign patentees:

The representative of a British firm making a specialty of securing factories and factory sites for applicants is quoted to the effect that many applications have been received from foreigners, induced thereto by the provision of the new law requiring articles patented in the United Kingdom to be manufactured here. An important feature of the applications already made is that the manufacturers demand works much larger than are necessary to make the patented article, giving as the reason that they cannot run works in England on the patents alone, and therefore intend to make other goods which have hitherto been imported ready-made. Consequently the volume of new manufacturing business brought to this country is expected vastly to exceed what is directly attributable to the influence of the new law.

It is stated that nearly 2,000 patents are now within the scope of the law, and if these were all manufactured in this country 30,000 to 40,000 people would be given employment.

The law became operative Aug. 28, 1908. Thirty foreign firms had then completed arrangements to open factories in Great Britain. Among them are a number of American firms. Many firms in the United States and in Germany have negotiations for factories or sites under way. The principal articles made by the American firms are wire cloths, telephone implements, shoes, typewriters and phonograph records.

W. H. Hegeman has taken possession of the store which he purchased recently at Northwood, Ia.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

The Thinnest Watch Made in America with Enamel Dial



the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden Lane
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

The Construction of Freak Clocks With a Single Wheel

IN the attempts made to reduce horological mechanism to its greatest simplicity it does not appear that constructors will be able to retrench on the system of three wheels for a clock capable of recording hours, minutes and seconds, writes Paul Ditisheim, in *Revue Internationale d'Horlogerie*.

The ingenuity of inventors is nevertheless applied to the discovery of a still more simple form, and there is in sight the realization of the feat of constructing a clock with but one wheel, and even a clock going without any wheel at all.[1]

In his work on the Soltykoff collection, Pierre Dubois reproduces an article, dated Paris, Nov. 22, 1723, extracted from the *Gazette d'Amsterdam* of Nov. 30.

"The curé of St. Cyr has presented to the Academy of Sciences a clock that follows exactly the movement of the sun, by means of a single wheel, which the most skilful geometricians have not been able to devise, but which, however, has been approved."

A memorandum made by M. de Rivaz describes other attempts made in the same direction. He at first substituted for the wheel work of a clock, four-toothed sectors, working one into the other; he subsequently made, in 1740, a clock that had no wheel in its movement, but simply three dial-work wheels; the pendulum controlled the seconds wheel, which, at each revolution, allowed one tooth of the minute wheel to pass, and this at each revolution, a tooth of the hour wheel; in escaping the latter re-imparted to the pendulum the impulse necessary to move it during the following hour.

J. A. Lepaute, in his treatise on horology,[2] mentions that the oldest son of Julien le Roy proposed to him to construct a clock in which there should be only one toothed sector, held by steps attached to the balance. The minute wheel pushes the sector for the period of a minute, and the sector returns by means of its own weight or with the aid of a counter-weight, during the following minute, every two minutes; the pendulum, placed at the side of the wheel receiving the stroke of a tooth of the minute wheel to restore its movement.

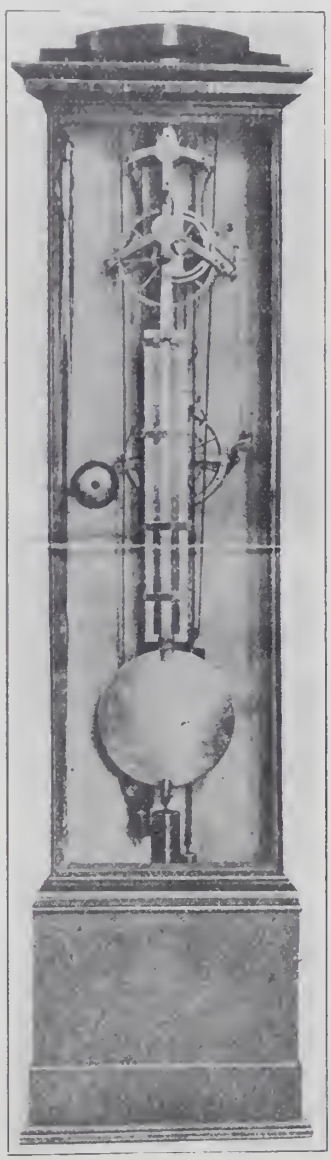


FIG. 1.

The author adds that repeated attempts and infinite trouble were demanded in the realization of this idea and to bring it to a condition for presentation to the king in May, 1751. In this clock the wheel renews the movement every minute, receiving itself its impetus from a weight as in ordinary clocks.

In August, 1752, Lepaute simplified this construction, having devised a clock *without wheels,* by employing a bell-work, which received the impulse at each stroke of the bell and did not require any movement wheel, only the sectors and but two dial-work wheels.

Finally, two years later, the brother of J. A. Lepaute completed a new clock, based on the same principle, but the impulse in which was renewed every minute, without depending on the irregularities caused by the duration of 12 strokes of the bell work.

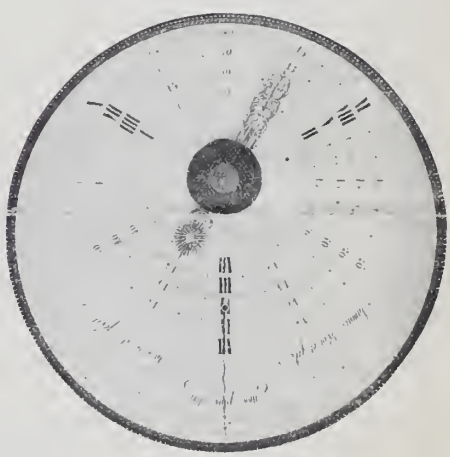


FIG. 2.

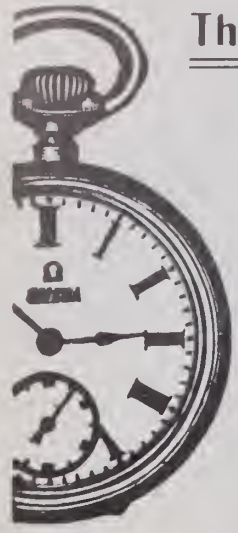
"This work was the most difficult that I know," concludes Lepaute. This explains why the practical solution of the construction of clocks with a single wheel has not been more general. As a matter of fact, outside of the really extraordinary specimen (Fig. 1), to which we shall later refer, there is perhaps no other example in existence, and the Conservatory of Arts and Trades itself, which is so complete in retrospective collections, does not possess one.

Constructed at La Chaux-de-Fonds[3] in the year 1780, the magnificent clock of

[1] M. L. Reverchon, to whose knowledge I am indebted for much of the information given here, will shortly publish a new article on the subject of these clocks.

[2] "Triaté d'Horologie," containing all that is necessary to know about clocks and watches. By J. A. Lepaute, royal horologist. Paris, 1767.

[3] We must remember that they made clocks at La Chaux-de-Fonds, before making watches, while the contrary took place at Locle, where Daniel Jean Richard was the first horologist on a small scale.



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
31 Maiden Lane New York

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

PRACTICAL COURSE IN ADJUSTING

Published Price, $2.50. Special Reduced Price, $1.50

ALL JOBBERS, OR JEWELERS' CIRCULAR PUBLISHING CO.

Samuel Roy and his sons, which should find an appropriate place in one of our museums, has but a single wheel; it is without pinions, it goes eight hours, indicates hours, minutes and seconds and repeats the time every quarter of an hour.

As shown in Fig. 2, the figures representing the hours in this curious dial are disposed spirally. A single hand indicates simultaneously the hour and the minute; in following this spiral line, it lengthens automatically. On arriving at the culminating point, 12, the hand runs back and falling instantly and vertically downward from the XII, then continues its movement.

The usual wheel work of the minute train is thus done away with. The seconds hand moves from left to right for a minute and resumes its course from right to left during the following minute.

The wheel A (Fig. 3) is actuated by the motive weight B; its arbor carries the hour and minute hands, while its movement is regulated by the escapement (C) attached to the arbor of the seconds hand. This escapement admits of the use of two pallets; when the wheel acts on the entrance pallet, the arbor moves from left to right and produces a reverse motion on the exit pallet. The escapement has attached to its staff a rack or sector, F, of 15 teeth, which permits the passage of a double escapement carried by the potence G, fastened to the pendulum. Every minute, when the escapement (C) permits the wheel A to pass, the latter actuates the escapement H, attached to the pendulum, so that it imparts for the period of one minute the impulse necessary to maintain the oscillations.

As the pendulum is relatively very heavy (its weight is upwards of 25 pounds), the difference in the amplitudes is but slightly noticeable between the commencement and the end of the minute.

The bell work includes therefore a single wheel (J). This wheel has a double denture, or row of teeth, that of the hours and that of the quarter hours, operating the hammers (m n) striking the bells K. The movement of the wheel is regulated by two escapements placed at L, combined with the displacement of the counter-weight pendulum (M).

This aggregation is connected to the mechanism of the clock by the rod (N), which produces each quarter of an hour, the release of the bell-work of hours and quarter hours.

The single wheel clock we have just described was given to Charles Coulern by Jacob Robert, founder of the clock factory at Fontainemelori. M. Robert, who had it for 60 years, had never seen it go; several horologists who were entrusted with its repairs declared that it could not work. Charles Coulern succeeded in getting it in condition so well that since 1865 its performance has left nothing to be desired.

Samuel Roy and his sons have constructed other remarkable clocks with complicated movements,[4] but the capital piece here described may be considered as a masterpiece of mechanical construction, and we accord to it the standard of talent and of perseverance which should be ascribed to these horologists, contemporaries of Jacquet-Droz and of Maillardet.

[4]Bachelin. L'Horologerie Neuchâteloise, Neuchâtel, 1888.

Historical Watches.

IN a fascinating work entitled "Choses d'Autrefois," by M. Ernest Gagnon, account is given of a watch of exceptional value which was bequeathed by the dying Marquis of Montcalm. Among those who helped to support Montcalm after he had been wounded on the doubly fatal day,

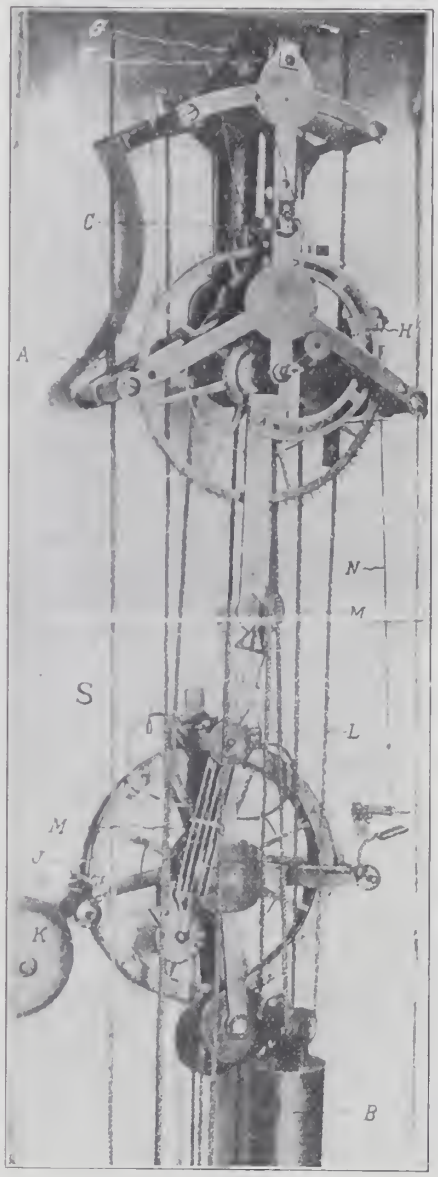


FIG. 3.

Sept. 13, 1759, was a young soldier of the Regiment of Berry, named Jean Jamme dit Bellegarde. He was born in Saint Louis de Versailles in the year 1732. He did not return to France with the regiment, but remained in Canada, and in 1761 married the widow of Louis Dupuis (Marie Francoise Garrigue or Guerv.). One of his grandchildren, a Madame Laflamme, when advanced in years, used to say that her grandfather possessed a watch of exceptional value which he had received from the Marquis of Montcalm on his deathbed as a keepsake. M. Gagnon, the author of "Choses d'Autre," has heard the same story from a number of other people in the County of Bellechasse.

But what, asks the writer, has become of that watch, associated with such hallowed memories—with the last moments of Montcalm's painfully closing life, and with the mournful thoughts that marked the announcement that he had ceased to breathe? Well, a few days after he had published his book containing the tradition of Jean Jamme Bellegarde's deathbed keepsake, M. Gagnon received a letter from the late Judge Baby, the well-known Canadian antiquarian and historian, which shed a strange light on the subject. Judge Baby wrote that there once lived in Quebec a family, the head of which was called Ainslie Young, who held an important government position. Mr. Young married a Mlle. Baby, daughter of the Hon. Francois Baby and Marie Anne Tarieu de Lanaudiere. Among the many children of this couple was one John, who studied law and became an advocate. He lived in Saint Louis St., within the walls. Being a near relative of the Judge and also his neighbor, they often saw each other. John (Ainslie) Young had several objects, which a picker-up of unconsidered trifles and especially a student of Canadian history with a collector's taste might well envy and covet. Among other possessions was a double-cased watch, which bore on one side, as the Judge had taken pains to verify, the arms of Montcalm.

This watch Judge Baby had handled again and again, and they drew from him admiration in accord with his young enthusiasm. At that time he was not more than 20 years of age. In 1853 a fire broke out in Young's house, and the room in which he slept and in which he kept his treasures was considerably damaged. Worst of all, the watch and pistols disappeared, and he could never afterwards find any trace of them. Did they become a prey to the flames or did they fall into the hands of thieves? Neither the owner nor his friend and kinsman was able to find an answer to this question. And was the watch really the one bestowed upon Jean Jamme Bellegarde by Montcalm?

Another historic watch has just been talked about. John McCord, founder of the McCord family in Canada, presided at the meeting called at Quebec at the house of Miles Prentice, innkeeper, on Oct. 30, 1773, to consider the expediency of petitioning for a house of Assembly. The watch by which Mr. McCord, who was a punctual man of business, timed the opening and closing of that meeting is still keeping time, and is still in the possession of a McCord. This watch, too, has a coat of arms.

A fire, Sept. 21, damaged the jewelry store of John O. Allen, West Nashville, Tenn. The ignition of gasoline is given as the cause of the origin of the fire.

Burglars, believed to be professionals, recently broke into the store of Frederick W. Hayes, Broken Bow, Nebr., and stole nearly $1,000 in cash and a large amount of merchandise, including jewelry. The thieves gained entrance through a back window and had little difficulty in opening the large safe.

"The Best is the Cheapest"

The oldest and the largest exclusive watch jobbers are watch specialists, and the best.

He who buys from the best selected stock buys cheapest.

Start your account now

M. A. MEAD & CO.

Jobbers of American Watches

NEW YORK
17 Maiden Lane

PITTSBURGH
Fulton Bldg.

CHICAGO
Columbus Memo. Bldg.

LANCET JEWEL SERIES MOVEMENTS

11 and 15 jewel, Open Face

Fitting regular Jewel Series Cases

Send us your cases we will do the fitting

PRICES ON APPLICATION



Sold either movement alone or cased up in solid 14k gold or 20-year gold filled swivel pendant

WRITE FOR SAMPLE

Every movement absolutely guaranteed

HIPP. DIDISHEIM & BRO.

NEW YORK OFFICE
49 Maiden Lane

CHICAGO OFFICE
Columbus Bldg.

Practical Course in Adjusting

Published Price, $2.50 Special Reduced Price, $1.50, Postpaid

THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York



Profit

Is what you are in business for—"Ball Watches" assure you several varieties.

1—A fair cash return.

2—Satisfied customers—most desirable "profit."

3—No preliminary repairing of movement—No fitting to case—No long regulation. Thus, saving your time is "profit."

4—No "price cutting" competitors.

Ball Watches
THE RAILROAD STANDARD

A "profit proposition" straight through for every reliable retail jeweler.

Write for booklet of facts and figures—We want an authorized agent in every locality.

THE WEBB C. BALL WATCH CO.

Ball Bldg.
Cleveland

Railway Exchange
Chicago

The Old Clock in the Tower of St. Rombant's Church, at Malines, Belgium.

THE old clock in the tower of St. Rombant's church, at Malines, Belgium, having been so frequently referred to of late as the second largest in the world, in connection with the largest clock in existence, just erected in New York harbor, a few details and data regarding it will doubtless prove of interest.

The principal dimensions and proportions of the dials of St. Rombant's church clock, which, before the advent of the American clock, for many years enjoyed the distinction of being the largest in the world, and are to-day the largest in Europe, are as follows: the large circles are of 11.72 meters diameter, the small ones 7.52 meters.*

The space left free between the two circles is 2.10 meters wide. It is in this space that the figures representing the hours are disposed, their height being 1.96 meters, with a breadth of 25 centimeters. The half hours are marked by dots or points, each 60 centimeters high and 42 centimeters in extreme width.

The hands, which mark the hours (one on each dial)—there are no minute hands—measure 5.62 meters in length and are 86 centimeters across at their greatest breadth.

There are four of these dials, which were set up in 1708, and have been repaired in 1775, in 1823, and the last time in 1871-74. The clock, constructed in 1527, by Vrancke-Wauters, worked until 1861, when it was equipped with an electric releasing or unlocking system by Canon Michiels.

The clock is especially interesting on account of its being equipped with a very old Flemish carillon. The history of this carillon was written some years ago by an archæological savant of Malines, Dr. Van Dorslaer, and we will add the salient features of his description to our data concerning the clock, which we obtained from a communication to *La Nature* by M. Reverchon.

The carillon is composed of 45 bells, divided into four octaves. The total weight of these bells is in the neighborhood of 35,000 kilos. Thirty-one of them were cast in 1674, by the celebrated Pierre Hémony, the most illustrious of European bell-founders. An excellent musician and profoundly versed in acoustics, Pierre Hémony, of Amsterdam, has left behind him a large number of peals of bells remarkable for their accuracy and harmony.

On other bells of Malines we find the names of various founders, but little less famous than Pierre Hémony; the Waghevens, who flourished at the end of the 15th and beginning of the 16th centuries; Melchior de Haze, of the end of the 17th century; Georges Dumery, of the first half of the 18th century, and above all, Andreas Van den Gheyn, of the race of Van den Gheyns, who have been renowned bell-founders since 1450.

The largest of the Malines bells, which sounds the Si flat, weighs 8,884 kilograms. It is modern and dates from 1844. The second largest, which sounds Do, dates from 1696; it is signed Melchior de Haze, and weighs 6,000 kilograms. The third, Ré, weighs 4,235 kilos, and the fourth, cast in 1498, by Simon Waghevens, weighs 3,000 kilos. The intricate mechanism of these chimes and some of the bells are shown in the accompanying illustration.

Since the installation of the first carillon, which contained eight bells, Malines has had an official bell-ringer.

Since 1881 this office has been held by M. Joseph Denyn, who has established a reputation for numerous installations of carillons and whose concerts are highly appreciated.

The dials, which, as already stated, were installed in 1708, were constructed by James Willmore, an English clockmaker, at that time resident in Malines. He received for the four dials and the hands a cash payment of 10,000 francs and a yearly pension, for 14 years, of 450 francs.

The accompanying illustration of the tower of St. Rombant's church shows two of the dials, which are of open work (skeleton dials) and applied to the face of the tower wall, their construction permitting their use for recording time, without impairing the architectural effect of the structure. Not very far from the church stands a monument around which the dial of the huge clock is reproduced in exact size in colored stone, and anyone who wishes to verify the statements regarding the dimensions can measure the periphery by walking around it.



SKELETON DIALS OF THE GREAT CLOCK IN ST. ROMBANT'S CHURCH, MALINES, BELGIUM.



CHIMES OF ST. ROMBANT'S CLOCK.

*This represents a circumference of 56 meters, so that each hour is marked by an arc of the circle three meters in length.

A. E. Palmer, Grand Forks, N. Dak., recently reported the loss of $600 worth of stock which was stolen by burglars. A ring was found on a window-sill at the Great Northern station.

A thief, during a storm at Belleville, Ill., about a week ago, used a diamond glass cutter on a display window in the store of Knapp Bros., at that place, and stole a tray of gold wedding rings worth $200. The empty tray was found in the alley south of the store the next morning.

American Watch Case Co.

The Stamp A.W.C.CO on a Watch Case is like the Government's stamp on a Gold Coin. Standard of merit and standard of style are both set by it.



C448



C452

14K **"SOLD BY US DIRECTLY TO YOU"** **18K**

9-11-13 Maiden Lane New York

The New Continental Watch Co.'s Movements.



0, 12 and 16 Size. 7 to 21 Jewels.
All Bridge Model and Pendant Set.

Fitting all American cases without any change, interchangeable pendant set, have steel seape wheels, exposed pallets, double roller, Arabic or Roman dials, with and without marginal figures. CONTINENTAL WATCH CO. on bridges, C. W. CO. on dials except otherwise ordered. Special name or nameless movements require four months' time for delivery. Packed in glass show box inside paper box. No expense has been spared to make these movements the best on the market for the money. Every movement absolutely guaranteed. A full line of finished material constantly on hand.

For Sale by all Jobbers.

JULES RACINE & CO., Exclusive Importers,

103 State St., Chicago. **37 MAIDEN LANE, NEW YORK.**

VACHERON & CONSTANTIN

VACHERON & CONSTANTIN

Special Railroad Movements

To secure and hold the railroad trade there is no more attractive and permanently satisfactory line than the V. & C. Special Railroad Movements.

The watches in question have been in use for many years by a great many railroad men on all important lines in this country, and have shown a degree of accuracy and reliability which is unparalleled.



Many railroad watch inspectors have assured us that the rigid requirements of a railroad watch are met by the V. & C. to a degree which is beyond criticism, and which places the line in a class by itself.

You should have a representative showing of these railroad movements — 17 to 21 jeweled, adjusted to heat, cold and position, and lever set—in order to get your share, and more than your share, of this most desirable class of business.

EDMOND E. ROBERT
Sole Agent

3 Maiden Lane **NEW YORK CITY**



18 K.

ESTABLISHED 1887

DUBOIS WATCH CASE CO.

Manufacturers of



14 K.

Fine Solid Gold Watch Cases

Specialties in Casing of

Chronographs, Repeaters and all kinds of Complicated Watches

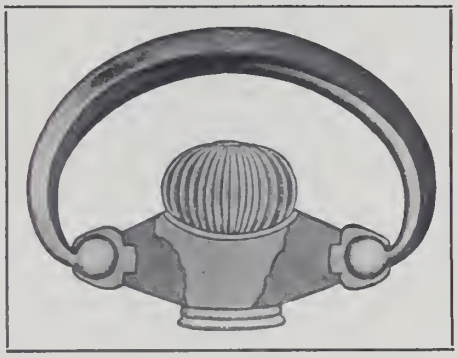
FACTORY AND MAIN OFFICE

NEW YORK OFFICE
21-23 Maiden Lane

316 Herkimer Street, Brooklyn, N. Y.

Wachter Patented

Patented July, 1905 — May, 1907



Ball-Bearing Bow

Foreign Patents

Great Care has been taken by manufacturers of watches and cases in scientifically developing watch movements and watch cases, and it seems strange that the most important of all, the WATCH BOW, should have been neglected—and WHY? Why should such a precious mechanism hang only on a piece of BENT WIRE such as the present WATCH RING is made of? The public is not yet aware of such facts, but will learn soon.

MILLIONS of annoyances caused by the present Watch Bow can be avoided by adopting our

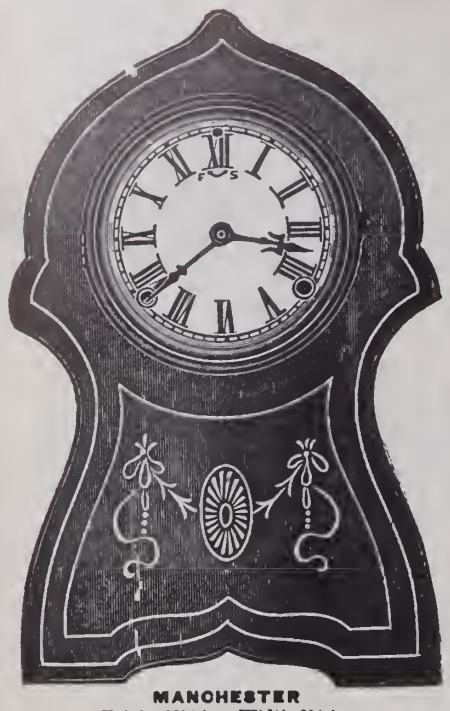
PATENTED BALL-BEARING BOW.

TO THE RETAILER:

Use our Bow also for repairing purposes. It is easy to attach and cannot come out. Write for illustrations and samples.

THE WACHTER MFG. CO., Hartford, Conn.

Manufacturers of Ball-Bearing Pendants and Bows, and Gold-Filled Neck Chains, 1/10 stock



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company
FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON



HALL CLOCKS

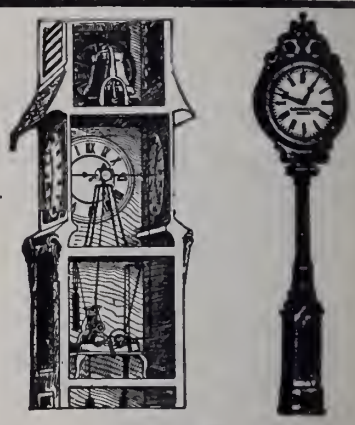
of nearly every style and description. The finest line we have ever placed on the market.

Our "Willard" is an extremely fine clock and the highest type of its kind.

Every first-class watch repairer should have one of our No. 13 Regulators. This clock has jeweled pallets and adjusted mercurial pendulum and is finely constructed throughout. We guarantee it to run, with proper care, within five seconds a month. The net price is from $100.00 to $123.00, according to style of case and circuit break, if desired.

Send for illustrated catalogue

WALTHAM CLOCK COMPANY
Office and Salesrooms, Waltham, Mass.



MAKERS OF
Tower and Street Clocks
For particulars write us, mentioning The Jewelers' Circular-Weekly
E. HOWARD CLOCK CO.,
EST. 1842. BOSTON, MASS., U. S. A.

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

ANNIVERSARY CLOCKS

Trade-mark registered.



Twenty different styles of cases fitted with
Genuine Anniversary Movements
From $8.00 to $65.00
Send for illustrations

The Bowler & Burdick Co.
Sole owners of the Anniversary Clock
CLEVELAND, OHIO

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address
St. Louis Watchmaking School, St. Louis, Mo.

OUR SPECIALTIES

A WESTMINSTER CHIME
Hall Clock
AT A POPULAR PRICE



6050. NEWPORT
Height 18 inches. Width 11½ inches

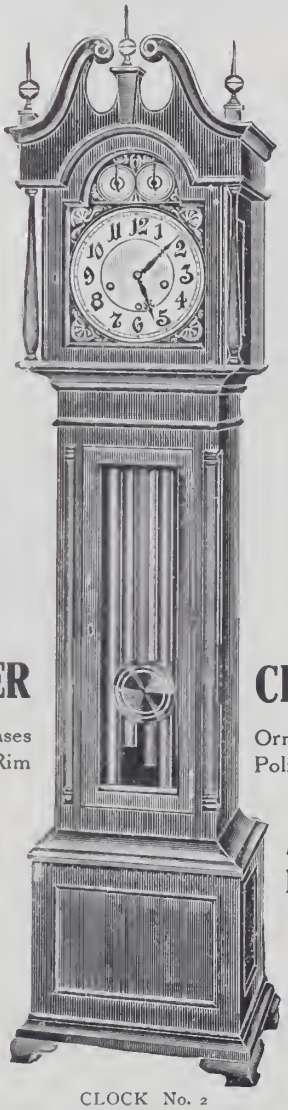


6051. NARRAGANSETT
Height 19 inches. Width 11¼ inches

IMPROVED WESTMINSTER CHIME MANTEL CLOCKS

Elegant Domestic Mahogany Cases
Raised Silver Dial Rim

Ornamental Engraved Gilt Dials, 6½x9
Polished Movement, Solid Pinions



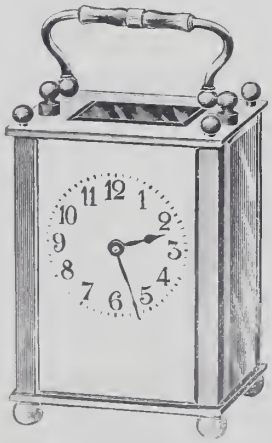
CLOCK No. 2
Genuine Mahogany Case
93 inches high 21 inches wide
13½ inches deep
Five-Chime Movement
Striking on Nickel-plated Tubes

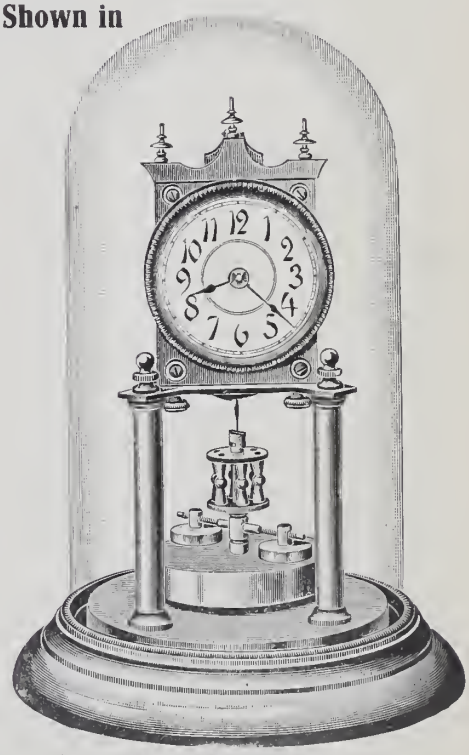
Complete Lines of Separate



High-Grade Cuckoo Clocks
Genuine Black Forest Clocks
Fine Steel and Brass Movement
Many Different Patterns

All Clocks Shown in Booklets



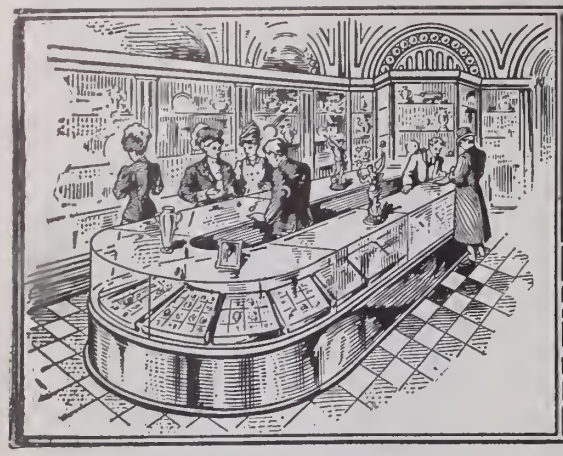


Urania 400-Day Clocks
Note Latest Improvement
Adjustable Pendulum Spring Attachment
Many Different Patterns

A COMPLETE LINE OF
FRENCH TRAVELING CLOCKS AND REGULATORS

SUSSFELD, LORSCH & CO. PARIS - 21 RUE DE L'ECHIQUIER NEW YORK - 37 MAIDEN LANE **IMPORTERS OF CLOCKS**

WRITE FOR BOOKLETS AND CIRCULARS



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Suggestions Offered by a Practical Jeweler to Overcome Certain Difficulties Met in the Trade

NEW HAVEN, Conn., Oct. 7, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

The jewelry business is one of the most dangerous businesses in which a person can be engaged for the reason that the stock in a good store is most valuable and the temptation of many people to get hold of some of it without pay is exceptionally strong. A jewelry store should be arranged with two lines of show cases and clerks should be stationed on both sides, so when a person comes in the store he can be under the eyes of the clerk in front and back of him (or her); there will then be little chance for a person to do any shoplifting.

No jewelry store, however, should be arranged with one line of show cases, just for that reason. The most valuable stock, such as diamonds and watches, should not be in the first show case, but kept as far away from the front door as possible, so that a person who tries to get away with valuable jewelry will have as long a distance as possible to go.

The first show case nearest the window should contain the cheapest goods, the next show case goods that are a little more valuable, and so on, the most valuable stock being in the last show case. A good plan would be to have solid gold and silver goods on one side and goods of a cheaper grade in the show cases on the other side. This arrangement will enable you to be on your guard and to protect your most valuable stock against theft. It is very desirable to have a diamond room in which to display diamonds, as this is a safer method than displaying them in a show case. A diamond broker, one morning, was showing diamonds in our store by the first show case and a young man was standing near him. I did not pay any particular attention to him, but he managed to get one of the papers of loose diamonds, so you see you cannot be too careful. It is a good plan to have trays of two different colors, *e. g.*, red for solid gold and blue for gold plated wares. For silver and silver plated goods you could have two other colors.

Jewelry stores ought to be located in buildings adapted to the special needs of the jewelry business and architects ought to make this a study. Jewelry stores should be very wide. It is well to have two show windows, the larger the better, but, by all means, the store should be wide, so as to have two lines of show cases. There should be plenty of room between the show cases and the wall cases, say, about five or six feet. The sash doors should not slide, but should lift up, so two clerks can conveniently use two adjoining sash doors at the same time. With this end in view, the ceiling ought to be about 20 feet high. As is well known, a high ceiling also improves hygienic conditions.

I believe that jewelers in all cities should organize, *i. e.*, form a society or club and meet at least every three months, or four times a year. Each jeweler should inform the members of his trade of his experiences and the dangers to which he is exposed. Each could inform the other of the tricks of swindlers, etc., and thus do mutual good to all concerned. I think jewelers can make just as much money by being friends with one another as by being enemies. What is the sense of one jeweler's antipathy for another jeweler, because both happen to be in the same business.

Why should one jeweler intentionally run down another jeweler's stock and hope, by so doing, to make a sale at his rival's expense. There is nothing gained in this way, in the long run All of these things leak out sooner or later. Jewelers should protect each other and try to do business in a square, upright and honest manner. Don't criticise another's trade unjustly and unwarrantedly.

Jewelers should make it a point, when visiting other cities, to pay their respects to fellow members of the trade and discuss and note down helpful business points which may be obtained from each other. Any "quick sellers" which the out-of-town jeweler carries should also be noted. You should make your store as attractive as possible as to gas fixtures, wall cases, counters, trays, the arrangement of stock, etc. Don't have anything dirty. An attractive store is a paying advertisement for any merchant. Always remember one person recommends another. No merchant has power to please everybody, but he can please a great many. The important things to be guarded against in the business are shoplifting, burglary, tarnishing and the sale of shoddy jewelry by merchants who are not legitimate jewelers.

I have found out that at least 75 per cent. of the jewelry thefts are committed by members of the female sex. This is a hard statement to make, but it is true.

It is a most difficult task to judge the honesty or dishonesty of those who enter the store. The ideal way would be to know who every person is, so if he does anything criminal you can get a warrant for his arrest. This knowledge, of course, is unobtainable, so one must simply do the best one can and use all the care possible. Shoplifting is a great curse to the jewelry trade and, in my opinion, any attempt by an adult to steal jewelry should be punishable by five years' imprisonment in State's prison. If a boy under 21 years of age is the guilty party, he should be sent to a reform school; if it be a girl, she should be sent to the industrial school until she is 21 years old. I believe that such a law should be passed by the Legislatures of all the States in the Union and a copy of it displayed conspicuously in all jewelry stores, show windows, etc., where everybody can see it.

Jewelry stores have not as much police protection as they should have. No jewelry store should be opened for business without at least a good detective. In a word, the jeweler should use every effort to keep dishonest persons out of his place of business.

C. S.

The Unusual in Business Literature.

IT is inherently American to long for, and look for, change—improvement—novelty. That very "unusualness" stamps the American wherever he may go and with however many other peoples he may mix. Your average Yankee among a crowd of other nationalities is invariably the most conspicuous—not, perhaps, in appearance, but in his way of looking at things, of saying things and doing things. He generally makes the most favorable and the most lasting impression, too, just because he is pleasantly "unusual." He does not try to be—he *is*—unusual, and he can't help it.

The "unusual" in advertising will ever be the most successful because it naturally gets the quickest attention. It would be a mistake to say that more eyes seek it than the ordinary kind. Really it *attracts* and *holds* more eyes than the commonplace can or ever will.

There may be nothing in a name—until it is advertised.—*Advertising Chat.*

Storekeeping Department.

The Retail Jewelry Store of S. I. Rodberg & Son, Baltimore, Md.

ILLUSTRATED below is the retail jewelry store of S. I. Rodberg & Son, Baltimore, Md., whose business was established in 1854. The store is located in the Hotel Caswell building, at 26 W. Baltimore St., and is 38 feet long and 18 feet wide, the ceiling being 15 feet high. The interior is attractively furnished with mahogany fixtures. There are three show cases, each eight feet long, made entirely of glass and having a base of mahogany and white marble. The cabinet drawers in the back of the case are lined with felt for the protection of the stock.

Special trays, lined with blue velvet, have been designed to match the show cases and fixtures.

There is a plate glass wall case, 25 feet in length, which has curved ends. On top of this are electric cabinet fixtures, the lights being enclosed in translucent glass. Half of this wall case opens into the corridor of the hotel, so that patrons going in or coming out that way are attracted by the display. The side wall fixtures match the large wall case, and are 25 feet long. They are embellished by two large beveled plate glass mirrors. On either side of the mirrors there is a watch repair case made of beveled glass and lined with felt.

The beauty of the mirrors is enhanced by electroliers and fancy electric lights, which are arranged close by.

The show window of this store is very striking, being made entirely of glass, thus allowing a full view of the stock on display. In the upper part of the show window is an electric clock, the different hours being indicated by means of electric bulbs. The flooring of the store is of terraza.

F. M. Dillon, Bonner Springs, Kans., is now at Gas City, Kans.



INTERIOR VIEW OF THE STORE OF S. I. RODBERG & SON, BALTIMORE, MD.

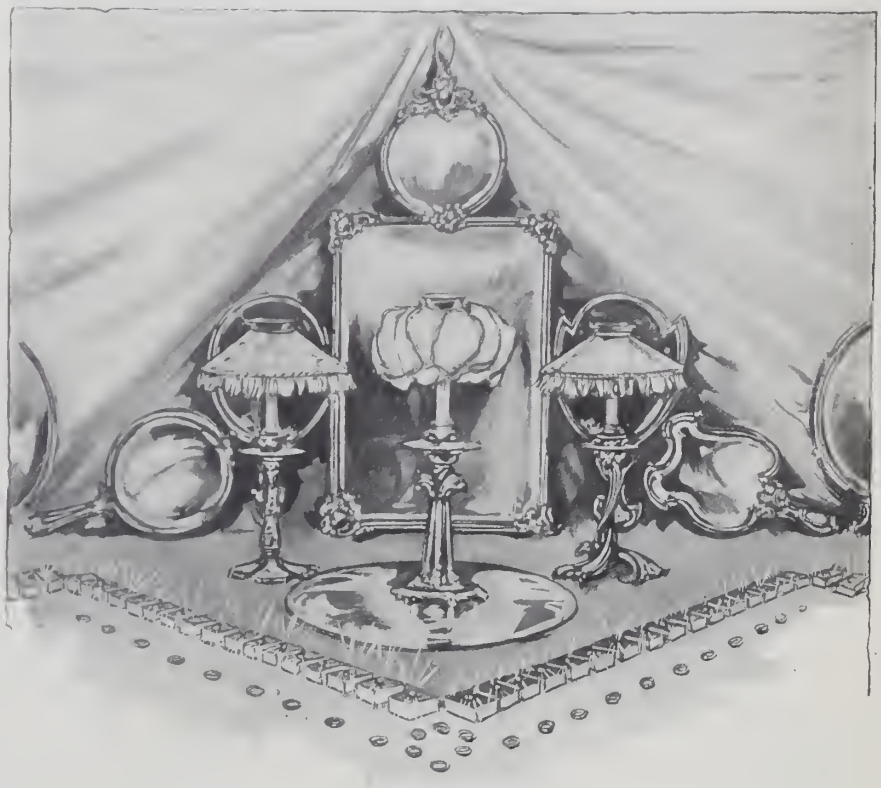
An All Hallowe'en Window Display.

THE Hallowe'en window illustrated herewith is composed of Hallowe'en features, with mirrors and hand glasses, reflectors of futures as a dominant group. The candelabra make another timely article, and when lighted will be reflected in the numerous glasses, making a brilliant exhibit.

The boxes contain engagement rings, and the wedding rings are arranged as shown in the illustration.

Inasmuch as courtships and sentiment are associated with Hallowe'en, rings are an important element of a Hallowe'en window display. All sorts of jewelry can be arranged at the sides and a good showing would be made by hall clocks or others with hands pointing to the figure XII.

An article offering suggestions in advertising to accompany this display will be found in the retail advertising department.



ORIGINAL ALL HALLOWE'EN WINDOW DISPLAY.
(Designed expressly for THE JEWELERS' CIRCULAR-WEEKLY.)

Know Thy Goods.

GENERALLY speaking, the services of a specialist are worth all he asks. This does not refer to the self-styled expert who is prepared to dash off an ad for boots, bonbons, jewelry or automobiles at a moment's notice and can grind out a whole series for all of them in a day and a half. It refers to the man who wants the run of the place, a second talk with the proprietor, if occasion requires it, and the privilege of making inquiries of workmen, heads of departments and clerks so that when he gets down to ad-writing he will be armed with a knowledge of what he is writing about and the points to be played up. He wants facts and won't write ads. until he gets them.

"The Ginger Bug and Other Things" is the title of another little book by Frank Farrington and published by the Merchants' Helps Publishing Co., of Delhi, N. Y. The book gets its leading title from an amusing little poem whose purpose is to instil a spirit of hustle and ambition into indifferent workers. The "other things" are genuinely good things, and act as sharp prods along the road to success. The pages are 3½x6 inches and bound in cardboard. The book sells for 10 cents.



How and What to Advertise for Hallowe'en and Thanksgiving

Examples of Early Fall Advertising Illustrated and Reviewed

HALLOWE'EN and Thanksgiving are two occasions on which the jeweler can advertise rings and novelties effectively. The eve of all Saints' Day, known as Hallowe'en, is every year becoming more and more popular both with the young and the old folks as a time of reunion and celebration. Thanksgiving's reputation as a day of good fun-maker, a neatly designed silver baby rattle for some confirmed old bachelor.

Unique hat pins, bar pins, lockets, bracelets, mesh bags, etc., will appeal to the gentle sex, while scarf pins, link buttons, rings, watches, cigar cutters, fountain pens, etc., will suffice for mere man. These are merely a few of the many articles which this week's issue, in the Storekeeping Department, an original design for a timely display.

The advertisements shown on this page were used during September. W. H. Carew, Streator, Ill., used the rather oddly designed advertisement shown in the group in a space of six inches, single column. The fact that clocks are advertised exclusively adds considerable strength to this announcement.

"Watches for Students" were advertised by the Plumb Jewelry Co., Des Moines, Ia., in a space of eight inches, single column.

During the State fair held recently at Wheeling, W. Va., C. N. Hancher, of that city, advertised briskly in the local dailies. The accompanying advertisement, which has been reduced from five inches, double column, offers an invitation to out-of-town visitors to call at the jewelry establishment and inspect the stock.

Andrew H. Frandsen, Monmouth, Ill., on Sept. 5, in a space of four and three-quarter



EARLY FALL ADVERTISEMENTS USED BY RETAIL JEWELERS IN DIFFERENT TERRITORIES.

home gathering and feasting has long since been established. Attractive little souvenirs should be advertised as suitable favors for those who gather round the festive board and the inevitable card board as well.

Besides these novelties a general line of articles might be advertised as gifts, but special emphasis should be laid on the former. In the way of silver novelties there might be sold at a moderate price paper cutters, silver-mounted scissors, stamp boxes, toilet articles, silver-backed hand mirrors, puff boxes and, what will prove a may be advertised and which never fail to please the recipient.

Neatly printed advertisements of not less than four and one-half inches, single column, should exploit this kind of stock in the local daily every day for at least two weeks before the occasion.

Seasonable catch phrases would be: "Hallowe'en Favors," "Hallowe'en Jewelry," "Thanksgiving Trinkets," "Gifts for Thanksgiving," "Thanksgiving Tokens."

The show window should not be forgotten and THE CIRCULAR-WEEKLY illustrates in inches, double column, advertised sterling silver spoons at 50 cents each, at a special sale. The remarkably low price attracted many patrons.

The announcement of T. & E. Dickinson & Co., Buffalo, N. Y., which occupied four inches, double column, gives a list of high-class articles suitable as wedding gifts. The general tone of the advertisement is dignified.

The J. J. Sweeney Jewelry Co.'s announcement, which was published in a local daily in Houston, Tex., during the early

Retail Advertising Department.

part of September, calls attention to solid gold signet rings, brooches, bracelets, watches and diamond rings, the range of prices of the latter being from $10 to $750. The other prices quoted are varied enough to appeal to a general class of purchasers. The entire announcement measures nine and one-quarter inches high by eight and one-half inches wide. The feminine figure alone in the announcement, used as the main illustration, occupied a space of nine and one-quarter inches by three and one-quarter inches. The omission of this illustration would not impair the appearance of the advertisement. In this space might be illustrated other articles of jewelry accompanied by suitable text. The feminine figure is inartistic, and, moreover, likely to evoke the risibility of other members of her sex, owing to the passé style of her sleeves. The pose of the left arm and hand is very awkward.

J. F. Safford & Son, Rochester, N. H., advertised timely articles in the shape of school watches. The printer, however, has hardly done justice to the typographical display.

The neat little advertisement of J. Abramson, Los Angeles, Cal., measures, in the original, only two and one-quarter inches, single column. In this small space we find a pleasing typographical display, neat border, a suggestion of freshness and newness, brief description and the quotation of a range of prices.

"All the New 1908 Ideas" makes a fitting introduction for the text which follows in the advertisement of seven inches double column of C. A. Tucker, Lincoln, Nebr. The text in the body of the announcement is about as general in style as possible, being, in fact, too general a style to adopt frequently. It is the consensus of opinion that the merchant in the home town makes his strongest plea for business by specializing, by quoting prices and by hammering on quality.

The advertisement of five inches, single column, of J. B. Ingalls, Rock Island, Ill., quotes no prices, neither does it mention any article specifically. The strongest part of the announcement is the phrase "Accept our word for it, or ask our patrons." The present text would make a good introduction in a larger advertisement.

Brock & Feagans, Los Angeles, Cal., call attention to an exhibition of cut glass in their show windows by means of a well-written advertisement of four inches, double column.

Reproduced herewith is a double ad. used by the Mermod, Jaccard & King Jewelry Co., St. Louis, Mo. Each ad. occupied a space of five and three-quarter inches, single column. This is a most desirable method of advertising, as it makes each of the two "specials" advertised prominent and makes a stronger impression than would be made if the desk lamp and rings were all advertised together in one announcement. This is an excellent example of special advertising.

A comparison of the ring advertisement of the latter concern and that of the Paul-Gale-Greenwood Co., Norfolk, Va., will show how much more effectively an advertisement appears with a terse description of the stock and the quotation of prices.

R. F. N.

What Some Jewelers Say.

IT'S Up to You—If you want new and up-to-date Xmas presents this year you surely will have to see our line and get our prices, and you can come early, select your presents and we will hold same for you until you are ready to lift them (engraving free) and no old stock. Everything new and up-to-date. Clark & Bigelow, Washington, Pa.

Jewelry Repairing.—The possibilities of repairing and reconstructing jewelry even in the most dilapidated conditions are great. Rings without sets can be rebuilt and new stones supplied. Set rings can be converted into signet rings. Old-time watch guards can be made into handsome necklaces. Old heirlooms, too dilapidated to wear, that have been laid aside, can be rebuilt and transformed into charming old-fashioned ornaments. All these things can be done by us in our repair department in such a neat and thorough way that the old brooch or ring or necklace becomes at once a most treasured piece of jewelry. A trial of some article will more than convince you of our superior ability to handle this class of work. E. H. Goulding's Sons Co., Alton, Ill.

A good watch will last a lifetime with proper care. A poor one is a continuous expense. Our stock comprises the best American and foreign makes in the various styles cases. Each watch fully guaranteed. Buckingham & Flippin, Lynchburg, Va.

Souvenir Spoons—Just as soon as a new design appears on the market our buyers secure it for our store. For that reason you can always find the latest here. The list: School buildings, library, post-office, bottle factory, clay works, city of Streator. We have these spoons in sterling silver and some are gold lined. Crest and birthday spoons. The latest things in crest and birthday spoons. W. H. Carew, Streator, Ill.

Confidentially there are just two sides to any question and no more. The question arises, where to buy jewelry. That means you have to decide between our store and others. To see our goods and make comparisons elsewhere is sufficient. Our perfect goods count, but our "rockbottom" prices settle it. If it's satisfaction you want, come here. R. E. Lockwood, Walton, N. Y.

Diamonds Endure Always—Since time immemorial the queen of all precious stones, the diamond, has been looked upon as the most desirable of all gifts. It is more appreciated, gives greater pleasure and has the most intrinsic worth of anything you can buy. Nothing safer as an investment, nothing more beautiful as an ornament. Our stock of fine diamonds is by far the largest of any other stock in the State, and our prices are guaranteed as low as you will pay elsewhere for doubtful quality. Special, $100 diamond rings for either lady or gentleman, on sale at $84.50; $75 diamond rings on sale at $62.50; $50 diamond rings on sale at $38.50. A. Rosenfield, Leavenworth, Kans.

Exclusive Jewelry—For birthday or wedding presents, jewelry of exceptional design and unusually clever workmanship will be found here, in a profusion of varieties. A fine assortment of rich cut glass and fancy hand-decorated china also carried in stock. Small profits satisfy us. Wedell Bros., Elgin, Ill.

"One Figure" more or less in the price of an article may mean quality or lack of quality. The path of safety lies between extravagantly high and ridicuously low



QUAINT LITTLE ADVERTISEMENTS OF W. C. STULL, VALDEZ, ALASKA.
[Rather an amusing but forceful argument why the home jeweler should be patronized is embodied in the second advertisement.]

An Attractive Booklet.

"BOOK of Diamonds" is the title of an attractively printed booklet of 48 pages, 5 by 8½ inches, which is being distributed by the Mermod, Jaccard & King Jewelry Co., St. Louis, Mo. The cover pages are gray, printed in dark red and black. The inside pages are of a fine quality of heavy gloss paper, and are profusely illustrated with fine half-tone reproductions of a varied assortment of high-class diamond jewelry. There are also shown illustrations of the various departments of the store. The price of every article illustrated is quoted.

The introduction contains a brief history of the diamond, including its discovery, composition, cutting, etc., and this leads naturally into a description of the facilities possessed and advantages offered by the concern in the way of cutting and purchasing diamonds. Among the articles illustrated are several which are noteworthy for artistic workmanship and originality. Readers of the book are informed on the last page that the concern's large catalogue, entitled "Book of Gifts," will be forwarded, postpaid, upon request. The booklet is dignified in tone, and will undoubtedly impress the better class of purchasers.



$25,000.00

The largest single expenditure, by any specialty manufacturer, has just been made for the production of the 1908 Catalogue of

Waterman's Ideal Fountain Pen

For Jewelers

and their clerks, to aid in the selling and handling of this well known Standard Line.

The merit of Waterman's Ideal Fountain Pens is always maintained, and over

$100,000.00

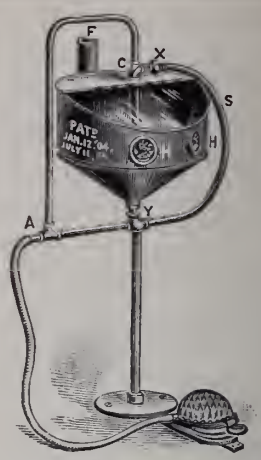
spent annually, for advertising, to increase your sales and make the line more interesting and profitable.

Mr. Jeweler:—

A copy of our new Catalogue will be forwarded to you, upon request, to aid you in selling the line. It will fit in your show case drawer, where it will prove to be one of the most valuable aids you have ever received.

L. E. Waterman Co., 173 Broadway, N. Y.





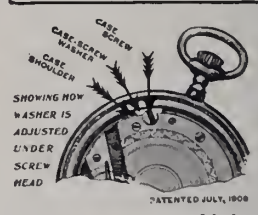
A Small Compound Sand Blast

Price, $20.00 Foot Bellows, $6.00

WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MALE of Galvanized Sheet Iron, 12 inches diameter, Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc., etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.
JEWELERS' TOOLS, FILES AND SUPPLIES
24 JOHN STREET, NEW YORK



PATENTED PERFECT FITTING CASE SCREW WASHER

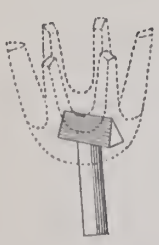
Perfect fitting under screw-head and always ready for use. Holds movements securely, even if screw shoulder on case is worn away or sprung. Made in all sizes. Prices, gross, $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.

For sale at all material houses.

S. URICH,
334 Columbus Ave. New York City

Practical Course in Adjusting. Published Price, $2.50. Special Reduced Price, $1.50. All jobbers, or Jewelers' Circular Publishing Co.

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2128.—**To Sharpen Files by Chemicals.**—*How can I sharpen old files? I have many lying around my repair bench which I could use if they could be sharpened in some way.* S. F.

ANSWER:—Files may be sharpened by chemical means so they will be very satisfactory, but they do not serve so well for fine work because the alignment is partly lost. There are several ways of sharpening them: (1) Boil the files in a strong washing soda or potash solution in order to free them from all grease, oil or gum. They should be boiled only long enough to clean them, then dipped into a solution of four parts of water and one part of nitric acid. The length of time depends on the file; if fine cut, then a few minutes will suffice. Coarser ones require a longer immersion. (2) Clean the files as above, then wash in warm water and dry by heat. In a flat wooden vessel put 1½ pints of warm water and in this lay the files. Mix together finely powdered blue vitriol, three ounces; powdered borax, three ounces, and put this over the files. With a wooden stick stir well together and move the files so the mixture will come in contact with all parts of the files. Add to this 10½ ounces of sulphuric acid and one-half ounce cider vinegar. After a short time remove, the fine files first, rinse off in water, dry and oil with olive oil. (3) Files may also be sharpened with a sand blast. Clean them first, as above, then hold them under the sand blast, using sharp glass or flint sand, which will freshen them up so they will cut better. Files are quickly cleaned with a steel circular scratch-brush secured to a fast-running lathe. Files will cut best when clean and free from oil or gum. They are often thrown aside as worn out, but a thorough cleaning will often put them in excellent condition.

QUESTION No. 2129.—**Foils for Stones**—*How are the foils made for the various colored stones?* F. S.

ANSWER:—Foils are made of sheet tin or copper, silvered and rolled thin between rolls, polished or colored according to the color desired. For cheap articles, the tin is employed, but for the better class of articles copper is used. The silvered and polished metal leaves are employed where white foil is wanted. The same is used for colored foils, by varnishing over for the various colored stones. We will give a few colors which may be used. (1) *Blue.*—Turnbull's blue ground with pale quick-drying oil. (2) *Green.*—Pale shellac dissolved in alcohol and tinged green by dissolving verdigris in it. (3) *Yellow.*—A weak solution of alcoholic shellac can be tinged to obtain various shades of yellow with the following: Tumeric, annatto, saffron or socotrine aloes. Dissolve any of the above in the alcoholic shellac. (4) *Red.*—Carmine dissolved in spirits of hartshorn. (5) *Garnet*—Dragon's blood dissolved in rectified spirits of wine. (6) *Amethyst.*—Lake and Prussian blue finely ground in pale drying oil. (7) *Ruby.*—Lake ground in shellac varnish. Is used when the color turns on the purple. Bright lake ground in oil is used when the color turns on the scarlet or orange.

QUESTION No. 2130.—**Gilding Liquor.**—*How can I make a gilding liquor for freshening up gold trinkets?* G. L.

ANSWER:—A gilding liquor, suitable for dipping and freshening up gold articles, is made with alum and common salt, one ounce each; purified niter, two ounces; water, one-fourth pint. The cleaned pieces are dipped in this for just a moment, then rinsed in cold water and dried. If the gold articles remain too long in the dip, too much gold will be dissolved from the surface.

QUESTION No. 2131.—**Glue for Ivory and Leather.**—*What kind of glue is suitable for mending ivory? Also give me a formula for a glue suitable for fine leather pocket books.* G. I.

ANSWER:—A glue that is suitable for ivory and bone repairs is made by boiling isinglass in water until it is very thick, when enough zinc-white is added to make the whole of the consistency of molasses. If this is applied to the parts to be mended while warm, it will cause the glue to fill better in the fine breaks and will hold better. A glue best suited for fine leather goods is made of rye whisky, eight ounces; water, eight ounces; starch, two ounces. The whole is mixed together into a paste. Dissolve three-fourths ounce of good glue in eight ounces of water, and to this add two ounces of turpentine. Mix all together. Put in a bottle and keep for use.

QUESTION No. 2132.—**Coloring Gold Jewelry After Repairing.**—*After repairing and soldering gold jewelry the pieces are very much discolored. Please give me a formula for restoring the color by dipping.* C. G.

ANSWER:—To color gold jewelry, two coloring formulæ may be used. For the first usually a dip is made of 170 parts muriatic acid, 230 parts saltpeter, 115 parts cooking salt, 150 parts water. For the second a strong color, frosted or matt, prepare the following: 20 parts cooking salt, 30 parts concentrated muriatic acid, 10 parts nitric acid, 400 parts of water. Swilling the gold pieces in this dip will in most cases bring out a good color. But should the coloring not be satisfactory, then it is best to go over with a soft brass wire scratch-brush, secured to the lathe, using plenty of water in which was put a little soap bark. Scratch-brush the gold very lightly until it all looks clean and even. Rinse off well, and if the color is not right then plunge into the coloring dip again.

A Peculiar Result in Attempting to Oxidize Green Gold.

(Laboratory Experiment, described in the *Brass World.*)

IN attempting to oxidize a green gold deposit obtained by the electro-deposition of a gold solution containing a small quantity of silver, a peculiar phenomenon was produced. It was believed that, inasmuch as the gold deposit contained considerable silver, it would be attacked by a hot liver of sulphur solution. It was in making this experiment that the effect was noticed.

The green gold deposit itself, when plated upon brass, could not be changed in any way by immersion in a hot liver of sulphur solution, even though strong. A number of pieces were tried in this manner and it was found that one of them was colored nearly black by the liver of sulphur, while the others were not affected.

It was finally discovered, however, that the piece which was thus turned black by the liver of sulphur had been silver-plated, and over this the green gold had been deposited.

In order to confirm this result, a number of articles of brass were first silver-plated and then given a green gold deposit, and a number of others were not silver-plated, but the green gold was deposited directly on the brass. All of the pieces which had been silver-plated and then given the green gold deposit, were colored black by the liver of sulphur, but those on which the gold had been deposited directly on the brass were not in any way affected. In other words, if an article is first silver-plated and then given a green gold deposit, it will be colored by the liver of sulphur, but if placed directly on brass or copper (this was also tried) the gold is not colored.

Why this should take place is not clear. The green gold deposit that was put on was quite heavy. In fact, a deposit of half an hour was tried and the same result was obtained. The gold deposit was scratch-brushed before applying the liver of sulphur.

The color produced by the liver of sulphur is not particularly satisfactory for ornamental work, as it has a slaty shade, but these results are given more to show the peculiar results than to advocate any use for it.

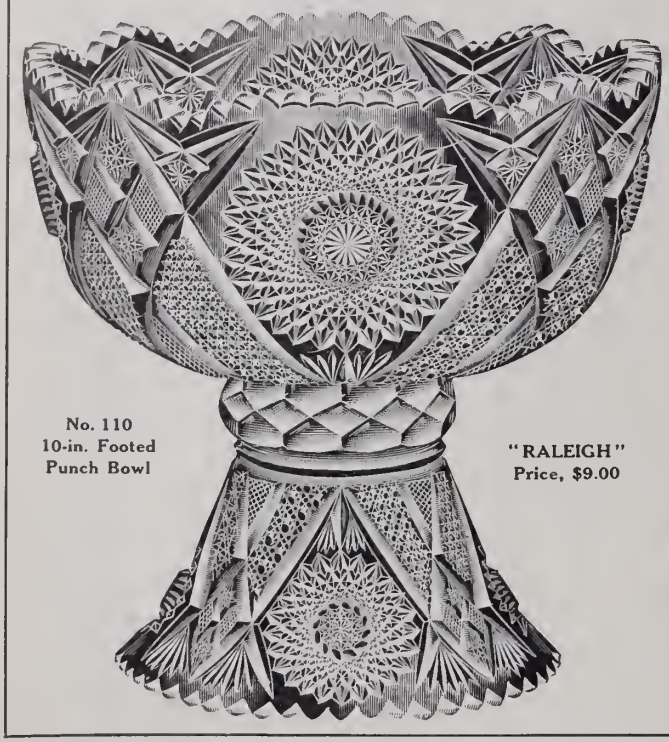
There has recently been placed upon the market a substance known as glazoloid, which, it is claimed, will prevent the tarnishing of silver and gold and silver-plated ware. It is also claimed that the substance imparts a brilliant, permanent luster to combs, hair ornaments, etc. The article to be treated is first cleaned from all grease spots or other marks, and is then painted with the glazoloid by a few up and down strokes, care being taken that an even and smooth surface is obtained.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .



No. 110
10-in. Footed
Punch Bowl

"RALEIGH"
Price, $9.00

One of Our Leaders

Quality Glass..

We give you quality at a reasonable price

Send for Catalogue

Kelly & Steinman, Inc.

Manufacturers of Rich Cut Glassware

HONESDALE, PA.

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway, Bet. Cortlandt and Dey Sts.
688 Broadway,
723 6th Ave.,
New York.

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK.

PATENTS

obtained on inventions and designs. Trade-marks, prints and labels registered.

R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D.C.



We make a large assortment of Jewel Boxes, Stick Pin Cases, etc.

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

TRADE R MARK

C. F. Rumpp & Sons

PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway

UMBRELLAS—The Jewelers' Line



KREIS & HUBBARD
MANUFACTURERS
252 Franklin Street CHICAGO

You can guarantee our gold and silks. We stand back of you.

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Pottery Products of the United States in 1907.

THE total value of the pottery products of the United States in 1907, as reported to the statisticians of the United States Geological Survey, was $30,143,474—a decrease of $1,297,410, or 4.13 per cent. from the value in 1906. Compared with the figures for 1905, however, those for 1907 are much larger, showing a gain of $2,224,580, or 7.97 per cent., and the value of the 1907 products is more than twice as great as that of the pottery made in 1898.

As in former years, pottery products, except earthenware and stoneware, were reported from but few States in 1907. White ware, or what is known as "general ware," was produced, as in 1906, in nine States, sanitary ware in seven States, and porcelain electric supplies in nine. Red earthenware, the commonest of the pottery products, which can be made from almost any red-brick clay, was reported from 32 States.

RANK OF THE STATES.

Ohio was the leading pottery producing State, with wares valued at $13,533,199, or 44.90 per cent. of the total. This is a decrease of $457,160, or 3.27 per cent. from the value of the wares in 1906, which was $13,990,359, or 44.50 per cent. of the total. In 1905 the value of the Ohio wares was $13,024,071, or 46.65 per cent. of the total

New Jersey was second in rank in 1907, with wares valued at $6,985,626, or 23.18 per cent. of the total, as compared with a value of $7,282,658, or 23.16 per cent. of the total, for wares produced in 1906.

West Virginia, fifth in rank in 1906, passed both New York and Pennsylvania and became third in 1907, with wares valued at $2,159,132, or 7.16 per cent. of the total, as compared with wares valued at $1,588,555, or 5.05 per cent. of the total, in 1906—an increase in 1907 of $570,577, or 35.92 per cent.

New York was fourth in both 1906 and 1907, the value of the product in the latter year being $1,934,498, a gain of $66,151, or 3.54 per cent.

Pennsylvania, which was third in 1906, with wares valued at $2,410,817, was fifth in 1907, the value of the wares decreasing to $1,309,878, a loss of $1,100,939, or 45.67 per cent.

GREAT POTTERY CENTERS.

The two leading pottery States—New Jersey and Ohio—produced in 1907 more than 68 per cent. of the pottery of the entire country. In New Jersey 93.32 per cent. of the total for the State was made in Trenton; in Ohio the great pottery center is East Liverpool, but its proportion of the State's total in 1907 was much less than than of Trenton, being but 42.33 per cent. In 1906 these cities produced, respectively, 93.25 per cent. and 43.98 per cent. of the State totals. Together the two cities produced 40.63 per cent. of the value of the pottery for the whole country in 1907, Trenton contributing 21.63 per cent. and East Liverpool 19 per cent.

VALUE OF PRODUCTS OF DIFFERENT CLASSES.

The wares known as "C. C." "white granite," "semiporcelain," and "semivitreous porcelain," representing the general household wares and composing the bulk of what is known as "pottery," are from a monetary standpoint the most important pottery products of this country, their value amounting in 1907 to $13,913,680. As compared with the value of these products in 1906, this is a decrease of $238,823, or 1.69 per cent.; it is, however, a gain of 5.43 per cent. over the value of such wares produced in 1905. Ohio was the leading producer, reporting wares valued at $9,419,960, or 67.70 per cent. of the whole. West Virginia stood second, with wares valued at $1,651,732, and New Jersey, which held second place in 1906, was third in 1907, with products valued at $1,225,691.

The most interesting of the pottery products—china, including bone china, delft, and belleck ware—showed a slight increase in value, from $1,787,776 in 1906 to $1,930,669 in 1907, a gain of 7.99 per cent. As in previous years, these products were reported from but four States, with New Jersey at the head and New York second. These States produce nearly all the china made in this country.

Red earthenware was reported from 32 States, with Massachusetts at the head, Pennsylvania second, and Ohio third in value of products. In 1906 Ohio stood first, Massachusetts second, and Pennsylvania third. The total value of this ware in 1907 was $845,465, as compared with $909,262 in 1906—a loss of $63,797, or 7.02 per cent. As compared with the value of the products in 1905, however, the 1907 value is greater by $64,828, or 8.30 per cent.

Stoneware and yellow and Rockingham wares were reported from 30 States in 1906 and from 29 in 1907, Montana dropping from the list. Ohio was the leading producer, reporting in 1907 wares valued at $1,648,213, or 38.5 per cent. of the whole. Illinois was second and Pennsylvania third in both years. The total value of these products in 1907 was $4,280,601, a gain over the value in 1906 of 2.07 per cent.

Sanitary ware and products of the porcelain electric supply branches of the pottery industry, being used almost exclusively in construction, showed a decline in value as the result of the decrease in building operations. The output of sanitary ware in 1907 came from seven States, the value amounting to $4,863,222.

IMPORTS, EXPORTS AND CONSUMPTION.

The pottery imports into the United States in 1907 were valued at $13,585,612 and the domestic production at $30,143,474, a total of $43,729,086. After deducting the exports (domestic $1,131,641 and foreign $36,538), there appears to have been a net consumption of pottery products valued at $42,560,907, of which the domestic production was 70.82 per cent., as against 72.26 per cent. in 1906. Although the proportion of domestic production to consumption declined slightly in 1907, its trend in previous years has been steadily upward, and it will no doubt continue to increase until the domestic potter will supply the demand for the higher grades of his wares as he now supplies that for the lower grades. The general tendency in quality of domestic pottery is undoubtedly upward, and the fact that there was a marked advance during 1907 in the production of distinctively American china augurs well for the future of the industry.

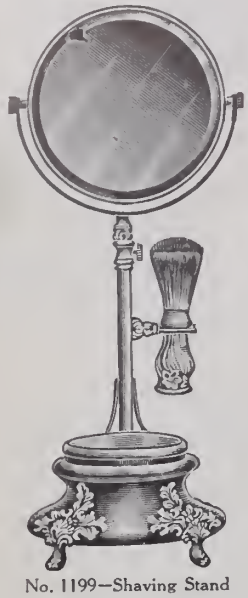
A statistical report on the clay-working industries of the United States, prepared by Jefferson Middleton, of the United States Geological Survey, has just been published by the Survey as an advance chapter from "Mineral Resources of the United States, Calendar Year 1907." Copies of this report may be obtained by applying to the Director of the Survey at Washington, D. C.

King Alfonso in a Hurry to Buy Jewelry.

BEFORE leaving for France after his recent visit to England, King Alfonso made a call on a well-known firm of jewelers in Regent St. After a cursory glance around the show rooms he looked at his watch and exclaimed:

"I wish to buy a few things, but am in a great hurry."

He purchased a number of sets of game bird menu holders in silver and enamel, a gold elephant charm, some handsome diamond ornaments, and other pieces of jewelry, then remarking that he had only 10 minutes in which to catch the train, suddenly swept up all the articles from the



No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW few really useful, practical articles you have for Men?

Here Is One - We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in "Dorantique," Copper, Nickel, Brass and Silver Plate

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios : Apollo Silver Co.

WORKS { 4-5 Marion Street / 205-207 Lafayette Street

544 Broadway, NEW YORK

HALL CLOCKS

The Best Tubular Chimes

GRAND PRIZE ST. LOUIS
—: 1904 :—

BAWO & DOTTER

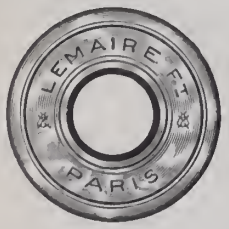
26-28-32-34 Barclay Street, New York

IMPORTERS AND MANUFACTURERS

Fine Imported Clocks

OF EVERY DESCRIPTION

SEND FOR CATALOGUES



LEMAIRE OPERA GLASSES

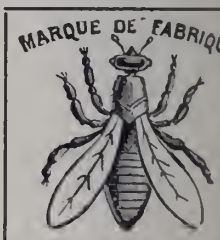
LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER

37 MAIDEN LANE, N. Y.



All Genuine Glasses Bear This Mark

Large Variety in All the Latest Styles

Mr. Jeweler: Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner Established 1870 **FANS** and Novelties for the Jewelry Trade **520-522 Broadway NEW YORK**

counter and, without waiting for them even to be put in paper, thrust them into his pockets and was gone, the visit occupying just three minutes!—*Ladies' Pictorial.*

World Expositions in Various Lands.

American Exhibitions in London Next Year.

THE announcement is made that a Golden West and American Industries Exhibition is to be held at Earls Court, London, England, from May to October, inclusive, 1909. The commissioner for the United States in this enterprise is J. W. Ryckman, who may be addressed for the present at The Ansonia, 73d St. and Broadway, New York. He states in a letter to the Bureau of Manufactures:

"This exhibition will be conducted under most distinguished British and American patronage (the Lord Mayor of London heading the advisory committee, which includes also a number of American consuls in the United Kingdom). It will take place in England's most popular exposition grounds, in which the first and only distinctly American exhibition in the United Kingdom was held in 1887. That exhibition was successful in promoting an immense increase in the commerce of this country with Great Britain and Europe, and it is quite certain that the one now being organized will be of immeasurable service in bringing about a still larger participation of American manufacturers and producers in the commerce of Europe. The opportunity is timely and exceptional.

"The exhibition of any invention will not prejudice the inventor's right to apply for and obtain a British patent, provided the exhibitor gives notice to the comptroller of the British patent office of his intention to exhibit the invention, and before or with six months from the date of the opening of the exhibition applies for a patent."

International and Colonial Exhibition Next Year.

Consul-General Robert J. Wynne, of London, reports that he is in receipt of a communication from Imre Kiralfy, commissioner-general of the Franco-British Exhibition, stating that it has been decided to hold in the palace and grounds at Shepherds Bush, London, during the Summer of 1909 a great international and colonial exhibition, expressing the hope that the project will have the co-operation of the United States Government.

With a view to making the exhibition a success, the commissioner requests to be placed in communication with commercial and industrial bodies who take particular interest in exhibition matters, in order to secure an important display of exhibits from the United States.

International Art Exhibition Next Year at Munich, Germany.

Count Von Hatzfeldt-Wildenburg, the German chargé d'affaires at Washington, transmits copies of a programme of the Tenth International Art Exhibition, to be held at Munich from June 1 to Oct. 31, 1909. The collective exhibits will be from the various European countries and the United States, to which are admissible works of art in the different branches—painting, sculpture, architecture, engraving and art industry. First and second class gold medals will be awarded on the basis of artistic value of the works alone, without regard to distribution among states or art centers.

A limited number of the programmes printed in English may be obtained from the Bureau of Manufactures. The German chargé d'affaires, in forwarding these, writes in part:

"The Royal Bavarian Government and the Munich Artists' Association, in conjunction with the Munich Secession (school of impressionist art) will direct all their energy toward insuring as full success to this exhibition as accompanied its predecessors, and with the co-operation of foreign countries, toward making it afford a brilliant representation of international art.

"If there should be a large participation of American artistic circles in the exhibition, the German Imperial Government would have no objection to sending a special Government commissioner to represent them."

Exhibition of Inventions and Appliances at St. Petersburg, Russia.

In reporting that an international exhibition of latest inventions will be held from April 21 to June 23, 1909, in St. Petersburg, in the Michael Manege, Consul James W. Ragsdale outlines the programme:

It will be organized by the Society of Military, Marine and Rural Science, which enjoys the Imperial patronage. The programme of said exhibition embraces subjects referring to military and maritime technics, to the management of estates, to ways of communication, to constructive work and to other branches of national economy, as, for instance, to new industrial and factory appliances, to electrotechnics, to novelties contributory to the comfort of the home and to improvements in fire-fighting appliances.

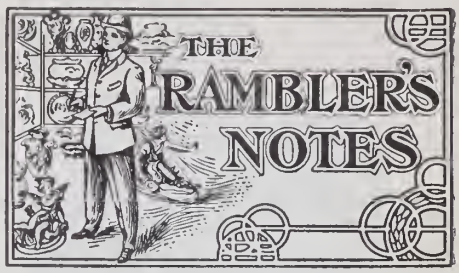
New inventions in the sphere of the fine arts, medicine, sport, etc., are also included in the programme. Exhibitors may benefit by free return carriage of their goods from the exhibition. Foreign exhibits will be admitted duty free on condition that they be returned abroad within two months from the closing of the exhibition. Exhibitors will be required to remove their goods within five days from the close of the exhibition.

Applications to participate in said exhibition must be presented not later than Jan. 14, 1909.

Postponement of the International Exposition at Tokio, Japan.

The State Department makes the announcement officially that the world's fair which was to have been held at Tokio in 1912 has been postponed by the Japanese until the year 1917.

L. Walker, formerly of Peoria, Ill., is now in business in Ridgway, Pa., where he has opened an attractively furnished store at 107 N. Broad St.



IMPORTED CRYSTAL AND POTTERY

C. J. DIERCKX, 38 Murray St., New York, who has recently become the sole agent in the United States for the firm of Bayerische Krystallglasfabrik Steigerwald Ludwigsthal, N.D.B., is at present exhibiting an attractive line of Bavarian crystal, gold and enameled glass ware. Included in this display are crystal crushed fruit dishes showing a white leaf pattern against a delicate green background. Ice cream sets, some in gold and white and flashed enamel designs are also shown, together with sets of dainty glass grape washers. These offerings are enameled in attractive patterns. Mr. Dierckx has also added a line of art pottery which includes many unique styles and shapes in imitation of mahogany, rose wood and brier wood. Some of the vases are outlined with pattern designs of flowers which can be painted in by china decorators. Many of the objects shown are modeled after antique designs. The coloring and workmanship is excellent.

*

RICH CUT GLASS FOR THE HOLIDAYS

AT their warerooms, 36 Murray St., New York, C. Dorflinger & Sons, Inc., are at present offering an attractive line of cut glass, which includes many dainty novelties suitable for the retail jeweler's stock. Vases in a number of shapes and sizes are shown in many cuttings, among which is one with a round base and long, slender stem, embellished with heavy pattern. One of the larger pieces now on exhibition is a cut glass lamp which combines beauty with utility. It is heavily built and is decorated with a most attractive pattern. The display of bonbon dishes, nappies and fruit and salad dishes is larger than ever before. Large and small cut glass serving dishes suitable for bread or cake trays are cut in attractive patterns, which include the staple star designs. Many other pieces are also prominent in this display, most of which will surely meet with the approval of jewelers seeking attractive articles for their holiday stock.

THE RAMBLER.

A. W. Harwood, Barre, Mass., contemplates moving to Athol, Mass., in the near future.

A fire was discovered early one morning, recently, in the rear of the store of the Petter Jewelry Co., Hannibal, Mo., but the prompt work of the fire department prevented the spreading of the flames to an adjoining building. The building occupied by the jewelers was damaged to the extent of $900, and the jewelry stock was also considerably damaged. The loss is said to be fully covered by insurance.

Mercantile Fountain Pens



Show Case supplied with 1½ dozen assortment.

bridge the gap between high priced pens and the cheap kind that are sold with misgivings. The various assortments permit a dealer to arrange his department as may be desired.

The assortments with which we furnish our attractive show cases are as follows:—

1 dozen	. .	$15.00 net
1½ "	. .	29.40 "
2 "	. .	35.40 "
3 "	. .	56.70 "
4 "	. .	65.75 "
6 "	. .	102.00 "

The margin of profit on this line is very liberal, and the satisfaction resulting from use is well known. Send for complete catalogues showing styles and show cases prepared for display purposes.

Our handsome, new Plate Glass Show Cases for 2 and 4 Dozen Assortments are particularly worthy of your careful investigation.

Write for complete catalogues to-day.

Aikin-Lambert Co.

Established 1864

138a St. James St., Montreal. 15-19 Maiden Lane, New York



We Repair Jewelry

Make It To Order, Alter and Match It

Many "Jewelry Repairers" are such in name only. The jobs they receive are turned over to us or some other bona-fide repairer.

Deal with us direct and save the middleman's profit.

Twenty-five years' experience is a sure guarantee of good results.

Mountings, Bracelets, and Special Order Work. Coloring and Plating.

BRESLAVSKY BROS., 51-53 Maiden Lane, New York

JOHN AUSTIN & SON



Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R. I.

We Do Our Own Smelting.

Frank Dederick. ***Established 58 Years.*** **James E. Dederick**

James H. Dederick's Sons,

Assayers and Bullion Dealers.

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.

We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars. Small rolling for the trade.

ALL QUALITES OF GOLD AND SILVER SOLDER.

16 Maiden Lane .. .. NEW YORK.

We buy Old Gold and Silver.

L. LELONG & BRO.

GOLD AND SILVER REFINERS, ASSAYERS AND SWEEP SMELTERS.

S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE



S. MARTIN

Jewelry Auctioneer

205 Farwell Avenue MILWAUKEE, WIS.

L. D. 'Phone, Lake 663

¶ I sell only for Jewelers who prize their standing for honesty and reliability — carry no stock of my own to sell.

¶ Refer to the Mermod, Jaccard & King Co., of St. Louis, Mo.; L. T. Combs & Co., Omaha, Neb.; L. Lechenger, Houston, Tex.; Rushmer Jewelry Co., Pueblo, Col.

Send for Book on

"How to Run an Auction"



JEWELER'S WORK BOX

Price Each, $1.00

EVERY JEWELER NEEDS ONE
THE MOST PERFECT BOX MADE

Manufactured and For Sale by

WILLIAM DIXON, Incorporated
39 John Street NEW YORK

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD. SILVER. FILINGS. SWEEPINGS & c..

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.		14 K. 66c. per dwt.	
10 K. 50c. "	"	16 K. 74c. "	"
12 K. 58c. "	"	18 K. 82c. "	"

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

CRUCIBLES.



Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street,
NEW YORK



SEND YOUR SWEEPS to the

Cincinnati Gold & Silver Refining Co.

REFINERS, ASSAYERS AND SMELTERS
Office, 523 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO
Highest Price Paid for Gold, Silver and Platinum Platinum and Gold Filings Refined by the Russian Method

PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N. J.



THE TEST OF SELLING ABILITY

Is a record of sales made by our firm during the past ten months given below. Year after year we present to the Jewelry Trade the strongest credential evidence of unequaled ability. Will be pleased to send our references of former triumphs covering a period of a longer partnership of Jewelry Auctioneers than ever before existed, numbering hundreds, covering every important city. In the leading twenty-five cities we have sold from two to nine engagements.

We have sold more merchandise—conducted more successful sales—than all of our competitors combined. It costs no more to secure our services than that of men with no recognized talent.

SALES MADE DURING THE PAST 10 MONTHS:

KEIL & HETTICH, entire stock, $75,000, eight weeks. Our ninth sale in Chicago.

BISKIND BROS., seven weeks. Our seventh sale in Cleveland, O.

The J. C. MELLICHAMP Stock, Atlanta, Ga., entire stock. Seventh sale in this city.

THE MIER JEWELRY CO., Aberdeen, Miss.

THE MYERS BROS. CO., York, Pa.

L. LUCKHARDT, entire stock, six weeks, over $30,000. Johnstown, Pa.

W. F. KIRKPATRICK & CO., six weeks. St. Joseph, Mo.

W. J. EROE (formerly Hanna & Eroe). Our third sale. New Castle, Pa.

FRANK C. TAYLOR, Carlisle, Ky., entire stock.

R. VAN KUREN & CO. Our second sale, over $38,000. Savannah, Ga.

H. F. HARRISON & CO., Sault Ste. Marie, Mich. Second sale, six weeks, midsummer.

CHICAGO AUCTION AND COMMISSION CO., Wabash Ave., Chicago, four weeks.

J. F. BALDWIN & CO., Shelbyville, Ky.

F. MELLUISH, entire stock, in June and part of July. Ottawa, Kan.

MARGILLETH & McFARLAND, second sale, Springfield, Ohio.

C. E. MARVIN, Howell, Mich., entire stock.

BECAUSE

Auctioneers under the most favorable conditions make a few successful sales, and from necessity are obliged to make use of the same firms' names, is not good evidence of their talent. We have made hundreds of sales, scores of them under unfavorable circumstances where others had failed—all a success by our methods. In any large stock we will sell in competition with any other firm a given number of days, leaving the selection to the employer, and if we are not chosen do not want a dollar for our services.

BRIGGS & DODD

307 CANAL STREET
NEW YORK OFFICE

5132 KIMBARK AVENUE
CHICAGO, ILL.
Telephone, Hyde Park 4745

INDEX TO SPECIAL ARTICLES, PAGE 87

ESTABLISHED 1869

INDEX TO ADS., PAGE 105

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, OCTOBER 21, 1908. Vol. LVII., No. 12.



Famous Jewelry Casket by Wenzel Jamnitzer Now in the Green Vault in Dresden.

(*See Text on Page 63.*)

ALVIN SILVER



THE PAULINE. No. 2018-2 Very Thin Model

Brush, Oval	$ 7.50	Powder Puff, large	$ 10.00
Comb, Dressing	7.50	Hair Receiver, large	7.50
Hat Brush, large	12.00	Shoe Horn	7.50
Mirror, Oval	12.00	Nail Polisher	10.00
Powder Box, Oval	7.50	Nail Buffer, new	5.00
Comb, Small	7.50	Cuticle Knife, medium	5.00
Cuticle Knife	5.00	Nail File, medium	5.00
Manicure Set (3 pcs.)	7.50	Manicure Set (5 pcs.)	12.00
Nail File	5.00	Nail Polisher	5.00
Manicure Set (4 pcs.)	10.00	Nail File, medium	5.00
Comb, Small	7.50	Shoe Horn	7.50
Hair Brush	7.50	Hair Receiver	7.50
Shoe Horn	7.50	Nail File, medium	5.00

Same as the usual Catalogue discount.

Illustrations about one-third actual size.

ALVIN MFG. CO., 47 MAIDEN LANE, NEW YORK

ANOTHER PAGE FROM OUR TOILET WARE CATALOGUE



The Standard Railroad Lines of the Country insist that all of their employees in the operating departments have high-grade watch movements, and these movements must be encased in dust and moisture-proof cases to ensure their keeping accurate time.

Fahys Cup Screw Cases, made in "Permanent," "Bristol" and "Montauk" qualities, are in great demand and give satisfaction at all times; hence their popularity with Railroad employees and mechanics.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



As in a looking-glass, reflection must show the truth.

A little reflection on your part must convince you that the diamond cutter gets less for his stones than the firms who buy their diamonds of the cutter and resell them. We are diamond cutters.

J. R. WOOD & SONS

DIAMOND CUTTERS

Also Importers of Rubies, Emeralds and Sapphires

2 MAIDEN LANE, Corner of 170 Broadway - - - - NEW YORK

HIGH QUALITY

Plain Solid Gold Rings



Our rings are on top because they are the best that can be made and are the standard for quality.

You can implicitly rely upon rings bearing our trade-mark ≷ being exactly the quality of gold they are stamped. We guarantee it.

Our prices are as low as it is possible to sell for and furnish the quality represented.

J. R. Wood & Sons

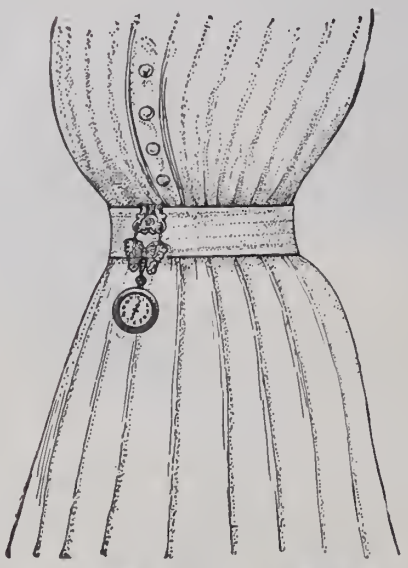
RING MAKERS

2 Maiden Lane Corner of 170 Broadway

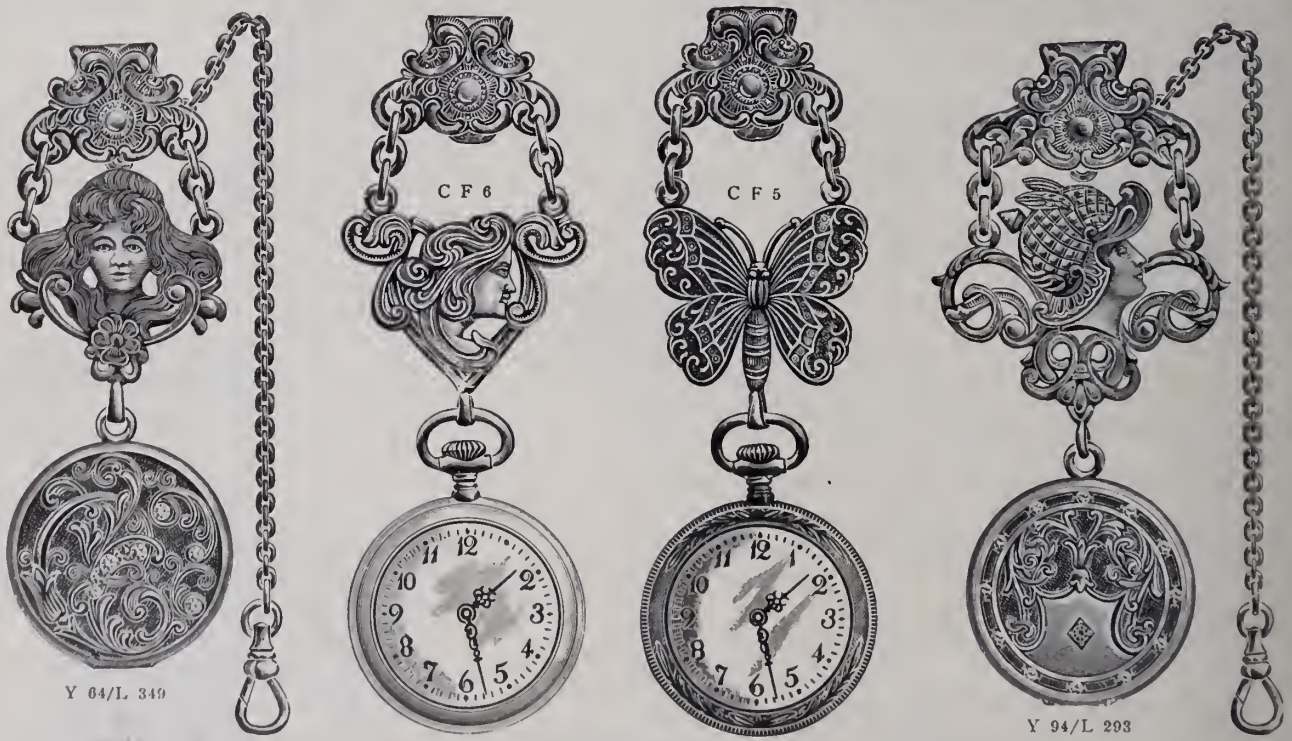
NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

Our Locket Fob has already proven itself to be a great seller. We predict for our Watch Fob great results. It is a winner. Write for samples. We sell the wholesale trade only.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane


No. 69.

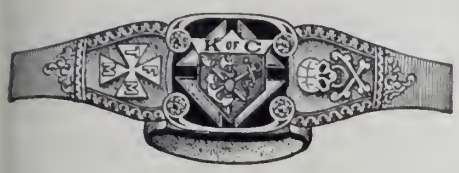

No. 48.


No. 40.


No. 61.


No. 64.


No. 63.


No. 71.


No. 67.


No. 73.


No. 51.


No. 44.


No. 66.


No. 99.


No. 22.

When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

WENDELL AND COMPANY

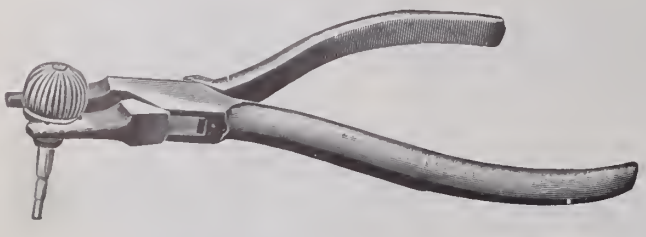
The Special Manufacturers for the Retail Jewelry Trade

47 JOHN STREET, NEW YORK 57 WASHINGTON STREET, CHICAGO



The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.



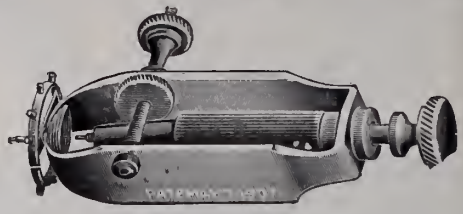


CROWN PLIER No. 331

For clamping the collar of crowns on dust-proof cases while removing same from pendant. This is usually found a difficult task but easily done with the help of this plier.

Nickel plated.....each, $ .60

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

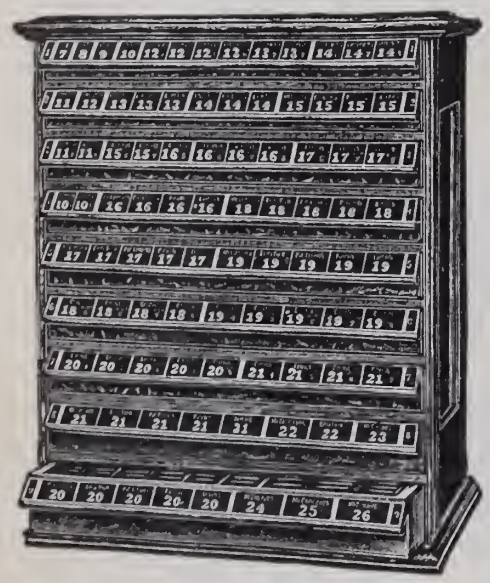


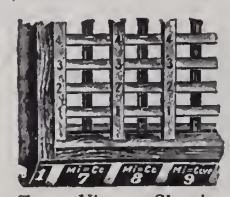
No need of any more distorted hairsprings or bent balances.

Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may be slid under the hairspring and by pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)

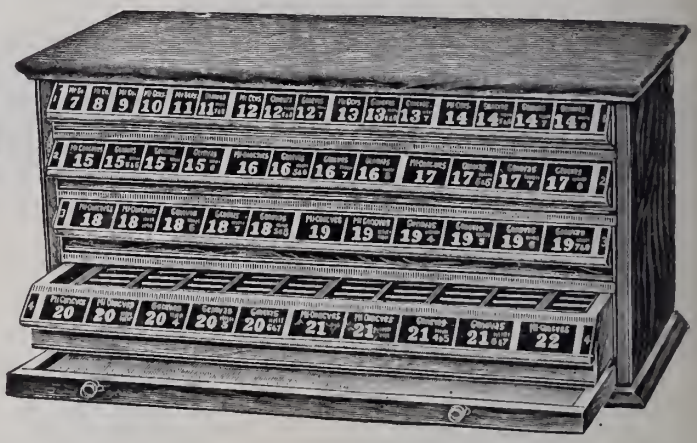




Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 20, Each, $7.75
" No. 15, " 16.00

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

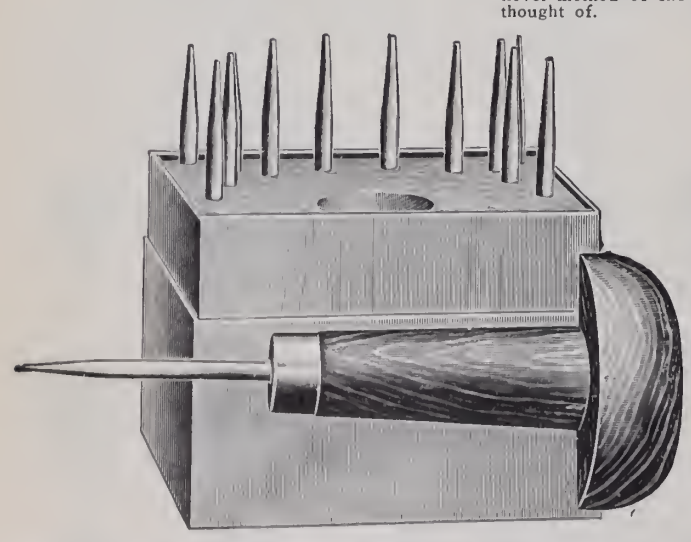
Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

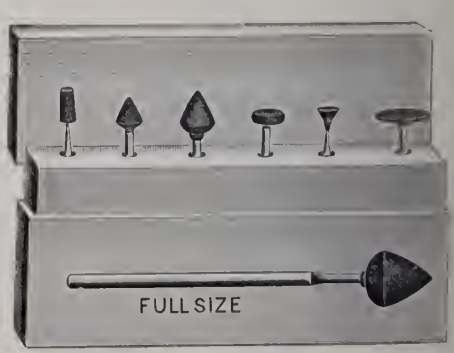
The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.



SET OF 12 BEADING TOOLS, WITH INTERCHANGEABLE HANDLES No. 50

The rosewood handles have brass bushing so that the beading tools may be used by hand or hammer.

Per Set, $2.00



SET OF 6 CARBORUNDUM DISKS No. 100

The variety of shapes should make this a desirable article on the bench.

Per Set, 90c.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

XX

A CASE OF QUALITY

DOUBLE X often stands as a mark of quality. Here (as in the case of good wine) it stands for Quality and Age. When conditions seem to be perplexing in the watch-case business, it is a relief to the dealer to find a "Double X" case that is worthy of its name. He finds it in the

WADSWORTH 20-YEAR CASE

Here there is no uncertainty, no confusion. There is only One Line, with responsible makers to back it. The dealer knows where he stands, and the consumer gets what he pays for. When you stock up with 20-year cases, be on the safe side—buy the WADSWORTH.

This Company has a Standard also as to Design. These cases have a "face-value" as well as an intrinsic one. There's a strong appeal in their "looks." And the prices are always right.

"Attains its Majority."

The WADSWORTH WATCH CASE COMPANY

NEW YORK
49 Maiden Lane
CHICAGO
Columbus Building
SAN FRANCISCO
717 Market Street

Factory: Dayton, Ky.

The Diadem 15 Jewels



The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO

3 WELL BALANCED REASONS



Durability
Beauty of Design
Workmanship

are the reasons why Star Watch Cases are leaders

FACTORY:
Ludington, Mich.

CHICAGO:
701 Heyworth Bldg.

NEW YORK:
37 Maiden Lane.



For sale by all jobbers, or write us.

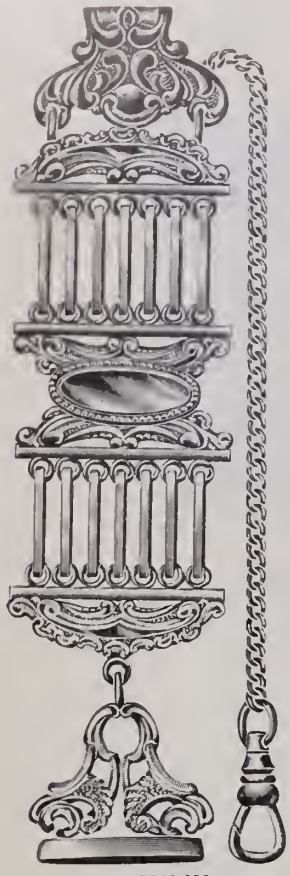
Star Watch Case Co.

Leadership in Business

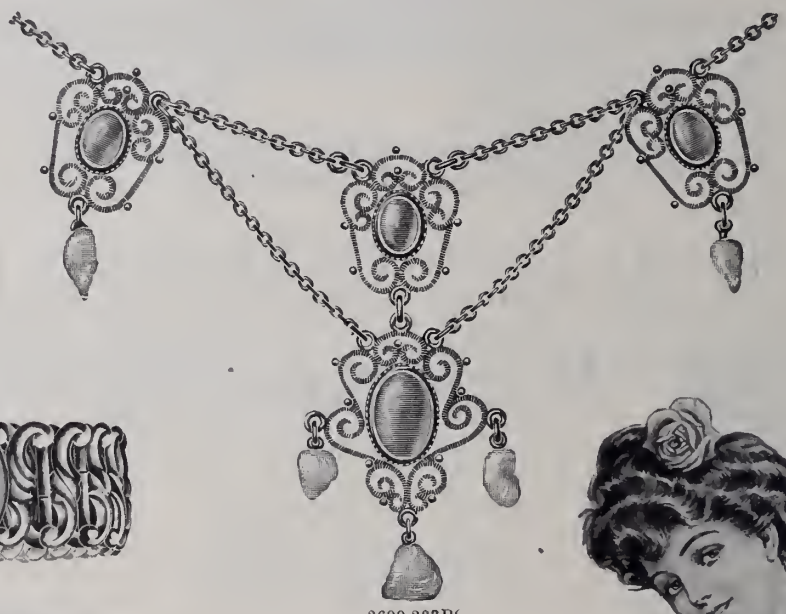
like leadership in anything else, is simply the working out of nature's law of the survival of the fittest. Show me a business that is successful and I will show you, in ninety-nine cases out of a hundred, one that deserves to be. The law of the universe constantly seeks and demands the best and casts out the useless and unfit.

If you would be successful you cannot afford to give anything less than the best that is in you, and that man is worse than a fool who undertakes to succeed by trickery, chicanery or dishonesty, for when he attempts to cheat his neighbor, or deliver less than he sells, he injures himself beyond repair. His deceit will find him out and surely tear down and destroy.

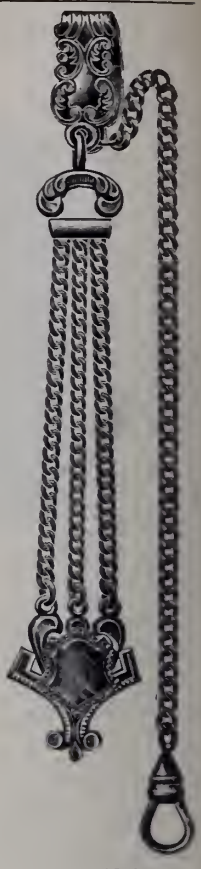
It has been our constant aim in business to deiiver more than we sold. Our sun is still shining.



7346-632.



2699-233PC



7397.



6184. Locket.



7290.
Rose.
1-8 Gold Signets. Etruscan Trimmings.



8151. Polished. 8152. Roman. 8153. Old English.

Minerva Bracelets
are still in the lead

Why ?
They deserve to be

HIGH GRADE GOLD FILLED CHAIN
TRADE WARRANTED MARK
F & C

This trade-mark appears inside the cover of every box containing

Minerva Bracelets



The Minerva Girl

Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

Sold only by
Fontneau & Cook Co.
Sole Sales Agents

Fontneau & Cook Co.

Attleboro, Mass.

CHICAGO: 1203 Heyworth Bldg.

Send for Catalogue of
MINERVA
GOLD FILLED ADJUSTABLE BRACELETS
Every Lady wants one

How Shall a Retail Jeweler Advertise?

Read our Customers' Letters and write us for Samples of Catalogs and Particulars



STORE OF G. A. SCHLECHTER, READING, PA.

READING, Pa., Jan. 24th, 1908.

(Extracts from letter.)

THE ARNSTINE BROS. COMPANY, Cleveland, Ohio.

Gentlemen:—Answering your letter regarding your Catalog, I would say that I was very well pleased with them, and do not see how the appearance of the book could have been improved.

Your dealings with me have been perfectly satisfactory and have given no cause for complaint.

Thanking you for past favors, I remain,

Yours very truly,

G. A. SCHLECHTER.

This firm used The Arnstine Bros. Company Catalogs in 1906 and 1907, and again placed an order for 1908.



STORE OF J. A. REULING, WYMORE, NEB.

WYMORE, Neb., Jan. 13th, 1908.

(Extracts from letter.)

THE ARNSTINE BROS. COMPANY, Cleveland, Ohio.

Dear Sirs: Replying to your favor of the 4th, regarding my opinion of the benefits from sending out your Catalogs, will say this: Owing to the financial stringency, and in order to stimulate the Christmas trade, I used several methods of advertising, among which was a premium scheme. The effect of all this advertising was beneficial—exceedingly so, considering the general business depression.

Just what per cent. of this business should be credited to the Catalogs, I am unable to state. I am convinced, however, that they are a good medium of advertising, and, if closely followed up, will prove very beneficial, and can highly recommend them. With best wishes, I am,

Yours truly,

J. A. REULING.

This firm used The Arnstine Bros. Company Catalog in 1907, and again placed an order for 1908.



STORE OF A. DOBROWSKY, REDDING, CAL.

REDDING, Cal., Jan. 9th, 1908.

THE ARNSTINE BROS. COMPANY, Cleveland, Ohio.

Gentlemen:—In regard to Catalogs, I don't really know what to think myself, as the panic naturally made things bad, but I know they brought business.

I think I could do better next year with them than I did this year. No doubt your traveler will be through here this Summer again, when I will talk it over with him.

Yours very truly,

A. DOBROWSKY.

This firm used The Arnstine Bros. Company Catalog in 1907 and again placed an order for 1908.

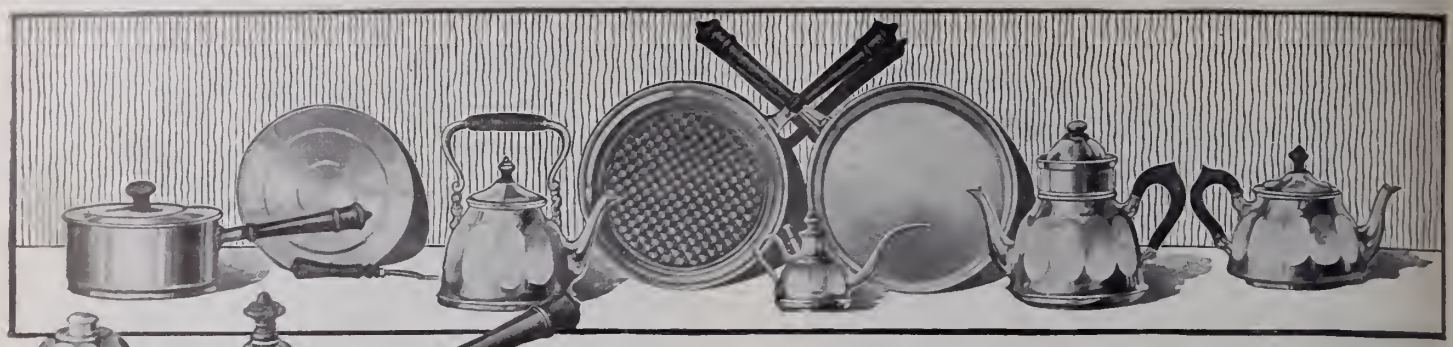
We are represented in nearly every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

In writing us please mention this issue "The Jewelers' Circular-Weekly."

CLEVELAND, OHIO





NO. 307/76

Manning-Bowman

Alcohol Gas Stove

(Denatured)

WITH A COMPLETE OUTFIT CONSISTING OF

Chafing Dish (with Patented "Ivory" Enameled Food Pan)

Sauce Pan	**Coffee Percolator**	**Cutlet Dish**
Tea Kettle	**Toaster**	**Tea Pot**
Flagon	**Plate Warmer**	

Makes its own gas. Absolutely non-explosive. Sufficiently powerful for the preparation of a substantial meal, independent of the kitchen.



NO. 5793 "METEOR"

Manning-Bowman "METEOR" Circulating Coffee Percolator

OVER 100 STYLES AND SIZES

THE BEST AND MOST COMPLETE LINE OF

CHAFING DISHES

(With Patented "Ivory" Enameled Food Pans)

COPPER NICKEL PLATED SILVER PLATED

SOLID COPPER AND PEWTER PRIZE TROPHIES, STEINS, Etc.

Baking Dishes, Hotel Ware and a complete line of Alcohol Burning Devices

MANNING, BOWMAN & CO. MERIDEN CONN.

Catalogue Sent on Request

NEW YORK CHICAGO SAN FRANCISCO

STANDS FOR QUALITY

OUR GOLD LINES

RINGS

BROOCHES
SCARF PINS
HANDY PINS
VEIL PINS
STUDS
EARRINGS

OUR FILLED LINES

SEAMLESS FILLED FANCY RINGS

SEAMLESS FILLED WEDDING RINGS

OSTBY & BARTON CO.
PROVIDENCE, R. I.

2 Maiden Lane
New York

103 State Street
Chicago



REGISTERED TRADE-MARKS

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



Above are shown 18 of the *handsomest* and most *salable* lockets ever produced. The price of this combination of lockets to Retail Jewelers is $31.15, and the total retail selling price is $51.92.

This is undoubtedly the most desirable combination of lockets ever offered. There is *not a poor or doubtful seller* in the lot. With the lockets we give *free of charge* a handsome velvet lined case in which to display them, and keep them in perfect condition.

This combination is sold *only through the jobbing trade* and the universal price of the 18 lockets and velvet lined case is $31.15 to Retail Jewelers. The *retail selling price* of each locket is plainly marked on a tag, the prices ranging from $2.08 to $3.50 and aggregating $51.92 for the lot.

Order early to insure prompt delivery. If your jobber cannot supply you write us direct and we will tell you where to get the goods.

These goods are NOT sold to department stores or retail catalog houses.

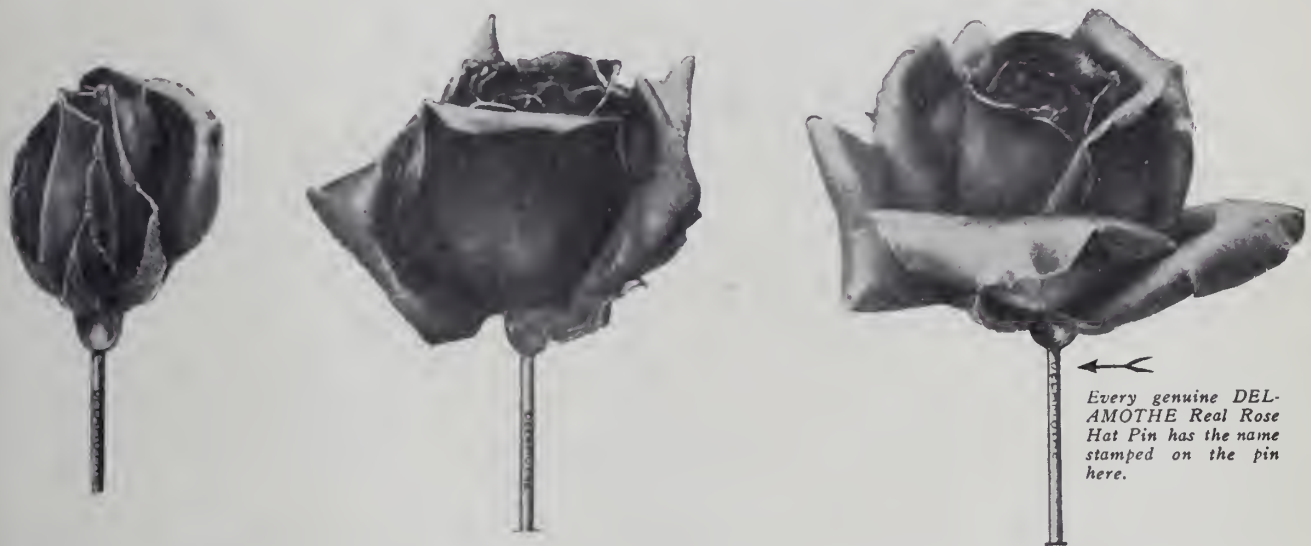
W. & S. BLACKINTON CO.

MAKERS

North Attleboro, Mass. New York, 180 Broadway

Delamothe
METALLIZED

Real Rose Hat Pins



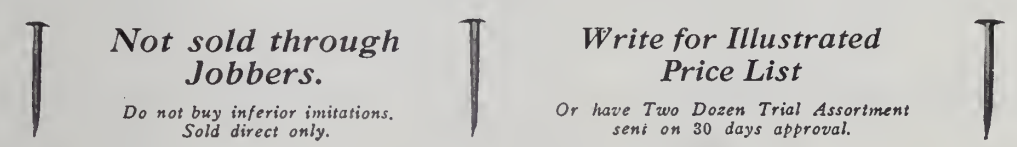
Every genuine DELAMOTHE Real Rose Hat Pin has the name stamped on the pin here.

This will be the largest selling article this Fall and Winter—it is already.

So remarkable are the sales of DELAMOTHE Real Rose Hat Pins that we do not expect dealers to believe same until they have actually tried them out. It does not seem possible that during JULY this product was sold by Retailers at the rate of two to twenty dozen daily—EVERY day. The retailers' profit is unusually large. Not only are they proved big sellers, but they are a great attraction for the stores that sell them. The largest Advertising Campaign in years is behind this product. Every possible Advertising and Selling Help will be furnished Dealers gratis. This product will be sold to the best dealers only, and retail prices will be strictly maintained.



DELAMOTHE Real Rose Hat Pins are made out of live roses, changed by a secret process into metal, then finished in attractive colorings and mounted on Hat Pins. This SECRET process is a recent discovery of Prof. L. G. Delamothe, a noted French Electro-Chemist, and is *owned solely* by the Delamothe Natural Art Decorating Co., Spokane, Washington, for which this Company is the Sole Distributor. It is the ONLY process by which an OPEN Rose can be perfectly metallized. This product is made in the finest manner possible, and its high quality will be maintained. The Roses used are grown in Oregon and Washington, famous the world over for their beauty and superiority—made where these Roses grow. No two Real Rose Hat Pins are alike. Finished in five colors to conform to the prevailing fashions in millinery. Six sizes, from the smallest rosebud to the full blown flower.



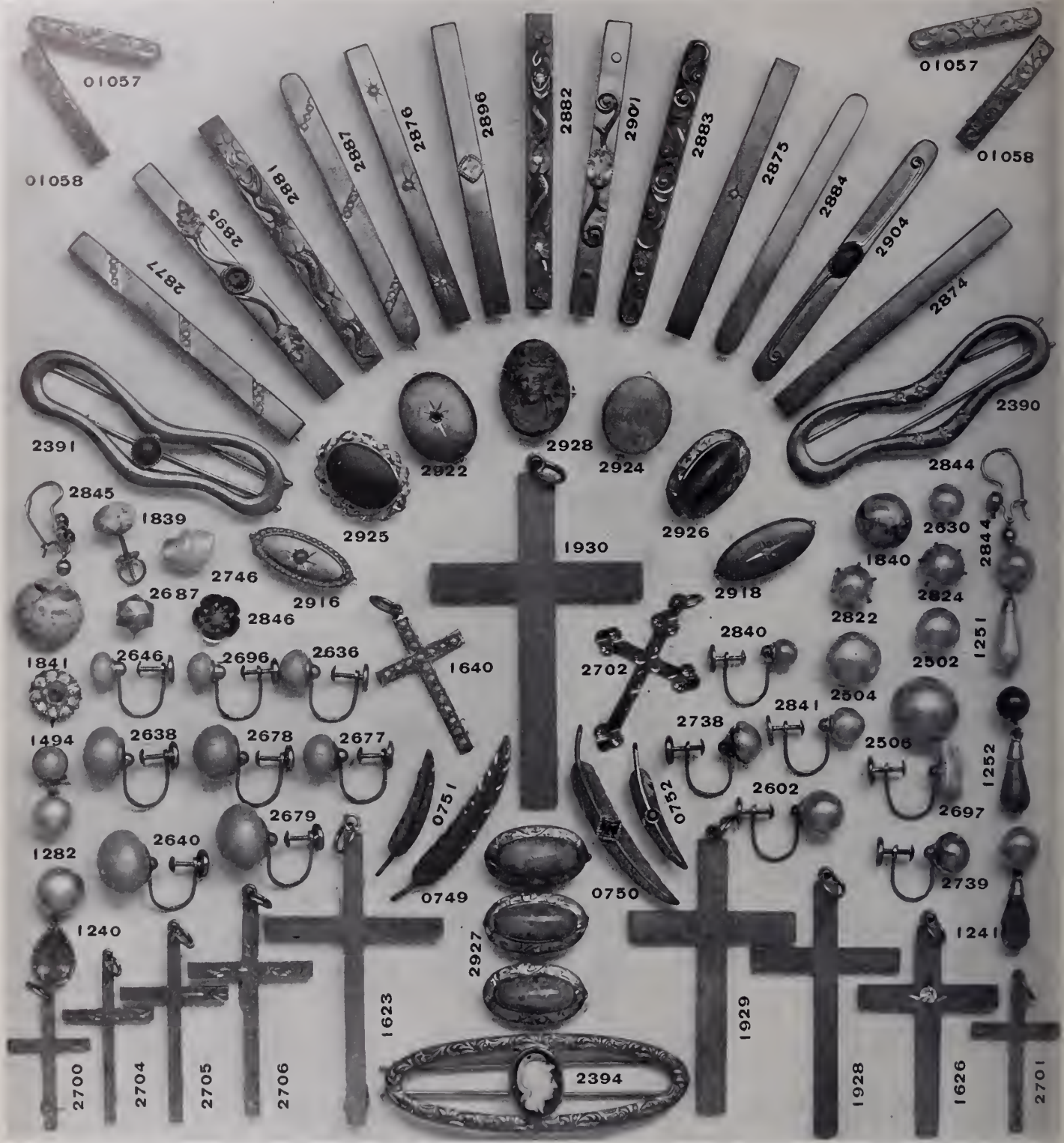
Not sold through Jobbers.

Do not buy inferior imitations. Sold direct only.

Write for Illustrated Price List

Or have Two Dozen Trial Assortment sent on 30 days approval.

DELAMOTHE DISTRIBUTING CO., SOLE DISTRIBUTORS **Spokane, Wash., U. S. A.**



10-KARAT GOLD PINS, WAIST SETS, BARRETTES, EARRINGS AND CROSSES

COLLAR PINS

0749-0751 Rose
0750-0752 Rose, imitation doublet center
01057-01058 Old English, hand engraved

VEIL PINS

2874-2884 Roman
2875-2876-2877-2887-2895 Roman, im't pearls
2881 Rose, green gold snake
2882 Rose, white stones
2883 Rose, chased design
2896-2901 Roman, im't, doublet center
2904 Roman, coral center

3-PIECE WAIST SETS

2916 Roman, real coral center
2918 Roman, imitation pearl center
2922 Roman, imitation doublet center
2924 Polished, amazonite center
2925 Old English, red sardonyx
2926 Old English, cats eye
2927 Old English, amazonite center
2928 Polished, imitation coral

BARRETTES

2390 Roman, imitation pearls
2391 Old English, real coral center
2394 Old English, real stone cameo

EARRINGS

2844 (Swing) imitation turquoise
2845 (Swing) imitation ruby
1494 (Screw) im't doublet, white stone
1839-1840-1841 (Screw) real turquoise matrix
2502-2501-2506 (Screw) Oriental button pearl
2630 (Screw) Oriental button pearl
2687 (Screw) faceted polished gold ball
2746 (Screw) baroque pearl
2822-2824 (Screw) polished im't button pearl
2846 (Screw) Roman flower, im't doublet cen'r
1240 (Pierceless) im't button pearl, im't doublet pendant
1241 (Pierceless) im't button pearl, real amethyst pendant
1251 (Pierceless) im't button pearl, im't pearl pendant
1252 (Pierceless) im't coral b't'n, coral pend't
1282 (Pierceless) im't turquoise, button pearl pendant
2602 (Pierceless) round Oriental pearl
2636-2638-2640 (Pierceless) im't button coral
2646 (Pierceless) im't button pearl
2676-2677-2678-2679 (Pierceless) im't button turquoise
2697 (Pierceless) baroque pearl
2738-2739 (Pierceless) im't Oriental b'tn pearl
2840-2841 (Pierceless) im't round pearl

CROSSES

1623-1928-1929-1930 Plain Roman
1626 Roman, white stone
1640 Imitation pearl and turquoise
2700-2701-2702-2704-2705-2706 Polished or Roman, hand engraved

THESE GOODS SOLD ONLY THROUGH JOBBERS

For further information send direct to

E. L. SPENCER CO., MAKERS OF SOLID GOLD JEWELRY 95 CHESTNUT STREET, PROVIDENCE, R. I.
NEW YORK OFFICE, 15-17-19 MAIDEN LANE

Circumstantial Evidence

may not be admitted as beyond all possibility of doubt,
but it is surely an indication of *"the way the wind blows"*



THE LARGEST LINE OF ROLLED-PLATE BRACELETS MADE

Wolcott Mfg. Co.

71 Peck Street = = PROVIDENCE, R. I.

New York Office: 14 Maiden Lane



NEW PATTERNS IN SILVERWARE

The number of our factories ensures wide variety, while our reputation is a guarantee of quality. Call at our warerooms and examine the new styles in sterling and plated flat ware and hollow ware; also our fine line of

RICH AMERICAN CUT GLASS

Out-of-town buyers are invited to make our offices their headquarters while in New York.

Our stenographic and messenger service is at their disposal.

Our factories, each with a reputation, familiar to the trade, include the following:

THE BARBOUR SILVER CO.,
Factory A,
Sterling and Plated Hollow Ware.

THE DERBY SILVER CO.,
Factory B,
Plated Hollow Ware.

THE HOLMES & EDWARDS SILVER CO.,
Factory C.,
Sterling Inlaid, Plated and Unplated Flat Ware.

MERIDEN BRITANNIA CO.,
Factory E,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

ROGERS, SMITH & CO.,
Factory E,
Plated Flat and Hollow Ware.

THE MERIDEN SILVER PLATE CO.,
Factory F,
Plated Hollow Ware.

THE WM. ROGERS MFG. CO.,
Factory H,
Plated Flat Ware.

ROGERS & BROTHER,
Factory J,
Plated and Unplated Flat Ware.

THE ROGERS & HAMILTON CO.,
Factory K,
Plated Flat Ware.

SIMPSON, HALL, MILLER & CO.,
Factory L,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

WILCOX SILVER PLATE CO.,
Factory N,
Sterling and Plated Hollow Ware.

THE WATROUS MFG. CO.,
Factory P,
Sterling and Plated Hollow Ware.

THE MERIDEN CUT GLASS CO.,
Factory T,
Rich American Cut Glass.

INTERNATIONAL SILVER COMPANY

9-19 Maiden Lane
18-22 John Street (Fulton Street Subway) :: :: :: :: **NEW YORK**

A Timely Suggestion

LAST month the Whiting Company directed attention to two of their new patterns—the "MADAM JUMEL" in Flat Ware, and the "FLORENTINE" in Toilet Ware.

These patterns, both of which have already attained a notable degree of success, are indicative of the general scope and character of the Whiting Company's recent productions in sterling silver ware.

Those Jewelers, therefore, who wish to add to their stock of silver ware suitable for the Fall and Holiday Trade will find the entire line of Whiting goods marked by the same characteristics of graceful design, admirable workmanship, and moderate prices as distinguish the "Madam Jumel" and the "Florentine."

THE WHITING MFG. COMPANY

Silversmiths

San Francisco, Cal.
717 Market St.

Broadway and Nineteenth Street
NEW YORK





Wellington

The William B. Durgin Co.

in offering their new pattern the

"Wellington"

present a pattern in which they have the utmost confidence.

Graceful in outline, pure in design, it should prove in its restrained ornamentation a happy medium between the elaborate patterns of the past and the present vogue for plain patterns, which in their very simplicity are often flat and uninteresting.

Although medium in weight and low in price, it in no way departs from the high standard of

"Durgin Quality"

Made bright and gray it is so designed that it is equally attractive in either finish.

Ready for delivery October 1.

Send for Illustrated Price List.

William B. Durgin Co.

Designers and Makers of

Wares in Sterling Silver

Concord, N.H.

New York
322 Fifth Avenue

Boston
387 Washington Street

San Francisco
Chronicle Building

The Queen of Beauty

A perfect specimen of the Engravers Art



Made by the Justly Eminent House of

SIMPSON, HALL, MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR

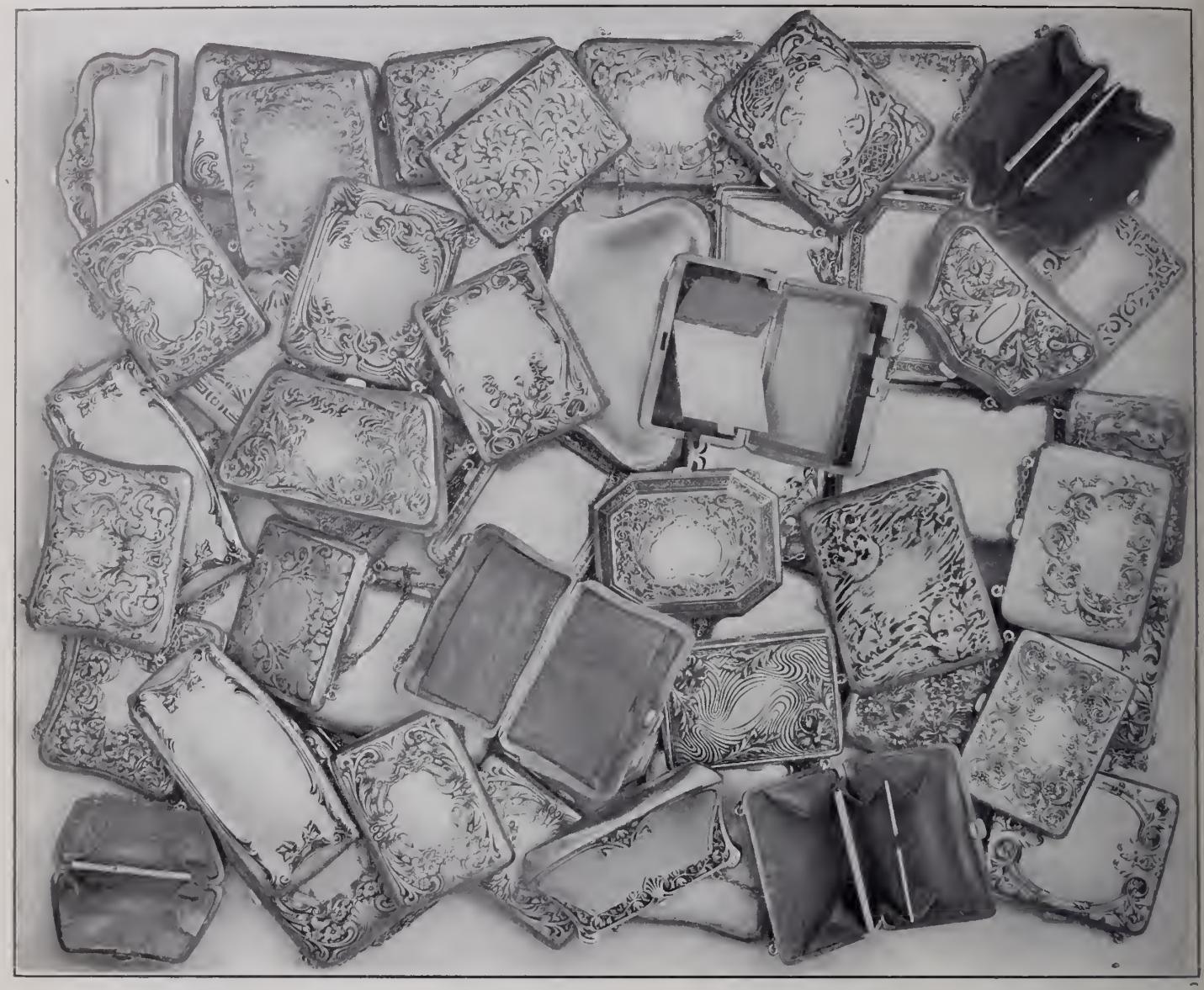
WALLINGFORD, CONN., U. S. A.

NEW YORK CHICAGO
SAN FRANCISCO TORONTO

We can furnish this Remarkably Handsome pattern in full line of Thirty or more pieces of Toilet Ware and Manicure Goods and will send prices if you will ask for them

Silversmiths to the American People

LEST YOU FORGET—



We take this occasion to remind you that we are still **Headquarters** for **Sterling Silver Purses, Card Cases, Vanities, etc.**

Our line without question is the **most varied** as well as the **largest** on the market.

We have just mailed a catalog, the finest we have yet issued, in which is included all the patterns we make in the above lines.

We want you to have a copy so, if thro' some error in our addressing list you have been slighted, please notify us at once and we will mail one to you.

R. BLACKINTON & CO.

Established 1861 TRADE B MARK SILVERSMITHS

New York Salesrooms
15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.

Sterling Silver Picture Frames



REGULAR OVAL FRAMES

OPENINGS.
From 1¾x2½ to 8⅞x12¼.
Series of 17 Sizes.

Just an assortment of our many styles of Sterling Silver Picture Frames, made in Plain, Engraved and Etched.

Price List Sent on Application.

The larger frames are made as Mirrors also.



REGULAR OVAL GROOVED EDGED FRAMES

OPENINGS.
From 1¾x3½ to 8¾x12.
Series of 16 Sizes.



OVAL PIERCED FRAMES

OPENINGS.
From 1¾x2½ to 5¾x8⅞.
Series of 14 Sizes.

Goods on Display at Our Showrooms



REGULAR SQUARE AND OBLONG FRAMES

OPENINGS.
From 1⅞x2¾ to 9x12.
Series of 15 Sizes.



REGULAR OVAL THREAD EDGE FRAMES

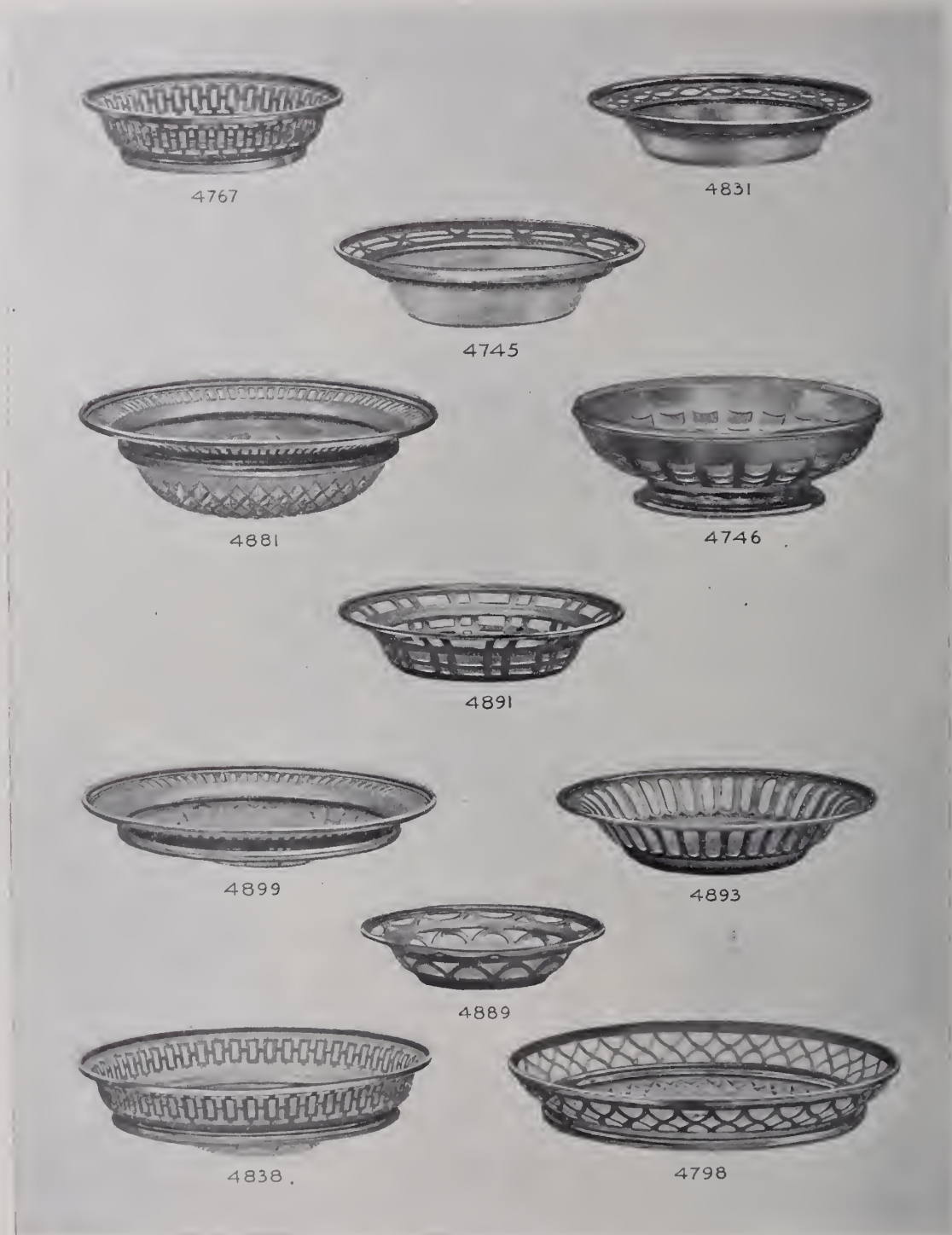
OPENINGS.
From 1¾x2½ to 9x12.
Series of 16 Sizes.

Specialists in Silver Deposit Ware, Sterling Silver Photo Frames and Sterling Novelties

I. N. DEITSCH, Inc.

15 East 17th Street NEW YORK

Lemon and Bonbon Dishes



THE above illustration appears on one of the pages of our new illustrated booklets recently mailed to the trade, showing some of our newest designs in moderately priced

TOILET WARE PLATEAUX SANDWICH PLATES
MANICURE SETS COASTERS CUPS AND RAMEQUINS
GLASS AND SILVER COMBINATIONS, ETC.

FRANK M. WHITING & COMPANY, Silversmiths

320 Fifth Ave., N. Y. If you have not received a copy of this booklet, we shall be pleased to send you one if requested North Attleboro, Mass.



No. 3057 BLACK COFFEE SET

Illustrations are About One Half Size

Complete Set, 3 pieces, without waiter	$75.00
Coffee Pot only	40.00
Sugar only, gold lined	17.50
Cream only, gold lined	17.50
Waiter	45.00

JOS. MAYER & BROS., SEATTLE, U. S. A.

MAKERS



They Head the List

of Good Gold-Filled Goods

SIMMONS FOBS—SIMMONS VEST CHAINS
SIMMONS LORGNETTE CHAINS—SIMMONS
NECK AND FANCY BEAD CHAINS—SIMMONS
ARMILLAS—SIMMONS ADJUSTABLE BRACELETS

THE Simmons line grows bigger and broader each year. Bearing the unmistakable impress of quality, of unquestioned dependability, and affording the widest selection of designs of assured salability, the Simmons products offer the trade the most attractive line of gold-filled goods that can possibly be had.

Sold only through Jobbers—everywhere

R. F. SIMMONS COMPANY, Main Office and Works, ATTLEBORO, MASS.
New York Salesrooms, 9-13 Maiden Lane. Chicago Salesrooms, 42 Madison St. (Heyworth Bldg.)



"NAUTILUS"

Special String-Pearls at a Special Low Price

SPECIAL COLOR—SPECIAL WEIGHT—SPECIAL MAKE—SPECIAL PRICE

"NAUTILUS," the new tone tint in Fishskin Pearls that has set all the jewelry trade guessing

The softest, dreamy, creamy rose shade—a tint far more beautiful than many real stones. A lustre that means immediate sales to those that see them.

The "NAUTILUS" shade is of course the exclusive production of our Paris house. Another great feature of the "NAUTILUS" Pearl is its unusual weight.

We have just received an importation of 12,000 strings of "NAUTILUS" Pearls in all sizes. Because these beautiful necklaces have arrived a little late to be sent out with our regular line, we are making a special price that is remarkable for the quality.

All regular sizes, $15 a dozen strings

Strings with graduated sizes, $18 a dozen

Easily retailable from $2.50 to $5.00 a necklace. Necklaces finished with good rolled plate clasps, $2 per dozen strings extra.

Ready for immediate delivery. Let us send you a selection upon approval. You can't afford to let this opportunity pass if you want a real big leader in your holiday stock. Write at once to

CHOPARD FRÈRES CO.

MAKERS OF

FRENCH JEWELRY NOVELTIES

56 Maiden Lane, NEW YORK

Of course there are other great values represented in our line of Parisian novelties which include the greatest assortment of Brooches, Hat Pins, La Vallieres, Buckles, Bayaderes, Pearl Necklaces and Collars, and our complete stock of Jets.

PARIS, 35 Rue des Trois Bornes

THE WILLIAM B. KERR CO.

Specialists in Small Wares and Novelties in both Gold and Silver

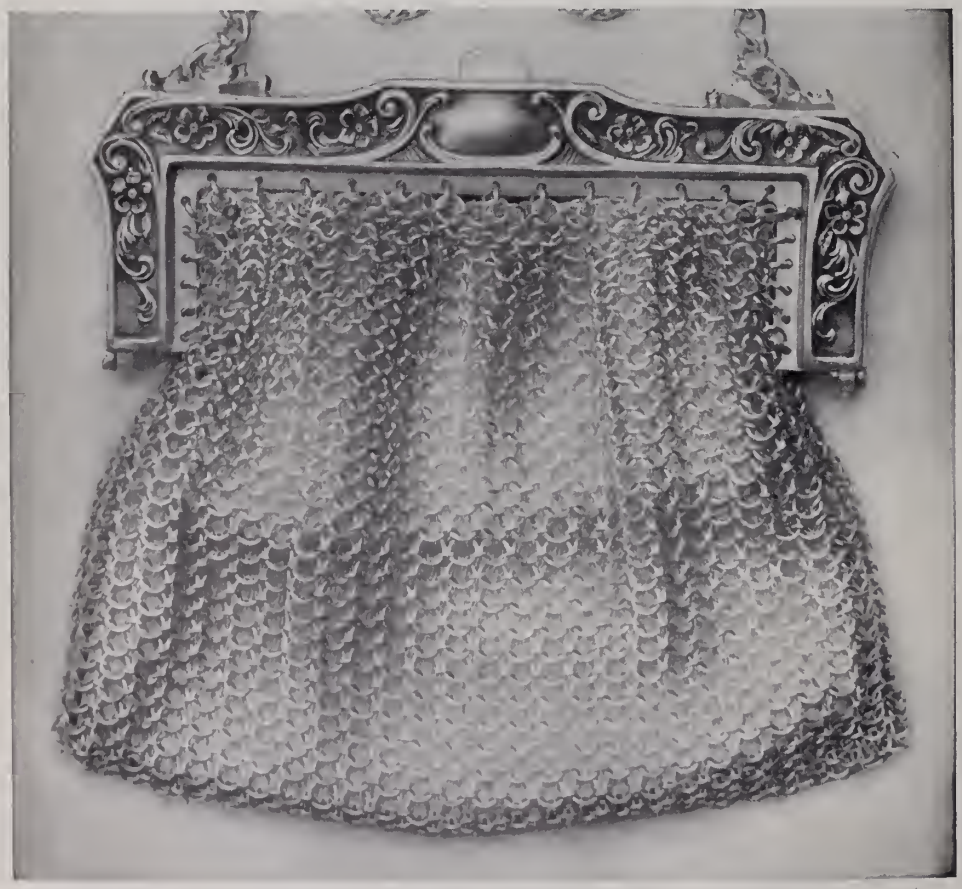
Three essentials of commercial success distinguish The William B. Kerr Company's productions:

Admirable Workmanship.—Every article exhibits in its smallest detail the perfection of modern silversmithing.

Attractive Design.—The graceful lines and refined ornamentation demanded by the best customers characterize all these productions.

Moderate Price.—Despite their superiority of design and workmanship, these goods are sold at thoroughly practical prices.

Factory and General Office, NEWARK, N. J. 320 Fifth Ave., New York CORNER OF 32nd STREET



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co. MASS.
New York Office 7 Malden Lane
Chicago Office: Room 405, 103 State St.



The Sternau Teakettle Set.

Every housewife that enters your store would admire this Teakettle Set. She would appreciate its usefulness—would remember the many occasions when she has needed just such a set with which to prepare a quick "tea" for her family or friends.

Then when you pointed out to her its many features of superiority, showed her that the set lacks nothing, and that it is of matchless ***Sternauware,*** she will in all probability make the purchase. Made in Silver-plate, Nickel-plate or Copper.

Send for Catalogue A illustrating many articles suitable for the jewelry trade.

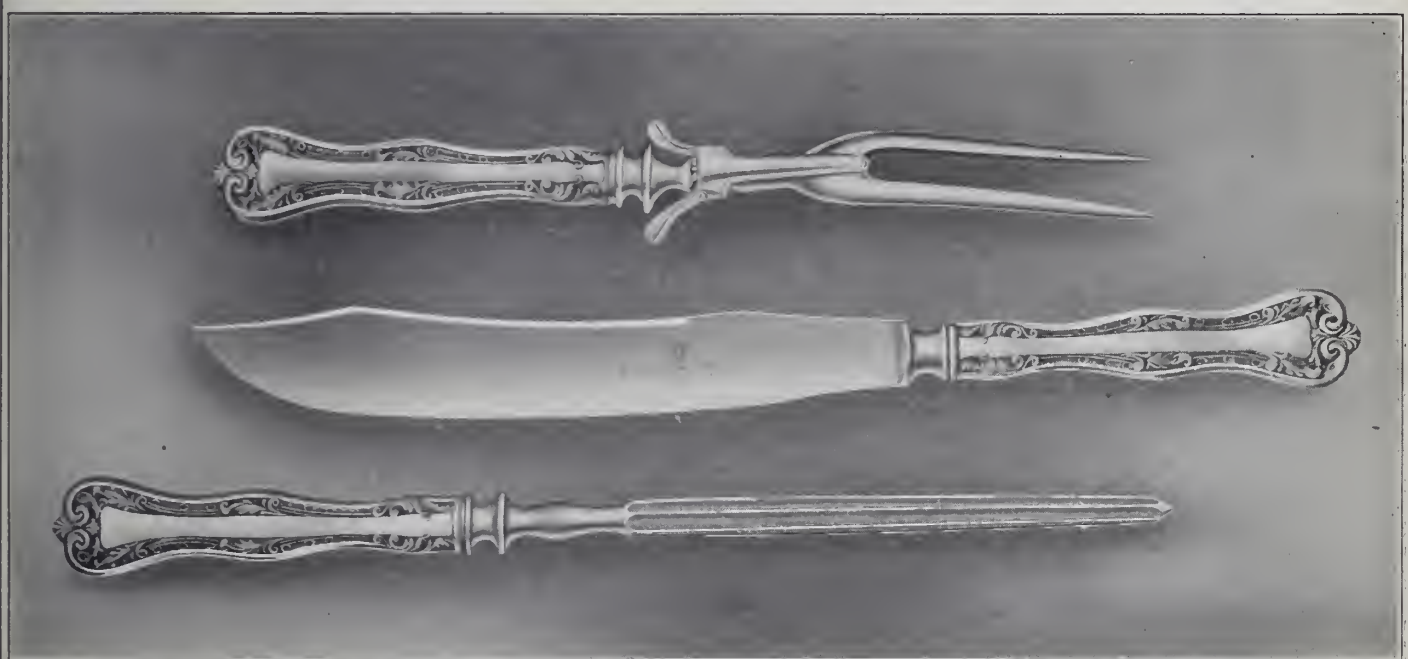
S. STERNAU & CO.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-Office

Makers of STERNAUWARE consisting of
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

The Williams Bros. Mfg. Co.—"Quality Ware"

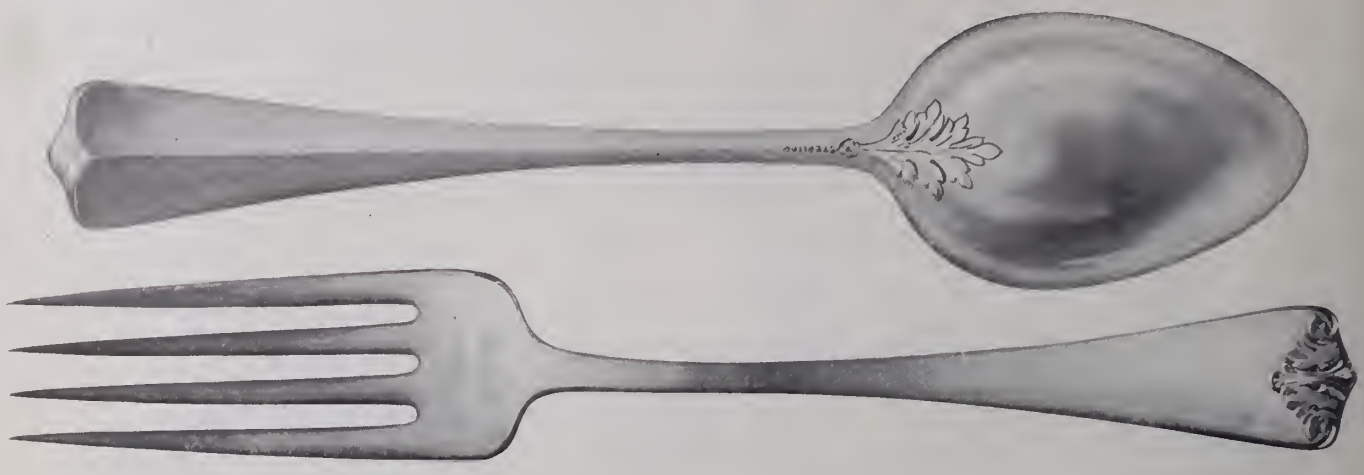


CARVING SET—QUEEN ELIZABETH DESIGN

The latest of our well-known "Queen" Patterns is illustrated above. While each pattern we produce is more artistic, perhaps than its predecessors, we can hardly improve the ***quality.*** The Queen Elizabeth may be had either in bright or French Gray—5-oz. or 12-oz. plate. Almost any article of flat ware now ready.

THE WILLIAMS BROS. MANUFACTURING COMPANY, GLASTONBURY, CONN. (Plant Established 1846)

"CHIPPENDALE."



The word "CHIPPENDALE" is synonymous with refinement, grace, strength and extreme practicability. The Chippendale pattern recently produced by this company represents the Chippendale spirit and feeling in every particular. It is without question the most beautiful line of flatware ever placed on the market.

FRANK W. SMITH CO. Manufacturers of Sterling Silverware GARDNER, MASS.

TRADE MARK. STERLING 925 1000



Our Sterling

MESH BAGS

are sellers, exquisite designs, fine mesh

Best Values

A line that will appeal to your customers and mean quick sales for you.

EUROPEAN JEWELRY AND NOVELTIES

Corals, Cameos, Garnet, Mosaic and Amber Jewelry. Gun Metal Goods. Dutch Silver.

ERNST GIDEON BEK

Factory: Pforzheim, Germany

35 MAIDEN LANE, NEW YORK



Ye Mount Vernon Pattern

Sterling Silver Tableware is

Our Candidate

for popular approval and is receiving the support of many good jewelers. Let us have a rousing vote. Use an order blank for a ballot.

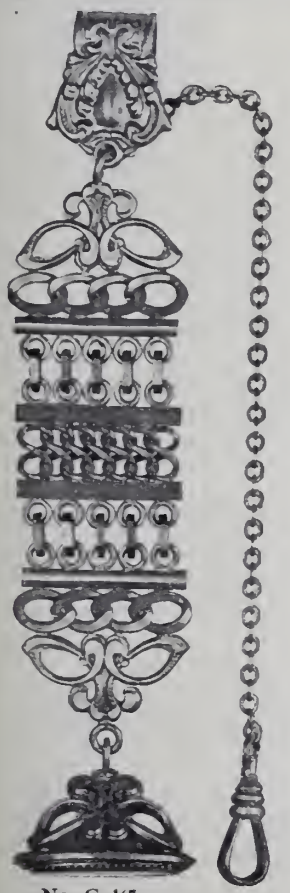
This is ye pattern made in ye Colonial style of strength, beauty and simplicity at ye Silver Shop at

Greenfield, Massachusetts

by

Rogers, Lunt & Bowlen Co.

Write for Catalog



No. G. 167

Attleboro Chain Co.

MAKERS OF

ROLLED PLATE CHAINS, FOBS, BRACELETS AND LA VALLIERES



No. 16474

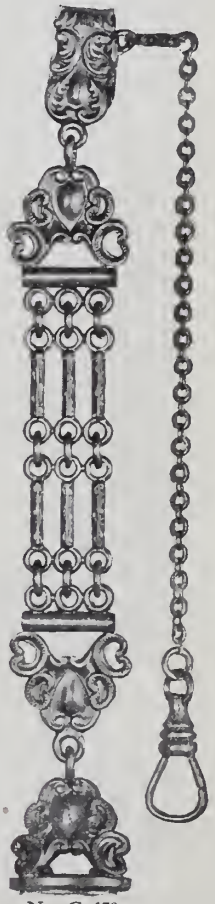


No. 16467

These illustrations speak for themselves

Write to-day for samples *We sell to Jobbers only*

FACTORY, - ATTLEBORO, MASSACHUSETTS



No. G. 178

NOTICE We are equipped to make any size Oval-Shaped Bracelet in Joint and Catch.

The "WINNA" Bracelets Strongest Secret Joint and Catch on the Market



Have You Seen Them?

OUR

NEW 1 INCH WIDE

BRACELETS

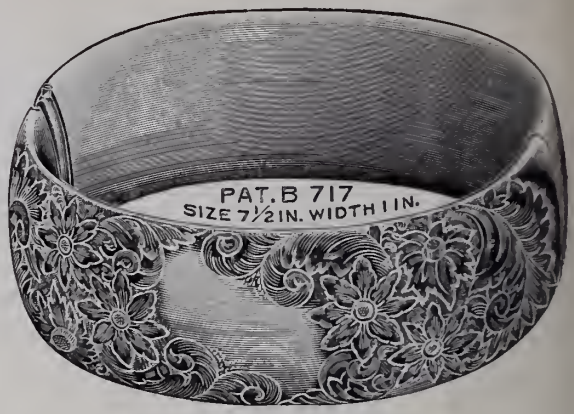
MAKERS OF HIGH GRADE

Gold Filled Chains, Lockets AND Bracelets

BATES & BACON

Attleboro, Mass.

NEW YORK, 9 Malden Lane
CHICAGO, 103 State Street







SMITH & CROSBY



ROMAN BORDER. BRIGHT LAPPED CENTER

We are the largest manufacturers and have the finest equipped plant for the manufacture of

SOLID GOLD FRONTS

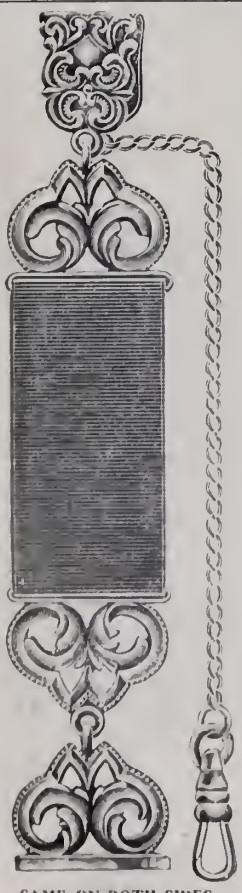
IN THE COUNTRY

Ask to see our new line of ROMAN SIGNET BUTTONS, RIBBON and METAL FOBS and SEALS.

New ideas in all the following goods:

SILK FOBS, VEST and GUARDS, LACE, VEIL, CHATELAINE and BROOCH PINS, EAR RINGS, CROSSES, LINK and LEVER BUTTONS, STUDS and PIN SETS.

For Sale by all Jobbers



SAME ON BOTH SIDES

All our goods bear the mark (S. & C.) of the old reliable house of

SMITH & CROSBY
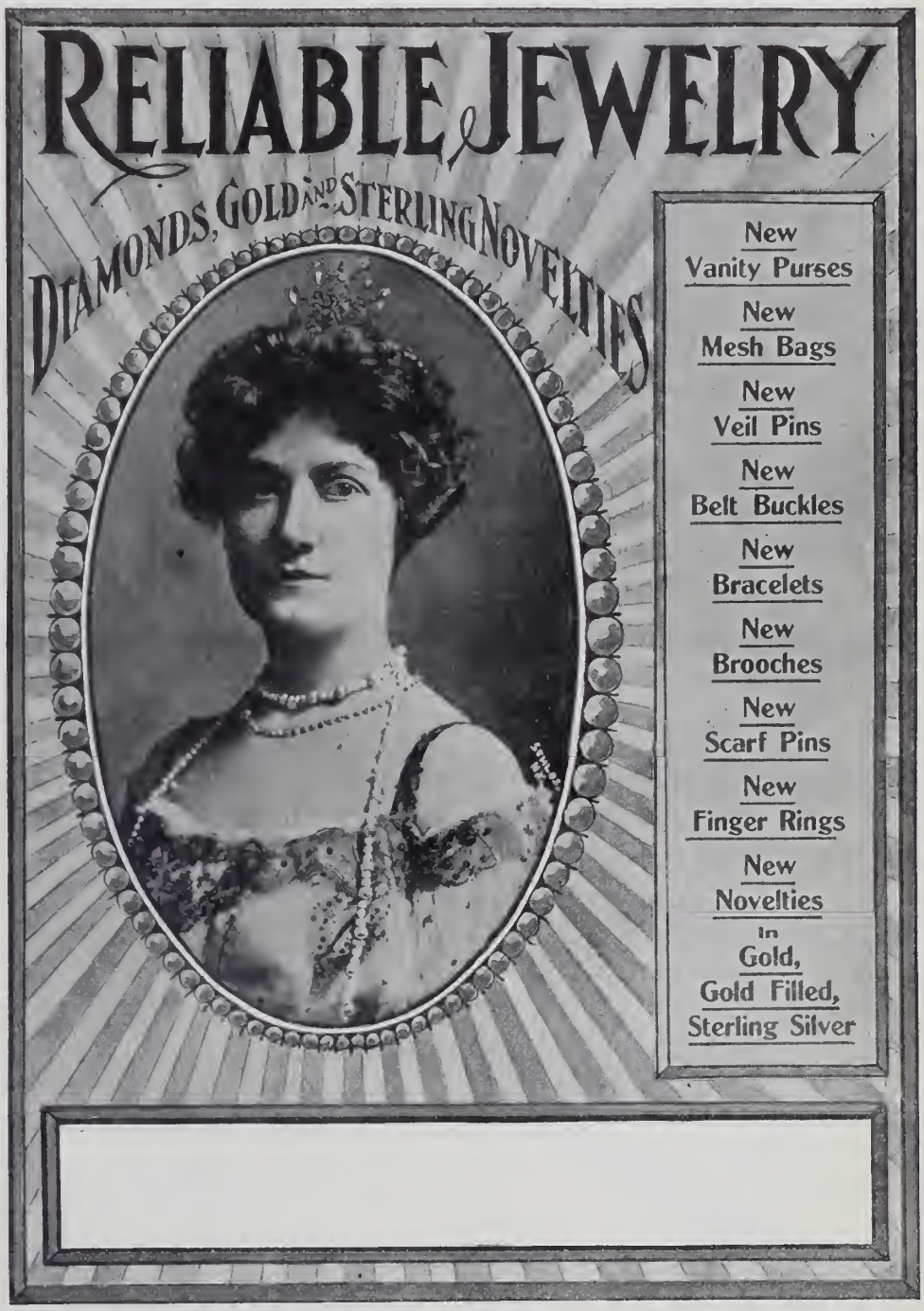
FACTORY - - - - - ATTLEBORO, MASS.



THIS IS SPECIAL—Are You Wide Awake?

At the request of about Fifty Retail Jewelers we are now printing a catalog for their exclusive use. 32 pages and handsome cover. Only your name to appear on cover.

Distribute this Book Judiciously. It will bring Big Returns in new business. This is a sure business getter. No experiment. It will pay better than any other sort of Advertising. It brings direct returns. ONLY 5 CENTS EACH. See below.



In a lot of 500 or more we will sell you these booklets at 5 cents each. We don't ask you to buy one dollar's worth of our goods. Our stock of these catalogs is limited. Order at once if you want THE BEST holiday advertising.

M. J. AVERBECK, Wholesale Jeweler, Importer, Manufacturer
10 and 12 Maiden Lane, New York

LOCKETS ONLY



ROSE GOLD 8549 GREEN AND ROSE 8672

One of our most popular new Rolled Plate designs, Fine Stone Cameo

None genuine without

TRADE MARK

stamped inside

ESTABLISHED 50 YEARS

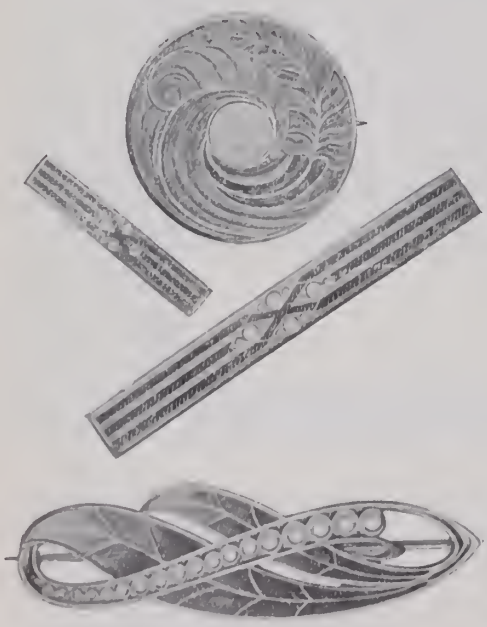
WIGHTMAN & HOUGH CO.

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory, 7 Beverly St.
PROVIDENCE, R. I.

The Shepard Manufacturing Co.

MELROSE HIGHLANDS, MASS.



We are the leading manufacturers of high-class wares in Cloisonne French Transparent Enamels. Formerly these goods were made abroad, and the work done by hand, and the prices charged for the goods put them beyond the reach of the ordinary buyer. By our process of manufacture we are able to put on the market work that is equal in every respect, including design, finish, and the beautiful transparent effects that are obtained in the foreign productions, and at a price that is only a fraction of the cost of the imported articles. Many of our newest designs are made up from the advanced 1909 designs from Paris. The enamel fad is on in this country as well as in Europe, and we are the leaders in the line.

Our representatives are out with a full line of samples, and it would pay you to await their call, and to see our line before purchasing.

Our new Fall lines include the following:

Gentlemen's Vest Buttons	*Ladies' Dress Buttons*
Cuff Links	*Buckles*
Stick Pins	*Hair Pins*
Bon-Bon Boxes	*Hat Pins and Brooches*

They embody several of the latest creations from the celebrated French artists.

NEW YORK OFFICE: 15-17-19 Maiden Lane CHICAGO OFFICE: 501 Heyworth Building



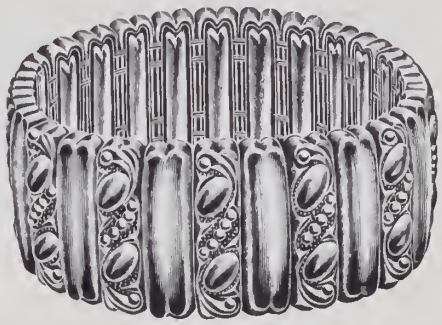
564—LADIES



558—MISSES



598—BABY



543—LADIES

ENTIRELY NEW

The NORMA TRADE MARK

Is the Standard Adjustable Bracelet of the Day

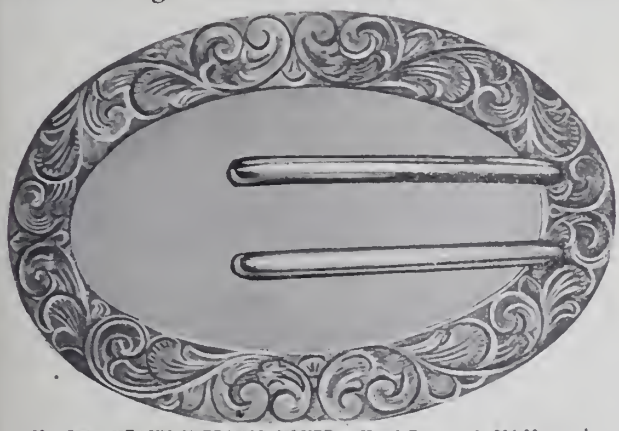
High Grade, Gold Filled—Sold only through Jobbers

Send for new catalogue just issued

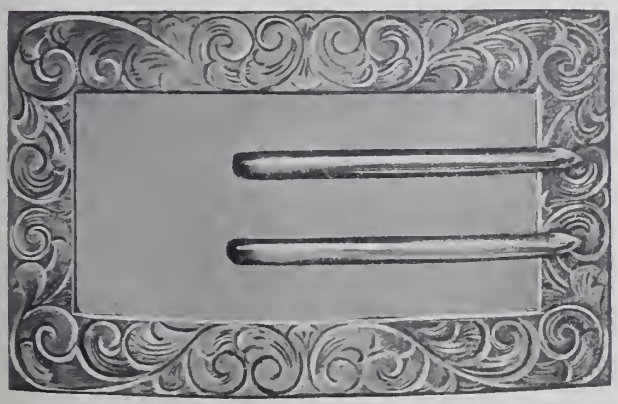
The F. H. Sadler Company

Attleboro, Mass.

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.



No. 587. HEAVY STERLING SILVER. Hand Engraved, $36 00 per doz.

SASH PINS AND BUCKLES

IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

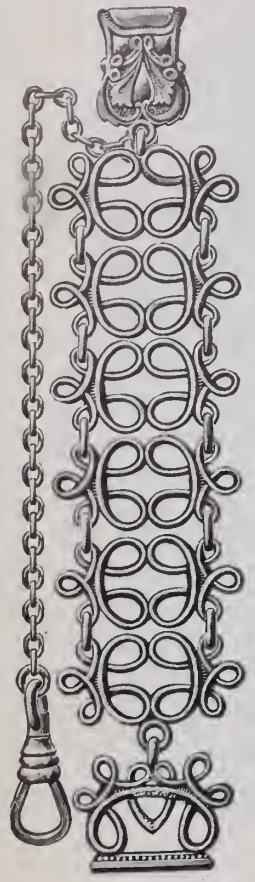
BROOCHES HAT PINS COMBS HANDY PINS
WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

C. Ray Randall & Co.

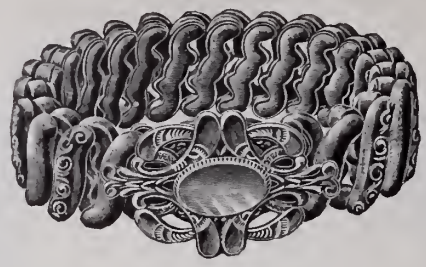
NORTH ATTLEBORO, MASS.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane
SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street
TORONTO, CANADA, Mr. A. E. Kentleton, 28 Toronto Street



No. 7554/206



No. A10

CONSIDER THIS

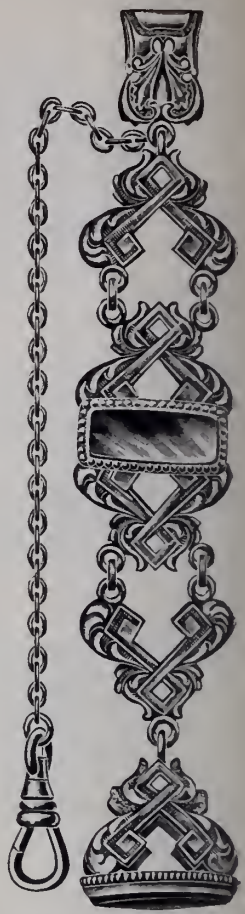
WHEN YOU BUY OUR LINE YOU DON'T PAY ANY MORE, PERHAPS LESS, THAN FOR SOME OTHERS, AND YOU ARE CERTAIN ABOUT QUALITY.

Is It Worth Considering?

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE	CHICAGO OFFICE	ST. LOUIS OFFICE	LONDON OFFICE
180 Broadway	Heyworth Bldg.	Mermod & Jaccard Bldg.	118-122 Holborn, E. C.



No. 7568/170

THE J. D. BERGEN CO.

MANUFACTURERS OF

Rich Cut Glass

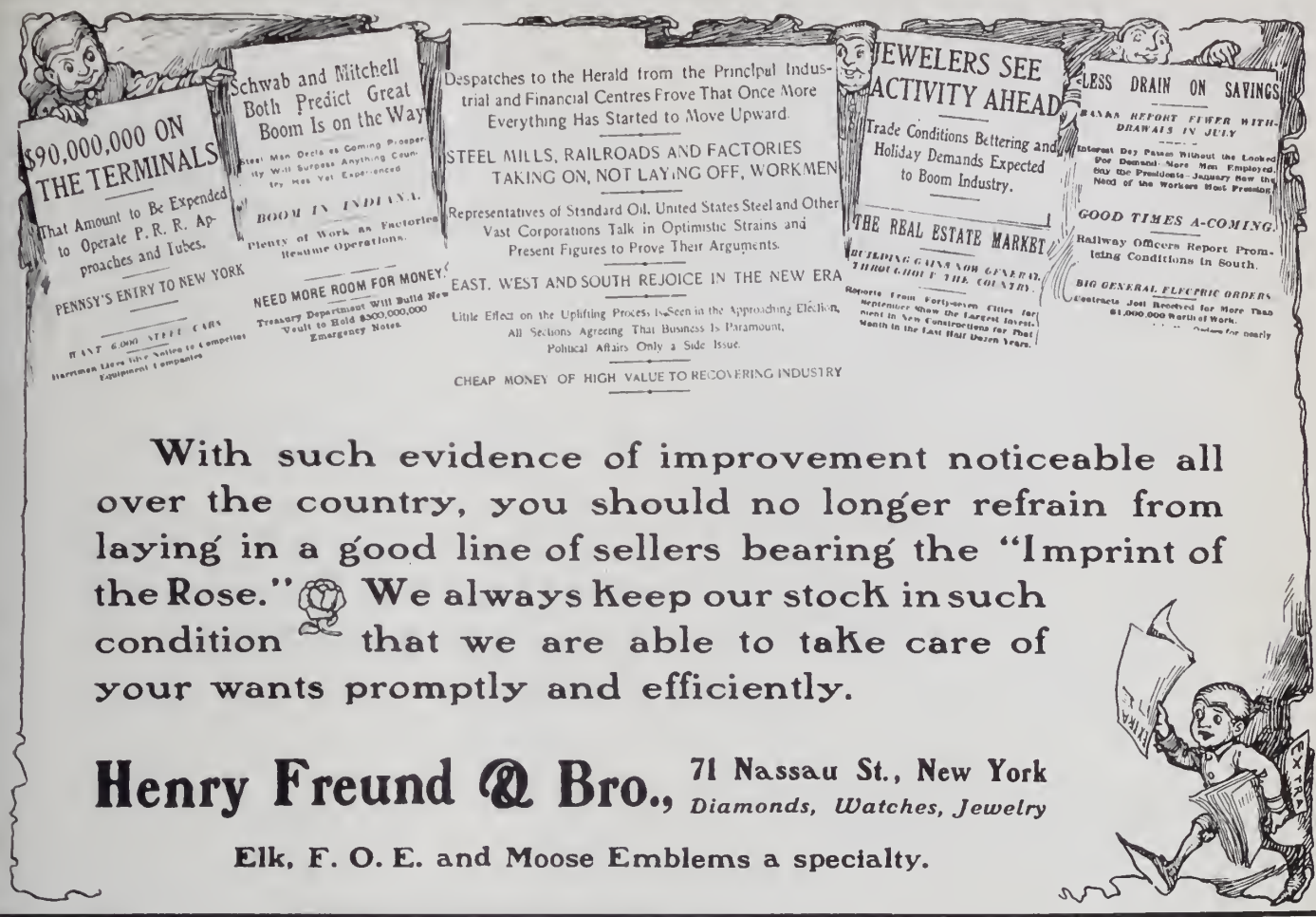


No. 136—Empress 11-inch Fancy Oval Bowl

Send for 1908 Supplementary Catalogue

Main Office and Factories: MERIDEN, CONN.

NEW YORK SALESROOM	CHICAGO SALESROOM	BALTIMORE SALESROOM
38 Murray St.	131 Wabash Ave.	121 W. Baltimore St.



With such evidence of improvement noticeable all over the country, you should no longer refrain from laying in a good line of sellers bearing the "Imprint of the Rose." We always keep our stock in such condition that we are able to take care of your wants promptly and efficiently.

Henry Freund & Bro., 71 Nassau St., New York
Diamonds, Watches, Jewelry

Elk, F. O. E. and Moose Emblems a specialty.

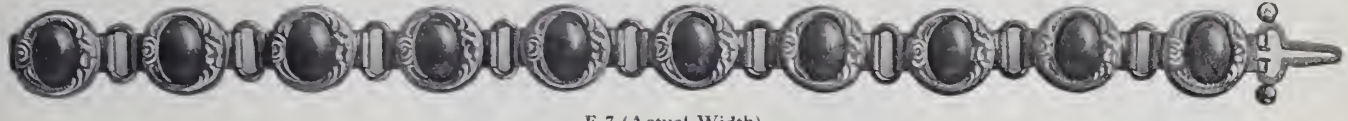
The "GLENNA" REVERSIBLE BRACELET

is the best seller on the market. It is virtually two bracelets for the price of one. Both sides are stone set; made in all semi-precious and imitation stones. Quality and construction guaranteed. The setting does not come in contact with the arm.



Pat. May 19, 1908. B—AMETHYST (Actual Width)

The reversible idea gives double value and appeals to the purchaser as a novelty.



E-7 (Actual Width)



B—CORAL (Reduced one-third)

Combination reversible neck collar and bracelet combined. The bracelet can be detached and worn separately. Four pieces of jewelry in one, set with fancy stones. Ask your jobber for them.

C. D. LYONS COMPANY, Mansfield, Mass.



The Goods You Need!

ALLSOPP & ALLSOPP'S

Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

Inexpensive

These goods combine all the artistic qualities of higher priced lines at HALF the cost.

Mounted goods only

Brooches	Veil Pins
Baskets	La Vallieres
Barrettes	Collar Pins
Bracelets	Scarf Pins

"TOPPY" A&D Trade Mark

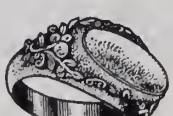
18 Columbia Street, NEWARK, N. J.

14 Kt. Hand Made Rings 14 Kt.

Chinese == Egyptian == Italian



CHINESE SEAL RING. 14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN. Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



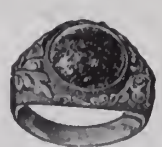
EGYPTIAN PIVOT RING. Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING. Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING. Good Luck and Long Life.



CHINESE FLORAL DESIGN. Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING. With Smaller Scarab.

RINGS

Made by Jewelers from the East

Curious and Antique Designs in Silver Rings.

VAN DUSEN & STOKES CO.

Oriental Jewelers

1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links

MR. RETAILER:

Our Cases "Make a Noise"—like a sale
"The Case that Courts Comparison"

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER



THE STAPLE quality of Black Jewelry is well known. Every woman in mourning wears the black brooch and long black chain. They are equally in favor with the elderly. A superior line of such Black Jewelry is here introduced. Displays include the popular French Jet, as well as examples of Whitby Jet. The designs are exceptionally effective, many of them being novel for jewelry of this class. At the same time they retain the essential elements of dignity and taste. Jet Brooch designs include: HORSESHOES, BUTTERFLIES, PANSIES, FLEUR-DE-LIS, BAR EFFECTS. They retail at from $1.00 to $5.00. A profitable staple needs no argument.

D. Lisner & Co. *Creating Importers of* *Jewelry Novelties*

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

Important

Read Carefully!



JOSEPH IRONS
NEW YORK, N.Y.

35 MAIDEN LANE

Act at Once

$27.50
NET CASH

I will deliver anywhere in the United States, F. O. B., your town or city:

1—26-Piece Set
La Vigne, F. G.

1—26-Piece Set
Carleton, Bright

1—26-Piece Set
La Vigne, Bright

1—1065, 4-Piece Tea Set
Burnished

1—1065, 4-Piece Tea Set
Engraved

1—1065, 4-Piece Tea Set
Burnished-Fluted









ALL SIX FOR
$27.50
SAMPLE ORDER ONLY

—

Just to show you the goods

—

If not satisfactory, you can return at my expense.

Don't Wait! Order at Once!

JOSEPH IRONS
35 Maiden Lane, New York

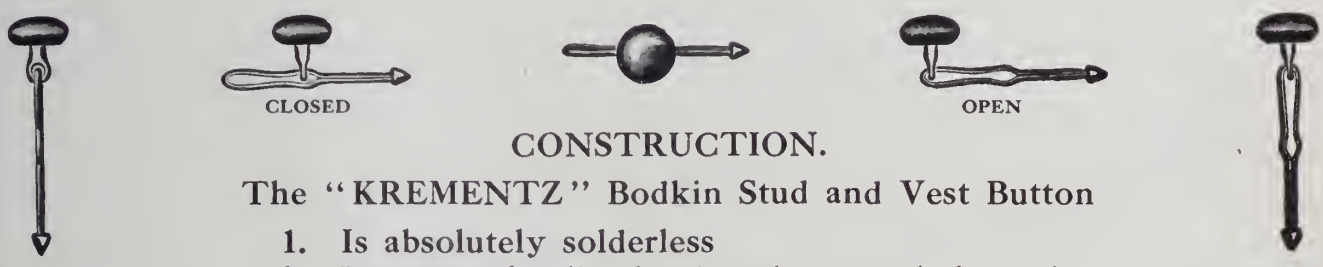
The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

"Not One-Piece but One-Piece Construction."

The simplest and best mechanical Stud or Vest Button made.

KREMENTZ & CO. invite the following comparisons (or any others that you can think of):



CONSTRUCTION.

The "KREMENTZ" Bodkin Stud and Vest Button

1. **Is absolutely solderless**
2. **Is made of solid, hard spring metal throughout**
3. **Has no spring or tubing to bend or break**

QUALITY

The highest grade of mother-of-pearl, half pearls, whole pearls, diamonds, sapphires or whatever material is used.

FINISH

The regular **"KREMENTZ"** finish which has helped very materially in the building up of our business.

OPERATION

Very simple. Easily inserted or removed without fear of bending the post or marring the shirt or vest.

PRICES

Lower than those of any other makers.

DURABILITY

See our guarantee.

GUARANTEE

If for any cause whatever, a **"Krementz-Bodkin Back" Stud or Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. **"Krementz-Bodkin Back" Studs and Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

THE RING THAT MADE HISTORY

TRADE D MARK

THE SIGNET RING was the sign manual of kings. It made history. It is surrounded by a wealth of tradition. It is the most personal of rings. Durand Signet Rings measure up to the high ideal of what such rings should be. An extensive line, full of distinctiveness, character and beauty.

PRICES: $3.00 to $200.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK

Trade-Mark. Telephone 6383 Orchard

Telling Points in Scarf Pins

14 Kt. 

Only

THE DIFFERENCE in Scarf Pins is like the difference in men. Some like effects that are extreme, loud and grotesque. Others prefer the quiet appeal of intrinsic worth, the grace of refinement. It is to the latter class that the Scarf Pins of this house are specially attractive.

Not that they are costly. Quite the contrary. A variety of semi-precious stones is used to great advantage. Thus good dressers buy a number of these Pins to vary with scarf and attire. The designs are really beautiful. A pleasure to see; a pleasure to buy; a pleasure to sell; a pleasure to wear. Profitable.

Day, Clark & Co. Twenty-three Maiden Lane

NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York — Factory, Newark, New Jersey

B. M. Shanley, Jr., Co.

We beg to call your attention to a few of the very artistic and exclusive designs we are making in the following articles, made only in 14 and 18 Kt. gold:

MESH BAGS	$175.00 and upward
LADIES' VANITY CASES	156.00 and upward
LADIES' CARD CASES	96.00 and upward
BELT BUCKLES	14.00 and upward
HAND WROUGHT BROOCHES	22.00 and upward

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

To the Jobbing Trade Only

Invisible Locket Top Bracelet, made in Signet or Stone Top



PATENT APPLIED FOR.

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

Popular Priced 14K. and 10K. Jewelry

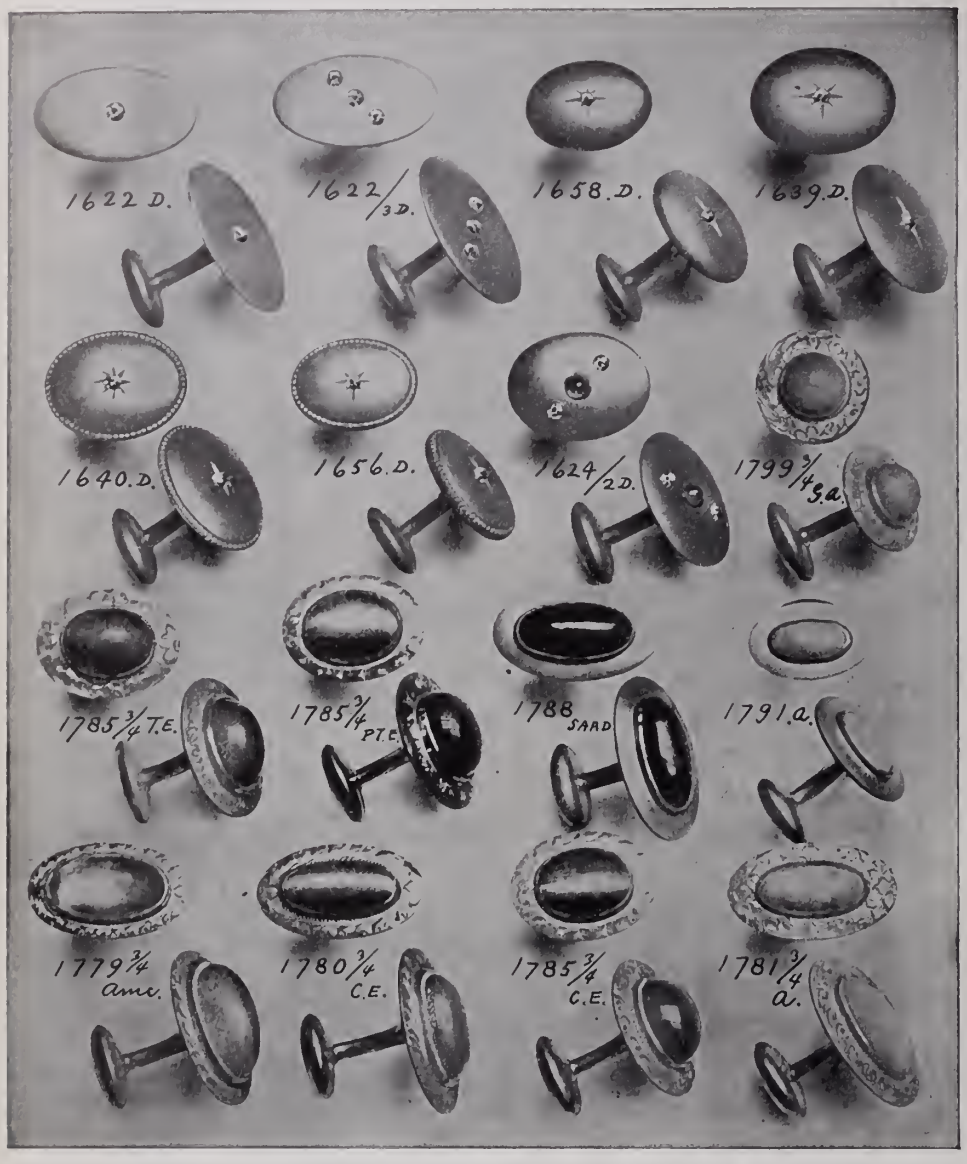
UP-TO-DATE ARTISTIC ATTRACTIVE

A COMPREHENSIVE LINE OF

Brooches
Invisible Joint Locket Rings
Bracelets Festoons
Scarf Pins Cuff Pins
La Vallieres Earrings

Largest Line of 10 Karat Jewelry Offered the Trade

WORKMANSHIP AND FINISH EQUAL TO ANY 14 KARAT LINE ON THE MARKET



10 K. Gold Cuff Buttons

1622D Roman finish, diamond.
1622/3D " " 3 diamonds.
1624/2 D & R Roman finish, 1 ruby, 2 diamonds.
1639D Roman finish, diamond.
1640D " " "
1656D " " "
1658D " " "
1779¾Ame Eng. finish, hand engraved, amethyst.
1780¾CE Eng. finish, hand engraved, cat's eye.
1781¾A Eng. finish, hand engraved, amazonite.
1785¾TE Eng. finish, hand engraved, brown tiger eye.
1785¾CE Eng. finish, hand engraved, cat's eye.
1785¾PTE Eng. finish, hand engraved, pink tiger eye.
1788 Sard Roman finish sardonyx.
1791A Roman finish amazonite.
1799¾GA Eng. finish, hand engraved, green agate.

BIGGEST VALUES
PRICES ON APPLICATION

Our new catalogue is now ready and illustrates our complete line of the newest designs in 10 K. jewelry. Copy sent on request.

The Keller Jewelry Mfg. Co.

64 Nassau St., New York

Factory: Newark, N. J.

OFFICIAL ELK EMBLEMS



The following is taken from Official Circular No. 1, issued by Hon. R. H. Holland, Grand Exalted Ruler of the Elks:

NAME AND EMBLEM.

The Commission on Protection of Name and Emblem submitted an exhaustive report which will be printed in full in the proceedings of the Grand Lodge. This commission also reported to the Grand Lodge a design which was unanimously adopted as the Official Emblem of the Order and the commission was instructed to have the same fully protected by Letter Patent. Unfortunately the description of the emblem has appeared in the public prints from which cuts have been designed and printed purporting to be the genuine. Manufacturing jewelers in utter disregard of our rights are flooding the market with a so-called Official Emblem. I therefore deem it my duty as Grand Exalted Ruler to denounce this unwarranted interference with our rights and to call upon every brother to REFUSE TO PURCHASE OR TO WEAR THESE SO-CALLED OFFICIAL EMBLEMS. The commission is actively at work and as soon as these complications are adjusted or rights protected and permission granted to manufacture and place the genuine official emblem on the market, the order will be advised by official circular.

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

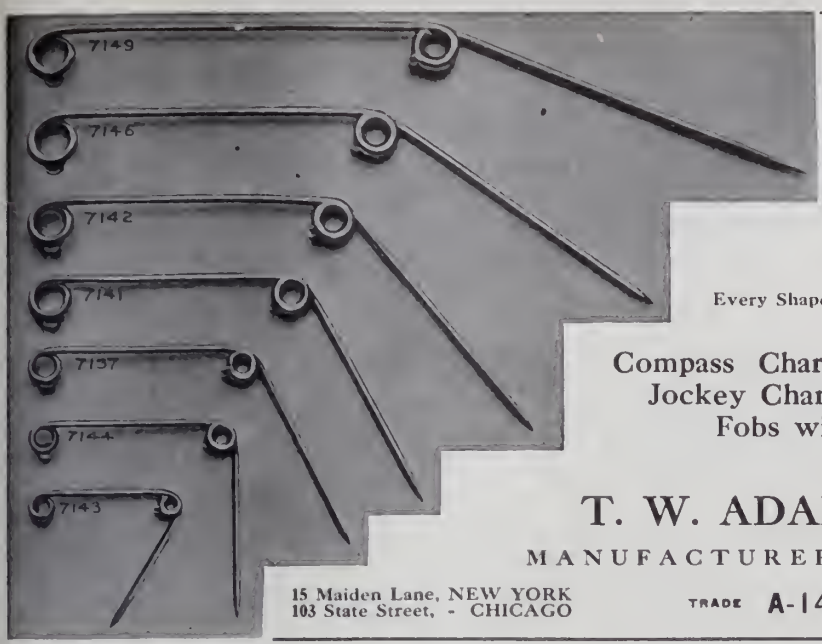
Trade Mark

Factory and Office
91 OLIVER ST., NEWARK, N. J.

PERCY M. LAYMAN

New York Salesroom
9-13 MAIDEN LANE

SYDNEY C. STRAUS



A Safety, Handy, Veil, or Automobile Pin

that will not break and can be opened full length

LOCKETS

Every Shape, Size and Style. For One, Two, Three or Four Pictures

Compass Charms, Stone and Gold Heart Charms, Jockey Charms, Crosses, Bangles, Sleeve Links, Fobs with or without Seals, Scarf Pins

T. W. ADAMS AND COMPANY

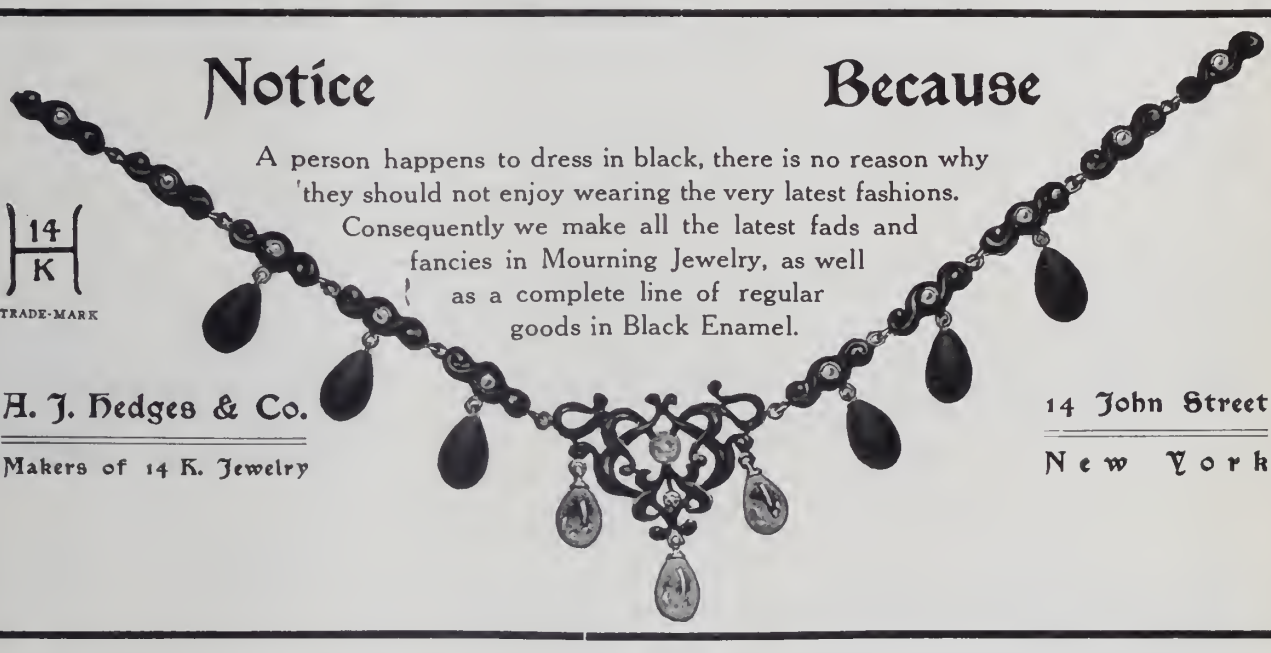
MANUFACTURERS OF 14 K. JEWELRY ONLY

15 Maiden Lane, NEW YORK
103 State Street, - CHICAGO

TRADE A-14-K. MARK

FACTORY
83 Union Street, NEWARK, N. J.

Notice Because



A person happens to dress in black, there is no reason why they should not enjoy wearing the very latest fashions. Consequently we make all the latest fads and fancies in Mourning Jewelry, as well as a complete line of regular goods in Black Enamel.

14 K TRADE-MARK

H. J. Hedges & Co.

Makers of 14 K. Jewelry

14 John Street

New York





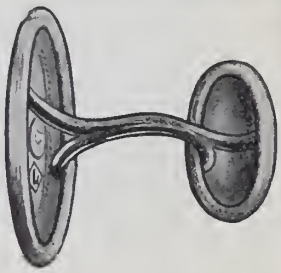
Photo Signet Locket Rings

Send for Catalogue

BUTTONS on a new and comprehensive principle

See the double split post under the curled edge bean

Requires no force to insert into the button-hole and cannot break.





CHARLES M. LEVY

Manufacturer of Rings, Lockets and Buttons

90 William Street, NEW YORK

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE MARK.

SNOW & WESTCOTT CO.
21 MAIDEN LANE, NEW YORK
JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold
FOBS



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.
23 Maiden Lane, New York.

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.


TRADE-MARK

M. B. BRYANT & CO.,

No. 7 MAIDEN LANE, NEW YORK.

The Allsopp Rings

A complete line set with America's Newest Gem— **AMATRICE**

The attractive and beautiful individual matrix stone.
Beautiful shades of color. Does not fade or change color.
Wonderful Individuality. No porosity or roughness.

Allsopp QUALITY, DESIGN AND WORKMANSHIP— No retailer can afford to be without an assortment of this new ready seller.

Allsopp Bros. Allsopp Building, Newark, N. J.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

'Phone 801 John Established 1876

MORRIS SCHIFF

82 & 84 Nassau St., N. Y. CITY



Manufacturer of
DIAMOND MOUNTINGS, LOCKETS, BUTTONS, BRACELETS, RINGS, Etc.

Special attention paid to order work and repairing

If you want good work, send it to me. One trial will convince you that it will pay you to send me your work. Highest prices paid for old gold and silver.

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast
SCHWARZKOPF & PENNIMAN
340 S. Broadway, Los Angeles, Cal.

AZURITE-MALACHITE MATRIX

A beautiful blending of Blue, Green and Brown

A New *Hard* Variety, entirely different from any stone heretofore shown on the market, ***and guaranteed to be hard as turquoise.*** We control the output of the only mine producing this variety. Send for samples, mounted or unmounted.

ABALONE PEARL SHELL JEWELRY

in two natural colors, opal iridescence and various shades of rich green.

Mounted in Sterling Silver and Gold in a large assortment of designs.

BEAUTY PINS



Send for new Illustrated Catalog in colors containing prices.

The Barber Jewelry Mfg. Co., 36 GOLD STREET NEW YORK CITY



Sterling Mesh Bags

also gold lorgnette and neck chains

Trade (W)(B) Mark

Weizenegger Bros.

358 Halsey St., Newark, N. J.

N. Y. Salesroom: 396 Broadway

HEADS OF WHEAT



PATENT APPLIED FOR.



PATENT APPLIED FOR.

BELT PINS, VEIL PINS, BARRETTES and HANDY PINS, IN 14K. GOLD

Also Set with Precious and Semi-Precious Stones and Pearls

LEE-DODD COMPANY, MAKERS OF FINE JEWELRY

67 HAMILTON ST., NEWARK, N. J.

JULIUS WODISKA

40 JOHN STREET :: :: :: :: :: :: NEW YORK

Manufacturer of a General Line of High Grade

DIAMOND MOUNTINGS

IN PLATINA, 18-K. AND 14-K.

SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

SOLID GOLD COMBS

PLAIN AND ENGRAVED



14k EVERYTHING IN GOLD JEWELRY **10k**

Brooches, Festoons, Necks, Buttons, Hat Pins, Fobs, Lockets, Cuff Pins, Bracelets, Emblems, Gold Safes, Buckles, Cigar Clips, Etc., Etc.

Chas. L. Trout & Co. MANUFACTURERS

2 Maiden Lane, New York

STANDARD IN

Stone Combs and Hat Pins



Our line of White Stone Combs forms a class by itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

Our line of Combs and Hat Pins consists of over 100 new styles of exclusive designs which sell at popular prices.

On application we will send a selection on approval, with all charges paid

JOSEPH W. HELLER

Manufacturing Jeweler

White Stone Novelties

59 PAGE STREET PROVIDENCE, R. I.

NEW YORK OFFICE: 15-17 MAIDEN LANE (Silversmiths Bldg., Room 1710)



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.

Manufacturing Jewelers

291-293 Seventh Ave.

Bet. 26th and 27th Sts.
Telephone, 913 Madison

NEW YORK

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value. it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

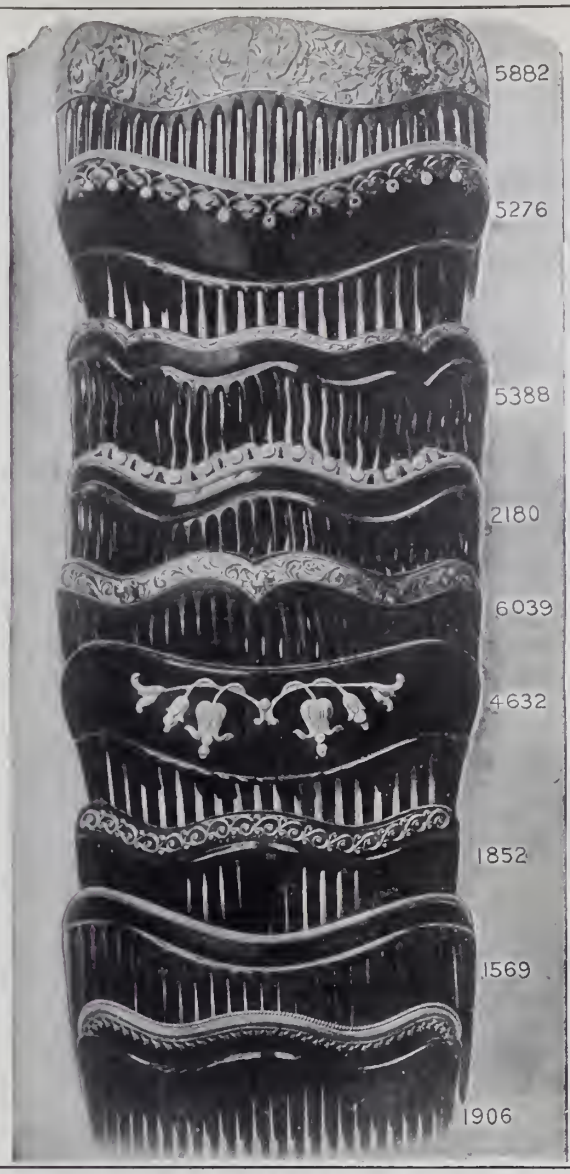
THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St., CINCINNATI, OHIO

Gems and Precious Stones

Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York



The COMB HOUSE

WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our Fall line is now ready for your inspection.

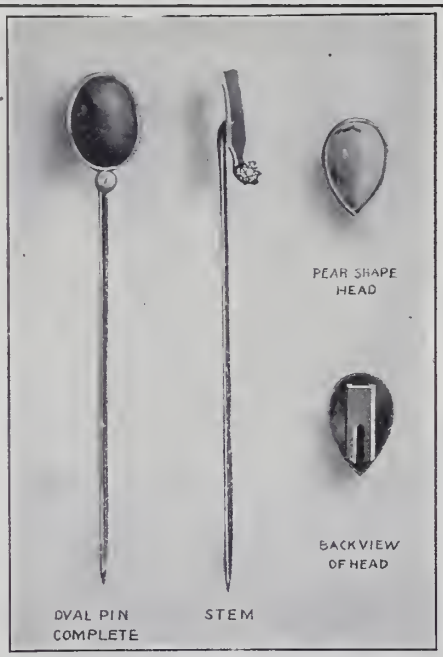
We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.

Hartford Bldg.

41 Union Sq., New York



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.

TRADE R MARK

The Locket House 51-53 Maiden Lane, New York



New Art Monogram Book



It is the latest and most artistic attempt at Monogram and Letter Designing ever published in this country. Full of original and practical designs and a most pleasing arrangement of novelties that will make a study of its pages both pleasurable and instructive.

A supplement of an especially engraved plate with 28 monograms suitable for the jewelry trade accompanies each copy.

The size of the book is 9x12 and is placed on the market at a price within reach of all. No. F101, Price $2.50.

SWARTCHILD & COMPANY

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

Heyworth Building, CHICAGO

THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD

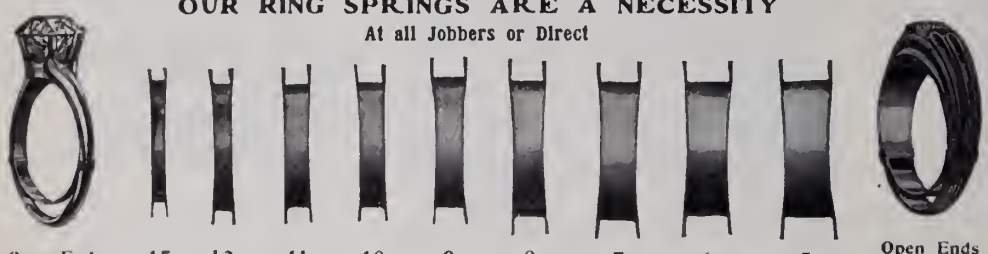
Our Business Policy is Your Success-Insurance Policy

Our line comprises every desirable novelty of the season. It will pay you to see our line. Selection packages sent.



OUR RING SPRINGS ARE A NECESSITY

At all Jobbers or Direct



Manufacturing Jewelers

Diamond Mountings
Solid Gold Jewelry
Special Orders
Fine Repairing

Commission Merchants

E. A. LEHMANN & CO., 45-49 John Street, New York



BEFORE PURCHASING INSPECT OUR LINE.

FAIRCHILD & COMPANY

29 & 31 EAST 22d STREET
NEW YORK CITY

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

W. S. HICKS' SONS, Manufacturers of All Styles GOLD AND SILVER PENCILS



SILVERSMITHS' BUILDING, 15-17-19 Maiden Lane, NEW YORK

FACTORY, 231-233-235 Greenwich Street, NEW YORK

Mr. Jeweler:

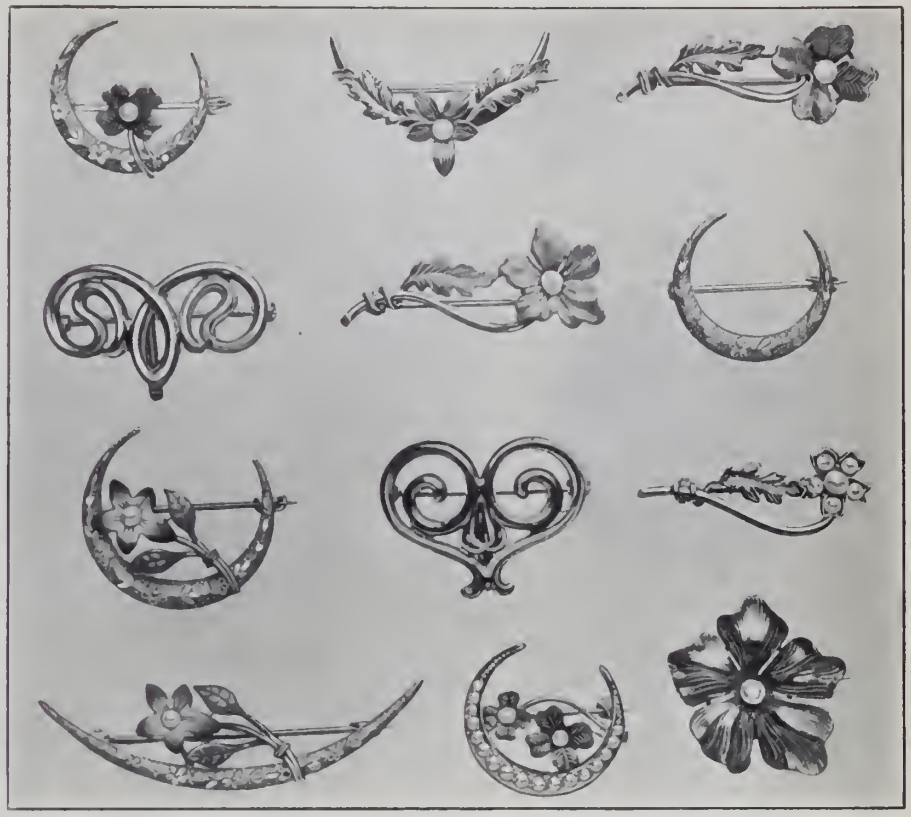
Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner

ESTABLISHED 1870

FANS
and Novelties for the Jewelry Trade

520 & 522 Broadway
New York



THE 10K LINE WITH A 14K APPEARANCE

Here are some

of our best selling brooches.

Workmanship and finish cannot be exce led.

Our 10K Jewelry has established a new field for the retailer, who appreciates merit and excellence.

Write for Price-List

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1Ko

S. PITZELE
Established 1893
51-53 Maiden Lane, NEW YORK



14K
Trade-Mark.
Manufacturer of
FINE
Diamond Mountings

Also Bracelets and Dwt. Goods

Special Attention Given to Order Work.

G. A. HENCKEL & CO.

MAKERS OF

Small and Medium Wares in Sterling Silver

FOR THE TRADE ONLY

109 to 115 West 26th St., New York City
(One block west of Broadway)



PIN BALLS
AND
PIN CUSHIONS

We specialize in the manufacture of the Unusual in Goods adaptable to

The Den, The Desk,
The Dresser, The Toilet
Table, The Sideboard,
The Dining Table and
The Living Room.

The trade is cordially invited to call at our show rooms and inspect our new Fall productions.



Fancy Platforms and Blocks for Window Display

Boxes for Silverware, Manicure and Toilet Sets

Silverware Chests in any combination

Flannel Rolls and Bags for Silverware

Trays for Show Cases and Travelers' use of every description

Jewelry Boxes in many qualities and styles

We Re-Cover Window Platforms and Trays

PAPER BOXES

Tags, Cards, Cotton, Findings, Etc.

Estimates and Samples cheerfully furnished

WOLFSHEIM & SACHS

Manufacturers and Importers

35 Maiden Lane

(Lorsch Building) **NEW YORK**

Factory, 10 Gold St.



JUST A REMINDER

that this is a good time to investigate our line. You may have shopped around and found nothing out of the ordinary and perhaps think you have seen all there is. But wait — you have overlooked the best and the one line that is different from any other.

Our goods are noted for their originality, graceful shapes and handsome designs. Good weight silver. As for prices, it is only necessary for us to state that every article in our line is a good seller and you will buy no other after the first trial.

Silver Deposit Ware, Photo Frames, Belt Buckles, Sash Buckle Pins, and a large assortment of novelties.

SCHARLING & CO.

Factory and Office: 755-757 Summer Ave., Newark, N. J.

Show Rooms represented by

W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.
M. L. LEVY & CO., 2447 Jackson St., San Francisco, California

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

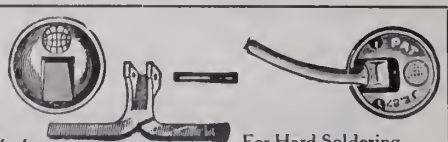
CHARLES A. JOHNSTON
108 Fulton Street NEW YORK



Globe Lever Button Backs

Made in Gold and Gold Filled

The only serviceable kind



For Hard Soldering

J. BULOVA CO., - 51-53 Maiden Lane, New York



CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy 24-26 East 21st St., NEW YORK

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK

SHELL

Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt Attention

A SAMPLE--BASSETT 10 K. Gold and Gold-Filled Lockets



¶ The quality, finish and design of these Lockets recommend them to those who want the best to be had in this line.

These Goods are sold direct to Retailers

TERMS

6%, 10 Days — 5%, 30 Days
3%, 60 Days — 4 Months Net

Send for detailed information concerning this line

THE BASSETT JEWELRY CO. Manufacturers of Fine Gold Jewelry and Plated Chains

PROVIDENCE, R. I.
N. Y. Office - 37 Maiden Lane

Pryor Manufacturing Company

OUR FALL LINE OF SILVER GOODS is now ready for inspection and we ask you to see our samples before placing your order elsewhere.

The designs speak for themselves and our workmanship we guarantee. Mesh Bags, $12.00 to $60.00. Card Case Purses, $5.00 to $25.00 Picture Frames, $1.00 to $50.00. Vanity Boxes, $19.00 to $30 00—and other novelties.

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NPC Mark.

NEW YORK OFFICE
527 Fifth Avenue
(Night and Day Bank Bldg.)



Illustration about One-Third Actual Size

THE NEWEST THING IN HAIR MOUNTS

Note the aristocratic simplicity and graceful lines of these new designs. They appeal strongly to the feminine world. Display an assortment in your window and note the facility with which they sell themselves.

DON'T OVERLOOK OUR VERY ATTRACTIVE LINE OF

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE GO
Look for the Trade Mark

MILLER, FULLER & WHITING CO.
Manufacturing Jewelers
New York Office, 9-11 Maiden Lane — NORTH ATTLEBORO, MASS.

WE SELL TO THE JOBBING TRADE ONLY

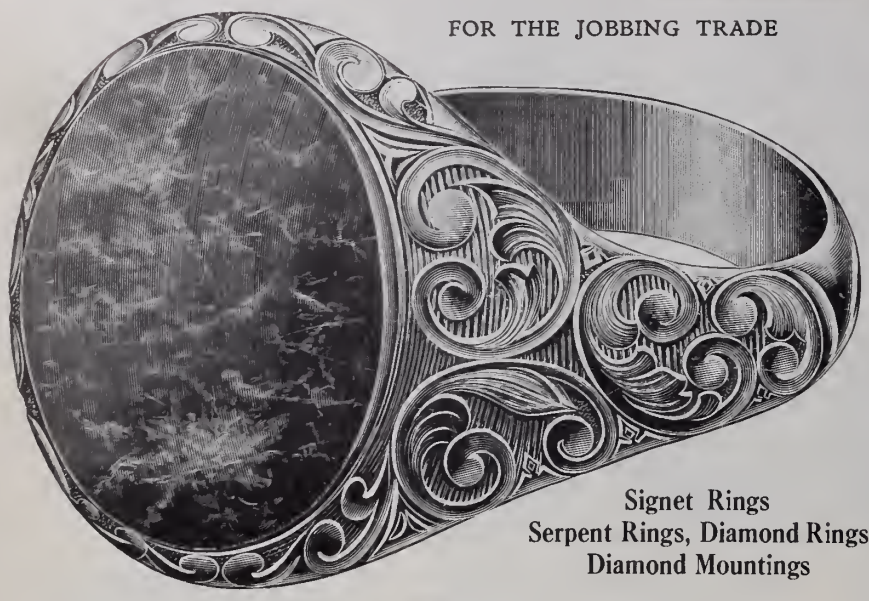
Our Business
DIE SINKERS and DESIGNERS

ORIGINAL DESIGNS

CREES & COURT : 91 Sabin Street, PROVIDENCE, R. I.

Hutchison & Huestis Ring Makers

FOR THE JOBBING TRADE



Signet Rings
Serpent Rings, Diamond Rings
Diamond Mountings

Up-to-date STONE RINGS

Made in AMAZONITE, LAPIS LAZULI, OPAL MATRIX, BLOODSTONE, TURQUOISE MATRIX, SARDONYX, JADE, CORAL

NEW YORK: 3 Maiden Lane CHICAGO: Columbus Building, Harry H. Miller
FACTORY: 185 Eddy Street, PROVIDENCE, R. I.

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.



Inspect our recent importations in
FANS
and odd and unique styles in
BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.
in plated or sterling, mounted with imitation or semi-precious stones

Prices range from $4.00 to 27.00 per doz.

LEWY & COHEN
530 Broadway, cor. Spring Street NEW YORK

AT YOUR SERVICE
37TH NEW ISSUE OF THE STANDARD AMERICAN CATALOGUE
Maker of Prices in the New York Market for more than 31 years
EVERYTHING IN JEWELRY AND KINDRED LINES
Illustrates carefully selected, choice and Reliable Goods only.
UNIFORM LISTPRICES. SENT FREE
S. F. Myers Co
47-49 Maiden Lane, New York

THE WASHBURN

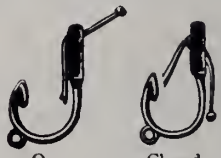
SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.

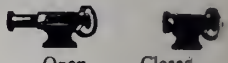


EAR WIRES
for unpierced ears.





SAFETY CATCH
For Brooches, etc.
Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
Special Order Work and Repairing.
C. IRVING WASHBURN 12-16 John St. N. Y.

As we can save you money in small things, so can we in BIG THINGS



GOLD-PLATED

Handy Pins
75 cts. Gross

J. Engel & Co.
JEWELRY FOR THE JEWELER

BALTIMORE, MD.

Please send Money Order or Stamps



AND still another of the newest things in the Chain line of this season, and what has proved to be the best seller of all,

"The Matinee Watch Neck."

We now carry over 2 dozen samples of this popular style; ask to see the latest with beads, they are in great demand; they are also made in two other styles; watch for them in coming issues, they can be worn with Watch, Locket, Charm or Cross.

This is a first class seller and no mistake will be made in carrying a generous assortment. Honest methods are counting.

Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:
194 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
45 Kearny St., San Francisco, Cal.

READY IN-A-MINUTE MONOGRAMS



A large print of this handsome window card sent on application.

Write for descriptive booklet and price list.

A NEW SYSTEM—So simple anyone can understand it; a few simple parts easily put together. Adaptable for every purpose.

LOUIS KAUFMAN & CO.

82-84 Fulton Street RING MAKERS NEW YORK

DAVID BONNIST

Telephone 5789 Cortland — COCKROFT BUILDING, 71 NASSAU STREET, Corner John Street, - - - NEW YORK — (15 Years with S. L. Van Wezel)

CUTTER AND POLISHER OF DIAMONDS

It will pay you to have your BROKEN STONES RECUT in my factory, because it will save you much weight, and give them the proper attention.

Out of town dealers write for information.



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland



Manipulation of Steel in Watch Work

BY JOHN J. BOWMAN

Price, 60 cents, postpaid.
Jewelers' Circular Publishing Co.
11 John St., New York.

TAKES just as much skill to Build a Locket as to Build a Battleship, but doesn't take so long.

"Immediate Deliveries"



VERIBEST

Gold S. & B. L. ★ CO. Star

GOLD FILLED LOCKETS

should be your choice of all Lockets because they have Quality, have a Solid Gold Appearance, are "Made Goodasgold," and are Fully Guaranteed.

Priced within Reason

S. & B. LEDERER CO.

Locket Makers for the Jobbing Trade

9-11-13 Maiden Lane, New York 100 Stewart St., Providence, R. I. 131 Wabash Ave., Chicago, Ill.

Mercantile Fountain Pen

Repair Set

It's new, but old enough to have proven a winner.

In the hands of your pen clerk this set, with the complete instructions furnished, affords means for quickly repairing broken or worn parts of Mercantile Fountain Pens, as well as most all other makes.

CONTENTS

An assortment of Caps.
An assortment of Feeds.
An assortment of Gold Pens
and all the necessary tools to execute the repair work.

As sure as you obtain a new customer for prompt service of an individual nature, such as this outfit permits, just so sure are you to make a satisfied patron whose trade will always increase.

Write for Catalogues of Mercantile Fountain Pen and Repair Set

Aikin-Lambert Co.

Established 1864

15-19 Maiden Lane NEW YORK



POTTER'S BUTTONS

Turquoise Matrix
Chinese Jade
Coraline
Lapis Lazuli



No. 1325
Green Finish
Rose Finish



SIDE VIEW

E. A. POTTER COMPANY

Keep in touch with us. IT PAYS Providence, Rhode Island



10k. gold 116/231 **$3.50**

1/4-inch 10k. gold Compass Charm, as illustrated.

3/8-inch 10k. gold, 75c. extra.

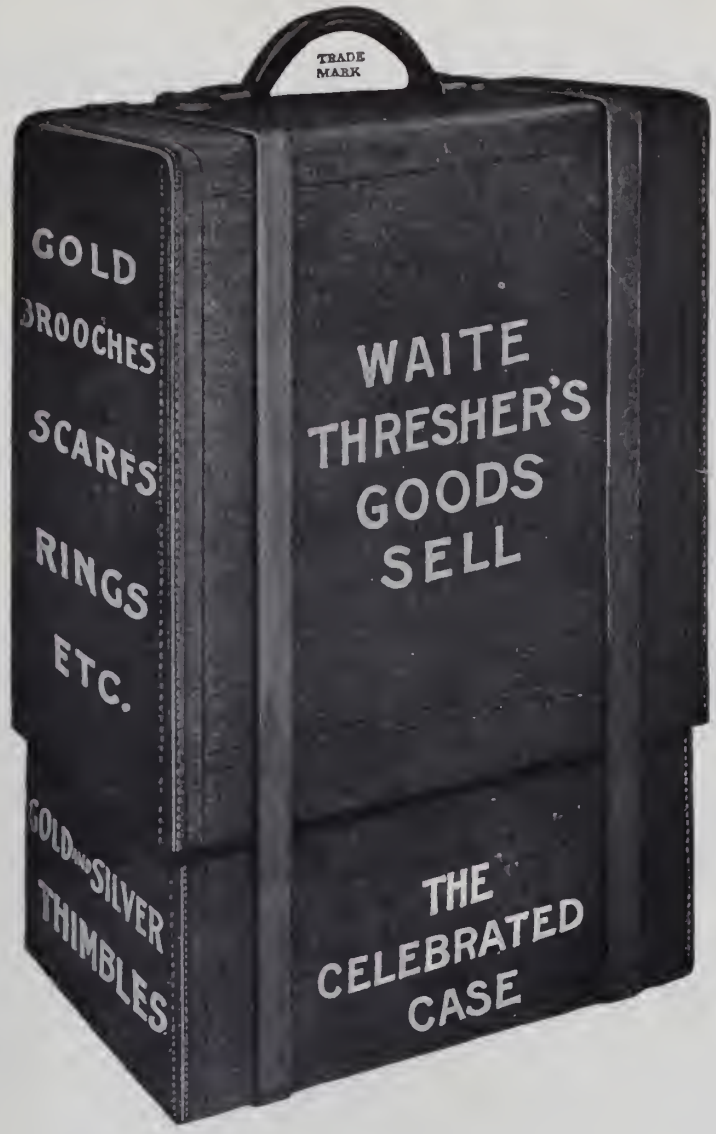
Adrian J. Morais

Room 304 Godchaux Bldg., New Orleans, La.

CASTINGS Gold, Silver, Bronze, Brass German Silver, Copper and Iron

L.D. TEL. 2072 L. Supply Jewelers, Silversmiths Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines Cast Iron Hub for sinking in Steel Dies. Chandelier Undercut Work, Statuary.

AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N.J.



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building



No. 3327C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.

F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.

New York Representative: E. T. Wilson, 180 B'way.
Western Representative: S. H. Brower.

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents
and upwards

With a Liberal Discount to the Trade
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application

37 and 39 MAIDEN LANE, NEW YORK

A Crystaloid Sign will be sent upon request to dealers

Around the World with the Story of

Waterman's Ideal Fountain Pen



"New Process" GILLETTE Blades

Have You Got Them in Stock?

"New Process" GILLETTE blades have been an instantaneous success.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

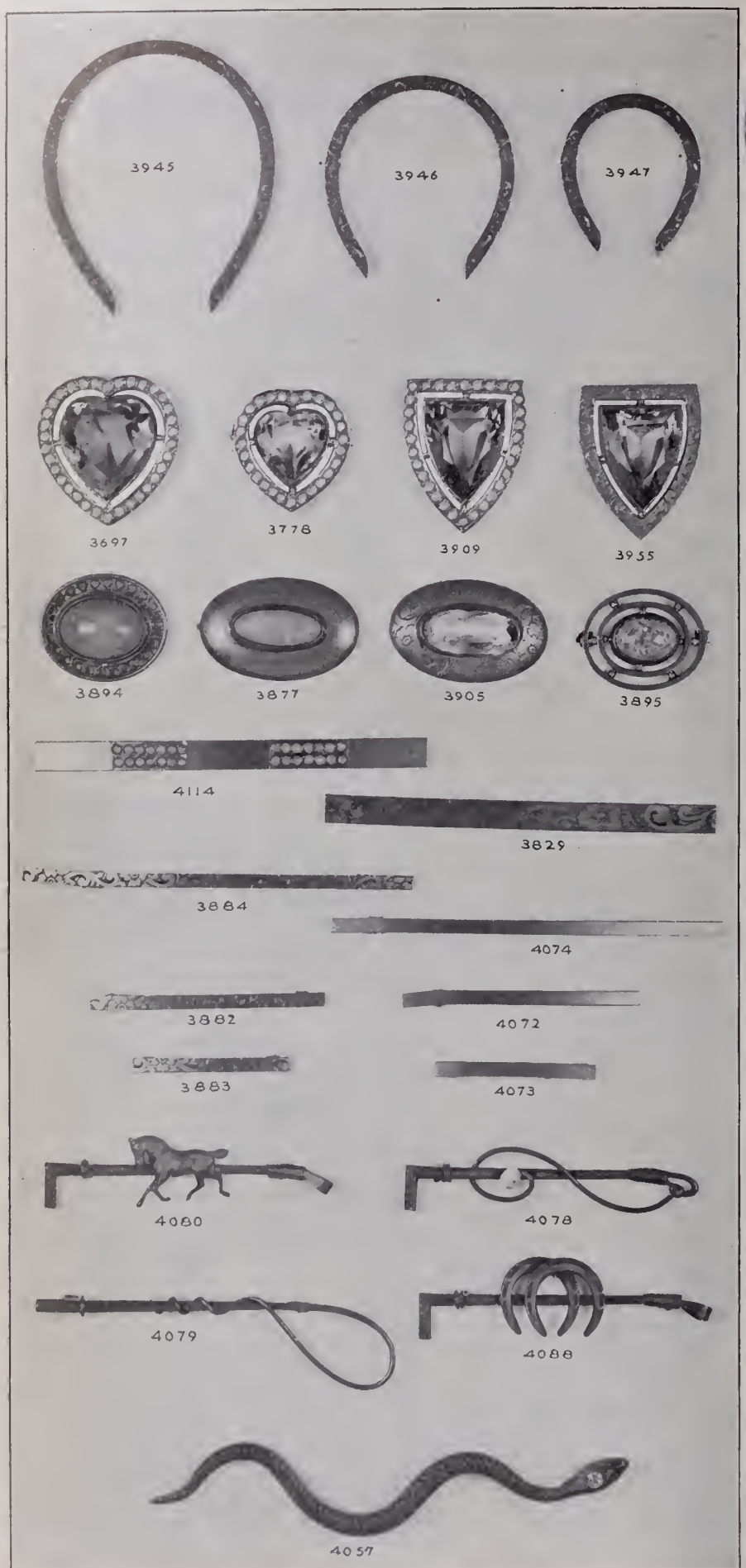
Holiday goods now ready for dealers. Send for catalog.

GILLETTE SALES COMPANY

BOSTON
704 Kimball Building

NEW YORK
704 Times Building

CHICAGO
704 Stock Exchange Building





NOTE

A complete line of our new extra wide Bracelet, in all the different finishes, plain or engraved, is now ready for the Holiday Trade.

Quality Style Finish

These attributes are truthfully applied to all goods bearing the F&B Trade-Mark

Fine Gold Filled Jewelry

800	different	designs	in	Lockets
600	"	"	"	Scarf and Hat Pins
300	"	"	"	Necklaces
400	"	"	"	Chains
500	"	"	"	Link Buttons
1100	"	"	"	Pins
700	"	"	"	Bracelets

Sterling Goods

1675 Combinations in Toilet and Manicure, Traveling, Smoking, Baby and Sewing Sets.

3800 Pieces of Toilet and Manicure Articles, Vases, Novelties, etc.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 Richmond St., Providence, R. I.

NEW YORK	CHICAGO	CANADA
13 Maiden Lane	Heyworth Bldg.	Kingston, Ont.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, OCTOBER 21, 1908. No. 12.

WENZEL JAMNITZER AND HIS WORK.

The 400th Anniversary of Birth of Germany's Foremost Goldsmith—A Few Words on His Life and Some of His Notable Productions.

AMONG the many men eminent in the fields of science, art and industry whose natal anniversaries occur during the present year, workers in precious metals will be especially interested in the fourth centenary anniversary of the birth of Wenzel Jamnitzer, whose portrait we present herewith, and whose standing as a master in his craft is imperishably established in the existing specimens of his work, some of which we also illustrate.

In forming an impartial, exhaustive judg-



WENZEL JAMNITZER.

ment of the merits of an artist's productions we must primarily possess a knowledge of the chief events of his life, and of the peculiarities of his work; also as to whether his productions are of interest only from a historical point of view, or whether, in their most important parts, they unmistakably display, in connection with their purely artistic and enduring character, such features, often fortuitous, as are related to transient motives or technique, and which, at the present time, may not be practiced. In the work of Wenzel Jamnitzer, Germany's most famous goldsmith, the 400th anniversary of whose birth occurs this year, all these characteristics are encountered.

That which we have so far learned with certainty in regard to Jamnitzer is as follows: We know how he looked, at least in his later years (see the accompanying portrait, made from a plaster cast in 1568, as a wax high-relief of Jamnitzer). Furthermore, the date of his birth and the exact day of his death are on record, as well as the dates of certain other events in his life. The chief source of information regarding these are "Nachrichten von Künstlern und Werkleuten Daselbst," by Johann Neudörfer, the famous recorder and accountant of Nuremberg (1497-1563), published in 1547. Neudörfer was personally acquainted with Jamnitzer. For the sake of their originality we give Neudörfer's records, as far as they relate to Wenzel and his brother, Albrecht Jamnitzer, in their naive, quaint language, in so far as it can be preserved in translation, as follows:

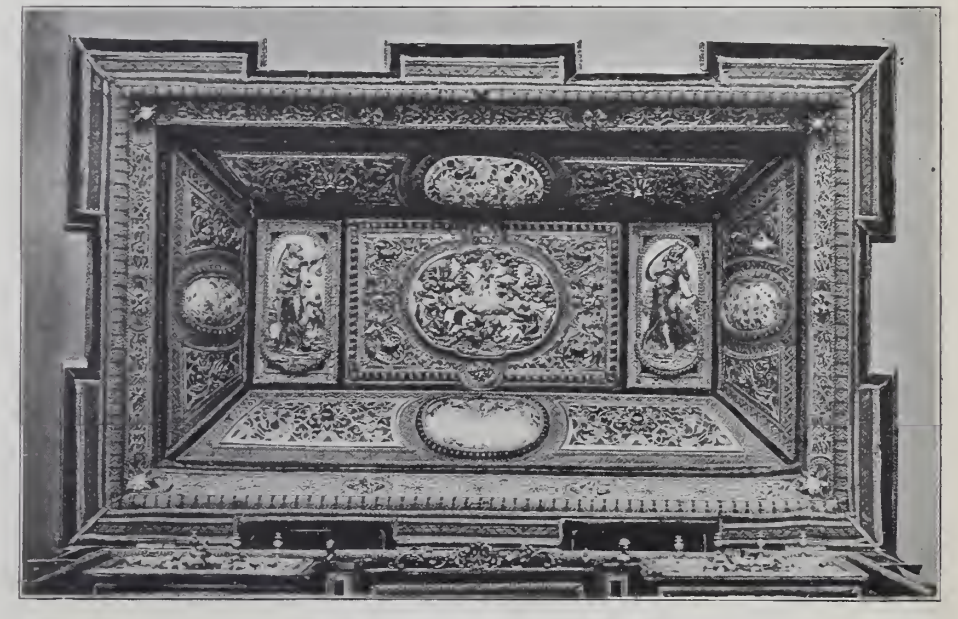
"No. 38. Wenzel and Albrecht, the Jamnitzer Brothers, Goldsmiths.

"It might be said, that as these two brothers are my friends, I have been too easy in praising them, for this reason I will allow the honorable Council, my esteemed masters, and all other artists who have seen their work daily, to judge, so that I may not be accused of partiality. . . . The first thing that pleased me most in connection with them both, is that they have brought their father and mother from Vienna, so that they might honor them and do all the good possible for them, for which reason also God has endowed their sons with art and favor. These two brothers, in devising art and in the distribution of their finished work, are as one; one does not advance his own at the expense of the other, much less conceal the least or the greatest from one another. They work both in silver and gold, have a wonderful knowledge of perspective and proportions, engrave both arms and seals in silver, stone and iron. They melt the finest colors in glass and have attained a high degree of perfection in silver etching; what they are capable of casting in little animals, reptiles, plants and bouquets and

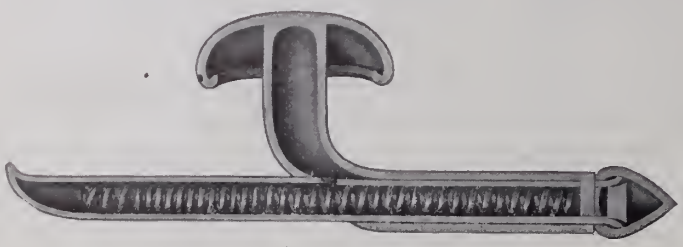


JAMNITZER'S COAT OF ARMS.

the silver vessels they decorate with these, has never before been accomplished. They have presented me with a whole bouquet in silver, with all sorts of flowers and foliage cast, the leaves and plants being so delicate and thin, that by blowing on them they may be



INTERIOR OF LID OF CASKET SHOWN ON FRONT COVER.



(Pat. Dec. 18, 1900, and Feb. 5, 1901.)
(Sectional View of the Larter Shirt Stud.)

MANY YEARS AGO

The jewelry trade discarded spiral shirt studs because of the time and trouble required to insert them in the shirt, and the backs working out of position often caused the loss of a valuable stud.

The same old trouble is found with all shirt studs made with a back that has to be pushed or pulled into place.

AUTOMATIC ACTION is the only appliance that can overcome this trouble.

Larter Shirt Studs and Larter Vest Buttons have a strong spring coiled inside the piston which makes them AUTOMATIC in ACTION and when placed in the eyelet-hole or button-hole they lock themselves and cannot fall out.

Each is made in patterns to please all tastes and for all occasions.

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.

Pacific Coast Representatives:
A. I. Hall & Son, Inc., Jewelers' Bldg.
Post Street, San Francisco, Cal.

Trade-Mark



Registered U. S. Pat. Office

made to sway. But for all this they give God alone the glory."

Wenzel Jamnitzer was born in 1508 in Vienna (not in Nurnberg, as formerly asserted). In 1534 he was made "Master" in Nurnberg, and in 1556 was elected nominee for the Supreme Council, and in 1574 became a member of that body. Jamnitzer's home was on the "Zisselgass." From other sources it is learned that he employed —sometimes, at least—many journeymen and apprentices, or work people. Jamnitzer was therefore undoubtedly a well-to-do, if not a rich, man. The fact alone that he was goldsmith for four emperors—Charles V., Ferdinand I., Maximilian II. and Rudolph II. (from 1519 until the date of his decease, 1585), his membership in the council, his business relations, among others with arch-dukes and other powerful people—all these circumstances, as well as his last will and testament, establish this fact.

Dating from the 17th century is extant a portrait representing a lady of Nuremberg with the inscription, "Anna Wenzel Jamiczerin, aetat 54 (aged 54). Undoubtedly this relates to the wife of the master.

Quite surprising and exceedingly interesting discoveries in relation to Jamnitzer, were made through the latest investigations which are associated with three names: Ernst Mummenhoff, David v. Schoenherr, and, above all, Max Frankenburger. First of all, Schönherr has secured authentic information to the effect that Wenzel Jamnitzer was descended from an old, highly respected and very wealthy family of goldsmiths. The Jamnitzer family can be traced to the middle of the 15th century; the original seat of the family was Vienna, Neustadt. Already in 1450 the Jamnitzers displayed the same arms as did later Wenzel—the lion's head, front, in the shield, two buffalo horns, with the lion's head between them as a crest.

As the patriarch of the family, we find in 1430 "Hans von Jemnitz," with his wife, Dorothea, probably a cloth fuller, who owned his own residence in the German nobility quarter in Vienna. The son of this Hans "Leonhard Jemnitzer," authentically the first goldsmith in the family, was a member of the city council in 1450, '51, '53, '54, '56, '57 and '59, received in 1447 a present of a house in Vienna, from the Emperor Frederic, and in 1451 accompanied this monarch on his coronation journey to Rome. Gradually he acquired five houses in Vienna Neustadt, and other valuable possessions. Of these he gave the "Ramhof" in 1448 to his son Veit. Concerning the latter, unfortunately, nothing of an historical character has been ascertained.

In addition to this line—Hans, Leonhard and Veit—there appears to be a second, authentically, in Vienna Neustadt: Caspar Jamnitzer, father and son. The first is recorded as a goldsmith and citizen, with his wife, Wandula, in 1446. In 1450 Wandula was a widow. Of Caspar, Jr., the first record is in 1464—in this year a house was transferred to him by his cousin, Leonhard Jamnitzer—and the last in 1468. The founder of these two lines were evidently brothers. From which line Wenzel Jamnitzer was descended remains to be authentically determined.

His father was named Hans Jamnitzer,

his mother Elizabeth, so at least the names of the register of deaths in St. Sebald reads in 1549. (As above stated, the son had taken the parents home to him in Nuremberg). The father had also been a goldsmith.

The origin of the family generally may be traced to a village of Jemnitz. A place of this name is known to exist in Moravia, and a second in the Pilsen district, Bohemia. Here, too, further investigations are necessary, whereby the style of spelling "Jamnitzer" would doubtless be justified. Thus had the master styled himself in letters in his later years, and in the title of a work on geometry; thus he is also styled in his epitaph. In addition, however, we find such names as Jamitzer, Jamiczer, Gamitzer, Gemitzer, Jomitzer; also the first name spelled sometimes with "z," sometimes with "tz." Those who know the arbitrariness with which in the 15th and 16th centuries orthography and names were treated will not be astonished at these differences in spelling.

Wenzel Jamnitzer died on December 15, 1585, and was buried on December 19. In the death register of the Sebald parish the entry is made in red ink, a distinction accorded to prominent persons, as follows: "The honorable and wise Mr. Wenzel Jamnitzer, goldsmith to the Roman Emperor, of the Zisselgass."

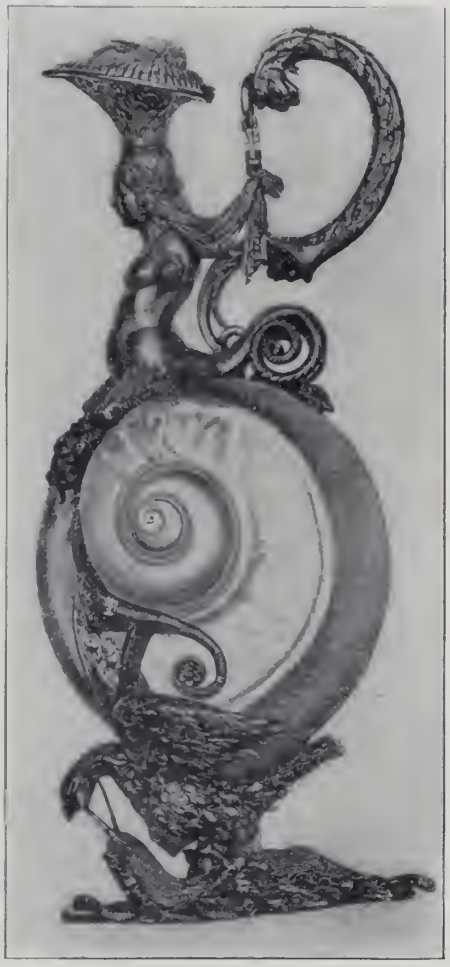
The Frenchman, Malpé, styles the master "the Janissary," and maintains that he was on one occasion in Constantinople, "to work there." That is very improbable. Very likely the French pronunciation of the name Jamnitzer by the uncritical French writer led to the suggestion of the tale in regard to the sojourn of the artist in Turkey.

Wenzel Jamnitzer was married at St. Sebald, in Munich, to Anna Braunreuchin (died April 6, 1575). Neudoerfer (see above) speaks only of "the little sons" of Wenzel Jamnitzer, and for a long time this statement was doubted, or else it was supposed that the two sons of Jamnitzer had died young. Then v. Schoenherr found, in a letter written by Jamnitzer to the Archduke Ferdinand on July 21, 1838, the statement that a piece of work entrusted to him had been delayed in execution, because he had sent his oldest son, on account of work, to the Duke of Ferrara, in Italy. Through investigations made by Frankenburger we now learn that the name of this oldest son was Caspar.

Altogether, however, Master Wenzel had 11 children: Caspar (born 1535), Walthasar (born 1536), Anna (born 1540), Susanna (born 1542), Hesta (born 1544), Maria (born 1545), Wenzeslaus (born 1548), Elizabeth (born 1550), Abraham (born 1555), Daniel (born 1557) and Hans, the year of whose birth is not known. The latter was the source of much solicitude to his father, as shown by the very interesting last will and testament of Jamnitzer, published by Von Mummenhoff and dated Aug. 12, 1584. The father had, in the meantime, become reconciled to the dissipated Hans, and stipulated that the latter should be charged only 100 florins against this legacy, on account of his father's expenditures on his behalf. (Hans Jamnitzer died in 1603.)

On July 22, 1544, Albrecht, Wenzel's brother, married Sibilla Hertzin; they had seven children, and suffered financial reverses; April 1, 1555, on account of his debts, Albrecht decamped from Nuremberg, and in the same year he died. Master Wenzel's daughter, Susanna, married, in 1561, the goldsmith, Martin Holweck. Wenzel's son Hans married Susanne Wagner in 1562 and became a master in 1563.

Wenzel's daughter Anna married goldsmith Hans Straub, and the daughter Maria, the same year, married "artist" Valentin Maler, who, on account of the capability of his father-in-law, against the protest of the



DOUBLE NAUTILUS CUP IN THE ROYAL TREASURY, MUNICH.

sworn guild, was made a master by order of the council.

Wenzel Jamnitzer's life was, however, not free from sad incidents. Thus in 1570 his daughters Elizabeth and Barbara (both unmarried) died; in 1572 his son Wenzeslaus died abroad, and, as already stated, his wife died in 1575.

On Oct. 28, 1580, Abraham Jamnitzer married Catherine Kirchberger, who bore him four children. According to a council note, made in 1587, this Catherine is said to have run away from her husband, after conducting herself criminally with one Dr. Maier. Concerning Valentin Maler and his descendants, we are unable, owing to lack of space, to go into details. We can only state that the master, in addition to marked successors, encountered many misfortunes, especially of a financial character, but that he always came out of the various disputes and lawsuits with honor. With competitors and work-people, too, at that time, there were serious annoyances. Wenzel was even robbed by them several times. At one time he was interrogated, as an expert, concerning the nominal worthlessness of the masterpiece of a goldsmith's apprentice, and on his decision the mastership was withheld and the applicant compelled to present the masterpiece within half a year of better execution.

The correspondence between Archduke Ferdinand and Jamnitzer, as revealed in the Innsbruck town council's archives, gives us a deep insight into the condition of the goldsmith's trade in the 16th century, as to the manner in which the leading men behaved, even toward the foremost men in the craft, like Jamnitzer; how they pressed for the execution of the most expensive work, and how often they failed in the most important points—the furnishing of the requisite precious metal or the payment of the stipulated fees and advances in money. We find here, in the case of Wenzel Jamnitzer, the same lamentable experience with the nobles as is described in the autobiography of his famous Italian colleague, Benvenuto Cellini.

About 20 specimens of goldsmith work and several astronomical or astrological devices have so far been recognized as of Wenzel Jamnitzer's make, but there may be more works of art of the same origin. As Wenzel Jamnitzer's mark or sign he adopted the lion's head from his coat-of-arms, as is proved beyond doubt, often with a "W" set above or beside it.

The most famous specimens of Jamnitzer's work are the jewelry casket in the Green Vault in Dresden and the Merkel centerpiece, in the possession of Baron von Rothschild, in Paris. Our front cover shows a photograph of the jewelry casket, while the interior of the lid is illustrated on page 63. On page 73 of the anniversary number of THE CIRCULAR-WEEKLY, Feb. 5, 1908, will be found two illustrations of the centerpiece, one showing the general appearance of the magnificent piece, the other the centerpiece in sections, demonstrating the details of its construction, in which also the separate portions at the foot, the head of the figure, etc., can be seen.

(To be continued.)

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Oct. 17, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$529,062.83
Gold bars paid depositors	68,021.20
Total	$597,084.03

Of this the gold bars exchanged for gold coin are reported as follows:

Oct. 12	$107,727.92
" 13	119,430.22
" 14	122,132.31
" 15	71,589.24
" 16	41,556.52
" 17	66,626.62
Total	$529,062.83

E. W. Parno was recently appointed mayor at Greene, Ia. Mr. Parno has been engaged in the retail jewelry business at that place for several years.

We are Miners, Cutters and Importers of all kinds of precious and so-called semi-precious Stones and Pearls

We carry most of the following stones in the rough or cut state. Special shapes and sizes cut to order

A

Achroite (White Tourmaline)
Adularia (Moonstone)
Agate
Alexandrite
Almandine
Amazonite
American Ruby (Garnet)
Amethyst American
" Brazilian
" Siberian
" Uruguay
Andalusite (Chiastolite)
Aquamarine
Arizona Ruby (Garnet)
Arkansas Diamond (Quartz)
Avanturine
Azurite Malachite

B

Balas Ruby (Spinel)
Beryl
Bobrovka Garnet (Demantoid)
Bloodstone (Heliotrope)
Brazilian Emerald (Green Tourmaline)
" Ruby (Pink Topaz)
" Sapphire (Blue Topaz)

C

Cairngorm (Quartz Topaz)
Californite (Vesuvianite)
Cape Ruby (Garnet)
Carnelian
Catseye
Chiastolite
Chlorastrolite
Chloromelanite (Jadeite)
Chrysoberyl
Chrysocolla Matrix Blue
" " Red
Chrysolite (Peridot)
" (Oriental)
Chrysoprase
Colorado Ruby (Garnet)
Cordierite (Iolite)
Crocidolite (Tiger Eye)

D

Demantoid (Olivine)
Dichroite (Iolite)

E

Emerald
Epidote
Essonite

F

Fancy Sapphire

G

Garnet
Golden Beryl
Grossularite (Garnet)

H

Haematite
Hair Stone
Heliotrope (Bloodstone)
Hyacinth (Garnet)
Hiddenite (Green Spodumene)

I

Idocrase (Californite)
Imperial Yu Stone (Green Avanturine)
Inca Stone (Iron Pyrites)
Indicolite (Tourmaline)
Iolite

J

Jacinth (Zircon)
Jade (Chinese)
Jade (New Zealand)
Jadeite (Chloromelanite)
Jargoon (Zircon)
Jasper

K

Kunzite (Spodumene)

L

Labradorite
Lapis Lazuli
" " (Matrix)

M

Malachite
Marcasite (Iron Pyrites)
Matura Diamond (White Zircon)
Moonstone

N

Nephrite (Jade)

O

Obsidian (Volcanic Glass)
Odontolite (Fossil Turquoise)
Oligoclase (Sunstone)
Olivine (Green Garnet)
Onyx
Opal Australian
" Black
" Brecciated
" Mexican
Opal Matrix Australian
" " Mexican
Orthoclase (Sunstone)

P

Peridot (True Olivine)
Persian Turquoise Matrix
Pink Topaz
Pyrope (Bohemian Garnet)

R

Rhodolite (Garnet)
Rhodonite
Rock Crystal
Rose Quartz

R

Rubellite (Tourmaline)
Rubicelle (Yellow Spinel)
Ruby
" (Siam)

S

Sapphir d'eau (Iolite)
Sapphire (Ceylon)
" (Burma)
" (Montana)
" (Australian)
" (Cashmere)
" (Yellow)
" (Green)
" (Pink)
" (White)
" (Violet)
Sardonyx
Sodalite
Sphene (Titanite)
Spinel (Red, Blue, Green)
Spodumene (Kunzite) Pink
" " Lilac
" " White
Star Ruby
" Sapphire
Sunstone

T

Thompsonite
Thulite
Tiger Eye
Topaz (Brazil)
" (Precious)
" (Madeira)
" (Golden)
" (Spanish)
Tourmaline (Pink, Red, Blue, Green)
Turquoise
" Matrix

U

Utahlite (Variscite)
Uralian Emerald (Garnet)
Uvarovite (Garnet)

V

Venus Hair Stone
Vermeille (Garnet)
Vesuvianite
Variscite

W

Water Sapphire (Iolite)
White Sapphire
" Topaz
" Spodumene (Kunzite)

Z

Zircon

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

14 and 16 CHURCH STREET, NEW YORK

LONDON: 16 Holborn Viaduct **PARIS: 39 Rue de Chateaudun**

FROM MINES TO MARKET

Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1907, compiled by Douglas B. Sterrett.

(*Continued from issue of Oct. 14.*)

SAPPHIRE. (Continued).

American Sapphire Co.—Through the courtesy of John T. Morrow and C. H. Burr, consulting and attendant engineers for the American Sapphire Co., the writer was shown through the plant of that company and was assisted in the preparation of the following notes. The plant of the American Sapphire Co., operating on the same gem-bearing dike as the New Mine Sapphire Syndicate, is located in the canyon of Yogo Creek. The early work by former owners on this portion of the sapphire-bearing dike consisted of shafts and openings on the east side of the canyon. Some of these were near the edge of the bench land above, and others in the canyon walls. Prospects and shafts were also made across Yogo Canyon and along a tributary gulch to the west. Three different dikes are reported to have been located. One of these, in the bottom of the tributary canyon, was opened several years ago by a shaft about 100 feet deep, and good sapphire ore was found.

The mining of the dike rock by the present company is accomplished by drifts with stopes under the cliff on the east side of the canyon and a shaft at the mouth of the drift a little above the bottom of the canyon. This shaft was about 70 feet deep in September, 1907, and in pay ore. It was reported that the depth was about 100 feet early in 1908, and that the shaft was equipped with an electrical hoist capable of sinking to 1,000 feet. The level of the workings in the canyon is about 265 feet below the mouth of the old shaft on the cliff. The main drift has been carried to the east nearly 500 feet, with many hundred feet of levels and stopes above. The dike is somewhat irregular in shape and contains alternate rich and barren portions. The latter seem to be due, in places, to abundant inclusions of limestone, while in other places the dike pinches around projecting portions of the limestone walls. The outcrop of the dike in the foot of the canyon wall was not at first located, since it was rather indefinite and was partly covered with large blocks of talus. A crosscut tunnel was driven from the north side until the dike was located, and from this the main drift was carried eastward on the one side, and the dike traced to its outcrop in the canyon wall on the other. A large body of pay rock, apparently over 45 feet wide, was located by the crosscut and drift. Though the relation of this ore body to the dike was not definitely known at the time of the writer's visit, it seemed to cut across the regular dike with a dip of about 40° to the east. No definite hanging wall had been located, though the pay streak was about 12 feet thick from the foot wall. This body of ore had been brecciated and the broken masses squeezed into slickensided lenses.

The mine is equipped with a track running to the mill near by. The track is protected between these points by a shed, in order that severe weather may not interfere with operations. The ore is handled in steel dump cars of improved pattern.

The method of treating the sapphire ore is quite different from that used by the New Mine Sapphire Syndicate, the ore receiving special mill treatment soon after mining. It has been found that over 50 per cent. of the ore removed by blasting is fine enough for milling without disintegration by weathering. The ore direct from the mine, after passing through four-inch grizzlies, is digested with water in heavy revolving screens. The latter discharge three classes of material, the fines or slimes, which are immediately discarded, the oversize or material still in lumps, which is saved for further treatment, and the digested matter ready for sizing and concentration. The lump material is left in stock piles to weather for a period of several months, by which time it is readily digested in the revolving screens and concentrated. After sizing, the digested material is concentrated on Woodbury jigs arranged to treat three sizes, three-fourth and three-eighth inch and six-mesh. Two jigs are run in series for safety. These jigs are handling about 75 tons in a day of seven and one-half hours at the time of the visit, though from 200 to 225 tons could be treated in 24 hours.

The concentrates from the jigs, in rare cases, run as high as 30 per cent. sapphire, five to 10 per cent. being more common. The concentrates containing the watch-jewel sizes, or culls, are treated on a Blake-Morscher electrostatic concentrator and their grade brought up to between 50 and 90 per cent. sapphire. The final cleaning, as with the larger sizes suitable for cutting, is accomplished by hand picking. In filling hurry orders this cleaner is of value, since it enables a large quantity of sapphire to be selected much more quickly than could be done by hand alone. On the other hand, part of the sapphire goes over with the tailings, which require more labor to pick over than the original concentrates.

The operations of the American Sapphire Co. have not yet reached the capacity of the plant, since much time has been consumed in perfecting the method of concentration in use and in exploratory work in the mine. The production of sapphires suitable for cutting amounted to over 100,000 carats between April and December of 1907. In addition, several thousands ounces of culls for watch jewels, bearings and instruments of precision, were obtained at the same time.

Variegated Sapphire Co.—The auriferous placer sapphire deposits on Dry Cottonwood Creek, 16 miles N. 70° E. of Anaconda, were exploited with a dredge during 1907 by the Variegated Sapphire Co. under the management of William Dodd. The deposits are located at an elevation of over 6,000 feet, nearly 1,500 feet above the valley of Deerlodge River, to which Dry Cottonwood Creek is tributary. The company owns some two miles of gulch land with beds of gravel 40 to 100 feet wide and from 10 to 14 feet thick. The gravels in some of the gulches to the side of the company's land and in the flats below are also reported as carrying sapphires.

The country rock in the region around the mine is a quartz porphyry, in places nearly a biotite granite. This porphyry is rather fine grained and composed of quartz and feldspar phenocrysts, with biotite laths and crystals in a ground mass. The quartz occurs in clear, glassy crystals and rounded grains, some of them fractured, thickly scattered through the rock. The feldspar, chiefly a plagioclase, has largely decomposed to kaolin in the surface rock examined. This kaolinization has taken place both within the crystals, on their exterior, and in the ground mass. The biotite also seems to have been partially hydrated, and in thin section under the microscope has a low birefringence and a strong dark-green to brownish-black pleochroism.

The source of the sapphires is not known. Mr. Dodd reports their occurrence farther up the gulch than the part examined, in a rock like the porphyry described above. The gravels in the gulch consist chiefly of blocks of porphyry, some of them rounded into cobbles, others flat and slab-like with but partially rounded corners. The overburden or top of the deposit, consisting chiefly of black muck with but little gravel through it, is three to four feet thick.

The dredge used by the company is of the bucket type, and has a capacity of 750 cubic yards in 24 hours. It is operated by a steam engine, and has a dynamo for its electric light equipment. The material from the dredge buckets goes to a revolving screen from which everything over one inch in diameter is separated and turned into the pond under water at the back of the dredge, while everything under one inch in diameter is run over 56 feet of riffles. The débris from the sluice and the riffles is piled on the coarse material at the back of the dredge. In this way a dam is built which retains the water in the pond on which the dredge floats. By excavating before and constructing a dam behind, the dredge will be worked up the gulch. The grade of the gulch is not light, and the flow of the creek during the Summer is quite small. The dredge cuts a square face in the gravels across the gulch. The overburden is first removed for a width of six feet upstream, being run directly through the dredge without washing. Mercury is placed in the riffles to catch gold, and clean-ups are made weekly. The sapphire concentrates are washed from the sluices of the dredge into a bin and are later sieved and panned down.

The gold recovered from concentrates is mostly fine, though nuggets worth several dollars have been reported. It is said the value of the gold obtained is sufficient to pay operating expenses. The larger part of the sapphire, either on account of small size or poor color, is suitable for mechanical purposes only, as watch and meter bearings. Some of the sapphires are suitable in size, quality and color for cutting as gems. The predominant colors of the Dry Cottonwood sapphires are deep and light aquamarine and pale yellowish green. Other colors are clear and smoky blue, light and dark topaz yellow, straw yellow, yellowish green like olivene, light and dark pink; some stones are nearly ruby red, lilac and pale amethystine, and some are colorless. The pleochroism of some of the sapphires is marked, the same crystal appearing greenish when viewed across the prism and blue through its length, or pale and deeper pink, as the case might be. It is not unusual to find aquamarine-colored stones with a pink spot in the center. This combination furnishes an attractive gem when cut. A feature of the deep pink colored sapphires is their rich and beautiful color under artificial light, even when not very attractive in natural light.

The sapphires occur in rough crystals, often with curved faces, as irregular rounded masses, and as waterworn pebbles. The surfaces of those which are not waterworn are very much etched and corroded. One yellowish-green sapphire crystal, weighing a little over 4½ carats, had very much the shape of a rough diamond crystal. This effect is largely due to the fact that the development of the basal and rhombohedral faces produced a form resembling an octohedron. This apparent octohedral form along with marked curvature of the faces and peculiar etching produces the effect described. The proportion of waterworn sapphires is not large, and only a few show a large amount of wear. A few red and cinnamon-red garnets, mostly small, are found in the concentrates with the sapphires.

American Gem Mining Syndicate.—The operations of the American Gem Mining Syndicate for sapphires were confined to two gulches on the north side of the West Fork of Rock Creek, in Granite County, about 15 miles southwest of Philipsburg. These gulches are nearly a mile apart and are known as Anaconda Gulch on the west and Meyer Gulch on the east. Both drain to the south, Anaconda Gulch with a rather steep grade cutting through a small stretch of flat country along part of its course. Sapphires are said to have been found in the gulches and scattered over the surface of an area of about two square miles in this region.

The country rock around the sapphire deposits consists of coarse and fine grain porphyry, porphyritic tuff, conglomerate, quartzite, siliceous slate, and black limestone, the geological relations of which have not been worked out. In and near Anaconda Gulch the rocks underlying parts of the sapphire deposits are conglomerate, porphyritic tuff resembling conglomerate where the inclusions are plentiful, and porphyry. The bed rock in the lower part of Meyer Gulch is a dense, siliceous slaty rock of purplish color with a little black limestone. To the west of the sapphire-bearing deposits on the flats near Anaconda Gulch is rather coase porphyry, probably granite porphyry, and to the north is fine porphyry. Ledges of tuff or conglomerate outcrop at one place on the flats where sapphires have been worked, and the gravels over part of the flats contain angular to subangular débris of porphyry, tuff and conglomerate.

The porphyritic tuff is composed of feldspar and glassy quartz phenocrysts in a fine slate-gray matrix with inclusions of quartzite and other material. The inclusions observed range from an inch or two down in size, and the phenocrysts average about one-sixteenth of an inch across. The conglomerate at the sapphire deposits is composed of pebbles of quartz, red, brown and gray sandstone and quartzite, gray and black chert, and a serpentine-like material, with a siliceous cement, the whole containing decomposed feldspar fragments throughout. The pebbles range in size from about two inches down. About a mile to the east of the mine is a bed of very coarse conglomerate forming cliffs 60 to 70 feet high along the north side of the West Fork. The pebbles of this conglomerate are composed of sandstone, quartzite, siliceous slate and chert, with a compact, hard, red, jaspery matrix. These pebbles are well rounded and range in size up to 10 and 12 inches in diameter. While a number of them are very similar to those of the finer conglomerate at the sapphire mine, the frequent quartz pebbles of the latter seem to be lacking. There are pebbles and fragments of light-yellowish and greenish-gray to green serpentine-like mineral included in the coarse conglomerate to the east of and in the

LOUIS KAHN , MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

CUTTERS OF

DIAMONDS

conglomerate and tuff at the sapphire mine. Large blocks of apparently the same material were found on the flats at the mine. The latter consisted of a fine-grained greenish-gray matrix with translucent dark-green blocks, resembling crystal fragments, included in it. Both the matrix and the inclusions were soft and like serpentine. In thin section the greenish inclusions were seen to be very fragmentary with a light, porous, kaolin-like looking material between the fragments. The latter were composed of many small, doubly refracting particles and fibers extinguishing at all angles.

The gravels in Anaconda Gulch vary from 30 to 100 feet in width and from a few inches to eight or 10 feet in thickness. At the bends and in some of the hollows along the gulch gravel bars extend up the hillsides short distances. On portions of the flats along the gulch gravel beds occur, and good deposits of sapphire are reported to exist in channels leading to the gulch. At one place on the flats the gravels, and probably also the decayed tuff or conglomerate, have been washed for sapphires over an area of a number of feet square. The gravels in Meyer Gulch are from 30 to 40 feet wide in the lower part and from 100 to 200 feet wide farther up the gulch. In thickness they vary from a foot or two up to eight or 10 feet, and are probably as much as five feet thick over a large portion of the area.

The gravels in both Anaconda and Meyer gulches are sluiced down with small hydraulics. The first part of the sluice is over bed rock and from this portion the bowlders and coarse débris are forked out. The finer material is then washed down through board sluices over cross riffles. The latter are removed and cleaned up each day. In Meyer Gulch the tailings from the riffles are carried through several hundred yards of wooden sluice to remove the waste from the gulch near the workings. This sluice has riffles with bars parallel to its length, largely to protect the boards of which it is constructed, though partly to catch sapphires that have washed over the cross riffles. The parallel riffles are cleaned up at wide intervals of time. All of the concentrates are further cleaned on a jig operated by a small water wheel. The concentrates from the jig are oven-dried and shipped for picking. Gold is also saved from the concentrates. The tailings from the jigs contain rutile in elongated, much water-worn pebbles, scaly hematite in quartz, garnet, corundum, pyrite, manganese ore, siliceous iron pebbles, and other minerals.

The sapphires from the Rock Creek region are principally used for mechanical purposes, though some are of good color and quality and of sufficient size to be cut as gem stones. The prevailing color is some shade of green, as the yellowish and bluish green of beryl and aquamarine. Blue, yellow, purple, pink and red sapphires are found, however. The greater part of the sapphires are shipped to Switzerland, where they are cut for use as watch jewels and for other bearings.

COLORADO.

C. A. Beghtol reports the discovery of sapphire in the matrix in Fremont County, Colo., by a prospector named Weston. The latter would not reveal the locality.

INDIA.

Kashmir.—The production of sapphire during 1906 from the Kashmir mines[1] amounted to 2,837 carats, valued at £1,327.

Burma.—In the operations of the Burma Ruby Mines Co. during the year closing with Feb. 28, 1907, sapphires valued at £1,132 was produced.[1] The quantity of sapphire produced is not given separately, but is combined with that of spinel and ruby, the total of which amounted to 326,855 carats.

CEYLON.

A blue sapphire weighing 466 carats after cutting and polishing is reported to have been found in Ceylon during 1907.[2] If the report is true, this is the largest blue sapphire on record, and if the stone is of good color and free from flaws it should be worth several thousand dollars.

AUSTRALIA.

Queensland.—The value of the sapphire production of the Anakie field during 1907 is given at about £40,100,[3] as compared with £18,000 in 1906. The miners sell their sapphires to resident dealers,[4] who in turn ship them to merchants in Europe. Probably 75 per cent. of the stones go to Germany. The average price per ounce paid for sapphires during the last five years has been approximately as follows: 1903 and 1904, 15 shillings; 1905, 15 shillings to £1; 1906 and 1907, £1 4s. The sapphires are graded into three classes —first class blue, second class blue, and "machine stones," named in order of their value. The use made of the "machine stones" is not definitely known, though it is supposed they are applied in mechanical apparatus.

(To be continued.)

[1]Rec. Geol. Survey India, Vol. 36, pt. 2, 1907.
[2]Manuf. Jeweler, Nov. 7, 1907; from London Standard.
[3]Mining Jour., London, March 14, 1908.
[4]Mining Jour., London, Feb. 22, 1908.

REIGNING PARIS FASHIONS.

LATEST FADS IN JEWELRY, BAGS AND DECORATIONS SEEN IN FRANCE'S CAPITAL.

PARIS, Oct. 12.—There is a craze for antique medals, lockets and brooches intended to contain the photograph or miniature of the loved one, and which is jealously guarded from the curiosity of friends because of a secret spring, which can be opened only by the person wearing the ornament. They are engraved with mystic characters significant of some tender sentiment and of quaint shape and design into which the mystic scarab sometimes enters.

A unique ornament for the neck simulates a lace collar of turn-down old time fashion, composed of delicate openwork platinum studded with hundreds of tiny diamonds with larger ones punctuating the joining of the network, and finished with a jabot of the same light character. It is especially adapted to ladies whose throats are too fleshy to look well in the high and tight *collier de chien,* and is a most expensive ornament.

For the toilet table are large powder boxes of silver-gilt with an ivory top artistically sculptured and rimmed with amethysts.

A fine clock in imitation of an antique is in the shape of a Grecian temple of Napoleon blue enamel, sown with golden stars. The pillars of gilt are wreathed with silver garlands, and the whole stands upon a base of lapis lazuli with claw feet. The dial is replaced by a tiny watch, diamond-rimmed and pendant from swinging golden chains.

A *pendentif* which is very unique is set with rose and green tourmaline and baroque pearls. A baroque pearl of immense size is basket shaped, has a gold handle and is gem incrusted and utilized as a pendant.

A becoming necklace falls low on the breast and is made of a network of fine gold wire threaded with small diamonds and punctuated with turquoises the size of a pea.

Luxury runs rampant in Paris, as women are wearing on their low-cut shoes enormous buckles, some of gold or silver in *l'Art Nouveau* style, while others are set with semi-precious stones. These make a fitting pendant to the heel braclet I spoke of in a previous article.

Garter clasps, both for round and side garters attached to the corset, are often very expensive, and are made of *repoussé* gold or delicately etched with monogram, often relieved by tiny diamonds or other precious stones. Even corset clasps and the hook for the front are sometimes made of gold or silver.

The belt buckle is less exploited than formerly, as almost all bodices have belts of their own, and with the corselet no clasps or buckles are necessary. However, with the lingerie waist worn with the separate skirt, some sort of buckle is imperative. Very neat and elegant are the big square designs in enamel which are made in all of the fashionable shades to match any colored toilette. White enamel is a favorite, as it looks well with anything. I saw a very handsome buckle on the Rue de la Paix, which was rather oblong than square, and showed a gold wrought plaque on one side and on the other an exquisite bit of carved ivory in the form of a feminine figure, with graceful swirling drapery.

A bracelet about an inch wide was made of the fine platinum wire in almost infinitesimally small links, while on the surface was a pattern of lozenges in reddish gold set at intervals with sapphires. And speaking of bracelets reminds me that the jewelers and glove manufacturers alarmed that the long sleeve has superseded the short one, have met, and it is declared have formed a protective syndicate, with the object of insisting that the long sleeve be abolished. Whether they will be able to impose their will upon the dressmakers, remains to be seen, but to me the issue is doubtful. Of course, ball gown sleeves remain short, and here is always an opportunity for the bracelet. They are also not out of place worn over the long sleeve of transparent material, which is buttoned from elbow to wrist in order to fit closely.

The jewelers might also make tiny gold and jeweled buttons to serve this purpose, to offset any neglect of the bracelet. Some of the sleeves are buttoned on the outside from the shoulder to the back of the hand with showy gilt and silver buttons. Here again is an opportunity for the jeweler, as such ornaments might be of real metal and gems instead of the imitations. The enormous Empire clasp of Napoleon blue enamel with the historic laurel wreaths might also be made a triumph of the goldsmith's cunning, instead of, as it usually is, but gilded metal and paste.

A new lorgnette is made so that it can fold quite flat in a gentleman's vest pocket. The two lenses are separated by a nickel plaque and can be adjusted at will. These skeleton lorgnettes are very convenient and take up no appreciable room. The ordinary ones are often in the way, for a man cannot carry them in a bag as a lady does.

The hat pin craze affords scope for the jeweler, although real gold and jeweled hat pins are not purchased every day for the reason that when the hat is removed at the theater they are liable to be lost. Simple and not expensive are large oblong hat pins of iridescent or faintly tinted mother-of-pearl, enclosed in an openwork gold setting or covered with a delicate network of gold or silver. Tortoise shell hat pins in which are imbedded diamond chips appeal to the woman of simple tastes. Great golden balls are incrusted with tourmaline turquoises, coral, or any other not too costly stone.

The jewelers here are selling handsome nail sticks of colored or white mother-of-pearl, gold or silver mounted.

For the desk are crystal stands with a gilt decorated candlestick and colored wax candle, while by its side is the crystal seal supported on gilded brackets, while the wax reposes on the little stand. Another style shows a gilded clip from which the sealing wax hangs.

COUNTESS DE MONTAIGU.

MOUNTED and UNMOUNTED DIAMONDS

Trade Mark HWW Registered

Being large IMPORTERS, our stock consists of the best that is obtainable in loose diamonds in all sizes and qualities and as MANUFACTURERS, we are in a position to mount these diamonds in mountings of exceptional merit and of the highest grade of workmanship.

Try us when you wish Mounted or Unmounted Diamonds. You will find our prices right. Catalog on request.

HAYDEN W. WHEELER & CO.

Importers and Manufacturers

Amsterdam: 2 Tulp Straat — 2 Maiden Lane, New York — London: 50 Holborn Viaduct

EDUARD VAN DAM

CUTTER OF

DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St. Knabe Bldg.
TELEPHONE, 5879 38TH ST
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS, MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH.

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street

RUDOLPH NOEL PHILIP NOEL

RUDOLPH NOEL & CO.

IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM — 37-39 Maiden Lane, NEW YORK

Beware of This Swindler Who Seeks His Victims Among Traveling Salesmen.

There is a very clever swindler at large, and though the reports that THE CIRCULAR-WEEKLY has received indicate that he has been confining his operations to wholesale jewelers and traveling salesmen representing wholesale manufacturing concerns, nevertheless the retail jeweler should also beware of him, particularly as he often uses the retailer for an introduction to his intended victim.

A short time ago this man called at the store of Sol. Sallan, 91 Woodward Ave., Detroit, Mich., and told the jeweler that he was Ike Kramer, of Columbus, O., and was about to open a store at Lima. He asked Mr. Sallan if he could direct him to some of the wholesale houses and to let him know if there were any drummers in town, particularly representatives of diamond houses. As it happened at that time, in Mr. Sallan's store, was J. Segal, a traveler for Weiner & Carson, importers of diamonds and manufacturers at 15 Maiden Lane, New York, and Mr. Sallan introduced the supposed Kramer to Segal. The man talked business with the jewelry drummer for awhile and finally made an appointment to meet him at the Hotel Pontchartrain the next morning.

Mr. Segal had first suspected that all was not right with the so-called "Kramer," and before he arrived at the hotel arranged with the porter to stand outside his door, but after his (Kramer's) arrival the latter's engaging ways overcame the traveler's suspicion and the salesman showed him a quantity of goods, from which the alleged customer picked out $1,309 worth. Throughout his conversation and while selecting his goods "Kramer" appeared very businesslike and seemed to know what he was talking about. He asked no credit, saying he wished to pay spot cash, but he told the traveler that the extra expense of fitting up his store at Lima had practically exhausted his cash, and that he was going to cash a check also, and that he would pay for the goods the following morning.

Mr. Segal had the articles selected and put up in a package which he put in a trunk, sending the remainder of his stock down to the hotel's vault. A short time later "Kramer" (the customer) suggested to Segal that they share the same room, but this Segal refused to do, his suspicion being again aroused by the fact that the man knew the jewelry was in the trunk in the room.

Segal was again called upon by his customer in the evening, who told him that the hotel people had rented his room. This Segal found to be a fact, because "Kramer" did not have any baggage and did not pay in advance, so the traveler guaranteed the bill of the customer, with the result that the latter skipped on the following day without paying Mr. Segal, who also found that the check for $5 given by "Kramer" was worthless.

Mr. Segal then made an investigation and discovered at Columbus that there was a Mr. Kramer in the jewelry business who was a reputable merchant, and who told Segal that this swindler had used his (Kramer's) name for some time, and that he was very anxious to catch hold of him, as was his brother-in-law, Mr. Kridel. He said that the man had just been released from the penitentiary, and from what he had learned had already swindled some wholesale merchants in New York and other places. The man is also believed to be a hotel beat.

After the alleged Kramer had picked out the goods Mr. Segal gave him a duplicate bill for them on the billhead of Weiner & Garson, and he is very much afraid the man may use this in other swindling operations, claiming that he was a customer of this concern.

The man is described as about 28 or 30 years old, and is evidently a Polish Jew. He talks with a distinct accent. He is about five feet four inches high, weighs about 135 pounds and has a smooth-shaven face. One of his striking characteristics is a pronounced limp. He evidently knows something about the jewelry trade, is an excellent talker and has a way of disarming suspicion.

Look Out for This Man, Wanted at Fitchburg, Mass., to Answer Forgery Charge.

FITCHBURG, Mass., Oct. 14.—The police of this city are anxious to get hold of Claude B. Lasell, or Laselle, 60 years old, who is wanted here to answer a charge of passing a forged check on F. L. Parkhurst, a local jeweler. According to the circular sent out by Chief of Police Tinsley, charges of forgery and larceny have both been made against him, and jewelers who may have seen him, or in any way know of his whereabouts, are requested to notify Chief Tinsley at once.

Lasell is about five feet 5 inches tall, weighs about 200 pounds, has dark chestnut hair and blue eyes. He has a gray mustache, when he wears one, but when last seen had a clean-shaven face. By occupation he is a canvasser or salesman, but is personally interested in fire departments and makes a practice of visiting fire stations.



CLAUDE B. LASELL, WANTED AT FITCHBURG, MASS.

The store of Goodell & Edwards, Oxford, Nebr., was broken into, last week, by burglars, who stole $50 worth of jewelry. Entrance was gained by breaking a glass over the rear door. The loot consisted chiefly of rings and bracelets. A millinery establishment adjoining the jewelry store was also entered, but nothing was taken.

Paris Pearl and Diamond Markets Show Improvement—Poor Stocks of Pearls Prevent Sales.

PARIS, Oct. 10.—Business in the pearl trade during the month of September, though somewhat livelier, was not so active as it has been in past years at this season. This was partly due to the fact that the season started very late, owing to the hot weather which has kept a large number of persons out of town, and foreigners crossing Paris on their return home did not come in in as large quantities as the shopkeepers expected.

The diamond trade was even livelier than the pearl trade in the last few weeks, and a number of important sales have been recorded. Most of these resulted from the resorting of stocks, and also the filling of orders for North American shippers. Russia has been an active buyer in the diamond market recently.

One of the reasons that the transactions in the pearl trade has not been livelier is to be found in the poor stocks on hand, as many orders for certain sizes and qualities could not be filled because the goods were not to be had. Fresh shipments of pearls are selling quickly, and dealers are willingly paying from 20 to 25 per cent. more than they did four months ago. Drilled pearls of medium quality are very much in demand, and poor offers for these are not considered at all by the better houses. Emeralds of four to five grains of good quality are also being called for considerably.

The well-known firm of M. Grünberg has been turned into a limited company under the style of M. Grünberg & Co., with a capital of $1,000,000.

Louis A. Goldschmidt, who was also known as "Baron" Goldschmidt, has disappeared. The debts which he has left behind are reported to be $100,000. G. K.

The firm of Joss & Brister, known as "The Watch Shop," New Philadelphia, O., has incorporated under the laws of Ohio with a paid up capital stock of $12,000. The corporation will be known as the Watch Shop Co. The officers are: President, J. E. Joss; vice-president, R. R. Ricksecker; secretary, C. E. Brister.

The Gustave Fox Co., Cincinnati, O., is busy getting out an order for 5,000 Taft pins, which are very unique as well as attractive in design.

OUR PURCHASES

notwithstanding dull times, have continued uninterrupted. Our European offices have been carefully observing the condition of the market, availing themselves of every opportunity it offered in the way of securing numerous advantageous lots which we are now in the position to offer.

Among other goods we have now a number of VERY ATTRACTIVE SERIES OF PEARLS in

ROUND, BOUTONS and ORIENTAL BAROQUES

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

THE most remarkable, beautiful and individual matrix precious stone ever offered to jewelry wearers.

Amatrice

America's Newest Gem

Beautiful Shades of Color— Color and Matrix Polish Equally—
Wonderful Individual Matrix Effects— No Porosity or Roughness—
Does Not Fade or Change Color.

Your manufacturer will furnish you—If not, write us and obtain list of first class manufacturers who will.

Occidental Gem Corporation

St. Paul Building 220 Broadway New York

R., L. & M. FRIEDLANDER

IMPORTERS OF

DIAMONDS

30 MAIDEN LANE, - - - NEW YORK CITY

Thief Gets Away With Contents of Cash Drawer After Locking Jeweler in His Own Vault.

WELLSVILLE, N. Y., Oct. 17.—A daring and well-planned robbery was perpetrated at the jewelry store of Fred W. Ward, in this village, last evening, and the fact that the robber got away with only $57 in cash and no jewelry was due more to luck than anything else. As it was, Mr. Ward had an experience that he will long remember, as he spent some time an involuntary prisoner in his own vault.

Early in the evening while the street was full of people a well-dressed man asked to see some cartridges which were usually kept in the vault. Mr. Ward was alone in the store at the time, but, suspecting nothing, went into the vault after the articles. As soon as he had gone inside the stranger slammed the door and turned the combination, making the jeweler a helpless prisoner.

It was evidently the thief's intention to loot the store of its most valuable articles, but the imprisoned jeweler succeeded in making so much noise that the robber feared that he would attract the attention of the people on the outside. Therefore, hastily grabbing the money drawer, which had about $57 in cash, the thief fled. Mr. Ward's cries soon attracted attention and the store quickly filled with people. From the inside Mr. Ward explained the combination of the safe, which was opened by a friend, and he was released.

The thief has not yet been caught and the police are working on the case.

Death of Henry Tissot.

Henry Tissot, who had been connected with the jewelry trade in New York for a number of years, died at his home, 214 Guernsey St., in the Greenpoint section of Brooklyn, N. Y., last Wednesday. Mr. Tissot had to give up active work some time ago and of late has been seriously ill. Despite the best of care his strength failed and death put an end to his suffering.

Henry Tissot was born 59 years ago in New York, where he spent his early life. He was at one time a furniture salesman, and in January 1883, entered the jewelry trade with F. J. Martens, as a member of the firm of F. J. Martens & Tissot. This firm succeeded Schwitter & Martens. Mr. Tissot succeeded to the business in 1884. He continued alone, doing a large business, until 1896, when he met with business reverses, and since then had done a small business, principally with private customers. For a number of years he was at 1 Maiden Lane, and last May moved his office to 68 Nassau St.

Mr. Tissot was a quiet, reserved man and was highly respected by those who knew him closely. He is survived by a widow, one son, a sister and a brother.

The funeral was held Friday evening, the Rev. Dr. A. V. Wittmeyer officiating. Interment was in Greenwood Cemetery.

Frank D. Ausman, St. Marys, O., recently presented the local Board of Public Service with an attractive eight-day clock, which has been installed in the City building.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Oct. 11.—The records of the Treasury Department containing the following comparative statistics of interest to the jewelry trade for August, 1906 and 1907, and for the eight months ending Aug. 31, 1907 and 1908:

IMPORTS.

			—8 Months Ending—	
	Aug., 1907.	*Aug.*, 1908	*Aug.*, 1907.	*Aug.*, 1908.
Clocks and parts of	$61,435	$33,776	$332,199	$175,674
Watches, materials and movements	217,786	155,873	1,880,062	1,197,714
Diamonds, uncut, including glaziers', engravers' diamonds, etc. (free)	538,981	280,646	7,024,796	1,206,089
Diamonds, n. c. s., not set (dutiable)	2,451,022	833,565	16,127,428	3,208,655
Diamond dust or bort	1,479	73,977	150,416	119,798
Precious stones, rough or uncut (free)	5,064	2,875	115,745	63,630
Precious stones and pearls, not set	625,972	179,974	3,768,065	1,106,084
Jewelry and manufactures of gold and silver	.....	186,684	.....	994,726
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$143,618	$108,269	$999,235	$864,291
Watches and parts	143,196	93,271	1,027,914	702,781
Jewelry and manufactures of gold and silver	132,186	74,626	1,307,287	702,446
Plated ware	81,605	53,975	543,538	365,451
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	$102	.....	$318	$1,377
Watches, materials and movements	.....	$50	1,056	23,057
Diamonds, rough, including miners', glaziers', etc.	.....	.....	.....	5,391
Diamonds, n. e. s. (dutiable)	1,102	75	30,540	775
Precious stones and pearls, not set	38	442	22,895	3,194
Jewelry and manufactures of gold and silver	.....	226	6,931	225,572

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from New York.

WASHINGTON, D. C., Oct. 11.—The following were the exports of jewelry, plated ware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just past:

Auckland: 120 cases clocks, $2,349; 3 cases optical goods, $234; 10 cases plated ware, $375.

Bremen: 1 case jewelry, $420; 1 jeweled sword, $195; 1 case plated ware, $220.

Bombay: 12 cases clocks, $237.

Buenos Ayres: 2 cases jewelry, $1,954; 1 case optical goods, $114; 3 cases watches, $2,155.

Christiania: 4 cases clocks, $170.

Copenhagen: 10 cases clocks, $284.

Colon: 1 case silverware, $230; 6 cases clocks, $349; 3 cases watch cases, $447; 1 case thermometers, $135.

Hamburg: 3 cases optical goods, $294; 6 cases watches, $5,250.

Havre: 8 cases jewelry, $570.

Havana: 1 case jewelry, $119; 3 cases plated ware, $397; 6 cases clocks, $165; 4 cases jewelry, $119.

Gothenburg: 5 cases clocks, $2,000.

Guayaquil: 9 cases plated ware, $718.

Iquitos: 1 case jewelry, $127.

Leith: 2 cases thermometers, $120.

Liverpool: 8 cases clocks, $156; 3 cases watches, $1,500; 1 case jewelry, $800; 1 case silverware, $494; 48 cases clocks, $533; 1 barrel jewelers' ashes, $2,500; 6 cases watch material, $2,500; 1 case silverware, $512; 1 case jewelry, $497; 10 cases clocks, $599.

London: 2 cases watches, $175; 1 case plated ware, $375; 1 case silverware, $214; 19 cases clocks, $2,090; 45 cases clocks, $686.

Lyttleton: 2 cases plated ware, $165.

Melbourne: 19 cases clocks, $200; 49 cases clocks, $3,846; 3 cases optical goods, $241; 94 cases clocks, $1,255; 1 case watches, $153.

Para: 14 cases clocks, $270; 7 cases watches, $1,057.

Sheffield: 4 barrels jewelers' sweepings, $2,100.

Southampton: 64 cases watches, $3,877.

Sydney: 47 cases plated ware, $382; 162 cases clocks, $2,569.

Trinidad: 3 cases watches, $105.

Savanilla: 1 case silverware, $210; 26 cases clocks, $2,023.

Vera Cruz: 11 cases clocks, $291.

Hopkins & Brenner, Edgerton, O., have been succeeded by Hopkins & Son.

G. H. Geer, of the G. H. Geer Jewelry Co., Jackson, Tenn., has enlarged his store by the addition of 20 feet at the rear. The interior is being renovated and equipped with new fixtures and wall cases.

Philadelphia Engraver Decamps After Getting Jewelry from Various Firms on Memorandum.

PHILADELPHIA, Pa., Oct. 17.—David A. Browne, aged about 32 years, 2028 N. 11th St., formerly an engraver widely known among the leading jewelers of this city, and until recently in the employ of the Bailey, Banks & Biddle Co., has decamped with thousands of dollars' worth of diamonds and jewelry obtained on memorandum from leading members of the trade. Browne is reported as having been located on the Pacific Coast. What impelled him to deceive men in the trade who trusted him is not known. He was not known to have any entanglements or any vices which would bring about an extravagant manner of living.

Among those from whom he is alleged to have obtained jewelry are S. Kind & Sons, 1110 Chestnut St.; Emil J. Hertz, 13th and Chestnut Sts.; H. O. Hurlburt & Sons, 14 S. 10th St.; L. P. White, 9th and Chestnut Sts.; Joseph Deschamps, 701 Chestnut St.; Paul Souder, 9th St. near Chestnut St., and some others whose names have not yet been disclosed. His plan was to go to the jewelers and obtain goods on memorandum. Knowing him well and knowing his long career in the trade, where he was employed since he was a boy by various jewelers, no one questioned him, and nearly all say that so convinced were they of his uprightness and honor that he could have obtained much more jewelry from them had he asked.

Detectives were assigned to trace Browne after his disappearance about 10 days ago, and are reported to have located him in Los Angeles, and also to have recovered pawn tickets for much of the jewelry. Emil Hertz and Frank Kind have worked indefatigably in their efforts to aid the detectives, and to them is due much of the credit for recovering the pledged jewelry. So far as is known, Browne skipped town after having secured about $3,000 worth of goods.

E. F. Scott, Chamberlain, S. Dak., was in Chicago on a business trip, last week.

LONDON PARIS OBERSTEIN BOSTON PROVIDENCE

HIMALAYA

Tourmaline Tourmaline Matrix
Chrysoprase Chrysoprase Matrix

In All Sizes Qualities and Shapes

Turquoise Turquoise Matrix
Californite (American Jade)

PRODUCTS

and All Other Precious or Semi-Precious Stones

15-17-19 MAIDEN LANE - - - NEW YORK

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

Do Your Diamonds

Lack Brilliancy? Are they Broken or Chipped?

I am the Doctor

C. H. BENT

EXPERT CUTTER OF DIAMONDS

Established Ten Years 12-16 John Street, NEW YORK

GARREAUD & GRISER

45 John St., New York

LAPIDARIES. PRECIOUS STONES

GEMS in Unique Cuttings

F. DE SIMONE & SON

Importers of Coral

76 Nassau Street, New York

Factories: Torre del Greco and New York

Proceedings of Advisory Committee of the N. E. M. J. & S. Association.

PROVIDENCE, Oct. 17.—A meeting of the advisory committee of the New England Manufacturing Jewelers' and Silversmiths' Association was held in the rooms of the association Thursday afternoon, at which time final arrangements were made for the annual business meeting on Oct. 31. In addition to the annual dinner for active members, the election of officers and the reading of reports of officers and committees, papers will be presented on the subjects of "German Agreement," "Credits" and the "Free Labor Bureau."

Attention was called to a circular letter that has been sent to the manufacturers and business men of this city by the Earl & Prew Express Co., giving notice that on and after Oct. 17 no packages addressed to New York or other destinations will be received for less than 25 cents. For many years it has been customary for the express company to charge 15 cents for the ordinary package sent by the manufacturing jewelers and the addition of 10 cent tariff on these will make a material difference to the manufacturers from the fact that a majority of the manufacturing jewelers prepay their express packages. The matter was discussed by the committee and George H. Holmes and Alfred K. Potter were appointed a sub-committee to hold a conference with the management of the express company and to report at the next meeting of the advisory board.

The special committee appointed some time ago to establish a free employment bureau in connection with the association reported that the room adjoining the association's headquarters had been secured and fitted up for the purpose and had been opened for business. They are in charge of George W. Richards and already several manufacturers have filed applications for men wanted while several men seeking employment have registered.

A. J. Hope, Who Stole Diamonds from Several Chicago Firms, Gives Himself Up to the Police.

CHICAGO, Oct. 17.—A. J. Hope, formerly employed by the Chicago branch of the Jewelers' Board of Trade, walked into the Central Station last Wednesday and surrendered himself to the police. He is now awaiting trial on charges of larceny. His attorney visited several of his victims last week and pleaded for leniency.

On March 9 last Hope obtained a four-carat diamond and a 2½-carat diamond, together valued at $1,200, from Norris, Alister & Co., claiming he had a customer for them and agreeing to report the next day, whether he had sold them or not. He failed to appear as he had promised, and search for him revealed the fact that he had disappeared.

A warrant was sworn out for his arrest on the charge of larceny by bailee, and subsequent inquiry developed the fact that he had also gotten three one-carat stones valued at $600 from the Herbert W. Allen Co., $1,025 worth of diamonds from the Dryer, Lochau & Ohm Co., $425 worth from the S. F. Scott Co. and $250 worth from C. J. Roehr & Co. He also owed various small amounts for money borrowed from the Chicago jewelry trade.

A few days after Hope disappeared he sent back the pawn tickets for the diamonds he had pledged, and these were turned over to the firms who had been his victims.

Superintendent of Silver Factory Commits Suicide by Drinking Cyanide of Potassium.

TAUNTON, Mass., Oct. 14.—Samuel Reid, superintendent of the Poole Silver Co.'s factory, committed suicide by drinking cyanide of potassium shortly after the noon hour to-day. He was 40 years of age.

Mr. Reid had been employed at the Poole silver factory for several years, and was recently promoted to the position of superintendent. The care of the large factory and many smaller matters has caused him much worry, and several times he has threatened to kill himself. To-day he decided to carry out his plans, and as soon as the noon whistle blew and the employes hurried out to lunch the man went to the third story of the factory building and drank the poisonous acid. He drank a quantity of the fluid, which is used in the plating department, and at once became weak and fell unconscious to the floor.

The sudden noise caused by the fall attracted the attention of several women who are employed in an adjoining room. Going to where Mr. Reid lay they discovered his condition and at once summoned assistance. A physician, who was summoned at once, said that death had been instantaneous.

Friends and other employes of the factory can give no reasons for his deed except business worry, as Mr. Reid was well known and highly respected. He leaves a widow.

Involuntary Bankruptcy Petition Filed Against C. M. Plarr Mfg. Co., Buffalo, N. Y.

BUFFALO, N. Y., Oct. 14.—An involuntary bankruptcy petition was filed against the C. M. Plarr Mfg. Co., wholesale jewelers, in the United States Circuit Court, yesterday afternoon, by four creditors whose claims total $1,013.39. The petitioning creditors and their claims are: R. F. Simmons Co., $526.50; Fontneau & Cook Co., $193.41; Ernest D. Gilmore, $101.33; E. A. Potter Co., $192.15. The alleged act of bankruptcy was committed on October 10 last, when the company paid a judgment for $212.78.

The C. M. Plarr Mfg. Co., a corporation, has done business at 232-234 Walnut St. P. H. Plarr is president, C. M. Plarr is treasurer and general manager, and Thomas H. Noonan is secretary. The company was incorporated in 1894 with an authorized capital of $25,000, and succeeded to the business which Mr. Plarr formerly conducted individually, and which he established in 1893. The concern claimed a paid-up capital of $17,500, and carried a moderate stock. All of the members stood well with the jewelry trade, and their creditors are principally in New York, Providence and the Attleboros.

Robert Wright & Son, Salamanca, N. Y., has sold out to Robert Wright, Sr.

Negro Arrested for Stealing $25,000 Worth of Diamonds from S. C. Powell, Taken to Chicago for Trial.

CHICAGO, Oct. 19.—Foster George, a negro charged with the theft of $25,000 worth of diamonds from S. C. Powell, New York, was brought to this city, last Friday, from St. Louis, where he had been arrested, as noted in the last issue of THE CIRCULAR-WEEKLY. S. C. Powell came here from New York to attend the examination last Saturday. The case was postponed for a few days.

The facts which led up to George's arrest follow: A retail jewelry customer of the Eisenstadt Mfg. Co., St. Louis, Mo., called one day to have some diamonds mounted, and told Joseph Friede, who has charge of the diamond department, that he had a negro customer who was having a great many diamonds mounted. Friede's suspicion was aroused, and he notified the Pinkerton detectives. The latter shadowed George, the negro in question, and saw him pawn the diamonds immediately after they were mounted.

George's arrest followed, and about 213 carats of loose diamonds, 15 carats of mounted diamonds and $100 in cash were found in his possession. This represented about two-thirds of the diamonds stolen.

George said he was in Chicago on June 30, the day Powell missed his wallet, and that at 11 A. M. he met a negro on Wabash Ave., who dropped a package. George questioned him, he says, and the other negro offered to divide the contents of the wallet if he (George) would keep quiet. As two-thirds of the diamonds were found in George's possession, the police think the division was very unequal if George's story is true.

The time the negro prisoner says the diamonds were found was just one hour and a half after the theft was discovered.

Mr. Powell identified all the diamonds as his own. This was easy to do, as the quantity lost consisted of mêlée and quarter-carat stones, and their sizes, quality and weights tallied with the articles found. Since getting hold of the stolen goods George had made several trips west, pawning small stones in different cities.

Fred Mayer, with the Bruhl Bros. & Henius Co., was on the same train that brought George here in charge of Asher Rossetter, general superintendent for the Pinkerton Detective Agency in St. Louis, and George told Mr. Mayer he never thought it was so hard a job to get rid of diamonds as he found it to be. George was not a Pullman conductor, as was stated in the newspaper dispatches, but served for a short time on a dining car.

J. T. Teeters & Co., exclusive jewelry jobbers, have moved into their new quarters in the Lincoln Hotel annex, Lincoln, Nebr. The new room, located at 121-123 N. 9th St., is arranged especially for the company's wholesale business, having a large fireproof vault in which to secure the valuable stock. The fixtures are in mahogany, and are the finest that money can purchase. The company now has one of the best-equipped wholesale jewelry establishments west of Chicago.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS: MILBAGG
BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK
TELEPHONE NUMBERS: 917-918 BRYANT
RUBIES AND SAPPHIRES

Pearl Necklaces and Collarettes

Mounted Diamond Jewelry
of every description



Largest Assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds, Rubies and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds

GOODFRIEND BROS.

Rose Diamonds

DEALERS IN Pearls and Precious Stones

NEW YORK
9-11-13 Maiden Lane

PROVIDENCE
212 Union St.

PARIS
10 Rue Cadet

Death of August Trenkmann.

August Trenkmann, a leading and well-known manufacturer of tortoise shell goods, of New York, died at his home, 183 Hewes St., Brooklyn, Friday, from a complication of diseases, after an illness of about a year.

Mr. Trenkmann was born in Germany, Oct. 2, 1831, and came to this country when a youth with his parents, Henry and Marie Trenkmann. He was engaged in the tortoise shell goods business for a number of years and was also active in real estate. He had a large establishment on Center St., but retired from business in 1906.

Deceased had been a resident of the Eastern District, Brooklyn, for more than 40 years, and enjoyed the acquaintance of a wide circle of friends. He is survived by a widow, Wilhelmina Zindel; five sons, Henry, Robert, Charles, Frederick and Edward, and two daughters, Josephine and Emma.

Funeral services were held at the home Sunday evening by Rev. Dr. Meurey, of Jersey City, N. J. Interment was in the Lutheran Cemetery.

Death of P. Ralph Copeland.

ROCKFORD, Ill., Oct. 14.—P. Ralph Copeland, superintendent of the factory of the Rockford Silver Plate Co., of this city, died yesterday afternoon at his home on 10th St., after a short illness. Deceased was seized with paralysis on Oct. 5 while at the shop and gradually grew worse until the end.

Mr. Copeland, who had been for 24 years with the plant of which he was superintendent, and was well known and respected throughout this section, had recently passed his 40th year. He was born in Winnebago, Aug. 14, 1868, and came to Rockford in 1881. A few years later he entered the employ of the silver plate concern as an errand boy, but by his diligent attention to his duties and his natural brightness, progressed until he became superintendent of the entire plant.

Mr. Copeland is survived by a widow, a mother and two brothers. He was prominent in labor and Masonic circles, and was master of E. F. W. Ellis Lodge, A. F. & A. M. The funeral will be held Saturday at Winnebago, and will be in charge of the Rev. Mr. Williamson, of the First Presbyterian Church.

Death of Andrew Lewis.

HARRISONBURG, Va., Oct. 16.—Andrew Lewis, for many years a well-known jeweler and silversmith of this town, died Sunday morning near Marshal in Fauquier County, as a result of several strokes of paralysis, which he received during the past three years.

Deceased, who was one of the oldest members of the trade in the State, was born June 1, 1829, in Monroe County, and when a young man went to Fairmount, where he started in business. He continued with varying success and in 1854 moved to Harrisonburg, where he established the jewelry store, to which he devoted the remainder of his business career. About 10 years ago he retired and since that time had made his home with his stepson.

During the Civil War, Mr. Lewis served on the Confederate side with the 10th Virginia Infantry, until the end of the hostilities. He was prominent in the Masonic Order and as a Confederate Veteran. He is survived by three brothers.

Death of Louis A. Martin.

Louis A. Martin, Sr., for many years a well-known horologist of New York city, died on Wednesday, Oct. 14, at his home, 824 Bloomfield St., Hoboken, N. J. He was born in Geneva, Switzerland, on April 21, 1835, and came to America in 1855. He was engaged in business at 76 Nassau St. as a watch importer and watchmaker for more than 40 years, but retired in 1901.

Mr. Martin had been a resident of Hoboken since 1868. He served in the 55th Regiment on Col. Le Gall's staff in civil war times and recruited and drilled soldiers for the front. He was one of the founders of the crematory at Fresh Pond, L. I. His body was cremated there.

Mr. Martin is survived by his widow and two sons, Louis A. Martin, Jr., professor of mechanics at Stevens Institute of Technology, and Paul J. Martin, an engineer for the Quintard Iron Works, of New York.

Death of Solomon Loucheim.

Solomon Loucheim, one of the oldest jewelers in Harlem, New York, died Thursday night at his home, 180th St. and St. Nicholas Ave., at the age of 65. He was for 30 years in business as a retail jeweler at Third Ave. and 120th St. He was a prominent Mason and a Civil War veteran.

Deceased started in business as a member of the firm of Levy & Loucheim, and continued until he met with business reverses in 1884. The business was resumed by Pauline, his wife, and continued under her name until Jan 1, 1904, when Milton S. Loucheim, a son, was admitted to an interest, and the business continued as Loucheim & Son.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Oct. 12.—Solidarity Watch Case Co.	751	849	751
vs. Aikin-Lambert Co.	958	771	822
Oct. 13.—H. A. Meyers	829	779	805
vs. Jos. Fahys & Co.	786	767	861
Oct. 14.—C. F. Wood & Co.	839	744	885
vs. Jewelers' Circular-Weekly	629	783	739
Oct. 15.—H. W. Wheeler & Co.	833	779	784
vs. L. E. Waterman Co.	820	863	852
Oct. 16.—Tiffany & Co.	837	904	948
vs. J. J. Donnelly	621	732	694

Standing of teams in Jewelers' League, up to and including Oct. 16:

	Won.	*Lost.*	*High score.*	*Per cent.*
Cross & Beguelin	6	..	975	1.000
H. A. Meyers	8	1	898	.888
Tiffany & Co.	5	1	948	.833
L. E. Waterman Co.	6	3	863	.666
Aikin-Lambert Co.	5	4	958	.555
H. W. Wheeler & Co.	5	4	882	.555
C. F. Wood & Co.	4	5	885	.444
Jos. Fahys & Co.	3	6	861	.333
Solidarity Watch Case Co.	2	7	849	.222
Jewelers' Circular-Weekly.	1	8	792	.111
J. J. Donnelly	..	6	732	...

W. P. Mullholland, Big Timber, Mont., has gone to Livingston, Mont.

Involuntary Bankruptcy Petition Filed to Set Aside Creditors' Execution Against A. B. Froude, Passaic, N. J.

PASSAIC, N. J., Oct. 17.—An involuntary petition in bankruptcy has been filed against W. Bradford Froude, a retail jeweler at 224 Main Ave., and Edward Thomas Moore has been appointed temporary receiver of the business, and has taken possession of the store.

The petition in bankruptcy was filed by B. & L. Veit, New York, who are Mr. Froude's heaviest creditors, on a claim amounting to about $5,000. Another large creditor, who recently got judgment against the jeweler, was Chas. Engle, and on his execution for $4,000 the stock in the store was sold, Mr. Engle buying it in for $3,000. The petition in bankruptcy seeks to have set aside the judgment and sale under it, and to have Mr. Froude declared a bankrupt.

Mr. Froude's troubles were a surprise to his friends, of whom he had many. He started in business in 1895 in a small way, but by his own diligence and progressiveness built up an excellent trade. In 1902 he bought the store property which he recently occupied, remodeling it at a cost of about $4,000 to suit his business. For some time past his health has not been good and he has been going to the West Indies every Winter. This caused his business to suffer and he has been running behind for more than a year.

Importations at the Port of New York.

Weeks Ended Oct. 12, 1907, and Oct. 10, 1908.

	1907.	1908.
China, Glass and Earthen Ware:		
China	$119,863	$105,035
Earthen ware	23,735	16,457
Glass ware	37,882	24,907
Optical glass	265	10,024
Instruments:		
Musical	17,111	13,668
Optical	10,585	6,612
Philosophical	8,202	4,498
Jewelry, etc.:		
Jewelry	14,045	12,550
Precious stones	555,456	485,814
Watches	34,155	23,205
Metals, etc.:		
Bronzes	5,049	2,251
Cutlery	56,748	27,298
Dutch metal	.....	2,863
Platina	63,831	39,011
Plated ware	232	.....
Silverware	315	.....
Miscellaneous:		
Alabaster ornaments	190	36
Amber	5,696	777
Beads	1,058	815
Clocks	11,912	4,710
Fans	4,373	2,273
Fancy goods	8,635	4,046
Ivory	2,536	.....
Ivory, manufactures of	1,375	497
Marble, manufactures of	33,481	1,407
Statuary	11,652	2,189

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
Oct. 13	23 13-16d.	$.53⅝
" 14	23 13-16d.	.53⅝
" 15	23 11-16d.	.53¾
" 16	23 3-4d.	.53½
" 17	23 7-8d.	.53¾
" 19	24d.	.54

FRANK JEANNE CHAS. L. ROOS

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

RUBIES

BURMAH, SIAM AND SPINEL

SAUNDERS, MEURER & CO.

65 Nassau Street NEW YORK

GEORGE H. HODENPYL WALTER N. WALKER

HODENPYL & WALKER

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS

MANUFACTURERS OF FINE DIAMOND JEWELRY

373 FIFTH AVENUE, Corner 35th Street

NEW YORK Telephone, 5093 Madison Square

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York
cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

THE SAPPHIRE HOUSE

BENEDICT & WARNER

21 MAIDEN LANE

NEW YORK

51 Rue de Chateaudun, PARIS

Henry E. Oppenheimer & Co.

Precious Stone Merchants .. ..

Watch our Weekly Bulletin

NEW LOTS

of

Square Cut

Marquise and Pear-shaped

Rubies

for makers of up-to-date jewelry

At prices that it will pay you to write for

Henry E. Oppenheimer & Co.

3 Maiden Lane

NEW YORK CITY



F. H. Coolidge has opened a store at Hood River, Ore.

S. M. Whitehead has just engaged in business in Middlesboro, Ky.

A. P. Donnelly recently began business at 55 W. Broad St., Westerly, R. I.

Lewis & Clewley have started in business at 76 Dorrance St., Providence, R. I.

H. M. Reed recently commenced business as a retail jeweler in Battle Creek, Nebr.

Samuel McCollom will shortly open a retail jewelry store in Winchester, Ind.

T. S. Williams, last week, began business as an engraver at 151 Wabash Ave., Chicago, Ill.

C. E. Foster has opened a store at Sheridan, Ore., and is making a specialty of repair work.

Seddon & Schaefer is the name of a new concern in Wallingford, Conn. They will manufacture cut glass.

Charles M. Smith & Co. are about to open a retail jewelry store in the Easman Block, Margaretville, N. Y.

M. T. Goldsmith & Co. have begun manufacturing jewelry in Newark, N. J. They are located at 103 Oliver St.

The Westerly Jewelry Mfg. & Engraving Co. has opened a factory in Clark St., Westerly, R. I., to manufacture flat ware.

Capt. Emil F. Miller, in company with his son, Frank L. Miller, has started in business at 9 Calender St., Providence, R. I.

The Universal Supply Co. is the name of a new concern which will manufacture gold jewelry at 9 Calender St., Providence, R. I.

The Gilbreth Bros. Co. has taken space on the fourth floor of the Fitzgerald building, 183 Eddy St., Providence, R. I., for the manufacture of flat ware.

The Bruce Jewelry Co. was recently incorporated in Denver, Colo., with a capital of $10,000. The incorporators were A. J. Bruce, S. T. Horthorn and Charles I. Horthorn.

Louis S. Smith, formerly of Todd & Smith, Beverly, Mass., has opened a new store on Cabot St., at that place, the partnership having been dissolved. Thomas Todd will continue at the old location.

Obituary Notes.

Marcus Wade, 62 years of age, formerly engaged in the jewelry business in Baltimore, Md., died near Mt. Joy, Pa., Oct. 13, at the home of his brother.

Joseph Reeser, formerly engaged in the jewelry trade in Lancaster, Pa., first as member of the firm of Reeser & Herr, and later in business by himself, died on Oct. 14, aged 62 years. For years he was a prominent Republican politician in Lancaster County, and held office as Clerk of Quarter Sessions Court and Register of Wills.

Edward Kersey, an old jeweler of Richmond, Va., died Wednesday last at his home, 312 N. 27th St. Deceased was born 95 years ago, and is said to have been the oldest member of the trade in the south, as well as one of the oldest Confederate veterans. He was in business for many years on Main St., between 14th and 15th Sts. Mr. Kersey is survived by two sons, three daughters, seven grandchildren and two great-grandchildren.

Arthur S. Miner, formerly the head of the firm of A. S. Miner & Co., dealers in fine china and glass ware, 126 State St., Binghamton, N. Y., died Oct. 9 in his home at Harpersville. The deceased was born in North Stonington, Conn., March, 1849, but came to Binghamton when about 19 years old. He conducted business until 1905, when he retired. The funeral was held from his late home and the interment took place in Spring Forest Cemetery, Binghamton.

John W. Schroeder, who for years conducted a watch and clock repairing shop at 201 13th St., Jersey City, N. J., was found dead at his work bench last Thursday afternoon. He had been stricken with heart disease. Schroeder lived alone. He was between 50 and 60 years old. A customer found him in a natural posture, the fatal seizure coming as he was examining a watch. Relatives took charge of the body. Dr. Converse, the county physician, was notified and granted a burial certificate.

E. M. Eubank, who was found dead at his place of business in Huntington, Tenn., Oct. 4, had long been known as a jeweler, and had been in business at Huntington chiefly as a repairer for many years. Mr. Eubank had been a cripple and had been subject to epileptic attacks. He slept behind his jewelry store and when he did not appear one morning the place was broken into and he was found in his room dead. It is believed that he died during one of his attacks. His remains were taken to his former home at Westbury for burial.

Buffalo, N. Y.

Charles F. Heintz, of Heintz Bros., ring makers at 86 Ellicott St., recently returned from a European trip.

A. J. Best, of Best & Co., at 11 E. Genesee St., has been on a business trip in New York and Philadelphia.

George R. Fox, optometrist at 618 Main St., has been elected a member of the Buffalo Optometrical Society.

Messrs. Downs and Morse, of Ostby & Barton Co., Providence, R. I., recently called on their Buffalo customers.

Louis Gottlieb, optometrist in T. C. Tanke's jewelry store, 378 Main St., has been visiting relatives in Philadelphia. Charles Mitchnick is his assistant.

Silverware consisting of knives, forks and spoons, valued at about $75, was recently stolen from the jewelry store of Yung & Debus, 184 E. Genesee St.

The marriage of Charles A. Schopp, a jeweler in the court of Ellicott Square, to Miss Isabel Mann Fraser, of Syracuse, will take place at the home of the bride on Wednesday, Oct. 28.

Best & Co., jewelers, of 11 E. Genesee St., have been renovating their store. The improvements include new lights, new ceiling decorations and a marble and plate glass case for an outside display.

Mr. White, of White, Wile & Warner, 285 Washington St., recently visited Providence with a view to buying new machinery for the firm's modern factory. V. F. Leseritz, western representative of the firm, has returned home after a four months' trip.

Nelson A. Soggs, a well known retail jeweler of Niagara Falls, underwent an operation recently at the Memorial Hospital in that city. While the operation was of a serious nature it was later reported to be entirely successful and Mr. Soggs is now convalescent.

The following jewelers were in the Buffalo market last week: W. I. Eastwood, Cowlesville; E. R. Muller, Batavia; C. F. Hurd, Medina; George Engel, Springville; E. A. Koetsch, North Tonawanda; F. D. Kelsey, East Aurora, N. Y., and A. C. Kirberger, Warren, Pa.

A stone was recently thrown through the large plate glass window in Present & Co.'s store, 444 Main St. Max L. Lowenthal, manager of the company, created much amusement and incidentally did some effective advertising by placing near the break in the glass a large sign, on which was well displayed the following: "Such Attractive Goods at Such Prices! The People Try to Get Them Through the Window." A hand pointing to the opening also appeared on the sign.

Members of the Retail Jewelers' Association, this city, recently met at the home of the president, William Ehmann, on W. Utica St. After a business session they were entertained by Mr. Ehmann, who provided an enjoyable luncheon for his guests. The association was organized a few months ago and is in a flourishing condition. Only strictly retail jewelers belong to the organization, the purpose of which is the protection of its members. The membership is now about 40 and is steadily increasing. Besides Mr. Ehmann, the other officers are A. Zilliox, vice-president; Louis Schutt, secretary, and Eugene Tanke, treasurer.

Samuel Salmeson, 35 years old, is under arrest here on a charge of larceny in connection with his dealings with a Buffalo clothing house. A member of this house was so impressed with Salmeson's apparent frankness that he later introduced the stranger to Simon Cohen, a jeweler at 331 Main St. The alleged swindler secured two pearl rings and a locket from Mr. Cohen without paying for them. Salmeson claimed he had clothing stores in Salt Lake City and Goldfields, Nev. When word was received in Buffalo that these claims were probably unfounded the suspicions of Mr. Cohen and the Buffalo merchant who introduced Salmeson to Cohen were aroused. The police were notified and Salmeson was arrested. When searched he had only $4. An examination of the prisoner's coat showed that it was made in Toledo, O. An effort is being made to see if the prisoner is wanted in that city. Mr. Cohen's jewelry is in charge of the police.

Edwin L. Hunt, formerly of Penfield, Ill., is now at Potomac, Ill.

Coral and Onyx Cameos and Scarabaes

PATTERSON & STARKE
SUCCESSORS TO
RUD. C. HAHN & CO.
Importers of Precious Stones
65 Nassau Street
NEW YORK

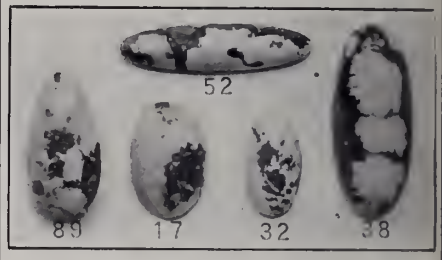
All colors of Cabochon Stones including Coral

F. A. JEANNE
BLACK OPALS
5 Square de l'Opera PARIS, FRANCE
Cable Address
"GEMFINDER"
Western Union Code

STERN BROS. & CO.,
CUTTERS OF
DIAMONDS,
CUTTING WORKS:
138-142 West 14th St., N. Y.
CHICAGO, 103 State Street.
LONDON, 29 Ely Place
68 Nassau St., NEW YORK

DIAMOND MOUNTINGS
We Make a Line of Cluster Work at
50 PER CENT. LESS THAN OTHERS
Order Work Promptly Done
KAUFER, KRENGEL & CO.
102-4 Fulton Street :: :: NEW YORK
Full Plat. Cluster $4.25
Full Plat. Cluster $4.75

EICHBERG & CO.
IMPORTERS AND CUTTERS OF
Diamonds
65 Nassau St., New York
PRESCOTT BUILDING

Turquoise and Turquoise Matrix


EXQUISITE COLOR AND MARKINGS
Ask for catalog showing 133 different sizes and shapes of
Turquoise Matrix Stones
ready for mounting. We also supply stones cut to dimensions or fitted to cups
THE ARIZONA TURQUOISE MINES COMPANY
Incorporated
171 Broadway, New York, N. Y.

UNIQUE GEMS
I am back at headquarters with a full line of strictly new **Semi-precious Ceylon, Ural, Brazil and Native Stones.** Many entirely new cuttings in Fantastic Pendants, Drops, etc., not to be found elsewhere. Designers requiring Bizarre and Oriental effects should send for sample papers.
LOUIS J. DEACON, ATLANTIC CITY, N. J. 116 So. New Jersey Ave.

Providence.

TRADE CONDITIONS.

The past week has witnessed continued prosperity in the jewelry business and concerns in this city and vicinity have received a number of good orders. All over the country the conditions appear to be improving without regard to the political contests, according to the reports that are being received by the manufacturers. From the middle west the reports say that business in both wholesale and retail lines is better than at any time during the past year. Along the Pacific coast the salesmen are sending back many orders that indicate nearly as good conditions as before the financial flurry of last November.

A. V. Hammerberg is making a business trip through Iowa for Hamilton & Hamilton, Jr.

William H. Luther is prominently spoken of for re-election as police commissioner of this city.

Mr. and Mrs. Theodore W. Foster returned last week from a trip to New York and Chicago.

H. F. Tourtellot has returned from an extended western trip in the interest of the Waite-Thresher Co.

D. N. Jacoby is showing the samples of the Providence Stock Co. of this city through the middle west.

The annual catalogue of the Providence Art Metal Co. of this city in being distributed among the trade.

James B. Smith, with the Wolcott Mfg Co., of this city, has removed to East Orange, N. J., with his family.

E. White, with the George L. Vose Mfg. Co., is on a business and pleasure trip through the south and southwest.

George McDonald has started on an extended southwestern business trip in the interests of the John T. Mauran Mfg. Co.

Edwin Lowe & Co., Inc., manufacturers of rings at 116 Chestnut St., have closed, and are reported as offering its plant for sale.

Mr. and Mrs. William C. Foster are receiving congratulations on the birth of a son, Theodore William Foster, on Thursday.

The Universal Supply Co. is the name of a new concern for the manufacture of gold shell rings and jewelry that has started at 9 Calender St.

J. W. Richardson & Co., of this city, is a creditor for $117 of Walter E. Bush Co., 123 Liberty St., New York, which went into bankruptcy last week.

At the Republican State Convention, Wednesday, Roswell C. Smith was elected to succeed Walter H. Durfee as a member of the State Central Committee.

John Holbrook, vice-president of the Gorham Co., and his bride removed to this city last week, from New York, and will reside temporarily on Orchard Ave.

A sneak thief stole from the office of the William B. Streeter & Co., 38 Friendship St., last week, an overcoat valued at $25, belonging to the foreman, Arthur H. Smith.

Lewis & Clewley have started in business at 76 Dorrance St., room 412. They will do ornamental engraving and designing, also monograms and all styles of lettering.

Mitchell & Straker, 95 Pine St.; Max Deutz, 26 Fountain St., and Fessenden & Co., Inc., 100 Friendship St., have been elected members of the Jewelers Board of Trade.

The Gilbreth Brown Co. is the style of a new concern that has taken shop room on the fourth floor of the Fitz Gerald building, 183 Eddy St., for the manufacture of silverware.

Mrs. Ellen M. Brown, widow of John A. Brown, of the old time watch case manufacturing concern of Brown & Ladd, died in this city Oct. 14, in the 71st year of her age.

Arthur W. Barrus, with the Gorham Co., was re-elected State Secretary of the Rhode Island State Council Junior Order of American Mechanics, at the annual session the past week.

William G. Lawton, son of John F. P. Lawton, secretary and assistant treasurer of the Gorham Co., is named on the State ticket as a candidate for Secretary of State by the Prohibitionist party.

It was announced Saturday that every creditor in this city and the Attleboros of F. W. Sackett, New York, has signed the agreement so that a settlement in a short time is practically assured.

William B. Streeter spent several days the past week in his catboat *Vetor* and on Prudence Island, whither he went with a party of five on a hunting trip. He reports the ducks very plentiful.

George W. Parks has received the nomination for Mayor on the Republican ticket. If elected, he will be the first manufacturing jeweler to occupy the Mayor's chair since Charles Sydney Smith in 1891.

William H. Waite, president of the Waite-Thresher Co., was elected a member of the executive committee of the Rhode Island Sunday School Association at the annual meeting last Wednesday.

The new factory of the Westerly Jewelry Mfg. & Engraving Co., on Clarke St., Westerly, started up last week with a small force, which it is expected will be increased shortly. The firm manufactures plated ware.

The copartnership existing between Jake Solinger and William Feintuch, for the manufacture of jewelry, has been dissolved by mutual consent, Mr. Feintuch purchasing his partner's interest, and will continue the business of rhinestone jewelry.

During the past week the Manufacturing Jewelers Board of Trade has distributed the following dividends to its members who are creditors of the concerns: F. C. Hoppel Co., Chicago, 65 per cent. cash, and J. T. Evans, of Boise, Ia., 30.6 per cent.

A. P. Donelly, formerly of North Kingstown, has opened a watch and jewelry store at 55 West Broad St., Westerly. He is a graduate of the Philadelphia College of Horology and for the past two years has been the head watchmaker for H. J. Cook Co., Knoxville, Tenn.

Capt. Emil F. Miller, for 27 years a member of the North Attleboro, Mass., Fire Department, and formerly employed by Cheever-Tweedy Co., of that place, as a colorer and plater, in company with his son, Frank L. Miller, is starting in business for himself at 9 Calender St., this city.

The creditors of James F. Byrne, watchmaker, jeweler and optician, 335 Westminster St., this city, held a meeting last week at the office of his assignee, P. J. Cunningham in the Banigan building. The situation was discussed and it was finally decided that it was better to allow the business to be continued rather than go into bankruptcy.

Among the buyers in town the past week were noted the following: A. L. Stone, of Stone Bros., Chicago; William J. Ward, of New York; Miss Ida Munzer, of Siegel, Cooper & Co., New York; W. E. Smith, and Mr. Brittits, of Jonas Long & Co., Milwaukee; M. L. Schwab, of Guthman, Solomons & Co., New York; Charles Wolson and Hermann Piehel, of Samstag & Hilder Bros., New York; S. Lebolt, of A. M. Rothschild & Co., Chicago, and A. Schwab, of Cleveland.

H. A. Kirby had a narrow escape from serious if not fatal injury in an automobile accident Saturday evening. He was riding up Clifford St. in his large touring auto when at the corner of Chestnut St. he collided with an electric car with sufficient force to throw the electric off the rails. His machine was badly damaged, but he was not even bruised, although the impact of the two vehicles was heard a considerable distance and two women passengers on the electric were hurt.

A fire that broke out in the manufacturing jewelry establishment of H. F. Scullian & Co. on the third floor of the Brown-Ives building, Orange and Clifford Sts., at an early hour Sunday morning, caused slight damage. The blaze started under one of the benches, but the heat set the sprinklers in operation and the flames were soon extinguished. Water occasioned some damage in the shop where the fire started and also in the shop of the Westmacott Gas Furnace Co., on the first floor.

The board of directors of the Manufacturing Jewelers Board of Trade held a meeting at the rooms Thursday forenoon, at which Robert E. Budlong presided. After the transaction of routine business and the auditing of accounts the report of the special committee which was appointed some time ago to consider the matter of larger rooms for the association made its report. This committee, consisting of Edward B. Hough, Everett L. Spencer and Alfred K. Potter, reported that it was absolutely necessary for the association to have larger quarters at once and stated that the committee had an option on a suite of rooms which would more than double the present floor space. The committee was given full power to act in the matter.

Anthony J. Cebral, 20 years of age, was arrested after a long chase from the manufacturing jewelry district through the business center of the city on Thursday afternoon. He went to the jewelry shop at 59 Clifford St., ostensibly looking for work. He left taking with him a vest that had been hanging in the closet in the shop of the George L. Vose Mfg. Co. The vest belonged to Edgar A. Mowry, treasurer of the company, and was valued at $2, but in it were a watch valued at $30, a chain worth $5 and $7 in cash. Investigating the youth's record and whereabouts of the last few months, it was discovered that he was the acknowledged leader of a gang of young thieves who had been doing a considerable business in their line for some time. No less than 20 cases of breaking

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES
CORAL NECK-LACES
All Shades and Sizes
Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

3 Via Amedeo Terre del Greco, Italy

401 Broadway, New York
Telephone, 5412 Franklin
57 Hatton Garden, London, England

19 Rue d'Hauteville, Paris, France



BAROQUE PEARL
HARVEST MOON

BROOCHES

We make a complete line in 14 Kt. selling from $8 up.

CROSSMAN COMPANY
3 MAIDEN LANE, NEW YORK

VOGEL, CORBY & WESCHE
MAKERS OF ARTISTIC
BAROQUE PEARL JEWELRY
30 MAIDEN LANE, NEW YORK
Memo. Packages Sent — Jobbing Trade Only

Established 1879 — Manufacturer of
LOUIS W. HRABA — **Fine Leather Goods**
29 East 19th St., New York — Exclusively for the Jewelry Trade

TUBULAR CHIME BELLS



Retail at $5.00 each
LARGEST VARIETY, HANDSOMEST PATTERNS, LOWEST PRICES
Dealers will find it profitable to call on or correspond with us, as we have many specialties of interest to jewelers.
L. W. Levy & Co., 580 BROADWAY Bet. Houston and Prince
NEW YORK
BRASS GOODS, SMOKERS' LINES
All Sorts of Novelties for Jewelers

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK — ACCOUNTS SOLICITED

and entering will be placed against Cebral when he comes before the grand jury for trial.

H. A Kirby and family have returned to this city from their Summer home on Warwick Neck.

Everett L. Rogers, of Parks Bros. & Rogers, was in New York the past week on business connected with the firm.

James McDonald, representing the Wolcott Mfg. Co., has returned from a successful trip among the western trade.

It was learned the past week that several of the manufacturing jewelers of this city and vicinity who have sent their trade-marks to Canada for registration under the provisions of the Canadian Stamping Law, which went into effect Oct. 1, have received their applications back, with refusal of registration. It is reported that in nearly every instance where registration has been refused it is explained from the office of the Secretary of Agriculture in Toronto, that the trade-marks are so similar to jewelry trade-marks already registered at England, Scotland and other places that they cannot be accepted. The manufacturers here who have been confronted by this difficulty are practically at a standstill in the matter. It means either the sending of their goods into the Canadian markets without any trade mark or stamp or else the adoption of a new trade-mark and the getting out a complete set of stamping dies for marking the jewelry and also the printing of new cards and other literature

Armory Tonquay, the youth who was arrested in this city last week for having in his possession a lot of jewelry that he was endeavoring to dispose of at pawnshops and which later were found to have been stolen from the jewelry store of the Luzo-American Co., Fall River, was taken to that city a few hours after his arrest here When arraigned Wednesday morning before Judge McDonough in the district court at Fall River he admitted breaking into and entering four different places. Tonquay gave his occupation as that of a jewelry salesman and said that he came from New York. He told the court that he had been making breaks in numerous towns and cities within a radius of 150 miles of New York and returning immediately to that city after making a raid. In this manner he had succeeded in eluding the police for several months. Manuel J. Ferreira, manager of the Luzo-American store, identified the articles of jewelry recovered from the pawnshops in this city and placed the valuation on the goods at $265.75. Four charges of breaking and entering and larceny were preferred against Tonquay, to which he entered a plea of guilty in each case and he was held in $2,000 bonds.

Lebanon, Pa.

H. A. Seidel has improved his business place by installing a new wall ease.

The Lebanon Retail Merchants' Association has appointed a committee to boss the membership.

Mrs. T. W. Block, wife of the well-known Huntingdon jeweler, entertained the H. P. T. Club, of that place, at her Summer home, Cliff House, last week.

Among the delegates to the convention of the State Sportsmen's Association, to be held, Oct. 28 and 29, in Harrisburg, will be J. C. Schmidt, who will represent the Keystone Gunning Club, of Lebanon.

Among the members of the Muskrat Club, of Lebanon, and this city who returned last week from a successful two weeks' outing at Riverton, W. Va., was George P. Stoll, who caught the largest fish, a 5½-pound black bass.

North Attleboro.

Harry Wilmarth is home from a trip for V. H. Blackinton & Co.

Harry Fisher has returned from a trip for Furbish, Swift & Fisher.

J. P. Bonnett & Son are enlarging their quarters in the company shops.

Curtis Reed has returned from a trip in the interests of the H. F. Barrows Co.

Howard S. Black left, last Friday, on an initial trip for J. P. Black. He visited New Hampshire and Vermont.

Walter White has assumed charge of the coloring and electroplating department at the J. F. Sturdy Sons Co. factory.

Melville Rhodes was presented Thursday evening with a Morris chair by the members of Sumner Lodge of the Knights of Pythias.

A third dividend of 10 per cent. is promised to the depositors of the Jewelers' National Bank by Dec. 1. The announcement was made Thursday.

Whiting & Davis and the Plainville Stock Co. were forced to suspend operations on Monday afternoon. An accident to the shafting stopped the power.

Charles T. Paye, of the Paye & Baker Mfg. Co., collected a good-sized contribution to the campaign fund of the National Republican Committee from among the local manufacturers.

Frederic E. Sturdy, Herbert K. Sturdy and Frank M. Sturdy have made application for letters testamentary in settling the estate of the late John F. Sturdy. A hearing will be given at the New Bedford Probate Court, Nov. 6.

The Hanlon-Thornton Co. has engaged the space in the Whitney building on Chestnut St. formerly occupied by the P. J. Callowhill Co. The Hanlon firm has been located on Smith St. since its organization several years ago. Removal to its new quarters will take place this week.

Emil F. Miller and Frank L. Miller will go into the coloring and jewelry business in Providence under the firm name of E. F. Miller & Son. Mr. Miller has resigned as colorer for the Cheever, Tweedy Co., and has also given up his position as captain of the fire department, a place he has held for 27 years.

Fire Chief Garverich, of Harrisburg, Pa., is investigating the fire which started one day, last week, in the watch repairing shop of M. Berman, at 422 Walnut St., and damaged about $1,100 worth of property before it was extinguished. Berman said he was cleaning watches in the morning shortly before 10 o'clock and was using a lamp to heat solder when the lamp was knocked over. The flames immediately spread and he ran out and down the street. Several men standing on the street saw the smoke coming from the building and turned in an alarm.

Attleboro.

Bernard Rothschild is traveling in the west.

E. C. Pepper, St. Louis, was a local visitor last week.

James Simms, of Simms & Co., has been elected to the Democratic Senatorial Committee.

Harry R. Holbrook made a trip through Connecticut, last week, in the interests of the Holbrook Mfg. Co.

Frederick W. Lincoln, of J. M. Fisher & Co., has been nominated for Congress by the Prohibitionists of the 14th District.

Arthur Wolberg, an employe of the Standard Button Co., lost a finger while working on a burring machine, last Friday.

Among the orders received by Attleboro manufacturers the past week were messages that the privilege of cancellation was retained up to Nov. 10.

The bowling team of the Standard Button Co. in the Jewelers' League climbed up to a tie with W. E. Richards & Co. at the close of last week's schedule.

Fred Hill won the Autumn cup of the Highland Golf Club for superior skill at golf. He defeated Fred Chipman in the final round after a spirited contest.

Harold E. Sweet, conservator of the property of Walter E. Haywood, was given permission by the Probate Court to sell land in Attleboro at a sitting Friday.

Many local jewelers are interested in the Attleboro Sanitarium & Hospital Co., which has been capitalized for $200,000 under the laws of Rhode Island. The incorporators are John M. Fisher, Dr. Nicola and W. H. Draper, of Providence.

Bracelets and chain purses are in demand this Fall more than any other jewelry articles. Every local paper contains advertisements calling for more purse makers. One advertisement last week sought 250 people to make purses at home.

The Rothschild Bros. Co. has entirely removed from the Old Steam Power building, and is now comfortably settled in the Bates building on County St. The effects of the Klingtite Comb Co. have also been moved from Worcester and consolidated with the main concern.

Frank Brady, night watchman at the Horton-Angell factory, was startled early Thursday morning by a heavy crash of glass on the south side of the building. Hurrying to that section of the shop, the watchman found a partridge had broken through the window.

Mr. and Mrs. John D. Spaulding held a reception in Mansfield, Thursday night. A feature of the party was a second wedding. Mr. Spaulding, who is the son of D. S. Spaulding, the prominent jewelry manufacturer, was secretly married in New York several weeks ago to Miss Wellington, a teacher.

A man giving the name of R. French, who was a guest at the Depot Hotel, Elkhart, Ind., Oct. 8, left a small unpaid bill which he said would be settled by the Chas. M. Robbins Co., by whom he claimed he was employed. The members of this jewelry concern do not know French, never employed him, and never heard of him.

J. L. Harr has bought the business of the Pillsbury-Pratt Co., Nora Springs, Ia.

THE CHESTERFIELD

The immediate success of this pattern with the Trade, upon its introduction, indicates a wholesome reaction from the elaborate, over-ornate designs with which the market has been flooded during the past few seasons, and its success also indicates that the trade are prepared to place before their patrons silverware of a higher artistic character whenever offered by manufacturers in whom they have confidence.

Out of the latter half of the XVIII Century there are few figures more interesting than that of Lord Stanhope, Earl of Chesterfield, statesman, wit and man of fashion.

His epoch was marked in literature and art by a revival of the classical ideals. The excavations at Pompeii, begun in 1748, were revealing treasures of ancient art which public taste was eagerly turning to for inspiration. Silverware, furniture and decorative art in general were reverting to a style more austere and subdued than that which had preceded. The Brothers Adam in England have left us many beautiful examples of this neo-classic art, and in France the private apartments of Queen Marie Antoinette also contain many typical instances of the exquisite workmanship of the Louis Seize period.

In its chaste and severely simple outline, the motif of the spoon is truly characteristic of the times. The decorative effect obtained by a tasteful arrangement of husks, swags, Grecian border, and such motifs of the period, is most happy in producing a design thoroughly representative of Chesterfield and his epoch in elegance and refinement worthy of the period.

We have something interesting to say about the Chesterfield to dealers throughout the United States who will write us direct for this information.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE CHESTERFIELD



THE GORHAM COMPANY

CHICAGO
SAN FRANCISCO
LONDON

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York

WORKS:
PROVIDENCE
AND NEW YORK

Philadelphia.

D. R. Ritchie, Royersford, Pa., spent last week on a gunning expedition.

William Norton resigned his position with S. Kind & Sons, 1110 Chestnut St., last week.

R. T. Chapman, Atlantic City, left, last week, for a vacation trip through Maryland and Virginia.

John Warmingham, 1069 Market St., was thrown from a trolley car last week, but not seriously injured.

John Ernst, watchmaker for the trade, has removed from the corner of 7th and Sansom Sts. to 36 S. 7th St.

M. F. Jacot, Allentown, Pa., was a visitor to this city, last week, spending a few days, combining business and pleasure.

Roy Phillips, late with John Ernst, 7th and Sansom Sts., has accepted a position as watchmaker with C. R. Smith & Son, 184 Market St.

On pleasure trips to the city recently were Samuel Ludwig and wife, of C. W. Bixler & Co., Easton, Pa., and J. C. Beitel and daughter, Catasauqua, Pa.

The Bailey, Banks & Biddle Co. made an especially attractive display, last week, of new electroliers, in designs to harmonize with the various periods of interior decorations.

Henry Bolte, of Atlantic City, stopped off in this city, last week, after having returned from a Fall vacation, including visits to Stroudsburg, Delaware Water Gap and Boston.

The Burgoyne-Bingham Co., engravers, 25 S. 9th St., applied to Harrisburg, last week, for an amendment to their charter making the concern, the Burgoyne Co., incorporated.

Samuel Young, 1030 Columbia Ave., is receiving the congratulations of his friends in the trade upon a visit made to his home, last week by the stork, who left the youngest of the Youngs.

A. T. Johnson, formerly an instructor at the Philadelphia College of Horology, last week bought out the retail jewelry store of Mrs. M. E. Smith, at Smyrna, Del., and immediately assumed the control and management of it.

The plant of the Philadelphia Comb Co., bankrupts, Worrall and Tacony Sts., Frankford, is to be sold at a trustee's sale Tuesday of next week. Included in the sale will be a large stock and modern machinery and appliances for combmaking.

Oscar A. Stauffer, who is associated in the retail jewelry business with his father in Palmyra, N. J., skipped out from this city, last week, with Miss Elsie Ball, 1713 N. 17th St., and drove to Wilmington, Del., where they were married. Parental blessings followed at once.

A meeting of the creditors of Max Henschel, bankrupt retail jeweler, formerly of Germantown Ave., was held recently before Referee Edward F. Hoffman in the Harrison building. It was the first meeting of the creditors, and it is reported that the bankrupt's affairs will be speedily wound up.

Through the hearty support of his friends throughout the trade Harry Barry, of M. Sickles & Sons, who is entered in the contest for prize seats offered by the *North American* upon the opening of the Hammerstein's new Philadelphia Opera House, was advanced, last week, from the 72d to 67th place and hopes this week to be still further advanced.

Among the visitors to this city's trade, last week, were the following: D. Krause, N. Wales; R. W. Quicksall, Mt. Holly, N. J.; Henry Bolte, Atlantic City; Ivan Jensen, Riverside, N. J.; Robert Holt, Clifton Heights; Roland Oliver, Burlington, N. J.; L. L. Bickings, Norristown; A. M. Kendall, Millville, N. J.; John MacPherson, Mauch Chunk.

Eager inquiries are being made by many Philadelphia wholesale jewelers to ascertain the whereabouts of Samuel Oster, a manufacturing jeweler, who has not been seen since Tuesday of last week about his place of business at 719 Sansom St. So far the inquiries have proved fruitless. His total obligations to the trade are reported to be about $2,000, and it is to get an accounting that Mr. Oster is being sought. No formal action has been taken by any of his alleged creditors.

The Penn Smelting & Refining Works, 906 Filbert St., have installed an electrolytic plant for the refining of gold, silver, platinum, tin, zinc, copper and other metals, and are now making a specialty of absolutely pure metals for the jewelry trade. R. L. Whitehead, who has had wide experience as a metallurgical expert, and who recently equipped the United States Government mints at Denver and San Francisco with electrolytic refining plants, has now become affiliated with this company and has charge of assaying and refining departments.

Rochester.

TRADE CONDITIONS.

The local jewelry trade, which has been very quiet recently, was given an impetus the last 10 days by the first industrial exposition of the local Chamber of Commerce. There were many rural visitors and Rochesterians turned out as never before, thronging the main streets all week. Jobbers report business as picking up gradually and are in a more optimistic mood.

Word was received from Lockport, N. Y., last week, that Neil McIntyre, who said he was a jewelry salesman working for M. L. Danks, of this city, had reported to the police that he had been assaulted and robbed by two men to whom he was selling jewelry. He was knocked unconscious and jewelry samples worth $800 stolen from him.

At the first annual exposition of the Rochester Chamber of Commerce held at Convention Hall, last week, Bastian Bros. and the Van Bergh Silver Plate Co. both exhibited and had very attractive and interesting displays. Bastian Bros. made a special feature of their celluloid and metal novelties, and a full line of class pins and badges were shown. The background of the booth was devoted to metal and celluloid signs. Placed on one side of the booth was a stamping machine on which was demonstrated the process of making campaign and other buttons. The Van Bergh Silver Plate Co. showed a very attractive display of tea sets, silver trays, silver-backed brushes, loving cups, candelabra, tankards, etc.—in fact, anything in silver plate. The display occupied two large cases, and was in charge of F. W. Van Bergh, assisted by Miss M. L. McGinty.

Boston.

C. S. Cook, Jr., general manager of A. Stowell & Co., is on a hunting trip in northern Maine.

Employes of the Shreve, Crump & Low Co. will have their annual dinner next Monday evening.

The Thomas Long Co. has opened a manufacturing department at 28 Chauncey St., occupying an entire floor.

E. C. Stetson, representing the Woodman-Cook Co., has been on a trip through northern New England during the past week.

M. N. Smith, of the Smith-Patterson Co., is at Atlantic City. H. W. Patterson, of the company, is on a hunting trip in the Maine woods.

Charles W. Downing, for about a score of years in the diamond department of Bigelow, Kennard & Co., is now with Hodgson, Kennard & Co.

A. W. Armington, diamond buyer for the Shreve, Crump & Low Co., is at the Hollywood Club game preserves in the Adirondacks on a hunting expedition.

Among the buyers in town the past week was Col. Charles Osgood of H. A. Osgood & Son, Lewiston, Me., who has just been elected a member of the Maine State Senate.

D. E. Cooley, clockmaker for some time with A. Stowell & Co., has taken a position with the William Senter Co., Portland, Me. Albert Hannaford, who has been with L. J. Wyman & Co., of State St., takes the position vacated by Mr. Cooley.

Maynard & Potter have had on exhibition in an effective group at their store this month the most elaborate display of opals, it is claimed, ever thus shown in this city. The October birth stone was thereby brought to the attention of many people.

Hodgson, Kennard & Co. will shortly occupy the handsome addition to their store at the corner of State and Devonshire Sts. They will gain upward of 1,500 square feet of floor space, and will have one of the most beautiful jewelry store interiors in Boston.

Fred Gagnon, claiming to be from Ogdensburg, was arrested Oct. 16 in the suburban city of Quincy, charged with attempting to break into the jewelry store of T. I. Williams. The burglar alarm gave warning of an attempt to pry open a window, and a patrolman who heard it took Gagnon into custody.

An action to recover diamonds sold to a pawnbroker has been begun by the Nathan & Hurst Co., of this city, against Patrick H. McCarthy, at Springfield. It is alleged by the plaintiff that the defendant purchased several diamonds which had been bought on the instalment plan, but not paid for before being sold to the pawnbroker. An attachment for $300 in the case has been filed in the registry of deeds at Springfield.

A. H. Peacock, 227½ Elm St., Dallas, Tex., recently sustained a loss of $500 by fire. There was no insurance.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
L. J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec
11 John St., Cor Broadway, New York.
TELEPHONE: 1140 CORTLANDT. CABLE ADDRESS: JEWLAR NEW YORK

VOL. LVII. OCTOBER 21, 1908. No. 12.

Subscription in United States and Mexico,	$2.00
Dominion of Canada,	3.00
Other Countries in Postal Union,	6.00
Single Copies,	.10

Remit by check or money order. Remittances in money are at sender's risk.

No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

Index to News and Special Articles.

Page.
Beautiful Jewelry Casket by Wenzel Jamnitzer in the Green Vault, Dresden Illustrated on.....Front cover
Wenzel Jamnitzer and His Work.....63-64-65
Gold Bars Withdrawn and Exchanged..... 65
Annual Report on the Production of Precious Stones—(Continued).....67-69
Reigning Paris Fashions..... 69
Beware of This Swindler Who Seeks His Victims Among Traveling Salesmen..... 71
Look Out for This Man, Wanted at Fitchburg, Mass., to Answer Forgery Charge... 71
Paris Pearl and Diamond Market Show Improvement 71
Thief Gets Away With Contents of Cash Drawer After Locking Jeweler in His Own Vault 73
Death of Henry Tissot..... 73
National Monthly Import and Export Statistics 73
Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines..... 73
Philadelphia Engraver Decamps After Getting Jewelry From Various Firms on Memorandum 73
Proceedings of Advisory Committee of the N. E. M. J. & S. Association..... 75
A. J. Hope, Who Stole Diamonds from Several Chicago Firms, Gives Himself Up to the Police..... 75
Superintendent of Silver Factory Commits Suicide by Drinking Cyanide of Potassium. 75
Involuntary Bankruptcy Petition Filed Against C. M. Parr Mfg. Co., Buffalo, N. Y..... 75
Negro Arrested for Stealing $25,000 Worth of Diamonds from S. C. Powell Taken to Chicago for Trial..... 75
Death of August Trenkmann..... 77
Death of P. Ralph Copeland..... 77
Death of Andrew Lewis..... 77
Death of Louis A. Martin..... 77
Death of Solomon Loucheim..... 77
Games Rolled by the Jewelers' Bowling League of New York..... 77
Involuntary Bankruptcy Petition Filed to Set Aside Creditor's Execution Against A. B. Froude, Passaic, N. J 77
Imports at New York..... 77
Silver Market 77
New Enterprises 79
Obituary Notes 79
Patent Department 109-111
The Theory and Practice of Clock raking. 113-115-117
Mechanical Show Windows..... 124
The Genuine Worth of a Man..... 125
The Lazarus Jewelry Store, Macon, Ga..... 125
The Way of the Enterprising..... 125
Workshop Notes and Queries..... 127
A Practical Rose Gold Solution..... 127
"Ming, or Not Ming, That is the Question".. 129
Newcomb Pottery of Old New Orleans..... 129
Beautiful Bronzes by an American Artist.... 129
The British Commercial Traveler..... 131
Export of Black Forest Clocks..... 131

THE first instalment of the article upon Wenzel Jamnitzer, Germany's famous goldsmith, the 400th anniversary of whose birth was celebrated this year, begins in this number of THE CIRCULAR WEEKLY, and will be found on pages 63, 64 and 65, while an illustration of a notable work of this artist appears on the front cover of this issue. To our esteemed German contemporary, the *Journal der Goldschmiedekunst*, we are indebted for most of the information contained in the article and also for some of the illustrations used.

A SERIES of articles published in the *Saturday Evening Post*, of which the third appeared last week, is entitled "Frauds and Deceptions in Precious Stones," and is written by Dr. George F. Kunz. While interesting to the many readers of this progressive publication, these articles will undoubtedly have a good effect upon the jewelry trade in general, because the exposé which Dr. Kunz has given of the frauds in gems and jewelry perpetrated upon the public, both of this country and in Europe, drives home forcibly one point in the minds of the reader; that is, that no matter how careful he may be in selecting; no matter how much ordinary knowledge he may have about gems and jewelry, he is at all times liable to become the victim of the sharper (and the larger the purchase the greater the risk), and that his only safety lies in buying from an established jeweler on whose reputation he can depend. Inasmuch as many of the frauds cannot be noticed until months and sometimes years after the purchase has been made, the wise buyer and the man who seeks safety in the investment of his money is he who goes to a jeweler whom he knows he can find not only in a week, or a month, or a year, but in many years after the purchase has been made, and one who can be called upon to make good for any defect or flaw which may come to light. The legitimate dealer will lose nothing, but will undoubtedly discourage buying from mail order, fly-by-night, itinerant as well as foreign merchants, by calling these articles to the general attention of the public in his vicinity.

Important Opinion as to Scientific Precious Stones.

AT the recent convention of German jewelers in Heidelberg, where the question as to the nature of the so-called artificial or "scientific" precious stones was exhaustively discussed and a resolution expressing an attitude of opposition towards excessive advertisement of these productions was adopted, Court Jeweler Th. Heiden, in the name of the "Association of Jewelers, Gold and Silversmiths of Bavaria," spoke in favor of hearing an opinion of a prominent authority in regard to the entire subject. According to the *Journal der Goldschmiedekunst*, this has now been rendered, the well-known mineralogist, Prof. Dr. Conrad Oebbeke, of the technical high school in Munich, having expressed himself as follows, concerning artificial precious stones:

"Between the natural and the artificial precious stones, the *material difference* will always exist, that one is a natural, the other an artificial product. Up to the present time, I have not seen a *single artificial precious stone that could not be recognized as such*. The claim that the artificial stones are not to be distinguished from the natural gems, that they are absolutely free from defects, etc., according to my experience, is *not justifiable*. Even if it is possible to produce precious stones having the same crystallographic, physical and chemical properties as the natural gems, they are nevertheless *not equal in value* to the natural product. No more so than an ever so carefully executed and deceptively similar copy of a work of art, a painting, a piece of sculpture, etc., can be called the original. The artificial products, made in the laboratory, are not formed under the same conditions as the natural article, and for this reason we may rest assured that even should the present scientific methods of distinguishing the genuine from the artificial precious stones fail, further scientific investigation will reveal a method that will make the distinction possible. Interesting as may be the success thus far attained in the production of artificial precious stones, and while we may congratulate ourselves on the progress made in chemical technics in this direction, to the *connoisseur, these articles will always be artificial products* that can never deprive the natural stones of their value. On the contrary really beautiful natural precious stones will *only be the gainer*. The claim that synthetic stones will ever break the market for real precious stones, is, in my opinion, utterly unfounded."

This important expression of opinion, from so accurate a connoisseur, a scientific authority of the highest rank, cannot but contribute greatly to the elucidation of the whole situation, even in the least interested public circles.

Publicity brings customers

Latin America as a Clock and Watch Market.

ACCORDING to statistics compiled by our Government and also the reports of our consuls, the market for American clocks and watches in South American countries shows that, in the main, the trade is in a prosperous condition. During the past fiscal year our exports of these articles to all South American countries was reported as $362,752, as against a total value of $334,571 in 1906-07. The export value of shipments to Central America show an increase from $18,370 to $20,824; for the Argentine Republic there is an increase from $70,169 to $94,639, and to Brazil from $96,582 to $113,717. The returns covering these shipments destined to Mexico, on the other hand, show a material decrease, for whereas in 1906-07 the value was $56,449 in 1907-08 it was only

FIRST HANDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mesiay, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

$46,641; the other country showing a material decrease was Chili, from $52,215 to $42,482. To the remaining countries in South America the shipments show an increase from $40,486 to $44,449.

It must be evident that while this trade is small, yet it is one well worthy of cultivation. Only personal representation will serve to meet the exigencies of the situation, and one of the most important factors is that the person representing any special line of trade shall, when taking orders, familiarize himself with shipping and customs requirements and regulations. With this detail work our European competitors are fully familiar, and, in order to meet them on anything like equal terms, special attention should be paid to these matters.

Canada Notes.

B. S. Yunie has gone on a buying trip to New York, for Ryrie Bros., Toronto, Ont.

The store of G. B. Ball, Stettler, Alba., was destroyed by fire on Tuesday, Oct. 13.

Grau & Co., Ltd., jewelry manufacturers, Toronto, Ont., have assigned to E. R. C. Clarkson.

H. B. Kent, of B. & H. B. Kent, Toronto, Ont., is on a duck shooting expedition, on Lake Simcoe.

Adolph S. Levy, of Levy Bros. Co., Hamilton, Ont., left last week for England and the European markets.

L. Herbert Luke, of Ambrose Kent & Sons, Toronto, Ont., accompanied by Mrs. Luke, is visiting St. Catharines, Ont.

Out-of-town jewelers calling on the Toronto (Ont.) trade last week included Alex. Gibson, Peterborough; A. H. Beath, Sudbury; J. T. Skales, Mount Forest, and A. Morphy, London, all Ontario.

Robert Inkster's store, 233 James St., Hamilton, Ont., was visited by burglars early on the morning of Thursday, Oct. 8, two locks on the door being forced with a chisel. About $150 worth of goods were taken.

Harold Harford was arrested in Toronto, Ont., last week, for defrauding a number of second-hand dealers by offering for sale apparently valuable gold rings bearing a 14-karat stamp. He sold them to about 10 dealers, asking only $3 each, the buyers evidently suspecting that they were stolen goods and taking them without testing them. When melted down they proved to be cheap metal, gold washed and worth about 25 cents each, but the dealers under the circumstances submitted to the loss rather than complain to the police. On Wednesday, Oct. 7, Harford was committed to jail for six months as a vagrant.

Over two years ago the firm of T. J. Porte & Markle, Winnipeg, Man., on receiving a consignment of diamonds from London, found that one of the largest stones was missing from the package. The English dealer insisted that it had been sent and no trace of it could be found. Last week when the firm was removing from the old store on Main St., a workman, who was cleaning up the diamond room, raised one of the boards of the floor to look for the lens of an optical glass which had rolled into a crevice and discovered the missing gem. It was worth $250 when bought, but has since appreciated in value.

New York Notes.

Morris Eisenstadt, of the Eisenstadt Mfg. Co., St. Louis, Mo., is in town.

A. L. Stone, head of Stone Bros.' Chicago store, is in town buying stock.

S. K. Merril, of the S. K. Merril Co., Providence, R. I., was in town last week.

Constad & Uydebroeck have opened a retail store at 195 Flatbush Ave., Brooklyn.

E. Stelhi, Chicago, sailed from this city recently on the *Kaiser Wilhelm II* for Europe.

Fred E. Sturdy, of the J. F. Sturdy's Sons Co., Attleboro Falls, Mass., was in town last week.

Mr. Hopkins, silverware buyer for R. H. Macy & Co., visited several of the eastern factories last week.

George Goldberg, with the Untermeyer Robbins Co., 71 Nassau St., has returned from a western trip.

Mr. Harris, a Cleveland, O., retail jeweler, will shortly open a new store on 14th St., near Fifth Ave.

St. Elmo Coombs, with the Paye & Baker Mfg. Co., North Attleboro, Mass., was in town last week.

J. Breen, James A. Houston's jewelry buyer, Boston, Mass., was a visitor in this city one day last week.

I. Kahn, buyer for Hochschild, Kahn & Co., Baltimore, Md., was at the local offices of the concern last week.

George A. Whiting, of Sturtevant & Whiting, North Attleboro, Mass., was at the New York office last week.

L. P. Kadison, of the firm of Fera & Kadison, 65 Nassau St., sailed Wednesday morning for Europe on the *Lusitania*.

Roy Thompson, with C. Ray Randall & Co., spent several days last week at the factory of the firm in North Attleboro.

Charles Downs, traveler for F. H. Cutler & Co., North Attleboro, Mass., returned to this city, last week, from an extended trip.

Bert Noble, who travels for Sturtevant & Whiting, North Attleboro, Mass., in the far West, was a New York visitor last week.

Charles F. Brinck, with the Crescent Watch Case Co., 21 Maiden Lane, has returned from a trip through the middle west.

Lewis Zahn, formerly employed by William Wise & Sons, Brooklyn, is now in the employe of Cross & Beguelin, 31 Maiden Lane.

Staiger & Sons are now settled in their new quarters at 170 Broadway, room 507. The firm moved from 926 Broadway, Brooklyn.

Louis Selig, a leading jeweler of Elizabeth City, N. C., was a visitor in this city last week. He made his headquarters at the Herald Square Hotel.

Mortimer Kollender, who has previously made his office with N. J. Weil, in the Lorsch building, has taken an office in the Singer building, room 2609.

Chas. H. Conant, formerly with Chester Billings & Son, has started in a general diamond brokerage business and will occupy an office in the Singer building.

F. R. Vaughan and F. L. Burnett, of the firm of Vaughan & Burnett, jewelers of Brattleboro, Vt., were visitors at the offices of THE CIRCULAR-WEEKLY last week. They made their headquarters at the Grand Union Hotel.

William H. Cotter, formerly with the Bugbee & Niles Co., but now employed by Bernard Bandler & Son, 65 Nassau St., returned from a business trip last week.

E. N. Wolf, manager of Jacques Basinger's city office, is in Europe, visiting the Paris office of the concern. During his absence Mr. Karl, of Paris, is in charge of the local office.

Edward Muttendorf, formerly with E. & J. Swigart, Cincinati, O., and now of the firm of Randolph & Muttendorf, Williamson, W. Va., was in town last week buying stock for a new store to be opened at Bluefield, W. Va.

Dieges & Clust, 23 John St., designed and made the diamond-studded gold watch fobs which were presented to each member of the New York "Giants," through the *New York American*, last Sunday night. The money was collected by 10-cent subscriptions

The Judson C. Andress Co. has been incorporated under the laws of the State of New York to manufacture and deal in diamonds, clocks and jewelry, with a capital of $15,000. The incorporators are: J. C. Andress, Harvey B. Blakeslee and Wm. H. Belander, all of New York.

For the loss of three fingers on his right hand Chas. W. Mooney, a silversmith, recovered a verdict in the Supreme Court in White Plains, last week, of $3,500, against the Mauser Mfg. Co., Mt. Vernon. The plaintiff contended that a plunger on which he was working was defective.

By order of the United States District Court an auctioneer will sell to-morrow, at 10.30 A. M., the assets of Samuel Weinstock, 161 Rivington St., against whom a petition in involuntary bankruptcy was filed recently. The sale will include rings, watches, pins, fixtures, etc. L. B. Dekoven is the receiver.

Dr. George F. Kunz, of the precious stone department of Tiffany & Co., gave an address Saturday at the laying of the cornerstone of a memorial arch erected at Stony Point by the Daughters of the Revolution of New York State. The arch was erected to commemorate the battle of Stony Point. It is erected at Stony Point Park.

John D. Rose, the young man who called on Dieges & Clust, 23 John St., recently and purchased jewelry valued at $67.50 for which he gave a bogus check for $77.50 on the National Bank of Commerce, and was arrested by Detective Lieutenant Monahan, has been held in $500 bail for trial. The bail was furnished and the young man is now at large.

According to the reports from Government headquarters, the imports of clocks and watches for the month of August, 1908, was $189,649, as compared with $279,221 for the same time in 1907; diamonds, $1,371,037 for 1908, as compared with $3,622,518 for the month of August, 1907, and jewelry, $186,684 for 1908, as compared with $166,507 for 1907. Exports of clocks and watches for the month of August, 1908, is given at $201,540, as compared with $286,814 for a corresponding time last year.

Chas. Geist, who conducts a jewelry store and optical parlors at 764 Columbus Ave., reports that last week a man came to his place of business and asked for a lady's gold watch which the man said was brought there for repairs by his sister. He said that the charges on the watch were to be $1.50. When asked what the name on the identification tag was he could not give it and guessed two names, neither of which appeared on any of the watches left to be repaired. After a short time he left the store, when he found that he could not give an explanation sufficiently satisfactory to get the watch. The man was undoubtedly a crook and his scheme proved a failure.

Edward Feistel, a well-known jewelry salesman, employed by H. J. Meyers, 20 Maiden Lane, died Tuesday, Oct. 13, at his home, 812 Eagle Ave., Bronx, of cirrhosis of the liver, after an illness of some months. He was compelled to give up work in June and went to Meadow Hill, in Orange County, to rest, and in hope of help, but did not improve. He returned to his home where he grew worse until his death. Deceased was born in 1858 and was at different times a representative for Mr. Konawitz and Hersberg & Feistel. He was a member of the Knights of Pythias. He leaves a widow and five children. The funeral was held Friday morning, and the interment was in Washington Cemetery, near Coney Island, Brooklyn.

At a meeting held in the Yale Club last week the Business Men's Republican Association made final arrangements for the Taft & Sherman parade, Oct. 31. The organization includes representatives of 19 business organizations of this city. Col. John L. Shepherd, who is active in the matter, urges all those in the trade who are desirous of entering the parade to call at once at the headquarters of the Jewelers' Club, 15 Maiden Lane, and obtain enrollment blanks in order to enable those desiring to participate to form companies and select captains for the event. It is urged that this matter be not delayed as the time is short. Col. Shepherd will be marshal of the day, and it is hoped that a large representation from the trade will be present. The Waltham Watch Co. band will furnish the music.

The suit of Thomas L. Martin to recover $4,400 from Alfred H. Smith & Co., diamond merchants, at 452 Fifth Ave., was tried, last week, in the Supreme Court before Justice Dowling and a jury and ended in a dismissal of the complaint. Martin sued to recover two per cent. on $220,000, the price at which the Smith firm sold a black pearl necklace to Mrs. Collis P. Huntington four years ago. Martin alleged that he had been instrumental in bringing about the sale of the necklace by introducing a representative of Smith & Co. to Mrs. Huntington, and that therefore he was entitled to his commission. It was established by Martin's own admission on the stand that the necklace was sold to Mrs. Huntington by William D. N. Perine, and that Martin had never introduced Perine to Mrs. Huntington.

Friends in the trade extend their sympathy to D. D. Brokaw, owing to the death of his son Lester. The young man and his brother, DeWitt C., Jr., had been operated

(*New York Notes continued on page* 91.)

1851 The Jeweler's Bank for half a century in the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company

176 Broadway (between John St. & Maiden Lane) NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 89.)

upon in the Muhlenberg Hospital for varicocele. DeWitt recovered, but Lester sunk steadily and lockjaw developed. He died Tuesday night, Oct. 13. Deceased was only 19 years old. The funeral was held from the home in Plainfield Friday.

Frank Jeanne, of the firm of Wm. S. Hedges & Co., 170 Broadway, sails to-day for Europe on the *Oceanic*.

It is announced that the Elk Jewelry Mfg. Co., 51 Maiden Lane, has changed its name to the Alfred Schickerling Jewelry Co.

The successor of G. P. Granberry, whose retirement was noted in last week's issue of THE CIRCULAR-WEEKLY, is J. B. Haskin, 170 Broadway.

Mr. Hartman, of the Hartman Jewelry Co., Wapakoneta, O., was a visitor in town last week and made his headquarters at the Hotel Marlboro.

The Gorham Co. has been awarded the contract for the making of the silver testimonial to be presented to Senator Morgan G. Buckley, of Connecticut. Designs were recently submitted.

At the historical conference and bazaar for the benefit of the City History Club, to be held in the large ballroom of the Hotel Plaza, Nov. 13 and 14, Mrs. George Lung will preside at the Dutch booth, where there will be an exhibit of old Dutch silver and china, many of the articles will be for sale.

At the New York Evening High School for Men, at 59th St. and Tenth Ave., the following courses are now open: Design and modelling, apprentices in metal work, jewelry and similar trades, arts and crafts. This department offers a technical training in the making of jewelry and art metal work.

Schedules in bankruptcy of Solomon Eisenberg, jeweler of New Rochelle, show liabilities of $2,480 and assets of $362 cash in the hands of the sheriff of Westchester County, proceeds of sale of his stock under an execution. The schedules were filed Monday in the United States District Court in this city.

A composition settlement of Anzelewitz Bros., 125 Canal St., at 30 cents on the dollar, has been confirmed by Judge Holt, of the United States District Court. The settlement is in notes at six, nine, 12, 14 and 16 months. An involuntary petition in bankruptcy was filed against the concern in August. The firm's liabilities are about $15,000, mostly new debts incurred since the compromise of 35 cents on the dollar accepted last October. The nominal assets were about $9,969.

An offer of 40 cents on the dollar has been made by Maurice Brower, 12 John St. Schedules in bankruptcy of Mr. Brower filed in the United States District Court in June show liabilities of $435,196 and assets of $81,918, of which $80,000 is property in revision. A special meeting of creditors will be held at the office of Referee in Bankruptcy Stanley W. Dexter, 71 Broadway, Oct. 29, at 4 P. M., for the purpose of considering the application to compromise certain claims asserted against the estate arising out of the pledging of certain stock by the bankrupt.

Many rare American and foreign gold and silver coins, together with fractional paper money and other varieties of currency, were sold by Auctioneer Dan R. Kennedy at the Elder Auction Rooms on Friday and Saturday. An octagonal $50 gold piece of California, dated 1851, brought $130, and a five dollar Mormon gold piece of 1849 sold for $35. A rare variety of the 1907 Saint Gaudens $10 gold piece, known as the "wire edge" coin, which instead of the usual broad milling shows just a knife like edge, was bid in for $10. It is said that but 25 of these pieces got into the hands of the collectors.

Abel Bros. & Co., 64 John St., importers of gems and manufacturing jewelers, have signed a lease for several years for the three upper floors in the building at the corner of Maiden Lane and Nassau St., previously occupied for many years by Chester Billings & Son. Abel Bros. & Co. have been located for nine years at their old quarters, but found it necessary to obtain larger floor space. The two upper floors in the new location will be utilized for manufacturing purposes and the lower floor for the office. They expect to move the office about Nov. 10, but will probably not move their factory until after the Christmas season.

The Board of United States General Appraisers decided Saturday that the local customs authorities are in error in returning umbrella and cane handles composed of gold and sterling silver set with precious stones for duty as "jewelry," with a tax of 60 per cent. Instead the Board holds that the articles should be classified as "manufactures of metal," at 45 per cent. The Appraiser reported that the precious stones set in the handles are the components of chief value, and on this ground justified the heavy assessment. General Appraiser Sharretts, in sustaining the claim of Knauth, Nachod & Kuhne of this city for the imposition of the lower rate, lays down the rule that in order to be jewelry the articles must be worn for personal adornment.

Judge Holt in the United States District Court has dismissed the petition in bankruptcy filed against Franklin W. Sackett, wholesale dealer in jewelry, 59 Maiden Lane, on Aug. 21. A settlement at 62½ cents on the dollar has been accepted by the creditors. The payment of the settlement is as follows: 25 per cent. in note indorsed by William E. Thorn, payable three months after the proceedings are dismissed; 12½ per cent. in note by Mr. Sackett and payable June 1, 1909, indorsed by Whitman S. Mead; 12½ per cent. payable in note of Mr. Sackett, payable Oct. 1, 1909, and indorsed by Mr. Mead; 12½ per cent. in notes of Mr. Sackett as follows: Jan. 15, 1910, 2 per cent.; April 15, 1910, 2 per cent.; July 15, 1910, 1 per cent.; Oct. 15, 1910, 1 per cent.; Jan. 15, 1911, 2 per cent.; April 15, 1911, 1 per cent.; July 15, 1911, 1 per cent., and Oct. 15, 1911, 2½ per cent. A number of the creditors did not finally favor the proposition of placing the business in the hands of trustees and felt that a secured or practically secured proposition would be more satisfactory. A 45 per cent. proposition was raised to 50 per cent. and later to 62½ per cent., of which 50 per cent. is secured by the indorsement of Messrs. Thorn and Mead. The liabilities are placed at $52,686, of which amount $50,725 is to merchandise creditors. The assets amount to nominally about $51,500.

Connecticut.

At the recent Republican caucus, held in Wallingford, F. A. Wallace was nominated for the office of representative.

Herbert W. Leavenworth, at a recent meeting of the Board of School Visitors, of Wallingford, was elected purchasing agent.

Capt. H. B. Carter has resigned his position as foreman in the Waterbury Clock Co.'s factory, Waterbury, after 18 years' service.

J. Seddon and H. Schaefer have engaged in the manufacture of cut glass in Wallingford, under the firm style of Seddon & Schaefer.

Samuel Armstrong Kirby, son of Samuel H. Kirby, New Haven, and Miss Lillian Emerson, Ansonia, will be united in matrimony, Oct. 28.

Senator Irving H. Chase, who is well known in the jewelry trade, delivered an address at an enthusiastic meeting of the Taft Marching Club, held in Waterbury, on the evening of Oct. 13.

Burglars, one night, last week, entered the retail jewelry store of Eugene H. Rowe, 91 Grand Ave., New Haven, and stole five watch fobs valued at about $100. The loot was taken from the show window, which had been broken by the thief.

L. R. Norton, treasurer of the Mechanics' Savings Bank, Winsted, who was taken suddenly ill at the office of the Wm. L. Gilbert Clock Co. during the early portion of last week, as he was attending a meeting of the directors of the concern, has so far recovered that he is able to be at the bank for a short time each day.

Death of Otto H. Werner.

CENTERVILLE, Md., Oct. 15.—Otto H. Werner, a jeweler and prominent citizen of this town, died at his home, Kidwell Ave., at an early hour this morning, after an illness of nearly three months of stomach and liver trouble.

Mr. Werner was born in Germany in 1846, and came to Baltimore during his minority. In 1882 he engaged in business in Centerville with Eugene Arringdale, and shortly thereafter purchased the stock. Since then he has conducted one of the largest jewelry stores on the Eastern Shore.

Mr. Werner was a Mason of long standing, a Knight of Pythias and member of the Methodist Protestant Church. He leaves a widow and four children.

Kors Bros., Independence, Kans., are erecting a new electrically illuminated watch sign in front of their establishment. The sign has a diameter of 6½ feet.

M. J. Averbeck, 12 Maiden Lane, New York, has issued a catalogue which he sells in quantities to retail jewelers for distribution to the consumer. This enables the retailer to obtain an attractive catalogue for his customers at a much lower price than he could have them printed. No name but that of the retailer appears in the book.



Have You Seen This?

The new, flexible, solderless, beautiful and indestructible Plump 10 K. Bead Neck — Scientific, faultless and practical in construction. No stringing or wiring.



TRADE MARK

Write for Sample

1850 1908

ALOIS KOHN & CO.

16-18 Maiden Lane, NEW YORK

The Gold Chain House

Pittsburg.

Aaron West, who has been ill for several months, has returned to business, much to the delight of his friends.

George S. Dunbar returned home Saturday from a trip to the lakes, and makes a trip to the northwest in a few days.

The Pittsburg Watch Co. has again opened its stores for business, creditors, as previously stated in THE CIRCULAR-WEEKLY, having accepted 25 per cent. on the dollar in settlement of their claims.

The mother of R. J. Henne, 6018 Center Ave., last week celebrated the 83d anniversary of her birth, which was an event of much interest to Mr. Henne and his friends. Despite her advanced age, Mrs. Henne is hale and hearty.

The Pittsburg Association of Credit Men gave a luncheon at McCreery last Thursday afternoon, which was attended by a number of local jewelers. About 25 new members were added to the association, which appears to be growing rapidly in membership.

George P. Christy, trustee for J. F. Murphy, who recently filed a petition in bankruptcy, advertises that he will offer for sale the stock and fixtures in the bankrupt's store at Dawson, Pa., Thursday, Oct. 22. The terms of the sale will be 10 per cent. cash at time of sale and balance when goods are turned over. Charles A. Tuit and John S. Christy are the counsel for the trustee.

The members of the Jewelers' Duckpin League rolled their first game of the season Monday, Oct. 12. The J. R. Reed team succeeded in taking three out of four; the Wattles took four straight from the Terheyden's, and the L. W. Vilsack's succeeded in taking four straight from August Loch's team. The highest individual score was made by Brose, of the Wattles' team. The teams met again last night for play.

The Executive committee of the Pennsylvania Retail Jewelers' Association will shortly select the date for the next meeting of the association, in Harrisburg. It is likely that the date will be some time during the first week of next June. The officers desire to hold the meeting so as not to conflict with the dates of any other jewelry organizations or those kindred to the trade. New members are being added to the association almost daily.

A number of out-of-town merchants were in Pittsburg, last week, buying stock, among them being William Hunt, Uniontown; B. F. Robinson, Clarksburg, W. Va.; C. A. Lohman, Braddock; A. Teplitz, McKees Rocks; R. H. Wolf, Smithton; Frank Worrell, Canonsburg; T. H. McNary, Washington; H. B. Potthof, Latrobe; F. H. Hayes, Washington; W. F. Krieg, Wheeling, W. Va.; George V. Brady, Washington; Frank Bloser, New Kensington.

Large crowds collected about the front of Henry Terheyden's place in Smithfield St. all of last week to watch a diamond cutter whom he had engaged to cut and polish stones. At times the crowd about the establishment has been four and five deep. It is proving quite a drawing-card to the house. Mr. Terheyden has the diamond cutter and his outfit snugly quartered in a building adjoining his store, he having obtained the use of the window for display purposes for a number of months. He is highly elated with his experiment.

Henry A. Barrett, president of the Geo. B. Barrett Co., narrowly escaped being killed in an automobile accident a few days ago. His car met in collision with one owned by Dr. and Mrs. H. W. Taylor, and the machines came together with such force that the occupants of both were more or less injured. It was at first reported that Mr. Barrett, who is not in the best of health, was seriously hurt, but this proved to be untrue. He was badly shaken up and bruised and his machine damaged. The other car was badly wrecked, but both machines have been repaired. The accident occurred at Lang Ave. and Thomas Boulevard.

Samuel K. Reich, who last week was sentenced in Brooklyn to serve a term of not less and not more than 10 years, for swindling jewelers, may be brought to Pittsburg to stand trial here after he is released from the New York State prison. Reich is the man who got away with diamonds, valued at $900, owned by John Bain, of 1015 Wylie Ave., by working a slick short-change scheme, fully set forth in THE CIRCULAR-WEEKLY at the time. A charge was lodged against him here. It was a source of much satisfaction to the local jewelers to know that Reich has been put away for safekeeping for some time to come.

Edward Foy, alias Clark, recently made an attempt to escape from the Western Penitentiary. Foy is wanted in Columbus, O., to answer a charge of robbing a jeweler there of $5,000 worth of diamonds and wanted to get away from the penitentiary, for the reason that he knows a 10-year sentence is staring him in the face, as soon as he is released here. In this connection a scandal is liable to result in Pennsylvania, as Clark made and then repudiated a statement, accusing a guard of being implicated in the plot to let him and Walter Dorman, one of the members of the Biddle gang out, the guard to receive $1,000 for feigning he was asleep. The plot failed. The matter was brought out in an investigation of the affairs of the prison made last week by a special committee from the State Board of Charities.

The Pittsburg police have been very active in their efforts to catch the swindler who endeavored to pass off a bogus check on C. S. Wiley at his place of business in Forbes St. two weeks ago. Several arrests were made, and Mr. Wiley viewed the prisoners, but was not able to recognize any of them. One of the men arrested claimed to be a relative of C. M. Schwab, whose name was signed to the check presented to Mr. Wiley. The man was visiting in Pittsburg from Homestead, and as he was not the man wanted he was released by the police. Mr. Wiley is of the opinion that the swindler has left the city. Detectives Porter and Roach last week arrested a man, who gave the name of F. J. Prince and other aliases, who is wanted here for passing several forged checks, but he is not the man Mr. Wiley is looking for.

A. L. Walker, Faulkton, S. Dak., returned recently from an eastern trip.

Newark.

Frank Milhening, Chicago, son of J. Milhening, visited the office of Herpers Bros., Crawford St., this week.

The Elm Co., Lafayette St., has been obliged to take on several new hands during the past week to meet a rush of work.

Ten silver watches have been stolen from the second-hand jewelry store of Charles Strumfeldt, 183 Broom St., according to a report received at the Fourth Precinct. Entrance was gained through a front window.

Walter S. Noon, western representative for the Cory Co., Halsey and Marshall Sts., who was at the office of his firm this week, reported an improvement in conditions on the Pacific Coast with a prospect of increased activity before the month is out.

Those from this city who attended the Democratic National Convention at Denver, Col., purchased small gold nuggets as souvenirs of the trip and the rough bits of gold are now appearing as pendants. Wives and sisters of the delegates have had the nuggets fitted with chains and this novelty has temporarily overshadowed for their possessors the lockets and pendants usually worn.

Charles Keil, a jeweler, 582 Hunterdon St., figured as the plaintiff in the trial of an action for $5,000 damages against the Public Service Railway Co. before Judge Heisley and a jury in the Supreme Court circuit recently. While Keil was trying to alight from a Plank road car February 9, 1906, at Sixteenth Ave. and 6th St., he received injuries that he said kept him in bed for 13 days. The defense was that it was Keil's own fault that he was hurt.

Albert Lache, principal of the Newark Drawing School, has issued letters to the manufacturers of this city inviting them to encourage the attendance of their employes. The letter calls attention to the fact that the school is again in session and points out that the classes in jewelry designing have been formed to meet the requirements of both beginner and those more advanced in the trade and that the courses are free to all those who show qualifications.

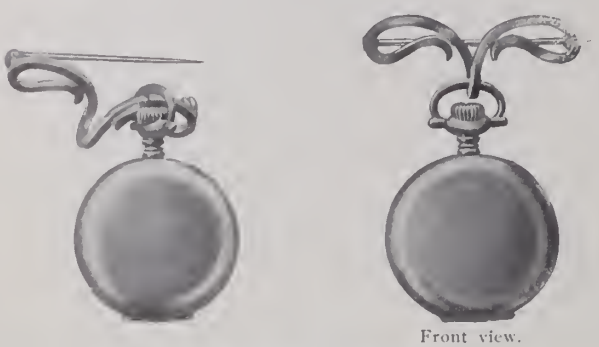
Owing to the recent robberies and attempted thefts at the factories of Newark manufacturers unusual vigilance is being exercised and it is believed that what threatened to be an epidemic of petty thievery has been stopped in time to discourage further attempts on the part of the burglars. Many of the factories are fitted with the most approved burglar alarm systems and during the past 10 days have been examined and placed in perfect working condition. Particular care is taken to remove all filings from the pans when the workmen leave the buildings each evening, as in two of the recent robberies the thieves depended on this material almost entirely for their loot. Manufacturers agree in saying that those responsible for the thefts must have had an intimate knowledge of jewelry manufacturing and the conditions existing in the buildings entered, as the ordinary thief would not have realized the value of the rough material and filings taken. It is believed that the robberies of the past two weeks will all be traced to the same gang. The police are now working on several clues which promise developments.

A New Chatelaine Pin

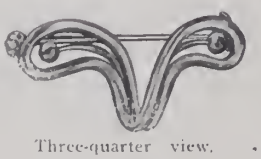
"CREMAILLIÈRES"

(HOOK ON)

Patent applied for



Front view.



Three-quarter view.

No hooks to loosen. The bow slides right over the pin, thus providing absolute security to the watch.

Letters patent have been applied for, and the trade is cautioned that our rights will be fully protected, and anyone making or selling any infringing pin will be vigorously prosecuted.

TRADE MARK

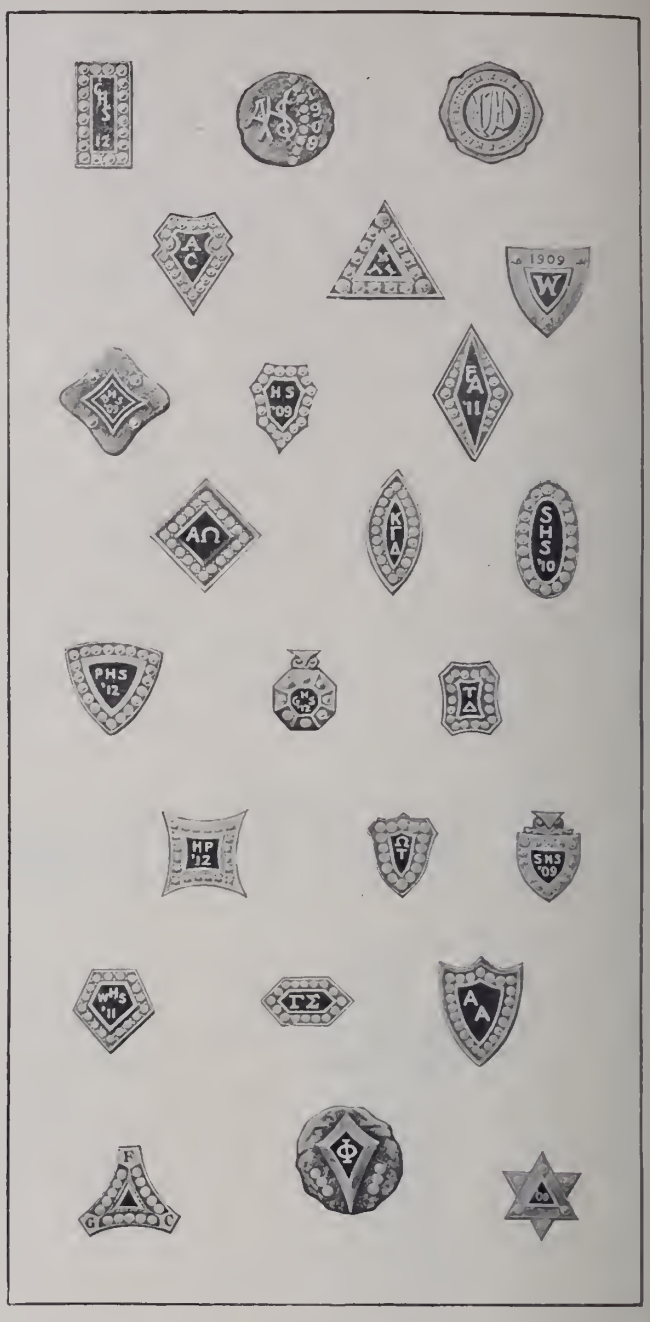
MADE IN A LARGE VARIETY OF ATTRACTIVE PATTERNS BY

Sloan & Co.

MAKERS OF FINE JEWELRY IN 14K. ONLY

ABSOLUTE LEADERS IN BANGLES, BRACELETS COMBS, CROSSES, CRUCIFIXES, ROSARIES GOLD NOVELTIES

21-23 Maiden Lane, :: New York



TRADE C.M.R. MARK

Class Pins

TRADE C.M.R. MARK

FOR

Colleges, Academies and High Schools, Secret Societies, Hospitals and Musical Clubs

Athletic Medals, Trophies, Awards

EXCLUSIVE LINE TO THE RETAIL TRADE

Send for our new Colored Catalog. It will help you to secure that local order which heretofore may have gone to some mail-order house. Our booklet shows several hundred original and attractive pins, yet we also have a corps of artists who are at your service to design for your customers an exclusive emblem should the occasion require it.

TRADE C.M.R. MARK

THE CHAS. M. ROBBINS CO.

Manufacturing Jewelers and Enamelers

Write for Catalog J 5 **Attleboro, Mass.**

N. Y. Office, 15 Maiden Lane

TRADE C.M.R. MARK

CHICAGO AND WEST

I WILL

Western Office:
501 Heyworth Bldg., 42 E. Madison St.
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVII. CHICAGO, WEDNESDAY, OCTOBER 21, 1908. No. 12.

Chicago Notes.

F. E. Wallis is now on a trip east.

Frank Whiting is back from the Pacific Coast.

W. S. Sparrow has returned from the Pacific Coast.

Geo. Weidig has returned from a trip to the northwest.

S. W. Lindsay, Omaha, Nebr., was here all of last week.

F. Hedeen, 1603 W. 35th St., has enlarged his store.

Herbert E. Cobb has returned from a northwestern trip.

Melvin Hill is now representing Spies Bros. in the south.

Sam Barnett has returned from a three weeks' trip to Denver.

"Billy" Dunn, with Arnold & Steere, is on a trip to the northwest.

Hugh King has moved from his Summer home at Bass Lake to the city.

E. A. Moore now represents L. Fritzsche & Co. in Chicago and the west.

Mr. and Mrs. George Weisgerber, Salina, Kans., were visitors here last week.

A. L. Howard, Beloit, Wis., has been on the sick list for the past four weeks.

Mr. and Mrs. C. H. Clifford, Platteville, Wis., were in this market, last week.

L. Eisenbach, with A. Hirsch & Co., will remain out west until after the holidays.

Theo W. Foster, accompanied by Mrs. Foster, paid a visit to Chicago, last week.

W. A. Fay, with the John T. Mauran Mfg. Co., has returned from an eastern trip.

F. J. Jones, of the Sterling Mfg. Co., Cedar Rapids, Ia., visited Chicago last week.

A. Hirsch, accompanied by Mrs. Hirsch, is spending a month at Excelsior Springs, Mo.

Ernest M. Lunt, Chicago manager for the Towle Mfg. Co., is back from a visit to the factory.

E. Roth, general manager of the Western Clock Mfg. Co., visited the Chicago office last week.

James W. Clark has returned from a trip east, which included a visit to his home in Connecticut.

Ernest Bliss, of the Bliss Bros. Co., Attleboro, Mass., paid a flying visit to this city last week.

W. C. Swenson, secretary of the Barton-Parker Mfg. Co., Cedar Rapids, Ia., was here, last week.

J. Christensen, formerly manager for Goldman Bros., has gone into the dairy business with his brother in Milwaukee, Wis.

Mr. and Mrs. Harold M. Collins, Petoskey, Mich., stopped over here, last week, on their honeymoon trip.

S. T. A. Lottis and Joe Finn returned, last week, from a quick diamond purchasing trip to New York.

Mr. Litcher, formerly jewelry buyer for the John M. Smyth Co., is no longer connected with that concern.

J. E. Weimer, Marcus, Ia., was here, last week, buying the opening stock for his new store in that town.

The wife of John Gaard, a retail jeweler at Beloit, Wis., underwent an operation last week, and is critically ill.

A second dividend from the bankrupt estate of the Shourds, Adcock, Teufel Co. will be declared on Nov. 1.

C. T. A. Smith and Paul Storm, representing Reed & Barton, came in from the road for a few days last week.

Miss Edna Levy, with Despres, Bridges & Noel, has recovered from her recent illness, and is again able to resume her duties.

J. T. Brayton, of the Julius King Optical Co., is on a hunting and fishing trip in northern Wisconsin with a party of friends.

The Manufacturing Jewelers' Association of Chicago held their first meeting since the Summer at Vogelsangs on Monday last.

Fire recently destroyed the jewelry store of G. Frangiamore & Co., 63 Oak St. The damage claimed is $4,000, covered by insurance.

Ed. Hume has severed his connection with the Potter & Buffinton Co., and will represent Scofield, Melcher & Scofield in the west.

D. N. Jacoby, representing the Providence Stock Co., and M. L. Jacoby, representing the Manchester Mfg. Co., visited this city, last week.

G. W. Stolz, retail jeweler of Saginaw, Mich., was here, last week, and paid a visit to the Elgin National Watch Co.'s plant at Elgin, Ill.

Mr. and Mrs. John Schmelzer, Centralia, and Mr. and Mrs. John R. Reeves, Mount Pulaski, Ill., were guests of J. Ziegler here, last week.

The residence of J. C. Howard, with J. Becker & Co., was recently entered by burglars and about $300 worth of jewelry and clothing was stolen.

Joe Crawford, with J. W. Forsinger, returned from a western trip, last week, and is now on a trip east. Louis R. Millar, with the same firm, is back from a southern trip.

George A. Hallenbeck, president of the Simeon L. & Geo. H. Rogers Co., visited Geo. E. Smalley, their Chicago representative, last week.

A second and last dividend of 14½ per cent. has been declared to the creditors of the Madson & Steele Co. Checks will be mailed in about 10 days.

Mr. Tobin, of Tobin & Canham, Springfield, Ill., was married, Oct. 20, to Miss Lena Jones, Rochester, Ill. Mr. and Mrs. Tobin are now on their wedding trip to the southwest.

The many friends of Mr. and Mrs. Edmond J. Hahn will be sorry to learn of the death of their little baby girl, Josephine Adele Hahn, who passed away recently, aged three months.

Fred S. Williams, engraver and die setter formerly with the Phoenix Engraving Co., has gone into business for himself and is making his headquarters with E. A. Dayton & Co., 151-3 Wabash Ave.

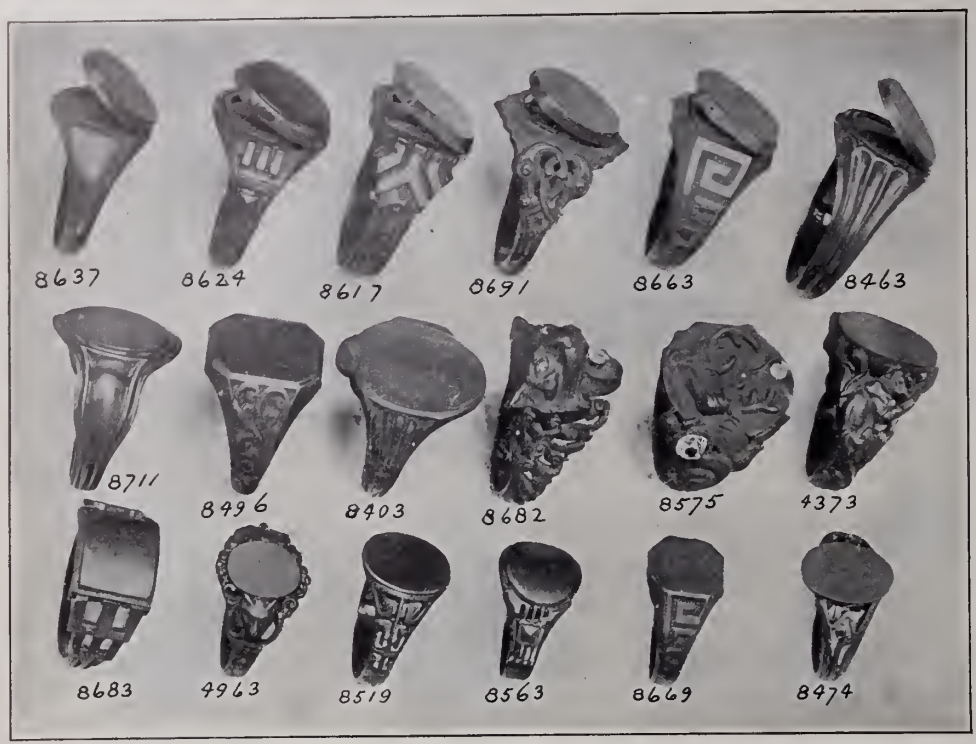
News was received here, last week, that the show windows of the jewelry store of Alfred E. Palmer, Grand Forks, N. Dak., were smashed one night recently, and about $600 worth of watches and jewelry stolen.

Diamond men in town last week were: S. C. Powell; Fred Mayer, with the Bruhl Bros. & Henius Co.; Otto Sinauer, with Oppenheimer Bros. & Veith; Cyrus Price; Albert Levy, with Marchand Frères, and Norbert Hoffman, with Eichberg & Co.

C. A. Cole, Mount Carmel, Ill., who is also a member of Cole & Hull, Winterset, Ia., was here, last week, buying stock. Mr. Cole's brother, who managed the store at Mount Carmel, was forced to take his wife to California on account of her poor health, and C. A. Cole is now managing the Mount Carmel store while Mr. Hull is running the Winterset store.

The Chicago office of the Seth Thomas Clock Co. is busy these days, shipping street and tower clocks. The concern recently shipped a two-dial street clock to J. L. Murphy, Livingston, Mont., and one to Max Krieger, Milwaukee, Wis. This house also furnished a large four-dial street clock for the new store of David Goldman, Milwaukee, and a four-dial tower clock for the Jefferson City, Mo., State penitentiary.

Louis Bruns, for 10 years with the Juergens & Andersen Co., and who for some years past has represented this house on the Pacific Coast, with headquarters at Denver,



Ask your Jobber for

UR RINGS

A few illustrations of new Locket Top and Signet Rings made in 10K. and 14K.

The Untermeyer-Robbins Co.

SEVENTY-ONE NASSAU ST.
NEW YORK CITY

Definition of a Battleship:

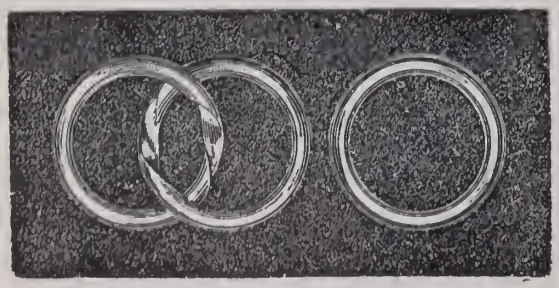
"A MACHINE TO FIGHT BATTLES WITH"



We do not require a Battleship; our battles HAVE BEEN WON; the constant increase of our business attests to the veracity of our statement.

Follow your predecessors if you have not fallen in line, it will redound to your benefit. Send US your orders for WATCHES DIAMONDS, JEWELRY, WATCH CASES, MOVEMENTS, FESTOONS, LA VALLIERES, LINKS, SCARF PINS, BROOCHES, NECKLACES, SIGNET RINGS, STONE RINGS, and EVERYTHING appertaining to the jewelry business.

You will save Money. Get the Styles and Dependable Qualities



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old-style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

MADE ONLY BY

LEONARD KROWER

Wholesale Manufacturing Jeweler and Optician
536-538 Canal Street, New Orleans, La.

Colo., will sever his connection with the concern, Dec. 1 next. Mr. Bruns has bought out the retail jewelry store of the estate of Amos N. Wright, Portland, Ore., and will refit the store, increase the stock and continue the business in that city.

Among the buyers in town, last week, were: Henry W. Hardie, Holland, Mich.; Jas. J. Dalgliesh, Grundy Center, Ia.; M. F. Tinsley, Harlan, Ia.; Will H. Beck, Sioux City, Ia.; Henry Rank, silverware buyer for the Bunde & Upmeyer Co., Milwaukee, Wis.; E. E. Chandler, Boone, Ia.; Adam Immig and W. A. Pfister, Sheboygan, Wis.; Grace E. Orendorff, Delavan, Ill.; J. D. Patterson, Port Huron, Mich.; William G. Stolz, Saginaw, Mich.; Fred Overstreet, Paxton, Ill.; Mr. Levin, Levin Jewelry Co., Calumet, Mich.; C. Jansen, Davenport, Ia.; S. A. Asquith, Waterloo, Ia.; T. E. Alyea, Earlville, Ill.; H. H. Trockenbrod, Manchester, Ill.; C. F. Graff, Elkhorn, Wis.; Mrs. Emma Wehmhoff, Burlington, Wis.; Mr. Jenkins, Jenkins & Saltsman, El Paso, Ill.; Daniel Doering, Wakarusa, Ind.; Thos. Bufton, Union Grove, Wis.; Geo. Mueller, Dean & Mueller, Arapahoe, Nebr.; Geo. L. Goodale, Lenox, Ia.; Joseph Chero, Iron River, Mich.; Samuel O. Adams, Polo, Ill.; C. H. Bagley, of F. D. Day & Co., Duluth, Minn.; H. Post, Decatur, Ill.; C. I. Josephson, Moline, Ill.; Richard Weitlich, Sturgeon Bay, Wis.; A. H. Frandsen, Monmouth, Ill.; A. J. Lauch, Kankakee, Ill.; Chas. Maurer, Champaign, Ill.; G. J. Johnson, Paxton, Ill.

Denver.

Peter Sorensen, a well-known designer and engraver of this city, has left for New York.

Max Dawedauff, formerly of San Francisco, Cal., has bought the stock of M. Molneck, 927 15th St.

Faxon B. Park, manager of Dan S. Park & Co., Cheyenne, Wyo., returned to Cheyenne, last week, after spending a couple of weeks in Denver.

Harry Gossett, late owner of the Brunswick Bowling Alleys, is now employed by the Lyman Bros. Jewelry Co. as the manager of that concern's factory.

Among the marriage licenses issued last week was one to Hugh McLaughlin and Miss Cecelia Klemmer. Mr. McLaughlin is city salesman for the W. W. Hamilton Jewelry Co., of this city. He and his bride will reside in this city when they return from their honeymoon.

C. A. Syman, of the Syman Bros.' Jewelry Co., 828 16th St., this city, one day last week, stopped a runaway horse which was dashing up 16th St. during the noon hour. At the time of the runaway the streets were crowded with pedestrians and several barely escaped being struck.

Dan S. Park, of Dan S. Park & Co., Cheyenne, Wyo., and also of Watson & Newell and Wilcox & Wagoner, Denver, has returned from a trip through the middle west. Mr. Park reports a very successful trip, and says that the Fall business in his estimation will be very satisfactory.

E. L. Deacon, formerly with Frank Hurd, of this city, has bought out J. B. Flatow. Mr. Flatow was the successor to Dan S. Park & Co. Mr. Deacon intends to put in a new and complete line of material, of which Jos. Richdale will have charge. The firm will do business at the old headquarters of Dan S. Park & Co., room 18, Jacobson building.

The Denver Safe Deposit Co., which will open for business about Dec. 1, will institute a day and night service, and be equipped with a large show room directly connected with the vaults for the use of jewelry salesmen. The location, at 1534 California St., is in the center of the first-class retail trade, and is directly connected with the Hotel Standish.

Los Angeles.

Emory Wright is assisting George H. Curry, 138 S. Broadway.

Armand Weilish, formerly with George Graves, San Francisco, is in this city on a business trip.

J. Herbert Hall, Pasadena, passed through this city, a few days ago, on a business trip to San Francisco.

Messrs. Hambright and Walsh are both preparing to start out on the road, expecting to be out until Christmas.

Rubin & Clark are having a new front put in and other improvements made in their new store at 331 S. Spring St.

H. T. Brown, traveling representative of Gilmore & Lee, started a few days ago for a trip through the southern portion of the State.

Leonard Woelz, formerly manager of the Simon Conradi Co., has returned from his wedding trip. He has not yet engaged in business.

E. T. Willis, recently with S. B. Bailey, 353 S. Broadway, has accepted a position with Jos. Mayer & Bro., Seattle, as traveling representative.

C. A. Liffiton, new traveling representative for the E. W. Reynolds Co., is making his maiden trip for that house, going over the southern California territory.

The Whitley Jewelry Co. has added six new men to its force. They are A. E. Eacrett, Belville Lanning, L. F. N. Neuwirth, H. E. Anthony, Reuben Kerkum and W. J. Buffet.

"Gilbert Robert Gilmore, born Oct. 10, 1908," is the inscription on a delicate little visiting card which R. H. Gilmore, of Gilmore & Lee, is proudly presenting to his friends.

Theodore Lyons, New York, and O. Lipman, of the workshop, are going to Arizona soon, to look at a turquoise mine prospect on which Mr. Lipman holds an option. A sale of the property from Mr. Lipman to Mr. Lyons is being considered.

Carl Entenmann, of the Carl Entenmann Jewelry Co., is again busy in his factory after his four months' visit to Europe. He reports the jewelry business in the parts of Germany visited by him to be no better than in this country.

Out-of-town jewelers who have been in this city recently include: E. T. Lewis, Long Beach; R. L. Arnold and M. W. Wiard, San Diegeo; George Kryhl, of C. P. Kryhl & Son, Santa Ana; A. De Paemelaere, Gardena; J. E. Peters, Long Beach.

S. Simmons, 315 S. Spring St., now has his gem-cutting factory in full operation, having turned out his first work last week. He expects to employ about eight men, although he has only half that number at work at present. He recently sold an exceptionally large lot of uncut turquoise.

Jerome T. Martin, formerly of Buffalo, N. Y., has been engaged as an outside salesman for Garretson & Hubbell, who have just gone into the manufacturing business at 342 S. Broadway. James D. Bell, formerly with Chas. L. Crawford & Co., Peoria, Ill., is the die cutter and engraver for the new firm. The firm purposes to manufacture first-class goods and cater to the best trade.

Leonard Vett, who pleaded guilty to the theft of a $120 set of diamond earrings from J. Mackowsky, on May 21, was sentenced by Judge Jamison, a few days ago, to two years in Folsom penitentiary. Mrs. Lucia Vett, who was accused jointly with her husband, was acquitted at a recent trial, but the jury disagreed as to Vett. He consented to plead guilty if a second grand larceny charge against him should be dismissed.

Milwaukee.

TRADE CONDITIONS.

Milwaukee jewelers are predicting that the coming holiday trade will be exceptionally good. General manufacturing industries in the city are fast returning to the normal stage, money is more plentiful and confidence is being restored. Collections are proving to be very satisfactory and jewelers are doing less credit business than a few months ago

L. A. Eppenstein, Chicago, visited this city, last week.

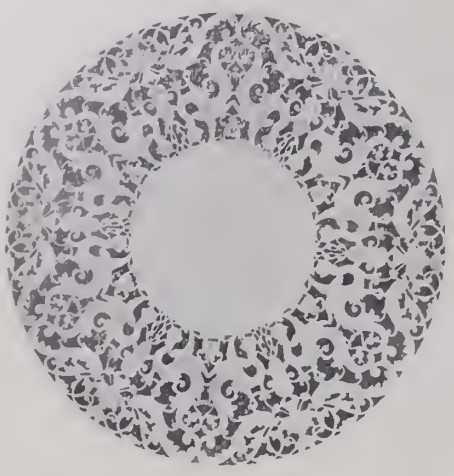
H. Henrich, New York, called upon the Milwaukee trade, last week, introducing a new salesman, who will cover the field hereafter.

A handsome new display window has been completed by A. F. Puls, located on the second floor of the Public Service building. The new window is especially attractive at night when it illuminates an otherwise dark street. Mr. Puls is official timekeeper for the Milwaukee Electric Railway & Lighting Co.

Carl Manfried, San Francisco, a recent Milwaukee visitor, told of conditions existing in the Caroline Islands, which threaten to hurt the pearl trade. The government has placed a 10 per cent. tariff on the products of the islands, which means something of a death blow to trade. Mr. Manfried says that already the tariff has stopped the traffic in pearl trading.

The regular monthly meeting and dinner of the Milwaukee Jewelers' Club was held at the Hotel Blatz Wednesday. The attendance was especially large and various matters of interest to the trade were discussed between the banquet courses. Secretary Franklin Thomson was unable to be present, owing to the fact that he celebrated his wedding anniversary, which fell on that date.

The action brought by David Goldman to recover damages as a result of the tearing down of his street clock, last Spring, has been dismissed by stipulation in the Milwaukee courts. The costs of the action, amounting to $38.33, were charged to Mr. Goldman. The case was watched with much interest in the city, as Mr. Goldman brought it in the nature of test proceedings with the sanction of the Milwaukee Jewelers' Club.



637S. Fruit Plate. 11 in. Diameter.



B243. Sandwich Plate. 9 in. Diameter

SANDWICH PLATES of which we are the originators

Jewelers looking for a practical piece of sterling silverware suitable for Weddings, Birthday or Holiday presents, come to us. We have them—54 styles to select from. They sell on sight.

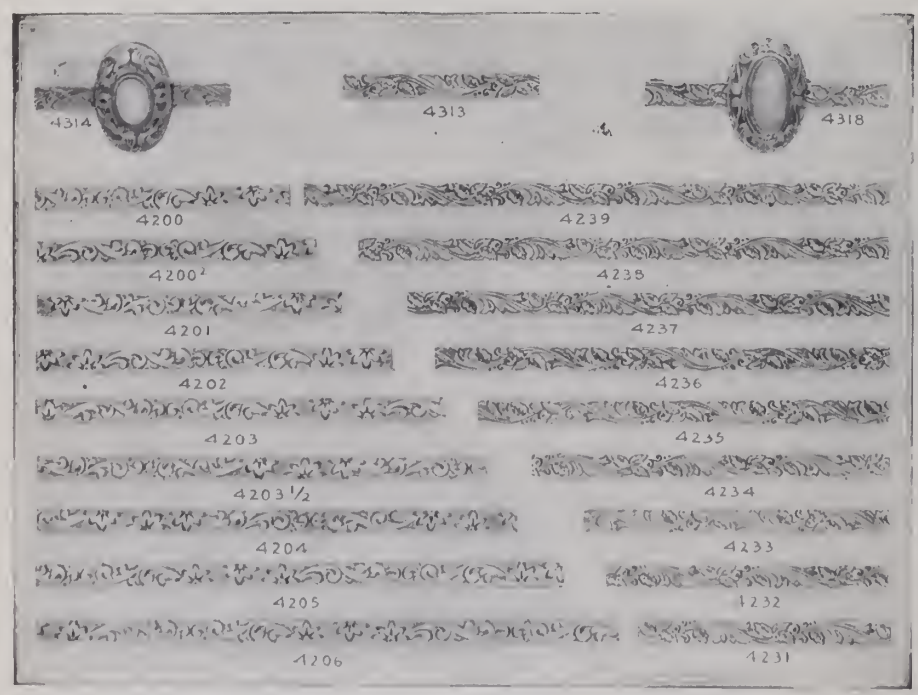
Do not hesitate to carr, a line of our plates, as our prices are within reach of all. Elegantly designed, good weight and nicely furnished.

Just think of it! Sterling Silver Sandwich Plates that can be retailed at from $5.00 to $75.00! One trial order will convince you of their selling qualities. We also make an extensive line of Sandwich Tongs to match plates

Place orders early, as our factory is running to its full capacity. Orders placed early will assure prompt delivery.

Photos and prices furnished to the trade on application to the factory

ROGER WILLIAMS SILVER COMPANY, 101 Sabin Street, Providence, R. I.



SEAMLESS GOLD PLATE

Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

MAINTIEN BROTHERS & ELLIOT

MAKERS OF JEWELRY FOR THE JOBBING TRADE

NEW YORK OFFICE: 13 Maiden Lane
CHICAGO: Heyworth Building

North Attleboro, Mass.

SCARABÆS

IN SCARF PIN, BROOCH, RING AND BUCKLE SIZES

CUT TO ORDER

IN ANY KIND OF STONE DESIRED

Samples Sent on Request

"There is nothing in the Art that we cannot do."

The International Gem Co., Inc.
Lapidaries
12-16 John St. New York
Phone, 1241 Cortland



Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00.
1 doz. asst. sizes solid 10k gold, $3.75
1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa

Cincinnati.

TRADE CONDITIONS

Business here seemed to be stimulated considerably during the past week owing to the Knights Templar Conclave, which brought several thousand visitors to our city. There was a good representation of jewelers, many of whom are prominent officials in this order. While there were no large sales to speak of, there was quite a demand for souvenir articles and small goods in the retail business. The auction sales of the Duhme Jewelry Co. and the Oskamp Jewelry Co. obtained their share of patronage from the visitors, and are still going on. These auctions do not affect the trade generally among the retailers as was first feared. The stores throughout the city report business is improving and is up to what it has formerly been at this time in the year.

Jonas Wise, of Frohman & Co., has started on his regular northern business trip.

Sol Fox, of Fox Bros & Co., sailed, Oct 13, for Europe, where he will engage diamond cutters for his house.

George Schemel, the son of Anthony Schemel, 1963 Central Ave., has entered the services of Barker & Freisens.

S. M. Whitehead, Middlesbro, Ky., has just opened a new store, for which he was here buying stock the past week.

Duhme Bros., Covington, Ky., have discontinued their musical department and are putting in a large line of clocks.

Samuel McCollum, Winchester, Ind., was here, last week, buying the opening stock for his new store in that place.

C. S. Bennett, bookkeeper for the Frank Herschede Co., is kept away from his business by what is feared will be a long illness.

George Græser, with Edward F. Kaelin, and Miss Lillie Schone, of this city, were married last week, and their many friends in the trade extended congratulations.

Louis H. Albert, of Albert Bros., is enjoying a 10 days' stay at West Baden, Ind. Henry J. Weiss, bookkeeper of the same firm, has returned from a pleasure trip.

The employes of the Oskamp Jewelry Co., some of whom have been with this company since its origin, are gradually making connections with other firms in the city. Henry Schroeder has taken a position with Herman Lange, Arcade and Vine Sts.; John Helmas, watchmaker, is now located with the Duhme Jewelry Co., and "Al" Whitman has gone with the Frank Herschede Co.

Out-of-town jewelers here during the past week buying stock included: F. W. Bromberg, Birmingham, Ala.; J. W. Sparks, Sabina, O.; Grant Luzader, Pennsboro, W. Va.; J. D. Ward, Rising Sun, Ind.; A. Boiarsky, Charleston, W. Va.; E. Israel, Harrison, O.; L. T. Vimont, Millersburg, Ky.; Albert Stamm, Williamsburg, O.; E. F. Starks, Newpoint, Ind.; J. L. Young, Ft. Wayne, Ind.; Frank Fullilove, Owenton, Ky.; Miss A. Barret, French Lick Springs, Ind.; A. Davidson, Shelburn, Ind, and F. J. Schell and wife, Xenia, O.

Members of the Knights Templars in the jewelry trade who were in this city during the Knights Templar conclave the past week included: L. W. Lewis, Columbus, O.; P. W. Stark, Manchester, O.; F. E. Brand, Mr. Marvin and Edward Warfel, Findlay, O.; W. T. Born, Kenton, O.; Lewis Lea and J. T. Montgomery, Sandusky, O.; H. A. Bedell and wife, Jackson, O.; John Selbert, Frankfort, Ky.; Mr. Colbert, Athens, O.; Albert Zoellner, Portsmouth, O.; Walter Wittlig and wife, Marietta, O.; F. G. Wittlinger and wife, Middletown, O.; John Knocke, Lexington, Ky.; Frank Henn and C. F. Schlegel, Chillicothe, O.; John Bucher, International Silver Plate Co.; C. D. Brooke, Coshocton, O.; George Deuble, Canton, O.; W. Bohlender, of W. T. Eby & Co., Dayton, O.; A. Sargent, Crooksville, O.; R. L. Andrews, Leesburg, O.; F. D. Knapp, Toledo, O.; O. G. Kelley, Eaton, O.; A. Hershberger and wife, Shreve, O.; S. F. Kaufman, Attica, O.; A. P. Lower, Bradford, O.; Mr. Melville, Lima, O.; John Gardner, Dennison, O.; F. C. Haller, Fremont, O.; C. K. Hamilton, Lebanon, O.; F. A. Schweeting, Oxford, O.; Mr. Myers, Van Wert, O.; Mr. Keller, Georgetown, Ky., and J. A. Slonecker, Scio, O.

Minneapolis and St. Paul.

Alfred Anderson, Minneapolis, has returned from a business trip to Chicago.

J. Falk has opened a new store at the corner of 13th Ave. S. and Washington Ave., Minneapolis.

White & MacNaught, Minneapolis, have begun to move their stock and fixtures to a new location at 506 Nicollet Ave., in the Andrus building.

A. P. Meyer has re-engaged in the jewelry business on S. 7th St., between First and Second Aves. S. Minneapolis, after having been in the printing business for a short time.

John D. Bodfors, 304 Nicollet Ave., Minneapolis, has started to remodel the interior of his store. He will have more store space when the improvements are completed.

Among out-of-town jewelers who visited the Twin Cities recently were: L. J. Hunter, Tracy, Minn.; A. W. Carlson, Lindstrom Minn.; J. M. Cubbison, Minnewaukon, N. Dak.

Miss Anna Newman, 20 years of age, who recently escaped from the State Hospital for the Insane, at Rochester, Minn., was located, last week, in the retail jewelry store of F. H. Harm & Bro., 387 Robert St., St. Paul, after the authorities had been searching for her for about a month.

Detroit.

A. J. Tulian, Alpena, was in this city the past week.

Henry Kahn has been succeeded by the Imperial Mfg. Co.

Wm Ulrich is in charge of the jewelry department installed by Geo. A. Marsh & Co.

Adolph Enggass was in Saginaw recently visiting his daughter, who has just been married.

R. G. Allison, St. Johns, and W. F. King, Jr., Adrian, came in for the baseball games last week.

Among other out-of-town jewelers in this market, recently, were: A. E. Winans, Chelsea; O. F. Kleckner, Milan, and E. J. Peters, Tecumseh.

O. R. Wilson, 105 Okmulgee Ave., Muskogee, Okla., called on some of the local jewelers a few days ago. He is a jeweler and optician of that city.

Indianapolis.

William J. Hoffman, of Hoffman & Lauer, has returned to work, after a week's illness.

The jewelry store of Frank Gipson, Arlington, was slightly damaged by fire one day last week.

Miss Bernadetta Murphy has taken a position with J. P. Mullally, succeeding Miss Myrtle Hiddinger.

A business and pleasure trip to Memphis, Tenn., is being made by E. M. Craft, of the A. P. Craft Co. Mr. Craft will be gone two weeks.

Julius C. Walk and C. J. Kiefer left Monday, of last week, for a fishing trip to Lake Maxinkuckee. They will be away for two weeks.

Charles Hammer, a local pawnbroker, was fined $50 and costs in the Criminal Court, last week, for unlawfully wearing a Masonic emblem.

E. H. Froecking left, last week, for Oklahoma City, Okla., where he has taken a position with A. L. Cohen. He was formerly with the Arts and Crafts Shop.

In the organization of the Liberal League, last week, J. P. Mullally was honored with the office of president. Mr. Mullally is also president of the Indianapolis Retail Jewelers' Association.

Mayor Charles A. Bookwalter, last week, appointed Ferd. L. Mayer, of Charles Mayer & Co., a member of the Board of Park Commissioners. The position carries no salary, but is a responsible one.

In an effort to stimulate interest in the trade, the Arts and Crafts Shop, on Massachusetts Ave., has offered three months' free instruction in engraving to young men who are interested in the work and have had some experience.

Charles B. Dyer has taken into partnership with him his brother, John Dyer, and the firm name will be known as Dyer Bros.' Arts and Crafts Shop. Mr. Dyer was an engraver with Charles Mayer & Co. for several years. His successor has not been appointed.

Mrs. Adeline Hiddinger has announced the marriage of her daughter, Myrtle, to Charles Langbein, the ceremony having been performed at St. Patrick's Church, Oct. 9. Mr. Langbein is with Hoffman & Lauer. Miss Hiddinger was formerly employed by J. P. Mullally.

Out-of-town jewelers in this city, last week, included: J. W. Hudson, Fortville; S. B. Merrick, Plainfield; Mrs. B. Maier, Edinburg; Clyde Porter, Tipton; H. J. Hoffman, Ladoga; C. A. Bassett, Anderson, and Mr. Booth, of Booth & Son, Tipton.

The John Herron Art Institute has on exhibition a collection of Persian curios collected by Dr. John G. Wishard. Included in the collection are half a dozen silver teaspoons of striking design. As the Persians do not sip coffee with a spoon, the spoons are made with a hole in the bowl to prevent a breach of etiquette.

A fraud order was issued by the Post-Office Department, last week, against the Rogers Silverware Co. and the Rogers Mfg. Co., doing business from headquarters in Boston and Worcester, Newark, N. J., and New York.

E. V. WENDELL
President

Founded 1887

MAX MAYER
Secretary

WESTERN WATCH CASE MFG. CO.

Makers of

Artistic Gold Watch Cases

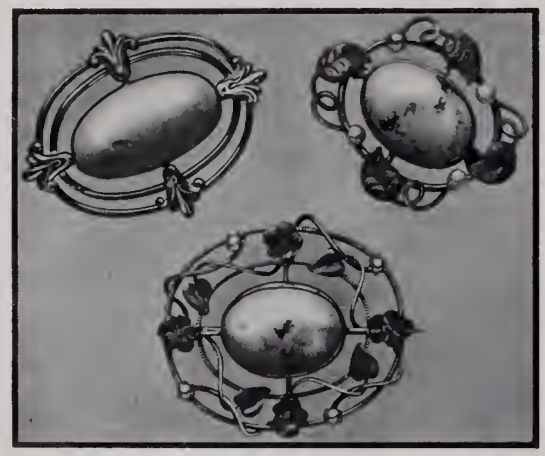
103 STATE ST., CHICAGO, ILL.



Particular attention to
Special and Presentation Cases

10K. GOLD JEWELRY
IS OUR SPECIALTY

Turquoise Matrix Brooches

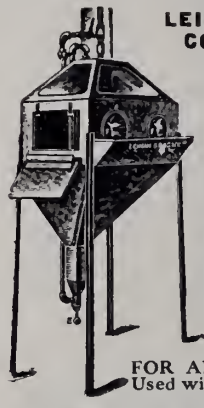


Turquoise Matrix Scarf Pins

Write Us About Them

You Need Them in Your Line

W. E. RICHARDS CO.
Manufacturers for the Jobbing Trade
ATTLEBORO, MASSACHUSETTS
NEW YORK OFFICE, 9-11-13 Maiden Lane



LEIMAN'S AUTOMATIC CONTINUOUS FEED
SAND BLAST
$15 AND UP
Guaranteed
FOR ALL CLASSES OF WORK
Used with Foot Bellows or Blower

PRESSURE BLOWERS $17 and UP
For Sand Blast, Gas Appliances, etc.
NOISELESS—STEADY FLOW

JEWELERS' MACHINERY and Work Benches
ENTIRE PLANTS LARGE OR SMALL QUIPPED

LEIMAN BROS. 145 BRILL ST. NEWARK, N. J.
62 JOHN ST. NEW YORK MANUFACTURERS

B. ROEDE
Manfg Jeweler



FINE MADE DIAMOND MOUNTINGS AND SPECIAL ORDER WORK.

FRANKEL BL'D'G,
45-49 JOHN ST.
NEW YORK.

"SELL WHAT YOU HAVE, NO MATTER WHAT YOUR CUSTOMER MAY WANT!"

Is the order often issued to salesmen, but does it always pay? Surely the best advertisement is a satisfied customer. For instance: A lady enters a country store and, addressing the clerk, says: "I should like to have six sheets of fly paper."

The Instructed Clerk—"Very sorry, madam, but we sold the last we had on hand this morning. We have, however, some very fine sand paper, will you let me show it to you?"

BUT IS THIS MUCH BETTER?

Scene, Country Jewelry Store, Enter Lady Customer—"I should like to have something in a small diamond drop and chain."

The Proprietor—"I am so sorry, madam, but I sold the last one a few days ago, could I not persuade you to purchase something else? For instance, I have a nice line of cluster rings" (mentally, have had them for ten years).

Lady—"No, thank you, I know what I want."

MORAL: Have your old clusters made into salable drops and necklaces by ROEDE.

SEND POSTAL FOR SUGGESTIONS

St. Louis.

F. W. Drosten, of the Frederick W. Drosten Jewelry Co., is out of the city on a hunting trip.

Local friends of Otis Richbourg, Morrillton, Kans., have learned that he has removed to Wagner, Okla. His store there will be opened the latter part of this month.

Edward Gerson, formerly a diamond merchant at room 306, Commercial building, died, Oct. 11. Mr. Gerson mysteriously disappeared several months ago, and business associates did not know where to locate him.

Philip H. Nolting, 4182 Delmar boulevard, was married, Thursday of last week, to Miss Julia M. Mehlig, of St. Louis. Young Mr. Nolting is a son of Phil Nolting, a pioneer jeweler on Vandeventer Ave. He recently opened the store on Delmar boulevard.

Sneak thieves who used a duplicate key got into the store of the People's Loan Co., 713 Pine St., one morning last week, and made away with $500 worth of fraternity pins, lodge badges, watch fobs, stick pins and small jewelry articles. The robbery was committed in the early morning hours, and no trace of the thieves has yet been obtained. The plunder was carried away in two stolen suit cases.

Alfred C. Wilson, assignee of the J. P. Morgan Jewelry Co., pursuant to an order of the Circuit Court, received sealed bids for the sale of the entire stock of jewelry, watches, fixtures, etc., of the above-mentioned concern, located at 205 Equitable building, in this city, until yesterday. One of the conditions for the bidding was that each bid should be sealed and accompanied by a certified check for $500.

Among the out-of-town jewelers in St. Louis the past week were: C. J. Miller, California, Mo.; L. S. Smith, Kosciusko, Miss.; W. W. Johnson, Doniphan, Mo.; Jeff. B. James, Marshfield, Mo.; John Hartmiller, Lebanon, Mo.; H. Heintz, Mount Olive, Ill.; George Porth, Jefferson City, Mo.; Perry Short, Monett, Mo.; F. O. Leidel, Troy, Ill.; B. C. Bowden, Mayfield, Ky.; Charles Goodrich, Caruthersville, Mo.; O. E. DeWerthern, Columbia, Mo.; Enno Dick, New Baden, Ill.; Mr. Gmelich, of Gmelich & Schmidt, Boonville, Mo.

Pacific Northwest.

L. C. Henrichsen, Portland, Ore., is taking an outing at Cloverdale, Ore.

The store of F. W. Stein, Miles City, Mont., was entered a short time ago by burglars, and stock valued at $500 was stolen.

The store of S. S. Bettman, Bremerton, Wash., was robbed of a $200 solitaire ring last week. The theft occurred while Mr. Bettman was in Seattle.

The store of D. Shuman, 615 W. Holly St., Bellingham, Wash., was broken into recently, and stock valued at about $100 was carried away. Entrance was effected to the store by smashing the plate glass window.

A well-dressed young man, who claimed to be a representative of the Elgin National Watch Co., and giving his name as Willard Bell, has been arrested for defrauding an innkeeper at Prairie City, Ore. He will also be prosecuted on other charges.

Rather than stand trial on the charge of looting the store of A. Toepelt, Doty, Wash., last November, George Wyatt pleaded guilty when his case came up before the court at Chehalis, last week, and was immediately sentenced to the State prison for a long term.

Kansas City.

Robert Lindsay, Chicago, has taken a position as jeweler with the Meyer Jewelry Co.

Mr. Campbell, of the retail jewelry firm of Hart, Parker & Campbell, Shreveport, La., was in this city last week.

J. W. Brown, who has been house salesman for the Ward & Crellin Jewelry Co. for some time, is now covering a Missouri territory.

Leslie White, with the Ward & Crellin Jewelry Co., is in this city this week, taking in the stock show, and filling his trunks for another trip.

P. R. Preston, with the Edwards & Sloane Jewelry Co., has been making a short trip to Eldorado Springs, Mo., calling on the trade in that section.

Clem B. Altman has purchased the property on the northeast corner of 11th and Locust Sts. for a consideration of $60,000, and will erect a business building.

Louis Meyer, president of the Meyer Jewelry Co., spent several days of last week at Chanute, Kans. H. N. Snow, of the concern, made a short trip to Chicago last week.

The following out-of-town jewelers, not elsewhere mentioned, visited in this city last week: A. J. Carruth, Herington, Kans.; Leslie Hutton, Lebo, Kans.; E. Neuenschwander, Lowry City, Mo.; C. H. Paxton, Paola, Kans.; A. L. Howard, Louisburg, Kans.; W. T. Brown, Sterling, Kans.; Kelley Bros., Greensburg, Kans.; G. P. Roberts, McCune, Kans.; R. E. Bertholf, Cherokee, Kans.; W. G. Glick, Junction City, Kans.; D. D. Johnson, Sedgwick, Kans.; Ora Stutzman, Garden City, Mo.; T. S. Green, Cestos, Okla.; A. C. Rosser, of A. C. Rosser & Co., Osage City, Kans.; Mr. Rosser, Topeka, Kans.; M. B. Gordon, Braymer, Mo.; J. O. Bates, Manhattan, Kans.; A. Eisberg, Princeton, Mo.; W. R. Pearce, Gardner, Kans.; G. H. Avery, Glen Elder, Kans.; M. O. Quibb, Everton, Mo.; W. W. Pace, Windsor, Mo.; W. N. Kirkman, Edgerton, Kans.; R. S. Settle, Kearney, Mo.; F. A. Wesley, Holyrood, Kans.; Arthur West, Galena, Kans.; O. A. Karnes, Overbrook, Kans.; R. W. Goucher, Clay Center, Kans.; J. W. Bishop, of the Bishop Jewelry Co., Claremore, Okla.; C. W. Wiedman, Knobnoster, Mo.; C. G. Post, North English, Ia.; Carl Ricker, Emporia, Kans.; Elmer Fry, Belleville, Kans.; Mrs. Walter Starcke, Junction City, Kans.; E. R. Kennedy, La Crosse, Kans.; R. C. Libby, Weir, Kans.; F. Ritter, Leavenworth, Kans.

S. Lazarus & Co., manufacturing jewelers in the Masonic Temple, Chicago, have just issued a 36-page catalogue illustrating more than 1,000 pieces of jewelry, including rings, mountings, lockets, etc. The book is well printed on heavy paper, and will be sent free to retail jewelers on application.

San Francisco.

Joseph H. Norris, special representative of Shreve & Co., is now out on the road visiting that firm's customers, and reports excellent success. When heard from last he was at Stockton, Cal., and expected to be in that city for several days.

The W. K. Vanderslice Co. is still looking for a down-town location, and has several under consideration. A site will be chosen this time west of Kearny St., as it is here that the high-class shopping trade will be found when the firms get settled once more.

The wholesale firms which recently moved to the new Jewelers building, on Post St., are all well settled and are expecting a number of other jewelers to follow them soon. Many of the smaller firms in the Kamm building are tied down by leases and will move just as soon as it is possible for them to make the change.

The local police are on the lookout for the men suspected of perpetrating the $50,000 robbery at Evanston, Wyo., last month, as it is thought that the men are here and that an attempt may be made to dispose of some of the plunder in the pawnshops. Chief Biggy has received a description of the stolen jewelry and information leading to the identity of the men who committed the theft.

Pacific Coast Notes.

F. E. Jenkins, Santa Paula, has returned from a business trip to Fillmore, Cal.

Hare & Arnold, San Diego, have dissolved partnership, Mr. Arnold having bought the interests of his partner and become sole proprietor.

W. P. Maddux has purchased the business of B. Jackson, Lincoln, Cal., and is now installing an entirely new stock. Mr. Jackson has removed to Gridley, where he opened a store, Oct. 10.

The silver cup offered to the Victoria Club, to be played for by the women golfers of the club, will be manufactured by the Gorham Co., having been ordered through F. Pequegnat, who will engrave the names of the winners.

The Mesa Grande Gem Co., through J. W. Rockwood and the Naylor Gem Co., has presented to the Chamber of Commerce at San Diego, Cal., some specimens of gems taken from nearby mines, and these are now on exhibition.

Manager Burger, of the T. B. Clark jewelry concern, is now spending nearly all his time at the new store in San Pedro. He intended at first to open an auction sale, but on account of the prohibitive license of $30 a day, demanded by the city authorities, he has not done so.

The Jupiter Consolidated Jewel Co., which was recently incorporated at Fresno, Cal., will start a jewel-cutting and polishing plant in that city about Nov. 1. The firm will deal almost exclusively in California stones, principally tourmaline, topaz, chrysoprase, ruby and garnet. A. L. Benson, Chicago, will have charge of the shop, and R. D. Sibley will be the local representative.

Moses B. Hirschfield, Hancock, Mich., moved recently to Milwaukee, Wis.

EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K.Merrill Company
Locket Makers

SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

POTTER & BUFFINTON CO.

This time we call attention to

LOCKETS

both plain and fancy designs in large variety—especially suited for holiday trade

Largest Exclusive Makers of 10K. Jewelry

Ask your Jobber for our lines of

Cuff Buttons, Baby Pins, Brooches,
Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.

New York Office, 65 Nassau Street
San Francisco Office, 704 Market Street

Omaha.

Jno. Voss, with J. P. Frenzer, has returned from his vacation.

R. P. Rasmussen, Edgar, Nebr., was in this city, last week, calling on old friends.

Fred Brodegaard & Co. presented a diamond ring to the Benson Eagles last week.

Wm. Nere, with the Huteson Optical Co, has left for Valentine, Nebr., on a hunting trip.

L. Ketterer, with Jos. P. Frenzer, is now in western Nebraska, enjoying a hunting trip.

W. H. Valhowe, with the Shock Mfg. Co., is home from a short business trip to O'Neill, Nebr.

L. A. Holliday, Douglas, Wyo., has taken a position as watchmaker with the Mawhinney & Ryan Co.

W. H. Eyer, Little Sioux, Ia., and Phil. Folsom, Ashland, Nebr., were in this city replenishing stock last week.

Grover Peterson, with the Sol. Bergman Jewelry Co., is making a business trip through the State of Nebraska.

Miss Emma Quinn, for 15 years in the employ of the Mawhinney & Ryan Co., as buyer, was married, last week, to M. J Lawson, of this city.

F. B. Harris, Lincoln, Nebr., accompanied by his family, has returned from an extensive trip abroad. Mr. Harris was in this city for a few days of last week.

Toledo.

TRADE CONDITIONS.

Toledo jewelers are interested in and are taking an active part in Toledo's annual trade week which will occur next week. Considerable money has been spent in arranging to bring jobbers, merchants and private customers to Toledo for many miles around.

E. Merrill, senior member of the Merrill Broer Co., returned Saturday from a two weeks' trip through the east and middle west.

W. A. Rankin, manufacturing jeweler, 513 Jefferson Ave., has purchased a lot on Scottwood Ave. and will shortly begin the erection of a fine new residence.

Chester Richmond is back with J. George Kapp, 415 Summit St., after a short term employment elsewhere. Mr. Richmond has been with Mr. Kapp about 15 years.

Hull Bros., umbrella manufacturers, are contemplating some important improvements and enlargements in their store and manufacturing establishment on Summit St.

William Veler, who for many years has conducted a jewelry store at Starr Ave. and East Broadway, has temporarily leased his store to M. Sandoz. Mr. Veler will erect a handsome new building for the People's State Bank, of which he is a stockholder.

The store of J. D. McConnell, jeweler at Greenspring, O., about 30 miles southeast of this city, was totally destroyed by fire early last week. The fire was one of the most disastrous in the history of the town and a greater portion of the business portion of the city shared the fate of Mr. McConnell's store.

L. T. Dillon & Co., Litchfield, Minn., have sold out to E. W. Gruenhagen, Vienna, S. Dak.

Trade-Mark. Trade-Mark.

COLMONT
PARIS
Established
1846



COLMONT
OPERA and FIELD GLASSES

have been recognized by Opticians who really wanted a good article without paying too high a price.

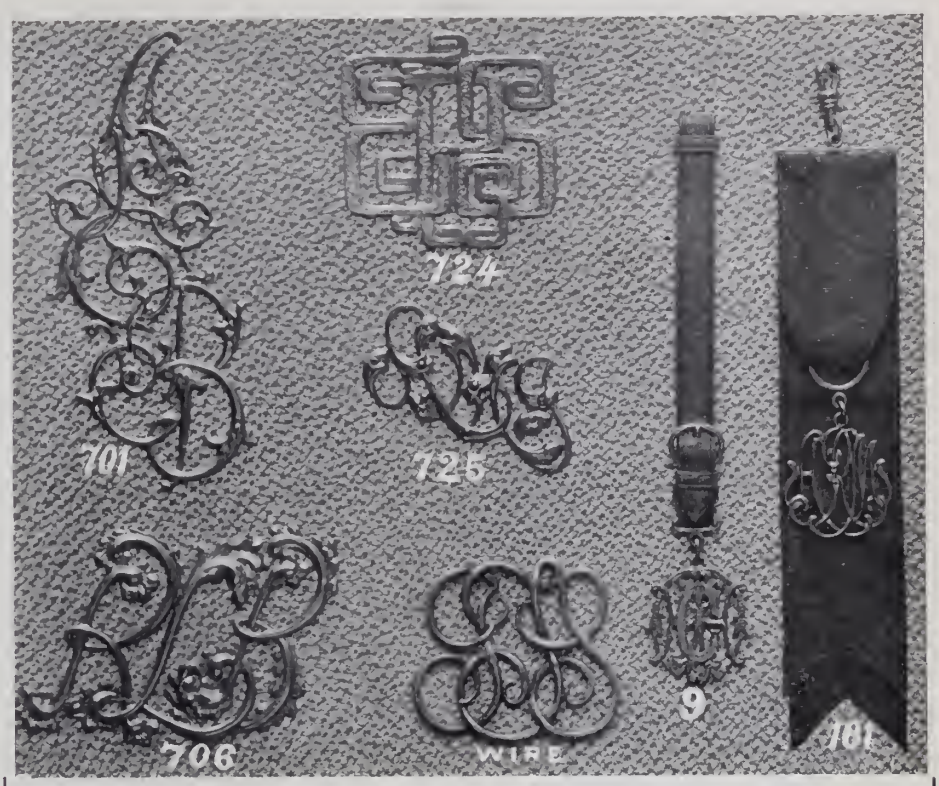
With Colmont Glasses You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage, investigate the **"COLMONT"** line at your jobber's.

SUSSFELD, LORSCH & CO.
Importers

NEW YORK PARIS



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE— MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York



We Make an Attractive Variety of

Bags and Purses
In Sterling and German Silver

Bracelets and Bangles
In 14 K Gold and Fine Rolled Gold Plate

Vanity Bags
In German Silver

Buckles, Sash Pins Hat Pins, Brooches, Etc.

The Goods of Our Manufacture are Particularly Attractive and Quick Selling

Send for illustrated matter to-day, showing some of our "Quick Sellers," or we shall be pleased to send a selection of these goods to responsible jewelers.

CODDING & HEILBORN CO., NORTH ATTLEBORO, MASS.
N. Y. Office, 3 Maiden Lane

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

WORKSHOP NOTES
for Jewelers and Watchmakers
Cloth :: Postpaid, $2.50
Published by
The Jewelers' Circular Pub. Co.,
11 John St., New York

READ THIS
Brother Jeweler

This is an exact copy of the advertisement placed by this Company in the Cincinnati Enquirer of October 16th, 1908.



I also wish to state that I now have three first-class Jewelry auctioneers to assist me, and remember, Brother Jeweler, that I am **the Recognized Leading Jewelry Auctioneer of America.**

THE AUCTION SALE

Of THE OSKAMP JEWELRY COMPANY is meeting with wonderful success, sales running into thousands of dollars daily, due to many reasons:

First, the name of OSKAMP stands without a stain for honest and honorable dealings.

Second, five thousand of their old customers know their stock of diamonds is one of the finest in America, and was selected by Wm. S. P. Oskamp, one of the most noted experts of diamonds in this country for the past thirty years. The public will find no off color or poor color diamonds in this stock and have over one quarter of a million dollars' worth of fine goods to select from.

Last, but not least, the Auctioneer, Mr. DAN I. MURRAY, of New York, is one of the most celebrated jewelry auctioneers in the world, who is also an expert on diamonds and everything in fine jewelry and bric-a-brac, having spent twenty years of careful study on these lines.

Mr. Murray is the auctioneer who closed out the stock of Dodd, Werner & Co., of this city, who retired from business a few years ago. The public will remember his gift of explanation of the quality of every piece of goods he sold in this sale, which was the finest stock ever sold in this city; the Oskamp Jewelry Co. knew of his expert knowledge of goods, and that is why they employed him to conduct their sale.

Come and join the crowds that are here daily to hear him talk. The leading professional men of the city who know and appreciate a gifted orator are here daily to hear Mr. Murray. We welcome you to come and hear this gentleman salesman. You will benefit also by his knowledge of goods, which he imparts to you on the explanation of every piece of goods he sells. Remember the sales daily from 10 A. M. to 6 P. M.

OSKAMP JEWELRY COMPANY,

S. W. Cor. 5th and Vine Streets, Cincinnati, Ohio.

P.S.—Ladies are especially invited to this sale, and chairs will be furnished, and the utmost decorum will be enforced.

DAN I. MURRAY

ADDRESS EITHER OFFICE:

3 Maiden Lane, NEW YORK — **183 Eddy St., PROVIDENCE, R. I.**
151 Wabash Ave., CHICAGO, ILL. — **512 Race St., CINCINNATI, O.**

BOSS & BALDWIN CO.

MAKERS OF

High-Grade Plated Jewelry

FOR THE JOBBING TRADE ONLY

Lockets, Bracelets, Fobs, Scarf Pins, Veil Pins, Sash Pins, Hat Pins, Brooches, La Vallieres and Link Buttons

This Trade-Mark on our goods is a guarantee to you that if not entirely satisfactory we will make it so.

TRADE B&B CO MARK

Factory - - ATTLEBORO FALLS, MASS.

New York Office: 15-17-19 Maiden Lane.

WHY THEY SELL SO FAST
LEDERERMAKE

"THREE ★ ★ ★ STAR"
No. 999 CHAIN

Everybody is Calling for
MORE — MORE — MORE

CRESTS
LETTERS
MONOGRAMS
COATS OF ARMS

Sample Card, thirty-nine different styles of engraving, $1.00 per copy

Made in GOLD, SILVER and METAL

Also Inlaid on Ivory, Tortoise Shell, Ebony Goods.

WILLIAM BRUETSCHER
General Engraver
868 Broadway **NEW YORK**

INDEX TO ADVERTISEMENTS.

Adams, T. W., & Co. ... 47
Alkin Lambert Co. ... 58
Allsopp Bros. ... 49
Allsopp & Allsopp ... 40
Alvin Mfg. Co. ... Inside front cover
American Gem & Pearl Co. ... 66
American Platinum Works ... 132
American Swiss Watch Co. ... 121
American Watch Case Co. ... 121
Arizona Turquoise Mines Co. ... 80
Arnstein Bros. & Co. ... 68
Arnstine Bros. Co. ... 13
Attleboro Chain Co. ... 33
Austin, John, & Son ... 126
Averbeck, M. J. ... 35
Bagg & Co. ... 76
Ball, Webb C., Watch Co. ... 118
Barber Jewelry Mfg. Co. ... 50
Bassett Jewelry Co. ... 55
Bates & Bacon ... 34
Bawo & Dotter ... 123
Bek, Ernst Gideon ... 32
Beline & Glasser ... 44
Benedict & Warner ... 78
Bent, C. H. ... 74
Berge, J. & H. ... 134
Bergen, J. D., Co. ... 38
Bigney, S. O., & Co. ... 6
Bishop, R. W. ... 123
Blackinton, R., & Co. ... 24
Blackinton, W. & S., Co. ... 16
Bonnist, D. ... 57
Borrell & Vitelli ... 82
Boss & Baldwin Co. ... 104
Bowden, J. B., & Co. ... 49
Bradley Polytechnic Institute ... 123
Breslavsky Bros. ... 134
Briggs, D. F., Co. ... 38
Brokaw, Wm., & Co. ... 133
Bruetscher, Wm. ... 104
Bryant, M. B., & Co. ... 49
Bulova, J., Co. ... 54
Carter, Howe & Co. ... 45
Chatham National Bank ... 90
Chopard Freres Co. ... 29
Codding & Hellborn Co. ... 103
Cottle, S., Co. ... 48
Crees & Court ... 55
Crohn, M. ... 103
Cross & Beguelin ... 88
Crossman Co. ... 82
Crouch & Fitzgerald ... 134
Day, Clark & Co. ... 44
Deacon, Louis J. ... 80
Deitsch, I. N., Inc. ... 25
Delamothe Distributing Co. ... 17
De Simons, F., & Son ... 74
Didisheim, Hipp., & Bro. ... 123
Dixon, Wm., Inc. ... 132
Doran, Bagnall & Co. ... 57
Dorflinger, C., & Sons ... 128
Dubois Watch Case Co. ... 119
Dueber-Hampden Watch Co. ... 10
Dunn, T. J., Co. ... 128
Durand & Co. ... 44
Durgin, Wm. B., Co. ... 22
Eichberg & Co. ... 80
Eisenmann Bros. ... 78
Elgin National Watch Co. ... 112
Engel, J., & Co. ... 56
Ernst, Milton L. ... 45
Fahys, Joseph, & Co. ... 3
Fairchild & Co. ... 52
Fontneau & Cook Co. ... 12
Foster, Theodore W., & Bro. Co. ... 62
Freund, Henry, & Bro. ... 39
Friedlander, R., L. & M. ... 72
Garreaud & Griser ... 74
Gillette Sales Co. ... 61
Goodfriend Bros. ... 76
Gordon & Morrison ... 126
Gorham Co. ... 84, 85
Gottlieb, Engels & Co. ... 110
Grand Rapids Show Case Co. ... 110
Griffoul, August ... 58
Hagstoz, T. B., Ltd. ... 132
Hammel, Riglander & Co. ... 8
Handel Co. ... 128
Harris & Harrington ... 121
Hedges, A. J., & Co. ... 47
Hedges, Wm. S., & Co. ... 78
Heller, J. W. ... 50
Heller, L., & Son ... 72
Henckel, G. A., & Co. ... 54
Herpers Bros. ... 126
Hicks', W. S., Sons ... 52
Himalaya Mining Co. ... 74
Hodenpyl & Walker ... 78
Hraba, Louis W. ... 82
Hutchison & Hinestis ... 56
Ingraham, E., Clock Co. ... 122
International Gem Co. ... 98
International Silver Co. ... 20, 23
Irons, Joseph ... 42
Jacot Music Box Co. ... 128
Jeanne, F. A. ... 80
Jersemann & Wagner ... 110
Johnston, Chas. A. ... 54
Jorgeson, F. C., & Co. ... 134
Juergensen, Jules ... 121
Kahn, L. & M., & Co. ... 68
Kanfer, Kreugel Co. ... 80
Kaufman, Louis, & Co. ... 57
Keller Jewelry Mfg. Co. ... 46
Kent & Woodland ... 41
Kerr, Wm. B., Co. ... 30
Ketcham & McDougall ... 59
Killam & Co. ... 118
Kirby, H. A. ... 88
Kohlbusch, Herman, Sr. ... 57
Kohn, Alois, & Co. ... 92
Kohn & Co. ... 53
Krels & Hubbard ... 130
Krementz & Co. ... 43
Krower, Leonard ... 96
Larter & Sons ... 64
Layman & Straus Co. ... 46
Lederer, S. & B., Co. ... 58, 104
Lee-Dodd Co. ... 50
Lees & Sanders ... 132
Lehmann, E. A., & Co. ... 52
Leiman Bros. ... 100
Lelong, L., & Bro. ... 126
Leschot, Albert ... 108
Levy, C. M. ... 47
Levy, L. W., & Co. ... 82
Lewy & Cohen ... 56
Lisner, D., & Co. ... 41
Lorsch, Albert, & Co. ... 68
Lowe, Edwin, & Co., Inc. ... 59
Lyons, C. D., Co. ... 39
Maintien Bros. & Elliot ... 98
Manning, Bowman & Co. ... 14
Market & Fulton National Bank ... 98
Mathey Bros., Mathez & Co. ... 122
Mayer, Jos., & Bros. ... 27
Mead, M. A., & Co. ... 118
Mercantile National Bank ... 82
Merrill, S. K., Co. ... 102
Miller, Fuller & Whiting Co. ... 55
Morais, A. J. ... 58
Mount & Woodhull ... 76
Murray, Dan. I. ... 104
Myers, S. F., Co. ... 56
New York Tortoise Shell Co. ... 54
New England Watch Co. ... 114
Nissen, Ludwig, & Co. ... 76
Noel, Rudolph, & Co. ... 70
Occidental Gem Corporation ... 72
Omega Watches ... 116
Oneida Community, Ltd. Outside back cover
Oppenheimer Bros. & Veith ... 70
Oppenheimer, H. E., & Co. ... 78
Oskamp-Nolting & Co. ... 51
Osmers, Dougherty Co. ... 51
Osmun-Parker Mfg. Co. ... 44
Ostby & Barton Co. ... 15
Pairpont Corporation ... 128
Papazien, A. D. ... 118
Patek, Philippe & Co. ... 116
Patterson & Starke ... 80
Penfold, Wm. C., Co. ... 123
Penn. Smelting & Refining Works ... 134
Pitzele, S. ... 53
Potter, E. A., Co. ... 58
Potter & Buffinton Co. ... 102
Prior, Charles M. ... 54
Providence Stock Co. ... 108
Prybil, P. ... 133
Pryor Mfg. Co. ... 55
Racine, Jules ... 122
Randall, C. Ray, & Co. ... 37
Ranlett & Lowell Co. ... 120
Reichhelm, E. P., & Co. ... 126
Renziehausen, W. F., & Co. ... 132
Revell, A. H., & Co. ... 130
Rice's, Bernard, Sons ... 130
Richards, W. E., Co. ... 100
Richardson, Enos, & Co. ... 48
Robbins, Chas. M., Co. ... 94
Rockford Watch Co. ... 120
Roede, B. ... 100
Roger Williams Silver Co. ... 98
Rogers, Luut & Bowlen Co. ... 33
Rohrbeck, John E. ... 54
Rothschild Bros. & Co. ... 51
Roy Watch Case Co. ... 122
Rudolph & Snedeker ... 121
Rumpp, C. F., & Sons ... 120
Sadler, F. H., Co. ... 37
Saunders, Meurer & Co. ... 78
Scharling & Co. ... 54
Schiff, M. ... 49
Schwitter, F. & F. J. ... 123
Sessions Clock Co. ... 120
Shanley, B. M., Jr., Co. ... 45
Shepard Mfg. Co. ... 36
Simmons, R. F., Co. ... 28
Simpson, Hall, Miller & Co. ... 23
Sloan & Co. ... 94
Smith, Alfred H., & Co. ... 74
Smith, Frank W., Co. ... 32
Smith & Crosby ... 34
Snow & Westcott Co. ... 48
Solidarity Watch Case Co. ... 41
Spencer, E. L., Co. ... 18
St. Louis Watchmaking School ... 118
Star Watch Case Co. ... 11
State Bank ... 90
Steiner, Louis ... 53
Stern Bros. & Co. ... 80, inside back cover
Sternau, S., & Co. ... 31
Street, Geo. O., & Sons ... 49
Sussfeld, Lorsch & Co. ... 103
Swartchild & Co. ... 52
Title Guarantee & Trust Co. ... 90
Trout, Charles L., & Co. ... 50
Unique Art Glass & Metal Co. ... 128
Untermeyer-Robbins Co. ... 96
Urich, S. ... 126
U. S. Smelting & Refining Works ... 134
Van Dam, Eduard ... 70
Van Dusen & Stokes Co. ... 40
Vogel, Corby & Wesche ... 82
Wachter Mfg. Co. ... 119
Wadsworth Watch Case Co. ... 9
Wagner Comb Mfg. Co. ... 51
Waite-Thresher Co. ... 59
Waldron & Carroll ... 103
Washburn, C., Irving ... 56
Waterman, L. E., Co. ... 60
Weizenegger Bros. ... 50
Wells, Chester H. ... 98
Wendell & Co. ... 7
Western Watch Case Mfg. Co. ... 100
Wheeler, Hayden W., & Co. ... 70
Whiting, F. M., & Co. ... 26
Whiting Mfg. Co. ... 21
Whiting & Davis ... 30
Wightman & Hough Co. ... 36
Williams Bros. Mfg. Co. ... 31
Witsenhausen, L., Co. ... 52
Wodiska, Julius ... 50
Wolcott Mfg. Co. ... 19
Wolfsheim & Sachs ... 54
Wollstein, L. & M. ... 134
Wood, J. R., & Sons ... 4, 5
Wormwood, A. S. ... 121
Zarembowitz, A. ... 134

Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

DIAMOND SETTER, young man, 22 years, six years' experience. A. Olson, 73 2d St., Brooklyn, N. Y.

ENGRAVER and saleslady, experienced; best of references. Address "L., 532," care Jewelers' Circular-Weekly.

ETCHER, modern process, on any metal, desires position. Address "J. N., 560," care Jewelers' Circular-Weekly.

ENGRAVER, on jewelry and stationery dies, with fine references. Address "E., 550," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker, 30, German, desires position; can engrave. Wm. Hemper, 1121 Elm St., Cincinnati, O.

BOOKKEEPER, first class office man, with eight years' experience in jewelry line. "H. N., 580," care Jewelers' Circular-Weekly.

THOROUGH and rapid watch repairer, of 15 years' experience, will correspond with first class house having opening. "J. H. C.," Salt Point, N. Y.

YOUNG MAN, 25 years old, wishes position as salesman or stock clerk in wholesale house. Address "K. S., 597," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler, optician and salesman; 14 years' experience; best of references. G. H. Ross, 805 N. Division St., Appleton, Wis.

SALESMAN, thoroughly experienced in jewelry and silver retail trade; best of references furnished. Address "M. F.," 121 Fifth Ave., Brooklyn, N. Y.

CLOCKMAKER, age 18, four years' experience, wishes steady position about Nov. 2; references. Address "D. B.," care I. Schmidt, 1787 Madison Ave., New York.

SITUATION WANTED by young woman with years experience in silver and jewelry house; best reference. "S. M.," 756 Prospect Ave., Bronx, New York.

A1 WATCHMAKER and salesman, plain engraver, open for position at $30 per week until Jan. 1, longer if wanted. A. A. Dunagan, Colorado Springs, Colo.

POSITION by engraver and saleslady, also bookkeeper with three years' practical experience; can furnish best references. "A., 315," care Jewelers' Circular-Weekly.

DESIGNS, up-to-date, for sterling and Britannia, hollow or toilet ware, made at home or would like permanent position. Address "V., 530," care Jewelers' Circular Weekly.

FIRST CLASS watchmaker, good engraver and salesman, honest and reliable, wants a steady position; reference. Address "C. C., 590," care Jewelers' Circular Weekly.

SALESMAN, 28, wishes position with jewelry or silverware house, in New York City; 11 years' with last house. Address "B.," 665 Jefferson Place, Bronx, New York.

COLORER, a first class man on all colors and solutions, desires steady position; jewelry preferred; references. Address C. Landensburg, 127 Ludlow St., New York.

STEADY SITUATION wanted by young man, good engraver; willing to learn other branches; work for moderate salary; write for particulars. "K.," 1104 Heyworth Bldg., Chicago, Ill.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 186," care Jewelers' Circular-Weekly.

AN EXPERIENCED modeler desires position or will execute and furnish models of original designs for jewelry and silverware. "M., 356," care Jewelers' Circular-Weekly.

YOUNG MAN, with 10 years' experience in fine retail store, wants position as traveling salesman; age 25 years; best references. "N., 535," care Jewelers' Circular-Weekly.

WATCHMAKER and salesman, good appearance, 20 years' experience at bench and counter; wages, $25 per week. Address "J. D., 584," care Jewelers' Circular-Weekly.

ENGRAVER; general letter and monogram engraver desires position; samples on request; can assist on jewelry repairing. L. Lowry, 108 Bleecker St., Gloversville, N. Y.

SALESMAN, 12 years with last house, wants manufacturer's line of jewelry for Chicago, St. Louis, Kansas City, etc.; reference. Z. Flomerfelt, 520 Olive St., St. Louis, Mo.

SALESMAN wants position with reliable jobbing, manufacturing or wholesale house; established trade in New York City and vicinity. "T. B., 578," care Jewelers' Circular-Weekly.

RETAIL SALESMAN of ability desires to correspond with a first class house; only those having a permanent position open need apply. "A., 508," care Jewelers' Circular-Weekly.

SALESMAN, experienced retail jewelry, desires a position; unquestioned references from two Fifth Ave. houses; willing to go out of city. A. E. Allen, 422 E. 159th St., New York.

WANTED, position as downtown messenger, by a young man, 20 years of age, who is familiar with the jewelry district; first class reference. "V., 505," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, neat appearance, desires position in wholesale or retail jewelry house; two years' experience, excellent references. "Ambitious, 506," care Jewelers' Circular-Weekly.

DIAMOND SETTER, young man, 21 years, can do little jewelry repairing or would like to work in a pawnshop; can furnish best of reference. J. Laitin, 2837 Atlantic Ave., Brooklyn, N. Y.

ENGRAVER; young man desires permanent position as assistant engraver; good script letterer on flat ware, etc.; samples on request; A1 reference. "R. B., 518," care Jewelers' Circular-Weekly.

FOREMAN for manufacturing jewelry shop, understands manufacturing thoroughly, also solutions, coloring, plating, etc.; three years' experience. "L. B., 579," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, good appearance, thoroughly experienced as a jewelry salesman, wishes position with wholesale or retail house; A1 references. "O. C., 589," care Jewelers' Circular-Weekly.

SALESMAN and watchmaker, 18 years' experience as salesman and optician; would assist on watch work; am capable of making estimates on repairs. C. D. Strang, 1045 Fulton St., Brooklyn, N. Y.

ENGRAVER; young man desires a position at engraving in jewelry store; reference referred to Mr. H. A. Bliss, care The Gorham Co., New York City. L. H. Ebel, 510 Bergen St., Brooklyn, N. Y.

JEWELER, having seven years' experience on diamond mountings and repairing, wishes position; speaks German and can furnish A1 references. Emil Schenck, 2863 Fulton St., Brooklyn, N. Y.

WATCHMAKER, also good clock and jewelry repairer, 15 years' experience, good worker, have all tools, wants position; speaks broken English. Address "German," 915 H St., N. W., Washington, D. C.

YOUNG MAN, 26, with some experience on all kinds of repairs, desires position as assistant watchmaker; has first class kit of tools including lathe; references. "B. D., 593," care Jewelers' Circular Weekly.

FIRST CLASS watchmaker, experienced and reliable on all kinds of work, wants position in New York or Brooklyn; A1 reference; salary not less than $22. "A. P., 557," care Jewelers' Circular Weekly.

SALESMAN for south or middle west, 10 years' experience with prominent manufacturers, open Jan. 1 for first class line; large acquaintance and unquestioned references. "Y., 586," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, young man, experienced in selling silverware and jewelry and knowing how to talk the same, seeks position; small salary to start. Address "K., 572," care Jewelers' Circular-Weekly.

BY FIRST CLASS watchmaker, jeweler, optician and plain engraver, all around man; competent on high grade watches, familiar with railroad inspection; good reference. "V. S., 569," care Jewelers' Circular-Weekly.

GRADUATE refractionist and good jobbing jeweler, age 25, thoroughly experienced, can act as salesman, take in jewelry, watches and optical repairs, etc., desires position; references. "A. R., 419," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler, manufacturer and repairer, wants steady position with first class house; 20 years' experience with the largest stores on Atlantic and Pacific coast. Answer "C. A. K., 573," care Jewelers' Circular-Weekly.

WATCHMAKER and refractionist of ability, expert in retinascopy, 15 years' experience, good salesman, good appearance, rimless mounter, shaper and adjuster to locate with good house in good city. "O., 291," care Jewelers' Circular Weekly.

SALESMAN, thoroughly experienced and well acquainted with jobbing and department store trade, will consider first class manufacturer's line Jan. 1, for New York; exceptional references. "Z., 587," care Jewelers' Circular-Weekly.

SALESMAN, thoroughly experienced, acquainted with jobbing and large department store trade, will consider manufacturer's line, Jan. 1, 1909; I desire to change so as to have New York office. Address "N., 378," care Jewelers' Circular-Weekly.

SALESMAN, 30 years old, 10 years' experience, best references, having a large following in middle west and east of New York, wants a diamond mounted or loose diamond line for Jan. 1; at present employed. Address "F. R., 570," care Jewelers' Circular-Weekly.

A THOROUGHLY competent watchmaker, of 20 years' experience, desires reliable position with first class jewelers, to take charge of all watch repairs, to serve on trade and willing to do good class clock repairing only if required. "W., 575," care Jewelers' Circular-Weekly.

A GENTLEMAN, with an established trade in the central west, at present representing one of the large silver houses, is open to 1909 engagement in either the silver or jewelry business; can furnish strong line of references. "Traveler, 596," care Jewelers' Circular-Weekly.

YOUNG MAN, 17, excellent references, desires position in jewelry, silverware or watch house, where close attention to business and conscientious effort will be appreciated; only slight experience but anxious to learn. Address "R. H., 431," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, fine engraver and salesman wants position by Nov. 1; best of reference; 15 years' experience; good habits; in good town west or south; wages, $25 per week, don't answer unless reliable and mean business. "J. E., 488," care Jewelers' Circular-Weekly.

ENGRAVER; position wanted by all around man, can do first class monograms and lettering and general ornamental engraving, cutting for enamel and chasing; am first class designer of jewelry, fraternity badges and emblems. Address I Miller, 2198 N. Francisco Ave., Chicago, Ill.

IF YOU WANT a good designer and engraver on all kinds of monograms, general watch, ring, jewelry and silverware engraving, one with experience to wait on trade when your engraving is slack, at a price you can afford to pay; you want a lady. Address "W. F., 457," care Jewelers' Circular-Weekly.

FIRST CLASS and reliable watchmaker, engraver and stone setter, 31 years old, 12 years' experience, competent on railroad and complicated work; single, speaks English and German, correct habits, have all tools, can furnish references from last employer. "D. P., 595," care Jewelers' Circular-Weekly.

WATCHMAKER and salesman, 22 years' experience, understands all fine and complicated watchwork and competent to take charge of watch department; only first class house need apply; state salary; best references. Address Hugo B. Schmidt, 2 Douglas Court, Davenport, Ia.

Side Lines Wanted.

WANTED, for next season, one large or several small lines of plated and gold goods for jobbing and department store trade in the middle west; years of experience and well acquainted. Address "R. G. G., 527," care Jewelers' Circular-Weekly.

JEWELRY LINES wanted on a commission basis by an experienced and responsible salesman making headquarters in New York City, for jobbing and department trade in New York City, Philadelphia, Baltimore and Washington, the following in rolled plate, fobs chains, link buttons, scarfpins, pin sets, bracelets, belt pins and brooches, also a 10 Kt. line of rings. "J., 538," care Jewelers' Circular-Weekly

ONE of the best-known successful travelers through south and Pacific coast cities, wishes to add one more line to his present one, on commission basis; 14 Kt. jewelry, or 14 Kt. or 10 Kt. novelties preferred. Address "T. S., 496," care Jewelers' Circular-Weekly.

SUCCESSFUL Chicago commission firm wants from Jan. 1, two or three strong manufacturers' lines of jewelry, sterling or specialties, also popular priced line of German silver mesh bags; now covering the jewelry and department store trade of the middle west and entire south; will be in Providence, Nov. 1. Address "S., 545," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

Help Wanted.

WANTED, a good, general engraver and jobbing jeweler. Kinsel & Petri, Columbus, Ga.

ENGRAVER WANTED, first class man, at once. Arthur A. Everts Co., 222 Main St., Dallas, Tex.

THE 14TH STREET STORE will engage women with experience in jewelry trade. Apply to Superintendent.

WANTED, engraver, lady, who will be willing to assist in store. Address Randolph & Mittendorf, Williamson, W. Va.

WORKMAN wanted who can engrave; send samples of engraving and salary wanted. Ries & Armstrong, Macon, Ga.

THE 14TH STREET STORE requires an experienced man engraver; steady position to right party. Apply to Superintendent.

WANTED, at once, first class manufacturing jeweler and engraver; steady job to good man. Geo. Wettstein, Cedar Rapids, Ia.

WATCHMAKER, young man, to do watch work and wait on trade in retail store. Address "O., 598," care Jewelers' Circular-Weekly.

WANTED in south, competent watchmaker and engraver, two men; positions permanent. "South, 561," care Jewelers' Circular-Weekly.

WANTED, first class jeweler and engraver, for four months; must furnish best of references. J. Fuhrman, 95 N. Pearl St., Albany, N. Y.

JEWELER WANTED, good repairer and stone setter, one who has worked in trade repair shop preferred. Address P. O. Box 296, Wilkes-Barre, Pa.

WANTED, a good jewelry repairer who can engrave; good position for the right man. A. Walter's Sons, 155 Newark Ave., Jersey City, N. J.

WANTED, engraver, jeweler and salesman; permanent, $18 per week; refcrences required. Address "Z. A., 559," care Jewelers' Circular-Weekly.

A1 WATCHMAKER and engraver; permanent place. Laurel Jewelry Co., Laurel, Miss.

SALESMAN for southern trade to handle an A1 line of diamond and gold rings and jewelry; must have good reference. Box 553, care Jewelers' Circular-Weekly.

HIGH CLASS, up-to-date combination man, must be expert watchmaker and optician; do not answer unless absolutely the best, and can furnish iron-clad references as regards honesty, integrity, etc.; state salary to start; permanent position to right party. Address "V. V., 546," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver for permanent position in southern city; send samples of engraving and references. "G., 522," care Jewelers' Circular-Weekly.

WANTED, watchmaker, one who can engrave; state wages expected and reference; permanent position to right man. "Competent, 396," care Jewelers' Circular-Weekly.

WANTED, a good jeweler on repair work, who can also do engraving; fine steady position for man capable of waiting on trade. "A. H., 537," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, fair engraver, jeweler and salesman; town near New York; good salary; permanent, references. "D., 558," care Jewelers' Circular-Weekly

OPTICIAN; registered optician in city retail store, who can make himself generally useful; state age and salary expected. "Refractionist, 565," care Jewelers' Circular-Weekly.

JEWELER and clock repairer; good wages and steady employment; state salary expected in first letter; situation open now. C. V. L. Pitts & Son, P. O. Box 983, Kingston, N. Y.

WANTED, at once, first class watchmaker and engraver; permanent position for right party; send sample of engraving, also references. Swope Nehf Jewelry Co., Terre Haute, Ind.

WANTED, man to take charge of hanging mission clock department on contract basis; must be familiar with assembling, etc. Address "A. S., 511," care Jewelers' Circular-Weekly.

WANTED, at once, first class jeweler who can do watch work; permanent position; state salary and give references in first letter. Address "S., 486," care Jewelers' Circular-Weekly.

LAPIDARY, capable, all around facet worker; steady position. H. E. Alsterlund & Co., Boston, Mass.

$30 A WEEK to competent watchmaker on railroad watches, who is also jeweler and engraver; state full particulars. Address J. L. Kerr, Cristobal, Canal Zone, Republic of Panama.

WATCHMAKER and engraver; permanent position from Nov. 1; leading store, Hudson River city of 30,000; good hours, convenient, healthy workroom. Communicate, Box 983, Kingston, N. Y.

WANTED, a first class railroad watchmaker; permanent position to right man; no cigarette, pipe slave or drinker; reliable and dependable man. Address "A1, 526," care Jewelers' Circular-Weekly.

WANTED, by Nov. 1, a strictly first class engraver and jeweler, young man preferred; permanent position to right party; state salary and send references. The Blake Jewelry Co., Hot Springs, Ark.

WATCHMAKER who can engrave and is willing to wait at counter in town in western Pennsylvania; permanent position for good man; wages, $20 per week. Apply H. O. Hurlburt & Sons, 14 S. 10th St., Philadelphia, Pa.

WATCHMAKER wanted; A1 position to the right party; $20 per week is offered; must furnish best references; steady position. M. Rothstein, 529 Main St., Johnstown, Pa.

WATCHMAKER, Nov. 1; must be first class; permanent position to right man; good pay; must own tools; send references, state age and experience in first letter, also what wages expected. H. E. Adams, Tampa, Fla.

COMPETENT watchmaker and engraver; permanent position and suitable salary to the right man; first class house; send copy of references from last employer, also sample of engraving. K. Falkenberg, Walla Walla, Wash.

SALESMAN WANTED, experienced in precious stones and jewelry line, to travel in the west; highest references required; state salary and full particulars; permanent position. "B. M. C., 507," care Jewelers' Circular-Weekly.

FREE; three months' free instruction on practical work under two of the best engravers in the country open to several young men who now have elementary knowledge. Address, immediately, Arts and Crafts Shop, Indianapolis, Ind.

THE 14TH STREET STORE requires an experienced diamond and watch salesman; one who is also capable of taking charge of repair department preferred; steady position and highest salary paid to the right party. Apply to Superintendent.

WANTED, a young man as salesman; one who is acquainted with the eastern trade and has had some experience in the precious and imitation stone business preferred. Address "I., 542" care Jewelers' Circular-Weekly.

RELIABLE young man as salesman and assistant watchmaker and jeweler; one who can engrave and has some knowledge of the optical business preferred; send photo, references and full particulars in first letter and state salary wanted. The Chambers & Stewart Co., Mt. Clemens, Mich.

JEWELRY FOREMAN, experienced man, for New York factory, to make cheap 10 karat solid gold jewelry; must thoroughly understand every branch in this line; only those having held such position before need apply; good opportunity for the right party; answers treated in strict confidence. Address "Opportunity, 466," care Jewelers' Circular-Weekly

WANTED, Jan. 1, salesman for well known line of silver plated flat ware, for Minnesota, Iowa, Missouri and adjacent territory; applications will be considered only from those who have established trade in this territory and who are familiar with similar lines; state age, experience, salary wanted, references, etc. Address "Z., 591," care Jewelers' Circular-Weekly.

WANTED, Jan 1, salesman to represent a leading eastern gold manufacturer to call on western jobbing trade; high class man only; probably the best open position of the season. Address "H., 540," care Jewelers' Circular-Weekly.

WANTED, at once, watchmaker and engraver, or jeweler and engraver, one willing to assist generally; salary $20 to $25 per week, according to ability; position permanent; send samples of engraving and references in first letter. Ben Guider, Vicksburg, Miss.

Business Opportunities.

WANTED, a partner in an old established, well paying jewelry business in the best business section of Atlantic City, N. J. For full details address "I. S., 566," care Jewelers' Circular-Weekly.

JEWELRY STORE for sale in good town in Illinois; chance of a lifetime for good, live man; stock invoices $2,000; good reasons for selling. Address "K., 514," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

CASH FOR WATCHES, jewelry and diamonds; send them at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Chicago, Ill.

RIGHT NOW, before Christmas, $1,000 buys jewelry and optical business; booming glass manufacturing town: population, 2,500; monthly pay, $30,000; established six years; no opposition; good repair trade. Address V. Cowles, Point Marion, Pa.

FIFTY GROSS gold plated collar pins, six different patterns, $9 per gross, less 10 per cent. cash with order; not less than half gross lots; goods that were bought at less than half the cost to manufacture; be quick before they are all sold. Dan I. Murray, 3 Maiden Lane, New York.

FOR SALE, a good pawnbroking and jewelry business in southern town of 60,000, making good money; stock of jewelry and pledges, $12,000 to $15,000; good chance here for right man; good reason for selling. Address "Good Opportunity, 576," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store, stock and fixtures in good New York State city; population, 10,000; finest location in town with excellent optical and repair business; stock could be reduced if necessary; fine opportunity for a good, up-to-date business man. Address "P. R., 552," care Jewelers' Circular-Weekly.

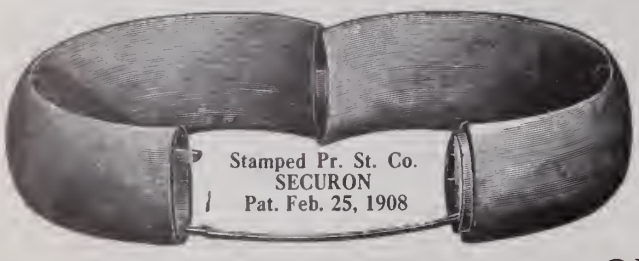
FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; references. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

I HAVE the dies and business; have you shop for sterling that can handle $30,000 more business per year? You make and bill the goods, I will send the business. "V., 460," care Jewelers' Circular-Weekly.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

(*Continued on page* 108.)

Incomparable for Creating Pleased Customers



"GERALDINE FARRAR"

BRACELETS

Satisfying

QUALITY and FINISH

Made in High Grade Gold Filled in hundreds of desirable styles

Ask Your Jobber for Samples

Guide and Safety Guard
TO PREVENT FALLING OFF OR LOSING
SELLS IT

PROVIDENCE STOCK CO., 100 Stewart St., PROVIDENCE, R. I.
11 Maiden Lane, - NEW YORK
131 Wabash Avenue, - CHICAGO

LADY LESCHOT



The up-to-date Swiss Chatelaine Watch, made in gold, silver and gun metal.
Also fine, extra-flat, Ladies' Gold Watches, decorated and enameled in latest styles.
Every watch warranted.
Material on hand.
Ask for a memorandum.



ALBERT LESCHOT

IMPORTER AND MANUFACTURER 65 NASSAU STREET, NEW YORK

"Gems and Precious Stones"

Their CHARACTERISTICS, LOCALITIES OF PRODUCTION TESTS and some CURRENT LITERATURE

A New Book on a New Plan. Tabulated, Concise, Authoritative.
A Handy Manual for Every Jeweler.

Cloth, Postpaid, $1.00

PUBLISHED BY

THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John St., New York

Special Notices.

(*Continued from page* 107.)

BUSINESS OPPORTUNITIES.—Continued.

FOR SALE, half interest in an old, well established, big paying jewelry business located in a beautiful and healtby southwestern city of 20,000 or more population and good outside country to draw from; enjoying a fashionable trade with finest seleeted stock and fixtures; finest store in this seetion; business in A1 standing commercially as well as with its customers; made money during panie; finest opportunity for good, lively man with $15,000 to $16,000 cash; siekness eause for selling. Address "T., 317," eare Jewelers' Cireular-Weekly.

CANON CITY, COLO., population 10,000, the healthiest city in the United States, offers for sale a prosperous and beautiful jewelry store, located in the business center on main street; all new mahogany fixtures; art glass window; price $1,000, including all the fixtures, safe and part of stock; complete with all the stock, $3,000. G. L. Gunther, Canon City, Colo.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

SAFE, largest made, fire and burglar proof, large double ehests, eost $1,500, will sell for $400; get speeifieations; other sizes also. Ohio Safe Co., 905 Freeman Ave., Cineinnati, O.

FOR SALE, good chain stock of jewelry and fixtures, also stationery and offiee supplies; reason for selling, poor healtb. For particulars write "H. A., 410," eare Jewelers' Cireular-Weekly.

DIAMONDS, eash bargains, sizes ¼ to ¾ carat, $69 per carat; about 40 diamonds left; very desirable. Rubenstein Bros., diamond cutters, 14 Maiden Lane, New York; Telephone, Cortlandt 1624.

FOR SALE, pair of bullion balanees, capable of weighing to 1,000 ounces, made by Troemner of Philadelphia; 26 inch beam, 8 inch pan rests, brass scoop, leveling serew feet, mahogany and glass case with drawer complete; are in good eondition and will sell at about balf the priee when new. Apply W. H. Williams, 709 Sansom St., Philadelphia, Pa.

To Let.

DESK ROOM or window spaee to let, fine light. Inquire Room 41, 68 Nassau St., New York.

DESK ROOM to let in large light office. Inquire Room 106, 10th Floor, 1 Maiden Lane, New York.

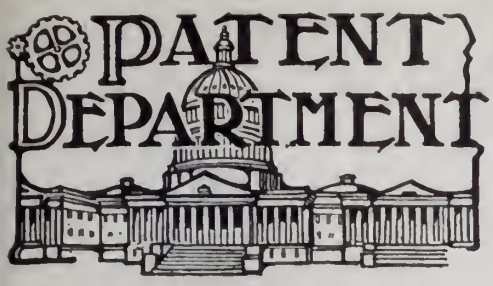
DESIRABLE space for rent for watchmaker in best located building in Chicago; rent moderate. Address E. C. Jacob, 806 Columbus Memorial Bldg., Chicago, Ill.

LOFT, 1,500 square feet, equipped with machinery for jewelry or light manufacturing; eheap; elevator serviee. Address "X. C., 581," eare Jewelers' Cireular-Weekly.

UNEXCELLED furnished desk and safe privileges, also private partitioned offiee with rolltop desk, suitable for watchmaker, engraver, setter or stone broker. Inquire of Superintendent, Coekroft Building, 71 Nassau St., New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.



[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF OCT. 13, 1908

900,833. FOUNTAIN-PEN. Alonzo T. Cross, Providence, R. I. Filed Aug. 21, 1906. Serial No. 331,517. Renewed May 14, 1908. Serial No. 432,902.

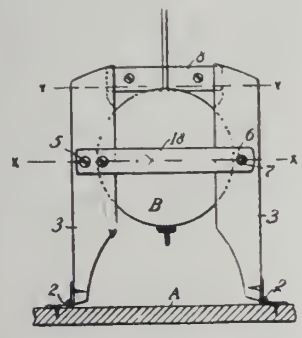
A fountain-pen provided with an ink-duct adapted for the passage of ink from the reservoir to the



writing pen, and having an air-duct leading upward to the ink reservoir, and an automatic valve adapted to close the air-duct, to regulate the flow of ink to the pen.

900,855. ATTACHMENT FOR CLOCKS. Ernest A. Hummel, St. Paul, Minn., assignor to Albert L. Haman, St. Paul, Minn. Filed June 29, 1907. Serial No. 381,469.

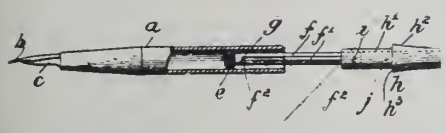
In combination with the pendulum of a clock, a pair of members movably supported adjacent



thereto and formed with grooves to receive the opposite sides of said pendulum, means holding said members locked together with the pendulum fitted in said grooves, and a stationary block secured between and engaging with said members to hold the same rigid and in locking position.

900,944. FOUNTAIN-PEN. Jacob J. Mead, New York, assignor to the Mead Fountain Pen Co. Filed Nov. 2, 1907. Serial No. 400,413.

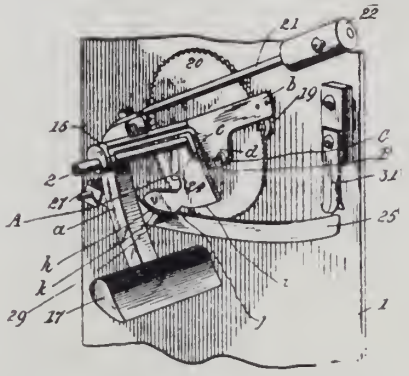
In a fountain-pen, the combination with a barrel,



a feeder and a point, of a piston fitted to and mounted in said barrel, a stem having a longitudinal slot therein and branch slots forming therewith a part of a bayonet joint, whereby said piston may be reciprocated, and a sleeve carrying a pin seated in said longitudinal slot and adapted to enter said branch slots, mounted on said stem and exposed exteriorly of the pen, whereby said sleeve may be reciprocated with said stem or independently thereof.

901,050. ELECTRIC CLOCK. Charles H. White, Sparrows Point, Md. Filed April 24, 1907. Serial No. 369,928.

In an electric clock, the minute arbor thereof provided with a tight ratchet wheel, a rocker which is loose on the arbor having an extended weighted arm and carrying a pawl which engages with the teeth of the ratchet wheel together with a shank bearing an armature, a cam suspended loosely from the arbor, an independent spring-



held lever having a notch therein to receive the cam, means to communicate motion from the rocker to the cam and thereby in the vibratory motion of the rocker, throw the cam into and out of the said notch, combined with a magnet and a contact plate for the notched lever, the said magnet notched lever and contact plate being in an electric circuit.

DESIGNS.

39,613. BADGE. John P. Mullally, Indianapolis, Ind. Filed Aug. 24, 1908. Serial No.



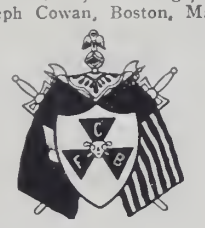
450,120. Term of patent 7 years.

39,614. BADGE. Burton Thompson, New York. Filed Aug. 27, 1908. Serial No. 450,596.



Term of patent 3½ years.

39,615. BADGE OR SIMILAR ARTICLE. Oscar W. Gray, Cambridge, Mass., assignor to Joseph Cowan, Boston, Mass. Filed Aug.



1, 1908. Serial No. 446,499. Term of patent 7 years.

39,616. WATCH-CHARM OR SIMILAR ARTI-



CLE. Maurice J. Wohl, New York, assignor to the Economy Electric Co. Filed June 16, 1908. Serial No. 438,867. Term of patent 14 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

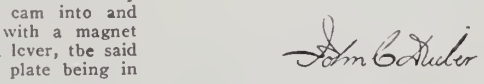
"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED OCT. 13, 1908.

Ser. No. **32,435.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) The Hampden Watch Co., Canton, O. Filed Jan. 25, 1908.



Particular description of goods.—Watches and watch movements and parts thereof.

Ser. No. **36,639.** (CLASS 37. PAPER AND STATIONERY.) L. E. Waterman Co., New York. Filed Aug. 13, 1908.



Particular description of goods.—Safety-clips for fountain-pens and pencils.

BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF SEPT. 30, 1908.

13,829. TIME-RECORDERS. C. Mercier, London. June 14.

Relates to modifications in the type-wheels and the platen and strip-feed mechanism of time-recording apparatus for workmen, etc. The operating-lever 15 has a baffle box 35, Figs. I. and IV., for the thumb-piece 37, to prevent insertion of wire or tampering, and has pivoted catches 13, 29 for operating the platen and winding-on drum. The platen consists of a plunger 4 resting on a piston 7 having a tubular extension enclosing the operating-spring 9, the piston being lowered by a shouldered catch 13 till this is tripped by the incline 19; the spring then operates the platen with unvarying force. A washer 22, loose on a stud 23 and attached to the spring, rotates at each stroke and distributes the wear on the piston 7. The spring catch 29 pivoted to the lever 15 engages a series of holes 32 in the drum 28 so as to feed the strip at each stroke. The index type 24 on the second printing-dial is mounted movably against a spring 25, as shown, so as to yield on being struck in order to ensure even impression. The type-dial 1 fits on studs on the flange 62, Fig. II.*b*, of a conical sleeve 61 fitting on the hub of the pinion 58 and having a key engaging a slot in the hub of the clock hand 57. In the second form of the invention, the force of the platen stroke is mainly controlled by a strong spring 51 acting on a bolt 50, which must be thrust back by

JERSEMANN & WAGNER

Manufacturers of

Cases for Jewelry and Silverware



Pat. May 5, 1908.

Display Stands, Fancy Trays and Novelties
(Original Designs)

Trays and Fittings for WINDOWS and Show Cases,
Travelers' Trays and Cases of all kinds

Having our own woodworking plant we can guarantee speedy delivery

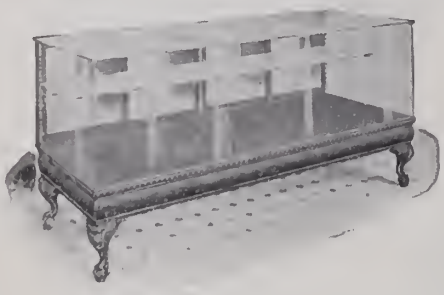
Write for samples and estimates.

ALWAYS SOMETHING NEW TO SHOW.

No. 105 MAIDEN LANE, NEW YORK, N. Y.



Pat. Feb. 12, 1907.

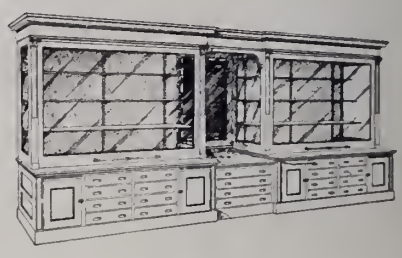


"American Beauty" Table Display Case No. 0408

Have you ever considered that the interest on $1,000 in modern fixtures means an outlay of only $50 per annum?

That it also means
SUCCESS?

We can show you how to fit up the store in the right manner and at a small cost. Write for Catalogue and information.



Wall Case No. 0216

GRAND RAPIDS SHOW CASE CO.

GRAND RAPIDS, MICH.

Branch Factory: LUTKE MANUFACTURING COMPANY, Portland, Ore.

New York Office and Showroom: 750 BROADWAY
St. Louis Office and Showroom: 1331 WASHINGTON AVE.
San Francisco Office and Showroom: 576 MISSION ST.
} UNDER OUR OWN MANAGEMENT.

THE LARGEST SHOW CASE PLANT IN THE WORLD.

FACTS SPEAK LOUDER THAN WORDS



Let us prove to you that we always make large profits.

Having made the auction business a lifetime study, our methods are original.

Our past record will demonstrate what we are capable of doing, and we ask the Trade to carefully investigate regarding the ability of the person or persons whom they might employ, if they value their interests.

Very best of references and daily paper notices given in correspondence.

We also pay highest cash price for jewelry stocks.

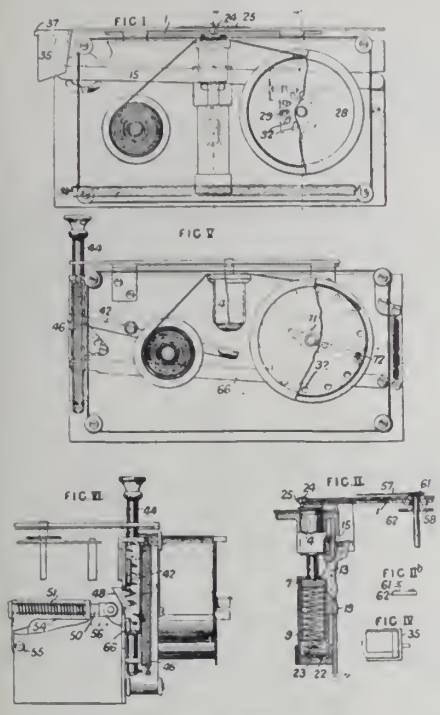
GOTTLIEB, ENGELS & CO.

400-1-2 Boyce Building

CHICAGO, ILLINOIS

Established 1885 Tel. Randolph 1254

the incline 48; the weighted lever 42 is then thrown up against the heavy platen 4. The operating plunger 44 is returned by a spring 46, the carriage 54 of the spring bolt 50 being turned round its pivot 55, and falling back on the stop 56.



The strip-feed lever 66 is pivoted to an arm 71 loose on the drum spindle and having a spring 72, the bent end of which drops into a series of apertures 32 in the drum so as to feed the strip at each stroke.

Complete specifications accepted Sept. 23, 1908. 1907.

20,380. ELECTRICAL CLOCK. SCHNEIDER.

1908.

10,576. APPLIANCE FOR EXAMINING THE EYE. DAVIDSON.

11,148. BRACELET. LOHMULLER.

Applications filed Sept. 14 *to Sept.* 19, 1908.

19,244. TIME-RECORDER. M. J. ADAMS, Stocksfield-on-Tyne.

19,256. CURLING-TONGS. E. C. DAVIS, London.

19,257. COLLAR-BUTTON. HEINRICH SCHAFFRATH, London. Complete specification.

19,287. CARVING-FORK-GUARD. GEORGE LUNT, London.

19,295. SUN DIAL. W. M. HOMAN, London. Complete specification.

19,377. PURSE. JOHN MACIVOR, London.

19,392. EYEGLASSES. J. G. NEIL, London.

19,423. FASTENING FOR PENDANTS. H. J. WILLIAMSON and ALBERT GLEADALL, Birmingham.

19,458. CLOCK. E. J. D. NEWITT, A. B. WEBBER and the STANDARD TIME CO., LTD., London.

19,515. CUFF LINKS. WILHELM ASSMUS. London.

19,556. CARVING-FORK. C. W. GIFFORD, Loughboro.

19,685. PURSES, WATCH-HOLDERS, ETC. H. O. WORRALS, Birmingham.

19,698. BRACELET. M. H. BERLYN, Birmingham.

19,715. HAT-PIN. ANNA KRUGER, London.

The Madison Jewelry Co., Madison, Ga., has completed alterations to its new quarters, adjoining the post-office at that place. The improvements make the establishment one of the most attractive in that town. D. S. Davies, formerly of New York, will be watchmaker and optician for the concern.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Oct. 13, 1891.

460,957. WATCH REGULATOR. ARMAND DUCOMMUN, Chippewa Falls, Wis.

460,963. ELECTRIC CLOCK SYSTEM. H. J. HAIGHT, New York.

461,126. INKSTAND. W. G. COLLINS, East Orange, N. J.

461,148. WATCHMAKER'S TOOL. JACOB FISHER, Elizabethtown, assignor to E. F. Bowman, Lancaster, Pa.

461,216. ENGRAVER'S VISE. WILLIAM FAUSTMANN, Brooklyn, N. Y., assignor to Hammel, Riglander & Co., New York.

461,279. TIME-RECORDER. F. W. SCHIEFER, Buffalo, N. Y.

461,315. CLOCK-STRIKING MECHANISM. C. E. BURNHAM, White Plains, N. Y.

461,319. COLLAR AND NECKTIE HOLDER. J. F. CARRUTHERS, Winnipeg, Canada.

461,320. TEST-TYPE FOR OPTICIANS. EDWARD and LOUIS CLAUDEL, New Orleans, La.

461,322. WATCH-JEWEL HOLDER. F. R. CUNNINGHAM, Ware, Mass., assignor to A. F. Richardson, same place.

461,326. KEY-RING. L. M. DEVORE, Freeport, Ill.

461,364. SPECTACLE-BRIDGE. THOMAS MCBRIDE, Philadelphia, Pa., and EBENEZER FISHER, Kincardine, Canada.

461,389. TELESCOPE. JOHN PAOLI, Hoboken, N. J.

461,393. WATCHMAKER'S PLIERS. F. C. RIES, Macon, Ga.

Designs issued Oct. 9, 1894, *for* 14 *years.*

23,682. DRINKING CUP. C. L. INGALLS, Lowell, Mass., assignor of one-half to O. P. Davis, same place.

23,684. RING. FREDERIC ECAUBERT, Brooklyn, N. Y.

Design issued Oct. 15, 1901, *for* 7 *years.*

35,180. HANDLE FOR SPOONS, ETC. W. C. CODMAN, Providence, R. I., assignor to the Gorham Co., same place.

Atlanta, Ga.

John W. Murrell, who has been connected with the retail jewelry business for many years, is now associated with the business of Harry L. Dix, Inc., in the Candler building.

Homer K. Neer, well known among the young jewelers of Atlanta, recently bought an interest in the business of the Eugene V. Haynes Co., and is now connected with this firm.

The second annual convention of the National Society for the Promotion of Industrial Education will be held in this city, Nov. 19, 20 and 21, 1908. The headquarters of the society will be at the Piedmont Hotel, where the banquet will be held on Thursday evening. The meetings of the convention will be at the State Capitol, House of Representatives. The exhibition of work by pupils of the trade schools will be arranged in the corridors of the State Capitol, surrounding the House of Representatives.

August Warren, formerly of A. Warren & Son, opened a new store in Calumet, Mich., Oct. 12, under the style of the Warren Jewelry Co. Mr. Warren's new business is at 321 Fifth St., where he is carrying an exceedingly large stock of jewelry, watches, silverware, cut glass, clocks and kindred lines. He is making a feature of his repairing department, which is under his personal charge.

Lancaster, Pa.

Cyrus Kline is in Boston, visiting his brother.

Howard Forrest is on a trip to New York and Rochester.

H. F. Yergey, Columbia, has been visiting Philadelphia.

J. M. Kreider, Ephrata, has installed a fine burglar-proof safe in his store.

I. W. Davidson, of the Jewelers Board of Trade, New York, paid a visit to Lancaster last week.

I. M. Fein, a Reisville (N. C.) jeweler and optician, who is north on a pleasure trip, was in Lancaster last week.

G. William Reisner, manufacturing jeweler, has returned from a trip through the Cumberland Valley, Pennsylvania.

Howard Overdeer, late with Foster & Cochran, has re-entered the service of Ezra F. Bowman's Sons as an engraver.

Miss Jeannetta M. Wrey, 28 years old, for years employed at the Hamilton Watch Factory, died Oct. 14, from consumption.

Frank Patton, who went to Colorado six months ago, suffering from pulmonary troubles, has returned home in excellent health.

C. E. Foose, of the Non-Retailing Co., is home from a western trip. Howard Detterlein, of the same firm, is visiting eastern Pennsylvania.

S. Kurtz Zook, who retired from the presidency of the Retail Merchants' Association at the annual meeting, Oct. 13, gave an interesting talk on the work accomplished during the past year.

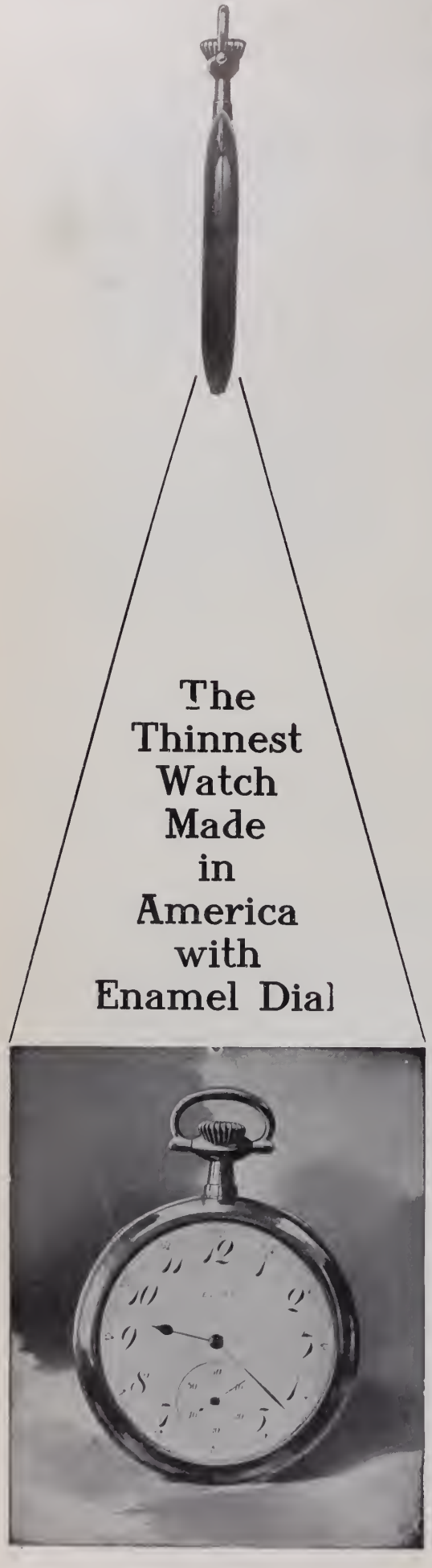
Frank A. Dietz and John L. Kohr, students of the Ezra F. Bowman Technical School, have been spending a week at Atlantic City, N. J. John A. Shober has returned from a trip to New York.

The people whose watches and jewelry W. T. Gardner had in his possession when he closed his store here and departed for Kalamazoo, Mich., may be interested in knowing that he has just been located in Chicago. None of his creditors appear willing to go to the trouble and expense of starting proceedings to bring him back to Lancaster.

Among the jewelers in Lancaster last week were J. H. Sensenig and C. E. Hinkle, New Holland; H. Frank Maurer, Strasburg, Pa.; A. K. Brubaker and H. L. Oberlin, of Oberlin Bros., Columbia, Pa.; Frederick Matthias, Millersville, Pa.; Victor Burdell, Scranton, Pa.; Oscar Jones, Trenton, N. J.; Charles Leibman, Wilmington, Del.; Julius Ferris, Columbus, O.; John P. Porter, Milwaukee, Wis.

C. L. Taylor will hereafter conduct the business of Taylor & Klar, Dennison, O.

"Christmas Suggestions for Gift Givers" is the title of a very attractive booklet which the Peninsular Engraving Co., Detroit, Mich., have issued. It is finely printed on enameled paper, and contains a number of beautiful plates in natural colors, showing enameled and stone-mounted jewelry and other plates of silver novelties and watches. These booklets are supplied in quantities to the better class of retail jewelers for distribution to their customers.



The Thinnest Watch Made in America with Enamel Dial

Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden Lane
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

The Theory and Practice of Clockmaking.

By Sir Henry Hardinge Cunynghame, K.C.B., in the *London Watchmaker*.

PART I.

THE mysterious character of time has led philosophers to wonder how far its existence is real, or, at least, how far it is in reality, as we understand it. These views culminated in the opinion of Kant, who treated time as a mere form or condition of



FIG. 1.

human receptivity, so that as apart from sentient beings time had no existence at all.

I have not time here to follow the interesting train of reasoning by which the great thinker sought to show the subjective character of time, but I may briefly say that he considered his conclusions established by the fact that time of itself cannot be conceived apart from other things, and that it

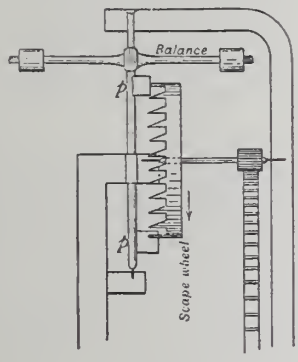


FIG. 2.

has no material objectivity. ("Critique of Pure Reason," Part 1, Sec. 2.)

Those whose method of thinking leads them away from abstract speculation will, no doubt, deride these views. For them matter is matter and time is time, and they wish to know nothing more about them.

And for the practical clockmaker this view must be sufficient. To him time is a reality, and his art is directed to find means for its measurement.

To this end we must endeavor to determine a standard of measurement for time. A number at once present themselves. The speed of thought might be a standard, were it not so uncertain. We might watch chemical changes, or the growth of animals or plants. But, of all the changes which go on around us, and on which we might base our standard of time, none appears more suitable than the motion of matter through space. And of all the bodies in motion, and modes of motion, none appears more suitable than the rotation of the earth upon its axis. From historical and astronomical considerations, which it would be out of place to consider here, it appears probable that the velocity of spin of the earth upon its axis is uniform. If it changes, and some think that its velocity does change, then such variation in its rate of speed is exceedingly small, and for our purposes inappreciable. So smooth and steady is this spin in space that we can detect no irregularity, and it has always been selected as the standard of measurement of time.

Since the spin of the earth upon its axis is regular, it follows that the stars ought to pass the meridian uniformly, and in regular order. And this would be the case if the earth's axis were always parallel to itself in space. But this is not so. Just as a top, when it spins, not only turns, but also "wobbles" round on its point, so the earth's axis slowly revolves in a cone making a complete revolution in 40,000 years. Whence it happens, that each year the place of the stars slowly varies.

For the purpose of clockmaking, however, we may treat the sidereal revolution of the stars as constant.

It has been customary from the earliest ages, among the Chaldeans and the Egyptians, to treat the complete days as divided into 24 hours, divided into three watches of eight hours each, commencing at midnight.

The Greeks adopted a different system. They divided the day, from sunrise to sunset, into 12 hours; and likewise the night. Whence it followed that the length of the Greek hour and day constantly varied—whereas the Egyptian is uniform.

The division into 60 minutes and 60 seconds is derived from the ancient nations—especially the Greeks. For it must be remembered that our present decimal notation was quite unknown to the Greeks.

Even in such a work as the great syntax of Ptolemy, all the calculations are made in 60th parts, not in decimals. And hence, minutes and seconds were also used in the computation of time. When the decimal system, first adumbrated by Archimedes, developed by the Arabians, and then reintroduced into Europe, came into vogue, the measurement of time was left unchanged.

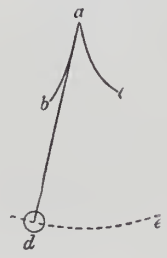


FIG. 3.

And we inherit from the Greeks our minutes and seconds of time.

The sidereal day is divided into 24 hours, each of 60 minutes, and each minute contains 60 seconds. Such a system would, however, be inconvenient for popular use. In that case the hours of the day would depend upon the meridian passage of the stars, not upon the meridian passage of the sun. For, of course, as the earth while it rotates on its axis, turns round the sun, S, in the same direction, while it makes 366 rotations on its axis as compared with the fixed stars, it only makes 365 as compared with the sun. If, therefore, the sun and a star are in a line, when viewed from the earth, then when the earth has made one revolution as compared with the stars it will have made more than a rotation as compared with the sun.

This may be seen from Fig. 1. The lines to the fixed star, E S, E′ S′ may be treated as parallel, owing to the immense distance of the star, which makes the want of parallelism between E S and E′ S′ incapable of being measured even by delicate telescopes. Whence, then, it is clear that the sidereal day, or the earth's time of turning once on its axis with regard to the star is shorter than its time of turning on its axis with regard to the sun, by the angle E L E′, where E E′ is the amount traveled by the earth in a day. And it is also clear



The above reproduction of a photograph taken in front of our factory at Waterbury, Conn., will serve to acquaint the readers of "The Jewelers' Circular" with the Missionary-Salesmen of the New England Watch Company.

Beginning with the back row, and reading from left to right, the names of the men and their territories are as follows: John Cruess, New York State; S. R. Warner, Minnesota, Wisconsin and the Dakotas; H. C. Warner, West Virginia, Ohio, Kentucky and Tennessee; W. J. Butterfield, Chicago; F. Van Olinda, Pennsylvania; second row, R. C. Vaughn, Illinois; R. P. Clark, Indiana and Michigan; A. L. Atkins, Sales Manager; Carl Wolff, Kansas, Missouri and Oklahoma; front row, W. C. Gretter, South Atlantic and Gulf States; D. H. Raymond, Iowa and Nebraska; W. P. Gretter, Jr., Assistant Sales Manager; L. E. Gretter, New England States; Everett T. Allen, New Jersey, Delaware and Maryland; bottom step, W. L. Hough, New York City.

In addition to those whose pictures are given, Messrs. E. N. Holland, covering Arkansas and Texas, and Harry C. Birch, whose territory is in the principal cities of the South, are also connected with the Waterbury Office.

Burr W. Freer is Pacific Coast representative, with offices at 717 Market Street, San Francisco.

These men are in convention this week at the Waterbury office, but will soon be in their respective territories again, ready to serve you.

The New England Watch Co.

Waterbury, Conn.

that the angle E S E' is 1 365th part of 360°, whence then the lag of the sun among the fixed stars will be 24 365ths hours daily, or nearly three minutes 56 seconds. Moreover, since the path of the sun round the earth is an ellipse, with the sun not in the center, but in one of the foci, it will follow that sun time constantly varies, the day of 24 hours being rather shorter in Winter than in Summer.

In order to get rid of this inconvenience it is customary to take as our measure of

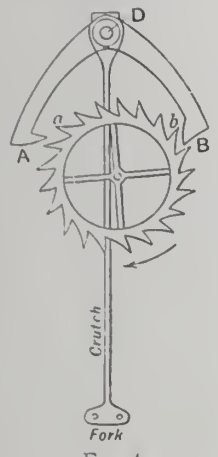


Fig. 4.

time an imaginary "mean" sun, which is supposed to go round the earth in 24 hours at a uniform speed. It takes 365 days six hours nine minutes 9.6 seconds of civil time for the earth to make the complete circuit of its path. Hence, then, the sidereal day, or time of revolution of a star round the earth to the same meridian, that is to say 24 hours of sidereal time is 23 hours 56 minutes 49 seconds of civil time.

From this it, of course, follows that the sidereal hour, minute and second are shorter than the civil hour, minute and second, so that a civil clock does not keep the same time as a sidereal clock, of which the pendulum is shorter.

On April 15 the sidereal and civil time agree, thence onward the sidereal day is

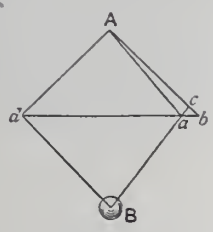


Fig. 5.

shorter than the civil day. True sun time, that is, the time shown by the apparent sun, will, of course, be different again from civil time. But apparent sun time is not used. All that is done is to note the civil mean time on which the apparent sun is on the meridian. This is 12 o'clock mean time on April 15. After that, the sun's shadow on the dial (that is, apparent time) is in advance of mean time till again they become the same. Tables are given in nautical almanacs for correcting mean time into sidereal time, and *vice versa*, and also the variation of time is given, that is to say, the civil time for every day of the year while the apparent sun is on the meridian.

I do not propose to go into the history of clocks, because it has been made the subject of many books, among which I may mention the fine work of F. J. Britten on "Old Clocks and Watches and Their Makers." (London: B. T. Batsford, 1904.)

It does not seem certain that anything of the nature of a modern clock existed in Europe until the early part of the 14th century. From that time onwards for about 300 years clocks were constructed in various churches and abbeys. They were all upon one system. It is difficult to divine who was the inventor of these clocks. In England a monk of Glastonbury, Peter Lightfoot, seems to have been our earliest clockmaker, and a clock made by him for the Abbey still exists.

At the dissolution of the monasteries the clock and works were transferred to Wells Cathedral, where the dial now remains. The inside was renovated in 1835, but the works, which are now about 580 years old, are still going at the museum in South Kensington.

The working of this curious old clock will be understood from the adjoining diagram. A crown-wheel, which is so called from the shape of its teeth, is mounted on a shaft, in bearings, and caused to revolve by means of a weight or spring. A shaft carries two leaves or pallets, *p p* (Fig. 2). These engage the teeth of the crown wheel so that, as it revolves, the pallets are alternately pushed to and fro, causing a reciprocating motion to be given to the shaft. In order to slow down this reciprocating, a balance is fastened to it, with weights at the ends. It is clear that at each reciprocation two forces meet and oppose one another, viz., that produced by the push of the point of the teeth against the pallet, and that produced by the inertia of the staff, which swinging the other way, presses the pallet against the tooth. The former at last overcome the latter, because it has the constant pull of gravity for its cause, while the other has only the inertia of the balls which is gradually exhausted. As soon as that takes place, the balls swing the other way, the crown wheel advances a step and the movement is repeated.

This movement is called an escapement. The principle of it to let the teeth of the crown-wheel "escape" at intervals from the clutch of the pallet. If the wheel has 30 teeth and the weights swing once in a second, the wheel will rotate once in a minute, and then, by means of cogwheels or some equivalent device, its motion can be communicated to the hands of a clock, or made to release other trains of wheels, which cause figures to move and perform the motions of ringing bells or riding round, which were so popular in olden days, and the taste for which, in our days, has passed away.

It will, of course, be seen that this escapement was scientifically imperfect. If the clock became stiff or clogged the driving weight was less effective to move it, hence the impulse diminished. The resistance, however, would similarly diminish. Thus it by no means happened that the amplitude of swing was always the same. It will be shown hereafter that the time of vibration of this escapement varies with the arc of swing of the balance. If, therefore, the amplitude of swing is changed the time will change also.

Galileo was the first to observe that the swings of a pendulum are performed in very nearly equal time, whatever be the arc of swing. He used this discovery to make a counting machine by which doctors should measure the rate of pulse-beat of their patients, but he never utilized it further or applied it to clocks. His son, Vincenzio, is believed to have done so, though it is claimed that Huygens, a Dutch mathematician, was the first inventor.

In any case, to Huygens is due the credit of investigating the mathematical conditions of the swing of a pendulum, a task which Galileo, though greatly superior in genius to Huygens, never accomplished.

The theory of the pendulum will be dealt with hereafter.

The practical improvements proposed by Huygens are as follows:

First, having discovered that the true isochronism of a pendulum depended upon its having a cycloidal arc, and that a common pendulum, though nearly isochronous, is not truly so, for very different arcs of swings he proposed to make the arc cycloidal by making the pendulum of a flexible cord, swinging between two arcs, *a b*, *a c*, by which means the path *d e* was made cycloidal, but the friction of the cord intro-

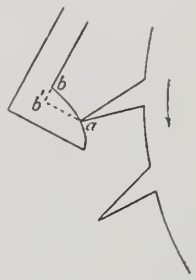


Fig. 6.

duced more error than it cured (Fig. 3). His discovery caused the clocks which existed in his day to be converted into pendulum clocks.

This was really very easy, for it was only necessary to remove the balance arm and to replace it by a pendulum, and you had a clock which would go far better than with the verge or balance. Most old 17th century clocks will be found on examination to have been altered to pendulum clocks.

There were, however, considerable disadvantages still left with the crown wheel escapement, because each release demanded that the pendulum should oscillate through a considerable angle, and thus the swing of the bob was very wide. This introduced error; for, as we shall see, the law that makes the pendulum isochronous is only true when the arc of swing is small. To remedy this, Hooke invented the anchor escapement, which enables a release to be effected with but a small swing of the pendulum; this is in use in grandfather clocks in our own days.

The adjoining figure of the anchor escapement, or better still, a careful examination of the works of a grandfather's clock, will show the action. (See Fig. 4.)

When the anchor is in the position shown in the diagram, the tooth *b* presses upon the pallet B and tends to drive it away, thus forcing the pendulum rod, which is fastened to the axle D of the anchor, to move to the

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

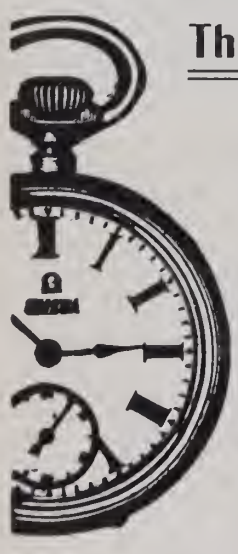
Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω
OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
31 Maiden Lane New York

right. As soon, however, as the tooth *b* is clear of B this pushing action terminates and the pendulum, by virtue of its weight, is free to swing back again from right to left. The wheel, however, cannot turn round, for the pallet A stops the teeth from moving. When, however, the pendulum comes to the left hand, the pressure of the teeth on the pallet A urges the anchor and pendulum round from left to right, and so the action goes on.

It is to be observed that as soon as the tooth quits the pallet B a tooth slips into pallet A, with the ticking sound that is well known. As, however, the pendulum has inertia, it does not stop at once, but goes onward on its path, causing the teeth to be pushed up backwards along B. This causes a recoil. If any grandfather's clock be noticed this recoil may be observed. We shall later return to this question and examine the consequences of the recoil. It is enough here to say that it produces inaccuracies in the time keeping. To avoid them, the dead beat escapement of Graham was invented, the only difference between it and the anchor, the changed form given to the pallets.

This beautiful escapement has merits which have always excited the admiration of all who have studied it. Curiously enough, as I think I shall be able to show, its chief point of merit was overlooked by Sir George Airy in his excellent analysis of escapements. This escapement in practice is almost perfect for astronomical clocks. I shall recur later to the mode of designing it. The great advantage of the anchor and dead beat escapements was that they enabled the arc of vibration of the pendulum to be small.

As I shall subsequently show, it is not true that the common pendulum is isochronous, no matter what the extent of the swing. The difference of time of swing is not great between a small one and one that is only slightly longer. But when once the arc depasses three or four degrees, a very small difference of swing produces a perceptible difference of time of swing, and hence the time keeping would depend on exact uniformity of arc of swing, a condition very difficult to attain in practice, as will subsequently be shown.

The anchor escapement was not the only invention of that great mechanician, Dr. Hook. He likewise invented the first form of the compensation pendulum. Knowing that an iron seconds pendulum rod expanded about 1/4000th of an inch for each degree Fahrenheit, and that this expansion produced an error of about one-fourth second in a day, it was clear that in Winter at freezing point a clock would go about 12 seconds a day faster than in Summer at a temperature of 80 degrees F. And an ordinary grandfather clock is subject to this error.

Hook designed to keep the bob of the pendulum at a uniform level. He, therefore, proposed a rhombohedral pendulum with iron sides, but a horizontal copper diagonal, so arranged that on a rise of temperature, the expansion of the copper rod *d a* carried the bob upwards as much as the expansion of the four iron sides let it downwards, so that the distance A B remained constant. (See Fig. 5.)

This made, of course, a very clumsy pendulum, for the length of the rod was considerable, and the thing looked like a kite.

The next great improvement upon clock escapements was the invention by Graham of the dead beat escapement. This consisted in cutting away a portion of the anchor, as shown in Fig. 6, so that the tooth, instead of riding up from *a* to *b*, and thus causing a recoil, rides along on the level *a* to *b'* keeping perfectly steady the while, so that the seconds hand attached to the escape wheel remains motionless or "dead." The advantage of this movement was that the pendulum at each side of the swing is not under the influence of any force, but only subject to the friction retardation as the tooth runs from *a* to *b'*. At first sight it might appear that this friction was a drawback. It will, however, when we come to deal with escapements, be shown to be an advantage, and one of the circumstances which conduce to the excellence of Graham's escapement.

Another invention by Graham, which has been widely used, is the compensation mercury pendulum. A rod of iron or steel, 100 cm. long, expands about .0012 cm. for each one degree C. increase of temperature. This can only be compensated by making the center of gravity of the bob expand upwards by similar amount. Now the coefficient of expansion of mercury, when enclosed in a glass vessel, is found to be about .00008. Hence a jar of mercury, about 15 cm. high, will have its center of gravity raised by about .0012 cm. for each one degree C. of increase of temperature, so that its expansion upwards will compensate the expansion downwards of the steel rod. A more exact computation of the mercury pendulum will be given further on.

Harrison, the famous clockmaker, to whose exertions we are indebted for the earliest chronometer, invented the gridiron pendulum. The principle of this pendulum is to arrange a gridiron of seven or nine bars alternately of brass and iron so that the upward expansion of the brass bars compensates the downward expansion of the iron ones. The method of compensating the pendulum will also be given.

To Huygens we owe the endless cord and weight for winding, by which means the operation of winding does not arrest the impulse or driving force of the weight on the clock. The same effect is produced by Harrison's maintaining spring, or by the bolt and shutter.

Meanwhile a totally different escapement had been proposed, and was in use for watches. Tompion was the originator of the idea of a detached escapement, by which is meant an escapement which gives an impulse to the pendulum through a small arc in the center of its swing, and then is detached, leaving the pendulum absolutely free. The freedom of a pendulum at the ends of its swing is highly to be desired. For it must be remembered that by reason of the isochronism of the pendulum, a bob projected from its lowest point of rest will rise to a height and return, and its time of excursion and journey back is entirely independent of the force of the push out. But this independence is only true if the pendulum is quite detached and free. When, then, it follows that an escapement which only engaged the pendulum at the middle of the swing would be an advantage.

Berthoud, in France, contrived various forms of detached escapements for watches, but I am not aware that one was designed for a clock earlier than a chronometer escapement for a clock mentioned in Rees' "Encyclopædia," which is said to be anonymous. This makes a very effective one.

Sir George Airy contrived an escapement much on the same plan, which has been going successfully at Greenwich for many years.

Meantime, however, another plan was suggested both for watches and clocks. Inasmuch as the friction of a train varies very much, it was suggested to put a small mainspring close to the escapement and then keep winding it up repeatedly to a fixed amount at frequent intervals, using for this purpose a large mainspring and train. This was called a remontoir. The effect was excellent and answers well.

Another plan also suggested and carried into practice on the same principle as the remontoir, namely, to use a train of wheels to wind up a weight and let it fall at suitable intervals upon the pendulum rod. By this means the driving impulse given to the pendulum would be always uniform. This plan, called the gravity escapement, was first suggested in the 18th century by Cummings. A practical form of it was devised by Mudge, a famous watchmaker, and one on his system is still going at Dent's shop in Cockspur St. Mudge's escapement had, however, several faults which were remedied in Bloxham's escapement.

This, however, was said not to be a success, so Becket Denison, who afterwards became Lord Grimthorpe, made some alterations in the design, and added a fly to steady it. This escapement has usually gone by the name of Denison's escapement, but the merit of its invention unquestionably belongs to Bloxham, who published several profound and excellent mathematical investigations on the pendulum, and who also invented the dipleidoscope. The gravity escapement is not detached.

I may add that about two years ago I made a detached gravity escapement that seems to present some useful features, and which lends itself very well to use for electrical clocks.

To trace the progress of invention in electric clocks, which, in my opinion, are the clocks of the future, would be an almost endless task. Briefly, it may be said that electric clocks are divided into three types.

(1) Where the pendulum is actuated by the intermittent attraction of an electromagnet.

(2) Where the pendulum is driven by a mechanical escapement wound up at regular intervals by electricity.

(3) Where the escapement is actuated electro-magnetically.

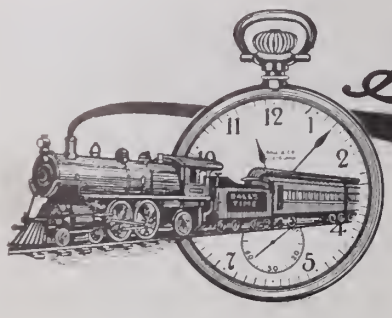
In all these cases the current can be employed to drive a number of dials.

Then, again, there is a group of clocks electrically synchronized:

(1) By intermittent action of electromagnets on the pendulum.

(2) By the action of electrically-driven cams upon the hands.

An enormous number of different varieties of the above have been invented, but not many of them have been made practically successful. For there is no branch of mechanics in which it is so difficult to turn theory into successful practice.



Ball Watches
THE RAILROAD STANDARD

BRING YOU CUSTOMERS

You have had inquiries for Ball Watches - our constant advertising in the Railroad Brotherhood Publications sends people into your store to ask for them. Why not have Ball Watches in stock?

We receive many requests daily for the name of our authorized agent—yours should be on our list.

Write for dealer's proposition to-day.

THE WEBB C. BALL WATCH CO.

Ball Building, CLEVELAND Railway Exchange, CHICAGO



Correct reproductions of the famous

Willard Clocks

Mahogany cases, brass trimmings, painted glass panels, eight-day weight movements.

Illustration shows clock with gilded front and bracket.

Send for illustrations and prices.

KILLAM & CO.

15 Baptist Street,
Pawtucket, R. I.

"The Best is the Cheapest"

The oldest and the largest exclusive watch jobbers are watch specialists, and the best.

He who buys from the best selected stock buys cheapest.

Start your account now

M. A. MEAD & CO.

Jobbers of American Watches

NEW YORK
17 Malden Lane

PITTSBURGH
Fulton Bldg.

CHICAGO
Columbus Memo. Bldg.

Practical Course in Adjusting

Published Price, $2.50

Special Reduced Price, $1.50, Postpaid

All Jobbers, or

Jewelers' Circular Publishing Co.

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

ESTABLISHED 1887

TRADE MARK

18 K

DUBOIS WATCH CASE CO.

TRADE MARK

14 K.

Manufacturers of

Fine Solid Gold Watch Cases

Specialties in Casing of

Chronographs, Repeaters and all kinds of Complicated Watches

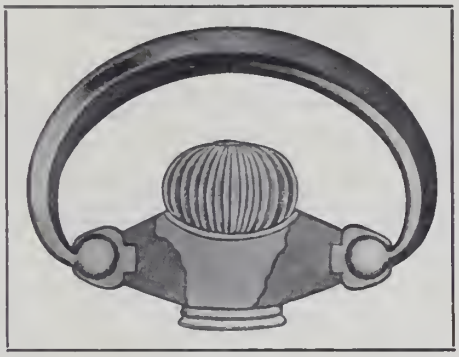
FACTORY AND MAIN OFFICE

316 Herkimer Street, Brooklyn, N. Y.

NEW YORK OFFICE
21-23 Maiden Lane

Wachter Patented

Patented July, 1905 — May, 1907



Ball-Bearing Bow

Foreign Patents

Great Care has been taken by manufacturers of watches and cases in scientifically developing watch movements and watch cases, and it seems strange that the most important of all, the WATCH BOW, should have been neglected—and WHY? Why should such a precious mechanism hang only on a piece of BENT WIRE such as the present WATCH RING is made of? The public is not yet aware of such facts, but will learn soon.

MILLIONS of annoyances caused by the present Watch Bow can be avoided by adopting our

PATENTED BALL-BEARING BOW.

TO THE RETAILER:

Use our Bow also for repairing purposes. It is easy to attach and cannot come out. Write for illustrations and samples.

THE WACHTER MFG. CO., Hartford, Conn.

Manufacturers of Ball-Bearing Pendants and Bows, and Gold-Filled Neck Chains, 1/10 stock



Your Customer

Won't Be Called Down

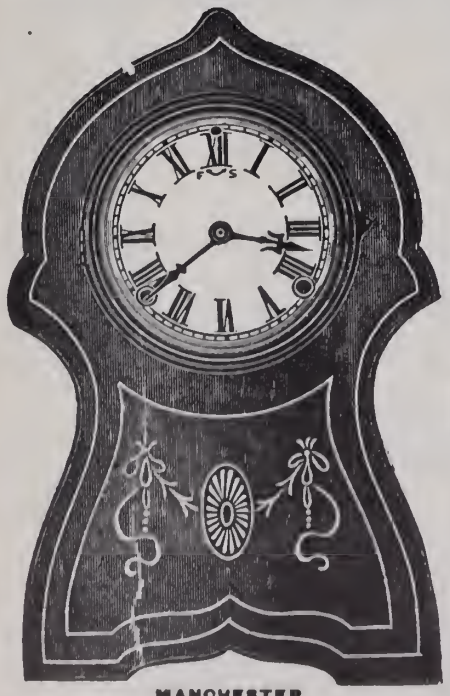
for not having correct time, if you sell him

The Incomparable Rockford Watch

The most reliable and satisfactory watch made

Write for price list and advertising matter.

ROCKFORD WATCH CO.
ROCKFORD, ILL.



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane



THE R&L OIL

The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or thicken, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS	Philadelphia
SWARTCHILD & CO.	Chicago
NORDMAN BROTHERS CO.,	San Francisco
D. C. PERCIVAL & CO.	Boston
CHAS. MAY & SON	Boston
DANIEL PRATT'S SON	53 Franklin Street, Boston
SUSSFELD, LORSCH & CO.,	New York City
H. S. MEISKEY CO.	Lancaster Pa.
E. & J. SWIGART	Cincinnati, Ohio
HAMMEL, RIGLANDER & CO.	N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building **BOSTON, MASS.**

IMPORTANT POINTS

WATCHES ARE

I. Very Inexpensive
II. Very Well Made
III. Very Durable
IV. Very Salable
V. Very Attractive
VI. Very Modern
VII. Very Practical
VIII. Very Reliable
IX. Very Adjustable
X. Very Satisfactory
XI. Very Popular
XII. Very Profitable

A Point for Every Hour

American-Swiss Watch Co.
1 MAIDEN LANE
NEW YORK

American Watch Case Co.

The Stamp A.W.C.CO on a Watch Case is like the Government's stamp on a Gold Coin. Standard of merit and standard of style are both set by it.


C448


C452

14K **"SOLD BY US DIRECTLY TO YOU"** **18K**

9-11-13 Maiden Lane New York

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST.,
NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON

A. S. WORMOOD, Jobber of

Illinois Movements—Fahys Cases

Not in any Trust or Combination. Sold on Their Merits

116 South 6th Street SPRINGFIELD, ILLINOIS

Mail orders promptly shipped. *Express always prepaid*

JULES JÜRGENSEN

Watches and Chronometers

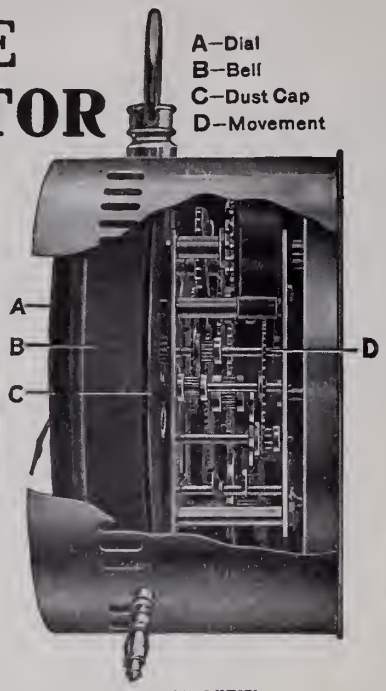
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.

The Lady Racine



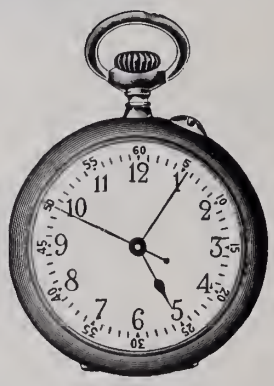
Positively the BEST chatelaine watch in the market.

Machine Made

10, 11, 12 and 13 Line; Cylinders and Levers; cased in Nickel, Gun Metal, Silver and Gold.

Material on Hand.

Write for prices.



Lady Racine Nurse Watch.

JULES RACINE & CO.,

103 STATE ST., CHICAGO. SOLE AGENTS **37 MAIDEN LANE NEW YORK.**

For Sale by all Jobbers

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Street

WATCHES OF PRECISION.



12 SIZE MOVEMENTS

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

Superior, Plain and Complicated Watches.

Sole Agents for

CHAS. H. MEYLAN.

SMALL WATCHES A SPECIALTY.

Brassus, Switzerland **21 MAIDEN LANE, NEW YORK.**

WATCHES DEMAGNETIZED



12 SIZE SPLITS

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders



F. & F. J.
SCHWITTER

WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

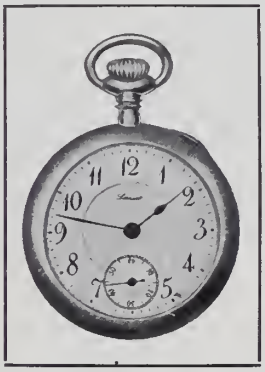
PATENTS
obtained on inventions and designs. Trade-marks, prints and labels registered.
R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D.C.

LANCET **JEWEL SERIES** MOVEMENTS
11 and 15 jewel, Open Face

Fitting regular Jewel Series Cases

Send us your cases we will do the fitting

PRICES ON APPLICATION



Sold either movement alone or cased up in solid 14k gold or 20-year gold filled swivel pendant

WRITE FOR SAMPLE

Every movement absolutely guaranteed

HIPP. DIDISHEIM & BRO.

NEW YORK OFFICE
49 Maiden Lane

CHICAGO OFFICE
Columbus Bldg.

HALL CLOCKS

The Best Tubular Chimes

GRAND PRIZE ST. LOUIS
—: 1904 :—

BAWO & DOTTER

26-28-32-34 Barclay Street, New York

IMPORTERS AND MANUFACTURERS

Fine Imported Clocks

OF EVERY DESCRIPTION

SEND FOR CATALOGUES



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Mechanical Window Displays

Constructed With a View to Enhancing the Attractiveness of the Jeweler's Show Window

By Otto Jonas

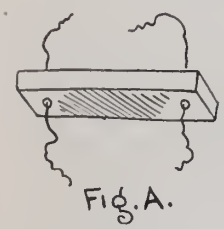
The Man in the Moon.

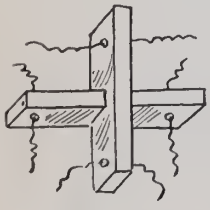
SOME time will be required in order to build this display, but time is really the only important item.

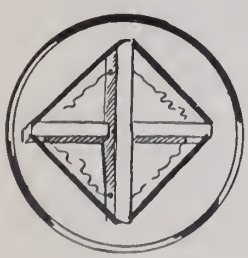
A dozen ping-pong balls, a few sheets of very stiff cardboard, an extra wide barrel hoop of as smooth a finish as possible, and a few bits of wood comprise all the material needed, and when arranged as described will form a puzzling and unique attraction. First get two pieces of soft wood, about an inch thick and two inches wide, and cut them the same length as the blades of your fan. After boring holes through the ends, as shown in Fig. A, pass a stout piece of twine through each of the holes, then mortise the two boards, as shown in Fig. B.

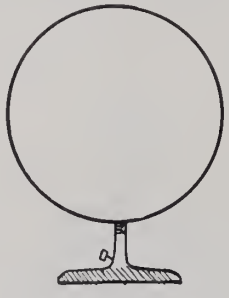
Finish your framework by tacking light strips of wood from point to point, and then tack on to the frame a circular piece of cardboard. This must be very well fastened. Fig. C is a rear view showing the work described.

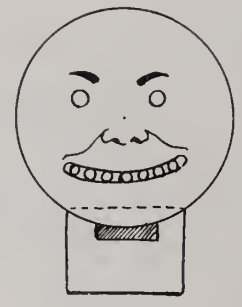
Remove the wire guards from your fan and tie tightly to your fan blades the framework just built, and you have Fig. D, which is a front view; Fig. E is a side view of the arrangement.


Fig. A.


Fig. B.


Fig. C.


Fig. D.


Fig. H.

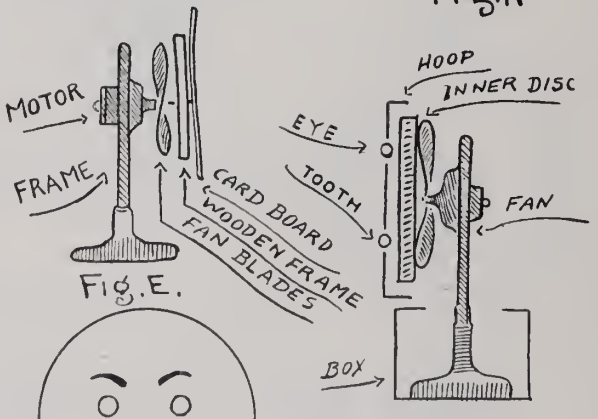


Fig. E. Fig. I.

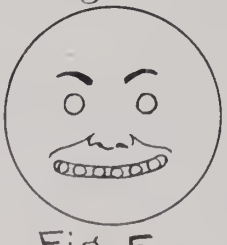

Fig. F.

Fig. G.

Reduce your barrel hoop to a size just about large enough to allow Fig. E to rotate easily inside of it and not cause friction, and fit a large sheet of cardboard to this hoop. Then sketch on the cardboard a rough outline of a human face, cutting for eyes and mouth holes of a size just large enough to permit the ping-pong balls to partly protrude and still not so large that the balls can pass through.

Cut these holes very carefully. Be sure to get them just right and avoid the risk of ruining your larger piece of cardboard. It is well to experiment, first, on some odd bit of cardboard, and when the proper size is determined, to use it as a pattern. Nail the cardboard to the hoop and you have Fig. F. As this cardboard will have to withstand considerable pressure, it should be tacked on the hoop with large-headed tacks, placed half an inch apart.

When drawing the face, color the mouth and holes cut for the teeth red. Those balls used as eyes can be lined off with broad, black stripes (Fig. G), so that when they revolve it will cause the "eyes" to change in appearance, as though a man were rolling his eyes.

Nail your hoop face to the edge of a box in such a position that it will allow the base of the fan to rest well within the box and give Fig. D a chance to revolve freely. This part (Fig. D) should be adjusted to fit close against and inside of Fig. H, just allowing space between for the ping-pong balls to be inserted.

Fig. I shows the completed apparatus (being a cross-sectional view), with all parts in proper working position, the balls having been stuck into the holes previously. When the current is turned on, the revolving of the inner disc causes these balls to turn rapidly, slowly, all together, sometimes only one; in fact, they behave most erratically, and this spasmodic action gives a very weird effect.

When putting the balls into position two people will be required, as the balls must be placed in loosely. This is done most readily by laying the fan face upward, and then righting the entire affair after balls are placed.

Be sure to hold the two discs tightly together. While doing this, and as a precaution, do not connect the fan with the current until all is finally adjusted.

When everything is arranged and found to be running smoothly the fan should be clamped down tightly, by screwing the base in the required position. If your fan is not of the variety that can be screwed down, a

couple of strips of wood can be nailed to brace it right.

The complete affair can be thoroughly tested to make sure it is in proper working order before placing it in the window.

The assembling of the various parts as herewith described is not difficult, and the entire device is comparatively simple but it may require several trials before all is adjusted to work satisfactorily and easily.

Do not be easily discouraged, as by exercising a little patience you can soon get all in proper shape and will then be repaid for your time spent, as the effect will be absolutely unique. As with all fan-controlled displays, the effect is much enhanced if the mode of operation is kept a secret, so it is well to arrange so that every view of the fan is hidden from the passer-by. Screen the rear part of the window so that the mechanism cannot be viewed from the interior of the store.

Signs appropriate for this window could read as follows:

The man in the moon never looked down upon
BETTER VALUES.

These peculiar Moonstones
are not for sale,
But we offer a fine line of precious stones.

The man up above
Won't tell what he saw,
Buy the ring here
Then speak to papa.

The Genuine Worth of a Man.

NEVER mistake bustle for hustle. Recently we were asked what we thought of a certain young man. The inquirer remarked incidentally: "He seems to be so slow." Now this, we submit, was no proper judgment, and we made it plain that it wasn't. If that inquirer had said the young man didn't accomplish much in the course of a day we would have agreed with him that the case should be rested there.

But—"he seemed so slow!" Did you ever notice the carts removing the earth from an excavation? Ever see them in a line passing along a thoroughfare, the horses tugging at their tasks, but ever on the move and ever making by the most direct course for their destination? Haven't you often pointed to a new building foundation where a week or a few days before was a barren lot with the exclamation: "That certainly was quick work?" And yet, every step in the procedure was slow. It is like the local on the railroad that puffs and snorts and shrieks and jerks with a great howdy-do; and the express, traveling only at the best rate of the local, but making fewer stops, nips seconds and minuates and hours from the running time, with no noise and no bluster, and is well back on the return journey when it salutes the boisterous local still making laboriously for the main depot.

Judge your man by what he *does*, not by what he *seems* to be. A lot of bosses have had their eyes opened to the merits of the quiet plodder. He not only gets there, but if he's loyal and conscientious and sincere, he puts it all over the shuffling, talkative bluffer. He's more dependable because his judgment is sounder. He's quicker because he has less to undo. He proves his worth by his work. And some day, when he hies suddenly off to a more responsible position, his erstwhile employer rubs his eyes and wonders why he had been so blind to real merit. Remember this. One of your clerks may be more valuable to you as a friend-maker than as a salesman.

Your prestige means your profit. When you find your establishment is rated higher than your competitor's, that people prefer to deal with you and have more confidence in you, give the credit where it is due. The modest plodder is a worth-while asset, after all.

Now we are nearing dangerous ground. The employe asks: "Shall I change my location if better prospects appear?" Assuredly. The man who pays your weekly wage doesn't add a few extra dollars for sentiment's sake, does he? Not unless he's the rare exception. With him it's a business proposition, pure and simple. If he can get another man to do your work at material reduction in salary, he's going to do it.

Don't mistake our meaning. We do not insinuate that years of devoted service go unrewarded. But we do insist that the young man who aims high and would reach the summit must avail of every opportunity to get there. He can't afford to stay in a rut. He can't afford to quibble and parley over every advance. Time is fleeting. Your best days are these days. Put your very soul into your daily task, and if, knowing you deserve recognition you do not get it, quit! That's plain talk. It's common sense. The merchant who disagrees is the sort that makes promises and fails to keep them in the belief that his subordinate wouldn't dare to be independent. Think it over.—*The Haberdasher.*

J. C. Riley, Winnebago, Minn., was a recent visitor in Des Moines, Ia., on a business trip.

The contents of the store of Edward L. Boyd Doe Run, Pa., were sold by the sheriff, Oct. 8.

The Lazarus Jewelry Store, Macon, Ga.

ILLUSTRATED below is the attractively furnished establishment known as the Lazarus Jewelry Store, Macon, Ga. The store is 80 feet long and 20 feet wide. The fixtures are of mahogany and the cases are of the most modern type. The floor is tiled and the walls are decorated with water color on a gypsine background, the coloring being light green running into white.

The wreaths in the walls are composed of inlaid doublets, representing rubies, sapphires and emeralds. The connecting center of the wall cases is made of art glass, a representation of a diamond ring being shown in each of the two domes.



INTERIOR VIEW OF THE LAZARUS JEWELRY STORE, MACON, GA.

The establishment held a formal opening recently, and the store was illuminated at night by 150 incandescent lights.

The Way of the Enterprising.

DURING the recent horse show held in Lawrence, Mass., the Radius Jewelry Co., of that place, had a display which attracted a great deal of attention. The display included typical horse show jewelry arranged on a velvet background of turquoise blue.

* * *

An attractive exhibition of Illinois watches, showing the evolution of the watch from the crude state to the finished product, is being shown in the window in the store of J. H. Reed, Indianapolis, Ind. The exhibit is in the charge of Charles M. Siemmons, of the Illinois Watch Co. Among other things, 500,000 jewels in settings and 450 running movements on a design shaped like a watch are shown.

* * *

A. Frank, Winona, Minn., has an attractive display in the window in his store at 115 3d St., E. It consists of a miniature launch and boat. The launch is 49 inches long and the other boat 20 inches.

1909 Catalogue

Just Off the Press! Mailed Free! Every Jeweler Should Have One!

We list at the **very lowest prices** a full line of best selling goods needed by **Jewelers, Watchmakers** and **Opticians.** You cannot afford to be without it.

Be convinced that we are the lowest price wholesale house in the United States and will always **save you money.**

The G. & M. 1909 Catalogue Now Ready and Mailed FREE. Write To-Day

GORDON & MORRISON

Wholesale Jewelers and Opticians

199-201 E. MADISON STREET - - CHICAGO, ILL.

JOHN AUSTIN & SON



Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R. I.

We Do Our Own Smelting.

L. LELONG & BRO.

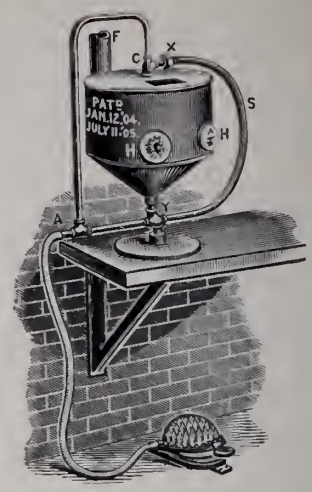
GOLD AND SILVER REFINERS, ASSAYERS AND SWEEP SMELTERS.

S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE

Practical Course in Adjusting. **Published Price, $2.50. Special Reduced Price, $1.50.** All Jobbers, or Jewelers' Circular Publishing Co.



The Cyclone Sand Blast

Price (without bellows) **$12.00**

A really practical and efficient Sand Blast at a low price

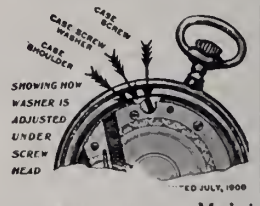
Satisfaction Guaranteed

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jewelers' Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK



PATENTED PERFECT FITTING CASE SCREW WASHER

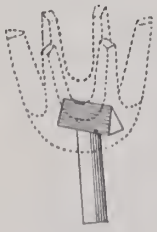
Perfect fitting under screw-head and always ready for use. Holds movements securely, even if screw shoulder on case is worn away or sprung. Made in all sizes. Prices, gross, $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.

For sale at all material houses.

S. URICH,

334 Columbus Ave. **New York City**

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2133.—**To Prepare Horn for Combs, Etc.**—(1) *How can I silver a pair of cow's horns?* (2) *How is horn prepared for combs?* (3) *How can I color the brown streaks on a buffalo horn?* *T. S. H.*

ANSWER:—(1) Horn can be silvered by freeing perfectly from oil and painting first with a saturated solution of gallic acid and then with a solution of 20 parts of nitrate of silver in 100 parts water. Repeat the coating alternately until the black color is replaced by a slight silver tint; then paint once more with the silver solution. Complete by rubbing down with cream of tartar solution. (2) Horns to be used for combs are sawed across into lengths, then immersed in boiling water for half an hour, by which it is softened. While hot it is held in the flame of a wood or coal fire, turning so that the inside and outside is exposed to the flame. Keep in the flame until it reaches about the temperature of molten lead, and in consequence becomes soft. When soft, a knife is run through the horn, cutting it open lengthwise. The edges are caught with two pairs of pincers and the horn is flattened out and put under gentle pressure—just enough to flatten out sufficiently, but not hard enough to break any part. The shape of the combs are now worked out by sawing, filing, or with suitable tools on a lathe. The teeth are made by saws. These teeth are afterward smoothed with files, polished and buffed. (3) To remove brown streaks on buffalo horns, apply several times to the polished horn, with a brush or rag, a dilute solution of nitrate of silver until the desired intensity is obtained. Allow to dry in the sun after each application, and polish when sufficiently black.

QUESTION No. 2134.—**Replacing Barrel Hook.**—*Can you recommend a method of replacing a barrel hook that is more durable than the one which is pressed out of the barrel rim?* *E. N.*

ANSWER:—The barrel hook which is screwed into the barrel rim is a very desirable one, and can be made in the following manner: Drill a hole in the barrel centrally, and broach it slanting in the direction to hold the spring. The hole is then tapped, and a threaded brass wire, shaped in the form of a hook, may be screwed in. To make a success of this method, the hook must be screwed in tightly, which is done by tapping the hole in the barrel a little smaller than the thread of the pin.

QUESTION No. 2135.—**To Solder Aluminum.**—*Kindly tell me of some material which I can use for soldering aluminum.* *A. M. G.*

ANSWER:—A very desirable aluminum solder was obtained by Richard, and published recently in the *Journal der Goldschmiedekunst*. The soldering compound consists of 29 parts of tin, 11 parts of zinc, one part of aluminum and one part of 5 per cent. phosphor of tin.

A Practical Rose Gold Solution.

IN experimenting with numerous formulas for the production of this finish, says a writer in the *Metal Industry*, I found that the rose finish in nearly all cases could not be produced without the application of the sand blast or other means of producing a dead surface. In some formulas the acid copper is advised, and while this method is satisfactory for cheap articles of gold, it is not advisable because a few minutes in the acid copper bath gives quite a thickness of deposit, and as soon as the rose finish becomes worn a copper color appears, which becomes oxidized very readily.

Of the numerous formulas prescribed the yellow prussiate of potash, carbonate of potash and chloride of gold combinations are stated to give excellent results. This formula produces a rose finish on yellow. The addition of copper to obtain the desired effect is not advisable, owing to the karat effect liable to be produced. The various phosphate of soda and bisulphate of copper combinations have been tried, but these do not produce even as good a color as the prussiate of potash formulas, although for light color gilding and for brightness of deposit they are more desirable.

The formula that I have found gives the most satisfaction, and one I have been able to find in any text book upon plating or in any publication relating to the deposition of metals is composed of ammonuret or fulminate of gold, cyanide of potassium and hyposulphite of soda. With this the rose gold effect is no doubt caused by the soda salt, as the fulminate of gold in potassium cyanide was one of the earliest formulas used in electric gilding, and in many of the older manufacturing concerns is still in vogue, owing to the richness of the gilded deposit.

The solution is prepared as follows: One troy ounce of 24-karat gold is dissolved in aqua regia (three parts hydrochloric acid and one part nitric acid), using about six ounces of the mixed acids. Heat is applied with a sand or hot water bath to assist solution. As soon as the gold has been dissolved, clean cold water should be added, as it is not necessary to evaporate the solution to produce the neutral chloride of gold used in many other gilding formulas.

For the purpose of precipitation a regular gallon glass battery jar can be used to advantage, as the precipitate can be more readily observed. Place the diluted gold chloride solution in the jar and add more water until about two-thirds full; now add 26 per cent. ammonia water very carefully until all the gold has been precipitated as a brown spongy mass. If care is exercised every particle of gold can be thrown down, but an excess of ammonia must be avoided, as gold salt is somewhat soluble in ammonia. The precipitate should be allowed to settle, and then the clear ammonia water should be siphoned off. At least four washings should be used to remove all trace of the ammonia. The precipitate is now fulminate of gold, which should always be kept under water as, if allowed to become dry, it is a violent and dangerous explosive.

A solution of cyanide of potassium should be prepared by dissolving the cyanide in clean cold water until 4½ degrees Baume is reached. Now, to four gallons of the cyanide solution add the one-ounce fulminate of gold and a perfectly clear liquid will result. To each gallon of solution add one-half ounce of hyposulphite of soda and it is ready for use.

Maintain the bath at 160 to 180 degrees. The anodes should be of 24-karat gold, but platinum or electric light carbons free from copper coating may be used. A current strength of 2½ to four volts can be safely used, but the amperage must be very low on account of the rapidity of the deposit.

This formula will gild any article made from the copper-tin alloys by simple immersion. Articles made from the base metals, such as lead and antimony, spelter and iron, when brass or copper plated, can be readily gilded by immersion and a good color can be obtained. When only a gold effect is required a few seconds' immersion will produce a rich yellow color.

To obtain the rose gold effect upon cheap articles, when only a film of gold is desired, the acid copper deposit is advantageous; but the high lights should be first relieved by finely pulverized pumice stone. After gilding bicarbonate of soda should be used in relieving the high lights. For articles of karat gold a few seconds immersion with a fairly strong current will be sufficient. To produce the light rose the current should be reduced a few seconds after the strong current has been applied. This method yields a rich rose gold, which, when relieved in the usual way, gives excellent results.

When an extremely dark rose gold is required a little more hyposulphite of soda may be added, or when the color is not addition, as gold is very soluble in the solution, due to the excess of cyanide. The solution needs very little attention if the sufficiently deep. The fulminate of gold should be added when occasion requires it, but when anodes of pure gold are employed it is not very often necessary to make such right temperature is maintained and, very little experience is required to obtain the best results.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

The Pairpoint Corporation

NEW BEDFORD, MASS.

SILVER PLATE AND CRYSTAL CUT GLASS



ELECTROLIERS AND GAS PORTABLES

No. 920—Puff Prism and Fan.

BRANCHES:
38 Murray Street - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

Photo. Book Loaned to the Trade on Application



SEND FOR OUR NEW FALL STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.
100-1 Chambers St. NEW YORK



Write for Catalogue C.

5046

The Lamp Line for the Jewelers

ELECTRIC OR GAS

Designs for the Desk, Table, Piano, Wall and Ceiling

THE HANDEL CO.
MERIDEN, CONN.

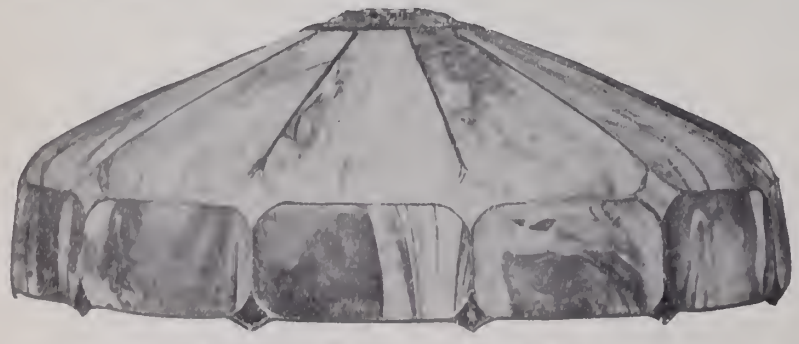
NEW YORK SALESROOM, 64 MURRAY STREET

JACOT MUSIC BOX CO.
MIRA MUSIC BOXES AND MIRAPHONES
39 UNION SQUARE - NEW YORK.

WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid. $2.50. Published by The Jewelers' Circular Pub Co., 11 John St., New York.

UNIQUE ART GLASS AND METAL CO.



3039—16 in. Diameter

46 PARK PLACE, NEW YORK

Makers of High Grade

Art Glass Dining Room Fixtures

Lamp Shades, Electric Shades and Portables

CALL IN AND SEE OUR BEAUTIFUL LINE OF PRODUCTS AT POPULAR PRICES

Also an Elegant Line of

Rich Crystal Cut Glass at Factory Prices

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Ming, or Not Ming, That Is the Question.

IT is a pretty story of the morals of our forefathers and of Mr. John Chinaman's ancestors, this question of Ming china ware. You see the Ming dynasty lasted from 1368 to 1644 and its beautiful green porcelain ware has made an everlasting international reputation. But *how* beautiful was this ware? We have to take the Chinese historian's word for the grandeur of conception exhibited in this Ming ware for lack of proof positive that we possess any. Or, if what we proudly proclaim to emanate from the potters of that period of ceramic splendor is really and truly Ming, then said Ming ware is, to use a vulgar term, not quite "what it is cracked up to be."

The earliest reputed pieces in Europe's possession came over the seas during Queen Elizabeth's reign (1558-1603) and these pieces are inferior to Tsing dynasty (1644-1661) products. The Russian ambassador in 1692 wrote: "The finest china is not exported, or at least very rarely." So there you are. Experts are of the opinion that most, if not all, of our Ming ware in our collections was "potted" in the Kang-he period (1661-1722).

And again we have specific evidence that John Chinaman had an aptitude for *reproducing,* and followed up his abilities in that direction to his "top bent." To join in the conspiracy concocted in those "good old times" the Britisher, Dutchman, and other "civilized" gentry that were so highly favored as to have access to that forbidden "Flowery Kingdom," used to plant orders with those wiley clay bakers to furnish Ming ware (marks and all, mind you!) fresh and hot from the ovens. And the decoration often tells the lie, for it is quite generally of a pattern not dreamed of in the Ming dynasty with its symbol laws and precise system of tell-tale definement.

We must also remember the Ming dynasty happened in troublous times and fragile china ware was short lived when the rebellious looters got around among the hated royal and mandarin palaces. So, if you have a piece of the real old Ming and reputable experts can furnish proofs of its birthright (not *near*-Ming, mind you) you have something worth guarding as closely as your dear sweet wife.

Of course, if you yourself were one of the glorious heroes that marched their way (during the late "Boxer" unpleasantness) until they found themselves in the emperor's "Summer Palace" and you *swiped* (don't say *stole*) a piece of the precious ware from that sequestered nook, you *may* be likely to hold in your possession the Simon Pure. But if "some friend got it from a relative whose brother was in the navy, in Chinese waters," etc., don't hug the brittle piece too closely to your heart. Its beautiful historical value may come pecling off any old day.

And how mighty consoling to the rest of us to know that if we don't own any Ming in our cabinets, nobody else does in our burgh, so there. C. W. C.

Newcomb Pottery of Old New Orleans.

NEWCOMB pottery, while displayed in stores in 40 cities from Boston to San Francisco, has not yet become an important commercial production. Possibly it may always remain a modest feature, even of the best china stores, yet its influence will grow steadily larger in creating a higher standard of pottery decoration.

It had its origin in the art department of Newcomb College, Tulane University of Louisiana, a dozen years ago. Under the supervision of women who are, or have been, students, a quiet, but sure, advance has been made after the usual experimental period.

The educational and artistic viewpoint is the only one really considered at present. The management believes the ware will eventually so commend itself that the sales department will need no especial attention. Direct profits have never been made for the pottery department, and should the growing favor of this beautiful and distinctively American ware bring large returns, the money would be expended in widening opportunities for young women of artistic proclivities, who must earn their own living and yet avoid uncongenial work. The pieces are bought outright from the artists at a percentage of the selling price, and the balance covers manufacturing cost. The saving to the State of the higher skill of such persons will be helpful in developing the south. Manufactures which call for artistic labor have been lacking in the tributary region, partly because there are so few trained minds and hands in the line of designing and decorating.

To learn and practice a profession affording profit and reputation to the individual has become possible for many bright women who have been benefited by the existence of the Newcomb pottery.

An ardent desire on the part of the founders to create a style of ware noticeable for its originality and beauty has reached successful fruition. Reproductions of the rich and distinctive flora and scenery of the sunny south has enriched Newcomb pottery. The decorations include designs drawn from the live oak, magnolia, orange and pine trees, the flowers, water and landscape of the gulf coast, all material rarely used elsewhere, for the potters' art lends a charm and beauty new to the public.

Each piece of ware is original in design and never duplicated. It is signed by the artist and potter and bears a registered number. The workers feel that the responsibility of a sign design is the same as that which exists in the case of signed pictures, and that a reputation is at stake. All ware must pass the approval of a jury of experienced artists before it receives its trade-mark, which is the college monogram, and an evidence of the genuineness of the piece.

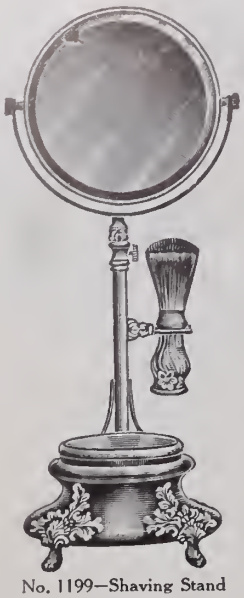
The clays used in the body are blended from beds owned by them at Biloxi, Miss., and those at Iuka, Miss., which form an exceedingly strong body almost of stone ware composition. One kind of ware from this case is a light gray, and by a careful selection of the strata in one of the beds a clear white is obtainable.

The very names, Newcomb and Tulaire, seem redolent of fair and sunny regions where the great Mississippi flows southwest to the sea. Newcomb pottery is in a class all its own, representing an American type of exceeding merit, recognized at the World's Fair in Paris in 1900 and at all the home expositions.—*The Glass and Pottery World.*

Beautiful Bronzes by an American Artist

AT the Metropolitan Museum of Art, New York, there is now on exhibition a large collection of bronzes by many of the most famous sculptors of this and other times. Among the exhibits are three pieces by Frederick Remington, the American artist, who has made a special feature of the study of western life. "The Mountain Man," the title given one of the three subjects in question, shows a typical western Indian riding a horse down a steep incline. The horse is carefully picking his way step by step. Across the saddle in front of the rider is a long rifle and at the back is a roll of blankets. "The Bronco Buster" shows a plunging horse ridden by a plainsman. The man holds a whip in one hand and the ease with which he keeps his seat on the horse is faithfully depicted "The Cheyenne," the last of the three pieces, shows an Indian riding a pony at full speed. He holds in front of him a long spear and at his back is a shield.

E. O. Arnold, Lakefield, Minn., has been away for two weeks in Northern Minnesota, on a hunting expedition.



No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW few really useful, practical articles you have for Men?

Here Is One - We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in "Dorantique," Copper, Nickel, Brass and Silver Plate

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios : Apollo Silver Co.

WORKS { 4-5 Marion Street / 205-207 Lafayette Street

544 Broadway, NEW YORK



We make a large assortment of Jewel Boxes, Stick Pin Cases, etc.

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

TRADE R MARK

C. F. Rumpp & Sons

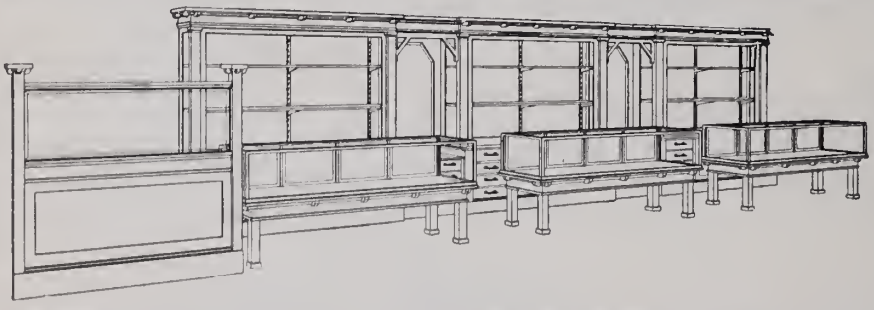
PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway

ALEXANDER H. REVELL & CO.

REES, DAYTON, EASTMAN AND HAWTHORNE STREETS CHICAGO, ILL



Manufacturers of High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."

UMBRELLAS—The Jewelers' Line



KREIS & HUBBARD

MANUFACTURERS

252 Franklin Street CHICAGO

You can guarantee our gold and silks. We stand back of you.

The British Commercial Traveler.*

THE methods and manners of the British commercial traveler are much the same as are those of the fraternity on this side of the big pond. He covers less territory and does his work much more leisurely than the hustling, bustling American or Canadian salesman; but he has the same tastes, the same frailties and the same fondness for lively companionship that have characterized the gentleman of the sample-case for a couple of generations.

One English traveler will cover the midland counties, the south and east, and Wales; another will have territory covering northern England and Scotland. There is, as a rule, a third man for Irish territory. Men who carry large and bulky samples have their samples opened out in sample rooms, as in Canada and the United States, but many carry no more than a small handbag full of colored photographs, which they can carry direct to their customers, eliminating the time spent in inducing the merchant or his buyer to go to the hotel to examine the samples and the considerable expense attached to the transportation of heavy trunks. This class of travelers usually stop at temperance hotels where the rates run from 6 shilling to 7 shillings a day, including tea, bed and breakfast.

The English knight of the grip travels fast. The regular train service is excellent, and the towns are close together, sometimes not more than 10 miles apart; but there are local customs to be observed, which compel the traveler who wishes to make good time to keep himself well posted. One of the more important of these customs is a municipal habit of early closing on certain days of the week. Some towns take Wednesday afternoons off, and others take their weekly half-holidays on Thursdays. Therefore, if the traveler errs in his calculations he is "stuck" for two half days.

Train accommodations are comfortable. The coaches are divided into compartments accommodating eight to 10 persons, with six compartments to a coach.

I used to finish my day's work about 5 o'clock, after which I would write my letters. This done, I would sometimes go to the theatre, or spend the evening with a congenial company of fellow travelers in the "commercial" room. This is usually a large and comfortable place where, in the Winter evenings, all the traveling men in the town meet, sit around the fireplace and tell stories, discuss current topics and put in a very pleasant and profitable time.

My experience with the British commercial traveler convinces me that he is alert, invariably on the watch for new accounts and expanding old ones. A majority of the travelers are married men, and distances in the United Kingdom make it possible for them to get to the bosoms of their families for the week end. Commercial men there do not call on the trade, as a rule, on Saturdays, so that it is possible to leave home on Monday morning early and do a day's work, and return on Friday evening after a full day's business to have Saturday and Sunday at home.

Each one is a member of the Commercial Travelers' Association, one of the principal benefits of membership in which is the week-end certificate, which enables him to travel to and from his home once a week for a single fare. These week-end tickets are procurable on presentation of a booklet issued by the association. This booklet is signed by the firm for which he is traveling and contains the traveler's photograph. The booklet contains 52 blank forms, one for each week in the year, and good from noon on Friday until Tuesday morning on any railway. Membership in the association also carries with it half price for storage of trunks, but this is a small matter with pottery and glass travelers, for few of them carry more than two trunks.

The English commercial traveler lives a far less strenuous existence than his fellows on this side of the water. You will find all ages on the road—some young, some with silver hair and 60 or more Winters to their credit. As a rule, the pottery and glass men have had some factory experience (which is exceedingly useful), and constitute a bright and highly intelligent section of the business community.

Traveling in the Kingdom does not involve all-night rides on illy-ventilated sleeping cars. Hotel beds are the worst they have to put up with, and that is only for four nights each week, for unless it be in the Summer time, and the seaside calls, nearly every commercial traveler in Great Britain goes home for the week-end. I have found the British traveler a congenial companion, less reserved with strangers than the typical American traveler, able to relate a good tale and enjoy a good joke, and a happy-go-lucky sort of fellow who extracts his full measure of pleasure out of life as he goes along.

*G. H. Service, in the *Canadian Pottery and Glass Gazette.*

Export of Black Forest Clocks.

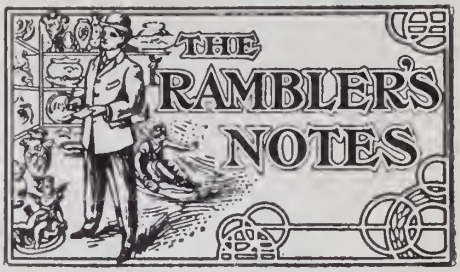
ACCORDING to *Jewelry and Horology Exportation*, published in the interests of the German export trade, the Black Forest clock industry, dating from the beginning of the 18th century, has held its place in the markets of Europe and America for over 200 years. This success is ascribed to the wood carvings, cuckoo clocks, and similar specialties.

At one time division of labor and the introduction of modern factory methods in the United States threatened not only to drive the German clocks from the American market, but the American clocks even entered into competition in Europe with the German product. The Black Forest people introduced modern methods, however, and not only regained their former state of prosperity, but have greatly increased their output. Since 1880 the clocks exported have increased over 300 per cent.

Within the past six years France has more than doubled her imports of Black Forest clocks, the Argentine Republic has tripled her imports, and the United States has more than quadrupled hers. However, Great Britain is the heaviest purchaser, taking one-third of the total exports.

L. E. Hunt & Co., formerly of Woodruff, Kans., are now at Superior, Nebr.

H. W. Graham has sold his stock at Newton, Ia., to Behner & Behner.



A LARGE ASSORTMENT OF CUT GLASS

THE salesrooms of the J. D. Bergen Co., 38 Murray St., New York, are just now filled with a most attractive assortment of cut glass, which includes a line of 45 styles of pitchers which are adapted for table use. These articles are shown in a variety of cuttings, among which is the spray and star patterns. Water bottle sets, including six glasses, are included in the display, and offer an excellent selection. In one set shown the bottle has a round base and long neck. The display of novelties such as puff boxes, small trays, etc., is very large.

*

A POPULAR IDOL—"BILLIKIN"

THE new god of good luck, "Billikin," an idol four inches high, sitting down, is the latest craze. He is "the god of things as they ought to be"; a smiling, red-headed, diminutive idol, who is fast winning a place in the public favor. "Billio" is made in plaster, metal, paper, gold and silver, and it is safe to predict that "Billikin" jewelry will soon be a popular addition to the retailer's stock. "Billikin" is the creation of Florence Pretz, a poor art student who was trying to work her way through school. He is never sold, but is loaned for 100 years at one cent a year, the entire sum payable in advance. So great has the demand for this novelty been that the Billikin Co. was formed to manufacture the little idols. Billikin is the god of smiles and optimism; look at him and you laugh; tickle his toes and he wrinkles his nose and eliminates grouches and wrath.

*

HOLIDAY LINES OF FINE CRYSTAL

THE Pairpoint Corporation has on exhibition at its New York salesroom, 38 Murray St., a most attractive line of cut glass, suitable for the present season's needs. Jewelers visiting these salesrooms will find a wide variety from which to select holiday stock. Among the offerings is an attractive boat-shaped fruit or salad dish, which is attracting attention. The dish has a round base, on the under side of which is cut a star pattern, the top being plain. From this base rises a substantial standard attractively cut and supporting the body of the dish, the bottom of which is free of decoration. The top of the standard, however, has a daintily cut star pattern, which, when seen from above, presents a most pleasing effect. The rest of the dish is heavily cut in a beautiful design. The line of crystal cut glass lamps seen at these salesrooms, includes a number of attractive patterns, as does the display of electroliers. The company also shows dainty sugar and cream sets, bon-bon dishes, small tray holders, etc. THE RAMBLER.



JEWELER'S WORK BOX

Price Each, $1.00

EVERY JEWELER NEEDS ONE
THE MOST PERFECT BOX MADE

Manufactured and For Sale by

WILLIAM DIXON, Incorporated
39 John Street NEW YORK

LEES & SANDERS,

FROM THE SWEEP PRODUCER DIRECT
TO THE UP-TO-DATE SMELTERS

SWEEP SMELTERS,
BIRMINGHAM, ENG.

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD. SILVER. FILINGS. SWEEPINGS &c..

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c.	per dwt.	12 K. 48c.	per dwt.
20 K. 80c.	" "	10 K. 40c.	" "
18 K. 72c.	" "	8 K. 32c.	" "
16 K. 64c.	" "	6 K. 24c.	" "
14 K. 56c.	" "	4 K. 16c.	" "

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c.	per dwt.	14 K. 66c.	per dwt.
10 K. 50c.	" "	16 K. 74c.	" "
12 K. 58c.	" "	18 K. 82c.	" "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

PLATINUM

AMERICAN PLATINUM WORKS
NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS
NEWARK, N.J.



W. H. Brokaw

The Recognized Leading Jewelry Auctioneer of America

The Greatest Record of Jewelry Auctioneering in the United States

Selling - - -	*$62,212.45*
Total Cost - -	*50,738.07*
Profit - - -	*11,474.38*

This is the result of the I. Brilleman Auction Sale, Albany, N. Y., which I conducted. **Mr. Jeweler,** the same result can be accomplished for you by my methods, which are new and original. I mention a few references below:

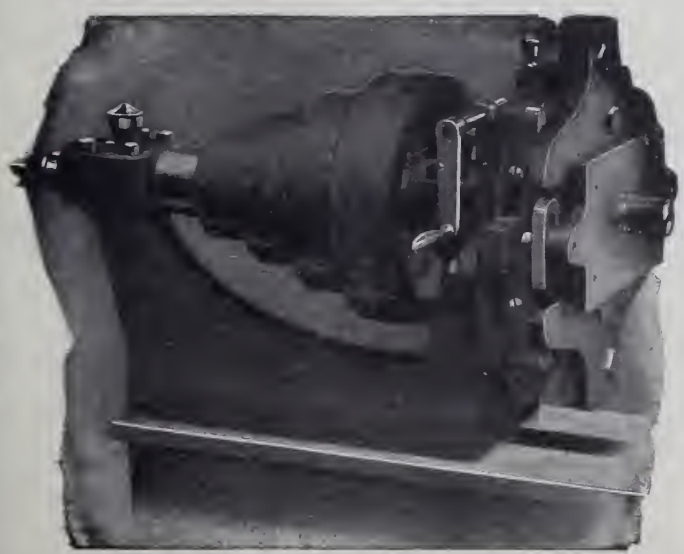
C. G. Alford & Co., New York.
Rubenstein Bros., 14 Maiden Lane, New York.
Peter J. O'Neill, Port Huron, Mich.
I. Brilleman, Albany, N. Y.
F. S. Johnston, Bradford, Pa.
S. M. Snider, Durham, N. C.
Morgan & Hawley Co., Dallas, Texas.
The Jewelers Board of Trade, New York
A. Pendexter, Portland, Me.
A. L. Clark, Ithaca, N. Y.
W. L. La Rue, Pittsfield, Mass.
Beverly & Roberts, Fort Edward, N. Y.
Gardner & Sons, Charlotte, N. C.
Perkins & Mahar, Executors of Mrs. T. Lynch, New York.
Underwood Jewelry Co., Kansas City, Mo.
L. Price, Parkershurg, W. Va.
L. M. Marks, Pittsburg, Pa.
W. W. Mansfield, Portland, Me.
La France Jewelry Co., Elmira, N. Y.
George T. Springer, Portland, Me.
Hofman Jewelry Co., Columbus, O.
W. E. Howard, Hastings, Nebr.
M. J. Scudder, Bradford, Pa.
H. A. Groen & Bro., New York.

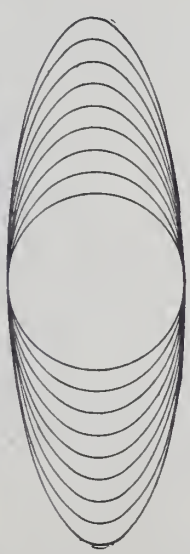
Chas. F. Wood & Co., New York.
Freudenheim Bros. & Levy, New York.
Edward Baird, Jr., Norfolk, Va.
A. G. Mansur, Burlington, Vt.
J. W. Johnson, New York.
J. J. Reider, Cortland, N. Y.
B. T. Ash, Binghamton, N. Y.
C. P. Goldsmith & Co., New York.
L. M. March, Providence, R. I.
G. H. Mosteller, Slatington, Pa.
R. Blinn & Co., Hartford, Conn.
Chas. L. Shafer, Utica, N. Y.
King & Allen, Valdosta, Ga.
Brown & Willis, Fitchburg, Mass.
C. P. Buskirk, Burlington, Vt.
Graubark & Fields, Schenectady, N. Y.
Wood & Hughes, New York.
C. E. Simanton, St. Johnsbury, Vt.
J. A. Seely & Son, Ogdensburg, N. Y.
Thompson-Brannon Jewelry Co., Asheville, N. C.
Guerney & Ware Jewelry Co., Kansas City, Mo.
G. C. Lang, Barton, Vt.
Lindo Bros., New York.

Correspondence Confidential

W. H. BROKAW & CO.

14 MAIDEN LANE, **Diamond Exchange Building** **NEW YORK CITY**



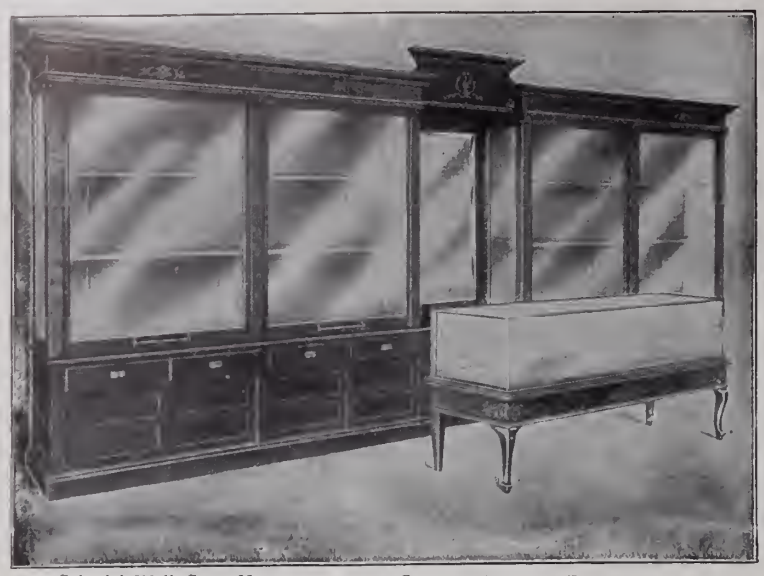


Our Oval Spinning and Turning Lathe

Our cuts show headstock of Lathe and variety of elliptics produced on same, retaining minor axis.

Write for our Catalogue of Spinning Lathes.

P. PRYIBIL,
520 W. 41st Street, New York



Colonial Wall Case, No. 123. Counter Case and Table, No. 107B.

F. C. JORGESON & CO.

11 to 17 NORTH ANN STREET, CHICAGO

MAKERS OF **High-Grade Jewelers' Fixtures**

IMPORTER AND MANUFACTURER OF

Watch Materials, Tools, Jewelers' Supplies and Optical Goods

BARGAINS IN

Electric Motor Heads

PRICES ON APPLICATION

Fine Gold, Silver and Platinum always on hand. Highest Prices paid for Old Gold and Silver.

Prompt shipments of Jewelers' and Watchmakers' Tools and Material to all parts of the United States.

A. ZAREMBOWITZ

250 East Houston Street, New York

We will mail upon receipt of $1.00 our 800-page Catalogue; this $1.00 will be deducted from the first purchase of $10.00 or more.

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway, Bet. Cortlandt and Dey Sts.

688 Broadway,

723 6th Ave.,

New York.



We Repair Jewelry

Make It To Order, Alter and Match It

Many "Jewelry Repairers" are such in name only. The jobs they receive are turned over to us or some other bona-fide repairer.

Deal with us direct and save the middleman's profit.

Twenty-five years' experience is a sure guarantee of good results.

Mountings, Bracelets, and Special Order Work. Coloring and Plating.

BRESLAVSKY BROS., 51-53 Maiden Lane, New York

CRUCIBLES.



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.



UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty

1000 FINE

Having installed a plant for refining metals **ELECTROLYTICALLY**, we are now in a position to supply the trade with

ABSOLUTELY PURE METALS

FOR MANUFACTURING AND ALLOYING

We will refine **YOUR SWEEPS** and **SCRAP** and give you **PURE METALS** in **RETURN**—or cash value if desired.

Give us a trial and let us show you what we can do for you.

Established 1887 **PENN SMELTING & REFINING WORKS.** No. 906 Filbert Street PHILADELPHIA, PA.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.
Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, OCTOBER 28, 1908. Vol. LVII., No. 13.



An Artistic Collarette and Pendant of Pure Egyptian Style.

(*See Text on Page* 61.)

ALVIN SILVER



THE WREATH, No. 2403-4 (Very Thin Model)

Bonnet Brush	$6.60
Cloth Brush, large	7.50
Hair Brush, large	12.00
Hat Brush	3.60
Military Brush	6.50
Tooth Brush	3.00
Velvet Brush	5.00
Button Hook	3.00
Cent's Comb	4.50
Ladies' Comb	4.50
Corn Knife	3.00
Cuticl Knife	3.00
Handle Mirror, large	$19.00
Ring Mirror, large	17.00
Nail File	3.00
Nail Polisher	8.00
Nail Polisher Rest	6.00
Paste or Salve Box, medium	2.80
Paste or Salve Box, small	2.40
Pin Tray	6.00
Puff Box, medium	8.00
Shoe Horn	3.20
Hood Whisk Broom	8.00

Subject to the usual Catalogue discount

Illustrations about one-third actual size.

ALVIN MFG. CO., 52 MAIDEN LANE, NEW YORK

ANOTHER PAGE FROM OUR TOILET WARE CATALOGUE

A Hard Game



Bucking the "Fahys Line" is a hard game! It always pays the retail jeweler to have a stock of Fahys Cases, thereby assisting in winning the game (of sales).

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



As in a looking-glass, reflection must show the truth.

A little reflection on your part must convince you that the diamond cutter gets less for his stones than the firms who buy their diamonds of the cutter and resell them. We are diamond cutters.

J. R. WOOD & SONS

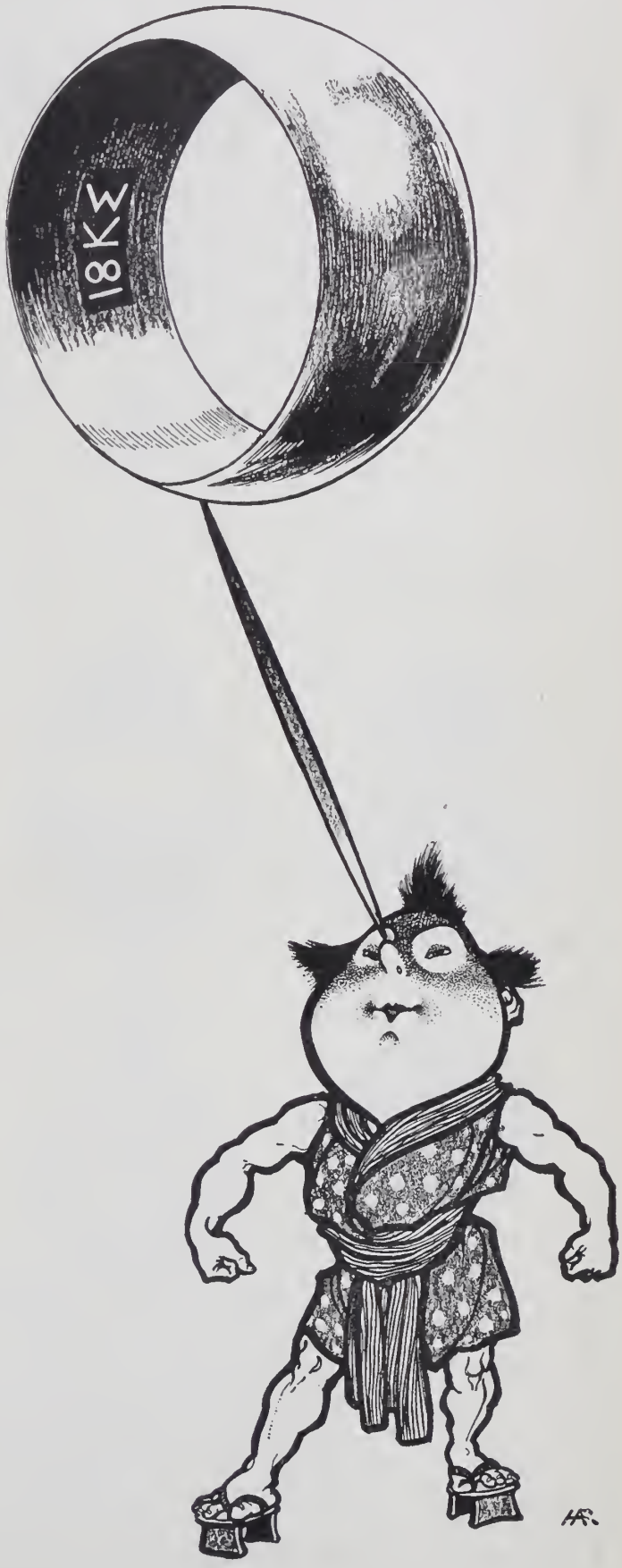
DIAMOND CUTTERS

Also Importers of Rubies, Emeralds and Sapphires

2 MAIDEN LANE, Corner of 170 Broadway - - - NEW YORK

HIGH QUALITY

Plain Solid Gold Rings



Our rings are on top because they are the best that can be made and are the standard for quality.

You can implicitly rely upon rings bearing our trade-mark ≷ being exactly the quality of gold they are stamped. We guarantee it.

Our prices are as low as it is possible to sell for and furnish the quality represented.

J. R. Wood & Sons

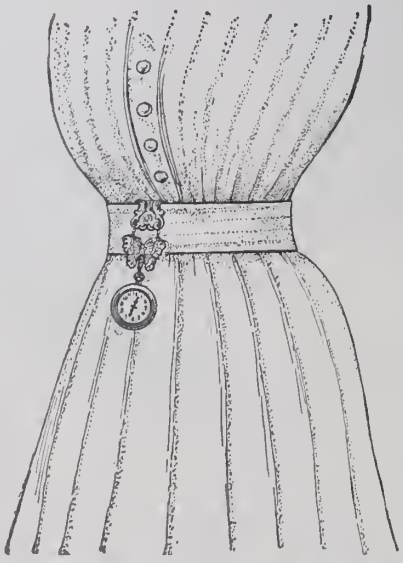
RING MAKERS

2 Maiden Lane Corner of 170 Broadway

NEW YORK

S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains







Y 64/L 349







Y 94/L 293

INTERCHANGEABLE CHATELAINE WATCH OR LOCKET FOB

The above illustrations represent a few of our newest ideas. The Chatelaine Watch Fob and the Chatelaine Locket Fob to be worn at the belt: more secure than the old fashioned Chatelaine: does away with soiling the dress or shirt waist: safety catch on back of the Watch Fob, making the watch secure, also Washburn fastener, attaching Fob to belt.

Our Locket Fob has already proven itself to be a great seller. We predict for our Watch Fob great results. It is a winner. Write for samples. We sell the wholesale trade only.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane































































YOU

CAN SECURE THAT

CLASS PIN ORDER

BY SHOWING

OUR DESIGNS AND SAMPLES

WE ARE HEADQUARTERS.

WRITE TO EITHER FACTORY.

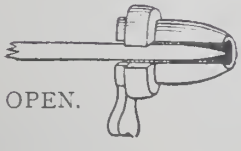
WENDELL & COMPANY

47 JOHN STREET,

NEW YORK.

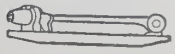
57 WASHINGTON STREET

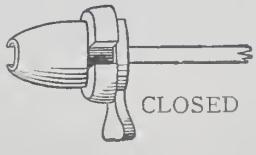
CHICAGO.

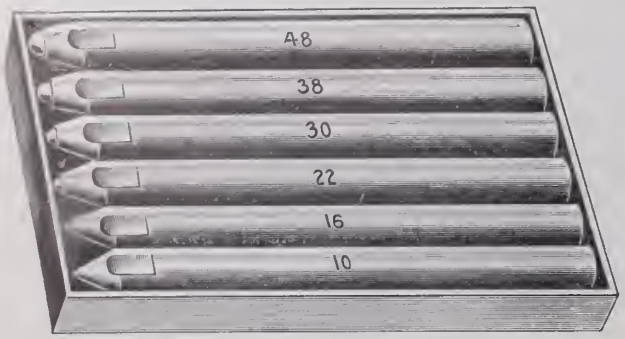


WENDELL'S PERFECT SAFETY CATCH

SETS CLOSE TO BODY OF PIN.
PROTECTS POINT OF PIN TONG.
HANDILY LOCKED AND UNLOCKED
ABSOLUTELY SECURE.





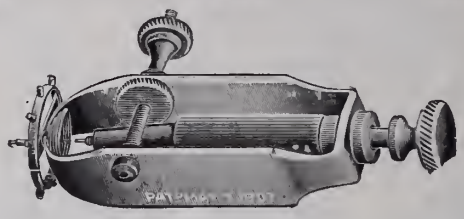


CLOSING HOLE PUNCHES No. 60

A well made Set of Punches of nicely graded sizes. Numbers indicate 10ths of millimeters.

Per set, $1.50

SHELDON'S PATENT HAIRSPRING COLLET REMOVER

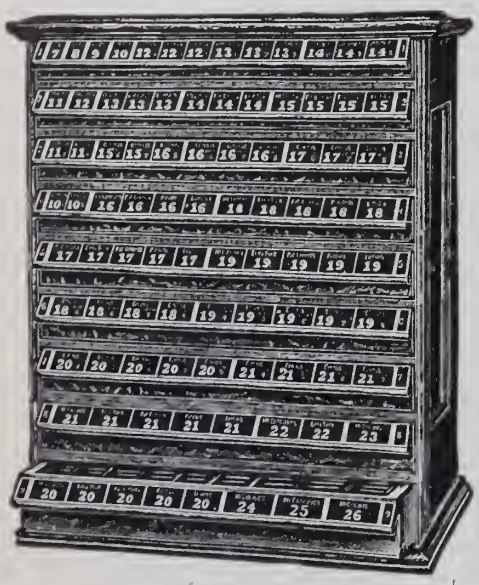


No need of any more distorted hairsprings or bent balances.

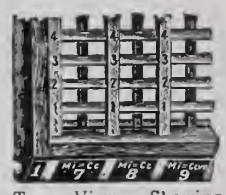
Every watchmaker knows how troublesome it is to remove the collet without either distorting the hairspring or bending the balance; with the aid of this tool the difficulty is overcome. The tool is provided with a pair of spring fingers, curved at the ends and ground very thin and sharp. By tilting the balance the jaws may be slid under the hairspring and by pressing the jaws together it will readily loosen the collet and then by turning the central screw, which has a hole in the end to receive the staff pivot, you can force the collet from the staff, without injury to balance or hairspring. The adjustable screw nut is provided to avoid wear or injury to the jaws. A glance at the illustration will demonstrate the utility of this tool. Finely nickel plated.

Price, each, $1.25

ECHARCO WATCH GLASS CABINET No. 15 (Patented)



Price, No. 20, Each, $7.75
" No. 15, " 16.00



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

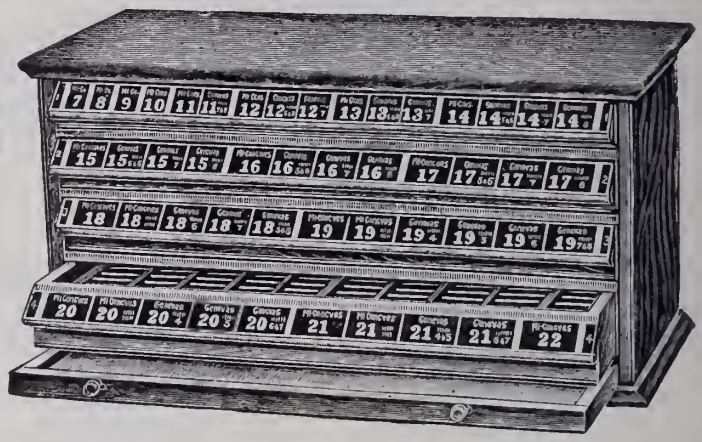
Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

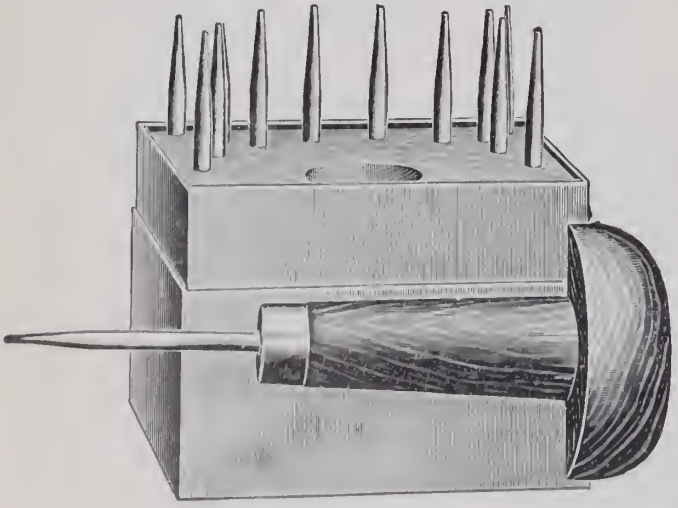
Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

ECHARCO WATCH GLASS CABINET No. 20 (Patented)

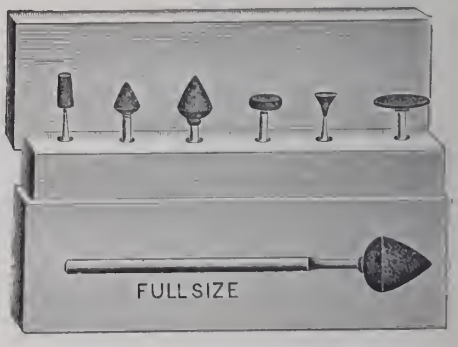




SET OF 12 BEADING TOOLS, WITH INTERCHANGEABLE HANDLES No. 50

The rosewood handles have brass bushing so that the beading tools may be used by hand or hammer.

Per Set, $2.00



SET OF 6 CARBORUNDUM DISKS No. 100

The variety of shapes should make this a desirable article on the bench.

Per Set, 90c.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

3 WELL BALANCED REASONS



Durability
Beauty of Design
Workmanship

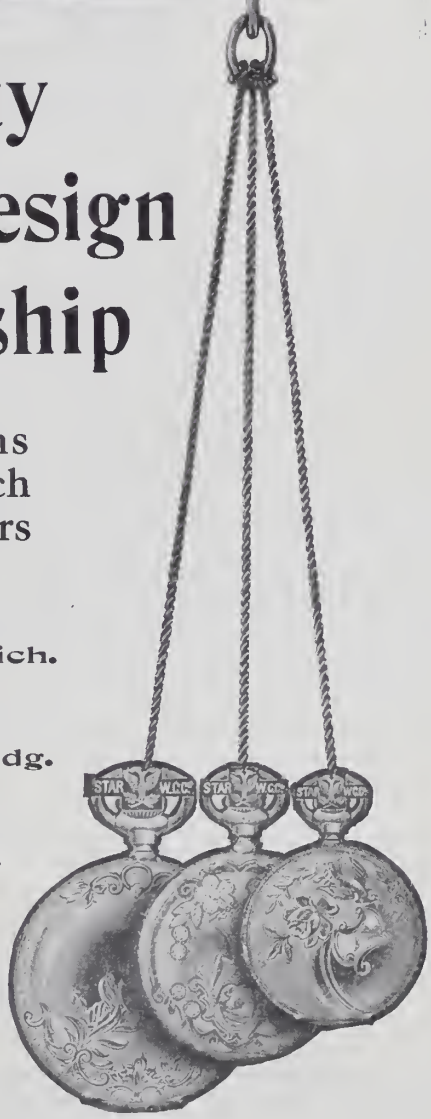
are the reasons why Star Watch Cases are leaders

FACTORY:
Ludington, Mich.

CHICAGO:
701 Heyworth Bldg.

NEW YORK:
37 Maiden Lane.

For sale by all jobbers, or write us.



Star Watch Case Co.

The Diadem 15 Jewels



The Ideal Lady's Watch

ONE OF OUR FOUR HUNDRED SERIES

The Smallest Accurate Lady's Watch Made

A Handsome Watch Booklet, "The Gift of Time,"
Sent on Request

Dueber-Hampden Watch Works

CANTON, OHIO

Circumstantial Evidence

may not be admitted as beyond all possibility of doubt,
but it is surely an indication of "*the way the wind blows*"



THE LARGEST LINE OF ROLLED-PLATE BRACELETS MADE

Wolcott Mfg. Co.

71 Peck Street = = PROVIDENCE, R. I.

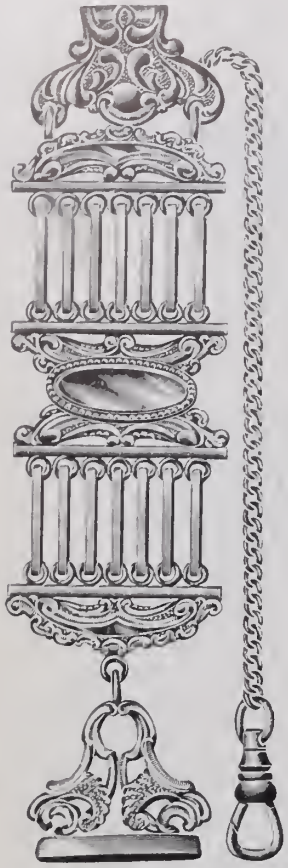
New York Office: 14 Maiden Lane

Leadership in Business

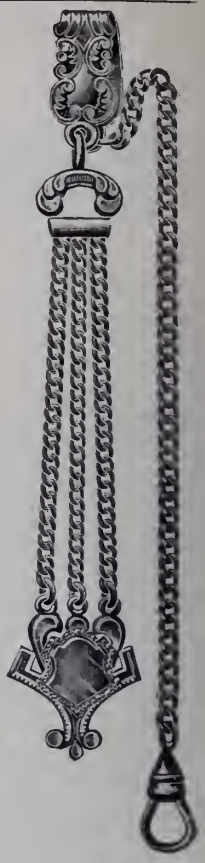
like leadership in anything else, is simply the working out of nature's law of the survival of the fittest. Show me a business that is successful and I will show you, in ninety-nine cases out of a hundred, one that deserves to be. The law of the universe constantly seeks and demands the best and casts out the useless and unfit.

If you would be successful you cannot afford to give anything less than the best that is in you, and that man is worse than a fool who undertakes to succeed by trickery, chicanery or dishonesty, for when he attempts to cheat his neighbor, or deliver less than he sells, he injures himself beyond repair. His deceit will find him out and surely tear down and destroy.

It has been our constant aim in business to deliver more than we sold. Our sun is still shining.



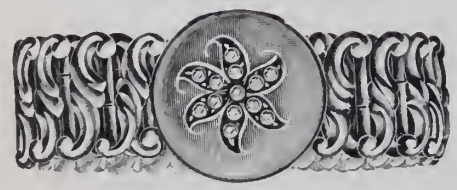
7346-632.



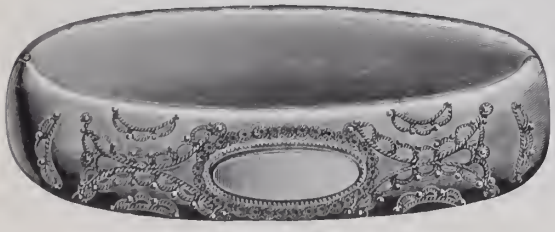
7397.



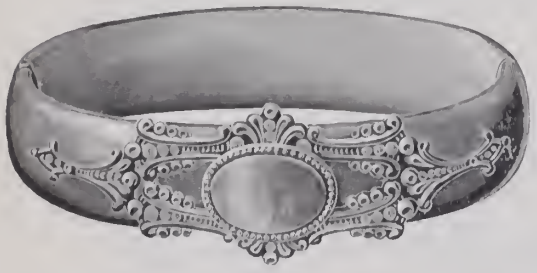
2699-233PC.



6184. Locket.



7290.
Rose.
1-8 Gold Signets. Etruscan Trimmings.



8151. Polished. 8152. Roman. 8153. Old English.

Minerva Bracelets
are still in the lead

Why ?
They deserve to be



This trade-mark appears inside the cover of every box containing

Minerva Bracelets



The Minerva Girl

Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

Sold only by
Fontneau & Cook Co.
Sole Sales Agents

Fontneau & Cook Co.

Attleboro, Mass.

CHICAGO: 1203 Heyworth Bldg.

Send for Catalogue of
MINERVA
GOLD FILLED ADJUSTABLE BRACELETS
Every Lady wants one

We Can Furnish You a HIGH-GRADE CATALOG

That Will Bring Results

FULL PARTICULARS and SAMPLES FREE



STORE OF F. MAIER, BOWLING GREEN, KY.

Read Our Customers' Letters

Bowling Green, Ky., Jan. 8, 1908.

THE ARNSTINE BROS. COMPANY, Cleveland, O.

Dear Sirs:—Yours of the 4th received and in answer to your question will say that I had a fine trade during the Holidays; better than usual. Quite a number came in or sent for articles advertised in the Catalog. Had numerous compliments on our beautiful Catalog. Had no trouble selling your goods.

Yours truly,
F. MAIER.

This firm used The Arnstine Bros. Company Catalogs in 1907, and have again placed an order.

Philadelphia, Pa., Jan. 17, '08.

THE ARNSTINE BROS. COMPANY, Cleveland, Ohio.

Gentlemen:—In reference to your letter, I have been unable to answer same on account of taking stock. In reference to the Catalog, I am more than pleased with the results it attained for us in our December business of last year. It is one of the best advertisers of the present day. Respectfully yours,

CHARLES MUTH.

This firm used The Arnstine Bros. Company Catalogs in 1907, and again placed an order for 1908.



STORE OF CHARLES MUTH, PHILADELPHIA, PA.

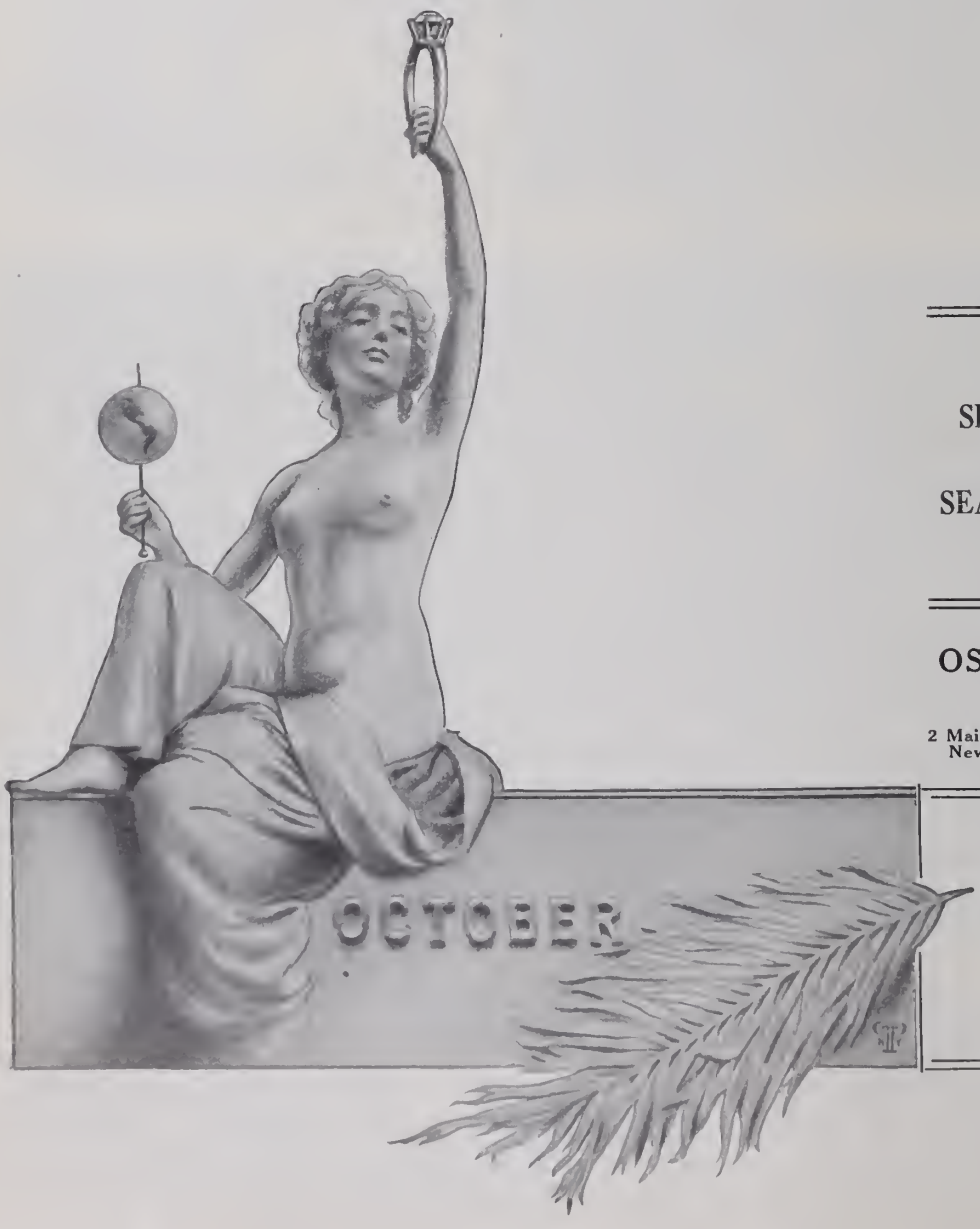
Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"



STANDS FOR QUALITY

OUR GOLD LINES

RINGS

BROOCHES
SCARF PINS
HANDY PINS
VEIL PINS
STUDS
EARRINGS

OUR FILLED LINES

SEAMLESS FILLED FANCY RINGS

SEAMLESS FILLED WEDDING RINGS

OSTBY & BARTON CO.
PROVIDENCE, R. I.

2 Maiden Lane
New York

103 State Street
Chicago

REGISTERED TRADE-MARKS

A Timely Suggestion

LAST month the Whiting Company directed attention to two of their new patterns—the "MADAM JUMEL" in Flat Ware, and the "FLORENTINE" in Toilet Ware.

These patterns, both of which have already attained a notable degree of success, are indicative of the general scope and character of the Whiting Company's recent productions in sterling silver ware.

Those Jewelers, therefore, who wish to add to their stock of silver ware suitable for the Fall and Holiday Trade will find the entire line of Whiting goods marked by the same characteristics of graceful design, admirable workmanship and moderate prices as distinguish the "Madam Jumel" and the "Florentine."

THE WHITING MFG. COMPANY

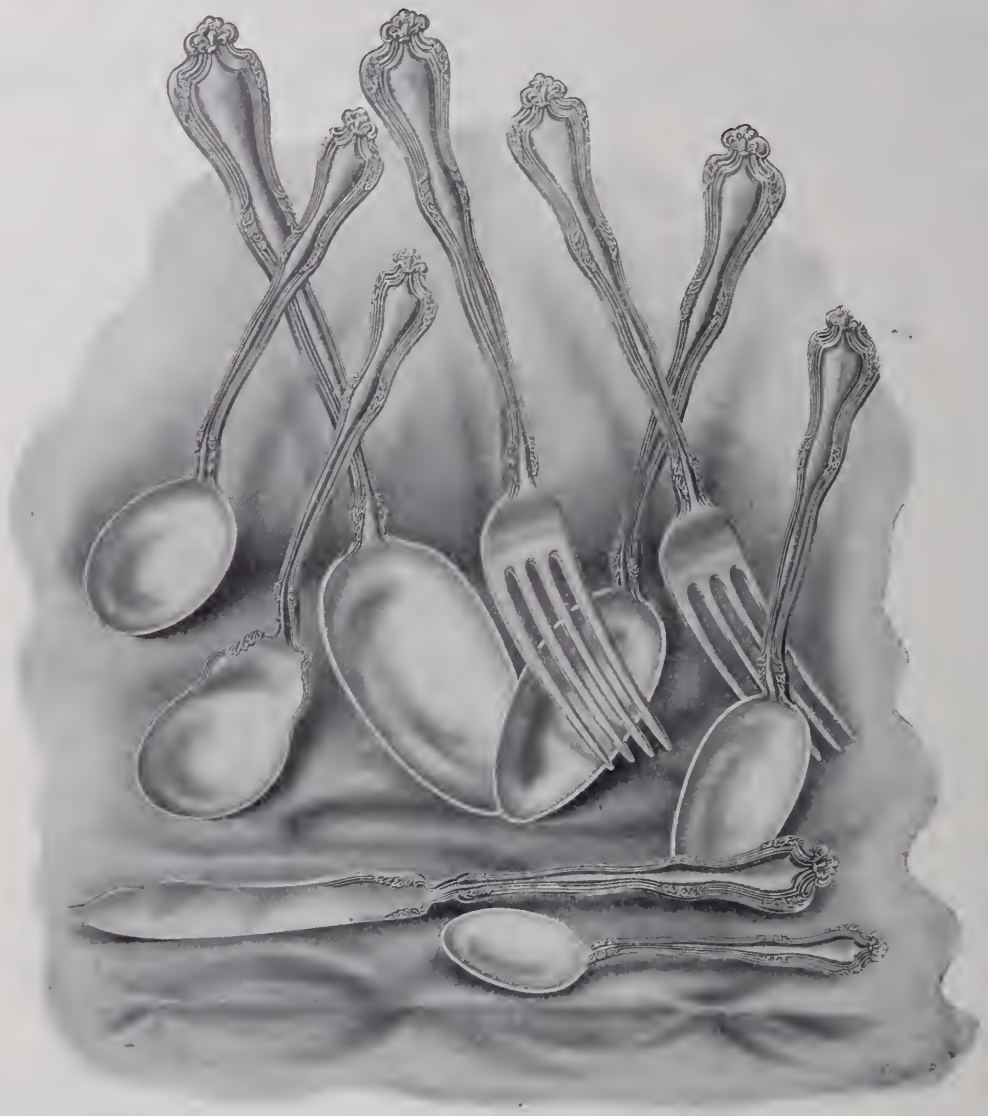
Silversmiths

San Francisco, Cal.
717 Market St.

Broadway and Nineteenth Street
NEW YORK



Silver Plated Flatware



The "Faneuil Pattern" in the "1847 ROGERS BROS." brand, illustrated above, is one of the latest that we have produced. Simple, but with sufficient ornamentation to avoid too great plainness, it has already proved very popular.

Our variety of patterns is so great that it is possible to gratify every taste. The ware produced by our factories is known by trade and public to be thoroughly reliable. Each factory has a reputation of its own and has won recognition for its trade-marks.

OUR FACTORIES

THE BARBOUR SILVER CO.,
Factory A,
Sterling and Plated Hollow Ware.

THE DERBY SILVER CO.,
Factory B,
Plated Hollow Ware.

THE HOLMES & EDWARDS SILVER CO.,
Factory C,
Sterling Inlaid, Plated and Unplated Flat Ware.

MERIDEN BRITANNIA CO.,
Factory E,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

THE MERIDEN SILVER PLATE CO.,
Factory F,
Plated Hollow Ware.

THE WM. ROGERS MFG. CO.,
Factory H,
Plated Flat Ware.

ROGERS & BROTHER,
Factory J,
Plated and Unplated Flat Ware.

THE ROGERS & HAMILTON CO.,
Factory K,
Plated Flat Ware.

SIMPSON, HALL, MILLER & CO.,
Factory L,
Sterling and Plated Hollow Ware,
Sterling and Plated Flat Ware.

WILCOX SILVER PLATE CO.,
Factory N,
Sterling and Plated Hollow Ware.

THE WATROUS MFG. CO.,
Factory P,
Sterling and Plated Hollow Ware.

THE MERIDEN CUT GLASS CO.,
Factory T,
Rich American Cut Glass.

International Silver Company

9-19 MAIDEN LANE **18-22 JOHN ST. (FULTON ST. SUBWAY)**

New York



Wellington

The William B. Durgin Co.

in offering their new pattern the

"Wellington"

present a pattern in which they have the utmost confidence.

Graceful in outline, pure in design, it should prove in its restrained ornamentation a happy medium between the elaborate patterns of the past and the present vogue for plain patterns, which in their very simplicity are often flat and uninteresting.

Although medium in weight and low in price, it in no way departs from the high standard of

"Durgin Quality"

Made bright and gray it is so designed that it is equally attractive in either finish.

Ready for delivery October 1.

Send for Illustrated Price List.

William B. Durgin Co.

Designers and Makers of

Wares in Sterling Silver

Concord, N.H.

New York
322 Fifth Avenue

Boston
387 Washington Street

San Francisco
Chronicle Building

Lace Piercing with Removable Glass Linings



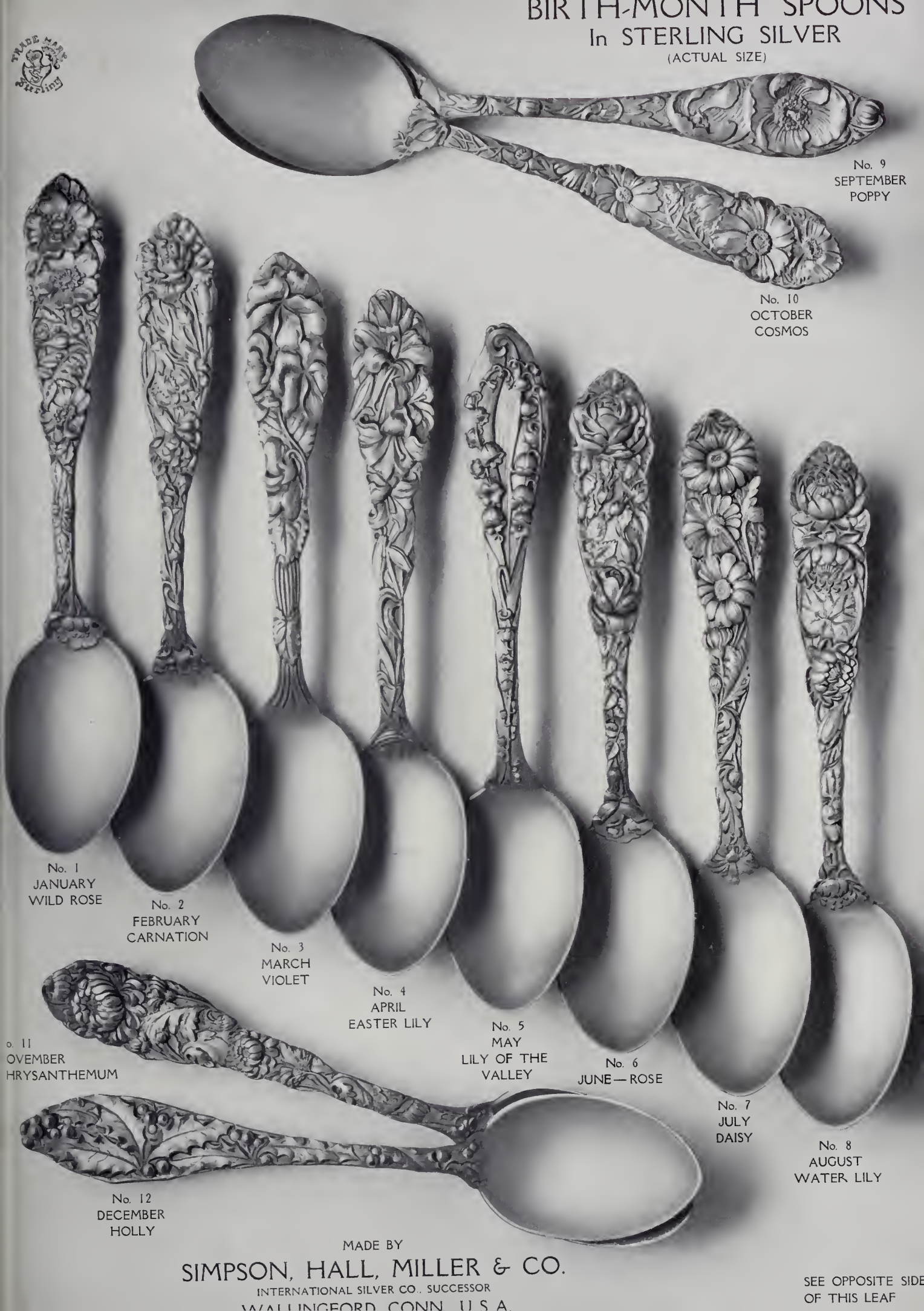
THE above illustration appears on one of the pages of our new illustrated booklets recently mailed to the trade, showing some of our newest designs in moderately priced

TOILET WARE PLATEAUX SANDWICH PLATES
MANICURE SETS COASTERS CUPS AND RAMEQUINS
GLASS AND SILVER COMBINATIONS, ETC.

FRANK M. WHITING & COMPANY, Silversmiths

320 Fifth Ave., N. Y. If you have not received a copy of this booklet, we shall be pleased to send you one if requested North Attleboro, Mass.

BIRTH-MONTH SPOONS
In STERLING SILVER
(ACTUAL SIZE)



MADE BY

SIMPSON, HALL, MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR

WALLINGFORD, CONN., U.S.A.

SEE OPPOSITE SIDE
OF THIS LEAF

"This is my birthday." — Shakespeare

BIRTH-MONTH SPOONS

NOTHING is more suitable for a birthday gift than a handsome souvenir spoon, especially when you are able to make a choice from such a unique and attractive line as we herewith present for your consideration on this and the preceding page.

Careful study has been made in the designing of the different patterns, that each month should be represented by its symbolic flower.

This, together with the exceptionally fine die work, heavy weight and beautiful gray finish, prove them to be the finest set of Birth-Month spoons ever offered to the Trade.

Their beauty cannot be adequately described. They must be seen to be fully appreciated.



Write us and let us tell you what special inducements we can offer in regard to this handsome Flemish Oak display box, velvet lined, with plate glass cover

These spoons are made and are for sale by

SIMPSON, HALL, MILLER & CO.

International Silver Co., Successor

WALLINGFORD, CONN., U.S.A.

They can also be found at our Branch Offices

9-11-13 MAIDEN LANE, NEW YORK
195 STATE STREET, CHICAGO
JEWELERS BUILDING, POST STREET, SAN FRANCISCO
33-41 HAYTER STREET, TORONTO

SILVERSMITHS TO THE AMERICAN PEOPLE

SEE OTHER SIDE

"THAT'S FOR REMEMBRANCE"

—Shakespeare

THERE is no need to pick and choose from among The William B. Kerr Company's productions for articles which shall commend themselves to Holiday buyers.

All are suitable for the Holiday trade, and the variety of these specialties is such that the taste, the inclination and the purse of every customer may be satisfied.

This, for instance, is merely a selection from the diversified and comprehensive lines which this Company makes:

Babies' and Children's Wares—Belt Buckles—Card Cases—Cigar and Cigarette Boxes and Cases—Eye Glass Cases—Hat Pins—Jewel Boxes—Match Boxes—Miniature Cases—Mirrors for Boudoir and Table—Photograph Frames—Pocket Knives—Purses—Spectacle Cases—Toilet Wares of every sort—Vanity Cases—Work Boxes

Note.—All these are made in Gold as well as Silver and in various effective finishes, including Plain, Engraved and Etched.

THE WILLIAM B. KERR CO.

Factory and General Office, NEWARK, N. J.

320 Fifth Ave., New York CORNER OF 32nd STREET



"NAUTILUS"

Special String-Pearls at a Special Low Price

SPECIAL COLOR
SPECIAL WEIGHT
SPECIAL MAKE
SPECIAL PRICE



"NAUTILUS," the new tone tint in Fishskin Pearls that has set all the jewelry trade guessing

The softest, dreamy, creamy rose shade—a tint far more beautiful than many real stones. A lustre that means immediate sales to those that see them.

The "NAUTILUS" shade is of course the exclusive production of our Paris house. Another great feature of the "NAUTILUS" Pearl is its unusual weight.

We have just received an importation of 12,000 strings of "NAUTILUS" Pearls in all sizes. Because these beautiful necklaces have arrived a little late to be sent out with our regular line, we are making a special price that is remarkable for the quality.

All regular sizes, $15 a dozen strings
Strings with graduated sizes, $18 a dozen

Easily retailable from $2.50 to $5.00 a necklace. Necklaces finished with good rolled plate clasps, $2 per dozen strings extra.

Ready for immediate delivery. Let us send you a selection upon approval. You can't afford to let this opportunity pass if you want a real big leader in your holiday stock.

Of course there are other great values represented in our Parisian Novelties, which include the greatest assortment of Brooches, Hat Pins, La Vallieres, Buckles, Bayaderes, Pearl Necklaces and Collars, and our complete stock of Jets in both dull and bright.

Real Money Makers, Profit Earners and Satisfaction Producers. Write at once to

CHOPARD FRÈRES CO.

MAKERS OF

FRENCH JEWELRY NOVELTIES

PARIS, 35 Rue des Trois Bornes

56 Maiden Lane, NEW YORK

Fair Warning

Delamothe Real Rose Hat Pins are not handled by Jobbers — they sell only the imitations, and the imitations do not sell in places where the Delamothe Real Rose Hat Pins are on sale.



Every genuine DELAMOTHE Real Rose Hat Pin, has the name stamped on the pin here ➡



Delamothe
METALLIZED

REAL ROSE HAT PINS

Something really new to sell —which sells. The largest selling article put on the market for years. Not only a large profit maker and seller, but a great drawing attraction for the stores which sell them.

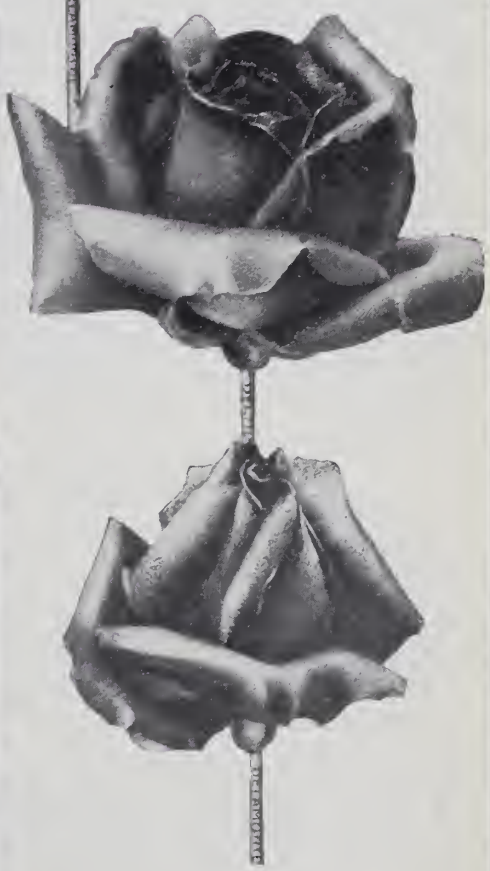
DELAMOTHE Real Rose Hat Pins are made out of live roses, which by a secret process changes them into metal, and are then mounted on hat pins and finished in several colors to conform to the prevailing fashions in millinery. Being made out of real roses there can be no two alike. The process used for making DELAMOTHE Real Rose Hat Pins is the discovery of Prof. L. G. Delamothe, and is the only process by which open roses can be perfectly metalized. This process is owned solely by the DELAMOTHE Natural Art Decorating Co., of which this company are the sole distributors to retailers.

WE DO NOT SELL THROUGH JOBBERS.

Write at once for Illustrated Price List or Two Dozen Trial Assortment on approval.

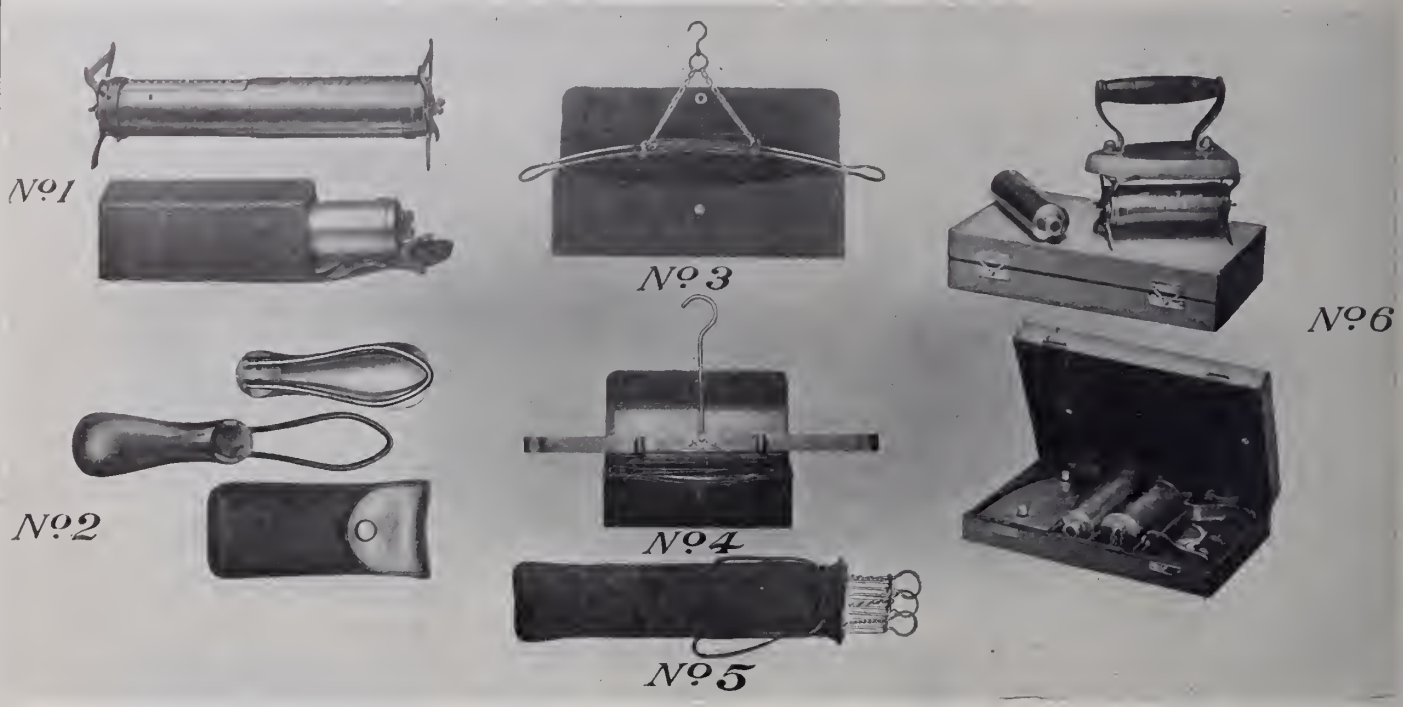
DELAMOTHE DISTRIBUTING CO.
Sole Distributors
SPOKANE, WASH., U. S. A.





The Travelers' Line

Articles of Refinement and Convenience which have demonstrated their merit in large sales and their practicability in actual use. For travelers everywhere and at all times.



All handsomely finished and sold in attractive leather cases, pouches, and bags of various colors. Found at the leather go ds departments of the best jewelry and department stores in America.

No. 1. Travelers' Curling Iron Heater.—Packs into Morocco case, as shown, simple to adjust. Retail prices, **$1.50**, in pasteboard box. **$2.00** in leather case.

No. 2. Travelers' Folding Shoe Horn.—Morocco, pigskin, sole leather and seal cases in assorted colors. Retail prices, **50c.**, without case. **75c.** in leather case.

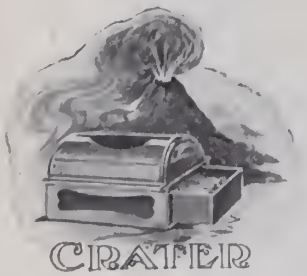
Nos. 3 and 5. Travelers' Garment Hanger—for coats and waists in different sizes, for ladies' and gentlemen's use—in cases, pouches and bags of different leathers and in various colors. No. 3 shows case, No. 5 shows pouch. Retail prices, **$1.00** per set and upwards.

No. 4. Travelers' Garment Hanger—for skirts or trousers—only 5 inches long when folded. Retail prices, sets of 3, in ooze leather bag, **$1.00.** In morocco box, **$1.25.** In pigskin or seal leather box, **$2.00.**

No. 6. Travelers' Flat Iron—with alcohol lamp and supply bottle. Outside dimensions of case closed, $9\frac{1}{4}$x$5\frac{5}{8}$x2 inches, Retail price, in polished oak case, **$5.00.** In sole leather case, hand-stitched edges, **$8.00.**

Note: 33⅓ per cent. discount to the trade.

Write to-day for a sample dozen, assorted.



The "Crater"

A New Match Box

for every place where matches are used. Has a receptacle for burned matches. A great seller. In polished brass, old brass, nickel and copper. Retail price, **50cts.**

Complete wholesale price list of the Travelers' Line with full information sent upon request. They sell wonderfully during the Holidays. Find out about them NOW.

TILDEN-THURBER CO. PROVIDENCE, RHODE ISLAND

or C. F. RUMPP & SONS, Philadelphia, Pa.

SPECIAL Blackinton Locket Combination

18 Old Reliable W. & S. B. ★ Lockets for $31.15



Above are shown 18 of the *handsomest* and most *salable* lockets ever produced. The price of this combination of lockets to Retail Jewelers is $31.15, and the total retail selling price is $51.92.

This is undoubtedly the most desirable combination of lockets ever offered. There is *not a poor or doubtful seller* in the lot. With the lockets we give *free of charge* a handsome velvet lined case in which to display them, and keep them in perfect condition.

This combination is sold *only through the jobbing trade* and the universal price of the 18 lockets and velvet lined case is $31.15 to Retail Jewelers. The *retail selling price* of each locket is plainly marked on a tag, the prices ranging from $2.08 to $3.50 and aggregating $51.92 for the lot.

Order early to insure prompt delivery. If your jobber cannot supply you write us direct and we will tell you where to get the goods.

These goods are NOT sold to department stores or retail catalog houses.

W. & S. BLACKINTON CO.

MAKERS

North Attleboro, Mass. **New York, 180 Broadway**



Our Sterling

MESH BAGS

are sellers, exquisite designs, fine mesh

Best Values

A line that will appeal to your customers and mean quick sales for you.

EUROPEAN JEWELRY AND NOVELTIES

Corals, Cameos, Garnet, Mosaic and Amber Jewelry. Gun Metal Goods. Dutch Silver.

ERNST GIDEON BEK

Factory: Pforzheim, Germany

35 MAIDEN LANE, NEW YORK



637S. Fruit Plate. 11 in. Diameter.



B243. Sandwich Plate. 9 in. Diameter

SANDWICH PLATES

of which we are the originators

Jewelers looking for a practical piece of sterling silverware suitable for Weddings, Birthday or Holiday presents, come to us. We have them—54 styles to select from. They sell on sight.

Do not hesitate to carry a line of our plates, as our prices are within reach of all. Elegantly designed, good weight and nicely furnished.

Just think of it! Sterling Silver Sandwich Plates that can be retailed at from $5.00 to $75.00! One trial order will convince you of their selling qualities. We also make an extensive line of Sandwich Tongs to match plates.

Place orders early, as our factory is running to its full capacity. Orders placed early will assure prompt delivery.

Photos and prices furnished to the trade on application to the factory

ROGER WILLIAMS SILVER COMPANY, 101 Sabin Street, Providence, R. I.

— THE —

Sternau Teakettles

TEA — what a universal beverage!

What a genuine comfort to its devotees — what a troop of pleasant memories the drink recalls!

But the pleasure is spoilt if it is not *good* tea.

The Sternau Teakettles insure the best tea that can be made from whatever leaf is used. They are the embodiment of all the qualities that make up the perfect vessel — they represent the elimination of every objectionable feature.

With Stands and Sterno-Inferno Burner.



No. 70—Made in Copper, Brass, Nickel-plate and Silver-plate

S. STERNAU & CO.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-Office

Makers of STERNAUWARE consisting of
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



Ye Mount Vernon Pattern

Sterling Silver Tableware is

Our Candidate

for popular approval and is receiving the support of many good jewelers. Let us have a rousing vote. Use an order blank for a ballot.

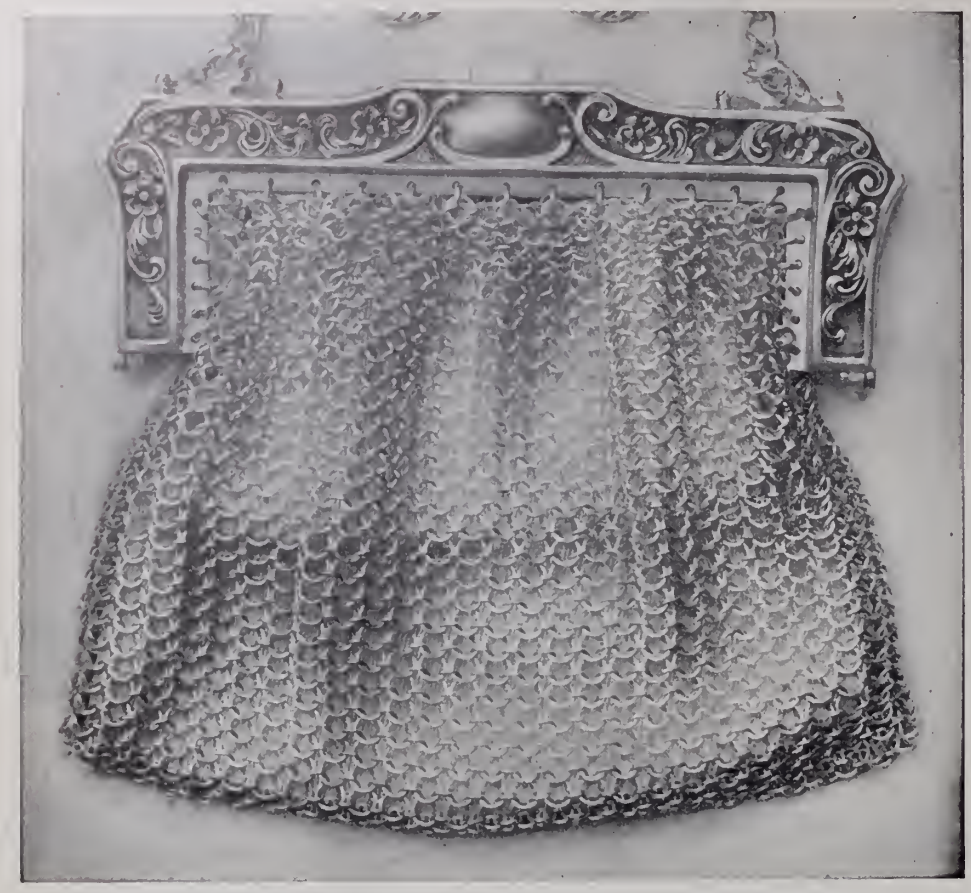
This is ye pattern made in ye Colonial style of strength, beauty and simplicity at ye Silver Shop at

Greenfield, Massachusetts

by

Rogers, Lunt & Bowlen Co.

Write for Catalog



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co.
New York Office
7 Maiden Lane
MASS.
Chicago Office: Room 405, 103 State St.

Definition of a Battleship:

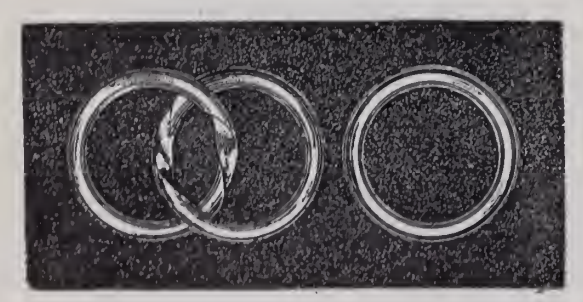
"A MACHINE TO FIGHT BATTLES WITH"



We do not require a Battleship; our battles HAVE BEEN WON; the constant increase of our business attests to the veracity of our statement.

Follow your predecessors if you have not fallen in line, it will redound to your benefit. Send US your orders for WATCHES DIAMONDS, JEWELRY, WATCH CASES, MOVEMENTS, FESTOONS, LA VALLIERES, LINKS, SCARF PINS, BROOCHES, NECKLACES, SIGNET RINGS, STONE RINGS, and EVERYTHING appertaining to the jewelry business.

You will save Money. Get the Styles and Dependable Qualities



WE MAKE

The Alliance Ring

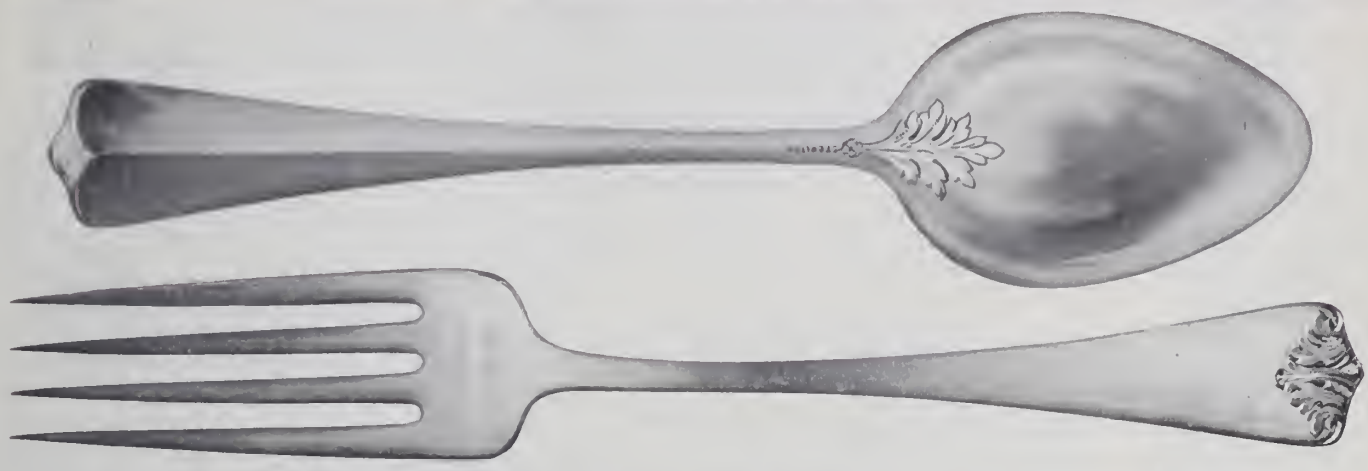
The graceful style of the Alliance Ring is rapidly supplanting the use of the old-style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

MADE ONLY BY

LEONARD KROWER

Wholesale Manufacturing Jeweler and Optician
536-538 Canal Street, New Orleans, La.



THE "CHIPPENDALE" PATTERN

The accompanying reproductions show conclusively the perfect beauty of *"Chippendale" Silverware.*

The Smith Company have embodied the extreme simplicity and grace of all Chippendale products, together with the necessary qualities of strength and practicability.

Note in the illustrations the heavy shank and spine at the back of each article which makes absolutely for stiffness, yet in no way detracts from its appearance.



Frank W. Smith Company, Manufacturers of Sterling Silverware GARDNER, MASS.

R. BLACKINTON & CO.,

Established 1861
SILVERSMITHS

TRADE MARK

Makers of the following lines in Sterling Silver.

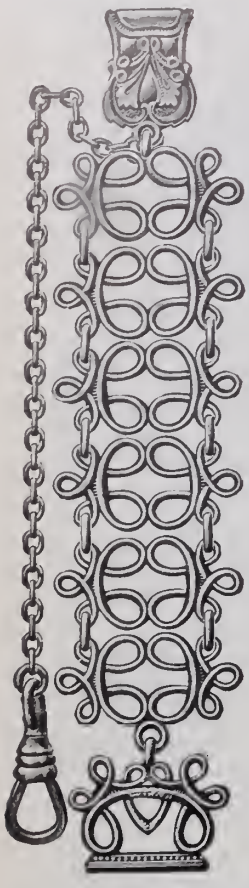
Each line in itself entirely complete and noted for Perfect Workmanship, Fine Finish, Original Design and Reasonable Price:

TOILET WARE, PURSES, CARD CASES, GENTLEMEN'S CARD CASES, VANITY BOXES, POWDER BOOKS, CIGARETTE CASES, CIGAR CASES, MATCH BOXES, JEWEL CASES, EYE GLASS CASES, SPECTACLE CASES, LORGNETTES, MINIATURE CASES, PHOTOGRAPH FRAMES, POCKET KNIVES, DESK SETS, MESH BAGS and PURSES, FLATWARE (Fancy pieces), NAPKIN RINGS, TEA STRAINERS, TEA BALLS, SALT SHAKERS, DESK CLOCKS, CORK SCREWS, BRACELETS, CUFF LINKS, BUCKLES, BELT PINS, HAT PINS, BROOCHES, HANDY PINS, TIE CLASPS, BACK COMBS, Etc., Etc.

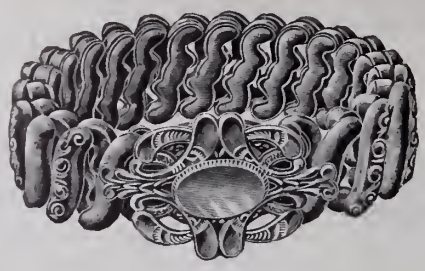
See our travelers' lines, and if in New York do not fail to call at our Salesrooms before placing your orders for the Holidays.

New York Office, 15-17-19 Maiden Lane

Factory: NORTH ATTLEBORO, MASS.



No. 7554/206



No. A10

CONSIDER THIS

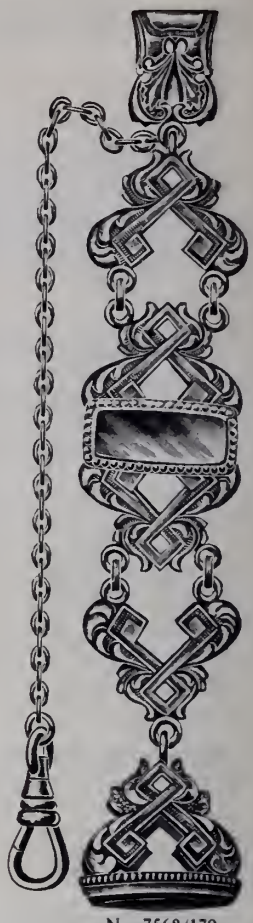
WHEN YOU BUY OUR LINE YOU DON'T PAY ANY MORE, PERHAPS LESS, THAN FOR SOME OTHERS, AND YOU ARE CERTAIN ABOUT QUALITY.

Is It Worth Considering?

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE	CHICAGO OFFICE	ST. LOUIS OFFICE	LONDON OFFICE
180 Broadway	Heyworth Bldg.	Mermod & Jaccard Bldg.	118-122 Holborn, E. C.



No. 7568/170



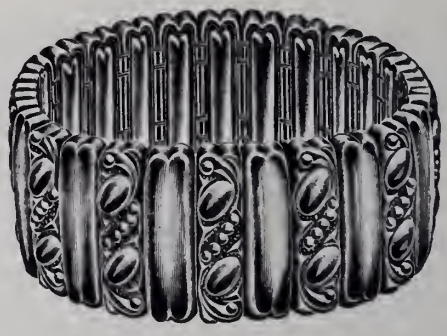
564—LADIES



558—MISSES



598—BABY



543—LADIES

ENTIRELY NEW

The NORMA TRADE MARK

Is the Standard Adjustable Bracelet of the Day

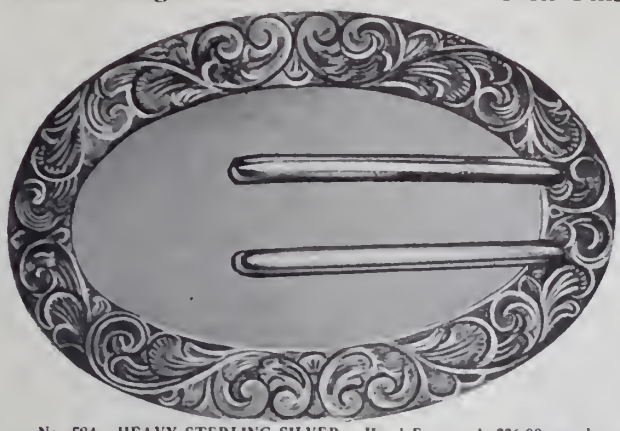
High Grade, Gold Filled—Sold only through Jobbers

Send for new catalogue just issued

The F. H. Sadler Company

Attleboro, Mass.

These Designs made as Buckles or Sash Pins



No. 584. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.



No. 587. HEAVY STERLING SILVER. Hand Engraved, $36.00 per doz.

SASH PINS AND BUCKLES

IN GOLD FILLED AND STERLING SILVER

We make a beautiful and extensive line in Sash Brooches and Buckles, combining graceful, artistic designs with finest quality, workmanship and finish.

We manufacture in

Gold Filled and Sterling Silver

BROOCHES HAT PINS COMBS HANDY PINS
WAIST PIN SETS BARRETTES SCARF PINS
VEIL PINS LINKS BUCKLES SASH BROOCHES
BRACELETS and NECKLACES

C. Ray Randall & Co.

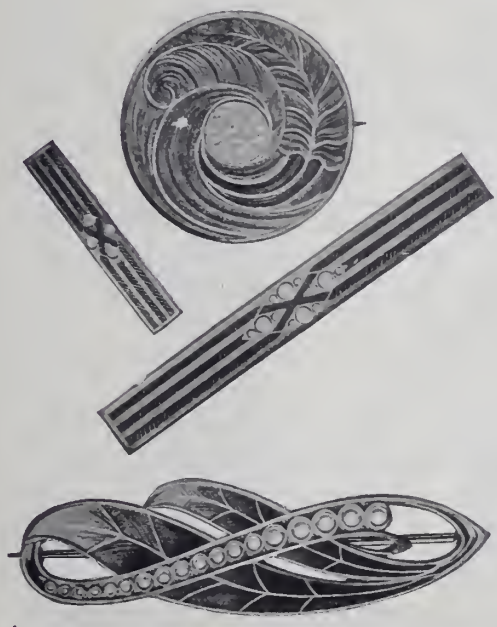
NORTH ATTLEBORO, MASS.

Address all orders and communications to Factory, North Attleboro, Mass.

NEW YORK OFFICE, 7 Maiden Lane
SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street
TORONTO, CANADA, Mr. A. E. Kentleton, 28 Toronto Street

The Shepard Manufacturing Co.

MELROSE HIGHLANDS, MASS.



We are the leading manufacturers of high-class wares in Cloisonne French Transparent Enamels. Formerly these goods were made abroad, and the work done by hand, and the prices charged for the goods put them beyond the reach of the ordinary buyer. By our process of manufacture we are able to put on the market work that is equal in every respect, including design, finish, and the beautiful transparent effects that are obtained in the foreign productions, and at a price that is only a fraction of the cost of the imported articles. Many of our newest designs are made up from the advanced 1909 designs from Paris. The enamel fad is on in this country as well as in Europe, and we are the leaders in the line.

Our representatives are out with a full line of samples, and it would pay you to await their call, and to see our line before purchasing.

Our new Fall lines include the following:

Gentlemen's Vest Buttons	*Ladies' Dress Buttons*
Cuff Links	*Buckles*
Stick Pins	*Hair Pins*
Bon-Bon Boxes	*Hat Pins and Brooches*

They embody several of the latest creations from the celebrated French artists.

NEW YORK OFFICE: 15-17-19 Maiden Lane CHICAGO OFFICE: 501 Heyworth Building

THE "LEONES" SEPARABLE LINK CUFF BUTTON



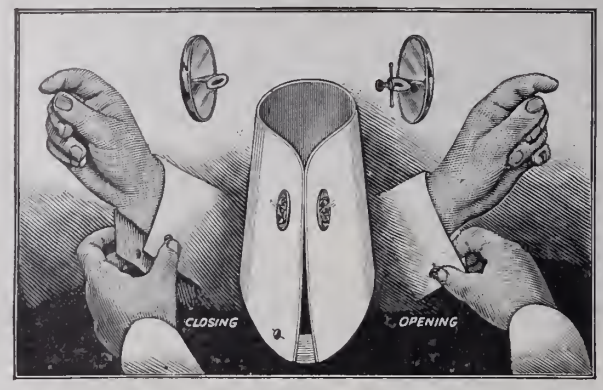
The Edges of the Cuff Are Held Absolutely in Place.

It has no springs to get out of order and with one finger can be fastened or unfastened without soiling or touching the cuff.



Made of Heavy Gold Filled Stock in 12 Styles





PATENTS PROTECTED BY THE PATENT TITLE AND GUARANTEE CO. NEW YORK



The Latest and Only Practical Separable Link on the Market.

Every Jobber is Showing It.

Ask to See It.





MANUFACTURED BY

C. D. LYONS COMPANY, Mansfield, Mass.

ORDER THROUGH YOUR JOBBER



BATES & BACON

ATTLEBORO, MASS.

NEW YORK: 9 Maiden Lane CHICAGO: 103 State St.

The Leading House

FOR

High Grade Gold Filled Chains, Lockets and Bracelets

The "Winna," strongest secret joint and catch bracelet on the market.

Medium, wide, wider and widest!

All great sellers!

Nothing to equal them!

We make seven widths of oval bracelets.

We are equipped to make any size oval shaped bracelet in joint and catch.

14 Kt. Hand Made Rings 14 Kt.

Chinese == Egyptian == Italian



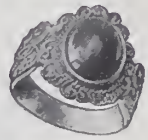
CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



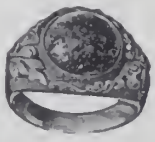
EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING.
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique
Designs in Silver Rings.

VAN DUSEN & STOKES CO.
Oriental Jewelers
1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links

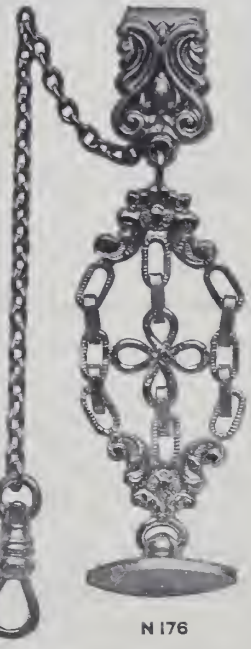
THE ORIGINAL AUSTIN PONY FOBS

They Are Now Being Sold By All Live Jobbers

OUR GUARANTEE: ***"IF FOR ANY REASON"***



N179



N176



If for ANY REASON this Chain is not satisfactory to the purchaser it can be returned to the maker and a new Chain will be given in exchange.

AUSTIN & STONE, Inc.
Attleboro, Mass.

We Make

Pony Fobs
Pony Vest Chains
Bracelets
Vest Chains
La Vallieres
Guard Chains



N178

N177

AUSTIN & STONE, Attleboro, Mass.
INCORPORATED

THE J. D. BERGEN CO.

MANUFACTURERS OF

Rich Cut Glass



No. 136—Empress 11-inch Fancy Oval Bowl

Send for 1908 Supplementary Catalogue

Main Office and Factories: MERIDEN, CONN.

NEW YORK SALESROOM
38 Murray St.

CHICAGO SALESROOM
131 Wabash Ave.

BALTIMORE SALESROOM
121 W. Baltimore St.

Lockets Only

TRADE W&H MARK
INSIDE



8727
GREEN CAMEO

ESTABLISHED
FIFTY-TWO YEARS

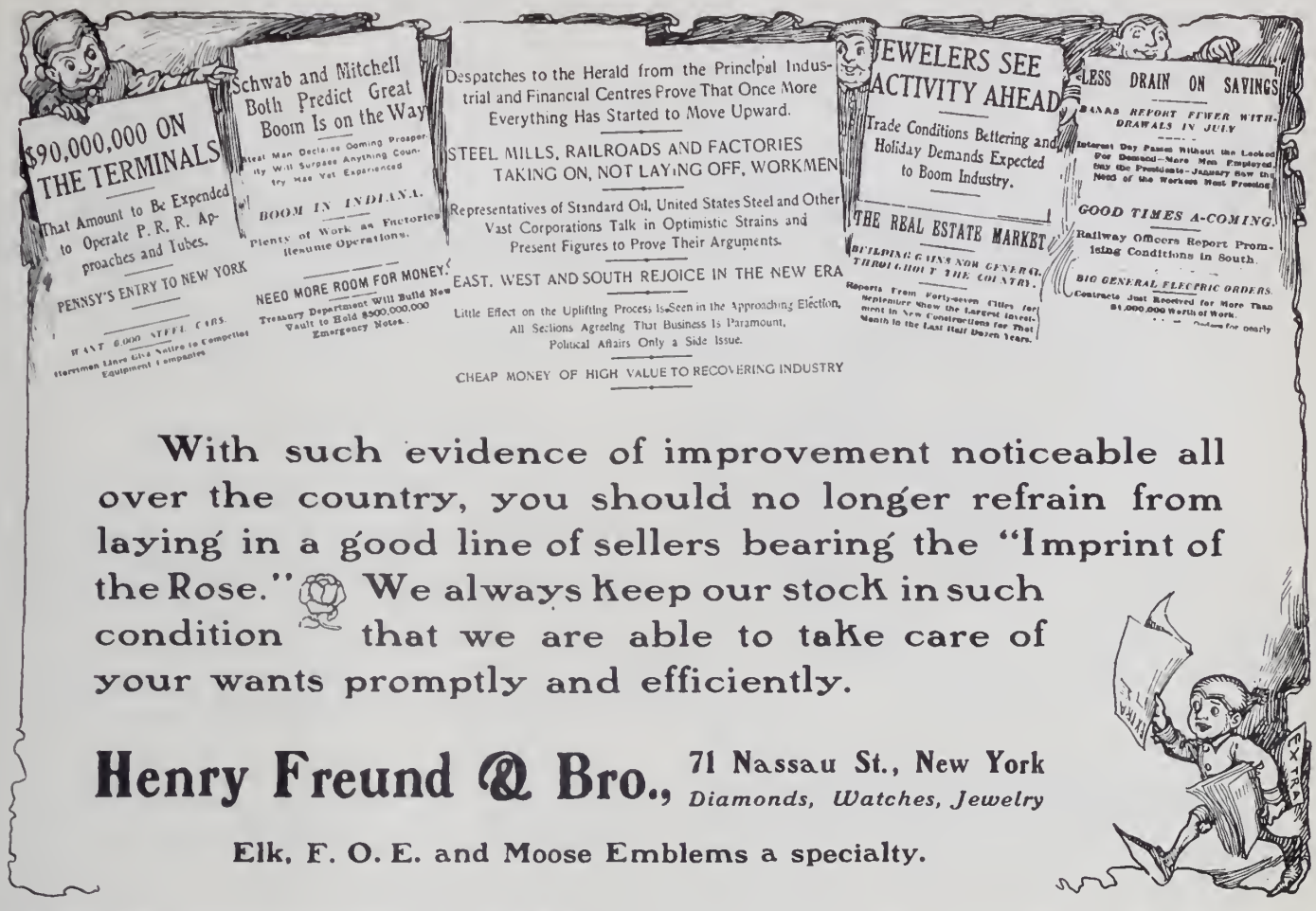
The W. & H. locket represents the highest attainment in mechanical skill and artistic design

Wightman & Hough Co.

NEW YORK OFFICE
3 Malden Lane

Providence, R. I.

Main Office and Factory { 7 Beverly Street
PROVIDENCE, R. I.



With such evidence of improvement noticeable all over the country, you should no longer refrain from laying in a good line of sellers bearing the "Imprint of the Rose." We always keep our stock in such condition that we are able to take care of your wants promptly and efficiently.

Henry Freund & Bro., 71 Nassau St., New York
Diamonds, Watches, Jewelry

Elk, F. O. E. and Moose Emblems a specialty.

MR. RETAILER:

Our Cases "Make a Noise"—like a sale
"The Case that Courts Comparison"

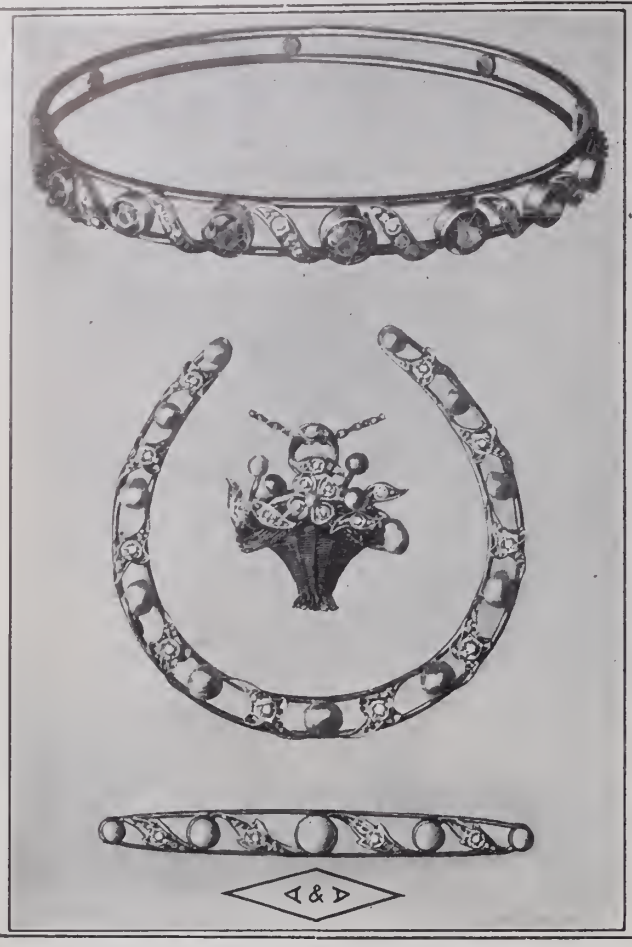
Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER



The Goods You Need!

ALLSOPP & ALLSOPP'S

Diamond Jewelry Line

Sells in hard times as well as in good times

Because it is

Inexpensive

These goods combine all the artistic qualities of higher priced lines at HALF the cost.

Mounted goods only

Brooches	Veil Pins
Baskets	La Vallieres
Barrettes	Collar Pins
Bracelets	Scarf Pins

"TOPPY"
Trade Mark

18 Columbia Street,
NEWARK, N. J.

A New Chatelaine Pin

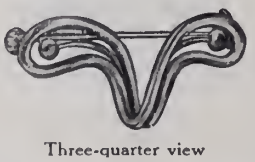
"CREMAILLIERES"

(HOOK ON)



Front view

PATENT APPLIED FOR



Three-quarter view

PATENT APPLIED FOR



No hooks to loosen. The bow slides right over the pin, thus providing absolute security to the watch.

Letters patent have been applied for, and the trade is cautioned that our rights will be fully protected, and anyone making or selling any infringing pin will be vigorously prosecuted.

Made in a Large Variety of Attractive Patterns by

Fine Jewelry in 14 K. Only

SLOAN & CO.,

21-23 Maiden Lane
New York

TRADE MARK

ABSOLUTE LEADERS IN

Bangles, Bracelets, Combs, Crosses, Crucifixes, Rosaries and Gold Novelties

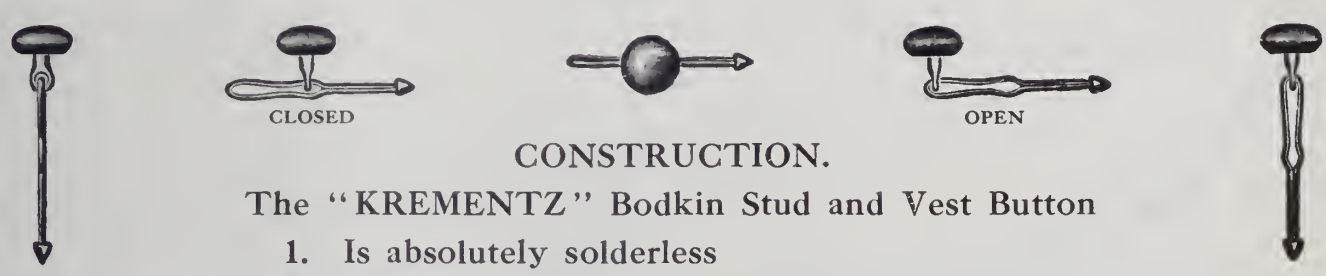
The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

"Not One-Piece but One-Piece Construction."

The simplest and best mechanical Stud or Vest Button made.

KREMENTZ & CO. invite the following comparisons (or any others that you can think of):



CONSTRUCTION.

The "KREMENTZ" Bodkin Stud and Vest Button

1. **Is absolutely solderless**
2. **Is made of solid, hard spring metal throughout**
3. **Has no spring or tubing to bend or break**

QUALITY

The highest grade of mother-of-pearl, half pearls, whole pearls, diamonds, sapphires or whatever material is used.

FINISH

The regular **"KREMENTZ"** finish which has helped very materially in the building up of our business.

OPERATION

Very simple. Easily inserted or removed without fear of bending the post or marring the shirt or vest.

PRICES

Lower than those of any other makers.

DURABILITY

See our guarantee.

GUARANTEE

If for any cause whatever, a "Krementz-Bodkin Back" Stud or Vest Button should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. "Krementz-Bodkin Back" Studs and Vest Buttons are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

SPECIAL RINGS FOR SPECIAL CALLINGS

TRADE D MARK

SIGNIFICANCE is the soul of the Signet Ring. Those made here for members of the Legal, Medical and other professions and callings are finely appropriate and highly artistic. Designs for Fraternal Orders, Societies, Colleges, Bishops' Rings and other Official Seals.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and
Cigarette Cases, etc.

ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK

Trade-Mark. Telephone 6383 Orchard

Telling Points in Scarf Pins

14 Kt. 

Only

THE DIFFERENCE in Scarf Pins is like the difference in men. Some like effects that are extreme, loud and grotesque. Others prefer the quiet appeal of intrinsic worth, the grace of refinement. It is to the latter class that the Scarf Pins of this house are specially attractive.

Not that they are costly. Quite the contrary. A variety of semi-precious stones is used to great advantage. Thus good dressers buy a number of these Pins to vary with scarf and attire. The designs are really beautiful. A pleasure to see; a pleasure to buy; a pleasure to sell; a pleasure to wear. Profitable.

Day, Clark & Co. Twenty-three Maiden Lane

NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.

TRADE-MARK.

MANUFACTURERS OF

GOLD JEWELRY

TRADE-MARK.

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York — Factory, Newark, New Jersey



Popular Priced 14 K. and 10 K. Jewelry

Grape Jewelry

A Large and Varied Line of these Ready Selling Goods in

Scarf Pins **Brooches**
La Vallieres **Festoons**

To the Jobbing Trade Only

MILTON L. ERNST

TWELVE DUTCH STREET - - NEW YORK

B. M. Shanley, Jr., Co.

We beg to call your attention to a few of the very artistic and exclusive designs we are making in the following articles, made only in 14 and 18 Kt. gold:

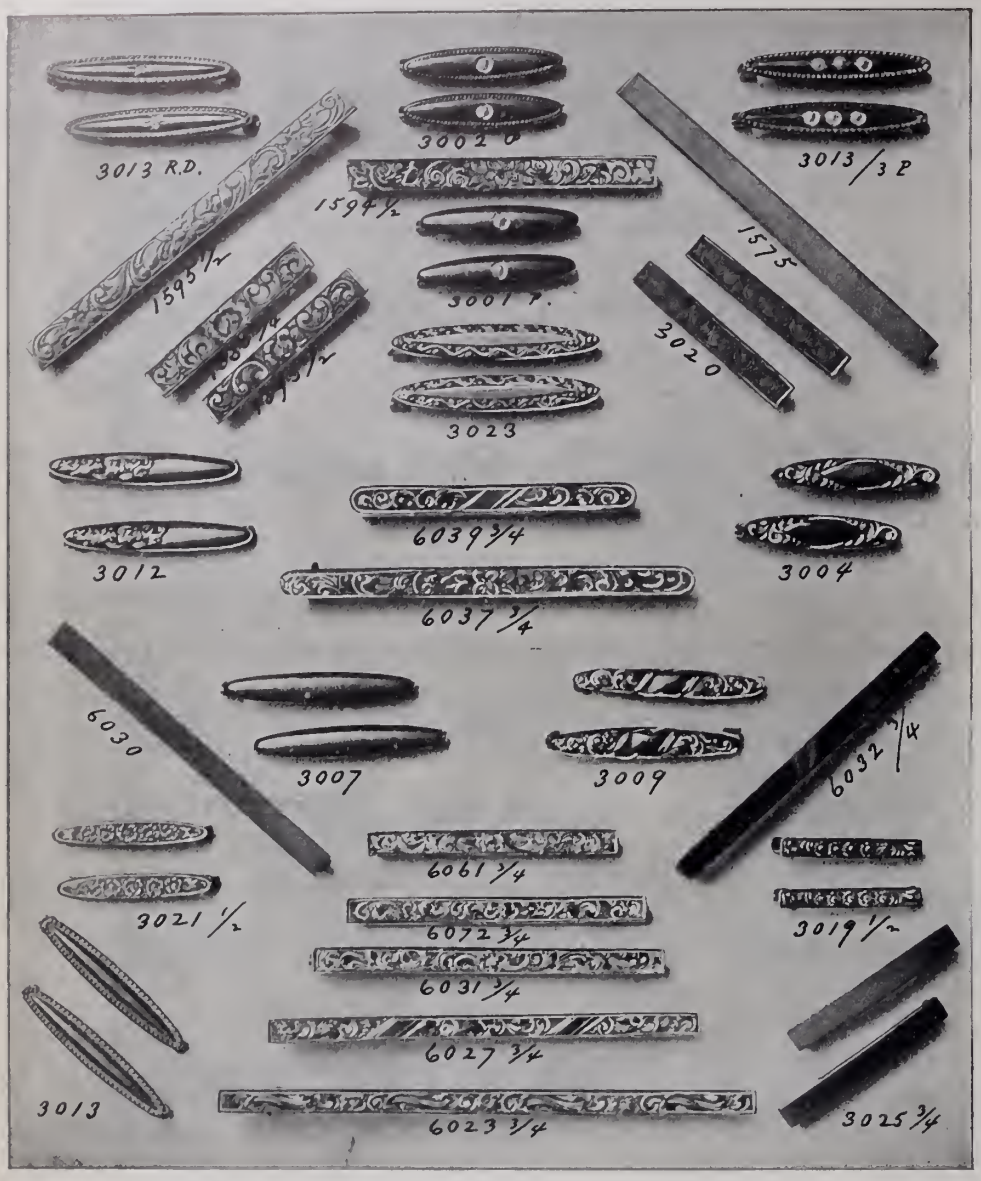
MESH BAGS	$175.00 and upward
LADIES' VANITY CASES	156.00 and upward
LADIES' CARD CASES	96.00 and upward
BELT BUCKLES	14.00 and upward
HAND WROUGHT BROOCHES	22.00 and upward

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

Largest Line of 10 Karat Jewelry Offered the Trade

WORKMANSHIP AND FINISH EQUAL TO ANY 14 KARAT LINE ON THE MARKET



10 K. Gold Veil and Cuff Pins

VEIL PINS

1575	Roman finish, patent catch.
1580¾	English finish, hand engraved.
1593½	Rose finish, engraved.
1594½	" " " patent catch.
1595½	" " " " "
6023¾	Eng. finish, hand engraved, pat. catch.
6027¾	" " " " " "
6030	Roman finish, patent catch.
6031¾	English finish, hand engr., pat. catch.
6032¾	Bright " patent catch.
6037¾	English " hand engr., pat. catch.
6039¾	" " " " " "
6061¾	" " " "
6072¾	" " " " pat. catch.

CUFF PINS

3001P	Roman finish, pearl.
3002P	" " "
3004	" "
3007	" "
3009	" "
3012	" "
3013	" "
3013/3P	Roman finish, 3 pearls.
3013RD	" " rose diamonds.
3019½	Rose finish, engraved.
3020	Roman " "
3021½	Rose " "
3023	Roman " "
3025¾	Bright " "

BIGGEST VALUES
PRICES ON APPLICATION

Our new catalogue is now ready and illustrates our complete line of the newest designs in 10 K. jewelry. Copy sent on request.

The Keller Jewelry Mfg. Co.

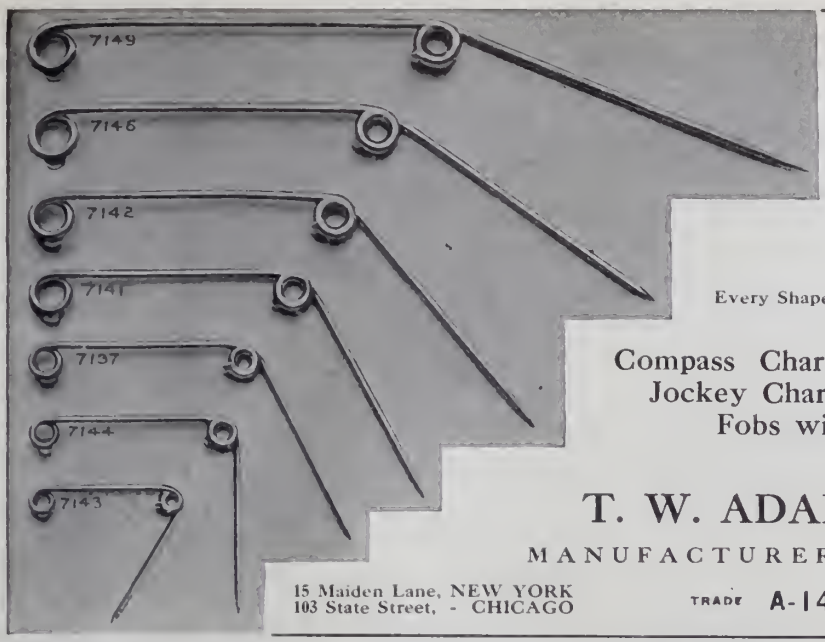
64 Nassau St., New York

Factory : Newark, N. J.

A. J. HEDGES & Co

Makers of 14K. Jewelry

14 JOHN STREET TRADE 14 K MARK NEW YORK



A Safety, Handy, Veil, or Automobile Pin

that will not break and can be opened full length

LOCKETS

Every Shape, Size and Style. For One, Two, Three or Four Pictures

Compass Charms, Stone and Gold Heart Charms, Jockey Charms, Crosses, Bangles, Sleeve Links, Fobs with or without Seals, Scarf Pins

T. W. ADAMS AND COMPANY

MANUFACTURERS OF 14 K. JEWELRY ONLY

15 Maiden Lane, NEW YORK
103 State Street, - CHICAGO

TRADE A-14-K. MARK

FACTORY
83 Union Street, NEWARK, N. J.

The Allsopp Rings



The Up-to-Date Line of **Signet and Set Rings**



In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp QUALITY, DESIGN AND WORKMANSHIP

Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.

A ★ TRADE-MARK.

Allsopp Bros. Allsopp Building, Newark, N. J.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

CRESTS
LETTERS
MONOGRAMS
COATS OF ARMS

Sample Card, thirty-nine different styles of engraving, $1.00 per copy

Made in GOLD, SILVER and METAL

Also Inlaid on Ivory, Tortoise Shell, Ebony Goods.

WILLIAM BRUETSCHER

General Engraver

868 Broadway NEW YORK

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast
SCHWARZKOPF & PENNIMAN
340 S. Broadway, Los Angeles, Cal.

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold

SCARF PINS



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

Our Creations Are Individual

Some of the various artieles we produee are

Brooches	**Handy Pins**
Scarf Pins	**Hat Pins**
Cuff Links	**Lorgnette Chains**
Festoons	**La Vallieres**

From beginning to end all the little details are mastered.

We have the reputation of produeing the highest elass finish in Painted, Coloring and Enameled Work.

TRADE-MARK



WARNING!

We learn that certain manufacturers are making Leaf Brooches that are an infringement upon our patent rights.

We hereby warn all manufacturers making such Leaf Brooches, and all dealers handling the same, that we shall prosecute all infringers to the fullest extent of the law.

The number of our patent is 39,458.

LEROY MANUFACTURING COMPANY

26 JOHN STREET, NEW YORK

OFFICIAL ELK EMBLEMS



The following is taken from Official Circular No. 1, issued by Hon. R. H. Holland, Grand Exalted Ruler of the Elks:

NAME AND EMBLEM.

The Commission on Protection of Name and Emblem submitted an exhaustive report which will be printed in full in the proceedings of the Grand Lodge. This commission also reported to the Grand Lodge a design which was unanimously adopted as the Official Emblem of the Order and the commission was instructed to have the same fully protected by Letter Patent. Unfortunately the description of the emblem has appeared in the public prints from which cuts have been designed and printed purporting to be the genuine. Manufacturing jewelers in utter disregard of our rights are flooding the market with a so-called Official Emblem. I therefore deem it my duty as Grand Exalted Ruler to denounce this unwarranted interference with our rights and to call upon every brother to REFUSE TO PURCHASE OR TO WEAR THESE SO-CALLED OFFICIAL EMBLEMS. The commission is actively at work and as soon as these complications are adjusted or rights protected and permission granted to manufacture and place the genuine official emblem on the market, the order will be advised by official circular.

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

Trade Mark

Factory and Office
91 OLIVER ST., NEWARK, N. J.

PERCY M. LAYMAN

New York Salesroom
9-13 MAIDEN LANE

SYDNEY C. STRAUS

Bayadere Neck Chains

Made of tinsel or beads with tassel ends are now the reigning fashion. The beaded effects we show in various delicate colors, and the demand for them is strong.

Our collection of Imported Jewelry Novelties is more varied and artistic than any similar line ever shown, and every Jeweler should inspect it.

In the Fan line we are maintaining our lead over all other houses. Our designs are artistic and our prices right.

Come to see us when in New York, or, if not coming, send for selection, mentioning price.



Inspect our recent importations in
FANS
and odd and unique styles in
BROOCHES
BELT and SASH PINS
BUCKLES
LA VALLIERES
COLLARS CHAINS
BUTTON and DROP EARRINGS
CAMEOS
PEARL, AMBER and CORAL STRINGS
HAT PINS
BAYADERES, Etc., Etc.
in plated or sterling, mounted with imitation or semi-precious stones

Prices range from $4.00 to 27.00 per doz.

LEWY & COHEN
530 Broadway, cor. Spring Street NEW YORK

ANNOUNCEMENT!

We have closed out our entire line of

EBONY

Brushes, Novelties and Traveling Rolls to

Mr. John B. Ash,
the Ebony King,
of Rockford, Ills.

to whom we refer you when needing ebony.

Chas. L. Trout & Co. MANUFACTURER

Wholesale and Manufacturing Jewelers
2 Maiden Lane, New York

HEADS OF WHEAT



PATENT APPLIED FOR.



PATENT APPLIED FOR.

BELT PINS, VEIL PINS, BARRETTES and HANDY PINS, IN 14K. GOLD

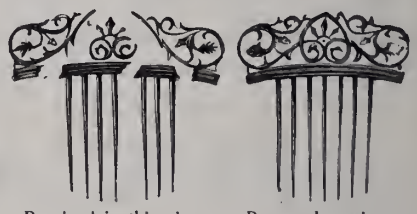
Also Set with Precious and Semi-Precious Stones and Pearls

LEE-DODD COMPANY, MAKERS OF FINE JEWELRY
67 HAMILTON ST., NEWARK, N. J.

We Repair

Everything in Ivory, Tortoise Shell and Pearl, and Refinish Ebony

COMBS, BARRETTES, FANS, Etc.



Received in this shape Returned as above

We have been established for over 25 years and number among our customers the best in the jewelry trade. Prompt service and reasonable prices our specialty.

Write for Estimates

Chas. A. Hetzel & Son Co.
OFFICE AND FACTORY
131 West 31st St., NEW YORK

DIAMOND MOUNTINGS

We Make a Line of Cluster Work at

50 PER CENT. LESS THAN OTHERS

Order Work Promptly Done

KAUFER, KRENGEL & CO.
102-4 Fulton Street :: :: NEW YORK

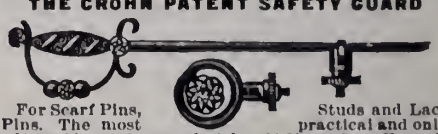


Full Plat. Cluster **$4.25**



Full Plat. Cluster **$4.75**

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.



Seed-pearl necklaces at all prices. Stone heart charms of all sizes.

Large department for special order work, mounting and repairs.

Trade Mark

Osmers-Dougherty Co.

Manufacturing Jewelers

291-293 Seventh Ave.

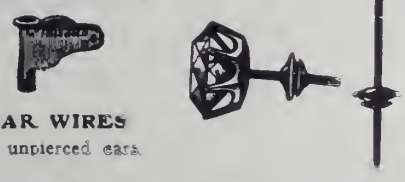
Bet. 26th and 27th Sts.
Telephone, 913 Madison

NEW YORK

THE WASHBURN

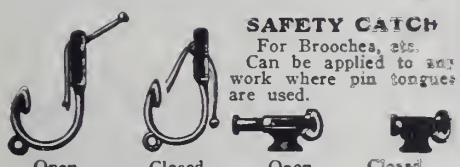
SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.



EAR WIRES
for unpierced ears.

SAFETY CATCH
For Brooches, etc.
Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

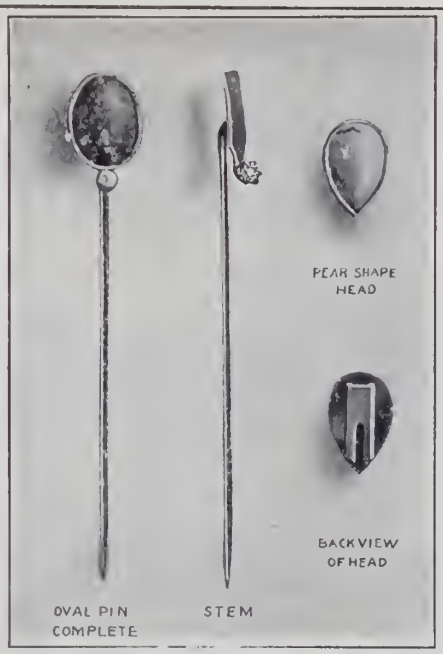
Descriptive Circular on Application.

Pearl Drilling and Adjusting a specialty.

Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John St., N. Y.

Gems and Precious Stones
Cloth, postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York.



Interchangeable Scarf Pin

PATENTED AUG. 25, 1908

Now made in three shapes: oval, long oval and pear, all fitting same stem.

Just snap 'em on!

Only one diamond (or pearl) needed for a set of any number of tops.

Mounted in 14 kt. only, in Lapis, Coral, Amethyst, Topaz, Jade, Turquoise Matrix, etc.

ROTHSCHILD BROS. & CO.

TRADE R MARK

The Locket House 51-53 Maiden Lane, New York



Sterling Mesh Bags

also gold lorgnette and neck chains

Trade W B Mark

Weizenegger Bros.

358 Halsey St., Newark, N. J.

N. Y. Salesroom: 396 Broadway

AZURITE-MALACHITE MATRIX

A beautiful blending of Blue, Green and Brown

A New *Hard* Variety, entirely different from any stone heretofore shown on the market, ***and guaranteed to be hard as turquoise.*** We control the output of the only mine producing this variety. Send for samples, mounted or unmounted.

ABALONE PEARL SHELL JEWELRY

in two natural colors, opal iridescence and various shades of rich green.

Mounted in Sterling Silver and Gold in a large assortment of designs.

BEAUTY PINS



Send for new Illustrated Catalog in colors containing prices.

The Barber Jewelry Mfg. Co., 36 GOLD STREET NEW YORK CITY



DO YOU REALIZE what it means to manufacture gold chains of excellent quality and faultless construction and sell them at prices much below what the retailer ordinarily pays for chains of similar quality? It means that we have a well organized factory and prefer selling these chains ourselves directly to the trade, thereby giving you the benefit of what it would cost to maintain a necessarily expensive organization of traveling men.

THAT NEW CHAIN we are exploiting is solderless and flexible, without stringing, 15-inch lengths only. IT SELLS AT SIGHT.

Write for a sample.

ALOIS KOHN & CO., 16-18 Maiden Lane, New York

1850 MAKERS OF GOLD CHAINS 1908

TRADE-MARK

Pryor Manufacturing Company

OUR FALL LINE OF SILVER GOODS is now ready for inspection and we ask you to see our samples before placing your order elsewhere.

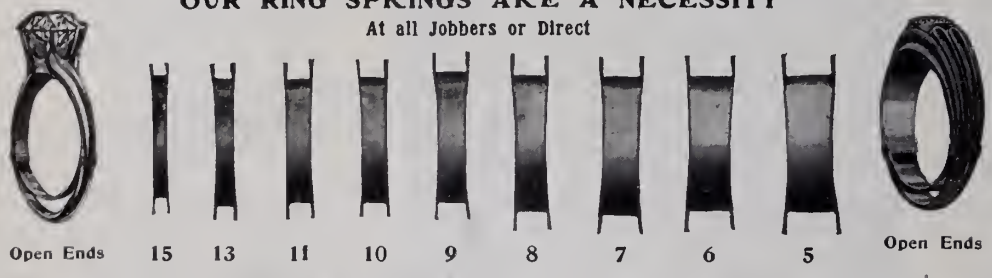
The designs speak for themselves and our workmanship we guarantee. Mesh Bags, $12.00 to $60.00. Card Case Purses, $5.00 to $25.00 Picture Frames, $1.00 to $50.00. Vanity Boxes, $19.00 to $30.00—and other novelties.

Factory and Office
Governor and Vine Streets
NEWARK, N. J.

Trade NPC Mark.

NEW YORK OFFICE
527 Fifth Avenue
(Night and Day Bank Bldg.)

OUR RING SPRINGS ARE A NECESSITY
At all Jobbers or Direct



Manufacturing Jewelers

Diamond Mountings
Solid Gold Jewelry
Special Orders
Fine Repairing

Commission Merchants

E. A. LEHMANN & CO., 45-49 John Street, New York

LOUIS G. SCHLEHR
MANUFACTURING JEWELER
178-180 Ellicott St., Buffalo, N. Y.

Rings, Diamond Mountings, Diamonds and Precious Stones, Badges, Class Pins

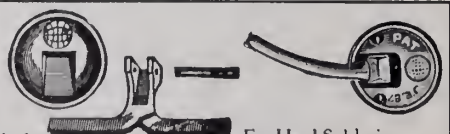
General Repairing Artistic Engraving

All Out-of-town Work returned within 3 days from date received

PATENTS
obtained on inventions and designs. Trade-marks, prints and labels registered.
R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N. W., Washington, D.C.



Globe Lever Button Backs
Made in Gold and Gold Filled
The only serviceable kind



For Hard Soldering

J. BULOVA CO., - 51-53 Maiden Lane, New York

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

W. S. HICKS' SONS, Manufacturers of All Styles GOLD AND SILVER PENCILS



SILVERSMITHS' BUILDING, 15-17-19 Maiden Lane, NEW YORK FACTORY, 231-233-235 Greenwich Street, NEW YORK

AT YOUR SERVICE

37TH NEW ISSUE OF THE STANDARD AMERICAN CATALOGUE

Maker of Prices in the New York Market for more than 37 years

EVERYTHING IN JEWELRY AND KINDRED LINES

Illustrates carefully selected, choice and Reliable Goods only.

UNIFORM LISTPRICES. SENT FREE

S. J. Myers & Co.

47-49 Maiden Lane, New York



No. 3325C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.

F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.
New York Representative: E. T. Wilson, 180 B'way. Western Representative: S. H. Brower.



¾-inch 10k. gold Compass Charm, as illustrated.

⅞-inch 10k. gold, 75c. extra.

10k. gold 116 231 $3.50

Adrian J. Morais

Room 304 Godchaux Bldg., New Orleans, La.

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK

READY IN-A-MINUTE MONOGRAMS

PATENTS PENDING



A large print of this handsome window card sent on application.

Write for descriptive booklet and price list.

A NEW SYSTEM—So simple anyone can understand it; a few simple parts easily put together. Adaptable for every purpose.

LOUIS KAUFMAN & CO.

82-84 Fulton Street RING MAKERS NEW YORK

DAVID BONNIST

Telephone 5789 Cortland
COCKROFT BUILDING, 71 NASSAU STREET
Corner John Street, - - - NEW YORK
(15 Years with S. L. Van Wezel)

CUTTER AND POLISHER OF DIAMONDS

It will pay you to have your BROKEN STONES RECUT in my factory, because it will save you much weight, and give them the proper attention.
Out of town dealers write for information.

JULIUS WODISKA

40 JOHN STREET :: :: :: :: :: :: NEW YORK
Manufacturer of a General Line of High Grade

DIAMOND MOUNTINGS

IN PLATINA, 18-K. AND 14-K.

SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

G. A. HENCKEL & CO.

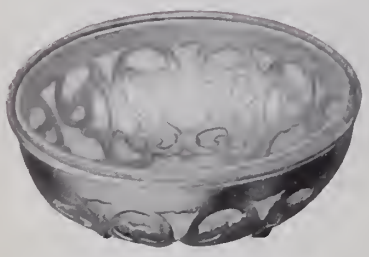
Makers of

SMALL AND MEDIUM WARES IN STERLING SILVER

FOR THE TRADE ONLY

109 to 115 West 26th Street, New York City

(One block west of Broadway)



Candy Dishes

We specialize in the manufacture of the Unusual in Goods adaptable to

The Den, The Desk,
The Dresser, The Toilet
Table, The Sideboard,
The Dining Table and
The Living Room.

The trade is cordially invited to call at our show rooms and inspect our new Fall productions



THE ARCHIBALD-KLEMENT LINE OF

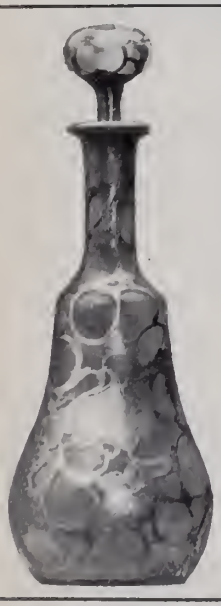
SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

No. 58

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

ARCHIBALD - KLEMENT CO.
Sample Rooms: 341-347 Fifth Ave., N.Y.
Factory: NEWARK, N. J.



Do you know that

SILVER DEPOSIT WARE

worthy of the name should improve in appearance when in use? That is true of our goods because the silver is heavy and the engraving is bold and deep so that when the article is in use the engraved effect is brought out strong and the contrast is more pleasing to the eye than when new. This is a feature you should consider because you do not want goods that become unsalable when in stock.

What we state about our deposit goods is also true of our line of

PHOTO FRAMES, CLOCKS, BELT BUCKLES, Etc.

All of our goods are hand engraved and etched, not die or machine work. It cost us more to make but the price to you is the same as you pay for the imitation.

We make a large assortment of inexpensive articles as well as the more costly pieces and as our prices are uniformly low our goods are in demand at all seasons of the year.

SCHARLING & CO.

Factory and Office, 755-757 Summer Ave., Newark, N. J.

Show Rooms represented by
W. B. POWELL, 35 Maiden Lane, New York GEO. H. THOMAS, Heyworth Bldg., Chicago, Ill.
M. L. LEVY & CO., 2447 Jackson St., San Francisco, California

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.
Mammoth Wholesale Jewelers
411-413-415-417 Elm St., CINCINNATI, OHIO



The Official



Pat. Applied
C. O. F. BUTTON

OFFICIAL EMBLEM adopted by the HIGH COURTS of the CATHOLIC ORDER OF FORESTERS :: ::

Sold at all the leading Jewelry Stores at a Standard Retail price as advertised

RETAIL PRICE	Each		Each	WHOLESALE	Doz.		Doz.
14K. Gold -	$3.00	Gold-plated -	$1.25	14K. Gold -	$21.00	Gold-plated -	$9.00
Solid Gold -	2.50	Sterling Silver -	1.00	Solid Gold -	18.00	Sterling Silver -	7.80

Send for samples at once | Patented and Manufactured by A. L. WILLIAMS & CO., 156 Wabash Ave., Chicago, Ill.



Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00.
1 doz. asst. sizes solid 10k gold, $3.75.
1 doz. asst. sizes, metal, 35c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa

LEROY W FAIRCHILD.
GOLD PENS.

FAIRCHILD & COMPANY

29 & 31 EAST 22D STREET
NEW YORK CITY

BEFORE PURCHASING INSPECT OUR LINE.

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS



Fancy Platforms and Blocks for Window Display

Boxes for Silverware, Manicure and Toilet Sets

Silverware Chests in any combination

Flannel Rolls and Bags for Silverware

Trays for Show Cases and Travelers' use of every description

Jewelry Boxes in many qualities and styles

We Re-Cover Window Platforms and Trays

PAPER BOXES

Tags, Cards, Cotton, Findings, Etc.

Estimates and Samples cheerfully furnished

WOLFSHEIM & SACHS

Manufacturers and Importers

35 Malden Lane

(Lorsch Building) **NEW YORK**

Factory, 10 Gold St.

THE WRIGHT SELF FILLING PEN



THE WRIGHT WRITES RIGHT

WRIGHT PEN CO. ST. LOUIS U.S.A.

PHONE: 801 JOHN ESTABL: 1876

MORRIS SCHIFF

82-84 Nassau St. NEW YORK

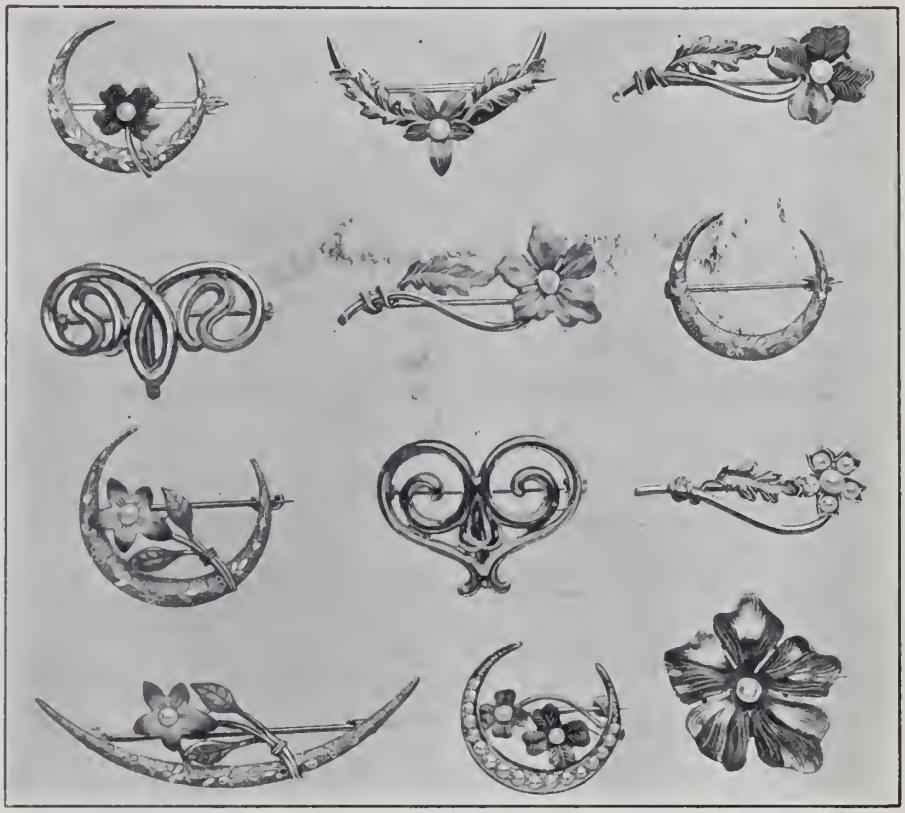


MANUFACTURER OF

Diamond Mountings, Lockets, Buttons, Bracelets, Etc.

Special Order Work and Repairing

All kinds of Monograms made to order from $8.00 up.



THE 10K LINE WITH A 14K APPEARANCE

Here are some

of our best selling brooches.

Workmanship and finish cannot be excelled.

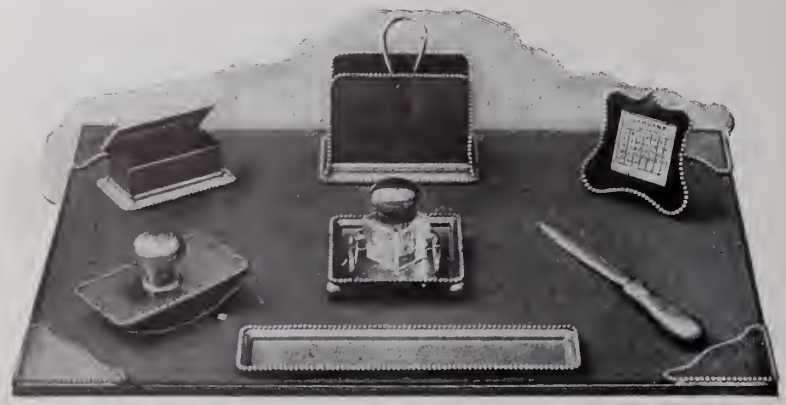
Our 10K Jewelry has established a new field for the retailer, who appreciates merit and excellence.

Write for Price-List

KOHN & CO

CAMP & ORCHARD STS. NEWARK N.J.

10K



THE WRITER'S PRIDE—These complete and handsome Desk Sets are made of heavy, hard-rolled Brass. They are richly finished in Butler and Antique Brass; also in Butler Silver. Items include Desk Pad, Ink Stand, Note Pad, Pen Wiper, Thermometer, Pen Tray, Envelope Holder, Blotter, Paper Knife, Stamp Box and Calendar.

PRICES, $3.50 to $12.00 PER SET.

K. & O. Co.

MFRS (K&Co) OF

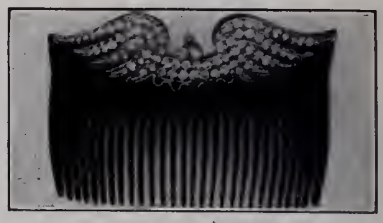
Britannia Novelties, Hollow Ware
Copper and Fancy Metal Goods.

Salesroom
425 Broadway
NEW YORK, N.Y.

Office & Factory
366-388 Butler St.
BROOKLYN, N.Y.

STANDARD IN

Stone Combs and Hat Pins



Our line of White Stone Combs forms a class by itself. They are warranted to retain their brilliancy, and should any of the stones fall out, either in the hands of the dealer or consumer, we will repair free of charge. This guarantee assures customers and makes sales.

Our line of Combs and Hat Pins consists of over 100 new styles of exclusive designs which sell at popular prices.

On application we will send a selection on approval, with all charges paid

JOSEPH W. HELLER

Manufacturing Jeweler

White Stone Novelties

59 PAGE STREET PROVIDENCE, R. I.

NEW YORK OFFICE: 15-17 MAIDEN LANE
(Silversmiths Bldg., Room 1710)

"HOLD-ON" CLUTCH





FOR SCARF PINS AND BROOCHES



14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 GOLD STREET **NEW YORK**

$2.50 Chain Retailed—Guaranteed

EXACTLY RIGHT QUALITY

At all first-class Jobbers

LEDERERMAKE

"THREE ★ ★ ★ STAR"

No. 999 Chains

Gems and Precious Stones

Cloth, Postpaid, $1.00

Published by
The Jewelers' Circular Pub. Co.
11 John Street NEW YORK

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK

SHELL

Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt Attention



AND still another of the newest things in the Chain line of this season, and what has proved to be the best seller of all,

"The Matinee Watch Neck."

We now carry over 2 dozen samples of this popular style; ask to see the latest with beads, they are in great demand; they are also made in two other styles; watch for them in coming issues, they can be worn with Watch, Locket, Charm or Cross.

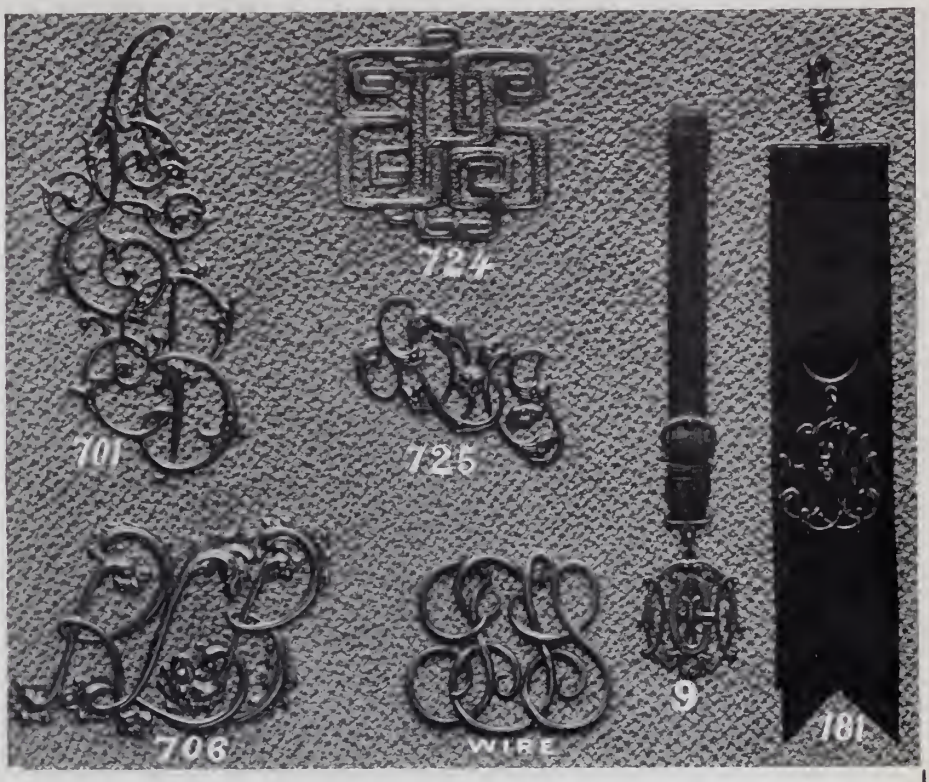
This is a first class seller and no mistake will be made in carrying a generous assortment. Honest methods are counting.

Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:
194 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
45 Kearny St., San Francisco, Cal.



Something New in Ladies' Hair Ornaments—MONOGRAM BARRETTES
In Solid Gold, Sterling Silver and Gilt.

TO THE TRADE— MONOGRAM FOBS, BELT BUCKLES, BROOCHES AND ALL KINDS OF MONOGRAM WORK OUR SPECIALTY.

WALDRON & CARROLL, Manufacturing Jewelers, 34 Warren St., New York

POTTER & BUFFINTON CO.

This time we call attention to

LOCKETS

both plain and fancy designs in large variety—especially suited for holiday trade

Largest Exclusive Makers of 10K. Jewelry

Ask your Jobber for our lines of

Cuff Buttons, Baby Pins, Brooches, Scarf Pins, Lockets and Fobs

7 Eddy Street, PROVIDENCE, R. I.

New York Office, 65 Nassau Street
San Francisco Office, 704 Market Street

EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K.Merrill Company
Locket Makers

SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

ALWAYS IN DEMAND ✦ BEST QUALITY



Bright Lapped Gold Front, Rose or Roman Background
Split Post and Bean Polished
Finest Grade of Plated Link Made

MAINTIEN BROTHERS & ELLIOT

Makers of Jewelry for the Jobbing Trade

NORTH ATTLEBORO, MASSACHUSETTS

NEW YORK OFFICE
9 and 11 Maiden Lane



No. 129



No. 144

KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

Automatic Eye-Glass Holders

37 and 39 MAIDEN LANE
NEW YORK

Established 1832



No. 149



No. 163



THE R. & L. OIL

The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or thicken, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS . . Philadelphia
SWARTCHILD & CO. . . Chicago
NORDMAN BROTHERS CO., San Francisco
D. C. PERCIVAL & CO. . Boston
CHAS. MAY & SON . . Boston
DANIEL PRATT'S SON
53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., New York City
H. S. MEISKEY CO. . . Lancaster Pa.
E. & J. SWIGART . . . Cincinnati, Ohio
HAMMEL, RIGLANDER & CO. . N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS.



TO THE TRADE

We would respectfully submit our references in the form of a Booklet, believing the strongest argument to be submitted to the jeweler contemplating an Auction to be credential evidence. The time was when the ideal Auctioneer depended on his voice and suggestive story telling. He was sharp at deception and banked on his trickery as his stock in trade. Today the successful Auctioneer is primarily a salesman, a specialist; his work has grown and widened; it has come under the fixed rules of business which demand honesty as a *cornerstone*. The Auction Sale is recognized as the sale of the Auctioneer, he is responsible; his reputation depends on his ability, his personality, his being quick-witted and magnetic. He must keep within the bounds of propriety. We have the longest established partnership ever existing among jewelry auctioneers; have sold in all the principal cities of America, from two to a dozen times, hundreds of successful sales all over the United States. We believe in the *Square Deal* by the buyer and seller.

BRIGGS & DODD

'Phone 4745 Hyde Park

5132 Kimbark Ave. CHICAGO

NEW YORK OFFICE, 307 Canal St.

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*

BOSS & BALDWIN CO.

MAKERS OF

High-Grade Plated Jewelry

FOR THE JOBBING TRADE ONLY

Lockets, Bracelets, Fobs, Scarf Pins, Veil Pins, Sash Pins, Hat Pins, Brooches, La Vallieres and Link Buttons

This Trade-Mark on our goods is a guarantee to

TRADE B&B CO MARK

you that if not entirely satisfactory we will make it so.

Factory - - ATTLEBORO FALLS, MASS.

New York Office: 15-17-19 Maiden Lane.

WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York — Established 1854. — MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS
GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

THE style is a matter of choice. We have fifteen hundred designs in various shapes and finishes.

VERIBEST

Trade-Mark Registered U. S. Patent Office.

Gold S. & B. L. ★ CO. Star

LOCKETS

A1 Quality **Guaranteed** **Made Goodasgold**

S. & B. LEDERER CO.

Locket Makers for the Jobbing Trade Only

9-11-13 Maiden Lane, New York 100 Stewart St., Providence, R. I. 131 Wabash Ave., Chicago, Ill.

A. E. O'CONNOR

Manufacturer of

Rich Cut Glass



FINE STEMWARE

and full lines of

Best Table Glassware

Prices and Samples cheerfully submitted.

Correspondence solicited.

GOSHEN, NEW YORK

Third Edition

Workshop Notes

FOR

Jewelers and Watchmakers

100 Pages New Matter
Containing 300 Pages (size 7½x10½ inches)
Bound in Cloth, Stiff Covers

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

Price, by mail postpaid, $2.50

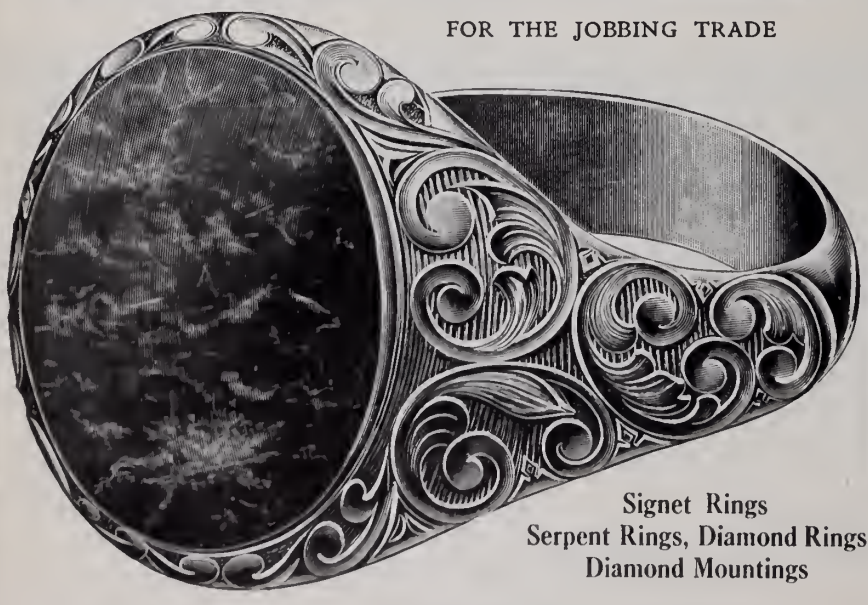
Published by

The Jewelers' Circular Pub. Co.

11 John Street NEW YORK

Hutchison & Huestis Ring Makers

FOR THE JOBBING TRADE



Signet Rings
Serpent Rings, Diamond Rings
Diamond Mountings

Up-to-date STONE RINGS

Made in AMAZONITE, LAPIS LAZULI, OPAL MATRIX, BLOODSTONE, TURQUOISE MATRIX, SARDONYX, JADE, CORAL

NEW YORK: 3 Maiden Lane CHICAGO: Columbus Building, Harry H. Miller
FACTORY: 185 Eddy Street, PROVIDENCE, R. I.

GARREAUD & GRISER

45 John St., New York

LAPIDARIES PRECIOUS STONES

GEMS in Unique Cuttings

F. DE SIMONE & SON

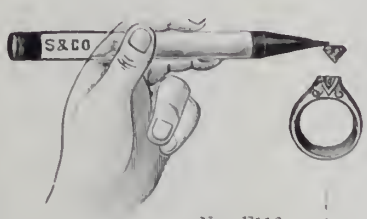
Importers of Coral

76 Nassau Street, New York

Factories: Torre del Greco and New York

New Stone and Jewel Device

For Jewelers and Watchmakers



No. F116.

Absolutely the handiest and best device known for picking up, handling and setting stones. Equally useful to the watchmaker in handling watch jewels and jewel pins of every description. Also handy for design workers.

This stone handling device is in the form of a wax stick, which quickly and safely picks up any size stone or jewel with no chance of "getting away" which so often happens when using a tweezer. It is very simple as shown in illustration.

Every repairer and stone handler should have one. It is made in the style of a screw pencil and can easily be carried in the pocket.

PRICE EACH - - - 50 CENTS

SWARTCHILD & COMPANY

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

Heyworth Building, CHICAGO

THE LARGEST EXCLUSIVE JEWELERS' SUPPLY HOUSE IN THE WORLD



Have You Seen It? If Not, You Ought To

New Folding Cane

"Fits Any Traveling Bag" A Popular Seller

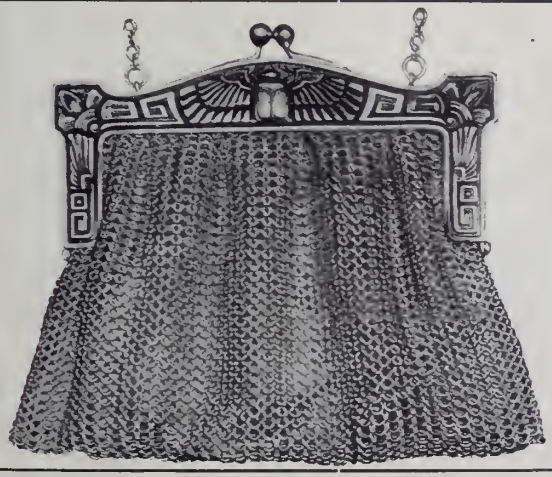
We supply these in fancy, separate boxes for presentation purposes. A distinctive line for Jewelers, especially suited for Fall trade. We have the largest line of novelties in Canes on the market. *Write for Illustrated Catalogue*

ARTHUR W. WARE & CO.

109-111 Leonard St., NEW YORK

Manufacturers, Importers and Exporters of

WALKING-CANES, RIDING CROPS AND CORKSCREWS



WE MAKE AN ATTRACTIVE VARIETY OF

Bags and Purses :: **Bracelets and Bangles**
In Sterling and German Silver — In 14K. Gold and Fine Rolled Gold Plate

Vanity Bags :: :: **Buckles, Sash Pins, Hat Pins Brooches, Etc.**
In German Silver

The Goods of our Manufacture are Particularly Attractive and Quick Selling

Send for illustrated matter to-day, showing some of our "Quick Sellers," or we shall be pleased to send a selection of these goods to responsible jewelers

Codding & Heilborn Co.

NORTH ATTLEBORO, MASS.
N. Y. Office, 3 Maiden Lane

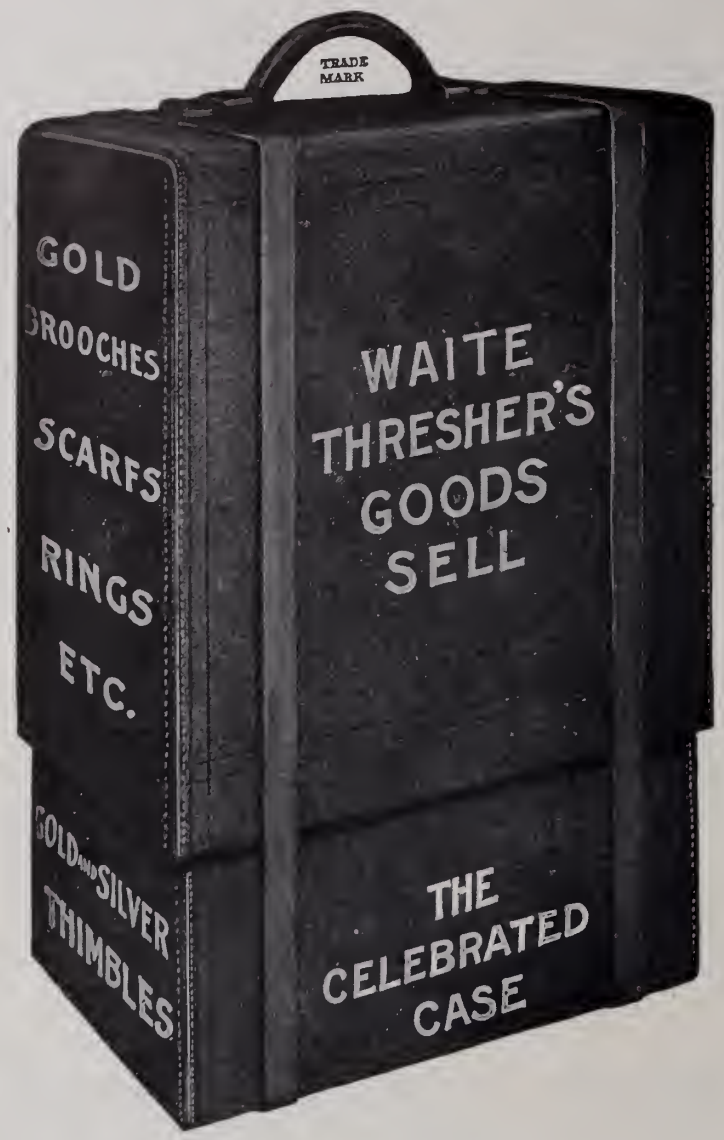
WHY NOT

FRESHEN UP YOUR LINE

WITH A FEW OF OUR ORIGINAL DESIGNS?

It will give us pleasure to submit a selection

CREES & COURT Die Sinkers and Designers
91 Sabin Street PROVIDENCE, R. I.

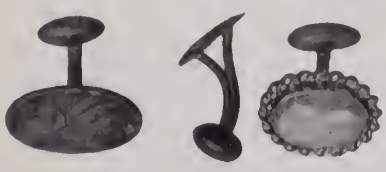


NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building



4177



2632 2626

NEW CREATIONS FOR THE FALL TRADE

Bracelets and Cuff Buttons

Our Fall line this year is more elaborate and complete than ever. A good assortment of these goods in your stock is bound to increase your profits. We also carry an extensive line of

CAMEO GOODS

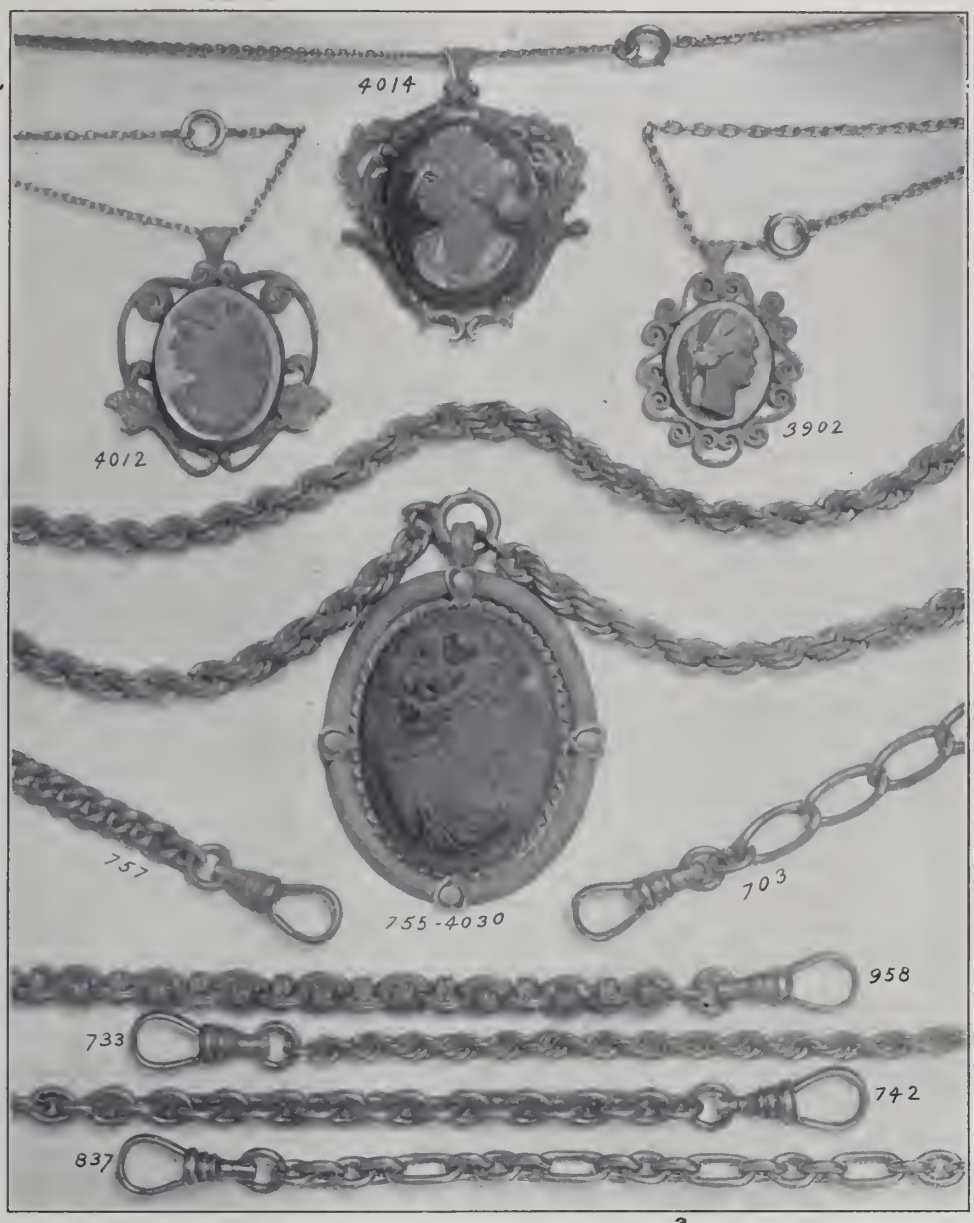
Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE GO
Look for the Trade-Mark

MILLER, FULLER & WHITING CO.

Manufacturing Jewelers
New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

WE SELL TO THE JOBBING TRADE ONLY



Some Fine Specimens of Our Cameo Pendants and Vest Chains

PENDANT NECKS IN GOLD FILLED

ANY DESIRED FINISH

1/10 FILLED VEST CHAINS

POLISHED

¶ The quality of these goods is A1, the patterns are the very latest, the workmanship is of the best, and the prices speak for themselves.

TERMS

6%, 10 Days — 5%, 30 Days
3%, 60 Days — 4 Months Net

Write for detailed information to

THE BASSETT JEWELRY CO. Manufacturers of Fine Gold Jewelry and Plated Chains

PROVIDENCE, R. I.
N. Y. Office - 37 Maiden Lane

Practical Course in Adjusting

Published Price, $2.50
Special Reduced Price, $1.50, Postpaid

All Jobbers, or
Jewelers' Circular Publishing Co.

JOHN AUSTIN & SON



Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R. I.

We Do Our Own Smelting.

GEMS AND PRECIOUS STONES

Their Characteristics, Localities of Production Tests and Some Current Literature.

CLOTH, POSTPAID, $1.00

Published by THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York





The Chas. M. Robbins Co.

MANUFACTURING JEWELERS

ATTLEBORO. MASS.

CLASS PINS



HARRISON

Umbrellas and Walking Sticks

for this year's Holiday Trade exceed all our previous efforts in

RICHNESS

NOVELTY

ORIGINALITY

EXCLUSIVENESS

and VARIETY

The COMPLETE Line now being shown

W. W. HARRISON CO., Makers of

UMBRELLAS AND WALKING STICKS

of the Better Sort

ESTABLISHED 1876

1149 BROADWAY - - - NEW YORK

"New Process" GILLETTE Blades

Have You Got Them in Stock?

"New Process" GILLETTE blades have been an instantaneous success.

They differ in price, quality, appearance and style of package from the previous kind, and the public is being notified of the change by full-page advertisements in all the leading magazines.

More than two million GILLETTE users will now accept only "New Process" GILLETTE blades. If you have them in stock before other dealers in your locality you will get the business, and at the new price your profit is a very liberal one.

"New Process" blades are manufactured by newly-invented machines and processes, making them superior in appearance, operation and endurance to any blades ever produced by anyone.

These machines are automatically regulated, and grind, hone and sharpen each blade individually with the utmost precision.

Every cutting edge is perfect, and possesses a degree of keenness not produced by any other process.

"New Process" blades are finished with a high polish that renders them easy to clean. Since dust and moisture do not cling readily to a polished surface, these blades are practically immune from rust.

"New Process" blades are packed in a handsome nickel-plated box which seals itself hermetically every time it is closed. This shuts out all dampness and effectively protects the blades from rust in any climate, land or sea. When empty, the box forms an attractive waterproof match safe.

The set now contains twelve blades.

The Retail Price is $1.00 per set. Twelve sets are packed in a carton.

To those who are not handling the GILLETTE, we suggest, "Get Busy." Get the sales resulting from our huge advertising campaign—the increased business and profits that the co-operation of our Sales Department will bring you.

YOUR customers are continually seeing GILLETTE advertisements and they want the razor. Eventually they buy it somewhere.

WHY NOT OF YOU?

Write us for catalog and liberal discounts to dealers.

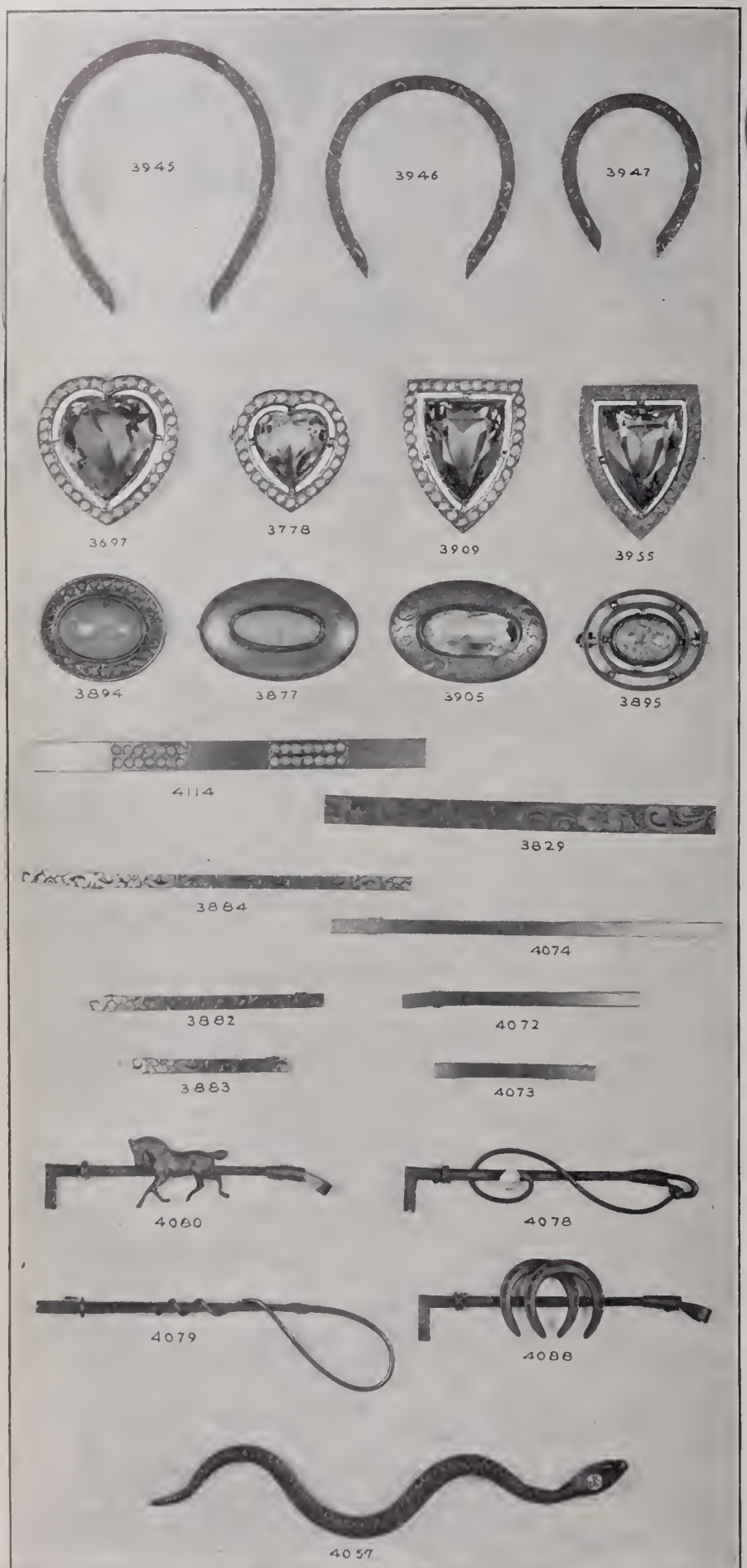
Holiday goods now ready for dealers. Send for catalog.

GILLETTE SALES COMPANY

BOSTON
704 Kimball Building

NEW YORK
704 Times Building

CHICAGO
704 Stock Exchange Building





NOTE

A complete line of our new extra wide Bracelet, in all the different finishes, plain or engraved, is now ready for the Holiday Trade.

Quality Style Finish

These attributes are truthfully applied to all goods bearing the F&B Trade-Mark

Fine Gold Filled Jewelry

800	different	designs	in	Lockets
600	"	"	"	Scarf and Hat Pins
300	"	"	"	Necklaces
400	"	"	"	Chains
500	"	"	"	Link Buttons
1100	"	"	"	Pins
700	"	"	"	Bracelets

Sterling Goods

1675 Combinations in Toilet and Manicure, Traveling, Smoking, Baby and Sewing Sets.

3800 Pieces of Toilet and Manicure Articles, Vases, Novelties, etc.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 Richmond St., Providence, R. I.

NEW YORK	CHICAGO	CANADA
13 Maiden Lane	Heyworth Bldg.	Kingston, Ont.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVII. WEDNESDAY, OCTOBER 28, 1908. No. 13.

An Artistic Collarette and Pendant of Pure Egyptian Style.

FOLLOWING the suggestion of many of our readers to give prominence to striking and original American products in gem-set jewelry THE CIRCULAR-WEEKLY today illustrates on the front cover a notable example of the goldsmith's art. It is distinctly Egyptian in character, and is distinguished by the unique quality of the design, as well as by the fact that in its conception it is consistent throughout, which everyone who is familiar with the type of the art it portrays will recognize.

The artist has chosen as his subject the style prevailing during the reigns of the Pharaohs, and has worked out his *motif* in the true old Egyptian style, being enabled to do so with the aid of the knowledge brought down to us concerning its forms of art. A casual examination will show that every part of the ornamentation of this piece has a symbolical significance, which should make it all the more interesting. The whole piece is made as a collarette and pendant to be worn as a talisman or amulet.

The principal ornament is the pendant, whose centerpiece consists of a finely cut scarab of lapis lazuli, around which is wound the Uraes asp, the head of which is upturned and serves as a means to suspend therefrom a smaller scarab attached to an Egyptian key, while the centerpiece is further set off by the rays of the rising sun. This in turn is surmounted by the façade of a temple, on the center of which is a sphinx, on either side of which are two vultures in reposeful attitude. As guardians of the temple are sphinxes resting on the spreading wings of the rising sun. The lower part of the pendant is beautifully set off with Egyptian lotus flowers. The significance of the entire pendant design is the attempt to portray the Egyptian conception of peace and power.

The collarette itself is composed of a series of lapis lazuli scarabs alternating with sphinx heads. In the mounting of these scarabs the adders and the lotus flowers are employed, the sphinx heads being crowned with the lotus flowers.

The whole jewel, which is made throughout of 18-karat gold, is a work of art and of great beauty, and was made as an exhibition piece and shown at the Art Institute, Chicago, some time ago. The workmanship is of such a character that it brings out effectively the different features with great faithfulness and detail, and reflects credit on the makers, the Schrader-Wittstein Co., Chicago.

Handsome Centaur Cups from Pompeii.

ALTHOUGH the famous Boscoreale silver treasure reposes in a Paris museum, viz., the Louvre, it is but natural that Italy should have retained in its own museums some fine specimens of ancient silver work from Herculaneum and Pompeii. The Naples Museum, for instance, contains some handsome pieces of this kind. Among the most remarkable specimens are the Centaur silver vases shown on this page.

The centaur, a fabled monster having the head, arms and body of a man from the waist up, united to the body and legs of a horse, was a favorite decorative *motif* in ancient times.

The finds of Pompeii, which was buried in 79 A. D., are by no means numerous. Only in one house 14 silver vessels were found together, which belong to the Greek-Roman period; in fact, some incline to the belief that they are purely Greek.

Beside the above vases or cups there are preserved in the same museum a cup embellished with a fine relief design representing the apotheosis of Homer, also various placques and vessels, buckets, incense burners, tripods, etc., all decorated in a striking manner.

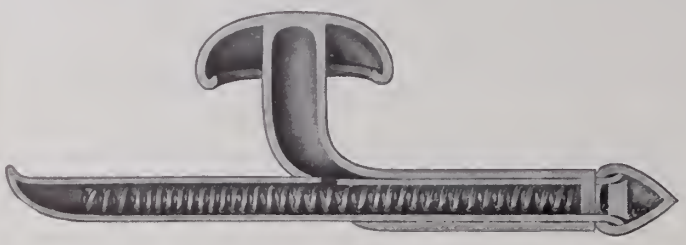


HANDSOME CENTAUR CUPS FROM POMPEII IN THE NAPLES MUSEUM.

The Ball & Putnam Jewelry Co. was recently incorporated in Joplin, Mo. The firm has a capital of $20,000. The incorporators are John B. Ball, R. Putnam and John E. Putnam.

John Lloyd, Northumberland, Pa., who pleaded guilty on three indictments of robbery, including the stores of Frank Dowling, Northumberland; Russell Bros. and M. Howell, Sunbury, Pa., from which considerable jewelry plunder was secured, was sentenced recently to serve two years in the penitentiary at solitary confinement.

The second hand store of N. Watelsky, New Castle, Ind., was broken into one night last week by burglars who carried away 11 watches and a large amount of other jewelry, valued in all at $150. The same store was entered about a year ago when a large amount of jewelry was stolen.



(Pat. Dec. 18, 1900, and Feb. 5, 1901.)
(Sectional View of the Larter Shirt Stud.)

MANY YEARS AGO

The jewelry trade discarded spiral shirt studs because of the time and trouble required to insert them in the shirt, and the backs working out of position often caused the loss of a valuable stud.

The same old trouble is found with all shirt studs made with a back that has to be pushed or pulled into place.

AUTOMATIC ACTION is the only appliance that can overcome this trouble.

Larter Shirt Studs and Larter Vest Buttons have a strong spring coiled inside the piston which makes them AUTOMATIC in ACTION and when placed in the eyelet-hole or button-hole they lock themselves and cannot fall out.

Each is made in patterns to please all tastes and for all occasions.

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.

Pacific Coast Representatives:
A. I. Hall & Son, Inc., Jewelers' Bldg.
Post Street, San Francisco, Cal.

Trade-Mark



Registered U. S. Pat. Office

ELSIE BEE'S FASHIONS.

ATTRACTIVE NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS.

BAROQUE pearls are being used generously on lorgnon chains. Sometimes as many as 47 large pearls have been applied to a single chain.

* * *

There is a great demand for Japanese coral.

* * *

Large hat pins are still in vogue, although there are no distinctly new designs.

* * *

More brooches are being sold than pendants. The reason lies in the fashion for jabots.

* * *

The long sleeve has sounded the knell of the bangle. Bracelets and bangles will still be worn, however, to some extent, over the sleeve.

* * *

A jeweler of prominence predicts a return to the plainer jewelry as a reaction from the ornate styles that have been holding sway so long.

* * *

There is a decided demand for beads of amethyst and jade. With a gold bead intervening between the color, these necklaces are very attractive.

* * *

The flask with collapsing cup is the best seller among these useful articles. The cup, when closed, forms a plate for the monogram in the center of the flask.

* * *

A unique set of book marks is in the form of figures—Dickens characters cut out of silver. They are copied from well-known pictures of this famous author's heroes and heroines.

* * *

There is an attempt to reintroduce the chatelaine. As a large ring to be worn on the finger, it holds vanity cases, pencil, lockets containing pictures, and numerous other trinkets.

* * *

A new bracelet consists of a thin wire of gold, at one end of which is a large cabochon emerald, while at the other is a small loop that fits over the emerald and thus serves as a clasp.

* * *

A baroque pearl with an oddly serrated edge that imitates that of a petal is being charmingly applied to the edelweiss design in brooches. The centers are composed of a single diamond, a pearl, or gold.

* * *

A new cigar moistener is in the shape of a cigar, dull and rough in finish to resemble the surface of the leaves. There are two small openings through which the sponge may be seen. It is an attractive and most practical accessory of the box of cigars.

* * *

The auto match box constitutes an invaluable possession for the owner of a machine. It is like the usual match box in shape, except that it is much longer and is made to accommodate those new matches which, when once ignited, will not go out either in the strongest wind or the most drenching rain. They form an excellent gift to the auto enthusiast. ELSIE BEE.

Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1907, compiled by Douglas B. Sterrett.

(*Continued from issue of Oct. 21.*)

SMITHSONITE.

Translucent apple-green smithsonite, not only furnishing beautiful cabinet specimens but cutting pretty gems, has been found in large masses in the Magdalena mining district, New Mexico. This smithsonite occurs in the Kelly mine, which is being developed hy the Tri-Bullion Smelting and Development Co. It was found in a zinc vein in a cavity or vug several feet wide and 25 feet long, which it lined and partly filled with odd-shaped masses. The surface of the smithsonite masses has a mammillary structure which is drusy with the edges of many small projecting crystals. The mineral assumes odd shapes and sometimes nearly a globular form. One specimen, seen in the New York office of the Tri-Bullion Co., was roughly about the size and shape of the head and bust of a man. It had a beautiful light-green color and was covered with drusy mammillary lumps an inch or two across.

This green smithsonite occurs in shells or layers, up to an inch or two in thickness, coating rough, irregular masses of typical dry bone or carbonate zinc ore. The shells of smithsonite have a columnar structure across them, fith a slight radial arrangement of the columns. Ordinary smithsonite or zinc carbonate is colorless or white. This material contains variable quantities of a copper salt, which give it a beautiful green color. The copper stain is not evenly distributed through the mineral, but occurs in layers parallel with its surfaces. This smithsonite is being cut and sold as a gem in some of the Western States. It yields handsome cahochon stones similar to chrysoprase, though of course not so hard and therefore less valuable than that mineral. Mr. Hart, of Manitou, Colo., reports that the rough mineral for gem purposes brought from $2 to $5 per pound at Magdalena.

SPHALERITE.

Dr. George E. Ladd reports that sphalerite crystals from the zinc-lead mines of Missouri are used locally in jewelry without cutting. The clear, rich, resin-colored crystals make handsome stick pins. The mineral is too soft, however, for extensive use.

SPODUMENE.

KUNZITE AND HIDDENITE.

United States.—There was a large production of lilac-colored spodumene or kunzite in the southern California gem region during 1907. The output of gem spodumene amounted to about 125 pounds of selected material, part of which was pale green, colorless, and yellowish. The production came from the Pala Chief and the Caterina mines, near Pala, and the Mack mine, near Rincon, all in San Diego County.

The development for the emerald-green spodumene or hiddenite deposit in North Carolina was described under "Beryl." Further work on the lilac and pale-green spodumene deposit at Andover, Oxford County, Me., has yielded mineral of good color, though clear only in small patches. F. G. Hillman reported surprisingly beautiful gems cut from material that had been pronounced valueless by two dealers in precious stones.

Madagascar.—Albert Dabren, mining engineer of Madagascar, reports the discovery of gem kunzite and hiddenite on that island. In a personal letter to the writer, dated Tananarivo, May 1, 1908, Mr. Dabren states that the material is comparable with that of California and North Carolina in beauty.

TOPAZ.

UNITED STATES.

Topaz was produced in Utah, California, Texas, Maine and New Hampshire during 1907. Prof. F. W. Clarke mentions an occurrence of topaz on Baldface Mountain, near North Chatham, N. H., wbere faintly bluish and colorless crystals, suitable both for specimen and cutting, are found. Tbis locality is only a few miles from the Stoneham, Me., topaz locality.

Texas.—The production of topaz in Texas came from a new locality, near Streeter, Mason County, and was reported by R. L. Parker to amount to about 20 pounds. Part of this topaz was found as pebbles in the drift of a small branch and part in place in pockets embedded in yellowish clay, associated witb crystals of smoky quartz, tabular feldspar and mica. Mr. Parker describes the topaz as varying from colorless to white, bluish, greenish and amber in color. Of three specimens sent to the Survey, one is a cleavage fragment of a water-worn crystal, colorless and perfectly clear; another crystal is perfectly clear with a slight bluish tint; and the third, a large crystal weighing about 4½ ounces, is clear in portions, with a delicate bluish-green tint. It is prohable that very beautiful material will be obtained from this locality.

Though well supplied with faces, the two crystals available for examination apparently presented no new forms. The forms determined with reasonable certainty hy hand measurements were the prisms m(110), l(120) and g(130), brachy-pinacoid b(010), macrodome h(203), brachydomes f(021) and y(041), and pyramids u(111), v(121), o(221) and i(223). The character of the crystal faces varies considerably on the two crystals. Some are polished; others are clouded, etched and striated.

California.—The production of topaz from California came from the gem mines four miles N. 75° E. of Ramona, San Diego County, and principally from the Little Three mine at this locality. These mines produce, besides topaz, hyacinth-colored garnet, tourmaline, quartz and albite or cleveladite. Some of these stones yield rich gems, while others form beautiful cabinet specimens. The mines from which they are obtained are described under "Gem Minerals of Southern California."

TOURMALINE.

UNITED STATES.

The production of tourmaline amounted to about 2,140 pounds of rough gem crystals. California contributed the bulk of the production, and Colorado, Maine and Connecticut made up the remainder. The greater part came from the mines of the Himalaya Mining Co., the Mesa Grande Gold and Gem Mining Co., at Mesa Grande, San Diego County, and the Pala Chief mine at Pala. The mines of the Royal Gorge region, Colorado, operated by C. A. Beghtol & Co., were the next largest producers. J. D. Endicott reports the discovery of a new tourmaline deposit in pegmatite inclosed in garnetiferous mica schist in Fremont County, Colo. A new deposit of tourmaline was reported from the Pala region, San Diego County, Cal., by John W. Reed, late in 1907. A pocket opened in this deposit contained over 150 crystals, some two or three inches in diameter and several inches long, which had a lavender color. Several tourmaline mines in California are described under the "Gem Minerals of Southern California."

INDIA.

The production of tourmaline from the Ruby Mines District of Burma during 1906 amounted to 193 pounds, valued at £1,001, as compared with 161 pounds, valued at £1,500 in 1905.[1] E. C. S. George, deputy commissioner of the Ruby Mines District, describes the workings for tourmaline[1] about a mile east of Maingnin. These deposits were worked by the Chinese about 150 to 200 years ago. According to local tradition they were again opened temporarily by Kachins about 40 years ago. About 1885 the deposits were reopened and more systematically worked until 1895 under Pir Seinde. Since 1899 they have been worked by licenses, and during the last three years this locality has produced about £200 worth of tourmaline annually.

The tourmaline occurs in soft, decomposed, granitic veins, generally covered by a thick layer of jungle soil. Isolated crystals are sometimes found in the yellowish earth associated with tbe granite or the red soil capping it. The discovery of the deposits made from shafts four or five feet square with underground workings is almost entirely accidental. Some of the shafts are about 100 feet deep, whicb seems to be the limit of the native skill. The tourmaline is sorted into three classes: (1) Best pink rubellite; (2) darker colored crystals, lower part brown or black; (3) fragmentary crystals of any color, or imperfect small crystals. The best varieties bring from £80 to £100 per viss (3.65 pounds).

TURQUOISE.

There was a production of nearly 600 pounds of rough selected turquoise and of nearly 3,000 pounds of turquoise matrix during 1907, from Arizona, Nevada, Colorado, New Mexico and California. The greater part of the production came from the mines near Mineral Park, Ariz. The output from Colorado came from the mines near La Jara, Conejos County, operated by the Colorado Turquoise Mining Co. This company reported development work hy two tunnels 200 feet and 100 feet long, respectively, and four shafts 105 feet, 97 feet, 70 feet and 50 feet deep, respectively. E. H. Davis, of Mesa Grande, Cal., mentions the discovery in December, 1907, of a turquoise deposit in the Colorado desert on Carrizo Creek. Turquoise seams in a dark matrix are especially suitable for cameo coverings, and some of the native material has been used with excellent results for this purpose by F. J. Essig, of Chicago, and William Petry, of Los Angeles. This turquoise cameo stone comes from Esmeralda County, Nev., and consists of good blue turquoise in seams an eighth of an inch or more in thickness in a dark gray chalcedony matrix. The latter furnishes a good background for the turquoise carving.

NEW MEXICO.

Turquoise is known to occur at several places in the Burro Mountains of Grant County, N. Mex. A description of one of these deposits—that of the Azure Mining Co., about 15 miles southwest of Silver City—with notes on the geology of the surrounding region, has been given by Edward R. Zalinsky.[1] The Azure mine, the American Gem and Turquoise Co. mine, one-half mile southeast, and the Porterfield Turquoise Co. mine, one-half mile south of the Azure mine, were briefly visited hy the writer in the Fall of 1907. The following description has been prepared from Mr. Zalinsky's article and the writer's notes:

During the last part of 1907 a small amount of work was done on the Azure mine, opening up the lower levels and preparing to push developments during 1908. The mine had not been operated since 1905. The American Gem and Turquoise Co. mines also have been idle for the last few years. The Porterfield turquoise mine was not worked during 1907, though there was a large production from small excavations in 1906.

The country rock of the turquoise region is granite which presents various phases in texture, composition and d·gree of alteration. The greater part of the granite has a porphyritic texture, which varies from coarse to very fine. Much of this granite has undergone such extensive kaolinization that it is often difficult to determine the constituent feldspathic minerals. The texture varies considerahly and in some places is finer grained and more porphyritic than in others. A common variety of the granite has coarse pink feldspar phenocrysts. A thin section cut from a specimen of this granite collected at the Copper King mine, about one-third mile southwest of the head of the Azure mine, contained ortboclase, a plagioclase, quartz, biotite altering to chlorite, magnetite and zircon. Another section cut from a specimen from near the east wall of the Azure vein contained orthoclase, a little plagioclase, probably albite, and quartz in grains and veinlets. The feldspars were partially kaolinized and the kaolin much stained with limonite. Another form of occurrence is a spotted porphyritic granite with phenocrysts of orthoclase and plagioclase two or three millimeters square. A thin section from this variety of rock at the Porterfield mine contained orthoclase and plagioclase in phenocrysts and biotite shreds scattered through a groundmass of feldspar and quartz. All of the feldspars were partially kaolinized.

Mr. Zalinsky describes the occurrence of mica-andesite porphyry stocks and andesite dikes of pre-Tertiary and Tertiary age. It was probably during the intrusion of these bodies that the rock of the region was fractured and mineralized. The turquoise deposits adjoin the copper deposits of the Burro Mountains on the northwest, and copper staining is present throughout their extent.

Azure Turquoise Mine.—The Azure mine has been worked on an immense scale by an open cut that is about 60 feet deep in its deepest portion, from 70 to 100 feet wide, and about 200 yards long, with adits on two levels below the open work. The vein is in a badly fractured zone and strikes about northeast with a dip of 45° to the southeast; it is about 40 feet wide, thougb locally over 60 feet wide. The joints produced during fracturing dip both parallel to the vein and across it to the northwest. Slickensides and evidence of movement are more pronounced on tbe fissures parallel to the vein, and two sucb prominent fractures form the walls of the vein tbrough part of its extent at least. The country rock is porphy-

[1]Rec. Geol. Survey India, Vol. 36, pt. 2, 1907, p. 83.

[1]Economic Geology, July-August, 1907, pp. 464-492.

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Rose Diamonds

ritic granite, badly altered through kaolinization, portions of which form the mass of the vein. A large amount of silicification has hardened the rock in many places so that it does not resemble ordinary decomposed granite. This silicification is represented by the deposition of quartz in part throughout the rock and in part in seams and veinlets cutting it at all angles.

Turquoise occurs as veins and veinlets filling the joints and fissures in the rock and as nuggets. In places these veinlets are mere films, and in others they are as much as three-fourths of an inch thick. Part of the turquoise is found in groups of small rounded masses resembling nuggets, fitted roughly together though separated from one another by kaolin or clay and enveloped in it. These groups of nuggets generally fill a flattened lenticular-shaped pocket in one of the veinlets. The best turquoise came from a portion of the vein known as the "Elizabeth pocket," which extends from the second level to the surface, a height of 40 to 60 feet, and may include a width of 40 feet and a length along the vein of 150 feet. The vein rock near this pocket is cut by an unusually large number of quartz seams and veinlets up to a half inch wide. These contain crystallined cavities in places, and veins of turquoise sometimes contain quartz crystals penetrating them. The quartz veinlets sometimes give place to turquoise veinlets or include patches of turquoise. Where portions of the rock are less altered and pink feldspars occur, turquoise of a bright blue color is found. Turquoise veinlets of different shades of color are found crossing each other, indicating different periods of deposition and different sources of material.

Good turquoise was found at other places in the vein than in the Elizabeth pocket. To the northeast of this pocket much of the turquoise had a greenish cast, while still farther along good blue variety was more plentiful. To the northeast of the open cut the Azure mine did not yield much turquoise of good color in a drift several hundred feet long. To the southwest of the open cut the vein is readily traced for several hundred yards up Morrills Canyon. It contains very little turquoise, however, but has been proved to carry fairly rich copper ores. William R. Wade, who has directed the openings of this vein for copper, reports that a little turquoise was found in the Copper King mine at a depth of 410 feet. In the workings at the Azure mine the best turquoise was found at depths of less than 100 feet. Pyrite or sulphides were not observed associated with the turquoise, though the wall rocks are colored red with hematite in places. Where the feldspars of the rock have been the most extensively kaolinized turquoise is found mostly in nugget form. In less altered rock hard vein turquoise is found, and both varieties are found in moderately altered rock.

Mr. Zalinsky mentions the various colors found in turquoise at the Azure mine and the associations with other minerals and matrix. Nearly all shades of blue and green occur—dark blue, sky blue, light blue, bluish green, light green and dark green—and in some cases reddish-brown, chocolate, and violet-colored material has practically the same composition as turquoise. A combination of colors in the same piece is not uncommon, especially in mottled matrix, as bright blue spots or lines in paler turquoise. The mineral halloysite is associated with turquoise in olive-green and grayish masses and in nugget form similar to turquoise nuggets. Halloysite is opaque to translucent and has a waxy luster. When moist and fresh from the mine the halloysite has about the consistency of candle wax. It hardens and cracks on exposure to the air, however, though it does not become so hard as turquoise. Among numerous associations the following were noted: Pale-blue vein turquoise with a network of yellowish-brown hydrous aluminum phosphate streaks; blue-white vein turquoise containing open cracks and streaks of darker material; light-blue vein turquoise containing yellow spots of phosphate, quartz grains, and darker veinlets of purple and blue parallel to the walls.

The turquoise from the Elizabeth pocket is probably the finest ever found in the world. Much of it is of a deep blue color, slightly translucent, and over six in hardness, so that it makes a fine wearing gem. The cut gems of good quality from the Azure mine are marked with a circle on the lower side, and such stones are guaranteed to hold their color for a number of years or to be replaced. Mr. Zalinsky states that the Azure mine has produced turquoise to the value of several million dollars since 1891.

Mr. Zalinsky suggests that the turquoise was formed in the vein where copper-bearing solutions, rising in fissures with a northwest dip, crossed phosphate-bearing solutions rising in fissures parallel to the vein with a southeast dip. In support of this theory the occurrence of such copper minerals as malachite and chrysocolla in the copper fissures above the supposed phosphate fissures is cited. It is thought the phosphoric acid of the turquoise was derived from the decomposition of apatite in the original granite and the alumina from the decomposition of the feldspar of the same rock. Where copper was supplied in excess, the turquoise runs toward green in color. The proper proportion of copper gives the best bright blue gem of greater hardness than where the copper was not present in sufficient quantity. In the latter case the turquoise is of pale color and inferior hardness, and apparently this variety grades into simple phosphate of aluminum.

American Gem and Turquoise Co. Mines.—The operations of the American Gem and Turquoise Co. were upon the deposits in the Parker mine and near the prehistoric workings about 200 yards to the northwest. At the latter place the recent work consists of two tunnels, of about 50 and 60 feet in length, driven in from a small open work at the outcrop on a hillside. One of these tunnels running southwest followed prominent seams, which carry turquoise in places and dip about 50° to the southeast. The other tunnel cut across the direction of the prominent seams and appeared to be exploratory work. The country rock is typical quartz porphyry with prominent glassy quartz phenocrysts and badly kaolinized feldspar crystals.

Mining at the Parker mine was accomplished principally by open cuts, of which two are fairly large. The one to the north was made in a gully running east, and is nearly 100 yards long and 10 to 25 feet deep. The country rock is hard quartz porphyry like that near the prehistoric workings. A number of seams carrying turquoise cross the open cut in a northeast direction with southeast dips. Other seams, and one especially prominent seen in the end of the cut, run nearly east and west with a high northerly to vertical dip. Turquoise occurs in films, seams, nuggets and irregular masses in the matrix. The prominent seam mentioned was from two to six inches thick, and carried pale turquoise and matrix in masses of nearly equal thickness. Much of the turquoise in this seam is too soft and of too poor color to be of great value; part, however, would yield good matrix gems.

The openings farthest south consist of irregularly shaped open work with a small amount of tunneling. The main cut is nearly 50 feet deep on one side and probably 100 feet across. This cut is situated on the contact of the typical quartz porphyry on the northeast and the altered country granite on the southwest. The rock is jointed in different directions, some of the seams running northeasterly. The turquoise occurs in films and veinlets in many of the joints, and some of a fine bright blue color nearly a quarter of an inch thick was seen in the open cut.

Part of the turquoise from these mines is of the same high grade as much of that from Burro Mountains. The guaranteed cut gems of this company are marked with a cross (x) on the back.

Porterfield Turquoise Mine.—The Porterfield Turquoise mine is on the west side of St. Louis Canyon, on each side of the mouth of a small gully. The work at this mine has not been extensive and consists of several tunnels and shafts with small open cuts and prospect pits. Two of the deeper shafts are between 40 and 50 feet deep, and the longest tunnel is nearly 170 feet in length. Turquoise of the best quality was found most plentifully during 1906 in irregular open work near the bottom of the gully.

The country rock at the mine consists of different types of granite porphyry. A prominent type has large crystals or phenocrysts of red orthoclase through a quartz and biotite matrix, and approaches a granite in texture. Another type is a finer spotted porphyry, composed of orthoclase with some plagioclase and quartz phenocrysts in a groundmass of feldspar and quartz. Biotite is locally present in quantity in small six-sided crystals generally badly altered to chlorite. Another type is a quartz-feldspar granite, somewhat porphyritic, in which biotite and similar minerals are lacking. In the majority of these rocks the feldspars have been partially kaolinized, while abundant silicification has taken place. The latter is represented by much secondary quartz binding the particles of rock more closely together and in seams cutting the rock in various directions.

Turquoise has been found in prospects in a belt about 100 yards wide and over 200 yards long in a direction east of north and west of south. This area is marked by numerous joints, of which many prominent ones strike northeast, though others cut across this direction at various angles. The turquoise occurs in seams, veinlets, lenses, and groups of nodules or nuggets in lens-shaped masses. Among the minerals associated with turquoise the most common is a white, koalin-like clay which coats the nuggets and in places forms an important part of the filling of seams. Among other minerals observed associated with turquoise and in turquoise-bearing seams were hematite, quartz, limonite, hyalite opal, chalcedony and greenish, waxy halloysite, which in places assumes the form of nuggets like turquoise. The turquoise occurs in seams running in various directions, the larger veinlets often having stringers extending out in seams crossing them. The joints and seams in the vicinity of turquoise-bearing ground often show indications of turquoise in the form of blue, bluish-green, green, yellowish-green, and whitish coatings or stains.

Choice lots of turquoise that range from deep robin's-egg blue to blue of pale shades and that would yield one color gems of 10 to 20 carats (or even of 30 carats) are reported to have been obtained from this mine. The largest yield of turquoise of one color is in stones of one to 10 carats, while considerable matrix material and mottled turquoise are reported to have been found. Mottled turquoise presents a number of variations of light-blue turquoise speckled with dots of deeper blue. In one specimen seen the dark blue mottling consisted of small dendritic masses resembling the markings in moss agate. Judge M. M. Porterfield, owner of the mine, states that the deep-blue stones of finest quality when cut bring from $1 to $10 per carat for those under 10 carats in weight and $10 or more per carat for those weighing over 10 carats. The matrix stones bring from 25 cents to $1 per carat, and the mottled turquoise brings a little more than the matrix. The Porterfield turquoise when cut is marked with a cross (x) on the lower side, as are those of the American Gem and Turquoise Co. With better facilities for marketing, the production of the Porterfield mine could probably be considerably increased.

(*To be continued.*)

Costly Gold Guns of an Indian Prince Melted and Converted Into Bullion.

I LEARN with profound regret (writes a correspondent) that His Highness the Maharajah-Gackwar of Baroda has melted down and converted into bullion the celebrated gold and silver cannon of Baroda. I say "with profound regret" for sentimental reasons.

Of these costly but useless toys, the silver guns were the inspiration of a former Gaekwar. In order to "go one better" than his predecessor, the late Gaekwar (he who was charged in 1875 with the attempted murder of Colonel Phayre), had the gold guns cast and mounted at a cost, it is said, of £100,000. They reposed in the State armory and were the wonder and admiration of all visitors to the capital.

On State occasions, however—such as coronations, marriages, etc.—the gold and silver guns were always brought out to take part in the procession. They were "horsed" by teams of magnificent white oxen, which were fittingly caparisoned, i. e., in cloth of gold for the gold guns and cloth of silver for the silver guns.

The native gunners and drivers regarded their charges as sacred and the writer has seen offerings of rice, fruit, fowls, etc., deposited upon the muzzles of these weapons (?) in the Baroda barracks. Such offerings have now "had their day and ceased to be," for the present Maharajah-Geakwar happens to be a man of both practical politics and practised economy, and he would not maintain the "guns" for a merely sentimental reason.—*Westminster Gazette.*

MOUNTED and UNMOUNTED DIAMONDS

Trade Mark HWW Registered

Being large IMPORTERS, our stock consists of the best that is obtainable in loose diamonds in all sizes and qualities and as MANUFACTURERS, we are in a position to mount these diamonds in mountings of exceptional merit and of the highest grade of workmanship.

Try us when you wish Mounted or Unmounted Diamonds. You will find our prices right. Catalog on request.

HAYDEN W. WHEELER & CO.

Importers and Manufacturers

Amsterdam: 2 Tulp Straat — 2 Maiden Lane, New York — London: 50 Holborn Viaduct

EDUARD VAN DAM

CUTTER OF

DIAMONDS

CUTTING SHOPS:

ANTWERP
41 Rue de la Province (Sud.)
CABLE ADDRESS, MADNAV

NEW YORK
437-439 Fifth Ave.
Cor. 39th St. Knabe Bldg.
TELEPHONE 5879 38TH ST
CABLE ADDRESS DEVRIVAN

AMSTERDAM
55 Ruysdaelstraat
CABLE ADDRESS, MADNAV

LONDON OFFICE, 22 Holborn Viaduct

AMSTERDAM
2 Tulpstraat

LONDON
40 Holborn Viaduct

OPPENHEIMER BROS. & VEITH,

CUTTERS OF DIAMONDS.

Cutting Works
43-45-47 John Street

NEW YORK
65 Nassau Street

RUDOLPH NOEL — PHILIP NOEL

RUDOLPH NOEL & CO.

IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM — 37-39 Maiden Lane, NEW YORK

Death of Daniel F. Persell.

JAMESTOWN, N. Y., Oct. 21.—Daniel F. Persell, a prominent merchant of this city, and one of the leading jewelers of this section of the State, died yesterday morning at his home, 11 W. 2d St., as the result of a stroke of apoplexy, as he was about to get out of bed. Mr. Persell's death was a great shock to his friends and business associates, because he had apparently been in robust health almost up to the moment of his demise. Monday night until 11.30 he had been up with a member of the trade talking business and went to bed in apparently excellent spirits.

Few business men in this section of the State were more popular or had a greater number of friends in business and social life than did the deceased. In fraternal circles he was exceedingly well-known, being prominent in the Jamestown Lodge of Elks, Jamestown Aerie of Eagles, the Knights of Pythias and other organizations, all of which were well represented by large delegations at the funeral, which takes place to-morrow afternoon and which will be in charge of the Jamestown Lodge of Elks.

Mr. Persell was born in Panama, N. Y., March 21, 1860, but has lived in Jamestown since he was 16 years old. He started to learn the jewelry trade at the store of Sereno N. Ayres, then one of Jamestown's leading jewelers, and later was employed at the store of Frederick J. Fuller and J. A. Kaiser. After mastering all details of the business Mr. Persell started for himself in 1902, when with E. H. Goodenough he formed the partnership of Goodenough & Persell, the firm locating in the store which had formerly been occupied by Mr. Kaiser, Mr. Persell's last employer. In October, 1894, the business was moved to the Wellman building. Later Mr. Goodenough retired and Mr. Persell continued the business, turning it into a stock company, under the style of the D. F. Persell Co.

The deceased is survived by a widow and a son, Daniel E. Persell, and also by a brother and two sisters.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Oct. 21.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Amapola: 5 cases clocks, $103.
Bangkok: 17 cases clocks, $192.
Barcelona: 1 case silverware, $212.
Basle: 1 case jewelry, $350.
Berlin: 5 cases clocks, $225.
Berne: 6 cases watches, $550.
Bremen: 2 cases plated ware, $224; 4 cases watches, $6,677.
Buenos Ayres: 13 cases clocks, $360; 1 case jewelry, $201.
Capetown: 71 cases clocks, $1,259.
Colon: 2 cases optical goods, $218; 1 case clocks, $130.
Fiume: 1 case jewelry, $233.
Glasgow: 34 cases clocks, $1,345.
Gothenburg: 5 cases clocks, $158.
Jena: 1 case optical goods, $126.
Kobe: 144 cases clocks, $5,423.
Hamburg: 5 cases optical goods, $553; 4 cases optical goods, $1,262.
Havana: 32 cases clocks, $582.
Havre: 2 cases silverware, $750; 2 cases optical goods, $224; 1 case jewelry, $125.
Hong Kong: 26 cases clocks, $292.
Hull: 2 cases plated ware, $100; 2 cases thermometers, $180; 4 cases plated ware, $123; 2 cases jewelry, $402.
La Paz: 2 cases plated ware, $100.
Las Palmas: 16 cases clocks, $231.
Liverpool: 14 cases clocks, $825; 2 cases jewelry, $1,000, 80 cases clocks, $1,180.
London: 5 cases watch oil, $160; 29 cases clocks, $755; 9 cases optical goods, $2,943; 26 cases clocks, $1,641; 1 case watches, $200; 1 case silverware, $250; 2 cases thermometers, $285; 1 case jewelry, $120; 33 cases clocks, $678; 22 cases clocks, $744; 13 cases optical goods, $4,822.
Manila: 13 cases plated goods, $2,133; 5 cases optical goods, $100.
Melbourne: 19 cases plated ware, $2,102; 149 cases clocks, $2,965; 16 cases watches, $1,931.
Montevideo: 1 case optical goods, $320; 5 cases plated ware, $337; 2 cases watches, $937.
Moscow: 6 cases clocks, $338.
Rangoon: 33 cases clocks, $627; 1 case jewelry, $1,315.
Rio de Janeiro: 195 cases clocks, $5,025; 1 case jewelry, $405; 2 cases watches, $385; 1 case optical goods, $756; 16 cases clocks, $231.
Southampton: 1 case optical goods, $513; 2 cases silversmiths' sundries, $230; 11 cases watches, $1,099; 2 cases plated ware, $158; 16 cases watches, $2,583; 3 cases silversmiths' sundries, $432.
Sydney: 162 cases clocks, $1,493.
Valparaiso: 3 cases optical goods, $427; 1 case watches, $163; 34 cases clocks, $420.

Clerks of New York Jewelry House Charged With Stealing from Their Employers.

Arthur C. Diehl and Alexander W. Aiken, clerks in the employ of Black, Starr & Frost, jewelers at 438 Fifth Ave., New York, who were arrested last Wednesday night charged with stealing $70 worth of jewelry from the firm, were held for further examination in the Tombs Police Court Thursday upon the request of Assistant District Attorney Ward. Although the specific charge against the two former clerks of the firm is only the larceny of a small sum, it is thought the total amount stolen will probably reach $1,000.

Vice-President Wm. H. Rich, of the jewelry firm, some time ago, in tracing a piece of jewelry which had been misplaced, found that it had passed through the hands of Diehl, where he lost track of it, and as the gem was one of several which could not be accounted for, he became suspicious. After tracing the jewel to Diehl, he recalled that the mysterious disappearance of the gems had ceased at about the time, eight months ago, when Diehl had been promoted to the repair department. The young man was called to the office of the vice-president last week and confessed that by checking articles off the register, which is kept of all jewelry, he had been able to get away with a number of pieces. In his confession he implicated Aiken.

Mr. Rich had detectives from headquarters arrest Diehl and Aiken. Diehl lives at 314 E. 116th St., and Aiken's home is 118 W. 144th St. Diehl is single but Aiken, who is six years older, is married.

Mr. Rich told a CIRCULAR-WEEKLY reporter that the amount of goods taken would probably reach about $1,000. According to newspaper stories a girl is mixed up in the case. Aiken, the detectives say, was friendly with a girl, to whom he gave valuable presents, and the girl's father, it is claimed, started a search and found several jewelry boxes bearing the name of Black, Starr & Frost in the girl's room. The father went to the firm and the investigation followed.

Silverman Jewelry Co., Pittsburg, Pa., Now in Voluntary Bankruptcy.

"PITTSBURG, Pa., Oct. 22.—Ella Bell, doing a wholesale jewelry business as the Silverman Jewelry Co., in Penn Ave., today filed a voluntary petition in bankruptcy in the United States District Court. The schedules filed with the petition place the liabilities at $8,746.84 and the assets at $6,384.15. Of the amounts owing by the company, Harry H. Silverman, who was employed as clerk and salesman, claims that $562.50 is due him as salary, he receiving $25 a week for his services. The First National Bank of Pittsburg also holds a note secured by B. I. Levenson and Henry H. Silverman, both of whom, it is stated in the petition, are insolvent."

There are a large number of creditors scheduled. Those to whom the concern's indebted for amounts exceeding $50 are as follows: Wm. H. Luther & Son, $299; W. A. Sturdy Mfg. Co., $505; S. & B. C. Weinhaus, $199; Smith Bros., $80; Strauss Bros. & Co., $39; New Haven Clock Co., $121; A. Schwab, $553; American-Swiss Watch Co., $172; Grafner Bros., $42; McRae & Keeler, $281; Freeman, Daughaday & Co., $455; Hipp, Didisheim & Bro., $103; Irons & Russell, $53; W. H. Wilmath, $75; R. E. Earle Mfg. Co., $75; International Watch Co., $94; M. F. Williams & Co., $30; Frederick Speidel, $70; Keller, Becker & Co., $73; North American Watch Co., $175; Singer Bros., $95; Standard Chain Co., $97; Standard Button Co., $215; Bates & Bacon, $139; National Optical Co., $104; J. Schwartzkoff & Co., $95; A. Strauss & Co., $151; O. Gottlieb & Co., $57; Mason, Howard & Co., $89; A. Tanzer, $222; Sturdy Bros., $119; Marden & Kettlety, $72; Crossin & Co., $109; Capron & Co., $69; D. F. Briggs Co., $156; R. L. Griffith & Son Co., $479; Waite, Mathewson & Co., $106; Wildpett & Saacke, $85; E. L. Spencer, $222; P. & A. Linton, $68; F. M. & J. L. Cobb, $152, and Ida H. Silverman and the Land Title & Trust Co. of Philadelphia, $382 for money loaned.

The petition sets forth that the fixtures and furniture in the store are valued at $500. The accounts owing by debtors amount to $889, with additional accounts of $1,888 of doubtful value, owing the petitioner. The petitioner also sets forth that there is $17 on deposit in the Cosmopolitan National Bank, this institution being one of two which closed its doors about two months ago. The bankrupt also places the value of personal property at $299 exempt from confiscation, under the bankruptcy act. The stock in trade is stated to be worth $2,745.

The affairs of the bankrupt have been referred to W. R. Blair.

The business was started by Hyman Silverman, who went to the wall in 1889. He was afterwards employed by a wholesale jewelry firm for about five years and about 1895 again started in business under the style of the Silverman Jewelry Co. The business was formerly located at 709 Penn Ave., but moved to 703 Penn Ave. in April of 1896. The business has at various times been in the name of one of the Silverman family as trustee for the others and Ella Bell, who, as trustee, filed the bankruptcy petition, is a daughter of the founder.

OUR PURCHASES

notwithstanding dull times, have continued uninterrupted. Our European offices have been carefully observing the condition of the market, availing themselves of every opportunity it offered in the way of securing numerous advantageous lots which we are now in the position to offer.

Among other goods we have now a number of VERY ATTRACTIVE SERIES OF PEARLS in

ROUND, BOUTONS and ORIENTAL BAROQUES

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

THE most remarkable, beautiful and individual matrix precious stone ever offered to jewelry wearers.

Amatrice

America's Newest Gem

Beautiful Shades of Color—
Wonderful Individual Matrix Effects—
Color and Matrix Polish Equally—
No Porosity or Roughness—
Does Not Fade or Change Color.

Your manufacturer will furnish you—If not, write us and obtain list of first class manufacturers who will.

Occidental Gem Corporation

St. Paul Building 220 Broadway New York

FOR RENT—FIFTH AVENUE OFFICE

ON FIRST FLOOR OF THE KNOX BUILDING

452 FIFTH AVENUE

A beautiful room, 24 feet long by 18 feet wide, adjoining our offices. Large windows to the North overlooking the park of the New Public Library. This North light can never be interfered with because of the Library.

It is the finest business location in New York. Easily seen from points several blocks up Fifth Avenue.

APPLY TO

ALFRED H. SMITH & CO.

452 FIFTH AVENUE NEW YORK

Awards Granted to British Exhibitors of Jewelry, Silverware, Horological and Kindred Lines at the Franco-British Exhibition.

LONDON, Oct. 18.—The following is the list of the British firms which have received awards for their exhibits of jewelry, gold and silverware, watch, clock and cutlery and kindred lines at the Franco-British Exhibition. It will be noticed that R. & S. Garrard have a grand prix for each class, jewelry and silversmithing, and also that E. Dent & Co., the makers of "Big Ben," have the only grand prix for British watches and clocks and the only grand prix for nautical instruments.

The awards in full are:

SILVERSMITHS' WORK AND ENAMELING.

Hors Concours.—Goldsmiths' and Silversmiths' Co., Ltd.

Grand Prix.—Elkington & Co., Ltd.; R. & S. Garrard; Flavelle, Roberts & Sankey, Ltd. (Australia).

Diploma of Honor.—Mappin & Webb, Ltd.; Peto, Bennett, Melbourne, Australia.

Gold Medal.—Catchpole & Williams, Alfred Clark, the Indian Government.

Silver Medal.—Harman & Co., Association Diamond Merchants, Brigg & Sons, Stewart Dawson & Co., Ltd.

Bronze Medal.—Miss N. Agar, for enameling.

Honorable Mention.—Robinson Bros., J. Cook & Sons, Ltd.; Hemming Manufacturing Co., the Government of Burma, the Queensland Government, the West Australian Government, G. L. Gorer & Co., Punnuswamy Pathat & Co., Maung Po Kyan, Maung Yin Maung, Maung Po Kin, Maung Po Yin.

GOLDSMITHS' WORK AND JEWELRY.

Hors Concours.— Goldsmiths' & Silversmiths' Co., Ltd.

Grand Prix.—R. & S. Garrard, the Queensland Government, Brisbane, the West Australian Government

Diploma of Honor.—Mappin & Webb, Ltd.

Gold Medal.—Catchpole & Williams, Elkington & Co., Ltd.; Association of Diamond Merchants, E. Dent & Co., Ltd.

Silver Medal.—W. E. Wood, Stewart Dawson & Co., Ltd.; Alfred Clark, Robinson Bros.; Miss D. F. Hilton, for enameling.

Bronze Medal.—Widmers, Ltd.; Flavelle, Roberts & Sankey, Ltd. (Australia), G. L. Gorer & Co.

Honorable Mention.—Misses N. Agar, E. Bethune, Ada Bilton, E. M. Booth, L. M. Cox, A. E. Hood, E. Kirkpatrick, G. F. Nure, A. M. Rowland, L. Rimmington, Van Someren, Woodward, A. M. Taylor, E. Virtue, A. Warne, Mrs. Hadaway, Mrs. Whipple, Mrs. E. Dick, Byramji Cursetji (India).

CLOCK AND WATCHMAKING.

Grand Prix.—British Horological Institute, E. Dent & Co., Ltd.

Diploma of Honor.—Charles Frodsham & Co., Ltd.; S. Smith & Sons, Ltd.

Gold Medal.—Elkington & Co., Ltd.; Chubb & Sons Lock & Safe Co., Ltd.

Silver Medal.—Stewart Dawson & Co., Ltd.; Robinson Bros.

Bronze Medal.—Alfred Clark, Dobbyn & Co.

CUTLERY.

Diploma of Honor.—Elkington & Co., Ltd.; Mappin & Webb, Ltd.

Silver Medal.—Autostrop Razor Co., Ltd.

Bronze Medal.—Abbott Bros.

ART METAL WORK, CASTING IN BRONZE.

Diploma of Honor.—Elkington & Co., Ltd.

LEATHER MANUFACTURE.

Grand Prix.—Mappin & Webb, Ltd.

Diploma of Honor.—Alfred Clark.

Bronze Medal.—Stewart Dawson & Co., Ltd.

ASSAYERS, ETC.

Grand Prix.—Johnson, Matthey & Co., Ltd.

MATHEMATICAL AND SCIENTIFIC INSTRUMENTS.

Grand Prix.—E. Dent & Co., W. F. Stanley & Co., Ltd.; Negretti & Zambra, J. H. Dallmeyer, Ltd.

Diploma of Honor.—J. H. Stewart, J. Pillischer, R. S. Neumann.

SURGICAL INSTRUMENTS.

Gold Medal.—J. Pillischer.

Manager of Installment Jewelry House, Providence, R. I., Arrested After a Large Shortage Is Discovered.

PROVIDENCE, R. I., Oct. 24.—Archie E. Blood, 30 years of age, who has been employed for five years by Caesar Misch, Inc., at 400 Westminster St., and has been manager of the jewelry department of the concern for some time, was taken to police headquarters yesterday by Inspector Monahan. The detective has been working on the books of the firm's jewelry department for some time and it is claimed that he has found a shortage of about $2,500 in that department.

The arrest of Blood and the discovery of the alleged shortage came about in a curious way. Until Inspector Monahan notified the management of the store that articles were being stolen from that place nothing was known about it there. Monahan's suspicions were aroused some weeks ago when he discovered that many people were getting watches and diamonds cheap down town. He looked up several of these cases and his suspicions were aroused.

It is claimed by the police that the detective traced some of the watches and diamonds to the Misch store. After he was sure of his ground the detective went to the store and told Manager Charles E. Cohen of his discovery. That was early in the week. The young man was taken to headquarters at that time but after he had promised to mend his ways, Mrs. Misch, widow of the late owner, decided not to prosecute him and he was allowed to return to his work.

After that the books of the jewelry department were thoroughly examined by an accountant, and upon the alleged shortage of $2,500 being found, Blood was rearrested. He was held on a charge of embezzlement.

Because Chief Inspector Horton told the court that two diamonds valued at $30 each have been recovered and other articles alleged to have been stolen by Blood have been traced to Boston, Judge Lee, in the Sixth District Court Monday continued the hearing of the case against the young man until Nov. 6. He was arraigned Monday on a warrant charging him with the embezzlement of four watches valued at $51, two chains of the value of $7.50, four diamonds valued at $110, one diamond ring valued at $30 and two watches valued at $22, the whole valued at $220.50.

Blood entered a plea of not guilty and was locked up under $1,500 bail.

Advisory Council of the N. E. M. J. & S. Association Arrange Details for Annual Meeting and Banquet.

PROVIDENCE, R. I., Oct. 23.—The weekly meeting of the advisory council of the New England Manufacturing Jewelers and Silversmiths' Association, Inc., was held at the rooms of the association, 42 Weybosset St., yesterday afternoon and an unusual amount of business transacted. The proposed amendments that are to be presented at the annual meeting were discussed at length.

George H. Holmes and Albert K. Potter, of the committee appointed at the last meeting to confer with Henry Prew, of the Earle & Prew Express Co., regarding the advance in freight rates between this city and New York, made an interesting report. It was stated that Mr. Prew pointed out that the manufacturing jewelers for many years had occupied a place in what might be called a preferential class and that the advance in tariff simply brought them within the scope of all other shippers of merchandise.

One member of the council reported that he had just returned from a visit to Canada where he went for the purpose of making a personal investigation of the difficulties surrounding the new stamping law and at the particular request of the Commissioner of Agriculture he presented the association with several copies of the circular issued by the Canadian Department of Agriculture with special reference to the stamping law, and advised a careful consideration thereof.

It was reported that the labor bureau which has been opened adjoining the rooms of the association, with Mr. Richardson in charge, has been in operation about 10 days, and that a number of applications had been filed with the clerk, several having already been placed with manufacturers.

It was stated that the annual meeting of the association will be held at Masonic Temple Hall, Saturday evening next. Supper will be served promptly at 6.30 o'clock, after which the president and other officers will make their annual reports, and the election of officers for the ensuing year will take place. The members will be favored by addresses by men in the trade on practical subjects that have been selected with especial reference to prevailing and prospective conditions in the trade. Among the topics to be presented will be the recent "German Agreement," "Credits," "Free Labor Bureau." A speaker from New York State will also make an address upon a subject of vital interest. For the convenience and to insure the attendance of the Attleboro and North Attleboro members, special cars will be provided, leaving North Attleboro at 4.20 P. M., Attleboro at 4.40 P. M.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS. MILBAGG
BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
NEW YORK
TELEPHONE NUMBERS: 917-918 BRYANT
RUBIES AND SAPPHIRES

Pearl Necklaces and Collarettes

Mounted Diamond Jewelry
of every description



Largest Assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds, Rubies and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds

GOODFRIEND BROS.

Rose Diamonds

DEALERS IN Pearls and Precious Stones

NEW YORK
9-11-13 Maiden Lane

PROVIDENCE
212 Union St.

PARIS
10 Rue Cadet

Man Accused by Several Jacksonville, Fla., Jewelers, Captured, and Stolen Property Recovered.

JACKSONVILLE, Fla., Oct. 21.—Members of the jewelry trade of this city were pleased yesterday over the capture of a young man while in the act of stealing a diamond ring at the jewelry store of the R. J. Riles Co., N. Bay St., as this led to the recovery of property which had previously been stolen from several other concerns, among them the Grenleaf & Crosby Co. and Hess & Slager. The prisoner, who gave his name as J. N. Allport, 24 years old, pleaded not guilty and was later released from the county jail, awaiting trial, under bail of $750.

The man walked into the store of the R. J. Riles Co. shortly after 8 o'clock yesterday morning and asked to look at some diamond rings. He was waited upon by A. G. Davis, a clerk, who, carefully watching him, noticed that he constantly used but one hand in looking over the rings, while the other he laid carelessly on the counter. As the clerk missed a ring from the tray, which the man had been looking at, he suspected that the customer concealed it in the idle hand. He grabbed his hand and discovered the trick. The ring which the stranger was trying to get away with was valued at $300.

Davis held the man in the store while he sent for a policeman, and Allport was taken to police headquarters. When searched $40 in money, another diamond ring, a gold locket, a gold fob, chain, watch, stick-pin and cuff buttons were found on his person, and part of these articles were later identified by representatives of Hess & Slager and the Greenleaf & Crosby Co. as having been stolen from their stores.

Bids Solicited and Received and Contracts Awarded by Government Departments.

WASHINGTON, D. C., Oct. 21.—The purchasing agent of the Isthmian Canal Commission is inviting proposals, until Nov. 9, for six non-striking wall clocks, 12-inch face, regulator pattern, eight-day.

WASHINGTON, D. C., Oct. 24.—The Life Saving Service has made the following awards for supplies for delivery at Grand Haven, Mich., during the present fiscal year: Eight-day marine clocks, Chelsea Clock Co., $13.50 each; liquid boat compasses, Edwin S. Lorsch, $17.40 each; binocular glasses, 26-inch field, no award.

For delivery at New York: Thirty-four life buoy barometers, Edwin S. Lorsch, $5.80 each; 42 leather cases for Imhauser's time detectors, Nanz Clock Co., $1.15 each; ditto, Hahn's time detectors, Nanz Clock Co., $1.20 each; eight-day marine clocks, Chelsea Clock Co., $13.25 each; 10 liquid boat compasses, Edwin S. Lorsch, $17.14 each; 10 binocular glasses, 26-inch field, Edwin S. Lorsch, $7.80 each; 20 telescopes, day and night adjustment, Edwin S. Lorsch, $9.57 each; Newman's improved time detectors, Newman Clock Co., $43 each; Hahn's time detectors, Nanz Clock Co., $25 each.

WASHINGTON, D. C., Oct. 24.—The Navy Department has received the following bids for installing complete one watchman's clock system at Fort Miffin: E. Howard Clock Co., $1,698; H. J. Kunzig, Philadelphia, $1,600; McKay Engineering Co., Baltimore, $1,177; American Waltham Watch Co., $1,198.

Death of Alfred Bailat.

Alfred Bailat, head of the firm of Alfred Bailat & Son, repairers of jewelry, 109 Tillary St., Brooklyn, died at his home, 199 Bridge St., Brooklyn, Wednesday of last week. Mr. Bailat was born in Stuttart, Germany, June 27, 1846, and was of Swiss parentage. He was a member of the United French Society and the Foresters of America.

For a long time Mr. Bailat did repairing for the jewelry trade at 36 Maiden Lane, N. Y., while his son Alfred Bailat, Jr., managed the business on Tillary St., Brooklyn. The deceased, who is survived by a widow and one son, died at the age of 62.

The funeral services were held Sunday afternoon at 2 o'clock and the interment was in Evergreen cemetery.

Negro Charged With Stealing $25,000 Worth of Diamonds from S. C. Powell Indicted at Chicago.

CHICAGO, Oct. 24.—Foster George, alias George Foster, alias "Jim" Smith, alias "Sam" Williams, alias Ford, arrested in St. Louis, Oct. 12, and brought here, charged with robbing S. C. Powell of $25,000 worth of diamonds, was indicted here last Monday. The negro had previously signified his intention of pleading guilty, but evidently changed his mind on the advice of his lawyer and pleaded "not guilty." This halted the trial and a continuance was granted him.

About 100 carats of mêlée and quarters were either sold or pawned by George. His method was to have the diamonds mounted with pieces of jewelry and then pawn them. He is known to have made extensive trips to get rid of the stolen diamonds, on one trip going as far as Winnipeg.



FOSTER GEORGE, INDICTED AT CHICAGO ON CHARGE OF STEALING $25,000 WORTH OF DIAMONDS FROM S. C. POWELL, NEW YORK.

As told in last week's issue of THE CIRCULAR-WEEKLY, George was arrested in St. Louis by Pinkerton detectives after he had tried to dispose of a number of mounted diamonds. The negro took four stones to a retail jewelry store in St. Louis and the retailer took the jewelry to a wholesale house. The Pinkerton detectives were notified and they shadowed the negro until he was arrested. A large quantity of mêlée was found hidden away in his shoes and clothing. A small quantity of cheap jewelry was also found in the room where he was arrested. Of the $25,000 worth of goods missing it is hard to state the value of the amount recovered, but conservative estimate places it at about $17,000, and it is hoped that more will be recovered later.

An investigation of the history of the negro, who is being held in the case, reveals the fact that he was arrested some time ago in Minnesota and served a term in prison, and that later he was arrested in Chicago for stealing a watch and served time in a workhouse. It was the opinion of the police, at the time that the negro was captured, that he would make a confession, but he refused to make a statement of any kind. The stolen diamonds had been pawned by him in St. Paul, Winnipeg, Kansas City, St. Louis and Chicago.

The Diamond Markets.

AMSTERDAM, Oct. 13.—Although the after effects of the recent crisis are still making themselves felt in many directions, some trades have recovered to a large extent from the depression. The most striking example of this recovery is given by the diamond industry. Less than half a year ago 5,000 out of the 8,000 diamond workers in Amsterdam were out of employment. By Sept. 15 this number had decreased to 1,100 and last week a further drop to 850 occurred, reducing the number of unemployed for the first time in the current year to below 1,000.

Part of these were only idle temporarily, so that the assistance which is being given by the union to its unemployed members had only to be paid to about 600 men.

LONDON, Oct. 17.—While England is suffering from severe trade depression, the diamond trade reports brisk business.

Joseph Snyder recently purchased the business of J. D. Huggins, Youngstown, O.

FRANK JEANNE CHAS. L. ROOS

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

PEARLS

NECKLACES, MATCHED PAIRS AND DROPS

SAUNDERS, MEURER & CO.

65 Nassau Street NEW YORK

GEORGE H. HODENPYL WALTER N. WALKER

HODENPYL & WALKER

IMPORTERS OF

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS

MANUFACTURERS OF FINE DIAMOND JEWELRY

373 FIFTH AVENUE, Corner 35th Street

NEW YORK Telephone, 5093 Madison Square

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York

cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

THE SAPPHIRE HOUSE

BENEDICT & WARNER

21 MAIDEN LANE

NEW YORK

51 Rue de Chateaudun, PARIS

Henry E. Oppenheimer & Co.

Precious Stone Merchants .. ..

Watch our Weekly Bulletin

Round and Button

PEARLS

of

Fine and Medium Quality

Henry E. Oppenheimer & Co.

3 Maiden Lane

NEW YORK CITY

Man Arrested at Buffalo, N. Y., May Have Swindled Other Jewelers.

BUFFALO, N. Y., Oct 24—Samuel Salmeson, or Samuelson, who, as told in the last issue of THE CIRCULAR-WEEKLY, was arrested here recently on a charge of grand larceny in the second degree, is being held by the police, his case having been adjourned for a few days in order that they may determine whether there are any other charges against him, or whether he is wanted in any other cities to answer to more serious offenses. He is charged here with having obtained two rings and locket from Simon Cohen, 331 Main St., by misrepresentation.

The Buffalo police learned from THE CIRCULAR-WEEKLY that the man had been identified by a jewelry traveling salesman as a swindler who had tried to rob him in Detroit. The local police and the Pinkerton detectives are both working on the man's record at the present time.



SAMUEL SALMESON OR SAMUELSON UNDER ARREST AT BUFFALO, N. Y.

The portrait of Samuelson, which was sent by the Buffalo police to THE CIRCULAR-WEEKLY immediately after he was taken, was shown to J. Segal, salesman for Weiner & Garson, 15 Maiden Lane, N. Y., who, as told in THE CIRCULAR-WEEKLY last week, had an experience in Detroit with a man who swindled him for a very small amount and apparently tried to rob him of a quantity of jewelry. The man introduced himself under the name of Ike Kramer, of Columbus, O., and Segal learned from the real Ike Kramer, of that city, later, that the swindler had been operating for some time under his name. After examining the portrait of Samuelson, Mr. Segal said he was undoubtedly the man whom he had met in Detroit, and these facts were telegraphed to the Buffalo police.

The Jewelers' Protective Union also took up the matter and instructed the Pinkerton detectives to look into the case against Samuelson, look up his record and see what charges there might be against him.

Members of the trade who have had any experience with the man are requested to notify THE CIRCULAR-WEEKLY immediately, or send word direct to the Chief of Police, Buffalo, N. Y.

Watchmaker Commits Suicide at East Radford, Va., While Suffering from Hallucinations.

EAST RADFORD, Vt., Oct. 21.—T. Donaldson, an expert watchmaker, committed suicide Saturday afternoon in the jewelry store of L. W. Clark, by whom he had been employed for about three years, during a fit of temporary insanity brought on by an over-dose of liquor and drugs. The man was seized with the delusion that he was about to be lynched, took poison after opening a vein in his arm. The body was discovered by Mr. Clark about 6 P. M., Saturday, on his return from Roanoke.

Mr. Donaldson, who was a Scotchman by birth, was 36 years old, and had lived in this country for 15 years. The funeral services were held Monday at the cemetery in East Radford and were conducted by Rev. Mr. Mayers.

P. J. Koke, Grand Rapids, Mich., Adjudged a Bankrupt in Proceedings Brought by Creditors.

GRAND RAPIDS, Mich., Oct. 21.—Peter J. Koke, jeweler, was adjudged bankrupt in the United States District Court yesterday, and the case was referred to Kirk E. Wicks, referee in bankruptcy. Henry Schull has been appointed receiver, with power to continue the business pending the appointment of a trustee.

Mr. Koke, who was in business at 145 Monroe St., has been in business here since 1898, and is well known. Before starting for himself he was employed by D. L. Thompson, of this town, and had previously worked in Chicago.

The present proceedings were begun by creditors who filed an involuntary petition in bankruptcy, Oct. 9.

The Gibbs & Mims Jewelry Co., Inc., Ensley, Ala., will hereafter be known as the Gibbs Jewelry Co.

Look Out for This Check Swindler Who Has Been Operating in Louisville, Ky.

George Wolf & Co., 528 Fourth Ave., Louisville, Ky., report that a man giving his name as James B. Fowler called, last week, at their establishment and purchased a diamond weighing ⅝ + ⅛ in a Tiffany mounting, giving in payment a bogus check for $164.85. The jewelers paid him $37.35, the difference between the price of the stone and the check. The check was on the Bank of Moore, Carthage, N. C., and was signed O. A. Marshall, assistant cashier. The jewelry firm telegraphed the bank and learned that no such check was out, and to have the maker arrested.

The same man is wanted in Louisville, Ky., by a wholesale whiskey house, where he bought a bill of goods and tendered a worthless check drawn on the City National Bank, Knoxville, Ky. The goods were to be shipped Nov. 1. He also disposed of a check on the Commercial Bank & Trust Co., Louisville, signed by Westinghouse Moh Co., and endorsed by R. C. Irwin.

Geo. Wolf & Co. report that the man was entertained in the city and that he called at their establishment about closing time. They say that they could identify him.

The Louisville police have sent out the following description of the man: About 28 years old, 5 feet 9 inches tall, weighs 175 pounds, light and slightly kinky hair, smooth face, rather florid complexion and pleasant looking. He has an effeminate voice, and bluish grey eyes. He wore a small black alpine hat.

The description tallies with that published in THE JEWELERS' CIRCULAR Oct. 14, of a man who had been working in Pittsburg, Pa.

A liberal reward is offered for the capture of the man.

Games Rolled Last Week by the Jewelers' Bowling League of New York.

The H. A. Meyers bowling team has forged to the lead in the Jewelers' bowling league fight during the past week, and are now leading the race with a percentage of .916. The following were the scores of the teams in the games rolled last week:

Oct. 19.—Jewelers'Circular-Weekly.	767	735	708
vs. Aikin-Lambert Jewelry Co..	820	894	787
Oct. 20.—Joseph Fahys & Co.....	796	823	802
vs. H. W. Wheeler & Co.....	846	836	828
Oct. 21.—C. F. Wood & Co.....	782	851	777
vs. Solidarity Watch Case Co....	706	836	802
Oct. 22.—Cross & Beguelin.....	841	816	936
vs. H. A. Meyers.....	847	898	943
Oct. 23.—Aikin-Lambert Jewelry Co.	861	806	861
vs. J. J. Donnelly.....	691	822	786

STANDING OF TEAMS.

	Won.	*Lost.*	*High score.*	*Per cent.*
H. A. Meyers.....	11	1	943	.916
Tiffany & Co.....	5	1	948	.833
Cross & Beguelin.....	6	3	975	.666
Aikin-Lambert Jewelry Co.	10	5	958	.666
H. W. Wheeler & Co.....	8	4	882	.666
L. E. Waterman Co.....	6	3	863	.666
C. F. Wood & Co.....	6	6	885	.500
Jos. Fahys & Co.....	3	9	861	.250
Solidarity Watch Case Co..	3	9	849	.250
J. J. Donnelly.....	1	8	822	.111
Jewelers' Circular-Weekly..	1	11	792	.083

O. P. Anderson, who has been at Mohall, N. Dak., for more than a year, will soon engage in business at Westby, Wis.

Send for List of

DIFFERENT **125** KINDS OF

Precious and so-called Semi-Precious Stones

Most of which we carry in the rough or cut state. Special shapes and sizes cut to order with dependable accuracy at reasonable prices. Orders are promptly filled—usually the day they are received.

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

14 & 16 CHURCH STREET, NEW YORK

London, 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

Coral and Onyx Cameos and Scarabaes

PATTERSON & STARKE

SUCCESSORS TO

RUD. C. HAHN & CO.

Importers of Precious Stones

65 Nassau Street

NEW YORK

All colors of Cabochon Stones including Coral

TRY US ON DIAMONDS

Lissauer & Company IMPORTERS

52-54 MAIDEN LANE, NEW YORK

EICHBERG & CO.

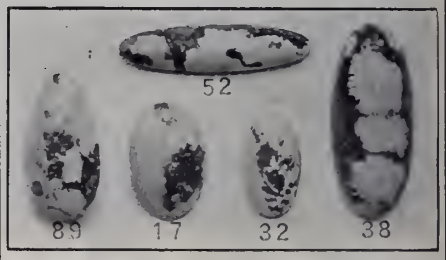
IMPORTERS AND CUTTERS OF

Diamonds

65 Nassau St., New York

PRESCOTT BUILDING

Turquoise and Turquoise Matrix



EXQUISITE COLOR AND MARKINGS

Ask for catalog showing 133 different sizes and shapes of

Turquoise Matrix Stones

ready for mounting. We also supply stones cut to dimensions or fitted to cups

THE ARIZONA TURQUOISE MINES COMPANY

Incorporated

171 Broadway, New York, N. Y.

UNIQUE GEMS

Complete mastery of my trade enables me to furnish such individual examples of **Rare Stones in Special and Fancy Cuttings** as appeal to the discriminating buyers.

Ceylon, Brazil, Ural and Native Stones my Specialty

LOUIS J. DEACON, Atlantic City, N. J.

New York Jeweler Shot by Daring Thief

Maurice Tannenholz Receives Two Bullets While Chasing Robber Who Had Run Out Of His Store With Jewelry.—Thief Jumps in Automobile Taxicab and Escapes.—Over 200 New York Detectives Searching for the Desperado, Who Is Believed to Have Been a Former Strikebreaker.

One of the most daring and startling robberies that has ever occurred in New York City and which was followed by an attempt to kill the jeweler who was the victim, was enacted last Thursday evening about 6.30 P. M. at the diamond and silverware store of H. Tannenholz, conducted by Maurice Tannenholz and his mother, Mrs. Hannah Tannenholz, at 755 Lexington Ave., between 59th and 60th Sts., Manhattan. A young man, who entered the store, after examining some diamond jew-



MAURICE TANNENHOLZ, JEWELER SHOT BY TAXICAB ROBBER.

elry shown him, grabbed two earrings, each valued at $450, and made his escape in a taxicab. Not only were the diamonds stolen, but Jeweler Tannenholz was shot and badly wounded in attempting to stop the thief.

At the time the robbery occurred Mrs. Tannenholz, a woman of 60 years, and her son, by a former marriage, Jonas R. Goldstein, were in the store together with the watchmaker, Josiah A. L. Dolowitch, and one woman customer. The stranger introduced himself with the remark that he was a friend of Constant A. Andrews, president of the United States Savings Bank, and he had some money which he wished to invest in diamonds. He inquired for Maurice Tannenholz, and then produced a letter of introduction written on the stationery of the Hotel Cadillac. It read:

Oct. 20.

Maurice Tannenholz—Dear Sir: Permit me to introduce to you Mr. George H. Leopold, a valued depositor of the United States Savings Bank, and an old personal friend of mine. Mr. Leopold has $2,000 he intends to invest in diamonds. Trusting that you may be able to transact business to your mutual advantage, I remain, yours truly,

CONSTANT A. ANDREWS, President.

Mr. Goldstein, who waited on the man, told him that Mr. Tannenholz, the manager of the store, was out. The man, saying that he would return shortly, left the store, and people who were standing in the vicinity at that hour say that they noticed a taxicab standing about the corner of E. 60th St. and Lexington Ave., and that the man went to this taxicab and talked with two men who were in it. The people in the jewelry store were suspicious of their visitor, and Mr. Goldstein told Mrs. Tannenholz to put a quantity of the stock in the safe. At about this time Maurice Tannenholz returned to the store, but before he could be informed of the suspicion of the others the stranger returned and went directly to him. The visitor did not seem decided in his own mind about buying diamonds, saying that he thought perhaps his money might be invested in real estate. The diamond merchant told him that that was a matter which he would have to settle himself, but that he would show him some diamonds. The stranger decided that the diamonds were the better investment.

Jeweler Tannenholz then took from a tray of diamonds a pair of earrings and a diamond ring which his customer examined. Mrs. Tannenholz did not like the appearance of the stranger and passed around the counter toward the door and whispered to the watchmaker that the man was a thief and for him to get to the door. As the watchmaker turned around the stranger seized the earrings and dashed for the door. Mrs. Tannenholz, seeing the man trying to make his escape, threw an iron gate before the door, and, as the stranger reached her, the plucky woman seized him and was thrown to the floor as the gate was dashed open. In the palm of her hand the latter discovered a sharp cut, which, it is thought, came from a knife in the stranger's hand.

The robber dashed toward the 60th St. corner, with the jeweler in close pursuit, followed by the watchmaker. As the fugitive rushed up Lexington Ave. the taxicab moved along toward him, but as he reached it he was grabbed by the jeweler, who threw both arms about his waist. The stranger reached to his hip pocket, drew a pistol and fired three shots. The jeweler fell to the sidewalk and the taxicab raced toward Second Ave.

The watchmaker ran after the taxicab, into which the stranger had jumped. At that moment a large red touring car, in which was only one man, appeared at the street near the running watchmaker. He shouted to the chauffeur of the car to chase the cab and the red touring car started in pursuit. The fleeing taxicab was blocked for a moment by a car and it looked as if the touring car would overtake the taxicab. People in the crowd said afterward that the men in the body of the taxicab drew revolvers and commanded the driver of the touring car to go back, with threats of shooting him. As soon as the surface car got out of the way the taxicab shot across the avenue at full speed toward Second Ave. and then turned north, where all trace of it was lost.

After Mr. Tannenholz fell his mother and step-brother gave up trying to overtake the thief and helped him into the drug store at 750 Lexington Ave., where physicians began working over him. A call was sent to the Presbyterian Hospital for an ambulance and the Police Department were notified. At the hospital it was found that two bullets had entered the left side of the jeweler's abdomen. One of the bullets was abstracted, but the other the physicians have been unable to remove as yet It is lodged in the man's kidney.

Josiah Dolowitch, the watchmaker, when seen by a CIRCULAR-WEEKLY reporter at the store on Friday morning, told the story of the robbery as follows: "The man came in the store about 6.30 and inquired



MRS. HANNAH TANNENHOLZ, MOTHER OF WOUNDED JEWELER, WHO WAS ALSO INJURED AT TIME OF THE ROBBERY.

for Mr. Tannenholz, saying that he would like to buy some diamonds, as he wished to invest his money in that way or in real estate. I looked at him, but did not like his appearance. At the time that he was in here a lady was in the store and Mr. Goldstein was waiting on her. The man inquired for Maurice Tannenholz and then left the store. When he returned the woman customer had been waited upon and Mr. Tannenholz was then in the store and turned his attention to the new customer. He took from the case two earrings and the man took them in his hands to examine them and suddenly turned and rushed to the door.

"Mrs. Tannenholz cried out as the man rushed by her and we all gave chase. The man ran to a taxicab which was waiting, but was grasped by Mr. Tannenholz, and in order to get away shot him. I ran after the taxicab and directed another automobile to give chase, but the fugitive escaped."

The man who visited the store and shot the jeweler is described as being between 30 and 35 years of age, with a black mustache, sprinkled with gray, ashy-yellow complexion, about five feet 10 inches in height; his hair is black, sprinkled with gray, and he has light-blue eyes. His car-

F. A. JEANNE

ROUND AND FANCY SHAPED

SAPPHIRES

5 Square de l'Opera PARIS, FRANCE

Cable Address

"GEMFINDER"

Western Union Code

STERN BROS. & CO.,

CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

CHICAGO, 103 State Street.

LONDON, 29 Ely Place

68 Nassau St., NEW YORK

CORAL

All Kinds of Coral Specialties for Jewelers

DROPS
BUTTONS
LENTILLES
CORAL NECK-LACES

All Shades and Sizes

Graduated and Uniform



CORAL MANUFACTURING COMPANY

CORAL

Extra Rose CORAL A Specialty

Gold Medal St. Louis, 1904

Grand Prix Liege, 1905

BORRELLI & VITELLI

3 Via Amedeo Terre del Greco, Italy

401 Broadway, New York
Telephone, 5412 Franklin

19 Rue d'Hauteville, Paris, France

57 Hatton Garden, London, England



BAROQUE PEARL
HARVEST MOON

BROOCHES

We make a complete line in 14 Kt. selling from $8 up.

CROSSMAN COMPANY

3 MAIDEN LANE, NEW YORK

riage was erect, and he was dressed in a dark suit and black derby, from which the initials in the leather band had been cut. He wore a checked blue shirt, and when he talked showed a gold tooth in his upper jaw. He acted as if he was familiar with the diamond business and had been accustomed to associate in good society.

The automobile which chased the taxicab bore the letters "B. N. Y.," indicating that it belonged to the department of bridges or buildings, but the number of the taxicab was not obtained because of the smoke coming from the machine. There was no policeman in sight at the time of the robbery and for 20 minutes after the shooting. At the drug store messages were sent in every direction and finally a policeman was found near Second Ave.

When the thief rushed out of the store he left the forged letter behind him, and in his struggle with Tannenholz he dropped his hat, and these are the only tangible clues that the police have.

Detectives called upon Constant Andrews, president of the United States Savings Bank, 606 Madison Ave. He declared that the letter was a rank forgery. The stranger gave the name of Leopold at the jewelry store. Mr. Andrews said that he had never heard the name and did not believe that the man had ever had any dealings with the bank. At the Cadillac Hotel the police were unable to obtain any clue.

Fully 200 detectives from headquarters are working on the case. They have visited the different taxicab stands in an attempt to locate the cab used by the stranger. A detective inspector, who is working on the case, when seen by a CIRCULAR-WEEKLY reporter, refused to give out any statement as to whatever he might say would be purely surmise, so far, and the thing to be done was to get busy on the case. Daily papers stated that the police are inclined to think that the work was that of western criminals who had determined to do profitable crimes before leaving for their western homes.

A clue to the possible identity of the thief was picked up while detectives were trying to run down the taxicab. They learned that among the strike-breakers brought on here from the west by Waddell & Mahon, a firm of private detectives, was a man whose description exactly fits that of the man who entered the jewelry store and shot Tannenholz. This man was discharged by Waddell & Mahon two or three days after he went to work.

Two women who have visited the store often recently are thought by the police to have possibly been implicated in the robbery. The police are looking for them.

Mr. Tannenholz is reported to be getting along better than was at first expected, and hopes are now entertained of his recovery. He will not be operated on for the recovery of the bullet imbedded in his kidney until he becomes stronger.

Extensive improvements have just been completed in the store of W. L. Jones, Martinsburg, W. Va.

A large and attractive clock has been donated by J. F. Carr, Portsmouth, O., to the new church of the Holy Redeemer at that place



Among the traveling representatives in Milwaukee, Wis., last week, were: P. H. Waterman, E. Howard Watch Co.; M. Hofer, M. A. Mead & Co.

R. G. How, Murrle, Bennett & Co., London, Eng.; A. Peterson, J. Abeles, Montreal, and A. W. Bishop, Adolph Frankau & Co., Ltd., Montreal, were in Toronto, Ont., last week.

Traveling representatives in Los Angeles, Cal., recently, included: Messrs. Cantor and King, Nordman Bros.; Mr. Lucas, Fishel, Nessler & Co.; John Jepson, Riker Bros.; R. F. Allen, Morgan & Allen; George F. Miller, Gorham Co.; J. Percy Wrayton, Durand & Co.

Among the travelers in Buffalo, N. Y., recently, were: George Bediant, Rogers Silver Plate Co.; Mr. Landow, Homan Mfg. Co.; George Kenrick, Reed & Barton; F. C. Williams, Jennings Bros. Mfg. Co.; H. Ollendorff, I. Ollendorff Co.; Hofman, Eichberg & Co.; Mr. Baker, Jacobs Bros.; Mr. Brigham, Cheever, Tweedy & Co.; Mr. Allsopp, Allsopp Bros.; Henry Delerson, H. E. Oppenheimer & Co.; Mr. Hart, Albert Lorsch & Co.; Mr. Millholland, Borrelli & Vitelli; Mr. Kieferhaffer, Julius Mamluck & Son.

Among the traveling representatives visiting the trade in Lancaster, Pa., recently, were: John Young, Simpson, Hall, Miller & Co.; William C. Montanye, American-Swiss Watch Co.; H. C. Woods, Dominick & Haff; Mr. Burns, William L. Gilbert Clock Co.; Robert Champett, C. Ray Randall & Co.; T. A. Brennan, L. Witsenhausen Co.; F. C. D. Bonnor, F. & F. Felger; Willis B. Ehlers, Ehlers & Co.; John T. Vansant, Moore & Son; W. T. Francis, Waterbury Clock Co.; Leo Pohoricks, Spiro & Hirsch.

Traveling salesmen visiting Boston, Mass., during the week, included: Ed. Colby, Towle Mfg. Co.; Louis Nordlinger, L. & M. Kahn & Co.; "Jack" Townsend, D. C. Townsend & Co.; Mr. Sternberger, Stern Bros. & Co.; Henry C. Ward, Durand & Co.; Mr. Simonson, Ludwig Nissen & Co.; G. A. Hinckle; Frank I. Locklin, Battin & Co.; Messrs. Graff and Washbourne, Graff, Washbourne & Dunn; De Forrest Ely, Barbour Silver Co.; T. G. Frothingham (who has just returned from a trip west); George H. Sylvia, Pairpoint Corporation; Walter Clark, W. G. Clark & Co.; Louis Barrows, H. F. Barrows Co.; H. C. Barnum, Shafer & Douglas.

The following traveling representatives were in St. Louis, Mo., during the past week: W. A. Watts, T. G. Hawkes & Co.; C. N. Perley, Perley & Bros.; M. G. Cook, Alvin Mfg. Co.; Mr. Bliss, Wordley, Allsopp & Bliss Co.; A. J. Sherrard, Enos Richardson & Co.; I. J. Rosenthal, Rothschild Bros. & Co.; Otto Linauer, Oppenheimer Bros. & Veith; Mr. Curran, A. J. Hedges & Co.; H. N. Van Bergen, Snow & Westcott Co.; F. C. Allen, Edmond E. Robert; A. J. Parker, Osmun-Parker Mfg. Co.; Mr. Thomas, H. P. Sinclaire & Co.

Traveling representatives who called on the trade in Omaha, Nebr., during the past week, included: G. S. Melville, D. Wilcox & Co.; John A. Lossau, Martin-Copeland Co.; Jack Levin, Martin, Low & Taussig; G. S. Fulrath, Sanford & Bennett; Alvin A. Cahn, Aikin-Lambert Co.; E. B. Frank, Pairpoint Corporation; Henry Freund, Henry Freund & Bro.; J. E. Austin, Handel Co.; Eugene Denike, Abel Bros. & Co.; Leo Cahn, G. A. Veeck; F. R. Horton, Carter, Howe & Co.; George W. Birnbaum, Julius Wodiska; Chas. E. Lachner, Hayes Bros. Co.; A. F. Lowenthal, Albert F. Lowenthal; Mr. Torrence, Leys-Christie Co.; Mr. Lewkowitz, Niagara Cut Glass Co.; H. Stoyer, Bates & Bacon.

Among the traveling representatives who visited the trade at Pittsburg, Pa., last week, were the following: Mr. Tucker, Wm. B. Durgin Co.; George A. Jochum, C. Cornehlsen; Charles T. Dougherty, Osmers-Dougherty Co.; M. F. Loomis, C. Sydney Smith & Co.; J. T. Griffith, Jr., Carter, Howe & Co.; Mr. Singleton, Adams & Singleton; John S. Cunningham, E. L. Spencer Co.; Fred H. Felger, F. & F. Felger; R. H. Schley, Sloan & Co.; C. W. Hickok, Graff, Washbourne & Dunn; W. H. Gregory, Strobell & Crane; Wm. Matschke, A. Joralemon & Son; W. R. Eliot, Meriden Cut Glass Co.; C. A. Parker, Bates & Bacon; Abel King, Emrich, King & Schorsch; Frank S. Ottley, Riker Bros.; E. A. Reed, Reed & Barton; E. R. Crippen, Philadelphia Watch Case Co.; J. W. McClannin, Wilcox Silver Plate Co.; C. K. Davison, Kohn & Co.; S. G. Mandalian, Mandalian & Hawkins; J. M. Curtis, Meriden Silver Plate Co.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: R. G. Osthy and Alfred J. Moss, Ostby & Barton Co.; J. S. Richter, Doran, Bagnall & Co.; Fred H. England, Frolichstein, England & Klein, Inc.; F. W. Bloomer, E. I. Franklin & Co.; Arthur Totten, Sansbury & Nellis; George W. Whittemore, Sessions Clock Co.; C. F. Hartshorn, Krenientz & Co.; George A. Jochum, C. Cornehlsen; A. J. Sherrard, Enos Richardson & Co.; E. A. Reed, Reed & Barton; C. L. Krugler, Mandeville, Carrow & Crane; W. H. Gregory, Strobell & Crane; William J. McQuillin, Mount & Woodhull; William Matschke, A. Joralemon & Son; Mr. Gorman, Woodside Sterling Co.; George W. Beardsley, Allsopp & Allsopp; Mr. Curran, A. J. Hedges & Co.; J. W. McClannin, Wilcox Silver Plate Co.; Thomas E. Rogers, Riker Bros.; J. E. Carmichael, Bride & Tinckler; H. N. Van Bergen, Snow & Westcott; F. W. Radcliffe, M. A. Mead & Co.; M. J. Geary, Morimura Bros.; George L. Payne, George L. Payne Co.; Parker Ford, Ford & Carpenter; M. V. Decker, Plainville Stock Co.; Ed. Huhn, Potter & Buffinton Co.; D. Robinson, Shiman, Miller Mfg. Co.; A. W. Levy, Byron L. Strasburger & Co.; P. A. Wilkinson, J. J. Sommer & Co.; Henry E. Hart, Albert Lorsch & Co.; Joseph Phillips, Hipp, Didisheim & Bro.; H. E. Vincent, Simpson, Hall, Miller Co.

Recent Reappraisements of Jewelry, Watches, Coral and Kindred Lines.

Decisions of the Board of United States General Appraisers, New York, on reappraisement in cases involving the value of jewelry and coral, have been announced in the last week as follows:

JEWELRY, MANUFACTURED CORAL, MANUFACTURED SHELL.—From Michele Clavolino, Naples; exported Aug. —, 1908, entered at New York; findings of Sharretts, G. A.: 350 broscie corallo mentato, entered at 94.50, advanced to 140 lire for all; 75 fili corallo sciacca, entered at 487.50, advanced to 525.75 lire for all; Bettoni vorallo Giappone piecoli, gr. 110, entered at 110, advanced to 125 lire for all; 5 fili corallo Gioappone, gr. 118, entered at 236, advanced to 354 lire for all; 72 camies conchiglia, entered at 57.60, advanced to 72 lire for all; 82 camei corello, gr. 161, entered at 523.25 lire for all, no advance; 22 flori corallo, Giapp., gr. 7, entered at 7, advanced to 10.50 lire for all. Spole Corallo, gr. 234, entered at 351, advanced to 468 lire for all; Buai scacca, gr. 180, entered at 270, advanced to 360 lire for all.

WATCHES.—From Ariste, Chatelain & Co., Tramelan, exported June 20, 1908, entered at San Francisco; findings of Fischer, G. A.: Gold watch, 15 jewels, ins. metal, entered at $7 for case and $3 for movement; silver do., entered at $2.50 for movement and $1.50 for case; metal watch, 7 jewels, entered at $1 for movement and 50c. for case; gun metal do., entered at $1 for movement and 30c. for case. All no advance.

CLOCKS.—From Gebr. Lehms, Hernberg, exported June 13 and July 14, 1908, entered at Chicago (File Nos. 49329 and 4946) Entry Nos. 9992-3B and 22460-61B. Findings of DeVries, G. A.: Uhren No. 46½, entered at 13 marks each. Uhren No. 37, entered at 7.30 marks each. And similar goods. Discount 2 per cent. Packing and cases included. No advance.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price .999 Basis.*
Oct. 20	23 3-4d.	$.53½.
" 21	23 11-16d.	.53⅜
" 22	23 3-4d.	.53½
" 23	23 11-16d.	.53⅜
" 24	23 11-16d.	.53⅜
" 26	23 11-16d.	.53⅜

Providence Jeweler Convicted of Receiving Stolen Goods Appeals and Asks That Case be Argued in Another County.

PROVIDENCE, Oct. 26.—John Nelson, the N. Main St. jeweler, was heard Saturday in the Superior Court through his counsel on a motion to take the case, in which he was adjudged guilty in the Sixth District Court of receiving stolen goods, out of Providence county for trial before a jury.

Nelson was tried before Judge Christopher M. Lee, of the Sixth District Court, some time ago, on the charge of receiving from a man who came from Attleboro, gold and silver scraps that had been stolen from a manufacturing jewelry concern of that place. This man testified that the stuff was stolen by him and that some of it was delivered to Nelson by handing him an overcoat with the stolen material in the pockets. The Attleboro man admitted the theft of the scrap and was fined.

After Judge Lee had imposed sentence to the Providence County Jail, the case was taken to the Superior Court on an appeal. Nelson claims that conditions are such that he cannot get justice in Providence county and he accordingly petitions for a change of venue. This case is one in which the Jewelers' Protective Association is very much interested, as it is claimed that Nelson has been before the courts on several similar cases, but was never convicted before.

Importations at the Port of New York.

Weeks Ended Oct. 19, 1907, and Oct. 17, 1908.

	1907.	1908.
China, Glass and Earthen Ware:		
China	$130,655	$75,371
Earthen ware	28,503	13,672
Glass ware	44,198	13,586
Optical glass	7,201	583
Instruments:		
Musical	13,880	7,266
Optical	11,003	10,790
Philosophical	2,637	1,590
Jewelry, etc.:		
Jewelry	6,127,055	10,331
Precious stones	56,268,916	465,690
Watches	8,257,758	39,216
Metals, etc.:		
Bronzes	13,350	480
Cutlery	24,688	25,020
Dutch metal	5,576	4,280
Platina	12,737	32,724
Plated ware	876	.....
Silverware	1,806	1,195
Miscellaneous:		
Alabaster ornaments	61	405
Amber	1,421	1,926
Beads	700	721
Clocks	10,402	1,695
Fans	9,631	1,958
Fancy goods	14,110	4,673
Ivory	1,935	6,501
Ivory, manufactures of	862	8
Marble, manufactures of	4,245	23,288
Statuary	2,699	5,766

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Oct. 24, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$384,366.18
Gold bars paid depositors	74,976.06
Total	$459,342.24

Of this the gold bars exchanged for gold coin are reported as follows:

Oct. 19	$92,847.18
" 20	67,005.50
" 21	123,600.94
" 22	102,771.83
" 23	61,646.00
" 24	36,494.73
Total	$384,366.18

LONDON PARIS OBERSTEIN BOSTON PROVIDENCE

HIMALAYA

MINING COMPANY

Tourmaline Tourmaline Matrix
Chrysoprase Chrysoprase Matrix

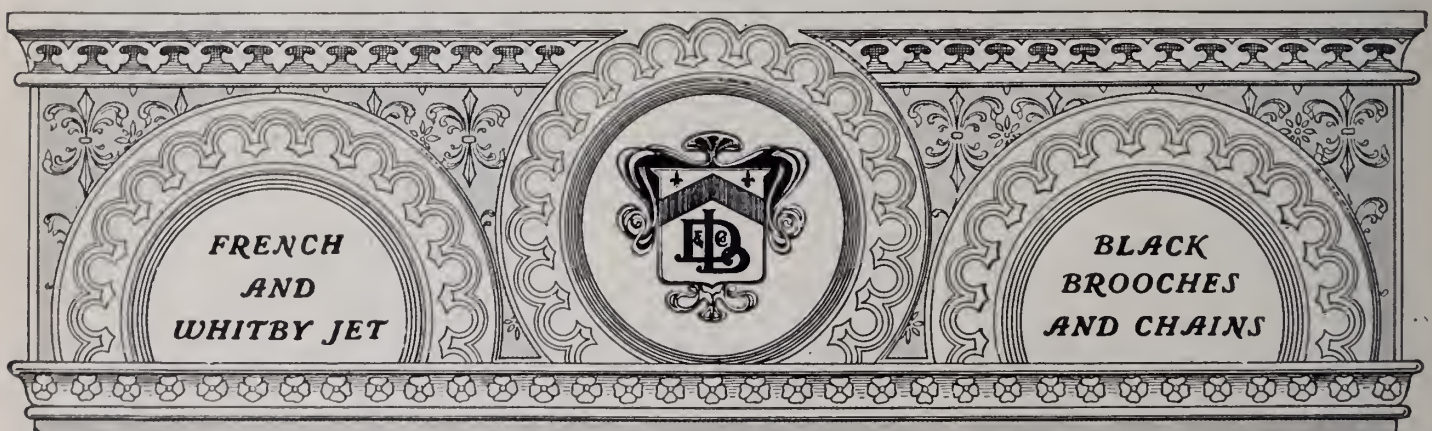
In All Sizes Qualities and Shapes

Turquoise Turquoise Matrix
Californite (American Jade)

PRODUCTS

and All Other Precious or Semi-Precious Stones

15-17-19 MAIDEN LANE - - - NEW YORK



THE STAPLE quality of Black Jewelry is well known. Every woman in mourning wears the black brooch and long black chain. They are equally in favor with the elderly. A superior line of such Black Jewelry is here introduced. Displays include the popular French Jet, as well as examples of Whitby Jet. The designs are exceptionally effective, many of them being novel for jewelry of this class. At the same time they retain the essential elements of dignity and taste. Jet Brooch designs include: HORSESHOES, BUTTERFLIES, PANSIES, FLEUR-DE-LIS, BAR EFFECTS. They retail at from $1.00 to $5.00. A profitable staple needs no argument.

D. Lisner & Co. *Creating Importers of* *Jewelry Novelties*

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

REIGNING PARIS FASHIONS.

LATEST FADS IN JEWELRY, BAGS AND DECORATIONS SEEN IN FRANCE'S CAPITAL.

PARIS, Oct. 19.—A good-luck necklace consists of small four-leaved clover connected by looped chains and with for pendant a very large pink clover blossom set in the midst of dark green enameled leaves.

Delicacy is the feature of neck ornaments when the dog collar is not becoming. These are slender gold or silver chains, almost invisible from which dangle a single diamond of the purest water, invisibly set and looking as if a drop of dew had fallen and been caught.

There is a renaissance in household silver, the ponderous Georgian and Jacobean styles being revived. They correspond with the heavy furnishing of that period, but seem rather out of place when the furnishing is of a lighter fashion. However, dinner services are quaint and interesting. They are reproduced and modernized by the silversmith, and are not out of place on the table of to-day. Queen Anne silver is also liked, the 17th century plate being of convex shape with accentuated handles. The outlines are graceful, if not extremely ornate, the modernized reproductions preserving the characteristics of the era.

New salt cellars and toothpick receptacles are made in the slender graceful shape of a Venetian gondola, and are of frosted or bright silver, gold lined; the salt spoons are shaped like long-handled oars.

A magnificent punch bowl, a replica of one used by the Hapsburg kings, in medieval banquet halls, is an exquisite piece of workmanship. It is of stupendous size, and on the bowl in high relief is depicted a battle scene. The lid is ornamented with more peaceful emblems, flowers and fruit and capped with an upright martial figure—a mailed knight holding aloft a battle flag. The whole is set upon a salver sculptured in the same fashion.

TABLE DECORATIONS.

At those seasons of the year when natural flowers are rare and costly, they may be replaced by the most delicate reproductions in tinted china. An oblong bowl of the clearest crystal is set upon a long mirror, and in it appear to grow these indestructible porcelain blossoms, roses, chrysanthemums, tulips, etc., in exquisite tints. This central ornament is enclosed by tall vases also of crystal, alternating with low glass bowls, and in these a single natural flower is placed. They are linked together with crystal or glass chains. A pretty idea is to substitute two-inch satin ribbon for the chains, which are passed about each slender vase and tied in a big bow, the ribbon connecting the vases being of the dominant color of the floral decorations. Loops of porcelain or ribbon made flowers may also be substituted. For a permanent table decoration there are square porcelain tubs imitating the green wooden boxes of the garden and, in which are ferns or artificial blossoms.

Large baskets of white china in plaited design are pretty when used as flower receptacles. To vary the monotony some hostesses keep on hand quaint little Dresden figures in fancy costume shepherdesses and their swains, Cupids with puffed-out cheeks or tiny boys and girls in Kate Greenaway costumes, which are placed wherever they are most effective.

FANCY AUTOMOBILE AND HAND BAGS.

This season fashion decrees that in the ornamental high-priced bags the old-time flat *aumoniere* or alms bag shape of the Middle Ages, should be worn. To be sure, they can contain but little, but are all sufficient for carrying a small coin purse, kerchief and the omnipresent flat powder puff. By the way, the Parisian is never without the latter article, and does not hesitate to extract it from her purse and use it in a restaurant or even on the street. Hence the success of the more voluminous bags containing the puff, a tiny silver powder box and a smaller one for rouge with also the useful mirror which may be propped up against the side and top of the bag and in which one may view one's face by sections.

The velvet, moire and satin alms bag comes within the domain of the jeweler, but there is nothing very novel in either shape or decoration. With a calling costume a lady carries one of these flat bags, perhaps of royal purple velvet richly worked in gold or silver bullion in a 15th century design, with often a coronet or crest surmounting the conventional pattern. There are besides bags of white or pearl gray satin made in the form of an old-time purse and secured by rings of faceted steel or gem-incrusted gilt. The bags, elaborately beaded in a floral pattern and hand made, are never out of fashion, and are always expensive accessories of the toilet.

Opera bags for containing the lorgnette are fashioned from net, very durable, with fish-scale paillettes overlapping each other so closely that they are a shimmer of brilliant electric blue, of purple, of orange, of green, very effective by artificial light. Long fan bags for balls are of ivory-tinted moire wrought in a rococo design in ribbon work and chenille. Sometimes they are accompanied by the handbag for containing the *mouchoir*, which corresponds in decoration.

There are stiff purses of gold, silver or gun metal elaborately decorated and often incrusted with semi-precious stones. English women are addicted to very ornate cigarette cases, for they are enthusiastic devotees of the weed. They differ but little in shape from the metal purse, and hold a dozen cigarettes and a tiny match box, with often an amber mouthpiece. Chain purses do not reveal great variety, but are extremely elegant, the gold ones showing clasps in which are embedded rubies, emeralds or diamond. One had on its entire surface lattices in platinum, while at each of the interstices was a flashing gem. Zigzags, plaids and stripes in vari-colored gold and platinum vary the monotony of these expensive bags. Tiny ones are heart shape, the chain work in the shape of a coil, the clasp jewel rimmed, while a scintillant stone is set in the center.

In leather there is a fancy for embossed styles, those in checkerboards or in radiations being the favorites. The sun-ray bags often converge in the center and have for their objective point a tiny gold-faced stemwinder watch. Others are shaped like a flattened flower, with ribbon handles passed through slits, the purse being concealed inside. Antelope, suede, morocco and Rennes are the most liked leathers. Pretty little finger purses are of white satin or kid, painted with a genre scene or landscape. Soft golden brown suede or deerskin is made in raised stripes, imitating the texture of corduroy.

The Vienna manufacturers often send out quaint conceits in costly hand bags, one in the semblance of a great brown night moth, the spread wings forming the shape, and which are veined and decorated, the centers being of oblong cabochons of colored mother-of-pearl. The reverse side is of velvet skin in a moire antique pattern. Japanese frogskin is a new material and is of a soft mottled gray. Other bags are of glazed kid perforated in disks, and showing another color beneath in simulation of polka dots or lozenges.

Alligator bags have no longer a shiny surface, but are dull finished.

A gorgeous bag is in the shape of an open peacock's tail. It is of green leather studded with blue and green stones in the hues of the feathers. An immense scarab is another design, expressed in the inexplicable blue-green of the sacred Egyptian insect. Small flat purses are made in all of the latest tints to match costumes, and are of grained morocco in pale blue, pink, lavender, etc, their only decoration being an ornate monogram. Most of the new leather *portemonnaies* are of rather square shape, not too large, but so well arranged that a number of small things necessary to one's comfort may be contained in a restricted space. Not much metal is visible, only perhaps a narrow gold or silver binding or a twisted thread of gold wire.

The accentuated directoire fashions have given a fresh impetus to the bag manufacturer, for a pocket is an utter impossibility with the ultara clinging costumes of to-day. In old prints we see the ladies of the Directory always carrying a bag more or less ornate, and to-day they are scarcely less the invariable accompaniment of the toilette, the useful leather article for shopping and the more elegant velvet or satin *aumoniere* for more ceremonious occasions.

A novel idea in the decoration of shoes is a bandau of diamonds to be fastened on the bottom of the high Louis XV. heel.

Very ornate is what the owner called a dinner ring, but which covers the entire back of the hand. It was in the form of a spider web, each golden thread set with tiny diamonds, while in the center was a spider in black enamel with ruby eyes and head of incrusted diamonds; a fly of gray metal with emerald head was entangled in the glittering web. This was attached by slender chains to a narrow bracelet of precious stones, while a ring on the middle finger held it in place lower down. It was a unique and striking ornament, but in somewhat barbaric taste.

Of propitious omen is a tiny watch set in a golden horseshoe studded with diamond nails and worn in guise of a locket about the neck.

Very showy is a bird of paradise expressed in diamonds and colored gems, the wide-open tail showing all the colors of the rainbow.

COUNTESS DE MONTAIGU.

G. H. Martin, formerly of Malta, Ill., has moved to Genoa, Ill.

GORHAM GOLDWARE

HOLIDAY GIFTS OF SOLID GOLD

¶ The increasing demand on the part of people of taste and refinement for wares of solid gold induces the Gorham Company to direct the attention of the Jewelry Trade to the comprehensive nature of the Company's stock of such articles.

¶ It includes loving cups of various sizes, Toilet and Manicure Sets complete in every detail, Cologne Bottles, Pocket Knives and Scissors, Tea, Coffee and Birthday Spoons and Christening Sets, Photograph Frames, Pincushions, Puff and Bonbon Boxes, Flasks, Cigarette Cases, Match Boxes and Card Cases.

¶ Fashioned by the most expert of goldsmiths, distinguished by the individuality of its design, Gorham Goldware has attained the same high reputation which for three-quarters of a century has characterized Gorham Silverware.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1303 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.

L. J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec

11 JOHN ST., COR BROADWAY, NEW YORK.

TELEPHONE! 148 CORTLANDT. CABLE ADDRESS! JEWLAR NEW YORK.

VOL. LVII. OCTOBER 28, 1908. No. 13.

Subscription in United States and Mexico, $2.00
Dominion of Canada, ... 3.00
Other Countries in Postal Union, . . 6.00
Single Copies, ...10

Remit by check or money order. Remittances in money are at sender's risk.

Index to News and Special Articles.

	Page.
An Artistic Collarette and Pendant of Pure Egyptian Style. Illustrated on front cover; text on	61
Handsome Centaur Cups from Pompeii	61
Elsie Bee's Fashions	62
Annual Report on the Production of Precious Stones—(Continued)	63-65
Costly Gold Guns of an Indian Prince Melted and Converted Into Bullion	65
Death of Daniel F. Persell	67
Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York	67
Clerks of New York Jewelry House Charged With Stealing from Employers	67
Silverman Jewelry Co., Pittsburg, Pa., Now in Voluntary Bankruptcy	67
Awards Granted to British Exhibitors of Jewelry, etc., at the Franco-British Exhibition	69
Manager of Instalment Jewelry House, Providence, R. I., Arrested	69
Advisory Council of the N. E. M. J. and S. Association Arrange Details for Annual Meeting and Banquet	69
Man Accused by Several Jacksonville, Fla., Jewelers, Captured	71
Bids Solicited and Received and Contracts Awarded by Government Departments	71
Death of Alfred Bailat	71
The Diamond Markets	71
Negro Charged with Stealing $25,000 Worth of Diamonds from S. C. Powell Indicted at Chicago	71
Man Arrested at Buffalo, N. Y., May Have Swindled Other Jewelers	73
Watchmaker Commits Suicide at East Radford, Va., While Suffering from Hallucination	73
P. J. Koke, Grand Rapids, Mich., Adjudged a Bankrupt	73
Look Out for This Check Swindler Who Has Been Operating in Louisville, Ky.	73
New York Jeweler Shot by Bold Thief Who Escapes in an Automobile Taxicab	75-76
Silver Market	77
Gold Bars Withdrawn and Exchanged	77
Imports at New York	77
Providence Jeweler Convicted of Purchasing Stolen Goods Appeals for New Trial in Another County	77
Recent Reappraisements	77
Reigning Paris Fashions	79
New Enterprises	85
Patent Department	101-103
Handsome Cup Made for Winner of Auto Races in Philadelphia	103
The Celebrated Austrian Horologist, Joseph Thaddeus Winnerl	105
Watch Jeweling	105
Worm Pinions in French Clocks	107
Watch Errors and Their Remedies	107
Novel Principle of Electric Precision Clock	109
A Device for Replacing Jewel Pins	109
The Palatial Retail Jewelry Establishment of Friedlander Bros., in Berlin, Germany	116
Another View of the Mail Order Evil	117
Why Newspaper Advertising is Superior to Catalogue Distribution	118
The Topsy Element in Advertising	119
A New Brodnax Booklet	119
Workshop Notes and Queries	121
Cement for Repairing Celluloid	121
Experiments in Hardening Silver	121
An Improved Bell Metal	121
Mexican Mosaic Pottery	123
High Prices for Porcelain	123
Expanding Trade in American Jewelry Exports in Various Parts of the World	125

FROM complaints often made by subscribers of THE CIRCULAR-WEEKLY it is evident that there is a class of railroad men, termed by some "rounders," who have been skipping from place to place, and, while actually working as railroad employes, apparently take the positions for the purpose of swindling jewelers. The men will arrive in a town, go to work on a railroad and immediately buy a good railroad watch from a local jeweler on instalments. They stay until the first pay day, then skip out (generally getting out of the State), pawn the watch and try the same game at another town. One man in particular, who is said to hail from Pittsburg, seems to have been very successful in this game, and when last heard of had skipped from Owosso, Mich., where he had swindled a local jeweler. The man sometimes gives the name of Nelson, and jewelers are cautioned to be especially careful of this man in particular. Should they receive a visit from him they are requested to wire, at once, to the Chief of Police, of Owosso, Mich.

Proper Use of the Trade Journal.

THERE is nothing that comes to the merchant, particularly the man in the small country districts, that is, or at least can be, of greater aid to him than his trade paper, when the latter properly fulfils its mission. This is especially true in the jewelry trade, if we may judge from the letters that we are constantly receiving from subscribers, as the progressive merchants have for years been using THE CIRCULAR-WEEKLY as an auxiliary in both the buying and selling ends of their business, as well as a medium for general information and protection.

However (and we say it to regret), for a long time there were a class of subscribers who never got the full value of the service which THE CIRCULAR-WEEKLY gave to them, simply because, as they expressed it, "they were too busy to read" and simply looked at certain features in which they had direct interest or which appealed to them for the moment. Happily, this class of readers has been growing fewer and fewer until the number is now so small that it is hardly a factor to be considered, and with the diminishing of this class, the strength of THE CIRCULAR-WEEKLY and its usefulness to the trade has continually increased.

When times are good and business is rushing some of the jewelers were able to get along without careful consideration of the information which was supplied to them weekly, but during the late business depression, when many of these merchants saw that they must use every effort to get what little business was to be had, they fell back upon the aid which came to them regularly then, but which had been so often ignored previously. Many (to quote the words of one of them) were surprised to find how useful their trade journal could prove, and how much valuable information it contained, both as to the mercantile and technical side of the business. True, many of these men had for the first time, this year, the leisure to permit a proper perusal of the 100 to 140 pages which come to them 52 times a year, but once having done so and having found its value, there is little doubt that they will continue to do so hereafter, in good times and bad.

THE JEWELERS' CIRCULAR-WEEKLY reaches the largest number of possible buyers at the least cost. The most profitable medium to use for marketing your goods.

It is for this reason that throughout the past year THE CIRCULAR-WEEKLY has continued to gain in circulation at a rate larger than ever before, and what is more, has grown stronger with its readers and in closer touch with them than at any time since it was first issued nearly 40 years ago. This has been brought home to us not only by the number of new subscribers who have been added to our list, but by statements of subscribers who have called at the office, letters of commendation and inquiries that have been sent to us, and by the reports of our traveling men and correspondents throughout the country. We learn also that other large and strong publications in other mercantile fields have had the same experience, while weaker publications and those that have not been giving service of value to their subscribers have suffered during the same period.

A point to be born in mind and one we can never lose sight of is that a large part of the strength of the paper comes from the co-operation of the subscribers, as much of the information that we have been able to put before our readers, whether of a technical or news nature, has often come directly from our readers or has been the result of inquiries or suggestions made by subscribers. It is for this reason that we urge every one of the jewelers who compose the family of CIRCULAR-WEEKLY readers not only to read the paper carefully every week, but to consider himself one part of a great organization working for the common good of the craft in the dissemination of instructive and helpful information, THE CIRCULAR-WEEKLY being the means to this end.

To Improve Trade-Mark Law.

FIRMS in the jewelry and kindred lines will be interested to learn that a strong effort will be made at the coming session of Congress to secure the enactment of the Smoot bill, amending the Trade-Mark Act of 1905. This bill was passed by the Senate last session and favorably reported by the House Committee on Patents, too late, however, to secure its passage by the House.

This bill modifies the existing law in two particulars. First, it obviates the necessity on the part of the applicant for registration either to ascertain or to allege that no one has the right to use the proposed mark in a foreign country, and, second, it permits an applicant to present a written description of his trade-mark, as well as a facsimile

FIRST HANDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mesiay, PARIS *Telephone, 5100 Cort.* *23 Maiden Lane, NEW YORK*

Trade

Mark.

H. A. KIRBY

85 SPRAGUE STREET
PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

thereof, if it is thought to be advisable.

Commenting on these proposed amendments a well-known authority on the trade-mark question recently said:

"Concerning the first amendment, inasmuch as use in this country is controlling in determining who was the first to adopt and use a trade-mark, it does not appear to be necessary for an applicant for registration to allege in the declaration that no other person has the right to use the mark, inasmuch as the foreign use of a mark does not inhibit registration in this country. It appears to be sufficient for the applicant merely to allege that no other person, firm, corporation or association has the right to use the trade-mark in the United States.

"As to the second point, it should be understood that under the present act there can be no description of the mark unless color forms a material feature thereof. It is found in many cases that the drawing does not convey an adequate understanding of the trade-mark itself, and it is therefore desirable that some brief description be permitted. Applicants often desire to present a description, inasmuch as their drawings are always restricted to the showing of the mark as it appears on the goods themselves or the packages containing the goods. They are of the opinion that the description of the mark will give them a broader protection than a mere showing of the mark. This may be particularly true in cases where the mark sought to be registered is a word-mark. In such cases there is a possibility of the mark being restricted to the particular form shown, where as the applicant seeks protection for the word in any form in which it may be used, and if he be permitted to describe the mark as consisting of this word broadly this restriction could not possibly occur. It is believed that if a description of the mark is permitted in certain cases the public will be given greater information as to the mark registered and possibly applicants may acquire broader protection."

Azulite is the name given to a new gem material found in the Sierra Madre Mountains in Mexico. It is between 6. and 7. in hardness and is of a beautiful sky-blue color, interlined with streakings of pinkish-white. It comes in narrow seams between massive fossilized limestone and diorite, being found in kidneys or enclosed in a matrix of other vein matter, varying in size from a pea to a small-sized apple. Some has been found on the surface, where evidently it has lain exposed to the elements for perhaps centuries, and the color is fine as that which is mined below the earth's surface. The territory where this gem is found is probably the most inaccessible on the American continent, being in the midst of the strongholds of the Yaqui Indians, the only tribe of American Indians that has never been conquered by the white races, and against whom constant warfare is carried on by the Mexican Government. Many beautiful specimens have been found, but as yet the supply seems to be very limited, and the probability is that the deposit is comparatively small. A company has been formed to market this gem material, and William J. Carey, 3 Maiden Lane, is the New York agent.

New York Notes.

Peter Sorensen, a designer of jewelry, Denver, Colo., is in town.

A. J. Best, of Best & Co., Buffalo, N. Y., was a recent visitor in this city.

Mr. Sheff, of Sheff Bros., Wheeling, W. Va., bought jewelry in town last week.

Fred M. Cook, of Whiting & Davis, returned last Thursday from a road trip.

Howard Forrest, Lancaster, Pa., was noticed in the Maiden Lane district last week.

B. S. Vunie, jewelry buyer for Ryrie Bros., Ltd., Toronto, Can., was here last week.

Moe Eliassof, of Eliassof Bros. & Co., Albany, N. Y., was a local visitor last Friday.

The Arizona Turquoise Mining Co. has leased the store and basement at 39 W. 34th St.

A large delegation from Maiden Lane were present at the Vanderbilt Cup race Saturday

George Simmons, with the B. S. Freeman Co., Attleboro Falls, was at the Astor House last week.

Frank H. Cutler, North Attleboro, Mass., visited the local offices, Friday and Saturday of last week.

J. E. Becker, buyer for the J. G. Myers Co., Albany, N. Y., was at 31 Union Sq. for several days last week.

William L. Bushee, with A. A. Bushee & Co., Attleboro, Mass., was a guest at the Astor House last week.

Fred A. Howard, of the Frank M. Whiting Co., North Attleboro, was in the city the greater part of last week.

K. Lucius Taylor, with Riley & French, stopped in this city, last week, en route for the factory at North Attleboro.

Harry Hull, junior member of Barden & Hull, Attleboro, Mass., was at his local offices, 13 Maiden Lane, last week.

Al. Sweet, traveler for J. F. Sturdy's Sons Co., Attleboro Falls, Mass., stopped in town for a few hours, last week, while on his way home from a western trip.

William Rothchild and J. E. Hartman, traveling salesmen for C. M. Levy, 90 William St., have returned to this city from trips of three and two months, respectively.

Edward Hume, formerly a western traveler for the Potter & Buffinton Co., Providence, R. I., has accepted a similar position with Scofield, Melcher & Scofield, Plainfield, Mass.

J. B. Curtis, manufacturer of diamond mountings, 82 Nassau St., has taken Peter Schneider into partnership and the firm will hereafter be known as Curtis & Schneider.

Abe M. Forman, who was formerly employed by Jos. Cohn & Bro., 51 Maiden Lane, has again entered the employ of the same firm. He has been in business with Mr. Satzman, under the style of Satzman & Forman, 102 Fulton St.

The first meeting and dinner of the Boost Club for this season was held Thursday evening in the rooms of the Aldine Association, 111 Fifth Ave., New York. Judge Charles F. Moore presided, and a number of prominent men were among the speakers of the evening. T. Arthur Baker furnished entertainment.

L. Witsenhausen has resigned as secretary and treasurer of the relief committee of the Assurance League of America and Samuel B. Mann, treasurer of the Aikin-Lambert Jewelry Co., has accepted the appointment, to succeed Mr. Witsenhausen. At present there are no applications for relief before the committee.

The Board of United States General Appraisers decided last week that white china lamps of elaborate and ornamental designs imported by Gilman, Collamore & Co., New York, must stand duty at 60 per cent. under the provision in the tariff for decorated china. The importers contended the lamps should be dutiable at 55 per cent., but their claims were overruled by Judge Hay, who wrote the decision for the Board.

A party of Attleboro jewelry manufacturers, consisting of Harry Clap, of the Daggett & Clap Co.; Alpin Chisholm, of the Bugbee & Niles Co.; Amos Blackinton, of Bates & Bacon, and Ernest Qvarnstrom, of Carter, Qvarnstrom & Remington, came over to this city by automobile in Mr. Clap's car, last week, to witness the Vanderbilt Cup race. They stopped at the Hotel Knickerbocker during their stay in this city.

"Moe" Lenkowsky, 79 Rivington St., waited on a well-dressed woman, last Wednesday, who seemed determined to look over all of his stock, but saw nothing that pleased her fancy. After she had departed Lenkowsky discovered that two diamond brooches, worth $45, were missing. He caught the woman in front of the door. She said she was Mary S. Laughran, of Glen Cove, L. I., when arraigned in Essex Market Court, pleaded guilty and was held in $1,000 bail for trial.

Whether Jacob Brenner, a jeweler, living at 34 7th St., garroted his wife, or whether, as he testified, she tried to choke herself, was a question on which a jury in the Court of General Sessions, last Wednesday, could not agree. Brenner was on trial on a charge of assault in the first degree, and his wife testified that he tried to choke her with a rope covered with chamois. There were no witnesses to the alleged assault, and the man testified the woman tried to choke herself.

Schedules in bankruptcy of Solomon Eisenberg, New Rochelle, N. Y., filed last week in the United States District Court show liabilities of $2,480 and assets of $362 cash in the hands of the sheriff of Westchester County, proceeds of sale of his stock under an execution. Among the creditors are the Biggens-Rodgers Co., $127; R. L. & M. Friedlander, $122; Woodman Cook Co., $96; Parker Fountain Co., $132; Louis Dolgin, $347; Sam Rosenthal, $345; Ideal Cut Glass Co., $87, and Pool Silver Co., $80.

In the United States District Court, Wednesday, Judge Holt granted a discharge in bankruptcy of Louis Halpert, a diamond setter and dealer at 51 Maiden Lane, against whom an involuntary petition in bankruptcy was filed early in January last. Mr. Halpert's liabilities were $24,642, about $12,000 of which it was stated at the time of his bankruptcy was for accommodation notes which he gave to Eisler & Laubheim prior to their failure. It was the liability on these notes for which he said he had received no consideration, that was responsible for his embarrassment. Mr. Halpert is now again in business at 51-53 Maiden Lane.

In the Court of Appeals recently the case of the Yale Wonder Clock Co. against James E. Surman, 32 Park Pl., was argued and decision was reserved. The action was brought in the Supreme Court several years ago to recover the price of an automatic machine, and the defendant, who admitted the delivery and non-payment charge, set up a defense that the machine in question was a gambling device. The case went to a referee, who found the machine was a legal and legitimate device, and that the contract was valid. An appeal was taken to the Appellate Division in the third department, which sustained the judgment in favor of the plaintiff, and from the Appellate Division the case was taken to the Court of Appeals, where it was argued Oct. 15.

There has been on exhibition during the past week at the Fifth Ave. store of Tiffany & Co. a cup which is to be competed for by the Automobile Club of America at Savannah, Ga., on Thanksgiving Day, Nov. 26. The cup is of 18-karat gold and was made by the firm exhibiting it. The cup rests on a mahogany base, on which is a circlet of gold shields, bearing the dates from 1908 to 1917 consecutively. Around the base of the cup is a circlet of raised work, and about the center is a raised work design in leaf effect and the words "Automobile Club of America" in large letters of gold. The cup has heavy handles, and on the rim is perched an eagle with outstretched wings holding in its beak a wreath. On the front of the cup is an automobile wheel with a blue enamel rim.

The parade of the Businessmen's Republican Association, which will be held Saturday, Oct. 31, is a subject of general conversation in the Maiden Lane district. The jewelry trade expects to marshal a force of 3,000 men. The marching jewelers will be divided into two divisions. The first division will be headed by the Waltham Watch Co.'s band of 50 pieces and Col. John L. Shepherd will be the marshal. He will be assisted by 10 aids. The second division will be headed by Squadron A, N. Y. S. military band of 45 pieces. This division will be in charge of Charles F. Brinck, who will also have 10 aids to assist him. Each company will comprise 16 men and captain, and as fast as the lists containing the names of the different companies are received at headquarters canes and badges will be given out. Four large banners and eight large American flags will be carried by the paraders. Each company will have a right and left guide, who will also carry flags and help keep the men in line. Orders from headquarters direct that the lines of marchers be four paces apart. The trade in the Maiden Lane and John St. district, generally, will close offices at 12 o'clock in order to give their employes time to prepare for the parade. It is expected that the jewelry division will take its place in line of march at about 1 P. M. Rear Admiral Joseph Coghlan, who is to head the parade, and his personal staff will be mounted; the other paraders will proceed on foot. The

(*New York Notes continued on page 85.*)

1851 The Jeweler's Bank for half a century in the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company

176 Broadway (between John St. & Maiden Lane) NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

Accounts Solicited. Loans on Real Estate or other collateral. Trusteeships of all kinds. Letters of Credit—Foreign Exchange—All Banking Business. Mortgage Investments for sale in any amount.

Finance Committee in charge of Banking Interests

FRANK BAILEY, Vice-President
E. T. BEDFORD, President Corn Products Refining Company
CLARENCE H. KELSEY, President
EDGAR L. MARSTON, of BLAIR & CO., Bankers
WM. A. NASH, President Corn Exchange Bank
WM. H. NICHOLS, Chairman of Board, General Chemical Co.
WM. H. PORTER, President Chemical National Bank
JAMES SPEYER, of SPEYER & CO., Bankers
EDWARD O. STANLEY, 2nd Vice-President

BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(*Continued from page 83.*)

marshals and their aids are to wear silk hats.

L. Levy, Syracuse, N. Y., was seen in this city last week.

G. T. Case, New Haven, Conn., was a visitor in this city last week.

M. Loeb, of the Dueber-Hampden Watch Works, Canton, O., was a caller in town last week.

Alvin L. Strasburger, of Louis Strasburger's Sons & Co., 2 Maiden Lane, sailed yesterday for Europe on the *Kronprinzessin Cecilie*.

Directors of the Silversmiths' Co. have declared the regular quarterly dividend of one per cent., payable Nov. 16, to stockholders of record, Nov. 10.

Wm. E. Staiger, of the firm of Staiger & Sons, 170 Broadway, was, last week, elected president of the Peer Co., Inc., 97 Water St., dealers in coffees and teas.

Judge Holt, in the United States District Court, has granted a discharge in bankruptcy to Samuel M. Schlomowitz, 5 E. 98th St., formerly a jeweler. The liabilities are $2,918.

Sigmund Stern, of Stern Bros. & Co., 68 Nassau St., celebrated his 50th birthday anniversary yesterday, he having been born on the same day as President Roosevelt, Oct. 27, 1858.

Jacob Scharf has taken the interest formerly held by Max Medak in the firm of Medak & Klein, diamond setters, 41 Maiden Lane. The firm name now is Scharf & Klein. Mr. Medak died in July.

The Banks & Ferris Co. has been incorporated under the laws of the State of New York to deal in jewelry, with a capital of $3,000. The directors are Mary E. Banks, Irving E. Ferris, and Elizabeth B. Ferris, all of Port Chester, N. Y.

The Jewelers Board of Trade is sending out a first and final dividend of 36¼ per cent. in the matter of E. F. Whittemore, Denver, Colo., and a first dividend of 10 per cent. in the matter of the Lawrence Jewelry Co., Cleburne, Tex.

The first meeting of creditors of Ashley & Merwin, 1327 Fulton St., Brooklyn, who were adjudged bankrupts on July 14, will be held in room 5 of the Postoffice building, Brooklyn, Nov. 6, at 2 P. M. A. T. Stoutenburgh is the referee in bankruptcy.

James J. Richards, Jr., has begun an action in the Supreme Court to recover $30,000 from the estate of his father, on the ground that his father, by fraud and deceit, obtained and kept this money from him. John R. Greason, of John R. Greason & Son, 14 John St., as executor of the father's will, has set up as a defence that there was no fraud, but that young Richards was well aware of and ratified all the transactions connected with the $30,000. The Appellate Division decided, last week, that before the action can proceed to trial Richards must reply to this defence and show how he purposes to meet it.

W. H. Rogers, president of the Nassau Bank, died at his home 103 Hancock St., Brooklyn, Sunday morning, of heart trouble, at the age of 71 years. Mr. Rogers, when 16 years old, entered the employ of the Chatham National Bank and in 1857 began his career with the Nassau Bank. He worked from the lowest desk to the position of cashier, which place he held from 1869 to 1907. He was elected vice-president in 1907 and in less than a month, upon the death of Frank H. Richardson, became president. Funeral services were held last night at the late home of the deceased. The burial was in Cypress Hills Cemetery. He is survived by a widow and five children.

Retail jewelers of this city are advised to be exceedingly cautious in dealing with a man who may offer them bonds in payment for jewelry. The man, who was a former Fifth Ave. merchant, recently called at the jewelry store in the vicinity of 34th St. and selected $2,000 worth of articles. He then offered to pay the merchant with two $1,000 bonds of a brewing concern, having coupons attached, bearing six per cent. interest. The jeweler investigated and could find nothing to prove the brewing concern was in existence, so refused the offer. There was nothing in the transaction of a criminal nature as far as the purchaser was concerned, and had the jeweler accepted the bonds in lieu of cash and later found them to be worthless he would practically have had no redress. Members of the trade to whom this offer may be made are cautioned to be careful and to investigate the character of the bond offered before agreeing to accept them or parting with their stock.

An application for a new trial in the suit of Mary G. Boeck as assignee for her husband, J. Edward Boeck, against Alfred H. Smith and Harrison B. Smith, was denied last week by Justice Dayton in the Supreme Court, Special Term, Part 3. The application for a new trial was made upon the ground of newly discovered evidence. The case was originally brought in the New York Supreme Court to recover 10 per cent. commission claimed on a sale of $60,000. Judgment was rendered for the plaintiff for $660.80. This judgment was not based upon the specific agreement for 10 per cent., but upon an allowance of reasonable value for two per cent. commission for goods actually sold. The action was commenced in 1904 and the trial occurred in April, 1906. The case was appealed to the Appellate Division and the judgment affirmed. It then went to the Court of Appeals and the appeal was dismissed. The newly discovered evidence upon which the present application for a new trial is based is to the effect that in April, 1907, J. Edward Boeck absconded with goods to the value of $100,000 and over and that he was indicted May 23, 1907, arrested in April, 1908, pleaded guilty and was sentenced in May, 1908. The only ground upon which this testimony is now sought to be introduced at the proposed new trial is in effect that, had it been offered to the jury in 1906, it might have served to discredit J. Edward Boeck's testimony given at that time. In denying the motion for a new trial last week the court said that the evidence offered, even if it could be received, does not seem to warrant any reasonable presumption of a different verdict, nor does it appear, at the time of the agreement, that Boeck was not a person whose word could be believed, whatever his character may have been three years later.



J. F. Mitchell will shortly open a store at Anadarko, Okla.

H. Deutsch has opened a store at 2407 Wentworth Ave., Chicago, Ill.

A. M. Cross has opened a new store at 207 Pine St., Long Beach, Cal.

A. M. Taylor, about a week ago, began business in Louisville, O., as a retail jeweler.

O. D. Wolfe has begun business as a watch and jewelry repairer in Woodbury, Ga.

F. H. Theile has just opened a jewelry and optical store at 114 E. 7th St., Chattanooga, Tenn.

W. P. Seward, Newark, O., contemplates engaging in the retail jewelry business in Rushsylvania, O.

Fraid & Falk have opened a store in a new building on Washington St., near 13th St., Minneapolis, Minn.

Frank Warfel has started in the retail jewelry and repairing business at 107 Washington Ave., Argenta, Ark.

The Superior Art Shop is the name of a new jewelry concern which has been opened at 318 Superior St., Toledo, O.

W. W. Watkins, formerly of St. Paul, Minn., has just opened a store in the new Davidson building, on 4th St., San Diego, Cal.

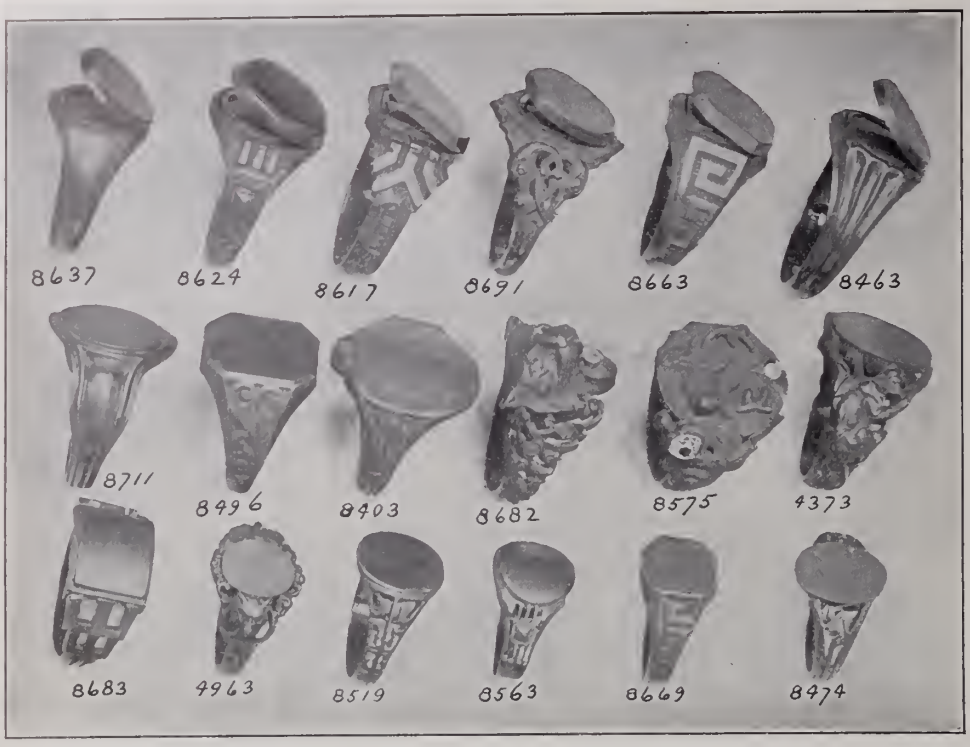
The Peetz Jewelry Co. was recently incorporated at Davenport, Ia., with a capital stock of $1,000. The officers are: President, August H. Hinrichs; vice-president, Charles F. Maas; secretary, Henry Peetz.

Richardson & Trowbridge is the name of a new firm in Leominster, Mass. Mr. Trowbridge, who has been admitted to partnership by Mr. Richardson, was employed for some time in Nashua, but was formerly in Leominster.

A. F. Laity, who is employed as jeweler at the store of J. C. Schutz, Madison, S. Dak., will resign his position, Nov. 1, and engage in business on his own account, in the same place. He will make a special feature of the optical business.

The Waltham Jewel Co. is the name of a concern which was organized recently, at Kittery, Me., for the purpose of manufacturing and dealing in watch jewels. The capital stock is $500,000, of which nothing has been paid in. The officers are: President, H. Mitchell, Kittery; treasurer, S. K. Morrison, Portsmouth, N. H.

In the show window of Mrs. Victoria Ash's store, 1165 Broadway, Brooklyn, is a dainty gold watch, which will be given to the most popular school teacher in that section. A ballot is given to every purchaser of a dollar's worth or more of goods. The tickets are to be deposited with the jeweler. The contest ends Jan. 10.



Ask your Jobber for

UR RINGS

A few illustrations of new Locket Top and Signet Rings made in 10K. and 14K.

The Untermeyer-Robbins Co.

SEVENTY-ONE NASSAU ST.
NEW YORK CITY

THIRD EDITION
1899

WORKSHOP NOTES

For JEWELERS and WATCHMAKERS

100 Pages New Matter

Containing 300 Pages (size, 7½ x 10½ inches), Bound in Cloth, Stiff Covers

A collection of the latest practical receipts on the manufacture and repairing of watches and clocks, and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxydizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

PRICE, by mail postpaid, $2.50

PUBLISHED BY
THE JEWELERS' CIRCULAR PUBLISHING CO.
11 JOHN STREET, COR. BROADWAY (Corbin Building), NEW YORK

Buffalo, N. Y.

A. J. Best has returned from an eastern trip.

M. B. Rosenthal, traveler for Present & Co., is in Ohio this week.

F. Schultz, of F. Schultz & Co., 1040 Broadway, has typhoid fever.

Eugene Tanke, a well-known jeweler, has been visiting in St. Catharines, Ont.

Edward A. Muth, representing E. A. Sipe and the Union Novelty Co., Buffalo, is in Jacksonville, Fla., this week.

J. Rollin Ansteth, jeweler at 13 Brisbane building, who has been giving much of his attention to repair work for the past two years, has branched out as a jobber in jewelry.

T. C. Bunch, manager of the jewelry department of the William Hengerer Co., announces that besides his regular stock he has added a first-class repair and watch department. O Cravens, an expert in his line, has taken a position as head of the repairing department.

According to a report from Niagara Falls, the plant of the Oneida Community, Ltd., in the lower milling district, in that city, was threatened for a time by fire last Friday night. The blaze started in a storehouse. It is said that the damage done to the building and stock is about $100.

The marriage of Charles A. Schopp, Ellicott Sq., to Miss Isabel Mann Fraser took place at the home of the bride's parents, in Syracuse, on Oct. 28. The best man was Collin Fraser, brother of the bride, and Miss Mary Fraser was the bridesmaid. Mr. and Mrs. Schopp spent their honeymoon in the east. Their home will be at 301 Bird Ave., this city.

The following jewelers were in the Buffalo market last week: E. J. Peek, Joliet, Ill.; H. L. Fox, Dunkirk; John Laing, East Otto; A. W. Kelsey, Franklinville; E. A. Koetseh, North Tonawanda; I. Traub, Niagara Falls; E. M. Richardson, Lockport; P. M. Riley, Holland, N. Y.; L. J. Reznor, Port Alleghany, Pa.; Miss Crandall, Springville; C. D. Barnes, Gowanda, N. Y.

According to a report from Bath, N. Y., a man is in jail, in that place, held on suspicion of being implicated in the burglary of a jewelry store in Lockport, N. Y. The prisoner, when arraigned, was questioned where he secured several pieces of jewelry found secreted upon him when arrested. After several evasive replies he finally admitted that he was wanted in Lockport.

A. E. Sipe, diamond merchant, Brisbane building, has received word from I. Hennig, diamond broker, Audrey House, London, Eng., that the London office of the United States Express Co. writes that all shipments of diamonds entrusted to their care for reforwarding to America are insured by them from the moment the diamonds are received at the express company's office until delivery is made to the consignee. The express company's rate of 2s. 6d. per 100 pounds freight covers this insurance against every risk. On Aug. 1, 1907, the rate was 5s. per 100 pounds, and on Oct. 1, 1907, that rate was reduced to 2s. 6d.

King & Eisele will establish a new department, in which they will handle emblems, badges and class pins, with display rooms on the ground floor of their building. Mr. Dodd will be in charge. Samuel Goldberg, connected with the clock and silverware department of that firm as city salesman, is now covering out-of-town territory.

John C. Yung, of Yung & Debus, 184 E. Genesee St., was recently married to Miss Ida J. Hehr at the home of the bride's parents, 171 Carlton St. The Rev. Mr. Eberling performed the ceremony. The best man was Mr. Debus, business partner of the bridegroom. Henry J. Hehr was groomsman, Miss Winifred Hehr, bridesmaid, and Miss Anna Yung, maid of honor. Mr. and Mrs. Yung spent their honeymoon in the east.

Pittsburg.

W. W. Mather leaves, this week, on a trip through northwestern Pennsylvania.

W. H. Bowers, formerly of Glassport, has accepted a position with J. R. Reed & Co.

L. B. Mather, New Castle, was in Pittsburg, last week, attending the exposition, which closed Saturday night.

Charles S. Moore went to Ohio last week on a tour for Sam F. Sipe, selling diamonds wholesale, exclusively.

James R. Brown, who returned from a trip made through northern Ohio, reports business considerably improved.

George C. Johnson, Leetonia, has moved into a new store room at that place, where he has much better quarters than formerly.

H. M. Taylor, Louisville, O., formerly employed in a watch factory, has opened a new store at that place. Taylor has the stand formerly owned by E. Sollenberg, who died a short time ago.

Henry A. Barrett, of the Geo. B. Barrett Co., who was injured a short time ago in an automobile collision, is able to be out and continues to take daily spins in a new machine. Mrs. Geo. B. Barrett, who has been at Atlantic City for four or five months, has returned home.

Heeren Bros. & Co. made the handsome gold medal presented to Abraham Lippman by his friends on the occasion of the philanthropists 70th anniversary. One thousand other medals in bronze were distributed to Mr. Lippman's friends who were present at the festivities.

The Jewelers' Duckpin League rolled again last week on the Davis alleys, resulting in the following scores: E. P. Roberts & Sons took four straight from the Vilsaeks, the Terheyden team took four straight from August Loch, and the J. R. Reed team lost three out of four games to W. W. Wattles & Sons.

A fire which started Oct. 21 at Fayette City, Pa., a town about 30 miles from Pittsburg, destroyed the jewelry store of Karat & Poal, entailing a loss to the firm of $4,500, with only $1,000 insurance. Members of the firm, which is a new one, were in Pittsburg last week buying stock and visited several local establishments.

Out-of-town jewelers in Pittsburg last week included Henry Hartman, Wapakaneta; B. E. Brown, Monessen; John Linnenbrink, Rochester; F. B. McKinley, Washington; Charles A. File, Mars; C. L. Kuhn, Scottdale; H. R. Brown, Donora; Charles A. Loughman, Braddock; D. L. Cleeland, Butler; J. F. Stoops, Leechburg.

The first evening dinner of the season, of the Pittsburg Association of Credit men, will be held at the Joseph Horne Co. dining room, on the evening of the presidential election, where the members will get the returns. Arrangements have been made to get the news by leasing a special wire and a large number of jewelers, anxious to learn the outcome of the presidential election, will be there to hear the news.

W. C. Hannah has bought the bankrupt stock of W. J. Eroe, New Castle, who recently filed a petition in voluntary bankruptcy in the United States District Court here, and is now auctioning off the stock. The price paid is said to have been $2,067. Eroe's liabilities amounted to $15,751.98, and his assets were placed at $8,395.01. The affairs of the bankrupt will be settled up as soon as possible.

The Pittsburg Chamber of Commerce is considering the advisability of making a trade tour of the principal cities of the South and West and to Mexico, Cuba and Porto Rico, to advertise Pittsburg and introduce the merchants to the trade of the centers named. If the trip is made, special trains and steamers will be chartered to convey the party. Many think well of the plan and some definite action is expected to be taken within a week or two.

Charles Edwards, the thief who broke into the store of Henry Terheyden, Oct. 1, and in doing so set off an alarm in the office of the Holmes Protective System, was called for sentence last week in Criminal Court and sent to the Western Penitentiary for a term of three years. He pleaded guilty to the charge. The story of the arrest was fully set forth in the CIRCULAR WEEKLY, Oct. 7. Edwards attempted to shoot an officer at the time the police were giving chase and was himself shot. Edwards did not get anything at the Terheyden store.

The entire stock of merchandise belonging to the bankrupt estate of Sol. Seleznick was sold recently for $750. The leasehold is valued at from $500 to $1,000 and has not yet been sold. In addition to this Seleznick has a small equity in some real estate, the value of which our attorneys have been unable to learn. The preferred claims for rent and wages amount to about $600, exemption $300, so that the indications are that there will be very little, if anything, for unsecured creditors. The attorneys say that they do not expect a dividend to be declared inside of three or four months.

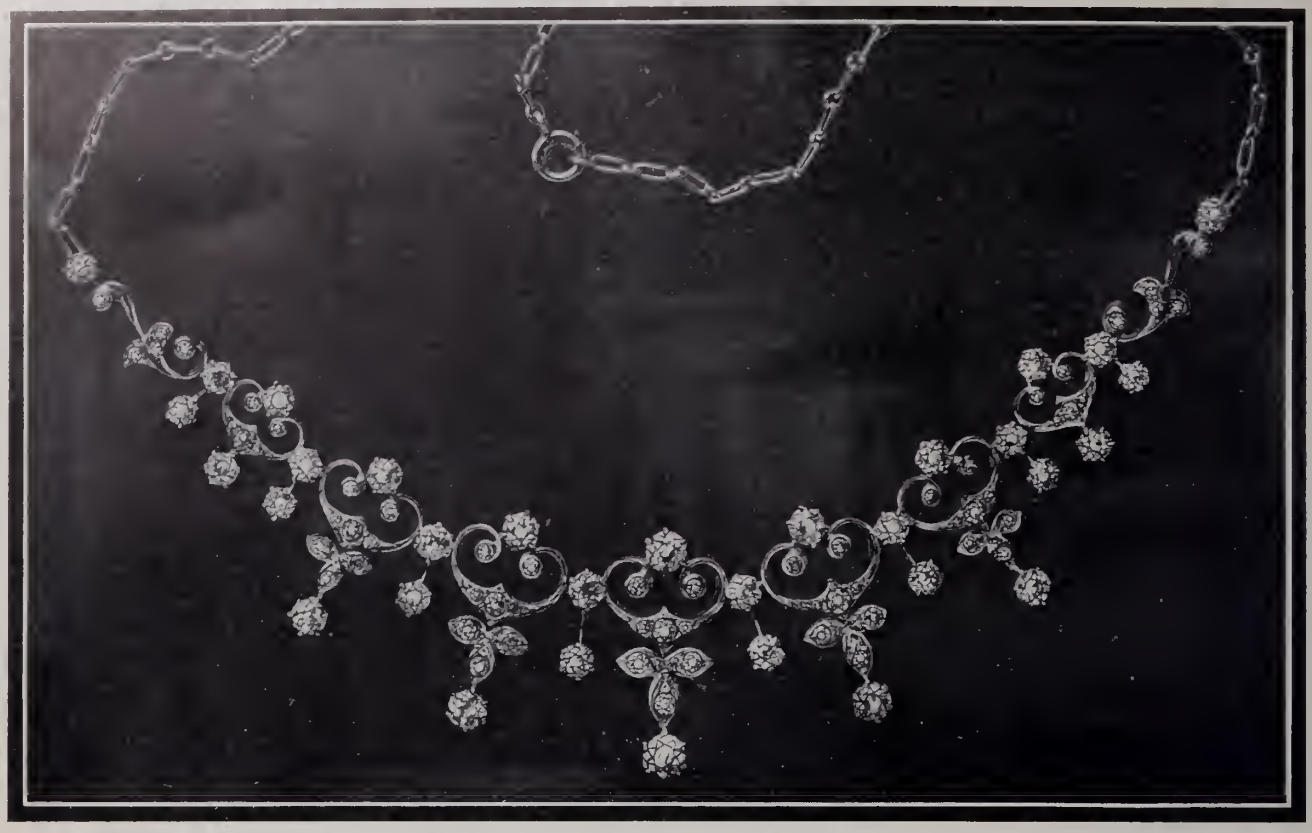
G. A. Boss, formerly engaged in the jewelry business at McKees Rocks, a suburb of Pittsburg, while riding down a steep grade in Kennedy township a few days ago, lost control of his bicycle and fell over a 30-foot embankment, breaking his back. Boss was removed to the McKees Rocks hospital, where at last accounts he was still alive, with slight hopes of his recovery. Mr. Boss sold out his jewelry business a short time ago and since that period had been living quietly in McKees Rocks. He is well known in Pittsburg and the news of the accident was a great shock to his friends.

Chas. H. Morrison, Topeka, Kans., has sold out to G. N. Rankin.

ESTABLISHED 1854

ORIGINAL and EXCLUSIVE DESIGNS

INCORPORATED 1893



JUERGENS & ANDERSEN CO., DIAMONDS. Makers of Fine Jewelry.

92 to 98 STATE STREET, CHICAGO

23 to 25 Looijersgracht, Amsterdam, Holland

THOMAS R. REID, AUCTIONEER

14 Years Experience in Selling Fine Stocks

THIS IS WHAT I HAVE DONE IN A FEW MONTHS:

On July 8, 1908, I opened a sale for the John C. Gossler Importing Co., 1209 Boardwalk, Atlantic City, N. J. This firm enjoys the distinction of being the largest importers of rare Gold and Silver Art Treasures, Bronzes and original Oil Paintings of any firm in the United States.

I sold five weeks, averaging over $24,000 weekly. On March 21, 1908, I opened a second sale for this same concern, and sold three weeks, averaging over $17,000 weekly. On June 20 they again wired men, and I made a 10 weeks' sale for them, which was a record-breaker, taking in in August alone over $52,000. Write this firm and see what they have to say about me.



Look up the concerns for whom an auctioneer has done business as thoroughly as you do the auctioneer. Can mail letters and references from concerns all over the United States for whom I have done business in the past 14 years.

Write or wire me for date. If you wish to see me personally before holding a sale I will call and see you.

Write me for a list of references and letters and I will furnish them from some of the leading jewelers in this country. Then look me up.

THOMAS R. REID

164 E. Madison St.

CHICAGO - ILLINOIS

CHICAGO AND WEST

I WILL

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol.. LVII. CHICAGO, WEDNESDAY, OCTOBER 28, 1908. No. 13.

Chicago Notes.

L. E. Fay has returned from the Pacific coast.

Mr. and Mrs. Izri W. Lederer were here last week.

Chas. S. Purdy, Providence, R. I., visited this city last week.

Theo. Jacobs is now on a western trip, in the interests of his firm.

S. W. Carroll has removed from Winn, Mich., to Vestaburg, Mich.

"Mike" Lambert, of Henry Zimmern & Co., was in town last week.

O. Keith, of Keith & McChesney, Iowa City, Ia., was here last week.

O. A. Starke, of the Star Watch Case Co., was in this city last week.

Sid Lebolt, jewelry buyer for Rothschild's, is on a trip to New York.

R. Maypole has been engaged by Spies Bros. to represent them in the west.

M. H. Cowen, with Rettig, Hess & Madsen, is on a trip to the Pacific coast.

Steve Bridges, of Despres, Bridges & Noel, is on a trip to the Pacific coast.

Edmund Guilbault has removed from Lake Linden, Mich., to Calumet, Mich.

George G. Gambrill, of the Eisenstadt Mfg. Co., St. Louis, was here last week.

Miss E. Bell, with the Watson & Newell Co., is engaged to be married to G. Smith.

J. W. Armbruster, of the Illinois Watch Co., spent a few days here during the past week.

A. Binswanger, jewelry buyer for the Siegel-Cooper Co., has returned from New York.

Simon Ellis, reported in a jewelry paper to be a bankrupt jeweler, is a bankrupt grocer.

Geo. Steiner has been engaged by Bach & Co., to represent them in Chicago and vicinity.

Dave Martin has been engaged by Norris, Alister & Co. to assist in the jewelry department.

G. W. Finckenauer, with the Alvin Mfg. Co., is on a trip through Kansas and Nebraska.

Briggs & Dodd, jewelry auctioneers, are making a sale for Bernard Weingerter, Akron, O.

H. Deutsch, formerly of New York, has opened a jewelry store at 2407 Wentworth Ave., this city.

Reuben H. Cohen, representing Geo. H. Cahoone & Co., has removed to room 301 Heyworth building.

F. T. Lotz, with the Juergens & Andersen Co., has returned from a trip through Missouri and Nebraska.

The Dennison Mfg. Co. has removed from 128 Franklin St. to E. Randolph St., between Michigan and Wabash Aves.

W. N. Tuscano, president of the Knickerbocker Silver Co., paid a visit to the Chicago office of the company last week.

Fire broke out on the premises of Louis Ritter, 1005 Milwaukee Ave., last Wednesday, but little damage was done.

C. W. Harmon, of Jos. Fahys & Co. and the Alvin Mfg. Co., and H. B. O'Brien, of the Alvin Mfg. Co., were here last week.

Albert M. Dueber, of the Dueber-Hampden Watch Works, and Dan W. Douglass, with the same concern, were here last week.

Harvey Lohmiller, of Farrell & Lohmiller, who was recently married, was here last week with his bride on a honeymoon trip.

George Edwards, first vice-president of the International Silver Co., visited the Chicago offices of that corporation last week.

F. S. Hannoh is the new jewelry buyer for the John M. Smyth Co. Mr. Hannoh recently came to this country from South Africa.

On account of ill-health I. Goodman, a retail jeweler at 487 W. North Ave., is closing out his stock preparatory to retiring from business.

C. Litcher, formerly jewelry buyer for the John M. Smyth Co., has been engaged by Graffe & Stanek to represent them in Chicago and nearby towns.

C. H. Allen, of C. H. Allen & Co., was here, last week, arranging with J. W. Stoneburner for the latter to represent C. H. Allen & Co. in the west.

W. D. Turner, of Turner Bros., returned, last week, from a five weeks' far western trip. At North Yakima, Wash., Mr. Turner attended the wedding of his sister.

The Billiken Jewelry Co. has been incorporated here, with a capital of $2,500. The incorporators are Henry L. Stern, Henry A. Gardiner, Jr., and William France Anderson.

Peter A. Peterson, 787 W. North Ave., recently sustained a loss by fire in his retail jewelry store at that address. Mr. Peterson is selling out his stock and intends to go to Oklahoma.

C. R. Pearsall, with the J. H. Leyson Co., Salt Lake City, Utah; Adolph Hahn, Durango, Col.;, S. A. Andrews, Tacoma, Wash., and Morris Eisenstadt, St. Louis, Mo., stopped over here, last week, on their way home from the east.

It was erroneously reported, last week, that Edgar Huhn had severed his connection with the Potter & Buffinton Co. Mr. Huhn will remain with that concern till January next, after which time he will represent Scofield, Melcher & Scofield.

Ernest M. Kyser, buyer for the retail watch department of Marshall Field & Co., was married last Wednesday to Miss Bertha Ella Jacob. Mr. and Mrs. Kyser are now on a wedding trip to Texas, and after their return will be at home, 1095 E. 60th St.

At the last meeting of the Manufacturing Jewelers' Association, of Chicago, the following new boardof directors was elected: Fred Blauer, R. Dreyer, Mr. Wilson, Mr. Hildebrand, F. H. Jacobson, S. Wechter, Fred Spies. These directors will meet this week and elect officers for the coming year.

Among the buyers in town last week were: H. E. Snyder, Fairfield, Ia.; Henry C. Hulett, Marshall, Mich.; Geo. Williams, of Geo. R. Calhoun & Co., Nashville, Tenn.; Julius Krause, Joliet, Ill.; F. O. Okerberg, De Kalb, Ill.; Chas. E. Hodgen, Kokomo, Ind.; A. Y. Boswell, Tulsa, Okla.; Capt. Henry W. Klopf, Neillsville, Wis.; James Kramer, Clarinda, Ia.; J. W. Neasham, Ottumwa, Ia.; F. L. Bosworth, Minneapolis, Minn.; Julius Liebenow, Green Bay, Wis.; Chas. Ham, Frankfort, Ind.; Lee F. Dresser, Michigan City, Ind.; L. A. Fondersmith, Hoopeston, Ill.; J. H. Bryans, Storm Lake, Ia.; Claud Howard, Frankfort, Ind.; H. W. Slingluff, New London, Ia.; C. F. Ingalls, Waukegan, Ill.; Geo. Blomstrom, Escanaba, Mich.; C. T. J. De La Porte, Berlin, Wis.; Carl McKee, Tuscola, Ill.; C. F. Hallfarth, Henry, Ill.; R. L. Jenkins, Amboy, Ill.; Joseph Homann, Calumet, Mich.; David Jacobs, Muskegon, Mich.; W. J. Feetham, Sault Ste. Marie, Mich.; Mr. Lewis, of Lewis & Van Sickle, Oscaloosa, Ia.; Mr. Foster, of Shreve & Co., San Francisco, Cal.

Burglars recently broke the show window in the jewelry store of J. F. Hartwell, Oklahoma City, Okla., and made off with stock valued at nearly $900, including three diamond rings, three watches, one bracelet, one cameo brooch, and 12 diamond and pearl pins. Two men were later taken into custody suspected of the crime. Both denied the charges.


F.J. BROSS
H.M. HUBBARD
M.B. BRISEMAN
F.L. STANGE
65th Year
L. BAUMAN
MURRAY BAUMAN
C.L. HYMAN
O.L. ROSS
Traveling Stars
L. BAUMAN JEWELRY CO.
NEW CENTURY BLDG. ST. LOUIS NINTH AND OLIVE STREETS

Cincinnati.

J. C. Miller, of the Miller Jewelry Co., is calling on his southern trade.

Fred Krueger, of Gebhardt Bros., has started on a tour through Indiana and Kentucky.

"Sig" Strauss, of Lindenberg, Strauss & Co., has returned from a business trip in the south.

Mr. Olnhausen, of Olnhausen & Smith, Celina, O., called in this city, last week, on his return from Mammoth Cave.

The Gustave Fox Co. has secured a patent on a new elk head emblem which is unique and attractive. The antlers form the letters B. P. O. E.

F. H. Theile, Chattanooga, Tenn., was here, last week, buying the stock for the new jewelry and optical business he has just opened at 114 E. 7th St., in that city.

C. H. Harris, of Harris & Johnson, jewelers and opticians, Chattanooga, Tenn., was here, last week, purchasing the opening stock for a new store which he has just opened at Rockwood, Tenn.

Albert Voige, with Adolph Muehlmatt, and Miss Mary Muehlmatt, daughter of the latter, were married, Oct. 14. The couple have just returned from their honeymoon and are receiving congratulations from their trade friends and others.

The wife of George Fox, of Fox Bros. & Co., last week, sustained quite a serious injury to her arm in slipping and falling to the pavement on Burnett Ave. She was taken to the Jewish hospital near by, where she received immediate surgical attention.

The Herschede Motor Car Co. was incorporated, Oct. 24, with $50,000 capital stock. Among the incorporators are L. B. Herschede, W. J. Herschede and A. T. Herschede, connected with the Herschede Hall Clock Co. and the Frank Herschede Co.

David Gradison, a jeweler in the Arcade, recently contracted to pay a total rental of $30,000 for a 10-year lease of the storeroom at 436 Vine St., last occupied by the Burlington Route. A new front is to be put in and other changes made at a cost of $2,500. The store is in the Wiggins block. Mr. Gradison expects to gain possession Nov. 15.

Out-of-town jewelers in this city, last week, buying stock, included: A. Aman, Dayton, O.; William Shire, Paris, Ky.; Frank Emmerling, Hillsboro, O.; A. Stamm, Williamsburg, O.; J. W. Hissey, Kingston, O.; Louis B. Fuchs, Chillicothe, O.; Frank Fullilove, Owenton, Ky.; L. P. Zurborn, Waverly, O.; J. H. Noyes and E. E. Stutie, Osgood, Ind.; J. B. Hesselbrook, Liberty, Ind.

Among the out-of-town jewelers here, last week, attending the centennial celebration of the Grand Lodge of Masons of Ohio, were: J. A. Slonecker, Scio, O.; J. A. Worrell, Washington Court House, O.; Lewis Lea, Sandusky, O.; A. Meseke and wife, Oberlin, O.; John Zelly, Eaton, O.; I. W. Rice, Greenwood, O.; B. Ullman, Myrtle, O.; M. B. Ullery, Covington, O.; Henry Moser and wife, Wapakoneta, O., Massie Johnson and wife, Indianapolis, Ind.; S. F. Kaufman, Attica, O.; A. Axman, Middletown, O.; F. P. Frishie, Lancaster, Ky.; A. Y. Boswell, Tulsa, Okla.; J. E. Zimmerman, New Holland, O., and Earl Wolf, Loudonville, O.

Walter Mayer, of Wallenstein, Mayer & Co., one of Cincinnati's young hustling jewelers is gaining considerable reputation as a sportsman as well. It appears that during dull hours in his business trips through the United States he devotes his time either to hunting or fishing, and as a result of these pastimes the company's offices are beginning to have the appearance of a natural history museum. The last addition, a beautiful 5½-foot stuffed fish, arrived from Florida last week. Mr. Mayer made the catch some time ago when on a trip to Cuba, and had sent it to a taxidermist in Jacksonville, who prepared it for mounting.

Kansas City.

TRADE CONDITIONS.

There has been considerable buying for the holidays, and traveling men are sending in encouraging reports. The long dry spell all through the central west had a tendency to make dealers somewhat cautious, but the recent rains, it is thought, will give all lines of business a new impetus. The corn crop may be a little short, but the loss will be more than made up by liberal yields of other grains, and of fruits and vegetables, for all of which good prices are being obtained by producers.

H. W. Porter, of the Porter & Weiser Jewelry Co., is enjoying a fishing trip in Arkansas.

J. F. Mitchell, who is about to open a store in Anadarko, Okla., purchased stock here, last week.

J. Rankin, formerly with the Meyer Jewelry Co., has accepted the position of watchmaker with H. E. Wuerth, a Main St. jeweler.

Otto Knaul, traveling representative of the Woodstock-Hoefer Watch & Jewelry Co., is in town stocking up for another trip. He reports business in his territory as very good.

The following new students have been entered at the Kansas City Polytechnic Institute: Fred C. Briggs, Pratt, Kans.; John Gunder, Kansas City, Mo., and Chris. Hiltenmeyer, Blackwater, Mo.

R. L. Warner, of Warner & Reid, who recently purchased the business of Kionka & Kionka, took a trip through northern Kansas, last week, and did a good business. His partner, O. A. Reid, is on the road this week.

New students who have been enrolled at the Kansas City Horological and Optical School include: Claude B. Nichols, Litchfield, Mich.; Dr. Nellie M. Cramer, Kansas City, Mo.; Charles Oren, Anson, Tex., and A. C. Dunkleberger, Pawnee, Okla.

H. W. Westley, a former pupil of the Missman School of Engraving, is being treated for tuberculosis at Rock Ford, Colo. A recent letter from him brings the information that his health is greatly improved and the prospect of complete recovery encouraging.

The following out-of-town jewelers called on the trade in Kansas City last week: W. L. Solmon, Tarkio, Mo.; Geo. Weisgerber, Salina, Kans.; W. E. Payne, Boulder, Colo.; R. W. Goucher, Clay Center, Kans.; C. L. Drekhorn, Oskaloosa, Kans.; John Gilles and wife, Fort Scott, Kans.; W. H. Schrack, Pratt, Kans.

St. Louis.

Ben C. Bowden, Mayfield, Ky., and Mr. Tobin, Springfield, Ill., were in this city last week.

H. H. Kaesser, of the firm of Kaesser Bros., 2326 Franklin Ave., is rejoicing over the advent of an heir.

Morris Eisenstadt, of the Eisenstadt Mfg. Co., has just returned to his desk, after having been in the East for three weeks.

Samuel Kober, of the E. Maritz Jewelry Mfg. Co., returned to St. Louis, Friday, after a three weeks' trip through Tennessee, Arkansas and Mississippi.

Among the out-of-town jewelers in this city, during the past week, were: Mr. Chambers, Heinrichs & Chambers, Jefferson City, Mo.; T. J. Ellis, Jonesboro, Ark.; Charles Goodrich, Caruthersville, Mo.; Otto Friedrich, Cape Girardeau, Mo.; W. C. Pfaeffle, Enid, Okla., and A. Kaebitz, Red Bud, Ill.

William E. Tamplin, traveling representative for the Providence Stock Co., in the northwest, has been successful in drawing for the government lands in Dallas, S. Dak. His prize of a quarter section was announced last week. Tamplin is a St. Louis man, and when not traveling for his firm resides at 2303 N. 10th St., in this city.

The F. W. Drosten Jewelry Co. filed suit in the Circuit Court here, on Thursday, against James P. O'Neil, 35 Washington terrace, a scion of a wealthy St. Louis family, for a bill of $982.80. In the suit it is alleged that young O'Neil bought goods to that amount and, on Sept. 14, sent the Drosten firm a check on the Third National Bank for that amount, which was protested by the bank. Mr. O'Neil is said to be in New York now. The sheriff is directed by the suit to levy on his home in Washington terrace here, but that is vacant.

Foster George, the negro porter who confessed that he robbed S. C. Powell, of New York, of $30,000 worth of diamonds, was indicted in Chicago, last Monday, according to despatches from there. The negro was arrested in this city several days earlier through the efforts of the local police and the Pinkertons, two months after Mr. Powell missed the gems. The catch is considered one of the best in a year in St. Louis. Several thousand dollars' worth of precious stones were found sewed in the negro's clothing, when he was apprehended.

In the issue of Oct. 14 there appeared an item, under Attleboro notes, to the effect that Henry Mason was traveling through the south for the Bliss Bros. Co., of Attleboro. This was absolutely incorrect, as Mr. Mason is not and has never been with the Bliss Bros. Co., but is connected with an entirely different concern. It caused the Bliss Bros. Co. considerable annoyance, because in some quarters it was taken to mean that the firm had a traveler calling upon the retail jewelry trade. As a matter of fact, the Bliss Bros. Co. states that it has no traveler in the south, as the entire output goes exclusively to the jobbing trade now as it has for the last 35 years.



H. J. HOOPER & Co.

NEW YORK'S LEADING

JEWELRY AUCTIONEERS

It does not require the service of an auctioneer to give your goods away. You can do that yourself. I get the price. Let me prove it by sending you testimonials from all over the country that will substantiate it.

The names that I publish below are merchants I have sold for direct; there are no wholesalers among them. You may write to any jewelry wholesaler in New York: he will tell you of the honorable way I do business.

L. Robins, Oswego, N. Y.
Blumberg Bros., Syracuse, N. Y.
Sun Fat Company, San Francisco, Cal.
Peter Engel, Marysville, Cal.
S. Hollander, Salinas, Cal.
A. P. Hall, Visalia, Cal.
M. Edwards, Syracuse, N. Y.
C. Wilcoxson, Carnegie, Pa.
Keystone Jewelry Co., Pittsburg, Pa.
E. A. Walker, Pasadena, Cal.
S. E. Rich, San Jose, Cal.
Andrews & Wood, Modesta, Cal.
A. Thurman, Healdsburg, Cal.
J. Frost & Co., Chicago, Ill.
A. Clark, Spencer, Ind.
C. Hill, Southbridge, Mass.
U. S. Renshaw, Lansford, Pa.
L. M. Lasell, Martinez, Cal.
E. F. Brown, Pasadena, Cal.
J. Ilyman, Sacramento, Cal.
Kohn Brothers, Missoula, Montana.
F. R. Stearns, 2 sales, Petaluma, Cal.
Ike Fields, Grass Valley, Cal.
George Johnson, San Bernardino, Cal.
R. F. Stearns, Stockton, Cal.

Thomas Howard, Marshfield, Oregon.
Franz Mahncke, Tacoma, Wash.
J. H. Shade, Brooklyn, N. Y.
John E. Knapp & Co., Salt Lake City, Utah.
James J. Tracey, Seattle, Wash.
Charles Hoff, Denver, Colo.
E. A. Walker, Pasadena, Cal.
R. Cohen, Pittsburg, Pa.
F. R. Williams, Buffalo, N. Y.
R. W. Wilson, Portland, Oregon.
Fred Woodman, Louisville, Ky.
M. Rundback & Co., Chicago, Ill.
Glendemann & Schweitzer, San Francisco, Cal.
Luke MacDonald, Visalia, Cal.
Bemas Brothers, Vallejo, Cal.
A. Tucker, Newport News, Va.
J. Luxenberg, Patton, Pa.
A. Lison, Kingston, Pa.
M. C. Khuner, Auburn, N. Y.
Everett Jewelry Co., 3 sales, Everett, Wash.
W. D. Meail, Marysville, Cal.
J. Joseph, Los Angeles, Cal.
A. Leibson, Duryea, Pa.
Davidow Brothers, 3 sales, Wilkesbarre, Pa.
Maiden Lane Jewelry Co., Elizabeth, N. J.
Dualibil Brothers, Schenectady, N. Y.
Fred. Ward, Visalia, Cal.
I. E. Gilbert & Sons, Modesto, Cal.
M. L. Stanton, Riverside, Cal.
A. E. Backs, Woodland, Cal.
M. S. Osgood, San Jose, Cal.
Chas. Wilcoxon, Napa, Cal.
George Jordan, Redlawn, Cal.
George Thomas, Auburn, Cal.
W. H. Wilson, Merced, Cal.
South Bend Jewelry Co., South Bend, Wash.

B. Banetti, Ferndale, Cal.
D. E. Gilbert, Modesto, Cal.
M. Barboska, Santa Cruz, Cal.
L. Robins, Utica, N. Y.
Yoshimi & Co., Atlantic City, N. J.
Cummings & Son, San Francisco, Cal.
J. M. Ives, Meriden, Conn.
E. H. Kutner, Albany, N. Y.
S. Susman, Stamford, Conn.
Rival Jewelry Company, Los Angeles, Cal.
A. H. Broon, Boise City, Idaho.
Levison Brothers, Oakland, Cal.
O. A. Dockhan, N. Tonawanda, N. Y.
A. Benjamin, Denver, Colo.
M. BasBarker, Fresno, Cal.
J. M. Dickson, Stockton, Cal.
J. M. Jacobsen, Ferndale, Cal.
J. Rupert, Tarentum, Pa.
C. O. Biederman, Oneonta, N. Y.
Freeman Jewelry Co., Niagara Falls, N. Y.
Arritt & Co., Newport News, Va.
T. J. Routledge, Elmira, N. Y.
Rosenblatt & Co., Greenville, Tenn.
M. Marter, Cottage City, Mass.
J. F. Rockwell, Port Jervis, N. Y.
J. M. Frear, Binghamton, N. Y.
Palace Jewelry Co., Auburn, N. Y.
J. Luxemberg, Hurtzdale, Pa.
H. Hedges, Fairmount, W. Va.
A. E. Morro, Los Angeles, Cal.
A. B. McKelvey, Pasadena, Cal.
Bogart & Page, Binghamton, N. Y.
A. F. Redfoot, Mt. Jewett, Pa.
W. W. Apple, Lancaster, Pa.
Otto Jarks, Easton, Pa.
George W. Ball, Hartford, Conn.

37 MAIDEN LANE **NEW YORK CITY**

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
L. H. CUTTER
EDWIN GOULD
HAROLD A. HATCH
EDWARD T. JEFFERY
WILLIAM M. LAWS
WILLIS G. NASH
BENJAMIN NICOLL
MILES M. O'BRIEN
CHARLES E. PERKINS
DICK S. RAMSAY
WILLIAM SKINNER
E. D. STREET
WILLIAM H. TAYLOR
ARTHUR J. TRUSSELL
WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITED**

Practical Course in Adjusting Published Price, **$2.50** Special Reduced Price, **$1.50**, Postpaid **All Jobbers or Jewelers' Circular Pub. Co.**

Indianapolis.

I. Groh attended the annual convention of the Loyal Order of Moose, at Uniontown, Pa., last week.

E. M. Craft has returned from a business and pleasure trip to Memphis, Tenn., having had a successful trip.

E. H. Froecking, who went to Oklahoma City, Okla., recently, to accept a position with a manufacturing concern, has returned and is again with Chas. B. Dyer.

After having been in business for some time, Mrs. Frances Worthington, Westfield, has sold her jewelry stock to the J. R. Heley Co., who will continue the business.

The Baldwin-Miller Jewelry Co. has placed its new 76-foot sign across the front of the third floor of the State Life building. It is one of the largest advertising signs in the city.

Part of last week was spent in Brown County by William Reed, who recently purchased a tract of land there. He went to superintend the setting out of fruit trees in a 22-acre orchard.

Charles B. Dyer, of the Arts and Crafts Shop, supplied the set of table silver to the congregation of Grace Pro-Cathedral, at Huntington, last week. A subscription was taken and the service is to be presented to the pastor.

The annual election of officers of the Indianapolis Retail Jewelers' Association will be held at the regular monthly meeting of that organization, on Monday evening, Nov. 2. According to the present programme, it is probable the present officers will be re-elected, provided J. P. Mullally will accept the presidency again.

Several Indiana jewelers, although not as many as usual, were in this city, last week. Among the number were: C. N. Hetzner, Peru; J. W. Hudson, Fortville; A. W. Owens, Greenwood; J. A. Miessen, Cicero; Mr. Johnson, of the Johnson Jewelry Co., Anderson; Aaron Pursel, Noblesville, and W. E. Inman, Bloomfield.

Miss Emma Binsac, well known in local jewelry circles, died at Oakland, Cal., Oct. 22, after a long illness, following a surgical operation. For 15 years Miss Binsac was employed by Horace A. Comstock, holding a responsible position. She went to California, several weeks, ago, hoping to regain her health. Burial occurred at Oakland, on Saturday.

Considerable attention has been attracted during the past week by a clock without a movement, exhibited in the show window in the store of H. Cohen & Sons, 50 Pennsylvania St. The dial is enameled on the window and no mechanism is visible. The clock was made by the company and is similar to the "Wonder Clock" that has been shown here.

Charles Mayer, of Charles Mayer & Co., will be one of the committee from the Merchants' Association that will meet with committees from other commercial and civic organizations to discuss proposed reform legislation. Mr. Mayer recently assisted in drafting a set of resolutions covering needed improvements in county offices that have been adopted by all candidates for election.

Suit was filed in the Superior Court here, last week, by J. H. Reed, a retail jeweler, against William Foor, formerly a hotel proprietor. The suit was for $500 damages for three diamonds said to have been lost by Foor. Some time ago, according to Reed, Foor took three diamonds from the store, expecting to sell them on commission, but later lost them. It is said that Foor claimed to have a customer for a diamond, when he took the three.

Milwaukee.

H. Rogers, of the Henry Rogers & Son Co., Lake Geneva, Wis., was a recent visitor in Milwaukee.

H. W. T. Brake and E. Hartenberg, with A. F. Puls, visited the factory of the Elgin National Watch Co., Elgin, Ill., last week.

E. H. Warnke, of E. H. Warnke & Co., made a trip by automobile recently to Silver Lake, near West Bend, Wis., where he spent a few days.

Hugo Eisfelder has left Owatonna, Minn., and is now associated in the jewelry business with his father, Frederick G. Eisfelder, at Boscobel, Wis.

Henry Bayer, Whitewater, Wis., was here last week, having made the trip by automobile. Various other points in the State were visited by Mr. Bayer.

H. T. Grosheider, formerly engaged in the engraving business in Kansas City, has been engaged as manager of the engraving department of E. H. Warnke & Co.

W. H. Murphy, Murphy Bros., Fox Lake, Wis., has sold his business and stock to Oscar Leitcher, formerly connected with the establishment. Mr. Murphy was a recent Milwaukee visitor.

W. W. Wallis, one of the oldest jewelers and pawnbrokers of this city, recently died at his home here. An estate of more than $60,000 was left by Mr. Wallis. The heirs are now closing up the business on 3d St., and present plans are that the establishment will be discontinued.

Among the out-of-town jewelers in Milwaukee last week, not elsewhere mentioned were: J. T. Wendling, Chilton; J. B. Kimball, Waukesha; H. R. Vergeront, Montfort; W. E. Pauer, West Bend; F. P. Beswick, Racine, and the senior member of Schneider & Son, Burlington.

Among the names of the committee of 50 appointed to wait upon Mayor Rose to demand the suspension of Chief Thomas A. Clancy, of the Milwaukee fire department, and a public hearing of the discharged firemen, was that of Archie Tegtmeyer, a well-known southside jeweler. Mr. Tegtmeyer has issued a public announcement protesting against the unauthorized use of his name and is indignant over the position in which he and other well-known business men have been placed.

Wisconsin jewelers are well pleased with the idea of having a board of three examiners to test the knowledge and ability of watchmakers and indications are that the board will meet with excellent success. "We are proud," says Theodore Schelle, Milwaukee jeweler, who is chairman of the new board of examiners, "that Wisconsin leads in this new movement, being the first State that has taken actual steps in the direction of elevating the standard of the art of watchmaking." Other members of the board, Julius Sauermann, Milwaukee, and W. H. Becker, Beaver Dam, are confident that the plan will result in advantage to jewelers all over the State. The examinations are to be oral and manual. The board will have the applicant do a piece of work and will grade him according to a fixed standard. In addition to issuing a certificate to the workman found to possess an adequate knowledge of his trade, the board will try to secure employment for him. It is planned to hold not less than two examinations during each year.

Omaha.

E. O. Furen, of T. L. Combs & Co., has returned home from a hunting trip.

Mrs. C. L. Shook spent a few days of last week in St. Paul, Minn., visiting her parents.

S. W. Lindsay and wife have returned from a visit in Chicago. While there Mr. Lindsay purchased holiday stock.

Mrs. J. F. Theolecke, Pocatello, Idaho, visited this city for a few days, last week, on her return home from a trip to Iowa.

John Albright, David City, Nebr.; S. A. Sherrerd, Woodriver, Nebr., and William M. Kusel, Hooper, Nebr., were in this city, last week, purchasing stock.

Robert Ingalls, of the firm of C. F. Ingalls & Bro., Waukegan, Ill., was in this city, for a few days, of last week, visiting friends on his return home from California.

While passing through this city en route to the convention of the National Women's Christian Temperance Union, held in Denver, last week, Mrs. Lillian M. Stevens, national president, was presented with a beautiful silver loving cup by Mrs. Louis Borsheim, in behalf of the Omaha W. C. T. U. Mrs. Clara Burbank, delegate from Omaha, presented to Miss Gordon, vice-president, a silver souvenir spoon engraved with goldenrod (the State flower) and the date, from Frances Willard Union, of this city.

Toledo.

Scharbach Bros., 505 Summit St., have remodeled and improved their store building.

William Walcott is having the watch sign in front of his store, 318 Summit St., renovated and remodeled.

Charles Tschumy, formerly of Toledo but now a jeweler at Genoa, has just moved into a fine new residence at that place.

Mr. and Mrs. S. L. Basch are entertaining Miss Hattie Hirsch, of Chicago. Mr. and Mrs. Basch were formerly of Chicago until a branch jewelry store was opened in Toledo some months ago.

L. P. Christiancy, 507 Madison Ave., has increased his stock and now carries a full line of all kinds of jewelry. A portion of his store room is occupied by C. P. Parker, optician, one of the younger opticians of the city.

The latest addition to the jewelry and fine arts stores of Toledo is the Superior Art Shop, 318 Superior St. Earl V. Sala is proprietor and special attention will be given to art goods, picture frames and jewelry souvenirs.



THE "RECORD"

BABY SPOON

JUST THE THING
TO GIVE
THE GIRL OR BOY

ORDER EARLY
(WE ARE BUSY)

THEY WILL BE SENT
IN SEPARATE BAGS
LIGHT BLUE AND PINK

MERRILL BROS. CO.

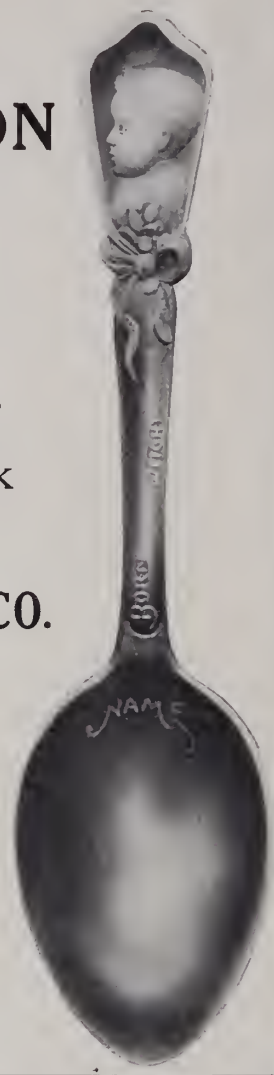
SILVERSMITHS

22 GREEN STREET

NEWARK, N. J.

GOOD WEIGHT
PRICE $15.00 A DOZ.

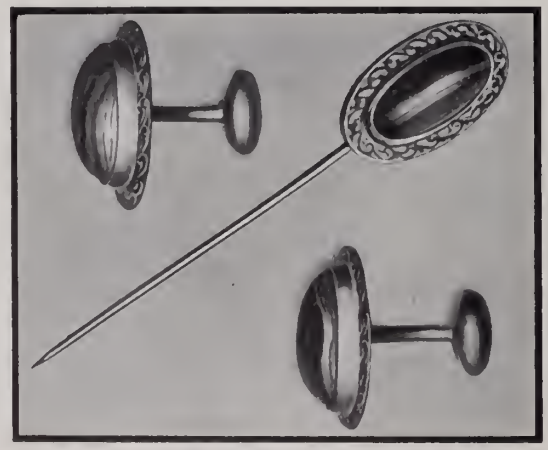
ACTUAL SIZE



10K. GOLD JEWELRY
IS OUR SPECIALTY

A complete Line of Scarf Pins and Buttons in Epidote Malachite Matrix Turquoise Thulite Chrysocola

YOU NEED THEM



These beautiful and popular stones are going to be the headliners for gentlemen's jewelry during the coming Holidays. Write your jobber for some before it is too late.

W. E. RICHARDS CO.
Manufacturers for the Jobbing Trade
ATTLEBORO, MASSACHUSETTS
NEW YORK OFFICE, 9-11-13 Maiden Lane

Los Angeles.

TRADE CONDITIONS.

There is continued evidence of growing confidence in the future in this section. The wholesalers are all doing a very satisfactory business. This is, of course, the holiday season among wholesalers. While the retail dealers do not yet feel the impulse so strongly as the wholesalers, there is a general gradual improvement and all are hopeful of having a very fair holiday trade.

J. B. Rowe, 217 N. Spring St., has been enlarging and improving his store.

J. Wiesenberger, 453 S. Broadway, is taking a week's rest at Murrietta Hot Springs.

J. C. Fleming & Co. have just placed a large new sign in front of their store.

John Belfiles, with H. F. Wallace, has just returned from three weeks' vacation at Fresno.

Percy H. Greer, jewelry auctioneer, has returned to Los Angeles after a short residence in San Francisco.

Geo. L. Bannister, 309 S. Spring St., has refitted his store with new fixtures, preparatory for the holiday trade.

Alfred Bullion, San Francisco, representing different factory lines, has been spending a few days in this city, accompanied by his wife.

C. O. Goldman, 1908 S. Main St., was one of the participants in a big minstrel and vaudeville entertainment given last Friday evening, at the Mason Opera House.

H. T. Brown, traveling representative of Gilmore & Lee, recently returned from a northern trip and has again started out for a tour of the cities south of Los Angeles.

Among the out-of-town jewelers in Los Angeles, recently, were: H. Scudder, San Diego; Geo. L. Dietrich and B. Hartfield, Anaheim; Miss Kendall, of Kendall & Smith, Pasadena.

The Whitley Jewelry Co. has just delivered a large and elegant clock made to order for a prominent Los Angeles woman of wealth. The clock is entirely hand made and the case is made to harmonize with the interior of the house.

The Donovan & Seamans Co. has installed in its new store a department devoted entirely to ecclesiastical goods. It comprises a complete line of chalices, crucifixes, candlesticks, and in fact everything in this line used in the Roman Catholic and Episcopal churches. It is the only department of the kind in Los Angeles.

Wm. C. Libs, of Hambright & Walsh, participated in the great rabbit drive in Antelope Valley, 75 miles north of this city, a few days ago. This drive was necessitated by the overwhelming numbers of jack-rabbits which swarmed over that section, destroying the crops. Estimates of the number of jack-rabbits killed run from 5,000 to 10,000.

Three handsome trophies to be given as prizes for a 24-hour automobile race soon to be run here have been on exhibition the past week in a Spring St. window. The first comprises a large diamond-studded crescent, containing 23 stones, under which is suspended as a pendant a carefully executed design, in gold, of an automobile. The piece is valued at $1,500. The second and third prizes are medals valued at $100 and $100, respectively. They were all furnished by E. B. Dukeman, room 103, O. T. Johnson building.

San Francisco.

TRADE CONDITIONS.

The rainy season has set in all along the Coast, and with this manifest arrival of Winter the usual demand for jewelry is becoming quite pronounced and retailers locally are unanimous in their declarations that business is considerably better than it has been for some time past. Dealers are finding the holiday demand setting in already in a small way, and during the past week many of them have been asked to set goods aside for Christmas delivery. If this continues and becomes general it may result in many dealers laying in their holiday stocks a little earlier than usual. The wholesale business is increasing rapidly in volume, and during the past week there has been a small army of out-of-town dealers in the city making purchases. The population of the State has grown so materially during the past year that there is every reason to suppose that trade will be heavier in most places than in past seasons. Business conditions in the country districts are fully normal again, and it is only in the large cities that any trace of the recent panic can be discerned.

Fred A. Smith, 1718 Devisadero St., has been making improvements in his store and is preparing for a good holiday trade.

J. B. Whitney & Co. have completed the installation of fixtures in their offices in the Kamm building, where they will make their permanent home.

Roy P. Mathews, of the material house of the Roy P. Mathews Co., will be married within a short time and will make an extended wedding tour.

R. Bujannoff, the manufacturing jeweler and silversmith, who for many years was located in the Lick building, with an entrance on Lick place, is back at the same old location again. Mr. Bujannoff is one of the pioneers in the jewelry business in San Francisco.

Among the out-of-town jewelers who have been in this city during the past week were: H. H. Wiendieck, Watsonville; G. C. Wilkins and P. H. Shuey, Red Bluff; H. O. Chute, Vallejo; C. L. Hall, Woodbridge; F. Stumm, Benicia; Jos. B. Williams, Susanville; J. J. Wilson, Dunsmuir; H. Wachhorst, Sacramento; Otto Poulson, Richmond; Mr. Wichman, Honolulu; Frank Golden, Reno, Nev., and Walter A. Lord, Goldfield, Nev.

The large jewelry stores on Van Ness Ave. have decided to remain in their present locations until after the commencement of the new year and then it is expected there will be a general exodus downtown on the part of those who have been able to secure suitable locations. There are some available stores along Market St. at the present time, but the high class retail business is to be done in the district centering on Grant Ave., and but few stores here are ready for tenants. Some of the large establishments announce that they would have moved had it been possible to become established in good shape before the rains set in, but that now they will wait for the rest of the retail trade.

Pacific Coast Notes.

J. Rosenstein, Bisbee, Ariz., was one of those burned out during the recent big fire in that city.

C. E. Perham, San Pedro, Cal., has been succeeded in business by I. Kamstra, formerly of Safford, Ariz.

Curtis & Lederer had a formal opening of their new store in San Luis Obispo, Oct. 15. They bought most of their stock in Los Angeles.

A. M. Cross has just completed his new store at 207 Pine St., Long Beach, Cal. He moved into it last week.

E. H. Smith is now at his new location in the Jorn building, Orange, Cal., where he has three times the amount of floor space of his former store.

L. C. Koberg is finishing the decorating in his store at Healdsburg, Cal., and will occupy it this week. The store is 18 feet by 90 feet, and is in a reinforced concrete building, being practically fireproof. A special sale is being conducted at the old location in order to get rid of old stock.

R. H. Wilson, Ocean Park, Cal., has just installed a new set of show cases and wall cases in his store at 114 Pier Ave. The woodwork is of solid mahogany. Mr. Wilson recently engaged an expert, who will pay special attention to the mounting of gems found along the beaches in this vicinity.

Minneapolis and St. Paul.

J. T. Billingbo, Minneapolis, has the sympathy of his many friends owing to the recent death of his wife.

Nic Zellar, LeRoy, Minn., has sold his business, and is now taking a course in optometry, in Minneapolis.

T. V. Moreau, Inc., opticians, Minneapolis, is opening a store in St. Paul, in the Chamber of Commerce building, at 6th and Robert Sts.

White & MacNaught, formerly at 407 Nicollet Ave., Minneapolis, are now located at the new address, 506 Nicollet Ave., in the Andrus building.

E. A. Kirchner, of Kirchner & Renich, and S. H. Clausin, of S. H. Clausin & Co., Minneapolis, were recently members of the district court jury for two weeks.

The plate glass windows in the stores of S. Jacobs & Co., and of the R. G. Winter Jewelry Co., Minneapolis, were badly scratched by a diamond, last week, the marking being in the form of a square, of about 18 inches. The police think the object of the deed was robbery, and jewelers generally have been warned to be on their guard.

Among the out-of-town jewelers in the Twin Cities recently, were: Paul W. Berens, West Hope, N. Dak.; G. E. Halgren, Watertown, Minn.; J. W. Rhodes, Detroit, Minn.; Proctor & McIntyre, Valley City, N. Dak.; George H. Lang and wife, Mankato, Minn.; F. B. Logan, Royalton, Minn.; Mr. Fisher and Mr. Van Ness, of the C. B. Collins Co., Groton, S. Dak.; B. K. Nessfield, Northville, S. Dak.; L. J. Hunter, Princeton, Minn.; J. A. Anderson, Lamberton, Minn.; T. J. Thompson, Barron, Wis.

One of the manufacturing jewelry firms of Minneapolis is seeking an engraver and chaser who gave the name of Eugene alias Robert Renard. The firm advertised for a man and Renard answered from Jacksonville, Fla., and asked to have his railroad fare—$35—advanced to him, which was done. He came as far as Chicago, and then wrote that he had encountered accidents and needed a little more money, and $3.50 more was forwarded. He again wrote saying that he had lost his ticket while on the way to the train, and wanted more assistance. The firm declined to give further aid and started the police after him on the ground of obtaining money by false pretenses. Renard is described as being five feet, eight inches tall, and smooth shaven. He wore a brown derby hat and a steel grey suit. He claims to be an all-around engraver and a French-Canadian by birth.

Connecticut.

The American Silver Co., Bristol, is now running its factory on full time.

The E. Ingraham Co., Bristol, last week, began to operate its factory on a full time schedule.

The Waterbury Clock Co., Waterbury, is now operating its factory on a schedule of 12½ hours per day.

J. C. Tracy, Willimantic, Conn., who has been ill for a number of weeks, has recovered sufficiently to be able to be at his place of business again.

The gold and silver refining plant of Handy & Harman, Bridgeport, was damaged to the extent of $300 by fire, Oct. 20.

Wilbur B. Hall, Meriden, last week sustained severe bruises and contusions in a runaway accident. None of the injuries is serious.

Charles J. Heinemann, in the employ of Factory "N," International Silver Co., Meriden, is Republican candidate for senator.

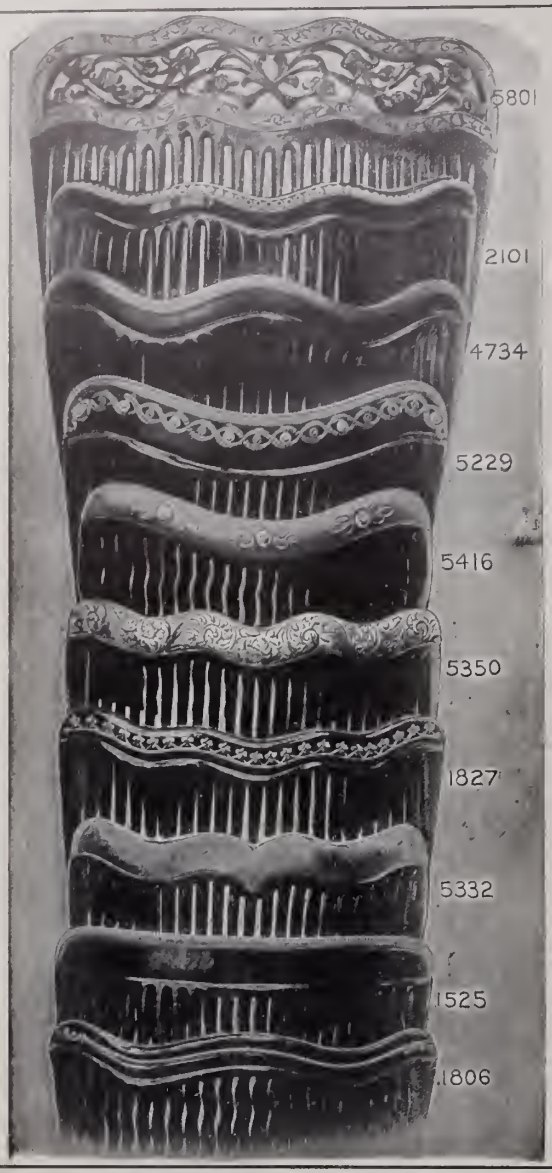
Thomas J. Kelley, at one time alderman and now Democratic candidate for representative, is an employe at factory "E," International Silver Co., Meriden.

George A. Hill, at one time in the employ of Factory "L," International Silver Co., Wallingford, died, last week, at his home, at that place, aged 25 years.

Julius Genel, New York, and Anna Zobruft, of Waterbury, were united in marriage in the city hall at New Haven, Oct. 20. The groom is a jeweler in the metropolis.

A handsome memorial to Samuel Dodd, Meriden, late president of the International Silver Co., is being erected in St. Andrew's Episcopal Church, at that place. Mr. Dodd was an officer of the parish for a number of years and always took a lively interest in ecclesiastical affairs.

The trustee's sale of the bankrupt stock of the Harvel Jewelry Co., which had stores at Mt. Vernon, Girard, Divernon, Raymond, Litchfield and Farmersville, Ill., is announced by John Ball, Farmersville, Ill., the trustee of the estate. A portion of the stock will be sold at Litchfield, Nov. 10, beginning at 11 A. M., and the balance of the stock at Mt. Vernon, Nov. 12, beginning at 11 A. M. The property now located at Litchfield is invoiced at $34,492, and that at Mt. Vernon at $8,953. A deposit of 20 per cent. of the bid by each purchaser will be required at the conclusion of the sale. Copies of the inventory are to be seen at the office of the Jewelers Board of Trade, New York, or printed catalogues and other information may be had from the trustee or his attorneys, Robert Matheny, Springfield, Ill., and L. V. Hill, Litchfield, in the same State.



The COMB HOUSE

WE illustrate a few of our 2,500 new designs, which are made up in 14K., 10K., sterling and gold filled stock, for the enterprising jewelry trade, that are ready for immediate delivery. Our Fall line is now ready for your inspection.

We are also manufacturers of an exclusive line of REAL Tortoise Shell Hair Ornaments for the fine trade.

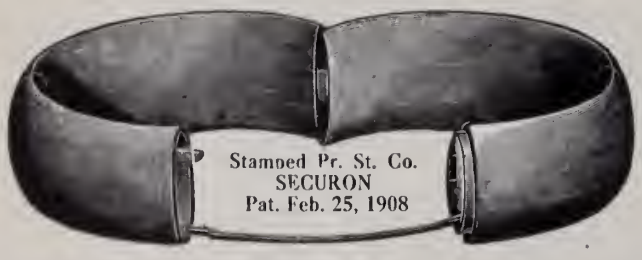
Selection packages cheerfully sent responsible jewelers

Wagner Comb Manufact'r'g Co.

Hartford Bldg.

41 Union Sq., New York

Incomparable for Creating Pleased Customers



"GERALDINE FARRAR"

BRACELETS

Satisfying

QUALITY and FINISH

Made in High Grade Gold Filled in hundreds of desirable styles

Ask Your Jobber for Samples

Guide and Safety Guard
TO PREVENT FALLING OFF OR LOSING
SELLS IT

PROVIDENCE STOCK CO.,

100 Stewart St., PROVIDENCE, R. I.
11 Maiden Lane, - NEW YORK
131 Wabash Avenue, - CHICAGO

Canada Notes.

C. A. Welsman & Co., Toronto, Ont., are retiring from business.

L. Ripstein, Winnipeg, Man., has disposed of his business to Jacob Ripstein.

A. G. Carter, 524 Main St., Winnipeg, Man., is selling off his stock at auction.

Martin L. Miller, Dutton, Ont., has given a chattel mortgage for $271 to P. W. Ellis & Co., Toronto, Ont.

The death of A. Hetherington, father of Arthur Hetherington, secretary of the Goldsmiths' Stock Co., Toronto, Ont., occurred in Toronto, on Wednesday, Oct. 20.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: Oliver Milburn, Peterborough, Ont.; E. W. Ross, North Bay, Ont., and Mr. Neal, with D. R. Dingwall, Ltd., Winnipeg, Man.

W. E. Coutts, head of the stationery department of Ryrie Bros., Toronto, Ont., was married Thursday, Oct. 22, to Miss Lottie Robertson, Toronto. On Wednesday evening previous, Mr. Coutts was entertained at dinner by a number of the members of the staff of Ryrie Bros. in honor of his approaching nuptials. Mr. and Mrs. Coutts have gone on a wedding trip to New York and the Eastern States.

Thomas J. Porte & Markle, Winnipeg, Man., have been appointed official time inspectors for the Grand Trunk Pacific Co., throughout Western Canada. Special telegraphic connection has been made from the observatory at McGill University, Montreal, to their place of business, giving them the correct time daily. Porte & Markle will appoint divisional inspectors at each divisional point on the line to inspect the timepieces of the men.

Rochester.

M. B. Rosenthal, with Philip Present, left, recently, on his western trip.

H. H. Pulver, well known among the jewelry trade of Rochester, has opened a new store at 68 Clinton Ave. S. The store is tastefully decorated, and the arrangement of the fixtures and displays is very attractive. The show window is very attractive.

The Henry C. Wisner Co. secured some good advertising by taking advantage of the industrial exposition held here recently. In the first place, the concern advertised to give free to the first applicants, women, 250 seats at the windows in the building for viewing the parade. Then they had a series of 12 photographs taken of different sections of the procession. The series is very attractive and includes a photograph of a Wisner wagon all covered with flowers, with the name Wisner spelled out in large letters.

The first meeting of the season of the Rochester Credit Men's Association was held, last week, at the Chamber of Commerce rooms. The main business before the house was the report of delegates to the national convention at Denver. Ira D. Kingsbury gave the report, which was illustrated with stereopticon slides made by Mr. Kingsbury. Nominations of officers for the ensuing year were made as follows: Ira D. Kingsbury, president; W. J. Trimble, vice-president; Lee Richmond, treasurer. The election will be held at the annual meeting next month.

Providence.

T. R. Kilkenny & Co., 109 Friendship St., are working three nights a week until 9 p. m.

Charles D. Cook, of the Cook, Dunbar, Smith Co., Inc., seamless wire, has returned from an extended trip among the firm's western trade.

Dutee Wilcox, of D. Wilcox & Co., was elected vice-president, and his son, Howard D. Wilcox, of the same concern, one of the directors of the Peoples Savings Bank, at the recent annual meeting.

Among the foreign importations received through the Providence Custom House the past week were the following: From Bremen, 5 packages of imitation precious stones, one package of jewelry and one package of china.

The E. F. Miller Co., formerly manufacturing jewelers of North Attleboro, which recently discontinued business at that place, is now installing machinery at 9 Calender St., Providence, for the purpose of carrying on a business of electro plating and coloring.

Major Howard D. Wilcox, Inspector of Rifle Practice of the Rhode Island National Guard, and Brig. Gen. Herbert S. Tanner, were guests at the complimentary supper given by the officers of the Second Regiment to the members of the rifle team of that regiment last Thursday evening at the State Armory.

George A. Forsyth, with the Thornton Bros. Co., has been elected unanimously Colonel of the First Regt. Infantry, Rhode Island National Guard. Colonel Forsyth has been a member of the State Militia for upward of 30 years, and was captain of one of the companies of the Rhode Island Volunteers in the Spanish-American War.

A large majority of the creditors of the Silverman Jewelry Co., of Pittsburg, Pa., which went into bankruptcy last week, are located in this city and the Attlesboros. They are interested for about $8,000 or $9,000. This is one of the firms to which an extension had been granted and the local creditors are much put out at the outcome.

Among the jewelry buyers in town last week were the following: Miss M. Anderson, with John Wanamaker, Philadelphia; Miss Henrietta Graff, with Berg Bros., New York; R. Bolle, formerly with M. W. Carr, Cambridge, Mass., now of the Premier Novelty Co., Chicago; Miss R. S. Merebaum, with the Simpson-Crawford Co., New York, and J. A. Becker, of John G. Myers & Co., of Albany, N. Y.

Among those seated on the platform at the big Republican ratification meeting at Infantry Hall, on Thursday evening were the following connected with the manufacturing jewelry business: Henry Fletcher, Nathan B. Barton, Harry Cutler, F. A. Ballou, Fred D. Carr, George W. Gardiner, George H. Holmes, R. S. Hamilton, William H. Luther, Isaac B. Lawton, Henry G. Thresher and William H. Thurber.

Charles H. Ballou & Co., who started in business at 289 Thurbers Ave., as manufacturers of gold corrugated and plain beads and necklaces, about six weeks ago, have already been forced to more than double the capacity of their plant and have added a number of screw and drop presses during the past week. Charles R. Ballou, the son of the senior member of the firm, has taken the road and has sent in some large orders.

Miss Mabel W. Luther has been holding an exhibition of enamels and jewelry at the Rhode Island School of Design that is very beautiful and complete. The articles are designed and made by Miss Luther, whose work is quite universally known. In the exhibition are some very beautiful designs in colored enamels set with semi-precious stones, exquisite necklaces, belt buckles, bracelets and other ornaments.

James G. Kilkenny made his maiden trip to New York, last week, for Henry Lederer & Bro. This makes the fifth member of the Kilkenny family to take the sample bag in the interests of a manufacturing jewelry concern from this city. The others, headed by the dean of the family, Thomas F. Kilkenny, manager for Capron & Co.; Thomas R. Kilkenny, of T. R. Kilkenny & Co.; William Kilkenny, for the United Wire & Supply Co., and Leo Kilkenny, for the Thomas W. Lind Co.

The corporation of Edwin Lowe & Co., 116 Chestnut St., resumed business Thursday after being closed for about 10 days, during the adjudication by the Superior Court of a portion of the estate of the late Edwin Lowe. The day before the court entered a decree authorizing the trustee to sell 452 shares of the stock of the company for $3,000. The statement in the last issue of THE CIRCULAR-WEEKLY that the plant was reported to be for sale was misleading, as it was merely the block of stock, since sold, that was involved.

Henry Fletcher, treasurer of the Fletcher-Burrows Co., has been nominated for Mayor of this city on the Republican ticket in place of George W. Parks, who declined after receiving the nomination of the party. Mr. Parks was in New York when he heard that he had been nominated, and in his letter of declination he said: "Interests which have arisen since I left home have made it impossible for me to accept the nomination." Mr. Fletcher had been a nominee for Alderman, and one of the Councilmen was advanced to take his place, and Aldridge G. Pearce, superintendent of the F. T. Pearce Co., was nominated to fill the vacancy on the council.

Boston.

Joseph Cowan is on a business trip through the middle west.

The Boston Jewelers' Club will hold its annual election of officers at the next meeting, which will take place early in November.

James S. Blake, of Kettell & Blake, who is one of the most prominent Masons in Boston and a Shriner of high rank, was installed, Oct. 21, as the eminent commander of Boston Commandery, K. T.

Alexander Marbodi, one of the workmen who was injured by the explosion and fire recently at the plant of the Ideal Comb Co. in Cambridge, died, last Wednesday, as the result of the severe burns sustained by him.

Harris & Lawton, Inc., of this city, to cut jewels and manufacture jewelry, have been incorporated with a capital of $100,000. The officers are: President, Frederick M. Harris, 686 Blue Hill Ave., Dorchester; treasurer, Charles O. Lawton, 226 Huntington Ave., Boston; clerk, Ernest J. Bailey, 34 Liberty St., Everett.

Frank W. B. Pratt's clock establishment on Franklin St. has been in the hands of a force of men for remodeling and redecorating, greatly improving the interior. An efficient Tungsten electric lamp system of lighting has also been installed. Mr. Pratt's invitation to visit the renovated store bears a handsome steel engraving of his portrait, cabinet size.

The mystery surrounding the disappearance of Frank J. Burns, a jewelry salesman, last December, remains as deep as it was before the finding of a pile of bones in the woods four miles outside of Athol last week. After Medical Examiner James Oliver had examined the bones he declared they were those of a sheep. So the sensational stories with which the papers fairly "teemed" for a day or two proved to be without foundation.

E. A. Cowan & Co. are adding about 4,000 square feet to their establishment in the Jewelers building, and workmen are busy remodeling the adjoining premises, which give them a double frontage on Washington St. The present quarters will be used for the material and tool department, and the new portion for the general jewelry jobbing department.

The case of George M. Rogers, of the Rogers Silverware Co., whose prize puzzle and silverware swindle game got him into trouble with the Post-Office authorities, who charged him with using the mails with intent to defraud, was to have come up for trial, Oct. 21, but on the day previous he signified his willingness to plead guilty, and Judge Dodge imposed a fine of $300. The other indictment against him was placed on file. The indictment against Eugene M. Richmond, who was implicated with Rogers, it was alleged, was "nol prossed."

It was reported, last week, that a suit will soon be filed in Middlesex County against Chief McLaughlin and Officer Pineo, of the Melrose police department, by S. Wepzler, a jewelry salesman, for alleged false arrest. Two weeks ago Pineo arrested Wepzler for peddling without a license. When the case came up in the Melrose court it was dismissed without a hearing. Wepzler is employed by J. S. Round & Co., and sells jewelry on credit. Many of the merchants in the small towns do not like the idea and appeal to the police, but as he carries no goods and simply takes orders he does not technically violate any law, it is asserted.

There has been a larger buying movement lately. Among those visiting the Boston jobbers during the week were: Frank P. Moore, Stonington, Me.; H. O. Spencer, Caribou; John W. Springall, Dexter; D. Lewis Allen, Pittsfield; H. F. Burgess, Fairfield; A. P. Trask, Bangor; R. C. Blethen, Dexter; Mr. Ross, Ross Bros., Calais; L. D. Clark, Springvale, Me.; William P. Robinson, Portsmouth, N. H.; Mr. Friswell, William Friswell estate, Norwich, Conn.; Mr. Fulcher, Perry & Fulcher, Great Barrington; D. J. Sullivan, New Bedford; S. K. Gurney, Brockton; William H. Pratt, for Harry Raynes, Lowell; E. S. Brooks, Palmer; C. E. Powers, Webster; M. F. Wood, Lowell; H. B. Locke, Amesbury; H. S. Hewett, Brockton, Mass.

North Attleboro.

James P. Black is home from a two weeks' trip through Maine.

Charles E. Makinson, an old jewelry worker, died last week in his 62d year.

Louis W. Wise, of the T. I. Smith Co., is building two new houses on High St.

Mr. Angell is back from a western trip in the interests of the George L. Paine Co.

Joseph Codding was in New York, last week, on business for Codding & Heilborn Co.

Fred B. Brigham has returned from a trip in the interests of Cheever, Tweedy Co.

Bert Noble, who travels the western circuit for Sturtevent & Whiting, was at the factory last week.

The J. F. Sturdy Sons' Co. has installed an interior telephone service. The bracelet department of this company is now working overtime.

Frost Lord, Waltham, a former manufacturing jeweler of North Attleboro, was in town last Saturday. He had just returned from a visit to California.

Robert H. Haslam has been engaged to cover the western territory for the A. L. Lindroth Co., a new concern recently started in the company shops. The firm is working 12 hours daily.

Elton B. Fisher, on Thursday, established a new record at the golf links of the Country Club. He completed the 18 holes in the autumn handicap tournament in 79 strokes. This is the best score of the year.

The L. G. Young Co., Plainville, has been incorporated. The capital is $10,000 and the directors are: James McCarthy, Woonsocket, president; Thomas E. McCaffery, Attleboro, vice-president, and L. G. Young, Plainville, secretary and treasurer. The concern recently started in business in a building of the Plainville Land Co., the space occupied being that formerly had by Barden & Hull before their removel to Attleboro. The president of the new company, Mr. McCarthy, is a wealthy dry goods merchant of Woonsocket. Mr. McCaffery is a prominent Attleboro business man. Mr. Young, who is manager of the business, is a skilled jeweler.

Attleboro.

William H. Saart passed the week end on the Cape, fishing.

Col. Sidney O. Bigney presided at a Republican rally last week.

A. C. Becken, Chicago, visited Attleboro jewelers last Wednesday.

Ernest D. Gilmore and W. E. Coles are enjoying a vacation at Great Pond, Me.

Brush fires threatened the Regnell-Bigney Co. shop last week on two different occasions.

E. M. Bliss, of Bliss Bros. Co., has returned from a business trip in the interests of his concern.

Walter E. Hayward has given the contract for the erection of a fine residence on Hayward St.

The R. F. Simmons Co. and W. E. Richards & Co. bowling teams are still tied for first place in the Jewelers' League.

Miss Irene Cook, daughter of William A. Cook, of the Fontneau & Cook Co., was married, Saturday afternoon, to Maurice L. Blair.

George J. Kelley was in an automobile collision last week, but fortunately escaped without injuries. Mr. Kelley's machine was badly wrecked. The accident happened at the corner of Union and Park Sts.

A certificate of incorporation under the laws of Massachusetts was filed last week by the Leach & Miller Co. The concern is capitalized for $16,000; 160 common shares are issued, valued at $100 each.

Several jewelers were honored at the annual election of officers by Ezekiel Bates Lodge of Masons. Harry D. Lincoln was chosen worshipful master; Elmer S. Smith, junior warden; Frank W. Weaver, treasurer, and Willard A. Enfiley, trustee.

The effects of Menard, Charette & Menard were sold at a sheriff's sale last week to satisfy nine creditors. The machinery, dies and other effects were sold to various individuals. The whole amount realized was but a little over $270. Nothing could be realized on a line of campaign material, the season being so far advanced.

The school committee is considering the advisability of changing the name of the Sanford St. school to the Charles E. Bliss school. It is thought that in this way the town could in a measure show its appreciation of the many years of faithful labor performed in the interests of Attleboro schools by the late Charles E. Bliss.

Obituary Notes.

A dispatch from Portland, Ore., Oct. 21, stated that R. T. Butterworth, a jeweler of St. John, a suburb of that city, was shot dead Tuesday night by a highwayman, near his residence. The object of the crime was presumably to secure a $350 diamond ring which Butterworth wore.

Major William Downey, one of the oldest residents of Honeoye Falls, N. Y., who died recently from a stroke of paralysis, was for many years in the jewelry business there. The deceased was a native of Ireland, having been born in Tyrone County in 1825, and came to America when 19 years of age. After going to various sections, he finally located in Rochester, and in 1852 went to Honeoye Falls, where he started in the jewelry business. He later went into the general merchandise business, and had also been in the produce line. Deceased was married in 1855, his wife dying in 1894. He was a veteran of the Civil War and prominent in Masonic circles.

John H. Rhoades, who was found dead in the lobby of the Arcade Hotel, East Norton St., Columbus, O., Oct. 16, has been identified as a former jeweler of Marion and Carey, of that State. Mr. Rhoades, who was about 60 years old, walked into the hotel early one morning and took a seat; when the porter later attempted to wake him, he was discovered dead in the chair. Heart disease was given as the cause. Rhoades had been engaged in the jewelry business a number of years. For a long time he was at Marion, but from there went to Bluffton, Nev., then to Carey, returning to Marion about 1897. He did a repair business and carried practically no stock. He had not been in business for the last five years or more.

The directors are: Edwin Leach, president; William E. Richards, treasurer, and Frank I. Babcock. The concern has been located on Union St. for some years and has heretofore been conducted as a firm.

Newark.

Burstow & Kolmar, Columbia St., have had their safe inclosed and fitted with a new burglar alarm. This firm has been obliged to take on half a dozen hands in the past 10 days.

Traveling representatives of several Newark firms returned to town this week and advised against any further work on the road until after election. They assert that retailers will not open negotiations until the campaign uncertainty has been settled.

Joseph Beisler, who was accused of selling or concealing $400 wortn of materials from William L. Glorieux, 13 Railroad Ave., was arrested this week and paroled for a hearing. Beisler claims that he has a mortgage on the material which is missing.

Clinton F. Robinson, New England representative of the Schwarzkopf Mfg. Co., reported at the office of his firm this week after a trip in eastern Pennsylvania, where he has been for some time past. George S. Weiss, Chicago representative of the company, has written that orders are picking up in the western territory.

Irving J. Schwartz, of L. Barnett & Co., and Miss Huldah Lewengood, of this city, were married during the past week and are now on their wedding tour. Mr. Schwartz, who is a partner in the Barnett firm, is well known throughout trade circles in the east and congratulations have been coming into the company's office on Crawford St. for several days past. On the return of Mr. and Mrs. Schwartz they will be given a warm welcome.

Washington, D. C.

Postmaster General Meyer last week issued a fraud order against the Globe Gem Co., and the Scott Collection Agency of Lonsdale, R. I. The Globe Gem Co. is charged with having advertised to give two heavy gold plated rings, set with pearls, etc., to persons selling a dozen boxes of its breath perfumes at 10 cents each. Postal inspectors who investigated the case reported that the rings were not as represented. When its agents delayed remittances the Globe Gem Co., operating as the Scott Collection Agency, undertook to make collections.

Major Sylvester, head of the Police Department here, has sent out a descriptive circular asking for the arest of two employes of jewelry stores of this city, who are wanted to answer charges of grand larceny. The men's names are Leon Krooler, 25 years old, formerly employed by A. O. Hutterly, 723 7th St., N. W., who disappeared with two watches belonging to Mr. Hutterly and Harry Klamnovitz, also known as Klam, Davis, and under other names, 28 years old, against whom a charge is lodged by Louis Cohen, 613 Seventh St., N. W., who claims that he took a number of watches and several articles of jewelry

Philadelphia.

R. W. Ewing has sold his jewelry store in West Grove and has gone to Texas to locate.

Louis Stern, of L. Stern & Co., who makes his headquarters in this city, was at the factory in Providence all of last week, looking after work for the Christmas trade.

Louis Sickles, of M. Sickles & Sons, spent a few days, last week, in New York on business. John Bair, of the jewelry factory of the firm, was married last Wednesday.

An involuntary bankruptcy petition was filed Monday against E. E. Sanborn & Son, 1942 Callowhill St. It is reported that Mr. Sanborn has not been at his office for several weeks.

I. A. Deisher, a prominent retail jeweler of Reading, Pa., was one of the delegates, last week, to the Congress of the Anti-Vaccination League held in this city and attended by prominent anti-vaccinationists from all parts of the country.

Louis Spoerhase, 1078 Lancaster Ave., is making extensive alterations to his store, especially with the view of adding increased space in the rear. Mr. Spoerhase owns the property and yearly has improved it so that at present it is one of the handsomest store properties in West Philadelphia.

William C. Green, of Robert C. Green's Son, Pottsville, was in the city, Saturday to Monday, coming down, as is his yearly custom, to witness the Penn.-Indian football game. Mr. Green was the guest of L. P. White, whom he accompanied to Franklin Field in the latter's automobile.

The will of the late Charles E. Lewis, 4600 Frankford St., Frankford, who was perhaps the best-known retailer of that section of the city, was admitted to probate, last week, by Register of Wills Irwin. He apportions his estate solely among members of his family. The business is being continued by the family for the present at the old stand.

As the special guests of L. H. Eisemlohr, a member of the Jewelers' Club, 25 of the most prominent and influential members of the club went with him, Saturday, at noon, to the Eagle Club, of Charlestown, Md., in which Mr. Eisemlohr is prominent, to remain over until Sunday and to fill in the time gunning, fishing and having a good time generally.

Bonwit, Teller & Co., a new concern, will operate a large store at the southwest corner of 13th and Chestnut Sts., in this city, before the holidays. The firm will carry merchandise for retail such as is usually carried by a department store, but will also carry jewelry, especially gold and silver buckles, pins, brooches, cuff buttons, silver mesh bags, etc.

Among the visitors to this city's trade, last week, were the following: A. T. Johnson, Smyrna, Del.; H. B. Shanely, Quakertown, Pa.; J. A. Deisher, Reading, Pa., and an officer of the Pennsylvania Retail Jewelers' Association; John MacPherson, Mauch Chunk; Roland Oliver, accompanied by Mrs. Oliver, of Burlington, N. J.; J. W. Parrish, Newark, Del.; R. W. Quicksall, Mt. Holly, N. J.

Poland Bros., retail jewelers, 4347 Main St., Manayunk, this city, are to be incorporated as retail jewelers, Nov. 16, under the name of Poland Bros., Inc. The firm is made up of Abraham L., Meyer D. and Fannie Poland. Formal application for the granting of articles of incorporation was made last week. Poland Bros. have long been established in business in Manayunk, where they have a large and attractive store.

The Philadelphia Jewelers' Club will have a special wire in its club headquarters, 1228 Chestnut St., election night, next Tuesday. Returns will be announced as soon as received. Throughout the day and election night the club house will be open to its members and their friends, for whom special entertainment and refreshments will be provided. The club expects the trade to take full advantage of its hospitality on election night.

A. Austin Wilmot, aged 33 years, formerly employed as a salesman for Klopfer Bros., proprietors of the J. Castleberg Jewelry Co., instalment dealers, in the Mint Arcade building, was sentenced, last week, to one year in the Eastern Penitentiary for the embezzlement of about $500 worth of diamonds and jewelry from his employers. Albert Aarons, of the firm of Wessles & Aarons represented Klopfer Bros. The prosecution was made largely because of the desire of the jewelers to make of Wilmot's offense an object-lesson to other young men entering into the employ of jewelers who do likewise.

H. J. Limeburner, president of the Business Men's Association of Pennsylvania, and a prominent optician, declares that 271 candidates for the State Legislature, have been pledged to repeal the Mercantile Tax Law and that more than 40,000 merchants have indorsed the struggle for the law's repeal. Nearly all retail jewelers, both large and small, have always complained of the law collecting one mill on the dollar on the amount of business done by the merchant. It is not entirely because of the tax, but because of the publicity it gives the affairs of the merchant that it is objected to. The Bailey, Banks & Biddle Co. vainly tested the constitutionality of the law.

The huge clock on the City Hall tower, the largest in America and over 500 feet above the street surface, got a cranky spell on it again last week and stopped. The damage was soon repaired, but it afforded opportunity for wits to make funny comments and for newspapers to give the mammoth clock a scolding for throwing people off in their schedules. Joseph Gaskill and E. Hammett now have full charge of the great timepiece. A little disturbance in the diaphragm of the master appliances is attributed to be the cause of the clock's stoppage. However, in justice to the makers, it may be said that the clock is an admirable timekeeper, and only rarely goes wrong.

Breitinger & Sons, a new corporation, announce the purchase of the old established business conducted for 31 years under the name of Breitinger & Kunz, wholesale and retail dealers in watches, clocks and jewelry at 37 and 39 N. 9th St. Following the death of Mrs. R. Kunz, recently, the old concern was liquidated and G. C. Kunz, her son, sold out the Kunz interests in the concern. Shortly before Mrs. Kunz's death she sold out all her stock in the American Cuckoo Clock Co., of which the old members of the firm of Breitinger & Kunz were the founders, and young Mr. Kunz has accordingly no longer any connection with or interest in either concern.

John Van Dusen, of Van Dusen & Stokes Co., has returned from a five months' trip abroad, in the course of which he circled the world. This was his annual visit to the markets of the Old World in search of rare gems, unique jewelry, valuable antiques and Oriental curios, of which his firm makes a specialty. He journeyed west by way of San Francisco, visiting Honolulu, and spent a month in Japan, where he made extensive purchases of the latest patterns in Japanese goods, and in China, where he made large purchases of jade. He next visited India, and while in Ceylon made purchases of sapphires, rubies and cat's-eyes, one of the latter being a beautiful stone weighing 13¾ carats and of the finest grade. Mr. Van Dusen states that the pearl fisheries at Ceylon, which have been controlled by the English Government and worked by them for a long period, were sold two years ago to a syndicate, which has not allowed any fishing for pearls since that time, and it is still uncertain when fishing will be resumed, as the purpose of the suspension is to build up the pearl fisheries. He next visited Egypt, Constantinople, Smyrna, Athens and finally Italy, and at Naples invested largely in coral.

Harrisburg, Pa.

Miss Theresa Lowengard, daughter of the late pawnbroker, was wedded, Oct. 19, to S. B. Simon, Newark, N. J. They took a southern bridal trip.

Charles Blenheim, an alleged traveling salesman, who about one month ago swindled a number of York merchants out of small sums by means of worthless checks, was sentenced, last week, to serve nine months in jail.

A party of Japanese merchants, who desired to secure a license to open a jewelry, novelty and bric-à-brac store in York, were told by the authorities that it would cost them $100 per month. They will not open the store in York, and the home merchants are vastly pleased in consequence.

Merchants along Market and 3d Sts., including a number of jewelers, have signified their willingness to accept the terms of the Harrisburg Light, Heat & Power Co. for a continuous system of outdoor electric lighting along their business places, which will illuminate these two thoroughfares quite brilliantly.

Seven years in the Eastern Penitentiary was the sentence imposed on Frank McCarthy, who pleaded guilty, last week, to the charge of robbing May's jewelry store in York. Harry Mann was found guilty on a similar charge and sentenced to four years in the penitentiary, while David Seager was found guilty of receiving stolen goods and sentenced to three years in the penitentiary. McCarthy turned state's evidence, and testified against Mann and Seager, also charged with the crime. Charles Beaver, who, it is alleged helped commit the robbery, is at present a fugitive, having jumped his bail.

News Gleanings.

Albert L. Walker, Faulkton, S. Dak., returned from an eastern trip last week.

G. N. Hadley, formerly of Frederick, Okla., has moved his entire stock to Grandfield, Okla.

A brick building, 25x50 feet, is being erected at Pullman, Wash., to be occupied by L. B. Miller, a jeweler.

Salomon Spitz, Sante Fe, N. Mex., has just returned from an extended trip to the buying centers in the east.

J. W. Mathis, who succeeds F. B. Sweet & Co., Marshall, Minn., has renovated his store and put in a new stock.

C. D. Trott, Duluth, Minn., has moved from 5 W. Superior St. to 20 E. Superior St., where he has more commodious quarters.

Herbert O. Hanson, who has been engaged in the jewelry business at Superior, Wis., expects to open a store in Spokane, Wash.

The store of Ben. F. Lavalley, Reynolds, N. Dak., was entered by burglars recently. Jewelry worth $1,500 and $70 in cash were taken.

Thos. Morris, Crookston, Minn., has moved into his new building on 2d St. The building has an enameled white glazed brick front.

Three men were arrested at Sheridan, Wyo., recently, suspected of being the men who robbed the store of F. W. Stein at Miles City, Mont.

C. G. Swanson, Parker, S. Dak., has sold a half interest in his jewelry business to Wm. Marxen. The firm is now known as Swanson & Marxen.

M. Glavins & Co., jobbers in plated jewelry and novelties, have moved from 316 Josephine St., to more comfortable quarters at 508 Nassau block, Denver, Colo.

J. E. Geiwitz, La Crosse, Wis., has moved to the opposite side of the Hoeschler store. In his new quarters he has additional space and better accommodations for his stock.

A dispatch from Barboursville, Ky., last week, stated that the fire which destroyed a complete block in that town Oct. 14 had caused damage to the amount of $500 to the Shannon Jewelry Store.

As the changes in the First National Bank block of Rochester, Minn., will not be made until next Spring, J. B. Blickle, of that place, will remain in his present location during the Winter.

L. E. Hubbard, Park City, Utah, and W. T. Denn & Co., Nephi, Utah, have formed a co-partnership under the firm name of the Hubbard-Denn Co., to open a jewelry store at 59 E. 3d South St., Salt Lake City, Utah.

Louis Hunziker, Pendleton, Ore., vigorously denies a previously published report that he disposed of his business at that place. Mr. Hunziker is actively engaged in business at Pendleton at the present time and has no intention of selling out.

After breaking the show window in the store of E. M. Frost, 201 E. Fayette St., Syracuse, N. Y., Albert Collins, a negro, grabbed a quantity of jewelry, but was captured before he could escape. The man pleaded guilty later and was sentenced to 10 months in the penitentiary.

The John J. Lange Jewelry Co., Racine, Wis., has moved into its newly furnished store at 507 Sixth St. Mr. Lange started in business at that place 15 years ago, on State St., where he had a small store. Three years afterward he moved to larger quarters in Sixth St., where he remained for 12 years.

Capt. E. R. Cook, of Cook & Jaques, a well known Trenton, N. J., jeweler, celebrated his 77th birthday, Wednesday last, and the *Trenton Gazette* took this occasion to publish a long sketch of Capt. Cook's career, together with a half-tone portrait of the jeweler.

Charles W. Wilcox, Milford, Mass., Oct. 20, celebrated the 42d anniversary of the founding of the business which he now conducts at 138 Main St., that city, and the occasion was the subject of many congratulatory messages to him and a note in the local paper giving a sketch of his career.

Ralph Tobin, of the firm of Tobin & Canham, Springfield, Ill., was married Oct. 22 to Miss Ellen Jones, of Rochester, N. Y. Rev. T. F. Hartment, of the First M. E. Church, of that city, officiated. After a wedding trip in the west, Mr. and Mrs. Tobin will make their home at 702 S. Glenwood Ave., Springfield, Ill.

It is reported that J. D. Croom, Charleston, S. C., formerly of Macon, Ga., is in bankruptcy. Mr. Croom, prior to going to Macon, was at Fort Valley. He carried a rather cheap stock, but a large one, and was well regarded in the jewelry markets of Chicago and New York, where his principal creditors have been in the past.

Burglars, on the evening of Oct. 19, broke into the jewelry store of Robinson & Son, Springfield, Mass., and stole about $380 worth of stock. Entrance was gained through a rear window which had been opened by means of a jimmy. Among the plunder are 14 fountain pens, seven gold ring mountings, several belt buckles, etc.

C. H. Hooten, Tonopah, Nev., is exhibiting a large emerald, which he claims to have found in Death Valley. He also has some smaller uncut emeralds which he says he found in the valley, but he refuses to state just where they were discovered. George F. Blakeslee, a Tonopah jeweler, has examined the stones and pronounces them excellent specimens.

A woman who is said to be a physician, and who gave the name of Miss C. L. Silliman of New York, was arrested Thursday night in Washington, D. C., charged with stealing souvenir spoons. After she was taken into custody the fact was brought out that a number of jewelry and bric-a-brac stores had made complaints that the woman had jewelry and other articles sent to hotels where she could not be found. The police believe that the prisoner is slightly deranged and decided to keep her under observation for several days.

Judge Kirby recently handed down a decision in an interesting injunction suit brought by Fred E. Stevens against County Clerk Gabhardt, which involved the scope of a pawnbroker's license. Stevens, who conducts a jewelry and pawnbroker's shop on 6th St., insisted that his license permitted him to sell pistols and firearms, whereas the county clerk insisted that he should pay $100 for a license to sell these articles. Judge Kirby decided that the pawnbroker's license permitted him to handle such firearms as regularly came to him in the course of his business, and that he did not need an extra license to do so.

A. Thoma & Sons, Piqua, O., will celebrate the 70th anniversary of the founding of this firm to-day, to-morrow and Friday by a holiday opening and reception at their store. The event, which is one well worthy of commemoration, has excited no little interest at Piqua and the members of the firm are already in receipt of many messages of felicitation and congratulation. The store has been especially decorated for the reception of customers and souvenirs will be given during the three days. Altogether, it will be one of the most notable occasions in the history of the firm since the business was established in 1838.

The corporate name of F. J. Day & Co., Duluth, Minn., has been changed to Bagley & Co. There has been no change made in the policy or personnel of the company. The president and treasurer is Cassius H. Bagley; vice-president, Mrs. F. D. Day; secretary, George C. Spaulding. C. H. Bagley has been associated with the concern for 18 years and was admitted to active partnership in 1894, when the firm name became F. D. Day & Co. Mr. Bagley has been managing head of the firm for two years prior to and ever since the demise of Mr. Day, in 1890. The establishment at 315 W. Superior St. has been undergoing alterations which necessitated a temporary removal, but the concern is now reinstated in the old quarters. The improvements which have been made make the store one of the most attractive in the northwest.

Recent Decisions by General Appraisers on Jewelry and Kindred Lines.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on jewelry and kindred lines, have been announced in the last week as follows:

Goldstones.—Protests of Albert Lorsch & Co. (New York). Opinion by Sharretts, G. A. Protests sustained as to goldstones. G. A. 6089 (T. D. 26555) followed.

Hat Pins.—Protest of Mills & Gibb (New York). Hat pins were held dutiable as manufactures of the component of chief value, as claimed by the importers. T. D. 28391 followed.

Toy Necklaces.—Protests of Henry Buss & Co. *et al.* (New York). Protests sustained as to toy necklaces. G. A. 6658 (T. D. 28391) followed.

Jewelry—Ornaments—Toys. — Protest of Geo. Borgfeldt & Co. (Baltimore), protest of John D. Gluck & Son, protests of M. Goldberg *et al.*, protests, etc., of Isaacs, Vought & Co., protest of H. Nordlinger's Sons, protests, etc., of Albert Lorsch & Co., and protests, etc., of Strauss Bros. & Co. (New York). These protests related to various articles, such as pins, ornaments, necklaces, fan chains, etc., most of which were classified as jewelry and which the importers contended were dutiable as toys, imitation precious stones, precious stones, or according to the component material of chief value. These contentions were sustained as to various items in accordance with repeated decisions of the Board.

INDEX TO ADVERTISEMENTS.

Adams, T. W., & Co. ... 41
Aikin-Lambert Co. ... 120
Allsopp Bros. ... 41
Allsopp & Allsopp ... 36
Alvin Mfg. Co. ... Inside front cover
American Gem & Pearl Co. ... 74
American Platinum Works ... 128
American Swiss Watch Co. ... 115
American Watch Case Co. ... 110
Archibald-Klement Co. ... 48
Arizona Turquoise Mines Co. ... 74
Arnstein Bros. & Co. ... 64
Arnstine Bros. Co. ... 13
Austin, John, & Son ... 57
Austin & Stone ... 33
Bagg & Co. ... 70
Ball, Webb C., Watch Co. ... 114
Barber Jewelry Mfg. Co. ... 45
Bassett Jewelry Co. ... 57
Bates & Bacon ... 32
Bauman, L., Jewelry Co. ... 90
Bawo & Dotter ... 124
Bek, Ernst Gideon ... 26
Belline & Glasser ... 38
Benedict & Warner ... 72
Berge, J. & H. ... 128
Bergen, J. D., Co. ... 34
Bigney, S. O., & Co. ... 6
Bishop, R. W. ... 46
Blackinton, R., & Co. ... 29
Blackinton, W. & S., Co. ... 25
Bonnist, D. ... 47
Borrelli & Vitelli ... 76
Boss & Baldwin Co. ... 53
Bowden, J. B., & Co. ... 41
Bowler & Burdick Co. ... 110
Bradley Polytechnic Institute ... 110
Breslavsky Bros. ... 120
Briggs, D. F., Co. ... 30
Briggs & Dodd ... 53
Bruetscher, Wm. ... 41
Bulova, J., Co. ... 46
Carter, Howe & Co. ... 39
Chatham National Bank ... 84
Chopard Freres Co. ... 22
Cincinnati Gold & Silver Refining Co. ... 128
Codding & Heilborn Co. ... 55
Cottle, S., Co. ... 42
Crees & Court ... 55
Crohn, M. ... 44
Cross & Beguelin ... 82
Crossman Co. ... 76
Crouch & Fitzgerald ... 122
Day, Clark & Co. ... 38
Deacon, Louis J. ... 74
Dederick's, James H., Sons ... 126
Delamothe Distributing Co. ... 23
De Simons, F., & Son ... 54
Didisheim, Hipp., & Bro. ... 115
Dixon, Wm., Inc. ... 127
Doran, Bagnall & Co. ... 51
Dorflinger, C., & Sons ... 122
Dubois Watch Case Co. ... 113
Dueber-Hampden Watch Co. ... 10
Dunn, T. J., Co. ... 122
Durand & Co. ... 38
Durgin, Wm. B., Co. ... 17
Eichberg & Co. ... 74
Eisenmann Bros. ... 72
Elgin National Watch Co. ... 104
Ernst, Milton L. ... 39
Fahys, Joseph, & Co. ... 3
Fairchild & Co. ... 48
Fontneau & Cook Co. ... 12
Foster, Theodore W., & Bro., Co. ... 60
Freund, Henry, & Bro. ... 35
Garreaud & Griser ... 54
Gillette Sales Co. ... 59
Goodfriend Bros. ... 70
Gorham Co. ... 80
Griffoul, August ... 126
Hagstoz, T. B., Ltd. ... 127
Hammel, Riglander & Co. ... 8
Handel Co. ... 122
Harris & Harrington ... 115
Harrison, W. W., Co. ... 58
Hedges, A. J., & Co. ... 40
Hedges, Wm. S., & Co. ... 72
Heller, J. W. ... 50
Heller, L., & Son ... 68
Henckel, G. A., & Co. ... 48
Herpers Bros. ... 120
Hetzel, Chas. A., & Son Co. ... 44
Hicks', W. S., Sons ... 46
Himalaya Mining Co. ... 78
Hodenpyl & Walker ... 72
Hold-On Clutch Co. ... 50
Hooper, H. J., & Co. ... 92
Hraba, Louis W. ... 120
Hull Bros. Umbrella Co. ... 102
Hutchison & Huestis ... 54
International Silver Co. ... 16, 19, 20
Irons, Joseph ... 100
Jacot Music Box Co. ... 128
Jeanne, F. A. ... 76
Johnston, Chas. A. ... 47
Juergensen, Jules ... 114
Juergens & Andersen Co. ... 88
Kahn, L. & M., & Co. ... 64
Kaufer, Krengel Co. ... 44
Kaufman, Louis, & Co. ... 47
Keller Jewelry Mfg. Co. ... 40
Kelly & Stelnman ... 122
Kent & Woodland ... 38
Kerr, Wm. B., Co. ... 21
Ketcham & McDougall ... 52
Killam & Co. ... 114
Kirby, H. A. ... 82
Kohlbusch, Herman, Sr. ... 120
Kohn, Alois, & Co. ... 46
Kohn & Co. ... 49
Kreis & Hubbard ... 122
Krementz & Co. ... 37
Kronheimer & Oldenbusch Co. ... 50
Krower, Leonard ... 28
Larter & Sons ... 62
Layman & Strans Co. ... 43
Lederer, S. & B., Co. ... 50, 54
Lee-Dodd Co. ... 44
Lehmann, E. A., & Co. ... 46
Lelong, L., & Bro. ... 126
Le Roy Mfg. Co. ... 43
Lewy & Cohen ... 44
Lisner, D., & Co. ... 78
Lissauer & Co. ... 74
Lorsch, Albert, & Co. ... 64
Lowe, Edwin, & Co., Inc. ... 47
Lyons, C. D., Co. ... 32
Maintien Bros. & Elliot ... 52
Market & Fulton National Bank ... 84
Mead, M. A., & Co. ... 114
Mercantile National Bank ... 92
Merrill Bros. Co. ... 94
Merrill, S. K., Co. ... 52
Miller, Fuller & Whiting Co. ... 56
Morais, A. J. ... 47
Mount & Woodhull ... 70
Myers, S. F., Co. ... 47
National Colortype Co. ... 128
New England Watch Co. ... 108
New Haven Clock Co. ... 102
New York Tortoise Shell Co. ... 50
Nissen, Ludwig, & Co. ... 70
Noel, Rudolph, & Co. ... 66
Occidental Gem Corporation ... 68
O'Connor, A. E. ... 54
Omega Watches ... 113
Oneida Community, Ltd. ... Outside back cover
Oppenheimer Bros. & Veith ... 66
Oppenheimer, H. E., & Co. ... 72
Oskamp-Nolting & Co. ... 48
Osmers, Dougherty Co. ... 45
Osmun-Parker Mfg. Co. ... 38
Ostby & Barton Co. ... 14
Papazien, A. D. ... 46
Patterson & Starke ... 74
Penfold, Wm. C., Co. ... 112
Penn. Smelting & Refining Works ... 127
Potter & Buffinton Co. ... 51
Prior, Charles M. ... 126
Providence Stock Co. ... 96
Pryor Mfg. Co. ... 46
Racine, Jules ... 114
Randall, C. Ray, & Co. ... 31
Ranlett & Lowell Co. ... 52
Reichheim, E. P., & Co. ... 120
Reid, T. R. ... 88
Renziehausen, W. F., & Co. ... 127
Revell, A. H., & Co. ... 124
Rice's, Bernard, Sons ... 124
Richards, W. E., Co. ... 94
Richardson, Enos, & Co. ... 42
Robbins, Chas. M., Co. ... 58
Roger Williams Silver Co. ... 26
Rogers, Lunt & Bowlen Co. ... 27
Rohrbeck, John E. ... 48
Rothschild Bros. & Co. ... 45
Roy Watch Case Co. ... 110
Rudolph & Snedeker ... 114
Rumpp, C. F., & Sons ... 128
Sadler, F. H., Co. ... 30
Saunders, Meurer & Co. ... 72
Scharling & Co. ... 48
Schiff, M. ... 49
Schlehr, Louis G. ... 46
Schwitter, F. & F. J. ... 110
Sessions Clock Co. ... 115
Shanley, B. M., Jr., Co. ... 39
Shepard Mfg. Co. ... 31
Simpson, Hall, Miller & Co. ... 19, 20
Sloan & Co. ... 36
Smith, Alfred H., & Co. ... 68
Smith, Frank W., Co. ... 29
Smith, Wm., & Co. ... 53
Snow & Westcott Co. ... 42
Solidarity Watch Case Co. ... 35
Spencer, E. L., Co. ... 53
St. Louis Watchmaking School ... 110
Star Watch Case Co. ... 9
State Bank ... 84
Steiner, Louis ... 126
Stern Bros & Co. ... 76, inside back cover
Sternau, S., & Co. ... 27
Street, Geo. O., & Sons ... 41
Sussfeld, Lorseh & Co. ... 124
Swartchild & Co. ... 55
Tavannes Watch Co. ... 128
Thomas, Seth, Clock Co. ... 111
Tilden-Thurber Co. ... 24
Title Guarantee & Trust Co. ... 84
Trout, Charles L., & Co. ... 44
Untermeyer-Robbins Co. ... 86
Urich, S. ... 120
U. S. Smelting & Refining Works ... 127
Van Dam, Eduard ... 66
Van Dusen & Stokes Co. ... 33
Wachter Mfg. Co. ... 112
Wagner Comb Mfg Co. ... 96
Waite-Thresher Co. ... 56
Waldron & Carroll ... 51
Waltham Clock Co. ... 100
Waltham Watch Co. ... 106
Ware, Arthur W. & Co. ... 55
Washburn, C., Irving ... 45
Waterman, L. E., Co. ... 126
Weidlich, Wm., & Bro. ... 49
Weizenegger Bros. ... 45
Wells, Chester H. ... 48
Wendell & Co. ... 7
Western Watch Case Mfg. Co. ... 112
Wheeler, Hayden W., & Co. ... 66
Whiting, F. M., & Co. ... 18
Whiting Mfg. Co. ... 15
Whiting & Davis ... 28
Wightman & Hough Co. ... 34
Williams, A. L., & Co. ... 48
Wittnauer, A., Co. ... 115
Wodiska, Julius ... 47
Wolcott Mfg. Co. ... 11
Wolfsheim & Sachs ... 49
Wollstein, L. & M. ... 127
Wood, J. R., & Sons ... 4, 5
Zarembowitz, A. ... 126

Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCHMAKER, jeweler and single stone setter. Samuel Maier, 180 Forsyth St., New York.

DIAMOND SETTER, young man, 22 years, six years' experience. A. Olson, 73 2d St., Brooklyn, N. Y.

EXPERIENCED watchmaker, 30, German, desires position; can engrave. Wm. Hemper, 1121 Elm St., Cincinnati, O.

ENAMELER, first class man, fast worker; emblems, silver or jewelry. Cecil H. Sherman, 2457 Garnet St., Philadelphia, Pa.

POSITION as saleslady in first class jewelry or silverware house; fully familiar with the business. "Saleslady, 670," care Jewelers' Circular-Weekly.

YOUNG MAN, 18 years of age, wishes position in wholesale jewelry house; can furnish A1 references. "C. X., 675," care Jewelers' Circular-Weekly.

YOUNG MAN, 25 years old, wishes position as salesman or stock clerk in wholesale house. Address "K. S., 662," care Jewelers' Circular-Weekly.

EXPERIENCED watch material and jewelry salesman, eight years' training; New York City or out of town. "Nemo, 660," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, with three years' experience in watch repairing, wishes to finish watchwork under good workman. Address J. C. Embke, Arcadia, Nebr.

WANTED, situation as salesman in a first class house; suited for handling high class trade; best of reference. Address "U., 608," care Jewelers' Circular-Weekly.

WANTED, a position as optician, engraver and salesman; A1 references; New York State preferred. Address "H. L. R., 601," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER, 30 years' experience at the bench, desires to make a change; salary, $25 per week. "Watchmaker, 646," care Jewelers' Circular-Weekly.

OPTICIAN and jewelry salesman, 11 years' experience in the jewelry business, desires a change; own trial case; A1 references. Monroe Harris, Macon, Ga.

A1 WATCHMAKER and salesman, plain engraver, open for position at $30 per week until Jan. 1, longer if wanted. A. A. Dunagan, Colorado Springs, Colo.

POSITION WANTED by a first class watch repairer, capable of taking charge of repair department. Address "R. W. S., 617," care Jewelers' Circular Weekly.

ENGRAVER and refractionist of ability and experience, wants position in the west; 20 years' experience; age 36 years. "Z., 650," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker will be open for position after Jan. 1; 15 years' experience and best reference. Address "B., 599," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, good engraver and salesman, honest and reliable, wants a steady position; reference. Address "C. C., 590," care Jewelers' Circular-Weekly.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 186," care Jewelers' Circular-Weekly.

AN EXPERIENCED modeler desires position or will execute and furnish models of original designs for jewelry and silverware. "M., 356," care Jewelers' Circular-Weekly.

SITUATION WANTED as assistant watchmaker, clock repairer and salesman, by young man; no cigarettes or booze. Address "C. C. C., 620," care Jewelers' Circular-Weekly.

FIRST CLASS watch and clock repairer, light jewelry repairing, wishes steady position at once; 16 years' experience; A1 reference. "R., 600," care Jewelers' Circular-Weekly.

ENGRAVER; general letter and monogram engraver desires position; samples on request; can assist on jewelry repairing. L. Lowry, 108 Bleecker St., Gloversville, N. Y.

SALESMAN, 12 years with last house, wants manufacturer's line of jewelry for Chicago, St. Louis, Kansas City, etc.; reference. Z. Flomerfelt, 520 Olive St., St. Louis, Mo.

WANTED, a position with first class house as first watchmaker, engraver and salesman, whose wages will be according to ability. Address "D.," care P. O. Norling, Galva, Ill.

COMPETENT stenographer and typewriter, four years' experience, rapid and accurate, desires position in wholesale jewelry office. "B. P. L., 621," care Jewelers' Circular-Weekly.

FIRST CLASS manufacturing and jobbing jeweler wants permanent position; accustomed to fine store work. Apply Rosenthal, care Greenwald & Adams, jewelers, Tucson, Ariz.

WANTED, a line of jewelry on commission to call on general stores by a man of experience; pays his own expenses; good reference. Address 825 Hutchins Ave., Avondale, Cincinnati, O.

ASSISTANT watchmaker, clock and jewelry repairer, capable of waiting on fine trade, wishes permanent position; can furnish references. "R., 624," care Jewelers' Circular-Weekly.

PERMANENT POSITION wanted by a retail salesman of ability, willing to go out of town; A1 references. Address *Ridgewood Times*, St. Nicholas and Myrtle Aves., Brooklyn, N. Y.

JEWELER, a first class, all around man in new work, jobbing, settings, gilding, desires the trade of a first class store; best references and security. "F. B., 686," care Jewelers' Circular-Weekly.

WANTED, a position for a young man now employed by me as shopman, who is worth more money than my business will afford. Address "P. G., 628," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly experienced in the jewelry business, desires position in same line where advancement keeps pace with ability; A1 references. Winter, 312 Stockton St., Brooklyn, N. Y.

WANTED, position in retail jewelry store as salesman and would assist in watchwork, am also an optician; good estimator on repairs; New York reference. "R. T., 653," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, experienced and reliable on all kinds of work, wants position in New York or Brooklyn; A1 reference; salary not less than $22. "A. P., 557," care Jewelers' Circular-Weekly.

ENGRAVER, salesman, window dresser and useful young man desires permanent position out west with growing concern; salary, $18; unquestionable references. Walter Holh, 340 E. 83d St., New York.

STRICTLY first class manufacturing and jobbing jeweler, A1 diamond setter; rare chance to get good steady man; only those offering permanent position need answer. Address "Jeweler," P. O. Box 806, El Paso, Tex.

ENGRAVER and salesman, young man, good workman, with first class references, desires a position with a reliable store; six years' experience. Address E. W. King, 629 Golden Gate Ave., San Francisco, Cal.

SALESMAN for south or middle west, 10 years' experience with prominent manufacturers, open Jan. 1 for first class line; large acquaintance and unquestioned references. "Y., 586," care Jewelers' Circular-Weekly.

BY FIRST CLASS watchmaker, jeweler, optician and plain engraver, all around man; competent on high grade watches, familiar with railroad inspection; good reference. "V. S., 569," care Jewelers' Circular-Weekly.

WANTED, for Pacific coast territory, on a commission basis, a popular priced line suitable for the jewelry and department store trade; first class references. Address "H. M., 681," care Jewelers' Circular-Weekly.

WATCHMAKER, 35 years' experience, also optician, jeweler and salesman, wants position in New York City only; capable of taking care of whole establishment; best reference. "I., 682," care Jewelers C'ircular-Weekly.

WANTED; young man, experienced jewelry salesman, desires chance to represent manufacturer locally or for New England; will start low to get opening; best of references. Address "V. F. C.," 6 Tremont St., Boston, Mass.

TRAVELING SALESMAN, thoroughly experienced in precious stones and jewelry, open for engagement with firm where attention to business will bring results; first class references. "Experienced, 661," care Jewelers' Circular-Weekly.

WATCHMAKER, young man, American, seven years' experience, desires permanent position; competent to do watch and clock repairing and also have ability to wait on trade; salary, $18 to start; best reference furnished. Address "D. K., 654," care Jewelers' Circular-Weekly.

GRADUATE refractionist and good jobbing jeweler, age 25, thoroughly experienced, can act as salesman, take in jewelry, watches and optical repairs, etc., desires position; references. "A. R., 419," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class watchmaker, optician and salesman; do plain engraving; prefer vicinity of Colorado or Texas; demand good salary; six years in present position; age 32, married. Address "F.," 704 G St., Salida, Colo.

FIRST CLASS designer on modern jewelry, practical, good diamond setter and experienced as salesman. "N., 619," care Jewelers' Circular-Weekly.

SALESMAN; a thoroughly experienced traveling salesman, age 25, acquainted with the first class jewelry trade throughout the United States, is open for engagement Jan. 1; excellent references. Address "G. Y., 680," care Jewelers' Circular-Weekly.

SALESMAN, 30 years old, 10 years' experience, best references, having a large following in middle west and east of New York, wants a diamond mounted or loose diamond line for Jan. 1; at present employed. Address "F. R., 570," care Jewelers' Circular-Weekly.

A GENTLEMAN, with an established trade in the central west, at present representing one of the large silver houses, is open to 1909 engagement in either the silver or jewelry business; can furnish strong line of references. "Traveler, 596," care Jewelers' Circular-Weekly.

YOUNG MAN, 17, excellent references, desires position in jewelry, silverware or watch house, where close attention to business and conscientious effort will be appreciated; only slight experience but anxious to learn. Address "R. H., 431," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, expert on complicated work, wants position to take charge of department or manage a store; 20 years' experience; salesman, window dresser, etc.; highest references from first class houses. Address "A. Z., 606," care Jewelers' Circular-Weekly.

YOUNG AMERICAN, fine business education, commanding appearance, thoroughly posted, 12 years' as workman and manager, accustomed to select trade, wants position; capable watchmaker, engraver, optician, fair jeweler, expert salesman; all tools, unquestionable references. Meyers, 258 W. 38th St., New York

YOUNG MAN desires position with stone, wholesale jewelry, silverware or watch house; no experience in the line; now holding a bank position; want to connect with house that will give me a fair chance of advancement in return for good, conscientious labor; can furnish best references. "Advancement, 666," care of Jeweler' Circular-Weekly.

WANTED, by young man, position as salesman, jewelry or kindred line, who has and can produce results; good connections throughout the middle west, south and Canada; wastes no time and has best recommendations. "T. R., 637," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN with a large acquaintance and first class trade in Pennsylvania, New York, Virginia, Connecticut, Massachusetts and New Jersey, will be open Jan. 1; now with jobbing house on Maiden Lane, New York, having been 14 years in this position; good reasons for changing and can furnish best of reference. Address "B., 659," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, high grade line of sterling silverware for middle west; established trade with fine jewelers. Address "I., 612," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

WANTED, for next season, one large or several small lines of plated and gold goods for jobbing and department store trade in the middle west; years of experience and well acquainted. Address "R. G. G., 527," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, a good, general engraver and jobbing jeweler. Kinsel & Petri, Columbus, Ga.

FIRST CLASS engraver; steady position; references required. S. Joseph & Sons, Des Moines, Ia.

WORKMAN wanted who can engrave; send samples of engraving and salary wanted. Ries & Armstrong, Macon, Ga.

WANTED, young man who is good on jewelry and clock work and can assist on watch wark. Chas. J. Dale, Plattsburgh, N. Y.

WANTED, at once, first class manufacturing jeweler and engraver; steady job to good man. Geo. Wettstein, Cedar Rapids, Ia.

WANTED, a good engraver, clock and jewelry repairer, at once; age 18 to 22 years. Address E. R. Whiting, Box 832, Pittsfield, Mass.

WANTED, watchmaker, optician and engraver, one who can sell; steady position to right man; wages, $20 per week. M. Rothstein, Johnstown, Pa.

WANTED, first class watchmaker and engraver; send reference and state salary in first letter. J. F. Krohme, 114 3d St., Clarksburg, W. Va.

WANTED, first class all around jobbing jeweler and fair engraver; healthy southern city; permanent. Fred Saul & Co., Chattanooga, Tenn.

WANTED, a good jewelry repairer who can engrave; good position for the right man. A. Walter's Sons, 155 Newark Ave., Jersey City, N. J.

WANTED, at once, first class watchmaker; state age, experience, give references and salary expected. "U. R., 673," care Jewelers' Circular-Weekly.

SALESMAN and clock repairer who can assist watchmaker; state experience, age, and give references in reply. Arthur M. Field Co., Asheville, N. C.

ENGRAVING quickly learned by the wonderful method of a French-American professor; 30 years' experience; evening classes. 30 E. 14th St., New York.

WANTED, in south, competent watchmaker and engraver, also good all around man, two men; position permanent. "South, 652," care Jewelers' Circular-Weekly.

WANTED, a jeweler and engraver; must give first class reference; a good position for the right man; will pay $25 per week. Write A. Mandelberg, Omaha, Nebr.

WANTED, at once, first class, all around watchmaker, jeweler, optician and engraver; good wages and steady job, no night work. E. G. Swezy, Goshen, N. Y.

WANTED, strictly first class watch repairer; give references and state salary expected; central Pennsylvania. Address "A. D., 635," care Jewelers' Circular-Weekly.

WANTED, watchmaker, one who can engrave; state wages expected and reference; permanent position to right man. "Competent, 396," care Jewelers' Circular-Weekly.

WANTED, first class engraver, watchmaker and salesman; send reference as to character in first letter; state salary expected. "C. D., 638," care Jewelers' Circular-Weekly.

WANTED, a good jeweler on repair work, who can also do engraving; fine steady position for man capable of waiting on trade. "A. H., 537," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker and engraver, competent as a salesman; fine and permanent position; references required. Call or write W. T. Achenbach, Glens Falls, N. Y.

WATCHMAKER for leading house in southern city; permanent and first class position for good man; state experience and references. "T. B., 672," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and engraver; permanent position, good salary; send sample of engraving and reference. Address Geo. S. Kern, 7 N. Meridian St., Indianapolis, Ind.

WANTED, at once, first class watchmaker and engraver; permanent position for right party; send sample of engraving, also references. Swope Nehf Jewelry Co., Terre Haute, Ind.

SALESMAN WANTED to take the Arnold safety razor as a side line to the jewelry and cutlery trade, for the west and south. Address The Arnold Safety Razor Co., Reading, Pa.

WANTED, at once, first class jeweler who can do watch work; permanent position; state salary and give references in first letter. Address "S., 486," care Jewelers' Circular-Weekly.

$30 A WEEK to competent watchmaker on railroad watches, who is also jeweler and engraver; state full particulars. Address J. L. Kerr, Cristobal, Canal Zone, Republic of Panama.

WANTED, salesmen with standing, covering eastern retail trade, to carry small line of specially thin reliable watches on commission. Address "K., 687," care Jewelers' Circular-Weekly.

WANTED, young man who can do good engraving and assist in jewelry store; must be honest and have best of habits; give experience and references. Address "Massachusetts, 678," care Jewelers' Circular-Weekly.

WANTED, salesman by manufacturing jeweler, making medium priced electroplated brooches, hat, scarf and belt pins, etc.; one who will take half or part interest preferred. "F. D., 676," care Jewelers' Circular-Weekly.

WANTED, young man to repair jewelry and clocks and do ordinary engraving, also assist at watch repairing; photo, reference, and state salary expected in first letter; position permanent. Address S. J. Rivoire, Monroe La.

WATCHMAKER who can engrave and is willing to wait at counter in town in western Pennsylvania; permanent position for good man; wages, $20 per week. Apply H. O. Hurlburt & Sons, 14 S. 10th St., Philadelphia, Pa.

WATCHMAKER, Nov. 1; must be first class; permanent position to right man; good pay; must own tools; send references, state age and experience in first letter, also what wages expected. H. E. Adams, Tampa, Fla.

COMPETENT watchmaker and engraver; permanent position and suitable salary to the right man; first class house; send copy of references from last employer, also sample of engraving. K. Falkenberg, Walla Walla, Wash.

AT ONCE, expert optician and assistant watchmaker, one who engraves preferred; a fine opportunity and steady job for progressive man; satisfactory reference must be furnished; state salary to start and how soon could come. "W. A., 641," care Jewelers' Circular-Weekly.

SALESMAN wanted by leading manufacturers of large and small high class sterling silverware; A gentleman with experience and trade in the important cities west of Pittsburg, as far as Kansas City. Please address in confidence, stating particulars and references. "T., 640," care Jewelers' Circular-Weekly.

HIGH CLASS, up-to-date combination man, must be expert watchmaker and optician; do not answer unless absolutely the best, and can furnish iron-clad references as regards honesty, integrity, etc.; state salary to start; permanent position to right party. Address "V. V., 546," care Jewelers' Circular-Weekly.

A 1 SALESMAN, by jeweler, for south and far west for coming season; good opportunity for man who has established trade; correspondence confidential. Address "F., 630," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, salesman for well known line of silver plated flat ware, for Minnesota, Iowa, Missouri and adjacent territory; applications will be considered only from those who have established trade in this territory and who are familiar with similar lines; state age, experience, salary wanted, references, etc. Address "Z., 591," care Jewelers' Circular-Weekly.

WANTED, young watchmaker and salesman, must have experience, good appearance, willing to work so as to take charge of branch store as soon as competent; also good engraver, young man with some experience on jewelry repairs; positions are for the south; apply office, 11 and 12 every day for one week. Payton & Kelley Co., Room 1501, 9-11-13 Maiden Lane, New York.

WANTED, by middle of January, first class watchmaker, engraver, optician, if jeweler still better; must be intelligent, aggressive, capable of managing store occasionally; unnecessary to work in all branches if by ability can increase business to justify additional help; middle west; state salary, former employers, married or single and other particulars. Address "L. H., 602," care Jewelers' Circular-Weekly.

WANTED, Jan 1, salesman to represent a leading eastern gold manufacturer to call on western jobbing trade; high class man only; probably the best open position of the season. Address "H., 540," care Jewelers' Circular-Weekly.

SALESMAN; Jan. 1, 1909, a manufacturing house, making the highest class of 14 karat gold jewelry, desires an active man well acquainted with the trade in the small cities of the middle west; only those who can give evidence of having produced results on this territory will be considered; jobbing house experience preferred; correspondence strictly confidential. Address "Results, 605," care Jewelers' Circular-Weekly.

LAPIDISTS wanted, for cabochon work only; good wages to competent men; also good chance for beginners. Himalaya Mining Co., 15-17-19 Maiden Lane, New York.

Business Opportunities.

FOR SALE cheap, to quick buyer, best optical practice in southern West Virginia; reason for selling, poor health. Address "P. O. Box 444, Bluefield, W. Va.

JEWELRY STORE in best locality in Florida; only jewelry store in county; splendid opportunity for right man. For particulars address Box 57, Bradentown, Fla.

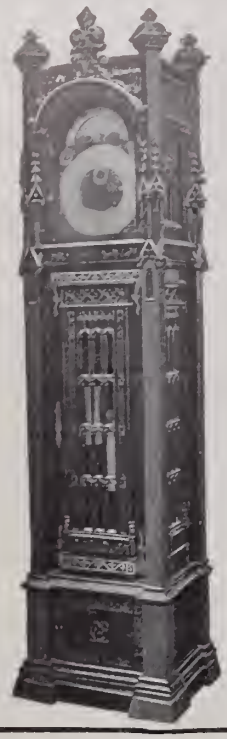
$1,000 WILL BUY first class gold and silver electroplating plant; established 10 years on John St., New York. Address "A., 658," care Jewelers' Circular-Weekly.

FOR SALE, jewelry, fixtures, tools, phonographs, optical outfit, invoice $1,400, will take $1,100; nearest jeweler 15 miles; everything new three years ago; a snap; bad health cause for selling. Box 285, Oxford, Ia.

$1,000 BUYS jewelry store, stock, fixtures and safe in San Francisco; good chance for watchmaker and jeweler; bench work, $350 a month; rent, $35; good reason for selling. "X. C., 657," care Jewelers' Circular-Weekly.

JEWELER, a first class man with $1,000 cash, desires a partner with an established trade, also having models and small trade; good security given, also references if required. "H. F., 685," care Jewelers' Circular-Weekly.

(*Continued on page* 100.)



HALL CLOCKS

of nearly every style and description. The finest line we have ever placed on the market.

Our "Willard" is an extremely fine clock and the highest type of its kind.

Every first-class watch repairer should have one of our No. 13 Regulators. This clock has jeweled pallets and adjusted mercurial pendulum and is finely constructed throughout. We guarantee it to run, with proper care, within five seconds a month. The net price is from $100.00 to $123.00, according to style of case and circuit break, if desired.

Send for illustrated catalogue

WALTHAM CLOCK COMPANY

Office and Salesrooms, Waltham, Mass



JOSEPH IRONS
NEW YORK, N.Y.

For style and finish nothing surpasses

OUR GOODS

Business on this line good. Get in the swing. : : :

JOSEPH IRONS, Manager

Middletown Silver Co.

35 Maiden Lane New York City

Special Notices.

(*Continued from page 99.*)

BUSINESS OPPORTUNITIES.—Continued.

JEWELRY STORE, one window, finely equipped, west side theatrical district, New York City; good spot for practical watchmaker; sell with or without stock on account of sickness. Address "F. R., 643," care Jewelers' Circular-Weekly.

CASH FOR WATCHES, jewelry and diamonds; send them at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Chicago, Ill.

FOR SALE, one-half interest in an old, well established, paying jewelry business, located in a beautiful and healthy southern city of about 100,000 inhabitants; good opportunity for right man with from $12,000 to $16,000; reference. C. G. Alford & Co., 192 Broadway, New York, or P. O. Box 912, San Antonio, Tex.

I HAVE the dies and business; have you shop for sterling that can handle $30,000 more business per year? You make and bill the goods, I will send the business. "V., 460," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store, old established, in central Illinois, about 2,000 inhabitants; up-to-date stock of about $2,000 invoice; four towns within 10 miles; splendid chance for good watchmaker, also optician; absolutely satisfactory reasons for selling; write now for particulars and get the Christmas trade. Box 462, Delavan, Ill.

FOR SALE, jewelry store in western Pennsylvania town, population 10,000, manufacturing industries with a pay roll of about $145,000; best location in town; rent very reasonable; stock from $8,000 to $10,000, can reduce; good reasons for selling; will pay to investigate. Address "Q., 607," care Jewelers' Circular-Weekly.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

FOR SALE, half interest in an old, well established, big paying jewelry business located in a beautiful and healthy southwestern city of 20,000 or more population and good outside country to draw from; enjoying a fashionable trade with finest selected stock and fixtures; finest store in this section; business in A1 standing commercially as well as with its customers; made money during panic; finest opportunity for good, lively man with $15,000 to $16,000 cash; sickness cause for selling. Address "T., 317," care Jewelers' Circular-Weekly.

For Sale.

SAFE, largest made, fire and burglar proof, large double chests, cost $1,500, will sell for $400; get specifications; other sizes also. Ohio Safe Co., 905 Freeman Ave., Cincinnati, O.

DIAMONDS, cash bargains, all sizes; in ordering state whether absolutely perfect or slightly imperfect is wanted. Rubenstein Bros., diamond cutters, 14 Maiden Lane, New York; Telephone, Cortlandt, 1624.

FOR SALE, ¼ horse power, direct current, electric motor, perfect condition; De Zeng's refractometer, used but little, good as new for use; highest bid takes either; sold for want of use. T. H. Bowen & Co., Bridgeton, N. J.

Wanted to Purchase

WANTED, second hand trial case, also C. I. ophthalmometer; must be in good order; state lowest cash price; subject to examination. Box 251, Columbus, Miss.

WANTED TO BUY, De Zeng's refractometer in good order; write at once and give cash price; don't offer bad instrument. R. Knauss, 912 E. Main St., Richmond, Va.

To Let.

DESK ROOM or window space to let, fine light. Inquire Room 41, 68 Nassau St., New York.

PART of a very desirable office, with fine north and east light, suitable for precious stone business or manufacturer's representative; rent moderate. Room 48, 37 Maiden Lane, N. Y.

TO LET, fine room, large window, very suitable for office or shop, $21 a month; also fine, clear window, suitable for engraver or watchmaker, $8 a month. Inquire Room 802A, Frankel Bldg., 45-47 John St., New York.

UNEXCELLED furnished desk and safe privileges, also private partitioned office with rolltop desk, suitable for watchmaker, engraver, setter or stone broker. Inquire of Superintendent, Cockroft Building, 71 Nassau St., New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

IF

YOU WANT A POSITION
YOU WANT A SALESMAN
YOU WANT A WORKMAN
YOU WANT TO EXCHANGE
YOU WANT A PARTNER
YOU WANT TO SELL OUT
YOU WANT TO SELL TOOLS
YOU WANT TO LET A PLACE
YOU WANT ANYTHING

USE THE

Want Advertisements

of the

JEWELERS' CIRCULAR-WEEKLY

PATENT DEPARTMENT

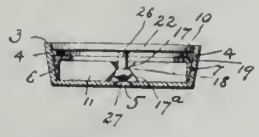
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUED OCT. 20, 1908

901,333. FINGER RING. JOHN E. FITZGERALD, Providence, R. I. Filed May 2, 1908. Serial No. 430,573.

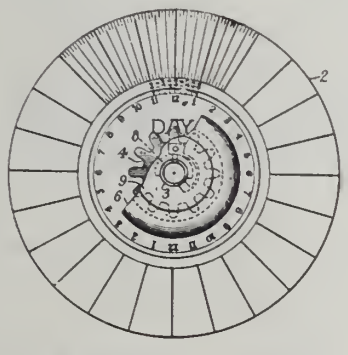
In a finger ring, the combination of a box or head; a signet plate having a central post with a ball at the extremity of said post; and two resilient locking bars extending in contact and par-



allel with each other, having central semi-circular locking seats, respectively, which register with each other, through which registering locking seats said ball is movable by pressure applied to the signet plate to confine said signet plate in a position flush with the outer rim of said box or head.

901,462. WATCHMAN'S TIME-REGISTER. ABRAHAM A. NEWMAN, Chicago. Filed Dec. 14, 1907. Serial No. 406,423.

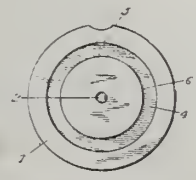
In a time-register, the combination of an engaging member having angular peripheral projections, adapted to be rotated by a clock-driven



arbor, a record dial having a central aperture provided with angular indentations corresponding in size and contour to the angular projections on the said engaging member, and means for securing the said dial in position on the engaging member.

901,487. ROLLER FOR WATCHES. JOSEPH SCHOOP, Springfield, Wis. Filed Aug. 14, 1907. Serial No. 388,480.

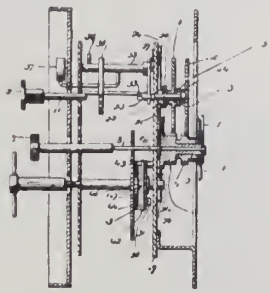
A roller having a circular groove in its face, a



transverse jewel hole extending into a part of said groove, combined with a ring adapted to seat in said groove, and provided with means to secure a jewel in the jewel hole.

901,737. ALARM-CLOCK. WILSON E. PORTER, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed June 8, 1908. Serial No. 437,342.

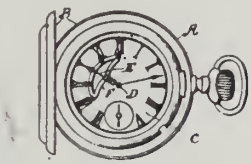
In an alarm-clock, the combination with a 12-hour time-dial which is utilized for setting the alarm, of an alarm-hand arranged concentrically



with the said 12-hour time-dial, means located at one side of the center of the said dial and operated by the time mechanism of the clock for releasing the alarm-mechanism of the clock once in 24 hours, and an alarm-setting mechanism also located at one side of the center of the dial and geared to the said alarm-hand.

901,822. ATTACHMENT FOR TIMEPIECES. FREDERICK PAQUETTE, Toledo, O., assignor of one-half to Fred Kuehn, Toledo, O. Filed Oct. 31, 1907. Serial No. 400,117.

An indicating attachment for watches and clocks comprising a plate having apertured lugs for the



reception of the hour hand thereof, set screws operating through said lugs to secure said plates, a curved band having spaced pointers, and radial arms extending between said plate and the ends of said band.

DESIGNS.

39,622. EMBLEM. LEONARD JAMES FOX, Cincin-

nati, O. Filed July 16, 1908. Serial No. 443,943. Term of patent 14 years.

39,623. FINGER RING OR SIMILAR ARTICLE. JOHN ANTHONY DE LUISI, Cincinnati,



O., assignor to himself and Merrick Linley Bates, Cincinnati, O. Filed July 20, 1908. Serial No. 444,549. Term of patent 14 years.

39,624. KNIFE, SPOON OR SIMILAR ARTICLE. GUSTAVE STROHHAKER, Wallingford, Conn., assignor to the International Silver



Co., Meriden, Conn. Filed June 18, 1908. Serial No. 439,258. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED OCT. 20, 1908.

Ser. No. **30,436.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) J. J. ELLIOTT & SONS, LTD., Clerkenwell, England. Filed Oct. 5, 1907.



Particular description of goods.—Clocks and watches.

Ser. No. **36,316.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) SPROEHNLE & Co., Chicago. Filed July 24, 1908.

TRIBUNE

Particular description of goods.—Watches.

TRADE-MARKS REGISTERED OCT. 20, 1908

70,931. WATCHES, WATCH CASES AND WATCH MOVEMENTS. AMERICAN-SWISS WATCH CO., New York.

Filed July 2, 1908. Serial No. 35,923. Published Aug. 18, 1908.

70,993. WATCHMAKERS' TOOLS. KENDRICK & DAVIS, Lebanon, N. H.

Filed June 17, 1908. Serial No. 35,438. Published Aug. 18, 1908.

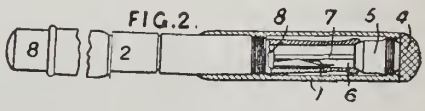
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF OCT. 6, 1908.

13,900. PENS. E. HAHN and A. EBERSTEIN, Berlin. June 15.

A fountain-pen 2 is provided with a cap 1 having a distinctively colored end 4, so that the position of the nib can be recognized when the holder is closed. The end 4 may be interchangeable, when it can be varied according to the color of the ink



employed. If the pen is provided with a nib which is withdrawn into the holder when not in use, the end 4 carries a plug 5 to close the mouth of the sleeve 6, and a pin 7 to prevent the displacement of the pen handle 8.

14,005. STUDS AND SOLITAIRES. T. MORTON, Birmingham. June 18.

An improvement in two-part studs of the kind described in Specification No. 14,215, A.D. 1906, has reference to the spring clip in the base which holds the end of the central peg. The spring 7

"HULL"

is the "Sterling" Mark for

UMBRELLAS



Why It Will Pay You to Put In a Line of "Hull" Umbrellas:

First—A nice assortment of "HULL" Detachable and Interchangeable Handle Umbrellas will not require a large investment but will brighten up your Christmas stock and likewise readily sell at a handsome profit.

Second—"HULL" handles can be shown in an exceedingly small space and the bases laid away in a drawer to be fitted to the handles when the customer calls.

Third—It is the foremost and only practical detachable and interchangeable umbrella on the market.

Fourth—It is stronger than any other umbrella, either regular or detachable.

Fifth—It is the outcome of our best thought, the best workmanship and the best material that money can buy, and you will never have to apologize for a dollar's worth of these goods sold over your counter.

Write us and we will send you a device which shows up the handles just as though you were looking at the real article.

Please send package mentioned in Jewelers' Circular-Weekly.

Name

Street

City

State

Hull Brothers (TRADE MARK) **Umbrella Co.**

TOLEDO OHIO

The

LARK

ALARM

The New SOLID PALLET, Best of STANDARD Alarm Clocks



4-inch Arabic Dial.

Case and Trimmings all Nickel-Plated and Highly Polished

Has Switch for Stopping Alarm

SELLS AT SIGHT

Special Advertising Matter furnished to Jeweler upon application

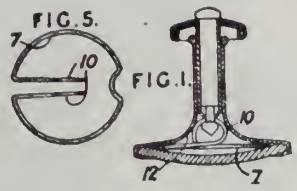
The Standard Jewelers' Clock

Write for Description and Prices

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

DON'T FORGET THE TATTOO

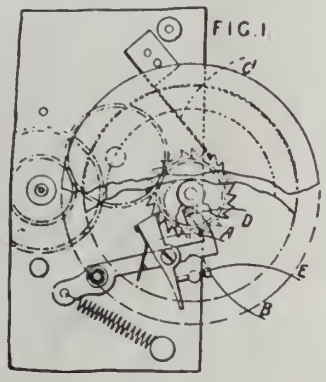
is of wire, and is of circular form with the ends bent inwards to form loops 10. The loops rest against the conical portion 12 of the shank, so as



to resist an upward pull. According to the Provisional Specification, this conical support may be a separate piece.

14,274. TIME-RECORDERS FOR WORKMEN, ETC. F. M. Russell and A. J. Jung, Willesden, London. June 20.

In order to ensure the accurate operation of the hour type disk from the minute disk, the pawl A engaging the ratchet-wheel attached to the former is spring-pressed and pivoted to the arm B, which



engages a snail cam D which may be attached to the minute-disk, the pawl during the complete movement being in contact with an adjustable stop E. A spring detent C^1 prevents backward motion.

Complete specifications accepted Sept. 30, 1908. 1907.

24,278. CRAVAT-FASTENER. Hosp.
26,577. NECKTIE-FASTENER. Yeatman.

Applications filed Sept. 21 *to Sept.* 26, 1908.

19,768. HAT-PIN. F. E. and D. G. Round, Southport, Lancashire.
19,797. WATCHES AND CLOCKS. F. C. Wilkins, Birmingham.
19,799. BRACELET-FASTENING. W. W. West, Jr., London.
19,899. UMBRELLA. Ruby C. Weigel, London.
19,953. PURSE. G. B. Perry, London.
19,968. LOCKET. W. F. Jennens, Birmingham.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Oct. 20, 1891.

461,423. ELECTRIC CLOCK WINDER. J. W. and C. F. Du Laney, Canton, O.
461,424. CIRCUIT-CLOSER FOR ELECTRIC CLOCK-WINDING MECHANISM. J. W. Du Laney, Canton, O.
461,478. TIME-RECORDER. G. W. Heene, Cleveland, O.
461,558. COIN-OPERATED OPERA-GLASSES. H. M. Wilson, assignor of one-third to W. B. H. Dowse, Newton, Mass.
461,564. SWIVEL-JOINT. B. A. Ballou, Providence, R. I.
461,592. CIGAR-HOLDER. Eugene Promis, Philadelphia, Pa.
461,601. GARMENT-SUPPORTER. G. E. Adams, Providence, R. I.
461,623. SPOON. M. L. Schoch, New Berlin, Pa.
461,644. BUTTON. V. N. Savale, Orange, N. J.
461,745. ENGRAVING-MACHINE. C. H. Field and C. H. Field, Jr., Providence, R. I.
461,798. WATCH-BOW FASTENER. Fritz Mink, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

Designs issued Oct. 22, 1901, *for* 7 *years.*

35,197. BADGE. J. E. Wrinn, Providence, R. I., assignor to C. W. Irons and C. A. Russell, same place.
35,200. HOLDER FOR TOILET ARTICLES. L. W. Levy, New Brighton, N. Y.
35,201. MATCH-HOLDER. Edwin Caldwell, New York.

Lancaster, Pa.

H. H. Greiner, South Bethlehem, visited Lancaster, last week, on business.

W. J. O'Brien, with J. R. Wood & Sons, New York, visited the trade here last week.

Joseph Levin, New York, has taken a position with Marcus Edelstein as jeweler.

Lewis G. Snell, late of Butler, has gone to Ashland, Pa., to take a position as jeweler.

A. G. McLaughlin has gone to Reading to take a position as engraver with the Evans' Jewelry Store.

The Lancaster Clock & Watch Repairing Co. has removed its business to the corner of W. King and Mulberry Sts.

Dr. H. Holmes Boyd, optician, returned home, last week, from a successful hunting trip in central Pennsylvania.

Lewis Moulton, Columbia, who went to Denver, Colo., for his health, died there Oct. 19, from pulmonary troubles.

Miron W. Thrash, Attica, Ind., has entered the Ezra F. Bowman Technical School as a student in watchmaking.

Andrew J. Levergood has gone to Cardiff, Wales, his birthplace, on a visit, it being his first visit since he left it, a child of seven years.

G. Edward Fleischer, with Ezra F. Bowman's Sons, has returned from a two weeks' vacation trip to Philadelpmia, Atlantic City and Merchantville, N. J.

A handsome, large silver, gold-lined loving cup, presented, Oct. 23, by the Boys' High School to the retiring principal, Prof. Kraybill, was furnished by Aug. Rhoads.

A. H. Rosenstein, president of the Lancaster Silver Plate Co., is off on a trip to Philadelphia and New York. Joseph Harman, foreman of the works, is also visiting New York.

Dade Fisher Grove, optician for Louis Weber & Son, was married, Oct. 21, in Columbia to Miss Blanche Elizabeth Graybill, of Columbia. The happy pair are spending their honeymoon on a trip to the New England States.

Miss Esther Shaub, a clerk for the H. S. Meiskey Co., while returning home with a lady friend one evening, last week, was assaulted by two roughs, who threw pepper into their eyes and then field. No reason for the act can be ascribed.

The jewelry stores of Lancaster were closed Saturday evening, Oct. 24, along with all other business places, on account of the big Republican demonstration. It was a bad night to close, though, as Saturday night is the most important business period of the week for the jewelry trade.

John B. Roth, Jr., has just finished a number of handsome gold badges for the local theatrical association. Mr. Roth was recently complimented, in his rôle as a musician, by being requested to prepare the musical programme for the reception to be given the Pennsylvania German Society at its approaching meeting in Lancaster.

Handsome Cup Made for Winner of Auto Races in Philadelphia During Founders' Week.

WHAT is generally regarded as being one of the handsomest and most expensive cups ever presented as a trophy in an automobile race, was recently designed and made by the Bailey, Banks & Biddle Co., of Philadelphia, Pa., and is now in the concern's factory to have placed upon it an etching of the winning car and the name of the chauffeur who directed the car about sharp turns, up and down grades, over a 200-mile course to victory.

The cup stands three feet high and has a width from handle to handle of two feet. It is of sterling silver with a weight of



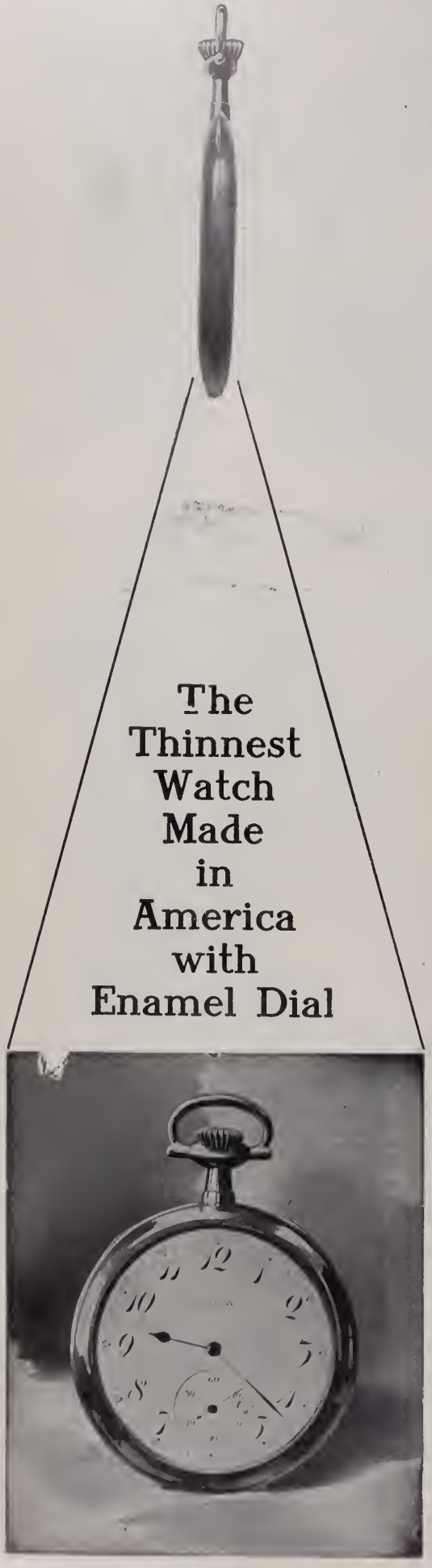
THE "FOUNDERS' WEEK" AUTOMOBILE TROPHY.

nearly 500 ounces, and cost $2,000. It has only two handles, each of which is surmounted with miniature automobile wheels in silver, the hand modeling of the wheels and the cup handles having been done perfectly.

Just above the ebony base of the cup is a large enameled seal in blue and gold of the Quaker City Motor Club, the donors of the cup. On the opposite side is the city flag likewise enameled in blue and gold. The cup is surmounted by a dome-like structure in miniature imitation of the City Hall, and with a silver figure of William Penn above it.

The chasing and etching and engraving of the cup are regarded as displaying the best talents of the most skilled workmen of the country. The firm manifested considerable pride in its achievement and has received the warm congratulations of others in the trade. The cup was displayed in the firm's Chestnut St. show windows.

G. W. Dillon, Manly, Ia., has sold out to J. W. Hurd, Hanlontown, Ia.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden Lane
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Career of the Celebrated Austrian Horologist, Joseph Thaddeus Winnerl

THE celebrated horologist, Joseph Thaddeus Winnerl, was born Jan. 25, 1799, at Murstyrie, Austria. Where he served his apprenticeship is not recorded, but while still in his youth he left his native land to visit the other countries in which horology was practised as an art. He was located for a time in Altona, where he found employment under Kessel and subsequently visited Copenhagen, where he was employed by the famous Jürgensen, by whom—a rare occurrence—he was complimented on his skill.

In 1829 he came to Paris and worked with some of the most famous horologists, and about 1832 established his own business in the Passage Lorette as a maker of marine chronometers.

The jury of awards, at the exposition of productions of French industry, held in 1839, accorded him a gold medal, a formal re-acknowledgment of which he received from the jury of the exposition of 1844, at the close of which he was made a chevalier of the Legion of Honor.

In the meantime, in 1843, he had submitted to the Society of Encouragement, a modified anchor escapement for clocks, which was made the subject of a special report by Baron Seguier; the same year he laid before the same society a description of seconds counters of his invention.

The grand prize was accorded him by the jury of awards at the Universal Exposition of 1855, at the close of which he was elevated to the position of an officer of the Legion of Honor.

His appointment, as horologist to the Observatory of Paris, followed in 1856, and during the next year he read a paper on clocks of precision to the Horological Society of Paris, and a paper by him on "Rules for the Construction of the Duplex Escapement" was presented before the same society.

In 1859 he was appointed Municipal Councillor of the City of Paris, an office he held until he retired from business in 1870.

Recognizing the marked ability of Mr. Winnerl, the director of the naval depot, in 1873, suggested to the minister of marine his selection as horological expert to the navy, and he was appointed by ministerial decree, dated Nov. 17 of that year, to this important office, which he retained until his decease.

In 1876 he presented before the Academy of Sciences a compensation balance of his invention, which embodied the faculty of reducing the middle temperature error in compensation.

Some years after he relinquished his business Mr. Winnerl removed to Audrey,



JOSEPH THADDEUS WINNERL.

a small town in the department of Seine and Oise, where his death occurred on the 25th of January, 1886.

The creations of his skill and genius included about 500 marine chronometers, as well as pocket chronometers, seconds counters and various astronomical clocks among the latter two timepieces made for the Observatory of Paris, a compensating clock of the Harrison system, of steel and brass, with the modified Thomas Reide escapement, two clocks similar to the preceding for the naval depot, in one of which the brass rods of the pendulum were replaced by aluminum rods.

To this list must also be added a number of regulators, of standing clocks (half seconds) and numerous watches, made by him for lovers of the finest horological work.

All his productions, concludes A. L. Berthoud in *L'Horloger*, were characterized by great precision of execution, and they revealed a fine taste in their construction, reminiscent of the work of Henri Motel.

Watch Jeweling.

By H. Reinecke.

ONE branch of watch repairing which has been very much developed in recent years is the examination, replacing and selection of hole jewels and the correcting and replacing of pallet stones in lever escapements.

The manufacture and setting of jewels has been and is even now a profession by itself, which needs a good deal of instruction, knowledge and experience. Of late years, however, the better class of watch repairers has acquired a good deal of skill in these branches of their profession, the necessity for which has manifested itself in the very extended use of jewels in all grades of watches.

The use of hole jewels is of a different complexion and has been so in years past, both as to the mode of setting and the selection of their material. The English medium grade of hole jewels had their distinguishing features by being set mostly in full plates and being of large size, which the price of the material allowed. This material was principally chrysolite, a stone very hard and tough, allowing the application of ordinary tools.

The Swiss, on the other hand, set their jewels in bars, which were mostly garnets, a stone more brittle and requiring special tools for setting, and needing more moderate proportions on account of smaller amount of room.

For the better class of watches rubies or sapphires were used. Sapphires, when of the best quality, stand at the head of the corundum class, and are much preferred for watch jewels on account of their uniform hardness.

The use of both of these gems requires great knowledge and experience. At first the ruby was extensively used in high-grade watches. But the better knowledge regarding this stone caused it largely to be superseded by the sapphire. The defects of the former are its varying hardness and its chemical composition. The latter indicate the presence of oxide of iron and other mineral substances. These chemical impurities cause the oil that is used with the ruby-jeweled watches to deteriorate rapidly, more particularly when used in connection with steel; the latter, together with ruby,



WALTHAM



SILVER FINISH RAILROAD DIALS

Special attention is called to the new Silver Finish Metal Railroad Dials which are now supplied on the following movements at a slight extra charge:

18 size and 16 size Vanguard
18 size and 16 size Crescent St.
No. 845
16 size Riverside
No. 645

The dull white silver surface, with the bold figures and heavy marks render these dials unusually legible. Practical trials have clearly demonstrated that for the exacting requirements of railroad service they are much superior to enamel dials.

WALTHAM WATCH COMPANY

WALTHAM, MASS.

loses the polish, which fact has caused duplex watches with steel escape wheels to be discarded. Highly colored lever pallets of this jewel are often pitted on their acting surfaces, probably on account of the excess of the coloring substances contained in these stones.

The sapphire is much preferred on account of its superior hardness. It takes a much higher polish, and may also be preferred on account of the absence of the injurious coloring substance. The coloring of the sapphire passes, at different times, through all the shades of blue, which seems to impart to the stone a sort of greasy nature, and is said to consist of cobalt. The manufacture of duplex watches with sapphire rollers and brass escape wheels has been known to produce wonderful and durable timepieces.

Marine chronometer makers seemed to understand the superiority of the sapphire for hole and pallet jewels, for seldom any other jewel is met with in the best productions of this kind of timepiece.

It is also noteworthy that some English lever watches of ancient make are met with which have pointed teeth, steel escape wheel and sapphire pallet, which were stated to have been excellent timepieces and to have rendered good service for a long number of years without change of oil.

Worm Pinions in French Clocks.

IN old French clocks it often happens that the pinion leaves become worn by the wheel teeth, causing irregularities in the depthing. In cases where the pinion leaves are worn and the pivots are still in good condition, the error can be remedied without turning in new pinions. If, for instance, the third pinion and escape pinion are worn, the third pinion leaves can be turned back from the outer end, the same thickness as the third wheel, and the pivot shoulder may also be turned back the same distance, the pivot remade, polished and shortened.

The pivot hole of the top plate is then broached out to about twice its original size, and a bushing with a thick shoulder may be turned true on an arbor, and riveted into the plate. The thickness of the bushing depends entirely on the amount the pinion was shortened, and giving the right end shake to the pinion. Through this operation the third wheel and its pinion are shifted, and a fresh portion of both the third and escape pinions is brought into action. Practically as good results will be obtained as by turning in two new pinions.

Herman Busch, a jeweler of Denver, Colo., has the sympathy of his many friends owing to the recent death of his son, Frederick C. Busch, who was accidentally shot and killed in the mountains near Fort Collins, a short time ago. The young man was shot while attempting to crawl under a barbed wire fence, his gun, which had been left standing by one of the fence poles, having fallen and exploded. The deceased was well known in Denver, and had served in the First Colorado, Company B, during the Philippine war. He was a member of the Spanish War Veterans' Association and of the Woodmen of the World.

Watch Errors and Their Remedies.

THE most enigmatical watch is the one that stops in a certain position, and can seldom, however, be detected at a standstill. The cause of the stoppage is so slight that the least movement will bring it into motion, and watches of that sort are often regarded as off-timers. Generally this error appears after a watch has been cleaned, and although tested and precisely regulated by the repairer in several positions, a watch that is subject to such errors will attain a certain position in the pocket, and the stoppage will occur. The duration of the standstill will last until disturbed by the indirect movement of the owner.

The space between the pallet and the end of the escape wheel tooth is so trifling that a liberal amount of sideshake of their respective pivots will tend to bring the escape tooth in contact with the body of the pallet. After a watch has been running several years, deflections of the pivots and holes naturally occur. The sideshakes of the pivots, although not causing the watch to stop, will, however, frequently lead to the above-mentioned error.

In order to ascertain whether the escape tooth touches the body of the pallet, the latter is cleaned in benzine, replaced in the watch, and a speck of oil is put on the edge of the escape tooth. The escape wheel is then rotated until the oiled tooth passes the pallet. The pallet is afterward removed and examined. If any sign of oil is visible on the body of the pallet, it is evident that the watch will be subject to that peculiar stoppage. The correction of this error is a very simple one.

The side shake of the escape and pallet can be eliminated by closing the respective holes with a round punch to accurately fit their pivots, and the body of the pallet may be reduced with a file. In cases where the pallet is made of steel, the superfluous part must be stoned off with a small oil stone.

DIFFICULTIES WHEN BALANCE IS TOO CLOSE TO CENTER WHEEL.

A common imperfection is a balance that is too close to the center wheel. It can often be observed, especially in thin model watches, that there is more vacuum between the pallet bridge and the balance than between the balance and the center wheel, and there is only sufficient space to prevent the balance from striking. Even though this imperfection will not cause any immediate effect on the motion, it will leave an opening for future complications. If, for instance, the balance staff does not possess the required temper, and the surface of the end stone is in a crude condition, the friction will grind down the top of the balance pivot, thus increasing the end shake of the balance, and causing the balance, when in a vertical position, to drop closer to the center wheel. In such cases, this error will not cause an absolute stoppage, but the occasional contact of the balance and center wheel will reduce the motion and the watch will gain in a vertical position.

There are various methods of remedying this error: A very simple and clean job can be done by reducing the length of the lower balance pivot, sinking the balance closer to the pallet bridge and leaving more vacuum between balance and center wheel. The superfluous end shake, which is administered to the balance through this operation, is then reduced by slightly bending the balance cock downward.

To avoid the marking of the balance cock it is advisable to place the balance cock on the bench when bending is essential, and a tap with a hammer on a wooden punch will impart the required changes.

Another method can also be used to correct the above-mentioned imperfection: It is the truing of the balance downward. This job, however, requires skilful practice in truing a balance perfectly; otherwise, the balance will lose its poise, and the timing of the watch will be a difficult task.

RESULTS OF DEFECTIVE BALANCE PIVOTS.

It should be the ambition of every watch repairer to time his repairs to the utmost exactness, as the owners of the watch estimate the ability of the repairer according to the accuracy of the timepiece. The repairer should consequently prepare the watch so that it may be submitted to close timing, and that requires the perfection of the balance, balance pivots, jewels, and hairspring. It might be supposed that because polished balance pivots are essential, in order to obtain a standard motion, all that is needed is to repolish the crude balance pivots. Practical experience, however, contradicts this belief. When the pivots of a balance are polished, the size is naturally reduced, and the side shake of the balance pivots in the jewels is increased. When, for instance, only the upper balance pivot needs repolishing, the lower being in perfect condition, the result will be that after the operation the upper pivot will have more side shake than the lower, thus causing a poor motion in a horizontal position. When a watch is placed in a horizontal position and the upper balance pivot has more side shake than the lower one, the weight of the balance will draw the upper pivot to the extreme body of the jewel hole, and cause the lower pivot to bind. In this case the watch will gain in a horizontal position, and an exact timing will be an impossibility. It is therefore essential to change the balance jewel wherever a crude pivot is refinished.

Remarkable results can also be obtained in timing by poising the balance. An untrue hairspring, or one that is out of level and center, will cause difficulties in exact timing. When the hairspring, instead of being perfectly level, is disked up or down, the friction of the balance pivots will increase, through the pressure or lifting of the hairspring, according to the direction in which the hairspring is disked. This defect can be remedied with little difficulty, and the result in exact timing will be of great importance. C. R.

(To be continued.)

On board the steamship *Lusitania* there are 49 clocks, all controlled by a master clock in the chart house.

In the Britannia Palace of Applied Arts at the White City in London there is on display a clock 12 feet high, which is an exact reproduction of the great 70-foot tower clock in the square of St. Mark, at Venice. The four stories of the tower in the model, as in the original, are constructed of white marble with panels of colored marble and mosaics of gold and lapis lazuli.

The Newest New England

The "Alden." 16 Size. Lever Escapement.



No. 31101—Plain Polished



Double Roller Lever Escapement.
Quick Train. Breguet Hairspring.
Nickeled Damaskeened Plate.
7 Jewels.





No. 31105

Open Face, White Enamel Dial. Pull-out Set. Nickel-Silver Case. Semi-Bascine.
Positively the thinnest 16 Size Nickel-Silver Watch made in America.

Owing to the almost unprecedented demand for this watch our factory has been literally swamped for several weeks past — couldn't make them fast enough to meet the demand — but we are now happy to announce that we can make immediate shipments on all future orders. So send your orders along, either direct or through any of our Distributing Agents.

The New England Watch Co.

WATERBURY, CONN.

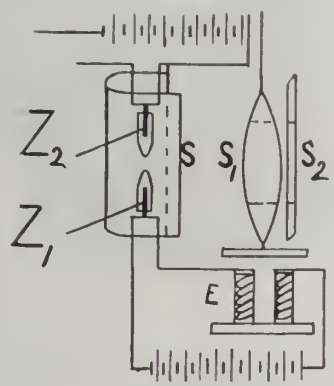
We can also supply the "Alden" in 20-year Gold Filled Cases and in Gun Metal

Novel Principle of Electric Precision Clock.

By M. A. R. Brukner, Berlin.

THE pendulum of every clock or watch is, of course, subjected to friction and must receive from time to time a small impulse, otherwise it would stop. The escapement, with which the pendulum is connected, receives an unequal friction through the varying friction of the pallets with the teeth and the working thus becomes somewhat irregular. Electric clocks have no escapement connecting the gears with the pendulum, but have instead, contact springs and swinging pallets. These close and open the current and produce a sliding friction. It must also be borne in mind that the contact surfaces wear out and therefore even an electric clock does not always run with absolute precision. Various inventions have been made to solve the problem.

As said before, the pendulum must be connected in some way with the gears and



USE OF SELEN CELLS IN ELECTRIC CLOCKS.

hands. Yet it is not necessary to do this mechanically. A ray of light or electricity will do it also, and this was the idea of a German student. The wonderful metal selen which has made wireless telegraphy possible has the power to diminish its resistance in conducting currents if it is in bright light. Selen is a black mass, like sealing wax, very brittle and melts at 100 degrees C. In this state it is nearly an insulator. If it is heated in a paraffine bath gradually to 210 degrees and left there for eight to 10 hours, and then carefully cooled without shaking it, it will have changed the color, and its conducting power will be much increased.

Not only the light but also the temperature has some influence upon its properties. While with all other metals the resistance increases with the heating, the contrary takes place with selen. Its sensitiveness to light, however, becomes less with increased temperature. Advantage is taken of these curious properties in horology as follows: It is clear that an electric ray exerts the least imaginable friction upon the pendulum.

As seen in the accompanying sketch an electro-magnetic pendulum carries a disk with a longitudinal rectangular slot, S_1, in front of which there is a shade with an equal slot, S_2. The shade is stationary and the rays from a light source, for instance an electric lamp several yards away, fall together upon the slot. Behind the pendulum two cylindrical selen cells, Z_1 and Z_2, are arranged a little in front of the diacaustics of a parabolic cylinder mirror, within the circuit of the electromagneto, E, below the pendulum, and in the circuit of one or more sympathetic clocks. If now the pendulum is made to swing, the selen cells are alternately lighted and darkened and a periodic alteration of their resistance takes place in the rhythm of the swinging. Selen has another peculiarity, i.e., its inertia, which is greater than that of any other metal. On this account a distortion takes place which effects the resistance changes against the oscillations of the pendulum. Through these alone the pendulum receives in short intervals, a small impulse. If the inertia did not exist, the pendulum, when swinging out of its lowest position, would receive a retarding power application. On the other hand, if it would return to its former position, it would receive an impulse of the same power, so that the former would be compensated; but there is no excess left and the result is zero. But as there is some friction, the pendulum would gradually stop.

In order to take advantage of the inertia of the selen the lighting and darkening of the cells must take place very quickly. This is indeed the case when the pendulum passes the centerline, i.e., its stationary position, as it has at that moment the greatest speed. The electromagnet must not be placed vertically beneath the lowest position of the pendulum, but a little sidewise, as it shall apply some power to the pendulum in the moment when the latter goes through that position, viz., the center line.

The greater part of the resistance alterations takes place in a period of two seconds, so that we have to give the pendulum a swinging duration of two seconds in order to utilize the changes of resistance as much as possible. The amplitude of the pendulum must be sufficient to make possible a thorough lighting and darkening of the selen cells. By employing a condenser we can unite the rays of the line of light source to a strip one-tenth of an inch wide at the slot, so that an amplitude of the pendulum of about ¼ inch at the slot is quite enough.

With such small swinging angles small alterations of the elongation now scarcely influence the isochronism of the swinging. But to avoid any undesired influence a spring device is employed. With such small swinging the pendulum is very sensitive to the unavoidable air currents and therefore the amplitude of the astronomical clocks is made large. This fault, however, can be prevented if we place the pendulum in a vacuum which does not present any serious difficulty. In our case we have no work to do with the pendulum contrary to other clocks which must be wound up or fitted with new contacts from time to time. But there are other advantages. Firstly, the retarding influence of the air resistance is impossible, and secondly, the changes of temperature of the pendulum and the selen cells are a minimum. As said before, the selen cells are used to the best advantage if the pendulum is made to swing two seconds. In order to do this in a vacuum an immense glass vessel would be necessary. We can, however, get over this difficulty if we suspend a shorter pendulum a little above its center of gravity. This kind of pendulum has been used in other instances, but the drawback is that it is very susceptible to changing friction in the suspension point, on account of the small directive force. Therefore it is a better plan to use a second pendulum of ordinary construction.

According to the outlined theory a model was built by a German student and it was demonstrated that one could keep the pendulum going in this way, although it was not touched by any mechanism. The application of this principle will be useful not only for astronomical precision clocks but also for time telegraphy, if, by means of a standard clock, a number of sympathetic clocks shall be kept coinciding as the standard pendulum need only light one selen cell of relatively large size and makes superfluous all otherwise necessary contacts, which feature is the most valuable of this principle.

A Device for Replacing Jewel Pins.

JEWEL pins are fastened in the roller with shellac, and the removal of the roller table for such an operation is unnecessary. An instrument very appropriate for this purpose can be made in the shape of a hook and flattened on the end. It is advisable to use copper wire for the device in order to retain the heat. The instrument is heated and placed between the roller and the balance. The heat will melt the shellac, and the remaining part of the broken jewel pin can be removed. The hole of the roller table is then properly cleaned, all the old shellac being removed. The instrument is again heated and placed in the same position as before. A piece of shellac is now held over the hole of the roller table until the hole is filled with the flowing shellac. Then the new jewel pin is inserted and placed in the proper position.

Horological Notes.

THE Boston & Maine Railroad is installing a new type of standard clock in the principal stations along the eastern and western divisions. The new timepieces are designed to enable the trainmen to run their trains on an accurate time basis. Standard Cambridge time is still sent out at 8 and 9 o'clock from Boston, and the clocks are being regulated by it. It is expected that after being adjusted they will run with a variation of not more than a second a month. One of these clocks was put in the telegraph office at the local passenger station several weeks ago. It faces the window at which the trainmen register in plain view and is an accommodation to patrons desiring accurate time as well. The new timepiece is seven feet in length and 18 inches wide. It is enclosed in a polished oak case, with glass front showing the swinging pendulum, mercury tubes and attachments for regulating. It has a mercurial pendulum filled with 28 pounds of mercury, and runs eight days at each winding.

A new town clock has been placed in the tower of the City Hall building in Columbia, S. C.

American Watch Case Co.

The Stamp A.W.C.CO on a Watch Case is like the Government's stamp on a Gold Coin. Standard of merit and standard of style are both set by it.



C448



C452

14K **"SOLD BY US DIRECTLY TO YOU"** **18K**

9-11-13 Maiden Lane New York

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

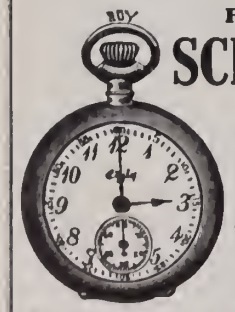
MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE

NEW YORK

San Francisco Office, 704 Market Street



F. & F. J.

SCHWITTER

WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

HOROLOGICAL DEPARTMENT

BRADLEY POLYTECHNIC INSTITUTE

Formerly Parsons Horological Institute

PEORIA, ILLINOIS

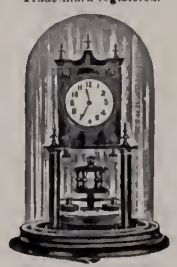
LARGEST AND BEST WATCH SCHOOL IN AMERICA

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.

Send for Catalog of Information

ANNIVERSARY CLOCKS

Trade-mark registered.



Twenty different styles of cases fitted with

Genuine Anniversary Movements

From $8.00 to $65.00

Send for illustrations

The Bowler & Burdick Co.

Sole owners of the Anniversary Clock

CLEVELAND, OHIO

Practical Course in Adjusting. **Published Price, $2.50. Special Reduced Price, $1.50.** All jobbers, or Jewelers' Circular Publishing Co.



EMPIRE No. 17
Dull Gold Base and Top Burnished.
8 Day. Height, 17 inches.
Price, $31.50

When in New York be sure to visit our new showrooms at 15 Maiden Lane, Silversmiths' Bldg. Please look over our Catalogue No. 660 and Supplements Nos. 666 and 670 before placing your holiday orders for 1, 8 and 15-day Metal Sets, etc., etc.



LUCERNE
Rich Gold and Bronze Art Nouveau Finishes. 15 Day. Fine Polished Movement. Half Hour Strike, Cathedral Bell. 3 inch Porcelain Dial. Height, 15½ inches. Base, 9 inches.
Price, $38.00



VISTA—SPECIAL
8 Day. Syrian Finish.
Height, 12¾ inches. Base, 8 inches.
Price, $17.50



EMPIRE No. 25
8 Day. Syrian Bronze Finish.
Height, 18½ inches. Base, 10 inches.
Price, $50.40

Every dealer should have a full line of our new

Automatic 8-Day Long Ringing Alarm Clocks

which fill a long felt want. Ask for window cards and circulars to distribute.



IRMA
Rich Gold and Bronze Art Nouveau Finshes.
8 Day. Height, 18 inches. Base, 11 inches.
Price, $36.00

15 MAIDEN LANE
NEW YORK

SETH THOMAS CLOCK COMPANY

70 WABASH AVE.
CHICAGO

Makers of Superior Timepieces of all kinds, sizes and prices, from a Lady's O-size Watch to a 40-foot Dial Tower Clock, largest in the world

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

E. V. WENDELL
President

Founded 1887

MAX MAYER
Secretary

WESTERN WATCH CASE MFG. CO.

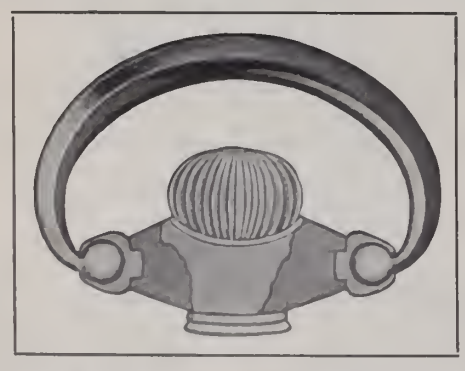
Makers of

Artistic Gold Watch Cases

103 STATE ST., CHICAGO, ILL.



Particular attention to
Special and Presentation Cases



Use such Bows for Repairing Exclusively

Patented July 25, 1905; May 21, 1907
Other patents applied for
Patented in foreign countries

Prepare for the Fall Trade

By Purchasing Watches with our Patented

Ball Bearing Bow

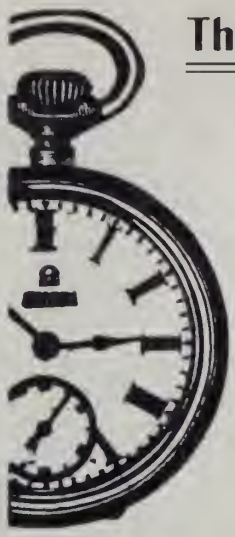
A watch sold and protected by our bow means a satisfied customer, and that means more business

DON'T BUY A WATCH WITHOUT IT

Should your jobber not sell cases with our bows, write us, and we will give you a list of jobbers who do

THE WACHTER MANUFACTURING CO., Hartford, Conn.

Manufacturers of Watch Pendants and Bows, Oval and Round Bead Neck Chains in Gold and Gold Filled.



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
31 Maiden Lane New York

ESTABLISHED 1887



18 K.

DUBOIS WATCH CASE CO.

Manufacturers of



14 K.

Fine Solid Gold Watch Cases

Specialties in Casing of

Chronographs, Repeaters and all kinds of Complicated Watches

FACTORY AND MAIN OFFICE

316 Herkimer Street, Brooklyn, N. Y.

NEW YORK OFFICE
21-23 Maiden Lane

"The Best is the Cheapest"

The oldest and the largest exclusive watch jobbers are watch specialists, and the best.

He who buys from the best selected stock buys cheapest.

Start your account now

M. A. MEAD & CO.

Jobbers of American Watches

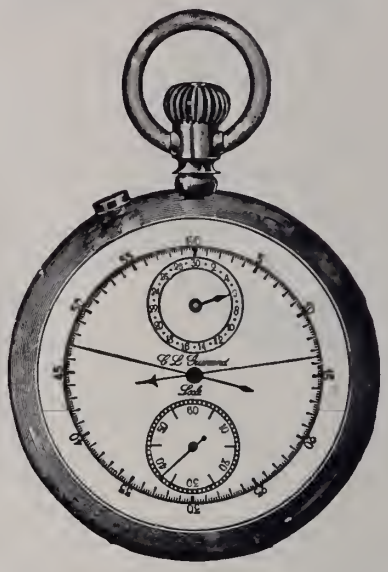
NEW YORK
17 Maiden Lane

PITTSBURGH
Fulton Bldg.

CHICAGO
Columbus Memo. Bldg.

GUINAND'S
RELIABLE SPLIT TIMERS
....AND....
SPLIT CHRONOGRAPH WATCHES

In NICKEL, GUN METAL, SILVER AND GOLD FILLED CASES

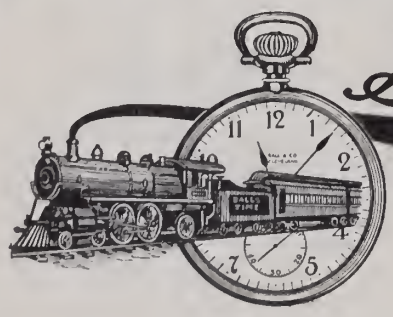


JULES RACINE & CO.

EXCLUSIVE IMPORTERS

Chicago Office: 103 State Street
New York Office 37 Maiden Lane

FOR SALE BY ALL JOBBERS



Ball Watches
THE RAILROAD STANDARD

BRING YOU CUSTOMERS

You have had inquiries for Ball Watches—our constant advertising in the Railroad Brotherhood Publications sends people into your store to ask for them. Why not have Ball Watches in stock?

We receive many requests daily for the name of our authorized agent—yours should be on our list.

Write for dealer's proposition to-day.

THE WEBB C. BALL WATCH CO.

Ball Building, CLEVELAND — Railway Exchange, CHICAGO



Correct reproductions of the famous

Willard Clocks

Mahogany cases, brass trimmings, painted glass panels, eight-day weight movements.

Illustration shows clock with gilded front and bracket.

Send for illustrations and prices.

KILLAM & CO.

15 Baptist Street,
Pawtucket, R. I.

JULES JÜRGENSEN
Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS
RUDOLPH & SNEDEKER
65 Nassau St., New York

IMPORTANT POINTS

WATCHES ARE

I. Very Inexpensive
II. Very Well Made
III. Very Durable
IV. Very Salable
V. Very Attractive
VI. Very Modern
VII. Very Practical
VIII. Very Reliable
IX. Very Adjustable
X. Very Satisfactory
XI. Very Popular
XII. Very Profitable

A Point for Every Hour

American-Swiss Watch Co.
1 MAIDEN LANE
NEW YORK

LANCET **JEWEL SERIES** MOVEMENTS

11 and 15 jewel, Open Face

Fitting regular Jewel Series Cases

Send us your cases we will do the fitting

PRICES ON APPLICATION



Sold either movement alone or cased up in solid 14k gold or 20-year gold filled swivel pendant

WRITE FOR SAMPLE

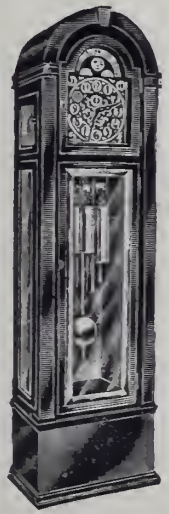
Every movement absolutely guaranteed

HIPP. DIDISHEIM & BRO.

NEW YORK OFFICE
49 Maiden Lane

CHICAGO OFFICE
Columbus Bldg.

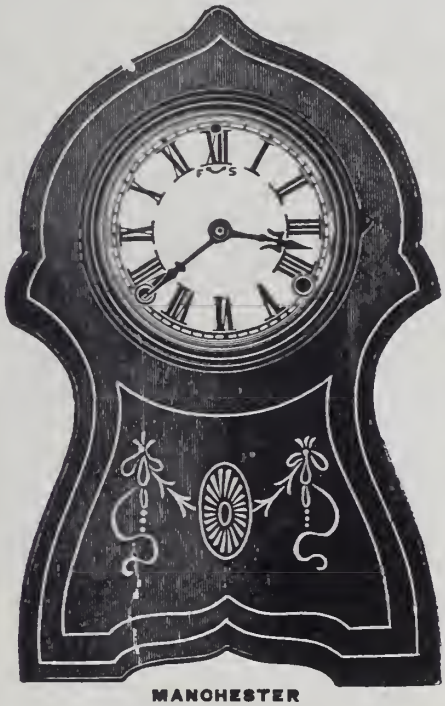
HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST.,
NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO.
LONDON



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

AUDEMARS, PIGUET & CO.,

BRASSUS and GENEVA.

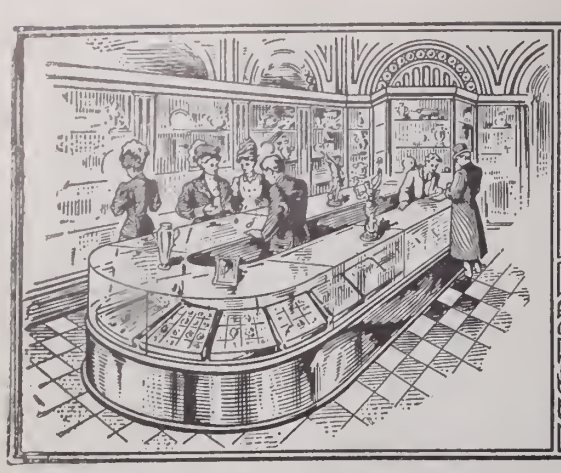
Manufacturers of Superior

Plain and Complicated Watches.

Represented by

A. WITTNAUER CO.,

9-11-13 Maiden Lane, NEW YORK.

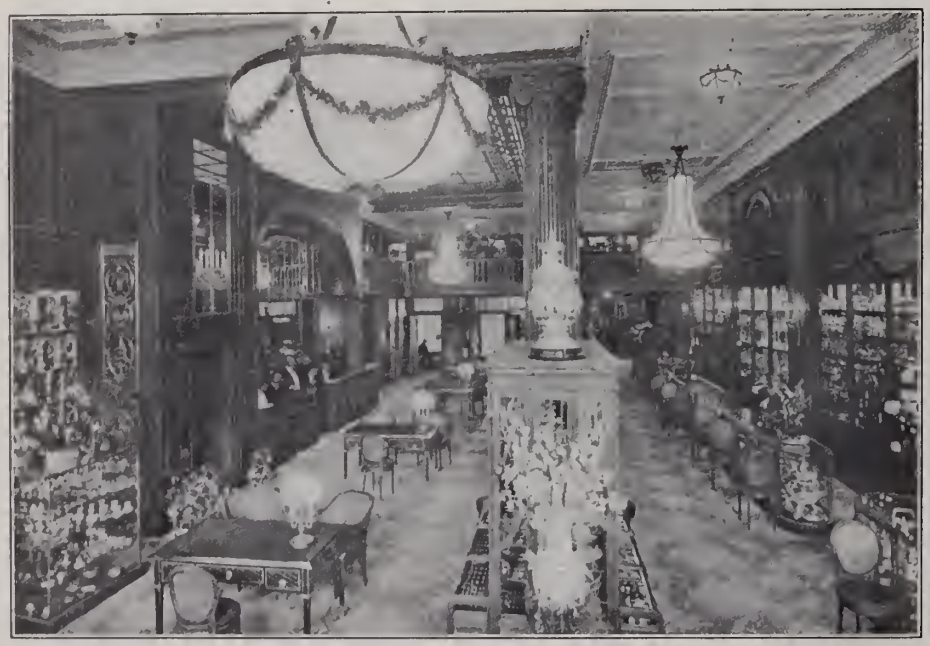


STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Palatial Retail Jewelry Establishment of Friedlander Bros., in Berlin, Germany.

AMERICAN readers of THE CIRCULAR-WEEKLY will be particularly interested in the views and description of the retail jewelry store of Friedlander Bros., in Berlin, after having seen illustrated in this department so many jewelry establishments in this country.



MAIN SALESROOM OF FRIEDLANDER BROS.' PALATIAL STORE IN BERLIN.

This store, which is known as the Royal Jewelry Store, is the most notable in Germany, and is situated in one of the most prominent streets in Berlin. There are three separate show windows, in which are displayed the latest products of the jewelry art. The walls of the main sales room, which is located on the ground floor, are covered with oak of a dull brown finish. On the east side of the store there is a partitioned alcove, the wall being made of mirrors. In front of this stands a long chest shaped like a table. In the center of this mirror wall there is a door leading to the vaults built for the safeguarding of the most costly stock. The lunettes on different parts of the walls show the artistic work of a well-known painter, Prof. Karl Taubert, and include busts of four famous goldsmiths of the past—Benvenuto Cellini, Schrenk, Jamnitzer and Dinglinger. The walls and doors are also embellished with artistic carvings.

The light for this salesroom is obtained during the day through the large front windows, and from the top through a large glass skylight. In the evening it is illuminated by electric light that shines through the glass ceiling, and from large chandeliers suspended from the ceiling. Besides this illumination, all wall and show cases, with their costly contents, are separately illuminated with concealed electric lamps. Both sides of the store are equipped with tall wall cases in which silverware and novelties are displayed.

The center of the salesroom is equipped with two rows of modern show cases, dividing the room into two parts. Opposite these show cases are placed a number of tables on which customers may examine the different articles displayed by the salesman. At each of these tables are comfortable chairs and an electric lighting device.

The reception room, which is used only by exclusive society and members of the royal court, is elaborately furnished in the style of the 18th century, and copied from one of the rooms of Queen Marie Antoinette in the castle at Fontainebleau. The two busts, one on each side of the mantelpiece, are those of the German Emperor and Empress.

Particularly interesting is the equipment of the different vaults. In places where least anticipated instructed employes of the firm can remove secret partitions from the wall and open a door leading to a vault filled with glittering and costly articles. The contrivances of the safes in the main salesroom and in the upper floors, the controlling stations, etc., are also very complicated. Although not less than 70 clerks are employed in the salesrooms, everything goes on almost noiselessly and in perfect order.



RECEPTION ROOM.
(Designed from a room of Marie Antoinette, at Fontainebleau.)

The man who has been persistent in advertising has gone to the top of the commercial ladder. The man who has failed to put his soul and strength into his advertising, who has grown discouraged easily, has dropped back to the bottom. Yet the new business men, the men who are just entering the lists of trade, who are just donning the armor for the strife, do not always profit by the lessons which others have learned. They try it for themselves, just as though the immutable laws of distribution and publicity change for them. They learn after a while, but some of them learn all too late to profit by it.—*Michigan Tradesman.*

Another View of the Mail Order Evil.

AT the State convention of the Michigan Retail Jewelers' Association, held at Detroit, an address was delivered on the mail-order question by Joseph Gilbert, secretary-treasurer of the Co-operating Merchants' Co., Chicago, Ill., which aroused considerable interest and was thoroughly discussed by those present. Mr. Gilbert's remarks were in part as follows:

"Retail merchandising is passing through a crisis at the present time and the mail order question is but one of the manifestations arising out of the economic needs of the times. Instead of trying to combat this apparent evil we should first ascertain whether it is in the line of progress or not, as if it is not it will die of itself, while on the other hand, if it meets a need of the times, nothing we can do will prevent it from succeeding.

"This whole question is purely an economic one and no amount of sentiment will avail in solving it. Every human activity involves an exchange of service, and competition is simply an attempt of two or more individuals to render the same service. Consequently success or failure is determined by the degree of efficiency attained by comparison one with another. As is well known, in the field of production and distribution of commodities, economy is most essential; that is, the securing the maximum result with the minimum effort. Since organization and system are most conducive to this end we find large corporate enterprises supersede small businesses in production; hence the growth and success of the so-called trusts. Were any one to try and compete with these giant establishments by following the antiquated method of hand labor, we all know the result would be failure, because large capital makes possible organization of the most capable men, since it offers greater rewards than is attendant on small individual enterprise, even where the latter can exist under the most favorable circumstances.

"Everything points to the fact that the same processes that have marked the progress of production are to-day apparent in distribution. The reason for this is because capital must ever seek fields for reinvestment, and since production is so highly organized, distribution offers a more fertile field.

"Consequently we see large capital entering the domain of retail merchandising and introducing all the economic features that are only possible to perfect organization. This is the one great fact that retail merchants must realize, and instead of railing against their successful competitors they must endeavor to so equip themselves as to be equally efficient or relinquish the field. Success or failure is determined entirely by going with the natural trend of things or bucking the inevitable. The individual retailer who recognizes that we are now in an era of specialization and organization in merchandising, as in everything else, will not try to do the impossible—or what is equally as foolish, try to ignore facts—but will adjust himself to these new conditions and will succeed just in proportion as he does so.

"Retail merchandising of the future will be conducted on a large scale, because this is the only way whereby the greatest efficiency can be attained. This does not mean necessarily that private corporations will own everything and that we shall all be their employes, but it does mean that whatever other form of doing things exists it must be just as efficient in its operations. We shall therefore see two forms of the same thing from now on occupying the field of retail merchandising successfully, one being large department stores and chains of stores owned by private capitalists, and the other being what we might term co-operative corporations, where a combination exists between small merchants similarly situated. Such a combination would make possible the practice of all the economy attending the operations of the large capitalist enterprise and therefore place both upon a more equal footing.

"Collective buying and collective advertising would give greater power to each individual than he could possibly exert otherwise, and at the same time would leave him a very large field in which to employ initiative in other directions. One can easily see that since we shall always have small as well as large communities, the merchant on the ground is far better able to satisfy the needs of his respective community than is a large corporation many miles distant, provided he possesses the same economic advantages. Do not lose sight of the fact that formidable though the mail order house has already proven itself as a competitor, it can, and probably will, become still more so by being the center of supply for thousands of small stores scattered throughout the country, which will be agencies merely. That this is not visionary can be seen in the trend which things are already taking along this line, as witness the growth of chain stores everywhere apparent.

"We must realize that nothing remains stationary and while there are as great, and even greater opportunities for achieving success and acquiring wealth as ever in the past, it is along different lines. The young man starting in life to-day, whether in the field of production or distribution, must make up his mind whether he wants to court success in a co-operative way or as a specialist in the employ of gigantic corporations. To attempt to save a little capital and start in a small competitive way belongs to the past, and none but a fool essays to travel that road.

"For those already in business and who wish to continue, the same thing applies, for we are now in an era of great undertakings which calls for the ability of highly organized forces. The standard of excellence is daily getting higher and higher. The men who achieved success in the past did so because they were in accord with the spirit of the age in which they lived. It is foolish to try to copy after them in detail and yet that is what many are trying to do. What we must do is to pattern after them by getting in accord with the spirit of our own age, by doing which we shall occupy the places of honor and be leaders in our respective callings, and failure to do this will make us the hewers of wood and drawers of water to the few who take advantage of our ignorance. Let us therefore organize, drop our petty jealousies and work together for our common good."



A FRONT VIEW OF THE ESTABLISHMENT OF FRIEDLANDER BROS., BERLIN.

A new 1908 political manual containing electoral and popular votes of the States, platforms of both parties, biographies of the candidates, and a mass of other political facts of value to the voter, has been published by Bunde & Upmeyer Co., Milwaukee, Wis.

A. H. Beer, Versailles, Ind., held his 12th annual pumpkin show, recently. Awards were made for all kinds of farm products, and a band furnished music. There were many races and contests, including a calf race, which caused no little amusement.



Why Newspaper Advertising Is Superior to Catalogue Distribution.

By A. A. Christian, in Paris Edition of the New York *Herald*.

AMERICA is the best place in the world in which to shop, for every need and every article, the whole year through. Paris has tariff advantages on gloves, England on woolens and each country on some special line, but no other gives such service as does America in the great aggregate.

The driving of business by advertising—by newspaper advertising, I mean—is the secret. Competition is very keen, and Americans are educated shoppers. Every store is in constant comparison with every other of the same class in its city. Each vies for favor by offering through the newspapers inducements either in the way of tempting variety, an interesting exclusive find, or extraordinary values. American advertising is more rigidly truthful than is any other line of literary work, and the public responds to its own good advantage.

European stores—and chiefly those of London and Paris—depend on window displays with signs to the limit of daring, to draw people in. The better American stores devote their window space largely to education in the beautiful showing, the finest goods they have gathered, showing proper color blending—in a word, teaching by picture and emphasizing their power as providers.

The American store window is a treat, perhaps the more heartily appreciated because art and beauty, other than feminine beauty, are far less plentiful in America. Dresden, Vienna, Berlin and Munich lead Europe in window-dressing.

The American ideal in business is volume, and volume is being fought for in every way possible. That is one reason why America serves its shopping public so well; it takes small profits, in its clamor for volume. Judged by the generally available reports of the profits of European stock company stores and their total sales, they get far larger margins than do our stores.

I have heard the objection, here and at home, that American stores which advertise "bargain days" can give only the most indifferent sort of service, and that the London plan of only two bargain sales a year, at the turn of the season, is better. So it is, compared with the service of stores that advertise spasmodically—heavily one day, not at all the next, but little another day. But I have proved beyond question that if a store advertises—big or little, as is justified—in the same space every day, it will draw about the same business each day.

Of course, we cannot make the Summer season as profitable as the Christmas season, but we do largely offset even Summer dulness. With a fairly equal business all



A GROUP OF OCTOBER WEDDING AND OTHER ADVERTISEMENTS USED BY MEMBERS OF THE RETAIL JEWELRY TRADE.

Retail Advertising Department.

through the week we can approach the ideal in good service-giving, and that economically. By driving things at high pressure, with our full-page advertisements every day, we have a difference not exceeding five per cent. between the sales of the best and the poorest day of the week. Plenty of people to care for a business and little overplus means true economy and the possibility of lessening prices to the customer.

I do not pretend to say that American methods would sweep Europe. I do say that American methods fit America. Our methods are not wholly original. Rather, they are eclectic; we take the best from all schools and all lands. Eclectic and electric for the dynamo force of newspaper advertising keeps the wheels spinning.

It is not the European stores that need waking up; it is the business departments of European newspapers. Look how European stores strive to win trade? Catalogues are issued continually. One store is said to publish 300 different catalogues yearly. If an average of 100,000 copies of each is distributed, think of the cost of postage alone. And if 100,000 copies are mailed daily, how small the number of readers, compared with the audience of 2,000,000 people, whom we reach every morning with the newspapers.

In 10 years England could be transformed into a newspaper advertising country, if the newspapers would abolish their hampering rules and let merchants have lower advertising rates in proportion to space used. The newspapers practically repel business.

The advertisements illustrated on the adjoining page are mostly typical October announcements. The advertisers and the original size of the advertisements, from left to right, are as follows: H. J. Cook Co., Knoxville, Tenn., six inches by eight and three-quarter inches wide; T. H. McNary, Washington, Pa., four and one-half inches, single column; Ernsting Co., San Diego, Cal., four and one-half inches, double column; W. C. Graves & Bro., Memphis, Tenn., six inches, double column; E. W. Parker, La Crosse, Wis., four and one-quarter inches, single column; John B. Varick Co., Manchester, N. H., nine and one-half inches, triple column; the Whitley Jewelry Co., Los Angeles, Cal., 11¾ inches by 13 inches wide; Montgomery Bros., Los Angeles, Cal., 11 inches, double column; C. L. Ruth & Son, Montgomery, Ala., six and one-quarter inches, single column; Jacob Bennett, Norfolk, Va., three inches, single column; J. Jessop & Sons, San Diego, Cal., three and one-quarter inches, double column; Adolph Roth, successor to George E. Wilkins, Syracuse, N. Y., two inches, single column.

The store of C. W. Elliott, 350 Main St., Galesburg, Ill., was recently robbed of miscellaneous jewelry worth $200. It is believed that the thief entered the store by means of a key. The loot includes 11 rings, half a dozen watches, several watch cases and scarf pins.

The Topsy Element in Advertising.

ONE vital point about an advertising campaign that many people seem to overlook is, that it will grow as it goes along, especially if it is a new campaign, says a writer in *Printers' Ink*.

In reading the effusions of the ad. critics one is continually being admonished to be sure that each advertisement is the best you can make it—don't be satisfied with the first or second writing, but rewrite it a dozen times if necessary, until you are certain it couldn't be improved. Pick your mediums so that they will be absolutely right, and so forth.

Poppycock! Why, if a business house succeeded in doing this it would need only one advertisement and a couple of mediums, because it would, at one bound, the very first time, have attained perfection.

An advertising campaign wants, first of all, a good strong spine in the shape of a plan. But the plan isn't the advertising—it is chiefly made up of things the advertising is expected to accomplish, flavored with a liberal tincture of the policy of the house. After that, allow plenty of margin for changes in argument and mediums, adapting the advertising to conditions as they develop or change. Leave room for expansion. Turn the advertising out, and let it grow up like Topsy.

One of the pupils of the veteran John E. Powers was advertising man in a paint and glass business. He showed the master some advertisements that covered every item in a great retail and wholesale stock, together with all the points of policy. Mr. Powers told him that he couldn't write that sort of an omnibus ad. every day and have time for anything else, and advised him to take up just one point day by day and cover it in a little three or four inch single column announcement, and make his army as he marched, like Napoleon.

Business conditions change. The public changes with the seasons. Advertising must change, too, or become ossified. There was never yet an advertising man so shrewd, or with so much experience of every kind of business as to be able to definitely lay out in advance a fixed advertising policy for even a corner peanut stand. For the moment a peanut stand begins to advertise effectively it begins to change its own public, and the character of its trade. It will bring to the surface new factors in competition, and set new standards of service. The business, in other words, will begin to grow, and the advertising must grow with it, and no man can foretell what a year may bring forth.

Through the country, in both retail and manufacturing lines, there are concerns that seem to have an absolutely fixed policy in advertising. Their copy is definite and certain. Nothing swerves them. Get acquainted with the men who conduct such advertising, however, and you will find them tireless experimenters, both in copy and mediums, continually trying something new, something different, and shaping policy by results. But nobody sees the experiments. They are conducted on a small scale, here an argument added, or a publication, and there another dropped. When the experiment develops something excellent, then it is added to the main campaign, and thus that appearance of solidity is secured.

No, advertising isn't writing a world-beating announcement the first time, nor waiting until everything is perfect before beginning. It's making a start somehow, and writing a better ad. the second time through experience of short-comings in the first, and doing better the second year, and hitting a good pace, and getting second wind, and going on, and on, and on.

A New Brodnax Booklet.

AN interesting piece of business literature is exemplified in the booklet recently issued by George T. Brodnax, Memphis, Tenn. The body of the cover pages is red, embellished by a striking design embossed and cleverly colored to represent ivory. The firm name and trade-mark are artistically incorporated in the design, underneath which, in raised letters, is printed the word "Diamonds."

The inside pages are seven and three-quarter inches by nine inches, but so folded as to approximate the measurements of the cover pages, which are four inches by nine and one-quarter inches. Every left-hand page contains attractive half-tones illustrating diamond jewelry. Prices are also quoted on the adjoining page. Not the least interesting part of the text is the introduction, entitled "How Diamonds Should Be Sold." Among other things, the introduction says: "No price should ever be cut, for it is not right to make the desirable customer who trusts you pay more than the one who takes up your time by haggling over prices. . . . We have found that the majority of people only want to be certain that they are receiving the best price that anyone else gets, and that most of the haggling over price-cutting was done just to insure that they did get the proper price. This discussion of price takes time, and time means extra clerk hire, and in having only one low cash price we are able to serve you with less expense and to sell you diamonds for materially less than we could if we asked you one price, and then, after a long wrangle, took what we should have asked in the first place."

One of the selling methods adopted by the concern is what is known as the "deferred payment plan," which is explained in the booklet. According to this plan one-fifth of the price of the diamond, as marked in plain figures on the tag, may be paid upon its purchase. A small percentage, increasing slightly according to the length of time, is added, not on the full price of the diamond, but only on the amount left after the cash payment has been deducted.

The last page of the booklet shows views of the interior of the handsomely furnished store and the mail order department.

D. A. Hixson, Lockport, N. Y., left, last week, for a short trip to Grand Forks, N. Dak., where he has farming interests.

The A. Graves Co., Memphis, Tenn., has completed extensive improvements in the interior of its establishment at 93 Main St. New show cases and fixtures made of mahogany have been installed. The scheme of interior decorations has been made to harmonize with the furniture.

Clutch-Point-Pencils



The most perfect pencil ever made for permanent use.
Holds any size lead.
No wobbling or sliding of point.
Requires no sharpening.

Always the same length and will last indefinitely. No separate parts to work loose or get out of order.

The flanged screw end regulates the lead by a clutch at the tapering point

Made in Silver and Gold plate in many styles and sizes. In attractive display cartons. Special holly design boxes for Christmas trade. An exceptionally useful and inexpensive gift.

Write for Catalogues.

Aikin-Lambert Co. *Established 1864* **15-19 Maiden Lane, NEW YORK**

Take In Jewelry Repairs?

The illustrations show clearly what we do to chains; we repair any and every piece of jewelry sent us in like manner.

Send us a trial lot of jobs and we will satisfy you with our work, as we have satisfied all our customers.

Our twenty-five years' experience is a sure guarantee of good results.



Mountings, Bracelets and
SPECIAL ORDER WORK. COLORING AND PLATING.
BRESLAVSKY BROS., 51-53 Maiden Lane, NEW YORK

Established 1879 **Manufacturer of**

LOUIS W. HRABA — Fine Leather Goods

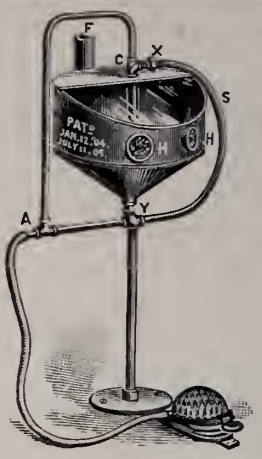
29 East 19th St., New York **Exclusively for the Jewelry Trade**



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.
Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom, 194 BROADWAY, NEW YORK.
Send for Price List. Tel. 370 Cortland





A Small Compound Sand Blast

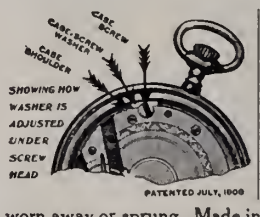
Price, $20.00 Foot Bellows, $6.00

WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MALE of Galvanized Sheet Iron, 12 inches diameter, Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc., etc.; **Positive Pressure Blowers.**

E.P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES
24 JOHN STREET, NEW YORK



PATENTED PERFECT FITTING CASE SCREW WASHER

Perfect fitting under screw-head and always ready for use. Holds movements securely, even if screw shoulder on case is worn away or sprung. Made in all sizes. Prices, gross, $1.50; 4 doz. pkg., asst., 50c.; Single doz., 15c.

For sale at all material houses.

S. URICH,
334 Columbus Ave. **New York City**

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2136.—**Gold and Silver Filings.**—*When melting silver filings, also gold filings, should any grease be put on the ingot before pouring? Also tell me why do silver bars crack on the side when rolling?* *I. M. S.*

ANSWER:—It is not necessary to use grease for melting gold or silver filings. Rub the crucible on the inside with powdered borax before putting the filings in. Use enough flux to cause the melted gold or silver to run together. As a flux, use the carbonate of soda potash and a little borax, stirring vigorously so that the metal will be well mixed before pouring out. Cracks on the edges of the rolled silver are sometimes caused by rolling too much before annealing, or the silver may contain some other metal, which would cause trouble. The cracking is somewhat overcome by rolling the silver hot. Always roll in one direction, and before cross rolling, anneal.

QUESTION No. 2137.—**Tarnished Gold Dials.**—*Please let me know what will remove tarnish from gold dials.* *F. H. & Co.*

ANSWER:—If the gold dials are only slightly tarnished they may be cleaned by rubbing with a soft cotton flannel and borax in a little water; finish by drying with a soft linen cloth. If this does not remove the tarnish, try a solution made of potassa, one part; water, five parts, and proceed as above. If a stronger solution is required, take cyanide of potassium two ounces; water, one-half pint. After wiping with the cyanide until the tarnish is removed, wipe off with some cold water in order to remove the cyanide. If the dials can be laid in any of the above solution, just long enough to remove the tarnish, then any of above solutions will answer. But it is not always advisable to do this, because the numerals may be filled with some wax or lacquer and that would remove them. It is best to wipe and rub them with a cloth instead of resorting to the dip.

QUESTION No. 2138.—**Hardening Brass Springs.**—*Will you kindly inform me of some method to harden small brass springs?* *L. H.*

ANSWER:—Brass can only be hardened by compression. Hammering the brass in its rough condition with a smooth-faced hammer will stiffen it sufficiently for spring purposes. Unskilful hammering, however, if too long continued, will make the metal brittle. A very thin brass spring can be made elastic by burnishing it with a steel burnisher.

QUESTION No. 2139.—**Producing Chemically Pure Copper.**—*I want to obtain chemically pure copper in small quantities How can I quickly produce this?* *P. C.*

ANSWER:—Chemically pure copper can be easily produced by dissolving one part of blue vitriol in 10 parts of water, to which a few drops of hydrochloric acid have been added. Immerse in the fluid a stout piece of sheet zinc and move it about until the fluid is completely colorless. The copper is then separated on the zinc in the form of a delicate matt brown powder (cement copper), which is filtered off, washed in distilled water, dried and preserved in a closely sealed receptacle.

QUESTION No. 2140.—**Tarnishing of Silver.**—*What is the cause of highly polished silver on frames as well as the mesh of mesh purses and bags becoming tarnished so easily? I have carefully examined and find them clean and free from sulphur, acids or anything which may cause the tarnish. How can the tarnish be removed and prevented?* *T. O. S.*

ANSWER:—All silver will tarnish when exposed to the air or light, but the tarnish will appear more quickly where gas is burned, or in show cases where there is tissue paper or silk linings, which contain traces of acids, or where there are soft rubber, ammonia or other odor-producing oxides which will facilitate the tarnishing. If the tarnish be not too deep, it may be removed by drawing the articles through a warm cyanide dip. Rinse off in cold, then in hot, water and dry in sawdust. The tarnish can also be washed off with strong soap suds, to which is added a little ammonia. When dry the pieces should be covered with a colorless lacquer.

Cement for Repairing Celluloid.

A SUBSTANCE which, it is claimed, is exceptionally serviceable as a cement for the repairing of articles made of celluloid, is known as "zyloloid." Considerable difficulty has always been experienced in the mending of combs and other articles made of celluloid, and this new substance will, for that reason, be much appreciated. The broken surface of celluloid is painted with the cement and then pressed together for a moment or so until set. It is then put away and allowed to harden for about an hour, the length of time depending upon the extent of surface treated.

Harry Kilgore was recently taken into custody at Lincoln, Nebr., accused of attempting to steal a valuable diamond from the store of Frederick Gardner, 1006 O St., in that city.

Experiments in Hardening Silver.

SOME experiments were recently published by E. Pannain in the *Gaz. Chim. Ital.*, 38, I, 349-351, 1908, on an attempt to find metals other than copper for hardening silver used for making coins. He says:

"The experiments were made with a view to find metals or alloys capable of replacing copper in silver coins. Silver can be alloyed with cobalt, nickel and manganese only with difficulty, but more readily upon the addition of a third metal.

If copper and silver be melted with nickel, cobalt and manganese respectively, alloys are obtained containing the three constituent metals in different proportions. The alloys rich in silver are white, malleable and capable of being polished, and harder than those containing silver and copper only.

"The alloys containing nickel and cobalt are magnetic. They are prepared by first heating the nickel or cobalt strongly, and then adding the copper or other base metal, and finally the silver. A better method is to melt a suitable alloy of nickel and cobalt and then add the silver. Care must be taken to employ a sufficiently high temperature, otherwise the mixture separates into two parts—one very rich in silver, and the other containing only about 30 per cent. of this metal.

"The alloys are especially suitable for coinage owing to the care needed in their preparation, as this renders the making of counterfeits difficult. Moreover, they are harder and thus more durable than ordinary silver coins, and their magnetic properties allow of their ready identification."—*The Brass World.*

An Improved Bell-Metal.

AN improved bell-metal has been patented by Ezra W. Van Duzen, of the E. W. Van Duzen Co., of Cincinnati, O., the well known brass founders and bell manufacturers (U. S. patent 891,576, June 23, 1908). According to the *Brass World* the novelty lies in the mixture, and the following alloy is used:

Copper	16 parts.
Zinc	4 parts.
Tin	1 part.

This mixture, the inventor says, may be varied to a slight degree when the occasion demands. The advantages claimed are that a thinner bell may be made without danger of craking, and much cheaper than a bell made of copper and tin alone.

He says: "I am enabled to produce bells up to about 40 pounds in weight, having a tone equal or superior to that of the best bells cast from the best copper and tin bell-metal heretofore in use. Bells formed of this improved alloy will bend rather than crack or break. They may be made of thinner metal, thus rendering the bells lighter in weight and much more serviceable than heretofore."

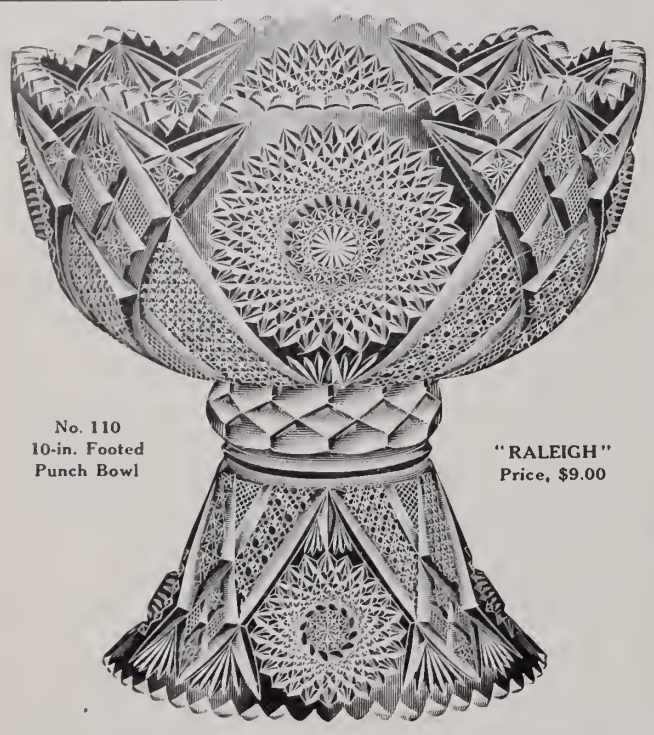
Two men were recently taken into custody in Leadville, Colo., accused of robbing the store John K. McDonald. Mr. McDonald, who is 70 years of age, was awakened by the noise of the intruders. He shouted for help, but was beaten into unconsciousness before aid arrived.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .



No. 110
10-in. Footed
Punch Bowl

"RALEIGH"
Price, $9.00

One of Our Leaders

Quality Glass..

We give you quality at a reasonable price

Send for Catalogue

Kelly & Steinman, Inc.

Manufacturers of Rich Cut Glassware

HONESDALE, PA.



SEND FOR OUR NEW FALL STYLES

Gold Filled Initials and Fobs

Solid Gold Monograms, Ladies' Belt Buckles, Pins, Etc.

THOMAS J. DUNN CO.

100-1 Chambers St. NEW YORK



Write for Catalogue C.

5046

The Lamp Line for the Jewelers

ELECTRIC OR GAS

Designs for the Desk, Table, Piano, Wall and Ceiling

THE HANDEL CO.

MERIDEN, CONN.

NEW YORK SALESROOM, 64 MURRAY STREET

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway, Bet. Cortlandt and Dey Sts.

688 Broadway,

723 6th Ave.,

New York.

WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub Co., 11 John St., New York.

UMBRELLAS—The Jewelers' Line



You can guarantee our gold and silks. We stand back of you.

KREIS & HUBBARD

MANUFACTURERS

252 Franklin Street CHICAGO

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Mexican Mosaic Pottery.

By Randolph T. Geare, in the *Glass and Pottery World.*

NO one knows who were the first potters of Mexico. The industry is a very venerable one, to say the least, and the methods employed have been handed down from father to son from time immemorial.

One of the principal centers of the pottery industry is Cuernavaca ("Cow's horn") and the type of the products made there is very different in certain respects from the wares made in other Mexican towns, such as Guadalajara, Pueblo, Oaxaca and elsewhere.

Cuernavaca pottery is made in the village of San Antonio, just outside the city of that name. The dwellers in almost every one of the adobe houses in that village are clay workers, and each house is a workshop.

The pottery is made entirely by hand and by the following process.

HOW THE CLAY IS PREPARED.

After the clay is procured it is first thoroughly dried in the sun, then pulverized with a wooden mallet and passed through a fine-meshed, brass-wire cloth. (In olden times the Indians used handkerchiefs or a piece of cotton shirting for that purpose.) The pulverized clay is then soaked in water, passing it through a sieve and afterward mixing the dry clay and kneading it to the right consistency.

ON THE POTTER'S WHEEL.

On the upper part of an old style potter's wheel is next placed a mold of the size necessary for the body of the object to be made. This is covered all over with the proper thickness of clay, which is then patted and shaped with a wooden paddle and with the hands.

"The Indian potter turns the model about before him by scraping his bare toes on the lower portion of the wheel," writes Mr. Arthur B. Butman, United States Special Agent, "and during the revolutions he continues to smooth the clay with a narrow strip of wet cloth until the desired surface is obtained. The narrow standard, or legs, as the case may be, are then fashioned, and the article removed from the mold and placed in the same inverted position, until such time as the standard shall have dried sufficiently to hold the weight of the body. Handles, spouts, etc., are all formed by hand, without molds, and joined by means of clay slime and prepared clay."

HOW INLAID DECORATION IS APPLIED.

We now reach the most interesting and characteristic part of the process, which consists in applying inlaid decoration and justifies the name given this pottery in the heading of this present article. True, the materials are crude and the inlaying slow and primitive, and yet, like all inlaid work, it is a sure sign of the artistic temperament. Small bits of broken china are employed for the purpose, and the decorations principally used are molded reptiles and insects, molded leaves and flowers and stamped border designs in Grecian and conventionalized patterns.

The design for the inlaid work is first drawn on the damp clay and traced with a sharp-pointed stick, after which it is slowly wrought by pressing bits of china, of the proper shape, into the clay, with the glazed surface on the outside. The article is then smoothed with a wet cloth and placed in the drying room.

THE USE OF LIVE SPECIMENS.

In preparing plaster of paris molds for such decorations as insects, reptiles, etc., live specimens are used, to insure accuracy of detail. The decorations are formed by carefully pressing the clay into the mold and removing it with equal care. The edges are then trimmed and the molded decoration placed in its proper position on the piece of pottery, clay slime being used as a cement. A thread of fiber is used for trimming the edges, one end being held in the mouth and the other in the hand.

HOW THE POTTERY IS DRIED.

While the pottery object is being dried great care is taken to protect it from sun and wind, especially for the prevention of cracking the molded decorations. If cracks appear in them before the article is dried, the decoration can be renewed, but if afterward, the piece of pottery is entirely worthless.

When the drying process is finished, the article is exposed to the sun, for complete treating before it is painted and burned. Pottery made at Cuernavaca is painted with only one color—yellow—and after this has been applied, the jar, or whatever it is, is ready for burning.

THE BURNING PROCESS.

This process, like the others, is very primitive and is thus described by Mr. Butman: "No permanent kiln is used for burning, each individual process being accompanied by the building of a kiln of the size required. A number of jars, approximately 18 inches in height and nine inches in diameter, are placed on an open space of ground, as closely together as possible, between and around the outer edges of which is laid the fuel. Flat pieces of previously burned pottery are used to cover the jars and fuel, upon which are piled the articles to be burned. The whole is then completely covered with "tomales" (round, flat slates, which are for cooking the "tortillas," a sort of a pancake and universal peon food, by being placed over burning charcoal). The fuel is then set on fire, and when well alight green briars or wet hay is thrown over the pile. The "burning" lasts about two hours, after which period, and while still hot, the kiln is uncovered. Each article is taken out with an iron rod, and allowed to cool in the air. After "burning," the color of the painted portions turns to a dark terra cotta color.

Cuernavaca potters receive from 37 centavos to 1 peso a day; and the foreman, about 8 pesos a week. When it is remembered that it takes 10 centavos to make a peso, and that the latter is only equal to 49.8 cents in our money, it will be evident that these painstaking and artistic artisans will be old, very old, before they can retire on their savings.

High Prices for Porcelain.

ON June 2, Christie, Manson & Woods sold at their rooms in London the remarkable collection of fine porcelain belonging to the Earl of Lauderdale. The chief lot was a pair of fine old Sèvres vases, which though slightly damaged, were the cause of keen competition. The bidding began at 500 guineas, and after a spirited struggle, in which many took part, the sale resolved itself into a duel between Charles Davis and the representative of Asher Wertheimer. At 3,600 guineas the latter won. Nearly cylindrical in shape, the vases are painted with oval panels of cupids in a landscape and river scenes on a gros-bleu ground. Between each pair of panels are gilt wreaths of foliage and acorns enclosing an *œil-de-perdrix* ground. Reliefs of white and gold straps are on the lower parts, with gilt laurel-wreaths around the lips. The vases are 12½ inches high, and mounted on square ormulo plinths, and will make a happy and effective decoration for some splendid interior.

The other items sold included a piar of Vincennes cups and saucers, £189 (Hodgkins); a cabaret, painted by Tandart in 1776, £120 15s. (Wills); and another cabaret by Noel, 1775, £110 5s. Several pieces of Chinese porcelain were sold. A pair of *famille verte* vases, Kangtte, fetched £420 (Thompson); a Kangtte cylindrical vase £273 (Huggins); a Kein Lung cistern, £388 10s. (Levine Davis); and a *famille verte* oviform case and cover, £304 10s. (Larkin).

The following were mounted with old French ormolu: A pair of ewers realized £273; a pair of Kangtte pear-shaped bottles, £157 10s. (Durlacher); and a Ming vase and cover, £105. A Dresden dinner service made £651, and a dessert service en suite, £136 10s. (Harding). The total was £9,543 19s. 6d.—London *Pottery Gazette.*



No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW few really useful, practical articles you have for Men?

Here Is One - We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in "Dorantique," Copper, Nickel, Brass and Silver Plate

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios : Apollo Silver Co.

WORKS { 4-5 Marion Street / 205-207 Lafayette Street

544 Broadway, NEW YORK

HALL CLOCKS

The Best Tubular Chimes

GRAND PRIZE ST. LOUIS
—: 1904 :—

BAWO & DOTTER

26-28-32-34 Barclay Street, New York

IMPORTERS AND MANUFACTURERS

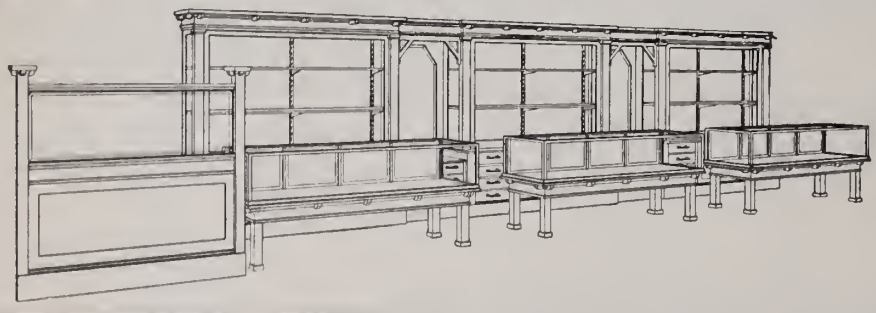
Fine Imported Clocks

OF EVERY DESCRIPTION

SEND FOR CATALOGUES

ALEXANDER H. REVELL & CO.

REES, DAYTON, EASTMAN AND HAWTHORNE STREETS CHICAGO, ILL.



Manufacturers of High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."

LEMAIRE OPERA GLASSES

LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER

37 MAIDEN LANE, N. Y.



All Genuine Glasses Bear This Mark

Large Variety in All the Latest Styles

Expanding Trade in American Jewelry Exports in Various Parts of the World.

WASHINGTON, D. C., Oct. 23.—While imports of jewelry into the United States during recent years have been declining, the exportations of such goods have been on the increase. During the fiscal year 1903 the American purchases abroad of jewelry, manufactures of gold and silver, aggregated $2,007,433, nearly one-half from France, one-fourth from Germany, and one-eighth from Austria Hungary. In 1907 the imports were reduced to $1,779,527. The American jewelry makers are becoming active in the foreign field, as the following statistics of exportations indicate:

	1903.	1905.	1907.
Jewelry	$939,797	$1,033,808	$1,287,111
All other manufactures of gold and silver	353,224	385,417	773,033
Jewelers' sweepings	174,158	48,850	324,103

Canada has been the best market for American jewelry, taking $836,852 worth in 1907, compared with $611,240 worth in 1903, and $378,231 worth of all other manufactures of gold and silver in 1907, against $173,182 worth in 1903. Mexico was also a considerable customer, while Argentina increased her purchases of jewelry from the United States from $4,688 in 1903 to $23,116 in 1907; Brazil from $6,455 to $38,563, and Ecuador, $4,434 to $13,970. Only a small, stationary American jewelry trade was transacted in other South American countries. Cuba, however, purchased $44,294 worth in 1907, against $28,585 in 1903.

The export trade in timepieces has also been active, more than keeping pace with the increase in importations. The statistics for recent fiscal years follow:

	Imports.			Exports.		
	1903.	1905.	1907.	1903.	1905.	1907.
Clocks	$489,626	$486,765	$610,060	$1,001,724	$1,192,246	$1,445,290
Watches	2,182,684	2,479,730	2,983,113	1,041,805	1,124,168	1,723,982

The largest sales of American clocks have been in the United Kingdom, the amount in 1907 being $332,484; Canada, $300,563 worth; Australia and New Zealand, $257,672; British India, $102,743, and about $60,000 each to Brazil and Japan.

In American watches Canada led with purchases to the value of $708,434 in 1907, Japan following with $352,470, the United Kingdom with $291,502, and Germany with $120,818.

American jewelry and timepiece factories are seeking extended markets for their productions, and their inquiries to consular officers have brought interesting reports which follow.

FAVORABLE PROSPECTS FOR EXTENSION OF TRADE IN COLOMBIA.

Consul Isaac A. Manning sends from Cartagena the following information regarding the opportunities for the sale of American jewelry, and especially watch chains, in that part of Colombia:

"I have talked with a number of merchants handling these lines here and am sure there is a good sale for this line of goods, and that when economic conditions improve, as they are sure to do in a short time, there will be a chance to increase the trade very considerably.

"While the custom-house statistics show a very small import of jewelry, this represents very little of the import, for most of this sort of merchandise comes by registered mail and the records are kept in the post-office. Thus the records of import show but 5 or 6 kilos (kilo = 2.2 pounds) of jewelry in a year of all classes of good gold and plated ware. The sale of cheap jewelry is considerable, but it is not an attractive trade, and that which is supplied comes from Europe.

"Of the better goods the importations are more largely from the United States, and I am told that the demand is for goods of good quality, the purchaser preferring to pay the price and own something good. Fault has been found with some shipments of watch chains, neck chains, etc., because, while marked guaranteed for five years, the goods soon show black oxidization, and the house shipping them refused to carry out the guaranty.

"There is no necessity that watch chains or neck chains be made up in any special pattern for this trade, except that they should be from small to medium sizes. In watch chains there should be nothing put up except the best heavy rolled plate or filled plate. In most goods 14 karat should be the lowest grade, and especially is this true of ladies' neck chains, which are made short and in small patterns to be worn constantly with keepsake lockets and religious objects. The necessity for making these of strong and good material will be evident when it is known that these are rarely removed from the neck, not even during the bath.

"The usual device used on men's watch chains for fastening to the buttonhole is the spring ring, this being generally preferred to the bar, although some bars are sold.

"American chains and jewelry of all kinds are popular here, being usually more of the quality required in this trade, being well made, attractive patterns, and seeming to satisfy the taste better than those from other countries.

"Goods for this trade should be packed and carded as lightly as possible, as the duties have to be considered. The duty on jewelry, including all packing, is $2.55 per kilo, specific, and an additional ad valorem of 5 per cent. Samples could be purchased here of what is being generally sold, if so desired.

"As to the demand for other jewelry, there is a good sale for collar buttons, cuff buttons (these should be in links), and small attractive brooches, and also some demand for bracelets, but generally running to the chain bracelet with the padlock attachment.

"There is a good sale for American watches, several merchants here carrying small lines, usually of the standard makes (such as Waltham, Elgin, Illinois, etc.), and the trade prefers a good Boss filled case, or a pure silver case. Sizes should be modern and light. In rings, etc., the demand seems to be generally for small settings in diamonds, or other precious stones, or in signet styles, with monogram on gold plate. These must be good to sell. I am not sure whether anything could be done here with imitation diamonds, but few of them are seen. Genuine diamonds in all manner of settings are common here."

AMERICAN GOODS LACK THE NECESSARY STAMP OF GUARANTEE FOR SOUTH AFRICAN MARKET.

Consul R. B. Mosher, of Port Elizabeth, in the following report explains why American jewelry is not popular in Cape Colony:

"Close and open curb watch chains seem to be mostly in demand. The bar is the only thing used. American charms, pendants and fobs do not sell, which is also true of plated chains. Quite a number of neck chains are sold, all light patterns. American goods are not in demand, due largely to the absence of marks of guarantee. Rolled gold watches are the only staple line in South Africa.

"As to selling other kinds of American jewelry, including the extension bracelet, the prospects are not good until some mark of guarantee is adopted, similar to the English hall mark.

"For the first six months of 1906 and 1907 the importations of jewelry into Cape Colony amounted, respectively, to $178,722 and $159,105, of which about 90 per cent. came from the United Kingdom, 6 per cent. from Germany, and one-half of 1 per cent. from the United States.

"The present duty on jewelry is 15 per cent. ad valorem, with a rebate of 3 per cent. ad valorem in favor of English goods."

[Lists of jewelry dealers in various parts of the world are listed at the Bureau of Manufactures, Washington, D. C., where they may be copied by the trade.]

The Welsh & Bro. Co., one of the oldest and best-known jewelry firms in Baltimore, Md., has recently passed out of the hands of the receivers, which had been appointed June 19. The order for release was signed by Judge Gorter in Circuit Court No. 2, upon the petition of the receivers, F. E. Walsh, Jr., A. E. Donaldson and Creditor G. Osborn. The receivers were directed by the court to turn over to the concern all its property. The order also discharged the receivers and dismissed the bill of complaint of David C. Townsend & Co., upon which the receivers had been appointed, with the consent of the company. The firm has been in business in Baltimore for 28 years, having succeeded Canfield & Co.



The Candidate with the CLEAN RECORD

Waterman's Ideal Fountain Pen



presents a clean record when it asks your endorsement.

A clean record, free from blots, skips or spatter, shows the quality you need in supplying the demands of your trade. You can trust a Waterman's Ideal to faithfully represent the standard of your store.

School Work, Business Activity, Professional Service, Social Correspondence, all call for some one of the great selection of Waterman's Ideal Fountain Pen. For every demand there is an appropriate style, and for every "hand" there is a pen point to "suit."

Complete information, and our selling plans for the Fall and Christmas trade, will gladly be furnished upon request.

L. E. Waterman Co., 173 Broadway, N.Y.

Frank Dederick. *Established 58 Years.* James E. Dederick

James H. Dederick's Sons,

Assayers and Bullion Dealers.

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars
Small rolling for the trade.

ALL QUALITES OF GOLD AND SILVER SOLDER.

16 Maiden Lane .. .. NEW YORK.

We buy Old Gold and Silver.

L. LELONG & BRO.

GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE

Mr. Jeweler:

Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

Louis Steiner

ESTABLISHED 1870

FANS
and Novelties for the Jewelry Trade

520 & 522 Broadway
New York

IMPORTER AND MANUFACTURER OF

Watch Materials, Tools, Jewelers' Supplies and Optical Goods

BARGAINS IN

Electric Motor Heads

PRICES ON APPLICATION

Fine Gold, Silver and Platinum always on hand. Highest Prices paid for Old Gold and Silver.

Prompt shipments of Jewelers' and Watchmakers' Tools and Material to all parts of the United States.

A. ZAREMBOWITZ
250 East Houston Street, New York

We will mail upon receipt of $1.00 our 800-page Catalogue; this $1.00 will be deducted from the first purchase of $10.00 or more.

CASTINGS Gold, Silver, Bronze, Brass German Silver, Copper and Iron.

L.D. TEL. 2072 L. Supply Jewelers, Silversmiths Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines Cast Iron Hub for sinking in Steel Dies. Chandelier Undercut Work, Statuary.

AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N.J.



JEWELER'S WORK BOX

Price Each, $1.00

EVERY JEWELER NEEDS ONE
THE MOST PERFECT BOX MADE

Manufactured and For Sale by

WILLIAM DIXON, Incorporated
39 John Street NEW YORK

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD. SILVER. FILINGS. SWEEPINGS &c..

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c.	per dwt.	12 K. 48c.	per dwt.
20 K. 80c.	" "	10 K. 40c.	" "
18 K. 72c.	" "	8 K. 32c.	" "
16 K. 64c.	" "	6 K. 24c.	" "
14 K. 56c.	" "	4 K. 16c.	" "

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c.	per dwt.	14 K. 66c.	per dwt.
10 K. 50c.	" "	16 K. 74c.	" "
12 K. 58c.	" "	18 K. 82c.	" "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

1000 FINE

Having installed a plant for refining metals **ELECTROLYTICALLY**, we are now in a position to supply the trade with

ABSOLUTELY PURE METALS

FOR MANUFACTURING AND ALLOYING

We will refine **YOUR SWEEPS** and **SCRAP** and give you **PURE METALS** in **RETURN**—or cash value if desired.

Give us a trial and let us show you what we can do for you.

Established —1887— **PENN SMELTING & REFINING WORKS** No. 906 Filbert Street PHILADELPHIA, PA.

O-SIZE TAVANNES

SCIENTIFICALLY BUILT, PERFECTLY FINISHED, CAREFULLY ASSEMBLED AND MADE BY THE FINEST MACHINERY, THUS ENSURING ABSOLUTELY ACCURATE CONSTRUCTION AND INTERCHANGEABILITY OF PARTS. **THE MATERIAL COMES IN FINISHED FORM, "READY TO USE."**

Pendant Setting, Hunting and Open-Face (with Second Hand), Fitting All Makes of Cases



No. 160. 7 jewels, with new fero-nickel compensating hair spring. Quick train. *Adjusted to heat and cold.*



No. 161. 11 jewels, with new fero-nickel compensating hair spring. Quick train. Patent regulator. *Adjusted to heat and cold.*



No. 162. 15 jewels (3 pairs in settings), with new fero-nickel compensating hair spring. Quick train. Patent regulator. *Adjusted to heat and cold.*

ALL TAVANNES WATCHES ARE FULLY GUARANTEED AND ADJUSTED TO TEMPERATURE.
THE NAME TAVANNES IS A GUARANTEE OF ACCURACY AND DURABILITY

TAVANNES WATCH COMPANY

ADOLPHE SCHWOB, Sole Agent for the U. S.

311 Wabash Avenue, Chicago — 2 AND 4 MAIDEN LANE, NEW YORK — 704 Market Street, San Francisco



We make a large assortment of Jewel Boxes, Stick Pin Cases, etc.

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

TRADE R MARK **C. F. Rumpp & Sons** Established 1850

PHILADELPHIA

New York Salesrooms, 683 and 685 Broadway

SEND YOUR SWEEPS to the

Cincinnati Gold & Silver Refining Co.

REFINERS, ASSAYERS AND SMELTERS

Office, 523 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO

Highest Price Paid for Gold, Silver and Platinum — Platinum and Gold Filings Refined by the Russian Method

CRUCIBLES.



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.



CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy — 24-26 East 21st St., NEW YORK

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK.

POST CARD VIEWS of your own city IN COLORS $6.85 for 1000

THANKSGIVING, CHRISTMAS, NEW YEAR, FLORAL, COMICS, ETC., DIRECT FROM FACTORY

Our hand-colored views are absolutely the best made in America. Send for samples

NATIONAL COLORTYPE CO., 34 East Third Street, CINCINNATI, OHIO

PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N. J.

